

HARBOR BANKSHARES CORP  
Form 10QSB  
August 06, 2004  
Table of Contents

---

## SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

---

### FORM 10-QSB

---

x **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended June 30, 2004.

OR

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-20990

---

## HARBOR BANKSHARES CORPORATION

(Exact name of registrant as specified in its charter)

---

Edgar Filing: HARBOR BANKSHARES CORP - Form 10QSB

**Maryland**  
(State of other jurisdiction of

**52-1786341**  
(IRS Employer

incorporation or organization)

identification No.)

**25 W. Fayette Street, Baltimore, Maryland**  
(Address of principal executive office)

**21201**  
(Zip code)

**Registrants telephone number, including area code: (410) 528-1800**

---

Check whether the issuer (1) filed all reports required to be filed by Section 13 or 15(d) of the Exchange Act during the past 12 months (or such shorter period that the registrant was required to file such reports); and (2) has been subject to such filing requirements for the past 90 days. Yes  No

APPLICABLE ONLY TO CORPORATE ISSUERS: Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common stock, non-voting, \$.01 Par value - 33,795 shares as of June 30, 2004.

Common stock, \$.01 Par value 670,698 shares as of June 30, 2004.

---

**Table of Contents**

**HARBOR BANKSHARES CORPORATION AND SUBSIDIARY**

**INDEX**

<b>PART I</b>	<b><u>FINANCIAL INFORMATION</u></b>	
<b>Item 1</b>	Financial Statements	
	<u>Consolidated Statements of Financial Condition - June 30, 2004 (Unaudited) and December 31, 2003</u>	3
	<u>Consolidated Statements of Income, (Unaudited) - Three months Ended June 30, 2004 and 2003</u>	4
	<u>Consolidated Statements of Income, (Unaudited) - Six months Ended June 30, 2004 and 2003</u>	5
	<u>Consolidated Statement of Cash Flows (Unaudited) - Six months Ended June 30, 2004 and 2003</u>	6
	<u>Notes to Unaudited Consolidated Financial Statements</u>	7
<b>Item 2</b>	<u>Management Discussion and Analysis of Financial Condition and Results of Operations</u>	10
<b>Item 3</b>	<u>Control and Procedures</u>	12
<b>PART II</b>	<b><u>OTHER INFORMATION</u></b>	12
	<b><u>SIGNATURES</u></b>	14

**Table of Contents****HARBOR BANKSHARES CORPORATION AND SUBSIDIARY****CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION**

	<b>June 30</b>	<b>December 31</b>
	<b>2004</b>	<b>2003</b>
	<b>(Unaudited)</b>	
	<b>Dollars in Thousands</b>	
<b><u>ASSETS</u></b>		
Cash and Due from Banks	\$ 12,165	\$ 6,982
Federal Funds Sold	1,907	8,159
Interest Bearing Deposits in Other Banks	1,300	1,900
Investment Securities:		
Held to maturity (market values of \$2,080 as of June 30, 2004 and \$2,129 as of December 31, 2003)	2,040	2,049
Available for Sale	39,576	35,788
	<u>41,616</u>	<u>37,837</u>
Total Investment Securities	41,616	37,837
Loans Held for Sale	478	790
Loans	162,830	150,427
Allowance for Loan Losses	(1,538)	(1,488)
	<u>161,292</u>	<u>148,939</u>
Net Loans	161,292	148,939
Property and Equipment - Net	3,793	3,736
Goodwill	2,506	2,506
Intangible Assets	590	632
Accrued Interest Receivable and Other Assets	8,202	8,066
	<u>233,849</u>	<u>219,547</u>
<b>TOTAL ASSETS</b>	<b>\$ 233,849</b>	<b>\$ 219,547</b>
<b><u>LIABILITIES</u></b>		
Deposits:		
Non-Interest Bearing Demand	\$ 39,770	\$ 32,482
Interest Bearing Transaction Accounts	28,232	21,873
Savings	84,523	85,328
Time, \$100,000 or more	26,408	25,094
Other Time	31,317	31,124
	<u>210,250</u>	<u>195,901</u>
Total Deposits	210,250	195,901
Junior Subordinated Debentures	7,217	7,217
Accrued Interest and Other Liabilities	1,015	1,154
	<u>218,482</u>	<u>204,272</u>
<b>TOTAL LIABILITIES</b>	<b>218,482</b>	<b>204,272</b>
<b><u>STOCKHOLDERS EQUITY</u></b>		
Common stock, - par value \$.01 per share:		
Authorized 10,000,000 shares; issued 670,698 at June 30, 2004 and 670,381 at December 31, 2003 and 33,795 common non-voting at June 30, 2004 and December 31, 2003.	7	7
Paid in Capital	7,213	7,210

