Hanwha Q CELLS Co., Ltd. Form 20-F

April 27, 2016
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, DC 20549
FORM 20-F
REGISTRATION STATEMENT PURSUANT TO SECTION 12(b) OR (g) OF THE SECURITIES EXCHANGE ACT OF 1934
OR
ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF x 1934
For the fiscal year ended: December 31, 2015
OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Fax: +82-2-729-1372

SHELL COMPANY REPORT PURSUANT TO EXCHANGE ACT OF 1934	O SECTION 13 OR 15(d) OF THE SECURITIES
Date of event requiring this shell company repor	rt
For the transition period from to	
Commission file number: 1- 33208	
HANWHA Q CELLS CO., LTD.	
(Exact name of Registrant as specified in its char	rter)
Not Applicable (Translation of Registrant's name into English)	Cayman Islands (Jurisdiction of Incorporation or Organization)
Hanwha Building, 86 Cheonggyecheon-ro, Jung	-gu, Seoul, Korea
(Address of Principal Executive Offices)	
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Jung-gu, Seoul, Korea	
(Name, Telephone, E-mail and/or Facsimile Nu	mber and Address of Company Contact Person)
Securities registered or to be registered pursuan	nt to Section 12(b) of the Act:
Title of Each Class American Depositary Shares Ordinary Shares, par value \$0.0001 per share	Name of Each Exchange on Which Registered  Nasdaq Global Market
Securities registered or to be registered pursuan	nt to Section 12(g) of the Act:
None	
Securities for which there is a reporting obligation None	on pursuant to Section 15(d) of the Act:
Indicate the number of outstanding shares of ea close of the period covered by the annual report	ch of the issuer's classes of capital or common stock as of the
4,200,808,315 Ordinary Shares, par value \$0.00	01 per share, as of December 31, 2015
Indicate by check mark if the registrant is a well-kn Act. "Yes x No	nown seasoned issuer, as defined in Rule 405 of the Securities
If this report is an annual or transition report, indic pursuant to Section 13 or 15(d) of the Securities Ex	ate by check mark if the registrant is not required to file reports schange Act of 1934. "Yes x No
the Securities Exchange Act of 1934 during the pre-	has filed all reports required to be filed by Section 13 or 15(d) of eceding 12 months (or for such shorter period that the registrant was lect to such filing requirements for the past 90 days. x Yes. "No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if
any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T
(§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required
to submit and post such files). x Yes "No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer " Accelerated filer x Non-accelerated filer "

Indicate by check mark which basis of accounting the registrant has used to prepare the financial statements included in this filing:

by the International Accounting Standards Board "

If "Other" has been checked in response to the previous question, indicate by check mark which financial statement item the registrant has elected to follow.

Item 17 " Item 18 "

If this is an annual report, indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). "Yes  $\,x$  No

(APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY PROCEEDINGS DURING THE PAST FIVE YEARS)

Indicate by check mark whether the registrant has filed all documents and reports required to be filed by Sections 12,13 or 15(d) of the Securities Exchange Act of 1934 subsequent to the distribution of securities under a plan confirmed by a court. "Yes "No

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#### INTRODUCTION

Unless otherwise indicated, references in this annual report to:

"ADSs" are to American depositary shares, each of which represents fifty ordinary shares. Effective as of June 15, 2015, we changed the ratio of the ADSs to ordinary shares from one ADS representing five ordinary shares to one ADS representing fifty ordinary shares. The number and ratio of the ADSs to ordinary shares has been adjusted retrospectively for all periods presented in this annual report to reflect the current ratio of the ADSs to ordinary shares of one ADS representing fifty ordinary shares;

"AUD" are to Australian Dollar, the official currency of Australia;

"BNEF" are to Bloomberg New Energy Finance;

"BSF" are to the back surface field;

"China" or the "PRC" are to the People's Republic of China, excluding, for the purpose of this annual report only, Taiwan and the special administrative regions of Hong Kong and Macau;

"conversion efficiency" are to the ability of photovoltaic ("PV") products to convert sunlight into electricity, and 
"conversion efficiency rates" are commonly used in the PV industry to measure the percentage of light energy from the sun that is actually converted into electricity;

"cost per watt" and "price per watt" are to the method by which the cost and price of PV products, respectively, are commonly measured in the PV industry. A PV product is priced based on the number of watts of electricity it can generate;

"EU" are to the European Union;

"EUR" are to Euros, the official currency of the European Union. This annual report contains translations of certain EUR amounts into U.S. dollar amounts at specified rates. Unless otherwise stated, the translations of EUR into U.S. dollars have been made at the exchange rate as set forth on December 31, 2015 in the H.10 statistical release of the Federal Reserve Board, which was \$1.0859 to EUR 1.00;

"GW" are to gigawatt, representing 1,000,000,000 watts, a unit of power-generating capacity or consumption;

"Hanwha Chemical" are to Hanwha Chemical Corporation, a corporation with limited liability incorporated under the laws of Korea, which owns 100% of Hanwha Solar;

"Hanwha Q CELLS Hong Kong" are to Hanwha Q CELLS Hong Kong Limited;

"Hanwha Q CELLS Qidong" are to Hanwha Q CELLS (Qidong) Co., Ltd., our wholly owned operating subsidiary in China;

"Hanwha Solar" are to Hanwha Solar Holdings Co., Ltd., a holding company incorporated in the Cayman Islands that currently owns approximately 94.0% of our outstanding ordinary shares;

"Hanwha SolarOne" are to Hanwha SolarOne Co., Ltd., our previous name prior to our name change in February 2015 to Hanwha Q CELLS Co., Ltd., and its consolidated subsidiaries, without including Q CELLS, which will be used to describe historical results of operations and financial condition of Hanwha SolarOne Co., Ltd and its consolidated subsidiaries prior to the acquisition of Q CELLS;

"JPY" are to the legal currency of Japan;

"Korea" are to the Republic of Korea;

"KRW" are to the legal currency of the Republic of Korea;

"MW" refers to megawatt, representing 1,000,000 watts, a unit of power-generating capacity or consumption;

"MYR" are to the legal currency of Malaysia;

"PERC" are to the passivated emitter rear contact;

"PV" are to photovoltaic. The photovoltaic effect is a process by which sunlight is converted into electricity;

"RMB" and "Renminbi" are to the legal currency of China. This annual report contains translations of certain RMB amounts into U.S. dollar amounts at specified rates. Unless otherwise stated, the translations of RMB into U.S. dollars have been made at the exchange rate as set forth on December 31, 2015 in the H.10 statistical release of the Federal Reserve Board, which was RMB6.4778 to \$1.00;

· "series A convertible preference shares" are to our series A convertible preference shares, par value \$0.0001 per share;

"shares" or "ordinary shares" are to our ordinary shares, par value \$0.0001 per share. For the purpose of computing and reporting our outstanding ordinary shares and our basic or diluted earnings per share we do not consider outstanding: (i) the remaining 401,407 ADSs we issued to facilitate the convertible notes offering in January 2008; (ii) the remaining 20,062,348 ordinary shares we issued to Hanwha Solar in connection with Hanwha Solar's purchase of 36,455,089 ordinary shares of our company in September 2010; and (iii) the ADSs which have been reserved by our company to allow for the participation in the ADS program by our employees pursuant to our equity incentive plans from time to time;

"Q CELLS" are to Hanwha Q CELLS Investment Co., Ltd., a holding company incorporated in the Cayman Islands, and its consolidated subsidiaries, including Hanwha Q CELLS GmbH, Hanwha Q CELLS Malaysia Sdn. Bhd. and Hanwha Q CELLS Australia Pty Ltd., collectively; it does not include certain affiliates that have "Q CELLS" in their names, including Hanwha Q CELLS Japan Co., Ltd., Hanwha Q CELLS USA Corp. and Hanwha Q CELLS Korea Corp., which are not consolidated subsidiaries of Hanwha Q CELLS Investment Co., Ltd. and have not been acquired by us;

"W" are to watt, a unit of power-generating capacity or consumption;

"we," "us," "our," "our company," the "company" and "Hanwha Q CELLS" refer to Hanwha Q CELLS Co., Ltd., formerly ki as Hanwha SolarOne, and its consolidated subsidiaries; and

"\$" and "U.S. dollars" are to the legal currency of the United States.

On December 26, 2006, we completed our initial public offering and listed the ADSs on the Nasdaq Global Market, which are traded under the symbol "HQCL."

On January 29, 2008, we offered \$172.5 million 3.50% convertible senior notes due 2018, or 2018 convertible notes, to qualified institutional buyers pursuant to Rule 144A under the Securities Act of 1933, as amended, or the Securities Act, and received net proceeds of \$167.9 million. Concurrently with the offering of these convertible notes, we offered 901,961 ADSs, representing 45,098,055 ordinary shares, to facilitate the convertible notes offering. We did not receive any proceeds, other than the par value of the ADSs, from such offering of ADSs. A portion of these ADSs were subsequently repurchased as described below.

From July 17, 2008 to August 12, 2008, we issued and sold 542,109 ADSs with an aggregate sale price of \$73.9 million.

From September 17, 2009 to November 18, 2009, we issued and sold 388,839 ADSs with an aggregate sale price of \$23.1 million.

In September 2010, we issued and sold to Hanwha Solar 36,455,089 ordinary shares for an aggregate sale price of \$78.2 million. Concurrently with this offering, we issued 30,672,689 ordinary shares to Hanwha Solar at par value of the ordinary shares and subsequently an additional 14,407,330 ordinary shares at par value, which shares were to remain outstanding so long as and to the extent that the 901,961 ADSs we issued to facilitate our convertible notes offering in January 2008 remain outstanding. A portion of these ordinary shares were subsequently repurchased as described below. At the same time, Hanwha Solar completed the acquisitions from Good Energies II LP and Yonghua Solar Power Investment Holding Ltd., the company owned by Mr. Yonghua Lu, our former chairman, of a total of 120,407,700 ordinary shares and 128,101 ADSs of our company, representing all of the ordinary shares and ADSs held by them. Hanwha Solar, a holding company incorporated in the Cayman Islands, is a wholly owned subsidiary of Hanwha Chemical Corporation, or Hanwha Chemical, a leading chemical producer publicly traded on the Korea Exchange whose principal activities are the production of chemical, solar energy, construction, automotive and electronic materials and products.

In November 2010, we issued and sold 920,000 ADSs with an aggregate sale price of \$82.8 million. In order for Hanwha Solar to maintain after this offering the same level of beneficial ownership in our company before this offering, we also issued and sold to Hanwha Solar 45,981,604 ordinary shares for an aggregate sale price of \$82.8 million.

In October 2011, we repurchased and cancelled 500,554 ADSs and the ordinary shares represented by such ADSs, which were issued pursuant to a share issuance and repurchase agreement dated January 23, 2008 to facilitate our convertible notes offering in January 2008, from Morgan Stanley & Co. International PLC. We also repurchased and cancelled 25,017,671 ordinary shares, which were issued pursuant to a share issuance and repurchase agreement dated September 16, 2010, from Hanwha Solar. These ADSs and ordinary shares were repurchased at par value of \$0.005 per ADS and \$0.0001 per ordinary share, respectively.

In 2012, we repurchased our 2018 convertible notes in a total principal amount of \$71.9 million.

From November 15, 2013 to January 29, 2014, we issued and sold 671,696 ADSs with an aggregate sale price of \$21.5 million.

In January and April 2015, we repurchased our 2018 convertible notes in a total principal amount of \$86,075,000 pursuant to the holders' exercise of the put right under the terms of the 2018 convertible notes. After these repurchases

pursuant to the exercise of the put right, none of the 2018 convertible notes remains outstanding.

In February 2015, we issued 3,701,145,330 ordinary shares to Hanwha Solar in exchange for the transfer of 100% of the outstanding share capital of Q CELLS by Hanwha Solar to us and Q CELLS became a wholly-owned subsidiary of us. As a result of the transaction, Hanwha Solar's ownership of our ordinary shares increased from approximately 45.7% to approximately 94.0%. In connection with the transaction, we changed our name from "Hanwha SolarOne Co., Ltd." to "Hanwha Q CELLS Co., Ltd." and our ticker from "HSOL" to "HQCL" on February 9, 2015.

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FARI I
ITEM 1 IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISORS
Not applicable.
ITEM 2 OFFER STATISTICS AND EXPECTED TIMETABLE
Not applicable.
ITEM 3 KEY INFORMATION
A. Selected Financial Data
Following the consummation of the combination of Hanwha SolarOne and Q CELLS on February 6, 2015, Q CELLS was determined as the accounting acquirer in accordance with Accounting Standards Codification ("ASC") 805, "Business Combinations". Consequently, the consolidated financial statements of Q CELLS are treated as our historical financial statements for all periods prior to the consummation of the combination of Hanwha SolarOne and Q CELLS with our consolidated results of operations reflected from February 6, 2015.

and our consolidated balance sheet data as of December 31, 2015 have been derived from our audited consolidated financial statements for the year ended December 31, 2015 included elsewhere in this annual report. Q CELLS' selected consolidated statement of operations data for the years ended December 31, 2013 and 2014 and its consolidated balance sheet data as of December 31, 2014 have been derived from its audited consolidated financial statements for the relevant periods included elsewhere in this annual report. Q CELLS' selected consolidated statement of operations data for the period from September 12, 2012 to December 31, 2012 and its consolidated balance sheet data as of December 31, 2012 and 2013 have been derived from its audited consolidated financial statements, which are not included or incorporated by reference in this annual report.

The following selected consolidated financial data have been derived from our and Q CELLS' audited consolidated financial statements. Our selected consolidated statement of operations data for the year ended December 31, 2015

The following selected consolidated financial information are qualified by reference to our and Q CELLS' financial statements referred to above and the related notes. Our and Q CELLS' consolidated financial statements are prepared and presented in accordance with U.S. GAAP. Our historical results do not necessarily indicate our results expected for any future periods.

	From September 12 Year Ended December 31, to December 31,							
					2014	2015		
	Q CELLS	Q CELLS Q		Q CELLS	Hanwha Q CELLS <sup>(2)</sup>			
	(\$)	(	(\$)	(	(\$)	(\$)		
	(In millions, except number of shares and per share data)							
Consolidated Statements of Operations Data								
Net revenues	\$65.6		\$530.1		\$773.1	\$1,800.8		
Cost of revenues	72.3		451.7		653.2	1,466.8		
Gross profit	(6.7	)	78.4		119.9	334.0		
Operating expenses	23.6		111.9		107.0	256.1		
Operating income (loss)	(30.3	)	(33.5	)	12.9	77.9		
Income (loss) before income taxes	(18.9)	)	(47.6	)	4.4	53.9		
Income tax expenses			0.4		1.4	10.1		
Net income (loss)	(18.9	)	(48.0	)	3.0	43.8		
Net income (loss) per share	(0.02	)	(0.03	)	0.00	0.01		
Number of shares (diluted)	1,232,949,935		1,693,522,34	0	3,701,145,330	4,120,689,668		

Q CELLS was incorporated on September 12, 2012 and commenced its operations on October 16, 2012 following the acquisition of business from Q Cells SE which was in the bankruptcy proceedings. Therefore, the results of (1)operations of Q CELLS for 2012 (as described herein) covers only the period between September 12, 2012 (the date of the incorporation) and December 31, 2012 and, as such, are not comparable to the results of operations of Q CELLS in the subsequent periods.

Our results of operations for 2015 represent Q CELLS' (but not Hanwha SolarOne's) results of operations for the period from January 1, 2015 to February 5, 2015 and our consolidated results of operations for the period from February 6, 2015 to December 31, 2015 following the consummation of the combination of Hanwha SolarOne and Q CELLS on February 6, 2015.

	As of D 2012	ecember 3 2013	1, 2014	2015
	Q CELLS	Q CELLS	Q CELLS	Hanwha Q CELLS
	(\$) (In milli	(\$) lons)	(\$)	(\$)
Consolidated Balance Sheet Data	`	ŕ		
Cash and cash equivalents	\$61.9	\$ 257.7	\$ 156.7	\$200.0
Other current assets	146.4	340.4	427.8	1,370.7
Total current assets	208.3	598.1	584.7	1,570.7
Property, plant, and equipment	160.5	144.9	147.8	877.3

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Other non-current assets Total non-current assets Total assets	33.4 193.9 402.2	28.4 173.3 771.4	33.7 181.5 766.2	99.5 976.8 2,547.5
Current financial liabilities	31.0	10.7	8.0	416.7
Short-term borrowings, current portion of long-term borrowings and current portion of obligations under capital leases	98.0	262.9	226.6	1,113.8
Total current liabilities	129.0	273.6	234.8	1,530.5
Long-term borrowings and long-term notes, net of current portion	156.2	210.6	283.5	653.5
Other long-term liabilities	23.0	19.8	18.2	23.3
Total long-term liabilities	179.2	230.5	301.7	676.8
Total liabilities	308.2	504.1	536.5	2,207.3
Total stockholders' equity	93.9	267.4	229.7	340.2
Total liabilities and stockholders' equity	\$402.2	\$771.4	\$ 766.2	2,547.5

# **Other Financial Data**

	Year Ended December 31,					
	2013	2014		2015		
	Q	Q CELLS		Hanwha	Q	
	<b>CELLS</b>	Q CELLS		<b>CELLS</b>		
Gross margin	14.8 %	15.5	%	18.5	%	
Operating margin	(6.3)%	1.7	%	4.3	%	
Net margin	(9.1)%	0.4	%	2.4	%	

	Year Ended December 31,			
	2013 2014		2015	
	Q CELLS	Q CELLS	Hanwha Q CELLS	
	(\$)	(\$)	(\$)	
	(In milli	ons)		
Depreciation, amortization and impairment	\$ 35.6		\$ 83.3	
Acquisition of fixed assets and intangible assets	\$ 15.5	\$ 45.6	\$ 200.0	

# **Other Operating Data**

# **B.** Capitalization and Indebtedness

Not Applicable.

### C. Reasons for the Offer and Use of Proceeds

Not Applicable.

### D. Risk Factors

### **Risks Related to Our Industry**

Demand for our PV products has been, and may continue to be, adversely affected by volatile market and industry trends.

Demand for our PV products has been affected by global economic conditions, capital markets fluctuations and credit disruptions. During the second half of 2008 and the first half of 2009, many of our key European markets, including Germany, Spain and Italy, and other national economies experienced a period of economic contraction or significantly slower economic growth. The global financial crisis, weak consumer confidence and diminished consumer and business spending have contributed to a significant slowdown in the market demand for PV products due to decreased energy requirements. In addition, many of our customers and many end-users of our PV products depend on equity and/or debt financing to fund the initial capital expenditure required to purchase our PV products. During the global financial crisis, many of our customers and many end-users of our PV products experienced difficulties in obtaining financing, and even if they were able to obtain financing, the cost of such financing had increased. As a result, they changed their decision or changed the timing of their decision to purchase our PV products.

Since 2011, a decrease in payment to PV power product producers, in the form of feed-in tariffs and other reimbursements, and a reduction in available financing have caused a decrease in the growth in a number of PV projects in the European markets. Payments to PV power product producers decreased as certain European governments, under pressure to reduce sovereign debt levels, reduced subsidies such as feed-in tariffs. Furthermore, many solar project developers were unable to secure sufficient financing for PV projects due to continuing credit contagion post the global financial crisis. These market conditions were exacerbated by an oversupply of PV modules driven by increased manufacturing capacity build-ups, which adversely affected the prices of PV modules. Although the global economy has improved since 2011, the demand for solar modules in Europe fell by 60% to 8.4 GW in 2015 from 21.2 GW in 2011, according to BNEF. As a result, many solar power producers that typically purchase solar power products from manufacturers like us were unable or unwilling to expand their operations during this period in respective markets.

Since 2013, as the global capital market has stabilized, the combination of increased availability of financing for downstream developers and project buyers and decreased PV system prices contributed to a slow recovery in demand for PV equipment including PV modules in certain markets.

There can be no assurance that our customers or end-users will be able to obtain financing on a timely basis or on reasonable terms, which could have a negative impact on their demand for our products. Rising interest rates may make it difficult for end-users to finance the cost of PV systems and therefore limit the demand for our PV products and/or lead to a reduction in the average selling price of our PV products. A protracted disruption in the ability of our customers to obtain financing, economic downturn or an increase in manufacturing capacity of the PV industry has led to, and may continue to have, a protracted material adverse effect on our business, financial condition and results of operations. In the past, the decrease in demand for our products, combined with an oversupply of PV products, has resulted in, and may continue to lead to, a significant amount of our capacity underutilized, and our assets being impaired.

The average selling price of our PV products may continue to decrease, and our margins would be adversely impacted if prices decrease faster than we are able to reduce our costs.

Beginning in the fourth quarter of 2008, the supply of PV products has increased significantly as many manufacturers of PV products worldwide, including our company, have engaged in significant production capacity expansion. As a result, this state of oversupply has resulted in reductions in the prevailing market prices of PV products as manufacturers have reduced their average selling prices in an attempt to obtain sales. Oversupply conditions across the value chain, together with difficult financial conditions in Europe, have put continued pressure on average selling prices. According to GTM Research, the industry-wide average selling prices of PV modules per watt were \$0.66/W, \$0.65/W and \$0.58/W in 2013, 2014 and 2015, respectively. While the challenging industry environment since 2012 caused some of the PV manufacturers to reduce production or shut down capacity, as well as consolidations among them, the state of industry-wide oversupply continued despite such production cuts and consolidations, and may continue to exist, which would generally have a negative impact on the average selling prices of our PV products.

In addition, the average selling prices of PV products have shown a declining trend historically and are expected to continually decline with time irrespective of industry-wide fluctuations in supply and demand as a result of, among other factors, technological advancements and cost reductions. If the average per-watt selling price for our PV products decreases faster than we are able to reduce our per-watt manufacturing costs, our gross margins would decrease and our results of operations and financial condition may be adversely affected.

Increases in the prices of raw materials, including polysilicon and silicon wafers, may adversely impact our business and results of operations.

Raw materials used in the production of solar cells and modules include silicon-related materials, silver paste and aluminum frames, among others. Among them, silicon-related materials such as polysilicon and silicon wafers are the most important raw materials used in the production of our PV products. Prior to mid-2008, there was an industry-wide shortage of silicon. In late 2008 and 2009, however, newly available silicon capacity has significantly

increased supply of silicon, which resulted in downward pressure on the price of silicon. According to BNEF, spot prices for polysilicon fell from a peak of over \$120 per kilogram in the first quarter of 2009 to approximately \$55 per kilogram at the end of 2009. Although the silicon price rebounded between the third quarter of 2010 and the first quarter of 2011 due to the recovery of demand for PV products in certain markets, the silicon price has decreased precipitously again starting from the second quarter of 2011 as the result of increased manufacturing capacity for silicon and the pressure from the decreasing average selling price of PV modules. In 2012, the polysilicon price continued to decline, reaching a historical low of below \$16 per kilogram in December 2012. While the price has improved slightly since, it remained low compared to price range between mid-teen to low 20s from 2013 through 2014, before beginning to steadily decline again to below \$15 per kilogram by late 2015. According to BNEF, the industry-wide average spot price of solar grade polysilicon was approximately \$13.81 per kilogram in the week of April 4, 2016.

We cannot guarantee that the price of silicon will continue to decline or remain at its current levels, especially if the global solar power market regains its growth momentum. Increases in the price of silicon have in the past increased our production costs, and any significant price increase in the future may adversely affect our business and results of operations.

The reduction or elimination of government subsidies and economic incentives for solar energy applications could have a material adverse effect on our business and prospects.

We believe that the growth of the market for solar energy and PV products depends in large part on the availability and size of government subsidies and economic incentives. The reduction or elimination of government subsidies and economic incentives may hinder the growth of the solar energy market, which could decrease demand for our products and reduce our revenue.

The cost of solar energy currently exceeds the cost of power furnished by the electric utility grid in many countries. As a result, federal, state and local governmental bodies in many countries, most notably Japan, the United States, China, Germany, the United Kingdom and France, have provided subsidies and economic incentives in the form of rebates, tax credits and other incentives to end users, distributors, system integrators and manufacturers of PV products to promote the use of solar energy and to reduce dependency on conventional source of energy generation. However, a number of these government economic incentives are set to be reduced and may be reduced further, or eliminated, for political, financial or other reasons, which will be difficult for us to predict. For instance, the German government has continuously reduced feed-in-tariffs since 2009 and the Japanese government reduced feed-in-tariffs applicable to solar projects of 10 kW or more from JPY36 per kWh for the fiscal year 2013 to JPY32 per kWh for the fiscal year 2014 and JPY27 per kWh for the fiscal year 2015. See "Item 4. Information on the Company—B. Business Overview—Regulation". Germany and Japan accounted for 2.4% and 10.7% of our net revenues in 2015, respectively.

Political changes or fiscal difficulties in a particular country could result in significant reductions or eliminations of subsidies or economic incentives. Electric utility companies that have significant political lobbying powers may also seek changes in the relevant legislation in their markets that may adversely affect the development and commercial acceptance of solar energy. The reduction or elimination of government subsidies and economic incentives for solar energy applications, especially those in our target markets, could cause demand for our products and our net revenues to decline, and have a material adverse effect on our business, financial condition, results of operations and prospects.

If we are unable to compete in the highly competitive PV market, our revenue and profits may decrease and we may lose market share.

The PV market is highly competitive and we face competition from a number of global PV companies, including Trina Solar Limited, JinkoSolar Holding Co., Ltd., Canadian Solar Inc., JA Solar Holdings Co., Ltd., First Solar, Inc. and SunPower Corporation. We believe that the principal competitive factors in the markets for our PV cells and modules are:

price;

product offerings and quality of products including conversion efficiency;

strength of supply chain and distribution network;

manufacturing capacity and capacity utilization;

manufacturing cost;

corporate financial stability;

after-sales services; and

brand name recognition.

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Some of our current and potential competitors may have longer operating histories, access to larger customer bases and resources and significantly greater economies of scale than we do. In particular, many of our competitors are developing and manufacturing solar energy products based on new technologies that may ultimately have costs similar to, or lower than, our projected costs. In addition, our competitors may be able to respond more quickly to changing customer demands or devote more resources to the development, promotion and sales of their products than we can. Furthermore, competitors with more diversified product offerings may be better positioned to withstand a fluctuation in the demand for PV products.

We believe that the principal competitive factors in the downstream markets in which we compete are:

· financing capabilities;

sales and marketing network;

knowledge and understanding of local regulatory requirements; and

track records and reputation in the relevant local market.

Our PV downstream business has a relatively short history compared to some of our competitors and we may not have the same level of expertise and customer base as our competitors, which may affect our ability to successfully expand our PV downstream business. In addition, our competitors owned or controlled by local persons or entities may be more competitive when obtaining government support, local financing or otherwise expanding in the respective local markets. It is possible that new competitors or alliances among existing competitors could emerge and rapidly acquire significant market share, which would adversely affect our business. If we fail to compete successfully, our business would suffer and we may lose or be unable to gain market share and our financial condition and results of operations would be materially and adversely affected.

Declines in the prices of other energy sources, including oil and natural gas, could have a material adverse effect on the demand for PV products and our business and prospects.

The PV market in general competes with conventional power generation as well as other sources of renewable energy as well as conventional power generation. Electricity is generated from a variety of sources, primarily including coal, natural gas, hydro power, nuclear power, oil and wind, and the demand for PV products are affected by the prices of these fossil fuels and other renewable energy resources. Prices of some of these energy resources, in particular oil and natural gas, have historically shown significant volatility due to various factors, including global economic conditions and demand for energy resources, the level of investment by government and private enterprises in exploration and production activities and the degree of success of such activities in increasing the global supply, government regulations and policies concerning the energy sector and political developments in resource-producing countries or regions. Since the second half of 2014, the market prices of oil and natural gas have significantly declined due to, among others, an increase in supply from shale explorations in the United States, as well as continued high level of production in the Middle East and Russia and weak global economic outlook. Such decline in the prices of oil and natural gas could negatively affect the demand for PV products by reducing the cost of generating electricity from these sources and by undermining government and public support for the use of renewable energy sources.

If prices for conventional and other renewable energy resources decline, or if these resources enjoy greater policy support than solar power, the PV market and our business and prospects could be materially and adversely affected.

Our success depends on our ability to respond to rapid market changes in the PV industry by developing new technologies and offering additional products and services, which expose us to a number of risks and uncertainties.

The PV industry is characterized by rapid changes in the diversity and complexity of technologies, products and services. In particular, the ongoing evolution of technological standards requires products with improved features, such as more efficient and higher power output and improved aesthetics. As a result, we expect that we will need to consistently develop, or obtain access to, more advanced technologies in order for us to respond to competitive market conditions and customer demands. In addition, such advanced technologies typically lead to declining average selling prices for products using older technologies or make our current products less competitive or obsolete. As a result, the profitability of any given product, and our overall profitability, may decrease over time.

In addition, we will need to invest significant financial resources in research and development to maintain our competitiveness and keep pace with technological advances in the PV industry. However, commercial acceptance by customers of new products we offer may not occur at the rate or level that we anticipated, and we may not be able to successfully enhance existing products to effectively and economically meet customer demands, thus impairing the return from our investments. We may also be required under the applicable accounting standards to recognize a charge for the impairment of assets to the extent our existing products become uncompetitive or obsolete, or if any new products fail to achieve commercial acceptance. Any such charge may have a material adverse effect on our financial condition and results of operations.

If we are not able to bring quality products and services to market in a timely and cost-effective manner and successfully market and sell these products and services, our ability to continue increasing the market share, as well as our results of operations and profitability, will be materially and adversely affected.

Moreover, many of our competitors are developing next-generation products based on new PV technologies, including advanced thin film technologies, which, if successful, will compete with the crystalline silicon technology we currently use in our manufacturing processes. If we fail to develop new technologies and products in a timely manner, we may lose our competitive advantage.

If PV technology is not suitable for widespread adoption, or sufficient demand for PV products does not develop or takes longer to develop than we anticipate, our sales may not increase or may even decline, and our revenue and profitability would be reduced.

The PV market is at a relatively early stage of development and the extent to which PV products will be widely adopted is uncertain. Furthermore, market data in the PV industry are not as readily available as those in other more established industries, where trends can be assessed more reliably from data gathered over a longer period of time. If PV technology, in particular the type of PV technology that we have adopted, proves unsuitable for widespread adoption or if demand for PV products fails to develop sufficiently, we may not be able to grow our business or generate sufficient revenue to be profitable. In addition, demand for PV products in our targeted markets, including the United States, Japan, the European Union, China and India may not develop or may develop to a lesser extent than we anticipate. Many factors may affect the viability of widespread adoption of PV technology and demand for PV products, including:

· cost-effectiveness of PV products compared to conventional and other renewable energy sources and products;

performance and reliability of PV products compared to conventional and other renewable energy sources and products;

availability of government subsidies and incentives to support the development of the PV industry or other energy resource industries;

· success of other renewable energy generation technologies, such as fuel cells, wind power and biomass;

fluctuations in economic and market conditions that affect the viability of conventional and other renewable energy sources, such as increases or decreases in the prices of oil and other fossil fuels;

·capital expenditures by end users of PV products, which tend to decrease when the overall economy slows down; and

deregulation of the electric power industry and the broader energy industry.

Existing regulations and policies governing the electric utility industry, as well as changes to regulations and policies affecting PV products, may adversely affect demand for our products and materially reduce our revenue and profits.

The electric utility industry is subject to extensive regulation, and the market for PV products is heavily influenced by these regulations as well as the policies promulgated by electric utilities. These regulations and policies often affect electricity pricing and technical interconnection of end-user power generation. As the market for solar and other alternative energy sources continues to evolve, these regulations and policies are being modified and may continue to be modified. Customer purchases of, or further investment in research and development of, solar and other alternative energy sources may be significantly affected by these regulations and policies, which could significantly reduce demand for our products and materially reduce our revenue and profits.

Moreover, we expect that our PV products and their installation will be subject to oversight and regulation in accordance with national and local ordinances relating to building codes, safety, environmental protection, utility interconnection and metering and related matters in various countries. We also have to comply with the requirements of individual localities and design equipment to comply with varying standards applicable in the jurisdictions where we conduct business. Any new government regulations or utility policies pertaining to our PV products may result in significant additional expenses to us, our distributors and end users and, as a result, could cause a significant reduction in demand for our PV products, as well as materially and adversely affect our financial condition and results of operations.

#### The growth of distributed solar power generation market is subject to uncertainties.

Distributed solar power generation refers to generating solar energy through small-scale grid-connected PV devices such as rooftop PV installations, which offers a number of advantages over large, centralized solar farms, such as less need for new transmission capacity, scalability and ease of installation. Distributed solar power generation has shown strong growth in certain countries, especially in China, where the Chinese government in 2012 announced policies strongly encouraging distributed solar power generation, and in early 2014 set an annual installation target of 8 GW for 2014. In March 2015, the Chinese government announced an annual solar power generation target of 17.8 GW for 2015, an increase of approximately 20% from the previous announcement in January 2015, but did not stipulate any specific target of either large utility-scale or distributed solar power generation, suggesting the government favoring a more flexible approach than a hard goal in stimulating small-scale PV installations.

The growth of distributed solar power generation market is subject to various uncertainties. The distributed solar power generation market is still primarily driven by government incentives, such as government subsidies and feed-in tariff. If such incentive programs are reduced or eliminated, the market for distributed solar power generation could be negatively impacted. In addition, many distributed solar power generation systems are established on the leased rooftops of commercial buildings. Since the ownerships of such rooftops typically do not belong to the solar generation companies, the operation of PV devices on such rooftops may be materially and adversely affected as a result of unforeseen situations or situations beyond the control of solar power generation companies, including early termination of the lease agreement between the solar power generation company and the owner of the rooftop, or foreclosure of the buildings by the creditor of the owner of such building in accordance with the mortgage on such building. Additionally, as it usually takes at least multiple years to break even from distributed solar power generation, the operation of distributed solar power generation is subject to long-term market and credit risks including the risk of not being able to finance or refinance loan from lender or not being able to generate sufficient cash on a continuous basis to support the operation on a long term basis. Due to these factors, it may be difficult to transfer a completed distributed solar power generation project to a third party, which adversely affects the liquidity of investments in these projects.

# Risks Related to Our Company

Changes in international trade policies and international barriers to trade may materially and adversely affect our ability to export our products worldwide.

In response to increasing trade tensions in the international solar market, especially in the United States and the European Union solar markets, we are undertaking efforts to avoid or alleviate the impacts from the present and foreseeable anti-dumping duty ("AD"), and countervailing duty ("CVD"), proceedings. However, we cannot guarantee that these efforts will be successful due to potential policy changes or other changes in the activities and practices of the various national trade authorities responsible for AD and CVD enforcement. We note below major AD and CVD proceedings and other restrictive practices relevant to us in the United States and the European Union:

*United States.* In October 2011, a trade action was filed with the U.S. Department of Commerce ("USDOC") and the U.S. International Trade Commission ("USITC") by SolarWorld Americas, Inc., formerly known as SolarWorld Industries America, Inc. until October 2014, accusing Chinese producers of crystalline silicon photovoltaic cells ("CSPV") of selling their products produced in China into the United States at less than fair value, or dumping, and of receiving countervailable subsidies from the Chinese authorities.

On October 9, 2012, the USDOC issued final affirmative determinations in the anti-dumping and countervailing duty investigations. On November 7, 2012, the USITC ruled that imports of CSPV cells from Chinese producers had caused material injury to the U.S. CSPV industry. Finally, on December 7, 2012, the USDOC issued AD and CVD orders. Consequently, imports of solar panels from Hanwha Q CELLS Qidong are subject to a combined effective AD and CVD deposit rate of 29.18%, of which 15.24% is attributable to the CVD. Imports of solar panels from Hanwha Q CELLS Hong Kong are subject to a combined effective rate of 254.66%, which is comprised of an AD of 239.42% and a CVD of 15.24%.

Actual AD and CVD ultimately due are determined by the USDOC after its review of actual transactions. Such review takes place annually in the anniversary month (December) of the publication of the AD and CVD orders upon request, and covers the preceding one-year period. In December 2013, the U.S. industry requested administrative reviews in both the AD and CVD cases and the resulting reviews were initiated by the USDOC on February 3, 2014. The U.S. industry requested that Hanwha Q CELLS Qidong be reviewed in both the AD and CVD cases.

In the course of those reviews, based on the USDOC's regulations, the U.S. industry withdrew its requests for the AD and CVD reviews of Hanwha Q CELLS Qidong. As a consequence, its AD and CVD rates remained unchanged and the previous AD deposits paid on entries into the United States made from May 25, 2012 to November 30, 2013 are to be liquidated at the deposit rate in effect at the time of entry. Similarly, CVD deposits paid on entries into the United States made from March 26 to December 31, 2012 are to be liquidated at the deposit rate in effect at the time of entry. Additionally, no request of Hanwha Q CELLS Qidong's AD entries made during the period from December 1, 2013 to November 30, 2015 or of its CVD entries made during the period from January 1, 2013 to December 31, 2014 was made to the USDOC. Consequently, these entries are to be liquidated at the deposit rates in effect at the time of entry.

On December 31, 2013, SolarWorld Americas, Inc. filed new antidumping cases against similar CSPV products from China and Taiwan and a new CVD case against China. These new cases seek AD and CVD against (i) CSPV products with cells with any stage of production in China, if the cells are assembled in China, regardless of the country of origin of the cells, and (ii) CSPV products containing cells that were of Taiwanese origin. The USDOC and USITC initiated investigations on January 21, 2014.

In its final determinations in these investigations, the USDOC found that PRC and Taiwanese exporters were selling subject CSPV products to the United States at less than fair value (the "AD investigation") and/or that PRC exporters were receiving actionable subsidies (the "CVD investigation"). The USITC published its final determination on February 10, 2015 that the American industry was materially injured as a result of these imports, and the USDOC published final orders on February 18, 2015, requiring importers of subject CSPV products, including products imported from Hanwha Q CELLS Qidong and Hanwha Q CELLS Hong Kong, to pay AD and/or CVD deposits for their entries of subject CSPV products into the United States.

In connection with the USDOC's AD investigation of subject CSPV products from China, the USDOC applied an AD deposit rate of 52.13 % to Hanwha Q CELLS Qidong and Hanwha Q CELLS Hong Kong as "separate rate" companies, based on the USDOC's findings with respect to the other Chinese exporters selected for individual examination. In connection with the USDOC's AD investigation of subject CSPV products from Taiwan, the USDOC applied an AD deposit rate of 19.50% to Hanwha Q CELLS Qidong and Hanwha Q CELLS Hong Kong as "all others" companies, based on the USDOC's findings with respect to other Taiwanese exporters selected for individual examination. Moreover, in connection with the CVD investigation and final order, the USDOC applied a CVD deposit rate of 38.43% to Hanwha Q CELLS Qidong and Hanwha Q CELLS Hong Kong as an "all-other" company, which is based on the USDOC's findings with respect to the other Chinese exporters selected for individual examination.

Moreover, entries of subject CSPV products made before USITC's final determination are potentially subject to different AD and CVD rates than those identified in the USDOC final orders. In connection with the CVD investigation, U.S. Customs and Border Protection ("CBP") has continued to suspend liquidation of unliquidated CVD deposits of 26.89% for entries of subject cells from the PRC entering the United States on or after June 10, 2014 (the date on which USDOC published its preliminary CVD determination) but before October 8, 2014 (the date on which USDOC instructed CBP to discontinue the suspension of liquidation).

Similarly, in connection with the AD investigations, CBP will continue to suspend liquidation of unliquidated AD deposits of 42.33% for entries of PV products from China and 24.23% for entries of PV products from Taiwan entering the United States on or after July 31, 2014 (the date on which USDOC published its preliminary AD determination) but before January 28, 2015 (the date provisional measures expires).

Because Hanwha Q CELLS Qidong and Hanwha Q CELLS Hong Kong are not subject to the first administrative review, which was initiated on April 7, 2016, their entries made during the respective periods subject to the reviews will be liquidated at the deposit rates in effect at the time of entry. The ultimate liability for entries made during these periods (which is the liability of the importer of record) will be assessed when USDOC issues its automatic liquidation instructions covering the periods in question. These automatic liquidation instructions assessing the importers' final liability for entries made during these respective periods are expected to be issued by USDOC in the very near future.

European Union. On September 6 and November 8, 2012, the European Commission initiated an anti-dumping proceeding and an anti-subsidy proceeding concerning imports of crystalline silicon PV modules and key components, such as cells and wafers, originating in China. On July 27, 2013, the European Union and Chinese trade negotiators announced that an agreement had been reached pursuant to which Chinese manufacturers, including Hanwha SolarOne, would limit the export of solar panels and cells to the European Union and for no less than a minimum price, in exchange for the European Union agreeing to forgo the imposition of anti-dumping duties on these solar panels from China. The offer was approved by the European Commission on August 2, 2013, and the final version was published on December 5, 2013. The Chamber of Commerce for Import and Export of Machinery and Electronic Product of China will be responsible for allocating the quota between PV companies, and Hanwha SolarOne has been allocated a portion of the quota, which amounted to 324.73 MW of modules and 7.52 MW of cells in 2014 and 225.73 MW of modules and 5.22 MW of cells in 2015. Solar panels and cells imported in excess of the annual quota will be subject to anti-dumping and anti-subsidy duties. This price undertaking and annual quota have also resolved the parallel anti-subsidy investigation. For companies that would violate the price undertaking or the quota, or which do not form part of the agreement, definitive duties will be levied as per the definitive anti-dumping and anti-subsidy regulations that were published on December 5, 2013. Finally, wafers have been excluded from the scope of both the anti-dumping and anti-subsidy measures. In connection with the implementation of the undertaking, the European Commission conducted an on-spot verification at Hanwha O CELLS Oidong from July 17, 2014 to July 18, 2014 and another on-spot verification at SolarOne GmbH from October 30, 2014 to October 31, 2014. On May 22, 2015, we received communication from the European Commission regarding the verifications confirming our compliance with the undertaking, as well as some further practical instructions. On June 8, 2015, we provided our responses to those instructions and on October 22, 2015 received follow-up questions on some of our responses. On October 30, 2015, we provided clarifications in response to the follow-up inquiry. As of the date of this annual report, we have not received any further written decision from the European Commission regarding the verifications.

In May 2015, having determined that sufficient prima facie evidence existed for the initiation of an investigation pursuant to the relevant EU regulation, the European Commission initiated an investigation of a number of Chinese manufacturers including us, and conducted an anti-circumvention review to ascertain whether a circumvention of AD and CVD measures imposed by the EU on imports of PV modules and cells from China, Malaysia and Taiwan takes place. If the European Commission establishes that the circumvention of the existing AD and CVD has taken place,

AD and CVD duties will be imposed in respect of imports consigned from Malaysia and Taiwan. The review is not targeted specifically against us. However, in order to ensure that no duties are imposed in respect of products produced at our production facilities in Malaysia, on June 17, 2015, we claimed an exemption from any possible countervailing and anti-dumping duties in respect of the products consigned from Malaysia. On February 12, 2016, the EU commission has officially published the outcome of its investigation regarding the possible circumvention of the existing trade defense measures through Malaysia and Taiwan and extended the definitive anti-dumping duty to imports of PV modules and cells from Malaysia and Taiwan, whether declared as originating in Malaysia and in Taiwan or not. While the import duties have generally been imposed on PV modules and cells imported from Malaysia and Taiwan, Hanwha Q CELLS Malaysia Sdn. Bhd., our wholly owned subsidiary in Malaysia, has been explicitly exempted from this regulation as one of five companies from Malaysia.

On December 5, 2015 the European Commission initiated expiry reviews and a partial interim review, with the aim of examining whether the continued imposition of the measures on cells is still in the EU's interest, of the anti-dumping and the countervailing measures applicable to imports of PV modules and cells from China. The results of these reviews are expected around the end of 2016.

In addition, it is also possible that other AD or CVD or other import restrictive proceedings may be initiated in other jurisdictions. In December 2014, Canada initiated AD and CVD investigations against certain PV modules and laminates originating in or exported from China. In June 2015, Canada made final determination imposing AD and CVD and our PV modules produced in China are subject to anti-dumping duty rate of 154.4% and countervailing duty rate of RMB0.34 per Watt.

We cannot guarantee that in those proceedings involving us, we will get the most favorable AD or CVD rates in comparison with our competitors. In addition, if such proceedings were successfully pursued in jurisdictions where we export the majority of our products, our business, financial condition and results of operations and prospects could be materially and adversely affected. Violations of laws of AD and CVD can result in significant additional duties imposed on exports of our products into these countries, which could increase our costs of accessing future additional markets.

The imposition of anti-dumping or countervailing duties on our raw materials, including polysilicon, could materially increase our cost of production and have a material adverse effect on our business and results of operations.

On January 20, 2014, the Ministry of Commerce of People's Republic of China ("MOFCOM") issued a final ruling imposing anti-dumping duties, commencing on the same date, on certain importers of solar grade polysilicon products from the United States and Korea, based on its determination of the dumping margin of the relevant original manufacturer. In addition, on January 20, 2014, MOFCOM issued a final ruling imposing countervailing duties, commencing on the same date, on certain importers of solar grade polysilicon products from the United States, based on its determination of the ad valorem subsidy rate of the relevant original manufacturer.

MOFCOM also commenced anti-dumping and anti-subsidy investigations on certain importers of solar grade polysilicon products from the European Union and, on April 30, 2014, issued a final ruling imposing anti-dumping duties, commencing on May 1, 2014 and ending on April 30, 2016, on certain importers of solar grade polysilicon products from the European Union, based on its determination of the dumping margin of the relevant original manufacturer. In addition, on April 30, 2014, MOFCOM issued a final ruling imposing countervailing duties, commencing on May 1, 2014 and ending on April 30, 2016, on certain importers of solar grade polysilicon products from the European Union, based on its determination of the ad valorem subsidy rate of the relevant original manufacturer. Since polysilicon is one of our major raw materials for the production of PV products in China and we obtain a portion of our polysilicon from sources outside of China, including Korea and European countries, if there is any AD or CVD imposed by MOFCOM on the polysilicon imported into China, whether retroactively or not, our cost of production for solar modules may be adversely affected. In addition, any such AD or CVD imposed on polysilicon could increase the market price of polysilicon, thereby increasing our cost of production and adversely affecting our business and results of operations.

Any competitive advantage arising from our significant manufacturing capacity outside of China can be undermined if our competitors successfully expand their manufacturing facilities outside of China.

We believe one of our competitive strengths is our significant manufacturing capacity outside of China that can effectively address potential risks arising from the current trade disputes between China and the United States or the European Union. However, some of our key competitors, including Trina Solar Limited, JinkoSolar Holding Co., Ltd. and Canadian Solar, Inc., have announced plans to expand their manufacturing facilities outside China as a means to circumvent potentially adverse effects from anti-dumping and countervailing duties imposed on PV products manufactured in China. If these plans are executed successfully, our competitive advantage of having significant manufacturing capacity outside of China that are insulated from potential trade disputes may be undermined.

We may be subject to legal proceedings in connection with the multi-year supply agreements we entered into previously and such proceedings can be both costly and time consuming and may significantly divert the efforts and resources of our management personnel.

During the course of renegotiation of some of the multi-year supply agreements we entered into previously, we may be subject to legal, administrative or other proceedings if mutual agreement cannot be reached between us and our suppliers. For example, Hoku Corporation and Hoku Materials, Inc. have failed to fulfill their delivery obligations under their multi-year framework polysilicon supply agreement entered into on November 19, 2007 and refused to return our prepayment of \$49 million. On July 26, 2012, we brought a lawsuit against Hoku Corporation and Hoku Materials, Inc. for their failure to perform a multi-year framework polysilicon supply agreement entered into on November 19, 2007. On July 2, 2013, Hoku Corporation and Hoku Materials, Inc. both filed for Chapter 7 Bankruptcy. We are monitoring these Chapter 7 bankruptcy proceedings by both to determine whether the respective Chapter 7 trustees are able to successfully administer the estates, recover money and property for liquidation, make distributions on allowed claims and maximize our recovery. See "Item 8. Financial Information—A. Consolidated Statements and Other Financial Information—Legal and Administrative Proceedings".

There is no assurance that we will be able to successfully defend or resolve such legal or administrative proceedings to which we are or may in the future be subject. Such legal and administrative proceedings can be both costly and time consuming and may significantly divert the efforts and resources of our management personnel. If there are any adverse judgments, our financial condition, results of operations and liquidity could be materially and adversely affected.

Prepayments we have provided to our silicon and silicon wafer suppliers expose us to the credit and performance risks of such suppliers and may not be recovered.

Most of our multi-year supply agreements that we entered into during the earlier periods of supply shortage required us to make prepayments of a portion of the total contract price to our suppliers without receiving collateral for such prepayments. We made advance payments of \$28.2 million to our suppliers as of December 31, 2015. In circumstances where a supplier is in contractual default and we have termination rights that require repayment of its remaining deposit and we have asserted such rights, the advances are reclassified to other current assets in our consolidated balance sheets. Similarly, we reclassify advances to other current assets when legal proceedings have commenced where we are claiming a breach of contract and are seeking monetary recovery of the remaining deposit. A provision for loss is recognized in operating expenses in the period in which the loss on such assets is determined to be probable and the amount can be reasonably estimated. In the event that a supplier fails to fulfill its delivery obligation or we have disputes with any of our suppliers and we are unable to reach an agreement on terms acceptable to us, we may not be able to recover our prepayments made to such suppliers.

Most of our claims for prepayments are unsecured claims, which expose us to the credit risks of our suppliers in the event of their insolvency or bankruptcy. Our claims against the defaulting suppliers would rank below those of secured creditors which would undermine our chances of obtaining the return of our prepayments. If such suppliers fail to fulfill their delivery obligations under the contracts or if there is any dispute between us and such suppliers that jeopardizes our ongoing relationship, we may have to record a provision relating to or write down prepayments made to such suppliers, which could materially and adversely affect our financial condition and results of operations.

Our future success substantially depends on our ability to manage our production effectively, improve our product quality and reduce our manufacturing costs. Our ability to achieve such goals is subject to a number of risks and uncertainties.

Our future success substantially depends on our ability to manage our production effectively, improve our product quality and reduce our manufacturing costs. Our efforts to reduce our manufacturing costs include lowering our silicon and auxiliary material costs and improving manufacturing productivity and processes, which requires us to achieve economies of scale by expanding and maintaining our manufacturing capacity. We are currently expanding our PV cell manufacturing capacity in Malaysia and PV module manufacturing capacity in Malaysia and Korea and may decide in the future to further expand our PV cell or PV module manufacturing capacity to meet the demands for our products. However, we may not be able to expand our manufacturing capacity as planned, if we encounter unanticipated difficulties such as any failure to obtain the necessary financing or government approval. Even if we do expand our manufacturing capacity, there may not be sufficient customer demand for our solar power products to support our increased production levels. In that case, the overall utilization rate of our production facility will decline, which would negatively impact our profit.

We have, in the past, halted expansion in response to reduced demand. For example, one of our subsidiaries, Hanwha Q CELLS Technology Co., Ltd. ("Hanwha Q CELLS Technology"), owns approximately 639,785 square meters of land which is currently undeveloped. If such land is identified by competent government agencies as idle land under the applicable PRC laws, Hanwha Q CELLS Technology may be subject to a fine of up to 20% of the land premium of such land or, if the land is determined to be idle for over two years, the relevant government agencies may reclaim the land. As of the date of this annual report, we have not received any official complaint or notice regarding this land from relevant government agencies. In addition, since we have halted expansion, our construction plans have been adversely affected and we may need to negotiate with the construction company to develop a new construction plan. If we are unable to reach a resolution, we may be engaged in legal proceedings to resolve the dispute.

We also continue to explore ways to improve the quality of our PV products including the improvement of conversion efficiency rates of our PV products. Additional research and development efforts will be required before our products in development may be manufactured and sold at a commercially viable level. We cannot guarantee that such efforts will improve the efficiency of manufacturing processes or yield improved products that are commercially viable. For example, during the second half of 2015 we began commercial production of multicrystalline PERC cells, which we sell under our "Q.ANTUM" brand and have higher conversion efficiency rates than traditional BSF cells, at our Malaysian facilities. While we succeeded in the commercial production of Q.ANTUM cells at our Malaysian facilities, there is no assurance that we will not suffer from quality or production-related issues.

If we are unable to achieve these goals, we may be unable to decrease our costs per watt, to maintain our competitive position or to improve our operating margins. Our ability to achieve such goals is subject to significant risks and uncertainties, including:

- our ability to maintain our quality level and keep pace with changes in technology;
- our ability to source various raw materials on reasonable terms and timely basis;
- our ability to adjust inventory levels to respond to rapidly changing market demand;
- our ability to successfully utilize our assets to meet opportunities without incurring excessive costs;
  - · delays in obtaining or denial of required approvals by relevant government authorities; and
    - diversion of significant management attention and other resources to other matters.

If we are unable to establish or successfully make improvements to our manufacturing facilities, improve our product quality or reduce our manufacturing costs, or if we encounter any of the risks described above, we may be unable to improve our business as planned.

Our downstream PV business has a relatively short history. Any failure to successfully implement our strategy to expand the downstream PV business could have a material adverse effect on our growth, results of operations and business prospects.

In response to the rapidly evolving PV industry, Q CELLS has expanded into the PV downstream business, such as solar power project development, engineering, procurement and construction services and operation and management services, since 2007, while Hanwha SolarOne started to expand into the PV downstream business in 2010. Our current business strategy includes expansion of our PV downstream business, which we believe would diversify our business portfolio. This expansion requires significant investment and management attention from us, and we are likely to face intense competition from companies that have extensive experience and well-established businesses and customer bases in the PV downstream sector. We cannot guarantee that we will succeed in expanding our PV downstream business.

Our ability to successfully implement our strategy to expand the PV downstream business is subject to various risks and uncertainties, including:

our relatively short history in the PV downstream business;

the need for additional capital to finance our new business operations, which may not be available on reasonable terms or at all;

the need to recruit additional skilled employees, including technicians and managers at different levels;

the need to grant longer credit terms to our customers and to maintain a higher level of inventory, resulting in longer cash conversion cycles compared with our traditional PV manufacturing and sales business;

potential conflict with our downstream customers as a result of our direct competition with them in the PV downstream business; and

· new risks associated with PV downstream business yet to be fully understood by the industry and market.

If we are unable to effectively manage these risks, we may not be able to successfully operate our PV downstream business and achieve the expected value from expanding into downstream. Any failure to successfully implement our strategy to expand the downstream PV business could have a material adverse effect on our growth, results of operations and business prospects.

We may encounter various risks and uncertainties in our PV downstream business, all of which could increase our costs, delay or cancel a project, and have a material adverse effect on our results of operations and business prospects.

Historically, manufacturing of PV products accounted for most of our revenues. However, in recent years, we have increased investment in the PV downstream business, such as solar power project development, engineering, procurement and construction services and operation and management services.

As a greater portion of our revenues is derived from our PV downstream business, we will be increasingly exposed to the risks associated with this business. Furthermore, our future success depends on our ability to expand our solar

power project development pipelines, which are essential in expanding our PV downstream business. The PV downstream business involves various risks and uncertainties. We may be required to invest significant amounts of capital for land and interconnection rights, preliminary engineering, licenses and permits, legal and other expenses before we can determine whether a project is feasible. Developing and completing a particular project face various risks and uncertainties, including the following:

difficulties in identifying suitable sites in a timely manner;

difficulties in securing and receiving required governmental permits, licenses and approvals, such as land use rights, construction permits and approvals and satisfactory environmental assessments;

•potential challenges from local residents, environmental organizations, and others who may not support the project;

- difficulties in obtaining construction financing, including debt, equity and tax credits;
- difficulties in receiving rights to interconnect to the electric grid;
- · difficulties in paying interconnection and other deposits, some of which may be non-refundable;
  - difficulties in negotiating satisfactory engineering, procurement and construction agreements;

unforeseen engineering problems; construction delays; subsurface land conditions; cost over-runs; shortage of labor, equipment and materials supply;

disruptions including labor strikes;

additional complexities when conducting project development or construction activities in foreign jurisdictions, including operating in accordance with the applicable local laws and customs;

difficulties and uncertainties in achieving expected returns or yields when we operate and manage solar projects of our own, including availability or success of securing various investment vehicles that offer lower cost of capital; and

force majeure events, including adverse weather conditions and other events out of our control.

If we fail to address the above risks and uncertainties, our costs may be increased and construction of our projects may be delayed or even cancelled; therefore, our financial condition, results of operations and growth prospects may be materially and adversely affected.

We may be required to make significant upfront investment prior to commencing construction of solar power projects, which could adversely affect our business and results of operations.

It may take many months or years before our solar power plant development cycles can mature. As a result, we may be required to invest significant amounts of capital for land and interconnection rights, preliminary engineering, licenses and permits, legal and other expenses in advance of commencing construction, and the receipt of any revenue, much of which may not be recognized for several additional months following contract signing.

Furthermore, we may not be able to simultaneously fund our other business operations and these system investments through our long project development cycles. Our liquidity may be adversely affected to the extent the project sales market weakens or we are not able to successfully complete the customer acceptance testing due to various reasons, such as technical difficulties, equipment failure, or adverse weather, and we are unable to sell our solar projects at prices and on terms and timing that are acceptable to us. Accordingly, our business and results of operations may be materially and adversely affected.

We depend on a limited number of customers and countries for a high percentage of our revenues and the loss of, or a significant reduction in orders from, any of these customers or countries, if not immediately replaced, would

significantly reduce our revenue and decrease our operating margins.

We currently sell a substantial portion of our PV products and services to a limited number of customers and countries. Customers that accounted for a significant portion of our total net revenues in 2015 included Hanwha Q CELLS Japan Co., Ltd., Hanwha Q CELLS USA Corp., Hanwha Corporation, NextEra Energy Resources, LLC, NextEnergy Solar Holding III Limited, Hanwha Q CELLS Korea Corp., Zhongguanghe, Juwi, Inc. and Adani Group. Our five largest customers accounted for an aggregate of 35.3% of our net revenues in 2015. In 2015, our largest customer was Hanwha Q CELLS Japan Co., Ltd., which accounted for 10.7% of our net revenues of that year.

In 2015, the United States, Europe, Korea and Japan accounted for 28.8%, 20.0%, 11.4% and 10.7% of our net revenues, respectively, and were the top four countries or region in terms of percentage contribution to our net revenues. The loss of sales to any one of these customers or countries would have a significant negative impact on our business.

Sales to our customers are mostly made through non-exclusive arrangements. Any one of the following events may cause material fluctuations or declines in our net revenues and have a material adverse effect on our financial condition and results of operations:

- · reduction, delay or cancellation of orders from one or more of our significant customers;
- selection by one or more of our significant customers of our competitors' products;

loss of one or more of our significant customers and our failure to identify additional or replacement customers, including as a result of the insolvency or bankruptcy of our customers;

· any adverse change in local policies toward solar projects in countries where we receive most orders;

any adverse change in the bilateral or multilateral trade relationships among China, Malaysia, Korea, Japan, the United States and European countries, particularly Germany;

any duty imposed on import of PV products as a result of anti-dumping measures or other measures against unfair trade practices; and

failure of any of our significant customers to make timely payment for our products.

We expect our operating results to continue to depend on sales to a relatively small number of customers or countries for a high percentage of our revenue for the foreseeable future, as well as the ability of these customers to sell PV products and services that incorporate our PV products.

Furthermore, our customer relationships have been developed over a relatively short period of time. We cannot be certain that these customers will continue to generate significant revenue for us in the future or if these customer relationships will continue to develop. If our relationships with customers do not continue to develop, we may not be able to expand our customer base or maintain or increase our customers and revenue.

We may be unable to collect payments from our customers on a timely basis or at all. If such collection problems occur, our business may suffer and our results of operations may be materially and adversely affected.

We face payment collection difficulties with respect to certain customers. For example, on June 8, 2012, we submitted an arbitration request to Guangzhou Arbitration Commission requiring Guangdong Guo Hua New Energy Investment Co., Ltd. ("Guo Hua"), the owner of a PV project for which we acted as an engineering, procurement and construction ("EPC") contractor, to pay a total amount of RMB92 million (\$14.2 million) including, among others, overdue payment of the EPC contract price, accrued interest, damages and legal costs in accordance with the EPC contract. On August 5, 2012, Guo Hua filed a counterclaim to Guangzhou Arbitration Commission alleging that we have substantially breached the EPC contract, and Guo Hua requested to terminate the EPC contract and demanded us to pay a total amount of approximately RMB187 million (\$28.9 million) for breach of contract. On September 11, 2014, Guangzhou Arbitration Commission issued their arbitral award which dismissed Guo Hua's counterclaim for approximately RMB187 million and ordered Guo Hua to pay RMB78.2 million (\$12.1 million) plus interests for late payment at the rate of 8.33‰ per month since December 20, 2010 until the RMB78.2 million is fully paid. On January

13, 2015, we filed an application to Guangdong Heyuan Court to enforce such arbitral award, and two days later Guangdong Heyuan Court ordered Guo Hua to perform its obligations under the arbitral award. Guo Hua failed to do so. On December 7, 2015, Guangdong Heyuan Court ordered the evaluation and auction of Guo Hua's assets to enforce the arbitral award. As of the date of this annual report, the evaluation is still on-going. We are also claiming that Guo Hua's shareholders shall be held jointly liable for a part of the arbitral award. See "Item 8. Financial Information—A. Consolidated Statements and Other Financial Information—Legal and Administrative Proceedings". There is no assurance that we will prevail in similar claims against our customers for payment collections and if we fail to succeed in such claims, we may not be able to recover the fees due to us, which may have a material adverse effect on our results of operations.

We enter into framework agreements with many of our customers that set forth our customers' purchase goals and the general conditions under which our sales are to be made. However, such framework agreements are only binding to the extent a purchase order for a specific amount of our products is issued. In addition, certain key sales terms of the framework agreements may be adjusted from time to time, and we have in the past re-negotiated some of our framework agreements which enabled us to address, without resorting to formal disputes, the disagreements with our customers relating to the volumes, delivery schedules and pricing terms contained in such agreements. However, it may not always be in our best interests to re-negotiate our framework agreements and disagreements on terms may escalate into formal disputes that could cause us to experience order cancellations or harm our reputation.

Our dependence on a limited number of suppliers for a substantial majority of silicon-related materials may prevent us from delivering our products in a timely manner to our customers in the required quantities, which could result in order cancellations, decreased revenue and loss of market share.

