

GLOBAL PAYMENTS INC  
Form 10-Q  
January 08, 2013  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

✓ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended November 30, 2012

OR

○ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-16111

GLOBAL PAYMENTS INC.

(Exact name of registrant as specified in charter)

Georgia

(State or other jurisdiction of incorporation or organization)

10 Glenlake Parkway, North Tower, Atlanta, Georgia

(Address of principal executive offices)

58-2567903

(I.R.S. Employer Identification No.)

30328

(Zip Code)

Registrant's telephone number, including area code: (770) 829-8000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The number of shares of the issuer's common stock, no par value outstanding as of January 2, 2013 was 78,724,744.



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 FORM 10-Q  
 For the quarterly period ended November 30, 2012

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## PART I – FINANCIAL INFORMATION

## Item 1. Financial Statements

GLOBAL PAYMENTS INC.  
 UNAUDITED CONSOLIDATED STATEMENTS OF INCOME  
 (in thousands, except per share data)

	Three Months Ended	
	November 30, 2012	November 30, 2011
Revenues	\$588,538	\$530,505
Operating expenses:		
Cost of service	210,268	185,931
Sales, general and administrative	276,177	247,994
Processing system intrusion	(14,489)	—
	471,956	433,925
Operating income	116,582	96,580
Other income (expense):		
Interest and other income	2,187	2,259
Interest and other expense	(14,609)	(4,878)
	(12,422)	(2,619)
Income before income taxes	104,160	93,961
Provision for income taxes	(28,789)	(25,812)
Net income	75,371	68,149
Less: Net income attributable to noncontrolling interests, net of income tax provision of \$948 and \$1,077, respectively	(5,188)	(6,968)
Net income attributable to Global Payments	\$70,183	\$61,181
Earnings per share attributable to Global Payments:		
Basic	\$0.89	\$0.78
Diluted	\$0.89	\$0.78
Dividends per share	\$0.02	\$0.02

See Notes to Unaudited Consolidated Financial Statements.

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GLOBAL PAYMENTS INC.  
 UNAUDITED CONSOLIDATED STATEMENTS OF INCOME  
 (in thousands, except per share data)

	Six Months Ended	
	November 30, 2012	November 30, 2011
Revenues	\$1,178,825	\$1,073,276
Operating expenses:		
Cost of service	414,659	377,467
Sales, general and administrative	557,596	490,619
Processing system intrusion	9,500	—
	981,755	868,086
Operating income	197,070	205,190
Other income (expense):		
Interest and other income	4,170	4,760
Interest and other expense	(18,154 )	(8,965 )
	(13,984 )	(4,205 )
Income before income taxes	183,086	200,985
Provision for income taxes	(53,553 )	(60,755 )
Net income	129,533	140,230
Less: Net income attributable to noncontrolling interests, net of income tax provision of \$2,568 and \$2,935, respectively	(12,675 )	(15,075 )
Net income attributable to Global Payments	\$116,858	\$125,155
Earnings per share attributable to Global Payments:		
Basic	\$1.49	\$1.58
Diluted	\$1.48	\$1.57
Dividends per share	\$0.04	\$0.04

See Notes to Unaudited Consolidated Financial Statements.

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GLOBAL PAYMENTS INC.  
 UNAUDITED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
 (in thousands, except per share data)

	Three Months Ended	
	November 30, 2012	November 30, 2011
Net income	\$75,371	\$68,149
Other comprehensive income (loss):		
Foreign currency translation adjustments	18,089	(69,522 )
Income tax benefit related to foreign currency translation adjustments	3,433	3,499
Other comprehensive income (loss), net of tax	21,522	(66,023 )
Comprehensive income	96,893	2,126
Less: comprehensive (income) loss attributable to noncontrolling interests	(9,776 )	1,614
Comprehensive income attributable to Global Payments	\$87,117	\$3,740
	Six Months Ended	
	November 30, 2012	November 30, 2011
Net income	129,533	140,230
Other comprehensive income (loss):		
Foreign currency translation adjustments	59,130	(79,832 )
Income tax (expense) benefit related to foreign currency translation adjustments	(3,146 )	4,681
Other comprehensive income (loss), net of tax	55,984	(75,151 )
Comprehensive income	185,517	65,079
Less: comprehensive income attributable to noncontrolling interests	(20,227 )	(6,335 )
Comprehensive income attributable to Global Payments	165,290	58,744

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GLOBAL PAYMENTS INC.  
CONSOLIDATED BALANCE SHEETS  
(in thousands, except share data)

	November 30, 2012 (Unaudited)	May 31, 2012
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$998,261	\$781,275
Accounts receivable, net of allowances for doubtful accounts of \$833 and \$532, respectively	183,256	182,962
Claims receivable, net of allowances for losses of \$3,876 and \$3,435, respectively	968	1,029
Settlement processing assets	237,640	217,994
Inventory	14,147	9,864
Deferred income taxes	6,464	21,969
Prepaid expenses and other current assets	49,184	33,646
Total current assets	1,489,920	1,248,739
Goodwill	1,059,520	724,687
Other intangible assets, net	416,170	290,188
Property and equipment, net of accumulated depreciation of \$179,846 and \$161,911, respectively	338,195	305,848
Deferred income taxes	97,966	97,235
Other	26,950	21,446
Total assets	\$3,428,721	\$2,688,143
<b>LIABILITIES AND EQUITY</b>		
Current liabilities:		
Lines of credit	\$212,399	\$215,391
Current portion of long-term debt	102,425	76,420
Commitment to purchase redeemable noncontrolling interest (See Note 13)	242,000	—
Accounts payable and accrued liabilities	244,499	316,313
Settlement processing obligations	228,711	216,878
Income taxes payable	7,436	12,283
Total current liabilities	1,037,470	837,285
Long-term debt	777,988	236,565
Deferred income taxes	167,365	106,644
Other long-term liabilities	71,097	62,306
Total liabilities	2,053,920	1,242,800
Commitments and contingencies (See Note 12)		
Redeemable noncontrolling interest (See Note 13)	—	144,422
Equity:		
Preferred stock, no par value; 5,000,000 shares authorized and none issued	—	—
Common stock, no par value; 200,000,000 shares authorized; 78,724,622 and 78,551,297 issued and outstanding at November 30, 2012 and May 31, 2012, respectively	—	—
Paid-in capital	257,554	358,728
Retained earnings	957,978	843,456
Accumulated other comprehensive income (loss)	18,432	(30,000 )
Total Global Payments shareholders' equity	1,233,964	1,172,184
Noncontrolling interest	140,837	128,737

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Total equity	1,374,801	1,300,921
Total liabilities and equity	\$3,428,721	\$2,688,143
See Notes to Unaudited Consolidated Financial Statements		

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GLOBAL PAYMENTS INC.  
 UNAUDITED CONSOLIDATED STATEMENTS OF CASH FLOWS  
 (in thousands)

	Six Months Ended	
	November 30, 2012	November 30, 2011
Cash flows from operating activities:		
Net income	\$ 129,533	\$ 140,230
Adjustments to reconcile net income to net cash provided by (used in) operating activities:		
Depreciation and amortization of property and equipment	26,494	23,444
Amortization of acquired intangibles	25,561	24,796
Share-based compensation expense	9,178	8,425
Provision for operating losses and bad debts	11,970	13,061
Deferred income taxes	30,055	5,915
Other, net	(2,231 )	(100 )
Changes in operating assets and liabilities, net of the effects of acquisitions:		
Accounts receivable	721	3,897
Claims receivable	(6,600 )	(7,880 )
Settlement processing assets and obligations, net	(11,671 )	(499,849 )
Inventory	(4,297 )	(4,212 )
Prepaid expenses and other assets	(11,204 )	62
Accounts payable and other accrued liabilities	(67,869 )	(31,257 )
Income taxes payable	(4,847 )	9,402
Net cash provided by (used in) operating activities	124,793	(314,066 )
Cash flows from investing activities:		
Business, intangible and other asset acquisitions, net of cash acquired	(409,731 )	(7,000 )
Capital expenditures	(54,393 )	(35,146 )
Net decrease in financing receivables	1,485	1,203
Net cash used in investing activities	(462,639 )	(40,943 )
Cash flows from financing activities:		
Net payments on short-term lines of credit	(2,992 )	(45,069 )
Proceeds from issuance of long-term debt	910,327	71,374
Principal payments under long-term debt	(343,133 )	(131,345 )
Payment of debt issuance cost	(3,987 )	—
Proceeds from stock issued under share-based compensation plans	7,080	(768 )
Common stock repurchased - share-based compensation plans	(10,224 )	—
Repurchase of common stock	(12,653 )	(99,604 )
Tax benefit from employee share-based compensation	1,791	1,436
Distributions to noncontrolling interest	(5,740 )	(4,660 )
Dividends paid	(3,153 )	(3,169 )
Net cash provided by (used in) financing activities	537,316	(211,805 )
Effect of exchange rate changes on cash	17,516	(16,611 )
Increase (decrease) in cash and cash equivalents	216,986	(583,425 )
Cash and cash equivalents, beginning of the period	781,275	1,354,285
Cash and cash equivalents, end of the period	\$ 998,261	\$ 770,860
See Notes to Unaudited Consolidated Financial Statements		



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UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(in thousands, except per share data)

	Number of Shares	Paid-in Capital	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Global Payments Shareholders' Equity	Noncontrolling Interest	Total Equity
Balance at May 31, 2012	78,551	\$358,728	\$843,456	\$ (30,000 )	\$ 1,172,184	\$ 128,737	\$ 1,300,921
Net income			116,858		116,858	10,861	127,719
Other comprehensive income				48,432	48,432	6,979	55,411
Stock issued under employee stock plans	807	7,080			7,080		7,080
Common stock repurchased - share based compensation plans	(333 )	(10,224 )			(10,224 )		(10,224 )
Tax benefit from employee share-based compensation, net		1,453			1,453		1,453
Share-based compensation expense		9,178			9,178		9,178
Distributions to noncontrolling interest					—	(5,740 )	(5,740 )
Redeemable noncontrolling interest valuation adjustment			817		817		817
Repurchase of common stock	(300 )	(12,653 )	—		(12,653 )		(12,653 )
Commitment to purchase redeemable noncontrolling interest		(96,008 )			(96,008 )		(96,008 )
Dividends paid (\$0.04 per share)			(3,153 )		(3,153 )		(3,153 )
Balance at November 30, 2012	78,725	\$257,554	\$957,978	\$ 18,432	\$ 1,233,964	\$ 140,837	\$ 1,374,801

See Notes to Unaudited Consolidated Financial Statements.

Table of ContentsGLOBAL PAYMENTS INC.  
UNAUDITED CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

(in thousands, except per share data)

	Number of Shares	Paid-in Capital	Treasury Stock	Retained Earnings	Accumulated Other Comprehensive Income (Loss)	Total Global Payments Shareholders' Equity	Noncontrolling Interest	Total Equity
Balance at May 31, 2011, as previously reported	80,335	\$ 502,993	(112,980)	\$ 715,202	\$ 79,320	\$ 1,184,535	\$ 153,282	\$ 1,337,817
Retrospective adjustment for the correction of an error (see Note 1)		(112,980 )	112,980	—	—	—	—	—
Retrospective adjustment for the change in accounting method for the retirement of repurchased shares (see Note 1)		29,578	—	(29,578 )	—	—	—	—
Balance at May 31, 2011, as adjusted		419,591	—	685,624	79,320	1,184,535	153,282	1,337,817
Net income				125,155		125,155	9,533	134,688
Other comprehensive loss					(66,411 )	(66,411 )	(10,696 )	(77,107 )
Stock issued under employee stock plans, net	310	(768 )				(768 )		(768 )
Tax benefit from employee share-based compensation, net		681				681		681
Share-based compensation expense		8,425				8,425		8,425
Distributions to noncontrolling interest							(4,660 )	(4,660 )
Redeemable noncontrolling interests valuation adjustment				(2,489 )		(2,489 )		(2,489 )

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Repurchase of common stock (see Note 1)	(2,290 )	(85,015 )	(14,589 )		(99,604 )		(99,604 )
Dividends paid (\$0.04 per share)			(3,169 )		(3,169 )		(3,169 )
Balance at November 30, 2011	78,355	\$342,914	—	\$790,532	\$ 12,909	\$1,146,355	\$ 147,459
							\$1,293,814

See Notes to Unaudited Consolidated Financial Statements.

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NOTES TO UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS

NOTE 1—SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Business, consolidation and presentation— Global Payments Inc. is a high-volume processor of electronic transactions for merchants, multinational corporations, financial institutions, consumers, government agencies and other business and non-profit business enterprises to facilitate payments to purchase goods and services or further other economic goals. Our role is to serve as an intermediary in the exchange of information and funds that must occur between parties so that a transaction can be completed. We were incorporated in Georgia as Global Payments Inc. in September 2000 and we spun-off from our former parent company on January 31, 2001. Including our time as part of our former parent company, we have been in business since 1967.

These unaudited consolidated financial statements include our accounts and those of our majority-owned subsidiaries and all intercompany balances and transactions have been eliminated. These unaudited consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States ("GAAP") for interim financial information and with Rule 10-01 of Regulation S-X.

In the opinion of our management, all known adjustments necessary for a fair presentation of the results of the interim periods have been made. These adjustments consist of normal recurring accruals and estimates that impact the carrying value of assets and liabilities. We suggest that these financial statements be read in conjunction with the consolidated financial statements and notes thereto included in our Form 10-K for the fiscal year ended May 31, 2012.

Use of estimates— The preparation of financial statements in conformity with GAAP requires management to make certain estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reported period. Actual results could differ from those estimates. Our most significant estimate that is subject to change is discussed in Note 2 - Processing System Intrusion.

Correction of an error and change in accounting principle— During the three months ended August 31, 2011 we determined that our presentation of repurchased shares as a separate component of shareholders' equity ("treasury stock") in previously issued financial statements was at variance with Georgia incorporation law. As such, our shares repurchased during fiscal year 2010 and the first quarter of fiscal 2011 should have been accounted for as constructively retired, and the cost of repurchased shares should have been charged to paid-in capital in accordance with our accounting policy at that time. As a result of this error, our previously reported balances of treasury stock and paid-in capital as of May 31, 2011 were misstated. To correct this error we have restated our May 31, 2011 treasury stock and paid-in capital balances. This adjustment is reflected in our consolidated statements of changes in equity by eliminating treasury stock and reclassifying this balance to paid-in capital. The May 31, 2011 treasury stock balance of \$113.0 million has been reclassified to reduce paid-in capital by \$113.0 million. The effect of these misstatements was limited to treasury stock and paid-in capital.

We account for the retirement of repurchased shares using the par value method. Effective June 1, 2011, we elected to change our method of accounting under the par value method. We previously accounted for the retirement of repurchased shares by charging the entire cost to paid-in capital. Our new method of accounting allocates the cost of repurchased and retired shares between paid-in capital and retained earnings by comparing the price of shares repurchased to the original issue proceeds of those shares. When the repurchase price of the shares repurchased is greater than the original issue proceeds, the excess is charged to retained earnings. We use a last-in, first-out cost flow assumption to identify the original issue proceeds to the cost of the shares repurchased. We believe that this allocation method is preferable because it more accurately reflects our paid-in capital balances by allocating the cost of the shares repurchased and retired to paid-in capital in proportion to paid-in capital associated with the original issuance

of said shares. We reflected the application of this new accounting method retrospectively by adjusting prior periods. This change is limited to an increase to the beginning balance of paid-in capital and a decrease to beginning balance of retained earnings of \$29.6 million at May 31, 2011 and is reflected in our consolidated balance sheets and statements of changes in equity.

