

HERCULES TECHNOLOGY GROWTH CAPITAL INC

Form 10-Q

May 08, 2012

[Table of Contents](#)

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

WASHINGTON, DC 20549

**FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For The Quarterly Period Ended March 31, 2012

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

Commission File Number: 814-00702

**HERCULES TECHNOLOGY GROWTH**  
**CAPITAL, INC.**

(Exact Name of Registrant as Specified in its Charter)

|   |  |
|---|--|
| <b>Maryland</b><br>(State or Jurisdiction of<br>Incorporation or Organization)                                      | <b>743113410</b><br>(IRS Employer<br>Identification No.) |
| <b>400 Hamilton Ave., Suite 310</b><br><br><b>Palo Alto, California</b><br>(Address of Principal Executive Offices) | <b>94301</b><br>(Zip Code)                               |
| <b>(650) 289-3060</b><br><br>(Registrant's Telephone Number, Including Area Code)                                   |  |

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter periods that the Registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this Chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

Large Accelerated Filer

Accelerated Filer

Non-Accelerated Filer

Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

On May 7, 2012, there were 49,715,269 shares outstanding of the Registrant's common stock, \$0.001 par value.

---

**Table of Contents**

**HERCULES TECHNOLOGY GROWTH CAPITAL, INC.**

**FORM 10-Q TABLE OF CONTENTS**

|  |    |
|--|----|
| <b><u>PART I. FINANCIAL INFORMATION</u></b>  | 3  |
| Item 1. <u>Consolidated Financial Statements</u>   | 3  |
| <u>Consolidated Statement of Assets and Liabilities as of March 31, 2012 (unaudited) and December 31, 2011</u>               | 3  |
| <u>Consolidated Schedule of Investments as of March 31, 2012 (unaudited)</u>   | 4  |
| <u>Consolidated Schedule of Investments as of December 31, 2011</u>  | 20 |
| <u>Consolidated Statement of Operations for the three-month periods ended March 31, 2012 and 2011 (unaudited)</u>            | 34 |
| <u>Consolidated Statement of Changes in Net Assets for the three-month periods ended March 31, 2012 and 2011 (unaudited)</u> | 35 |
| <u>Consolidated Statement of Cash Flows for the three-month periods ended March 31, 2012 and 2011 (unaudited)</u>            | 36 |
| <u>Notes to Consolidated Financial Statements (unaudited)</u>  | 37 |
| Item 2. <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                         | 56 |
| Item 3. <u>Quantitative and Qualitative Disclosures About Market Risk</u>  | 80 |
| Item 4. <u>Controls and Procedures</u>   | 81 |
| <b><u>PART II. OTHER INFORMATION</u></b>   | 82 |
| Item 1. <u>Legal Proceedings</u>   | 82 |
| Item 1A. <u>Risk Factors</u>   | 82 |
| Item 2. <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>   | 85 |
| Item 3. <u>Defaults Upon Senior Securities</u>   | 85 |
| Item 4. <u>Mine Safety Disclosures</u>   | 85 |
| Item 5. <u>Other Information</u>   | 85 |
| Item 6. <u>Exhibits</u>  | 85 |
| <b><u>SIGNATURES</u></b>   | 86 |

**Table of Contents****PART I: FINANCIAL INFORMATION**

In this Quarterly Report, the Company, Hercules, we, us and our refer to Hercules Technology Growth Capital, Inc. and its wholly owned subsidiaries and its affiliated securitization trusts unless the context otherwise requires.

**ITEM 1. CONSOLIDATED FINANCIAL STATEMENTS**  
**HERCULES TECHNOLOGY GROWTH CAPITAL, INC.**

**CONSOLIDATED STATEMENT OF ASSETS AND LIABILITIES****(unaudited)****(dollars in thousands, except per share data)**

|   | <b>March 31,<br/>2012<br/>(unaudited)</b> | <b>December 31,<br/>2011</b> |
|---|---|------------------------------|
| <b>Assets</b>   |   |                              |
| Investments:  |   |                              |
| Non-control/Non-affiliate investments (cost of \$681,242 and \$642,038, respectively) | \$ 692,695                                | \$ 651,843                   |
| Affiliate investments (cost of \$3,254 and \$3,236, respectively)                     | 1,094                                     |                              |
| Control investments (cost of \$10,889 and \$11,266, respectively)                     | 675                                       | 1,027                        |
| Total investments, at value (cost of \$695,385 and \$656,540, respectively)           | 694,464                                   | 652,870                      |
| Cash and cash equivalents   | 48,433                                    | 64,474                       |
| Interest receivable   | 5,962                                     | 5,820                        |
| Other assets  | 14,507                                    | 24,230                       |
| Total assets  | \$ 763,366                                | \$ 747,394                   |
| <b>Liabilities</b>  |   |                              |
| Accounts payable and accrued liabilities  | \$ 6,545                                  | \$ 10,813                    |
| Wells Fargo Loan  |   | 10,187                       |
| Long-term Liabilities (Convertible Debt)  | 70,624                                    | 70,353                       |
| Long-term SBA Debentures  | 200,750                                   | 225,000                      |
| Total liabilities   | 277,919                                   | 316,353                      |
| Commitments and Contingencies (Note 10)   |   |                              |
| <b>Net assets consist of:</b>   |   |                              |
| Common stock, par value   | 50  | 44                           |
| Capital in excess of par value  | 532,951                                   | 484,244                      |
| Unrealized depreciation on investments  | (578)                                     | (3,431)                      |
| Accumulated realized losses on investments  | (40,165)                                  | (43,042)                     |
| Distributions in excess of investment income  | (6,811)                                   | (6,774)                      |
| Total net assets  | 485,447                                   | 431,041                      |
| Total liabilities and net assets  | \$ 763,366                                | \$ 747,394                   |
| Shares of common stock outstanding (\$0.001 par value, 100,000,000 authorized)        | 49,721                                    | 43,853                       |

|                                  |  |    |      |    |      |
|----------------------------------|--|----|------|----|------|
| <b>Net asset value per share</b> |  | \$ | 9.76 | \$ | 9.83 |
|                                  | See notes to consolidated financial statements (unaudited) |    |      |    |      |

Table of Contents**HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>                    | <b>Industry</b>              | <b>Type of Investment<sup>(1)</sup></b>   | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|---|------------------------------|---|-------------------------|---------------------------|----------------------------|
| Anthera Pharmaceuticals Inc. <sup>(3)</sup> | Drug Discovery & Development | Senior Debt<br>Matures December 2014<br>Interest rate Prime + 7.30% or<br>Floor rate of 10.55%  | \$ 25,000               | \$ 24,645                 | \$ 24,645                  |
| Aveo Pharmaceuticals, Inc. <sup>(3)</sup>   | Drug Discovery & Development | Senior Debt<br>Matures September 2015<br>Interest rate Prime + 7.15% or<br>Floor rate of 11.90% | \$ 26,500               | 26,500                    | 27,295                     |
| Cempra, Inc. <sup>(3)</sup>                 | Drug Discovery & Development | Senior Debt<br>Matures December 2015<br>Interest rate Prime + 7.05% or<br>Floor rate of 10.30%  | \$ 10,000               | 9,757                     | 9,757                      |
| Chroma Therapeutics, Ltd. <sup>(5)</sup>    | Drug Discovery & Development | Senior Debt<br>Matures November 2013<br>Interest rate Prime + 7.75% or<br>Floor rate of 12.00%  | \$ 6,693                | 7,131                     | 7,271                      |
| Concert Pharmaceuticals, Inc.               | Drug Discovery & Development | Senior Debt<br>Matures October 2015<br>Interest rate Prime + 3.25% or<br>Floor rate of 8.50%    | \$ 20,000               | 19,478                    | 19,478                     |
| Dicerna Pharmaceuticals, Inc.               | Drug Discovery & Development | Senior Debt<br>Matures January 2015<br>Interest rate Prime + 4.40% or<br>Floor rate of 10.15%   | \$ 12,000               | 11,706                    | 11,806                     |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|  |                              |                                |           |         |         |
|--|------------------------------|--------------------------------|-----------|---------|---------|
| NeurogesX, Inc. <sup>(3)</sup>                               | Drug Discovery & Development | Senior Debt                    |           |         |         |
|  |                              | Matures February 2015          |           |         |         |
|  |                              | Interest rate Prime + 6.25% or |           |         |         |
|  |                              | Floor rate of 9.50%            | \$ 15,000 | 14,691  | 14,800  |
| NextWave Pharmaceuticals, Inc.                               | Drug Discovery & Development | Senior Debt                    |           |         |         |
|  |                              | Matures June 2015              |           |         |         |
|  |                              | Interest rate Prime + 4.30% or |           |         |         |
|  |                              | Floor rate of 9.55%            | \$ 6,000  | 5,940   | 5,940   |
| Paratek Pharmaceuticals, Inc.                                | Drug Discovery & Development | Senior Debt                    |           |         |         |
|  |                              | Matures upon liquidation       |           |         |         |
|  |                              | Interest rate Fixed 10.00%     | \$ 45     | 45      | 45      |
| PolyMedix, Inc. <sup>(3)</sup>                               | Drug Discovery & Development | Senior Debt                    |           |         |         |
|  |                              | Matures September 2013         |           |         |         |
|  |                              | Interest rate Prime + 7.10% or |           |         |         |
|  |                              | Floor rate of 12.35%           | \$ 5,889  | 5,762   | 5,762   |
| <b>Total Debt Drug Discovery &amp; Development (26.12%)*</b> |                              |                                |           | 125,655 | 126,799 |

See notes to consolidated financial statements (unaudited)



**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>     | <b>Industry</b>             | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|------------------------------|-----------------------------|---|-------------------------|---------------------------|----------------------------|
| Intelepeer, Inc.             | Communications & Networking | Senior Debt                             |                         |                           |                            |
|                              |                             | Matures May 2013                        |                         |                           |                            |
|                              |                             | Interest rate Prime + 8.12%             | \$ 4,146                | \$ 4,014                  | \$ 4,097                   |
|                              |                             | Senior Debt                             |                         |                           |                            |
|                              |                             | Matures December 2012                   |                         |                           |                            |
|                              |                             | Interest rate Prime + 4.25%             | \$ 1,100                | 1,100                     | 1,058                      |
| Total Intelepeer, Inc.       |                             |   |                         | 5,114                     | 5,155                      |
| OpenPeak, Inc.               | Communications & Networking | Senior Debt                             |                         |                           |                            |
|                              |                             | Matures July 2015                       |                         |                           |                            |
|                              |                             | Interest rate Prime + 8.75%             | \$ 7,685                | 7,498                     | 7,498                      |
|                              |                             | Senior Debt                             |                         |                           |                            |
| Pac-West Telecomm, Inc.      | Communications & Networking | Matures October 2013                    |                         |                           |                            |
|                              |                             | Interest rate Prime + 7.50% or          |                         |                           |                            |
|                              |                             | Floor rate of 12.00%                    | \$ 4,074                | 3,943                     | 3,885                      |
| PeerApp, Inc. <sup>(4)</sup> | Communications & Networking | Senior Debt                             |                         |                           |                            |
|                              |                             | Matures April 2013                      |                         |                           |                            |
|                              |                             | Interest rate Prime + 7.50% or          |                         |                           |                            |
|                              |                             | Floor rate of 11.50%                    | \$ 1,471                | 1,526                     | 1,526                      |
|                              |                             | Senior Debt                             |                         |                           |                            |
| PointOne, Inc.               | Communications & Networking | Matures April 2015                      |                         |                           |                            |
|                              |                             | Interest rate Libor + 9.00% or          |                         |                           |                            |
|                              |                             | Floor rate of 11.50%                    | \$ 7,733                | 7,559                     | 7,375                      |
|                              |                             | Senior Debt                             | \$ 375                  | 369                       | 355                        |
|                              |                             | Matures September 2015                  |                         |                           |                            |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

Interest rate Libor + 9.00% or

Floor rate of 11.50%

|  |                                |                                |          |        |        |
|--|--------------------------------|--------------------------------|----------|--------|--------|
| Total PointOne, Inc.<br>Stoke, Inc. <sup>(4)</sup>         | Communications<br>& Networking | Senior Debt                    |          | 7,928  | 7,730  |
|  |                                | Matures May 2013               |          |        |        |
|  |                                | Interest rate Prime + 7.00% or |          |        |        |
|  |                                | Floor rate of 10.25%           | \$ 2,192 | 2,164  | 2,186  |
| <b>Total Debt Communications &amp; Networking (5.76%)*</b> |                                |                                |          | 28,173 | 27,980 |

See notes to consolidated financial statements (unaudited)