Edgar Filing: HARBOR BANKSHARES CORP - Form 10QSB

Retained Earnings	8,552	8,037
Accumulated other comprehensive (loss) income	(405)	21
	<u>          </u>	<u>          </u>
<b>TOTAL STOCKHOLDERS EQUITY</b>	<b>15,367</b>	<b>15,275</b>
	<u>          </u>	<u>          </u>
<b>TOTAL LIABILITIES &amp; STOCKHOLDERS EQUITY</b>	<b>\$ 233,849</b>	<b>\$ 219,547</b>
	<u>          </u>	<u>          </u>

See Notes to Unaudited Consolidated Financial Statements

**Table of Contents****HARBOR BANKSHARES CORPORATION AND SUBSIDIARY****CONSOLIDATED STATEMENTS OF INCOME**

	<b>Three Months Ended June 30,</b>	
	<b>2004</b>	<b>2003</b>
	<b>(Unaudited) In Thousands Except per Share Data</b>	
<b>INTEREST INCOME</b>		
Interest and Fees on Loans	\$ 2,717	\$ 2,632
Interest on Investment Securities (Taxable)	307	411
Interest on Deposits in Other Banks	11	19
Interest on Federal Funds Sold	22	25
Other Interest Income	4	4
<b>TOTAL INTEREST INCOME</b>	<b>3,061</b>	<b>3,091</b>
<b>INTEREST EXPENSE</b>		
Interest on Deposits:		
Savings	144	191
Interest Bearing Transaction Accounts	11	12
Time \$100,000 or More	98	190
Other Time	198	226
Interest on Junior Subordinated Debentures	78	
Interest on Notes Payable		33
<b>TOTAL INTEREST EXPENSE</b>	<b>529</b>	<b>652</b>
<b>NET INTEREST INCOME</b>	<b>2,532</b>	<b>2,439</b>
Provision for Loan Losses	90	142
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>2,442</b>	<b>2,297</b>
<b>NON-INTEREST INCOME</b>		
Service Charges on Deposit Accounts	208	215
Other Income	166	192
Gain of Sale of Loans	2	28
<b>TOTAL NON-INTEREST INCOME</b>	<b>376</b>	<b>435</b>
<b>NON-INTEREST EXPENSE</b>		
Salaries and Employee Benefits	1,121	1,061
Occupancy Expense of Premises	150	196
Equipment Expense	85	105
Data Processing Expense	253	232
Other Expenses	619	526

Edgar Filing: HARBOR BANKSHARES CORP - Form 10QSB

<b>TOTAL NON-INTEREST EXPENSES</b>	2,228	2,120
	<u>          </u>	<u>          </u>
<b>INCOME BEFORE INCOME TAXES</b>	590	612
Applicable Income Taxes	184	191
	<u>          </u>	<u>          </u>
<b>NET INCOME</b>	<b>\$ 406</b>	<b>\$ 421</b>
	<u>          </u>	<u>          </u>
<b>BASIC EARNINGS PER SHARE</b>	<b>\$ .57</b>	<b>\$ .58</b>
<b>DILUTED EARNINGS PER SHARE</b>	<b>\$ .53</b>	<b>\$ .56</b>
Dividends Declared per Share	<b>\$</b>	<b>\$</b>

(See notes to unaudited consolidated Financial Statements)

