

MAGELLAN MIDSTREAM PARTNERS LP

Form 10-Q

November 02, 2016

UNITED STATES

SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

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FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
☒ 1934

For the quarterly period ended September 30, 2016

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF  
☐ 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File No.: 1-16335

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Magellan Midstream Partners, L.P.

(Exact name of registrant as specified in its charter)

Delaware 73-1599053

(State or other jurisdiction of (IRS Employer  
incorporation or organization) Identification No.)

One Williams Center, P.O. Box 22186, Tulsa, Oklahoma 74121-2186

(Address of principal executive offices and zip code)

(918) 574-7000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes ☒ No ☐

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company.

Large accelerated filer ☒ Accelerated filer ☐ Non-accelerated filer ☐ Smaller reporting company ☐

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes ☐ No ☒

As of November 1, 2016, there were 227,783,916 outstanding limited partner units of Magellan Midstream Partners, L.P. that trade on the New York Stock Exchange under the ticker symbol "MMP."

Table of Contents

TABLE OF CONTENTS

PART I

FINANCIAL INFORMATION

ITEM 1 CONSOLIDATED FINANCIAL STATEMENTS

|                                          |          |
|------------------------------------------|----------|
| <u>CONSOLIDATED STATEMENTS OF INCOME</u> | <u>2</u> |
|------------------------------------------|----------|

|                                                        |          |
|--------------------------------------------------------|----------|
| <u>CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME</u> | <u>3</u> |
|--------------------------------------------------------|----------|

|                                    |          |
|------------------------------------|----------|
| <u>CONSOLIDATED BALANCE SHEETS</u> | <u>4</u> |
|------------------------------------|----------|

|                                              |          |
|----------------------------------------------|----------|
| <u>CONSOLIDATED STATEMENTS OF CASH FLOWS</u> | <u>5</u> |
|----------------------------------------------|----------|

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS:

|                                                                           |           |
|---------------------------------------------------------------------------|-----------|
| 1. <u>Organization, Description of Business and Basis of Presentation</u> | <u>6</u>  |
| 2. <u>Product Sales Revenue</u>                                           | <u>8</u>  |
| 3. <u>Segment Disclosures</u>                                             | <u>8</u>  |
| 4. <u>Investments in Non-Controlled Entities</u>                          | <u>11</u> |
| 5. <u>Inventory</u>                                                       | <u>13</u> |
| 6. <u>Employee Benefit Plans</u>                                          | <u>13</u> |
| 7. <u>Debt</u>                                                            | <u>16</u> |
| 8. <u>Derivative Financial Instruments</u>                                | <u>17</u> |
| 9. <u>Commitments and Contingencies</u>                                   | <u>23</u> |
| 10. <u>Long-Term Incentive Plan</u>                                       | <u>23</u> |
| 11. <u>Distributions</u>                                                  | <u>25</u> |
| 12. <u>Fair Value</u>                                                     | <u>25</u> |
| 13. <u>Related Party Transactions</u>                                     | <u>27</u> |
| 14. <u>Subsequent Events</u>                                              | <u>27</u> |

ITEM 2 MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

|                     |           |
|---------------------|-----------|
| <u>Introduction</u> | <u>28</u> |
|---------------------|-----------|

|                            |           |
|----------------------------|-----------|
| <u>Recent Developments</u> | <u>28</u> |
|----------------------------|-----------|

|                              |           |
|------------------------------|-----------|
| <u>Results of Operations</u> | <u>29</u> |
|------------------------------|-----------|

|                                |           |
|--------------------------------|-----------|
| <u>Distributable Cash Flow</u> | <u>35</u> |
|--------------------------------|-----------|

|                                        |           |
|----------------------------------------|-----------|
| <u>Liquidity and Capital Resources</u> | <u>37</u> |
|----------------------------------------|-----------|

|                                       |           |
|---------------------------------------|-----------|
| <u>Off-Balance Sheet Arrangements</u> | <u>38</u> |
|---------------------------------------|-----------|

|                      |           |
|----------------------|-----------|
| <u>Environmental</u> | <u>38</u> |
|----------------------|-----------|

|                    |           |
|--------------------|-----------|
| <u>Other Items</u> | <u>39</u> |
|--------------------|-----------|

ITEM 3 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK 41

ITEM 4 CONTROLS AND PROCEDURES 42

Forward-Looking Statements 43

PART II

OTHER INFORMATION

ITEM 5 LEGAL PROCEEDINGS 45

ITEM 6 RISK FACTORS 46

ITEM 7 UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS 46

ITEM 8 DEFAULTS UPON SENIOR SECURITIES 46

3. MINE SAFETY DISCLOSURES 46

ITEM

4.

ITEM

5. OTHER INFORMATION

46

ITEM

6. EXHIBITS

47

1

---

Table of ContentsPART I  
FINANCIAL INFORMATION

## ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS

MAGELLAN MIDSTREAM PARTNERS, L.P.  
CONSOLIDATED STATEMENTS OF INCOME  
(In thousands, except per unit amounts)  
(Unaudited)

|                                                                                                                              | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |             |
|------------------------------------------------------------------------------------------------------------------------------|-------------------------------------|-----------|------------------------------------|-------------|
|                                                                                                                              | 2015                                | 2016      | 2015                               | 2016        |
| Transportation and terminals revenue                                                                                         | \$410,387                           | \$413,433 | \$1,149,100                        | \$1,175,748 |
| Product sales revenue                                                                                                        | 172,731                             | 133,356   | 455,827                            | 403,607     |
| Affiliate management fee revenue                                                                                             | 3,557                               | 4,993     | 10,478                             | 11,140      |
| Total revenue                                                                                                                | 586,675                             | 551,782   | 1,615,405                          | 1,590,495   |
| Costs and expenses:                                                                                                          |                                     |           |                                    |             |
| Operating                                                                                                                    | 147,349                             | 135,286   | 396,374                            | 392,681     |
| Cost of product sales                                                                                                        | 85,522                              | 118,242   | 316,208                            | 327,530     |
| Depreciation and amortization                                                                                                | 42,043                              | 47,081    | 124,180                            | 134,137     |
| General and administrative                                                                                                   | 37,612                              | 35,800    | 111,052                            | 111,216     |
| Total costs and expenses                                                                                                     | 312,526                             | 336,409   | 947,814                            | 965,564     |
| Earnings of non-controlled entities                                                                                          | 15,521                              | 18,576    | 49,653                             | 51,543      |
| Operating profit                                                                                                             | 289,670                             | 233,949   | 717,244                            | 676,474     |
| Interest expense                                                                                                             | 40,419                              | 50,163    | 118,009                            | 142,573     |
| Interest income                                                                                                              | (310)                               | (302)     | (993)                              | (1,067)     |
| Interest capitalized                                                                                                         | (3,984)                             | (7,877)   | (9,037)                            | (21,143)    |
| Gain on exchange of interest in non-controlled entity                                                                        | —                                   | —         | —                                  | (28,144)    |
| Other expense (income)                                                                                                       | 1,706                               | (3,324)   | (4,554)                            | (7,519)     |
| Income before provision for income taxes                                                                                     | 251,839                             | 195,289   | 613,819                            | 591,774     |
| Provision for income taxes                                                                                                   | 867                                 | 738       | 1,820                              | 2,294       |
| Net income                                                                                                                   | \$250,972                           | \$194,551 | \$611,999                          | \$589,480   |
| Basic net income per limited partner unit                                                                                    | \$1.10                              | \$0.85    | \$2.69                             | \$2.59      |
| Diluted net income per limited partner unit                                                                                  | \$1.10                              | \$0.85    | \$2.69                             | \$2.59      |
| Weighted average number of limited partner units outstanding used for basic net income per unit calculation <sup>(1)</sup>   | 227,580                             | 227,960   | 227,540                            | 227,913     |
| Weighted average number of limited partner units outstanding used for diluted net income per unit calculation <sup>(1)</sup> | 227,945                             | 227,999   | 227,702                            | 227,947     |

(1) See Note 10—Long-Term Incentive Plan for additional information regarding our weighted average unit calculations.

See notes to consolidated financial statements.



Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.  
CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME  
(Unaudited, in thousands)

|                                                                                                              | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
|--------------------------------------------------------------------------------------------------------------|-------------------------------------|-----------|------------------------------------|-----------|
|                                                                                                              | 2015                                | 2016      | 2015                               | 2016      |
| Net income                                                                                                   | \$250,972                           | \$194,551 | \$611,999                          | \$589,480 |
| Other comprehensive income:                                                                                  |                                     |           |                                    |           |
| Derivative activity:                                                                                         |                                     |           |                                    |           |
| Net loss on cash flow hedges <sup>(1)</sup>                                                                  | (3,410 )                            | (3,169 )  | (16,939 )                          | (24,278 ) |
| Reclassification of net loss on cash flow hedges to income <sup>(1)</sup>                                    | 388                                 | 512       | 976                                | 1,288     |
| Changes in employee benefit plan assets and benefit obligations<br>recognized in other comprehensive income: |                                     |           |                                    |           |
| Amortization of prior service credit <sup>(2)</sup>                                                          | (928 )                              | (973 )    | (2,784 )                           | (2,920 )  |
| Amortization of actuarial loss <sup>(2)</sup>                                                                | 1,798                               | 1,452     | 5,393                              | 4,145     |
| Settlement cost <sup>(2)</sup>                                                                               | —                                   | 202       | —                                  | 202       |
| Total other comprehensive loss                                                                               | (2,152 )                            | (1,976 )  | (13,354 )                          | (21,563 ) |
| Comprehensive income                                                                                         | \$248,820                           | \$192,575 | \$598,645                          | \$567,917 |

(1) See Note 8—Derivative Financial Instruments for details of the amount of gain/loss recognized in accumulated other comprehensive loss (“AOCL”) for derivative financial instruments and the amount of gain/loss reclassified from AOCL into income.

(2) See Note 6—Employee Benefit Plans for details of the changes in employee benefit plan assets and benefit obligations recognized in AOCL.

See notes to consolidated financial statements.

3

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Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.  
CONSOLIDATED BALANCE SHEETS  
(In thousands)

|                                                                                                                                     | December 31,<br>2015 | September 30,<br>2016<br>(Unaudited) |
|-------------------------------------------------------------------------------------------------------------------------------------|----------------------|--------------------------------------|
| <b>ASSETS</b>                                                                                                                       |                      |                                      |
| Current assets:                                                                                                                     |                      |                                      |
| Cash and cash equivalents                                                                                                           | \$ 28,731            | \$ 291,097                           |
| Trade accounts receivable                                                                                                           | 83,893               | 126,141                              |
| Other accounts receivable                                                                                                           | 12,701               | 24,867                               |
| Inventory                                                                                                                           | 130,868              | 123,011                              |
| Energy commodity derivatives contracts, net                                                                                         | 39,243               | —                                    |
| Energy commodity derivatives deposits                                                                                               | —                    | 30,559                               |
| Other current assets                                                                                                                | 43,418               | 52,600                               |
| Total current assets                                                                                                                | 338,854              | 648,275                              |
| Property, plant and equipment                                                                                                       | 6,166,766            | 6,657,305                            |
| Less: Accumulated depreciation                                                                                                      | 1,347,537            | 1,471,263                            |
| Net property, plant and equipment                                                                                                   | 4,819,229            | 5,186,042                            |
| Investments in non-controlled entities                                                                                              | 765,628              | 912,419                              |
| Long-term receivables                                                                                                               | 20,374               | 22,101                               |
| Goodwill                                                                                                                            | 53,260               | 53,260                               |
| Other intangibles (less accumulated amortization of \$13,709 and \$2,010 at December 31, 2015 and September 30, 2016, respectively) | 1,856                | 52,102                               |
| Tank bottoms                                                                                                                        | 27,533               | 35,429                               |
| Other noncurrent assets                                                                                                             | 14,833               | 10,157                               |
| Total assets                                                                                                                        | \$ 6,041,567         | \$ 6,919,785                         |
| <b>LIABILITIES AND PARTNERS' CAPITAL</b>                                                                                            |                      |                                      |
| Current liabilities:                                                                                                                |                      |                                      |
| Accounts payable                                                                                                                    | \$ 104,094           | \$ 101,012                           |
| Accrued payroll and benefits                                                                                                        | 51,764               | 39,039                               |
| Accrued interest payable                                                                                                            | 51,296               | 48,903                               |
| Accrued taxes other than income                                                                                                     | 51,587               | 53,702                               |
| Environmental liabilities                                                                                                           | 15,679               | 11,711                               |
| Deferred revenue                                                                                                                    | 81,627               | 98,818                               |
| Accrued product purchases                                                                                                           | 31,339               | 25,156                               |
| Energy commodity derivatives contracts, net                                                                                         | —                    | 12,430                               |
| Energy commodity derivatives deposits                                                                                               | 24,252               | —                                    |
| Current portion of long-term debt, net                                                                                              | 250,335              | 250,020                              |
| Other current liabilities                                                                                                           | 51,099               | 43,058                               |
| Total current liabilities                                                                                                           | 713,072              | 683,849                              |
| Long-term debt, net                                                                                                                 | 3,189,287            | 4,073,502                            |
| Long-term pension and benefits                                                                                                      | 77,551               | 70,416                               |
| Other noncurrent liabilities                                                                                                        | 24,162               | 29,408                               |
| Environmental liabilities                                                                                                           | 15,759               | 14,078                               |
| Commitments and contingencies                                                                                                       |                      |                                      |
| Partners' capital:                                                                                                                  |                      |                                      |

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|                                                                                                                                     |              |              |
|-------------------------------------------------------------------------------------------------------------------------------------|--------------|--------------|
| Limited partner unitholders (227,427 units and 227,784 units outstanding at December 31, 2015 and September 30, 2016, respectively) | 2,118,086    | 2,166,445    |
| Accumulated other comprehensive loss                                                                                                | (96,350)     | (117,913)    |
| Total partners' capital                                                                                                             | 2,021,736    | 2,048,532    |
| Total liabilities and partners' capital                                                                                             | \$ 6,041,567 | \$ 6,919,785 |

See notes to consolidated financial statements.

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited, in thousands)

|                                                                                   | Nine Months Ended<br>September 30, |            |
|-----------------------------------------------------------------------------------|------------------------------------|------------|
|                                                                                   | 2015                               | 2016       |
| Operating Activities:                                                             |                                    |            |
| Net income                                                                        | \$611,999                          | \$589,480  |
| Adjustments to reconcile net income to net cash provided by operating activities: |                                    |            |
| Depreciation and amortization expense                                             | 124,180                            | 134,137    |
| Loss on sale and retirement of assets                                             | 4,378                              | 5,397      |
| Earnings of non-controlled entities                                               | (49,653 )                          | (51,543 )  |
| Distributions of earnings from investments in non-controlled entities             | 47,236                             | 50,047     |
| Equity-based incentive compensation expense                                       | 15,226                             | 14,737     |
| Settlement cost, amortization of prior service credit and actuarial loss          | 2,609                              | 1,427      |
| Gain on exchange of interest in non-controlled entity                             | —                                  | (28,144 )  |
| Changes in operating assets and liabilities:                                      |                                    |            |
| Trade accounts receivable and other accounts receivable                           | (24,601 )                          | (49,014 )  |
| Inventory                                                                         | 22,581                             | 7,857      |
| Energy commodity derivatives contracts, net of derivatives deposits               | (11,402 )                          | 637        |
| Accounts payable                                                                  | 12,226                             | 5,850      |
| Accrued payroll and benefits                                                      | 452                                | (12,725 )  |
| Accrued interest payable                                                          | (841 )                             | (2,393 )   |
| Accrued taxes other than income                                                   | 6,334                              | 2,115      |
| Accrued product purchases                                                         | (23,947 )                          | (6,183 )   |
| Deferred revenue                                                                  | 4,141                              | 17,191     |
| Current and noncurrent environmental liabilities                                  | (4,864 )                           | (5,649 )   |
| Other current and noncurrent assets and liabilities                               | (11,950 )                          | (34,229 )  |
| Net cash provided by operating activities                                         | 724,104                            | 638,995    |
| Investing Activities:                                                             |                                    |            |
| Additions to property, plant and equipment, net <sup>(1)</sup>                    | (431,260 )                         | (517,810 ) |
| Proceeds from sale and disposition of assets                                      | 3,178                              | 6,098      |
| Acquisition of business                                                           | (54,678 )                          | —          |
| Investments in non-controlled entities                                            | (133,373 )                         | (174,900 ) |
| Distributions in excess of earnings of non-controlled entities                    | 9,341                              | 4,500      |
| Net cash used by investing activities                                             | (606,792 )                         | (682,112 ) |
| Financing Activities:                                                             |                                    |            |
| Distributions paid                                                                | (489,535 )                         | (548,388 ) |
| Net commercial paper repayments                                                   | (69,976 )                          | (244,963 ) |
| Borrowings under long-term notes                                                  | 499,589                            | 1,142,997  |
| Debt placement costs                                                              | (4,754 )                           | (10,500 )  |
| Net payment on financial derivatives                                              | (42,908 )                          | (19,287 )  |
| Settlement of tax withholdings on long-term incentive compensation                | (17,784 )                          | (14,376 )  |
| Net cash provided (used) by financing activities                                  | (125,368 )                         | 305,483    |
| Change in cash and cash equivalents                                               | (8,056 )                           | 262,366    |
| Cash and cash equivalents at beginning of period                                  | 17,063                             | 28,731     |
| Cash and cash equivalents at end of period                                        | \$9,007                            | \$291,097  |

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Supplemental non-cash investing and financing activities:

|                                                                                           |             |             |
|-------------------------------------------------------------------------------------------|-------------|-------------|
| Contribution of property, plant and equipment to a non-controlled entity                  | \$13,252    | \$—         |
| Issuance of limited partner units in settlement of equity-based incentive plan awards     | \$8,045     | \$7,092     |
| (1) Additions to property, plant and equipment                                            | \$(439,721) | \$(514,205) |
| Changes in accounts payable and other current liabilities related to capital expenditures | 8,461       | (3,605 )    |
| Additions to property, plant and equipment, net                                           | \$(431,260) | \$(517,810) |

See notes to consolidated financial statements.