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>     | <b>Industry</b> | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|------------------------------|-----------------|---|-------------------------|---------------------------|----------------------------|
| Central Desktop, Inc.        | Software        | Senior Debt                             |                         |                           |                            |
|                              |                 | Matures April 2014                      |                         |                           |                            |
|                              |                 | Interest rate Prime + 6.75% or          |                         |                           |                            |
|                              |                 | Floor rate of 10.50%                    | \$ 2,713                | \$ 2,628                  | \$ 2,669                   |
| Box.net, Inc. <sup>(4)</sup> | Software        | Senior Debt                             |                         |                           |                            |
|                              |                 | Matures March 2015                      |                         |                           |                            |
|                              |                 | Interest rate Prime + 3.75% or          |                         |                           |                            |
|                              |                 | Floor rate of 7.50%                     | \$ 9,647                | 9,477                     | 9,190                      |
|                              |                 | Senior Debt                             |                         |                           |                            |
|                              |                 | Matures July 2014                       |                         |                           |                            |
|                              |                 | Interest rate Prime + 5.25% or          |                         |                           |                            |
|                              |                 | Floor rate of 8.50%                     | \$ 1,451                | 1,484                     | 1,484                      |
|                              |                 | Senior Debt                             |                         |                           |                            |
|                              |                 | Matures July 2016                       |                         |                           |                            |
|                              |                 | Interest rate Prime + 5.13% or          |                         |                           |                            |
|                              |                 | Floor rate of 8.88%                     | \$ 5,000                | 4,994                     | 4,994                      |
| <b>Total Box.net, Inc.</b>   |                 |   |                         | <b>15,955</b>             | <b>15,668</b>              |
| Clickfox, Inc.               | Software        | Senior Debt                             |                         |                           |                            |
|                              |                 | Matures July 2013                       |                         |                           |                            |
|                              |                 | Interest rate Prime + 6.00% or          |                         |                           |                            |
|                              |                 | Floor rate of 11.25%                    | \$ 3,416                | 3,359                     | 3,387                      |
| Kxen, Inc. <sup>(4)</sup>    | Software        | Senior Debt                             | \$ 3,000                | 2,978                     | 2,841                      |
|                              |                 | Matures January 2015                    |                         |                           |                            |
|                              |                 | Interest rate Prime + 5.08% or          |                         |                           |                            |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|                                     |          |                                    |          |        |        |
|-------------------------------------|----------|------------------------------------|----------|--------|--------|
| SugarSync Inc.                      | Software | Floor rate of 8.33%<br>Senior Debt |          |        |        |
|                                     |          | Matures April 2015                 |          |        |        |
|                                     |          | Interest rate Prime + 4.50% or     |          |        |        |
| Tada Innovations, Inc.              | Software | Floor rate of 8.25%<br>Senior Debt | \$ 2,000 | 1,957  | 1,887  |
|                                     |          | Matures June 2012                  |          |        |        |
|                                     |          | Interest rate Prime + 3.25% or     |          |        |        |
| White Sky, Inc.                     | Software | Floor rate of 6.5%<br>Senior Debt  | \$ 100   | 95     | 95     |
|                                     |          | Matures June 2014                  |          |        |        |
|                                     |          | Interest rate Prime + 7.00% or     |          |        |        |
|                                     |          | Floor rate of 10.25%               | \$ 1,293 | 1,254  | 1,267  |
| <b>Total Debt Software (5.73%)*</b> |          |                                    |          | 28,226 | 27,814 |

See notes to consolidated financial statements (unaudited)

Table of Contents**HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>                                       | <b>Industry</b>                 | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|--|---------------------------------|---|-------------------------|---------------------------|----------------------------|
| Maxvision Holding, LLC. <sup>(7)(8)</sup>                      | Electronics & Computer Hardware | Senior Debt                             |                         |                           |                            |
|  |                                 | Matures December 2013                   |                         |                           |                            |
|  |                                 | Interest rate Prime + 8.25% or          |                         |                           |                            |
|  |                                 | Floor rate of 12.00%, PIK               |                         |                           |                            |
|  |                                 | interest 5.00%                          | \$ 4,048                | \$ 3,999                  | \$                         |
|  |                                 | Senior Debt                             |                         |                           |                            |
|  |                                 | Matures December 2013                   |                         |                           |                            |
|  |                                 | Interest rate Prime + 6.25% or          |                         |                           |                            |
|  |                                 | Floor rate of 10.00%, PIK               |                         |                           |                            |
|  |                                 | interest 2.00%                          | \$ 2,323                | 2,303                     | 12                         |
|  |                                 | Revolving Line of Credit                |                         |                           |                            |
|  |                                 | Matures December 2013                   |                         |                           |                            |
|  |                                 | Interest rate Prime + 6.25% or          |                         |                           |                            |
|  |                                 | Floor rate of 10.00%                    | \$ 868                  | 1,005                     | 663                        |
| Total Maxvision Holding, LLC                                   |                                 |   | 7,307                   | 675                       |                            |
| <b>Total Debt Electronics &amp; Computer Hardware (0.14%)*</b> |                                 |   |                         | <b>7,307</b>              | <b>675</b>                 |
| Althea Technologies, Inc.                                      | Specialty Pharmaceuticals       | Senior Debt                             |                         |                           |                            |
|  |                                 | Matures October 2013                    |                         |                           |                            |
|  |                                 | Interest rate Prime + 7.70% or          |                         |                           |                            |
|  |                                 | Floor rate of 10.95%                    | \$ 9,711                | 9,666                     | 9,874                      |
| Pacira Pharmaceuticals, Inc. <sup>(3)(4)</sup>                 | Specialty Pharmaceuticals       | Senior Debt                             | \$ 10,953               | 11,001                    | 11,138                     |
|  |                                 | Matures November 2014                   |                         |                           |                            |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|  |                              |                                 |           |               |               |
|--|------------------------------|---------------------------------|-----------|---------------|---------------|
|  |                              | Interest rate Prime + 6.25% or  |           |               |               |
|  |                              | Floor rate of 11.00%            |           |               |               |
|  |                              | Senior Debt                     |           |               |               |
|  |                              | Matures November 2014           |           |               |               |
|  |                              | Interest rate Prime + 8.65% or  |           |               |               |
|  |                              | Floor rate of 12.65%            | \$ 14,612 | 14,123        | 14,306        |
| <b>Total Pacira Pharmaceuticals, Inc.</b>            |                              |                                 |           | <b>25,124</b> | <b>25,444</b> |
| Quatrx Pharmaceuticals Company                       | Specialty<br>Pharmaceuticals | Convertible Senior Debt         |           |               |               |
|  |                              | Matures March 2012              |           |               |               |
|  |                              | Interest rate 8.00%             | \$ 1,888  | 1,888         | 2,354         |
| <b>Total Debt Specialty Pharmaceuticals (7.76%)*</b> |                              |                                 |           | <b>36,678</b> | <b>37,672</b> |
| Achronix Semiconductor Corporation                   | Semiconductors               | Senior Debt                     |           |               |               |
|  |                              | Matures January 2015            |           |               |               |
|  |                              | Interest rate Prime + 10.60% or |           |               |               |
|  |                              | Floor rate of 13.85%            | \$ 2,387  | 2,309         | 2,381         |
| Kovio Inc.   | Semiconductors               | Senior Debt                     |           |               |               |
|  |                              | Matures March 2015              |           |               |               |
|  |                              | Interest rate Prime + 5.50% or  |           |               |               |
|  |                              | Floor rate of 9.25%             | \$ 1,250  | 1,221         | 1,156         |
|  |                              | Senior Debt                     |           |               |               |
|  |                              | Matures March 2015              |           |               |               |
|  |                              | Interest rate Prime + 6.00% or  |           |               |               |
|  |                              | Floor rate of 9.75%             | \$ 3,000  | 2,923         | 2,805         |
| <b>Total Kovio Inc.</b>                              |                              |                                 |           | <b>4,144</b>  | <b>3,961</b>  |
| <b>Total Debt Semiconductors (1.31%)*</b>            |                              |                                 |           | <b>6,453</b>  | <b>6,342</b>  |

See notes to consolidated financial statements (unaudited)

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>                       | <b>Industry</b> | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|--|-----------------|---|-------------------------|---------------------------|----------------------------|
| AcelRX Pharmaceuticals, Inc. <sup>(3)</sup>    | Drug Delivery   | Senior Debt                             |                         |                           |                            |
|  |                 | Matures December 2014                   |                         |                           |                            |
|  |                 | Interest rate Prime + 3.25% or          |                         |                           |                            |
|  |                 | Floor rate of 8.50%                     | \$ 10,000               | \$ 9,807                  | \$ 9,561                   |
|  |                 | Senior Debt                             |                         |                           |                            |
|  |                 | Matures December 2014                   |                         |                           |                            |
|  |                 | Interest rate Prime + 3.25% or          |                         |                           |                            |
|  |                 | Floor rate of 8.50%                     | \$ 10,000               | 9,806                     | 9,560                      |
| <b>Total AcelRX Pharmaceuticals, Inc.</b>      |                 |   |                         | <b>19,613</b>             | <b>19,121</b>              |
| Alexza Pharmaceuticals, Inc. <sup>(3)(4)</sup> | Drug Delivery   | Senior Debt                             |                         |                           |                            |
|  |                 | Matures October 2013                    |                         |                           |                            |
|  |                 | Interest rate Prime + 6.5% or           |                         |                           |                            |
|  |                 | Floor rate of 10.75%                    | \$ 9,190                | 9,327                     | 9,519                      |
| BIND Biosciences, Inc.                         | Drug Delivery   | Senior Debt                             |                         |                           |                            |
|  |                 | Matures July 2014                       |                         |                           |                            |
|  |                 | Interest rate Prime + 7.45% or          |                         |                           |                            |
|  |                 | Floor rate of 10.70%                    | \$ 4,707                | 4,510                     | 4,651                      |
| Revanche Therapeutics, Inc.                    | Drug Delivery   | Senior Debt                             |                         |                           |                            |
|  |                 | Matures March 2015                      |                         |                           |                            |
|  |                 | Interest rate Prime + 6.60% or          |                         |                           |                            |
|  |                 | Floor rate of 9.85%                     | \$ 22,000               | 21,510                    | 21,641                     |
| <b>Total Debt Drug Delivery (11.31%)*</b>      |                 |   |                         | <b>54,960</b>             | <b>54,932</b>              |
| Gelesis, Inc.                                  | Therapeutic     | Senior Debt                             | \$ 3,428                | 3,571                     | 3,571                      |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|   |             |                                |          |        |        |
|---|-------------|--------------------------------|----------|--------|--------|
|   |             | Matures April 2013             |          |        |        |
|   |             | Interest rate Prime + 8.75% or |          |        |        |
| Gynesonics, Inc.                        | Therapeutic | Floor rate of 12.00%           |          |        |        |
|   |             | Senior Debt                    |          |        |        |
|   |             | Matures October 2013           |          |        |        |
|   |             | Interest rate Prime + 8.25% or |          |        |        |
|   |             | Floor rate of 11.50%           | \$ 4,991 | 4,871  | 4,943  |
|   |             | Senior Debt                    |          |        |        |
|   |             | Matures November 2012          |          |        |        |
|   |             | Interest rate Fixed 8.00%      | \$ 181   | 142    | 142    |
| Total Gynesonics, Inc.                  |             |                                |          | 5,013  | 5,085  |
| Oraya Therapeutics, Inc. <sup>(4)</sup> | Therapeutic | Senior Debt                    |          |        |        |
|   |             | Matures March 2015             |          |        |        |
|   |             | Interest rate Prime + 4.75% or |          |        |        |
|   |             | Floor rate of 9.50%            | \$ 7,500 | 7,236  | 7,236  |
| Novasys Medical, Inc.                   | Therapeutic | Senior Debt                    |          |        |        |
|   |             | Matures January 2013           |          |        |        |
|   |             | Interest rate Fixed rate 8.00% | \$ 65    | 60     | 60     |
| <b>Total Debt Therapeutic (3.29%)*</b>  |             |                                |          | 15,880 | 15,952 |

See notes to consolidated financial statements (unaudited)



Table of Contents**HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>   | <b>Industry</b>                       | <b>Type of Investment<sup>(1)</sup></b>                | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|----------------------------|---------------------------------------|--|-------------------------|---------------------------|----------------------------|
| Ahhha, Inc.                | Internet Consumer & Business Services | Senior Debt<br>Matures January 2015                    |                         |                           |                            |
|                            |                                       | Interest rate Fixed 10.00%                             | \$ 350                  | \$ 346                    | \$ 345                     |
| Blurb, Inc.                | Internet Consumer & Business Services | Senior Debt<br>Matures December 2015                   |                         |                           |                            |
|                            |                                       | Interest rate Prime + 5.25% or<br>Floor rate 8.50%     | \$ 8,000                | 7,589                     | 7,589                      |
| NetPlenish                 | Internet Consumer & Business Services | Senior Debt<br>Matures April 2015                      |                         |                           |                            |
|                            |                                       | Interest rate Fixed 10.00%                             | \$ 500                  | 485                       | 485                        |
| Reply! Inc. <sup>(4)</sup> | Internet Consumer & Business Services | Senior Debt<br>Matures June 2015                       |                         |                           |                            |
|                            |                                       | Interest rate Prime + 6.87% or<br>Floor rate of 10.12% | \$ 13,000               | 12,765                    | 12,667                     |
| Tectura Corporation        | Internet Consumer & Business Services | Senior Debt<br>Matures December 2012                   |                         |                           |                            |
|                            |                                       | Interest rate 11.00%<br>Revolving Line of Credit       | \$ 5,625                | 6,829                     | 6,829                      |
|                            |                                       | Senior Debt<br>Matures August 2012                     |                         |                           |                            |
|                            |                                       | Interest rate 11.00%<br>Revolving Line of Credit       | \$ 1,802                | 1,889                     | 1,889                      |
|                            |                                       | Matures July 2012                                      | \$ 17,413               | 17,814                    | 17,814                     |
|                            |                                       | Interest rate 11.00% , PIK                             |                         |                           |                            |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|                             |                                       |                                |          |        |
|-----------------------------|---------------------------------------|--------------------------------|----------|--------|
|                             |                                       | interest 1.00%                 |          |        |
| Total Tectura Corporation   |                                       |                                | 26,532   | 26,532 |
| Trulia, Inc. <sup>(4)</sup> | Internet Consumer & Business Services | Senior Debt                    |          |        |
|                             |                                       | Matures March 2015             |          |        |
|                             |                                       | Interest rate Prime + 2.75% or |          |        |
|                             |                                       | Floor rate of 6.00%            | \$ 5,000 | 4,887  |
|                             |                                       | Senior Debt                    |          | 4,551  |
|                             |                                       | Matures March 2015             |          |        |
|                             |                                       | Interest rate Prime + 5.50% or |          |        |
|                             |                                       | Floor rate of 8.75%            | \$ 5,000 | 4,887  |
|                             |                                       |                                |          | 4,765  |
| Total Trulia, Inc.          |                                       |                                | 9,774    | 9,316  |

See notes to consolidated financial statements (unaudited)

