

UNITED SECURITY BANCSHARES  
Form 10-Q  
November 23, 2011

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SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE QUARTERLY PERIOD ENDED SEPTEMBER 30, 2011.

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_.

Commission file number: 000-32987

UNITED SECURITY BANCSHARES  
(Exact name of registrant as specified in its charter)

CALIFORNIA  
(State or other jurisdiction of  
incorporation or organization)

91-2112732  
(I.R.S. Employer  
Identification No.)

2126 Inyo Street, Fresno, California  
(Address of principal executive offices)

93721  
(Zip Code)

Registrants telephone number, including area code (559) 248-4943

Indicate by check mark whether the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Yes  No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Act).

Large accelerated filer  Accelerated filer  Non-accelerated filer  Small reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

Aggregate market value of the Common Stock held by non-affiliates as of the last business day of the registrant's most

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recently completed second fiscal quarter - June 30, 2011: \$29,052,633

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock, no par value  
(Title of Class)

Shares outstanding as of October 31, 2011: 13,397,847

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## TABLE OF CONTENTS

Facing Page

Table of Contents

## PART I. Financial Information

|                            |  |    |
|----------------------------|--|----|
| Item 1.                    | Financial Statements   |    |
|                            | <u>Consolidated Balance Sheets</u>   | 1  |
|                            | <u>Consolidated Statements of Operations and Comprehensive (Loss) Income</u>                 | 2  |
|                            | <u>Consolidated Statements of Changes in Shareholders' Equity</u>                            | 3  |
|                            | <u>Consolidated Statements of Cash Flows</u>   | 4  |
|                            | <u>Notes to Consolidated Financial Statements</u>  | 5  |
| Item 2.                    | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u> | 33 |
|                            | <u>Overview</u>  | 33 |
|                            | <u>Results of Operations</u>   | 37 |
|                            | <u>Financial Condition</u>   | 42 |
|                            | <u>Asset/Liability Management – Liquidity and Cash Flow</u>                                  | 51 |
|                            | <u>Regulatory Matters</u>  | 53 |
| Item 3.                    | <u>Quantitative and Qualitative Disclosures about Market Risk</u>                            | 57 |
|                            | <u>Interest Rate Sensitivity and Market Risk</u>   | 57 |
| Item 4.                    | <u>Controls and Procedures</u>   | 58 |
| PART II. Other Information |  |    |
| Item 1.                    | <u>Legal Proceedings</u>   | 60 |
| Item 1A.                   | <u>Risk Factors</u>  | 60 |
| Item 2.                    | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>                           | 60 |
| Item 3.                    | <u>Defaults Upon Senior Securities</u>   | 60 |
| Item 4.                    | <u>Reserved</u>  | 60 |
| Item 5.                    | <u>Other Information</u>   | 60 |
| Item 6.                    | <u>Exhibits</u>  | 60 |
|                            | <u>Signatures</u>  | 61 |

Table of Contents

## PART I. Financial Information

United Security Bancshares and Subsidiaries  
Consolidated Balance Sheets – (unaudited)  
September 30, 2011 and December 31, 2010

| (in thousands except shares)  | September 30,<br>2011 | December 31,<br>2010 |
|---|-----------------------|----------------------|
| <b>Assets</b>   |                       |                      |
| Cash and due from banks   | \$ 23,588             | \$ 13,259            |
| Cash and due from FRB   | 96,882                | 85,171               |
| Cash and cash equivalents   | 120,470               | 98,430               |
| Interest-bearing deposits in other banks  | 2,178                 | 4,396                |
| Investment securities available for sale (at fair value)  | 47,063                | 51,503               |
| Loans and leases  | 417,444               | 441,691              |
| Unearned fees   | (502 )                | (645 )               |
| Allowance for credit losses   | (13,936 )             | (16,520 )            |
| Net loans   | 403,006               | 424,526              |
| Accrued interest receivable   | 1,885                 | 2,152                |
| Premises and equipment – net  | 12,663                | 12,909               |
| Other real estate owned   | 30,388                | 35,580               |
| Intangible assets   | 702                   | 1,209                |
| Goodwill  | 4,488                 | 5,977                |
| Cash surrender value of life insurance  | 16,017                | 15,493               |
| Investment in limited partnership   | 1,537                 | 1,851                |
| Deferred income taxes - net   | 7,531                 | 8,878                |
| Other assets  | 20,562                | 15,306               |
| <b>Total assets</b>   | <b>\$ 668,490</b>     | <b>\$ 678,210</b>    |
| <b>Liabilities &amp; Shareholders' Equity</b>   |                       |                      |
| <b>Liabilities</b>  |                       |                      |
| <b>Deposits</b>   |                       |                      |
| Noninterest bearing   | \$ 201,416            | \$ 139,690           |
| Interest bearing  | 360,940               | 417,776              |
| <b>Total deposits</b>   | <b>562,356</b>        | <b>557,466</b>       |
| Other borrowings  | 25,000                | 32,000               |
| Accrued interest payable  | 134                   | 222                  |
| Accounts payable and other liabilities  | 6,558                 | 4,606                |
| Junior subordinated debentures (at fair value)  | 9,048                 | 10,646               |
| <b>Total liabilities</b>  | <b>603,096</b>        | <b>604,940</b>       |
| <b>Shareholders' Equity</b>   |                       |                      |
| Common stock, no par value 20,000,000 shares authorized, 13,397,847 and 13,000,849 issued and outstanding, in 2011 and 2010, respectively | 41,129                | 39,869               |
| Retained earnings   | 25,108                | 33,807               |
| Accumulated other comprehensive loss  | (843 )                | (406 )               |
| <b>Total shareholders' equity</b>   | <b>65,394</b>         | <b>73,270</b>        |

|  |            |            |
|--|------------|------------|
| Total liabilities and shareholders' equity | \$ 668,490 | \$ 678,210 |
|--|------------|------------|

See notes to consolidated financial statements

1

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Table of Contents

United Security Bancshares and Subsidiaries  
Consolidated Statements of Operations and Comprehensive Income  
(Unaudited)

| (In thousands except shares and EPS)   | Quarter Ended |              | Nine Months Ended |               |
|--|---------------|--------------|-------------------|---------------|
|  | September 30, |              | September 30,     |               |
|  | 2011          | 2010         | 2011              | 2010          |
| <b>Interest Income:</b>  |               |              |                   |               |
| Loans, including fees  | \$6,378       | \$7,283      | \$19,235          | \$22,592      |
| Investment securities – AFS – taxable  | 507           | 627          | 1,644             | 2,197         |
| Investment securities – AFS – nontaxable   | 0             | 15           | 0                 | 44            |
| Federal funds sold   | 0             | 21           | 0                 | 36            |
| Interest on deposits in FRB  | 43            | 8            | 137               | 11            |
| Interest on deposits in other banks  | 9             | 10           | 29                | 30            |
| <b>Total interest income</b>   | <b>6,937</b>  | <b>7,964</b> | <b>21,045</b>     | <b>24,910</b> |
| <b>Interest Expense:</b>   |               |              |                   |               |
| Interest on deposits   | 615           | 1,045        | 2,051             | 3,266         |
| Interest on other borrowings   | 82            | 96           | 250               | 281           |
| <b>Total interest expense</b>  | <b>697</b>    | <b>1,141</b> | <b>2,301</b>      | <b>3,547</b>  |
| <b>Net Interest Income Before</b>  |               |              |                   |               |
| Provision for Credit Losses  | 6,240         | 6,823        | 18,744            | 21,363        |
| Provision for Credit Losses  | 2,446         | 1,226        | 12,497            | 3,376         |
| <b>Net Interest Income</b>   | <b>3,794</b>  | <b>5,597</b> | <b>6,247</b>      | <b>17,987</b> |
| <b>Noninterest Income:</b>   |               |              |                   |               |
| Customer service fees  | 956           | 940          | 2,717             | 2,904         |
| Increase in cash surrender value of bank-owned life insurance  | 143           | 142          | 424               | 414           |
| (Loss) gain on sale of other real estate owned   | (85)          | (11)         | (129)             | 97            |
| Gain (loss) on sale of securities  | 11            | (1)          | 11                | 69            |
| Gain (loss) on sale of loans   | 0             | (2)          | 0                 | 509           |
| Gain on fair value of financial liability  | 1,923         | 221          | 1,778             | 845           |
| Other  | 342           | 179          | 791               | 620           |
| <b>Total noninterest income</b>  | <b>3,290</b>  | <b>1,468</b> | <b>5,592</b>      | <b>5,458</b>  |
| <b>Noninterest Expense:</b>  |               |              |                   |               |
| Salaries and employee benefits   | 2,263         | 2,241        | 6,804             | 6,629         |
| Occupancy expense  | 864           | 949          | 2,666             | 2,823         |
| Data processing  | 14            | 26           | 57                | 58            |
| Professional fees  | 642           | 598          | 2,061             | 1,617         |
| FDIC/DFI insurance assessments   | 366           | 559          | 1,354             | 1,465         |
| Director fees  | 57            | 59           | 173               | 176           |
| Amortization of intangibles  | 151           | 193          | 471               | 594           |
| Correspondent bank service charges   | 73            | 79           | 227               | 237           |
| Impairment loss on core deposit intangible   | 0             | 0            | 36                | 57            |
| Impairment loss on goodwill  | 0             | 0            | 1,489             | 1,414         |
| Impairment loss on investment securities (cumulative total other-than-temporary loss of \$4.1 million, net of \$2.4 million recognized in other comprehensive loss, pre-tax) | 308           | 386          | 308               | 1,088         |
| Impairment loss on OREO  | 885           | 483          | 2,007             | 1,709         |

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|   |            |            |            |            |
|---|------------|------------|------------|------------|
| Loss on California tax credit partnership   | 104        | 106        | 313        | 318        |
| OREO expense  | 1,783      | 197        | 2,734      | 964        |
| Other   | 633        | 704        | 1,734      | 1,804      |
| Total noninterest expense   | 8,143      | 6,580      | 22,440     | 20,953     |
| (Loss) Income Before Taxes on Income  | (1,059 )   | 485        | (10,601 )  | 2,492      |
| Provision for Taxes on Income   | 401        | 74         | (3,148 )   | 1,124      |
| Net (Loss) Income   | \$(1,460 ) | \$411      | \$(7,453 ) | \$1,368    |
| Other comprehensive income (loss), net of tax:  |            |            |            |            |
| Unrealized gain (loss) on available for sale securities,<br>and past service costs of employee benefit plans – net of<br>income tax (benefit) expense of \$14, \$193, \$(292), and<br>\$957 |            |            |            |            |
|   | 20         | 290        | (438 )     | 1,435      |
| Comprehensive (Loss) Income   | \$(4,754 ) | \$701      | \$(7,891 ) | \$2,803    |
| Net (Loss) Income per common share  |            |            |            |            |
| Basic   | \$(0.11 )  | \$0.03     | \$(0.56 )  | \$0.10     |
| Diluted   | \$(0.11 )  | \$0.03     | \$(0.56 )  | \$0.10     |
| Shares on which net income per common shares were<br>based  |            |            |            |            |
| Basic   | 13,397,847 | 13,397,847 | 13,397,847 | 13,397,847 |
| Diluted   | 13,397,847 | 13,397,847 | 13,397,847 | 13,397,847 |

See notes to consolidated financial statements

Table of Contents

United Security Bancshares and Subsidiaries  
 Consolidated Statements of Changes in Shareholders' Equity  
 (unaudited)

| (In thousands except shares)   | Common<br>stock<br>Number<br>of Shares | Common<br>stock<br>Amount | Retained<br>Earnings | Accumulated Other<br>Comprehensive<br>Income (Loss) | Total    |
|--|--|---------------------------|----------------------|---|----------|
| Balance January 1, 2010  | 12,496,499                             | \$37,575                  | \$40,499             | \$ (2,253 )   | \$75,821 |
| Net changes in unrealized loss on<br>available for sale securities (net of<br>income tax expense of \$958)         |  |                           |                      | 1,436   | 1,436    |
| Common stock dividends   | 378,598                                | 1,769                     | (1,769 )             |   | 0        |
| Stock-based compensation expense   |  | 31                        |                      |   | 31       |
| Net Income   |  |                           | 1,368                |   | 1,368    |
| Balance September 30, 2010   | 12,875,097                             | 39,375                    | 40,098               | (819 )  | 78,654   |
| Net changes in unrealized loss on<br>available for sale securities (net of<br>income tax expense of \$382)         |  |                           |                      | 574   | 574      |
| Net changes in unrecognized past service<br>Cost on employee benefit plans (net of<br>income tax benefit of \$107) |  |                           |                      | (161 )  | (161 )   |
| Common stock dividends   | 128,752                                | 484                       | (484 )               |   | 0        |
| Stock-based compensation expense   |  | 10                        |                      |   | 10       |
| Net Loss   |  |                           | (5,807 )             |   | (5,807 ) |
| Balance December 31, 2010  | 13,003,849                             | 39,869                    | 33,807               | (406 )  | 73,270   |
| Net changes in unrealized loss on<br>available for sale securities (net of<br>income tax benefit of \$295)         |  |                           |                      | (441 )  | (441 )   |
| Net changes in unrecognized past service<br>Cost on employee benefit plans (net of<br>income tax expense of \$3)   |  |                           |                      | 4   | 4        |
| Common stock dividends   | 393,998                                | 1,246                     | (1,246 )             |   | 0        |
| Stock-based compensation expense   |  | 14                        |                      |   | 14       |
| Net Loss   |  |                           | (7,453 )             |   | (7,453 ) |
| Balance September 30, 2011   | 13,397,847                             | \$41,129                  | \$25,108             | \$ (843 )   | \$65,394 |

See notes to consolidated financial statements



Table of ContentsUnited Security Bancshares and Subsidiaries  
Consolidated Statements of Cash Flows (unaudited)

| (In thousands)   | Nine Months Ended |           |
|--|-------------------|-----------|
|  | 2011              | 2010      |
| <b>Cash Flows From Operating Activities:</b>                                   |                   |           |
| Net (loss) income  | \$(7,453 )        | \$1,368   |
| Adjustments to reconcile net income: to cash provided by operating activities: |                   |           |
| Provision for credit losses  | 12,497            | 3,376     |
| Depreciation and amortization  | 1,347             | 1,693     |
| Accretion of investment securities   | (50 )             | (6 )      |
| Decrease in accrued interest receivable  | 267               | 333       |
| Decrease in accrued interest payable   | (88 )             | (163 )    |
| (Decrease) increase in unearned fees   | (143 )            | (250 )    |
| Decrease in income taxes payable   | (3,643 )          | (1,350 )  |
| Stock-based compensation expense   | 14                | 31        |
| Decrease (increase) in accounts payable and accrued liabilities                | 1,977             | (83 )     |
| Loss (gain) on sale of other real estate owned                                 | 129               | (97 )     |
| (Gain) loss on sale of investment securities                                   | (11 )             | (69 )     |
| Impairment loss on other real estate owned                                     | 2,007             | 1,709     |
| Impairment loss on core deposit intangible                                     | 36                | 57        |
| Impairment loss on investment securities                                       | 308               | 1,088     |
| Impairment loss on goodwill  | 1,489             | 1,414     |
| Gain on proceeds from life insurance   | 0                 | (390 )    |
| Increase in surrender value of life insurance                                  | (399 )            | (174 )    |
| Gain on fair value option of financial liabilities                             | (1,778 )          | (845 )    |
| Loss on tax credit limited partnership interest                                | 313               | 318       |
| Net decrease in other assets   | 549               | 93        |
| Net cash provided by operating activities                                      | 7,368             | 8,053     |
| <b>Cash Flows From Investing Activities:</b>                                   |                   |           |
| Net decrease (increase) in interest-bearing deposits with banks                | 2,218             | 1,923     |
| Redemption of correspondent bank stock   | 450               | 307       |
| Purchases of available-for-sale securities                                     | (8,561 )          | (10,160 ) |
| Maturities and calls of available-for-sale securities                          | 12,073            | 11,656    |
| Proceeds from sales of available-for-sale securities                           | 0                 | 14,701    |
| Premiums paid on life insurance  | (125 )            | 0         |
| Proceeds from life insurance settlement  | 0                 | 1,020     |
| Net decrease (increase) in loans   | 6,802             | 24,811    |
| Investment in limited partnership  | (16 )             | (42 )     |
| Net proceeds from settlement of other real estate owned                        | 4,571             | 5,871     |
| Capital expenditures for premises and equipment                                | (630 )            | (428 )    |
| Net cash provided by investing activities                                      | 16,782            | 49,659    |
| <b>Cash Flows From Financing Activities:</b>                                   |                   |           |
| Net increase in demand deposits and savings accounts                           | 52,491            | 39,386    |
| Net decrease in certificates of deposit  | (47,601 )         | (14,079 ) |
| Decrease in other borrowings   | (7,000 )          | (8,000 )  |

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|   |            |            |
|---|------------|------------|
| Proceeds from note payable                          | 0          | 75         |
| Net cash (used in) provided by financing activities | (2,110 )   | 17,382     |
| Net increase in cash and cash equivalents           | 22,040     | 75,094     |
| Cash and cash equivalents at beginning of period    | 98,430     | 29,229     |
| Cash and cash equivalents at end of period          | \$ 120,470 | \$ 104,323 |

See notes to consolidated financial statements

Table of Contents

United Security Bancshares and Subsidiaries - Notes to Consolidated Financial Statements - (Unaudited)

1. Organization and Summary of Significant Accounting and Reporting Policies

The consolidated financial statements include the accounts of United Security Bancshares, and its wholly owned subsidiary United Security Bank (the “Bank”) and two bank subsidiaries, USB Investment Trust (the “REIT”) and United Security Emerging Capital Fund, (collectively the “Company” or “USB”). Intercompany accounts and transactions have been eliminated in consolidation.

These unaudited financial statements have been prepared in accordance with generally accepted accounting principles for interim financial information on a basis consistent with the accounting policies reflected in the audited financial statements of the Company included in its 2010 Annual Report on Form 10-K. These interim financial statements do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments (consisting of a normal recurring, nature) considered necessary for a fair presentation have been included. Operating results for the interim periods presented are not necessarily indicative of the results that may be expected for any other interim period or for the year as a whole.

Certain reclassifications have been made to the 2010 financial statements to conform to the classifications used in 2011.

New Accounting Standards:

In September 2011, the FASB issued ASU 2011-08, Intangibles - Goodwill and Other (Topic 350) - Testing Goodwill for Impairment. ASU 2011-08 amends Topic 350, Intangibles – Goodwill and Other, to give entities the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, an entity determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test is unnecessary. However, if an entity concludes otherwise, then it is required to perform the first step of the two-step impairment test by calculating the fair value of the reporting unit and comparing the fair value with the carrying amount of the reporting unit. ASU 2011-08 is effective for annual and interim impairment tests beginning after December 15, 2011, and is not expected to have a significant impact on the Company’s financial statements.

In April 2011, the FASB issued ASU No. 2011-02, Receivables (Topic 310): A Creditor’s Determination of Whether a Restructuring Is a Troubled Debt Restructuring. ASU 2011-02 clarifies the guidance in ASC 310-40 Receivables: Troubled Debt Restructurings by Creditors. Creditors are required to identify a restructuring as a troubled debt restructuring if the restructuring constitutes a concession and the debtor is experiencing financial difficulties. ASU 2011-02 clarifies guidance on whether a creditor has granted a concession and clarifies the guidance on a creditor’s evaluation of whether a debtor is experiencing financial difficulties. In addition, ASU 2011-02 also precludes the creditor from using the effective interest rate test in the debtor’s guidance on restructuring of payables when evaluating whether a restructuring constitutes a troubled debt restructuring. The effective date of ASU 2011-2 for public entities is effective for the first interim or annual period beginning on or after June 15, 2011, and should be applied retrospectively to the beginning of the annual period of adoption. If, as a result of adoption, an entity identifies newly impaired receivables, an entity should apply the amendments for purposes of measuring impairment prospectively for the first interim or annual period beginning on or after June 15, 2011. The Company adopted the methodologies prescribed by this ASU during the third quarter 2011.

In April 2011, the FASB issued ASU 2011-03, Reconsideration of Effective Control for Repurchase Agreements. This ASU was developed to improve the accounting for repurchase agreements (repos) and other agreements that both

entitle and obligate a transferor to repurchase or redeem financial assets before their maturity. The amendments in this ASU remove from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion. The amendments in this ASU apply to all entities, both public and nonpublic. The amendments affect all entities that enter into agreements to transfer financial assets that both entitle and obligate the transferor to repurchase or redeem the financial assets before their maturity. The guidance in this ASU is effective for the first interim or annual period beginning on or after December 15, 2011 and should be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Early adoption is not permitted. This ASU is not expected to have a significant impact on the Company's financial statements.

In May 2011, the FASB issued ASU 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs. The amendments in this ASU result in common fair value measurement and disclosure requirements in U.S. GAAP and IFRSs. Consequently, the amendments change the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. The amendments in this ASU are to be applied prospectively. For public entities, the amendments are effective during interim and annual periods beginning after December 15, 2011. Early application by public entities is not permitted. This ASU is not expected to have a significant impact on the Company's financial statements.

Table of Contents

In June 2011, the FASB issued ASU No. 2011-05, Presentation of Comprehensive Income. ASU 2011-05 requires entities to present the total of comprehensive income, the components of net income and the components of other comprehensive income in a single continuous statement of comprehensive income or in two separate consecutive statements. The effective date for ASU 2011-05 is for the first interim or annual period beginning on or after December 15, 2011. The adoption of ASU 2011-05 is not expected to have a material impact on the Company's results of operations or financial position. It will present a change in disclosure as the Company currently presents comprehensive income in its consolidated statement of changes in shareholders' equity.

## 2. Investment Securities Available for Sale and Other Investments

Following is a comparison of the amortized cost and fair value of securities available-for-sale, as of September 30, 2011 and December 31, 2010:

| (In thousands)                           | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair Value<br>(Carrying<br>Amount) |
|--|-------------------|------------------------------|-------------------------------|------------------------------------|
| September 30, 2011:                      |                   |                              |                               |                                    |
| U.S. Government agencies                 | \$31,240          | \$1,144                      | \$(24)                        | \$32,360                           |
| U.S. Government agency CMO's             | 5,598             | 416                          |                               | 6,014                              |
| Private label mortgage backed securities | 11,048            | 0                            | (2,359)                       | 8,689                              |
|  | \$47,886          | \$1,560                      | \$(2,383)                     | \$47,063                           |
| December 31, 2010:                       |                   |                              |                               |                                    |
| U.S. Government agencies                 | \$32,486          | \$1,303                      | \$(1)                         | \$33,788                           |
| U.S. Government agency CMO's             | 7,203             | 552                          | 0                             | 7,755                              |
| Private label mortgage backed securities | 11,955            | 0                            | (1,995)                       | 9,960                              |
|  | \$51,644          | \$1,855                      | \$(1,996)                     | \$51,503                           |

The amortized cost and fair value of securities available for sale at September 30, 2011, by contractual maturity, are shown below. Actual maturities may differ from contractual maturities because issuers have the right to call or prepay obligations with or without call or prepayment penalties. Contractual maturities on collateralized mortgage obligations cannot be anticipated due to allowed paydowns.

| (In thousands)                         | September 30, 2011 |                                    |
|--|--------------------|------------------------------------|
|  | Amortized<br>Cost  | Fair Value<br>(Carrying<br>Amount) |
| Due in one year or less                | \$6,505            | \$ 6,514                           |
| Due after one year through five years  | 9,410              | 9,459                              |
| Due after five years through ten years | 2,392              | 2,537                              |
| Due after ten years                    | 12,933             | 13,850                             |
| Collateralized mortgage obligations    | 16,646             | 14,703                             |
|  | \$47,886           | \$ 47,063                          |

There were realized gains of \$11,000 on sales of available-for-sale securities during the nine months ended September 30, 2011. There were no realized losses on sales of available-for-sale securities during the nine months ended September 30, 2011. There were realized gains of \$518,000 and realized losses of \$449,000 on sales of available-for-sale securities during the nine months ended September 30, 2010. There were other-than-temporary impairment losses of \$308,000 on certain of the Company's private label mortgage backed securities for the nine months ended September 30, 2011. There were other-than-temporary impairment losses on certain of the private label mortgage backed securities totaling \$1,088,000 for the nine months ended September 30, 2010.

Securities that have been impaired less than 12 months at September 30, 2011 are comprised of two U.S. government agency securities with a weighted average life of 2.5 years. As of September 30, 2011, there were three private label mortgage backed securities with a total weighted average life of 8.6 years that have been impaired for twelve months or more.

Table of Contents

The following summarizes the total of impaired investment securities at September 30, 2011 (see discussion below for other than temporarily impaired securities included here):

| (In thousands)                                 | Less than 12 Months                |                      | 12 Months or More                  |                      | Total                              |                      |
|--|------------------------------------|----------------------|------------------------------------|----------------------|------------------------------------|----------------------|
|  | Fair Value<br>(Carrying<br>Amount) | Unrealized<br>Losses | Fair Value<br>(Carrying<br>Amount) | Unrealized<br>Losses | Fair Value<br>(Carrying<br>Amount) | Unrealized<br>Losses |
| Securities available<br>for sale:              |                                    |                      |                                    |                      |                                    |                      |
| U.S. Government<br>agencies                    | \$ 2,122                           | \$ (24 )             | \$ 0                               | \$ 0                 | \$ 2,122                           | \$ (24 )             |
| U.S. Government<br>agency CMO's                | 0                                  | 0                    | 0                                  | 0                    | 0                                  | 0                    |
| Private label<br>mortgage backed<br>securities | 0                                  | 0                    | 8,689                              | (2,359 )             | 8,689                              | (2,359 )             |
| Total impaired<br>securities                   | \$ 2,122                           | \$ (24 )             | \$ 8,689                           | \$ (2,359 )          | \$ 10,811                          | \$ (2,383 )          |

Securities that have been temporarily impaired less than 12 months at September 30, 2010 are comprised of one U.S. government agency security with a weighted average life of 3.3 years and two collateralized mortgage obligations with a weighted average life of 0.5 years. As of September 30, 2010, there were three residential mortgage obligations with a total weighted average life of 3.3 years and one collateralized mortgage obligation with a weighted average life of 0.7 years that have been temporarily impaired for twelve months or more.

The following summarizes impaired investment securities at September 30, 2010:

| (In thousands)  | Less than 12 Months                |                      | 12 Months or More                  |                      | Total                              |                      |
|---|------------------------------------|----------------------|------------------------------------|----------------------|------------------------------------|----------------------|
|   | Fair Value<br>(Carrying<br>Amount) | Unrealized<br>Losses | Fair Value<br>(Carrying<br>Amount) | Unrealized<br>Losses | Fair Value<br>(Carrying<br>Amount) | Unrealized<br>Losses |
| Securities available<br>for sale:                     |                                    |                      |                                    |                      |                                    |                      |
| U.S. Government<br>agencies                           | \$ 136                             | \$ (1 )              | \$ 0                               | \$ 0                 | \$ 136                             | \$ (1 )              |
| U.S. Government<br>agency CMO's                       | 204                                | (7 )                 | 311                                | (6 )                 | 515                                | (13 )                |
| Private label<br>mortgage backed<br>securities        | 0                                  | 0                    | 9,288                              | (2,994 )             | 9,288                              | (2,994 )             |
| Obligations of state<br>and political<br>subdivisions | 0                                  | 0                    | 0                                  | 0                    | 0                                  | 0                    |
| Other investment<br>securities                        | 0                                  | 0                    | 0                                  | 0                    | 0                                  | 0                    |
| Total impaired<br>securities                          | \$ 340                             | \$ (8 )              | \$ 9,599                           | \$ (3,000 )          | \$ 9,939                           | \$ (3,008 )          |

At September 30, 2011 and December 31, 2010, available-for-sale securities with an amortized cost of approximately \$36.8 million and \$46.7 million (fair value of \$38.4 million and \$47.2 million) were pledged as collateral for FHLB borrowings, public funds, and treasury tax and loan balances.

The Company evaluates investment securities for other-than-temporary impairment (“OTTI”) at least quarterly, and more frequently when economic or market conditions warrant such an evaluation. The investment securities portfolio is evaluated for OTTI by segregating the portfolio into two general segments and applying the appropriate OTTI model. Investment securities classified as available for sale or held-to-maturity are generally evaluated for OTTI under ASC Topic 320, “Investments – Debt and Equity Instruments.” Certain purchased beneficial interests, including non-agency mortgage-backed securities, asset-backed securities, and collateralized debt obligations, are evaluated under ASC Topic 325-40 “Beneficial Interest in Securitized Financial Assets.”)

In the first segment, the Company considers many factors in determining OTTI, including: (1) the length of time and the extent to which the fair value has been less than cost, (2) the financial condition and near-term prospects of the issuer, (3) whether the market decline was affected by macroeconomic conditions, and (4) whether the Company has the intent to sell the debt security or more likely than not will be required to sell the debt security before its anticipated recovery. The assessment of whether an other-than-temporary decline exists involves a high degree of subjectivity and judgment and is based on the information available to the Company at the time of the evaluation.

The second segment of the portfolio uses the OTTI guidance that is specific to purchased beneficial interests including private label mortgage backed securities. Under this model, the Company compares the present value of the remaining cash flows as estimated at the preceding evaluation date to the current expected remaining cash flows. An OTTI is deemed to have occurred if there has been an adverse change in the remaining expected future cash flows.



