

Edgar Filing: Trilliant, Inc. - Form 10QSB

Trilliant, Inc.  
Form 10QSB  
January 12, 2007

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-QSB

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE  
ACT OF 1934

For the quarterly period ended November 30, 2006

TRANSITION REPORT UNDER SECTION 13 OR 15(d) OF THE EXCHANGE ACT

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number 000-50101

Trilliant, Inc.  
(Exact name of small business issuer as specified in its charter)

Nevada  
(State or other jurisdiction of  
incorporation or organization)

91-2135425  
(IRS Employer Identification No.)

5046 E. Boulevard, NW, Canton, OH 44718  
(Address of principal executive officer)

(330) 966-8120  
(Issuer's telephone number)

E and S Holdings, Inc.  
(Former name, former address and former fiscal year,  
if changed since last report)

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES  NO

APPLICABLE ONLY TO ISSUERS INVOLVED IN BANKRUPTCY  
PROCEEDINGS DURING THE PRECEDING FIVE YEARS

Check whether the registrant filed all documents and reports required to be filed by Section 12, 13 or 15(d) of the Exchange Act after the distribution of securities under a plan confirmed by a court. Yes  No

APPLICABLE ONLY TO CORPORATE ISSUERS

State the number of shares outstanding of each of the issuer's classes of common equity, as of the latest practicable date: 15,100,000

TRILLIANT, INC.  
fka E AND S HOLDINGS, INC.

# Edgar Filing: Trilliant, Inc. - Form 10QSB

(A Development Stage Company)

BALANCE SHEETS

NOVEMBER 30, 2006 AND MAY 31, 2006

|   | November 30, 2006<br>-----<br>(Unaudited) | May 31, 2006<br>-----<br>(Audited) |
|---|---|------------------------------------|
| <b>ASSETS</b>   |   |                                    |
| <b>CURRENT ASSETS</b>   |   |                                    |
| Cash in bank  | \$ 57                                     | \$ 54                              |
| Accounts receivable   | 179                                       | 178                                |
| Inventory   | 21,214                                    | 21,436                             |
|   | -----                                     | -----                              |
| Total Current Assets  | 21,450                                    | 21,668                             |
|   | -----                                     | -----                              |
| <b>OTHER ASSETS</b>   |   |                                    |
| Patent - net of amortization of \$4,453 at<br>November 30, 2006, \$3,958 at May 31, 2006  | 8,246                                     | 8,740                              |
|   | -----                                     | -----                              |
| Total Assets  | \$ 29,696                                 | \$ 30,408                          |
|   | =====                                     | =====                              |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>   |   |                                    |
| <b>LIABILITIES</b>  |   |                                    |
| Accounts payable  | \$ 49,667                                 | \$ 41,284                          |
| Accounts payable - stockholder  | 26,703                                    | 20,603                             |
| Note payable-stockholder  | 18,150                                    | 12,250                             |
| Accrued royalties   | 0   | 2                                  |
| Accrued interest  | 1,564                                     | 665                                |
| Accrued warranty  | 123                                       | 128                                |
|   | -----                                     | -----                              |
| Total Liabilities   | 96,207                                    | 74,932                             |
|   | -----                                     | -----                              |
| <b>STOCKHOLDERS' EQUITY</b>   |   |                                    |
| Common stock - 100,000,000 shares authorized,<br>15,100,000 outstanding as of November 30 and<br>May 31, 2006 at .001 par value | 15,100                                    | 15,100                             |
| Additional paid-in capital  | 237,999                                   | 237,999                            |
| Deficit accumulated during the development stage  | (319,610)                                 | (297,623)                          |
|   | -----                                     | -----                              |
| Total Stockholders' Equity  | (66,511)                                  | (44,524)                           |
|   | -----                                     | -----                              |
| Total Liabilities and Stockholders' Equity  | \$ 29,696                                 | \$ 30,408                          |
|   | =====                                     | =====                              |

Note: The balance sheet at May 31, 2006 has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements.

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See accompanying notes to financial statements.

