

DUKE REALTY CORP  
Form 10-Q  
August 06, 2008

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**  
**WASHINGTON, D.C. 20549**  
**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended June 30, 2008

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_.

Commission File Number: 1-9044

**DUKE REALTY CORPORATION**

(Exact Name of Registrant as Specified in Its Charter)

**Indiana**  
(State or Other Jurisdiction)

**35-1740409**  
(I.R.S. Employer

of Incorporation or Organization)

Identification Number)

**600 East 96<sup>th</sup> Street, Suite 100**

**Indianapolis, Indiana**  
(Address of Principal Executive Offices)

**46240**  
(Zip Code)

Registrant's Telephone Number, Including Area Code: (317) 808-6000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

## Edgar Filing: DUKE REALTY CORP - Form 10-Q

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer", and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act): YES  NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date:

Class	Outstanding at August 1, 2008
Common Stock, \$.01 par value per share	146,886,740 shares

**DUKE REALTY CORPORATION**

**INDEX**

	<b>Page</b>
<b><u>Part I - Financial Information</u></b>	
<b>Item 1. Financial Statements</b>	
<u>Consolidated Balance Sheets as of June 30, 2008 (Unaudited) and December 31, 2007</u>	2
<u>Consolidated Statements of Operations (Unaudited) for the three and six months ended June 30, 2008 and 2007</u>	3
<u>Consolidated Statements of Cash Flows (Unaudited) for the six months ended June 30, 2008 and 2007</u>	4
<u>Consolidated Statement of Shareholders' Equity (Unaudited) for the six months ended June 30, 2008</u>	5
<u>Notes to Consolidated Financial Statements (Unaudited)</u>	6-14
<b>Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations</b>	14-29
<b>Item 3. Quantitative and Qualitative Disclosures About Market Risk</b>	29-30
<b>Item 4. Controls and Procedures</b>	30
<b><u>Part II - Other Information</u></b>	
Item 1. <u>Legal Proceedings</u>	30
Item 1A. <u>Risk Factors</u>	30
Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>	31
Item 3. <u>Defaults Upon Senior Securities</u>	31
Item 4. <u>Submission of Matters to a Vote of Security Holders</u>	31-32
Item 5. <u>Other Information</u>	32
Item 6. <u>Exhibits</u>	32-34

**PART I - FINANCIAL INFORMATION****Item 1. Financial Statements****DUKE REALTY CORPORATION AND SUBSIDIARIES****Consolidated Balance Sheets****(in thousands, except per share amounts)**

	<b>June 30, 2008 (Unaudited)</b>	December 31, 2007
<b><u>ASSETS</u></b>		
Real estate investments:		
Land and improvements	\$ 997,827	\$ 872,372
Buildings and tenant improvements	4,936,654	4,600,408
Construction in progress	353,460	412,729
Investments in and advances to unconsolidated companies	664,885	601,801
Land held for development	836,623	912,448
	<b>7,789,449</b>	7,399,758
Accumulated depreciation	<b>(1,074,188)</b>	(951,375)
Net real estate investments	<b>6,715,261</b>	6,448,383
Real estate investments and other assets held for sale	<b>198,496</b>	273,591
Cash and cash equivalents	<b>17,704</b>	48,012
Accounts receivable, net of allowance of \$1,384 and \$1,359	<b>23,494</b>	29,009
Straight-line rent receivable, net of allowance of \$2,244 and \$2,886	<b>118,856</b>	110,737
Receivables on construction contracts, including retentions	<b>89,717</b>	66,925
Deferred financing costs, net of accumulated amortization of \$32,259 and \$29,170	<b>53,456</b>	55,987
Deferred leasing and other costs, net of accumulated amortization of \$170,639 and \$150,702	<b>375,645</b>	374,635
Escrow deposits and other assets	<b>240,440</b>	254,702
	<b>\$ 7,833,069</b>	\$ 7,661,981
<b><u>LIABILITIES AND SHAREHOLDERS' EQUITY</u></b>		
Indebtedness:		
Secured debt	\$ 507,031	\$ 524,393
Unsecured notes	3,346,000	3,246,000
Unsecured lines of credit	493,791	546,067
	<b>4,346,822</b>	4,316,460
Liabilities of properties held for sale	<b>5,660</b>	8,954
Construction payables and amounts due subcontractors, including retentions	<b>139,110</b>	142,655
Accrued expenses:		
Real estate taxes	<b>81,879</b>	63,796
Interest	<b>57,568</b>	54,631
Other	<b>27,150</b>	59,221
Other liabilities	<b>129,710</b>	148,013
Tenant security deposits and prepaid rents	<b>35,256</b>	34,535
Total liabilities	<b>4,823,155</b>	4,828,265
Minority interest	<b>74,893</b>	83,683

Edgar Filing: DUKE REALTY CORP - Form 10-Q

Shareholders' equity:		
Preferred shares (\$.01 par value); 5,000 shares authorized; 4,176 and 2,976 shares issued and outstanding	<b>1,044,000</b>	744,000
Common shares (\$.01 par value); 250,000 shares authorized; 146,869 and 146,175 shares issued and outstanding	<b>1,469</b>	1,462
Additional paid-in capital	<b>2,644,227</b>	2,632,615
Accumulated other comprehensive income (loss)	<b>(8,472)</b>	(1,279)
Distributions in excess of net income	<b>(746,203)</b>	(626,765)
 Total shareholders' equity	 <b>2,935,021</b>	 2,750,033
	<b>\$ 7,833,069</b>	\$ 7,661,981

See accompanying Notes to Consolidated Financial Statements.

## DUKE REALTY CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Operations

For the Three and Six Months Ended June 30,

(in thousands, except per share amounts)

(Unaudited)

	Three Months Ended		Six Months Ended	
	2008	2007	2008	2007
<b>RENTAL OPERATIONS</b>				
Revenues:				
Rental revenue from continuing operations	\$ 212,215	\$ 192,731	\$ 424,239	\$ 393,711
Equity in earnings of unconsolidated companies	6,881	7,949	16,980	15,640
	<b>219,096</b>	200,680	<b>441,219</b>	409,351
Operating expenses:				
Rental expenses	46,094	41,977	97,780	90,664
Real estate taxes	27,641	24,645	54,990	49,505
Interest expense	47,034	40,185	94,375	84,430
Depreciation and amortization	76,382	67,139	152,851	133,276
	<b>197,151</b>	173,946	<b>399,996</b>	357,875
Earnings from continuing rental operations	<b>21,945</b>	26,734	<b>41,223</b>	51,476
<b>SERVICE OPERATIONS</b>				
Revenues:				
General contractor gross revenue	85,635	63,561	162,394	117,718
General contractor costs	(76,834)	(55,990)	(146,938)	(104,678)
Net general contractor revenue	8,801	7,571	15,456	13,040
Service fee revenue	8,613	7,655	16,137	14,052
Gain on sale of service operations properties	5,722	6,813	6,319	9,677
Total service operations revenue	<b>23,136</b>	22,039	<b>37,912</b>	36,769
Operating expenses	<b>12,746</b>	10,021	<b>23,109</b>	17,817
Earnings from service operations	<b>10,390</b>	12,018	<b>14,803</b>	18,952
General and administrative expense	(6,888)	(10,608)	(19,050)	(24,067)
Other operating expenses	(1,991)	(315)	(2,799)	(858)
Operating income	<b>23,456</b>	27,829	<b>34,177</b>	45,503
<b>OTHER INCOME (EXPENSE)</b>				
Interest and other income, net	1,786	2,845	6,319	5,791
Earnings from sales of land, net	3,393	2,411	4,022	16,408
Minority interest in earnings of common unitholders	(728)	(1,190)	(795)	(2,507)
Income from continuing operations	<b>27,907</b>	31,895	<b>43,723</b>	65,195
Discontinued operations:				
Income (loss) from discontinued operations, net of minority interest	(301)	1,404	2,189	3,610

Edgar Filing: DUKE REALTY CORP - Form 10-Q

Gain on sale of depreciable properties, net of minority interest	<b>9,057</b>	19,003	<b>10,105</b>	67,286
Income from discontinued operations	<b>8,756</b>	20,407	<b>12,294</b>	70,896
Net income	<b>36,663</b>	52,302	<b>56,017</b>	136,091
Dividends on preferred shares	<b>(18,866)</b>	(15,226)	<b>(34,172)</b>	(30,452)
Net income available for common shareholders	<b>\$ 17,797</b>	\$ 37,076	<b>\$ 21,845</b>	\$ 105,639
Basic net income per common share:				
Continuing operations	<b>\$ .06</b>	\$ .12	<b>\$ .07</b>	\$ .25
Discontinued operations	<b>.06</b>	.15	<b>.08</b>	.52
Total	<b>\$ .12</b>	\$ .27	<b>\$ .15</b>	\$ .77
Diluted net income per common share:				
Continuing operations	<b>\$ .06</b>	\$ .12	<b>\$ .07</b>	\$ .25
Discontinued operations	<b>.06</b>	.15	<b>.08</b>	.51
Total	<b>\$ .12</b>	\$ .27	<b>\$ .15</b>	\$ .76
Weighted average number of common shares outstanding	<b>146,741</b>	136,921	<b>146,536</b>	136,873
Weighted average number of common shares and potential dilutive securities	<b>155,064</b>	148,129	<b>154,894</b>	148,170

See accompanying Notes to Consolidated Financial Statements

## DUKE REALTY CORPORATION AND SUBSIDIARIES

## Consolidated Statements of Cash Flows

For the six months ended June 30,

(in thousands)

(Unaudited)

	2008	2007
Cash flows from operating activities:		
Net income	\$ 56,017	\$ 136,091
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation of buildings and tenant improvements	120,484	105,114
Amortization of deferred leasing and other costs	35,212	31,032
Amortization of deferred financing costs	6,656	5,440
Minority interest in earnings	1,447	7,559
Straight-line rent adjustment	(9,943)	(9,592)
Earnings from land and depreciated property sales	(14,663)	(88,489)
Build-for-sale operations, net	(64,312)	(123,267)
Construction contracts, net	(16,320)	8,687
Other accrued revenues and expenses, net	1,336	6,749
Operating distributions received in excess of equity in earnings from unconsolidated companies	1,943	2,159
<b>Net cash provided by operating activities</b>	<b>117,857</b>	<b>81,483</b>
Cash flows from investing activities:		
Development of real estate investments	(268,204)	(186,940)
Acquisition of real estate investments and related intangible assets	(11,317)	(79,661)
Acquisition of land held for development	(18,030)	(125,908)
Recurring tenant improvements	(18,734)	(22,941)
Recurring leasing costs	(10,600)	(14,872)
Recurring building improvements	(2,670)	(2,373)
Other deferred leasing costs	(14,713)	(10,784)
Other deferred costs and other assets	(4,954)	(2,467)
Proceeds from land and depreciated property sales, net	69,272	269,434
Capital distributions from unconsolidated companies	45,680	195,427
Capital contributions and advances to unconsolidated companies, net	(21,242)	(69,350)
<b>Net cash used for investing activities</b>	<b>(255,512)</b>	<b>(50,435)</b>
Cash flows from financing activities:		
Proceeds from issuance of common shares	8,930	136
Proceeds from issuance of preferred shares, net	290,071	
Proceeds from unsecured debt issuance	325,000	13,824
Payments on unsecured debt	(225,000)	
Payments on secured indebtedness including principal amortization	(39,955)	(19,804)
Borrowings (payments) on lines of credit, net	(52,276)	123,000
Distributions to common shareholders	(140,633)	(130,050)
Distributions to preferred shareholders	(34,172)	(30,452)
Distributions to minority interest, net	(6,737)	(9,306)
Cash settlement of interest rate swaps	(14,625)	
Deferred financing costs	(3,256)	(1,423)
<b>Net cash provided by (used for) financing activities</b>	<b>107,347</b>	<b>(54,075)</b>