Table of Contents**HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>   | <b>Industry</b>                       | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|--|---------------------------------------|---|-------------------------|---------------------------|----------------------------|
| Vaultlogix, Inc.   | Internet Consumer & Business Services | Senior Debt                             |                         |                           |                            |
|  |                                       | Matures September 2016                  |                         |                           |                            |
|  |                                       | Interest rate LIBOR + 8.50% or          |                         |                           |                            |
|  |                                       | Floor rate of 10.00%, PIK               |                         |                           |                            |
|  |                                       | interest 2.50%                          | \$ 7,500                | \$ 7,484                  | \$ 7,370                   |
|  |                                       | Senior Debt                             |                         |                           |                            |
|  |                                       | Matures September 2015                  |                         |                           |                            |
|  |                                       | Interest rate LIBOR + 7.00% or          |                         |                           |                            |
|  |                                       | Floor rate of 8.50%                     | \$ 11,350               | 11,211                    | 10,950                     |
|  |                                       | Revolving Line of Credit                |                         |                           |                            |
|  |                                       | Matures September 2015                  |                         |                           |                            |
|  |                                       | Interest rate Libor + 6.00% or          |                         |                           |                            |
|  |                                       | Floor rate of 7.50%                     | \$ 300                  | 285                       | 280                        |
| Total Vaultlogix, Inc.   |                                       |   |                         | 18,980                    | 18,600                     |
| Votizen  | Internet Consumer & Business Services | Senior Debt                             |                         |                           |                            |
|  |                                       | Matures February 2013                   |                         |                           |                            |
|  |                                       | Interest rate Fixed 5.00%               | \$ 100                  | 100                       | 100                        |
| Wavemarket, Inc.   | Internet Consumer & Business Services | Senior Debt                             |                         |                           |                            |
|  |                                       | Matures September 2015                  |                         |                           |                            |
|  |                                       | Interest rate Prime + 5.75% or          |                         |                           |                            |
|  |                                       | Floor rate of 9.50%                     | \$ 10,000               | 9,759                     | 9,759                      |
| <b>Total Debt Internet Consumer &amp; Business Services (17.59%)</b> |                                       |   |                         | <b>86,330</b>             | <b>85,393</b>              |
| Cha Cha Search, Inc.   | Information Services                  | Senior Debt                             |                         |                           |                            |
|  |                                       | Matures February 2015                   |                         |                           |                            |
|  |                                       | Interest rate Prime + 6.25% or          |                         |                           |                            |
|  |                                       | Floor rate of 9.50%                     | \$ 3,000                | 2,935                     | 2,822                      |
| InXpo, Inc.  | Information Services                  | Senior Debt                             |                         |                           |                            |
|  |                                       | Matures March 2014                      |                         |                           |                            |
|  |                                       | Interest rate Prime + 7.50% or          |                         |                           |                            |
|  |                                       | Floor rate of 10.75%                    | \$ 2,875                | 2,812                     | 2,812                      |
| Jab Wireless, Inc.   | Information Services                  | Senior Debt                             | \$ 20,272               | 20,012                    | 20,012                     |
|  |                                       | Matures August 2016                     |                         |                           |                            |
|  |                                       | Interest rate Prime + 5.25% or          |                         |                           |                            |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|   |                               |   |           |        |        |
|---|-------------------------------|---|-----------|--------|--------|
| RichRelevance, Inc.   | Information Services          | Floor rate of 6.75%<br>Senior Debt<br>Matures January 2015<br>Interest rate Prime + 3.25% or<br>Floor rate of 7.50% | \$ 5,000  | 4,902  | 4,699  |
| <b>Total Debt Information Services (6.25%)</b>                    |                               |   |           | 30,661 | 30,345 |
| Optiscan Biomedical, Corp.  | Medical Device<br>& Equipment | Senior Debt<br>Matures December 2013<br>Interest rate Prime + 8.20% or<br>Floor rate of 11.45%                      | \$ 10,750 | 11,016 | 11,193 |
| <b>Total Debt Medical Device &amp; Equipment (2.31%)*</b>         |                               |   |           | 11,016 | 11,193 |
| Navidea Biopharmaceuticals, Inc. (pka<br>Neoprobe) <sup>(3)</sup> | Diagnostic                    | Senior Debt<br>Matures December 2014<br>Interest rate Prime + 6.75% or<br>Floor rate of 10.00%                      | \$ 7,000  | 6,764  | 6,764  |
| <b>Total Debt Diagnostic (1.39%)</b>                              |                               |   |           | 6,764  | 6,764  |

See notes to consolidated financial statements (unaudited)

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>                                | <b>Industry</b>            | <b>Type of Investment<sup>(1)</sup></b>  | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|---|----------------------------|--|-------------------------|---------------------------|----------------------------|
| deCODE genetics ehf. <sup>(5)</sup>                     | Biotechnology Tools        | Senior Debt<br>Matures September 2014<br>Interest rate Prime + 10.25% or<br>Floor rate of 13.50%, PIK interest 2.00% | \$ 5,000                | \$ 4,750                  | \$ 4,900                   |
| Labcyte, Inc.   | Biotechnology Tools        | Senior Debt<br>Matures May 2013<br>Interest rate Prime + 8.60% or<br>Floor rate of 11.85%                            | \$ 2,020                | 2,051                     | 2,090                      |
| <b>Total Debt Biotechnology Tools (1.44%)*</b>          |                            |  |                         | 6,801                     | 6,990                      |
| ScriptSave (Medical Security Card Company, LLC)         | Healthcare Services, Other | Senior Debt<br>Matures January 2016<br>Interest rate Prime + 8.75% or<br>Floor rate of 11.25%                        | \$ 19,133               | 18,826                    | 19,180                     |
| MedCall   | Healthcare Services, Other | Senior Debt<br>Matures January 2016<br>Interest rate 7.79% or<br>Floor rate of 9.50%                                 | \$ 5,168                | 5,063                     | 5,063                      |
| Pacific Child & Family Associates, LLC                  | Healthcare Services, Other | Senior Debt<br>Matures January 2015<br>Interest rate LIBOR + 8.00% or<br>Floor rate of 10.50%                        | \$ 4,319                | 4,327                     | 4,465                      |
|   |                            | Revolving Line of Credit<br>Matures January 2015<br>Interest rate LIBOR + 6.50% or<br>Floor rate of 9.00%            | \$ 1,500                | 1,486                     | 1,385                      |
|   |                            | Senior Debt<br>Matures January 2015<br>Interest rate LIBOR + 10.50% or<br>Floor rate of 13.00%, PIK interest 3.75%   | \$ 5,900                | 6,335                     | 6,512                      |
| <b>Total Pacific Child &amp; Family Associates, LLC</b> |                            |  |                         | 12,148                    | 12,362                     |
| <b>Total Debt Health Services, Other (7.54%)</b>        |                            |  |                         | 36,037                    | 36,605                     |
| Entrigue Surgical, Inc.                                 | Surgical Devices           | Senior Debt<br>Matures December 2014<br>Interest rate Prime + 5.90% or<br>Floor rate of 9.65%                        | \$ 3,000                | 2,901                     | 2,939                      |
| Transmedics, Inc. <sup>(4)</sup>                        | Surgical Devices           | Senior Debt<br>Matures February 2014<br>Interest rate Prime + 9.70% or<br>Floor rate of 12.95%                       | \$ 8,375                | 8,647                     | 8,647                      |
| <b>Total Debt Surgical Devices (2.39%)*</b>             |                            |  |                         | 11,548                    | 11,586                     |

See notes to consolidated financial statements (unaudited)

Table of Contents**HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>                      | <b>Industry</b>            | <b>Type of Investment<sup>(1)</sup></b>  | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|---|----------------------------|--|-------------------------|---------------------------|----------------------------|
| Women's Marketing, Inc.                       | Media/<br>Content/<br>Info | Senior Debt                              |                         |                           |                            |
|   |                            | Matures May 2016                         |                         |                           |                            |
|   |                            | Interest rate Libor + 9.50% or           |                         |                           |                            |
|   |                            | Floor rate of 12.00%, PIK interest 3.00% | \$ 10,000               | \$ 10,046                 | \$ 10,246                  |
|   |                            | Senior Debt                              |                         |                           |                            |
|   |                            | Matures November 2015                    |                         |                           |                            |
|   |                            | Interest rate Libor + 7.50% or           |                         |                           |                            |
|   |                            | Floor rate of 10.00%                     | \$ 9,464                | 9,276                     | 9,475                      |
|   |                            | Senior Debt                              |                         |                           |                            |
|   |                            | Matures November 2015                    |                         |                           |                            |
|   |                            | Interest rate Libor + 7.50% or           |                         |                           |                            |
|   |                            | Floor rate of 10.00%                     | \$ 9,703                | 9,511                     | 9,312                      |
| Total Women's Marketing, Inc.                 |                            |  |                         | 28,833                    | 29,033                     |
| Westwood One Communications                   | Media/Content/<br>Info     | Senior Debt                              |                         |                           |                            |
|   |                            | Matures October 2016                     |                         |                           |                            |
|   |                            | Interest rate of 8.00%                   | \$ 20,869               | 19,040                    | 19,458                     |
| <b>Total Debt Media/Content/Info (9.99%)*</b> |                            |  |                         | <b>47,873</b>             | <b>48,491</b>              |
| Alphabet Energy, Inc.                         | Clean Tech                 | Senior Debt                              |                         |                           |                            |
|   |                            | Matures February 2015                    |                         |                           |                            |
|   |                            | Interest rate Prime + 5.75% or           |                         |                           |                            |
| BrightSource Energy, Inc.                     | Clean Tech                 | Floor rate of 9.00%                      | \$ 104                  | 100                       | 100                        |
|   |                            | Senior Debt                              | \$ 35,000               | 35,551                    | 35,551                     |
|   |                            | Matures November 2012                    |                         |                           |                            |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|                                     |            |  |          |       |       |
|-------------------------------------|------------|--|----------|-------|-------|
|                                     |            | Interest rate Prime + 7.25% or         |          |       |       |
| EcoMotors, Inc.                     | Clean Tech | Floor rate of 10.50%<br>Senior Debt    |          |       |       |
|                                     |            | Matures February 2014                  |          |       |       |
|                                     |            | Interest rate Prime + 6.10% or         |          |       |       |
| Enphase Energy, Inc. <sup>(3)</sup> | Clean Tech | Floor rate of 9.35%<br>Senior Debt     | \$ 4,364 | 4,321 | 4,362 |
|                                     |            | Matures June 2014                      |          |       |       |
|                                     |            | Interest rate Prime + 5.75% or         |          |       |       |
| Integrated Photovoltaics, Inc.      | Clean Tech | Floor rate of 9.00%<br>Senior Debt     | \$ 4,898 | 4,812 | 4,724 |
|                                     |            | Matures February 2015                  |          |       |       |
|                                     |            | Interest rate Prime + 7.38% or         |          |       |       |
| NanoSolar, Inc.                     | Clean Tech | Floor rate of 10.63%<br>Senior Debt    | \$ 3,000 | 2,886 | 2,886 |
|                                     |            | Matures September 2014                 |          |       |       |
|                                     |            | Interest rate Prime + 7.75% or         |          |       |       |
| Propel Biofuels, Inc.               | Clean Tech | Floor rate of 11.00%<br>Senior Debt    | \$ 8,488 | 8,156 | 8,155 |
|                                     |            | Matures September 2013                 |          |       |       |
| SCIenergy, Inc. <sup>(4)</sup>      | Clean Tech | Interest rate of 11.00%<br>Senior Debt | \$ 1,155 | 1,201 | 1,179 |
|                                     |            | Matures October 2014                   |          |       |       |
|                                     |            | Interest rate 6.25%<br>Senior Debt     | \$ 202   | 202   | 202   |
|                                     |            | Matures August 2015                    |          |       |       |
|                                     |            | Interest rate Prime + 4.90% or         |          |       |       |
|                                     |            | Floor rate of 8.15%<br>Senior Debt     | \$ 5,000 | 4,892 | 4,875 |
| Total SCIenergy, Inc.               |            |  |          | 5,094 | 5,077 |
| Solexel, Inc.                       | Clean Tech | Senior Debt                            |          |       |       |
|                                     |            | Matures June 2013                      |          |       |       |
|                                     |            | Interest rate Prime + 8.25% or         |          |       |       |
|                                     |            | Floor rate of 11.50%<br>Senior Debt    | \$ 6,867 | 451   | 446   |
|                                     |            |  | \$ 791   | 7,155 | 7,155 |
|                                     |            | Matures June 2013                      |          |       |       |



Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

Interest rate Prime + 7.25% or

Floor rate of 10.50%

|  |            |                                |          |         |
|--|------------|--------------------------------|----------|---------|
| Total Solexel, Inc.                    |            |                                | 7,606    | 7,601   |
| Stion Corporation                      | Clean Tech | Senior Debt                    |          |         |
|  |            | Matures February 2015          |          |         |
|  |            | Interest rate Prime + 6.75% or |          |         |
|  |            | Floor rate of 10.00%           | \$ 9,757 | 9,456   |
|  |            |                                |          | 9,456   |
| <b>Total Debt Clean Tech (16.29%)*</b> |            |                                | 79,183   | 79,091  |
| <b>Total Debt (126.61%)</b>            |            |                                | 619,545  | 614,624 |

See notes to consolidated financial statements (unaudited)