In 2015, our three largest silicon materials suppliers supplied in the aggregate 60% of our total silicon materials purchases. Currently, our principal silicon wafer suppliers include GCL Silicon Technology Holdings Limited, Jiangsu Meike Silicon Energy Co., Ltd. and Green Energy Technology Inc. If we fail to develop or maintain our relationships with these or our other suppliers and we are unable to obtain these materials from alternative sources in a timely manner or on commercially reasonable terms, we may be unable to manufacture our products in a timely manner or at a reasonable cost, or at all, and as a result, we may not be able to deliver our products to our customers in the required quantities, at competitive prices and on acceptable terms of delivery. Problems of this kind could cause us to experience order cancellations, increased manufacturing costs, decreased revenue and loss of market share. In addition, some of our suppliers have a limited operating history and limited financial resources, and the contracts we entered into with these suppliers do not clearly provide for adequate remedies to us in the event any of these suppliers is not able to, or otherwise does not, deliver, in a timely manner or at all, any materials it is contractually obligated to deliver. Suppliers typically require a significant amount of capital to fund their operating activities, expand their manufacturing facilities, and conduct research and development activities. The inability of our suppliers to access capital or the insolvency of our suppliers could lead to their failure to deliver silicon materials to us. Any disruption in the supply of silicon materials to us may adversely affect our business, financial condition and results of operations.

Our failure to obtain sufficient quantities of silicon-related materials in a timely manner could disrupt our operations, prevent us from operating at full capacity or limit our ability to expand as planned, which would reduce, and limit the growth of, our manufacturing output and revenue.

We depend on the timely delivery by our suppliers of silicon-related materials in sufficient volumes. Until mid-2008, there was an industry-wide shortage of silicon-related materials. Currently, the market is experiencing an over-capacity of silicon-related materials. While we do not believe a shortage of silicon-related materials will reoccur in the short term because of current market conditions and the expansion of silicon and silicon wafer manufacturing capacity in recent years, we cannot guarantee that market conditions will not again rapidly change or we will always be able to obtain sufficient quantities of silicon-related materials in a timely manner and at commercially reasonable prices. We may experience actual shortages of silicon-related materials or late or failed delivery for the following reasons:

the terms of our silicon and silicon wafer contracts with, or purchase orders to, our suppliers may be altered or cancelled as a result of our ongoing re-negotiations with them;

•there are a limited number of silicon and silicon wafer suppliers, and many of our competitors also purchase silicon-related materials from these suppliers and may have longer and stronger relationship with these suppliers than

we do;

some of our silicon and silicon wafer suppliers do not manufacture silicon themselves, but instead purchase their requirements from other vendors. It is possible that these suppliers will not be able to obtain sufficient silicon or silicon wafers to satisfy their contractual obligations to us; and

our purchase of silicon-related materials is subject to the business risk of our suppliers, one or more of which may go out of business for any one of a number of reasons beyond our control in the current economic environment.

If we fail to obtain delivery of silicon-related materials in amounts and according to time schedules that we expect, we may be forced to reduce production, which will adversely affect our revenues. Our failure to obtain the required amounts of silicon-related materials on time and at commercially reasonable prices could substantially limit our ability to meet our contractual obligations to deliver PV products to our customers. Any failure by us to meet such obligations could have a material adverse effect on our reputation, retention of customers, market share, business and results of operations and may subject us to claims from our customers and other disputes.

We currently have a significant amount of debt outstanding and can incur additional indebtedness. Our substantial indebtedness may limit our future financing capabilities and could adversely affect our business, financial condition and results of operations.

The principal amount of our total bank borrowings outstanding was \$845.2 million as of December 31, 2015 of which \$255.6 million were short-term bank borrowings and \$160.4 million were the current portion of long-term bank borrowings. In addition, we had \$100.0 million in long-term notes and MYR 850 million (\$198 million, translated at the rate of 0.2330 U.S. dollar per one Malaysian Ringgit) in principal amount of long-term loan from the Malaysian government with a book value of \$125.0 million as of December 31, 2015. We may also incur additional indebtedness. Our debt could have a significant impact on our future operations and cash flow, including:

making it more difficult for us to fulfill payment and other obligations under our outstanding debt;

triggering an event of default, if we fail to comply with any of our payment or other obligations contained in our debt agreements and fail to obtain waivers, which could result in cross-default causing all or a substantial portion of our debt to become immediately due and payable and other penalties;

reducing the availability of cash flow to fund working capital, capital expenditures, acquisitions and other general corporate purposes, and adversely affecting our ability to obtain additional financing for these purposes; and

potentially increasing the cost of any additional financing.

Our ability to meet our payment and other obligations under our outstanding debt depends on our ability to generate cash flow in the future or to refinance such debt. We may not be able to generate sufficient cash flow from operations to enable us to meet our obligations under our outstanding debt and to fund other liquidity needs. If we are not able to generate sufficient cash flow to meet such obligations, we may need to refinance or restructure our debt, to sell our assets, to reduce or delay our capital investments, or to seek additional equity or debt financing. We cannot guarantee that future financing will be available in amounts or on terms acceptable to us, if at all. In addition, the incurrence of additional indebtedness would result in increased interest rate risk and debt service obligations, and could result in operating and financing covenants that would further restrict our operations and limit our ability to obtain the financing required to fund future capital expenditures and working capital. As a result, our ability to plan for, or react effectively to, changing market conditions may be adversely and materially affected.

In addition, a significant portion of our outstanding debt has been guaranteed by Hanwha Chemical in the past. However, the ability of Hanwha Chemical to guarantee our future financings is subject to various uncertainties, including its own financial condition and potential regulatory restrictions. If Hanwha Chemical cannot guarantee our future financings, our ability to obtain external financing could be adversely affected.

We require a significant amount of capital to fund our operations as well as meet future capital and investment requirements. If we cannot obtain additional capital when we need it, our operations, growth prospects and future profitability may be materially and adversely affected.

We typically require a significant amount of capital to fund our operations. We expect that our capital expenditures in 2016 would amount to approximately \$180 million, which will be primarily used to fund expansion of our production facilities in Korea and on-going capital equipment upgrades in Malaysia and China. We also require cash generally to meet future capital requirements, which are difficult to plan in the rapidly changing PV industry. While we plan to fund our future capital and investment requirements with cash from operations, proceeds from our securities offerings, bank borrowings and other forms of financing, if necessary, we cannot guarantee that future financing will be available on satisfactory terms, or at all. Our ability to obtain external financing in the future is subject to a variety of uncertainties, including:

- · our future financial condition, results of operations and cash flows;
- general market conditions for financing activities by manufacturers of PV and related products; and
- · economic, political and other conditions in the PRC, Korea, Germany, Malaysia and elsewhere in the world.

If we are unable to obtain necessary financing in a timely manner or on commercially acceptable terms, or at all, our growth prospects and future profitability may decrease materially.

Certain of our loan agreements and other debt instruments contain financial covenants that require the borrower or its guarantor to maintain certain financial ratios, and the failure to maintain such ratios could result in the acceleration of the maturity of our debt.

Certain of our subsidiaries have outstanding bank loans and other debt instruments that require such subsidiary or its guarantor, Hanwha Chemical, to maintain certain financial ratios that are tested semi-annually. Such debt instruments also contain standard cross-default provisions under which an event of default under one such instrument would trigger a right to accelerate payment under another instrument.

From time to time there have been a few instances where these financial ratios have not been met at the relevant measurement dates. In such cases, we have obtained waivers from the lenders to cure such defaults and avoid cross-acceleration of other debt instruments. In the future, we or our guarantor may similarly fail to maintain such financial ratios or violate other covenants contained in such debt instruments, and may not be able to obtain waivers for or otherwise cure such defaults, which may cause our indebtedness to become immediately due and payable.

Our future success also depends on our ability to make strategic acquisitions and investments and to establish and maintain strategic alliances, and failure to do so could have a material adverse effect on our market penetration, revenue growth and profitability. In addition, such strategic acquisitions, alliances and investments themselves entail significant risks that could materially and adversely affect our business.

In February 2015, we acquired 100% of the outstanding share capital of Q CELLS from Hanwha Solar in exchange for issuing our new ordinary shares to Hanwha Solar, which increased Hanwha Solar's ownership of our ordinary shares from approximately 45.7% to approximately 94.0%. The acquisition entails significant risks as described under "—Risks Related to Our Acquisition of Q CELLS."

In addition, we are pursuing expansion into PV downstream business and we may also establish strategic alliances with third parties in the PV industry to develop new technologies and to expand our marketing channels. These types of transactions could require that our management develop expertise in new areas, make significant investments in research and development, manage new business relationships and attract new types of customers. They would also require significant attention from our management, which could distract our management's attention away from our existing business. We may also experience difficulties integrating acquisitions and investments into our existing business and operations and retaining key technical and managerial personnel of acquired companies.

Strategic acquisitions, investments and alliances with third parties may be expensive to implement and could also subject us to a number of risks, including risks associated with sharing proprietary information and loss of control of operations that are material to our business. We may assume unknown liabilities or other unanticipated events or circumstances through acquisitions and investments. Moreover, strategic acquisitions, investments and alliances subject us to the risk of non-performance by our counterparties to such arrangements, which may in turn lead to monetary losses that materially and adversely affect our business. As a result, we may not be able to successfully make such strategic acquisitions and investments or to establish strategic alliances with third parties that will be effective or beneficial for our business. Any difficulty or failure we face in this regard could have a material adverse effect on our market penetration, results of operations and profitability.

Problems with product quality or product performance could result in a decrease in customers and revenue, unexpected expenses and loss of market share. In addition, product liability or warranty claims against us could result in adverse publicity and potentially significant monetary damages.

We provide long-term warranties for our PV products that are standard in the solar industry. Prior to 2012, Hanwha SolarOne's PV products were typically sold with a 2 to 5-year warranty for technical defects, and a 10-year limited performance warranty against declines of greater than 10%, and a 20 to 25-year limited warranty against declines of greater than 20%, in their initial power generation capacity. From January 1, 2012, the standard warranty of Hanwha SolarOne provided a 12-year warranty against technical defects, and a 25-year linear warranty, which guaranteed: (i) no less than 97% of the nominal power generation capacity for multicrystalline PV modules and 96% of the nominal power generation capacity for monocrystalline PV modules in the first year, (ii) an annual output degradation of no more than 0.7% thereafter, and (iii) by the end of the 25th year, the actual power output shall be no less than 82% of initial power generation capacity.

Since January 2015, we have offered our products with two sub-brands. For our products with Hanwha SolarOne brand, we provide its material and workmanship warranty for PV modules to 12 years. Under the 25-year linear warranty, we guarantee no less than 97.5% of the nominal power generation capacity for its typical multicrystalline PV modules in the first year, and an annual output degradation of no more than 0.7% thereafter. By the end of the 25th year, the actual power output shall be no less than 82% of the nominal power generation capacity. For our products with Q CELLS brand, we provide material and workmanship warranty for its PV products for a period of 12 years and provided performance warranty for its PV modules for a period of 25 years. Under the 25-year performance warranty, in the first year, we guarantee no less than 97% of the nominal power generation capacity for its PV modules and an annual output degradation of no more than 0.6% thereafter. By the end of the 25th year, the actual power output shall be no less than 83% of the nominal power generation capacity. Our warranties may be transferred to third parties who purchase our PV modules.

Since our products have been in use for only a relatively short period, our assumptions regarding the durability and reliability of our products may not be accurate. In particular, the performance of newly developed products may be especially difficult to predict. We consider various factors when determining the likelihood of product defects, including an evaluation of our quality controls, technical analysis, industry information on comparable companies and our own experience. We estimate the amount of our warranty obligation primarily based on the results of technical analyses, our historical warranty claims experience, the warranty accrual practices of comparable companies, and the expected failure rate and future costs to service failed products. The estimate of warranty costs is affected by the estimated and actual product failure rates, the costs to repair or replace failed products and potential service and delivery costs incurred in correcting a product failure. Based on the considerations above and management's ability and intention to provide repairs, replacements or refunds for defective products, we have accrued warranty costs for identified specific issues, primarily an issue in 2013 with the connectivity of a junction box that transfers electricity generated by our PV modules to the grid, based on the estimated cost of the expected remediation efforts to a specific issue. For the remaining population, we accrue warranty costs for Q CELLS brand based on 0.5% of the production costs of PV modules produced in 2013 or later (or 2.5% for production prior to 2013; production in 2013 and later are expected to involve a lower occurrence rate due to (i) improved testing methods to reduce the occurrence of potential induced degradation (Anti-PID), (ii) enhanced certified testing with extended test procedures and (iii) a permanent quality monitoring of production) and warranty costs for Hanwha SolarOne brand against technical defects based on 1% of revenue for PV modules. No warranty cost accrual has been recorded for Hanwha SolarOne brand's 10-year or 20 to 25-year warranties for decline from initial power generation capacity.

We incurred \$16.3 million in warranty costs in 2015 and our accrued warranty costs totaled \$61.0 million as of December 31, 2015.

If our PV modules fail to perform to the standards of the performance guarantee, we could incur substantial expenses and substantial cash outlays to repair, replace or provide refunds for the under-performing products, which could negatively impact our overall cash position. In addition, we may also suffer increased accounts receivables, as customers in certain circumstances refuse to accept and pay for defective products. Any increase in the defect rate of our products would increase the amount of our warranty costs and we may not have adequate warranty provision to cover such warranty costs, which would have a negative impact on our results of operations. We may also incur

significant expenses to defend any claims based on the warranty against defects.

For example, on September 30, 2014, a European customer initiated arbitration proceedings against Hanwha Q CELLS Qidong, one of our subsidiaries, under the rules of the London Court of International Arbitration. In its initial pleading, the European customer alleged that certain solar modules it purchased from Hanwha Q CELLS Qidong between 2009 and 2011 were defective, claiming total damages of approximately \$240 million, comprised of purchase price adjustments and damages, as well as indemnification against any liability arising from the European customer's sale of such modules to end customers. On November 7, 2014, Hanwha Q CELLS Qidong filed its response to the European customer's request for arbitration. On December 10, 2014, the European customer filed its statement of case. On January 23, 2015, Hanwha Q CELLS Qidong filed its statement of defense, and through much of the first half of 2015 the European customer and Hanwha Q CELLS Qidong exchanged document requests and produced documents to each other. On September 30, 2015, the parties agreed to enter into settlement discussions and implement a temporary "standstill" of all proceedings in the arbitration. The merits hearing, which had been scheduled for May 2016, was also adjourned. As of the date of this annual report, the parties' "standstill" remains in place. See "Item 8. Financial Information—Legal and Administrative Proceedings".

In addition, we purchase silicon-related materials and other components that we use in our products from third parties. Unlike PV modules, which are subject to certain uniform international standards, silicon-related materials generally do not have uniform international standards, and it is often difficult to determine whether product defects are caused by defects in silicon, silicon wafers or other components of our products or caused by other reasons. Even assuming that our product defects are caused by defects in raw materials, we may not be able to recover our warranty costs from our suppliers because the agreements we entered into with our suppliers typically contain no or only limited warranties. The possibility of future product failures could cause us to incur substantial expense to provide refunds or resolve disputes with regard to warranty claims through litigation, arbitration or other means, or damage our market reputation and cause our sales to decline.

As with other PV product manufacturers, we are exposed to risks associated with product liability claims if the use of the PV products we sell results in injury, death or damage to property. We cannot predict whether product liability claims will be brought against us in the future or the effect of any resulting negative publicity on our business. See "—We have limited insurance coverage and may incur losses resulting from business interruptions or product liability claims."

One of our existing shareholders has substantial influence over our company and its interests may not always be aligned with the interests of our other shareholders.

Hanwha Solar owns approximately 94.0% of our outstanding share capital, as of the date of this annual report. Hanwha Solar has substantial influence over our business, including decisions regarding mergers, consolidations and the sale of all or substantially all of our assets, election of directors and other significant corporate actions, and has appointed a majority of our directors. This concentration of ownership may discourage, delay or prevent a change in control of our company, which could deprive our shareholders of an opportunity to receive a premium for its shares as part of a sale of our company and might reduce the price of the ADSs. In addition, without the consent of Hanwha Solar, we could be prevented from entering into transactions that could be beneficial to us. Hanwha Solar may cause us to take actions that are opposed by other shareholders as its interests may differ from those of other shareholders. Hanwha Group, a business group that controls Hanwha Solar, also has several subsidiaries in the solar industry. We depend to a certain extent on the support of Hanwha Group. For example, entities of Hanwha Group are our existing customers and we may also source raw materials from entities of Hanwha Group in the future. If Hanwha Group reduces its shareholding in our company or chooses to devote resources to other priorities, such as other companies in which it holds interests, including other companies in the solar industry, for any reason and not to us, our results of operations could be adversely affected. How Hanwha Group positions our company among its subsidiaries and other investments could have a material impact on our results of operations. Hanwha Group's strategic plan involving our company may not always be aligned with the interests of our other shareholders.

Our business involves significant amount of related party transactions.

We are party to significant related party transactions between us and other member companies of Hanwha Group under which we, among other things, purchase raw materials and sell our PV products for distribution. Such transactions may be challenged by tax authorities if such transactions are viewed as having been made on terms that were not on an arm's-length basis. Furthermore, in some instances we may not be able to discontinue such related party transactions even if we have better business opportunities with non-affiliated parties. If the related party transactions we are engaged do not benefit us as other available alternative transactions with non-affiliates would, our business may be materially and adversely affected.

Our failure to protect our intellectual property rights may undermine our competitive position, and litigation to protect our intellectual property rights may be costly.

We rely primarily on patents, trademarks, trade secrets, copyrights and other contractual restrictions to protect our intellectual property. Nevertheless, these afford only limited protection and the actions we take to protect our intellectual property rights may not be adequate. In particular, implementation of intellectual property-related laws in certain countries in which we operate our business, including China, has historically been lacking, primarily because of ambiguities in the relevant laws and difficulties in enforcement. Accordingly, intellectual property rights and confidentiality protections in these countries may not be as effective as in the United States or other developed countries. Policing unauthorized use of our proprietary technologies can be difficult and expensive. In addition, litigation may be necessary to enforce our intellectual property rights, protect our trade secrets or determine the validity and scope of the proprietary rights of others. We also cannot assure you that the outcome of any such litigation would be in our favor. An adverse determination in any such litigation will impair our intellectual property rights and may harm our business, prospects and reputation. Furthermore, any such litigation may be costly and may divert management attention away from our business as well as require us to expend other resources. We have no insurance coverage against litigation costs and would have to bear all costs arising from such litigation to the extent we are unable to recover them from other parties. The occurrence of any of the foregoing could have a material adverse effect on our business, financial condition and results of operations.

We may be exposed to infringement or misappropriation claims by third parties, which, if determined adversely against us, could disrupt our business and subject us to significant liability to third parties, as well as have a material adverse effect on our financial condition and results of operations.

Our success depends, in large part, on our ability to use and develop our technologies and know-how without infringing the intellectual property rights of third parties. As we continue to market and sell our products internationally, and as disputes involving intellectual property become more common, we face a higher risk of being the subject of claims for intellectual property infringement, as well as having indemnification relating to other parties' proprietary rights held to be invalid. Our current or potential competitors, many of which have substantial resources and have made substantial investments in competing technologies, may have or may obtain patents that will prevent, limit or interfere with our ability to make, use or sell our products in the European Union, the United States, Japan, the PRC or other countries. The validity and scope of claims relating to PV technology patents involve complex, scientific, legal and factual questions and analysis and, therefore, may be highly uncertain. In addition, the defense of intellectual property claims, including patent infringement suits, and related legal and administrative proceedings can be both costly and time consuming, and may significantly divert the efforts and resources of our technical and management personnel. Furthermore, an adverse determination in any such litigation or proceeding to which we may become a party could cause us to:

pay damage awards;

seek licenses from third parties;

pay ongoing royalties;

· redesign our products; or

be restricted by injunctions,

each of which could effectively prevent us from pursuing some or all of our business and result in our customers or potential customers deferring or limiting their purchase or use of our products, which could have a material adverse effect on our financial condition and results of operations.

We may not be able to obtain sufficient patent protection on the technologies embodied in the PV products we currently manufacture and sell, which could reduce our competitiveness and increase our expenses.

Although we rely primarily on trade secret laws and contractual restrictions to protect the technologies in the PV cells and PV modules we currently manufacture and sell, our success and ability to compete in the future may also depend to a significant degree on obtaining patent protection for our proprietary technologies. As of the date of this annual report, we had been granted 79 patents and utility models and 27 patent applications pending in China, 38 patents and 72 patent applications pending in Germany and 40 patents and 41 patent applications pending in other countries.

Because the protections afforded by our patents are effective only in the jurisdiction where we have registered our patents, our competitors and other companies may independently develop substantially equivalent technologies or otherwise gain access to our proprietary technologies, and obtain patents for such technologies in other jurisdictions, including the countries in which we sell our products. Moreover, our patent applications may not result in issued patents, and even if they do result in issued patents may not have claims of the scope we seek. In addition, any issued patents may be challenged, invalidated or declared unenforceable. As a result, our present and future patents may provide only limited protection for our technologies, and may not be sufficient to provide competitive advantages to us.

We depend on our key personnel, and our business and growth may be severely disrupted if we lose their services or fail to recruit new qualified personnel.

Our future success depends substantially on the continued services of some of our directors and key executives. If we lose the services of one or more of our current directors and executive officers, we may not be able to replace them readily, if at all, with suitable or qualified candidates, and may incur additional time and expenses to recruit, retain and integrate new directors and officers, particularly those with a significant PV industry experience similar to our current directors and officers, which could severely disrupt our business and growth. In particular, Seong Woo Nam, Chairman and Chief Executive Officer, Jung Pyo Seo, Director and Chief Financial Officer and Dong Kwan Kim, Director and Chief Commercial Officer have been crucial to the development of our strategic direction. In addition, if any of our directors or executives joins a competitor or forms a competing company, we may lose some of our customers. Each of the executive officers has entered into an employment agreement with us, which contains confidentiality and non-competition provisions. However, if any disputes arise between these directors or executive officers and us, it is not clear the extent to which any of these agreements could be enforced outside of the United States, where most of these directors and executive officers reside and hold some of their assets. Furthermore, as we expect to continue to expand our operations and develop new products, we will need to continue attracting and retaining experienced management and key research and development personnel.

Competition for personnel in the PV industry is intense, and the availability of suitable and qualified candidates is limited. In particular, we compete to attract and retain qualified research and development personnel with other PV technology companies, universities and research institutions. Competition for these individuals could cause us to offer higher compensation and other benefits in order to attract and retain them, which could have a material adverse effect on our financial condition and results of operations. We may also be unable to attract or retain the personnel necessary to achieve our business objectives, and any failure in this regard could severely disrupt our business and growth.

Any failure to achieve and maintain effective internal control could have a material adverse effect on our business, results of operations and the market price of the ADSs.

The United States Securities and Exchange Commission ("SEC"), as required by Section 404 of the Sarbanes-Oxley Act of 2002 (the "Sarbanes-Oxley Act"), adopted rules requiring most public companies to include a management report on such company's internal control over financial reporting in its annual report, which contains management's assessment of the effectiveness of the company's internal control over financial reporting. In addition, when a company meets the SEC's criteria, an independent registered public accounting firm must report on the effectiveness of the company's internal control over financial reporting.

Our management and independent registered public accounting firm have concluded that the internal control over financial reporting of Hanwha Q CELLS Co., Ltd. as of December 31, 2015 was effective. However, we cannot guarantee that in the future our management or our independent registered public accounting firm will not identify material weaknesses during the Section 404 of the Sarbanes-Oxley Act audit process or for other reasons. In addition, because of the inherent limitations of internal control over financial reporting, including the possibility of collusion or improper management override of controls, material misstatements due to error or fraud may not be prevented or detected on a timely basis. As a result, if we fail to maintain effective internal control over financial reporting or should we be unable to prevent or detect material misstatements due to error or fraud on a timely basis, investors could lose confidence in the reliability of our financial statements, which in turn could harm our business, results of operations and negatively impact the market price of the ADSs, and harm our reputation. Furthermore, we have incurred and expected to continue to incur considerable costs and to use significant management time and other resources in an effort to comply with Section 404 and other requirements of the Sarbanes-Oxley Act.

We have limited insurance coverage and may incur losses resulting from business interruptions or product liability claims.

We are subject to risk of explosion and fires, as highly flammable gases, such as silane and nitrogen gas, are generated in our manufacturing processes. While we have not experienced to date any major explosion or fire, the risks associated with these gases cannot be completely eliminated. In addition, natural disasters such as floods or earthquakes, or other unanticipated catastrophic events, including power interruption, telecommunications failures, equipment failures, explosions, fires, break-ins, terrorist attacks or acts of war, could significantly disrupt our ability to manufacture our products and to operate our business. If any of our production facilities or material equipment were to experience any significant damage or downtime, we might be unable to meet our production targets and our business could suffer. Although we have obtained business interruption insurance, the coverage of such insurance is limited and it may not be able to fully cover losses caused by the business interruption.

We are also exposed to risks associated with product liability claims in the event that the use of the PV products we sell results in injury, death or damage to property. Due to limited historical experience, we are unable to predict whether product liability claims will be brought against us in the future or the effect of any resulting adverse publicity on our business. Moreover, we only have limited product liability insurance and may not have adequate resources to satisfy a judgment in the event of a successful claim against us. The successful assertion of product liability claims against us could result in potentially significant monetary damages and require us to make significant payments, which could materially and adversely affect our business, financial condition and results of operations.

Any environmental claims or failure to comply with any present or future environmental regulations may require us to spend additional funds and may materially and adversely affect our financial condition and results of operations.

We are subject to a variety of laws and regulations relating to the use, storage, discharge and disposal of chemical by products of, and water used in, our manufacturing operations and research and development activities, including toxic, volatile and otherwise hazardous chemicals and wastes. Although we have not suffered material environmental claims in the past, failure to comply with any present or future regulations could result in the assessment of damages or imposition of fines against us, suspension of production or a cessation of our operations. New regulations could also require us to acquire costly equipment or to incur other significant expenses. Any failure by us to control the use of, or to adequately restrict the discharge of, hazardous substances could subject us to potentially significant monetary damages and fines or suspension of our business, as well as our financial condition and results of operations.

The use of certain hazardous substances, such as lead, in various products is also coming under increasingly stringent governmental regulation. Increased environmental regulation in this area could adversely impact the manufacture and sale of solar modules that contain lead and could require us to make unanticipated environmental expenditures. For

example, the European Union Directive 2002/96/EC on Waste Electrical and Electronic Equipment (the "WEEE Directive") requires manufacturers of certain electrical and electronic equipment to be financially responsible for the collection, recycling, treatment and disposal of specified products placed on the market in the European Union. In addition, European Union Directive 2002/95/EC on the Restriction of the use of Hazardous Substances in electrical and electronic equipment (the "RoHS Directive") restricts the use of certain hazardous substances, including lead, in specified products. Other jurisdictions are considering adopting similar legislation. Failure to comply with the Directives could result in fines and penalties, inability to sell our PV products in the European Union, competitive disadvantages and loss of net sales, all of which could have a material adverse effect on our business, financial condition and results of operations.

#### **Risks Related to Our International Operations**

Our significant international operations expose us to a number of risks, and if we are unable to effectively manage these risks, our business may be materially and adversely affected.

We operate our primary manufacturing facilities in China, Malaysia and Korea, while we have our executive headquarters in Korea which relocated from China and have significant research and development operations in Germany. We sell our PV products and engage in PV downstream business internationally in all major markets, including the United States, Japan, the European Union, China and India. Our significant international operations, including the production, marketing, distribution and sale of our PV products and services in many different countries expose us to a number of risks, including:

- fluctuations in currency exchange rates among various currencies, including the U.S. dollar, Renminbi, Euro, Japanese Yen, Malaysian Ringgit and Korean Won;
- difficulty and costs relating to compliance with different commercial, legal, regulatory and tax requirements in various countries in which we operate;
- difficulty in engaging and retaining distributors and agents who are knowledgeable about, and can function effectively in, various countries and markets;
- · increased costs associated with maintaining marketing, sales and customer service activities in various countries;
  - difficulty in, and increased cost of, managing supply chains and logistics across various countries;
    - inability to obtain, maintain or enforce intellectual property rights; and

trade barriers, such as export requirements, tariffs, taxes and other restrictions and expenses, which could increase the prices of our products and make us less competitive in some countries.

If we are unable to effectively manage these risks, our ability to conduct or expand our business globally would be impaired, which may in turn have a material adverse effect on our business, financial condition, results of operations and prospects.

Fluctuations in exchange rates could adversely affect our business as well as result in foreign currency exchange losses.

Our consolidated financial statements are presented in U.S. dollars and have been prepared from the local currency-denominated financial results, assets and liabilities of us and our subsidiaries globally, which were translated as necessary into U.S. dollars. Accordingly, our consolidated financial results and assets and liabilities may be materially affected by fluctuations in exchange rates, particularly among the U.S. dollar, Renminbi, Euro, Japanese Yen, Korean Won and Malaysian Ringgit. A substantial portion of our sales is denominated in U.S. dollars, Euros and Japanese Yen, while a substantial portion of our costs and expenses is denominated in Renminbi and Malaysian Ringgit. To the extent that we incur costs in one currency and make revenue in another, our profit margins may be affected by changes in the exchange rates between the two currencies. Exchange rate fluctuations can also affect the value of our assets and liabilities denominated in other currencies, which include our long-term loan from the Malaysian government denominated in Malaysian Ringgit. In recent years, the exchange rates among Renminbi, the U.S. dollars, Japanese Yen, Korean Won and Euro have fluctuated significantly and we cannot predict the impact of future exchange rate fluctuations on our financial condition and results of operations, and we may incur net foreign currency losses in the future.

To the extent our foreign currency receivables are not matched with our foreign currency payables, we have entered into economic hedging transactions to mitigate the impact of short-term foreign currency fluctuations on our results of operations. Although the impact of exchange rate fluctuations has in the past been partially mitigated by such transactions, our results of operations have historically been affected by exchange rate fluctuations and may continue to be affected. The effectiveness of our hedging transactions may be limited and we may not be able to successfully hedge all of our exposure. In addition, our estimates of future revenues that are denominated in foreign currencies may not be accurate, which could result in foreign exchange losses. Any default by the counterparties to these hedging transactions could also adversely affect our financial condition and results of operations.

Adverse changes in political, economic and regulatory policies in countries where we have significant operations could have a material adverse effect on our business.

Substantially all of our operations are conducted in China, Malaysia, Germany and Korea and some of our sales are made in these countries. Accordingly, our business, financial condition, results of operations and prospects are affected significantly by political, economic and regulatory developments in these countries. Such developments include the introduction of new or more stringent labor and environmental regulations, increase in tax, increase in restrictions on the conduct of business and changes in interest rates, among others. Other political uncertainties include the risks of wars, terrorism, nationalization and expropriation.

Restrictions on currency exchange may limit our ability to receive and use our revenue effectively.

A portion of our revenue and expenses are denominated in Renminbi. The Renminbi is currently convertible under the "current account," which includes dividends, trade and service-related foreign exchange transactions, but not under the "capital account," which includes foreign direct investment and loans. Currently, Hanwha Q CELLS Qidong may purchase foreign currencies for settlement of current account transactions, including payments of dividends to us, without the approval of the State Administration of Foreign Exchange ("SAFE"). However, the relevant PRC government authorities may limit or eliminate our ability to purchase foreign currencies in the future. Since a significant amount of our future revenue will be denominated in Renminbi, any existing and future restrictions on currency exchange may limit our ability to utilize revenue generated in Renminbi to fund our business activities outside China that are denominated in foreign currencies.

Foreign exchange transactions by Hanwha Q CELLS Qidong under the capital account continue to be subject to significant foreign exchange controls and require the approval of or need to register with PRC governmental authorities, including SAFE. In particular, if Hanwha Q CELLS Qidong borrows foreign currency loans from us or other foreign lenders, these loans must be registered with SAFE, and if we finance Hanwha Q CELLS Qidong by means of additional capital contributions, these capital contributions must be approved by certain government authorities, including the National Development and Reform Commission ("NDRC"), the Ministry of Commerce or their respective local counterparts. These limitations could affect the ability of Hanwha Q CELLS Qidong to obtain foreign exchange through debt or equity financing.

In addition, our operations in Malaysia are affected by foreign exchange policies of Malaysia which support the monitoring of capital flows into and out of the country in order to preserve its financial and economic stability. The foreign exchange policies are administered by the Foreign Exchange Administration, an arm of Bank Negara Malaysia which is the central bank of Malaysia. Under the current regulations issued by Bank Negara Malaysia, non-residents are free to repatriate any amount of funds in Malaysia at any time, including capital, divestment proceeds, profits, dividends, rental, fees and interest arising from investment in Malaysia, subject to the applicable reporting

requirements, and any withholding tax. However, in the event Bank Negara Malaysia introduces any restrictions in the future, we may be affected in our ability to repatriate dividends or distributions from our Malaysian subsidiaries.

#### We face risks related to health epidemics and other outbreaks.

Adverse public health epidemics or pandemics could disrupt business and the economics of the PRC and other countries where we do business. In 2009, there were outbreaks of swine flu, caused by H1N1 virus, in certain regions of the world, including China. In the past few years, there were reports on the occurrences of avian flu in various parts of China, including a few confirmed human cases. In April 2013, there were reports of cases of H7N9 avian flu in southeast China, including deaths in Shanghai and Zhejiang Province. Any future outbreak of severe acute respiratory syndrome, avian flu, swine flu, or other similar adverse public developments in China may, among other things, significantly disrupt our business, including limiting our ability to travel or ship our products within or outside China and forcing us to temporary close our manufacturing facilities. Furthermore, an outbreak may severely restrict the level of economic activity in affected areas, which may in turn materially and adversely affect our financial condition and results of operations. For instance, in 2015, there occurred an outbreak of Middle East respiratory syndrome in Korea which claimed 38 lives as of December 31, 2015 and adversely affected the country's economic activity of the year.

#### You may have difficulty enforcing judgments obtained against us.

We are a Cayman Islands company headquartered in Korea and substantially all of our assets are located outside of the United States. Substantially all of our current operations are conducted in the PRC, Germany, Malaysia and Korea. In addition, most of our directors and officers are nationals and residents of countries other than the United States. A substantial portion of the assets of these persons are located outside the United States. As a result, it may be difficult for you to effect service of process within the United States upon these persons. It may also be difficult for you to enforce in U.S. courts judgments obtained in U.S. courts based on the civil liability provisions of the U.S. federal securities laws against us and our officers and directors, most of whom are not residents in the United States and the substantial majority of whose assets are located outside of the United States. In addition, there is uncertainty as to whether the courts of the Cayman Islands, the PRC, Germany, Malaysia or Korea would recognize or enforce judgments of U.S. courts based on certain civil liability provisions of U.S. securities laws.

#### Labor laws in the jurisdictions where we operate may adversely affect our results of operations.

We are subject to the local labor and employment laws of various jurisdictions in which we operate. For example, in Germany, our employees are covered by various labor laws that provide employees, through works councils, with rights of information and consultation with respect to specific matters involving their employer's business and operations, including downsizing or closure of facilities and employment terminations. The German worker protection laws could impair our flexibility in streamlining or restructuring our business operations in Germany. In China, as required by PRC regulations, we participate in various employee benefit plans that are organized by municipal and provincial governments, including housing, pension, medical and unemployment benefit plans. We are required under PRC law to make contributions to the employee benefit plans at specified percentages of the salaries, bonuses and certain allowances of our employees, up to a maximum amount specified by the local government from time to time. Members of the retirement plan are entitled to a pension equal to a fixed proportion of their salaries. In Malaysia, we employ a substantial number of foreign nationals as temporary workers and the employment of such foreign nationals requires approval by the Ministry of Home Affairs of Malaysia, which may impose conditions on the number, positions, duration of employment and the country of origin of the foreign workers.

In particular, on June 29, 2007, the PRC government promulgated the Labor Contract Law of the PRC (the "Labor Contract Law"), which became effective on January 1, 2008. On December 28, 2012, the PRC government promulgated the amendment to the Labor Contract Law, and such amendment became effective on July 1, 2013. The Labor Contract Law, as amended, imposes greater liabilities on employers and significantly impacts the cost of an employer's decision to reduce its workforce. Further, it requires certain terminations to be based upon seniority and not merit. In the event we decide to significantly change or decrease our workforce, the Labor Contract Law, as amended, could adversely affect our ability to enact such changes in a manner that is most advantageous to our business or in a timely and cost-effective manner, thus materially and adversely affecting our financial condition and results of operations.

On January 14, 2014, the Ministry of Human Resources and Social Security of the PRC promulgated an interim provision which provides, among other things, that an employer can hire temporary employees only for temporary, auxiliary and replaceable jobs, the total number of which is not to exceed 10% of the total workforce. If the number of temporary employees exceeds 10% of the total workforce, the employer may not hire any new temporary employees until such percentage is reduced to 10% or below. Our number of temporary employees in China is currently well below 10% of our total workforce. We are monitoring our workforce in China to continue complying with the requirements of this provision while ensuring to retain the number of temporary employees as required to be competitive with other manufacturers.

#### **Special Risks Related to Our Chinese Operations**

Our business benefits from certain PRC government incentives. Expiration of, or changes to, these incentives could have a material adverse effect on our results of operations.

On March 16, 2007, the PRC government promulgated the Law of the People's Republic of China on the Enterprise Income Tax (the "EIT"), which took effect on January 1, 2008. Under the EIT, domestically owned enterprises and foreign invested enterprises ("FIEs") are subject to a uniform tax rate of 25%. While the EIT equalizes the tax rates for FIEs and domestically owned enterprises, preferential tax treatment continues to be granted to companies in certain encouraged sectors, and entities classified as "high and new technology enterprises" are entitled to a 15% EIT rate, whether domestically owned enterprises or FIEs. The EIT also provided a five-year transition period starting from its effective date for those enterprises which were established before the promulgation date of the EIT and which were entitled to a preferential lower tax rate or tax holiday under the then effective tax laws or regulations. The tax rate of such enterprises transitioned to the uniform tax rate within a five-year transition period and the tax holiday, which was enjoyed by such enterprises before the effective date of the EIT, continued to be enjoyed until the end of the holiday. Hanwha Q CELLS Qidong was approved to be qualified as a "high and new technology enterprise" on October 21, 2008. The "high and new technology enterprise" status is valid for a period of three years from the date of issuance of the certificate and is subject to an annual self-review process whereby a form is submitted to relevant tax authority for approval to use a beneficial income tax rate. If there are significant changes in the business operations, manufacturing technologies or other criteria that cause the enterprise to no longer meet the criteria as a "high and new technology enterprise," such status will be terminated from the year of such change. On October 31, 2014, Hanwha Q CELLS Qidong has obtained a certificate, for the renewal of its status as a "high and new technology enterprise" by the PRC government. If Hanwha Q CELLS Qidong fails to qualify as a "high and new technology enterprise" in future periods, our income tax expenses would increase, which could have a material and adverse effect on our net income and results of operations.

Any reduction or elimination of the preferential tax treatments currently enjoyed by us may significantly increase our income tax expense and materially reduce our net income, which could have a material adverse effect on our financial condition and results of operations.

We face uncertainty with respect to the implementation of the PV Manufacturing Industry Qualification Standards in China.

On July 4, 2013, the China's State Council issued the Several Opinions on Promoting the Healthy Development of the PV Industry, regulating the PV industry in China. In addition, on September 16, 2013, the Ministry of Industry and Information Technology of the PRC ("MIIT") issued the PV Manufacturing Industry Qualification Standards, which became effective as of October 16, 2013. The MIIT standards outline certain requirements for PV manufacturers in

China, aiming to reduce the overcapacity of production and promote the healthy development of the industry. For example, the MIIT standards provide detailed requirements for product quality and energy consumption and require that PV manufacturers invest no less than 3% of their annual total sales, and at least a minimum of RMB10 million (\$1.5 million), in their research and development activities and technology upgrades each year. New manufactures which fail to comply with the relevant requirements under the MIIT standards will not be approved for investment. Existing manufacturers which fail to comply with the relevant requirements will not be entitled to enjoy certain government preferential policies, such as the export tax rebate and domestic financial subsidies.

On October 11, 2013, the MIIT issued the Tentative Measures for Management of the Qualification Publication of the PV Manufacturing Industry. Under the tentative measures, a PV manufacturer meeting the industry qualification standards required by the MIIT may apply for pre-review of its qualification status by the provincial counterpart of the MIIT, which, upon completion of its pre-review, will submit the application to the MIIT for final review and certification. Upon the certification by the MIIT, the PV manufacturer will be published as a "Qualified PV Manufacturing Enterprise" periodically. A qualified PV manufacturing enterprise can also be disqualified and delisted from qualification publication by the MIIT in the event that the enterprise no longer complies with the MIIT standards. On December 30, 2013, Hanwha Q CELLS Qidong was certified by the MIIT as a "Qualified PV Manufacturing Enterprise".

Limitations on the ability of our Chinese operating subsidiary to pay dividends or other distributions to us could have a material adverse effect on our ability to conduct our business.

We are a holding company and conduct substantially all of our business in China through our Chinese operating subsidiary, Hanwha Q CELLS Qidong, which is a limited liability company established in China. The payment of dividends, if any, by entities organized in China is subject to limitations. In particular, regulations in the PRC currently permit payment of dividends only out of accumulated profits as determined in accordance with PRC accounting standards and regulations. Hanwha Q CELLS Qidong is also required to set aside at least 10% of its annual after-tax profit based on PRC accounting standards each year to its general reserves until the accumulative amount of such reserves reaches 50% of its registered capital. These reserves are not distributable as cash dividends. In addition, Hanwha Q CELLS Qidong is required to allocate a portion of its after-tax profit to its staff welfare and bonus fund at the discretion of its board of directors. Moreover, if Hanwha Q CELLS Qidong incurs debt on its own behalf in the future, the instruments governing the debt may restrict its ability to pay dividends or make other distributions to us.

PRC regulations relating to the establishment of offshore special purpose companies by PRC residents may subject our PRC resident shareholders to personal liability and limit our ability to acquire PRC companies or to inject capital into our PRC subsidiary, limit our PRC subsidiary's ability to distribute profits to us, or otherwise materially and adversely affect us.

SAFE issued a public notice in July 2014, (the "SAFE notice"), requiring PRC residents, including both legal persons and natural persons, to register with the competent local SAFE branch before establishing or controlling any company outside of China, referred to as an "offshore special purpose company," for the purpose of investing and financing by PRC residents with their legitimate holdings of the assets or equity interest in PRC companies, or their legitimate holdings of overseas assets or equity interest. In addition, any PRC resident that is the shareholder of an offshore special purpose company is required to amend its SAFE registration with the local SAFE branch, with respect to that offshore special purpose company in connection with any increase or decrease of capital, transfer or replacement of shares, merger or division. If any PRC shareholder of any offshore special purpose company fails to make the required SAFE registration and amendment, the PRC subsidiaries of that offshore special purpose company may be prohibited from distributing their profits and proceeds to the offshore special purpose company. Moreover, failure to comply with the SAFE registration and amendment requirements described above could result in liability under the Regulations of the PRC on Foreign Exchange Control (effective as of August 5, 2008). Our current beneficial owners who are PRC residents have registered with the local SAFE branch as required under the SAFE notice. The failure of these beneficial owners to amend their SAFE registrations in a timely manner pursuant to the SAFE notice or the failure of future beneficial owners of our company who are PRC residents to comply with the registration procedures set forth in the SAFE notice may subject such beneficial owners to fines and legal sanctions and may also result in a restriction on our PRC subsidiary's ability to distribute profits to us or otherwise materially and adversely affect our business. In addition, the NDRC promulgated a rule in April 2014, (the "NDRC Rule"), requiring overseas investment projects made by PRC entities to be approved or filed for record by NDRC. The NDRC Rule also sets out the approval or record-filing procedures for overseas investment projects of PRC individuals. However, uncertainties in terms of interpretation of the NDRC Rule with respect to its application to a PRC individual's overseas investment remain, and in practice, we are not aware of any precedents that a PRC individual's overseas investment has been approved by the NDRC or challenged by the NDRC based on the absence of an NDRC approval. We cannot predict how and to what extent this will affect our business operations or future strategy. For example, the failure of our shareholders who are PRC individuals to comply with the NDRC Rule may subject these persons or our PRC subsidiary to certain liabilities under PRC laws, which could adversely affect our business.

We face uncertainties with respect to application of PRC tax rules on indirect transfer of equity interests in a PRC resident enterprise.

On February 3, 2015, the State Administration of Taxation issued the Bulletin on Issues of Enterprise Income Tax on Indirect Transfers of Assets by Non-PRC Resident Enterprises ("Bulletin 7"), which partially replaced previous rules under the Notice on Strengthening Administration of Enterprise Income Tax for Share Transfers by Non-PRC Resident Enterprises ("Circular 698") issued by the State Administration of Taxation on December 10, 2009. Pursuant to Bulletin 7, an "indirect transfer" of assets, including equity interests in a PRC resident enterprise, by non-PRC resident enterprises may be recharacterized and treated as a direct transfer of PRC taxable assets, if such arrangement does not

have a reasonable commercial purpose and was established for the purpose of avoiding payment of PRC enterprise income tax. As a result, gains derived from such indirect transfer may be subject to PRC enterprise income tax. According to Bulletin 7, "PRC taxable assets" include assets attributed to an establishment in China, immoveable properties located in China, and equity investments in PRC resident enterprises, in respect of which gains from their transfer by a direct holder, being a non-PRC resident enterprise, would be subject to PRC enterprise income taxes. When determining whether there is a "reasonable commercial purpose" of the transaction arrangement, features to be taken into consideration include: whether the main value of the equity interest of the relevant offshore enterprise derives from PRC taxable assets; whether the assets of the relevant offshore enterprise mainly consists of direct or indirect investment in China or if its income mainly derives from China; whether the offshore enterprise and its subsidiaries directly or indirectly holding PRC taxable assets have real commercial nature which is evidenced by their actual function and risk exposure; the duration of existence of the business model and organizational structure; the replicability of the transaction by direct transfer of PRC taxable assets; and the tax situation of such indirect transfer and applicable tax treaties or similar arrangements. In respect of an indirect offshore transfer of assets of a PRC establishment, the resulting gain is to be included with the enterprise income tax filing of the PRC establishment or place of business being transferred, and would consequently be subject to PRC enterprise income tax at a rate of 25%. Where the underlying transfer relates to the immoveable properties located in China or to equity investments in a PRC resident enterprise, which is not related to a PRC establishment or place of business of a non-resident enterprise, a PRC enterprise income tax at 10% would apply, subject to available preferential tax treatment under applicable tax treaties or similar arrangements, and the party who is obligated to make the transfer payments has the withholding obligation. Where the payer fails to withhold any or sufficient tax, the transferor shall declare and pay such tax to the tax authority by itself within the statutory time limit. Late payment of applicable tax will subject the transferor to default interest. Bulletin 7 does not apply to transactions of sale of shares by investors through a public stock exchange where such shares were acquired from a transaction through a public stock exchange.

There is uncertainty as to the application of Bulletin 7, or previous rules under Circular 698. Especially as Bulletin 7 is lately promulgated, it is not clear how it will be implemented. If we transfer our equity interest in our PRC subsidiaries or when our non-resident investors transfer their shares, we or our non-resident investors may be taxed under Bulletin 7 and may be required to expend valuable resources to comply with Bulletin 7 or to establish that we or our non-resident investors should not be taxed under Bulletin 7, which may have an adverse effect on our financial condition and results of operations or such non-resident investors' investment in us.

Our auditor, like other independent registered public accounting firms operating in China, is not permitted to be subject to inspection by the Public Company Accounting Oversight Board (the "PCAOB"), and as such, investors may be deprived of the benefits of such inspection.

Ernst & Young Hua Ming LLP, our independent registered public accounting firm that issued the audit report for the year ended December 31, 2015 included in this annual report, as an auditor of companies that are traded publicly in the United States and a firm registered with the PCAOB, is required by the laws of the United States to undergo regular inspections by the PCAOB to assess its compliance with the laws of the United States and professional standards. Because Ernst & Young Hua Ming LLP is located in China, a jurisdiction where the PCAOB is currently unable to conduct inspections without the approval of the PRC authorities, it, like other independent registered public accounting firms operating in China, is currently not inspected by the PCAOB. In May 2013, the PCAOB announced that it had entered into a Memorandum of Understanding on Enforcement Cooperation with the China Securities Regulatory Commission ("CSRC"), and the PRC Ministry of Finance, which establishes a cooperative framework between the parties for the production and exchange of audit documents relevant to investigations undertaken by the PCAOB, the CSRC or the PRC Ministry of Finance in the United States and the PRC, respectively. The PCAOB continues to be in discussions with the CSRC and the PRC Ministry of Finance to permit joint inspections in the PRC of audit firms that are registered with the PCAOB and audit Chinese companies that trade on U.S. exchanges.

Inspections of other firms that the PCAOB has conducted outside of China have identified deficiencies in those firms' audit procedures and quality control procedures, which may be addressed as part of the inspection process to improve future audit quality. The inability of the PCAOB to conduct inspections of independent registered public accounting firms operating in China makes it more difficult to evaluate the effectiveness of our auditor's audit procedures or quality control procedures. As a result, investors may be deprived of the benefits of the PCAOB inspections.

We may be adversely affected by the outcome of the administrative proceedings brought by the SEC against the Big Four PRC-based accounting firms.

In December 2012, the SEC brought administrative proceedings against the Big Four accounting firms in China, including Ernst & Young Hua Ming LLP, our independent registered public accounting firm, alleging that these accounting firms had violated U.S. securities laws and the SEC's rules and regulations thereunder by failing to provide

to the SEC the firms' audit papers and other documents related to certain PRC-based companies that are publicly traded in the United States. On January 22, 2014, the Administrative Law Judge presiding over the matter reached an initial decision that the firms had each violated the SEC's rules of practice by failing to produce the audit work papers and related documents directly to the SEC. The initial decision further determined that each of the firms should be censured and barred from practicing before the SEC for a period of six months. The Big Four PRC-based accounting firms appealed the initial administrative law decision to the SEC in February 2014.

In February 2015, each of the Big Four PRC-based accounting firms agreed to a censure and to pay a fine to the SEC to settle the dispute and avoid suspension of their ability to practice before the SEC. The settlement requires the firms to follow detailed procedures to seek to provide the SEC with access to Chinese firms' audit documents via China Securities Regulatory Commission. If the firms do not follow these procedures, the SEC could impose penalties such as suspensions, or it could restart the administrative proceedings.

If the SEC imposes penalties such as suspension on our independent registered public accounting firm as a result of its violation of the procedures agreed in the settlement with the SEC, and we were unable to timely find another registered public accounting firm to audit and issue an opinion on our financial statements, our financial statements could be determined to not be in compliance with the requirements of the Securities Exchange Act of 1934, as amended. Such a determination could ultimately lead to our delisting from the Nasdaq Global Market or deregistration from the SEC, or both, which would substantially reduce or effectively terminate the trading of the ADSs in the United States.

#### Risks Related to Our Acquisition of Q CELLS

We may not realize the anticipated benefits of our acquisition of Q CELLS or those benefits may take longer to realize than expected. We may also encounter significant unexpected difficulties in integrating Hanwha SolarOne's and Q CELLS' businesses.

Our ability to realize the anticipated benefits of our acquisition of Q CELLS, including, among other things, cost savings and operating efficiencies, revenue synergies, innovation, sharing of best practices and a strengthened market position that may serve as a platform for future growth, will depend, to a large extent, on our ability to integrate the businesses of Hanwha SolarOne and Q CELLS. The combination of two independent businesses is a complex, costly and time-consuming process. As a result, we will be required to continue devoting significant management attention and resources to integrating the business practices and operations of Hanwha SolarOne and Q CELLS. Our continuing integration process may disrupt the businesses and, if implemented ineffectively or if impacted by unforeseen negative economic or market conditions or other factors, we may not realize the full anticipated benefits of our acquisition of Q CELLS. Our failure to meet the challenges involved in integrating the two businesses to realize the anticipated benefits of our acquisition of Q CELLS could cause an interruption of, or a loss of momentum in, the activities of the combined business and could adversely affect our results of operations.

In addition, the overall integration of the businesses may result in material unanticipated problems, expenses, liabilities, competitive responses, loss of customer relationships and diversion of management's attention. The difficulties of combining the operations of the companies include, among others:

- the diversion of management's attention to integration matters;
  - · difficulties in the integration of operations and systems;
- difficulties in the assimilation of employees;
- · difficulties in protecting our intellectual property rights in a larger company across multiple jurisdictions;
- · difficulties in maintaining the quality of our products and our brand value across our expanded product offerings;

unforeseen risk of adverse regulatory impact of the acquisition, such as the new imposition of, or an increase in, anti-dumping or countervailing duties on certain of our products;

challenges in keeping existing customers, obtaining new customers and minimizing any potential cannibalization between our product offerings; and

challenges in attracting and retaining key personnel.

Many of these factors will be outside of our control and any one of them could result in increased costs, decreases in the amount of expected revenues and diversion of management's time and energy, which could materially impact our business, financial condition and results of operations. In addition, even if the operations of the businesses of Hanwha SolarOne and Q CELLS are integrated successfully, we may not realize the full benefits of the acquisition, including cost savings or growth opportunities that we expect within the anticipated time frame, or at all. Furthermore, additional unanticipated costs may be incurred as we continue to integrate the businesses of Hanwha SolarOne and Q CELLS. All of these factors could negatively impact our results of operations, decrease or delay the expected benefit of the acquisition, and negatively impact the market price of the ADS. As a result, we cannot guarantee that the combination of the Hanwha SolarOne and Q CELLS businesses will result in the realization of the full benefits anticipated from the acquisition.

Q CELLS has a relatively short history out of bankruptcy proceedings. If Q CELLS is found liable for matters related to the bankruptcy proceedings, its financial condition and results of operations may suffer materially.

Q CELLS was incorporated in September 2012 and commenced its operations on October 16, 2012 following Hanwha Solar's acquisition of Q CELLS' business in October 2012 from Q Cells SE, which was in bankruptcy proceedings in Germany. As Q CELLS has a relatively short history out of the bankruptcy proceedings, Q CELLS may become subject to litigation, arbitration or other disputes or disagreements with parties directly or indirectly related to the bankruptcy proceedings. In case such litigation, arbitration or other disputes or disagreements occur, our financial condition and results of operations may be materially and adversely affected due to its incurrence of financial, managerial or other costs and distractions arising therefrom.

For example, in July 2013, Q CELLS filed an arbitration claim in Frankfurt, Germany, against the insolvency administrator of Global PVQ SE (formerly Q Cells SE) regarding the dispute over the adjustment to the purchase price for certain assets of Q Cells SE acquired by Q CELLS, and certain liabilities related thereto assumed by Q CELLS, pursuant to the asset purchase agreement by and among the insolvency administrator, Hanwha Solar Germany GmbH (predecessor of Q CELLS) and Hanwha Chemical dated August 26, 2012. In October 2015, we obtained an arbitral award in the amount of EUR 45.9 million regarding this arbitration proceeding. See "Item 8. Financial Information—A. Consolidated Statements and Other Financial Information—Legal and Administrative Proceedings".

There may be other claims against Q CELLS (and, thereby, against us) by various parties directly or indirectly related to the bankruptcy arising from matters related to contracts, labor, tax, environment or insurance, among others. We may not be able to foresee or defend ourselves against any or all of such claims without incurring substantial financial or other costs and, therefore, in case such claims materialize, our financial condition and results of operations may be materially and adversely affected.

Q CELLS' relocation of its manufacturing facilities and restructuring of its workforce in Germany may not achieve intended benefits and the related restructuring cost could have a material adverse effect on our business and results of operations.

In March 2015, as part of our strategy to reduce manufacturing cost, Q CELLS ceased the commercial production of PV cells and modules at its manufacturing facilities in Thalheim, Germany, which had annual production capacities of 230 MW of PV cells and 130 MW of PV modules as of December 31, 2014. We relocated 170 MW of PV cell production facilities from Germany to Malaysia in the second quarter of 2015, while 60 MW of PV cell production facilities remain in Germany for research and development purposes. The transfer of production from one facility to another is costly and presents the possibility of additional disruptions and delays during the transition period, and we may not be able to successfully transition production to different facilities. Any prolonged disruption in the operations of any of our manufacturing facilities or any unforeseen delay in shifting manufacturing operations to new facilities, whether due to technical or labor difficulties or delays in regulatory approvals, could result in delays in shipments of products to our customers, increased costs and reduced revenues. In addition, there can be no assurances that the relocation of manufacturing facilities will generate the level of cost savings that Q CELLS has estimated going forward.

In connection with the relocation of our manufacturing facilities, we have restructured our workforce in Germany. The production transfer to other sites and the corresponding restructuring has led to a reduction of the workforce in Germany by approximately 550 positions. We continue to maintain approximately 450 jobs in Germany. In February 2015, we have reached an agreement with the works council representing the employees in Germany on the terms and conditions of the restructuring program. In 2015, we incurred approximately \$22.0 million of restructuring cost, including termination payments, in connection with the restructuring. In connection with the restructuring of our workforce, we may be subject to disputes with our former employees and the related cost could have a material adverse effect on our business and results of operations.

### Risks Related to Our Ordinary Shares and ADSs

The market price of the ADSs may be volatile.

The market price of the ADSs has exhibited, and may continue to exhibit, significant volatility. For the period from December 20, 2006 to April 21, 2016, the trading price of the ADSs on the Nasdaq Global Market has ranged from a low of \$7.70 per ADS to a high of \$401.90 per ADS, and for the period from January 1, 2015 to April 21, 2016, the trading price of the ADSs on the Nasdaq Global Market has ranged from a low of \$7.70 per ADS to a high of \$28.87 per ADS, as adjusted retrospectively for all periods presented to reflect the current ratio of the ADSs to ordinary shares of one ADS representing fifty ordinary shares effective as of June 15, 2015.

Numerous factors, including many over which we have no control, may have a significant impact on the market price of the ADSs, including, among other things:

announcements of technological or competitive developments;

regulatory developments in our target markets affecting us, our customers or our competitors;

announcements regarding legal proceedings, including patent litigation, or the issuance of patents to us or our competitors;

announcements of studies and reports relating to the conversion efficiencies of our products or those of our competitors;

fluctuations in economic and market conditions that affect the viability of conventional and other renewable energy sources, such as increases or decreases in the prices of oil and other fossil fuels;

· actual or anticipated fluctuations in our quarterly operating results;

changes in financial estimates or other material comments by securities analysts relating to us, our competitors or our industry in general;

announcements by other companies in our industry relating to their operations, strategic initiatives, financial condition or financial performance or to our industry in general;

- announcements of acquisitions or consolidations involving industry competitors or industry suppliers;
  - changes in the economic performance or market valuations of other PV technology companies;
    - changes in international trade policies and international barriers to trade;

addition or departure of our executive officers and key research personnel; and

sales or perceived sales of additional ordinary shares or ADSs.

In addition, the stock market in recent years has experienced extreme price and trading volume fluctuations that often have been unrelated or disproportionate to the operating performance of individual companies. These broad market fluctuations may adversely affect the price of the ADSs, regardless of our operating performance.

Future issuances of ordinary shares, ADSs or equity-related securities may depress the trading price of the ADSs.

Any issuance of equity securities could dilute the interests of our existing shareholders and could substantially decrease the trading price of the ADSs. We may issue equity securities through public offerings or private placements in the future for a number of reasons, including to finance our operations and business strategy (including in connection with acquisitions, strategic collaborations or other transactions), to adjust our ratio of debt to equity and to satisfy our obligations upon the exercise of outstanding warrants or options or for other reasons.

Sales of a substantial number of ADSs or other equity-related securities in the public market could depress the market price of the ADSs, and impair our ability to raise capital through the sale of additional equity securities. We cannot predict the effect that future sales of the ADSs or other equity-related securities would have on the market price of the ADSs. In addition, the price of the ADSs could be affected by possible sales of the ADSs by investors who view the convertible notes as a more attractive means of obtaining equity participation in our company and by hedging or arbitrage trading activity that we expect to develop involving our convertible notes.

Our articles of association contain anti-takeover provisions that could have a material adverse effect on the rights of holders of our ordinary shares and ADSs.

Our amended and restated memorandum and articles of association contain provisions which may limit the ability of others to acquire control of our company or cause us to engage in change-of-control transactions. These provisions could have the effect of depriving our shareholders of an opportunity to sell their shares at a premium over prevailing market prices by discouraging third parties from seeking to obtain control of our company in a tender offer or similar transaction. For example, our board of directors has the authority, without further action by our shareholders, to allot, issue, grant options, rights or warrants over or otherwise dispose of shares of our company with or without preferred, deferred, qualified or other special rights or restrictions, whether with regard to dividend, voting, return of capital or otherwise and to such persons, at such times and on such other terms as they think proper, and this would allow our board of directors to issue preferred shares in one or more series and to fix their designations, powers, preferences,

privileges, and relative participating, optional or special rights and the qualifications, limitations or restrictions, including dividend rights, conversion rights, voting rights, terms of redemption and liquidation preferences, any or all of which may be greater than the rights associated with our ordinary shares, in the form of ADS or otherwise. Preferred shares could be issued quickly with terms calculated to delay or prevent a change in control of our company or make removal of management more difficult. If our board of directors decides to issue preferred shares, the price of the ADSs may fall and the voting and other rights of the holders of our ordinary shares and ADSs may be materially and adversely affected.

We may amend the deposit agreement without consent from holders of ADSs and, if such holders disagree with our amendments, their choices will be limited to selling the ADSs or withdrawing the underlying ordinary shares.

We may agree with the depositary to amend the deposit agreement without consent from holders of ADSs. If an amendment increases fees to be charged to ADS holders or otherwise prejudices any substantial right of ADS holders, it will not become effective until 30 days after the depositary notifies ADS holders of the amendment. At the time an amendment becomes effective, ADS holders are considered, by continuing to hold their ADSs, to have agreed to the amendment and to be bound by the amended deposit agreement. If holders of ADSs do not agree with an amendment to the deposit agreement, their choices will be limited to selling the ADSs or withdrawing the underlying ordinary shares. No assurance can be given that a sale of ADSs could be made at a price satisfactory to the holder in such circumstances.

## Holders of ADSs have fewer rights than shareholders and must act through the depositary to exercise those rights.

Holders of ADSs do not have the same rights as our shareholders and may only exercise the voting rights with respect to the underlying ordinary shares in accordance with the provisions of the deposit agreement. Under our amended and restated memorandum and articles of association, the minimum notice period required to convene an annual general meeting or any extraordinary general meeting calling for the passing of a special resolution is 20 days and the minimum notice period required to convene any other extraordinary general meeting is 14 days. When a general meeting is convened, you may not receive sufficient notice of the general meeting to permit you to withdraw the ordinary shares underlying your ADSs to allow you to cast your vote with respect to such shares in respect of any specific matter. If requested in writing by us, the depositary will mail a notice of such a meeting to you. In addition, the depositary and its agents may not be able to send voting instructions to you or carry out your voting instructions in a timely manner. We will make all reasonable efforts to cause the depositary to extend voting rights to you in a timely manner, but you may not receive the voting materials in time to ensure that you can instruct the depositary to vote the shares underlying your ADSs. Furthermore, the depositary and its agents will not be responsible for any failure to carry out any instructions to vote, for the manner in which any vote is cast or for the effect of any such vote. As a result, you may not be able to exercise your right to vote and you may lack recourse if the shares underlying your ADSs are not voted as you requested. In addition, in your capacity as an ADS holder, you will not be able to call a shareholders' meeting.

