

Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

TARRANT APPAREL GROUP  
Form 10-Q  
May 13, 2008

=====

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549

FORM 10-Q

(MARK ONE)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934.

FOR THE QUARTERLY PERIOD ENDED MARCH 31, 2008

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934.

FOR THE TRANSITION PERIOD FROM \_\_\_\_\_ TO \_\_\_\_\_

COMMISSION FILE NUMBER: 0-26006

TARRANT APPAREL GROUP  
(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

CALIFORNIA  
(STATE OR OTHER JURISDICTION OF  
INCORPORATION OR ORGANIZATION)

95-4181026  
(I.R.S. EMPLOYER  
IDENTIFICATION NUMBER)

3151 EAST WASHINGTON BOULEVARD  
LOS ANGELES, CALIFORNIA 90023  
(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES) (ZIP CODE)

REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE: (323) 780-8250

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer   
Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

Number of shares of Common Stock of the Registrant outstanding as of

Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

May 9, 2008: 32,043,763.

=====

TARRANT APPAREL GROUP  
FORM 10-Q  
INDEX

PART I. FINANCIAL INFORMATION

	PAGE
	----
Item 1. Financial Statements	
CONSOLIDATED BALANCE SHEETS at March 31, 2008 (unaudited) and December 31, 2007.....	2
CONSOLIDATED STATEMENTS OF OPERATIONS for the Three Months Ended March 31, 2008 and March 31, 2007 (unaudited).....	3
CONSOLIDATED STATEMENTS OF CASH FLOWS for the Three Months Ended March 31, 2008 and March 31, 2007 (unaudited).....	4
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (unaudited).....	5
Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS .....	21
Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK .....	32
Item 4. CONTROLS AND PROCEDURES.....	32

PART II. OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS.....	34
Item 1A. RISK FACTORS.....	34
Item 6. Exhibits.....	36
SIGNATURES.....	37

CAUTIONARY LEGEND REGARDING FORWARD-LOOKING STATEMENTS

Some of the information in this Quarterly Report on Form 10-Q may constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, both as amended. These forward-looking statements are subject to various risks and uncertainties. The forward-looking statements include, without limitation, statements regarding our future business plans and strategies and our future financial position or results of operations, as well as other statements that are not historical. You can find many of these statements by looking for words like "will", "may", "believes", "expects", "anticipates", "plans" and "estimates" and for similar expressions. Because forward-looking statements involve risks and uncertainties, there are many factors that could cause the actual results to differ materially from those expressed or implied. These include, but are not limited to, economic conditions. This Quarterly Report on

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

Form 10-Q contains important cautionary statements and a discussion of many of the factors that could materially affect the accuracy of Tarrant's forward-looking statements and such statements and discussions are incorporated herein by reference. Any subsequent written or oral forward-looking statements made by us or any person acting on our behalf are qualified in their entirety by the cautionary statements and factors contained or referred to in this section. We do not intend or undertake any obligation to update any forward-looking statements to reflect events or circumstances after the date of this document or the date on which any subsequent forward-looking statement is made or to reflect the occurrence of unanticipated events.

1

### PART I -- FINANCIAL INFORMATION

#### ITEM 1. FINANCIAL STATEMENTS.

##### TARRANT APPAREL GROUP CONSOLIDATED BALANCE SHEETS

	MARCH 31, 2008	DECEMBER 31, 2007
	-----	-----
	(Unaudited)	
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents .....	\$ 2,165,398	\$ 491,400
Marketable securities .....	567,786	--
Accounts receivable, net of \$927,000 and \$2.0 million allowance for returns, discounts and bad debts at March 31, 2008 and December 31, 2007, respectively .....	36,889,962	34,622,100
Due from related parties .....	7,702,523	6,812,900
Inventory .....	7,499,801	13,140,500
Temporary quota rights .....	56,916	5,000
Prepaid expenses .....	1,192,528	1,277,300
Deferred tax assets .....	196,969	161,800
	-----	-----
Total current assets .....	56,271,883	56,511,200
Property and equipment, net of \$8.3 million accumulated depreciation at March 31, 2008 and December 31, 2007 .....	1,358,304	1,531,300
Due from related parties, net of \$1.0 million reserve and \$0.8 million adjustment to fair value at March 31, 2008 and December 31, 2007 .....	1,710,837	1,740,700
Equity method investment .....	921,948	945,300
Deferred financing cost, net of \$263,000 and \$226,000 accumulated amortization at March 31, 2008 and December 31, 2007, respectively .....	177,211	213,800
Other assets .....	101,692	101,600
Goodwill, net .....	9,945,005	9,945,000
	-----	-----
Total assets .....	\$ 70,486,880	\$ 70,989,200
	=====	=====

#### LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities:

Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

Short-term bank borrowings .....	\$ 8,792,252	\$ 9,745,2
Accounts payable .....	8,571,495	11,784,5
Accrued expenses .....	8,241,242	8,627,4
Income taxes .....	5,532,801	16,525,2
Current portion of long-term obligations and factoring arrangement .....	11,072,150	3,003,1
	-----	-----
Total current liabilities .....	42,209,940	49,685,5
Other long-term obligations .....	--	--
Income taxes .....	7,018,568	--
	-----	-----
Total liabilities .....	49,228,508	49,685,5
Minority interest in PBG7 .....	60,403	60,5
Commitments and contingencies		
Shareholders' equity:		
Preferred stock, 2,000,000 shares authorized; no shares at March 31, 2008 and December 31, 2007 issued and outstanding	--	--
Common stock, no par value, 100,000,000 shares authorized; 32,043,763 shares at March 31, 2008 and December 31, 2007 issued and outstanding .....	116,672,465	116,672,4
Warrants to purchase common stock .....	7,314,239	7,314,2
Contributed capital .....	10,993,336	10,862,9
Accumulated deficit .....	(111,916,139)	(111,662,8
Notes receivable from officer/shareholder .....	(1,865,932)	(1,943,6
	-----	-----
Total shareholders' equity .....	21,197,969	21,243,1
	-----	-----
Total liabilities and shareholders' equity .....	\$ 70,486,880	\$ 70,989,2
	=====	=====

The accompanying notes are an integral part of these consolidated financial statements

2

TARRANT APPAREL GROUP  
CONSOLIDATED STATEMENTS OF OPERATIONS  
(Unaudited)

	THREE MONTHS ENDED MARCH 31,	
	2008	2007
	-----	-----
Net sales .....	\$ 46,321,716	\$ 52,781,318
Net sales to related party .....	4,177,081	3,325,274
	-----	-----
Total net sales .....	50,498,797	56,106,592
Cost of sales .....	36,653,414	40,744,265

Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

Cost of sales to related party .....	3,805,981	3,015,748
	-----	-----
Total cost of sales .....	40,459,395	43,760,013
Gross profit .....	10,039,402	12,346,579
Selling and distribution expenses .....	3,429,235	3,438,732
General and administrative expenses .....	6,318,617	6,486,596
Royalty expenses .....	334,278	357,732
Terminated acquisition expenses .....	--	2,000,000
	-----	-----
Income (loss) from operations .....	(42,728)	63,519
Interest expense .....	(230,662)	(1,343,325)
Interest income .....	39,922	45,100
Interest in income (loss) of equity method investee .....	(23,394)	83,749
Other income .....	181,256	87,651
Adjustment to fair value of derivative .....	--	195,429
Other expense .....	(63,752)	(1,805)
	-----	-----
Loss before provision for income taxes and minority interest	(139,358)	(869,682)
Provision for income taxes .....	114,043	132,167
Minority interest .....	(118)	(929)
	-----	-----
Net loss .....	\$ (253,283)	\$ (1,000,920)
	=====	=====
Net loss per share - Basic and Diluted .....	\$ (0.01)	\$ (0.03)
	=====	=====
Weighted average common and common equivalent shares outstanding:		
Basic and Diluted .....	32,043,763	30,543,763
	=====	=====

The accompanying notes are an integral part of  
these consolidated financial statements

3

TARRANT APPAREL GROUP  
CONSOLIDATED STATEMENTS OF CASH FLOWS  
(Unaudited)

	THREE MONTHS ENDED MARCH 31,	
	2008	2007
	-----	-----
Operating activities:		
Net loss .....	\$ (253,283)	\$ (1,000,920)

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

Adjustments to reconcile net loss to net cash provided by  
(used in)

Operating activities:

Deferred taxes .....	(35,150)	(2,736)
Depreciation and amortization of fixed assets .....	87,612	91,697
Amortization of deferred financing cost .....	36,664	493,518
Adjustment to fair value of derivative .....	--	(195,429)
Terminated acquisition expenses .....	--	2,000,000
Change in the provision for returns and discounts .....	(498,412)	290,593
Change in the provision for bad debts .....	(552,011)	1,594
Loss on sale of fixed assets .....	63,752	1,805
Loss (income) from equity method investment .....	23,394	(83,749)
Gain on sale of marketable securities .....	(40,245)	--
Unrealized gain on marketable securities .....	(65,429)	--
Minority interest .....	(118)	(929)
Stock-based compensation .....	130,434	176,000
Changes in operating assets and liabilities:		
Accounts receivable .....	(1,217,420)	4,268,442
Due from related parties .....	(859,703)	(288,450)
Inventory .....	5,640,796	3,194,344
Temporary quota rights .....	(51,888)	(143,412)
Prepaid expenses .....	84,833	(60,213)
Accounts payable .....	(3,213,039)	(8,094,842)
Accrued expenses and income tax payable .....	(4,360,071)	1,153,051
	-----	-----

Net cash provided by (used in) operating activities .. (5,079,284) 1,800,364

Investing activities:

Purchase of marketable securities .....	(586,470)	--
Proceeds from sale of marketable securities .....	124,358	--
Purchase of fixed assets .....	(31,634)	(88,543)
Proceeds from sale of fixed assets .....	53,290	--
Due diligence fees in acquisition .....	--	(699,764)
Collection of advances from shareholders/officers .....	77,668	64,173
	-----	-----

Net cash used in investing activities .. (362,788) (724,134)

Financing activities:

Short-term bank borrowings, net .....	(952,966)	(953,635)
Proceeds from long-term obligations .....	52,109,470	52,338,394
Payment of long-term obligations and bank borrowings ..	(44,040,450)	(51,902,343)
	-----	-----

Net cash provided by (used in) financing activities .. 7,116,054 (517,584)

Increase in cash and cash equivalents .....	1,673,982	558,646
Cash and cash equivalents at beginning of period .....	491,416	904,553
	-----	-----

Cash and cash equivalents at end of period .....	\$ 2,165,398	\$ 1,463,199
	=====	=====

The accompanying notes are an integral part of  
these consolidated financial statements

# Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

## TARRANT APPAREL GROUP

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### 1. ORGANIZATION AND BASIS OF CONSOLIDATION

The accompanying financial statements consist of the consolidation of Tarrant Apparel Group, a California corporation, and its majority owned subsidiaries located primarily in the U.S., Asia, Mexico, and Luxembourg. At March 31, 2008, we own 75% of PBG7, LLC ("PBG7"). We previously owned 50.1% of United Apparel Ventures, LLC ("UAV"), which was dissolved on February 27, 2007. The dissolution of UAV did not have a material impact on our consolidated financial statements. We consolidate these entities and reflect the minority interests in earnings (losses) of the ventures in the accompanying financial statements. All inter-company amounts are eliminated in consolidation. The 49.9% minority interest in UAV was owned by Azteca Production International, a corporation owned by the brothers of our Chairman and Interim Chief Executive Officer, Gerard Guez. The 25% minority interest in PBG7 is owned by BH7, LLC, an unrelated party.

We serve mass merchandisers, department stores, branded wholesalers and specialty chains and by designing, merchandising, contracting for the manufacture of, and selling casual apparel for women, men and children under private label and private brands.

Historically, our operating results have been subject to seasonal trends when measured on a quarterly basis. This trend is dependent on numerous factors, including the markets in which we operate, holiday seasons, consumer demand, climate, economic conditions and numerous other factors beyond our control. Generally, the second and third quarters are stronger than the first and fourth quarters. There can be no assurance that the historic operating patterns will continue in future periods.

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying unaudited financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America ("US GAAP") for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and footnotes required by US GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of the results of operations for the periods presented have been included.

The consolidated financial data at December 31, 2007 is derived from audited financial statements which are included in our Annual Report on Form 10-K for the year ended December 31, 2007, and should be read in conjunction with the audited financial statements and notes thereto. Interim results are not necessarily indicative of results for the full year.

The accompanying unaudited consolidated financial statements include all majority-owned subsidiaries in which we exercise control. Investments in which we exercise significant influence, but which we do not control, are accounted for under the equity method of accounting. The equity method of accounting is used when we have a 20% to 50% interest in other entities, except for variable interest entities for which we are considered the primary beneficiary under Financial Accounting Standards Board ("FASB") Interpretation

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

No. 46, "Consolidation of Variable Interest Entities," an interpretation of ARB No. 51. Under the equity method, original investments are recorded at cost and adjusted by our share of undistributed earnings or losses of these entities. All significant inter-company transactions and balances have been eliminated from the consolidated financial statements.

The preparation of financial statements in conformity with US GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Significant estimates used by us in preparation of the consolidated financial statements include allowance for returns, discounts and bad debts, inventory, notes receivable - related parties reserve, valuation of long-lived and intangible assets and goodwill, accrued expenses, income taxes, stock options valuation, contingencies and litigation. Actual results could differ from those estimates.

5

### TARRANT APPAREL GROUP

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

##### MARKETABLE SECURITIES

In January 2008, we invested \$586,000 in marketable securities which are classified as trading marketable securities in the consolidated balance sheet at March 31, 2008. During the three months ended March 31, 2008, we sold some of the investments in marketable securities. Proceeds on the sale were \$124,000 and the gain of \$40,000 was reported in other income in the consolidated statements of operations. As of March 31, 2008, the unrealized gain on investment in marketable securities of \$65,000 was recorded in other income in the consolidated statements of operations.

##### LICENSE AGREEMENTS AND ROYALTY EXPENSES

We enter into license agreements from time to time that allow us to use certain trademarks and trade names on certain of our products. These agreements require us to pay royalties, generally based on the sales of such products, and may require guaranteed minimum royalties, a portion of which may be paid in advance. Our accounting policy is to match royalty expense with revenue by recording royalties at the time of sale at the greater of the contractual rate or an effective rate calculated based on the guaranteed minimum royalty and our estimate of sales during the contract period. If a portion of the guaranteed minimum royalty is determined not to be recoverable, the unrecoverable portion is charged to expense at that time. See Note 14 of the "Notes to Consolidated Financial Statements" regarding various agreements we have entered into.

