China Biologic Products, Inc. Form 10-Q	
November 05, 2014	
UNITED STATES	
SECURITIES AND EXCHANGE COMMISSION	
Washington, D.C. 20549	
FORM 10-Q	
(Mark One)	
QUARTERLY REPORT PURSUANT TO SECTION 13 *ACT OF 1934	3 OR 15(d) OF THE SECURITIES EXCHANGE
For the quarterly period ended: September 30, 2014	
TRANSITION REPORT PURSUANT TO SECTION 13 OF 1934	OR 15(d) OF THE SECURITIES EXCHANGE ACT
For the transition period from to	
Commission File Number: 001-34566	
CHINA BIOLOGIC PRODUCTS, INC.	
(Exact Name of Registrant as Specified in Its Charter)	
Delaware  (State of the control of t	75-2308816 (IBS Facility Mark Faction No.)
(State or other jurisdiction of incorporation or organization)	(I.R.S. Employer Identification No.)

# 18th Floor, Jialong International Building

19 Chaoyang Park Road
Chaoyang District, Beijing 100125
People's Republic of China

(Address of principal executive offices, Zip Code)

# (+86) 10-6598-3111 (Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer " Accelerated filer x
Non-accelerated filer " (Do not check if a smaller reporting company) Smaller reporting company "

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x"

The number of shares outstanding of each of the issuer's classes of common stock, as of November 5, 2014 is as follows:

Class of Securities Shares Outstanding Common Stock, \$0.0001 par value 24,656,612

Quarterly Report on Form 10-Q Three and Nine Months Ended September 30, 2014

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# **PART I**

# **FINANCIAL INFORMATION**

# ITEM 1. FINANCIAL STATEMENTS

# CHINA BIOLOGIC PRODUCTS, INC. AND SUBSIDIARIES

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# CHINA BIOLOGIC PRODUCTS, INC. AND SUBSIDIARIES

# UNAUDITED CONDENSED CONSOLIDATED BALANCE SHEETS

	Note	September 30, 2014 USD	December 31, 2013 USD
ASSETS			
Current Assets			
Cash and cash equivalents		74,578,792	144,138,487
Time deposit		-	6,608,612
Restricted deposits	7	63,521,250	-
Accounts receivable, net of allowance for doubtful accounts	2	24,667,887	17,270,132
Inventories	3	96,669,939	88,634,855
Prepayments and other current assets	4	16,009,141	7,641,061
Total Current Assets		275,447,009	264,293,147
Property, plant and equipment, net	5	78,720,377	73,149,072
Land use rights, net		10,111,002	8,213,145
Deposits related to land use rights	6	12,760,943	13,667,130
Restricted cash and deposits, excluding current portion	7	40,131,390	30,523,674
Equity method investment		13,042,867	11,349,807
Other non-current assets		3,603,998	2,585,232
Total Assets		433,817,586	403,781,207
LIABILITIES AND STOCKHOLDERS' EQUITY			
Current Liabilities			
Short-term bank loans, including current portion of long-term bank loans	8	75,700,000	9,822,000
Accounts payable		4,809,253	4,445,732
Due to related parties	14	3,952,901	7,206,970
Other payables and accrued expenses		37,266,208	34,852,740
Advance from customers		1,525,251	2,908,853
Income tax payable		5,236,452	4,202,405
Total Current Liabilities		128,490,065	63,438,700
Long-term bank loans, excluding current portion	8	40,000,000	30,000,000
Deferred income		2,832,781	3,003,895
Other liabilities		4,109,613	3,369,003
Total Liabilities		175,432,459	99,811,598
		, , ,	, , ,

Stockholders' Equity

Common stock:

par value \$0.0001;

100,000,000 shares authorized;

27,716,316 and 27,341,744 shares issued at September 30, 2014 and

December 31, 2013, respectively;

24,656,612 and 25,862,040 shares outstanding at September 30, 2014 and December 31, 2013, respectively		2,771	2,734
Additional paid-in capital		19,637,310	72,031,864
Treasury stock: 3,059,704 and 1,479,704 shares at September 30, 2014 and December 31, 2013, respectively, at cost	16,17	(76,570,621)	(29,594,080)
Retained earnings Accumulated other comprehensive income Total equity attributable to China Biologic Products, Inc.		231,803,243 19,336,580 194,209,283	173,744,551 21,506,494 237,691,563
Noncontrolling interest		64,175,844	66,278,046
Total Stockholders' Equity		258,385,127	303,969,609
Commitments and contingencies	13	-	-
Total Liabilities and Stockholders' Equity		433,817,586	403,781,207

See accompanying notes to Unaudited Condensed Consolidated Financial Statements.

# CHINA BIOLOGIC PRODUCTS, INC. AND SUBSIDIARIES

# UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

		For the three months ended		For the nine months ended	
	Note	September 30, 2014	September 30, 2013	September 30, 2014	September 30, 2013
Sales Cost of sales	12	USD 68,923,830 22,356,577	USD 53,152,141 17,165,897	USD 185,264,391 58,991,724	USD 160,764,396 49,904,917
Gross profit		46,567,253	35,986,244	126,272,667	110,859,479
Operating expenses Selling expenses General and administrative expenses Research and development expenses Income from operations		2,420,971 7,733,867 1,788,286 34,624,129	2,551,245 9,218,798 1,053,383 23,162,818	8,032,632 22,063,291 4,700,647 91,476,097	6,829,365 26,771,966 2,801,625 74,456,523
Other income (expenses) Equity in (loss) income of an equity method investee		(84,516 )	642,579	1,776,063	1,382,524
Interest expense		(1,048,177)	(306,656)	(2,532,341)	(741,569 )
Interest income Total other income, net		1,722,967 590,274	1,320,263 1,656,186	5,043,169 4,286,891	2,964,082 3,605,037
Earnings before income tax expense		35,214,403	24,819,004	95,762,988	78,061,560
Income tax expense	9	7,007,650	4,871,041	16,832,025	13,223,592
Net income		28,206,753	19,947,963	78,930,963	64,837,968
Less: Net income attributable to noncontrolling interest		8,146,687	5,251,940	20,872,271	19,064,159
Net income attributable to China Biologic Products, Inc.		20,060,066	14,696,023	58,058,692	45,773,809
Net income per share of common stock:  Basic  Diluted	15	0.80 0.76	0.55 0.53	2.35 2.24	1.71 1.64
Weighted average shares used in computation: Basic Diluted	15	24,548,042 25,787,106	26,288,154 27,449,081	24,325,752 25,568,515	26,649,563 27,780,005
Net income		28,206,753	19,947,963	78,930,963	64,837,968

Other comprehensive income: Foreign currency translation adjustment, net of nil income taxes	(125,450 )	1,985,434	(2,714,890 )	7,810,690
Comprehensive income	28,081,303	21,933,397	76,216,073	72,648,658
Less: Comprehensive income attributable to noncontrolling interest	8,081,309	5,586,905	20,327,295	20,469,852
Comprehensive income attributable to China Biologic Products, Inc.	19,999,994	16,346,492	55,888,778	52,178,806

See accompanying notes to Unaudited Condensed Consolidated Financial Statements.

# CHINA BIOLOGIC PRODUCTS, INC. AND SUBSIDIARIES

# UNAUDITED CONDENSED CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

# FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014

Balance as of January 1, 2014	Common stoo Number of shares 27,341,744	Par value USD 2,734	Additional paid-in capital USD 72,031,864	Retained earnings USD 173,744,551	Treasury Stock USD (29,594,080)	Accumulated other comprehensivincome USD 21,506,494	to China	Noncontrolli interest USD 66,278,046
Net income Other	-	-	-	58,058,692	-	-	58,058,692	20,872,271
comprehensive	-	-	-	-	-	(2,169,914)	(2,169,914)	(544,976
Share repurchase	-	-	-	-	(70,000,000)	-	(70,000,000)	-
Share-based compensation	-	-	3,331,299	-	-	-	3,331,299	-
Excess tax benefits from stock option exercises Common stock	-	-	629,695	-	-	-	629,695	131,174
issued in connection with:								
<ul><li>Exercise of stock options</li><li>Vesting of</li></ul>	269,947	27	2,258,258	-	-	-	2,258,285	-
restricted shares	104,625	10	(10)	-	-	-	-	-
Reissuance of treasury stock Dividend	-	-	10,189,059	-	23,023,459	-	33,212,518	-
declared to noncontrolling interest	-	-	-	-	-	-	-	(7,437,872
shareholders Acquisition of noncontrolling	-	-	(68,802,855)	-	-	-	(68,802,855)	(15,122,799

interests

Balance as of

September 30, 27,716,316 2,771 19,637,310 231,803,243 (76,570,621) 19,336,580 194,209,283 64,175,844 2014

See accompanying notes to Unaudited Condensed Consolidated Financial Statements.

# CHINA BIOLOGIC PRODUCTS, INC. AND SUBSIDIARIES

# UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

	For the nine m September 30, 2014	September 30, 2013
	USD	USD
CASH FLOWS FROM OPERATING ACTIVITIES:		
Net income	78,930,963	64,837,968
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation	5,136,783	4,550,598
Amortization	558,991	1,027,650
Loss (gain) on sale of property, plant and equipment	152,638	(138,450 )
Reversal of allowance for doubtful accounts, net	(24,462)	-
Allowance for doubtful accounts - other receivables and prepayments	-	37,453
Write-down of obsolete inventories	9,092	-
Deferred tax expense	934,986	428,037
Share-based compensation	3,331,299	4,076,817
Equity in income of an equity method investee	(1,776,063)	(1,382,524)
Excess tax benefits from share-based compensation arrangements	(760,869)	-
Change in operating assets and liabilities:		
Accounts receivable	(7,510,078)	(10,758,305)
Prepayment and other assets	(8,602,273)	(720,340)
Inventories	(8,705,670)	(5,872,632)
Accounts payable	396,647	1,254,404
Other payables and accrued expenses	1,866,112	1,088,481
Advance from customers	(1,364,123)	(823,499 )
Due to related parties	(293,210)	16,539
Income tax payable	1,827,163	837,760
Net cash provided by operating activities	64,107,926	58,459,957
CASH FLOWS FROM INVESTING ACTIVITIES:		
Payment for property, plant and equipment	(13,925,010)	(17,076,459)
Payment for intangible assets and land use right	(2,834,220)	(1,141,197)
Dividend received	-	560,980
Refund of deposits related to land use right	1,635,200	-
Proceeds upon maturity of time deposit	6,608,612	-
Proceeds from sale of property, plant and equipment	216,071	175,808
Net cash used in investing activities	(8,299,347)	(17,480,868)

See accompanying notes to Unaudited Condensed Consolidated Financial Statements.

# CHINA BIOLOGIC PRODUCTS, INC. AND SUBSIDIARIES

# UNAUDITED CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)

	For the nine mo	onths ended
	September	September
	30, 2014	30, 2013
	USD	USD
CASH FLOWS FROM FINANCING ACTIVITIES:		
Proceeds from stock option exercised	2,258,285	3,035,011
Proceeds from short term bank loans	44,500,340	4,808,400
Repayment of short term bank loans	(4,905,600)	(8,014,000)
Proceeds from long-term bank loans	70,000,000	30,000,000
Repayment of long-term bank loans	(33,700,000)	-
Payment for deposits as security for long-term bank loans	(72,290,922)	(30,000,000)
Payment for deposit as security for short-term bank loan	(31,881,083)	-
Proceeds from maturity of deposit as security for long-term bank loan	30,370,670	-
Payment for share repurchase	(70,000,000)	(29,594,080)
Net proceeds from reissuance of treasury stock	33,212,518	-
Acquisition of noncontrolling interest	(86,830,499)	(1,963,913)
Excess tax benefits from share-based compensation arrangements	760,869	-
Dividend paid by subsidiaries to noncontrolling interest shareholders	(6,035,226)	(10,896,678)
Net cash used in financing activities	(124,540,648)	(42,625,260)
EFFECTS OF FOREIGN EXCHANGE RATE CHANGE ON CASH	(827,626 )	3,533,528
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(69,559,695)	1,887,357
Cash and cash equivalents at beginning of period	144,138,487	129,609,317
Cash and cash equivalents at end of period	74,578,792	131,496,674
Supplemental cash flow information		
Cash paid for income taxes	14,098,003	11,957,795
Cash paid for interest expense	2,108,667	273,095
Noncash investing and financing activities:		
Acquisition of property, plant and equipment included in payables	2,988,146	1,502,623
Transfer from prepayments to property, plant and equipment	1,412,648	7,607,160

See accompanying notes to Unaudited Condensed Consolidated Financial Statements.