### You may be subject to limitations on transfers of your ADSs.

Your ADSs are transferable on the books of the depositary. However, the depositary may close its transfer books at any time or from time to time when it deems expedient in connection with the performance of its duties. In addition, the depositary may refuse to deliver, transfer or register transfers of ADSs generally when our books or the books of the depositary are closed, or at any time if we or the depositary deem it advisable to do so because of any requirement of law or of any government or governmental body, or under any provision of the deposit agreement, or for any other reason.

Your right to participate in any future rights offerings may be limited, which may cause dilution to your holdings and you may not receive cash dividends if it is impractical to make them available to you.

We may from time to time distribute rights to our shareholders, including rights to acquire our securities. However, we cannot make rights available to you in the United States unless we register the rights and the securities to which the rights relate under the Securities Act of 1933, as amended (the "Securities Act"), or an exemption from the registration requirements is available. Also, under the deposit agreement, the depositary will not make rights available to you unless the distribution to ADS holders of both the rights and any related securities are either registered under the Securities Act, or exempted from registration under the Securities Act. We are under no obligation to file a

registration statement with respect to any such rights or securities or to endeavor to cause such a registration statement to be declared effective. Moreover, we may not be able to establish an exemption from registration under the Securities Act. Accordingly, in the event we conduct any rights offering in the future, the depositary may not make such rights available to you or may dispose of such rights and make the net proceeds available to you. As a result, you may be unable to participate in our rights offerings and may experience dilution in your holdings.

In addition, the depositary for the ADS facility has agreed to pay to you the cash dividends or other distributions it or the custodian receives on our ordinary shares or other deposited securities after deducting its fees and expenses. You will receive these distributions in proportion to the number of ordinary shares your ADSs represent. However, the depositary may, at its discretion, decide that it is inequitable or impractical to make a distribution available to any holders of ADSs. As a result, the depositary may decide not to make the distribution and you will not receive such distribution.

We are a Cayman Islands company and, because judicial precedent regarding the rights of shareholders is more limited under Cayman Islands law than that under U.S. law, ADS holders may have less protection for their shareholder rights than such holders would under U.S. law.

Our corporate affairs are governed by our amended and restated memorandum and articles of association as may be amended from time to time, the Cayman Islands Companies Law (as amended) and the common law of the Cayman Islands. The rights of shareholders to take action against the directors, actions by minority shareholders and the fiduciary responsibilities of our directors to us under Cayman Islands law are to a large extent governed by the common law of the Cayman Islands. The common law of the Cayman Islands is derived in part from comparatively limited judicial precedent in the Cayman Islands as well as that from English common law, which has persuasive, but not binding, authority on a court in the Cayman Islands. The rights of our shareholders and the fiduciary responsibilities of our directors under Cayman Islands law are not as clearly established as they would be under statutes or judicial precedent in some jurisdictions in the United States. In particular, the Cayman Islands has a less developed body of securities laws than the United States. In addition, Cayman Islands companies may not have standing to initiate a shareholder derivative action in a federal court of the United States.

In addition, most of our directors and officers are nationals and residents of countries other than the United States. Substantially all of our assets and a substantial portion of the assets of these persons are located outside the United States.

There are uncertainties as to whether Cayman Islands courts would:

recognize or enforce against us or our directors, judgments of courts of the United States based on certain civil liability provisions of U.S. securities laws; and

entertain original actions brought in the Cayman Islands, based on certain civil liability provisions of U.S. securities laws that are penal in nature.

There is no statutory recognition in the Cayman Islands of judgments obtained in the United States, although the courts of the Cayman Islands will in certain circumstances recognize and enforce a non-penal judgment of a foreign court of competent jurisdiction without retrial on the merits.

As a result of all of the above, our public shareholders and ADS holders may have more difficulty in protecting their interests in the face of actions taken against management, members of the board of directors or controlling shareholders than they would as shareholders or ADS holders of a U.S. public company.

As a foreign private issuer, we are permitted to, and we will, rely on exemptions from certain Nasdaq corporate governance standards applicable to domestic U.S. issuers. This may afford less protection to holders of our ordinary shares and the ADSs.

We are exempted from certain corporate governance requirements of Nasdaq by virtue of being a foreign private issuer. We are required to provide a brief description of the significant differences between our corporate governance practices and the corporate governance practices required to be followed by domestic U.S. companies listed on Nasdaq. The standards applicable to us are considerably different from the standards applied to domestic U.S. issuers. For instance, we are not required to:

have a majority of the board be independent (although all of the members of the audit committee must be independent under the Securities Exchange Act of 1934, as amended (the "Exchange Act"));

· have a compensation committee or a nominations committee consisting entirely of independent directors;

have director nominees be selected, or recommended for the board's selection, either by independent directors or a nominations committee consisting entirely of independent directors;

obtain shareholder approval prior to the issuance of securities when the issuance will result in a change of control of us; or

obtain shareholder approval prior to the issuance of securities involving the sale or issuance of 20% or more of our ordinary shares for less than the greater of book or market value of the shares.

We intend to rely on these exemptions. As a result, you may not be provided with the benefits of certain corporate governance requirements of Nasdaq.

We may be classified as a passive foreign investment company for U.S. federal income tax purposes, which could result in adverse U.S. federal income tax consequences to U.S. investors.

We do not currently expect to be a passive foreign investment company ("PFIC") for U.S. federal income tax purposes for our current taxable year or the foreseeable future. Our actual PFIC status for the current taxable year, however, will not be determinable until the close of the current taxable year ending December 31, 2015, and accordingly, there is no guarantee that we will not be a PFIC for the current taxable year or any future taxable year.

A non-U.S. corporation, such as our company, is considered to be a PFIC for any taxable year if either (1) at least 75% of its gross income is passive income; or (2) at least 50% of the value of its assets (based on an average of the quarterly values of the assets during a taxable year) is attributable to assets that produce or are held for the production of passive income. Because PFIC status depends on the composition of a company's income and assets, and the market value of its assets and of its shares from time to time, and the application of rules that are not always clear, there can be no assurance that we will not be classified as a PFIC for any taxable year.

If we are a PFIC for any taxable year during which a U.S. investor holds the ADSs or ordinary shares, such U.S. investor will generally be subject to materially adverse tax consequences including being subject to greater amounts of tax on gains and certain distributions as well as increased tax reporting obligations. U.S. investors should consult their own tax advisors about the circumstances that may cause us to be classified as a PFIC and the consequences if we are classified as a PFIC.

We do not currently intend to pay dividends on our ordinary shares and, consequently, your ability to achieve a return on your investment will depend on appreciation in the price of the ADSs.

We do not currently intend to pay any cash dividends on our ordinary shares for the foreseeable future. We currently intend to retain all of our available funds and any future earnings to operate and expand our business. The payment of any future dividends will be determined by our board of directors in light of conditions then existing, including our operations and earnings, capital requirements and surplus, general financial condition, contractual restrictions and other factors that the board of directors may deem relevant.

#### ITEM 4 INFORMATION ON THE COMPANY

## A. History and Development of the Company

#### Hanwha SolarOne

Hanwha SolarOne commenced operations through Hanwha Q CELLS Qidong, formerly known as Hanwha SolarOne (Qidong) Co., Ltd., in August 2004. In anticipation of its initial public offering, Hanwha SolarOne, formerly known as Solarfun Power Holdings Co., Ltd. until December 20, 2010, was incorporated in the Cayman Islands on May 12, 2006 as the listing vehicle. In December 2006, Hanwha SolarOne conducted its initial public offering and the ADSs were listed on the Nasdaq Global Market under the symbol "SOLF."

In September 2010, through a series of transactions with Hanwha SolarOne and its former shareholders, Hanwha SolarOne's largest shareholder. Hanwha SolarOne changed its name from "Solarfun Power Holdings Co., Ltd." to "Hanwha SolarOne Co., Ltd." on December 20, 2010 and its ticker from "SOLF" to "HSOL" on February 15, 2011. Hanwha Solar, a company that engages in solar business, is a wholly owned subsidiary of Hanwha Chemical, a leading chemical producer publicly traded on the Korea Exchange whose principal activities are the production of chemicals, solar energy, construction, automotive and electronic materials and products.

### **Q CELLS**

Q CELLS commenced its operation as Q-Cells AG in 1999 followed by an initial public offering in Germany in 2005 and a subsequent name change in 2008 to Q Cells SE. In 2009, it commenced the production of PV cells at its Malaysian facility. After a bankruptcy filing in Germany in April 2012 by Q Cells SE, its productions facilities in Germany and Malaysia, as well as its research and development organization and certain marketing subsidiaries, were acquired in October 2012 by Hanwha Solar.

## Hanwha SolarOne's Acquisition of Q CELLS

In February 2015, we issued 3,701,145,330 ordinary shares to Hanwha Solar in exchange for the transfer of 100% of the outstanding share capital of Q CELLS by Hanwha Solar to us and Q CELLS became our wholly-owned subsidiary. As a result of the transaction, Hanwha Solar's ownership of our ordinary shares increased from approximately 45.7% to approximately 94.0%. In connection with the transaction, we changed our name from "Hanwha SolarOne Co., Ltd." to "Hanwha Q CELLS Co., Ltd." and our ticker from "HSOL" to "HQCL" on February 9, 2015.

The transaction is accounted for as a reverse acquisition under the acquisition method of accounting, in accordance with ASC 805, "Business Combinations". Q CELLS is determined as the accounting acquirer. Consequently, the historical consolidated financial statements for all periods prior to the consummation of the transaction only reflect the historical consolidated financial statements of Q CELLS.

Our principal executive offices are located at Hanwha Building, 86 Cheonggyecheon-ro, Jung-gu, Seoul, Korea. Our telephone number at this address is +82 (0)2 729-2930 and our fax number is +82 (0)2 729-1372. Our registered office in the Cayman Islands is at the offices of Maples Corporate Services Limited, P.O. Box 309, Ugland House, Grand Cayman, KY1-1104, Cayman Islands.

Investor inquiries should be directed to us at the address and telephone number of our principal executive offices set forth above. Our website is *http://www.hanwha-qcells.com*. The information contained on our website does not constitute a part of this annual report. Our agent for service of process in the United States is CT Corporation System, located at 111 Eighth Avenue, New York, New York 10011.

#### **B.** Business Overview

#### Overview

We are a global, leading solar energy company involved in manufacturing of solar cells and modules and PV downstream development and management. We manufacture a variety of PV cells and PV modules at our manufacturing facilities in China, Malaysia and Korea using advanced manufacturing process technologies including those developed at our research and development facilities in Germany. We sell PV cells and PV modules both directly to system integrators and through third party distributors. We supply our solar products across the world to over 500 customers, mainly in the United States, Japan, Germany, the United Kingdom, China, India, Turkey and Korea.

We also engage in PV downstream businesses, which include developing solar power projects and providing engineering, procurement and construction services and operation and management services. We develop and build solar power projects incorporating our PV modules to sell them to third-party purchasers upon completion, and, for certain projects, provide operation and management services including inspections, repair and replacement of plant equipment, site management and administrative support services.

In February 2015, we acquired 100% of the outstanding share capital of Q CELLS, a leading solar energy company engaged in the manufacturing of PV cells and modules and PV downstream business, from Hanwha Solar in exchange for issuing our new ordinary shares to Hanwha Solar, which increased Hanwha Solar's ownership of our ordinary shares from approximately 45.7% to approximately 94.0%. In connection with the transaction, we relocated our executive headquarters to Korea and established our technology headquarters in Germany. In addition, we changed our name from "Hanwha SolarOne Co., Ltd." to "Hanwha Q CELLS Co., Ltd." and our ticker from "HSOL" to "HQCL" on February 9, 2015.

As of December 31, 2015, we had annual nameplate capacities of 3.7 GW for PV cells and 4.3 GW for PV modules. We have continuously improved process technology and product quality since we commenced our commercial production in 2005. Our Q.ANTUM multicrystalline (a product line utilizing passivated emitter rear contact technology) and traditional BSF multicrystalline PV cells achieved average conversion efficiency rates of 19.2% and 18.3%, respectively, each based on the commercially produced PV cells in December 2015.

Our net revenues in 2015 amounted to \$1,800.8 million, among which \$666.6 million, or 37.0%, was derived from sales to related parties. We recorded net income of \$43.8 million in 2015 and had accumulated deficit of \$20.2 million, long-term borrowings and long-term notes (including the current position) of \$814.6 million and short-term bank borrowings of \$255.6 million as of December 31, 2015. In 2013 and 2014, Q CELLS' net revenues were \$530.1 million and \$773.1 million, respectively. Q CELLS recorded net loss of \$48.0 million in 2013 and net income of \$3.0 million in 2014, respectively.

#### **Our Products and Services**

Our principal products include PV cells, PV modules, silicon ingots and silicon wafers. Substantially all of the ingots, wafers and PV cells we produce are used for our own PV module production. We also engage in PV downstream business by developing solar power projects and providing engineering, procurement and construction services and operation and management services.

The following tables set forth Q CELLS' and our net revenues from principal products and services and related percentage data for the periods indicated:

	For the Year Ended December 31,									
	2013			2014			2015			
	Q CELLS			Q CELLS			Hanwha Q CELLS <sup>(1)</sup>			
	Net Of a f Nat			Net % of Net			Net	% of Net		
	Revenues (\$)  Revenues			Revenues % of Net Revenues (\$)			Revenues	Revenues		
	(\$)	Revenues		(\$)	Revenues		(\$)	Revenues		
	(In milli	ions, excep	t p	ercentage	es)					
PV Module	464.5	87.6	%	695.2	89.9	%	1,575.0	87.5	%	
Module Processing Service		_			_		18.1	1.0	%	
Other PV Products:										
PV Cells	64.2	12.1	%	19.4	2.5	%	11.6	0.6	%	
Ingots and Wafers		_			_		14.4	0.8	%	
PV Downstream Business	—			57.5	7.4	%	177.8	9.9	%	
Others <sup>(2)</sup>	1.5	0.3	%	1.0	0.1	%	3.9	0.2	%	
Total Net Revenues	530.1	100	%	773.1	100	%	1,800.8	100	%	

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- Our revenues in 2015 include Q CELLS' revenues from January 1 through February 5, 2015 and our consolidated revenues from February 6 through December 31, 2015.
- (2) Includes sales of scrap and packaging materials.

## **PV Products**

A PV module is an assembly of PV cells that have been electrically interconnected and laminated in a durable and weather-proof package. We have been selling a wide range of PV modules, currently ranging from 250 W to 340 W in power output specification, made primarily from the PV cells we manufacture. We are developing modules with higher power to meet the rising demand of such power class. The majority of the PV modules we currently offer to our customers range in power between 260 W and 340 W.

The following table sets forth the types of PV modules we currently manufacture with the specifications indicated:

<b>PV Module Manufactured with:</b>	Manufacturing Facility <sup>(1)</sup>	Dimensions (mm)	Weight (Kg)	Power (W)
BSF Multicrystalline Cell	China	1636 x 988 x 32	18.5±0.5	250 - 265
Q.ANTUM Multicrystalline Cell	China	1670 x 1000 x 32	18.8	270 - 280
BSF Multicrystalline Cell	China	1670 x 1000 x 32	18.8	255 - 270
BSF Multicrystalline Cell	China	1670 x 1000 x 32	18.5±0.5	255 - 275
BSF Multicrystalline Cell	China	1972 x 992 x 40	23±0.5	295 - 320
Q.ANTUM Multicrystalline Cell	Korea <sup>(2)</sup> /Malaysia <sup>(3)</sup>	1670 x 1000 x 32	18.8	270 - 280
Q.ANTUM Multicrystalline Cell	Korea/Malaysia	1944 x 1000 x 35	24	320 - 340
BSF Multicrystalline Cell	Korea	1670 x 1000 x 32	18.8	255 - 270
BSF Multicrystalline Cell	Korea	1670 x 1000 x 40	20	260 - 265

<sup>(1)</sup> In March 2015, we ceased the production at our German facilities, which as of December 31, 2014 had annual production capacities of 130 MW of PV modules.

Almost all of the PV modules that we sell are produced from the PV cells manufactured by us. In 2015 we had third-party module processing service providers that produce a portion of our PV modules using PV cells manufactured by us. The majority of contracts with such service providers expired in December 2015, and the remaining contracts are scheduled to expire by June 2016.

A PV cell is a semiconductor device that converts sunlight into electricity by a process known as the photovoltaic effect. PV cells consist of a light-absorbing layer mounted on a substrate, together with top and back electrical contact points, much like a household battery. The key technical efficiency measurement of PV cells is the conversion efficiency rate. Assuming other things being the same, the higher the conversion efficiency rate, the lower the production cost of PV modules per watt because more power can be incorporated into a given size package. We use most of the PV cells that we manufacture to assemble our PV modules. The following table sets forth specifications of types of PV cells we currently produce:

PV Cell Type	$\begin{array}{c} \textbf{Manufacturing} \\ \textbf{Facility}^{(1)} \end{array}$	Dimensions (mm x mm)	Conversion Efficiency Rate (in 2015) (%)	Thickness (m)	Maximum Power per Cell (W)
Multicrystalline Silicon O.ANTUM Cell	Malaysia/Korea	156 x 156	18.0 - 19.6	180 – 220	4.77

<sup>(2)</sup> In 2015, we installed 500 MW of PV module manufacturing capacities in Korea, which we expect to be further expanded to total annual production capacities of 1.4 GW during the first half of 2016.

We completed construction of PV module manufacturing facilities in Malaysia with annual production capacities of 1.5 GW in the fourth quarter of 2015.

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Multicrystalline Silicon Cell	Malaysia <sup>(1)</sup>	156 x 156	17.0 - 18.6	180 – 220	4.53
Multicrystalline Silicon Cell	China	156 x 156	17.0 - 18.6	180 – 220	4.53

In March 2015, we ceased the production at our German facilities, which as of December 31, 2014 had annual production capacities of 230 MW of PV cells. We relocated 170 MW of PV cell production facilities from (1) Germany to Malaysia in the second quarter of 2015, while 60 MW of PV cell production facilities remain in Germany for research and development purposes. In connection with the relocation of our German facilities, we ceased production of our monocrystalline PV cells.

We believe our PV cells and modules are competitive with other products in the PV market in terms of efficiency and quality. We expect to continue improving the conversion efficiency and power, and reducing the thickness, of our solar products as we continue to devote significant financial and human resources in our various research and development programs. We introduced solar modules with anti-potential induced degradation ("PID") features in or before 2013, by improving the materials used for encapsulation and upgrading the technology of cells used in modules. PID is a phenomenon which occurs when ions are driven between the semiconductor material and other elements of the module (*e.g.*, glass, mount and frame), causing the module's power output capacity to degrade faster than the standard impairment rate. Q CELLS also succeeded in 2014 in the commercial production of multicrystalline PERC cells, which have higher conversion efficiency rate than traditional BSF cells, at its German facilities and started marketing them under its "Q.ANTUM" brand.

We also manufacture silicon ingots and wafers through Hanwha Q CELLS Technology, our wholly-owned subsidiary that commenced operations in October 2007. As of December 31, 2015, we had annual production capacities of 1.4 GW for ingots and 900 MW for silicon wafers. The silicon ingots and wafers manufactured by Hanwha Q CELLS Technology are generally used for manufacturing our own PV cells.

#### PV Downstream Business

In response to the rapidly evolving conditions in the PV industry, Q CELLS and Hanwha SolarOne have expanded into the PV downstream business since 2007 and 2010, respectively. Our current PV downstream business includes developing solar power projects and providing engineering, procurement and construction services and operation and management services. We develop and build solar power projects incorporating our or third party PV modules to sell them to third-party purchasers upon completion, and, for certain projects, provide operation and management services including inspections, repair and replacement of plant equipment, site management and administrative support services. Our business strategy includes expansion of our PV downstream business, which we believe would contribute to increasing our profit margin. We also work jointly with certain member companies of the Hanwha Group, including Hanwha Q CELLS USA Corp., Hanwha Q CELLS Japan Co., Ltd., Hanwha Q CELLS Korea Corp., Hanwha Engineering & Construction Corp., Hanwha Life Insurance Co., Ltd. and Hanwha Energy Corporation, to utilize their experiences and resources in project development, engineering, procurement and construction services and project financing.

In 2015, we generated \$177.8 million of net revenues from our PV downstream business. In 2015, we completed 6 projects with an aggregate capacity of 66 MW and we were awarded for two pure engineering, procurement and construction ("EPC") contracts with an aggregate capacity of 14 MW. The following table sets forth projects completed in 2015 and our project pipeline (not including the pipeline of our non-consolidated affiliates) as of March 2016:

Region	Completed and Under- tion Construction Projects in 2015		Project Pipeline as of March, 2016 (Late Stage <sup>(1)</sup> )	
China	3 MW	48 MW	0  MW	
Europe, the Middle East, Africa and Latin America	77 <sup>(2)</sup> MW	742 MW	156 MW	
Total	80 MW	790 MW	156 MW	

Late stage projects mean projects that have obtained all major regulatory approvals with project site contractually (1) secured and have a power purchase agreement signed or in its final negotiation stage, which are expected to commence construction within 12 months.

(2)

Includes pure EPC contract awards for an aggregate capacity of 14 MW that were either completed or under construction in 2015. A part of the revenue from these contracts will be recognized in 2016.

## **Raw Materials Supply Management**

Manufacturing of our solar products requires reliable supplies of various raw materials, including silicon wafers, ethylene vinyl acetate, triphenyltin, tempered glass, connecting bands, welding bands, silica gel, aluminum alloy and junction boxes. We believe it is important to secure a stable supply of raw materials, while not being overly dependent on a limited number of supply sources. The aggregate purchase amount attributable to our three largest silicon materials suppliers in 2015 was 60% of our total silicon material purchases. We seek to maintain multiple supply sources of raw materials to the extent practicable and have not in the past experienced any material disruption of our manufacturing process due to insufficient supply of raw materials.

We maintain different inventory levels of our raw materials, depending on the type of product and the lead time required for additional supplies when needed. We seek to maintain reasonable inventory levels that achieve a balance between our efforts to reduce our storage costs and optimize working capital on one hand, and the need to ensure that we have access to adequate supplies in a timely manner on the other. We had \$110.8 million of raw materials in inventory as of December 31, 2015.

#### Silicon-based Raw Materials

Among the various raw materials required for our manufacturing process, silicon wafers are the most important for producing PV cells. A silicon wafer is a flat piece of crystalline silicon that can be processed into a PV cell. We currently use 6-inch wafers in our production. We produce a portion of our silicon wafer supplies internally through Hanwha Q CELLS Technology. In 2015, silicon wafers produced internally accounted for approximately 32% of our total silicon wafer supplies. We purchase some of these supplies through the trading department of Hanwha Corporation. We procure the remainder of our silicon wafer supplies from third-party suppliers either on a purchase order basis or under multi-year supply agreements. Our multi-year supply agreements have terms ranging from one to seven years and generally provide for adjustments to purchase price to reflect changes in market conditions or through mutual agreement. We may also procure a small portion of silicon wafer supplies through spot market purchases. Currently, our principal silicon wafer suppliers include GCL Silicon Technology Holdings Limited, Jiangsu Meike Silicon Energy Co., Ltd. and Green Energy Technology Inc.

The key raw material for our internal production of silicon ingots and wafers is polysilicon. Currently, our principal polysilicon suppliers include Wacker Chemie AG and Hanwha Chemical.

#### Other Raw Materials

In addition to silicon and silicon wafers, we use a variety of other raw materials for our production. As part of our continuing cost control efforts, we source a significant portion of these raw materials locally. We believe that our policy to use primarily locally sourced raw materials and our continuing price negotiations with our local raw material suppliers have contributed significantly to our operating margins. The use of locally sourced raw materials also shortens our lead order time and provides us with better access to technical and other support from our suppliers.

### **Production and Project Development**

## **Production Facilities**

We manufacture PV cells and PV modules through Hanwha Q CELLS Malaysia Sdn. Bhd., our wholly owned subsidiary in Malaysia, with facilities occupying a gross floor area of 255,000 square meters in Cyberjaya, Malaysia, and through Hanwha Q CELLS Qidong, our wholly owned PRC subsidiary, with facilities occupying a gross floor area of 173,220 square meters in Qidong, Jiangsu Province, China. As of December 31, 2015, we had annual

production capacities of 4.3 GW for PV modules, 3.7 GW for PV cells, 1.4 GW for silicon ingots and 900 MW for silicon wafers. In March 2015, we ceased the production at our German facilities, which as of December 31, 2014 had annual production capacities of 230 MW of PV cells and 130 MW of PV modules. We relocated 170 MW of PV cell production facilities from Germany to Malaysia in the second quarter of 2015, while 60 MW of PV cell production facilities remain in Germany for research and development purposes. We completed construction of PV module manufacturing facilities in Malaysia with annual production capacities of 1.5 GW in the fourth quarter of 2015. We also expect to complete construction of PV module manufacturing facilities in Korea with the total annual production capacities of 1.4 GW in the first half of 2016.

We manufacture our silicon ingots and wafers through Hanwha Q CELLS Technology, one of our wholly owned subsidiaries, with facilities occupying a gross floor area of approximately 104,479 square meters in Lianyungang, Jiangsu Province, China. As of December 31, 2015, Hanwha Q CELLS Technology had annual production capacities of 1.4 GW for silicon ingots and 900 MW for silicon wafers. We produce multicrystalline silicon wafers with a dimension of 156 mm x 156 mm and a thickness of 180 microns.

The table below sets forth our PV product manufacturing nameplate capacity at our manufacturing facilities as of December 31, 2015:

Products PV Cell	Facilities locations Cyberjaya, Malaysia	Rated manufacturing capacity per annum as of December 31, 2015 (in MW) 1,600
	Qidong, China	2,100
PV Module	Cyberjaya, Malaysia	1,500
	Eumseong, Korea	500
	Qidong, China	2,300
Silicon Wafers	Lianyungang, China	900
Silicon Ingots	Lianyungang, China	1,400

We set our production plans on an annual, semi-annual and monthly basis in accordance with anticipated demand and make weekly adjustments to our production schedule based on actual orders received.

## **Production Process**

The following diagram shows the general production stages for our PV cells:

The following diagram shows the production procedures for our PV modules:

## Quality Control and Certifications

Our finished PV cells and PV modules are inspected and tested according to standardized procedures. In addition, we have established multiple inspection points at key production stages to identify product defects during the production process. Unfinished products that are found to be below standard are repaired or replaced. Our quality control procedures also include raw material quality inspection and testing. Moreover, we provide regular training and specific guidelines to our operators to ensure that production processes meet our quality inspection and other quality control procedures.

We maintain several certifications for our quality control procedures, which demonstrate our compliance with international and domestic operating standards. We believe that our quality control procedures are enhanced by the use of sophisticated production system designs and a high degree of automation in our production process. The certifications that we currently maintain include ISO 9001:2008 quality management system certification for the process of design, production and sale of our PV modules, ISO 14001:2004 environmental management system certification, ISO 50001: 2011 energy management systems, OHSAS 18001:2007 occupational health and safety management system certification and the IEC certification for our PV modules and the UL certification. The IEC certification is issued by independent institutes TÜV and VDE in Germany to certify our PV modules are qualified under IEC 61215 and IEC 61730 safety test standards and consistent production quality inspections are performed periodically. Maintaining this certification has greatly enhanced our sales in European countries, as well as countries in Asia, the Middle East and South Africa. We obtained UL certification issued by Underwriters Laboratories Inc. and Canadian Standard Association, independent product-safety testing and certification organizations in the United States and Canada, which enables us to sell our products to customers in the North America. Furthermore, in the United States, our modules have been certified by the California Energy Commission, the state's primary energy policy and planning agency. We obtained a certification issued by KEMCO, an independent product-safety testing and certification organization in Korea, which enables us to sell our products to customers in Korea. We obtained MCS certificate which enables us to sell products to the United Kingdom and Clean Energy Council listing for Australia market. We also obtained JPEC listing and passed JET qualification for entry into the Japan market. Further, our PV lab was recognized by VDE and CSA for Test Data Acceptable Program, which means that our lab is qualified to conduct IEC and UL1703 testing by ourselves and reflects our lab's capabilities and management.

### **Project Development**

Project development activities include a wide range of tasks: site selection, securing rights to acquire or use the site, arranging for the financing, obtaining the requisite interconnection and transmission studies, executing an interconnection agreement, obtaining environmental and land use permits, maintaining effective site control, and entering into a power purchase agreement with an off-taker of the power to be generated by the project. These activities culminate in receiving the right to construct and operate a solar energy system.

Depending on the market opportunity or geographic location, we may commence project development from the initial stage or acquire projects in various stages of development in order to complete the development process and sell the system to a long-term project owner. Generally, in the past, we have not operated solar power projects as the owner, except on a temporary basis. In certain cases, we also provide engineering, procurement and construction services to project developers to construct a PV power plant incorporating our modules and/or provide operation and management services to the PV power plant. We may also collaborate with local partners in connection with these project development activities.

Depending primarily on the location, stage of development upon our acquisition of the project, and other site attributes, the development cycle typically ranges from one to five years. We may be required to incur significant costs for preliminary engineering, permitting, legal and other expenses before we can determine whether a project is feasible, economically attractive or capable of being built. If there is a delay in obtaining any required regulatory approvals, we may be forced to incur additional costs or write down capitalized project assets.

### **Capital Expenditures and Investment**

As of December 31, 2015, we had annual production capacities of 4.3 GW for PV modules, 3.7 GW for PV cells, 1.4 GW for silicon ingots and 900 MW for silicon wafers. In March 2015, we ceased the production at our German facilities, which as of December 31, 2014 had annual production capacities of 230 MW of PV cells and 130 MW of PV modules. We relocated 170 MW of PV cell production facilities from Germany to Malaysia in the second quarter of 2015, while 60 MW of PV cell production facilities remain in Germany for research and development purposes. We completed construction of PV module manufacturing facilities in Malaysia with annual production capacities of 1.5 GW in the fourth quarter of 2015. We also expect to complete construction of PV module manufacturing facilities in Korea with the total annual production capacities of 1.4 GW in the first half of 2016.

We made capital expenditures of \$200.0 million in 2015 which were used primarily to construct new PV module processing facilities in Malaysia and Korea, as well as to automate our existing manufacturing lines in China and upgrade our PV cell manufacturing facilities in Malaysia. We expect our capital expenditures would amount to approximately \$180 million in 2016, which will be primarily used to fund expansion of our production facilities in Korea and on-going capital equipment upgrades in Malaysia and China. We plan to fund our capital expenditure and investment requirements with cash from operations, bank borrowings and other forms of financing, such as securities offerings, if necessary. We will actively review our capital expenditure and investment plans on a regular basis and make appropriate changes in accordance with our business environment.

## **Sales and Distribution**

We sell our PV modules through distributors and directly to system integrators. Our customers include international solar power system integrators and distributors. Our system integrator customers provide value-added services and typically design and sell complete systems that use our PV modules.

Substantially all of the silicon ingots, silicon wafers and PV cells we produce are internally consumed in our manufacturing process except for a small portion of such products that do not meet our quality control standards which are sold to third parties.

Customers that accounted for a significant portion of our total net revenues in 2015 included Hanwha Q CELLS Japan Co., Ltd., Hanwha Q CELLS USA Corp., Hanwha Corporation, NextEra Energy Resources, LLC, NextEnergy Solar Holding III Limited, Hanwha Q CELLS Korea Corp., Zhongguanghe, Juwi, Inc. and Adani Group. Our five largest customers accounted for an aggregate of 35.3% of our net revenues in 2015. In 2015, our largest customer was Hanwha Q CELLS Japan Co., Ltd., which accounted for 10.7% of our net revenues of that year. Most of our sales to large customers are made on a purchase order basis.

In April 2015, we entered into a solar module supply agreement with NextEra Energy Resources, LLC, a subsidiary of NextEra Energy, Inc., under which Hanwha Q CELLS America Inc., one of our wholly-owned subsidiaries, agreed to provide 1.54 GW of solar modules to NextEra Energy Resources and its affiliates for an aggregate purchase price of \$896.9 million (excluding delivery charges) between the fourth quarter of 2015 and the fourth quarter of 2016 to help power its continued solar expansion in the United States.

In July 2015, we signed a supply agreement to provide 70 MW of solar modules to Ramnad Solar Power, a subsidiary of Adani Group of India. The modules will be installed in Tamil Nadu province, India.

In July 2015, we entered into a solar module supply agreement with Sunrun, the largest dedicated residential solar company in the United States. Under this agreement, as amended in December 2015, Hanwha Q CELLS America Inc., one of our wholly-owned subsidiaries, will provide Sunrun with up to 135 MW of solar modules in 2016.

Also in July 2015, we signed a solar module supply agreement and a joint venture agreement with Renew Power Ventures Pvt. Ltd. ("ReNew Power"). We agreed to provide 148.8 MW of solar modules to ReNew Power, with deliveries beginning in August of 2015 and scheduled for completion during 2016. Under the joint venture agreement, ReNew Power invited us to invest up to 49% of equity ownership in two solar energy projects totaling 148.8 MW which we will partner with ReNew Power to develop, build and operate. The solar projects are located in the Medak and Mehbub Nagar districts in the State of Telangana, India, with commissioning expected in June 2016.

We have wholly-owned subsidiaries in Australia, the United Kingdom, the United States, Canada, Turkey and Chile that engage in marketing and distribution of our PV products and related customer services. We also market and distribute our PV products through Hanwha Q CELLS Japan Co., Ltd., Hanwha Q CELLS USA Corp. and Hanwha Q CELLS Korea Corp., which are subsidiaries of Hanwha Corporation and not our consolidated subsidiaries.

The following table sets forth Q CELLS' and our net revenues by geographic region based on the location of the customers, and the percentage contribution of each of these regions to the net revenues, for the periods indicated:

	Year E	nded De	ceml	ber 31,					
	2013			2014			2015		
	Q CELLS			Q CELLS			Hanwha Q CELLS <sup>(1)</sup>		
	Net	% of Ne	et	Net	% of N	et	Net	% of No	et
Region	Revenu (\$)	ies Revenu	es	Revenu (\$)	ies Revenu	ies	Revenues (\$)	Revenu	es
	(In mil	lions, exc	ept	percenta	ages)				
<b>United States</b>	12.6	2.4	%	59.3	7.7	%	519.4	28.8	%
Europe	195.8	36.9	%	291.8	37.7	%	360.8	20.0	%
Korea	36.3	6.8	%	327.7	42.4	%	204.6	11.4	%
Japan	215.2	40.6	%	55.4	7.2	%	192.5	10.7	%
PRC	15.1	2.8	%	3.9	0.5	%	140.9	7.8	%
India	9.1	1.7	%	3.7	0.5	%	128.2	7.1	%
Turkey		_		0.3	0.0	%	120.3	6.7	%
Others	46.0	8.7	%	31.0	4.0	%	134.1	7.4	%

Total 530.1 100.0 % 773.1 100.0 % 1,800.8 100.0 %

Our revenues in 2015 include Q CELLS' revenues from January 1 through February 5, 2015 and our consolidated revenues from February 6 through December 31, 2015.

In 2015, we shipped out products to over 500 customers. We seek to further diversify our geographic presence and customer base in order to achieve a balanced and sustainable growth. In order to realize synergies from the combination of Hanwha SolarOne and Q CELLS, we have implemented a coordinated sales and distribution operations, capitalizing on the diverse geographic footprint of each entity's marketing network.

### Warranty

We provide long-term warranties for our PV products that are standard in the solar industry. Prior to 2012, Hanwha SolarOne's PV products were typically sold with a 2 to 5-year warranty for technical defects, and a 10-year limited performance warranty against declines of greater than 10%, and a 20 to 25-year limited warranty against declines of greater than 20%, in their initial power generation capacity. From January 1, 2012, the standard warranty of Hanwha SolarOne provided a 12-year warranty against technical defects, and a 25-year linear warranty, which guaranteed: (i) no less than 97% of the nominal power generation capacity for multicrystalline PV modules and 96% of the nominal power generation capacity for monocrystalline PV modules in the first year, (ii) an annual output degradation of no more than 0.7% thereafter, and (iii) by the end of the 25th year, the actual power output shall be no less than 82% of initial power generation capacity.

Since January 2015, we have offered our products with two sub-brands. For our products with Hanwha SolarOne brand, we provide its material and workmanship warranty for PV modules to 12 years. Under the 25-year linear warranty, we guarantee no less than 97.5% of the nominal power generation capacity for its typical multicrystalline PV modules in the first year, and an annual output degradation of no more than 0.7% thereafter. By the end of the 25th year, the actual power output shall be no less than 82% of the nominal power generation capacity. For our products with Q CELLS brand, we provide material and workmanship warranty for its PV products for a period of 12 years and provided performance warranty for its PV modules for a period of 25 years. Under the 25-year performance warranty, in the first year, we guarantee no less than 97% of the nominal power generation capacity for its PV modules and an annual output degradation of no more than 0.6% thereafter. By the end of the 25th year, the actual power output shall be no less than 83% of the nominal power generation capacity. Our warranties may be transferred to third parties who purchase our PV modules.

Since our products have been in use for only a relatively short period, our assumptions regarding the durability and reliability of our products may not be accurate. In particular, the performance of newly developed products may be especially difficult to predict. We consider various factors when determining the likelihood of product defects, including an evaluation of our quality controls, technical analysis, industry information on comparable companies and our own experience. We estimate the amount of our warranty obligation primarily based on the results of technical analyses, our historical warranty claims experience, the warranty accrual practices of comparable companies, and the expected failure rate and future costs to service failed products. The estimate of warranty costs is affected by the estimated and actual product failure rates, the costs to repair or replace failed products and potential service and delivery costs incurred in correcting a product failure. Based on the considerations above and management's ability and intention to provide repairs, replacements or refunds for defective products, we have accrued warranty costs for identified specific issues, primarily an issue in 2013 with the connectivity of a junction box that transfers electricity generated by our PV modules to the grid, based on the estimated cost of the expected remediation efforts to a specific issue. For the remaining population, we accrue warranty costs for Q CELLS brand based on 0.5% of the production costs of PV modules produced in 2013 or later (or 2.5% for production prior to 2013; production in 2013 and later are expected to involve a lower occurrence rate due to (i) improved testing methods to reduce the occurrence of potential induced degradation (Anti-PID), (ii) enhanced certified testing with extended test procedures and (iii) a permanent quality monitoring of production) and warranty costs for Hanwha SolarOne brand against technical defects based on

1% of revenue for PV modules. No warranty cost accrual has been recorded for Hanwha SolarOne brand's 10-year or 20 to 25-year warranties for decline from initial power generation capacity. The basis for the warranty accrual will be reviewed periodically based on actual experience. We do not sell extended warranty coverage that is separately priced or optional.

We incurred \$16.3 million in warranty costs in 2015 and our accrued warranty costs totaled \$61.0 million as of December 31, 2015.

## **Research and Development and Intellectual Property**

The PV industry is characterized by rapidly evolving technology advancements. Achieving fast and continual technology improvements is of critical importance to maintaining our competitive advantage. Our research and development efforts concentrate on lowering production costs per watt by increasing the conversion efficiency rate of our products and reducing silicon usage by reducing the thickness of PV cells. Our research and development department works closely with our manufacturing department to lower production costs by improving our production efficiency and also with universities and research institutes to develop new technology and products.

We have been developing advanced technologies to improve the conversion efficiency and reduce the production cost of our PV products. Through the acquisition of Q CELLS in February 2015, we plan to leverage Q CELLS' advanced technology and research processes to improve our product performance and reliability and reduce production costs. Our primary research and development center is located at Thalheim, Germany, which employed 205 highly trained researchers as of December 31, 2015. In the past, Q CELLS has developed and commercialized a wide range of products and standard production processes. For example, Q CELLS' engineers developed the 6-inch solar cell, the 3-busbar layout and the full-square monocrystalline solar cell. Q CELLS also succeeded in 2014 in the commercial production of multicrystalline PERC cells, which have higher conversion efficiency rate than traditional BSF cells, at its German facilities and started marketing them under our "Q.ANTUM" brand. Our research and development expenses were \$48.3 million in 2015.

Our intellectual property is an essential element of our business. We rely on patent, copyright, trademark, trade secret and other intellectual property law, as well as non-competition and confidentiality agreements with our employees, suppliers, business partners and others, to protect our intellectual property rights.

As of the date of this annual report, we had been granted 79 patents and utility models and 27 patent applications pending in China, 38 patents and 72 patent applications pending in Germany and 40 patents and 41 patent applications pending in other countries. Our issued patents and pending patent applications relate primarily to process technologies for manufacturing PV cells. We are the owner of "SolarOne" and "Q CELLS" trademarks and have registered them in major markets where we sell our PV products. We also registered "Shuo Wang" in Chinese character, our trademark for our secondary class modules, with the China Trademark Office, which allows us to use this trademark in China.

We rely on trade secret protection and confidentiality agreements to protect our proprietary information and know-how. Our management and each of our research and development personnel have entered into a standard annual employment contract, which includes confidentiality undertakings and an acknowledgement and agreement that all inventions, designs, trade secrets, works of authorship, developments and other processes generated by them on our behalf are our property, and assigns to us any ownership rights that they may claim in those works. Our supply contracts with our customers also typically include confidentiality undertakings. Despite these precautions, it may be possible for third parties to obtain and use intellectual property that we own or license without consent. Unauthorized use of our intellectual property by third parties, and the expenses incurred in protecting our intellectual property rights, may materially and adversely affect our business, financial condition, results of operations and prospects. See "Item 3.D. Risk Factors—Risks Related to Our Company—Our failure to protect our intellectual property rights may undermine our competitive position, and litigation to protect our intellectual property rights may be costly."

## Competition

Due to various government incentive programs implemented in China, Europe, the United States, Japan and other countries in recent years, the global PV market has been rapidly evolving and has become highly competitive. In particular, a large number of manufacturers have entered the solar market.

We face competition from a number of global PV companies, including Trina Solar Limited, JinkoSolar Holding Co., Ltd., Canadian Solar Inc., JA Solar Holdings Co., Ltd., First Solar, Inc. and SunPower Corporation. In the upstream and midstream markets, we compete primarily on the basis of the conversion efficiency, quality, performance and appearance of our products, price, strength of supply chain and distribution network, after-sales service and brand image. In the downstream markets, we compete primarily on the basis of the financing capabilities, sales and marketing network, knowledge and understanding of local regulatory requirements and track records and reputation in the relevant local market. Some of our competitors may have longer operating histories and significantly greater financial or technological resources than we do and enjoy greater brand recognition. Some of our competitors are vertically integrated and produce upstream silicon and silicon wafers, mid-stream PV cells and modules and downstream solar application systems, which provide them with greater synergies to achieve lower production costs. During periods when there was a supply shortage of silicon and silicon wafers, we competed intensely with our competitors in obtaining adequate supplies of silicon and silicon wafers.

Moreover, many of our competitors are developing next-generation products based on new PV technologies, including advanced thin film technologies, which, if successful, will compete with the crystalline silicon technology we currently use in our manufacturing processes. Through our research collaborations, we are also seeking to develop new technologies and products. If we fail to develop new technologies and products in a timely manner, we may lose our competitive advantage.

We, like other solar energy companies, also face competition from conventional and other renewable energy industries, such as the petroleum, natural gas and coal industries. The production cost per watt of solar energy is generally higher than other types of energy absent of various forms of governmental incentives and policy supports. As a result, we cannot guarantee that solar energy will be able to compete with other energy industries, especially if there is a reduction or termination of government incentives and other forms of support.

#### **Environmental Matters**

Our manufacturing processes generate noise, waste water, gaseous wastes and other industrial wastes. Our manufacturing facilities are subject to various pollution control regulations with respect to noise and air pollution and the disposal of waste and hazardous materials. We are also subject to periodic inspections by local environmental protection authorities. We have established a pollution control system and installed various equipment to process and dispose of our industrial waste and hazardous materials. We also maintain an ISO 14001 environmental management system certification, which is issued by International Organization for Standardization to demonstrate our compliance with international environmental standards. We have not been subject to any material proceedings or fines for environmental violations.

#### **Insurance**

We maintain property insurance for our equipment, automobiles, facilities and inventory. A significant portion of our fixed assets are covered by these insurance policies. We also maintain business interruption insurance, product liability insurance, product quality guarantee insurance and export credit insurance. We believe our insurance coverage is customary and standard for companies of comparable size in the PV industry. However, our existing insurance policies may not be sufficient to insulate us from all losses and liabilities that we may incur.

## Regulation

This section sets forth a summary of the most significant regulations or requirements that affect our business activities in our major markets and countries where we have significant operations, including China, the United States, the European Union, Germany, Japan, and Malaysia.

### China

Renewable Energy Law and Other Government Directives

Since early 2005, the public policy of China has generally encouraged and supported the development and use of solar and other renewable energy by enacting various laws, directives, measures and rules that establish financial incentives, preferential loans, tax preferences, subsidies, and feed-in tariffs.

In February 2005, China's Standing Committee of National People's Congress ("SCNPC") enacted the Renewable Energy Law, which has become effective on January 1, 2006. On December 26, 2009, the Renewable Energy Law was amended by SCNPC. The Renewable Energy Law, as amended, sets forth the national policy to encourage and support the development and use of solar and other renewable energy and the use of on-grid generation. The law also sets forth the national policy to encourage the installation and use of solar energy water-heating systems, solar energy heating and cooling systems, solar photovoltaic systems, and other solar energy utilization systems. In addition, the law provides financial incentives, such as national funding, preferential loans and tax preferences for the development of renewable energy projects.

In January 2006, the NDRC issued two implementing rules relating to the Renewable Energy Law that set forth the general policies for the pricing of on-grid power generated by solar and other renewable energy.

In April 2009, the General Offices of the PRC Ministry of Finance and the PRC Ministry of Housing and Urban-Rural Development jointly issued the Guidelines for Declaration of Demonstration Project of Solar Photovoltaic Building Applications (the "Guidelines"). These guidelines set the subsidy given out in 2009 to qualified solar projects at no more than RMB20 per watt for projects involving the integration of PV components into buildings' structural elements and at no more than RMB15 per watt for projects involving the installation of PV components onto building rooftops and wall surfaces. Under the Guidelines, the PRC Ministry of Finance and the PRC Ministry of Housing and Urban-Rural Development jointly provide subsidies for projects with individual solar installations that are greater than 50 kilowatt-peak in size and have more than 16% conversion efficiency for monocrystalline PV products, more than 14% conversion efficiency for multicrystalline PV products and more than 6% conversion efficiency for amorphous silicon PV products, and gives priority support to solar PV technology integrated into building construction, grid-connected PV building applications and some public PV building applications such as schools, hospitals and offices. For 2009, the standard subsidy is set at RMB20 per watt in principle and the detailed standard is to be determined by factors including, but not limited to, the level of integration of building with PV and increment cost of projects.

In March 2011, the Notice on Further Promotion of Buildings with Renewable Energy (the "Notice") was jointly released by the PRC Ministry of Finance and the PRC Ministry of Housing and Urban-Rural Development. The Notice expressly specifies the goal of promoting the application of renewable energy in buildings under the Twelfth Five-Year Plan, which was endorsed by the National People's Congress of China on March 14, 2011, to substantially improve the proportion of renewable energy used in buildings, including solar energy, shallow geothermal energy and biomass energy, so that the consumption of renewable energy in buildings shall account for over 15% of the total building energy consumption by the end of 2020. The Twelfth Five-Year Plan provides that efforts shall be made to increase the gross floor areas of buildings serviced by renewable energy to over 2.5 billion square meters and to use renewable energy to substitute 30 million tons of coal by the end of 2015.

In August 2011, the NDRC released a directive which sets forth a uniform national total feed-in tariffs of RMB0.9-1.0/kWh to utility scale power producers and RMB1.1-1.2/kWh to distributed generation power producers. The law also encourages the installation and use of solar energy water heating systems, solar energy heating and cooling systems, PV systems and other solar energy utilization systems. It contemplates and permits financial incentives, such as governmental funding, preferential loans and tax preferences for the development of renewable energy projects.

In February 2012, the Twelfth Five-Year Plan on the PV industry was issued by the PRC Ministry of Industry and Information Technology. This plan specifies the goal of, by the end of 2015, promoting (i) leading polysilicon producers with annual production of at least 50,000 tons and large polysilicon producers with annual production of at least 10,000 tons, (ii) leading PV cell producers with annual production of at least 5 GW and large PV cell producers with annual production of at least 1 GW, and (iii) at least one PV producer with sales revenue of at least RMB100 billion per annum and three to five PV producers each with sales revenue of at least RMB50 billion per annum.

In July 2012, the Notice of Circulating Twelfth Five-Year Plan on the PV Industry was issued by the National Energy Administration which states that priority shall be given to developing locally generated solar energy power.

In September 2012, the Notice of Applications for Establishing Model Zones Utilizing Local Solar Energy Generated Power by Scale was issued by the National Energy Administration, consisting of a nationwide plan to promote locally generated solar energy power.

In July 2013, the Circular of the Ministry of Finance promulgated the Relevant Issues concerning Implementation of the Policy to Grant Subsidies to Distributed PV Power Generation Based on Electricity Amount, with the purpose of providing standardization and procedure for subsidy payments for distributed PV power generation.

In August 2013, the Interim Measures for Administration of PV Power Station Projects were promulgated by the National Energy Administration, with the purpose of standardizing the management of PV power station projects and promoting stable and healthy development of PV power generation industry.

In November 2013, the Interim Measures for Administration of Distributed PV Power Generation Projects were promulgated by the National Energy Administration, which provides the management of distributed PV power projects to promote and encourage the development of distributed PV power generation.

In November 2013, the Ministry of Finance promulgated the Circular regarding Exemption of Governmental Funds on Distributed PV Power Generation Unit's Self-generated Electricity for Self-use, which exempts several kinds of governmental funds for the self-generated electricity for self-use from Distributed PV Power Generation.

In January 2014, the National Energy Administration announced the Circular regarding Planned Capacity of New PV Power Generation Units to be Constructed in 2014, which among other things, states that the planned capacity of new PV power generation in 2014 is 14 million kilowatts, including 8 million kilowatts distributed PV power generation and 6 million kilowatts PV power station generation.

In March 2015, the National Energy Administration announced the Circular regarding Installations of PV Power Generation in 2015, which among other things, states that the planned capacity of new PV power generation, combining the distributed PV power generation and PV power station generation, in 2015 is 17.8 million kilowatts.

In April 2015, the PRC Ministry of Finance promulgated the Interim Measures of Administration of Special Funds for Renewable Energy Development (the "Interim Measures"), to strengthen the management of special fund for renewable energy development in China. Under these Interim Measures, the special fund for renewable energy development will be provided in accordance with project's tasks and characteristics and may take by the form of incentives, subsidies or interest discounts, etc.

In June 2015, the National Energy Administration, the PRC Ministry of Industry and Information Technology and the PRC Certification and Accreditation Administration jointly issued the Opinion on Promoting the Application of Advanced PV Products and Industry Upgrading, which requires higher technical standards for PV products, including (1) at least 15.5% and 16% PV conversion efficiency for polycrystalline silicon and monocrystalline silicon cell modules, (2) at least 28% PV conversion efficiency for high concentration PV products, and (3) at least 8%, 11%, 11% and 10% PV conversion efficiency for silicon-based, copper indium gallium selenide solar cells ("CIGS"), cadmium telluride ("CdTe") and other types of thin-film cell modules, respectively. In addition, the attenuation rate of polycrystalline silicon, monocrystalline silicon and thin-film cell modules must not be higher than 2.5%, 3% and 5% respectively in the first year, thereafter not higher than 0.7% per year, and ending with 20% at most during the whole project life cycle. The attenuation rate of high concentration PV modules must not be higher than 2% in the first year, thereafter not higher than 0.5% per year, and ending with 10% at most during the whole project life cycle.

#### Restriction on Foreign Businesses

The principal regulation governing foreign ownership of solar photovoltaic businesses in the PRC is the Foreign Investment Industrial Guidance Catalogue (effective as of April 10, 2015) (the "Guidance Catalogue"). Under the Guidance Catalogue, manufacturing of solar batteries, manufacturing of equipment specially for producing solar cells, manufacturing of equipment of PV power generation, and construction and operation of solar power stations fall into the category of encouraged foreign investment industry.

Tax

PRC enterprise income tax is calculated based on taxable income determined under PRC accounting principles. On March 16, 2007, the National People's Congress of the PRC passed the EIT, which took effect as of January 1, 2008. In accordance with the EIT, a unified enterprise income tax rate of 25% and unified tax deduction standards are applied equally to both domestic-invested enterprises and foreign-invested enterprises, such as Hanwha Q CELLS Qidong. Enterprises established prior to March 16, 2007 eligible for preferential tax treatment in accordance with the former tax laws and administrative regulations, under the regulation of the State Council, gradually became subject to the new tax rate over a five-year transition period that started on the date of effectiveness of the EIT. In accordance with the Notice of the State Council on the Implementation of the Transitional Preferential Policies in respect of Enterprise Income Tax, foreign-invested enterprises established prior to March 16, 2007 and eligible for preferential tax treatment, such as Hanwha Q CELLS Qidong, continued to enjoy the preferential tax treatment in the manner and during the period as former laws and regulations provided until such period expired. While the EIT equalizes the tax rates for FIEs and domestically owned enterprises, preferential tax treatment continues to be granted to companies in certain encouraged sectors and to companies classified as "high and new technology enterprises," which enjoy a tax rate of 15% as compared to the uniform tax rate of 25%. Hanwha O CELLS Oidong was approved to be qualified as a "high and new technology enterprise" on October 21, 2008. The "high and new technology enterprise" status is valid for a period of three years from the date of issuance of a "high and new technology enterprise" certificate. On October 31, 2014, Hanwha Q CELLS Qidong obtained a certificate for the renewal of its status as a "high and new technology enterprise" by the PRC government. In addition, Hanwha Q CELLS Qidong was required to perform annual self-assessment of compliance as a "high and new technology enterprise." If there is any significant change in the company's business operations, manufacturing technologies or other areas that cause it to no longer qualify as a "high and new technology enterprise", such status will be terminated from the year of such change.

From 2005 until the end of 2009, Hanwha Q CELLS Qidong was also exempt from the 3% local income tax applicable to foreign-invested enterprises in Jiangsu Province. In addition, under relevant PRC tax rules and regulations, Hanwha Q CELLS Qidong was entitled to a two-year income tax exemption on income generated from additional investment in the production capacity of Q Hanwha CELLS Qidong resulting from our contribution to Hanwha Q CELLS Qidong of funds we received through issuances of series A convertible preference shares in a private placement in June and August 2006, and was entitled to a reduced tax rate of 12.5% for the three years thereafter. In addition, our subsidiaries, Hanwha Q CELLS Technology and Solar Shanghai, are subject to an enterprise income tax rate of 25% from 2008 onwards.

On February 3, 2015, the State Administration of Taxation issued Bulletin 7, which partially replaced previous rules under Circular 698 issued by the State Administration of Taxation on December 10, 2009. Pursuant to Bulletin 7, an "indirect transfer" of assets, including equity interests in a PRC resident enterprise, by non-PRC resident enterprises may be recharacterized and treated as a direct transfer of PRC taxable assets, if such arrangement does not have a reasonable commercial purpose and was established for the purpose of avoiding payment of PRC enterprise income tax. As a result, gains derived from such indirect transfer may be subject to PRC enterprise income tax. According to Bulletin 7, "PRC taxable assets" include assets attributed to an establishment in China, immoveable properties located in China, and equity investments in PRC resident enterprises, in respect of which gains from their transfer by a direct holder, being a non-PRC resident enterprise, would be subject to PRC enterprise income taxes. When determining whether there is a "reasonable commercial purpose" of the transaction arrangement, features to be taken into consideration include: whether the main value of the equity interest of the relevant offshore enterprise derives from PRC taxable assets; whether the assets of the relevant offshore enterprise mainly consists of direct or indirect investment in China or if its income mainly derives from China; whether the offshore enterprise and its subsidiaries directly or indirectly holding PRC taxable assets have real commercial nature which is evidenced by their actual function and risk exposure; the duration of existence of the business model and organizational structure; the replicability of the transaction by direct transfer of PRC taxable assets; and the tax situation of such indirect transfer and applicable tax treaties or similar arrangements. In respect of an indirect offshore transfer of assets of a PRC establishment, the resulting gain is to be included with the enterprise income tax filing of the PRC establishment or place of business being transferred, and would consequently be subject to PRC enterprise income tax at a rate of 25%. Where the underlying transfer relates to the immoveable properties located in China or to equity investments in a PRC resident enterprise, which is not related to a PRC establishment or place of business of a non-resident enterprise, a PRC enterprise income tax at 10% would apply, subject to available preferential tax treatment under applicable tax treaties or similar arrangements, and the party who is obligated to make the transfer payments has the withholding obligation. Where the payer fails to withhold any or sufficient tax, the transferor shall declare and pay such tax to the tax authority by itself within the statutory time limit. Late payment of applicable tax will subject the transferor to default interest. Bulletin 7 does not apply to transactions of sale of shares by investors through a public stock exchange where such shares were acquired from a transaction through a public stock exchange.

Pursuant to the Provisional Regulation of China on Value-Added Tax and their implementing rules, all entities and individuals that are engaged in the sale of goods, the provision of repairs and replacement services and the importation of goods in China are generally required to pay value-added tax at a rate of 17% of the gross sales proceeds received, less any deductible value-added tax already paid or borne by the taxpayer. Furthermore, when exporting goods, the exporter is entitled to a portion of or all the refund of value-added tax that it has already paid or borne. Our imported raw materials that are used for manufacturing export products and are deposited in bonded warehouses are exempt

from import value-added tax.

Foreign Currency Exchange

Foreign currency exchange in China is primarily governed by the following regulations:

Foreign Exchange Administration Rules (1996), as amended; and Regulations of Settlement, Sale and Payment of Foreign Exchange (1996).

Under the Foreign Exchange Administration Rules, the Renminbi is convertible for current account items, including distribution of dividends, payment of interest, trade and service-related foreign exchange transactions. Conversion of Renminbi for capital account items, such as direct investment, loan, securities investment and repatriation of investment, however, is still subject to the approval of SAFE.

Under the Regulations of Settlement, Sale and Payment of Foreign Exchange, foreign-invested enterprises may only buy, sell and/or remit foreign currencies at those banks authorized to conduct foreign exchange business after valid commercial documents are provided and, in the case of capital account item transactions, after obtaining the approval from SAFE. Capital investments by foreign-invested enterprises outside of China are also subject to limitations, which include approvals by the Ministry of Commerce, SAFE and the NDRC.

Dividend Distribution

The principal regulations governing distribution of dividends paid by wholly foreign-owned enterprises include:

Wholly Foreign-Owned Enterprise Law (1986), as amended; and
 Wholly Foreign-Owned Enterprise Law Implementation Rules (1990), as amended.

Under these regulations, wholly foreign-owned enterprises in China may pay dividends only out of their accumulated profits, if any, determined in accordance with PRC accounting standards and regulations. In addition, wholly foreign-owned enterprises in China are required to set aside at least 10% of their after-tax profit based on PRC accounting standards each year to its general reserves until the accumulated amount of such reserves reaches 50% of its registered capital. These reserves are not distributable as cash dividends. The board of directors of a foreign-invested enterprise has the discretion to allocate a portion of its after-tax profits to staff welfare and bonus funds, which may not be distributed to equity owners except in the event of liquidation.

#### **United States**

In the United States, various policy mechanisms have been used by the federal and state governments to accelerate the adoption of solar power. Examples of financial mechanisms intended to encourage demands for PV products include capital cost rebates, performance-based incentives, feed-in tariffs, tax credits and net metering. Some of these government mandates and economic incentives are scheduled to be reduced or to expire, or could be eliminated altogether.

Capital cost rebates provide funds to purchasers of PV products based on the cost and size of such purchaser's solar power system. Performance-based incentives provide funding to purchasers of PV products based on the energy produced by their solar power system. Feed-in tariffs pay electricity generators for solar power system generation based on energy produced, at a rate generally guaranteed for a period of time. In the United States and other countries, net metering has often been used as a supplemental program in conjunction with other policy mechanisms. Under net metering, an electricity generator can generate more energy than is used, during which periods the electricity meter will run backwards. During these periods, the electricity generator "lends" electricity to the grid, retrieving an equal amount of power at a later time.

Tax incentive programs exist in the United States at both the federal and state level and can take the form of investment and production tax credits, accelerated depreciation and sales and property tax exemptions and abatements. At the federal level, investment tax credits for business and residential solar systems have gone through several cycles of enactment and expiration since the 1980s. In October 2008, the U.S. Congress extended the 30% federal energy investment tax credit for both residential and commercial solar installations for eight years, through December 31, 2016, after which such investment tax credit is set to decrease to 10% for commercial solar installations and 0% for residential solar installations. In December 2015, the U.S. Congress further extended investment tax credits for solar systems: for utilities and commercial solar system, 30% until 2019, 26% in 2020, 22% in 2021 and 10% in 2022; and for residential solar system, 30% until 2019, 26% in 2020 and 22% in 2021. The investment tax credit is regarded as one of the primary economic drivers of solar installations in the United States. Although its extension through 2022 for utilities and commercial systems and 2021 for residential systems has improved medium-to-long term demand visibility in the United States, the continuing policy support with gradual decrease of the investment tax credits rate over an extended period underscores the need for solar systems' cost to continue to decline toward grid parity.

In addition to the mechanisms described above, new market development mechanisms to encourage the use of renewable energy sources continue to emerge. For example, the majority of states in the United States have adopted renewable portfolio standards which mandate that a certain portion of electricity delivered over the grid come from eligible renewable energy resources. Under a renewable portfolio standard, regulated utilities and other load serving entities are required to procure a specified percentage of their total electricity sales to end-user customers from eligible renewable resources, such as solar generating facilities, by a specified date. Some programs may further require that a specified portion of the total percentage of renewable energy must come from solar generating facilities. Renewable portfolio standards legislation and implementing regulations vary significantly from state to state, particularly with respect to the required percentage of renewable energy credits.

#### Europe

In Europe, renewable energy targets, in conjunction with feed-in tariffs, have contributed to the growth in PV solar markets. Renewable energy targets prescribe how much energy consumption must come from renewable sources, while feed-in tariff policies are intended to support new supply development by providing investor certainty. A 2009 EU directive on renewable energy, which replaced an earlier 2001 directive, sets varying targets for all EU member states in support of the directive's goal of a 20% share of energy from renewable sources in the EU by 2020, and requires national action plans that establish clear pathways for the development of renewable energy sources.

#### Germany

Germany's renewable energy policy has had a strong solar power focus, which contributed to Germany's surpassing Japan in 2004 as the leading solar power market in terms of annual installation growth. The renewable energy laws in

Germany require electricity transmission grid operators to connect various renewable energy sources to their electricity transmission grids and to purchase all electricity generated by such sources at guaranteed feed-in tariffs. The feed-in tariffs for solar projects in Germany are currently €0,1071-0.1270/kWh for residential and €0.0853-0.0891/kWh for other (in particular utility-scale) power producers. The German government also introduced a subsidy for battery storage devices for PV systems, which came into effect on May 1, 2013 and shall provide subsidies until December 31, 2018. The subsidy covers until June 30, 2016 up to 25% of fundable costs of systems of up to 30 kW and shall be reduced degressively to up to 10% until December 31, 2018. Additional regulatory support measures include investment cost subsidies, low-interest loans and tax relief to end users of renewable energy.

