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ONSCREEN TECHNOLOGIES INC  
Form 10QSB  
May 04, 2005

ONSCREEN TECHNOLOGIES, INC.

UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-QSB

QUARTERLY REPORT UNDER SECTION 13 OR 15(D)  
OF THE SECURITIES EXCHANGE ACT OF 1934

-----  
For quarter ended March 31, 2005

Commission File Number 0-29195

ONSCREEN TECHNOLOGIES, INC.  
(Name of Small Business Issuer in Its Charter)

Colorado

(7310)

84-1463284

-----  
(State or jurisdiction of (Primary Standard Industrial (I.R.S. Employer  
incorporation or organization) Classification Code Number) Identification No.)

200 9th Avenue North, Suite 210  
Safety Harbor, Florida 34695  
(727) 797-6664  
-----

(Address and Telephone Number of Principal Executive Offices  
and Principal Place of Business)

John "JT" Thatch, President  
(727) 797-6664  
OnScreen Technologies, Inc.  
200 9th Avenue North, Suite 210  
Safety Harbor, Florida 34695  
-----

(Name, Address and Telephone Number of Agent for Service)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ☒ No ☐

As of March 31, 2005, there were 66,512,327 shares of the Company's common stock outstanding, 2,100,000 shares of common stock issuable, 2,191,316 shares of Series A Convertible Preferred Stock outstanding and no shares of Series B Convertible Preferred Stock outstanding.

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ONSCREEN TECHNOLOGIES, INC.

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## PART I. FINANCIAL INFORMATION

### ITEM 1. FINANCIAL STATEMENTS

#### ONSCREEN TECHNOLOGIES, INC. CONDENSED BALANCE SHEETS

	MARCH 31, 2005	December 31, 2004
	-----	-----
	(UNAUDITED)	
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 1,740,163	\$ 1,561,650
Marketable securities available-for-sale	297,564	401,233
Accounts receivable	4,605	1,605
Prepaid expenses and other current assets	224,810	38,354
	-----	-----
TOTAL CURRENT ASSETS	2,267,142	2,002,842
PROPERTY AND EQUIPMENT, NET OF ACCUMULATED		
DEPRECIATION OF \$344,025 AT MARCH 31, 2005		
AND \$317,845 AT DECEMBER 31, 2004	278,789	299,951

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OTHER ASSETS		
Restricted marketable securities available-for-sale	27,209	30,000
Technology rights, net of accumulated amortization of \$135,833 at March 31, 2005 and \$130,833 at December 31, 2004	386,667	391,667
Patent Costs	316,517	48,657
Other assets	15,110	14,360
	-----	-----
TOTAL OTHER ASSETS	745,503	484,684
	-----	-----
TOTAL ASSETS	\$ 3,291,434	\$ 2,787,477
	=====	=====
LIABILITIES AND STOCKHOLDERS' EQUITY		
CURRENT LIABILITIES		
Accounts payable and other payables	238,014	213,226
Note payable, related party	1,500,000	--
Accrued expenses	325,342	323,797
	-----	-----
TOTAL CURRENT LIABILITIES	2,063,356	537,023
ACCRUED EXPENSES PAYABLE WITH COMMON STOCK	283,592	245,669
	-----	-----
TOTAL LIABILITIES	2,346,948	782,692
	-----	-----
COMMITMENTS (NOTE 7)	--	--
STOCKHOLDERS' EQUITY		
Preferred stock, par value \$0.001; 10,000,000 shares authorized		
Convertible Series A, Preferred stock,		
5,000,000 shares authorized, 2,990,580 shares		
issued at March 31, 2005; 2,191,316 and 2,772,205 shares		
outstanding at March 31, 2005 and		
December 31, 2004, respectively;		
liquidation preference of \$2,191,316 at March 31, 2005	2,191	2,772
Convertible Series B preferred stock, 30,000 shares		
authorized, no shares issued and outstanding,		
liquidation preference of \$240 per share	--	--
Common stock, par value \$0.001; 150,000,000 shares authorized,		
66,512,327 and 63,680,020 shares issued and outstanding at		
March 31, 2005 and December 31, 2004, respectively	66,512	63,680
Common stock issuable, at par value,		
(2,100,000 shares at March 31, 2005)	2,100	--
Additional paid-in capital	22,857,938	22,150,289
Accumulated deficit	(20,961,822)	(19,773,674)
	-----	-----
	1,966,919	2,443,067
Less Accumulated other comprehensive loss	(5,489)	--
Less deferred compensation expense	(1,016,944)	(438,282)
	-----	-----
TOTAL STOCKHOLDERS' EQUITY	944,486	2,004,785
	-----	-----
TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY	\$ 3,291,434	\$ 2,787,477
	=====	=====

