ITC Holdings Corp. Form 425 February 28, 2012

ITC Holdings Corp.
Entergy Regional State Committee
March 1, 2012
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Safe Harbor Language & Legal Disclosure 2
This presentation contains certain statements

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that
describe
ITC
Holdings
Corp.
(ITC)
management s
beliefs
concerning
future
business conditions and prospects, growth opportunities and the outlook for ITC s business, including ITC s business and the
electric
transmission
industry
based
upon
information
currently
available.
Such
statements
are
 forward-looking
statements
within
the meaning of the Private Securities Litigation Reform Act of 1995. Wherever possible, ITC has identified these forward-look
by
words
such
as
 anticipates,
 believes,
 intends,
 estimates,
 expects,
 projects
and
similar
phrases.
These
forward-looking statements are based upon assumptions ITC management believes are reasonable. Such forward-looking
statements are subject to risks and uncertainties which could cause ITC s actual results, performance and achievements to diff
materially from those expressed in, or implied by, these statements, including, among other things, (a) the risks and uncertainti
disclosed in ITC s annual report on Form 10-K and ITC s quarterly reports on Form 10-Q filed with the Securities and Excha
Commission
(the
 SEC )
from
time
```

to
time
and
(b)
the
following
transactional
factors
(in
addition
to
others
described
elsewhere
in
this
document
and
in .
subsequent
filings
with
the
SEC):
(i)
risks
inherent
in .
the
contemplated
transaction,
including:
(A)
failure
to
obtain approval by the Company s shareholders; (B) failure to obtain regulatory approvals necessary to consummate the
transaction or to obtain regulatory approvals on favorable terms; (C) the ability to obtain the required financings; (D) delays in
consummating the transaction or the failure to consummate the transactions; and (E) exceeding the expected costs of the
transactions;
(ii)
legislative
and
regulatory
actions,
and
(iii)
conditions

of the capital

markets
during
the
periods
covered
by
the
forward-looking statements.
Because ITC s forward-looking statements are based on estimates and assumptions that are subject to significant business,
economic
and
competitive
uncertainties,
many
of
which
are
beyond
ITC s
control
or
are
subject
to
change,
actual
results
could
be
materially different and any or all of ITC s forward-looking statements may turn out to be wrong. They speak only as of the d
made and can be affected by assumptions ITC might make or by known or unknown risks and uncertainties. Many factors
mentioned in this document and the exhibits hereto and in ITC s annual and quarterly reports will be important in determining
future results. Consequently, ITC cannot assure you that ITC s expectations or forecasts expressed in such forward-looking
statements will be achieved. Actual future results may vary materially. Except as required by law, ITC undertakes no obligation
publicly update any of ITC s forward-looking or other statements, whether as a result of new information, future events, or
otherwise.
The transaction is subject to certain conditions precedent, including regulatory approvals, approval of ITC s shareholders and
availability
of
financing.
ITC
cannot

provide any assurance that the proposed transactions related

thereto will be

completed,

nor

can it give assurances as to the terms on which such transactions will be consummated.

Safe Harbor Language & Legal Disclosure

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ITC

and

Mid

South

TransCo

LLC

( TransCo )
will
file
registration
statements
with
the
SEC
registering
shares
of
ITC
common
stock
and
TransCo
common
units
to
be
issued
to
Entergy
Corporation
(Entergy)
shareholders
in
connection
with
the
proposed
transactions. ITC will also file a proxy statement with the SEC that will be sent to the shareholders of ITC. Entergy shareholders
are urged to read the prospectus and/or information statement that will be included in the registration statements and any other
relevant
documents,
because
they
contain
important
information
about
ITC,
TransCo
and
the the
proposed
transactions.
ITC s
shareholders

are urged to

read
the
proxy
statement
and
any
other
relevant
documents
because
they
contain
important
information
about ITC, TransCo and the proposed transactions.
The proxy statement, prospectus and/or information statement, and other
documents relating to the proposed transactions (when they are available) can be obtained free of charge from the SEC s web
at www.sec.gov. The documents, when available, can also be obtained free of charge from Entergy upon written request
to Enterest
Entergy
Corporation,
Investor
Relations,
P.O.