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Organization, Description of Business and Basis of Presentation

Organization

Unless indicated otherwise, the terms “our,” “we,” “us” and similar language refer to Magellan Midstream Partners, L.P. together with its subsidiaries. We are a Delaware limited partnership and our limited partner units are traded on the New York Stock Exchange under the ticker symbol “MMP.” Magellan GP, LLC, a wholly-owned Delaware limited liability company, serves as our general partner.

Description of Business

We are principally engaged in the transportation, storage and distribution of refined petroleum products and crude oil. As of September 30, 2016, our asset portfolio, including the assets of our joint ventures, consisted of:

- our refined products segment, comprised of our 9,700-mile refined products pipeline system with 53 terminals as well as 26 independent terminals not connected to our pipeline system and our 1,100-mile ammonia pipeline system;

- our crude oil segment, comprised of approximately 2,100 miles of crude oil pipelines and storage facilities with an aggregate storage capacity of approximately 23 million barrels, of which approximately 15 million barrels are used for leased storage; and

- our marine storage segment, consisting of five marine terminals located along coastal waterways with an aggregate storage capacity of approximately 26 million barrels.

Terminology common in our industry includes the following terms, which describe products that we transport, store and distribute through our pipelines and terminals:

refined products are the output from refineries and are primarily used as fuels by consumers. Refined products include gasoline, diesel fuel, aviation fuel, kerosene and heating oil. Collectively, diesel fuel and heating oil are referred to as distillates;

- liquefied petroleum gases, or LPGs, are produced as by-products of the crude oil refining process and in connection with natural gas production. LPGs include butane and propane;

- blendstocks are blended with refined products to change or enhance their characteristics such as increasing a gasoline’s octane or oxygen content. Blendstocks include alkylates, oxygenates and natural gasoline;

- heavy oils and feedstocks are used as burner fuels or feedstocks for further processing by refineries and petrochemical facilities. Heavy oils and feedstocks include No. 6 fuel oil and vacuum gas oil;

- crude oil and condensate are used as feedstocks by refineries and petrochemical facilities;

- biofuels, such as ethanol and biodiesel, are increasingly required by government mandates; and

Ammonia is primarily used as a nitrogen fertilizer.

Except for ammonia, we use the term petroleum products to describe any, or a combination, of the above-noted products.

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Basis of Presentation

In the opinion of management, our accompanying consolidated financial statements which are unaudited, except for the consolidated balance sheet as of December 31, 2015, which is derived from our audited financial statements, include all normal and recurring adjustments necessary to present fairly our financial position as of September 30, 2016, the results of operations for the three and nine months ended September 30, 2015 and 2016 and cash flows for the nine months ended September 30, 2015 and 2016. The results of operations for the nine months ended September 30, 2016 are not necessarily indicative of the results to be expected for the full year ending December 31, 2016 for several reasons. Profits from our butane blending activities are realized largely during the first and fourth quarters of each year. Additionally, gasoline demand, which drives transportation volumes and revenues on our pipeline systems, generally trends higher during the summer driving months. Further, the volatility of commodity prices impacts the profits from our commodity activities and, to a lesser extent, the volume of petroleum products we transport on our pipelines.

Pursuant to the rules and regulations of the Securities and Exchange Commission, the financial statements in this report do not include all of the information and notes normally included with financial statements prepared in accordance with U.S. generally accepted accounting principles ("GAAP"). These financial statements should be read in conjunction with the audited consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2015.

Use of Estimates

The preparation of our consolidated financial statements in conformity with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities that exist at the date of our consolidated financial statements, as well as their impact on the reported amounts of revenue and expense during the reporting periods. Actual results could differ from those estimates.

New Accounting Pronouncements

In March 2016, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") 2016-09, Compensation - Stock Compensation (Topic 718): Improvements to Employee Share-Based Payment Accounting, which is part of the FASB's initiative to simplify accounting standards. The guidance requires an entity to make an entity-wide accounting policy election to either estimate the number of awards that are expected to vest or account for forfeitures when they occur, and allows equity classification for awards where employees elect to withhold up to the maximum statutory tax rates in the applicable jurisdictions. The new standard also requires cash paid by employers when directly withholding shares for tax withholding purposes to be classified as a financing activity in the statement of cash flows.

We elected to early adopt ASU 2016-09 during the first quarter of 2016, and this adoption did not have a material impact on our consolidated financial statements. In conjunction with our adoption of this new accounting standard, we have elected to account for equity-based compensation forfeitures as they occur. Additionally, and consistent with our

prior accounting policy, we continue to show cash paid when directly withholding shares for tax withholding purposes as a financing activity in our statements of cash flows.

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). This ASU requires lessees to recognize a right of use asset and lease liability on the balance sheet for all leases, with the exception of short-term leases. The new accounting model for lessors remains largely the same, although some changes have been made to align it with the new lessee model and the new revenue recognition guidance. This update also requires companies to include additional disclosures regarding their lessee and lessor agreements. Public companies are required to adopt the

Table of Contents

## MAGELLAN MIDSTREAM PARTNERS, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

standard for financial reporting periods that start after December 15, 2018, although early adoption is permitted. We are currently in the process of evaluating the impact this new standard will have on our financial statements.

In May 2014, the FASB issued ASU 2014-09, Revenue from Contracts with Customers, which eliminates the industry-specific guidance in U.S. GAAP and produces a single, principles-based method for companies to report revenue in their financial statements. This standard requires companies to make more estimates and use more judgment than under current guidance. In addition, all companies must compile more extensive footnote disclosures about how the revenue numbers were derived. This ASU requires full retrospective, modified retrospective or use of the cumulative effect method during the period of adoption. In July 2015, the FASB extended the effective date of this standard from January 1, 2017 to January 1, 2018. We are currently in the process of evaluating the impact this new standard will have on our financial statements.

**2. Product Sales Revenue**

The amounts reported as product sales revenue on our consolidated statements of income include revenue from the physical sale of petroleum products and mark-to-market adjustments from New York Mercantile Exchange (“NYMEX”) contracts. See Note 8 – Derivative Financial Instruments for a discussion of our commodity hedging strategies and how our NYMEX contracts impact product sales revenue. All of the petroleum products inventory we physically sell associated with our butane blending and fractionation activities, as well as the barrels from product gains we obtain from our operations, are reported as product sales revenue on our consolidated statements of income.

For the three and nine months ended September 30, 2015 and 2016, product sales revenue included the following (in thousands):

|                                     | Three Months Ended |           | Nine Months Ended |           |
|-------------------------------------|--------------------|-----------|-------------------|-----------|
|                                     | September 30,      |           | September 30,     |           |
|                                     | 2015               | 2016      | 2015              | 2016      |
| Physical sale of petroleum products | \$100,829          | \$146,006 | \$403,395         | \$412,045 |
| Change in value of NYMEX contracts  | 71,902             | (12,650 ) | 52,432            | (8,438 )  |
| Total product sales revenue         | \$172,731          | \$133,356 | \$455,827         | \$403,607 |

**3. Segment Disclosures**

Our reportable segments are strategic business units that offer different products and services. Our segments are managed separately as each segment requires different marketing strategies and business knowledge. Management evaluates performance based on segment operating margin, which includes revenue from affiliates and external customers, operating expenses, cost of product sales and earnings of non-controlled entities.

We believe that investors benefit from having access to the same financial measures used by management. Operating margin, which is presented in the following tables, is an important measure used by management to evaluate the economic performance of our core operations. Operating margin is not a GAAP measure, but the components of operating margin are computed using amounts that are determined in accordance with GAAP. A reconciliation of operating margin to operating profit, which is its nearest comparable GAAP financial measure, is included in the

tables below. Operating profit includes depreciation and amortization expense and general and administrative (“G&A”) expense that management does not consider when evaluating the core profitability of our separate operating segments.

Table of Contents

## MAGELLAN MIDSTREAM PARTNERS, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Three Months Ended September 30, 2015

(in thousands)

|                                              | Refined<br>Products | Crude Oil | Marine<br>Storage | Intersegment<br>Eliminations | Total     |
|----------------------------------------------|---------------------|-----------|-------------------|------------------------------|-----------|
| Transportation and terminals revenue         | \$264,156           | \$101,122 | \$45,109          | \$ —                         | \$410,387 |
| Product sales revenue                        | 171,775             | —         | 956               | —                            | 172,731   |
| Affiliate management fee revenue             | —                   | 3,211     | 346               | —                            | 3,557     |
| Total revenue                                | 435,931             | 104,333   | 46,411            | —                            | 586,675   |
| Operating expenses                           | 108,972             | 24,572    | 14,700            | (895 )                       | 147,349   |
| Cost of product sales                        | 85,341              | —         | 181               | —                            | 85,522    |
| Losses (earnings) of non-controlled entities | 48                  | (14,906 ) | (663 )            | —                            | (15,521 ) |
| Operating margin                             | 241,570             | 94,667    | 32,193            | 895                          | 369,325   |
| Depreciation and amortization expense        | 24,333              | 9,502     | 7,313             | 895                          | 42,043    |
| G&A expenses                                 | 22,238              | 9,818     | 5,556             | —                            | 37,612    |
| Operating profit                             | \$194,999           | \$75,347  | \$19,324          | \$ —                         | \$289,670 |

## Three Months Ended September 30, 2016

(in thousands)

|                                              | Refined<br>Products | Crude Oil | Marine<br>Storage | Intersegment<br>Eliminations | Total     |
|----------------------------------------------|---------------------|-----------|-------------------|------------------------------|-----------|
| Transportation and terminals revenue         | \$267,339           | \$100,113 | \$46,182          | \$ (201 )                    | \$413,433 |
| Product sales revenue                        | 105,834             | 24,750    | 2,772             | —                            | 133,356   |
| Affiliate management fee revenue             | 218                 | 4,416     | 359               | —                            | 4,993     |
| Total revenue                                | 373,391             | 129,279   | 49,313            | (201 )                       | 551,782   |
| Operating expenses                           | 95,776              | 24,628    | 16,374            | (1,492 )                     | 135,286   |
| Cost of product sales                        | 93,761              | 24,108    | 373               | —                            | 118,242   |
| Losses (earnings) of non-controlled entities | 272                 | (18,180 ) | (668 )            | —                            | (18,576 ) |
| Operating margin                             | 183,582             | 98,723    | 33,234            | 1,291                        | 316,830   |
| Depreciation and amortization expense        | 28,432              | 9,333     | 8,025             | 1,291                        | 47,081    |
| G&A expenses                                 | 22,993              | 8,493     | 4,314             | —                            | 35,800    |
| Operating profit                             | \$132,157           | \$80,897  | \$20,895          | \$ —                         | \$233,949 |

Table of Contents

## MAGELLAN MIDSTREAM PARTNERS, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Nine Months Ended September 30, 2015

(in thousands)

|                                              | Refined<br>Products | Crude Oil  | Marine<br>Storage | Intersegment<br>Eliminations | Total        |
|----------------------------------------------|---------------------|------------|-------------------|------------------------------|--------------|
| Transportation and terminals revenue         | \$ 723,156          | \$ 294,023 | \$ 131,921        | \$ —                         | \$ 1,149,100 |
| Product sales revenue                        | 453,737             | —          | 2,090             | —                            | 455,827      |
| Affiliate management fee revenue             | —                   | 9,449      | 1,029             | —                            | 10,478       |
| Total revenue                                | 1,176,893           | 303,472    | 135,040           | —                            | 1,615,405    |
| Operating expenses                           | 288,265             | 65,032     | 45,916            | (2,839 )                     | 396,374      |
| Cost of product sales                        | 315,301             | —          | 907               | —                            | 316,208      |
| Losses (earnings) of non-controlled entities | 146                 | (47,735 )  | (2,064 )          | —                            | (49,653 )    |
| Operating margin                             | 573,181             | 286,175    | 90,281            | 2,839                        | 952,476      |
| Depreciation and amortization expense        | 71,742              | 25,995     | 23,604            | 2,839                        | 124,180      |
| G&A expenses                                 | 68,730              | 26,935     | 15,387            | —                            | 111,052      |
| Operating profit                             | \$ 432,709          | \$ 233,245 | \$ 51,290         | \$ —                         | \$ 717,244   |

## Nine Months Ended September 30, 2016

(in thousands)

|                                              | Refined<br>Products | Crude Oil  | Marine<br>Storage | Intersegment<br>Eliminations | Total        |
|----------------------------------------------|---------------------|------------|-------------------|------------------------------|--------------|
| Transportation and terminals revenue         | \$ 739,931          | \$ 303,181 | \$ 132,837        | \$ (201 )                    | \$ 1,175,748 |
| Product sales revenue                        | 372,061             | 26,465     | 5,081             | —                            | 403,607      |
| Affiliate management fee revenue             | 422                 | 9,686      | 1,032             | —                            | 11,140       |
| Total revenue                                | 1,112,414           | 339,332    | 138,950           | (201 )                       | 1,590,495    |
| Operating expenses                           | 280,261             | 66,370     | 49,897            | (3,847 )                     | 392,681      |
| Cost of product sales                        | 300,009             | 26,469     | 1,052             | —                            | 327,530      |
| Losses (earnings) of non-controlled entities | 352                 | (49,870 )  | (2,025 )          | —                            | (51,543 )    |
| Operating margin                             | 531,792             | 296,363    | 90,026            | 3,646                        | 921,827      |
| Depreciation and amortization expense        | 78,523              | 28,264     | 23,704            | 3,646                        | 134,137      |
| G&A expenses                                 | 68,852              | 27,419     | 14,945            | —                            | 111,216      |
| Operating profit                             | \$ 384,417          | \$ 240,680 | \$ 51,377         | \$ —                         | \$ 676,474   |

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

4. Investments in Non-Controlled Entities

Our investments in non-controlled entities at September 30, 2016 were comprised of:

| Entity                                            | Ownership Interest |
|---------------------------------------------------|--------------------|
| BridgeTex Pipeline Company, LLC ("BridgeTex")     | 50%                |
| Double Eagle Pipeline LLC ("Double Eagle")        | 50%                |
| HoustonLink Pipeline Company, LLC ("HoustonLink") | 50%                |
| Powder Springs Logistics, LLC ("Powder Springs")  | 50%                |
| Saddlehorn Pipeline Company, LLC ("Saddlehorn")   | 40%                |
| Seabrook Logistics, LLC ("Seabrook")              | 50%                |
| Texas Frontera, LLC ("Texas Frontera")            | 50%                |

In February 2016, we transferred our 50% membership interest in Osage Pipe Line Company, LLC ("Osage") to an affiliate of HollyFrontier Corporation. In conjunction with this transaction, we entered into several commercial agreements with affiliates of HollyFrontier Corporation. We recorded these commercial agreements as \$43.7 million of intangible assets and \$8.3 million of other receivables in our consolidated balance sheets. The intangible assets will be amortized over the 20-year life of the contracts received. The total gain recorded in 2016 was \$28.1 million.

The management fees we have recognized from BridgeTex, Osage, Powder Springs, Saddlehorn and Texas Frontera are reported as affiliate management fee revenue on our consolidated statements of income. In addition, we receive reimbursement from certain of our joint ventures for costs incurred during construction, which we included as reductions to costs and expenses on our consolidated statements of income. These construction cost reimbursements totaled \$1.2 million and \$2.7 million during the three and nine months ended September 30, 2016, respectively.

We recognized pipeline capacity lease revenue from BridgeTex of \$8.9 million and \$8.9 million for the three months ended September 30, 2015 and 2016, respectively, and \$25.8 million and \$26.6 million for the nine months ended September 30, 2015 and 2016, respectively, which we included in transportation and terminals revenue on our consolidated statements of income.

We recognized throughput revenue from Double Eagle of \$0.8 million and \$0.9 million for the three months ended September 30, 2015 and 2016, respectively, and \$2.6 million and \$2.5 million for the nine months ended September 30, 2015 and 2016, respectively, which we included in transportation and terminals revenue on our consolidated statements of income. At December 31, 2015 and September 30, 2016, respectively, we recognized a \$0.2 million and \$0.3 million trade accounts receivable from Double Eagle.

