ENTERPRISE FINANCIAL SERVICES CORP Form 10-Q April 30, 2015

UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D. C. 20549

FORM 10-Q

- [X] Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended March 31, 2015.
- []
 Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

 For the transition period from ______ to _____

Commission file number 001-15373

ENTERPRISE FINANCIAL SERVICES CORP

Incorporated in the State of Delaware I.R.S. Employer Identification # 43-1706259 Address: 150 North Meramec Clayton, MO 63105 Telephone: (314) 725-5500

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No []

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (\$232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes [X] No []

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer [Accelerated filer [X] Non-accelerated filer []	Smaller reporting company [
(Do not check if a smaller reporting	-
company)	

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act) Yes [] No [X]

As of April 27, 2015, the Registrant had 19,935,455 shares of outstanding common stock, \$0.01 par value.

This document is also available through our website at http://www.enterprisebank.com.

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PART 1 - ITEM 1 - FINANCIAL STATEMENTS ENTERPRISE FINANCIAL SERVICES CORP AND SUBSIDIARIES		
Condensed Consolidated Balance Sheets (Unaudited)		
(in thousands, except share and per share data)	March 31, 2015	December 31, 2014
Assets		
Cash and due from banks	\$56,420	\$42,903
Federal funds sold	48	35
Interest-bearing deposits (including \$980 and \$980 pledged as collateral)	42,865	57,758
Total cash and cash equivalents	99,333	100,696
Interest-bearing deposits greater than 90 days	1,000	5,300
Securities available for sale	410,061	400,146
Securities held to maturity	45,563	45,985
Loans held for sale	7,843	4,033
Portfolio loans	2,435,559	2,433,916
Less: Allowance for loan losses	30,288	30,185
Portfolio loans, net	2,405,271	2,403,731
Purchase credit impaired loans, net of the allowance for loan losses		2,105,751
(\$11,625 and \$15,410, respectively)	83,163	83,693
Total loans, net	2,488,434	2,487,424
Other real estate not covered under FDIC loss share	2,024	1,896
Other real estate covered under FDIC loss share	3,560	5,944
Other investments, at cost	11,719	17,037
Fixed assets, net	14,911	14,753
Accrued interest receivable	8,061	7,956
State tax credits held for sale, including \$10,286 and \$11,689 carried at fair		7,950
	42,411	38,309
value, respectively FDIC loss share receivable	11 644	15 066
Goodwill	11,644	15,866
	30,334	30,334
Intangible assets, net Other assets	3,880	4,164
	94,517	97,160 \$ 2,277,002
Total assets	\$3,275,295	\$3,277,003
Lightlitigg and Sharphaldara' Equity		
Liabilities and Shareholders' Equity	¢ 600 007	\$ 642 020
Demand deposits	\$680,997 404 228	\$642,930 508,941
Interest-bearing transaction accounts	494,228 848,139	755,569
Money market accounts	85,769	
Savings Cortificates of demosity	83,709	78,718
Certificates of deposit: \$100 and over	441 775	277 511
Other	441,775	377,544
	123,723	127,808
Total deposits	2,674,631	2,491,510
Subordinated debentures	56,807	56,807
Federal Home Loan Bank advances	6,000	144,000
Other borrowings	181,164	234,183
Notes payable	5,700	5,700
Accrued interest payable	845	843
Other liabilities	24,039	27,719
Total liabilities	2,949,186	2,960,762

Shareholders' equity:				
Preferred stock, \$0.01 par value;				
5,000,000 shares authorized; 0 shares issued and outstanding				
Common stock, \$0.01 par value; 30,000,000 shares authorized; 20,011,455	200		199	
and 19,913,519 shares issued, respectively	200		177	
Treasury stock, at cost; 76,000 shares	(1,743)	(1,743)
Additional paid in capital	207,605		207,731	
Retained earnings	116,668		108,373	
Accumulated other comprehensive income	3,379		1,681	
Total shareholders' equity	326,109		316,241	
Total liabilities and shareholders' equity	\$3,275,295		\$3,277,003	
See accompanying notes to consolidated financial statements.				

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ENTERPRISE FINANCIAL SERVICES CORP AND SUBSIDIARIES

Condensed Consolidated Statements of Operations (Unaudited)

condensed consonalited statements of operations (onaddred)	Three months ended March 31.			
(in thousands, except per share data)	2015	2014		
Interest income:	2015	2014		
Interest and fees on loans	\$29,608	\$31,444		
Interest on debt securities:	\$27,000	φ J 1, 1 ++		
Taxable	2,141	2,166		
Nontaxable	2,141 297	2,100		
	47	66		
Interest on interest-bearing deposits Dividends on equity securities	58	49		
Dividends on equity securities Total interest income				
	32,151	34,024		
Interest expense:	277	112		
Interest-bearing transaction accounts	642	742		
Money market accounts	50	49		
Savings accounts	30	49		
Certificates of deposit: \$100 and over	1 226	1 226		
Other	1,226	1,326		
	365	424		
Subordinated debentures	302	407		
Federal Home Loan Bank advances	49	399		
Notes payable and other borrowings	195	199		
Total interest expense	3,106	3,658		
Net interest income	29,045	30,366		
Provision for portfolio loan losses	1,580	1,027		
Provision (provision reversal) for purchase credit impaired loan losses	(3,270) 3,304		
Net interest income after provision for loan losses	30,735	26,035		
Noninterest income:				
Wealth management revenue	1,740	1,722		
Service charges on deposit accounts	1,856	1,738		
Other service charges and fee income	753	637		
Gain on sale of other real estate	20	683		
Gain on state tax credits, net	674	497		
Gain on sale of investment securities	23			
Change in FDIC loss share receivable	(2,264) (2,410		
Miscellaneous income	781	1,055		
Total noninterest income	3,583	3,922		
Noninterest expense:				
Employee compensation and benefits	11,513	12,116		
Occupancy	1,694	1,640		
Data processing	1,030	1,126		
FDIC and other insurance	726	699		
Loan legal and other real estate expense	278	1,134		
Professional fees	972	1,267		
FDIC clawback	412	(111		
Other	3,325	3,231		
Total noninterest expense	19,950	21,102		
Income before income tax expense	14,368	8,855		

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Income tax expense Net income	5,022 \$9,346	3,007 \$5,848
Earnings per common share Basic Diluted	\$0.47 0.46	\$0.30 0.30
See accompanying notes to consolidated financial statements.	0.10	0.50

ENTERPRISE FINANCIAL SERVICES CORP AND SUBSIDIARIES Condensed Consolidated Statements of Comprehensive Income (Unaudited)

	Three months ended March 3	
(in thousands)	2015	2014
Net income	\$9,346	\$5,848
Other comprehensive income, net of tax:		
Unrealized gains on investment securities arising during the period, net of income tax expense of \$1,045, and \$1,091, respectively	1,712	1,757
Less: Reclassification adjustment for realized gains on sale of securities available		
for sale included in net income, net of income tax expense of \$9, and \$0,	(14) —
respectively		
Total other comprehensive income (loss)	1,698	1,757
Total comprehensive income	\$11,044	\$7,605

See accompanying notes to consolidated financial statements.

ENTERPRISE FINANCIAL SERVICES CORP AND SUBSIDIARIES

Condensed Consolidated Statements of Shareholders' Equity (Unaudited)

Condensed Consonduced Statements (51 Sharer		quity (Ond	uunicu)				
(in thousands, except per share data)	Preferre Stock	cCommon Stock	nTreasury Stock	Additional paid in capital	Retained earnings	Accumulated other comprehensiv income (loss)	Total shareholde equity	ers'
Balance January 1, 2015	\$—	\$199	\$(1,743)	\$207,731	\$108,373	\$ 1,681	\$ 316,241	
Net income		_		_	9,346		9,346	
Other comprehensive income		_		_	_	1,698	1,698	
Cash dividends paid on common shares, \$0.0525 per share			_		(1,051)	_	(1,051)
Issuance under equity compensation plans, 97,936 shares, net		1		(1,047)		_	(1,046)
Share-based compensation				768	_		768	
Excess tax benefit related to equity compensation plans				153	_	_	153	
Balance March 31, 2015	\$—	\$200	(1,743)	\$207,605	\$116,668	\$ 3,379	\$ 326,109	

(in thousands, except per share data)	Preferr Stock	ecCommon Stock	nTreasury Stock	Additional paid in capital	Retained earnings	Accumulated other comprehensiv income (loss)	Total shareholders' equity
Balance January 1, 2014	\$—	\$194	\$(1,743)	\$200,258	\$85,376	\$ (4,380)	\$ 279,705
Net income				—	5,848		5,848
Other comprehensive income		_		_	_	1,757	1,757
Cash dividends paid on common shares, \$0.0525 per share		—	_	_	(1,043)		(1,043)
Issuance under equity compensation plans, 94,047 shares, net		1	_	(630)		_	(629)
Trust preferred securities conversion 287,852 shares		3		4,999		_	5,002
Share-based compensation			_	735			735
Excess tax benefit related to equity compensation plans		_	_	74	_	_	74
Balance March 31, 2014	\$—	\$198	\$(1,743)	\$205,436	\$90,181	\$ (2,623)	\$ 291,449

See accompanying notes to consolidated financial statements.

ENTERPRISE FINANCIAL SERVICES CORP AND SUBSIDIARIES

Condensed Consolidated Statements of Cash Flows (Unaudited)

Condensed Consolidated Statements of Cash Thows (Chaddred)	Three months ended March 31,		
(in thousands)	2015	2014	
Cash flows from operating activities:			
Net income	\$9,346	\$5,848	
Adjustments to reconcile net income to net cash provided by operating			
activities			
Depreciation	489	533	
Provision for loan losses	(1,690) 4,331	
Deferred income taxes	(152) 1,032	
Net amortization of debt securities	851	951	
Amortization of intangible assets	284	383	
Gain on sale of investment securities	(23) —	
Mortgage loans originated for sale	(31,603) (10,050)
Proceeds from mortgage loans sold	27,767	10,008	
Gain on sale of other real estate	(20) (683)
Gain on state tax credits, net	(674) (497)
Excess tax benefit of share-based compensation	(153) (74)
Share-based compensation	768	735	
Valuation adjustment on other real estate	41	344	
Net accretion of loan discount and indemnification asset	(1,390) (4,096)
Changes in:			
Accrued interest receivable	(104) (173)
Accrued interest payable	2	(83)
Other assets	(1,666) (6,621)
Other liabilities	(3,681) (9,285)
Net cash used by operating activities	(1,608) (7,397)
Cash flows from investing activities:			
Net decrease (increase) in loans	3,443	(23,344)
Net cash proceeds received from FDIC loss share receivable	1,395	2,255	
Proceeds from the sale of securities, available for sale	41,069		
Proceeds from the paydown or maturity of securities, available for sale	10,715	10,278	
Proceeds from the paydown or maturity of securities, held to maturity	515	—	
Proceeds from the redemption of other investments	19,593	1,118	
Proceeds from the sale of state tax credits held for sale	4,066	3,294	
Proceeds from the sale of other real estate	2,896	3,014	
Payments for the purchase/origination of:			
Available for sale debt and equity securities	(59,869) (29,853)
Other investments	(9,975) (3,457)
State tax credits held for sale	(3,112) —	
Fixed assets	(648) (381)
Net cash provided (used) by investing activities	10,088	(37,076)
Cash flows from financing activities:			
Net increase (decrease) in noninterest-bearing deposit accounts	38,066	(40,971)
Net increase (decrease) in interest-bearing deposit accounts	145,054	(41,863)
Proceeds from Federal Home Loan Bank advances	302,000	80,000	
Repayments of Federal Home Loan Bank advances	(440,000) —	
Proceeds from notes payable		(3,900)

Net decrease in other borrowings	(53,019)	(20,113)
Cash dividends paid on common stock	(1,051)	(1,043)
Excess tax benefit of share-based compensation	153		74	
Proceeds from the issuance of equity instruments, net	(1,046)	(629)
Net cash used by financing activities	(9,843)	(28,445)
Net decrease in cash and cash equivalents	(1,363)	(72,918)
Cash and cash equivalents, beginning of period	100,696		210,569	
Cash and cash equivalents, end of period	\$99,333		\$137,651	
Supplemental disclosures of cash flow information:				
Cash paid during the period for:				
Interest	\$3,105		\$3,741	
Income taxes	3,500		8,549	
Noncash transactions:				
Transfer to other real estate owned in settlement of loans	\$890		\$4,721	
Sales of other real estate financed	_		495	
Issuance of common stock from Trust Preferred Securities conversion	_		5,002	

See accompanying notes to consolidated financial statements.

ENTERPRISE FINANCIAL SERVICES CORP AND SUBSIDIARIES Notes to Condensed Consolidated Financial Statements (Unaudited)

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The significant accounting policies used by Enterprise Financial Services Corp (the "Company" or "Enterprise") in the preparation of the condensed consolidated financial statements are summarized below:

Business and Consolidation

Enterprise is a financial holding company that provides a full range of banking and wealth management services to individuals and corporate customers located in the St. Louis, Kansas City and Phoenix metropolitan markets through its banking subsidiary, Enterprise Bank & Trust (the "Bank").

Operating results for the three months ended March 31, 2015 are not necessarily indicative of the results that may be expected for any other interim period or for the year ending December 31, 2015. For further information, refer to the consolidated financial statements and footnotes thereto included in the Company's Annual Report on Form 10-K for the year ended December 31, 2014.