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>  | <b>Industry</b>              | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|---|------------------------------|---|-------------------------|---------------------------|----------------------------|
| Acceleron Pharmaceuticals, Inc.                                 | Drug Discovery & Development | Common Stock Warrants                   |                         | \$ 39                     | \$ 42                      |
|   |                              | Preferred Stock Warrants                | Series A                | 69                        | 273                        |
|   |                              | Preferred Stock Warrants                | Series B                | 35                        | 51                         |
| Total Warrants Acceleron Pharmaceuticals, Inc.                  |                              |   |                         | 143                       | 366                        |
| Anthera Pharmaceuticals Inc. <sup>(3)</sup>                     | Drug Discovery & Development | Common Stock Warrants                   |                         | 984                       | 250                        |
| Cempra, Inc. <sup>(3)</sup>                                     | Drug Discovery & Development | Common Stock Warrants                   |                         | 187                       | 54                         |
| Chroma Therapeutics, Ltd. <sup>(5)</sup>                        | Drug Discovery & Development | Preferred Stock Warrants                | Series D                | 490                       | 500                        |
| Concert Pharmaceuticals, Inc.                                   | Drug Discovery & Development | Preferred Stock Warrants                | Series C                | 367                       | 260                        |
| Dicerna Pharmaceuticals, Inc.                                   | Drug Discovery & Development | Common Stock Warrants                   |                         | 28                        |                            |
|   |                              | Preferred Stock Warrants                | Series A                | 236                       | 58                         |
|   |                              | Preferred Stock Warrants                | Series B                | 311                       | 170                        |
| Total Warrants Dicerna Pharmaceuticals, Inc.                    |                              |   |                         | 575                       | 228                        |
| EpiCept Corporation <sup>(3)</sup>                              | Drug Discovery & Development | Common Stock Warrants                   |                         | 4                         | 4                          |
| Horizon Pharma, Inc. <sup>(3)</sup>                             | Drug Discovery & Development | Preferred Stock Warrants                | Series C                | 231                       |                            |
| Merrimack Pharmaceuticals, Inc. <sup>(3)</sup>                  | Drug Discovery & Development | Common Stock Warrants                   |                         | 155                       | 446                        |
| NeurogesX, Inc. <sup>(3)</sup>                                  | Drug Discovery & Development | Common Stock Warrants                   |                         | 503                       | 302                        |
| NextWave Pharmaceuticals, Inc.                                  | Drug Discovery & Development | Preferred Stock Warrants                | Series A-1              | 126                       | 129                        |
| Paratek Pharmaceuticals, Inc.                                   | Drug Discovery & Development | Preferred Stock Warrants                | Series F                | 137                       | 32                         |
| PolyMedix, Inc. <sup>(3)</sup>                                  | Drug Discovery & Development | Common Stock Warrants                   |                         | 480                       | 247                        |
| Portola Pharmaceuticals, Inc.                                   | Drug Discovery & Development | Preferred Stock Warrants                | Series B                | 152                       | 270                        |
| <b>Total Warrants Drug Discovery &amp; Development (0.64%)*</b> |                              |   |                         | <b>4,534</b>              | <b>3,088</b>               |
| Affinity Videonet, Inc.   | Communications & Networking  | Preferred Stock Warrants                | Series A                | 102                       | 167                        |
| IKANO Communications, Inc.                                      | Communications & Networking  | Preferred Stock Warrants                | Series D                | 118                       |                            |
| Intelepeer, Inc.  | Communications & Networking  | Preferred Stock Warrants                | Series C                | 102                       | 216                        |
| Neonova Holding Company   |                              | Preferred Stock Warrants                | Series A                | 94                        | 53                         |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|  |                             |                          |          |       |       |
|--|-----------------------------|--------------------------|----------|-------|-------|
|  | Communications & Networking |                          |          |       |       |
| OpenPeak, Inc.   | Communications & Networking | Preferred Stock Warrants | Series E | 149   | 149   |
| Pac-West Telecomm, Inc.  | Communications & Networking | Common Stock Warrants    |          | 121   |       |
| PeerApp, Inc. <sup>(4)</sup>                                   | Communications & Networking | Preferred Stock Warrants | Series B | 61    | 21    |
| Peerless Network, Inc.   | Communications & Networking | Preferred Stock Warrants | Series A | 95    | 252   |
| Ping Identity Corporation                                      | Communications & Networking | Preferred Stock Warrants | Series B | 52    | 109   |
| PointOne, Inc.   | Communications & Networking | Common Stock Warrants    |          | 131   | 6     |
| Purcell Systems, Inc.  | Communications & Networking | Preferred Stock Warrants | Series B | 123   | 116   |
| Stoke, Inc. <sup>(4)</sup>                                     | Communications & Networking | Preferred Stock Warrants | Series C | 53    | 103   |
|  |                             | Preferred Stock Warrants | Series D | 65    | 43    |
| Total Stoke, Inc.  |                             |                          |          | 118   | 146   |
| <b>Total Warrants Communications &amp; Networking (0.25%)*</b> |                             |                          |          | 1,266 | 1,235 |

See notes to consolidated financial statements (unaudited)

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>  | <b>Industry</b>                 | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|---|---------------------------------|---|-------------------------|---------------------------|----------------------------|
| Atrenta, Inc.   | Software                        | Preferred Stock Warrants Series C       |                         | \$ 136                    | \$ 651                     |
|   |                                 | Preferred Stock Warrants Series D       |                         | 95                        | 227                        |
| <b>Total Atrenta, Inc.</b>  |                                 |   |                         | <b>231</b>                | <b>878</b>                 |
| Box.net, Inc. <sup>(4)</sup>                                      | Software                        | Preferred Stock Warrants Series C       |                         | 117                       | 1,557                      |
|   |                                 | Preferred Stock Warrants Series B       |                         | 73                        | 2,313                      |
|   |                                 | Preferred Stock Warrants Series D-1     |                         | 193                       | 516                        |
| <b>Total Box.net, Inc.</b>  |                                 |   |                         | <b>383</b>                | <b>4,386</b>               |
| Braxton Technologies, LLC.  | Software                        | Preferred Stock Warrants Series A       |                         | 188                       |                            |
| Bullhorn, Inc.  | Software                        | Preferred Stock Warrants Series C       |                         | 43                        | 253                        |
| Central Desktop, Inc.   | Software                        | Preferred Stock Warrants Series B       |                         | 108                       | 360                        |
| Clickfox, Inc.  | Software                        | Preferred Stock Warrants Series B       |                         | 329                       | 541                        |
| Daegis Inc. (pka Unify Corporation) <sup>(3)</sup>                | Software                        | Common Stock Warrants                   |                         | 1,434                     | 124                        |
| Forescout Technologies, Inc.                                      | Software                        | Preferred Stock Warrants Series D       |                         | 99                        | 169                        |
| HighRoads, Inc.   | Software                        | Preferred Stock Warrants Series B       |                         | 44                        | 8                          |
| Kxen, Inc. <sup>(4)</sup>   | Software                        | Preferred Stock Warrants Series D       |                         | 47                        | 25                         |
| Rockyou, Inc.   | Software                        | Preferred Stock Warrants Series B       |                         | 117                       | 1                          |
| Sportvision, Inc.   | Software                        | Preferred Stock Warrants Series B       |                         | 39                        |                            |
| SugarSync Inc.  | Software                        | Preferred Stock Warrants Series D       |                         | 78                        | 135                        |
| Tada Innovations, Inc.  | Software                        | Preferred Stock Warrants Series A       |                         | 25                        | 25                         |
| White Sky, Inc.   | Software                        | Preferred Stock Warrants Series B-2     |                         | 54                        | 3                          |
| WildTangent, Inc.   | Software                        | Preferred Stock Warrants Series A-3     |                         | 238                       | 44                         |
| <b>Total Warrants Software (1.43%)*</b>                           |                                 |   |                         | <b>3,457</b>              | <b>6,952</b>               |
| Luminus Devices, Inc.   | Electronics & Computer Hardware | Common Stock Warrants                   |                         | 601                       |                            |
| Shocking Technologies, Inc.                                       | Electronics & Computer Hardware | Preferred Stock Warrants Series A-1     |                         | 63                        | 112                        |
|   |                                 |   |                         |                           |                            |
| <b>Total Warrant Electronics &amp; Computer Hardware (0.02%)*</b> |                                 |   |                         | <b>664</b>                | <b>112</b>                 |
| Althea Technologies, Inc.   | Specialty Pharmaceuticals       | Preferred Stock Warrants Series D       |                         | 309                       | 416                        |
| Pacira Pharmaceuticals, Inc. <sup>(3)</sup>                       | Specialty Pharmaceuticals       | Common Stock Warrants                   |                         | 1,086                     | 696                        |
|   |                                 |   |                         |                           |                            |
| Quatrx Pharmaceuticals Company                                    | Specialty Pharmaceuticals       | Preferred Stock Warrants Series E       |                         | 528                       |                            |
| <b>Total Warrants Specialty Pharmaceuticals (0.23%)*</b>          |                                 |   |                         | <b>1,923</b>              | <b>1,112</b>               |
| Annie s, Inc. <sup>(3)</sup>                                      | Consumer & Business Products    | Common Stock Warrants                   |                         | 321                       | 2,158                      |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|  |                              |                          |          |       |       |
|--|------------------------------|--------------------------|----------|-------|-------|
| IPA Holdings, LLC  | Consumer & Business Products | Common Stock Warrants    |          | 275   | 117   |
| Market Force Information, Inc.                                 | Consumer & Business Products | Preferred Stock Warrants | Series A | 24    | 132   |
| Seven Networks, Inc.   | Consumer & Business Products | Preferred Stock Warrants | Series C | 174   |       |
| Wageworks, Inc.  | Consumer & Business Products | Preferred Stock Warrants | Series C | 252   | 1,710 |
| WaveMarket, Inc.   | Consumer & Business Products | Preferred Stock Warrants | Series E | 106   | 104   |
| <b>Total Warrant Consumer &amp; Business Products (0.87%)*</b> |                              |                          |          | 1,152 | 4,221 |

See notes to consolidated financial statements (unaudited)

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>                       | <b>Industry</b>                       | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|--|---------------------------------------|---|-------------------------|---------------------------|----------------------------|
| Achronix Semiconductor Corporation             | Semiconductors                        | Preferred Stock Warrants                | Series D                | \$ 160                    | \$ 142                     |
| Enpirion, Inc.                                 | Semiconductors                        | Preferred Stock Warrants                | Series D                | 157                       |                            |
| iWatt, Inc.                                    | Semiconductors                        | Preferred Stock Warrants                | Series C                | 46                        | 4                          |
|  |                                       | Preferred Stock Warrants                | Series D                | 583                       | 14                         |
| <b>Total iWatt, Inc.</b>                       |                                       |   |                         | <b>629</b>                | <b>18</b>                  |
| Kovio Inc.                                     | Semiconductors                        | Preferred Stock Warrants                | Series B                | 92                        | 1                          |
| NEXX Systems, Inc.                             | Semiconductors                        | Preferred Stock Warrants                | Series D                | 297                       | 3,654                      |
| Quartics, Inc.                                 | Semiconductors                        | Preferred Stock Warrants                | Series C                | 53                        |                            |
| <b>Total Warrants Semiconductors (0.79%)*</b>  |                                       |   |                         | <b>1,388</b>              | <b>3,815</b>               |
| AcelRX Pharmaceuticals, Inc. <sup>(3)</sup>    | Drug Delivery                         | Common Stock Warrants                   |                         | 356                       | 221                        |
| Alexza Pharmaceuticals, Inc. <sup>(3)(4)</sup> | Drug Delivery                         | Common Stock Warrants                   |                         | 645                       | 41                         |
| BIND Biosciences, Inc.                         | Drug Delivery                         | Preferred Stock Warrants                | Series C-1              | 291                       | 427                        |
| Merrion Pharma, Plc. <sup>(3)(5)</sup>         | Drug Delivery                         | Common Stock Warrants                   |                         | 214                       | 150                        |
| Revance Therapeutics, Inc.                     | Drug Delivery                         | Preferred Stock Warrants                | Series D                | 557                       | 443                        |
| Transcept Pharmaceuticals, Inc. <sup>(3)</sup> | Drug Delivery                         | Common Stock Warrants                   |                         | 87                        | 270                        |
| <b>Total Warrant Drug Delivery (0.32%)*</b>    |                                       |   |                         | <b>2,150</b>              | <b>1,552</b>               |
| EKOS Corporation                               | Therapeutic                           | Preferred Stock Warrants                | Series C                | 327                       |                            |
| Gelesis  | Therapeutic                           | Preferred Stock Warrants                | Series A-1              | 77                        | 65                         |
| Light Science Oncology, Inc.                   | Therapeutic                           | Preferred Stock Warrants                | Series B                | 99                        |                            |
| Novasys Medical, Inc.                          | Therapeutic                           | Preferred Stock Warrants                | Series D                | 131                       | 20                         |
| Oraya Therapeutics, Inc. <sup>(4)</sup>        | Therapeutic                           | Preferred Stock Warrants                | Series C                | 551                       | 496                        |
| <b>Total Warrants Therapeutic (0.12%)*</b>     |                                       |   |                         | <b>1,185</b>              | <b>581</b>                 |
| Blurb, Inc.                                    | Internet Consumer & Business Services | Preferred Stock Warrants                | Series B                | 323                       | 616                        |
|  |                                       | Preferred Stock Warrants                | Series C                | 636                       | 636                        |
| <b>Total Blurb, Inc.</b>                       |                                       |   |                         | <b>959</b>                | <b>1,252</b>               |
| Cozi Group, Inc.                               | Internet Consumer & Business Services | Preferred Stock Warrants                | Series A                | 147                       |                            |
| Invoke Solutions, Inc.                         | Internet Consumer & Business Services | Common Stock Warrants                   |                         | 82                        |                            |
| Prism Education Group, Inc.                    | Internet Consumer & Business Services | Preferred Stock Warrants                | Series B                | 43                        |                            |
| RazorGator Interactive Group, Inc.             | Internet Consumer & Business Services | Preferred Stock Warrants                | Series C                | 1,224                     |                            |
| Reply! Inc. <sup>(4)</sup>                     | Internet Consumer & Business Services | Preferred Stock Warrants                | Series B                | 320                       | 683                        |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|   |                                       |                          |            |              |              |
|---|---------------------------------------|--------------------------|------------|--------------|--------------|
| Trulia, Inc. <sup>(4)</sup>   | Internet Consumer & Business Services | Preferred Stock Warrants | Series D   | 188          | 728          |
| Tectura Corporation   | Internet Consumer & Business Services | Preferred Stock Warrants | Series B-1 | 51           | 12           |
| <b>Total Warrants Internet Consumer &amp; Business Services (0.55%)</b> |                                       |                          |            | <b>3,014</b> | <b>2,675</b> |

