

IMPERIAL OIL LTD
Form 10-Q
May 05, 2011
Table of Contents

FORM 10-Q
UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(D)
OF THE SECURITIES EXCHANGE ACT OF 1934
For the quarterly period ended March 31, 2011

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(D)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from --- to ---

Commission file number 0-12014

IMPERIAL OIL LIMITED

(Exact name of registrant as specified in its charter)

CANADA
(State or other jurisdiction
of incorporation or organization)

237 Fourth Avenue S.W.

Calgary, Alberta, Canada
(Address of principal executive offices)

Registrant's telephone number, including area code: 1-800-567-3776

98-0017682

(I.R.S. Employer
Identification No.)

T2P 3M9
(Postal Code)

Edgar Filing: IMPERIAL OIL LTD - Form 10-Q

The registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 91 days.

YES NO

The registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

YES NO

The registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (see definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Securities Exchange Act of 1934).

Large accelerated filer

Accelerated filer

Non-accelerated filer

Smaller reporting company

The registrant is a shell company (as defined in Rule 12b-2 of the Securities Exchange Act of 1934).

YES NO

The number of common shares outstanding, as of March 31, 2011, was 847,599,011.

Table of Contents**IMPERIAL OIL LIMITED**

INDEX

	PAGE
PART I - Financial Information	
<u>Item 1- Financial Statements.</u>	
<u>Consolidated Statement of Income -Three Months ended March 31, 2011 and 2010</u>	3
<u>Consolidated Balance Sheet - as at March 31, 2011 and December 31, 2010</u>	4
<u>Consolidated Statement of Cash Flows - Three Months ended March 31, 2011 and 2010</u>	5
<u>Notes to the Consolidated Financial Statements</u>	6
Item 2- <u>Management's Discussion and Analysis of Financial Condition and Results of Operations.</u>	11
Item 3 - <u>Quantitative and Qualitative Disclosures about Market Risk.</u>	12
Item 4 - <u>Controls and Procedures.</u>	13
PART II - Other Information	
Item 2 - <u>Unregistered Sales of Equity Securities and Use of Proceeds.</u>	14
Item 4 - <u>Submission of Matters to a Vote of Security Holders.</u>	14
Item 6 - <u>Exhibits.</u>	15
<u>SIGNATURES</u>	15

In this report all dollar amounts are expressed in Canadian dollars unless otherwise stated. This report should be read in conjunction with the company's Annual Report on Form 10-K for the year ended December 31, 2010.

Statements in this report regarding future events or conditions are forward-looking statements. Actual results could differ materially due to the impact of market conditions, changes in law or governmental policy, changes in operating conditions and costs, changes in project schedules, operating performance, demand for oil and gas, commercial negotiations or other technical and economic factors.

Table of Contents**PART I - FINANCIAL INFORMATION****Item 1. Financial Statements.****IMPERIAL OIL LIMITED****CONSOLIDATED STATEMENT OF INCOME**

(U.S. GAAP, unaudited)

Three Months
to March 31

millions of Canadian dollars

2011 2010**REVENUES AND OTHER INCOME**Operating revenues (a)(b) **6,852** 6,134Investment and other income (3) **19** 32**TOTAL REVENUES AND OTHER INCOME** **6,871** 6,166**EXPENSES**Exploration **37** 87Purchases of crude oil and products (c) **3,980** 3,661Production and manufacturing (d)(4) **979** 1,030Selling and general (4) **321** 250Federal excise tax (a) **315** 304Depreciation and depletion **188** 182Financing costs (5) **-** 1**TOTAL EXPENSES** **5,820** 5,515**INCOME BEFORE INCOME TAXES** **1,051** 651**INCOME TAXES** **270** 175**NET INCOME (2)** **781** 476NET INCOME PER COMMON SHARE - BASIC (dollars) (8) **0.92** 0.56NET INCOME PER COMMON SHARE - DILUTED (dollars) (8) **0.91** 0.56DIVIDENDS PER COMMON SHARE (dollars) **0.11** 0.10(a) Federal excise tax included in operating revenues **315** 304(b) Amounts from related parties included in operating revenues **482** 608(c) Amounts to related parties included in purchases of crude oil and products **1,115** 523(d) Amounts to related parties included in production and manufacturing expenses **53** 55

The information in the Notes to Consolidated Financial Statements is an integral part of these statements.