Royalty expense in the three months ended March 31, 2008 and 2007 was \$334,000 and \$358,000, respectively.

##### DEFERRED RENT PROVISION

When a lease requires fixed escalation of the minimum lease payments, rental expense is recognized on a straight line basis over the initial term of the lease, and the difference between the average rental amount charged to expense and amounts payable under the lease is included in deferred amount. As of March 31, 2008 and December 31, 2007, deferred rent of \$273,000 and \$260,000, respectively, was recorded under accrued expense in our consolidated financial



## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

statements.

### DERIVATIVE ACTIVITIES

#### WARRANT DERIVATIVES

Statement of Financial Accounting Standards ("SFAS") No. 133 "Accounting for Derivative Instruments and Hedging Activities" requires measurement of certain derivative instruments at their fair value for accounting purposes. In determining the appropriate fair value, we use the Black-Scholes model. Derivative liabilities are adjusted to reflect fair value at each period end, with any increase or decrease in the fair value being recorded in consolidated statements of operations as adjustments to fair value of derivatives.

#### FOREIGN CURRENCY FORWARD CONTRACT

We source our product in a number of countries throughout the world, as a result, are exposed to movements in foreign currency exchange rates. The primary purpose of our foreign currency hedging activities is to manage the volatility associated with foreign currency purchases of materials in the normal course of business. We utilize derivative financial instruments consisting primarily of forward currency contracts. These instruments are intended to protect against exposure related to financing transactions and income from international operations. We do not enter into derivative financial instruments for speculative or trading purposes. We may enter into certain foreign currency derivative instruments that do not meet hedge accounting criteria.

SFAS No. 133 requires measurement of certain derivative instruments at their fair value for accounting purposes. All derivative instruments are recorded on our balance sheet at fair value; as a result, we mark to market all

6

### TARRANT APPAREL GROUP

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

derivative instruments. Derivative liabilities are adjusted to reflect fair value at each period end, with any increase or decrease in the fair value being recorded in consolidated statements of operations as adjustments to fair value of derivatives. During 2006, we entered into foreign currency forward contracts to hedge against the effect of exchange rate fluctuations on cash flows denominated in foreign currencies and certain inter-company financing transactions. Hedge ineffectiveness resulted in a gain of \$195,000 in our consolidated statements of operations in the three months ended March 31, 2007. At March 31, 2008, we had no open foreign exchange forward contracts.

#### ACCOUNTING FOR UNCERTAIN TAX POSITIONS

In June 2006, the FASB issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes - An Interpretation of FASB Statement No. 109." FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS No. 109, "Accounting for Income Taxes." FIN 48 also prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return that results in a tax benefit. Additionally, FIN 48 provides guidance on de-recognition, income

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

statement classification of interest and penalties, accounting in interim periods, disclosure, and transition. We adopted the provisions of FIN 48 on January 1, 2007. As a result of the implementation of FIN 48, we recognized no material adjustment for unrecognized tax benefits but reduced retained earnings as of January 1, 2007 by approximately \$1 million attributable to penalties accrued as a component of income tax payable. As of the date of adoption, our unrecognized tax benefits totaled approximately \$8.9 million. There was no unrecognized tax benefit as of March 31, 2008 and December 31, 2007. As of March 31, 2008, the accrued interest and penalties were \$7.3 million and \$142,000, respectively. As of December 31, 2007, the accrued interest and penalties were \$7.2 million and \$142,000, respectively. See Note 11 of the "Notes to Consolidated Financial Statements".

Certain 2008 amounts have been reclassified to conform to the 2007 presentation.

### 3. STOCK-BASED COMPENSATION

Our Employee Incentive Plan, formerly the 1995 Stock Option Plan (the "1995 Plan"), authorized the grant of both incentive and non-qualified stock options to our officers, employees, directors and consultants for shares of our common stock. As of March 31, 2008, there were outstanding options to purchase a total of 1,041,000 shares of common stock granted under the 1995 Plan. No further grants may be made under the 1995 Plan. On May 25, 2006, we adopted the Tarrant Apparel Group 2006 Stock Incentive Plan (the "2006 Plan"), which authorizes the issuance of up to 5,100,000 shares of our common stock pursuant to options or awards granted under the 2006 Plan. As of March 31, 2008, there were outstanding options to purchase a total of 1,763,000 shares of common stock, and 1,837,000 shares remained available for issuance pursuant to award granted under the 2006 Plan. The exercise price of options under the plan must be equal to 100% of fair market value of common stock on the date of grant. The 2006 Plan also permits other types of awards, including stock appreciation rights, restricted stock and other performance-based benefits.

On January 1, 2006, we adopted SFAS No. 123 (revised 2004), "Share-Based Payment," ("SFAS No. 123(R)") which requires the measurement and recognition of compensation expense for all share-based payment awards made to employees and directors based on estimated fair values. SFAS No. 123(R) supersedes our previous accounting under Accounting Principles Board Opinion ("APB") No. 25, "Accounting for Stock Issued to Employees" for periods beginning in fiscal 2006. In March 2005, the Securities and Exchange Commission issued Staff Accounting Bulletin ("SAB") No. 107 relating to SFAS No. 123(R). We have applied the provisions of SAB No. 107 in its adoption of SFAS No. 123(R).

We adopted SFAS No. 123(R) using the modified prospective transition method, which requires the application of the accounting standard as of January 1, 2006, the first day of our fiscal year 2006. Our financial statements as of and for the three months ended March 31, 2008 and 2007 reflect the impact of SFAS No. 123(R). SFAS No. 123(R) requires companies to estimate the fair value of share-based payment awards to employees and directors on the date of grant using an option-pricing model. The value of the portion of the award that is ultimately expected to vest is recognized as expense over the requisite service periods in our consolidated statements of operations.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

(Unaudited)

A summary of our stock option activity and related information for the year ended December 31, 2007 and the three months ended March 31, 2008 is as follows:

	EMPLOYEES	
	NUMBER OF SHARES	EXERCISE PRICE
Options outstanding at December 31, 2006 .....	7,673,659	\$1.39-\$45.50
Granted .....	2,630,000	\$1.13-\$1.99
Exercised .....	(1,500,000)	\$ 1.13
Forfeited .....	(87,450)	\$1.63-\$18.50
Expired .....	(502,000)	\$1.13-\$8.50
Options outstanding at December 31, 2007 .....	8,214,209	\$1.39-\$45.50
Granted .....	--	--
Exercised .....	--	--
Forfeited .....	(10,000)	\$ 1.94
Expired .....	--	--
Options outstanding at March 31, 2008 .....	8,204,209	\$1.39-\$45.50

We had no stock options outstanding to non-employees as of December 31, 2007 and March 31, 2008.

The following table summarizes information about stock options outstanding, expected to vest and exercisable as of December 31, 2007 and March 31, 2008:

	NUMBER OF SHARES	WEIGHTED AVERAGE EXERCISE PRICE	WEIGHTED AVERAGE REMAINING CONTRACTUAL LIFE (YEARS)	INTRINSIC VALUE
As of December 31, 2007				
Employees - Outstanding .....	8,214,209	\$ 5.28	5.2	\$ 0
Employees - Expected to vest .....	8,078,438	\$ 5.34	5.2	\$ 0
Employees - Exercisable .....	6,748,015	\$ 6.01	4.5	\$ 0
As of March 31, 2008:				
Employees - Outstanding .....	8,204,209	\$ 5.28	5.0	\$ 0
Employees - Expected to vest .....	8,078,063	\$ 5.34	4.9	\$ 0
Employees - Exercisable .....	7,013,015	\$ 5.86	4.4	\$ 0

The following table summarizes our non-vested options as of December 31, 2007 and changes during the three months ended March 31, 2008:

NUMBER OF	WEIGHTED AVERAGE GRANT-DATE
-----------	-----------------------------------

Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

NON-VESTED OPTIONS	SHARES	FAIR VALUE
Non-vested at December 31, 2007 .....	1,466,194	\$ 1.28
Granted .....	--	--
Vested .....	(275,000)	\$ 1.27
Forfeited .....	--	--
Non-vested at March 31, 2008 .....	1,191,194	\$ 1.28

8

TARRANT APPAREL GROUP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

The following table shows the fair value of each option granted to employees and directors estimated on the date of grant using the Black-Scholes model with the following weighted average assumptions used for grants in the three months ended March 31, 2008 and 2007:

	THREE MONTHS ENDED MARCH 30,	
	2008	2007
Expected dividend.....	n/a	0.0%
Risk free interest rate.....	n/a	4.49 to 4.67%
Expected volatility.....	n/a	70%
Expected term (in years).....	n/a	5.75 to 6.18

Stock-based compensation expense recognized during the period is based on the value of the portion of share-based payment awards that is ultimately expected to vest during the period. Stock-based compensation expense recognized in the consolidated statements of operations for the three months ended March 31, 2008 and 2007 consisted of compensation expense for the share-based payment awards granted subsequent to January 1, 2006 based on the grant date fair value estimated in accordance with the provisions of SFAS No. 123(R). For stock-based payment awards issued to employees and directors, stock-based compensation is attributed to expense using the straight-line single option method. As stock-based compensation expense recognized in the consolidated statements of operations for the three months ended March 31, 2008 and 2007 is based on awards ultimately expected to vest, it has been reduced for estimated forfeitures, which we estimate to be 7.7%. SFAS No. 123(R) requires forfeitures to be estimated at the time of grant and revised, if necessary, in subsequent periods if actual forfeitures differ from those estimates.

Our determination of fair value of share-based payment awards to employees and directors on the date of grant using the Black-Scholes model is affected by our stock price as well as assumptions regarding a number of highly complex and subjective variables. These variables include, but are not limited to our expected stock price volatility over the term of the awards. When valuing awards, we estimate the expected terms using the "safe harbor" provisions provided in SAB No. 107 and the volatility using historical data. We did not grant any options to purchase shares of common stock for the three months ended March 31, 2008. We granted options to purchase 630,000 shares of common stock in the three months ended March 31, 2007. The options granted were fair valued in the aggregate at \$805,000 and had a weighted-average exercise of \$1.92 in the

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

three months ended March 31, 2007. The stock-based compensation expense related to employees or director stock options recognized for the three months ended March 31, 2008 was \$130,000, of which \$37,000 was recorded under general and administrative expenses and \$93,000 was recorded under selling and distribution expenses in our consolidated statements of operation. The stock-based compensation expense related to employees or director stock options recognized for the three months ended March 31, 2007 was \$176,000, of which \$42,000 was recorded under general and administrative expenses and \$134,000 was recorded under selling and distribution expenses in our consolidated statements of operation. Basic and dilutive income per share for the three months ended March 31, 2007 was not materially affected by the additional stock-based compensation recognized. Basic and dilutive earnings per share for the three months ended March 31, 2008 was decreased by \$0.01 from \$(0.00) to \$(0.01) by the additional stock-based compensation recognized.

The total intrinsic value of options exercised for the three months March 31, 2008 and 2007 was \$0. Cash received from stock options exercised for the three months ended March 31, 2008 and 2007 was \$0. The total fair value of shares vested for the three months ended March 31, 2008 and 2007 were approximately \$350,000 and \$156,000, respectively.

As of March 31, 2008, there was \$1.3 million of total unrecognized compensation cost related to non-vested share-based compensation arrangements granted under the plans. That cost is expected to be recognized over the weighted-average period of 2.3 years.

9

### TARRANT APPAREL GROUP

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

When options are exercised, our policy is to issue previously unissued shares of common stock to satisfy share option exercises. As of March 31, 2008, we had 68.0 million shares of authorized, unissued shares of common stock.

#### 4. Accounts Receivable

Accounts receivable consists of the following:

	MARCH 31, 2008	DECEMBER 31, 2007
	-----	-----
U.S. trade accounts receivable .....	\$ 2,272,820	\$ 4,277,218
Foreign trade accounts receivable .....	6,610,274	6,809,971
Factored accounts receivable .....	28,504,463	25,294,525
Other receivables .....	429,259	217,681
Allowance for returns, discounts and bad debts..	(926,854)	(1,977,276)
	-----	-----
	\$ 36,889,962	\$ 34,622,119
	=====	=====

#### 5. INVENTORY

Inventory consists of the following:

Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

	MARCH 31, 2008	DECEMBER 31, 2007
Raw materials - fabric and trim accessories ....	\$ 589,717	\$ 558,996
Work in process .....	95	5,040
Finished goods shipments-in-transit .....	2,119,665	7,023,981
Finished goods .....	4,790,324	5,552,581
	-----	-----
	\$ 7,499,801	\$ 13,140,598
	=====	=====

6. EQUITY METHOD INVESTMENT - AMERICAN RAG

In 2003, we acquired a 45% equity interest in the owner of the trademark "American Rag Cie" and the operator of American Rag retail stores for \$1.4 million; and our subsidiary, Private Brands, Inc., acquired a license to certain exclusive rights to this trademark. We have guaranteed the payment to the licensor of minimum royalties of \$10.4 million over the initial 10-year term of the agreement. The guaranteed annual minimum royalty is payable in advance in monthly installments during the term of the agreement. The royalty owed to the licensor in excess of the guaranteed minimum, if any, is payable no later than 30 days after the end of the preceding full quarter with the amount for last quarter adjusted based on actual royalties owed for the year. If a portion of the guaranteed minimum royalty is determined not to be recoverable, the unrecoverable portion is charged to expense at that time. The guaranteed annual minimum royalty for 2008 is \$875,000. At March 31, 2008, the total commitment on royalties remaining on the term was \$7.4 million. Private Brands also entered into a multi-year exclusive distribution agreement with Macy's Merchandising Group, LLC, the sourcing arm of Federated Department Stores, to supply Macy's Merchandising Group with American Rag Cie, a casual sportswear collection for juniors and young men. Under this arrangement, Private Brands designs and manufactures American Rag apparel, which is distributed by Macy's Merchandising Group exclusively to Federated stores across the country. Beginning in August 2003, the American Rag collection was available in select Macy's locations and is currently available in approximately 600 Macy's stores nationally. The investment in American Rag Cie, LLC totaling \$922,000 at March 31, 2008, is accounted for under the equity method and included in equity method investment in the accompanying consolidated balance sheets. Income (loss) from the equity method investment is recorded in the United States geographical segment. The change in investment in American Rag during the three month ended March 31, 2008 is as follows:

Balance as of December 31, 2007 ....	\$ 945,342
Share of loss.....	(23,394)
Distribution.....	--
	-----
Balance as of March 31, 2008.....	\$ 921,948
	=====

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

We hold a 45% member interest in American Rag Cie, LLC. The remaining 55% belongs to an unrelated third party who contributed the American Rag trademark and other assets and liabilities relating to two retail stores operating under the name of "American Rag". Royalty income paid by us to American Rag is classified as its other income and is ancillary to the primary operations.