Revenue recognition— Our two merchant services segments primarily include processing solutions for credit cards, debit cards, and check-related services. Revenue is recognized as such services are performed. Revenue for processing services provided directly to merchants is recorded net of interchange fees charged by card issuing banks. The majority of our business model provides payment products and services directly to merchants as our end customers. We also provide similar products and services to financial institutions

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and a limited number of Independent Sales Organizations ("ISOs") that, in turn, resell our products and services, in which case, the financial institutions and select ISOs are our end customers. The majority of merchant services revenue is generated on services priced as a percentage of transaction value or a specified fee per transaction, depending on card type. We also charge other fees based on specific services that are unrelated to the number of transactions or the transaction value. Revenue from credit cards and signature debit cards, which are only a U.S. based card type, is generally based on a percentage of transaction value along with other related fees, while revenue from PIN debit cards is typically based on a fee per transaction.

**Cash and cash equivalents**— Cash and cash equivalents include cash on hand and all liquid investments with an initial maturity of three months or less when purchased. Cash and cash equivalents include reserve funds collected from our merchants that serve as collateral ("Merchant Reserves") to minimize contingent liabilities associated with any losses that may occur under the merchant agreement. We record a corresponding liability in settlement processing assets and settlement processing obligations in our consolidated balance sheet. While this cash is not restricted in its use, we believe that designating this cash to collateralize Merchant Reserves strengthens our fiduciary standing with our member sponsors and is in accordance with guidelines set by the card networks. As of November 30, 2012 and May 31, 2012, our cash and cash equivalents included \$315.4 million and \$328.2 million, respectively, related to Merchant Reserves.

Our cash and cash equivalents include settlement related cash balances. Settlement related cash balances represent surplus funds that we hold on behalf of our member sponsors when the incoming amount from the card networks precedes the member sponsors' funding obligation to the merchant. Settlement related cash balances are not restricted; however, these funds are generally paid out in satisfaction of settlement processing obligations the following day. Please see Settlement processing assets and obligations below for further information.

**Inventory**— Inventory, which includes electronic point of sale terminals, automated teller machines, and related peripheral equipment, is stated at the lower of cost or fair value. Cost is determined by using the average cost method.

**Settlement processing assets and obligations**— We are designated as a Member Service Provider by MasterCard and an Independent Sales Organization by Visa. These designations are dependent upon member clearing banks ("Member") sponsoring us and our adherence to the standards of the networks. We have primary financial institution sponsors in the various markets where we facilitate payment transactions with whom we have sponsorship or depository and clearing agreements. These agreements allow us to route transactions under the member banks' control and identification numbers to clear credit card transactions through Visa and MasterCard. Visa and MasterCard set the standards with which we must comply. Certain of the member financial institutions of Visa and MasterCard are our competitors. In certain markets, we are members in various payment networks, allowing us to process and fund transactions without third-party sponsorship.

We also provide credit card transaction processing for Discover Financial Services or Discover Card ("Discover") and are designated as an acquirer by Discover. Our agreement with Discover allows us to acquire, process and fund transactions directly through Discover's network without the need of a financial institution sponsor. Otherwise, we process Discover transactions similarly to how we process MasterCard and Visa transactions. Discover publishes acquirer operating regulations, with which we must comply. We use our Members to assist in funding merchants for Discover transactions.

**Funds settlement** refers to the process of transferring funds for sales and credits between card issuers and merchants. Depending on the type of transaction, either the credit card interchange system or the debit network is used to transfer the information and funds between the Member and card issuer to complete the link between merchants and card issuers.



For transactions processed on our systems, we use our internal network telecommunication infrastructure to provide funding instructions to the Members who in turn fund the merchants. In certain of our markets, merchant funding primarily occurs after the Member receives the funds from the card issuer through the card networks creating a net settlement obligation on our balance sheet. In our other markets, the Member funds the merchants before the Member receives the net settlement funds from the card networks, creating a net settlement asset on our balance sheet. In certain markets, the Member provides the payment processing operations and related support services on our behalf under a transition services agreement. In such instances, we do not reflect the related settlement processing assets and obligations in our consolidated balance sheet. The Member will continue to provide these operations and services until the integration to our platform is completed. After our integration, the Member will continue to provide funds settlement services similar to the functions performed by our Members in other markets at which point the related settlement assets and obligations will be reflected in our consolidated balance sheet.

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Timing differences, interchange expense, Merchant Reserves and exception items cause differences between the amount the Member receives from the card networks and the amount funded to the merchants. The standards of the card networks restrict us from performing funds settlement or accessing merchant settlement funds, and, instead, require that these funds be in the possession of the Member until the merchant is funded. However, in practice and in accordance with the terms of our sponsorship agreements with our Members, we generally follow a net settlement process whereby, if the incoming amount from the card networks precedes the Member's funding obligation to the merchant, we temporarily hold the surplus on behalf of the Member in our account at the Member bank and record a corresponding liability. Conversely, if the Member's funding obligation to the merchant precedes the incoming amount from the card networks, the amount of the Member's net receivable position is either subsequently advanced to the Member by us or the Member satisfies this obligation with its own funds. If the Member uses its own funds, the Member assesses a funding cost, which is included in interest and other expense on the accompanying consolidated statements of income. Each participant in the transaction process receives compensation for its services.

Settlement processing assets and obligations represent intermediary balances arising in our settlement process for direct merchants. Settlement processing assets consist primarily of (i) our receivable from merchants for the portion of the discount fee related to reimbursement of the interchange expense ("Interchange reimbursement"), (ii) our receivable from the Members for transactions we have funded merchants on behalf of the Members in advance of receipt of card association funding ("Receivable from Members"), (iii) our receivable from the card networks for transactions processed on behalf of merchants where we are a Member of that particular network ("Receivable from networks"), and (iv) exception items, such as customer chargeback amounts receivable from merchants ("Exception items"), all of which are reported net of (v) Merchant Reserves held to minimize contingent liabilities associated with charges properly reversed by a cardholder ("Merchant Reserves"). Settlement processing obligations consist primarily of (i) Interchange reimbursement, (ii) Receivable from Members (iii) our liability to the Members for transactions for which we have received funding from the Members but have not funded merchants on behalf of the Members ("Liability to Members"), (iv) our liability to merchants for transactions that have been processed but not yet funded where we are a Member of that particular network ("Liability to merchants"), (v) Exception items, (vi) Merchant Reserves, (vii) the reserve for operating losses (see Reserve for operating losses below), and (viii) the reserve for sales allowances. In cases in which the Member uses its own funds to satisfy a funding obligation to merchants that precedes the incoming amount from the card network, we reflect the amount of this funding as a component of "Liability to Members."

A summary of these amounts as of November 30, 2012 and May 31, 2012 is as follows:

	November 30, 2012	May 31, 2012
Settlement processing assets:	(in thousands)	
Interchange reimbursement	\$ 70,821	\$ 28,699
Receivable from Members	112,665	77,073
Receivable from networks	118,935	118,942
Exception items	3,645	1,345
Merchant Reserves	(68,426 )	(8,065 )
Total	\$ 237,640	\$ 217,994
Settlement processing obligations:		
Interchange reimbursement	\$ 176,581	\$ 223,008
(Liability to) Receivable from Members	(8,880 )	589
Liability to merchants	(158,421 )	(128,663 )
Exception items	12,792	11,554
Merchant Reserves	(246,966 )	(320,168 )
Reserve for operating losses	(2,725 )	(2,325 )

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Reserves for sales allowances	(1,092 )	(873 )
Total	\$(228,711 )	\$(216,878 )

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Reserve for operating losses— As a part of our merchant credit and debit card processing and check guarantee services, we experience merchant losses and check guarantee losses, which are collectively referred to as “operating losses.”

Our credit card processing merchant customers are liable for any charges or losses that occur under the merchant agreement. In the event, however, that we are not able to collect such amount from the merchants, due to merchant fraud, insolvency, bankruptcy or any other merchant-related reason, we may be liable for any such losses based on our merchant agreement. We require cash deposits (merchant reserves), guarantees, letters of credit, and other types of collateral by certain merchants to minimize any such contingent liability. We also utilize a number of systems and procedures to manage merchant risk. We have, however, historically experienced losses due to merchant defaults.

We account for our potential liability for the full amount of the operating losses discussed above as guarantees. We estimate the fair value of these guarantees by adding a fair value margin to our estimate of losses. This estimate of losses is comprised of estimated known losses and estimated incurred but not reported losses. Estimated known losses arise from specific instances of merchant bankruptcies, closures or fraud of which we are aware at the balance sheet date but for which the ultimate amount of associated loss will not be determined until after the balance sheet date. Estimated known loss accruals are recorded when it is probable that we have incurred a loss and the loss is reasonably estimable. Estimated known losses are calculated at the merchant level based on chargebacks received to date, processed volume, and historical chargeback ratios. The estimate is reduced for any collateral that we hold. Accruals for estimated known losses are evaluated periodically and adjusted as appropriate based on actual loss experience. Incurred but not reported losses result from transactions that we process before the balance sheet date for which we have not yet received chargeback notification. We estimate incurred but not reported losses by applying historical loss ratios to our direct merchant credit card and signature debit card sales volumes processed, or processed volume. Historically, this estimation process has been materially accurate.

As of November 30, 2012 and May 31, 2012, \$2.7 million and \$2.3 million, respectively, have been recorded to reflect the fair value of guarantees associated with merchant card processing. These amounts are included in settlement processing obligations in the accompanying consolidated balance sheets. The expense associated with the fair value of the guarantees of customer chargebacks is included in cost of service in the accompanying consolidated statements of income. For the three months ended November 30, 2012 and 2011, we recorded such expenses in the amounts of \$2.5 million and \$2.9 million, respectively. For both the six months ended November 30, 2012 and 2011, we recorded such expenses in the amount of \$5.3 million.

In our check guarantee service offering, we charge our merchants a percentage of the gross amount of the check and guarantee payment of the check to the merchant in the event the check is not honored by the checkwriter’s bank in accordance with the merchant’s agreement with us. The fair value of the check guarantee approximates cost and is equal to the fee charged for the guarantee service, and we defer this fee revenue until the guarantee is satisfied. We have the right to collect the full amount of the check from the checkwriter but have not historically recovered 100% of the guaranteed checks. Our check guarantee loss reserve is based on historical and projected loss experiences. As of November 30, 2012 and May 31, 2012, we have a check guarantee loss reserve of \$3.9 million and \$3.4 million, respectively, which is included in net claims receivable in the accompanying consolidated balance sheets. For both the three months ended November 30, 2012 and 2011, we recorded expenses of \$3.4 million. For the six months ended November 30, 2012 and 2011, we recorded expenses of \$6.7 million and \$7.8 million, respectively. The estimated check returns and recovery amounts are subject to the risk that actual amounts returned and recovered in the future may differ significantly from estimates used in calculating the receivable valuation allowance.

As the potential for merchants’ failure to settle individual reversed charges from consumers in our merchant credit card processing offering and the timing of individual checks clearing the checkwriters’ banks in our check guarantee offering are not predictable, it is not practicable to calculate the maximum amounts for which we could be liable under the guarantees issued under the merchant card processing and check guarantee service offerings. It is not practicable to

estimate the extent to which merchant collateral or subsequent collections of dishonored checks, respectively, would offset these exposures due to these same uncertainties.

Property and equipment— Property and equipment are stated at amortized cost. Depreciation and amortization are calculated using the straight-line method, except for certain technology assets discussed below. Leasehold improvements are amortized over the lesser of the remaining term of the lease or the useful life of the asset. Maintenance and repairs are charged to operations as incurred.

We develop software that is used in providing processing services to customers. Capitalization of internally developed software, primarily associated with operating platforms, occurs when we have completed the preliminary project stage, management authorizes

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the project, management commits to funding the project, it is probable the project will be completed and the project will be used to perform the function intended. The preliminary project stage consists of the conceptual formulation of alternatives, the evaluation of alternatives, the determination of existence of needed technology and the final selection of alternatives. Costs incurred prior to the completion of the preliminary project stage are expensed as incurred.

As of November 30, 2012, we have placed into service \$86.5 million of hardware and software associated with our technology processing platform, referred to as G2. The vision for this platform is to serve as a front-end operating environment for merchant processing and is intended to replace a number of legacy platforms that have higher cost structures. Depreciation and amortization associated with these costs is calculated based on transactions expected to be processed over the life of the platform. We believe that this method is more representative of the platform's use than the straight-line method. We are currently processing transactions on our G2 platform in seven markets in our Asia-Pacific region and for a limited number of U.S. merchants. As these markets represent a small percentage of our overall transactions, depreciation and amortization related to our G2 platform for the three and six months ended November 30, 2012 was not significant. Depreciation and amortization expense will increase as we complete migrations of other merchants to the G2 platform.

Goodwill and other intangible assets— We completed our most recent annual goodwill impairment test as of January 1, 2012 and determined that the fair value of each of our reporting units was substantially in excess of the carrying value. No events or changes in circumstances have occurred since the date of our most recent annual impairment test that would more likely than not reduce the fair value of a reporting unit below its carrying amount.

In September 2011, the FASB issued amendments intended to simplify how entities test goodwill for impairment. The amendments permit an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to perform the two-step quantitative goodwill impairment test. Under the guidance, an entity is not required to calculate the fair value of a reporting unit unless the entity determines that it is more likely than not that its fair value is less than its carrying value.

Goodwill is tested for impairment at the reporting unit level, and we have elected to perform the two-step goodwill impairment test. In the first step the reporting unit's carrying amount, including goodwill, is compared to its fair value. If the carrying amount of the reporting unit is greater than its fair value, goodwill is considered potentially impaired and step two must be performed. Step two measures the impairment loss by comparing the implied fair value of reporting unit goodwill with the carrying amount of that goodwill. The implied fair value of goodwill is determined by allocating the fair value of the reporting unit to all the assets and liabilities of that unit (including unrecognized intangibles) as if the reporting unit had been acquired in a business combination. The excess of fair value over the amounts allocated to the assets and liabilities of the reporting unit is the implied fair value of goodwill. The excess of the carrying amount over the implied fair value is the impairment loss.

We have six reporting units: North America Merchant Services, UK Merchant Services, Asia Pacific Merchant Services, Central and Eastern Europe Merchant Services, Russia Merchant Services and Spain Merchant Services. We estimate the fair value of our reporting units using a combination of the income approach and the market approach. The income approach utilizes a discounted cash flow model incorporating management's expectations for future revenue, operating expenses, EBITDA, capital expenditures and an anticipated tax rate. We discount the related cash flow forecasts using our estimated weighted-average cost of capital for each reporting unit at the date of valuation. The market approach utilizes comparative market multiples in the valuation estimate. Multiples are derived by relating the value of guideline companies, based on either the market price of publicly traded shares or the prices of companies being acquired in the marketplace, to various measures of their earnings and cash flow. Such multiples are then applied to the historical and projected earnings and cash flow of the reporting unit in developing the valuation estimate.

