

PUBLIX SUPER MARKETS INC

Form 10-K

February 27, 2009

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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 10-K**

x **ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the fiscal year ended December 27, 2008

.. **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission File Number 0-00981

**PUBLIX SUPER MARKETS, INC.**

(Exact name of Registrant as specified in its charter)

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**Florida**  
(State of Incorporation)

**59-0324412**  
(I.R.S. Employer Identification No.)

**3300 Publix Corporate Parkway**  
**Lakeland, Florida**  
(Address of principal executive offices)

**33811**  
(Zip code)

**Registrant's telephone number, including area code: (863) 688-1188**

**SECURITIES REGISTERED PURSUANT TO SECTION 12(b) OF THE ACT: None**

**SECURITIES REGISTERED PURSUANT TO SECTION 12(g) OF THE ACT:**

**Common Stock \$1.00 Par Value**

Indicate by check mark if the Registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes  No

Indicate by check mark if the Registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act. Yes  No

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of Registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

The aggregate market value of the voting stock held by non-affiliates of the Registrant was approximately \$8,135,662,000 as of June 27, 2008, the last trading day of the Registrant's most recently completed second fiscal quarter.

The number of shares of Registrant's common stock outstanding as of February 6, 2009 was 788,475,000.

**DOCUMENTS INCORPORATED BY REFERENCE**

The information required by Part III of this report, to the extent not set forth herein, is incorporated by reference from the Proxy Statement solicited for the 2009 Annual Meeting of Stockholders to be held on April 14, 2009.



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**Table of Contents****PART I****Item 1. Business**

Publix Super Markets, Inc. and its wholly owned subsidiaries (the Company) are in the primary business of operating retail food supermarkets in Florida, Georgia, South Carolina, Alabama and Tennessee. The Company has no other significant lines of business or industry segments.

***Merchandising and manufacturing***

The Company sells grocery, health and beauty care, general merchandise, pharmacy, floral and other products and services. The percentage of consolidated sales by merchandise category for 2008, 2007 and 2006 was as follows:

|         | 2008 | 2007 | 2006 |
|---------|------|------|------|
| Grocery | 85%  | 85%  | 85%  |
| Other   | 15%  | 15%  | 15%  |
|         | 100% | 100% | 100% |

The Company's lines of merchandise include a variety of nationally advertised and private label brands, as well as unbranded grocery merchandise such as produce, meat and seafood. The Company receives the food and non-food products it distributes from many sources. These products are delivered to the supermarkets through Company distribution centers or directly from the suppliers and are generally available in sufficient quantities to enable the Company to adequately satisfy its customers. Approximately 70% of the total cost of products purchased is delivered to the supermarkets through the Company distribution centers. The Company believes that its sources of supply of these products and raw materials used in manufacturing are adequate for its needs and that it is not dependent upon a single supplier or relatively few suppliers. Private label items are produced in the Company's dairy, bakery and deli manufacturing facilities or are manufactured for the Company by outside suppliers.

The Company has experienced no significant changes in the kinds of products sold or in its methods of distribution since the beginning of the fiscal year.

***Store operations***

The Company operated 993 supermarkets at the end of 2008, compared with 926 at the beginning of the year. In 2008, 79 supermarkets were opened (including replacement supermarkets), 12 supermarkets were closed and 93 supermarkets were remodeled. Of the supermarkets closed, 10 were replaced in 2008, one will be replaced in a subsequent period and one will not be replaced. The net increase in square footage was 3.4 million square feet or 8.1% in 2008. At the end of 2008, the Company had 713 supermarkets located in Florida, 176 in Georgia, 42 in South Carolina, 37 in Alabama and 25 in Tennessee. Also, as of year end, the Company had 12 supermarkets under construction in Florida, five in Georgia, two in Alabama and two in Tennessee.

***Competition***

The Company is engaged in the highly competitive retail food industry. Competition is based primarily on price, quality of goods and service, convenience, product mix and store location. The Company's primary competition throughout its market areas is with several national and regional supermarket chains, independent supermarkets, supercenters, membership warehouse clubs, mass merchandisers, dollar stores, drug stores, specialty food stores, restaurants and convenience stores. The Company anticipates continued competitor format innovation and location additions in 2009.

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### ***Working capital***

The Company's working capital at the end of 2008 consisted of \$2,050.7 million in current assets and \$1,817.8 million in current liabilities. Normal operating fluctuations in these balances can result in changes to cash flow from operating activities presented in the consolidated statements of cash flows that are not necessarily indicative of long-term operating trends. There are no unusual industry practices or requirements relating to working capital items.

### ***Seasonality***

The influx of winter residents to Florida and increased purchases of food during the traditional Thanksgiving, Christmas and Easter holidays typically result in seasonal sales increases between November and April of each year.

### ***Employees***

The Company had 144,000 employees at the end of 2008, 70,000 on a full-time basis and 74,000 on a part-time basis. By comparison, the Company had 144,000 employees at the end of 2007, 68,000 on a full-time basis and 76,000 on a part-time basis. The Company considers its employee relations to be good.

### ***Environmental matters***

Compliance by the Company with federal, state and local environmental protection laws during 2008 had no material effect upon capital expenditures, results of operations or the competitive position of the Company.

### ***Company information***

This Annual Report on Form 10-K and the 2009 Proxy Statement will be mailed on or about March 12, 2009 to stockholders of record as of the close of business on February 6, 2009. These reports as well as Quarterly Reports on Form 10-Q, Current Reports on Form 8-K and any amendments to those reports may also be obtained electronically, free of charge, through the Company's website at [www.publix.com/stock](http://www.publix.com/stock).

## **Item 1A. Risk Factors**

In addition to the other information contained in this Form 10-K, the following risk factors should be considered carefully in evaluating the Company's business. The Company's financial condition and results of operations could be materially adversely affected by any of these risks. Additional risks not presently known to the Company or that the Company currently deems immaterial may also impair its operations.

### ***Increased competition and low profit margins could adversely affect the Company.***

The retail food industry in which the Company operates is highly competitive with low profit margins. The Company's competitors include national and regional supermarket chains, independent supermarkets, supercenters, membership warehouse clubs, mass merchandisers, dollar stores, drug stores, specialty food stores, restaurants and convenience stores. The Company's ability to attract and retain customers is based primarily on price, quality of goods and service, convenience, product mix and store location. The Company believes it will face increased competition in the future from all of these competitors and its financial condition and results of operations could be impacted by the pricing, purchasing, advertising or promotional decisions made by its competitors.

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### ***General economic conditions that impact consumer spending could adversely affect the Company.***

The Company's results of operations are sensitive to changes in general economic conditions that impact consumer spending. The adverse changes in current economic conditions, including rising unemployment, the downturn of the housing market and the instability of the credit markets, have caused a reduction in consumer spending. Other conditions that could also affect disposable consumer income include increases in tax rates, increases in fuel and energy costs, the impact of natural disasters or acts of terrorism, and other factors. This reduction in the level of consumer spending could cause customers to purchase lower-priced items or to shift spending to lower-priced competitors, which could adversely affect the Company's financial condition and results of operations.

### ***Increased labor costs could adversely affect the Company.***

The Company's operations tend to be more labor intensive than some of its competitors due to the additional customer service offered in its supermarkets. Consequently, uncertain labor markets, government mandated increases in the minimum wage or other benefits, an increased proportion of full-time employees and increased costs of health care and other benefits could result in an increase in labor costs, which could adversely affect the Company's financial condition and results of operations.

### ***Failure to execute on the Company's core strategies could adversely affect the Company.***

The Company's core strategies focus on customer service, product quality, shopping environment, competitive pricing and convenient locations. The Company has implemented several strategic business and technology initiatives as part of the execution of these core strategies. The Company believes these core strategies and related strategic initiatives differentiate it from its competition and present opportunities for increased market share and sustained financial growth. Failure to execute on these core strategies could adversely affect the Company's financial condition and results of operations.

### ***Failure to identify and obtain or retain suitable supermarket sites could adversely affect the Company.***

The Company's ability to obtain sites for new supermarkets and, to a lesser extent, acquire existing supermarket locations is dependent on identifying and entering into lease or purchase agreements on commercially reasonable terms for properties that are suitable for its needs. If the Company fails to identify suitable sites and enter into lease or purchase agreements on a timely basis for any reason, including competition from other companies seeking similar sites, the Company's growth could be adversely affected because it may be unable to open new supermarkets as anticipated. Similarly, its business could be adversely affected if it is unable to renew the leases on its existing supermarkets on commercially reasonable terms.

### ***Disruptions in information technology systems could adversely affect the Company.***

The Company is dependent on complex information technology systems to operate its business, enhance customer service, improve the efficiency of its supply chain and increase employee efficiency. The Company's information technology systems are subject to damage or interruption from power outages, computer and telecommunications failures, computer viruses, security breaches, including breaches of transaction processing that could result in the compromise of confidential customer data, catastrophic events and user errors. Any disruptions in these systems due to security breaches, internal failures of technology, severe damage to the data center or large scale external interruptions in technology infrastructure could have an adverse impact on the Company's financial condition and results of operations.

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***Unexpected changes in the insurance market or factors affecting self-insurance reserve estimates could adversely affect the Company.***

The Company uses a combination of insurance and self-insurance to provide for potential liability for workers' compensation, fleet and general liability, property, directors and officers liability and employee benefits. Due to current uncertainties in the insurance market, there is no assurance that the Company will be able to continue to maintain such insurance or obtain comparable insurance at a reasonable cost. Self-insurance reserves are determined based on actual claims experience and an estimate of claims incurred but not reported, including, where necessary, actuarial studies. Actuarial projections of losses are subject to a high degree of variability caused by, but not limited to, such factors as future interest and inflation rates, future economic conditions, litigation trends and benefit level changes. The Company's financial condition and results of operations could be adversely affected by claims and other expenses related to such plans if future occurrences and claims differ from these assumptions and historical trends.

***Product liability claims, product recalls and the resulting unfavorable publicity could adversely affect the Company.***

The packaging, marketing, distribution and sale of food and drug products purchased from others or manufactured by the Company entails an inherent risk of product liability claims, product recall and the resulting adverse publicity. Such products may contain contaminants that may be inadvertently distributed by the Company. These contaminants may, in certain cases, result in illness, injury or death if processing at the consumer level does not eliminate the contaminants. Even an inadvertent shipment of adulterated products is a violation of law and may lead to a product recall and/or an increased risk of exposure to product liability claims. There can be no assurance that such claims will not be asserted against the Company or that the Company will not be obligated to perform such a recall in the future. If a product liability claim is successful, the Company's insurance may not be adequate to cover all liabilities it may incur, and it may not be able to continue to maintain such insurance or obtain comparable insurance at a reasonable cost. If the Company does not have adequate insurance or contractual indemnification available, product liability claims relating to defective products could have an adverse effect on the Company's ability to successfully market its products and on the Company's financial condition and results of operations. In addition, even if a product liability claim is not successful or is not fully pursued, the adverse publicity surrounding any assertion that the Company's products caused illness or injury could have an adverse effect on the Company's reputation with existing and potential customers and on the Company's financial condition and results of operations.

***Unfavorable changes in, failure to comply with or increased costs to comply with environmental laws and regulations could adversely affect the Company.***

The Company is subject to federal, state and local laws and regulations that govern activities that may have adverse environmental effects and impose liabilities for the costs of cleaning up and certain damages arising from sites of past spills, disposals or other releases of hazardous materials. Under applicable environmental laws, the Company may be responsible for the remediation of environmental conditions and may be subject to associated liabilities relating to its supermarkets and other facilities regardless of whether the Company leases, subleases or owns the supermarkets or other facilities and regardless of whether such environmental conditions were created by the Company or a prior owner or tenant. The costs of investigation, remediation or removal of environmental conditions may be substantial. There can be no assurance that environmental conditions relating to prior, existing or future sites will not adversely affect the Company's financial condition and results of operations through, for instance, business interruption, cost of remediation or adverse publicity.



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### ***Unfavorable changes in, failure to comply with or increased costs to comply with laws and regulations could adversely affect the Company.***

In addition to environmental laws and regulations, the Company is subject to federal, state and local laws and regulations relating to, among other things, product safety, zoning, land use, workplace safety, public health, accessibility and restrictions on the sale of various products including alcoholic beverages, tobacco and drugs. The Company is also subject to laws governing its relationship with employees, including minimum wage requirements, overtime, labor, working conditions, disabled access and work permit requirements. Compliance with, or changes in, these laws, as well as passage of new laws, could adversely affect the Company's financial condition and results of operations. In addition, changes in accounting standards could impact the Company's financial statements.

### ***Unfavorable results of legal proceedings could adversely affect the Company.***

The Company is a party in various legal claims and actions considered in the normal course of business including labor and employment, personal injury, intellectual property and other issues. Although not currently anticipated by management, the results of pending or future proceedings could adversely affect the Company's financial condition and results of operations.

### **Item 1B. Unresolved Staff Comments**

None

### **Item 2. Properties**

At year end, the Company operated approximately 45.7 million square feet of supermarket space. The Company's supermarkets vary in size. Current supermarket prototypes range from 28,000 to 61,000 square feet. Supermarkets are often located in strip shopping centers where the Company is the anchor tenant. The majority of the Company's supermarkets are leased. Substantially all of these leases will expire during the next 20 years. However, in the normal course of business, it is expected that the leases will be renewed or replaced by leases on other properties. Both the building and land are owned at 88 locations. The building is owned while the land is leased at 41 other locations.

The Company supplies its supermarkets from eight primary distribution centers located in Lakeland, Miami, Jacksonville, Sarasota, Orlando, Deerfield Beach and Boynton Beach, Florida, and Lawrenceville, Georgia. The Company operates six manufacturing facilities including three dairy plants located in Lakeland and Deerfield Beach, Florida, and Lawrenceville, Georgia, two bakery plants located in Lakeland, Florida and Atlanta, Georgia and a deli plant located in Lakeland, Florida.

The Company's corporate offices, primary distribution centers and manufacturing facilities are owned with no outstanding debt. The Company's properties are well maintained, in good operating condition and suitable and adequate for operating its business.

### **Item 3. Legal Proceedings**

The Company is a party in various legal claims and actions considered in the normal course of business. In the opinion of management, the ultimate resolution of these legal proceedings will not have a material adverse effect on the Company's financial condition, results of operations or cash flows.