CHINA BIOLOGIC PRODUCTS INC. AND SUBSIDIARIES

NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

SEPTEMBER 30, 2014 AND 2013

### NOTE 1 – BASIS OF PRESENTATION, SIGNIFICANT CONCENTRATION AND RISKS

(a) <u>Basis of Presentation</u>

The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("U.S. GAAP"). Certain information and footnote disclosures normally included in financial statements prepared in accordance with U.S. GAAP have been condensed or omitted as permitted by rules and regulations of the U.S. Securities and Exchange Commission ("SEC"). The December 31, 2013 consolidated balance sheet was derived from the audited consolidated financial statements of China Biologic Products, Inc. (the "Company"). The accompanying unaudited condensed consolidated financial statements should be read in conjunction with the December 31, 2013 audited consolidated financial statements of the Company included in the Company's annual report on Form 10-K for the year ended December 31, 2013.

In the opinion of management, all adjustments (which include normal recurring adjustments) necessary to present a fair statement of the financial position as of September 30, 2014, the results of operations for the three and nine months ended September 30, 2014 and 2013, and cash flows for the nine months ended September 30, 2014 and 2013, have been made. All significant intercompany transactions and balances are eliminated on consolidation.

The preparation of the unaudited condensed consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the unaudited condensed consolidated financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates. Significant items subject to such estimates and assumptions include the useful lives of property, plant and equipment and intangibles with definite lives, the allowance for doubtful accounts, the fair value determinations of equity instruments and stock compensation awards, the realizability of deferred tax assets and inventories, the recoverability of intangible assets, land use rights and property, plant and equipment, and accruals for income tax uncertainties and other contingencies.

(b) Significant Concentration and Risks

The Company's operations are carried out in the People's Republic of China (the "PRC") and are subject to specific considerations and significant risks not typically associated with companies in North America and Western Europe. Accordingly, the Company's business, financial condition and results of operations may be influenced by the political, economic and legal environment in the PRC, and by the general state of the PRC economy. The Company's results may be adversely affected by changes in governmental policies with respect to laws and regulations, anti-inflationary measures, currency conversion and remittance abroad, and rates and methods of taxation, among other matters.

The Company maintains cash and deposit balances at financial institutions which, from time to time, may exceed Federal Deposit Insurance Corporation insured limits for its bank accounts located in the United States or may exceed Hong Kong Deposit Protection Board insured limits for its bank accounts located in Hong Kong. Cash and deposit balances maintained at financial institutions or state-owned banks in the PRC are not covered by insurance. Total cash at banks and deposits as of September 30, 2014 and December 31, 2013 amounted to \$177,537,107 and \$180,858,848, respectively, of which \$184,316 and \$679,022 are insured, respectively. The Company has not experienced any losses in uninsured bank deposits and does not believe that it is exposed to any significant risks on cash held in bank accounts.

The Company's two major products are human albumin and human immunoglobulin for intravenous injection ("IVIG"). Human albumin accounted for 38.3% and 49.7% of the total sales for the three months ended September 30, 2014 and 2013, respectively, and 38.1% and 43.3% of the total sales for the nine months ended September 30, 2014 and 2013, respectively. IVIG accounted for 41.7% and 32.3% of the total sales for the three months ended September 30, 2014 and 2013, respectively, and 40.9% and 39.8% of the total sales for the nine months ended September 30, 2014 and 2013, respectively. If the market demands for human albumin and IVIG cannot be sustained in the future or the price of human albumin and IVIG decreases, the Company's operating results could be adversely affected.

Substantially all of the Company's customers are located in the PRC. There were no customers that individually comprised 10% or more of the total sales during the three and nine months ended September 30, 2014 and 2013, respectively. No individual customer represented 10% or more of trade receivables at September 30, 2014 and December 31, 2013, respectively. The Company performs ongoing credit evaluations of its customers' financial condition and, generally, requires no collateral from its customers.

There were no suppliers that comprised 10% or more of the total purchases for the three and nine months ended September 30, 2014 and 2013, respectively. No vendors individually represented more than 10% of accounts payable at September 30, 2014 and December 31, 2013, respectively.

# NOTE 2 – ACCOUNTS RECEIVABLE

Accounts receivable at September 30, 2014 and December 31, 2013 consisted of the following:

	September	December
	30, 2014	31, 2013
	USD	USD
Accounts receivable	25,100,770	17,730,821
Less: Allowance for doubtful accounts	(432,883)	(460,689)
Total	24,667,887	17,270,132

The activity in the allowance for doubtful accounts for the nine months ended September 30, 2014 and 2013 are as follows:

	30, 2014	September 30, 2013
	USD	USD
Beginning balance	460,689	415,607
Provisions	6,211	-
Recoveries	(30,673)	-
Write-offs	-	-
Foreign currency translation adjustment	(3,344)	11,261
Ending balance	432,883	426,868

# **NOTE 3 – INVENTORIES**

Inventories at September 30, 2014 and December 31, 2013 consisted of the following:

	September	December
	30, 2014	31, 2013
	USD	USD
Raw materials	51,032,796	47,400,578
Work-in-process	26,039,984	20,720,666
Finished goods	19,597,159	20,513,611
Total	96,669,939	88.634.855

No inventory write-down was recorded during the three months ended September 30, 2014 and 2013, respectively. An inventory write-down of \$9,092 and nil was recorded for the nine months ended September 30, 2014 and 2013, respectively.

## NOTE 4 - OTHER RECEIVABLES IN RESPECT OF A HOUSING PROJECT

In 2009, 107 employees, or the Employee-participants, of Shandong Taibang entered into agreements, or the Housing Project Agreements, with a real estate developer regarding a housing development project, pursuant to which the developer agreed to develop and deliver residential units to the Employee-participants by the end of 2011 and the Employee-participants paid the developer deposits equal to 80% of the purchase prices of the residential units. To assist with their deposit payment, Shandong Taibang entered into separate agreements, or the Financial Assistance Agreements, with the Employee-participants and provided them with advances of up to 50% of the purchase prices of the residential units. These advances were to be repaid by deductions from the Employee-participants' salaries. In addition, Shandong Taibang also entered into a purchase agreement with the developer to purchase additional units in the development project and made a deposit of RMB3,823,200 (approximately \$621,270). However, the developer failed to deliver the residential units and is unlikely to be able to perform the Housing Project Agreements. In August 2014, the Company entered into agreements, or the Advance Payment Agreements, with the Employee-participants, pursuant to which the Company made advance payments to the Employee-participants equal to the deposits that the Employee-participants had paid the developer pursuant to the Housing Project Agreements and refunded them the deductions previously made from their salaries pursuant to the Financial Assistance Agreements together with accrued interest. As of September 30, 2014, the Company had made advance payments totaling RMB30,894,884 (approximately \$5,020,419) pursuant to the Advance Payment Agreements.

## NOTE 5 - PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment at September 30, 2014 and December 31, 2013 consisted of the following:

September	December
30, 2014	31, 2013
USD	USD
32,210,958	31,714,173
53,272,420	36,919,094
8,011,586	8,141,993
93,494,964	76,775,260
(29,112,130)	(25,658,760)
64,382,834	51,116,500
12,453,871	19,050,642
1,883,672	2,981,930
78,720,377	73,149,072
	30, 2014 USD 32,210,958 53,272,420 8,011,586 93,494,964 (29,112,130) 64,382,834 12,453,871 1,883,672

Depreciation expense for the three months ended September 30, 2014 and 2013 was \$1,847,248 and \$1,444,859, respectively. Depreciation expense for the nine months ended September 30, 2014 and 2013 was \$5,136,783 and \$4,550,598, respectively.

### NOTE 6 - DEPOSITS RELATED TO LAND USE RIGHTS

In 2012, Guizhou Taibang made a refundable payment of RMB83,400,000 (approximately \$13,552,500) to the local government in connection with the public bidding for a land use right in Guizhou Province. Given the decrease of the land area to be provided by the local government, RMB23,000,000 (approximately \$3,737,500) was refunded by the local government. The remaining deposits will be refunded within one year following the completion of the bidding process.

## NOTE 7 - RESTRICTED CASH AND DEPOSIT

On August 7, 2013, the Company made a time deposit of RMB186,000,000 (approximately \$30,225,000) with China Merchants Bank Beijing Branch ("CMB BJ Branch") as a security for an 18-month US\$30,000,000 loan lent by China Merchants Bank Co., Ltd., New York Branch ("CMB NY Branch"). In April 2014, due to the depreciation of RMB against USD, additional deposit of RMB1,000,000 (approximately \$162,500) was made as security for this loan. In July 2014, the Company repaid the loan. The time deposit was released upon maturity in August 2014 accordingly.

In February 2014, the Company made time deposits of RMB246,500,000 (approximately \$40,056,250) and RMB194,600,000 (approximately \$31,622,500) with CMB BJ Branch as a security for a 24-month \$40,000,000 loan and an 18-month \$30,000,000 loan respectively lent by CMB NY Branch (see Note 8).

In August 2014, the Company made a time deposit of RMB196,300,000 (approximately \$31,898,750) with CMB BJ Branch as a security for a 6-month RMB194,000,000 (approximately \$31,525,000) loan lent by CMB BJ Branch (see Note 8).

### **NOTE 8 – BANK LOANS**

(a) Current

The Company's bank loans as of September 30, 2014 and December 31, 2013 consisted of the following:

	Maturity	Annual		September 30,	December 31,
Loans	date	interest rate		2014	2013
				USD	USD
Short-term bank loan, unsecured	May 12, 2014	6.00	%	-	4,911,000
Short-term bank loan, unsecured	December 22, 2014	6.00	%	4,875,000	4,911,000
Short-term bank loan, unsecured	October 9, 2014	5.60	%	13,000,000	-
Short-term bank loan, secured	February 12, 2015	5.04	%	31,525,000	-
Current portion of long-term bank loans	August 25, 2015	See note	e (b)	26,300,000	-
Total				75,700,000	9,822,000

In August 2014, the Company entered into a credit facility agreement with CMB BJ Branch to finance the acquisition of additional equity interest in Guizhou Taibang (see Note 18). Pursuant to the facility agreement, the Company made an 6-month RMB194,000,000 (approximately \$31,525,000) loan from CMB BJ Branch secured by a time deposit of RMB196,300,000 (approximately \$31,898,750).

Interest expense on short-term bank loans was \$394,338 and \$79,195 for the three months ended September 30, 2014 and 2013, respectively. Interest expense on short-term bank loans was \$600,295 and \$273,095 for the nine months ended September 30, 2014 and 2013, respectively.

The Company did not have any revolving line of credit at September 30, 2014.

### (b) Non-current

	September	December
	30, 2014	31, 2013
	USD	USD
Long-term bank loans	66,300,000	30,000,000
Less: current portion of long-term bank loans	26,300,000	-
Total non-current bank loans	40,000,000	30,000,000

On August 8, 2013, the Company entered into a credit facility agreement with CMB NY Branch to finance the share repurchase. Pursuant to the facility agreement, CMB NY Branch lends to the Company an 18-month \$30,000,000 loan bearing an interest rate of 3-month LIBOR plus 1.6% per annum and a facility fee of 0.7% per annum. The loan is secured by a time deposit of RMB187,000,000 (approximately \$30,387,500) held at CMB BJ Branch. The Company repaid the loan in July 2014.

The Company entered into a credit facility agreement with CMB NY Branch on February 25, 2014 to finance the share repurchase (see Note 16). Pursuant to the facility agreement, CMB NY Branch lent to the Company a 24-month \$40,000,000 loan and an 18-month \$30,000,000 loan, secured by time deposits of RMB246,500,000 (approximately \$40,056,250) and RMB194,600,000 (approximately \$31,622,500), respectively, held at CMB BJ Branch. Both loans bear an interest rate of 3-month LIBOR plus 1.3% per annum and a facility fee of 1.2% per annum. In July 2014, the Company repaid \$3,700,000 out of the 18-month \$30,000,000 loan.

### **NOTE 9 – INCOME TAX**

On October 31, 2011, Shandong Taibang received a notice from the Shandong provincial government that the High and New Technology Enterprise qualification has been renewed for an additional three years which entitled it to a 15% preferential income tax rate from 2011 to 2013. Subject to reapplication, Shandong Taibang's High-Tech Enterprise status will enable it to continue to enjoy the preferential income tax rate. Management believes that Shandong Taibang meets all the criteria for the reapplication of High-Tech Enterprise status.

According to Cai Shui [2011] No. 58 dated July 27, 2011, Guizhou Taibang, being a qualified enterprise located in the western region of PRC, enjoys a preferential income tax rate of 15% effective retroactively from January 1, 2011 to December 31, 2020.

The Company's effective income tax rates were 20% and 20% for the three months ended September 30, 2014 and 2013, respectively. The Company's effective income tax rates were 18% and 17% for nine months ended September 30, 2014 and 2013, respectively.

As of and for the nine months ended September 30, 2014, the Company did not have any unrecognized tax benefits and thus no interest and penalties related to unrecognized tax benefits were recorded. In addition, the Company does not expect that the amount of unrecognized tax benefits to change significantly within the next 12 months.