Edgar Filing: DUKE REALTY CORP - Form 10-Q

<b>Net decrease in cash and cash equivalents</b>	<b>(30,308)</b>	<b>(23,027)</b>
Cash and cash equivalents at beginning of period	<b>48,012</b>	68,483
Cash and cash equivalents at end of period	<b>\$ 17,704</b>	\$ 45,456
Other non-cash items:		
Conversion of Limited Partner Units to common shares	<b>\$ 5,499</b>	\$ 118,239
Issuance of Limited Partner Units for acquisition	\$	\$ 11,020
Assumption of secured debt for real estate acquisitions	<b>\$ 23,094</b>	\$
Contribution of property to, net of debt assumed by, unconsolidated companies	<b>\$ 85,893</b>	\$ 125,353

See accompanying Notes to Consolidated Financial Statements

## DUKE REALTY CORPORATION AND SUBSIDIARIES

## Consolidated Statement of Shareholders Equity

For the six months ended June 30, 2008

(in thousands, except per share data)

(Unaudited)

	Preferred Stock	Common Stock	Additional Paid-in Capital	Accumulated Other Comprehensive Income (Loss)	Distributions in Excess of Net Income	Total
<b>Balance at December 31, 2007</b>	\$ 744,000	\$ 1,462	\$ 2,632,615	\$ (1,279)	\$ (626,765)	\$ 2,750,033
Comprehensive Income:						
Net income					56,017	56,017
Losses on derivative instruments				(7,193)		(7,193)
Comprehensive income						\$ 48,824
Issuance of preferred shares	300,000		(10,000)			290,000
Issuance of common shares		4	9,004			9,008
Stock based compensation plan activity		1	7,111		(650)	6,462
Conversion of Limited Partner Units		2	5,497			5,499
Distributions to preferred shareholders					(34,172)	(34,172)
Distributions to common shareholders (\$ .96 per share)					(140,633)	(140,633)
<b>Balance at June 30, 2008</b>	<b>\$ 1,044,000</b>	<b>\$ 1,469</b>	<b>\$ 2,644,227</b>	<b>\$ (8,472)</b>	<b>\$ (746,203)</b>	<b>\$ 2,935,021</b>

See accompanying Notes to Consolidated Financial Statements

---

**DUKE REALTY CORPORATION**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(Unaudited)**

**1. General Basis of Presentation**

The interim consolidated financial statements included herein have been prepared by Duke Realty Corporation (the Company) without audit. The 2007 year-end consolidated balance sheet data included in this Quarterly Report on Form 10-Q (this Report) was derived from the audited financial statements in our Annual Report on Form 10-K for the year ended December 31, 2007, but does not include all disclosures required by accounting principles generally accepted in the United States of America (GAAP). The financial statements have been prepared in accordance with GAAP for interim financial information and in accordance with Rule 10-01 of Regulation S-X of the Securities Exchange Act of 1934, as amended. Accordingly, they do not include all of the information and footnotes required by GAAP for complete financial statements. In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and revenue and expenses during the reporting period. Our actual results could differ from those estimates and assumptions. These financial statements should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations included herein and the consolidated financial statements and notes thereto included in our Annual Report on Form 10-K for the year ended December 31, 2007.

We believe we qualify as a real estate investment trust (REIT) under the provisions of the Internal Revenue Code of 1986, as amended. Substantially all of our Rental Operations (see Note 7) are conducted through Duke Realty Limited Partnership (DRLP). We owned approximately 95.1% of the common partnership interests of DRLP (Units) at June 30, 2008. The remaining Units are redeemable for shares of our common stock on a one-to-one basis and earn dividends at the same rates as shares of our common stock. We conduct our Service Operations (see Note 7) through Duke Realty Services LLC, Duke Realty Services Limited Partnership and Duke Construction Limited Partnership. The consolidated financial statements include our accounts and the accounts of our majority-owned or controlled subsidiaries. In this Report, unless the context indicates otherwise, the terms we, us and our refer to the Company and those entities owned or controlled by the Company.

**2. New Accounting Pronouncement**

Statement of Financial Accounting Standard (SFAS) No.157, *Fair Value Measurements* (SFAS 157) was effective for us on January 1, 2008. SFAS 157 defines fair value, establishes a framework for measuring fair value, and expands disclosures about fair value measurements. SFAS 157 applies to reported balances that are required or permitted to be measured at fair value under existing accounting pronouncements; accordingly, the standard does not require any new fair value measurements of reported balances. Based on the guidance provided by FASB Staff Position No. 157-2, *Effective Date of FASB Statement No. 157* (FSP No. 157-2), we have only partially implemented the guidance promulgated under SFAS 157 as of January 1, 2008, which in our circumstances only affects financial instruments. SFAS 157 will not be applied during 2008 to nonfinancial long-lived asset groups that may be measured for an impairment assessment, reporting units measured at fair value in the first step of the goodwill impairment test, and nonfinancial assets and nonfinancial liabilities initially measured at fair value in a business combination. We will fully apply the provisions of SFAS 157 beginning January 1, 2009 and do not expect there to be a material impact to the financial statements.

SFAS 157 emphasized that fair value is a market-based measurement, not an entity-specific measurement. Therefore, a fair value measurement should be determined based on the assumptions that market participants would use in pricing the asset or liability. As a basis for considering market participant assumptions in fair value measurements, SFAS 157 establishes a fair value hierarchy that distinguishes between market participant assumptions based on market data obtained from sources independent of the reporting entity (observable inputs that are classified within Levels 1 and 2 of the hierarchy) and the reporting entity's own assumptions about market participant assumptions (unobservable inputs classified within Level 3 of the hierarchy).

Level 1 inputs utilize quoted prices (unadjusted) in active markets for identical assets or liabilities to which we have access. Level 2 inputs are inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs may include quoted prices for similar assets and liabilities in active markets, as well as inputs that are observable for the asset or liability (other than quoted prices), such as interest rates and yield curves that are observable at commonly quoted intervals. Level 3 inputs are unobservable inputs for the asset or liability, which are typically based on an entity's own assumptions, as there is little, if any, related market activity. In instances where the determination of the fair value measurement is based on inputs from different levels of the fair value hierarchy, the level in the fair value hierarchy within which the entire fair value measurement falls is based on the lowest level input that is significant to the fair value measurement in its entirety. Our assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

### 3. Reclassifications

Certain amounts in the accompanying consolidated financial statements for 2007 have been reclassified to conform to the 2008 consolidated financial statement presentation.

### 4. Indebtedness

Our unsecured lines of credit as of June 30, 2008 are described as follows (in thousands):

Description	Borrowing Capacity	Maturity Date	Outstanding Balance at June 30, 2008
Unsecured Line of Credit - DRLP	\$ 1,300,000	January 2010	\$ 487,000
Unsecured Line of Credit - Consolidated Subsidiary	\$ 30,000	July 2011	\$ 6,791

We use the DRLP unsecured line of credit to fund development activities, acquire additional rental properties and provide working capital. This line of credit provides us with an option to obtain borrowings from financial institutions that participate in the line, at rates that may be lower than the stated interest rate, subject to certain restrictions. Interest rates on the amounts outstanding on the unsecured line of credit as of June 30, 2008 ranged from LIBOR plus .47% to LIBOR plus .525% (ranging from 2.92% to 3.015% as of June 30, 2008). Our line of credit also contains financial covenants that require us to meet financial ratios and defined levels of performance, including those related to variable rate indebtedness, consolidated net worth and debt-to-market capitalization. As of June 30, 2008, we were in compliance with all covenants under this line of credit.

The consolidated subsidiary's unsecured line of credit allows for borrowings up to \$30.0 million at a rate of LIBOR plus .85% (equal to 3.33% for outstanding borrowings as of June 30, 2008). The unsecured line of credit is used to fund development activities within the consolidated subsidiary. The consolidated subsidiary's unsecured line of credit matures in July 2011 with a 12-month extension option.

In January 2008, we repaid \$125.0 million of senior unsecured notes with an effective interest rate of 3.36% on their scheduled maturity date.

In May 2008, we repaid \$100.0 million of senior unsecured notes with an effective interest rate of 6.76% on their scheduled maturity date.

In May 2008, we issued \$325.0 million of 6.25% senior unsecured notes due in May 2013. After including the effect of forward starting swaps (see Note 10), which were designated as cash flow hedges for this offering, the effective interest rate is 7.36%.

## 5. Related Party Transactions

We provide property management, leasing, construction and other tenant related services to unconsolidated companies in which we have equity interests. For the six months ended June 30, 2008 and 2007, respectively, we earned management fees of \$3.8 million and \$3.3 million, leasing fees of \$1.4 million and \$1.4 million and construction and development fees of \$6.0 million and \$6.5 million from these companies. We recorded these fees based on contractual terms that approximate market rates for these types of services and we have eliminated our ownership percentage of these fees in the consolidated financial statements.

## 6. Net Income Per Common Share

Basic net income per common share is computed by dividing net income available for common shareholders by the weighted average number of common shares outstanding for the period. Diluted net income per common share is computed by dividing the sum of net income available for common shareholders and the minority interest in earnings allocable to Units not owned by us, by the sum of the weighted average number of common shares outstanding and minority Units outstanding, including any potential dilutive securities for the period.

The following table reconciles the components of basic and diluted net income per common share for the three and six months ended June 30, 2008 and 2007, respectively (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Basic net income available for common shareholders	\$ 17,797	\$ 37,076	\$ 21,845	\$ 105,639
Minority interest in earnings of common unitholders	954	2,618	1,174	7,528
Diluted net income available for common shareholders	\$ 18,751	\$ 39,694	\$ 23,019	\$ 113,167
Weighted average number of common shares outstanding	146,741	136,921	146,536	136,873
Weighted average partnership Units outstanding	7,684	9,782	7,771	9,755
Dilutive shares for stock-based compensation plans (1)	639	1,426	587	1,542
Weighted average number of common shares and potential dilutive securities	155,064	148,129	154,894	148,170

- (1) Excludes (in thousands of shares) 7,197 and 754 of anti-dilutive shares for the three months ended June 30, 2008 and 2007, respectively, and 7,097 and 590 of anti-dilutive shares for the six months ended June 30, 2008 and 2007, respectively. Also excludes the 3.75% Exchangeable Senior Notes due November 2011 ( Exchangeable Notes ) issued in 2006, that have an anti-dilutive effect on earnings per share for the three and six-month periods ended June 30, 2008 and 2007.