### **Item 4. Submission of Matters to a Vote of Security Holders**

None

**Table of Contents****EXECUTIVE OFFICERS OF THE COMPANY**

| <b>Name</b>            | <b>Age</b> | <b>Position</b>                                      | <b>Served as<br/>Officer of<br/>Company<br/>Since</b> |
|------------------------|------------|--|---|
| John A. Attaway, Jr.   | 50         | Senior Vice President, General Counsel and Secretary | 2000  |
| Hoyt R. Barnett        | 65         | Vice Chairman  | 1977  |
| David E. Bornmann      | 51         | Vice President                                       | 1998  |
| David E. Bridges       | 59         | Vice President                                       | 2000  |
| Scott E. Brubaker      | 50         | Vice President                                       | 2005  |
| William E. Crenshaw    | 58         | Chief Executive Officer                              | 1990  |
| G. Gino DiGrazia       | 46         | Vice President and Controller                        | 2002  |
| Laurie Z. Douglas      | 45         | Senior Vice President and Chief Information Officer  | 2006  |
| David S. Duncan        | 55         | Vice President                                       | 1999  |
| Sandra J. Estep        | 49         | Vice President and Controller                        | 2002  |
| William V. Fauerbach   | 62         | Vice President                                       | 1997  |
| John R. Frazier        | 59         | Vice President                                       | 1997  |
| Linda S. Hall          | 49         | Vice President                                       | 2002  |
| M. Clayton Hollis, Jr. | 52         | Vice President                                       | 1994  |
| John T. Hrabusa        | 53         | Senior Vice President                                | 2004  |
| Mark R. Irby           | 53         | Vice President                                       | 1989  |
| Randall T. Jones, Sr.  | 46         | President  | 2003  |

**Table of Contents****EXECUTIVE OFFICERS OF THE COMPANY**

| <b>Name</b>               | <b>Age</b> | <b>Position</b>                        | <b>Served as<br/>Officer of<br/>Company<br/>Since</b> |
|---------------------------|------------|--|---|
| Linda S. Kane             | 43         | Vice President and Assistant Secretary | 2000  |
| Thomas M. McLaughlin      | 58         | Vice President                         | 1994  |
| Sharon A. Miller          | 65         | Assistant Secretary                    | 1992  |
| Dale S. Myers             | 56         | Vice President                         | 2001  |
| Alfred J. Ottolino        | 43         | Vice President                         | 2004  |
| David P. Phillips         | 49         | Chief Financial Officer and Treasurer  | 1990  |
| James H. Rhodes II        | 64         | Vice President                         | 1995  |
| Charles B. Roskovich, Jr. | 47         | Vice President                         | 2008  |
| Marc H. Salm              | 48         | Vice President                         | 2008  |
| Richard J. Schuler II     | 53         | Vice President                         | 2000  |
| Michael R. Smith          | 49         | Vice President                         | 2005  |

The retirement of James H. Rhodes II is effective March 1, 2009.

The terms of all officers expire in May 2009 or upon the election of their successors.

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| <b>Name</b>            | <b>Business Experience During Last Five Years</b>   |
|------------------------|---|
| John A. Attaway, Jr.   | General Counsel and Secretary of the Company to January 2005, Senior Vice President, General Counsel and Secretary thereafter.  |
| Hoyt R. Barnett        | Vice Chairman of the Company and Trustee of the Employee Stock Ownership Plan.  |
| David E. Bornmann      | Vice President of the Company.  |
| David E. Bridges       | Vice President of the Company.  |
| Scott E. Brubaker      | Regional Director of Retail Operations of the Company to July 2005, Vice President thereafter.  |
| William E. Crenshaw    | President of the Company to March 2008, Chief Executive Officer thereafter.   |
| G. Gino DiGrazia       | Vice President and Controller of the Company.   |
| Laurie Z. Douglas      | Senior Vice President and Chief Information Officer of Kinko's, Inc. to February 2004, Senior Vice President and Chief Information Officer of FedEx Kinko's Office and Print Center, Inc. to January 2006, Senior Vice President and Chief Information Officer of the Company thereafter. |
| David S. Duncan        | Vice President of the Company.  |
| Sandra J. Estep        | Vice President and Controller of the Company.   |
| William V. Fauerbach   | Vice President of the Company.  |
| John R. Frazier        | Vice President of the Company.  |
| Linda S. Hall          | Vice President of the Company.  |
| M. Clayton Hollis, Jr. | Vice President of the Company.  |
| John T. Hrabusa        | Vice President of Office Depot, Inc. to March 2004, Vice President of the Company to January 2005, Senior Vice President thereafter.  |
| Mark R. Irby           | Vice President of the Company.  |
| Randall T. Jones, Sr.  | Vice President of the Company to July 2005, Senior Vice President to March 2008, President thereafter.  |

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| <b>Name</b>               | <b>Business Experience During Last Five Years</b>   |
|---------------------------|---|
| Linda S. Kane             | Vice President and Assistant Secretary of the Company.  |
| Thomas M. McLaughlin      | Vice President of the Company.  |
| Sharon A. Miller          | Executive Director Publix Super Markets Charities, Inc. and Assistant Secretary of the Company.   |
| Dale S. Myers             | Vice President of the Company.  |
| Alfred J. Ottolino        | Vice President of Winn-Dixie Stores, Inc. to March 2004, Vice President of the Company thereafter.  |
| David P. Phillips         | Chief Financial Officer and Treasurer of the Company.   |
| James H. Rhodes II        | Vice President of the Company.  |
| Charles B. Roskovich, Jr. | Regional Director of Retail Operations of the Company to January 2008, Vice President thereafter.   |
| Marc H. Salm              | Director and Counsel of Risk Management of the Company to June 2008, Vice President thereafter.   |
| Richard J. Schuler II     | Vice President of the Company.  |
| Michael R. Smith          | Director of Deli and Bakery Manufacturing of the Company to July 2004, Director of Fresh Product Manufacturing to July 2005, Vice President thereafter. |

**Table of Contents****PART II****Item 5. Market for the Registrant's Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities****(a) Market Information**

The Company's common stock is not traded on any public stock exchange. Therefore, substantially all transactions of the Company's common stock have been among the Company, its employees, former employees, their families and the benefit plans established for the Company's employees. The Company's common stock is made available for sale only to the Company's current employees through the Company's Employee Stock Purchase Plan (ESPP) and 401(k) Plan. In addition, common stock is made available under the Employee Stock Ownership Plan (ESOP). Common stock is also made available for sale to members of the Company's Board of Directors through the Non-Employee Directors Stock Purchase Plan (Directors Plan). The Company currently repurchases common stock subject to certain terms and conditions. The ESPP, 401(k) Plan, ESOP and Directors Plan each contain provisions prohibiting any transfer for value without the owner first offering the common stock to the Company. The Company serves as the registrar and stock transfer agent for its common stock.

Because there is no trading of the Company's common stock on a public stock exchange, the market price of the Company's common stock is determined by the Board of Directors. The Board of Directors considers, among other things, the Company's financial performance and the financial and stock market performance of comparable companies. The market prices for the Company's common stock for 2008 and 2007 were as follows:

|                     | 2008     | 2007  |
|---------------------|----------|-------|
| January - February  | \$ 20.80 | 19.60 |
| March - April       | 20.70    | 19.90 |
| May - July          | 19.45    | 20.90 |
| August - October    | 19.70    | 20.90 |
| November - December | 17.90    | 20.80 |

**(b) Approximate Number of Equity Security Holders**

As of February 6, 2009, the approximate number of holders of the Company's common stock was 120,000.

**(c) Dividends**

The Company paid an annual cash dividend of \$0.44 per share of common stock in 2008 and \$0.40 per share in 2007. Payment of dividends is within the discretion of the Company's Board of Directors and depends on, among other factors, net earnings, capital requirements and the financial condition of the Company. It is believed that comparable cash dividends will be paid in the future.

**Table of Contents****(d) Purchases of Equity Securities by the Issuer****Issuer Purchases of Equity Securities**

Shares of common stock repurchased by the Company during the three months ended December 27, 2008 were as follows (amounts are in thousands, except per share amounts):

| <b>Period</b>                               | <b>Total<br/>Number of<br/>Shares<br/>Purchased</b> | <b>Average<br/>Price<br/>Paid per<br/>Share</b> | <b>Total<br/>Number of<br/>Shares<br/>Purchased as<br/>Part of Publicly<br/>Announced<br/>Plans or<br/>Programs <sup>(1)</sup></b> | <b>Approximate<br/>Dollar Value<br/>of Shares<br/>that May Yet Be<br/>Purchased Under<br/>the Plans or<br/>Programs <sup>(1)</sup></b> |
|---|---|---|--|--|
| September 28, 2008 through November 1, 2008 | 10,061  | \$ 19.70  | N/A  | N/A  |
| November 2, 2008 through November 29, 2008  | 6,786   | 17.90   | N/A  | N/A  |
| November 30, 2008 through December 27, 2008 | 3,018   | 17.90   | N/A  | N/A  |
| Total                                       | 19,865  | \$ 18.81  | N/A  | N/A  |

- (1) Common stock is made available for sale only to the Company's current employees through the Company's ESPP and 401(k) Plan. In addition, common stock is made available under the ESOP. Common stock is also made available for sale to members of the Company's Board of Directors through the Directors Plan. The Company currently repurchases common stock subject to certain terms and conditions. The ESPP, 401(k) Plan, ESOP and Directors Plan each contain provisions prohibiting any transfer for value without the owner first offering the common stock to the Company.

The Company's common stock is not traded on any public stock exchange. The amount of common stock offered to the Company for repurchase is not within the control of the Company, but is at the discretion of the stockholders. The Company does not believe that these repurchases of its common stock are within the scope of a publicly announced plan or program (although the terms of the plans discussed above have been communicated to the participants). Thus, the Company does not believe that it has made any repurchases during the three months ended December 27, 2008 required to be disclosed in the last two columns of the table.

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**(e) Performance Graphs**

The following performance graph sets forth the Company's cumulative total stockholder return during the five years ended December 27, 2008, compared to the cumulative total return on the S&P 500 Index and a custom Peer Group Index including retail food supermarket companies<sup>(1)</sup>. The Peer Group Index is weighted based on the various companies' market capitalization. The comparison assumes \$100 was invested at the end of 2003 in the Company's common stock and in each of the related indices and assumes reinvestment of dividends.

The Company's common stock is valued as of the end of each fiscal quarter. After the end of a quarter, however, shares continue to be traded at the prior valuation until the new valuation is received. The cumulative total return for the companies represented in the S&P 500 Index and the custom Peer Group Index is based on those companies' calendar year end trading price. The following performance graph is based on the Company's trading price at fiscal year end based on its market price as of the prior fiscal quarter. Because the Company's fiscal year end valuation of the Company's shares is effective after the date this document is to be filed with the Securities and Exchange Commission, a performance graph based on the fiscal year end valuation (market price as of March 1, 2009) is not presented below. Rather, for comparative purposes, a performance graph based on the fiscal year end valuation is provided in the 2009 Proxy Statement.

**Comparison of Five-Year Cumulative Return Based Upon Year End Trading Price**

- (1) Companies included in the Peer Group are: A&P, Ahold, Albertson's Inc. (Albertson's is included for 2003 to 2005, but is no longer publicly traded), Delhaize Group, Kroger, Safeway, Supervalu, Weis Markets and Winn-Dixie (Winn-Dixie is included through December 2005 as the company filed for Chapter 11 bankruptcy protection. Winn-Dixie's new common stock is not included for 2006 but is included for 2007 and 2008).



**Table of Contents****Item 6. Selected Financial Data**

|   | 2008          | 2007       | 2006       | 2005       | 2004       |
|---|---------------|------------|------------|------------|------------|
| <b>Sales:</b>                           |               |            |            |            |            |
| Sales                                   | \$ 23,929,064 | 23,016,568 | 21,654,774 | 20,589,130 | 18,554,486 |
| Percent increase                        | 4.0%          | 6.3%       | 5.2%       | 11.0%      | 10.7%      |
| Comparable store sales percent increase | 1.3%          | 4.3%       | 5.2%       | 5.4%       | 5.7%       |
| <b>Earnings:</b>                        |               |            |            |            |            |
| Gross profit <sup>(1)</sup>             | \$ 6,442,241  | 6,210,739  | 5,842,817  | 5,529,450  | 4,976,746  |
| Earnings before income tax expense      | \$ 1,651,412  | 1,817,573  | 1,687,553  | 1,550,738  | 1,295,011  |
| Net earnings                            | \$ 1,089,770  | 1,183,925  | 1,097,209  | 989,156    | 819,383    |
| Net earnings as a percent of sales      | 4.55%         | 5.14%      | 5.07%      | 4.80%      | 4.42%      |
| <b>Common stock:<sup>(2)</sup></b>      |               |            |            |            |            |
| Weighted average shares outstanding     | 818,248       | 840,523    | 849,815    | 860,196    | 883,879    |
| Basic and diluted earnings per share    | \$ 1.33       | 1.41       | 1.29       | 1.15       | 0.93       |
| Cash dividends per share                | \$ 0.44       | 0.40       | 0.20       | 0.14       | 0.09       |
| <b>Financial data:</b>                  |               |            |            |            |            |
| Capital expenditures                    | \$ 1,289,707  | 683,290    | 481,247    | 338,946    | 403,373    |
| Working capital                         | \$ 232,809    | 319,826    | 211,219    | 236,488    | 221,583    |
| Current ratio                           | 1.13          | 1.18       | 1.12       | 1.13       | 1.13       |
| Total assets                            | \$ 8,089,672  | 8,053,157  | 7,393,086  | 6,727,223  | 5,964,271  |
| Stockholders' equity                    | \$ 5,643,298  | 5,642,186  | 4,974,865  | 4,205,774  | 3,585,716  |
| <b>Supermarkets</b>                     | 993           | 926        | 892        | 875        | 850        |

NOTE: Amounts are in thousands, except per share amounts and number of supermarkets. Fiscal year 2005 includes 53 weeks. All other years include 52 weeks.

- (1) Gross profit represents sales less cost of merchandise sold as reported in the consolidated statements of earnings.  
(2) Restated to give retroactive effect for 5-for-1 stock split in July 2006.

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### **Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations**

#### **Overview**

The Company is primarily engaged in the retail food industry, operating supermarkets in Florida, Georgia, South Carolina, Alabama and Tennessee. The Company has no other significant lines of business or industry segments. As of December 27, 2008, the Company operated 993 supermarkets including 713 located in Florida, 176 in Georgia, 42 in South Carolina, 37 in Alabama and 25 in Tennessee. The Company opened 59 supermarkets in Florida, eight in Alabama, six in Georgia, five in Tennessee and one in South Carolina during 2008. The Company closed 12 supermarkets in 2008. Of the supermarkets closed, 10 were replaced in 2008, one will be replaced in a subsequent period and one will not be replaced.

The Company's revenues are earned and cash is generated as merchandise is sold to customers. Income is earned by selling merchandise at price levels that produce sales revenues in excess of cost of merchandise sold and operating and administrative expenses. The Company has generally been able to increase revenues and net earnings from year to year. Further, the Company has generally been able to meet its cash requirements from internally generated funds without the need to generate cash through debt financing. The Company's year end cash balances are significantly impacted by capital expenditures, investment transactions, stock repurchases and payment of the annual cash dividend.

The Company sells a variety of merchandise to generate revenues. This merchandise includes grocery (including dairy, produce, deli, bakery, meat and seafood), health and beauty care, general merchandise, and other products and services. Most of the Company's supermarkets also have pharmacy and floral departments. Merchandise includes a mix of nationally advertised and private label brands. The Company's private label brands play an increasingly important role in its merchandising strategy.