We have determined that we are not the primary beneficiary of American Rag under FIN 46. There is no guaranteed return on our investment. We are not involved in its day to day management decisions and it is effectively controlled by its Chief Executive Officer who is also the majority shareholder of the 55% owners. In June 2006, we signed a guarantee of certain liabilities of American Rag Cie to California United Bank to the aggregate amount equal at all times to the lesser of (A) 45% of the aggregate amount of the outstanding liabilities or (B) \$675,000, which guarantee was re-affirmed in September 2007. Upon execution of the guarantee, we re-evaluated our investment under the provisions of FIN 46 and concluded that consolidation under FIN 46 is still not appropriate. Our variable interest will not absorb a majority of the VIE's expected losses. We record its proportionate share of income and losses but are not obligated nor do we intend to absorb losses beyond its 45% investment interest. Additionally, we do not expect to receive a majority of the entity's expected residual returns, other than their 45% ownership interest.

We are currently involved in litigation with American Rag Cie, LLC and American Rag Cie II with respect to our license rights to the American Rag Cie trademark. See Note 16 of the "Notes to Consolidated Financial Statements".

### 7. OTHER ASSETS AND WRITE OFF OF ACQUISITION EXPENSES

On December 6, 2006, we entered into a definitive stock and asset purchase agreement (the "Purchase Agreement") to acquire certain assets and entities comprising The Buffalo Group. The Buffalo Group designs, imports and sells contemporary branded apparel and accessories, primarily in Canada and the United States.

Pursuant to the Purchase Agreement, we and our subsidiaries agreed to acquire (1) all the outstanding capital stock of four principal operating subsidiaries of The Buffalo Group - Buffalo Inc., 3163946 Canada Inc., 3681441 Canada Inc. and Buffalo Corporation, and (2) certain assets, consisting primarily of intellectual property rights and licenses, from The Buffalo Trust, for a total aggregate purchase price of up to approximately \$120 million. At signing of the Purchase Agreement, we delivered \$5.0 million to the sellers as a deposit against the purchase price payable under the agreement.

On April 19, 2007, we entered into a Mutual Termination and Release Agreement with The Buffalo Group, pursuant to which we and the other parties to the Purchase Agreement mutually agreed to terminate the Purchase Agreement. The parties determined that it was in the mutual best interest of each party to terminate the proposed agreement. Under the terms of the Mutual Termination and Release Agreement, Buffalo agreed to return to us \$4,750,000 of the \$5,000,000 deposit previously provided by us to The Buffalo Group pursuant to the Purchase Agreement, and the parties released each other from any claims arising under or related to the Purchase Agreement. The \$5.0 million deposit was previously recorded in other assets in consolidated balance sheets. We received \$4,750,000 in April 2007. The remaining portion of the deposit of \$250,000 and other due diligence fees incurred in the acquisition process were recorded as terminated acquisition expenses in the consolidated statements of operations in the first quarter of 2007.

Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

TARRANT APPAREL GROUP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

8. DEBT

Short-term bank borrowings consist of the following:

	MARCH 31, 2008	DECEMBER 31, 2007
	-----	-----
Import trade bills payable - DBS Bank and Aurora Capital.	\$ 2,722,410	\$ 4,600,293
Bank direct acceptances - DBS Bank .....	3,453,839	1,222,998
Other Hong Kong credit facilities - DBS Bank .....	2,616,003	3,921,927
	-----	-----
	\$ 8,792,252	\$ 9,745,218
	=====	=====

Long-term obligations consist of the following:

	MARCH 31, 2008	DECEMBER 31, 2007
	-----	-----
Equipment financing .....	\$ 2,135	\$ 5,338
Debt facility and factoring agreement - GMAC CF	11,070,015	2,997,793
	-----	-----
	11,072,150	3,003,131
Less current portion .....	(11,072,150)	(3,003,131)
	-----	-----
	\$ --	\$ --
	=====	=====

IMPORT TRADE BILLS PAYABLE, BANK DIRECT ACCEPTANCES AND OTHER HONG KONG CREDIT FACILITIES

In June 2006, our subsidiaries in Hong Kong, Tarrant Company Limited, Marble Limited and Trade Link Holdings Limited, entered into a new credit facility with DBS Bank (Hong Kong) Limited ("DBS"), which replaced our prior letter of credit facility for up to HKD 30 million (equivalent to US \$3.9 million). Under this facility, we may arrange for letters of credit and acceptances. The maximum amount our Hong Kong subsidiaries may borrow under this facility at any time is US \$25 million. The interest rate under the letter of credit facility is equal to the Hong Kong Dollar Standard Bills Rate quoted by DBS minus 0.5% if paid in Hong Kong Dollars, which the interest rate was 6.00% per annum at March 31, 2008, or the U.S. Dollar Standard Bills Rate quoted by DBS plus 0.5% if paid in any other currency, which the interest rate was 5.97% per annum at March 31, 2008. This is a demand facility and is secured by a security interest in all the assets of the Hong Kong subsidiaries; by a pledge of our office property where our Hong Kong office is located, which is owned by Gerard Guez and Todd Kay; and by our guarantee. The DBS facility includes



## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

customary default provisions. In addition, we are subject to certain restrictive covenants, including annual covenants that we maintain a specified tangible net worth and a minimum level of EBITDA at December 31, 2006 and 2007, that we maintain specified interest coverage ratio, leverage ratio and limitations on additional indebtedness. We are in the process of revising these covenants for 2008. As of March 31, 2008, \$8.5 million was outstanding under this facility. In addition, \$8.7 million of open letters of credit were outstanding and \$7.8 million was available for future borrowings as of March 31, 2008.

As of March 31, 2008, the total balance outstanding under the DBS Bank credit facilities was \$8.5 million (classified above as follows: \$2.4 million in import trade bills payable, \$3.5 million in bank direct acceptances and \$2.6 million in other Hong Kong credit facilities).

From time to time, we open letters of credit under an uncommitted line of credit from Aurora Capital Associates which issues these letters of credits out of Israeli Discount Bank. As of March 31, 2008, \$297,000 was outstanding under this facility (classified above under import trade bills payable) and \$343,000 of letters of credit was open under this arrangement. We pay a commission fee of 2.25% on all letters of credits issued under this arrangement.

### EQUIPMENT FINANCING

We had one equipment loan outstanding at March 31, 2008. The loan bears interest at 4.75% payable in installments through 2008. As of March 31, 2008, \$2,000 was outstanding under this loan.

12

## TARRANT APPAREL GROUP

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

### DEBT FACILITY AND FACTORING AGREEMENT - GMAC COMMERCIAL FINANCE

On June 16, 2006, we expanded our previously existing credit facility with GMAC Commercial Finance Credit, LLC ("GMAC CF") by entering into a new Loan and Security Agreement and amending and restating our previously existing Factoring Agreement with GMAC CF. UPS Capital Corporation is also a lender under the Loan and Security Agreement. This is a revolving credit facility and has a term of 3 years. The amount we may borrow under this credit facility is determined by a percentage of eligible accounts receivable and inventory, up to a maximum of \$55 million, and includes a letter of credit facility of up to \$4 million. Interest on outstanding amount under this credit facility is payable monthly and accrues at the rate of the "prime rate" plus 0.5%. Our obligations under the GMAC CF credit facility are secured by a lien on substantially all our domestic assets, including a first priority lien on our accounts receivable and inventory. This credit facility contains customary financial covenants, including covenants that we maintain minimum levels of EBITDA and interest coverage ratio and limitations on additional indebtedness. This facility includes customary default provisions, and all outstanding obligations may become immediately due and payable in the event of a default. The facility bore interest at 5.75% per annum at March 31, 2008. As of March 31, 2008, we were in violation of the EBITDA covenant and a waiver was obtained on May 12, 2008. We are in the process of revising these covenants for the rest of 2008. A total of \$11.1 million was outstanding with respect to receivables factored under the GMAC CF facility at March 31, 2008.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

### CREDIT FACILITY FROM GUGGENHEIM CORPORATE FUNDING LLC AND WARRANTS

On June 16, 2006, we entered into a Credit Agreement with certain lenders and Guggenheim Corporate Funding LLC ("Guggenheim"), as administrative agent and collateral agent for the lenders. This credit facility provided for borrowings of up to \$65 million. This facility consisted of an initial term loan of up to \$25 million, of which we borrowed \$15.5 million at the initial funding, to be used to repay certain existing indebtedness and fund general operating and working capital needs. An additional term loan of up to \$40 million would be available under this facility to finance acquisitions acceptable to Guggenheim. All amounts under the term loans became due and payable in December 2010. Interest under this facility was payable monthly, with the interest rate equal to the LIBOR rate plus an applicable margin based on our debt leverage ratio (as defined in the credit agreement). Our obligations under the Guggenheim credit facility were secured by a lien on substantially all of our assets and our domestic subsidiaries, including a pledge of the equity interests of our domestic subsidiaries and 65% of our Luxembourg subsidiary.

In connection with Guggenheim credit facility, on June 16, 2006, we issued the lenders under this facility warrants to purchase up to an aggregate of 3,857,143 shares of our common stock. These warrants have a term of 10 years. These warrants are exercisable at a price of \$1.88 per share with respect to 20% of the shares, \$2.00 per share with respect to 20% of the shares, \$3.00 per share with respect to 20% of the shares, \$3.75 per share with respect to 20% of the shares and \$4.50 per share with respect to 20% of the shares. The exercise prices are subject to adjustment for certain dilutive issuances pursuant to the terms of the warrants. These warrants are exercisable for 3,500,000 shares, and the remaining 357,143 shares of the warrants will not become exercisable because a specified portion of the initial term loan was not funded by the lenders. The warrants were evaluated under SFAS No. 133 and Emerging Issues Task Force ("EITF") No. 00-19, "Accounting for Derivative Financial Instruments Indexed to, and Potentially Settled in, a Company's Own Stock" and determined to be a derivative instrument due to certain registration rights. As such, the warrants excluding the ones not exercisable were valued at \$4.9 million using the Black-Scholes model with the following assumptions: risk-free interest rate of 5.1%; dividend yields of 0%; volatility factors of the expected market price of our common stock of 0.70; and contractual term of ten years. We also paid to Guggenheim 2.25% of the committed principal amount of the loans which was \$563,000 on June 16, 2006. The \$563,000 fee paid to Guggenheim was included in the deferred financing cost, and the value of the warrants to purchase 3.5 million shares of our common stock of \$4.9 million was recorded as debt discount, both of them were amortized over the life of the loan. For the three months ended March 31, 2007, \$302,000 was amortized.

Durham Capital Corporation ("Durham") acted as our advisor in connection with the Guggenheim credit facility. As compensation for its services, we agreed to pay Durham a cash fee in an amount equal to 1% of the committed principal amount of the loans under the Guggenheim credit facility. As a result, \$250,000 was paid on June 16, 2006. In addition, we issued Durham a

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

warrant to purchase 77,143 shares of our common stock. This warrant has a term of 10 years and is exercisable at a price of \$1.88 per share, subject to adjustment for certain dilutive issuances. This warrant is exercisable for 70,000 shares, and the remaining 7,143 shares of this warrant will not become exercisable because a specified portion of the initial term loan was not funded by the lenders. The warrants were evaluated under SFAS No. 133 and EITF 00-19 and determined to be a derivative instrument due to certain registration rights. As such, the warrants excluding the ones not exercisable were valued at \$105,000 using the Black-Scholes model with the following assumptions: risk-free interest rate of 5.1%; dividend yields of 0%; volatility factors of the expected market price of our common stock of 0.70; and contractual term of ten years. The \$250,000 fee paid to Durham and the value of the warrants to purchase 70,000 shares of our common stock of \$105,000 was included in the deferred financing cost, and was amortized over the life of the loan. For the three months ended March 31, 2007, \$20,000 was amortized.

In August 2006, as a result of amending the registration rights relating to the warrants, the warrants were reclassified from debt to equity in accordance with EITF No. 00-19 in the third quarter of 2006.

On September 26, 2007, we repaid in full the term loan of \$15.5 million outstanding under the Guggenheim credit facility. On November 2, 2007 we executed a payoff letter with Guggenheim and the lenders, which released all liens held by Guggenheim and the lenders.

The credit facility with GMAC CF prohibits us from paying dividends or making other distributions on our common stock. In addition, the credit facility with GMAC CF prohibits our subsidiaries that are borrowers under the facility from paying dividends or other distributions to us, and the credit facility with DBS prohibits our Hong Kong subsidiaries from paying any dividends or making other distributions or advances to us.

### 9. DERIVATIVES AND OTHER FINANCIAL INSTRUMENTS

We use forward currency contracts to manage volatility associated with foreign currency purchases of materials in the normal course of business. During 2006, we entered into foreign currency forward contracts to hedge against the effect of exchange rate fluctuations on cash flows denominated in foreign currencies and certain inter-company financing transactions. This transaction is undesignated and as such an ineffective hedge. Hedge ineffectiveness resulted in a gain of \$195,000 in our consolidated statements of operations in the three months ended March 31, 2007. At March 31, 2008, we had no open foreign exchange forward contracts.

### 10. RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS

In September 2006, the FASB issued SFAS No. 157, "Fair Value Measurements". SFAS No. 157 establishes a framework for measuring fair value in generally accepted accounting principles, and expands disclosures about fair value measurements. SFAS No. 157 is effective for financial statements issued for fiscal years beginning after November 15, 2007. We adopted the provisions of SFAS No. 157 beginning January 1, 2008. The adoption of SFAS No. 157 did not have a material impact on our results of operations and financial condition.

In February 2007, the FASB issued SFAS No. 159, "The Fair Value Option for Financial Assets and Liabilities- Including an amendment of FASB Statement No. 115". SFAS No. 159 permits entities to choose to measure certain financial assets and liabilities at fair value (the "fair value option"). Unrealized gains and losses, arising subsequent to adoption, are reported in earnings. SFAS No. 159 is effective for fiscal years beginning after November 15, 2007. We adopted the provisions of SFAS No. 159 beginning January 1, 2008. The adoption of SFAS No. 159 did not have a material impact on our results of operations and

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

financial condition.