## 7. Segment Reporting

We have three reportable operating segments, the first two of which consist of the ownership and rental of office and industrial real estate investments. The operations of our office and industrial properties, along with our healthcare and retail properties (our healthcare and retail properties, which do not meet the quantitative thresholds defined in SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information*, are not separately presented as a reportable segment), are collectively referred to as Rental Operations . The third reportable segment consists of our build for sale operations and providing of various real estate services such as property management, maintenance, leasing, development and construction



management to third-party property owners and joint ventures (and is collectively referred to as Service Operations ). Our reportable segments offer different products or services and are managed separately because each segment requires different operating strategies and management expertise.

During the period between the completion of development, rehabilitation or repositioning of a Service Operations property and the date the property is contributed to a property fund or sold to a third party, the property and its associated rental revenue and rental expenses are included in the applicable Rental Operations segment because the primary activity associated with the Service Operations property during that period is rental activities. Upon contribution or sale, the resulting gain or loss is part of the income of the Service Operations business segment.

Other revenue consists mainly of equity in earnings of unconsolidated companies. Segment FFO information (FFO is defined below) is calculated by subtracting operating expenses attributable to the applicable segment from segment revenues. Non-segment assets consist of corporate assets including cash, deferred financing costs and investments in unconsolidated companies. Interest expense and other non-property specific revenues and expenses are not allocated to individual segments in determining our performance measure.

We assess and measure segment operating results based upon an industry performance measure referred to as Funds From Operations ( FFO ), which management believes is a useful indicator of our operating performance. FFO is used by industry analysts and investors as a supplemental operating performance measure of a REIT. FFO is calculated in accordance with the definition that was adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ( NAREIT ). NAREIT created FFO as a supplemental measure of REIT operating performance that excludes historical cost depreciation, among other items, from net income determined in accordance with GAAP. FFO is a non-GAAP financial measure developed by NAREIT to compare the operating performance of REITs. The most comparable GAAP measure is net income (loss). FFO should not be considered as a substitute for net income or any other measures derived in accordance with GAAP and may not be comparable to other similarly titled measures of other companies.

Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, many industry analysts and investors have considered presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. FFO, as defined by NAREIT, represents GAAP net income (loss), excluding extraordinary items as defined under GAAP and gains or losses from sales of previously depreciated real estate assets, plus certain non-cash items such as real estate asset depreciation and amortization, and after similar adjustments for unconsolidated partnerships and joint ventures.

Management believes that the use of FFO, combined with the required primary GAAP presentations, improves the understanding of operating results of REITs among the investing public and makes comparisons of REIT operating results more meaningful. Management believes FFO is a useful measure for reviewing comparative operating and financial performance (although FFO should be reviewed in conjunction with net income, which remains the primary measure of performance) because by excluding gains or losses related to sales of previously depreciated real estate assets and excluding real estate asset depreciation and amortization, FFO provides a useful comparison of the operating performance of our real estate between periods or as compared to different companies.

Edgar Filing: DUKE REALTY CORP - Form 10-Q

The following table shows (i) the revenues and FFO for each of the reportable segments and (ii) a reconciliation of net income available for common shareholders to the calculation of FFO for the three and six months ended June 30, 2008 and 2007, respectively (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
<b>Revenues</b>				
Rental Operations:				
Office	\$ 139,671	\$ 132,973	\$ 282,272	\$ 275,799
Industrial	60,857	53,683	122,039	107,772
Non-reportable Rental Operations segments	8,131	4,913	14,360	6,751
Service Operations	23,136	22,039	37,912	36,769
Total Segment Revenues	231,795	213,608	456,583	427,091
Other Revenue	10,437	9,111	22,548	19,029
Consolidated Revenue from continuing operations	\$ 242,232	\$ 222,719	\$ 479,131	\$ 446,120
Discontinued Operations	755	7,126	7,507	19,338
Consolidated Revenue	\$ 242,987	\$ 229,845	\$ 486,638	\$ 465,458
<b>Funds From Operations</b>				
Rental Operations:				
Office	\$ 85,788	\$ 82,115	\$ 170,477	\$ 167,738
Industrial	47,046	42,111	92,341	82,675
Non-reportable Rental Operations segment	5,171	3,399	8,854	4,772
Service Operations	10,390	12,018	14,803	18,952
Total Segment FFO	148,395	139,643	286,475	274,137
Non-Segment FFO:				
Interest expense	(47,034)	(40,185)	(94,375)	(84,430)
Interest and other income, net	(205)	2,530	3,520	4,933
General and administrative expense	(6,888)	(10,608)	(19,050)	(24,067)
Gain on land sales, net	3,393	2,411	4,022	16,408
Other non-segment income (expense)	475	(1,517)	(203)	(1,643)
Minority interest	(728)	(1,190)	(795)	(2,507)
Minority interest share of FFO adjustments	(3,662)	(3,579)	(7,988)	(4,842)
Joint venture FFO	13,796	13,689	30,804	24,387
Dividends on preferred shares	(18,866)	(15,226)	(34,172)	(30,452)
Discontinued operations, net of minority interest	(582)	1,314	4,498	1,685
Consolidated basic FFO	\$ 88,094	\$ 87,282	\$ 172,736	\$ 173,609
Depreciation and amortization on continuing operations	(76,382)	(67,139)	(152,851)	(133,276)
Depreciation and amortization on discontinued operations	(193)	(1,268)	(2,845)	(2,870)
Company's share of joint venture adjustments	(7,391)	(5,610)	(14,319)	(10,578)
Earnings from depreciated property sales on discontinued operations	9,531	20,361	10,641	72,081
Earnings from depreciated property sales-share of joint venture	476	(129)	495	1,831
Minority interest share of FFO adjustments	3,662	3,579	7,988	4,842
Net income available for common shareholders	\$ 17,797	\$ 37,076	\$ 21,845	\$ 105,639



**8. Discontinued Operations and Assets Held for Sale**

The operations of 38 buildings are currently classified as discontinued operations for the six-month periods ended June 30, 2008 and June 30, 2007. These 38 buildings consist of 19 industrial and 19 office properties. Of these properties, five were sold during the first six months of 2008, 32 were sold during 2007 and one operating property is classified as held-for-sale at June 30, 2008.

The following table illustrates the operations of the buildings reflected in discontinued operations for the three and six months ended June 30, 2008 and 2007, respectively (in thousands):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Revenues	\$ 755	\$ 7,126	\$ 7,507	\$ 19,338
Expenses:				
Operating	621	2,567	1,598	7,830
Interest	257	1,776	757	4,749
Depreciation and amortization	193	1,268	2,845	2,870
General and administrative	1	10	2	22
Operating income (loss)	(317)	1,505	2,305	3,867
Minority interest income (expense)	16	(101)	(116)	(257)
Income (loss) from discontinued operations, before gain on sales	(301)	1,404	2,189	3,610
Gain on sale of property	9,531	20,361	10,641	72,081
Minority interest expense gain on sales	(474)	(1,358)	(536)	(4,795)
Gain on sale of property, net of minority interest	9,057	19,003	10,105	67,286
Income from discontinued operations	\$ 8,756	\$ 20,407	\$ 12,294	\$ 70,896

At June 30, 2008, we classified one property as held-for-sale and included it in discontinued operations. Additionally, we have classified 12 in-service properties as held-for-sale, but have included the results of operations of these properties in continuing operations. The following table illustrates the aggregate balance sheet information of the aforementioned property included in discontinued operations, as well as the 12 held-for-sale properties whose results are included in continuing operations, at June 30, 2008 (in thousands):

	Property Included in Discontinued Operations	Properties Included in Continuing Operations	Total Held-for-Sale Properties
Balance Sheet:			
Real estate investments, net	\$ 7,238	\$ 180,256	\$ 187,494
Other assets	1,071	9,931	11,002
Total assets held-for-sale	\$ 8,309	\$ 190,187	\$ 198,496
Accrued expenses	\$ 612	\$ 1,371	\$ 1,983
Other liabilities	55	3,622	3,677
Total liabilities held-for-sale	\$ 667	\$ 4,993	\$ 5,660

We had entered into a preliminary agreement to sell a portfolio of 14 buildings in our Cleveland Office market and had accordingly ceased depreciation on those buildings in July 2007, as they met the criteria for held for sale accounting. As a result, we had also included the 14 buildings in discontinued operations. However, because the potential buyer was not able to secure financing on acceptable terms, the sale agreement was cancelled and we have determined that this portfolio no longer meets the criteria for held for sale classification. As the result of this determination, the portfolio was reclassified from discontinued operations to continuing operations in the first quarter of 2008, resulting in an additional \$5.3 million of depreciation expense in the first quarter of 2008.



We allocate interest expense to discontinued operations and have included such interest expense in computing income from discontinued operations. Interest expense allocable to discontinued operations includes interest on any secured debt for properties included in discontinued operations and an allocable share of our consolidated unsecured interest expense for unencumbered properties. The allocation of unsecured interest expense to discontinued operations was based upon the gross book value of the unencumbered real estate assets included in discontinued operations as it related to the total gross book value of our unencumbered real estate assets.

#### **9. Shareholders Equity**

We periodically use the public equity markets to fund the development and acquisition of additional rental properties or to pay down debt. The proceeds of these offerings are contributed to DRLP in exchange for an additional interest in DRLP. In February 2008, we issued \$300.0 million of 8.375% Series O Cumulative Redeemable Preferred Stock from which the net proceeds were used to reduce the outstanding balance on DRLP's unsecured line of credit. Shares of our Series O Cumulative Redeemable Preferred Stock have no stated maturity date although they may be redeemed, at our option, in February 2013.

We also issued new shares of common stock under employee and non-employee stock purchase plans, as well as for dividend reinvestment plans. We received \$9.0 million of proceeds from share issuances during the six-month period ended June 30, 2008 and there were no such issuances during the six-month period ended June 30, 2007.

#### **10. Financial Instruments**

We are exposed to capital market risk, such as changes in interest rates. In order to manage the volatility relating to interest rate risk, we may enter into interest rate hedging arrangements from time to time. We do not utilize derivative financial instruments for trading or speculative purposes.

The valuation of these instruments is determined using widely accepted valuation techniques including discounted cash flow analysis on the expected cash flows of each derivative. This analysis reflects the contractual terms of the derivatives, including the period to maturity, and uses observable market-based inputs. The fair values of interest rate swaps are determined using the market standard methodology of netting the discounted future fixed cash receipts (or payments) and the discounted expected variable cash payments (or receipts). The variable cash payments (or receipts) are based on an expectation of future interest rates (forward curves) derived from observable market interest rate curves.

To comply with the provisions of SFAS 157, to the extent it has been adopted for the period ending June 30, 2008 (see Note 2), we incorporate credit valuation adjustments to appropriately reflect both our own nonperformance risk and the respective counterparty's nonperformance risk in the fair value measurements.

Although we have determined that the majority of the inputs used to value our derivatives fall within Level 2 of the fair value hierarchy, the credit valuation adjustments associated with our derivatives utilize Level 3 inputs, such as estimates of current credit spreads to evaluate the likelihood of default by us and our counterparties. However, as of June 30, 2008, we have assessed the significance of the impact of the credit valuation adjustments on the overall valuations of our derivative positions and have determined that the credit valuation adjustments are not significant to the overall valuation of our derivatives. As a result, we have determined that our derivative valuations in their entirety are classified in Level 2 of the fair value hierarchy. We do not have any fair value measurements using significant unobservable inputs (Level 3) as of June 30, 2008.