As of December 27, 2008, the Company also operated 10 convenience stores, 73 liquor stores and 41 Crispers restaurants. All liquor stores and Crispers restaurants are located in Florida. Seven convenience stores are located in Florida, two in Georgia and one in Tennessee.

#### **Operating Environment**

The Company is engaged in the highly competitive retail food industry. Competition is based primarily on price, quality of goods and service, convenience, product mix and store location. In addition, the Company competes with other retailers for additional retail site locations. The Company competes with retailers as well as other labor market competitors in attracting and retaining quality employees. The Company's primary competition throughout its market areas is with several national and regional traditional supermarket chains, independent supermarkets and specialty food stores, as well as non-traditional competition such as supercenters, membership warehouse clubs, mass merchandisers, dollar stores, drug stores, restaurants and convenience stores. As a result of the highly competitive environment, traditional supermarkets, including the Company, face business challenges. There has been a trend in recent years for traditional supermarkets to lose market share to non-traditional competition. The success of the Company, in particular its ability to retain its customers, depends on its ability to meet the business challenges created by this competitive environment.

In order to meet the competitive challenges facing the Company, management continues to focus on the Company's core strategies, including customer service, product quality, shopping environment, competitive pricing and convenient locations. The Company has implemented several strategic business and technology initiatives as part of the execution of these core strategies. The Company believes these core strategies and related strategic initiatives differentiate it from its competition and present opportunities for increased market share and sustained financial growth.

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**Table of Contents****Liquidity and Capital Resources**

Cash and cash equivalents, short-term investments and long-term investments totaled \$2,038.4 million as of December 27, 2008, as compared with \$2,932.3 million and \$2,621.6 million as of December 29, 2007 and December 30, 2006, respectively. The decrease in cash and cash equivalents, short-term investments and long-term investments was primarily related to the acquisition of the assets of 49 supermarket locations in Florida from Albertson's LLC (Albertson's) and the repurchase of Company common stock.

Beginning in February 2008, as a result of the liquidity issues experienced in the global credit and capital markets, auctions for auction rate securities (ARS) held by the Company failed. An auction fails when secondary market makers withdraw from the auction process that provides rate resets and liquidity. However, a failed auction does not represent a default by the issuer. The underlying issuers of the ARS held by the Company have high credit ratings and continue to pay interest in accordance with the terms of the underlying security. Liquidity is limited, however, until there is a successful auction or the issuers call the securities. Because of the absence of a liquid market, the Company reclassified its ARS from short-term to long-term investments in the Company's 2008 consolidated balance sheets. Due to the quality of the ARS held and the Company's ability to maintain the securities, the Company does not expect the valuation of these securities to be impacted by the secondary market issues. In addition, all of the Company's sales or issuer calls of ARS have been at cost. Therefore, no impairment charges have been recorded for ARS as of December 27, 2008. The Company had ARS totaling \$14.9 million as of December 27, 2008 as compared with \$132.5 million as of December 29, 2007.

***Net cash provided by operating activities***

Net cash provided by operating activities was \$1,772.9 million for 2008, as compared with \$1,756.7 million and \$1,629.4 million for 2007 and 2006, respectively. As a result of Hurricane Wilma that occurred during the fourth quarter of 2005, the Company received an extension on its federal income tax payment due December 15, 2005 until February 28, 2006. The delay in this tax payment decreased net cash provided by operating activities by approximately \$95 million during 2006. Any net cash in excess of the amount needed for current operations is invested in short-term and long-term investments.

***Net cash used in investing activities***

Net cash used in investing activities was \$441.0 million for 2008, as compared with \$852.3 million and \$1,229.2 million for 2007 and 2006, respectively. The primary use of net cash in investing activities for 2008 was funding capital expenditures. Capital expenditures for 2008 totaled \$1,289.7 million. These expenditures were incurred in connection with the opening of 67 net new supermarkets and remodeling 93 supermarkets. Net new supermarkets included 79 new supermarkets opened (including 11 replacement supermarkets) and 12 supermarkets closed. Replacement supermarkets opened in 2008 replaced one supermarket closed in 2007 and 10 of the 12 supermarkets closed in 2008. Of the remaining supermarkets closed in 2008, one will be replaced in a subsequent period and the other will not be replaced. New supermarkets opened include 24 of the 49 Florida supermarket locations acquired from Albertson's for \$498.0 million on September 8, 2008. Net new supermarkets added an additional 3.4 million square feet in 2008, an 8.1% increase. Expenditures were also incurred for the construction of a second data center, new or enhanced information technology hardware and applications and emergency backup generators. For the same period, the proceeds from the sale and maturity of investments, net of the payment for such investments, was \$838.6 million.

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The primary use of net cash in investing activities for 2007 was funding capital expenditures and net increases in investments. Capital expenditures totaled \$683.3 million. These expenditures were primarily incurred in connection with the opening of 34 net new supermarkets and remodeling 97 supermarkets. Net new supermarkets included 44 new supermarkets opened (including 10 replacement supermarkets) and 10 supermarkets closed. Replacement supermarkets opened in 2007 replaced one supermarket closed in 2006 and nine of the 10 supermarkets closed in 2007. The remaining supermarket closed in 2007 was opened as a replacement supermarket in 2008. Net new supermarkets added an additional 1.5 million square feet in 2007, a 3.7% increase. Expenditures were also incurred for new or enhanced information technology hardware and applications and emergency backup generators. For the same period, the payment for investments, net of the proceeds from the sale and maturity of such investments, was \$176.8 million.

The primary use of net cash in investing activities for 2006 was funding capital expenditures and net increases in investments. Capital expenditures totaled \$481.2 million. These expenditures were primarily incurred in connection with the opening of 17 net new supermarkets and remodeling 58 supermarkets. Net new supermarkets included 29 new supermarkets opened (including six replacement supermarkets) and 12 supermarkets closed. Replacement supermarkets opened in 2006 replaced six of the 12 supermarkets closed in 2006. Five of the 12 supermarkets closed in 2006 were not replaced and the remaining supermarket closed in 2006 was opened as a replacement supermarket in 2007. Net new supermarkets added an additional 0.8 million square feet in 2006, a 2.0% increase. Expenditures were also incurred for new or enhanced information technology hardware and applications and emergency backup generators. For the same period, the payment for investments, net of the proceeds from the sale and maturity of such investments, was \$765.2 million.

### ***Capital expenditure projection***

In 2009, the Company plans to open approximately 40 supermarkets (including 11 supermarket locations acquired from Albertson's). Although real estate development is unpredictable, the Company's 2009 new store growth represents a reasonable estimate of anticipated future growth. Capital expenditures for 2009 are expected to be approximately \$665 million, primarily consisting of new supermarkets, remodeling certain existing supermarkets, completion of planned improvements for certain of the supermarket locations acquired from Albertson's, completion of a second data center and new or enhanced information technology hardware and applications. This capital program is subject to continuing change and review. In the normal course of operations, the Company replaces supermarkets and closes supermarkets that are not meeting performance expectations. The impact of future supermarket closings is not expected to be material.

### ***Net cash used in financing activities***

Net cash used in financing activities was \$1,312.9 million in 2008, as compared with \$762.1 million and \$602.3 million in 2007 and 2006, respectively. The primary use of net cash in financing activities was funding net common stock repurchases and payment of the annual cash dividend. The Company currently repurchases common stock at the stockholders' request in accordance with the terms of the Company's ESPP, 401(k) Plan, ESOP and Directors Plan. Net common stock repurchases totaled \$979.3 million in 2008, as compared with \$439.8 million and \$430.5 million in 2007 and 2006, respectively. The amount of common stock offered to the Company for repurchase is not within the control of the Company, but is at the discretion of the stockholders. The Company expects to continue to repurchase its common stock, as offered by its stockholders from time to time, at its then current value for amounts similar to 2008. However, such purchases are not required and the Company retains the right to discontinue them at any time.

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***Dividends\****

The Company paid an annual cash dividend on its common stock of \$0.44 per share or \$364.6 million, \$0.40 per share or \$338.6 million and \$0.20 per share or \$171.6 million in 2008, 2007 and 2006, respectively.

***Cash requirements***

In 2009, the cash requirements for current operations, capital expenditures, common stock repurchases and payment of the annual cash dividend are expected to be financed by internally generated funds or liquid assets. Based on the Company's financial position, it is expected that short-term and long-term borrowings would be available to support the Company's liquidity requirements, if needed.

\* Per share amounts restated to give retroactive effect for 5-for-1 stock split in July 2006.

**Table of Contents****Contractual Obligations**

Following is a summary of contractual obligations as of December 27, 2008:

|  | Total               | Payments Due by Period |                  |                | There-<br>after  |
|--|---------------------|------------------------|------------------|----------------|------------------|
|  |                     | 2009                   | 2010<br>2011     | 2012<br>2013   |                  |
| <b>Contractual Obligations:</b>                    |                     |                        |                  |                |                  |
| Operating leases <sup>(1)</sup>                    | \$ 4,467,424        | 402,889                | 770,848          | 690,805        | 2,602,882        |
| Purchase obligations <sup>(2) (3) (4)</sup>        | 2,021,622           | 923,346                | 265,756          | 196,321        | 636,199          |
| Other long-term liabilities:                       |                     |                        |                  |                |                  |
| Self-insurance reserves <sup>(5)</sup>             | 363,345             | 132,275                | 89,556           | 37,288         | 104,226          |
| Accrued postretirement benefit cost <sup>(6)</sup> | 82,750              | 3,272                  | 7,348            | 8,418          | 63,712           |
| Other noncurrent liabilities                       | 87,880              | 20,675                 | 25,126           | 11,406         | 30,673           |
| <b>Total</b>                                       | <b>\$ 7,023,021</b> | <b>1,482,457</b>       | <b>1,158,634</b> | <b>944,238</b> | <b>3,437,692</b> |

- (1) For a more detailed description of the operating lease obligations, refer to Note 8(a) Commitments and Contingencies Operating Leases in the Notes to Consolidated Financial Statements.
- (2) Purchase obligations include agreements to purchase goods or services that are enforceable and legally binding on the Company and that specify all significant terms, including fixed or minimum quantities to be purchased, fixed, minimum or variable price provisions and the approximate timing of the transaction. Purchase obligations exclude agreements that are cancelable within 30 days without penalty.
- (3) As of December 27, 2008, the Company had \$10.3 million outstanding in trade letters of credit and \$4.1 million outstanding in standby letters of credit to support certain of these purchase obligations.
- (4) Purchase obligations include \$1,138.4 million in real estate taxes, insurance and maintenance commitments related to operating leases. The actual amounts to be paid are variable and have been estimated based on current costs.
- (5) As of December 27, 2008, the Company had \$200.0 million outstanding in a standby letter of credit for the benefit of the Company's insurance carrier to support this obligation.
- (6) For a more detailed description of the postretirement benefit obligations, refer to Note 5 Postretirement Benefits in the Notes to Consolidated Financial Statements.

**Off-Balance Sheet Arrangements**

The Company is not a party to any off-balance sheet arrangements that have, or are reasonably likely to have, a current or future effect on the Company's financial condition, results of operations or cash flows.

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### **Results of Operations**

The Company's fiscal year ends on the last Saturday in December. Fiscal years 2008, 2007 and 2006 included 52 weeks.

#### ***Sales***

Sales for 2008 were \$23.9 billion as compared with \$23.0 billion in 2007, an increase of \$912.5 million or a 4.0% increase. The Company estimates that its sales increased \$613.3 million or 2.7% from new supermarkets (excluding replacement supermarkets) and \$299.2 million or 1.3% from comparable store sales (supermarkets open for the same weeks in both periods, including replacement supermarkets). The increase in comparable store sales is primarily attributed to increases in retail pricing which are comparable to increases in product costs.

Sales for 2007 were \$23.0 billion as compared with \$21.7 billion in 2006, an increase of \$1,361.8 million or a 6.3% increase. The Company estimates that its sales increased \$430.6 million or 2.0% from new supermarkets and \$931.2 million or 4.3% from comparable store sales.

Sales for 2006 were \$21.7 billion as compared with \$20.6 billion in 2005, an increase of \$1,065.6 million or a 5.2% increase. After excluding sales of \$387.5 million for the extra week included in 2005, this reflects an increase of approximately \$412.1 million or 2.0% from new supermarkets and approximately \$1,041.0 million or 5.2% from comparable store sales. The Company estimates that sales for 2005 were positively impacted by \$73 million as a result of the hurricane the Company experienced during the fourth quarter of 2005. If sales for 2005 had not been positively impacted by the hurricane, the reported 5.2% increase in comparable store sales for 2006 would have been 5.6%.

#### ***Gross profit***

Gross profit (sales less cost of merchandise sold) as a percentage of sales was 26.9% in 2008 as compared with 27.0% in 2007 and 2006. In 2008, gross profit as a percentage of sales remained relatively unchanged compared to 2007 and 2006.

#### ***Operating and administrative expenses***

Operating and administrative expenses as a percentage of sales were 21.1% as compared with 20.6% in 2007 and 2006. The increase in operating and administrative expenses for 2008 was primarily due to increases in health care costs, workers' compensation, rent, utilities and repairs and maintenance expense.

#### ***Investment income, net***

Investment income, net was \$57.5 million, \$146.9 million and \$115.9 million in 2008, 2007 and 2006, respectively. The decrease in investment income for 2008 is primarily due to the impairment of available-for-sale (AFS) securities of \$60.8 million and a decrease in interest income resulting from lower average balances and lower interest rates.

#### ***Income taxes***

The effective income tax rates were 34.0%, 34.9% and 35.0% in 2008, 2007 and 2006, respectively. The net decrease in the 2008 effective income tax rate is primarily due to the increase in dividends paid to ESOP participants partially offset by decreases in tax exempt interest.

#### ***Net earnings***

Net earnings were \$1,089.8 million or \$1.33 per share, \$1,183.9 million or \$1.41 per share and \$1,097.2 million or \$1.29 per share for 2008, 2007 and 2006, respectively.

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### **Accounting Standards**

In June 2006, the Financial Accounting Standards Board (FASB) issued Interpretation No. 48, *Accounting for Uncertainty in Income Taxes* an interpretation of FASB Statement No. 109, (FIN 48) effective for fiscal years beginning after December 15, 2006. FIN 48 clarifies the accounting for uncertainty in tax positions. FIN 48 requires financial statement recognition of the impact of a tax position when it is more likely than not, based on its technical merits, that the position will be sustained upon examination and the cumulative effect of the change in accounting principle is to be recorded as an adjustment to opening retained earnings. The adoption of FIN 48 did not have a material effect on the Company's financial condition, results of operations or cash flows.