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TRILLIANT, INC.  
 fka E AND S HOLDINGS, INC.  
 (A Development Stage Company)  
 STATEMENTS OF OPERATIONS  
 FOR THE THREE AND SIX MONTHS ENDED NOVEMBER 30, 2006  
 AND THE PERIOD FROM JUNE 20, 2001 (INCEPTION) TO NOVEMBER 30, 2006

|   | Three Months<br>Ended<br>November 30, 2006 | Six Months<br>Ended<br>November 30, 2006 | June 2001<br>(Inception)<br>November 30, 2006 |
|---|--|--|---|
|   | -----<br>(Unaudited)                       | -----<br>(Unaudited)                     | -----<br>(Unaudited)                          |
| SALES - NET                             | \$ 219                                     | \$ 319                                   | \$ 12   |
| Cost of Sales                           | 141  | 186                                      | 6   |
|   | -----                                      | -----                                    | -----   |
| GROSS PROFIT                            | 78   | 133                                      | 6   |
| OPERATING EXPENSES                      |  |  |   |
| Damaged and defective items             | 0  | 12                                       | 1   |
| Wage expense                            | 0  | 0  | 118   |
| Advertising                             | 0  | 133                                      | 17  |
| Legal and professional fees             | 5,685                                      | 16,614                                   | 122   |
| Product development                     | 0  | 0  |   |
| Bank charges                            | 173  | 279                                      | 1   |
| Rent-stockholder                        | 0  | 0  | 11  |
| License and permits                     | 0  | 0  | 1   |
| Amortization                            | 248  | 495                                      | 4   |
| Franchise tax                           | 0  | 0  |   |
| Commission                              | 0  | 0  |   |
| Royalty expense                         | 1  | 16                                       |   |
| Office and administrative expense       | 0  | 0  | 18  |
| Travel                                  | 635  | 635                                      | 5   |
| Freight and delivery                    | 0  | 0  |   |
| Postage                                 | 9  | 9  | 1   |
| Payroll taxes                           | 0  | 10                                       |   |
| Insurance                               | 0  | 0  | 1   |
| Supplies                                | 0  | 0  | 2   |
| Telephone                               | 0  | 0  | 2   |
| Trade shows                             | 268  | 2,488                                    | 6   |
| UCC code and filing expense             | 150  | 430                                      | 1   |
| Dues, subscriptions and membership fees | 0  | 0  |   |
| Warranty expense                        | 4  | 6  |   |
|   | -----                                      | -----                                    | -----   |
|   | (7,173)                                    | (21,127)                                 | (322)   |
|   | -----                                      | -----                                    | -----   |
| NET INCOME (LOSS) FROM OPERATIONS       | (7,095)                                    | (20,994)                                 | (315)   |
| OTHER INCOME (EXPENSE)                  |  |  |   |
| Miscellaneous income                    | 0  | 0  |   |
| Interest expense                        | (453)                                      | (993)                                    | (3)   |
| Bad debts                               | 0  | 0  |   |
| Miscellaneous expense                   | 0  | 0  |   |

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|  |            |             |         |
|--|------------|-------------|---------|
|  | -----      | -----       | -----   |
|  | (453)      | (993)       | (4      |
| Net Income (Loss) before income taxes      | (7,548)    | (21,987)    | (319    |
| Provision for income taxes                 | 0 -        | 0 -         | -----   |
| NET INCOME (LOSS)                          | \$ (7,548) | \$ (21,987) | \$ (319 |
|  | =====      | =====       | =====   |
| Net income (loss) per common share - basic | \$ .00     | \$ .00      | \$      |
|  | =====      | =====       | =====   |

See accompanying notes to financial statements.

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TRILLIANT, INC.  
fka E AND S HOLDINGS, INC.  
(A Development Stage Company)  
STATEMENTS OF OPERATIONS  
FOR THE THREE AND SIX MONTHS ENDED NOVEMBER 30, 2005

