FIRST DEFIANCE FINANCIAL CORP Form 10-Q November 07, 2014

#### UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934. For the Quarterly Period Ended September 30, 2014

OR

..Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934, For the Transition Period from \_\_\_\_\_\_to\_\_\_\_

Commission file number 0-26850

First Defiance Financial Corp.

(Exact name of registrant as specified in its charter)

Ohio34-1803915(State or other jurisdiction of<br/>incorporation or organization)(I.R.S. EmployerIdentification Number)

601 Clinton Street, Defiance, Ohio43512(Address of principal executive office)(Zip Code)

Registrant's telephone number, including area code: (419) 782-5015

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes x No<sup>--</sup>

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes x No "

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer "Accelerated filer <u>x</u> Non-accelerated filer "Smaller reporting company <u>"</u>

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No x

#### APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. Common Stock, \$.01 Par Value – 9,343,333 shares outstanding at October 31, 2014.

## FIRST DEFIANCE FINANCIAL CORP.

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## PART I-FINANCIAL INFORMATION

## Item 1. Financial Statements

FIRST DEFIANCE FINANCIAL CORP. Consolidated Condensed Statements of Financial Condition (UNAUDITED) (Amounts in Thousands, except per share data)

	September 30, 2014	December 31, 2013
Assets		
Cash and cash equivalents:		
Cash and amounts due from depository institutions	\$ 36,654	\$ 36,318
Federal funds sold	60,000	143,000
	96,654	179,318
Securities:		
Available-for-sale, carried at fair value	238,367	198,170
Held-to-maturity, carried at amortized cost (fair value \$324 and \$393 at September 30, 2014 and December 31, 2013, respectively)	323	387
2014 and December 51, 2015, respectively)	238,690	198,557
Loans held for sale	5,738	9,120
Loans receivable, net of allowance of \$24,567 at September 30, 2014 and \$24,950 at		
December 31, 2013, respectively	1,611,699	1,555,498
Accrued interest receivable	6,903	5,778
Federal Home Loan Bank stock	13,802	19,350
Bank-owned life insurance	46,795	42,715
Premises and equipment	39,988	38,597
Real estate and other assets held for sale	5,326	5,859
Goodwill	61,525	61,525
Core deposit and other intangibles	2,664	3,497
Mortgage servicing rights	9,053	9,106
Deferred taxes	-	565
Other assets	12,242	7,663
Total assets	\$ 2,151,079	\$ 2,137,148

(continued)

#### FIRST DEFIANCE FINANCIAL CORP. Consolidated Condensed Statements of Financial Condition (UNAUDITED) (Amounts in Thousands, except per share data)

	September 30, 2014	December 31, 2013
Liabilities and stockholders' equity		
Liabilities:		
Deposits	\$ 1,730,645	\$ 1,735,792
Advances from the Federal Home Loan Bank	21,790	22,520
Subordinated debentures	36,083	36,083
Securities sold under repurchase agreements	60,089	51,919
Advance payments by borrowers	1,848	1,519
Deferred taxes	876	-
Other liabilities	21,515	17,168
Total liabilities	1,872,846	1,865,001
Stockholders' equity:		
Preferred stock, \$.01 par value per share: 4,963,000 shares authorized; no shares issued	_	_
Common stock, \$.01 par value per share: 25,000,000 shares authorized; 12,735,313		
and 12,735,313 shares issued and 9,370,506 and 9,719,521 shares outstanding, respectively	127	127
Common stock warrant	878	878
Additional paid-in capital	136,194	136,403
Accumulated other comprehensive income, net of tax of \$1,779 and \$294, respectively	3,301	545
Retained earnings	195,877	182,290
Treasury stock, at cost, 3,364,807 and 3,015,792 shares respectively	(58,144 )	(48,096)
Total stockholders' equity	278,233	272,147
Total liabilities and stockholders' equity	\$ 2,151,079	\$ 2,137,148

See accompanying notes

## FIRST DEFIANCE FINANCIAL CORP. Consolidated Condensed Statements of Income (UNAUDITED)

(Amounts in Thousands, except per share data)

	•		Septembe	r 30,
Teternet Terrene	2014	2013	2014	2013
Interest Income	¢ 17 265	¢ 17 107	¢ 50 904	¢ 51 040
Loans	\$17,365	\$17,197	\$50,894	\$51,040
Investment securities:	022	((7	2560	2.010
Taxable	933 787	667 722	2,560	2,019
Non-taxable	787 64	723	2,295	2,180
Interest-bearing deposits FHLB stock dividends	04 137	44 205	283 502	174 631
Total interest income	19,286	18,836	56,534	56,044
Interest Expense	1,304	1 256	2 0 9 0	1 511
Deposits	1,304	1,356	3,989 207	4,514
FHLB advances and other	131 147	116	397 420	298 452
Subordinated debentures	41	150 58	439 121	452 178
Notes payable				
Total interest expense Net interest income	1,623	1,680 17,156	4,946	5,442
Provision for loan losses	17,663	17,156	51,588	50,602
	406	476	955 50.622	1,349
Net interest income after provision for loan losses Non-interest Income	17,257	16,680	50,633	49,253
	2660	2 605	7 402	7 520
Service fees and other charges	2,660	2,605	7,492	7,539
Insurance income	2,366	2,225	7,640	7,538
Mortgage banking income	1,545 40	1,846 25	4,332 79	7,119 52
Gain on sale of non-mortgage loans	40 460	35	931	52 97
Gain on sale or call of securities Trust income	315	- 251	895	695
Income from Bank Owned Life Insurance		231		693 672
	1,130		1,584	
Other non-interest income	840	170	1,346	535
Total non-interest income	9,356	7,344	24,299	24,247
Non-interest Expense Compensation and benefits	9,287	8,718	26,468	25,991
Occupancy	1,613	1,719	20,408 4,905	5,022
FDIC insurance premium	350	326	4,903	1,257
Financial institutions tax	515	520 580	1,088	1,237
Data processing	1,489	1,318	4,333	3,812
Amortization of intangibles	269	296	4,333 832	945
Other non-interest expense	3,248	3,143	10,639	10,202
Total non-interest expense	3,248 16,771	16,100	49,789	49,066
Income before income taxes	9,842	7,924	25,143	49,000 24,434
Federal income taxes	9,842 2,773	2,445	7,206	24,434 7,286
	2,115	2,445	7,200	7,200

Net Income	\$7,069	\$ 5,479	\$17,937	\$17,148
Earnings per common share (Note 6)				
Basic	\$0.75	\$0.56	\$1.87	\$1.76
Diluted	\$0.71	\$0.54	\$1.79	\$1.69
Dividends declared per share (Note 5)	\$0.15	\$0.10	\$0.45	\$0.30
Average common shares outstanding (Note 6)				
Basic	9,445	9,780	9,577	9,763
Diluted	9,903	10,212	10,031	10,160

See accompanying notes

#### FIRST DEFIANCE FINANCIAL CORP. Consolidated Condensed Statements of Comprehensive Income (UNAUDITED) (Amounts in Thousands)

	Three Months Ended September 30,		Nine Months Endec September 30,		
	2014	2013	2014	2013	
Net Income	\$ 7,069	\$ 5,479	\$17,937	\$17,148	
Other comprehensive income (loss):					
Unrealized gains (losses) on securities available for sale	707	120	5,172	(6,044)	
Reclassification adjustment for security gains included in net income(1)	(460	) -	(931)	(97)	
Income tax benefit (expense)	(87	) (42 )	) (1,485)	2,149	
Other comprehensive income (loss)	160	78	2,756	(3,992)	
Comprehensive income	\$ 7,229	\$ 5,557	\$20,693	\$13,156	

(1) Amounts are included in gains on sale or call of securities on the Consolidated Condensed Statements of Income. Income tax expense associated with the reclassification adjustments, included in federal income taxes, for the three months ended September 30, 2014 and 2013 was \$138 and \$0, respectively. Income tax expense associated with the reclassification adjustments, included in federal income taxes, for the nine months ended September 30, 2014 and 2013 was \$279 and \$29, respectively.

#### FIRST DEFIANCE FINANCIAL CORP. Consolidated Condensed Statements of Changes in Stockholders' Equity (UNAUDITED) (Amounts in Thousands, except share data)

	Commor Stock		n Additional Paid-In Capital	O C	ccumulated ther omprehensi come (Loss	ivRetained	Treasury Stock	Total Stockhold Equity	ers'
Balance at January 1, 2014	\$ 127	<b>\$ 878</b>	\$136,403	\$	545	\$182,290	\$(48,096)	\$ 272,147	
Net income	-	-	-		-	17,937	-	17,937	
Other comprehensive income	-	-	-		2,756	-	-	2,756	
Stock option expense	-	-	60		-	-	-	60	
35,450 shares issued under stock									
option plan with \$67 income tax	-	-	15		-	(46)	569	538	
benefit, net of repurchases									
Restricted share activity under									
Stock Incentive Plans including	-	-	(313 )	)	-	-	212	(101	)
13,087 shares issued									
2,678 shares issued from direct	-	-	29		-	_	44	73	
purchases			-/						
399,288 shares repurchased	-	-	-		-	-	(10,873)		)
Common stock dividends declared	-	-	-		-	(4,304)		(4,304	)
Balance at September 30, 2014	\$ 127	\$ 878	\$136,194	\$	3,301	\$195,877	\$(58,144)	\$ 278,233	
Balance at January 1, 2013	\$ 127	\$ 878	\$136,046	\$	4,274	\$164,103	\$(47.300)	\$ 258,128	
Net income	-	-	-	Ψ	-	17,148	-	17,148	
Other comprehensive loss	_	_	-		(3,992	) -	_	(3,992	)
Stock option expense	-	-	35		-	-	_	35	,
20,707 shares issued under stock									
option plan with no income tax	-	-	(21)	)	-	(97)	390	272	
benefit, net of repurchases			,			,			
Restricted share activity under									
Stock Incentive Plans including	-	-	177		-	(45)	500	632	
31,796 shares issued						(,			
2,768 shares issued from direct									
purchases	-	-	20		-	-	44	64	
Common stock dividends declared	-	-	-		-	(2,928)	-	(2,928	)
Balance at September 30, 2013	\$ 127	\$ 878	\$136,257	\$	282	\$178,181	\$(46,366)		,
1			,			,	· · · /	,	

FIRST DEFIANCE FINANCIAL CORP. Consolidated Condensed Statements of Cash Flows (UNAUDITED) (Amounts in Thousands)

	Nine Months Ended September 30,		
	2014	2013	
Operating Activities	¢ 17 027	¢ 17 140	
Net income	\$17,937	\$17,148	
Items not requiring (providing) cash	055	1 2 4 0	
Provision for loan losses	955 2.180	1,349	
Depreciation	2,189	2,356	
Amortization of mortgage servicing rights, net of impairment recoveries	921 922	487	
Amortization of core deposit and other intangible assets	832	945 570	
Net amortization of premiums and discounts on loans and deposits	422	570	
Amortization of premiums and discounts on securities	300	401	
Loss on sale or disposals of property, plant and equipment	-	1	
Change in deferred taxes	(43)		
Proceeds from the sale of loans held for sale	115,877		
Originations of loans held for sale	(111,940)		
Gain from sale of loans		) (5,012 )	
Gain from sale or call of securities	· · · · · · · · · · · · · · · · · · ·	) (97 )	
(Gain)/loss on sale or write-down of real estate and other assets held for sale	· · · · · · · · · · · · · · · · · · ·	) 418	
Stock option expense	60	35	
Restricted stock expense (benefit)	· · · · · · · · · · · · · · · · · · ·	632	
Income from bank owned life insurance	(1,584 )	) (672 )	
Changes in:			
Accrued interest receivable	(1,125)	) (831 )	
Other assets	(4,579)	) 1,221	
Other liabilities	3,888	(133)	
Net cash provided by (used in) operating activities	20,231	30,588	
Investing Activities			
Proceeds from maturities of held-to-maturity securities	63	100	
Proceeds from maturities, calls and pay-downs of available-for-sale securities	15,293	30,258	
Proceeds from sale of real estate and other assets held for sale	2,071	2,696	
Proceeds from the sale of available-for-sale securities	14,520	4,027	
Proceeds from sale of non-mortgage loans	15,556	11,648	
Purchases of available-for-sale securities	(64,678)	(30,746)	
Proceeds from Federal Home Loan Bank stock redemption	5,548	1,305	
Purchase of bank-owned life insurance	(4,000)	) -	
Proceeds from cash surrender value of bank-owned life insurance	594	_	
Proceeds from bank-owned life insurance death benefit	910	-	
Purchases of portfolio mortgage loans	(16,594)	) (4,545 )	
Purchases of premises and equipment, net	(3,580)	) (1,760)	
r urenases or premises and equipment, net	(3,500)	(1,700)	

	) = )
Net cash provided by (used in) investing activities (90,951) (37,58	55)
Financing Activities	
Net decrease in deposits and advance payments by borrowers (4,818) (8,699	))
Repayment of Federal Home Loan Bank advances (730) (35	)
Increase in Federal Home Loan Bank short-term advances - 10,00	0
Increase (decrease) in securities sold under repurchase agreements 8,170 (880	)
Proceeds from exercise of stock options 538 272	
Proceeds from treasury stock purchases 73 64	
Cash dividends paid on common stock (4,304) (2,928	3)
Cash paid for common stock repurchases (10,873) -	
Net cash provided by (used in) financing activities (11,944) (2,206	<b>5</b> )
Increase (decrease) in cash and cash equivalents (82,664) (9,203	3)
Cash and cash equivalents at beginning of period 179,318 136,8	32
Cash and cash equivalents at end of period \$96,654 \$127,6	29
Supplemental cash flow information:	
Interest paid \$4,920 \$5,427	
Income taxes paid \$6,050 \$8,300	
Transfers from loans to real estate and other assets held for sale \$1,371 \$4,827	
Transfers from loans held-for-sale to loans \$1,178 \$-	

See accompanying notes.

FIRST DEFIANCE FINANCIAL CORP. Notes to Consolidated Condensed Financial Statements (Unaudited at September 30, 2014 and 2013)

1.

**Basis of Presentation** 

First Defiance Financial Corp. ("First Defiance" or the "Company") is a unitary thrift holding company that, through its subsidiaries, First Federal Bank of the Midwest ("First Federal"), First Insurance Group of the Midwest, Inc. ("First Insurance"), and First Defiance Risk Management Inc. (collectively, the "Subsidiaries"), focuses on traditional banking and property and casualty, life and group health insurance products. All significant intercompany transactions and balances are eliminated in consolidation.

First Federal is primarily engaged in community banking, attracting deposits from the general public and using those and other available sources of funds to originate loans primarily in the counties in which its offices are located. First Federal's traditional banking activities include originating and servicing residential, non-residential real estate, commercial, home improvement and home equity and consumer loans and providing a broad range of depository, trust and wealth management services. First Insurance is an insurance agency that does business in the Defiance, Bryan, Bowling Green, Maumee and Oregon, Ohio areas, offering property and casualty, group health insurance and life insurance products. First Defiance Risk Management is a wholly-owned insurance company subsidiary of the Company to insure the Company and its subsidiaries against certain risks unique to the operations of the Company and for which insurance may not be currently available or economically feasible in today's insurance marketplace. First Defiance Risk Management pools resources with several other similar insurance company subsidiaries of financial institutions to spread a limited amount of risk among themselves.

The consolidated condensed statement of financial condition at December 31, 2013 has been derived from the audited financial statements at that date, which were included in First Defiance's Annual Report on Form 10-K for the year-ended December 31, 2013.

The accompanying consolidated condensed financial statements as of September 30, 2014 and for the three and nine month periods ended September 30, 2014 and 2013 have been prepared by First Defiance without audit and do not include information or footnotes necessary for the complete presentation of financial condition, results of operations and cash flows in conformity with accounting principles generally accepted in the United States. These consolidated condensed financial statements should be read in conjunction with the financial statements and notes thereto included in First Defiance's 2013 Annual Report on Form 10-K for the year ended December 31, 2013. However, in the opinion of management, all adjustments, consisting of only normal recurring items, necessary for the fair presentation of the financial statements have been made. The results for the three and nine month periods ended September 30, 2014 are not necessarily indicative of the results that may be expected for the entire year.

#### 2. Significant Accounting Policies

Use of Estimates

The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the consolidated financial statements and accompanying notes. Actual results could differ from those estimates. Significant areas where First Defiance uses estimates are the valuation of certain investment securities, the determination of the allowance for loan losses, the valuation of mortgage servicing rights and goodwill, the determination of unrecognized income tax benefits and the fair value of financial instruments.

Earnings Per Common Share

Basic earnings per common share is computed by dividing net income by the weighted average number of shares of common stock outstanding during the period. All outstanding unvested share-based payment awards that contain rights to nonforfeitable dividends are considered participating securities for the calculation. Diluted earnings per common share include the dilutive effect of additional potential common shares issuable under stock options, warrants, restricted stock awards and stock grants.

#### Newly Adopted Accounting Standard

In January 2014, the FASB issued ASU 2014-01, "Accounting for Investments in Qualified Affordable Housing Projects." ASU 2014-01 applies to all reporting entities that invest in qualified affordable housing projects through limited liability entities. The pronouncement permits reporting entities to make an accounting policy election to account for these investments using the proportional amortization method if certain conditions exist. The pronouncement also requires disclosure that enables users of its financial statements to understand the nature of these investments. Under the proportional amortization method, an entity amortizes the initial cost of the investment in proportion to the tax credits and other tax benefits received and recognizes the net investment performance in the income statement as a component of income tax expense (benefit). The pronouncement should be applied retrospectively for all periods presented, effective for annual periods and interim reporting periods within those annual periods, beginning after December 15, 2014. Early adoption is permitted. The Company elected to early adopt ASU 2014-01 and such adoption did not have a material impact on the Company's Consolidated Financial Statements. As of September 30, 2014, the Company had \$3.7 million in qualified investments recorded in other assets, \$2.2 million in unfunded commitments recorded in other liabilities and \$100,000 of tax credits (benefit) recorded in federal income taxes.

#### Newly Issued but Not Yet Effective Accounting Standards

In January 2014, the FASB issued ASU 2014-04, "*Reclassification of Residential Real Estate Collateralized Consumer Mortgage Loans upon Foreclosure*." The objective of the amendments in ASU 2014-04 to Topic 310, "*Receivables - Troubled Debt Restructurings by Creditors*," is to reduce diversity by clarifying when an in substance repossession or foreclosure occurs, that is, when a creditor should be considered to have received physical possession of residential real estate property collateralizing a consumer mortgage loan such that the loan receivable should be derecognized and the real estate property recognized. The amendments are effective for fiscal years, and interim periods within those years, beginning after December 15, 2014. An entity can elect to adopt the amendments using either a modified retrospective transition method or a prospective transition method. Early adoption is permitted. The adoption of this guidance is not expected to have a material impact on the Company's Consolidated Financial Statements.

In May 2014, the FASB issued ASU 2014-09, "*Revenue from Contracts with Customers*." ASU 2014-09 relates to the recognition of revenue from contracts with customers. The new revenue pronouncement creates a single source of revenue guidance for all companies in all industries and is more principles-based than current revenue guidance. The pronouncement provides a five-step model for a company to recognize revenue when it transfers control of goods or services to customers at an amount that reflects the consideration to which it expects to be entitled in exchange for those goods or services. The five steps are (1) identify the contract with the customer, (2) identify the separate performance obligations in the contract, (3) determine the transaction price, (4) allocate the transaction price to the separate performance obligations and (5) recognize revenue when each performance obligation is satisfied. The pronouncement is effective for annual periods, and interim periods within those annual periods, beginning after December 15, 2016 using either a full retrospective approach for all periods presented in the period of adoption or a modified retrospective approach. Early adoption is not permitted. The Company is currently evaluating the impact of the adoption of this pronouncement on its Consolidated Financial Statements.