Preparation of forecasts and the selection of the discount rates involve significant judgments about expected future business performance and general market conditions. Significant changes in our forecasts, the discount rates selected or the weighting of the income and market approach could affect the estimated fair value of one or more of our reporting units and could result in a goodwill impairment charge in a future period.

Other intangible assets primarily represent customer-related intangible assets (such as customer lists and merchant contracts), contract-based intangible assets (such as non-compete agreements, referral agreements and processing rights), and trademarks associated with acquisitions. Customer-related intangible assets, contract-based intangible assets and certain trademarks are amortized over their estimated useful lives of from 5 to 30 years. The useful lives for customer-related intangible assets are determined based primarily on forecasted cash flows, which include estimates for the revenues, expenses, and customer attrition associated with the

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assets. The useful lives of contract-based intangible assets are equal to the terms of the agreements. The useful lives of amortizable trademarks are based on our plans to phase out the trademarks in the applicable markets.

Amortization for most of our customer-related intangible assets is calculated using an accelerated method. In determining amortization expense under our accelerated method for any given period, we calculate the expected cash flows for that period that were used in determining the acquired value of the asset and divide that amount by the expected total cash flows over the estimated life of the asset. We multiply that percentage by the initial carrying value of the asset to arrive at the amortization expense for that period. If the cash flow patterns that we experience are less favorable than our initial estimates, we will adjust the amortization schedule accordingly. These cash flow patterns are derived using certain assumptions and cost allocations due to a significant amount of asset interdependencies that exist in our business.

Impairment of long-lived assets— We regularly evaluate whether events and circumstances have occurred that indicate the carrying amount of property and equipment and finite-lived intangible assets may not be recoverable. When factors indicate that these long-lived assets should be evaluated for possible impairment, we assess the potential impairment by determining whether the carrying value of such long-lived assets will be recovered through the future undiscounted cash flows expected from use of the asset and its eventual disposition. If the carrying amount of the asset is determined not to be recoverable, a write-down to fair value is recorded. Fair values are determined based on quoted market values or discounted cash flow analyses as applicable. We regularly evaluate whether events and circumstances have occurred that indicate the useful lives of property and equipment and finite-life intangible assets may warrant revision. In our opinion, the carrying values of our long-lived assets, including property and equipment and finite-lived intangible assets, were not impaired at November 30, 2012 and May 31, 2012.

Income taxes— Deferred income taxes are determined based on the difference between the financial statement and tax bases of assets and liabilities using enacted tax laws and rates. A valuation allowance is provided when it is more likely than not that some portion or all of the deferred tax assets will not be realized.

Our effective tax rates were 27.6% and 27.5% for the three months ended November 30, 2012 and 2011, respectively. Our effective tax rates were 29.2% and 30.2% for the six months ended November 30, 2012 and 2011, respectively. The effective tax rates for the three and six months ended November 30, 2012 and 2011 reflect reductions to our UK deferred tax asset due to legislated enacted corporate tax rate reductions in the United Kingdom of 2% in each year. Please see Note 6 – Income Tax for further information.

Fair value of financial instruments— We consider that the carrying amounts of our financial instruments, including cash and cash equivalents, receivables, settlement processing assets and obligations, lines of credit, commitment to purchase redeemable noncontrolling interest, accounts payable and accrued liabilities, approximate their fair value given the short-term and highly liquid nature of these items. Our subsidiary in the Russian Federation has notes payable with interest rates of 8.5% and maturity dates ranging from December 2012 through November 2016. At November 30, 2012, we believe the carrying amount of these notes approximates fair value. Our term loans include variable interest rates based on the prime rate or London Interbank Offered Rate ("LIBOR") plus a margin based on our leverage position. At November 30, 2012, the carrying amount of our term loans approximates fair value. The estimated fair value of our term loan was calculated using a discounted cash flow method using market yields for issuances of similar size and credit quality and is considered to be a level 3 measurement. Please see Note 5 – Long-Term Debt and Credit Facilities for further information regarding the carrying value of our term loans and notes.

Financing receivables— Our subsidiary in the Russian Federation purchases Automated Teller Machines ("ATMs") and leases those ATMs to our sponsor bank. We have determined these arrangements to be direct financing leases. Accordingly, we have \$10.8 million (\$7.6 million, net of the related deferred income) and \$13.5 million (\$9.1 million, net of the related deferred income) of financing receivables included in our November 30, 2012 and May 31, 2012



consolidated balance sheets, respectively.

There is an inherent risk that our customer may not pay the contractual balances due. We periodically review the financing receivables for credit losses and past due balances to determine whether an allowance should be recorded. Historically we have not had any credit losses or past due balances associated with these receivables, and therefore we do not have an allowance recorded. We have had no financing receivables modified as troubled debt restructurings nor have we had any purchases or sales of financing receivables.

Foreign currencies— We have significant operations in a number of foreign subsidiaries whose functional currency is their local currency. Gains and losses on transactions denominated in currencies other than the functional currencies are included in

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determining net income for the period. For the three and six months ended November 30, 2012 and 2011, our transaction gains and losses were insignificant.

The assets and liabilities of subsidiaries whose functional currency is a foreign currency are translated at the period-end rate of exchange. Income statement items are translated at the weighted average rates prevailing during the period. The resulting translation adjustment is recorded as a component of other comprehensive income and is included in equity. Translation gains and losses on intercompany balances of a long-term investment nature are also recorded as a component of other comprehensive income.

Earnings per share— Basic earnings per share is computed by dividing reported earnings available to common shareholders by the weighted average shares outstanding during the period. Earnings available to common shareholders are the same as reported net income attributable to Global Payments for all periods presented.

Diluted earnings per share is computed by dividing reported earnings available to common shareholders by the weighted average shares outstanding during the period and the impact of securities that would have a dilutive effect on earnings per share. All options with an exercise price less than the average market share price for the period are assumed to have a dilutive effect on earnings per share. The diluted share base for the three months ended November 30, 2012 and 2011 excludes shares of 0.4 million and 0.6 million, respectively, related to stock options. The diluted share base for the six months ended November 30, 2012 and 2011 excludes shares of 0.5 million and 0.4 million, respectively, related to stock options. These shares were not considered in computing diluted earnings per share because including them would have had an antidilutive effect. No additional securities were outstanding that could potentially dilute basic earnings per share.

The following table sets forth the computation of diluted weighted average shares outstanding for the three and six months ended November 30, 2012 and 2011 (in thousands):

	Three Months Ended		Six Months Ended	
	November 30,	November 30,	November 30,	November 30,
	2012	2011	2012	2011
Basic weighted average shares outstanding	78,751	78,348	78,669	79,207
Plus: dilutive effect of stock options and other share-based awards	393	528	393	624
Diluted weighted average shares outstanding	79,144	78,876	79,062	79,831

New accounting pronouncements— From time to time, new accounting pronouncements are issued by the Financial Accounting Standards Board (“FASB”) or other standards setting bodies that are adopted by us as of the specified effective date. Unless otherwise discussed, our management believes that the impact of recently issued standards that are not yet effective will not have a material impact on our consolidated financial statements upon adoption.

In December 2011, the FASB issued ASU 2011-11, "Disclosures About Offsetting Assets and Liabilities" ("ASU 2011-11"). The amendments in ASU 2011-11 require entities to disclose information about offsetting and related arrangements to enable users of financial statements to understand the effect of those arrangements on an entity's financial position. The amendments require enhanced disclosures by requiring improved information about financial instruments and derivative instruments that are either (i) offset in accordance with current literature or (ii) subject to an enforceable master netting arrangement or similar agreement, irrespective of whether they are offset in accordance with current literature. ASU 2011-11 is effective for fiscal years, and interim periods within those years, beginning on or after January 1, 2013. This standard will become effective for us beginning June 2013. The disclosures required by ASU 2011-11 will be applied retrospectively for all comparative periods presented. We are currently evaluating the

impact of ASU 2011-11 on our settlement processing assets and obligations disclosures.

NOTE 2-PROCESSING SYSTEM INTRUSION

In early March of 2012, we identified and self-reported unauthorized access into a limited portion of our North America card processing system.

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As a result of this event, certain card networks removed us from their list of PCI DSS compliant service providers. Our removal from certain networks' lists of PCI DSS compliant service providers could mean that certain existing customers and other third parties may cease using, referring or selling our products and services. Also, prospective customers and other third parties may choose to delay or choose not to consider us for their processing needs. In addition, the card networks could refuse to allow us to process through their networks. To date, the impact on revenue that we can confirm related to our removal from the lists has been immaterial. Also the impact on revenue of customers or other third parties who have failed to renew, terminated negotiations, or informed us they are not considering us at all, where we can confirm it is related to our removal from the lists, has been immaterial. We continue to process transactions worldwide through all of the card networks. We hired a Qualified Security Assessor, or QSA, to conduct an independent review of the PCI DSS compliance of our systems. Our work to remediate our systems and processes is substantially complete. Our QSA is currently evaluating our remediation work. Once the QSA's evaluation is complete we will work closely with the networks to return to the list of PCI DSS compliant service providers as quickly as possible. Our failure or a delay in returning to the list could have a material adverse effect on our business, financial condition, results of operations and cash flows.

The investigation also revealed potential unauthorized access to servers containing personal information collected from merchants who applied for processing services. The merchants who could potentially be affected are limited to those based in the U.S. We cannot verify those potentially affected as it is unclear whether any information was exported; however, we notified potentially-affected individuals and made available credit monitoring and identity protection insurance at no cost to the individuals.

During the six months ended November 30, 2012, we recorded \$9.5 million of expense associated with this incident, bringing the life-to-date total expense to \$93.9 million. Of this life-to-date expense, \$60.0 million represents costs incurred through November 30, 2012 for professional fees and other costs associated with the investigation and remediation, incentive payments to certain business partners and costs associated with credit monitoring and identity protection insurance. An additional \$35.9 million represents our estimate of total fraud losses, fines and other charges that will be imposed upon us by the card networks. We have also recorded \$2.0 million of insurance recoveries based on claims submitted to date as discussed below. During the three months ended November 30, 2012, we reduced our estimate of fraud losses, fines and other charges by \$31.5 million resulting in a credit of \$14.5 million for total processing system intrusion costs for the quarter ended November 30, 2012. We based our initial estimate of fraud losses, fines and other charges on our understanding of the rules and operating regulations published by the networks and preliminary communications with the networks. We have now reached resolution with and made payments to certain networks, resulting in charges that were less than our initial estimates. The primary difference between our initial estimates and the final charges relates to lower fraud related costs attributed to this event than previously expected. The following table reflects the activity in our accrual for fraud losses, fines and other charges for the six months ended November 30, 2012 (in thousands):

Balance at May 31, 2012	\$ 67,436
Adjustments	(31,472 )
Subtotal	35,964
Payments	(23,211 )
Balance at November 30, 2012	\$ 12,753

We have not reached final resolution with certain other networks. As such, the amount of fraud losses, fines and other charges that will be imposed by those networks could differ from the amount we have accrued as of November 30, 2012. Currently we do not have sufficient information to estimate the amount or range of additional possible loss for fraud losses, fines and other charges that will be imposed upon us by those card networks.

We are insured under policies that we believe may provide coverage of certain costs associated with this event. The policies provide a total of \$30.0 million in policy limits and contain various sub-limits of liability and other terms, conditions and limitations, including a \$1.0 million deductible per claim. Our insurers have been advised of the circumstances surrounding our recent event. During fiscal year 2012, we recorded \$2.0 million in insurance recoveries based on claims submitted to date. During the three months ended November 30, 2012, we received assessments from certain networks and submitted additional claims to the insurers. We will record receivables for such recoveries in the periods in which we determine such recovery is probable and the amount can be reasonably estimated.

We expect to incur additional costs associated with investigation, remediation and demonstrating PCI DSS compliance. We will expense such costs as they are incurred in accordance with our accounting policies for such costs. We currently anticipate that such additional costs may be material to our fiscal 2013 financial position, results of operations and cash flows.

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A class action arising out of the processing system intrusion was filed against us on April 4, 2012 by Natalie Willingham (individually and on behalf of a putative nationwide class). Specifically, Ms. Willingham alleged that we failed to maintain reasonable and adequate procedures to protect her personally identifiable information (“PII”) which she claims resulted in two fraudulent charges on her credit card in March 2012. Further, Ms. Willingham asserted that we failed to timely notify the public of the data breach. Based on these allegations, Ms. Willingham asserted claims for negligence, violation of the Federal Stored Communications Act, willful violation of the Fair Credit Reporting Act, negligent violation of the Fair Credit Reporting Act, violation of Georgia's Unfair and Deceptive Trade Practices Act, negligence per se, breach of third-party beneficiary contract, and breach of implied contract. Plaintiff seeks an unspecified amount of damages and injunctive relief. The suit was filed in the United States District Court for the Northern District of Georgia. On May 14, 2012, we filed a motion to dismiss. On July 11, 2012, Plaintiff filed a motion for leave to amend her complaint, and on July 16, 2012, the Court granted that motion. Plaintiff filed an amended complaint on July 16, 2012. The amended complaint does not add any new causes of action. Instead, it adds two new named Plaintiffs (Nadine and Robert Hielscher) and drops Plaintiffs' claim for negligence per se. On August 16, 2012, we filed a motion to dismiss the Plaintiffs' amended complaint. The Plaintiffs' filed their response in opposition to our motion to dismiss on October 5, 2012, and we subsequently filed our reply brief on October 22, 2012. At this stage of the proceedings we cannot predict the outcome of the matter, but we intend to defend the matter vigorously. We have not recorded a loss accrual related to this matter because we have not determined that a loss is probable. Currently we do not have sufficient information to estimate the amount or range of possible loss associated with this matter.

## NOTE 3—BUSINESS AND INTANGIBLE ASSET ACQUISITIONS

## Fiscal 2013

## Accelerated Payment Technologies

On October 1, 2012, we completed the acquisition of 100% of the common stock of Accelerated Payment Technologies ("APT") for \$413.0 million less working capital. We funded the acquisition using proceeds from a term loan. We acquired APT, a provider of fully-integrated payment technology solutions for small and medium sized merchants, to expand our direct distribution capabilities in the United States. This acquisition has been recorded as a business combination, and the purchase price is allocated to the assets acquired and liabilities assumed based on their estimated fair values. The purchase price of APT was determined by analyzing the historical and prospective financial statements.

The following table summarizes the preliminary purchase price allocation, which is subject to the final valuation of intangible assets and deferred income tax computations (in thousands):

Goodwill	\$ 309,536
Customer-related intangible assets	97,100
Contract-based intangible assets	29,100
Acquired technology	15,000
Fixed assets	1,309
Other	3,708
Total assets acquired	455,753
Deferred income taxes	(45,585 )
Net assets acquired	\$ 410,168

None of the goodwill associated with the acquisition is deductible for tax purposes. The customer-related intangible assets have estimated amortization periods of 12 years. The contract-based intangible assets have amortization periods of 2 to 10 years. The acquired technology has an amortization period of 8 years.