Basis of Financial Statement Presentation

The condensed consolidated financial statements of the Company and its subsidiaries have been prepared in accordance with the accounting principles generally accepted in the United States of America ("U.S. GAAP") for interim financial information and with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X. The condensed consolidated financial statements include the accounts of the Company and its subsidiaries, all of which are wholly owned. All intercompany accounts and transactions have been eliminated. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included.

NOTE 2 - EARNINGS PER SHARE

Basic earnings per common share data is calculated by dividing net income available to common shareholders by the weighted average number of common shares outstanding during the period. Common shares outstanding include common stock and restricted stock awards where recipients have satisfied the vesting terms. Diluted earnings per common share gives effect to all dilutive potential common shares outstanding during the period using the treasury stock method and the if-converted method for convertible trust preferred securities.

The following table presents a summary of per common share data and amounts for the periods indicated.

	Three months ended March 3	
(in thousands, except per share data)	2015	2014
Net income as reported	\$9,346	\$5,848
Impact of assumed conversions		
Interest on 9% convertible trust preferred securities, net of income tax		66
Net income available to common shareholders and assumed conversions	\$9,346	\$5,914
Weighted average common shares outstanding	19,934	19,521
Incremental shares from assumed conversions of convertible trust preferred		230
securities		200
Additional dilutive common stock equivalents	223	198
Weighted average diluted common shares outstanding	\$20,157	\$19,949
Basic earnings per common share:	\$0.47	\$0.30
Diluted earnings per common share:	\$0.46	\$0.30

The calculation of diluted earnings per common share for the three months ended March 31, 2015, and 2014, excludes the impact of 0.3 million common stock equivalents, because their effect was anti-dilutive.

NOTE 3 - INVESTMENTS

The following table presents the amortized cost, gross unrealized gains and losses and fair value of securities available for sale and held to maturity:

	March 31, 20	015			
(in thousands)	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	l	Fair Value
Available for sale securities:					
Obligations of U.S. Government-sponsored enterprises	\$99,643	\$1,256	\$—		\$100,899
Obligations of states and political subdivisions	33,965	1,441	(359)	35,047
Agency mortgage-backed securities	270,455	4,470	(810)	274,115
Total securities available for sale	\$404,063	\$7,167	\$(1,169)	\$410,061
Held to maturity securities:					
Obligations of states and political subdivisions	\$14,883	\$2	\$(109)	\$14,776
Agency mortgage-backed securities	30,680	355			31,035
Total securities held to maturity	\$45,563	\$357	\$(109)	\$45,811
	December 3	1.2014			
(in thousands)	December 3 Amortized Cost	1, 2014 Gross Unrealized Gains	Gross Unrealized Losses	l	Fair Value
(in thousands) Available for sale securities:	Amortized	Gross Unrealized	Unrealized	Į	Fair Value
	Amortized	Gross Unrealized	Unrealized		Fair Value \$91,826
Available for sale securities:	Amortized Cost	Gross Unrealized Gains	Unrealized Losses		
Available for sale securities: Obligations of U.S. Government-sponsored enterprises Obligations of states and political subdivisions Agency mortgage-backed securities	Amortized Cost \$91,355	Gross Unrealized Gains \$624	Unrealized Losses \$(153		\$91,826
Available for sale securities: Obligations of U.S. Government-sponsored enterprises Obligations of states and political subdivisions Agency mortgage-backed securities Total securities available for sale	Amortized Cost \$91,355 33,997	Gross Unrealized Gains \$624 1,300	Unrealized Losses \$(153 (416)))	\$91,826 34,881
Available for sale securities: Obligations of U.S. Government-sponsored enterprises Obligations of states and political subdivisions Agency mortgage-backed securities Total securities available for sale Held to maturity securities:	Amortized Cost \$91,355 33,997 271,430 \$396,782	Gross Unrealized Gains \$624 1,300 3,577 \$5,501	Unrealized Losses \$(153 (416 (1,568 \$(2,137)))	\$91,826 34,881 273,439 \$400,146
Available for sale securities: Obligations of U.S. Government-sponsored enterprises Obligations of states and political subdivisions Agency mortgage-backed securities Total securities available for sale Held to maturity securities: Obligations of states and political subdivisions	Amortized Cost \$91,355 33,997 271,430 \$396,782 \$14,900	Gross Unrealized Gains \$624 1,300 3,577 \$5,501 \$	Unrealized Losses \$(153 (416 (1,568 \$(2,137 \$(325)))	\$91,826 34,881 273,439 \$400,146 \$14,575
Available for sale securities: Obligations of U.S. Government-sponsored enterprises Obligations of states and political subdivisions Agency mortgage-backed securities Total securities available for sale Held to maturity securities:	Amortized Cost \$91,355 33,997 271,430 \$396,782	Gross Unrealized Gains \$624 1,300 3,577 \$5,501	Unrealized Losses \$(153 (416 (1,568 \$(2,137)))	\$91,826 34,881 273,439 \$400,146

At March 31, 2015, and December 31, 2014, there were no holdings of securities of any one issuer in an amount greater than 10% of shareholders' equity, other than the U.S. Government agencies and sponsored enterprises. The agency mortgage-backed securities are all issued by U.S. Government-sponsored enterprises. Available for sale securities having a fair value of \$251.4 million and \$315.8 million at March 31, 2015, and December 31, 2014, respectively, were pledged as collateral to secure deposits of public institutions and for other purposes as required by law or contract provisions.

The amortized cost and estimated fair value of debt securities at March 31, 2015, by contractual maturity, are shown below. Expected maturities may differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. The weighted average life of the mortgage-backed securities is approximately 4 years.

	Available for sale		Held to matur	ity
(in thousands)	Amortized	Estimated Fair	Amortized	Estimated Fair
(III thousands)	Cost	Value	Cost	Value
Due in one year or less	\$4,331	\$4,382	\$—	\$—
Due after one year through five years	100,610	102,383	662	664
Due after five years through ten years	25,767	26,561	12,963	12,875
Due after ten years	2,900	2,620	1,258	1,237
Mortgage-backed securities	270,455	274,115	30,680	31,035
	\$404,063	\$410,061	\$45,563	\$45,811

The following table represents a summary of investment securities that had an unrealized loss:

	March 31, 2	2015				
	Less than 1	2 months	12 months	or more	Total	
(in thousands)	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Obligations of U.S. Government-sponsored enterprises	\$—	\$—	\$—	\$—	\$—	\$—
Obligations of states and political subdivisions	14,982	127	4,321	341	19,303	468
Agency mortgage-backed securities	28,750	179	21,868	631	50,618	810
	\$43,732	\$306	\$26,189	\$972	\$69,921	\$1,278
	December .	31, 2014				
	Less than 1	2 months	12 months	or more	Total	
		Unroalized		Unroalized		Unroalized

(in thousands)		Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Obligations of U.S. Government-sponsored enterprises	\$5,399	\$10	\$24,852	\$143	\$30,251	\$153
Obligations of states and political subdivisions	16,827	343	5,349	398	22,176	741
Agency mortgage-backed securities	26,367 \$48,593	56 \$409	97,054 \$127,255	1,527 \$2,068	123,421 \$175,848	1,583 \$2,477

The unrealized losses at both March 31, 2015, and December 31, 2014, were primarily attributable to changes in market interest rates since the securities were purchased. Management systematically evaluates investment securities for other-than-temporary declines in fair value on a quarterly basis. This analysis requires management to consider various factors, which include among other considerations (1) the present value of the cash flows expected to be collected compared to the amortized cost of the security, (2) duration and magnitude of the decline in value, (3) the financial condition of the issuer or issuers, (4) structure of the security, and (5) the intent to sell the security or whether it is more likely than not that the Company would be required to sell the security before its anticipated recovery in market value. At March 31, 2015, management performed its quarterly analysis of all securities with an unrealized loss and concluded no individual securities were other-than-temporarily impaired.

The gross gains and gross losses realized from sales of available for sale investment securities were as follows:

	Three months ended March 31,			
(in thousands)	2015	2014		
Gross gains realized	\$63	\$—		
Gross losses realized	(40) —		
Proceeds from sales	41,069			

NOTE 4 - PORTFOLIO LOANS

Below is a summary of Portfolio loans by category at March 31, 2015 and December 31, 2014:

(in thousands)	March 31, 2015	December 31, 2014
Real estate loans:		
Construction and land development	\$138,924	\$144,773
Commercial - Investor Owned	413,170	413,026
Commercial - Owner Occupied	368,313	357,503
Residential real estate	180,253	185,252
Total real estate loans	1,100,660	1,100,554
Commercial and industrial	1,265,104	1,270,259
Consumer and other	68,830	62,208
Portfolio loans	2,434,594	2,433,021
Unearned loan costs, net	965	895
Portfolio loans, including unearned loan costs	\$2,435,559	\$2,433,916

A summary of the year-to-date activity in the allowance for loan losses and the recorded investment in Portfolio loans by class and category based on impairment method through March 31, 2015, and at December 31, 2014, is as follows:

(in thousands)	Commercial & Industrial	Commercial Real Estate Owner Occupied	Commercial Real Estate Investor Owned	Construction and Land Development	Residential Real Estate		Total
Allowance for Loan							
Losses:							
Balance at December 31, 2014	\$17,004	\$3,625	\$4,598	\$ 1,720	\$2,830	\$408	\$30,185
Provision charged to expense	823	(175)	(12)	914	74	(44)	1,580
Losses charged off	(1,484)				(1,073)	(11)	(2,568)
Recoveries	769	127	29	60	26	80	1,091
Balance at March 31, 2015	\$17,112	\$3,577	\$4,615	\$ 2,694	\$1,857	\$433	\$30,288

(in thousands)	Commercial & Industrial	Commercial Real Estate Owner Occupied	Commercial Real Estate Investor Owned	Construction and Land Development	Residential Real Estate	Consumer & Other	Total
Balance March 31,		1					
2015 Allowance for Loan							
Losses - Ending							
Balance: Individually evaluated	4						
Individually evaluated for impairment		\$297	\$—	\$ 1,370	\$—	\$—	\$2,863
Collectively evaluated for impairment	^d 15,916	3,280	4,615	1,324	1,857	433	27,425
Total	\$17,112	\$3,577	\$4,615	\$ 2,694	\$1,857	\$433	\$30,288
Loans - Ending Balance:							
Individually evaluated	d 4 250	\$ 2 200	\$581	¢ 6 266	\$2,655	\$—	¢ 17 020
for impairment		\$3,380	\$301	\$ 6,366	\$2,033	⊅ —	\$17,232
Collectively evaluated for impairment	^a 1,260,854	364,933	412,589	132,558	177,598	69,795	2,418,327
Total	\$1,265,104	\$368,313	\$413,170	\$ 138,924	\$180,253	\$69,795	\$2,435,559
Balance December							
31, 2014 Allowance for Loan							
Losses - Ending							
Balance: Individually evaluated	4						
for impairment		\$286	\$—	\$ 352	\$1,052	\$—	\$2,394
Collectively evaluated for impairment	^d 16,300	3,339	4,598	1,368	1,778	408	27,791
Total	\$17,004	\$3,625	\$4,598	\$ 1,720	\$2,830	\$408	\$30,185
Loans - Ending Balance:							
Individually evaluated	^d \$ 5 998	\$3,384	\$5,036	\$ 6,866	\$3,082	\$ —	\$24,366
тог ппрантнен		ψ5,504	ψ5,050	ψ 0,000	ψ5,002	φ—	ψ24,500
Collectively evaluated for impairment	1,264,261	354,119	407,990	137,907	182,170	63,103	2,409,550
Total	\$1,270,259	\$357,503	\$413,026	\$ 144,773	\$185,252	\$63,103	\$2,433,916
12							

A summary of Portfolio loans individually evaluated for impairment by category at March 31, 2015 and December 31, 2014, is as follows:

	March 31, 201 Unpaid Contractual	15 Recorded Investment	Recorded Investment	Total	Related	Average
(in thousands)	Principal Balance	With No Allowance	With Allowance	Recorded Investment	Allowance	Recorded Investment
Commercial and industria Real estate:		\$3,223	\$1,068	\$4,291	\$1,196	\$8,956
Commercial - Owner occupied	1,383	759	560	1,319	297	649
Commercial - Investor owned	581		581	581	—	632
Construction and land development	7,271	3,881	2,973	6,854	1,370	6,682
Residential Consumer and other	3,707	_	2,696	2,696	_	2,940 759
Total	\$18,083	\$7,863	\$7,878	\$15,741	\$2,863	\$20,618
	December 31,	2014				
(in thousands)	December 31, Unpaid Contractual Principal Balance	2014 Recorded Investment With No Allowance	Recorded Investment With Allowance	Total Recorded Investment	Related Allowance	Average Recorded Investment
Commercial and industria	Unpaid Contractual Principal Balance	Recorded Investment With No	Investment	Recorded		Recorded
	Unpaid Contractual Principal Balance	Recorded Investment With No Allowance	Investment With Allowance	Recorded Investment	Allowance	Recorded Investment
Commercial and industria Real estate: Commercial - Owner	Unpaid Contractual Principal Balance al \$8,042	Recorded Investment With No Allowance \$2,609	Investment With Allowance \$3,464	Recorded Investment \$6,073	Allowance \$704	Recorded Investment \$4,136
Commercial and industria Real estate: Commercial - Owner occupied Commercial - Investor owned Construction and land	Unpaid Contractual Principal Balance al\$8,042 1,376	Recorded Investment With No Allowance \$2,609	Investment With Allowance \$3,464 519	Recorded Investment \$6,073 1,289	Allowance \$704	Recorded Investment \$4,136 1,281
Commercial and industria Real estate: Commercial - Owner occupied Commercial - Investor owned	Unpaid Contractual Principal Balance al \$8,042 1,376 5,036	Recorded Investment With No Allowance \$2,609 770 	Investment With Allowance \$3,464 519 5,187	Recorded Investment \$6,073 1,289 5,187	Allowance \$704 	Recorded Investment \$4,136 1,281 4,375

The following table presents details for past due and impaired loans:

	For the three months ended		
(in thousands)	March 31, 2015	March 31, 2014	
Total interest income that would have been recognized under original terms	\$315	\$320	
Total cash received and recognized as interest income on non-accrual loans	27	9	
Total interest income recognized on impaired loans	13	6	

There were no loans over 90 days past due and still accruing interest at March 31, 2015 or December 31, 2014. At March 31, 2015, there were no unadvanced commitments on impaired loans. Other liabilities include approximately \$0.2 million for estimated losses attributable to the unadvanced commitments.