However, following years of strong growth in solar power installations, the German government started to let the feed-in tariff mechanism phase out by 2017 and replace with a market premium incentive mechanism. Effective on April 1, 2012, the German government amended the Renewable Energy Act to implement staged reductions to the feed-in tariff and to exclude new PV systems above 10 MW from being eligible for the feed-in tariff. Also, a "Market Integration Model" was introduced, which allows for systems above 10 kW and up to 1 MW to be paid a feed-in tariff for only 90% of electricity produced with the remaining electricity being either self-consumed or sold on the free market.

Further amendments of the Renewable Energy Act became effective on August 1, 2014, introducing further degression of the feed-in-tariff and obligations to direct marketing of energy produced by new PV systems above 10 MW. Between December 2014 and December 2015, the feed-in tariff for PV declined by 3% in monthly steps of 0.25%. As a result of the further reductions to the feed-in tariff and other effects, the German market has declined by more than 47% in 2015, from 1.9 GW installed capacity in 2014 to 1.0 GW in 2015 according to the German Federal Network Agency.

### Japan

Japan adopted the Renewables Portfolio Standard Act in 2002, which established minimum amounts of electricity generated from new energy sources that should be used by electric utilities. In addition, since 2012, in the aftermath of the tsunami in 2011, Japan has refocused its policies towards encouraging the growth of renewable energy, including the use of solar PV, by imposing a feed-in tariff scheme. Under this scheme, utilities are required to purchase electricity generated from renewable energy sources on a fixed-period contract for a fixed price. The rate and period are decided every year by an independent committee of the government. The costs incurred by the utility in purchasing renewable energy shall be transferred to all electricity consumers on a nationwide equal surcharge. For the fiscal year 2012, the tariff rate per kW was set at JPY40 for 10kW or more for 20 years and JPY42 for less than 10kW for 10 years. For the fiscal year 2013, the tariff rate per kW was reduced to JPY36 for 10kW or more and JPY38 for less than 10kW. For the fiscal year 2014 (ending in March 2015), the tariff rate per kW was reduced to JPY32 for 10kW or more and JPY37 for less than 10kW, and is scheduled to decrease annually thereafter. For the fiscal year 2015 between April and June, the tariff rate per kW was reduced to JPY 29 for 10kW or more, JPY 35 for less than 10kW (those with the obligation to install a remote control system due to the curtailment rule), JPY 33 for less than 10kW (those without the obligation to install the remote control system). For the period between July 2015 and March 2016, the tariff rate per kW was reduced to JPY 27 for 10kW or more, JPY 35 for less than 10kW (those with the obligation to install a remote control system due to the curtailment rule), JPY 33 for less than 10kW (those without the obligation to install the remote control system). In December 2014, the Ministry of Economy, Trade and Industry proposed broad changes in the feed-in tariff scheme aimed at slowing the growth of solar and other renewable energy supply that, among others, reduce utility providers' obligation to purchase electricity produced by renewable energy sources and expand utility providers' power to curtail output from solar installations up to 360 hours a year. In addition, the Japanese government is considering switching the grant of feed-in tariff only to projects approved by the Ministry of Economy, Trade, and Industry.

Malaysia

Environmental Regulations

Various environmental regulations of Malaysia are particularly relevant to our day-to-day business activities in Malaysia. These prescribe industrial effluent standards, levels of emission from stationary sources, and list the applicable types of waste and spell out their prescribed method of treatment, disposal, and transportation. Malaysia's environmental legislation also requires that environmental assessment be carried out at the planning stage of expansion of an existing facility, if the operation falls within the criteria for prescribed activities. In response to the quantitative increase in environmental pollution, Malaysia is increasing enforcement by gradually introducing stiffer regulatory controls and by expanding and strengthening the structures of environmental administration. It is therefore incumbent upon us to properly implement environmental measures to comply with Malaysian law.

Labor, Employment and Occupational Safety and Health

All labor relations including contracts of service, payment of wages, employment of women, rest day, hours of work, termination, lay-off and retirement benefits and keeping of registers of employee at our Malaysian facilities are governed by Malaysian law. We must also comply with an occupational safety and health law and its subsidiary legislations which regulate the safety, health and general welfare of persons at work. Employees registered with the Social Security Organization are insured in the manner provided under Malaysian law, where, for example, upon injuries occurring in the course of the employment, insured employees or their dependents are entitled to benefits. The employer is liable to pay compensation and any expenses incurred in the treatment and rehabilitation of a workman for personal injuries by accident arising out of and in the course of employment.

# C. Organization Structure

The following diagram illustrates our corporate structure as of April 20, 2016.

### D. Property, Plant and Equipment

Our corporate headquarters are located in Seoul, Korea. Our primary manufacturing facilities for the production of PV cells and modules are located in Cyberjaya, Malaysia, Qidong, Jiangsu Province, China and Eumseong, Korea. We also have research and development facilities in Thalheim, Germany, manufacturing facilities for silicon ingots and wafers in Lianyungang, Jiangsu Province, China, office facilities in Seoul, Korea and office and research and development facilities in Shanghai, China. In 2015, our rental expenses were \$3.0 million.

The following table sets forth certain information regarding our primary property and facilities owned or leased by us as of December 31, 2015:

Location	Land Size	Own or lease	Usage	Building Size	Own or lease	Usage
Cyberjaya, Malaysia	255,000 square meters	Lease term being negotiated with the Malaysian government	5	30,000 square meters	Owned	Manufacturing facilities
Qidong, China	259,219 square meters	Land use right expiring between 2053 and 2061	Office and manufacturing facilities	173,220 square meters 24,500 square meters	Owned Owned	Office and manufacturing facilities Manufacturing facilities
Eumseong, Korea	35,150 square meters	Leased until November 2017	Office and manufacturing facilities	35,150 square meters	27,533 square meters owned; 7,617 square meters leased until November 2017	Office and Manufacturing facilities
Thalheim, Germany <sup>(1)</sup>	359,000 square meters	Owned	Office, research and	111,900 square meters	Owned	Office, research and

Lianyungang, China		Land use right expiring in 2055	development Office and manufacturing facilities	76,500 square meters	Owned	development Office and manufacturing facilities
Seoul, Korea	_	_	_	1,718.7 square meters	Lease expiring in April 2017	Office
Shanghai, China	_	_	_	764.5 square meters	Lease expiring in August 2016	Office

In March 2015, we ceased the production of PV cells and modules at our manufacturing facilities in Thalheim, Germany, which had used 74,000 square meters of manufacturing facilities among the 111,900 square meters of building space. The manufacturing equipment was relocated to our other facilities in Malaysia in the first half of 2015.

We believe that our existing facilities are adequate and suitable to meet our present needs. As of December 31, 2015, we had annual production capacities of 3.7 GW for PV cells, 4.3 GW for PV modules, 1.4 GW for silicon ingots and 900 MW for silicon wafers. In March 2015, as part of our strategy to reduce manufacturing cost, we ceased the production of PV cells and modules at our manufacturing facilities in Thalheim, Germany, which as of December 31, 2014 had annual production capacities of 230 MW of PV cells and 130 MW of PV modules. We relocated 170 MW of PV cell production facilities from Germany to Malaysia in the second quarter of 2015, while 60 MW of PV cell production facilities remain in Germany for research and development purposes. We completed construction of PV module manufacturing facilities in Malaysia with annual production capacities of 1.5 GW in the fourth quarter of 2015. We also expect to complete construction of PV module manufacturing facilities in Korea with the total annual production capacities of 1.4 GW in the first half of 2016.

We expect that our capital expenditures in 2016 will amount to approximately \$180 million, which will be primarily used to fund expansion of our production facilities in Korea and on-going capital equipment upgrades in Malaysia and China. We will actively review our capital expenditure plan on a regular basis and make appropriate changes in accordance with our business environment.

ITEM 4A UNRESOLVED STAFF COMMENTS

None.

#### ITEM 5 OPERATING AND FINANCIAL REVIEW AND PROSPECTS

#### A. Operating Results

The following discussion should be read in conjunction with the rest of this annual report, including the section entitled "Selected Consolidated Financial and Operating Data" and our consolidated financial statements and notes thereto contained elsewhere in this annual report. The results discussed below are not necessarily indicative of the results to be expected in any future periods.

#### Overview

We are a global, leading solar energy company involved in manufacturing of solar modules and development and management of downstream solar farms. We manufacture a variety of PV cells and PV modules at our manufacturing facilities in Malaysia and China using advanced manufacturing process technologies including those developed at our research and development facilities in Germany. We sell PV cells and PV modules both directly to system integrators and through third party distributors. We also engage in PV downstream businesses, which include developing solar power projects and providing engineering, procurement and construction services and operation and management services.

In February 2015, we acquired 100% of the outstanding share capital of Q CELLS from Hanwha Solar in exchange for issuing our new ordinary shares to Hanwha Solar, which increased Hanwha Solar's ownership of our ordinary shares from approximately 45.7% to approximately 94.0%. In connection with the transaction, we relocated our executive headquarters to Korea and established our technology headquarters in Germany. In addition, we changed our name from "Hanwha SolarOne Co., Ltd." to "Hanwha Q CELLS Co., Ltd." and our ticker from "HSOL" to "HQCL" on February 9, 2015.

We shipped 2,956.1 MW of PV modules in 2015. The average selling price of our PV modules was \$0.58 per watt in 2015. Q CELLS shipped 622.8 MW and 967.1 MW of PV modules in 2013 and 2014, respectively. The average selling price of Q CELLS' PV modules was \$0.75 and \$0.72 per watt in 2013 and 2014, respectively.

Our net revenues in 2015 were \$1,800.8 million. We recorded net income of \$43.8 million in 2015. Q CELLS' net revenues in 2013 and 2014 were \$530.1 million and \$773.1 million, respectively. Q CELLS recorded net loss of \$48.0 million in 2013 and net income of \$3.0 million in 2014. As of December 31, 2015, we had accumulated deficit of \$20.2 million and had total borrowings of \$970.2 million and long-term notes of \$100.0 million outstanding.

In 2015, we incurred restructuring charges of approximately \$22.0 million in connection with our restructuring that started in March 2015 to cease production activities in Germany and transfer our manufacturing equipment to more cost-competitive production bases.

In April 2015, we entered into a solar module supply agreement with NextEra Energy Resources, LLC, a subsidiary of NextEra Energy, Inc., under which Hanwha Q CELLS America Inc., one of our wholly-owned subsidiaries, agreed to provide 1.54 GW of solar modules to NextEra Energy Resources and its affiliates for an aggregate purchase price of \$896.9 million (excluding delivery charges) between the fourth quarter of 2015 and the fourth quarter of 2016.

#### **Key Factors Affecting Our Financial Performance**

The most significant factors affecting our financial performance are:

industry supply and demand;

government subsidies and trade sanctions;

average selling price of our PV products;

price and availability of silicon and silicon wafers;

manufacturing capacity and capacity utilization;

process technologies;

new strategic initiatives, including expansion of PV downstream business; and

fluctuations in foreign exchange rates.

### **Industry Supply and Demand**

Our business, revenue growth and profitability are materially impacted by the overall supply and demand of the PV industry.

Due to increased manufacturing capacity from the fourth quarter of 2008, mainly coming from China, and reduction in demand from countries such as Germany and Spain, the global PV industry has experienced a state of oversupply which resulted in a steady decline in selling price of PV products over the past few years. The average selling prices of our PV products also declined as part of the industry-wide trend which negatively impacted our company's financial performance as well.

Such decline in average selling prices adversely affected the overall profitability of the broader PV industry which caused some of the PV manufacturers to reduce production or shut down capacity, as well as consolidations among them and even bankruptcies for some of the players starting from the second half of 2011. At the same time, global demand growth for PV products accelerated due to newly introduced favorable government subsidies and economic incentives in certain key PV markets such as Japan, China, the United States and some of the emerging markets that have helped create a more geographically diversified demand for PV products. The growth of the PV industry during this period has helped it gain economies of scale such that the levelized cost of electricity generated from solar power is competitive with traditional sources of power in certain regions of the United States and Western Europe.

Our financial performance will be continuously impacted by the overall supply and demand of the PV industry and the resulting fluctuations in selling prices of our PV products.

#### Government Subsidies and Trade Sanctions

We believe that the growth of the market for solar energy and PV products depends in large part on the availability and size of government subsidies and economic incentives. The cost of solar energy still exceeds the cost of power furnished by the electric utility grid in many countries. As a result, federal, state and local governmental bodies in many countries, most notably Japan, Germany, Spain, Italy, the United States, Australia, China, Korea, France and the Czech Republic, have provided subsidies and economic incentives in the form of rebates, tax credits and other incentives to end users, distributors, system integrators and manufacturers of PV products to promote the use of solar energy and to reduce dependency on the conventional sources of energy. Accordingly, demand for PV modules in our targeted or potential markets is affected significantly by government subsidies and economic incentives.

Since 2012, the United States and the European Union have imposed trade sanctions against PV products manufactured in China, including anti-dumping and countervailing duties imposed in the United States and the minimum import price and quota in the European Union. These measures have negatively affected sales in the United States and Europe of our PV products manufactured in China. See "Item 3.D. Risk Factors—Risks Related to Our Company—Changes in international trade policies and international barriers to trade may materially and adversely affect our ability to export our products worldwide." On the other hand, these measures contributed to the increase in sales in these markets of our PV products manufactured in Malaysia because these products faced less competition in these markets.

In addition, the Chinese government has imposed anti-dumping duties on certain imports of solar grade polysilicon products imported from the United States and Korea since January 2014 and the EU since May 2014. See, "Risk Factors—Risks Related to Our Company—The imposition of anti-dumping or countervailing duties on our raw materials, including polysilicon, could materially increase our cost of production and have a material adverse effect on our business and results of operations." While these tariffs did not materially increase our cost of production in 2015, we cannot guarantee that these tariffs will not have a material and adverse effect in the future.

### Average Selling Price of Our PV Products

Pricing of PV products is principally affected by manufacturing costs, including the costs of silicon and silicon wafers, as well as the overall demand in the PV industry. Increased economies of scale and advancement of process technologies over the past decade have also led to a reduction in manufacturing costs and the prices of PV products.

We generally price our products based on the prevailing market price at the time our customers issue purchase orders, taking into account the size of the purchase order, the strength and history of our relationship with each customer and

our capacity utilization. Beginning in the fourth quarter of 2008, demand for PV products decreased as a result of the global financial crisis, but the supply of PV products increased significantly as many manufacturers of PV products worldwide, including our company, engaged in significant production capacity expansion in recent years. This state of oversupply reduced the prevailing market prices of PV products. Beginning in the first quarter of 2013, the prices of PV products started to fall at a slower rate, as some of the inefficient manufacturers exited the market and the global demand in both OECD countries and emerging markets for PV products gradually increased.

The average selling price of our PV modules was \$0.58 per watt in 2015. The average selling price of Q CELLS' PV modules was \$0.75 and \$0.72 per watt in 2013 and 2014, respectively. The changes in the average selling prices of our PV modules primarily reflected the prevailing market trend.

# Price and Availability of Silicon and Silicon Wafers

Since the fourth quarter of 2008, the market prices for silicon and silicon wafers have been decreasing significantly. The rapid declines in the prices of silicon and silicon wafers coupled with decreases in demand for PV products have hampered our ability to pass on to our customers the cost of silicon wafers procured at higher prices during the earlier period of supply shortage and put downward pressure on the value of our inventory of raw materials and products. As a result, our write-down of inventories amounted to \$10.2 million in 2015.

Due to the continuous significant decrease in prices of silicon and silicon wafers since 2009, we have continued to re-negotiate all of our multi-year supply agreements. After re-negotiation, the terms of price of such multi-year agreements were generally subject to review either periodically or upon significant changes in prices on the spot market, and the unit price of the silicon-related materials has been lowered in general. However, because the oversupply situation of silicon materials worsened since 2012, some of our previous multi-year suppliers are facing difficulties in continuing their business: some of our suppliers shut down their factories for certain period of time since 2012 and some of them are in a liquidation process. We may not receive our prepayments made under those prior multi-year agreements if those suppliers become bankrupt. Some of our multi-year agreement suppliers have the difficulties in supplying us with silicon materials with fixed quantity or qualified materials and we have instituted legal proceedings against them. See Item 3.D. "Risk Factors—Risks Related to Our Company—We may be subject to legal proceedings in connection with the multi-year supply agreements we entered into previously and such proceedings can be both costly and time consuming and may significantly divert the efforts and resources of our management personnel." and "Item 3.D. Risk Factors—Risks Related to Our Company—Prepayments we have provided to our silicon and silicon wafer suppliers expose us to the credit and performance risks of such suppliers and may not be recovered."

We also acquire a small portion of our polysilicon and silicon wafers through spot market purchases. The prices we pay for silicon and silicon wafers in spot market purchases vary according to the prevailing market price, which have been, and may continue to be, subject to significant fluctuations.

#### Manufacturing Capacity and Capacity Utilization

Capacity and capacity utilization are key factors in growing our net revenues and gross profit. In order to accommodate the growing demand for our products, we significantly expanded our manufacturing capacity in the past. An increase in capacity, if fully utilized, has a significant positive effect on our financial results, both by allowing us to produce and sell more PV products and achieve higher net revenues, and by lowering our average manufacturing costs per unit as a result of increased economies of scale. However, when our manufacturing capacity is underutilized, we will not be able to realize such benefits but rather it increases our fixed costs while our production volume does not increase and our financial results could be adversely affected.

We have been seeking to maximize the utilization of our available manufacturing capacity to spread our fixed costs over a higher production volume, thereby reducing our per unit and per MW fixed costs. However, as we build additional production facilities, our fixed costs will increase, and the overall utilization rate of our production facility could decline in the case of insufficient demand for our products, which could negatively impact our profitability. In addition, regardless of the capacity of a particular manufacturing facility, our capacity utilization may vary greatly depending on the mix of products we produce at any particular time.

We produced 3,244 MW of PV cells and 3,197 MW of PV modules in 2015. Q CELLS produced 826 MW and 1,175 MW of PV cells and 97 MW and 132 MW of PV modules in 2013 and 2014, respectively. The following tables set forth Q CELLS' and our production volume of silicon ingots, silicon wafers, PV cells and PV modules for the periods indicated:

	Year Ended December 31,				
	2013	2014	2015		
Products	Q CELLS	S Q CELLS	Hanwha Q CELLS(1	<u>)</u>	
		(MW)			
Volume of ingots produced	-	-	1,246		
Volume of wafer produced	-	-	1,188		
Volume of PV cells produced	826	1,175	3,244		
Volume of PV modules produced	97	132	3,197	(2)	

<sup>(1)</sup> Includes Q CELLS' production volume from January 1 through February 5, 2015 and our combined production volume from February 6 through December 31, 2015.

<sup>(2)</sup> Includes 907 MW of PV modules processed by others in 2015.

As of December 31, 2015, we had annual nameplate capacities of 3.7 GW for PV cells, 4.3 GW for PV modules, 1.4 GW for silicon ingots and 900 MW for silicon wafers. In March 2015, as part of our strategy to better allocate our production resources and reduce manufacturing cost, we ceased the production of PV cells and modules at our manufacturing facilities in Thalheim, Germany, which as of December 31, 2014 had annual production capacities of 230 MW of PV cells and 130 MW of PV modules. We relocated 170 MW of PV cell production facilities from Germany to Malaysia in the second quarter of 2015, while 60 MW of PV cell production facilities remain in Germany for research and development purposes. We completed construction of PV module manufacturing facilities in Malaysia with annual production capacities of 1.5 GW in the fourth quarter of 2015. We also expect to complete construction of PV module manufacturing facilities in Korea with the total annual production capacities of 1.4 GW in the first half of 2016.

### **Process Technologies**

Advancements of process technologies improve the quality of PV products and enhance their conversion efficiencies. High conversion efficiencies reduce the manufacturing cost per watt of PV products and could thereby contribute to increased profitability. For this reason, solar energy companies, including us, are continuously developing advanced process technologies for large-scale manufacturing in addition to the efforts to reduce costs to maintain and improve profit margins.

We have continuously improved the process technology and product quality since we commenced our commercial production in November 2005. Both Q CELLS and Hanwha SolarOne introduced solar modules with anti-potential induced degradation ("PID") features by 2013, by improving the materials used for encapsulation and upgrading the technology of cells used in modules. PID is a phenomenon which occurs when ions are driven between the semiconductor material and other elements of the module, such as glass, mount and frame, causing the module's power output capacity to degrade faster than the standard impairment rate. In 2014, Q CELLS also succeeded in the commercial production of multicrystalline PERC cells, which have higher conversion efficiency rate than traditional BSF cells, and started marketing them under its "Q.ANTUM" brand. Our advanced ingot growing and wafer sewing process technologies have also improved our productivity and increased the efficiency of our raw material usage, both of which have led to the lowering of the cost per watt of our products and improved our profit margins. Based on these efforts, in December 2015, our Q.ANTUM multicrystalline and BSF multicrystalline PV cells achieved conversion efficiency rates of 19.6% and 18.6%, respectively, each based on the monthly average conversion efficiency rates of commercially produced PV cells. See "Item 3.D. Risk Factors—Risks Related to Our Company—Our future success substantially depends on our ability to manage our production effectively, improve our product quality and reduce our manufacturing costs. Our ability to achieve such goals is subject to a number of risks and uncertainties."

New Strategic Initiatives, including Expansion of PV Downstream Business

In February 2015, we acquired 100% of the outstanding share capital of Q CELLS from Hanwha Solar in exchange for issuing our new ordinary shares to Hanwha Solar, which increased Hanwha Solar's ownership of our ordinary shares from approximately 45.7% to approximately 94.0%. While the anticipated benefits of our acquisition of Q CELLS include, among other things, cost savings and operating efficiencies, diversified manufacturing footprint, revenue synergies, innovation, sharing of best practices and a strengthened market position that may serve as a platform for future growth, our ability to realize such benefits will depend, to a large extent, on our ability to continue integrating the businesses of Hanwha SolarOne and Q CELLS, which is subject to various risks. See "Item 3.D. Risk Factors—Risks Related to Our Acquisition of Q CELLS." Our results of operations for the periods subsequent to the acquisition of Q CELLS, starting from the first quarter of 2015, would not be directly comparable to the historical results of either Hanwha SolarOne or Q CELLS.

In response to the rapidly evolving conditions in the PV industry, we continuously evaluate new business opportunities. For example, Q CELLS has expanded into the PV downstream business, such as solar power project development, engineering, procurement and construction services and operation and management services, since 2007, and Hanwha SolarOne started to expand into the PV downstream business in 2010. Our current business strategy includes expansion of our PV downstream business, which we believe would contribute to increasing our overall profit margin. This expansion requires significant investment and management attention from us, and we are likely to face intense competition from companies that have extensive experience and well-established businesses and customer bases in the PV downstream sector. See "Item 3.D. Risk Factors—Risks Related to Our Company—Our downstream PV business has a relatively short history. Any failure to successfully implement our strategy to expand the downstream PV business could have a material adverse effect on our growth, results of operations and business prospects" and "—We may encounter various risks and uncertainties in our PV downstream business, all of which could increase our costs, delay or cancel a project, and have a material adverse effect on our results of operations and business prospects."

### Fluctuations in Foreign Exchange Rates

Our consolidated financial statements are presented in U.S. dollars and have been prepared from the local currency-denominated financial results, assets and liabilities of us and our subsidiaries globally, which were translated as necessary into U.S. dollars. Accordingly, our consolidated financial results and assets and liabilities may be materially affected by fluctuations in exchange rates, particularly among the U.S. dollar, Renminbi, Euro, Japanese Yen, Korean Won and Malaysian Ringgit. A substantial portion of our sales is denominated in U.S. dollars, Euros and Japanese Yen, while a substantial portion of our costs and expenses is denominated in Renminbi, Malaysian Ringgit, Korean Won and Euro. To the extent that we incur costs in one currency and make revenue in another, our profit margins may be affected by changes in the exchange rates between the two currencies. Exchange rate fluctuations can also affect the value of our assets and liabilities denominated in other currencies, which include our long-term loan from the Malaysian government denominated in Malaysian Ringgit.

To the extent our foreign currency receivables are not matched with our foreign currency payables, we have entered into economic hedging transactions to mitigate the impact of short-term foreign currency fluctuations on our results of operations. Although the impact of exchange rate fluctuations has in the past been partially mitigated by such transactions, our results of operations have historically been affected by exchange rate fluctuations and may continue to be affected.

#### **Net Revenues**

We currently generate, and both Q CELLS and Hanwha SolarOne historically generated, a substantial majority of the net revenues from the production and sale of PV modules. We also generate a small portion of our net revenues from the sale of PV cells, PV kit system sales and scrap materials to third parties, as well as from PV downstream business, such as solar power project development, engineering, procurement and construction services and operation and management services.

Substantially all of the silicon ingots, silicon wafers and PV cells we produce are used for our own PV module production. Since our business strategy is focused on increasing our own output of PV modules on a cost-efficient basis, we plan to continue to use the substantial majority of our PV cells in manufacturing our PV modules and only a small portion of our PV cells will be sold to third parties. As we plan to expand our PV downstream business, we expect that our revenues from PV downstream business would increase in the future.

We record revenues net of all value-added taxes imposed by governmental authorities and collected by us from customers concurrent with revenue-producing transactions. In the event we pay the shipping costs on behalf of our

customers, we include the shipping costs passed on to our customers in our net revenues.

Our five largest customers accounted for an aggregate of 35.3% of our net revenues in 2015. In 2015, our largest customer was Hanwha Q CELLS Japan Co., Ltd., which accounted for 10.7% of our net revenues of that year. Some of our (and, historically, both Hanwha SolarOne's and Q CELLS') largest customers include Hanwha Q CELLS Japan Co., Ltd., Hanwha Q CELLS USA Corp. and Hanwha Q CELLS Korea Corp., which are indirect subsidiaries of Hanwha Corporation and not our consolidated subsidiaries. These affiliates resell substantially all of PV modules purchased from us to system integrators and third-party distributors in their respective markets. Accordingly, although these sales are recorded as sales of products to related parties, substantially all of the end customers are third parties.

Geographically, the United States, Europe, Korea and Japan accounted for 28.8%, 20.0%, 11.4% and 10.7% of our net revenues in 2015, respectively. Although we anticipate that our dependence on a limited number of customers in a few concentrated geographic regions, including Europe, Japan, the United States and China, will continue for the foreseeable future, we are actively expanding our customer base and geographic coverage through various marketing efforts, especially in other developing PV markets, such as Korea, India, Australia, Turkey and Latin America.

Sales to our customers are typically made through non-exclusive, short-term arrangements.

#### **Cost of Revenues and Operating Expenses**

The following table sets forth our and Q CELLS' cost of revenues and operating expenses and these amounts calculated as percentages of the net revenues for the periods indicated.

	Year Ended December 31,								
	2013		2014			2015			
	Q CELLS Amount % of Net (\$) Revenues		Q CEL	Q CELLS		Hanwha Q CELLS <sup>(1)</sup>			
			Amoun	t% of Net		Amount	% of Net	t	
				(\$)	Revenues		(\$)	Revenues	
	(In mill	ions, excep	ot p	ercentag	ges)				
Cost of revenues	451.7	85.2	%	653.2	84.5	%	1,466.8	81.5	%
Operating expenses:									
Selling expenses	32.6	6.2	%	31.6	4.1	%	94.1	5.2	%
General and administrative expenses	48.5	9.1	%	48.0	6.2	%	91.7	5.1	%
Research and development expenses	30.8	5.8	%	27.4	3.5	%	48.3	2.7	%
Restructuring charges							22.0	1.2	%
Total operating expenses	111.9	21.1	%	107.0	13.8	%	256.1	14.2	%

# Cost of Revenues

Our cost of revenues includes the cost of raw materials used for our PV module and PV cell production and PV module processing, such as silicon and silicon wafers, other direct raw materials and components including ethylene vinyl acetate, triphenyltin, tempered glass, connecting bands, welding bands, silica gel, aluminum alloy and junction boxes, inventory write-down as a result of reduced cost or market assessment and a regular provision for obsolescence, and provisions for doubtful collection of advance to suppliers. We expect the cost of silicon and silicon wafers, our primary raw material for the manufacturing of PV products, to continue constituting a substantial portion of our cost of revenues in the near future. We expect our cost of revenues to increase as we increase our production volume. Future increases or decreases in our suppliers' cost of silicon wafers may also contribute to fluctuations in cost of revenues.

<sup>(1)</sup> Includes Q CELLS' cost of revenues and operating expenses from January 1 through February 5, 2015 and our consolidated cost of revenues and operating expenses from February 6 through December 31, 2015.

Silicon and silicon wafers are the most important raw materials for our products. We record the purchase price of silicon and silicon wafers and other raw materials initially as inventory in our consolidated balance sheets, and then transfer this amount to our cost of revenues when the raw materials are consumed in our manufacturing process and the finished products are sold and delivered. In the past, certain silicon suppliers required prepayments from us in advance of delivery. We classify such prepayments as advances to suppliers and record such prepayments under either non-current assets or current assets in our consolidated balance sheets. If the creditworthiness of the suppliers deteriorates and we believe the suppliers will be unable to fulfill their supply obligations, we recognize provision for losses on advances as cost of revenue.

Other items contributing to our cost of revenues are labor, which includes salaries and benefits for personnel directly involved in manufacturing activities, manufacturing overhead, which consists of utility, maintenance of production equipment, and other support expenses associated with the manufacturing of our PV products, and depreciation and amortization of manufacturing equipment and facilities.

#### **Operating Expenses**

Our operating expenses primarily consist of selling expenses, general and administrative expenses, research and development expenses and restructuring charges.

Selling Expenses

Our selling expenses primarily consist of warranty costs, shipping and handling costs for products sold, advertising and other promotional expenses, commissions paid to sales agents and salaries, commissions, traveling expenses and benefits for our sales and marketing personnel.

We provide long-term warranties for our PV products that are standard in the solar industry. Prior to 2012, Hanwha SolarOne's PV products were typically sold with a 2 to 5-year warranty for technical defects, and a 10-year limited performance warranty against declines of greater than 10%, and a 20 to 25-year limited warranty against declines of greater than 20%, in their initial power generation capacity. From January 1, 2012, the standard warranty of Hanwha SolarOne provided a 12-year warranty against technical defects, and a 25-year linear warranty, which guaranteed: (i) no less than 97% of the nominal power generation capacity for multicrystalline PV modules and 96% of the nominal power generation capacity for monocrystalline PV modules in the first year, (ii) an annual output degradation of no more than 0.7% thereafter, and (iii) by the end of the 25th year, the actual power output shall be no less than 82% of initial power generation capacity.

Since January 2015, we have offered our products with two sub-brands. For our products with Hanwha SolarOne brand, we provide its material and workmanship warranty for PV modules to 12 years. Under the 25-year linear warranty, we guarantee no less than 97.5% of the nominal power generation capacity for its typical multicrystalline PV modules in the first year, and an annual output degradation of no more than 0.7% thereafter. By the end of the 25th year, the actual power output shall be no less than 82% of the nominal power generation capacity. For our products with Q CELLS brand, we provide material and workmanship warranty for its PV products for a period of 12 years and provided performance warranty for its PV modules for a period of 25 years. Under the 25-year performance warranty, in the first year, we guarantee no less than 97% of the nominal power generation capacity for its PV modules and an annual output degradation of no more than 0.6% thereafter. By the end of the 25th year, the actual power output shall be no less than 83% of the nominal power generation capacity. Our warranties may be transferred to third parties who purchase our PV modules.

Since our products have been in use for only a relatively short period, our assumptions regarding the durability and reliability of our products may not be accurate. In particular, the performance of newly developed products may be

especially difficult to predict. We consider various factors when determining the likelihood of product defects, including an evaluation of our quality controls, technical analysis, industry information on comparable companies and our own experience. We estimate the amount of our warranty obligation primarily based on the results of technical analyses, our historical warranty claims experience, the warranty accrual practices of comparable companies, and the expected failure rate and future costs to service failed products. The estimate of warranty costs is affected by the estimated and actual product failure rates, the costs to repair or replace failed products and potential service and delivery costs incurred in correcting a product failure. Based on the considerations above and management's ability and intention to provide repairs, replacements or refunds for defective products, we have accrued warranty costs for identified specific issues, primarily an issue in 2013 with the connectivity of a junction box that transfers electricity generated by our PV modules to the grid, based on the estimated cost of the expected remediation efforts to a specific issue. For the remaining population, we accrue warranty costs for Q CELLS brand based on 0.5% of the production costs of PV modules produced in 2013 or later (or 2.5% for production prior to 2013; production in 2013 and later are expected to involve a lower occurrence rate due to (i) improved testing methods to reduce the occurrence of potential induced degradation (Anti-PID), (ii) enhanced certified testing with extended test procedures and (iii) a permanent quality monitoring of production) and warranty costs for Hanwha SolarOne brand against technical defects based on 1% of revenue for PV modules. No warranty cost accrual has been recorded for Hanwha SolarOne brand's 10-year or 20 to 25-year warranties for decline from initial power generation capacity. The basis for the warranty accrual will be reviewed periodically based on actual experience. We do not sell extended warranty coverage that is separately priced or optional.

We incurred \$16.3 million in warranty costs in 2015 and our accrued warranty costs totaled \$61.0 million as of December 31, 2015. In 2013 and 2014, Q CELLS incurred \$12.1 million and \$7.1 million in warranty costs, respectively. As of December 31, 2013 and 2014, Q CELLS' accrued warranty costs totaled \$29.0 million and \$27.5 million, respectively. See Note 15 to our audited consolidated financial statements included elsewhere in this annual report.

*General and Administrative Expenses* 

Our general and administrative expenses primarily consist of salaries and benefits of our administrative staff, depreciation charges of fixed assets used for administrative purposes, as well as administrative office expenses including consumables, traveling expenses and insurance.

Research and Development Expenses

Our research and development expenses primarily consist of salaries and benefits of our research and development staff, other expenses including depreciation, materials used for research and development purposes, and the travel expenses incurred by our research and development staff or otherwise in connection with our research and development activities. We expense our research and development costs as incurred. We believe that research and development is critical to our strategic objectives of enhancing our technologies, reducing manufacturing costs and meeting the changing requirements of our customers. Following our acquisition of Q CELLS, we centralized our research and development activities by coordinating Hanwha SolarOne's and Q CELLS' research activities through our technology and innovation headquarters in Germany, which we expect would lead to more cost-effective research and development activities.

Restructuring Charges

In January 2015, we announced restructuring plans to restructure its global operations. This decision included the shutdown of our production facilities in Thalheim, Germany and the transfer of production machineries to our production site in Malaysia. This plan resulted in a downsizing of our workforce in Germany and an alternate use for certain assets that could not be transferred. We incurred \$22.0 million as the charges related to this restructuring plan, consisting of severance and other one-time termination benefits, cost to relocate long-lived assets, repayments of government subsidies and other costs. See Note 4 to our audited consolidated financial statements included elsewhere in this annual report.

**Taxation** 

Cayman Islands Profits Tax

Under Cayman Islands law, our company is not subject to income, corporation or capital gains tax, and no withholding tax is imposed upon the payment of dividends.

### PRC Enterprise Income Tax

PRC enterprise income tax is calculated based on taxable income determined under PRC accounting principles. On March 16, 2007 the National People's Congress of the PRC passed the EIT, which took effect as of January 1, 2008. On December 6, 2007, the State Council of the PRC issued Implementation Regulations regarding the EIT, which took effect as of January 1, 2008. In accordance with the EIT and its Implementation Regulations, a unified enterprise income tax rate of 25% and unified tax deduction standards are applied equally to both domestic-invested enterprises and foreign-invested enterprises such as Hanwha O CELLS Oidong. Enterprises established prior to March 16, 2007 and eligible for preferential tax treatment in accordance with the former tax laws and administrative regulations, under the regulations of the State Council, gradually became subject to the new tax rate over a five-year transition period starting from the date of effectiveness of the EIT. In accordance with the Notice of the State Council on the Implementation of the Transitional Preferential Policies in respect of Enterprise Income Tax, foreign-invested enterprises established prior to March 16, 2007 and eligible for preferential tax treatment, such as Hanwha O CELLS Qidong, continue to enjoy the preferential tax treatment in the manner and during the period as former laws and administrative regulations provided until such period expires. While the EIT equalizes the tax rates for FIEs and domestically owned enterprises, preferential tax treatment continues to be granted to companies in certain encouraged sectors and to companies classified as "high and new technology enterprises," which enjoy a tax rate of 15% as compared to the uniform tax rate of 25%. Hanwha O CELLS Oldong was approved to be qualified as a "high and new technology enterprise" on October 21, 2008. The "high and new technology enterprise" status is valid for period of three years from the date of issuance of a "high and new technology enterprise" certificate. If there is any significant change in the company's business operations, manufacturing technologies or other areas that cause it to no longer qualify as a "high and new technology enterprise", such status will be terminated from the year of such change.

#### Germany, Korea, Malaysia and China

We are also subject to corporate income taxes in Germany, Malaysia, Korea, Australia, Chile and Turkey among which we have significant operations in Germany, Korea, Malaysia and China. The following table sets forth the income tax rates applicable to us as of the dates indicated:

	Dec. 31, 2	013	Dec. 31, 20	014	Dec. 31, 20	015
Germany	29.13	%	29.13	%	29.13	%
Malaysia	25.00	%	25.00	%	25.00	%
Korea	N/A		N/A		22.00	%
China	N/A		N/A		25.00	%

### **Critical Accounting Policies and Estimates**

We prepare our consolidated financial statements in conformity with U.S. GAAP, which requires us to make estimates and assumptions that affect the reported amounts of, among other things, assets, liabilities, revenue and expenses. We base our estimates on our own historical experience and on various other factors that we believe to be relevant under the circumstances. Actual results may differ from these estimates under different assumptions or conditions. Some of our accounting policies require higher degrees of judgment than others in their application. We consider the policies discussed below to be critical to an understanding of our financial statements as their application places the most significant demands on our management's judgment.

### Reverse Acquisition

On February 6, 2015, we completed the acquisition of Q CELLS from Hanwha Solar in an all-stock transaction (the "Transaction"). The Transaction is accounted for as a reverse acquisition under the acquisition method of accounting, in accordance with ASC 805, "Business Combinations". Q CELLS is determined as the accounting acquirer. Consequently, the historical consolidated financial statements for all periods prior to the consummation of the Transaction only reflect the historical consolidated financial statements of Q CELLS. Upon the consummation of the Transaction, Q CELLS applied purchase accounting to the assets and liabilities of Hanwha SolarOne. Subsequent to the Transaction, the consolidated financial statements reflect the results of the combined company. The historical issued and outstanding Q CELLS common shares have been recast to retrospectively reflect the number of shares issued in the Transaction in all periods presented.

#### Revenue Recognition

Our primary business activity is to produce and sell PV modules. We periodically, upon special request from customers, sell PV cells and silicon ingots. We record revenue related to the sale of PV modules and PV cells and silicon ingots when the criteria of ASC 605-10, "Revenue Recognition: Overall" are met. These criteria include all of the following: persuasive evidence of an arrangement exists; delivery has occurred; the sales price is fixed or determinable; and collection is reasonably assured.

We perform ongoing credit assessment of each customer, including reviewing the customer's latest financial information and historical payment record and performing necessary due diligence to determine acceptable credit terms. In instances where longer credit terms are granted to certain customers, the timing of revenue recognition was not impacted as we have historically been able to collect under the original payment terms without making concessions. Other than warranty obligations, we do not have any commitments or obligations to deliver additional products or services to the customers. Payments received from customers for shipping and handling costs are included in net revenues. Shipping and handling costs relating to sales and purchases are included in selling expenses and cost of revenue, respectively.

We generally recognize revenue related to long-term solar systems integration services using the percentage-of-completion method which is the preferable method of revenue recognition for such contracts. We estimate our revenues by using the cost-to-cost method, whereby we derive a ratio by comparing the costs incurred to date to the total costs expected to be incurred on the project. We apply the ratio computed in the cost-to-cost analysis to the contract price to determine the estimated revenues earned in each period. A contract may be regarded as substantially completed if remaining costs are not significant in amount. When we determine that total estimated costs will exceed total revenues under a contract, we record a loss accordingly. In certain arrangements which did not meet the requirements to measure revenue according to the progress towards completion, we recognized revenue upon completion of the contract.

We entered into a processing service arrangement to process PV cells into PV modules with a third party. For this service arrangement, we "purchases" PV cells from the related party and contemporaneously agrees to "sell" a specified quantity of PV modules back to the same party. The quantity of PV modules sold back to the same party under these processing arrangements is consistent with the amount of PV cells purchased from the same party based on current production conversion rates. In accordance with ASC 845-10, "Accounting for Purchases and Sales of Inventory with the Same Counterparty", we record the amount of revenue on these processing transactions based on the amount received for PV modules sold less the amount paid for the PV cells purchased from the same party. These sales are subject to all of the above-noted criteria relating to revenue recognition.

We develop and sell solar power plants which generally include the lease of related real estate. We recognize revenue from such sale in accordance with ASC 360-20, "Real Estate Sales". We record the sale as revenue using full accrual method when all of the following requirements are met: (a) the sales are consummated; (b) the buyer's initial and continuing investments are adequate to demonstrate its commitment to pay; (c) the receivable is not subject to any future subordination; and (d) we have transferred the usual risk and rewards of ownership to the buyer. Specifically, we consider the following factors in determining whether the sales have been consummated: (a) the parties are bound by the terms of a contract; (b) all consideration has been exchanged; (c) permanent financing for which the seller is responsible has been arranged; and (d) all conditions precedent to closing have been performed, and we do not have any substantial continuing involvement with the project.

Revenue is recognized net of all value-added taxes imposed by governmental authorities and collected from customers concurrent with revenue-producing transactions. We do not offer implicit or explicit rights of return, regardless of whether goods were shipped to the distributors or shipped directly to the end user, other than due to product defect.

### Property, Plant and Equipment

Property, plant and equipment are stated at cost and are depreciated using the straight-line method over the estimated useful lives of the assets as follows:

Buildings 20 to 50 years
Plant and machinery 5 to 15 years
Furniture, fixtures and office equipment 3 to 18 years
Others 1 to 20 years

Repair and maintenance costs are charged to expense when incurred, whereas the cost of renewals and betterments that extend the useful life of fixed assets are capitalized as additions to the related assets. Retirement, sale and disposal of assets are recorded by removing the cost and accumulated depreciation with any resulting gain or loss reflected in the consolidated statements of comprehensive income (loss).

Cost incurred in constructing new facilities, including progress payments, interest and other costs relating to the construction are capitalized and transferred to fixed assets upon completion and depreciation commences when the asset is available for its intended use.

Interest costs are capitalized if they are incurred during the acquisition, construction or production of a qualifying asset and such costs could have been avoided if expenditures for the assets have not been made. Capitalization of interest costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Interest costs are capitalized until the assets are ready for their intended use.

#### Warranty Costs

We provide long-term warranties for our PV products that are standard in the solar industry. Prior to 2012, Hanwha SolarOne's PV products were typically sold with a 2 to 5-year warranty for technical defects, and a 10-year limited performance warranty against declines of greater than 10%, and a 20 to 25-year limited warranty against declines of greater than 20%, in their initial power generation capacity. From January 1, 2012, the standard warranty of Hanwha SolarOne provided a 12-year warranty against technical defects, and a 25-year linear warranty, which guaranteed: (i) no less than 97% of the nominal power generation capacity for multicrystalline PV modules and 96% of the nominal power generation capacity for monocrystalline PV modules in the first year, (ii) an annual output degradation of no more than 0.7% thereafter, and (iii) by the end of the 25th year, the actual power output shall be no less than 82% of initial power generation capacity.

Since January 2015, we have offered our products with two sub-brands. For our products with Hanwha SolarOne brand, we provide its material and workmanship warranty for PV modules to 12 years. Under the 25-year linear warranty, we guarantee no less than 97.5% of the nominal power generation capacity for its typical multicrystalline PV modules in the first year, and an annual output degradation of no more than 0.7% thereafter. By the end of the 25th year, the actual power output shall be no less than 82% of the nominal power generation capacity. For our products with Q CELLS brand, we provide material and workmanship warranty for its PV products for a period of 12 years and provided performance warranty for its PV modules for a period of 25 years. Under the 25-year performance warranty, in the first year, we guarantee no less than 97% of the nominal power generation capacity for its PV modules and an annual output degradation of no more than 0.6% thereafter. By the end of the 25th year, the actual power output shall be no less than 83% of the nominal power generation capacity. Our warranties may be transferred to third parties who purchase our PV modules.

Since our products have been in use for only a relatively short period, our assumptions regarding the durability and reliability of our products may not be accurate. In particular, the performance of newly developed products may be especially difficult to predict. We consider various factors when determining the likelihood of product defects, including an evaluation of our quality controls, technical analysis, industry information on comparable companies and

our own experience. We estimate the amount of our warranty obligation primarily based on the results of technical analyses, our historical warranty claims experience, the warranty accrual practices of comparable companies, and the expected failure rate and future costs to service failed products. The estimate of warranty costs is affected by the estimated and actual product failure rates, the costs to repair or replace failed products and potential service and delivery costs incurred in correcting a product failure. Based on the considerations above and management's ability and intention to provide repairs, replacements or refunds for defective products, we have accrued warranty costs for identified specific issues, primarily an issue in 2013 with the connectivity of a junction box that transfers electricity generated by our PV modules to the grid, based on the estimated cost of the expected remediation efforts to a specific issue. For the remaining population, we accrue warranty costs for Q CELLS brand based on 0.5% of the production costs of PV modules produced in 2013 or later (or 2.5% for production prior to 2013; production in 2013 and later are expected to involve a lower occurrence rate due to (i) improved testing methods to reduce the occurrence of potential induced degradation (Anti-PID), (ii) enhanced certified testing with extended test procedures and (iii) a permanent quality monitoring of production) and warranty costs for Hanwha SolarOne brand against technical defects based on 1% of revenue for PV modules. No warranty cost accrual has been recorded for Hanwha SolarOne brand's 10-year or 20 to 25-year warranties for decline from initial power generation capacity. The basis for the warranty accrual will be reviewed periodically based on actual experience. We do not sell extended warranty coverage that is separately priced or optional.

If our PV modules fail to perform to the standards of the performance guarantee, we could incur substantial expenses and substantial cash outlays to repair, replace or provide refunds for the under-performing products, which could negatively impact our overall cash position.

#### Impairment of Long-Lived Assets

We evaluate our long-lived assets or asset groups, including land use rights with finite lives, for impairment whenever events or changes in circumstances (such as a significant adverse change to market conditions that will impact the future use of the assets) indicate that the carrying amount of a group of long-lived assets may not be recoverable. When these events occur, we evaluate for impairment by comparing the carrying amount of the assets to the future undiscounted net cash flows expected to result from the use of the assets and their eventual disposition. If the sum of the expected undiscounted cash flows is less than the carrying amount of the assets, we would recognize an impairment loss based on the excess of the carrying amount of the asset group over its fair value.

With respect to 2014, we performed impairment tests on the buildings, machinery and equipment that may potentially become idle following the restructuring of Hanwha Q CELLS GmbH's operations that involve the relocation of its manufacturing facilities to Malaysia. Based on this impairment assessment, we concluded that the carrying amounts of some of the long-lived assets are not recoverable and recognized an impairment charge of \$2.4 million, among which approximately \$0.8 million resulted from the impairment of software and other intangible assets.

As of December 31, 2013 and 2015, based on the impairment assessment performed, we concluded the carrying amounts of the long-lived assets are recoverable, and no impairment loss was recognized.

#### Functional and Reporting Currencies

The functional currencies of our operating subsidiaries are generally their local currencies, as determined based on the criteria of ASC 830, "Foreign Currency Translation". Our reporting currency is U.S. dollars.

Transactions denominated in foreign currencies are remeasured into the functional currency at the exchange rates prevailing on the transaction dates. Foreign currency denominated financial assets and liabilities are remeasured into the functional currency at the balance sheet date exchange rate. Exchange gains and losses occurring from such transactions or assets and liabilities denominated in currencies different from the functional currencies are reported in the statement of comprehensive income (loss) and affect the net income (loss) for the period.

We use the average exchange rate prevailing during the year and the exchange rate at the balance sheet date to translate the operating results and financial position, respectively, of consolidated subsidiaries using functional currencies that are different from the reporting currency. Accumulated translation adjustments are reported in stockholders' equity, as a component of accumulated other comprehensive income (loss).

Financial Instruments—Foreign Currency Derivative Contracts, Commodity Contracts and Interest Rate Swap Contract

Our foreign currency derivative contracts, commodity derivative contracts and interest rate swap contracts are used to manage our foreign currency risks principally arising from sales contracts denominated in the Euro, Australian Dollar, Korean Won and Japanese Yen, maintain the stability of the purchase prices for silver and aluminum, the raw materials used in the production of PV products, and manage the interest rate risk for our long-term bank borrowings. We record these derivative instruments as current assets or current liabilities, measured at fair value.

Changes in the fair value of these derivative instruments are recognized in our consolidated statements of comprehensive income (loss). These derivative instruments are not designated and do not qualify as hedges and are adjusted to fair value through current earnings. As of December 31, 2015, we had outstanding cross-currency exchange rate contracts with notional amounts of \$3,432.0 million, EUR20.0 million, JPY6,700 million, AUD32.5 million and KRW35,348.6 million and interest rate swap contracts with notional amount of \$38.0 million. We estimate the fair value of our foreign currency and interest rate swap derivatives using a pricing model based on market observable inputs.

#### Accounting for Income Taxes and Uncertain Income Tax Positions

We account for income taxes in accordance with ASC 740, "Accounting for Income Taxes." Under this method, deferred tax assets and liabilities are determined based on the difference between the financial reporting and tax bases of assets and liabilities using enacted tax rates that will be in effect in the period in which the differences are expected to reverse. We record a valuation allowance to offset deferred tax assets if, based on the weight of available evidence, it is more likely than not that some portion, or all, of the deferred tax assets will not be realized. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date.

We also apply ASC 740-10, "Accounting for Uncertainty in Income Taxes", which clarifies the accounting for uncertainty in income taxes by prescribing the recognition threshold a tax position is required to meet before being recognized in the financial statements. We have elected to classify interest and/or penalties related to an uncertain position, if and when required, as part of "other operating expenses" in the consolidated statements of comprehensive income (loss).

#### Advance to Suppliers and Long-term Prepayments

Advance to suppliers and long-term prepayments represent interest-free cash deposits paid to suppliers for future purchases of raw materials. As of December 31, 2015, we had \$28.2 million of advances to suppliers and \$2.6 million of long-term prepayments outstanding.

The risk of loss arising from non-performance by or bankruptcy of the suppliers is assessed prior to making the deposits and credit quality of the suppliers is continually assessed. If there is deterioration in the creditworthiness of the suppliers, we may seek to recover the advances from the suppliers and will provide for losses on advances in cost of revenues where we believe the suppliers will be unable to fulfill their supply obligations. In such cases, a charge to cost of revenues will be recorded in the period in which a loss is determined to be probable and the amount can be reasonably estimated.

In circumstances where a supplier is in contractual default and we have termination rights that require repayment of the remaining deposit and we have asserted such rights, the advances are reclassified to other current assets in our consolidated balance sheets. Similarly, we reclassify advances to other current assets when legal proceedings have commenced where we are claiming a breach of contract and are seeking monetary recovery of the remaining deposit. A provision for loss is recognized in operating expenses in the period in which the loss on such assets is determined to be probable and the amount can be reasonably estimated.

#### **Recent Accounting Pronouncements**

In May 2014, the Financial Accounting Standards Board ("FASB") issued Accounting Standards Update ("ASU") No. 2014-09 ("ASU 2014-09"), Revenue from Contracts with Customers. ASU 2014-09 supersedes the revenue recognition requirements in ASC 605, and requires entities to recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled to in exchange for those goods or services. ASU 2014-09 is effective for annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. ASU 2015-14, Revenue from Contracts with Customers, defers the effective date of ASU 2014-09 by one year. As a result, ASU 2014-09 is effective for annual reporting periods beginning after December 15, 2017 and interim periods therein. Early adoption is permitted to the original effective date. We are currently evaluating the timing of its adoption and the impact of adopting the new revenue standard on our consolidated financial statements.

In April 2015, the FASB issued ASU No. 2015-03 ("ASU 2015-03"), Interest – Imputation of Interest. ASU 2015-03 requires debt issuance costs related to a recognized debt liability to be presented in the balance sheet as a direct deduction from the debt liability rather than as an asset. ASU 2015-03 is effective for annual reporting periods beginning after December 15, 2015, including interim periods within that reporting period. Early adoption is permitted. We are currently evaluating the impact of adopting this standard on our consolidated financial statements.

In July 2015, the FASB issued ASU2015-11. Under ASU2015-11, the measurement principle for inventory will change from lower of cost or market value to lower of cost and net realizable value. The ASU defines net realizable value as the estimated selling price in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. ASU2015-11 is effective for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. Early adoption is permitted. We early adopted ASU 2015-11 on a prospective basis since January 1, 2015. The impact of the adoption of ASU 2015-11 was not significant.

In September 2015, the FASB issued ASU No. 2015-16 ("ASU 2015-16"), Business Combinations (Topic 805), Simplifying the Accounting for Measurement – Period Adjustments. ASU 2015-16 requires the acquirer to recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amount is determined. The acquirer is required to also record, in the same period's financial statements, the effect on earnings of changes in depreciation, amortization, or other income effects, if any, as a result of the change to the provisional amounts, calculated as if the accounting had been completed at the acquisition date. In addition, an entity is required to present separately on the face of the income statement or disclose in the notes to the financial statements the portion of the amount recorded in current-period earnings by line item that would have been recorded in previous reporting periods if the adjustment to the provisional amounts had been recognized as of the acquisition date. ASU 2015-16 is effective for fiscal years beginning after December 15, 2015. Early adoption is permitted. We do not expect the adoption of ASU 2015-16 will have a significant impact on our consolidated financial statements.

In November 2015, the FASB issued ASU No. 2015-17 ("ASU 2015-17"), Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes. ASU 2015-17 simplifies the presentation of deferred income taxes by eliminating the separate classification of deferred income tax liabilities and assets into current and non-current amounts in the consolidated balance sheet statement of financial position. The amendments in the update require that all deferred tax liabilities and assets be classified as non-current in the consolidated balance sheet. The amendments in this update are effective for fiscal years beginning after December 15, 2016, and interim periods therein and may be applied either prospectively or retrospectively to all periods presented. Early adoption is permitted. After the adoption of ASU 2015-17, all the current deferred tax assets will be reclassified as non-current deferred tax asset on the consolidated balance sheet. We are currently evaluating the impact of adopting this standard on our consolidated financial statements.

In February 2016, the FASB issued ASU No. 2016-02 ("ASU 2016-02"), Leases. ASU 2016-02 specifies the accounting for leases. For operating leases, ASU 2016-02 requires a lessee to recognize a right-of-use asset and a lease liability, initially measured at the present value of the lease payments, in its balance sheet. The standard also requires a lessee to recognize a single lease cost, calculated so that the cost of the lease is allocated over the lease term, on a generally straight-line basis. ASU 2016-02 is effective for public companies for annual reporting periods and interim periods within those years beginning after December 15, 2018. Early adoption is permitted. We are currently evaluating the impact of adopting this standard on our consolidated financial statements.

# **Consolidated Results of Operations**

Following the consummation of the combination of Hanwha SolarOne and Q CELLS on February 6, 2015, Q CELLS was determined as the accounting acquirer in accordance with ASC 805, "Business Combinations". Consequently, the consolidated financial statements of Q CELLS are treated as our historical financial statements for all periods prior to the consummation of the combination of Hanwha SolarOne and Q CELLS with our consolidated results of operations reflected from February 6, 2015. The following table sets forth our and Q CELLS' summary consolidated statements of operations and comprehensive income (loss) for the periods indicated:

	Year Ended December 31,									
	2013			2014			<u>2015</u> (1)			
	Q CELL	LS		Q CELI	LS		Hanwha	Q (	CELLS	
	(\$)	% of Net Revenues		(\$)	% of Net Revenues	<b>,</b>	(\$)		% of Net Revenues	
	(In milli	ons, excep	ot fo	or percen	tages)					
Consolidated Statement of Operations Data										
Net revenues	530.1	100.0	%	773.1	100.0	%	1,800.8		100.0	%
Cost of Revenues	451.7	85.2	%	653.2	84.5	%	1,466.8		81.5	%
Gross profit	78.4	14.8	%	119.9	15.5	%	334.0		18.5	%
Operating expenses:										
Selling expenses	32.6	6.2	%	31.6	4.1	%	94.1		5.2	%
General and administrative expenses	48.5	9.1	%	48.0	6.2	%	91.7		5.1	%
Research and development expenses	30.8	5.8	%	27.4	3.5	%	48.3		2.7	%
Restructuring charges							22.0		1.2	%
Total operating expenses	111.9	21.1	%	107.0	13.8	%	256.1		14.2	%
Operating income (loss)	(33.5)	-6.3	%	12.9	1.7	%	77.9		4.3	%
Interest expense	(16.6)	-3.1	%	(18.1)	-2.3	%	(66.9	)	-3.7	%
Interest income	0.5	0.1	%	1.7	0.2	%	10.9		0.6	%
Foreign exchange gain (loss)	2.0	0.4	%	7.0	1.0	%	(23.6	)	-1.3	%
Changes in fair value of derivative contracts				0.9	1.0	%	9.6		0.5	%
Investment loss							(1.3	)	-0.1	%
Reversal of litigation accruals							48.5		2.7	%
Other income (expense), net							(0.6)	)	0.0	%
Income (loss) before income taxes	(47.6)	-9.0	%	4.4	0.6	%	53.9		3.0	%
Income tax expenses	0.4	0.1	%	1.4	0.2	%	10.1		0.6	%
Net income (loss)	(48.0)	-9.1	%	3.0	0.4	%	43.8		2.4	%
Foreign currency translation adjustments	1.2	0.2	%	(40.6)	-5.3	%	(34.6	)	-1.9	%
Comprehensive income (loss)	(46.8)	-8.8	%	(37.6)	-4.9	%	9.2		0.5	%

Our results of operations for 2015 represent Q CELLS' (but not Hanwha SolarOne's) results of operations for the period from January 1, 2015 to February 5, 2015 and our consolidated results of operations for the period from February 6, 2015 to December 31, 2015 following the consummation of the combination of Hanwha SolarOne and Q CELLS on February 6, 2015.

# 2015 Compared to 2014

Net Revenues

Our net revenues increased by 132.9% to \$1,800.8 million for 2015 from \$773.1 million for 2014, due partially to an increase in PV module shipments from 967.1MW for 2014 to 2,956.1MW for 2015 primarily as a result of (i) the inclusion of Hanwha SolarOne's results of operations from February 6, 2015, and (ii) an increase in sales in the United States, Japan, PRC, Turkey and India from \$122.6 million in 2014 to \$1,101.3 million in 2015, partially offset by a decrease in the average selling price of our PV modules to \$0.58 per watt for 2015 from \$0.72 per watt for 2014. In addition to the inclusion of Hanwha SolarOne's results, the increase in sales in the United States, Turkey and India was also due to our increased sales efforts in these countries to capture strong demands for PV products and relatively higher average selling price for given markets by providing high quality products.

Cost of Revenues and Gross Profit

Our cost of revenues increased by 124.6% to \$1,466.8 million for 2015 from \$653.2 million for 2014 due primarily to the increase in our sales volume including as a result of the inclusion of Hanwha SolarOne's results of operations from February 6, 2015 and the increased cost related to downstream activities. Such increase was partially offset by a significant decrease in the average manufacturing cost per watt, which was primarily due to our cost saving initiatives including module manufacturing automation, improved capacity utilization and higher purchasing power of major raw materials.

In addition to the inclusion of Hanwha SolarOne's gross profits, our gross profit increased to \$334.0 million for 2015 from \$119.9 million for 2014 also as a result of the cessation of production at our Thalheim facilities, which had higher unit cost structure, starting from March 2015, and our introduction of higher-efficiency PV module products which reduced unit cost structure. Our gross profit margin also increased to 18.5% for 2015 from 15.5% for 2014.

Selling Expenses, General and Administrative Expenses, Research and Development Expenses, and Restructuring Charges

Our selling expenses primarily consist of warranty costs, marketing and promotional expenses, shipping and handling costs and salaries, commissions, traveling expenses and benefits of our sales and marketing personnel. Our selling expenses increased by 197.8% to \$94.1 million for 2015 from \$31.6 million for 2014, due primarily to the increase in overall size of our business as a result of the combination of Hanwha SolarOne and Q CELLS and to expanded sales and marketing networks to capture new growth markets such as India and Turkey. Selling expenses as a percentage of our total net revenues increased to 5.2% for 2015 from 4.1% for 2014.

Our general and administrative expenses primarily consist of salaries and benefits of our administrative staff, depreciation charges of fixed assets used for administrative purposes, as well as administrative office expenses, including consumables, traveling expenses and insurance for our administrative personnel. Our general and administrative expenses increased by 91.0% to \$91.7 million for 2015 from \$48.0 million for 2014, due primarily to (i) the increase in overall size of our business as a result of the combination of Hanwha SolarOne and Q CELLS, (ii) one-time service and consultancy fees of \$1.6 million incurred in relation to the combination of Hanwha SolarOne and Q CELLS and (iii) certain restructuring related costs following the acquisition of Q CELLS. General and administrative expenses as a percentage of our total net revenues decreased to 5.1% for 2015 from 6.2% for 2014.

Our research and development expenses primarily consist of materials used for research and development purposes, salaries and benefits of our research and development staff, depreciation charges, and travel expenses incurred by our research and development staff or otherwise in connection with our research and development activities. Our research and development expenses increased by 76.3% to \$48.3 million for 2015 from \$27.4 million for 2014, due primarily to (i) the inclusion of Hanwha SolarOne's research and development expenses from February 6, 2015 and (ii) commercial roll-out of Q.ANTUM products. Research and development expenses as a percentage of our total net revenues decreased to 2.7% for 2015 from 3.5% for 2014.

We have incurred one-time restructuring charges of \$22.0 million for 2015 as compared to none for 2014, in connection with our restructuring that started in March 2015 to cease production activities in Germany and transfer our manufacturing equipment to more cost-competitive production bases. Such restructuring charges consist primarily of severance and other one-time termination benefits, cost to relocate long-lived assets, repayments of government subsidies and other costs.

Operating Income

As a result of the foregoing, our operating income was \$77.9 million for 2015, compared to \$12.9 million for 2014. Our operating profit margin was 4.3% for 2015, compared to 1.7% for 2014.