Table of Contents

Other-than-temporary-impairment occurs when the Company intends to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss. If an entity intends to sell or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current-period credit loss, the other-than-temporary-impairment shall be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If an entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis less any current-period loss, the other-than-temporary-impairment shall be separated into the amount representing the credit loss and the amount related to all other factors. The amount of the total other-than-temporary-impairment related to the credit loss is recognized in earnings, and is determined based on the difference between the present value of cash flows expected to be collected and the current amortized cost of the security. The amount of the total other-than-temporary-impairment related to other factors shall be recognized in other comprehensive (loss) income, net of applicable taxes. The previous amortized cost basis less the other-than-temporary-impairment recognized in earnings shall become the new amortized cost basis of the investment.

At September 30, 2011, the decline in market value for all but three (see below) of the impaired securities is attributable to changes in interest rates, and not credit quality. Because the Company does not have the intent to sell these impaired securities and it is not more likely than not it will be required to sell the securities before their anticipated recovery, the Company does not consider these securities to be other-than-temporarily impaired at September 30, 2011.

At September 30, 2011, the Company had three private label mortgage backed securities which have been impaired more than twelve months. The three private label mortgage backed securities had an aggregate fair value of \$8.7 million and unrealized losses of approximately \$2.4 million at September 30, 2011. All three private label mortgage backed securities were rated less than high credit quality at September 30, 2011. The Company evaluated these three private label mortgage backed securities for OTTI by comparing the present value of expected cash flows to previous estimates to determine whether there had been adverse changes in cash flows during the period. The OTTI evaluation was conducted utilizing the services of a third party specialist and consultant in Mortgage Backed Securities (MBS) and Collateralized Mortgage Obligations (CMO) products. The cash flow assumptions used in the evaluation at September 30, 2011 utilized a discounted cash flow valuation technique using a "Liquidation Scenario" whereby loans are evaluated by delinquency and are assigned probability of default and loss factors deemed appropriate in the current economic environment. The liquidation scenarios assume that all loans 60 or more days past due are liquidated and losses are realized over a period of between six and twenty four months based upon current 3-month trailing loss severities obtained from financial data sources. As a result of the impairment evaluation, the Company determined that there had been adverse changes in cash flows in all three of the three private label mortgage backed securities, and concluded that these three private label mortgage backed securities were other-than-temporarily impaired. At September 30, 2011, the three private label mortgage backed securities had cumulative other-than-temporary-impairment losses of \$4.1 million, \$2.4 million of which was recorded in other comprehensive loss. During the nine months ended September 30, 2011, the company recorded OTTI impairment expense of \$308,000 on the three CMO securities. During the nine months ended September 30, 2010, the company recorded OTTI impairment expense of \$ 1.1 million on the three private label mortgage backed securities. These three private label mortgage backed securities remained classified as available for sale at September 30, 2011.

The following table details the three private label mortgage backed securities with other-than-temporary-impairment, their credit rating at September 30, 2011, the related credit losses recognized in earnings during the quarter, and impairment losses in other comprehensive loss:

|           |           |             |
|-----------|-----------|-------------|
| RALI      |           |             |
| 2006-QS1G | RALI 2006 | CWALT       |
| A10       | QS8 A1    | 2007-8CB A9 |

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|  | Rated D     | Rated D   | Rated CCC   | Total       |
|--|-------------|-----------|-------------|-------------|
| Amortized cost – before OTTI                   | \$ 4,121    | \$ 1,263  | \$ 7,401    | \$ 12,785   |
| Credit loss – Quarter ended September 30, 2011 | (859 )      | (246 )    | (631 )      | (1,736 )    |
| Other impairment (OCI)                         | (661 )      | (212 )    | (1,486 )    | (2,359 )    |
| Carrying amount – September 30, 2011           | \$ 2,601    | \$ 805    | \$ 5,284    | \$ 8,690    |
| Total impairment - September 30, 2011          | \$ (1,520 ) | \$ (458 ) | \$ (2,117 ) | \$ (4,095 ) |

The total other comprehensive loss (OCI) balance of \$2.4 million in the above table is included in unrealized losses of 12 months or more at September 30, 2011.

Table of Contents

The following table summarizes amounts related to credit losses recognized in earnings for the nine months and quarters ended September 30, 2011 and 2010.

| (in thousands)  | Three Months<br>Ended<br>Sept 30, 2011 | Three Months<br>Ended<br>Sept 30, 2010 | Nine Months<br>Ended<br>Sept 30, 2011 | Nine Months<br>Ended<br>Sept 30, 2010 |
|---|--|--|---------------------------------------|---------------------------------------|
| Beginning balance - credit losses                                   | \$ 1,507                               | \$ 1,445                               | \$ 1,795                              | \$ 843                                |
| Additions:  |  |  |                                       |                                       |
| Initial credit impairments  | 0                                      | 0                                      | 0                                     | 0                                     |
| Subsequent credit impairments                                       | 308                                    | 386                                    | 308                                   | 1,088                                 |
| Reductions:   |  |  |                                       |                                       |
| For securities sold or credit losses realized on principal payments | (79 )                                  | (111 )                                 | (367 )                                | (211 )                                |
| Due to change in intent or requirement to sell                      | 0                                      | 0                                      | 0                                     | 0                                     |
| For increase expected in cash flows                                 | 0                                      | 0                                      | 0                                     | 0                                     |
| Ending balance - credit losses                                      | \$ 1,736                               | \$ 1,720                               | \$ 1,736                              | \$ 1,720                              |

### 3. Loans and Leases

Loans are comprised of the following:

| (In thousands)                         | September 30,<br>2011 | December 31,<br>2010 |
|--|-----------------------|----------------------|
| Commercial and business loans          | \$ 164,637            | \$ 154,624           |
| Government program loans               | 3,310                 | 4,600                |
| Total commercial and industrial        | \$ 167,947            | \$ 159,224           |
| Real estate – mortgage:                |                       |                      |
| Commercial real estate                 | 119,294               | 131,632              |
| Residential mortgages                  | 25,040                | 23,764               |
| Home Improvement and Home Equity loans | 2,074                 | 2,385                |
| Total real estate mortgage             | 146,408               | 157,781              |
| RE construction and development        | 53,361                | 65,182               |
| Agricultural                           | 36,611                | 46,308               |
| Installment                            | 13,099                | 12,891               |
| Lease financing                        | 18                    | 305                  |
| Total Loans                            | \$ 417,444            | \$ 441,691           |

The Company's loans are predominantly in the San Joaquin Valley, and the greater Oakhurst/East Madera County area, as well as the Campbell area of Santa Clara County, although the Company does participate in loans with other financial institutions, primarily in the state of California.

Commercial and industrial loans represent 40.2% of total loans at September 30, 2011 and are generally made to support the ongoing operations of small-to-medium sized commercial businesses. Commercial and industrial loans have a high degree of industry diversification and provide, working capital, financing for the purchase of manufacturing plants and equipment, or funding for growth and general expansion of businesses. A substantial portion of commercial and industrial loans are secured by accounts receivable, inventory, leases or other collateral including real estate. The remainder are unsecured; however, extensions of credit are predicated upon the financial capacity of the borrower. Repayment of commercial loans is generally from the cash flow of the borrower.

Real estate mortgage loans, representing 35.1% of total loans at September 30, 2011, are secured by trust deeds on primarily commercial property, but are also secured by trust deeds on single family residences. Repayment of real estate mortgage loans is generally from the cash flow of the borrower.

- Commercial real estate mortgage loans comprise the largest segment of this loan category and are available on all types of income producing and commercial properties, including: office buildings, shopping centers; apartments and motels; owner occupied buildings; manufacturing facilities and more. Commercial real estate mortgage loans can also be used to refinance existing debt. Although real estate associated with the business is the primary collateral for commercial real estate mortgage loans, the underlying real estate is not the source of repayment. Commercial real estate loans are made under the premise that the loan will be repaid from the borrower's business operations, rental income associated with the real property, or personal assets.

Table of Contents

- Residential mortgage loans are provided to individuals to finance or refinance single-family residences. Residential mortgages are not a primary business line offered by the Company, and are generally of a shorter term than conventional mortgages, with maturities ranging from three to fifteen years on average.
- Home Equity loans comprise a relatively small portion of total real estate mortgage loans, and are offered to borrowers for the purpose of home improvements, although the proceeds may be used for other purposes. Home equity loans are generally secured by junior trust deeds, but may be secured by 1st trust deeds.

Real estate construction and development loans, representing 12.8% of total loans at September 30, 2011, consist of loans for residential and commercial construction projects, as well as land acquisition and development, or land held for future development. Loans in this category are secured by real estate including improved and unimproved land, as well as single-family residential, multi-family residential, and commercial properties in various stages of completion. All real estate loans have established equity requirements. Repayment on construction loans is generally from long-term mortgages with other lending institutions obtained at completion of the project.

Agricultural loans represent 8.8% of total loans at September 30, 2011 and are generally secured by land, equipment, inventory and receivables. Repayment is from the cash flow of the borrower.

Lease financing loans, representing less than 0.1% of total loans at September 30, 2011, consist of loans to small businesses, which are secured by commercial equipment. Repayment of the lease obligation is from the cash flow of the borrower.

In the normal course of business, the Company is party to financial instruments with off-balance sheet risk to meet the financing needs of its customers. At September 30, 2011 and December 31, 2010, these financial instruments include commitments to extend credit of \$59.2 million and \$67.8 million, respectively, and standby letters of credit of \$2.2 million and \$1.8 million, respectively. These instruments involve elements of credit risk in excess of the amount recognized on the balance sheet. The contract amounts of these instruments reflect the extent of the involvement the Company has in off-balance sheet financial instruments.

The Company's exposure to credit loss in the event of nonperformance by the counterparty to the financial instrument for commitments to extend credit and standby letters of credit is represented by the contractual amounts of those instruments. The Company uses the same credit policies as it does for on-balance sheet instruments.

Commitments to extend credit are agreements to lend to a customer, as long as there is no violation of any condition established in the contract. Substantially all of these commitments are at floating interest rates based on the Prime rate. Commitments generally have fixed expiration dates. The Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral obtained, if deemed necessary, is based on management's credit evaluation. Collateral held varies but includes accounts receivable, inventory, leases, property, plant and equipment, residential real estate and income-producing properties.

Standby letters of credit are generally unsecured and are issued by the Company to guarantee the performance of a customer to a third party. The credit risk involved in issuing letters of credit is essentially the same as that involved in extending loans to customers.

Occasionally, shared appreciation agreements are made between the Company and the borrower on certain construction loans where the Company agrees to receive interest on the loan at maturity rather than monthly and the borrower agrees to share in the profits of the project. Due to the difficulty in calculating future values, shared appreciation income is recognized when received. The Company does not participate in a significant number of shared appreciation projects. The Company received no shared appreciation income during the nine months ended September

30, 2011 or 2010.

Past Due Loans

The Company monitors delinquency and potential problem loans on an ongoing basis through weekly reports to the Loan Committee and monthly reports to the Board of Directors. The following is a summary of delinquent loans at September 30, 2011:

10

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Table of Contents

| September 30,<br>2011 (000's)                  | Loans<br>30-60<br>Days<br>Past Due | Loans<br>61-89<br>Days<br>Past Due | Loans<br>90 or<br>More<br>Days<br>Past Due | Total Past<br>Due Loans | Current<br>Loans | Total<br>Loans | Accruing<br>Loans 90<br>or<br>More<br>Days<br>Past Due |
|--|------------------------------------|------------------------------------|--|-------------------------|------------------|----------------|--|
| Commercial and Business<br>Loans               | \$ 610                             | \$ 157                             | \$ 4,702                                   | \$ 5,469                | \$ 159,168       | \$ 164,637     | \$ 581   |
| Government Program<br>Loans                    | 37                                 | 183                                | 306  | 526                     | 2,784            | 3,310          | 0  |
| Total Commercial and<br>Industrial             | 647                                | 340                                | 5,008                                      | 5,995                   | 161,952          | 167,947        | 581  |
| Commercial Real Estate<br>Term Loans           | 1,458                              | 1,362                              | 411  | 3,231                   | 116,063          | 119,294        | 0  |
| Single Family Residential<br>Loans             | 0                                  | 116                                | 339  | 455                     | 24,585           | 25,040         | 0  |
| Home Improvement and<br>Home Equity Loans      | 218                                | 0                                  | 0  | 218                     | 1,856            | 2,074          | 0  |
| Total Real Estate Mortgage                     | 1,676                              | 1,478                              | 750  | 3,904                   | 142,504          | 146,408        | 0  |
| Total RE Construction and<br>Development Loans | 756                                | 0                                  | 6,394                                      | 7,150                   | 46,211           | 53,361         | 0  |
| Total Agricultural Loans                       | 0                                  | 0                                  | 0  | 0                       | 36,611           | 36,611         | 0  |
| Consumer Loans                                 | 80                                 | 0                                  | 12   | 92                      | 12,778           | 12,870         | 0  |
| Overdraft protection Lines                     | 0                                  | 0                                  | 0  | 0                       | 86               | 86             | 0  |
| Overdrafts                                     | 0                                  | 0                                  | 0  | 0                       | 143              | 143            | 0  |
| Total Installment/other                        | 80                                 | 0                                  | 12   | 92                      | 13,007           | 13,099         | 0  |
| Commercial Lease<br>Financing                  | 0                                  | 4                                  | 0  | 4                       | 14               | 18             | 0  |
| Total Loans                                    | \$ 3,159                           | \$ 1,822                           | \$ 12,164                                  | \$ 17,145               | \$ 400,299       | \$ 417,444     | \$ 581   |

Included in the loans above, are \$20.7 million in nonaccrual loans of which \$13.6 million are included in past due loans and \$7.1 million are included in current loans. Nonaccrual loans which have been restructured and which are performing according to the terms of the restructure agreement, including those for which payments are due at maturity, are considered current in the above table.

The following is a summary of delinquent loans at December 31, 2010:

| December 31, 2010 (000's) | Loans<br>30-60<br>Days<br>Past Due | Loans<br>61-89<br>Days<br>Past Due | Loans<br>90 or<br>More<br>Days<br>Past Due | Total Past<br>Due Loans | Current<br>Loans | Total<br>Loans | Accruing<br>Loans 90<br>or<br>More<br>Days |
|---------------------------|------------------------------------|------------------------------------|--|-------------------------|------------------|----------------|--|
|                           |                                    |                                    |  |                         |                  |                |  |

|   |          |          |          |           |            |            | Past Due |
|---|----------|----------|----------|-----------|------------|------------|----------|
| Commercial and Business Loans               | \$ 4,554 | \$ 443   | \$ 4,637 | \$ 9,634  | \$ 144,990 | \$ 154,624 | \$ 454   |
| Government Program Loans                    | 114      | 106      | 305      | 525       | 4,075      | 4,600      | 93       |
| Total Commercial and Industrial             | 4,668    | 549      | 4,942    | 10,159    | 149,065    | 159,224    | 547      |
| Commercial Real Estate Term Loans           | 0        | 0        | 1,405    | 1,405     | 130,227    | 131,632    | 0        |
| Single Family Residential Loans             | 0        | 328      | 98       | 426       | 23,338     | 23,764     | 0        |
| Home Improvement and Home Equity Loans      | 102      | 55       | 45       | 202       | 2,183      | 2,385      | 0        |
| Total Real Estate Mortgage                  | 102      | 383      | 1,548    | 2,033     | 155,748    | 157,781    | 0        |
| Total RE Construction and Development Loans | 4,004    | 3,395    | 1,630    | 9,029     | 56,153     | 65,182     | 0        |
| Total Agricultural Loans                    | 0        | 0        | 398      | 398       | 45,910     | 46,308     | 0        |
| Consumer Loans                              | 39       | 12       | 57       | 108       | 12,354     | 12,462     | 0        |
| Overdraft protection Lines                  | 0        | 0        | 0        | 0         | 74         | 74         | 0        |
| Overdrafts                                  | 0        | 0        | 0        | 0         | 355        | 355        | 0        |
| Total Installment/other                     | 39       | 12       | 57       | 108       | 12,783     | 12,891     | 0        |
| Commercial Lease Financing                  | 0        | 0        | 0        | 0         | 305        | 305        | 0        |
| Total Loans                                 | \$ 8,813 | \$ 4,339 | \$ 8,575 | \$ 21,727 | \$ 419,964 | \$ 441,691 | \$ 547   |

Included in the loans above, are \$34.4 million in nonaccrual loans of which \$15.0 million are included in past due loans and \$19.4 million are included in current loans. Nonaccrual loans which have been restructured and which are performing according to the terms of the restructure agreement, including those for which payments are due at maturity, are considered current in the above table.



Table of Contents

Nonaccrual Loans

Commercial, construction and commercial real estate loans are placed on non-accrual status under the following circumstances:

- When there is doubt regarding the full repayment of interest and principal.
- When principal and/or interest on the loan has been in default for a period of 90-days or more, unless the asset is both well secured and in the process of collection that will result in repayment in the near future.
- When the loan is identified as having loss elements and/or is risk rated "8" Doubtful.
- Other circumstances which jeopardize the ultimate collectability of the loan including certain troubled debt restructurings, identified loan impairment, and certain loans to facilitate the sale of OREO.

Loans meeting any of the preceding criteria are placed on non-accrual status and the accrual of interest for financial statement purposes is discontinued. Previously accrued but unpaid interest is reversed and charged against interest income.

Loans that are secured by one-to-four family residential properties (e.g., residential mortgage loans and home equity loans) on which principal and/or interest is due and unpaid for 90 days or more are placed on non-accrual and the accrual of interest for financial statement purposes is discontinued. Previously accrued but unpaid interest is reversed and charged against interest income.

Consumer loans to individuals for personal, family and household purposes, and unsecured or secured personal property where principal or interest is due and unpaid for 90 days or more are placed on non-accrual and the accrual of interest for financial statement purposes is discontinued. Previously accrued but unpaid interest is reversed and charged against interest income.

When a loan is placed on non-accrual status and subsequent payments of interest (and principal) are received, the interest received may be accounted for in two separate ways:

Cost recovery method: If the loan is in doubt as to full collection, the interest received in subsequent payments is diverted from interest income to a valuation reserve and treated as a reduction of principal for financial reporting purposes.

Cash basis: - This method is only used if the recorded investment or total contractual amount is expected to be fully collectible, under which circumstances the subsequent payments of interest is credited to interest income as received.

Loans on non-accrual status are usually not returned to accruing status unless and until all delinquent principal and/or interest has been brought current, there is no identified element of loss, and current and continued satisfactory performance is expected (loss of the contractual amount not the carrying amount of the loan). Repayment ability is generally demonstrated through the timely receipt of at least six monthly payments on a loan with monthly amortization.

Nonaccrual loans totaled \$20.7 million and \$34.4 million at September 30, 2011 and December 31, 2010, respectively. There were no remaining undisbursed commitments to extend credit on nonaccrual loans at September 30, 2011 or December 31, 2010. During the nine months ended September 30, 2011 and 2010, the Company recorded \$xxx,000 and \$xx,000, respectively, in interest income on nonaccrual loans.

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The following is a summary of nonaccrual loan balances at September 30, 2011 and December 31, 2010.

| (000's)                                     | September<br>30,<br>2011 | December<br>31,<br>2010 |
|---|--------------------------|-------------------------|
| Commercial and Business Loans               | \$5,492                  | \$13,238                |
| Government Program Loans                    | 362                      | 211                     |
| Total Commercial and Industrial             | 5,854                    | 13,449                  |
| Commercial Real Estate Term Loans           | 4,267                    | 1,405                   |
| Single Family Residential Loans             | 339                      | 98                      |
| Home Improvement and Home Equity Loans      | 16                       | 89                      |
| Total Real Estate Mortgage                  | 4,622                    | 1,592                   |
| Total RE Construction and Development Loans | 10,210                   | 16,003                  |
| Total Agricultural Loans                    | 0                        | 3,107                   |
| Consumer Loans                              | 12                       | 68                      |
| Overdraft protection Lines                  | 0                        | 0                       |
| Overdrafts                                  | 0                        | 0                       |
| Total Installment/other                     | 12                       | 68                      |
| Commercial Lease Financing                  | 0                        | 175                     |
| Total Loans                                 | \$20,698                 | \$34,394                |

Table of Contents

Impaired Loans

A loan is considered impaired when based on current information and events, it is probable that the Company will be unable to collect all amounts due, including principal and interest, according to the contractual terms of the loan agreement.

The Company applies its normal loan review procedures in making judgments regarding probable losses and loan impairment. The Company evaluates for impairment those loans on non-accrual status, graded doubtful, graded substandard or those that are troubled debt restructures. The primary basis for inclusion in impaired status under accepted accounting pronouncements is that it is probable that the Bank will be unable to collect all amounts due according to the contractual terms of the loan agreement.

A loan is not considered impaired if:

- There is merely an insignificant delay or shortfall in the amounts of payments.

-We expect to collect all amounts due, including interest accrued, at the contractual interest rate for the period of the delay.

Review for impairment does not include large groups of smaller balance homogeneous loans that are collectively evaluated to estimate the allowance for loan losses. The Company's present allowance for loan losses methodology, including migration analysis, captures required reserves for these loans in the formula allowance.

For loans determined to be impaired, the Company evaluates impairment based upon either the fair value of underlying collateral, discounted cash flows of expected payments, or observable market price.

-For loans secured by collateral including real estate and equipment the fair value of the collateral less selling costs will determine the carrying value of the loan. The difference between the recorded investment in the loan and the fair value, less selling costs, determines the amount of impairment. The Company uses the measurement method based on fair value of collateral when the loan is collateral dependent and foreclosure is probable.

-The discounted cash flow method of measuring the impairment of a loan is used for unsecured loans or for loans secured by collateral where the fair value cannot be easily determined. Under this method, the Company assesses both the amount and timing of cash flows expected from impaired loans. The estimated cash flows are discounted using the loan's effective interest rate. The difference between the amount of the loan on the Bank's books and the discounted cash flow amounts determines the amount of impairment to be provided. This method is used for most of the Company's troubled debt restructurings or other impaired loans where some payment stream is being collected.

-The observable market price method of measuring the impairment of a loan is only used by the Company when the sale of loans or a loan is in process.

The method for recognizing interest income on impaired loans is dependent on whether the loan is on nonaccrual status or is a troubled debt restructuring. For income recognition, the existing nonaccrual and troubled debt restructuring policies are applied to impaired loans. Generally, except for certain troubled debt restructurings which are performing under the restructure agreement, the Company does not recognize interest income received on impaired loans, but reduces the carrying amount of the loan for financial reporting purposes.

Loans other than certain homogenous loan portfolios are reviewed on a quarterly basis for impairment. Impaired loans are written down to estimated realizable values by the establishment of specific reserves when required.



Table of Contents

The following is a summary of impaired loans at September 30, 2011.

| September 30, 2011 (000's)                     | Unpaid<br>Contractual<br>Principal<br>Balance | Recorded<br>Investment<br>With No<br>Allowance | Recorded<br>Investment<br>With<br>Allowance | Total<br>Recorded<br>Investment | Related<br>Allowance | Average<br>Recorded<br>Investment |
|--|---|--|---|---------------------------------|----------------------|-----------------------------------|
| Commercial and Business<br>Loans               | \$ 13,902                                     | \$ 5,022                                       | \$ 2,196                                    | \$ 7,218                        | \$ 195               | \$ 12,271                         |
| Government Program Loans                       | 416   | 243  | 119   | 362                             | 119                  | 324                               |
| Total Commercial and<br>Industrial             | 14,318  | 5,265  | 2,315                                       | 7,580                           | 314                  | 12,595                            |
| Commercial Real Estate Term<br>Loans           | 8,719   | 3,005  | 5,623                                       | 8,628                           | 695                  | 6,997                             |
| Single Family Residential<br>Loans             | 4,279   | 1,148  | 2,693                                       | 3,841                           | 134                  | 3,642                             |
| Home Improvement and Home<br>Equity Loans      | 119   | 72   | 16  | 88                              | 3                    | 111                               |
| Total Real Estate Mortgage                     | 13,117  | 4,225  | 8,332                                       | 12,557                          | 832                  | 10,750                            |
| Total RE Construction and<br>Development Loans | 19,399  | 10,211   | 2,431                                       | 12,642                          | 80                   | 18,622                            |
| Total Agricultural Loans                       | 2,540   | 0  | 1,947                                       | 1,947                           | 149                  | 2,211                             |
| Consumer Loans                                 | 307   | 141  | 86  | 227                             | 11                   | 208                               |
| Overdraft protection Lines                     | 0   | 0  | 0   | 0                               | 0                    | 0                                 |
| Overdrafts                                     | 0   | 0  | 0   | 0                               | 0                    | 0                                 |
| Total Installment/other                        | 307   | 141  | 86  | 227                             | 11                   | 208                               |
| Commercial Leases Financing                    | 0   | 4  | 0   | 4                               | 0                    | 69                                |
| Total Impaired Loans                           | \$ 49,681                                     | \$ 19,846                                      | \$ 15,111                                   | \$ 34,957                       | \$ 1,386             | \$ 44,455                         |

The following is a summary of impaired loans at December 31, 2010.

| December 31, 2010 (000's)            | Unpaid<br>Contractual<br>Principal<br>Balance | Recorded<br>Investment<br>With No<br>Allowance | Recorded<br>Investment<br>With<br>Allowance | Total<br>Recorded<br>Investment | Related<br>Allowance | Average<br>Recorded<br>Investment |
|--------------------------------------|---|--|---|---------------------------------|----------------------|-----------------------------------|
| Commercial and Business<br>Loans     | \$ 16,317                                     | \$ 520   | \$ 14,156                                   | \$ 14,676                       | \$ 4,974             | \$ 10,338                         |
| Government Program Loans             | 317   | 179  | 32  | 211                             | 32                   | 307                               |
| Total Commercial and<br>Industrial   | 16,634  | 699  | 14,188                                      | 14,887                          | 5,006                | 10,645                            |
| Commercial Real Estate Term<br>Loans | 6,448   | 2,761  | 3,664                                       | 6,425                           | 476                  | 7,386                             |
|                                      | 3,660   | 443  | 2,916                                       | 3,359                           | 241                  | 3,528                             |

Single Family Residential  
Loans

|  |          |          |          |          |          |          |
|--|----------|----------|----------|----------|----------|----------|
| Home Improvement and Home<br>Equity Loans      | 143      | 93       | 45       | 138      | 27       | 101      |
| Total Real Estate Mortgage                     | 10,251   | 3,297    | 6,625    | 9,922    | 744      | 11,015   |
| Total RE Construction and<br>Development Loans | 26,584   | 5,572    | 17,187   | 22,759   | 4,890    | 23,725   |
| Total Agricultural Loans                       | 4,143    | 160      | 2,947    | 3,107    | 686      | 4,141    |
| Consumer Loans                                 | 150      | 148      | 0        | 148      | 0        | 255      |
| Overdraft protection Lines                     | 0        | 0        | 0        | 0        | 0        | 0        |
| Overdrafts                                     | 0        | 0        | 0        | 0        | 0        | 0        |
| Total Installment/other                        | 150      | 148      | 0        | 148      | 0        | 255      |
| Commercial Leases Financing                    | 175      | 175      | 0        | 175      | 0        | 54       |
| Total Impaired Loans                           | \$57,937 | \$10,051 | \$40,947 | \$50,998 | \$11,326 | \$49,835 |

Table of Contents

In most cases, the Company uses the cash basis method of income recognition for impaired loans. In the case of certain troubled debt restructurings for which the loan is performing under the current contractual terms for a reasonable period of time, income is recognized under the accrual method. For the nine months ended September 30, 2011 and 2010, the Company recognized \$477,000 and \$297,000, respectively in interest income on such loans.

The Company grades “problem” or “classified” loans according to certain risk factors associated with individual loans within the loan portfolio. Classified loans consist of loans which have been graded substandard, doubtful, or loss based upon inherent weaknesses in the individual loans or loan relationships. Classified loans also include impaired loans (as defined under ACS Topic 310). The following table summarizes the Company’s classified loans at September 30 2011 and December 31, 2010.

| (in 000's)                               | September<br>30,<br>2011 | December<br>31,<br>2010 |
|--|--------------------------|-------------------------|
| Classified impaired loans                | \$28,358                 | \$44,758                |
| Classified loans not considered impaired | 12,396                   | 2,585                   |
| Total classified loans                   | \$40,754                 | \$47,343                |

#### Troubled Debt Restructurings

Under the circumstances, when the Company grants a concession to a borrower as part of a loan restructuring, the restructuring is accounted for as a troubled debt restructuring (TDR). TDR’s are reported as a component of impaired loans.

A TDR is a type of restructuring in which the Company, for economic or legal reasons related to the borrower's financial difficulties, grants a concession (either imposed by court order, law, or agreement between the borrower and the Bank) to the borrower that it would not otherwise consider. Although the restructuring may take different forms, the Company's objective is to maximize recovery of its investment by granting relief to the borrower.

A TDR may include, but is not limited to, one or more of the following:

- A transfer from the borrower to the Company of receivables from third parties, real estate, other assets, or an equity interest in the borrower is granted to fully or partially satisfy the loan.
- A modification of terms of a debt such as one or a combination of:
  - o The reduction (absolute or contingent) of the stated interest rate.
  - o The extension of the maturity date or dates at a stated interest rate lower than the current market rate for new debt with similar risk.
  - o The reduction (absolute or contingent) of the face amount or maturity amount of the debt as stated in the instrument or agreement.
    - o The reduction (absolute or contingent) of accrued interest.

For a restructured loan to return to accrual status there needs to, among other factors, be at least 6 months successful payment history. In addition, the Company performs a financial analysis of the credit to determine whether the borrower has the ability to continue to perform successfully over the remaining life of the loan. This includes, but is

not limited to, review of financial statements and cash flow analysis of the borrower. Only after determination that the borrower has the ability to perform under the terms of the loans, will the restructured credit be considered for accrual status.