### NOTE 10 - OPTIONS AND NONVESTED SHARES

## **Options**

A summary of stock options activity for the nine months ended September 30, 2014 is as follow:

	Number of Options	Weighted Average Exercise Price	Weighted Average Remaining Contractual Term in Years	Aggregate Intrinsic Value
		USD		USD
Outstanding at December 31, 2013	1,882,376	9.98	7.20	35,518,897
Granted	-	-		
Exercised	(269,947)	8.37		9,409,238
Forfeited and expired	(32,920 )	11.44		
Outstanding at September 30, 2014	1,579,509	10.23	6.67	69,077,427
Vested and expected to vest	1,579,509	10.23	6.67	69,077,427
Exercisable at September 30, 2014	1,262,009	10.36	6.41	55,026,002

For the three months ended September 30, 2014 and 2013, the Company recorded stock compensation expense of \$394,769 and \$651,047, respectively, in general and administrative expenses. For the nine months ended September 30, 2014 and 2013, the Company recorded stock compensation expense of \$1,249,663 and \$3,346,046, respectively, in general and administrative expenses.

At September 30, 2014, approximately \$2,313,967 of stock compensation expense with respect to the non-vested stock options is expected to be recognized over approximately 1.65 years.

## Nonvested shares

A summary of nonvested shares activity for the nine months ended September 30, 2014 is as follows:

		Grant
	Number of	date
	nonvested	weighted
	shares	average
		fair value
		USD
Outstanding at December 31, 2013	362,750	20.91
Granted	294,000	51.74
Vested	(104,625)	20.47
Forfeited	(2,500)	9.85
Outstanding at September 30, 2014	549,625	37.53

For the three months ended September 30, 2014 and 2013, the Company recorded stock compensation expense of \$974,601 and \$377,808 respectively in general and administrative expenses. For the nine months ended September 30, 2014 and 2013, the Company recorded stock compensation expense of \$2,081,636 and \$730,771 respectively in general and administrative expenses.

At September 30, 2014, approximately \$19,830,214 of stock compensation expense with respect to nonvested shares is expected to be recognized over approximately 3.11 years.

## **NOTE 11 – FAIR VALUE MEASUREMENTS**

Management used the following methods and assumptions to estimate the fair value of financial instruments at the relevant balance sheet dates:

• Short-term financial instruments (including cash and cash equivalents, time deposit, restricted deposits, accounts receivable, other receivables, short-term bank loans including current portion of long-term bank loans, accounts payable, other payables and accrued expenses, and amount due to related parties) – The carrying amounts of the short-term financial instruments approximate their fair values because of the short maturity of these instruments.

- Restricted cash and deposit, excluding current portion The carrying amounts of the restricted cash and deposit approximate their fair value. The fair value is estimated using discounted cash flow analysis based on the Company's incremental borrowing rates for similar borrowing.
- Long-term bank loan excluding current portion of long-term bank loans—fair value is based on the amount of future cash flows associated with the long-term bank loan discounted at the Company's current borrowing rate for similar debt instruments of comparable terms. The carrying value of the long-term bank loan approximate its fair value as the long-term bank loan carry variable interest rate which approximate rate currently offered by the Company's bankers for similar debt instruments of comparable maturities.

# **NOTE 12 – SALES**

The Company's sales are primarily derived from the manufacture and sale of Human Albumin and Immunoglobulin products. The Company's sales by significant types of product for the three months ended September 30, 2014 and 2013 are as follows:

	For the three ended	months
	September	September
	30, 2014	30, 2013
	USD	USD
Human Albumin	26,367,969	26,420,902
Immunoglobulin products:		
Human Immunoglobulin for Intravenous Injection	28,732,092	17,162,545
Other Immunoglobulin products	4,140,522	5,355,020
Placenta Polypeptide	7,810,546	2,762,092
Others	1,872,701	1,451,582
Total	68,923,830	53,152,141

The Company's sales by significant types of product for the nine months ended September 30, 2014 and 2013 are as follows:

	For the nine months ended		
	September	September	
	30, 2014	30, 2013	
	USD	USD	
Human Albumin	70,639,862	69,686,924	
Immunoglobulin products:			
Human Immunoglobulin for Intravenous Injection	75,707,888	63,921,570	
Other Immunoglobulin products	17,417,328	15,949,006	
Placenta Polypeptide	17,545,609	7,984,246	
Others	3,953,704	3,222,650	
Total	185,264,391	160,764,396	

# **NOTE 13 - COMMITMENTS AND CONTINGENCIES**

# Capital commitments

At September 30, 2014, commitments outstanding for the purchase of property, plant and equipment approximated \$5,050,000.

# Legal proceedings

### Dispute among Guizhou Taibang Shareholders over Raising Additional Capital

In May 2007, a 91% majority of Guizhou Taibang's shareholders approved a plan to raise additional capital from private strategic investors through the issuance of an additional 20,000,000 shares of Guizhou Taibang at RMB2.80 per share. The plan required all existing Guizhou Taibang shareholders to waive their rights of first refusal to subscribe for the additional shares. The remaining 9% minority shareholder of Guizhou Taibang's shares, Guizhou Jie'an Company, or Jie'an, did not support the plan and did not waive its right of first refusal. In May 2007, the majority shareholders caused Guizhou Taibang to sign an Equity Purchase Agreement with certain investors, pursuant to which the investors agreed to invest an aggregate of \$7,475,832 (or RMB50,960,000) in exchange for 18,200,000 shares, or 21.4%, of Guizhou Taibang's equity interests. At the same time, Jie'an also subscribed for 1,800,000 shares, representing its pro rata share of the 20,000,000 shares being offered. The proceeds from all parties were received by Guizhou Taibang in accordance with the agreement.

In June 2007, Jie'an brought suit in the High Court of Guizhou province, China, against Guizhou Taibang and the three other original shareholders of Guizhou Taibang, alleging the illegality of the Equity Purchase Agreement. In its complaint, Jie'an claimed that it had a right to acquire the 18,200,000 shares offered to the strategic investors under the Equity Purchase Agreement. In September 2008, the Guizhou High Court ruled against Jie'an and sustained the Equity Purchase Agreement. In November 2008, Jie'an appealed the Guizhou High Court judgment to the People's Supreme Court in Beijing. In May 2009, the People's Supreme Court sustained the original ruling and denied the rights of first refusal of Jie'an over the 18,200,000 shares.

During the second quarter of 2010, Jie'an requested that Guizhou Taibang register its 1.8 million shares of additional capital injection with the local Administration for Industry and Commerce, or AIC, pursuant to the Equity Purchase Agreement, and such request was approved by the majority shareholders of Guizhou Taibang in a shareholders meeting held in the second quarter of 2010. However, the Board of Directors of the Company is withholding its required ratification of the shareholders' approval of Jie'an's request, pending the outcome of the ongoing litigation. In March 2012, the Company received a subpoena that Jie'an brought suit in the People's Court of Huaxi District, Guizhou Province, against Guizhou Taibang, alleging Guizhou Taibang's withholding of its request. Jie'an requested that Guizhou Taibang register its 1.8 million shares of capital injection, pay dividends associated with these shares, as well as the related interest and penalty from May 2007 to December 2011 amounting to \$3,967,500 (or RMB25,000,000) in aggregate, and return the over-paid subscription of \$228,528 (or RMB1,440,000), as well as the interest and penalty, amounting to \$1,587,000 (or RMB10,000,000) in aggregate. The People's Court of Huaxi District, Guizhou Province, has accepted Jie'an's suit. In May 2012, Guizhou Taibang was informed by the court that the case was postponed upon the request from Jie'an. In July 2013, the People's Court of Huaxi District issued an order declaring that the suit shall be set aside because the court has no jurisdiction over the suit. Jie'an did not appeal the case to the upper-level court.

In December 2013, Jie'an brought suit again in the People's Court of Huaxi District, Guizhou Province, against Guizhou Taibang, alleging that Guizhou Taibang withheld Jie'an's request to register 1.8 million shares under its name with the local AIC. The People's Court of Huaxi District, Guizhou Province, accepted Jie'an's suit and heard the case on February 26, 2014. In July 2014, the People's Court of Huaxi District ruled against Jie'an, denying its request to register such shares. However, as part of its ruling, the People's Court of Huaxi District ordered the Company to pay dividends of \$2,240,542 (or RMB 13,809,197) associated with these shares and the related interest expenses to Jie'an. Both the Company and Jie'an appealed the case to the upper-level court in July 2014. As this case should be closely tied to the outcome of the strategic investors' dispute stated below, the Company does not expect Jie'an to prevail.

In November 2013, Guizhou Taibang held a shareholders meeting and the shareholders passed resolutions, or the November 2013 Resolutions, that, inter alia, (i) determined that it was no longer necessary for Guizhou Taibang to obtain additional capital from investors; (ii) rejected Jie'an's request that Jie'an subscribe for additional shares of Guizhou Taibang alone and one or more other shareholders reduce their shareholding in Guizhou Taibang; and (iii) approved the issuance of a total of 20,000,000 new shares to all existing shareholders on a pro rata basis. In December 2013, in addition to its lawsuit against Guizhou Taibang for Guizhou Taibang's failure to register its purchase of 1,800,000 shares in 2007 with the local AIC before the People's Court of Huaxi District, Guiyang, Jie'an filed another lawsuit against Guizhou Taibang with the People's Court of Huaxi District and requested that the court declare the November 2013 Resolutions void. The case was heard on March 6, 2014. In July 2014, the People's Court of Huaxi District ruled against Jie'an denying its request to declare the Resolutions void. Jie'an appealed the case to the upper-level court on July 28, 2014. The Company does not expect Jie'an to prevail. In March 2014, Guizhou Taibang held a shareholders meeting and the shareholders passed resolutions, or the March 2014 Resolutions, that, inter alia, recalculated the ownership percentage in Guizhou Taibang based on the November 2013 Resolutions and the additional capital injections from existing shareholders. Guizhou Taibang updated the registration with the local AIC regarding the additional capital injections in August 2014. In September 2014, Jie'an and Yigong Shengda Technology Company Limited, or Yigong, another minority shareholder of Guizhou Taibang, appealed to People's Court of Huaxi District and requested that the court declare both the November 2013 Resolutions and the March 2014 Resolutions void and instruct Guizhou Taibang to withdraw the AIC registration regarding the additional capital injections. The Company does not expect Jie'an or Yigong to prevail.

If the Company decides to ratify the approval or the case is ruled in Jie'an's favor, Dalin's ownership in Guizhou Taibang will be diluted to 71% and Jie'an may be entitled to receive its pro rata share of Guizhou Taibang's profits since the date on which Jie'an's capital contribution became effective. As this case is closely tied to the outcome of the strategic investors' dispute stated below, the Company does not expect Jie'an to prevail. As of September 30, 2014, the Company had recorded, in its balance sheet, payables to Jie'an in the amounts of RMB5,040,000 (approximately \$819,000) for the additional funds received in relation to the 1.8 million shares of capital infusion, RMB1,440,000 (approximately \$234,000) for the over-paid subscription and RMB3,235,544 (approximately \$525,776) for the accrued interest.

As a result of this dispute, the strategic investors' equity ownership in Guizhou Taibang and the related increase in registered capital of Guizhou Taibang have not been registered with the local AIC. In January 2010, the strategic investors brought suit in the High Court of Guizhou Province against Guizhou Taibang alleging Guizhou Taibang's failure to register their equity interest in Guizhou Taibang with the local AIC and requesting the distribution of their share of Guizhou Taibang's dividends declared since 2007. Dalin was also joined as a co-defendant as it is the majority shareholder and exercises control over Guizhou Taibang's day-to-day operations.

In October, 2010, the High Court of Guizhou ruled in favor of the Company and denied the strategic investors' right as shareholders of Guizhou Taibang, as well as their entitlement to the dividends. In light of this ruling, the Company returned the proceeds of \$1,699,040 (or RMB11,200,000) to one of the strategic investors in November 2010. In October 2010, the other strategic investors appealed to the PRC Supreme Court in Beijing on the ruling of the High Court of Guizhou. The PRC Supreme Court overruled the decision of the High Court of Guizhou and remanded the case to the High Court of Guizhou for retrial. In January 2012, the strategic investors re-filed their case to the High Court of Guizhou requesting, in addition to the share distribution, the distribution of dividends and interest in the amount of RMB18,349,345 (approximately \$2,981,769) and RMB2,847,000 (approximately \$462,638), respectively. In December 2012, the High Court of Guizhou affirmed the judgment against the strategic investors. In January 2013, the strategic investors appealed to the PRC Supreme Court on the ruling again and the appeal was accepted.