See accompanying notes to financial statements

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(UNAUDITED)

	FOR THE THREE MONTHS ENDED MARCH 31,	
	2005	2004
REVENUES	\$ 20,493	\$ 34,159
COST OF REVENUES	17,372	--
GROSS PROFIT	3,121	34,159
OPERATING EXPENSES		
Selling, general and administrative	875,145	1,659,739
Research and development	262,200	158,157
TOTAL OPERATING EXPENSES	1,137,345	1,817,896
LOSS FROM OPERATIONS	(1,134,224)	(1,783,737)
OTHER INCOME (EXPENSE)		
Other income	7,042	7,556
Settlement gain (loss), net	--	300,272
Interest expense	(1,875)	(55,512)
TOTAL OTHER INCOME (EXPENSE), NET	5,167	252,316
NET LOSS	(1,129,057)	(1,531,421)
Preferred Stock Dividends	(59,091)	(123,481)
NET LOSS AVAILABLE TO COMMON STOCKHOLDERS	\$ (1,188,148)	\$ (1,654,902)
Basic and Diluted Loss Per Common Share	\$ (0.02)	\$ (0.06)
Basic and Diluted Loss Per Common Share Available to Common Stockholders	\$ (0.02)	\$ (0.06)
Weighted average common shares outstanding	65,677,901	27,577,183

See accompanying notes to financial statements

## ONSCREEN TECHNOLOGIES, INC. CONDENSED STATEMENTS OF CASH FLOWS UNAUDITED

### CASH FLOWS FROM OPERATING ACTIVITIES:

Net Loss

Adjustments to reconcile net loss to net cash used in operating activities:

Stock, warrants and notes issued for compensation and services

Stock based settlement gain, net

FOR THE

2005

\$ (1,129

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Non-cash interest expense for stock issued to noteholders that were in default	
Non-cash interest expense	
Amortization of technology rights	5
Amortization of deferred consulting and compensation	68
Amortization of investment premium	
Compensation expense payable in common stock	102
Depreciation	26
(INCREASE) DECREASE IN ASSETS:	
Accounts receivable and other receivables	(3)
Due from affiliate	
Prepaid expenses and other current assets	(186
Deposits and other assets	
INCREASE (DECREASE) IN LIABILITIES:	
Accounts payable and accrued expenses	33
Deferred revenues	
NET CASH USED IN OPERATING ACTIVITIES	(1,082
CASH FLOWS FROM INVESTING ACTIVITIES:	
Investment in technology rights	
Investment in patents	(267
Proceeds from sales of marketable securities	100
Purchase of property and equipment	(5
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	(172
CASH FLOWS FROM FINANCING ACTIVITIES:	
Series A convertible preferred stock dividends paid	(66
Proceeds from notes and loans payable	1,500
Payments on notes and loans payable	
Proceeds from sales of common stock and exercise of warrants and options, net of offering costs	
Proceeds from issuance of preferred stock - Series A	
NET CASH PROVIDED BY FINANCING ACTIVITIES	1,433
NET INCREASE IN CASH AND CASH EQUIVALENTS	\$ 178
Cash and Cash Equivalents at Beginning of Year	1,561
CASH AND CASH EQUIVALENTS AT END OF PERIODS	\$ 1,740

(CONTINUED)

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(CONTINUED)

FOR THE

2005

### SUPPLEMENTAL DISCLOSURE OF NON-CASH INVESTING AND FINANCING ACTIVITIES:

Debt and accrued liability settled with common stock	\$
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Subscription receivable paid with reduction of notes payable	\$
Conversion of Series A convertible preferred stock to common stock	\$
Series A preferred stock dividend resulting from intrinsic value of convertible preferred stock	\$
Series B preferred stock dividend resulting from intrinsic value of convertible preferred stock	\$
Other comprehensive loss from unrealized loss	\$ 5

See accompanying notes to financial statements

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### NOTE 1 BASIS OF PRESENTATION AND GOING CONCERN

OnScreen Technologies, Inc. (the Company) is commercializing its innovative OnScreen™ light emitting diode (LED) technology to the world of visual communications. The Company concentrates on LED display advertising products and emergency/first responders' solutions. The Company seeks to develop innovative approaches to these LED products and delivery systems. The Company is focused on the design, development and sale of LED displays manufactured utilizing the OnScreen™ architecture.

