

ModusLink Global Solutions Inc  
Form DEFA14A  
October 08, 2010

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**SCHEDULE 14A**

**Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934 (Amendment No. )**

Filed by the Registrant

Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

Definitive Proxy Statement

Definitive Additional Materials

Soliciting Material Pursuant to §240.14a-12

**ModusLink Global Solutions, Inc.**

(Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required.

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Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.

- (1) Title of each class of securities to which transaction applies:
- (2) Aggregate number of securities to which transaction applies:
- (3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (Set forth the amount on which the filing fee is calculated and state how it was determined):
- (4) Proposed maximum aggregate value of transaction:
- (5) Total fee paid:

Fee paid previously with preliminary materials.

Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

- (6) Amount Previously Paid:
- (7) Form, Schedule or Registration Statement No.:
- (8) Filing Party:
- (9) Date Filed:

On October 7, 2010, ModusLink Global Solutions, Inc. ( ModusLink ) sent the following letter and attachments to all of its employees:

Dear Colleague:

Earlier today, LCV Capital Management and Raging Capital Management, two hedge funds who own shares of our company announced that they have nominated three individuals to stand for election to the Company's Board of Directors at ModusLink's 2010 Annual Meeting of Stockholders. In response, ModusLink has issued a press release, a copy of which is attached for your information.

ModusLink's directors are all highly qualified and committed to represent the best interests of all ModusLink stockholders. Members of our Board's Nominating and Corporate Governance Committee are in the process of evaluating the qualifications of the three nominees.

Our Board and management team are firmly committed to creating value for all stockholders. We have a longstanding policy of open communications with our stockholders and welcome their input toward the shared goal of improving long-term value. Steve Crane and I have met with LCV and Raging Capital representatives on numerous occasions, and throughout the discussions we gave these funds every indication that their concerns could be resolved in a manner that would be beneficial to all stockholders.

As the 2010 Annual Meeting nears, there may be increased attention on ModusLink from the media, stockholders and other interested parties. As always, please forward any calls or emails you may receive to Bob Joyce, Director, Investor Relations at 781-663-5120, or [ir@moduslink.com](mailto:ir@moduslink.com).

I want to emphasize that this matter should have no effect on your day to day responsibilities and I ask you to remain focused on delivering the outstanding services our clients have come to expect from ModusLink.

The Board and management team are focused, as always, on doing what is best for the company, our stockholders, clients, partners and, of course, you, our valued and dedicated employees. Thank you for your commitment to making ModusLink the supply chain management services leader that it is today.

Sincerely,

Joseph C. Lawler

Chairman, President and Chief Executive Officer

## Frequently Asked Questions

### **1. Who are LCV Capital and Raging Capital?**

They are both hedge funds who are stockholders of ModusLink.

### **2. What are they proposing?**

LCV and Raging Capital have nominated three individuals to stand for election to the ModusLink Board of Directors at ModusLink's 2010 Annual Meeting of Stockholders.

### **3. What are ModusLink's views of their nominees?**

Members of our Board's Nominating and Corporate Governance Committee are in the process of evaluating the qualifications of the three nominees.

### **4. What are the next steps?**

Prior to the 2010 Annual Meeting of Stockholders, ModusLink will file a definitive proxy statement, which will contain the Board's preferred slate of director nominees, the issues up for a vote at the Annual Meeting and the Board's recommendations.

### **5. What does this mean for me as an employee?**

We expect that this announcement should have no effect on your day to day responsibilities at ModusLink.

We look to you to remain focused on your responsibilities and to continue to deliver the outstanding services our clients have come to expect from ModusLink.

### **6. What should I tell clients if they inquire about this situation?**

You can assure them that it's business as usual at ModusLink. In addition, the ModusLink Board and management team are focused, as always, on doing what is best for the Company, our stockholders, employees, partners and of course, our valued clients.

### **7. What do I do if a stockholder, analyst, or member of the media contacts me?**

As always, please forward any calls or emails you may receive to Bob Joyce, Director, Investor Relations at 781-663-5120, or [ir@moduslink.com](mailto:ir@moduslink.com).

## IMPORTANT INFORMATION

ModusLink, its directors and certain of its executive officers and employees are participants in a solicitation of proxies in connection with its 2010 annual meeting of stockholders. Important information concerning the identity and interests of these persons will be available in ModusLink's proxy statement that will be filed on a Schedule 14A with the Securities and Exchange Commission (the "SEC").

ModusLink's proxy statement, any other relevant documents and other materials filed with the SEC concerning ModusLink will be, when filed, available free of charge at <http://www.sec.gov> and <http://www.ir.moduslink.com>. Stockholders should carefully read the proxy statement and the accompanying WHITE proxy card when they become available before making any voting decision.