In December 2007, the FASB issued SFAS No. 141 (revised 2007), "Business Combinations". The objective of SFAS No. 141(R) is to improve the relevance, representational faithfulness, and comparability of the information that a reporting entity provides in its financial reports about a business combination and its effects. The new standard requires the acquiring entity in a business combination to recognize all (and only) the assets acquired and liabilities assumed in the transaction; establishes the acquisition-date fair value as the measurement objective for all assets acquired and liabilities

14

### TARRANT APPAREL GROUP

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

assumed; and requires the acquirer to disclose to investors and other users all of the information they need to evaluate and understand the nature and financial effect of the business combination. SFAS No. 141(R) is effective for fiscal years beginning after December 15, 2008. We are currently assessing the impact of SFAS No. 141(R) on our results of operations and financial condition.

In December 2007, the FASB issued SFAS No. 160, "Noncontrolling Interests in Consolidated Financial Statements - an amendment of ARB No.51". The objective of SFAS No. 160 is to improve the relevance, comparability, and transparency of the financial information that a reporting entity provides in its consolidated financial statements by establishing accounting and reporting standards by requiring all entities to report noncontrolling (minority) interests in subsidiaries in the same way - as an entity in the consolidated financial statements. Moreover, SFAS No. 160 eliminates the diversity that currently exists in accounting for transactions between an entity and noncontrolling interests by requiring they be treated as equity transactions. SFAS No. 160 is effective for fiscal years beginning after December 15, 2008. We are currently assessing the impact of SFAS No. 160 on our results of operations and financial condition.

In March 2008, the FASB issued SFAS No. 161, "Disclosures about Derivative Instruments and Hedging Activities, an amendment of FASB Statement No. 133." SFAS No. 161 requires enhanced disclosures about an entity's derivative and hedging activities and thereby improves the transparency of financial reporting. SFAS No. 161 is effective for fiscal periods and interim periods beginning after November 15, 2008. We are currently assessing the impact of SFAS No. 161 on our result of operations and financial condition.

#### 11. INCOME TAXES

Our effective tax rate of 19% differs from the statutory rate principally due to the following reasons: (1) a substantial valuation allowance has been provided for deferred tax assets as a result of the operating losses in the United States and Mexico, since recoverability of those assets has not been assessed as more likely than not; and (2) the earnings of our Hong Kong subsidiary are taxed at a rate of 17.5% versus the 35% U.S. federal rate. The impairment charge in Mexico did not result in a tax benefit due to an increase in the valuation allowance against the future tax benefit. We believe it is more likely than not that the tax benefit will not be realized based on our future business plans in Mexico.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

In June 2006, the FASB issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes - An Interpretation of FASB Statement No. 109." FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS No. 109, "Accounting for Income Taxes." FIN 48 also prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return that results in a tax benefit. Additionally, FIN 48 provides guidance on de-recognition, income statement classification of interest and penalties, accounting in interim periods, disclosure, and transition. We adopted the provisions of FIN 48 on January 1, 2007. As a result of the implementation of FIN 48, we recognized no material adjustment for unrecognized tax benefits but reduced retained earnings as of January 1, 2007 by approximately \$1 million attributable to penalties accrued as a component of income tax payable. As of the date of adoption, our unrecognized tax benefits totaled approximately \$8.9 million.

We and our subsidiaries file income tax returns in the U.S., Hong Kong, Luxembourg, Mexico and various state jurisdictions. We are currently subject to an audit by the State of New York for the years 2003 to 2005, but are not currently being audited by other states or subject to non-U.S. income tax jurisdictions for years open in those taxing jurisdictions.

In January 2004, the IRS completed its examination of our Federal income tax returns for the years ended December 31, 1996 through 2001. The IRS had proposed adjustments to increase our income tax payable for these years under examination. In addition, in July 2004, the IRS initiated an examination of our Federal income tax return for the year ended December 31, 2002. In December 2007, we received a final assessment from the IRS of \$7.4 million for the years ended December 31, 1996 through 2002, and in the first quarter of 2008, we entered into a final settlement agreement with the IRS. Under the settlement, which totals \$13.9 million, including \$6.5 million of interest, we agreed to pay the IRS \$4 million in March 2008 and an additional \$250,000 per month until repayment in full. The settlement with the IRS is within amounts

15

### TARRANT APPAREL GROUP

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

accrued for as of December 31, 2007 in our financial statements, and we therefore do not anticipate the settlement to result in any additional charges to income other than interest and penalties on the outstanding balance. Due to the negotiated settlement, we reclassified the IRS and state tax liabilities from uncertain tax position to current payable on December 31, 2007. In March 2008, we paid the IRS \$4 million in accordance with the settlement terms. Due to the installment agreement with the IRS in March 2008, we reclassified \$7.0 million of income tax payable from current payable to long-term as of March 31, 2008.

There was no unrecognized tax benefit as of March 31, 2008 and December 31, 2007. As of March 31, 2008, the accrued interest and penalties were \$7.3 million and \$142,000, respectively. As of December 31, 2007, the accrued interest and penalties were \$7.2 million and \$142,000, respectively.

In many cases, the uncertain tax positions are related to tax years

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

that remain subject to examination by the relevant tax authorities. Federal and state statutes are open from 2003 through the present period. Hong Kong statutes are open from 2001, Luxembourg from 2003 and Mexico from 2001.

### 12. NET INCOME (LOSS) PER SHARE

Basic and diluted income (loss) per share has been computed in accordance with SFAS No. 128, "Earnings Per Share". A reconciliation of the numerator and denominator of basic earnings (loss) per share and diluted earnings (loss) per share is as follows:

	THREE MONTHS ENDED MARCH 31,	
	2008	2007
Basic EPS Computation:		
Numerator .....	\$ (253,283)	\$ (1,000,920)
Denominator:		
Weighted average common shares outstanding .....	32,043,763	30,543,763
Basic EPS .....	\$ (0.01)	\$ (0.03)
Diluted EPS Computation:		
Numerator .....	\$ (253,283)	\$ (1,000,920)
Denominator:		
Weighted average common shares outstanding .....	32,043,763	30,543,763
Options .....	--	--
Total shares .....	32,043,763	30,543,763
Diluted EPS .....	\$ (0.01)	\$ (0.03)

No shares issuable upon exercise of outstanding options and warrants were included in the computation of income per share in the three months ended March 31, 2008 and 2007 as the exercise prices of the options and warrants were greater than the average market price for the three months ended March 31, 2008 and 2007. The following table presents potentially dilutive securities that were not included in the computation of loss per share:

	AS OF MARCH 31,	
	2008	2007
Options .....	8,204,209	8,303,659
Warrants .....	5,931,732	5,931,732
Total .....	14,135,941	14,235,391

# Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

## TARRANT APPAREL GROUP

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

#### 13. RELATED PARTY TRANSACTIONS

As of March 31, 2008, related party affiliates were indebted to us in the amounts of \$11.3 million. These include amounts due from Gerard Guez, our Chairman and Interim Chief Executive Officer. From time to time in the past, we had advanced funds to, Mr. Guez. These were net advances to Mr. Guez or payments paid on his behalf before the enactment of the Sarbanes-Oxley Act in 2002. The promissory note documenting these advances contains a provision that the entire amount together with accrued interest is immediately due and payable upon our written demand. The greatest outstanding balance of such advances to Mr. Guez in the first quarter of 2008 was approximately \$1,944,000. At March 31, 2008, the entire balance due from Mr. Guez totaling \$1.9 million was reflected as a reduction to shareholders' equity in the accompanying financial statements. All amounts due from Mr. Guez bore interest at the rate of 7.75% during the period. Total interest paid by Mr. Guez was \$37,000 and \$41,000 for the three months ended March 31, 2008 and 2007, respectively. Mr. Guez paid expenses on our behalf of approximately \$114,000 and \$105,000 for the three months ended March 31, 2008 and 2007, respectively, which amounts were applied to reduce accrued interest and principal on Mr. Guez's loan. These amounts included fuel and related expenses incurred by 477 Aviation, LLC, a company owned by Mr. Guez, when our executives used this company's aircraft for business purposes. Since the enactment of the Sarbanes-Oxley Act in 2002, no further personal loans (or amendments to existing loans) have been or will be made to our executive officers or directors.

On July 1, 2001, we formed United Apparel Ventures, LLC to jointly market, share certain risks and achieve economies of scale with Azteca Production International, Inc. ("Azteca"). This entity was created to coordinate the production of apparel for a single customer of our branded business. Azteca is owned by the brothers of Gerard Guez. UAV made purchases from a related party in Mexico, an affiliate of Azteca. UAV was owned 50.1% by Tag Mex, Inc., our wholly owned subsidiary, and 49.9% by Azteca. Results of the operation of UAV had been consolidated into our results since July 2001 with the minority partner's share of gain and losses eliminated through the minority interest line in our financial statements until 2004. Due to the restructuring of our Mexico operations, we discontinued manufacturing for UAV customers in 2004. We had been consolidating 100% of the results of the operation of UAV into our results since 2005. UAV was dissolved on February 27, 2007. We did not purchase any finished goods, fabric and service from Azteca and its affiliates in the three months ended March 31, 2008 and 2007. Based on the repayment history of Azteca and litigation Azteca is currently subject to, we estimated that our receivable of \$3.4 million will take approximately three years for collection in full. We therefore made a \$1.0 million reserve and then fair-valued the balance of this asset using our weighted average cost of capital as the discount rate and a term of three years as the discount period at December 31, 2007. Net amounts due from this related party as of March 31, 2008 and December 31, 2007 were \$1.5 million.

On September 1, 2006, our subsidiary in Hong Kong, Tarrant Company Limited, entered into an agreement with Seven Licensing Company, LLC ("Seven Licensing") to be its buying agent to source and purchase apparel merchandise. Seven Licensing is beneficially owned by Gerard Guez. Total sales to Seven Licensing in the three months ended March 31, 2008 and 2007 were \$4.2 million and \$3.3 million, respectively. Net amount due from this related party as of March 31, 2008 and December 31, 2007 was \$7.6 million and \$6.8 million,

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

respectively.

We purchased \$2.7 million and \$2.8 million of finished goods from Star Source, LLC and AJG Inc. dba Astrologie in the three months ended March 31, 2008 and 2007, respectively. Star Source, LLC and AJG Inc. dba Astrologie are beneficially owned by an adult son of one of our employees. As of March 31, 2008, we had outstanding advances of \$132,000 to Star Source, LLC for fabric purchase.

We lease our executive offices and warehouse in Los Angeles, California from GET. Additionally, we lease our office space and warehouse in Hong Kong from Lynx International Limited. GET and Lynx International Limited are each owned by Gerard Guez, our Chairman and Interim Chief Executive Officer, and Todd Kay, our Vice Chairman. We paid \$284,000 and \$279,000 in rent in the three months ended March 31, 2008 and 2007, respectively, for these office and warehouse facilities. Our lease for the Los Angeles offices and warehouse has a term of five years expiring in 2011, with an option to renew for an additional five year term. Our lease for the office space and warehouse in Hong Kong has expired and we are currently renting on a month to month basis. On May 1, 2006, we sublet a portion of our executive office in Los Angeles, California and our

17

### TARRANT APPAREL GROUP

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

sales office in New York to Seven Licensing for a monthly payment of \$25,000 on a month to month basis. Seven Licensing is beneficially owned by Gerard Guez. We received \$75,000 in rental income from this sublease in the three months ended March 31, 2008 and 2007.

At March 31, 2008, we had various employee receivables totaling \$213,000 included in due from related parties.

#### 14. COMMITMENTS AND CONTINGENCIES

In 2003, we acquired a 45% equity interest in the owner of the trademark "American Rag Cie" and the operator of American Rag retail stores for \$1.4 million, and our subsidiary, Private Brands, Inc., acquired a license to certain exclusive rights to this trademark. We have guaranteed the payment to the licensor of minimum royalties of \$10.4 million over the initial 10-year term of the agreement. The guaranteed annual minimum royalty is payable in advance in monthly installments during the term of the agreement. The royalty owed to the licensor in excess of the guaranteed minimum, if any, is payable no later than 30 days after the end of the preceding full quarter with the amount for last quarter adjusted based on actual royalties owed for the year. If a portion of the guaranteed minimum royalty is determined not to be recoverable, the unrecoverable portion is charged to expense at that time. At March 31, 2008, the total commitment on royalties remaining on the term was \$7.4 million. We are currently involved in litigation with American Rag Cie, LLC and American Rag Cie II with respect to our license rights to the American Rag Cie trademark. See Note 16 of the "Notes to Consolidated Financial Statements".

On September 1, 2006, our subsidiary in Hong Kong, Tarrant Company Limited, entered into an agreement with Seven Licensing Company, LLC to be its buying agent to source and purchase apparel merchandise. Seven Licensing is



## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

beneficially owned by Gerard Guez. Total sales to Seven Licensing in the three months ended March 31, 2008 and 2007 were \$4.2 million and \$3.3 million, respectively.

### 15. OPERATIONS BY GEOGRAPHIC AREAS

Our predominant business is the design, distribution and importation of private label and private brand casual apparel. Substantially all of our revenues are from the sales of apparel. We are organized into two geographic regions: the United States and Asia. We evaluate performance of each region based on profit or loss from operations before income taxes not including the cumulative effect of change in accounting principles. Information about our operations in the United States and Asia is presented below. Inter-company revenues and assets have been eliminated to arrive at the consolidated amounts.