Table of Contents

The following table illustrates TDR activity for the periods indicated:

|  | Nine Months Ended<br>September 30, 2011 |   |  | Three Months Ended<br>September 30, 2011 |   |  |
|--|---|---|--|--|---|--|
|  | Number<br>of<br>Contracts               | Pre-Modification<br>Outstanding<br>Recorded<br>Investment | Post-Modification<br>Outstanding<br>Recorded<br>Investment | Number<br>of<br>Contracts                | Pre-Modification<br>Outstanding<br>Recorded<br>Investment | Post-Modification<br>Outstanding<br>Recorded<br>Investment |
| Troubled Debt Restructurings           |   |   |  |  |   |  |
| Commercial and Business Loans          | 5                                       | \$ 2,240  | \$ 1,796   | 0  | \$ 0  | \$ 0   |
| Government Program Loans               | 0                                       | 0   | 0  | 0  | 0   | 0  |
| Commercial Real Estate Term Loans      | 2                                       | 3,329   | 3,223  | 1  | 1,924   | 1,500  |
| Single Family Residential Loans        | 2                                       | 852   | 852  | 1  | 525   | 523  |
| Home Improvement and Home Equity Loans | 0                                       | 0   | 0  | 0  | 0   | 0  |
| RE Construction and Development Loans  | 0                                       | 0   | 0  | 0  | 0   | 0  |
| Agricultural Loans                     | 0                                       | 0   | 0  | 0  | 0   | 0  |
| Consumer Loans                         | 2                                       | 130   | 103  | 0  | 0   | 0  |
| Overdraft protection Lines             | 0                                       | 0   | 0  | 0  | 0   | 0  |
| Commercial Lease Financing             | 0                                       | 0   | 0  | 0  | 0   | 0  |
| <b>Total Loans</b>                     | <b>11</b>                               | <b>\$ 6,551</b>   | <b>\$ 5,975</b>  | <b>2</b>                                 | <b>\$ 2,448</b>   | <b>\$ 2,023</b>  |

|   | Number of<br>Contracts | Recorded<br>Investment | Number of<br>Contracts | Recorded<br>Investment |
|---|------------------------|------------------------|------------------------|------------------------|
| Troubled Debt Restructurings that Defaulted |                        |                        |                        |                        |
| Commercial and Business Loans               | 2                      | \$22                   | 0                      | \$0                    |
| Government Program Loans                    | 0                      | 0                      | 0                      | 0                      |
| Commercial Real Estate Term Loans           | 0                      | 0                      | 0                      | 0                      |
| Single Family Residential Loans             | 1                      | 327                    | 0                      | 0                      |
| Home Improvement and Home Equity Loans      | 0                      | 0                      | 0                      | 0                      |
| RE Construction and Development Loans       | 0                      | 0                      | 0                      | 0                      |
| Agricultural Loans                          | 0                      | 0                      | 0                      | 0                      |
| Consumer Loans                              | 1                      | 16                     | 0                      | 0                      |
| Overdraft protection Lines                  | 0                      | 0                      | 0                      | 0                      |
| Commercial Lease Financing                  | 0                      | 0                      | 0                      | 0                      |

|             |   |       |   |     |
|-------------|---|-------|---|-----|
| Total Loans | 4 | \$365 | 0 | \$0 |
|-------------|---|-------|---|-----|

16

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Table of Contents

The following quantifies TDR's by type classified separately as accrual or nonaccrual at September 30, 2011.

| (in thousands)                | Number<br>TDR's | Total<br>Sept 30,<br>2011 | Nonaccrual<br>TDR's<br>Sept 30,<br>2011 | Accruing<br>TDR's<br>Sept 30,<br>2011 |
|-------------------------------|-----------------|---------------------------|---|---------------------------------------|
| Commercial and industrial     | 11              | \$2,822                   | \$1,273                                 | \$1,549                               |
| Real estate - mortgage:       |                 |                           |   |                                       |
| Commercial real estate        | 7               | 7,129                     | 2,771                                   | 4,358                                 |
| Residential mortgages         | 12              | 3,492                     | 0                                       | 3,492                                 |
| Home equity loans             | 3               | 88                        | 16                                      | 72                                    |
| Total real estate mortgage    | 22              | 10,709                    | 2,787                                   | 7,922                                 |
| RE construction & development | 8               | 6,243                     | 3,816                                   | 2,427                                 |
| Agricultural                  | 0               | 0                         | 0                                       | 0                                     |
| Installment/other             | 3               | 159                       | 0                                       | 159                                   |
| Lease financing               | 0               | 0                         | 0                                       | 0                                     |
| Total Loans                   | 44              | \$19,933                  | \$7,876                                 | \$12,057                              |

The following quantifies TDR's by type classified separately as accrual or nonaccrual at December 31, 2010.

| (in thousands)                | Number<br>TDR's | Total<br>December<br>31, 2010 | Nonaccrual<br>TDR's<br>December<br>31, 2010 | Accruing<br>TDR's<br>December<br>31, 2010 |
|-------------------------------|-----------------|-------------------------------|---|---|
| Commercial and industrial     | 13              | \$2,751                       | \$1,359                                     | \$1,392                                   |
| Real estate - mortgage:       |                 |                               |   |   |
| Commercial real estate        | 6               | 5,019                         | 0   | 5,019                                     |
| Residential mortgages         | 11              | 3,261                         | 0   | 3,261                                     |
| Home equity loans             | 3               | 93                            | 43  | 50  |
| Total real estate mortgage    | 20              | 8,373                         | 43  | 8,330                                     |
| RE construction & development | 13              | 13,730                        | 10,978                                      | 2,752                                     |
| Agricultural                  | 0               | 0                             | 0   | 0   |
| Installment/other             | 2               | 80                            | 0   | 80  |
| Lease financing               | 0               | 0                             | 0   | 0   |
| Total Loans                   | 48              | \$24,934                      | \$12,380                                    | \$12,554                                  |

The Company makes various types of concessions when structuring TDR's including rate reductions, payment extensions, and forbearance. At September 30, 2011, the Company had 44 restructured loans totaling \$19.9 million as compared to 48 restructured loans total \$24.9 million at December 31, 2010. At September 30, 2011, approximately \$6.2 million of the total \$19.9 million in TDR's was for real estate construction and development, and there was another \$2.8 million related to real estate developers in commercial real estate loans at September 30, 2011. The majority of these credits are related to real estate construction projects that slowed significantly or stalled during the past several years, and the Company has sought to restructure the credits to allow the construction industry time to recover, and the developers time to finish projects at a slower pace which reflects current market conditions in the San Joaquin Valley. Concessions granted in these circumstances include lengthened maturity terms, lower lot release prices, or rate reductions that will enable the borrower to finish the construction projects and repay their loans to the Company. The downturn in the real estate construction market has been protracted, and although the Company has had some success in its restructuring efforts, it is difficult to conclude that we will be entirely successful in our efforts. Areas such as Bakersfield California have been slow to recover. During the nine months ended September 30, 2011,

approximately \$2.4 in restructured loans were charged off or transferred to OREO. The Company may be required to make additional concessions in the future including lower lot release prices to allow borrowers to complete and sell construction units at lower prices currently reflected in the real estate market.

#### Credit Quality Indicators

As part of its credit monitoring program, the Company utilizes a risk rating system which quantifies the risk, the Company estimates it has assumed when entering into a loan transaction, and during the life of that loan. The system rates the strength of the borrower and the facility or transaction, and is designed to provide a program for risk management and early detection of problems.

For each new credit approval, credit extension, renewal, or modification of existing credit facilities, the Company assigns risk ratings utilizing the rating scale identified in this policy. In addition, on an on-going basis, loans and credit facilities are reviewed for internal and external influences impacting the credit facility that would warrant a change in the risk rating. Each loan credit facility is to be given a risk rating that takes into account factors that materially affect credit quality.

Table of Contents

When assigning risk ratings, the Company evaluates two risk rating approaches, a facility rating and a borrower rating as follows.

Facility Rating:

The facility rating is determined by the analysis of positive and negative factors that may indicate that the quality of a particular loan or credit arrangement requires that it be rated differently from the risk rating assigned to the borrower. The Company assesses the risk impact of these factors:

Collateral - The rating may be affected by the type and quality of the collateral, the degree of coverage, the economic life of the collateral, liquidation value and the Company's ability to dispose of the collateral.

Guarantees - The value of third party support arrangements varies widely. Unconditional guaranties from persons with demonstrable ability to perform are more substantial than that of closely related persons to the borrower who offer only modest support.

Unusual Terms - Credit may be extended on terms that subject the Company to higher level of risk than indicated in the rating of the borrower.

Borrower Rating:

The borrower rating is a measure of loss possibility based on the historical, current and anticipated financial characteristics of the borrower in the current risk environment. In arriving at the rating, the Company considers at least the following factors:

- Quality of management
- Liquidity
- Leverage/capitalization
- Profit margins/earnings trend
- Adequacy of financial records
- Alternative funding sources
- Geographic risk
- Industry risk
- Cash flow risk
- Accounting practices
- Asset protection
- Extraordinary risks

The Company assigns risk ratings to loans other than consumer loans and other homogeneous loan pools based on the following scale. The risk ratings are used when determining borrower ratings as well as facility ratings. When the borrower rating and the facility ratings differ, the lowest rating is to apply:

- Grades 1 and 2 – These grades include loans which are given to high quality borrowers with high credit quality and sound financial strength. Key financial ratios are generally above industry averages and the borrower strong earnings history or net worth. These may be secured by deposit accounts or high-grade investment securities.
- Grade 3 – This grade includes loans to borrowers with solid credit quality with minimal risk. The borrower’s balance sheet and financial ratios are generally in line with industry averages, and the borrower has historically demonstrated the ability to manage economic adversity. Real estate and asset-based loans assigned this risk rating

must have characteristics, which place them well above the minimum underwriting requirements for those departments. Asset-based borrowers assigned this rating must exhibit extremely favorable leverage and cash flow characteristics, and consistently demonstrate a high level of unused borrowing capacity.

-Grades 4 and 5 – These include “pass” grade loans to borrowers of acceptable credit quality and risk. The borrower’s balance sheet and financial ratios may be below industry averages, but above the lowest industry quartile. Leverage is above and liquidity is below industry averages. Inadequacies evident in financial performance and/or management sufficiency are offset by readily available features of support, such as adequate collateral, or good guarantors having the liquid assets and/or cash flow capacity to repay the debt. The borrower may have recognized a loss over three or four years ago, recent earnings trends, while perhaps somewhat cyclical, are improving and cash flows are adequate to cover debt service and fixed obligations. Real estate and asset-borrowers fully complying with all underwriting standards and are performing according to projections would be assigned this rating. These also include grade 5 loans which are “leveraged” or on management’s “watch list” While still considered pass loans, for loans given a grade 5, the borrower’s financial condition, cash flow or operations evidence more than average risk and short term weaknesses that warrant a higher than average level of monitoring, supervision and attention from the Company, but do not reflect credit weakness trends that weaken or inadequately protect the Company’s credit position. Loans with a grade rating are not normally acceptable as new credits unless they are adequately secured or carry substantial endorser/guarantors.

Table of Contents

- Grade 6 – This grade includes “special mention” loans which are loans that are currently protected but are potentially weak. This generally is an interim grade classification and should usually be upgraded to an Acceptable rating or downgraded to Substandard within a reasonable time period. Weaknesses in special mention loans may, if not checked or corrected, weaken the asset or inadequately protect the Company’s credit position at some future date. Special Mention loans are often loans with weaknesses inherent from the loan origination, loan servicing, and perhaps some technical deficiencies. The main theme in Special Mention credits is the distinct probability that the classification will deteriorate to a more adverse class if the noted deficiencies are not addressed by the loan officer or loan management.
- Grade 7 – This grade includes “substandard” loans which are inadequately supported by the current sound net worth and paying capacity of the borrower or of the collateral pledged, if any. Substandard loans have a well-defined weakness or weaknesses that may impair the regular liquidation of the debt. Substandard loans exhibit a distinct possibility that the Company will sustain some loss if the deficiencies are not corrected. Substandard loans also include impaired loans.
- Grade 8 - This grade includes “doubtful” loans which have all the same characteristics that the Substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions and values, highly questionable and improbable. The possibility of loss is extremely high, but because of certain important and reasonably specific pending factors, which may work to the advantage and strengthening of the loan, its classification as an estimated loss is deferred until its more exact status may be determined. Pending factors include a proposed merger, acquisition, or liquidation procedures, capital injection, perfecting liens on additional collateral and refinancing plans.
- Grade 9 - This grade includes loans classified “loss” which are considered uncollectible and of such little value that their continuance as bankable assets is not warranted. This classification does not mean that the asset has absolutely no recovery or salvage value, but rather is not practical or desirable to defer writing off asset even though partial recovery may be achieved in the future.

The following tables summarize the credit risk ratings for commercial, construction, and other non-consumer related loans for September 30, 2011 and December 31, 2010. The Company did not carry any loans graded as loss at September 30, 2011 or December 31, 2010.

| September 30, 2011<br>(000's) | Commercial<br>and Lease<br>Financing | Commercial<br>RE | Construction | Agricultural | Total     |
|-------------------------------|--------------------------------------|------------------|--------------|--------------|-----------|
| Grades 1 and 2                | \$464                                | \$0              | \$0          | \$40         | \$504     |
| Grade 3                       | 185                                  | 3,563            | 907          | 0            | 4,655     |
| Grades 4 and 5 – pass         | 149,935                              | 107,682          | 30,349       | 34,701       | 322,667   |
| Grade 6 – special mention     | 9,530                                | 1,107            | 0            | 0            | 10,637    |
| Grade 7 – substandard         | 7,851                                | 6,942            | 22,105       | 1,870        | 38,768    |
| Grade 8 – doubtful            | 0                                    | 0                | 0            | 0            | 0         |
| Total                         | \$167,965                            | \$119,294        | \$53,361     | \$36,611     | \$377,231 |

| December 31, 2010<br>(000's) | Commercial<br>and Lease<br>Financing | Commercial<br>RE | Construction | Agricultural | Total   |
|------------------------------|--------------------------------------|------------------|--------------|--------------|---------|
| Grades 1 and 2               | \$990                                | \$1,112          | \$0          | \$79         | \$2,181 |
| Grade 3                      | 302                                  | 6,786            | 937          | 0            | 8,025   |
| Grades 4 and 5 – pass        | 134,058                              | 113,515          | 33,082       | 41,597       | 322,252 |

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|                           |            |            |           |           |            |
|---------------------------|------------|------------|-----------|-----------|------------|
| Grade 6 – special mention | 7,770      | 4,419      | 10,737    | 1,525     | 24,451     |
| Grade 7 – substandard     | 16,409     | 5,800      | 20,426    | 3,107     | 45,742     |
| Grade 8 – doubtful        | 0          | 0          | 0         | 0         | 0          |
| Total                     | \$ 159,529 | \$ 131,632 | \$ 65,182 | \$ 46,308 | \$ 402,651 |

The Company follows consistent underwriting standards outlined in its loan policy for consumer and other homogenous loans but, does not specifically assign a risk rating when these loans are originated. Consumer loans are monitored for credit risk and are considered “pass” loans until some issue or event requires that the credit be downgraded to special mention or worse. The following tables summarize the credit risk ratings for consumer related loans and other homogenous loans for September 30, 2011 and December 31, 2010.



Table of Contents

| (000's)         | September 30, 2011              |                     |             |          | December 31, 2010               |                     |             |          |
|-----------------|---------------------------------|---------------------|-------------|----------|---------------------------------|---------------------|-------------|----------|
|                 | Single<br>family<br>Residential | Home<br>Improvement | Installment | Total    | Single<br>family<br>Residential | Home<br>Improvement | Installment | Total    |
| Not graded      | \$19,532                        | \$ 1,964            | \$ 11,737   | \$33,233 | \$18,236                        | \$ 2,225            | \$ 11,429   | \$31,890 |
| Pass            | 4,311                           | 94                  | 769         | 5,174    | 3,964                           | 22                  | 1,313       | 5,299    |
| Special Mention | 0                               | 0                   | 426         | 426      | 195                             | 0                   | 0           | 195      |
| Substandard     | 1,197                           | 16                  | 167         | 1,380    | 1,369                           | 138                 | 149         | 1,656    |
| Total           | \$25,040                        | \$ 2,074            | \$ 13,099   | \$40,213 | \$23,764                        | \$ 2,385            | \$ 12,891   | \$39,040 |

## Allowance for Loan Losses

The allowance for credit losses represents management's estimate of the risk inherent in the loan portfolio based on the current economic conditions, collateral values and economic prospects of the borrowers. Significant changes in these estimates might be required in the event of a downturn in the economy and/or the real estate markets in the San Joaquin Valley, the greater Oakhurst and East Madera County area, and in Santa Clara County.

An analysis of changes in the allowance for credit losses is as follows:

| (In thousands)                             | Nine<br>Months<br>Ended<br>September<br>30, 2011 | Nine<br>Months<br>Ended<br>September<br>30, 2010 | Three<br>Months<br>Ended<br>September<br>30, 2011 | Three<br>Months<br>Ended<br>September<br>30, 2010 |
|--|--|--|---|---|
| Balance, beginning of year                 | \$16,520   | \$15,016   | \$13,897  | \$12,057  |
| Provision charged to operations            | 12,497   | 3,376  | 2,446   | 1,226   |
| Losses charged to allowance                | (15,865 )  | (6,329 )   | (2,354 )  | (329 )  |
| Recoveries on loans previously charged off | 784  | 912  | 53  | 21  |
| Balance at end-of-period                   | \$13,936   | \$12,975   | \$13,936  | \$12,975  |

The allowance for credit losses maintained at a level deemed appropriate by management to provide for known and inherent risks in existing loans and commitments to extend credit. The adequacy of the allowance for credit losses is based upon management's continuing assessment of various factors affecting the collectability of loans and commitments to extend credit; including current economic conditions, past credit experience, collateral, and concentrations of credit.

The allowance for loan losses includes an asset-specific component, as well as a general or formula-based component. The Company segments the loan and lease portfolio into eleven (11) segments, primarily by loan class and risk type, that have homogeneity and commonality of purpose and terms for analysis under the formula-based component of the allowance. Loans that are determined to be impaired under current accounting guidelines are not subject to the formula-based reserve analysis, and are evaluated individually for specific impairment under the asset-specific component of the allowance.

Specific allowances are established based on management's periodic evaluation of loss exposure inherent in classified and impaired loans. For impaired loans, specific allowances are determined based on either the collateralized value of the underlying properties, the net present value of the anticipated cash flows, or the market value of the underlying assets.

The formula allowance is calculated by applying loss factors to outstanding loans and certain unfunded loan commitments. Loss factors are based on the Company's historical loss experience and on the internal risk grade of those loans and, may be adjusted for significant factors that, in management's judgment, affect the collectability of the portfolio as of the evaluation date. Factors that may affect collectability of the loan portfolio include:

- Levels of, and trends in delinquencies and nonaccrual loans;
- Trends in volumes and term of loans;

Table of Contents

- Effects of any changes in lending policies and procedures including those for underwriting, collection, charge-off, and recovery;
  - Experience, ability, and depth of lending management and staff;
  - National and local economic trends and conditions and;
- Concentrations of credit that might affect loss experience across one or more components of the portfolio, including high-balance loan concentrations and participations.

The Company utilizes a migration model to determine the formula allowance loss factors for problem-graded loans (substandard, doubtful, and loss), special mention loans, and pass graded loans. The migration analysis incorporates loan losses over the past twelve quarters (three years) and loss factors are adjusted to recognize and quantify the loss exposure from changes in market conditions and trends in the Company's loan portfolio. For purposes of this analysis, loans are grouped by internal risk classifications, which are "pass", "special mention", "substandard", "doubtful", and "loss." Certain loans are homogenous in nature and are therefore pooled by risk grade. These homogenous loans include consumer installment and home equity loans.

The unallocated portion of the allowance is the result of both expected and unanticipated changes in various conditions that are not directly measured in the determination of the formula and specific allowances. The conditions may include, but are not limited to, general economic and business conditions affecting the key lending areas of the Company, credit quality trends, collateral values, loan volumes and concentrations, and other business conditions.

The Company analyzes risk characteristics inherent in each loan portfolio segment as part of the quarterly review of the adequacy of the allowance for loan losses. The following summarizes some of the key risk characteristics for the eleven segments of the loan portfolio (Consumer loans include three segments):

Commercial and business loans – Commercial loans are subject to the effects of economic cycles and tend to exhibit increased risk as economic conditions deteriorate, or if the economic downturn is prolonged. The Company considers this segment to be one of higher risk given the size of individual loans and the overall portfolio.

Government program loans – This is a relatively a small part of the Company's loan portfolio, but has historically had a high percentage of loans that have migrated from pass to substandard given there vulnerability to economic cycles.

Commercial real estate loans – This segment is considered to have more risk in part because of the vulnerability of commercial businesses to economic cycles as well as the exposure to fluctuations in real estate prices because most of these loans are secured by real estate. Losses in this segment have however been historically low because most of the loans are real estate secured.

Single family residential loans – This segment is considered to have low risk factors both from the Company and peer statistics. These loans are secured by first deeds of trust. The losses experienced over the past twelve quarters are isolated to approximately seven loans and are generally the result of short sales.

Home improvement and home equity loans – Because of their junior lien position, these loans are inherently considered to have a higher risk level. Because residential real estate has been severely distressed in the recent past, the anticipated risk for this loan segment has increased.

Real estate construction loans – This segment in a normal economy is considered to have a higher risk profile due to construction and market value issues in conjunction with normal credit risks. In the current distressed residential real estate markets the risk has increased.

Agricultural loans – This segment is considered to have risks associated with weather, insects, and marketing issues. In addition, concentrations in certain crops or certain agricultural areas can increase risk.

Consumer loans (including three segments: consumer loans, overdrafts, and overdraft protection lines) – This segment is higher risk because many of the loans are unsecured.

Commercial lease financing – This segment of the portfolio is small and but is considered to be vulnerable to economic cycles given the nature of the leasing relationship where businesses are relatively small or have minimal cash flow. This lending program was terminated in 2005.

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Table of Contents

The following summarizes the activity in the allowance for credit losses by loan category for the nine months ended September 30, 2011.

| Nine Months Ended<br>September 30, 2011 (in 00's) | Commercial<br>and<br>Industrial | Real<br>Estate<br>Mortgage | RE<br>Construction<br>Development | Agricultural | Installment<br>& Other<br>Financing | Lease  | Unallocated | Total     |
|---|---------------------------------|----------------------------|-----------------------------------|--------------|-------------------------------------|--------|-------------|-----------|
| Beginning balance                                 | \$ 8,209                        | \$ 1,620                   | \$ 5,763                          | \$ 850       | \$ 49                               | \$ 3   | \$ 26       | \$ 16,520 |
| Provision for credit losses                       | 7,329                           | 456                        | 3,962                             | (81 )        | 225                                 | 103    | 503         | 12,497    |
| Charge-offs                                       | (7,863 )                        | (425 )                     | (6,734 )                          | (538 )       | (199 )                              | (106 ) |             | (15,865 ) |
| Recoveries  | 551                             | 26                         | 133                               | 66           | 8                                   | 0      |             | 784       |
| Net charge-offs                                   | (7,312 )                        | (399 )                     | (6,601 )                          | (472 )       | (191 )                              | (106 ) | 0           | (15,081 ) |
| Ending balance                                    | \$ 8,226                        | \$ 1,677                   | \$ 3,124                          | \$ 297       | \$ 83                               | \$ 0   | \$ 529      | \$ 13,936 |
| Period-end amount allocated to:                   |                                 |                            |                                   |              |                                     |        |             |           |
| Loans individually evaluated for impairment       | \$ 314                          | \$ 832                     | \$ 80                             | \$ 149       | \$ 11                               | \$ 0   | \$ 0        | \$ 1,386  |
| Loans collectively evaluated for impairment       | 7,912                           | 845                        | 3,044                             | 148          | 72                                  | 0      | 529         | 12,550    |
| Ending balance                                    | \$ 8,226                        | \$ 1,677                   | \$ 3,124                          | \$ 297       | \$ 83                               | \$ 0   | \$ 529      | \$ 13,936 |

The following summarizes the activity in the allowance for credit losses by loan category for the three months ended September 30, 2011.

| Three Months<br>Ended<br>Sept 30, 2011 (in<br>000's) | Commercial<br>and<br>Industrial | Real<br>Estate<br>Mortgage | RE<br>Construction<br>Development | Agricultural | Installment<br>& Other<br>Financing | Lease | Unallocated | Total     |
|--|---------------------------------|----------------------------|-----------------------------------|--------------|-------------------------------------|-------|-------------|-----------|
| Beginning balance                                    | \$ 7,175                        | \$ 1,494                   | \$ 4,856                          | \$ 279       | \$ 68                               | \$ 6  | \$ 0        | \$ 13,879 |
| Provision for credit losses                          | 1,538                           | 176                        | (4 )                              | 19           | 189                                 | (1 )  | 529         | 2,446     |
| Charge-offs  | (983 )                          | (19 )                      | (1,254 )                          | (1 )         | (179 )                              | (6 )  | -           | (2,442 )  |
| Recoveries   | 496                             | 26                         | (474 )                            | 0            | 5                                   | 0     | 0           | 53        |
| Net charge-offs                                      | (487 )                          | 7                          | (1,728 )                          | (1 )         | (174 )                              | (6 )  | -           | (2,389 )  |
| Ending balance                                       | \$ 8,226                        | \$ 1,677                   | \$ 3,124                          | \$ 297       | \$ 83                               | \$ 0  | \$ 529      | \$ 13,936 |

The following summarizes the activity in the allowance for credit losses by loan category for the nine months ended September 30, 2010.

| Nine Months Ended<br>Sept 30, 2010 (in 000's) | Commercial<br>and<br>Industrial | Real<br>Estate<br>Mortgage | RE<br>Construction<br>Development | Agricultural | Installment<br>& Other<br>Financing | Lease | Unallocated | Total     |
|---|---------------------------------|----------------------------|-----------------------------------|--------------|-------------------------------------|-------|-------------|-----------|
| Beginning balance                             | \$ 7,125                        | \$ 1,426                   | \$ 5,561                          | \$ 334       | \$ 535                              | \$ 35 | \$ 0        | \$ 15,016 |
| Provision for credit losses                   | (633 )                          | 521                        | 2,494                             | 563          | 363                                 | 54    | 14          | 3,376     |

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|   |          |          |          |        |        |       |       |           |
|---|----------|----------|----------|--------|--------|-------|-------|-----------|
| Charge-offs                                 | (1,923 ) | (487 )   | (3,147 ) | 0      | (703 ) | (69 ) |       | (6,329 )  |
| Recoveries                                  | 877      | 0        | 10       | 11     | 14     | 0     |       | 912       |
| Net charge-offs                             | (1,046 ) | (487 )   | (3,137 ) | 11     | (689 ) | (69 ) | 0     | (5,417 )  |
| Ending balance                              | \$ 5,446 | \$ 1,460 | \$ 4,918 | \$ 908 | \$ 209 | \$ 20 | \$ 14 | \$ 12,975 |
| Period-end amount allocated to:             |          |          |          |        |        |       |       |           |
| Loans individually evaluated for impairment | 2,248    | 626      | 3,632    | 689    | 150    | 12    | 0     | 7,357     |
| Loans collectively evaluated for impairment | 3,198    | 834      | 1,286    | 219    | 59     | 8     | 14    | 5,618     |
| Ending balance                              | \$ 5,446 | \$ 1,460 | \$ 4,918 | \$ 908 | \$ 209 | \$ 20 | \$ 14 | \$ 12,975 |

Table of Contents

The following summarizes the activity in the allowance for credit losses by loan category for the three months ended September 30, 2010.

| Three Months Ended<br>Sept 30, 2010 (in 000's) | Commercial<br>and<br>Industrial | Real<br>Estate<br>Mortgage | RE<br>Construction<br>Development | Agricultural | Installment<br>& Other | Lease<br>Financing | Unallocated | Total     |
|--|---------------------------------|----------------------------|-----------------------------------|--------------|------------------------|--------------------|-------------|-----------|
| Beginning balance                              | \$ 4,568                        | \$ 1,683                   | \$ 4,333                          | \$ 354       | \$ 212                 | \$ 38              | \$ 869      | \$ 12,057 |
| Provision for credit<br>losses                 | 977                             | (93 )                      | 593                               | 554          | (1 )                   | 51                 | (855 )      | 1,226     |
| Charge-offs                                    | (111 )                          | (130 )                     | (8 )                              | 0            | (11 )                  | (69 )              | 0           | (329 )    |
| Recoveries                                     | 12                              | 0                          | 0                                 | 0            | 9                      | 0                  | 0           | 21        |
| Net charge-offs                                | (99 )                           | (130 )                     | (8 )                              | 0            | (2 )                   | (69 )              | 0           | (308 )    |
| Ending balance                                 | \$ 5,446                        | \$ 1,460                   | \$ 4,918                          | \$ 908       | \$ 209                 | \$ 20              | \$ 14       | \$ 12,975 |

The following summarizes information with respect to the loan balances at September 30, 2011 and December 31, 2010.

| (000's)  | September 30, 2011                                      |   |                | December 31, 2010                                       |   |                |
|--|---|---|----------------|---|---|----------------|
|  | Loans<br>Individually<br>Evaluated<br>for<br>Impairment | Loans<br>Collectively<br>Evaluated<br>for<br>Impairment | Total<br>Loans | Loans<br>Individually<br>Evaluated<br>for<br>Impairment | Loans<br>Collectively<br>Evaluated<br>for<br>Impairment | Total<br>Loans |
| Commercial and Business<br>Loans               | \$ 7,218  | \$ 157,419  | \$ 164,637     | \$ 14,676   | \$ 139,948  | \$ 154,624     |
| Government Program Loans                       | 362   | 2,948   | 3,310          | 211   | 4,389   | 4,600          |
| Total Commercial and<br>Industrial             | 7,580   | 160,367   | 167,947        | 14,887  | 144,337   | 159,224        |
| Commercial Real Estate Loans                   | 8,628   | 110,666   | 119,294        | 6,425   | 125,207   | 131,632        |
| Residential Mortgage Loans                     | 3,841   | 21,199  | 25,040         | 3,359   | 20,405  | 23,764         |
| Home Improvement and Home<br>Equity Loans      | 88  | 1,986   | 2,074          | 138   | 2,247   | 2,385          |
| Total Real Estate Mortgage                     | 12,557  | 133,851   | 146,408        | 9,922   | 147,859   | 157,781        |
| Total RE Construction and<br>Development Loans | 12,642  | 40,719  | 53,361         | 22,759  | 42,423  | 65,182         |
| Total Agricultural Loans                       | 1,947   | 34,664  | 36,611         | 3,107   | 43,201  | 46,308         |
| Total Installment Loans                        | 227   | 12,872  | 13,099         | 148   | 12,743  | 12,891         |
| Commercial Leases Financing                    | 4   | 14  | 18             | 175   | 130   | 305            |
| Total Loans                                    | \$ 34,957   | \$ 382,487  | \$ 417,444     | \$ 50,998   | \$ 390,693  | \$ 441,691     |

4.