Table of Contents

IMPERIAL OIL LIMITED

CONSOLIDATED BALANCE SHEET

(U.S. GAAP, unaudited)

	As at Mar. 31 2011	As at Dec. 31 2010
millions of Canadian dollars		
ASSETS		
Current assets		
Cash	301	267
Accounts receivable, less estimated doubtful accounts	2,243	2,000
Inventories of crude oil and products	913	527
Materials, supplies and prepaid expenses	322	246
Deferred income tax assets	577	498
Total current assets	4,356	3,538
Long-term receivables, investments and other long-term assets	854	870
Property, plant and equipment, less accumulated depreciation and depletion	30,671 14,141	30,004 14,099
Property, plant and equipment, net	16,530	15,905
Goodwill	204	204
Other intangible assets, net	64	63
TOTAL ASSETS	22,008	20,580
LIABILITIES		
Current liabilities		
Notes and loans payable	229	229
Accounts payable and accrued liabilities (a)(7)	4,202	3,470
Income taxes payable	895	878
Total current liabilities	5,326	4,577
Long-term debt (b)(6)	526	527
Other long-term obligations (7)	2,880	2,753
Deferred income tax liabilities	1,512	1,546
TOTAL LIABILITIES	10,244	9,403
SHAREHOLDERS EQUITY		
Common shares at stated value (c)	1,520	1,511
Earnings reinvested	11,743	11,090
Accumulated other comprehensive income (9)	(1,499)	(1,424)
TOTAL SHAREHOLDERS EQUITY	11,764	11,177
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	22,008	20,580

Edgar Filing: IMPERIAL OIL LTD - Form 10-Q

- (a) Accounts payable and accrued liabilities included amounts payable to related parties of \$492 million (2010 - amounts receivable of \$45 million).
- (b) Long-term debt included amounts to related parties of \$500 million (2010 - \$500 million).
- (c) Number of common shares authorized and outstanding were 1,100 million and 848 million, respectively (2010 - 1,100 million and 848 million, respectively).

The information in the Notes to Consolidated Financial Statements is an integral part of these statements.

Table of Contents

IMPERIAL OIL LIMITED

CONSOLIDATED STATEMENT OF CASH FLOWS

(U.S. GAAP, unaudited)

inflow/(outflow)

millions of Canadian dollars

Three Months
to March 31**2011** **2010****OPERATING ACTIVITIES**

Net income	781	476
Adjustment for non-cash items:		
Depreciation and depletion	188	182
(Gain)/loss on asset sales (3)	(6)	(4)
Deferred income taxes and other	(90)	2
Changes in operating assets and liabilities:		
Accounts receivable	(245)	(180)
Inventories and prepaids	(462)	(134)
Income taxes payable	17	(162)
Accounts payable	731	637
All other items - net (a)	45	97
CASH FROM (USED IN) OPERATING ACTIVITIES	959	914

INVESTING ACTIVITIES

Additions to property, plant and equipment and intangibles	(822)	(813)
Proceeds from asset sales	14	6
Loans to equity company	2	-
CASH FROM (USED IN) INVESTING ACTIVITIES	(806)	(807)

FINANCING ACTIVITIES

Reduction in capitalized lease obligations	(1)	(1)
Issuance of common shares under stock option plan	11	-
Common shares purchased	(36)	-
Dividends paid	(93)	(85)
CASH FROM (USED IN) FINANCING ACTIVITIES	(119)	(86)

INCREASE (DECREASE) IN CASH**CASH AT BEGINNING OF PERIOD** **267** 513**CASH AT END OF PERIOD****301** 534

(a) Includes contribution to registered pension plans.

(66) (70)

The information in the Notes to Consolidated Financial Statements is an integral part of these statements.