In November 2007, we entered into forward-starting interest rate swaps with notional amounts appropriate to hedge interest rates on \$300.0 million of anticipated debt offerings in 2008. The forward-starting swaps were appropriately designated and tested for effectiveness as cash flow hedges. In March 2008, we settled the forward-starting swaps and made a cash payment of \$14.6 million to the counterparties. An effectiveness test was performed as of the settlement date and it was concluded that a highly effective cash flow hedge was still in place for the expected debt offering. Of the amount paid in settlement, approximately \$700,000 was immediately reclassified to interest expense, as the result of partial ineffectiveness calculated at the settlement date. A remaining amount of \$13.4 million is included in Other Comprehensive income ( OCI ) as of June 30, 2008 and is being recognized through interest expense over the life of the hedged debt offering, which took place in May 2008.

The effectiveness of our hedges is evaluated throughout their lives using the hypothetical derivative method under which the change in fair value of the actual swap designated as the hedging instrument is compared to the change in fair value of a hypothetical swap.

#### **11. Recent Accounting Pronouncements**

In December 2007, the FASB issued SFAS No. 141R, *Business Combinations* ( SFAS 141R ) and SFAS No. 160, *Noncontrolling Interests in Consolidated Financial Statements - an amendment to ARB No. 51* ( SFAS 160 ). SFAS 141R and SFAS 160 require most identifiable assets, liabilities, noncontrolling interests and goodwill acquired in a business combination to be recorded at full fair value and require noncontrolling interests (previously referred to as minority interests) to be reported as a component of equity, which changes the accounting for transactions with noncontrolling interest holders. Both Statements are effective for periods beginning on or after December 15, 2008, and earlier adoption is prohibited. SFAS 141R will be applied to business combinations after the effective date. SFAS 160 will be applied prospectively to all noncontrolling interests, including any that arose before the effective date. We are currently evaluating the impact of adopting SFAS 141R and SFAS 160 on our results of operations and financial position.

In March 2008, the FASB issued SFAS No. 161, *Disclosures about Derivative Instruments and Hedging Activities - an amendment of FASB Statement No. 133* ( SFAS 161 ). SFAS 161 requires enhanced disclosures for derivative instruments and hedging activities, specifically in regard to the purpose of the derivative and how the derivative and hedging activities affect an entity's financial position, financial performance and cash flows. SFAS 161 is effective for fiscal years and interim periods beginning after November 15, 2008 and early application is allowed. We will apply SFAS 161 beginning in 2009.

In May 2008, the FASB ratified FASB Staff Position No. APB-14-1, *Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement)* ( FSP APB 14-1 ) that will require separate accounting for the debt and equity components of convertible instruments. FSP APB 14-1 will require that the value assigned to the debt component would be the estimated fair value of a similar bond without the conversion feature, which would result in the debt being recorded at a discount. The resulting debt discount will be amortized over the period during which the debt is expected to be outstanding (i.e., through the first optional redemption date) as additional non-cash interest expense. FSP APB 14-1 is effective January 1, 2009 and will be applied retrospectively to the Exchangeable Notes that we issued in November 2006, which we currently estimate will result in us recognizing additional non-cash interest expense of between \$5.5 million and \$7.5 million per annum.

**12. Subsequent Events**

Declaration of Dividends

The Company's Board of Directors declared the following dividends at its July 30, 2008, regularly scheduled board meeting:

Class	Quarterly Amount/Share	Record Date	Payment Date
Common	\$ 0.485	August 14, 2008	August 29, 2008
Preferred (per depository share):			
Series J	\$ 0.414063	August 15, 2008	August 29, 2008
Series K	\$ 0.406250	August 15, 2008	August 29, 2008
Series L	\$ 0.412500	August 15, 2008	August 29, 2008
Series M	\$ 0.434375	September 16, 2008	September 30, 2008
Series N	\$ 0.453125	September 16, 2008	September 30, 2008
Series O	\$ 0.523438	September 16, 2008	September 30, 2008

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**  
**Cautionary Statement Regarding Forward-Looking Statements**

Certain statements contained in or incorporated by reference into this Report, including, without limitation, those related to our future operations, constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words believe, estimate, expect, anticipate, intend, plan, seek, similar expressions or statements regarding future periods are intended to identify forward-looking statements.

These forward-looking statements involve known and unknown risks, uncertainties and other important factors that could cause our actual results, performance or achievements, or industry results, to differ materially from any predictions of future results, performance or achievements that we express or imply in this Report. Some of the risks, uncertainties and other important factors that may affect future results include, among others:

Changes in general economic and business conditions, including the performance of financial markets;

Our continued qualification as a real estate investment trust, or REIT, for U.S. federal income tax purposes;

Heightened competition for tenants and potential decreases in property occupancy;

Potential increases in real estate construction costs;

Potential changes in the financial markets and interest rates;

Volatility in our stock price and trading volume;

Our continuing ability to raise funds on favorable terms through the issuance of debt and equity in the capital markets;

## Edgar Filing: DUKE REALTY CORP - Form 10-Q

Our ability to successfully identify, acquire, develop and/or manage properties on terms that are favorable to us;

Our ability to be flexible in the development and operations of joint venture properties;

Our ability to successfully dispose of properties on terms that are favorable to us;

Inherent risks in the real estate business including, but not limited to, tenant defaults, potential liability relating to environmental matters and liquidity of real estate investments; and

Other risks and uncertainties described herein, as well as those risks and uncertainties discussed from time to time in our other reports and other public filings with the Securities and Exchange Commission ( SEC ).

This list of risks and uncertainties, however, is only a summary of some of the most important factors and is not intended to be exhaustive. Additional information regarding risk factors that may affect us is included under the caption **Risk Factors** in our Annual Report on Form 10-K for the fiscal year ended December 31, 2007, which we filed with the SEC on February 29, 2008, and is updated by us from time to time in Quarterly Reports on Form 10-Q and other public filings.

Although we presently believe that the plans, expectations and results expressed in or suggested by the forward-looking statements are reasonable, all forward-looking statements are inherently subjective, uncertain and subject to change, as they involve substantial risks and uncertainties beyond our control. New factors emerge from time to time, and it is not possible for us to predict the nature, or assess the potential impact, of each new factor on our business. Given these uncertainties, we caution you not to place undue reliance on these forward-looking statements. We undertake no obligation to update or revise any of our forward-looking statements for events or circumstances that arise after the statement is made, except as otherwise may be required by law.

### **Business Overview**

We are a self-administered and self-managed REIT that began operations through a related entity in 1972. As of June 30, 2008, we:

Owned or jointly controlled 723 industrial, office, healthcare and retail properties (including properties under development), consisting of approximately 121.9 million square feet; and

Owned or jointly controlled more than 7,400 acres of land with an estimated future development potential of more than 110 million square feet of industrial, office, healthcare and retail properties.

We provide the following services for our properties and for certain properties owned by third parties and joint ventures:

Property leasing;

Property management;

Asset management;

Construction;

Development; and

Other tenant-related services.

### **Key Performance Indicators**

Our operating results depend primarily upon rental income from our industrial, office, healthcare and retail properties ( **Rental Operations** ). The following highlights the areas of Rental Operations that we consider critical for future revenue growth. All square footage totals and occupancy percentages reflect both wholly owned properties and properties in joint ventures.

**Occupancy Analysis:** Our ability to maintain favorable occupancy rates is a principal driver of our results of operations. The following table sets forth occupancy information regarding our in-service portfolio of rental properties (excluding in-service properties developed or acquired with the intent to sell, which are referred to as **Build for Sale Properties** ) as of June 30, 2008 and 2007, respectively (in thousands, except percentage data):

Edgar Filing: DUKE REALTY CORP - Form 10-Q

Type	Total Square Feet		Percent of Total Square Feet		Percent Occupied	
	2008	2007	2008	2007	2008	2007
<b>Industrial</b>	<b>84,341</b>	75,564	<b>70.9%</b>	69.7%	<b>88.2%</b>	94.5%
<b>Office</b>	<b>33,000</b>	31,600	<b>27.8%</b>	29.1%	<b>88.6%</b>	91.8%
<b>Other</b>	<b>1,535</b>	1,306	<b>1.3%</b>	1.2%	<b>90.9%</b>	89.3%
Total	<b>118,876</b>	108,470	<b>100.0%</b>	100.0%	<b>88.3%</b>	93.7%

- 15 -



## Edgar Filing: DUKE REALTY CORP - Form 10-Q

The decrease in occupancy at June 30, 2008, as compared to June 30, 2007, is the result of a significant increase in partially leased and speculative developments placed in service between the two periods. While occupancies in these newly developed properties are improving, the results are not yet stabilized, which results in a decrease in overall occupancy of our portfolio. There are not significant differences in occupancy between wholly owned properties and properties held by unconsolidated subsidiaries.

**Lease Expiration and Renewal:** Our ability to maintain and improve occupancy rates primarily depends upon our continuing ability to re-lease expiring space. The following table reflects our in-service portfolio lease expiration schedule by property type as of June 30, 2008. The table indicates square footage and annualized net effective rents (based on June 2008 rental revenue) under expiring leases (in thousands, except percentage data):

Year of Expiration	Total Portfolio			Industrial		Office		Other	
	Square Feet	Ann. Rent Revenue	% of Revenue	Square Feet	Ann. Rent Revenue	Square Feet	Ann. Rent Revenue	Square Feet	Ann. Rent Revenue
2008	4,996	\$ 29,899	4%	3,807	\$ 14,551	1,178	\$ 15,077	17	\$ 271
2009	12,323	80,401	11%	8,970	35,787	3,282	43,971	65	643
2010	13,737	101,107	14%	9,435	40,795	4,289	60,125	13	187
2011	15,638	93,896	13%	11,966	44,123	3,604	48,629	68	1,144
2012	11,091	77,059	10%	7,664	30,191	3,384	46,057	43	811
2013	11,664	97,878	13%	6,941	29,494	4,665	67,490	58	894
2014	7,406	43,350	6%	5,730	20,947	1,642	21,837	34	566
2015	8,484	62,649	9%	6,227	24,564	2,256	38,056	1	29
2016	4,347	30,122	4%	3,038	10,675	1,098	17,004	211	2,443
2017	6,496	44,341	6%	4,668	18,482	1,526	21,900	302	3,959
2018 and Thereafter	8,804	74,325	10%	5,900	30,069	2,321	35,795	583	8,461
Total Leased	104,986	\$ 735,027	100%	74,346	\$ 299,678	29,245	\$ 415,941	1,395	\$ 19,408
Total Portfolio Square Feet	118,876			84,341		33,000		1,535	
Percent Occupied	88.3%			88.2%		88.6%		90.9%	

Note: Excludes Build for Sale Properties.

We renewed 75.8% and 72.6% of our leases up for renewal in the three and six months ended June 30, 2008, totaling approximately 1.8 million and 4.5 million square feet, respectively. This compares to renewals of 85.2% and 84.0% for the three and six months ended June 30, 2007, totaling approximately 3.7 million and 5.6 million square feet, respectively. We attained 3.4% and 5.3% growth in net effective rents on these renewals in the three and six months ended June 30, 2008, respectively.

The average term of renewals for the three and six months ended June 30, 2008 was 3.8 and 3.4 years, respectively, compared to an average term of 4.8 and 4.4 years for the three and six months ended June 30, 2007, respectively.

