

CIGNA CORP
Form 10-Q
July 31, 2014
Table of Contents

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-Q

R QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2014

OR

O TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

for the transition period from ____ to ____

Commission file number 1-08323

Cigna Corporation

(Exact name of registrant as specified in its charter)

Delaware

(State or other jurisdiction of incorporation or organization)

900 Cottage Grove Road Bloomfield, Connecticut

06-1059331

(I.R.S. Employer Identification No.)

06002

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(Address of principal executive offices)

(Zip Code)

(860) 226-6000

Registrant's telephone number, including area code

(860) 226-6741

Registrant's facsimile number, including area code

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

| Indicate by check mark | | YES | NO |
|--|----------------------------|--------------------------------|------------------------------------|
| <ul style="list-style-type: none"> whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. | | R | O |
| <ul style="list-style-type: none"> whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). | | R | O |
| <ul style="list-style-type: none"> whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. | | | |
| Large accelerated filer R | Accelerated filer O | Non-accelerated filer O | Smaller Reporting Company O |
| <ul style="list-style-type: none"> whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). | | O | R |

As of July 15, 2014, 263,817,071 shares of the issuer's common stock were outstanding.

Table of Contents

Cigna Corporation

INDEX

| <u>PART I</u> | <u>FINANCIAL INFORMATION</u> | Page |
|--------------------------|--|-------------|
| <u>Item 1.</u> | <u>Financial Statements (Unaudited)</u> | 1 |
| | <u>Consolidated Statements of Income</u> | 1 |
| | <u>Consolidated Statements of Comprehensive Income</u> | 2 |
| | <u>Consolidated Balance Sheets</u> | 3 |
| | <u>Consolidated Statements of Changes in Total Equity</u> | 4 |
| | <u>Consolidated Statements of Cash Flows</u> | 6 |
| | <u>Notes to the Consolidated Financial Statements</u> | 7 |
| <u>Item 2.</u> | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 41 |
| <u>Item 3.</u> | <u>Quantitative and Qualitative Disclosures About Market Risk</u> | 64 |
| <u>Item 4.</u> | <u>Controls and Procedures</u> | 65 |
| | | |
| <u>PART II</u> | <u>OTHER INFORMATION</u> | |
| <u>Item 1.</u> | <u>Legal Proceedings</u> | 66 |
| <u>Item 1.A.</u> | <u>Risk Factors</u> | 67 |
| <u>Item 2.</u> | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u> | 68 |
| <u>Item 4.</u> | <u>Mine Safety Disclosures</u> | 68 |
| <u>Item 6.</u> | <u>Exhibits</u> | 69 |
| <u>SIGNATURE</u> | | 70 |
| <u>INDEX TO EXHIBITS</u> | | E-1 |

As used herein, "Cigna" or the "Company" refers to one or more of Cigna Corporation and its consolidated subsidiaries.

[Table of Contents](#)

Part I. *FINANCIAL INFORMATION*

Item 1. *FINANCIAL STATEMENTS*

Cigna Corporation

Consolidated Statements of Income

| | Unaudited Three Months Ended June 30, | | Unaudited Six Months Ended June 30, | |
|--|---|--------------|---|---------------|
| | 2014 | 2013 | 2014 | 2013 |
| <i>(In millions, except per share amounts)</i> | | | | |
| Revenues | | | | |
| Premiums and fees | \$ 7,758 | \$ 7,172 | \$ 15,374 | \$ 14,486 |
| Net investment income | 294 | 289 | 571 | 576 |
| Mail order pharmacy revenues | 547 | 437 | 1,042 | 862 |
| Other revenues | 69 | 56 | 135 | 74 |
| Realized investment gains (losses): | | | | |
| Other-than-temporary impairments on fixed maturities | (1) | (8) | (1) | (8) |
| Other realized investment gains, net | 66 | 34 | 108 | 173 |
| Total realized investment gains, net | 65 | 26 | 107 | 165 |
| Total revenues | 8,733 | 7,980 | 17,229 | 16,163 |
| Benefits and Expenses | | | | |
| Global Health Care medical claims expense | 4,219 | 3,904 | 8,250 | 7,951 |
| Other benefit expenses | 1,100 | 997 | 2,266 | 2,859 |
| Mail order pharmacy costs | 469 | 362 | 883 | 706 |
| Other operating expenses | 2,044 | 1,950 | 4,076 | 3,806 |
| Total benefits and expenses | 7,832 | 7,213 | 15,475 | 15,322 |
| Income before Income Taxes | 901 | 767 | 1,754 | 841 |

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| | | | | |
|---|---------------|---------------|-----------------|----------------|
| Income taxes: | | | | |
| Current | 329 | 181 | 639 | 80 |
| Deferred | - | 80 | 14 | 196 |
| Total income taxes | 329 | 261 | 653 | 276 |
| Net Income | 572 | 506 | 1,101 | 565 |
| Less: Net Income (Loss) Attributable to Noncontrolling Interests | (1) | 1 | - | 3 |
| Shareholders Net Income | \$ 573 | \$ 505 | \$ 1,101 | \$ 562 |
| Shareholders Net Income Per Share: | | | | |
| Basic | \$ 2.16 | \$ 1.79 | \$ 4.11 | \$ 1.99 |
| Diluted | \$ 2.12 | \$ 1.76 | \$ 4.05 | \$ 1.95 |
| Dividends Declared Per Share | \$ - | \$ - | \$ 0.04 | \$ 0.04 |

The accompanying Notes to the Consolidated Financial Statements (unaudited) are an integral part of these statements.

Table of Contents**Cigna Corporation****Consolidated Statements of Comprehensive Income**

| <i>(In millions)</i> | Unaudited Three Months Ended June 30, | | Unaudited Six Months Ended June 30, | |
|---|--|---------------|--|---------------|
| | 2014 | 2013 | 2014 | 2013 |
| Shareholders' net income | \$ 573 | \$ 505 | \$ 1,101 | \$ 562 |
| Shareholders' other comprehensive income (loss): | | | | |
| Net unrealized appreciation (depreciation) on securities: | | | | |
| Fixed maturities | 103 | (269) | 190 | (341) |
| Equity securities | - | - | (1) | 2 |
| Net unrealized appreciation (depreciation), on securities | 103 | (269) | 189 | (339) |
| Net unrealized appreciation, derivatives | - | 6 | - | 9 |
| Net translation of foreign currencies | 46 | (16) | 35 | (74) |
| Postretirement benefits liability adjustment | 11 | 21 | 23 | 61 |
| Shareholders' other comprehensive income (loss) | 160 | (258) | 247 | (343) |
| Shareholders' comprehensive income | 733 | 247 | 1,348 | 219 |
| Comprehensive income attributable to noncontrolling interests: | | | | |
| Net income attributable to redeemable noncontrolling interests | 2 | 1 | 5 | 3 |
| Net (loss) attributable to other noncontrolling interest | (3) | - | (5) | - |
| Other comprehensive income (loss) attributable to redeemable noncontrolling interests | 3 | (6) | - | (9) |
| Other comprehensive income attributable to other noncontrolling interest | - | - | 1 | - |
| Total comprehensive income | \$ 735 | \$ 242 | \$ 1,349 | \$ 213 |

The accompanying Notes to the Consolidated Financial Statements (unaudited) are an integral part of these statements.

Table of Contents

Cigna Corporation

Consolidated Balance Sheets

| <i>(In millions, except per share amounts)</i> | As of June 30, 2014 | Unaudited | As of December 31, 2013 |
|---|---------------------------|-----------|-------------------------------|
| Assets | | | |
| Investments: | | | |
| Fixed maturities, at fair value (amortized cost, \$16,598; \$15,273) | \$ 18,321 | | \$ 16,486 |
| Equity securities, at fair value (cost, \$136; \$146) | 131 | | 141 |
| Commercial mortgage loans | 2,217 | | 2,252 |
| Policy loans | 1,453 | | 1,485 |
| Real estate | 62 | | 97 |
| Other long-term investments | 1,336 | | 1,273 |
| Short-term investments | 232 | | 631 |
| Total investments | 23,752 | | 22,365 |
| Cash and cash equivalents | 1,967 | | 2,795 |
| Accrued investment income | 245 | | 247 |
| Premiums, accounts and notes receivable, net | 2,657 | | 1,991 |
| Reinsurance recoverables | 7,132 | | 7,299 |
| Deferred policy acquisition costs | 1,510 | | 1,395 |
| Property and equipment | 1,498 | | 1,464 |
| Deferred tax assets, net | - | | 92 |
| Goodwill | 6,033 | | 6,029 |
| Other assets, including other intangibles | 2,492 | | 2,407 |
| Separate account assets | 8,643 | | 8,252 |
| Total assets | \$ 55,929 | | \$ 54,336 |
| Liabilities | | | |
| Contractholder deposit funds | \$ 8,459 | | \$ 8,470 |
| Future policy benefits | 9,583 | | 9,306 |
| Unpaid claims and claim expenses | 4,389 | | 4,298 |
| Global Health Care medical claims payable | 2,276 | | 2,050 |
| Unearned premiums and fees | 625 | | 580 |
| Total insurance and contractholder liabilities | 25,332 | | 24,704 |
| Accounts payable, accrued expenses and other liabilities | 5,726 | | 5,456 |
| Short-term debt | 121 | | 233 |
| Long-term debt | 5,022 | | 5,014 |
| Deferred tax liabilities, net | 34 | | - |
| Separate account liabilities | 8,643 | | 8,252 |
| Total liabilities | 44,878 | | 43,659 |
| Contingencies Note 16 | | | |
| Redeemable noncontrolling interests | 99 | | 96 |
| Shareholders Equity | | | |
| Common stock (par value per share, \$0.25; shares issued, 366; authorized, 600) | 92 | | 92 |
| Additional paid-in capital | 3,405 | | 3,356 |
| Net unrealized appreciation, fixed maturities | \$ 663 | | \$ 473 |
| Net unrealized appreciation, equity securities | 3 | | 4 |
| Net unrealized depreciation, derivatives | (19) | | (19) |
| Net translation of foreign currencies | 117 | | 82 |
| Postretirement benefits liability adjustment | (1,037) | | (1,060) |
| Accumulated other comprehensive loss | (273) | | (520) |

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| | | |
|---------------------------------------|-----------------|-----------------|
| Retained earnings | 14,677 | 13,676 |
| Less treasury stock, at cost | (6,964) | (6,037) |
| Total shareholders' equity | 10,937 | 10,567 |
| Noncontrolling interest | 15 | 14 |
| Total equity | 10,952 | 10,581 |
| Total liabilities and equity | \$ 55,929 | \$ 54,336 |
| Shareholders' Equity Per Share | \$ 41.32 | \$ 38.35 |

The accompanying Notes to the Consolidated Financial Statements (unaudited) are an integral part of these statements.