Deposits

Deposits include the following:

| (In thousands)  | September 30, December<br>31, |           |
|---|-------------------------------|-----------|
|   | 2011                          | 2010      |
| Noninterest-bearing deposits                            | \$201,416                     | \$139,690 |
| Interest-bearing deposits:                              |                               |           |
| NOW and money market accounts                           | 169,241                       | 181,061   |
| Savings accounts  | 39,762                        | 37,177    |
| Time deposits:  |                               |           |
| Under \$100,000   | 56,955                        | 58,629    |
| \$100,000 and over                                      | 94,982                        | 140,909   |
| Total interest-bearing deposits                         | 360,940                       | 417,776   |
| Total deposits  | \$562,356                     | \$557,466 |
| Total brokered deposits included in time deposits above | \$48,457                      | \$81,511  |



Table of Contents

## 5. Short-term Borrowings/Other Borrowings

At September 30, 2011, the Company had collateralized lines of credit with the Federal Reserve Bank of San Francisco totaling \$243.7 million, as well as Federal Home Loan Bank (“FHLB”) lines of credit totaling \$26.3 million. All lines of credit are on an “as available” basis and can be revoked by the grantor at any time. There are currently no restrictions on these lines of credit, although under the current written Agreement with the Federal Reserve, the Bank’s liquidity position as well as its use of borrowing lines is monitored closely. These lines of credit have interest rates that are generally tied to the Federal Funds rate or are indexed to short-term U.S. Treasury rates or LIBOR. FHLB lines of credit are collateralized by investment securities, while lines of credit with the Federal Reserve Bank are collateralized by certain qualifying loans. As of September 30, 2011, \$27.2 million in investment securities at FHLB were pledged as collateral for FHLB advances. Additionally, \$357.7 million in qualifying loans were pledged at September 30, 2011 as collateral for borrowing lines with the Federal Reserve Bank. At September 30, 2011, the Company had total outstanding balances of \$25.0 million drawn against its FHLB line of credit. The weighted average cost of borrowings outstanding at September 30, 2011 was 0.34%. The terms of the FHLB borrowings outstanding at September 30, 2011 are summarized in the table below.

## FHLB term borrowings at September 30, 2011 (in 000’s):

|        | Balance at<br>Sept 30,<br>2011 | Fixed Rate | Maturity |
|--------|--------------------------------|------------|----------|
| Term   |                                |            |          |
| 1 year | \$ 25,000                      | 0.34 %     | 1/31/12  |

At December 31, 2010, the Company had collateralized and uncollateralized lines of credit with the Federal Reserve Bank of San Francisco and other correspondent banks aggregating \$118.7 million, as well as Federal Home Loan Bank (“FHLB”) lines of credit totaling \$32.6 million. At December 31, 2010, the Company had total outstanding balances of \$32.0 million in borrowings drawn against its FHLB lines of credit at an average rate of 0.35%. The weighted average cost of borrowings for the year ended December 31, 2010 was 0.69%. As of December 31, 2010, \$35.6 million in investment securities at FHLB, were pledged as collateral for FHLB advances. Additionally, \$230.5 million in real estate-secured loans were pledged at December 31, 2010 as collateral for used and unused borrowing lines with the Federal Reserve Bank totaling \$118.7 million. All lines of credit are on an “as available” basis and can be revoked by the grantor at any time.

## 6. Supplemental Cash Flow Disclosures

| (In thousands)                                | Nine Months Ended<br>September 30, |         |
|---|------------------------------------|---------|
|   | 2011                               | 2010    |
| Cash paid during the period for:              |                                    |         |
| Interest                                      | \$2,389                            | \$3,711 |
| Income Taxes                                  | \$1,180                            | \$2,473 |
| Noncash investing activities:                 |                                    |         |
| Loans transferred to foreclosed assets        | \$2,412                            | \$9,791 |
| Loans to facilitate sale of foreclosed assets | \$0                                | \$3,400 |

## 7. Common Stock Dividend

On September 27, 2011, the Company’s Board of Directors declared a one-percent (1%) stock dividend on the Company’s outstanding common stock. Based upon the number of outstanding common shares on the record date of October 14, 2011, approximately 133,000 additional shares were issued to shareholders on October 26, 2011. Because

the stock dividend was considered a “small stock dividend”, approximately \$418,000 was transferred from retained earnings to common stock based upon the \$3.15 closing price of the Company’s common stock on the declaration date of September 27, 2011. There were no fractional shares paid. Other than for earnings-per-share calculations, shares issued for the stock dividend have been treated prospectively for financial reporting purposes. For purposes of earnings per share calculations, the Company’s weighted average shares outstanding and potentially dilutive shares used in the computation of earnings per share have been restated after giving retroactive effect to a 1% stock dividend to shareholders for all periods presented.

Table of Contents

On June 28, 2011, the Company's Board of Directors declared a one-percent (1%) stock dividend on the Company's outstanding common stock. Based upon the number of outstanding common shares on the record date of July 15, 2011, approximately 131,000 additional shares were issued to shareholders on July 27, 2011. Because the stock dividend was considered a "small stock dividend", approximately \$401,000 was transferred from retained earnings to common stock based upon the \$3.05 closing price of the Company's common stock on the declaration date of June 28, 2011. There were no fractional shares paid. Other than for earnings-per-share calculations, shares issued for the stock dividend have been treated prospectively for financial reporting purposes. For purposes of earnings per share calculations, the Company's weighted average shares outstanding and potentially dilutive shares used in the computation of earnings per share have been restated after giving retroactive effect to a 1% stock dividend to shareholders for all periods presented.

On March 22, 2011, the Company's Board of Directors declared a one-percent (1%) stock dividend on the Company's outstanding common stock. Based upon the number of outstanding common shares on the record date of April 8, 2011, approximately 130,000 additional shares were issued to shareholders on April 20, 2011. Because the stock dividend was considered a "small stock dividend", approximately \$427,000 was transferred from retained earnings to common stock based upon the \$3.29 closing price of the Company's common stock on the declaration date of March 22, 2010. There were no fractional shares paid. Other than for earnings-per-share calculations, shares issued for the stock dividend have been treated prospectively for financial reporting purposes. For purposes of earnings per share calculations, the Company's weighted average shares outstanding and potentially dilutive shares used in the computation of earnings per share have been restated after giving retroactive effect to a 1% stock dividend to shareholders for all periods presented.

## 8. Net (Loss) Income per Common Share

The following table provides a reconciliation of the numerator and the denominator of the basic EPS computation with the numerator and the denominator of the diluted EPS computation:

| (In thousands except earnings per share data)                       | Quarter Ended Sept 30, |        | Nine Months Ended Sept 30, |         |
|---|------------------------|--------|----------------------------|---------|
|   | 2011                   | 2010   | 2011                       | 2010    |
| Net (loss) income available to common shareholders                  | \$(1,460 )             | \$411  | \$(7,453 )                 | \$1,368 |
| Weighted average shares issued                                      | 13,398                 | 13,398 | 13,398                     | 13,398  |
| Add: dilutive effect of stock options                               | 0                      | 0      | 0                          | 0       |
| Weighted average shares outstanding adjusted for potential dilution | 13,398                 | 13,398 | 13,398                     | 13,398  |
| Basic earnings per share  | \$(0.11 )              | \$0.03 | \$(0.56 )                  | \$0.10  |
| Diluted earnings per share  | \$(0.11 )              | \$0.03 | \$(0.56 )                  | \$0.10  |
| Anti-dilutive shares excluded from earnings per share calculation   | 153                    | 224    | 175                        | 217     |

## 9. Income Taxes

The Company periodically reviews its tax positions under the relevant accounting guidance for income taxes, based upon the criteria that individual tax positions would have to meet for some or all of the income tax benefit to be recognized in a taxable entity's financial statements. Under the guidelines, an entity should recognize the financial statement benefit of a tax position if it determines that it is more likely than not that the position will be sustained on

examination. The term, “more likely than not”, means a likelihood of more than 50 percent. In assessing whether the more-likely-than-not criterion is met, the entity should assume that the tax position will be reviewed by the applicable taxing authority and all available information is known to the taxing authority. A valuation allowance is provided for deferred tax assets if it is more likely than not that these items will either expire before we are able to realize their benefit, or that future deductibility is uncertain. At September 30, 2011, the Company recorded a valuation allowance of \$957,000.

Table of Contents

The Company and its subsidiary file income tax returns in the U.S federal jurisdiction, and several states within the U.S. There are no filings in foreign jurisdictions. The Company is not currently aware of any tax jurisdictions where the Company or any subsidiary is subject to examination by federal, state, or local taxing authorities before 2001. The Internal Revenue Service (IRS) has not examined the Company's or any subsidiaries federal tax returns since before 2001. The Company currently is subject to a limited scope audit by the IRS during the third quarter of 2011 related to the Company's amendment of its 2009 federal tax return to utilize the five-year carry-back provisions allowed for losses realized during the 2009 tax year.

The Company reviewed its REIT tax position as of September 30, 2011. There have been no changes to the Company's tax position with regard to the REIT during the three and nine months ended September 30, 2011. The Company had approximately \$827,000 and \$762,000 accrued for the payment of interest and penalties at September 30, 2011 and December 31, 2010, respectively. It is the Company's policy to recognize interest expense related to unrecognized tax benefits, and penalties, as a component of tax expense. A reconciliation of the beginning and ending amount of unrecognized tax benefits is as follows (in 000's):

|   |         |
|---|---------|
| Balance at January 1, 2011                  | \$1,669 |
| Additions for tax provisions of prior years | 65      |
| Balance at September 30, 2011               | \$1,734 |

#### 10. Junior Subordinated Debt/Trust Preferred Securities

Effective September 30, 2009 and beginning with the quarterly interest payment due October 1, 2009, the Company elected to defer interest payments on the Company's \$15.0 million of junior subordinated debentures relating to its trust preferred securities. The terms of the debentures and trust indentures allow for the Company to defer interest payments for up to 20 consecutive quarters without default or penalty. During the period that the interest deferrals are elected, the Company will continue to record interest expense associated with the debentures. Upon the expiration of the deferral period, all accrued and unpaid interest will be due and payable. During the deferral period, the Company is precluded from paying cash dividends to shareholders or repurchasing its stock.

The fair value guidance generally permits the measurement of selected eligible financial instruments at fair value at specified election dates. Effective January 1, 2008, the Company elected the fair value option for its junior subordinated debt issued under USB Capital Trust II. The rate paid on the junior subordinated debt issued under USB Capital Trust II is 3-month LIBOR plus 129 basis points, and is adjusted quarterly.

At September 30, 2011 the Company performed a fair value measurement analysis on its junior subordinated debt using a cash flow model approach to determine the present value of those cash flows. The cash flow model utilizes the forward 3-month LIBOR curve to estimate future quarterly interest payments due over the thirty-year life of the debt instrument, adjusted for deferrals of interest payments per the Company's election at September 30, 2009. These cash flows were discounted at a rate which incorporates a current market rate for similar-term debt instruments, adjusted for additional credit and liquidity risks associated with the junior subordinated debt. Although there is little market data in the current relatively illiquid credit markets, we believe the 8.03% discount rate used represents what a market participant would consider under the circumstances based on current market assumptions.

The fair value calculation performed at September 30, 2011 resulted in a pretax gain adjustment of \$1.9 million (\$1.1 million, net of tax) for the quarter ended September 30, 2011 and a cumulative pre-tax gain adjustment of \$1.8 million (\$1.0 million net of tax) for the nine months ended September 30, 2011. The previous year's fair value calculation performed at September 30, 2010 resulted in a pretax gain adjustment of \$220,000 (\$130,000, net of tax) for the quarter ended September 30, 2010, and a cumulative pretax gain adjustment of \$845,000 (\$497,000, net of tax) for the nine months ended September 30, 2010.

11. Fair Value Measurements and Disclosure

The following summary disclosures are made in accordance with the guidance provided by ASC Topic 825 “Fair Value Measurements and Disclosures” (formerly Statement of Financial Accounting Standards No. 107, “Disclosures about Fair Value of Financial Instruments,”) which requires the disclosure of fair value information about both on- and off-balance sheet financial instruments where it is practicable to estimate that value.

26

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Table of Contents

| (In thousands)                         | September 30, 2011 |                            | December 31, 2010  |                            |
|--|--------------------|----------------------------|--------------------|----------------------------|
|  | Carrying<br>Amount | Estimated<br>Fair<br>Value | Carrying<br>Amount | Estimated<br>Fair<br>Value |
| On-Balance sheet:                      |                    |                            |                    |                            |
| Financial Assets:                      |                    |                            |                    |                            |
| Cash and cash equivalents              | \$ 120,470         | \$ 120,470                 | \$ 98,430          | \$ 98,430                  |
| Interest-bearing deposits              | 2,178              | 2,241                      | 4,396              | 4,523                      |
| Investment securities                  | 47,063             | 47,063                     | 51,503             | 51,503                     |
| Loans                                  | 403,006            | 406,271                    | 424,526            | 429,249                    |
| Cash surrender value of life insurance | 16,017             | 16,017                     | 15,493             | 15,493                     |
| Accrued interest receivable            | 1,885              | 1,885                      | 2,152              | 2,152                      |
| Investment in bank stock               | 21                 | 21                         | 89                 | 89                         |
| Financial Liabilities:                 |                    |                            |                    |                            |
| Deposits                               | 562,356            | 562,208                    | 557,466            | 557,240                    |
| Borrowings                             | 25,000             | 24,983                     | 32,000             | 31,996                     |
| Junior Subordinated Debt               | 9,048              | 9,048                      | 10,646             | 10,646                     |
| Accrued Interest Payable               | 134                | 134                        | 222                | 222                        |
| Off-Balance sheet:                     |                    |                            |                    |                            |
| Commitments to extend credit           | --                 | --                         | --                 | --                         |
| Standby letters of credit              | --                 | --                         | --                 | --                         |

Generally accepted accounting guidance clarifies the definition of fair value, describes methods used to appropriately measure fair value in accordance with generally accepted accounting principles and expands fair value disclosure requirements. This guidance applies whenever other accounting pronouncements require or permit fair value measurements.

The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels (Level 1, Level 2, and Level 3). Level 1 inputs are unadjusted quoted prices in active markets (as defined) for identical assets or liabilities that the reporting entity has the ability to access at the measurement date. Level 2 inputs are inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly or indirectly. Level 3 inputs are unobservable inputs for the asset or liability, and reflect the reporting entity's own assumptions about the assumptions that market participants would use in pricing the asset or liability (including assumptions about risk).

The Company performs fair value measurements on certain assets and liabilities as the result of the application of current accounting guidelines. Some fair value measurements, such as for available-for-sale securities (AFS) and junior subordinated debt are performed on a recurring basis, while others, such as impairment of loans, other real estate owned, goodwill and other intangibles, are performed on a nonrecurring basis.

The Company's Level 1 financial assets consist of money market funds and highly liquid mutual funds for which fair values are based on quoted market prices. The Company's Level 2 financial assets include highly liquid debt instruments of U.S. government agencies, collateralized mortgage obligations, and debt obligations of states and political subdivisions, whose fair values are obtained from readily-available pricing sources for the identical or similar underlying security that may, or may not, be actively traded. Level 2 financial assets also include certain impaired loans which are evaluated based on the observable inputs, specifically current appraisals. The Company's Level 3 financial assets include certain investments securities, certain impaired loans, other real estate owned, goodwill, and

intangible assets where the assumptions may be made by us or third parties about assumptions that market participants would use in pricing the asset or liability. From time to time, the Company recognizes transfers between Level 1, 2, and 3 when a change in circumstances warrants a transfer. There were no significant transfers in or out of Level 1 and Level 2 fair value measurements during the nine months ended September 30, 2011.



Table of Contents

The following tables summarize the Company's assets and liabilities that were measured at fair value on a recurring and non-recurring basis as of September 30, 2011 (in 000's):

| Description of Assets            | September 30, 2011 | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|----------------------------------|--------------------|--|---|---|
| <b>AFS Securities (2):</b>       |                    |  |   |   |
| U.S. government agencies         | 32,360             |  | 32,360  |   |
| U.S. government agency CMO's     | 6,014              |  | 6,014   |   |
| Residential mortgage obligations | 8,689              |  |   | \$ 8,689                                  |
| Total AFS securities             | 47,063             |  | 38,374  | 8,689                                     |
| <b>Impaired loans (1):</b>       |                    |  |   |   |
| Commercial and industrial        | 4,659              |  |   | 4,659                                     |
| Real estate mortgage             | 3,672              |  |   | 3,672                                     |
| RE construction & development    | 10,210             |  |   | 10,210                                    |
| Agricultural                     | 0                  |  |   | 0   |
| Installment/Other                | 18                 |  |   | 18  |
| Total impaired loans             | 18,559             |  |   | 18,559                                    |
| Other real estate owned          | 11,633             |  |   | 11,633                                    |
| Investment in bank stock         | 21                 |  | 21  |   |
| Goodwill (1)                     | 2,861              |  |   | 2,861                                     |
| Core deposit intangibles (1)     | 78                 |  |   | 78  |
| Total                            | \$80,125           | \$0  | \$38,395                                      | \$ 41,820                                 |
| (1)                              | Nonrecurring       |  |   |   |
| (2)                              | Recurring          |  |   |   |

| Description of Liabilities | Sept 30, 2011 | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|----------------------------|---------------|--|---|---|
| Junior subordinated debt   | \$9,048       |  |   | \$ 9,048                                  |
| Total                      | \$9,048       |  |   | \$ 9,048                                  |

The following tables summarize the Company's assets and liabilities that were measured at fair value on a recurring and non-recurring basis as of December 31, 2010 (in 000's):

| Description of Assets (000's) | December 31, 2010 | Quoted Prices in Active Markets for | Significant Other Observable Inputs | Significant Unobservable Inputs (Level 3) |
|-------------------------------|-------------------|-------------------------------------|-------------------------------------|---|
|                               |                   |                                     |                                     |   |

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|  |           | Identical<br>Assets<br>(Level 1) | (Level 2) |           |
|--|-----------|----------------------------------|-----------|-----------|
| AFS Securities:                              |           |                                  |           |           |
| U.S Govt agencies                            | 33,788    |                                  | 33,788    |           |
| U.S Govt collateralized mortgage obligations | 7,755     |                                  | 7,755     |           |
| Private label mortgage backed securities     | 9,960     |                                  |           | 9,960     |
| Total AFS securities                         | 51,503    |                                  | 41,543    | 9,960     |
| Impaired Loans (1):                          |           |                                  |           |           |
| Commercial and industrial                    | 9,330     |                                  |           | 9,330     |
| RE Mortgage                                  | 6,096     |                                  |           | 6,096     |
| RE construction & development                | 13,209    |                                  |           | 13,209    |
| Agricultural                                 | 2,261     |                                  |           | 2,261     |
| Total impaired loans                         | 30,896    |                                  |           | 30,896    |
| Other real estate owned (1)                  | 19,016    |                                  |           | 19,016    |
| Investment in bank stock                     | 89        | 89                               |           |           |
| Goodwill (1)                                 | 4,350     |                                  |           | 4,350     |
| Core deposit intangible (1)                  | 344       |                                  |           | 344       |
| Total  | \$106,198 | \$89                             | \$41,543  | \$ 64,566 |

(1) Nonrecurring

Table of Contents

| Description of Liabilities (000's) | December 31, 2010 | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|------------------------------------|-------------------|--|---|---|
| Junior subordinated debt           | 10,646            |  |   | 10,646                                    |
| Total                              | 10,646            |  |   | 10,646                                    |

The nonrecurring fair value measurements performed during the nine months ended September 30, 2011 resulted in pretax fair value impairment adjustments of \$36,000 (\$21,000 net of tax) to the core deposit intangible asset. The impairment adjustments are reflected as a component of noninterest expense for the nine months ended September 30, 2011.

The following tables provide a reconciliation of assets and liabilities at fair value using significant unobservable inputs (Level 3) on a recurring basis during the nine months ended September 30, 2011 and 2010 (in 000's):

|  | 9/30/11                                  | 9/30/10                                  |
|--|--|--|
|  | Private label mortgage backed securities | Private label mortgage backed securities |
| Reconciliation of Assets:                                      |  |  |
| Beginning balance  | \$9,960                                  | \$9,714                                  |
| Total gains or (losses) included in earnings                   | (308 )                                   | (1,088 )                                 |
| Total gains or (losses) included in other comprehensive income | (963 )                                   | 662                                      |
| Transfers in and/or out of Level 3                             | 0  | 0  |
| Ending balance   | \$8,689                                  | \$9,288                                  |

|  |           |        |
|--|-----------|--------|
| The amount of total gains or (losses) for the period included in earnings (or other comprehensive loss) attributable to the change in unrealized gains or losses relating to assets still held at the reporting date | \$ (963 ) | \$ 662 |
|--|-----------|--------|

|  | 9/30/11                  | 9/30/10                  |
|--|--------------------------|--------------------------|
|  | Junior Subordinated Debt | Junior Subordinated Debt |
| Reconciliation of Liabilities:                                       |                          |                          |
| Beginning balance  | \$ 10,646                | \$ 10,716                |
| Total losses (gains) included in earnings (or changes in net assets) | (1,778 )                 | (845 )                   |
| Transfers in and/or (out) of Level 3                                 | 180                      | 187                      |
| Ending balance   | \$ 9,048                 | \$ 10,058                |

|  |             |           |
|--|-------------|-----------|
| The amount of total losses (gains) for the period included in earnings attributable to the change in unrealized gains or losses relating to liabilities still held at the reporting date | \$ (1,178 ) | \$ (845 ) |
|--|-------------|-----------|

The following methods and assumptions were used in estimating the fair values of financial instruments:

Cash and Cash Equivalents - The carrying amounts reported in the balance sheets for cash and cash equivalents approximate their estimated fair values.

## Table of Contents

Interest-bearing Deposits – Interest bearing deposits in other banks consist of fixed-rate certificates of deposits. Accordingly, fair value has been estimated based upon interest rates currently being offered on deposits with similar characteristics and maturities.

Investments – Available for sale securities are valued based upon open-market price quotes obtained from reputable third-party brokers that actively make a market in those securities. Market pricing is based upon specific CUSIP identification for each individual security. To the extent there are observable prices in the market, the mid-point of the bid/ask price is used to determine fair value of individual securities. If that data are not available for the last 30 days, a Level 2-type matrix pricing approach based on comparable securities in the market is utilized. Level-2 pricing may include using a forward spread from the last observable trade or may use a proxy bond like a TBA mortgage to come up with a price for the security being valued. Changes in fair market value are recorded through other comprehensive loss as the securities are available for sale. At September 30, 2011 and December 31, 2010, the Company held three non-agency (private-label) collateralized mortgage obligations (CMO's). Fair value of these securities (as well as review for other-than-temporary impairment) was performed by a third-party securities broker specializing in CMO's using the discounted cash flow method. Fair value was based upon estimated cash flows which included assumptions about future prepayments, default rates, and the impact of credit risk on this type of investment security. Although the pricing of the CMO's has certain aspects of Level 2 pricing, many of the pricing inputs are based upon unobservable assumptions of future economic trends and as a result the Company considers this to be Level 3 pricing.

Loans - Fair values of variable rate loans, which reprice frequently and with no significant change in credit risk, are based on carrying values adjusted for credit risk. Fair values for all other loans, except impaired loans, are estimated using discounted cash flows over their remaining maturities, using interest rates at which similar loans would currently be offered to borrowers with similar credit ratings and for the same remaining maturities.

Impaired Loans - Fair value measurements for impaired loans are performed pursuant to authoritative accounting guidance and are based upon either collateral values supported by appraisals, observed market prices, or discounted cash flows. Changes are not recorded directly as an adjustment to current earnings or comprehensive income, but rather as an adjustment component in determining the overall adequacy of the loan loss reserve. Such adjustments to the estimated fair value of impaired loans may result in increases or decreases to the provision for credit losses recorded in current earnings.

Other Real Estate Owned - Nonrecurring adjustments to certain commercial and residential real estate properties classified as other real estate owned (OREO) are measured at the lower of carrying amount or fair value, less costs to sell. Fair values are generally based on third party appraisals of the property, resulting in a Level 3 classification. In cases where the carrying amount exceeds the fair value, less costs to sell, an impairment loss is recognized.

Goodwill and Core Deposit Intangibles - Goodwill is not amortized but is evaluated periodically for impairment. Fair value of goodwill is determined by comparing the fair value of the operating unit with its carrying value. Fair value is determined on a discounted cash flow methodology using estimated market discount rates and projections of future cash flows for the related operating unit. In addition to projected cash flows, other market metrics are utilized including industry multiples of earnings and price-to-book ratios to estimate what a market participant would pay for the operating unit in the current business environment. Determining the fair value involves a significant amount of judgment, including estimates of changes in revenue growth, changes in discount rates, competitive forces within the industry, and other specific industry and market valuation conditions. If it is determined that goodwill impairment exists, impairment amounts are recorded as an impairment loss in other noninterest expense, and the carrying value of goodwill is reduced by the amount of the impairment. Core deposit intangibles are amortized over the estimated useful lives of the related deposits and are evaluated for impairment periodically. Core deposit intangibles are reviewed for impairment utilizing a discounted cash flow methodology based upon the anticipated deposit runoff over the estimated lives of the deposits, generally six to eight years. If it is determined that impairment exists on the core deposit

intangible, impairment amounts are recorded as an impairment loss in other noninterest expense, and the carrying value of core deposit intangible is reduced by the amount of the impairment.

Bank-owned Life Insurance – Fair values of life insurance policies owned by the Company approximate the insurance contract's cash surrender value.

Investment in limited partnerships – Investment in limited partnerships which invest in qualified low-income housing projects generate tax credits to the Company. The investment is amortized using the effective yield method based upon the estimated remaining utilization of low-income housing tax credits. The Company's carrying value approximates fair value.

Investments in Bank Stock – Investment in Bank equity securities is classified as available for sale and is valued based upon open-market price quotes obtained from an active stock exchange. Changes in fair market value are recorded in other comprehensive income.

Table of Contents

Deposits – In accordance with authoritative accounting guidance, fair values for transaction and savings accounts are equal to the respective amounts payable on demand at September 30, 2011 and December 31, 2010 (i.e., carrying amounts). The Company believes that the fair value of these deposits is clearly greater than that prescribed under authoritative accounting guidance. Fair values of fixed-maturity certificates of deposit were estimated using the rates currently offered for deposits with similar remaining maturities.

Borrowings - Borrowings consist of federal funds sold, securities sold under agreements to repurchase, and other short-term borrowings. Fair values of borrowings were estimated using the rates currently offered for borrowings with similar remaining maturities.

Junior Subordinated Debt – The fair value of the junior subordinated debt was determined based upon a discounted cash flows model utilizing observable market rates and credit characteristics for similar debt instruments. In its analysis, the Company used characteristics that market participants generally use, and considered factors specific to (a) the liability, (b) the principal (or most advantageous) market for the liability, and (c) market participants with whom the reporting entity would transact in that market. For the nine month period ended September 30, 2011, cash flows were discounted at a rate which incorporates a current market rate for similar-term debt instruments, adjusted for credit and liquidity risks associated with similar junior subordinated debt and circumstances unique to the Company. The Company believes that the subjective nature of these inputs, due primarily to the current economic environment, require the junior subordinated debt to be classified as a Level 3 fair value.

Accrued Interest Receivable and Payable - The carrying value of these instruments is a reasonable estimate of fair value.

Off-balance sheet instruments - Off-balance sheet instruments consist of commitments to extend credit, standby letters of credit and derivative contracts. Fair values of commitments to extend credit are estimated using the interest rate currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present counterparties' credit standing. There was no material difference between the contractual amount and the estimated value of commitments to extend credit at September 30, 2011 and December 31, 2010.

Fair values of standby letters of credit are based on fees currently charged for similar agreements. The fair value of commitments generally approximates the fees received from the customer for issuing such commitments. These fees are not material to the Company's consolidated balance sheet and results of operations.

