Mecke Stephen C Form 4 January 09, 2018

## FORM 4

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**OMB** Washington, D.C. 20549 Number: Expires:

Check this box if no longer subject to Section 16. Form 4 or Form 5

#### STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF **SECURITIES**

2005 Estimated average burden hours per response... 0.5

**OMB APPROVAL** 

3235-0287

January 31,

obligations may continue. See Instruction

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1(b).

1. Name and Address of Reporting Person \* Mecke Stephen C

Symbol

5. Relationship of Reporting Person(s) to Issuer

(Last)

(First) (Middle) STAG Industrial, Inc. [STAG]

2. Issuer Name and Ticker or Trading

(Check all applicable)

C/O STAG INDUSTRIAL. INC., ONE FEDERAL STREET, 23RD FLOOR

(Street)

(State)

(Zip)

3. Date of Earliest Transaction

(Month/Day/Year) 01/05/2018

Director 10% Owner Other (specify X\_ Officer (give title

below) COO and EVP

4. If Amendment, Date Original Filed(Month/Day/Year)

6. Individual or Joint/Group Filing(Check

Applicable Line)

\_X\_ Form filed by One Reporting Person Form filed by More than One Reporting

tive Committee Assuin

BOSTON, MA 02110

(City)

| (,)                                  | ()                                      | Table 1 - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned |   |   |                    |  |  |   |  |
|--------------------------------------|---|--|---|---|--------------------|--|--|---|--|
| 1.Title of<br>Security<br>(Instr. 3) | 2. Transaction Date<br>(Month/Day/Year) | 2A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year)                      | 3.<br>Transaction<br>Code<br>(Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5)  (A) or |                    | 5. Amount of<br>Securities<br>Beneficially<br>Owned<br>Following<br>Reported<br>Transaction(s)<br>(Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of<br>Indirect<br>Beneficial<br>Ownership<br>(Instr. 4) |  |
| Common<br>Stock                      | 01/05/2018                              |  | Code V $C_{\underline{(1)(2)}}$         | Amount (D 24,000 A  | ) Price (1)        | 32,000   | D  |   |  |
| Common<br>Stock                      | 01/05/2018                              |  | S(2)                                    | 30,000 D  | \$<br>26.41<br>(3) | 2,000  | D  |   |  |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

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Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned (e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of<br>Derivative<br>Security<br>(Instr. 3) | 2.<br>Conversion<br>or Exercise<br>Price of<br>Derivative<br>Security | 3. Transaction Date<br>(Month/Day/Year) | 3A. Deemed<br>Execution Date, if<br>any<br>(Month/Day/Year) | 4.<br>Transacti<br>Code<br>(Instr. 8) |   |               | 6. Date Exercisable and Expiration Date (Month/Day/Year) |                     | 7. Title and Amou Underlying Securi (Instr. 3 and 4) |  |                           |
|---|---|---|---|---------------------------------------|---|---------------|--|---------------------|--|--|---------------------------|
|   |   |   |   | Code                                  | V | (A)           | (D)  | Date<br>Exercisable | Expiration<br>Date                                   | Title  | Amo<br>or<br>Num<br>of Sl |
| LTIP Units  | <u>(4)</u> <u>(6)</u>   | 01/05/2018                              |   | A                                     |   | 18,338        |  | (4)(6)              | <u>(6)</u>   | Common<br>Stock, par<br>value<br>\$0.01 per<br>share | 18,                       |
| LTIP Units (5)                                      | (5) (6)   | 01/05/2018(5)                           |   | A                                     |   | 26,401<br>(7) |  | (5)(6)              | <u>(6)</u>   | Common<br>Stock, par<br>value<br>\$0.01 per<br>share | 26,                       |
| LTIP Units (6)                                      | <u>(6)</u>  | 01/05/2018                              |   | C(1)(2)                               |   |               | 24,000   | (6)                 | <u>(6)</u>   | Common<br>Stock, par<br>value<br>\$0.01 per<br>share | 24,                       |
| Partnership<br>Units (8)                            | <u>(8)</u>  | 01/05/2018                              |   | C(1)(2)                               |   | 24,000        |  | (8)                 | (8)  | Common<br>Stock, par<br>value<br>\$0.01 per<br>share | 24,                       |
| Partnership<br>Units (8)                            | <u>(8)</u>  | 01/05/2018                              |   | C(1)(2)                               |   |               | 24,000   | (8)                 | <u>(8)</u>   | Common<br>Stock, par<br>value<br>\$0.01 per<br>share | 24,                       |