Box
61000
New
Orleans,
LA
70161
or
by
calling
Entergy s
Investor
Relations
information line at 1-888-ENTERGY (368-3749), or from ITC upon written request to ITC Holdings Corp., Investor Relations
27175 Energy Way, Novi, MI 48377 or by calling 248-946-3000
This presentation is not a solicitation of a proxy from any security holder of ITC. However, Entergy, ITC and certain of their
respective directors and executive officers and certain other members of management and employees may be deemed to be
participants
in
the
solicitation
of
proxies
from

shareholders

of

ITC

in

connection

with

the

proposed

transaction

under

the

rules

of

the SEC. Information about the directors and executive officers of Entergy may be found in its 2010 Annual Report on Form 1 filed with the SEC on February 28, 2011, and its definitive proxy statement relating to its 2011 Annual Meeting of Shareholde filed with the SEC on March 24, 2011. Information about the directors and executive officers of ITC may be found in its 2011 Annual Report on Form 10-K filed with the SEC on February 22, 2012, and its definitive proxy statement relating to its 2011 Annual Meeting of Shareholders filed with the SEC on April 21, 2011.

Introduction

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ITC History
March 2003 Established as
ITC*Transmission*with the purchase of
Detroit Edison transmission assets

July 2005 -

Became first publicly traded

independent transmission company

July 2006 -

ITC Great Plains,

headquartered in Topeka, KS, established

October 2006 -

Acquired Michigan Electric

Transmission Company (METC) from

Consumers Energy

December 2007 -

Formed ITC Midwest by

acquiring the transmission assets of

Interstate Power and Light from Alliant

Currently headquartered in Novi, MI

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6
Who We Are
Largest independent transmission company
in the country and only one publicly traded;
9
Over 15,000 miles of transmission
Seven states
Over 26,000 MW of load served

Develop transmission with the goals of providing customers:
Best

in

class transmission

system

top
decile reliability
Provide equal access to all generators
thereby allowing the most efficient
generators to compete
Support public policy needs
th
Largest transmission owner overall

7
7
Independent Model
Independence in all aspects of transmission
All capital generated from transmission
No internal competition for capital with other
functions (i.e., Generation or Distribution)
Promotes open planning and access to
competitive fuel sources

-

Governance

Planning

-

Construction

-

Maintenance

-

Operations

-

Training

-

Land Use

Transparency

The independent model enables

transparent disclosure and communication

with stakeholders

Transmission planning

Transmission formula rate making

Transmission operations

Customer driven transmission

maintenance

Transmission only do not own generation or distribution assets; business model singularly focused on owning, operating and maintaining transmission

Ensure independence through governance

**Independent Board of Directors** 

Management and employees may not have a direct financial interest in a market participant

Market participants may not own 5% or more of ITC stock

Ongoing FERC reporting and compliance ITC is a competitive market facilitator

Provide a robust, reliable transmission infrastructure that allows the customer to enjoy the full benefits of the market

Reduce congestion to promote market liquidity

Actively promote policies at federal, state and RTO that provide non-biased treatment to all parties Independence Starts with a Management Philosophy 8

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Independent Model
9
Benefits of ITC independent transmission model
Transparency
Improved
Reliability
Enhanced Generator
Interconnections

Aligned with Public Policy Operational Excellence Improved Credit Quality Competitive Markets Reduced System Congestion

Wind Interconnection in ITC Midwest 10 ITC Midwest Projects Under Study 57 Wind Projects 8,100 MW total MISO capacity 5,788 MW in Iowa Projects in Service 2,990 MW Wind Capacity

(including 120 MW owned by Mid-Am) 2,154 MW connected since 2008 Projects Under GIA (Not Connected) 604 MW Wind Capacity Project Development 13 Independent Developers

#### Operational Excellence

ITC s overarching goal: Best-in-class system operations and performance, including system security and safety Our operating companies consistently rank strongly in the SGS Statistical Services Transmission Reliability Benchmarking program Culture of safety and proven safety performance Top safety performance of all EEI companies ITC s security operations recognized as an Example of

Excellence
for our NERC Reliability Readiness
Evaluation and Improvement Program
Our control room is staffed with operators qualified at
the highest level under the NERC Operator Certification
Program and they go through a continuous and rigorous
recertification and training program
11

Reliability-Sustained Outages 12

(Average Sustained

Outages per Circuit)

Sustained outages are outages lasting for greater than 60 seconds.