|                             | Three Months<br>Ended<br>November 30, 2005 | Six Months<br>Ended<br>November 30, 2005 |
|-----------------------------|--|--|
|                             | -----<br>(Unaudited)                       | -----<br>(Unaudited)                     |
| SALES - NET                 | \$ 282                                     | \$ 1,831                                 |
| COST OF SALE                | 111  | 1,065                                    |
|                             | -----                                      | -----                                    |
| GROSS PROFIT                | 171  | 766                                      |
| OPERATING EXPENSES          |  |  |
| Wage expense                | 0  | 0  |
| Payroll taxes               | 0  | 10                                       |
| Insurance                   | 0  | 0  |
| Commissions                 | 3  | 16                                       |
| Freight & delivery          | 0  | 0  |
| Legal and professional fees | 5,702                                      | 17,448                                   |
| Professional fees           | 0  | 0  |
| Product development         | 0  | 0  |
| Bank charges                | 138  | 240                                      |
| Rent - stockholder          | 0  | 0  |
| License and permits         | 0  | 0  |
| UCC code                    | 280  | 280                                      |
| Franchise tax               | 0  | 0  |
| Workers' compensation       | 0  | 0  |
| Amortization                | 248  | 495                                      |
| Advertising                 | 23   | 23                                       |
| Royalty expense             | 2  | 79                                       |
| Telephone                   | 113  | 227                                      |
| Trade show expense          | 0  | 176                                      |
| Travel and lodging          | 1  | 1,028                                    |
| Postage                     | 96   |  |
| Dues & subscriptions        | 121  | 121                                      |
| Warranty expense            | 5  | 36                                       |
| Office supplies and expense | 0  | 520                                      |

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|  |                           |                            |
|--|---------------------------|----------------------------|
|  | -----<br>(6,732)<br>----- | -----<br>(20,699)<br>----- |
| NET INCOME (LOSS) FROM OPERATIONS          | (6,561)                   | (19,933)                   |
| OTHER INCOME (EXPENSE)                     |                           |                            |
| Interest expense                           | (100)                     | (193)                      |
|  | -----                     | -----                      |
| Net Income (Loss) before income taxes      | (6,661)                   | (20,126)                   |
| Provision for income taxes                 | 0                         | 0                          |
|  | -----                     | -----                      |
| NET INCOME (LOSS)                          | \$ (6,661)<br>=====       | \$ (20,126)<br>=====       |
| Net income (loss) per common share - basic | \$ (.00)<br>=====         | \$ (.00)<br>=====          |

See accompanying notes to financial statements.

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TRILLIANT, INC.  
fka E AND S HOLDINGS, INC.  
(A Development Stage Company)  
STATEMENTS OF CASH FLOWS  
FOR THE SIX MONTHS ENDED NOVEMBER 30, 2006 AND 2005,  
AND THE PERIOD FROM JUNE 20, 2001 (INCEPTION) TO NOVEMBER 30, 2006

|   | Six Months<br>Ended<br>November 30, 2006<br>-----<br>(Unaudited) | Six Months<br>Ended<br>November 30, 2005<br>-----<br>(Unaudited) |
|---|--|--|
| CASH FLOWS FROM OPERATING ACTIVITIES  |  |  |
| Net Income (Loss)   | \$ (21,987)  | \$ (20,126)  |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |
| Amortization  | 495  | 494  |
| Compensation related to stock issuance  | 0  | 0  |
| Interest added to note payable  | 0  | 0  |
| Decrease (Increase) in accounts receivable  | (1)  | 1,971  |
| Decrease (Increase) decrease in inventory   | 222  | 1,141  |
| (Decrease) Increase in accounts payable   | 8,382  | 11,412   |
| (Decrease) Increase in accounts payable-stockholder                               | 6,100  | 2,000  |
| (Decrease) Increase in accrued wages and directors' fees                          | 0  | 0  |
| (Decrease) in other accrued taxes   | (88)   | --   |
| (Decrease) Increase in accrued royalties  | (2)  | (64)   |
| (Decrease) Increase in accrued interest   | 899  | 197  |
| (Decrease) Increase in accrued rent   | 0  | 0  |
| (Decrease) Increase in accrued warranty   | (5)  | (17)   |
|   | -----  | -----  |
| Net Cash From (Used By) Operating Activities                                      | (5,897)  | (2,992)  |
|   | -----  | -----  |
| CASH FLOW USED BY INVESTING ACTIVITIES  |  |  |
| Purchase of patent  | 0  | 0  |
|   | -----  | -----  |

