Cornerstone Financial Corp Form 10-O November 10, 2011

# **UNITED STATES SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

# **FORM 10-Q**

x Quarterly report pursuant to section 13 or 15 (d) of the Securities Exchange Act of 1934

For the quarterly period ended <u>September 30, 2011</u>

-OR-

Transition report pursuant to section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_.

## CORNERSTONE FINANCIAL CORPORATION

(Exact name of registrant, as specified in its charter)

New Jersey

(State or other jurisdiction of incorporation

or organization)

80-0282551

(I.R.S. Employer

Identification No.)

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Registrant's telephone number, including area code: (856) 439-0300

Securities registered pursuant to Section 12(b) of the Act:

None

(Title of Class)

Securities registered pursuant to Section 12(g) of the Act:

#### Common stock, no par value

(Title of Class)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES<u>X</u> NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation SD-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES X NO .....

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of "large accelerated filer", "accelerated filer", and "smaller reporting company" in rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer []

Accelerated filer []

Non-accelerated filer []

Smaller reporting company [X]

(Do not check if a smaller reporting company)

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act.) YES \_\_\_\_ NO  $\underline{X}$ 

As of November 10, 2011, there were 1,954,428 outstanding shares of the registrant's Common stock.

#### CORNERSTONE FINANCIAL CORPORATION

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- Exhibit 101.INS\* XBRL Instance Document
- Exhibit 101.SCH\* XBRL Taxonomy Extension Schema
- Exhibit 101.CAL\* XBRL Taxonomy Extension Calculation Linkbase Document
- Exhibit 101.DEF\* XBRL Taxonomy Extension Definition Linkbase Document
- Exhibit 101.LAB\* XBRL Taxonomy Extension Labels Linkbase Document

Exhibit 101.PRE\* - XBRL Taxonomy Extension Presentation Linkbase Document

\* Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration

statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of

Section 18 of the Securities and Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

# PART I. FINANCIAL INFORMATION

## Item 1 – Consolidated Financial Statements

#### CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION

| September 30,  |      |             |          |          |
|--|------|-------------|----------|----------|
| (In thousands, except share data)                    | 2011 |             | December | 31, 2010 |
| Assets:  |      | (unaudited) |          | ,        |
| Cash and due from banks                              | \$   | 6,297       | \$       | 5,331    |
| Federal funds sold                                   |      | 40,400      |          | 3,700    |
| Cash and cash equivalents                            |      | 46,697      |          | 9,031    |
| Investment securities:                               |      | ,           |          | ,        |
| Held to maturity (fair value 2011 - \$22,569; 2010 - |      |             |          |          |
| \$39,520)  |      | 21,929      |          | 40,435   |
| Available for sale (amortized cost 2011- \$61,440;   |      |             |          |          |
| 2010 - \$47,945)                                     |      | 62,081      |          | 44,635   |
| Loans receivable                                     |      | 244,286     |          | 242,856  |
| Less allowance for loan losses                       |      | 2,848       |          | 3,826    |
| Loans receivable, net                                |      | 241,438     |          | 239,030  |
| Federal Home Loan Bank stock                         |      | 1,438       |          | 1,435    |
| Premises and equipment, net                          |      | 7,693       |          | 7,806    |
| Accrued interest receivable                          |      | 1,815       |          | 2,152    |
| Bank owned life insurance                            |      | 4,806       |          | 4,685    |
| Deferred taxes                                       |      | 557         |          | 2,600    |
| Other real estate owned                              |      | 830         |          | 830      |
| Other assets   |      | 1,139       |          | 1,378    |
| Total Assets   | \$   | 390,423     | \$       | 354,017  |
| Liabilities:   |      |             |          |          |
| Non-interest bearing deposits                        | \$   | 28,651      | \$       | 40,514   |
| Interest bearing deposits                            |      | 190,586     |          | 148,259  |
| Certificates of deposit                              |      | 110,506     |          | 113,497  |
| Total deposits                                       |      | 329,743     |          | 302,270  |
| Advances from the Federal Home Loan Bank             |      | 25,000      |          | 25,000   |
| Line of credit                                       |      | 5,000       |          | 4,877    |
| Subordinated debt                                    |      | 3,000       |          | 3,000    |
| Other liabilities                                    |      | 1,388       |          | 1,122    |
| Unsettled Security payable                           |      | 5,250       |          | -        |
|  |      | 369,381     |          | 336,269  |

# **Total Liabilities**

Commitments and Contingencies (Note 4)

# Stockholders' Equity:

| Preferred stock:                                    |               |               |
|---|---------------|---------------|
| \$0 par value; \$1,000 per share stated value,      |               |               |
| authorized 1,000,000 shares; issued and outstanding |               |               |
| 1,900 at September 30, 2011 and December 31,        |               |               |
| 2010, respectively                                  | 1,900         | 1,900         |
| Common stock:                                       |               |               |
| \$0 par value: authorized 10,000,000 shares; issued |               |               |
| and outstanding 1,954,428 at September 30, 2011     |               |               |
| and December 31, 2010, respectively                 | -             | -             |
| Additional paid-in capital                          | 17,700        | 16,727        |
| Accumulated other comprehensive income (loss)       | 385           | (1,988)       |
| Retained earnings                                   | 1,057         | 1,109         |
| Total Shareholders' Equity                          | 21,042        | 17,748        |
| Total Liabilities and Shareholders' Equity          | \$<br>390,423 | \$<br>354,017 |

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See accompanying notes to consolidated financial statements.