ITC s capital investments and maintenance programs have resulted in dramatic improvements in reliability ITC Midwest s performance trend is improving, following the paths of ITC*Transmission* and METC Normal weather related incidents are not excluded from metric calculations Better Performance

Better
Performance
Reliability-Outage Duration
13
2010 data
(Average duration of outages, in minutes)
Again, ITC Midwest s
performance trend is
improving, following the

paths of ITC*Transmission* and METC

Safety Statistics ITC Compared to Peers Accidents per 100 workers with no lost time, relative to industry average. Accidents per 100 workers resulting in lost time, relative to industry average. 14

Investment in the Grid
Since its inception, ITC has annually invested between 1 and 2.7
times cash from operations
Gross investments in property, plant and equipment increased from \$41
million in 2003 to \$632.9 million in 2011
Planned gross investment in property, plant and equipment for 2012 is
\$730 to \$830 million
5 year plan refreshed annually to provide longer term view of ITC s
investment strategy

Total investment from 2012 through 2016 projected to be \$4.2 billion Best-in-class operations at existing operating companies
Includes system investment and generator interconnections
Development of regional infrastructure
MVPs/SPP regional projects
Partnerships with local utilities
15
Driven by operational excellence criteria and organic investment opportunities

2012 2016 5 Year Plan 16

17 Historic Capital Investments

#### Credit Ratings

Independent model translates to debt cost savings and supports higher credit ratings which results in lower costs to customers

Using a regulatory construct for the Entergy transmission systems similar to the ITC regulated operating companies, ITC anticipates similar investment grade credit ratings for the Entergy transmission systems with a comparable cost of debt

Under ITC  $\,$ s regulatory model, cost savings realized as a result of enhanced credit quality will be  $\,$ 100% passed through to customers

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### Resource Deployments

ITC enjoys certain economies of efficiency and scope in the transmission business, allowing it to procure material at lower costs, operate the system at lower cost, etc.

Over the past seven years, ITC has been able to leverage its supply chain relationships and develop strategic alliances to achieve millions in savings over traditionally-procured project materials

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92 management FTEs 365 non-management FTEs 435 field crew employees with ULC Lowest Cost

Transmission Planning and Construction Needs evaluation driven by NERC standards, RTO tariffs, local needs, regional needs, and public policy requirements. Approach reliability with the spirit and intent of the NERC standards in mind, not just the minimum Upon system acquisition, first focus is reducing outages and improving

reliability as well as access to the market 20

Transaction Overview

ITC Overview
System Peak Load
26,100 MW
28,000 MW
Service Area
Seven states
Four states\*
Total

Transmission

Miles

15,100 miles

15,700 miles

Service Area

Square Miles

89,850

114,669

RTO Membership

MISO/SPP

Anticipated

MISO

membership

by 12/2013

22

\*Entergy also owns limited assets in Missouri.

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Customer & Stakeholder Benefits
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Benefits on the transmission system include:
Improved reliability
Reduced congestion
Access to least-cost power
Independent, regional approach to planning
Unbiased Operations
Customer-focused maintenance
Benefits beyond MISO membership

Planning begins with local planners submitting projects to MISO. Lack of generation interests allows ITC to propose economic projects that vertically integrated companies may overlook

Broader and longer term view of the grid Over time, the overall benefits of the transaction will more than offset the costs associated with it A more thorough analysis of the revenue requirement effects and transaction benefits is being prepared in conjunction with the necessary regulatory filings

Transaction Overview 24
Transaction Structure

Spin-Merge: Entergy s transmission business merges into ITC

Prior to merger, Entergy to pursue tax free spin-off of transmission business and ITC to effectuate a recapitalization, anticipated to be special dividend of \$700

million

100% stock consideration

Entergy to issue approximately \$1.775 billion of debt, to be assumed by ITC

ITC to issue approximately \$700 million of unsecured debt at holdings level ITC Shareholders Post-Merge

50.1% Entergy shareholders

49.9% ITC shareholders ITC Senior Mgmt & Board

Two new independent directors who have transmission industry knowledge and familiarity with Entergy s region