## 12. Goodwill and Intangible Assets

At September 30, 2011 and December 31, 2010 the Company had goodwill, core deposit intangibles, and other identified intangible assets which were recorded in connection with various business combinations and purchases. The following table summarizes the carrying value of those assets at September 30, 2011 and December 31, 2010.

|                                      | September<br>30, 2011 | December<br>31, 2010 |
|--------------------------------------|-----------------------|----------------------|
| Goodwill                             | \$4,488               | \$5,977              |
| Core deposit intangible assets       | 561                   | 966                  |
| Other identified intangible assets   | 141                   | 243                  |
| Total goodwill and intangible assets | \$5,190               | \$7,186              |

Core deposit intangibles and other identified intangible assets are amortized over their useful lives, while goodwill is not amortized. The Company conducts periodic impairment analysis on goodwill and intangible assets at least annually or more often as conditions require.

Goodwill: The largest component of goodwill is related to the Legacy merger (Campbell reporting unit) completed during February 2007 and totaled approximately \$2.9 million at September 30, 2011. The Company conducted its annual impairment testing of the goodwill related to the Campbell reporting unit effective March 31, 2011. Impairment testing for goodwill is a two-step process.

The first step in impairment testing is to identify potential impairment, which involves determining and comparing the fair value of the operating unit with its carrying value. If the fair value of the reporting unit exceeds its carrying value, goodwill is not impaired. If the carrying value exceeds fair value, there is an indication of possible impairment and the second step is performed to determine the amount of the impairment, if any. The fair value determined in the step one testing was determined based on a discounted cash flow methodology using estimated market discount rates and projections of future cash flows for the Campbell reporting unit. In addition to projected cash flows, the Company also utilized other market metrics including industry multiples of earnings and price-to-book ratios to estimate what a market participant would pay for the operating unit in the current business environment. Determining the fair value involves a significant amount of judgment, including estimates of changes in revenue growth, changes in discount rates, competitive forces within the industry, and other specific industry and market valuation conditions. The 2011 impairment analysis was impacted by to a large degree by the current economic environment, including significant declines in interest rates, and depressed valuations within the financial industry. Based on the results of step one of the impairment analysis conducted during the first quarter of 2011, the Company concluded that the potential for goodwill impairment existed and, therefore, step-two testing was required to determine goodwill impairment and the amount of goodwill that might be impaired, if any.



Table of Contents

During the second quarter of 2011, the Company utilized the services of an independent valuation firm to assist in determining the fair value of the Campbell reporting unit under step-two guidelines and whether there was goodwill impairment. The second step in impairment analysis compares the fair value of the Campbell reporting unit to the aggregate fair values of its individual assets, liabilities and identified intangibles. As a result of step-2 impairment testing, the Company concluded that the goodwill related to the Campbell reporting unit was impaired, and recognized a pre-tax impairment loss of \$1.5 million in the second quarter of 2011. Because the Legacy merger was a tax-free transaction, the Bank receives no benefit for the loss recorded as of September 30, 2011.

**Core Deposit Intangibles:** During the first quarter of 2011, the Company performed an annual impairment analysis of the core deposit intangible assets associated with the Legacy Bank merger completed during February 2007 (Campbell operating unit). The core deposit intangible asset, which totaled \$3.0 million at the time of merger, is being amortized over an estimated life of approximately seven years. The Company recognized \$229,000 and \$289,000 in amortization expense related to the Legacy operating unit during the nine months ended September 30, 2011 and 2010, respectively. At September 30, 2011 the carrying value of the core deposit intangible related to the Legacy Bank merger was \$78,000.

During the impairment analysis performed as of March 31, 2011, it was determined that the original deposits purchased from Legacy Bank during February 2007 continue to decline faster than originally anticipated. As a result of increased deposit runoff, particularly in noninterest-bearing checking accounts and savings accounts, the estimated value of the Campbell core deposit intangible was determined to be \$226,000 at March 31, 2011 rather than the pre-adjustment carrying value of \$262,000. As a result of the impairment analysis, the Company recorded a pre-tax impairment loss of \$36,000 (\$21,000, net of tax) reflected as a component of noninterest expense for the three months ended March 31, 2011 and the nine months ended September 30, 2011.

As a result of impairment testing of core deposit intangible assets related to the Campbell operating unit conducted during the three months ended March 31, 2010, the Company recorded a pre-tax impairment loss of \$57,000 (\$33,000, net of tax) reflected as a component of noninterest expense for the three months ended March 31, 2010 and the nine months ended September 30, 2010.

13. **Subsequent Events**

Subsequent events are events or transactions that occur after the balance sheet date but before financial statements are issued. Recognized subsequent events are events or transactions that provide additional evidence about conditions that existed at the date of the balance sheet, including the estimates inherent in the process of preparing financial statements. Unrecognized subsequent events are events that provide evidence about conditions that did not exist at the date of the balance sheet but arose after that date. Management has reviewed events occurring through the date the financial statements were issued.

Table of Contents

Item 2 - Management's Discussion and Analysis of Financial Condition and Results of Operations

Overview

Certain matters discussed or incorporated by reference in this Quarterly Report of Form 10-Q are forward-looking statements that are subject to risks and uncertainties that could cause actual results to differ materially from those projected in the forward-looking statements. Such risks and uncertainties include, but are not limited to, those described in Management's Discussion and Analysis of Financial Condition and Results of Operations. Such risks and uncertainties include, but are not limited to, the following factors: i) competitive pressures in the banking industry and changes in the regulatory environment; ii) exposure to changes in the interest rate environment and the resulting impact on the Company's interest rate sensitive assets and liabilities; iii) decline in the health of the economy nationally or regionally which could reduce the demand for loans or reduce the value of real estate collateral securing most of the Company's loans; iv) credit quality deterioration that could cause an increase in the provision for loan losses; v) Asset/Liability matching risks and liquidity risks; volatility and devaluation in the securities markets, vi) failure to comply with the regulatory agreements under which the Company is subject, vii) expected cost savings from recent acquisitions are not realized, and, viii) potential impairment of goodwill and other intangible assets. Therefore, the information set forth therein should be carefully considered when evaluating the business prospects of the Company. For additional information concerning risks and uncertainties related to the Company and its operations, please refer to the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

United Security Bancshares (the "Company" or "Holding Company") is a California corporation incorporated during March of 2001 and is registered with the Board of Governors of the Federal Reserve System as a bank holding company under the Bank Holding Company Act of 1956, as amended. United Security Bank (the "Bank") is a wholly-owned bank subsidiary of the Company and was formed in 1987. References to the Company are references to United Security Bancshares (including the Bank). References to the Bank are to United Security Bank, while references to the Holding Company are to the parent-only, United Security Bancshares. The Company currently has eleven banking branches, which provide financial services in Fresno, Madera, Kern, and Santa Clara counties in the state of California.

Effective March 23, 2010, United Security Bancshares (the "Company") and its wholly owned subsidiary, United Security Bank (the "Bank"), entered into a formal written agreement (the "Agreement") with the Federal Reserve Bank of San Francisco. The Agreement was a result of a regulatory examination that was conducted by the Federal Reserve and the California Department of Financial Institutions in June 2009 and is intended to improve the overall condition of the Bank through, among other things, increased Board oversight; formal plans to monitor and improve processes related to asset quality, liquidity, funds management, capital, and earnings; and the prohibition of certain actions that might reduce capital, including the distribution of dividends or the repurchase of the Company's common stock. The Board of Directors and management believe that the Company is in compliance with the terms of the Agreement. (For more information on the Agreement see the "Regulatory Matters" section included in this Management's Discussion and Analysis of Financial Condition and Results of Operations.)

During May of 2010, the California Department of Financial Institutions issued a written order (the "Order") to the Bank as a result of a regulatory examination that was conducted by the Federal Reserve and the California Department of Financial Institutions in June 2009. The Order issued by the California Department of Financial Institutions is similar to the written agreement with the Federal Reserve Bank of San Francisco. The Board of Directors and management believe that the Company is in compliance with the terms of the Agreement. (For more information on the Agreement see the "Regulatory Matters" section included in this Management's Discussion and Analysis of Financial Condition and Results of Operations.)

Trends Affecting Results of Operations and Financial Position

The Company's overall operations are impacted by a number of factors, including not only interest rates and margin spreads, which impact results of operations, but also the composition of the Company's balance sheet. One of the primary strategic goals of the Company is to maintain a mix of assets that will generate a reasonable rate of return without undue risk, and to finance those assets with a low-cost and stable source of funds. Liquidity and capital resources must also be considered in the planning process to mitigate risk and allow for growth. Net interest income before provision for credit losses has declined between the three and nine months ended September 30, 2011 and 2010, totaling \$6.2 million for the three months ended September 30, 2011 as compared to \$6.8 million for the three months ended September 30, 2010, and \$18.7 million for the nine months ended September 30, 2011 compared to \$21.4 million for the nine months ended September 30, 2010. The declines in net interest income between 2010 and 2011 were primarily the result of declines in the volume of interest-earning assets which, combined with decreases in yields on earning assets, more than outweighed the decrease in the Company's cost of funding between the two periods.

Average interest-earning assets decreased approximately \$50.2 million between the nine-month periods ended September 30, 2010 and September 30, 2011. Components of the \$50.2 million decrease in average earning assets between 2010 and 2011, included a decrease of \$69.2 million in loans, and an additional \$13.0 million decrease in investment securities. Offsetting these decreases between the nine-month comparative periods, were increases of \$72.4 million in federal funds sold to the Federal Reserve Bank. Average interest-bearing liabilities decreased approximately \$44.8 million between the nine-month periods ended September 30, 2010 and September 30, 2011, with a decrease of nearly \$74.0 million in time deposits, as the Company has sought to reduce its reliance on brokered time deposits and other wholesale funding sources. During the last year, the Company's cost of interest-bearing liabilities has declined significantly as market rates of interest declined, with the average cost of interest-bearing liabilities dropping from .95% during the nine months ended September 30, 2010, to 0.74% during the nine months ended September 30, 2011.

Table of Contents

The following table summarizes the year-to-date averages of the components of interest-earning assets as a percentage of total interest-earning assets and the components of interest-bearing liabilities as a percentage of total interest-bearing liabilities:

|  | YTD<br>Average<br>9/30/11 |   | YTD<br>Average<br>12/31/10 |   | YTD<br>Average<br>9/30/10 |   |
|--|---------------------------|---|----------------------------|---|---------------------------|---|
| Loans and Leases                         | 76.73                     | % | 80.42                      | % | 81.73                     | % |
| Investment securities available for sale | 8.91                      | % | 10.16                      | % | 10.50                     | % |
| Interest-bearing deposits in other banks | 0.43                      | % | 0.40                       | % | 0.36                      | % |
| Interest-bearing deposits in FRB         | 13.93                     | % | 4.18                       | % | 0.98                      | % |
| Federal funds sold                       | 0.00                      | % | 4.84                       | % | 6.43                      | % |
| Total interest-earning assets            | 100.00                    | % | 100.00                     | % | 100.00                    | % |
| NOW accounts                             | 11.61                     | % | 12.78                      | % | 12.17                     | % |
| Money market accounts                    | 29.87                     | % | 23.57                      | % | 22.85                     | % |
| Savings accounts                         | 9.40                      | % | 7.20                       | % | 7.03                      | % |
| Time deposits                            | 40.38                     | % | 47.22                      | % | 48.57                     | % |
| Other borrowings                         | 6.22                      | % | 7.16                       | % | 7.30                      | % |
| Subordinated debentures                  | 2.52                      | % | 2.07                       | % | 2.08                      | % |
| Total interest-bearing liabilities       | 100.00                    | % | 100.00                     | % | 100.00                    | % |

Although residential real estate markets have shown signs of some improvement over the past year, the severe decline in residential construction and median home prices that began in 2008 continues to impact the Company's operations with high levels of nonperforming assets, increased expenses related to foreclosed properties, and decreased profit margins. Growth in the U.S. economy has been disappointing during the first three quarters of 2011, and it is anticipated by many economists that the recovery will be more prolonged than was anticipated late in 2010. Economic forecasts have been scaled back due to weaker consumer spending and business investment, along with a widening trade deficit and unfavorable unemployment rates. Although the Company continues its business development and expansion efforts throughout its market area, increased attention has been placed on reducing nonperforming assets and providing customers options to work through this difficult economic period. Options have included a combination of rate and term concessions, as well as forbearance agreements with borrowers. While the level of nonperforming loans remains high, total nonperforming loans have actually decreased to a balance of \$51.7 million at September 30, 2011 compared to \$70.5 million reported at December 31, 2010.

As a result of the continued economic downturn, particularly in the real estate market, the Company has experienced declines in the loan portfolio between 2010 and 2011. During the nine months ended September 30, 2011, the Company only experienced increases in commercial and industrial loans, but between September 30, 2010 and September 30, 2011, decreases were experienced in all loan categories. The greatest decreases over the past year have been experienced in real estate construction and development loans, real estate mortgage loans, and agricultural loans, as the Company has reduced its exposure to real estate markets which have been hard hit during the economic downturn. Loans decreased \$24.2 million between December 31, 2010 and September 30, 2011, and decreased \$54.8 million between September 30, 2010 and September 30, 2011. Real estate construction and development loans decreased \$11.8 million between December 31, 2010 and September 30, 2011, and decreased \$23.1 million between September 30, 2010 and September 30, 2011, as real estate construction remains depressed in the San Joaquin Valley and California overall. Agricultural loans decreased \$9.7 million between December 31, 2010 and September 30, 2011, due in large part to a single agricultural loan that matured during the first quarter of 2011.

Commercial real estate loans (a component of real estate mortgage loans) have grown as a percentage of total loans over the past year, amounting to 28.6%, 29.8%, and 26.7%, of the total loan portfolio at September 30, 2011, December 31, 2010, and September 30, 2010, respectively. Residential mortgage loans are not generally a large part of the Company's loan portfolio, but some residential mortgage loans have been made over the past several years to facilitate take-out loans for construction borrowers when they were not able to obtain permanent financing elsewhere. These loans are generally 30-year amortizing loans with maturities of between three and five years. Residential mortgages totaled \$25.0 million or 6.0% of the portfolio at September 30, 2011, \$23.8 million or 5.4% of the portfolio at December 31, 2010, and \$24.9 million or 5.3% of the portfolio at September 30, 2010. Loan participations, both sold and purchased, have declined over the past several years as lending originations have slowed significantly and the loan participation market with it. As a result, loan participations purchased have declined from \$17.6 million or 3.7% of the portfolio at September 30, 2010, to \$17.0 million or 3.9% of the portfolio at December 31, 2010, to \$3.7 million or .89% of the portfolio at September 30, 2011. In addition, loan participations sold have declined from \$9.4 million or 2.0% of the portfolio at September 30, 2010, to \$8.9 million or 2.0% of the portfolio at December 31, 2010 and increased to \$13.4 million or 3.2% of the portfolio at September 30, 2011.

Table of Contents

With market rates of interest remaining at historically low levels, the Company continues to experience compressed net interest margins. The Company's net interest margin was 4.45% for the nine months ended September 30, 2011, as compared to 4.66% for the nine months ended September 30, 2010. With approximately 50% of the loan portfolio in floating rate instruments at September 30, 2011, the effects of low market rates continue to impact loan yields. The net interest margin has also been impacted by a decline in loan volume, the Company's highest yielding asset, which has been partially offset by an increase in overnight investments with the Federal Reserve Bank, a much lower yielding asset. The Company has successfully sought to mitigate the low-interest rate environment with loan floors included in new and renewed loans over the past several years. Loans yielded 5.95% during the nine months ended September 30, 2011, as compared to 6.03% for the nine months ended September 30, 2010. The Company's cost of funds has continued to decrease over the past year and has mitigated to some degree, the impact of declining yields on earning assets. The Company's average cost of funds was 0.74% for the nine months ended September 30, 2011 as compared to 0.95% for the nine months ended September 30, 2010. Wholesale borrowing and brokered deposit rates have remained low, resulting in a year-to-date short-term borrowing rate of 0.35%. The Company has benefited from the low interest rate environment, and continues to utilize short-term borrowing lines through the Federal Home Loan Bank. Although the Company does not intend to increase its current level of brokered deposits, and in fact as a result of the 2010 Agreement with the Federal Reserve Bank and Order with the California Department of Financial Institutions, continues to systematically reduce brokered deposit levels as they mature in the future, the \$48.5 million in brokered deposits at September 30, 2011 continues to provide the Company with a low-cost source of deposits. The Company will continue to utilize these funding sources when required to maintain prudent liquidity levels, while seeking to increase core deposits when possible.

Total noninterest income of \$5.6 million reported for the nine months ended September 30, 2011 increased \$134,000 or 2.5% as compared to the nine months ended September 30, 2010. Noninterest income continues to be driven by customer service fees, which totaled \$2.7 million for the nine months ended September 30, 2011, representing a decrease of \$187,000 or 6.4% over the \$2.9 million in customer service fees reported for the nine months ended September 30, 2010. The decline in customer service fees between 2010 and 2011 are primarily the result of decreases in overdraft fees, as well as business checking service fees. Customer service fees represented 48.6% and 53.2% of total noninterest income for the nine months ended September 30, 2011, and 2010, respectively. Other changes in noninterest income between the nine months ended September 30, 2010 and September 30, 2011, are largely the result of increases of \$933,000 in fair value gains recorded on the Company's junior subordinated debt, as well as a reduction of \$509,000 in gains on the sale of loans between the two nine-month periods.

Noninterest expense increased approximately \$1.5 million or 7.1% between the nine months ended September 30, 2010 and September 30, 2011. Increases experienced during the nine months ended September 30, 2011 were primarily the result of increases in professional fees and OREO operating expenses, offset by a decrease in impairment losses on investment securities. Included in noninterest expense for the nine months ended September 30, 2011 and 2010 are goodwill impairment charges of \$1.5 million and \$1.4 million, respectively, related to the Legacy merger completed during February 2007.

Effective September 30, 2009 and beginning with the quarterly interest payment due October 1, 2009, the Company deferred interest payments on the Company's \$15.0 million of junior subordinated debentures relating to its trust preferred securities. This was the result of regulatory restraints which have precluded the Bank from paying dividends to the Holding Company. The Agreement with the Federal Reserve Bank entered into during March 2010 specifically prohibits the Company and the Bank from making any payments on the junior subordinated debt without prior approval of the Federal Reserve Bank. The terms of the debentures and trust indentures allow for the Company to defer interest payments for up to 20 consecutive quarters without default or penalty. During the period that the interest deferrals are elected, the Company will continue to record interest expense associated with the debentures. Upon the expiration of the deferral period, all accrued and unpaid interest will be due and payable. Under the terms of the debenture, the Company is precluded from paying cash dividends to shareholders or repurchasing its stock during the

deferral period.

The Company has not paid any cash dividends on its common stock since the second quarter of 2008 and does not expect to resume cash dividends on its common stock for the foreseeable future. Because the Company has elected to defer the quarterly payments of interest on its junior subordinated debentures issued in connection with the trust preferred securities as discussed above, the Company is prohibited under the subordinated debenture agreement from paying cash dividends on its common stock during the deferral period. In addition, pursuant to the Agreement entered into with the Federal Reserve Bank during March of 2010, the Company and the Bank are precluded from paying cash dividends without prior consent of the Federal Reserve Bank. On September 27, 2011, the Company's Board of Directors declared a one-percent (1%) quarterly stock dividend on the Company's outstanding common stock. The Company believes, given the current uncertainties in the economy and unprecedented declines in real estate valuations in our markets, it is prudent to retain capital in this environment, and better position the Company for future growth opportunities. Based upon the number of outstanding common shares on the record date of October 14, 2011, an additional 133,000 shares were issued to shareholders. For purposes of earnings per share calculations, the Company's weighted average shares outstanding and potentially dilutive shares used in the computation of earnings per share have been restated after giving retroactive effect to the 1% stock dividends to shareholders for all periods presented.

Table of Contents

The Company has sought to maintain a strong, yet conservative balance sheet while continuing to reduce the level of nonperforming assets and improve liquidity during the nine months ended September 30, 2011. Total assets decreased approximately \$9.8 million during the nine months ended September 30, 2011, including a decrease of \$24.1 million in loans, a decrease of \$2.2 million in interest-bearing deposits in other banks, and a decrease of \$5.2 million in OREO. Decreases of \$7.0 million in FHLB term borrowings between December 31, 2010 and September 30, 2011 were partially replaced by an increase of \$4.9 million in total net deposits. Increases of \$61.7 million in noninterest-bearing deposits during the nine months ended September 30, 2011 were offset by decreases of \$56.8 million in time deposits, and decreases of \$11.8 million in NOW and money market accounts. The decrease in time deposits during the nine-month period was the result of Company's continued efforts to reduce the level of brokered time deposits. Average loans comprised approximately 77% of overall average earning assets during the nine months ended September 30, 2011, as compared to 82% of average earning assets during the nine months ended September 30, 2010.

Nonperforming assets, which are primarily related to the real estate loan and property portfolio, remained high during the nine months ended September 30, 2011, but decreased \$23.9 million from a balance of \$95.4 million at December 31, 2010 to a balance of \$71.6 million at September 30, 2011. Nonaccrual loans totaling \$20.7 million at September 30, 2011, decreased \$13.7 million from the balance of \$34.4 million reported at December 31, 2010. In determining the adequacy of the underlying collateral related to these loans, management monitors trends within specific geographical areas, loan-to-value ratios, appraisals, and other credit issues related to the specific loans. Valuations on these loans and the underlying collateral continued to deteriorate during much of 2009, 2010, and 2011, resulting in increased charge-offs and levels of impaired loans. Impaired loans decreased \$16.0 million during the nine months ended September 30, 2011 to a balance of \$35.0 million at September 30, 2011. Other real estate owned through foreclosure decreased \$5.2 million between December 31, 2010 and September 30, 2011. During the nine months ended September 30, 2011, write-downs on, and sales of, other real estate owned through foreclosure more than offset the \$2.4 million in loans transferred to other real estate owned during the period. As a result of these events, nonperforming assets as a percentage of total assets decreased from 14.07% at December 31, 2010 to 10.71% at September 30, 2011.

The following table summarizes various nonperforming components of the loan portfolio, the related allowance for loan and lease losses and provision for credit losses for the periods shown.

| (in thousands)                            | September<br>30, 2011 | December<br>31, 2010 | September<br>30, 2010 |
|---|-----------------------|----------------------|-----------------------|
| Provision for credit losses during period | \$ 12,497             | \$ 12,475            | \$ 3,376              |
| Allowance as % of nonperforming loans     | 42.55 %               | 35.19 %              | 28.33 %               |
| Nonperforming loans as % total loans      | 7.73 %                | 10.63 %              | 9.70 %                |
| Restructured loans as % total loans       | 4.78 %                | 5.65 %               | 6.26 %                |

Management continues to monitor economic conditions in the real estate market for signs of further deterioration or improvement which may impact the level of the allowance for loan losses required to cover identified losses in the loan portfolio. Greater focus has been placed on monitoring and reducing the level of problem assets, while working with borrowers to find more options, including loan restructures, to work through these difficult economic times. Restructured loans were comprised of 44 loans totaling \$19.9 million at September 30, 2011, compared to 48 loans totaling \$24.9 million at December 31, 2010.



Provisions made to the allowance for credit losses, totaled \$12.5 million during the nine months ended September 30, 2011 as compared to \$3.4 million for the nine months ended September 30, 2010. Net loan and lease charge-offs during the nine months ended September 30, 2011 totaled \$15.1 million as compared to \$5.4 million for the nine months ended September 30, 2010, and \$11.1 million for the year ended December 31, 2010. The Company charged-off, or had partial charge-offs on, approximately 48 loans during the nine months ended September 30, 2011, compared to 30 loans during the nine months ended September 30, 2010, and 74 loans during year ended December 31, 2010. The annualized percentage charge-offs to average loans were 4.7% and 1.7% for the nine months ended September 30, 2011 and 2010, respectively, as compared to 2.2% for the year ended December 31, 2010.

Deposits increased by \$4.9 million during the nine months ended September 30, 2011, with increases experienced in noninterest-bearing accounts and savings accounts, offsetting the decreases in time deposits, as well as NOW and money market accounts during the first nine months of 2011. As with much of 2010, decreases in time deposits experienced during the nine months ended September 30, 2011 were primarily the result of decreases in brokered wholesale deposits, as the Company continues to reduce its reliance on brokered deposits and other wholesale funding sources, while maintaining sufficient liquidity.

Table of Contents

Brokered deposits have provided the Company a relatively inexpensive funding source over the past several years totaling \$48.5 million or 8.6% of total deposits at September 30, 2011, as compared to \$81.5 million or 14.6% of total deposits at December 31, 2010, and \$96.2 million or 16.4% of total deposits at September 30, 2010. Brokered deposits and other wholesale funding sources were used to some degree to fund loan growth in 2007 and 2008, but the current state of the economy and the financial condition of the Company have made it increasingly important to continue to develop core deposits and reduce the Company's dependence on brokered and other wholesale funding sources, including lines of credit with the Federal Reserve Bank and the FHLB. The Company continues its efforts to develop core deposit growth with employee training throughout the entire organization and a deposit-gathering program that incents employees to bring in new deposits from our local market area and establish more extensive relationships with our customers. As part of its liquidity position improvement plan resulting from the formal agreement with the Federal Reserve Bank issued in March 2010, the Company has reduced its reliance on brokered deposits and will continue to do so in order to achieve levels more comparable with peers, which is currently about 5% of total deposits. The Company will seek to replace maturing brokered deposits with core deposits, but may also control loan growth to help achieve that objective.

While the Company still has a higher percentage of brokered deposits than peers at September 30, 2011, efforts to restructure the balance sheet through reducing the level of total assets, and specifically real estate loans, are proving successful. Total wholesale borrowings and brokered deposits decreased nearly \$40 million during the first nine months of 2011, from a balance of \$113.5 million at December 31, 2010, to a balance of \$73.5 million at September 30, 2011.

Although balances declined during 2010, and continue to decline during 2011, overnight borrowings and other term credit lines will be utilized as deemed prudent, with borrowings totaling \$25.0 million at September 30, 2011 as compared to \$32.0 million at December 31, 2010. The average rate of those term borrowings was 0.34% at September 30, 2011, as compared to 0.35% at December 31, 2010. Although the Company continues to realize significant interest expense reductions by utilizing overnight and term borrowings lines, the use of such lines are monitored closely to ensure sound balance sheet management in light of the current economic and credit environment.

The cost of the Company's subordinated debentures issued by USB Capital Trust II has remained low as market rates have remained low during the first nine months of 2011. With pricing at 3-month-LIBOR plus 129 basis points, the effective cost of the subordinated debt was 1.67% at September 30, 2011 as compared to 1.59% at December 31, 2010. Pursuant to fair value accounting guidance, the Company has recorded \$1.9 million in pretax fair value gains on its junior subordinated debt during the quarter ended September 30, 2011, and pretax fair value gain of \$1.8 million during the nine months ended September 30, 2011, bringing the total cumulative gain recorded on the debt to \$7.0 million at September 30, 2011.

The Company continues to emphasize relationship banking and core deposit growth, and has focused greater attention on its market area of Fresno, Madera, and Kern Counties, as well as Campbell, in Santa Clara County. The San Joaquin Valley and other California markets continue to exhibit weak demand for construction lending and commercial lending from small and medium size businesses, as commercial and residential real estate markets have remained depressed during 2011. Although we have seen improvement in some areas, the current economic environment continues to present challenges for the banking industry with tight credit markets, weak real estate markets, and increased loan losses adversely affecting the Banking industry and the Company.

The Company continually evaluates its strategic business plan as economic and market factors change in its market area. Balance sheet management, enhancing revenue sources, and maintaining market share will be of primary importance during 2011 and beyond. The banking industry is currently experiencing continued pressure on net margins as well as asset quality resulting from conditions in the real estate market, and weak credit markets. During March 2010, the Company and the Bank entered into a regulatory agreement with the Federal Reserve Bank which,

among other things, requires improvements in the overall condition of the Company and the Bank. As a result, market rates of interest, asset quality, as well as regulatory oversight will continue to be an important factor in the Company's ongoing strategic planning process.

#### Results of Operations

For the nine months ended September 30, 2011, the Company reported a net loss of \$7.5 million or -\$0.56 per share (-\$0.56 diluted) as compared to net income of \$1.4 million or \$0.10 per share (\$0.10 diluted) for the nine months ended September 30, 2010. For the quarter ended September 30, 2011, the Company reported a net loss of \$1.4 million or -\$0.11 per share (-\$0.11 diluted) as compared to net income of \$411,000 or \$0.03 per share (\$0.03 diluted) for the quarter ended September 30, 2010. The decrease in earnings between the two periods ended September 30, 2011 and 2010 is the result of a decrease in net interest income combined with increases in provisions for loan losses.

The Company's return on average assets was -1.50% for the nine months ended September 30, 2011 as compared to 0.267% for the nine months ended September 30, 2010, and was -0.88% for the quarter ended September 30, 2011 as compared to 0.23% for the quarter ended September 30, 2010. The Bank's return on average equity was -13.68% for the nine months ended September 30, 2011 as compared to 2.23% for the same nine-month period of 2010, and was -9.05% for the quarter ended September 30, 2011 as compared to 2.07% for the quarter ended September 30, 2010.

Table of Contents

## Net Interest Income

Net interest income before provision for credit losses totaled \$18.8 million for the nine months ended September 30, 2011, representing a decrease of \$2.6 million, or 12.3% when compared to the \$21.4 million reported for the same nine months of the previous year.