Prior to the acquisition, we processed transactions for the majority of APT's merchants via an ISO relationship. As a result, our revenue will not materially change with this acquisition and the amount of revenue and earnings of APT since the acquisition date included in the consolidated statement of income for the three and six months ended November 30, 2012 is not material. With the acquisition, we will no longer pay a monthly residual to APT. The following pro forma information shows the results of our operations for the three and six months ended November 30, 2012 and 2011 as if the APT acquisition had occurred June 1, 2011. The pro forma information is presented for information purposes only and is not necessarily indicative of what would have occurred if the acquisition

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had been made as of that date. The pro forma information is also not intended to be a projection of future results due to the integration of the acquired business.

	Three Months Ended		Six Months Ended	
	November 30, 2012	November 30, 2011	November 30, 2012	November 30, 2011
	(in thousands, except per share data)			
Total revenues	\$ 589,327	\$ 535,107	\$ 1,183,000	\$ 1,080,819
Net income	\$ 69,871	\$ 60,360	\$ 117,754	\$ 121,893
Net income per share, basic	\$ 0.89	\$ 0.77	\$ 1.50	\$ 1.54
Net income per share, diluted	\$ 0.88	\$ 0.77	\$ 1.49	\$ 1.53

## Fiscal 2012

## Alfa-Bank

On December 5, 2011, we acquired the merchant acquiring business of Alfa-Bank ("Alfa"), the largest privately owned bank in Russia, for \$14.1 million in cash. This acquisition has been recorded as a business combination, and the purchase price is allocated to the assets acquired and liabilities assumed based on their estimated fair values. The purchase price of Alfa was determined by analyzing the historical and prospective financial statements. The results of operations of this business were not significant to our consolidated results of operations and accordingly, we have not provided pro forma information relating to this acquisition.

The following table summarizes the purchase price allocation (in thousands):

Goodwill	\$ 3,021
Customer-related intangible assets	7,004
Fixed assets	1,137
Other assets	2,888
Net assets acquired	\$ 14,050

The customer-related intangible assets have estimated amortization periods of 10 years.

## Malta

On December 30, 2011, we acquired a merchant acquiring business in the Republic of Malta from HSBC Malta for \$14.5 million in cash. This acquisition has been recorded as a business combination, and the purchase price is allocated to the assets acquired and liabilities assumed based on their estimated fair values. In conjunction with the acquisition, HSBC Malta agreed to a 10 year marketing alliance agreement in which HSBC Malta will refer customers to us for payment processing services in Malta and provide sponsorship into the card networks. The purchase price of our merchant acquiring business in Malta was determined by analyzing the historical and prospective financial statements. The results of operations of this business were not significant to our consolidated results of operations and accordingly, we have not provided pro forma information relating to this acquisition.

The following table summarizes the purchase price allocation (in thousands):

Goodwill	\$ 6,341
Customer-related intangible assets	4,543
Contract-based intangible assets	2,796



Fixed assets	798
Net assets acquired	\$ 14,478

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The goodwill associated with the acquisition is not deductible for tax purposes. The customer-related intangible assets have estimated amortization periods of 16 years. The contract-based intangible assets have estimated amortization periods of 10 years.

CyberSource

On January 31, 2012, we acquired the U.S. merchant portfolio of CyberSource from Visa for \$14.9 million. The merchant portfolio has been classified as customer-related intangible assets with estimated amortization periods of 10 years.

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## NOTE 4—GOODWILL AND INTANGIBLE ASSETS

As of November 30, 2012 and May 31, 2012, goodwill and intangible assets consisted of the following:

	November 30, 2012	May 31, 2012
	(in thousands)	
Goodwill	\$ 1,059,520	\$ 724,687
Other intangible assets:		
Customer-related intangible assets	\$ 562,247	\$ 451,095
Trademarks, finite life	8,248	7,996
Contract-based intangible assets	98,631	66,393
Acquired technology	15,000	—
	684,126	525,484
Less accumulated amortization of:		
Customer-related intangible assets	242,665	214,285
Trademarks	5,569	4,868
Contract-based intangible assets	19,410	16,143
Acquired technology	312	—
	267,956	235,296
Total other intangible assets, net	\$ 416,170	\$ 290,188

The following table discloses the changes in the carrying amount of goodwill for the six months ended November 30, 2012:

	North America merchant services (in thousands)	International merchant services	Total
Balance at May 31, 2012	\$ 211,102	\$ 513,585	\$ 724,687
Accumulated impairment losses	—	—	—
	211,102	513,585	724,687
Goodwill acquired	309,536	—	309,536
Effect of foreign currency translation	3,687	21,610	25,297
Balance at November 30, 2012	\$ 524,325	\$ 535,195	\$ 1,059,520

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## NOTE 5—LONG-TERM DEBT AND CREDIT FACILITIES

Outstanding debt consisted of the following:

	November 30, 2012	May 31, 2012
	(in thousands)	
Lines of credit:		
Corporate Credit Facility - long-term	\$ 160,461	\$ 229,500
Short-term lines of credit:		
United Kingdom Credit Facility	93,705	85,102
Hong Kong Credit Facility	52,577	54,564
Canada Credit Facility	—	20,033
Malaysia Credit Facility	11,952	12,844
Spain Credit Facility	20,982	17,241
Singapore Credit Facility	15,956	10,318
Philippines Credit Facility	5,337	6,336
Maldives Credit Facility	1,493	4,219
Macau Credit Facility	2,780	2,443
Sri Lanka Credit Facility	2,425	2,291
Taiwan Credit Facility	5,192	—
Total short-term lines of credit	212,399	215,391
Total lines of credit	372,860	444,891
Notes Payable	7,452	10,089
Term loans	712,500	73,396
Total debt	\$ 1,092,812	\$ 528,376
Current portion	\$ 314,824	\$ 291,811
Long-term debt	777,988	236,565
Total debt	\$ 1,092,812	\$ 528,376

## Lines of Credit

The Corporate Credit Facility is available for general corporate purposes and to fund future strategic acquisitions. As of November 30, 2012, the interest rate on the Corporate Credit Facility was 1.85% and the facility expires on December 7, 2015. In September 2012, in conjunction with entering into a new \$700.0 million term loan, we executed the accordion feature of our Corporate Credit Facility and increased the size of the facility from \$600.0 million to \$750.0 million. Our short-term line of credit facilities are used to fund settlement and provide a source of working capital. With certain of our credit facilities, the facility nets the amounts pre-funded to merchants against specific cash balances in local Global Payments accounts, which we characterize as cash and cash equivalents. Therefore, the amounts reported in lines of credit, which represents the amounts pre-funded to merchants, may exceed the stated credit limit, when in fact the combined position is less than the credit limit. The total available incremental borrowings under our credit facilities at November 30, 2012 were \$1,282.3 million, of which \$589.5 million is available under our Corporate Credit Facility.

During the quarter ended November 30, 2012, the United Kingdom Credit Facility has been increased from £80 million to £140 million and amended to facilitate borrowings in multiple currencies.

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Term Loans

In September 2012, we entered into a five-year unsecured \$700.0 million term loan agreement, with a syndicate of banks, which we used to fund our APT acquisition, to partially fund the December 2012 acquisition of the noncontrolling interest associated with our Asia-Pacific merchant services business (see Note 13 - Subsequent Events) and to repay the outstanding balance on our Corporate Credit Facility. The term loan expires in September 2017 and bears interest, at our election, at the prime rate or LIBOR, plus a leverage based margin. As of November 30, 2012, the interest rate on the term loan was 2.21%. The term loan has scheduled quarterly principal payments of \$17.5 million at the end of each fiscal quarter through maturity. As of November 30, 2012, the outstanding balance of the term loan was \$682.5 million.

We have a five-year unsecured \$200.0 million term loan agreement with a syndicate of banks in the United States. The term loan expires in May 2013 and bears interest, at our election, at the prime rate or LIBOR, plus a leverage based margin. As of November 30, 2012 the interest rate on the term loan was 1.20%. The term loan has scheduled quarterly principal payments of \$15.0 million for the next two fiscal quarter ends. As of November 30, 2012, the outstanding balance of the term loan was \$30.0 million.

On July 10, 2012, we paid off the remaining \$13.5 million outstanding of our \$300.0 million term loan agreement (\$230.0 million and £43.5 million) with a syndicate of financial institutions. The term loan had a variable interest rate based on LIBOR plus a leverage based margin.

Notes Payable

UCS, our subsidiary in the Russian Federation, has notes payable with a total outstanding balance of approximately \$7.5 million at November 30, 2012. These notes have fixed interest rates of 8.5% with maturity dates ranging from December 2012 through November 2016.

Compliance with Covenants

There are certain financial and non-financial covenants contained in our various credit facilities and term loans. Our \$200.0 million term loan agreement includes financial covenants requiring a leverage ratio no greater than 3.25 to 1.00 and a fixed charge coverage ratio no less than 2.50 to 1.00. Our Corporate Credit Facility and \$700.0 million term loan agreements include financial covenants requiring a leverage ratio no greater than 2.50 to 1.00, which shall increase to 3.25 to 1.00 on and after the earlier to occur of (i) the date we are listed on the publicly available list of PCI compliant processors or (ii) receipt by the Administrative Agent of documentation demonstrating the approval of the Report on Compliance by card networks; and a fixed charge coverage ratio no less than 2.50 to 1.00. We complied with these covenants as of and for the six months ended November 30, 2012.

NOTE 6—INCOME TAX

We have a deferred tax asset of \$93.5 million at November 30, 2012 primarily associated with the purchase of the remaining 49% interest in HSBC Merchant Services LLP in fiscal 2010 ("UK deferred tax asset").

Our effective tax rates were 27.6% and 27.5% for the three months ended November 30, 2012 and 2011, respectively. Our effective tax rates were 29.2% and 30.2% for the six months ended November 30, 2012 and 2011, respectively. The effective tax rates for the three and six months ended November 30, 2012 and 2011 reflect reductions to our UK deferred tax asset due to legislated enacted corporate tax rate reductions in the United Kingdom of 2% in each year.

As of November 30, 2012 and May 31, 2012, other long-term liabilities included liabilities for unrecognized income tax benefits of \$51.9 million and \$45.6 million, respectively. During the three months ended November 30, 2012, we

recognized additional liabilities of \$2.8 million for unrecognized income tax benefits. During the six months ended November 30, 2012, we recognized additional liabilities of \$6.3 million for unrecognized income tax benefits. During the three and six months ended November 30, 2012 and 2011, amounts recorded for accrued interest and penalty expense related to the unrecognized income tax benefits were insignificant. We expect the amounts of unrecognized tax benefits to increase by approximately \$8.9 million within the next twelve months.

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We conduct business globally and file income tax returns in the United States federal jurisdiction and various state and foreign jurisdictions. In the normal course of business, we are subject to examination by taxing authorities throughout the world, including such major jurisdictions as the United States, United Kingdom and Canada. We are currently under audit with the United States Internal Revenue Service for fiscal years 2011 and 2010. With few exceptions, we are no longer subject to income tax examinations for years ended May 31, 2005 and prior.

**NOTE 7—SHAREHOLDERS' EQUITY**

On July 26, 2012, our Board of Directors approved a share repurchase program that authorized the purchase of up to \$150.0 million of Global Payments' stock in the open market at the current market price, subject to market conditions, business opportunities, and other factors. Under this authorization, we repurchased 300,000 shares of our common stock at a cost of \$12.7 million, or an average of \$42.18 per share, including commissions during the first half of fiscal 2013. On January 8, 2013 our Board of Directors approved an additional share repurchase authorization of \$150.0 million, bringing the total share repurchase authorization to \$300.0 million, with \$287.3 million remaining.

On August 8, 2011, our Board of Directors approved a share repurchase program that authorized the purchase of up to \$100.0 million of Global Payments' stock in the open market at the current market price, subject to market conditions, business opportunities, and other factors. Under this authorization, we repurchased 2,290,059 shares of our common stock at a cost of \$99.6 million, or an average of \$43.49 per share, including commissions during fiscal 2012. This share repurchase program has concluded.

During the first quarter of fiscal 2011, we used the \$13.0 million remaining under the authorization from our original share repurchase program initiated during fiscal 2007 to repurchase 344,847 shares of our common stock a cost of \$13.0 million, or an average of \$37.64 per share, including commissions.

**NOTE 8—SHARE-BASED AWARDS AND OPTIONS**

As of November 30, 2012, we have awards outstanding under four share-based employee compensation plans. The fair value of share-based awards is amortized as compensation expense on a straight-line basis over the vesting period.

Non-qualified stock options and restricted stock have been granted to officers, key employees and directors under the Global Payments Inc. 2000 Long-Term Incentive Plan, as amended and restated (the "2000 Plan"), the Global Payments Inc. Amended and Restated 2005 Incentive Plan (the "2005 Plan"), an Amended and Restated 2000 Non-Employee Director Stock Option Plan (the "Director Plan"), and the Global Payments Inc. 2011 Incentive Plan (the "2011 Plan") (collectively, the "Plans"). There were no further grants made under the 2000 Plan after the 2005 Plan was effective and the Director Plan expired by its terms on February 1, 2011 so no further grants will be granted thereunder.

A total of 7.0 million shares of our common stock were reserved and made available for issuance pursuant to awards granted under the 2011 Plan. Effective with the adoption of the 2011 Plan in September of 2011, there will be no future grants under the 2005 Plan.

The following table summarizes the share-based compensation cost charged to income for (i) all stock options granted, (ii) our restricted stock program (including PRSUs and TSRs), and (iii) our employee stock purchase plan. The total income tax benefit recognized for share-based compensation in the accompanying unaudited statements of income is also presented.

Three Months Ended		Six Months Ended	
November 30, November 30,		November 30, November 30,	
2012	2011	2012	2011
(in millions)			

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Share-based compensation cost	\$ 5.0	\$ 4.4	\$ 9.2	\$ 8.4
Income tax benefit	\$ 1.3	\$ 1.5	\$ 2.7	\$ 2.8

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## Stock Options

Stock options are granted at 100% of fair market value on the date of grant and have 10-year terms. Stock options granted vest one year after the date of grant in 25% increments over a four year period. The Plans provide for accelerated vesting under certain conditions. We have historically issued new shares to satisfy the exercise of options. There were no options granted under the 2005 or 2011 Plans during the six months ended November 30, 2012 and 2011.

The following is a summary of our stock option plans as of and for the six months ended November 30, 2012:

	Options (in thousands)	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term (years)	Aggregate Intrinsic Value (in millions)
Outstanding at May 31, 2012	2,148	\$ 34	4.1	\$ 20.7
Granted	—	\$ —		
Forfeited	(69	) \$ 39		
Exercised	(241	) \$ 20		
Outstanding at November 30, 2012	1,838	\$ 35	3.6	\$ 17.0
Options vested and exercisable at November 30, 2012	1,652	\$ 34	3.6	\$ 16.2

The aggregate intrinsic value of stock options exercised during the six months ended November 30, 2012 and 2011 was \$5.4 million and \$0.6 million, respectively. As of November 30, 2012, we had \$1.8 million of total unrecognized compensation cost related to unvested options which we expect to recognize over a weighted average period of 2.3 years. We recognized compensation expense for stock options of \$0.4 million and \$0.6 million in the three months ended November 30, 2012 and 2011, respectively. We recognized compensation expense for stock options of \$0.9 million and \$1.2 million in the six months ended November 30, 2012 and 2011, respectively.