Table of Contents

IMPERIAL OIL LIMITED

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (unaudited)

1. Basis of financial statement presentation

These unaudited consolidated financial statements have been prepared in accordance with generally accepted accounting principles of the United States of America and follow the same accounting policies and methods of computation as, and should be read in conjunction with, the most recent annual consolidated financial statements. In the opinion of the management, the information furnished herein reflects all known accruals and adjustments necessary for a fair presentation of the financial position of the company as at March 31, 2011, and December 31, 2010, and the results of operations and changes in cash flows for the three months ended March 31, 2011 and 2010. All such adjustments are of a normal recurring nature. The company's exploration and production activities are accounted for under the successful efforts method. Certain reclassifications to the prior year have been made to conform to the 2011 presentation.

The results for the three months ended March 31, 2011, are not necessarily indicative of the operations to be expected for the full year.

All amounts are in Canadian dollars unless otherwise indicated.

Table of Contents

IMPERIAL OIL LIMITED

2. Business segments

Three Months to March 31 millions of dollars	Upstream		Downstream		Chemical	
	2011	2010	2011	2010	2011	2010
REVENUES AND OTHER INCOME						
Operating revenues	1,174	1,241	5,347	4,610	331	283
Intersegment sales	1,157	948	711	571	89	70
Investment and other income	8	20	9	11	-	-
	2,339	2,209	6,067	5,192	420	353
EXPENSES						
Exploration	37	87	-	-	-	-
Purchases of crude oil and products	861	787	4,769	4,187	307	276
Production and manufacturing	599	602	337	370	43	58
Selling and general	1	2	223	224	16	17
Federal excise tax	-	-	315	304	-	-
Depreciation and depletion	133	125	50	52	3	3
Financing costs	-	-	(1)	-	-	-
TOTAL EXPENSES	1,631	1,603	5,693	5,137	369	354
INCOME BEFORE INCOME TAXES	708	606	374	55	51	(1)
INCOME TAXES	180	162	98	16	13	-
NET INCOME	528	444	276	39	38	(1)
Export sales to the United States	549	507	251	298	200	165
Cash flow from (used in) operating activities	717	742	271	186	5	4
CAPEX (a)	818	855	36	38	2	6
Total assets as at March 31	14,527	11,190	6,955	6,323	456	414
Three Months to March 31 millions of dollars	Corporate and Other		Eliminations		Consolidated	
	2011	2010	2011	2010	2011	2010
REVENUES AND OTHER INCOME						
Operating revenues	-	-	-	-	6,852	6,134
Intersegment sales	-	-	(1,957)	(1,589)	-	-
Investment and other income	2	1	-	-	19	32

	2	1	(1,957)	(1,589)	6,871	6,166
EXPENSES						
Exploration	-	-	-	-	37	87
Purchases of crude oil and products	-	-	(1,957)	(1,589)	3,980	3,661
Production and manufacturing	-	-	-	-	979	1,030
Selling and general	81	7	-	-	321	250
Federal excise tax	-	-	-	-	315	304
Depreciation and depletion	2	2	-	-	188	182
Financing costs	1	1	-	-	-	1
TOTAL EXPENSES	84	10	(1,957)	(1,589)	5,820	5,515
INCOME BEFORE INCOME TAXES	(82)	(9)	-	-	1,051	651
INCOME TAXES	(21)	(3)	-	-	270	175
NET INCOME	(61)	(6)	-	-	781	476
Export sales to the United States	-	-	-	-	1,000	970
Cash flow from (used in) operating activities	(34)	(18)	-	-	959	914
CAPEX (a)	3	1	-	-	859	900
Total assets as at March 31	416	631	(346)	(223)	22,008	18,335

(a) Capital and exploration expenditures (CAPEX) include exploration expenses, additions to property, plant, equipment and intangibles and additions to capital leases.