18

### TARRANT APPAREL GROUP

#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

	UNITED STATES -----	ASIA -----	ADJUSTMENTS AND ELIMINATIONS -----	-----
THREE MONTHS ENDED MARCH 31, 2008				
Sales .....	\$ 44,841,000	\$ 5,658,000	\$ --	\$
Inter-company sales .....	--	19,122,000	(19,122,000)	
	-----	-----	-----	-----
Total revenue .....	\$ 44,841,000	\$ 24,780,000	\$ (19,122,000)	\$
	=====	=====	=====	=====
Income (loss) from operations (1)	\$ (319,000)	\$ 276,000	\$ --	\$
	=====	=====	=====	=====
Interest income .....	\$ 40,000	\$ --	\$ --	\$
	=====	=====	=====	=====
Interest expense .....	\$ 196,000	\$ 35,000	\$ --	\$
	=====	=====	=====	=====
Provision for depreciation and amortization .....	\$ 91,000	\$ 33,000	\$ --	\$
	=====	=====	=====	=====
Capital expenditures .....	\$ 21,000	\$ 11,000	\$ --	\$
	=====	=====	=====	=====
Total assets .....	\$ 55,680,000	\$ 113,121,000	\$ (98,314,000)	\$
	=====	=====	=====	=====
THREE MONTHS ENDED MARCH 31, 2007				
Sales .....	\$ 52,097,000	\$ 4,009,000	\$ --	\$
Inter-company sales .....	--	24,236,000	(24,236,000)	
	-----	-----	-----	-----
Total revenue .....	\$ 52,097,000	\$ 28,245,000	\$ (24,236,000)	\$
	=====	=====	=====	=====

Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

Income (loss) from operations ...	\$ (554,000)	\$ 618,000	\$ --	\$
Interest income .....	\$ 45,000	\$ --	\$ --	\$
Interest expense .....	\$ 1,299,000	\$ 44,000	\$ --	\$
Provision for depreciation and amortization .....	\$ 562,000	\$ 23,000	\$ --	\$
Capital expenditures .....	\$ 65,000	\$ 23,000	\$ --	\$
Total assets (2) .....	\$ 87,506,000	\$ 116,863,000	\$ (101,383,000)	\$ 1

- (1) Loss from operations in the U.S. included a loss of \$201,000 recorded in Luxembourg.
- (2) Total assets in the U.S. included \$15,973,000 from Luxembourg and \$7,853,000 from Mexico.

16. LITIGATION

AMERICAN RAG CIE, LLC & AMERICAN RAG CIE II, INC.

On February 1, 2008, Tarrant Apparel Group and our wholly-owned subsidiary, Private Brands, Inc., filed and served a cross-complaint against American Rag Cie, LLC (the "LLC") and American Rag Cie II ("ARC II") in the, in the action AMERICAN RAG CIE V. PRIVATE BRANDS, INC., Superior Court of the State of California, County of Los Angeles, Central District, Case No. BC 384428. The original action had been filed on January 28, 2008 against Private Brands by the LLC. The LLC owns the trademark "American Rag Cie", which mark has been licensed to Private Brands on an exclusive basis throughout the world except for Japan and pursuant to which Private Brands sells American Rag Cie branded apparel to Macy's Merchandising Group and has sub-licensed to Macy's Merchandising Group the right to manufacture certain categories of American Rag Cie branded apparel in the United States. The LLC is owned 55% by ARC II and 45% by Tarrant Apparel Group. In the original complaint the LLC seeks a declaratory judgment that we have breached the license agreement and that the license agreement has been properly terminated. Our cross-complaint counters this claim, and seeks a declaration that the license agreement is valid and continues to be in effect. Additionally, the cross-complaint seeks relief on a number of causes of action, including breach of the license agreement, a declaration by the Court imposing a reasonable term into the agreement for sublicensing royalties, dissolution of LLC, damages for breach of fiduciary duty, and an accounting of the monies diverted by defendants' actions. On March 3, 2008, we dismissed, without prejudice, our claim for dissolution of LLC after being notified that ARC II had elected to buy out our share in the LLC, a permitted defense to an action for dissolution. On March 19, 2008, the LLC and ARC II filed an amended complaint, in which they expanded their claims against us to include claims for breach of contract, fraud, and breach of fiduciary duty, and seeking further declaratory relief and compensatory and punitive damages. On April 21, 2008, we filed a demurrer to four of the causes of action in the amended complaint, and are seeking dismissal of the LLC and ARC II's claims for fraud and breach of fiduciary duty, as well as their attempt to force a buy-out. The demurrer will be argued on June 16, 2008. The action is in the early stages of discovery. As we derive a significant amount of revenue from the sale of American Rag Cie branded products, our business, results of operations and financial condition could be materially adversely affected if this dispute is not resolved in a manner favorable to us. Additionally, we have incurred significant legal fees in

TARRANT APPAREL GROUP

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

this litigation, and unless the case is settled will continue to incur additional legal fees in increasing amounts as the case accelerates to trial.

From time to time, we are involved in various routine legal proceedings incidental to the conduct of our business. Our management does not believe that any of these legal proceedings will have a material adverse impact on our business, financial condition or results of operations, either due to the nature of the claims, or because our management believes that such claims should not exceed the limits of the our insurance coverage.

17. SUBSEQUENT EVENTS

NASDAQ DEFICIENCY NOTICE

On April 2, 2008, we were notified by The Nasdaq Stock Market that we are not in compliance with Nasdaq Marketplace Rule 4450(a)(5) because shares of our common stock had closed at a per share bid price of less than \$1.00 for 30 consecutive business days. In accordance with Marketplace Rule 4450(e)(2), we will be provided with 180 calendar days, or until September 29, 2008, to regain compliance. This notification has no effect on the listing of our common stock at this time. To regain compliance with the minimum bid price rule, the closing bid price of our common stock must close at \$1.00 per share or more for a minimum of ten consecutive business days. If we do not regain compliance by September 29, 2008, the Nasdaq staff will notify us that our common stock will be delisted. In that event and at that time, we may appeal Nasdaq's delisting determination to a Nasdaq Listing Qualifications Panel. Alternatively, if we do not regain compliance with the minimum bid price rule by September 29, 2008, we can apply to list our common stock on The Nasdaq Capital Market if we satisfy the initial listing criteria set forth in Marketplace Rule 4310(c), other than the minimum bid price requirement. If our application is approved, we will be granted an additional 180 calendar days to regain compliance with the minimum bid price rule. We will seek to regain compliance within this 180 day cure period and will consider alternatives to address compliance with the continued listing standards of The Nasdaq Stock Market.

U.S. CUSTOMS PENALTIES

In April 2008, we received notices from the U.S. Department of Customs and Border Protection advising us of its decision to impose liquidated damages in the amount of approximately \$770,000 for customs violations in connection with specified goods imported by us as the importer of record in 2005 from certain vendors in Hong Kong. Although we could challenge the violations in Court, if we were to lose the litigation we could be subject to penalties of over \$3 million plus legal fees. As a result, we have determined not to challenge the violations further and to pay the liquidated damages. Typically, we would seek indemnification from our vendors for these liquidated damages. However, the two vendors involved in these matters are no longer operating. In connection with these damages, we have recorded a charge for the two vendors and an additional reserve of \$78,000 for another vendor in a similar situation.

ACQUISITION PROPOSAL

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

On April 25, 2008, Gerard Guez and Todd Kay, our founders, executive officers and directors, announced to our Board of Directors their intention to acquire all of the outstanding publicly held shares of our common stock for \$0.80 per share in cash in a going private transaction. In connection with the proposed acquisition, our Board of Directors has formed a special committee of the Board to consider the acquisition proposal. The Special Committee is comprised of Mitchell Simbal and Joseph Mizrachi, who will serve as Co-Chairmen of the committee, and Milton Koffman and Simon Mani.

20

### ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following management's discussion and analysis should be read together with the Consolidated Financial Statements of Tarrant Apparel Group and the "Notes to Consolidated Financial Statements" included elsewhere in this Form 10-Q. This discussion summarizes the significant factors affecting the consolidated operating results, financial condition and liquidity and cash flows of Tarrant Apparel Group for the quarterly periods and year to date ended March 31, 2008 and 2007. Except for historical information, the matters discussed in this management's discussion and analysis of financial condition and results of operations are forward looking statements that involve risks and uncertainties and are based upon judgments concerning various factors that are beyond our control. See "Item 1A. Risk Factors" in Part II of this Form 10-Q.

#### BUSINESS OVERVIEW AND RECENT DEVELOPMENTS

We are a design and sourcing company for private label and private brand casual apparel serving mass merchandisers, department stores, branded wholesalers and specialty chains located primarily in the United States. Our major customers include retailers, such as Macy's Merchandising Group, Chico's, Mothers Work, Mervyn's, New York & Co., Wal-Mart, Charlotte Russe, the Avenue, Kohl's, and Lane Bryant, as well as wholesalers such as Seven Licensing. Our products are manufactured in a variety of woven and knit fabrications and include jeans wear, casual pants, shorts, skirts, dresses, t-shirts, blouses, shirts and other tops and jackets. Our private brands include American Rag Cie, Marisa K and American Star.

#### PRIVATE LABEL

Private label business has been our core competency for over twenty years, and involves a one to one relationship with a large, centrally controlled retailer with whom we can develop product lines that fit with the characteristics of their particular customer. Private label sales in the first three months of 2008 were \$42.2 million compared to \$48.2 million in the first three months of 2007.

#### PRIVATE BRANDS

We launched our private brands initiative in 2003, pursuant to which we acquire ownership of or license rights to a brand name and sell apparel products under this brand, generally to a single retail company within a geographic region. Private brands sales in the first three months of 2008 were \$8.3 million compared to \$7.9 million in the first three months of 2007. During the first quarter of 2008, we sold apparel under the following private brands:

- o AMERICAN RAG CIE: During the first quarter of 2005, we

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

extended our agreement with Macy's Merchandising Group through 2014, pursuant to which we exclusively distribute our American Rag Cie brand through Macy's Merchandising Group's national Department Store organization of more than 600 stores. Net sales of American Rag Cie branded apparel totaled \$8.2 million in the first three months of 2008 compared to \$7.8 million in the first three months of 2007.

- o MARISA K: This brand is being sold to specialty stores and boutiques. Net sales of Marisa K branded apparel totaled \$516,000 in the first three months of 2008 compared to \$204,000 in the first three months of 2007.
- o AMERICAN STAR: This brand is currently sold to Mothers' Work. Sales in the first three months of 2008 were insignificant.

We are currently involved in litigation with American Rag Cie, LLC and American Rag Cie II with respect to our license rights to the American Rag Cie trademark. American Rag Cie, LLC owns the trademark "American Rag Cie", which has been licensed to us on an exclusive basis throughout the world except for Japan and pursuant to which we sell American Rag Cie branded apparel to Macy's Merchandising Group and have sub-licensed to Macy's Merchandising Group the right to manufacture certain categories of American Rag Cie branded apparel in the United States. American Rag Cie LLC has purported to terminate our license

21

rights, and we have filed a counterclaim seeking to a declaratory judgment that the termination was invalid and alleging other causes of action. American Rag Cie, LLC is owned 45% by Tarrant Apparel Group and 55% by American Rag Cie II. For a further description of this action see "Part II - Item 1. Legal Proceedings" of this Quarterly Report on Form 10-Q. We derive a significant portion of our revenues from the sale of American Rag Cie products pursuant to the license rights. Our business, results of operations and financial condition could be materially adversely affected if we are unable to reach a settlement in a manner acceptable to us and ensuing litigation is not resolved in a manner favorable to us. Additionally, we may incur significant legal fees in this litigation, and unless the case is settled, we will continue to incur additional legal fees in increasing amounts as the case moves toward trial.

### ACQUISITION PROPOSAL

On April 25, 2008, Gerard Guez and Todd Kay, our founders, executive officers and directors, announced to our Board of Directors their intention to acquire all of the outstanding publicly held shares of our common stock for \$0.80 per share in cash in a going private transaction. In connection with the proposed acquisition, our Board of Directors has formed a special committee of the Board to consider the acquisition proposal. The Special Committee is comprised of Mitchell Simbal and Joseph Mizrachi, who will serve as Co-Chairmen of the committee, and Milton Koffman and Simon Mani. The Special Committee is in the process of interviewing legal counsel and investment bankers to assist the committee in its consideration and evaluation of the acquisition proposal.

### NASDAQ DEFICIENCY NOTICE

On April 2, 2008, we were notified by The Nasdaq Stock Market that we are not in compliance with Nasdaq Marketplace Rule 4450(a)(5) because shares of our common stock had closed at a per share bid price of less than \$1.00 for 30 consecutive business days. In accordance with Marketplace Rule 4450(e)(2), we

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

will be provided with 180 calendar days, or until September 29, 2008, to regain compliance. This notification has no effect on the listing of our common stock at this time. To regain compliance with the minimum bid price rule, the closing bid price of our common stock must close at \$1.00 per share or more for a minimum of ten consecutive business days. If we do not regain compliance by September 29, 2008, the Nasdaq staff will notify us that our common stock will be delisted. In that event and at that time, we may appeal Nasdaq's delisting determination to a Nasdaq Listing Qualifications Panel. Alternatively, if we do not regain compliance with the minimum bid price rule by September 29, 2008, we can apply to list our common stock on The Nasdaq Capital Market if we satisfy the initial listing criteria set forth in Marketplace Rule 4310(c), other than the minimum bid price requirement. If our application is approved, we will be granted an additional 180 calendar days to regain compliance with the minimum bid price rule. We will seek to regain compliance within this 180 day cure period and will consider alternatives to address compliance with the continued listing standards of The Nasdaq Stock Market.

### CRITICAL ACCOUNTING POLICIES AND ESTIMATES

Our discussion and analysis of our financial condition and results of operations are based upon our consolidated financial statements, which have been prepared in accordance with generally accepted accounting principles in the United States of America. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and related disclosures of contingent assets and liabilities. We are required to make assumptions about matters, which are highly uncertain at the time of the estimate. Different estimates we could reasonably have used or changes in the estimates that are reasonably likely to occur could have a material effect on our financial condition or result of operations. Estimates and assumptions about future events and their effects cannot be determined with certainty. On an ongoing basis, we evaluate estimates, including those related to allowance for returns, discounts and bad debts, inventory, notes receivable - related parties reserve, valuation of long-lived and intangible assets and goodwill, accrued expenses, income taxes, stock options valuation, contingencies and litigation. We base our estimates on historical experience and on various assumptions believed to be applicable and reasonable under the circumstances. These estimates may change as new events occur, as additional information is obtained and as our operating environment changes. In addition, management is periodically faced with uncertainties, the outcomes of which are not within its control and will not be known for prolonged period of time.

22

We believe our financial statements are fairly stated in accordance with generally accepted accounting principles in the United States of America and provide a meaningful presentation of our financial condition and results of operations.

We believe the following critical accounting policies affect our more significant judgments and estimates used in the preparation of our consolidated financial statements. For a further discussion on the application of these and other accounting policies, see Note 1 of the "Notes to Consolidated Financial Statements" included in our Annual Report on Form 10-K for the year ended December 31, 2007.