**Future Development:** Another source of growth in earnings is the development of additional properties. These properties should provide future earnings through income upon sale or from Rental Operations income as they are placed in service and are leased. We had 9.5 million square feet of property under development with total estimated costs upon completion of \$987.2 million at June 30, 2008 compared to 12.7 million square feet with total costs of \$1.2 billion at June 30, 2007. The square footage and estimated costs include both wholly owned and joint venture development activity at 100%.

## Edgar Filing: DUKE REALTY CORP - Form 10-Q

The following table summarizes our properties under development as of June 30, 2008 (in thousands, except percentage data):

### Anticipated

In-Service		Square Feet	Percent Leased	Total Estimated Project Costs	Anticipated Stabilized Return (1)
<b>Date</b>					
<b>Held for Rental Buildings:</b>					
3 <sup>rd</sup> Quarter 2008		1,904	36%	\$ 137,644	9.12%
4 <sup>th</sup> Quarter 2008		388	22%	75,484	8.99%
1 <sup>st</sup> Quarter 2009		135	100%	18,838	9.63%
Thereafter		623	62%	145,465	8.61%
		3,050	42%	\$ 377,431	8.92%
<b>Build for Sale Properties:</b>					
3 <sup>rd</sup> Quarter 2008		1,486	100%	\$ 94,190	8.60%
4 <sup>th</sup> Quarter 2008		2,355	60%	95,779	8.05%
1 <sup>st</sup> Quarter 2009		1,253	100%	60,218	8.05%
Thereafter		1,326	42%	359,563	8.12%
		6,420	73%	\$ 609,750	8.18%
<b>Total</b>		<b>9,470</b>	<b>63%</b>	<b>\$ 987,181</b>	<b>8.46%</b>

(1) Anticipated yield upon leasing 95% of the property.

**Acquisition and Disposition Activity:** Gross sales proceeds related to the dispositions of wholly owned held for rental properties were \$51.7 million for the six months ended June 30, 2008. Additionally, our share of proceeds from sales of properties within unconsolidated joint ventures, in which we have less than a 100% interest, totaled \$35.1 million for the six months ended June 30, 2008. For the six months ended June 30, 2007, proceeds totaled \$213.0 million for wholly owned held for rental properties and \$9.3 million for our share of property sales from unconsolidated joint ventures. Dispositions of wholly owned properties developed for sale rather than rental resulted in \$51.2 million in proceeds for the six months ended June 30, 2008, compared to \$78.3 million for such dispositions in the same period in 2007. Although the current credit environment has affected certain buyers' ability to finance acquisitions, the timing of major transactions is the main reason for the decrease in disposition activity.

For the six months ended June 30, 2008, we acquired \$34.8 million of income producing properties comprised of three industrial real estate properties in Savannah, Georgia, compared to acquisitions of \$46.1 million of income producing properties for the same period in 2007. In addition, in the first six months of 2007, we continued our expansion into the healthcare real estate market by completing the acquisition of Bremner Healthcare Real Estate, a national health care development and management firm. The initial consideration paid to the sellers totaled \$47.1 million, and the sellers may be eligible for further contingent payments over three years following the acquisition date. We also acquired \$18.7 million of undeveloped land in the six months ended June 30, 2008, compared to \$125.9 million in the same period in 2007.

### Funds From Operations

Funds From Operations ( FFO ) is used by industry analysts and investors as a supplemental operating performance measure of an equity REIT. FFO is calculated in accordance with the definition that was adopted by the Board of Governors of the National Association of Real Estate Investment Trusts ( NAREIT ). NAREIT created FFO as a supplemental measure of REIT operating performance that excludes historical cost depreciation, among other items, from net income determined in accordance with accounting principles generally accepted in the United States of America ( GAAP ). FFO is a non-GAAP financial measure developed by NAREIT to compare the operating performance of REITs. The most comparable GAAP measure is net income (loss). FFO should not be considered as a substitute for net income or any other measures derived in accordance with GAAP and may not be comparable to other similarly titled measure of other companies.



## Edgar Filing: DUKE REALTY CORP - Form 10-Q

Historical cost accounting for real estate assets in accordance with GAAP implicitly assumes that the value of real estate assets diminishes predictably over time. Since real estate values instead have historically risen or fallen with market conditions, many industry analysts and investors have considered presentation of operating results for real estate companies that use historical cost accounting to be insufficient by themselves. FFO, as defined by NAREIT, represents GAAP net income (loss), excluding extraordinary items as defined under GAAP and gains or losses from sales of previously depreciated real estate assets, plus certain non-cash items such as real estate depreciation and amortization, and after similar adjustments for unconsolidated partnerships and joint ventures.

Management believes that the use of FFO, combined with the required primary GAAP presentations, improves the understanding of operating results of REITs among the investing public and makes comparisons of REIT operating results more meaningful. Management believes FFO is a useful measure for reviewing comparative operating and financial performance (although FFO should be reviewed in conjunction with net income, which remains the primary measure of performance) because by excluding gains or losses related to sales of previously depreciated real estate assets and excluding real estate asset depreciation and amortization, FFO provides a useful comparison of the operating performance of our real estate between periods or as compared to different companies.

The following table shows a reconciliation of net income available for common shareholders to the calculation of FFO for the three and six months ended June 30, 2008 and 2007, respectively (in thousands):

	<b>Three Months Ended June 30,</b>		<b>Six Months Ended June 30,</b>	
	<b>2008</b>	2007	<b>2008</b>	2007
Net income available for common shareholders	<b>\$ 17,797</b>	\$ 37,076	<b>\$ 21,845</b>	\$ 105,639
Adjustments:				
Depreciation and amortization	<b>76,575</b>	68,407	<b>155,696</b>	136,146
Company share of joint venture depreciation and amortization	<b>7,391</b>	5,610	<b>14,319</b>	10,578
Earnings from depreciable property sales - wholly owned	<b>(9,531)</b>	(20,361)	<b>(10,641)</b>	(72,081)
Earnings from depreciable property sales - share of joint venture	<b>(476)</b>	129	<b>(495)</b>	(1,831)
Minority interest share of adjustments	<b>(3,662)</b>	(3,579)	<b>(7,988)</b>	(4,842)
<b>Funds From Operations</b>	<b>\$ 88,094</b>	\$ 87,282	<b>\$ 172,736</b>	\$ 173,609

**Results of Operations**

A summary of our operating results and property statistics for the three and six months ended June 30, 2008 and 2007, respectively, is as follows (in thousands, except number of properties and per share data):

	Three Months Ended June 30,		Six Months Ended June 30,	
	2008	2007	2008	2007
Rental Operations revenues from Continuing Operations	\$ 219,096	\$ 200,680	\$ 441,219	\$ 409,351
Service Operations revenues from Continuing Operations	23,136	22,039	37,912	36,769
Earnings from Continuing Rental Operations	21,945	26,734	41,223	51,476
Earnings from Continuing Service Operations	10,390	12,018	14,803	18,952
Operating income	23,456	27,829	34,177	45,503
Net income available for common shareholders	17,797	37,076	21,845	105,639
Weighted average common shares outstanding	146,741	136,921	146,536	136,873
Weighted average common shares and potential dilutive securities	155,064	148,129	154,894	148,170
Basic income per common share:				
Continuing operations	\$ .06	\$ .12	\$ .07	\$ .25
Discontinued operations	\$ .06	\$ .15	\$ .08	\$ .52
Diluted income per common share:				
Continuing operations	\$ .06	\$ .12	\$ .07	\$ .25
Discontinued operations	\$ .06	\$ .15	\$ .08	\$ .51
Number of in-service properties at end of period	705	691	705	691
In-service square footage at end of period	118,876	108,470	118,876	108,470

**Comparison of Three Months Ended June 30, 2008 to Three Months Ended June 30, 2007****Rental Revenue From Continuing Operations**

Overall, rental revenue from continuing operations increased from \$192.7 million for the quarter ended June 30, 2007 to \$212.2 million for the same period in 2008. The following table reconciles rental revenue from continuing operations by reportable segment to our total reported rental revenue from continuing operations for the three months ended June 30, 2008 and 2007, respectively (in thousands):

	2008	2007
Rental Revenue:		
Office	\$ 139,671	\$ 132,973
Industrial	60,857	53,683
Non-reportable segments	11,687	6,075
Total	\$ 212,215	\$ 192,731

The following factors contributed to these results:

We acquired ten properties and placed 61 developments in service from January 1, 2007 to June 30, 2008 that provided incremental revenues of \$20.2 million in the second quarter of 2008, as compared to the same period in 2007. The slight decrease in overall occupancy in our in-service properties was the result of some of these newly developed speculative properties not yet being fully leased.

Lease termination fees increased from \$1.8 million in the second quarter of 2007 to \$2.5 million in the second quarter of 2008.

## Edgar Filing: DUKE REALTY CORP - Form 10-Q

We contributed eight properties to an unconsolidated joint venture in 2007, resulting in a \$1.8 million reduction in revenues for the second quarter of 2008, as compared to the same period in 2007. Of these properties, seven were contributed in the second quarter of 2007 and one was contributed in the fourth quarter of 2007.

- 19 -

Rental Expenses and Real Estate Taxes

The following table reconciles rental expenses and real estate taxes by reportable segment to our total reported amounts in the statements of operations for the three months ended June 30, 2008 and 2007, respectively (in thousands):

	2008	2007
<b>Rental Expenses:</b>		
Office	<b>\$ 36,241</b>	\$ 34,485
Industrial	<b>6,287</b>	5,226
Non-reportable segments	<b>3,566</b>	2,266
<b>Total</b>	<b>\$ 46,094</b>	\$ 41,977
<b>Real Estate Taxes:</b>		
Office	<b>\$ 17,642</b>	\$ 16,373
Industrial	<b>7,524</b>	6,345
Non-reportable segments	<b>2,475</b>	1,927
<b>Total</b>	<b>\$ 27,641</b>	\$ 24,645

Of the overall \$4.1 million increase in rental expenses in the second quarter of 2008, compared to the same period in 2007, \$3.3 million was attributable to properties acquired and developments placed in service from January 1, 2007 to June 30, 2008.

Of the overall \$3.0 million increase in real estate taxes in the second quarter of 2008, compared to the same period in 2007, \$1.6 million was attributable to properties acquired and developments placed in service from January 1, 2007 to June 30, 2008. The remaining increase in real estate taxes was driven by tax increases in our existing base of properties throughout our different markets.

Interest Expense

Interest expense increased from \$40.2 million in the second quarter of 2007 to \$47.0 million in the second quarter of 2008 primarily due to a net increase in unsecured debt outstanding during the period from June 30, 2007 through June 30, 2008, which was used to finance the expansion of our operating real estate assets.

Depreciation and Amortization

Depreciation and amortization expense increased from \$67.1 million during the second quarter of 2007 to \$76.4 million for the same period in 2008 due to increases in our held-for-rental asset base from acquisitions and developments during 2007 and 2008.

### Service Operations

Service Operations consist primarily of sales of properties developed or acquired with the intent to sell within a short period of time and the leasing, management, construction and development services for joint venture properties and properties owned by third parties. These operations are heavily influenced by the current state of the economy, as leasing and management fees are dependent upon occupancy while construction and development services rely on the expansion of business operations of third-party property owners. Earnings from Service Operations decreased from \$12.0 million for the three months ended June 30, 2007 to \$10.4 million for the three months ended June 30, 2008. The decrease was primarily the result of gains on the sale of three properties totaling \$6.8 million in the three months ended June 30, 2007, compared to gains on the sale of two properties totaling \$5.7 million during the same period in 2008.