Table of Contents

IMPERIAL OIL LIMITED

3. Investment and other income

Investment and other income includes gains and losses on asset sales as follows:

millions of dollars	Three Months to March 31	
	2011	2010
Proceeds from asset sales	14	6
Book value of assets sold	8	2
Gain/(loss) on asset sales, before tax	6	4
Gain/(loss) on asset sales, after tax	4	4

4. Employee retirement benefits

The components of net benefit cost included in production and manufacturing and selling and general expenses in the consolidated statement of income are as follows:

millions of dollars	Three Months to March 31	
	2011	2010
Pension benefits:		
Current service cost	29	25
Interest cost	78	77
Expected return on plan assets	(76)	(68)
Amortization of prior service cost	4	4
Recognized actuarial loss	40	34
Net benefit cost	75	72
Other post-retirement benefits:		
Current service cost	1	1
Interest cost	6	6
Recognized actuarial loss	1	-
Net benefit cost	8	7

Table of Contents

IMPERIAL OIL LIMITED

5. Financing costs

millions of dollars	Three Months to March 31	
	2011	2010
Debt related interest	3	1
Capitalized interest	(3)	(1)
Net interest expense	-	-
Other interest	-	1
Total financing costs	-	1

6. Long-term debt

millions of dollars	As at	As at
	Mar. 31	Dec. 31
	2011	2010
Long-term debt	500	500
Capital leases	26	27
Total long-term debt	526	527

7. Other long-term obligations

millions of dollars	As at	As at
	Mar. 31	Dec. 31
	2011	2010
Employee retirement benefits (a)	1,749	1,640
Asset retirement obligations and other environmental liabilities (b)	732	754
Share-based incentive compensation liabilities	173	127
Other obligations	226	232
Total other long-term obligations	2,880	2,753

- (a) Total recorded employee retirement benefits obligations also include \$47 million in current liabilities (December 31, 2010 - \$47 million).
- (b) Total asset retirement obligations and other environmental liabilities also include \$134 million in current liabilities (December 31, 2010 - \$134 million).

Table of Contents

IMPERIAL OIL LIMITED

8. Net income per share

	Three Months to March 31	
	2011	2010
Net income per common share - basic		
Net income (millions of dollars)	781	476
Weighted average number of common shares outstanding (millions of shares)	847.8	847.6
Net income per common share (dollars)	0.92	0.56
Net income per common share - diluted		
Net income (millions of dollars)	781	476
Weighted average number of common shares outstanding (millions of shares)	847.8	847.6
Effect of employee share-based awards (millions of shares)	6.3	6.6
Weighted average number of common shares outstanding, assuming dilution (millions of shares)	854.1	854.2
Net income per common share (dollars)	0.91	0.56

9. Comprehensive income

	Three Months to March 31	
millions of dollars	2011	2010
Net income	781	476
Post-retirement benefit liability adjustment (excluding amortization)	(108)	84
Amortization of post retirement benefit liability adjustment included in net periodic benefit costs	33	28
Other comprehensive income (net of income taxes)	(75)	112
Total comprehensive income	706	588

Table of Contents

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.

OPERATING RESULTS

The company's net income for the first quarter of 2011 was \$781 million or \$0.91 a share on a diluted basis, compared with \$476 million or \$0.56 a share for the same period last year.

Earnings in the first quarter were higher than the same quarter in 2010 primarily due to stronger industry refining margins of about \$175 million, higher Syncrude and Cold Lake volumes of about \$100 million and lower refinery planned maintenance activities of about \$85 million. These factors were partially offset by the unfavourable foreign exchange effects of the stronger Canadian dollar of about \$70 million. Reliability and expense management improvements in all operating segments allowed the capture of higher crude oil realizations in the Upstream and improved margins in petroleum product markets.

Upstream

Net income in the first quarter was \$528 million, \$84 million higher than the same period of 2010. Earnings increased primarily due to higher volumes and lower maintenance costs at Syncrude totaling about \$80 million. Earnings were also positively impacted by higher Cold Lake bitumen production of about \$30 million and higher crude oil commodity prices of about \$30 million. These factors were partially offset by the unfavourable foreign exchange effects of the stronger Canadian dollar of about \$50 million.