**Table of Contents****HARBOR BANKSHARES CORPORATION AND SUBSIDIARY****CONSOLIDATED STATEMENTS OF INCOME**

	Six Months Ended June 30,	
	2004	2003
	(Unaudited) In Thousands Except per Share Data	
<b>INTEREST INCOME</b>		
Interest and Fees on Loans	\$ 5,357	\$ 5,014
Interest on Investment Securities (Taxable)	609	898
Interest on Deposits in Other Banks	26	38
Interest on Federal Funds Sold	51	55
Other Interest Income	8	13
<b>TOTAL INTEREST INCOME</b>	<b>6,051</b>	<b>6,018</b>
<b>INTEREST EXPENSE</b>		
Interest on Deposits		
Savings	280	388
Interest Bearing Transaction Accounts	21	23
Time \$100,000 or More	222	381
Other Time	373	464
Interest on Junior Subordinated Debentures	148	
Interest on Notes Payable		67
<b>TOTAL INTEREST EXPENSE</b>	<b>1,044</b>	<b>1,323</b>
<b>NET INTEREST INCOME</b>	<b>5,007</b>	<b>4,695</b>
Provision for Loan Losses	180	365
<b>NET INTEREST INCOME AFTER PROVISION FOR LOAN LOSSES</b>	<b>4,827</b>	<b>4,330</b>
<b>NON-INTEREST INCOME</b>		
Service Charges on Deposit Accounts	397	420
Other Income	332	397
Realized Gains on Security Sales		83
Gain of Sale of Loans	6	49
<b>TOTAL NON-INTEREST INCOME</b>	<b>735</b>	<b>949</b>
<b>NON-INTEREST EXPENSE</b>		
Salaries and Employee Benefits	2,240	2,101
Occupancy Expense of Premises	309	409
Equipment Expense	175	202
Data Processing Expense	505	476
Other Expenses	1,236	1,009



Edgar Filing: HARBOR BANKSHARES CORP - Form 10QSB

<b>TOTAL NON-INTEREST EXPENSES</b>	4,465	4,197
<b>INCOME BEFORE INCOME TAXES</b>	1,097	1,082
Applicable Income Taxes	336	332
<b>NET INCOME</b>	<b>\$ 761</b>	<b>\$ 750</b>
<b>BASIC EARNINGS PER SHARE</b>	<b>\$ 1.08</b>	<b>\$ 1.02</b>
<b>DILUTED EARNINGS PER SHARE</b>	<b>\$ 1.01</b>	<b>\$ .99</b>
Dividends Declared per Share	\$ .35	\$ .25

(See notes to unaudited consolidated Financial Statements)

**Table of Contents****HARBOR BANKSHARES CORPORATION AND SUBSIDIARY****CONSOLIDATED STATEMENTS OF CASH FLOWS**

	Six Months Ended	
	June 30	
	2004	2003
	(Unaudited) In Thousands	
<b>OPERATING ACTIVITIES</b>		
Net Income	\$ 761	\$ 750
Adjustments to Reconcile Net Income to Net Cash And Cash Equivalents Provided by Operating Activities:		
Origination of Loans Held for Sale	(1,924)	(2,385)
Proceeds from the Sale of Loans Held for Sale	2,242	2,434
Gains on sale of loans	(6)	(49)
Gains on sale of securities		(83)
Provisions for loan losses	180	365
Depreciation and Amortization	235	236
Increase in Interest Receivable and Other Assets	(151)	(27)
Decrease in Interest Payable and Other Liabilities	(139)	(22)
	<u>1,198</u>	<u>1,219</u>
Net Cash Provided by Operating Activities	1,198	1,219
<b>INVESTING ACTIVITIES</b>		
Net Decrease in Deposits at Other Banks	600	400
Purchase of Investments Securities Available for Sale	(13,999)	(20,980)
Proceeds from Securities called	7,000	26,000
Proceeds from Matured Securities and Principal Payments	2,527	3,779
Proceeds from sale of Investment Securities Available for sale		4,083
Net Increase in Loans	(12,363)	(23,890)
Purchase of Premises and Equipment	(138)	(238)
	<u>(16,373)</u>	<u>(10,846)</u>
Net Cash Used in Investing Activities	(16,373)	(10,846)
<b>FINANCING ACTIVITIES</b>		
Net Increase in Non-Interest Bearing Transaction Accounts	7,288	4,694
Net Increase in Interest Bearing Transaction Accounts	6,359	3,152
Net Decrease in Savings Deposits	(805)	(2,486)
Net Increase in Time Deposits	1,507	1,010
Payment of Cash Dividends	(246)	(184)
Repayment of Long-Term Debt		(71)
Proceeds from the Sale of Common Stock	3	5
	<u>14,106</u>	<u>6,120</u>
Net Cash Provided by Financing Activities	14,106	6,120
Decrease in Cash and Cash Equivalents	(1,069)	(3,507)
Cash and Cash Equivalents at Beginning of Period	15,141	19,926