In September 2006, the FASB issued Statement of Financial Accounting Standard (SFAS) 157, *Fair Value Measurement*, effective for fiscal years beginning after November 15, 2007. SFAS 157 defines fair value, establishes a framework for measuring fair value in generally accepted accounting principles and expands disclosures about fair value measurements. SFAS 157 does not require any new fair value measurements. In February 2008, the FASB issued FASB Staff Position (FSP) 157-2, *Effective Dates of FASB Statement No. 157*, which defers the effective date of SFAS 157 for all nonrecurring fair value measurements of nonfinancial assets and liabilities until fiscal years beginning after November 15, 2008. As of December 30, 2007, the Company adopted SFAS 157 for its AFS securities. The partial adoption of SFAS 157 had no effect on the Company's financial condition, results of operations or cash flows. In October 2008, the FASB issued FSP 157-3, *Determining the Fair Value of a Financial Asset in a Market That Is Not Active*, which clarifies the application of SFAS 157 when the market for a financial asset is inactive. Specifically, FSP 157-3 clarifies how (1) management's internal assumptions should be considered in measuring fair value when observable data are not present, (2) observable market information from an inactive market should be taken into account, and (3) the use of broker quotes or pricing services should be considered in assessing the relevance of observable and unobservable data to measure fair value. The guidance in FSP 157-3 was effective immediately and did not have a material effect on the Company's financial condition, results of operations or cash flows.

In September 2006, the FASB issued SFAS 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans* an amendment of FASB Statements No. 87, 88, 106 and 132(R). SFAS 158 requires financial statement recognition of the overfunded or underfunded status of a defined benefit postretirement plan or other postretirement plan as an asset or liability and recognition of changes in the funded status in comprehensive earnings in the year in which the changes occur, effective for fiscal years ending after December 15, 2006. SFAS 158 also requires that the measurement date for the calculation of plan assets and obligations coincide with a company's fiscal year end date, effective for fiscal years ending after December 15, 2008. The adoption of the recognition and measurement provisions of SFAS 158 did not have a material effect on the Company's financial condition, results of operations or cash flows.

In February 2007, the FASB issued SFAS 159, *The Fair Value Option for Financial Assets and Financial Liabilities*, effective for fiscal years beginning after November 15, 2007. SFAS 159 permits entities to choose to measure many financial instruments and certain other items at fair value. Unrealized gains and losses on items for which the fair value option has been elected will be recognized in earnings at each subsequent reporting date. The Company has not elected the fair value option.



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In December 2007, the FASB issued SFAS 141(R), *Business Combinations*, effective for fiscal years beginning after December 15, 2008. SFAS 141(R) will change the accounting treatment for business combinations on a prospective basis. SFAS 141(R) requires that all assets, liabilities, contingent considerations and contingencies of an acquired business be recorded at fair value at the acquisition date. SFAS 141(R) also requires that acquisition costs be expensed as incurred and restructuring costs be expensed in periods after the acquisition date. SFAS 141(R) will only affect the Company's financial condition or results of operations to the extent it has business combinations after the effective date.

In December 2007, the FASB issued SFAS 160, *Noncontrolling Interests in Consolidated Financial Statements* an amendment of ARB No. 51, effective for fiscal years beginning after December 15, 2008. SFAS 160 requires the noncontrolling interest in a subsidiary be reported as a separate component of stockholders' equity in the consolidated financial statements. SFAS 160 also requires net income attributable to the noncontrolling interest in a subsidiary be reported separately on the face of the consolidated statement of earnings. Changes in ownership interest are to be accounted for as equity transactions and when a subsidiary is deconsolidated, any retained noncontrolling equity investment in the former subsidiary is to be measured at fair value with any gain or loss recognized in earnings. The adoption of SFAS 160 is not expected to have a material effect on the Company's financial condition, results of operations or cash flows.

In March 2008, the FASB issued SFAS 161, *Disclosures about Derivative Instruments and Hedging Activities* an amendment of FASB Statement No. 133, effective for fiscal years beginning after November 15, 2008. SFAS 161 requires enhanced disclosures about an entity's derivative and hedging activities under SFAS 133, *Accounting for Derivative Instruments and Hedging Activities*. The Company does not currently have derivatives or enter into hedging activities as defined by SFAS 133; therefore, the adoption of SFAS 161 is not expected to have an effect on the Company's financial condition, results of operations or cash flows.

## **Critical Accounting Policies**

The Company's discussion and analysis of its financial condition and results of operations are based upon the Company's consolidated financial statements, which have been prepared in accordance with accounting principles generally accepted in the U.S. The preparation of these financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. The Company's significant accounting policies are described in Note 1 of the Notes to Consolidated Financial Statements. The Company believes the following critical accounting policies reflect its more significant judgments and estimates used in the preparation of its consolidated financial statements.

### ***Inventories***

Inventories are valued at the lower of cost or market. The cost for 86% and 85% of inventories was determined using the dollar value last-in, first-out method as of December 27, 2008 and December 29, 2007, respectively. Under this method, inventory is stated at cost, which is determined by applying a cost-to-retail ratio to each similar merchandise category's ending retail value. The cost of the remaining inventories was determined using the first-in, first-out (FIFO) method. The FIFO cost of inventory approximates replacement or current cost. The FIFO method is used to value manufactured, seasonal, certain perishable and other miscellaneous inventory items because of fluctuating costs and inconsistent product availability. The Company also reduces inventory for estimated losses related to shrink.

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### ***Investments***

All of the Company's debt and equity investments are classified as AFS. The Company reviews its AFS investments for other-than-temporary impairments based on criteria that include the extent to which cost exceeds market value, the duration of the market decline and the financial health of and prospects for the issuer. Factors indicating other-than-temporary impairments include issuer downgrade, default or bankruptcy. Historically, the Company's estimates for other-than-temporary impairments have been reasonably accurate. If market or issuer conditions decline, the Company may incur future impairments.

Debt investments at year end primarily consisted of state and municipality issued bonds and collateralized mortgage obligations with high credit ratings; therefore, the Company believes the credit risk is low. The Company purchases its debt investments with the intent and ability to hold such investments to maturity. The Company believes a one percentage point increase in long-term interest rates, or 100 basis points, would result in an immaterial unrealized loss on its debt investments. Since these investments are classified as AFS, such a theoretical temporary unrealized loss would impact comprehensive earnings, but not net earnings or cash flows.

Equity investments are subject to equity price risk that results from fluctuations in quoted market prices as of the end of the balance sheet date. Market price fluctuations may result from perceived changes in the underlying economic characteristics of the issuer, the relative price of alternative investments and general market conditions. The recent market liquidity issues have created volatility in market prices that resulted in unrealized losses for most of the Company's equity investments. Unrealized losses on investments are evaluated quarterly for other-than-temporary impairments. The carrying value of investments determined to be other-than-temporarily impaired is written down to fair market value. A theoretical decrease of 25% in the value of the Company's equity investments would result in an immaterial decrease in the value of long-term investments.

### ***Property, Plant and Equipment and Depreciation***

Assets are recorded at cost and are depreciated using the straight-line method over their estimated useful lives or the terms of their leases, if shorter, as follows: buildings and improvements are at 10–40 years, furniture, fixtures and equipment are at 3–20 years and leasehold improvements are at 2–40 years. The Company considers lease renewals in the useful life of its leasehold improvements when such renewals are reasonably assured.

### ***Long-Lived Assets***

The Company reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the net book value of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the net book value of an asset to the future net undiscounted cash flows expected to be generated by the asset. An impairment loss is recorded for the excess of the net book value over the fair value of the asset impaired. The fair value is estimated based on expected discounted future cash flows. Assets to be disposed of are reported at the lower of the carrying amount or fair value less cost to sell and are no longer depreciated.

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The Company's judgment regarding the existence of circumstances that indicate the potential impairment of an asset's net book value is based on several factors, including the decision to close a supermarket or a decline in operating cash flows. The variability of these factors depends on a number of conditions, including uncertainty about future events and general economic conditions; therefore, the Company's accounting estimates may change from period to period. These factors could cause the Company to conclude that a potential impairment exists and the applicable impairment tests could result in a determination that the value of long-lived assets is impaired, resulting in a write-down of the long-lived assets. The Company attempts to select supermarket sites that will achieve the forecasted operating results. To the extent the Company's assets are maintained in good condition and the forecasted operating results of the supermarkets are achieved, it is relatively unlikely that future assessments of recoverability would result in impairment charges that would have a material effect on the Company's financial condition and results of operations. There were no material changes in the estimates or assumptions related to the impairment of long-lived assets in 2008.

### ***Revenue Recognition***

Revenue is recognized at the point of sale for retail sales. Vendor coupons that are reimbursed are accounted for as sales. Coupons and other sales incentives offered by the Company that are not reimbursed are recorded as a reduction of sales.

### ***Cost of Merchandise Sold***

Cost of merchandise sold includes costs of inventory and costs related to in-store production. Cost of merchandise sold also includes inbound freight charges, purchasing and receiving costs, warehousing costs and other costs of the Company's distribution network.

Vendor allowances and credits, including cooperative advertising fees, received from a vendor in connection with the purchase or promotion of the vendor's products, are recognized as a reduction of cost of merchandise sold as earned. These allowances and credits are recognized as earned in accordance with the underlying agreement with the vendor and completion of the earning process. Short-term vendor agreements with advance payment provisions are recorded as a current liability and are recognized over the appropriate period as earned according to the underlying agreement. Long-term vendor agreements with advance payment provisions are recorded as a noncurrent liability and are recognized over the appropriate period as earned according to the underlying agreement.

### ***Self-Insurance***

The Company has insurance coverage for losses in excess of the self-insurance limits for fleet liability, general liability and workers compensation claims. Historically, it has been infrequent for incurred claims to exceed these self-insurance limits.

Self-insurance reserves are established for health care, fleet liability, general liability and workers' compensation claims. These reserves are determined based on actual claims experience and an estimate of claims incurred but not reported, including, where necessary, actuarial studies. The Company believes that the use of actuarial studies to determine self-insurance reserves represents a consistent method of measuring these subjective estimates. Actuarial projections of losses for general liability and workers' compensation claims are discounted and subject to a high degree of variability. The causes of variability include, but are not limited to, such factors as future interest and inflation rates, future economic conditions, claims experience, litigation trends, benefit level changes and other factors. The Company believes a one percentage point change in the discount rate, or 100 basis points, would result in an immaterial change in the Company's self-insurance reserves.

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**Forward-Looking Statements**

From time to time, certain information provided by the Company, including written or oral statements made by its representatives, may contain forward-looking information as defined in Section 21E of the Securities Exchange Act of 1934. Forward-looking information includes statements about the future performance of the Company, which is based on management's assumptions and beliefs in light of the information currently available to them. When used, the words "plan," "estimate," "project," "intend," "believe" and other similar expressions, as they relate to the Company, are intended to identify such forward-looking statements. These forward-looking statements are subject to uncertainties and other factors that could cause actual results to differ materially from those statements including, but not limited to: competitive practices and pricing in the food and drug industries generally and particularly in the Company's principal markets; results of programs to control or reduce costs, improve buying practices and control shrink; results of programs to increase sales, including private-label sales, improve perishable departments and improve pricing and promotional efforts; changes in the general economy; changes in consumer spending; changes in population, employment and job growth in the Company's principal markets; and other factors affecting the Company's business in or beyond the Company's control. These factors include changes in the rate of inflation, changes in state and federal legislation or regulation, adverse determinations with respect to litigation or other claims, ability to recruit and retain employees, increases in operating costs including, but not limited to, labor costs, credit card fees and utility costs, particularly electric utility costs, ability to construct new supermarkets or complete remodels as rapidly as planned and stability of product costs. Other factors and assumptions not identified above could also cause the actual results to differ materially from those set forth in the forward-looking statements. The Company assumes no obligation to update publicly these forward-looking statements.

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**Item 7A. Quantitative and Qualitative Disclosures About Market Risk**

The Company does not utilize financial instruments for trading or other speculative purposes, nor does it utilize leveraged financial instruments.

The Company's cash equivalents and short-term investments are subject to three market risks: interest rate risk, credit risk and secondary market risk. Most of the cash equivalents and short-term investments are held in money market investments and debt securities that mature in less than one year. Due to the quality of the short-term investments held, the Company does not expect the valuation of these investments to be significantly impacted by current market conditions.

The Company's long-term investments consist of debt and equity investments. Debt investments are subject to both interest rate risk and credit risk. The debt investments at year end primarily consisted of state and municipality issued bonds and collateralized mortgage obligations with high credit ratings; therefore, the Company believes the credit risk is low. The Company purchases its debt investments with the intent and ability to hold such investments to maturity. The Company believes a one percentage point increase in long-term interest rates, or 100 basis points, would result in an immaterial unrealized loss on its debt investments. Since the debt investments are classified as AFS, such a theoretical temporary unrealized loss would impact comprehensive earnings, but not net earnings or cash flows.

Equity investments are subject to equity price risk that results from fluctuations in quoted market prices as of the end of the balance sheet date. Market price fluctuations may result from perceived changes in the underlying economic characteristics of the issuer, the relative price of alternative investments and general market conditions. The recent market liquidity issues have created volatility in market prices that resulted in unrealized losses for most of the Company's equity investments. Unrealized losses on investments are evaluated quarterly for other-than-temporary impairments. The carrying value of investments determined to be other-than-temporarily impaired is written down to fair market value. A theoretical decrease of 25% in the value of the Company's equity investments would result in an immaterial decrease in the value of long-term investments.

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**Management's Report on Internal Control over Financial Reporting**

Management of the Company is responsible for establishing and maintaining adequate internal control over financial reporting (as defined in Rule 13a-15(f) and Rule 15d-15(f) under the Securities Exchange Act of 1934). The Company's internal control over financial reporting is designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with U.S. generally accepted accounting principles. Because of inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

Management assessed the effectiveness of the Company's internal control over financial reporting as of December 27, 2008. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission in Internal Control - Integrated Framework. Based on this assessment and these criteria, management believes that the Company's internal control over financial reporting was effective as of December 27, 2008.

The Company's independent registered public accounting firm, KPMG LLP, has issued an audit report on the effectiveness of the Company's internal control over financial reporting, which is included on page 29.

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**Item 8. Financial Statements and Supplementary Data**

*Index to Consolidated Financial Statements and Schedule*

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| Consolidated Financial Statements:   |             |
| <u>Consolidated Balance Sheets – December 27, 2008 and December 29, 2007</u>   | 30          |
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| <u>Consolidated Statements of Cash Flows – Years ended December 27, 2008, December 29, 2007 and December 30, 2006</u>  | 34          |
| <u>Consolidated Statements of Stockholders’ Equity – Years ended December 27, 2008, December 29, 2007 and December 30, 2006</u>  | 36          |
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| The following consolidated financial statement schedule of the Company for the years ended December 27, 2008, December 29, 2007 and December 30, 2006 is submitted herewith: |             |
| Schedule:  |             |
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All other schedules are omitted as the required information is inapplicable or the information is presented in the financial statements or related notes.