In June 2014, the FASB issued ASU No. 2014-12, "Accounting for Share-Based Payments When the Terms of an Award Provide That a Performance Target Could Be Achieved after the Requisite Service Period." The amendments in the ASU require that a performance target that affects vesting and that could be achieved after the requisite service period be treated as a performance condition. A reporting entity should apply existing guidance in Topic 718, Compensation - Stock Compensation, as it relates to awards with performance conditions that affect vesting to account for such awards. The performance target should not be reflected in estimating the grant-date fair value of the award. Compensation cost should be recognized in the period in which it becomes probable that the performance target will be achieved and should represent the compensation cost attributable to the period(s) for which the requisite service has already been rendered. If the performance target becomes probable of being achieved before the end of the requisite service period, the remaining unrecognized compensation cost should be recognized prospectively over the remaining requisite service period. The total amount of compensation cost recognized during and after the requisite service period should reflect the number of awards that are expected to vest and should be adjusted to reflect those awards that ultimately vest. The requisite service period ends when the employee can cease rendering service and still be eligible to vest in the award if the performance target is achieved. The amendments in this ASU are effective for interim or annual reporting periods beginning after December 15, 2015; early adoption is permitted. Entities may apply the amendments in this ASU either: (1) prospectively to all awards granted or modified after the effective date; or (2) retrospectively to all awards with performance targets that are outstanding as of the beginning of the earliest annual period presented in the financial statements and to all new or modified awards thereafter. The adoption of ASU No. 2014-12 is not expected to have a material impact on the Company's Consolidated Financial Statements.

#### 3. Fair Value

FASB ASC Topic 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants. A fair value measurement assumes that the transaction to sell the asset or transfer the liability occurs in the principal market for the asset or liability or, in the absence of a principal market, the most advantageous market for the asset or liability. The price in the principal (or most advantageous) market used to measure the fair value of the asset or liability shall not be adjusted for transaction costs. An orderly transaction is a transaction that assumes exposure to the market for a period prior to the measurement date to allow for marketing activities that are usual and customary for transactions involving such assets and liabilities; it is not a forced transaction. Market participants are buyers and sellers in the principal market that are (i) independent, (ii) knowledgeable, (iii) able to transact and (iv) willing to transact.

FASB ASC Topic 820 requires the use of valuation techniques that are consistent with the market approach, the income approach and/or the cost approach. The market approach uses prices and other relevant information generated by market transactions involving identical or comparable assets and liabilities. The income approach uses valuation techniques to convert future amounts, such as cash flows or earnings, to a single present amount on a discounted basis. The cost approach is based on the amount that currently would be required to replace the service capacity of an asset (replacement cost). Valuation techniques should be consistently applied. Inputs to valuation techniques refer to the assumptions that market participants would use in pricing the asset or liability. Inputs may be observable, meaning those that reflect the assumptions market participants would use in pricing the asset or liability developed based on the best information available. In that regard, FASB ASC Topic 820 established a fair value hierarchy for valuation inputs that gives the highest priority to quoted prices in active markets for identical assets or liabilities and the lowest priority to unobservable inputs. The fair value hierarchy is as follows:

*Level 1*: Quoted prices (unadjusted) in active markets for identical assets or liabilities that the reporting entity has the ability to access at the measurement date.

*Level 2*: Inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These might include quoted prices for similar assets or liabilities in active markets, quoted ·prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability (such as interest rates, prepayment speeds, credit risks, etc.) or inputs that are derived principally from or corroborated by market data by a correlation or other means.

*Level 3*: Unobservable inputs for determining fair value of assets and liabilities that reflect an entity's own assumptions about the assumptions that market participants would use in pricing the assets or liabilities.

A description of the valuation methodologies used for instruments measured at fair value, as well as the general classification of such instruments pursuant to the valuation hierarchy, is set forth below.

**Available for sale securities** - Securities classified as available for sale are generally reported at fair value utilizing Level 2 inputs where the Company obtains fair value measurements from an independent pricing service that uses matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2 inputs). The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows and the bonds' terms and conditions, among other things. Securities in Level 1 include federal agency preferred stock securities. Securities in Level 2 include U.S. Government agencies, mortgage-backed securities, collateralized mortgage obligations ("CMOs"), real estate mortgage investment conduits ("REMICs"), corporate bonds and municipal securities. The Company classified its pooled trust preferred collateralized debt obligations backed by pools of trust preferred securities issued by financial institutions and insurance companies. The two collateralized debt obligations, which are backed by financial institutions, are allowed under the Volcker Rule and classified as Level 3 based on the lack of observable market data, the Company estimated fair values based on a discounted cash flow model, which used appropriately adjusted discount rates reflecting credit and liquidity risks.

**Impaired loans -** Fair values for impaired collateral dependent loans are generally based on appraisals obtained from licensed real estate appraisers and in certain circumstances consideration of offers obtained to purchase properties prior to foreclosure. Appraisals for commercial real estate generally use three methods to derive value: cost, sales or market comparison and income approach. The cost method bases value in the cost to replace the current property. The value of market comparison approach evaluates the sales price of similar properties in the same market area. The income approach considers net operating income generated by the property and an investor's required return. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Comparable sales adjustments are based on known sales prices of similar type and similar use properties and duration of time that the property has been on the market to sell. Such adjustments made in the appraisal process are typically significant and result in a Level 3 classification of the inputs for determining fair value.

**Real Estate held for sale** - Assets acquired through or instead of loan foreclosure are initially recorded at fair value less costs to sell when acquired, establishing a new cost basis. These assets are then reviewed monthly by members of the asset review committee for valuation changes and are accounted for at lower of cost or fair value less estimated costs to sell. Fair value is commonly based on recent real estate appraisals which may utilize a single valuation approach or a combination of approaches including cost, comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments may be significant and typically result in a Level 3 classification of the inputs for determining fair value.

Appraisals for both collateral-dependent impaired loans and other real estate owned are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Company. Once received, a member of the Company's asset quality or collections department reviews the assumptions and approaches utilized in the appraisal. Appraisal values are discounted from 0% to 20% to account for other factors that may impact the value of collateral.

In determining the value of impaired collateral dependent loans and other real estate owned, significant unobservable inputs may be used, which include: physical condition of comparable properties sold, net operating income generated by the property and investor rates of return.

**Mortgage servicing rights** - On a quarterly basis, mortgage servicing rights are evaluated for impairment based upon the fair value of the rights as compared to the carrying amount. If the carrying amount of an individual tranche exceeds fair value, impairment is recorded on that tranche so that the servicing asset is carried at fair value. Fair value is determined at a tranche level based on a model that calculates the present value of estimated future net servicing income. The valuation model utilizes assumptions that market participants would use in estimating future net servicing income and are validated against available market data (Level 2).

**Mortgage banking derivative** - The fair value of mortgage banking derivatives are evaluated monthly based on derivative valuation models using quoted prices for similar assets adjusted for specific attributes of the commitments and other observable market data at the valuation date (Level 2).

The following table summarizes the financial assets measured at fair value on a recurring basis segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

#### Assets and Liabilities Measured on a Recurring Basis

September 30, 2014	Levellelvel 2 Inpultaputs		Inputs		Total Fair Value
	(In	Thousand	s)		
Available for sale securities:					
Obligations of U.S. Government corporations and agencies	\$-	\$973	\$	-	\$973
Mortgage-backed - residential	-	59,311		-	59,311
CMOs	-	81,850		-	81,850
REMICs	-	1,879		-	1,879
Corporate bonds	-	7,015		-	7,015
Obligations of state and political subdivisions	-	87,339		-	87,339
Mortgage banking derivative – asset	-	446		-	446

December 31, 2013		Level 2	Level 3	Total Fair
	Inputs	Inputs	Inputs	Value
	(In Tho	usands)		
Available for sale securities:				
Obligations of U.S. Government corporations and agencies	\$-	\$4,921	\$ -	\$4,921
Mortgage-backed - residential	-	41,292	-	41,292
CMOs	-	59,841	-	59,841
Trust preferred stock	1,654	-	582	2,236
Preferred stock	718	-	-	718
Corporate bonds	-	8,942	-	8,942
Obligations of state and political subdivisions	-	80,220		80,220
Mortgage banking derivative - asset	-	295	-	295

The table below presents a reconciliation and income classification of gains and losses for all assets measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three and nine months ended September 30, 2014 and 2013:

Fair Value Measurements Using Significant Unobservable Inputs (Le	evel 3)	
(In Thousands)		
Beginning balance, January 1, 2014	\$582	
Total gains or (losses) (realized/unrealized)		
Included in earnings (realized)	(329	)
Included in other comprehensive income (presented gross of taxes)	993	
Amortization	-	
Sales	(1,246	5)
Transfers in and/or out of Level 3	-	
Ending balance, September 30, 2014	\$-	

vel 3)
\$-
-
-
-
-
-
\$-

Fair Value Measurements Using Significant Unobservable Inputs (Level 3)				
(In Thousands)				
Beginning balance, January 1, 2013	\$1,474			
Total gains or (losses) (realized/unrealized)				
Included in earnings (realized)	-			
Included in other comprehensive income (presented gross of taxes)	416			
Amortization	-			
Sales	-			
Transfers in and/or out of Level 3	-			
Ending balance, September 30, 2013	\$1,890			

Fair Value Measurements Using Significant Unobservable Inputs (Le	vel 3)
(In Thousands)	
Beginning balance, July 1, 2013	\$1,736
Total gains or (losses) (realized/unrealized)	
Included in earnings (realized)	-
Included in other comprehensive income (presented gross of taxes)	154
Amortization	-
Sales	-
Transfers in and/or out of Level 3	-
Ending balance, September 30, 2013	\$1,890

The following table summarizes the financial assets measured at fair value on a non-recurring basis segregated by the level of the valuation inputs within the fair value hierarchy utilized to measure fair value:

#### Assets and Liabilities Measured on a Non-Recurring Basis

September 30, 2014	Levelevenputs		Level 3 Inputs		Total Fair Value	
	(In T	housands)				
Impaired loans						
Residential Loans	\$- \$	5 -	\$	435	\$ 435	
Commercial Loans	-	-		206	206	
Multi Family Loans	-	-		286	286	
Home Equity Loans	-	-		100	100	
CRE Loans	-	-		7,209	7,209	
Total impaired loans	-	-		8,236	8,236	
Mortgage servicing rights	-	1,131		-	1,131	
Real estate held for sale						
Residential Loans	-	-		-	-	
CRE loans	-	-		551	551	
Total real estate held for sale	-	-		551	551	

December 31, 2013	Levelevenputs		Level 3 Inputs		Total Fair Value	
	(In	Th	ousands)			
Impaired loans						
Residential Loans	\$-	\$	-	\$	259	\$ 259
Multi Family Residential	-		-		338	338
Home Equity Loans	-		-		531	531
CRE Loans	-		-		9,590	9,590
Total impaired loans	-		-		10,718	10,718
Mortgage servicing rights	-		1,370		-	1,370
Real estate held for sale						
Residential	-		-		112	112
CRE	-		-		1,278	1,278
Total Real Estate held for sale	-		-		1,390	1,390

For Level 3 assets and liabilities measured at fair value on a recurring or nonrecurring basis as of September 30, 2014, the significant unobservable inputs used in the fair value measurements were as follows:

	Fair Value	Valuation Technique	Unobservable Inputs	Range of Inputs		Weighted Average	
		(Dollars in Thousands)					
Impaired Loans- Applies to all loan classes	\$8,236	Appraisals which utilize sales comparison, net income and cost approach	Discounts for collection issues and changes in market conditions	0-10	%	10	%
Real estate held for sale – Applies to all classes	\$551	Appraisals which utilize sales comparison, net income and cost approach	Discounts for changes in market conditions	0-20	%	20	%

For Level 3 assets and liabilities measured at fair value on a recurring or nonrecurring basis as of December 31, 2013, the significant unobservable inputs used in the fair value measurements were as follows:

	Fair Value	Valuation Technique (Dollars in Thousands)	Unobservable Inputs	Range o Inputs	f	Weigh Averaş	
Trust preferred stock	\$582	Discounted cash flow	Constant prepayment rate	40	%	40	%
			Expected asset default	0-30	%	15	%
			Expected recoveries	10-15	%	10	%
	\$10,718			0-10	%	10	%

Impaired Loans- Applies to all loan classes	Appraisals which utilize sales comparison, net income and cost approach	Discounts for collection issues and changes in market conditions				
Real estate held for sale – Applies \$1,390 to all classes	Appraisals which utilize sales comparison, net income and cost approach	Discounts for changes in market conditions	0-20	%	20	%

Impaired loans, which are measured for impairment using the fair value of the collateral for collateral dependent loans, had a fair value of \$8.2 million, with a \$19,000 valuation allowance and a fair value of \$10.7 million, with no valuation allowance at September 30, 2014 and December 31, 2013, respectively. A provision expense of \$1.4 million and \$2.9 million for the three and nine months ended September 30, 2014 and a provision expense of \$1.3 million and \$2.5 million for the three and nine months ended September 30, 2013, respectively, was included in earnings.

Mortgage servicing rights, which are carried at the lower of cost or fair value, had a fair value of \$1.1 million with a valuation allowance of \$922,000 and a fair value of \$1.4 million with a valuation allowance of \$1.0 million at September 30, 2014 and December 31, 2013. A recovery of \$68,000 and \$105,000 for the three and nine months ended September 30, 2014 and recovery of \$480,000 for the three months and \$1.3 million for the nine months ended September 30, 2013 was included in earnings.

Real estate held for sale is determined using Level 3 inputs which include appraisals and are adjusted for estimated costs to sell. The change in fair value of real estate held for sale was \$53,000 and \$126,000 for the three and nine months ended September 30, 2014 and \$73,000 and \$287,000 for the three and nine months ended September 30, 2013, which was recorded directly as an adjustment to current earnings through non-interest expense.

In accordance with FASB ASC Topic 825, the Fair Value Measurements tables are a comparative condensed consolidated statement of financial condition based on carrying amount and estimated fair values of financial instruments as of September 30, 2014 and December 31, 2013. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of First Defiance.

Much of the information used to arrive at "fair value" is highly subjective and judgmental in nature and therefore the results may not be precise. Subjective factors include, among other things, estimated cash flows, risk characteristics and interest rates, all of which are subject to change. With the exception of investment securities, the Company's financial instruments are not readily marketable and market prices do not exist. Since negotiated prices for the instruments, which are not readily marketable, depend greatly on the motivation of the buyer and seller, the amounts that will actually be realized or paid per settlement or maturity of these instruments could be significantly different.

The carrying amount of cash and cash equivalents, term notes payable and advance payments by borrowers for taxes and insurance, as a result of their short-term nature, is considered to be equal to fair value and are classified as Level 1.

It was not practicable to determine the fair value of Federal Home Loan Bank ("FHLB") stock due to restrictions placed on its transferability.

The fair value of loans that reprice within 90 days is equal to their carrying amount. For other loans, the estimated fair value is calculated based on discounted cash flow analysis, using interest rates currently being offered for loans with similar terms, resulting in a Level 3 classification. Impaired loans are valued at the lower of cost or fair value as previously described. The allowance for loan losses is considered to be a reasonable adjustment for credit risk. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price. The fair value of loans held for sale is estimated based on binding contracts and quotes from third party investors resulting in a Level 2

classification.

The fair value of accrued interest receivable is equal to the carrying amounts resulting in a Level 2 or Level 3 classification, which is consistent with its underlying value.

The fair value of non-interest bearing deposits are considered equal to the amount payable on demand at the reporting date (i.e., carrying value) and are classified as Level 1. The fair value of savings, NOW and certain money market accounts are equal to their carrying amounts and are a Level 2 classification. Fair values of fixed rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits resulting in a Level 2 classification.

The fair values of securities sold under repurchase agreements are equal to their carrying amounts resulting in a Level 2 classification. The carrying value of subordinated debentures and deposits with fixed maturities is estimated based on discounted cash flow analyses based on interest rates currently being offered on instruments with similar characteristics and maturities resulting in a Level 3 classification.

FHLB advances with maturities greater than 90 days are valued based on discounted cash flow analysis, using interest rates currently being quoted for similar characteristics and maturities resulting in a Level 2 classification. The cost or value of any call or put options is based on the estimated cost to settle the option at September 30, 2014.

		(In Thousands)			
	Carrying Value	Total	Level 1	Level 2	Level 3
Financial Assets:					
Cash and cash equivalents	\$96,654	\$96,654	\$96,654	\$-	\$-
Investment securities	238,690	238,691	-	238,691	-
Federal Home Loan Bank Stock	13,802	N/A	N/A	N/A	N/A
Loans, net, including loans held for sale	1,617,437	1,621,309	-	6,064	1,615,245
Accrued interest receivable	6,903	6,903	-	1,326	5,577
Financial Liabilities:					
Deposits	\$1,730,645	\$1,731,977	\$340,575	\$1,391,402	\$-
Advances from Federal Home Loan Bank	21,790	22,050	-	22,050	-
Securities sold under repurchase agreements	60,089	60,089	-	60,089	-
Subordinated debentures	36,083	35,280	-	-	35,280

Fair Value Measurements at September 30, 2014

		Fair Value Measurements at December 31, 2013 (In Thousands)			
	Carrying Value	Total	Level 1	Level 2	Level 3
Financial Assets:					
Cash and cash equivalents	\$179,318	\$179,318	\$179,318	\$-	\$-
Investment securities	198,557	198,563	2,372	195,609	582
Federal Home Loan Bank Stock	19,350	N/A	N/A	N/A	N/A
Loans, net, including loans held for sale	1,564,618	1,568,929	-	9,140	1,559,789
Accrued interest receivable	5,778	5,778	4	696	5,078
Financial Liabilities:					
Deposits	\$1,735,792	\$1,738,216	\$348,943	\$1,389,273	\$-
Advances from Federal Home Loan Bank	22,520	22,713	-	22,713	-
Securities sold under repurchase agreements	51,919	51,919	-	51,919	-
Subordinated debentures	36,083	35,237	-	-	35,237

#### 4. Stock Compensation Plans

First Defiance has established equity based compensation plans for its directors and employees. On March 15, 2010, the Board adopted, and the shareholders approved at the 2010 Annual Shareholders Meeting, the First Defiance Financial Corp. 2010 Equity Incentive Plan (the "2010 Equity Plan"). The 2010 Equity Plan replaced all plans that were in existence at the time of adoption. All awards currently outstanding under prior plans will remain in effect in accordance with their respective terms. Any new awards will be made under the 2010 Equity Plan. The 2010 Equity Plan allows for issuance of up to 350,000 common shares through the award of options, stock grants, restricted stock units ("RSU"), stock appreciation rights or other stock-based awards.

As of September 30, 2014, 191,470 options had been granted and remained outstanding at option prices based on the market value of the underlying shares on the date the options were granted. Options granted under all plans vest 20% per year except, for the 2009 grant to the Company's executive officers, which vested 40% in 2011 and then 20% annually. All options expire ten years from the date of grant. Vested options of retirees expire on the earlier of the scheduled expiration date or three months after the retirement date.

In March 2013, the Company approved a 2013 Short-Term Incentive Plan ("STIP") and a 2013 Long-Term Incentive Plan ("LTIP") for selected members of management.