In September 2013, the PRC Supreme Court made the final judgment against the strategic investors and denied the strategic investors' right as shareholders of Guizhou Taibang and their claim for the related dividend distribution. In November 2013, the strategic investors requested the PRC Supreme Court to reconsider the judgment and such request was rejected by the PRC Supreme Court on January 17, 2014. As of September 30, 2014, Guizhou Taibang had made provision for the strategic investors' initial fund along with RMB19,003,712 (approximately \$3,088,103) in accrued interest, and RMB509,600 (approximately \$82,810) for the 1% penalty imposed by the agreement for any breach in the event that Guizhou Taibang is required to return their original investment amount to the strategic investors.

## **NOTE 14 - RELATED PARTY TRANSACTIONS**

The material related party transactions undertaken by the Company with related parties for the three months ended September 30, 2014 and 2013 are presented as follows:

For the three months ended September 30, 30, 2013 USDSD

Commission expenses with related parties $^{(1)}$  - 815,410

The material related party transactions undertaken by the Company with related parties for the nine months ended September 30, 2014 and 2013 are presented as follows:

For the nine months ended
September September 30, 2014 30, 2013
USD USD 2,249,716 2,367,722

Commission expenses with related parties<sup>(1)</sup>

The related party balances as at September 30, 2014 and December 31, 2013 are presented as follows:

Liabilities	Purpose	September	December
Liabilities	ruipose	30, 2014	31, 2013
		USD	USD
Other payable – a related part(1)	Commission	8,125	351,955
Other payable – a related part(2)	Loan	2,366,000	2,383,472
Other payable – a related part (3)	Contribution	-	2,929,903
Other payable – related partie(\$4)	Contribution	1,578,776	1,541,640
Total other payable – related parties		3,952,901	7,206,970

During the year ended December 31, 2011, Guizhou Taibang signed an agency contract with Guizhou Eakan Pharmaceutical Co., Ltd. ("Guizhou Eakan"), one of the former Guizhou Taibang's noncontrolling interest shareholders (see note 18), pursuant to which Guizhou Taibang would pay commission to Guizhou Eakan for the promotion of the product of Placenta Polypeptide. The agency contract expired on May 31, 2014 and Guizhou Eakan no longer provided the promotion services thereafter. At September 30, 2014 and December 31, 2013, Guizhou Taibang accrued commission payable of \$8,125 and \$351,955 for service rendered by Guizhou Eakan, respectively. For the three months ended September 30, 2014 and 2013, commission expense for service rendered by Guizhou Eakan was nil and \$815,410, respectively. For the nine months ended September 30, 2014 and 2013, commission expense for service rendered by Guizhou Eakan was \$2,249,716 and \$2,367,722, respectively.

Guizhou Taibang has payables to Guizhou Eakan Investing Corp., amounting to approximately \$2,366,000 and \$2,383,472 at September 30, 2014 and December 31, 2013, respectively. Guizhou Eakan Investing Corp. is an affiliate of Guizhou Eakan. The Company borrowed this interest free advance for working capital purpose for Guizhou Taibang. The balance is due on demand.

In December 2013, Guizhou Taibang received a contribution of RMB17,898,000 (approximately \$2,908,425) from (3) Guizhou Eakan, pending for the registration with the local AIC. In August 2014, the Company acquired the equity interest owned by Guizhou Eakan in Guizhou Taibang and made the registration accordingly.

Guizhou Taibang has payables to Jie'an, a noncontrolling interest shareholder of Guizhou Taibang, amounting to approximately \$1,578,776 and \$1,541,640 at September 30, 2014 and December 31, 2013, respectively. In 2007, Guizhou Taibang received additional contributions from Jie'an of \$962,853 (or RMB6,480,000) to maintain Jie'an's equity interest in Guizhou Taibang at 9%. However, due to a legal dispute among shareholders over raising additional capital as discussed in the legal proceeding section (see Note 13), the contribution is subject to be returned to Jie'an. During the second quarter of 2010, Jie'an requested that Guizhou Taibang register its 1.8 million shares of additional capital contribution with the local AIC, pursuant to the Equity Purchase Agreement, and such registration was approved by the majority shareholders of Guizhou Taibang in a shareholders' meeting held in the

(4) second quarter of 2010. However, the Board of Directors of the Company is withholding its required ratification of the shareholders' approval of Jie'an's request until the completion of the ongoing litigations. If the Company decided to ratify the approval, Dalin's ownership in Guizhou Taibang will be diluted to 71% and Jie'an will be entitled to receive its pro rata share of Guizhou Taibang's profits since the date on which Jie'an's contribution became effective. As this case is closely tied to the outcome of the strategic investors' dispute stated above, the Company has recorded, in its balance sheet, payables to Jie'an in the amounts of RMB5,040,000 (approximately \$819,000) for the additional funds received in relation to the 1.8 million shares of capital infusion, RMB1,440,000 (approximately \$234,000) for the over-paid subscription and RMB3,235,544 (approximately \$525,776) for the accrued interest and penalty at September 30, 2014.

# **NOTE 15 - NET INCOME PER SHARE**

The following table sets forth the computation of basic and diluted net income per share for the periods indicated:

	For the three ended September 30, 2014 USD	September 30, 2013 USD
Net income attributable to China Biologic Products, Inc. Earnings allocated to participating nonvested shares Net income used in basic/diluted net income per common stock	20,060,066 (342,190 ) 19,717,876	14,696,023 (143,220 ) 14,552,803
Weighted average shares used in computing basic net income per common stock	24,548,042	26,288,154
Diluted effect of stock option	1,239,064	1,160,927
Weighted average shares used in computing diluted net income per common stock	25,787,106	27,449,081
Net income per common stock – basic	0.80	0.55
Net income per common stock – diluted	0.76	0.53

During the three months ended September 30, 2014 and 2013, no option was antidilutive and excluded from the calculation of diluted net income per common stock.

The following table sets forth the computation of basic and diluted net income per share for the periods indicated:

	For the nine rended September 30, 2014 USD	September 30, 2013 USD
Net income attributable to China Biologic Products, Inc.	58,058,692	45,773,809
Earnings allocated to participating nonvested shares	(895,840)	(303,490 )
Net income used in basic/diluted net income per common stock	57,162,852	45,470,319
Weighted average shares used in computing basic net income per common stock Diluted effect of stock option Weighted average shares used in computing diluted net income per common stock	24,325,752 1,242,763 25,568,515	26,649,563 1,130,442 27,780,005

Net income per common stock – basic	2.35	1.71
Net income per common stock – diluted	2.24	1.64

During the nine months ended September 30, 2014 and 2013, no option was antidilutive and excluded from the calculation of diluted net income per common stock.

## **NOTE 16 - SHARE REPURCHASE**

On January 27, 2014, the Company entered into a redemption agreement with one of its individual shareholders, pursuant to which the Company repurchased 2,500,000 shares of common stock for a consideration of \$70,000,000. The transaction was completed on February 28, 2014.

## NOTE 17 - FOLLOW-ON OFFERING OF COMMON STOCK

On July 2, 2014, the Company completed a follow-on offering of 1,782,500 shares of common stock at a price of \$38.00 per share, less the underwriting discounts and commissions and offering expenses. In this July 2014 follow-on offering, the Company sold 920,000 shares (including 120,000 shares sold pursuant to the exercise by the underwriters of their option to purchase additional shares from the Company) and a selling stockholder sold 862,500 shares (including 112,500 shares sold pursuant to the exercise by the underwriters of their option to purchase additional shares from such selling stockholder). The Company raised net proceeds of approximately \$33.2 million from this offering, after deducting the underwriting discounts and commissions and offering expenses payable by the Company. The Company did not receive any proceeds from the sale of the shares by the selling stockholder.

# NOTE 18 - ACQUISITION OF ADDITIONAL EQUITY INTEREST IN GUIZHOU TAIBANG

On August 25, 2014, Guiyang Dalin Biotechnology ("Guiyang Dalin"), a wholly-owned subsidiary of the Company, entered into an agreement to acquire an additional 19.84% equity interest in Guizhou Taibang from Guizhou Eakan, a non-controlling interest shareholder of Guizhou Taibang. The total consideration of the transaction was RMB535 million (approximately \$86.9 million). The Company completed the acquisition on September 4, 2014 and increased its equity interest in Guizhou Taibang to 76.23%.

# ITEM MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

### **Special Note Regarding Forward Looking Statements**

In addition to historical information, this report contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. We use words such as "believe," "expect," "anticipate," "project," "target," "plan," "optimistic," "intend," "aim," "will" or sime expressions which are intended to identify forward-looking statements. Such statements include, among others, those concerning market and industry segment growth and demand and acceptance of new and existing products; expectations regarding governmental approvals of our new products; any projections of sales, earnings, revenue, margins or other financial items; any statements of the plans, strategies and objectives of management for future operations; any statements regarding future economic conditions or performance; as well as all assumptions, expectations, predictions, intentions or beliefs about future events. You are cautioned that any such forward-looking statements are not guarantees of future performance and involve risks and uncertainties, including the risk factors described in our Annual Report on Form 10-K filed on March 12, 2014 and our Current Report on Form 8-K filed on June 6, 2014, as well as assumptions, which, if they were to ever materialize or prove incorrect, could cause the results of the Company to differ materially from those expressed or implied by such forward-looking statements.

Readers are urged to carefully review and consider the various disclosures made by us in this report and our other filings with the SEC. These reports attempt to advise interested parties of the risks and factors that may affect our business, financial condition and results of operations and prospects. The forward-looking statements made in this report speak only as of the date hereof and we disclaim any obligation, except as required by law, to provide updates, revisions or amendments to any forward-looking statements to reflect changes in our expectations or future events.

## **Use of Terms**

Except as otherwise indicated by the context and for the purposes of this report only, references in this report to:

<sup>&</sup>quot;China Biologic", the "Company", "we", "us", or "our", are to the combined business of China Biologic Products, Inc., a Delaware corporation, and its direct and indirect subsidiaries;

<sup>&</sup>quot;Taibang Biological" are to our wholly owned subsidiary Taibang Biological Limited, a BVI company, formerly Logic Express Limited;

<sup>&</sup>quot;Taibang Holdings" are to our wholly owned subsidiary Taibang Holdings (Hong Kong) Limited, a Hong Kong company, formerly Logic Holdings (Hong Kong) Limited;

- "Taibang Biotech" are to our wholly owned subsidiary Taibang Biotech (Shandong) Co., Ltd., a PRC company, formerly Logic Management and Consulting (China) Co., Ltd.;
- "Taibang Beijing" are to our wholly owned subsidiary Taibang (Beijing) Pharmaceutical Research Institute Co., Ltd., a PRC company, formerly Logic Taibang Biotech Institute (Beijing);
- · "Dalin" are to our wholly owned subsidiary Guiyang Dalin Biologic Technologies Co., Ltd., a PRC company; "Shandong Taibang" are to our majority owned subsidiary Shandong Taibang Biological Products Co. Ltd., a PRC company;
- · "Taibang Medical" are to our wholly owned subsidiary Shandong Taibang Medical Company, a PRC company; "GMP" as to Good Manufacturing Practices.
- "Guizhou Taibang" are to our majority owned subsidiary Guizhou Taibang Biological Products Co., Ltd., a PRC company, formerly Guiyang Qianfeng Biological Products Co., Ltd.;
  - "Huitian" are to our minority owned investee Xi'an Huitian Blood Products Co., Ltd., a PRC company; "Board" are to our board of directors;
    - "BVI" are to the British Virgin Islands;
    - "Hong Kong" are to the Hong Kong Special Administrative Region of the People's Republic of China; "PRC" and "China" are to the People's Republic of China;
      - "SEC" are to the Securities and Exchange Commission;
      - "Securities Act" are to the Securities Act of 1933, as amended;
        - "Exchange Act" are to the Securities Exchange Act of 1934, as amended;
          - "Renminbi" and "RMB" are to the legal currency of China; and
      - "U.S. dollars", "USD" and "\$" are to the legal currency of the United States.

#### **Overview of Our Business**

We are a biopharmaceutical company principally engaged in the research, development, manufacturing and sales of human plasma-based biopharmaceutical products, or plasma products, in China. We operate our business through two majority owned subsidiaries, Shandong Taibang, a company based in Tai'an, Shandong Province and Guizhou Taibang, a company based in Guiyang, Guizhou Province. We also hold a minority equity interest in Huitian, a company based in Xi'an, Shaanxi Province.

We have a strong product portfolio with over 20 different dosage forms of plasma products. Our principal products are human albumin and immunoglobulin for intravenous injection, or IVIG. Albumin has been used for almost 50 years to treat critically ill patients by assisting the maintenance of adequate blood volume and pressure. IVIG is used for certain disease prevention and treatment by enhancing specific immunity. These products use human plasma as their principal raw material. Sales of human albumin products represented approximately 38.3% and 49.7% of our total sales for the three months ended September 30, 2014 and 2013, respectively, and 38.1% and 43.3% of our total sales for the nine months ended September 30, 2014 and 2013, respectively. Sales of IVIG products represented approximately 41.7% and 32.3% of our total sales for the three months ended September 30, 2014 and 2013, respectively, and 40.9% and 39.8% of our total sales for the nine months ended September 30, 2014 and 2013, respectively. All of our products are prescription medicines administered in the form of injections.