Table of Contents**Cigna Corporation****Consolidated Statements of Changes in Total Equity**

| Unaudited For the three months ended June 30, 2014 <i>(In millions)</i> | Additional | | Accumulated Other | Retained Earnings | Treasury Stock | Shareholders Equity | Non- controlling Interest | Total Equity | Redeemable Non- controlling Interests |
|--|-----------------|--------------------|-----------------------|----------------------|-------------------|------------------------|---------------------------------|------------------|--|
| | Common Stock | Paid-in Capital | Comprehensive Loss | | | | | | |
| Balance at April 1, 2014 | \$ 92 | \$ 3,392 | \$ (433) | \$ 14,136 | \$ (6,631) | \$ 10,556 | \$ 13 | \$ 10,569 | \$ 96 |
| Effect of issuing stock for employee benefit plans | | 13 | | (32) | 81 | 62 | | 62 | |
| Other comprehensive income | | | 160 | | | 160 | - | 160 | 3 |
| Net income (loss) | | | | 573 | | 573 | (3) | 570 | 2 |
| Repurchase of common stock | | | | | (414) | (414) | | (414) | |
| Capital contribution by noncontrolling interest | | | | | | | 5 | 5 | 2 |
| Distribution to redeemable noncontrolling interest | | | | | | | | | (4) |
| Balance at June 30, 2014 | \$ 92 | \$ 3,405 | \$ (273) | \$ 14,677 | \$ (6,964) | \$ 10,937 | \$ 15 | \$ 10,952 | \$ 99 |

| For the three months ended June 30, 2013 <i>(In millions)</i> | Additional | | Accumulated Other | Retained Earnings | Treasury Stock | Shareholders Equity | Non- controlling Interest | Total Equity | Redeemable Non- controlling Interest |
|---|-----------------|--------------------|-----------------------|----------------------|-------------------|------------------------|---------------------------------|-----------------|---|
| | Common Stock | Paid-in Capital | Comprehensive Loss | | | | | | |
| Balance at April 1, 2013 | \$ 92 | \$ 3,305 | \$ (756) | \$ 12,328 | \$ (5,309) | \$ 9,660 | \$ - | \$ 9,660 | \$ 113 |
| Effect of issuing stock for employee benefit plans | | 21 | | (27) | 81 | 75 | | 75 | |
| Other comprehensive loss | | | (258) | | | (258) | | (258) | (6) |
| Net income | | | | 505 | | 505 | | 505 | 1 |
| Repurchase of common stock | | | | | (207) | (207) | | (207) | |
| Distribution to redeemable noncontrolling interest | | | | | | | | | (7) |
| Balance at June 30, 2013 | \$ 92 | \$ 3,326 | \$ (1,014) | \$ 12,806 | \$ (5,435) | \$ 9,775 | \$ - | \$ 9,775 | \$ 101 |

The accompanying Notes to the Consolidated Financial Statements (unaudited) are an integral part of these statements.

Table of Contents**Cigna Corporation****Consolidated Statements of Changes in Total Equity**

| Unaudited For the six months ended June 30, 2014 <i>(In millions)</i> | Additional | | Accumulated Other | Retained Earnings | Treasury Stock | Shareholders Equity | Non- controlling Interest | Total Equity | Redeemable Non- controlling Interests |
|--|-----------------|--------------------|-----------------------|----------------------|-------------------|------------------------|---------------------------------|-----------------|--|
| | Common Stock | Paid-in Capital | Comprehensive Loss | | | | | | |
| Balance at January 1, 2014 | \$ 92 | \$ 3,356 | \$ (520) | \$ 13,676 | \$ (6,037) | \$ 10,567 | \$ 14 | \$ 10,581 | \$ 96 |
| Effect of issuing stock for employee benefit plans | | 49 | | (89) | 130 | 90 | | 90 | |
| Other comprehensive income | | | 247 | | | 247 | 1 | 248 | - |
| Net income (loss) | | | | 1,101 | | 1,101 | (5) | 1,096 | 5 |
| Common dividends declared (per share: \$0.04) | | | | (11) | | (11) | | (11) | |
| Repurchase of common stock | | | | | (1,057) | (1,057) | | (1,057) | |
| Capital contribution by noncontrolling interest | | | | | | | 5 | 5 | 2 |
| Distribution to redeemable non-controlling interest | | | | | | | | | (4) |
| Balance at June 30, 2014 | \$ 92 | \$ 3,405 | \$ (273) | \$ 14,677 | \$ (6,964) | \$ 10,937 | \$ 15 | \$ 10,952 | \$ 99 |

| For the six months ended June 30, 2013 <i>(In millions)</i> | Additional | | Accumulated Other | Retained Earnings | Treasury Stock | Shareholders Equity | Non- controlling Interest | Total Equity | Redeemable Non- controlling Interest |
|---|-----------------|--------------------|-----------------------|----------------------|-------------------|------------------------|---------------------------------|-----------------|---|
| | Common Stock | Paid-in Capital | Comprehensive Loss | | | | | | |
| Balance at January 1, 2013 | \$ 92 | \$ 3,295 | \$ (671) | \$ 12,330 | \$ (5,277) | \$ 9,769 | \$ - | \$ 9,769 | \$ 114 |
| Effect of issuing stock for employee benefit plans | | 31 | | (75) | 146 | 102 | | 102 | |
| Other comprehensive loss | | | (343) | | | (343) | | (343) | (9) |
| Net income | | | | 562 | | 562 | | 562 | 3 |
| Common dividends declared (per share: \$0.04) | | | | (11) | | (11) | | (11) | |
| Repurchase of common stock | | | | | (304) | (304) | | (304) | |
| Distribution to redeemable non-controlling interest | | | | | | | | | (7) |
| Balance at June 30, 2013 | \$ 92 | \$ 3,326 | \$ (1,014) | \$ 12,806 | \$ (5,435) | \$ 9,775 | \$ - | \$ 9,775 | \$ 101 |

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The accompanying Notes to the Consolidated Financial Statements (unaudited) are an integral part of these statements.

Table of Contents**Cigna Corporation****Consolidated Statements of Cash Flows**

| <i>(In millions)</i> | Unaudited | |
|---|----------------------------------|--------------|
| | Six Months Ended June 30, | |
| | 2014 | 2013 |
| Cash Flows from Operating Activities | | |
| Net income | \$ 1,101 | \$ 565 |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: | | |
| Depreciation and amortization | 289 | 299 |
| Realized investment gains | (107) | (165) |
| Deferred income taxes | 14 | 196 |
| Gains on sale of businesses | (7) | (8) |
| Net changes in assets and liabilities, net of non-operating effects: | | |
| Premiums, accounts and notes receivable | (660) | (192) |
| Reinsurance recoverables | 67 | 356 |
| Deferred policy acquisition costs | (100) | (140) |
| Other assets | (98) | 251 |
| Insurance liabilities | 359 | 779 |
| Accounts payable, accrued expenses and other liabilities | 78 | (359) |
| Current income taxes | 100 | (89) |
| Cash used to effectively exit run-off reinsurance business | - | (2,196) |
| Other, net | (34) | (20) |
| Net cash provided by / (used in) operating activities | 1,002 | (723) |
| Cash Flows from Investing Activities | | |
| Proceeds from investments sold: | | |
| Fixed maturities | 476 | 1,269 |
| Equity securities | 34 | 3 |
| Other (primarily short-term and other long-term investments) | 1,404 | 411 |
| Investment maturities and repayments: | | |
| Fixed maturities | 898 | 821 |
| Equity securities | - | 18 |
| Commercial mortgage loans | 214 | 298 |
| Investments purchased or originated: | | |
| Fixed maturities | (2,575) | (914) |
| Equity securities | (8) | (28) |
| Commercial mortgage loans | (183) | (22) |
| Other (primarily short-term and other long-term investments) | (868) | (460) |
| Property and equipment purchases | (236) | (209) |
| Other, net | 12 | (40) |
| Net cash (used in) / provided by investing activities | (832) | 1,147 |
| Cash Flows from Financing Activities | | |
| Deposits and interest credited to contractholder deposit funds | 790 | 738 |
| Withdrawals and benefit payments from contractholder deposit funds | (758) | (669) |
| Change in cash overdraft position | 15 | 29 |
| Net change in short-term debt | (96) | (48) |
| Repurchase of common stock | (1,029) | (277) |
| Issuance of common stock | 80 | 91 |
| Common dividends paid | (11) | (11) |
| Other, net | 2 | (7) |
| Net cash used in financing activities | (1,007) | (154) |
| Effect of foreign currency rate changes on cash and cash equivalents | 9 | (39) |
| Net (decrease) / increase in cash and cash equivalents | (828) | 231 |

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| | | |
|---|-----------------|----------|
| Cash and cash equivalents, January 1, | 2,795 | 2,978 |
| Cash and cash equivalents, June 30, | \$ 1,967 | \$ 3,209 |
| Supplemental Disclosure of Cash Information: | | |
| Income taxes paid, net of refunds | \$ 514 | \$ 154 |
| Interest paid | \$ 132 | \$ 130 |

The accompanying Notes to the Consolidated Financial Statements (unaudited) are an integral part of these statements.