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**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders

Publix Super Markets, Inc.:

We have audited the accompanying consolidated balance sheets of Publix Super Markets, Inc. and subsidiaries (the Company) as of December 27, 2008 and December 29, 2007, and the related consolidated statements of earnings, comprehensive earnings, stockholders' equity and cash flows for each of the years in the three-year period ended December 27, 2008. In connection with our audits of the consolidated financial statements, we also have audited the financial statement schedule listed in the accompanying index. These consolidated financial statements and financial statement schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these consolidated financial statements and financial statement schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Publix Super Markets, Inc. and subsidiaries as of December 27, 2008 and December 29, 2007, and the results of their operations and their cash flows for each of the years in the three-year period ended December 27, 2008, in conformity with U.S. generally accepted accounting principles. Also in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in Note 7, the Company adopted Financial Accounting Standards Board Interpretation No. 48, *Accounting for Uncertainty in Income Taxes – an Interpretation of FASB Statement No. 109*, as of December 31, 2006. As discussed in Note 5, the Company adopted the recognition provision and the measurement provision of Statement of Financial Accounting Standard No. 158, *Employers' Accounting for Defined Benefit Pension and Other Postretirement Plans*, as of December 30, 2006 and December 30, 2007, respectively. As discussed in Note 4, the Company adopted Statement of Financial Accounting Standard No. 157, *Fair Value Measurement*, for its available-for-sale securities as of December 30, 2007.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the Company's internal control over financial reporting as of December 27, 2008, based on criteria established in *Internal Control – Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission, and our report dated February 23, 2009 expressed an unqualified opinion on the effectiveness of the Company's internal control over financial reporting.

KPMG LLP

February 23, 2009

Tampa, Florida

Certified Public Accountants



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**Report of Independent Registered Public Accounting Firm**

The Board of Directors and Stockholders

Publix Super Markets, Inc.:

We have audited Publix Super Markets, Inc.'s (the Company) internal control over financial reporting as of December 27, 2008, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission. The Company's management is responsible for maintaining effective internal control over financial reporting and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audit also included performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Publix Super Markets, Inc. maintained, in all material respects, effective internal control over financial reporting as of December 27, 2008, based on criteria established in *Internal Control - Integrated Framework* issued by the Committee of Sponsoring Organizations of the Treadway Commission.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of the Company as of December 27, 2008 and December 29, 2007, and the related consolidated statements of earnings, comprehensive earnings, stockholders' equity and cash flows for each of the years in the three-year period ended December 27, 2008, and our report dated February 23, 2009 expressed an unqualified opinion on those consolidated financial statements.

KPMG LLP

February 23, 2009  
Tampa, Florida  
Certified Public Accountants

**Table of Contents****PUBLIX SUPER MARKETS, INC.****Consolidated Balance Sheets****December 27, 2008 and****December 29, 2007**

|                                   | <b>2008</b>                       | <b>2007</b>      |
|-----------------------------------|-----------------------------------|------------------|
|                                   | <b>(Amounts are in thousands)</b> |                  |
| <b>Assets</b>                     |                                   |                  |
| Current assets:                   |                                   |                  |
| Cash and cash equivalents         | \$ 201,813                        | 182,867          |
| Short-term investments            | 26,495                            | 237,206          |
| Trade receivables                 | 366,418                           | 360,260          |
| Merchandise inventories           | 1,387,575                         | 1,279,531        |
| Deferred tax assets               | 44,628                            | 52,010           |
| Prepaid expenses                  | 23,727                            | 17,080           |
| <b>Total current assets</b>       | <b>2,050,656</b>                  | <b>2,128,954</b> |
| Long-term investments             | 1,810,048                         | 2,512,200        |
| Other noncurrent assets           | 154,639                           | 46,531           |
| Property, plant and equipment:    |                                   |                  |
| Land                              | 313,750                           | 213,301          |
| Buildings and improvements        | 1,494,560                         | 1,237,343        |
| Furniture, fixtures and equipment | 4,166,752                         | 3,822,396        |
| Leasehold improvements            | 1,153,979                         | 1,068,259        |
| Construction in progress          | 298,364                           | 92,017           |
|                                   | 7,427,405                         | 6,433,316        |
| Accumulated depreciation          | (3,353,076)                       | (3,067,844)      |
| Net property, plant and equipment | 4,074,329                         | 3,365,472        |
|                                   | <b>\$8,089,672</b>                | <b>8,053,157</b> |

See accompanying notes to consolidated financial statements.

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|  | 2008   | 2007      |
|--|--|-----------|
|  | (Amounts are in thousands, except par value) |           |
| <b>Liabilities and Stockholders Equity</b>   |  |           |
| Current liabilities:   |  |           |
| Accounts payable   | \$ 1,039,858                                 | 974,648   |
| Accrued expenses:  |  |           |
| Contribution to retirement plans   | 335,245                                      | 356,529   |
| Self-insurance reserves  | 132,275                                      | 113,597   |
| Salaries and wages   | 92,484                                       | 97,844    |
| Other  | 217,985                                      | 206,101   |
| Federal and state income taxes   |  | 60,409    |
| <br>   |  |           |
| Total current liabilities  | 1,817,847                                    | 1,809,128 |
| Deferred tax liabilities   | 131,433                                      | 152,192   |
| Self-insurance reserves  | 231,070                                      | 230,849   |
| Accrued postretirement benefit cost  | 79,478                                       | 77,379    |
| Other noncurrent liabilities   | 186,546                                      | 141,423   |
| <br>   |  |           |
| Total liabilities  | 2,446,374                                    | 2,410,971 |
| <br>   |  |           |
| Stockholders equity:   |  |           |
| Common stock of \$1 par value. Authorized 1,000,000 shares; issued and outstanding 793,966 shares in 2008 and 831,476 shares in 2007 | 793,966                                      | 831,476   |
| Additional paid-in capital   | 806,526                                      | 746,759   |
| Retained earnings  | 4,055,432                                    | 4,079,428 |
| <br>   |  |           |
|  | 5,655,924                                    | 5,657,663 |
| Accumulated other comprehensive losses   | (12,626)                                     | (15,477)  |
| <br>   |  |           |
| Total stockholders equity  | 5,643,298                                    | 5,642,186 |
| Commitments and contingencies  |  |           |
| <br>   |  |           |
|  | \$ 8,089,672                                 | 8,053,157 |

**Table of Contents****PUBLIX SUPER MARKETS, INC.****Consolidated Statements of Earnings****Years ended December 27, 2008, December 29, 2007****and December 30, 2006**

|  | <b>2008</b>   | <b>2007</b>    | <b>2006</b>    |
|--|---|----------------|----------------|
|  | <b>(Amounts are in thousands, except per share amounts)</b> |                |                |
| <b>Revenues:</b>                         |   |                |                |
| Sales                                    | \$23,929,064  | 23,016,568     | 21,654,774     |
| Other operating income                   | 180,520   | 177,022        | 164,951        |
| <br>Total revenues                       | <br>24,109,584  | <br>23,193,590 | <br>21,819,725 |
| <b>Costs and expenses:</b>               |   |                |                |
| Cost of merchandise sold                 | 17,486,823  | 16,805,829     | 15,811,957     |
| Operating and administrative expenses    | 5,056,962   | 4,743,456      | 4,457,117      |
| <br>Total costs and expenses             | <br>22,543,785  | <br>21,549,285 | <br>20,269,074 |
| <br>Operating profit                     | <br>1,565,799   | <br>1,644,305  | <br>1,550,651  |
| Investment income, net                   | 57,493  | 146,857        | 115,851        |
| Other income, net                        | 28,120  | 26,411         | 21,051         |
| <br>Earnings before income tax expense   | <br>1,651,412   | <br>1,817,573  | <br>1,687,553  |
| Income tax expense                       | 561,642   | 633,648        | 590,344        |
| <br>Net earnings                         | <br>\$ 1,089,770  | <br>1,183,925  | <br>1,097,209  |
| <br>Weighted average shares outstanding  | <br>818,248   | <br>840,523    | <br>849,815    |
| <br>Basic and diluted earnings per share | <br>\$1.33  | <br>1.41       | <br>1.29       |

See accompanying notes to consolidated financial statements.

**Table of Contents****PUBLIX SUPER MARKETS, INC.****Consolidated Statements of Comprehensive Earnings****Years ended December 27, 2008, December 29, 2007****and December 30, 2006**

|  | <b>2008</b>                       | <b>2007</b> | <b>2006</b> |
|--|-----------------------------------|-------------|-------------|
|  | <b>(Amounts are in thousands)</b> |             |             |
| Net earnings   | \$ 1,089,770                      | 1,183,925   | 1,097,209   |
| Other comprehensive earnings (losses):   |                                   |             |             |
| Unrealized (loss) gain on investment securities available-for-sale (AFS), net of tax effect of (\$25,089), \$619 and \$4,585 in 2008, 2007 and 2006, respectively                | (39,841)                          | 978         | 7,282       |
| Reclassification adjustment for net realized loss (gain) on investment securities AFS, net of tax effect of \$26,210, (\$2,832) and (\$564) in 2008, 2007 and 2006, respectively | 41,622                            | (4,496)     | (895)       |
| Adjustment to other postretirement benefit plan obligation, net of tax effect of (\$155) and \$1,775 in 2008 and 2007, respectively  | (245)                             | 2,818       |             |
| Comprehensive earnings   | \$ 1,091,306                      | 1,183,225   | 1,103,596   |

See accompanying notes to consolidated financial statements.

**Table of Contents****PUBLIX SUPER MARKETS, INC.****Consolidated Statements of Cash Flows****Years ended December 27, 2008, December 29, 2007****and December 30, 2006**

|   | 2008                       | 2007             | 2006               |
|---|----------------------------|------------------|--------------------|
|   | (Amounts are in thousands) |                  |                    |
| Cash flows from operating activities:                       |                            |                  |                    |
| Cash received from customers                                | \$ 23,956,284              | 23,057,677       | 21,683,210         |
| Cash paid to employees and suppliers                        | (21,570,749)               | (20,695,114)     | (19,355,029)       |
| Income taxes paid   | (641,307)                  | (672,833)        | (735,285)          |
| Payment for self-insured claims                             | (267,780)                  | (228,216)        | (205,135)          |
| Dividends and interest received                             | 135,382                    | 142,454          | 100,379            |
| Other operating cash receipts                               | 170,124                    | 165,809          | 152,470            |
| Other operating cash payments                               | (9,100)                    | (13,101)         | (11,178)           |
| <b>Net cash provided by operating activities</b>            | <b>1,772,854</b>           | <b>1,756,676</b> | <b>1,629,432</b>   |
| Cash flows from investing activities:                       |                            |                  |                    |
| Payment for property, plant and equipment                   | (1,289,707)                | (683,290)        | (481,247)          |
| Proceeds from sale of property, plant and equipment         | 10,074                     | 7,760            | 17,289             |
| Payment for investments                                     | (317,020)                  | (844,199)        | (1,244,890)        |
| Proceeds from sale and maturity of investments              | 1,155,615                  | 667,417          | 479,683            |
| <b>Net cash used in investing activities</b>                | <b>(441,038)</b>           | <b>(852,312)</b> | <b>(1,229,165)</b> |
| Cash flows from financing activities:                       |                            |                  |                    |
| Payment for acquisition of common stock                     | (1,127,581)                | (647,324)        | (665,376)          |
| Proceeds from sale of common stock                          | 148,281                    | 207,546          | 234,882            |
| Dividends paid  | (364,583)                  | (338,575)        | (171,645)          |
| Other, net  | 31,013                     | 16,260           | (131)              |
| <b>Net cash used in financing activities</b>                | <b>(1,312,870)</b>         | <b>(762,093)</b> | <b>(602,270)</b>   |
| <b>Net increase (decrease) in cash and cash equivalents</b> | <b>18,946</b>              | <b>142,271</b>   | <b>(202,003)</b>   |
| Cash and cash equivalents at beginning of year              | 182,867                    | 40,596           | 242,599            |
| <b>Cash and cash equivalents at end of year</b>             | <b>\$ 201,813</b>          | <b>182,867</b>   | <b>40,596</b>      |

See accompanying notes to consolidated financial statements.

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|  | 2008                       | 2007      | 2006      |
|--|----------------------------|-----------|-----------|
|  | (Amounts are in thousands) |           |           |
| <b>Reconciliation of net earnings to net cash provided by operating activities:</b>        |                            |           |           |
| Net earnings   | \$ 1,089,770               | 1,183,925 | 1,097,209 |
| <b>Adjustments to reconcile net earnings to net cash provided by operating activities:</b> |                            |           |           |
| Depreciation and amortization  | 444,311                    | 406,358   | 390,996   |
| Retirement contributions paid or payable in common stock                                   | 231,892                    | 259,219   | 268,006   |
| Deferred income taxes  | (14,666)                   | (66,439)  | (30,738)  |
| Loss on disposal and impairment of property, plant and equipment and goodwill              | 23,383                     | 41,554    | 20,785    |
| Loss (gain) on sale and impairment of investments  | 67,832                     | (7,328)   | (1,459)   |
| Net amortization (accretion) of investments  | 8,489                      | 9,130     | (8,551)   |
| <b>Change in operating assets and liabilities providing (requiring) cash:</b>              |                            |           |           |
| Trade receivables  | (6,158)                    | 2,760     | (8,070)   |
| Merchandise inventories  | (108,044)                  | (127,624) | (42,364)  |
| Prepaid expenses and other noncurrent assets   | (768)                      | 14,693    | (1,270)   |
| Accounts payable and accrued expenses  | 71,733                     | 28,971    | 73,170    |
| Self-insurance reserves  | 18,899                     | (18,791)  | 1,449     |
| Federal and state income taxes   | (65,020)                   | 27,170    | (115,113) |
| Other noncurrent liabilities   | 11,201                     | 3,078     | (14,618)  |
| <br>   |                            |           |           |
| Total adjustments  | 683,084                    | 572,751   | 532,223   |
| <br>   |                            |           |           |
| Net cash provided by operating activities  | \$ 1,772,854               | 1,756,676 | 1,629,432 |