Interest Income and Expense and Foreign Exchange Gain

We generated interest income of \$10.9 million and incurred interest expense of \$66.9 million for 2015, compared to interest income of \$1.7 million and interest expense of \$18.1 million for 2014. The increase in interest expense was due to an increase in the average outstanding balance of the interest-bearing debt due primarily to the increase of our overall debt as a result of the combination of Hanwha SolarOne and Q CELLS and to new capacity additions in Malaysia and Korea.

We recorded foreign exchange loss of \$23.6 million for 2015, compared to foreign exchange gain of \$7.0 million for 2014, due primarily to losses from U.S. dollar-nominated debt held by our operating subsidiaries, as a result of the appreciation in 2015 of the U.S. dollar against Renminbi and the Euro, the functional currencies of such subsidiaries.

Income Tax Expenses

Our income tax expenses were \$10.1 million for 2015, compared to income tax expense of \$1.4 million for 2014, due primarily to the increase in income before taxes. Our effective tax rate was 18.7% in 2015 compared to 31.8% in 2014.

As a result of the cumulative effect of the above factors, we had a net income of \$43.8 million for 2015, compared to a net income of \$3.0 million for 2014. Our net profit margin was 2.4% for 2015, as compared to 0.4% for 2014.

Other Comprehensive Income (Loss)

We recorded foreign currency translation adjustments of negative \$34.6 million for 2015, compared to negative \$40.6 million for 2014, due primarily to the appreciation of the U.S. dollar, our reporting currency, against the Euro, Malaysian Ringgit and Renminbi, which are the functional currencies of the relevant operating subsidiaries.

### **2014 Compared to 2013**

Net Revenues

Q CELLS' net revenues increased by 45.8% to \$773.1 million in 2014 from \$530.1 million in 2013, due primarily to an increase in PV module shipments from 622.8 MW in 2013 to 967.1 MW in 2014 driven by increases in sales in Japan, the United Kingdom, China and the Netherlands, partially offset by a decrease in the average selling price of its PV modules to \$0.719 per watt in 2014 from \$0.746 per watt in 2013. The increase in sales in Japan was partially due to our increased sales efforts in Japan to capture strong demands for PV products in Japan, which continued following the introduction of the feed-in tariff regime in 2012. The increase in sales in the EU region was partially due to the minimum import price imposed by the EU, which limited the inflow of low price PV modules manufactured in China into the EU. The minimum import price, a result of the trade disputes between the EU and China, was initially set at EUR 0.56 per watt, in August 2013, and was subsequently reduced to EUR 0.53 per watt in April 2014. Q CELLS' PV module products are not subject to the minimum import price imposed by the EU because its production facilities are located outside of China.

Cost of Revenues and Gross Profit

Q CELLS' cost of revenues increased by 44.6% to \$653.2 million in 2014 from \$451.7 million in 2013, primarily due to the increase in its sales volume. Such increase was partially offset by a decrease in the average manufacturing cost

per watt, which was primarily due to Q CELLS' cost saving initiatives including debottlenecking activities at its Malaysian facilities and outsourcing of the PV module production to low-cost module processing service providers including Hanwha SolarOne.

As a result of the foregoing, Q CELLS' gross profit increased to \$119.9 million in 2014 from \$78.4 million in 2013. Its gross profit margin also increased to 15.5% in 2014 from 14.8% in 2013.

Selling Expenses, General and Administrative Expenses, and Research and Development Expenses

Q CELLS' selling expenses primarily consist of warranty costs, marketing and promotional expenses, shipping and handling costs and salaries, commissions, traveling expenses and benefits of its sales and marketing personnel. Its selling expenses decreased by 3.0% to \$31.6 million in 2014 from \$32.6 million in 2013, due primarily to a decrease in warranty costs to \$4.9 million in 2014 from \$12.1 million in 2013 primarily resulting from a one-time provision of \$9.2 million recorded in 2013 in relation to a customer's warranty claim, which was partially offset by a decrease in reversal of pre-existing warranty provision to \$4.4 million in 2014 from \$10.5 million in 2013. The reversals of pre-existing warranty provisions in 2013 and 2014 reflected changes in estimates of the cost to replace and exchange defective or nonperforming products. The estimates of such cost decreased more in 2013 compared to 2014. Selling expenses as a percentage of its total net revenues decreased to 4.1% in 2014 from 6.2% in 2013.

Q CELLS' general and administrative expenses primarily consist of salaries and benefits of its administrative staff, depreciation charges of fixed assets used for administrative purposes, as well as administrative office expenses, including consumables, traveling expenses and insurance for its administrative personnel. Its general and administrative expenses decreased by 1.1% to \$48.0 million in 2014 from \$48.5 million in 2013, due primarily to service and consultancy fees incurred in 2013 in relation to the transition of Q CELLS following the acquisition by Hanwha Solar in October 2012. General and administrative expenses as a percentage of its total net revenues decreased to 6.2% in 2014 from 9.1% in 2013.

Q CELLS' research and development expenses primarily consist of materials used for research and development purposes, salaries and benefits of its research and development staff, depreciation charges, and travel expenses incurred by its research and development staff or otherwise in connection with its research and development activities. Q CELLS' research and development expenses decreased by 11.2% to \$27.4 million in 2014 from \$30.8 million in 2013. The decrease was primarily due to an improvement in the overall efficiency of the research and development activities. Research and development expenses as a percentage of Q CELLS' total net revenues decreased to 3.5% in 2014 from 5.8% in 2013.

Operating Income (Loss)

As a result of the foregoing, Q CELLS' operating income was \$12.9 million in 2014, compared to an operating loss of \$33.5 million in 2013. Its operating profit margin was 1.7% in 2014, compared to negative 6.3% in 2013.

Interest Income and Expense and Foreign Exchange Gain

Q CELLS generated interest income of \$1.7 million and incurred interest expense of \$18.1 million in 2014, compared to interest income of \$0.5 million and interest expense of \$16.6 million in 2013. The increase in interest expense was due to an increase in the average outstanding balance of the interest-bearing debt, partially offset by a decrease in average interest rate.

Q CELLS recorded foreign exchange gain of \$7.0 million in 2014, compared to foreign exchange gain of \$2.0 million in 2013, primarily due to gains from accounts receivable denominated in U.S. dollar and held by Hanwha Q CELLS GmbH, the German operating subsidiary of Q CELLS, as a result of the appreciation in 2014 of U.S. dollar against Euro, which was the functional currency of Hanwha Q CELLS GmbH.

Income Tax Expenses

Q CELLS' income tax expenses were \$1.4 million in 2014, compared to \$0.4 million in 2013, primarily due to the generation of income before income taxes in 2014 compared to a loss in 2013. Q CELLS' effective tax rate was 31.8% in 2014 compared to 0% in 2013.

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Net Income (Loss)
As a result of the cumulative effect of the above factors, Q CELLS had a net income of \$3.0 million in 2014, compared to a net loss of \$48.0 million in 2013. Q CELLS' net profit margin improved to 0.4% in 2014 from negative
9.1% in 2013.
Other Comprehensive Income (Loss)
Q CELLS recorded foreign currency translation adjustments of negative \$40.6 million in 2014, compared to positive \$1.2 million in 2013, primarily due to the appreciation of U.S. dollar, the reporting currency of Q CELLS, against
Euro, Malaysian Ringgit and Australian dollar, which are the functional currencies of Q CELLS' operating subsidiaries.
B. <u>Liquidity and Capital Resources</u>
We operate in an industry with significant financing requirements. Our principal sources of liquidity and capital have
been:
cash generated by our operations;
· proceeds from borrowings from banks;
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· proceeds from securities offerings; and

capital contribution from Hanwha Solar.

Our principal capital requirements or uses have been:

· financing our capital expenditures; and

financing our working capital requirements.

We believe our working capital is sufficient for our present requirements.

#### Cash Flows

The following table sets forth a summary of our and Q CELLS' cash flows for the periods indicated:

	Year Ended December 31,			
	2013	<u>2015</u> <sup>(1)</sup>		
	Q CELLS	Q CELLS	Hanwha Q CELLS	
	(In milli	ons \$)		
Net cash provided by (used in) operating activities	(37.7)	(81.6	250.6	
Net cash provided by (used in) investing activities	(6.7)	(65.1	(171.8)	
Net cash provided by (used in) financing activities	238.3	56.4	(16.5)	
Net increase (decrease) in cash and cash equivalents	193.8	(90.3	62.3	

Our cash flows for 2015 represent Q CELLS' cash flows for the period from January 1, 2015 to February 5, 2015 and our cash flows for the period from February 6, 2015 to December 31, 2015.

Cash Flows from Operating Activities

Net cash provided by (used in) operating activities primarily consists of net income (loss), as adjusted for non-cash items such as depreciation and amortization, allowance for doubtful accounts, foreign exchange translation gains and losses and non-cash interest income and expenses, and the effect of changes in certain operating assets and liabilities line items such as trade accounts receivable, inventories, other current assets, restricted cash, trade accounts payable, warranty provisions, accrued expenses, other payables and other current liabilities.

Our net cash provided by operating activities was \$250.6 million for 2015, which was derived from net income of \$43.8 million, adjusted to reflect a net positive adjustment relating to non-cash items and a net positive effect from changes in operating assets and liabilities. The adjustments relating to non-cash items were primarily comprised of depreciation, amortization and impairment of \$83.3 million, foreign currency exchange loss of \$37.0 million, and non-cash interest expenses on amortization of long-term debt and litigation accruals of \$7.9 million, partially offset by reversal of litigation accruals of \$48.5 million. The adjustments relating to changes in operating assets and liabilities, which resulted in a net positive effect of \$103.2 million, were primarily comprised of:

an increase of \$402.1 million in deferred revenue due primarily to the increase in cash payments received from customers in advance of the delivery of our PV modules;

an increase of \$196.4 million in trade accounts receivable;

an increase of \$74.0 million in inventories due primarily to the expansion of sales activities; and

an increase of \$67.0 million in restricted cash due primarily to an increase in cash provided to banks as collateral in relation to the purchase of raw materials and sale of goods and for our working capital financings.

Q CELLS' net cash used in operating activities was \$81.6 million in 2014, which was derived from net income of \$3.0 million, adjusted to reflect a net positive adjustment relating to non-cash items and a net negative effect from changes in operating assets and liabilities. The adjustments relating to non-cash items were primarily comprised of depreciation, amortization and impairment of \$37.4 million and non-cash interest expenses on amortization of long-term debt and litigation accruals of \$7.7 million. The adjustments relating to changes in operating assets and liabilities, which resulted in a net negative effect of \$131.9 million, were primarily comprised of:

- an increase of \$46.1 million in inventories due primarily to the expansion of sales activities;
- an increase of \$37.1 million in trade accounts receivable due primarily to the increase in sales; and

a decrease of \$26.5 million in trade accounts payable due primarily to early payments to suppliers for cash discount and relatively large payments made near the end of the year.

Q CELLS' net cash used in operating activities was \$37.7 million in 2013, which was derived from net loss of \$48.0 million, adjusted to reflect a net positive adjustment relating to non-cash items and a net negative effect from changes in operating assets and liabilities. The adjustments relating to non-cash items were primarily comprised of depreciation, amortization and impairment of \$35.6 million and write-down of inventories of \$20.2 million. The adjustments relating to changes in operating assets and liabilities, which resulted in a net negative effect of \$59.3 million, were primarily comprised of:

an increase of \$149.7 million in trade accounts payable due primarily to the normalization of manufacturing activities and longer payment terms extended by Hanwha Corporation for accounts payable related to raw materials purchased from it;

an increase of \$126.0 million in trade accounts receivable due primarily to the increase in sales; and

an increase of \$89.3 million in inventories due primarily to the normalization of manufacturing activities as Q ·CELLS' operations stabilized in 2013 after the acquisition of its business from bankruptcy proceedings in October 2012.

Cash Flows from Investing Activities

Our net cash provided by (used in) investing activities primarily consists of cash used for capital expenditures, net cash received from an acquisition and cash used in the acquisition of fixed assets.

Our net cash used in investing activities was \$171.8 million for 2015, primarily consisting of \$200.0 million of cash used in acquisition of fixed and intangible assets for capacity expansion and upgrades in our Malaysia, Korean and Chinese facilities and \$70.2 million of cash received from an acquisition in connection with the combination of Hanwha SolarOne and Q CELLS.

Q CELLS' net cash used in investing activities was \$65.1 million in 2014, primarily consisting of \$45.6 million of cash used for capital expenditures which were primarily used for the capacity expansion of its Malaysian facilities.

Q CELLS' net cash used in investing activities was \$6.7 million in 2013, primarily consisting of \$15.5 million of cash used for capital expenditures which were primarily used for purchases of its manufacturing machinery and equipment in Malaysia, partially offset by proceeds for sale of assets held for sale of \$9.0 million.

Cash Flows from Financing Activities

Our net cash provided by (used in) financing activities primarily consists of proceeds from borrowings from banks, as offset by repayments of bank borrowings.

Our net cash used in financing activities was \$16.5 million for 2015. This was mainly attributable to repayment of bank borrowings of \$684.6 million, partially offset by proceeds from borrowings from banks of \$655.8 million and proceeds from borrowings from related parties of \$35.8 million.

Q CELLS' net cash provided by financing activities was \$56.4 million in 2014. This was mainly attributable to proceeds from borrowings from banks of \$69.3 million, partially offset by repayment of bank borrowings of \$6.4 million and repayment of capital lease obligation of \$5.6 million.

Q CELLS' net cash provided by financing activities was \$238.2 million in 2013. This was mainly attributable to proceeds from issuance of common stock to Hanwha Solar of \$220.2 million and proceeds from borrowings from banks of \$50.0 million, partially offset by repayment of bank borrowings of \$30.0 million.

#### Capital Expenditures and Investment Requirements

Our capital expenditures amounted to \$200.0 million in 2015 which were primarily used to construct new PV module processing facilities in Malaysia and Korea, as well as automate our existing manufacturing lines in China and upgrade our PV cell manufacturing facilities in Malaysia.

Q CELLS' capital expenditures amounted to \$15.5 million and \$45.6 million in 2013 and 2014, respectively, which were primarily used to maintain and upgrade its production facilities and equipment, primarily in Malaysia.

We expect that our capital expenditures would amount to approximately \$180 million in 2016, which will be primarily used to fund expansion of our production facilities in Korea and on-going capital equipment upgrades in Malaysia and China. We plan to fund our capital expenditure and investment requirements with cash from operations, bank borrowings, proceeds from our securities offerings and other forms of financing, if necessary. We will actively review our capital expenditure and investment plans on a regular basis and make appropriate changes in accordance with our business environment.

#### Capital Resources

We have financed our operations primarily through cash flows from operations and proceeds from bank loans, capital contribution from Hanwha Solar and proceeds from our securities offerings.

As of December 31, 2015, we had long-term debt (including the current portion) of \$814.6 million and short-term debt of \$255.6 million. Our long-term debt consists mainly of long-term borrowings from commercial banks, a loan from the Malaysian government and long-term notes.

As of December 31, 2015, we had short-term bank borrowings from various commercial banks with an aggregate outstanding balance of \$255.6 million. Our short-term bank borrowings outstanding as of December 31, 2015 bore average interest rates of 2.36% per annum. These short-term bank borrowings have terms of one month to one year, and expire at various times throughout the year. Some of our short-term bank borrowings were secured by land use rights and building ownership.

As of December 31, 2015, we had long-term bank borrowings (including current portion) from various commercial banks with an aggregate outstanding balance of \$589.6 million. The long-term bank borrowings outstanding as of December 31, 2015 bore an average interest rate of 2.53% per annum and had maturities ranging from 2016 through 2019. We expect to continue to rollover our bank borrowings when they become due. To the extent we are unable to rollover our bank borrowings for whatever reason, we will repay such borrowings with cash generated from operating activities or alternative funding sources. Certain bank borrowings were guaranteed by Hanwha Chemical. See Note 13 to our consolidated financial statements included elsewhere in this annual report.

As of December 31, 2015, the principal amount of the Malaysian government loan was MYR 850 million (\$198 million, translated at the rate of 0.2330 U.S. dollar per one Malaysian Ringgit) and is repayable in installments from 2013 through 2031. Interest rates are variable, with a fixed 0% interest through 2019, a fixed 1% interest through 2027 and a fixed 2% interest through maturity. The fixed assets of Hanwha Q CELLS Malaysia were pledged as collaterals and the loan was guaranteed by Hanwha Chemical. The book value of the Malaysian government loan as of December 31, 2015 was \$125.0 million, which is approximately the fair value of the loan measured at an effective interest rate of 4.3% per annum.

As of December 31, 2015, we had long-term notes with an outstanding principal amount of \$100.0 million, which were issued by Hanwha Q CELLS Hong Kong in January 2013 with maturity of January 2016. The notes bear interests at a floating rate indexed to three-month LIBOR plus a margin of 2.23% per annum, payable on a quarterly basis. All the payments on the notes are guaranteed by Hanwha Chemical. We repaid the notes at maturity using the proceeds from the long-term notes issued in January 2016 as further explained below.

On January 11, 2016, we issued long-term notes with an outstanding principal amount of \$100.0 million, which bear interests at a floating rate indexed to three-month LIBOR plus a margin of 2.9% per annum, payable on a quarterly basis. These notes will mature in January 2019.

As of December 31, 2015, we had cash and cash equivalents of \$200.0 million. Our cash and cash equivalents primarily consist of cash on hand and bank deposits, which are unrestricted as to withdrawal and use and have original maturities less than 90 days. As of December 31, 2015, we had restricted cash in the amount of \$172.2 million, which represents amounts held by a bank as security for letters of credit facilities, notes payable and bank borrowings and, therefore, are not available for our use. The restriction on the use of restricted cash is generally expected to be released at the maturity of the underlying letter of credit facilities, notes payable and bank borrowings which range from three months to 12 months, unless the underlying liabilities are rolled over or a default occurs. As we expect to roll over most of the underlying short-term liabilities, we do not expect the total amount of restricted cash to decrease substantially in the foreseeable future. As of December 31, 2015, unused loan facilities for short-term and long-term borrowings amounted to \$52.7 million.

# C. Research and Development, Patents and Licenses

The PV industry is characterized by rapidly evolving technology advancements. Achieving fast and continual technology improvements is of critical importance to maintaining our competitive advantage. Our research and development efforts concentrate on lowering production costs per watt by increasing the conversion efficiency rate of our products and reducing silicon usage by reducing the thickness of PV cells. Our research and development department works closely with our manufacturing department to lower production costs by improving our production efficiency and also with universities and research institutes to develop new technology and products.

We have been developing advanced technologies to improve the conversion efficiency and reduce the production cost of our PV products. Through the acquisition of Q CELLS in February 2015, we plan to leverage Q CELLS' advanced technology and research processes to improve our product performance and reliability and reduce production costs. Our primary research and development center is located at Thalheim, Germany, which employed 205 highly trained researchers as of December 31, 2015. In the past, Q CELLS has developed and commercialized a wide range of products and standard production processes. For example, Q CELLS' engineers developed the 6-inch solar cell, the 3-busbar layout and the full-square monocrystalline solar cell. Q CELLS also succeeded in 2014 in the commercial

production of multicrystalline PERC cells, which have higher conversion efficiency rate than traditional BSF cells, at its German facilities and started marketing them under our "Q.ANTUM" brand. Q CELLS' research and development expenses were \$30.8 million and \$27.4 million in 2013 and 2014, respectively. Our research and development expenses were \$48.3 million in 2015.

As of the date of this annual report, we had been granted 79 patents and utility models and 27 patent applications pending in China, 38 patents and 72 patent applications pending in Germany and 40 patents and 41 patent applications pending in other countries. Our issued patents and pending patent applications relate primarily to process technologies for manufacturing PV cells.

### **D.** Trend Information

Other than as disclosed elsewhere in this annual report, we are not aware of any trends, uncertainties, demands, commitments or events since January 1, 2016 that are reasonably likely to have a material adverse effect on our net revenues, income, profitability, liquidity or capital resources, or that caused the disclosed financial information to be not necessarily indicative of future operating results or financial conditions.

# E. Off-Balance Sheet Arrangements

We have not entered into any material financial guarantees or other commitments to guarantee the payment obligations of third parties. We have not entered into any derivative contracts that are indexed to our shares and classified as shareholders' equity, or that are not reflected in our consolidated financial statements. Furthermore, we do not have any retained or contingent interest in assets transferred to an unconsolidated entity that serves as credit, liquidity or market risk support to such entity. We do not have any variable interest in any unconsolidated entity that provides financing, liquidity, market risk or credit support to us or that engages in leasing, hedging or research and development services with us.

# F. Tabular Disclosure of Contractual Obligations

The following table sets forth our contractual obligations as of December 31, 2015:

	Payment Due by Period				
	Less than				More than
	Total 1-3 Years 3-5 Years				
		1 Year			5 Years
	(In milli				
Long-term debt obligations <sup>(1)</sup>	847.7	177.6	440.7	14.5	214.9
Operating lease obligations	4.9	3.2	1.0	0.7	-
Commitments relating to the acquisition of fixed assets	3.4	3.4	-	-	-
Total	856.0	184.2	441.7	15.2	214.9

The long-term debt obligations represent the principals and the interests of (i) long-term bank borrowings, (1)(ii) long-term notes and (iii) loan from the Malaysian government. Please see Note 13, "Borrowings", and Note 19, "Long-Term Notes", to our audited consolidated financial statements.

#### G. Safe Harbor

This annual report contains forward-looking statements that relate to future events, including our future operating results and conditions, our prospects and our future financial performance and condition, all of which are largely based on our current expectations and projections. The forward-looking statements are contained principally in the

sections entitled "Prospectus Summary," "Risk Factors," "Use of Proceeds," "Management's Discussion and Analysis of Financial Condition and Results of Operations" and "Our Business." These statements are made under the "safe harbor" provisions of the U.S. Private Securities Litigation Reform Act of 1995. You can identify these forward-looking statements by terminology such as "may," "will," "expect," "anticipate," "future," "intend," "plan," "believe," "estimate," "is/a or other and similar expressions. Forward-looking statements involve inherent risks and uncertainties. A number of factors could cause actual results to differ materially from those contained in any forward-looking statement, including but not limited to the following:

our expectations regarding the worldwide demand for electricity and the market for solar energy;

our beliefs regarding the effects of environmental regulation, lack of infrastructure reliability and long-term fossil fuel supply constraints;

our beliefs regarding the inability of traditional fossil fuel-based generation technologies to meet the demand for electricity;

- our beliefs regarding the importance of environmentally friendly power generation;
- our expectations regarding governmental support for the deployment of solar energy;

our beliefs regarding the acceleration of adoption of solar technologies;

our expectations with respect to advancements in our technologies;

our beliefs regarding the competitiveness of our solar products;

our expectations regarding the scaling of our manufacturing capacity;

our expectations with respect to revenue growth and profitability;

our expectations with respect to our ability to secure raw materials, especially silicon and silicon wafers, in the future:

our ability to integrate the businesses of Hanwha SolarOne and Q CELLS;

competition from other manufacturers of PV products and conventional energy suppliers;

our future business development, results of operations and financial condition;

future economic or capital market conditions; and

those described under the section entitled "Risk Factors."

This annual report also contains data related to the PV market worldwide taken from third-party reports. The PV market may not grow at the rates projected by the market data, or at all. The failure of the market to grow at the projected rates may have a material adverse effect on our business and the market price of the ADSs. In addition, the rapidly changing nature of the PV market subjects any projections or estimates relating to the growth prospects or future condition of our market to significant uncertainties. If any one or more of the assumptions underlying the market data turns out to be incorrect, actual results may differ from the projections based on these assumptions. You should not place undue reliance on these forward-looking statements.

The forward-looking statements made in this annual report relate only to events or information as of the date on which the statements are made in this annual report. Except as required by law, we undertake no obligation to update or revise publicly any forward-looking statements, whether as a result of new information, future events or otherwise,

after the date on which the statements are made or to reflect the occurrence of unanticipated events. You should read this annual report completely and with the understanding that our actual future results may be materially different from what we expect.

# ITEM 6 DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES

# A. Directors and Senior Management

#### **Directors and Executive Officers**

The following table sets forth information regarding our directors and executive officers.

Name	Age	Position/Title	Term
Seong Woo Nam	59	Director, Chairman and Chief Executive Officer	December 2016
Jung Pyo Seo	50	Director and Chief Financial Officer	December 2016
Dong Kwan Kim	33	Director and Chief Commercial Officer	December 2017
Seung Deok Park	46	Director and Chief Technology Officer	December 2017
Seung Heon Kim	59	Independent Director	December 2017
Hyun Chul Chun	58	Independent Director	December 2017
David N. K. Wang	69	Independent Director	December 2016

#### Directors

Mr. Seong Woo Nam has served as our chairman of the board and chief executive officer since April 2014. Prior to his current position, Mr. Nam was the executive vice president and general manager of Samsung Electronics' IT Solutions Business. Prior to leading the IT Solutions Business at Samsung Electronics, Mr. Nam spent eight years directing the business innovation team at Samsung Electronics across a broad range of business segments including planning, supply chain management, logistics, and information strategy. He received his bachelor's degree in political science from Sogang University in 1983.

Mr. Jung Pyo Seo has served as our director since April 2014 and as our chief financial officer since July 2011. He also serves as a member of our corporate governance and nominating committee. Prior to his current position, Mr. Seo served as chief financial officer and chief operating officer of Azdel Inc., in Virginia from 2008 to 2011. While with Azdel Inc., Mr. Seo rebuilt the company's cash and debt management systems and processes, implemented a new ERP system, managed commercial banking relationships, raised capital and helped the company expand market share in a competitive market with rising raw material prices. He also played an important role in the acquisition and post-acquisition integration of Azdel Inc. by Hanwha Corporation. Prior to that, Mr. Seo held a variety of accounting, finance and sales-related positions at Hanwha Resorts Corporation and Hanwha Chemical for 12 years. Mr. Seo received an MBA with a concentration in Finance from the University of Washington, and a B.A. with a concentration in Finance and Accounting from Seoul National University.

*Mr. Dong Kwan Kim* has served as our director since March 2015 and as our chief commercial officer since September 2014. Prior to his current position, Mr. Kim served as chief strategic marketing officer at Q CELLS since August 2013, where he was instrumental in developing new markets for the company and expanding downstream business opportunities. Mr. Kim had previously served as chief strategy officer of Hanwha SolarOne from December 2011 until July 2013 and was a member of the board of directors from December 2010 until August 2013, and was re-appointed in March 2014. He received his bachelor's degree in political science from Harvard University in 2006.

Mr. Seung Deok Park has served as our director since December 2015 and as head of our corporate planning team since July 2015. Mr. Park joined Hanwha Chemical in 1994 as a research engineer, and in 2009 moved to the Hanwha Group headquarters as a director focused on incubation of new business opportunities. He joined Hanwha SolarOne in January 2012 as a senior manager in product management. He was promoted to a vice president in January 2016. Mr. Park received his bachelor's degree in chemical engineering from Sogang University, Seoul, Korea in 1993 and his master's degree in chemical engineering from Pohang University of Science & Technology, Pohang, Korea in 1995.

*Mr. Seung Heon Kim* has served as our independent director since January 2016 and is a vice president at the Defense Acquisition Program Institute, a non-profit organization licensed by the Defense Acquisition Program Administration, where Mr. Kim served as Director General of Cost Accounting and Verification Group from August 2011 to August

2013. He also served as a non-executive member of the board of directors of the Korea Consumer Agency, a public institution established under the Fair Trade Commission, from 2013 to 2015. From 1988 to 2011, Mr. Kim held several positions at Samil PricewaterhouseCoopers, including audit partner, where he led audit services to a broad range of Korean and multinational companies in a variety of industries. Mr. Kim is a certified public accountant licensed in Korea and California and has spent over 30 years holding accounting and audit related positions. He received both his BA and MBA degrees from Seoul National University in Korea.

*Mr. Hyun Chul Chun* has served as our independent director since January 2016 and has been a managing partner at Saesidae Accounting Corporation, which he joined in April 2014. He is also an audit committee member of Kangwon Land Inc. and a part-time auditor of Unicef Korea. From 1994 to 2014, he held several positions at Deloitte Anjin LLC, including audit partner and dean of Deloitte Academy. Mr. Chun is a certified public accountant licensed in Korea and has spent over 30 years holding accounting and audit related positions. He received both his BA and MBA degrees from Yonsei University in Korea.

Dr. David N.K. Wang has served as our independent director since April 2009. He also serves as a member of our audit committee, compensation committee and corporate governance and nominating committee. Dr. Wang is currently the chairman of the board of Ether Optronics Inc. and was the president and chief executive officer of Semiconductor Manufacturing International Corporation (SMIC) and an overseas advisor to the Ministry of Science and Technology of the People's Republic of China from 2009 to 2011. He is also an advisor to the Greater China Innovation and Entrepreneurship project of Stanford University in the United States. He was a member of the board of directors of Semiconductor Equipment and Materials International (SEMI) and chairman of its China Regional Advisory Board. From September 2005 to June 2007, Dr. Wang served as the chief executive officer of Huahong Group and concurrently chairman of Huahong NEC, a subsidiary of Huahong Group. Prior to joining Huahong Group, Dr. Wang served as executive vice president of Applied Materials and president of Applied Materials Asia. Dr. Wang was responsible for Applied Materials' business strategy, planning and execution throughout Asia. Dr. Wang has also been a member of, chaired and helped found a variety of councils, committees and associations related to technology and Asia Pacific business and economy. He received his Ph.D. degree in Materials Science from the University of California, Berkeley.

# B. Compensation

# Compensation

In 2015, we paid aggregate cash compensation of approximately \$5.2 million to our directors and executive officers. In 2013 and 2014, Q CELLS paid aggregate cash compensation of \$3.6 million and \$2.0 million, respectively, to its directors and executive officers. For options granted to officers and directors, see "—2006 Share Option Plan" and "—2007 Equity Incentive Plan."

The purposes of our 2006 share option plan and 2007 equity incentive plan are to attract and retain the best available personnel for positions of substantial responsibility, provide additional incentive to employees, directors and consultants and promote the success of our business. Our board of directors believes that our company's long-term success is dependent upon our ability to attract and retain superior individuals who, by virtue of their ability, experience and qualifications, make important contributions to our business.

2006 Share Option Plan

We adopted our 2006 share option plan in November 2006. Our 2006 share option plan provides for the grant of options to purchase our ordinary shares, subject to vesting.

Administration. Our 2006 share option plan is administered by the compensation committee of our board of directors. The committee will determine the provisions, terms and conditions of each option grant, including, but not limited to, the exercise price for the options, vesting schedule, forfeiture provisions, form of payment of exercise price and other applicable terms. The exercise price may be adjusted in the event of certain share or rights issuances by our company.

Option Exercise. Our 2006 Share Option Plan requires the options be vested over five years in equal portions, except that the vesting schedule of options granted to certain of our professionals, independent directors and advisors may be less than five years if our compensation committee deems it necessary and appropriate. The options, once vested, are exercisable at any time before November 30, 2016, at which time the options will become null and void. The exercise prices of the options are determined by the compensation committee.

Termination of Awards. Options granted under our 2006 share option plan have specified terms set forth in a share option agreement. Each employee who has been granted options shall undertake to work for our company for at least five years starting from the grant date, or for such term as is otherwise specified in the individual's share option agreement. In the event that the employee's employment with our company terminates without cause, the employee shall be entitled to exercise his or her vested options within three months of his or her termination, and any unvested options will be forfeited to our company. However, if instead the employee's employment is terminated by our company for cause, all of his or her unexercised options, whether vested or unvested, will be forfeited to our company.

*Share Split or Combination*. In the event of a share split or combination of our ordinary shares, the options, whether exercised or not, shall be split or combined at the same ratio.

Amendment and Termination of Plan. Our compensation committee may at any time amend, suspend or terminate our 2006 share option plan. Amendments to our 2006 share option plan are subject to shareholder approval, to the extent required by law, or by stock exchange rules or regulations. Any amendment, suspension or termination of our 2006 share option plan may not adversely affect awards already granted without written consent of the recipient of such awards.

Our board of directors authorized the issuance of up to 10,799,685 ordinary shares upon exercise of awards granted under our 2006 share option plan. The following table sets forth certain information regarding our outstanding options under our 2006 share option plan as of the date of this annual report.

Undoulsing	Emanaiaa Daiaa	Cross Data	Emmination Dat

Name	Underlying	Exercise Price	Grant Date	Expiration Date
	<b>Outstanding Option</b>			
		(\$/ADS)		
Seong Woo Nam	_		_	_
Jung Pyo Seo	_		_	
Dong Kwan Kim	_		_	
Seung Deok Park	_	_	_	_
Seung Heon Kim	_		_	
Hyun Chul Chun	_	_	_	_
David N.K. Wang	_		_	
Other individuals as a group	5,128	90.0	November 30, 2006	November 30, 2016
	3,000	101.0	August 16, 2007	November 30, 2016
	2,000	129.0	October 26, 2007	November 30, 2016
	1,000	136.5	November 1, 2007	November 30, 2016
	2,000	265.5	December 13, 2007	November 30, 2016
Total	13,128			

No outstanding share option was held by such person.

**ADSs** 

2007 Equity Incentive Plan

We adopted our 2007 equity incentive plan in August 2007. It provides for the grant of options, restricted stock, restricted stock units, stock appreciation rights, performance units and performance stock to our employees, directors and consultants. The maximum aggregate number of our ordinary shares that may be issued under the 2007 equity

incentive plan is 10,799,685. In addition, the plan provides for an annual increase in the number of shares available for issuance on the first day of each fiscal year, beginning with our 2008 fiscal year, equal to 2% of our then outstanding ordinary shares or such lesser amount as our board of directors may determine.

Administration. Different committees with respect to different groups of service providers, comprised of members of our board or other individuals appointed by the board, may administer our 2007 equity incentive plan. The administrator has the power to determine which individuals are eligible to receive an award, the terms of the awards, including the exercise price (if any), the number of shares subject to an award, the exercisability of the awards and the form of consideration payable upon exercise.

Options. The exercise price of incentive stock options must be at least equal to the fair market value of our ordinary shares on the date of grant; however, the overseas price of our non-statutory stock options may be as determined by the administrator. The term of an incentive stock option may not exceed ten years, except that with respect to any participant who owns 10% of the voting power of all classes of our outstanding shares as of the grant date, the term must not exceed five years and the exercise price must equal at least 110% of the fair market value on the grant date. The administrator determines the term of all other options. Upon the termination of the service of a participant, he or she may exercise his or her vested options for the period of time stated in the option agreement, and any unvested options are forfeited to our company. Generally, if termination is due to death or disability, the option will remain exercisable for twelve months. In all other cases, the option will generally remain exercisable for three months. However, an option generally may not be exercised later than the expiration of its term.

Restricted Stock. Restricted stock awards are ordinary shares that vest in accordance with terms and conditions established by the administrator and set forth in an award agreement. The administrator will determine the number of shares of restricted stock granted to any employee and may impose whatever conditions to vesting it determines to be appropriate.

Stock Appreciation Rights. Stock appreciation rights allow the recipient to receive the appreciation in the fair market value of our ordinary shares between the date of grant and the exercise date. The exercise price of stock appreciation rights granted under our plan may be as determined by the administrator. Stock appreciation rights expire under the same rules that apply to options.

*Performance Units and Performance Shares*. Performance units and performance shares are awards that will result in a payment to a participant generally only if performance goals established by the administrator are achieved. The administrator will establish organizational or individual performance goals in its discretion, which, depending on the extent to which they are met, will determine the number and the value of performance units and performance shares to be paid out to participants.

Restricted Stock Units. Restricted stock units are similar to awards of restricted stock, but are not settled unless the award vests. Restricted stock units may consist of restricted stock, performance share or performance unit awards, and the administrator may set forth restrictions based on the achievement of specific performance goals.

Amendment and Termination. Our 2007 equity incentive plan will automatically terminate in 2017, unless we terminate it sooner. Our board of directors has the authority to amend, alter, suspend or terminate the plan provided such action does not impair the rights of any participant with respect to any outstanding awards.

Our board of directors authorized the issuance of up to 10,799,685 ordinary shares upon exercise of awards granted under our 2007 equity incentive plan. The following table sets forth certain information regarding our outstanding options under our 2007 equity incentive plan as of the date of this annual report.

**ADSs** 

**Underlying Exercise** 

Name Date of Grant Expiration Date

**Outstanding Price** 

**Option** 

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		(\$/ADS)		
Seong Woo Nam		_	_	_
Jung Pyo Seo			_	
Dong Kwan Kim		_	_	_
Seung Deok Park		_	_	_
Seung Heon Kim			_	
Hyun Chul Chun		_	_	_
David N.K. Wang	6,000	44.0	April 2, 2009	April 2, 2019
Other individuals as a group	400	218.8	May 28, 2008	May 28, 2018
	8,822	67.2	October 16, 2008	October 16, 2018
	100	67.2	March 17, 2009	March 17, 2019
	400	37.1	April 28, 2009	April 28, 2019
	935	59.4	September 11, 2009	September 11, 2019
	5,266	68.6	December 3, 2009	December 3, 2019
	3,000	79.4	December 28, 2009	December 28, 2019
	750	74.8	June 28, 2010	June 28, 2020
Total	25,673			

No outstanding share option was held by such person.

The following table sets forth certain information regarding our granted restricted stock units under our 2007 equity incentive plan as of the date of this annual report.

	ADSs		
Name	Underlying Granted	Date of Grant	Expiration Date
	<b>Restricted Stock Units</b>		
Seong Woo Nam	_	_	_
Jung Pyo Seo	861	March 1, 2015	March 1, 2025
Dong Kwan Kim	453	March 1, 2015	March 1, 2025
Seung Deok Park	498	March 1, 2015	March 1, 2025
Seung Heon Kim	_	_	_
Hyun Chul Chun	_	_	_
David N.K. Wang	750	January 1, 2010	January 1, 2020
	750	January 1, 2011	January 1, 2021
	750	January 1, 2012	January 1, 2022
	1,500	January 1, 2013	January 1, 2023
	1,500	January 1, 2014	January 1, 2024
	1,500	January 1, 2015	January 1, 2025
Other individuals as a group	1,999	November 30, 2007	November 30, 2017
	750	January 1, 2008	January 1, 2018
	750	January 1, 2009	January 1, 2019
	750	January 1, 2010	January 1, 2020
	750	January 1, 2011	January 1, 2021
	1,200	February 28, 2011	February 28, 2021
	2,250	May 31, 2011	May 31, 2021
	3,750	November 29, 2011	November 29, 2021
	750	January 1, 2012	January 1, 2022
	1,500	January 1, 2013	January 1, 2023
	1,500	January 1, 2014	January 1, 2024
	1,500	January 1, 2015	January 1, 2025
	22,579	August 1, 2014	August 1, 2024
	22,893	March 1, 2015	March 1, 2025
Total	71,483		

No restricted stock units have been granted to such person.

### C. Board Practices

Communices of the Board of Buccions	Committees	of the	<b>Board</b>	of	Directors
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Audit Committee

Our audit committee consists of Mr. Seung Heon Kim, Mr. Hyun Chul Chun and Dr. David N.K. Wang, and is chaired by Mr. Seung Heon Kim, a director with accounting and financial management expertise as required by the Nasdaq corporate governance rules (the "Nasdaq Rules").

Our board of directors has determined that each of Mr. Seung Heon Kim and Mr. Hyun Chul Chun qualifies as an "audit committee financial expert" as set forth under the applicable rules of the SEC. Each of the members of the audit committee is an "independent director" as defined in the Nasdaq Marketplace Rules.

All of the members of our audit committee satisfy the "independence" requirements of the Nasdaq Rules. The audit committee oversees our accounting and financial reporting processes and the audits of the financial statements of our company. The audit committee is responsible for, among other things:

selecting our independent auditors and pre-approving all auditing and non-auditing services permitted to be performed by our independent auditors;

· reviewing with our independent auditors any audit problems or difficulties and management's response;

reviewing and approving all proposed related party transactions, as defined in Item 404 of Regulation S-K under the Securities Act;

discussing the annual audited financial statements with management and our independent auditors;

reviewing major issues as to the adequacy of our internal control and any special audit steps adopted in light of material control deficiencies;

annually reviewing and reassessing the adequacy of our audit committee charter;

· such other matters that are specifically delegated to our audit committee by our board of directors from time to time;

meeting separately and periodically with management and our internal and independent auditors; and

reporting regularly to our board of directors.

Our audit committee has established a "whistleblower" reporting system to allow individuals to make anonymous communications to the audit committee regarding financial and accounting matters relating to our company.

Compensation Committee

Our compensation committee consists of Mr. Seung Heon Kim, Mr. Hyun Chul Chun and Dr. David N.K. Wang, and is chaired by Mr. Hyun Chul Chun. All of the members of our compensation committee satisfy the "independence" requirements of the Nasdaq Rules.

Our compensation committee assists our board of directors in reviewing and approving the compensation structure of our directors and executive officers, including all forms of compensation to be provided to our directors and executive officers. Members of the compensation committee are not prohibited from direct involvement in determining their own compensation. Our chief executive officer may not be present at any committee meeting during which his compensation is deliberated. The compensation committee is responsible for, among other things:

approving and overseeing the compensation package for our executive officers;

·reviewing and making recommendations to our board of directors with respect to the compensation of our directors;

reviewing and approving corporate goals and objectives relevant to the compensation of our chief executive officer, evaluating the performance of our chief executive officer in light of those goals and objectives, and setting the compensation level of our chief executive officer based on this evaluation; and

reviewing periodically and making recommendations to our board of directors regarding any long-term incentive compensation or equity plans, programs or similar arrangements, annual bonuses, employee pension and welfare benefit plans.

Corporate Governance and Nominating Committee

Our corporate governance and nominating committee consists of Mr. Seung Heon Kim, Mr. Hyun Chul Chun, Dr. David N.K. Wang and Mr. Jung Pyo Seo, and is chaired by Mr. Seung Heon Kim.

The corporate governance and nominating committee assists our board of directors in identifying individuals qualified to become our directors and in determining the composition of our board of directors and its committees. The corporate governance and nominating committee is responsible for, among other things:

identifying and recommending nominees for election or re-election to our board of directors, or for appointment to fill any vacancy;

reviewing annually with our board of directors its current composition in light of the characteristics of independence, age, skills, experience and availability of service to us;

identifying and recommending to our board the directors to serve as members of committees;

advising the board periodically with respect to significant developments in the law and practice of corporate governance as well as our compliance with applicable laws and regulations, and making recommendations to our board of directors on all matters of corporate governance and on any corrective action to be taken; and

monitoring compliance with our code of business conduct and ethics, including reviewing the adequacy and effectiveness of our procedures to ensure proper compliance.

#### **Duties of Directors**

Under Cayman Islands law, our directors owe to us fiduciary duties, including a duty of loyalty, a duty to act honestly, and a duty to act in what they consider in good faith to be in our best interests. Our directors also have a duty to exercise the skill they actually possess and such care and diligence that a reasonably prudent person would exercise in comparable circumstances. In fulfilling their duty of care to us, our directors must ensure compliance with our memorandum and articles of association, as amended and restated from time to time.

### Terms of Directors and Executive Officers

Our directors hold office until the expiration of such term as may be specified in the resolution appointing such director, or if no such term is specified until such time as they are removed from office by ordinary resolution or the unanimous written resolution of all shareholders. Any director appointed by the directors (either to fill a casual vacancy or as an addition to the existing directors) shall hold office only until the next following annual general meeting and shall then be eligible for re-election at that meeting. Any director may be removed by an ordinary resolution of our shareholders (including by a unanimous written resolution signed by all our shareholders). In addition, the office of a director will automatically be vacated if (i) he gives notice in writing to our company that he resigns the office of director, (ii) all of the directors (other than the one to be removed) pass a resolution or sign a notice effecting his removal from his office as such, (iii) he is prohibited from being a director under any applicable law, rules or regulations and the Nasdaq Rules, (iv) he absents himself (without being represented by proxy or an alternate director appointed by him) from three consecutive meetings of the board of directors without special leave of

absence from the directors, and all of the directors (other than the one to be removed) pass a resolution that he has by reason of such absence vacated office, (v) he dies, becomes bankrupt or makes any arrangement or composition with his creditors, or (vi) he is found to be or becomes of unsound mind. Our officers are appointed by and serve at the discretion of our board of directors.

The service contracts of our directors do not provide for benefits upon termination of their directorship.

#### **Employment Agreements**

We have entered into employment agreements with all of our executive officers. Under these agreements, each of our executive officers is employed for a specified time period. We may terminate his or her employment for cause at any time for certain acts of the employee.

Each executive officer has agreed to hold, both during and subsequent to the terms of his or her agreement, in confidence and not to use, except in pursuance of his or her duties in connection with the employment, any of our confidential information, technological secrets, commercial secrets and know-how. Our executive officers have also agreed to disclose to us all inventions, designs and techniques which resulted from work performed by them, and to assign us all right, title and interest of such inventions, designs and techniques.

Additionally, our executive officers are typically bound by non-competition provisions contained in their employment agreements that prohibit them from engaging in activities that compete with our business during and for a certain period after their employment with our company.

## D. Employees

The following table sets forth the number of our full-time employees by function as of December 31, 2015 and Q CELLS' full-time employees by function as of December 31, 2013 and 2014:

	As of D	ecember 31	,
	2013	2014	2015
	Q CELLS	Q CELLS	Hanwha Q CELLS
Manufacturing and engineering	617	647	7,792
General and administration	168	182	783
Quality control	87	97	557
Research and development	233	239	386
Purchasing and logistics	108	117	147
Marketing and sales	95	114	240
Total	1,308	1,396	9,905

The following table sets forth the number of our full-time employees by geographic location as of December 31, 2015 and Q CELLS' and Hanwha SolarOne's full-time employees by geographic location as of December 31, 2013 and 2014:

	As of D	December 31	,
	2013	2014	2015
	Q	O CELLC	Hanwha Q
	CELLS	Q CELLS	CELLS
China	-	-	6,555
Germany	855	893	448
Malaysia	445	488	1,887
Korea	-	-	795
Others	8	14	220
Total	1.308	1.396	9.905

We offer our employees competitive compensation packages and various training programs, and as a result we have generally been able to attract and retain qualified personnel.

We are subject to the local labor and employment laws of various jurisdictions in which we operate. For example, in Germany, our employees are covered by various labor laws that provide employees, through works councils, with rights of information and consultation with respect to specific matters involving their employer's business and operations, including downsizing or closure of facilities and employment terminations. The German worker protection laws could impair our flexibility in streamlining or restructuring our business operations in Germany. In China, as required by PRC regulations, we participate in various employee benefit plans that are organized by municipal and provincial governments, including housing, pension, medical and unemployment benefit plans. We are required under PRC law to make contributions to the employee benefit plans at specified percentages of the salaries, bonuses and certain allowances of our employees, up to a maximum amount specified by the local government from time to time. Members of the retirement plan are entitled to a pension equal to a fixed proportion of their salaries. The total amount of contributions we made to employee benefit plans in China in 2015 was \$13.2 million.

Our employees in Germany are represented by the works council organized under the German law, which is entitled to consultation and, in some areas, to co-determination rights concerning labor conditions. None of our employees in Malaysia is represented by a union.

We adopted our 2006 share option plan in November 2006, which provides an additional means to attract, motivate, retain and reward selected directors, officers, managers, employees and other eligible persons. An aggregate of 10,799,685 ordinary shares has been reserved for issuance under this plan.

We adopted our 2007 equity incentive plan in August 2007. It provides for the grant of options, restricted stock, restricted stock units, stock appreciation rights, performance units and performance stock to our employees, directors and consultants. The maximum aggregate number of our ordinary shares that may be issued under the 2007 equity incentive plan is 10,799,685. In addition, the plan provides for an annual increase in the number of shares available for issuance on the first day of each fiscal year, beginning with our 2008 fiscal year, equal to 2% of our then outstanding ordinary shares or such lesser amount as our board of directors may determine. As of December 31, 2015, options to purchase 2,420,050 ordinary shares have been granted and were outstanding under this plan and our 2006 share option plan.

We typically enter into a standard confidentiality and non-competition agreement with our management and research and development personnel. These contracts include a covenant that prohibits these individuals from engaging in any activities that compete with our business during, and for two years after, the period of their employment with our company.

We believe we maintain a good working relationship with our employees, and we have not experienced any significant labor disputes or any difficulty in recruiting staff for our operations. On March 29, 2013, Hanwha Q CELLS Qidong signed a collective bargaining agreement in accordance with the guidelines of the PRC labor law. The collective bargaining agreement covers all of the employees of Hanwha Q CELLS Qidong who are PRC citizens and is effective from March 29, 2013 to March 17, 2019.

In March 2015, as part of our strategy to reduce manufacturing cost, Q CELLS ceased the production of PV cells and modules at its manufacturing facilities in Thalheim, Germany. The manufacturing equipment was relocated to our other facilities in Malaysia in the first half of 2015.

In connection with the relocation of our manufacturing facilities, we have restructured our workforce in Germany. The production transfer to other sites and the corresponding restructuring has led to a reduction of the workforce in Germany by approximately 550 positions. We continue to maintain approximately 450 jobs in Germany. In February 2015, we have reached an agreement with the works council representing the employees in Germany on the terms and conditions of the restructuring program. In 2015, we incurred approximately \$22.0 million of restructuring cost, including termination payments, in connection with the restructuring. In connection with the restructuring of our workforce, we may be subject to disputes with our former employees and the related cost could have a material adverse effect on our business and results of operations.

# E. Share Ownership

The following table sets forth information with respect to the beneficial ownership of our ordinary shares as of March 3, 2016, by:

each of our directors and executive officers; and

each person known to us to own beneficially more than 5.0% of our ordinary shares.

	Shares Beneficially Owned <sup>(1)(2)</sup>	
	Number	%
Directors and Executive Officers:		
David N.K. Wang	487,500	*
Jung Pyo Seo	<del></del>	_
Seong Woo Nam	_	
Seung Deok Park	<del></del>	_
Seung Heon Kim	<del></del>	_
Hyun Chul Chun	<del></del>	_
All Directors and Executive Officers as a Group <sup>(3)</sup>	487,500	*
Major Shareholders:		
Hanwha Solar Holdings Co., Ltd. (4)	3,910,394,773	94.01 %

- \* less than 0.1%
- The person does not beneficially own any ordinary share or options exercisable within 60 days of the date of this annual report.
- Beneficial ownership is determined in accordance with Rule 13d-3 of the General Rules and Regulations under the (1)Securities Exchange Act of 1934, as amended, and includes voting or investment power with respect to the securities.
  - The number of shares beneficially owned by each listed person as of March 3, 2016. The number of ordinary shares outstanding in calculating the percentages for each listed person includes the ordinary shares underlying options exercisable by such person within 60 days of March 3, 2016. Percentage of beneficial ownership of each listed person is based on 4,159,609,517 ordinary shares outstanding as of March 3, 2016, as well as the ordinary shares underlying share options exercisable by such person within 60 days of the date of this annual report. This number excludes: (i) the remaining 401,407 ADSs which were issued to facilitate our convertible notes offering in
- (2) January 2008; (ii) the remaining 20,062,348 ordinary shares issued to Hanwha Solar at par value of \$0.0001 per ordinary share, in connection with Hanwha Solar's purchase of 36,455,089 ordinary shares of our company in September 2010; and (iii) the 21,322 ADSs (representing 1,066,100 ordinary shares) which have been reserved by our company as of March 3, 2016 to allow for the participation in the ADS program by our employees pursuant to our equity incentive plans from time to time. We excluded those shares as we do not believe that they will increase the number of ordinary shares considered outstanding for the purpose of calculating beneficial ownership. Our total outstanding ordinary shares would be 4,200,808,315 if those numbers mentioned above are to be included. Includes ordinary shares held by all of our directors and senior executive officers as a group, as well as the
- (3) ordinary shares underlying share options held by such directors and senior executive officers exercisable within 60 days of the date of this annual report.
  - Held 3,903,989,723 ordinary shares (excluding the remaining 20,062,348 ordinary shares issued to Hanwha Solar at par value of \$0.0001 per ordinary share, in connection with Hanwha Solar's purchase of 36,455,089 ordinary shares of our company in September 2010) and 128,101 ADSs (representing 6,405,050 ordinary shares) as of March 3, 2016. The address of Hanwha Solar Holdings Co., Ltd. is c/o Hanwha Chemical Corporation, Hanwha Building, 1, Janggyo-dong, Jung-gu, Seoul 100-797, Korea. Hanwha Solar is a wholly owned subsidiary of
- (4) Hanwha Chemical and Hanwha Chemical may therefore be deemed to be the beneficial owner of our ordinary shares held by Hanwha Solar. Hanwha Corporation together with its affiliates hold approximately 36.94% of the issued and outstanding shares of Hanwha Chemical and Hanwha Corporation may therefore be deemed to be the beneficial owner of our ordinary shares held by Hanwha Solar. Mr. Seung-Youn Kim, a representative director and executive officer of Hanwha Chemical and Hanwha Corporation, together with his affiliates hold approximately 36.04% of the issued and outstanding shares of Hanwha Corporation and Mr. Seung-Youn Kim may therefore be deemed to be the beneficial owner of our ordinary shares held by Hanwha Solar.

As of March 3, 2016, approximately 6.59% of our outstanding ordinary shares, represented by 5,532,525 ADSs, were held in the form of ADSs in the United States by 40 record holders, among which 37 record holders were U.S. holders.

ITEM 7 MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS

# A. Major Shareholders

Please refer to "Item 6.E. Share Ownership."

## **B.** Related Party Transactions

We engage from time to time in various transactions with related parties, including our affiliates. We believe that we (and, historically, both Q CELLS and Hanwha SolarOne) have conducted our transactions with related parties as we would in comparable arm's-length transactions with a non-related party, on a basis substantially as favorable to us as would be obtainable in such transactions.

After the completion of our initial public offering on December 26, 2006, we adopted an audit committee charter, which requires that the audit committee review all related party transactions on an ongoing basis and all such transactions be approved by the committee.

#### **Private Placement**

In September 2010, we issued in a private placement an aggregate of 36,455,089 ordinary shares to Hanwha Solar at a purchase price of \$2.144 per share for an aggregate sale price of \$78.2 million. Concurrently with the closing of this offering, we issued 30,672,689 ordinary shares to Hanwha Solar at par value of the ordinary shares and subsequently an additional 14,407,330 ordinary shares at par value, which shares were to remain outstanding so long as and to the extent that the 901,961 ADSs we issued to facilitate our convertible notes offering in January 2008 remain outstanding. In October 2011, we repurchased and cancelled 25,017,671 ordinary shares from Hanwha Solar at par value of \$0.0001 per ordinary share.

In connection with our public offering of 920,000 ADSs in November 2010, we issued in a private placement to Hanwha Solar an additional 45,981,604 ordinary shares at a price of \$1.8 per ordinary share for an aggregate sale price of \$82.8 million pursuant to a shareholder agreement we and Hanwha Solar entered into on September 16, 2010.

In February 2015, we issued 3,701,145,330 ordinary shares to Hanwha Solar in exchange for the transfer of 100% of the outstanding share capital of Q CELLS by Hanwha Solar to us and Q CELLS became a wholly-owned subsidiary of us. The new shares issued by us to Hanwha Solar in the transaction represent approximately 8.09 newly issued shares for each of our then-outstanding shares on a fully diluted basis.

#### **Shareholder Agreement**

In connection with the our acquisition of Q CELLS from Hanwha Solar and the issuance of our new shares to Hanwha Solar, we and Hanwha Solar entered into a shareholder agreement, dated as of December 8, 2014, which replaced the existing shareholder agreement, dated as of September 16, 2010, as amended by amendment No. 1, dated as of November 12, 2013.

Below is a summary of the key provisions of the shareholder agreement.

## Registration Rights

Under the shareholder agreement, Hanwha Solar will be entitled to specified registration rights with respect to any potential public offering of our ordinary shares or ADSs in the United States, and will be entitled to any analogous or equivalent rights with respect to any other offering of shares in any other jurisdiction pursuant to which we undertake to publicly offer or list such securities for trading on a recognized securities exchanges subject to applicable law.

#### **Board of Directors**

Three members of the board of directors will be "independent directors", as defined under Nasdaq Marketplace Rule 5605(a)(2) and otherwise satisfying the independence requirements imposed by Rule 10A-3 of the Exchange Act. Each independent director will be appointed for a two year term (or such other period of time as is generally applicable to other members of the board of directors).

The shareholder agreement does not specify the number of directors of our board of directors, while our memorandum and articles of association, as amended, provides that our board of directors will consist of not less than five and not more than ten directors.

#### Audit Committee

So long as we qualify as a "foreign private issuer" (as defined in Rule 3b-4(c) under the Exchange Act), Hanwha Solar will be entitled (but not required) to appoint one individual to serve as an observer to our audit committee so long as such individual (i) satisfies the "no compensation" prong of the independence requirements under Rule 10A-3 of the Exchange Act, (ii) is not a voting member or the chair of, our audit committee and (iii) is not an executive officer of Hanwha Solar or us.

## Specific Approvals

The prior approval of a majority of our independent directors will be required to delist the ADSs from Nasdaq, deregister our ordinary shares or the ADSs under the Exchange Act, or amend any provision of our organizational documents to the extent that such amendment would be inconsistent with or conflict with the provisions of the shareholder agreement.

Any "related party transaction," as defined in Nasdaq Marketplace Rule 5630, or transactions or matters involving a "related person" as defined under Item 404 of Regulation S-K promulgated under the Exchange Act, will require the prior approval of our audit committee.

In the event any matter is presented to our board of directors for prior approval or determination and any director who has been nominated by Hanwha Solar has an actual or potential conflict of interest with respect to such matter, as determined in good faith by a majority of our independent directors, then the approval or determination with respect to such matter will be made by a majority of the members of our board of directors without such conflict or interest.

### Restrictions on Further Purchases by Hanwha Solar

Hanwha Solar will not acquire, directly or indirectly, by purchase, squeeze-out, merger, consolidation, compulsory acquisition, scheme of arrangement, recapitalization, negotiated transaction or otherwise, that number of our securities that would result in a beneficial ownership percentage of 95.03% or greater unless such acquisition, however structured, shall have been approved in advance by a majority of our independent directors.

### Restrictions on Transfer by Hanwha Solar

Hanwha Solar will not effect any transaction or series of related transactions involving a sale(s) of our ordinary shares to any non-affiliated third party if, after giving effect to such sale, such third party (individually or together with its affiliates or other persons which would constitute a "group" (as defined under Section 13(d) of the Exchange Act) with such third party or its affiliates) would beneficially own 30% or more of the total number of issued and outstanding ordinary shares unless (i) approved in advance by a majority of the our independent directors, (ii) after giving effect to such sale(s), Hanwha Solar together with its affiliates continues to control us or (iii) such third party, its affiliates and/or persons which constitute a "group" with such third party, as the case may be, agree in writing to be bound by the terms of the shareholder agreement to the same extent as Hanwha Solar.

### **Equity Incentive Plan**

See "Item 6.B. Compensation—2006 Share Option Plan" and "Item 6.B. Compensation—2007 Equity Incentive Plan."

## Material Transactions with Certain Shareholders and Affiliated Companies

A summary of our material transactions with related parties is set forth below. In addition, see Note 27 to our audited consolidated financial statements included elsewhere in this annual report for a description of material transactions with related parties.

## Transactions between Hanwha SolarOne and Q CELLS

In 2013 and 2014, Hanwha SolarOne provided PV module processing services to Q CELLS to produce PV modules from PV cells provided by Q CELLS, which generated revenues amounting to \$66.6 million and \$84.1 million, respectively. Hanwha SolarOne also purchased PV cells and other raw materials from Q CELLS to produce its own PV modules, which amounted to \$15.6 million and \$9.1 million in 2013 and 2014, respectively. Since our acquisition of Q CELLS in February 2015, transactions between Hanwha SolarOne and Q CELLS have become intercompany transactions not reported in our consolidated financial statements.

### **Transactions with Hanwha Corporation**

Hanwha Corporation is the controlling shareholder of Hanwha Chemical, which is the parent company of Hanwha Solar, our largest shareholder, and it is engaged in the global trading business, among others. We sell (and, historically, both Q CELLS and Hanwha SolarOne sold) PV modules to Hanwha Corporation which then resells the PV modules purchased from us to system integrators and third-party distributors in various markets. We also purchase (and, historically, both Q CELLS and Hanwha SolarOne purchased) raw materials, primarily polysilicon and silver paste, from Hanwha Corporation. In 2015, our sales to Hanwha Corporation amounted to \$117.5 million and our purchase of raw materials from Hanwha Corporation amounted to \$306.7 million. Q CELLS' sales to Hanwha Corporation in 2013 and 2014 amounted to \$30.6 million, respectively. Q CELLS' purchase of raw materials from Hanwha Corporation in 2013 and 2014 amounted to \$165.3 million and \$310.8 million, respectively.

As of December 31, 2015, we had amount due to Hanwha Corporation of \$118.6 million, which primarily consisted of accounts payable related to purchases of raw materials, and amount due from Hanwha Corporation of \$75.6 million, which primarily consisted of accounts receivable related to sales of PV modules. Q CELLS had amount due to Hanwha Corporation of \$92.1 million and \$63.8 million as of December 31, 2013 and 2014, respectively, which primarily consisted of accounts payable related to purchases of raw materials. Q CELLS had amount due from Hanwha Corporation of \$37.9 million and \$125.3 million as of December 31, 2013 and 2014, respectively, which primarily consisted of accounts receivable related to sales of PV modules.

### Transactions with Hanwha Q CELLS USA Corp.

Hanwha Q CELLS USA Corp. is a wholly-owned subsidiary of Hanwha Q CELLS Americas Holdings Corp., an indirect subsidiary of Hanwha Corporation, and primarily engages in the sale and distribution of PV products and PV downstream business in the United States. Hanwha Q CELLS Americas Holdings Corp. is not our consolidated subsidiary. We sell (and, historically, Q CELLS sold) PV modules to Hanwha Q CELLS USA Corp. which then resell the PV modules purchased from us to system integrators and third-party distributors in the United States. Our sales to Hanwha Q CELLS USA Corp. in 2015 amounted to \$139.7 million. Q CELLS' sales to Hanwha Q CELLS USA Corp. in 2013 and 2014 amounted to \$4.3 million and \$2.5 million, respectively. In 2015, we also purchased PV modules from Hanwha Q CELLS USA Corp. for the amount of \$20.4 million.

As of December 31, 2015, we had amount due from Hanwha Q CELLS USA Corp. of \$58.9 million, which primarily consisted of accounts receivable/payable related to sales of PV modules. Q CELLS had amount due from Hanwha Q CELLS USA Corp. of \$15.3 million as of December 31, 2014, which primarily consisted of accounts receivable related to sales of PV modules.

## Transactions with Hanwha Q CELLS Japan Co., Ltd.

Hanwha Q CELLS Japan Co., Ltd. is an indirect subsidiary of Hanwha Corporation and is not our consolidated subsidiary. It primarily engages in the sale and distribution of PV products and PV downstream business in Japan. We sell (and, historically, both Q CELLS and Hanwha SolarOne sold) PV modules to Hanwha Q CELLS Japan Co., Ltd., which then resells the PV modules purchased from us to system integrators and third-party distributors in Japan. Our sales to Hanwha Q CELLS Japan Co., Ltd. in 2015 amounted to \$193.4 million. Q CELLS' sales to Hanwha Q CELLS Japan Co., Ltd. in 2013 and 2014 amounted to \$218.6 million and \$56.7 million, respectively.