Edgar Filing: HARBOR BANKSHARES CORP - Form 10QSB

Cash and Cash Equivalents at End of Period	<u>\$ 14,072</u>	<u>\$ 16,419</u>
--	------------------	------------------

(See notes to unaudited consolidated Financial Statements)

**Table of Contents****HARBOR BANKSHARES CORPORATION AND SUBSIDIARY****Notes to Unaudited Consolidated Financial Statements****For the Six Months Ended June 30, 2004**Note A: Basis of Presentation

The accompanying unaudited consolidated financial statements of Harbor Bankshares Corporation and subsidiary (The Company), have been prepared in accordance with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-QSB. Accordingly, they do not include all the information required for complete financial statements. In the opinion of management, all adjustments and reclassifications considered necessary for a fair presentation have been included. Operating results for the three and six month period ended June 30, 2004, are not necessarily indicative of the results that may be expected for the year ending December 31, 2004. The enclosed unaudited consolidated financial statements should be read in conjunction with the consolidated financial statements and footnotes thereto incorporated by reference in the Company's Annual Report on Form 10-KSB for the year ended December 31, 2003.

Note B: Comprehensive Income

The Company's comprehensive income consists of its net income and unrealized holding gains (losses) on its available for sale securities, net of taxes.

Presented below is a reconciliation of net income to comprehensive income.

	<u>Six Months Ended June 30,</u>	
	<u>2004</u>	<u>2003</u>
Net Income	\$ 761	\$ 750
Unrealized gains on securities Available-for-sale	(615)	523
Related income tax expense	(189)	(178)
	<u>(426)</u>	<u>345</u>
Reclassifications adjustment for gains Included in net income		(83)
Related income tax benefit		<u>28</u>

Edgar Filing: HARBOR BANKSHARES CORP - Form 10QSB

		(55)
	<u>          </u>	<u>          </u>
Total Other Comprehensive Income	(426)	290
	<u>          </u>	<u>          </u>
Total Comprehensive Income	\$ 335	\$ 1,040
	<u>          </u>	<u>          </u>

-7-

**Table of Contents****HARBOR BANKSHARES CORPORATION AND SUBSIDIARY****EARNINGS PER SHARE**

Note C: Basic earnings per share is computed by dividing net income by the weighted average number of common shares outstanding for the period. Basic earnings per share does not include the effect of potentially dilutive transactions or conversions. This computation of diluted earnings per share reflects the potential dilution of earnings per share under the treasury stock method which could occur if contracts to issue common stock, such as stock options, were exercised and shared in corporate earnings. At June 30, 2004 and 2003, there were no antidilutive options to purchase common shares.

The following table presents a summary of per share data and amounts for the period indicated:

(amount in thousands except per-share data)

	<u>Six Months Ended</u>	
	<u>June 30,</u> <u>2004</u>	<u>June 30,</u> <u>2003</u>
<b>Basic:</b>		
Net income applicable to common stock	\$ 761	\$ 750
Average common shares outstanding	704	736
Basic net income per share	\$ 1.08	\$ 1.02
<b>Diluted:</b>		
Net income applicable to common stock	\$ 761	\$ 750
Average common shares outstanding	704	736
Stock option adjustment	52	22
Diluted average common shares outstanding	756	758
Diluted net income per share	\$ 1.01	\$ .99

**Table of Contents****HARBOR BANKSHARES CORPORATION AND SUBSIDIARY**

Note D:

**STOCK OPTION ACCOUNTING**

The Company accounts for stock options under the intrinsic value method of recognition and measurement principles of APB Opinion No. 25, Accounting for Stock Issued Employees, and related interpretations. No stock-based employee compensation cost is reflected in net income, as all options granted under those plans had an exercise price equal or exceeding the market value of this underlying common stock on the date of grant. Statement of Financial Accounting Standards ( SFAS ) No. 148, Accounting for Stock-Based Compensation-Transition and Disclosure is effective for the interim period beginning after December 15, 2002 and requires pro-forma net income and earnings per share disclosures on a quarterly basis. The following table illustrates the effect on net income and earnings per share as if the company had applied the fair value recognition provisions of SFAS No. 123, Accounting for Stock-Based Compensation, to stock-based employee compensation.