The Company's year-to-date net interest margin, as shown in Table 1, decreased to 4.45% at September 30, 2011 from 4.66% at September 30, 2010, a decrease of 21 basis points (100 basis points = 1%) between the two periods. While average market rates of interest have remained level between the nine-month periods ended September 30, 2011 and 2010 (the Prime rate averaged 3.25% during both periods), declines in the Company's earning assets impacted the net margin between the two nine-month periods. The Company's net interest margin decreased to 4.41% for the quarter ended September 30, 2011 when compared 4.45% for the quarter ended September 30, 2010, a decrease of 4 basis points between the two quarterly periods.

Table 1. Distribution of Average Assets, Liabilities and Shareholders' Equity:

Interest rates and Interest Differentials

Nine Months Ended September 30, 2011 and 2010

| (dollars in thousands)                   | 2011            |          |            |  | 2010            |          |            |  |
|--|-----------------|----------|------------|--|-----------------|----------|------------|--|
|  | Average Balance | Interest | Yield/Rate |  | Average Balance | Interest | Yield/Rate |  |
| Assets:                                  |                 |          |            |  |                 |          |            |  |
| Interest-earning assets:                 |                 |          |            |  |                 |          |            |  |
| Loans and leases (1)                     | \$432,030       | \$19,235 | 5.95 %     |  | \$501,210       | \$22,592 | 6.03 %     |  |
| Investment Securities – taxable          | 50,176          | 1,644    | 4.38 %     |  | 63,140          | 2,197    | 4.65 %     |  |
| Investment Securities – nontaxable (2)   | 0               | 0        | 0.00 %     |  | 1,252           | 44       | 4.70 %     |  |
| Interest-bearing deposits in other banks | 2,427           | 29       | 1.60 %     |  | 2,231           | 30       | 1.80 %     |  |
| Interest-bearing deposits in FRB         | 78,439          | 137      | 0.23 %     |  | 6,013           | 11       | 0.24 %     |  |
| Federal funds sold and reverse repos     | 0               | 0        | 0.00 %     |  | 39,449          | 36       | 0.12 %     |  |
| Total interest-earning assets            | 563,072         | \$21,045 | 5.00 %     |  | 613,295         | \$24,910 | 5.43 %     |  |
| Allowance for credit losses              | (15,572 )       |          |            |  | (14,524 )       |          |            |  |
| Noninterest-earning assets:              |                 |          |            |  |                 |          |            |  |
| Cash and due from banks                  | 20,731          |          |            |  | 16,471          |          |            |  |
| Premises and equipment, net              | 12,875          |          |            |  | 12,999          |          |            |  |
| Accrued interest receivable              | 1,830           |          |            |  | 2,137           |          |            |  |
| Other real estate owned                  | 33,756          |          |            |  | 37,223          |          |            |  |
| Other assets                             | 48,344          |          |            |  | 42,224          |          |            |  |
| Total average assets                     | \$665,036       |          |            |  | \$709,825       |          |            |  |
| Liabilities and Shareholders' Equity:    |                 |          |            |  |                 |          |            |  |
| Interest-bearing liabilities:            |                 |          |            |  |                 |          |            |  |
| NOW accounts                             | \$48,094        | \$65     | 0.18 %     |  | \$60,456        | \$91     | 0.20 %     |  |
| Money market accounts                    | 123,785         | 802      | 0.87 %     |  | 113,490         | 1,082    | 1.27 %     |  |
| Savings accounts                         | 38,958          | 100      | 0.34 %     |  | 34,923          | 104      | 0.40 %     |  |
| Time deposits                            | 167,311         | 1,084    | 0.87 %     |  | 241,262         | 1,989    | 1.10 %     |  |

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|  |           |         |      |   |           |         |      |   |
|--|-----------|---------|------|---|-----------|---------|------|---|
| Other borrowings   | 25,769    | 70      | 0.36 | % | 36,253    | 94      | 0.35 | % |
| Junior subordinated debentures                             | 10,431    | 180     | 2.31 | % | 10,317    | 187     | 2.42 | % |
| Total interest-bearing liabilities                         | 414,348   | \$2,301 | 0.74 | % | 496,701   | \$3,547 | 0.95 | % |
| Noninterest-bearing liabilities:                           |           |         |      |   |           |         |      |   |
| Noninterest-bearing checking                               | 172,577   |         |      |   | 131,128   |         |      |   |
| Accrued interest payable                                   | 207       |         |      |   | 330       |         |      |   |
| Other liabilities  | 5,052     |         |      |   | 3,792     |         |      |   |
| Total Liabilities  | 592,184   |         |      |   | 631,951   |         |      |   |
|  |           |         |      |   |           |         |      |   |
| Total shareholders' equity                                 | 72,852    |         |      |   | 77,874    |         |      |   |
| Total average liabilities and shareholders' equity         | \$665,036 |         |      |   | \$709,825 |         |      |   |
| Interest income as a percentage of average earning assets  |           |         |      |   |           |         |      |   |
|  |           |         | 5.00 | % |           |         | 5.43 | % |
| Interest expense as a percentage of average earning assets |           |         |      |   |           |         |      |   |
|  |           |         | 0.55 | % |           |         | 0.77 | % |
| Net interest margin  |           |         |      |   |           |         |      |   |
|  |           |         | 4.45 | % |           |         | 4.66 | % |

(1) Loan amounts include nonaccrual loans, but the related interest income has been included only if collected for the period prior to the loan being placed on a nonaccrual basis. Loan interest income includes loan fees of approximately \$490,000 and \$1.0 million for the nine months ended September 30, 2011 and 2010, respectively.

(2) Applicable nontaxable securities yields have not been calculated on a tax-equivalent basis because they are not material to the Company's results of operations.

Table of Contents

Both the Company's net interest income and net interest margin are affected by changes in the amount and mix of interest-earning assets and interest-bearing liabilities, referred to as "volume change." Both are also affected by changes in yields on interest-earning assets and rates paid on interest-bearing liabilities, referred to as "rate change." The following table sets forth the changes in interest income and interest expense for each major category of interest-earning asset and interest-bearing liability, and the amount of change attributable to volume and rate changes for the periods indicated.

Table 2. Rate and Volume Analysis

| (In thousands)                             | Increase (decrease) in the nine months ended |          |          |
|--|--|----------|----------|
|  | Sept 30, 2011 compared to Sept 30, 2010      |          |          |
|  | Total  | Rate     | Volume   |
| Increase (decrease) in interest income:    |  |          |          |
| Loans and leases                           | \$(3,357 )                                   | \$(274 ) | (3,083 ) |
| Investment securities available for sale   | (597 )                                       | (125 )   | (472 )   |
| Interest-bearing deposits in other banks   | (1 )   | (3 )     | 2        |
| Interest-bearing deposits in FRB           | 126  | 5        | 121      |
| Federal funds sold                         | (36 )  | (18 )    | (18 )    |
| Total interest income                      | (3,865 )                                     | (415 )   | (3,450 ) |
| Increase (decrease) in interest expense:   |  |          |          |
| Interest-bearing demand accounts           | (306 )                                       | (292 )   | (14 )    |
| Savings accounts                           | (4 )   | (15 )    | 11       |
| Time deposits                              | (905 )                                       | (372 )   | (533 )   |
| Other borrowings                           | (24 )  | 4        | (28 )    |
| Subordinated debentures                    | (7 )   | (9 )     | 2        |
| Total interest expense                     | (1,246 )                                     | (684 )   | (562 )   |
| Increase (decrease) in net interest income | \$(2,619 )                                   | \$269    | (2,888 ) |

For the nine months ended September 30, 2011, total interest income decreased approximately \$3.9 million, or 15.5% as compared to the nine-month period ended September 30, 2010. Earning asset volumes decreased in all earning-asset categories except interest bearing deposits with the FRB between the nine month periods, with the largest decrease experienced in loans, which on average decreased \$69.2 million between the two nine-month periods. While average rates on loans decreased only 8 basis points between the two nine-month periods, rates on total interest-earning assets decreased approximately 43 basis points as lower-yielding assets including interest-bearing deposits at the Federal Reserve comprised a larger percentage of interest-earning assets during the nine months ended September 30, 2011 as compared to the same period of 2010.

For the three months ended September 30, 2011, total interest income of \$7.0 million decreased approximately \$1.0 million, or 12.9% as compared to the three-month period ended September 30, 2010. During the third quarter of 2011 interest and fees on loans decreased \$904,000 or 12.4% when compared to the same quarter of 2010, as average loans decreased nearly \$87.7 million between the two quarterly periods. Interest income on investment securities decreased \$120,000 between the comparative second quarters of 2010 and 2011 as both volumes and rates on investment securities decreased between the two quarterly periods.

For the nine months ended September 30, 2011, total interest expense decreased approximately \$1.2 million, or 35.1% as compared to the nine-month period ended September 30, 2010. Between those two periods, average interest-bearing liabilities decreased by \$82.4 million, while the average rates paid on these liabilities decreased by 21

basis points.

39

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Table of Contents

For the three months ended September 30, 2011 interest expense of \$697,000 decreased \$445,000 or 39.0% as compared to the three months ended September 30, 2010 as result of decreases of \$95.6 million in average interest-bearing liabilities, combined with declines in the rates incurred on interest-bearing liabilities between the two quarterly periods. Between the two three month periods ended September 30, 2010 and June 30, 2011, the average cost of funds declined 32 basis points from 0.91% during the three months ended September 30, 2010 to 0.59% for the three months ended September 30, 2011.

Provisions for credit losses are determined on the basis of management's periodic credit review of the loan portfolio, consideration of past loan loss experience, current and future economic conditions, and other pertinent factors. Such factors consider the allowance for credit losses to be adequate when it covers estimated losses inherent in the loan portfolio. Based on the condition of the loan portfolio, management believes the allowance is sufficient to cover risk elements in the loan portfolio. For the nine months ended September 30, 2011, the provision to the allowance for credit losses amounted to \$12.5 million as compared to \$3.4 million for the nine months ended September 30, 2010. For the three months ended September 30, 2011, the provision to the allowance for credit losses amounted to \$2.4 million as compared to \$1.2 million for the three months ended September 30, 2010. The amount provided to the allowance for credit losses during the first nine months of 2011 brought the allowance to 3.34% of net outstanding loan balances at September 30, 2011, as compared to 3.75% of net outstanding loan balances at December 31, 2010, and 2.75% at September 30, 2010.

## Noninterest Income

Table 3. Changes in Noninterest Income

The following table sets forth the amount and percentage changes in the categories presented for the nine months ended September 30, 2011 as compared to the nine months ended September 30, 2010:

| (In thousands)                              | 2011    | 2010    | Amount of<br>Change | Percent<br>Change |   |
|---|---------|---------|---------------------|-------------------|---|
| Customer service fees                       | \$2,717 | \$2,904 | \$(187 )            | -6.44             | % |
| Increase in cash surrender value of BOLI    | 424     | 414     | 10                  | 2.42              | % |
| (Loss) gain on sale of OREO                 | (129 )  | 97      | (226 )              | -232.99           | % |
| Gain on sale of securities                  | 11      | 69      | (58 )               | -84.06            | % |
| Gain on sale of loans                       | 0       | 509     | (509 )              | -100.00           | % |
| Gain on fair value of financial liabilities | 1,778   | 845     | 933                 | -110.41           | % |
| Other                                       | 791     | 620     | 171                 | 27.58             | % |
| Total noninterest income                    | \$5,592 | \$5,458 | \$134               | 2.46              | % |

Noninterest income for the nine months ended June 30, 2011 increased \$134,000 or 2.5% when compared to the same nine-month period of 2010. Customer service fees, the primary component of noninterest income, decreased \$187,000 or 6.5% between the two nine-month periods presented, primarily resulting from decreases in revenues from overdraft fees and fees on business checking accounts. The increase in noninterest income between the two nine-month periods is partially the result of changes in fair value gain adjustments on the Company's junior subordinated debt which included fair value gains of \$1.8 million for the nine months ended June 30, 2011 compared to fair value gains of \$845,000 for the nine months ended September 30, 2010.

Noninterest income for the three months ended September 30, 2011 increases \$1.8 million or 124.0% when compared to the same three-month period of 2010. Increases between the three-month periods ended September 30, 2010 and September 30, 2011 included increases of \$1.7 million in fair value gains on the Company's junior subordinated debt, recognized during the third quarter of 2011, which were not recognized during 2010..



Noninterest Expense

The following table sets forth the amount and percentage changes in the categories presented for the nine months ended September 30, 2011 as compared to the nine months ended September 30, 2010:

40

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Table of Contents

Table 4. Changes in Noninterest Expense

| (In thousands)                             | 2011     | 2010     | Amount of<br>Change | Percent<br>Change |   |
|--|----------|----------|---------------------|-------------------|---|
| Salaries and employee benefits             | \$6,804  | \$6,629  | \$175               | 2.64              | % |
| Occupancy expense                          | 2,666    | 2,823    | (157)               | -5.56             | % |
| Data processing                            | 57       | 58       | (1)                 | -1.72             | % |
| Professional fees                          | 2,061    | 1,617    | 444                 | 27.46             | % |
| FDIC/DFI insurance assessments             | 1,354    | 1,465    | (111)               | -7.58             | % |
| Director fees                              | 173      | 176      | (3)                 | -1.70             | % |
| Amortization of intangibles                | 471      | 594      | (123)               | -20.71            | % |
| Correspondent bank service charges         | 227      | 237      | (10)                | -4.22             | % |
| Impairment loss on core deposit intangible | 36       | 57       | (21)                | -36.84            | % |
| Impairment loss on goodwill                | 1,489    | 1,414    | 75                  | 5.30              | % |
| Impairment loss on investment securities   | 308      | 1,088    | (780)               | -71.69            | % |
| Impairment loss on OREO                    | 2,007    | 1,709    | 298                 | 17.44             | % |
| Loss on California tax credit partnership  | 313      | 318      | (5)                 | -1.57             | % |
| OREO expense                               | 2,734    | 964      | 1,770               | 183.61            | % |
| Other                                      | 1,740    | 1,804    | (64)                | -3.55             | % |
| Total expense                              | \$22,440 | \$20,953 | \$1,487             | 7.10              | % |

Noninterest expense increased \$1.5 million between the nine months ended September 30, 2010 and 2011. The net increase in noninterest expense between the comparative periods is primarily the result of increases in OREO related expenses and professional fees, offset by marginal decreases in occupancy, impairment losses on investment securities, amortization of intangibles and other expenses between the nine months ended September 30, 2010 and 2011.

Noninterest expense increased between the quarters ended September 30, 2010 and 2011 by \$1.8 million largely as the result of increases of \$2.0 million in OREO operating expenses, which more than offset decreases in other noninterest expense categories between the two quarterly periods.

## Income Taxes

The Company's income tax expense is impacted to some degree by permanent taxable differences between income reported for book purposes and income reported for tax purposes, as well as certain tax credits which are not reflected in the Company's pretax income or loss shown in the statements of operations and comprehensive income. As pretax income or loss amounts become smaller, the impact of these differences become more significant and are reflected as variances in the Company's effective tax rate for the periods presented. In general, the permanent differences and tax credits affecting tax expense have a positive impact and tend to reduce the effective tax rates reflected in the Company's statements of operations and comprehensive income.

The Company reviews its current tax positions at least quarterly based upon income tax accounting guidance which includes the criteria that an individual tax position would have to meet for some or all of the income tax benefit to be recognized in a taxable entity's financial statements. Under the income tax guidelines, an entity should recognize the financial statement benefit of a tax position if it determines that it is more likely than not that the position will be sustained on examination. The term "more likely than not" means a likelihood of more than 50 percent." In assessing whether the more-likely-than-not criterion is met, the entity should assume that the tax position will be reviewed by the applicable taxing authority. During the third quarter 2011, the Company recorded a deferred tax valuation allowance of \$957,000 which resulted in increases to the Company's effective tax rate of 14.3% for the quarter ended

September 30, 2011 and an increase of 9.0% for the nine months ended September 30, 2011.

Pursuant to the guidance, the Company reviewed its REIT tax position as of January 1, 2007 (adoption date of the new guidance), and then has again reviewed its position each subsequent quarter since adoption. The Bank, with guidance from advisors, believes that the case has merit with regard to points of law, and that the tax law at the time allowed for the deduction of the consent dividend. However, the Bank, with the concurrence of advisors, cannot conclude that it is "more than likely" that the Bank will prevail in its case with the FTB. As a result of this determination, effective January 1, 2007 the Company recorded an adjustment of \$1.3 million to beginning retained earnings upon adoption of the new guidance (previously FIN48) to recognize the potential tax liability under the guidelines of the interpretation. The adjustment includes amounts for assessed taxes, penalties, and interest. As of December 31, 2010, the Company had recorded a total unrecognized tax liability related to the REIT of \$1.7 million. The Company has determined that there has been no material change to its position on the REIT from that at December 31, 2010, and as a result recorded additional interest liability of \$65,000 during the nine months ended September 30, 2011. It is the Company's policy to recognize interest and penalties as a component of income tax expense.

The Company has reviewed all of its tax positions as of September 30, 2011, and has determined that, other than the REIT, there are no other material amounts that should be recorded under the current income tax accounting guidelines.

Table of Contents

## Financial Condition

Total assets decreased \$9.7 million, or 1.43% to a balance of \$668.5 million at September 30, 2011, from the balance of \$678.2 million at December 31, 2010, and decreased \$41.7 million or 5.87% from the balance of \$710.2 million at September 30, 2010. Total deposits of \$562.4 million at September 30, 2011 increased \$4.9 million, or 0.88% from the balance reported at December 31, 2010, and decreased \$24.6 million, or 4.19% from the balance of \$587.0 million reported at September 30, 2010. Cash and cash equivalents increased \$22.0 million or 22.39% between December 31, 2010 and September 30, 2011, loans decreased \$24.2 million, or 5.49% to a balance of \$417.4 million, and investment securities decreased by \$4.4 million, or 8.62% during that nine-month period of 2011.

Earning assets averaged approximately \$563.1 million during the nine months ended September 30, 2011, as compared to \$613.3 million for the same nine-month period of 2010. Average interest-bearing liabilities decreased to \$414.3 million for the nine months ended September 30, 2011, from \$496.7 million reported for the comparative nine-month period of 2010.

## Loans and Leases

The Company's primary business is that of acquiring deposits and making loans, with the loan portfolio representing the largest and most important component of its earning assets. Loans totaled \$417.4 million at September 30, 2011, a decrease of \$24.2 million or 5.49% when compared to the balance of \$441.7 million at December 31, 2010, and a decrease of \$54.8 million or 11.60% when compared to the balance of \$472.2 million reported at September 30, 2010. Loans on average decreased \$69.2 million or 13.80% between the nine-month periods ended September 30, 2010 and September 30, 2011, with loans averaging \$432.0 million for the nine months ended September 30, 2011, as compared to \$501.2 million for the same nine-month period of 2010.

During the first nine months of 2011, decreases were experienced in all loan categories except commercial and industrial loans, and installment loans. The largest decrease was in real estate construction loans which decreased \$11.8 million during the first nine months of 2011, while real estate mortgage loans decreased \$11.4 million or 7.21% during the first nine months of 2011. Agricultural loans decreased \$10.0 million between December 31, 2010 and September 30, 2011, as a result of a single large agricultural loan paying off during the first quarter of 2011.

The following table sets forth the amounts of loans outstanding by category at September 30, 2011 and December 31, 2010, the category percentages as of those dates, and the net change between the two periods presented.

Table 5. Loans

| (In thousands)                | September 30, 2011 |                | December 31, 2010 |                | Net Change         | % Change       |
|-------------------------------|--------------------|----------------|-------------------|----------------|--------------------|----------------|
|                               | Dollar Amount      | % of Loans     | Dollar Amount     | % of Loans     |                    |                |
| Commercial and industrial     | \$ 167,947         | 40.2 %         | \$ 159,224        | 36.0 %         | \$ 8,723           | 5.48 %         |
| Real estate – mortgage        | 146,408            | 35.1 %         | 157,781           | 35.7 %         | (11,373 )          | -7.21 %        |
| RE construction & development | 53,361             | 12.8 %         | 65,182            | 14.8 %         | (11,821 )          | -18.13 %       |
| Agricultural                  | 36,611             | 8.8 %          | 46,308            | 10.5 %         | (9,697 )           | -20.94 %       |
| Installment/other             | 13,099             | 3.1 %          | 12,891            | 2.9 %          | 208                | 1.61 %         |
| Lease financing               | 18                 | 0.0 %          | 305               | 0.1 %          | (287 )             | -93.98 %       |
| <b>Total Gross Loans</b>      | <b>\$417,444</b>   | <b>100.0 %</b> | <b>\$441,691</b>  | <b>100.0 %</b> | <b>\$(24,247 )</b> | <b>-5.49 %</b> |

The overall average yield on the loan portfolio was 5.95% for the nine months ended September 30, 2011, as compared to 6.03% for the nine months ended September 30, 2010. At September 30, 2011, 48.9% of the Company's loan portfolio consisted of floating rate instruments, as compared to 60.6% of the portfolio at December 31, 2010, with the majority of those tied to the prime rate. Approximately 63% or \$120.1 million of the floating rate loans have rate floors at September 30, 2011 making them effectively fixed-rate loans for certain increases in interest rates, and fixed-rate loans for all decreases in interest rates. Approximately \$103.6 million of the \$120.1 million in loans with floors have floor spreads of 100 basis points or more, meaning that interest rates would need to increase more than 1% (or 100 basis points) before the rates on those loans would increase and effectively become floating rate loans again. The portfolio of floating rate loans with floors has a relatively short duration with only \$47.3 million maturing or repricing in more than one year, and only \$25.2 million maturing or repricing in more than two years.

#### Deposits

Total deposits were \$562.4 million at September 30, 2011, representing an increase of \$4.9 million, from the balance of \$557.5 million reported at December 31, 2010, and a decrease of \$24.6 million, or 4.19% from the balance of \$587.0 reported at September 30, 2010.

Table of Contents

The following table sets forth the amounts of deposits outstanding by category at September 30, 2011 and December 31, 2010, and the net change between the two periods presented.

Table 6. Deposits

| (In thousands)                  | September<br>30,<br>2011 | December<br>31,<br>2010 | Net<br>Change | Percentage<br>Change |   |
|---------------------------------|--------------------------|-------------------------|---------------|----------------------|---|
| Noninterest bearing deposits    | \$201,416                | \$139,690               | \$61,726      | 44.19                | % |
| Interest bearing deposits:      |                          |                         |               |                      |   |
| NOW and money market accounts   | 169,241                  | 181,061                 | (11,820 )     | -6.53                | % |
| Savings accounts                | 39,762                   | 37,177                  | 2,585         | 6.95                 | % |
| Time deposits:                  |                          |                         |               |                      |   |
| Under \$100,000                 | 56,955                   | 58,629                  | (1,674 )      | -2.85                | % |
| \$100,000 and over              | 94,982                   | 140,909                 | (45,927 )     | -32.59               | % |
| Total interest bearing deposits | 360,940                  | 417,776                 | (56,836 )     | -13.60               | % |
| Total deposits                  | \$562,356                | \$557,466               | \$4,890       | 0.88                 | % |

The Company's deposit base consists of two major components represented by noninterest-bearing (demand) deposits and interest-bearing deposits. Interest-bearing deposits consist of time certificates, NOW and money market accounts and savings deposits. Total interest-bearing deposits decreased \$56.9 million, or 13.60% between December 31, 2010 and September 30, 2011, while noninterest-bearing deposits increased \$61.7 million, or 44.19% between the same two periods presented. Included in the decrease of \$11.8 million in NOW and money market accounts during the nine months ended September 30, 2011, is approximately \$6.1 million related to a single depositor that was transferred from a NOW account to a noninterest-bearing deposit account during the first quarter of 2011.

Core deposits, as defined by the Company and consisting of all deposits other than time deposits of \$100,000 or more, and brokered deposits, continue to provide the foundation for the Company's principal sources of funding and liquidity. These core deposits amounted to 79.5% and 71.5% of the total deposit portfolio at September 30, 2011 and December 31, 2010, respectively. Brokered deposits totaled \$48.5 million at September 30, 2011 as compared to \$81.5 million at December 31, 2010 and \$96.2 million at September 30, 2010.

As a result of the March 2010 agreement with the Federal Reserve Bank, the Company will continue to reduce its reliance on brokered and other wholesale funding sources. The Company has a written plan, approved by the Federal Reserve Bank, to improve its liquidity position which includes a timetable to reduce the Bank's reliance on brokered deposits and other wholesale funding, and specific liquidity targets and parameters to meet contractual obligations and unanticipated demands. Under the plan, the Company has systematically begun to reduce the level of brokered deposits to peer levels, which is currently approximately 5% of total deposits, over a remaining period of approximately 12 months. This will be achieved by letting some or all of the maturing brokered deposits run-off as needed to achieve planned reductions in brokered deposits at the end of each quarter over the estimated reduction period.

During the nine months ended September 30, 2011, decreases were experienced in time deposits, as brokered time deposits were allowed to runoff as part of the Company's plan to reduce brokered deposits and other wholesale funding. While total time deposits decreased \$47.6 million or 23.9% during the nine months ended September 30, 2011, brokered deposits, a component of total time deposits, decreased \$33.1 million or 40.6% during the nine-month period. Pricing of brokered time deposits and other wholesale deposits have remained low over the past two years and have provided a viable alternate to borrowings from the Federal Reserve or the FHLB. The Company believes this rate structure will eventually turn, and wholesale funding sources, both deposits and borrowings, will again become

expensive relative to other core deposits in the marketplace. Although the Company will continue to use pricing strategies to control the overall level of time deposits and other borrowings as part of its balance sheet and liquidity planning process, the March 2010 agreement with the Federal Reserve Bank requires reductions in brokered deposits, which places increased emphasis on core deposits as part of the Company's long-term relationship banking strategy. As a result, core deposits, including NOW and money market accounts, and savings accounts, as well as noninterest-bearing checking accounts, continue to provide the Company's primary funding source.

On a year-to-date average, the Company experienced a decrease of \$30.5 million or 5.25% in total deposits between the nine-month periods ended September 31, 2010 and September 30, 2011. Between these two periods, average interest-bearing deposits decreased \$72.0 million or 15.99%, while total noninterest-bearing deposits increased \$41.4 million or 31.61% on a year-to-date average basis.

Table of Contents

## Short-Term Borrowings

The Company had collateralized lines of credit totaling \$243.7 million, including FHLB lines of credit totaling \$26.3 million at September 30, 2011. These lines of credit generally have interest rates tied to the Federal Funds rate or are indexed to short-term U.S. Treasury rates or LIBOR. All lines of credit are on an “as available” basis and can be revoked by the grantor at any time. At September 30, 2011, the Company had \$25.0 million borrowed against its FHLB lines of credit, which is summarized below. The Company had collateralized and uncollateralized lines of credit aggregating \$118.7 million, as well as FHLB lines of credit totaling \$32.6 million at December 31, 2010.

FHLB term borrowings at September 30, 2011 (in 000’s):

| Term   | Balance at<br>9/30/11 | Rate | Maturity  |
|--------|-----------------------|------|-----------|
| 1 year | \$ 25,000             | 0.34 | % 1/31/12 |

## Asset Quality and Allowance for Credit Losses

Lending money is the Company's principal business activity, and ensuring appropriate evaluation, diversification, and control of credit risks is a primary management responsibility. Implicit in lending activities is the fact that losses will be experienced and that the amount of such losses will vary from time to time, depending on the risk characteristics of the loan portfolio as affected by local economic conditions and the financial experience of borrowers.

As a result of the March 2010 agreement with the Federal Reserve Bank, the Company has written several plans to address the management of asset quality and the adequacy of the allowance for loan and lease losses. Specifically, the Company has three written plans which directly address these issues:

- Plan to Strengthen Credit Risk Management Practices – includes the responsibility of Board to establish appropriate risk tolerance guidelines and limits, timely and accurate identification and quantification of credit risk, strategies to minimize credit losses and reduce the level of problem assets, procedures for the ongoing review of the investment portfolio to evaluate other-than-temporary-impairment, stress testing for commercial real estate loans and portfolio segments, and measures to reduce the levels of other real estate owned.
- Plan to Improve Adversely Classified Assets – Includes specific plans and strategies to improve the Bank’s asset position through repayment, amortization, liquidation, additional collateral, or other means on each loan, relationship, or other asset in excess of \$1.5 million including OREO, that are past due more than 90 days as of the date of the written agreement.
- Plan for Maintenance of Adequate Allowance for Loan Losses – Includes policies and procedures to ensure adherence to the Bank’s revised ALLL methodology, provides for periodic reviews of the methodology as appropriate, and provides for review of ALLL by the Board at least quarterly.

Also as part of the agreement with the Federal Reserve Bank, Board oversight has been enhanced to monitor the operations of the Company including, but not limited to, asset improvement and adequacy of the allowance for loan and lease losses. With regard to asset improvement, the Company will not, directly or indirectly, extend, renew, or restructure any loan to any borrower, including any related interest of the borrower, whose loans were criticized by the Federal Reserve Bank in their June 2009 examination, or any subsequent examination, without prior approval of a majority of the Board of Directors. Any extensions of credit, renewals, or restructurings on loans to such borrowers approved by the Board of Directors, will be supported with detailed written justification. Any additional loan, relationship, or asset in excess of \$1.5 million that becomes past due more than 90 days, will be subject to a written plan to improve the Company’s position with regard to the asset, and that plan will be submitted to the Federal Reserve Bank. The Company will submit written reports to the Federal Reserve Bank on a quarterly basis to include updates to



progress made on asset improvement, as well as review and monitoring of the adequacy of the allowance for loan and lease losses.