As of December 31, 2015, we had amount due from Hanwha Q CELLS Japan Co., Ltd. of \$21.0 million, which primarily consisted of accounts receivable related to sales of PV modules. Q CELLS had amount due from Hanwha Q CELLS Japan Co., Ltd. of \$62.3 million and \$1.1 million as of December 31, 2013 and 2014, respectively, which primarily consisted of accounts receivable related to sales of PV modules.

## Transactions with Hanwha Q CELLS Korea Corp.

Hanwha Q CELLS Korea Corp. is an indirect subsidiary of Hanwha Corporation and is not our consolidated subsidiary. It primarily engages in the sale and distribution of PV products and PV downstream business in Korea. We sell (and, historically, both Q CELLS and Hanwha SolarOne sold) PV modules to Hanwha Q CELLS Korea Corp., which then resells the PV modules purchased from us to system integrators and third-party distributors in Korea. Our sales to Hanwha Q CELLS Korea Corp. in 2015 amounted to \$76.5 million. Q CELLS' sales to Hanwha Q CELLS Korea Corp. in 2013 and 2014 amounted to \$7.5 million and \$0.2 million, respectively.

As of December 31, 2015, we had amount due from Hanwha Q CELLS Korea Corp. of \$142.2 million, which primarily consisted of accounts receivable related to sales of PV modules.

#### **Transactions with Hanwha Chemical**

Hanwha Chemical, which is the parent company of Hanwha Solar, our largest shareholder, has guaranteed certain borrowings and notes of us (and, historically, both Q CELLS and Hanwha SolarOne), which have paid guarantee fees to Hanwha Chemical. As of December 31, 2015, the amount of our bank borrowings guaranteed or jointly guaranteed by Hanwha Chemical amounted to \$690.2 million. The amount of Q CELLS' bank loans, government loan and purchase price liabilities guaranteed by Hanwha Chemical amounted to \$361.8 million and \$413.5 million as of December 31, 2013 and 2014, respectively. In 2015, we purchased raw materials from Hanwha Chemical for the amount of \$35.6 million.

### Transactions with Hanwha Advanced Materials Corp.

Hanwha Advanced Materials Corp. is a wholly-owned subsidiary of Hanwha Chemical that engages in the manufacturing of various automotive and electronics materials, and is not our consolidated subsidiary. We purchase (and, historically, both Q CELLS and Hanwha SolarOne purchased) raw materials from Hanwha Advanced Materials Corp. Our purchase of raw materials from Hanwha Advanced Materials Corp. in 2015 amounted to \$47.3 million. Q CELLS' purchase of raw materials from Hanwha Advanced Materials Corp. in 2013 and 2014 amounted to nil and \$5.5 million, respectively.

As of December 31, 2015, we had amount due to Hanwha Advanced Materials Corp. of \$14.4 million, which primarily consisted of accounts payable related to purchases of raw materials.

C. Interests of Experts and Counsel

Not applicable.
ITEM 8 FINANCIAL INFORMATION
A. Consolidated Statements and Other Financial Information
We have appended consolidated financial statements filed as part of this annual report.
Export Sales
Our export sales in 2015 were \$1,281.4 million and accounted for 71.2% of our net revenues.
Legal and Administrative Proceedings

On July 26, 2012, we brought a lawsuit against Hoku Corporation and Hoku Materials, Inc. (collectively, "Hoku"), one of our polysilicon suppliers, at the Los Angeles Superior Court for Hoku's failure to perform a multi-year framework polysilicon supply agreement entered into on November 19, 2007. Hoku has never made any delivery of polysilicon, and has also failed to return a \$49 million prepayment to us. We demanded Hoku to return the prepayment and have vigorously pursued our claims against Hoku and based on the underlying facts. Hoku Corporation and Hoku Materials, Inc. each filed a Chapter 7 Petition in the Bankruptcy Court of Pocatello, Idaho on July 2, 2013. We are monitoring these Chapter 7 bankruptcy proceedings by both to determine whether the respective Chapter 7 trustees are able to successfully administer the estates, recover money and property for liquidation, make distributions on allowed claims and maximize our recovery. See "Item 3.D. Risk Factors—Risks Related to Our Company—We may be subject to legal proceedings in connection with the multi-year supply agreements we entered into previously and such proceedings can be both costly and time consuming and may significantly divert the efforts and resources of our management personnel."

We face payment collection difficulties with respect to certain customers, which may materially and adversely impact our operating margins. For example, on June 8, 2012, we submitted an arbitration request to Guangzhou Arbitration Commission requiring Guo Hua, owner of a PV project for which we acted as an EPC contractor, to pay a total amount of RMB92 million (\$14.2 million) including, among other things, overdue payment of EPC contract price, accrued interest, damages and legal cost in accordance with the EPC contract. On August 5, 2012, Guo Hua submitted an counterclaim to Guangzhou Arbitration Commission alleging that we have substantially breached the EPC contract, and Guo Hua requested termination of the EPC contract and demanded us to pay a total amount of approximately RMB187 million (\$28.9 million) for breach of contract. On September 11, 2014, Guangzhou Arbitration Commission issued their arbitral award which dismissed Guo Hua's counterclaim for approximately RMB187 million and ordered Guo Hua to pay RMB78.2 million (\$12.1 million) plus interests for late payment at the rate of 8.33% per month since December 20, 2010 until the RMB78.2 million is fully paid. On January 13, 2015, we filed an application to Guangdong Heyuan Court to enforce such arbitral award, and two days later Guangdong Heyuan Court ordered Guo Hua to perform its obligations under the arbitral award. Guo Hua failed to do so. On December 7, 2015, Guangdong Heyuan Court ordered the evaluation and auction of Guo Hua's assets to enforce the arbitral award. As of the date of this annual report, the evaluation is still on-going. We are also claiming that Guo Hua's shareholders shall be held jointly liable for a part of the arbitral award. See "Item 3.D. Risk Factors—Risks Related to Our Company—We may be unable to collect payments from our customers on a timely basis or at all. If such collection problems occur, our business may suffer and our results of operations may be materially and adversely affected."

As a result of a petition filed on October 9, 2011 by U.S. producers of solar crystalline silicon PV cells, or solar panels, on December 7, 2012, the USDOC, published an Antidumping Duty Order (an "AD Order") and a Countervailing Duty Order (a "CVD Order") on solar panels imported from China. Consequently, imports of solar panels from Hanwha Q CELLS Qidong are subject to a combined effective AD and CVD deposit rate of 29.18%, of which 15.24% is attributable to the CVD. Imports of solar panels from Hanwha O CELLS Hong Kong are subject to a combined effective rate of 254.66%, which is comprised of an AD of 239.42% and a CVD of 15.24%. Actual AD and CVD ultimately due are determined by the DOC after its review of actual transactions. Such review takes place annually in the anniversary month (December) of the publication of the AD and CVD Orders, and covers the preceding one-year period. In December 2013, the U.S. industry requested administrative reviews in both the AD and CVD cases and the resulting reviews were initiated by the USDOC on February 3, 2014. The U.S. industry requested that Hanwha Q CELLS Qidong be reviewed in both the AD and CVD cases. In the course of those reviews, based on the USDOC's regulations, the U.S. industry withdrew its requests for the AD and CVD reviews of Hanwha O CELLS Qidong. As a consequence, its AD and CVD rates remained unchanged and the previous AD deposits paid on entries into the United States made from May 25, 2012 to November 30, 2013 are to be liquidated at the deposit rate in effect at the time of entry, Similarly, CVD deposits paid on entries into the United States made from March 26 to December 31, 2012 are to be liquidated at the deposit rate in effect at the time of entry. Additionally, no request of Hanwha O CELLS Oidong's AD entries made during the period from December 1, 2013 to November 30, 2015 or of its CVD entries made during the period from January 1, 2013 to December 31, 2014 was made to the USDOC. Consequently, these entries are to be liquidated at the deposit rates in effect at the time of entry.

In addition, on December 31, 2013, SolarWorld Americas, Inc. filed new AD cases against similar CSPV products from China and Taiwan and a new CVD case against China. These new cases seek AD and CVD against (i) CSPV products with cells with any stage of production in China, if the cells are assembled in China, regardless of the country of origin of the cells, as well as (ii) CSPV products containing cells that were of Taiwanese origin. The

USDOC and USITC initiated investigations on January 21, 2014.

In its final determinations in these investigations, the USDOC found that PRC and Taiwanese exporters were selling subject CSPV products to the United States at less than fair value (the AD investigation) and/or that PRC exporters are receiving actionable subsidies (the CVD investigation). The USITC published its final determination on February 10, 2015 that the American industry was materially injured as a result of these imports, and the USDOC published final orders on February 18, 2015, requiring importers of subject CSPV products, including Hanwha Q CELLS Qidong and Hanwha Q CELLS Hong Kong, to pay AD and/or CVD deposits for their entries of subject CSPV products into the United States.

In connection with the USDOC's AD investigation of subject CSPV products from China, the USDOC applied an AD deposit rate of 52.13% to Hanwha Q CELLS Qidong and Hanwha Q CELLS Hong Kong as "separate rate" companies, based on the USDOC's findings with respect to the other Chinese exporters selected for individual examination. In connection with the USDOC's AD investigation of subject CSPV products from Taiwan, the USDOC applied an AD deposit rate of 19.50% to Hanwha Q CELLS Qidong and Hanwha Q CELLS Hong Kong as "all others" companies, based on the USDOC's findings with respect to other Taiwanese exporters selected for individual examination.

Moreover, in connection with the CVD investigation and Final Order, the USDOC applied a CVD deposit rate of 38.43% to Hanwha Q CELLS Qidong and Hanwha Q CELLS Hong Kong as an "all-other" company, which is based on the USDOC's findings with respect to the other Chinese exporters selected for individual examination.

Moreover, entries of subject CSPV products made before USITC's final determination are potentially subject to different AD and CVD rates than those identified in the USDOC Final Orders. In connection with the CVD investigation, U.S. Customs and Border Protection ("CBP") has continued to suspend liquidation of unliquidated CVD deposits of 26.89% for entries of subject cells from the PRC entering the United States on or after June 10, 2014 (the date on which USDOC published its preliminary CVD determination) but before October 8, 2014 (the date on which USDOC instructed CBP to discontinue the suspension of liquidation).

Similarly, in connection with the AD investigations, CBP will continue to suspend liquidation of unliquidated AD deposits of 42.33% for entries of Photovoltaic Products from China and 24.23% for entries of Photovoltaic Products from Taiwan entering the United States on or after July 31, 2014 (the date on which USDOC published its preliminary AD determination) but before January 28, 2015 (the date provisional measures expires).

Because Hanwha Q CELLS Qidong and Hanwha Q CELLS Hong Kong are not subject to the first administrative review, which was initiated on April 7, 2016, their entries made during the respective periods subject to the reviews will be liquidated at the deposit rates in effect at the time of entry. The ultimate liability for entries made during these periods (which is the liability of the importer of record) will be assessed when USDOC issues its automatic liquidation instructions covering the periods in question. These automatic liquidation instructions assessing the importers' final liability for entries made during these respective periods are expected to be issued by USDOC in the very near future.

On September 6 and November 8, 2012, the European Commission initiated an anti-dumping proceeding and an anti-subsidy proceeding concerning imports of crystalline silicon PV modules and key components, such as cells and wafers, originating in China. On July 27, 2013, the European Union and Chinese trade negotiators announced that an agreement had been reached pursuant to which Chinese manufacturers, including Hanwha SolarOne, would limit our export of solar panels and cells to the European Union and for no less than a minimum price, in exchange for the European Union agreeing to forgo the imposition of anti-dumping duties on these solar panels from China. The offer was approved by the European Commission on August 2, 2013, and the final version was published on December 5, 2013. The Chamber of Commerce for Import and Export of Machinery and Electronic Product of China will be responsible for allocating the quota between PV companies, and Hanwha SolarOne has been allocated a portion of the quota, which amounted to 324.73 MW of modules and 7.52 MW of cells in 2014 and 225.73 MW of modules and

5.22 MW of cells in 2015. Solar panels and cells imported in excess of the annual quota will be subject to anti-dumping and anti-subsidy duties. This price undertaking and annual quota have also resolved the parallel anti-subsidy investigation. For companies that would violate the price undertaking or the quota, or which do not form part of the agreement, definitive duties will be levied as per the definitive anti-dumping and anti-subsidy Regulations that were published on December 5, 2013. Finally, it should be noted wafers have been excluded from the scope of both the anti-dumping and anti-subsidy measures. In connection with the implementation of the undertaking, the European Commission conducted an on-spot verification at Hanwha Q CELLS Qidong from July 17, 2014 to July 18, 2014 and another on-spot verification at SolarOne GmbH from October 30, 2014 to October 31, 2014. On May 22, 2015, we received communication from the European Commission regarding the verifications confirming our compliance with the undertaking, as well as some further practical instructions. On June 8, 2015, we provided our responses to those instructions and on October 22, 2015 received follow-up questions on some of our responses. On October 30, 2015, we provided clarifications in response to the follow-up inquiry. As of the date of this annual report, we have not received any further written decision from the European Commission regarding the verifications. See "Item 3.D. Risk Factors—Risks Related to Our Company—Changes in international trade policies and international barriers to trade may material adversely affect our ability to export our products worldwide."

In May 2015, having determined that sufficient prima facie evidence existed for the initiation of an investigation pursuant to the relevant EU regulation, the European Commission initiated an investigation of a number of Chinese manufacturers including us, and conducted an anti-circumvention review to ascertain whether a circumvention of AD and CVD measures imposed by the EU on imports of PV modules and cells from China, Malaysia and Taiwan takes place. If the European Commission establishes that the circumvention of the existing AD and CVD has taken place, AD and CVD duties will be imposed in respect of imports consigned from Malaysia and Taiwan. The review is not targeted specifically against us. However, in order to ensure that no duties are imposed in respect of products produced at our production facilities in Malaysia, on June 17, 2015, we claimed an exemption from any possible countervailing and anti-dumping duties in respect of the products consigned from Malaysia. On February 12, 2016, the EU commission has officially published the outcome of its investigation regarding the possible circumvention of the existing trade defense measures through Malaysia and Taiwan and extended the definitive anti-dumping duty to imports of PV modules and cells from Malaysia and Taiwan, whether declared as originating in Malaysia and in Taiwan or not. While the import duties have generally been imposed on PV modules and cells imported from Malaysia and Taiwan, Hanwha Q CELLS Malaysia Sdn. Bhd., our wholly owned subsidiary in Malaysia, has been explicitly exempted from this regulation as one of five companies from Malaysia.

On December 5, 2015 the European Commission initiated expiry reviews and a partial interim review, with the aim of examining whether the continued imposition of the measures on cells is still in the EU's interest, of the anti-dumping and the countervailing measures applicable to imports of PV modules and cells from China. The results of these reviews are expected around the end of 2016.

In July 2013, Q CELLS filed an arbitration claim in Frankfurt, Germany, against the insolvency administrator of Global PVQ SE (formerly Q Cells SE) regarding the dispute over the adjustment to the purchase price for certain assets of Q Cells SE acquired by Q CELLS, and certain liabilities related thereto assumed by Q CELLS, pursuant to the asset purchase agreement by and among the insolvency administrator, Hanwha Solar Germany GmbH (predecessor of Q CELLS) and Hanwha Chemical dated August 26, 2012. In October 2015, we obtained an arbitral award in the amount of EUR 45.9 million regarding this arbitration proceeding.

On September 30, 2014, a European customer initiated arbitration proceedings against Hanwha Q CELLS Qidong, one of our subsidiaries, under the rules of the London Court of International Arbitration. In its initial pleading, the European customer alleged that certain solar modules it purchased from Hanwha Q CELLS Qidong between 2009 and 2011 were defective, claiming total damages of approximately \$240 million, comprised of purchase price adjustments and damages, as well as indemnification against any liability arising from the European customer's sale of such modules to end customers. On November 7, 2014, Hanwha Q CELLS Qidong filed its response to the European customer's request for arbitration. On December 10, 2014, the European customer filed its statement of case. On January 23, 2015, Hanwha Q CELLS Qidong filed its statement of defense, and through much of the first half of 2015 the European customer and Hanwha Q CELLS Qidong exchanged document requests and produced documents to each other. On September 30, 2015, the parties agreed to enter into settlement discussions and implement a temporary "standstill" of all proceedings in the arbitration. The merits hearing, which had been scheduled for May 2016, was also adjourned. As of the date of this annual report, the parties' "standstill" remains in place.

On December 16, 2014, Konca Solar Cells Co. Ltd. ("Konca") raised a counterclaim against Q CELLS in an arbitration proceeding initiated by Q CELLS in which Q CELLS claimed that Konca was to return \$7.2 million of advance payments made by Q CELLS. Konca claimed a damage of \$22.0 million alleging that Q CELLS owed Konca the amounts invoiced to, and unpaid by, the former Q Cells SE. Q CELLS asserted that in accordance with the asset purchase agreement pursuant to which Hanwha Solar acquired Q CELLS' business in October 2012, it assumed assets of the former Q Cells SE but was specifically exempted from those liabilities claimed by Konca. This claim was settled on December 29, 2015, whereas Konca agreed to pay a settlement sum of \$5.5 million to Q CELLS.

Other than as described above, there are no material legal proceedings, regulatory inquiries or investigations pending or threatened against us. We may from time to time be subject to various legal or administrative proceedings arising in the ordinary course of our business.

## **Dividend Policy**

We made a one-time cash dividend payment in the aggregate amount of RMB7.2 million (\$1.1 million) to the holders of the series A convertible preference shares on December 31, 2006. Except for the foregoing, we have never declared or paid any cash dividends, nor do we have any present plan to pay any cash dividends on our capital stock in the foreseeable future. We currently intend to retain all of our available funds and any future earnings to operate and expand our business.

The holders of our ordinary shares are entitled to such dividends as may be declared by our board of directors (provided always that under Cayman Islands law, we may pay a dividend only out of either profit or our share premium account, and provided further that in no circumstances may we pay a dividend if this would result in our company being unable to pay its debts as they fall due in the ordinary course of business). Even if our board of directors decides to pay dividends, the form, frequency and amount will depend upon our future operations and earnings, capital requirements and surplus, general financial condition, contractual restrictions and other factors that the board of directors may deem relevant. If we pay any dividends, ADS holders will receive payment to the same extent as holders of our ordinary shares, subject to the terms of the deposit agreement, including the fees and expenses payable thereunder. See "Description of American Depositary Shares" for the description of a summary of the material provisions of the deposit agreement.

### **B. Significant Changes**

There have been no significant changes since December 31, 2015, the date of the annual consolidated financial statements in this annual report.

## ITEM 9 THE OFFER AND LISTING

#### A. Offering and Listing Details

The ADSs, each representing fifty of our ordinary shares, have been listed on the Nasdaq Global Market since December 20, 2006. Our ticker symbol is "HQCL."

In 2015, the trading price of the ADSs on the Nasdaq Global Market has ranged from a low of \$7.70 per ADS to a high of \$28.87 per ADS, as adjusted retrospectively to reflect the current ratio of the ADSs to ordinary shares of one ADS representing fifty ordinary shares effective as of June 15, 2015.

The following table provides the high and low trading prices for the ADSs on the Nasdaq Global Market for the periods indicated, and all prices have been retrospectively adjusted to reflect the current ADS to ordinary share ratio of one ADS to fifty ordinary shares effective on June 15, 2015 for all periods presented.

	Sales Price	
	High	Low
Annually High and Low		
2011	97.80	9.11
2012	25.10	7.74
2013	57.00	8.60
2014	42.40	10.50
2015	28.87	7.70
Quarterly High and Low		
First Quarter 2014	42.40	24.10
Second Quarter 2014	31.30	21.20
Third Quarter 2014	28.40	17.50
Fourth Quarter 2014	24.10	10.50
First Quarter 2015	22.90	9.20
Second Quarter 2015	25.80	14.00
Third Quarter 2015	17.50	7.70
Fourth Quarter 2015	28.87	12.29
Monthly Highs and Lows		
October 2015	19.00	12.29
November 2015	18.53	15.07
December 2015	28.87	18.08
January 2016	22.66	15.41
February 2016	17.90	13.69
March 2016	18.15	14.31
April 2016 (through April 21, 2016)	15.75	13.44

B. <u>Plan of Distribution</u>
Not applicable.
C. Markets
The ADSs, each representing fifty of our ordinary shares, have been listed on the Nasdaq Global Market since December 20, 2006 and are under the symbol "HQCL."
D. <u>Selling Shareholders</u>
Not applicable.
E. <u>Dilution</u>
Not applicable.
F. Expenses of the Issue
Not applicable.
ITEM 10 ADDITIONAL INFORMATION

A. Share Capital

Not applicable.

### B. Memorandum and Articles of Association

We incorporate by reference into this annual report the description of our amended and restated memorandum of association contained in our F-1 registration statement (File No. 333-139258), as amended, initially filed with the Commission on December 11, 2006. Our shareholders adopted our amended and restated memorandum and articles of association by special resolutions passed on December 18, 2006. The amended and restated memorandum and articles of association became effective on December 26, 2006. Our shareholders adopted some further amendments to our amended and restated memorandum and articles of association by special resolutions passed at an extraordinary general meeting on February 21, 2011. Such amendments include our name change, the increase of our authorized share capital from \$50,000 to \$100,000 and the deletion of the requirement of prior majority shareholder approval for issuance of shares in an amount equal to or more than 20% of all the shares issued and outstanding. Our shareholders adopted amendments to our amended and restated memorandum and articles of association by special resolutions passed at an extraordinary general meeting on February 4, 2015. Such amendments include our name change to "Hanwha Q CELLS Co., Ltd.", the increase of our authorized share capital from \$100,000 to \$700,000 and the following provisions, among others:

our board of directors to consist of not less than five and not more than ten directors (exclusive of alternative directors);

so long as our ADSs are listed or quoted on Nasdaq, we will establish and maintain an audit committee as a committee of the board of directors satisfying the following criteria:

- (i) the audit committee will be comprised three members, each of whom shall be (a) a member of the board of directors and (b) an independent director; and
- (ii) the authority and duties of the audit committee will be in accordance with (a) SEC rules, (b) the Nasdaq Rules (without regards to any "home country" exception under Nasdaq Rule 5615(a)(3)) and (c) the audit committee's charter and adopting resolutions in effect from time to time;

in the event any matter is presented to our board of directors for prior approval or determination and any director who has been nominated by Hanwha Solar has an actual or potential conflict of interest with respect to such matter, as determined in good faith by a majority of our independent directors, then the approval or determination with respect to such matter will be made by a majority of the members of our board of directors without such conflict or interest; and

the prior approval of our audit committee or a majority of our independent directors will be required to delist our ADSs from Nasdaq, deregister our ordinary shares or the ADSs under the Exchange Act, or enter into any "related party transaction," as defined in Nasdaq Marketplace Rule 5630, or transactions or matters involving a "related person" as defined under Item 404 of Regulation S-K promulgated under the Exchange Act.

On April 6, 2015, our shareholders adopted further amendment to our amended and restated memorandum and articles of association by a special resolution passed at an extraordinary general meeting which deleted the fixed ratio of five ordinary shares represented by one ADS.

#### **C.** Material Contracts

We have not entered into any material contracts other than in the ordinary course of business and other than those described in "Item 4. Information on the Company" or elsewhere in this annual report on Form 20-F.

### **D. Exchange Controls**

## **Foreign Currency Exchange**

Foreign currency exchange in China is primarily governed by the following regulations:

Foreign Exchange Administration Rules (1996), as amended; and

Regulations of Settlement, Sale and Payment of Foreign Exchange (1996).

Under the Foreign Exchange Administration Rules, the Renminbi is convertible for current account items, including distribution of dividends, payment of interest, trade and service-related foreign exchange transactions. Conversion of Renminbi for capital account items, such as direct investment, loan, securities investment and repatriation of investment, however, is still subject to the approval of SAFE.

Under the Regulations of Settlement, Sale and Payment of Foreign Exchange, foreign-invested enterprises may only buy, sell and/or remit foreign currencies at those banks authorized to conduct foreign exchange business after valid commercial documents are provided and, in the case of capital account item transactions, after obtaining the approval from SAFE. Capital investments by foreign-invested enterprises outside of China are also subject to limitations, which include approvals by the Ministry of Commerce, SAFE and the NDRC.

### E. Taxation

### **Cayman Islands Taxation**

The Cayman Islands currently levies no taxes on individuals or corporations based upon profits, income, gains or appreciation and there is no taxation in the nature of inheritance tax or estate duty. Payments of dividends and capital in respect of the ordinary shares will not be subject to taxation in the Cayman Islands and no withholding will be required on the payment of a dividend or capital to any holder of ordinary shares, nor will gains derived from the disposal of the ordinary shares be subject to Cayman Islands income or corporation tax. No Cayman Islands stamp duty will be payable unless an instrument is executed in, brought to, or produced before a court of the Cayman Islands. The Cayman Islands is not party to any double tax treaties applicable to any payments made by or to our company. There are no exchange control regulations or currency restrictions in the Cayman Islands.

#### **PRC Taxation**

Under the EIT, which took effect as of January 1, 2008, enterprises established under the laws of non-PRC jurisdictions but whose "de facto management body" is located in the PRC are considered "resident enterprises" for PRC tax purposes. The EIT does not define the term "de facto management." However, the Implementation Regulations for the Enterprise Income Tax Law of the PRC issued by the State Council on December 6, 2007 defined de facto management body as an establishment that exerts substantial and comprehensive management and control over the business operations, staff, accounting, assets and other aspects of the enterprise. Although we do not believe that we should be treated as a "resident enterprise" for PRC tax purposes, if we are so treated, we will be subject to PRC income tax on our worldwide income at a uniform tax rate of 25%, excluding the dividend income we receive from our PRC subsidiaries which should have been subject to PRC income tax already.

Moreover, the EIT provides that an income tax rate of 10% is normally applicable to dividends payable to non-PRC investors who are "non-resident enterprises," to the extent such dividends are derived from sources within the PRC. We are a Cayman Islands holding company and a significant portion of our income may be derived from dividends we receive from our operating subsidiaries located in the PRC (through our holding company structure). Thus, dividends paid to us by our subsidiaries in China may be subject to the 10% income tax if we are considered a "non-resident enterprise" under the EIT.

Similarly, any gain realized on the transfer of ADSs or shares by non-PRC investors who are "non-resident enterprises," is also subject to 10% PRC withholding income tax if such gain is regarded as income derived from sources within the PRC. If we are considered a "resident enterprise", it is unclear whether the dividends we pay with respect to our ordinary

shares or ADSs, or the gain you may realize from the transfer of our ordinary shares or ADSs, would be treated as income derived from sources within the PRC and subject to PRC tax.

If we are deemed by the PRC tax authorities as a "resident enterprise" and declare dividends, under the existing Implementation Regulations of the EIT, dividends paid by us to our ultimate shareholders, which are "non- resident enterprises" and do not have an establishment or place of business in the PRC, or which have an establishment or place of business in the PRC but the relevant income is not effectively connected with that establishment or place of business, might be subject to PRC withholding tax at 10% or a lower treaty rate.

According to the Individual Income Tax Law, PRC income tax at the rate of 20% is applicable to dividends payable to individual investors if such dividends are regarded as income derived from sources within the PRC. Similarly, any gain realized on the transfer of ADSs or ordinary shares by individual investors is also subject to PRC tax at 20% if such gain is regarded as income derived from sources within the PRC. If we are deemed by the PRC tax authorities as a "resident enterprise," the dividends we pay to our individual investors with respect to our ordinary shares or ADSs, or the gain the individual investors may realize from the transfer of our ordinary shares or ADSs, might be treated as income derived from sources within the PRC and be subject to PRC tax at 20% or a lower treaty rate. Under the current double taxation treaty between the PRC and the United States, for beneficial owners of shares who are tax-resident in the United States who qualify for the benefits of the treaty, and whose ownership of the shares is not attributable to a permanent establishment or fixed place of business in the PRC, the applicable treaty rate on dividends is 10% (the "Treaty Rate").

## **U.S. Federal Income Taxation**

The following discussion describes the material U.S. federal income tax consequences to U.S. Holders (defined below) under present law of an investment in the ADSs or ordinary shares. This summary is based on the Internal Revenue Code of 1986, as amended (the "Code"), existing and proposed U.S. Treasury regulations promulgated thereunder, and administrative and judicial interpretations thereof, all as of the date of this annual report. All of the foregoing authorities are subject to change, which change could apply retroactively and could affect the tax consequences described below. This discussion is not a complete description of all tax considerations that may be relevant. Further, it applies only to U.S. Holders that hold the ADSs or ordinary shares as capital assets within the meaning of Section 1221 of the Code (generally, property held for investment) and use the U.S. dollar as their functional currency. This section does not address state, local, or foreign tax considerations that may be applicable, the Medicare Contribution tax on net investment income, or any U.S. federal estate or gift tax consequences, and does not address tax considerations applicable to U.S. Holders subject to special rules, such as:

a dealer in securities or currencies;

a trader in securities that elects to use a mark-to-market method of accounting;

a bank or other financial institution;

a regulated investment company or real estate investment trust;

an insurance company;

a retirement plan;

certain former citizens or residents of the United States;

a person that holds the ADSs or ordinary shares as part of a hedge, integration, straddle or conversion transaction for tax purposes;

 $\cdot \ a \ person \ that \ enters \ into \ ``constructive \ sales'' \ involving \ ADSs \ or \ ordinary \ shares \ or \ substantially \ identical \ property;$ 

a person liable for the alternative minimum tax; or

a tax-exempt organization;

a person that directly, indirectly or constructively owns 10% or more of our voting stock.

If you are a partner in a partnership or other entity taxable as a partnership for U.S. federal income tax purposes that holds ADSs or ordinary shares, your tax treatment generally will depend on your status and the activities of the partnership. If you are a partner or partnership holding ADSs or ordinary shares, you should consult your own tax

advisors.

For purposes of this discussion, you are a "U.S. Holder" if you are a beneficial owner of an ADS or ordinary share and you are, for U.S. federal income tax purposes:

an individual citizen or resident of the United States;

a corporation (or other entity taxable as a corporation) organized under the laws of the United States, any state in the United States, or the District of Columbia;

an estate whose income is subject to U.S. federal income taxation regardless of its source; or

a trust that (1) is subject to the primary supervision of a court within the United States and one or more U.S. persons have the authority to control all substantial decisions of the trust or (2) has a valid election in effect under applicable U.S. Treasury regulations to be treated as a U.S. person.

YOU ARE URGED TO CONSULT YOUR TAX ADVISORS ABOUT THE APPLICATION OF THE U.S. FEDERAL TAX RULES TO YOUR PARTICULAR CIRCUMSTANCES AS WELL AS THE STATE, LOCAL AND FOREIGN TAX CONSEQUENCES TO YOU OF THE PURCHASE, OWNERSHIP AND DISPOSITION OF ADSS OR ORDINARY SHARES.

The discussion below assumes that the representations contained in the deposit agreement are true and that the obligations in the deposit agreement and any related agreement will be complied with in accordance with their terms. If you hold ADSs, you generally will be treated as the holder of the underlying ordinary shares represented by those ADSs for U.S. federal income tax purposes. Exchanges of ordinary shares for ADSs and ADSs for ordinary shares generally will not be subject to U.S. federal income tax.

### Taxation of Dividends and Other Distributions on the ADSs or Ordinary Shares

Subject to the PFIC rules discussed below, the gross amount of any distribution (including constructive dividends) to you with respect to the ADSs or ordinary shares, including the amount of any taxes withheld therefrom, generally will be included in your gross income as dividend income on the date of actual or constructive receipt by the depositary, in the case of ADSs, or by you, in the case of ordinary shares, but only to the extent that the distribution is paid out of our current or accumulated earnings and profits (as determined under U.S. federal income tax principles). We do not currently intend to calculate our earnings and profits under U.S. federal income tax principles. Therefore, you should expect that any distribution we make will generally be treated as a dividend. The dividends will not be eligible for the dividends-received deduction allowed to corporations in respect of dividends received from other U.S. corporations.

With respect to certain non-corporate U.S. Holders, including individual U.S. Holders, dividends may constitute "qualified dividend income" and be taxed at the lower applicable capital gains rate, provided that (1) the ADSs or ordinary shares with respect to which the dividends are paid are readily tradable on an established securities market in the United States, or we are eligible for one of certain income tax treaties with the United States, including the current income tax treaty between the United States and the PRC, (2) we are not a PFIC (as discussed below) for either our taxable year in which the dividend was paid or the preceding taxable year, and (3) certain holding period requirements are met. Under U.S. Internal Revenue Service authority, ordinary shares, or ADSs representing such shares, are considered for the purpose of clause (1) above to be readily tradable on an established securities market in the United States if they are listed on the Nasdaq Global Market, as the ADSs are. We do not, however, expect our ordinary shares that are not represented by ADSs to be readily tradable on an established securities market in the United States. Furthermore, in the event that we are deemed to be a PRC resident enterprise under the EIT (as described above under "Taxation—PRC Taxation"), we may be eligible for the benefits of the current income tax treaty between the United States and the PRC for the purpose of clause (1) above. You should consult your tax advisors regarding the availability of the lower rate for dividends paid with respect to the ADSs or ordinary shares.

Dividends will constitute foreign source income for U.S. foreign tax credit limitation purposes and will generally constitute "passive category income" but could, in the case of certain U.S. Holders, constitute "general category income." Subject to certain conditions and limitations, PRC withholding taxes on dividends may be treated as foreign taxes eligible for credit against your U.S. federal income tax. If you are eligible for the benefits of the income tax treaty between the United States and the PRC, any PRC withholding taxes on dividends in excess of the Treaty Rate will not be eligible for such credit. You should consult your own tax advisors regarding the creditability of any PRC tax.

### Taxation of a Sale or Other Disposition of ADSs or Ordinary Shares

Subject to the PFIC rules discussed below, you will recognize taxable gain or loss on any sale, exchange or other taxable disposition of an ADS or ordinary share equal to the difference between the amount realized for the ADS or

ordinary share and your tax basis in the ADS or ordinary share. The gain or loss generally will be capital gain or loss. If you are a non-corporate U.S. Holder, including an individual U.S. Holder, who has held the ADS or ordinary share for more than one year, you will be eligible for reduced tax rates. The deductibility of capital losses is subject to limitations. Any such gain or loss that you recognize will generally be treated as U.S. source income or loss for foreign tax credit limitation purposes. You generally would only be able to claim a foreign tax credit for any foreign taxes to the extent that you have foreign source income. However, as described above under "Taxation—PRC Taxation," any gain from the disposition of an ADS or ordinary share may be subject to PRC tax. In such event, a U.S. Holder that is eligible for the benefits of the income tax treaty between the United States and the PRC may elect to treat the gain from a disposition of an ADS or ordinary share as foreign source gain for foreign tax credit purposes. You should consult your own tax advisor regarding your eligibility for the benefits of the income tax treaty between the United States and the PRC and the creditability of any PRC tax.

#### Passive Foreign Investment Company Status

Special and adverse U.S. federal income tax rules apply to U.S. holders that own, directly or indirectly, shares of a "PFIC." A non-U.S. corporation is considered to be a PFIC for any taxable year if, after applying certain look-through rules, either: (1) at least 75% of its gross income is passive income, or (2) at least 50% of the value of its assets (based on an average of the quarterly values of the assets during a taxable year) is attributable to assets that produce or are held for the production of passive income. For this purpose, passive income generally includes dividends, interest, royalties and rents (other than royalties and rents derived in the active conduct of a trade or business and not derived from a related person). The PFIC determination is made annually, and a non-U.S. corporation's status could change depending, among other things, upon changes in the composition of its gross income and assets, and the market value of its assets and its stock.

We do not believe that we were a PFIC for U.S. federal income tax purposes for the taxable year that ended December 31, 2015, and we do not currently expect to be a PFIC for U.S. federal income tax purposes for our current taxable year or the foreseeable future. Our actual PFIC status for the current taxable year, however, will not be determinable until the close of the current taxable year ending December 31, 2016, and accordingly, there is no guarantee that we will not be a PFIC for the current taxable year or any future taxable year.

We must make a separate determination each year as to whether we are a PFIC. As a result, our PFIC status may change. If we are a PFIC for any year during which you hold ADSs or ordinary shares, unless you make a "mark-to-market" election as discussed below, we generally will continue to be treated as a PFIC for all succeeding years during which you hold ADSs or ordinary shares.

If we are a PFIC for any taxable year during which you hold ADSs or ordinary shares, you will be subject to special tax rules with respect to any "excess distribution" that you receive and any gain you realize from a sale or other disposition (including a pledge) of the ADSs or ordinary shares, unless you make a "mark-to-market" election as discussed below. Distributions you receive in a taxable year that are greater than 125% of the average annual distributions you received during the shorter of the three preceding taxable years or your holding period for the ADSs or ordinary shares will be treated as an excess distribution. Under these special tax rules:

- the excess distribution or gain will be allocated ratably over your holding period for the ADSs or ordinary shares;
- the amount allocated to the current taxable year, and any taxable year prior to the first taxable year in which we became a PFIC, will be treated as ordinary income; and
- •the amount allocated to each other year will be subject to the highest tax rate in effect for that year and the interest charge generally applicable to underpayments of tax will be imposed on the resulting tax attributable to each such

year.

The tax liability for amounts allocated to years prior to the year of disposition or "excess distribution" cannot be offset by any net operating losses for such years, and gains (but not losses) realized on the sale of the ADSs or ordinary shares cannot be treated as capital, even if you hold the ADSs or ordinary shares as capital assets.

Alternatively, a U.S. Holder of "marketable stock" (as defined below) in a PFIC may make a mark-to-market election for such stock of a PFIC to elect out of the tax treatment under the excess distribution regime described above. If you make a mark-to-market election for the ADSs or ordinary shares, you will include in income each year that we are a PFIC an amount equal to the excess, if any, of the fair market value of the ADSs or ordinary shares as of the close of your taxable year over your adjusted basis in such ADSs or ordinary shares. You are allowed a deduction for the excess, if any, of the adjusted basis of the ADSs or ordinary shares over their fair market value as of the close of any such taxable year. However, deductions are allowable only to the extent of any net mark-to-market gains on the ADSs or ordinary shares included in your income for prior taxable years. Amounts included in your income under a mark-to-market election, as well as gain on the actual sale or other disposition of the ADSs or ordinary shares, are treated as ordinary income. Ordinary loss treatment also applies to the deductible portion of any mark-to-market loss on the ADSs or ordinary shares, as well as to any loss realized on the actual sale or disposition of the ADSs or ordinary shares, to the extent that the amount of such loss does not exceed the net mark-to-market gains previously included for such ADSs or ordinary shares. Your basis in the ADSs or ordinary shares will be adjusted to reflect any such income or loss amounts.

The mark-to-market election is available only for "marketable stock," which is stock that is regularly traded in other than *de minimis* quantities on at least 15 days during each calendar quarter on a qualified exchange, including the Nasdaq Global Market, or other market, as defined in applicable U.S. Treasury regulations. The ADSs are listed on the Nasdaq Global Market, and we expect that they will continue to be regularly traded on the Nasdaq Global Market. Consequently, if you are a holder of ADSs, the mark-to-market election should be available to you were we to be or become a PFIC.

If we are a PFIC with respect to you for any taxable year, to the extent any of our subsidiaries are also PFICs or we make direct or indirect equity investments in other entities that are PFICs, you may be deemed to own shares in such lower-tier PFICs that are directly or indirectly owned by us in that proportion which the value of the ADSs or ordinary shares you own bears to the value of all of our ADSs or ordinary shares, as applicable, and you may be subject to the rules described in the preceding paragraphs with respect to the shares of such lower-tier PFICs that you are deemed to own. You generally will not, however, be eligible to make a mark-to-market election with respect to any such lower-tier PFICs. You should consult your tax advisors regarding the application of the PFIC rules to any of our subsidiaries.

If you hold ADSs or ordinary shares in any year in which we are a PFIC, you generally will be required to file an annual report with the U.S. Internal Revenue Service, subject to certain exceptions based on the value of PFIC stock held.

In addition, if we are a PFIC, we do not intend to prepare or provide you with the information necessary to make a "qualified electing fund" election.

You are urged to consult your tax advisor regarding the application of the PFIC rules to your investment in ADSs or ordinary shares and any applicable filing requirements.

#### Information Reporting and Backup Withholding

Dividend payments with respect to ADSs or ordinary shares and proceeds from the sale, exchange or redemption of ADSs or ordinary shares may be subject to information reporting to the U.S. Internal Revenue Service and possible U.S. backup withholding. Backup withholding will not apply, however, if you are a corporation or a U.S. Holder who furnishes a correct taxpayer identification number and makes any other required certification or if you are otherwise exempt from backup withholding. If you are a U.S. Holder who is required to establish exempt status, you generally must provide such certification on U.S. Internal Revenue Service Form W-9. You should consult your tax advisor regarding the application of the U.S. information reporting and backup withholding rules.

Backup withholding is not an additional tax. Amounts withheld as backup withholding may be credited against your U.S. federal income tax liability, and you may obtain a refund of any excess amounts withheld under the backup withholding rules by filing the appropriate claim for refund with the U.S. Internal Revenue Service and furnishing any required information in a timely manner.

Certain U.S. Holders who are individuals that hold certain foreign financial assets (which may include the ADSs or ordinary shares) are required to report information relating to such assets, subject to certain exceptions. You should consult your tax advisor regarding the effect, if any, of these rules on your ownership and disposition of the ADSs or ordinary shares.

T. <u>Dividends and Paying Agents</u>
Not applicable.
S. Statement by Experts
Not applicable.
I. <u>Documents on Display</u>

You may read and copy documents referred to in this annual report on Form 20-F that have been filed with the SEC at the SEC's public reference room located at 100 F Street, N.E., Room 1580, Washington, D.C. 20549. Please call the Commission at 1-800-SEC-0330 for further information on the public reference rooms and their copy charges.

The Commission allows us to "incorporate by reference" the information we file with the Commission. This means that we can disclose important information to you by referring you to another document filed separately with the Commission. The information incorporated by reference is considered to be part of this annual report on Form 20-F.

### **I. Subsidiary Information**

For a listing of our significant subsidiaries, see "Item 4.C. Organizational Structure."

### ITEM 11 QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

#### Foreign Exchange Risk

Our consolidated financial results and financial position may be materially affected by fluctuations in exchange rates, particularly among the U.S. dollar, Renminbi, Euro and Malaysian Ringgit. A substantial portion of our sales is denominated in U.S. dollars, Japanese Yen and Euros, while a substantial portion of our costs and expenses is denominated in Renminbi and Malaysian Ringgit. To the extent that we incur costs in one currency and make revenue in another, our profit margins may be affected by changes in the exchange rates between the two currencies. Exchange rate fluctuations can also affect the value of our assets and liabilities denominated in different currencies, which include our long-term loan from the Malaysian government denominated in Malaysian Ringgit.

We have entered into foreign currency derivative contracts to manage risks principally associated with foreign currency fluctuations for our sales contracts denominated in Japanese Yen, Australian dollar and Korean Won. As of December 31, 2015, we had outstanding cross-currency exchange rate contracts with notional amounts of \$3,432.0 million, EUR20.0 million, JPY6,700 million, AUD32.5 million and KRW35,348.6 million. We may enter into additional forward contracts or enter into economic hedges in the future.

The estimated impact on our income (loss) before income taxes for 2015, from our holdings of assets and liabilities denominated in foreign currencies as of December 31, 2015, of a 1% change in U.S. dollar exchange rates against the specified currencies, assuming that all other variables remain constant and ignoring any impact on forecasted sales and purchases, is as follows:

	For the Year Ended December 31, 20				
	1% depreciation		1% appreci	ation	
	of \$		of \$		
	(In million	s \$)			
Euro	(1.0	)	1.0		
Malaysian Ringgit	0.8		(0.8	)	
RMB	2.1		(2.1	)	

#### Interest Rate Risk

Our exposure to interest rate risks relates to interest expense incurred in connection with short-term and long-term borrowings, as well as interest income generated by excess cash invested in demand deposits and liquid investments with original maturities of three months or less. We have entered into interest rate swap agreements to manage risk with respect to our floating interest rate debt. As of December 31, 2015, we had an outstanding interest rate swap contract with notional amount of \$38.0 million, under which we agreed to pay fixed interest rate rather than floating rate. We estimate the fair value of interest rate swap derivatives using a pricing model based on market observable inputs. We have not been exposed to, nor do we anticipate being exposed to, material risks due to changes in interest rates. However, our future interest expense may increase due to changes in market interest rates.

In 2015, if interest rates on our floating interest rate borrowings outstanding as of December 31, 2015 had been 1% point higher or lower with all other variables held constant, it would have had the following impact on our income (loss) before income tax:

	For the Year Ended 1% point decrease in interest rate (In millions \$)	1% point inci	rease
Impact on Income (Loss) Before Income Tax	7.0	(7.0	)
Inflation			
Since our inception, inflation in China, Germany or Malaysi	a has not materially af	ected our result	es of operations.
ITEM 12 DESCRIPTION OF SECURITIES OTHER THA	AN EQUITY SECURI	TIES	
A. <u>Debt Securities</u>			
Not applicable.			
B. Warrants and Rights			
Not applicable.			
C. Other Securities			
Not applicable.			
D. American Depositary Shares			

The Bank of New York Mellon, the depositary of our ADS program, collects its fees for issuance and cancellation of ADSs directly from investors for depositing shares or surrendering ADSs for the purpose of withdrawal or from intermediaries acting for them. The depositary collects fees for making distributions to investors by deducting those fees from the amounts distributed or by selling a portion of distributable property to pay the fees. The depositary may collect its annual fee for depositary services by deducting from cash distributions or by directly billing investors or by charging the book-entry system accounts of participants acting for them. The depositary may generally refuse to provide fee-attracting services until its fees for those services are paid.

Persons Depositing or Withdrawing Shares Must Pay:	For:
\$5.00 (or less) per 100 ADSs (or portion of 100 ADSs)	• Issuance of ADSs, including issuances resulting from a distribution of shares or rights or other property
	• Cancellation of ADSs for the purpose of withdrawal, including if the deposit agreement terminates
\$0.05 (or less) per ADS	• Any cash distribution to ADS holders
A fee equivalent to the fee that would be payable if securities distributed to you had been shares and the shares had been deposited for issuance of ADSs	• Distribution of securities distributed to holders of deposited securities which are distributed by the depositary to ADS holders
\$0.05 (or less) per ADS per calendar year	<ul> <li>Depositary services</li> </ul>
Registration or transfer fees	• Transfer and registration of shares on our share register to or from the name of the depositary or its agent when you deposit or withdraw shares
Expenses of the depositary	• Cable, telex and facsimile transmissions (when expressly provided in the deposit agreement)
	• Converting foreign currency to U.S. dollars
Taxes and other governmental charges the depositary or the custodian have to pay on any ADS or share underlying an ADS, for example, stock transfer taxes, stamp duty or withholding taxes	As necessary
Any charges incurred by the depositary or its agents for servicing the deposited securities	As necessary

The fees described above may be amended from time to time.

The depositary has agreed to reimburse us annually for our expenses incurred in connection with ADR program. The amount of such reimbursements is subject to certain limits, but the amount of reimbursement available to us is not related to the amounts of fees the depositary collects from investors. In 2015, we did not receive any reimbursement from the depositary.

PART II
ITEM 13 DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES
None.
ITEM 14 MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS
See "Item 10. Additional Information" for a description of the rights of securities holders, which remain unchanged.
From November 2013 to January 2014, we issued and sold 671,696 ADSs with an aggregate sale price of \$21.5 million pursuant to a distribution agency agreement. The effective date of our registration statement on Form F-3 (File number: 333-192049) was November 13, 2013. Credit Suisse Securities (USA) LLC acted as the sales agent and principal under the distribution agency agreement. The net proceeds from this offering have been used for general corporate purposes.
As of December 31, 2015, our cash resources amounted to \$200.0 million, comprising cash on hand and bank deposits.
ITEM 15 CONTROLS AND PROCEDURES
Disclosure Controls and Procedures
Under the supervision and with the participation of our management, including our chief executive officer and our chief financial officer, we conducted an evaluation of our disclosure controls and procedures, as such term is defined under Rule 13a-15(e) under the Securities Exchange Act of 1934, as amended. Based on that evaluation, our chief executive officer and chief financial officer have concluded that our disclosure controls and procedures were effective

as of the end of the period covered by this annual report.

#### Management's Annual Report on Internal Control Over Financial Reporting

Our management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined under Rule 13a-15(f) under the Securities Exchange Act of 1934, as amended, for our company. Internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of consolidated financial statements in accordance with generally accepted accounting principles and includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of a company's assets, (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of consolidated financial statements in accordance with generally accepted accounting principles, and that a company's receipts and expenditures are being made only in accordance with authorizations of a company's management and directors, and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of a company's assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitations, a system of internal control over financial reporting can provide only reasonable assurance with respect to the preparation and presentation of consolidated financial statements and may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As required by Section 404 of the Sarbanes-Oxley Act and related rules as promulgated by the SEC, our company's management assessed the effectiveness of our internal control over financial reporting as of December 31, 2015 using criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 Framework). Based on this assessment, our company's management concluded that our internal control over financial reporting was effective as of December 31, 2015.

Our management's assessment of and conclusion on the effectiveness of internal control over financial reporting did not include the internal controls of Hanwha Q CELLS Investment Co., Ltd. and its subsidiaries, which are included in the 2015 consolidated financial statements of Hanwha Q CELLS Co., Ltd. and constituted \$906.0 million and \$235.0 million of total and net assets, respectively, as of December 31, 2015 and \$847.1 million and \$14.0 million of revenues and net income, respectively, for the year then ended.

Our independent registered public accounting firm, Ernst & Young Hua Ming LLP, has audited the effectiveness of internal control over financial reporting as of December 31, 2015, as stated in its report, which is included below. Ernst & Young Hua Ming LLP has also audited our consolidated financial statements for the year ended December 31, 2015, as stated in its report which is included on page F-2 in this annual report.

#### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders of Hanwha Q CELLS Co., Ltd.

We have audited Hanwha Q CELLS Co., Ltd.'s (the "Company") internal control over financial reporting as of December 31, 2015, based on criteria established in Internal Control—Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the COSO criteria). The Company's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

As indicated in the accompanying Management's Report on Internal Control over Financial Reporting, management's assessment of and conclusion on the effectiveness of internal control over financial reporting did not include the internal controls of Hanwha Q CELLS Investment Co., Ltd. and its subsidiaries, which are included in the 2015 consolidated financial statements of Hanwha Q CELLS Co., Ltd. and constituted \$906.0 million and \$235.0 million of total and net assets, respectively, as of December 31, 2015 and \$847.1 million and \$14.0 million of revenues and net income, respectively, for the year then ended. Our audit of internal control over financial reporting of Hanwha Q CELLS Co., Ltd. also did not include an evaluation of the internal control over financial reporting of Hanwha Q CELLS Investment Co., Ltd. and its subsidiaries.

In our opinion, Hanwha Q CELLS Co., Ltd. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2015, based on the COSO criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of Hanwha Q CELLS Co., Ltd. as of December 31, 2015, and the related consolidated statements of comprehensive income (loss), cash flows and shareholders' equity for the year ended December 31, 2015 and our report dated April 27, 2016 expressed an unqualified opinion thereon.

#### /s/ Ernst & Young Hua Ming LLP

Shanghai, the People's Republic of China

April 27, 2016

#### **Changes in Internal Controls**

There were no changes in our internal control over financial reporting that occurred during the year ended December 31, 2015 that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

#### ITEM 16A AUDIT COMMITTEE FINANCIAL EXPERT

Our board of directors has determined that each of Mr. Seung Heon Kim and Mr. Hyun Chul Chun qualifies as an "audit committee financial expert" as defined in Item 16A of Form 20-F. Each of the members of the audit committee is an "independent director" as defined in the Nasdaq Marketplace Rules.

#### ITEM 16B CODE OF ETHICS

Our board of directors has adopted a code of ethics that applies to our directors, officers, employees and agents. We have previously filed our code of business conduct and ethics, and posted the code on our website <a href="http://www.hanwha-qcells.com">http://www.hanwha-qcells.com</a>. The information contained on our website is not part of this annual report. We hereby undertake to provide to any person without charge, a copy of our code of business conduct and ethics within ten working days after we receive such person's written request.

#### ITEM 16C PRINCIPAL ACCOUNTANT FEES AND SERVICES

The following table sets forth the aggregate fees by categories specified below in connection with certain professional services rendered by KPMG AG Wirtschaftsprüfungsgesellschaft and Ernst & Young Hua Ming LLP ("EY China"), our principal external auditors, for the periods indicated. KPMG AG Wirtschaftsprüfungsgesellschaft was Q CELLS' principal independent auditor for the year ended December 31, 2014 and EY China was our independent auditor for the year ended December 31, 2015.

	Year Ended December 31,				
	2014	2015			
	$(\$)^{(1)}$	(\$)			
Accountant	KPMG AG	EV China			
Accountant	EY China Wirtschaftsprüfungsgesellschaft				
Audit fees <sup>(2)</sup>	737,617	1,145,322			
Tax fees <sup>(3)</sup>	43,865	23,156			
All other fees <sup>(4)</sup>	21,392	-			

The fees for KPMG AG Wirtschaftsprüfungsgesellschaft are translated from EUR into U.S. dollars at the exchange (1) rate as set forth on December 31, 2015 in the H.10 statistical release of the Federal Reserve Board, which was \$1.0859 to EUR 1.00.

(2)

- "Audit fees" means the aggregate fees billed in each of the fiscal years listed for professional services rendered by our principal auditors for the audits of our annual consolidated financial statements and our internal control over financial reporting pursuant to Section 404(b) of the Sarbanes-Oxley Act of 2002.
- (3) "Tax fees" means the aggregated fees for services rendered in connection with technical tax advice.
- (4) "All other fees" means the aggregated fees for other services rendered including legal and translation services.

The policy of our audit committee is to pre-approve all audit and non-audit services provided by EY China, including audit services and other services as described above, other than those for *de minimis* services which are approved by the audit committee prior to the completion of the audit.

In connection with the appointment of EY China, a member firm of Ernst & Young Global Limited ("EY Global"), as our independent auditor for the year ended December 31, 2015, EY China evaluated its auditor independence and informed us the following two matters that were inconsistent with the SEC and PCAOB auditor independence rules:

A Korean law firm, which became an affiliate of EY Global in July 2015, provided three legal services to a subsidiary of Hanwha Chemical from July 2014 through December 2015. The fees for the services in 2015, which included a success fee arrangement, were approximately \$32,000. Legal services and contingent fees are prohibited under the SEC auditor independence rules. The legal services were limited to the disputes of such subsidiary of Hanwha Chemical, which did not have any direct or indirect impact on our consolidated financial statements or internal controls over financial reporting ("ICFR") and EY China's integrated audits thereon.

A German member firm of EY Global was engaged by Hanwha Q CELLS GmbH ("Q CELLS GmbH") in January 2013 and March 2014 to perform certain agreed-upon procedures relating to the valuation of inventories and the calculation of EBITDA according to German GAAP in connection with the arbitration proceedings between Q CELLS GmbH and the insolvency administrator of Q Cells SE. Such services provided in connection with the arbitration are considered expert services, which are prohibited under the SEC auditor independence rules. The EY Global's member firm received an aggregate fee of EUR 843,817 (\$916,301) for these engagements, which, if allocated based on hours worked, would be EUR 273,259 (\$296,732), EUR 430,002 (\$466,939) and EUR 140,556 (\$152,630) for 2013, 2014 and 2015, respectively. The engagements were completed in February 2015 before the consummation of the combination of Hanwha SolarOne and Q CELLS. The financial information subject of this agreed-upon procedure work was that of Q-Cells SE on or before October 15, 2012, which was not affiliated with us and had been in bankruptcy proceeding since it filed for bankruptcy in Germany in April 2012, and accordingly the financial information was not related to us or our subsidiaries.

Notwithstanding the inconsistencies noted above with respect to the SEC and PCAOB auditor independence rules, EY China informed us that, after considering all the facts and circumstances and the impact that these matters may have had on its independence with respect to us, it believes it was and is capable of exercising objective and impartial judgment on all issues encompassed within the conduct of its audits of our consolidated financial statements and ICFR.

Our audit committee also reviewed and considered the impact that these matters may have had on EY China's independence with respect to us under the applicable SEC and PCAOB independence rules. After considering all the facts and circumstances, our audit committee determined that a reasonable investor with knowledge of all relevant facts and circumstances would conclude that EY China was and is capable of exercising objective and impartial judgment on all issues encompassed within its audit engagement.

ITEM 16D EXEMPTIONS FROM THE LISTING STANDARDS FOR AUDIT COMMITTEES
None.
ITEM 16E PURCHASES OF EQUITY SECURITIES BY THE ISSUER AND AFFILIATED PURCHASERS
None.
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#### ITEM 16F CHANGE IN REGISTRANT'S CERTIFYING ACCOUNTANT

KPMG AG Wirtschaftsprüfungsgesellschaft was the principal independent accountant of Q CELLS with respect to Q CELLS' consolidated financial statements as of December 31, 2014, and for each of the years in the two-year period ended December 31, 2014 included in this annual report. KPMG AG Wirtschaftsprüfungsgesellschaft has relied on the audit report of PricewaterhouseCoopers ABAS Ltd. to the extent Q CELLS' consolidated financial statements relate to Hanwha Q Cells Malaysia Sdn. Bhd., a significant subsidiary of Q CELLS. Subsequent to the reverse acquisition of Q CELLS by Hanwha SolarOne on February 6, 2015, we engaged Ernst & Young Hua Ming LLP, the independent accountant for Hanwha SolarOne prior to the reverse acquisition, as our principal independent registered public accounting firm, including with respect to Hanwha Q Cells Malaysia Sdn. Bhd., on March 16, 2016. Such engagement was approved by our audit committee.

During our fiscal years ended December 31, 2013 and 2014, and as of date of this annual report, there were no: (1) disagreements with either KPMG AG Wirtschaftsprüfungsgesellschaft or PricewaterhouseCoopers ABAS Ltd. on any matter of accounting principles or practices, financial statement disclosure, or auditing scope or procedures, which such disagreements, if not resolved to their satisfaction, would have caused them to make reference thereto in connection with their opinion, or (2) reportable events as defined by the instructions to Item 16F of the Form 20-F.

The audit report of KPMG AG Wirtschaftsprüfungsgesellschaft on the consolidated financial statements of Q CELLS as of and for the years ended December 31, 2013 and 2014 did not contain any adverse opinion or disclaimer of opinion, nor were they qualified or modified as to uncertainty, audit scope, or accounting principles. The audit report of PricewaterhouseCoopers ABAS Ltd. on the consolidated financial statements of Hanwha Q Cells Malaysia Sdn. Bhd. as of and for the years ended December 31, 2013 and 2014 did not contain any adverse opinion or disclaimer of opinion, nor were they qualified or modified as to uncertainty, audit scope, or accounting principles.

During the two fiscal years ended December 31, 2014 and through April 27, 2016, neither we nor anyone on our behalf consulted Ernst & Young Hua Ming LLP as it relates to Q CELLS regarding either (i) the application of accounting principles to a specified transaction, either completed or proposed; or the type of audit opinion that might be rendered on our consolidated financial statements, and we have not obtained any written report or oral advice that Ernst & Young Hua Ming LLP concluded was an important factor considered by us in reaching a decision as to the accounting, auditing or financial reporting issue, or (ii) any matter that was either the subject of a "disagreement", as defined in Item 16F(a)(1)(iv) of Form 20-F and related instructions to Item 16-F of Form 20-F, with Ernst & Young Hua Ming LLP or a "reportable event" as described in Item 16F(a)(1)(v) of Form 20-F.

Letters from KPMG AG Wirtschaftsprüfungsgesellschaft and PricewaterhouseCoopers ABAS Ltd. are attached as exhibits to this annual report.

#### ITEM 16G CORPORATE GOVERNANCE

We understand that:

Nasdaq Marketplace Rule 5605(b)(1) requires that the company's the board of directors be comprised of a majority of independent directors.

Nasdaq Marketplace Rule 5605-2 contemplates executive sessions among independent directors at least twice a year in conjunction with regularly scheduled board meetings.

Nasdaq Marketplace Rule 5605(d) requires (i) independent director involvement in the determination of executive compensation, by having a compensation committee comprised solely of independent directors or (ii) independent director involvement in the determination of executive compensation, by submitting such matters for approval or recommendation by a majority of the independent directors meeting in executive session.

Nasdaq Marketplace Rule 5605(e)(1) requires (i) independent director involvement in the selection of director nominees, by having a nominations committee comprised solely of independent directors or (ii) independent director involvement in the selection of director nominees, by having director nominees selected or recommended by a majority of the company's independent directors meeting in executive session.

Nasdaq Marketplace Rule 5635 requires shareholder approval prior to an issuance of securities in connection with (i) the acquisition of the stock or assets of another company; (ii) equity-based compensation of officers, directors, employees or consultants; (iii) a change of control; and (iv) private placements.

However, Nasdaq Marketplace Rule 5615(a)(3) allows a foreign private issuer to follow its home country practice in lieu of the requirement under Nasdaq Marketplace Rules 5600 Series. Our home country practice does not impose similar requirements to the above Nasdaq Marketplace Rules. As a result, we have decided to follow our home country practice and have decided not to follow the requirements stated above.

Except as stated above, we have followed and intend to continue to follow the applicable corporate governance standards under Nasdaq Marketplace Rules.

### ITEM 16H MINE SAFETY DISCLOSURE

Not applicable.

### **PART III**

## ITEM 17 FINANCIAL STATEMENTS

We have elected to provide financial statements pursuant to Item 18.

### ITEM 18 FINANCIAL STATEMENTS

The following financial statements are filed as part of this Annual Report on Form 20-F, together with the report of the independent auditors:

## Audited Consolidated Financial Statements of Hanwha Q CELLS CO., LTD.

- Reports of Independent Registered Public Accounting Firms
- · Consolidated Balance Sheets as of December 31, 2014 and 2015
- ·Consolidated Statements of Comprehensive Income (Loss) for the Years Ended December 31, 2013, 2014 and 2015
  - · Consolidated Statements of Cash Flows for the Years Ended December 31, 2013, 2014 and 2015
- ·Consolidated Statements of Changes in Shareholders' Equity for the Years Ended December 31, 2013, 2014 and 2015

#### ITEM 19 EXHIBITS

The following exhibits are furnished along with annual report or are incorporated by reference as indicated.