Table of Contents

CIGNA CORPORATION

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED)

Note 1 Basis of Presentation

Cigna Corporation and its subsidiaries (either individually or collectively referred to as "Cigna", the Company, we, or our) is a global health services organization with a mission to help its customers improve their health, well-being and sense of security. Its insurance subsidiaries are major providers of medical, dental, disability, life and accident insurance and related products and services, the majority of which are offered through employers and other groups (e.g. governmental and non-governmental organizations, unions and associations). Cigna also offers Medicare and Medicaid products and health, life and accident insurance coverages primarily to individuals in the U.S. and selected international markets. In addition to its ongoing operations described above, Cigna also has certain run-off operations.

The Consolidated Financial Statements include the accounts of Cigna Corporation and its subsidiaries. Intercompany transactions and accounts have been eliminated in consolidation. These Consolidated Financial Statements were prepared in conformity with accounting principles generally accepted in the United States of America (GAAP). Amounts recorded in the Consolidated Financial Statements necessarily reflect management's estimates and assumptions about medical costs, investment valuation, interest rates and other factors. Significant estimates are discussed throughout these Notes; however, actual results could differ from those estimates. The impact of a change in estimate is generally included in earnings in the period of adjustment. Certain reclassifications have been made to prior year amounts to conform to the current presentation.

These interim Consolidated Financial Statements are unaudited but include all adjustments (including normal recurring adjustments) necessary, in the opinion of management, for a fair statement of financial position and results of operations for the periods reported. The interim Consolidated Financial Statements and notes should be read in conjunction with the Consolidated Financial Statements and Notes included in the Company's 2013 Form 10-K. The preparation of interim Consolidated Financial Statements necessarily relies heavily on estimates. This and certain other factors, including the seasonal nature of portions of the health care and related benefits business as well as competitive and other market conditions, call for caution in estimating full year results based on interim results of operations.

Beginning in the first quarter of 2014, the Company combined the results of its run-off reinsurance business with Other Operations for segment reporting purposes. Prior year information has been conformed to the current year presentation. See Note 15 for additional information.

Note 2 Recent Accounting Changes

Accounting for Health Care Reform's Risk Mitigation Programs. Beginning in 2014, as prescribed by the Patient Protection and Affordable Care Act (referred to as "Health Care Reform"), three programs went into effect to reduce the risk for participating health insurance companies selling coverage on the public exchanges.

- *A three-year (2014-2016) reinsurance program* is designed to provide reimbursement to insurers for high cost individual business sold on or off the public exchanges. The reinsurance entity established by the U.S. Department of Health and Human Services ("HHS") is funded by a per-customer reinsurance fee assessed on all commercial medical plans, including self-insured group health plans. Only non-grandfathered individual plans are eligible for recoveries if claims exceed a specified threshold, up to a reinsurance cap. Reinsurance contributions associated with non-grandfathered individual plans are reported as a reduction in premium revenue, and estimated reinsurance recoveries are established with an offsetting reduction in Global Health Care medical claims expense. Reinsurance fee contributions for other insured business are reported in other operating expenses. The Company currently does not administer reinsurance fee contributions on behalf of its self-insured employer clients.
- *A permanent risk adjustment program* reallocates funds from insurers with lower risk populations to insurers with higher risk populations based on the relative risk scores of participants in non-grandfathered plans in the individual and small group markets, both on and off the exchanges. Based on the risk of our members compared to the risk of other members in the same state and market, considering data obtained from industry studies, we estimate our year-to-date risk adjustment. The Company records a risk adjustment receivable or payable, with an offsetting adjustment to premium revenue when the amounts are reasonably estimable and collection is reasonably assured.
- *A three year (2014-2016) risk corridor program* is designed to limit insurer gains and losses by comparing allowable medical costs to a target amount as defined by HHS. This program applies to individual and small group qualified health plans,

Table of Contents

operating on and off the exchanges. Variances from the target amount exceeding certain thresholds may result in amounts due to or due from HHS. The Company records a risk corridor receivable or payable as an adjustment to premium revenue based on our year-to-date experience when the amounts are reasonably estimable and collection is reasonably assured.

Revenue from Contracts with Customers (Accounting Standards Update (ASU) 2014-09). In May 2014, the Financial Accounting Standards Board (FASB) issued new revenue recognition guidance that will apply to various contracts with customers to provide goods or services, including the Company's non-insurance, administrative services contracts. It will not apply to certain contracts within the scope of other GAAP, such as insurance contracts. This new guidance introduces a model that requires companies to estimate and allocate the expected contract revenue among distinct goods or services in the contract based on relative standalone selling prices. Revenue is recognized as goods or services are delivered. This new method replaces the current GAAP approach of recognizing revenue that is fixed and determinable primarily based on contract terms. In addition, extensive new disclosures will be required including the presentation of additional categories of revenues and information about related contract assets and liabilities. This new guidance must be implemented on January 1, 2017; early adoption is not permitted. The Company may choose to adopt these changes through retrospective restatement with or without using certain practical expedients or with a cumulative effect adjustment on adoption. The Company is currently evaluating these new requirements for its noninsurance customer contracts to determine the method of implementation and any resulting estimated effects on the financial statements.

Fees Paid to the Federal Government by Health Insurers (ASU 2011-06). Effective January 1, 2014, the Company adopted the FASB's accounting guidance for the health insurance industry assessment (the fee) mandated by Health Care Reform. This non-deductible fee is being levied based on a ratio of an insurer's net health insurance premiums written for the previous calendar year compared to the U.S. health insurance industry total. Based on a preliminary assessment from the Internal Revenue Service for the 2014 fee, the Company adjusted its liability reported in accounts payable, accrued expenses and other liabilities to \$245 million during the second quarter of 2014. The corresponding deferred cost, recorded in other assets, including other intangibles was also adjusted. Through June 30, 2014, \$122 million of the deferred cost was recognized in other operating expenses; the remainder will be recognized on a straight-line basis over the balance of 2014. The Company expects to be notified of and pay the final 2014 assessment in the third quarter.

Investment Company Accounting (ASU 2013-08). Effective January 1, 2014, the Company adopted FASB's amended accounting guidance to change the criteria for reporting as an investment company, clarify the fair value measurement used by an investment company and require additional disclosures. This guidance also confirms that parent company accounting for an investment company should reflect fair value accounting. While this guidance applies to certain of the Company's security and real estate partnership investments, its adoption did not have a material impact on the Company's financial statements.

Reporting of Amounts Reclassified Out of Accumulated Other Comprehensive Income (AOCI) (ASU 2013-02). Effective January 1, 2013, the Company adopted new requirements to disclose the effect of items reclassified out of AOCI into net income for each individual line item impacted in the statement of income. See Note 13 for the Company's disclosures.

Disclosures about Offsetting Assets and Liabilities (ASU 2011-11). The FASB's new requirements to disclose information related to certain investments on both a gross and net basis became effective January 1, 2013. The Company had no transactions or arrangements subject to these new disclosure requirements.

Table of Contents**Note 3 Earnings Per Share (EPS)**

Basic and diluted earnings per share were computed as follows:

| <i>(Dollars in millions, except per share amounts)</i> | Basic | Effect of Dilution | Diluted |
|--|----------------|-------------------------------|----------------|
| Three Months Ended June 30, 2014 | | | |
| Shareholders' net income | \$ 573 | | \$ 573 |
| Shares <i>(in thousands)</i> : | | | |
| Weighted average | 265,377 | | 265,377 |
| Common stock equivalents | | 4,544 | 4,544 |
| Total shares | 265,377 | 4,544 | 269,921 |
| EPS | \$ 2.16 | \$ (0.04) | \$ 2.12 |
| 2013 | | | |
| Shareholders' net income | \$ 505 | | \$ 505 |
| Shares <i>(in thousands)</i> : | | | |
| Weighted average | 282,043 | | 282,043 |
| Common stock equivalents | | 5,043 | 5,043 |
| Total shares | 282,043 | 5,043 | 287,086 |
| EPS | \$ 1.79 | \$ (0.03) | \$ 1.76 |

| <i>(Dollars in millions, except per share amounts)</i> | Basic | Effect of Dilution | Diluted |
|--|----------------|-------------------------------|----------------|
| Six Months Ended June 30, 2014 | | | |
| Shareholders' net income | \$ 1,101 | | \$ 1,101 |
| Shares <i>(in thousands)</i> : | | | |
| Weighted average | 267,665 | | 267,665 |
| Common stock equivalents | | 4,516 | 4,516 |
| Total shares | 267,665 | 4,516 | 272,181 |
| EPS | \$ 4.11 | \$ (0.06) | \$ 4.05 |
| 2013 | | | |
| Shareholders' net income | \$ 562 | | \$ 562 |
| Shares <i>(in thousands)</i> : | | | |
| Weighted average | 282,919 | | 282,919 |
| Common stock equivalents | | 5,248 | 5,248 |
| Total shares | 282,919 | 5,248 | 288,167 |
| EPS | \$ 1.99 | \$ (0.04) | \$ 1.95 |

Table of Contents

The following outstanding employee stock options were not included in the computation of diluted earnings per share for the three and six months ended June 30, 2014 and 2013 because their effect was anti-dilutive.

| <i>(In millions)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|----------------------|--------------------------------|------|------------------------------|------|
| | 2014 | 2013 | 2014 | 2013 |
| Antidilutive options | 2.0 | 1.8 | 2.0 | 1.8 |

The Company held 101,424,330 shares of common stock in Treasury as of June 30, 2014, and 82,496,367 shares as of June 30, 2013.