	Six Months Ended June 30		Three Months Ended June 30	
	2004	2003	2004	2003
	(In Thousands Except per Share Data)		(In Thousands Except per Share Data)	
Net Income, as reported	\$ 761	\$ 750	\$ 406	\$ 421
Deduct:				
Total stock-based employee compensation expense determined under fair value based method for all awards, net of tax	(14)	(16)	(7)	(8)
Pro-forma net income	<u>\$ 747</u>	<u>\$ 742</u>	<u>\$ 399</u>	<u>\$ 413</u>
Earnings per share:				
Basic - as reported	\$ 1.08	\$ 1.02	\$ 0.58	\$ 0.60
Basic - pro-forma	\$ 1.06	\$ 1.01	\$ 0.57	\$ 0.59
Diluted - as reported	\$ 1.01	\$ 0.99	\$ 0.54	\$ 0.56
Diluted - pro-forma	\$ 0.99	\$ 0.98	\$ 0.53	\$ 0.55

Note E:

**RECENT ACCOUNTING PRONOUNCEMENTS**

FASB Interpretation No. 46, *Consolidation of Variable Interest Entities*, (as revised December 2003-FIN 46(R)), clarifies when some entities previously not consolidated under prior accounting guidelines, should be. In some instances, it also requires certain previously consolidated entities to be deconsolidated. FIN 46(R) is effective for periods ending after December 15, 2003 for special purpose entities and for periods ending after March 15, 2004 for other types of variable interest entities that are not defined as special purpose entities. Implementation of this new guidance did not have a material impact on the Company's financial statements.

## Edgar Filing: HARBOR BANKSHARES CORP - Form 10QSB

Although Harbor Bankshares Corporation Capital Trust is no longer consolidated, the underlying subordinated debentures are reported as debt obligations on the Company's consolidated balance sheet. It is, however, unclear what effect, if any, such deconsolidation will have on the regulatory-capital treatment of those securities. If the subordinated debentures were removed, the Company's capital ratio would fall from well capitalized to adequate.

Note F:

### CONTINGENCIES

In 1999, The Harbor Bank of Maryland entered into an agreement with an unaffiliated company that operated and serviced automated teller machines (ATMs). This agreement called for the Bank to provide cash for use in certain ATMs not located on Bank premises. In 2003, the Bank discovered that it had a significant cash shortage in connection with this arrangement. The investigation of the cash shortage is ongoing and the Bank is vigorously pursuing recovery. The Bank cannot yet reasonably estimate the amount of loss it may incur as a result of this cash shortage. Therefore, no accrual for any potential loss has been reflected in the accompanying financial statements. The maximum exposure to the Bank is estimated at approximately \$1.1 million, without consideration of any related tax benefit.



**Table of Contents**

**HARBOR BANKSHARES CORPORATION AND SUBSIDIARY**

**Part I. FINANCIAL INFORMATION**

Item 2. Managements Discussion and Analysis of Financial Condition and Results of Operations

Forward-Looking Statements. This management's discussion and analysis of financial condition and results of operations and other portions of this report include forward-looking statements such as: statements of the Company's goals, intentions, and expectations; estimates of risks and of future costs and benefits; assessments of loan quality, and probable loan losses, liquidity, and interest risk; and statements of the Company's ability to achieve financial and other goals. These forward-looking statements are subject to significant uncertainties because they are based upon: the amount and timing of future changes in interest rates, market behaviors, and other economic conditions; future laws and regulations; and a variety of other matters. Because of these uncertainties, the actual future results may be materially different from the results indicated by these forward-looking statements. In addition, the Company's past growth and performance do not necessarily indicate its future results.

Harbor Bankshares Corporation's earnings for the second quarter of 2004 totaled \$406 thousand, decreasing \$15 thousand or 3.6 percent when compared to the second quarter of 2003. Net interest income increased by \$93 thousand or 3.8%. Non-interest expense for the quarter increased by \$108 thousand or 5.1 percent. The provision for loan losses decreased by \$52 thousand or 36.6 percent.