At September 30, 2016, we recognized \$2.9 million, \$1.4 million and \$0.5 million of other receivables from Saddlehorn, BridgeTex and Powder Springs, respectively, related to the activities detailed above and miscellaneous cost reimbursements. These receivables are reported in our balance sheets as other accounts receivable.

The financial results from Texas Frontera are included in our marine storage segment, the financial results from BridgeTex, Double Eagle, HoustonLink, Osage, Saddlehorn and Seabrook are included in our crude oil segment and

the financial results from Powder Springs are included in our refined products segment, each as earnings/losses of non-controlled entities.

Table of Contents

## MAGELLAN MIDSTREAM PARTNERS, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

A summary of our investments in non-controlled entities follows (in thousands):

|                                                                       | BridgeTex | All Others | Consolidated |
|-----------------------------------------------------------------------|-----------|------------|--------------|
| Investments at December 31, 2015                                      | \$495,267 | \$270,361  | \$ 765,628   |
| Additional investment                                                 | 31,503    | 143,397    | 174,900      |
| Exchange of investment in non-controlled entity                       | —         | (25,105 )  | (25,105 )    |
| Earnings of non-controlled entities:                                  |           |            |              |
| Proportionate share of earnings                                       | 45,990    | 7,256      | 53,246       |
| Amortization of excess investment and capitalized interest            | (1,529 )  | (174 )     | (1,703 )     |
| Earnings of non-controlled entities                                   | 44,461    | 7,082      | 51,543       |
| Less:                                                                 |           |            |              |
| Distributions of earnings from investments in non-controlled entities | 44,461    | 5,586      | 50,047       |
| Distributions in excess of earnings of non-controlled entities        | 3,333     | 1,167      | 4,500        |
| Investments at September 30, 2016                                     | \$523,437 | \$388,982  | \$ 912,419   |

Summarized financial information of our non-controlled entities for the three and nine months ended September 30, 2015 and 2016 follows (in thousands):

|            | Three Months Ended<br>September 30, 2015 |               |              | Three Months Ended<br>September 30, 2016 |               |              |
|------------|------------------------------------------|---------------|--------------|------------------------------------------|---------------|--------------|
|            | BridgeTex                                | All<br>Others | Consolidated | BridgeTex                                | All<br>Others | Consolidated |
| Revenue    | \$47,555                                 | \$12,530      | \$ 60,085    | \$55,843                                 | \$14,022      | \$ 69,865    |
| Net income | \$28,150                                 | \$4,151       | \$ 32,301    | \$33,514                                 | \$5,149       | \$ 38,663    |

  

|            | Nine Months Ended September<br>30, 2015 |               |              | Nine Months Ended September<br>30, 2016 |               |              |
|------------|-----------------------------------------|---------------|--------------|-----------------------------------------|---------------|--------------|
|            | BridgeTex                               | All<br>Others | Consolidated | BridgeTex                               | All<br>Others | Consolidated |
| Revenue    | \$146,320                               | \$33,677      | \$ 179,997   | \$155,067                               | \$35,451      | \$ 190,518   |
| Net income | \$91,806                                | \$11,525      | \$ 103,331   | \$91,981                                | \$14,907      | \$ 106,888   |

Table of ContentsMAGELLAN MIDSTREAM PARTNERS, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 5. Inventory

Inventory at December 31, 2015 and September 30, 2016 was as follows (in thousands):

|                           | December 31, September 30, |            |
|---------------------------|----------------------------|------------|
|                           | 2015                       | 2016       |
| Refined products          | \$ 57,455                  | \$ 23,028  |
| Crude oil                 | 28,385                     | 20,475     |
| Transmix                  | 21,297                     | 33,108     |
| Liquefied petroleum gases | 17,954                     | 40,684     |
| Additives                 | 5,777                      | 5,716      |
| Total inventory           | \$ 130,868                 | \$ 123,011 |

## 6. Employee Benefit Plans

We sponsor two pension plans for certain union employees and a pension plan primarily for non-union employees, a postretirement benefit plan for selected employees and a defined contribution plan. The following tables present our consolidated net periodic benefit costs related to the pension and postretirement benefit plans for the three and nine months ended September 30, 2015 and 2016 (in thousands):

|                                           | Three Months Ended<br>September 30, 2015 |                                     | Three Months Ended<br>September 30, 2016 |                                     |
|-------------------------------------------|------------------------------------------|-------------------------------------|------------------------------------------|-------------------------------------|
|                                           | Pension<br>Benefits                      | Other<br>Postretirement<br>Benefits | Pension<br>Benefits                      | Other<br>Postretirement<br>Benefits |
| Components of net periodic benefit costs: |                                          |                                     |                                          |                                     |
| Service cost                              | \$4,723                                  | \$ 61                               | \$4,555                                  | \$ 53                               |
| Interest cost                             | 1,938                                    | 109                                 | 1,992                                    | 148                                 |
| Expected return on plan assets            | (2,009 )                                 | —                                   | (2,235 )                                 | —                                   |
| Amortization of prior service credit      | —                                        | (928 )                              | (45 )                                    | (928 )                              |
| Amortization of actuarial loss            | 1,577                                    | 221                                 | 1,161                                    | 291                                 |
| Settlement cost                           | —                                        | —                                   | 202                                      | —                                   |
| Net periodic benefit cost (credit)        | \$6,229                                  | \$ (537 )                           | \$5,630                                  | \$ (436 )                           |

Table of Contents

## MAGELLAN MIDSTREAM PARTNERS, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

|                                           | Nine Months Ended<br>September 30, 2015 |                                     | Nine Months Ended<br>September 30, 2016 |                                     |
|-------------------------------------------|-----------------------------------------|-------------------------------------|-----------------------------------------|-------------------------------------|
|                                           | Pension<br>Benefits                     | Other<br>Postretirement<br>Benefits | Pension<br>Benefits                     | Other<br>Postretirement<br>Benefits |
| Components of net periodic benefit costs: |                                         |                                     |                                         |                                     |
| Service cost                              | \$ 14,168                               | \$ 183                              | \$ 13,648                               | \$ 176                              |
| Interest cost                             | 5,815                                   | 328                                 | 5,970                                   | 368                                 |
| Expected return on plan assets            | (6,028 )                                | —                                   | (6,694 )                                | —                                   |
| Amortization of prior service credit      | —                                       | (2,784 )                            | (135 )                                  | (2,785 )                            |
| Amortization of actuarial loss            | 4,730                                   | 663                                 | 3,485                                   | 660                                 |
| Settlement cost                           | —                                       | —                                   | 202                                     | —                                   |
| Net periodic benefit cost (credit)        | \$ 18,685                               | \$ (1,610 )                         | \$ 16,476                               | \$ (1,581 )                         |

Contributions estimated to be paid into the plans in 2016 are \$26.0 million and \$0.5 million for the pension and other postretirement benefit plans, respectively.

We match our employees' qualifying contributions to our defined contribution plan, resulting in expense to us. Expenses related to the defined contribution plan were \$1.8 million and \$2.4 million, respectively, for the three months ended September 30, 2015 and 2016 and \$6.8 million and \$7.8 million, respectively, for the nine months ended September 30, 2015 and 2016.

Table of Contents

## MAGELLAN MIDSTREAM PARTNERS, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Amounts Included in AOCL

The changes in AOCL related to employee benefit plan assets and benefit obligations for the three and nine months ended September 30, 2015 and 2016 were as follows (in thousands):

|                                      | Three Months Ended<br>September 30, 2015 |                                     | Three Months Ended<br>September 30, 2016 |                                     |
|--------------------------------------|------------------------------------------|-------------------------------------|------------------------------------------|-------------------------------------|
| Gains (Losses) Included in AOCL      | Pension<br>Benefits                      | Other<br>Postretirement<br>Benefits | Pension<br>Benefits                      | Other<br>Postretirement<br>Benefits |
| Beginning balance                    | \$(60,104)                               | \$ (3,110 )                         | \$(60,045)                               | \$ (5,433 )                         |
| Amortization of prior service credit | —                                        | (928 )                              | (45 )                                    | (928 )                              |
| Amortization of actuarial loss       | 1,577                                    | 221                                 | 1,161                                    | 291                                 |
| Settlement cost                      | —                                        | —                                   | 202                                      | —                                   |
| Ending balance                       | \$(58,527)                               | \$ (3,817 )                         | \$(58,727)                               | \$ (6,070 )                         |
|                                      | Nine Months Ended<br>September 30, 2015  |                                     | Nine Months Ended<br>September 30, 2016  |                                     |
| Gains (Losses) Included in AOCL      | Pension<br>Benefits                      | Other<br>Postretirement<br>Benefits | Pension<br>Benefits                      | Other<br>Postretirement<br>Benefits |
| Beginning balance                    | \$(63,257)                               | \$ (1,696 )                         | \$(62,279)                               | \$ (3,945 )                         |
| Amortization of prior service credit | —                                        | (2,784 )                            | (135 )                                   | (2,785 )                            |
| Amortization of actuarial loss       | 4,730                                    | 663                                 | 3,485                                    | 660                                 |
| Settlement cost                      | —                                        | —                                   | 202                                      | —                                   |
| Ending balance                       | \$(58,527)                               | \$ (3,817 )                         | \$(58,727)                               | \$ (6,070 )                         |

Table of ContentsMAGELLAN MIDSTREAM PARTNERS, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## 7. Debt

The carrying amount of our consolidated debt at December 31, 2015 and September 30, 2016 was as follows (in thousands, except as otherwise noted):

|                                                        | December 31,<br>2015 | September 30,<br>2016 | Weighted-Average<br>Interest Rate for the Nine Months Ended September<br>30, 2016 <sup>(1)</sup> |
|--------------------------------------------------------|----------------------|-----------------------|--------------------------------------------------------------------------------------------------|
| Commercial paper <sup>(2)</sup>                        | \$ 279,801           | \$ 34,880             | 0.8%                                                                                             |
| \$250.0 million of 5.65% Notes due 2016 <sup>(3)</sup> | 250,208              | 250,020               | 5.7%                                                                                             |
| \$250.0 million of 6.40% Notes due 2018                | 254,694              | 253,298               | 5.5%                                                                                             |
| \$550.0 million of 6.55% Notes due 2019                | 562,600              | 560,042               | 5.7%                                                                                             |
| \$550.0 million of 4.25% Notes due 2021                | 553,002              | 552,620               | 4.1%                                                                                             |
| \$250.0 million of 3.20% Notes due 2025                | 247,788              | 247,967               | 3.2%                                                                                             |
| \$650.0 million of 5.00% Notes due 2026 <sup>(2)</sup> | —                    | 644,129               | 5.1%                                                                                             |
| \$250.0 million of 6.40% Notes due 2037                | 247,230              | 247,312               | 6.4%                                                                                             |
| \$250.0 million of 4.20% Notes due 2042                | 246,142              | 246,230               | 4.3%                                                                                             |
| \$550.0 million of 5.15% Notes due 2043                | 550,819              | 550,885               | 5.1%                                                                                             |
| \$250.0 million of 4.20% Notes due 2045                | 247,338              | 247,408               | 4.7%                                                                                             |
| \$500.0 million of 4.25% Notes due 2046 <sup>(2)</sup> | —                    | 488,731               | 4.8%                                                                                             |
| Total debt                                             | 3,439,622            | 4,323,522             | 4.9%                                                                                             |
| Less: current portion of long-term debt, net           | 250,335              | 250,020               |                                                                                                  |
| Long-term debt, net <sup>(4)</sup>                     | \$ 3,189,287         | \$ 4,073,502          |                                                                                                  |

(1) Weighted-average interest rate includes the amortization/accretion of discounts, premiums and gains/losses realized on historical cash flow and fair value hedges recognized as interest expense.

These borrowings were outstanding for only a portion of the nine-month period ending September 30, 2016. The (2) weighted-average interest rate for these borrowings was calculated based on the number of days the borrowings were outstanding during the noted period.

- (3) These borrowings will mature in October 2016 and are reflected in current debt on our consolidated balance sheets at December 31, 2015 and September 30, 2016.
- (4) Long-term debt is presented net of unamortized debt issuance costs of \$18.7 million and \$27.4 million at December 31, 2015 and September 30, 2016, respectively.

All of the instruments detailed in the table above are senior indebtedness.

The face value of our debt at December 31, 2015 and September 30, 2016 was \$3.4 billion and \$4.3 billion, respectively. The difference between the face value and carrying value of our debt outstanding is the unamortized portion of terminated fair value hedges and the unamortized discounts and premiums on debt issuances. Realized gains and losses on fair value hedges and note discounts and premiums are being amortized or accreted to the applicable notes over the respective lives of those notes.

#### 2016 Debt Offering

In September 2016, we issued \$500.0 million of our 4.25% notes due 2046 in an underwritten public offering. The notes were issued at 98.762% of par. Net proceeds from this offering were approximately \$488.7 million, after underwriting discounts and offering expenses of \$5.1 million. The net proceeds from this offering were used to repay our 5.65% senior notes when due in October 2016 and to repay borrowings outstanding under our commercial paper program. The remaining proceeds may be used for general partnership purposes, which may include capital expenditures.

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

In February 2016, we issued \$650.0 million of our 5.00% notes due 2026 in an underwritten public offering. The notes were issued at 99.875% of par. Net proceeds from this offering were approximately \$643.8 million, after underwriting discounts and offering expenses of \$5.4 million. The net proceeds from this offering were used to repay borrowings outstanding under our commercial paper program and for general partnership purposes, including expansion capital.

Other Debt

**Revolving Credit Facilities.** At September 30, 2016, the total borrowing capacity under our revolving credit facility with a maturity date of October 27, 2020 was \$1.0 billion. Any borrowings outstanding under this facility are classified as long-term debt on our consolidated balance sheets. Borrowings under this facility are unsecured and bear interest at LIBOR plus a spread ranging from 1.000% to 1.625% based on our credit ratings. Additionally, an unused commitment fee is assessed at a rate between 0.100% and 0.275% depending on our credit ratings. The unused commitment fee was 0.125% at September 30, 2016. Borrowings under this facility may be used for general partnership purposes, including capital expenditures. As of December 31, 2015 and September 30, 2016, respectively, there were no borrowings outstanding under this facility, with \$6.3 million obligated for letters of credit. Amounts obligated for letters of credit are not reflected as debt on our consolidated balance sheets, but decrease our borrowing capacity under this facility.

At September 30, 2016, the total borrowing capacity under our 364-day credit facility was \$250.0 million. The maturity date of this credit facility is October 25, 2016. See Note 14 – Subsequent Events for recent information about this credit facility. Any borrowings under this credit facility are classified as current debt on our consolidated balance sheets. Borrowings under this facility are unsecured and bear interest at LIBOR plus a spread ranging from 1.000% to 1.625% based on our credit ratings. Additionally, an unused commitment fee is assessed at a rate between 0.080% and 0.225% depending on our credit ratings. The unused commitment fee was 0.100% at September 30, 2016. Borrowings under this facility may be used for general partnership purposes, including capital expenditures. As of December 31, 2015 and September 30, 2016, respectively, there were no borrowings outstanding under this facility.

**Commercial Paper Program.** The maturities of our commercial paper notes vary, but may not exceed 397 days from the date of issuance. The commercial paper notes are sold under customary terms in the commercial paper market and are issued at a discount from par, or alternatively, are sold at par and bear varying interest rates on a fixed or floating basis. The commercial paper we can issue is limited by the amounts available under our revolving credit facility up to an aggregate principal amount of \$1.0 billion and is classified as long-term debt.

8. Derivative Financial Instruments

Interest Rate Derivatives

We periodically enter into interest rate derivatives to hedge the fair value of our debt or interest on expected debt issuances, and we have historically designated these derivatives as cash flow or fair value hedges for accounting purposes. Adjustments resulting from discontinued hedges continue to be recognized in accordance with their historic

hedging relationships.

During 2016, we entered into \$100.0 million of forward-starting interest rate swap agreements to hedge against the risk of variability of future interest payments on a portion of debt we anticipate issuing in 2018. The fair values of these contracts at September 30, 2016 were recorded on our balance sheets as an other noncurrent liability of \$3.5 million, with the offset recorded to other comprehensive income. We account for these agreements as cash flow hedges.

17

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Table of Contents

## MAGELLAN MIDSTREAM PARTNERS, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

During 2015 and 2016, we entered into \$250.0 million of forward-starting interest rate swap agreements to hedge against the risk of variability of future interest payments on a portion of debt we anticipated issuing in 2016. We accounted for these agreements as cash flow hedges. When we issued \$500.0 million of 4.25% notes due 2046 in September 2016, we settled the associated interest rate swap agreements for a loss of \$19.3 million. The loss was recorded to other comprehensive income and will be recognized into earnings as an adjustment to our periodic interest expense accruals over the first ten-year payment period of the associated notes. This loss was also reported as a net payment on financial derivatives in the financing activities of our consolidated statements of cash flows in 2016.