### **Exhibit Number Description of Document**

1.1

Memorandum and Articles of Association of Solarfun Power Holdings Co., Ltd. (incorporated by reference to Exhibit 3.1 from our F-1 registration statement (File No. 333-139258), as amended,

	initially filed with the Commission on December 11, 2006)
1.2	Form of Amended and Restated Memorandum and Articles of Association of Solarfun Power Holdings Co., Ltd. (incorporated by reference to Exhibit 3.2 from our F-1 registration statement (File No. 333-139258), as amended, initially filed with the Commission on December 11, 2006)
1.3	Amended and Restated Memorandum and Articles of Association of Hanwha SolarOne Co., Ltd., as adopted by Special Resolution passed on December 18, 2006 and effective on December 26, 2006, as amended by Special Resolution passed on February 21, 2011 (incorporated by reference to Exhibit 1.3 from our 20-F annual report, as amended, initially filed with the Commission on June 3, 2011)
1.4	Second Amended and Restated Memorandum and Articles of Association of Hanwha Q CELLS Co., Ltd., as amended by Special Resolution passed on April 6, 2015. (incorporated by reference to Exhibit 1.4 from our 20-F annual report filed with the Commission on April 17, 2015)
2.1	Form of Certificate for Ordinary Shares of Hanwha Q CELLS Co., Ltd. (incorporated by reference to Exhibit 2.1 from our 20-F annual report filed with the Commission on April 17, 2015)
2.2	Form of American Depositary Receipt evidencing American Depositary Shares (included in Exhibit 2.3)
2.3	Amended and Restated Deposit Agreement, among Hanwha SolarOne Co., Ltd., the depositary and owners and holders of the American Depositary Shares (incorporated by reference to Exhibit 2.3 from our 20-F annual report filed with the Commission on April 17, 2015)
4.1	2006 Share Incentive Plan (incorporated by reference to Exhibit 10.1 from our F-1 registration statement (File No. 333-139258), as amended, initially filed with the Commission on December 11, 2006)
4.2	2007 Equity Incentive Plan (incorporated by reference to Exhibit 99.2 from our Form S-8 registration statement (File No. 333-147644), as amended, initially filed with the Commission on November 27, 2007)

- Form of Employment Agreement between Solarfun Power Holdings Co., Ltd. and a Senior Executive Officer 4.3 of the Registrant (incorporated by reference to Exhibit 10.2 from our F-1 registration statement (File No. 333-139258), as amended, initially filed with the Commission on December 11, 2006)
- Shareholder Agreement between Hanwha SolarOne Co., Ltd. and Hanwha Solar Holdings Co., Ltd. dated
  4.4 December 8, 2014 (incorporated by reference to Exhibit 99.3 from Form 6-K submitted with the Commission on December 8, 2014)
- Share Purchase Agreement among Hanwha Solar Holdings Co., Ltd., Hanwha SolarOne Co., Ltd. and Hanwha 4.6 Q CELLS Investment Co., Ltd., dated December 8, 2014 (incorporated by reference to Exhibit 99.2 from Form 6-K submitted with the Commission on December 8, 2014)
- Share Issuance and Repurchase Agreement between Solarfun Power Holdings Co., Ltd. and Hanwha Solar Holdings Co., Ltd. dated September 16, 2010 (incorporated by reference to Exhibit 99.3 from Form 6-K submitted with the Commission on November 9, 2010)
- Amendment No. 1, dated November 12, 2013, to the Share Issuance and Repurchase Agreement, dated as of September 16, 2010 by and among Hanwha SolarOne Co., Ltd., and Hanwha Solar Holdings Co., Ltd. (incorporated by reference to Exhibit 99.3 from Form 6-K submitted with the Commission on November 14, 2013)
- 8.1\* Subsidiaries of Hanwha Q CELLS Co., Ltd.
- Code of Business Conduct and Ethics of Hanwha Q CELLS Co., Ltd. (incorporated by reference to Exhibit 99.1 from our F-1 registration statement (File No. 333-139258), as amended, initially filed with the Commission on December 11, 2006)
- 12.1\* CEO Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 12.2\* CFO Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002
- 13.1\* CEO Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 13.2\* CFO Certification Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002
- 23.1\* Consent of Independent Registered Public Accounting Firm
- 23.2\* Consent of Independent Registered Public Accounting Firm
- 23.3\* Consent of Independent Registered Public Accounting Firm
- 23.4\* Letter from KPMG AG Wirtschaftsprüfungsgesellschaft regarding Item 16F of this annual report
- 23.5\* Letter from PricewaterhouseCoopers ABAS Ltd. regarding Item 16F of this annual report
- 101\* Interactive data files pursuant to Rule 405 of Regulation S-T: (i) Consolidated Balance Sheets as of December 31, 2015 and 2014; (ii) Consolidated Statements of Comprehensive Income (Loss) for the years ended

December 31, 2015, 2014 and 2013; (iii) Consolidated Statements of Cash Flows for the years ended December 31, 2015, 2014 and 2013; (iv) Consolidated Statements of Changes in Equity for the years ended December 31, 2015, 2014 and 2013; and (v) Notes to Consolidated Financial Statements, tagged as blocks of text.

\*Filed with this Annual Report on Form 20-F.

# **SIGNATURE**

The registrant hereby certifies that it meets all of the requirements for filing on Form 20-F and that it has duly caused and authorized the undersigned to sign this annual report on its behalf.

HANWHA Q CELLS CO., LTD.

/s/ Seong Woo Nam Name: Seong Woo Nam

Title: Chairman and Chief Executive Officer

Date: April 27, 2016

# Hanwha Q CELLS Co., Ltd.

(Formerly known as Hanwha SolarOne Co., Ltd.)

# INDEX TO CONSOLIDATED FINANCIAL STATEMENTS

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### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and the Shareholders of

Hanwha Q CELLS Co., Ltd.

We have audited the accompanying consolidated balance sheet of Hanwha Q CELLS Co., Ltd. (the "Company") as of December 31, 2015, and the related consolidated statements of comprehensive income (loss), cash flows and shareholders' equity for the year ended December 31, 2015. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Hanwha Q CELLS Co., Ltd. at December 31, 2015, and the consolidated results of its operations and its cash flows for the year in the period ended December 31, 2015, in conformity with U.S. generally accepted accounting principles.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 31, 2015, based on criteria established in Internal Control-Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) and our report dated April 27, 2016 expressed an unqualified opinion thereon.

/s/ Ernst & Young Hua Ming LLP

Shanghai, the People's Republic of China

April 27, 2016

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# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The Board of Directors

Hanwha Q Cells Investment Co. Ltd.:

We have audited the accompanying consolidated balance sheet of Hanwha Q Cells Investment Co. Ltd. and its subsidiaries as of December 31, 2014 and the related consolidated statements of operations and comprehensive income (loss), changes in stockholders' equity, and cash flows for the each of the years in the two-year period ended December 31, 2014. These consolidated financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We did not audit the financial statements of Hanwha Q Cells Malaysia Sdn. Bhd., a wholly-owned subsidiary, which statements reflect total assets constituting 28 percent of consolidated total assets at December 31, 2014, and total cost of goods sold constituting 47 percent and 50 percent of consolidated total cost of goods sold for the each of the years in the two-year period ended December 31, 2014, respectively, of the related consolidated totals. Those financial statements were audited by other auditors, whose report has been furnished to us, and our opinion, insofar as it relates to the amounts included for Hanwha Q Cells Malaysia Sdn. Bhd., is based solely on the report of the other auditors. We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Hanwha Q Cells Investment Co. Ltd. and its subsidiaries as of December 31, 2014, and the results of its operations and its cash flows for each of the years in the two-year period ended December 31, 2014 in conformity with U.S. generally accepted accounting principles.

/s/ KPMG AG Wirtschaftsprüfungsgesellschaft

Leipzig, Germany

April 25, 2016

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### REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

TO THE BOARD OF DIRECTORS OF HANWHA Q CELLS MALAYSIA SDN. BHD.

In our opinion, the consolidated balance sheet as of December 31, 2014 and the related consolidated statements of income, changes of stockholders' equity and cash flows for each of the two years in the period ended December 31, 2014 present fairly, in all material respects, the financial position of Hanwha Q CELLS Malaysia Sdn Bhd and its subsidiary at 31 December 2014, and the results of their operations and their cash flows for each of the two years in the period ended December 31, 2014 in conformity with accounting principles generally accepted in the United States of America. These financial statements (not presented herein) are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits of these statements in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

/s/ PricewaterhouseCoopers ABAS Ltd.

PricewaterhouseCoopers ABAS Ltd. February 26, 2016

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# Hanwha Q CELLS Co., Ltd.

# (Formerly known as Hanwha SolarOne Co., Ltd.)

## CONSOLIDATED BALANCE SHEETS

# (in millions of US dollars except share data)

	As of Dece		cember 31, 2015	
	Noic	2014	2013	
Assets				
Current assets:				
Cash and cash equivalents		156.7	200.0	
Restricted cash		2.4	172.2	
Accounts receivable (net of allowance for doubtful accounts of \$0.0 and \$23.7 as of	5	31.0	363.9	
December 31, 2014 and 2015, respectively)	3	31.0	303.9	
Notes receivable	5	-	1.2	
Inventories	6	204.4	406.1	
Advance to suppliers – net	7	6.6	28.2	
Deferred tax assets – net	25	-	0.2	
Derivative contracts	18	0.8	-	
Amount due from related parties	27	168.6	324.6	
Other current assets	8	14.2	74.3	
Total current assets		584.7	1,570.7	
Non-current assets:	_		2.6	
Long-term prepayments	7	-	2.6	
Fixed assets – net	9	147.8	877.3	
Intangible assets – net	10	13.7	14.8	
Land use rights – net	11	-	51.8	
Goodwill	3	-	1.1	
Long-term investments	12	-	17.1	
Amount due from related parties	27	15.1	9.3	
Deferred tax assets – net	25	3.6	0.8	
Other non-current assets		1.3	2.0	
Total non-current assets		181.5	976.8	
Total assets		766.2	2,547.5	
Liabilities and Shareholders' Equity				
Current liabilities:				
Short-term borrowings	13	1.1	255.6	

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Long-term borrowings, current portion	13	1.2	161.1
Accounts payable		50.8	226.1
Notes payable	17	-	129.0
Accrued expenses and other liabilities	14	71.6	80.2
Warranty provision	15	10.5	43.6
Customer deposits	16	1.4	7.0
Deferred revenue	21	-	402.1
Derivative contracts	18	-	0.8
Amount due to related parties	27	87.1	201.4
Current portion of obligations under capital leases	20	5.7	-
Deferred tax liabilities	25	5.4	5.7
Unrecognized tax benefit	25	-	17.9
Total current liabilities		234.8	1,530.5
Non-current liabilities:			
Long-term borrowings	13	283.5	553.5
Long-term obligations under capital leases	20	1.2	_
Long-term notes	19	_	100.0
Long-term warranty provision	15	17.0	17.4
Deferred tax liabilities	25	-	5.9
Total non-current liabilities		301.7	676.8
Total non-current habilities		301.7	070.0
Total liabilities		536.5	2,207.3
<b>Redeemable ordinary shares</b> (par value \$0.0001 per share; nil and 20,070,375 shares issued and outstanding at December 31, 2014 and December 31, 2015, respectively)	24	-	0.0
Shareholders' equity			
Ordinary shares (par value \$0.0001 per share; 7,000,000,000 shares authorized;			
3,701,145,330 and 4,160,675,592 shares issued and outstanding at December 31, 2014		0.4	0.4
and December 31, 2015, respectively)			
Additional paid-in capital		329.8	431.1
Accumulated deficit		(64.0)	(20.2)
Accumulated other comprehensive loss	22	(36.5)	(71.1)
Total shareholders' equity		229.7	340.2
Total liabilities, redeemable ordinary shares and shareholders' equity		766.2	2,547.5
			•

The accompanying notes are an integral part of the consolidated financial statements.

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Hanwha Q CELLS Co., Ltd.

(Formerly known as Hanwha SolarOne Co., Ltd.)

# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (LOSS)

(in millions of US dollars, except share data and net income per share)

	Note	For the year ended December 31, Note 2013 2014 2015			2015		
	Note	2013		2014		2013	
Net revenues							
Third parties		241.1		308.1		1,134.2	
Related parties	27	289.0		465.0		666.6	
· · · · · · · · · · · · · · · · · · ·							
Total net revenues		530.1		773.1		1,800.8	
Cost of revenues							
Third parties		205.4		260.3		923.8	
Related parties		246.3		392.9		543.0	
Total cost of revenues		451.7		653.2		1,466.8	
Gross profit		78.4		119.9		334.0	
Operating expenses:		22.6		21.6		04.1	
Selling expenses		32.6		31.6		94.1	
General and administrative expenses		48.5		48.0		91.7	
Research and development expenses		30.8		27.4		48.3	
Restructuring charges	4	-		-		22.0	
Total anarating armanas		111.9		107.0		256.1	
Total operating expenses		111.9		107.0		230.1	
Operating income (loss)		(33.5	)	12.9		77.9	
Operating income (1033)		(33.3	,	12.7		77.5	
Interest expense		(16.6	)	(18.1	)	(66.9	)
Interest income		0.5		1.7	,	10.9	
Exchange gains (losses)		2.0		7.0		(23.6	)
Changes in fair value of derivative contracts	18	-		0.9		9.6	,
Investment loss	26	_		-		(1.3	)
Share of losses of equity method investments	12	_		_		(0.6	)
Reversal of litigation accruals	30	_		_		48.5	,
Other income (expense) - net	20	_		_		(0.6	)
outer moome (expense) net						(0.0)	,
Income (loss) before income taxes		(47.6	)	4.4		53.9	

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Income tax expenses	25	0.4		1.4		10.1	
Net income (loss)		(48.0	)	3.0		43.8	
Net income (loss) loss per share:							
Basic	32	\$(0.03	)	\$0.00		\$0.01	
Diluted	32	\$(0.03	)	\$0.00		\$0.01	
Number of shares used in computation of net income							
(loss) per share:							
Basic	32	1,693,522,340	)	3,701,145,330	)	4,120,369,328	
Diluted	32	1,693,522,340	)	3,701,145,330	)	4,120,689,668	
Other comprehensive income (loss), net of tax							
Foreign currency translation adjustment	22	1.2		(40.6	)	(34.6)	
Comprehensive income (loss) attributable to Hanwha Q CELLS Co., Ltd.'s shareholders		(46.8	)	(37.6	)	9.2	
CELLS Co., Liu. 8 shareholders							

The accompanying notes are an integral part of the consolidated financial statements.

# (Formerly known as Hanwha SolarOne Co., Ltd.)

# **CONSOLIDATED** statements of cash flows

(in millions of US dollars)

		For the y		ed
	Note	2013	2014	2015
Cash flows from operating activities: Consolidated net income (loss)		(48.0 )	3.0	43.8
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:				
Unrealized loss (gain) from derivative contracts	18	-	(0.9)	0.9
Depreciation, amortization and impairment		35.6	37.4	83.3
Amortization of long-term deferred expenses		-	-	1.9
Loss from disposal of subsidiaries		-	-	1.3
Stock compensation expenses	23	-	-	0.7
Write-down of inventories	6	20.2	6.6	10.2
Reversal of litigation accruals	30	-	-	(48.5)
Provision for doubtful collection of accounts receivable	5	4.1	0.3	4.3
Deferred tax expense	25	0.4	1.4	4.6
Non-cash interest expense on amortization of long-term debt and litigation accruals		9.3	7.7	7.9
Non-cash income from reversal of personnel provisions and R&D subsidies		-	(2.5)	-
Cash paid to purchase silver accounts		-	(2.7)	-
Foreign currency exchange loss		-	-	37.0
Changes in operating assets and liabilities:				
Restricted cash		(6.6)	4.2	(67.0)
Accounts receivable		(126.0)	(37.1)	(196.4)
Notes receivable		-	-	(0.7)
Inventories		(89.3)	(46.1)	(74.0)
Advance to suppliers and long-term prepayments		-	-	10.1
Other current assets		(1.4)	(13.2)	(11.2)
Other non-current assets		-	-	(2.5)
Amount due from related parties		-	-	(44.8)
Accounts payable		149.7	(26.5)	42.2
Notes payable		-	-	26.8
Warranty provision	15	2.9	(1.5)	9.0
Accrued expenses and other liabilities		11.4	(11.7)	22.1
Amount due to related parties		-	-	(14.4)
Customer deposits		-	-	1.9
Deferred revenue	21	-	-	402.1

Net cash provided by (used in) operating activities (37.7) (81.6) 250.6 Cash flows from investing activities: Net cash received from an acquisition 70.2 3(a) Net cash received from asset acquisitions 3(b) 9.1 Proceeds for sale of asset held for sale 9.0 Acquisition of fixed assets and intangible assets (15.5) (45.6) (200.0) Change in restricted cash 4.4 Proceeds from disposal of fixed assets 0.4 Issuance of loans to related parties 27 (0.2 ) (19.5) (66.1 ) Repayment of loans by related parties 25.0 Cash paid for long-term investment 12 (16.9)Net cash received from disposal of subsidiaries 26 2.1 Net cash used in investing activities (6.7) (65.1) (171.8)

The accompanying notes are an integral part of the consolidated financial statements.

(Formerly known as Hanwha SolarOne Co., Ltd.)

# **CONSOLIDATED statements of cash flows – CONTINUED**

(in millions of US dollars)

	Note	For the 2013	yea	r ended 2014	Dec	2015	1,
Cash flows from financing activities:  Net proceeds from issuance of ordinary shares  Proceeds from bank borrowings  Principal payments on bank borrowings  Principal payments on government loan  Proceeds from related party borrowings  Repayment of related party borrowings  Principal payments on capital lease obligations  Arrangement fee for short-term bank borrowings	27	220.2 50.0 (30.0 (1.0 - (1.0	) )	69.3 (6.4 (0.9 - (5.6	) )	- 655.8 (684.6 (0.8 35.8 (13.0 (6.6 (2.1	) ) ) ) ) )
Arrangement fee and other related costs for long-term notes  Net cash provided by (used in) financing activities		238.2		56.4		(1.0 (16.5	)
Net increase (decrease) in cash and cash equivalents		193.8		(90.3	)	62.3	
Effect of exchange rate changes on cash and cash equivalents		2.0		(10.7	)	(19.0	)
Cash and cash equivalents at the beginning of year		61.9		257.7		156.7	
Cash and cash equivalents at the end of year		257.7		156.7		200.0	
Supplemental disclosure of cash flow information: Interest paid Realized gain from derivative contracts	18	7.3		10.4		50.6 10.5	
Supplemental schedule of non-cash activities:							
Acquisition of fixed assets included in accounts payable, accrued expenses and other liabilities		-		-		28.0	

The accompanying notes are an integral part of the consolidated financial statements.

(Formerly known as Hanwha SolarOne Co., Ltd.)

# CONSOLIDATED statements of changes in shareholders' equity

(in millions of US dollars except share data)

Accumul	lated
---------	-------

	Note	Number of ordinary shares	Ordinary shares	* naid-in		Accumulated deficit			comprehensive. equity		
							income (loss)				
Balance as of January 1, 2013		1,232,949,935	0.1	109.9	(19.0	)	2.9		93.9		
Shares issued Net loss for the year Other comprehensive income		2,468,195,395	0.3	219.9 - -	- (48.0 -	)	- 1.2		220.2 (48.0 1.2	)	
Balance as of December 31, 2013		3,701,145,330	0.4	329.8	(67.0	)	4.1		267.3		
Net income for the year Other comprehensive loss		-	-	-	3.0		- (40.6	)	3.0 (40.6	)	
Balance as of December 31, 2014		3,701,145,330	0.4	329.8	(64.0	)	(36.5	)	229.7		
Vesting of restricted stock units Settlement of restricted stock		795,304	-	-	-		-		-		
units vested with shares held by depository bank		(795,304	) -	-	-		-		-		
Share-based compensation Share issued to depository bank	23	- 1,550,000	-	0.5	-		-		0.5		
Acquired in the Transaction	3	457,980,262	0.0	100.8	-		-		100.8		
Net income for the year Other comprehensive loss	22	-	-	-	43.8		(34.6	)	43.8 (34.6	)	
Balance as of December 31, 2015		4,160,675,592	0.4	431.1	(20.2	)	(71.1	)	340.2		

The accompanying notes are an integral part of the consolidated financial statements.

(Formerly known as Hanwha SolarOne Co., Ltd.)

#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

AS OF DECEMBER 31, 2014 AND 2015 AND

FOR EACH OF THE THREE YEARS ENDED DECEMBER 31, 2013, 2014 AND 2015

1.

#### **ORGANIZATION**

Hanwha Q CELLS Co., Ltd. (formerly known as Hanwha SolarOne Co., Ltd.,) (the "Company") was incorporated under the laws of the Cayman Islands on June 12, 2006 and its principal activity is investment holding. The Company through its subsidiaries is principally engaged in the development, manufacturing and sales of photovoltaic ("PV") products and providing services for the development and installation of ground-mounted and commercial rooftop PV systems. The Company and its subsidiaries prior to the Transaction as described in further detail below are collectively referred to as "SolarOne Group" hereinafter.

On February 6, 2015, the Company acquired a 100% equity interest in Hanwha Q CELLS Investment Co., Ltd. ("Q CELLS") and its subsidiaries (collectively referred to as "Q CELLS Group" hereinafter) from Hanwha Solar Holdings Co., Ltd. ("Hanwha Solar"), a wholly owned subsidiary of Hanwha Chemical Corporation ("Hanwha Chemical"), in an all-stock transaction (the "Transaction") as disclosed in Note 3, Reverse Acquisition. Q CELLS was formed on September 12, 2012. O CELLS Group's business activities commenced in 2012 with the acquisition of the former O Cells SE, a manufacturer of solar cells and modules, in a business combination which was completed on October 16, 2012.

Concurrent with the completion of the acquisition of Q CELLS, the Company changed its name from Hanwha SolarOne Co., Ltd. to Hanwha Q CELLS Co., Ltd. The Company together with its subsidiaries listed below are referred to as the "Group" hereinafter.

(i) The following table sets forth information concerning the Company's major subsidiaries as of December 31, 2015:

Name of the entity Date of Place of Percentage of Principal activities

incorporation/ incorporation/ shareholding/

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	establishment	establishment	owners 2015	hip	2014	
Q CELLS	September 12, 2012	Cayman Islands	100	%	100	% Investment holding
Hanwha Q CELLS GmbH ("HQG")	May 3, 2012	Germany	100	%	100	Sales of PV products and providing system integration services / downstream business
Hanwha Q CELLS Malaysia Sdn. Bhd	March 21, 2008	Malaysia	100	%	100	manufacturing and sales of PV products
Hanwha Q CELLS Chile SpA	March, 14, 2014	Chile	100	%	100	Sales of PV products and providing system integration services / downstream business
Hanwha Q CELLS Güneş Enerjisi A.Ş	March, 13, 2014	Turkey	100	%	100	Sales of PV products and providing system integration services / downstream business
Hanwha Q CELLS Australia Pty Ltd.	December, 14, 2009	Australia	100	%	100	% Sales of PV products
Hanwha Q CELLS France s.a.s.	February, 16, 2015	France	100	%	N/A	Sales of PV products
Hanwha UK Solar1 Ltd. (formerly known as Fenland Green-End Solar Holding Ltd.)	March, 18, 2015	U.K.	100	%	N/A	Investment holding

(Formerly known as Hanwha SolarOne Co., Ltd.)

# NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

AS OF DECEMBER 31, 2014 AND 2015 AND

FOR EACH OF THE THREE YEARS ENDED DECEMBER 31, 2013, 2014 AND 2015

# 1.

# **ORGANIZATION (CONT'D)**

Name of the entity	Date of incorporation/ establishment	Place of incorporation/ establishment	Percent shareho owners 2015	olding		Principal activities
Hanwha Q CELLS Corp.	December 19, 2014	Korea	100	%	N/A	Development, manufacturing and sales of PV products
Hanwha Q CELLS Hong Kong Limited. (formerly known as "Hanwha SolarOne Hong Kong Limited") ("Q CELLS HK")	May 16, 2007	Hong Kong	100	%	N/A	Investment holding and international procurements/sales
Hanwha Q CELLS (Qidong) Co., Ltd. (formerly known as "Hanwha SolarOne (Qidong) Co., Ltd.") ("Q CELLS Qidon	Aug 27, 2004 g")	PRC	100	%	N/A	Development, manufacturing and sales of PV products
Hanwha Q CELLS (Nantong) Co., Ltd. (formerly known as "Hanwha SolarOne (Nantong) Co.,Ltd.")  ("Q CELLS Nantong")	April 15, 2011	PRC	100	%	N/A	Develop, manufacture and sell photovoltaic ("PV") products to both domestic and overseas customers
Hanwha Q CELLS America Inc. (formerly known as "Hanwha SolarOne USA Inc."	September 18,	United States	100	%	N/A	Sales of PV products

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Hanwha Q CELLS Canada Inc. (formerly known as Hanwha Solar Canada Inc.)	April 26, 2012	Canada	100	%	N/A	Sales of PV products
Hanwha SolarOne GmbH	November 1, 2015	Germany	100	%	N/A	Sales of PV products
Hanwha SolarOne (Shanghai) Co., Ltd.	March 29, 2006	PRC	100	%	N/A	Sales of PV products
Hanwha Q CELLS Technology Co., Ltd.(formerly known as "Hanwha SolarOne Technology Co., Ltd.")	August 1, 2007	PRC	100	%	N/A	Manufacturing of silicon ingots and wafers
Hanwha Solar Electric Power Engineering Co., Ltd.	May 25, 2010	PRC	100	%	N/A	Providing solar systems integration services and sales of PV products
(	(ii)		Variable	Interes	t Entities	

The Group establishes or acquires share interest in entities which may be considered variable interest entities in the process of initiating and executing its downstream operations. The Group consolidates such variable interest entities, even if there are other variable interests in such entities, if the Group is considered the primary beneficiary of such entities.

The Group analyzes all such entities and classifies them as either (a) entities that must be consolidated because they are either not variable interest entities ("VIEs") and the Group holds the majority voting interest, or because they are VIEs and the Group is the primary beneficiary; and (b) entities that do not need to be consolidated and are accounted for under either the equity or cost methods of accounting because they are either not VIEs and the Group holds a minority voting interest, or because they are VIEs and the Group is not the primary beneficiary.

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1. ORGANIZATION (CONT'D)

(ii) Variable Interest Entities (Cont'd)

Entities are considered VIEs if (i) the total equity investment at risk is not sufficient to permit the entity to finance its activities without additional financial support; (ii) as a group, the holders of the equity investment at risk lack the ability to make certain decisions, the obligation to absorb expected losses or the right to receive expected residual returns; or (iii) an equity investor has voting rights that are disproportionate to its economic interest and substantially all of the entity's activities are on behalf of the investor.

The Group is considered the primary beneficiary of and are required to consolidate a VIE if the Group has the power to direct the activities that most significantly impact that VIE's economic performance, and the obligation to absorb losses or the right to receive benefits of that VIE that could potentially be significant to the VIE. If the Group is determined not to have the power to direct the activities that most significantly impact the entity, then the Group is not the primary beneficiary of the VIE.

The Group's downstream activities typically require some form of equity investments, depending on the structure of the deal and the markets in which these activities take place.

Two entities in the U.K in which the Group held an equity interest were VIEs not subject to consolidation as the Group did not hold a majority interest in either of those companies and was not the primary beneficiary. As of December 31, 2014, the two projects in U.K. together had a carrying value of \$33.6 million, consisting of \$24.2 million of direct material and labor input and those general and administrative expenses allocable to the projects and \$9.1 million of loans to the project companies compared to \$0.3 million in 2013. These amounts constitute the maximum risk of loss to the Group as of December 31, 2014 and 2013, respectively. The Group had no equity interest

in VIEs prior to 2013. These entities ceased to be VIEs when the Group acquired the controlling interest in them on March 31, 2015. These entities were subsequently wholly-owned subsidiaries and consolidated by the Group until their disposal in December 2015. The disposal of these two companies follows the accounting discussed in "Revenue Recognition" with respect to sales of solar power projects.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## Basis of Preparation and Presentation

The consolidated financial statements are prepared in accordance with U.S. generally accepted accounting principles ("US GAAP").

Reverse Acquisition

On February 6, 2015, the Company completed the acquisition of Q CELLS Group from Hanwha Solar in an all-stock transaction (the "Transaction").

The Transaction is accounted for as a reverse acquisition under the acquisition method of accounting, in accordance with ASC 805, *Business Combinations*. Q CELLS is determined as the accounting acquirer. Consequently, the historical consolidated financial statements for all periods prior to the consummation of the Transaction only reflect the historical consolidated financial statements of Q CELLS. Upon the consummation of the Transaction, Q CELLS applied purchase accounting to the assets and liabilities of SolarOne Group. Subsequent to the Transaction, the consolidated financial statements reflect the results of the combined company. The historical issued and outstanding Q CELLS common shares have been recast to retrospectively reflect the number of shares issued in the Transaction in all periods presented. See Note 3, Reverse Acquisition, for further information on the Transaction.

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## 2. Summary of significant accounting policies (Cont'd)

## Principles of Consolidation

The consolidated financial statements include the financial statements of the Company and its subsidiaries. All significant inter-company transactions and balances between the Company and its subsidiaries are eliminated upon consolidation.

# Foreign Currency

The functional currencies of the operating subsidiaries are generally their local currencies, as determined based on the criteria of ASC 830, *Foreign Currency Translation*. The reporting currency of the Group is United States dollars ("\$"), which is also the functional currency of the Company. Transactions denominated in foreign currencies are remeasured into the functional currency at the exchange rates prevailing on the transaction dates. Foreign currency denominated financial assets and liabilities are remeasured at the balance sheet date exchange rate. Exchange gains and losses are separately reported in the consolidated statements of comprehensive income (loss). The Group translates assets and liabilities of its foreign operations into the reporting currency at the exchange rates in effect at the balance sheet date. The Group translates income and expense items of such foreign operations into the reporting currency at the average exchange rate during the year. The resulting translation adjustments are recorded in other comprehensive income (loss). The Company operates internationally and is exposed to potentially adverse movements in currency exchange rates.

#### Use of Estimates

The preparation of the consolidated financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the reported amount of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the periods. Area where management uses subjective judgment include, provision for doubtful debts, provision for advance to suppliers, provision for warranty, inventory write-down, useful lives of fixed assets and land use rights, impairment of fixed assets, land use rights and goodwill, valuation allowances on deferred tax assets, stock-based compensation expenses and contingent liabilities arising from litigation. Changes in facts and circumstances may result in revised estimates. Actual results could differ from these estimates, and as such, differences may be material to the financial statements.

## Cash and Cash Equivalents

Cash and cash equivalents are stated at cost, which approximates fair value, and consist of cash on hand and bank deposits, which are unrestricted as to withdrawal and use and have original maturities less than 90 days.

#### Restricted Cash

Restricted cash represents amounts held by banks as security for letters of credit facilities, notes payable and bank borrowings, guarantees and performance bonds and, therefore, are not available for the Group's use. Changes in restricted cash that relate to the purchase of raw materials or sale of goods are classified within cash flows from operating activities, changes in restricted cash that relate to the purchase of fixed assets are classified within cash flows from investing activities and changes in restricted cash that relate to bank borrowings are classified within cash flows from financing activities. The restriction on cash is expected to be released within the next twelve months.

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## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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## 2. Summary of significant accounting policies (Cont'd)

## Accounts and Notes Receivable

Accounts and notes receivable are recognized and carried at original invoiced amounts less an allowance for potential uncollectible amounts. An allowance for doubtful accounts is recorded in the period in which collection is determined to be not probable based on historical experience, account balance aging, prevailing economic conditions and an assessment of specific evidence indicating troubled collection. Accounts receivable of Q CELLS Group is insured against the risk of default and the insurance covers 90% of loss in the event of default by the customer. A receivable is written off after all collection efforts have ceased.

#### Arrangement Fees

Arrangement fees represent the incurred costs directly attributable to the bank borrowings. These costs are deferred and amortized using the effective interest method over the term of the bank borrowings.

# **Inventories**

Inventories include (1) raw materials, work-in-progress and final goods and (2) project assets.

Prior to January 1, 2015, inventories were stated at the lower of cost or market value. Since the adoption of ASU No. 2015-11 ("ASU2015-11"), *Inventory (Topic 330)*, *Simplifying the Measurement of Inventory*, inventories are stated at the net realizable value. Cost is determined by the weighted-average method. Raw material cost is based on purchase costs while work-in-progress and finished goods comprise direct materials, direct labor and an allocation of manufacturing overhead costs.

Project assets comprise of direct costs relating to solar power projects in various stages of development that are capitalized prior to the sale of the solar power projects. These costs include modules, installation and other direct development costs. The Company reviews project development cost for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. In determining whether or not the project assets are recoverable, the Company considers a number of factors, including changes in environment, ecological, permitting, or regulatory conditions that affect the project. Such changes may cause the cost of project to increase or the selling price of the project to decrease. If a project is not considered recoverable, the Company impairs the respective project development costs and adjusts the carrying value to the estimated recoverable amount, with the resulting impairment recorded within the consolidated statements of comprehensive income (loss). The Company did not recognize any impairment loss for the years ended December 31, 2013, 2014, 2015.

The cash flows associated with the acquisition, construction, and sale of solar power projects are classified as operating activities in the consolidated statements of cash flows. Solar power projects are often held in separate legal entities which are formed for the special purpose of constructing the solar power projects, which the Company refers to as "Project Companies". The Company consolidates the Project Companies.

#### Fixed Assets

Fixed assets are stated at cost and are depreciated using the straight-line method over the estimated useful lives of the assets as follows:

Buildings 20-50 years
Plant and machinery 5-15 years
Furniture, fixtures and office equipment 3-18 years
Others 1-20 years

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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## 2. Summary of significant accounting policies (Cont'd)

Fixed Assets (Cont'd)

Repair and maintenance costs are charged to expense when incurred, whereas the cost of renewals and betterments that extend the useful life of fixed assets are capitalized as additions to the related assets. Retirement, sale and disposal of assets are recorded by removing the cost and accumulated depreciation with any resulting gain or loss reflected in the consolidated statements of comprehensive income (loss).

Cost incurred in constructing new facilities, including progress payments, interest and other costs relating to the construction are capitalized and transferred to fixed assets upon completion and depreciation commences when the asset is available for its intended use.

Interest costs are capitalized if they are incurred during the acquisition, construction or production of a qualifying asset and such costs could have been avoided if expenditures for the assets have not been made. Capitalization of interest costs commences when the activities to prepare the asset are in progress and expenditures and borrowing costs are being incurred. Interest costs are capitalized until the assets are ready for their intended use. Total interest costs incurred during 2013, 2014 and 2015, were \$16.6 million, \$19.2 million and \$69.9 million and interest capitalized during 2013, 2014 and 2015 amounted to nil, \$1.1 million and \$3.0 million, respectively.

# Intangible Assets

Intangible assets are carried at cost less accumulated amortization. Amortization is recognized on a straight-line basis over the estimated useful life of the respective asset.

Customer relationships 12 years Technologies 3 years

Trade marks Indefinite lives

Software licenses 3 years

Trademarks with indefinite lives are not amortized, but are tested for impairment annually, on December 31, and more frequently if events and circumstances indicate that the asset might be impaired in accordance with ASC subtopic 350-30 ("ASC 350-30"), *Intangibles-Goodwill and Other: General Intangibles Other than Goodwill*.

#### Land Use Rights

Land use rights represent amounts paid for the right to use land in the PRC and are recorded at purchase cost less accumulated amortization. Amortization is provided on a straight-line basis over the lives of the land use rights agreements, which have terms of tenure and weighted-average amortization period of 50 years.

#### Goodwill

Goodwill represents the excess of the purchase price over the amounts assigned to the fair value of the assets acquired and the liabilities assumed of the acquired business.

Goodwill is reviewed at least annually at December 31 for impairment, or earlier if there is an indication of impairment, in accordance with ASC 350, *Goodwill and Other Intangible Assets*. The Group assigns and assesses goodwill for impairment at the reporting unit level. As of December 31, 2015, goodwill relates to the Transaction as disclosed in Note 3.

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2. Summary of significant accounting policies (Cont'd)

#### Goodwill (Cont'd)

The performance of the impairment test involves a two-step process. The first step of the impairment test involves comparing the fair value of the reporting unit with its carrying amount, including goodwill. Fair value is primarily determined by computing the future discounted cash flows expected to be generated by the reporting unit. If the reporting unit's carrying value exceeds its fair value, goodwill may be impaired. If this occurs, the Group performs the second step of the goodwill impairment test to determine the amount of impairment loss.

The fair value of the reporting unit is allocated to its assets and liabilities in a manner similar to a purchase price allocation in order to determine the implied fair value of the reporting unit's goodwill. If the implied goodwill fair value is less than its carrying value, the difference is recognized an impairment loss.

In accordance with ASC 350, the Group assigned and assessed goodwill for impairment at the reporting unit level. A reporting unit is an operating segment or one level below the operating segment. The Group has determined that goodwill is allocable to the SolarOne Group. The Group performed a goodwill impairment test as of December 31, 2015 and no impairment loss was recognized.

#### Long-term Investments

The Group carries the investment at cost and only adjusts for other-than-temporary declines in fair value and distributions of earnings for investments in an investee over which the Group does not have significant influence in accordance with ASC 325-20, *Investments - Other: Cost Method Investments*.

The Group holds equity investments in affiliates in which it does not have a controlling financial interest, but has the ability to exercise significant influence over the operating and financial policies of the investee. These investments are accounted for under equity method of accounting in accordance with ASC323-10, *Investments – Equity Method and Joint Ventures*. Under the equity method, the Group initially records its investment at cost and prospectively recognizes its proportionate share of the investees' income or loss in its consolidated statements of comprehensive income (loss).

Investments are evaluated for impairment when facts or circumstances indicate that the fair value of the investment is less than its carrying value. An impairment loss is recognized when a decline in fair value is determined to be other-than-temporary. The Group reviews several factors to determine whether a loss is other-than-temporary. These factors include, but are not limited to, the: (1) nature of the investment; (2) cause and duration of the impairment; (3) extent to which fair value is less than cost; (4) financial conditions and near term prospects of the issuers; and (5) ability to hold the investment for a period of time sufficient to allow for any anticipated recovery in fair value.

No impairment loss had been recorded during each of the three years ended December 31, 2015.

## Impairment of Long-Lived Assets Other Than Goodwill

The Group evaluates its long-lived assets or asset groups, including land use rights with finite lives, for impairment whenever events or changes in circumstances (such as a significant adverse change to market conditions that will impact the future use of the assets) indicate that the carrying amount of a group of long-lived assets may not be recoverable. When these events occur, the Group evaluates for impairment by comparing the carrying amount of the assets to the future undiscounted net cash flows expected to result from the use of the assets and their eventual disposition. If the sum of the expected undiscounted cash flows is less than the carrying amount of the assets, the Group would recognize an impairment loss based on the excess of the carrying amount of the asset group over its fair value.

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2. Summary of significant accounting policies (Cont'd)

Impairment of Long-Lived Assets Other Than Goodwill (Cont'd)

In the year ended December 31, 2014, the Group performed impairment tests on the buildings, machinery, and equipment in light of the restructuring of HQG's operations. The results of this impairment test indicated that the restructuring was a non-adjusting event and a recognition of impairment loss was not necessary. Separately, the Group also conducted impairment tests on non-corporate assets outside of the asset group that were potentially not recoverable. Indicators for potential impairment existed for these assets independently from the restructuring. Assets subject to review included buildings that were left vacant for an extended period of time and softwares for which no future use could be identified. Based on this impairment assessment performed, the Group concluded the carrying amounts of some of these long-lived assets are not recoverable and recognized an impairment charge of \$2.4 million as other expense, net in the consolidated statement of comprehensive income (loss) for the year ended December 31, 2014. Of this amount, approximately \$0.8 million resulted from the impairment of softwares and other intangible assets.

No impairment charge was recognized for the years ended December 31, 2013 and 2015.

## Fair Value of Financial Instruments

Financial instruments include cash and cash equivalents, restricted cash, accounts and notes receivable, other receivables, accounts and notes payable, customer deposits, short-term bank borrowings, amounts due to/from related parties, long-term bank borrowings, long-term notes and derivative contracts. The carrying amounts of these financial instruments other than long-term bank borrowings and long term notes approximate their fair values due to the

short-term maturity of these instruments. The carrying amount of the long-term bank borrowings and long-term notes also approximate their fair value since they bear floating interest rates which approximate market interest rates.

## Financial Instruments - Foreign Currency Derivative Contracts and Interest Rate Swap Contract

The Group's primary objective for holding foreign currency derivative contracts and interest rate swap contract is to manage its foreign currency risks principally arising from sales contracts denominated in Euros, Australian Dollar, Korean Won and Japanese Yen, and the interest rate risk for the long-term bank borrowings. The Group records these derivative instruments as current assets or current liabilities, measured at fair value.

During the years ended December 31, 2013, 2014, the Group entered into cross-currency exchange rate agreements. Subsequent to the Transaction, for the year ended December 31, 2015, the Group entered into cross-currency exchange rate agreements and interest rate swap agreements to pay fixed interest rate rather than floating rate. Changes in the fair value of these derivative instruments are recognized in the consolidated statements of comprehensive income (loss). These derivative instruments are not designated and do not qualify as hedges and are adjusted to fair value through current earnings. As of December 31, 2015, the Group had outstanding cross-currency exchange rate contracts with notional amounts of \$3,432.0 million, EUR20.0 million, JPY6,700 million, AUD32.5 million and KRW35,348.6 million (2014: \$9.2 million), and interest rate swap contracts with notional amount of \$38.0 million (2014: nil). The Group estimates the fair value of its foreign currency and interest rate swap derivatives using a pricing model based on market observable inputs.

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## 2. Summary of significant accounting policies (Cont'd)

#### Revenue Recognition

## Solar power products

The Group produces and sell PV modules. The Group periodically, upon special request from customers, sells PV cells and silicon ingots. The Group records revenue related to the sale of PV modules, PV cells and silicon ingots when the criteria of ASC 605-10, *Revenue Recognition: Overall*, are met. These criteria include all of the following: persuasive evidence of an arrangement exists; delivery has occurred; the sales price is fixed or determinable; and collectability is reasonably assured.

The Group performs ongoing credit assessment of each customer, including reviewing the customer's latest financial information and historical payment record and performing necessary due diligence to determine acceptable credit terms. In instances where longer credit terms are granted to certain customers, the timing of revenue recognition was not impacted as the Group has historically been able to collect under the original payment terms without making concessions. Other than warranty obligations, the Group does not have any commitments or obligations to deliver additional products or services to the customers.

Payments received from customers for shipping and handling costs are included in net revenues. Shipping and handling costs relating to sales and purchases are included in selling expenses and cost of revenues, respectively.

#### Engineering, procurement, construction ("EPC") services

The Company recognizes revenue related to long-term solar systems integration services on the percentage-of-completion method. The Company estimates its revenues by using the cost-to-cost method, whereby it derives a ratio by comparing the costs incurred to date to the total costs expected to be incurred on the project. The Company applies the ratio computed in the cost-to-cost analysis to the contract price to determine the estimated revenues earned in each period. A contract may be regarded as substantially completed if remaining costs are not significant in amount. When the Company determines that total estimated costs will exceed total revenues under a contract, it records a loss accordingly. Unbilled amounts are included in the consolidated balance sheets as "unbilled solar systems integration revenue". In certain arrangements which did not meet the requirements to measure revenue according to the progress towards completion, the Company recognized revenue upon completion of the contract.

## **Processing services**

The Group entered into a processing service arrangement to process PV cells into PV modules with a third party. For this service arrangement, the Group "purchases" PV cells from the related party and contemporaneously agrees to "sell" a specified quantity of PV modules back to the same party. The quantity of PV modules sold back to the same party under these processing arrangements is consistent with the amount of PV cells purchased from the same party based on current production conversion rates. In accordance with ASC 845-10, *Accounting for Purchases and Sales of Inventory with the Same Counterparty*, the Group records the amount of revenue on these processing transactions based on the amount received for PV modules sold less the amount paid for the PV cells purchased from the same party. These sales are subject to all of the above-noted criteria relating to revenue recognition.

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2. Summary of significant accounting policies (Cont'd)

Revenue Recognition (Cont'd)

## Solar power projects

The Company develops and sells solar power plants which generally include the lease of related real estate. The Company recognizes revenue from such sale in accordance with ASC 360-20, *Real Estate Sales*. The Company records the sale as revenue using full accrual method when all of the following requirements are met: (a) the sales are consummated; (b) the buyer's initial and continuing investments are adequate to demonstrate its commitment to pay; (c) the receivable is not subject to any future subordination; and (d) the Company has transferred the usual risk and rewards of ownership to the buyer. Specifically, the Company considers the following factors in determining whether the sales have been consummated: (a) the parties are bound by the terms of a contract; (b) all consideration has been exchanged; (c) permanent financing for which the seller is responsible has been arranged; and (d) all conditions precedent to closing have been performed, and the Company does not have any substantial continuing involvement with the project.

Revenue is recognized net of all value-added taxes imposed by governmental authorities and collected from customers concurrent with revenue-producing transactions. The Group does not offer implicit or explicit rights of return, regardless of whether goods were shipped to the distributors or shipped directly to the end user, other than due to product defect.

#### Cost of Revenues

Cost of revenues include direct, indirect production costs and project development costs.

#### Research and Development Costs

Research and development costs are expensed as incurred.

## Advertising Expenditures

Advertising costs are expensed when incurred and are included in "selling expenses." Advertising expenses were \$1.6 million, \$2.5 million and \$1.9 million for the years ended December 31, 2013, 2014 and 2015, respectively.

## Warranty Cost

The Group primarily provides standard warranty coverage on PV modules sold to customers.

Q CELLS Group provides the following warranties on its products to its customers: a 12 year product warranty in which the Company warrants that its modules will not show any material defects or workmanship defects for a period of twelve years after initial purchase (invoice date). A 25 year performance warranty in which the Company warrants that 1) its modules will produce a minimum power output of at least 97% specified in the data sheet in the first year and performance degradation will be no more than 0.6% per year for the next 25 years, resulting in an output no less than 83% of the stated output 25 years after the invoice date. The Company also accrues warranty expenses for BoS (balance of system) parts used in projects. Terms of such warranties are the same as the original manufacturer's warranty as the Group passes the liabilities incurred under such warranties to the original manufacturer.

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2. Summary of significant accounting policies (Cont'd)

Warranty Cost (Cont'd)

Before 2012, the standard warranty of SolarOne Group provides for a two to five-year warranty against technical defects, a 10-year warranty against a decline from initial power generation capacity of more than 10% and a 20 to 25-year warranty against a decline from initial power generation capacity of more than 20%. From January 1, 2012, the standard warranty of SolarOne Group provides a 12-year warranty against technical defects, and a 25-year linear warranty, which guarantees: 1) no less than 97% of the nominal power generation capacity for multicrystalline PV modules and 96% of the nominal power generation capacity for monocrystalline PV modules in the first year, 2) an annual output degradation of no more than 0.7% thereafter, and 3) by the end of the 25th year, the actual power output shall be no less than 82% of initial power generation capacity. Since January 2015, SolarOne Group updated the 25-year linear warranty, which guarantees no less than 97.5% of the nominal power generation capacity for its typical multicrystalline PV modules in the first year, and an annual output degradation of no more than 0.7% thereafter. By the end of the 25th year, the actual power output shall be no less than 82% of the nominal power generation capacity.

The estimate of the amount of warranty obligation is primarily based on the following considerations: 1) the results of technical analyses, including simulation tests performed on the products by an industry-recognized external certification body as well as internally developed testing procedures conducted by the Company's engineering team, 2) the Company's historical warranty claims experience, 3) the warranty accrual practices of other companies in the industry that produce PV products that are comparable in engineering design, raw material input and functionality to the products, and which sell products to a similar class of customers, and 4) the expected failure rate and future costs to service failed products. The results of the technical analyses support the future operational efficiency of the PV modules at levels significantly above the minimum guaranteed levels over the respective warranty periods. The estimate of warranty costs are affected by the estimated and actual product failure rates, the costs to repair or replace failed products and potential service and delivery costs incurred in correcting a product failure.

Based on the above considerations and management's ability and intention to provide repairs, replacements or refunds for defective products, the management accrued warranty costs for the Q CELLS Group for the 25 years of warranty period based on 0.5% of the production costs of PV modules in years ended December 31, 2013, 2014 and 2015. The SolarOne Group accrues for warranty costs for the two to 12-year warranty against technical defects based on 1% of revenue for PV modules and no warranty cost accrual has been recorded for the 10-year or 20 to 25-year warranties for decline from initial power generation capacity because the SolarOne Group determined the likelihood of claims arising from these warranties to be remote based on internal and external testing of the PV modules and strong quality control procedures in the production process.

The basis for the warranty accrual will be reviewed periodically based on actual experience. The Group does not sell extended warranty coverage that is separately priced or optional.

#### **Government Grants**

Government grants received by the Group consist of unrestricted grants and subsidies. The amount of such government grants are determined solely at the discretion of the relevant government authorities and there is no assurance that the Group will continue to receive these government grants in the future. Government grants are recognized when all the conditions attached to the grants have been met and the grants are received. For the government grants that with no further conditions to be met, the amounts are recorded by offsetting to the operating expenses or cost of revenues when received; whereas for the government grants with certain operating conditions, the amounts are recorded as liabilities when received and will be recorded by offsetting to the operating expenses or cost of revenues when the conditions are met.

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2. Summary of significant accounting policies (Cont'd)

#### Government Grants (Cont'd)

During the years ended December 31, 2013, 2014 and 2015, the Group recorded \$1.2 million, \$2.5 million and \$0.8 million, respectively, of government subsidies as an offset to its operating expenses and cost of revenues. The government grants recorded in operating expense are not subject to adjustment and do not have any restrictions as to the use of funds.

As of December 31, 2014 and 2015, the Group recorded nil and \$0.8 million, respectively, of government grants received as other payable because the Group has not fulfilled the conditions required by the government.

#### Accounting for Income Taxes and Uncertain Tax Positions

The Group accounts for income taxes in accordance with ASC 740, *Accounting for Income Taxes*. Under this method, deferred tax assets and liabilities are determined based on the difference between the financial reporting and tax bases of assets and liabilities using enacted tax rates that will be in effect in the period in which the differences are expected to reverse. The Group records a valuation allowance to offset deferred tax assets if, based on the weight of available evidence, it is more-likely-than-not that some portion, or all, of the deferred tax assets will not be realized. The effect on deferred taxes of a change in tax rates is recognized in income in the period that includes the enactment date.

The Group applies ASC 740-10, *Accounting for Uncertainty in Income Taxes*, which clarifies the accounting for uncertainty in income taxes by prescribing the recognition threshold a tax position is required to meet before being recognized in the financial statements. The Group has elected to classify interest and/or penalties related to an uncertain position, if and when required, as part of "other operating expenses" in the consolidated statements of comprehensive income (loss).

#### Value-Added Tax ("VAT")

In accordance with the relevant tax laws in certain countries, VAT is levied on the invoiced value of sales and is payable by the purchaser. The Group is required to remit the VAT it collects to the tax authority, but may deduct the VAT it has paid on eligible purchases. To the extent the Group paid more than collected, the difference represents a net VAT recoverable balance at the balance sheet date. Value added tax is presented on a net basis and excluded from revenues.

#### Leases

Leases are classified at the inception date as either a capital lease or an operating lease. For the lessee, a lease is a capital lease if any of the following conditions exist: a) ownership is transferred to the lessee by the end of the lease term; b) there is a bargain purchase option; c) the lease term is at least 75% of the property's estimated remaining economic life; or d) the present value of the minimum lease payments at the beginning of the lease term is 90% or more of the fair value of the leased property to the lessor at the inception date. A capital lease is accounted for as if there was an acquisition of an asset and an incurrence of an obligation at the inception of the lease. All other leases are accounted for as operating leases wherein rental payments are expensed on a straight-line basis over the periods of their respective leases. Rental expenses were \$0.9 million, \$1.5 million and \$3.0 million for the years ended December 31, 2013, 2014 and 2015, respectively. The Group's capital leases for the years ended December 31, 2013, 2014, and 2015 are disclosed in Note 20.

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2. Summary of significant accounting policies (Cont'd)

Net Income (Loss) Per Share

Net income (loss) per share is calculated in accordance with ASC 260-10, *Earnings Per Share*. Basic income (loss) per ordinary share is computed by dividing income (loss) attributable to holders of ordinary shares by the weighted-average number of ordinary shares outstanding during the period. Diluted income (loss) per ordinary share reflects the potential dilution that could occur if securities or other contracts to issue ordinary shares were exercised or converted into ordinary shares. Dilutive ordinary equivalent shares consist of ordinary shares issuable upon the exercise of outstanding share options and restricted stock units. Ordinary share equivalents are excluded from the computation of diluted income (loss) per share if their effects would be anti-dilutive. Net income (loss) per share for periods prior to the Transaction is retrospectively adjusted to reflect the number of weighted-average adjusted shares received by Solar Holdings, the former parent company of Q CELLS Group.

#### Defined Benefit Plan

A defined benefit plan is a post-employment benefit plan other than defined contribution plans. The Group's net obligation in respect of its defined benefit plan is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value. The fair value of any plan assets is deducted.

The calculation is performed annually by an independent actuary using the projected unit credit method. The discount rate is the yield at the reporting date on high quality corporate bonds that have maturity dates approximating the terms of the Group's obligations and that are denominated in the same currency in which the benefits are expected to be paid.

The Group recognizes all actuarial gains and losses arising from defined benefit plans in retained earnings immediately.

The Group determines the net interest expense (income) on the net defined benefit liability (asset) for the period by applying the discount rate used to measure the defined benefit obligation at the beginning of the annual period to the then-net defined benefit liability (asset), taking into account any changes in the net defined benefit liability (asset) during the period as a result of contributions and benefit payments. Consequently, the net interest on the net defined benefit liability (asset) now comprises: interest cost on the defined benefit obligation, interest income on plan assets, and interest on the effect on the asset ceiling.

When the benefits of a plan are changed or when a plan is curtailed, the resulting change in benefit that relates to past service or the gain or loss on curtailment is recognized immediately in profit or loss. The Group recognizes gains and losses on the settlement of a defined benefit plan when the settlement occurs.

## Stock Compensation

Stock awards granted to employees and non-employees are accounted for under ASC 718-10, *Share-Based Payment*, and ASC 505-50, *Accounting for Equity Instruments That Are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services*, respectively.

In accordance with ASC 718-10, all grants of share options to employees are recognized in the financial statements based on their grant-date fair values. The Group has elected to recognize compensation expense using the straight-line method for all share options granted with service conditions that have a graded vesting schedule.

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2. Summary of significant accounting policies (Cont'd)

Stock Compensation (Cont'd)

ASC 718-10 requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from initial estimates. Share-based compensation expense was recorded net of estimated forfeitures such that expense was recorded only for those share-based awards that are expected to vest.

#### Comparative Financial Statements

Certain comparative balances in the consolidated financial statements have been reclassified to conform to current year's presentation to facilitate comparison.

#### Recent Accounting Pronouncements

In May 2014, the Financial Accounting Standards Board ("FASB") issued ASU No. 2014-09 ("ASU 2014-09"), *Revenue from Contracts with Customers*. ASU 2014-09 supersedes the revenue recognition requirements in ASC 605, and requires entities to recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled to in exchange for those goods or services. ASU 2014-09 is originally effective for the annual reporting periods beginning after December 15, 2016, including interim periods within that reporting period. ASU 2015-14, *Revenue from Contracts with Customers*, defers the effective date of ASU 2014-09 by one year. As a result, ASU 2014-09 is effective for annual reporting periods beginning after

December 15, 2017 and interim periods therein. Early adoption is permitted to the original effective date. The Company is currently evaluating the timing of its adoption and the impact of adopting the new revenue standard on its consolidated financial statements and considering additional disclosure requirements.

In April 2015, the FASB issued ASU No. 2015-03 ("ASU 2015-03"), *Interest – Imputation of Interest*. ASU 2015-03 requires debt issuance costs related to a recognized debt liability to be presented in the balance sheet as a direct deduction from the debt liability rather than as an asset. ASU 2015-03 is effective for annual reporting periods beginning after December 15, 2015, including interim periods within that reporting period. Early adoption is permitted. The Company is currently evaluating the impact of adopting this standard on its consolidated financial statements.

In July 2015, the FASB issued ASU2015-11. Under ASU2015-11, the measurement principle for inventory will change from lower of cost or market value to lower of cost and net realizable value. The ASU defines net realizable value as the estimated selling price in the ordinary course of business, less reasonably predictable costs of completion, disposal, and transportation. ASU2015-11 is effective for fiscal years beginning after December 15, 2016, including interim periods within those fiscal years. Early adoption is permitted. The Company early adopted ASU 2015-11 on a prospective basis since January 1, 2015. The impact of the adoption of ASU 2015-11 was not significant.

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2. Summary of significant accounting policies (Cont'd)

Recent Accounting Pronouncements (Cont'd)

In September 2015, the FASB issued ASU No. 2015-16 ("ASU 2015-16"), Business Combinations (Topic 805), Simplifying the Accounting for Measurement – Period Adjustments. ASU 2015-16 requires the acquirer to recognize adjustments to provisional amounts that are identified during the measurement period in the reporting period in which the adjustment amount is determined. The acquirer is required to also record, in the same period's financial statements, the effect on earnings of changes in depreciation, amortization, or other income effects, if any, as a result of the change to the provisional amounts, calculated as if the accounting had been completed at the acquisition date. In addition, an entity is required to present separately on the face of the income statement or disclose in the notes to the financial statements the portion of the amount recorded in current-period earnings by line item that would have been recorded in previous reporting periods if the adjustment to the provisional amounts had been recognized as of the acquisition date. ASU 2015-16 is effective for fiscal years beginning after December 15, 2015. Early adoption is permitted. The Company does not expect the adoption of ASU 2015-16 will have a significant impact on the consolidated financial statements.

In November 2015, the FASB issued ASU No. 2015-17 ("ASU 2015-17"), *Income Taxes (Topic 740): Balance Sheet Classification of Deferred Taxes*. ASU 2015-17 simplifies the presentation of deferred income taxes by eliminating the separate classification of deferred income tax liabilities and assets into current and noncurrent amounts in the consolidated balance sheet statement of financial position. The amendments in the update require that all deferred tax liabilities and assets be classified as noncurrent in the consolidated balance sheet. The amendments in this update are effective for fiscal years beginning after December 15, 2016, and interim periods therein and may be applied either prospectively or retrospectively to all periods presented. Early adoption is permitted. After the adoption of ASU 2015-17, all the current deferred tax assets will be reclassified as noncurrent deferred tax asset on the consolidated balance sheet. The Company is currently evaluating the impact of adopting this standard on its consolidated financial statements.

In February 2016, the FASB issued ASU No. 2016-02 ("ASU 2016-02"), *Leases*. ASU 2016-02 specifies the accounting for leases. For operating leases, ASU 2016-02 requires a lessee to recognize a right-of-use asset and a lease liability, initially measured at the present value of the lease payments, in its balance sheet. The standard also requires a lessee to recognize a single lease cost, calculated so that the cost of the lease is allocated over the lease term, on a generally straight-line basis. ASU 2016-02 is effective for public companies for annual reporting periods and interim periods within those years beginning after December 15, 2018. Early adoption is permitted. The Company is currently evaluating the impact of adopting this standard on its consolidated financial statements.

## Concentration of Risks

Concentration of credit risk

Assets that potentially subject the Group to significant concentration of credit risk are primarily cash and cash equivalents, accounts receivable, advance to suppliers and long-term prepayments.

As of December 31, 2015, the Group has \$46.7 million, \$38.9 million and \$34.9 million of cash and bank deposits in the PRC, Germany and Malaysia, which constitute about 23.4%, 19.5% and 17.5%, respectively of total cash and cash equivalents.

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2.	Summary of significant accounting policies (Cont'd)
Concentration of Risks (Cont'd)	
Concentration of credit risk (Cont'd)	
(i)	The PRC
China promulgated a new Bankruptcy separate article expressly stating that the Chinese banks based on the Bankruptcy into bankruptcy. In addition, since Chinese gradually permitted to operate in global financial crisis arising in the thing	s are secured due to the state policy on protecting depositors' interests. However, Law in August 2006 that came into effect on June 1, 2007, which contains a he State Council promulgates implementation measures for the bankruptcy of by Law when necessary. Under the new Bankruptcy Law, a Chinese bank can go na's concession to the World Trade Organization ("WTO"), foreign banks have China which has led to increased competition for Chinese banks. Further, the rd quarter of 2008 has increase the risk of bank bankruptcy in the PRC. In the ether the Group will be able to receive its deposits back in full since it is reditor based on PRC laws.
(ii)	Germany and Malaysia

In the event of bankruptcy of financial institutions, it is uncertain whether the Group will be able to receive its

deposits back in full.

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The Group mitigates its risk of loss by continuing to monitor the financial strength of the financial institutions in which it makes deposits.

As of December 31, 2014 and 2015, as a percentage of accounts receivable, the top four customers accounted for an aggregate of 73.4% and 33.0%, respectively. The Group conducts periodic credit evaluation of its customers but does not require collateral or other security from its customers.

Advances to suppliers and long-term prepayments are typically unsecured and arise from deposits paid in advance for future purchases of raw materials. As a percentage of total advances to suppliers, including long-term prepayments, the five suppliers with largest advance balances accounted for an aggregate of 79.9% and 48.6% of total advance to suppliers balance as of December 31, 2014 and 2015, respectively. Due to the Group's concentration of advances made to a limited number of suppliers and the significant prepayments that are made to them, any negative events or deterioration in financial strength with respect to the Group's suppliers may cause a material loss to the Group and have a material adverse effect on the Group's financial condition and results of operations (Note 7). The risk with respect to advances made to suppliers is mitigated by credit evaluations that the Group performs on its suppliers prior to making any advances and the ongoing monitoring of its suppliers' performance.

#### Concentration of customers

As a percentage of revenues, the top five customers accounted for an aggregate of 50.0%, 60.8% and 35.3% for the years ended December 31, 2013, 2014 and 2015, respectively. The loss of sales from any of these customers would have a significant negative impact on the Group's business. Sales to customers are mostly made through non-exclusive, short-term arrangements. Due to the Group's dependence on a limited number of customers, any negative events with respect to the Group's customers may cause material fluctuations or declines in the Group's revenue and have a material adverse effect on the Group's financial condition and results of operations.

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2. Summary of significant accounting policies (Cont'd)

Concentration of Risks (Cont'd)

Concentration of suppliers

A significant portion of the Group's purchases are made from a limited number of suppliers. Purchases from its five largest suppliers who collectively account for an aggregate of 69.2%, 60.5% and 42.4% of the Group's purchases for the years ended December 31, 2013, 2014 and 2015, respectively. Failure to develop or maintain relationships with these suppliers may cause the Group to be unable to source adequate raw materials needed to manufacture its PV products. Any disruption in the supply of raw materials to the Group may adversely affect the Group's business, financial condition and results of operations.