### ACCOUNTS RECEIVABLE--ALLOWANCE FOR RETURNS, DISCOUNTS AND BAD DEBTS

We evaluate the collectibility of accounts receivable and chargebacks

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

(disputes from the customer) based upon a combination of factors. In circumstances where we are aware of a specific customer's inability to meet its financial obligations (such as in the case of bankruptcy filings or substantial downgrading of credit sources), a specific reserve for bad debts is taken against amounts due to reduce the net recognized receivable to the amount reasonably expected to be collected. For all other customers, we recognize reserves for bad debts and chargebacks based on our historical collection experience. If our collection experience deteriorates (for example, due to an unexpected material adverse change in a major customer's ability to meet its financial obligations to us), the estimates of the recoverability of amounts due us could be reduced by a material amount.

As of March 31, 2008, the balance in the allowance for returns, discounts and bad debts reserves was \$927,000.

### INVENTORY

Our inventories are valued at the lower of cost (first-in, first-out) or market. Under certain market conditions, we use estimates and judgments regarding the valuation of inventory to properly value inventory. Inventory adjustments are made for the difference between the cost of the inventory and the estimated market value and charged to operations in the period in which the facts that give rise to the adjustments become known.

### VALUATION OF LONG-LIVED AND INTANGIBLE ASSETS AND GOODWILL

We have adopted Statement of Financial Accounting Standards No. 142, "Goodwill and Other Intangible Assets." We assess the need for impairment of identifiable intangibles, long-lived assets and goodwill with a fair-value-based test on an annual basis or more frequently if an event occurs or circumstances change that would more likely than not reduce the fair value of a reporting unit below its carrying amount. Factors considered important that could trigger an impairment review include, but are not limited to, the following:

- o a significant underperformance relative to expected historical or projected future operating results;
- o a significant change in the manner of the use of the acquired asset or the strategy for the overall business; or
- o a significant negative industry or economic trend.

We utilized the discounted cash flow methodology to estimate fair value. As of March 31, 2008, we have a goodwill balance of \$9.9 million, and a net property and equipment balance of \$1.4 million.

### REVENUE RECOGNITION

Revenue is recognized at the point of shipment for all merchandise sold based on FOB shipping point. For merchandise shipped on landed duty paid (or "LDP") terms, revenue is recognized at the point of either leaving Customs for direct shipments or at the point of leaving our warehouse where title is transferred, net of an estimate of returned merchandise and discounts. Customers are allowed the rights of return or non-acceptance only upon receipt of damaged products or goods with quality different from shipment samples. We do not undertake any after-sale warranty or any form of price protection.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

We often arrange, on behalf of manufacturers, for the purchase of fabric from a single supplier. We have the fabric shipped directly to the cutting factory and invoice the factory for the fabric. Generally, the factories pay us for the fabric with offsets against the price of the finished goods.

### STOCK-BASED COMPENSATION

On January 1, 2006, we adopted SFAS No. 123 (revised 2004), "Share-Based Payment," ("SFAS No. 123(R)") which requires the measurement and recognition of compensation expense for all share-based payment awards made to employees and directors based on estimated fair values. SFAS No. 123(R) supersedes our previous accounting under Accounting Principles Board Opinion ("APB") No. 25, "Accounting for Stock Issued to Employees" for periods beginning in fiscal 2006. In March 2005, the Securities and Exchange Commission issued Staff Accounting Bulletin ("SAB") No. 107 relating to SFAS No. 123(R). We have applied the provisions of SAB No. 107 in its adoption of SFAS No. 123(R).

We adopted SFAS No. 123(R) using the modified prospective transition method, which requires the application of the accounting standard as of January 1, 2006, the first day of our fiscal year 2006. Our financial statements as of and for the three months ended March 31, 2008 and 2007 reflect the impact of SFAS No. 123(R). The stock-based compensation expense related to employees or director stock options recognized for the three months ended March 31, 2008 and 2007 was \$130,000 and \$176,000, respectively. Basic and dilutive income per share for the three months ended March 31, 2007 was not materially affected by the additional stock-based compensation recognized. Basic and dilutive earnings per share for the three months ended March 31, 2008 was decreased by \$0.01 from \$(0.00) to \$(0.01) by the additional stock-based compensation recognized.

### INCOME TAXES

As part of the process of preparing our consolidated financial statements, we are required to estimate income taxes in each of the jurisdictions in which we operate. The process involves estimating actual current tax expense along with assessing temporary differences resulting from differing treatment of items for book and tax purposes. These timing differences result in deferred tax assets and liabilities, which are included in our consolidated balance sheet. We record a valuation allowance to reduce our net deferred tax assets to the amount that is more likely than not to be realized. We have considered future taxable income and ongoing tax planning strategies in assessing the need for the valuation allowance. Increases in the valuation allowance result in additional expense to be reflected within the tax provision in the consolidated statement of operations.

In addition, accruals are also estimated for audits regarding U.S. tax issues based on our estimate of whether, and the extent to which, additional taxes will be due. We routinely monitor the potential impact of these situations and believe that amounts are properly accrued for. If we ultimately determine that payment of these amounts is unnecessary, we will reverse the liability and recognize a tax benefit during the period in which we determine that the liability is no longer necessary. We will record an additional charge in our provision for taxes in any period we determine that the original estimate of a tax liability is less than we expect the ultimate assessment to be.

In June 2006, the FASB issued Interpretation No. 48, "Accounting for Uncertainty in Income Taxes - An Interpretation of FASB Statement No. 109." FIN 48 clarifies the accounting for uncertainty in income taxes recognized in an enterprise's financial statements in accordance with SFAS No. 109, "Accounting for Income Taxes." FIN 48 also prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return that results in a tax benefit. Additionally, FIN 48 provides guidance on de-recognition, income



## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

statement classification of interest and penalties, accounting in interim periods, disclosure, and transition. We adopted the provisions of FIN 48 on January 1, 2007. As a result of the implementation of FIN 48, we recognized no material adjustment for unrecognized tax benefits but reduced retained earnings as of January 1, 2007 by approximately \$1 million attributable to penalties accrued as a component of income tax payable. As of the date of adoption, our unrecognized tax benefits totaled approximately \$8.9 million.

24

We and our subsidiaries file income tax returns in the U.S., Hong Kong, Luxembourg, Mexico and various state jurisdictions. We are currently subject to an audit by the State of New York for the years 2003 to 2005, but are not currently being audited by other states or subject to non-U.S. income tax jurisdictions for years open in those taxing jurisdictions.

In January 2004, the IRS completed its examination of our Federal income tax returns for the years ended December 31, 1996 through 2001. The IRS had proposed adjustments to increase our income tax payable for these years under examination. In addition, in July 2004, the IRS initiated an examination of our Federal income tax return for the year ended December 31, 2002. In December 2007, we received a final assessment from the IRS of \$7.4 million for the years ended December 31, 1996 through 2002, and in the first quarter of 2008, we entered into a final settlement agreement with the IRS. Under the settlement, which totals \$13.9 million, including \$6.5 million of interest, we agreed to pay the IRS \$4 million in March 2008 and an additional \$250,000 per month until repayment in full. The settlement with the IRS is within amounts accrued for as of December 31, 2007 in our financial statements, and we therefore do not anticipate the settlement to result in any additional charges to income other than interest and penalties on the outstanding balance. Due to the negotiated settlement, we reclassified the IRS and state tax liabilities from uncertain tax position to current payable on December 31, 2007. In March 2008, we paid the IRS \$4 million in accordance with the settlement terms. Due to the installment agreement with the IRS in March 2008, we reclassified \$7.0 million of income tax payable from current payable to long-term as of March 31, 2008.

There was no unrecognized tax benefit as of March 31, 2008 and December 31, 2007. As of March 31, 2008, the accrued interest and penalties were \$7.3 million and \$142,000, respectively. As of December 31, 2007, the accrued interest and penalties were \$7.2 million and \$142,000, respectively.

In many cases, the uncertain tax positions are related to tax years that remain subject to examination by the relevant tax authorities. Federal and state statutes are open from 2003 through the present period. Hong Kong statutes are open from 2001, Luxembourg from 2003 and Mexico from 2001.

### DEBT COVENANTS

Our debt agreements require certain covenants including a minimum level of EBITDA and specified tangible net worth; and required interest coverage ratio and leverage ratio as discussed in Note 8 of the "Notes to Consolidated Financial Statements." If our results of operations erode and we are not able to obtain waivers from the lenders, the debt would be in default and callable by our lenders. In addition, due to cross-default provisions in our debt agreements, substantially all of our long-term debt would become due in full if any of the debt is in default. In anticipation of us not being able to meet the required covenants due to various reasons, we either negotiate for changes in the relative covenants or obtain an advance waiver or reclassify the relevant

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

debt as current. We also believe that our lenders would provide waivers if necessary. However, our expectations of future operating results and continued compliance with other debt covenants cannot be assured and our lenders' actions are not controllable by us. If projections of future operating results are not achieved and the debt is placed in default, we would be required to reduce our expenses, including by curtailing operations, and to raise capital through the sale of assets, issuance of equity or otherwise, any of which could have a material adverse effect on our financial condition and results of operations. As of March 31, 2008, we were in violation with the EBITDA covenant and a waiver was obtained on May 12, 2008.

### NEW ACCOUNTING PRONOUNCEMENTS

For a description of recent accounting pronouncements including the respective expected dates of adoption and effects on results of operations and financial condition, see Note 10 of the "Notes to Consolidated Financial Statements."

25

### RESULTS OF OPERATIONS

The following table sets forth, for the periods indicated, certain items in our consolidated statements of operations as a percentage of net sales:

	THREE MONTHS ENDED MARCH 31,	
	2008	2007
Net sales .....	91.7%	94.1%
Net sales to related party .....	8.3	5.9
Total net sales .....	100.0	100.0
Cost of sales .....	72.6	72.6
Cost of sales to related party .....	7.5	5.4
Total cost of sales .....	80.1	78.0
Gross profit .....	19.9	22.0
Selling and distribution expenses .....	6.8	6.1
General and administration expenses .....	12.5	11.6
Royalty expenses .....	0.7	0.6
Terminated acquisition expenses .....	--	3.6
Income (loss) from operations .....	(0.1)	0.1
Interest expense .....	(0.5)	(2.4)
Interest income .....	0.1	0.1
Interest in income (loss) of equity method investee .....	(0.0)	0.1
Other income .....	0.3	0.2
Adjustment to fair value of derivative .....	--	0.3
Other expense .....	(0.1)	(0.0)
Loss before provision for income taxes and minority interest .....	(0.3)	(1.6)

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

Provision for Income taxes .....	0.2	0.2
Minority interest .....	(0.0)	(0.0)
	-----	-----
Net Loss .....	(0.5)%	(1.8)%
	=====	=====

### FIRST QUARTER 2008 COMPARED TO FIRST QUARTER 2007

Total net sales decreased by \$5.6 million, or 10.0%, to \$50.5 million in first quarter of 2008 from \$56.1 million in the first quarter of 2007. Sales of private label in the first quarter of 2008 were \$42.2 million compared to \$48.2 million in the same period of 2007. The decrease in the first quarter of 2008 resulted primarily from decreased sales to Kohl's and Mervyn's, and was partially offset by increased sales to Chico's. Sales of private brands in the first quarter of 2008 were \$8.3 million compared to \$7.9 million in the same period of 2007, with the increase resulting primarily from increased sales to Macy's Merchandising Group in the first quarter of 2008.

Gross profit consists of total net sales less product costs, direct labor, duty, quota, freight in, and brokerage, warehouse handling and markdown. Gross profit decreased by \$2.3 million, or 18.7%, to \$10.0 million in the first quarter of 2008 from \$12.3 million in the first quarter of 2007. The decrease in gross profit was partially due to a decrease in sales. As a percentage of total net sales, gross profit decreased from 22.0% in the first quarter of 2007 to 19.9% in the first quarter of 2008. The decrease in gross margin in the first quarter of 2008 was due primarily to comparatively more discounts and allowances given to retailers as a result of a slowdown in the economy.

Selling and distribution expenses decreased by \$9,000, or 0.3%, to \$3.43 million in the first quarter of 2008 from \$3.44 million in the first quarter of 2007. As a percentage of total net sales, these expenses increased to 6.8% in the first quarter of 2008 from 6.1% in the first quarter of 2007 due to the decrease in sales during the first quarter of 2008.

26

General and administrative expenses decreased by \$168,000, or 2.6%, to \$6.3 million in the first quarter of 2008 from \$6.5 million in the first quarter of 2007. As a percentage of total net sales, these expenses increased to 12.5% in the first quarter of 2008 from 11.6% in the first quarter of 2007 due to the decrease in sales during the first quarter of 2008. Included in general and administrative expenses in the first quarter of 2008 was a charge of \$848,000 resulting from liquidated damages imposed by U.S. Customs on two of our overseas vendors in April 2008. See Note 17 of the "Notes to Consolidated Financial Statements.

Royalty expenses decreased by \$24,000, or 6.6%, to \$334,000 in the first quarter of 2008 from \$358,000 in the first quarter of 2007. As a percentage of total net sales, these expenses increased to 0.7% in the first quarter of 2008 from 0.6% in the first quarter of 2007.

Terminated acquisition expenses in the first quarter of 2007 were \$2.0 million, or 3.6% of total net sales, compared to no such expense in the first quarter of 2008. These expenses consisted of the non-refunded portion of a deposit in the amount of \$250,000 and other expenses including due diligence and legal fees incurred in connection with our proposed acquisition of The Buffalo Group. The transaction was mutually terminated on April 19, 2007.

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

Loss from operations in the first quarter of 2008 was \$43,000, or (0.1)% of total net sales, compared to income from operations of \$64,000, or 0.1% of total net sales, in the comparable period of 2007, because of the factors discussed above.

Interest expense decreased by \$1.1 million, or 82.8%, to \$231,000 in the first quarter of 2008 from \$1.3 million in the first quarter of 2007. As a percentage of total net sales, this expense decreased to 0.5% in the first quarter of 2008 from 2.4% in the first quarter of 2007. The decrease was primarily due to decreased borrowings under our credit facilities and the repayment of our term loan facility in September 2007.