Our sales model focuses on direct sales to hospitals and inoculation centers and is complemented by distributor sales. We usually sign short-term contracts with customers and therefore our largest customers have changed over the years. For the three months ended September 30, 2014 and 2013, our top five customers accounted for approximately 13.1% and 11.9%, respectively, of our total sales. For the nine months ended September 30, 2014 and 2013, our top five customers accounted for approximately 16.0% and 10.8%, respectively, of our total sales. As we continue to expand our geographic presence and diversify our customer base and product mix, we expect that our largest customers will continue to change from year to year.

We operate and manage our business as a single segment. We do not account for the results of our operations on a geographic or other basis.

Our principal executive offices are located at 18<sup>th</sup> Floor, Jialong International Building, 19 Chaoyang Park Road, Chaoyang District, Beijing 100125, the People's Republic of China. Our corporate telephone number is + (86) 10-6598-3111 and our fax number is + (86) 10-6598-3222. We maintain a website at <a href="http://www.chinabiologic.com">http://www.chinabiologic.com</a>, which contains information about the Company, but that information is not part of this report.

# **Recent Developments**

## Follow-on offering

In July 2014, we completed a follow-on offering of 1,782,500 shares of common stock at a price of \$38.00 per share, less the underwriting discounts and commissions and offering expenses. In this July 2014 follow-on offering, we sold 920,000 shares (including 120,000 shares sold pursuant to the exercise by the underwriters of their option to purchase additional shares from us) and a selling stockholder sold 862,500 shares (including 112,500 shares sold pursuant to the exercise by the underwriters of their option to purchase additional shares from such selling stockholder). We raised net proceeds of \$33.2 million from this offering, after deducting the underwriting discounts and commissions and offering expenses payable by us. We did not receive any proceeds from the sale of the shares by the selling stockholder.

## Acquisition of minority interest

In August 2014, Dalin entered into several agreements with Guizhou Eakan Pharmaceutical Co., Ltd., or Guizhou Eakan, a then non-controlling interest shareholder of Guizhou Taibang, to acquire from it an additional 19.84% equity interest in Guizhou Taibang. The total consideration for the transaction was RMB535 million (approximately \$86.8 million). Dalin completed the acquisition in September 2014 and increased its controlling stake in Guizhou Taibang to 76.23%.

#### Sales of common stock by certain directors and officers in the open market

In September 2014, certain directors and officers of the Company sold small amounts of the Company's common stock in the open market for purposes of paying income tax in connection with the scheduled vesting of certain restricted shares held by them.

## PCC approval

In October 2014, the Company received approval from the China Food and Drug Administration for commercial manufacturing of human prothrombin complex concentrate, or PCC, at its Shandong Taibang facility. The Company expects to commence commercial production of PCC at this facility immediately upon the receipt of the GMP certificate in early December 2014.

## Approval to establish two plasma stations in Hebei province

In October 2014, Shandong Taibang received approval from the Hebei Provincial Health and Family Planning Commission to build two new plasma collection stations in Hebei Province. The Company intends to acquire the requisite land use rights and obtain the construction permits as soon as it completes the site selection process, and will try to complete construction, staff recruitment and government inspection and certification process within approximately 12 months thereafter. Each new collection station may commence operations only after it passes a government inspection and certification process and obtains a collection license. The Company expects these two new stations to reach their designed annual collection capacities in approximately three years after obtaining collection licenses.

#### Shandong employee housing development project

In 2009, 107 employees, or the Employee-participants, of Shandong Taibang entered into agreements, or the Housing Project Agreements, with a real estate developer regarding an employee housing development project, pursuant to which the developer agreed to develop and deliver residential units to the Employee-participants by the end of 2011 and the Employee-participants paid the developer deposits equal to 80% of the purchase prices of the residential units. To assist with such deposit payments, Shandong Taibang entered into separate agreements, or the Financial Assistance Agreements, with the Employee-participants and provided them with advances of up to 50% of the purchase prices of the residential units. These advances were to be repaid by deductions from the Employee-participants' salaries. In addition, Shandong Taibang also entered into a purchase agreement with the developer to purchase additional units in the development project and made a deposit of RMB3.8 million (approximately \$0.6 million). However, the developer failed to deliver the residential units and is unlikely to be able to perform its obligations under Housing Project Agreements. In August 2014, the Company entered into agreements, or the Advance Payment Agreements, with the Employee-participants, pursuant to which the Company made advance payments to the Employee-participants equal to the deposits that the Employee-participants had paid the developer pursuant to the Housing Project Agreements and refunded them the deductions previously made from their salaries pursuant to the Financial Assistance Agreements together with accrued interest. As of September 30, 2014, the Company had made advance payments and refunds totaling approximately \$5.0 million pursuant to the Advance Payment Agreements. Shandong Taibang is in the process of entering into supplemental agreements to the Advance Payment Agreements, or the Proposed Supplemental Agreements, with the Employee-participants, pursuant to which the Employee-participants will agree to transfer and

assign to Shandong Taibang their rights under the Housing Project Agreements, including their rights to pursue legal actions against and recover damages from the developer, and in return, Shandong Taibang will agree to waive its right to claim the advance payments and the refunds of the deductions under the Advance Payment Agreements. Shandong Taibang has recently initiated the process of launching legal actions against the developer in Shandong to recover the funds paid by the Employee-participants and Shandong Taibang. The Company will make a full provision in the consolidated financial statements for the advance payments and refunds under the Advance Payment Agreements if the management determines that the potential for recovery is remote after all legitimate means of collection have been exhausted.

## **Third Quarter Financial Performance Highlights**

The following are some financial highlights for the three months ended September 30, 2014:

*Sales*: Sales increased by \$15.7 million, or 29.5%, to \$68.9 million for the three months ended September 30, 2014, from \$53.2 million for the same period in 2013.

*Gross profit*: Gross profit increased by \$10.6 million, or 29.4%, to \$46.6 million for the three months ended September 30, 2014, from \$36.0 million for the same period in 2013.

*Income from operations*: Income from operations increased by \$11.4 million, or 49.1%, to \$34.6 million for the three months ended September 30, 2014, from \$23.2 million for the same period in 2013.

*Net income attributable to the Company*: Net income increased by \$5.4 million, or 36.7%, to \$20.1 million for the three months ended September 30, 2014, from \$14.7 million for the same period in 2013.

**Diluted net income per share**: Diluted net income per share was \$0.76 for the three months ended September 30, 2014, as compared to \$0.53 for the same period in 2013.

# **Results of Operations**

# Comparison of Three Months Ended September 30, 2014 and September 30, 2013

The following table sets forth key components of our results of operations in thousands of U.S. dollars for the periods indicated.

	For the three months ended September 30,							
	2014				2013			
			% of				%	
	Amount		total sales		Amount		of total sales	
	(U.S. dol	lars	in thous	and	ls, except	per	centage)	)
Sales	68,924		100.0		53,152	1	100.0	
Cost of sales	22,357		32.4		17,166		32.3	
Gross margin	46,567		67.6		35,986		67.7	
Operating expenses:								
Selling expenses	2,421		3.5		2,551		4.8	
General and administrative expenses	7,734		11.2		9,219		17.3	
Research and development expenses	1,788		2.6		1,053		2.0	
Total operating expenses	11,943		17.3		12,823		24.1	
Income from operations	34,624		50.2		23,163		43.6	
Other income (expenses):								
Equity in (loss) income of an equity method investee	(85	)	(0.1	)	643		1.2	
Interest expense	(1,048	)	(1.5	)	(307	)	(0.6)	)
Interest income	1,723		2.5		1,320		2.5	
Total other income, net	590		0.9		1,656		3.1	
Earnings before income tax expense	35,214		51.1		24,819		46.7	
Income tax expense	7,007		10.2		4,871		9.2	
Net income	28,207		40.9		19,948		37.5	
Less: Net income attributable to noncontrolling interest	8,147		11.8		5,252		9.9	
Net income attributable to the Company	20,060		29.1		14,696		27.6	
Net income per share of common stock								
Basic	0.80				0.55			
Diluted	0.76				0.53			

Sales

Our sales increased by \$15.7 million, or 29.5%, to \$68.9 million for the three months ended September 30, 2014, compared to \$53.2 million for the same period in 2013. The increase in sales for the three months ended September 30, 2014 was primarily attributable to the sales volume increases in IVIG and placenta polypeptide products.

The following table summarizes the breakdown of sales by significant types of product:

	For the Septem	three mlber 30,	Change				
	2014		2013				
	Amoun	<b>V</b> o	Amoun	<b>V</b> o	Amoun¶⁄o		
	(U.S. d	ollars in	pt percentage)				
Human Albumin	26.4	38.3	26.4	49.7	-	-	
Immunoglobulin products:							
IVIG	28.7	41.7	17.2	32.3	11.5	66.9	
Other Immunoglobulin products	4.1	6.0	5.4	10.1	(1.3)	(24.1)	
Placenta Polypeptide	7.8	11.3	2.8	5.2	5.0	178.6	
Others	1.9	2.7	1.4	2.7	0.5	35.7	
Totals	68.9	100.0	53.2	100.0	15.7	29.5	

During the three months ended September 30, 2014 as compared to the three months ended September 30, 2013:

the average price for our approved human albumin products, which accounted for 38.3% of our total sales for the three months ended September 30, 2014, remained stable in both USD term and RMB term; and

the average price for our approved IVIG products, which accounted for 41.7% of our total sales for the three months ended September 30, 2014, remained stable in both USD term and RMB term.

The average sales price for our human albumin products and IVIG products remained stable for the three months ended September 30, 2014 as compared to the same period in 2013, as a result of the combined effect of the reduced value added tax, or VAT, rate and our sales effort to increase market shares in tier-one cities and new markets. On the one hand, the VAT rate on sales of plasma products was reduced from 6% to 3%, effective on July 1, 2014, pursuant to a notice jointly promulgated by the PRC Ministry of Finance and the PRC State Administration of Taxation in June 2014. The reduction in the VAT rate had a positive impact on our sales prices as our sales are recognized as the invoiced price of the products sold minus VAT. All other factors being equal, the reduction in the VAT rate may increase our sales price of plasma products by 2.9%. On the other hand, to improve brand recognition, we increased the market share of our human albumin products and IVIG products in tier-one cities and new markets through distributors by lowering the invoiced prices during the three months ended September 30, 2014.

The sales volume of our products depends on market demand and our production volume. The production volume of our human albumin products and IVIG products depends primarily on the general plasma supply. The production volume of our hyper-immune products, which include human rabies immunoglobulin, human hepatitis B immunoglobulin and human tetanus immunoglobulin products, is subject to the availabilities of specific vaccinated plasma and our production capacity. The supply of specific vaccinated plasma requires several months of lead time. Our production facility currently can only accommodate the production of one type of hyper-immune products at any given time and we rotate the production of different types of hyper-immune products from time to time in response to market demand. As such, the sales volume of any given type of hyper-immune products may vary significantly from quarter to quarter.

The sales volume of our human albumin products remained stable for the three months ended September 30, 2014 as compared to the same period in 2013, as a result of the combined effect of the increased sales volume at Guizhou Taibang and the decreased sales volume at Shandong Taibang. On the one hand, Guizhou Taibang resumed production in March 2014 and shipped its first batch of products for sales in July 2014 after the completion of government batch approval. On the other hand, the sales volume at Shandong Taibang decreased primarily due to the delayed shipments of certain batches of products pending government batch approval during the three months ended September 30, 2014. The sales volume of our IVIG products increased by 67% for the three months ended September 30, 2014 as compared to the same period in 2013. The increase in sales volume of IVIG was primarily due to the increased sales through distributors in tier-one cities and new markets supported by the increased output following the production resumption at Guizhou Taibang. In addition, the rise in the occurrence of the Hand-Foot-and-Mouth Disease, or HFMD, in 2014 also contributed to the increase in the sales volume of IVIG during the three months ended September 30, 2014 as compared to the same period in 2013.

The sales increase of placenta polypeptide products was generally in line with the volume increase for the three months ended September 30, 2014 as compared to the same period in 2013. The sales volume of placenta polypeptide products increased by 193% for the three months ended September 30, 2014 as compared to the same period in 2013. This increase was due to the expanded production of placenta polypeptide at Guizhou Taibang after its receipt of the GMP certification for the upgraded production facilities in January 2014.