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| CASH FLOWS FROM FINANCING ACTIVITIES              |       |          |
|---|-------|----------|
| Loans from (repayments to) stockholders           | 5,900 | 4,000    |
| Repayment of loans - stockholders                 | 0     | 0        |
| Proceeds from issuance of common stock,           |       |          |
| Net of issuance costs of \$2,500                  | 0     | 0        |
|   | ----- | -----    |
| Net Cash Provided By Financing Activities         | 5,900 | 4,000    |
|   | ----- | -----    |
| Net Increase (Decrease) In Cash                   | 3     | 1,008    |
|   | ----- | -----    |
| Cash At Beginning Of Period                       | 54    | 136      |
|   | ----- | -----    |
| Cash At End of Period                             | \$ 57 | \$ 1,144 |
|   | ===== | =====    |
| Supplemental Disclosure of Cash Flows Information |       |          |
| Interest paid                                     | \$ 0  | \$ 0     |
|   | ===== | =====    |
| Taxes paid  | \$ 0  | \$ 0     |
|   | ===== | =====    |

### Supplemental Disclosure of Non-cash Investing and Financing Activities

On September 27, 2001, 700,000 shares of stock were issued at a value of \$1,899 in return for contribution of the patent option. The patent was subsequently purchased for \$10,800 in March 2002.

In March of 2003, interest accrued on stockholder loans payable in the amount of \$1,296 was added to the outstanding loan balance when the stockholder notes due March, 2003 were renewed.

In November of 2004, certain officers, directors, and shareholders of the company forgave accrued wages, director's fees and rents totaling \$96,700. These transactions are reflected as increases to paid-in capital.

In February of 2006, a shareholder of the company forgave accrued wages of \$17,000. This transaction is reflected as an increase to additional paid-in capital. Also, the shareholder acquired 100,000 shares of stock in exchange for accrued wages of \$8,000 and \$2,000 of compensation. These transactions have been reflected as increases to common stock and additional paid-in capital.

See accompanying notes to financial statements.

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TRILLIANT, INC.  
fka E AND S HOLDINGS, INC.  
(A Development Stage Company)  
NOTES TO FINANCIAL STATEMENTS  
NOVEMBER 30, 2006

#### NOTE A - BASIS OF PRESENTATION

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-QSB and item 310(b) of Regulation S-B. Accordingly, they do not include all the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. For further information, refer to the financial statements and footnotes thereto included in the Trilliant, Inc. fka E and S Holdings, Inc. Form 10-KSB filing for the year ended May 31, 2006.

#### NOTE B - DEVELOPMENT STAGE COMPANY

Trilliant, Inc. fka E and S Holdings, Inc. (a Nevada corporation) has been

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in the development stage since its formation on June 20, 2001. It is primarily engaged in the development and marketing of new products on which it holds the patent. Realization of a major portion of its assets is dependent upon the Company's ability to successfully develop and market the patent, meet its future financing requirements, and the success of future operations. These factors raise substantial doubt about the Company's ability to continue as a going concern.

### NOTE C - SUBSEQUENT EVENTS

In December, 2006, the name of the Corporation was changed from E and S Holdings, Inc. to Trilliant, Inc.

In December, 2006, the Board of Directors approved a four-for-one forward split of the Corporation's common stock.

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### ITEM 2 - MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

Trilliant, Inc. (Trilliant) formerly known as E & S Holdings, Inc. is a developmental stage company that has received revenues of approximately \$219 during the three-month period ending November 30, 2006. Trilliant has received no significant revenues since its inception.

As of November 30, 2006, Trilliant has cash assets of \$57 and accounts receivable of \$179. The inventory of the company is \$ 21,214. After experiencing initial favorable response to the company's sole product, the Portable Pipe Vise, Trilliant has experienced a continuing decrease in the public interest for its product. Due to the lack of market response to the product, the management of Trilliant has decided that it is necessary to review the focus of the business's operation at this time. Management does not believe that additional funding of the Portable Pipe Vise will create sufficient interest in the product to justify raising additional capital. Instead, management is now focusing its efforts toward developing another product to market to the public either through the purchase of the product or through a combination with another existing entity.

Until such time as Trilliant is in a position to propose to its shareholders a change in direction of the company, it will continue in its efforts to market the Portable Pipe Vise to the public. It has no plans, at this time, however, to order additional units of the Portable Pipe Vise from its manufacturer.