Interest income decreased by \$5,000 or 11.5%, to \$40,000 in the first quarter of 2008 from \$45,000 in the first quarter of 2007. Other income was \$181,000 in the first quarter of 2008, compared to \$88,000 in the first quarter of 2007. Adjustment to fair value of derivative was \$195,000 in the first quarter of 2007, compared to no such adjustment in the first quarter of 2008. Other expense was \$64,000 in the first quarter of 2008, compared to \$2,000 in the first quarter of 2007.

Interest in income (loss) of equity method investee represented our 45% share of equity interest in the owner of the trademark "American Rag Cie" and the operator of American Rag retail stores. Interest in income (loss) of equity method investee decreased by \$107,000 or 127.9%, from \$84,000 in the first quarter of 2007 to \$(23,000) in the first quarter of 2008. The decrease was primarily due to a decrease in the gross margin of American Rag Cie from 53.5% in the first quarter of 2007 to 42.8% in the first quarter of 2008.

Loss before provision for income taxes and minority interest was \$139,000 in the first quarter of 2008 and \$870,000 in the first quarter of 2007, representing (0.3)% and (1.6)% of total net sales, respectively.

Provision for income taxes was \$114,000 in the first quarter of 2008 compared to \$132,000 in the first quarter of 2007, representing 0.2% of total net sales in both years.

Losses allocated to minority interests in the first quarter of 2008 were \$0 compared to \$1,000 in the first quarter of 2007, representing the minority partner's share of losses in PBG7.

### LIQUIDITY AND CAPITAL RESOURCES

Our liquidity requirements arise from the funding of our working capital needs, principally inventory, finished goods shipments-in-transit, work-in-process and accounts receivable, including receivables from our contract manufacturers that relate primarily to fabric we purchase for use by those manufacturers. Our primary sources for working capital and capital expenditures are cash flow from operations, borrowings under our bank and other credit facilities, issuance of long-term debt, sales of equity and debt securities, and vendor financing. In the near term, we expect that our operations and borrowings under bank and other credit facilities will provide sufficient cash to fund our operating expenses, capital expenditures and interest payments on our debt. In the long-term, we expect to use internally generated funds and external sources to satisfy our debt and other long-term liabilities.

Our liquidity is dependent, in part, on customers paying on time. Any abnormal chargebacks or returns may affect our source of short-term funding. Any

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

changes in credit terms given to major customers may have an impact on our cash flow. Suppliers' credit is another major source of short-term financing and any adverse changes in their terms will have negative impact on our cash flow.

Other principal factors that could affect the availability of our internally generated funds include:

- o deterioration of sales due to weakness in the markets in which we sell our products;
- o decreases in market prices for our products;
- o increases in costs of raw materials;
- o loss of rights to the American Rag Cie trademark if litigation in which are involved is resolved in a matter unfavorable to us; and
- o changes in our working capital requirements.

Principal factors that could affect our ability to obtain cash from external sources include:

- o financial covenants contained in our current or future bank and debt facilities; and
- o volatility in the market price of our common stock or in the stock markets in general.

We significantly strengthened our balance sheet and improved our liquidity over the last 12 months. The sale of all our Mexico assets for cash in 2007 enabled us to repay our most expensive loans and as a result our financing costs have since substantially decreased. The IRS settlement and installment repayment plan has removed a significant uncertainty in our financial condition which we have operated under for the past several years.

As described elsewhere in this report, we are currently involved in litigation with American Rag Cie, LLC and American Rag Cie II with respect to our license rights to the American Rag Cie trademark. American Rag Cie LLC has purported to terminate our license rights, and we have filed a counterclaim seeking to a declaratory judgment that the termination was invalid and alleging other causes of action. We derive a significant portion of our revenues from the sale of American Rag Cie products pursuant to the license rights. Our business, results of operations and financial condition could be materially adversely affected if we are unable to reach a settlement in a manner acceptable to us and ensuing litigation is not resolved in a manner favorable to us. Additionally, we may incur significant legal fees in this litigation, and unless the case is settled, we will continue to incur additional legal fees in increasing amounts as the case moves toward trial.

As of March 31, 2008, we had \$2.2 million in cash and cash equivalents as noted on our consolidated balance sheet and statement of cash flows. This represented an increase of \$1.7 million or 340.6% compared to a total of \$491,000 as of December 31, 2007.

Cash flows for the three months ended March 31, 2008 and 2007 were as follows (dollars in thousands):

CASH FLOWS:	2008	2007
	-----	-----
Net cash provided by (used in) operating activities ....	\$ (5,079)	\$ 1,800
Net cash used in investing activities .....	\$ (363)	\$ (724)

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

Net cash provided by (used in) financing activities .... \$ 7,116 \$ (518)

During the first three months of 2008, net cash used in operating activities was \$5.1 million, as compared to net cash provided by operating activities of \$1.8 million for the same period in 2007. Net cash used in operating activities in the first three months of 2008 resulted primarily from a net loss of \$253,000, an increase of accounts receivable of \$1.2 million, a decrease of accounts payable of \$3.2 million, and a decrease of accrued expenses and income tax payable of \$4.4 million due to a payment of \$4.0 million to the IRS. The above were offset by a decrease in inventory of \$5.6 million.

28

During the first three months of 2008, net cash used in investing activities was \$363,000, as compared to net cash used in investing activities of \$724,000 in the first three months of 2007. Net cash used in investing activities in the first three months 2008 resulted primarily from net investment in marketable securities of \$462,000.

During the first three months of 2008, net cash provided by financing activities was \$7.1 million, as compared to net cash used in financing activities of \$518,000 in the first three months of 2007. Net cash provided by financing activities in the first three months of 2008 resulted primarily from \$8.1 million net proceeds from our long-term bank borrowings offset by \$953,000 net repayment of our short-term bank borrowings.

### CONTRACTUAL OBLIGATIONS AND COMMERCIAL COMMITMENTS

Following is a summary of our contractual obligations and commercial commitments available to us as of March 31, 2008 (in millions):

CONTRACTUAL OBLIGATIONS	PAYMENTS DUE BY PERIOD				
	Total	Less than 1 year	Between 2-3 years	Between 4-5 years	5
Long-term debt (1) .....	\$ 11.7	\$ 11.7	\$ --	\$ --	\$
Operating leases .....	7.3	1.3	2.6	1.6	
Minimum royalties .....	7.4	0.9	2.2	3.0	
Total Contractual Cash Obligations .....	\$ 26.4	\$ 13.9	\$ 4.8	\$ 4.6	\$

(1) Includes interest on long-term debt obligations. Based on outstanding borrowings as of March 31, 2008, and assuming all such indebtedness remained outstanding and the interest rates remained unchanged, we estimate that our interest cost on long-term debt would be approximately \$637,000.

COMMERCIAL COMMITMENTS	TOTAL	AMOUNT OF COMMITMENT EXPIRATION PER PERIOD			
	AMOUNTS COMMITTED	LESS THAN	BETWEEN	BETWEEN	AFTER

Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

AVAILABLE TO US	TO US	1 YEAR	2-3 YEARS	4-5 YEARS	5 YEARS
Lines of credit .....	\$ 80.0	\$ 80.0	\$ --	\$ --	\$ --
Letters of credit (within lines of credit) .....	\$ 25.0	\$ 25.0	\$ --	\$ --	\$ --
Total Commercial commitments .....	\$ 80.0	\$ 80.0	\$ --	\$ --	\$ --

DEBT OBLIGATIONS

The following table summarizes our debt obligations:

	MARCH 31, 2008	DECEMBER 31, 2007
Short-term bank borrowings:		
Import trade bills payable - DBS Bank and Aurora Capital	\$ 2,722,410	\$ 4,600,293
Bank direct acceptances - DBS Bank .....	3,453,839	1,222,998
Other Hong Kong credit facilities - DBS Bank .....	2,616,003	3,921,927
	<u>\$ 8,792,252</u>	<u>\$ 9,745,218</u>
Long-term obligations:		
Equipment financing .....	\$ 2,135	\$ 5,338
Debt facility and factoring agreement - GMAC CF .....	11,070,015	2,997,793
	<u>11,072,150</u>	<u>3,003,131</u>
Less current portion .....	(11,072,150)	(3,003,131)
	<u>\$ --</u>	<u>\$ --</u>

DBS BANK CREDIT FACILITY

In June 2006, our subsidiaries in Hong Kong, Tarrant Company Limited, Marble Limited and Trade Link Holdings Limited, entered into a new credit facility with DBS Bank (Hong Kong) Limited ("DBS"), which replaced our prior letter of credit facility for up to HKD 30 million (equivalent to US \$3.9 million). Under this facility, we may arrange for letters of credit and

acceptances. The maximum amount our Hong Kong subsidiaries may borrow under this facility at any time is US \$25 million. The interest rate under the letter of credit facility is equal to the Hong Kong Dollar Standard Bills Rate quoted by DBS minus 0.5% if paid in Hong Kong Dollars, which the interest rate was 6.00% per annum at March 31, 2008, or the U.S. Dollar Standard Bills Rate quoted by DBS plus 0.5% if paid in any other currency, which the interest rate was 5.97% per annum at March 31, 2008. This is a demand facility and is secured by a security interest in all the assets of the Hong Kong subsidiaries; by a pledge

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

of our office property where our Hong Kong office is located, which is owned by Gerard Guez and Todd Kay; and by our guarantee. The DBS facility includes customary default provisions. In addition, we are subject to certain restrictive covenants, including annual covenants that we maintain a specified tangible net worth and a minimum level of EBITDA at December 31, 2006 and 2007, that we maintain interest coverage ratio, leverage ratio and limitations on additional indebtedness. We are in the process of revising these covenants for 2008. As of March 31, 2008, \$8.5 million was outstanding under this facility. In addition, \$8.7 million of open letters of credit were outstanding and \$7.8 million was available for future borrowings as of March 31, 2008.

### REVOLVING CREDIT FACILITY - GMAC COMMERCIAL FINANCE

On June 16, 2006, we expanded our previously existing credit facility with GMAC Commercial Finance Credit, LLC ("GMAC CF") by entering into a new Loan and Security Agreement and amending and restating our previously existing Factoring Agreement with GMAC CF. UPS Capital Corporation is also a lender under the Loan and Security Agreement. This is a revolving credit facility and has a term of 3 years. The amount we may borrow under this credit facility is determined by a percentage of eligible accounts receivable and inventory, up to a maximum of \$55 million, and includes a letter of credit facility of up to \$4 million. Interest on outstanding amount under this credit facility is payable monthly and accrues at the rate of the "prime rate" plus 0.5%. Our obligations under the GMAC CF credit facility are secured by a lien on substantially all our domestic assets, including a first priority lien on our accounts receivable and inventory. This credit facility contains customary financial covenants, including covenants that we maintain minimum levels of EBITDA and interest coverage ratio and limitations on additional indebtedness. This facility includes customary default provisions, and all outstanding obligations may become immediately due and payable in the event of a default. The facility bore interest at 5.75% per annum at March 31, 2008. As of at March 31, 2008, we were in violation of the EBITDA covenant and a waiver was obtained on May 12, 2008. We are in the process of revising these covenants for the rest of 2008. A total of \$11.1 million was outstanding with respect to receivables factored under the GMAC CF facility at March 31, 2008.

The amount we can borrow under the factoring facility with GMAC CF is determined based on a defined borrowing base formula related to eligible accounts receivable. A significant decrease in eligible accounts receivable due to the aging of receivables, can have an adverse effect on our borrowing capabilities under our credit facility, which may adversely affect the adequacy of our working capital. In addition, we have typically experienced seasonal fluctuations in sales volume. These seasonal fluctuations result in sales volume decreases in the first and fourth quarters of each year due to the seasonal fluctuations experienced by the majority of our customers. During these quarters, borrowing availability under our credit facility may decrease as a result of decrease in eligible accounts receivables generated from our sales.

### EQUIPMENT LOANS

We had one equipment loan outstanding at March 31, 2008. The loan bears interest at 4.75% payable in installments through 2008. As of March 31, 2008, \$2,000 was outstanding under the loan.

### LETTERS OF CREDIT

From time to time, we open letters of credit under an uncommitted line of credit from Aurora Capital Associates which issues these letters of credits out of Israeli Discount Bank. As of March 31, 2008, \$297,000 was outstanding under this facility and \$343,000 of letters of credit was open under this arrangement. We pay a commission fee of 2.25% on all letters of credits issued under this arrangement.



The credit facility with GMAC CF prohibits us from paying dividends or making other distributions on our common stock. In addition, the credit facility with GMAC CF prohibits our subsidiaries that are borrowers under the facility from paying dividends or making other distributions to us. The credit facility with DBS prohibits our Hong Kong facilities from paying any dividends or making other distributions or advances to us.

We have financed our operations from our cash flow from operations, borrowings under our bank and other credit facilities, issuance of long-term debt, and sales of equity and debt securities. Our short-term funding relies very heavily on our major customers, banks, and suppliers. From time to time, we have had temporary over-advances from our banks. Any withdrawal of support from these parties will have serious consequences on our liquidity.

We may seek to finance future capital investment programs through various methods, including, but not limited to, borrowings under our bank credit facilities, issuance of long-term debt, sales of equity securities, leases and long-term financing provided by the sellers of facilities or the suppliers of certain equipment used in such facilities.

We do not believe that the moderate levels of inflation in the United States in the last three years have had a significant effect on net sales or profitability.

#### RELATED PARTY TRANSACTIONS

We lease our executive offices and warehouse in Los Angeles, California from GET. Additionally, we leased office space and warehouse in Hong Kong from Lynx International Limited. GET and Lynx International Limited are each owned by Gerard Guez, our Chairman and Interim Chief Executive Officer, and Todd Kay, our Vice Chairman. We believe, at the time the leases were entered into, the rents on these properties were comparable to then prevailing market rents. We paid \$284,000 and \$279,000 in rent in the three months ended March 31, 2008 and 2007, respectively, for these office and warehouse facilities. Our lease for the Los Angeles offices and warehouse has a term of five years expiring in 2011, with an option to renew for an additional five year term. Our lease for the office space and warehouse in Hong Kong has expired and we are currently renting on a month to month basis. On May 1, 2006, we sublet a portion of our executive office in Los Angeles, California and our sales office in New York to Seven Licensing Company, LLC ("Seven Licensing") for a monthly payment of \$25,000 on a month to month basis. Seven Licensing is beneficially owned by Gerard Guez. We received \$75,000 in rental income from this sublease in the three months ended March 31, 2008 and 2007.