# Cost of sales & gross profit

			e month ember 30	Change					
	2014		2013		Amount	%			
	(U.S. dollars in millions, except percentage)								
Cost of sales	22.4		17.2		5.2	30.2	%		
as a percentage of total sales	32.4	%	32.3	%		0.1	%		
Gross Profit	46.6		36.0		10.6	29.4	%		
Gross Margin	67.6	%	67.7	%		(0.1	)%		

Our cost of sales was \$22.4 million, or 32.4% of our sales for the three months ended September 30, 2014, as compared to \$17.2 million, or 32.3% of our sales for the same period in 2013. Our gross profit was \$46.6 million and \$36.0 million for the three months ended September 30, 2014 and 2013, respectively, representing gross margins of 67.6% and 67.7%, respectively. Our cost of sales and gross margin are affected by the volume and pricing of our sold products, raw material costs, production mix and respective yields, inventory impairments, production cycles and routine maintenance costs.

The increase in cost of sales in the three month ended September 30, 2014 as compared to the same period in 2013 was generally in line with the increases in sales volume and cost of plasma. In an effort to increase plasma collection volume and expand our donor base, we increased the nutrition fees paid to donors consistent with the industry practice. We expected the nutrition fees to be paid to donors continue to increase as a result of improving living standards in China. Consequently, future improvements on margins will need to be derived from increases in product pricing and volume, product mix, yields and manufacturing efficiency. The slight increase in cost of sales as a percentage of sales for the three months ended September 30, 2014 as compared to the same period in 2013 was mainly due to the increase in cost of plasma partially offset by the change of our product mix to include products with higher margins.

## **Operating** expenses

	For the three months ended September 30,				Change		
	2014	-	2013		Amount	%	
	(U.S. dollars in millions, except percentage						
Operating expenses	11.9		12.8		(0.9)	(7.0)	)%
as a percentage of total sales	17.3	%	24.1	%		(6.8	)%

Our total operating expenses decreased by \$0.9 million, or 7.0%, to \$11.9 million for the three months ended September 30, 2014, from \$12.8 million for the same period in 2013. As a percentage of sales, total expenses decreased by 6.8% to 17.3% for the three months ended September 30, 2014, from 24.1% for the same period in 2013. The decrease of the total operating expenses was a combined effect of the decrease of the general and administrative expenses and the increase of research and development expenses as discussed below.

## Selling expenses

	For th	e thre	ee					
	months ended				Change			
	Septe	30,						
	2014		2013		Amour	ıt	%	
	(U.S.	centage)						
Selling expenses	2.4		2.6		(0.2)	)	(7.7	)%
as a percentage of total sales	3.5	%	4.8	%			(1.3	)%

Our selling expenses decreased by \$0.2 million, or 7.7%, to \$2.4 million for the three months ended September 30, 2014, from \$2.6 million for the same period in 2013. As a percentage of sales, our selling expenses for the three months ended September 30, 2014 decreased by 1.3% to 3.5%, from 4.8% for the same period in 2013. The decrease was mainly due to the decreased per unit selling expense of placenta polypeptide for the three months ended September 30, 2014 as compared to the same period in 2013. Guizhou Taibang had engaged a service provider since 2011 for a fee to promote its sales of placenta polypeptide. We shifted to utilizing internal resources for our promotional efforts and we did not renew the engagement upon its expiration in May 2014.

# General and administrative expenses

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For the three months ended September 30, 2014 2013 Amount % (U.S. dollars in millions, except percentage) General and administrative expenses 7.7 9.2 (1.5)(16.3))% as a percentage of total sales 11.2 % 17.3 % (6.1))%

Our general and administrative expenses decreased by \$1.5 million, or 16.3%, to \$7.7 million for the three months ended September 30, 2014, from \$9.2 million for the same period in 2013. General and administrative expenses as a percentage of sales decreased by 6.1% to 11.2% for the three months ended September 30, 2014, from 17.3% for the same period in 2013. The decrease in general and administrative expenses was mainly due to a decrease in legal expenses and amortization expenses of intangible assets. For the three months ended September 30, 2013, we incurred legal expenses in relation to the lawsuit with the strategic investors of Guizhou Taibang. We did not incur similar legal expenses in the three months ended September 30, 2014. In addition, we incurred amortization expenses in the three months ended September 30, 2013 with respect to the GMP certificates and certain other intangible assets which were part of our acquisition of Guizhou Taibang in 2008. Such intangible assets had been fully amortized by the end of 2013, and as a result, we did not incur corresponding expenses in the three months ended September 30, 2014.

## Research and development expenses

	For th							
	month	is end	led		Change			
	September 30,							
	2014		2013		Amount	%		
	(U.S.	dollaı	rs in mil	llions	, except per	rcentage)		
Research and development expenses	1.8		1.1		0.7	63.6	%	
as a percentage of total sales	2.6	%	2.0	%		0.6	%	

Our research and development expenses increased by \$0.7 million, or 63.6%, to \$1.8 million for the three months ended September 30, 2014, from \$1.1 million for the same period in 2013. As a percentage of sales, our research and development expenses for the three months ended September 30, 2014 and 2013 were 2.6% and 2.0%, respectively. The increase in research and development expenses was mainly due to the expenditure paid for certain clinical trial programs and the engagement of external experts for certain pipeline products for the three months ended September 30, 2014.

#### Income tax

	For the three months ended September 30,				Change		
	2014	-	2013		Amount	%	
	(U.S. dollars in millions, except percentage)						
Income tax	7.0		4.9		2.1	42.9	%
as a percentage of total sales	10.2	%	9.2	%		1.0	%

Our provision for income taxes increased by \$2.1 million, or 42.9%, to \$7.0 million for the three months ended September 30, 2014, from \$4.9 million for the same period in 2013. Our effective income tax rates were 19.9% and 19.6% for the three months ended September 30, 2014 and 2013, respectively. The effective income tax rate remained stable for the three months ended September 30, 2014 and 2013. Tax rate applicable to our major operating subsidiaries in the PRC for 2014 and 2013 is 15%.

# Comparison of Nine Months Ended September 30, 2014 and September 30, 2013

The following table sets forth key components of our results of operations in thousands of U.S. dollars for the periods indicated.

	For the nine 2014	ded Septembe 2013	iber 30,							
		% of		% of						
	Amount	total	Amount	total						
		sales		sales						
	(U.S. dollars in thousands, except percentage)									
Sales	185,264	100.0	160,764	100.0						
Cost of sales	58,991	31.8	49,905	31.0						
Gross margin	126,273	68.2	110,859	69.0						
Operating expenses:										
Selling expenses	8,033	4.3	6,829	4.2						
General and administrative expenses	22,063	12.0	26,772	16.7						
Research and development expenses	4,701	2.5	2,801	1.7						
Total operating expenses	34,797	18.8	36,402	22.6						
Income from operations	91,476	49.4	74,457	46.4						
Other income (expenses):										
Equity in income of an equity method investee	1,776	1.0	1,383	0.9						
Interest expense	(2,532)	(1.4)	(742	(0.5)						
Interest income	5,043	2.7	2,964	1.8						

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Total other income, net	4,287	2.3	3,605	2.2
Earnings before income tax expense	95,763	51.7	78,062	48.6
Income tax expense	16,832	9.1	13,224	8.2
Net income	78,931	42.6	64,838	40.4
Less: Net income attributable to noncontrolling interest	20,872	11.3	19,064	11.9
Net income attributable to the Company	58,059	31.3	45,774	28.5
Net income per share of common stock				
Basic	2.35		1.71	
Diluted	2.24		1.64	

# Sales

Our sales increased by \$24.5 million, or 15.2%, to \$185.3 million for the nine months ended September 30, 2014, compared to \$160.8 million for the same period in 2013, primarily due to the sales volume increases in IVIG and placenta polypeptide products.

The following table summarizes the breakdown of sales by significant types of product:

	For the Septemb		ed	Chang	e		
	2014						
	Amount	1%	Amount	t%	Amoun%		
	(U.S. do	ollars in	percentage)				
Human Albumin	70.6	38.1	69.7	43.3	0.9	1.3	
Immunoglobulin products:							
IVIG	75.7	40.9	63.9	39.7	11.8	18.5	
Other Immunoglobulin products	17.4	9.4	15.9	9.9	1.5	9.4	
Placenta Polypeptide	17.5	9.4	8.0	5.0	9.5	118.8	
Others	4.1	2.2	3.3	2.1	0.8	24.2	
Totals	185.3	100.0	160.8	100.0	24.5	15.2	

During the nine months ended September 30, 2014 as compared to the nine months ended September 30, 2013:

the average price for our approved human albumin products, which accounted for 38.1% of our total sales for the nine months ended September 30, 2014, increased by approximately 1.2%, and excluding the foreign exchange translation effect, their average price in RMB term remained stable; and

the average price for our approved IVIG products, which accounted for 40.9% of our total sales for the nine months ended September 30, 2014, remained stable, and excluding the foreign exchange translation effect, their average price in RMB term decreased by approximately 1.2%.

The average sales price of human albumin products remained stable in RMB term for the nine months ended September 30, 2014 as compared to the same period in 2013, as a result of the combined effects of the increased government-imposed retail price ceiling, the reduced VAT rate and our sales effort to increase market shares in tier-one cities and new markets. China National Development and Reform Commission increased the retail price ceiling of human albumin products effective on February 1, 2013. This increased retail price ceiling provided us with more flexibility in pricing our human albumin products and allowed us to increase our ex-factory prices in certain regional markets. The reduction of VAT rate from 6% to 3% effective on July 1, 2014 also had a positive impact on our sales price of plasma products as our sales are recognized as the invoiced price of the products sold minus VAT. We lowered sales price of human albumin products, however, in order to expand our market shares in tier-one cities and certain new markets in 2014. The price decrease of IVIG products in RMB term, excluding the foreign exchange translation effect, was mainly attributable to the increased sales through distributors in tier-one cities and new markets, partially offset by the reduced VAT rate. To improve brand recognition, we increased the market share of our IVIG products in tier-one cities and new markets through distributors by lowering sales prices in the nine months ended September 30, 2014.

The sales volume of our human albumin products remained stable for the nine months ended September 30, 2014 as compared to the same period in 2013. The increased sales volume in Shandong Taibang was offset by the decreased sales volume in Guizhou Taibang as a result of the planned production suspension at Guizhou Taibang from June 2013 to March 2014. The sales volume of our IVIG products increased by 18.7% for the nine months ended September 30, 2014 as compared to the same period in 2013. The increase of the sales volume was mainly due to the increased market demand as a result of the outbursts of HFMD and the increased sales through distributors in tier-one cities and new markets during the nine months ended September 30, 2014, partially offset by the decreased sales volume in Guizhou Taibang as a result of its planned production suspension. In anticipation of a favorable market environment and our increased sales capabilities this year, we reserved a large volume of our 2013 IVIG inventories to be sold throughout 2014.

The sales increase of placenta polypeptide products was generally in line with the volume increase for the nine months ended September 30, 2014 as compared to the same period in 2013. The sales volume of placenta polypeptide products increased by 124.5% for the nine months ended September 30, 2014 as compared to the same period in 2013. This increase was due to the expanded production of placenta polypeptide at Guizhou Taibang after its receipt of the

GMP certification for the upgraded production facilities in January 2014.

# Cost of sales & gross profit

	For the nine months ended September 30,				Change					
	2014	_	2013		Amount	%				
	(U.S. do	(U.S. dollars in millions, except percentage)								
Cost of sales	59.0		49.9		9.1	18.2	%			
as a percentage of total sales	31.8	%	31.0	%		0.8	%			
Gross Profit	126.3		110.9		15.4	13.9	%			
Gross Margin	68.2	%	69.0	%		(0.8	)%			

Our cost of sales was \$59.0 million, or 31.8% of our sales for the nine months ended September 30, 2014, as compared to \$49.9 million, or 31.0% of our sales for the same period in 2013. Our gross profit was \$126.3 million and \$110.9 million for the nine months ended September 30, 2014 and 2013, respectively, representing gross margins of 68.2% and 69.0%, respectively. Our cost of sales and gross margin are affected by the volume and pricing of our sold products, raw material costs, production mix and respective yields, inventory impairments, production cycles and routine maintenance costs.

The increase in cost of sales in the nine months ended September 30, 2014 as compared to the same period in 2013 was generally in line with the increases in sales volume and cost of plasma. In an effort to increase plasma collection volume and expand our donor base, we increased the nutrition fees paid to donors consistent with the industry practice. We expected the nutrition fees to be paid to donors continue to increase as a result of improving living standards in China. Consequently, future improvements on margins will need to be derived from increases in product pricing and volume, product mix, yields and manufacturing efficiency. The increase in cost of sales as a percentage of sales for the nine months ended September 30, 2014 as compared to the same period in 2013 was mainly due to the increase in cost of plasma partially offset by the change of our product mix to include products with higher margins.

## **Operating expenses**

		months mber 30	Change	e					
	2014	•	2013		Amou	nt	%		
	(U.S. dollars in millions, except percentage)								
Operating expenses	34.8		36.4		(1.6	)	(4.4	)%	
as a percentage of total sales	18.8	%	22.6	%			(3.8	)%	

Our total operating expenses decreased by \$1.6 million, or 4.4%, to \$34.8 million for the nine months ended September 30, 2014, from \$36.4 million for the same period in 2013. As a percentage of sales, total expenses decreased by 3.8% to 18.8% for the nine months ended September 30, 2014, from 22.6% for the same period in 2013. The decrease of the total operating expenses was mainly a combined effect of the decrease of the general and administrative expenses and the increase of the research and development expenses as discussed below.