The accompanying financial statements have been prepared on the assumption that the Company will continue as a going concern. As reflected in the accompanying financial statements, the Company has a net loss of \$1,129,057 and cash used in operations of \$1,082,378 for the three months ended March 31, 2005. The ability of the Company to continue as a going concern is dependent on the Company's ability to bring the OnScreen(TM) products to market, generate increased sales, obtain positive cash flow from operations and raise additional capital. The financial statements do not include any adjustments that may result from the outcome of this uncertainty.

The Company continues to raise additional capital for the commercialization of its OnScreen(TM) technology product lines. The Company believes it will have sufficient cash to meet its funding requirements to bring the OnScreen(TM) technology product lines into production during 2005. However, the Company anticipates expanding and developing its technology and product lines which will require additional funding. The Company has experienced negative cash flows from operations and incurred net losses in the past and there can be no assurance as to the availability or terms upon which additional financing and capital might be available, if needed.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America and the rules and regulations of the United States Securities and Exchange Commission for interim financial information which includes condensed financial statements. Accordingly, they do not include all the information and footnotes necessary for a comprehensive presentation of financial position and results of operations and should be read in conjunction with the Company's Annual Report, Form 10-KSB for the year ended December 31, 2004.

It is management's opinion, however, that all material adjustments (consisting of normal recurring adjustments) have been made which are necessary for a fair

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financial statement presentation. The results for the interim period are not necessarily indicative of the results to be expected for the year.

### NOTE 2 LOSS PER COMMON SHARE

Common stock equivalents in the three-month periods ended March 31, 2005 and 2004 were anti-dilutive due to the net losses sustained by the Company during these periods, thus the diluted weighted average common shares outstanding in these periods are the same as the basic weighted average common shares outstanding.

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### NOTE 3 INCOME TAXES

The Company has not recognized an income tax benefit for its operating losses generated in the three-month periods ended March 31, 2005 and 2004 based on uncertainties concerning its ability to generate taxable income in future periods. The tax benefits for the three-month periods ended March 31, 2005 and 2004 is offset by a valuation allowance established against deferred tax assets arising from operating losses and other temporary differences, the realization of which could not be considered more likely than not. In future periods, tax benefits and related deferred tax assets will be recognized when management considers realization of such amounts to be more likely than not.

### NOTE 4 STOCK BASED EMPLOYEE COMPENSATION

For the stock options and warrants issued to employees, the Company has elected to apply the intrinsic value based method of accounting prescribed by Accounting Principles Board ("APB") Opinion No. 25, "Accounting for Stock Issued to Employees," and related interpretations. Under the intrinsic value based method, compensation cost is measured on the date of grant as the excess of the quoted market price or contemporaneous sales date of the underlying stock over the exercise price. Such compensation amounts are amortized over the respective vesting periods of the options.

The following table illustrates the effect on net loss and loss per share as if the fair value based method of accounting had been applied to stock-based employee compensation, as required by SFAS No. 123, "Accounting for Stock-Based Compensation" and SFAS 148 "Accounting for Stock-Based Compensation - transition and disclosure", an amendment of SFAS No. 123 for the three months ended March 31, 2005 and 2004:

	2005	2004
	-----	-----
Net Loss Available to Common Stockholders:		
Net loss available to common stockholders, as reported	\$(1,188,148)	\$(1,654,902)
Plus: Intrinsic value of compensation costs included in net loss	10,467	54,267
Deduct: Fair value of stock-based employee compensation costs	(93,633)	(71,080)
	-----	-----
Pro forma net loss	\$(1,271,314)	\$(1,671,715)
	=====	=====

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Loss per common share available to  
common stockholders:

Basic and Diluted - as reported	\$ (0.02)	\$ (0.06)
	=====	=====
Basic and Diluted - pro forma	\$ (0.02)	\$ (0.06)
	=====	=====

The Company estimates the fair value of each stock option and warrant at the grant date by using the Black-Scholes option-pricing model.