The recorded investment in impaired Portfolio loans by category at March 31, 2015 and December 31, 2014, is as follows:

March 31, 2015

	March 51, 201.	5		
(in thousands)	Non-accrual	Restructured	Loans over 90 days past due and still accruing interes	Total
Commercial and industrial	\$4,291	\$—	\$—	\$4,291
Real estate:				
Commercial - Investor owned		581	_	581
Commercial - Owner occupied	560	759	_	1,319
Construction and land development	6,854			6,854
Residential	2,696			2,696
Consumer and other		_	—	_
Total	\$14,401	\$1,340	\$—	\$15,741

December 31, 2014

(in thousands)	Non-accrual	Restructured	Loans over 90 days past due and still accruing interes	Total t
Commercial and industrial	\$6,073	\$—	\$—	\$6,073
Real estate:				
Commercial - Investor owned	4,597	590	—	5,187
Commercial - Owner occupied	519	770	—	1,289
Construction and land development	7,348			7,348
Residential	3,093			3,093
Consumer and other	_		_	
Total	\$21,630	\$1,360	\$—	\$22,990

The recorded investment by category for the Portfolio loans that have been restructured during the three months ended March 31, 2015 and 2014, is as follows:

(in thousands, except for number of loans)	Number	onths ended Ma Pre-Modificati Outstanding Recorded Balance	rch 31, 2015 Post-Modificati Outstanding Recorded Balance	Three m on Number of Loans	onths ended Mar Pre-Modificatio Outstanding Recorded Balance	ch 31, 2014 nPost-Modification Outstanding Recorded Balance
Commercial and industrial		\$ —	\$ —		\$ —	\$ —
Real estate:						
Commercial - Owner occupied	—	_	_	2	1,292	1,042
Commercial - Investor owned	1 —		_		_	_
Construction and land development		_	_			
Residential			_			_
Consumer and other						_

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Total			\$ —	\$ —	2	\$ 1,292	\$ 1,042
14							

The restructured Portfolio loans primarily resulted from interest rate concessions and changing the terms of the loans. As of March 31, 2015, the Company allocated \$0.3 million of specific reserves to the loans that have been restructured.

There were no Portfolio loans that were restructured and subsequently defaulted during the three months ended March 31, 2015 or 2014.

The aging of the recorded investment in past due Portfolio loans by portfolio class and category at March 31, 2015 and December 31, 2014 is shown below.

	March 31, 2015				
(in thousands)	30-89 Days Past Due	90 or More Days Past Due	Total Past Due	Current	Total
Commercial and industrial	\$2,931	\$932	\$3,863	\$1,261,241	\$1,265,104
Real estate:					
Commercial - Owner occupied	267	267	534	367,779	368,313
Commercial - Investor owned				413,170	413,170
Construction and land development		3,226	3,226	135,698	138,924
Residential	974	1,977	2,951	177,302	180,253
Consumer and other	18		18	69,777	69,795
Total	\$4,190	\$6,402	\$10,592	\$2,424,967	\$2,435,559
(in thousands)	December 31, 2 30-89 Days Past Due	014 90 or More Days Past Due	Total Past Due	Current	Total
(in thousands) Commercial and industrial	30-89 Days	90 or More Days		Current \$1,266,968	Total \$1,270,259
	30-89 Days Past Due	90 or More Days Past Due	Past Due		
Commercial and industrial	30-89 Days Past Due	90 or More Days Past Due	Past Due		
Commercial and industrial Real estate:	30-89 Days Past Due \$3,059	90 or More Days Past Due \$232	Past Due \$3,291	\$1,266,968	\$1,270,259
Commercial and industrial Real estate: Commercial - Owner occupied	30-89 Days Past Due \$3,059 766 261	90 or More Days Past Due \$232 496	Past Due \$3,291 1,262	\$1,266,968 356,241	\$1,270,259 357,503
Commercial and industrial Real estate: Commercial - Owner occupied Commercial - Investor owned	30-89 Days Past Due \$3,059 766 261 702 168	90 or More Days Past Due \$232 496 4,450	Past Due \$3,291 1,262 4,711 3,226 168	\$1,266,968 356,241 408,315 141,547 185,084	\$1,270,259 357,503 413,026 144,773 185,252
Commercial and industrial Real estate: Commercial - Owner occupied Commercial - Investor owned Construction and land development Residential Consumer and other	30-89 Days Past Due \$3,059 766 261 702 168 8	90 or More Days Past Due \$232 496 4,450 2,524 	Past Due \$3,291 1,262 4,711 3,226 168 8	\$1,266,968 356,241 408,315 141,547 185,084 63,095	\$1,270,259 357,503 413,026 144,773 185,252 63,103
Commercial and industrial Real estate: Commercial - Owner occupied Commercial - Investor owned Construction and land development Residential	30-89 Days Past Due \$3,059 766 261 702 168	90 or More Days Past Due \$232 496 4,450	Past Due \$3,291 1,262 4,711 3,226 168	\$1,266,968 356,241 408,315 141,547 185,084	\$1,270,259 357,503 413,026 144,773 185,252

The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt, such as current financial information, historical payment experience, credit documentation, and current economic factors among other factors. This analysis is performed on a quarterly basis. The Company uses the following definitions for risk ratings:

Grades 1, 2, and 3 – Includes loans to borrowers with a continuous record of strong earnings, sound balance sheet condition and capitalization, ample liquidity with solid cash flow, and whose management team has experience and depth within their industry.

Grade 4 – Includes loans to borrowers with positive trends in profitability, satisfactory capitalization and balance sheet condition, and sufficient liquidity and cash flow.

Grade 5 – Includes loans to borrowers that may display fluctuating trends in sales, profitability, capitalization, liquidity, and cash flow.

Grade 6 – Includes loans to borrowers where an adverse change or perceived weakness has occurred, but may be correctable in the near future. Alternatively, this rating category may also include circumstances where the

borrower is starting to reverse a negative trend or condition, or has recently been upgraded from a 7, 8, or 9 rating. Grade 7 – Watch credits are borrowers that have experienced financial setback of a nature that is not determined to be severe or influence 'ongoing concern' expectations. Although possible, no loss is anticipated, due to strong collateral and/or guarantor support.

Grade 8 – Substandard credits will include those borrowers characterized by significant losses and sustained downward trends in balance sheet condition, liquidity, and cash flow. Repayment reliance may have shifted to secondary sources. Collateral exposure may exist and additional reserves may be warranted.

Grade 9 – Doubtful credits include borrowers that may show deteriorating trends that are unlikely to be corrected. Collateral values may appear insufficient for full recovery, therefore requiring a partial charge-off, or debt renegotiation with the borrower. The borrower may have declared bankruptcy or bankruptcy is likely in the near term. All doubtful rated credits will be on non-accrual.

The recorded investment by risk category of the Portfolio loans by portfolio class and category at March 31, 2015, which is based upon the most recent analysis performed, and December 31, 2014 is as follows:

	March 31, 20)15			
(in thousands)	Pass (1-6)	Watch (7)	Substandard (8)	Doubtful (9)	Total
Commercial and industrial	\$1,149,860	\$84,786	\$29,799	\$659	\$1,265,104
Real estate:					
Commercial - Owner occupied	346,073	17,730	4,510		368,313
Commercial - Investor owned	378,017	23,581	11,572		413,170
Construction and land development	117,768	13,178	7,276	702	138,924
Residential	162,387	11,681	6,185		180,253
Consumer and other	69,473	48	274		69,795
Total	\$2,223,578	\$151,004	\$59,616	\$1,361	\$2,435,559
	December 31	2014			
(in thousands)	December 31 Pass (1-6)		Substandard	Doubtful (9)	Total
(in thousands)	Pass (1-6)	Watch (7)	(8)	Doubtful (9)	
(in thousands) Commercial and industrial				Doubtful (9) \$—	Total \$1,270,259
	Pass (1-6)	Watch (7)	(8) \$40,193		
Commercial and industrial	Pass (1-6)	Watch (7)	(8)		
Commercial and industrial Real estate:	Pass (1-6) \$1,167,751	Watch (7) \$62,315	(8) \$40,193		\$1,270,259
Commercial and industrial Real estate: Commercial - Owner occupied Commercial - Investor owned Construction and land development	Pass (1-6) \$1,167,751 334,347	Watch (7) \$62,315 18,025	(8) \$40,193 5,131		\$1,270,259 357,503
Commercial and industrial Real estate: Commercial - Owner occupied Commercial - Investor owned	Pass (1-6) \$1,167,751 334,347 372,818	Watch (7) \$62,315 18,025 24,088	(8) \$40,193 5,131 16,120		\$1,270,259 357,503 413,026
Commercial and industrial Real estate: Commercial - Owner occupied Commercial - Investor owned Construction and land development	Pass (1-6) \$1,167,751 334,347 372,818 123,260	Watch (7) \$62,315 18,025 24,088 12,993	 (8) \$40,193 5,131 16,120 8,520 		\$1,270,259 357,503 413,026 144,773
Commercial and industrial Real estate: Commercial - Owner occupied Commercial - Investor owned Construction and land development Residential	Pass (1-6) \$1,167,751 334,347 372,818 123,260 168,543	Watch (7) \$62,315 18,025 24,088 12,993 11,012	 (8) \$40,193 5,131 16,120 8,520 5,697 		\$1,270,259 357,503 413,026 144,773 185,252

NOTE 5 - PURCHASE CREDIT IMPAIRED ("PCI") LOANS

Below is a summary of PCI loans by category at March 31, 2015 and December 31, 2014:

	March 31, 2015		December 31, 2	014
(in thousands)	Weighted- Average Risk Rating	Recorded Investment PCI Loans	Weighted- Average Risk Rating	Recorded Investment PCI Loans
Real estate loans:				
Construction and land development	6.26	\$7,574	6.16	\$7,740
Commercial - Investor Owned	7.12	37,524	7.07	39,066
Commercial - Owner Occupied	6.39	20,935	6.35	22,695
Residential real estate	5.52	24,314	5.54	25,121
Total real estate loans		90,347		94,622
Commercial and industrial	6.67	4,125	6.57	4,012
Consumer and other	5.29	316	5.39	469
Purchase credit impaired loans		\$94,788		\$99,103

The aging of the recorded investment in past due PCI loans by portfolio class and category at March 31, 2015 and December 31, 2014 is shown below:

	March 31, 2015	5			
(in thousands)	30-89 Days Past Due	90 or More Days Past Due	Total Past Due	Current	Total
Commercial and industrial	\$—	\$6	\$6	\$4,119	\$4,125
Real estate:					
Commercial - Owner occupied	_	3,115	3,115	17,820	20,935
Commercial - Investor owned	—	7,953	7,953	29,571	37,524
Construction and land development	396		396	7,178	7,574
Residential	448	2,847	3,295	21,019	24,314
Consumer and other	10		10	306	316
Total	\$854	\$13,921	\$14,775	\$80,013	\$94,788
	December 31, 2 30-89 Days	90 or More	Total		
(in thousands)	December 31, 2 30-89 Days Past Due		Total Past Due	Current	Total
(in thousands) Commercial and industrial	30-89 Days	90 or More Days		Current \$3,996	Total \$4,012
	30-89 Days Past Due	90 or More Days Past Due	Past Due		
Commercial and industrial	30-89 Days Past Due	90 or More Days Past Due	Past Due		
Commercial and industrial Real estate:	30-89 Days Past Due	90 or More Days Past Due \$16	Past Due \$16	\$3,996	\$4,012
Commercial and industrial Real estate: Commercial - Owner occupied	30-89 Days Past Due \$ 878	90 or More Days Past Due \$16 2,759	Past Due \$16 2,759	\$3,996 19,936	\$4,012 22,695
Commercial and industrial Real estate: Commercial - Owner occupied Commercial - Investor owned	30-89 Days Past Due \$ 878	90 or More Days Past Due \$16 2,759	Past Due \$16 2,759 7,362	\$3,996 19,936 31,704	\$4,012 22,695 39,066
Commercial and industrial Real estate: Commercial - Owner occupied Commercial - Investor owned Construction and land development	30-89 Days Past Due \$ 878 774	90 or More Days Past Due \$16 2,759 6,484 —	Past Due \$16 2,759 7,362 774	\$3,996 19,936 31,704 6,966	\$4,012 22,695 39,066 7,740

The following table is a rollforward of PCI loans, net of the allowance for loan losses, for the three months ended March 31, 2015 and 2014.