See notes to consolidated financial statements (unaudited)

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>                                       | <b>Industry</b>            | <b>Type of Investment<sup>(1)</sup></b> |            | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|--|----------------------------|---|------------|-------------------------|---------------------------|----------------------------|
| Buzznet, Inc.  | Information Services       | Preferred Stock Warrants                | Series B   | \$ 9                    | \$                        |                            |
| Cha Cha Search, Inc.   | Information Services       | Preferred Stock Warrants                | Series F   | 58                      |                           | 2                          |
| Intelligent Beauty, Inc.                                       | Information Services       | Preferred Stock Warrants                | Series B   | 230                     |                           | 544                        |
| InXpo, Inc.  | Information Services       | Preferred Stock Warrants                | Series C   | 98                      |                           | 77                         |
| Magi.com (pka Hi5 Networks, Inc.)                              | Information Services       | Preferred Stock Warrants                | Series B   | 213                     |                           |                            |
| Jab Wireless, Inc.   | Information Services       | Preferred Stock Warrants                | Series A   | 265                     |                           | 334                        |
| RichRelevance, Inc.  | Information Services       | Preferred Stock Warrants                | Series D   | 98                      |                           | 35                         |
| Solutionary, Inc.  | Information Services       | Preferred Stock Warrants                | Series E   | 96                      |                           | 7                          |
| Zeta Interactive Corporation                                   | Information Services       | Preferred Stock Warrants                | Series A   | 172                     |                           | 268                        |
| <b>Total Warrants Information Services (0.26%)</b>             |                            |   |            |                         | 1,239                     | 1,267                      |
| Optiscan Biomedical, Corp.                                     | Medical Device & Equipment | Preferred Stock Warrants                | Series B   | 680                     |                           | 407                        |
|  |                            | Preferred Stock Warrants                | Series C   | 390                     |                           | 375                        |
| <b>Total Optiscan Biomedical, Corp</b>                         |                            |   |            |                         | 1,070                     | 782                        |
| <b>Total Warrants Medical Device &amp; Equipment (0.16%)*</b>  |                            |   |            |                         | 1,070                     | 782                        |
| Navidea Biopharmaceuticals, Inc. (pka Neoprobe) <sup>(3)</sup> | Diagnostic                 | Common Stock Warrants                   |            | 244                     |                           | 318                        |
| <b>Total Warrants Diagnostic (0.07%)</b>                       |                            |   |            |                         | 244                       | 318                        |
| deCODE genetics ehf. <sup>(5)</sup>                            | Biotechnology Tools        | Preferred Stock Warrants                | Series A-2 | 305                     |                           | 298                        |
| Labcyte, Inc.  | Biotechnology Tools        | Preferred Stock Warrants                | Series C   | 197                     |                           | 265                        |
| NuGEN Technologies, Inc.                                       | Biotechnology Tools        | Preferred Stock Warrants                | Series B   | 45                      |                           | 130                        |
|  |                            | Preferred Stock Warrants                | Series C   | 33                      |                           | 7                          |
| <b>Total NuGEN Technologies, Inc.</b>                          |                            |   |            |                         | 78                        | 137                        |
| <b>Total Warrants Biotechnology Tools (0.14%)*</b>             |                            |   |            |                         | 580                       | 700                        |
| Entrigue Surgical, Inc.  | Surgical Devices           | Preferred Stock Warrants                | Series B   | 87                      |                           | 41                         |
| Transmedics, Inc. <sup>(4)</sup>                               | Surgical Devices           | Preferred Stock Warrants                | Series B   | 225                     |                           |                            |
| Gynesonics, Inc.   | Surgical Devices           | Preferred Stock Warrants                | Series A   | 18                      |                           | 15                         |
|  |                            | Preferred Stock Warrants                | Series C   | 365                     |                           | 357                        |
|  |                            |   |            |                         | 383                       | 372                        |
| <b>Total Warrants Surgical Devices (0.08%)*</b>                |                            |   |            |                         | 695                       | 413                        |
|  | Media/Content/Info         | Preferred Stock Warrants                | Series C   | 60                      |                           | 302                        |



Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|  |                     |                          |            |               |               |
|--|---------------------|--------------------------|------------|---------------|---------------|
| Everyday Health, Inc. (pka Waterfront Media, Inc.) |                     |                          |            |               |               |
| Glam Media, Inc.                                   | Media/Content/ Info | Preferred Stock Warrants | Series D   | 482           | 6             |
| <b>Total Warrants Media/Content/Info (0.06%)*</b>  |                     |                          |            | <b>542</b>    | <b>308</b>    |
| Alphabet Energy, Inc.                              | Clean Tech          | Preferred Stock Warrants | Series A   | 27            | 37            |
| BrightSource Energy, Inc.                          | Clean Tech          | Preferred Stock Warrants | Series D   | 675           | 638           |
| Calera, Inc.                                       | Clean Tech          | Preferred Stock Warrants | Series C   | 513           | 148           |
| EcoMotors, Inc.                                    | Clean Tech          | Preferred Stock Warrants | Series B   | 308           | 651           |
| Enphase Energy, Inc. <sup>(3)</sup>                | Clean Tech          | Common Stock Warrants    |            | 102           | 30            |
| GreatPoint Energy, Inc.                            | Clean Tech          | Preferred Stock Warrants | Series D-1 | 548           | 217           |
| Integrated Photovoltaics, Inc.                     | Clean Tech          | Preferred Stock Warrants | Series A-1 | 82            | 444           |
| Lilliputian Systems, Inc.                          | Clean Tech          | Preferred Stock Warrants | Series C   | 106           |               |
|  |                     | Common Stock Warrants    |            | 48            |               |
| <b>Total Lilliputian Systems, Inc.</b>             |                     |                          |            | <b>154</b>    |               |
| Propel Biofuels, Inc.                              | Clean Tech          | Preferred Stock Warrants | Series C   | 211           | 100           |
| SClenergy, Inc. <sup>(4)</sup>                     | Clean Tech          | Preferred Stock Warrants | Series C   | 138           | 25            |
| Solexel, Inc.                                      | Clean Tech          | Preferred Stock Warrants | Series B   | 1,161         | 146           |
| Stion Corporation                                  | Clean Tech          | Preferred Stock Warrants | Series E   | 317           | 334           |
| Trilliant, Inc.                                    | Clean Tech          | Preferred Stock Warrants | Series A   | 161           | 77            |
| <b>Total Warrants Clean Tech (0.59%)*</b>          |                     |                          |            | <b>4,397</b>  | <b>2,847</b>  |
| <b>Total Warrants (6.59%)</b>                      |                     |                          |            | <b>29,500</b> | <b>31,978</b> |

See notes to consolidated financial statements (unaudited)

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>                                      | <b>Industry</b>              | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|---|------------------------------|---|-------------------------|---------------------------|----------------------------|
| Aegerion Pharmaceuticals, Inc. <sup>(3)</sup>                 | Drug Discovery & Development | Common Stock                            |                         | \$ 150                    | \$ 1,059                   |
| Aveo Pharmaceuticals, Inc. <sup>(3)</sup>                     | Drug Discovery & Development | Common Stock                            |                         | 842                       | 2,083                      |
| Dicerna Pharmaceuticals, Inc.                                 | Drug Discovery & Development | Preferred Stock                         | Series B                | 503                       | 374                        |
| Inotek Pharmaceuticals Corp.                                  | Drug Discovery & Development | Preferred Stock                         | Series C                | 1,500                     |                            |
| Merrimack Pharmaceuticals, Inc. <sup>(3)</sup>                | Drug Discovery & Development | Common Stock                            |                         | 2,000                     | 3,383                      |
| Paratek Pharmaceuticals, Inc.                                 | Drug Discovery & Development | Preferred Stock                         | Series H                | 1,000                     | 577                        |
| <b>Total Equity Drug Discovery &amp; Development (1.54%)*</b> |                              |   |                         | <b>5,995</b>              | <b>7,476</b>               |
| Acceleron Pharmaceuticals, Inc.                               | Drug Delivery                | Preferred Stock                         | Series C                | 243                       | 163                        |
|   |                              | Preferred Stock                         | Series E                | 98                        | 138                        |
|   |                              | Preferred Stock                         | Series F                | 61                        | 61                         |
|   |                              | Preferred Stock                         | Series B                | 1,000                     | 724                        |
| Total Acceleron Pharmaceuticals, Inc.                         |                              |   |                         | 1,402                     | 1,086                      |
| Transcept Pharmaceuticals, Inc. <sup>(3)</sup>                | Drug Delivery                | Common Stock                            |                         | 500                       | 437                        |
| <b>Total Equity Drug Delivery (0.31%)*</b>                    |                              |   |                         | <b>1,902</b>              | <b>1,523</b>               |
| E-band Communications, Corp. <sup>(6)</sup>                   | Communications & Networking  | Preferred Stock                         | Series B                | 2,000                     | 153                        |
|   |                              | Preferred Stock                         | Series C                | 372                       | 175                        |
|   |                              | Preferred Stock                         | Series D                | 508                       | 229                        |
|   |                              | Preferred Stock                         | Series E                | 374                       | 537                        |
| Total E-band Communications, Corp.                            |                              |   |                         | 3,254                     | 1,094                      |
| Neonova Holding Company                                       | Communications & Networking  | Preferred Stock                         | Series A                | 250                       | 255                        |
| Peerless Network, Inc.  | Communications & Networking  | Preferred Stock                         | Series A                | 1,000                     | 2,851                      |
| Stoke, Inc.   | Communications & Networking  | Preferred Stock                         | Series E                | 500                       | 480                        |
| <b>Total Equity Communications &amp; Networking (0.96%)*</b>  |                              |   |                         | <b>5,004</b>              | <b>4,680</b>               |
| Atrenta, Inc.   | Software                     | Preferred Stock                         | Series D                | 250                       | 379                        |
| Box.net, Inc. <sup>(4)</sup>                                  | Software                     | Preferred Stock                         | Series C                | 500                       | 3,777                      |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|  |                                    |                 |              |              |              |
|--|------------------------------------|-----------------|--------------|--------------|--------------|
|  |                                    | Preferred Stock | Series D     | 500          | 1,529        |
|  |                                    | Preferred Stock | Series D-1   | 1,000        | 1,204        |
|  |                                    | Preferred Stock | Series D-2   | 2,001        | 2,135        |
| <b>Total Box.net, Inc.</b>                                       |                                    |                 |              | <b>4,001</b> | <b>8,645</b> |
| <b>Total Equity Software (1.86%)*</b>                            |                                    |                 |              | <b>4,251</b> | <b>9,024</b> |
| Maxvision Holding, LLC. <sup>(7)(8)</sup>                        | Electronics &<br>Computer Hardware | Preferred Stock | Series A     | 3,500        |              |
|  |                                    | Preferred Stock | LLC interest | 81           |              |
| <b>Total Maxvision Holding, LLC.</b>                             |                                    |                 |              | <b>3,581</b> |              |
| Spatial Photonics, Inc.  | Electronics &<br>Computer Hardware | Preferred Stock | Series D     | 268          |              |
| <b>Total Equity Electronics &amp; Computer Hardware (0.00%)*</b> |                                    |                 |              | <b>3,849</b> |              |
| Quatrx Pharmaceuticals Company                                   | Specialty<br>Pharmaceuticals       | Preferred Stock | Series E     | 750          |              |
| <b>Total Equity Specialty Pharmaceuticals (0.00%)*</b>           |                                    |                 |              | <b>750</b>   |              |

See notes to consolidated financial statements (unaudited)