## Restricted Stock

Shares and performance units awarded under the restricted stock program of the 2005 Plan and the 2011 Plan are held in escrow and released to the grantee upon the grantee's satisfaction of conditions of the grantee's restricted stock agreement. The grant date fair value of restricted stock awards is based on the quoted market price of our common stock at the award date.

Certain executives are granted two different types of performance units under our restricted stock program. A portion of those performance units represent the right to earn 0% to 200% of a target number of shares of Global Payments stock depending upon the achievement level of certain performance measures during the grant year ("PRSUs"). The target number of PRSUs and the performance measures (at threshold, target, and maximum) are set by the Compensation Committee of our Board of Directors. PRSUs are converted to a time-based restricted stock grant only if the Company's performance during the fiscal year exceeds pre-established goals. The other portion of these performance units represent the right to earn 0% to 200% of target shares of Global Payments stock based on Global Payments' relative total shareholder return compared to peer companies over a three year performance period ("TSRs"). The target number of TSRs for each executive is set by the Compensation Committee of our Board of Directors and a monte carlo simulation is used to calculate the estimated share payout.

Grants of restricted awards are generally subject to forfeiture if a grantee, among other conditions, leaves our employment prior to expiration of the restricted period. New grants of restricted awards generally vest one year after the date of grant in 25% increments over a four year period, with the exception of TSRs which vest after a three year period.

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The following table summarizes the changes in non-vested restricted stock awards for the six months ended November 30, 2012.

	Share Awards		Weighted Average Grant-Date Fair Value
	(in thousands)		
Non-vested at May 31, 2012	941		\$ 44
Granted	555		44
Vested	(311	)	43
Forfeited	(57	)	42
Non-vested at November 30, 2012	1,128		44

The total fair value of shares vested during the six months ended November 30, 2012 was \$13.2 million. During the six months ended November 30, 2011, the weighted average grant-date fair value of shares vested was \$40 and the total fair value of shares vested was \$12.6 million.

We recognized compensation expense for restricted stock of \$4.4 million and \$3.9 million in the three months ended November 30, 2012 and 2011, respectively. We recognized compensation expense for restricted stock of \$8.0 million and \$6.9 million in the six months ended November 30, 2012 and 2011, respectively. As of November 30, 2012, there was \$43.3 million of total unrecognized compensation cost related to unvested restricted stock awards that is expected to be recognized over a weighted average period of 2 years.

#### Employee Stock Purchase Plan

We have an Employee Stock Purchase Plan under which the sale of 2.4 million shares of our common stock has been authorized. Employees may designate up to the lesser of \$25,000 or 20% of their annual compensation for the purchase of stock. The price for shares purchased under the plan is 85% of the market value on the last day of the quarterly purchase period. As of November 30, 2012, 1.0 million shares had been issued under this plan, with 1.4 million shares reserved for future issuance. We recognized compensation expense for the plan of \$0.2 million and \$0.1 million in the three months ended November 30, 2012 and 2011, respectively. We recognized compensation expense for the plan of \$0.3 million and \$0.3 million in the six months ended November 30, 2012 and 2011.

The weighted average grant-date fair value of each designated share purchased under this plan during the six months ended November 30, 2012 and 2011 was \$6 and \$7, respectively, which represents the fair value of the 15% discount.

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## NOTE 9—SUPPLEMENTAL CASH FLOW INFORMATION

Supplemental cash flow disclosures are as follows:

	Six Months Ended	
	November 30, 2012	November 30, 2011
	(in thousands)	
Income taxes paid, net of refunds	\$ 23,236	\$ 26,325
Interest paid	7,772	6,739
Financing receivables:		
Investment in equipment for financing leases	\$ —	\$ —
Principal collections from customers – financing leases	1,485	1,203
Net decrease in financing receivables	\$ 1,485	\$ 1,203

## NOTE 10—NONCONTROLLING INTERESTS

Pursuant to our July 26, 2012 agreement to acquire our redeemable noncontrolling interest, we derecognized the redeemable noncontrolling interest at November 30, 2012 and recorded a liability for the purchase price. Please see Note 13 - Subsequent Events for further information. The following table details the components of redeemable noncontrolling interests for the six months ended November 30, 2012 and 2011:

	Six Months Ended	
	November 30, 2012	November 30, 2011
	(in thousands)	
Beginning balance	\$ 144,422	\$ 133,858
Net income attributable to redeemable noncontrolling interest	1,814	5,542
Foreign currency translation adjustment	573	(1,955 )
Change in the maximum redemption amount of redeemable noncontrolling interest	(817 )	2,489
Derecognition of redeemable noncontrolling interest (See Note 13)	(145,992 )	—
Ending balance	\$ —	\$ 139,934

For the six months ended November 30, 2012 and 2011, net income included in the consolidated statements of changes in shareholders' equity is reconciled to net income presented in the consolidated statements of income as follows:

	Six Months Ended	
	November 30, 2012	November 30, 2011
	(in thousands)	
Net income attributable to Global Payments	\$ 116,858	\$ 125,155
Net income attributable to nonredeemable noncontrolling interest	10,861	9,533
Net income attributable to redeemable noncontrolling interest	1,814	5,542
Net income including noncontrolling interest	\$ 129,533	\$ 140,230

The following table is the reconciliation of net income attributable to noncontrolling interest to comprehensive income attributable to noncontrolling interest for the three and six months ended November 30, 2012 and 2011:



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	Three Months Ended	
	November 30, 2012	November 30, 2011
	(in thousands)	
Net income attributable to noncontrolling interest, net of tax	\$ 5,188	\$ 6,968
Foreign currency translation attributable to nonredeemable noncontrolling interests	4,588	(10,406 )
Foreign currency translation attributable to redeemable noncontrolling interests	—	1,824
Comprehensive income attributable to noncontrolling interests, net of tax	\$ 9,776	\$ (1,614 )

	Six Months Ended	
	November 30, 2012	November 30, 2011
	(in thousands)	
Net income attributable to noncontrolling interest, net of tax	\$ 12,675	\$ 15,075
Foreign currency translation attributable to nonredeemable noncontrolling interests	6,979	(10,696 )
Foreign currency translation attributable to redeemable noncontrolling interests	573	1,956
Comprehensive income attributable to noncontrolling interests, net of tax	\$ 20,227	\$ 6,335

## NOTE 11—SEGMENT INFORMATION

## General information

We operate in two reportable segments, North America Merchant Services and International Merchant Services. The merchant services segments primarily offer processing solutions for credit cards, debit cards, and check-related services.

## Information about profit and assets

We evaluate performance and allocate resources based on the operating income of each segment. The operating income of each segment includes the revenues of the segment less those expenses that are directly related to those revenues. Operating overhead, shared costs and certain compensation costs are included in Corporate in the following table. Interest expense or income and income tax expense are not allocated to the individual segments. Lastly, we do not evaluate performance or allocate resources using segment asset data. The accounting policies of the reportable segments are the same as those described in the summary of significant accounting policies in Note 1.

Information on segments, including revenues by geographic distribution within segments, and reconciliations to consolidated revenues and consolidated operating income are as follows for the three and six months ended November 30, 2012 and 2011:

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	Three Months Ended		Six Months Ended	
	November 30, 2012	November 30, 2011	November 30, 2012	November 30, 2011
	(in thousands)			
Revenues:				
United States	\$339,998	\$293,416	\$685,896	\$580,841
Canada	80,770	85,521	161,667	176,742
North America merchant services	420,768	378,937	847,563	757,583
Europe	131,161	115,169	259,626	244,583
Asia-Pacific	36,609	36,399	71,636	71,110
International merchant services	167,770	151,568	331,262	315,693
Consolidated revenues	\$588,538	\$530,505	\$1,178,825	\$1,073,276
Operating income for segments:				
North America merchant services	\$67,114	\$70,673	\$134,331	\$142,431
International merchant services	53,987	44,494	111,127	100,152
Corporate	(4,519)	(18,587)	(48,388)	(37,393)
Consolidated operating income	\$116,582	\$96,580	\$197,070	\$205,190
Depreciation and amortization:				
North America merchant services	\$12,569	\$8,535	\$21,825	\$17,067
International merchant services	14,234	14,720	27,857	29,880
Corporate	1,358	769	2,373	1,293
Consolidated depreciation and amortization	\$28,161	\$24,024	\$52,055	\$48,240

Our results of operations and our financial condition are not significantly reliant upon any single customer.

## NOTE 12—COMMITMENTS AND CONTINGENCIES

## BIN/ICA Agreements

In connection with our acquisition of merchant credit card operations of banks, we have entered into sponsorship or depository and processing agreements with certain of the banks. These agreements allow us to use the banks' identification numbers, referred to as Bank Identification Number ("BIN") for Visa transactions and Interbank Card Association ("ICA") number for MasterCard transactions, to clear credit card transactions through Visa and MasterCard. Certain of such agreements contain financial covenants, and we were in compliance with all such covenants as of November 30, 2012.

Our Canadian Visa sponsorship which was originally obtained through a Canadian financial institution, expired in March 2011. We have filed an application with the Office of the Superintendent of Financial Institutions Canada ("OSFI") for the formation of a wholly owned loan company in Canada which would serve as our financial institution sponsor. On December 12, 2012, the loan company received a restricted Order to Commence and Carry on Business from OSFI which will enable the loan company to become a direct VISA member at such time that Global Payments obtains its PCI certification status with the payment networks and concludes the appropriate BIN transfer process with VISA.





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While the loan company application was pending, in March 2011, we obtained temporary direct participation in the Visa Canada system. This temporary status will expire on March 31, 2013. In the event that Visa is unwilling to extend our temporary status, we have entered into an agreement with a financial institution who is willing to serve as our sponsor.

NOTE 13—SUBSEQUENT EVENTS

Redeemable Noncontrolling Interest Acquisition

On July 26, 2012, we entered into an agreement to purchase all of HSBC Asia's ("HSBC") interest in Global Payments Asia-Pacific Limited ("GPAP") for fair value of \$242.0 million. Effective December 1, 2012, we completed the purchase of the remaining 44% of GPAP from HSBC. We used a combination of excess cash and existing lines of credit to complete the transaction. In accordance with Accounting Standards Codification 480, Distinguishing Liabilities from Equity ("ASC 480"), the agreement to purchase HSBC's interest in GPAP has been accounted for as a freestanding forward contract and therefore, the noncontrolling interest in GPAP has been classified as a liability as of the agreement date. The liability is measured at fair value. As such, we have derecognized our previous redeemable noncontrolling interest in GPAP as of July 26, 2012 and recorded a corresponding current liability in the accompanying consolidated balance sheet as of November 30, 2012. The difference between the maximum redemption amount of the redeemable noncontrolling interest at July 26, 2012 and the fair value of the liability was recorded as a reduction of paid-in capital of \$96.0 million. Upon completion of the purchase, we derecognized the liability and there was no additional value ascribed to the assets of GPAP.

In accordance with ASC 480, from the agreement date, we no longer attribute income to redeemable noncontrolling interest and any subsequent distributions to holders of the redeemable noncontrolling interest are characterized as interest expense. HSBC is entitled to dividends through the closing of the transaction pursuant to the GPAP shareholders agreement and the purchase agreement. During the six months ended November 30, 2012, we declared a dividend for fiscal year 2012 of which \$8.4 million will be paid to HSBC. Such dividend is reflected as interest expense in our consolidated statements of income in the accordance with the provisions of ASC 480. During fiscal year 2014, we expect to declare an additional dividend related to GPAP operations through the closing date.

Banca Civica Acquisition

On December 12, 2012, Comercia Global Payments Entidad de Pago, S.L. ("Comercia") completed the acquisition of the merchant acquiring business of Banca Civica, S.A. from Caixabank, S.A. ("Caixabank") for €17.5 million (\$22.7 million, equivalent as of the acquisition date). This transaction will be recorded as a business combination, and the purchase price will be allocated to the assets acquired and liabilities assumed based on their estimated fair values. Due to the timing of this transaction, the allocation of the purchase price has not been finalized pending valuation of intangible assets.

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

For an understanding of the significant factors that influenced our results, the following discussion should be read in conjunction with our unaudited consolidated financial statements and related notes appearing elsewhere in this report. This management's discussion and analysis should also be read in conjunction with the management's discussion and analysis and consolidated financial statements included in our Annual Report on Form 10-K for the fiscal year ended May 31, 2012.

General

We are a provider of electronic payments transaction processing services for consumers, merchants, Independent Sales Organizations ("ISOs"), financial institutions, government agencies and multi-national corporations located throughout the United States, Canada, the United Kingdom, Spain, the Republic of Malta, the Asia-Pacific region, the Czech Republic and the Russian Federation. We serve as an intermediary to facilitate payments transactions and operate in two business segments, North America Merchant Services and International Merchant Services. We were incorporated in Georgia as Global Payments Inc. in September 2000 and spun-off from our former parent company on January 31, 2001. Including our time as part of our former parent company, we have been in business since 1967.

Our North America Merchant Services and International Merchant Services segments target customers in many vertical industries including financial institutions, gaming, government, health care, professional services, restaurants, retail, universities, nonprofit organizations and utilities.

Our offerings provide merchants, ISOs and financial institutions with credit and debit card transaction processing and check-related services. The majority of our business model provides payment products and services directly to merchants as our end customers. We also provide similar products and services to financial institutions and a limited number of ISOs that, in turn, resell our products and services, in which case, the financial institutions and select ISOs are our end customers. These particular services are marketed in the United States, Canada, and parts of Eastern Europe.

The majority of merchant services revenue is generated on services priced as a percentage of transaction value or a specified fee per transaction, depending on card type. We also charge other fees based on specific services that are unrelated to the number of transactions or the transaction value. Revenue from credit cards and signature debit cards, which are only a U.S. based card type, is generally based on a percentage of transaction value along with other related fees, while revenue from PIN debit cards is typically based on a fee per transaction.

Our products and services are marketed through a variety of sales channels that include a dedicated direct sales force, ISOs, an internal telesales group, retail outlets, trade associations, alliance bank relationships and financial institutions. We seek to leverage the continued shift to electronic payments by expanding market share in our existing markets through our distribution channels or through acquisitions in North America, the Asia-Pacific region and Europe, and investing in and leveraging technology and people, thereby maximizing shareholder value. We also seek to enter new markets through acquisitions in the Asia-Pacific region, Europe, and Latin America.

Our business does not have pronounced seasonality in which more than 30% of our revenues occur in one quarter. However, each geographic channel has somewhat higher and lower quarters given the nature of the portfolio. While there is some variation in seasonality across markets, the first and fourth quarters are generally the strongest, and the third quarter tends to be the slowest due to lower volumes in the months of January and February.

Executive Overview

In early March of 2012, we identified and self-reported unauthorized access into a limited portion of our North America card processing system.

As a result of this event, certain card networks removed us from their list of PCI DSS compliant service providers. Our removal from certain networks' lists of PCI DSS compliant service providers could mean that certain existing customers and other third parties may cease using, referring or selling our products and services. Also, prospective customers and other third parties may choose to

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delay or choose not to consider us for their processing needs. In addition, the card networks could refuse to allow us to process through their networks. To date, the impact on revenue that we can confirm related to our removal from the lists has been immaterial. Also the impact on revenue of customers or other third parties who have failed to renew, terminated negotiations, or informed us they are not considering us at all, where we can confirm it is related to our removal from the lists, has been immaterial. We continue to process transactions worldwide through all of the card networks.