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### NOTE 5 NOTES PAYABLE

During March 2005, the Company executed a \$1.5 million unsecured six-month promissory note with a related party. The interest rate is 15% per annum. Interest only payments are due monthly until maturity of the note when the principal is due. One of the Company's board of directors has an interest in the company that is the note holder.

### NOTE 6 TECHNOLOGY RIGHT AND LICENSE AGREEMENT

On February 16, 2005 the inventor of the OnScreen™ technology, who licensed to the Company the rights of the direct view LED video display technology conveyed to a third party company, all of the inventor's right, title and interest of the OnScreen™ technology. The Company purchased the right, title and interest of the OnScreen™ technology for \$200,000. The Company now owns all patent rights to the OnScreen™ technology unencumbered subject to the rights of a separate party relating to the percentages of revenue from commercialization of the direct view LED video display technology. One of the Company's directors has an interest in the third-party company that conveyed these rights.

### NOTE 7 COMMITMENTS

On March 28, 2005, an addendum was made to the CEO/President's employment agreement. The term of the agreement was extended three years expiring on December 31, 2008. The CEO/President is to receive an additional 2.1 million shares of the Company's common stock and the vehicle allowance was increased to \$1,500. Also in this addendum, the CEO/President relinquished certain rights he had to revenue which he had previously been entitled to per his contract. The 2.1 million shares were valued at \$0.27 per share totaling \$567,000 based on contemporaneous cash sales and will be recorded as compensation expense over the remaining term of his employment agreement.

### NOTE 8 PREFERRED STOCK

During the first quarter of 2005, the Company converted 700,889 shares of the Company's Series A convertible preferred stock into 2,803,556 shares of the Company's common stock at the request of a few Series A convertible preferred stock holders.

During January 2005, the Company issued 120,000 shares of its Series A convertible preferred stock to its COO/CFO in accordance with his employment agreement. The 120,000 shares were valued at \$1.00 per share based on contemporaneous cash sales around the grant date. The total value of these shares of \$120,000 is being expensed over the three-year employment agreement with \$70,000 deferred and \$50,000 expensed as of March 31, 2005.

### NOTE 9 OTHER EQUITY TRANSACTIONS



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During January 2005, the Company issued 28,751 shares of its common stock to an employee in accordance with his employment agreement. These shares were valued at \$25,000 using a thirty-day average price at December 31, 2004, in accordance with the employee's employment agreement.

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### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

#### GENERAL

Management's discussion and analysis contains various "forward looking statements." Such statements consist of any statement other than a recitation of historical fact and can be identified by the use of forward-looking terminology such as "may," "expect," "anticipate," "estimate," or "continue" or use of negative or other variations or comparable terminology.

We caution that these statements are further qualified by important factors that could cause actual results to differ materially from those contained in the forward-looking statements, that these forward-looking statements are necessarily speculative, and there are certain risks and uncertainties that could cause actual events or results to differ materially from those referred to in such forward-looking statements.

#### OVERVIEW

OnScreen Technologies, Inc. (the Company) is commercializing its innovative OnScreen™ light emitting diode (LED) technology to the world of visual communications. The Company concentrates on LED display advertising products and emergency/first responders' solutions. The Company seeks to develop innovative approaches to these LED products and delivery systems. The Company is focused on the design, development and sale of LED displays manufactured utilizing the OnScreen™ architecture.

The Company expects delivery of the initial products during 2005. Until the initial products are delivered, the Company does not expect to record any significant growth in revenues. The Company expects to receive some revenue from its mobile LED truck during 2005.

During the three months ended March 31, 2005, the Company continued to incur significant losses from operations. The Company incurred a net loss of \$1,129,057 for the three months ended March 31, 2005. This net loss of \$1,129,057 includes non-cash charges of approximately \$171,000 for equity given to employees and consultants for services provided.

A priority of management during 2005 is to continue to raise the capital needed to fund the development and marketing of the Company's OnScreen(TM) products. During March 2005, the Company received proceeds of \$1.5 million for an unsecured six-month note. These funds will enable the Company to continue to develop its OnScreen(TM) products and continue the Company's operations until the Company brings the OnScreen(TM) products to market. However, the Company anticipates expanding and developing its technology and product lines which will require additional funding.