The allowance for credit losses is maintained at a level deemed appropriate by management to provide for known and inherent risks in existing loans and commitments to extend credit. The adequacy of the allowance for credit losses is based upon management's continuing assessment of various factors affecting the collectibility of loans and commitments to extend credit; including current economic conditions, past credit experience, collateral, and concentrations of credit. There is no precise method of predicting specific losses or amounts which may ultimately be charged off on particular segments of the loan portfolio. The conclusion that a loan may become uncollectible, either in part or in whole is judgmental and subject to economic, environmental, and other conditions which cannot be predicted with certainty. When determining the adequacy of the allowance for credit losses, the Company follows, in accordance with GAAP, the guidelines set forth in the Revised Interagency Policy Statement on the Allowance for Loan and Lease Losses ("Statement") issued by banking regulators during December 2006. The Statement is a revision of the previous guidance released in July 2001, and outlines characteristics that should be used in segmentation of the loan portfolio for purposes of the analysis including risk classification, past due status, type of loan, industry or collateral. It also outlines factors to consider when adjusting the loss factors for various segments of the loan portfolio, and updates previous guidance that describes the responsibilities of the board of directors, management, and bank examiners regarding the allowance for credit losses. Securities and Exchange Commission Staff Accounting Bulletin No. 102 was released during July 2001, and represents the SEC staff's view relating to methodologies and supporting documentation for the Allowance for Loan and Lease Losses that should be observed by all public companies in complying with the federal securities laws and the Commission's interpretations. It is also generally consistent with the guidance published by the banking regulators.

## Table of Contents

The allowance for loan losses includes an asset-specific component, as well as a general or formula-based component. The Company segments the loan and lease portfolio into eleven (11) segments, primarily by loan class and type, that have homogeneity and commonality of purpose and terms for analysis under the formula-based component of the allowance. Those loans which are determined to be impaired under current accounting guidelines are not subject to the formula-based reserve analysis, and evaluated individually for specific impairment under the asset-specific component of the allowance.

The Company's methodology for assessing the adequacy of the allowance for credit losses consists of several key elements, which include:

- the formula allowance,
- specific allowances for problem graded loans identified as impaired,
- and the unallocated allowance

The formula allowance is calculated by applying loss factors to outstanding loans and certain unfunded loan commitments. Loss factors are based on the Company's historical loss experience and on the internal risk grade of those loans and, may be adjusted for significant factors, including economic factors that, in management's judgment, affect the collectibility of the portfolio as of the evaluation date. Management determines the loss factors for problem graded loans (substandard, doubtful, and loss), special mention loans, and pass graded loans, based on a loss migration model. The migration analysis incorporates loan losses over the past twelve quarters (three years) and loss factors are adjusted to recognize and quantify the loss exposure from changes in market conditions and trends in the Company's loan portfolio. For purposes of this analysis, loans are grouped by internal risk classifications, which are "pass", "special mention", "substandard", "doubtful", and "loss". Certain loans are homogenous in nature and are therefore pooled by risk grade. These homogenous loans include consumer installment and home equity loans. Special mention loans are currently performing but are potentially weak, as the borrower has begun to exhibit deteriorating trends, which if not corrected, could jeopardize repayment of the loan and result in further downgrade. Substandard loans have well-defined weaknesses which, if not corrected, could jeopardize the full satisfaction of the debt. A loan classified as "doubtful" has critical weaknesses that make full collection of the obligation improbable. Classified loans, as defined by the Company, include loans categorized as substandard, doubtful, and loss. At September 30, 2011 problem graded or "classified" loans totaled \$40.8 million or 9.77% of gross loans as compared to \$47.4 million or 10.73 % of gross loans at December 31, 2010.

Specific allowances are established based on management's periodic evaluation of loss exposure inherent in impaired loans. For impaired loans, specific allowances are determined based on the collateralized value of the underlying properties, the net present value of the anticipated cash flows, or the market value of the underlying assets. Formula allowances for classified loans, excluding impaired loans, are determined on the basis of additional risks involved with individual loans that may be in excess of risk factors associated with the loan portfolio as a whole. The specific allowance is different from the formula allowance in that the specific allowance is determined on a loan-by-loan basis based on risk factors directly related to a particular loan, as opposed to the formula allowance which is determined for a pool of loans with similar risk characteristics, based on past historical trends and other risk factors which may be relevant on an ongoing basis.

The unallocated portion of the allowance is based upon management's evaluation of various conditions that are not directly measured in the determination of the formula and specific allowances. The conditions may include, but are not limited to, general economic and business conditions affecting the key lending areas of the Company, credit quality trends, collateral values, loan volumes and concentrations, and other business conditions.

The following table summarizes the specific allowance, formula allowance, and unallocated allowance at September 30, 2011 and December 31, 2010, as well as classified loans at those period-ends.

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| (in 000's)   | September<br>30,<br>2011 | December<br>31,<br>2010 |
|--|--------------------------|-------------------------|
| Specific allowance – impaired loans                      | \$1,386                  | \$11,326                |
| Formula allowance – classified loans not impaired        | 482                      | 394                     |
| Formula allowance – special mention loans                | 2,553                    | 493                     |
| Total allowance for special mention and classified loans | 4,421                    | 12,213                  |
| Formula allowance for pass loans                         | 8,986                    | 4,281                   |
| Unallocated allowance                                    | 529                      | 26                      |
| Total allowance for loan losses                          | \$13,936                 | \$16,520                |
| Impaired loans   | 34,957                   | \$50,998                |
| Classified loans not considered impaired                 | 12,396                   | 2,585                   |
| Total classified loans                                   | \$47,353                 | \$53,583                |
| Special mention loans                                    | \$11,063                 | \$24,645                |

Table of Contents

Impaired loans decreased approximately \$16.1 million between December 31, 2010 and September 30, 2011. The specific allowance related to those impaired loans decreased \$9.9 million between December 31, 2010 and September 30, 2011. Reductions in impaired loans and the related allowance during the first nine months of 2011 are in part the result of transfers of \$2.4 million in impaired loans to other real estate owned through foreclosure during the period. The formula allowance related to loans that are not impaired (including special mention and substandard) increased approximately \$2.1 million between December 31, 2010 and September 30, 2011, as the result of a single loan relationship totaling nearly \$12.0 million being moved to substandard, as well as increases in the loan loss factors assigned to those loan categories. The level of "pass" loans has declined approximately \$3.0 million between December 31, 2010 and September 30, 2011, while the related formula allowance increased \$4.7 million during the period as the result of increases in the loan loss factors assigned to "pass" loans as determined under migration analysis as well as increases in qualitative factors assigned to the formula allowance.

The Company's methodology includes features that are intended to reduce the difference between estimated and actual losses. The specific allowance portion of the analysis is designed to be self-correcting by taking into account the current loan loss experience based on that portion of the portfolio. By analyzing the estimated losses inherent in the loan portfolio on a quarterly basis, management is able to adjust specific and inherent loss estimates using the most recent information available. In performing the periodic migration analysis, management believes that historical loss factors used in the computation of the formula allowance need to be adjusted to reflect current changes in market conditions and trends in the Company's loan portfolio. There are a number of other factors which are reviewed when determining adjustments in the historical loss factors. They include 1) trends in delinquent and nonaccrual loans, 2) trends in loan volume and terms, 3) effects of changes in lending policies, 4) concentrations of credit, 5) competition, 6) national and local economic trends and conditions, 7) experience of lending staff, 8) loan review and Board of Directors oversight, 9) high balance loan concentrations, and 10) other business conditions. There were no changes in estimation methods or assumptions that affected the methodology for assessing the adequacy of the allowance for credit losses during the three and nine months ended September 30, 2011.

Management and the Company's lending officers evaluate the loss exposure of classified and impaired loans on a weekly/monthly basis and through discussions and officer meetings as conditions change. The Company's Loan Committee meets weekly and serves as a forum to discuss specific problem assets that pose significant concerns to the Company, and to keep the Board of Directors informed through committee minutes. All special mention and classified loans are reported quarterly on Problem Asset Reports and Impaired Loan Reports which are reviewed by senior management. With this information, the migration analysis and the impaired loan analysis are performed on a quarterly basis and adjustments are made to the allowance as deemed necessary. The Board of Directors is kept abreast of any changes or trends in problem assets on a monthly basis or more often if required. In addition, pursuant to the regulatory agreement, quarterly updates are provided to the Federal Reserve Bank of San Francisco and the California Department of Financial Institutions with regard to problem assets levels and trends, liquidity, and capital trends, among other things. (See regulatory section for more details.)

The specific allowance for impaired loans is measured based on the present value of the expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is collateral dependent. The amount of impaired loans is not directly comparable to the amount of nonperforming loans disclosed later in this section. The primary differences between impaired loans and nonperforming loans are: i) all loan categories are considered in determining nonperforming loans while impaired loan recognition is limited to commercial and industrial loans, commercial and residential real estate loans, construction loans, and agricultural loans, and ii) impaired loan recognition considers not only loans 90 days or more past due, restructured loans and nonaccrual loans but also may include problem loans other than delinquent loans.

The Company considers a loan to be impaired when, based upon current information and events, it believes it is probable the Company will be unable to collect all amounts due according to the contractual terms of the loan

agreement. Impaired loans include nonaccrual loans, troubled debt restructures, and performing loans in which full payment of principal or interest is not expected. Management bases the measurement of these impaired loans on the fair value of the loan's collateral or the expected cash flows on the loans discounted at the loan's stated interest rates. Cash receipts on impaired loans not performing to contractual terms and that are on nonaccrual status are used to reduce principal balances. Impairment losses are included in the allowance for credit losses through a charge to the provision, if applicable.

Table of Contents

At September 30, 2011 and 2010, the Company's recorded investment in impaired loans totaled \$35.0 million and \$45.8 million, respectively. Included in total impaired loans at September 30, 2011, are \$15.1 million of impaired loans for which the related specific allowance is \$1.4 million, as well as \$19.9 million of impaired loans that as a result of write-downs or the sufficiency of the fair value of the collateral, did not have a specific allowance. Total impaired loans at September 30, 2010 included \$34.5 million of impaired loans for which the related specific allowance is \$7.4 million, as well as \$11.3 million of impaired loans that, as a result of write-downs or the sufficiency of the fair value of the collateral, did not have a specific allowance. The average recorded investment in impaired loans was \$44.5 million during the first nine months of 2011 and \$49.5 million during the first nine months of 2010. In most cases, the Company uses the cash basis method of income recognition for impaired loans. In the case of certain troubled debt restructuring, for which the loan has been performing for a prescribed period of time under the current contractual terms, income is recognized under the accrual method. For the nine months ended September 30, 2011 and 2010, the Company recognized \$438,000 and \$448,000, respectively, in income on such loans. At September 30, 2011, included in impaired loans, are troubled debt restructures totaling \$19.9 million. Of the \$19.9 million in troubled debt restructures at September 30, 2011, \$7.9 million are on nonaccrual status. Troubled debt restructures on accrual status totaling \$6.6 million are current with regards to payments, and are performing according to the modified contractual terms.

The largest category in impaired loans between December 31, 2010 and September 30, 2011 has been in real estate construction loans, with that loan category comprising 36% and 45% of total impaired loans at September 30, 2011 and December 31, 2010, respectively. The balance of impaired construction loans has decreased approximately \$10.1 million since December 31, 2010, due in part to net charge-offs of \$6.6 million in impaired construction loans during the first nine months of 2011. Specific reserve related to construction loans decreased \$4.8 million during the nine months ended September 30, 2011. Impaired loans classified as commercial and industrial decreased \$7.3 million during the nine months ended September 30, 2011. Of the \$7.6 million in commercial and industrial impaired loans reported at September 30, 2011, approximately \$4.1 million or 54.3% are secured by real estate. Specific collateral related to impaired loans is reviewed for current appraisal information, economic trends within geographic markets, loan-to-value ratios, and other factors that may impact the value of the loan collateral. Adjustments are made to collateral values as needed for these factors. Of total impaired loans at September 30, 2011, approximately \$29.4 million or 84.2% are secured by real estate. The majority of impaired real estate construction and development loans are for the purpose of residential construction, residential and commercial acquisition and development, and land development. Residential construction loans are made for the purpose of building residential 1-4 single family homes. Residential and commercial acquisition and development loans are made for the purpose of purchasing land, and developing that land if required, and to develop real estate or commercial construction projects on those properties. Land development loans are made for the purpose of converting raw land into construction-ready building sites. The following table summarizes the components of impaired loans and their related specific reserves at September 30, 2011 and December 31, 2010.

| (in 000's)                    | Balance<br>9/30/2011 | Reserve<br>9/30/2011 | Balance<br>12/31/2010 | Reserve<br>12/31/2010 |
|-------------------------------|----------------------|----------------------|-----------------------|-----------------------|
| Commercial and industrial     | \$7,580              | \$314                | \$14,887              | \$5,006               |
| Real estate – mortgage        | 12,557               | 832                  | 9,922                 | 744                   |
| RE construction & development | 12,642               | 80                   | 22,759                | 4,890                 |
| Agricultural                  | 1,947                | 149                  | 3,107                 | 686                   |
| Installment/other             | 227                  | 11                   | 148                   | 0                     |
| Lease financing               | 4                    | 0                    | 175                   | 0                     |
| <b>Total Impaired Loans</b>   | <b>\$34,957</b>      | <b>\$1,386</b>       | <b>\$50,998</b>       | <b>\$11,326</b>       |

Included in impaired loans are loans modified in troubled debt restructurings (“TDR’s”), where concessions have been granted to borrowers experiencing financial difficulties in an attempt to maximize collection. The Company makes

various types of concessions when structuring TDR's including rate reductions, payment extensions, and forbearance. At September 30, 2011, more than \$6.2 million of the total \$19.9 million in TDR's was for real estate construction and development, and there was another \$2.8 million related to those developers in commercial real estate loans at September 30, 2011.

At September 30, 2011 and December 31, 2010, the Company had approximately \$3.5 million and \$3.3 million, respectively, in restructured residential mortgage loans as the result of borrowers that were unable to get take-out financing at the end of their construction loan with the Company. In part to aid the borrowers retain their newly completed homes under California Senate Bill SB1137, the Company termed these loans at market rates of interest with loans fully amortizing over 30 years with a three-to-five year repayment term. The percentage breakout of TDR's at September 30, 2011 is similar to the percentage breakout of the TDR's reported at December 31, 2010. The majority of these credits are related to real estate construction projects that have slowed significantly or stalled, and the Company has sought to restructure the credits to allow the construction industry time to recover, and the developers time to finish projects at a slower pace which reflects current market conditions in the San Joaquin Valley. Concessions granted in these circumstances include lengthened maturity terms, lower lot release prices, or rate reductions that will enable the borrower to finish the construction projects and repay their loans to the Company. The downturn in the real estate construction market has been protracted, and although the Company has had some success in its restructuring efforts, it is difficult to conclude that we will be entirely successful in our efforts. Areas such as Bakersfield California have been slower to recover than others in our market area. If conditions deteriorate beyond current expectations, the Company may be required to make additional concessions in the future including lower lot release prices to allow borrowers to complete and sell construction units at lower prices currently reflected in the real estate market.

Table of Contents

The following table summarizes TDR's by type, classified separately as nonaccrual or accrual, which are included in impaired loans at September 30, 2011 and December 31, 2010.

| (in thousands)                     | Total<br>TDR's<br>Sept 30,<br>2011 | Nonaccrual<br>TDR's<br>Sept 30,<br>2011 | Accruing<br>TDR's<br>Sept 30,<br>2011 |
|------------------------------------|------------------------------------|---|---------------------------------------|
| Commercial and industrial          | \$2,822                            | \$1,273                                 | \$1,549                               |
| Real estate - mortgage:            |                                    |   |                                       |
| Commercial real estate             | 7,129                              | 2,771                                   | 4,358                                 |
| Residential mortgages              | 3,492                              | 0                                       | 3,492                                 |
| Home equity loans                  | 88                                 | 16                                      | 72                                    |
| Total real estate mortgage         | 10,709                             | 2,787                                   | 7,922                                 |
| RE construction & development      | 6,243                              | 3,816                                   | 2,427                                 |
| Agricultural                       | 0                                  | 0                                       | 0                                     |
| Installment/other                  | 159                                | 0                                       | 159                                   |
| Lease financing                    | 0                                  | 0                                       | 0                                     |
| Total Troubled Debt Restructurings | \$19,933                           | \$7,876                                 | \$12,057                              |

| (in thousands)                     | Total<br>TDR's<br>Dec 31,<br>2010 | Nonaccrual<br>TDR's<br>Dec 31,<br>2010 | Accruing<br>TDR's<br>Dec 31,<br>2010 |
|------------------------------------|-----------------------------------|--|--------------------------------------|
| Commercial and industrial          | \$2,751                           | \$1,359                                | \$1,392                              |
| Real estate - mortgage:            |                                   |  |                                      |
| Commercial real estate             | 5,019                             | 0                                      | 5,019                                |
| Residential mortgages              | 3,261                             | 0                                      | 3,261                                |
| Home equity loans                  | 93                                | 43                                     | 50                                   |
| Total real estate mortgage         | 8,373                             | 43                                     | 8,330                                |
| RE construction & development      | 13,730                            | 10,978                                 | 2,752                                |
| Agricultural                       | 0                                 | 0                                      | 0                                    |
| Installment/other                  | 80                                | 0                                      | 80                                   |
| Lease financing                    | 0                                 | 0                                      | 0                                    |
| Total Troubled Debt Restructurings | \$24,934                          | \$12,380                               | \$12,554                             |

Of the \$19.9 million in total TDR's at September 30, 2011, \$7.9 million were on nonaccrual status at period-end. Of the \$24.9 million in total TDR's at December 31, 2010, \$12.4 million were on nonaccrual status at period-end. As of September 30, 2011, the Company has no commercial real estate (CRE) workouts whereby an existing loan was restructured into multiple new loans (i.e., A Note/B Note structure).

For a restructured loan to return to accrual status there needs to be at least 6 months successful payment history. In addition, our Credit Administration performs a financial analysis of the credit to determine whether the borrower has the ability to continue to perform successfully over the remaining life of the loan. This includes, but is not limited to, review of financial statements and cash flow analysis of the borrower. Only after determination that the borrower has the ability to perform under the terms of the loans, will the restructured credit be considered for accrual status.



Table of Contents

The following table summarizes special mention loans by type at September 30, 2011 and December 31, 2010.

| (in thousands)                | September<br>30, 2011 | Dec 31,<br>2010 |
|-------------------------------|-----------------------|-----------------|
| Commercial and industrial     | \$9,530               | \$7,769         |
| Real estate - mortgage:       |                       |                 |
| Commercial real estate        | 1,107                 | 4,419           |
| Residential mortgages         | 0                     | 195             |
| Home equity loans             | 0                     | 0               |
| Total real estate mortgage    | 1,107                 | 4,614           |
| RE construction & development | 0                     | 10,737          |
| Agricultural                  | 0                     | 1,525           |
| Installment/other             | 426                   | 0               |
| Lease financing               | 0                     | 0               |
| Total Special Mention Loans   | \$11,063              | \$24,645        |

The Company focuses on competition and other economic conditions within its market area and other geographical areas in which it does business, which may ultimately affect the risk assessment of the portfolio. The Company continues to experience increased competition from major banks, local independents and non-bank institutions creating pressure on loan pricing. With interest rates decreasing 100 basis points during the fourth quarter of 2007, another 400 basis points during 2008, indications are that the economy will continue to suffer in the near future as a result of sub-prime lending problems, a weakened real estate market, and tight credit markets. As a result of these conditions, the Company has placed increased emphasis on reducing both the level of nonperforming assets and the level of losses taken, if any, on the disposition of these assets if required. It has been in the best interest of both the Company and the borrowers to seek alternative options to foreclosure in an effort to diminish the impact on an already depressed real estate market. As part of this strategy, the Company has increased its level of troubled debt restructurings, when it makes economic sense. Both business and consumer spending have slowed during the past several quarters, and current GDP projections for the next year have softened significantly. It is difficult to determine to what degree the Federal Reserve will adjust short-term interest rates in its efforts to influence the economy, or what magnitude government economic support programs will reach. It is likely that the business environment in California will continue to be influenced by these domestic as well as global events. Local markets, as well as the state and the nation, have experienced adverse economic trends during the past several years, including significant deterioration of residential real estate markets. Although the local area residential housing markets have been hit hard, they continue to perform better than other parts of the state, which should bode well for sustained, but slower growth in the Company's market areas of Fresno and Madera, Kern, and Santa Clara Counties. Local unemployment rates in the San Joaquin Valley remain high primarily as a result of the areas' agricultural dynamics, however unemployment rates have increased recently as the national economy has declined. It is difficult to predict what impact this will have on the local economy. The Company believes that the Central San Joaquin Valley will continue to grow and diversify as property and housing costs remain reasonable relative to other areas of the state. Management recognizes increased risk of loss due to the Company's exposure from local and worldwide economic conditions, as well as potentially volatile real estate markets, and takes these factors into consideration when analyzing the adequacy of the allowance for credit losses.

The following table provides a summary of the Company's allowance for possible credit losses, provisions made to that allowance, and charge-off and recovery activity affecting the allowance for the nine-month periods indicated.

Table of Contents

Table 7. Allowance for Credit Losses - Summary of Activity

| (In thousands)   | September<br>30,<br>2011 | September<br>30,<br>2010 |        |   |
|--|--------------------------|--------------------------|--------|---|
| Total loans outstanding at end of period before deducting allowances for credit losses | \$416,942                | \$471,594                |        |   |
| Average net loans outstanding during period  | 432,030                  | 501,210                  |        |   |
| Balance of allowance at beginning of period  | 16,520                   | 15,016                   |        |   |
| Loans charged off:   |                          |                          |        |   |
| Real estate  | (6,959 )                 | (4,916 )                 |        |   |
| Commercial and industrial  | (8,476 )                 | (641 )                   |        |   |
| Lease financing  | (106 )                   | (69 )                    |        |   |
| Installment and other  | (324 )                   | (703 )                   |        |   |
| Total loans charged off  | (15,865 )                | (6,329 )                 |        |   |
| Recoveries of loans previously charged off:  |                          |                          |        |   |
| Real estate  | 158                      | 10                       |        |   |
| Commercial and industrial  | 621                      | 888                      |        |   |
| Lease financing  | 0                        | 0                        |        |   |
| Installment and other  | 5                        | 14                       |        |   |
| Total loan recoveries  | 784                      | 912                      |        |   |
| Net loans charged off  | (15,081 )                | (5,417 )                 |        |   |
| Provision charged to operating expense   | 12,497                   | 3,376                    |        |   |
| Balance of allowance for credit losses at end of period                                | \$13,936                 | \$12,975                 |        |   |
| Net loan charge-offs to total average loans (annualized)                               | 4.67                     | %                        | 1.45   | % |
| Net loan charge-offs to loans at end of period (annualized)                            | 4.84                     | %                        | 1.54   | % |
| Allowance for credit losses to total loans at end of period                            | 3.34                     | %                        | 2.75   | % |
| Net loan charge-offs to allowance for credit losses (annualized)                       | 144.68                   | %                        | 55.82  | % |
| Net loan charge-offs to provision for credit losses (annualized)                       | 120.68                   | %                        | 160.46 | % |

Net loan charge-offs increased during the nine months ended September 30, 2011 when compared to the nine months ended September 30, 2010 as collateral-based impaired loans were charged down to appraised values as other means of repayment became less likely under current economic conditions. Loan charge-offs of \$15.9 million experienced during the nine months ended September 30, 2011 included full or partial charge-offs of \$14.9 million in impaired loans, \$8.4 million of which were taken during the third quarter of 2011.

At September 30, 2011 and 2010, \$165,000 and \$165,000, respectively, of the formula allowance is allocated to unfunded loan commitments and is, therefore, carried separately in other liabilities. Management believes that the 3.34% credit loss allowance at September 30, 2011 is adequate to absorb known and inherent risks in the loan portfolio. No assurance can be given, however, that the economic conditions which may adversely affect the Company's service areas or other circumstances will not be reflected in increased losses in the loan portfolio.

It is the Company's policy to discontinue the accrual of interest income on loans for which reasonable doubt exists with respect to the timely collectibility of interest or principal due to the ability of the borrower to comply with the terms of the loan agreement. Such loans are placed on nonaccrual status whenever the payment of principal or interest is 90 days past due or earlier when the conditions warrant, and interest collected is thereafter credited to principal to the extent necessary to eliminate doubt as to the collectibility of the net carrying amount of the loan. Management

may grant exceptions to this policy if the loans are well secured and in the process of collection.

Table of Contents

Table 8. Nonperforming Assets

|  | September<br>30,<br>2011 | December<br>31,<br>2010 |       |   |
|--|--------------------------|-------------------------|-------|---|
| (In thousands)                                   |                          |                         |       |   |
| Nonaccrual Loans                                 | \$20,698                 | \$34,394                |       |   |
| Restructured Loans (1)                           | 12,057                   | 12,554                  |       |   |
| Total nonperforming loans                        | 32,755                   | 46,948                  |       |   |
| Other real estate owned                          | 30,388                   | 35,580                  |       |   |
| Total nonperforming assets                       | \$63,143                 | \$82,528                |       |   |
| Loans past due 90 days or more, still accruing   | \$581                    | \$547                   |       |   |
| Nonperforming loans to total gross loans         | 7.85                     | %                       | 10.63 | % |
| Nonperforming assets to total assets             | 9.45                     | %                       | 12.17 | % |
| Allowance for loan losses to nonperforming loans | 42.55                    | %                       | 35.19 | % |

(1) Included in nonaccrual loans at September 30, 2011 and December 31, 2010 are restructured loans totaling \$7.9 million and \$12.4 million, respectively.

Non-performing assets have decreased between December 31, 2010 and September 30, 2011, declining \$19.4 million between the two periods, as nonperforming loans are transferred to other real estate owned through foreclosure and are disposed of or written down to allow the Company to more aggressively sell the properties. Nonaccrual loans decreased \$13.7 million between December 31, 2010 and September 30, 2011, with construction loans comprising approximately 49% of total nonaccrual loans at September 30, 2011. The following table summarizes the nonaccrual totals by loan category for the periods shown. The ratio of the allowance for loan losses to nonperforming loans increased from 35.19% at December 31, 2010 to 42.55% at September 30, 2011.

|                               | Balance<br>September<br>30, 2011 | Balance<br>December<br>31, 2010 | Change<br>from<br>December<br>31, 2010 |
|-------------------------------|----------------------------------|---------------------------------|--|
| Nonaccrual Loans (in 000's):  |                                  |                                 |  |
| Commercial and industrial     | \$5,854                          | \$13,449                        | \$(7,595)                              |
| Real estate - mortgage        | 4,622                            | 1,592                           | 3,030                                  |
| RE construction & development | 10,210                           | 16,003                          | (5,793)                                |
| Agricultural                  | 0                                | 3,107                           | (3,107)                                |
| Installment/other             | 12                               | 68                              | (56)                                   |
| Lease financing               | 0                                | 175                             | (175)                                  |
| Total Nonaccrual Loans        | \$20,698                         | \$34,394                        | \$(13,696)                             |

Loans past due more than 30 days are receiving increased management attention and are monitored for increased risk. The Company continues to move past due loans to nonaccrual status in its ongoing effort to recognize loan problems at an earlier point in time when they may be dealt with more effectively. As impaired loans, nonaccrual and restructured loans are reviewed for specific reserve allocations and the allowance for credit losses is adjusted accordingly.

Except for the loans included in the above table, or those otherwise included in the impaired loan totals, there were no loans at September 30, 2011 where the known credit problems of a borrower caused the Company to have serious doubts as to the ability of such borrower to comply with the present loan repayment terms and which would result in such loan being included as a nonaccrual, past due, or restructured loan at some future date.

Asset/Liability Management – Liquidity and Cash Flow

The primary function of asset/liability management is to provide adequate liquidity and maintain an appropriate balance between interest-sensitive assets and interest-sensitive liabilities.

Liquidity

Liquidity management may be described as the ability to maintain sufficient cash flows to fulfill financial obligations, including loan funding commitments and customer deposit withdrawals, without straining the Company's equity structure. To maintain an adequate liquidity position, the Company relies on, in addition to cash and cash equivalents, cash inflows from deposits and short-term borrowings, repayments of principal on loans and investments, and interest income received. The Company's principal cash outflows are for loan origination, purchases of investment securities, depositor withdrawals and payment of operating expenses.

Table of Contents

The Company continues to emphasize liability management as part of its overall asset/liability strategy. Through the discretionary acquisition of short term borrowings, the Company has been able to provide liquidity to fund asset growth while, at the same time, better utilizing its capital resources, and better controlling interest rate risk. The borrowings are generally short-term and more closely match the repricing characteristics of floating rate loans, which comprise approximately 48.9% of the Company's loan portfolio at September 30, 2011. This does not preclude the Company from selling assets such as investment securities to fund liquidity needs but, with favorable borrowing rates, the Company has maintained a positive yield spread between borrowed liabilities and the assets which those liabilities fund. If, at some time, rate spreads become unfavorable, the Company has the ability to utilize an asset management approach and, either control asset growth or, fund further growth with maturities or sales of investment securities.