**Table of Contents****PUBLIX SUPER MARKETS, INC.****Consolidated Statements of Stockholders' Equity****Years ended December 27, 2008, December 29, 2007****and December 30, 2006**

|  | Common<br>Stock | Additional<br>Paid-in<br>Capital | Retained<br>Earnings | Common Stock<br>(Acquired from)<br>Sold to<br>Stockholders | Accumulated<br>Other<br>Comprehensive<br>Earnings (Losses) | Total<br>Stockholders<br>Equity |
|--|-----------------|----------------------------------|----------------------|--|--|---------------------------------|
| (Amounts are in thousands, except per share amounts)                                     |                 |                                  |                      |  |  |                                 |
| Balances at December 31, 2005  | \$ 846,942      | 302,178                          | 3,070,310            |  | (13,656)   | 4,205,774                       |
| Comprehensive earnings   |                 |                                  | 1,097,209            |  | 6,387  | 1,103,596                       |
| Cash dividends, \$0.20 per share   |                 |                                  | (171,645)            |  |  | (171,645)                       |
| Contribution of 17,090 shares to retirement plans  | 13,576          | 208,082                          |                      | 53,484   |  | 275,142                         |
| Acquired 37,799 shares from stockholders   |                 |                                  |                      | (665,376)  |  | (665,376)                       |
| Sale of 13,482 shares to stockholders  | 1,397           | 23,299                           |                      | 210,186  |  | 234,882                         |
| Retirement of 22,200 shares  | (22,200)        |                                  | (379,506)            | 401,706  |  |                                 |
| Adjustment to reflect additional unfunded postretirement benefit obligation per SFAS 158 |                 |                                  |                      |  | (7,508)  | (7,508)                         |
| Balances at December 30, 2006  | 839,715         | 533,559                          | 3,616,368            |  | (14,777)   | 4,974,865                       |
| Comprehensive earnings (losses)  |                 |                                  | 1,183,925            |  | (700)  | 1,183,225                       |
| Cash dividends, \$0.40 per share   |                 |                                  | (338,575)            |  |  | (338,575)                       |
| Contribution of 13,188 shares to retirement plans  | 10,694          | 202,862                          |                      | 48,893   |  | 262,449                         |
| Acquired 31,527 shares from stockholders   |                 |                                  |                      | (647,324)  |  | (647,324)                       |
| Sale of 10,100 shares to stockholders  | 529             | 10,338                           |                      | 196,679  |  | 207,546                         |
| Retirement of 19,462 shares  | (19,462)        |                                  | (382,290)            | 401,752  |  |                                 |
| Balances at December 29, 2007  | 831,476         | 746,759                          | 4,079,428            |  | (15,477)   | 5,642,186                       |
| Comprehensive earnings   |                 |                                  | 1,089,770            |  | 1,536  | 1,091,306                       |
| Cash dividends, \$0.44 per share   |                 |                                  | (364,583)            |  |  | (364,583)                       |
| Contribution of 12,231 shares to retirement plans  | 1,697           | 32,296                           |                      | 219,182  |  | 253,175                         |
| Acquired 57,337 shares from stockholders   |                 |                                  |                      | (1,127,581)  |  | (1,127,581)                     |
| Sale of 7,596 shares to stockholders   | 1,506           | 27,471                           |                      | 119,304  |  | 148,281                         |
| Retirement of 40,713 shares  | (40,713)        |                                  | (748,382)            | 789,095  |  |                                 |
| Adjustment to reflect the impact of the measurement date provision per SFAS 158          |                 |                                  | (801)                |  | 1,315  | 514                             |
| Balances at December 27, 2008  | \$ 793,966      | 806,526                          | 4,055,432            |  | (12,626)   | 5,643,298                       |

See accompanying notes to consolidated financial statements.



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**PUBLIX SUPER MARKETS, INC.**

**Notes to Consolidated Financial Statements**

**(1) Summary of Significant Accounting Policies**

**(a) Business**

Publix Super Markets, Inc. and its wholly owned subsidiaries (the Company) are in the primary business of operating retail food supermarkets in Florida, Georgia, South Carolina, Alabama and Tennessee. The Company operates in a single industry segment.

**(b) Principles of Consolidation**

The consolidated financial statements include all entities over which the Company has control, including its majority-owned subsidiaries. The Company accounts for equity investments in companies over which it has the ability to exercise significant influence, but does not hold a controlling interest, under the equity method. All significant intercompany balances and transactions are eliminated in consolidation.

**(c) Fiscal Year**

The fiscal year ends on the last Saturday in December. Fiscal years 2008, 2007 and 2006 include 52 weeks.

**(d) Cash Equivalents**

The Company considers all liquid investments with maturities of three months or less to be cash equivalents.

**(e) Trade Receivables**

Trade receivables primarily include amounts due from vendor allowances, debit and credit card sales and third party insurance pharmacy billings.

**(f) Inventories**

Inventories are valued at the lower of cost or market. The cost for 86% and 85% of inventories was determined using the dollar value last-in, first-out method as of December 27, 2008 and December 29, 2007, respectively. The cost of the remaining inventories was determined using the first-in, first-out (FIFO) method. The FIFO cost of inventory approximates replacement or current cost. The FIFO method is used to value manufactured, seasonal, certain perishable and other miscellaneous inventory items because of fluctuating costs and inconsistent product availability. The Company also reduces inventory for estimated losses related to shrink.

**(g) Investments**

All of the Company's debt and equity investments are classified as available-for-sale (AFS). AFS securities are carried at fair value, with the unrealized gains and losses, net of tax, reported as other comprehensive earnings (losses) and included as a separate component of stockholders equity. The cost of debt securities is adjusted for amortization of premiums and accretion of discounts to maturity. Such amortization and accretion is included in investment income, net. The Company reviews its investments for other-than-temporary impairments based on criteria that include the extent to which cost exceeds market value, the duration of the market decline and the financial health of and prospects for the

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issuer. Realized gains and losses and declines in value judged to be other-than-temporary on AFS securities are included in investment income, net. The cost of securities sold is based on the specific identification method.

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Interest income is accrued as earned. Dividend income is recognized as income on the ex-dividend date of the stock.

The Company also holds other investments in joint ventures, partnerships or other equity investments for which evaluation of the existence and quantification of other-than-temporary declines in value may be required. Realized gains and losses and declines in value judged to be other-than-temporary on other investments are included in investment income, net.

**(h) Property, Plant and Equipment and Depreciation**

Assets are recorded at cost and are depreciated using the straight-line method over their estimated useful lives or the terms of their leases, if shorter, as follows:

|                                   |    |          |
|-----------------------------------|----|----------|
| Buildings and improvements        | 10 | 40 years |
| Furniture, fixtures and equipment | 3  | 20 years |
| Leasehold improvements            | 2  | 40 years |

Maintenance and repairs are charged to operating expenses as incurred. Expenditures for renewals and betterments are capitalized. The gain or loss realized on disposed assets or assets to be disposed of is recorded as operating and administrative expenses in the consolidated statements of earnings.

On September 8, 2008, the Company acquired the assets of 49 supermarket locations in Florida from Albertson's LLC (Albertson's) for \$498,000,000. Assets acquired include supermarkets that are owned and supermarkets that are subject to ground leases and traditional leases. All acquired supermarkets were closed prior to the acquisition date to undergo planned improvements. The Company opened 24 of the acquired supermarket locations in 2008 and expects to open substantially all of the remaining acquired supermarket locations in 2009 and 2010.

At the acquisition date, the acquired assets were classified as construction in progress and are being reclassified based on the purchase price allocation as the supermarkets open. Of the total purchase price of \$498,000,000, approximately \$376,000,000 will be allocated to property, plant and equipment, \$6,000,000 to pharmacy inventory, \$11,000,000 to liquor licenses and \$105,000,000 to amortizable intangible assets, primarily below-market leases. The weighted average amortization period for the amortizable intangible assets is 27 years. As of December 27, 2008, a total of \$346,000,000 was transferred from construction in progress and allocated to the applicable assets as the supermarkets opened.

**(i) Capitalized Computer Software Costs**

The Company capitalizes certain costs incurred in connection with developing or obtaining software for internal use. These costs are capitalized and amortized over a three year life. The amounts capitalized were \$16,750,000, \$16,132,000 and \$14,297,000 for 2008, 2007 and 2006, respectively.

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**Notes to Consolidated Financial Statements**

**(j) Long-Lived Assets**

The Company reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the net book value of an asset may not be recoverable. Recoverability of assets to be held and used is measured by a comparison of the net book value of an asset to the future net undiscounted cash flows expected to be generated by the asset. An impairment loss is recorded for the excess of the net book value over the fair value of the asset impaired. The fair value is estimated based on expected discounted future cash flows. Assets to be disposed of are reported at the lower of the carrying amount or fair value less cost to sell and are no longer depreciated.

Due to declining operating results at its Crispers restaurants, the Company recorded an asset impairment charge of \$16,117,000 in 2007 to write down certain furniture, fixtures and equipment and leasehold improvements to fair value at underperforming Crispers restaurants. Additionally, the Company recorded related goodwill impairment charges of \$16,135,000 in 2007 to write down substantially all of its recorded goodwill in Crispers. These impairment charges are included in operating and administrative expenses in the consolidated statements of earnings.

**(k) Self-Insurance**

Self-insurance reserves are established for health care, fleet liability, general liability and workers' compensation claims. These reserves are determined based on actual claims experience and an estimate of claims incurred but not reported, including, where necessary, actuarial studies. Actuarial projections of losses for general liability and workers' compensation claims are discounted. The Company has insurance coverage for losses in excess of the self-insurance limits for fleet liability, general liability and workers' compensation claims. Historically, it has been infrequent for incurred claims to exceed these self-insurance limits.

**(l) Comprehensive Earnings**

Comprehensive earnings include net earnings and other comprehensive earnings. Other comprehensive earnings include revenues, expenses, gains and losses that have been excluded from net earnings and recorded directly to stockholders' equity. Included in other comprehensive earnings for the Company are unrealized gains and losses on AFS securities and adjustments to the other postretirement benefit plan obligation.

As of December 27, 2008, accumulated other comprehensive losses include net unrealized losses on AFS securities of \$14,652,000, net of tax effect of \$5,647,000 and unfunded postretirement benefit obligation of \$5,901,000, net of tax effect of \$2,280,000. As of December 29, 2007, accumulated other comprehensive losses include net unrealized losses on AFS securities of \$17,555,000, net of tax effect of \$6,768,000 and unfunded postretirement benefit obligation of \$7,643,000, net of tax effect of \$2,953,000.

**(m) Revenue Recognition**

Revenue is recognized at the point of sale for retail sales. Customer returns are immaterial. Vendor coupons that are reimbursed are accounted for as sales. Coupons and other sales incentives offered by the Company that are not reimbursed are recorded as a reduction of sales.

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**Notes to Consolidated Financial Statements**

**(n) Sales Taxes**

The Company records sales net of applicable sales taxes.

**(o) Other Operating Income**

Other operating income is recognized on a net revenue basis as earned. Other operating income includes income generated from other activities, primarily lottery commissions, automated teller transactions, commissions on licensee sales, check cashing fees, circulation commissions, money transfer fees and vending machine commissions.

**(p) Cost of Merchandise Sold**

Cost of merchandise sold includes costs of inventory and costs related to in-store production. Cost of merchandise sold also includes inbound freight charges, purchasing and receiving costs, warehousing costs and other costs of the Company's distribution network.

Vendor allowances and credits, including cooperative advertising allowances, received from a vendor in connection with the purchase or promotion of the vendor's products, are recognized as a reduction of cost of merchandise sold as earned. These allowances and credits are recognized as earned in accordance with the underlying agreement with the vendor and completion of the earning process. Short-term vendor agreements with advance payment provisions are recorded as a current liability and are recognized over the appropriate period as earned according to the underlying agreement. Long-term vendor agreements with advance payment provisions are recorded as a noncurrent liability and are recognized over the appropriate period as earned according to the underlying agreement.

The amount of cooperative advertising allowances recognized as a reduction of cost of merchandise sold was \$12,969,000, \$11,997,000 and \$11,051,000 for 2008, 2007 and 2006, respectively.

**(q) Advertising Costs**

Advertising costs are expensed as incurred and were \$196,391,000, \$182,863,000 and \$163,141,000 for 2008, 2007 and 2006, respectively.

**(r) Other Income, net**

Other income, net includes rent received from tenants in owned shopping centers, net of related expenses, and other miscellaneous nonoperating income.

**(s) Income Taxes**

Deferred tax assets and liabilities are established for temporary differences between financial and tax reporting bases and are subsequently adjusted to reflect changes in tax rates expected to be in effect when the temporary differences reverse. The Company recognizes accrued interest and penalties related to unrecognized tax benefits as a component of income tax expense.

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**Notes to Consolidated Financial Statements**

**(t) Earnings Per Share**

Basic and diluted earnings per share are calculated by dividing net earnings by the weighted average shares outstanding. Basic and diluted earnings per share are the same because the Company does not have options or other stock compensation programs that would impact the calculation of diluted earnings per share.

**(u) Use of Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities as of the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

**(2) Merchandise Inventories**

If the FIFO method of valuing inventories had been used by the Company to value all inventories, inventories and current assets would have been higher than reported by \$267,187,000 and \$195,169,000 as of December 27, 2008 and December 29, 2007, respectively.

**(3) Fair Value of Financial Instruments**

The following methods and assumptions were used by the Company in estimating the fair value of its financial instruments:

**Cash and cash equivalents:** The carrying amount for cash and cash equivalents approximates fair value.

**Investment securities:** The fair values for debt and equity securities are based on Level 1 and Level 2 market prices as described in Note 4.

The carrying amount of the Company's other financial instruments as of December 27, 2008 and December 29, 2007 approximated their respective fair values. Other investments are accounted for using the equity method. The carrying amount of other investments approximates fair value.

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Following is a summary of investments as of December 27, 2008 and December 29, 2007:

|                            | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
|----------------------------|-------------------|------------------------------|-------------------------------|---------------|
| (Amounts are in thousands) |                   |                              |                               |               |
| <b>2008</b>                |                   |                              |                               |               |
| Available-for-sale:        |                   |                              |                               |               |
| Tax exempt bonds           | \$ 390,526        | 8,277                        | 334                           | 398,469       |
| Taxable bonds              | 1,236,777         | 6,556                        | 10,662                        | 1,232,671     |
| Equity securities          | 158,499           | 3,424                        | 21,913                        | 140,010       |
|                            | 1,785,802         | 18,257                       | 32,909                        | 1,771,150     |
| Other investments          | 65,393            |                              |                               | 65,393        |
|                            | \$ 1,851,195      | 18,257                       | 32,909                        | 1,836,543     |
| <b>2007</b>                |                   |                              |                               |               |
| Available-for-sale:        |                   |                              |                               |               |
| Tax exempt bonds           | \$ 810,840        | 5,291                        | 513                           | 815,618       |
| Taxable bonds              | 1,673,612         | 5,843                        | 43,859                        | 1,635,596     |
| Equity securities          | 223,874           | 32,024                       | 16,341                        | 239,557       |
|                            | 2,708,326         | 43,158                       | 60,713                        | 2,690,771     |
| Other investments          | 58,635            |                              |                               | 58,635        |
|                            | \$ 2,766,961      | 43,158                       | 60,713                        | 2,749,406     |

Included in tax exempt bonds are auction rate securities with a cost and fair value of \$14,900,000 and \$132,500,000 as of December 27, 2008 and December 29, 2007, respectively.

The realized gains on sales of AFS securities totaled \$22,445,000, \$13,414,000 and \$3,549,000 for 2008, 2007 and 2006, respectively, and the realized losses on sales and other-than-temporary impairments of AFS securities totaled \$90,277,000, \$6,086,000 and \$2,090,000, respectively.