Under the 2013 STIP, the participants may earn up to 25% to 45% of their salary for potential payout based on the achievement of certain corporate performance targets during the calendar year. The participants are required to be employed on the day of payout in order to receive such payment. The final amount of benefits under the 2013 STIP was determined as of December 31, 2013 and paid out in cash in the first quarter of 2014.

Under the 2013 LTIP, the participants may earn up to 25% to 45% of their salary for potential payout in the form of equity awards based on the achievement of certain corporate performance targets over a three year period. The Company granted 86,065 RSU's to the participants in the 2013 LTIP effective January 1, 2013, which represents the maximum target award. The amount of benefit under the 2013 LTIP will be determined individually at the 12 month period ending December 31, 2013, the 24 month period ending December 31, 2014 and the 36 month period ending December 31, 2015. The awards' vesting will be as follows: 16.7% of the target award after the end of the performance period ending December 31, 2013, 27.8% of the target award at the end of the performance period ending December 31, 2015. The benefits earned under the 2013 LTIP will be paid out in equity in the first quarter following the close of the applicable performance period. The participants are required to be employed on the day of payout in order to receive such payment. A total of 6,425 RSU's were issued to the participants in the second quarter of 2014 for the year one period ended December 31, 2013.

In March 2014, the Company approved a 2014 STIP and a 2014 LTIP for selected members of management.

Under the 2014 STIP, the participants may earn up to 30% to 45% of their salary for potential payout based on the achievement of certain corporate performance targets during the calendar year. The final amount of benefits under the 2014 STIP will be determined as of December 31, 2014 and will be paid out in cash in the first quarter of 2015. The participants are required to be employed on the day of payout in order to receive such payment.

Under the 2014 LTIP, the participants may earn up to 20% to 45% of their salary for potential payout in the form of equity awards based on the achievement of certain corporate performance targets over a three year period. The Company granted 30,538 RSU's to the participants in the 2014 LTIP effective January 1, 2014, which represents the maximum target award. The amount of benefit under the 2014 LTIP will be determined individually at the end of the 36 month performance period ending December 31, 2016. The awards will vest 100% of the target award at the end of the performance period ending December 31, 2016. The benefits earned under the 2014 LTIP will be paid out in equity in the first quarter of 2017. The participants are required to be employed on the day of payout in order to receive such payment.

The fair value of each option award is estimated on the date of grant using the Black-Scholes model. Expected volatilities are based on historical volatilities of the Company's common shares. The Company uses historical data to estimate option exercise and post-vesting termination behavior. The expected term of options granted is based on historical data and represents the period of time that options granted are expected to be outstanding, which takes into account that the options are not transferable. The risk-free interest rate for the expected term of the option is based on the U.S. Treasury yield curve in effect at the time of the grant.

The fair value of stock options granted during the nine months ended September 30, 2014 was determined at the date of grant using the Black-Scholes stock option-pricing model and the following assumptions:

	Nine Months ended			
	September 30, 2014			
Expected average risk-free rate	1.51	%		
Expected average life	7.44 years			
Expected volatility	44.62	%		
Expected dividend yield	2.22	%		

The weighted-average fair value of options granted for the nine months ended September 30, 2014 was \$10.79. There were no options granted in the nine months ended September 30, 2013.

Following is activity under the plans during the six months ended September 30, 2014:

#### Stock options

	Options Outstanding	Av	eighted verage vercise Price	Weighted Average Remaining Contractual Term (in years)	Aggregate Intrinsic Value (in 000's)
Options outstanding, January 1, 2014	251,020	\$	20.76	-	
Forfeited or cancelled	(34,600)	)	26.52		
Exercised	(35,450)	)	16.37		
Granted	10,500		26.97		
Options outstanding, September 30, 2014	191,470	\$	20.87	3.15	\$ 1,189
Vested or expected to vest at September 30, 2014	180,970	\$	20.52	2.79	\$ 1,189
Exercisable at September 30, 2014	180,970	\$	20.52	2.79	\$ 1,189

As of September 30, 2014, there was \$99,000 of total unrecognized compensation cost related to unvested stock options granted under the Company's equity plans. The cost is expected to be recognized over a weighted-average period of 4.4 years.

At September 30, 2014, 91,812 RSU's were outstanding. Compensation expense is recognized over the performance period based on the achievements of targets as established under the plan documents. Total expense of \$389,000 was recorded during the nine months ended September 30, 2014 compared to an expense of \$711,000 for the same period in 2013. There was approximately \$565,000 included within other liabilities at September 30, 2014 related to the STIPs and LTIPs.

	Restricted S	tock Units	Stock G1	rants	
		Weighted-Average		Weighted-Average	
		Grant Date		Grant Date	
Unvested Shares	Shares	Fair Value	Shares	Fair Value	
Unvested at January 1, 2014	106,061	\$ 18.66	-	\$ -	
Granted	30,538	25.77	13,087	21.87	

Vested	(7,320	)	18.63	(7,320)	18.63
Forfeited	(37,467	)	18.71	-	-
Unvested at September 30,2014	91,812	\$	21.00	5,767	\$ 25.97

The maximum amount of compensation expense that may be recorded for the 2014 STIP and the 2012, 2013 and 2014 LTIPs at September 30, 2014 is approximately \$3.8 million. However, the estimated expense expected to be recorded as of September 30, 2014 based on the performance measures in the plans, is \$2.0 million, of which \$871,000 is unrecognized at September 30, 2014 and will be recognized over the remaining performance periods.

#### 5. Dividends on Common Stock

First Defiance declared and paid a \$0.15 per share common stock dividend in each of the first, second and third quarters of 2014 and declared and paid a \$0.10 per share common stock dividend in each of the first, second and third quarters of 2013.

#### 6. Earnings Per Common Share

The following table sets forth the computation of basic and diluted earnings per common share (In Thousands except per share data):

	Three mo Septemb	onths ended er 30,	Nine mor Septembe	oths ended er 30,
	2014	2013	2014	2013
Numerator for basic and diluted earnings per common share - Net income	e \$ 7,069	\$ 5,479	\$17,937	\$17,148
Denominator:				
Denominator for basic earnings per common share – weighted average common shares, including participating securities	9,445	9,780	9,577	9,763
Effect of warrants	350	337	347	315
Effect of restricted stock units	59	38	56	29
Effect of employee stock options	49	57	51	53
Denominator for diluted earnings per common share share	9,903	10,212	10,031	10,160
Basic earnings per common share	\$0.75	\$ 0.56	\$1.87	\$1.76
Diluted earnings per common share	\$0.71	\$ 0.54	\$1.79	\$1.69

There were 10,500 and 43,000 shares under options granted to employees excluded from the diluted earnings per common share calculation as they were anti-dilutive for the three and nine months ended September 30, 2014, respectively. There were 98,850 and 139,350 shares under option granted to employees excluded from the diluted earnings per common share calculation as they were anti-dilutive for both the three and nine months ended September 30, 2013.

## 7. Investment Securities

The following is a summary of available-for-sale and held-to-maturity securities:

	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
	(In Thousa	inds)		
At September 30, 2014				
Available-for-Sale Securities:				
Obligations of U.S. government corporations and agencies	\$1,000	\$ -	\$ (27	) \$973
Mortgage-backed securities – residential	58,669	895	(253	) 59,311
Collateralized mortgage obligations	81,497	989	(636	) 81,850
REMICs	1,875	4	-	1,879
Corporate bonds	6,898	127	(10	) 7,015
Obligations of state and political subdivisions	82,794	4,601	(56	) 87,339
Totals	\$232,733	\$ 6,616	\$ (982	) \$238,367

	Amor Cost	Gros tized Unre Gair	ecognized	Gross Unreco Losses	C	Fa	air Value
	(In Th	lousar	nds)				
Held-to-Maturity Securities*:							
FHLMC certificates	\$27	\$	-	\$	-	\$	27
FNMA certificates	99		-		-		99
GNMA certificates	42		1		-		43
Obligations of state and political subdivisions	155		-		-		155
Totals	\$323	\$	1	\$	-	\$	324

	Amortized Cost (In Thousa	Gross Unrealized Gains unds)	Gross Unrealized Losses	Fair Value
At December 31, 2013				
Available-for-Sale Securities:				
Obligations of U.S. government corporations and agencies	\$5,000	\$ -	\$ (79	) \$4,921
Mortgage-backed securities - residential	41,368	765	(841	) 41,292
Collateralized mortgage obligations	59,865	739	(763	) 59,841
Trust preferred stock and preferred stock	3,264	683	(993	) 2,954
Corporate bonds	8,854	129	(41	) 8,942
Obligations of state and political subdivisions	78,426	2,704	(910	) 80,220
Total Available-for-Sale	\$196,777	\$ 5,020	\$ (3,627	\$198,170

	Amor Cost (In Th	Gai	ecognized ns	Gros Unre Loss	ecognized	Fair Value
Held-to-Maturity Securities*:						
FHLMC certificates	\$31	\$	-	\$	-	\$ 31
FNMA certificates	120		4		-	124
GNMA certificates	50		2		-	52
Obligations of states and political subdivisions	186		-		-	186
Total Held-to-Maturity	\$387	\$	6	\$	-	\$ 393

\* FHLMC, FNMA, and GNMA certificates are residential mortgage-backed securities.

The amortized cost and fair value of the investment securities portfolio at September 30, 2014 are shown below by contractual maturity. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties. For purposes of the maturity table, mortgage-backed securities ("MBS") and collateralized mortgage obligations ("CMO"), which are not due at a single maturity date, have not been allocated over the maturity groupings. These securities may mature earlier than their weighted-average contractual maturities because of principal prepayments.

	Available-	for-Sale	Held-to-Maturity	
	Amortized	l Fair	AmortizedFair	
	Cost	Value	Cost	Value
	(In Thousa	ands)		
Due in one year or less	\$1,011	\$1,016	\$ -	\$ -
Due after one year through five years	7,697	7,979	155	155
Due after five years through ten years	32,980	34,664	-	-
Due after ten years	49,004	51,668	-	-
MBS/CMO	142,041	143,040	168	169
	\$232,733	\$238,367	\$ 323	\$ 324

Investment securities with a carrying amount of \$138.7 million at September 30, 2014 were pledged as collateral on public deposits, securities sold under repurchase agreements, Federal Reserve discount window and FHLB advances.

As of September 30, 2014, the Company's investment portfolio consisted of 354 securities, 53 of which were in an unrealized loss position.

The following tables summarize First Defiance's securities that were in an unrealized loss position at September 30, 2014 and December 31, 2013:

	Duration Less than Months		ed Loss Posi 12 Months		Total	
		Gross		Gross		
	Fair	Unrealized	1 Fair	Unrealized	l Fair	Unrealized
	Value	Loss	Value	Loss	Value	Loses
	(In Thous	sands)				
At September 30, 2014						
Available-for-sale securities:						
Obligations of U.S. government corporations and agencies	\$-	\$ -	\$ 973	\$ (27 )	\$973	\$ (27 )
Mortgage-backed securities - residential	12,607	(32	) 18,213	(221)	30,820	(253)
Collateralized mortgage obligations	16,695	(287	) 12,196	(349)	28,891	(636)
Obligations of state and political subdivisions	2,152	(15	) 3,283	(41)	5,435	(56)
Corporate bonds	-	-	990	(10)	990	(10)
Total temporarily impaired securities	\$31,454	\$ (334	) \$ 35,655	\$ (648 )	\$67,109	\$ (982 )

	Duration	of Unreali	zed Loss Po	osition			
	Less than 12 12 M			Months or Tatal			
	Months		Longer		Total		
		Gross	-	Gross			
	Fair	Unrealize	ed Fair	Unrealized	Fair	Unrealize	ed
	Value	Loss	Value	Loss	Value	Loses	
	(In Thous	sands)					
At December 31, 2013							
Available-for-sale securities:							
Obligations of U.S. government corporations and agencies	\$4,921	\$ (79	) \$ -	\$ -	\$4,921	\$ (79	)
Mortgage-backed securities - residential	24,846	(841	) -	-	24,846	(841	)
Collateralized mortgage obligations	26,530	(763	) -	-	26,530	(763	)
Corporate bonds	2,959	(41	) -	-	2,959	(41	)
Obligations of state and political subdivisions	19,209	(871	) 375	(39	) 19,584	(910	)
Trust preferred stock and preferred stock	-	-	582	(993	) 582	(993	)
Total temporarily impaired securities	\$78,465	\$ (2,595	) \$ 957	\$ (1,032	\$79,422	\$ (3,627	)

With the exception of trust preferred securities and corporate bonds, the above securities all have fixed interest rates, and all securities have defined maturities. Their fair value is sensitive to movements in market interest rates. First Defiance has the ability and intent to hold these investments for a time necessary to recover the amortized cost without impacting its liquidity position, and it is not more than likely that the Company will be required to sell the investments before anticipated recovery.

Realized gains from the sales of investment securities totaled \$460,000 (\$322,000 after tax) in the third quarter of 2014 while there were no realized gains in the third quarter of 2013. Realized gains from the sales of investment securities totaled \$931,000 (\$652,000 after tax) for the first nine months of 2014 compared to realized gains of \$97,000 (\$68,000 after tax) for the first nine months of 2013.

Management evaluates securities for other-than-temporary impairment ("OTTI") at least quarterly, and more frequently when economic or market conditions warrant such an evaluation. The investment portfolio is evaluated for OTTI by segregating the portfolio into two general segments. Investment securities classified as available-for-sale or held-to-maturity are generally evaluated for OTTI under FASB ASC Topic 320.

When OTTI occurs under either model, the amount of the OTTI recognized in earnings depends on whether an entity intends to sell the security or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current period credit loss. If an entity intends to sell or more likely than not will be required to sell the security before recovery of its amortized cost basis less any current period credit loss, the OTTI shall be recognized in earnings equal to the entire difference between the investment's amortized cost basis and its fair value at the balance sheet date. If an entity does not intend to sell the security and it is not more likely than not that the entity will be required to sell the security before recovery of its amortized cost basis and the amount related to all other factors. The amount of OTTI related to the credit loss is determined based on the present value of cash flows expected to be collected compared to the book value of the security and is recognized in earnings. The amount of OTTI related to other factors shall be recognized in other comprehensive income, net of applicable taxes. The previous amortized cost basis less the OTTI recognized in earnings shall become the new amortized cost basis of the investment.

For the first nine months of 2014 and 2013, management determined there was no OTTI. The Company held eight Collateralized Debt Obligations ("CDOs") at December 31, 2013. Two of the eight securities were sold in January 2014 with no gain or loss associated with that transaction and three were sold in June 2014 for a loss of \$329,000. The Company holds three CDOs at September 30, 2014 with a zero value.

There was no OTTI recognized in accumulated other comprehensive income ("AOCI") at September 30, 2014. There was \$645,000 recognized in AOCI at December 31, 2013.

The proceeds from the sales and calls of securities and the associated gains are listed below:

Three Months Ended Months Ended September 30, September 30, 2014 2013 2014 2013 (In Thousands) \$10,738 \$ -Proceeds \$14,520 \$4,027 Gross realized gains 460 1.573 97 Gross realized losses (642 ) -\_ -

#### 8. Loans

Loans receivable consist of the following:

	September 30, 2014	December 31, 2013	
	(In Thousand	ls)	
Real Estate:			
Secured by 1-4 family residential	\$209,135	\$ 195,752	
Secured by multi-family residential	166,082	148,952	
Secured by commercial real estate	668,361	670,666	
Construction	116,809	86,058	
	1,160,387	1,101,428	
Other Loans:			
Commercial	392,465	388,236	
Home equity and improvement	111,151	106,930	
Consumer Finance	16,616	16,902	
	520,232	512,068	
Total loans	1,680,619	1,613,496	
Deduct:			
Undisbursed loan funds	(43,548)	(32,290)	
Net deferred loan origination fees and costs	(805)	(758)	
Allowance for loan loss	(24,567)	(24,950)	
Totals	\$1,611,699	\$ 1,555,498	

Loan segments have been identified by evaluating the portfolio based on collateral and credit risk characteristics.

The following table discloses allowance for loan loss activity for the quarter ended September 30, 2014 and September 30, 2013 by portfolio segment and impairment method (In Thousands):

Quarter Ended September 30		·	mØømmerci			Home E	quity Consun	ner Total
2014	Residentia			Constru	cticonmerc	iaand	Finance	Total
	Real Estat	eReal Esta	teEstate			Improve		
Beginning Allowance	\$ 2,345	\$ 2,480	\$11,476	\$ 199	\$6,199	\$ 1,780	\$ 148	\$24,627
Charge-Offs	(95)	-	(246)	) –	(1,272	) (42	) (16	) (1,671)
Recoveries	13	2	978	-	109	87	16	1,205
Provisions	161	99	(1,121)	15	1,384	(134	) 2	406
Ending Allowance	\$ 2,424	\$ 2,581	\$11,087	\$ 214	\$6,420	\$ 1,691	\$ 150	\$24,567

Quarter Ended September 30. 2013	1-4 FamilyMulti- Fa ResidentiaResidenti Real EstateReal Esta	alReal	al Constru	ct <b>i©a</b> mmer	Home Equity cial and Improve	Finance	ner Total
Beginning Allowance	\$ 3,197 \$ 2,425	\$13,140	\$83	\$ 5,474	\$ 1,786	\$ 165	\$26,270
Charge-Offs	(78) -	(829)	-	(39	) (170	) (33	) (1,149)
Recoveries	- 23	248	-	68	9	19	367
Provisions	(344 ) 107	525	36	43	98	11	476
Ending Allowance	\$ 2,798 \$ 2,532	\$13,084	\$ 119	\$ 5,546	\$ 1,723	\$ 162	\$25,964

The following table discloses allowance for loan loss activity for the year-to-date ended September 30, 2014 and September 30, 2013 by portfolio segment and impairment method (In Thousands):

Year-to-date Ended	1-4 Family Multi- Fami	ilCommercial	Home Eq	uity
September 30, 2014	<b>Residential Residential</b>	Real Construct	tio6commercial and	ConsumerTotal
September 50, 2014	Real Estate Real Estate	Estate	Improven	nent
Beginning Allowance	\$ 2,847 \$ 2,508	\$ 12,000 \$ 134	\$ 5,678 \$ 1,635	\$ 148 \$24,950
Charge-Offs	(364 ) -	(514 ) -	(2,770) (306	) (39 ) (3,993 )
Recoveries	167 7	1,901 -	358 172	50 2,655
Provisions	(226) 66	(2,300) 80	3,154 190	(9) 955
Ending Allowance	\$ 2,424 \$ 2,581	\$ 11,087 \$ 214	\$ 6,420 \$ 1,691	\$ 150 \$24,567
Voor to data Fridad	1-4 Family Multi- Fami Residential Residential	lly <sub>Communicat</sub>	Home Equ	uity
Year-to-date Ended September 30, 2013	<b>Residential Residential</b>	Real Estate Construct	tioCommercialand	ConsumerTotal
September 50, 2015	Real Estate Real Estate	Keal Estate	Improvem	nent
Beginning Allowance	\$ 3,506 \$ 2,197	\$ 12,702 \$ 75	\$ 6,325 \$ 1,759	\$ 147 \$26,711
Charge-Offs	(468) (6)	) (1,372 ) -	(560) (612	) (87 ) (3,105)
Recoveries	155 -	516 -	201 70	67 1,009
Provisions	(395) 341	1,238 44	(420) 506	35 1,349
Ending Allowance	\$ 2,798 \$ 2,532	\$ 13,084 \$ 119	\$ 5,546 \$ 1,723	\$ 162 \$25,964

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of September 30, 2014: (In Thousands)