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>  | <b>Industry</b>                       | <b>Type of Investment<sup>(1)</sup></b> |              | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |        |
|---|---------------------------------------|---|--------------|-------------------------|---------------------------|----------------------------|--------|
| Caivis Acquisition Corporation  | Consumer & Business Products          | Common Stock                            | Series A     |                         | \$ 880                    | \$                         |        |
| Facebook, Inc.  | Consumer & Business Products          | Common Stock                            | Series B     |                         | 9,557                     | 13,453                     |        |
| IPA Holdings, LLC   | Consumer & Business Products          | Preferred Stock                         | LLC interest |                         | 500                       | 484                        |        |
| Market Force Information, Inc.  | Consumer & Business Products          | Preferred Stock                         | Series B     |                         | 500                       | 500                        |        |
| Wageworks, Inc.   | Consumer & Business Products          | Preferred Stock                         | Series D     |                         | 250                       | 319                        |        |
| <b>Total Equity Consumer &amp; Business Products (3.04%)*</b>         |                                       |   |              |                         |                           | 11,687                     | 14,756 |
| iWatt, Inc.   | Semiconductors                        | Preferred Stock                         | Series E     |                         | 490                       | 1,361                      |        |
| NEXX Systems, Inc.  | Semiconductors                        | Preferred Stock                         | Series D     |                         | 277                       | 1,955                      |        |
| <b>Total Equity Semiconductors (0.68%)*</b>                           |                                       |   |              |                         |                           | 767                        | 3,316  |
| Gelesis, Inc.   | Therapeutic                           | Common Stock                            |              |                         |                           | 108                        |        |
|   |                                       | Preferred Stock                         | Series A-1   |                         | 425                       | 519                        |        |
|   |                                       | Preferred Stock                         | Series A-2   |                         | 500                       | 520                        |        |
| <b>Total Gelesis, Inc.</b>  |                                       |   |              |                         |                           | 925                        | 1,147  |
| Novasys Medical, Inc.   | Therapeutic                           | Preferred Stock                         | Series D-1   |                         | 1,000                     | 799                        |        |
| <b>Total Equity Therapeutic (0.40%)*</b>                              |                                       |   |              |                         |                           | 1,925                      | 1,946  |
| Cozi Group, Inc.  | Internet Consumer & Business Services | Preferred Stock                         | Series B     |                         | 177                       | 26                         |        |
| RazorGator Interactive Group, Inc.                                    | Internet Consumer & Business Services | Preferred Stock                         | Series A     |                         | 1,000                     |                            |        |
| <b>Total Equity Internet Consumer &amp; Business Services (0.01%)</b> |                                       |   |              |                         |                           | 1,177                      | 26     |
| Buzznet, Inc.   | Information Services                  | Preferred Stock                         | Series C     |                         | 250                       |                            |        |
| Good Technologies, Inc. (pka Visto Corporation)                       | Information Services                  | Common Stock                            |              |                         | 603                       | 90                         |        |
| Magi.com (pka Hi5 Networks, Inc.)                                     | Information Services                  | Preferred Stock                         | Series C     |                         | 250                       | 247                        |        |
| Solutionary, Inc.   | Information Services                  | Preferred Stock                         | Series A-1   |                         | 326                       | 86                         |        |
|   |                                       | Preferred Stock                         | Series A-2   |                         | 17                        | 248                        |        |
| <b>Total Solutionary, Inc.</b>  |                                       |   |              |                         |                           | 343                        | 334    |
| Zeta Interactive Corporation  | Information Services                  | Preferred Stock                         | Series A     |                         | 500                       | 543                        |        |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|   |                            |                 |          |       |       |
|---|----------------------------|-----------------|----------|-------|-------|
| <b>Total Equity Information Services (0.25%)</b>            |                            |                 |          | 1,946 | 1,214 |
| Optiscan Biomedical, Corp.                                  | Medical Device & Equipment | Preferred Stock | Series B | 3,000 | 1,576 |
|   |                            | Preferred Stock | Series C | 655   | 638   |
| Total Optiscan Biomedical, Corp.                            |                            |                 |          | 3,655 | 2,214 |
| <b>Total Equity Medical Device &amp; Equipment (0.46%)*</b> |                            |                 |          | 3,655 | 2,214 |
| NuGEN Technologies, Inc.                                    | Biotechnology Tools        | Preferred Stock | Series C | 500   | 484   |
| <b>Total Equity Biotechnology Tools (0.10%)*</b>            |                            |                 |          | 500   | 484   |
| Transmedics, Inc. <sup>(4)</sup>                            | Surgical Devices           | Preferred Stock | Series C | 300   |       |
|   |                            | Preferred Stock | Series B | 1,100 |       |
| Total Transmedics, Inc.                                     |                            |                 |          | 1,400 |       |
| Gynesonics, Inc.  | Surgical Devices           | Preferred Stock | Series B | 250   | 180   |
|   |                            | Preferred Stock | Series C | 282   | 305   |
| Total Gynesonics, Inc.                                      |                            |                 |          | 532   | 485   |
| <b>Total Equity Surgical Devices (0.10%)*</b>               |                            |                 |          | 1,932 | 485   |

See notes to consolidated financial statements (unaudited)

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****March 31, 2012****(unaudited)****(dollars in thousands)**

| <b>Portfolio Company</b>                           | <b>Industry</b>            | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|--|----------------------------|---|-------------------------|---------------------------|----------------------------|
| Everyday Health, Inc. (pka Waterfront Media, Inc.) | Media/<br>Content/<br>Info | Preferred Stock                         | Series D                | \$ 1,000                  | \$ 718                     |
| <b>Total Equity Media/Content/Info (0.15%)*</b>    |                            |   |                         | 1,000                     | 718                        |
| <b>Total Equity (9.86%)</b>                        |                            |   |                         | 46,340                    | 47,862                     |
| <b>Total Investments (143.06%)</b>                 |                            |   |                         | \$ 695,385                | \$ 694,464                 |

\* Value as a percent of net assets

- (1) Preferred and common stock, warrants, and equity interests are generally non-income producing.
- (2) Gross unrealized appreciation, gross unrealized depreciation, and net depreciation for federal income tax purposes totaled \$24,315, \$26,801 and \$2,486 respectively. The tax cost of investments is \$696,383.
- (3) Except for warrants in 16 publicly traded companies and common stock in four publicly traded companies, all investments are restricted at March 31, 2012 and were valued at fair value as determined in good faith by the Board of Directors. No unrestricted securities of the same issuer are outstanding. The Company uses the Standard Industrial Code for classifying the industry grouping of its portfolio companies.
- (4) Debt investments of this portfolio company have been pledged as collateral under the Wells Facility.
- (5) Non-U.S. company or the company's principal place of business is outside the United States.
- (6) Affiliate investment that is defined under the Investment Company Act of 1940 as companies in which the Company owns at least 5% but not more than 25% of the voting securities of the company.
- (7) Control investment that is defined under the Investment Company Act of 1940 as companies in which the Company owns at least 25% of the voting securities of the company, or has greater than 50% representation on its board.
- (8) Debt is on non-accrual status at March 31, 2012, and is therefore considered non-income producing.

See notes to consolidated financial statements (unaudited)

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS****December 31, 2011****(dollars in thousands)**

| <b>Portfolio Company</b>                                     | <b>Industry</b>              | <b>Type of Investment<sup>(1)</sup></b>   | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|--|------------------------------|---|-------------------------|---------------------------|----------------------------|
| Anthera Pharmaceuticals Inc.                                 | Drug Discovery & Development | Senior Debt<br>Matures September 2014<br>Interest rate Prime + 7.3% or<br>Floor rate of 10.55%  | \$ 25,000               | \$ 24,433                 | \$ 25,183                  |
| Aveo Pharmaceuticals, Inc.                                   | Drug Discovery & Development | Senior Debt<br>Matures June 2014<br>Interest rate Prime + 7.15% or<br>Floor rate of 11.9%       | \$ 25,000               | 25,360                    | 26,110                     |
| Dicerna Pharmaceuticals, Inc.                                | Drug Discovery & Development | Senior Debt<br>Matures January 2015<br>Interest rate Prime + 4.40% or<br>Floor rate of 10.15%   | \$ 12,000               | 11,665                    | 11,665                     |
| NextWave Pharmaceuticals, Inc.                               | Drug Discovery & Development | Senior Debt<br>Matures June 2015<br>Interest rate Prime + 4.3% or<br>Floor rate of 9.55%        | \$ 6,000                | 5,925                     | 5,926                      |
| Concert Pharmaceuticals                                      | Drug Discovery & Development | Senior Debt<br>Matures July 2015<br>Interest rate Prime + 3.25% or<br>Floor rate of 8.25%       | \$ 7,500                | 7,350                     | 7,350                      |
| PolyMedix, Inc.  | Drug Discovery & Development | Senior Debt<br>Matures September 2013<br>Interest rate Prime + 7.1% or<br>Floor rate of 12.35%  | \$ 6,763                | 6,594                     | 6,729                      |
| Aegerion Pharmaceuticals, Inc.                               | Drug Discovery & Development | Senior Debt<br>Matures September 2014<br>Interest rate Prime + 5.65% or<br>Floor rate of 10.40% | \$ 10,000               | 10,070                    | 10,070                     |
| Chroma Therapeutics, Ltd. <sup>(5)</sup>                     | Drug Discovery & Development | Senior Debt<br>Matures September 2013<br>Interest rate Prime + 7.75% or<br>Floor rate of 12.00% | \$ 7,633                | 7,958                     | 7,879                      |
| NeurogesX, Inc.  | Drug Discovery & Development | Senior Debt<br>Matures February 2015<br>Interest rate Prime + 6.25% or<br>Floor rate of 9.50%   | \$ 15,000               | 14,558                    | 14,558                     |
| <b>Total Debt Drug Discovery &amp; Development (26.79%)*</b> |                              |   |                         | 113,913                   | 115,470                    |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|  |                             |   |          |        |        |
|--|-----------------------------|---|----------|--------|--------|
| E-band Communications, Corp. <sup>(6)</sup>                    | Communications & Networking | Convertible Senior Debt Due on demand<br>Interest rate Fixed 6.00%                            | \$ 356   | 356    |        |
| Intelepeer, Inc.   | Communications & Networking | Senior Debt<br>Matures May 2013<br>Interest rate Prime + 8.12% or<br>Floor rate of 11.37%     | \$ 6,524 | 6,346  | 6,476  |
|  |                             | Senior Debt<br><br>Matures May 2012<br><br>Interest rate Prime + 4.25%                        | \$ 1,100 | 1,100  | 1,070  |
| Total Intelepeer, Inc.   |                             |   |          | 7,446  | 7,546  |
| Ahhha, Inc.  | Communications & Networking | Senior Debt<br><br>Matures January 2015<br><br>Interest rate Fixed 10.00%                     | \$ 350   | 345    | 345    |
| Pac-West Telecomm, Inc.  | Communications & Networking | Senior Debt<br>Matures October 2014<br>Interest rate Prime + 7.50% or<br>Floor rate of 12.00% | \$ 4,369 | 4,196  | 4,196  |
| PeerApp, Inc.  | Communications & Networking | Senior Debt<br>Matures April 2013<br>Interest rate Prime + 7.5% or<br>Floor rate of 11.50%    | \$ 1,776 | 1,814  | 1,835  |
| PointOne, Inc.   | Communications & Networking | Senior Debt<br>Matures April 2013<br>Interest rate Libor + 9.0% or<br>Floor rate of 11.50%    | \$ 8,308 | 8,107  | 8,100  |
| Stoke, Inc <sup>(4)</sup>                                      | Communications & Networking | Senior Debt<br>Matures May 2013<br>Interest rate Prime + 7.0% or<br>Floor rate of 10.25%      | \$ 2,627 | 2,586  | 2,612  |
| <b>Total Debt Communications &amp; Networking<br/>(5.71%)*</b> |                             |   |          | 24,850 | 24,634 |

See notes to consolidated financial statements.



Table of Contents**HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****December 31, 2011****(dollars in thousands)**

| <b>Portfolio Company</b>            | <b>Industry</b> | <b>Type of Investment<sup>(1)</sup></b>  | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|-------------------------------------|-----------------|--|-------------------------|---------------------------|----------------------------|
| Central Desktop, Inc.               | Software        | Senior Debt<br>Matures April 2014<br>Interest rate Prime + 6.75% or<br>Floor rate of 10.50%  | \$ 3,000                | \$ 2,894                  | \$ 2,954                   |
| Clickfox, Inc.                      | Software        | Senior Debt<br>Matures July 2013<br>Interest rate Prime + 6.00% or<br>Floor rate of 11.25%   | \$ 3,999                | 3,920                     | 4,000                      |
| Kxen, Inc.                          | Software        | Senior Debt<br>Matures January 2015<br>Interest rate Prime + 5.08% or<br>Floor rate of 8.33% | \$ 3,000                | 2,958                     | 2,858                      |
| RichRelevance, Inc.                 | Software        | Senior Debt<br>Matures January 2015<br>Interest rate Prime + 3.25% or<br>Floor rate of 7.50% | \$ 5,000                | 4,879                     | 4,879                      |
| Blurb, Inc                          | Software        | Senior Debt<br>Matures December 2015<br>Interest rate Prime +5.25% or<br>Floor rate 8.5%     | \$ 5,000                | 4,873                     | 4,873                      |
| SugarSync Inc.                      | Software        | Senior Debt<br>Matures April 2015<br>Interest rate Prime + 4.50% or<br>Floor rate of 8.25%   | \$ 2,000                | 1,950                     | 1,950                      |
| White Sky, Inc.                     | Software        | Senior Debt<br>Matures June 2014<br>Interest rate Prime + 7.00% or<br>Floor rate of 10.25%   | \$ 1,418                | 1,357                     | 1,400                      |
| Tada Innovations, Inc.              | Software        | Senior Debt<br>Matures June 2012<br>Interest rate Prime + 3.25% or<br>Floor rate of 6.50%    | \$ 100                  | 90                        | 90                         |
| <b>Total Debt Software (5.34%)*</b> |                 |  |                         | <b>22,921</b>             | <b>23,004</b>              |

See notes to consolidated financial statements.

Table of Contents**HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****December 31, 2011****(dollars in thousands)**

| <b>Portfolio Company</b>                                       | <b>Industry</b>                    | <b>Type of Investment<sup>(1)</sup></b>  | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|--|------------------------------------|--|-------------------------|---------------------------|----------------------------|
| Maxvision Holding, LLC. <sup>(7)</sup>                         | Electronics &<br>Computer Hardware | Senior Debt<br>Matures December 2013<br>Interest rate Prime + 8.25% or<br>Floor rate of 12.00%, PIK interest 5.00% | \$ 4,185                | \$ 4,143                  | \$                         |
|  |                                    | Senior Debt<br>Matures December 2013<br>Interest rate Prime + 6.25% or<br>Floor rate of 10.00%, PIK interest 2.00% | \$ 2,539                | 2,515                     |                            |
|  |                                    | Revolving Line of Credit<br>Matures December 2013<br>Interest rate Prime +5.00% or<br>Floor rate of 8.50%          | \$ 892                  | 1,027                     | 1,027                      |
| Total Maxvision Holding, LLC                                   |                                    |  |                         | 7,685                     | 1,027                      |
| <b>Total Debt Electronics &amp; Computer Hardware (0.24%)*</b> |                                    |  |                         | <b>7,685</b>              | <b>1,027</b>               |
| Althea Technologies, Inc.                                      | Specialty<br>Pharmaceuticals       | Senior Debt<br>Matures October 2013<br>Interest rate Prime + 7.70% or<br>Floor rate of 10.95%                      | \$ 10,359               | 10,315                    | 10,584                     |
| Pacira Pharmaceuticals, Inc.                                   | Specialty<br>Pharmaceuticals       | Senior Debt<br>Matures August 2014<br>Interest rate Prime + 6.25% or<br>Floor rate of 10.25%                       | \$ 11,250               | 11,257                    | 11,397                     |
|  |                                    | Senior Debt<br>Matures August 2014<br>Interest rate Prime + 8.65% or<br>Floor rate of 12.65%                       | \$ 15,000               | 14,386                    | 14,574                     |
| Total Pacira Pharmaceuticals, Inc.                             |                                    |  |                         | 25,643                    | 25,971                     |
| Quatrx Pharmaceuticals Company                                 | Specialty<br>Pharmaceuticals       | Convertible Senior Debt<br>Matures March 2012<br>Interest rate 8.00%   | \$ 1,888                | 1,888                     | 1,888                      |
| <b>Total Debt Specialty Pharmaceuticals (8.92%)*</b>           |                                    |  |                         | <b>37,846</b>             | <b>38,443</b>              |
| Achronix Semiconductor Corporation                             | Semiconductors                     | Senior Debt<br>Matures January 2015<br>Interest rate Prime + 7.75% or<br>Floor rate of 11.00%                      | \$ 2,500                | 2,329                     | 2,329                      |
| Kovio Inc.   | Semiconductors                     | Senior Debt<br>Matures March 2015<br>Interest rate Prime + 5.50% or<br>Floor rate of 9.25%                         | \$ 1,250                | 1,218                     | 1,218                      |
|  |                                    | Senior Debt<br>Matures March 2015<br>Interest rate Prime + 6.00% or<br>Floor rate of 9.75%                         | \$ 3,000                | 2,910                     | 2,910                      |

|   |       |       |
|---|-------|-------|
| Total Kovio Inc.                          | 4,128 | 4,128 |
| <b>Total Debt Semiconductors (1.50%)*</b> | 6,457 | 6,457 |

See notes to consolidated financial statements.