## INFORMATION REGARDING PARTICIPANTS

ModusLink, its directors and certain of its executive officers and employees are participants in a solicitation of proxies in connection with its 2010 annual meeting of stockholders. The participants in the solicitation include the following individuals: Anthony J. Bay, Virginia G. Breen, Thomas H. Johnson, Francis J. Jules, Edward E. Lucente, Michael J. Mardy, all of whom are current directors of ModusLink, as well as Joseph C. Lawler, Chairman, President and Chief Executive Officer, Steven G. Crane, Chief Financial Officer, Peter L. Gray, Executive Vice President, General Counsel and Secretary, and Robert M. Joyce, Director, Investor Relations. For purposes of the beneficial ownership information included below, beneficial ownership includes any shares over which the individual has sole or shared voting power or investment power and also any shares which the individual has the right to acquire within 60 days after the date hereof, through the exercise of any stock option or other right ( "Presently Exercisable Options"). As of the date hereof, the participants own an aggregate of 1,472,090 shares of common stock of ModusLink, consisting of: (i) 30,933 shares beneficially owned by Anthony J. Bay (including 28,433 shares which may be acquired by Mr. Bay pursuant to Presently Exercisable Options), (ii) 40,833 shares beneficially owned by Virginia G. Breen (including 38,333 shares which may be acquired by Ms. Breen pursuant to Presently Exercisable Options), (iii) 33,833 shares beneficially owned by Thomas H. Johnson (including 26,333 shares which may be acquired by Mr. Johnson pursuant to Presently Exercisable Options), (iv) 36,983 shares beneficially owned by Francis J. Jules (including 33,533 shares which may be acquired by Mr. Jules pursuant to Presently Exercisable Options), (v), 46,833 shares beneficially owned by Edward E. Lucente (including 26,333 shares which may be acquired by Mr. Lucente pursuant to Presently Exercisable Options), (vi) 44,033 shares beneficially owned by Michael J. Mardy (including 33,533 shares which may be acquired by Mr. Mardy pursuant to Presently Exercisable Options), (vii) 910,722 shares beneficially owned by Joseph C. Lawler (including 472,354 shares which may be acquired by Mr. Lawler pursuant to Presently Exercisable Options), (viii) 211,068 shares beneficially owned by Steven G. Crane (including 96,143 shares which may be acquired by Mr. Crane pursuant to Presently Exercisable Options), and (ix) 116,852 shares beneficially owned by Peter L. Gray (including 58,956 shares which may be acquired by Mr. Gray pursuant to Presently Exercisable Options).

**ModusLink Responds to LCV Capital Management and Raging Capital Management**

WALTHAM, Mass., October 7, 2010 ModusLink Global Solutions<sup>TM</sup>, Inc. (NASDAQ:MLNK), today issued the following statement in response to the public letter from dissident hedge funds, LCV Capital Management, LLC, Raging Capital Management, LLC and certain of their affiliates:

ModusLink values the opinions of all stockholders and strives to maintain an open dialogue with them. To that end, members of ModusLink's senior management have met with LCV and Raging Capital representatives on numerous occasions, and throughout the discussions the Company gave these dissidents every indication that their concerns could be resolved in a manner that would be beneficial to all stockholders.

ModusLink's directors, six of seven of whom are independent, are all highly qualified and committed to represent the best interests of all ModusLink stockholders. Consistent with their fiduciary duties, members of the Board's Nominating and Corporate Governance Committee have interviewed each one of the dissident nominees and are in the process of evaluating their qualifications.

ModusLink recommends that stockholders defer making any determination with respect to the letter from LCV and Raging Capital, which distorts the Company's record on a number of matters, until they have been advised of the Board's evaluation of the dissident's nominees and proposals.

ModusLink remains firmly committed to creating value for all its stockholders through the successful execution of the Company's strategy. The Company's Board and management have taken actions to improve the financial and operational performance of the Company and create value for stockholders, including:

Investing \$55.3 million to repurchase shares since early fiscal 2008. In total the Company has purchased 5.6 million shares, which represents 12% of the fully diluted outstanding share count at the time the program was first announced.

Effectively managing through a very difficult economic environment, taking decisive actions to reduce expenses and maintain a strong balance sheet.

Focusing on maximizing profitability, resulting in record free cash flow from operations in fiscal 2010.

**About ModusLink Global Solutions**

ModusLink Global Solutions, Inc. designs and executes global value chain strategies to solve clients' cost, time-to-market, customer satisfaction and revenue objectives. Our supply chain, aftermarket, e-Business and entitlement management solutions support the end-to-end product lifecycles of the world's leading technology and consumer goods companies. ModusLink has

more than 25 years of experience executing complex supply chain processes such as sourcing, configuration and fulfillment. We can manage these critical functions seamlessly with a client's global e-Business initiative or an integrated aftermarket program, including alternative channel recovery for at-risk inventory. Backed by a footprint of more than 25 solution centers in 14 countries, ModusLink clients can react quickly to shifting market dynamics impacting value chain performance and revenues. For more information about ModusLink's flexible, scalable and sustainable solutions, visit [www.moduslink.com](http://www.moduslink.com) or [www.valueunchained.com](http://www.valueunchained.com), the blog for value chain professionals.

ModusLink Global Solutions is a trademark of ModusLink Global Solutions, Inc. All other company names and products are trademarks or registered trademarks of their respective companies.

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#### **Contacts:**

ModusLink Global Solutions

Robert Joyce, 781-663-5120

Director, Investor Relations

[ir@moduslink.com](mailto:ir@moduslink.com)

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