Note 4 Global Health Care Medical Claims Payable

Medical claims payable for the Global Health Care segment reflects estimates of the ultimate cost of claims that have been incurred but not yet reported, those that have been reported but not yet paid (reported claims in process), and other medical expenses payable that is primarily comprised of accruals for incentives and other amounts payable to health care professionals and facilities, as follows:

| <i>(In millions)</i> | June 30, 2014 | December 31, 2013 |
|--|------------------|----------------------|
| Incurred but not yet reported | \$ 1,842 | \$ 1,615 |
| Reported claims in process | 310 | 355 |
| Physician incentives and other medical expense payable | 124 | 80 |
| Medical claims payable | \$ 2,276 | \$ 2,050 |

Activity in medical claims payable was as follows:

| <i>(In millions)</i> | For the period ended | |
|---|----------------------|----------------------|
| | June 30, 2014 | December 31, 2013 |
| Balance at January 1, | \$ 2,050 | \$ 1,856 |
| Less: Reinsurance and other amounts recoverable | 194 | 242 |
| Balance at January 1, net | 1,856 | 1,614 |
| Incurred claims related to: | | |
| Current year | 8,390 | 16,049 |
| Prior years | (140) | (182) |
| Total incurred | 8,250 | 15,867 |
| Paid claims related to: | | |
| Current year | 6,606 | 14,267 |
| Prior years | 1,469 | 1,358 |
| Total paid | 8,075 | 15,625 |

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| | | |
|--|----------|----------|
| Ending Balance, net | 2,031 | 1,856 |
| Add: Reinsurance and other amounts recoverable | 245 | 194 |
| Ending Balance | \$ 2,276 | \$ 2,050 |

Reinsurance and other amounts recoverable includes amounts due from reinsurers and policyholders to cover incurred but not reported and pending claims for minimum premium products and certain administrative services only business where the right of offset does not exist. See Note 5 for additional information on reinsurance. For the six months ended June 30, 2014, actual experience differed from the Company's key assumptions resulting in favorable incurred claims related to prior years' medical claims payable of \$140 million, or 0.9% of the current year incurred claims as reported for the year ended December 31, 2013. Actual completion factors accounted for \$51 million, or 0.3% of the favorability while actual medical cost trend resulted in the remaining \$89 million, or 0.6%.

For the year ended December 31, 2013, actual experience differed from the Company's key assumptions, resulting in favorable incurred claims related to prior years' medical claims payable of \$182 million, or 1.3% of the current year incurred claims as reported for the year ended December 31, 2012. Actual completion factors accounted for \$74 million, or 0.5% of favorability while actual medical cost trend resulted in the remaining \$108 million, or 0.7%.

Table of Contents

The impact of prior year development on shareholders' net income was \$46 million for the six months ended June 30, 2014 compared with \$68 million for the six months ended June 30, 2013. The favorable effect of prior year development for both years primarily reflects low utilization of medical services. The change in the amount of the incurred claims related to prior years in the medical claims payable liability does not directly correspond to an increase or decrease in the Company's shareholders' net income recognized for the following reasons:

First, the Company consistently recognizes the actuarial best estimate of the ultimate liability within a level of confidence, as required by actuarial standards of practice that require the liabilities be adequate under moderately adverse conditions. As the Company establishes the liability for each incurral year, the Company ensures that its assumptions appropriately consider moderately adverse conditions. When a portion of the development relates to a release of the prior year's provision for moderately adverse conditions, the Company does not consider that amount as impacting shareholders' net income to the extent that it is offset by an increase determined appropriate to address moderately adverse conditions for the current year incurred claims.

Second, as a result of the MLR provisions of Health Care Reform, changes in medical claim estimates due to prior year development may be offset by a change in the MLR rebate accrual.

Third, changes in reserves for the Company's retrospectively experience-rated business for accounts in surplus do not usually impact shareholders' net income because such amounts are generally offset by a change in the liability to the policyholder. An account is in surplus when the accumulated premium received exceeds the accumulated medical costs and administrative charges, including profit charges. For additional information regarding the Company's retrospectively experience-rated business, see page 3 of the Company's 2013 Form 10-K.

The determination of liabilities for the Global Health Care medical claims payable requires the Company to make critical accounting estimates. See Note 2(N) to the Consolidated Financial Statements in the Company's 2013 Form 10-K.

Note 5 Reinsurance

The Company's insurance subsidiaries enter into agreements with other insurance companies to assume and cede reinsurance. Reinsurance is ceded primarily to limit losses from large exposures and to permit recovery of a portion of direct or assumed losses. Reinsurance is also used in acquisition and disposition transactions when the underwriting company is not being acquired. Reinsurance does not relieve the originating insurer of liability. The Company regularly evaluates the financial condition of its reinsurers and monitors its concentrations of credit risk.

Effective Exit of GMDB and GMIB Business

On February 4, 2013, the Company entered into an agreement with Berkshire Hathaway Life Insurance Company of Nebraska (Berkshire) to effectively exit the GMDB and GMIB business via a reinsurance transaction. Berkshire reinsured 100% of the Company's future claim payments

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in these businesses, net of retrocessional arrangements existing at that time. The reinsurance agreement is subject to an overall limit of approximately \$3.8 billion.

This transaction resulted in an after-tax charge to shareholders' net income in the first quarter of 2013 of \$507 million (\$781 million pre-tax reported as follows: \$727 million in other benefits expense; \$45 million in GMIB fair value loss; and \$9 million in other operating expenses). The payment to Berkshire under the agreement was \$2.2 billion and was funded from the sale of investment assets, tax benefits related to the transaction and available parent cash.

Because this effective exit was accomplished via a reinsurance contract, the amounts related to the reinsured GMDB and GMIB contracts cannot be netted, so the gross assets and liabilities must continue to be measured and reported. The following disclosures provide further context to the methods and assumptions used to determine these assets and liabilities.

GMDB

The Company estimates this liability with an internal model based on the Company's experience and future expectations over an extended period, consistent with the long-term nature of this product. Because the product is premium deficient, the Company records increases to the reserve if it is inadequate based on the model. Prior to the reinsurance transaction with Berkshire, any such reserve increases were recorded as a charge to shareholders' net income. Reserve increases after the reinsurance transaction are expected to have a corresponding increase in the recorded reinsurance recoverable, provided the increased recoverable remains within the overall Berkshire limit (including the GMIB assets).

Table of Contents

The Company's dynamic hedge programs were discontinued during the first quarter of 2013 due to the Berkshire reinsurance transaction. These hedge programs generated losses (included in other revenues) of \$32 million for the six months ended June 30, 2013.

Activity in the future policy benefit reserve for the GMDB business was as follows:

| <i>(In millions)</i> | For the period ended | |
|---|----------------------|----------------------|
| | June 30, 2014 | December 31, 2013 |
| Balance at January 1 | \$ 1,396 | \$ 1,090 |
| Add: Unpaid claims | 18 | 24 |
| Less: Reinsurance and other amounts recoverable | 1,317 | 42 |
| Balance at January 1, net | 97 | 1,072 |
| Add: Incurred benefits | 2 | 699 |
| Less: Paid benefits (including the \$1,647 payment in 2013 for the Berkshire reinsurance transaction) | - | 1,674 |
| Ending balance, net | 99 | 97 |
| Less: Unpaid claims | 19 | 18 |
| Add: Reinsurance and other amounts recoverable | 1,234 | 1,317 |
| Ending balance | \$ 1,314 | \$ 1,396 |

Benefits paid and incurred are net of ceded amounts. The ending net retained reserve is to cover ongoing administrative expenses, as well as claims retained by the Company.

The death benefit coverage in force for GMDB contracts assumed by the Company was \$2.8 billion as of June 30, 2014 and \$3.0 billion as of December 31, 2013 assuming no reinsurance. The death benefit coverage in force is the amount the Company would have to pay if all contract holders (approximately 373,000 as of June 30, 2014 and 390,000 as of December 31, 2013) died as of the specified date. Unless the Berkshire reinsurance limit is exceeded, the Company would be reimbursed in full for these payments. The aggregate value of the underlying mutual fund investments for these GMDB contracts was \$13.8 billion as of June 30, 2014 and \$14.1 billion as of December 31, 2013.

GMIB

As discussed further in Note 7, because GMIB contracts are without significant life insurance risk, they are not accounted for as insurance products. Instead, the Company reports GMIB liabilities and assets as derivatives at fair value. The GMIB assets are classified in other assets, including other intangibles, and the GMIB liabilities are classified in accounts payable, accrued expenses and other liabilities in the Consolidated Balance Sheet. Disclosures related to fair value are included in Note 7 and derivatives are further described in Note 9.

GMIB assets included \$401 million as of June 30, 2014 and \$352 million as of December 31, 2013 from Berkshire, and were 100% secured by assets in a trust. GMIB assets also included \$462 million as of June 30, 2014 and \$399 million as of December 31, 2013 from two other retrocessionaires, and 40% were secured by assets in a trust.

Table of ContentsEffects of Reinsurance

In the Company's Consolidated Statements of Income, Premiums and fees were net of ceded premiums, and Total benefits and expenses were net of reinsurance recoveries, in the following amounts:

| <i>(In millions)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|---|--------------------------------|---------------|------------------------------|----------------|
| | 2014 | 2013 | 2014 | 2013 |
| Ceded premiums and fees | | | | |
| Individual life insurance and annuity business sold | \$ 44 | \$ 45 | \$ 89 | \$ 91 |
| Other | 84 | 104 | 180 | 183 |
| Total | \$ 128 | \$ 149 | \$ 269 | \$ 274 |
| Reinsurance recoveries | | | | |
| Individual life insurance and annuity business sold | \$ 69 | \$ 94 | \$ 168 | \$ 182 |
| Other | 88 | 68 | 170 | (194) |
| Total | \$ 157 | \$ 162 | \$ 338 | \$ (12) |

As noted in the GMDB section above, recoveries for the six months ended June 30, 2013 are net of a decrease in reinsurance recoverables from a change in the growth rate assumption, due to discontinuing the hedge programs after the reinsurance transaction with Berkshire.