## Commodity Derivatives

## Hedging Strategies

Our butane blending activities produce gasoline products, and we can reasonably estimate the timing and quantities of sales of these products. We use a combination of NYMEX and forward purchase and sale contracts to help manage commodity price changes, which is intended to mitigate the risk of decline in the product margin realized from our butane blending activities that we choose to hedge. Further, certain of our other commercial operations generate petroleum products. We use NYMEX contracts to hedge against future price changes for some of these commodities.

We account for the forward physical purchase and sale contracts we use in our butane blending and fractionation activities as normal purchases and sales. Forward contracts that qualify for and are elected as normal purchases and sales are accounted for using traditional accrual accounting.

The NYMEX contracts that we enter into fall into one of three hedge categories:

| Hedge Category                                  | Hedge Purpose                                                                                                                  | Accounting Treatment                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|-------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Qualifies For Hedge Accounting Treatment        |                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Cash Flow Hedge                                 | To hedge the variability in cash flows related to a forecasted transaction.                                                    | The effective portion of changes in the fair value of the hedge is recorded to accumulated other comprehensive income/loss and reclassified to earnings when the forecasted transaction occurs. Any ineffectiveness is recognized currently in earnings. The effective portion of changes in the fair value of the hedge is recorded as adjustments to the asset or liability being hedged. Any ineffectiveness and amounts excluded from the assessment of hedge effectiveness are recognized currently in earnings. |
| Fair Value Hedge                                | To hedge against changes in the fair value of a recognized asset or liability.                                                 |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Does Not Qualify For Hedge Accounting Treatment |                                                                                                                                |                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                       |
| Economic Hedge                                  | To effectively serve as either a fair value or a cash flow hedge; however, the derivative agreement does not qualify for hedge | Changes in the fair value of these agreements are recognized currently in earnings.                                                                                                                                                                                                                                                                                                                                                                                                                                   |

accounting treatment under Accounting  
Standards Codification (“ASC”) 815, Derivatives  
and Hedging.

During the three and nine months ended September 30, 2015 and 2016, none of the commodity hedging contracts we entered into qualified for or were designated as cash flow hedges.

Period changes in the fair value of NYMEX agreements that are accounted for as economic hedges (other than those economic hedges of our butane purchases and our pipeline product overages as discussed below), the effective portion of changes in the fair value of cash flow hedges that are reclassified from AOCL and any ineffectiveness

Table of ContentsMAGELLAN MIDSTREAM PARTNERS, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

associated with hedges related to our commodity activities are recognized currently in earnings as adjustments to product sales.

We also use NYMEX contracts, which are not designated as hedges for accounting purposes, to hedge against changes in the price of butane we expect to purchase in the future. Period changes in the fair value of these agreements are recognized currently in earnings as adjustments to cost of product sales.

We hold petroleum product inventories that we obtain from overages on our pipeline systems. We use NYMEX contracts that are not designated as hedges for accounting purposes to help manage price changes related to these inventory barrels. Period changes in the fair value of these agreements are recognized currently in earnings as adjustments to operating expense.

Additionally, we hold crude oil barrels that we use for operational purposes, which we classify as a long-term asset on our consolidated balance sheets as tank bottoms. We use NYMEX contracts to hedge against changes in the price of these crude oil barrels. We record the effective portion of the gains or losses for those contracts that qualify as fair value hedges as adjustments to the assets being hedged and the ineffective portions as well as amounts excluded from the assessment of hedge effectiveness as adjustments to other income or expense.

As outlined in the table below, our open NYMEX contracts at September 30, 2016 were as follows:

| Type of Contract/Accounting Methodology | Product Represented by the Contract and Associated Barrels | Maturity Dates                      |
|-----------------------------------------|------------------------------------------------------------|-------------------------------------|
| NYMEX - Fair Value Hedges               | 0.7 million barrels of crude oil                           | November 2017                       |
| NYMEX - Economic Hedges                 | 5.1 million barrels of refined products and crude oil      | Between October 2016 and April 2017 |
| NYMEX - Economic Hedges                 | 1.3 million barrels of future purchases of butane          | Between October 2016 and April 2017 |

## Energy Commodity Derivatives Contracts and Deposits Offsets

At September 30, 2016, we had made margin deposits of \$30.6 million for our NYMEX contracts with our counterparties, which were recorded as a current asset under energy commodity derivatives deposits on our consolidated balance sheets. We have the right to offset the combined fair values of our open NYMEX contracts against our margin deposits under a master netting arrangement for each counterparty; however, we have elected to present the combined fair values of our open NYMEX contracts separately from the related margin deposits on our consolidated balance sheets. Additionally, we have the right to offset the fair values of our NYMEX agreements together for each counterparty, which we have elected to do, and we report the combined net balances on our consolidated balance sheets. A schedule of the derivative amounts we have offset and the deposit amounts we could offset under a master netting arrangement are provided below as of December 31, 2015 and September 30, 2016 (in thousands):

December 31, 2015

Description

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|                              | Gross<br>Amounts<br>of<br>Recognized<br>Assets | Gross<br>Amounts of<br>Liabilities<br>Offset in the<br>Consolidated<br>Balance<br>Sheets | Net Amounts<br>of Assets<br>Presented in<br>the<br>Consolidated<br>Balance<br>Sheets <sup>(1)</sup> | Margin<br>Deposit<br>Amounts Not<br>Offset in the<br>Consolidated<br>Balance<br>Sheets | Net Asset<br>Amount <sup>(3)</sup> |
|------------------------------|------------------------------------------------|------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|------------------------------------|
| Energy commodity derivatives | \$48,367                                       | \$ (5,646 )                                                                              | \$ 42,721                                                                                           | \$ (24,252 )                                                                           | \$ 18,469                          |

Table of Contents

## MAGELLAN MIDSTREAM PARTNERS, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| Description                  | September 30, 2016 |               | Net Amounts<br>of Liabilities<br>Presented in<br>the<br>Consolidated<br>Balance<br>Sheets <sup>(2)</sup> | Margin<br>Deposit<br>Amounts Not<br>Offset in the<br>Consolidated<br>Balance<br>Sheets | Net Asset<br>Amount <sup>(3)</sup> |
|------------------------------|--------------------|---------------|----------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------|------------------------------------|
|                              | Gross              | Gross         |                                                                                                          |                                                                                        |                                    |
|                              | Amounts            | Amounts of    |                                                                                                          |                                                                                        |                                    |
|                              | of                 | Assets Offset |                                                                                                          |                                                                                        |                                    |
|                              | Recognized         | Consolidated  |                                                                                                          |                                                                                        |                                    |
|                              | Liabilities        | Balance       |                                                                                                          |                                                                                        |                                    |
|                              |                    | Sheets        |                                                                                                          |                                                                                        |                                    |
| Energy commodity derivatives | \$(15,576)         | \$ 3,247      | \$ (12,329 )                                                                                             | \$ 30,559                                                                              | \$ 18,230                          |

(1) Net amount includes energy commodity derivative contracts classified as current assets, net, of \$39,243 and noncurrent assets of \$3,478.

(2) Net amount includes energy commodity derivative contracts classified as current liabilities, net, of \$12,430 and noncurrent assets of \$101.

(3) Amount represents the maximum loss we would incur if all of our counterparties failed to perform on their derivative contracts.

## Impact of Derivatives on Our Financial Statements

## Comprehensive Income

The changes in derivative activity included in AOCL for the three and nine months ended September 30, 2015 and 2016 were as follows (in thousands):

|                                                            | Three Months Ended |                    | Nine Months Ended  |                    |
|------------------------------------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                                            | September 30, 2015 | September 30, 2016 | September 30, 2015 | September 30, 2016 |
| Derivative Losses Included in AOCL                         |                    |                    |                    |                    |
| Beginning balance                                          | \$(29,528)         | \$(50,459)         | \$(16,587)         | \$(30,126)         |
| Net loss on cash flow hedges                               | (3,410 )           | (3,169 )           | (16,939 )          | (24,278 )          |
| Reclassification of net loss on cash flow hedges to income | 388                | 512                | 976                | 1,288              |
| Ending balance                                             | \$(32,550)         | \$(53,116)         | \$(32,550)         | \$(53,116)         |

## Income Statements

The following tables provide a summary of the effect on our consolidated statements of income for the three and nine months ended September 30, 2015 and 2016 of derivatives accounted for under ASC 815-30, Derivatives and Hedging—Cash Flow Hedges, that were designated as hedging instruments (in thousands):

## Three Months Ended September 30, 2015

| Amount of Loss<br>Recognized<br>in | Location of Loss<br>Income | Reclassified from AOCL into |
|------------------------------------|----------------------------|-----------------------------|
|------------------------------------|----------------------------|-----------------------------|

Amount of Loss  
Reclassified  
from AOCL into Income

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| Derivative<br>Instrument | AOCL on Derivative                                     | Effective<br>Portion                                    | Ineffective<br>Portion |
|--------------------------|--------------------------------------------------------|---------------------------------------------------------|------------------------|
| Interest rate contracts  | \$(3,410) Interest expense                             | \$ (388 )                                               | \$ —                   |
|                          | Three Months Ended September 30, 2016                  |                                                         |                        |
|                          | Amount of<br>Loss<br>Recognized                        | Amount of Loss<br>Reclassified<br>from AOCL into Income |                        |
| Derivative<br>Instrument | in<br>AOCL on Derivative                               | Effective<br>Portion                                    | Ineffective<br>Portion |
| Interest rate contracts  | \$(3,169) Interest expense                             | \$ (512 )                                               | \$ —                   |
|                          | Location of Loss Reclassified from AOCL into<br>Income |                                                         |                        |

Table of ContentsMAGELLAN MIDSTREAM PARTNERS, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

| Derivative Instrument   | Nine Months Ended September 30, 2015            |                                                     | Amount of Loss Reclassified from AOCL into Income |                     |
|-------------------------|-------------------------------------------------|-----------------------------------------------------|---------------------------------------------------|---------------------|
|                         | Amount of Loss Recognized in AOCL on Derivative | Location of Loss Reclassified from AOCL into Income | Effective Portion                                 | Ineffective Portion |
| Interest rate contracts | \$(16,939)                                      | Interest expense                                    | \$ (976 )                                         | \$ —                |

  

| Derivative Instrument   | Nine Months Ended September 30, 2016            |                                                     | Amount of Loss Reclassified from AOCL into Income |                     |
|-------------------------|-------------------------------------------------|-----------------------------------------------------|---------------------------------------------------|---------------------|
|                         | Amount of Loss Recognized in AOCL on Derivative | Location of Loss Reclassified from AOCL into Income | Effective Portion                                 | Ineffective Portion |
| Interest rate contracts | \$(24,278)                                      | Interest expense                                    | \$ (1,288 )                                       | \$ —                |

As of September 30, 2016, the net loss estimated to be classified to interest expense over the next twelve months from AOCL is approximately \$3.0 million.

During 2015 and 2016, we had open NYMEX contracts on 0.7 million barrels of crude oil that were designated as fair value hedges. Because there was no ineffectiveness recognized on these hedges, the cumulative gains at December 31, 2015 and September 30, 2016 of \$27.9 million and \$17.6 million, respectively, from these agreements were offset by a cumulative decrease to tank bottoms. The differential between the current spot price and forward price is excluded from the assessment of hedge effectiveness for these fair value hedges. For the three months ended September 30, 2015 and 2016, we recognized a gain (loss) of \$(1.7) million and \$0.3 million, respectively, and for the nine months ended September 30, 2015 and 2016, we recognized a gain of \$4.6 million and \$4.5 million, respectively, for the amounts we excluded from the assessment of effectiveness of these fair value hedges, which we reported as other income/expense on our consolidated statements of income.

The following table provides a summary of the effect on our consolidated statements of income for the three and nine months ended September 30, 2015 and 2016 of derivatives accounted for under ASC 815, Derivatives and Hedging, that were not designated as hedging instruments (in thousands):

| Derivative Instrument     | Location of Gain (Loss) Recognized on Derivatives | Amount of Gain (Loss) Recognized on Derivatives |            |                                 |           |
|---------------------------|---------------------------------------------------|-------------------------------------------------|------------|---------------------------------|-----------|
|                           |                                                   | Three Months Ended September 30,                |            | Nine Months Ended September 30, |           |
|                           |                                                   | 2015                                            | 2016       | 2015                            | 2016      |
| NYMEX commodity contracts | Product sales revenue                             | \$71,902                                        | \$(12,650) | \$52,432                        | \$(8,438) |
| NYMEX commodity contracts | Operating expenses                                | 14,761                                          | 4,212      | 7,181                           | (1,192 )  |
| NYMEX commodity contracts | Cost of product sales                             | (3,767 )                                        | 831        | (5,847 )                        | 3,643     |

|       |          |            |          |           |
|-------|----------|------------|----------|-----------|
| Total | \$82,896 | \$(7,607 ) | \$53,766 | \$(5,987) |
|-------|----------|------------|----------|-----------|

The impact of the derivatives in the above table was reflected as cash from operations on our consolidated statements of cash flows.

Table of Contents

## MAGELLAN MIDSTREAM PARTNERS, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

## Balance Sheets

The following tables provide a summary of the fair value of derivatives accounted for under ASC 815, Derivatives and Hedging, which are presented on a net basis in our consolidated balance sheets, that were designated as hedging instruments as of December 31, 2015 and September 30, 2016 (in thousands):

| December 31, 2015         |                                             |            |                                             |            |
|---------------------------|---------------------------------------------|------------|---------------------------------------------|------------|
| Asset Derivatives         |                                             |            | Liability Derivatives                       |            |
| Derivative Instrument     | Balance Sheet Location                      | Fair Value | Balance Sheet Location                      | Fair Value |
| NYMEX commodity contracts | Energy commodity derivatives contracts, net | \$60       | Energy commodity derivatives contracts, net | \$ —       |
| NYMEX commodity contracts | Other noncurrent assets                     | 3,478      | Other noncurrent liabilities                | —          |
| Interest rate contracts   | Other current assets                        | 2,179      | Other current liabilities                   | 653        |
|                           | Total                                       | \$5,717    | Total                                       | \$ 653     |

| September 30, 2016        |                         |            |                              |            |
|---------------------------|-------------------------|------------|------------------------------|------------|
| Asset Derivatives         |                         |            | Liability Derivatives        |            |
| Derivative Instrument     | Balance Sheet Location  | Fair Value | Balance Sheet Location       | Fair Value |
| NYMEX commodity contracts | Other noncurrent assets | \$ 101     | Other noncurrent liabilities | \$ —       |
| Interest rate contracts   | Other noncurrent assets | —          | Other noncurrent liabilities | 3,465      |
|                           | Total                   | \$ 101     | Total                        | \$3,465    |

The following tables provide a summary of the fair value of derivatives accounted for under ASC 815, Derivatives and Hedging, which are presented on a net basis in our consolidated balance sheets, that were not designated as hedging instruments as of December 31, 2015 and September 30, 2016 (in thousands):

| December 31, 2015         |                                             |            |                                             |            |
|---------------------------|---------------------------------------------|------------|---------------------------------------------|------------|
| Asset Derivatives         |                                             |            | Liability Derivatives                       |            |
| Derivative Instrument     | Balance Sheet Location                      | Fair Value | Balance Sheet Location                      | Fair Value |
| NYMEX commodity contracts | Energy commodity derivatives contracts, net | \$ 44,829  | Energy commodity derivatives contracts, net | \$ 5,646   |
| September 30, 2016        |                                             |            |                                             |            |
| Asset Derivatives         |                                             |            | Liability Derivatives                       |            |
| Derivative Instrument     | Balance Sheet Location                      | Fair Value | Balance Sheet Location                      | Fair Value |
| NYMEX commodity contracts | Energy commodity derivatives contracts, net | \$ 3,146   | Energy commodity derivatives contracts, net | \$ 15,576  |



Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

9. Commitments and Contingencies

Environmental Liabilities

Liabilities recognized for estimated environmental costs were \$31.4 million and \$25.8 million at December 31, 2015 and September 30, 2016, respectively. We have classified environmental liabilities as current or noncurrent based on management's estimates regarding the timing of actual payments. Management estimates that expenditures associated with these environmental liabilities will be substantially paid over the next 9 years. Environmental expense recognized as a result of changes in our environmental liabilities are generally included in operating expenses on our consolidated statements of income. Environmental expenses were \$1.3 million and \$0.3 million for the three months ended September 30, 2015 and 2016, respectively, and \$5.6 million and \$4.6 million for the nine months ended September 30, 2015 and 2016, respectively.

Environmental Receivables

Receivables from insurance carriers and other third parties related to environmental matters were \$2.6 million at December 31, 2015, of which \$0.7 million and \$1.9 million were recorded to other accounts receivable and long-term receivables, respectively, on our consolidated balance sheets. Receivables from insurance carriers and other third parties related to environmental matters were \$2.0 million at September 30, 2016, of which \$0.8 million and \$1.2 million were recorded to other accounts receivable and long-term receivables, respectively, on our consolidated balance sheets.