### CORNERSTONE FINANCIAL CORPORATION

#### CONSOLIDATED STATEMENTS OF OPERATIONS

Three Months Ended

| (In thousands, except per share data)         | September 30, 2011 | September 30, 2010 |
|---|--------------------|--------------------|
| Interest Income                               | (Unaudited)        | (Unaudited)        |
| Interest and fees on loans                    | \$ 3,295           | \$ 3,460           |
| Interest on investment securities             | 956                | 593                |
| Interest on federal funds                     | 3                  | 16                 |
| Total interest income                         | 4,254              | 4,069              |
| Interest Expense                              |                    |                    |
| Interest on deposits                          | 915                | 991                |
| Interest on borrowings                        | 176                | 171                |
| Total interest expense                        | 1,091              | 1,162              |
| Net interest income                           | 3,163              | 2,907              |
| Provision for loan losses                     | 207                | 235                |
| Net interest income after loan loss provision | 2,956              | 2,672              |
| Non-Interest Income                           |                    |                    |
| Service charges on deposit accounts           | 46                 | 50                 |
| Bank owned life insurance income              | 42                 | 41                 |
| Gain on sale of loan                          | 18                 | 291                |
| Gain on sale of securities                    | 44                 | -                  |
| Miscellaneous fee income                      | 44                 | 30                 |
| Total non-interest income                     | 194                | 412                |
| Non-Interest Expense                          |                    |                    |
| Salaries and employee benefits                | 1,453              | 1,231              |
| Net occupancy                                 | 384                | 298                |
| Data processing and other service costs       | 127                | 115                |
| Professional services                         | 173                | 322                |
| Advertising and promotion                     | 41                 | 26                 |
| Other real estate owned expense               | 22                 | 10                 |
| FDIC expense                                  | 31                 | 131                |
| Other operating expenses                      | 188                | 161                |
| Total non-interest expense                    | 2,419              | 2,294              |
| Income before income taxes                    | 731                | 790                |
| Income tax expense                            | 282                | 311                |
| Net income                                    | 449                | 479                |
| Preferred stock dividends                     | 33                 | 33                 |
| Net income available to common shareholders   |                    |                    |

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|                                     | \$ 416  | \$ 446     |
|-------------------------------------|---------|------------|
| Earnings per share                  |         |            |
| Basic                               | \$ 0.21 | \$ 0.23(1) |
| Diluted                             | \$ 0.21 | \$ 0.23(1) |
| Weighted average shares outstanding |         |            |
| Basic                               | 1,954   | 1,954(1)   |
| Diluted                             | 1,954   | 1,978(1)   |

(1) All share and per share amounts have been restated to reflect the 8.0% common stock dividend paid on May 16, 2011 to

common shareholders of record as of April 15, 2011.

See accompanying notes to consolidated financial statements.

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# CORNERSTONE FINANCIAL CORPORATION

# CONSOLIDATED STATEMENTS OF OPERATIONS

Nine Months Ended

| (In thousands, except per share data)<br>Interest Income | September 30, 2011<br>(Unaudited) | September 30, 2010<br>(Unaudited) |
|--|-----------------------------------|-----------------------------------|
| Interest and fees on loans                               | \$ 9,939                          | \$ 10,248                         |
| Interest on investment securities                        | 2,729                             | 1,781                             |
| Interest on federal funds                                | 9                                 | 24                                |
| Total interest income                                    | 12,677                            | 12,053                            |
| Interest Expense   |                                   |                                   |
| Interest on deposits                                     | 2,752                             | 2,932                             |
| Interest on borrowings                                   | 530                               | 523                               |
| Total interest expense                                   | 3,282                             | 3,455                             |
| Net interest income                                      | 9,395                             | 8,598                             |
| Provision for loan losses                                | 1,378                             | 382                               |
| Net interest income after loan loss provision            | 8,017                             | 8,216                             |
| Non-Interest Income                                      |                                   |                                   |
| Service charges on deposit accounts                      | 136                               | 148                               |
| Bank owned life insurance income                         | 121                               | 123                               |
| Gain on sale of loans                                    | 174                               | 330                               |
| Gain on sale of securities                               | 44                                | -                                 |
| Miscellaneous fee income                                 | 161                               | 85                                |
| Total non-interest income                                | 636                               | 686                               |
| Non-Interest Expense                                     |                                   |                                   |
| Salaries and employee benefits                           | 4,191                             | 3,648                             |
| Net occupancy  | 1,113                             | 925                               |
| Data processing and other service costs                  | 368                               | 352                               |
| Professional services                                    | 501                               | 609                               |
| Advertising and promotion                                | 119                               | 99                                |
| Other real estate owned expense                          | 89                                | 24                                |
| FDIC expense   | 286                               | 355                               |
| Other operating expenses                                 | 506                               | 476                               |
| Total non-interest expense                               | 7,173                             | 6,488                             |
| Income before income taxes                               | 1,480                             | 2,414                             |
| Income tax expense                                       | 563                               | 939                               |
| Net income   | 917                               | 1,475                             |

| 100     | 99                |
|---------|-------------------|
| \$ 817  | \$ 1,376          |
|         |                   |
| \$ 0.42 | \$ 0.70(1)        |
| \$ 0.42 | \$ 0.70(1)        |
|         | \$ 817<br>\$ 0.42 |