(in thousands) Balance January 1, 2015 Principal reductions and interest payments Accretion of loan discount	Contractual Cashflows \$178,145 (6,148 —)	Non-accretabl Difference \$65,719 —	e	Accretable Yield \$28,733)	Carrying Amount \$83,693 (6,148 3,088)
Changes in contractual and expected cash flows du to remeasurement	e (12,159)	(26,187)	8,517		5,511	
Reductions due to disposals Balance March 31, 2015	(5,623 \$154,215)	(1,709 \$37,823)	(933 \$33,229)	(2,981 \$83,163)
Balance January 1, 2014 Principal reductions and interest payments Accretion of loan discount	\$266,068 (9,849 —)	\$87,438 		\$53,530 (4,560)	\$125,100 (9,849 4,560)
Changes in contractual and expected cash flows due to remeasurement	^e 4,888		10,503		(5,076)	(539)
Reductions due to disposals Balance March 31, 2014	(14,297 \$246,810)	(3,142 \$94,799)	(2,042 \$41,852)	(9,113 \$110,159)

The accretable yield is accreted into interest income over the estimated life of the acquired loans using the effective yield method.

A summary of activity in the FDIC loss share receivable for the three months ended March 31, 2015 is as follows:

(in thousands) Balance at beginning of period	March 31, 2015 \$15,866	
Adjustments not reflected in income:		
Cash received from the FDIC for covered assets	(1,395)
FDIC reimbursable losses, net	(563)
Adjustments reflected in income:		
Amortization, net	900	
Loan impairment	(2,589)
Reductions for payments on covered assets in excess of expected cash flows	(575)
Balance at end of period	\$11,644	

Outstanding customer balances on PCI loans were \$127.7 million and \$135.3 million as of March 31, 2015, and December 31, 2014, respectively.

NOTE 6 - COMMITMENTS AND CONTINGENCIES

The Company issues financial instruments with off balance sheet risk in the normal course of the business of meeting the financing needs of its customers. These financial instruments include commitments to extend credit and standby letters of credit. These instruments may involve, to varying degrees, elements of credit and interest rate risk in excess of the amounts recognized in the consolidated balance sheets.

The Company's extent of involvement and maximum potential exposure to credit loss in the event of nonperformance by the other party to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amount of these instruments.

The Company uses the same credit policies in making commitments and conditional obligations as it does for financial instruments included on its consolidated balance sheets. At March 31, 2015, there were no unadvanced commitments on impaired loans.

The contractual amounts of off-balance-sheet financial instruments as of March 31, 2015, and December 31, 2014, are as follows:

(in thousands)	March 31,	December 31,
(III thousands)	2015	2014
Commitments to extend credit	\$995,715	\$947,424
Standby letters of credit	52,981	50,108

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Commitments usually have fixed expiration dates or other termination clauses, may have significant usage restrictions, and may require payment of a fee. Of the total commitments to extend credit at March 31, 2015, and December 31, 2014, approximately \$73.0 million and \$65.9 million, respectively, represent fixed rate loan commitments. Since certain of the commitments may expire without being drawn upon or may be revoked, the total commitment amounts do not necessarily represent future cash requirements. The Company evaluates each customer's credit worthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary by the Company upon extension of credit, is based on management's credit evaluation of the borrower. Collateral held varies, but may include accounts receivable, inventory, premises and equipment, and real estate. Other liabilities include approximately \$0.2 million for estimated losses attributable to the unadvanced commitments at March 31, 2015 and December 31, 2014.

Standby letters of credit are conditional commitments issued by the Company to guarantee the performance of a customer to a third party. These standby letters of credit are issued to support contractual obligations of the Company's customers. The credit risk involved in issuing letters of credit is essentially the same as the risk involved in extending loans to customers. The approximate remaining term of standby letters of credit range from 1 month to 2.9 years at March 31, 2015.

Contingencies

The Company and its subsidiaries are, from time to time, parties to various legal proceedings arising out of their businesses. Management believes there are no such proceedings pending or threatened against the Company or its subsidiaries which, if determined adversely, would have a material adverse effect on the business, consolidated financial condition, results of operations or cashflows of the Company or any of its subsidiaries.

NOTE 7 - DERIVATIVE FINANCIAL INSTRUMENTS

Client-Related Derivative Instruments. The Company enters into interest rate swaps to allow customers to hedge changes in fair value of certain loans. The table below summarizes the notional amounts and fair values of the client-related derivative instruments:

	Notional Am	ount	Asset Deriva (Other Assets Fair Value		Liability Der (Other Liabil Fair Value	
(in thousands) Non-designated hedging	March 31, 2015	December 31, 2014	March 31, 2015	December 31, 2014	March 31, 2015	December 31, 2014
instruments Interest rate swap contracts	\$136,924	\$ 141,263	\$1,176	\$ 907	\$1,176	\$ 907

Changes in the fair value of client-related derivative instruments are recognized currently in operations. For the three months ended March 31, 2015 and 2014, the gains and losses offset each other due to the Company's hedging of the client swaps.

NOTE 8 - FAIR VALUE MEASUREMENTS

Below is a description of certain assets and liabilities measured at fair value.

The following table summarizes financial instruments measured at fair value on a recurring basis as of March 31, 2015, segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

(in thousands)	March 31, 201 Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Unobservable Inputs (Level 3)	Total Fair Value
Assets Securities available for sale				
Obligations of U.S. Government-sponsored enterprise Obligations of states and political subdivisions Residential mortgage-backed securities Total securities available for sale State tax credits held for sale Derivative financial instruments Total assets	es\$ \$ \$	\$100,899 31,976 274,115 \$406,990 1,176 \$408,166	\$	\$100,899 35,047 274,115 \$410,061 10,286 1,176 \$421,523
	Ψ	\$ 100,100	<i>ф10,007</i>	¢ 121,020
Liabilities Derivative financial instruments Total liabilities	\$— \$—	\$1,176 \$1,176	\$— \$—	\$1,176 \$1,176
(in thousands)	December 31, Quoted Prices in Active Markets for Identical Assets (Level 1)		Significant Unobservable Inputs (Level 3)	Total Fair Value
Assets Securities available for sale Obligations of U.S. Government-sponsored enterprise Obligations of states and political subdivisions Residential mortgage-backed securities Total securities available for sale State tax credits held for sale	es \$ \$	\$91,826 31,822 273,439 \$397,087	\$— 3,059 — \$3,059 11,689	\$91,826 34,881 273,439 \$400,146 11,689
Derivative financial instruments Total assets	<u> </u> \$—	909 \$397,996	\$14,748	909 \$412,744

Liabilities

Derivative financial instruments	\$—	\$907	\$—	\$907
Total liabilities	\$—	\$907	\$—	\$907

Securities available for sale. Securities classified as available for sale are reported at fair value utilizing Level 2 and Level 3 inputs. Fair values for Level 2 securities are based upon dealer quotes, market spreads, the U.S. Treasury yield curve, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions at the security level. At March 31, 2015, Level 3 securities available for sale

consist primarily of three Auction Rate Securities that are valued based on the securities' estimated cash flows, yields of comparable securities, and live trading levels.

Portfolio Loans. Certain fixed rate portfolio loans are accounted for as trading instruments and reported at fair value. Fair value on these loans is determined using a third party valuation model with observable Level 2 market data inputs.

State tax credits held for sale. At March 31, 2015, of the \$42.4 million of state tax credits held for sale on the condensed consolidated balance sheet, approximately \$10.3 million were carried at fair value. The remaining \$32.1 million of state tax credits were accounted for at cost.

The Company is not aware of an active market that exists for the 10-year streams of state tax credit financial instruments. However, the Company's principal market for these tax credits consists of Missouri state residents who buy these credits and local and regional accounting firms who broker them. As such, the Company employed a discounted cash flow analysis (income approach) to determine the fair value.

The fair value measurement is calculated using an internal valuation model with market data including discounted cash flows based upon the terms and conditions of the tax credits. If the underlying project remains in compliance with the various federal and state rules governing the tax credit program, each project will generate about 10 years of tax credits. The inputs to the discounted cash flow calculation include: the amount of tax credits generated each year, the anticipated sale price of the tax credit, the timing of the sale and a discount rate. The discount rate is estimated using the LIBOR swap curve at a point equal to the remaining life in years of credits plus a 205 basis point spread. With the exception of the discount rate, the other inputs to the fair value calculation are observable and readily available. The discount rate is considered a Level 3 input because it is an "unobservable input" and is based on the Company's assumptions. An increase in the discount rate utilized would generally result in a lower estimated fair value of the tax credits. Given the significance of this input to the fair value calculation, the state tax credit assets are reported as Level 3 assets.

Derivatives. Derivatives are reported at fair value utilizing Level 2 inputs. The Company obtains counterparty quotations to value its interest rate swaps and caps. In addition, the Company validates the counterparty quotations with third party valuation sources. Derivatives with negative fair values are included in Other liabilities in the consolidated balance sheets. Derivatives with positive fair value are included in Other assets in the consolidated balance sheets.

Level 3 financial instruments

The following table presents the changes in Level 3 financial instruments measured at fair value on a recurring basis as of March 31, 2015 and 2014.

Purchases, sales, issuances and settlements. There were no Level 3 purchases during the quarter ended March 31, 2015 or 2014.

Transfers in and/or out of Level 3. There were no transfers in an/or out of Level 3 for the quarter ended March 31, 2015 and 2014.

	Securities available for sale, at fair value			
	Three months ended Mar	ch 31,		
(in thousands)	2015	2014		
Beginning balance	\$3,059	\$3,040		
Total gains:				
Included in other comprehensive income	12	6		
Purchases, sales, issuances and settlements:				
Purchases		—		
Transfer in and/or out of Level 3		—		
Ending balance	\$3,071	\$3,046		
Change in unrealized gains relating to	\$12	\$6		
assets still held at the reporting date		·		

	State tax credits	held for sale	
	Three months en	ded March 31,	
(in thousands)	2015	2014	
Beginning balance	\$11,689	\$16,491	
Total gains:			
Included in earnings	128	118	
Purchases, sales, issuances and settlements:			
Sales	(1,531) (1,709)
Ending balance	\$10,286	\$14,900	
Change in unrealized gains relating to assets still held at the reporting date	\$(274) \$(334)

From time to time, the Company measures certain assets at fair value on a nonrecurring basis. These include assets that are measured at the lower of cost or fair value that were recognized at fair value below cost at the end of the period.

The following table presents financial instruments and non-financial assets measured at fair value on a non-recurring basis as of March 31, 2015.

	(1)	(1)	(1)	(1)		
(in thousands)	Total Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	Total losses for the three months ended March 31, 2015	
Impaired loans	\$8,419	\$—	\$—	\$8,419	\$(2,568)
Other real estate	463		—	463	(41)
Total	\$8,882	\$—	\$—	\$8,882	\$(2,609)

(1) The amounts represent only balances measured at fair value during the period and still held as of the reporting date.

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Impaired loans are reported at the fair value of the underlying collateral. Fair values for impaired loans are obtained from current appraisals by qualified licensed appraisers or independent valuation specialists. Other real estate owned is adjusted to fair value upon foreclosure of the underlying loan. Subsequently, foreclosed assets are carried at the

lower of carrying value or fair value less costs to sell. Fair value of other real estate is based upon the current appraised values of the properties as determined by qualified licensed appraisers and the Company's judgment of other relevant market conditions. Certain state tax credits are reported at cost.

Following is a summary of the carrying amounts and fair values of the Company's financial instruments on the consolidated balance sheets at March 31, 2015 and December 31, 2014.

	March 31, 2015	5	December 31, 2	2014
(in thousands)	Carrying	Estimated fair	Carrying	Estimated fair
(in thousands)	Amount	value	Amount	value
Balance sheet assets				
Cash and due from banks	\$56,420	\$56,420	\$42,903	\$42,903
Federal funds sold	48	48	35	35
Interest-bearing deposits	43,865	43,865	63,058	63,058
Securities available for sale	410,061	410,061	400,146	400,146
Securities held to maturity	45,563	45,811	45,985	45,795
Other investments, at cost	11,719	11,719	17,037	17,037
Loans held for sale	7,843	7,843	4,033	4,033
Derivative financial instruments	1,176	1,176	909	909
Portfolio loans, net	2,488,434	2,483,751	2,487,424	2,482,700
State tax credits, held for sale	42,411	46,851	38,309	42,970
Accrued interest receivable	8,061	8,061	7,956	7,956
Balance sheet liabilities				
Deposits	2,674,631	2,677,798	2,491,510	2,494,624
Subordinated debentures	56,807	34,557	56,807	34,124
Federal Home Loan Bank advances	6,000	6,000	144,000	144,000
Other borrowings	186,864	186,937	239,883	239,950
Derivative financial instruments	1,176	1,176	907	907
Accrued interest payable	845	845	843	843

For information regarding the methods and assumptions used to estimate the fair value of each class of financial instruments for which it is practical to estimate such value, refer to Note 20-Fair Value Measurements in the Company's Annual Report on Form 10-K for the year ended December 31, 2014.

The following table presents the level in the fair value hierarchy for the estimated fair values of only the Company's financial instruments that are not already presented on the condensed consolidated balance sheets at fair value at March 31, 2015, and December 31, 2014.