Other

We are a party to various other claims, legal actions and complaints arising in the ordinary course of business, including without limitation those disclosed in Item 1, Legal Proceedings of Part II of this report on Form 10-Q. While the results cannot be predicted with certainty, management believes the ultimate resolution of these claims, legal actions and complaints after consideration of amounts accrued, insurance coverage or other indemnification arrangements will not have a material adverse effect on our results of operations, financial position or cash flows. See Note 14 – Subsequent Events for additional information about a recent event.

10. Long-Term Incentive Plan

We have a long-term incentive plan ("LTIP") for certain of our employees and directors of our general partner. The LTIP primarily consists of phantom units and permits the grant of awards covering an aggregate payout of 11.9 million of our limited partner units. The compensation committee of our general partner's board of directors administers our LTIP. The estimated units remaining available under the LTIP at September 30, 2016 total 3.0 million.

Table of ContentsMAGELLAN MIDSTREAM PARTNERS, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Our equity-based incentive compensation expense (benefit) was as follows (in thousands):

|                           | Three Months Ended<br>September 30, 2015 |                     |         | Nine Months Ended<br>September 30, 2015 |                     |          |
|---------------------------|------------------------------------------|---------------------|---------|-----------------------------------------|---------------------|----------|
|                           | Equity<br>Method                         | Liability<br>Method | Total   | Equity<br>Method                        | Liability<br>Method | Total    |
| Performance-based awards: |                                          |                     |         |                                         |                     |          |
| 2013 awards               | \$1,673                                  | \$ (590 )           | \$1,083 | \$6,246                                 | \$ 501              | \$6,747  |
| 2014 awards               | 1,497                                    | —                   | 1,497   | 3,980                                   | —                   | 3,980    |
| 2015 awards               | 1,727                                    | —                   | 1,727   | 3,687                                   | —                   | 3,687    |
| Time-based awards         | 380                                      | —                   | 380     | 812                                     | —                   | 812      |
| Total                     | \$5,277                                  | \$ (590 )           | \$4,687 | \$14,725                                | \$ 501              | \$15,226 |

Allocation of LTIP expense on our consolidated statements of income:

|                   |         |          |
|-------------------|---------|----------|
| G&A expense       | \$4,643 | \$15,016 |
| Operating expense | 44      | 210      |
| Total             | \$4,687 | \$15,226 |

|                           | Three Months Ended<br>September 30, 2016 |                     |          | Nine Months Ended<br>September 30, 2016 |                     |           |
|---------------------------|------------------------------------------|---------------------|----------|-----------------------------------------|---------------------|-----------|
|                           | Equity<br>Method                         | Liability<br>Method | Total    | Equity<br>Method                        | Liability<br>Method | Total     |
| Performance-based awards: |                                          |                     |          |                                         |                     |           |
| 2014 awards               | \$1,780                                  | \$ —                | —\$1,780 | \$6,168                                 | \$ —                | —\$6,168  |
| 2015 awards               | 1,208                                    | —                   | 1,208    | 3,679                                   | —                   | 3,679     |
| 2016 awards               | 1,097                                    | —                   | 1,097    | 3,240                                   | —                   | 3,240     |
| Time-based awards         | 593                                      | —                   | 593      | 1,650                                   | —                   | 1,650     |
| Total                     | \$4,678                                  | \$ —                | —\$4,678 | \$14,737                                | \$ —                | —\$14,737 |

Allocation of LTIP expense on our consolidated statements of income:

|                   |         |          |
|-------------------|---------|----------|
| G&A expense       | \$4,637 | \$14,623 |
| Operating expense | 41      | 114      |
| Total             | \$4,678 | \$14,737 |

In February 2016, 218,046 phantom unit awards were issued pursuant to our LTIP. These grants included both performance-based and time-based phantom unit awards and have a three-year vesting period that will end on December 31, 2018.

In February 2016, we issued 350,552 limited partner units to settle unit award grants to certain employees that vested on December 31, 2015. Further, 6,117 limited partner units were issued during 2016 to settle the equity-based retainers paid to the directors of our general partner.

Basic and Diluted Net Income Per Limited Partner Unit

The difference between our actual limited partner units outstanding and our weighted-average number of limited partner units outstanding used to calculate basic net income per unit is due to the impact of: (i) the phantom

24

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Table of Contents

## MAGELLAN MIDSTREAM PARTNERS, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

units issued to non-employee directors and (ii) the weighted average effect of units actually issued during a period. The difference between the weighted-average number of limited partner units outstanding used for basic and diluted net income per unit calculations on our consolidated statements of income is primarily the dilutive effect of phantom unit grants associated with our LTIP that have not yet vested.

## 11. Distributions

Distributions we paid during 2015 and 2016 were as follows (in thousands, except per unit amounts):

| Payment Date              | Per Unit<br>Cash<br>Distribution<br>Amount | Total Cash<br>Distribution<br>to Limited<br>Partners |
|---------------------------|--------------------------------------------|------------------------------------------------------|
| 02/13/2015                | \$ 0.6950                                  | \$ 158,061                                           |
| 05/15/2015                | 0.7175                                     | 163,178                                              |
| 08/14/2015                | 0.7400                                     | 168,296                                              |
| Through 09/30/2015        | 2.1525                                     | 489,535                                              |
| 11/13/2015                | 0.7625                                     | 173,413                                              |
| Total                     | \$ 2.9150                                  | \$ 662,948                                           |
| 2/12/2016                 | \$ 0.7850                                  | \$ 178,808                                           |
| 5/13/2016                 | 0.8025                                     | 182,797                                              |
| 08/12/2016                | 0.8200                                     | 186,783                                              |
| Through 09/30/2016        | 2.4075                                     | 548,388                                              |
| 11/14/2016 <sup>(1)</sup> | 0.8375                                     | 190,769                                              |
| Total                     | \$ 3.2450                                  | \$ 739,157                                           |

(1) Our general partner's board of directors declared this cash distribution in October 2016 to be paid on November 14, 2016 to unitholders of record at the close of business on October 31, 2016.

## 12. Fair Value

## Recurring

## Fair Value Methods and Assumptions - Financial Assets and Liabilities.

We used the following methods and assumptions in estimating fair value of our financial assets and liabilities:

-

Energy commodity derivatives contracts. These include NYMEX futures agreements related to petroleum products. These contracts are carried at fair value on our consolidated balance sheets and are valued based on quoted prices in active markets. See Note 8 – Derivative Financial Instruments for further disclosures regarding these contracts.

Interest rate contracts. These include forward-starting interest rate swap agreements to hedge against the risk of variability of interest payments on future debt. These contracts are carried at fair value on our consolidated balance sheets and are valued based on an assumed exchange, at the end of each period, in an orderly transaction with a market participant in the market in which the financial instrument is traded. The exchange value was calculated using present value techniques on estimated future cash flows based on forward interest rate curves. See Note 8 – Derivative Financial Instruments for further disclosures regarding these contracts.

Table of Contents

## MAGELLAN MIDSTREAM PARTNERS, L.P.

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

Long-term receivables. These primarily include lease payments receivable under a direct-financing leasing arrangement and cost reimbursement payments receivable. These receivables were recorded at fair value on our consolidated balance sheets, using then-current market rates to estimate the present value of future cash flows.

Debt. The fair value of our publicly traded notes was based on the prices of those notes at December 31, 2015 and September 30, 2016; however, where recent observable market trades were not available, prices were determined using adjustments to the last traded value for that debt issuance or by adjustments to the prices of similar debt instruments of peer entities that are actively traded. The carrying amount of borrowings, if any, under our revolving credit facility and our commercial paper program approximates fair value due to the frequent repricing of these obligations.

## Fair Value Measurements - Financial Assets and Liabilities

The following tables summarize the carrying amounts, fair values and recurring fair value measurements recorded or disclosed as of December 31, 2015 and September 30, 2016 based on the three levels established by ASC 820, Fair Value Measurements and Disclosures (in thousands):

| December 31, 2015                      |                 |               | Fair Value Measurements using:                |                                               |                                           |
|----------------------------------------|-----------------|---------------|-----------------------------------------------|-----------------------------------------------|-------------------------------------------|
| Assets (Liabilities)                   | Carrying Amount | Fair Value    | Quoted Prices in                              |                                               |                                           |
|                                        |                 |               | Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Energy commodity derivatives contracts | \$42,721        | \$42,721      | \$42,721                                      | \$—                                           | \$ —                                      |
| Interest rate contracts                | \$1,526         | \$1,526       | \$—                                           | \$1,526                                       | \$ —                                      |
| Long-term receivables                  | \$20,374        | \$20,374      | \$—                                           | \$—                                           | \$ 20,374                                 |
| Debt                                   | \$(3,439,622)   | \$(3,284,791) | \$—                                           | \$(3,284,791)                                 | \$ —                                      |
| September 30, 2016                     |                 |               | Fair Value Measurements using:                |                                               |                                           |
| Assets (Liabilities)                   | Carrying Amount | Fair Value    | Quoted Prices in                              |                                               |                                           |
|                                        |                 |               | Active Markets for Identical                  | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |

|                                        | Assets<br>(Level 1) |               |              |               |   |           |
|----------------------------------------|---------------------|---------------|--------------|---------------|---|-----------|
| Energy commodity derivatives contracts | \$(12,329           | ) \$(12,329   | ) \$(12,329) | \$—           |   | \$ —      |
| Interest rate contracts                | \$(3,465            | ) \$(3,465    | ) \$—        | \$(3,465      | ) | \$ —      |
| Long-term receivables                  | \$22,101            | \$22,101      | \$—          | \$—           |   | \$ 22,101 |
| Debt                                   | \$(4,323,522)       | \$(4,678,925) | \$—          | \$(4,678,925) |   | \$ —      |

Table of Contents

MAGELLAN MIDSTREAM PARTNERS, L.P.  
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (Continued)

13. Related Party Transactions

Barry R. Pearl is an independent member of our general partner's board of directors and was also a director of the general partner of Targa Resources Partners, L.P. ("Targa") through February 29, 2016. In the normal course of business, we purchase butane from subsidiaries of Targa. During Mr. Pearl's tenure as a director of the general partner of Targa, we made purchases of butane from subsidiaries of Targa of \$1.5 million and \$14.3 million, respectively, for the three and nine month periods ending September 30, 2015, and \$4.7 million for the period from January 1, 2016 through February 29, 2016. These purchases were based on the then-current index prices. We had recognized payables to Targa of \$2.0 million at December 31, 2015.

Stacy P. Methvin was elected as an independent member of our general partner's board of directors on April 23, 2015 and is also a director of one of our customers. We received tariff revenue from this customer of \$4.1 million and \$6.7 million, respectively, for the three and nine month periods ending September 30, 2015 and \$4.3 million and \$12.0 million, respectively, for the three and nine month periods ended September 30, 2016. We recorded receivables of \$1.3 million and \$1.5 million from this customer at December 31, 2015 and September 30, 2016, respectively. The tariff revenue we recognized from this customer was in the normal course of business, with rates determined in accordance with published tariffs.

See Note 4 – Investments in Non-Controlled Entities for a discussion of affiliate joint venture transactions we account for under the equity method.

14. Subsequent Events

Recognizable events

No recognizable events occurred subsequent to September 30, 2016.

Non-recognizable events

**Renewal of 364-Day Credit Facility.** In October 2016, we renewed our 364-day credit facility (see Note 7 - Debt for a description of this facility). The new maturity date is October 19, 2017. All other terms remain the same.

**Anhydrous Ammonia Event.** On October 17, 2016, we experienced a release of anhydrous ammonia on our ammonia pipeline system near Tekamah, Nebraska. The release resulted in a fatality and possible injuries. The National Transportation Safety Board is investigating the event. On October 21, 2016, the U.S. Department of Transportation, Pipeline and Hazardous Materials Safety Administration ("PHMSA") issued a Corrective Action Order to Magellan Ammonia Pipeline, L.P. related to the event, which, among other things, requires PHMSA's approval prior to re-start of the affected pipeline segment. We are currently unable to estimate the full impact of this event. However, we believe the impact on our financial position and results of operations is not likely to be material as defined by the Securities and Exchange Commission.

Cash Distribution. In October 2016, our general partner's board of directors declared a quarterly distribution of \$0.8375 per unit to be paid on November 14, 2016 to unitholders of record at the close of business on October 31, 2016. The total cash distributions expected to be paid under this declaration are approximately \$190.8 million.

Table of Contents

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Introduction

We are a publicly traded limited partnership principally engaged in the transportation, storage and distribution of refined petroleum products and crude oil. As of September 30, 2016, our asset portfolio, including the assets of our joint ventures, consisted of:

- our refined products segment, comprised of our 9,700-mile refined products pipeline system with 53 terminals as well as 26 independent terminals not connected to our pipeline system and our 1,100-mile ammonia pipeline system;

- our crude oil segment, comprised of approximately 2,100 miles of crude oil pipelines and storage facilities with an aggregate storage capacity of approximately 23 million barrels, of which approximately 15 million barrels are used for leased storage; and

- our marine storage segment, consisting of five marine terminals located along coastal waterways with an aggregate storage capacity of approximately 26 million barrels.

The following discussion provides an analysis of the results for each of our operating segments, an overview of our liquidity and capital resources and other items related to our partnership. The following discussion and analysis should be read in conjunction with (i) our accompanying interim consolidated financial statements and related notes and (ii) our consolidated financial statements, related notes and management's discussion and analysis of financial condition and results of operations included in our Annual Report on Form 10-K for the year ended December 31, 2015.

Recent Developments

**Little Rock Pipeline.** In July 2016, our Little Rock pipeline began commercial service. This pipeline extends the reach of our existing pipeline system to the Little Rock, Arkansas market with the capacity to ship as much as 75,000 barrels per day of refined products from mid-continent and Gulf Coast refineries.

**Saddlehorn Pipeline.** In September 2016, Saddlehorn Pipeline Company, LLC ("Saddlehorn") began commercial service delivering crude oil from the DJ Basin region of Colorado to existing storage facilities in Cushing, Oklahoma. This jointly-owned pipeline system has the capacity to deliver up to 190,000 barrels per day of crude oil. We do not consolidate Saddlehorn in our financial statements; however, we will recognize our 40% share of its profits in our consolidated statements of income as earnings of non-controlled entities.

**Cash Distribution.** In October 2016, the board of directors of our general partner declared a quarterly cash distribution of \$0.8375 per unit for the period of July 1, 2016 through September 30, 2016. This quarterly cash distribution will be paid on November 14, 2016 to unitholders of record on October 31, 2016. Total distributions expected to be paid under this declaration are approximately \$190.8 million.

Table of Contents

Results of Operations

We believe that investors benefit from having access to the same financial measures utilized by management. Operating margin, which is presented in the following tables, is an important measure used by management to evaluate the economic performance of our core operations. Operating margin is not a generally accepted accounting principles (“GAAP”) measure, but the components of operating margin are computed using amounts that are determined in accordance with GAAP. A reconciliation of operating margin to operating profit, which is its nearest comparable GAAP financial measure, is included in the following tables. Operating profit includes expense items, such as depreciation and amortization expense and general and administrative (“G&A”) expense, which management does not focus on when evaluating the core profitability of our separate operating segments. Additionally, product margin, which management primarily uses to evaluate the profitability of our commodity-related activities, is provided in these tables. Product margin is a non-GAAP measure; however, its components of product sales revenue and cost of product sales are determined in accordance with GAAP. Our butane blending, fractionation and other commodity-related activities generate significant revenue. We believe the product margin from these activities, which takes into account the related cost of product sales, better represents its importance to our results of operations.