	1-4 Family	Multi- Family				Home		
	Residential	Residential	Commercia	1		Equity	Consumer	
	Real Estate	Real Estate	Real Estate	Constructio	Commercia	l& Improvement	Finance	Total
Allowance for loan losses:	Listute		Listate			mprovement		
Ending allowance balance attributable to loans:								
Individually evaluated for impairment	\$220	\$ -	\$1,142	\$ -	\$36	\$ 24	\$-	\$1,422
Collectively evaluated for impairment	2,204	2,581	9,945	214	6,384	1,667	150	23,145
Acquired with deteriorated credit quality	-	-	-	-	-	-	-	-
Total ending allowance balance	\$2,424	\$ 2,581	\$11,087	\$214	\$6,420	\$ 1,691	\$150	\$24,567
Loans:								
Loans individually evaluated for impairment	\$9,760	\$ 338	\$28,160	\$ 262	\$6,010	\$ 2,242	\$44	\$46,816
Loans collectively evaluated for impairment	199,789	165,903	642,180	72,944	387,827	109,357	16,558	1,594,558
	1	-	169	-	23	-	-	193

Loans acquired with deteriorated credit quality

 
 Total ending loans balance
 \$ 209,550
 \$ 166,241
 \$ 670,509
 \$ 73,206
 \$ 393,860
 \$ 111,599
 \$ 16,602
 \$ 1,641,567

The following table presents the balance in the allowance for loan losses and the recorded investment in loans by portfolio segment and based on impairment method as of December 31, 2013: (In Thousands)

	1-4 Family	Multi- Family				Home	G	
		Residential		1		Equity	Consumer	
	Real Estate	Real Estate	Real Estate	Constructio	Commercia	l& Improvement	Finance	Total
Allowance for loan losses:	Listate		Listate			inipro vonieni	-	
Ending allowance balance attributable to loans:								
Individually evaluated for impairment	\$220	\$ -	\$1,121	\$ -	\$6	\$ 45	\$-	\$1,392
Collectively evaluated for impairment	2,627	2,508	10,879	134	5,672	1,590	148	23,558
Acquired with deteriorated credit quality	-	-	-	-	-	-	-	-
Total ending allowance balance	\$2,847	\$ 2,508	\$12,000	\$ 134	\$ 5,678	\$ 1,635	\$148	\$24,950
Loans:								
Loans individually evaluated for impairment	\$10,245	\$ 840	\$ 34,874	\$ 263	\$8,737	\$ 2,429	\$53	\$57,441
Loans collectively evaluated for impairment	185,923	148,294	637,657	53,467	380,711	104,958	16,838	1,527,848
	29	-	174	-	27	-	-	230

Loans acquired with deteriorated credit quality

Total ending<br/>loans balance\$196,197\$149,134\$672,705\$53,730\$389,475\$107,387\$16,891\$1,585,519

The following table presents the average balance, interest income recognized and cash basis income recognized on impaired loans by class of loans. (In Thousands)

	*			Nine Months Ended September 30, 2014			
	Average Balance	Interest Income Recognized	Cash Basis Income Recognized	Average Balance	Interest Income Recognized	Cash Basis Income Recognized	
Residential Owner Occupied	\$ 6,242	\$ 84	\$ 87	\$ 6,235	\$ 250	\$ 245	
Residential Non Owner Occupied	3,537	31	31	3,778	101	102	
Total Residential Real Estate	9,779	115	118	10,013	351	347	
Construction	261	4	4	261	10	13	
Multi-Family	349	1	1	368	3	3	
CRE Owner Occupied	8,238	35	29	9,014	108	97	
CRE Non Owner Occupied	18,144	200	201	18,656	605	609	
Agriculture Land	536	3	2	635	11	7	
Other CRE	2,576	5	5	2,075	15	16	
Total Commercial Real Estate	29,494	243	237	30,381	739	729	
Commercial Working Capital	3,111	9	9	3,107	20	20	
Commercial Other	4,325	4	3	4,612	8	6	
Total Commercial	7,436	13	12	7,719	28	26	
Home Equity and Home Improvement	2,185	25	24	2,240	75	74	
Consumer	47	1	1	52	3	3	
Total Impaired Loans	\$ 49,551	\$ 402	\$ 397	\$ 51,034	\$ 1,209	\$ 1,195	

The following table presents the average balance, interest income recognized and cash basis income recognized on impaired loans by class of loans: (In Thousands)

	Three Months Ended September 30, 2013			Nine Months Ended September 30, 2013			
	Average Balance	Interest Income Recognized	Cash Basis Income Recognized	Average Balance	Interest Income Recognized	Cash Basis Income Recognized	
Residential Owner Occupied	\$ 6,463	\$ 88	\$ 89	\$ 6,705	\$ 268	\$ 266	
Residential Non Owner Occupied	4,261	42	43	4,465	116	117	
Total Residential Real Estate	10,724	130	132	11,170	384	383	
Construction	261	4	5	142	6	6	
Multi-Family	1,078	9	9	1,261	20	21	
CRE Owner Occupied	14,339	121	127	14,520	304	302	
CRE Non Owner Occupied	23,254	237	264	23,786	675	687	
Agriculture Land	674	4	2	800	21	13	
Other CRE	3,226	14	14	4,297	28	24	
Total Commercial Real Estate	41,493	376	407	43,403	1,028	1,026	
Commercial Working Capital	3,058	13	14	2,273	33	37	
Commercial Other	5,918	14	15	6,449	64	58	
Total Commercial	8,976	27	29	8,722	97	95	
Home Equity and Home Improvement	2,596	29	29	2,684	95	91	
Consumer	76	1	2	90	5	5	
Total Impaired Loans	\$ 65,204	\$ 576	\$ 613	\$ 67,472	\$ 1,635	\$ 1,627	

The following table presents loans individually evaluated for impairment by class of loans: (In Thousands)

	Septembe	er 30, 2014		Decembe	r 31, 2013	
	Unpaid	Decorded	Allowance	Unpaid	Decorded	Allowance
	Principal	Recorded Investment	for Loan Losses	Principal	Recorded Investment	for Loan Losses
	Balance*	mvestment	Allocated	Balance*	mvestment	Allocated
With no allowance recorded:						
Residential Owner Occupied	\$4,250	\$ 4,150	\$ -	\$4,744	\$ 4,729	\$ -
Residential Non Owner Occupied	3,169	3,070	-	4,844	4,329	-
Total 1-4 Family Residential Real Estate	7,419	7,220	-	9,588	9,058	-
Multi-Family Residential Real Estate	488	338	-	989	840	-
CRE Owner Occupied	7,446	5,088	-	11,105	8,376	-
CRE Non Owner Occupied	4,619	3,934	-	9,399	7,740	-
Agriculture Land	476	457	-	629	488	-
Other CRE	3,003	2,458	-	3,274	2,452	-
Total Commercial Real Estate	15,544	11,937	-	24,407	19,056	-
Construction	261	262	-	300	263	-
Commercial Working Capital	3,476	1,496	-	3,147	3,146	-
Commercial Other	4,596	3,605	-	6,063	5,415	-
Total Commercial	8,072	5,101	-	9,210	8,561	-
Home Equity and Home Improvement	2,144	2,093	-	1,985	1,992	-
Consumer Finance	44	44	-	53	53	-
Total loans with no allowance recorded	\$33,972	\$ 26,995	\$ -	\$46,532	\$ 39,823	\$ -
With an allowance recorded:						
Residential Owner Occupied	\$2,065	\$ 2,068	\$ 211	\$1,100	\$ 1,103	\$ 218
Residential Non Owner Occupied	470	472	9	84	84	2
Total 1-4 Family Residential Real Estate	2,535	2,540	220	1,184	1,187	220
Multi-Family Residential Real Estate	-	-	-	-	-	-
CRE Owner Occupied	2,997	2,423	144	3,212	2,765	166
CRE Non Owner Occupied	13,749	13,610	994	12,756	12,803	946
Agriculture Land	75	79	1	195	197	7
Other CRE	139	111	3	82	53	2
Total Commercial Real Estate	16,960	16,223	1,142	16,245	15,818	1,121
Construction	-	-	-	-	-	-
Commercial Working Capital	652	654	21	-	_	-
Commercial Other	253	255	15	176	176	6
Total Commercial	905	909	36	176	176	6
Home Equity and Home Improvement	148	149	24	436	437	45
Consumer Finance	-	-	-	-	-	-
Total loans with an allowance recorded	\$20,548	\$ 19,821	\$ 1,422	\$18,041	\$ 17,618	\$ 1,392

\*Presented gross of charge-offs

The following table presents the aggregate amounts of non-performing assets, comprised of non-performing loans and real estate owned on the dates indicated:

	Septembe 30, 2014	er December 31, 2013
	(In Thous	sands)
Non-accrual loans	\$22,525	\$ 27,847
Loans over 90 days past due and still accruing	-	-
Total non-performing loans	22,525	27,847
Real estate and other assets held for sale	5,326	5,859
Total non-performing assets	\$27,851	\$ 33,706

The following table presents the aging of the recorded investment in past due and non accrual loans as of September 30, 2014 by class of loans: (In Thousands)

	Current	30-59 days	60-89 days	90+ days	Total Past Due	Total Non Accrual
Residential Owner Occupied Residential Non Owner Occupied	\$143,791 63,380	\$ 28	\$ 696 54	\$ 753 848	\$ 1,477 902	\$ 1,217 1,836
Total 1-4 Family Residential Real Estate	207,171	28	750	1,601	2,379	3,053
Multi-Family Residential Real Estate	166,241	-	-	-	-	407
CRE Owner Occupied CRE Non Owner Occupied Agriculture Land Other Commercial Real Estate	300,079 237,839 85,304 40,353	1171 77 82 69	887 28 118 -	1,895 1,866 482 259	3,953 1,971 682 328	5,963 4,096 977 2,432
Total Commercial Real Estate	663,575	1,399	1,033	4,502	6,934	13,468
Construction	73,206	-	-	-	-	-
Commercial Working Capital Commercial Other	140,229 247,775	- 1,122	164 17	1,143 3,410	1,307 4,549	1,480 4,056
Total Commercial	388,004	1,122	181	4,553	5,856	5,536
Consumer Finance Home Equity/Home Improvement	16,509 110,376	83 1,035	10 119	- 69	93 1,223	- 69

Total Loans

\$1,625,082 \$3,667 \$2,093 \$10,725 \$16,485 \$22,533

The following table presents the aging of the recorded investment in past due and non accrual loans as of December 31, 2013 by class of loans: (In Thousands)

	Current	30-59 days	60-89 days	90+ days	Total Past Due	Total Non Accrual
Residential Owner Occupied	\$126,855	\$ 1,530	\$ 191	\$1,009	\$ 2,730	\$ 1,329
Residential Non Owner Occupied	65,292	531	403	386	1,320	1,943
					-,	-,
Total 1-4 Family Residential Real Estate	192,147	2,061	594	1,395	4,050	3,272
-						
Multi-Family Residential Real Estate	149,134	-	-	-	-	583
CRE Owner Occupied	311,253	334	495	3,671	4,500	7,492
CRE Non Owner Occupied	225,433	1,067	918	902	2,887	4,717
Agriculture Land	81,954	21	-	73	94	630
Other Commercial Real Estate	45,297	-	-	1,287	1,287	2,412
Total Commercial Real Estate	663,937	1,422	1,413	5,933	8,768	15,251
Construction	53,730	-	-	-	-	-
a				110	44.0	
Commercial Working Capital	155,373	-	-	419	419	2,917
Commercial Other	230,054	37	26	3,566	3,629	5,419
	205 427	27	26	2 0 9 5	4.049	0.226
Total Commercial	385,427	37	26	3,985	4,048	8,336
Consumer Finance	16,759	131		_	131	_
Home Equity/Home Improvement	105,657	1,163	155	413	1,731	413
Home Equity/Home Improvement	105,057	1,105	100	715	1,751	715
Total Loans	\$1,566,791	\$ 4,814	\$ 2,188	\$11,726	\$ 18,728	\$ 27,855
			•	•		•

## **Troubled Debt Restructurings**

As of September 30, 2014 and December 31, 2013, the Company had a recorded investment in troubled debt restructurings ("TDRs") of \$32.0 million and \$33.4 million, respectively. The Company allocated \$1.2 million of specific reserves to those loans at each of September 30, 2014 and December 31, 2013, and committed to lend additional amounts totaling up to \$68,000 and \$300,000 at September 30, 2014 and December 31, 2013, respectively.

The Company offers various types of concessions when modifying a loan, however, forgiveness of principal is rarely granted. Each TDR is uniquely designed to meet the specific needs of the borrower. Commercial and industrial loans modified in a TDR often involve temporary interest-only payments, term extensions, and converting revolving credit

lines to term loans. Additional collateral or an additional guarantor is often requested when granting a concession. Commercial mortgage loans modified in a TDR often involve temporary interest-only payments, re-amortization of remaining debt in order to lower payments, and sometimes reducing the interest rate lower than the current market rate. Residential mortgage loans modified in a TDR are comprised of loans where monthly payments are lowered, either through interest rate reductions or principal only payments for a period of time, to accommodate the borrowers' financial needs, interest is capitalized into principal, or the term and amortization are extended. Home equity modifications are made infrequently and usually involve providing an interest rate that is lower than the borrower would be able to obtain due to credit issues. All retail loans where the borrower is in bankruptcy are classified as TDRs regardless of whether or not a concession is made.

Of the loans modified in a TDR as of September 30, 2014, \$5.5 million are on non-accrual status and partial charge-offs have in some cases been taken against the outstanding balance. Loans modified as a TDR may have the financial effect of increasing the allowance associated with the loan. If the loan is determined to be collateral dependent, the estimated fair value of the collateral, less any selling costs is used to determine if there is a need for a specific allowance or charge-off. If the loan is determined to be cash flow dependent, the allowance is measured based on the present value of expected future cash flows discounted at the loan's pre-modification effective interest rate.

The following table presents loans by class modified as troubled debt restructurings that occurred during the three and nine month periods ending September 30, 2014 and September 30, 2013:

	Months Ended September 30, 2014		Loans Modified as a TDR for the Nit Months Ended September 30, 2014 (\$ In Thousands)	
Troubled Debt Restructurings	Number of Loans	Recorded Investment (as of period end)	Number of Loans	Recorded Investment (as of period end)
Residential Owner Occupied	2	\$ 308	17	\$ 1,680
Residential Non Owner Occupied	2	361	2	361
CRE Owner Occupied	0	-	0	-
CRE Non Owner Occupied	1	135	2	493
Agriculture Land	0	-	0	-
Other CRE	0	-	0	-
Commercial working capital or other	2	24	13	1,700
Home Equity / Improvement	5	234	12	401
Consumer Finance	1	3	3	22
Total	13	\$ 1,065	49	\$ 4,657

The loans described above increased the allowance for loan loss by \$60,000 in the three month period ending September 30, 2014 and increased the allowance for loan loss by \$55,000 in the nine month period ending September 30, 2014.

	Months Ended September 30, 2013 M		Loans Modified as a TDR for the Nir Months Ended September 30, 2013 (\$ In Thousands)	
Troubled Debt Restructurings	Number of Loans	Recorded Investment (as of period end)	Number of Loans	Recorded Investment (as of period end)
Residential Owner Occupied	0	\$ -	8	\$ 746
Residential Non Owner Occupied	5	206	6	393
CRE Owner Occupied	1	47	5	802
CRE Non Owner Occupied	0	-	1	1,361
Agriculture Land	0	-	1	214
Other CRE	0	-	1	31
Commercial working capital or other	5	941	6	988
Home Equity / Improvement	4	66	13	536
Consumer Finance	0	-	2	13
Total	15	\$ 1,260	43	\$ 5,084

The loans described above decreased the ALLL by \$15,000 in the three month period ending September 30, 2013 and increased the ALLL by \$359,000 in the nine month period ending September 30, 2013.

Of the 2014 modifications, 14 were made TDRs due to the fact that the borrower has filed bankruptcy, 4 were made TDRs due to a rate reduction, 1 was made a TDR due to an interest only period, 8 were made TDRs due to extending the amortization, 2 were made TDRs due to a reduction in the payment, 6 were made TDRs due to advancing or renewing funds to a watchlist credit, 2 were made to term out lines of credit, 2 were made to extend the maturity of existing loans, and 10 were made TDRs to refinance current debt for payment relief.

The following table presents loans by class modified as TDRs for which there was a payment default within twelve months following the modification during the three and nine month period ending September 30, 2014 and September 30, 2013:

	Three Months Ended S 2014 (\$ In Thousands)	September 30,	Nine Months Ended Se (\$ In Thousands)	eptember 30, 2014
Troubled Debt Restructurings That Subsequently Defaulted	Number of Loans	Recorded Investment (as of period end)	Number of Loans	Recorded Investment (as of period end)

Residential Owner Occupied	1	\$ 80	1	\$ 80
Residential Non Owner Occupied	0	0	1	182
CRE Owner Occupied	4	146	4	146
CRE Non Owner Occupied	0	-	0	-
Agriculture Land	0	-	0	-
Other CRE	0	-	0	-
Commercial working capital or other	4	1,269	4	1,269
Home Equity / Improvement	0	-	0	-
Consumer Finance	0	-	0	-
Total	9	\$ 1,495	10	\$ 1,677

The TDRs that subsequently defaulted described above decreased the allowance for loan losses by \$15,000 for the three and nine month periods ended September 30, 2014.

A default for purposes of this disclosure is a TDR loan in which the borrower is 90 days contractually past due under the modified terms.

	Three Months Ended September 30, 2013 (\$ In Thousands)			Nine Months Ended September 30, 2013 (\$ In Thousands)		
Troubled Debt Restructurings That Subsequently Defaulted	Number of Loans	Inve	orded estment (as of od end)	Number of Loans	Inv	corded estment (as of iod end)
Residential Owner Occupied	4	\$	339	5	\$	432
Residential Non Owner Occupied	1		78	1		78
CRE Owner Occupied	0		-	0		-
CRE Non Owner Occupied	0		-	1		212
Agriculture Land	0		-	0		-
Other CRE	0		-	0		-
Commercial / Industrial	2		178	2		178
Home Equity / Improvement	2		38	2		38
Consumer Finance	0		-	0		-
Total	9	\$	633	11	\$	938

The TDRs that subsequently defaulted described above did not have an impact on the allowance for loan losses for the three month period ended September 30, 2013, and decreased the allowance for loan losses by \$11,000 for the nine month period ended September 30, 2013.

The terms of certain other loans were modified during the period ending September 30, 2014 that did not meet the definition of a TDR. The modification of these loans involved a modification of the terms of a loan to borrowers who were not experiencing financial difficulties. A total of 43 loans were modified under this definition during the three month period ended September 30, 2014 and a total of 118 loans were modified under this definition during the nine month period ended September 30, 2014.

In order to determine whether a borrower is experiencing financial difficulty, an evaluation is performed on the probability that the borrower will be in payment default on any of its debt in the foreseeable future without the modification.

## **Credit Quality Indicators**

Loans are categorized into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends, among other factors. Loans are analyzed individually by classifying the loans as to credit risk. This analysis includes all non-homogenous loans, such as commercial and commercial real estate loans and certain homogenous mortgage, home equity and consumer loans. This analysis is performed on a quarterly basis. First Defiance uses the following definitions for risk ratings:

**Special Mention.** Loans classified as special mention have a potential weakness that deserves management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or of the institution's credit position at some future date.

**Substandard.** Loans classified as substandard are inadequately protected by the current net worth and paying capacity of the obligor or of the collateral pledged, if any. Loans so classified have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

**Doubtful.** Loans classified as doubtful have all the weaknesses inherent in those classified as substandard, with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently existing facts, conditions, and values, highly questionable and improbable.