#### Selling expenses

	For th	e nin	e month	S			
	ended September				Change		
	30,	_					
	2014		2013		Amount	%	
	(U.S.	dolla	rs in mil	lions	except pe	rcentage)	
Selling expenses	8.0		6.8		1.2	17.6	%
as a percentage of total sales	4.3	%	4.2	%		0.1	%

Our selling expenses increased by \$1.2 million, or 17.6%, to \$8.0 million for the nine months ended September 30, 2014, from \$6.8 million for the same period in 2013. The increase of our selling expenses was generally in line with the sales expansion for the nine months ended September 30, 2014 as compared to the same period in 2013. As a percentage of sales, our selling expenses for the nine months ended September 30, 2014 increased by 0.1% to 4.3%

from 4.2% for the same period in 2013. The increase was mainly due to the increased sales proportion of placenta polypeptide with relatively higher per unit selling expenses for the nine months ended September 30, 2014 as compared to the same period in 2013.

## General and administrative expenses

	For the ended 30,		e months ember	S	Chang	e		
	2014	l - 11	2013	ı•	Amou			
	(0.5.0	ionar	s in mili	ions,	except	pei	rcentage)	
General and administrative expenses	22.1		26.8		(4.7	)	(17.5	)%
as a percentage of total sales	11.9	%	16.7	%			(4.8	)%

Our general and administrative expenses decreased by \$4.7 million, or 17.5%, to \$22.1 million for the nine months ended September 30, 2014, from \$26.8 million for the same period in 2013. General and administrative expenses as a percentage of sales decreased by 4.8% to 11.9% for the nine months ended September 30, 2014, from 16.7% for the same period in 2013. The decrease in general and administrative expenses was mainly due to a decrease in legal expenses and the amortization expenses of intangible assets. For the nine months ended September 30, 2013, we incurred legal expenses in relation to the take-over defense against one of our direct competitors in China and the legal dispute with the strategic investors of Guizhou Taibang. We did not incur similar legal expenses for the nine months ended September 30, 2014. In addition, we incurred amortization expenses in the nine months ended September 30, 2013 with respect to the GMP certificates and certain other intangible assets which were part of our acquisition of Guizhou Taibang in 2008. Such intangible assets had been fully amortized by the end of 2013, and as a result, we did not incur corresponding expenses in the nine months ended September 30, 2014.

## Research and development expenses

	For th	e nine	e month	S			
	ended September				Change		
	30,	_					
	2014		2013		Amount	%	
	(U.S.	dollaı	rs in mil	llions	, except pe	rcentage)	
Research and development expenses	4.7		2.8		1.9	67.9	%
as a percentage of total sales	2.5	%	1.7	%		0.8	%

Our research and development expenses increased by \$1.9 million, or 67.9%, to \$4.7 million for the nine months ended September 30, 2014, from \$2.8 million for the same period in 2013. As a percentage of sales, our research and development expenses for the nine months ended September 30, 2014 and 2013 were 2.5% and 1.7%, respectively. The increase in research and development expenses was mainly due to the expenditure paid for certain clinical trial programs and the engagement of external experts for certain pipeline products for the nine months ended September 30, 2014.

#### Income tax

			months mber 30,		Change		
	2014		2013		Amount	%	
	(U.S. d	ollars	in milli	ons, e	except perc	entage)	
Income tax	16.8		13.2		3.6	27.3	%
as a percentage of total sales	9.1	%	8.2	%		0.9	%

Our provision for income taxes increased by \$3.6 million, or 27.3%, to \$16.8 million for the nine months ended September 30, 2014, from \$13.2 million for the same period in 2013. Our effective income tax rates were 17.6% and 16.9% for the nine months ended September 30, 2014 and 2013, respectively. The effective income tax rate remained consistent for the nine months ended September 30, 2014 and 2013. Tax rate applicable to our major operating subsidiaries in the PRC for 2014 and 2013 is 15%.

## **Liquidity and Capital Resources**

To date, we have financed our operations primarily through cash flows from operations, augmented by bank borrowings and equity offerings. As of September 30, 2014, we had \$74.6 million in cash and cash equivalents,

primarily consisting of cash on hand and demand deposits.

The following table provides the summary of our cash flows for the periods indicated:

	For the nine months ended September 30,				
	2014 2013				
	(U.S. dollars in millions)				
Net cash provided by operating activities	64.1		58.5		
Net cash used in investing activities	(8.3	)	(17.5	)	
Net cash used in financing activities	(124.5	)	(42.6	)	
Effects of exchange rate change on cash	(0.8	)	3.5		
Net (decrease) increase in cash and cash equivalents	(69.5	)	1.9		
Cash and cash equivalents at beginning of the period	144.1		129.6		
Cash and cash equivalents at end of the period	74.6		131.5		

## **Operating Activities**

Net cash provided by operating activities for the nine months ended September 30, 2014 was \$64.1 million, as compared to \$58.5 million for the same period in 2013. The increase in net cash provided by operating activities was primarily due to the impact from changes in net income and accounts receivable for the nine months ended September 30, 2014 as compared to the same period in 2013, partially offset by the impact from changes in prepayment and other assets and inventories during this period. Accounts receivable increased by \$7.5 million in line with the sales increase during the nine months ended September 30, 2014, as compared to \$10.8 million during the same period in 2013, primarily due to the increased sales proportion of placenta polypeptide with full prepayment in advance of the delivery. The prepayment and other assets increased by \$8.6 million during the nine months ended September 30, 2014, as compared to \$0.7 million during the same period in 2013, primarily due to a payment totaling \$5.0 million made by Shandong Taibang to certain employees on behalf of a real estate developer under an employee housing development project during the nine months ended September 30, 2014. Inventories increased by \$8.7 million during the nine months ended September 30, 2014. Inventories increased by \$8.7 million during the nine months ended September 30, 2014, as compared to \$5.9 million during the same period in 2013, primarily due to an increase in raw materials as a result of the continued supply of plasma from the plasma stations of Guizhou Taibang pending its production suspension from June 2013 to March 2014 and an increase in work-in-progress after its production resumption in March 2014.

## **Investing Activities**

Net cash used in investing activities for the nine months ended September 30, 2014 was \$8.3 million, as compared to \$17.5 million for the same period in 2013. During the nine months ended September 30, 2014 and 2013, we paid \$16.8 million and \$18.2 million, respectively, for the acquisition of property, plant and equipment, intangible assets and land use right for Shandong Taibang and Guizhou Taibang. On the other hand, during the nine months ended September 30, 2014, we received a refund of deposit of \$1.6 million from the local government due to the decrease in the size of a parcel of land to be granted to us in Guizhou, and had a time deposit of \$6.6 million mature.

## Financing Activities

Net cash used in financing activities for the nine months ended September 30, 2014 totaled \$124.5 million, as compared to \$42.6 million for the same period in 2013. The net cash used in financing activities for the nine months ended September 30, 2014 mainly consisted of a payment of \$86.8 million for acquisition of noncontrolling interest in Guizhou Taibang and a payment of \$70.0 million for share repurchase, partially offset by proceeds of \$33.2 million from a follow-on offering of the Company's common stock. The net cash used in financing activities for the nine months ended September 30, 2013 mainly consisted of a payment of \$29.6 million for share repurchase and a dividend of \$10.9 million paid by our subsidiaries to the noncontrolling interest shareholders.

Management believes that the Company has sufficient cash on hand and continuing positive cash inflow, from the sale of its products in the PRC market, for its operations.

# **Obligations under Material Contracts**

The following table sets forth our material contractual obligations as of September 30, 2014:

	Payments due by period							
Contractual Obligations	Total	Less than	One to	Three to	More than			
	Total	one year	three years	five years	five years			
	(U.S. d	lollars in mi	llions)					
Short-term bank loans	49.4	49.4	-	-	-			
Long-term bank loans, including current portion	66.3	26.3	40.0	-	-			
Interest on bank loans	2.8	2.4	0.4	-	-			
Operating lease commitment	0.9	0.5	0.3	-	0.1			

Capital commitment	5.1	4.6	0.5	-	-
Total	124.5	83.2	41.2	-	0.1

## **Seasonality of Our Sales**

Our operating results and operating cash flows historically have not been subject to seasonal variations. This pattern may change, however, as a result of new market opportunities or new product introductions.

#### Inflation

Inflation does not materially affect our business or the results of our operations.

# **Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements that have or are reasonably likely to have a current or future effect on our financial condition, changes in financial condition, revenues or expenses, results of operations, liquidity, capital expenditures or capital resources that are material to our investors.

## **Critical Accounting Policies**

Critical accounting policies are those we believe are most important to portraying our financial conditions and results of operations and also require the greatest amount of subjective or complex judgments by management. Judgments and uncertainties regarding the application of these policies may result in materially different amounts being reported under various conditions or using different assumptions. There have been no material changes to the critical accounting policies previously disclosed in our Annual Report on Form 10-K for the fiscal year ended December 31, 2013.

## ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

Our operations are carried out in the PRC and we are subject to specific considerations and significant risks not typically associated with companies in North America and Western Europe. Accordingly, our business, financial condition and results of operations may be influenced by the political, economic and legal environment in the PRC, and by the general state of the PRC economy. Our results may be adversely affected by changes in governmental policies with respect to laws and regulations, anti-inflationary measures, currency conversion and remittance abroad, and rates and methods of taxation, among other things.

#### **Interest Rate Risk**

We are exposed to interest rate risk primarily with respect to our bank loans. We have not used any derivative financial instruments to manage our interest rate risk exposure. We have not been exposed nor do we anticipate being exposed to material risks due to changes in interest rates. However, our future interest expenses may increase due to changes in market interest rates.

A hypothetical 1.0% increase in the annual interest rates for all of our credit facilities under which we had outstanding borrowings as of September 30, 2014 would result in decrease of net income before provision for income taxes by approximately \$0.9 million for the nine months ended September 30, 2014.

Management monitors the banks' prime rates in conjunction with our cash requirements to determine the appropriate level of debt balances relative to other sources of funds. We have not entered into any hedging transactions in an effort to reduce our exposure to interest rate risk.

#### Foreign Exchange Risk

All of our consolidated revenues and consolidated costs and majority of expenses are denominated in RMB. All of our assets are denominated in RMB, except certain cash balances. However, certain of our loan facilities are denominated in U.S. dollars and our reporting currency is U.S. dollars. As a result, we are exposed to foreign exchange risk as our revenues and results of operations may be affected by fluctuations in the exchange rate between U.S. dollars and RMB. If RMB depreciates against the U.S. dollars, the value of our RMB revenues, earnings and assets as expressed in our U.S. dollar financial statements will decline. Assets and liabilities are translated at exchange rates at the balance sheet dates and revenue and expenses are translated at the average exchange rates and shareholders' equity is translated at historical exchange rates. Any resulting translation adjustments are not included in determining net income but are included in determining other comprehensive income, a component of stockholders' equity. We have not entered into

any hedging transactions in an effort to reduce our exposure to foreign exchange risk.

The value of the RMB against the U.S. dollars and other currencies is affected by, among other things, changes in China's political and economic conditions. Since July 2005, the RMB has not been pegged to the U.S. dollars. Although the People's Bank of China regularly involved in the foreign exchange market to prevent significant short-term fluctuations in the exchange rate, the RMB may appreciate or depreciate significantly in value against the U.S. dollars in the medium to long term. Moreover, it is possible that in the future, PRC authorities may lift restrictions on fluctuations in RMB exchange rate and lessen involvement in the foreign exchange market.

#### **Account Balances**

We maintain balances at financial institutions which, from time to time, may exceed Federal Deposit Insurance Corporation insured limits for the banks located in the United States or may exceed Hong Kong Deposit Protection Board insured limits for the banks located in Hong Kong. Balances at financial institutions or state-owned banks within the PRC are not covered by insurance. Total cash at banks and deposits as of September 30, 2014 and December 31, 2013 amounted to \$177.5 million and \$180.9 million, respectively, \$0.2 million and \$0.7 million of which are covered by insurance, respectively. We have not experienced any losses in such accounts and we do not believe that we are exposed to any significant risks on our cash at banks and deposits.

#### Inflation

Inflationary factors such as increases in the cost of our sales and overhead costs may adversely affect our operating results. Although we do not believe that inflation has had a material impact on our financial position or results of operations to date, a high rate of inflation in the future may have an adverse effect on our ability to maintain current levels of gross margin and selling, general and administrative expenses as a percentage of net sales if the selling prices of our products do not increase with these increased costs.