Reinsurance Recoverables

Components of the Company's reinsurance recoverables are presented below:

(In millions)

| Line of Business | Reinsurer(s) | June 30, 2014 | December 31, 2013 | Collateral and Other Terms at June 30, 2014 |
|--|--|---------------|-------------------|--|
| GMDB | Berkshire | \$ 1,195 | \$ 1,276 | 100% secured by assets in a trust. |
| | Other | 40 | 41 | 97% secured by assets in a trust or letter of credit. |
| Individual Life and Annuity (sold) | Lincoln National Life and Lincoln Life & Annuity of New York | 3,855 | 3,905 | Both companies' ratings are sufficient to avoid triggering a contractual obligation to fully secure the outstanding balance. |
| Retirement Benefits Business (sold) | Prudential Retirement Insurance and Annuity | 1,148 | 1,200 | 100% secured by assets in a trust. |
| Supplemental Benefits Business | Great American Life | 344 | 363 | 100% secured by assets in a trust. |

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| | | | | | | |
|--|---------|----|--------------|----|--------------|---|
| | | | | | | |
| Global Health Care, Global Supplemental Benefits, Group Disability and Life | Various | | 444 | | 407 | Recoverables from more than 80 reinsurers used in the ordinary course of business. Balances range from less than \$1 million up to \$70 million, with 12% secured by assets in trusts or letters of credit. |
| Other run-off reinsurance | Various | | 106 | | 107 | 89% of this balance is secured by assets in a trust. |
| | | | | | | |
| Total reinsurance recoverables | | \$ | 7,132 | \$ | 7,299 | |
| | | | | | | |

Reserves for underlying reinsurance exposures assumed by the Company, as well as those for amounts recoverable from reinsurers and retrocessionaires for both ongoing operations and the run-off reinsurance operation, are considered appropriate as of June 30, 2014 based on current information. The Company bears the risk of loss if its reinsurers and retrocessionaires do not meet or are unable to meet their reinsurance obligations to the Company.

Table of Contents**Note 6 Organizational Efficiency Plans**

The Company is regularly evaluating ways to deliver its products and services more efficiently and at a lower cost. During 2013 and 2012, the Company adopted specific plans to increase its organizational efficiency as follows.

2013 Plan. During the fourth quarter of 2013, the Company committed to a plan to increase its organizational efficiency and reduce costs through a series of actions that includes employee headcount reductions. As a result, the Company recognized charges in other operating expenses of \$60 million pre-tax (\$40 million after-tax) in the fourth quarter of 2013, primarily for severance costs. The Company expects most of the severance to be paid by the end of 2015.

2012 Plan. During the third quarter of 2012, in connection with the execution of its strategy, the Company committed to a series of actions to further improve its organizational alignment, operational effectiveness, and efficiency. As a result, the Company recognized charges in other operating expenses of \$77 million pre-tax (\$50 million after-tax) in the third quarter of 2012 consisting primarily of severance costs. The costs associated with this plan were substantially paid as of March 31, 2014.

Summarized below is activity for these plans for 2013 and the first half of 2014.

| <i>(In millions)</i> | Severance | Real estate | Total |
|-----------------------------------|-----------|-------------|-------|
| Balance, January 1, 2013 | \$ 67 | \$ 4 | \$ 71 |
| Fourth quarter 2013 charge | 47 | 13 | 60 |
| Less: 2013 Payments | 46 | 4 | 50 |
| Balance, December 31, 2013 | 68 | 13 | 81 |
| Less: First quarter 2014 payments | 11 | 1 | 12 |
| Balance, June 30, 2014 | \$ 50 | \$ 11 | \$ 61 |

Note 7 Fair Value Measurements

The Company carries certain financial instruments at fair value in the financial statements including fixed maturities, equity securities, short-term investments and derivatives. Other financial instruments are measured at fair value under certain conditions, such as when impaired.

Fair value is defined as the price at which an asset could be exchanged in an orderly transaction between market participants at the balance sheet date. A liability's fair value is defined as the amount that would be paid to transfer the liability to a market participant, not the amount that would be paid to settle the liability with the creditor.

The Company's financial assets and liabilities carried at fair value have been classified based upon a hierarchy defined by GAAP. The hierarchy gives the highest ranking to fair values determined using unadjusted quoted prices in active markets for identical assets and liabilities (Level 1) and the lowest ranking to fair values determined using methodologies and models with unobservable inputs (Level 3). An asset's or a liability's classification is based on the lowest level of input that is significant to its measurement. For example, a financial asset or liability carried at fair value would be classified in Level 3 if unobservable inputs were significant to the instrument's fair value, even though the measurement may be derived using inputs that are both observable (Levels 1 and 2) and unobservable (Level 3).

The Company estimates fair values using prices from third parties or internal pricing methods. Fair value estimates received from third-party pricing services are based on reported trade activity and quoted market prices when available, and other market information that a market participant may use to estimate fair value. The internal pricing methods are performed by the Company's investment professionals and generally involve using discounted cash flow analyses, incorporating current market inputs for similar financial instruments with comparable terms and credit quality, as well as other qualitative factors. In instances where there is little or no market activity for the same or similar instruments, fair value is estimated using methods, models and assumptions that the Company believes a hypothetical market participant would use to determine a current transaction price. These valuation techniques involve some level of estimation and judgment that becomes significant with increasingly complex instruments or pricing models.

Table of Contents

The Company is responsible for determining fair value, as well as the appropriate level within the fair value hierarchy, based on the significance of unobservable inputs. The Company reviews methodologies, processes and controls of third-party pricing services and compares prices on a test basis to those obtained from other external pricing sources or internal estimates. The Company performs ongoing analyses of both prices received from third-party pricing services and those developed internally to determine that they represent appropriate estimates of fair value. The controls completed by the Company and third-party pricing services include reviewing to ensure that prices do not become stale and whether changes from prior valuations are reasonable or require additional review. The Company also performs sample testing of sales values to confirm the accuracy of prior fair value estimates. Exceptions identified during these processes indicate that adjustments to prices are infrequent and do not significantly impact valuations.

Financial Assets and Financial Liabilities Carried at Fair Value

The following tables provide information as of June 30, 2014 and December 31, 2013 about the Company's financial assets and liabilities carried at fair value. Separate account assets that are also recorded at fair value on the Company's Consolidated Balance Sheets are reported separately under the heading Separate account assets as gains and losses related to these assets generally accrue directly to policyholders.

| June 30, 2014 (In millions) | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total |
|---|---|---|--|-----------|
| Financial assets at fair value: | | | | |
| Fixed maturities: | | | | |
| Federal government and agency | \$ 583 | \$ 669 | \$ - | \$ 1,252 |
| State and local government | - | 2,023 | - | 2,023 |
| Foreign government | - | 1,677 | 29 | 1,706 |
| Corporate | - | 11,897 | 500 | 12,397 |
| Federal agency mortgage-backed | - | 69 | - | 69 |
| Other mortgage-backed | - | 77 | 1 | 78 |
| Other asset-backed | - | 252 | 544 | 796 |
| Total fixed maturities (1) | 583 | 16,664 | 1,074 | 18,321 |
| Equity securities | 1 | 82 | 48 | 131 |
| Subtotal | 584 | 16,746 | 1,122 | 18,452 |
| Short-term investments | - | 232 | - | 232 |
| GMIB assets (2) | - | - | 863 | 863 |
| Other derivative assets (3) | - | 2 | - | 2 |
| Total financial assets at fair value, excluding separate accounts | \$ 584 | \$ 16,980 | \$ 1,985 | \$ 19,549 |
| Financial liabilities at fair value: | | | | |
| GMIB liabilities | \$ - | \$ - | \$ 839 | \$ 839 |
| Other derivative liabilities (3) | - | 17 | - | 17 |
| Total financial liabilities at fair value | \$ - | \$ 17 | \$ 839 | \$ 856 |

- (1) Fixed maturities included \$690 million of net appreciation required to adjust future policy benefits for the run-off settlement annuity business including \$78 million of appreciation for securities classified in Level 3.
- (2) The GMIB assets represent retrocessional contracts in place from three external reinsurers that cover the exposures on these contracts. See Note 5 for additional information.
- (3) Other derivative assets and other derivative liabilities reflected foreign currency and interest rate swaps qualifying as cash flow hedges. See Note 9 for additional information.

Table of Contents

| December 31, 2013 (In millions) | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total |
|---|---|---|--|-----------|
| Financial assets at fair value: | | | | |
| Fixed maturities: | | | | |
| Federal government and agency | \$ 297 | \$ 583 | \$ - | \$ 880 |
| State and local government | - | 2,144 | - | 2,144 |
| Foreign government | - | 1,421 | 23 | 1,444 |
| Corporate | - | 10,476 | 505 | 10,981 |
| Federal agency mortgage-backed | - | 76 | - | 76 |
| Other mortgage-backed | - | 76 | 1 | 77 |
| Other asset-backed | - | 282 | 602 | 884 |
| Total fixed maturities (1) | 297 | 15,058 | 1,131 | 16,486 |
| Equity securities | 8 | 74 | 59 | 141 |
| Subtotal | 305 | 15,132 | 1,190 | 16,627 |
| Short-term investments | - | 631 | - | 631 |
| GMIB assets (2) | - | - | 751 | 751 |
| Other derivative assets (3) | - | 3 | - | 3 |
| Total financial assets at fair value, excluding separate accounts | \$ 305 | \$ 15,766 | \$ 1,941 | \$ 18,012 |
| Financial liabilities at fair value: | | | | |
| GMIB liabilities | \$ - | \$ - | \$ 741 | \$ 741 |
| Other derivative liabilities (3) | - | 16 | - | 16 |
| Total financial liabilities at fair value | \$ - | \$ 16 | \$ 741 | \$ 757 |

- (1) Fixed maturities included \$458 million of net appreciation required to adjust future policy benefits for the run-off settlement annuity business including \$60 million of appreciation for securities classified in Level 3.
- (2) The GMIB assets represented retrocessional contracts in place from three external reinsurers that cover the exposures on these contracts. See Note 5 for additional information.
- (3) Other derivative assets reflected interest rate and foreign currency swaps qualifying as cash flow hedges. Other derivative liabilities included \$15 million of interest rate and foreign currency swaps qualifying as cash flow hedges and \$1 million of interest rate and foreign currency swaps not designated as accounting hedges. See Note 9 for additional information.