**Not Graded.** Loans classified as not graded are generally smaller balance residential real estate, home equity and consumer installment loans which are originated primarily by using an automated underwriting system. These loans are monitored based on their delinquency status and are evaluated individually only if they are seriously delinquent.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be pass rated loans. As of September 30, 2014, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows (In Thousands):

Class	Pass	Special Mention	Substandard	Doubtful	Not Graded	Total
1-4 Family Owner Occupied 1-4 Family Non Owner Occupied	\$4,126 52,141	\$133 1,938	\$ 2,075 4,924	\$ 461 -	\$138,454 5,298	\$145,249 64,301
Total 1-4 Family Real Estate	56,267	2,071	6,999	461	143,752	209,550
Multi-Family Residential Real Estate	163,984	226	1,105	-	926	166,241
CRE Owner Occupied CRE Non Owner Occupied Agriculture Land Other CRE	272,820 216,228 83,008 36,525	21,464 8,428 1,886 9	8,442 15,122 1,092 3,545	- - -	1,306 32 - 602	304,032 239,810 85,986 40,681
Total Commercial Real Estate	608,581	31,787	28,201	-	1,940	670,509
Construction	62,030	-	262	-	10,914	73,206
Commercial Working Capital Commercial Other	133,633 238,601	6,068 8,609	1,837 5,112	-	-	141,538 252,322
Total Commercial	372,234	14,677	6,949	-	-	393,860

Home Equity and Home Improvement	-	-	1,154	69	110,376	111,599
Consumer Finance	-	-	67	-	16,535	16,602
Total Loans	\$1,263,096	\$48,761	\$ 44,737	\$ 530	\$284,443	\$1,641,567

As of December 31, 2013, and based on the most recent analysis performed, the risk category of loans by class of loans is as follows (In Thousands):

Class	Pass	Special Mention	Substandard	Doubtful	Not Graded	Total
1-4 Family Owner Occupied	\$4,287	\$18	\$ 3,515	\$ -	\$121,765	\$129,585
1-4 Family Non Owner Occupied	51,660	2,894	5,699	-	6,359	66,612
i fi uning i ton o wher o coupled	21,000	2,071	5,077		0,007	00,012
Total 1-4 Family Real Estate	55,947	2,912	9,214	-	128,124	196,197
Multi-Family Residential Real Estate	145,407	875	1,888	-	964	149,134
CRE Owner Occupied	291,770	10,584	11,665	-	1,734	315,753
CRE Non Owner Occupied	200,790	10,254	17,185	-	91	228,320
Agriculture Land	80,418	578	1,051	-	-	82,047
Other CRE	40,676	2,074	3,104	-	731	46,585
	,	_,	0,101		,	.0,000
Total Commercial Real Estate	613,654	23,490	33,005	-	2,556	672,705
Construction	43,465	-	263	-	10,002	53,730
					,	
Commercial Working Capital	148,703	3,429	3,660	-	-	155,792
Commercial Other	219,790	6,994	6,899	-	-	233,683
	,	-,	-,			
Total Commercial	368,493	10,423	10,559	_	_	389,475
	500,195	10,125	10,557			507,175
Home Equity and Home Improvement	_	_	755	45	106,587	107,387
Consumer Finance	_	_	31	-	16,860	16,891
Consumer i manee	-	-	51	-	10,000	10,071
Total Loans	\$1,226,966	\$37,700	\$ 55,715	\$ 45	\$265,093	\$1,585,519
I Utal LUalis	φ1,220,900	φ37,700	φ 33,/13	ወ 43	φ203,095	φ1,305,519

## 9. Mortgage Banking

Net revenues from the sales and servicing of mortgage loans consisted of the following:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2014	2013	2014	2013
	(In Thou	isands)	(In Thous	ands)
Gain from sale of mortgage loans	\$ 973	\$ 894	\$2,601	\$4,960
Mortgage loans servicing revenue (expense):				
Mortgage loans servicing revenue	870	901	2,652	2,646
Amortization of mortgage servicing rights	(366	) (429	) (1,026)	(1,752)
Mortgage servicing rights valuation adjustments	68	480	105	1,265
	572	952	1,731	2,159
Net revenue from sale and servicing of mortgage loans	\$ 1,545	\$ 1,846	\$4,332	\$7,119

The unpaid principal balance of residential mortgage loans serviced for third parties was \$1.4 billion at September 30, 2014 and December 31, 2013.

Activity for capitalized mortgage servicing rights and the related valuation allowance follows for the three and nine months ended September 30, 2014 and 2013:

	Three Months Ended September 30,		Nine Months Ended September 30,
	2014	2013	2014 2013
	(In Thou	isands)	(In Thousands)
Mortgage servicing assets:			
Balance at beginning of period	\$ 9,993	\$ 10,234	\$10,133 \$10,121
Loans sold, servicing retained	348	400	868 1,836
Amortization	(366	) (429	) (1,026) (1,752)
Carrying value before valuation allowance at end of period	9,975	10,205	9,975 10,205
Valuation allowance:			
Balance at beginning of period	(990	) (1,503	) (1,027) (2,288)
Impairment recovery (charges)	68	480	105 1,265
Balance at end of period	(922	) (1,023	) (922 ) (1,023 )
Net carrying value of MSRs at end of period	\$ 9,053	\$ 9,182	\$9,053 \$9,182
Fair value of MSRs at end of period	\$ 9,933	\$ 9,868	\$9,933 \$9,868

Amortization of mortgage servicing rights is computed based on payments and payoffs of the related mortgage loans serviced. Estimates of future amortization expense are not easily estimable.

The Company established an accrual for estimated secondary market buy-back losses beginning in 2014. An accrual for secondary market buy-backs was established in 2014 totaling \$276,000 for the first nine months of 2014 which was partially offset by reversing \$67,000 of accrued expenses in the first quarter of 2014 related to the Freddie Mac post-foreclosure review that began in the third quarter of 2013 and was reversed in 2014 with no losses resulting. This resulted in secondary market buy-back expense of \$209,000 for the first nine months of 2014 compared to \$547,000 of expense for the same period in 2013.

An accrual for estimated secondary market buy-back losses of \$399,000 was established in the third quarter of 2013. These losses were accrued and expensed as of September 30, 2013 based on an estimated exposure to repurchase requests resulting from notifications received about Freddie Mac's review process during the third quarter of 2013.

An accrual reversal of \$498,000 was recorded in the third quarter of 2013 as a result of Fannie Mae completing its post-foreclosure review process that began in the first quarter of 2013. The original accrual of these estimated losses was established in the first quarter of 2013. The secondary market buy-back expense was \$92,000 for the third quarter of 2014 compared to a recovery of \$95,000 for the same period in 2013.

#### 10. Deposits

A summary of deposit balances is as follows:

	September 30, 2014	December 31, 2013
	(In Thousan	ds)
Non-interest-bearing checking accounts	\$340,575	\$ 348,943
Interest-bearing checking and money market accounts	739,292	715,939
Savings accounts	197,464	185,121
Retail certificates of deposit less than \$100,000	289,326	313,335
Retail certificates of deposit greater than \$100,000	163,988	172,454
Total	\$1,730,645	\$ 1,735,792

#### **11.Borrowings**

First Defiance's debt, FHLB advances and junior subordinated debentures owed to unconsolidated subsidiary trusts are comprised of the following:

Sentember

	30, 2013 2014
	(In Thousands)
FHLB Advances:	
Putable advances	12,000 \$ 12,000
Amortizable mortgage advances	9,790 10,520
Total	\$21,790 \$ 22,520

Junior subordinated debentures owed to unconsolidated subsidiary trusts \$36,083 \$ 36,083

The putable advances can be put back to the Company at the option of the FHLB on a quarterly basis. At September 30, 2014, \$12.0 million of the putable advances with a weighted average rate of 2.72% were not yet callable by the FHLB. The call dates for these advances range from October 14, 2014 to December 12, 2014 and the maturity dates range from January 14, 2015 to March 12, 2018. Putable advances are callable at the option of the FHLB on a quarterly basis.

In March 2007, the Company sponsored an affiliated trust, First Defiance Statutory Trust II ("Trust Affiliate II") that issued \$15 million of Guaranteed Capital Trust Securities ("Trust Preferred Securities"). In connection with this transaction, the Company issued \$15.5 million of Junior Subordinated Deferrable Interest Debentures ("Subordinated Debentures") to Trust Affiliate II. The Company formed Trust Affiliate II for the purpose of issuing Trust Preferred Securities to third-party investors and investing the proceeds from the sale of these capital securities solely in Subordinated Debentures of the Company. The Subordinated Debentures held by Trust Affiliate II are the sole assets of Trust Affiliate II. The Company is not considered the primary beneficiary of Trust Affiliate II (variable interest entity), therefore the trust is not consolidated in the Company's financial statements, but rather the subordinated debentures are shown as a liability. Distributions on the Trust Preferred Securities issued by Trust Affiliate II are payable quarterly at a fixed rate equal to 6.441% for the first five years and a floating interest rate based on three-month LIBOR plus 1.5%. The Coupon rate payable on the Trust Preferred Securities issued by Trust Affiliate II was 1.74% as of September 30, 2014 and 1.75% as of December 31, 2013.

The Company also sponsored an affiliated trust, First Defiance Statutory Trust I ("Trust Affiliate I"), that issued \$20 million of Trust Preferred Securities in 2005. In connection with this transaction, the Company issued \$20.6 million of Subordinated Debentures to Trust Affiliate I. Trust Affiliate I was formed for the purpose of issuing Trust Preferred Securities to third-party investors and investing the proceeds from the sale of these capital securities solely in Subordinated Debentures of the Company. The Junior Debentures held by Trust Affiliate I are the sole assets of Trust Affiliate I. The Company is not considered the primary beneficiary of Trust Affiliate I (variable interest entity), therefore the trust is not consolidated in the Company's financial statements, but rather the subordinated debentures are shown as a liability. Distributions on the Trust Preferred Securities issued by Trust Affiliate I are payable quarterly at a variable rate equal to the three-month LIBOR rate plus 1.38%. The Coupon rate payable on the Trust Preferred Securities issued by Trust Affiliate I was 1.62% and 1.63% on September 30, 2014 and December 31, 2013, respectively.

The Trust Preferred Securities issued by Trust Affiliate I and Trust Affiliate II are subject to mandatory redemption, in whole or part, upon repayment of the Subordinated Debentures. The Company has entered into agreements that fully and unconditionally guarantee the Trust Preferred Securities subject to the terms of the guarantees. The Trust Preferred Securities and Subordinated Debentures issued by Trust Affiliate I mature on December 15, 2035 but may be redeemed by the issuer at par after October 28, 2010. The Trust Preferred Securities issued by Trust Affiliate II mature on June 15, 2037, but may be redeemed at the Company's option at any time on or after June 15, 2012, or at any time upon certain events.

Interest on both issues of trust preferred securities may be deferred for a period of up to five years at the option of the issuer.

#### 12. Commitments, Guarantees and Contingent Liabilities

Loan commitments are made to accommodate the financial needs of First Federal's customers; however, there are no long-term, fixed-rate loan commitments that result in market risk. Standby letters of credit commit the Company to make payments on behalf of customers when certain specified future events occur. They primarily are issued to facilitate customers' trade transactions.

Both arrangements have credit risk, essentially the same as that involved in extending loans to customers, and are subject to the Company's normal credit policies. Collateral (e.g., securities, receivables, inventory and equipment) is obtained based on management's credit assessment of the customer.

The Company's maximum obligation to extend credit for loan commitments (unfunded loans and unused lines of credit) and standby letters of credit outstanding as of the periods stated below were as follows (In Thousands):

	Septembe	er 30, 2014	December 31, 2013		
	Fixed Variable Rate		Fixed	Variable Rate	
	Rate	Variable Kale	Rate	variable Rate	
Commitments to make loans	\$34,123	\$ 77,345	\$57,914	\$ 59,632	
Unused lines of credit	13,536	284,989	18,048	257,939	
Standby letters of credit	-	17,755	-	17,680	
Total	\$47,659	\$ 380,089	\$75,962	\$ 335,251	

Commitments to make loans are generally made for periods of 60 days or less.

In addition to the above commitments, First Defiance had commitments to sell \$18.3 million and \$12.1 million of loans to Freddie Mac, Fannie Mae, Federal Home Loan Bank of Cincinnati or BB&T Mortgage at September 30, 2014 and December 31, 2013, respectively.

#### **13.Income Taxes**

The Company and its subsidiaries are subject to U.S. federal income tax as well as income tax in the state of Indiana. The Company is no longer subject to examination by taxing authorities for years before 2010. The Company currently operates primarily in the states of Ohio and Michigan, which tax financial institutions based on their equity rather than their income.

14. Derivative Financial Instruments

Commitments to fund certain mortgage loans (interest rate locks) to be sold into the secondary market and forward commitments for the future delivery of mortgage loans to third party investors are considered derivatives. It is the Company's practice to enter into forward commitments for the future delivery of residential mortgage loans when interest rate lock commitments are entered into in order to economically hedge the effect of changes in interest rates resulting from its commitments to fund the loans. These mortgage banking derivatives are not designated in hedge relationships. First Federal had approximately \$12.8 million and \$7.5 million of interest rate lock commitments at September 30, 2014 and December 31, 2013, respectively. There were \$18.3 million and \$12.1 million of forward commitments for the future delivery of residential mortgage loans at September 30, 2014 and December 31, 2013, respectively.

The fair value of these mortgage banking derivatives are reflected by a derivative asset. The table below provides data about the carrying values of these derivative instruments:

	September 30, 201 Assets (Liabilities		December 31, 2013 Assets (Liabilities)		
	Carryingarrying	Carryingarrying Derivative Carrying		Derivative Net Carrying	
	Value Value (In Thousands)	Value	Value Value	Value	
Derivatives not designated as hedging instruments					
Mortgage Banking Derivatives	\$446 \$ -	\$ 446	\$295 \$ -	\$ 295	

The table below provides data about the amount of gains and losses recognized in income on derivative instruments not designated as hedging instruments:

	Three Mo	nths Ended	Nine Months Ended September 30,		
	Septembe	r 30,			
	2014	2013	2014	2013	
	(In Thous	ands)	(In Thous	sands)	
Derivatives not designated as hedging instruments					
Mortgage Banking Derivatives – Gain (Loss)	\$ (27 )	\$ (315	\$ 151	\$ (555	)

The above amounts are included in mortgage banking income with gain on sale of mortgage loans. During the second quarter of 2014, management determined that a group of loans, previously classified as held for sale, were no longer sellable and transferred such loans back into the portfolio. As a result, a \$5,000 loss related to a fair value adjustment on those loans was recorded in the second quarter of 2014.

#### **15.Other Comprehensive Income (Loss)**

The before and after tax amounts allocated to each component of other comprehensive income (loss) are presented in the table below. Reclassification adjustments related to securities available for sale are included in gains on sale or call of securities in the accompanying consolidated condensed statements of income.

	fore Tax nount	Tax Expense (Benefit)	Net of Tax Amount
Three months ended September 30, 2014:			
ecurities available for sale and transferred securities:			
Change in net unrealized gain (loss) during the period\$ 7	707	\$ 225	\$ 482
eclassification adjustment for net gains included in net income (4	(460)	(138 )	(322)
Cotal other comprehensive loss\$ 2	247	\$ 87	\$ 160
Three months ended September 30, 2014:ecurities available for sale and transferred securities:Change in net unrealized gain (loss) during the period& Change in net unrealized gain (loss) during the pe	707 (460)	\$ 225 (138)	\$ 482 (322

Nine months ended September 30, 2014:	Before Tax	Tax Expense	Net of Tax
Securities available for sale and transferred securities:	Amount	(Benefit)	Amount
Change in net unrealized gain (loss) during the period	\$ 5,172	\$ 1,764	\$ 3,408
Reclassification adjustment for net gains included in net income	(931)	(279	(652)
Total other comprehensive loss	\$ 4,241	\$ 1,485	\$ 2,756
Three months ended September 30, 2013:	Before Tax	Tax Expense	Net of Tax
Securities available for sale and transferred securities:	Amount	(Benefit)	Amount
Change in net unrealized gain/loss during the period	\$ 120	\$ 42	\$ 78
Reclassification adjustment for net gains included in net income	-	-	-
Total other comprehensive loss	\$ 120	\$ 42	\$ 78
Nine months ended September 30, 2013:	Before Tax	Tax Expense	Net of Tax
Securities available for sale and transferred securities:	Amount	(Benefit)	Amount
Change in net unrealized gain/loss during the period Reclassification adjustment for net gains included in net income Total other comprehensive loss	(97)	(29	\$ (3,924 ) (68 ) \$ (3,992 )

Activity in accumulated other comprehensive income (loss), net of tax, was as follows:

Balance January 1, 2014 Other comprehensive income before reclassifications Amounts reclassified from accumulated other comprehensive income	Securities Available For Sale \$ 906 3,408 (652	retirement Benefit	Accumulated Other Comprehensive Income ) \$ 545 3,408 (652)
Net other comprehensive income during period	2,756	-	2,756
Balance September 30, 2014	\$ 3,662	\$ (361	) \$ 3,301
Balance January 1, 2013 Other comprehensive loss before reclassifications Amounts reclassified from accumulated other comprehensive loss	\$ 4,851 (3,924) (68)		) \$ 4,274 (3,924 ) (68 )

Net other comprehensive loss during period	(3,992	) -	(3,992	)
Balance September 30, 2013	\$ 859	\$ (577	) \$ 282	

### 16. Subsequent Event

On October 20, 2014, the Board of Directors authorized a new share repurchase program of up to 5%, or approximately 469,000 shares, of the common stock outstanding. Repurchases will be made periodically depending on market conditions and other factors. The repurchased shares will be held as treasury stock and will be available for general corporate purposes, including employee stock option plans. The exact number of shares to be repurchased by the company is not guaranteed. Purchases under the First Defiance Financial Corp. stock repurchase program may be made periodically, in the open market, through block trades and pursuant to any trading plan that may be adopted in accordance with Rule 10b5-1 of the Securities Exchange Commission or otherwise, and also in privately negotiated transactions. Depending on market conditions and other factors, these purchases may be commenced or suspended at any time or periodically without prior notice.

### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Forward-Looking Information

Certain statements contained in this quarterly report are not historical facts, including but not limited to statements that can be identified by the use of forward-looking terminology such as "may", "will", "expect", "anticipate", or "continue" of the negative thereof or other variations thereon or comparable terminology are "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Actual results could differ materially from those indicated in such statements due to risks, uncertainties and changes with respect to a variety of market and other factors. The Company assumes no obligation to update any forward-looking statements.

### General

First Defiance is a unitary thrift holding company that conducts business through its subsidiaries, First Federal, First Insurance and First Defiance Risk Management. First Federal is a federally chartered stock savings bank that provides financial services to communities through 33 full service banking centers in communities based in northwest Ohio, northeast Indiana, and southeastern Michigan. First Federal provides a broad range of financial services including checking accounts, savings accounts, certificates of deposit, real estate mortgage loans, commercial loans, consumer loans, home equity loans and trust and wealth management services through its extensive branch network. First Insurance sells a variety of property and casualty, group health and life, and individual health and life insurance products. Insurance products are sold through First Insurance's offices in Defiance, Bryan, Bowling Green, Maumee and Oregon, Ohio areas. First Defiance Risk Management is a wholly-owned insurance company subsidiary of the Company that insures the Company and its subsidiaries against certain risks unique to the operations of the Company and for which insurance may not be currently available or economically feasible in today's insurance marketplace. First Defiance Risk Management pools resources with several other similar insurance company subsidiaries of financial institutions to spread a limited amount of risk among themselves. First Defiance Risk Management was incorporated on December 20, 2012.