	Estimated Fair Val Using	Balance at		
(in thousands)	Level 1	Level 2	Level 3	March 31, 2015
Financial Assets:				
Securities held to maturity	\$—	\$45,811	\$—	\$45,811
Portfolio loans, net	—	—	2,483,751	2,483,751
State tax credits, held for sale	—	—	36,565	36,565
Financial Liabilities:				
Deposits	2,109,133	—	568,665	2,677,798
Subordinated debentures	—	34,557	—	34,557
Federal Home Loan Bank advances	—	6,000	—	6,000
Other borrowings	—	186,937	—	186,937
	Estimated Fair Val Using	ue Measurement at l	Reporting Date	Balance at
(in thousands)		ue Measurement at l Level 2	Reporting Date Level 3	Balance at December 31, 2014
(in thousands) Financial Assets:	Using			
	Using			
Financial Assets:	Using Level 1	Level 2	Level 3	December 31, 2014
Financial Assets: Securities held to maturity	Using Level 1	Level 2	Level 3 \$—	December 31, 2014 \$45,795
Financial Assets: Securities held to maturity Portfolio loans, net	Using Level 1	Level 2	Level 3 \$ 2,482,700	December 31, 2014 \$45,795 2,482,700
Financial Assets: Securities held to maturity Portfolio loans, net State tax credits, held for sale	Using Level 1	Level 2	Level 3 \$ 2,482,700	December 31, 2014 \$45,795 2,482,700
Financial Assets: Securities held to maturity Portfolio loans, net State tax credits, held for sale Financial Liabilities:	Using Level 1 \$ 	Level 2	Level 3 \$— 2,482,700 31,281	December 31, 2014 \$45,795 2,482,700 31,281
Financial Assets: Securities held to maturity Portfolio loans, net State tax credits, held for sale Financial Liabilities: Deposits	Using Level 1 \$ 	Level 2 \$45,795 	Level 3 \$— 2,482,700 31,281	December 31, 2014 \$45,795 2,482,700 31,281 2,494,624
Financial Assets: Securities held to maturity Portfolio loans, net State tax credits, held for sale Financial Liabilities: Deposits Subordinated debentures	Using Level 1 \$ 	Level 2 \$45,795 34,124	Level 3 \$— 2,482,700 31,281	December 31, 2014 \$45,795 2,482,700 31,281 2,494,624 34,124

NOTE 9 - NEW AUTHORITATIVE ACCOUNTING GUIDANCE

FASB ASU 2014-09, "Revenue from Contracts with Customers" In May 2014, the FASB issued ASU No. 2014-09, "Revenue from Contracts with Customers". The objective of ASU 2014-09 is to establish a single comprehensive model for entities to use in accounting for revenue arising from contracts with customers and will supersede most of the existing revenue recognition guidance, including industry-specific guidance. The core principle of ASU 2014-09 is that an entity recognizes revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. In applying the new guidance, an entity will (1) identify the contract(s) with a customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to the contract's performance obligations; and (5) recognize revenue when (or as) the entity satisfies a performance obligation. ASU 2014-09 applies to all contracts with customers except those that are within the scope of other topics in the FASB Accounting Standards Codification. The new guidance is effective for annual reporting periods (including interim periods within those periods) beginning after December 15, 2016 for public companies. Early adoption is not permitted. Entities have the option of using either a full retrospective or modified approach to adopt ASU 2014-09. The Company is currently evaluating the new guidance and has not determined the impact this standard may have on its financial statements nor decided upon the method of adoption. FASB ASU 2014-11, "Transfers and Servicing (Topic 860): Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures" In June 2014, the FASB issued ASU No. 2014-11, "Transfers and Servicing (Topic

860): Repurchase-to-Maturity Transactions, Repurchase Financings, and Disclosures." The objective of ASU 2014-11 is to amend the accounting for certain secured financing transactions, and requires enhanced disclosures with respect to transactions recognized as sales in which exposure to the derecognized asset is retained through a separate agreement with the counterparty. In addition, the guidance requires enhanced disclosures with respect to the types and quality of financial assets pledged in secured financing transactions. The guidance became effective in the first quarter of 2015, except for the disclosures regarding the types and quality of financial assets pledged, which will become effective in the second quarter of 2015. The adoption of the guidance did not have a material impact on the Company's consolidated balance sheets or statements of operations.

ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Some of the information in this report contains "forward-looking statements" within the meaning of and intended to be covered by the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Forward-looking statements typically are identified with use of terms such as "may," "might," "will, "should," "expect," "plan," "anticipate," "b "estimate," "predict," "potential," "could," "continue" and the negative of these terms and similar words, although some forward-looking statements are expressed differently. Our ability to predict results or the actual effect of future plans or strategies is inherently uncertain. You should be aware that our actual results could differ materially from those contained in the forward-looking statements due to a number of factors, including, but not limited to: credit risk; changes in the appraised valuation of real estate securing impaired loans; outcomes of litigation and other contingencies; exposure to general and local economic conditions; risks associated with rapid increases or decreases in prevailing interest rates; consolidation within the banking industry; competition from banks and other financial and state regulation; changes in regulatory requirements; changes in accounting regulation or standards applicable to banks; and other risks discussed under the caption "Risk Factors" of our most recently filed Form 10-K and within this Form 10-Q, all of which could cause the Company's actual results to differ from those set forth in the forward-looking statements.

Readers are cautioned not to place undue reliance on our forward-looking statements, which reflect management's analysis and expectations only as of the date of such statements. Forward-looking statements speak only as of the date they are made, and the Company does not intend, and undertakes no obligation, to publicly revise or update forward-looking statements after the date of this report, whether as a result of new information, future events or otherwise, except as required by federal securities law. You should understand that it is not possible to predict or identify all risk factors. Readers should carefully review all disclosures we file from time to time with the Securities and Exchange Commission which are available on our website at www.enterprisebank.com.

Introduction

The following discussion describes the significant changes to the financial condition of the Company that have occurred during the first three months of 2015 compared to the financial condition as of December 31, 2014. In addition, this discussion summarizes the significant factors affecting the results of operations, liquidity and cash flows of the Company for the three months ended March 31, 2015, compared to the same period in 2014. This discussion should be read in conjunction with the accompanying condensed consolidated financial statements included in this report and our Annual Report on Form 10-K for the year ended December 31, 2014.

Executive Summary

Below are highlights of our financial performance for the quarter ended March 31, 2015 as compared to the linked quarter ended December 31, 2014 and prior year quarter ended March 31, 2014.

(in thousands, except per share data) EARNINGS	For the Quarter ended March 31, 2015	1	December 31, 2014		March 31, 2014	
Total interest income	\$32,151		\$34,385		\$34,024	
Total interest expense	3,106		3,569		3,658	
Net interest income	29,045		30,816		30,366	
Provision for portfolio loans	1,580		1,968		1,027	
Provision (provision reversal) for purchase credit impaired loans	(3,270))	126		3,304	
Net interest income after provision for loan losses	30,735		28,722		26,035	
Fee income	5,043		5,790		5,277	
Other noninterest income	(1,460)))	(1,355)
Total noninterest income	3,583		4,852		3,922	
Total noninterest expenses	19,950		24,795		21,102	
Income before income tax expense	14,368		8,779		8,855	
Income tax expense	5,022		2,812		3,007	
Net income	\$9,346		\$5,967		\$5,848	
Basic earnings per share	\$0.47		\$0.30		\$0.30	
Diluted earnings per share	0.46		0.30		0.30	
Return on average assets					0.77	%
Return on average common equity					8.26	%
Net interest margin (fully tax equivalent)					4.39	%
Efficiency ratio	61.14 %	70	69.52	%	61.54	%
ASSET QUALITY (1)						
Net charge-offs	\$1,478		\$582		\$411	
Nonperforming loans	15,143		22,244		15,508	
Classified assets	63,001		77,898		78,018	
Nonperforming loans to total loans					0.71	%
Nonperforming assets to total assets					0.81	%
Allowance for loan losses to total loans					1.28	%
Net charge-offs to average loans (annualized)	0.25 %	%	0.10	%	0.08	%

(1) Excludes PCI loans and other assets covered under FDIC loss share agreements, except for their inclusion in total assets.

Below are highlights of the Company's Core performance measures, which we believe are important measures of financial performance, but are non-GAAP measures. Core performance measures include contractual interest on PCI loans, but exclude incremental accretion on these loans, and exclude the Change in the FDIC receivable, gain or loss of other real estate covered under FDIC loss share agreements, and certain other income and expense items the Company believes are not indicative of or useful to measure the Company's operating performance on an ongoing basis. A reconciliation of Core performance measures has been included in this MD&A section under the caption "Use of Non-GAAP Financial Measures".

	For the Quarter ended							
(in thousands)	March 31, 2015	December 31, 2014	March 31, 2014					
CORE PERFORMANCE MEASURES (1)								
Net interest income	\$25,587	\$25,667	\$23,702					
Provision for portfolio loans	1,580	1,968	1,027					
Noninterest income	5,839	6,438	6,201					
Noninterest expense	19,068	20,170	20,384					
Income before income tax expense	10,778	9,967	8,492					
Income tax expense	3,647	3,264	2,867					
Net income	\$7,131	\$6,703	\$5,625					
Earnings per share	\$0.35	\$0.33	\$0.28					
Return on average assets	0.88	% 0.82	% 0.74 %					
Return on average common equity	8.99	% 8.43	% 7.94 %					
Net interest margin (fully tax equivalent)	3.46	% 3.45	% 3.44 %					
Efficiency ratio	60.67	% 62.83	% 68.17 %					

(1) A non-GAAP measure. A reconciliation has been included in this MD&A section under the caption "Use of Non-GAAP Financial Measures."

During the quarter ended March 31, 2015, the Company noted the following:

The Company reported net income of \$9.3 million for the first three months of 2015, compared to \$6.0 million in the linked fourth quarter, and \$5.9 million for the same period in 2014. The increase in net income is due to a decrease in noninterest expenses from improved expense control initiatives and reversal of provision for loan losses of PCI loans due to higher expected cash flows.

On a core basis¹, net income was \$7.1 million, or \$0.35 per share for the first three months of 2015, compared to \$6.7 million, or \$0.33 per share in the linked fourth quarter and \$5.6 million, or \$0.28 per share in the prior year period. The increase from the prior year was primarily due to increases in earning asset balances, driving growth in core net interest income combined with a reduction in noninterest expenses.

Net interest income in the first quarter of 2015 decreased \$1.8 million from the linked fourth quarter and \$1.3 million from the prior year period due to lower balances of PCI loans, lower accelerated cash flows on PCI loans, and lower interest rates on newly originated loans. These items were partially offset by lower interest expense primarily related to the payoff of debt with higher interest rates in the prior year.

On a core basis¹, net interest income remained stable when compared to the linked fourth quarter, and increased 8% from the prior year period due to strong portfolio loan growth and improvements in funding costs during 2014.

The Core net interest margin¹, defined as Net interest margin (fully tax equivalent), including contractual interest on PCI loans, but excluding the incremental accretion on these loans, increased 2 basis points from

the prior year period primarily due to the managed reductions in funding costs combined with an improved earning asset mix.

Fee income, which primarily includes the Company's wealth management revenue, service charges and other fees on deposit accounts, sales of other real estate, and state tax brokerage activity, decreased 9% compared to the prior year period largely due to lower gains on sales of other real estate.

Noninterest expense declined 5% and the Company's efficiency ratio improved to 61.14% compared to the prior year period. Core noninterest expenses¹ declined by 6% partially due to lower legal expenses on problem loans and overall expense management.

Balance sheet highlights

Loans – Loans totaled \$2.5 billion at March 31, 2015, including \$94.8 million of purchase credit impaired ("PCI") loans. Portfolio loans excluding PCI loans increased \$261.6 million, or 12%, from March 31, 2014. Commercial & Industrial loans increased \$204.7 million, or 19%, Consumer and other loans increased \$22.3 million, or 47%, Construction loans and Residential real estate loans increased \$37.1 million, or 13%, and Commercial Real Estate decreased \$2.6 million. See Item 1, Note 4 – Portfolio Loans for more information. Deposits – Total deposits at March 31, 2015 were \$2.7 billion, an increase of \$222.5 million, or 9%, from March 31, 2014 partially due to enhanced deposit gathering efforts in both commercial and business banking. Asset quality – Nonperforming loans, including troubled debt restructurings, were \$15.1 million at March 31, 2015, support to \$15.5 million at March 31, 2015.

compared to \$15.5 million at March 31, 2014. Nonperforming loans represented 0.62% of portfolio loans at March 31, 2015 versus 0.71% at March 31, 2014. There were no portfolio loans that were 30-89 days delinquent and still accruing at March 31, 2015 or March 31, 2014.

Provision for portfolio loan losses was an expense of \$1.6 million for the three months ended March 31, 2015, compared to expense of \$1.0 million for the three months ended March 31, 2014. See Item 1, Note 4 – Portfolio Loans and, Provision for Loan Losses and Allowance for Loan Losses in this section for more information.

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RESULTS OF OPERATIONS

Net Interest Income

Average Balance Sheet

The following table presents, for the periods indicated, certain information related to our average interest-earning assets and interest-bearing liabilities, as well as, the corresponding interest rates earned and paid, all on a tax equivalent basis.