Year to date earnings as of June 30, 2004 were \$761 thousand, reflecting an increase of \$11 thousand or 1.5 percent when compared to the first six months of 2003. The annualized return on average assets (ROAA) and average stockholders equity (ROAE) were .72 percent and 10.0 percent respectively, compared to .71 percent and 10.5 percent achieved during the first six months of 2003.

For the first six months of 2004, net interest income increased by \$312 thousand or 6.6 percent when compared to the first six months of 2003. Interest and fees on loans increased by \$343 thousand or 6.8 percent as a result of the growth in the loan portfolio. Investment income decreased by \$289 thousand or 32.2 percent and federal funds sold income decreased by \$4 thousand or 7.2 percent. The decrease in the investment portfolio reflects the liquidation of securities in order to fund the increased loan demand. Interest expense decreased by \$279 thousand or 21.1 percent. Interest expense on savings accounts decreased by \$108 thousand or 27.8 percent, interest expense on time deposits decreased by \$250 thousand or 29.6 percent and interest bearing transaction accounts decreased by \$2 thousand or 8.7 percent. Continuing re-pricing of deposits was the main reason for the decreases. Interest on notes payable decreased by \$67 thousand or 100 percent. The outstanding note amount of \$1.8 million to the National Community Investment Fund was paid-off during the last quarter of 2003, with some of the proceeds from the \$7.2 million in junior subordinated debentures issued on October 9, 2003. The interest expense for the junior subordinated debentures for the six months ended June 30, 2004, was \$148 thousand.

As of June 30, 2004, the provision for loan losses was \$180 thousand compared to \$365 thousand for the same period of 2003, a decrease of \$185 thousand or 50.7 percent. The decrease reflects management's decision to increase the allowance for loan losses during 2003 a result of loan growth. Charge-offs totaled \$277 thousand, reflecting a decrease of \$47 thousand or 14.5 percent when compared to the same period of 2003. Recoveries for the period were \$147 thousand reflecting an increase of \$118 thousand or 406.9 percent when compared to June 30, 2003.

Future provisions for loan losses will continue to be based upon our assessment of the overall loan portfolio and its underlying collateral, the mix of loans within the portfolio, delinquency trends, economic conditions, current and prospective trends in real estate values, and other relevant factors under our allowance methodology.

Our allowance for loan loss methodology is a loan classification-based system. We base the required allowance on a percentage of the loan balance for each type of loan classification level. Allowance percentages are based on each individual lending program, its loss history and underwriting characteristics including loan value, credit score, debt coverage, collateral, and capacity to service debt.

**Table of Contents**

This analysis is used to validate the loan loss reserve matrix as well as assist in establishing overall lending direction. In Management's opinion, the allowance for loan losses as of June 30, 2004 is adequate. There were no changes in estimation methods or assumptions that affected the methodology for assessing the appropriateness of the allowance during the period.

Non-performing assets consist of non-accruing loans, loans past due 90 days or more but still accruing, restructured loans, and foreclosed real estate.

The following table shows the non-performing assets as of June 30, 2004 compared to December 31, 2003.

	<b>June 30, 2004</b>	<b>December 31, 2003</b>
Non-accruing Loans	\$ 875	\$ 220
Past Due 90 days or more	44	506
Restructured loans		
<b>Total non-performing loans</b>	<b>\$ 919</b>	<b>\$ 726</b>
Foreclosed real estate		
<b>Total non-performing assets</b>	<b>\$ 919</b>	<b>\$ 726</b>
Non-performing loans to total loans	.57%	.48%
Non-performing assets to total assets	.39%	.33%
Allowance for loan losses to non-performing loans	167.3%	205.0%