## **Reporting Owners**

| Reporting Owner Name / Address   | Relationships |           |             |       |  |  |  |
|--|---------------|-----------|-------------|-------|--|--|--|
| reporting of the relation  | Director      | 10% Owner | Officer     | Other |  |  |  |
| Mecke Stephen C<br>C/O STAG INDUSTRIAL, INC.<br>ONE FEDERAL STREET, 23RD FLOOR<br>BOSTON, MA 02110 |               |           | COO and EVP |       |  |  |  |

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## **Signatures**

/s/ Jeffrey M. Sullivan, Attorney-in-Fact

01/09/2018

\*\*Signature of Reporting Person

Date

## **Explanation of Responses:**

- \* If the form is filed by more than one reporting person, see Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

The reporting person converted 24,000 long-term incentive plan units ("LTIP Units") of STAG Industrial Operating Partnership, L.P., a Delaware limited partnership (the "Operating Partnership"), of which STAG Industrial, Inc., a Maryland corporation (the "Issuer"), is the sole member of the general partner, into 24,000 common units of limited partnership of the Operating Partnership ("OP Units") and

- (1) redeemed the OP Units. The LTIP Units are convertible into OP Units as they are non-forfeitable and certain conditions to parity have been satisfied. The OP Units are redeemable for cash equal to the current market value of one share of the Issuer's common stock or, at the Issuer's election, for shares of the Issuer's common stock on a one-for-one basis. The Issuer elected to redeem the reporting person's OP Units with common stock.
- The LTIP Units were converted, the OP Units were redeemed and the shares were sold pursuant to an approved Rule 10b5-1 Trading Plan (2) entered into by the reporting person on December 6, 2017 in compliance with the Rule 10b5-1 Guidelines adopted by the Board of Directors of the Issuer.
- This represents the weighted average sales price. Sales prices range from \$26.32 to \$26.50. Upon request by the Securities and Exchange (3) Commission, the Issuer or a stockholder of the Issuer, the reporting person will provide full information regarding the number of shares sold at each separate price.
- (4) The LTIP Units were granted to the reporting person on January 5, 2018 pursuant to the Issuer's 2011 Equity Incentive Plan, as amended. The LTIP Units are subject to forfeiture over a four-year period.
  - Pursuant to the terms of the Issuer's 2015 Outperformance Program (the "Program"), which was established pursuant to the Issuer's 2011 Equity Incentive Plan, as amended, the LTIP Units were "earned" upon the achievement of performance hurdles as of December 31,
- (5) 2017, subject to a determination by the Compensation Committee of the Issuer's Board of Directors (the "Compensation Committee") that such hurdles were met. The determination that these performance hurdles were met was made by the Compensation Committee on January 5, 2018. The LTIP Units are fully vested as of the date of grant.
- Represents LTIP Units granted to the reporting person pursuant to the Issuer's 2011 Equity Incentive Plan, as amended. Over time, the LTIP Units can achieve full parity with OP Units for all purposes. If such parity is reached, non-forfeitable LTIP Units may be converted into OP Units and then may be redeemed for cash equal to the then-current market value of one share of the Issuer's common stock or, at the Issuer's election, for shares of the Issuer's common stock on a one-for-one basis. LTIP Units do not have an expiration date.
- Represents the number of LTIP Units earned as of December 31, 2017 under the Program, based upon certain performance hurdles

  (7) having been met by the Issuer and the percentage of the reporting person's interest in the outperformance pool established by the Issuer under the Program.
- Represents OP Units in the Operating Partnership. OP Units may be redeemed for cash equal to the then-current market value of one (8) share of the Issuer's common stock or, at the Issuer's election, for shares of the Issuer's common stock on a one-for-one basis. The OP Units are vested as of the date of issuance and have no expiration date.

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, *see* Instruction 6 for procedure. Potential persons who are to respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB number.

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