From time to time in the past, we had advanced funds to Mr. Guez. These were net advances to Mr. Guez or payments paid on his behalf before the enactment of the Sarbanes-Oxley Act in 2002. The promissory note documenting these advances contains a provision that the entire amount together with accrued interest is immediately due and payable upon our written demand. The greatest outstanding balance of such advances to Mr. Guez in the first quarter of 2008 was approximately \$1,944,000. At March 31, 2008, the entire balance due from Mr. Guez totaling \$1.9 million was reflected as a reduction to shareholders' equity in the accompanying financial statements. All amounts due from Mr. Guez bore interest at the rate of 7.75% during the period. Total interest paid by Mr. Guez was \$37,000 and \$41,000 for the three months ended March 31, 2008 and 2007, respectively. Mr. Guez paid expenses on our behalf of approximately \$114,000 and

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

\$105,000 for the three months ended March 31, 2008 and 2007, respectively, which amounts were applied to reduce accrued interest and principal on Mr. Guez's loan. These amounts included fuel and related expenses incurred by 477 Aviation, LLC, a company owned by Mr. Guez, when our executives used this company's aircraft for business purposes. Since the enactment of the Sarbanes-Oxley Act in 2002, no further personal loans (or amendments to existing loans) have been or will be made to our executive officers or directors.

On July 1, 2001, we formed United Apparel Ventures, LLC to jointly market, share certain risks and achieve economies of scale with Azteca Production International, Inc. This entity was created to coordinate the production of apparel for a single customer of our branded business. Azteca is owned by the brothers of Gerard Guez. UAV made purchases from a related party in Mexico, an affiliate of Azteca. UAV was owned 50.1% by Tag Mex, Inc., our wholly owned subsidiary, and 49.9% by Azteca. Results of the operation of UAV had been consolidated into our results since July 2001 with the minority partner's share of gain and losses eliminated through the minority interest line in our financial statements until 2004. Due to the restructuring of our Mexico operations, we discontinued manufacturing for UAV customers in 2004. We had been consolidating 100% of the results of the operation of UAV into our results since 2005. UAV was dissolved on February 27, 2007. We did not purchase any finished goods, fabric and service from Azteca and its affiliates in the three months

31

ended March 31, 2008 and 2007. Based on the repayment history of Azteca and litigation Azteca is currently subject to, we estimated that our receivable of \$3.4 million will take approximately three years for collection in full. We therefore made a \$1.0 million reserve and then fair-valued the balance of this asset using our weighted average cost of capital as the discount rate and a term of three years as the discount period at December 31, 2007. Net amounts due from this related party as of March 31, 2008 and December 31, 2007 were \$1.5 million.

On September 1, 2006, our subsidiary in Hong Kong, Tarrant Company Limited, entered into an agreement with Seven Licensing to be its buying agent to source and purchase apparel merchandise. Seven Licensing is beneficially owned by Gerard Guez. Total sales to Seven Licensing in the three months ended March 31, 2008 and 2007 were \$4.2 million and \$3.3 million, respectively. Net amount due from this related party as of March 31, 2008 and December 31, 2007 was \$7.6 million and \$6.8 million, respectively.

We purchased \$2.7 million and \$2.8 million of finished goods from Star Source, LLC and AJG Inc. dba Astrologie in the three months ended March 31, 2008 and 2007, respectively. Star Source, LLC and AJG Inc. dba Astrologie are beneficially owned by an adult son of one of our employees. As of March 31, 2008, we had outstanding advances of \$132,000 to Star Source, LLC for fabric purchase.

We have adopted a policy that any transactions between us and any of our affiliates or related parties, including our executive officers, directors, the family members of those individuals and any of their affiliates, must (i) be approved by a majority of the members of the Board of Directors and by a majority of the disinterested members of the Board of Directors and (ii) be on terms no less favorable to us than could be obtained from unaffiliated third parties.

### ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.

FOREIGN CURRENCY RISK. Our earnings are affected by fluctuations in the

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

value of the U.S. dollar as compared to foreign currencies as a result of doing business in foreign jurisdictions. As a result, we bear the risk of exchange rate gains and losses that may result in the future. At times we use forward exchange contracts to reduce the effect of fluctuations of foreign currencies on purchases and commitments. These short-term assets and commitments are principally related to trade payables positions. At March 31, 2008, we had no open foreign exchange forward contracts. We do not utilize derivative financial instruments for trading or other speculative purposes. We actively evaluate the creditworthiness of the financial institutions that are counter parties to derivative financial instruments, and we do not expect any counter parties to fail to meet their obligations.

**INTEREST RATE RISK.** Because our obligations under our various credit agreements bear interest at floating rates, we are sensitive to changes in prevailing interest rates. Any major increase or decrease in market interest rates that affect our financial instruments would have a material impact on earning or cash flows during the next fiscal year.

Our interest expense is sensitive to changes in the general level of U.S. interest rates. In this regard, changes in U.S. interest rates affect interest paid on our debt. A majority of our credit facilities are at variable rates. As of March 31, 2008, we had \$299,000 of fixed-rate borrowings and \$19.6 million of variable-rate borrowings outstanding. A one percentage point increase in interest rates would result in an annualized increase to interest expense of approximately \$196,000 on our variable-rate borrowings.

### ITEM 4. CONTROLS AND PROCEDURES.

#### EVALUATION OF CONTROLS AND PROCEDURES

Members of the our management, including our Interim Chief Executive Officer and Chief Financial Officer, have evaluated the effectiveness of our disclosure controls and procedures, as defined by paragraph (e) of Exchange Act Rule 13a-15 or 15d-15, as of March 31, 2008, the end of the period covered by this report. Members of the our management, including our Interim Chief Executive Officer and Chief Financial Officer, also conducted an evaluation of our internal control over financial reporting to determine whether any changes occurred during the first quarter of 2008 that have materially affected, or are reasonably likely to materially affect, our internal control over financial

32

reporting. Based upon that evaluation, the Interim Chief Executive Officer and Chief Financial Officer concluded that our disclosure controls and procedures are effective.

#### CHANGES IN CONTROLS AND PROCEDURES

During the first quarter ended March 31, 2008, there were no changes in our internal control over financial accounting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

33

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

### ITEM 1. LEGAL PROCEEDINGS.

On February 1, 2008, Tarrant Apparel Group and our wholly-owned subsidiary, Private Brands, Inc., filed and served a cross-complaint against American Rag Cie, LLC (the "LLC") and American Rag Cie II ("ARC II") in the, in the action AMERICAN RAG CIE V. PRIVATE BRANDS, INC., Superior Court of the State of California, County of Los Angeles, Central District, Case No. BC 384428. The original action had been filed on January 28, 2008 against Private Brands by the LLC. The LLC owns the trademark "American Rag Cie", which mark has been licensed to Private Brands on an exclusive basis throughout the world except for Japan and pursuant to which Private Brands sells American Rag Cie branded apparel to Macy's Merchandising Group and has sub-licensed to Macy's Merchandising Group the right to manufacture certain categories of American Rag Cie branded apparel in the United States. The LLC is owned 55% by ARC II and 45% by Tarrant Apparel Group. In the original complaint the LLC seeks a declaratory judgment that we have breached the license agreement and that the license agreement has been properly terminated. Our cross-complaint counters this claim, and seeks a declaration that the license agreement is valid and continues to be in effect. Additionally, the cross-complaint seeks relief on a number of causes of action, including breach of the license agreement, a declaration by the Court imposing a reasonable term into the agreement for sublicensing royalties, dissolution of LLC, damages for breach of fiduciary duty, and an accounting of the monies diverted by defendants' actions. On March 3, 2008, we dismissed, without prejudice, our claim for dissolution of LLC after being notified that ARC II had elected to buy out our share in the LLC, a permitted defense to an action for dissolution. On March 19, 2008, the LLC and ARC II filed an amended complaint, in which they expanded their claims against us to include claims for breach of contract, fraud, and breach of fiduciary duty, and seeking further declaratory relief and compensatory and punitive damages. On April 21, 2008, we filed a demurrer to four of the causes of action in the amended complaint, and are seeking dismissal of the LLC and ARC II's claims for fraud and breach of fiduciary duty, as well as their attempt to force a buy-out. The demurrer will be argued on June 16, 2008. The action is in the early stages of discovery. As we derive a significant amount of revenue from the sale of American Rag Cie branded products, our business, results of operations and financial condition could be materially adversely affected if this dispute is not resolved in a manner favorable to us. Additionally, we have incurred significant legal fees in this litigation, and unless the case is settled will continue to incur additional legal fees in increasing amounts as the case accelerates to trial.

From time to time, we are involved in various routine legal proceedings incidental to the conduct of our business. Our management does not believe that any of these legal proceedings will have a material adverse impact on our business, financial condition or results of operations, either due to the nature of the claims, or because our management believes that such claims should not exceed the limits of the our insurance coverage.

### ITEM 1A. RISK FACTORS.

This Quarterly Report on Form 10-Q contains forward-looking statements, which are subject to a variety of risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of various factors, including those set forth below and in our Annual Report on Form 10-K for the year ended December 31, 2007.

Risk factors relating to our business, industry and common stock are contained in Item 1A of our Annual Report on Form 10-K for the fiscal year ended December 31, 2007. Except as set forth below, no material change to such risk factors has occurred during the three months ended March 31, 2008.

THE ACQUISITION PROPOSAL BY GERARD GUEZ AND TODD KAY HAS CREATED A DISTRACTION

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

FOR OUR MANAGEMENT, UNCERTAINTY AND RISK OF LITIGATION THAT MAY ADVERSELY AFFECT OUR BUSINESS.

On April 25, 2008, we received an unsolicited proposal from Gerard Guez and Todd Kay, our founders, executive officers and directors, to acquire all of the outstanding publicly held shares of our common stock. Our Board of Directors has formed a special committee of the Board to consider the acquisition proposal, and the special committee in the process of interviewing legal counsel and investment bankers to assist in its consideration and evaluation of the proposal. The review and consideration of the acquisition proposal (and any alternate proposals that may be made by other parties) have been, and may continue to be, a significant distraction for our management and employees and

34

may require, the expenditure of significant time and resources by us. The acquisition proposal has also created uncertainty for our employees and this uncertainty may adversely affect our ability to retain key employees and to hire new talent, and may also create uncertainty for current and potential business partners, which may cause them to terminate, or not to renew or enter into, arrangements with us.

In the past, securities class action litigation has often been brought against a company involved in management buy-outs and going-private transactions. This risk is especially acute for us because we have experienced declines in the market price of our shares and greater than average stock price volatility in recent months. This litigation could result in substantial costs and divert management's attention and resources, and could seriously harm our business. We have obligations under certain circumstances to hold harmless and indemnify each of the members of our Board of Directors against judgments, fines, settlements and expenses related to claims against such directors and otherwise to the fullest extent permitted under California law and our bylaws and certificate of incorporation. An unfavorable outcome in any future lawsuits could result in substantial costs to us. These consequences, alone or in combination, may harm our business.

THE ACQUISITION PROPOSAL BY MR. GUEZ AND MR. KAY HAS CREATED UNCERTAINTY AND MAY RESULT IN INCREASED VOLATILITY IN THE MARKET PRICE OF OUR COMMON STOCK.

The special committee of our Board of Directors is in the process of evaluating the acquisition proposal submitted by Mr. Guez and Mr. Kay, but has made no determination on whether to accept the proposal. Even if the proposal is accepted by the special committee, any potential transaction would be subject to conditions to closing, including approval of our shareholders. Therefore, an acquisition may not be completed at all or may not be completed in a timely manner. This uncertainty could result in speculation and increased volatility in the market for our shares. If the acquisition proposal is not accepted by the special committee or any acquisition does not occur for any other reason, the market price of our common stock may decline. In addition, our stock price may decline as a result of the fact that we have incurred and will continue to incur significant expenses related to the proposed acquisition that will not be recovered whether or not a transaction occurs.

WE MAY NOT BE ABLE TO MAINTAIN OUR LISTING ON THE NASDAQ GLOBAL MARKET AND IF WE FAIL TO DO SO, THE PRICE AND LIQUIDITY OF OUR COMMON STOCK MAY DECLINE.

The Nasdaq Stock Market has quantitative maintenance criteria for the continued listing of common stock on the Nasdaq Global Market. The requirement currently affecting us is maintaining a minimum closing bid price per share of

## Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

\$1.00. On April 2, 2008, the Nasdaq Stock Market Inc. issued a letter to us stating that we were not in compliance with the minimum closing bid price requirement and, therefore, faced delisting proceedings. To regain compliance with the minimum bid price rule, the closing bid price of our common stock must close at \$1.00 per share or more for a minimum of ten consecutive business days. If we do not regain compliance by September 29, 2008, the Nasdaq staff will notify us that our common stock will be delisted. In that event and at that time, we may appeal Nasdaq's delisting determination to a Nasdaq Listing Qualifications Panel. Alternatively, if we do not regain compliance with the minimum bid price rule by September 29, 2008, we can apply to list our common stock on The Nasdaq Capital Market if we satisfy the initial listing criteria set forth in Marketplace Rule 4310(c), other than the minimum bid price requirement. If our application is approved, we will be granted an additional 180 calendar days to regain compliance with the minimum bid price rule. However, there can be no assurance that we will be able to comply with the maintenance criteria or any of the Nasdaq Global Market's listing requirements or other rules, or other markets listing requirements to the extent our stock is listed elsewhere, in the future. If we fail to maintain continued listing on the Nasdaq Global Market and must move to a market with less liquidity, our financial condition could be harmed and our stock price would likely further decline. If we are delisted, it could have a material adverse effect on the market price of, and the liquidity of the trading market for, our common stock.

35

### ITEM 6. EXHIBITS.

EXHIBIT NUMBER	DESCRIPTION
31.1	Certificate of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934, as amended.
31.2	Certificate of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities and Exchange Act of 1934, as amended.
32.1	Certificate of Chief Executive Officer pursuant to Rule 13a-14(b) under the Securities and Exchange Act of 1934, as amended.
32.2	Certificate of Chief Financial Officer pursuant to Rule 13a-14(b) under the Securities and Exchange Act of 1934, as amended.

36

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Edgar Filing: TARRANT APPAREL GROUP - Form 10-Q

TARRANT APPAREL GROUP

Date: May 12, 2008

By: /s/ Patrick Chow

-----  
Patrick Chow,  
Chief Financial Officer and Director  
(Principal Financial and Accounting Officer)

Date: May 12, 2008

By: /s/ Gerard Guez

-----  
Gerard Guez,  
Interim Chief Executive Officer