#### Intellectual Property

We rely on various intellectual property laws and contractual restrictions to protect our proprietary rights in products, logos and services. These include confidentiality, invention assignment and nondisclosure agreements with our employees, contractors, suppliers and strategic partners. The confidentiality

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and nondisclosure agreements with employees, contractors and suppliers are in perpetuity or for a sufficient length of time so as to not threaten exposure of proprietary information. In addition, we intend to pursue the registration of our trademarks and servicemarks in the U.S. and internationally.

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A provisional patent was filed August 26, 2002 on the OnScreen(TM) technology. The patent was filed July 23, 2003 on the OnScreen(TM) technology that contains over 50 separate claims. The Company retained Knobbe, Martens, Olson & Bear, LLP to manage our current interests relative to the inventor's prosecution of the full national and international patents. The Company continues to file and protect its intellectual property rights, trademarks and products through continued filings with the US Patent and Trademark Office.

### CRITICAL ACCOUNTING POLICIES

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that have a significant impact on the results we report in the Company's financial statements. Some of the Company's accounting policies require us to make difficult and subjective judgments, often as a result of the need to make estimates of matters that are inherently uncertain. Actual results may differ from these estimates under different assumptions or conditions.

#### Asset Impairment

The Company reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of the asset exceeds its fair value and may not be recoverable. In performing the review for recoverability, the Company estimates the future cash flows expected to result from the use of the asset and its eventual disposition. If the sum of the expected future cash flows (undiscounted and without interest charges) is less than the carrying amount of the asset, an impairment loss is recognized as the excess of the carrying amount over the fair value. Otherwise, an impairment loss is not recognized. Management estimates the fair value and the estimated future cash flows expected. Any changes in these estimates could impact whether there was impairment and the amount of the impairment.

#### Valuation of Non-Cash Capital Stock Issuances

The Company values its stock transactions based upon the fair value of the equity instruments. Various methods can be used to determine the fair value of the equity instrument. The Company may use the fair value of the consideration received, the quoted market price of the stock or a contemporaneous cash sale of the common or preferred stock. Each of these methods may produce a different result. Management uses the method it determines most appropriately reflects the stock transaction. If a different method was used it could impact the expense, deferred stock and equity stock accounts.

#### Service Period of Employee Equity Transactions

The Company recognizes the compensation costs related to equity transactions over the period the services are performed. If the service period is not defined and the equity transaction is a part of an employee agreement, the service period is estimated to be the remaining portion of the contract even if the equity shares are issued prior to the services being rendered. Any changes in the estimate of when the service period is would impact the timing of when the compensation expense was recorded. For example if it was estimated that the shares had been issued for services already performed, the compensation expense would be recorded at the time the shares were issued.

#### Patent Costs

The Company estimates the patents it has filed for have a future beneficial value to the Company, thus it capitalizes the costs associated with filing for its patents. At the time the patent is approved, the patent costs associated with the patent will be amortized over the useful life of the patent. If the patent is not approved, at that time the costs would be expensed. A change in the estimate of the patent having a future beneficial value to the Company would impact the other assets and expense accounts of the Company.

#### LIQUIDITY AND CAPITAL RESOURCES

##### General

The Company's cash and cash equivalents balance at March 31, 2005 is \$1,740,163 and its marketable securities available-for-sale is \$297,564. Its working capital balance at March 31, 2005 is \$203,786. The Company has funded its operations and investments in equipment through cash from operations, equity financings and borrowing from private parties as well as related parties. It has also funded its operations through stock paid to vendors, consultants and certain employees.

##### Cash used in operations

The Company's operating requirements generated a negative cash flow from operations of \$1,082,378 for the three months ended March 31, 2005.

During the first quarter of 2005 and 2004, the Company has used stock and warrants as a form of payment to certain vendors, consultants and employees. For the first quarter of 2005, the Company recorded a total of \$171,000 of equity compensation and consulting expense.

As the Company focuses on the OnScreen(TM) technology during 2004, it will continue to fund research and development related to the OnScreen(TM) products as well as sales and marketing efforts related to these products. The Company does not expect to record much revenue and will continue to use cash in its operating activities until its OnScreen(TM) product lines are commercialized which is expected to be during 2005.