Table of Contents

Three Months Ended September 30, 2015 compared to Three Months Ended September 30, 2016

|                                                                    | Three Months<br>Ended<br>September 30,<br>2015 | Three Months<br>Ended<br>September 30,<br>2016 | Variance<br>Favorable<br>(Unfavorable)<br>\$ Change | % Change |
|--------------------------------------------------------------------|------------------------------------------------|------------------------------------------------|-----------------------------------------------------|----------|
| Financial Highlights (\$ in millions, except operating statistics) |                                                |                                                |                                                     |          |
| Transportation and terminals revenue:                              |                                                |                                                |                                                     |          |
| Refined products                                                   | \$264.2                                        | \$267.3                                        | \$3.1                                               | 1        |
| Crude oil                                                          | 101.2                                          | 100.1                                          | (1.1)                                               | (1)      |
| Marine storage                                                     | 45.1                                           | 46.2                                           | 1.1                                                 | 2        |
| Intersegment eliminations                                          | —                                              | (0.1)                                          | (0.1)                                               | n/a      |
| Total transportation and terminals revenue                         | 410.5                                          | 413.5                                          | 3.0                                                 | 1        |
| Affiliate management fee revenue                                   | 3.6                                            | 5.0                                            | 1.4                                                 | 39       |
| Operating expenses:                                                |                                                |                                                |                                                     |          |
| Refined products                                                   | 109.0                                          | 95.8                                           | 13.2                                                | 12       |
| Crude oil                                                          | 24.5                                           | 24.7                                           | (0.2)                                               | (1)      |
| Marine storage                                                     | 14.7                                           | 16.4                                           | (1.7)                                               | (12)     |
| Intersegment eliminations                                          | (0.8)                                          | (1.6)                                          | 0.8                                                 | 100      |
| Total operating expenses                                           | 147.4                                          | 135.3                                          | 12.1                                                | 8        |
| Product margin:                                                    |                                                |                                                |                                                     |          |
| Product sales revenue                                              | 172.7                                          | 133.3                                          | (39.4)                                              | (23)     |
| Cost of product sales                                              | 85.5                                           | 118.2                                          | (32.7)                                              | (38)     |
| Product margin <sup>(1)</sup>                                      | 87.2                                           | 15.1                                           | (72.1)                                              | (83)     |
| Earnings of non-controlled entities                                | 15.5                                           | 18.5                                           | 3.0                                                 | 19       |
| Operating margin                                                   | 369.4                                          | 316.8                                          | (52.6)                                              | (14)     |
| Depreciation and amortization expense                              | 42.1                                           | 47.0                                           | (4.9)                                               | (12)     |
| G&A expense                                                        | 37.7                                           | 35.8                                           | 1.9                                                 | 5        |
| Operating profit                                                   | 289.6                                          | 234.0                                          | (55.6)                                              | (19)     |
| Interest expense (net of interest income and interest capitalized) | 36.1                                           | 42.0                                           | (5.9)                                               | (16)     |
| Other expense (income)                                             | 1.7                                            | (3.3)                                          | 5.0                                                 | n/a      |
| Income before provision for income taxes                           | 251.8                                          | 195.3                                          | (56.5)                                              | (22)     |
| Provision for income taxes                                         | 0.8                                            | 0.7                                            | 0.1                                                 | 13       |
| Net income                                                         | \$251.0                                        | \$194.6                                        | \$(56.4)                                            | (22)     |
| Operating Statistics:                                              |                                                |                                                |                                                     |          |
| Refined products:                                                  |                                                |                                                |                                                     |          |
| Transportation revenue per barrel shipped                          | \$1.476                                        | \$1.503                                        |                                                     |          |
| Volume shipped (million barrels):                                  |                                                |                                                |                                                     |          |
| Gasoline                                                           | 73.9                                           | 72.7                                           |                                                     |          |
| Distillates                                                        | 38.8                                           | 37.3                                           |                                                     |          |
| Aviation fuel                                                      | 5.6                                            | 7.2                                            |                                                     |          |
| Liquefied petroleum gases                                          | 3.5                                            | 4.1                                            |                                                     |          |
| Total volume shipped                                               | 121.8                                          | 121.3                                          |                                                     |          |
| Crude oil:                                                         |                                                |                                                |                                                     |          |
| Magellan 100%-owned assets:                                        |                                                |                                                |                                                     |          |
| Transportation revenue per barrel shipped                          | \$1.148                                        | \$1.189                                        |                                                     |          |
| Volume shipped (million barrels)                                   | 53.6                                           | 50.7                                           |                                                     |          |
| Crude oil terminal average utilization (million barrels per month) | 13.5                                           | 14.8                                           |                                                     |          |

Select joint venture pipelines:

|                                                             |      |      |
|-------------------------------------------------------------|------|------|
| BridgeTex - volume shipped (million barrels) <sup>(2)</sup> | 18.5 | 20.6 |
|-------------------------------------------------------------|------|------|

Marine storage:

|                                                                 |      |      |
|-----------------------------------------------------------------|------|------|
| Marine terminal average utilization (million barrels per month) | 24.3 | 24.3 |
|-----------------------------------------------------------------|------|------|

(1) Product margin does not include depreciation or amortization expense.

(2) These volumes reflect the total shipments for the BridgeTex pipeline, which is owned 50% by us.

Table of Contents

Transportation and terminals revenue increased \$3.0 million resulting from:

an increase in refined products revenue of \$3.1 million primarily attributable to higher average tariff rates. The average rate per barrel in the current period was favorably impacted by the mid-year 2016 tariff adjustment, which was an approximate 2% average increase over all of our markets. Shipments decreased slightly in the current period primarily due to refinery turnarounds that favorably impacted demand on our system during third quarter 2015, partially offset by volumes from recent growth projects, including our Little Rock pipeline which commenced commercial operations in July 2016. Additionally, revenue from leased storage along our pipeline system increased due to new customer contracts;

a decrease in crude oil revenue of \$1.1 million primarily due to lower volumes on the Longhorn pipeline as shippers utilized historical credits (earned by shipping in excess of their minimum commitments in the past) that were set to expire in the third quarter of 2016. This decline was partially offset by higher revenue from leased storage primarily due to strong demand at our East Houston terminal; and

an increase in marine storage revenue of \$1.1 million primarily due to higher average rates from contract renewals and escalations in the current period.

Affiliate management fee revenue increased \$1.4 million, primarily resulting from a one-time start-up fee received from Saddlehorn, which began operations in September 2016.

Operating expenses decreased by \$12.1 million primarily resulting from:

a decrease in refined products expenses of \$13.2 million primarily due to lower asset integrity spending related to the timing of tank maintenance work, lower environmental accruals related to historical remediation sites, more favorable product overages in the current period (which reduce operating expenses) and lower asset retirements, partially offset by rental costs related to a pipeline segment we began leasing in third quarter 2016 in connection with our Little Rock pipeline;

an increase in crude oil expenses of \$0.2 million primarily due to higher personnel costs resulting from additional headcount, partially offset by lower power costs; and

an increase in marine storage expenses of \$1.7 million primarily due to higher asset integrity spending related to the timing of tank inspections and maintenance work.

Product sales revenue resulted primarily from our butane blending activities, transmix fractionation and the sale of product gains from our operations. We utilize New York Mercantile Exchange (“NYMEX”) contracts to hedge against changes in the price of petroleum products we expect to sell in the future, and we use butane futures agreements to hedge against changes in the price of butane we expect to purchase in future periods. See Note 8 –Derivative Financial Instruments in Item 1 of Part I for a discussion of our hedging strategies and how our use of NYMEX contracts and butane futures agreements impacts our product margin. Product margin decreased \$72.1 million due to losses on NYMEX contracts recognized in third quarter 2016 compared to gains in third quarter 2015. See Other Items—Commodity Derivative Agreements—Impact of Commodity Derivatives on Results of Operations below for more information about our NYMEX contracts.

Earnings of non-controlled entities increased \$3.0 million primarily attributable to increased earnings from BridgeTex Pipeline Company, LLC (“BridgeTex”) due to higher shipments in third quarter 2016, as well as earnings from Saddlehorn, which began operating during third quarter 2016.

Depreciation and amortization increased \$4.9 million primarily due to expansion capital projects recently placed into service and \$2.5 million of asset impairment charges in third quarter 2016, mainly related to an inactive pipeline terminal.

G&A expense decreased \$1.9 million primarily due to reduced personnel costs from a lower bonus payout accrual and more overhead costs capitalized, partially offset by higher deferred board of director fees.

Table of Contents

Interest expense, net of interest income and interest capitalized, increased \$5.9 million in third quarter 2016, primarily because our debt balance was higher in the current period compared to the same period in third quarter 2015, partially offset by higher capitalized interest. Our average outstanding debt increased from \$3.4 billion in third quarter 2015 to \$4.0 billion in third quarter 2016 primarily due to borrowings for expansion capital expenditures, including \$650.0 million of senior notes issued in February 2016 and \$500.0 million of senior notes issued in September 2016. Our weighted-average interest rate of 4.9% in third quarter 2016 was higher than the 4.7% rate incurred in third quarter 2015.

Other expense (income) was \$5.0 million favorable due in part to a more favorable non-cash adjustment for the change in the current period in the differential between the current spot price and forward price on fair value hedges associated with our crude oil tank bottoms. Additionally, other income for the current period includes a break-up fee related to a potential acquisition.

Table of Contents

Nine Months Ended September 30, 2015 compared to Nine Months Ended September 30, 2016

|                                                                    | Nine Months<br>Ended<br>September 30,<br>2015 |         | Variance<br>Favorable<br>(Unfavorable)<br>\$ Change% Change |      |
|--------------------------------------------------------------------|-----------------------------------------------|---------|-------------------------------------------------------------|------|
| Financial Highlights (\$ in millions, except operating statistics) |                                               |         |                                                             |      |
| Transportation and terminals revenue:                              |                                               |         |                                                             |      |
| Refined products                                                   | \$723.2                                       | \$739.9 | \$16.7                                                      | 2    |
| Crude oil                                                          | 294.1                                         | 303.2   | 9.1                                                         | 3    |
| Marine storage                                                     | 131.9                                         | 132.8   | 0.9                                                         | 1    |
| Intersegment eliminations                                          | —                                             | (0.1 )  | (0.1 )                                                      | n/a  |
| Total transportation and terminals revenue                         | 1,149.2                                       | 1,175.8 | 26.6                                                        | 2    |
| Affiliate management fee revenue                                   | 10.5                                          | 11.1    | 0.6                                                         | 6    |
| Operating expenses:                                                |                                               |         |                                                             |      |
| Refined products                                                   | 288.3                                         | 280.3   | 8.0                                                         | 3    |
| Crude oil                                                          | 65.0                                          | 66.4    | (1.4 )                                                      | (2)  |
| Marine storage                                                     | 45.9                                          | 49.9    | (4.0 )                                                      | (9)  |
| Intersegment eliminations                                          | (2.8 )                                        | (3.9 )  | 1.1                                                         | 39   |
| Total operating expenses                                           | 396.4                                         | 392.7   | 3.7                                                         | 1    |
| Product margin:                                                    |                                               |         |                                                             |      |
| Product sales revenue                                              | 455.8                                         | 403.6   | (52.2 )                                                     | (11) |
| Cost of product sales                                              | 316.2                                         | 327.5   | (11.3 )                                                     | (4)  |
| Product margin <sup>(1)</sup>                                      | 139.6                                         | 76.1    | (63.5 )                                                     | (45) |
| Earnings of non-controlled entities                                | 49.6                                          | 51.5    | 1.9                                                         | 4    |
| Operating margin                                                   | 952.5                                         | 921.8   | (30.7 )                                                     | (3)  |
| Depreciation and amortization expense                              | 124.2                                         | 134.1   | (9.9 )                                                      | (8)  |
| G&A expense                                                        | 111.1                                         | 111.2   | (0.1 )                                                      | —    |
| Operating profit                                                   | 717.2                                         | 676.5   | (40.7 )                                                     | (6)  |
| Interest expense (net of interest income and interest capitalized) | 108.0                                         | 120.4   | (12.4 )                                                     | (11) |
| Gain on exchange of interest in non-controlled entity              | —                                             | (28.1 ) | 28.1                                                        | n/a  |
| Other income                                                       | (4.6 )                                        | (7.6 )  | 3.0                                                         | 65   |
| Income before provision for income taxes                           | 613.8                                         | 591.8   | (22.0 )                                                     | (4)  |
| Provision for income taxes                                         | 1.8                                           | 2.3     | (0.5 )                                                      | (28) |
| Net income                                                         | \$612.0                                       | \$589.5 | \$(22.5)                                                    | (4)  |
| Operating Statistics:                                              |                                               |         |                                                             |      |
| Refined products:                                                  |                                               |         |                                                             |      |
| Transportation revenue per barrel shipped                          | \$1.417                                       | \$1.451 |                                                             |      |
| Volume shipped (million barrels):                                  |                                               |         |                                                             |      |
| Gasoline                                                           | 203.3                                         | 204.9   |                                                             |      |
| Distillates                                                        | 112.0                                         | 110.0   |                                                             |      |
| Aviation fuel                                                      | 16.1                                          | 19.6    |                                                             |      |
| Liquefied petroleum gases                                          | 9.3                                           | 9.9     |                                                             |      |
| Total volume shipped                                               | 340.7                                         | 344.4   |                                                             |      |
| Crude oil:                                                         |                                               |         |                                                             |      |
| Magellan 100%-owned assets:                                        |                                               |         |                                                             |      |
| Transportation revenue per barrel shipped                          | \$1.104                                       | \$1.325 |                                                             |      |
| Volume shipped (million barrels)                                   | 157.4                                         | 139.5   |                                                             |      |

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|                                                                    |      |      |
|--------------------------------------------------------------------|------|------|
| Crude oil terminal average utilization (million barrels per month) | 13.0 | 14.7 |
| Select joint venture pipelines:                                    |      |      |
| BridgeTex - volume shipped (million barrels) <sup>(2)</sup>        | 57.2 | 58.7 |
| Marine storage:                                                    |      |      |
| Marine terminal average utilization (million barrels per month)    | 24.1 | 23.6 |

(1) Product margin does not include depreciation or amortization expense.

(2) These volumes reflect the total shipments for the BridgeTex pipeline, which is owned 50% by us.

## Table of Contents

Transportation and terminals revenue increased \$26.6 million resulting from:

an increase in refined products revenue of \$16.7 million primarily attributable to higher average tariff rates and increased shipments. The average rate per barrel in the current period was favorably impacted by the mid-year 2015 tariff rate increase of 4.6% and the mid-year 2016 increase which averaged approximately 2% across all of our markets. Shipments increased 1% in the current period primarily associated with higher gasoline shipments, additional volumes from recent growth projects, including our Little Rock pipeline which commenced commercial operations in July 2016, and increased demand for aviation fuel. Additionally, revenue from leased storage along our pipeline system increased due to new customer contracts;

an increase in crude oil revenue of \$9.1 million primarily due to higher average rates and more shipments on our Longhorn pipeline system, as well as new leased storage contracts. Overall crude oil shipments declined and average rate per barrel increased due to fewer barrels moving on our lower-priced Houston distribution system tariff structure to their ultimate destination. Instead, customers utilized space available on our capacity lease for shipments from BridgeTex pipeline; and

an increase in marine storage revenue of \$0.9 million primarily due to higher average contract renewal rates, other escalations in the current period, and new contracts, partially offset by lower miscellaneous revenue due to lower customer activity.

Affiliate management fee revenue increased \$0.6 million primarily resulting from a one-time start-up fee received from Saddlehorn, which began operations in September 2016, partially offset by lower construction management fees received from BridgeTex and lower fees from Osage Pipe Line Company, LLC ("Osage") due to the transfer of our 50% membership interest in 2016.

Operating expenses decreased by \$3.7 million primarily resulting from:

- a decrease in refined products expenses of \$8.0 million primarily due to lower asset integrity spending related to the timing of tank maintenance work, lower environmental costs and more favorable product gains (which reduce operating expenses), partially offset by more product handling costs related to the receipt of off-spec product during 2016 and higher asset retirements;

an increase in crude oil expenses of \$1.4 million primarily due to increased personnel costs, additional environmental accruals due to a product release in the current year and higher property taxes, partially offset by lower power costs and more favorable product overages (which reduce operating expenses); and

an increase in marine storage expenses of \$4.0 million primarily due to higher asset integrity spending related to the timing of tank maintenance work.

Product margin decreased \$63.5 million compared to 2015 primarily due to losses on NYMEX contracts recognized in 2016 compared to gains in 2015. See Other Items—Commodity Derivative Agreements—Impact of Commodity Derivatives on Results of Operations below for more information about our NYMEX contracts.

Earnings of non-controlled entities increased \$1.9 million primarily attributable to increased earnings from Double Eagle Pipeline LLC ("Double Eagle") due to increased shipments during 2016 and earnings from Saddlehorn, which began operations in September 2016, partially offset by lower earnings from Osage due to the transfer of our 50% membership interest in first quarter 2016.

Depreciation and amortization increased \$9.9 million primarily due to expansion capital projects placed into service and \$2.5 million of asset impairment charges during 2016 mainly related to an inactive pipeline terminal.

G&A expense was \$0.1 million higher primarily due to higher deferred board of director fees, partially offset by a separation fee paid to a former executive in 2015.

Interest expense, net of interest income and interest capitalized, increased \$12.4 million in 2016, primarily because our debt balance was higher in the current period compared to the same period in 2015, partially offset by

Table of Contents

higher capitalized interest. Our average outstanding debt increased from \$3.3 billion in 2015 to \$3.8 billion in 2016 primarily due to borrowings for expansion capital expenditures, including \$650.0 million of senior notes issued in February 2016 and \$500.0 million of senior notes issued in September 2016. Our weighted-average interest rate of 4.9% in 2016 was higher than the 4.7% rate incurred in 2015.

In 2016, we recognized a \$28.1 million gain related to the transfer of our 50% membership interest in Osage. See Note 4 – Investments in Non-Controlled Entities in Item 1 of Part I of this report for more details regarding this transaction. Other income increased \$3.0 million primarily due to a break-up fee received in 2016 related to a potential acquisition.