During the six months ended November 30, 2012, we recorded \$9.5 million of expense associated with this incident, bringing the life-to-date total expense to \$93.9 million. Of this life-to-date expense, \$60.0 million represents costs incurred through November 30, 2012 for professional fees and other costs associated with the investigation and remediation, incentive payments to certain business partners and costs associated with credit monitoring and identity protection insurance. An additional \$35.9 million represents our estimate of total fraud losses, fines and other charges that will be imposed upon us by the card networks. We have also recorded \$2.0 million of insurance recoveries based on claims submitted to date. During the three months ended November 30, 2012, we reduced our estimate of fraud losses, fines and other charges by \$31.5 million resulting in a credit of \$14.5 million for total processing system intrusion costs for the quarter ended November 30, 2012. We based our initial estimate of fraud losses, fines and other charges on our understanding of the rules and operating regulations published by the networks and preliminary communications with the networks. We have now reached resolution with and made payments to certain networks, resulting in charges that were less than our initial estimates. The primary difference between our initial estimates and the final charges relates to lower fraud related costs attributed to this event than previously expected.

Revenues increased \$105.5 million, or 10%, during the six months ended November 30, 2012 compared to the prior year's comparable period. This increase is primarily due to growth in our U.S. and European markets, partially offset by our results in Canada.

Operating income decreased \$8.1 million during the six months ended November 30, 2012 compared to the prior year's comparable period. Operating margins for the six months ended November 30, 2012 decreased to 16.7% compared to 19.1% during the six months ended November 30, 2012. The decline in operating margins is primarily due to costs associated with the processing system intrusion.

For the six months ended November 30, 2012, currency exchange rate fluctuations decreased our revenues by \$15.0 million and our earnings by \$0.03 per diluted share. To calculate this impact, we converted our fiscal 2013 actual revenues and expenses from continuing operations at fiscal 2012 currency exchange rates. Further fluctuations in currency exchange rates or decreases in consumer spending could cause our results to differ from our current expectations.

On July 26, 2012, we agreed to purchase the remaining 44% of GPAP from HSBC for \$242.0 million. On December 1, 2012, we completed the purchase of the remaining 44% of GPAP from HSBC.

On September 28, 2012, we closed a new five-year senior unsecured term loan of \$700.0 million and a \$150 million increase to our existing \$600 million senior unsecured revolving credit facility arranged by a syndicate of lenders. We used the proceeds to fund the APT acquisition described below and to repay a portion of our existing debt.

On October 1, 2012, we completed the acquisition of Accelerated Payment Technologies ("APT") for \$413 million less working capital. We acquired APT, a provider of fully-integrated payment technology solutions for small and medium sized merchants, to expand our direct distribution channel in the United States. Prior to the acquisition, we processed transactions for the majority of APT's merchants via an ISO relationship. As a result, our revenue will not materially change with this acquisition. As a result, our revenue will not materially change with this acquisition. Additionally, with the acquisition, we will no longer pay a monthly residual to APT. We funded the acquisition with

the new financing described above.

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## Results of Operations

The following table shows key selected financial data for the three months ended November 30, 2012 and 2011, this data as a percentage of total revenue, and the changes between three months ended November 30, 2012 and 2011, in dollars and as a percentage of the prior year's comparable period. APT's results of operations are included in our consolidated results of operations and results of operations of our North America merchant services segment from October 1, 2012, the date we acquired APT. Accordingly, results of operations for the three months ended November 30, 2012 reflect the results of APT's operations for two months, while results of operations for the three months ended November 30, 2011 do not reflect any results of APT operations.

	Three Months Ended November 30, 2012	% of Revenue <sup>(1)</sup>	Three Months Ended November 30, 2011	% of Revenue <sup>(1)</sup>	Change	% Change
(dollar amounts in thousands)						
<b>Revenues:</b>						
United States	\$339,998	58	\$293,416	55	\$46,582	16
Canada	80,770	14	85,521	16	(4,751 )	(6 )
North America merchant services	420,768	71	378,937	71	41,831	11
Europe	131,161	22	115,169	22	15,992	14
Asia-Pacific	36,609	6	36,399	7	210	1
International merchant services	167,770	29	151,568	29	16,202	11
Total revenues	\$588,538	100	\$530,505	100	\$58,033	11
<b>Consolidated operating expenses:</b>						
Cost of service	\$210,268	35.7	\$185,931	35.0	\$24,337	13
Sales, general and administrative	276,177	46.9	247,994	46.7	28,183	11
Processing system intrusion	(14,489 )	(2.5 )	—	—	(14,489 )	NM
Operating income	\$116,582	19.8	\$96,580	18.2	\$20,002	21
<b>Operating income for segments:</b>						
North America merchant services	\$67,114		\$70,673		\$(3,559 )	(5 )
International merchant services	53,987		44,494		9,493	21
Corporate	(4,519 )		(18,587 )		14,068	76
Operating income	\$116,582		\$96,580		\$20,002	21
<b>Operating margin for segments:</b>						
North America merchant services	16.0	%	18.7	%	(2.7 )%	
International merchant services	32.2	%	29.4	%	2.8	%

<sup>(1)</sup> Percentage amounts may not sum to the total due to rounding.

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The following table shows key selected financial data for the six months ended November 30, 2012 and 2011, this data as a percentage of total revenue, and the changes between six months ended November 30, 2012 and 2011, in dollars and as a percentage of the prior year's comparable period. APT's results of operations are included in our consolidated results of operations and results of operations of our North America merchant services segment from October 1, 2012, the date we acquired APT. Accordingly, results of operations for the six months ended November 30, 2012 reflect the results of APT's operations for two months, while results of operations for the six months ended November 30, 2011 do not reflect any results of APT's operations.

	Six Months Ended November 30, 2012 (dollar amounts in thousands)	% of Revenue <sup>(1)</sup>	Six Months Ended November 30, 2011	% of Revenue <sup>(1)</sup>	Change	% Change
<b>Revenues:</b>						
United States	\$685,896	58	\$580,841	54	\$105,055	18
Canada	161,667	14	176,742	16	(15,075 )	(9 )
North America merchant services	847,563	72	757,583	71	89,980	12
Europe	259,626	22	244,583	23	15,043	6
Asia-Pacific	71,636	6	71,110	7	526	1
International merchant services	331,262	28	315,693	29	15,569	5
Total revenues	\$1,178,825	100	\$1,073,276	100	\$105,549	10
<b>Consolidated operating expenses:</b>						
Cost of service	\$414,659	35.2	\$377,467	35.2	\$37,192	10
Sales, general and administrative	557,596	47.3	490,619	45.7	66,977	14
Processing system intrusion	9,500	0.8	—	—	9,500	NM
Operating income	\$197,070	16.7	\$205,190	19.1	\$(8,120 )	(4 )
<b>Operating income for segments:</b>						
North America merchant services	\$134,331		\$142,431		\$(8,100 )	(6 )
International merchant services	111,127		100,152		10,975	11
Corporate	(48,388 )		(37,393 )		(10,995 )	(29 )
Operating income	\$197,070		\$205,190		\$(8,120 )	(4 )
<b>Operating margin for segments:</b>						
North America merchant services	15.8	%	18.8	%	(3.0 )%	
International merchant services	33.5	%	31.7	%	1.8	%

<sup>(1)</sup> Percentage amounts may not sum to the total due to rounding.

**Processing System Intrusion**

In early March of 2012, we identified and self-reported unauthorized access into a limited portion of our North America card processing system.

As a result of this event, certain card networks removed us from their list of PCI DSS compliant service providers. Our removal from certain networks' lists of PCI DSS compliant service providers could mean that certain existing customers and other third parties may cease using, referring or selling our products and services. Also, prospective customers and other third parties may choose to delay or choose not to consider us for their processing needs. In

addition, the card networks could refuse to allow us to process

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through their networks. To date, the impact on revenue that we can confirm related to our removal from the lists has been immaterial. Also the impact on revenue of customers or other third parties who have failed to renew, terminated negotiations, or informed us they are not considering us at all, where we can confirm it is related to our removal from the lists, has been immaterial. We continue to process transactions worldwide through all of the card networks. We hired a Qualified Security Assessor, or QSA, to conduct an independent review of the PCI DSS compliance of our systems. Our work to remediate our systems and processes is substantially complete. Our QSA is currently evaluating our remediation work. Once the QSA's evaluation is complete we will work closely with the networks to return to the list of PCI DSS compliant service providers as quickly as possible. Our failure or a delay in returning to the list could have a material adverse effect on our business, financial condition, results of operations and cash flows.

The investigation also revealed potential unauthorized access to servers containing personal information collected from merchants who applied for processing services. The merchants who could potentially be affected are limited to those based in the U.S. We cannot verify those potentially affected as it is unclear whether any information was exported; however, we notified potentially-affected individuals and made available credit monitoring and identity protection insurance at no cost to the individuals.

During the six months ended November 30, 2012, we recorded \$9.5 million of expense associated with this incident, bringing the life-to-date total expense to \$93.9 million. Of this life-to-date expense, \$60.0 million represents costs incurred through November 30, 2012 for professional fees and other costs associated with the investigation and remediation, incentive payments to certain business partners and costs associated with credit monitoring and identity protection insurance. An additional \$35.9 million represents our estimate of total fraud losses, fines and other charges that will be imposed upon us by the card networks. We have also recorded \$2.0 million of insurance recoveries based on claims submitted to date as discussed below. During the three months ended November 30, 2012, we reduced our estimate of fraud losses, fines and other charges by \$31.5 million resulting in a credit of \$14.5 million for total processing system intrusion costs for the quarter ended November 30, 2012. We based our initial estimate of fraud losses, fines and other charges on our understanding of the rules and operating regulations published by the networks and preliminary communications with the networks. We have now reached resolution with and made payments to certain networks, resulting in charges that were less than our initial estimates. The primary difference between our initial estimates and the final charges relates to lower fraud related costs attributed to this event than previously expected. The following table reflects the activity in our accrual for fraud losses, fines and other charges for the six months ended November 30, 2012 (in thousands):

Balance at May 31, 2012	\$ 67,436
Adjustments	(31,472 )
Subtotal	35,964
Payments	(23,211 )
Balance at November 30, 2012	\$ 12,753

We have not reached final resolution with certain other networks. As such, the amount of fraud losses, fines and other charges that will be imposed by those networks could differ from the amount we have accrued as of November 30, 2012. Currently we do not have sufficient information to estimate the amount or range of additional possible loss for fraud losses, fines and other charges that will be imposed upon us by those card networks.

We are insured under policies that we believe may provide coverage of certain costs associated with this event. The policies provide a total of \$30.0 million in policy limits and contain various sub-limits of liability and other terms, conditions and limitations, including a \$1.0 million deductible per claim. Our insurers have been advised of the circumstances surrounding our recent event. During fiscal year 2012, we recorded \$2.0 million in insurance recoveries based on claims submitted to date. During the three months ended November 30, 2012 we received assessments from certain networks and submitted additional claims to the insurers. We expect to receive additional recoveries as the

insurers complete their assessments of our claims. We will record receivables for such recoveries in the periods in which we determine such recovery is probable and the amount can be reasonably estimated.

We expect to incur additional costs associated with investigation, remediation and demonstrating PCI DSS compliance. We will expense such costs as they are incurred in accordance with our accounting policies for such costs. We currently anticipate that such additional costs may be \$25 to \$35 million in fiscal 2013 (prior to any potential insurance recovery), including the \$9.5 million recorded during the six months ended November 30, 2012. We anticipate that we may receive additional insurance recoveries of up to \$28 million although the timing of such recoveries is uncertain and such recoveries may not occur in fiscal 2013.

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A class action arising out of the processing system intrusion was filed against us on April 4, 2012 by Natalie Willingham (individually and on behalf of a putative nationwide class). Specifically, Ms. Willingham alleged that we failed to maintain reasonable and adequate procedures to protect her personally identifiable information (“PII”) which she claims resulted in two fraudulent charges on her credit card in March 2012. Further, Ms. Willingham asserted that we failed to timely notify the public of the data breach. Based on these allegations, Ms. Willingham asserted claims for negligence, violation of the Federal Stored Communications Act, willful violation of the Fair Credit Reporting Act, negligent violation of the Fair Credit Reporting Act, violation of Georgia's Unfair and Deceptive Trade Practices Act, negligence per se, breach of third-party beneficiary contract, and breach of implied contract. Plaintiff seeks an unspecified amount of damages and injunctive relief. The suit was filed in the United States District Court for the Northern District of Georgia. On May 14, 2012, we filed a motion to dismiss. On July 11, 2012, Plaintiff filed a motion for leave to amend her complaint, and on July 16, 2012, the Court granted that motion. Plaintiff filed an amended complaint on July 16, 2012. The amended complaint does not add any new causes of action. Instead, it adds two new named Plaintiffs (Nadine and Robert Hielscher) and drops Plaintiffs' claim for negligence per se. On August 16, 2012, we filed a motion to dismiss the Plaintiffs' amended complaint. The Plaintiffs' filed their response in opposition to our motion to dismiss on October 5, 2012, and we subsequently filed our reply brief on October 22, 2012. At this stage of the proceedings we cannot predict the outcome of the matter, but we intend to defend the matter vigorously. We have not recorded a loss accrual related to this matter because we have not determined that a loss is probable. Currently we do not have sufficient information to estimate the amount or range of possible loss associated with this matter.

This event could result in additional lawsuits in the future. In addition, governmental entities have made inquiries and may initiate investigations related to the event. We have not recorded any loss accruals related to these items or any other claims (except as described above) that have been or may be asserted against us in relation to this incident as we have not determined that losses associated with any such claims or potential claims are probable. Further, we do not have sufficient information to estimate the amount or range of possible losses associated with such matters. As more information becomes available, if we should determine that an unfavorable outcome is probable on such a claim and that the amount of such probable loss that we will incur on that claim is reasonably estimable, we will accrue our estimate of such loss. If and when we record such an accrual, it could be material and could adversely impact our financial position, results of operations or cash flows.

Revenues

We derive our revenues from four primary sources: charges based on volumes and fees for services, charges based on transaction quantity, and equipment sales and rentals, and service fees. Revenues generated by these areas depend upon a number of factors, such as demand for and price of our services, the technological competitiveness of our product offerings, our reputation for providing timely and reliable service, competition within our industry and general economic conditions.

For the three months ended November 30, 2012, revenues increased 11% to \$588.5 million compared to the prior year's comparable period. For the six months ended November 30, 2012, revenues increased 10% to \$1,178.8 million compared to the prior year's comparable period. This growth is primarily due to growth driven by our U.S. ISO channel, reduced interchange expenses due to legislation as explained below, growth from our gaming business and direct sales channels, and growth in Europe; partially offset by pricing compression in Canada.

Our revenues have been affected by fluctuations in foreign currency exchange rates. For the three months ended November 30, 2012, currency exchange rate fluctuations increased our revenues by \$1.0 million. For the six months ended November 30, 2012, currency exchange rate fluctuations decreased our revenues by \$15.0 million.

North America Merchant Services Segment

For the three months ended November 30, 2012, revenue from our North America merchant services segment increased 11% to \$420.8 million compared to the prior year's comparable period. For the six months ended November 30, 2012, revenue from our North America merchant services segment increased 12% to \$847.6 million compared to the prior year's comparable period. North America revenue growth was driven by our U.S. ISO channel, reduced interchange expenses due to legislation as explained below, and growth from our gaming business and direct sales channels.