**Impact of Legislation -** Over the last several years, Congress and the U.S. Department of the Treasury have enacted legislation and taken actions to address the disruptions in the financial system, declines in the housing market, and the overall regulation of financial institutions and the financial system. In this regard, the 2010 Dodd-Frank Wall Street Reform and Consumer Protection Act ("Dodd-Frank Act"), includes provisions affecting large and small financial institutions alike, including several provisions that profoundly affect the regulation of community banks, thrifts, and bank and thrift holding companies, such as First Defiance. The Dodd-Frank Act relaxed rules regarding interstate branching, allows financial institutions to pay interest on business checking accounts, changed the scope of federal deposit insurance coverage, imposed new capital requirements on bank and thrift holding companies, and imposed limits on debit card interchange fees charged by issuer banks (commonly known as the Durbin Amendment).

The Dodd-Frank Act also established the Consumer Financial Protection Bureau ("CFPB") as an independent bureau within the Federal Reserve, which has broad authority to regulate consumer financial products and services and entities offering such products and services, including banks.

The CFPB has indicated that mortgage lending is an area of supervisory focus and that it will concentrate its examination and rulemaking efforts on the variety of mortgage-related topics required under the Dodd-Frank Act, including steering consumers to less-favorable products, discrimination, abusive or unfair lending practices, predatory lending, origination disclosures, minimum mortgage underwriting standards, mortgage loan originator compensation and servicing practices. The CFPB recently published several final regulations impacting the mortgage industry, including rules related to ability-to-pay, mortgage servicing, and mortgage loan originator compensation. The ability-to-repay rule makes lenders liable if they fail to assess ability to repay under a prescribed test, but also creates a safe harbor for so called "qualified mortgages." The "qualified mortgages" standards include a tiered cap structure that places limits on the total amount of certain fees that can be charged on a loan, a 43% cap on debt-to-income (i.e., total monthly payments on debt to monthly gross income), exclusion of interest-only products, and other requirements. The 43% debt-to-income cap does not apply for the first seven years the rule is in effect for loans that are eligible for sale to Fannie Mae or Freddie Mac or eligible for government guarantee through the FHA or the Veterans Administration. Failure to comply with the ability-to-repay rule may result in possible CFPB enforcement action and special statutory damages plus actual, class action, and attorney fees damages, all of which a borrower may claim in defense of a foreclosure action at any time. First Defiance's management team is currently assessing the impact of these requirements on our mortgage lending business.

In addition, the Federal Reserve and other federal bank regulatory agencies have issued a proposed rule under the Dodd-Frank Act that would exempt "qualified residential mortgages" from the securitization risk retention requirements of the Dodd-Frank Act. The final definition of what constitutes a "qualified residential mortgage" may impact the pricing and depth of the secondary market into which the Company may sell mortgages it originates. At this time, First Defiance cannot predict the content of the final CFPB and other federal agency regulations or the impact they might have on First Defiance's financial results. The CFPB's authority over mortgage lending, and its authority to change regulations adopted in the past by other regulators, or to rescind or ignore past regulatory guidance, could increase First Defiance's compliance costs and litigation exposure.

First Defiance's management team continues to actively monitor the implementation of the Dodd-Frank Act and the regulations promulgated thereunder and assess its probable impact on the business, financial condition, and results of operations of First Defiance. However, the ultimate effect of the Dodd-Frank Act on the financial services industry in general, and First Defiance in particular, continues to be uncertain.

**Business Strategy** - First Defiance's primary objective is to be a high performing community banking organization, well regarded in its market areas. First Defiance accomplishes this through emphasis on local decision making and empowering its employees with tools and knowledge to serve its customers' needs. First Defiance believes in a "Customer First" philosophy that is strengthened by its Trusted Advisor initiative. First Defiance also has a tagline of "Better Together" as an indication of its commitment to local, responsive, personalized service. First Defiance believes this strategy results in greater customer loyalty and profitability through core relationships. First Defiance is focused on diversification of revenue sources and increased market penetration in areas where the growth potential exists for a balance between acquisition and organic growth. The primary elements of First Defiance's business strategy are commercial banking, consumer banking, including the origination and sale of single family residential loans, enhancement of fee income, wealth management and insurance sales, each united by a strong customer service culture throughout the organization.

**Commercial and Commercial Real Estate Lending -** Commercial and commercial real estate lending have been an ongoing focus and a major component of First Federal's success. First Federal provides primarily commercial real estate and commercial business loans with an emphasis on owner occupied commercial real estate and commercial business lending with a focus on the deposit balances that accompany these relationships. First Federal's client base tends to be small to middle market customers with annual gross revenues generally between \$1 million and \$50 million. First Federal's focus is also on securing multiple guarantors in addition to collateral where possible. These customers require First Federal to have a high degree of knowledge and understanding of their business in order to provide them with solutions to their financial needs. First Federal's Customer First philosophy and culture complements this need of its clients. First Federal believes this personal service model differentiates First Federal from its competitors, particularly the larger regional institutions. First Federal offers a wide variety of products to support commercial clients including remote deposit capture and other cash management services. First Federal also believes that the small business customer is a strong market for First Federal. First Federal participates in many of the Small Business Administration lending programs and implemented a new program in 2014 targeting the small business customer. Maintaining a diversified portfolio with an emphasis on monitoring industry concentrations and reacting to changes in the credit characteristics of industries is an ongoing focus.

**Consumer Banking -** First Federal offers customers a full range of deposit and investment products including demand, checking, money market, certificates of deposits, Certificate of Deposit Account Registry Service ("CDARS") and savings accounts. First Federal offers a full range of investment products through the wealth management department and a wide variety of consumer loan products, including residential mortgage loans, home equity loans and installment loans. First Federal also offers online banking services, which include mobile banking, online bill pay along with debit cards.

**Fee Income Development -** Generation of fee income and the diversification of revenue sources are accomplished through the mortgage banking operation, insurance subsidiary and the wealth management department as First Defiance seeks to reduce reliance on retail transaction fee income.

**Deposit Growth -** First Federal's focus has been to grow core deposits with an emphasis on total relationship banking with both our retail and commercial customers. First Federal has initiated a pricing strategy that considers the whole relationship of the customer. First Federal will continue to focus on increasing its market share in the communities it serves by providing quality products with extraordinary customer service, business development strategies and branch expansion. First Federal will look to grow its footprint in areas believed to further complement its overall market share and complement its strategy of being a high performing community bank.

Asset Quality - Maintaining a strong credit culture is of the utmost importance to First Federal. First Federal has maintained a strong credit approval and review process that has allowed the Company to maintain a credit quality standard that balances the return with the risks of industry concentrations and loan types. First Federal is primarily a collateral lender with an emphasis on cash flow performance, while obtaining additional support from personal guarantees and secondary sources of repayment. First Federal has directed its attention on loan types and markets that it knows well and in which it has historically been successful. First Federal strives to have loan relationships that are well diversified in both size and industry, and monitor the overall trends in the portfolio to maintain its industry and loan type concentration targets. First Federal maintains a problem loan remediation process that focuses on detection and resolution. First Federal maintains a strong process of internal control that subjects the loan portfolio to periodic internal reviews as well as independent third party loan review.

**Expansion Opportunities -** First Defiance believes it is well positioned to take advantage of acquisitions or other business opportunities in its market areas. First Defiance believes it has a track record of successfully accomplishing both acquisitions and de novo branching in its market area. This track record puts the Company in a solid position to expand its business. First Defiance will consider expansion opportunities, including bank and insurance acquisitions, de novo branching, with a particular focus on its primary geographic market area, as well as loan production offices.

**Investments** - First Defiance invests in U.S. Treasury and federal government agency obligations, obligations of municipal and other political subdivisions, mortgage-backed securities which are issued by federal agencies, corporate bonds, and collateralized mortgage obligations ("CMOs") and real estate mortgage investment conduits ("REMICs"). Management determines the appropriate classification of all such securities at the time of purchase in accordance with FASB ASC Topic 320.

Securities are classified as held-to-maturity when First Defiance has the positive intent and ability to hold the security to maturity. Held-to-maturity securities are stated at amortized cost and had a recorded value of \$323,000 at September 30, 2014. Securities not classified as held-to-maturity are classified as available-for-sale, which are stated at fair value and had a recorded value of \$238.4 million at September 30, 2014. The available-for-sale portfolio consists of obligations of U.S. Government corporations and agencies (\$1.0 million), certain municipal obligations (\$87.3 million), CMOs (\$81.9 million), REMICs (\$1.9 million), corporate bonds (\$7.0 million), and mortgage backed securities (\$59.3 million).

In accordance with ASC Topic 320, declines in the fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses to the extent the impairment is related to credit losses. The amount of the impairment related to other factors is recognized in other comprehensive income.

**Lending** - In order to properly assess the collateral dependent loans included in its loan portfolio, the Company has established policies regarding the monitoring of the collateral underlying such loans. The Company requires an appraisal that is less than one year old for all new collateral dependent real estate loans, and all renewed collateral dependent real estate loans where significant new money is extended. The appraisal process is handled by the Credit Department, which selects the appraiser and orders the appraisal. First Defiance's loan policy prohibits the account officer from talking or communicating with the appraiser to insure that the appraiser is not influenced by the account officer in any way in making their determination of value.

First Federal generally does not require updated appraisals for performing loans unless significant new money is requested by the borrower.

When a collateral dependent loan is downgraded to classified status, First Federal reviews the most current appraisal on file and if necessary, based on First Federal's assessment of the appraisal, such as age, market, etc., First Federal will discount this amount to a more appropriate current value based on inputs from lenders and realtors. This amount may then be discounted further by First Federal's estimation of the carrying and selling costs. In most instances, if the appraisal is more than twelve to fifteen months old, we may require a new appraisal. Finally, First Federal assesses whether there is any collateral short fall, taking into consideration guarantor support and liquidity, and determines if a charge off is necessary.

When a collateral dependent loan moves to non-performing status, First Federal generally gets a new third party appraisal and charges the loan down appropriately based upon the new appraisal and an estimate of costs to liquidate the collateral. All properties that are moved into the Other Real Estate Owned ("OREO") category are supported by current appraisals, and the OREO is carried at the lower of cost or fair value, which is determined based on appraised value less First Federal's estimate of the liquidation costs.

First Federal does not adjust any appraisals upward without written documentation of this valuation change from the appraiser. When setting reserves and charge offs on classified loans, appraisal values may be discounted downward based upon First Federal's experience with liquidating similar properties.

All loans over 90 days past due and/or on non-accrual are classified as non-performing loans. Non-performing status automatically occurs in the month in which the 90 day delinquency occurs.

As stated above, once a collateral dependent loan is identified as non-performing, First Federal generally gets an appraisal.

Appraisals are received within approximately 60 days after they are requested. The First Federal Loan Loss Reserve Committee reviews the amount of each new appraisal and makes any necessary charge off decisions at its meeting prior to the end of each quarter.

Any partially charged-off collateral dependent loans are considered non-performing, and as such, would need to show an extended period of time with satisfactory payment performance as well as cash flow coverage capability supported by current financial statements before First Federal will consider an upgrade to performing status. First Federal may consider moving the loan to accruing status after approximately six months of satisfactory payment performance.

For loans where First Federal determines that an updated appraisal is not necessary, other means are used to verify the value of the real estate, such as recent sales of similar properties on which First Federal had loans as well as calls to appraisers, brokers, realtors and investors. First Federal monitors and tracks its loan to value quarterly to determine accuracy and any necessary charge offs. Based on these results, changes may occur in the processes used.

Loan modifications constitute a Troubled Debt Restructuring ("TDR") if First Federal for economic or legal reasons related to the borrower's financial difficulties grants a concession to the borrower that it would not otherwise consider. For loans that are considered TDRs, First Federal either computes the present value of expected future cash flows discounted at the original loan's effective interest rate or it may measure impairment based on the fair value of the collateral. For those loans measured for impairment utilizing the present value of future cash flows method, any discount is carried as a reserve in the allowance for loan and lease losses. For those loans measured for impairment utilizing the fair value of the collateral, any shortfall is charged off.

**Earnings** - The profitability of First Defiance is primarily dependent on its net interest income and non-interest income. Net interest income is the difference between interest income on interest-earning assets, principally loans and securities, and interest expense on interest-bearing deposits, FHLB advances, and other borrowings. The Company's non-interest income is mainly derived from service fees and other charges, mortgage banking income, and insurance commissions. First Defiance's earnings also depend on the provision for loan losses and non-interest expenses, such as employee compensation and benefits, occupancy and equipment expense, deposit insurance premiums, and miscellaneous other expenses, as well as federal income tax expense.

### **Changes in Financial Condition**

At September 30, 2014, First Defiance's total assets, deposits and stockholders' equity amounted to \$2.15 billion, \$1.73 billion and \$278.2 million, respectively, compared to \$2.14 billion, \$1.74 billion and \$272.1 million, respectively, at December 31, 2013.

Net loans receivable (excluding loans held for sale) increased \$56.2 million to \$1.61 billion. The variance in loans receivable between September 30, 2014 and December 31, 2013 includes increases in home equity and improvement loans (up \$4.2 million), one to four family residential real estate loans (up \$13.4 million), construction loans, net of undisbursed loan funds (up \$19.5 million), commercial loans (up \$4.2 million) and commercial real estate loans (up \$14.8 million) while consumer finance loans slightly decreased by \$286,000.

The investment securities portfolio increased \$40.1 million to \$238.7 million at September 30, 2014 from \$198.6 million at December 31, 2013. The increase is the result of \$64.7 million of securities being purchased during the first

nine months of 2014, somewhat offset by \$2.4 million of securities maturing or being called in the period, principal pay downs of \$12.9 million in CMOs and mortgage-backed securities, and \$14.5 million from nineteen securities being sold. There was an unrealized gain in the investment portfolio of \$5.6 million at September 30, 2014 compared to an unrealized gain of \$1.4 million at December 31, 2013.

Deposits decreased from \$1.736 billion at December 31, 2013 to \$1.731 billion at September 30, 2014. Non-interest bearing demand deposits decreased \$8.4 million to \$340.6 million and retail time deposits accounts decreased \$32.5 million to \$453.3 million. These decreases were mostly offset by an increase in interest-bearing demand deposits and money market accounts of \$23.4 million to \$739.3 million and an increase in savings accounts of \$12.3 million to \$197.5 million.

Stockholders' equity increased from \$272.1 million at December 31, 2013 to \$278.2 million at September 30, 2014. The increase in stockholders' equity was the result of recording net income of \$17.9 million and an increase in other comprehensive income of \$2.8 million. These increases were partially offset by \$4.3 million of common stock dividends being paid in the first nine months of 2014 and \$10.9 million of common stock repurchases.

### Average Balances, Net Interest Income and Yields Earned and Rates Paid

The following table presents for the periods indicated the total dollar amount of interest from average interest-earning assets and the resultant yields, as well as the interest expense on average interest-bearing liabilities, expressed both in thousands of dollars and rates, and the net interest margin. The table reports interest income from tax-exempt loans and investment on a tax-equivalent basis. All average balances are based upon daily balances (dollars in thousands).

	Three Montl 2014	hs Ended Se	ptember	30, 2013			
	Average		Yield/	Average		Yield/	
	Balance	Interest (1)	Rate (2)	Balance	Interest (1)	Rate (2)	
Interest-earning assets:							
Loans receivable	\$1,586,652	\$ 17,406	4.35	% \$1,548,718	\$ 17,214	4.41	%
Securities	235,459	2,144	3.70	184,413	1,779	3.83	
Interest bearing deposits	98,738	64	0.26	64,142	44	0.27	
FHLB stock	13,802	137	3.94	19,353	205	4.20	
Total interest-earning assets	1,934,651	19,751	4.06	1,816,626	19,242	4.20	
Non-interest-earning assets	218,575			209,651			
Total assets	\$2,153,226			\$2,026,277			
Interest-bearing liabilities:							
Deposits	\$1,396,698	\$ 1,304	0.37	% \$1,330,467	\$ 1,356	0.40	%
FHLB advances	21,872	131	2.38	21,003	116	2.19	
Subordinated debentures	36,129	147	1.61	36,130	150	1.65	
Notes payable	56,776	41	0.29	52,005	58	0.44	
Total interest-bearing liabilities	1,511,475	1,623	0.43	1,439,605	1,680	0.46	
Non-interest bearing deposits	341,796	-		302,245	-		
Total including non-interest bearing demand	1,853,271	1,623	0.35	1,741,850	1,680	0.38	
deposits					,		
Other non-interest-bearing liabilities	22,987			18,939			
Total liabilities	1,876,258			1,760,789			
Stockholders' equity	276,968			265,488			
Total liabilities and stock- holders' equity	\$2,153,226	¢ 10 1 <b>0</b> 0	2 (2	\$2,026,277	<b>*</b> 1 <b>= - ()</b>	0.74	~
Net interest income; interest rate spread		\$ 18,128	3.63	%	\$ 17,562	3.74	%
Net interest margin (3)			3.73	%		3.84	%
Average interest-earning assets to average interest-bearing liabilities			128	%		126	%

(1)Interest on certain tax-exempt loans and securities is not taxable for Federal income tax purposes. In order to compare the tax-exempt yields on these assets to taxable yields, the interest earned on these assets is adjusted to a

pre-tax equivalent amount based on the marginal corporate federal income tax rate of 35%.

(2)

- Annualized.
- (3) Net interest margin is net interest income divided by average interest-earning assets.

	Nine Months Ended September 30, 2014 2013							
	Average		Yield/	Average				
	Balance	Interest (1)	Rate (2)	Balance	Interest (1)	Rate (2)		
Interest-earning assets:								
Loans receivable	\$1,561,118	\$ 50,996	4.37	% \$1,523,216	\$ 51,092	4.48 %	)	
Securities	218,527	6,091	3.83	192,309	5,373	3.74		
Interest bearing deposits	146,798	283	0.26	85,483	174	0.27		
FHLB stock	14,969	502	4.48	19,557	631	4.31		
Total interest-earning assets	1,941,412	57,872	3.99	1,820,565	57,270	4.21		
Non-interest-earning assets	213,615			207,732				
Total assets	\$2,155,027			\$2,028,297				
Interest-bearing liabilities:								
Deposits	\$1,401,481	\$ 3,989	0.38	% \$1,343,564	\$4,514	0.45 %	)	
FHLB advances	22,117	397	2.40	16,078	298	2.48		
Subordinated debentures	36,132	439	1.62	36,134	452	1.67		
Notes payable	53,614	121	0.30	49,376	178	0.48		
Total interest-bearing liabilities	1,513,344	4,946	0.44	1,445,152	5,442	0.50		
Non-interest bearing deposits	343,795	-		299,190	-			
Total including non-interest bearing demand deposits	1,857,139	4,946	0.36	1,744,342	5,442	0.42		
Other non-interest-bearing liabilities	22,154			20,820				
Total liabilities	1,879,293			1,765,162				
Stockholders' equity	275,734			263,135				
Total liabilities and stock-holders' equity	\$2,155,027			\$2,028,297				
Net interest income; interest rate spread	\$2,133,027	\$ 52,926	3.55	\$2,028,297 %	\$ 51,828	3.70 %		
Net interest margin (3)		φ 32,920	3.55	% %	φ 51,020	3.70 % 3.82 %		
Average interest-earning assets to average			5.05	/0		5.62 %	,	
interest-bearing liabilities			128	%		126 %	)	

Interest on certain tax-exempt loans and securities is not taxable for Federal income tax purposes. In order to (1)compare the tax-exempt yields on these assets to taxable yields, the interest earned on these assets is adjusted to a pre-tax equivalent amount based on the marginal corporate federal income tax rate of 35%.