The average price of Brent crude oil in U.S. dollars, a common benchmark for world oil markets, was \$105.01 a barrel in the first quarter of 2011, up almost 40 percent from the corresponding period last year. The company's average realizations on sales of Canadian conventional crude oil and synthetic crude oil from Syncrude production also increased. The company's average bitumen realizations in the first quarter were about ten percent lower than that in the first quarter of 2010, reflecting a widened price spread between the lighter crude oils and Cold Lake bitumen, primarily due to continuing impacts from third party pipeline integrity issues on heavy oil markets.

Gross production of Cold Lake bitumen averaged 157 thousand barrels a day during the first quarter, up from 148 thousand barrels in the same quarter last year. Higher volumes were the result of the ongoing development drilling program partially offset by the cyclic nature of production at Cold Lake.

The company's share of Syncrude's gross production in the first quarter was 80 thousand barrels a day, versus 67 thousand barrels in the first quarter of 2010. Increased production was primarily the result of improved mining and upgrading reliability as well as lower planned maintenance activities.

Gross production of conventional crude oil averaged 22 thousand barrels a day in the first quarter, down from 24 thousand barrels the same period last year, due to natural reservoir decline.

Gross production of natural gas during the first quarter of 2011 was 269 million cubic feet a day, down from 273 million cubic feet in the same period last year. The lower production volume was a result of natural reservoir decline.

The Kearl development plan is being reconfigured from a three-phase to a two-phase strategy. Production from the initial development phase will be at 110,000 barrels of bitumen a day. A second phase expansion with debottlenecking of both phases will be used to reach the regulatory capacity of 345,000 barrels a day as approved under the original three-phase strategy. Full lease unit development costs are expected to remain the same.

Table of Contents

Downstream

Net income was \$276 million in the first quarter of 2011, \$237 million higher than the same period a year ago. Earnings benefited from stronger industry refining margins of about \$175 million due in part to favourably priced crude mix processed and improved demand for petroleum products, as well as the favourable impact of about \$85 million associated with lower planned refinery maintenance activities. These factors were partially offset by the unfavourable effects of the stronger Canadian dollar of about \$20 million.

Chemical

Net income was \$38 million in the first quarter, \$39 million higher than the same quarter last year. Improved industry margins across all product channels, lower costs due to lower planned maintenance activities, and higher polyethylene sales volumes were the main contributors to the increase.

Corporate and other

Net income effects were negative \$61 million in the first quarter, compared with negative \$6 million in the same period of 2010. Unfavourable earnings effects in the first quarter were primarily due to changes in share-based compensation charges.

LIQUIDITY AND CAPITAL RESOURCES

Cash flow generated from operating activities was \$959 million during the first quarter of 2011, compared with \$914 million in the same period of 2010. Higher cash flow was primarily driven by higher earnings partially offset by working capital effects.

Investing activities used net cash of \$806 million in the first quarter, compared to \$807 million in the corresponding period in 2010. Additions to property, plant and equipment were \$822 million in the first quarter, compared with \$813 million during the same quarter 2010. For the Upstream segment, expenditures during the quarter were primarily directed towards the advancement of the Kearl oil sands project. Other investments included environmental and other projects at Syncrude, development drilling at Cold Lake and advancing the Nabiye project, the next phase of expansion at Cold Lake, as well as exploration drilling at Horn River. The Downstream segment's capital expenditures were focused mainly on refinery projects to improve reliability, feedstock flexibility, energy efficiency and environmental performance.

Cash used in financing activities was \$119 million in the first quarter 2011, compared with \$86 million in the first quarter of 2010. During the first quarter of 2011, the company did not make any share repurchases except those to offset the dilutive effects from the exercise of stock options. Cash dividends of \$93 million were paid in the first quarter 2011, compared with dividends of \$85 million in the first quarter 2010. Per-share dividends paid in the first quarter 2011 totaled \$0.11, up from \$0.10 in the same period of 2010.

The above factors led to an increase in the company's balance of cash to \$301 million at March 31, 2011, from \$267 million at the end of 2010.

Item 3. Quantitative and Qualitative Disclosures about Market Risk.