Distributable Cash Flow

We calculate the non-GAAP measures of distributable cash flow (“DCF”) and adjusted EBITDA in the table below. Management uses DCF as a basis for recommending to our general partner’s board of directors the amount of cash distributions to be paid to our limited partners each period. Management also uses DCF as a basis for determining the payouts for the performance-based awards issued under our equity-based compensation plan. Adjusted EBITDA is an important measure that we and the investment community use to assess the financial results of an entity. We believe that investors benefit from having access to the same financial measures utilized by management for these evaluations. A reconciliation of DCF and adjusted EBITDA for the nine months ended September 30, 2015 and 2016 to net income, which is its nearest comparable GAAP financial measure, follows (in millions):

Table of Contents

|                                                                                                                               | Nine Months<br>Ended  |          | Increase<br>(Decrease) |
|-------------------------------------------------------------------------------------------------------------------------------|-----------------------|----------|------------------------|
|                                                                                                                               | September 30,<br>2015 | 2016     |                        |
| Net income                                                                                                                    | \$612.0               | \$589.5  | \$ (22.5 )             |
| Interest expense, net <sup>(1)</sup>                                                                                          | 108.0                 | 120.4    | 12.4                   |
| Depreciation and amortization                                                                                                 | 124.2                 | 134.1    | 9.9                    |
| Equity-based incentive compensation <sup>(2)</sup>                                                                            | (2.6 )                | 0.4      | 3.0                    |
| Loss on sale and retirement of assets                                                                                         | 4.4                   | 5.4      | 1.0                    |
| Gain on exchange of interest in non-controlled entity <sup>(3)</sup>                                                          | —                     | (28.1 )  | (28.1 )                |
| Commodity-related adjustments:                                                                                                |                       |          |                        |
| Derivative (gains) losses recognized in the period associated with future product transactions <sup>(5)</sup>                 | (54.2 )               | 10.1     | 64.3                   |
| Derivative gains (losses) recognized in previous periods associated with product sales completed in the period <sup>(5)</sup> | 96.1                  | 38.6     | (57.5 )                |
| Lower-of-cost-or-market adjustments <sup>(6)</sup>                                                                            | (38.7 )               | (2.8 )   | 35.9                   |
| Total commodity-related adjustments                                                                                           | 3.2                   | 45.9     | 42.7                   |
| Cash distributions received from non-controlled entities in excess of (less than) earnings for the period                     | 7.5                   | 3.0      | (4.5 )                 |
| Other <sup>(4)</sup>                                                                                                          | —                     | 3.9      | 3.9                    |
| Adjusted EBITDA                                                                                                               | 856.7                 | 874.5    | 17.8                   |
| Interest expense, net, excluding debt issuance cost amortization <sup>(1)</sup>                                               | (106.0 )              | (118.1 ) | (12.1 )                |
| Maintenance capital <sup>(7)</sup>                                                                                            | (64.7 )               | (86.1 )  | (21.4 )                |
| DCF                                                                                                                           | \$686.0               | \$670.3  | \$ (15.7 )             |

In 2015, we adopted Accounting Standards Update (“ASU”) No. 2015-03, Interest: Simplifying the Presentation of Debt Issuance Costs. Under this new accounting standard, we have reclassified debt issuance cost amortization (1) expense as interest expense. For the purposes of calculating DCF, we have excluded debt issuance cost amortization from interest expense of \$1.9 million and \$2.3 million for the nine months ended September 30, 2015 and 2016, respectively.

Because we intend to satisfy vesting of units under our equity-based incentive compensation program with the issuance of limited partner units, expenses related to this program generally are deemed non-cash and added back for DCF purposes. Total equity-based incentive compensation expense for the nine months ended September 30, (2) 2015 and 2016 was \$15.2 million and \$14.7 million, respectively. However, the figures above include an adjustment for minimum statutory tax withholdings we paid in 2015 and 2016 of \$17.8 million and \$14.4 million, respectively, for equity-based incentive compensation units that vested on the previous year end, which reduces DCF.

In February 2016, we transferred our 50% membership interest in Osage to an affiliate of HollyFrontier Corporation (“HFC”). In conjunction with this transaction, we entered into several commercial agreements with (3) affiliates of HFC, which we recorded as intangible assets and other receivables in our consolidated balance sheets. We recorded a \$28.1 million non-cash gain in relation to this transaction.

In conjunction with the February 2016 Osage transaction, HFC agreed to make certain payments to us until HFC (4) completes a connection to our El Paso terminal. These payments replace distributions we would have received had the Osage transaction not occurred and are, therefore, included in our calculation of DCF.

(5) Certain derivatives we use as economic hedges have not been designated as hedges for accounting purposes and the mark-to-market changes of these derivatives are recognized currently in earnings. In addition, we have designated certain derivatives we use to hedge our crude oil tank bottoms as fair value hedges, and the change in the differential between the current spot price and forward price on these hedges is recognized currently in

earnings. We exclude the net impact of both of these adjustments from our determination of DCF until the hedged products are physically sold. In the period in which these products are physically sold, the net impact of the associated hedges is included in our determination of DCF.

We add the amount of lower-of-cost-or-market (“LCM”) adjustments on inventory and firm purchase commitments (6) we recognize in each applicable period to determine DCF as these are non-cash charges against income. In subsequent periods when we physically sell or purchase the related products, we deduct the LCM adjustments previously recognized to determine DCF.

Maintenance capital expenditure projects maintain our existing assets and do not generate incremental DCF (i.e. (7) incremental returns to our unitholders). For this reason, we deduct maintenance capital expenditures to determine DCF.

Table of Contents

Liquidity and Capital Resources

Cash Flows and Capital Expenditures

**Operating Activities.** Operating cash flows consist of net income adjusted for certain non-cash items and changes in certain assets and liabilities.

Net cash provided by operating activities was \$724.1 million and \$639.0 million for the nine months ended September 30, 2015 and 2016, respectively. The \$85.1 million decrease from 2015 to 2016 was due to changes in our working capital, adjustments for non-cash items and lower net income related to activities previously described.

**Investing Activities.** Investing cash flows consist primarily of capital expenditures, investments in non-controlled entities and acquisitions.

Net cash used by investing activities for the nine months ended September 30, 2015 and 2016 was \$606.8 million and \$682.1 million, respectively. During 2016, we incurred \$514.2 million for capital expenditures, which included \$86.1 million for maintenance capital and \$428.1 million for expansion capital. Also during the 2016 period, we contributed capital of \$174.9 million in conjunction with our joint venture capital projects, which we account for as investments in non-controlled entities. During 2015, we incurred \$439.7 million for capital expenditures, which included \$64.7 million for maintenance capital and \$375.0 million for expansion capital. Also during the 2015 period, we acquired a refined products terminal in the Atlanta, Georgia market for \$54.7 million and contributed capital of \$133.4 million in conjunction with our joint venture capital projects.

**Financing Activities.** Financing cash flows consist primarily of distributions to our unitholders and borrowings and repayments under long-term notes and our commercial paper program.

Net cash used by financing activities was \$125.4 million and net cash provided by financing activities was \$305.5 million for the nine months ended September 30, 2015 and 2016, respectively. During 2016, we have paid cash distributions of \$548.4 million to our unitholders. Additionally, we received net proceeds of \$1.1 billion from borrowings under long-term notes, which were used in part to repay borrowings outstanding under our commercial paper program and for general partnership purposes, including expansion capital. Net commercial paper repayments during 2016 have totaled \$245.0 million. In connection with certain of the borrowings under long-term notes, we paid \$19.3 million in settlement of associated interest rate swap agreements. Also, in February 2016, the cumulative amounts of the January 2013 equity-based incentive compensation award grants were settled by issuing 350,552 limited partner units and distributing those units to the long-term incentive plan ("LTIP") participants, resulting in payments of associated tax withholdings of \$14.4 million. During 2015, we paid cash distributions of \$489.5 million to our unitholders. Additionally, we received net proceeds of \$499.6 million from borrowings under long-term notes, which were used in part to repay borrowings outstanding under our commercial paper program and for general partnership purposes, including expansion capital. In connection with the borrowings under long-term notes, we paid \$42.9 million in settlement of associated interest rate swap agreements. Also, in January 2015, the cumulative amounts of the January 2012 equity-based incentive compensation award grants were settled by issuing 354,529 limited partner units and distributing those units to the LTIP participants, resulting in payments of associated tax withholdings of \$17.8 million.

The quarterly distribution amount related to our third-quarter 2016 financial results (to be paid in fourth quarter 2016) is \$0.8375 per unit. If we are able to meet management's targeted distribution growth of 10% for 2016 and the number of outstanding limited partner units remains at 227.8 million, total cash distributions of approximately \$755.0 million will be paid to our unitholders related to 2016 earnings. Management believes we will have sufficient DCF to fund these distributions.

## Table of Contents

### Capital Requirements

Our businesses require continual investments to maintain, upgrade or enhance existing operations and to ensure compliance with safety and environmental regulations. Capital spending consists primarily of:

• Maintenance capital expenditures. These expenditures include costs required to maintain equipment reliability and safety and to address environmental or other regulatory requirements rather than to generate incremental DCF; and Expansion capital expenditures. These expenditures are undertaken primarily to generate incremental DCF and include costs to acquire additional assets to grow our business and to expand or upgrade our existing facilities, which we refer to as organic growth projects. Organic growth projects include capital expenditures that increase storage or throughput volumes or develop pipeline connections to new supply sources.

For the nine months ended September 30, 2016, our maintenance capital spending was \$86.1 million. For 2016, we expect to spend approximately \$105.0 million on maintenance capital.

During the first nine months of 2016, we spent \$428.1 million for organic growth capital and contributed \$174.9 million for capital projects in conjunction with our joint ventures. Based on the progress of expansion projects already underway, we expect to spend approximately \$850 million during 2016, \$300 million during 2017 and \$250 million during 2018 to complete our current projects. These estimates include \$335 million to construct our new marine terminal in Pasadena, Texas, including approximately one million barrels of storage on nearly 200 acres of newly-acquired land and a ship dock, which are expected to be operational in early 2019.

### Liquidity

Cash generated from operations is our primary source of liquidity for funding debt service, maintenance capital expenditures and quarterly distributions to our unitholders. Additional liquidity for purposes other than quarterly distributions, such as expansion capital expenditures and debt repayments, is available through borrowings under our commercial paper program and revolving credit facilities, as well as from other borrowings or issuances of debt or limited partner units (see Note 7 – Debt of the consolidated financial statements included in Item 1 of Part I of this report for detail of our borrowings and debt outstanding at December 31, 2015 and September 30, 2016). If capital markets do not permit us to issue additional debt and equity securities, our business may be adversely affected, and we may not be able to acquire additional assets and businesses, fund organic growth projects or continue paying cash distributions at the current level.

### Off-Balance Sheet Arrangements

None.

### Environmental

Our operations are subject to federal, state and local environmental laws and regulations. We have accrued liabilities for estimated costs at our facilities and properties. We record liabilities when environmental costs are probable and can be reasonably estimated. The determination of amounts recorded for environmental liabilities involves significant judgments and assumptions by management. Due to the inherent uncertainties involved in determining environmental liabilities, it is reasonably possible that the actual amounts required to extinguish these liabilities could be materially different from those we have recognized.



## Table of Contents

### Other Items

**Condensate Splitter.** We are constructing a condensate splitter at our terminal in Corpus Christi, Texas based on a commitment from a single customer, an affiliate of Trafigura, AG. The project also includes construction of more than one million barrels of storage, dock improvements and two additional truck rack bays at our terminal as well as pipeline connectivity between our terminal and a nearby facility also used by our customer. Due to construction delays, we currently expect the project to be operational late in the fourth quarter of 2016 and the total cost of the project to be approximately \$300 million, approximately one third of which relates to the splitter and the remainder to the related infrastructure. Further delays in the construction, commissioning or testing of the facility could result in additional costs or a delay in our realizing revenues or profits from the project, and in certain circumstances could result in the termination by our customer of its commitment to us as early as first quarter 2017, which could materially reduce the revenues and profits we expect to realize from the project and the value of the splitter.

**Commodity Derivative Agreements.** Certain of the business activities in which we engage result in our owning various commodities, which exposes us to commodity price risk. We use forward physical commodity contracts and NYMEX contracts to help manage this commodity price risk. We use forward physical contracts to purchase butane and sell refined products. We account for these forward physical contracts as normal purchase and sale contracts, using traditional accrual accounting. We use NYMEX contracts to hedge against changes in prices of refined products and crude oil that we expect to sell and of butane that we expect to purchase in future periods. We use and account for those NYMEX contracts that qualify for hedge accounting treatment as either cash flow or fair value hedges, and we use and account for those NYMEX contracts that do not qualify for hedge accounting treatment as economic hedges. As of and for the nine months ended September 30, 2016, our open derivative contracts and the impact of the derivatives we settled during the period were as follows:

#### Derivative Contracts Designated as Hedges

NYMEX contracts covering 0.7 million barrels of crude oil to hedge against future price changes of crude oil tank bottoms. These contracts, which we are accounting for as fair value hedges, mature November 2017. Through September 30, 2016, the cumulative amount of gains from these agreements was \$17.6 million. The cumulative gains from these fair value hedges were recorded as adjustments to the asset being hedged, and there has been no ineffectiveness recognized for these hedges. We exclude the differential between the current spot price and forward price from our assessment of hedge effectiveness for these fair value hedges. The net change in the amounts excluded from our assessment of hedge effectiveness during the nine months ended September 30, 2016 was a gain of \$4.5 million, which we recognized as other income on our consolidated statements of income.

#### Derivative Contracts Not Designated as Hedges – Open

NYMEX contracts covering 4.7 million barrels of refined products and crude oil related to our butane blending, fractionation and certain crude oil inventory. These contracts mature between October 2016 and April 2017 and are being accounted for as economic hedges. Through September 30, 2016, the cumulative amount of net unrealized losses associated with these agreements was \$13.6 million. We recorded these net losses as an adjustment to product sales revenue, of which \$7.0 million of net gains was recognized in 2015 and \$20.6 million of net losses was recognized in 2016.

NYMEX contracts covering 0.4 million barrels of refined products and crude oil related to inventory we carry that resulted from pipeline product overages. These contracts, which mature between October and December 2016, are being accounted for as economic hedges. Through September 30, 2016, the cumulative amount of net unrealized losses associated with these agreements was \$2.0 million. We recorded these losses as an adjustment to operating expense, all of which was recognized in 2016.

NYMEX contracts covering 1.3 million barrels of butane purchases that mature between October 2016 and April 2017, which are being accounted for as economic hedges. Through September 30, 2016, the

## Table of Contents

cumulative amount of net unrealized gains associated with these agreements was \$3.1 million. We recorded these gains as an adjustment to cost of product sales, of which \$0.4 million of net losses was recognized in 2015 and \$3.5 million of net gains was recognized in 2016.

### Derivative Contracts Not Designated as Hedges – Settled

- NYMEX contracts covering 7.9 million barrels of refined products and crude oil related to economic hedges of products from our butane blending, fractionation and certain crude oil inventory activities that we sold during 2016. We recognized a gain of \$12.2 million in 2016 related to these contracts, which we recorded as an adjustment to product sales revenue.

NYMEX contracts covering 7.8 million barrels of refined products and crude oil related to economic hedges of product inventories from product overages on our pipeline system that we sold during 2016. We recognized a gain of \$0.8 million in 2016 on the settlement of these contracts, which we recorded as an adjustment to operating expense.

NYMEX contracts covering 1.1 million barrels related to economic hedges of butane purchases we made during 2016 associated with our butane blending activities. We recognized a gain of \$0.1 million in 2016 on the settlement of these contracts, which we recorded as an adjustment to cost of product sales.

### Impact of Commodity Derivatives on Results of Operations

The following tables provide a summary of the positive and (negative) impacts of the mark-to-market gains (losses) associated with NYMEX contracts on our results of operations for the respective periods presented (in millions):

|                                                                        | Nine Months Ended September 30, 2015 |                       |                   |              |                          |
|------------------------------------------------------------------------|--------------------------------------|-----------------------|-------------------|--------------|--------------------------|
|                                                                        | Product Sales Revenue                | Cost of Product Sales | Operating Expense | Other Income | Net Impact on Net Income |
| NYMEX gains (losses) recorded on open contracts during the period      | \$0.2                                | \$(0.7 )              | \$ 6.6            | \$ —         | \$ 6.1                   |
| NYMEX gains (losses) recognized on settled contracts during the period | 52.2                                 | (5.1 )                | 0.6               | 4.6          | 52.3                     |
| Net impact of NYMEX contracts                                          | \$52.4                               | \$(5.8 )              | \$ 7.2            | \$ 4.6       | \$ 58.4                  |

|                                                                   | Nine Months Ended September 30, 2016 |                       |                   |              |                          |
|-------------------------------------------------------------------|--------------------------------------|-----------------------|-------------------|--------------|--------------------------|
|                                                                   | Product Sales Revenue                | Cost of Product Sales | Operating Expense | Other Income | Net Impact on Net Income |
| NYMEX gains (losses) recorded on open contracts during the period | \$(20.6)                             | \$ 3.5                | \$(2.0 )          | \$ 4.5       | \$(14.6)                 |
| NYMEX gains recognized on settled contracts during the period     | 12.2                                 | 0.1                   | 0.8               | —            | 13.1                     |
| Net impact of NYMEX contracts                                     | \$(8.4 )                             | \$ 3.6                | \$(1.2 )          | \$ 4.5       | \$(1.5 )                 |

Related Party Transactions. See Note 13 – Related Party Transactions in Item 1 of Part I of this report for detail of our related party transactions.