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On June 29, 2011, the Federal Reserve board adopted the final rule implementing Section 1075 (“the Durbin amendment”) of the Dodd-Frank Wall Street Reform and Consumer Protection Act. Effective October 1, 2011, the Durbin amendment capped the amount of debit interchange that card issuers may charge on debit transactions. Our interchange expenses decreased as a result. We recognize revenue net of interchange expense; therefore, our revenues increased for the three and six months ended November 30, 2012 as a result of lower interchange expense. We believe that any future benefits are uncertain due to our competitive marketplace.

We grow our United States revenue primarily by adding small and mid-market merchants in diversified vertical markets, primarily through our ISO channel. For both the three and six months ended November 30, 2012, our United States direct credit and debit card processed transactions grew 13% compared to the prior year period. Increased spreads, primarily driven by reduced interchange expenses due to legislation, have offset the impact of lower average ticket, which decreased by 2% for the three months ended November 30, 2012 and 3% for the six months ended November 30, 2012. The decline in average ticket is primarily due to a shift toward smaller merchants added through our ISO channel. Smaller merchants tend to have lower average tickets than larger merchants.

For the three months ended November 30, 2012, our Canadian revenue decreased 6%, and our credit and debit card processed transactions grew 4% compared to the prior year period. For the six months ended November 30, 2012, our Canadian revenue decreased 9%, and our credit and debit card processed transactions grew 4% compared to the prior year period. The decrease in revenue was due to pricing compression compared to the prior year’s comparable period.

### International Merchant Services Segment

For the three months ended November 30, 2012, International merchant services revenue increased 11% to \$167.8 million compared to the prior year's comparable period. For the six months ended November 30, 2011, International merchant services revenue increased 5% to \$331.3 million compared to the prior year's comparable period.

Our Europe merchant services revenue for the three months ended November 30, 2012 increased 14% to \$131.2 million compared to the prior year period. Our Europe merchant services revenue for the six months ended November 30, 2012 increased 6% to \$259.6 million compared to the prior year period. Our Europe revenue growth was driven by growth in the U.K., Russia and the Czech Republic.

Asia-Pacific merchant services revenue increased 1% both for the three and six months ended November 30, 2012 compared to the prior year’s comparable period. Asia-Pacific revenue was negatively affected primarily by the general economic slowdown resulting in a 1% and a 3% decline in card transactions for the three and six months ended November 30, 2012, respectively.

### Consolidated Operating Expenses

Cost of service consists primarily of the following costs: operations-related personnel, including those who monitor our transaction processing systems and settlement functions; assessment fees paid to card networks; transaction processing systems, including third-party services; network telecommunications capability; depreciation and occupancy costs associated with the facilities performing these functions; amortization of intangible assets; and provisions for operating losses.

Cost of service increased 13% for the three months ended November 30, 2012, compared to the prior year’s comparable period primarily driven by revenue growth. Cost of service increased 10% for the six months ended November 30, 2012, compared to the prior year’s comparable period primarily driven by revenue growth. As a percentage of revenue, cost of service remained relatively flat for the three and six months ended November 30, 2012 when compared to the prior year's comparable period.

Sales, general and administrative expenses consists primarily of salaries, wages and related expenses paid to sales personnel; non-revenue producing customer support functions and administrative employees and management; commissions paid to ISOs, independent contractors, and other third parties; advertising costs; other selling expenses; share-based compensation expenses and occupancy of leased space directly related to these functions.

Sales, general and administrative expenses increased 11% for the three months ended November 30, 2012 compared to the prior year's comparable period. As a percentage of revenue, sales, general and administrative expense increased to 46.9% for the three months ended November 30, 2012 compared to 46.7% in the prior year's comparable period.

Sales, general and administrative

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expenses increased 14% for the six months ended November 30, 2012 compared to the prior year's comparable period. As a percentage of revenue, sales, general and administrative expense increased to 47.3% for the six months ended November 30, 2012 compared to 45.7% in the prior year's comparable period. This increase is primarily due to an increase in commission payments to ISOs.

### Operating Income and Operating Margin for Segments

For the purpose of discussing segment operations, we refer to operating income as calculated by subtracting segment direct expenses from segment revenue. Overhead and shared expenses, including share-based compensation costs, are not allocated to segment operations; they are reported in the caption "Corporate." Similarly, references to operating margin regarding segment operations mean segment operating income divided by segment revenue.

#### North America Merchant Services Segment

Operating income in the North America merchant services segment decreased 5% for the three months ended November 30, 2012 compared to the prior year's comparable period. The operating margin was 16.0% and 18.7% for the three months ended November 30, 2012 and 2011, respectively. Operating income in the North America merchant services segment decreased 6% for the six months ended November 30, 2012 compared to the prior year's comparable period. The operating margin was 15.8% and 18.8% for the six months ended November 30, 2012 and 2011, respectively. The decrease in operating margin was primarily driven by pricing compression in Canada and growth in the United States ISO channel. The ISO channel generally has a dilutive effect on our operating margin compared to our other channels due to the ongoing commission payments to the ISOs.

Effective October 1, 2011, the new debit interchange legislation capped the amount of interchange that card issuers may charge on debit transactions. Our interchange expenses decreased as a result of this. We recognize revenue net of interchange expense; therefore, our revenues increased as a result of lower interchange expense with a resulting increase in operating income as well. Increased revenues came primarily through our ISO channel, where reduced interchange fees led to higher revenues and a proportional increase in ISO commission expense, with an associated reduction in our operating margin.

#### International Merchant Services Segment

Operating income in the International merchant services segment increased 21% to \$54.0 million for the three months ended November 30, 2012 compared to the prior year's comparable period. The operating margin was 32.2% and 29.4% for the three months ended November 30, 2012 and 2011, respectively. Operating income in the International merchant services segment increased 11% to \$111.1 million for the six months ended November 30, 2012 compared to the prior year's comparable period. The operating margin was 33.5% and 31.7% for the six months ended November 30, 2012 and 2011, respectively. The increase in operating margin is due to strong segment results, partially offset by last year's marketing fee true-up in Spain, whereby "la Caixa" compensated us for favorable pricing to certain "la Caixa" customers during the initial phase of our marketing alliance agreement.

#### Corporate

Our corporate expenses include costs associated with our Atlanta headquarters, expenses related to our Global Service Center in Manila, Philippines that have not been allocated to our business segments, insurance, employee incentive programs, share-based compensation programs, certain corporate staffing areas, including finance, accounting, information technology, legal, human resources, marketing and executive. We also consider costs associated with the processing system intrusion to be a corporate cost. Our corporate costs decreased 76% to \$4.5 million for the three months ended November 30, 2012 compared to the prior year's comparable period. This decrease is primarily due to a

reduction in processing system intrusion accrual of \$31.5 million. Our corporate costs increased 29% to \$48.4 million for the six months ended November 30, 2012 compared to the prior year's comparable period. This increase is primarily due to costs associated with the processing system intrusion.

#### Consolidated Operating Income

During the three months ended November 30, 2012, our consolidated operating income increased \$20.0 million to \$116.6 million compared to the prior year's comparable period. The increase in our consolidated operating income for the quarter is primarily due to growth in Europe and our reduction in processing system intrusion accrual. During the six months ended November 30, 2012, our consolidated operating income decreased \$8.1 million to \$197.1 million compared to the prior year's comparable period. The



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decrease in our consolidated operating income is primarily due to costs associated with the processing system intrusion, partially offset by growth in Europe.

### Consolidated Other Income/Expense, Net

Other income and expense consists primarily of interest income and interest expense. Other expense, net, increased to \$12.4 million for the three months ended November 30, 2012 compared to \$2.6 million in the prior year's comparable period. Other expense, net, increased to \$14.0 million for the six months ended November 30, 2012 compared to \$4.2 million in the prior year's comparable period. The increase in other expense, net is primarily due to a dividend of \$8.4 million payable to HSBC, the holder of our redeemable noncontrolling interest in GPAP. This dividend is characterized as interest expense in accordance with ASC 480 (see Note 13 - Subsequent Events). Other expense also increased due to increased borrowings to fund our acquisitions.

### Provision for Income Taxes

Our effective tax rates were 27.6% and 27.5% for the three months ended November 30, 2012 and 2011, respectively. Our effective tax rates were 29.2% and 30.2% for the six months ended November 30, 2012 and 2011, respectively. The effective tax rates for the three and six months ended November 30, 2012 and 2011 reflect reductions to our UK deferred tax asset due to legislated enacted corporate tax rate reductions in the United Kingdom of 2% in each year.

### Noncontrolling Interests, Net of Tax

Noncontrolling interests, net of tax decreased to \$5.2 million from \$7.0 million for the three months ended November 30, 2012 and 2011, respectively. Noncontrolling interests, net of tax decreased to \$12.7 million from \$15.1 million for the six months ended November 30, 2012 and 2011, respectively. We have not attributed any income to the GPAP redeemable noncontrolling interest subsequent to July 26, 2012, the date of our agreement to purchase HSBC's interest.

### Liquidity and Capital Resources

A significant portion of our liquidity comes from operating cash flows. Cash flow from operations is used to make planned capital investments in our business, to pursue acquisitions that meet our corporate objectives, to pay dividends, and to pay off debt and repurchase our shares at the discretion of our Board of Directors. Accumulated cash balances are invested in high quality and marketable short-term instruments.

Our capital plan objectives are to support the Company's operational needs and strategic plan for long-term growth while maintaining a low cost of capital. Lines of credit are used in certain of our markets to fund settlement and as a source of working capital and, along with other bank financing, to fund acquisitions. We regularly evaluate our liquidity and capital position relative to cash requirements, and we may elect to raise additional funds in the future, either through the issuance of debt, equity or otherwise.

At November 30, 2012, we had cash and cash equivalents totaling \$998.3 million. Of this amount, we consider \$419.0 million to be available cash. Our available cash balance includes \$365.9 million of cash held by foreign subsidiaries whose earnings are considered permanently reinvested for U.S. tax purposes. These cash balances reflect our capital investments in these subsidiaries and the accumulation of cash flows generated by each subsidiary's operations, net of cash flows used to service debt locally and fund non-U.S. acquisitions. We believe that we are able to maintain a sufficient level of liquidity for our domestic operations and commitments without repatriation of the earnings of these foreign subsidiaries. If we were to repatriate some or all of the cash held by such foreign subsidiaries, we do not believe that the associated income tax liabilities would have a significant impact on our liquidity.

Available cash generally excludes settlement related and merchant reserve cash balances. Settlement related cash balances represent funds that we hold on behalf of our member sponsors when the incoming amount from the card networks precedes the member sponsors' funding obligation to the merchant. Merchant reserve cash balances represent funds collected from our merchants that serve as collateral to minimize contingent liabilities associated with any losses that may occur under the merchant agreement. At November 30, 2012, our cash and cash equivalents included \$315.4 million related to merchant reserves. While this cash is not restricted in its use, we believe that designating this cash to collateralize merchant reserves strengthens our fiduciary standing with

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our member sponsors and is in accordance with the guidelines set by the card networks. See Cash and cash equivalents and Settlement processing assets and obligations under Note 1 in the notes to the consolidated financial statements for additional details.

Operating activities provided net cash of \$124.8 million during the six months ended November 30, 2012 compared to using net cash of \$314.1 million during the prior year's comparable period. The increase in cash flow from operating activities was primarily due the change in net settlement processing assets and obligations of \$488.2 million. See Settlement processing assets and obligations under Note 1 in the notes to the unaudited consolidated financial statements for additional details.

Net cash used in investing activities increased \$422.0 million to \$462.6 million for the six months ended November 30, 2012 from the prior year's comparable period, primarily due to our use of \$408.8 million for the acquisition of APT during the six months ended November 30, 2012.

For the six months ended November 30, 2012, financing activities provided \$537.3 million in cash compared to \$211.8 million cash used in financing activities in the prior year. The increase in cash provided by financing activities was primarily related to net proceeds of long-term debt of \$567.2 million in the six months ended November 30, 2012 compared to net payments of \$60.0 million during the prior year's comparable period. Additionally, net payments on short-term lines of credit decreased \$42.1 million when compared to the prior year. We also repurchased 2,290,059 shares of our common stock with a cash payment of \$99.6 million in the first half of the prior year compared to our repurchase of 300,000 shares of our common stock with a cash payment of \$12.7 million in the first half of fiscal year 2013.

On July 26, 2012, our Board of Directors approved a share repurchase program that authorized the purchase of up to \$150.0 million of Global Payments' stock in the open market at the current market price, subject to market conditions, business opportunities, and other factors. On January 8, 2013 our Board of Directors approved an additional share repurchase authorization of \$150.0 million, bringing the total share repurchase authorization to \$300.0 million, with \$287.3 million remaining.

On September 28, 2012, we closed a new five-year senior unsecured term loan facility of \$700.0 million and a \$150 million increase to our existing \$600 million senior unsecured revolving credit facility arranged by a syndicate of lenders, which we used to partially fund our APT acquisition, the acquisition of the noncontrolling interest associated with our Asia-Pacific merchant services business and to repay the outstanding balance on our Corporate Credit Facility. The term loan facility expires in September 2017, while the revolver maturity is unchanged at December 2015. Both agreements carry a short-term variable interest rate plus a leverage-based margin. We used the proceeds to fund the APT acquisition described below and to repay a portion of our existing debt.

On October 1, 2012, we completed the acquisition of APT for \$413 million less working capital. We acquired APT, a provider of fully-integrated payment technology solutions for small and medium sized merchants, to expand our direct distribution channel in the United States. Prior to the acquisition, we had an ISO distribution relationship with APT and processed transactions for the majority of APT's merchants. As a result, our revenue will not materially change with this acquisition. Additionally, with the acquisition, we will no longer pay a monthly residual to APT. We funded the acquisition with the new financing described above.

We believe that our level of cash and borrowing capacity under our lines of credit, including the financing detailed above, together with future cash flows from operations, are sufficient to meet the needs of our existing operations and planned requirements for the foreseeable future. During fiscal year 2013, we expect capital expenditures to approximate \$110 million.

### Contractual Obligations

The operating lease commitments disclosed in our Annual Report on Form 10-K for the year ended May 31, 2012 have not changed significantly. Our remaining current contractual and other obligations are as follows:

### Redeemable Noncontrolling Interest Acquisition

On July 26, 2012, we entered into an agreement to purchase all of HSBC Asia's ("HSBC") interest in Global Payments Asia-Pacific Limited ("GPAP") for fair value of \$242.0 million. Effective December 1, 2012, we completed the purchase of the remaining 44% of GPAP from HSBC. We used a combination of excess cash and existing lines of credit to complete the transaction. In accordance with Accounting Standards Codification 480, Distinguishing Liabilities from Equity, the agreement to purchase HSBC's interest in GPAP has been accounted for as a freestanding forward contract and therefore, the noncontrolling interest in GPAP has been classified

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as a liability as of the agreement date. The liability is measured at fair value. As such, we have derecognized our previous redeemable noncontrolling interest in GPAP as of July 26, 2012 and recorded a corresponding current liability in the accompanying consolidated balance sheet as of November 30, 2012. The difference between the maximum redemption amount of the redeemable noncontrolling interest at July 26, 2012 and the fair value of the liability was recorded as a reduction of paid-in capital of \$96.0 million. Upon completion of the purchase, we derecognized the liability and there was no additional value ascribed to the assets of GPAP.