Level 1 Financial Assets

Inputs for instruments classified in Level 1 include unadjusted quoted prices for identical assets in active markets accessible at the measurement date. Active markets provide pricing data for trades occurring at least weekly and include exchanges and dealer markets.

Assets in Level 1 include actively-traded U.S. government bonds and exchange-listed equity securities. Given the narrow definition of Level 1 and the Company's investment asset strategy to maximize investment returns, a relatively small portion of the Company's investment assets are classified in this category.

Level 2 Financial Assets and Financial Liabilities

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Inputs for instruments classified in Level 2 include quoted prices for similar assets or liabilities in active markets, quoted prices from those willing to trade in markets that are not active, or other inputs that are market observable or can be corroborated by market data for the term of the instrument. Such other inputs include market interest rates and volatilities, spreads and yield curves. An instrument is classified in Level 2 if the Company determines that unobservable inputs are insignificant.

Fixed maturities and equity securities. Approximately 91% of the Company's investments in fixed maturities and equity securities are classified in Level 2 including most public and private corporate debt and equity securities, federal agency and municipal bonds, non-government mortgage-backed securities and preferred stocks. Because many fixed maturities do not trade daily, third-party pricing services and internal methods often use recent trades of securities with similar features and characteristics. When recent trades are not available, pricing models are used to determine these prices. These models calculate fair values by discounting future cash flows at estimated market interest rates. Such market rates are derived by calculating the appropriate spreads over comparable U.S. Treasury securities, based on the credit quality, industry and structure of the asset. Typical inputs and assumptions to pricing models include, but are not limited to, a combination of benchmark yields, reported trades, issuer spreads, liquidity, benchmark securities, bids, offers, reference data, and industry and economic events. For mortgage-backed securities, inputs and assumptions may also

Table of Contents

include characteristics of the issuer, collateral attributes, prepayment speeds and credit rating.

Nearly all of these instruments are valued using recent trades or pricing models. Less than 1% of the fair value of investments classified in Level 2 represent foreign bonds that are valued using a single unadjusted market-observable input derived by averaging multiple broker-dealer quotes, consistent with local market practice.

Short-term investments are carried at fair value which approximates cost. On a regular basis the Company compares market prices for these securities to recorded amounts to validate that current carrying amounts approximate exit prices. The short-term nature of the investments and corroboration of the reported amounts over the holding period support their classification in Level 2.

Other derivatives classified in Level 2 represent over-the-counter instruments such as interest rate and foreign currency swap contracts. Fair values for these instruments are determined using market observable inputs including forward currency and interest rate curves and widely published market observable indices. Credit risk related to the counterparty and the Company is considered when estimating the fair values of these derivatives. However, the Company is largely protected by collateral arrangements with counterparties, and determined that no adjustment for credit risk was required as of June 30, 2014 or December 31, 2013. Level 2 also includes exchange-traded interest rate swap contracts. Credit risk related to the clearinghouse counterparty and the Company is considered minimal when estimating the fair values of these derivatives because of upfront margin deposits and daily settlement requirements. The nature and use of these other derivatives are described in Note 9.

Level 3 Financial Assets and Financial Liabilities

Certain inputs for instruments classified in Level 3 are unobservable (supported by little or no market activity) and significant to their resulting fair value measurement. Unobservable inputs reflect the Company's best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

The Company classifies certain newly issued, privately-placed, complex or illiquid securities, as well as assets and liabilities relating to GMIB, in Level 3.

Fixed maturities and equity securities. Approximately 6% of fixed maturities and equity securities are priced using significant unobservable inputs and classified in this category, including:

| <i>(In millions)</i> | June 30, 2014 | December 31, 2013 |
|--|--------------------------|------------------------------|
| Other asset and mortgage-backed securities - valued using pricing models | \$ 545 | \$ 603 |
| Corporate and government fixed maturities - valued using pricing models | 456 | 417 |
| Corporate fixed maturities - valued at transaction price | 73 | 111 |
| Equity securities - valued at transaction price | 48 | 59 |
| Total | \$ 1,122 | \$ 1,190 |

Fair values of other asset and mortgage-backed securities, corporate and government fixed maturities are primarily determined using pricing models that incorporate the specific characteristics of each asset and related assumptions including the investment type and structure, credit quality, industry and maturity date in comparison to current market indices, spreads and liquidity of assets with similar characteristics. For other asset and mortgage-backed securities, inputs and assumptions for pricing may also include collateral attributes and prepayment speeds. Recent trades in the subject security or similar securities are assessed when available, and the Company may also review published research, as well as the issuer's financial statements, in its evaluation. Approximately 10% of fixed maturities classified in Level 3 represent single, unadjusted, non-binding broker quotes that are not considered market observable. Certain private equity investments and subordinated corporate fixed maturities, representing approximately 10% of securities included in Level 3, are valued at transaction price in the absence of market data indicating a change in the estimated fair values.

Quantitative Information about Unobservable Inputs

The following tables summarize the fair value and significant unobservable inputs used in pricing Level 3 securities that were developed directly by the Company as of June 30, 2014 and December 31, 2013. The range and weighted average basis point amounts reflect the Company's best estimates of the unobservable adjustments a market participant would make to the market observable spreads (adjustment to discount rates) used to calculate the fair values in a discounted cash flow analysis.

Table of Contents

Other asset and mortgage-backed securities. The significant unobservable inputs used to value the following other asset and mortgage-backed securities are liquidity and weighting of credit spreads. When there is limited trading activity for the security, an adjustment for liquidity is made as of the measurement date that considers current market conditions, issuer circumstances and complexity of the security structure. An adjustment to weight credit spreads is needed to value a more complex bond structure with multiple underlying collateral and no standard market valuation technique. The weighting of credit spreads is primarily based on the underlying collateral's characteristics and their proportional cash flows supporting the bond obligations. The resulting wide range of unobservable adjustments in the table below is due to the varying liquidity and quality of the underlying collateral, ranging from high credit quality to below investment grade.

Corporate and government fixed maturities. The significant unobservable input used to value the following corporate and government fixed maturities is an adjustment for liquidity. When there is limited trading activity for the security, an adjustment is needed to reflect current market conditions and issuer circumstances.

| As of June 30, 2014 | | | Unobservable Adjustment to Discount Rates Range (Weighted Average) in Basis Points |
|--|-------------------|-------------------------------|---|
| <i>(In millions except basis points)</i> | Fair Value | Unobservable Input | |
| Other asset and mortgage-backed securities | \$ 537 | Liquidity | 40-500 (160) |
| | | Weighting of credit spreads | 130-2,650 (250) |
| Corporate and government fixed maturities | \$ 391 | Liquidity | 80-390 (180) |

| As of December 31, 2013 | | | Unobservable Adjustment to Discount Rates Range (Weighted Average) in Basis Points |
|--|-------------------|-------------------------------|---|
| <i>(In millions except basis points)</i> | Fair Value | Unobservable Input | |
| Other asset and mortgage-backed securities | \$ 593 | Liquidity | 60 - 620 (170) |
| | | Weighting of credit spreads | 120 - 2,090 (290) |
| Corporate and government fixed maturities | \$ 305 | Liquidity | 80 - 370 (200) |

Significant increases in any of these inputs would result in a lower fair value measurement while decreases in these inputs would result in a higher fair value measurement. Generally, the unobservable inputs are not interrelated and a change in the assumption used for one unobservable input is not accompanied by a change in the other unobservable input. The tables do not include Level 3 securities when fair value and significant unobservable inputs were not developed directly by the Company, including securities using single, unadjusted non-binding broker quotes and securities valued at transaction price. See the preceding discussion regarding the Company's valuation processes and controls.

Guaranteed minimum income benefit contracts. As discussed in Note 5, the Company effectively exited from this business in 2013. Although these GMIB assets and liabilities must continue to be reported as derivatives at fair value, the only assumption that is expected to impact future shareholders' net income is the risk of non-performance. This assumption reflects a market participant's view of (a) the risk of the Company not fulfilling its GMIB obligations (GMIB liabilities) and (b) the credit risk that the reinsurers do not pay their obligations (GMIB assets).

The Company reports GMIB liabilities and assets as derivatives at fair value because cash flows of these liabilities and assets are affected by equity markets and interest rates, but are without significant life insurance risk and are settled in lump sum payments. Under the terms of these written and purchased contracts, the Company periodically receives and pays fees based on either contractholders' account values or deposits increased at a contractual rate. The Company will also pay and receive cash depending on changes in account values and interest rates when contractholders first elect to receive minimum income payments. The Company estimates the fair value of the assets and liabilities for GMIB contracts by calculating the results for many scenarios run through a model utilizing various assumptions that include non-performance risk,

among other things.

The non-performance risk adjustment is incorporated by adding an additional spread to the discount rate in the calculation of both (a) the GMIB liabilities to reflect a market participant's view of the risk of the Company not fulfilling its GMIB obligations, and (b) the GMIB assets to reflect a market participant's view of the credit risk of the reinsurers, after considering collateral. Non-performance risk adjustments had an immaterial effect on shareholders' net income for the three months and six months ended June 30, 2014 and 2013.

Table of Contents

Other assumptions that affect GMIB assets and liabilities include capital market assumptions (including market returns, interest rates and market volatilities of the underlying equity and bond mutual fund investments) and future annuitant behavior (including mortality, lapse, and annuity election rates). As certain assumptions used to estimate fair values for these contracts are largely unobservable (primarily related to future annuitant behavior), the Company classifies GMIB assets and liabilities in Level 3.

The Company regularly evaluates each of the assumptions used in establishing these assets and liabilities. Significant decreases in assumed lapse rates or spreads used to calculate non-performance risk, or increases in assumed annuity election rates would result in higher fair value measurements. A change in one of these assumptions is not necessarily accompanied by a change in another assumption.