Non-interest income decreased by \$214 thousand or 22.6 percent. Service charges on deposit accounts decreased by \$23 thousand or 5.5 percent. Other income decreased by \$65 thousand or 16.4 percent mainly related to the ATM income, which decreased by \$54 thousand or 37.8 percent resulting from a downsizing of the network. There were no gains on the sale of securities for the period ending June 30, 2004. During 2003, the same period had \$83 thousand of securities gains. As of June 30, 2004 the gains on the sale of loans were \$6 thousand compared to \$49 thousand for the same period of 2003. Salary and employee benefits increased by \$139 thousand or 6.6 percent, occupancy cost decreased by \$100 thousand or 24.4 percent reflecting the termination of some leases in the branch network and the purchase of the building that houses the Corporation's headquarters. Equipment expenses also decreased by \$27 thousand or 13.4 percent due to lesser depreciation cost. Data processing cost increased by \$29 thousand or 6.1 percent. Amortization of intangible assets was \$40 thousand in both periods. Other expenses increased by \$227 thousand or 23.4 percent. Included in other expenses, is the cost of legal fees which totaled \$169 thousand compared to \$29 thousand for the same period of 2003, reflecting an increase of \$140 thousand or 482.7 percent. The sizable increase in legal cost is mainly the result of the collection cost associated with the contingency disclosed under Note F of the consolidated financial statements.

As of June 30, 2004, total deposits were \$210 million, reflecting an increase of \$14.3 million or 7.3 percent when compared to deposits as of December 31, 2003. Non-interest bearing transaction accounts increased by \$7.3 million or 22.4 percent while interest bearing transaction accounts increased by \$6.4 million or 29.1 percent. Savings accounts which included money market accounts decreased by \$805 thousand or .94 percent and time deposits increased by \$1.5 million or 2.7 percent.

Net loans increased by \$12.3 million or 8.3 percent to \$161.3 million. The increase was mainly reflected in the commercial loan and commercial real estate categories.

## Edgar Filing: HARBOR BANKSHARES CORP - Form 10QSB

Stockholders' equity increased by \$92 thousand or .60 percent. The increase was the result of earnings of \$761 thousand and, an increase of \$421 thousand of unrealized losses on available-for-sale securities, net of cash dividends paid in the amount of \$246 thousand. Primary and risk based capital of the corporation were 7.1 percent and 12.4 percent respectively.

The Corporation stock is traded privately. During the first six months of 2004, trades were registered at \$25.00 per share.

-11-

**Table of Contents**

**HARBOR BANKSHARES CORPORATION AND SUBSIDIARY**

ITEM 3. Controls and Procedures

The Company's management, under the supervision and with the participation of its Chief Executive Officer and the Treasurer, evaluated as of the last day of the period covered by this report, the effectiveness of the design and operation of the Company's disclosure controls and procedures, as defined in Rule 13a-15 under the Securities Exchange Act of 1934. Based on that evaluation, the Chief Executive Officer and Treasurer concluded that the Company's disclosure controls and procedures were adequate. There were no significant changes in the Company's internal controls over financial reporting (as defined in Rule 13a-15 under the Securities Act of 1934) for the period ending June 30, 2004 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

**Part II. OTHER INFORMATION**

Item 1. Legal Proceedings

The Company and its subsidiary, at times and in the ordinary course of business, are subject to various pending and threatened legal actions. The relief or damages sought in some of these actions may be substantial. Management considers that the outcome of such actions will not have a material adverse effect on the Company's financial position; however, the Company is not able to predict whether the outcome of such actions may or may not have a material adverse effect on results of operations in a particular future period as the timing and amount of any resolution of such actions and relationship to the future results of operations are not known.

See Note F to the Unaudited Consolidated Financial Statements, which is incorporated herein by reference.

Item 2. Changes in Securities and Small Business Issuer Purchases of Equity Securities.

None

Item 3. Defaults Upon Senior Securities

None

**Table of Contents**

Item 4. Matters Submitted to a Vote of Security Holders

None

Item 5. Other Information

None

Item 6. Exhibits and Reports on Form 8-K

Exhibits

Exhibit 31(a),(b), Rule 13a-14(a)/15d-14(a) Certifications

Exhibit 32(a),(b), 18 U.S.C Section 1350 Certifications

Reports on Form 8-K

The Company did not file any report on Form 8-K for the quarterly period ending June 30, 2004.

**Table of Contents**

**HARBOR BANKSHARES CORPORATION AND SUBSIDIARY**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**HARBOR BANKSHARES CORPORATION**

Date: August 3, 2004

/s/ Joseph Haskins, Jr.

\_\_\_\_\_  
Chairman and Chief Executive Officer

Date: August 3, 2004

/s/ Teodoro J. Hernandez

\_\_\_\_\_  
Treasurer