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****December 31, 2011****(dollars in thousands)**

| <b>Portfolio Company</b>                    | <b>Industry</b> | <b>Type of Investment<sup>(1)</sup></b>   | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|---|-----------------|---|-------------------------|---------------------------|----------------------------|
| AcelRX Pharmaceuticals, Inc.                | Drug Delivery   | Senior Debt<br>Matures December 2014<br>Interest rate Prime + 3.25% or<br>Floor rate of 8.50% | \$ 10,000               | \$ 9,773                  | \$ 9,579                   |
|   |                 | Senior Debt<br>Matures December 2014<br>Interest rate Prime + 3.25% or<br>Floor rate of 8.50% | \$ 10,000               | 9,772                     | 9,578                      |
| <b>Total AcelRX Pharmaceuticals, Inc.</b>   |                 |   |                         | <b>19,545</b>             | <b>19,157</b>              |
| Alexza Pharmaceuticals, Inc. <sup>(4)</sup> | Drug Delivery   | Senior Debt<br>Matures October 2013<br>Interest rate Prime + 6.5% or<br>Floor rate of 10.75%  | \$ 10,497               | 10,537                    | 10,695                     |
| BIND Biosciences, Inc.                      | Drug Delivery   | Senior Debt<br>Matures July 2014<br>Interest rate Prime + 7.45% or<br>Floor rate of 10.70%    | \$ 5,000                | 4,730                     | 4,880                      |
| <b>Total BIND Biosciences, Inc.</b>         |                 |   |                         | <b>4,730</b>              | <b>4,880</b>               |
| Merrion Pharma, Plc. <sup>(5)</sup>         | Drug Delivery   | Senior Debt<br>Matures January 2015<br>Interest rate Prime + 9.20% or<br>Floor rate of 12.45% | \$ 5,000                | 4,765                     | 3,819                      |
| Revanche Therapeutics, Inc.                 | Drug Delivery   | Senior Debt<br>Matures March 2015<br>Interest rate Prime + 6.60% or<br>Floor rate of 9.85%    | \$ 22,000               | 21,379                    | 21,379                     |
| <b>Total Debt Drug Delivery (13.90%)*</b>   |                 |   |                         | <b>60,956</b>             | <b>59,930</b>              |
| Gelesis, Inc. <sup>(8)</sup>                | Therapeutic     | Senior Debt<br>Matures April 2013<br>Interest rate Prime + 8.75% or<br>Floor rate of 12.00%   | \$ 3,428                | 3,514                     | 3,254                      |
| Gynesonics, Inc.                            | Therapeutic     | Senior Debt<br>Matures October 2013<br>Interest rate Prime + 8.25% or<br>Floor rate of 11.50% | \$ 5,336                | 5,309                     | 5,383                      |
| Oraya Therapeutics, Inc.                    | Therapeutic     | Senior Debt<br>Matures March 2015<br>Interest rate Prime + 4.75% or<br>Floor rate of 9.50%    | \$ 7,500                | 7,377                     | 7,377                      |
| Pacific Child & Family Associates, LLC      | Therapeutic     | Senior Debt<br>Matures January 2015<br>Interest rate LIBOR + 8.0% or<br>Floor rate of 10.50%  | \$ 4,965                | 4,932                     | 4,932                      |
|   |                 | Revolving Line of Credit<br>Matures January 2015<br>Interest rate LIBOR + 6.5% or             | \$ 1,500                | 1,485                     | 1,412                      |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|  |   |          |        |        |
|--|---|----------|--------|--------|
|  | Floor rate of 9.00%                     |          |        |        |
|  | Senior Debt                             |          |        |        |
|  | Matures January 2015                    |          |        |        |
|  | Interest rate LIBOR + 10.50% or         |          |        |        |
|  | Floor rate of 13.0%, PIK interest 3.75% | \$ 5,900 | 6,259  | 6,436  |
| Total Pacific Child & Family Associates, LLC |   |          | 12,676 | 12,780 |
| <b>Total Debt Therapeutic (6.68%)*</b>       |   |          | 28,876 | 28,794 |

See notes to consolidated financial statements.

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****December 31, 2011****(dollars in thousands)**

| <b>Portfolio Company</b>                           | <b>Industry</b>                       | <b>Type of Investment<sup>(1)</sup></b>   | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|--|---------------------------------------|---|-------------------------|---------------------------|----------------------------|
| InXpo, Inc.  | Internet Consumer & Business Services | Senior Debt<br>Matures March 2014<br>Interest rate Prime + 7.5% or<br>Floor rate of 10.75%                          | \$ 3,192                | \$ 3,083                  | \$ 3,147                   |
| Westwood One Communications                        | Internet Consumer & Business Services | Senior Debt<br>Matures October 2016<br>Interest rate of 8.00%   | \$ 21,000               | 19,059                    | 19,479                     |
| Reply! Inc. <sup>(4)</sup>                         | Internet Consumer & Business Services | Senior Debt<br>Matures June 2015<br>Interest rate Prime + 6.87% or<br>Floor rate of 10.12%                          | \$ 13,000               | 12,877                    | 13,131                     |
| MedCall  | Internet Consumer & Business Services | Senior Debt<br>Matures January 2016<br>Interest rate LIBOR + 7.50% or<br>Floor rate of 9.50%                        | \$ 5,168                | 5,051                     | 5,051                      |
| ScriptSave<br>(Medical Security Card Company, LLC) | Internet Consumer & Business Services | Senior Debt<br>Matures February 2016<br>Interest rate Prime + 8.75%   | \$ 19,646               | 19,307                    | 19,896                     |
| Trulia, Inc.                                       | Internet Consumer & Business Services | Senior Debt<br>Matures March 2015<br>Interest rate Prime + 2.75% or<br>Floor rate of 6.00%                          | \$ 5,000                | 4,871                     | 4,871                      |
|  |                                       | Senior Debt<br>Matures March 2015<br>Interest rate Prime + 5.50% or<br>Floor rate of 8.75%                          | \$ 5,000                | 4,871                     | 4,871                      |
| Total Trulia, Inc.                                 |                                       |   |                         | 9,742                     | 9,742                      |
| Vaultlogix, Inc.                                   | Internet Consumer & Business Services | Senior Debt<br>Matures September 2016<br>Interest rate Libor + 8.50% or<br>Floor rate of 10.00%, PIK interest 2.50% | \$ 7,500                | 7,441                     | 7,441                      |
|  |                                       | Senior Debt   | \$ 11,500               | 11,335                    | 11,335                     |
|  |                                       | Revolving Line of Credit<br>Matures September 2015<br>Interest rate Libor + 6.00% or<br>Floor rate of 7.50%         | \$ 300                  | 284                       | 284                        |
| Total Vaultlogix, Inc.                             |                                       |   |                         | 19,060                    | 19,060                     |
| Tectura Corporation                                | Internet Consumer & Business Services | Senior Debt<br>Matures December 2012<br>Interest rate 11%   | \$ 5,625                | 6,834                     | 6,834                      |
|  |                                       | Revolving Line of Credit<br>Senior Debt<br>Matures August 2012<br>Interest rate 11%                                 | \$ 2,500                | 2,556                     | 2,556                      |
|  |                                       | Revolving Line of Credit<br>Matures July 2012<br>Interest rate 11%,   | \$ 17,487               | 17,738                    | 17,738                     |

PIK interest 1.00%

|  |                |                |
|--|----------------|----------------|
| Total Tectura Corporation  | 27,128         | 27,128         |
| <b>Total Debt Internet Consumer &amp; Business Services (27.06%)</b> | <b>115,307</b> | <b>116,634</b> |

See notes to consolidated financial statements.

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****December 31, 2011****(dollars in thousands)**

| <b>Portfolio Company</b>                       | <b>Industry</b>      | <b>Type of Investment<sup>(1)</sup></b>  | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|--|----------------------|--|-------------------------|---------------------------|----------------------------|
| Box.net, Inc.                                  | Information Services | Senior Debt<br>Matures March 2015<br>Interest rate Prime + 3.75% or<br>Floor rate of 7.50%                           | \$ 9,647                | \$ 9,432                  | \$ 9,432                   |
|  |                      | Senior Debt<br>Matures July 2014<br>Interest rate Prime + 5.25% or<br>Floor rate of 8.50%                            | \$ 1,590                | 1,613                     | 1,645                      |
| <b>Total Box.net, Inc.</b>                     |                      |  |                         | <b>11,045</b>             | <b>11,077</b>              |
| Cha Cha Search, Inc.                           | Information Services | Senior Debt<br>Matures February 2015<br>Interest rate Prime + 6.25% or<br>Floor rate of 9.50%                        | \$ 3,000                | 2,926                     | 2,903                      |
| Jab Wireless, Inc.                             | Information Services | Senior Debt<br>Matures August 2016<br>Interest rate Prime + 6.25% or<br>Floor rate of 6.75%                          | \$ 20,272               | 19,993                    | 19,993                     |
| <b>Total Debt Information Services (7.88%)</b> |                      |  |                         | <b>33,964</b>             | <b>33,973</b>              |
| Optiscan Biomedical, Corp.                     | Diagnostic           | Senior Debt<br>Matures December 2013<br>Interest rate Prime + 8.20% or<br>Floor rate of 11.45%                       | \$ 10,750               | 10,884                    | 11,147                     |
| <b>Total Debt Diagnostic (2.59%)*</b>          |                      |  |                         | <b>10,884</b>             | <b>11,147</b>              |
| deCODE genetics ehf.                           | Biotechnology Tools  | Senior Debt<br>Matures September 2014<br>Interest rate Prime + 10.25% or<br>Floor rate of 13.50%, PIK interest 2.00% | \$ 5,000                | 4,664                     | 4,664                      |
| Labcyte, Inc.                                  | Biotechnology Tools  | Senior Debt<br>Matures May 2013<br>Interest rate Prime + 8.6% or<br>Floor rate of 11.85%                             | \$ 2,416                | 2,425                     | 2,479                      |
| Cempra Holdings LLC                            | Biotechnology Tools  | Senior Debt<br>Matures December 2015<br>Interest rate Prime + 7.05% or<br>Floor rate of 10.30%                       | \$ 10,000               | 9,721                     | 9,721                      |
| <b>Total Debt Biotechnology Tools (3.91%)*</b> |                      |  |                         | <b>16,810</b>             | <b>16,864</b>              |
| Entrigue Surgical, Inc.                        | Surgical Devices     | Senior Debt<br>Matures December 2014<br>Interest rate Prime + 5.90% or<br>Floor rate of 9.65%                        | \$ 3,000                | 2,879                     | 2,879                      |
| Transmedics, Inc. <sup>(4)</sup>               | Surgical Devices     |  | \$ 8,375                | 8,602                     | 8,602                      |



Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

Senior Debt  
Matures February 2014  
Interest rate Prime + 9.70% or  
Floor rate of 12.95%

|   |        |        |
|---|--------|--------|
| <b>Total Debt Surgical Devices (2.66%)*</b> | 11,481 | 11,481 |
|---|--------|--------|

See notes to consolidated financial statements.