##### Capital Expenditures and Investments

During the first quarter of 2005, the Company invested approximately \$5,000 in equipment which was mainly computer equipment used for sales, marketing, research and development and administration. During the remainder of 2005, the Company anticipates that its capital expenditures should not significantly change. The Company plans to outsource the manufacture of its products.

The Company invested \$267,860 in patent costs during the first quarter of 2005. The Company expects its investment in patent costs will continue throughout 2005 as it invests in patents to protect the rights to use its OnScreen product developments.

##### Financing activities

During the first quarter of 2005, the Company received \$1.5 million of proceeds from a six-month unsecured note. The Company anticipates shipping one of its products prior to the maturity of this note and then plans on raising the capital needed to payoff this note payable and to fund the further development and marketing of the Company's OnScreen(TM) products. During the first quarter of 2005, the Company paid \$66,467 of dividends on its Series A convertible preferred stock.

#### Recap of liquidity and capital resources

The Company believes that the cash generated from the \$1.5 million note payable and the cash generated from operations, should be sufficient to meet its working capital requirements for the next twelve months. However, the Company anticipates expanding and developing its technology and product lines which will require additional funding. The Company will attempt to raise these funds through borrowing instruments or issuing additional equity.

The Company is adequately confident that equity financing or debt will be available to fund its operations until revenue streams are sufficient to fund operations; however, the terms and timing of such equity or debt cannot be predicted. Management expects the OnScreen™ LED technology to be commercialized during 2005. The Company cannot assure that it will generate revenues by that date or that its revenues will be sufficient to cover all operating and other expenses of the Company. If revenues are not sufficient to cover all operating and other expenses, the Company will require additional funding.

#### RESULTS OF OPERATIONS

##### Revenue

During the first quarter of 2005, revenue was \$20,493 and \$34,159 for the same period during 2004. The revenue for both periods is primarily due to revenue from the LED truck. For the three months ending March 31, 2005 and 2004, the Company recorded approximately \$20,000 and \$29,000, respectively of revenue for the LED truck.

Management does not expect the Company's revenue to grow until the shipment of the OnScreen™ LED technology product lines during 2005.

##### Cost of revenue

There was cost of revenue of \$17,372 and \$0 for the three months ending March 31, 2005 and 2004, respectively. The 2005 cost of sales related to the LED truck. During 2005, the Company refined its process of capturing the costs associated with the LED truck, thus the costs are higher than for the same period in 2004.

##### Selling, General and Administrative Expenses

Selling, General and Administrative (SG&A) expenses includes such items as wages, consulting, general office expenses, business promotion expenses and costs of being a public company including legal and accounting fees, insurance and investor relations.

SG&A expenses decreased from \$1,659,739 for the three months ended March 31, 2004 to \$875,145 for the same period during 2005. This decrease of \$784,594 is primarily the result of decreased consulting expenses of approximately \$936,000 which was offset by increased compensation expenses of approximately \$106,000.

During 2004, the Company had issued equity for certain consulting services provided to the Company. During 2005, the Company did not incur these consulting services as it had hired employees to assist with the functions previously provided by the consultants. This resulted in the decrease of \$936,000 in consulting expense during the first quarter of 2005 compared to the same period in 2004.

The increase in compensation expense in 2005 compared to 2004 was mainly due to

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an increase in the number of employees to assist with the commercialization of the OnScreen™ product lines. The total non-cash compensation expense for the first three months of 2005 is approximately \$171,000.

The company anticipates its sales and marketing expenditures to increase during the remainder of 2005 compared to the first quarter of 2005 as the Company is in the process of the commercialization and marketing of its OnScreen(TM) product lines which are expected to begin shipping during 2005. The other general and administrative expenses will also increase during the remainder of 2005 as the Company puts the infrastructure in place to support the shipping of the Onscreen™ products.

### Research and Development

The research and development costs are related to the OnScreen(TM) technology to which the Company acquired the licensing rights. The \$104,043 increase in research and development during the first quarter of 2005 compared to the same period in 2004 is a result of activities to further research and develop the OnScreen(TM) technology and products. The Company anticipates increasing its expenditures in research and development during the remainder of 2005 compared to 2004.