GMIB liabilities are reported in the Company's Consolidated Balance Sheets in accounts payable, accrued expenses and other liabilities. GMIB assets associated with these contracts represent net receivables in connection with reinsurance that the Company has purchased from three external reinsurers and are reported in the Company's Consolidated Balance Sheets in other assets, including other intangibles.

Changes in Level 3 Financial Assets and Financial Liabilities Carried at Fair Value

The following tables summarize the changes in financial assets and financial liabilities classified in Level 3 for the three months and six months ended June 30, 2014 and 2013. Separate account asset changes are reported separately under the heading "Separate account assets" as the changes in fair values of these assets accrue directly to the policyholders. Gains and losses reported in these tables may include net changes in fair value that are attributable to both observable and unobservable inputs.

For the Three Months Ended June 30, 2014*(In millions)*

| | Fixed Maturities & Equity Securities | GMIB Assets | GMIB Liabilities | GMIB Net |
|--|---|-------------|------------------|----------|
| Balance at April 1, 2014 | \$ 1,198 | \$ 815 | \$ (794) | \$ 21 |
| Gains (losses) included in shareholders' net income: | | | | |
| GMIB fair value gain/(loss) | - | 53 | (53) | - |
| Other | 2 | 3 | (2) | 1 |
| Total gains (losses) included in shareholders' net income | 2 | 56 | (55) | 1 |
| Gains included in other comprehensive income | 9 | - | - | - |
| Gains required to adjust future policy benefits for settlement annuities (1) | 20 | - | - | - |
| Purchases, sales and settlements: | | | | |
| Purchases | 53 | - | - | - |
| Sales | (91) | - | - | - |
| Settlements | (46) | (8) | 10 | 2 |
| Total purchases, sales and settlements | (84) | (8) | 10 | 2 |
| Transfers into/(out of) Level 3: | | | | |
| Transfers into Level 3 | 30 | - | - | - |
| Transfers out of Level 3 | (53) | - | - | - |
| Total transfers into/(out of) Level 3 | (23) | - | - | - |
| Balance at June 30, 2014 | \$ 1,122 | \$ 863 | \$ (839) | \$ 24 |
| Total gains (losses) included in shareholders' net income attributable to instruments held at the reporting date | \$ 1 | \$ 56 | \$ (55) | \$ 1 |

(1) Amounts do not accrue to shareholders.

Table of Contents

| For the Three Months Ended June 30, 2013 | | Fixed Maturities & Equity | | | | | | | | |
|--|----|--------------------------------------|----|--------------------|----|-------------------------|----|-----------------|--|--|
| <i>(In millions)</i> | | Securities | | GMIB Assets | | GMIB Liabilities | | GMIB Net | | |
| Balance at April 1, 2013 | \$ | 1,288 | \$ | 1,117 | \$ | (1,099) | \$ | 18 | | |
| Gains (losses) included in shareholders' net income: | | | | | | | | | | |
| GMIB fair value gain/(loss) | | - | | (156) | | 156 | | - | | |
| Other | | 4 | | 1 | | - | | 1 | | |
| Total gains (losses) included in shareholders' net income | | 4 | | (155) | | 156 | | 1 | | |
| Losses included in other comprehensive income | | (16) | | - | | - | | - | | |
| Losses required to adjust future policy benefits for settlement annuities (1) | | | | | | | | | | |
| | | (33) | | - | | - | | - | | |
| Purchases, sales and settlements: | | | | | | | | | | |
| Purchases | | 35 | | - | | - | | - | | |
| Sales | | (18) | | - | | - | | - | | |
| Settlements | | (10) | | (17) | | 21 | | 4 | | |
| Total purchases, sales and settlements | | 7 | | (17) | | 21 | | 4 | | |
| Transfers into/(out of) Level 3: | | | | | | | | | | |
| Transfers into Level 3 | | 15 | | - | | - | | - | | |
| Transfers out of Level 3 | | (56) | | - | | - | | - | | |
| Total transfers into/(out of) Level 3 | | (41) | | - | | - | | - | | |
| Balance at June 30, 2013 | \$ | 1,209 | \$ | 945 | \$ | (922) | \$ | 23 | | |
| Total gains (losses) included in shareholders' net income attributable to instruments held at the reporting date | | | | | | | | | | |
| | \$ | 2 | \$ | (155) | \$ | 156 | \$ | 1 | | |

(1) Amounts do not accrue to shareholders.

| For the Six Months Ended June 30, 2014 | | Fixed Maturities & Equity | | GMIB Assets | | GMIB Liabilities | | GMIB Net | | |
|--|----|--------------------------------------|----|--------------------|----|-------------------------|----|-----------------|--|--|
| <i>(In millions)</i> | | Securities | | | | | | | | |
| Balance at January 1, 2014 | \$ | 1,190 | \$ | 751 | \$ | (741) | \$ | 10 | | |
| Gains (losses) included in shareholders' net income: | | | | | | | | | | |
| GMIB fair value gain/(loss) | | - | | 130 | | (130) | | - | | |
| Other | | 14 | | 2 | | 10 | | 12 | | |
| Total gains (losses) included in shareholders' net income | | 14 | | 132 | | (120) | | 12 | | |
| Gains included in other comprehensive income | | 17 | | - | | - | | - | | |
| Gains required to adjust future policy benefits for settlement annuities (1) | | | | | | | | | | |
| | | 42 | | - | | - | | - | | |
| Purchases, sales and settlements: | | | | | | | | | | |
| Purchases | | 77 | | - | | - | | - | | |
| Sales | | (115) | | - | | - | | - | | |
| Settlements | | (107) | | (20) | | 22 | | 2 | | |
| Total purchases, sales and settlements | | (145) | | (20) | | 22 | | 2 | | |
| Transfers into/(out of) Level 3: | | | | | | | | | | |
| Transfers into Level 3 | | 154 | | - | | - | | - | | |
| Transfers out of Level 3 | | (150) | | - | | - | | - | | |
| Total transfers into/(out of) Level 3 | | 4 | | - | | - | | - | | |
| Balance at June 30, 2014 | \$ | 1,122 | \$ | 863 | \$ | (839) | \$ | 24 | | |
| Total gains (losses) included in shareholders' net income attributable to instruments held at the reporting date | | | | | | | | | | |
| | \$ | 2 | \$ | 132 | \$ | (120) | \$ | 12 | | |

(1) Amounts do not accrue to shareholders.

Table of Contents

| For the Six Months Ended June 30, 2013 <i>(In millions)</i> | Fixed Maturities & Equity Securities | | GMIB Assets | | GMIB Liabilities | | GMIB Net | |
|--|---|-------|--------------------|-------|-------------------------|---------|-----------------|-------|
| Balance at January 1, 2013 | \$ | 1,351 | \$ | 622 | \$ | (1,170) | \$ | (548) |
| Gains (losses) included in shareholders' net income: | | | | | | | | |
| GMIB fair value gain/(loss) | | - | | (205) | | 205 | | - |
| Other | | 10 | | 2 | | - | | 2 |
| Total gains (losses) included in shareholders' net income | | 10 | | (203) | | 205 | | 2 |
| Losses included in other comprehensive income | | (17) | | - | | - | | - |
| Losses required to adjust future policy benefits for settlement annuities (1) | | (38) | | - | | - | | - |
| Purchases, sales and settlements: | | | | | | | | |
| Purchases | | 40 | | - | | - | | - |
| Sales | | (30) | | - | | - | | - |
| Settlements | | (61) | | 526 | | 43 | | 569 |
| Total purchases, sales and settlements | | (51) | | 526 | | 43 | | 569 |
| Transfers into/(out of) Level 3: | | | | | | | | |
| Transfers into Level 3 | | 69 | | - | | - | | - |
| Transfers out of Level 3 | | (115) | | - | | - | | - |
| Total transfers into/(out of) Level 3 | | (46) | | - | | - | | - |
| Balance at June 30, 2013 | \$ | 1,209 | \$ | 945 | \$ | (922) | \$ | 23 |
| Total gains (losses) included in shareholders' net income attributable to instruments held at the reporting date | \$ | 4 | \$ | (203) | \$ | 205 | \$ | 2 |

(1) Amounts do not accrue to shareholders.

As noted in the tables above, total gains and losses included in shareholders' net income are reflected in the following captions in the Consolidated Statements of Income:

- Realized investment gains (losses) and net investment income for amounts related to fixed maturities and equity securities and realized investment gains (losses) for the impact of changes in non-performance risk related to GMIB assets and liabilities beginning February 4, 2013, similar to hedge ineffectiveness; and
- GMIB fair value (gain) loss for amounts related to GMIB assets and liabilities, except for the impact of changes in non-performance risk subsequent to February 4, 2013.

In the tables above, gains and losses included in other comprehensive income are reflected in net unrealized appreciation (depreciation) on securities in the Consolidated Statements of Comprehensive Income.

Reclassifications impacting Level 3 financial instruments are reported as transfers into or out of the Level 3 category as of the beginning of the quarter in which the transfer occurs. Therefore gains and losses in income only reflect activity for the period the instrument was classified in Level 3.

Transfers into or out of the Level 3 category occur when unobservable inputs, such as the Company's best estimate of what a market participant would use to determine a current transaction price, become more or less significant to the fair value measurement. For the three months and six months ended June 30, 2014 and June 30, 2013, transfers between Level 2 and Level 3 primarily reflect the change in significance of the

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unobservable inputs used to value certain public and private corporate bonds, principally related to liquidity of the securities and credit risk of the issuers.

Because GMIB reinsurance arrangements remain in effect at the reporting date, the Company has reflected the total gain or loss for the period as the total gain or loss included in income attributable to instruments still held at the reporting date. However, the Company reduces the GMIB assets and liabilities resulting from these reinsurance arrangements when annuitants lapse, die, elect their benefit, or reach the age after which the right to elect their benefit expires.