3. ACQUISITIONS

#### **Reverse Acquisition**

On February 6, 2015, the Company completed the acquisition of Q CELLS Group from Hanwha Solar in an all-stock transaction. The Company expects to achieve operating efficiencies and strengthening of its market position pursuant to the consummation of the Transaction. The Company issued 3,701,145,330 of its ordinary shares to Hanwha Solar in exchange for the transfer of 100% of the outstanding share capital of Q CELLS by Hanwha Solar to the Company and Q CELLS became the Company's wholly-owned subsidiary. As a result of the Transaction, Hanwha Solar's ownership of the Company's ordinary shares increased from approximately 45.7% to approximately 94.0%.

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### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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**3.** 

**ACQUISITIONS (CONT'D)** 

**Reverse Acquisition (Cont'd)** 

Fair Value of Assets and Liabilities Acquired

The following table summarizes the calculation of the fair value of the total consideration transferred and the amounts recognized as of the Transaction Date (in millions of \$, except shares and stock price):

Calculation of consideration transferred

The Company's shares outstanding 457,980,262

70.2

The Company's closing stock price on February 6, 2015 \$0.22
Consideration attributable to common stock 100.8
Pre-existing amount due from Q CELLS Group to SolarOne Group 5.0

Total consideration transferred 95.8

Assets acquired and liabilities assumed

Cash and cash equivalents

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Accounts receivable	156.5
Other current assets	408.3
Fixed assets	614.5
Land use rights	54.9
Other long-term assets	8.9
Total assets acquired	1,313.3
Short-term debt	219.4
Current portion of long-term debt	351.6
Other current liabilities	394.2
Long-term debt, net of current portion	248.6
Other long-term liabilities	4.8
Total liabilities assumed	1,218.6
Total net identifiable assets acquired Goodwill arising on acquisition	94.7 1.1
Purchase consideration transferred	95.8

The net purchase consideration of the Transaction is determined as the value of equity of the accounting acquiree (in this case, the Company, the legal acquirer), adjusted by the settlement of the pre-existing relationship at the acquisition date. Consequently, the net purchase consideration is \$95.8 million, which is the difference between (i) the value of the Company's equity of \$100.8 million using its closing stock price on February 6, 2015 of \$11.00 per ADS (as retrospectively adjusted to reflect the current ADS to ordinary share ratio of one ADS to 50 ordinary shares effective on June 15, 2015) and (ii) the net balance of \$5.0 million of the pre-existing receivables and payables that are due from Q CELLS Group to SolarOne Group.

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ACQUISITIONS (CONT'D)

**Reverse Acquisition (Cont'd)** 

Fair Value of Assets and Liabilities Acquired (Cont'd)

3.

The purchase price allocation described above was determined with the assistance of a third party valuation firm. The valuation report utilizes and considers generally accepted valuation methodologies such as the income, market and cost approach. As a result of the valuation, the fair value of the acquired assets and liabilities, other than the fixed assets and the land use rights, approximates their carrying values. Adjustments of US\$117.6 million and US\$12.6 million were recorded to decrease and increase the carrying values of SolarOne Group's fixed assets as well as land use rights, to their fair values, respectively. Specifically, the valuation of SolarOne Group's fixed assets and land use rights were performed using the depreciated replacement cost method, accompanied by an economic obsolescence factor derived from a profitability test.

Goodwill is primarily attributed to expected synergies from combining Q CELL Group's and SolarOne Group's existing businesses, including, but not limited to, expected cost synergies from overhead savings resulting from streamlining certain redundant corporate functions, improved operating efficiencies, including provision of certain corporate level administrative and support functions at a lower cost. The Company also anticipates opportunities for growth through expanded geographic and customer segment diversity and the ability to leverage additional brands. The acquired goodwill is not deductible for income tax purposes.

The amount of net sales and net income of SolarOne Group included in the Company's consolidated statement of comprehensive income (loss) from the acquisition date of February 6, 2015 to December 31, 2015 are as follows:

#### In millions of \$

Net revenues 1,280.2 Net income 29.8 Total comprehensive loss 3.9

# Unaudited pro forma consolidated financial information

The following unaudited pro forma consolidated financial information for the years ended December 31, 2014 and 2015 are presented as if the Transaction had occurred as of January 1, 2014. These pro forma results have been prepared for comparative purposes only and do not purport to be indicative of what operating results would have been had the acquisition actually taken place on the date indicated. The pro forma adjustments are based on available information and certain assumptions the management believes are reasonable.

In millions of \$	For the year ended December 3		
	2014	2015	
Net revenues	1,464.1	1,831.3	
Net income (loss)	(90.5	) 29.8	
Income (loss) per share - basic	\$ (0.02	) \$ 0.01	

These amounts have been computed after applying the effects of the Company's accounting policies.

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3. ACQUISITIONS (CONT'D)

**Reverse Acquisition (Cont'd)** 

Transaction Expenses

Advisory, financing, integration and other transaction costs directly related to the Transaction totaled \$3.2 million for the year ended December 31, 2015.

#### **4. RESTRUCTURING CHARGES**

In January 2015, Q CELLS announced restructuring plans to restructure its global operations. This decision includes the shutdown of its production facilities in Thalheim, Germany and the transfer the machineries used for production to the production site in Malaysia. This plan results in a downsizing of the workforce in Germany which was communicated in March 2015 and an alternate use for certain assets that cannot be transferred. The Company estimated that it will recognize aggregate charges pursuant to the restructuring plan up to \$22.0 million, consisting of severance and other one-time termination benefits, cost to relocate long-lived assets, repayments of government subsidies and other costs.

The following table summarized the activities related to the restructuring charges as discussed.

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In millions of \$	Employee Severance	Other	Total
Liability as of January 1, 2015	-	_	_
Restructuring charges	19.0	3.0	22.0
Cash payments	(14.8	(1.3)	(16.1)
Effect of foreign currency translation	(0.2)	0.0	(0.2)
Liability as of December 31, 2015	4.0	1.7	5.7

The Company reported such restructuring expenses as a separate line item of "restructuring charges" within the operating expenses in the consolidated statement of comprehensive income (loss) for the year ended December 31, 2015.

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### 5. AccOUNTS AND Notes receivable

The Group's accounts receivable is net of the allowance for doubtful accounts. The allowance for doubtful accounts activity is as follows:

In millions of \$	As of December 31,		,	
	2014		2015	
Beginning balance	-		0.0	
Acquired in the Transaction	-		20.2	
Provision for doubtful debt	0.3		4.3	
Write-off of doubtful debt	(0.3)	)	-	
Effect of foreign currency translation	-		(0.8	)
Ending balance	0.0		23.7	

Notes receivable represents bank drafts that are non-interest bearing and due within six months. Such bank drafts have been arranged with third-party financial institutions by certain customers to settle their purchases from the Company. The carrying amount of notes receivable approximates fair value.

6. InVENTORIES

Inventories consist of the following:

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in millions of \$	As of De	cember 31
	2014	2015
Raw materials	88.3	110.8
Work-in-progress	2.1	39.1
Finished goods	88.5	243.6
Project assets	25.5	12.6
	204.4	406.1

As of December 31, 2014 and 2015, raw materials amounting to \$23.1 million and \$19.6 million of the Group were held in custody by other parties for processing, respectively. The write-down of inventories amounted to \$20.2 million, \$6.6 million and \$10.2 million for the years ended December 31, 2013, 2014 and 2015, respectively.

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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8.

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### 7. Advance to suppliers and Long-term prepayments

Advance to suppliers and long-term prepayments represent interest-free cash deposits paid to suppliers for future purchases of raw materials. These deposits are required in order to secure supply of silicon due to limited availability.

The multi-year supply agreements entered into between the Group and its suppliers typically state minimum quantities with associated pricing set for the annual periods under the agreements with deliveries to be made over a general timeframe, subject to change based on the Group's purchasing needs and/or the suppliers' product availability.

The risk of loss arising from non-performance by or bankruptcy of the suppliers is assessed prior to making the deposits and credit quality of the suppliers is continually assessed. If there is deterioration in the creditworthiness of the suppliers, the Group may seek to recover the advances from the suppliers and will provide for losses on advances in cost of revenues where the Group believes the suppliers will be unable to fulfill their supply obligations. In such cases, a charge to cost of revenues will be recorded in the period in which a loss is determined to be probable and the amount can be reasonably estimated.

In circumstances where a supplier is in contractual default and the Group has termination rights that require repayment of its remaining deposit and the Group has asserted such rights, the advances are reclassified to other current assets in the consolidated balance sheets. Similarly, the Group reclassifies advances to other current assets when legal proceedings have commenced wherein the Group is claiming a breach of contract and is seeking monetary recovery of the remaining deposit. A provision for loss is recognized in operating expenses in the period in which the loss on such assets is determined to be probable and the amount can be reasonably estimated.

Other current assets consist of the following:

in millions of \$	As of December 31,		
	2014	2015	
VAT recoverable	10.4	40.4	
Other receivables – net	-	15.0	
Prepaid expenses – net	3.7	14.4	
Unbilled solar systems integration revenue	-	3.8	
Income taxes recoverable	0.1	0.7	
	14.2	74.3	

VAT recoverable represents the excess of VAT expended on purchases over the VAT collected from sales. This amount can be applied against future VAT collected from customers or may be reimbursed by the tax authorities under certain circumstances.

Income taxes recoverable represent the excess of income taxes paid to tax authority over the current income taxes. This amount can be applied against income taxes in future years or may be reimbursed by the tax authorities.

Unbilled solar systems integration revenue represents amounts recognized as revenue for which invoices have not yet been sent to customers as of the balance sheet date.

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9. fixed assets – net

Fixed assets, including those held under capital leases, consist of the following:

in millions of \$	As of December 31,	
	2014	2015
Land and buildings	53.7	218.9
Plant and machinery	118.2	593.4
Furniture, fixtures and office equipment	12.7	23.6
Others	-	0.4
	184.5	836.3
Less: Accumulated depreciation	(75.1)	(120.7)
-	109.4	715.6
Construction-in-progress	38.4	161.7
	147.8	877.3

Depreciation expenses were \$27.3 million, \$29.1 million and \$76.9 million for the years ended December 31, 2013, 2014 and 2015, respectively.

The carrying amounts of the Company's fixed assets held under capital leases at respective balance sheet dates were as follows:

in millions of \$ As of December 31,

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	2014		2015
Plant and machinery Less: accumulated depreciation	12.1 (5.4	)	- -
	6.7		_

Depreciation of plant and machinery under capital leases was \$0.7 million, \$5.2 million and \$6.1 million, for the years ended December 31, 2013, 2014 and 2015, respectively. Due to the restructuring mentioned in Note 4, the Company terminated the capital leases contracts during the year ended December 31, 2015.

As of December 31, 2015, buildings with a net book value of \$53.2 million, and plant and machinery with a net book value of \$46.4 million, were pledged for short-term bank borrowings of \$95.5 million and long-term bank borrowings of \$43.2 million (Note 13). As of December 31, 2014 and 2015, property, plant and equipment with book values of 90.4 million and \$207.5 million were pledged for the Government Loan of \$125.0 million and \$166.2 million, respectively (Note 13).

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### 10.

### **INTANGIBLE ASSETS - NET**

Intangible assets as of December 31, 2015 consist of the following

in millions of \$	Acquisition cost	Accumulated amortization	Book value
Customer relationships	3.5	(1.0)	2.5
Technologies	11.6	(11.5)	0.1
Trade marks	5.4	-	5.4
Software licenses	18.6	(12.3)	6.3
Others	0.5	(0.0)	0.5
	39.6	(24.8)	14.8

Intangible assets as of December 31, 2014 consist of the following

in millions of \$	Acquisition cost	Accumulated amortization	Book value
Customer relationships	3.9	(0.7)	3.2
Technologies	12.8	(10.1)	2.7
Trade marks	6.0	-	6.0
Software licenses	13.6	(11.8)	1.8
	36.3	(22.6)	13.7

Trade marks represent the Q CELLS trade mark, which has an indefinite useful life. The amortization of customer relationships is presented in selling and marketing costs whereas the amortization of technologies and software licenses are reported in cost of sales, selling and administrative costs, and research and development costs based on their use.

Aggregate amortization expense for intangible assets for the years ended December 31, 2013, 2014, and 2015 was \$8.2 million, \$7.6 million, and \$5.3 million, respectively. Estimated amortization expense for the next five years is as follows:

in millions of \$	Amortization
For the years ending December 31,	
2016	2.9
2017	2.1
2018	1.0
2019	0.4
2020	0.4
Beyond 2021	2.6

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11.

#### LaND USE RIGHTS - NET

in millions of \$ As of December 31,

2014 2015

Land use rights

Cost - 52.9 Less: Accumulated amortization - 1.1

- 51.8

Land use rights represent amounts paid for the rights to use eleven parcels of land in the PRC where the Group's premises are located.

As of December 31, 2015, land use rights with a net book value of \$33.6 million was pledged for short-term bank borrowings of \$104.1 million and long-term bank borrowings of \$7.2 million (Note 13).

The amortization expense for the years ended December 31, 2013, 2014 and 2015 was nil, nil and \$1.1 million, respectively. For each of the next five years, the estimated annual amortization expense of land use rights is \$1.3 million.

12. LONG-TERM INVESTMENTS

Long-term investments include the investments on common stocks in the following investees as of December 31, 2015:

Name of investee	Percentage of ownership		in millions of \$
Renew Akshay Urja Private Limited	44	%	15.8
Others			1.3

Investments accounted for under the equity method

The movement of the investments accounted for under equity method is as follows:

in millions of \$	For the ye	year ended December 31,			
	2014	2015			
At beginning of the year	_	-			
Investment	-	16.9			
Acquired in the Transaction	-	1.1			
Share of loss of equity method investment	-	(0.6	)		
Effects of foreign currency translation	-	(0.3	)		
At end of the year	-	17.1			

There were no indicators of impairment noted for these long-term investments as of December 31, 2015.

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13. BORROWINGS

in millions of \$	As of Dec 2014	cember 31, 2015
Total borrowings	285.8	970.2
Comprised of:		
Short-term bank borrowings	1.1	255.6
Long-term bank borrowings, current portion	0.3	160.4
Malaysian Government Loan, current portion	0.9	0.7
	2.3	416.7
Long-term bank borrowings, non-current portion	118.2	429.2
Malaysian Government Loan, non-current portion	165.3	124.3
	283.5	553.5
	285.8	970.2

The short-term bank borrowings outstanding as of December 31, 2014 and 2015 bore an average interest rate of 2.54% and 2.36% per annum, respectively, and were denominated in Renminbi and U.S. Dollar. These borrowings were obtained from financial institutions and have terms of one month to one year.

The long-term bank borrowings outstanding as of December 31, 2014 and 2015 bore an average interest rate of 2.41% and 2.53% per annum, respectively, and were denominated in Renminbi, Korean Won and \$. These borrowings were obtained from financial institutions and will mature serially during 2016 to 2019.

Subsequently, on March 24, 2016, the Company drew down one-year-period bank borrowings of \$45,000,000 from KEB Hana Bank (the "2016 Loan"). The 2016 Loan bear interests at a floating rate indexed to six-month LIBOR plus a margin of 2.5% per annum. Interests are payable on a semi-annually basis from March 24, 2016 to March 24, 2017. The 2016 Loan will mature on March 24, 2017 and repayable at its principal amount plus accrued and unpaid interest thereon. According to the agreement, the 2016 Loan was borrowed for the purpose to repay the existing loan of the Group. As a result of the above re-financing, the current portion of its long-term bank borrowings of \$45,000,000 were classified as a non-current liability as of December 31, 2015.

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# 13.BORROWINGS (cont'd)

The current and non-current portions of long-term bank borrowings as of December 31, 2015 will be due in installments between the periods of January 1, 2016 to December 31, 2016, and January 1, 2017 to October 20, 2019, respectively.

As of December 31, 2014 and 2015, unused loan facilities for short-term and long-term bank borrowings amounted to \$34.9 million and \$52.7 million, respectively.

All bank borrowings as of December 31, 2014 were secured/guaranteed by Hanwha Chemical.

Bank borrowings as of December 31, 2015 were secured/guaranteed by the following:

Amount in millions of \$	Secured/guaranteed by
604.2	Guaranteed by Hanwha Chemical
54.5	Guaranteed by the Company and other subsidiaries of the Group
39.2	Jointly guaranteed by (i) Hanwha Chemical, and (ii) the Company and other subsidiaries of the Group
38.2	

	Jointly guaranteed by (i) Hanwha Chemical, (ii) the Company and other subsidiaries of the Group,
	and (iii) the Group's buildings, plant and machinery and land use rights with net book value of \$16.3
	million, \$19.5 million and \$8.3 million, respectively
36.0	Guaranteed by the Group's plant and machinery with net book value of \$26.9 million.
24.9	Guaranteed by the Group's buildings and land use rights with net book value of \$3.5 million and \$1.7 million, respectively
24.0	Jointly guaranteed by (i) the Company and other subsidiaries of the Group, and (ii) the Group's buildings and land use rights with net book value of \$13.2 million and \$3.7 million, respectively
15.6	Guaranteed by the Group's buildings and land use rights with net book value of \$20.3 million and \$8.6 million, respectively
8.6	Jointly guaranteed by (i) Hanwha Chemical, (ii) the Company and other subsidiaries of the Group, and (iii) the Group's land use rights with net book value of \$11.4 million
845.2	

As of December 31, 2015, the maturities of these long-term bank borrowings were as follows:

in millions of \$ As of December 31, 2015

2016	160.4
2017	197.6
2018	221.6
2019	10.0
	589.6
F- 36	

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# 13.BORROWINGS (cont'd)

The original principal amount of a loan from the Malaysian government is 850.0 million Malaysian Ringgit (\$198.0 million) (the "Government Loan"). The scheduled repayments began in 2013. The final maturity of the loan is in 2031. Interest rates are variable, with a fixed 0% interest through 2019, a fixed 1% interest through 2027, and a fixed 2% interest through maturity.

### 14. ACCRUED EXPENSES AND OTHER LIABILITIES

The components of accrued expenses and other liabilities are as follows:

in millions of \$	As of December 3	
	2014	2015
Accrued wages and other employee welfare	-	21.2
Taxes payable	2.2	10.9
Pension	-	6.5
Restructuring charges	-	5.7
Accrued interest expense for bank borrowings	0.4	5.7
Accrued utility expenses	-	3.0
Accrued professional service fees	-	1.8
Accrued sales commission	-	1.6
Accrued freight and export related expense	-	1.0
Interest payable for long-term notes (Note 19)	-	0.6
Litigation accrual	58.5	0.2
Other accrued expenses and liabilities	10.5	22.0

71.6 80.2

# 15. accrued warranty costs

The Group's warranty activity is summarized below:

s of \$ For the year ended December 3			31,
2014		2015	
20.0		27.5	
29.0			
-		28.7	
7.1		17.3	
(4.4	)	(1.0	)
(0.3	)	(7.3	)
(3.9	)	(4.2	)
27.5		61.0	
10.5		43.6	
17.0		17.4	
	29.0 - 7.1 (4.4 (0.3 (3.9 27.5 10.5	29.0 - 7.1 (4.4 (0.3 ) (3.9 ) 27.5	2014     2015       29.0     27.5       -     28.7       7.1     17.3       (4.4     ) (1.0       (0.3     ) (7.3       (3.9     ) (4.2       27.5     61.0       10.5     43.6

# 16. customer deposits

Customer deposits represent cash payments received from customers in advance of the delivery of PV modules. These deposits are recognized as revenue when the conditions for revenue recognition have been met. The customer deposits are refundable if the sales contract is terminated.

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#### 17. NOTES PAYABLE

As of December 31, 2015, notes payable were non-interest bearing and were secured by \$124.9 million of the Group's restricted cash. The Group did not pay any commission to the banks to obtain the notes payable facilities. These notes are due for repayment over the next six months ending June 30, 2016.

#### 18. Derivative contracts

The Group is exposed to certain risks related to its business operations. The risks that the Group seeks to manage by using derivative instruments are fluctuations in foreign exchange rates, the purchase price for silver and aluminum and interest rates. The Group recognizes all derivative instruments as either assets or liabilities at fair value in the consolidated balance sheets. The Group's derivatives are not designated and do not qualify as hedges and are adjusted to fair value through current earnings.

The following table reflects the location in the consolidated statements of comprehensive income (loss) and the amount of realized and unrealized gains (losses) recognized in current earnings for the derivative contracts not designated as hedging instruments for the years ended December 31, 2013, 2014 and 2015:

in millions of \$	Statement of comprehensive income (loss) location		For the year ended December 31,			
		2013	2014	2015		
Foreign exchange derivative contracts (not designated as hedging instruments) - realized contracts	Changes in fair value of derivative contracts	-	-	11.0		
		_	0.9	(1.4	)	

Changes in fair value of derivative				
contracts				
Changes in fair value of derivative			(0.5	`
contracts	-	-	(0.5	)
Changes in fair value of derivative			0.5	
contracts	-	-	0.5	
	-	0.9	9.6	
	contracts Changes in fair value of derivative contracts Changes in fair value of derivative	contracts Changes in fair value of derivative contracts Changes in fair value of derivative contracts	contracts Changes in fair value of derivative contracts Changes in fair value of derivative contracts	contracts Changes in fair value of derivative contracts Changes in fair value of derivative contracts  Changes in fair value of derivative contracts  - 0.5

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### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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#### 18. Derivative contracts (CONT'd)

The following table reflects the fair values of derivatives included in the consolidated balance sheets as of December 31, 2014 and 2015:

in millions of \$	Balance sheet location	Fair value as of I 2014	December 31, 2015
Derivative assets (not designated as hedging instruments): Foreign exchange derivative contracts	Current assets: Derivative contracts	0.8	-
Derivative liabilities (not designated as hedging instruments):			
Foreign exchange derivative contracts	Current liabilities: Derivative contracts	-	0.5
Interest rate swap derivative contracts	Current liabilities: Derivative contracts	-	0.3
		_	0.8

#### 19.LONG-TERM NOTES

On January 16, 2013, QCELLS HK completed its issuance of three-year-period notes of \$100,000,000 (the "2013 Notes"). The 2013 Notes bear interests at a floating rate indexed to three-month LIBOR plus a margin of 2.23% per annum. Interests are payable on a quarterly basis from April 15, 2013 to January 15, 2016. The 2013 Notes will mature on January 15, 2016 and repayable at its principal amount plus accrued and unpaid interest thereon.

Subsequently, on January 11, 2016, the Company issued three-year-period notes of \$100,000,000 (the "2016 Notes"). The 2016 Notes bear interests at a floating rate indexed to three-month LIBOR plus a margin of 2.9% per annum. Interests are payable on a quarterly basis from April 11, 2016 to January 11, 2019. The 2016 Notes will mature on January 11, 2016 and repayable at its principal amount plus accrued and unpaid interest thereon. The Group repaid 2013 Notes using the proceeds from issuance of 2016 Notes in January 2016. As a result of the above re-financing, the 2013 Notes were classified as a non-current liability as of December 31, 2015.

#### 20. CAPITAL leases

During 2014, HQG entered into a manufacturing agreement with a supplier which provides inter alia for the use of specific equipment for the Group's purposes. As a result, the risks and rewards of ownership are transferred to Q CELLS. Accordingly, the payments to the supplier attributable to the assets are treated as capital lease payments in the Group's consolidated financial statements.

Lease payments include minimum lease payments plus contingent payments if the Group fails to purchase the minimum delivery volume. No contingent payables incurred for the year ended December 31, 2014 and 2015.

The capital leases were terminated during the year ended December 31, 2015 (Note 9).

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### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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### 21. Deferred revenue

Deferred revenue represents cash payments received from a customer in advance of the delivery of PV modules. Revenue is recognized when the conditions for revenue recognition have been met. The deferred revenue is non-refundable unless the Group fails to fulfill the terms of the sales contract.

#### 22. ACCUMULATED OTHER COMPREHENSIVE LOSS

The movement of accumulated other comprehensive loss is as follows:

in millions of \$	Foreign currency translation adjustment	
Balance as of December 31, 2012 Other comprehensive income	2.9 1.2	
Balance as of December 31, 2013 Other comprehensive loss	4.1 (40.6	)
Balance as of December 31, 2014 Other comprehensive loss	(36.5 (34.6	)
Balance as of December 31, 2015	(71.1	)

#### 23. SHARE-BASED COMPENSATION PLANS

As a result of the reverse acquisition accounting treatment for the Transaction, previously issued SolarOne Group stock options and restricted stock units under the Company's 2006 Option Plan and 2007 Incentive Plan, granted to employees and directors that were outstanding and unvested at the date of the Transaction, were accounted for as an exchange of awards. The fair value of such awards was insignificant.

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### 23. SHARE-BASED COMPENSATION PLANS (cOnt'd)

The following tables summarized the Company's share option activity under 2006 Option Plan and 2007 Incentive Plan:

	Number of options	Weighted- average exercise price (\$)	Weighted- average remaining contractual life (Years)	Aggregate intrinsic value (\$)
Outstanding, January 1, 2015 Acquired in the Transaction Forfeited	2,854,000 (433,950 )	1.77 1.73	3.14	- - -
Outstanding, December 31, 2015	2,420,050	1.78	2.22	-
Vested and expected to be vested at December 31, 2015	2,420,050	1.78	2.22	-
Exercisable at December 31, 2015	2,420,050	1.78	2.22	-

The aggregate intrinsic value in the table above represents the total intrinsic value (the aggregate difference between the Company's closing stock price of \$0.4388 per ordinary share as of December 31, 2015 and the exercise price for in-the-money options) that would have been received by the option holders if all in-the-money options had been

exercised on December 31, 2015.

No share options were granted, vested or exercised in 2015.

The following table summarized the Company's RSU activity under 2007 Incentive Plan:

	Number of RSUs	Weighted- average grant date fair value (\$)
Unvested, January 1, 2015	-	-
Acquired in the Transaction	39,839	22.37
Granted	34,433	11.40
Vested	(16,187	15.13
Forfeited	(6,020	15.26
Unvested, December 31, 2015	52,065	18.19

The aggregate fair value of vested RSUs for 2015 measured based on respective grant-date fair values was \$0.4 million. The aggregate fair value of the unvested RSUs as of December 31, 2015 was \$0.9 million based on the quoted market price of the Company's ordinary shares at the respective grant dates, and such amount shall be recognized as compensation expenses using the straight-line method with graded vesting based on service conditions.

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#### 23. SHARE-BASED COMPENSATION PLANS (cOnt'd)

As of December 31, 2015, there was \$0.3 million of unrecognized share-based compensation cost related to RSUs which is expected to be recognized over a weighted-average vesting period of 1.76 years. To the extent the actual forfeiture rate is different from current estimation, actual share-based compensation related to these awards may be different from the expectation.

Total compensation expense relating to share options and RSUs recognized for the year ended December 31, 2015 is as follows:

in millions of \$		For the year ended December 31,			
	201	<b>3</b> 014	2015		
Cost of revenues	-	-	0.2		
Selling expenses	-	-	0.1		
General and administrative expenses	-	-	0.3		
Research and development expenses	-	-	0.1		
	_	_	0.7		

# 24. Redeemable ordinary shares

On January 29, 2008 and concurrently with SolarOne Group's convertible bond issuance (which was substantially repaid in January 2014), the Company issued and sold 901,961 ADSs (as retrospectively adjusted to reflect the current

ADS to ordinary share ratio of one ADS to 50 ordinary shares effective on June 15, 2015), representing 45,098,055 of the Company's ordinary shares at the par value per share of \$0.0001. On October 25, 2011, the Company repurchased and cancelled 500,554 ADSs (as retrospectively adjusted to reflect the current ADS to ordinary share ratio of one ADS to 50 ordinary shares effective on June 15, 2015), representing 25,027,680 of the Company's ordinary shares at the par value per share of \$0.0001.

The Company is entitled to repurchase any or all of the ADSs at par value on any business day after the entire principal amount of the convertible bonds ceases to be outstanding. Such rights will expire one month after the maturity of the convertible bonds. In addition, the holders of the ADSs have the right to request the Company to repurchase the ADSs at par value at any time by giving prior notice. Since the holders have the ability to require the repurchase of the ADSs, which is outside the control of the Company, the ordinary shares underlying the ADSs have been classified as mezzanine equity. The holders are entitled to receive all cash and non-cash distributions that an ordinary shareholder would receive but such distributions are required to be paid back to the Company upon repurchase of the ADSs.

The redeemable ordinary shares issued qualified as a share lending arrangement under ASU 2009-05, *Accounting for Own-Share Lending Arrangements in Contemplation of Convertible Debt Issuance or Other Financing*, because the purpose of issuance of the shares was to increase the availability of the Company's shares and facilitate the ability of the holders to hedge the conversion option in the Company's convertible debt and the Company is entitled to repurchase any or all of the ADSs at par value on any business day after the principal amount of the convertible bonds ceases to be outstanding.

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#### NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

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#### 25. INCOME TAXES

#### **Current Taxation**

The Company is a tax-exempt company incorporated in the Cayman Islands and conducts substantially all of its business through its subsidiaries. The Group is subject to corporate income taxes in Germany, the PRC, Hong Kong, Malaysia, South Korea, USA, Australia, Chile, Turkey and United Kingdom. Taxes on income in the statement of operations and balance sheet reflect current and deferred taxes in these countries. The current and deferred tax assets and liabilities of the Group are measured based on local tax rates. The statutory income tax rates for the Group where it has significant operations are as follows:

	For the y			
	2013	2014	2015	
PRC	N/A	N/A	25	%
Hong Kong	N/A	N/A	16.5	%
Germany	29.13%	29.13%	29.13	%
Malaysia	25 %	25 %	25	%
South Korea	N/A	N/A	22	%
USA	N/A	N/A	35	%

In accordance with the PRC Income Tax Laws, enterprises established under the laws of foreign countries or regions and whose "place of effective management" is located within the PRC territory are considered PRC resident enterprises and subject to the PRC income tax at the rate of 25% on worldwide income. The definition of "place of effective management" shall refer to an establishment that exercises, in substance, overall management and control over the production and business, personnel, accounting, properties, etc. of an enterprise. As of December 31, 2015, no

detailed interpretation or guidance has been issued to define "place of effective management." Furthermore, as of December 31, 2015, the administrative practice associated with interpreting and applying the concept of "place of effective management" is unclear. The Group has analyzed the applicability of this law and will continue to monitor the related development and application.

Income (loss) before income taxes consists of:

In millions of \$	For the year ended				
пі піппона от ф	December 31,				
	2013	2014	2015		
Cayman	(0.1)	(0.7)	(17.2)		
PRC	-	-	62.3		
Others	(47.5)	5.1	8.8		
	(47.6)	4.4	53.9		

The income tax expense is comprised of:

In millions of \$	ended	ne year d Dece 2014	mber
Current Deferred	0.0 0.4	0.0 1.4	5.5 4.6
	0.4	1.4	10.1

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# 25.INCOME TAXES (cont'd)

The reconciliation of tax computed by applying the statutory income tax rate of the Company to income tax expense is as follows:

In millions of \$	For the year ended December 31,		
	2013	,	2015
Income tax computed at parent statutory tax rate	-	-	-
Non-deductible expenses	3.4	2.1	5.7
Foreign tax rate differences	(13.6)	0.2	12.0
Income not subject to taxation	-	(7.9)	(0.2)
Others	(0.2)	0.1	(5.2)
Changes in the valuation allowance	10.8	6.9	(2.2)
	0.4	1.4	10.1

### **Deferred Taxation**

Deferred tax assets (liabilities) reflect the tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for income tax purposes. The components of deferred tax assets (liabilities) are as follows:

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# 25.INCOME TAXES (Cont'd)

# Deferred Taxation (Cont'd)

In millions of \$	As of		
III IIIIIIOIIS OI \$	Decemb	oer 31,	
	2014	2015	
Deferred tax assets:			
Current:			
- Tax losses	3.0	-	
- Account receivables and other assets	1.0	-	
- Provisions	0.6	-	
- Warranty provision	-	9.8	
- Inventory write-off	-	4.9	
- Allowance for advance to suppliers	-	25.4	
- Allowance for doubtful accounts	-	5.4	
- Others	-	3.2	
Valuation allowance	(4.0)	(48.5	
Offsetting	(0.6)	-	
Net current deferred tax assets	_	0.2	
The current deferred that desects		0.2	
Non-current:			
- Tax losses	36.3	109.3	
- Fixed assets	12.6	44.5	
- Intangible assets	0.7	-	
- Provision	3.2	-	
- Unabsorbed capital allowance	43.1	39.7	
- Others	0.1	0.1	

Valuation allowance Offsetting		(190.0) (2.8)
Net non-current deferred tax assets	3.6	0.8
Deferred tax liabilities: Current:		
- Financial assets	0.2	3.0
- Accounts receivable and other assets	5.7	2.6
- Liabilities	0.1	0.1
Offsetting	(0.6)	-
Current deferred tax liabilities	5.4	5.7
Non-current:		
- Land use rights	-	7.4
- Intangible assets	0.8	0.3
- Fixed assets	0.4	-
- Others	-	1.0
Offsetting	(1.2)	(2.8)
Non-current deferred tax liabilities	-	5.9

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25. INCOME TAXES (Cont'd)

Deferred Taxation (Cont'd)

In assessing the realizability of deferred tax assets, the Group has considered whether it is more-likely-than-not that some portion or all of the deferred tax assets will not be realized. The ultimate realization of deferred tax assets is dependent upon the generation of future taxable income during the periods in which those temporary differences become deductible. The Group records a valuation allowance to reduce deferred tax assets to a net amount that management believes is more-likely-than-not of being realizable based on the weight of all available evidence.

As of December 31, 2015, the Group has a net tax operating loss from its PRC subsidiaries of \$137.2 million which will expire between 2016 and 2020. Tax losses carried forward in Germany, Malaysia and Australia are not subject to expiration.

#### **Uncertain Tax Positions**

As of December 31, 2015, the Group's unrecognized tax benefit is \$17.9 million which related to tax incentives received. It is possible that the amount accrued will change in the next 12 months as a result of new interpretive guidance released by the PRC tax authorities. However, an estimate of the range of the possible change cannot be made at this time. All of the unrecognized tax benefits, if ultimately recognized, will impact the effective tax rate. Reconciliation of accrued unrecognized tax benefits is as follows:

For the year

In millions of \$ ended

December 31, 201**2**014 2015

Beginning balance - - -

Acquired in the Transaction - - 17.9

Ending balance - - 17.9

The Company's PRC subsidiaries for the years ended December 31, 2011 to December 31, 2015 remain open to potential examination by the tax authorities. The Group's operations in Germany remain subject to audit by tax authorities from 2012. The Group's operations in Malaysia remain subject to audit by tax authorities from 2008.

As of December 31, 2015 and 2014, the Group did not accrue any penalties and interests related to the unrecognized tax benefits.

Hanwha (	2	CELLS	Co.,	Ltd.
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#### 26. Investment Loss

Investment loss consisted of the loss from the following investments:

in millions of \$	Investment (gair	ı) loss
Loss on disposal of Nantong Hanwha PV-Tech Energy Co., Ltd.	1.6	
Gain on liquidation of Hanwha Solar Australia Pty Ltd.	(0.3	)
	1.3	

On May 27, 2015, Nantong Hanwha PV-Tech Energy Co., Ltd., a wholly owned subsidiary of the Group, was sold to a third party company with total consideration of \$1.0 million, and the Group recognized \$1.6 million of investment loss for the disposal.

On November 30, 2015, Hanwha Solar Australia Pty Ltd., a wholly owned subsidiary of the Group, applied for liquidation, and the Group recognized \$0.3 million of investment income upon liquidation.

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### 27. related party transactions

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# Name and Relationship with Related Parties

Name of related party	Relationship with the Group
Hanwha Corporation	A major shareholder of Hanwha Chemical
Hanwha Chemical	Holding company of Hanwha Solar
SolarOne Group *	A group whose significant shareholder was Hanwha Chemical
Hanwha S&C Co., Ltd. ("Hanwha S&C")	A company controlled by Hanwha Corporation
Hanwha TechM Co., Ltd.	A subsidiary of Hanwha Corporation
Hanwha Q CELLS Japan Co., Ltd. ("Q CELLS Japan")	A subsidiary of Hanwha Corporation
Hanwha Q CELLS USA Corp. ("Q CELLS USA")	A subsidiary of Hanwha Corporation
Hanwha Europe GmbH ("Hanwha Europe")	A subsidiary of Hanwha Corporation
Hanwha Q CELLS Korea Corp. ("Q CELLS Korea")	A subsidiary of Hanwha Corporation
Hanwha Foodist Food Co., Ltd. ("Hanwha Foodist")	A subsidiary of Hanwha Corporation
Hanwha Techwin Co., Ltd. ("Hanwha Techwin")	A subsidiary of Hanwha Corporation
Hanwha Hotel & Resort Inc.	A subsidiary of Hanwha Corporation
Hanwha TechM Hungary ZRt.	A subsidiary of Hanwha Corporation
Hanwha International LLC ("Hanwha International")	A subsidiary of Hanwha Chemical
Hanwha Advanced Materials Corp. ("Hanwha Advanced")	A subsidiary of Hanwha Chemical
Hanwha Chemical (Thailand) Co.,Ltd.	A subsidiary of Hanwha Chemical
Hanwha Chemical Malaysia Sdn. Bhd.	A subsidiary of Hanwha Chemical
Hancomm, Inc. ("Hancomm")	A company whose significant shareholder is Hanwha S&C
Hanwha S&C Trading (Shanghai) Co., Ltd.	A subsidiary of Hanwha S&C
Bt1 Enerji Iç Ve Diş Tic.San.Ve Tic.Ltd.Şti.	A subsidiary of Hanwha S&C
Primo Güneş Enerjisi A.Ş.	A subsidiary of Hanwha S&C

A subsidiary of Hanwha S&C

Razin Elektrik Üretim Sanayi Ve Ticaret Anonim ŞirketiA subsidiary of Hanwha S&C Altinorda Enerji Iç Ve Diş Tic.San.Ve Tic.Ltd.Şti. A subsidiary of Hanwha S&C Bahçesaray Enerji Iç Ve Diş Tic.San.Ve Tic.Ltd.Şti. A subsidiary of Hanwha S&C Meca Enerji Iç Ve Diş Tic.San.Ve Ticaret Limited ŞirketA subsidiary of Hanwha S&C

ReNew Akshay Urja Pvt. Ltd. Joint venture of Hanwha Q CELLS Corp.

Shanghai Baowangtiansui Solar Co., Ltd. Associate of Hanwha Solar One (Shanghai) Co., Ltd.

Fenland Renewables Ltd. \*\* VIE
Green End Renewables Ltd. \*\* VIE

<sup>\*</sup> All the entities within the SolarOne Group ceased to be related parties subsequent to the consummation of the Transaction on February 6, 2015.

<sup>\*\*</sup> The investments in these two entities were disposed in 2015.

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### 27. RELATED PARTY TRANSACTIONS (Cont'd)

### Significant Related Party Transactions

In addition to the information disclosed elsewhere in the financial statements, the Group had the following significant related party transactions during the years presented:

In millions of \$	For the year ended December 31,		
	2013	2014	2015
Purchase of product from: Hanwha Corporation	165.3	310.8	306.7
Hanwha Advanced	-	5.5	47.3
Hanwha Chemical	-	3.7	35.6
Q CELLS USA	-	-	20.4
Q CELLS Korea	-	-	2.7
Hanwha International	-	-	2.3
Q CELLS Japan	-	2.1	3.1
SolarOne Group	66.6	84.1	-
Hanwha Europe	4.6	14.3	-
Hancomm	0.5	0.4	-
Others	0.1	0.3	1.1
	237.1	421.2	419.2
Purchase of services from: Hanwha Corporation	_	_	40.1

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Hanwha Foodist	-	-	4.9
Hanwha S&C	0.1	-	2.5
Hanwha International	-	-	1.8
Q CELLS USA	-	-	0.8
Hancomm	0.5	0.4	0.3
Others	-	0.3	3.4
	0.6	0.7	53.8
Purchase of fixed assets from:			
Hanwha TechM Co.,Ltd.	-	-	89.4
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# 27. RELATED PARTY TRANSACTIONS (Cont'd)

### Significant Related Party Transactions (Cont'd)

The Group had the following significant related party transactions during the years presented (cont'd):

In millions of \$	For the Decem	e year er ber 31,	nded
	2013	2014	2015
Sales of products to:			
Q CELLS Japan	218.6	56.7	193.4
Q CELLS USA	4.3	2.5	139.7
Hanwha Corporation	30.6	340.8	117.5
Q CELLS Korea	7.5	0.2	76.5
Hanwha International	8.8	55.6	75.0
Renew Akshay Urja Private Limited	-	-	38.4
Burdur Enerji A.Ş.	-	-	10.2
Bt1 Enerji Iç Ve Diş Tic.San.Ve Tic.Ltd.Şti.	-	-	5.7
Hanwha Engineering & Construction	-	-	3.7
Razin Elektrik Üretim Sanayi Ve Ticaret Anonim Şirketi	-	-	2.0
Altinorda Enerji Iç Ve Diş Tic.San.Ve Tic.Ltd.Şti.	-	-	1.4
Bahçesaray Enerji Iç Ve Diş Tic.San.Ve Tic.Ltd.Şti.	-	-	1.4
Meca Enerji Iç Ve Diş Tic.San.Ve Ticaret Limited Şirketi	-	-	1.4
SolarOne Group	15.6	9.1	-
Hanwha Europe	3.6	-	-
Others	-	0.1	0.3
	289.0	465.0	666.6

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Borrowings from:			
Hanwha S&C Trading (Shanghai) Co., Ltd.	-	-	16.0
Hanwha Chemical (Thailand) Co., Ltd.	-	-	5.0
Hanwha Chemical Malaysia Sdn. Bhd.	-	-	5.0
Hanwha Europe	-	-	9.8
	-	-	35.8
Loomato			
Loans to:	3.2	15.3	30.0
Q CELLS USA		13.3	30.0
Q CELLS Korea	-	-	
Primo Güneş Enerjisi A.Ş.	-	-	5.1
Burdur Enerji A.Ş.	-	- 5 0	1.0
Fenland Renewables Ltd.	-	5.0	-
Green End Renewables Ltd.	-	4.1	-
Others	0.3	-	-
	3.5	24.4	66.1
Interest paid to:			
Interest paid to: Hanwha S&C	_	_	0.7
Hanwha S&C	- 4.0	- 3.5	0.7
•	- 4.0	3.5	0.7
Hanwha S&C	4.0	3.5 3.5	0.7
Hanwha S&C Hanwha Corporation			-
Hanwha S&C Hanwha Corporation  Interest received from:	4.0	3.5	0.7
Hanwha S&C Hanwha Corporation  Interest received from: Q CELLS USA	4.0 0.1	3.5 0.3	0.7
Hanwha S&C Hanwha Corporation  Interest received from:	4.0	3.5	0.7
Hanwha S&C Hanwha Corporation  Interest received from: Q CELLS USA	4.0 0.1	3.5 0.3	0.7 0.9 0.7
Hanwha S&C Hanwha Corporation  Interest received from: Q CELLS USA	4.0 0.1	3.5 0.3	0.7
Hanwha S&C Hanwha Corporation  Interest received from: Q CELLS USA	4.0 0.1	3.5 0.3	0.7 0.9 0.7
Hanwha S&C Hanwha Corporation  Interest received from: Q CELLS USA Q CELLS Korea	4.0 0.1	3.5 0.3	0.7 0.9 0.7

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### 27. RELATED PARTY TRANSACTIONS (Cont'd)

### **Balances with Related Parties**

As of December 31, 2014 and 2015, balances with related parties are comprised of the following:

L		As of		
In millions of \$	December 31,			
	2014	2015		
Amount due from related parties:				
Q CELLS Korea	-	142.2		
Hanwha Corporation	125.3	75.6		
Q CELLS USA	15.3	58.9		
Q CELLS Japan	1.1	21.0		
Hanwha Chemical	-	7.0		
Bt1 Enerji Iç Ve Diş Tic.San.Ve Tic.Ltd.Şti.	-	5.6		
Renew Akshay Urja Private Limited	-	5.2		
Primo Güneş Enerjisi A.Ş.	-	5.1		
Shanghai Baowangtiansui Solar Co., Ltd.	-	4.2		
Burdur Enerji A.Ş.	-	2.6		
Razin Elektrik Üretim Sanayi Ve Ticaret Anonim Şirketi	-	2.0		
Altinorda Enerji Iç Ve Diş Tic.San.Ve Tic.Ltd.Şti.	-	1.4		
Bahçesaray Enerji Iç Ve Diş Tic.San.Ve Tic.Ltd.Şti.	-	1.4		
Meca Enerji Iç Ve Diş Tic.San.Ve Ticaret Limited Şirketi	-	1.4		
Hanwha International	21.4	0.3		
SolarOne Group	11.5	-		
Fenland Renewables Ltd.	5.0	-		

Green End Renewables Ltd.	4.1	-
	183.7	333.9
Amount due to related parties:		
Hanwha Corporation	63.8	118.6
Hanwha TechM Co.,Ltd.	-	26.3
Hanwha Advanced	-	14.4
Hanwha Europe	-	9.9
Hanwha Chemical	-	9.5
Hanwha S&C Trading (Shanghai) Co., Ltd.	-	7.9
Hanwha TechM Hungary ZRt.	-	4.4
Q CELLS USA	-	3.3
Q CELLS Korea	-	3.2
Q CELLS Japan	1.6	2.4
Hanwha S&C	-	1.2
Hanwha Techwin	-	0.2
Hanwha Hotel & Resort	-	0.1
SolarOne Group	21.5	-
Others	0.2	-
	87.1	201.4
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#### 28. employee defined contribution plan

Full-time employees of the Company's subsidiaries in the PRC participate in a government-mandated defined contribution plan pursuant to which certain pension benefits, medical care, unemployment insurance, employee housing fund and other welfare benefits are provided to employees. Chinese labor regulations require that the PRC subsidiaries of the Company make contributions to the government for these benefits based on about 41% of the employees' salaries on a monthly basis. The Group's PRC subsidiaries have no legal obligation for the benefits beyond the contributions made. The total amounts for such employee benefits, which were expensed as incurred, were nil, nil and \$13.2 million for the years ended December 31, 2013, 2014 and 2015, respectively.

Full-time employees of the Company's subsidiaries in Malaysia participate in a defined contribution plans, a post-employment benefit plans under which the Company pays fixed contribution into separate entities or funds and will have no legal or constructive obligation to pay further contributions if any of the funds do not hold sufficient assets to pay all employee benefits relating to employee services in the current and preceding financial years. Malaysian labor regulations require that the Malaysian subsidiaries of the Company make contributions to the government for these benefits based on about 12~13% of the employees' salaries on a monthly basis. The total amounts for such employee benefits, which were expensed as incurred, were \$1.0 million, \$1.0 million and \$1.1 million for the years ended December 31, 2013, 2014 and 2015, respectively.

#### 29. PENSION

The Group's pension plan includes retirement benefit obligations of \$6.5 million and other employee benefit obligations of \$0.2 million. The retirement benefit obligation activity is as follows:

In millions of \$

Beginning balance	-	
Current service cost	2.1	
Salary	(0.4	)
Transferred-in from affiliated company	6.4	
Transferred-out to affiliated company	(1.4	)
Effect of foreign currency translation	(0.2	)
Ending Balance	6.5	

The assumed discount rate used in the accounting of the pension plan is 3.0%, and the estimated salary increasing rate is 5.1%.

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#### 30. commitments and contingencies

#### Acquisition of Fixed Assets

As of December 31, 2015, the Group had commitments of approximately \$3.4 million related to the acquisition of fixed assets, which is expected to be settled within the next 12 months.

#### **Operating Lease Commitments**

The Group has entered into leasing arrangements relating to office premises and other facilities that are classified as operating leases. Future minimum lease payments for non-cancelable operating leases as of December 31, 2015 are as follows:

In millions of \$ As of December 31, 2015

 Year 2016
 3.2

 Year 2017
 1.0

 Year 2018
 0.7

Total 4.9

The terms of the leases do not contain rent escalation or contingent rent.

#### Litigation

The Group was involved in certain cases pending in PRC and U.S. courts and arbitration as of December 31, 2015. For certain proceedings, the Group is currently unable to estimate the reasonably possible loss or a range of reasonably possible losses. The Group is often unable to estimate the possible loss or range of loss until developments in such matters have provided sufficient information to support an assessment of the range of possible loss, such as quantification of a damage demand from plaintiffs, discovery from other parties and investigation of factual allegations, rulings by the court on motions or appeals, analysis by experts, or the progress of settlement negotiations. On an annual basis, the Group reviews relevant information with respect to litigation contingencies, and updates its accruals, disclosures and estimates of reasonably possible losses or ranges of loss based on such reviews.

For certain proceedings that the Group is involved as the plaintiff and expects favorable outcome, an estimated gain from a gain contingency is not reflected in the statement of financial position or statements of comprehensive loss until the realization of the gain contingency.

In July 2013, Q CELLS filed an arbitration claim in Frankfurt, Germany, against the insolvency administrator of Global PVQ SE (formerly known as Q Cells SE) regarding the dispute over the adjustment to the purchase price for certain assets of Q Cells SE acquired by Q CELLS, and certain liabilities related thereto assumed by Q CELLS, pursuant to the asset purchase agreement by and among the insolvency administrator, Hanwha Solar Germany GmbH (predecessor of Q CELLS) and Hanwha Chemical dated August 26, 2012. In October 2015, Q CELLS obtained an arbitral award in the amount of EUR45.9 million, in which EUR2.2 million (\$2.4 million) representing the compensation on the legal and other fees incurred for the arbitration was deducted to operating expenses and the remaining EUR43.7 million (\$48.5 million) was recorded as reversal of litigation accruals in the statement of comprehensive income (loss) to reverse the related liability accrued.

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30. commitments and contingencies (CONT'D)

Income Taxes

Effective from January 1, 2007, the Group adopted ASC 740-10, which prescribes a more-likely-than-not threshold for financial statement recognition and measurement of a tax position taken in the tax return. ASC 740-10 also provides guidance on de-recognition of income tax assets and liabilities, classification current and deferred income tax assets and liabilities, accounting for interest and penalties associated with tax positions, accounting for income taxes in interim periods and income tax disclosures. As of December 31, 2014 and 2015, the Group has recorded an unrecognized tax benefit for nil and \$17.9 million, respectively.

#### 31. segment reporting

Prior to the Transaction, there was only one single operating segment because the Company's chief operating decision maker ("CODM") formerly relied on the consolidated results of operations when making decisions on allocating resources and assessing performance of Q CELLS Group. Subsequent to the Transaction on February 6, 2015, the Company identified two operating segments, Q CELLS Group and SolarOne Group. The Company's chief executive officer, who has been identified as the CODM, now reviews the operating results of each operating segment in order to allocate resources and assess the Company's performance. Accordingly, the financial statements include segment information which reflects the current composition of the operating segments in accordance with ASC topic 280 ("ASC 280"), Segment Reporting.

The CODM evaluates performance based on each reporting segment's net revenue, operating costs and expenses, and operating income. Net revenue, operating costs and expenses, operating income, and total assets by the segment for the year ended December 31, 2015 were as follows:

In millions of \$	SolarOne Group	Q CELLS Group	Total segments	Eliminations	<b>;</b>	Consolidated
Net revenue						
- External customers	1,280.2	520.6	1,800.8	-		1,800.8
- Inter-segment	58.7	326.5	385.2	(385.2	)	-
Total net revenue	1,338.9	847.1	2,186.0	(385.2	)	1,800.8
Total cost of revenues and operating expenses	1,258.4	845.7	2,104.1	(381.2	)	1,722.9
Segment profit	33.8	14.0	47.8	(4.0	)	43.8
Total assets	2,027.8	906.0	2,933.8	(386.3	)	2,547.5

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# 31.segment reporting (cont'd)

The following table summarizes the Group's net revenues by geographic region based on the location of the customers:

In millions of \$	For the year ended December 31				
	2013	2014	2015		
USA	12.6	59.3	519.4		
South Korea	36.3	327.7	204.6		
Japan	215.2	55.4	192.5		
UK	34.0	111.1	187.5		
The PRC	15.1	3.9	140.9		
India	9.1	3.7	128.2		
Turkey	-	0.3	120.3		
Australia	19.7	12.4	73.0		
Spain	0.2	0.6	59.0		
Germany	80.1	67.4	42.6		
France	18.7	45.6	35.8		
Chile	-	-	23.4		
Italy	32.0	18.0	16.0		
Canada	-	5.7	13.0		
Belgium	1.3	1.0	9.6		
Switzerland	9.0	13.2	9.2		
Malaysia	3.9	3.1	8.6		
Israel	-	-	4.9		
Mexico	0.1	-	1.3		
South Africa	-	-	0.6		
Portugal	7.6	28.9	0.5		
Greece	6.0	0.6	0.3		
Netherlands	1.9	0.7	0.3		

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Austria	5.0	4.7	-
Bulgaria	9.1	-	-
Cyprus	7.4	0.2	-
Others	5.8	9.6	9.3
Total net revenue	530.1	773.1	1,800.8

67.1%, 21.9% and 5.9% of the long-lived assets of the Group are located in the PRC, Malaysia and Korea, respectively as of December 31, 2015.

The customers that accounted for 10% or more of total net revenue for the year ended December 31, 2014 and 2015 are as follows:

In millions of \$ For the year ended December 31,

2014 2015

Hanwha Corporation 340.8 \*
Q CELLS Japan \* 193.4

\* Less than 10%

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# 32.Income (LOSS) PER SHARE

Basic and diluted net income (loss) per share for each period presented are calculated as follows (in millions of \$, except share and per share amounts):

	For the year end 2013	ed December 31, 2014	2015
Numerator: Income (loss) attributable to ordinary shareholders – basic and diluted	(48.0	3.0	43.8
Denominator: Weighted-average number of shares outstanding – basic Effects of dilution of stock options and RSUs granted in connection with the stock option plan	1,693,522,340	3,701,145,330	4,120,369,328 320,340
Weighted-average number of shares outstanding – diluted	1,693,522,340	3,701,145,330	4,120,689,668
Basic net income (loss) per share	\$(0.03	\$0.00	\$0.01
Diluted net income (loss) per share	\$(0.03	\$0.00	\$0.01

The historical issued and outstanding ordinary shares of Q CELLS have been recast to retrospectively reflect the number of shares issued in the Transaction in all periods presented.

The Company issued ordinary shares to its share depository bank which have been and will continue to be used to settle stock option awards upon their exercise. No consideration was received by the Company for this issuance of these ordinary shares. The unused ordinary issued to share depository bank are legally issued and outstanding but are treated as escrowed shares for accounting purposes and, therefore, have been excluded from the computation of loss per share. Any ordinary shares not used in the settlement of stock option awards will be returned to the Company.

The redeemable shares have been excluded in both basic and diluted net loss per share as they are not entitled to the earnings of the Company.

#### 33. Fair value measurementS

ASC subtopic 820-10 ("ASC 820-10"), *Fair Value Measurements and Disclosures*, establishes a three-tier fair value hierarchy, which prioritizes the inputs used in measuring fair value as follows:

Level 1 — Observable inputs that reflect quoted prices (unadjusted) for identical assets or liabilities in active markets

Level 2 — Include other inputs that are directly or indirectly observable in the marketplace

Level 3 — Unobservable inputs which are supported by little or no market activity

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#### 33. FAIR VALUE MEASUREMENTS (cont'd)

ASC 820-10 describes three main approaches to measuring the fair value of assets and liabilities: (1) market approach; (2) income approach; and (3) cost approach. The market approach uses prices and other relevant information generated from market transactions involving identical or comparable assets or liabilities. The income approach uses valuation techniques to convert future amounts to a single present value amount. The measurement is based on the value indicated by current market expectations about those future amounts. The cost approach is based on the amount that would currently be required to replace an asset.

Foreign currency derivatives and interest rate swap are classified within Level 2 because they are valued using models utilizing market observable and other inputs.

Assets and liabilities measured at fair value on a recurring basis as of December 31, 2014 and 2015 are summarized below:

In millions of \$	Fair value measurements a Quoted prices in active markets for identical assets (Level 1)	Significant other observable inputs (Level 2)	ing: Significant unobservable inputs (Level 3)	Total fair value at December 31, 2014
Cash and cash equivalents				
- Time deposits	156.7	-	-	156.7
- Restricted cash	2.4	-	-	2.4

# Foreign currency derivatives

- Financial assets	-	0.8	-	0.8
- Financial liabilities	s -	-	_	-

In millions of \$	active markets for observable inputs		Significant unobservable Total fair value a	
	identical assets (Level 1)	(Level 2)	inputs (Level 3)	December 31, 2015
Cash and cash equivalents				
- Time deposits	200.0	-	-	200.0
- Restricted cash	172.2	-	-	172.2
Foreign currency / interest rate swap derivatives				
- Financial assets	-	-	-	-
- Financial liabilities	-	0.8	-	0.8
Accrued expense and other liabilities				
- Pension	-	-	6.5	6.5

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#### 34. Subsequent eventS

Other than the information disclosed elsewhere in the financial statements, there was no subsequent event

#### 35. ADDITIONAL FINANCIAL INFORMATION OF THE COMPANY

In accordance with the PRC Regulations on Enterprises with Foreign Investment, an enterprise established in the PRC with foreign investment is required to provide for certain statutory reserves, namely (i) General Reserve Fund, (ii) Enterprise Expansion Fund and (iii) Staff Welfare and Bonus Fund, which are appropriated from net profit as reported in the enterprise's PRC statutory accounts. A wholly-owned foreign enterprise ("WOFE") is required to allocate at least 10% of its annual after-tax profit to the General Reserve Fund until the balance of such fund has reached 50% of its respective registered capital. A non-wholly-owned foreign invested enterprise is permitted to provide for the above allocation at the discretion of its board of directors. Appropriations to the Enterprise Expansion Fund and Staff Welfare and Bonus Fund are at the discretion of the board of directors for all foreign invested enterprises. The aforementioned reserves can only be used for specific purposes and are not distributable as cash dividends.

Q CELLS Nantong is a WOFE since its establishment in 2011. Q CELLS Qidong became a WOFE in May 2006 and, therefore, is subject to the above mandated restrictions on distributable profits. Prior to May 2006, although Q CELLS Qidong was a Sino-foreign joint venture enterprise, it was required to allocate at least 10% of its after-tax profit to the General Reserve Fund in accordance with the joint venture agreements entered into among the then joint venture partners and the appropriations to the Enterprise Expansion Fund and Staff Welfare and Bonus Fund were at the discretion of the board of directors.

For other subsidiaries incorporated in PRC, the General Reserve Fund was appropriated based on 10% of net profits as reported in each subsidiary's PRC statutory accounts.

There were no statutory reserves provided for the year ended December 31, 2015 as the Group's PRC subsidiaries did not have distributable profit as of December 31, 2015.

Under PRC laws and regulations, the Company's PRC subsidiaries are restricted in their ability to transfer their net assets to the Company in the form of dividend payments, loans, or advances. As determined pursuant to PRC generally accepted accounting principles, net assets of the Company's PRC subsidiaries which are restricted from transfer amounted to \$631.3 million as of December 31, 2015.

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# 35.ADDITIONAL FINANCIAL INFORMATION OF THE COMPANY (Cont'd)

# **Condensed Balance Sheet**

In millions of \$	Note	As of December 31, 2015
ASSETS		
Current assets:		
Cash and cash equivalents		0.7
Other current assets		2.2
Amount due from subsidiaries	b	164.3
Total current assets		167.2
Non-current assets:		
Intangible assets		0.3
Long-term investment	a	440.2
Other long-term assets		0.8
Total non-current assets		441.3
Total assets		608.5
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Accrued expenses and other payables		0.8
Amount due to subsidiaries	b	60.5

Total current liabilities	61.3	
Non-current liabilities:		
Long-term bank borrowings	207.0	
Total non-current liabilities	207.0	
Total liabilities	268.3	
Redeemable ordinary shares (par value \$0.0001 per share; 20,070,375 shares issued and outstanding at December 31, 2015)	-	
Shareholders' equity		
Ordinary shares (par value \$0.0001 per share; 7,000,000,000 shares authorized; 4,160,675,592 shares issued and outstanding at December 31, 2015)	0.4	
Additional paid-in capital	431.1	
Accumulated deficit	(20.2	)
Accumulated other comprehensive loss	(71.1	)
Total shareholders' equity	340.2	
Total liabilities, redeemable ordinary shares and shareholders' equity	608.5	

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# 35. ADDITIONAL FINANCIAL INFORMATION OF THE COMPANY (Cont'd)

# Condensed Statement of Comprehensive Income (Loss)

In millions of \$	For the year ended December 31, 2015	
Net revenues Cost of revenues	-	
Gross profit	-	
Operating expenses	7.7	
Operating loss	(7.7	)
Share of income (loss) from subsidiaries Interest expenses - net Other expenses - net Exchange income (loss)	60.3 (9.3 (0.3 0.8	)
Income (loss) before tax	43.8	
Income tax expenses	-	
Net income (loss)	43.8	
Other comprehensive income (loss), net of tax		

Share of other comprehensive income (loss) from subsidiaries (34.6 )

Comprehensive income (loss) 9.2

# **Condensed Statement of Cash Flows**

In millions of \$	For the year ended December 31, 2015	
Net cash used in operating activities	(14.0	)
Net cash used in investing activities	(103.9	)
Net cash provided by financing activities	118.2	
Net increase (decrease) in cash and cash equivalents	0.3	
Cash and cash equivalents at the beginning of year	0.4	
Cash and cash equivalents at the end of year	0.7	

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#### 35.ADDITIONAL FINANCIAL INFORMATION OF THE COMPANY (Cont'd)

#### Notes to the Condensed Financial Statements of the Company

(a) Basis of presentation

In the Company-only condensed financial statements, the Company's investment in subsidiaries is stated at cost plus equity in undistributed earnings of subsidiaries since inception or acquisition. The Company-only condensed financial statements should be read in conjunction with the Company's consolidated financial statements.

The Company records its investment in its subsidiaries under the equity method of accounting as prescribed in ASC 323-10, *Investments-Equity Method and Joint Ventures*. Such investment is presented on the condensed balance sheets as "investment in subsidiaries". Share of the subsidiaries' profit or loss and share of subsidiaries' other comprehensive income (loss) are presented as "share of loss from subsidiaries" and "share of other comprehensive income (loss) from subsidiaries", respectively, on the condensed statements of comprehensive income (loss). Under the equity method of accounting, the Company shall adjust the carrying amount of the investment for its share of the subsidiary's cumulative losses until the investment balance reaches zero, unless it is contractually obligated to continue to pick up the subsidiary's losses.

The subsidiaries did not pay any dividends to the Company for the periods presented.

Certain information and footnote disclosures normally included in financial statements prepared in accordance with US GAAP have been condensed or omitted.

(b) Related party transactions and balances

As of December 31, 2015, all balances with related parties were unsecured, non-interesting bearing and repayable on demand.

(c) Commitments

The Company did not have any significant commitments or long-term obligations, other than the long-term bank borrowing, as of December 31, 2015.