In accordance with ASC 480, from the agreement date, we no longer attribute income to redeemable noncontrolling interest and any subsequent distributions to holders of the redeemable noncontrolling interest are characterized as interest expense. HSBC is entitled to dividends through the closing of the transaction pursuant to the GPAP shareholders agreement and the purchase agreement. During the six months ended November 30, 2012, we declared a dividend for fiscal year 2012 of which \$8.4 million will be paid to HSBC. Such dividend is reflected as interest expense in our consolidated statements of income in the accordance with the provisions of ASC 480. During fiscal year 2014, we expect to declare an additional dividend related to GPAP operations through the closing date.

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## Long-Term Debt and Credit Facilities

Outstanding debt consisted of the following:

	November 30, 2012	May 31, 2012
Lines of credit:	(in thousands)	
Corporate Credit Facility - long-term	\$ 160,461	\$ 229,500
Short-term lines of credit:		
United Kingdom Credit Facility	93,705	85,102
Hong Kong Credit Facility	52,577	54,564
Canada Credit Facility	—	20,033
Malaysia Credit Facility	11,952	12,844
Spain Credit Facility	20,982	17,241
Singapore Credit Facility	15,956	10,318
Philippines Credit Facility	5,337	6,336
Maldives Credit Facility	1,493	4,219
Macau Credit Facility	2,780	2,443
Sri Lanka Credit Facility	2,425	2,291
Taiwan Credit Facility	5,192	—
Total short-term lines of credit	212,399	215,391
Total lines of credit	372,860	444,891
Notes Payable	7,452	10,089
Term loans	712,500	73,396
Total debt	\$ 1,092,812	\$ 528,376
Current portion	\$ 314,824	\$ 291,811
Long-term debt	777,988	236,565
Total debt	\$ 1,092,812	\$ 528,376

## Lines of Credit

The Corporate Credit Facility is available for general corporate purposes and to fund future strategic acquisitions. As of November 30, 2012, the interest rate on the Corporate Credit Facility was 1.85% and the facility expires on December 7, 2015. In September 2012, in conjunction with entering into a new \$700.0 million term loan, we executed the accordion feature of our Corporate Credit Facility and increased the size of the facility from \$600 million to \$750 million. Our short-term line of credit facilities are used to fund settlement and, in some cases, provide a source of working capital. With certain of our credit facilities, the facility nets the amounts pre-funded to merchants against specific cash balances in local Global Payments accounts, which we characterize as cash and cash equivalents. Therefore, the amounts reported in lines of credit, which represents the amounts pre-funded to merchants, may exceed the stated credit limit, when in fact the combined position is less than the credit limit. The total available incremental borrowings under our credit facilities at November 30, 2012 were \$1,282.3 million, of which \$589.5 million is available under our Corporate Credit Facility.

During the quarter ended November 30, 2012, the United Kingdom Credit Facility has been increased from £80 million to £140 million and amended to facilitate borrowings in multiple currencies.

During the six months ended November 30, 2012, the maximum and average borrowings under our credit facilities were \$1,265.6 million and \$920.3 million, respectively. The weighted average interest rates on these borrowings were 1.81% and 1.96%,



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respectively. Our maximum borrowed amount was greater than our average and period end borrowings due to the closing of our \$700.0 million term loan in September and the timing of settlement funding.

### Term Loans

In September 2012, we entered into a five-year unsecured \$700.0 million term loan agreement, with a syndicate of banks, which we used to partially fund our APT acquisition, the acquisition of the noncontrolling interest associated with our Asia-Pacific merchant services business and to repay the outstanding balance on our Corporate Credit Facility. The term loan expires in September 2017 and bears interest, at our election, at the prime rate or LIBOR, plus a leverage based margin. As of November 30, 2012, the interest rate on the term loan was 2.21%. The term loan has scheduled quarterly principal payments of \$17.5 million at the end of each fiscal quarter through maturity. As of November 30, 2012, the outstanding balance of the term loan was \$682.5 million.

We have a five-year unsecured \$200.0 million term loan agreement with a syndicate of banks in the United States. The term loan expires in May 2013 and bears interest, at our election, at the prime rate or LIBOR, plus a leverage based margin. As of November 30, 2012 the interest rate on the term loan was 1.20%. The term loan has scheduled quarterly principal payments of \$15.0 million for the next two fiscal quarter ends. As of November 30, 2012, the outstanding balance of the term loan was \$30.0 million.

On July 10, 2012, we paid off the remaining \$13.5 million outstanding of our \$300.0 million term loan agreement (\$230.0 million and £43.5 million) with a syndicate of financial institutions. The term loan had a variable interest rate based on LIBOR plus a leverage based margin.

### Notes Payable

UCS, our subsidiary in the Russian Federation, has notes payable with a total outstanding balance of approximately \$7.5 million at November 30, 2012. These notes have fixed interest rates of 8.5% with maturity dates ranging from December 2012 through November 2016.

### Compliance with Covenants

There are certain financial and non-financial covenants contained in our various credit facilities and term loans. Our term loan agreement dated 2008 includes financial covenants requiring a leverage ratio no greater than 3.25 to 1.00 and a fixed charge coverage ratio no less than 2.50 to 1.00. Our Corporate Credit Facility and \$700.0 million term loan agreements include financial covenants requiring a leverage ratio no greater than 2.50 to 1.00, which shall increase to 3.25 to 1.00 on and after the earlier to occur of (i) the date we are listed on the publicly available list of PCI compliant processors or (ii) receipt by the Administrative Agent of documentation demonstrating the approval of the Report on Compliance by card networks; and a fixed charge coverage ratio no less than 2.50 to 1.00. We complied with these covenants as of and for the six months ended November 30, 2012.

### Critical Accounting Estimates

In applying the accounting policies that we use to prepare our consolidated financial statements, we necessarily make accounting estimates that affect our reported amounts of assets, liabilities, revenues, and expenses. Some of these accounting estimates require us to make assumptions about matters that are highly uncertain at the time we make the accounting estimates. We base these assumptions and the resulting estimates on historical information and other factors that we believe to be reasonable under the circumstances, and we evaluate these assumptions and estimates on an ongoing basis; however, in many instances we reasonably could have used different accounting estimates, and in other instances changes in our accounting estimates are reasonably likely to occur from period to period, with the result in each case being a material change in the financial statement presentation of our financial condition or results



of operations. We refer to accounting estimates of this type as “critical accounting estimates.”

Accounting estimates necessarily require subjective determinations about future events and conditions. During the six months ended November 30, 2012, we have not adopted any new critical accounting policies, have not changed any critical accounting policies and have not changed the application of any critical accounting policies from the year ended May 31, 2012. You should read the Critical Accounting Estimates in Item 7 – Management’s Discussion and Analysis of Financial Condition and Results of Operations, Item 1A – Risk Factors included in our Annual Report on Form 10-K for the year ended May 31, 2012 and our summary of significant accounting policies in Note 1 of our notes to the unaudited consolidated financial statements in this Form 10-Q.

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Special Cautionary Notice Regarding Forward-Looking Statements

We believe that it is important to communicate our plans and expectations about the future to our shareholders and to the public. Investors are cautioned that some of the statements we use in this report, and in some of the documents we incorporate by reference in this report, contain forward-looking statements and are made pursuant to the “safe-harbor” provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements involve a number of risks and uncertainties, are predictive in nature, and depend upon or refer to future events or conditions. You can sometimes identify forward-looking statements by our use of the words “believes,” “anticipates,” “expects,” “intends,” “plans” and similar expressions. Actual events or results might differ materially from those expressed or forecasted in these forward-looking statements.

Although we believe that the plans and expectations reflected in or suggested by our forward-looking statements are reasonable, those statements are based on a number of assumptions, estimates, projections or plans that are inherently subject to significant risks, uncertainties, and contingencies that are subject to change. Accordingly, we cannot guarantee you that our plans and expectations will be achieved. Our actual revenues, revenue growth and margins, other results of operations and shareholder values could differ materially from those anticipated in our forward-looking statements as a result of many known and unknown factors. We advise you to review the risk factors presented in Item 1A – Risk Factors of our Annual Report on Form 10-K for the fiscal year ended May 31, 2012 for information on some of the matters which could adversely affect our business and results of operations.

Our forward-looking statements speak only as of the date they are made and should not be relied upon as representing our plans and expectations as of any subsequent date. While we may elect to update or revise forward-looking statements at some time in the future, we specifically disclaim any obligation to release publicly the results of any revisions to our forward-looking statements. You are advised, however, to consult any further disclosures we make in our reports filed with the Securities and Exchange Commission and in our press releases.

Where to Find More Information

We file annual and quarterly reports, proxy statements and other information with the SEC. You may read and print materials that we have filed with the SEC from their website at [www.sec.gov](http://www.sec.gov). In addition, certain of our SEC filings, including our annual report on Form 10-K, our quarterly reports on Form 10-Q, our current reports on Form 8-K and amendments thereto can be viewed and printed from the investor information section of our website at [www.globalpaymentsinc.com](http://www.globalpaymentsinc.com) free of charge. Certain materials relating to our corporate governance, including our senior financial officers’ code of ethics, are also available in the investor information section of our website. Copies of our filings and specified exhibits and these corporate governance materials are also available, free of charge, by writing or calling us using the address or phone number on the cover of this Form 10-Q. You may also telephone our investor relations office directly at (770) 829-8234. We are not including the information on our website as a part of, or incorporating it by reference into, this report.

Our SEC filings may also be viewed and copied at the following SEC public reference room, and at the offices of the New York Stock Exchange, where our common stock is quoted under the symbol “GPN.”

SEC Public Reference Room

100 F Street, N.E.

Washington, DC 20549

(You may call the SEC at 1-800-SEC-0330 for further information on the public reference room.)

NYSE Euronext

20 Broad Street  
New York, NY 10005

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Item 3. Quantitative and Qualitative Disclosures About Market Risk

We are exposed to market risk related to changes in interest rates on our debt and cash investments. Our long-term debt has the option of variable interest rates based on the prime rate or London Interbank Offered Rate plus a margin based on our leverage position. We invest our excess cash in securities that we believe are highly liquid and marketable in the short term. These investments are not held for trading or other speculative purposes. Interest rates on our lines of credit are based on market rates and fluctuate accordingly. Under our current policies, we do not use interest rate derivative instruments to manage exposure to interest rate changes and believe the market risk arising from investment instruments and debt to be minimal.

A substantial amount of our operations are conducted in foreign currencies. Consequently, a portion of our revenues and expenses may be affected by fluctuations in foreign currency exchange rates. We are also affected by fluctuations in exchange rates on assets and liabilities related to our foreign operations. We have not hedged our translation risk on foreign currency exposure. For the six months ended November 30, 2012, currency rate fluctuations decreased our revenues by \$15.0 million and our diluted earnings per share by \$0.03. To calculate this we converted our fiscal 2013 actual revenues and expenses from continuing operations at fiscal 2012 currency exchange rates.

Item 4. Controls and Procedures

As of November 30, 2012, management carried out, under the supervision and with the participation of our principal executive officer and principal financial officer, an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934). Based on this evaluation, our principal executive officer and principal financial officer concluded that, as of November 30, 2012, our disclosure controls and procedures were effective in ensuring that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in applicable rules and forms and are designed to ensure that information required to be disclosed in those reports is accumulated and communicated to management, including our principal executive and principal financial officers, as appropriate to allow timely decisions regarding required disclosure.

There were no changes in our internal control over financial reporting during the quarter ended November 30, 2012, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

PART II – OTHER INFORMATION

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

(c) Purchases of Equity Securities by the Issuer and Affiliated Purchasers

The shares repurchased in the second quarter of fiscal 2013, the average price paid, including commissions, and the dollar value remaining available for purchase are as follows:

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Period	Total Number of Shares (or Units) Purchased (a)	Average Price Paid per Share (or Unit) (b)	Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs (c)	Maximum Number (or Approximate Dollar Value) of Shares (or Units) that May Yet Be Purchased Under the Plans or Programs (d)
September 1, 2012 - September 30, 2012	190,000	\$42.95	190,000	\$137,352,924
October 1, 2012 - October 31, 2012	—	—	—	\$—
November 1, 2012 - November 30, 2012	—	—	—	\$—
Total	190,000	\$42.95	190,000	\$137,352,924

Note: On July 26, 2012, our Board of Directors approved a share repurchase program that authorized the purchase of up to \$150.0 million of Global Payments' stock in the open market or at the current market price, subject to market conditions, business opportunities, and other factors. Repurchased shares under this authorization were retired.

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Item 6. Exhibits

List of Exhibits

- 3.1 Amended and Restated Articles of Incorporation of Global Payments Inc., filed as Exhibit 3.1 to the Registrant's Current Report on Form 8-K dated January 31, 2001, File No. 001-16111, and incorporated herein by reference.
- 3.2 Fifth Amended and Restated By-laws of Global Payments Inc., filed as Exhibit 3.1 to the Registrant's Current Report on Form 8-K dated January 23, 2012, File No. 001-16111, and incorporated herein by reference.
- 10.1 Stock Purchase Agreement by and among Vegas Holding Corp., its Stockholders, The Stockholder Representative and Global Payments Inc. dated August 14, 2012, filed as Exhibit 10.1 to the Registrant's Quarterly Report on Form 10-Q dated August 31, 2012, File No. 001-16111, and incorporated herein by reference.
- 10.2 The Hongkong and Shanghai Banking Corporation Limited and Global Payments Acquisition PS 2 C.V. Agreement dated July 26, 2012, filed as Exhibit 10.2 to the Registrant's Quarterly Report on Form 10-Q dated August 31, 2012, File No. 001-16111, and incorporated herein by reference.
- 10.3 First Amendment to Credit Agreement dated September 28, 2012, filed as Exhibit 10.3 to the Registrant's Quarterly Report on Form 10-Q dated August 31, 2012, File No. 001-16111, and incorporated herein by reference.
- 10.4 Term Loan Agreement dated September 28, 2012, filed as Exhibit 10.4 to the Registrant's Quarterly Report on Form 10-Q dated August 31, 2012, File No. 001-16111, and incorporated herein by reference.
- 31.1 Rule 13a-14(a)/15d-14(a) Certification of CEO
- 31.2 Rule 13a-14(a)/15d-14(a) Certification of CFO
- 32.1 CEO and CFO Certification pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002
- 101 The following financial information from the Quarterly Report on Form 10-Q for the second quarter ended November 30, 2012, formatted in XBRL ("Extensible Business Reporting Language") and furnished electronically herewith: (i) the Consolidated Statements of Income; (ii) the Consolidated Balance Sheets; (iii) the Consolidated Statements of Cash Flows; (iv) the Consolidated Statements of Changes in Equity; and (v) the Notes to the Consolidated Financial Statements.

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Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Global Payments Inc.  
(Registrant)

Date: January 8, 2013 /s/ David E. Mangum  
David E. Mangum  
Chief Financial Officer

Date: January 8, 2013 /s/ Daniel C. O'Keefe  
Daniel C. O'Keefe  
Chief Accounting Officer