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The amortized cost and estimated fair value of debt and equity securities classified as AFS and other investments as of December 27, 2008 and December 29, 2007, by expected maturity, are as follows:

|  | 2008                       |            | 2007           |            |
|--|----------------------------|------------|----------------|------------|
|  | Amortized Cost             | Fair Value | Amortized Cost | Fair Value |
|  | (Amounts are in thousands) |            |                |            |
| Due in one year or less                | \$ 26,241                  | 26,495     | 104,849        | 104,706    |
| Due after one year through five years  | 279,778                    | 283,940    | 446,448        | 450,056    |
| Due after five years through ten years | 56,597                     | 56,472     | 108,934        | 107,890    |
| Due after ten years                    | 1,264,687                  | 1,264,233  | 1,824,221      | 1,788,562  |
|  | 1,627,303                  | 1,631,140  | 2,484,452      | 2,451,214  |
| Equity securities                      | 158,499                    | 140,010    | 223,874        | 239,557    |
| Other investments                      | 65,393                     | 65,393     | 58,635         | 58,635     |
|  | \$ 1,851,195               | 1,836,543  | 2,766,961      | 2,749,406  |

Following is a summary of temporarily impaired investments by the time period impaired as of December 27, 2008 and December 29, 2007:

|  | Less Than<br>12 Months     |                   | 12 Months<br>or Longer |                   | Total      |                   |
|--|----------------------------|-------------------|------------------------|-------------------|------------|-------------------|
|  | Fair Value                 | Unrealized Losses | Fair Value             | Unrealized Losses | Fair Value | Unrealized Losses |
|  | (Amounts are in thousands) |                   |                        |                   |            |                   |
| <u>2008</u>                            |                            |                   |                        |                   |            |                   |
| Tax exempt bonds                       | \$ 18,531                  | 334               |                        |                   | 18,531     | 334               |
| Taxable bonds                          | 172,202                    | 6,387             | 256,381                | 4,275             | 428,583    | 10,662            |
| Equity securities                      | 58,186                     | 21,348            | 1,718                  | 565               | 59,904     | 21,913            |
| Total temporarily impaired investments | \$ 248,919                 | 28,069            | 258,099                | 4,840             | 507,018    | 32,909            |
| <u>2007</u>                            |                            |                   |                        |                   |            |                   |
| Tax exempt bonds                       | \$ 3,203                   | 8                 | 145,976                | 505               | 149,179    | 513               |
| Taxable bonds                          | 444,549                    | 8,270             | 572,115                | 35,589            | 1,016,664  | 43,859            |
| Equity securities                      | 80,441                     | 15,706            | 4,037                  | 635               | 84,478     | 16,341            |
| Total temporarily impaired investments | \$ 528,193                 | 23,984            | 722,128                | 36,729            | 1,250,321  | 60,713            |

The Company believes the reported unrealized losses are temporary. To make this determination, management reviews the length of time and the extent to which the security's market value has been less than cost; the financial condition, credit worthiness and near term prospects of the issuer; the intent and ability to hold the security for a period of time sufficient to allow recovery of cost; and underlying factors mitigating risk of loss of principal or default of interest payments.





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There are 334 investment issues contributing to the total unrealized loss of \$32,909,000 as of December 27, 2008. The unrealized loss related to the bonds owned by the Company is primarily driven by changes in interest rates impacting the market value of the bonds. The Company continues to receive scheduled principal and interest payments on these investments. The unrealized loss related to the equity securities owned by the Company is primarily driven by stock market volatility.

As of December 30, 2007, the Company adopted Statement of Financial Accounting Standard (SFAS) 157, Fair Value Measurement, for its AFS securities. Following are descriptions of the SFAS 157 measurement categories used as of the reporting date.

Level 1 Fair value is determined by using quoted prices in active markets for identical investments. AFS securities that are included in this category are primarily equity securities.

Level 2 Fair value is determined by using other than quoted prices. By using observable inputs (for example, interest rates), the fair value is determined through the use of models or other valuation methodologies. AFS securities that are included in this category are primarily tax exempt and taxable bonds.

Level 3 Fair value is determined by using other than observable inputs. Fair value is determined by using the best information available in the circumstances and requires significant management judgment or estimation. No AFS securities are currently included in this category.

Following is a summary of fair value measurements for AFS securities as of December 27, 2008:

|                | <b>Fair<br/>Value</b>      | <b>Level 1</b> | <b>Level 2</b> | <b>Level 3</b> |
|----------------|----------------------------|----------------|----------------|----------------|
|                | (Amounts are in thousands) |                |                |                |
| AFS securities | \$ 1,771,150               | 119,668        | 1,651,482      |                |

There are no other major categories of assets and liabilities that are recognized at fair value for which SFAS 157 has not been applied.

**(5) Postretirement Benefits**

The Company provides postretirement life insurance benefits for certain salaried and hourly full-time employees who meet the eligibility requirements. Effective January 1, 2002, the Company amended the retiree life insurance benefit under its Group Life Insurance Plan. To receive the retiree life insurance benefit after the amendment, an employee must have had at least five years of full-time service and the employee's age plus years of credited service must have equaled 65 or greater as of October 1, 2001. At retirement, such employees also must be at least age 55 with ten years of full-time service to be eligible to receive postretirement life insurance benefits.

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On December 30, 2006, the Company adopted SFAS 158, Employers Accounting for Defined Benefit Pension and Other Postretirement Plans an amendment of FASB Statements No. 87, 88, 106 and 132(R). In adopting the recognition provision of SFAS 158, the Company recognized an adjustment to its accrued postretirement benefit cost and other comprehensive losses for the underfunded status of its postretirement plan totaling \$12,236,000, net of tax effect of \$4,728,000. On December 30, 2007, the Company adopted the measurement date provision. As of December 27, 2008, retained earnings includes a measurement date adjustment for the net periodic benefit cost of \$1,306,000, net of tax effect of \$505,000. In addition, accumulated other comprehensive earnings includes a measurement date adjustment to reduce the projected benefit obligation by \$2,143,000, net of tax effect of \$828,000.

The Company made benefit payments to beneficiaries of retirees of \$2,746,000, \$2,440,000 and \$3,169,000 during 2008, 2007 and 2006, respectively.

The following tables provide a reconciliation of the changes in the benefit obligations and fair value of plan assets measured as of December 27, 2008 and October 1, 2007.

|  | 2008                       | 2007       |
|--|----------------------------|------------|
|  | (Amounts are in thousands) |            |
| <b>Change in benefit obligation:</b>                               |                            |            |
| Benefit obligation as of beginning of year                         | \$ 80,623                  | 81,852     |
| Service cost   | 217                        | 267        |
| Interest cost  | 5,093                      | 4,758      |
| Actuarial gain   | 400                        | (3,814)    |
| Benefit payments   | (2,746)                    | (2,440)    |
| Adjustment to reflect the impact of the measurement date provision | (837)                      |            |
| <br>Benefit obligation as of end of year                           | <br>\$ 82,750              | <br>80,623 |
| <b>Change in fair value of plan assets:</b>                        |                            |            |
| Fair value of plan assets as of beginning of year                  | \$                         |            |
| Employer contributions   | 2,746                      | 2,440      |
| Benefit payments   | (2,746)                    | (2,440)    |
| <br>Fair value of plan assets as of end of year                    | <br>\$                     |            |
| <br>Funded status  | <br>\$ 82,750              | <br>80,623 |
| Unrecognized actuarial loss  | (5,901)                    | (7,643)    |
| Amount recognized in noncurrent liabilities                        | 5,901                      | 7,643      |
| <br>Accrued postretirement benefit cost                            | <br>\$ 82,750              | <br>80,623 |

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The benefit payments, which reflect expected future service, as appropriate, are expected to be paid as follows:

| <b>Year</b><br><b>(Amounts are in thousands)</b> |           |
|--|-----------|
| 2009   | \$ 3,272  |
| 2010   | 3,544     |
| 2011   | 3,804     |
| 2012   | 4,072     |
| 2013   | 4,346     |
| 2014 through 2018                                | 26,330    |
| Thereafter                                       | 37,382    |
|  | \$ 82,750 |

Effective with the adoption of the measurement provision of SFAS 158, the measurement date is December 27, 2008 for 2008 and the net periodic benefit costs are measured for the year then ended. The measurement dates are as of October 1 for 2007 and 2006.

Following are the actuarial assumptions that were used in the calculation of the year end benefit obligation:

|                               | <b>2008</b> | <b>2007</b> | <b>2006</b> |
|-------------------------------|-------------|-------------|-------------|
| Discount rate                 | 6.40%       | 6.30%       | 5.90%       |
| Rate of compensation increase | 4.00%       | 4.00%       | 4.00%       |

The Company determined the discount rate using a yield curve methodology based on high quality corporate bonds with a rating of AA or better.

Net periodic postretirement benefit cost consists of the following components:

|   | <b>2008</b>                       | <b>2007</b>  | <b>2006</b>  |
|---|-----------------------------------|--------------|--------------|
|   | <b>(Amounts are in thousands)</b> |              |              |
| Service cost                                    | \$ 217                            | 267          | 372          |
| Interest cost                                   | 5,093                             | 4,758        | 4,656        |
| Amortization of prior service cost              |                                   |              | (2,446)      |
| Recognized actuarial loss                       |                                   | 779          | 2,115        |
| <b>Net periodic postretirement benefit cost</b> | <b>\$ 5,310</b>                   | <b>5,804</b> | <b>4,697</b> |

Effective with the adoption of SFAS 158, actuarial losses are amortized from accumulated other comprehensive losses into net periodic postretirement benefit cost over future years when the accumulation of such losses exceeds 10% of the year end benefit obligation.

Following are the actuarial assumptions that were used in the calculation of the net periodic postretirement benefit cost:

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|                               | 2008  | 2007  | 2006  |
|-------------------------------|-------|-------|-------|
| Discount rate                 | 6.50% | 5.90% | 5.50% |
| Rate of compensation increase | 4.00% | 4.00% | 4.00% |

**Table of Contents****PUBLIX SUPER MARKETS, INC.****Notes to Consolidated Financial Statements****(6) Retirement Plans**

The Company has a trustee, noncontributory Employee Stock Ownership Plan (ESOP) for the benefit of eligible employees. The amount of the Company's discretionary contribution to the ESOP is determined annually by the Board of Directors and can be made in Company common stock or cash. The expense recorded for contributions to this plan was \$210,593,000, \$239,197,000 and \$249,710,000 for 2008, 2007 and 2006, respectively.

The Company has a 401(k) plan for the benefit of eligible employees. The 401(k) plan is a voluntary defined contribution plan. Eligible employees may contribute up to 10% of their eligible annual compensation, subject to the maximum contribution limits established by federal law. The Company may make a discretionary annual matching contribution to eligible participants of this plan as determined by the Board of Directors. During 2008, 2007 and 2006, the Board of Directors approved a match of 50% of eligible contributions up to 3% of eligible wages, not to exceed a maximum match of \$750 per employee. The match, which is determined as of the last day of the plan year and paid in the subsequent plan year, is in common stock of the Company. The expense recorded for the Company's match to the 401(k) plan was \$21,300,000, \$20,022,000 and \$18,296,000 for 2008, 2007 and 2006, respectively.

The Company intends to continue its retirement plans; however, the right to modify, amend, terminate or merge these plans has been reserved. In the event of termination, all amounts contributed under the plans must be paid to the participants or their beneficiaries.

**(7) Income Taxes**

Total income taxes for 2008, 2007 and 2006, respectively were allocated as follows:

|   | 2008                       | 2007    | 2006    |
|---|----------------------------|---------|---------|
|   | (Amounts are in thousands) |         |         |
| Earnings  | \$ 561,642                 | 633,648 | 590,344 |
| Other comprehensive earnings (losses)                                   | 966                        | (438)   | 4,021   |
| Accumulated other comprehensive earnings (losses) and retained earnings | 323                        |         | (4,728) |
|   | \$ 562,931                 | 633,210 | 589,637 |

The provision for income taxes consists of the following:

|             | Current                    | Deferred | Total   |
|-------------|----------------------------|----------|---------|
|             | (Amounts are in thousands) |          |         |
| <u>2008</u> |                            |          |         |
| Federal     | \$ 509,003                 | (7,597)  | 501,406 |
| State       | 67,305                     | (7,069)  | 60,236  |
|             | \$ 576,308                 | (14,666) | 561,642 |

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|             | Current                    | Deferred | Total   |
|-------------|----------------------------|----------|---------|
|             | (Amounts are in thousands) |          |         |
| <b>2007</b> |                            |          |         |
| Federal     | \$ 615,121                 | (59,077) | 556,044 |
| State       | 84,966                     | (7,362)  | 77,604  |
|             | \$ 700,087                 | (66,439) | 633,648 |
| <b>2006</b> |                            |          |         |
| Federal     | \$ 560,073                 | (25,218) | 534,855 |
| State       | 61,009                     | (5,520)  | 55,489  |
|             | \$ 621,082                 | (30,738) | 590,344 |

A reconciliation of the provision for income taxes at the federal statutory tax rate of 35% to earnings before income taxes compared to the Company's actual income tax expense is as follows:

|   | 2008                       | 2007     | 2006     |
|---|----------------------------|----------|----------|
|   | (Amounts are in thousands) |          |          |
| Federal tax at statutory tax rate               | \$ 577,994                 | 636,150  | 590,644  |
| State income taxes (net of federal tax benefit) | 39,153                     | 50,443   | 36,068   |
| ESOP dividend                                   | (39,077)                   | (36,588) | (18,660) |
| Other, net                                      | (16,428)                   | (16,357) | (17,708) |
|   | \$ 561,642                 | 633,648  | 590,344  |

The tax effects of temporary differences that give rise to significant portions of deferred tax assets and deferred tax liabilities as of December 27, 2008 and December 29, 2007 are as follows:

|   | 2008                       | 2007    |
|---|----------------------------|---------|
|   | (Amounts are in thousands) |         |
| <b>Deferred tax assets:</b>                         |                            |         |
| Self-insurance reserves                             | \$121,707                  | 118,301 |
| Retirement plan contributions                       | 36,374                     | 40,147  |
| Postretirement benefit cost                         | 31,914                     | 31,103  |
| Reserves not currently deductible                   | 16,964                     | 12,167  |
| Unrealized losses and impairments on AFS securities | 35,203                     | 10,305  |
| Advance purchase allowances                         | 6,806                      | 9,279   |
| Inventory capitalization                            | 11,502                     | 9,196   |
| Other   | 1,064                      | 2,900   |
| Total deferred tax assets                           | \$261,534                  | 233,398 |

## Deferred tax liabilities:

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|  |           |         |
|--|-----------|---------|
| Property, plant and equipment, principally due to depreciation | \$340,260 | 331,420 |
| Other  | 8,079     | 2,160   |
| Total deferred tax liabilities                                 | \$348,339 | 333,580 |



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**Notes to Consolidated Financial Statements**

The Company expects the results of future operations and the reversal of deferred tax liabilities to generate sufficient taxable income to allow utilization of deferred tax assets; therefore, no valuation allowance has been recorded as of December 27, 2008 or December 29, 2007.