The Company's liquid asset base which generally consists of cash and due from banks, federal funds sold, securities purchased under agreements to resell ("reverse repos") and investment securities, is maintained at a level deemed sufficient to provide the cash outlay necessary to fund loan growth as well as any customer deposit runoff that may occur. Additional liquidity requirements may be funded with overnight or term borrowing arrangements with various correspondent banks, FHLB and the Federal Reserve Bank. Within this framework is the objective of maximizing the yield on earning assets. This is generally achieved by maintaining a high percentage of earning assets in loans, which historically have represented the Company's highest yielding asset. At September 30, 2011, the Bank had 62.4% of total assets in the loan portfolio and a loan to deposit ratio of 74.1%, as compared to 65.1% of total assets in the loan portfolio and a loan to deposit ratio of 79.2% at December 31, 2010. Liquid assets at September 30, 2011 include cash and cash equivalents totaling \$120.5 million as compared to \$98.4 million at December 31, 2010. Other sources of liquidity include collateralized lines of credit from the Federal Home Loan Bank, and from the Federal Reserve Bank totaling \$270.0 million at September 30, 2011.

The liquidity of the parent company, United Security Bancshares, is primarily dependent on the payment of cash dividends by its subsidiary, United Security Bank, subject to limitations imposed by the Financial Code of the State of California. The Bank currently has limited ability to pay dividends or make capital distributions (see Dividends section included in Regulatory Matters of this Management's Discussion.) The limited ability of the Bank to pay dividends may impact the ability of the Company to fund its ongoing liquidity requirements including ongoing operating expenses, as well as quarterly interest payments on the Company's junior subordinated debt (Trust Preferred Securities.) Since the quarter ended September 30, 2009, the Bank has been precluded from paying a cash dividend to the Company. To conserve cash and capital resources, the Company elected at September 30, 2009 to defer the payment of interest on its junior subordinated debt beginning with the quarterly payment due October 1, 2009. The Company has not determined how long it will defer interest payments, but under the terms of the debenture, interest payments may be deferred up to five years (20 quarters). During such deferral periods, the Company is prohibited from paying dividends on its common stock (subject to certain exceptions) and will continue to accrue interest payable on the junior subordinated debt. During the nine months ended September 30, 2011, the Bank paid did not pay any cash dividends to the parent company.

## Cash Flow

The period-end balances of cash and cash equivalents for the periods shown are as follows (from Consolidated Statements of Cash Flows – in 000's):

|                    | Balance   |
|--------------------|-----------|
| December 31, 2009  | \$29,229  |
| September 30, 2010 | \$104,323 |
| December 31, 2010  | \$98,430  |
| September 30, 2011 | \$120,470 |

Cash and cash equivalents increased \$22.0 million during the nine months ended September 30, 2011, as compared to an increase of \$75.1 million during the nine months ended September 30, 2010.

The Company has maintained positive cash flows from operations, which amounted to \$7.4 million, and \$8.1 million for the nine months ended September 30, 2011, and September 30, 2010, respectively. The Company experienced net cash inflows from investing activities totaling \$16.8 million during the nine months ended September 30, 2011, as decreases in loans, settlement of OREO properties, and paydowns and maturities of investment securities outweighed new investment in securities. For the same reasons experienced during 2011, the Company experienced net cash inflows from investing activities totaling \$49.7 million during the nine months ended September 30, 2010.

Net cash flows from financing activities, including deposit growth and borrowings, have traditionally provided funding sources for loan growth, but during the nine months ended September 30, 2011, the Company experienced net cash outflows totaling \$2.1 million as the result of decreases in both brokered time deposits and FHLB borrowings. During the nine months ended September 30, 2010, the Company experienced net cash inflows of \$17.4 million from financing activities as increases in deposit accounts exceeded decreases in brokered deposits and borrowings from the FHLB.

Table of Contents

The Company has the ability to increase or decrease loan growth, increase or decrease deposits and borrowings, or a combination of both to manage balance sheet liquidity.

Regulatory Matters

Regulatory Agreement with the Federal Reserve Bank of San Francisco

Effective March 23, 2010, United Security Bancshares (the "Company") and its wholly owned subsidiary, United Security Bank (the "Bank"), entered into a written agreement (the "Agreement") with the Federal Reserve Bank of San Francisco. Under the terms of the Agreement, the Company and the Bank agreed, among other things, to strengthen board oversight of management and the Bank's operations; submit an enhanced written plan to strengthen credit risk management practices and improve the Bank's position on the past due loans, classified loans, and other real estate owned; maintain a sound process for determining, documenting, and recording an adequate allowance for loan and lease losses; improve the management of the Bank's liquidity position and funds management policies; maintain sufficient capital at the Company and Bank level; and improve the Bank's earnings and overall condition. The Company and Bank have also agreed not to increase or guarantee any debt, purchase or redeem any shares of stock, declare or pay any cash dividends, or pay interest on the Company's junior subordinated debt or trust preferred securities, without prior written approval from the Federal Reserve Bank. The Company generates no revenue of its own and as such, relies on dividends from the Bank to pay its operating expenses and interest payments on the Company's junior subordinated debt. The inability of the Bank to pay cash dividends to the Company may hinder the Company's ability to meet its ongoing operating obligations.

This Agreement entered into with the Federal Reserve Bank of San Francisco was a result of a regulatory examination that was conducted by the Federal Reserve and the California Department of Financial Institutions in June 2009 ("Report of Examination"). The Agreement was the result of significant increases in nonperforming assets, both classified loans and OREO, during 2008 and 2009 increasing the overall risk profile of the Bank. The increased risk profile of the Bank included heightened concerns about the Bank's use of brokered and other whole funding sources which had been used to fund loan growth and reduce the Company's overall cost of interest bearing liabilities. With loan growth funded to some degree by wholesale funding sources, liquidity risk increased, and higher levels of nonperforming assets increased risk to equity capital and potential volatility in earnings.

The Agreement's major components and requirements for the Bank are as follows:

- Strengthen board oversight of the Bank's management and operations by the Bank submitting a written plan to the Federal Reserve Bank to address and include (i) the actions that the board will take to improve the Bank's conditions and maintain effect control over, and supervision of the Bank's major operations and activities, (ii) the responsibility of the board to monitor management's adherence to approved policies and procedures, and applicable laws and regulations; and (iii) a description of the information and reports that are regularly reviewed by the board in its oversight of the operations and management of the Bank;
- Strengthen credit risk management practices of the Bank by the Bank submitting a written plan to the Federal Reserve Bank to address and include (i) the responsibility of the Board of Directors to establish appropriate risk tolerance guidelines and risk limits; (ii) timely and accurate identification and quantification of credit risk within the loan portfolio; (iii) strategies to minimize credit losses and reduce the level of problem assets; (iv) procedures for the on-going review of the investment portfolio to evaluate other-than temporary-impairment ("OTTI") and accurate accounting for OTTI; (v) stress testing of commercial real estate loan and portfolio segments; and (vi) measures to reduce the amount of other real estate owned;



- Strengthen asset quality at the Bank by (i) not extending, renewing, or restructuring any credit to or for the benefit of any borrower, including any related interest of the borrower, whose loans or other extensions of credit were criticized in the Report of Examination or in any subsequent report of examination, without appropriate underwriting analysis, documentation, board or committee approval and certification that the board or committee reasonably believes that the extension of credit will not impair the Bank's interest in obtaining repayment of the already outstanding credit and that the extension of credit or renewal will be repaid according to its terms, (ii) submitting to the Federal Reserve Bank an acceptable written plan designed to improve the Bank's position through repayment, amortization, liquidation, additional collateral, or other means on each loan or other asset in excess of \$1.5 million including other real estate owned that is past due as to principal or interest more than 90 days, on the Bank's problem loan list, or were adversely classified in the Report of Examination or subsequent report of examination;

Table of Contents

- Improve management of the Bank's allowance for loan losses by (i) eliminating from its books, by charge-off or collection, all assets or portions of assets classified "loss" in the Report of Examination that have not been previously collected in full or charged off within 10 days of the Agreement, and within 30 days from the receipt of any federal or state report of examination, charge off all assets classified "loss" unless otherwise approved in writing by the Federal Reserve Bank, (ii) maintain a sound process for determining, documenting, and recording an adequate allowance for loan and lease losses ("ALLL") in accordance with regulatory reporting instructions and relevant supervisory guidance, and (iii) within 60 days of the date of the Agreement, submitting to the Federal Reserve Bank an acceptable written program for the maintenance of an adequate ALLL, including provision for a review of the ALLL by the board on at least a quarterly calendar basis and remedying any deficiency found in the ALLL in the quarter it is discovered, and the board maintaining written documentation of its review of the ALLL;
- Maintain sufficient capital at the Company and Bank by submitting to the Federal Reserve Bank an acceptable written plan to maintain sufficient capital at the Company, on a consolidated basis, and the Company and the Bank shall jointly submit to the Reserve Bank an acceptable written plan to maintain sufficient capital at the Bank, as a separate legal entity on a stand-alone basis that (i) complies with the applicable bank and bank holding company capital maintenance regulations and regulatory guidelines and that also considers the adequacy of the Bank's capital, (ii) takes into account the volume of classified credits, concentrations of credit, ALLL, current and projected asset growth, and projected retained earnings, the source and timing of additional funds to fulfill the Company's and the Bank's future capital requirements, and a provision to notify the Federal Reserve Bank when either entity falls below the capital ratios in the accepted plan;
- Submit a revised business plan and budget to the Federal Reserve Bank for 2010 and subsequent calendar years that the Bank is subject to the Agreement to improve the Bank's earnings and overall condition, which plan at a minimum provides a realistic and comprehensive budget for the remainder of calendar year 2010, and description of the operating assumptions that form the basis for, and adequately support, major projected income, expense, and balance sheet components;
- Not make certain distributions, dividends, and payments, specifically that (i) the Company and Bank agreeing not to declare or pay any dividends without the prior written approval of the Federal Reserve Bank and the Director of the Division of Banking Supervision and Regulation of the Board of Governors ("Director"), (ii) the Company not taking any other form of payment representing a reduction in capital from the Bank without the prior written approval of the Federal Reserve Bank, and (iii) the Company and its nonbank subsidiaries not making any distributions of interest, principal, or other sums on subordinated debentures or trust preferred securities without the prior written approval of the Federal Reserve Bank and the Director;
- Not incur debt or redeem stock, specifically, that except with the prior written approval of the Federal Reserve Bank, the Company each agree not to incur, increase, or guarantee any debt or purchase or redeem any shares of its stock;
- Correct violations of the laws by (i) the Bank immediately taking all necessary steps to correct all violations of law and regulation cited in the Report of Examination, (ii) the board of the Bank taking the necessary steps to ensure the Bank's future compliance with all applicable laws and regulations, (iii) complying with the notice provisions of Section 32 of the FDI Act (12 U.S.C. § 1831i) and Subpart H of Regulation Y of the Board of Governors of the Federal Reserve System (12 C.F.R. §§ 225.71 et seq) prior to appointing any new director or senior executive officer, or changing the responsibilities of any senior executive officer so that the officer would assume a different senior executive officer position, and (iv) complying with the restrictions on indemnification and severance payments of Section 18(k) of the FDI Act (12 U.S.C. § 1828(k)) and Part 359 of the FDIC's regulations (12 C.F.R. Part 359);

- Comply with the Agreement by (i) appointing a compliance committee of the Bank (“Compliance Committee”) within 10 days of the date of the Agreement to monitor and coordinate the Bank’s compliance with the provisions of the Agreement, which Compliance Committee is composed of a majority of outside directors who are not executive officers or principal shareholders of the Bank and which is to meet at least monthly and report its findings to the board of directors of the Bank, and (ii) the Company and Bank within 30 days after the end of each calendar quarter following the date of the Agreement submitting to the Federal Reserve Bank written progress reports detailing the form and manner of all actions taken to secure compliance with the Agreement and the results of such actions.

For a copy of the Agreement with the Federal Reserve Bank of San Francisco, see the Company’s current Form 8-K filed with the Securities and Exchange Commission on March 25, 2010.

Since the effective date of the Agreement, the Bank submitted quarterly progress reports to the Federal Reserve. As of the October 30, 2011 progress report submitted for the third quarter of 2011, the Company and the Bank believe they are in compliance with the Agreement, including deadlines and remediation of violations of laws and regulations regarding stale loan appraisals. During the fourth quarter of 2010, the Company identified a material weakness related to the allowance for loan losses and the completeness and accuracy of the provision for loan losses, as well as to the valuation of OREO properties (for further discussion see Item 4 “Controls and Procedures” in the Company’s 10-Q for June 30, 2011.)

Table of Contents

Regulatory Order from the California Department of Financial Institutions

During May of 2010, the California Department of Financial Institutions issued a written order (the “Order”) pursuant to section 1913 of the California Financial Code to the Bank as a result of a regulatory examination that was conducted by the Federal Reserve and the California Department of Financial Institutions in June 2009. The Order issued by the California Department of Financial Institutions is basically similar to the written agreement with the Federal Reserve Bank of San Francisco, except for certain additional requirements. The additional requirements in the Order for the Bank are as follows:

- Develop and adopt a capital plan to maintain a ratio of tangible shareholders’ equity to total tangible assets equal to or greater than 9.5% and include in such capital plan a capital contingency plan for raising additional capital in the event of various contingencies;
- Maintain a ratio of tangible shareholders’ equity to total tangible assets equal to or greater than 9.5%
- Maintain an adequate allowance for loan losses and remedy any deficiency in the allowance for loan losses in the calendar quarter in which it is discovered; and
- Not establish any new branches or other offices without the prior written consent of the Commissioner of the California Department of Financial Institutions
- Provide progress reports within 30 days after the end of each calendar quarter following the date of the Order to the California Department of Financial Institutions detailing the form and manner of all actions taken to secure compliance with the Order and Agreement and the results of such actions.

The Bank is currently in full compliance with the requirements of the Order including its deadlines. During the fourth quarter of 2010, the Company identified a material weakness related to the allowance for loan losses and the completeness and accuracy of the provision for loan losses, as well as to the valuation of OREO properties (for further discussion see Item 4 “Controls and Procedures” in the Company’s 10-Q for June 30, 2011.)

Capital Adequacy

The Board of Governors of the Federal Reserve System (“Board of Governors”) has adopted regulations requiring insured institutions to maintain a minimum leverage ratio of Tier 1 capital (the sum of common stockholders' equity, noncumulative perpetual preferred stock and minority interests in consolidated subsidiaries, minus intangible assets, identified losses and investments in certain subsidiaries, plus unrealized losses or minus unrealized gains on available for sale securities) to total assets. Institutions which have received the highest composite regulatory rating and which are not experiencing or anticipating significant growth are required to maintain a minimum leverage capital ratio of 3% Tier 1 capital to total assets. All other institutions are required to maintain a minimum leverage capital ratio of at least 100 to 200 basis points above the 3% minimum requirement.

The Board of Governors has also adopted a statement of policy, supplementing its leverage capital ratio requirements, which provides definitions of qualifying total capital (consisting of Tier 1 capital and Tier 2 supplementary capital, including the allowance for loan losses up to a maximum of 1.25% of risk-weighted assets) and sets forth minimum risk-based capital ratios of capital to risk-weighted assets. Insured institutions are required to maintain a ratio of qualifying total capital to risk weighted assets of 8%, at least one-half (4%) of which must be in the form of Tier 1 capital.

Pursuant to the March 2010 Agreement with the Federal Reserve Bank, the Company and the Bank are required to maintain sufficient capital to support current and future capital needs, including compliance with Capital Adequacy Guidelines taking into account the volume of classified assets, concentrations of credit, the level of the allowance for loan losses, current and projected growth, and projected retained earnings. Pursuant to the Order issued by the California Department of Financial Institutions in May 2010, the Bank is required to maintain a ratio of tangible shareholders' equity to total tangible assets equal to or greater than 9.5%. For purposes of the Order, "tangible shareholders' equity" is defined as shareholders' equity minus intangible assets. The Bank's ratio of tangible shareholders' equity to total tangible assets was 10.83% at June 30, 2011.

As part of the March 2010 Agreement, the Company has written, and submitted to the Federal Reserve Bank, a capital plan that includes guidelines and trigger points to ensure sufficient capital is maintained at the Bank and the Company, and that capital ratios are maintained at a level deemed appropriate under regulatory guidelines given the level of classified assets, concentrations of credit, ALLL, current and projected growth, and projected retained earnings. The capital plan also contains contingency strategies to obtain additional capital as required to fulfill future capital requirements for both the Bank as a separate legal entity, and the Company on a consolidated basis. The capital plan also addresses the requirement of both the Bank and the Company to comply with the Federal Banks' Capital Adequacy Guidelines, and contingency plans to ensure the maintenance of adequate capital levels under those guidelines.

Table of Contents

The following table sets forth the Company's and the Bank's actual capital positions at September 30, 2011, as well as the minimum capital requirements and requirements to be well capitalized under prompt corrective action provisions (Bank required only) under the regulatory guidelines discussed above:

Table 9. Capital Ratios

|  | Company        |   | Bank           |   | Minimum        |   | To be Well Capitalized under Prompt Corrective Action Provisions |   |
|--|----------------|---|----------------|---|----------------|---|--|---|
|  | Actual         |   | Actual         |   | Capital        |   |  |   |
|  | Capital Ratios |   | Capital Ratios |   | Capital Ratios |   |  |   |
| Total risk-based capital ratio         | 13.15          | % | 13.64          | % | 10.00          | % | 10.00  | % |
| Tier 1 capital to risk-weighted assets | 11.89          | % | 12.41          | % | 5.00           | % | 6.00   | % |
| Leverage ratio                         | 9.32           | % | 9.77           | % | 4.00           | % | 5.00   | % |

As is indicated by the above table, and discussion above of the required ratio of tangible shareholders' equity to total tangible assets under the Order, the Company and the Bank exceeded all applicable regulatory capital guidelines at September 30, 2011. Management believes that, under the current regulations, both will continue to meet their minimum capital requirements in the foreseeable future.

## Dividends

Dividends paid to shareholders by the Company are subject to restrictions set forth in the California General Corporation Law. The California General Corporation Law provides that a corporation may make a distribution to its shareholders if retained earnings immediately prior to the dividend payout are at least equal the amount of the proposed distribution. The primary source of funds with which dividends will be paid to shareholders will come from cash dividends received by the Company from the Bank.

As noted earlier, the Company and the Bank have entered into an agreement with the Federal Reserve Bank that, among other things, require us to obtain the prior approval before paying a cash dividend or otherwise making a distribution on our stock, increasing debt, repurchasing the Company's common stock, or any other action which would reduce capital of either the Bank or the Company. In addition, effective October 2009, the Company elected to defer regularly scheduled quarterly interest payments on its junior subordinated debentures issued in connection with its trust preferred securities. Under the subordinated debenture agreement, the Company is prohibited from paying any dividends or making any other distribution on its common stock for so long as interest payments are being deferred. In addition, under the agreement with the Federal Reserve Bank, the Company is now prohibited from making interest payments on the junior subordinated debentures without prior approval of the Federal Reserve Bank. During the six months ended September 30, 2011, the Company received no cash dividends from the Bank.

The Bank as a state-chartered bank is subject to dividend restrictions set forth in California state banking law, and administered by the California Commissioner of Financial Institutions ("Commissioner"). Under such restrictions, the Bank may not pay cash dividends in an amount which exceeds the lesser of the retained earnings of the Bank or the Bank's net income for the last three fiscal years (less the amount of distributions to shareholders during that period of time). If the above test is not met, cash dividends may only be paid with the prior approval of the Commissioner, in an amount not exceeding the Bank's net income for its last fiscal year or the amount of its net income for the current fiscal year. Such restrictions do not apply to stock dividends, which generally require neither the satisfaction of any tests nor

the approval of the Commissioner. Notwithstanding the foregoing, if the Commissioner finds that the shareholders' equity is not adequate or that the declarations of a dividend would be unsafe or unsound, the Commissioner may order the state bank not to pay any dividend. The FRB may also limit dividends paid by the Bank. As noted above, the terms of the regulatory agreement with the Federal Reserve prohibit both the Company and the Bank from paying dividends without prior approval of the Federal Reserve.

#### Reserve Balances

The Bank is required to maintain average reserve balances with the Federal Reserve Bank. At September 30, 2011 the Bank's qualifying balance with the Federal Reserve was approximately \$599,000 consisting of vault cash and balances held with the Federal Reserve.

Table of Contents

## Item 3. Quantitative and Qualitative Disclosures about Market Risk

## Interest Rate Sensitivity and Market Risk

There have been no material changes in the Company's quantitative and qualitative disclosures about market risk as of September 30, 2011 from those presented in the Company's Annual Report on Form 10-K for the year ended December 31, 2010.

The Board of Directors has adopted an interest rate risk policy which establishes maximum decreases in net interest income of 12% and 15% in the event of a 100 BP and 200 BP increase or decrease in market interest rates over a twelve month period. Based on the information and assumptions utilized in the simulation model at June 30, 2011, the resultant projected impact on net interest income falls within policy limits set by the Board of Directors for all rate scenarios run.

The Company's interest rate risk policy establishes maximum decreases in the Company's market value of equity of 12% and 15% in the event of an immediate and sustained 100 BP and 200 BP increase or decrease in market interest rates. As shown in the table below, the percentage changes in the net market value of the Company's equity are within policy limits for both rising and falling rate scenarios.

The following sets forth the analysis of the Company's market value risk inherent in its interest-sensitive financial instruments as they relate to the entire balance sheet at September 30, 2011 and December 31, 2010 (\$ in thousands). Fair value estimates are subjective in nature and involve uncertainties and significant judgment and, therefore, cannot be determined with absolute precision. Assumptions have been made as to the appropriate discount rates, prepayment speeds, expected cash flows and other variables. Changes in these assumptions significantly affect the estimates and as such, the obtained fair value may not be indicative of the value negotiated in the actual sale or liquidation of such financial instruments, nor comparable to that reported by other financial institutions. In addition, fair value estimates are based on existing financial instruments without attempting to estimate future business.

| Change in<br>Rates | September 30, 2011           |                                 |                                | December 31, 2010            |                                 |                                |
|--------------------|------------------------------|---------------------------------|--------------------------------|------------------------------|---------------------------------|--------------------------------|
|                    | Estimated<br>MV<br>of Equity | Change in<br>MV<br>of Equity \$ | Change in<br>MV<br>of Equity % | Estimated<br>MV<br>Of Equity | Change in<br>MV<br>of Equity \$ | Change in<br>MV<br>of Equity % |
| + 200 BP           | \$68,166                     | \$9,320                         | 15.84 %                        | \$72,861                     | \$6,669                         | 10.07 %                        |
| + 100 BP           | 64,898                       | 6,052                           | 10.28 %                        | 70,778                       | 4,586                           | 6.93 %                         |
| 0 BP               | 58,847                       | 0                               | 0.00 %                         | 66,192                       | 0                               | 0.00 %                         |
| - 100 BP           | 58,583                       | (264 )                          | -0.45 %                        | 65,835                       | (358 )                          | -0.54 %                        |
| - 200 BP           | 60,224                       | 1,378                           | 2.34 %                         | 67,163                       | 971                             | 1.47 %                         |



Table of Contents

Item 4. Controls and Procedures

Conclusion Regarding the Effectiveness of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed in our Exchange Act reports is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating our disclosure controls and procedures, our management recognizes that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and our management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

As of September 30, 2011, the end of the period covered by this report, we carried out an evaluation, under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures. Based on the foregoing, our Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures were not effective at the reasonable assurance level.

Changes in Internal Control over Financial Reporting

During the quarter ended December 31, 2010, the Company identified a material weakness related to the allowance for loan losses and the completeness and accuracy of the provision for loan losses, as well as a material weakness related to the valuation of OREO properties. We believe that the deficiencies related to the accounting for impaired loans and for OREO valuations were the result of insufficient levels of appropriately qualified and trained personnel in our financial reporting processes due to the loss of key personnel and inability to replace qualified personnel during the year-end closing process which coincided with the Company's annual safety and soundness examination by its regulators. These weaknesses, combined with several updated appraisals reflecting significantly lower valuations, led to additional material adjustments in the provision for loan losses and the allowance for loan losses, and in the allowance for OREO impairment.

Specifically the Company did not:

Effectively have an adequate number of qualified and trained personnel in our credit administration to sufficiently identify problem loans on a timely basis, and provide an appropriate level of allowance for loan and lease losses.

Effectively have an adequate number of qualified and trained personnel in our credit administration and accounting departments to sufficiently evaluate OREO properties for impairment on a timely basis.

The material weakness contributed to a material change in the provision for loan losses and the allowance for loan losses, as well as impairment losses for OREO, reflected in our earnings reported as of December 31, 2010. Additionally, the material weakness contributed to the error and revisions to the Company's previously issued June 30, 2011 financial statements. As of September 30, 2011, the material weakness had not been fully remediated.

During the quarter ended September 30, 2011, there were no material changes in the Company's internal control over financial reporting that materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting. However, in light of the material weaknesses aforementioned, in preparing the Company's Consolidated Financial Statements included in this report, the Company performed a thorough review of the determination of completeness and accuracy of the allowance for credit losses, the provision for loan losses, and

valuation of OREO properties to ensure that the Company's Consolidated Financial Statements included in this report have been prepared in accordance with U.S. GAAP.

#### REMEDIATION OF MATERIAL WEAKNESS

The Company determined the following preliminary steps were necessary to address the aforementioned material weaknesses, including:

- 1) Training of lending and credit personnel to ensure that loans are appropriately classified and that problem loans are identified and communicated to credit administration on a timely basis;

Table of Contents

- 2) Training of lending and credit personnel to ensure that impaired loans are measured in accordance basic accounting guidance ASC 310, Receivables;
- 3) Training of lending and credit personnel to ensure that OREO valuations are measured in accordance basic accounting guidance ASC 360, Long Lived Assets;
  - 4) Hiring additional qualified staff to assist in the review and analysis of impaired loans and OREO.
- 5) Ensuring via review by qualified senior management that management's assessment of loans requiring impairment analysis and OREO valuations in accordance with ASC 310 and ASC 360 is supported by comprehensive documentation;
- 6) Ensuring that the methodology and inputs related to impaired loan analysis and OREO valuation are reviewed and validated by an independent and qualified third-party reviewer.
- 7) Documenting of processes and procedures, along with appropriate training, to ensure that the accounting policies, conform to GAAP and are consistently applied prospectively.

As part of its remediation efforts, the Company incorporated the following enhancements during the closing process for the quarter ended September 30, 2011:

- Enhanced the documentation process related to the impaired loan review to include a signature section on each impaired loan write-up indicating those responsible for completion of the write-up as well as those responsible for the review of the impaired loan write-up.
- Improved the review and documentation process related to the fair value analysis of impaired loans and OREO to ensure accuracy, appropriate detail, and completeness of documentation.
  - Included a detailed review by accounting staff of key calculations included in fair value assumptions for impaired loans where a discounted cash flow approach was used to determine fair value.
- Engaged a third-party knowledgeable in fair value accounting requirements under generally accepted accounting principles to provide training and to review the Company's process for determining the adequacy of the allowance for loan losses, OREO valuations, and the underlying assumptions used in each.
- Provided training for both credit and accounting personnel involved in the evaluation of the adequacy of the allowance for loans losses and valuations of OREO under generally accepted accounting principles.

Management anticipates that these remedial actions will strengthen the Company's internal control over financial reporting and will, over time, address the material weakness that was identified as of December 31, 2010 and present as of June 30, 2011 and September 30, 2011. Because some of these remedial actions will take place on a quarterly basis, their successful implementation will continue to be evaluated before management is able to conclude that the material weakness has been remediated. The Company cannot provide any assurance that these remediation efforts will be successful or that the Company's internal control over financial reporting will be effective as a result of these efforts.

The Company does not expect that its disclosure controls and procedures and internal control over financial reporting will prevent all error and fraud. A control procedure, no matter how well conceived and operated, can provide only reasonable, not absolute, assurance that the objectives of the control procedure are met. Because of the inherent

limitations in all control procedures, no evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within the Company have been detected. These inherent limitations include the realities that judgments in decision-making can be faulty, and that breakdowns in controls or procedures can occur because of simple error or mistake. Additionally, controls can be circumvented by the individual acts of some persons, by collusion of two or more people, or by management override of the control. The design of any control procedure is based in part upon certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions; over time, controls become inadequate because of changes in conditions, or the degree of compliance with the policies or procedures may deteriorate. Because of the inherent limitations in a cost-effective control procedure, misstatements due to error or fraud may occur and not be detected.

Table of Contents

PART II. Other Information

Item 1. Not applicable

Item 1A. There have been no material changes to the risk factors disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2010.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None during the quarter ended September 30, 2011.

Item 3. Not applicable

Item 4. (Removed/reserved)

Item 5. Not applicable

Item 6. Exhibits:

(a)

Exhibits:

11

Computation of Earnings per Share\*

31.1 Certification of the Chief Executive Officer of United Security Bancshares pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

31.2 Certification of the Chief Financial Officer of United Security Bancshares pursuant to Section 302 of the Sarbanes-Oxley Act of 2002

32.1 Certification of the Chief Executive Officer of United Security Bancshares pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

32.2 Certification of the Chief Financial Officer of United Security Bancshares pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

101.INS

XBRL Instance Document

101.SCH

XBRL Taxonomy Schema

101.CAL

XBRL Taxonomy Calculation Linkbase Document

101.LAB

XBRL Taxonomy Label Linkbase Document

101.PRE

XBRL Taxonomy Presentation Linkbase Document

\* Data required by Statement of Financial Accounting Standards No. 128, Earnings per Share, is provided in Note 7 to the consolidated financial statements in this report.



Table of Contents

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

United Security Bancshares

Date: November 22, 2011

/S/ Dennis R. Woods  
Dennis R. Woods  
President and  
Chief Executive Officer

/S/ Ken L Donahue  
Ken L. Donahue  
Executive Vice President and  
Chief Administrative Officer