	Three month 2015	s ended March			2014			
(in thousands)	Average Balance	Interest Income/Expen	Average Yield/ Se Rate		Average Balance	Interest Income/Expen	Average Yield/ se Rate	•
Assets								
Interest-earning assets:	**			~		• • • • • • • • • • • • • • • • • • •		~
Taxable portfolio loans (1)	\$2,391,117	\$ 24,227		%	\$2,107,805	\$ 22,381	4.31	%
Tax-exempt portfolio loans (2)	38,405	624	6.59		37,622	665	7.17	
Purchase credit impaired loans	97,201	4,997	20.85		134,466	8,652	26.09	
Total loans Taxable investments in debt and	2,526,723	29,848	4.79		2,279,893	31,698	5.64	
equity securities	418,812	2,199	2.13		403,523	2,215	2.23	
Non-taxable investments in debt								
and equity securities (2)	42,968	479	4.52		44,011	484	4.46	
Short-term investments	59,312	47	0.32		121,087	66	0.22	
Total securities and short-term	521,092	2,725	2.12		568,621	2,765	1.97	
investments		32,573	4.33			34,463	4.91	
Total interest-earning assets Noninterest-earning assets:	3,047,815	52,575	4.55		2,848,514	54,405	4.91	
Cash and due from banks	48,232				15,869			
Other assets	218,347				263,606			
Allowance for loan losses	(46,025)	1			(43,269)			
Total assets	\$3,268,369				\$3,084,720			
Liabilities and Shareholders'								
Equity								
Interest-bearing liabilities:								
Interest-bearing transaction	\$484,724	\$ 277	0.23	%	\$214,984	\$ 112	0.21	%
accounts		642	0.21		020 022	740	0.22	
Money market accounts	843,245 81,408	642 50	0.31 0.25		939,033 80,759	742 49	0.32 0.25	
Savings Certificates of deposit	526,489	50 1,591	1.23		621,874	49 1,750	0.23 1.14	
Total interest-bearing deposits	1,935,866	2,560	0.54		1,856,650	2,653	0.58	
Subordinated debentures	56,807	302	2.16		61,362	407	2.69	
Other borrowed funds	274,022	244	0.36		250,381	598	0.97	
Total interest-bearing liabilities	2,266,695	3,106	0.56		2,168,393	3,658	0.68	
Noninterest bearing liabilities:	, ,	,			, ,	,		
Demand deposits	655,095				609,609			
Other liabilities	24,807				19,537			
Total liabilities	2,946,597				2,797,539			
Shareholders' equity	321,772				287,181			

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Total liabilities & shareholders' equity	\$3,268,369		\$3,084,720			
Net interest income	\$ 29.	467		\$ 30,805		
Net interest spread	ψ 2),	3.77	%	φ 50,005	4.23	%
1			, -			, -
Net interest margin		3.92	%		4.39	%

Average balances include non-accrual loans. Loan fees, net of amortization of deferred loan origination fees and (1)costs, included in interest income are approximately \$0.4 million and \$0.2 million for the three months ended

March 31, 2015 and 2014 respectively.

Non-taxable income is presented on a fully tax-equivalent basis using a 38% tax rate in 2015 and 2014. The tax-equivalent adjustments were \$0.4 million for the three months ended March 31, 2015 and 2014 respectively.

Rate/Volume

The following table sets forth, on a tax-equivalent basis for the periods indicated, a summary of the changes in interest income and interest expense resulting from changes in yield/rates and volume.

	2015 compared to 2014 Three months ended March 31, Increase (decrease) due to							
(in thousands)	Volume(1)	Rate(2)	Net					
Interest earned on:								
Taxable portfolio loans	\$2,907	\$(1,061) \$1,846					
Tax-exempt portfolio loans (3)	14	(55) (41)				
Purchase credit impaired loans	(2,119)	(1,536) (3,655)				
Taxable investments in debt and equity securities	82	(98) (16)				
Non-taxable investments in debt and equity securities (3)	(12)	7	(5)				
Short-term investments	(42)	23	(19)				
Total interest-earning assets	\$830	\$(2,720) \$(1,890)				
Interest paid on:								
Interest-bearing transaction accounts	\$153	\$12	\$165					
Money market accounts	(74)	(26) (100)				
Savings		1	1					
Certificates of deposit	(282)	123	(159)				
Subordinated debentures	(28)	(77) (105)				
Borrowed funds	51	(405) (354)				
Total interest-bearing liabilities	(180)	(372) (552)				
Net interest income	\$1,010	\$(2,348) \$(1,338)				

(1) Change in volume multiplied by yield/rate of prior period.

(2) Change in yield/rate multiplied by volume of prior period.

(3) Nontaxable income is presented on a fully-tax equivalent basis using the combined statutory federal and state income tax rate in effect for each year.

NOTE: The change in interest due to both rate and volume has been allocated to rate and volume changes in proportion to the relationship of the absolute dollar amounts of the change in each.

Net interest income (on a tax equivalent basis) was \$29.5 million for the three months ended March 31, 2015 compared to \$30.8 million for the same period of 2014, a decrease of \$1.3 million, or 4%. Total interest income decreased \$1.9 million and total interest expense decreased \$0.6 million. The tax-equivalent net interest rate margin was 3.92% for the first quarter of 2015, compared to 4.13% for the fourth quarter of 2014, and 4.39% in the first

quarter of 2014.

Interest rates remain at historically low levels and continue to negatively impact loan yields leading to lower net interest margins. As seen in the table above, changes in interest rates have led to a \$1.1 million, and \$1.5 million

reduction, in interest income in our portfolio and PCI loans, respectively. Additionally, the run-off of higher yielding PCI loans continue to negatively impact net interest margin leading to a \$2.1 million decrease in interest income due to volume. To partially mitigate lower yields on loans, the Company has taken specific actions to lower deposit and other borrowing costs including the prepayment of \$50.0 million of FHLB borrowings in December 2014.

Core net interest margin¹ was 3.46% for the quarter ended March 31, 2015, compared to 3.44% for the same prior year period. Core net interest margin¹ increased 2 basis points from the prior year quarter primarily due to the managed reductions in funding costs combined with an improved earning asset mix. These factors mitigated continued pressure in portfolio loan yields and reductions in PCI loan balances as those balances continue to run-off. Pressure on loan yields and continued reductions in PCI loan balances could lead to a decline in core net interest margin in 2015.

Purchase Credit Impaired "PCI" Contribution

The following table illustrates the financial contribution of PCI loans and other assets covered under FDIC shared loss agreements for the most recent five quarters.

	For the Quar	rte	r ended							
(in thousands)	March 31, 2015		December 31, 2014		September 30, 2014	,	June 30, 2014	4	March 31, 2014	
Contractual interest income	\$1,539		\$1,840		\$1,701		\$1,878		\$1,988	
Accelerated cash flows and other incremental accretion	3,458		5,149		2,579		4,538		6,664	
Estimated funding cost	(317)	(326)	(314)	(349)	(415)
Total net interest income	4,680		6,663		3,966		6,067		8,237	
(Provision) benefit for loan losses	3,270		(126)	1,877		470		(3,304)
Gain/(loss) on sale of other real estate	(15)	195		(45)	164		131	
Change in FDIC loss share receivable	(2,264)	(1,781)	(2,374)	(2,742)	(2,410)
Change in FDIC clawback liability	(412)	(141)	(1,028)	(143)	111	
Other expenses	(471)	(541)	(731)	(832)	(823)
PCI assets income before income tax expense	\$4,788		\$4,269		\$1,665		\$2,984		\$1,942	

At March 31, 2015, the remaining accretable yield on the portfolio was estimated to be \$33 million and the non-accretable difference was approximately \$38 million. Absent cash flow accelerations or pool impairment, the Company currently estimates average PCI loan balances to be approximately \$80 million and income before tax expense on PCI assets will be approximately \$8 million to \$10 million in 2015.

Noninterest Income

The following table presents a comparative summary of the major components of noninterest income.

	Three months e	nded March 31,			
(in thousands)	2015	2014	Increase (decr	ease)	
Wealth management revenue	\$1,740	\$1,722	\$18	1	%
Service charges on deposit accounts	1,856	1,738	118	7	%
Other service charges and fee income	753	637	116	18	%
Sale of other real estate	35	552	(517) (94)%
State tax credit activity, net	674	497	177	36	%
Miscellaneous income	781	1,055	(274) (26)%
Core noninterest income (1)	5,839	6,201	(362) (6)%
Gain (loss) on sale of other real estate covered under FDIC loss share agreements	(15) 131	(146) (111)%
Gain on sale of investment securities	23	_	23	_	
Change in FDIC loss share receivable	(2,264) (2,410) 146	(6)%
Total noninterest income	\$3,583	\$3,922	\$(339) (9)%

(1) A non-GAAP measure. A reconciliation has been included in this MD&A section under the caption "Use of Non-GAAP Financial Measures."

Noninterest income decreased \$0.3 million, or 9% in the first quarter of 2015 compared to the first quarter of 2014. Core noninterest income¹ declined slightly in the first quarter of 2015 due to lower gains on sale of other real estate than in the first quarter of 2014. Wealth management revenues were flat in the first quarter of 2015. Assets under administration at March 31, 2015 of \$1.5 billion grew 2% compared to March 31, 2014.

Noninterest Expense

The following table presents a comparative summary of the major components of noninterest expense:

	Three months ended March 31,							
(in thousands)	2015	2014	Increase (decrease)					
Core expenses (1):								
Employee compensation and benefits - core	\$11,250	\$11,522	\$(272) (2)%			
Occupancy - core	1,667	1,614	53	3	%			
Data processing - core	1,001	1,064	(63) (6)%			
FDIC and other insurance	726	699	27	4	%			
Professional fees	972	1,267	(295) (23)%			
Loan, legal and other real estate expense - core	131	997	(866) (87)%			
Other - core	3,321	3,221	100	3	%			
Core noninterest expense (1)	19,068	20,384	(1,316) (6)%			
FDIC clawback	412	(111) 523	(471)%			
Other loss share expenses	470	829	(359) (43)%			
Total noninterest expense	\$19,950	\$21,102	\$(1,152) (5)%			

(1) A non-GAAP measure. A reconciliation has been included in this MD&A section under the caption "Use of Non-GAAP Financial Measures."

Noninterest expenses were \$20.0 million for the quarter ended March 31, 2015, compared to \$24.8 million for the quarter ended December 31, 2014, and \$21.1 million for the quarter ended March 31, 2014. Core noninterest expenses¹, which exclude certain items and expenses directly related to PCI loans and assets covered under loss share agreements decreased to \$19.1 million for the quarter ended March 31, 2015, from \$20.2 million for the linked quarter and \$20.4 million for the prior year period.

The Company's Core efficiency ratio¹ was 60.7% for the quarter ended March 31, 2015, compared to 62.8% for the linked quarter, and 68.2% for the prior year period, and reflects lower legal expenses on problem loans, overall expense management and revenue growth trends. Core efficiency ratio is a non-GAAP measure. The attached tables contain a reconciliation of Core efficiency ratio.

The Company anticipates total noninterest expenses to be between \$19 million and \$21 million per quarter for 2015.

Income Taxes

For the quarter ended March 31, 2015, the Company's income tax expense, which includes both federal and state taxes, was \$5.0 million compared to \$3.0 million for the same period in 2014. The combined federal and state effective income tax rates were relatively consistent at 35.0% and 34.0% for the quarters ended March 31, 2015, and 2014, respectively.

(in thousands)	March 31, 2015	December 31, 2014	Increase (decrease	e)	
Total cash and cash equivalents	\$99,333	\$100,696	(1,363)(1.4)%
Securities available for sale	410,061	400,146	9,915	2.5	%
Securities held to maturity	45,563	45,985	(422)(0.9)%
Portfolio loans	2,435,559	2,433,916	1,643	0.1	%
Purchase credit impaired loans	94,788	99,103	(4,315)(4.4)%
Total assets	3,275,295	3,277,003	(1,708)(0.1)%
Deposits	2,674,631	2,491,510	183,121	7.3	%
Total liabilities	2,949,186	2,960,762	(11,576)(0.4)%
Total shareholders' equity	326,109	316,241	9,868	3.1	%

Summary Balance Sheet

Assets

Loans by Type

The Company grants commercial, residential, and consumer loans primarily in the St. Louis, Kansas City and Phoenix metropolitan areas. The Company has a diversified loan portfolio, with no particular concentration of credit in any one economic sector; however, a substantial portion of the portfolio is secured by real estate. The ability of the Company's borrowers to honor their contractual obligations is partially dependent upon the local economy and its effect on the real estate market. The following table summarized the composition of the Company's loan portfolio:

(in thousands)	March 31, 2015	December 31, 2014	Increase (decr	ease)	
Commercial and industrial	\$1,265,104	\$1,270,259	\$(5,155)(0.4)%
Commercial real estate - Investor owned	413,170	413,026	144		%
Commercial real estate - Owner occupied	368,313	357,503	10,810	3.0	%
Construction and land development	138,924	144,773	(5,849)(4.0)%
Residential real estate	180,253	185,252	(4,999)(2.7)%
Consumer and other	69,795	63,103	6,692	10.6	%
Portfolio loans	2,435,559	2,433,916	1,643	0.1	%
Purchase credit impaired loans	94,788	99,103	(4,315)(4.4)%
Total loans	\$2,530,347	\$2,533,019	\$(2,672)(0.1)%

Portfolio loans remained stable at \$2.4 billion at March 31, 2015 when compared to the linked quarter. PCI loans totaled \$94.8 million at March 31, 2015, a decrease of \$4.3 million, or 4.4%, from the linked fourth quarter, primarily as a result of principal paydowns and accelerated loan payoffs.