The Company adopted Financial Accounting Standards Board Interpretation No. 48, Accounting for Uncertainty in Income Taxes and Interpretation of FASB Statement No. 109 (FIN 48) on December 31, 2006, the beginning of the 2007 fiscal year. The Company has analyzed filing positions in all of the federal and state jurisdictions where it is required to file income tax returns, as well as all open tax years in these jurisdictions. The only periods subject to examination for the Company's federal return are the 2002 through 2007 tax years. The Internal Revenue Service is currently auditing tax years 2002 through 2007. The periods subject to examination for the Company's state returns are the 2005 through 2007 tax years. The Company believes that the outcome of any examination will not have a material effect on its financial condition, results of operations or cash flows. As of December 27, 2008 and December 29, 2007, the Company has immaterial accruals for income tax related interest expense.

The Company had no unrecognized tax benefits upon adoption of FIN 48. Additionally, it did not have any unrecognized tax benefits in 2008 and 2007. Because the Company does not have any unrecognized tax benefits as of December 27, 2008, there will be no effect on the Company's effective income tax rate in future periods due to the recognition of unrecognized tax benefits.

**(8) Commitments and Contingencies**

**(a) Operating Leases**

The Company conducts a major portion of its retail operations from leased premises. Initial terms of the leases are typically 20 years, followed by renewal options at five year intervals and may include rent escalation clauses. Minimum rentals represent fixed lease obligations, including insurance and maintenance, to the extent they are fixed in the lease. Contingent rentals represent payment of variable lease obligations, including real estate taxes, insurance, maintenance and, for certain premises, additional rentals based on a percentage of sales in excess of stipulated minimums (excess rent). The payment of variable real estate taxes, insurance and maintenance is generally based on the Company's pro-rata share of total shopping center square footage. The Company recognizes rent expense for operating leases with rent escalation clauses on a straight-line basis over the applicable lease term. The Company estimates excess rent, where applicable, based on annual sales projections and uses the straight-line method to amortize this cost to rent expense. The annual sales projections are reviewed periodically and adjusted if necessary. Additionally, the Company has operating leases for certain transportation and other equipment.

**Table of Contents****PUBLIX SUPER MARKETS, INC.****Notes to Consolidated Financial Statements**

Total rental expense for 2008, 2007 and 2006, respectively, is as follows:

|                        | 2008                       | 2007    | 2006    |
|------------------------|----------------------------|---------|---------|
|                        | (Amounts are in thousands) |         |         |
| Minimum rentals        | \$ 398,992                 | 361,960 | 336,932 |
| Contingent rentals     | 118,106                    | 110,989 | 111,624 |
| Sublease rental income | (7,022)                    | (8,836) | (8,978) |
|                        | \$ 510,076                 | 464,113 | 439,578 |

As of December 27, 2008, future minimum lease payments for all noncancelable operating leases and related subleases are as follows:

| Year       | Minimum<br>Rental<br>Commitments | Sublease<br>Rental<br>Income | Net       |
|------------|----------------------------------|------------------------------|-----------|
|            | (Amounts are in thousands)       |                              |           |
| 2009       | \$ 402,889                       | (6,997)                      | 395,892   |
| 2010       | 393,457                          | (3,980)                      | 389,477   |
| 2011       | 377,391                          | (2,731)                      | 374,660   |
| 2012       | 355,893                          | (2,243)                      | 353,650   |
| 2013       | 334,912                          | (1,711)                      | 333,201   |
| Thereafter | 2,602,882                        | (2,671)                      | 2,600,211 |
|            | \$ 4,467,424                     | (20,333)                     | 4,447,091 |

The Company also owns shopping centers which are leased to tenants for minimum monthly rentals plus, in certain instances, contingent rentals. Minimum rentals represent fixed lease commitments, including insurance and maintenance. Contingent rentals include variable real estate taxes, insurance, maintenance and, in certain instances, additional rentals based on a percentage of sales in excess of stipulated minimums. Total rental amounts included in trade receivables were \$1,478,000 and \$1,056,000 as of December 27, 2008 and December 29, 2007, respectively. Rental income was \$25,272,000, \$23,638,000 and \$21,565,000 for 2008, 2007 and 2006, respectively. The approximate amounts of minimum future rental payments to be received under noncancelable operating leases are \$18,236,000, \$15,258,000, \$12,780,000, \$9,564,000 and \$6,609,000 for the years 2009 through 2013, respectively, and \$37,768,000 thereafter.

**(b) Letters of Credit**

As of December 27, 2008, the Company had \$10,300,000 outstanding in trade letters of credit and \$4,100,000 in standby letters of credit to support certain purchase obligations. In addition, the Company had \$200,000,000 outstanding in a standby letter of credit for the benefit of the Company's insurance carrier related to self-insurance reserves.

**Table of Contents****PUBLIX SUPER MARKETS, INC.****Notes to Consolidated Financial Statements****(c) Litigation**

The Company is a party in various legal claims and actions considered in the normal course of business. In the opinion of management, the ultimate resolution of these legal proceedings will not have a material adverse effect on the Company's financial condition, results of operations or cash flows.

**(9) Quarterly Information (unaudited)**

Following is a summary of the quarterly results of operations for 2008 and 2007. All quarters have 13 weeks.

|                                      | Quarter  |           |           |           |
|--------------------------------------|--|-----------|-----------|-----------|
|                                      | First  | Second    | Third     | Fourth    |
|                                      | (Amounts are in thousands, except per share amounts) |           |           |           |
| <b><u>2008</u></b>                   |  |           |           |           |
| Revenues                             | \$ 6,276,413   | 5,894,769 | 5,842,889 | 6,095,513 |
| Costs and expenses                   | \$ 5,792,199   | 5,484,554 | 5,550,024 | 5,717,008 |
| Net earnings                         | \$ 343,160   | 295,754   | 201,829   | 249,027   |
| Basic and diluted earnings per share | \$ 0.41  | 0.36      | 0.25      | 0.31      |
| <b><u>2007</u></b>                   |  |           |           |           |
| Revenues                             | \$ 5,921,757   | 5,698,999 | 5,632,929 | 5,939,905 |
| Costs and expenses                   | \$ 5,478,320   | 5,265,593 | 5,291,268 | 5,514,104 |
| Net earnings                         | \$ 317,581   | 306,398   | 248,995   | 310,951   |
| Basic and diluted earnings per share | \$ 0.38  | 0.36      | 0.30      | 0.37      |

**Table of Contents**Schedule II**PUBLIX SUPER MARKETS, INC.****Valuation and Qualifying Accounts****Years ended December 27, 2008, December 29, 2007****and December 30, 2006**

(Amounts are in thousands)

| <b>Description</b>                  | <b>Balance at Beginning of Year</b> | <b>Additions Charged to Income</b> | <b>Deductions From Reserves</b> | <b>Balance at End of Year</b> |
|-------------------------------------|-------------------------------------|------------------------------------|---------------------------------|-------------------------------|
| <b>Year ended December 27, 2008</b> |                                     |                                    |                                 |                               |
| Reserves not deducted from assets:  |                                     |                                    |                                 |                               |
| Self-insurance reserves:            |                                     |                                    |                                 |                               |
| Current                             | \$ 113,597                          | 286,458                            | 267,780                         | 132,275                       |
| Noncurrent                          | 230,849                             | 221                                |                                 | 231,070                       |
|                                     | \$ 344,446                          | 286,679                            | 267,780                         | 363,345                       |
| <b>Year ended December 29, 2007</b> |                                     |                                    |                                 |                               |
| Reserves not deducted from assets:  |                                     |                                    |                                 |                               |
| Self-insurance reserves:            |                                     |                                    |                                 |                               |
| Current                             | \$ 112,177                          | 229,636                            | 228,216                         | 113,597                       |
| Noncurrent                          | 251,060                             |                                    | 20,211                          | 230,849                       |
|                                     | \$ 363,237                          | 229,636                            | 248,427                         | 344,446                       |
| <b>Year ended December 30, 2006</b> |                                     |                                    |                                 |                               |
| Reserves not deducted from assets:  |                                     |                                    |                                 |                               |
| Self-insurance reserves:            |                                     |                                    |                                 |                               |
| Current                             | \$ 119,339                          | 197,973                            | 205,135                         | 112,177                       |
| Noncurrent                          | 242,449                             | 8,611                              |                                 | 251,060                       |
|                                     | \$ 361,788                          | 206,584                            | 205,135                         | 363,237                       |

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**Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure**

None

**Item 9A. Controls and Procedures**

***Disclosure Controls and Procedures***

As of the end of the period covered by this Annual Report, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based upon this evaluation, the Chief Executive Officer and Chief Financial Officer each concluded that the Company's disclosure controls and procedures are effective to provide reasonable assurance that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized and reported within the time periods specified by the Securities and Exchange Commission's rules and forms, and that such information has been accumulated and communicated to the Company's management, including the Company's Chief Executive Officer and Chief Financial Officer, in a manner that allows timely decisions regarding required disclosure. There have been no changes in the Company's internal control over financial reporting identified in connection with the evaluation that occurred during the quarter ended December 27, 2008, that have materially affected, or are reasonably likely to materially affect, the internal control over financial reporting.

***Internal Control over Financial Reporting***

Management's report on the Company's internal control over financial reporting is included on page 26 this report. The Company's independent registered public accounting firm, KPMG LLP, has issued their audit report on the effectiveness of the Company's internal control over financial reporting, which is included on page 29.

**Item 9B. Other Information**

None

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**PART III**

**Item 10. Directors, Executive Officers and Corporate Governance**

Certain information concerning the executive officers of the Company is set forth in Part I under the caption Executive Officers of the Company. All other information concerning the directors and executive officers of the Company is incorporated by reference from the Proxy Statement of the Company (2009 Proxy Statement) which the Company intends to file no later than 120 days after its fiscal year end.

The Company has adopted a Code of Ethical Conduct for Financial Managers that applies to the Company's principal executive officer, principal financial officer, principal accounting officer or controller and all persons performing similar functions. A copy of the Code of Ethical Conduct for Financial Managers was filed as Exhibit 14 to the Annual Report of the Company on Form 10-K for the year ended December 28, 2002.

**Item 11. Executive Compensation**

Information regarding executive compensation is incorporated by reference from the 2009 Proxy Statement.

**Item 12. Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters**

Information regarding security ownership is incorporated by reference from the 2009 Proxy Statement.

**Item 13. Certain Relationships, Related Transactions and Director Independence**

Information regarding certain relationships and related transactions is incorporated by reference from the 2009 Proxy Statement.

**Item 14. Principal Accounting Fees and Services**

Information regarding principal accounting fees and services is incorporated by reference from the 2009 Proxy Statement.

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**PART IV**

**Item 15. Exhibits, Financial Statement Schedules**

**(a) Consolidated Financial Statements and Schedule**

The consolidated financial statements and schedule listed in the accompanying Index to Consolidated Financial Statements and Schedule are filed as part of this Annual Report on Form 10-K.

**(b) Exhibits**

- 3.1(a) Composite of the Restated Articles of Incorporation of the Company dated June 25, 1979 as amended by (i) Articles of Amendment dated February 22, 1984, (ii) Articles of Amendment dated June 24, 1992, (iii) Articles of Amendment dated June 4, 1993, and (iv) Articles of Amendment dated April 18, 2006 are incorporated by reference to the exhibits to the Quarterly Report of the Company on Form 10-Q for the quarter ended April 1, 2006.
- 3.1(b) Articles of Amendment of the Restated Articles of Incorporation of the Company dated April 18, 2006 are incorporated by reference to the exhibits to the Quarterly Report of the Company on Form 10-Q for the quarter ended April 1, 2006.
- 3.2 Amended and Restated By-laws of the Company are incorporated by reference to the exhibits to the Quarterly Report of the Company on Form 10-Q for the quarter ended June 29, 2002.
- 10. Indemnification Agreement is incorporated by reference to the form attached as an exhibit to the Quarterly Report of the Company on Form 10-Q for the quarter ended March 31, 2001, between the Company and all of its directors and officers as reported in the quarterly, annual and current reports of the Company on Form 10-Q, Form 10-K and Form 8-K for the periods ended March 31, 2001, June 30, 2001, September 29, 2001, June 29, 2002, December 28, 2002, September 27, 2003, December 27, 2003, March 27, 2004, May 18, 2005, July 1, 2005, January 30, 2006, January 30, 2008 and December 22, 2008.
- 10.1 Non-Employee Directors Stock Purchase Plan Summary Plan Description, as registered in the Form S-8 filed with the Securities and Exchange Commission on June 21, 2001, is incorporated by reference to the exhibits to the Quarterly Report of the Company on Form 10-Q for the quarter ended June 30, 2001.
- 10.2 Incentive Bonus Plan is incorporated by reference to the exhibits to the Annual Report of the Company on Form 10-K for the year ended December 25, 2004.
- 10.3 Employee Stock Ownership Plan as amended and restated as of January 1, 2007 is incorporated by reference to the exhibits to the Annual Report of the Company on Form 10-K for the year ended December 29, 2007.
- 10.4 401(k) SMART Plan as amended and restated as of January 1, 2007 is incorporated by reference to the exhibits to the Annual Report of the Company on Form 10-K for the year ended December 29, 2007.
- 14. Code of Ethical Conduct for Financial Managers is incorporated by reference to the exhibits to the Annual Report of the Company on Form 10-K for the year ended December 28, 2002.
- 21. Subsidiaries of the Registrant.
- 23. Consent of Independent Registered Public Accounting Firm.
- 31.1 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2

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Certification Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.



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**SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

PUBLIX SUPER MARKETS, INC.

February 27, 2009

By: /s/ John A. Attaway, Jr.  
John A. Attaway, Jr.  
Secretary

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

|  |   |                   |
|--|---|-------------------|
| /s/ Carol Jenkins Barnett<br>Carol Jenkins Barnett     | Director  | February 27, 2009 |
| /s/ Hoyt R. Barnett<br>Hoyt R. Barnett                 | Vice Chairman and Director  | February 27, 2009 |
| /s/ William E. Crenshaw<br>William E. Crenshaw         | Chief Executive Officer and Director<br>(Principal Executive Officer)                 | February 27, 2009 |
| /s/ Sherrill W. Hudson<br>Sherrill W. Hudson           | Director  | February 27, 2009 |
| /s/ Charles H. Jenkins, Jr.<br>Charles H. Jenkins, Jr. | Chairman of the Board and Director  | February 27, 2009 |
| /s/ Howard M. Jenkins<br>Howard M. Jenkins             | Director  | February 27, 2009 |
| /s/ E. Vane McClurg<br>E. Vane McClurg                 | Director  | February 27, 2009 |
| /s/ Kelly E. Norton<br>Kelly E. Norton                 | Director  | February 27, 2009 |
| /s/ Maria A. Sastre<br>Maria A. Sastre                 | Director  | February 27, 2009 |
| /s/ David P. Phillips<br>David P. Phillips             | Chief Financial Officer and Treasurer<br>(Principal Financial and Accounting Officer) | February 27, 2009 |