### General and Administrative Expense

General and administrative expenses decreased from \$10.6 million for the three months ended June 30, 2007 to \$6.9 million for the same period in 2008. General and administrative expenses consist of two components. The first component is direct expenses that are not attributable to specific assets such as legal fees, audit fees, marketing costs, investor relations expenses and other corporate overhead. The second component is the unallocated indirect costs determined to be unrelated to the operation of our owned properties and Service Operations. Those indirect costs not allocated to these operations are charged to general and administrative expenses. The decrease in general and administrative expenses was due to an increase in the amount of indirect costs allocated to construction due to an increase in both wholly owned and third-party construction volume in the three months ended June 30, 2008, while the overall pool of overhead costs remained consistent from period to period.

### Discontinued Operations

The results of operations for properties sold during the year or classified as held-for-sale to unrelated parties at the end of the period are required to be classified as discontinued operations. The property specific components of earnings that are classified as discontinued operations include rental revenues, rental expenses, real estate taxes, allocated interest expense, depreciation expense and minority interest, as well as the net gain or loss on the disposition of properties.

The operations of 38 buildings are currently classified as discontinued operations for the three months ended June 30, 2008 and June 30, 2007. These 38 buildings consist of 19 industrial and 19 office properties. As a result, we classified net income (loss) from operations, net of minority interest, of \$(301,000) and \$1.4 million in discontinued operations for each of the three months ended June 30, 2008 and 2007, respectively.

Of these properties, four were sold during the second quarter of 2008 and five were sold during the second quarter of 2007. The gains on disposal of these properties, net of minority interest, of \$9.1 million and \$19.0 million for the three months ended June 30, 2008 and 2007, respectively, are also reported in discontinued operations.



**Comparison of Six Months Ended June 30, 2008 to Six Months Ended June 30, 2007****Rental Revenue From Continuing Operations**

Overall, rental revenue from continuing operations increased from \$393.7 million for the six months ended June 30, 2007 to \$424.2 million for the same period in 2008. The following table reconciles rental revenue from continuing operations by reportable segment to our total reported rental revenue from continuing operations for the six months ended June 30, 2008 and 2007, respectively (in thousands):

	2008	2007
<b>Rental Revenue:</b>		
Office	<b>\$ 282,272</b>	\$ 275,799
Industrial	<b>122,039</b>	107,772
Non-reportable segments	<b>19,928</b>	10,140
<b>Total</b>	<b>\$ 424,239</b>	\$ 393,711

The following factors contributed to these results:

We acquired ten properties and placed 61 developments in service from January 1, 2007 to June 30, 2008 that provided incremental revenues of \$34.8 million for the first six months of 2008, as compared to the same period in 2007. The slight decrease in overall occupancy in our in-service properties was the result of some of these newly developed speculative properties not yet being fully leased.

We contributed eight properties to an unconsolidated joint venture in 2007, resulting in a \$9.8 million reduction in revenues for the six months ended June 30, 2008, as compared to the same period in 2007. Of these properties, seven were contributed in the second quarter of 2007 and one was contributed in the fourth quarter of 2007.

**Rental Expenses and Real Estate Taxes**

The following table reconciles rental expenses and real estate taxes by reportable segment to our total reported amounts in the statement of operations for the six months ended June 30, 2008 and 2007, respectively (in thousands):

	2008	2007
<b>Rental Expenses:</b>		
Office	<b>\$ 76,892</b>	\$ 74,627
Industrial	<b>14,450</b>	12,520
Non-reportable segments	<b>6,438</b>	3,517
<b>Total</b>	<b>\$ 97,780</b>	\$ 90,664
<b>Real Estate Taxes:</b>		
Office	<b>\$ 34,903</b>	\$ 33,434
Industrial	<b>15,248</b>	12,577
Non-reportable segments	<b>4,839</b>	3,494
<b>Total</b>	<b>\$ 54,990</b>	\$ 49,505

Of the overall \$7.1 million increase in rental expenses in the first six months of 2008, compared to the same period in 2007, \$5.2 million was attributable to properties acquired and developments placed in service from January 1, 2007 to June 30, 2008. Increases in utility costs and snow removal in our existing base of properties compared to the six months ended June 30, 2007 also contributed to the increase in rental expenses.

## Edgar Filing: DUKE REALTY CORP - Form 10-Q

Of the overall \$5.5 million increase in real estate taxes in the first six months of 2008, compared to the same period in 2007, \$3.1 million was attributable to properties acquired and developments placed in service from January 1, 2007 to June 30, 2008. The remaining increase in real estate taxes was driven by tax increases in our existing base of properties throughout our different markets.

- 22 -

### Interest Expense

Interest expense increased from \$84.4 million for the six months ended June 30, 2007 to \$94.4 million for the same period in 2008 primarily due to a net increase in unsecured debt borrowings during the period from June 30, 2007 through June 30, 2008 and new debt being issued at higher overall borrowing rates than the debt maturing during that period.

### Depreciation and Amortization

Depreciation and amortization expense increased from \$133.3 million for the first half of 2007 to \$152.9 million for the same period in 2008 primarily due to the following:

We recorded \$5.8 million of additional depreciation expense in the first quarter of 2008 for a portfolio of properties that no longer met the criteria for being classified as held for sale.

Our held-for-rental asset base increased from acquisitions and developments during 2007 and 2008.

### Service Operations

Earnings from Service Operations decreased from \$19.0 million for the six months ended June 30, 2007 to \$14.8 million for the six months ended June 30, 2008. The decrease was primarily as a result of gains on the sale of five properties totaling \$9.7 million in the six months ended June 30, 2007 compared to gains on the sale of two properties totaling \$6.3 million for the six months ended June 30, 2008.

### General and Administrative Expense

General and administrative expenses decreased from \$24.1 million for the six months ended June 30, 2007 to \$19.1 million for the same period in 2008. The decrease in general and administrative expenses from the six months ended June 30, 2007 is the result of an increase in the allocation of costs to construction and leasing activities due to increases in volume, which was partially offset by an increase in the overall pool of indirect costs.

### Discontinued Operations

The operations of 38 buildings are currently classified as discontinued operations for the six months ended June 30, 2008 and June 30, 2007. These 38 buildings consist of 19 industrial and 19 office properties. As a result, we classified net income from operations, net of minority interest, of \$2.2 million and \$3.6 million in discontinued operations for the six months ended June 30, 2008 and 2007, respectively.

Of these properties, five were sold during the first six months of 2008 and 15 were sold during the first six months of 2007. The gains on disposal of these properties, net of minority interest, of \$10.1 million and \$67.3 million for the six months ended June 30, 2008 and 2007, respectively, are also reported in discontinued operations.

### Liquidity and Capital Resources

#### Sources of Liquidity

We expect to meet our short-term liquidity requirements over the next 12 months, including payments of dividends and distributions, as well as recurring capital expenditures relating to maintaining our current real estate assets, primarily through working capital and proceeds received from real estate dispositions.

Although we historically have not used any other sources of funds to pay for recurring capital expenditures on our current real estate investments, we may rely on the temporary use of borrowings needed to fund such expenditures during periods of high leasing volume.

We expect to meet long-term liquidity requirements, such as scheduled mortgage and unsecured debt maturities, property acquisitions, financing of development activities and other non-recurring capital improvements, primarily through the following sources:

undistributed cash provided by operating activities;

issuance of additional equity, including common and preferred shares;

issuance of additional debt securities;

proceeds received from real estate dispositions; and

transactions with unconsolidated entities.

In recognition of current economic conditions, we are constantly monitoring the state of the capital markets and accordingly managing our capital needs, such as development expenditures and commitments. We will continue to utilize Duke Realty Limited Partnership's ( DRLP ) \$1.3 billion unsecured revolving line of credit to provide initial funding of new development expenditures and anticipate using multiple sources of capital including unsecured public debt, secured debt, preferred stock and private equity, as available, to meet our long term capital needs.

#### Rental Operations

We believe our principal source of liquidity, cash flows from Rental Operations, provides a stable source of cash to fund operational expenses. We believe that this cash-based revenue stream is substantially aligned with revenue recognition (except for periodic straight-line rental income accruals and amortization of above or below market rents) as cash receipts from the leasing of rental properties are generally received in advance of or a short time following the actual revenue recognition.

We are subject to risks of decreased occupancy through market conditions, as well as tenant defaults and bankruptcies, and potential reduction in rental rates upon renewal or re-letting of properties, each of which would result in reduced cash flow from operations. However, we believe that these risks may be mitigated by our relatively strong market presence in most of our markets and the fact that we perform in-house credit reviews and analyses on major tenants and all significant leases before they are executed.

#### Debt and Equity Securities

We use DRLP's line of credit to fund development activities, acquire additional rental properties and provide working capital.

At June 30, 2008, we had on file with the SEC an automatic shelf registration statement on Form S-3, relating to the offer and sale, from time to time, of an indeterminate amount of debt securities (including guarantees thereof), common shares, preferred shares, depository shares, warrants, stock purchase contracts and common partnership interests of DRLP ( Units ) comprised of one or more of the securities described therein. From time to time, we expect to issue additional securities under this automatic registration statement to fund development and acquisition of additional rental properties and to fund the repayment of the credit facility and other long-term debt upon maturity.

In May 2008, we issued \$325.0 million of 6.25% senior unsecured notes due in May 2013. After taking into account the effect of forward starting swaps, which were designated as cash flow hedges for this offering, the notes had an effective interest rate of 7.36%.

The indentures (and related supplemental indentures) governing our outstanding series of notes also require us to comply with financial ratios and other covenants regarding our operations. We were in compliance with all such covenants as of June 30, 2008.

#### Sale of Real Estate Assets

We utilize sales of real estate assets as an additional source of liquidity. We pursue opportunities to sell real estate assets at favorable prices to capture value created by us, as well as to improve the overall quality of our portfolio by recycling sales proceeds into new properties with greater value creation opportunities.

We had entered into a preliminary agreement to sell a portfolio of 14 buildings in our Cleveland Office market in mid-2007. In the first quarter of 2008, the preliminary agreement was cancelled due to the potential buyer being unable to secure financing on acceptable terms. Our strategy is to operate these buildings through our Rental Operations until we are able to sell the buildings at a favorable price.

#### Transactions with Unconsolidated Entities

Transactions with unconsolidated partnerships and joint ventures also provide a source of liquidity. From time to time we will sell properties to an unconsolidated entity, while retaining a continuing interest in that entity, and receive proceeds commensurate to the interest that we do not own. Additionally, unconsolidated entities will from time to time obtain debt financing and will distribute to us, and our partners, all or a portion of the proceeds.

In May 2008 we entered into an unconsolidated joint venture that will acquire up to \$800.0 million of our newly developed bulk industrial build-to-suit projects over the next three years. We and our partner have initially identified six properties for acquisition by the joint venture from us, which are anticipated to be acquired during 2008. We and our partner have also agreed to expand the venture to include additional bulk industrial build-to-suit projects that we will develop over the next three years. Properties will be sold to the joint venture upon completion, lease commencement and satisfaction of other customary conditions. We will retain a 20% equity interest in the joint venture. As of June 30, 2008, the joint venture has acquired one property from us and we received a distribution, commensurate to our partner's ownership interest, of approximately \$34.6 million.