Provision and Allowance for Loan Losses

The following table summarizes changes in the allowance for loan losses arising from loans charged off and recoveries on loans previously charged off, by loan category, and additions to the allowance charged to expense.

	Three months	ended	March 31,	
(in thousands)	2015		2014	
Allowance at beginning of period, for portfolio loans	\$30,185		\$27,289	
Loans charged off:				
Commercial and industrial	(1,484)	(474)
Real estate:				
Commercial			(586)
Construction and land development			(305)
Residential	(1,073)		
Consumer and other	(11)	(4)
Total loans charged off	(2,568)	(1,369)
Recoveries of loans previously charged off:				
Commercial and industrial	769		187	
Real estate:				
Commercial	156		42	
Construction and land development	60		688	
Residential	26		41	
Consumer and other	80			
Total recoveries of loans	1,091		958	
Net loan chargeoffs	(1,477)	(411)
Provision for loan losses	1,580		1,027	
Allowance at end of period, for portfolio loans	\$30,288		\$27,905	
Allowance at beginning of period, for purchase credit impaired loans	\$15,410		\$15,438	
Loans charged off	3		(155)
Recoveries of loans			—	
Other	(518)	(74)
Net loan chargeoffs	(515)	(229)
Provision (provision reversal) for loan losses	(3,270)	3,304	
Allowance at end of period, for purchase credit impaired loans	\$11,625		\$18,513	
Total allowance at end of period	\$41,913		\$46,418	
Excludes purchase credit impaired loans				
Average loans	\$2,425,962		\$2,143,449	
Total portfolio loans	2,435,559		2,173,988	
Net chargeoffs to average loans (annualized)	0.25	%	0.08	%
Allowance for loan losses to total loans	1.24		1.28	

The provision for loan losses on portfolio loans for the three months ended March 31, 2015 was \$1.6 million compared to \$1.0 million for the comparable 2014 period. The provision for loan losses for the three month period ended March 31, 2015 was primarily to provide for charge-offs incurred during the quarter.

For PCI loans, the Company remeasures contractual and expected cash flows periodically. When the remeasurement process results in a decrease in expected cash flows, typically due to an increase in expected credit losses, impairment is recorded through provision for loan losses. Similarly, when expected credit losses decrease in the remeasurement process, prior recorded impairment is reversed before the yield is increased prospectively. The provision for loan losses on PCI loans for the three months ended March 31, 2015 was a benefit of \$3.3 million compared to provision of \$3.3 million for the comparable 2014 period.

The allowance for loan losses on portfolio loans was 1.24% of total loans at March 31, 2015, and December 31, 2014, compared to 1.28% at March 31, 2014. Management believes the allowance for loan losses is adequate to absorb inherent losses in the loan portfolio and coverage trends reflect steady improvements in credit quality measures and classified loan levels. The reduction in the ratio of allowance for loan losses to total loans over the prior year period is due to continued strong credit performance, as well as continued improvement in our loss migration results.

Nonperforming assets

The following table presents the categories of nonperforming assets and other ratios as of the dates indicated.

(in thousands) Non-accrual loans Restructured loans Total nonperforming loans Foreclosed property (1) Total nonperforming assets (1)	March 31, 2015 \$13,805 1,338 15,143 2,024 \$17,167		December 31, 201 \$20,892 1,352 22,244 1,896 \$24,140	4	March 31, 2014 \$14,040 1,468 15,508 10,001 \$25,509	
Excludes assets covered under FDIC loss share (1) Total assets Total portfolio loans Total loans plus foreclosed property Nonperforming loans to total loans Nonperforming assets to total loans plus foreclosed property Nonperforming assets to total assets	\$3,275,295 2,435,559 2,437,583 0.62 0.70 0.52	%	\$3,277,003 2,433,916 2,435,812 0.91 0.99 0.74	То	\$3,139,951 2,173,988 2,183,989 0.71 1.17 0.81	%
Allowance for portfolio loans to nonperforming loans	200	%	136	%	180	%

(1) Excludes purchase credit impaired loans and assets covered under FDIC shared-loss agreements, except for their inclusion in total assets.

Nonperforming loans

Nonperforming loans exclude PCI loans that are accounted for on a pool basis, as the pools are considered to be performing. See Item 1, Note 5 – Purchase Credit Impaired Loans for more information on these loans.

Nonperforming loans based on loan type were as follows:

Commercial real estate 1,872 6,298 2,910 Consumer and other — — — Total \$15,143 \$22,244 \$15,508	(in thousands) Construction and land development Commercial and industrial Residential real estate	March 31, 2015 \$6,366 4,250 2,655	December 31, 2014 \$6,866 5,998 3,082	March 31, 2014 \$7,729 4,439 430
		1,872	6,298	2,910

The following table summarizes the changes in nonperforming loans for the quarter ending:

(in thousands)	March 31, 2015	December 31, 2014	March 31, 2014	
Nonperforming loans beginning of period	\$22,244	\$18,212	\$20,840	
Additions to nonaccrual loans	9,796	12,787	2,571	
Additions to restructured loans	_	_	790	
Chargeoffs	(2,556)	(2,064) (1,369)
Other principal reductions	(13,891)	(3,437) (2,457)
Moved to other real estate	(450)	(610) (4,722)
Moved to performing		(2,299) (145)
Loans past due 90 days or more and still accruing interest	_	(345) —	
Nonperforming loans end of period	\$15,143	\$22,244	\$15,508	

Other real estate

Other real estate at March 31, 2015, was \$5.6 million, compared to \$24.9 million at March 31, 2014. Approximately 64% of total Other real estate, or \$3.6 million, is covered by FDIC shared-loss agreements.

The following table summarizes the changes in Other real estate for the quarter ending:

(in thousands)	March 31, 2015	December 31, 2014	,	
Other real estate beginning of period	\$7,840	\$11,087	\$23,252	
Additions and expenses capitalized to prepare property for sale	890	2,401	4,722	
	(224	(160)	(52)	
Writedowns in value	(224) (468)	(536))
Sales	(2,922) (5,180)	(2,539))
Other real estate end of period	\$5,584	\$7,840	\$24,899	

The writedowns in fair value were recorded in Loan legal and other real estate expense based on current market activity shown in the appraisals. In addition, for the three months ended March 31, 2015, the Company realized a negligible net gain on the sale of other real estate and recorded these gains as part of Noninterest income.

Liabilities

Liabilities totaled \$2.9 billion at March 31, 2015, consistent with balances at December 31, 2014. Liabilities remained stable due to a \$183 million increase in total deposits, offset by a decrease of \$138 million in short-term Federal Home Loan Bank advances and a decrease of \$53 million in other borrowings.

Deposits								
(in thousands)	March 31, 2015		December 31, 2014	4	Increase (de	creas	se)	
Demand deposits	\$680,997		\$642,930		38,067		5.92	%
Interest-bearing transaction accounts	494,228		508,941		(14,713)	(2.89)%
Money market accounts	848,139		755,569		92,570		12.25	%
Savings	85,769		78,718		7,051		8.96	%
Certificates of deposit:								
\$100 and over	441,775		377,544		64,231		17.01	%
Other	123,723		127,808		(4,085)	(3.20)%
Total deposits	\$2,674,631		\$2,491,510		183,121		7.35	%
Non-time deposits / total deposits	79	%	80	%				
Demand deposits / total deposits	25	%	26	%				

Total deposits at March 31, 2015 were \$2.7 billion, an increase of \$183 million, or 7.4%, from December 31, 2014. The increase in deposits within our money market accounts reflect initiatives to enhance overall deposit levels as well as to improve our funding mix. The composition of our noninterest bearing deposits remained stable at 26% of total deposits at March 31, 2015 compared to December 31, 2014. Growth in balances and the change in composition modestly improved deposit costs during the first quarter when compared to the linked fourth quarter at 0.40%, as compared to 0.41%, and improved from the 0.44% for the prior year period.

Shareholders' Equity

Shareholders' Equity totaled \$326 million at March 31, 2015, an increase of \$9.9 million from December 31, 2014. Significant activity during the three months ended March 31, 2015:

Net income of \$9.3 million,

Other comprehensive income of \$1.7 million from the change in unrealized gain/loss on investment securities, Dividends paid on common stock of \$1.1 million

Liquidity and Capital Resources

Liquidity

The objective of liquidity management is to ensure we have the ability to generate sufficient cash or cash equivalents in a timely and cost-effective manner to meet our commitments as they become due. Typical demands on liquidity are run-off from demand deposits, maturing time deposits which are not renewed, and fundings under credit commitments to customers. Funds are available from a number of sources, such as from the core deposit base and from loans and securities repayments and maturities.

Additionally, liquidity is provided from sales of the securities portfolio, fed fund lines with correspondent banks, the Federal Reserve and the FHLB, the ability to acquire large and brokered deposits, and the ability to sell loan participations to other banks. These alternatives are an important part of our liquidity plan and provide flexibility and efficient execution of the asset-liability management strategy.

The Bank's Asset-Liability Management Committee oversees our liquidity position, the parameters of which are approved by the Bank's Board of Directors. Our liquidity position is monitored monthly by producing a liquidity

report, which measures the amount of liquid versus non-liquid assets and liabilities. Our liquidity management framework includes measurement of several key elements, such as the loan to deposit ratio, a liquidity ratio, and a dependency ratio. The Company's liquidity framework also incorporates contingency planning to assess the nature and volatility of funding sources and to determine alternatives to these sources. While core deposits and loan and investment repayments are principal sources of liquidity, funding diversification is another key element of liquidity management and is achieved by strategically varying depositor types, terms, funding markets, and instruments.

Parent Company liquidity

The parent company's liquidity is managed to provide the funds necessary to pay dividends to shareholders, service debt, invest in subsidiaries as necessary, and satisfy other operating requirements. The parent company's primary funding sources to meet its liquidity requirements are dividends and payments from the Bank and proceeds from the issuance of equity (i.e. stock option exercises, stock offerings). Another source of funding for the parent company includes the issuance of subordinated debentures and other debt instruments. Management believes our current level of cash at the holding company of \$12.2 million will be sufficient to meet all projected cash needs for the remainder of 2015.

As of March 31, 2015, the Company had \$56.8 million of outstanding subordinated debentures as part of eight Trust Preferred Securities Pools. These securities are classified as debt but are included in regulatory capital and the related interest expense is tax-deductible, which makes them an attractive source of funding.

Bank liquidity

The Bank has a variety of funding sources available to increase financial flexibility. In addition to amounts currently borrowed, at March 31, 2015, the Bank could borrow an additional \$341.3 million from the FHLB of Des Moines under blanket loan pledges and has an additional \$680.5 million available from the Federal Reserve Bank under a pledged loan agreement. The Bank has unsecured federal funds lines with four correspondent banks totaling \$45.0 million. On December 30, 2013, the Company prepaid \$30.0 million of debt with the Federal Home Loan Bank with a weighted average interest rate of 4.09% and a maturity of 3 years and incurred a prepayment penalty of \$2.6 million. On December 23, 2014, the Company prepaid an additional \$50.0 million of debt with the Federal Home Loan Bank with a weighted average interest rate of 3.17%, a maturity of 3 years and incurred a prepayment penalty of \$2.9 million . These transactions are expected to further reduce our cost of interest bearing liabilities in future periods and will help mitigate net interest margin compression.

Investment securities are another important tool to the Bank's liquidity objectives. Of the \$410.1 million of the securities available for sale at March 31, 2015, \$251.4 million was pledged as collateral for deposits of public institutions, treasury, loan notes, and other requirements. The remaining \$158.7 million could be pledged or sold to enhance liquidity, if necessary.

In the normal course of business, the Bank enters into certain forms of off-balance sheet transactions, including unfunded loan commitments and letters of credit. These transactions are managed through the Bank's various risk management processes. Management considers both on-balance sheet and off-balance sheet transactions in its evaluation of the Company's liquidity. The Bank has \$1,048.7 million in unused commitments as of March 31, 2015. While this commitment level would exhaust the majority the Company's current liquidity resources, the nature of these commitments is such that the likelihood of funding them in the aggregate at any one time is low.

Capital Resources

The Company and the Bank are subject to various regulatory capital requirements administered by the Federal banking agencies. Failure to meet minimum capital requirements can initiate certain mandatory and possible additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the

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Company and its bank affiliate must meet specific capital guidelines that involve quantitative measures of assets, liabilities, and certain off-balance-sheet items as calculated under regulatory accounting practices. The banking affiliate's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings and other factors.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the following table) of total, Tier 1, and Common equity tier 1 capital to risk-weighted assets, and of Tier 1 capital to average assets. To be categorized as "well capitalized", banks must maintain minimum total risk-based (10%), Tier 1 risk-based (8%), Common equity tier 1 risk-based (6.5%), and Tier 1 leverage ratios (5%). As of March 31, 2015, and December 31, 2014, the Company and the Bank met all capital adequacy requirements to which they are subject.

The Bank continues to exceed regulatory standards and met the definition of "well-capitalized" (the highest category) at March 31, 2015. Beginning with reporting for the first quarter of 2015, the Company adopted the Regulatory Capital Framework (Basel III). The Company has implemented the necessary processes and procedures to comply with Basel III.