Table of Contents

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We may be exposed to market risk through changes in commodity prices and interest rates and have established policies to monitor and control these market risks. We use derivative agreements to help manage our exposure to commodity price and interest rate risks.

## Commodity Price Risk

Our commodity price risk primarily arises from our butane blending and fractionation activities, and from managing product overages associated with our refined products and crude oil pipelines. We use derivatives such as forward physical contracts and NYMEX contracts to help us manage commodity price risk.

Forward physical contracts that qualify for and are elected as normal purchases and sales are accounted for using traditional accrual accounting. As of September 30, 2016, we had commitments under forward purchase and sale contracts used in our butane blending and fractionation activities as follows (in millions):

|                                             | Total   | < 1<br>Year | 1 - 3<br>Years |
|---------------------------------------------|---------|-------------|----------------|
| Forward purchase contracts – notional value | \$178.1 | \$61.4      | \$116.7        |
| Forward purchase contracts – barrels        | 5.3     | 1.8         | 3.5            |
| Forward sales contracts – notional value    | \$83.3  | \$82.0      | \$1.3          |
| Forward sales contracts – barrels           | 1.4     | 1.4         | —              |

We use NYMEX contracts to hedge against changes in the price of petroleum products we expect to sell or purchase. Some of these NYMEX contracts qualify for hedge accounting treatment, and we designate and account for these contracts as either cash flow or fair value hedges. We account for those NYMEX contracts that do not qualify for hedge accounting treatment as economic hedges.

At September 30, 2016, we had open NYMEX contracts representing 5.8 million barrels of petroleum products we expect to sell in the future. Additionally, we had open NYMEX contracts for 1.3 million barrels of butane we expect to purchase in the future. At September 30, 2016, the fair value of our open NYMEX contracts was a net liability of \$12.3 million.

At September 30, 2016, open NYMEX contracts, primarily sales contracts, representing 5.1 million barrels of petroleum products did not qualify for hedge accounting treatment. A \$10.00 per barrel increase in the price of these NYMEX contracts for the related petroleum products would result in a \$51.0 million decrease in our operating profit and a \$10.00 per barrel decrease in the price of these NYMEX contracts would result in a \$51.0 million increase in our operating profit.

At September 30, 2016, we had open NYMEX contracts, primarily purchase contracts, representing 1.3 million barrels of butane we expect to purchase in the future. Relative to these agreements, a \$10.00 per barrel increase in the price of butane would result in a \$13.0 million increase in our operating profit and a \$10.00 per barrel decrease in the price of butane would result in a \$13.0 million decrease in our operating profit.

The increases or decreases in operating profit we recognize from our open NYMEX forward sales and price swap contracts would be substantially offset by higher or lower product sales revenue or cost of product sales when the physical sale or purchase of those products occur. These contracts may be for the purchase or sale of product in markets different from those in which we are attempting to hedge our exposure and the resulting hedges may not eliminate all price risks.



Table of Contents

Interest Rate Risk

Our use of variable rate debt and any forecasted issuances of fixed rate debt expose us to interest rate risk.

During 2016, we entered into \$100.0 million of forward-starting interest rate swap agreements to hedge against the risk of variability of future interest payments on a portion of debt we anticipate issuing in 2018. The fair value of these contracts at September 30, 2016 was a net liability of \$3.5 million. We account for these agreements as cash flow hedges. A 0.125% decrease in interest rates would result in an increase in the fair value of this liability of approximately \$3.0 million. A 0.125% increase in interest rates would result in a favorable impact of approximately \$2.7 million.

ITEM 4. CONTROLS AND PROCEDURES

We performed an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in rule 13a-14(c) of the Securities Exchange Act) as of the end of the period covered by the date of this report. We performed this evaluation under the supervision and with the participation of our management, including our general partner's Chief Executive Officer and Chief Financial Officer. Based upon that evaluation, our general partner's Chief Executive Officer and Chief Financial Officer concluded that these disclosure controls and practices are effective in providing reasonable assurance that all required disclosures are included in the current report.

Additionally, these disclosure controls and practices are effective in ensuring that information required to be disclosed is accumulated and communicated to our Chief Executive Officer and Chief Financial Officer to allow timely decisions regarding required disclosures. There has been no change in our internal control over financial reporting (as defined in Rule 13a-15(f) of the Securities Exchange Act) during the quarter ended September 30, 2016 that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

## Table of Contents

### Forward-Looking Statements

Certain matters discussed in this Quarterly Report on Form 10-Q include forward-looking statements within the meaning of Section 27A of the Securities Act and Section 21E of the Exchange Act that discuss our expected future results based on current and pending business operations. We make these forward-looking statements in reliance on the safe harbor protections provided under the Private Securities Litigation Reform Act of 1995. Forward-looking statements can be identified by words such as “anticipates,” “targets,” “believes,” “continue,” “could,” “estimates,” “expects,” “forecasts,” “goal,” “guidance,” “intends,” “may,” “might,” “plans,” “potential,” “projected,” “scheduled,” “should,” “will” and expressions. Although we believe our forward-looking statements are based on reasonable assumptions, statements made regarding future results are not guarantees of future performance and are subject to numerous assumptions, uncertainties and risks that are difficult to predict. Therefore, actual outcomes and results may be materially different from the results stated or implied in such forward-looking statements included in this report.

The following are among the important factors that could cause future results to differ materially from any projected, forecasted, estimated or budgeted amounts we have discussed in this report:

- overall demand for refined products, crude oil, liquefied petroleum gases and ammonia in the U.S.;
- price fluctuations for refined products, crude oil, liquefied petroleum gases and ammonia and expectations about future prices for these products;
- decreases in the production of crude oil in the basins served by our pipelines;
- changes in general economic conditions, interest rates and price levels;
- changes in the financial condition of our customers, vendors, derivatives counterparties, lenders or joint venture co-owners;
- our ability to secure financing in the credit and capital markets in amounts and on terms that will allow us to execute our growth strategy, refinance our existing obligations when due and maintain adequate liquidity;
- development of alternative energy sources, including but not limited to natural gas, solar power, wind power and geothermal energy, increased use of biofuels such as ethanol and biodiesel, increased conservation or fuel efficiency, as well as regulatory developments or other trends that could affect demand for our services;
- changes in the throughput or interruption in service of refined products or crude oil pipelines owned and operated by third parties and connected to our assets;
- changes in demand for storage in our refined products, crude oil or marine terminals;
- changes in supply and demand patterns for our facilities due to geopolitical events, the activities of the Organization of the Petroleum Exporting Countries, changes in U.S. trade policies or in laws governing the importing and exporting of petroleum products, technological developments or other factors;
- our ability to manage interest rate and commodity price exposures;
- changes in our tariff rates implemented by the Federal Energy Regulatory Commission, the U.S. Surface Transportation Board or state regulatory agencies;
- shut-downs or cutbacks at refineries, oil wells, petrochemical plants, ammonia production facilities or other customers or businesses that use or supply our services;
- the effect of weather patterns and other natural phenomena, including climate change, on our operations and demand for our services;
- an increase in the competition our operations encounter;
- the occurrence of natural disasters, terrorism, operational hazards, equipment failures, system failures or unforeseen interruptions;
- our ability to obtain adequate levels of insurance at a reasonable cost, and the potential for losses to exceed the insurance coverage we do obtain;
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the treatment of us as a corporation for federal or state income tax purposes or if we become subject to significant forms of other taxation or more aggressive enforcement or increased assessments under existing forms of taxation;

## Table of Contents

our ability to identify expansion projects or to complete identified expansion projects on time and at projected costs;  
 our ability to make and integrate accretive acquisitions and joint ventures and successfully execute our business strategy;  
 uncertainty of estimates, including accruals and costs of environmental remediation;  
 our ability to cooperate with and rely on our joint venture co-owners;  
 actions by rating agencies concerning our credit ratings;  
 our ability to timely obtain and maintain all necessary approvals, consents and permits required to operate our existing assets and to construct, acquire and operate any new or modified assets;  
 our ability to promptly obtain all necessary services, materials, labor, supplies and rights-of-way required for construction of our growth projects, and to complete construction without significant delays, disputes or cost overruns;  
 risks inherent in the use and security of information systems in our business and implementation of new software and hardware;  
 changes in laws and regulations that govern product quality specifications or renewable fuel obligations that could impact our ability to produce gasoline volumes through our butane blending activities or that could require significant capital outlays for compliance;  
 changes in laws and regulations to which we or our customers are or become subject, including tax withholding requirements, safety, security, employment, hydraulic fracturing, derivatives transactions, trade and environmental laws and regulations, including laws and regulations designed to address climate change;  
 the cost and effects of legal and administrative claims and proceedings against us or our subsidiaries;  
 the amount of our indebtedness, which could make us vulnerable to general adverse economic and industry conditions, limit our ability to borrow additional funds, place us at competitive disadvantages compared to our competitors that have less debt or have other adverse consequences;  
 the effect of changes in accounting policies;  
 the potential that our internal controls may not be adequate, weaknesses may be discovered or remediation of any identified weaknesses may not be successful;  
 the ability of our customers, vendors, lenders, joint venture co-owners or other third parties to perform on their contractual obligations to us;  
 petroleum product supply disruptions;  
 global and domestic repercussions from terrorist activities, including cyber attacks, and the government's response thereto; and  
 other factors and uncertainties inherent in the transportation, storage and distribution of petroleum products and ammonia, and the operation, acquisition and construction of assets related to such activities.

This list of important factors is not exclusive. We undertake no obligation to publicly update or revise any forward-looking statement, whether as a result of new information, future events, changes in assumptions or otherwise.

Table of Contents

PART II  
OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

**Clean Water Act Information Requests and Claims.** In July 2011, we received an information request from the Environmental Protection Agency ("EPA") pursuant to Section 308 of the Clean Water Act regarding a pipeline release near Texas City, Texas in February 2011 (the "Texas Release"). In April 2012, we received a similar information request from the EPA pursuant to Section 308 of the Clean Water Act regarding a pipeline release near Nemaha, Nebraska in December 2011 (the "Nebraska Release"). In October 2015, we received a letter from the U.S. Department of Justice ("DOJ Letter") stating that the Clean Water Act claims arising out of the Texas Release, the Nebraska Release and a pipeline release near El Dorado, Kansas in May 2015 have all been referred to the U.S. Department of Justice for enforcement. The DOJ Letter proposed a settlement of Clean Water Act claims related to the three releases in the form of an enforceable commitment from us to take certain yet to be determined steps to prevent future releases and a civil penalty of \$2.8 million. In response to the DOJ Letter, we are engaged in discussions with the U.S. Department of Justice in an effort to settle the Clean Water Act claims on terms that are mutually agreeable. While the results cannot be predicted with certainty, we believe the ultimate resolution of these matters will not have a material impact on our results of operations, financial position or cash flows.

**U.S. Oil Recovery, EPA ID No.: TXN000607093 Superfund Site.** We have liability at the U.S. Oil Recovery Superfund Site in Pasadena, Texas as a potential responsible party ("PRP") under Section 107(a) of the Comprehensive Environmental Response, Compensation, and Liability Act of 1980, as amended ("CERCLA"). As a result of the EPA's Administrative Settlement Agreement and Order on Consent for Removal Action, filed August 25, 2011, EPA Region 6, CERCLA Docket No. 06-10-11, we voluntarily entered into the PRP group responsible for the site investigation, stabilization and subsequent site cleanup. We have paid \$15,000 associated with the assessment phase. Until this assessment phase has been completed, we cannot reasonably estimate our proportionate share of the remediation costs associated with this site. While the results cannot be reasonably estimated, we believe the ultimate resolution of this matter will not have a material impact on our results of operations, financial position or cash flows.

**Lake Calumet Cluster Site, EPA ID No.: ILD000716852 Superfund Site.** We have liability at the Lake Calumet Cluster Superfund Site in Chicago, Illinois as a PRP under Sections 107(a) and 113(f)(1) of CERCLA. As a result of the EPA's Administrative Settlement Agreement and Order for Remedial Investigation/Feasibility Study of June 2013, we are in the process of voluntarily entering the PRP group responsible for the investigation, cleanup and installation of an appropriate clay cap over the site. We have paid \$8,000 associated with the Remedial Investigation/Feasibility Study and cleanup costs to date. Our projected portion of the estimated cap installation is \$55,000. While the results cannot be predicted with certainty, we believe the ultimate resolution of this matter will not have a material impact on our results of operations, financial position or cash flows.

**Anhydrous Ammonia Event.** On October 17, 2016, we experienced a release of anhydrous ammonia on our ammonia pipeline system near Tekamah, Nebraska. The release resulted in a fatality and possible injuries. The National Transportation Safety Board is investigating the event. On October 21, 2016, the U.S. Department of Transportation, Pipeline and Hazardous Materials Safety Administration ("PHMSA") issued a Corrective Action Order to Magellan Ammonia Pipeline, L.P. related to the event, which, among other things, requires PHMSA's approval prior to re-start of the affected pipeline segment. We are currently unable to estimate the full impact of this event. However, we believe the impact on our financial position and results of operations is not likely to be material as defined by the Securities and Exchange Commission.

We are a party to various other claims, legal actions and complaints arising in the ordinary course of business. While the results cannot be predicted with certainty, management believes the ultimate resolution of these claims, legal actions and complaints after consideration of amounts accrued, insurance coverage or other indemnification arrangements will not have a material adverse effect on our future results of operations, financial position or cash

flows.

45

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Table of Contents

ITEM 1A. RISK FACTORS

In addition to the information set forth in this report, you should carefully consider the factors discussed in Part I, Item 1A. “Risk Factors” in our Annual Report on Form 10-K for the year ended December 31, 2015, which could materially affect our business, financial condition or future results. The risks described in our Annual Report on Form 10-K are not our only risks. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also could materially adversely affect our business, financial condition or operating results.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

Table of Contents

ITEM 6. EXHIBITS

| Exhibit<br>Number | Description                                                                                                                                                                                                                                                                                 |
|-------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Exhibit 4.1*      | Seventh Supplemental Indenture dated as of September 13, 2016, between Magellan Midstream Partners, L.P. and U.S. Bank National Association, as trustee (filed as Exhibit 4.2 to Form 8-K filed September 13, 2016).                                                                        |
| Exhibit 10.1*     | First Amendment to 364-Day Credit Agreement, dated as of October 20, 2016, among Magellan Midstream Partners, L.P., as borrower, Wells Fargo Bank, National Association, as administrative agent, and the lenders party thereto (filed as Exhibit 10.1 to Form 8-K filed October 20, 2016). |
| Exhibit 12        | <del>Ratio of earnings to fixed charges.</del>                                                                                                                                                                                                                                              |
| Exhibit 31.1      | <del>Certification of Michael N. Mears, principal executive officer.</del>                                                                                                                                                                                                                  |
| Exhibit 31.2      | <del>Certification of Aaron L. Milford, principal financial officer.</del>                                                                                                                                                                                                                  |
| Exhibit 32.1      | <del>Section 1350 Certification of Michael N. Mears, Chief Executive Officer.</del>                                                                                                                                                                                                         |
| Exhibit 32.2      | <del>Section 1350 Certification of Aaron L. Milford, Chief Financial Officer.</del>                                                                                                                                                                                                         |
| Exhibit 101.INS   | <del>XBRL Instance Document.</del>                                                                                                                                                                                                                                                          |
| Exhibit 101.SCH   | <del>XBRL Taxonomy Extension Schema.</del>                                                                                                                                                                                                                                                  |
| Exhibit 101.CAL   | <del>XBRL Taxonomy Extension Calculation Linkbase.</del>                                                                                                                                                                                                                                    |
| Exhibit 101.DEF   | <del>XBRL Taxonomy Extension Definition Linkbase.</del>                                                                                                                                                                                                                                     |
| Exhibit 101.LAB   | <del>XBRL Taxonomy Extension Label Linkbase.</del>                                                                                                                                                                                                                                          |
| Exhibit 101.PRE   | <del>XBRL Taxonomy Extension Presentation Linkbase.</del>                                                                                                                                                                                                                                   |

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\* Each such exhibit has heretofore been filed with the Securities and Exchange Commission as part of the filing indicated and is incorporated herein by reference.



Table of Contents

SIGNATURES

Pursuant to the requirements of the Securities and Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized in Tulsa, Oklahoma on November 2, 2016.

MAGELLAN  
MIDSTREAM  
PARTNERS, L.P.

By: Magellan GP, LLC,  
its general partner

/s/ Aaron L. Milford  
Aaron L. Milford  
Chief Financial Officer  
(Principal Accounting  
and Financial Officer)

Table of Contents

INDEX TO EXHIBITS

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