#### Market for Human Albumin and IVIG

Our two major products, human albumin and IVIG, accounted for 38.1% and 40.9% of the total sales for the nine months ended September 30, 2014, respectively. If the market demands for human albumin or IVIG cannot be sustained in the future or if there is substantial price decrease in either or both products, our operating results could be materially and adversely affected.

## ITEM 4. CONTROLS AND PROCEDURES.

#### **Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures (as defined in Rule 13a-15(e) under the Exchange Act). Disclosure controls and procedures refer to controls and other procedures designed to ensure that information required to be disclosed in the reports we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the rules and forms of the SEC and that such information is accumulated and communicated to our management, including our Chief Executive Officer and Chief Financial Officer, as appropriate, to allow timely decisions regarding required disclosure.

As required by Rule 13a-15(e), our management has carried out an evaluation, with the participation and under the supervision of our Chief Executive Officer, Mr. David (Xiaoying) Gao and our Chief Financial Officer, Mr. Ming Yang, of the effectiveness of the design and operation of our disclosure controls and procedures, as of September 30, 2014. Based on that evaluation, Mr. Gao and Mr. Yang concluded that our disclosure controls and procedures were effective as of September 30, 2014.

#### **Changes in Internal Control over Financial Reporting**

There were no changes in our internal control over financial reporting during the three months ended September 30, 2014 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**PART II** 

**OTHER INFORMATION** 

# ITEM 1. LEGAL PROCEEDINGS.

From time to time, we may become involved in various lawsuits and legal proceedings arising in the ordinary course of business. However, litigation is subject to inherent uncertainties, and an adverse result in these, or other matters, may arise from time to time that may harm our business. Other than the legal proceedings set forth below, we are currently not aware of any such legal proceedings or claims that we believe will have a material adverse effect on our business, financial condition or operating results.

## Dispute among Guizhou Taibang Shareholders over Raising Additional Capital

In May 2007, a 91% majority of Guizhou Taibang's shareholders approved a plan to raise additional capital from private strategic investors through the issuance of an additional 20,000,000 shares of Guizhou Taibang at RMB2.80 per share. The plan required all existing Guizhou Taibang shareholders to waive their rights of first refusal to subscribe for the additional shares. The remaining 9% minority shareholder of Guizhou Taibang's shares, Guizhou Jie'an Company, or Jie'an, did not support the plan and did not waive its right of first refusal. In May 2007, the majority shareholders caused Guizhou Taibang to sign an Equity Purchase Agreement with certain investors, pursuant to which the investors agreed to invest an aggregate of \$7,475,832 (or RMB50,960,000) in exchange for 18,200,000 shares, or 21.4%, of Guizhou Taibang's equity interests. At the same time, Jie'an also subscribed for 1,800,000 shares, representing its pro rata share of the 20,000,000 shares being offered. The proceeds from all parties were received by Guizhou Taibang in accordance with the agreement.

In June 2007, Jie'an brought suit in the High Court of Guizhou province, China, against Guizhou Taibang and the three other original shareholders of Guizhou Taibang, alleging the illegality of the Equity Purchase Agreement. In its complaint, Jie'an claimed that it had a right to acquire the 18,200,000 shares offered to the strategic investors under the Equity Purchase Agreement. In September 2008, the Guizhou High Court ruled against Jie'an and sustained the Equity Purchase Agreement. In November 2008, Jie'an appealed the Guizhou High Court judgment to the People's Supreme Court in Beijing. In May 2009, the People's Supreme Court sustained the original ruling and denied the rights of first refusal of Jie'an over the 18,200,000 shares.

During the second quarter of 2010, Jie'an requested that Guizhou Taibang register its 1.8 million shares of additional capital injection with the local Administration for Industry and Commerce, or AIC, pursuant to the Equity Purchase Agreement, and such request was approved by the majority shareholders of Guizhou Taibang in a shareholders meeting held in the second quarter of 2010. However, the Board of Directors of the Company is withholding its required ratification of the shareholders' approval of Jie'an's request, pending the outcome of the ongoing litigation. In March 2012, the Company received a subpoena that Jie'an brought suit in the People's Court of Huaxi District, Guizhou Province, against Guizhou Taibang, alleging Guizhou Taibang's withholding of its request. Jie'an requested that Guizhou Taibang register its 1.8 million shares of capital injection, pay dividends associated with these shares, as well as the related interest and penalty from May 2007 to December 2011 amounting to \$3,967,500 (or RMB25,000,000) in aggregate, and return the over-paid subscription of \$228,528 (or RMB1,440,000), as well as the interest and penalty, amounting to \$1,587,000 (or RMB10,000,000) in aggregate. The People's Court of Huaxi District, Guizhou Province, has accepted Jie'an's suit. In May 2012, Guizhou Taibang was informed by the court that the case was postponed upon the request from Jie'an. In July 2013, the People's Court of Huaxi District issued an order declaring that the suit shall be set aside because the court has no jurisdiction over the suit. Jie'an did not appeal the case to the upper-level court.

In December 2013, Jie'an brought suit again in the People's Court of Huaxi District, Guizhou Province, against Guizhou Taibang, alleging that Guizhou Taibang withheld Jie'an's request to register 1.8 million shares under its name with the local AIC. The People's Court of Huaxi District, Guizhou Province, accepted Jie'an's suit and heard the case on February 26, 2014. In July 2014, the People's Court of Huaxi District ruled against Jie'an, denying its request to register such shares. However, as part of its ruling, the People's Court of Huaxi District ordered the Company to pay dividends of \$2,240,542 (or RMB13,809,197) associated with these shares and the related interest expenses to Jie'an. Both the Company and Jie'an appealed the case to the upper-level court in July 2014. As this case should be closely tied to the outcome of the strategic investors' dispute stated below, the Company does not expect Jie'an to prevail.

In November 2013, Guizhou Taibang held a shareholders meeting and the shareholders passed resolutions, or the November 2013 Resolutions, that, inter alia, (i) determined that it was no longer necessary for Guizhou Taibang to obtain additional capital from investors; (ii) rejected Jie'an's request that Jie'an subscribe for additional shares of Guizhou Taibang alone and one or more other shareholders reduce their shareholding in Guizhou Taibang; and (iii) approved the issuance of a total of 20,000,000 new shares to all existing shareholders on a pro rata basis. In December 2013, in addition to its lawsuit against Guizhou Taibang for Guizhou Taibang's failure to register its purchase of 1,800,000 shares in 2007 with the local AIC before the People's Court of Huaxi District, Guiyang, Jie'an filed another lawsuit against Guizhou Taibang with the People's Court of Huaxi District and requested that the court declare the November 2013 Resolutions void. The case was heard on March 6, 2014. In July 2014, the People's Court of Huaxi District ruled against Jie'an denying its request to declare the Resolutions void. Jie'an appealed the case to the upper-level court on July 28, 2014. The Company does not expect Jie'an to prevail. In March 2014, Guizhou Taibang held a shareholders meeting and the shareholders passed resolutions, or the March 2014 Resolutions, that, inter alia, recalculated the ownership percentage in Guizhou Taibang based on the November 2013 Resolutions and the additional capital injections from existing shareholders. Guizhou Taibang updated the registration with the local AIC regarding the additional capital injections in August 2014. In September 2014, Jie'an and Yigong Shengda Technology Company Limited, or Yigong, another minority shareholder of Guizhou Taibang, appealed to People's Court of Huaxi District and requested that the court declare both the November 2013 Resolutions and the March 2014 Resolutions void and instruct Guizhou Taibang to withdraw the AIC registration regarding the additional capital injections. The Company does not expect Jie'an or Yigong to prevail.

If the Company decides to ratify the approval or the case is ruled in Jie'an's favor, Dalin's ownership in Guizhou Taibang will be diluted to 71% and Jie'an may be entitled to receive its pro rata share of Guizhou Taibang's profits since the date on which Jie'an's capital contribution became effective. As this case is closely tied to the outcome of the strategic investors' dispute stated below, the Company does not expect Jie'an to prevail. As of September 30, 2014, the Company had recorded, in its balance sheet, payables to Jie'an in the amounts of RMB5,040,000 (approximately \$819,000) for the additional funds received in relation to the 1.8 million shares of capital infusion, RMB1,440,000 (approximately \$234,000) for the over-paid subscription and RMB3,235,544 (approximately \$525,776) for the accrued interest.

As a result of this dispute, the strategic investors' equity ownership in Guizhou Taibang and the related increase in registered capital of Guizhou Taibang have not been registered with the local AIC. In January 2010, the strategic investors brought suit in the High Court of Guizhou Province against Guizhou Taibang alleging Guizhou Taibang's failure to register their equity interest in Guizhou Taibang with the local AIC and requesting the distribution of their share of Guizhou Taibang's dividends declared since 2007. Dalin was also joined as a co-defendant as it is the majority shareholder and exercises control over Guizhou Taibang's day-to-day operations.

In October, 2010, the High Court of Guizhou ruled in favor of the Company and denied the strategic investors' right as shareholders of Guizhou Taibang, as well as their entitlement to the dividends. In light of this ruling, the Company returned the proceeds of \$1,699,040 (or RMB11,200,000) to one of the strategic investors in November 2010. In October 2010, the other strategic investors appealed to the PRC Supreme Court in Beijing on the ruling of the High Court of Guizhou. The PRC Supreme Court overruled the decision of the High Court of Guizhou and remanded the case to the High Court of Guizhou for retrial. In January 2012, the strategic investors re-filed their case to the High Court of Guizhou requesting, in addition to the share distribution, the distribution of dividends and interest in the amount of RMB18,349,345 (approximately \$2,981,769) and RMB2,847,000 (approximately \$462,638), respectively. In December 2012, the High Court of Guizhou affirmed the judgment against the strategic investors. In January 2013, the strategic investors appealed to the PRC Supreme Court on the ruling again and the appeal was accepted.

In September 2013, the PRC Supreme Court made the final judgment against the strategic investors and denied the strategic investors' right as shareholders of Guizhou Taibang and their claim for the related dividend distribution. In November 2013, the strategic investors requested the PRC Supreme Court to reconsider the judgment and such request was rejected by the PRC Supreme Court on January 17, 2014. As of September 30, 2014, Guizhou Taibang had made provision for the strategic investors' initial fund along with RMB19,003,712 (approximately \$3,088,103) in accrued interest, and RMB509,600 (approximately \$82,810) for the 1% penalty imposed by the agreement for any breach in the event that Guizhou Taibang is required to return their original investment amount to the strategic investors.

#### ITEM 1A. RISK FACTORS.

As of the date of this filing, there have been no material changes from the risk factors disclosed in the Company's Annual Report on Form 10-K filed on March 12, 2014 and Current Report on Form 8-K filed on June 6, 2014. We operate in a changing environment that involves numerous known and unknown risks and uncertainties that could materially affect our operations. The risks, uncertainties and other factors set forth in the above-referenced Annual Report on Form 10-K and Current Report on Form 8-K may cause our actual results, performances and achievements to be materially different from those expressed or implied by our forward-looking statements. If any of these risks or events occurs, our business, financial condition or results of operations may be adversely affected.

## ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.

We have not sold any equity securities during the three months ended September 30, 2014 that were not previously disclosed in a quarterly report on Form 10-Q or a current report on Form 8-K that was filed during this period. No repurchases of our common stock were made during the three months ended September 30, 2014.

#### ITEM 3. DEFAULTS UPON SENIOR SECURITIES.

None.

#### ITEM 4. MINE SAFETY DISCLOSURES.

Not applicable.

# ITEM 5. OTHER INFORMATION.

We have no information to disclose that was required to be in a report on Form 8-K during the three months ended September 30, 2014, but was not reported. There have been no material changes to the procedures by which security holders may recommend nominees to our board of directors.

# ITEM 6. EXHIBITS.

The list of exhibits in the Exhibit Index to this report is incorporated herein by reference.

# **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: November 5, 2014 CHINA BIOLOGIC PRODUCTS, INC.

By: /s/ David (Xiaoying) Gao
David (Xiaoying) Gao, Chief Executive Officer
(Principal Executive Officer)

By: /s/ Ming Yang Ming Yang, Chief Financial Officer (Principal Financial Officer and Principal

Accounting Officer)

# **EXHIBIT INDEX**

Exhibit No.	Description
3.1	Second Amended and Restated Certificate of Incorporation of China Biologic Products, Inc. (incorporated by reference to Exhibit 3.1 of the Quarterly Report on Form 10-Q filed by the Company on August 5, 2014)
3.2	Third Amended and Restated Bylaws of China Biologic Products, Inc. (incorporated by reference to Exhibit 3.2 of the Quarterly Report on Form 10-Q filed by the Company on August 5, 2014)
31.1	Certifications of Principal Executive Officer filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certifications of Principal Financial Officer filed pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certifications of Principal Executive Officer furnished pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certifications of Principal Financial Officer furnished pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101	Interactive data files pursuant to Rule 405 of Regulation S-T (furnished herewith)