Table of Contents**Separate account assets**

Fair values and changes in the fair values of separate account assets generally accrue directly to the policyholders and are excluded from the Company's revenues and expenses. As of June 30, 2014 and December 31, 2013 separate account assets were as follows:

| June 30, 2014 <i>(In millions)</i> | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total |
|--|---|--|--|--------------|
| Guaranteed separate accounts (See Note 16) | \$ 269 | \$ 271 | \$ - | 540 |
| Non-guaranteed separate accounts (1) | 1,851 | 5,178 | 1,074 | 8,103 |
| Total separate account assets | \$ 2,120 | \$ 5,449 | \$ 1,074 | 8,643 |

(1) As of June 30, 2014, non-guaranteed separate accounts included \$ 4.0 billion in assets supporting the Company's pension plans, including \$1,020 million classified in Level 3.

| December 31, 2013 <i>(In millions)</i> | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total |
|--|---|--|--|--------------|
| Guaranteed separate accounts (See Note 16) | \$ 264 | \$ 284 | \$ - | 548 |
| Non-guaranteed separate accounts (1) | 1,844 | 4,825 | 1,035 | 7,704 |
| Total separate account assets | \$ 2,108 | \$ 5,109 | \$ 1,035 | 8,252 |

(1) As of December 31, 2013, non-guaranteed separate accounts included \$3.8 billion in assets supporting the Company's pension plans, including \$983 million classified in Level 3.

Separate account assets in Level 1 primarily include exchange-listed equity securities. Level 2 assets primarily include:

- corporate and structured bonds valued using recent trades of similar securities or pricing models that discount future cash flows at estimated market interest rates as described above; and
- actively-traded institutional and retail mutual fund investments and separate accounts priced using the daily net asset value which is the exit price.

Separate account assets classified in Level 3 include investments primarily in securities partnerships, real estate and hedge funds generally valued based on the separate account's ownership share of the equity of the investee including changes in the fair values of its underlying investments.

Table of Contents

The following tables summarize the changes in separate account assets reported in Level 3 for the three and six months ended June 30, 2014 and 2013.

| <i>(In millions)</i> | Three Months Ended | |
|--|---------------------------|-----------------|
| | June 30, | |
| | 2014 | 2013 |
| Balance at April 1, | \$ 1,069 | \$ 1,011 |
| Policyholder gains (1) | 23 | 22 |
| Purchases, sales and settlements: | | |
| Purchases | 80 | 57 |
| Sales | (2) | - |
| Settlements | (97) | (39) |
| Total purchases, sales and settlements | (19) | 18 |
| Transfers into/(out of) Level 3: | | |
| Transfers into Level 3 | 6 | - |
| Transfers out of Level 3 | (5) | (2) |
| Total transfers into/(out of) Level 3 | 1 | (2) |
| Balance at June 30, | \$ 1,074 | \$ 1,049 |

(1) Included in this amount are gains of \$23 million attributable to instruments still held at June 30, 2014 and gains of \$22 million attributable to instruments still held at June 30, 2013.

| <i>(In millions)</i> | Six Months Ended | |
|--|-------------------------|-----------------|
| | June 30, | |
| | 2014 | 2013 |
| Balance at January 1 | \$ 1,035 | \$ 1,005 |
| Policyholder gains (1) | 55 | 29 |
| Purchases, sales and settlements: | | |
| Purchases | 124 | 88 |
| Sales | (2) | - |
| Settlements | (144) | (69) |
| Total purchases, sales and settlements | (22) | 19 |
| Transfers into/(out of) Level 3: | | |
| Transfers into Level 3 | 13 | - |
| Transfers out of Level 3 | (7) | (4) |
| Total transfers into/(out of) Level 3 | 6 | (4) |
| Balance at June 30, | \$ 1,074 | \$ 1,049 |

(1) Included in this amount are gains of \$55 million attributable to instruments still held at June 30, 2014 and gains of \$29 million attributable to instruments still held at June 30, 2013.

Assets and Liabilities Measured at Fair Value under Certain Conditions

Some financial assets and liabilities are not carried at fair value each reporting period, but may be measured using fair value only under certain conditions, such as investments in real estate entities and commercial mortgage loans when they become impaired. Impaired real estate entities and commercial mortgage loans representing less than 1% of total investments were written down to their fair values, resulting in realized investment losses of \$10 million, after-tax for the six months ended June 30, 2014 and \$5 million, after-tax for the six months ended June 30, 2013.

Fair Value Disclosures for Financial Instruments Not Carried at Fair Value

The following table includes the Company's financial instruments not recorded at fair value that are subject to fair value disclosure requirements at June 30, 2014 and December 31, 2013. Financial instruments that are carried in the Company's Consolidated Financial Statements at amounts that approximate fair value are excluded from the following table.

Table of Contents

| <i>(In millions)</i> | Classification in the Fair Value Hierarchy | Fair Value | June 30, 2014 Carrying Value | Fair Value | December 31, 2013 Carrying Value |
|--|--|---------------|------------------------------------|------------|--|
| Commercial mortgage loans | Level 3 | \$ 2,321 | \$ 2,217 | \$ 2,338 | \$ 2,252 |
| Contractholder deposit funds, excluding universal life products | Level 3 | \$ 1,130 | \$ 1,116 | \$ 1,081 | \$ 1,072 |
| Long-term debt, including current maturities, excluding capital leases | Level 2 | \$ 5,721 | \$ 4,984 | \$ 5,550 | \$ 4,997 |

The fair values presented in the table above have been estimated using market information when available. The following valuation methodologies and inputs are used by the Company to determine fair value.

Commercial mortgage loans. The Company estimates the fair value of commercial mortgage loans generally by discounting the contractual cash flows at estimated market interest rates that reflect the Company's assessment of the credit quality of the loans. Market interest rates are derived by calculating the appropriate spread over comparable U.S. Treasury rates, based on the property type, quality rating and average life of the loan. The quality ratings reflect the relative risk of the loan, considering debt service coverage, the loan-to-value ratio and other factors. Fair values of impaired mortgage loans are based on the estimated fair value of the underlying collateral generally determined using an internal discounted cash flow model. The fair value measurements were classified in Level 3 because the cash flow models incorporate significant unobservable inputs.

Contractholder deposit funds, excluding universal life products. Generally, these funds do not have stated maturities. Approximately 60% of these balances can be withdrawn by the customer at any time without prior notice or penalty. The fair value for these contracts is the amount estimated to be payable to the customer as of the reporting date, which is generally the carrying value. Most of the remaining contractholder deposit funds are reinsured by the buyers of the individual life and annuity and retirement benefits businesses. The fair value for these contracts is determined using the fair value of these buyers' assets supporting these reinsured contracts. The Company had reinsurance recoverables equal to the carrying values of these reinsured contracts. These instruments were classified in Level 3 because certain inputs are unobservable (supported by little or no market activity) and significant to their resulting fair value measurement.

Long-term debt, including current maturities, excluding capital leases. The fair value of long-term debt is based on quoted market prices for recent trades. When quoted market prices are not available, fair value is estimated using a discounted cash flow analysis and the Company's estimated current borrowing rate for debt of similar terms and remaining maturities. These measurements were classified in Level 2 because the fair values are based on quoted market prices or other inputs that are market observable or can be corroborated by market data.

Fair values of off-balance-sheet financial instruments were not material as of June 30, 2014 and December 31, 2013.

Note 8 Investments

Total Realized Investment Gains and Losses

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The following total realized gains and losses on investments exclude amounts required to adjust future policy benefits for the run-off settlement annuity business:

| <i>(In millions)</i> | Three Months Ended | | Six Months Ended | |
|---|--------------------|--------------|------------------|---------------|
| | June 30, 2014 | 2013 | June 30, 2014 | 2013 |
| Fixed maturities | \$ 4 | \$ 22 | \$ 12 | \$ 89 |
| Equity securities | - | 1 | 17 | 4 |
| Commercial mortgage loans | (4) | (4) | (4) | (4) |
| Real estate | - | - | 13 | - |
| Other investments, including derivatives | 65 | 7 | 69 | 76 |
| Realized investment gains before income taxes | 65 | 26 | 107 | 165 |
| Less income taxes | 22 | 9 | 37 | 55 |
| Net realized investment gains | \$ 43 | \$ 17 | \$ 70 | \$ 110 |

Table of Contents

Included in the above realized investment gains (losses) before income taxes were asset write-downs as follows:

| <i>(In millions)</i> | Three Months Ended June 30, | | Six Months Ended June 30, | |
|----------------------|--------------------------------|----------------|------------------------------|----------------|
| | 2014 | 2013 | 2014 | 2013 |
| Credit-related (1) | \$ (9) | \$ (8) | \$ (15) | \$ (8) |
| Other | (1) | (8) | (1) | (8) |
| Total | \$ (10) | \$ (16) | \$ (16) | \$ (16) |

(1) Credit-related losses include increases in valuation reserves on commercial mortgage loans and asset write-downs related to investments in real estate entities.

Fixed Maturities and Equity Securities

The amortized cost and fair value by contractual maturity periods for fixed maturities were as follows at June 30, 2014:

| <i>(In millions)</i> | Amortized Cost | Fair Value |
|--|-------------------|------------------|
| Due in one year or less | \$ 1,161 | \$ 1,180 |
| Due after one year through five years | 5,530 | 5,962 |
| Due after five years through ten years | 6,285 | 6,701 |
| Due after ten years | 2,785 | 3,535 |
| Mortgage and other asset-backed securities | 837 | 943 |
| Total | \$ 16,598 | \$ 18,321 |

Actual maturities of these securities could differ from their contractual maturities used in the table above. This could occur because issuers may have the right to call or prepay obligations, with or without penalties, or because in certain cases the Company may have the option to unilaterally extend the contractual maturity date.

Gross unrealized appreciation (depreciation) on fixed maturities by type of issuer is shown below.

| <i>(In millions)</i> | Amortized Cost | Gross Unrealized Appreciation June 30, 2014 | Gross Unrealized Depreciation | Fair Value |
|-------------------------------|-------------------|--|-------------------------------------|---------------|
| Federal government and agency | \$ 914 | \$ 338 | \$ | |