Annualized.

(3) Net interest margin is net interest income divided by average interest-earning assets.

(2)

### **Results of Operations**

### Three Months Ended September 30, 2014 and 2013

On a consolidated basis, First Defiance's net income for the quarter ended September 30, 2014 was \$7.1 million compared to net income of \$5.5 million for the comparable period in 2013. On a per share basis, basic and diluted earnings per common share for the three months ended September 30, 2014 were \$0.75 and \$0.71, respectively, compared to basic and diluted earnings per common share of \$0.56 and \$0.54, respectively, for the quarter ended September 30, 2013.

#### **Net Interest Income**

First Defiance's net interest income is determined by its interest rate spread (i.e. the difference between the yields on its interest-earning assets and the rates paid on its interest-bearing liabilities) and the relative amounts of interest-earning assets and interest-bearing liabilities.

Net interest income was \$17.7 million for the quarter ended September 30, 2014, up from \$17.2 million for the same period in 2013. The tax-equivalent net interest margin was 3.73% for the quarter ended September 30, 2014, down from 3.84% for the same period in 2013. The reduction in margin between the 2013 and 2014 third quarters was due to a reduction in interest-earning asset yields, which decreased to 4.06% for the quarter ended September 30, 2014, down 14 basis points from 4.20% for the same period in 2013. This was partially offset by the cost of interest-bearing liabilities between the two periods decreasing 3 basis points to 0.43% in the third quarter of 2014 from 0.46% in the same period in 2013. Operating at a higher level of liquidity along with lower loan yields has impacted the net interest margin negatively in the third quarter of 2014 from 3.62% in the second quarter of 2014. This was the result of an increase in the average balance of loans thus reducing interest bearing deposit positively changing the earning asset mix in the third quarter of 2014. Management continues to analyze and pursue opportunities to maintain its margin, as well as alternatives to minimize the impact of the sustained low rate environment.

Total interest income increased by \$450,000 in the third quarter of 2014 compared to the same period in 2013, to \$19.3 million from \$18.8 million. The increase was mainly attributable to increases in the investment and loan portfolios. Average loans increased \$37.9 million in the third quarter compared to the same period in 2013, yields declined 6 basis points to 4.35% at September 30, 2014 from 4.41% for the same period in 2013. Interest income from investments increased to \$1.7 million for the quarter ended September 30, 2014 compared to \$1.4 million for the same period in 2013, and income from loans increased to \$17.4 million for the quarter ended September 30, 2014 compared to \$17.2 million for the same period in 2013.

Interest expense decreased by \$57,000 in the third quarter of 2014 compared to the same period in 2013, to \$1.6 million from \$1.7 million. This decrease was due to a 3 basis point decline in the average cost of interest-bearing liabilities in the third quarter of 2014 from the continued low rate environment. Interest expense related to interest-bearing deposits was \$1.3 million in the third quarter of 2014 compared to \$1.4 million for the same period in 2013. Interest expense recognized by the Company related to subordinated debentures was \$147,000 in the third quarter of 2014 compared to \$150,000 for the same period in 2013. Expenses on FHLB advances and securities sold under repurchase agreements were \$131,000 and \$41,000 respectively in the third quarter of 2014 compared to \$116,000 and \$58,000 respectively for the same period in 2013.

### Allowance for Loan Losses

The allowance for loan losses represents management's assessment of the estimated probable credit losses in the loan portfolio at each balance sheet date. Management analyzes the adequacy of the allowance for loan losses regularly through reviews of the loan portfolio. Consideration is given to economic conditions, changes in interest rates and the effect of such changes on collateral values and borrower's ability to pay, changes in the composition of the loan portfolio and trends in past due and non-performing loan balances. The allowance for loan losses is a material estimate that is susceptible to significant fluctuation and is established through a provision for loan losses based on management's evaluation of the inherent risk in the loan portfolio. In addition to extensive in-house loan monitoring procedures, the Company utilizes an outside party to conduct an independent loan review of all commercial loan and commercial real estate loan relationships that exceed \$5.0 million of aggregate exposure and all watchlist relationships that exceed \$500,000 of aggregate exposure over annually. Management utilizes the results of this outside loan review to assess the effectiveness of its internal loan grading system as well as to assist in the assessment of the overall adequacy of the allowance for loan losses associated with these types of loans.

The provision for loan losses is determined by management as the amount to be added to the allowance for loan losses after net charge-offs have been deducted to bring the allowance to a level which, in management's best estimate, is necessary to absorb probable credit losses within the existing loan portfolio in the normal course of business. The allowance for loan loss is made up of two basic components. The first component is the specific allowance in which the Company sets aside reserves based on the analysis of individual credits that are cash flow dependent, yet there is a discount between the present value of the future cash flows and the carrying value. This was \$1.4 million at September 30, 2014. The second component is the general reserve. The general reserve is used to record loan loss reserves for groups of homogenous loans in which the Company estimates the losses incurred in the portfolios based on quantitative and qualitative factors. Due to the uncertainty of risks in the loan portfolio, the Company's judgment on the amount of the allowance necessary to absorb loans losses is approximate.

Due to regulatory guidance, the Company no longer carries specific reserves on collateral dependent loans, and instead charges off any shortfall. First Federal analyzes all loans on its classified and special mention lists at least quarterly and makes judgments about the risk of loss based on the cash flow of the borrower, the value of any collateral and the financial strength of any guarantor in determining the amount of impairment of individual loans and the charge off to be taken.

For purposes of the general reserve analysis, the loan portfolio is stratified into nine different loan pools based on loan type and by market to allocate historic loss experience. The loss experience factor applied to the non-impaired loan portfolio was based upon historical losses of the most recent rolling twelve quarters ending September 30, 2014.

The stratification of the loan portfolio resulted in a quantitative general allowance of \$8.8 million at September 30, 2014 compared to \$11.2 million at December 31, 2013. The decrease in the quantitative allowance was due to a decrease in the historical loss factors relating to commercial, commercial real estate, and residential loans.

In addition to the quantitative analysis, a qualitative analysis is performed each quarter to provide additional general reserves on the non-impaired loan portfolio for various factors. The overall qualitative factors are based on nine sub-factors. The nine sub-factors have been aggregated into three qualitative factors: economic, environment and risk.

### **ECONOMIC**

Changes in international, national and local economic business conditions and developments, including the condition of various market segments.

2)

Changes in the value of underlying collateral for collateral dependent loans.

### **ENVIRONMENT**

3) Changes in the nature and volume in the loan portfolio.

The existence and effect of any concentrations of credit and changes in the level of such concentrations. 4)

5) Changes in lending policies and procedures, including underwriting standards and collection, charge-off and recovery practices.

6) Changes in the quality and breadth of the loan review process.

Changes in the experience, ability and depth of lending management and staff. 7)

# **RISK**

8) Changes in the trends of the volume and severity of delinquent and classified loans, and changes in the volume of non-accrual loans, trouble debt restructuring, and other loan modifications.

9) Changes in the political and regulatory environment.

The qualitative analysis at September 30, 2014 indicated a general reserve of \$14.4 million compared with \$12.3 million at December 31, 2013. Management reviews the overall economic, environmental and risk factors quarterly and determines appropriate adjustments to these sub-factors based on that review. The primary contributing factor to the increase in the general reserve was due to the increased loan volume in the third quarter of 2014.

The economic factors for most loan segments were decreased through the third quarter primarily due to the results of two items: the continued strength in the regional and national economy through the third quarter, and continued improvement in unemployment rates in the Northwest Ohio and adjoining market counties in Indiana and Michigan both versus the second quarter of 2014 and for the same period in 2013.

The environmental factors have increased through the third quarter, reflecting increases in the residential, commercial, construction and commercial real estate during the quarter primarily due to: the significant growth in balances achieved amidst highly competitive conditions on pricing and terms and the continued growth in our new Business Banking initiative, and 3) balances generated from the expansion into the Columbus market through a new loan production office. A decrease in the environmental factors in all other loan segments was due to the favorable loan review results.

The risk factors for commercial and commercial real estate have increased through the third quarter, even though the overall levels of non-performing assets reflect a continued improvement from the fourth quarter of 2013, these levels remain elevated compared to the Company's peers.

First Defiance's general reserve percentages for main loan segments not otherwise classified ranged from 0.29% for construction loans to 1.63% for commercial loans.

As a result of the quantitative and qualitative analyses, along with the change in specific reserves, the Company's provision for loan losses for the third quarter of 2014 was \$406,000, compared to \$476,000 for the same period in 2013. The allowance for loan losses was \$24.6 million and \$25.0 million and represented 1.50% and 1.58% of loans, net of undisbursed loan funds and deferred fees and costs, as of September 30, 2014 and December 31, 2013, respectively. The provision of \$406,000 along with charge offs of \$1.7 million and recoveries of \$1.2 million, resulted in a decrease to the overall allowance for loan loss of \$60,000 in the third quarter of 2014. In management's opinion, the overall allowance for loan losses of \$24.6 million as of September 30, 2014 is adequate.

Management also assesses the value of real estate owned as of the end of each accounting period and recognizes write-downs to the value of that real estate in the income statement if conditions dictate. In the three month period ended September 30, 2014, First Defiance had write-downs that totaled \$53,000 compared to write-downs of \$73,000 for the same period in 2013. Management believes that the values recorded at September 30, 2014 for real estate owned and repossessed assets represent the realizable value of such assets.

Total classified loans decreased to \$45.1 million at September 30, 2014, compared to \$55.6 million at December 31, 2013.

First Federal's ratio of allowance for loan losses to non-performing loans was 109.1% at September 30, 2014 compared with 89.6% at December 31, 2013. Management monitors collateral values of all loans included on the watch list that are collateral dependent and believes that allowances for those loans at September 30, 2014 were appropriate. Of the total non-accrual loans, \$11.6 million or 51.6%, are less than 90 days past due.

At September 30, 2014, First Defiance had total non-performing assets of \$27.9 million, compared to \$33.7 million at December 31, 2013. Non-performing assets include loans that are on non-accrual, real estate owned and other assets held for sale. Non-performing assets at September 30, 2014 and December 31, 2013 by category were as follows:

### Table 1 – Non-Performing Assets

	30,	December 31, 2013
	(In Thousan	
Non-performing loans:		
One to four family residential real estate	\$3,053	\$ 3,273
Non-residential and multi-family residential real estate	13,873	15,834
Commercial	5,530	8,327
Construction	-	-
Home equity and improvement	69	413
Consumer Finance	-	-
Total non-performing loans	22,525	27,847
Real estate owned	5,326	5,859
Other repossessed assets	-	-
Total repossessed assets	\$5,326	5,859
Total Nonperforming assets	\$27,851	\$ 33,706
Restructured loans, accruing	\$26,579	\$ 27,630
Total nonperforming assets as a percentage of total assets Total nonperforming loans as a percentage of total loans* Total nonperforming assets as a percentage of total loans plus REO* Allowance for loan losses as a percent of total nonperforming assets	1.29%1.38%1.70%88.21%	1.58%1.76%2.12%74.02%

 $\ast$  Total loans are net of undisbursed loan funds and deferred fees and costs.

The decrease in non-performing loans between December 31, 2013 and September 30, 2014 is primarily in non-residential real estate and commercial loans. These balances were \$2.0 million and \$2.8 million lower at September 30, 2014 compared to December 31, 2013, respectively.

Non-performing loans in the commercial real estate category represented 1.66% of the total loans in that category at September 30, 2014 compared to 1.93% for the same category at December 31, 2013. Non-performing loans in the commercial category represented 1.41% of the total loans in that category at September 30, 2014 compared to 2.14% for the same category at December 31, 2013. Management believes that the current allowance for loan losses is appropriate and that the provision for loan losses recorded in the third quarter of 2014 is consistent with both charge-off experience and the risk inherent in the overall credits in the portfolio.

First Federal's Asset Review Committee meets monthly to review the status of work-out strategies for all criticized relationships, which include all non-accrual loans. Based on such factors as anticipated collateral values in liquidation scenarios, cash flow projections, assessment of net worth of guarantors and all other factors which may mitigate risk of loss, the Asset Review Committee makes recommendations regarding proposed charge-offs which are approved by the Senior Loan Committee or the Loan Loss Reserve Committee.

The following table details net charge-offs and nonaccrual loans by loan type. For the nine months ended and as of September 30, 2014, commercial real estate, which represented 49.65% of total loans, offset net charge-offs with a recovery of (104.33%) of total charge-offs and represented 61.59% of nonaccrual loans, and commercial loans, which represented 23.35% of total loans, accounted for 180.27% of net charge-offs and 24.55% of nonaccrual loans. For the nine months ended and as of September 30, 2013, commercial real estate, which represented 51.93% of total loans, accounted for 41.13% of net charge-offs and 60.39% of nonaccrual loans, and commercial loans, which represented 24.42% of total loans, accounted for 17.13% of net charge-offs and 28.68% of nonaccrual loans.

### Table 2 - Net Charge-offs (Recoveries) and Non-accruals by Loan Type

	Fc	or the Nine Mon	ths En	As of September 30, 2014				
	Ne	et		% of Total Net		Nonaccrual	% of Total N	lon-
	Charge-offs (Recoveries)			Charge-offs		Loans	Accrual Loa	ns
	(Ir	n Thousands)				(In Thousand	ls)	
Residential	\$	197		14.80	%	\$ 3,053	13.55	%
Construction		-		0.00	%	-	0.00	%
Commercial real estate		(1,394	)	(104.33	)%	13,873	61.59	%
Commercial		2,412		180.27	%	5,530	24.55	%
Consumer		(11	)	(0.75	)%	-	0.00	%
Home equity and improvement		134		10.01	%	69	0.31	%
Total	\$	1,338		100.00	%	\$ 22,525	100.00	%

	Fo	or the Nine Months Ended September 30, 2013			As of September 30, 2013			
	Ne	et	% of Total Net		Nonaccrual	% of Total Nor	1-	
		arge-offs ecoveries)	Charge-offs		Loans	Accrual Loans		
	(In	Thousands)			(In Thousands	s)		
Residential	\$	313	14.93	%	\$ 3,159	10.35	%	
Construction		-	0.00	%	-	0.00	%	
Commercial real estate		862	41.13	%	18,426	60.39	%	
Commercial		359	17.13	%	8,749	28.68	%	
Consumer		20	0.95	%	-	0.00	%	
Home equity and improvement		542	25.86	%	178	0.58	%	
Total	\$	2,096	100.00	%	\$ 30,512	100.00	%	

# Table 3 – Allowance for Loan Loss Activity

	For the Quarter Ended								
	3rd 2014	2nd 2014	1st 2014	4th 2013	3rd 2013				
	-	(In Thousands)							
Allowance at beginning of period	\$24,627	\$24,783	\$24,950	\$25,964	\$26,270				
Provision for credit losses	406	446	103	475	476				
Charge-offs:									
Residential	95	42	228	175	78				
Commercial real estate	246	39	228	1,097	829				
Commercial	1,272	973	525	670	39				
Consumer finance	16	12	11	7	33				
Home equity and improvement	42	80	184	144	170				
Total charge-offs	1,671	1,146	1,176	2,093	1,149				
Recoveries	1,205	544	906	604	367				
Net charge-offs	466	602	270	1,489	782				
Ending allowance	\$24,567	\$24,627	\$24,783	\$24,950	\$25,964				

The following table sets forth information concerning the allocation of First Federal's allowance for loan losses by loan categories at the dates indicated.

Table 4 - Allowance for Loan Loss Allocation by Loan Category

	September 30, 2014			June 30, 2014			March 31, 2014			December 31, 2013			September 30, 2013			
		Percent			Percent	t		Percent	t		Percen	t		Percen	ıt	
	of total			of total			of			of				of		
								total	total		total			total		
	loans			loans				loans			loans			loans		
	Amount	by		Amount	by		Amount	by		Amount	by		Amount	by		
		category	y	Amount	categor	У	Amount	categor	y	Amount	catego	ry	Amount	catego	ry	
Residential	\$2,424	12.44	%	\$2,345	12.30	%	\$2,639	12.38	%	\$2,847	12.13	%	\$2,798	12.14	%	
Construction	214	6.95	%	199	6.68	%	138	5.15	%	134	5.33	%	119	3.77	%	
Commercial real estate	13,668	49.65	%	13,956	49.36	%	14,602	50.85	%	14,508	50.80	%	15,616	51.93	%	
Commercial	6,420	23.35	%	6,199	24.01	%	5,610	23.89	%	5,678	24.06	%	5,546	24.42	%	
Consumer	150	0.99	%	148	0.97	%	147	1.03	%	148	1.05	%	162	1.05	%	
	1,691	6.62	%	1,780	6.68	%	1,647	6.70	%	1,635	6.63	%	1,723	6.69	%	

Home equity

and improvement

\$24,567 100.00% \$24,627 100.00% \$24,783 100.00% \$24,950 100.00% \$25,964 100.00%

# Key Asset Quality Ratio Trends

Table 5 – Key Asset Quality Ratio Trends

	3rd Qtr 2014		2nd Qtr 2014		1st Qtr 2014		4th Qtr 2013		3rd Qtr 2013	
Allowance for loan losses / loans*	1.50	%	1.56	%	1.58	%	1.58	%	1.66	%
Allowance for loan losses to net charge-offs	5271.89	%	4090.86	%	9178.89	%	1675.62	%	3320.20	%
Allowance for loan losses / non-performing assets	88.21	%	80.96	%	75.55	%	74.02	%	72.06	%
Allowance for loan losses / non-performing loans	109.07	%	99.05	%	92.56	%	89.60	%	85.09	%
Non-performing assets / loans plus REO*	1.70	%	1.92	%	2.09	%	2.12	%	2.30	%
Non-performing assets / total assets	1.29	%	1.41	%	1.52	%	1.58	%	1.75	%
Net charge-offs / average loans (annualized)	0.12	%	0.16	%	0.07	%	0.39	%	0.20	%

\* Total loans are net of undisbursed funds and deferred fees and costs.

### **Non-Interest Income**

Total non-interest income increased \$2.1 million in the third quarter of 2014 to \$9.4 million from \$7.3 million for the same period in 2013.

*Service Fees.* Service fees and other charges increased \$55,000 to \$2.7 million in the third quarter of 2014 compared to \$2.6 million for the same period in 2013.

First Federal's overdraft privilege program generally provides for the automatic payment of modest overdraft limits on all accounts deemed to be in good standing when the account is accessed using paper-based check processing, a teller withdrawal, a point-of-sale terminal, an ACH transaction, an online banking or voice-response transfer, or an ATM. To be in good standing, an account must be brought to a positive balance within a 30-day period and have not excessively used the overdraft privilege program. Overdraft limits are established for all customers without discrimination using a risk assessment approach for each account classification. The approach includes a systematic review and evaluation of the normal deposit flows made to each account classification to establish reasonable and prudent negative balance limits that would be routinely repaid by normal, expected and reoccurring deposits. The risk assessment by portfolio approach assumes a minimal degree of undetermined credit risk associated with unidentified individual accounts that are overdrawn for 30 or more days. Consumer accounts overdrawn for more than 60 days are automatically charged off. Fees are charged as a one-time fee per occurrence, up to five charges per day, and the fee charged for an item that is paid is equal to the fee charged for a non-sufficient fund item that is returned.