ITC s management team will remain intact for combined business, supplemented with key Entergy leadership personnel from Entergy s transmission business Headquarters

Regional headquarters remain in Jackson, MS

Corporate headquarters in Novi, MI Expected Closing

In 2013, subject to timing of approvals Approval Process

Entergy retail regulatory approvals

Federal Energy Regulatory Commission approvals

ITC shareholder approval

Certain other regulatory approvals

1 1 \$1.775b of debt will be issued by Entergy in connection with the internal separation of the transmission business, the proceeds from which will be used

for debt reduction Entergy shareholders Entergy Transmission business Entergy will create and distribute new Transco ( Mid South TransCo LLC ) to Entergy shareholders 2 Entergy Mid South TransCo LLC 3 3 ITC shareholders ITC Prior to the merger, ITC will recapitalize, currently anticipated to be a one-time \$700mm special dividend to existing shareholders, funded by newly-issued senior unsecured notes at ITC Holdings 4 Entergy shareholders Entergy Entergy Mid South TransCo LLC Mid South TransCo LLC Entergy shareholders ITC shareholders ITC shareholders ITC ITC Merger Sub Mid South TransCo LLC will subsequently merge with ITC Merger Sub; Entergy shareholders will receive 50.1% ownership in the combined company

Entergy
share holders
ITC
shareholders
Entergy
ITC

Holdings Mid South

TransCo LLC

49.9%

100% ITC

OpCos

Trans

OpCos

Trans

OpCos Trans

OpCos

25

Transaction Key Steps

ITC Pro Forma Structure

Pro Forma Ownership Structure 26 50.1% Entergy Shareholders 49.9% ITC Shareholders Transmission OpCos Mid South TransCo LLC

Approvals & Timeline Entergy Retail Regulators (APSC, LPSC, MPSC, PUCT, CCNO)

Change of control of transmission assets

Authorization to incur debt in some jurisdictions FERC

Change of control of transmission assets

Establish rate for new ITC subsidiaries

Authorization for operating company financings

Change to Entergy System Agreement to break out transmission Hart-Scott-Rodino Act (DOJ / FTC)

Pre-merger notification to review potential antitrust and competition issues IRS Private Letter Ruling

Ruling regarding tax-free treatment of the distribution of Mid-South TransCo LLC ITC Shareholders

Merger

Amendment to ITC Articles of Incorporation to increase the number of authorized shares

Authorization for issuance of greater than 20% of outstanding shares
\* Approvals may be required in Missouri. Approval may be required in Oklahoma for ITC.
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The transaction is targeted to close in 2013, subject to receipt of the following approvals and closing conditions:\*

Storm Restoration
Building on Entergy s Record of Excellence
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ITC s record:
In Michigan, ITC s systems are very
reliable, resulting in only a handful of
customer outages.
On our Midwest system, 78% of outages
impacting customers are restored at the

point of interconnection within 90

minutes.

Post Closing:

ITC plans to integrate key areas of its Incident Command System ( ICS ) with Entergy s ICS structure to ensure continued excellence in storm restoration. ITC and Entergy will be developing detailed, integrated restoration plans prior to closing.

ITC s number one priority is getting customers back on line

Management Post Transaction

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Upon transaction close, the ITC management team will lead the resulting business
Certain Entergy management will serve in an executive capacity for ITC
Entergy employees will perform the day to day operations at the direction of ITC and in line with
ITC goals (reliability, facilitate markets, generator interconnections, policy needs) and
independence requirements
Safety
Reliability/outage reduction

Performance of scheduled maintenance

Capital project completion

ITC s Board of Directors will appoint two new independent directors with experience in the region

From experience, it typically takes about 24 months to integrate a new group of employees into the ITC culture

Annual employee bonus goals are structured to support and incentivize achievement of corporate goals, which focus on Best in Class performance in the following areas:

Transaction ultimately benefits all constituencies, through independent model and overall best practices
Improved reliability, reduced congestion and greater access to competitive energy marketplace
Strong credit and ability to attract capital for needed transmission investments
Highest objectivity for transmission planning

and operations; aligns with public policy objectives
Maintains jobs and provides opportunities for job creation and local economic development Commitment to communities and customers that ITC serves through corporate citizenship, and community involvement
Transaction Closing
BENEFITS ALL STAKEHOLDERS
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Transaction
Benefits