The following table summarizes the Company's various capital ratios at the dates indicated:

(in thousands)	March 31, 2015		December 31, 2014	
Total capital to risk-weighted assets	12.88	%	13.40	%
Tier 1 capital to risk-weighted assets	11.62	%	12.14	%
Common equity tier 1 capital to risk-weighted assets ¹	9.78	%	10.15	%
Leverage ratio (Tier 1 capital to average assets)	10.76	%	10.48	%
Tangible common equity to tangible assets ²	9.01	%	8.69	%
Tier 1 capital	\$346,597		\$335,220	
Total risk-based capital	383,928		369,867	

¹ Not an applicable regulatory ratio until the quarter ended March 31, 2015

² Not a required regulatory capital ratio

The decline in regulatory ratios at March 31, 2015 represents the impact of an increase in risk weighted assets under the Basel III guidelines. The Company believes the tangible common equity and Tier 1 common equity ratios are important measures of capital strength even though they are considered to be non-GAAP measures. The tables further within MD&A reconcile these ratios to U.S. GAAP.

Use of Non-GAAP Financial Measures:

The Company's accounting and reporting policies conform to generally accepted accounting principles ("GAAP") in the U.S. and the prevailing practices in the banking industry. However, the Company provides other financial measures, such as Core net interest margin, tangible common equity ratio and Tier 1 common equity ratio, in this filing that are considered "non-GAAP financial measures." Generally, a non-GAAP financial measure is a numerical measure of a company's financial performance, financial position or cash flows that exclude (or include) amounts included in (or excluded from) the most directly comparable measure calculated and presented in accordance with U.S. GAAP.

The Company believes these non-GAAP financial measures and ratios, when taken together with the corresponding U.S. GAAP measures and ratios, provide meaningful supplemental information regarding the Company's performance and capital strength. The Company's management uses, and believes investors benefit from referring to, these non-GAAP measures and ratios in assessing the Company's financial and operating results and related trends and when planning and forecasting future periods. However, these non-GAAP measures and ratios should be considered in addition to, and not as a substitute for or preferable to, ratios prepared in accordance with U.S. GAAP. The Company has provided a reconciliation of, where applicable, the most comparable GAAP financial measures and ratios to the

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non-GAAP financial measures and ratios, or a reconciliation of the non-GAAP calculation of the financial measure.

The Company believes the tangible common equity and Tier 1 common equity ratios are important financial measures of capital strength even though they are considered to be non-GAAP measures and provide useful information about the Company's capital adequacy. The tables below contain reconciliations of these ratios to the most comparable measure under U.S. GAAP.

Core Performance Measures

(in thousands) CORE PERFORMANCE MEASURES	For the Quarter en March 31, 2015	ded	December 31, 201	4	March 31, 2014	
Net interest income	\$29,045		\$30,816		\$30,366	
Less: Incremental accretion income	3,458		5,149		6,664	
Core net interest income	25,587		25,667		23,702	
Total noninterest income	3,583		4,852		3,922	``
Less: Change in FDIC loss share receivable	(2,264)	(1,781)	(2,410)
Less: Gain (loss) on sale of other real estate covered under FDIC loss share	(15)	195		131	
Less: Gain on sale of investment securities	23		_		_	
Core noninterest income	5,839		6,438		6,201	
Total core revenue	31,426		32,105		29,903	
Provision for portfolio loans	1,580		1,968		1,027	
L L						
Total noninterest expense	19,950		24,795		21,102	
Less: FDIC clawback	412		141		(111)
Less: Other loss share expenses	470		544		829	
Less: FHLB prepayment penalty	_		2,936		—	
Less: Facilities disposal charge	—		1,004		—	
Core noninterest expense	19,068		20,170		20,384	
Core income before income tax expense	10,778		9,967		8,492	
	5.022		0.010		2 007	
Total income tax expense	5,022		2,812	`	3,007	
Less: Income tax expense (benefit) of PCI assets			(452)	140	
Core income tax expense	3,647		3,264		2,867	
Core net income	\$7,131		\$6,703		\$5,625	
Core earnings per share	\$0.35		\$0.33		\$0.28	
Core efficiency ratio	60.67	%	62.83	%	68.17	%
Core return on average assets	0.88		0.82		0.74	%
Core return on average common equity	8.99		8.43		7.94	%

The Company believes Core net interest margin is an important measure of our financial performance, even though it is a non-GAAP financial measure, because it provides supplemental information by which the evaluate the impact of excess Covered loan accretion on the Company's net interest margin and the Company's operating performance on an ongoing bases, excluding such impact. The table below reconciles Core net interest margin to the most comparable number under U.S. GAAP.

Net Interest Margin to Core Net Interest Margin

	For the Quarter ended			
(in thousands)	March 31, 2015		December 31, 2014	
Net interest income (fully tax equivalent)	\$29,467		\$30,803	
Less: Incremental accretion income	3,457		6,664	
Core net interest income (fully tax equivalent)	\$26,010		\$24,139	
Average earning assets	\$3,047,815		\$2,848,514	
Reported net interest margin (fully tax equivalent)	3.92	9	6 4.39	%
Core net interest margin (fully tax equivalent)	3.46	9	% 3.44	%
Tangible common equity ratio				
(in thousands)	March 31, 2015		December 31, 2014	
Total shareholders' equity	\$326,109		\$316,241	
Less: Goodwill	30,334		30,334	
Less: Intangible assets	3,880		4,164	
Tangible common equity	\$291,895		\$281,743	
Total assets	\$3,275,295		\$3,277,003	
Less: Goodwill	30,334		30,334	
Less: Intangible assets	3,880		4,164	
Tangible assets	\$3,241,081		\$3,242,505	
Tangible common equity to tangible assets	9.01	%	8.69	%

Tier 1 common equity ratio

(in thousands)	March 31, 2015	December 31, 2014
Total shareholders' equity	\$326,109	\$316,241
Less: Goodwill	30,334	30,334
Less: Intangible assets, net of deferred tax liabilities ¹	958	4,164
Less: Unrealized gains	3,379	1,681
Plus: Qualifying trust preferred securities	55,100	55,100
Plus: Other	59	58
Total tier 1 capital	346,597	335,220
Less: Qualifying trust preferred securities	55,100	55,100
Less: Other ¹	23	
Common equity tier 1 capital	\$291,474	\$280,120
Total risk-weighted assets determined in accordance with prescribed regulatory requirements	\$2,981,811	\$2,760,729
Common equity tier 1 capital to risk-weighted assets	9.78	% 10.15

¹ Beginning with quarter ended March 31, 2015, the implementation of revised regulatory capital guidelines under Basel III has resulted in differences in these items when compared to prior periods.

Critical Accounting Policies

The impact and any associated risks related to the Company's critical accounting policies on business operations are described throughout "Management's Discussion and Analysis of Financial Condition and Results of Operations," where such policies affect our reported and expected financial results. For a detailed description on the application of these and other accounting policies, see the Company's Annual Report on Form 10-K for the year ended December 31, 2014.

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ITEM 3: QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The disclosures set forth in this item are qualified by the section captioned "Safe Harbor Statement Under the Private Securities Litigation Reform Act of 1995" included in Item 2 – Management's Discussion and Analysis of Financial Condition and Results of Operations of this report and other cautionary statements set forth elsewhere in this report.

Interest Rate Risk

Our interest rate sensitivity management seeks to avoid fluctuating interest margins to provide for consistent growth of net interest income through periods of changing interest rates. Interest rate sensitivity varies with different types of interest-earning assets and interest-bearing liabilities. We attempt to maintain interest-earning assets, comprised primarily of both loans and investments, and interest-bearing liabilities, comprised primarily of deposits, maturing or repricing in similar time horizons in order to minimize or eliminate any impact from market interest rate changes. In order to measure earnings sensitivity to changing rates, the Company uses an earnings simulation model.

The Company determines the sensitivity of its short-term future earnings to a hypothetical plus or minus 100 to 300 basis point parallel rate shock through the use of simulation modeling. The simulation of earnings includes the modeling of the balance sheet as an ongoing entity. Future business assumptions involving administered rate products, prepayments for future rate-sensitive balances, and the reinvestment of maturing assets and liabilities are included. These items are then modeled to project net interest income based on a hypothetical change in interest rates. The resulting net interest income for the next 12-month period is compared to the net interest income amount calculated using flat rates. This difference represents the Company's earnings sensitivity to a plus or minus 100 basis points parallel rate shock.

The following table summarizes the expected impact of interest rate shocks on net interest income (due to the current level of interest rates, the 200 and 300 basis point downward shock scenarios are not shown):

Rate Shock	Annual % change in net interest income
+ 300 bp	6.4%
+ 200 bp	4.1%
+ 100 bp	1.7%
- 100 bp	-1.1%

Interest rate simulations for March 31, 2015, demonstrate that a rising rate environment will have a positive impact on net interest income.

The Company occasionally uses interest rate derivative financial instruments as an asset/liability management tool to hedge mismatches in interest rate exposure indicated by the net interest income simulation described above. At March 31, 2015, the Company had \$23.8 million in notional amount of outstanding interest rate caps, to help manage interest rate risk.

ITEM 4: CONTROLS AND PROCEDURES

Evaluation of Disclosure Controls and Procedures

Under the supervision and with the participation of the Company's Chief Executive Officer (CEO) and the Chief Financial Officer (CFO), management has evaluated the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Exchange Act Rule 13a-15, as of March 31, 2015. Disclosure controls and procedures include without limitation, controls and procedures designed to ensure that information required to be disclosed by an issuer in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is accumulated and communicated to the issuer's management, including its principal executive and principal financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

Based on that evaluation, the CEO and CFO concluded the Company's disclosure controls and procedures were effective as of March 31, 2015 to provide reasonable assurance of the achievement of the objectives described above.

Changes to Internal Controls

There were no changes during the period covered by this Quarterly Report on Form 10-Q in the Company's internal controls over financial reporting that have materially affected, or are reasonably likely to materially affect, those controls.

PART II - OTHER INFORMATION

ITEM 1: LEGAL PROCEEDINGS

The Company and its subsidiaries are, from time to time, parties to various legal proceedings arising out of their businesses. Management believes there are no such proceedings pending or threatened against the Company or its subsidiaries which, if determined adversely, would have a material adverse effect on the business, consolidated financial condition, results of operations or cash flows of the Company or any of its subsidiaries.

ITEM 1A: RISK FACTORS

For information regarding risk factors affecting the Company, please see the cautionary language regarding forward-looking statements in the introduction to Item 2 of Part I of this Report on Form 10-Q, and Part I, Item 1A of our Report on Form 10-K for the fiscal year ended December 31, 2014. There have been no material changes to the risk factors described in such Annual Report on Form 10-K.

ITEM 2: UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

Issuer Purchases of Equity Securities

The following tables provides information on repurchases by the Company of its common stock in each month of the quarter ended March 31, 2015.

			Total number of	Maximum number
Period	Total number of shares purchased (a)	Weighted-average price paid per share	e shares purchased as part of publicly announces plans or	of shares that may yet be purchased under the plans or
			programs	programs
January 1, 2015 through January 31, 2015	—	\$ —	_	_
February 1, 2015 through February 28, 2015	_	_	_	_
March 1, 2015 through March 31, 2015	11,733	20.83	_	
Total	11,733			

(a) Represents shares of the Company's common stock shares withheld to satisfy tax withholding obligations upon the vesting of awards of restricted stock. These shares were purchased pursuant to the terms of the applicable plan and not pursuant to a publicly announced repurchase plan or program.

ITEM 6: EXHIBITS

Exhibit No.	Description Registrant hereby agrees to furnish to the Commission, upon request, the instruments defining the rights of holders of each issue of long-term debt of Registrant and its consolidated subsidiaries.
10.1	Form of Enterprise Financial Services Corp LTIP Grant Agreement (filed herewith).
*12.1	Computation of Ratio of Earnings to Fixed Charges and Preferred Dividends.
*31.1	Chief Executive Officer's Certification required by Rule 13(a)-14(a).
*31.2	Chief Financial Officer's Certification required by Rule 13(a)-14(a).
**32.1	Chief Executive Officer Certification pursuant to 18 U.S.C. § 1350, as adopted pursuant to section § 906 of the Sarbanes-Oxley Act of 2002.
**32.2	Chief Financial Officer Certification pursuant to 18 U.S.C. § 1350, as adopted pursuant to section § 906 of the Sarbanes-Oxley Act of 2002.
101	Pursuant to Rule 405 of Regulation S-T, the following financial information from the Company's Quarterly Report on Form 10-Q for the period ended March 31, 2015, is formatted in XBRL interactive data files: (i) Consolidated Balance Sheet at March 31, 2015 and December 31, 2014; (ii) Consolidated Statement of Income for the three months ended March 31, 2015 and 2014; (iii) Consolidated Statement of Comprehensive Income for the three months ended March 31, 2015 and 2014; (iv) Consolidated Statement of Changes in Equity for the three months ended March 31, 2015 and 2014; (v) Consolidated Statement of Cash Flows for the three months ended March 31, 2015 and 2014; and (vi) Notes to Financial Statements.

* Filed herewith

** Furnished herewith. Notwithstanding any incorporation of this Quarterly Statement on Form 10-Q in any other filing by the Registrant, Exhibits furnished herewith and designated with two (**) shall not be deemed incorporated by reference to any other filing unless specifically otherwise set forth herein or therein.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized, in the City of Clayton, State of Missouri on the day of April 30, 2015.

ENTERPRISE FINANCIAL SERVICES CORP

- By: /s/ Peter F. Benoist Peter F. Benoist Chief Executive Officer
- By: /s/ Keene S. Turner Keene S. Turner Chief Financial Officer