

JOHNSON CONTROLS INC  
Form FWP  
November 30, 2011

Filed Pursuant to Rule 433

Registration No. 333-157502

November 29, 2011

To Prospectus dated February 23, 2009

and Preliminary Prospectus Supplement

Dated November 29, 2011

**\$1,100,000,000**

**Johnson Controls, Inc.**

**\$400,000,000 2.600% Senior Notes due 2016**

**\$450,000,000 3.750% Senior Notes due 2021**

**\$250,000,000 5.250% Senior Notes due 2041**

*Pricing Term Sheet*

**November 29, 2011**

**2.600% Senior Notes due 2016**

Issuer:	Johnson Controls, Inc.
Title:	2.600% Senior Notes due 2016
Aggregate Principal Amount Offered:	\$400,000,000 aggregate principal amount
Maturity:	December 1, 2016
Interest Rate:	2.600% per year
Benchmark Treasury:	0.875% due November 30, 2016
Spread to Benchmark Treasury:	+168 bps
Benchmark Treasury Price and Yield:	99-23 1/4; 0.931%
Yield to Maturity:	2.611%
Price to Public:	99.949%
Interest Payment Dates:	Semiannually in arrears on June 1 and December 1 of each year, commencing June 1, 2012
Make-Whole Call:	UST + 25 bps
CUSIP/ISIN:	478366 AZ0/ US478366AZ05
Denominations:	\$2,000 and integral multiples of \$1,000 in excess thereof
Trade Date:	November 29, 2011

Edgar Filing: JOHNSON CONTROLS INC - Form FWP

Settlement Date: December 2, 2011 (T+3)

Day Count Convention: 30/360

Joint Book-Running Managers: Barclays Capital Inc.

Citigroup Global Markets Inc.

Banca IMI S.p.A.

Credit Agricole Securities (USA) Inc.

J.P. Morgan Securities LLC

Co-Managers: Commerz Markets LLC

ING Financial Markets LLC

Merrill Lynch, Pierce, Fenner & Smith  
Incorporated

U.S. Bancorp Investments, Inc.

Mitsubishi UFJ Securities (USA), Inc.

Standard Chartered Bank

UniCredit Capital Markets, LLC

TD Securities (USA) LLC

Wells Fargo Securities, LLC

Danske Markets Inc.

Deutsche Bank Securities Inc.

RBS Securities Inc.

Rating\*: Baa1 (Stable) Moody's Investors Service Inc.

BBB+ (Stable) Standard & Poor's Ratings Services

3.750% Senior Notes due 2021

Issuer:	Johnson Controls, Inc.
Title:	3.750% Senior Notes due 2021
Aggregate Principal Amount Offered:	\$450,000,000 aggregate principal amount
Maturity:	December 1, 2021
Interest Rate:	3.750% per year
Benchmark Treasury:	2.000% due November 15, 2021
Spread to Benchmark Treasury:	+183 bps
Benchmark Treasury Price and Yield:	99-31; 2.003%
Yield to Maturity:	3.833%
Price to Public:	99.316%
Interest Payment Dates:	Semiannually in arrears on June 1 and December 1 of each year, commencing June 1, 2012
Make-Whole Call:	UST + 25 bps (prior to September 1, 2021)
Par Call:	On or after September 1, 2021
CUSIP/ISIN:	478366 BA4/ US478366BA45
Denominations:	\$2,000 and integral multiples of \$1,000 in excess thereof
Trade Date:	November 29, 2011
Settlement Date:	December 2, 2011 (T+3)
Day Count Convention:	30/360
Joint Book-Running Managers:	Barclays Capital Inc. Citigroup Global Markets Inc. Banca IMI S.p.A. Credit Agricole Securities (USA) Inc. J.P. Morgan Securities LLC Commerz Markets LLC ING Financial Markets LLC Merrill Lynch, Pierce, Fenner & Smith Incorporated U.S. Bancorp Investments, Inc. Mitsubishi UFJ Securities (USA), Inc. Standard Chartered Bank UniCredit Capital Markets, LLC
Co-Managers:	

Edgar Filing: JOHNSON CONTROLS INC - Form FWP

TD Securities (USA) LLC

Wells Fargo Securities, LLC

Danske Markets Inc.

Deutsche Bank Securities Inc.

RBS Securities Inc.

Rating\*:

Baa1 (Stable) Moody's Investors Service Inc.

BBB+ (Stable) Standard & Poor's Ratings Services

5.250% Senior Notes due 2041

Issuer:	Johnson Controls, Inc.
Title:	5.250% Senior Notes due 2041
Aggregate Principal Amount Offered:	\$250,000,000 aggregate principal amount
Maturity:	December 1, 2041
Interest Rate:	5.250% per year
Benchmark Treasury:	3.750% due August 15, 2041
Spread to Benchmark Treasury:	+230 bps
Benchmark Treasury Price and Yield:	115-20+; 2.955%
Yield to Maturity:	5.255%
Price to Public:	99.925%
Interest Payment Dates:	Semiannually in arrears on June 1 and December 1 of each year, commencing June 1, 2012
Make-Whole Call:	UST + 35 bps (prior to June 1, 2041)
Par Call:	On or after June 1, 2041
CUSIP/ISIN:	478366 BB2 / US478366BB28
Denominations:	\$2,000 and integral multiples of \$1,000 in excess thereof
Trade Date:	November 29, 2011
Settlement Date:	December 2, 2011 (T+3)
Day Count Convention:	30/360
Joint Book-Running Managers:	Barclays Capital Inc. Citigroup Global Markets Inc. Banca IMI S.p.A. Credit Agricole Securities (USA) Inc. J.P. Morgan Securities LLC Commerz Markets LLC ING Financial Markets LLC Merrill Lynch, Pierce, Fenner & Smith Incorporated U.S. Bancorp Investments, Inc. Mitsubishi UFJ Securities (USA), Inc. Standard Chartered Bank UniCredit Capital Markets, LLC
Co-Managers:	

Edgar Filing: JOHNSON CONTROLS INC - Form FWP

TD Securities (USA) LLC

Wells Fargo Securities, LLC

Danske Markets Inc.

Deutsche Bank Securities Inc.

RBS Securities Inc.

Rating\*:

Baa1 (Stable) Moody's Investors Service Inc.

BBB+ (Stable) Standard & Poor's Ratings Services

**\* A securities rating is not a recommendation to buy, sell or hold securities and may be subject to revision or withdrawal at any time.**

**The issuer has filed a registration statement (including a prospectus) with the SEC for the offering to which this communication relates. Before you invest, you should read the prospectus in that registration statement and other documents the issuer has filed with the SEC for more complete information about the issuer and this offering. You may get these documents for free by visiting EDGAR on the SEC Web site at [www.sec.gov](http://www.sec.gov). Alternatively, the issuer, any underwriter or any dealer participating in the offering will arrange to send you the prospectus if you request it by calling Barclays Capital Inc. toll free at 1-888-603-5847 or Citigroup Global Markets Inc. toll free at 1-877-858-5407.**