### Other Income

The Other Income remained relatively unchanged during the first quarter of 2005 compared to the first quarter of 2004. The Company does not expect this item to be significant during 2005.

### Settlement Gain (Loss), Net

The Company did not have any settlement gain (loss) during the first quarter of 2005.

The net settlement gain for the first quarter of 2004 was mainly due to the settlement of a disputed convertible promissory note which resulted in the Company recording a settlement gain of \$267,458.

### Interest Expense

The interest expense of \$1,875 for the three months ending March 31, 2005 is for the interest on the \$1.5 million unsecured note entered into during March 2005. The Company expects to have approximately \$56,000 of interest expense during the second and third quarters related to this note.

The interest expense for the three months ending March 31, 2004 of \$55,512 includes \$46,500 of non-cash interest related to the value of options issued under default provisions of certain notes.

### Preferred Stock Dividends

During the three months ending March 31, 2005 and 2004, the Company recorded Series A Convertible Preferred Stock dividends of \$59,091 and \$123,481, respectively.

## ITEM 3. CONTROLS AND PROCEDURES

Within 90 days prior to the filing of this report, the Company carried out an evaluation, under the supervision and with the participation of its management, including the Chief Executive Officer and Chief Financial Officer, of the design

and operation of its disclosure controls and procedures. Based on this evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures are effective

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for the gathering, analyzing and disclosing the information the Company is required to disclose in the reports it files under the Securities Exchange Act of 1934, within the time periods specified in the SEC's rules and forms. There have been no significant changes in the Company's internal controls or in other factors that could significantly affect internal controls subsequent to the date of this evaluation.

### PART II - OTHER INFORMATION

#### ITEM 1. LEGAL PROCEEDINGS.

On July 1, 2004, the Company filed a lawsuit against Mobile Magic Superscreen, Ltd. (breach of contract and civil conversion), Capitol City Trailers, Inc. (civil conversion) and another party (civil fraud) in the Court of Common Pleas of Franklin County, Ohio, Case Number 04 CVH 6884. This lawsuit relates to the 2001 contract with Mobile Magic Superscreen, Ltd. for the fabrication of a mobile LED superscreen that Mobile Magic failed to complete and deliver. Responses to the summons and complaint have been filed and the case is currently in the discovery process.

#### ITEM 2. CHANGES IN SECURITIES.

##### COMMON STOCK ISSUED

The company relied on Section 4(2) of the Securities Act of 1933 as the basis for an exemption from registration for this issuance. During the first quarter of 2005, the Company issued 28,751 shares of its common stock to an employee for services performed. These services were valued at \$25,000.

The company relied on Section 4(2) of the Securities Act of 1933 as the basis for an exemption from registration for this issuance. During the first quarter of 2005, certain Series A Preferred Stock holders converted 700,889 shares of Series A Preferred Stock to 2,803,556 shares of the Company's common stock.

##### SERIES A CONVERTIBLE PREFERRED STOCK ISSUED

The company relied on Section 4(2) of the Securities Act of 1933 as the basis for an exemption from registration for this issuance. During the first quarter of 2005, the Company issued 120,000 shares of its Series A Preferred Stock to an employee in accordance with the employment contract. These services are valued at \$120,000.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS.

None

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#### ITEM 5. OTHER INFORMATION.

None

#### ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

(a) Exhibits

## Edgar Filing: ONSCREEN TECHNOLOGIES INC - Form 10QSB

Exhibit  
Number

Description

- 31.1 Certification of Chief Executive Officer pursuant to Exchange Act Rules 13a-15(e) and 15d-15(e), as adopted pursuant to Section 203 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer pursuant to Exchange Act Rules 13a-15(e) and 15d-15(e), as adopted pursuant to Section 203 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer pursuant to 18U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to 18U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

(b) Reports on Form 8-K

On March 1, 2005 Charles Baker was appointed to the Company's Board of Directors.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Signed and submitted this 4th day of May 2005.

ONSCREEN TECHNOLOGIES, INC.  
(Registrant)

By: /s/ John "JT" Thatch

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John "JT" Thatch as President/CEO/Director

By: /s/ Mark R. Chandler

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Mark R. Chandler as COO/CFO

By: /s/ Russell L. Wall

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Russell L. Wall Director/Audit Committee