The shares of Trilliant are currently listed on the OTC Bulletin Board, under the symbol ESHI. Due to the recent name change of the company and the proposed forward stock split discussed in Part II Item 4, the trading symbol will change when the stock split becomes effective.

Over the past three months, Trilliant has sustained operating losses in the amount of \$7,548. Of this amount, \$5,685 involve costs for legal and accounting fees occurred during the last quarter. As of November 30, 2006, Trilliant has total liabilities of \$96,207. These liabilities include approximately \$44,853 of liabilities owed to shareholders for advances and loans made to the company.

There are no off balance sheet arrangements involving Trilliant at this time.

### ITEM 3 - CONTROLS AND PROCEDURES

The management of Trilliant recognize its responsibility for establishing and maintaining adequate internal controls over financial reporting for

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Trilliant. Due to the small size of Trilliant, the company's Chief Executive Officer and Chief Operating Officer is aware of all matters pertaining to the operations of Trilliant, Inc and has reviewed all aspects of the financial information included in the company's financial reporting. At the present time, management is of the opinion that the company's internal controls over financial reporting for the past fiscal year is adequate. However, management has identified a material weakness in its procedures in that the small size of management causes a lack of segregation of duties and limits management's ability to recognize potential inadequacies of the internal controls over the financial reporting.

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### PART II - OTHER INFORMATION

#### ITEM 1 - LEGAL PROCEEDINGS

To the best of its knowledge, management of Trilliant is not aware of any legal proceedings in which Trilliant is currently involved.

#### ITEM 2 - CHANGES IN SECURITY

There are no changes in security since the last annual statement for the year ending May 31, 2006.

#### ITEM 3 - DEFAULTS UPON SENIOR SECURITIES

There are no defaults upon any senior securities.

#### ITEM 4 - SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

On December 14, 2006 an Action of Shareholders occurred without meeting, pursuant to Nevada State statutes. The Shareholder's action, which was ratified by 66.22% of holders of outstanding shares of the company, voted to change the name of the company to Trilliant Resources, Inc. The corporate name was subsequently revised by shareholder action without meeting on December 20, 2006 to change the name of the corporation to Trilliant, Inc. The second referenced action was also ratified by 66.22% of holders of outstanding shares of common stock of the company.

The December 14, 2006 the Action of Shareholders without meeting also elected a new Director to the Board of Directors. The Shareholders elected Mr. Gary Campbell to serve as a third member of the Board of Directors, thereby increasing the number on the Board of Directors from 2 to 3. In addition, the Shareholders ratified a previous action taken by the Board of Directors to declare a forward stock split of the company's common stock at a ratio of 4 shares for every 1 share held. The stock split shall become effective on the next trading day after the split is approved by NASD. Shareholders will be requested to return their share certificates for E and S Holdings, Inc. to the transfer agent and receive back a new certificate in Trilliant, Inc. The return shares of Trilliant, Inc. shall be 4 shares for every 1 share previously held by the Shareholder.

#### ITEM 5 - OTHER INFORMATION

There are no items of information required to be disclosed pursuant to this item at this time.

#### ITEM 6 - EXHIBITS AND REPORTS ON FORM 8-K

A. The following are filed as Exhibits to this quarter of the report. The numbers refer to the exhibit table of Item 601 of regulation S-K: Reference is



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hereby made to the exhibits contained in the registration statement (Form SB-2) filed by E & S Holdings, Inc.

Exhibit 31 - Rule 13a-14(a)/15d-14(a) - Certification  
Exhibit 32 - Section 1350 - Certification

- B. Reports on Form 8-K - 09/21/2005
- Reports on Form 8-K - 12/16/2005
- Reports on Form 8-K - 02/10/2006
- Reports on Form 8-K - 12/22/2006

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SIGNATURES

In accordance with the requirements of the Exchange Act, the registrant caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

TRILLIANT, INC.

Date: January 12, 2007

By: /s/ Edward A. Barth

-----  
Edward A. Barth, Principal Financial Officer

Date: January 12, 2007

By: /s/ Edward A. Barth

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Edward A. Barth, Principal Executive Officer

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