Overdrawn balances, net of allowance for losses, are reflected as loans on First Defiance's balance sheet. The fees charged for this service are established based both on the return of processing costs plus a profit, and on the level of fees charged by competitors in the Company's market area for similar services. These fees are considered to be compensation for providing a service to the customer and therefore deemed to be noninterest income rather than interest income. Fee income recorded for the quarters ending September 30, 2014 and 2013 related to the overdraft privilege product, net of adjustments to the allowance for uncollectible overdrafts, were \$839,000 and \$919,000, respectively. Accounts charged off are included in noninterest expense. The allowance for uncollectible overdrafts was \$16,000 at September 30, 2014, \$22,000 at December 31, 2013 and \$12,000 at September 30, 2013.

*Mortgage Banking Activity.* Total revenue from the sale and servicing of mortgage loans decreased \$301,000 to \$1.5 million for the third quarter of 2014 compared to \$1.8 million for the same period of 2013. The shortfall continues to be attributable to lower refinance volumes impacted by higher rates. Gains realized from the sale of mortgage loans increased in the third quarter of 2014 to \$973,000 from \$894,000 in the third quarter of 2013 as a result of better sales execution resulting in higher gains. The amortization of mortgage servicing rights expense decreased \$63,000 to \$366,000 in the third quarter of 2014 compared to \$429,000 in the same period in 2013, a result of a slow-down in payoffs driving down amortization expense. The Company recorded a small positive valuation adjustment of \$68,000

on mortgage servicing rights in the third quarter of 2014 compared to a positive valuation adjustment of \$480,000 in the third quarter of 2013. The positive valuation adjustment in the third quarter of 2014 was driven by a slight increase in the fair values of certain sectors of the Company's portfolio of mortgage servicing rights. The increase in fair values was driven by a slight increase in market rates in the third quarter of 2014 which was also a contributing factor in the lower amortization of mortgage servicing rights in the third quarter of 2014.

*Gain on Sale of Securities*. First Defiance sold two U.S. Agency and twelve Municipal investments for a net gain of \$460,000 in the third quarter of 2014 compared to no investments being sold in the third quarter of 2013.

*Income from Bank Owned Life Insurance ("BOLI").* BOLI income increased \$918,000 in the third quarter of 2014 compared to the same period of 2013, resulting from a tax-free benefit from a BOLI policy due to a death claim.

*Other Non-Interest Income.* Other income increased \$670,000 in the third quarter of 2014 compared to the same period of 2013, resulting from a \$498,000 tax-free gain realized through the Company's deferred compensation plan trust.

### **Non-Interest Expense**

Non-interest expense increased to \$16.8 million for the third quarter of 2014 compared to \$16.1 million for the same period in 2013.

*Compensation and Benefits*. Compensation and benefits increased to \$9.3 million for the quarter ended September 30, 2014 from \$8.7 million for the same period in 2013. The increase is mainly attributable to merit increases, higher health insurance costs, increased sales commissions and higher accruals for bonus payments based on meeting performance targets.

*Other Non-Interest Expenses*. Other non-interest expenses increased by \$105,000 to \$3.2 million for the quarter ended September 30, 2014 from \$3.1 million for the same period in 2013. There is no one significant increase or decrease within the individual categories of other non-interest expense when comparing the third quarter of 2014 to the same period in 2013.

The efficiency ratio, considering tax equivalent interest income and excluding securities gains and losses, for the third quarter of 2014 was 62.06% compared to 64.56% for the same period in 2013.

### **Income Taxes**

First Defiance computes federal income tax expense in accordance with ASC Topic 740, Subtopic 942, which resulted in an effective tax rate of 28.2% for the quarter ended September 30, 2014 compared to 30.9% for the same period in 2013. The tax rate is lower than the statutory 35% tax rate for the Company mainly because of investments in tax-exempt securities. The earnings on tax-exempt securities are not subject to federal income tax.

### Nine Months Ended September 30, 2014 and 2013

On a consolidated basis, First Defiance's net income for the nine months ended September 30, 2014 was \$17.9 million compared to income of \$17.1 million for the comparable period in 2013. On a per share basis, basic and diluted earnings per common share for the nine months ended September 30, 2014 were \$1.87 and \$1.79, respectively, compared to basic and diluted earnings per common share of \$1.76 and \$1.69, respectively, for the comparable period in 2013.

#### **Net Interest Income**

Net interest income was \$51.6 million for the nine months ended September 30, 2014 compared to \$50.6 million for the same period in 2013. For the nine month period ended September 30, 2014, total interest income was \$56.5 million, \$500,000 higher than the third quarter of 2013.

Interest expense decreased by \$496,000 to \$4.9 million for the nine months ended September 30, 2014 compared to \$5.4 million for the same period in 2013. The decline in the average cost of interest-bearing liabilities for the nine months ending September 30, 2014, to 0.44%, a 6 basis point decrease from the 0.50% average cost in the first nine months of 2013 is the result of the continued low rate environment which has resulted in liabilities re-pricing at lower rates.

#### **Provision for Loan Losses**

The provision for loan losses was \$955,000 for the nine months ended September 30, 2014, compared to \$1.3 million during the nine months ended September 30, 2013. Charge-offs for the first nine months of 2014 were \$4.0 million and recoveries of previously charged off loans totaled \$2.7 million for net charge-offs of \$1.3 million. By comparison, \$3.1 million of charge-offs were recorded in the same period of 2013 and \$1.0 million of recoveries were realized for net charge-offs of \$2.1 million.

#### **Non-Interest Income**

Total non-interest income increased \$52,000 to \$24.3 million for the nine months ended September 30, 2014 from \$24.2 million recognized in the same period of 2013.

*Mortgage Banking Activity.* Total revenue from the sale and servicing of mortgage loans decreased \$2.8 million to \$4.3 million for the nine months ended September 30, 2014 from \$7.1 million for the same period of 2013. Gains realized from the sale of mortgage loans decreased \$2.4 million to \$2.6 million for the first nine months of 2014 from \$5.0 million during the same period of 2013. Mortgage loan servicing revenue remained relatively flat at \$2.7 million in the first nine months of 2014 compared to the same period of 2013. The gains realized from the sale of mortgage loans were partially offset by the amortization of mortgage servicing rights in the amount of \$1.0 million in first nine months of 2014 down from \$1.8 million in the same period of 2013. The Company recorded a small positive valuation adjustment of \$105,000 in the first nine months of 2014 compared to a positive adjustment of \$1.3 million in the first nine months of 2013.

*Gain on Sale of Securities.* First Defiance recorded net gains of \$931,000 from the sale of investments in the first nine months of 2014 compared to net gains of \$97,000 for the same period in 2013.

**BOLI** and Other Non-Interest Income. The year-to-date variances of \$912,000 and \$811,000, respectively, were both impacted by the positive adjustments mentioned above in the quarterly analysis.

#### **Non-Interest Expense**

Non-interest expenses were \$49.8 million for the first nine months of 2014, an increase of \$723,000 compared to the same period in 2013.

*Compensation and Benefits*. Compensation and benefits was \$26.5 million for the first nine months of 2014, an increase of \$477,000 compared to the same period in 2013. The increase is mainly attributable to merit increases, higher health insurance costs and higher accruals for bonus payments based on meeting performance targets.

*FDIC Insurance Premiums*. FDIC expense decreased to \$1.1 million in the first nine months of 2014, from \$1.3 million in the same period of 2013. This decrease was due to the improvement in the Company's risk category.

*Data Processing*. Data processing expenses increased to \$4.3 million in the first nine months of 2014, from \$3.8 million in the same period of 2013. This increase is primarily due to Company strategic initiatives in implementing new products and alternative delivery channels for new and existing products.

*Other Non-Interest Expenses*. Other non-interest expenses increased by \$437,000 to \$10.6 million for the first nine months of 2014 from \$10.2 million for the same period in 2013. Year-over-year increases between 2014 and 2013 include \$786,000 of cost associated with the termination of First Federal's merger agreement with First Community Bank in the first quarter of 2014. This was partially offset by a decrease in REO costs of \$566,000 in the first nine months of 2014 compared to the same period in 2013.

The efficiency ratio for the first nine months of 2014 was 65.26% compared to 64.51% for the same period of 2013.

#### **Liquidity**

As a regulated financial institution, First Federal is required to maintain appropriate levels of "liquid" assets to meet short-term funding requirements.

First Defiance had \$20.2 million of cash provided by operating activities during the first nine months of 2014. The Company's cash used in operating activities resulted from the origination of loans held for sale mostly offset by the proceeds on the sale of loans.

At September 30, 2014, First Federal had \$111.5 million in outstanding loan commitments and loans in process to be funded generally within the next six months and an additional \$316.3 million committed under existing consumer and commercial lines of credit and standby letters of credit. Also at that date, First Federal had commitments to sell \$18.3 million of loans held-for-sale. First Defiance believes that it has adequate resources to fund commitments as they arise and that it can adjust the rate on savings certificates to retain deposits in changing interest rate environments. If First Defiance requires funds beyond its internal funding capabilities, advances from the FHLB of Cincinnati and other financial institutions are available.

Liquidity risk arises from the possibility that the Company may not be able to meet its financial obligations and operating cash needs or may become overly reliant upon external funding sources. In order to manage this risk, the Company's Board of Directors has established a Liquidity Policy that identifies primary sources of liquidity, establishes procedures for monitoring and measuring liquidity and quantifies minimum liquidity requirements. This policy designates First Federal's Asset/Liability Committee ("ALCO") as the body responsible for meeting these objectives. The ALCO reviews liquidity on a monthly basis and approves significant changes in strategies that affect balance sheet or cash flow positions. Liquidity is centrally managed on a daily basis by the Company's Chief Financial Officer and Controller.

### Capital Resources

Capital is managed at First Federal and on a consolidated basis. Capital levels are maintained based on regulatory capital requirements and the economic capital required to support credit, market, liquidity and operational risks inherent in our business, as well as flexibility needed for future growth and new business opportunities.

First Federal is required to maintain specified amounts of capital pursuant to regulations promulgated by the Office of the Comptroller of the Currency. The capital standards generally require the maintenance of regulatory capital sufficient to meet a tangible capital requirement, a core capital requirement, and a risk-based capital requirement. The following table sets forth First Federal's compliance with each of the capital requirements at September 30, 2014 (in thousands).

	Actual		Minimum Requ for Adequately Capitalized	ired		W	linimum Requiro /ell apitalized	ed for	
	Amount	Ratio	Amount	Ratio		A	mount	Ratio	
Tier 1 Capital (1)									
Consolidated	\$250,560	12.02%	\$ 83,383	4.0	6		N/A	N/A	
First Federal Bank	\$245,151	11.78%	\$ 83,268	4.0	6	\$	104,085	5.0	%
Tier 1 Capital (to Risk Weighted Assets) (1)									
Consolidated	\$250,560	13.97%	\$ 71,746	4.0 9	6		N/A	N/A	
First Federal Bank	\$245,151	13.68%	\$ 71,680	4.0	%	\$	107,519	6.0	%
Total Capital (to Risk Weighted Assets) (1)									
Consolidated	\$273,008	15.22%	\$ 143,492	8.0 9	6		N/A	N/A	
First Federal Bank	\$267,578	14.93%	\$ 143,359	8.0 9	6	\$	179,199	10.0	%

Core capital is computed as a percentage of adjusted total assets of \$2.08 billion and \$2.08 billion for consolidated (1) and the bank, respectively. Risk-based capital is computed as a percentage of total risk-weighted assets of \$1.79 billion and \$1.79 billion for consolidated and the bank, respectively.

### Critical Accounting Policies

First Defiance has established various accounting policies which govern the application of accounting principles generally accepted in the United States in the preparation of its financial statements. The significant accounting policies of First Defiance are described in the footnotes to the consolidated financial statements included in the Company's Annual Report on Form 10-K. Certain accounting policies involve significant judgments and assumptions by management, which have a material impact on the carrying value of certain assets and liabilities; management considers such accounting policies to be critical accounting policies. Those policies which are identified and discussed in detail in the Company's Annual Report on Form 10-K include the Allowance for Loan Losses, Valuation of Securities, Goodwill, and the Valuation of Mortgage Servicing Rights. There have been no material changes in assumptions or judgments relative to those critical policies during the first nine months of 2014.

### Item 3. Quantitative and Qualitative Disclosures About Market Risk

As discussed in detail in the Annual Report on Form 10-K for the year ended December 31, 2013, First Defiance's ability to maximize net income is dependent on management's ability to plan and control net interest income through management of the pricing and mix of assets and liabilities. Because a large portion of assets and liabilities of First Defiance are monetary in nature, changes in interest rates and monetary or fiscal policy affect its financial condition and can have significant impact on the net income of the Company. First Defiance does not use off-balance sheet derivatives to enhance its risk management, nor does it engage in trading activities beyond the sale of mortgage loans.

First Defiance monitors its exposure to interest rate risk on a monthly basis through simulation analysis that measures the impact changes in interest rates can have on net interest income. The simulation technique analyzes the effect of a presumed 100 basis point shift in interest rates (which is consistent with management's estimate of the range of potential interest rate fluctuations) and takes into account prepayment speeds on amortizing financial instruments, loan and deposit volumes and rates, non-maturity deposit assumptions and capital requirements. The results of the simulation indicate that in an environment where interest rates rise 100 basis points over a 24 month period, using September 30, 2014 amounts as a base case, First Defiance's net interest income would be impacted by less than the board mandated guidelines of 10%.

In addition to the simulation analysis, First Defiance also uses an economic value of equity ("EVE") analysis to measure risk in the balance sheet incorporating all cash flows over the estimated remaining life of all balance sheet positions. The EVE analysis generally calculates the net present value of First Federal's assets and liabilities in rate shock environments that range from -400 basis points to +400 basis points. However, the likelihood of a decrease in rates beyond 100 basis points as of September 30, 2014 was considered to be remote given the current interest rate environment and therefore, was not included in this analysis. The results of this analysis are reflected in the following tables for the nine months ended September 30, 2014 and the year-ended December 31, 2013.

September 30, 2014						
Economic Value of Equity						
Change in Rates	\$ Amount	\$ Change	% Chang	ge		
(Dollars in Thousands)						
+400 bp	464,689	35,769	8.34	%		
+ 300 bp	459,810	30,890	7.20	%		
+ 200 bp	452,727	23,807	5.55	%		
+ 100 bp	443,123	14,203	3.31	%		
0 bp	428,920	_	_			
- 100 bp	407,821	(21,099)	(4.92	)%		

December 31, 2013						
Economic Value of Equity						
Change in Rates	\$ Amount	\$ Change	% Chang	ge		
(Dollars in Thousands)						
+400 bp	474,469	41,679	9.63	%		
+ 300 bp	467,691	34,901	8.06	%		
+ 200 bp	458,844	26,054	6.02	%		
+ 100 bp	447,701	14,911	3.45	%		
0 bp	432,790	-	-			
- 100 bp	413,917	(18,873)	(4.36	)%		

### **Item 4. Controls and Procedures**

Disclosure controls are procedures designed to ensure that information required to be disclosed in the Company's reports filed under the Exchange Act, such as this report, is recorded, processed, summarized, and reported within the time periods specified in the SEC's rules and forms. Disclosure controls are also designed to ensure that such information is accumulated and communicated to management, including the Chief Executive Officer and Chief Financial Officer, as appropriate to allow timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable, not absolute, assurance of achieving the desired control objectives, as ours are designed to do, and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

An evaluation was carried out under the supervision and with the participation of the Company's management, including the Chief Executive Officer and the Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined in Rule 13a-15(e) under the Securities Exchange Act of 1934) as of September 30, 2014. Based upon that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective.

No changes occurred in the Company's internal controls over financial reporting during the quarter ended September 30, 2014 that materially affected, or are reasonably likely to materially affect, the internal controls over financial reporting.

FIRST DEFIANCE FINANCIAL CORP.

## PART II-OTHER INFORMATION

### **Item 1. Legal Proceedings**

Neither First Defiance nor any of its Subsidiaries is engaged in any legal proceedings of a material nature.

### Item 1A. Risk Factors

There are no material changes from the risk factors set forth under Part I, Item 1A. "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2013.

### Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table provides information regarding First Defiance's purchases of its common stock during the three-month period ended September 30, 2014:

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (1)	Maximum Number of Shares (or Approximate Dollar Value) that May Yet Be Purchased Under the Plans or Programs (2)
Beginning Balance, July 1, 2014				170,765
July 1 – July 31, 2014	49,489	27.76	49,489	121,276
August 1 – August 31, 2014	45,105	27.66	45,105	76,171
September 1 – September 30, 2014	57,425	27.45	57,425	18,746
Total	152,019	\$ 27.62	152,019	18,746

The reported shares were repurchased pursuant to First Defiance's publicly announced stock repurchase program, which became effective September 30, 2013. Up to 489,000 shares were authorized to be purchased under the program. There is no expiration date for the program.

The number of shares shown represents, as of the end of each period, the maximum number of shares of common (2)stock that may yet be purchased under publicly announced stock repurchase programs. The shares may be purchased, from time to time, depending on market conditions.

On October 20, 2014, the Board of Directors authorized a new share repurchase program of up to 5%, or approximately 469,000 shares, of the common stock outstanding. Repurchases will be made periodically depending on market conditions and other factors. The repurchased shares will be held as treasury stock and will be available for general corporate purposes, including employee stock option plans. The exact number of shares to be repurchased by the company is not guaranteed. Purchases under the First Defiance Financial Corp. stock repurchase program may be made periodically, in the open market, through block trades and pursuant to any trading plan that may be adopted in accordance with Rule 10b5-1 of the Securities Exchange Commission or otherwise, and also in privately negotiated transactions. Depending on market conditions and other factors, these purchases may be commenced or suspended at any time or periodically without prior notice.

# Item 3. Defaults Upon Senior Securities

Not applicable.

## Item 4. Mine Safety Disclosures

Not applicable.

# Item 5. Other Information

Not applicable.

# Item 6. Exhibits

Exhibit 3.1 Articles of Incorporation (1)

Exhibit 3.2Code of Regulations (1)

Exhibit 3.3 Amendment to Articles of Incorporation (2)

Exhibit 31.1 Certification of Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 31.2 Certification of Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
Exhibit 32.1 Certification of Chief Executive Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
Exhibit 32.2 Certification of Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
Exhibit 101 The following financial information from the Registrant's Quarterly Report on Form 10-Q for the quarter ended September 30, 2014 is formatted in eXtensible Business Reporting Language ("XBRL"): (i)
Unaudited Consolidated Condensed Balance Sheet at September 30, 2014 and December 31, 2013, (ii)
Unaudited Consolidated Condensed Statements of Income for the Three and Nine Months ended September 30, 2014 and 2013 (iii) Unaudited Consolidated Condensed Statements of Income for the Three and Nine Months ended September 30, 2014 and 2013 (iii) Unaudited Consolidated Condensed Statements of Comprehensive Income for the Three and Nine Months ended September 30, 2014 and 2013, (iv) Unaudited Consolidated

Condensed Statements of Changes in Stockholder' Equity for the Nine Months ended September 30, 2014 and 2013, (v) Unaudited Consolidated Condensed Statements of Cash Flows for the Nine Months ended September 30, 2014 and 2013 and (vi) Notes to Unaudited Consolidated Condensed Financial Statements.

(1) Incorporated herein by reference to the like numbered exhibit in the Registrant's Form S-1 (File No. 33-93354)

(2) Incorporated herein by reference to exhibit 3 in Form 8-K filed December 8, 2008 (Film No. 081236105)

### FIRST DEFIANCE FINANCIAL CORP.

#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

First Defiance Financial Corp. (Registrant)

- Date: November 7, 2014 By:/s/ Donald P. Hileman Donald P. Hileman President and Chief Executive Officer
- Date: November 7, 2014 By:/s/ Kevin T. Thompson Kevin T. Thompson Executive Vice President and Chief Financial Officer