In January 2008 we sold a tract of land to an unconsolidated joint venture in which we hold a 50% equity interest and received a distribution, commensurate to our partner's 50% ownership interest, of approximately \$38.3 million.

#### Uses of Liquidity

Our principal uses of liquidity include the following:

property investment;

recurring leasing/capital costs;

dividends and distributions to shareholders and unitholders;

long-term debt maturities; and

other contractual obligations.

Property Investment

We evaluate development and acquisition opportunities based upon market outlook, supply and long-term growth potential. Although we expect to have adequate liquidity with which to continue our property investment strategy, our ability to make future property investments is dependent upon our continued access to our longer-term sources of liquidity including the issuances of debt or equity securities as well as disposing of selected properties.

Recurring Expenditures

One of our principal uses of our liquidity is to fund the recurring leasing/capital expenditures of our real estate investments. The following is a summary of our recurring capital expenditures for the six months ended June 30, 2008 and 2007, respectively (in thousands):

	2008	2007
Recurring tenant improvements	<b>\$ 18,734</b>	\$ 22,941
Recurring leasing costs	<b>10,600</b>	14,872
Building improvements	<b>2,670</b>	2,373
Totals	<b>\$ 32,004</b>	\$ 40,186

Dividend and Distribution Requirements

We are required to meet the distribution requirements of the Internal Revenue Code of 1986, as amended, in order to maintain our REIT status. Because depreciation is a non-cash expense, cash flow will typically be greater than operating income. We paid distributions of \$0.480 per common share in the first and second quarters of 2008, and our Board of Directors declared dividends of \$0.485 per share for the third quarter of 2008. Our future distributions will be declared at the discretion of our Board of Directors.

At June 30, 2008, we had six series of preferred stock outstanding. The annual dividends on our preferred stock range between \$1.63 and \$2.09 per share and are paid in arrears quarterly.

Debt Maturities

Debt outstanding at June 30, 2008 totaled \$4.3 billion with a weighted average interest rate of 5.64% maturing at various dates through 2028. We had \$3.3 billion of unsecured notes, \$493.8 million outstanding on our unsecured lines of credit and \$503.9 million of secured debt outstanding at June 30, 2008. Scheduled principal amortization and maturities of such debt totaled \$264.9 million for the six months ended June 30, 2008.

## Edgar Filing: DUKE REALTY CORP - Form 10-Q

The following is a summary of the scheduled future amortization and maturities of our indebtedness at June 30, 2008 (in thousands, except percentage data):

Year	Future Repayments			Weighted Average Interest Rate of Future Repayments
	Scheduled Amortization	Maturities	Total	
2008	\$ 5,536	\$ 9,940	\$ 15,476	7.03%
2009	10,428	275,000	285,428	7.36%
2010	10,157	662,000	672,157	3.65%
2011	10,231	1,039,930	1,050,161	5.11%
2012	8,278	201,216	209,494	5.89%
2013	8,224	475,000	483,224	6.63%
2014	8,405	272,112	280,517	6.44%
2015	6,955		6,955	6.06%
2016	6,034	490,900	496,934	6.16%
2017	4,761	457,761	462,522	5.94%
2018	3,304	300,000	303,304	6.16%
Thereafter	27,500	50,000	77,500	6.76%
	\$ 109,813	\$ 4,233,859	\$ 4,343,672	5.64%

### Historical Cash Flows

Cash and cash equivalents were \$17.7 million and \$45.5 million at June 30, 2008 and 2007, respectively. The following highlights significant changes in net cash associated with our operating, investing and financing activities (in millions):

	Six Months Ended June 30,	
	2008	2007
Net Cash Provided by Operating Activities	\$ 117.9	\$ 81.5
Net Cash Provided by (Used for) Investing Activities	\$ (255.5)	\$ (50.4)
Net Cash Provided by (Used for) Financing Activities	\$ 107.3	\$ (54.1)

### Operating Activities

Cash flows from operating activities provide the cash necessary to meet normal operational requirements of our Rental Operations and Service Operations activities. The receipt of rental income from Rental Operations continues to provide the primary source of our revenues and operating cash flows. In addition, we develop buildings with the intent to sell them at or soon after completion, which provides another significant source of operating cash flow activity. Highlights of such activities are as follows:

During the six-month period ended June 30, 2008, we incurred Build for Sale Property development costs of \$108.8 million, compared to \$188.8 million for the same period ended June 30, 2007. The difference is reflective of the decreased activity in our held-for-sale pipeline as there were certain large projects under development during the six-month period ended June 30, 2007 that were placed in service shortly thereafter. The pipeline of held-for-sale projects under construction as of June 30, 2008 has anticipated total costs upon completion of \$609.8 million.

We sold two Build for Sale Properties in the first six months of 2008, compared to five such properties sold in the same period in 2007, receiving net proceeds of \$50.8 million and \$76.6 million, respectively. We recognized pre-tax gains of \$6.3 million and \$9.7 million on these sales for the six-month periods ended June 30, 2008 and 2007, respectively.

### Investing Activities

Investing activities are one of the primary uses of our liquidity. Development and acquisition activities typically generate additional rental revenues and provide cash flows for operational requirements. Highlights of significant cash sources and uses are as follows:

Held for rental development costs increased to \$268.2 million for the six-month period ended June 30, 2008 from \$186.9 million for the same period in 2007 as a result of an increase in development activity in 2008. Development costs incurred in the six-month period ended June 30, 2008 were largely related to projects that we started in 2007.

During the first six months of 2008, we paid cash of \$11.3 million for real estate acquisitions, and \$18.0 million for undeveloped land acquisitions, compared to \$81.1 million for real estate acquisitions and \$125.9 million for acquisitions of undeveloped land in the same period in 2007.

Sales of land and depreciated property provided \$69.3 million in net proceeds for the six-month period ended June 30, 2008, compared to \$269.4 million for the same period in 2007. The first six months of 2007 included the sale of an eight building portfolio of office properties in the Cleveland market for net proceeds of \$139.3 million. We continue to dispose of non-strategic and older properties as part of our capital recycling program to fund acquisitions and new development while improving the overall quality of our investment portfolio.

We received financing distributions (as a result of the sale of properties or refinancing) of \$45.7 million from unconsolidated companies for the six-month period ended June 30, 2008, compared to \$195.4 million for the same period in 2007.

### Financing Activities

The following items highlight major fluctuations in net cash flow related to financing activities in the first six months of 2008 compared to the same period in 2007:

In January 2008, we repaid \$125.0 million of senior unsecured notes with an effective interest rate of 3.36% on their scheduled maturity date.

In February 2008, we received net proceeds of approximately \$290.1 million from the issuance of shares of our Series O Cumulative Redeemable Preferred Stock; we had no new preferred equity issuances in the same period in 2007.

We decreased net borrowings on DRLP's \$1.3 billion line of credit by \$56.0 million for the six months ended June 30, 2008, compared to an increase of \$123.0 million for the same period in 2007.

In March 2008, we settled three forward-starting swaps and made a cash payment of \$14.6 million to the counterparties.

In May 2008, we repaid \$100.0 million of senior unsecured notes with an effective interest rate of 6.76% on their scheduled maturity date.

In May 2008, we issued \$325.0 million of senior unsecured notes due in May 2013 with an effective interest rate of 7.36%.

### Contractual Obligations



## Edgar Filing: DUKE REALTY CORP - Form 10-Q

Aside from changes in long-term debt, there have not been material changes in our outstanding commitments since December 31, 2007 as previously discussed in our 2007 Annual Report on Form 10-K. In most cases we may withdraw from land purchase contracts with the sellers only recourse being earnest money deposits already made.

### **Off Balance Sheet Arrangements - Investments in Unconsolidated Companies**

We analyze our investments in joint ventures under FASB Interpretation No. 46(R), *Consolidation of Variable Interest Entities* ( FIN 46(R) ), to determine if the joint venture is a variable interest entity (a VIE , as defined by FIN 46(R)) and would require consolidation. To the extent that our joint ventures do not qualify as VIEs, we further assess under the guidelines of Emerging Issues Task Force ( EITF ) No. 04-5, *Determining Whether a General Partner, or the General Partners as a Group, Controls a Limited*

*Partnership or Similar Entity when the Limited Partners Have Certain Rights* ( EITF 04-5 ); Statement of Position 78-9, *Accounting for Investments in Real Estate Ventures*; Accounting Research Bulletin No. 51, *Consolidated Financial Statements* and SFAS No. 94, *Consolidation of All Majority-Owned Subsidiaries*, to determine if the venture should be consolidated.

We have equity interests in unconsolidated partnerships and joint ventures that own and operate rental properties and hold land for development. The equity method of accounting is used for these investments in which we have the ability to exercise significant influence, but not control, over operating and financial policies. As a result, the assets and liabilities of these joint ventures are not included on our balance sheet.

Our investments in and advances to unconsolidated companies represented approximately 8% of our total assets at both December 31, 2007 and June 30, 2008. The combined revenues of our unconsolidated subsidiaries totaled approximately \$121.0 million and \$101.4 million for the six month periods ended June 30, 2008 and June 30, 2007 respectively. These investments provide us with increased market share and tenant and property diversification. We have guaranteed the repayment of certain secured and unsecured loans of our unconsolidated subsidiaries and the outstanding balances on the guaranteed portion of these loans was approximately \$232.4 million at June 30, 2008.

### **Recent Accounting Pronouncements**

See Notes 2 and 11 in our Financial Statements in Item 1.

### **Item 3. Quantitative and Qualitative Disclosure About Market Risk**

We are exposed to interest rate changes primarily as a result of our line of credit, preferred shares and long-term debt used to maintain liquidity and fund capital expenditures and expansion of our real estate investment portfolio and operations. Our interest rate risk management objective is to limit the impact of interest rate changes on earnings and cash flows and to lower our overall borrowing costs. To achieve our objectives, we borrow primarily at fixed rates and may enter into derivative financial instruments such as interest rate swaps, caps and treasury locks in order to mitigate our interest rate risk on a related financial instrument. We do not enter into derivative or interest rate transactions for speculative purposes. We had two interest rate swaps outstanding as of June 30, 2008 with a combined notional amount of \$23.8 million and a deficit fair value position of \$1.2 million.

Our interest rate risk is monitored using a variety of techniques. The table below presents the principal amounts (in thousands) of the expected annual maturities, weighted average interest rates for the average debt outstanding in the specified period, fair values (in thousands) and other terms required to evaluate the expected cash flows and sensitivity to interest rate changes.