Information about market risks for the three months ended March 31, 2011 does not differ materially from that discussed on page 23 in the company's annual report on Form 10-K for the year ended December 31, 2010.

Table of Contents

Item 4. Controls and Procedures.

As indicated in the certifications in Exhibit 31 of this report, the company's principal executive officer and principal financial officer have evaluated the company's disclosure controls and procedures as of March 31, 2011. Based on that evaluation, these officers have concluded that the company's disclosure controls and procedures are effective in ensuring that information required to be disclosed by the company in the reports that it files or submits under the Securities Exchange Act of 1934, as amended, is accumulated and communicated to them in a manner that allows for timely decisions regarding required disclosures and are effective in ensuring that such information is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms.

There has not been any change in the company's internal control over financial reporting during the last fiscal quarter that has materially affected, or is reasonably likely to materially affect, the company's internal control over financial reporting.

Table of Contents**PART II - OTHER INFORMATION****Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.**

During the period January 1, 2011 to March 31, 2011, the company issued 602,214 common shares to employees or former employees outside the U.S.A. for \$15.50 per share upon the exercise of stock options. These issuances were not registered under the *Securities Act* in reliance on Regulation S thereunder.

Issuer Purchases of Equity Securities (1)

Period	(a) Total number of shares (or units) purchased	(b) Average price paid per share (or unit)	(c) Total number of shares (or units) purchased as part of publicly announced plans or programs	(d) Maximum number (or approximate dollar value) of shares (or units) that may yet be purchased under the plans or programs
January 2011				
(January 1 - January 31)	-	N/A	-	41,621,691
February 2011				
(February 1 - February 28)	107,574	\$ 44.88	107,574	41,439,964
March 2011				
(March 1 - March 31)	602,766	\$ 50.93	602,766	40,767,472

- (1) On June 23, 2010, the company announced by news release that it had received final approval from the Toronto Stock Exchange for a new normal course issuer bid and will continue its share repurchase program. The new program enables the company to repurchase up to a maximum of 42,380,333 common shares, including common shares purchased for the company's employee savings plan, the company's employee retirement plan and from Exxon Mobil Corporation during the period June 25, 2010 to June 24, 2011. If not previously terminated, the program will end on June 24, 2011.

The company will continue to evaluate its share purchase program in the context of its overall capital activities.

Item 4. Submission of Matters to a Vote of Security Holders.

At the annual meeting of shareholders on April 28, 2011, all of the management's nominee directors were elected to hold office until the close of the next annual meeting. The votes for the directors were: K.T. Hoeg 738,106,214 shares for and 997,911 shares withheld, B. H. March 725,214,301 shares for and 13,889,824 shares withheld, J.M. Mintz 738,693,464 shares for and 410,661 shares withheld, R.C. Olsen 686,307,977 shares for and 52,796,148 shares withheld, D.S. Sutherland 738,782,411 shares for and 321,714 shares withheld, S.D. Whittaker 738,457,594 shares for and 646,531 shares withheld, and V.L. Young 738,786,854 shares for and 317,271 shares withheld.

At the same annual meeting of shareholders, PricewaterhouseCoopers LLP were reappointed as the auditors by a vote of 745,950,692 shares for and 1,085,455 shares withheld from the reappointment of the auditors.

Table of Contents

Item 6. Exhibits.

(31.1) Certification by the principal executive officer of the company pursuant to Rule 13a-14(a).

(31.2) Certification by the principal financial officer of the company pursuant to Rule 13a-14(a).

(32.1) Certification by the chief executive officer and of the company pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350.

(32.2) Certification by the chief financial officer and of the company pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350.

SIGNATURES

Pursuant to the requirements of the *Securities Exchange Act* of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: May 4, 2011

IMPERIAL OIL LIMITED
(Registrant)

/s/ Paul J. Masschelin
(Signature)
Paul J. Masschelin
Senior Vice-President, Finance and
Administration and Treasurer
(Principal Accounting Officer)

Date: May 4, 2011

/s/ Brent A. Latimer
(Signature)
Brent A. Latimer
Assistant Secretary