

GALLAGHER ARTHUR J & CO  
Form DEFA14A  
March 28, 2011

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**SCHEDULE 14A**

**(Rule 14a-101)**

**Information Required In Proxy Statement**

**SCHEDULE 14A INFORMATION**

**Proxy Statement Pursuant to Section 14(a) of the**

**Securities Exchange Act of 1934**

**(Amendment No. \_\_ )**

Filed by the Registrant  Filed by a Party other than the Registrant

Check the appropriate box:

Preliminary Proxy Statement

**Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))**

Definitive Proxy Statement

Definitive Additional Materials

.. Soliciting Material Pursuant to §240.14a-12

**ARTHUR J. GALLAGHER & CO.**

---

(Name of Registrant as Specified In Its Charter)

---

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

Payment of Filing Fee (Check the appropriate box):

No fee required.

.. Fee computed on table below per Exchange Act Rules 14a-6(i)(4) and 0-11.

(1) Title of each class of securities to which transaction applies:

(2) Aggregate number of securities to which transaction applies:

(3) Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):

Edgar Filing: GALLAGHER ARTHUR J & CO - Form DEFA14A

(4) Proposed maximum aggregate value of transaction:

(5) Total fee paid:

.. Fee paid previously with preliminary materials.

.. Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by registration statement number, or the Form or Schedule and the date of its filing.

(1) Amount Previously Paid:

(2) Form, Schedule or Registration Statement No.:

(3) Filing Party:

(4) Date Filed:

**\*\*\* Exercise Your *Right* to Vote \*\*\***

**Important Notice Regarding the Availability of Proxy Materials for the  
Stockholder Meeting to Be Held on May 10, 2011.**

*THE GALLAGHER CENTRE*

*TWO PIERCE PLACE*

*ITASCA, IL 60143-3141*

**Meeting Information**

— **Meeting Type:** Annual Meeting  
— **For holders as of:** March 14, 2011  
— **Date:** May 10, 2011 **Time:** 9:00 a.m. CDT

**Location:** The Gallagher Centre

Two Pierce Place

Itasca, IL, 60143

---

You are receiving this communication because you hold shares of Arthur J. Gallagher & Co.

This notice is being provided to inform you that the proxy materials that you previously received by mail are now available on-line. You may view the proxy materials and cast your vote at [www.proxyvote.com](http://www.proxyvote.com). If you prefer, you can request a paper copy by mail which will include a proxy card you can use to vote (See reverse side).

This is not a ballot. You cannot use this notice to vote these shares. This communication presents only an overview of the more complete materials that are available to you on the Internet.

We encourage you to access and review all of the important information contained in the proxy materials before voting.

**See the reverse side of this notice to obtain proxy materials and voting instructions.**

**Before You Vote**

How to Access the Proxy Materials

**Proxy Materials Available to VIEW or RECEIVE:**

NOTICE AND PROXY STATEMENT ANNUAL REPORT

**How to View Online:**

Have the information that is printed in the box marked by the arrow g **XXXX XXXX XXXX** (located on the following page) and visit: [www.proxyvote.com](http://www.proxyvote.com).

**How to Request and Receive a PAPER or E-MAIL Copy:**

If you want to receive a paper or e-mail copy of these documents, you must request one. There is NO charge for requesting a copy. Please choose one of the following methods to make your request:

- 1) *BY INTERNET:*      [www.proxyvote.com](http://www.proxyvote.com)
  
- 2) *BY TELEPHONE:*    1-800-579-1639
  
- 3) *BY E-MAIL\*:*        [sendmaterial@proxyvote.com](mailto:sendmaterial@proxyvote.com)

\* If requesting materials by e-mail, please send a blank e-mail with the information that is printed in the box marked by the arrow g **XXXX XXXX XXXX** (located on the following page) in the subject line.

Requests, instructions and other inquiries sent to this e-mail address will NOT be forwarded to your investment advisor. Please make the request as instructed above on or before April 26, 2011 to facilitate timely delivery.

---

**How To Vote**

Please Choose One of the Following Voting Methods

**Vote In Person:** At the annual meeting, you will need to request a ballot to vote these shares.

Edgar Filing: GALLAGHER ARTHUR J & CO - Form DEFA14A

**Vote By Internet:** To vote now on the Internet, go to [www.proxyvote.com](http://www.proxyvote.com). Have the information that is printed in the box marked by the arrow g **XXXX XXXX XXXX** available and follow the instructions.

**Vote By Mail or Telephone:** You can vote by mail or telephone by requesting a paper copy of the materials, which will include a proxy card and instructions for voting by telephone.

---

**Voting Items**

**The Board of Directors recommends  
you vote FOR the following:**

1. Election of Directors
  - 1a. William L. Bax
  - 1b. Frank E. English, Jr.
  - 1c. J. Patrick Gallagher, Jr.
  - 1d. Elbert O. Hand
  - 1e. Ilene S. Gordon
  - 1f. David S. Johnson
  - 1g. Kay W. McCurdy
  - 1h. Norman L. Rosenthal
  - 1i. James R. Wimmer

**The Board of Directors recommends you vote**

**FOR proposals 2, 3 and 4:**

2. Approval of the Arthur J. Gallagher & Co. 2011 Long-Term Incentive Plan
3. Ratification of the Appointment of Independent Auditor for 2011
4. Advisory Vote on the Compensation of Our Named Executive Officers

**The Board of Directors recommends you vote  
FOR 1 YEAR on the following proposal:**

5. Advisory Vote on the Frequency of a Stockholder Vote on the Compensation of Our Named Executive Officers