	Remainder of 2008	2009	2010	2011	2012	Thereafter	Total	Fair Value
Fixed rate secured debt	\$ 14,795	\$ 9,718	\$ 9,407	\$ 21,585	\$ 8,665	\$ 430,741	\$ 494,911	\$ 484,610
Weighted average interest rate	7.20%	6.90%	6.83%	7.14%	6.68%	6.05%		
Variable rate secured debt	\$ 680	\$ 710	\$ 750	\$ 785	\$ 830	\$ 5,215	\$ 8,970	\$ 8,970
Weighted average interest rate	2.05%	2.04%	2.02%	2.01%	1.99%	2.31%		
Fixed rate unsecured notes	\$	\$ 275,000	\$ 175,000	\$ 1,021,000	\$ 200,000	\$ 1,675,000	\$ 3,346,000	\$ 3,139,142
Weighted average interest rate	N/A	7.39%	5.37%	5.08%	5.87%	6.35%		
Unsecured lines of credit	\$	\$	\$ 487,000	\$ 6,791	\$	\$	\$ 493,791	\$ 493,487
Rate at June 30, 2008	N/A	N/A	2.97%	3.33%	N/A	N/A		

As the table incorporates only those exposures that exist as of June 30, 2008, it does not consider those exposures or positions that could arise after that date. As a result, our ultimate realized gain or loss with respect to interest rate fluctuations will depend on the exposures that arise during the period, our hedging strategies at that time, and interest rates.

**Item 4. Controls and Procedures**

(a) Evaluation of Disclosure Controls and Procedures

We maintain disclosure controls and procedures that are designed to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms. These disclosure controls and procedures are further designed to ensure that such information is accumulated and communicated to management, including the Chief Executive Officer and the Principal Financial Officer, to allow timely decisions regarding required disclosure.

We carried out an evaluation, under the supervision and with the participation of management, including our Chief Executive Officer and Principal Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rules 13a-15 and 15d-15. Based upon the foregoing, the Chief Executive Officer and Principal Financial Officer concluded that, as of the end of the period covered by this Report, our disclosure controls and procedures are effective in all material respects.

(b) Changes in Internal Control over Financial Reporting

During the six months ended June 30, 2008, there have been no changes in our internal control over financial reporting during the period covered by this report that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

**Part II - Other Information**

**Item 1. Legal Proceedings**

From time to time, we are parties to a variety of legal proceedings and claims arising in the ordinary course of our businesses. While these matters generally are covered by insurance, there is no assurance that our insurance will cover any particular proceeding or claim. We presently believe that all of these proceedings to which we were subject as of June 30, 2008, taken as a whole, will not have a material adverse effect on our liquidity, business, financial condition or results of operations.

**Item 1A. Risk Factors**

In addition to the information set forth in this Report, you also should carefully review and consider the information contained in our other reports and periodic filings that we make with the SEC, including, without limitation the information contained under the caption "Item 1A. Risk Factors" in our Annual Report on Form 10-K for the year ended December 31, 2007, and in our Quarterly Reports on Form 10-Q filed after the date of such Annual Report. Those risk factors could materially affect our business, financial condition and results of operations.

The risks that we describe in our public filings are not the only risks that we face. Additional risks and uncertainties not currently known to us, or that we presently deem to be immaterial, also may materially adversely affect our business, financial condition and results of operations.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds****(a) Unregistered Sales of Equity Securities**

None

**(b) Use of Proceeds**

None

**(c) Issuer Purchases of Equity Securities**

From time to time, we repurchase our common shares under a \$750 million repurchase program that initially was approved by the Board of Directors and publicly announced in October 2001 (the Repurchase Program). In July 2005, the Board of Directors authorized management to purchase up to \$750 million of common shares pursuant to this plan. Under the Repurchase Program, we also execute share repurchases on an ongoing basis associated with certain employee elections under our compensation and benefit programs.

The following table shows the share repurchase activity for each of the three months in the quarter ended June 30, 2008:

Month	Total Number of Shares Purchased (1)	Average Price Paid per Share	Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs
April		\$	
May	31,353	\$ 25.57	31,353
June	2,026	\$ 23.78	2,026
Total	33,379	\$ 25.46	33,379

(1) All 33,379 shares repurchased represent shares swapped to pay the exercise price of stock options.

The number of common shares that may yet be repurchased in the open market to fund shares purchased under our Employee Stock Purchase Plan, as amended, was 81,840 as of June 30, 2008. The approximate dollar value of common shares that may yet be repurchased under the Repurchase Program was \$361.0 million as of June 30, 2008.

**Item 3. Defaults upon Senior Securities**

During the period covered by this Report, we did not default under the terms of any of our material indebtedness, nor has there been any material arrearage of dividends or other material uncured delinquency with respect to any class of our preferred shares.

**Item 4. Submission of Matters to a Vote of Security Holders**

On April 30, 2008, we held our 2008 annual meeting of shareholders (the Annual Meeting). Our shareholders were asked to take action to (a) elect directors to serve on the board of directors until our annual meeting of shareholders in 2009, and (b) ratify the appointment of KPMG LLP to serve as our independent auditors for the fiscal year ending December 31, 2008.

## Edgar Filing: DUKE REALTY CORP - Form 10-Q

At the Annual Meeting, our shareholders elected each of Barrington H. Branch, Geoffrey Button, William Cavanaugh, III, Ngaire E. Cuneo, Charles R. Eitel, Dr. R. Glenn Hubbard, Dr. Martin C. Jischke, L. Ben Lytle, William O. McCoy, Dennis D. Oklak, Jack R. Shaw, and Robert J. Woodward, Jr. to serve as directors for a one-year term. The number of votes cast for and withheld from each of the director nominees was as follows:

NOMINEE	FOR	WITHHELD
Barrington H. Branch	131,759,576	1,746,999
Geoffrey Button	131,483,277	2,023,299
William Cavanaugh III	131,767,103	1,739,472
Ngaire E. Cuneo	131,430,983	2,075,593
Charles R. Eitel	131,775,341	1,731,234
Dr. R. Glenn Hubbard	120,061,893	13,444,682
Dr. Martin C. Jischke	131,705,606	1,800,969
L. Ben Lytle	131,454,410	2,052,165
William O. McCoy	131,436,696	2,069,879
Dennis D. Oklak	131,688,415	1,818,160
Jack R. Shaw	131,776,570	1,730,005
Robert J. Woodward, Jr.	131,790,243	1,716,332

The holders of 131,465,214 shares of our common stock voted **FOR** the ratification of the appointment of KPMG LLP to serve as our independent auditors for the fiscal year ending December 31, 2008, the holders of 1,666,777 shares voted **AGAINST** such appointment, and the holders of 374,582 shares **ABSTAINED** from voting on such matters. As a result, this proposal was approved.

### **Item 5. Other Information**

During the period covered by this Report, there was no information required to be disclosed by us in a Current Report on Form 8-K that was not so reported, nor were there any material changes to the procedures by which our security holders may recommend nominees to our board of directors.

### **Item 6. Exhibits**

#### **(a) Exhibits**

- 3.1(i) Third Restated Articles of Incorporation of Duke Realty Corporation (filed as Exhibit 3.1 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2003, as filed with the SEC on May 13, 2003, File No. 001-09044, and incorporated herein by this reference).
- 3.1(ii) Amendment to the Third Restated Articles of Incorporation of Duke Realty Corporation, establishing the amount, terms and rights of the Company's 6.625% Series J Cumulative Redeemable Preferred Shares (filed as Exhibit 3 to the Company's Current Report on Form 8-K, as filed with the SEC on August 27, 2003, File No. 001-09044, and incorporated herein by this reference).

- 3.1(iii) Amendment to the Third Restated Articles of Incorporation of Duke Realty Corporation, establishing the amount, terms and rights of the Company's 6.5% Series K Cumulative Redeemable Preferred Shares (filed as Exhibit 3 to the Company's Current Report on Form 8-K, as filed with the SEC on February 26, 2004, File No. 001-09044, and incorporated herein by this reference).
- 3.1(iv) Amendment to the Third Restated Articles of Incorporation of Duke Realty Corporation, establishing the amount, terms and rights of the Company's 6.6% Series L Cumulative Redeemable Preferred Shares (filed as Exhibit 3.1 of the Company's Current Report on Form 8-K, as filed with the SEC on November 29, 2004, File No. 001-09044, and incorporated herein by reference).
- 3.1(v) Amendment to the Third Restated Articles of Incorporation of Duke Realty Corporation, amending the Designating Amendment to the Third Restated Articles of Incorporation of Duke Realty Corporation, establishing the amount, terms and rights of the Company's 6.95% Series M Cumulative Redeemable Preferred Shares (filed as Exhibit 3.2 to the Company's Current Report on Form 8-K, as filed with the SEC on July 6, 2006, and incorporated herein by this reference).
- 3.1(vi) Amendment to the Third Restated Articles of Incorporation of Duke Realty Corporation, establishing the amount, terms and rights of the Company's 7.25% Series N Cumulative Redeemable Preferred Shares (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K, as filed with the SEC on July 6, 2006, and incorporated herein by this reference).
- 3.1(vii) Amendment to the Third Restated Articles of Incorporation of Duke Realty Corporation, deleting Exhibits A, D, E, F, H and I and de-designating the related series of preferred shares (filed as Exhibit 3.1(viii) to the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2007, as filed with the SEC on August 7, 2007, File No. 001-09044 and incorporated herein by this reference).
- 3.1(viii) Amendment to the Third Restated Articles of Incorporation of Duke Realty Corporation, deleting Exhibit B and de-designating the related series of preferred shares (filed as Exhibit 3.1(viii) to the Company's Annual Report on Form 10-K for the year ended December 31, 2007, as filed with the SEC on February 29, 2008, File No. 001-09044, and incorporated herein by this reference).
- 3.1(ix) Amendment to the Third Restated Articles of Incorporation of Duke Realty Corporation, establishing the amount, terms and rights of Duke Realty Corporation's 8.375% Series O Cumulative Redeemable Preferred Shares (filed as Exhibit 3.1 to the Company's Registration Statement on Form 8-A, as filed with the SEC on February 22, 2008, File No. 001-09044, and incorporated herein by this reference).
- 3.2(i) Third Amended and Restated Bylaws of Duke Realty Corporation (filed as Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2003, as filed with the SEC on May 13, 2003, File No. 001-09044, and incorporated herein by this reference).

- 3.2(ii) Amendment No. 1 to the Third Amended and Restated By-Laws of Duke Realty Corporation (filed as Exhibit 3.1 to the Company's Current Report on Form 8-K, as filed with the SEC on February 7, 2008, File No. 001-09044, and incorporated herein by this reference).
- 4.1 Fourth Supplemental Indenture, dated as of May 8, 2008, by and between Duke Realty Limited Partnership and The Bank of New York Trust Company, N.A. (as successor to J.P. Morgan Trust Company, National Association), including the form of global note evidencing the 6.25% Senior Notes due 2013 (incorporated by reference to Exhibit 4.1 to the Current Report on Form 8-K of Duke Realty Limited Partnership, filed with the Commission on May 8, 2008).
- 11.1 Statement Regarding Computation of Earnings.\*\*
- 12.1 Ratio of Earnings to Combined Fixed Charges and Preferred Stock Dividends.\*
- 31.1 Rule 13a-14(a) Certification of the Principal Executive Officer and Principal Financial Officer.\*
- 32.1 Section 1350 Certification of the Principal Executive Officer and Principal Financial Officer.\*

\* Filed herewith.

\*\* Data required by Statement of Financial Accounting Standard No.128, *Earnings per Share*, is provided in Note 6 to the Consolidated Financial Statements included in this report.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 6, 2008

DUKE REALTY CORPORATION

/s/ Dennis D. Oklak  
Dennis D. Oklak  
Chairman and Chief Executive Officer  
(Principal Executive Officer and  
Principal Financial Officer)

/s/ Mark Denien  
Mark Denien  
Senior Vice President, Corporate Controller  
(Principal Accounting Officer)