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****December 31, 2011****(dollars in thousands)**

| <b>Portfolio Company</b>                      | <b>Industry</b>    | <b>Type of Investment<sup>(1)</sup></b>   | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|---|--------------------|---|-------------------------|---------------------------|----------------------------|
| Neoprobe Corporation                          | Media/Content/Info | Senior Debt<br>Matures December 2014<br>Interest rate Prime + 6.75% or<br>Floor rate of 10.00%                | \$ 7,000                | \$ 6,733                  | \$ 6,733                   |
| Women's Marketing, Inc.                       | Media/Content/Info | Senior Debt<br>Matures May 2016<br>Interest rate Libor + 9.50% or<br>Floor rate of 12.00%, PIK interest 3.00% | \$ 10,000               | 9,956                     | 10,156                     |
|   |                    | Senior Debt<br>Matures November 2015<br>Interest rate Libor + 7.50% or<br>Floor rate of 10.0%                 | \$ 9,710                | 9,503                     | 9,896                      |
|   |                    | Senior Debt<br>Matures November 2015<br>Interest rate Libor + 7.50% or<br>Floor rate of 10.0%                 | \$ 9,956                | 9,744                     | 9,744                      |
| <b>Total Women's Marketing, Inc.</b>          |                    |   |                         | <b>29,203</b>             | <b>29,796</b>              |
| <b>Total Debt Media/Content/Info (8.47%)*</b> |                    |   |                         | <b>35,936</b>             | <b>36,529</b>              |
| BrightSource Energy, Inc. <sup>(4)</sup>      | Clean Tech         | Senior Debt<br>Matures December 2011<br>Interest rate Prime + 7.75% or<br>Floor rate of 11.0%                 | \$ 11,250               | 11,122                    | 11,122                     |
|   |                    | Senior Debt<br>Matures December 2012<br>Interest rate Prime + 9.55% or<br>Floor rate of 12.8%                 | \$ 13,750               | 13,593                    | 13,593                     |
| <b>Total BrightSource Energy, Inc.</b>        |                    |   |                         | <b>24,715</b>             | <b>24,715</b>              |
| EcoMotors, Inc.                               | Clean Tech         | Senior Debt<br>Matures February 2014<br>Interest rate Prime + 6.1% or<br>Floor rate of 9.35%                  | \$ 4,879                | 4,713                     | 4,859                      |
| Enphase Energy, Inc.                          | Clean Tech         | Senior Debt<br>Matures June 2014<br>Interest rate Prime + 5.75% or<br>Floor rate of 9.0%                      | \$ 4,898                | 4,784                     | 4,748                      |
| NanoSolar, Inc.                               | Clean Tech         | Senior Debt<br>Matures September 2014<br>Interest rate Prime + 7.75% or<br>Floor rate of 11.0%                | \$ 9,212                | 8,795                     | 8,795                      |
| Integrated Photovoltaics                      | Clean Tech         | Senior Debt<br>Matures February 2015<br>Interest rate Prime + 7.375% or<br>Floor rate of 10.625%              | \$ 3,000                | 2,875                     | 2,875                      |
| Propel Biofuels, Inc.                         | Clean Tech         | Senior Debt<br>Matures September 2013   | \$ 1,348                | 1,356                     | 1,320                      |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|  |            |  |          |               |               |
|--|------------|--|----------|---------------|---------------|
| SClenergy, Inc.                        | Clean Tech | Interest rate of 11.0%<br>Senior Debt<br>Matures October 2014<br>Interest rate 6.25%       | \$ 202   | 202           | 202           |
|  |            | Senior Debt<br>Matures August 2015<br>Interest rate 8.15%                                  | \$ 5,000 | 4,883         | 4,883         |
| Total SClenergy, Inc.                  |            |  |          | 5,085         | 5,085         |
| Solexel, Inc.                          | Clean Tech | Senior Debt<br>Matures June 2013<br>Interest rate Prime + 8.25% or<br>Floor rate of 11.50% | \$ 937   | 594           | 594           |
|  |            | Senior Debt<br>Matures June 2013<br>Interest rate Prime + 7.25% or<br>Floor rate of 10.50% | \$ 8,120 | 8,389         | 8,389         |
| Total Solexel, Inc.                    |            |  |          | 8,983         | 8,983         |
| <b>Total Debt Clean Tech (14.24%)*</b> |            |  |          | <b>61,306</b> | <b>61,380</b> |
| Total Debt (135.90%)                   |            |  |          | 589,192       | 585,767       |

See notes to consolidated financial statements.

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****December 31, 2011****(dollars in thousands)**

| <b>Portfolio Company</b>                       | <b>Industry</b> | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|--|-----------------|---|-------------------------|---------------------------|----------------------------|
| Acceleron Pharmaceuticals, Inc.                | Drug Discovery  |   |                         |                           |                            |
|  | & Development   | Common Stock Warrants                   |                         | \$ 39                     | \$ 42                      |
|  |                 | Preferred Stock Warrants                |                         | 69                        | 273                        |
|  |                 | Preferred Stock Warrants                |                         | 35                        | 51                         |
| Total Warrants Acceleron Pharmaceuticals, Inc. |                 |   |                         | 143                       | 366                        |
| Anthera Pharmaceuticals Inc.                   | Drug Discovery  |   |                         |                           |                            |
|  | & Development   | Common Stock Warrants                   |                         | 541                       | 551                        |
|  |                 | Common Stock Warrants                   |                         | 443                       | 451                        |
| Total Warrants Anthera Pharmaceuticals Inc.    |                 |   |                         | 984                       | 1,002                      |
| Dicerna Pharmaceuticals, Inc.                  | Drug Discovery  |   |                         |                           |                            |
|  | & Development   | Preferred Stock Warrants                |                         | 236                       | 69                         |
|  |                 | Common Stock Warrants                   |                         | 28                        |                            |
|  |                 | Preferred Stock Warrants                |                         | 311                       | 137                        |
| Total Warrants Dicerna Pharmaceuticals, Inc.   |                 |   |                         | 575                       | 206                        |
| EpiCept Corporation <sup>(5)</sup>             | Drug Discovery  |   |                         |                           |                            |
|  | & Development   | Common Stock Warrants                   |                         | 4                         | 15                         |
| Concert Pharmaceuticals, Inc.                  | Drug Discovery  |   |                         |                           |                            |
|  | & Development   | Preferred Stock Warrants                |                         | 234                       | 233                        |
| NextWave Pharmaceuticals, Inc.                 | Drug Discovery  |   |                         |                           |                            |
|  | & Development   | Preferred Stock Warrants                |                         | 126                       | 125                        |
| Horizon Pharma, Inc.                           | Drug Discovery  |   |                         |                           |                            |
|  | & Development   | Common Stock Warrants                   |                         | 231                       |                            |
| Merrimack Pharmaceuticals, Inc.                | Drug Discovery  |   |                         |                           |                            |
|  | & Development   | Preferred Stock Warrants                |                         | 155                       | 1,116                      |
| Paratek Pharmaceuticals, Inc.                  | Drug Discovery  |   |                         |                           |                            |
|  | & Development   | Preferred Stock Warrants                |                         | 137                       | 68                         |
| PolyMedix, Inc.                                | Drug Discovery  |   |                         |                           |                            |
|  | & Development   | Common Stock Warrants                   |                         | 480                       | 97                         |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|   |                |                          |              |              |
|---|----------------|--------------------------|--------------|--------------|
| Portola Pharmaceuticals, Inc.                                   | Drug Discovery |                          |              |              |
|   | & Development  | Preferred Stock Warrants | 152          | 207          |
| Aegerion Pharmaceuticals, Inc.                                  | Drug Discovery |                          |              |              |
|   | & Development  | Common Stock Warrants    | 69           | 1,115        |
| Chroma Therapeutics, Ltd. <sup>(5)</sup>                        | Drug Discovery |                          |              |              |
|   | & Development  | Preferred Stock Warrants | 490          | 387          |
| NeurogesX, Inc.   | Drug Discovery |                          |              |              |
|   | & Development  | Preferred Stock Warrants | 503          | 122          |
| <b>Total Warrants Drug Discovery &amp; Development (1.17%)*</b> |                |                          | <b>4,283</b> | <b>5,059</b> |

See notes to consolidated financial statements.

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****December 31, 2011****(dollars in thousands)**

| <b>Portfolio Company</b>                                       | <b>Industry</b> | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|--|-----------------|---|-------------------------|---------------------------|----------------------------|
| Affinity Videonet, Inc.  | Communications  |   |                         |                           |                            |
|  | & Networking    | Preferred Stock Warrants                |                         | \$ 102                    | \$ 165                     |
| IKANO Communications, Inc.                                     | Communications  |   |                         |                           |                            |
|  | & Networking    | Preferred Stock Warrants                |                         | 45                        |                            |
|  |                 | Preferred Stock Warrants                |                         | 72                        |                            |
| Total IKANO Communications, Inc.                               |                 |   |                         | 117                       |                            |
| Intelepeer, Inc.   | Communications  |   |                         |                           |                            |
|  | & Networking    | Preferred Stock Warrants                |                         | 101                       | 92                         |
| Neonova Holding Company  | Communications  |   |                         |                           |                            |
|  | & Networking    | Preferred Stock Warrants                |                         | 94                        | 28                         |
| Pac-West Telecomm, Inc.  | Communications  |   |                         |                           |                            |
|  | & Networking    | Preferred Stock Warrants                |                         | 121                       |                            |
| PeerApp, Inc.  | Communications  |   |                         |                           |                            |
|  | & Networking    | Preferred Stock Warrants                |                         | 61                        | 23                         |
| Peerless Network, Inc.   | Communications  |   |                         |                           |                            |
|  | & Networking    | Preferred Stock Warrants                |                         | 95                        | 206                        |
| Ping Identity Corporation                                      | Communications  |   |                         |                           |                            |
|  | & Networking    | Preferred Stock Warrants                |                         | 52                        | 109                        |
| PointOne, Inc.   | Communications  |   |                         |                           |                            |
|  | & Networking    | Common Stock Warrants                   |                         | 131                       | 5                          |
| Purcell Systems, Inc.  | Communications  |   |                         |                           |                            |
|  | & Networking    | Preferred Stock Warrants                |                         | 123                       | 121                        |
| Stoke, Inc <sup>(4)</sup>                                      | Communications  |   |                         |                           |                            |
|  | & Networking    | Preferred Stock Warrants                |                         | 53                        | 149                        |
|  |                 | Preferred Stock Warrants                |                         | 65                        | 81                         |
| Total Stoke, Inc.  |                 |   |                         | 118                       | 230                        |
| <b>Total Warrants Communications &amp; Networking (0.23%)*</b> |                 |   |                         | 1,115                     | 979                        |
| Atrenta, Inc.  | Software        |   |                         |                           |                            |
|  |                 | Preferred Stock Warrants                |                         | 136                       | 815                        |
|  |                 | Preferred Stock Warrants                |                         | 95                        | 284                        |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|   |          |                          |              |              |
|---|----------|--------------------------|--------------|--------------|
| Total Atrenta, Inc.                     |          |                          | 231          | 1,099        |
| Blurb, Inc.                             | Software | Preferred Stock Warrants | 323          | 855          |
|   |          | Preferred Stock Warrants | 636          | 636          |
| Total Blurb, Inc.                       |          |                          | 959          | 1,491        |
| Braxton Technologies, LLC.              | Software | Preferred Stock Warrants | 189          |              |
| Bullhorn, Inc.                          | Software | Preferred Stock Warrants | 43           | 229          |
| Central Desktop, Inc.                   | Software | Preferred Stock Warrants | 108          | 398          |
| Clickfox, Inc.                          | Software | Preferred Stock Warrants | 329          | 522          |
| Forescout Technologies, Inc.            | Software | Preferred Stock Warrants | 99           | 142          |
| HighRoads, Inc.                         | Software | Preferred Stock Warrants | 45           | 7            |
| Kxen, Inc.                              | Software | Preferred Stock Warrants | 47           | 22           |
| RichRelevance, Inc.                     | Software | Preferred Stock Warrants | 98           | 12           |
| Rockyou, Inc.                           | Software | Preferred Stock Warrants | 116          | 1            |
| Sportvision, Inc.                       | Software | Preferred Stock Warrants | 39           |              |
| SugarSync Inc.                          | Software | Preferred Stock Warrants | 78           | 162          |
| Daegis Inc. (pka Unify Corporation)     | Software | Common Stock Warrants    | 1,434        | 237          |
| White Sky, Inc.                         | Software | Preferred Stock Warrants | 54           | 3            |
| Tada Innovations, Inc.                  | Software | Preferred Stock Warrants | 25           | 25           |
| WildTangent, Inc.                       | Software | Preferred Stock Warrants | 238          | 22           |
| <b>Total Warrants Software (1.01%)*</b> |          |                          | <b>4,132</b> | <b>4,372</b> |

See notes to consolidated financial statements.

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****December 31, 2011****(dollars in thousands)**

| <b>Portfolio Company</b>  | <b>Industry</b>                 | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|---|---------------------------------|---|-------------------------|---------------------------|----------------------------|
| Luminus Devices, Inc.   | Electronics & Computer Hardware | Preferred Stock Warrants                |                         | \$ 334                    | \$                         |
|   |                                 | Preferred Stock Warrants                |                         | 84                        |                            |
|   |                                 | Preferred Stock Warrants                |                         | 183                       |                            |
| Total Luminus Devices, Inc.                                       |                                 |   |                         | 601                       |                            |
| Shocking Technologies, Inc.                                       | Electronics & Computer Hardware | Preferred Stock Warrants                |                         | 63                        | 196                        |
| <b>Total Warrant Electronics &amp; Computer Hardware (0.05%)*</b> |                                 |   |                         | 664                       | 196                        |
| Althea Technologies, Inc.   | Specialty Pharmaceuticals       | Preferred Stock Warrants                |                         | 309                       | 516                        |
| Pacira Pharmaceuticals, Inc.                                      | Specialty Pharmaceuticals       | Common Stock Warrants                   |                         | 1,086                     | 425                        |
| Quatrx Pharmaceuticals Company                                    | Specialty Pharmaceuticals       | Preferred Stock Warrants                |                         | 528                       |                            |
| <b>Total Warrants Specialty Pharmaceuticals (0.22%)*</b>          |                                 |   |                         | 1,923                     | 941                        |
| Annie's, Inc.   | Consumer & Business Products    | Preferred Stock Warrants                |                         | 321                       | 250                        |
| IPA Holdings, LLC   | Consumer & Business Products    | Preferred Stock Warrants                |                         | 275                       | 58                         |
| Market Force Information, Inc.                                    | Consumer & Business Products    | Preferred Stock Warrants                |                         | 24                        | 118                        |
| Wageworks, Inc.   | Consumer & Business Products    | Preferred Stock Warrants                |                         | 252                       | 2,495                      |
| Seven Networks, Inc.  | Consumer & Business Products    | Preferred Stock Warrants                |                         | 174                       |                            |
| <b>Total Warrant Consumer &amp; Business Products (0.68%)*</b>    |                                 |   |                         | 1,046                     | 2,921                      |
| Achronix Semiconductor Corporation                                | Semiconductors                  | Preferred Stock Warrants                |                         | 160                       | 145                        |
| Enpirion, Inc.  | Semiconductors                  | Preferred Stock Warrants                |                         | 157                       |                            |
| iWatt, Inc.   | Semiconductors                  | Preferred Stock Warrants                |                         | 46                        | 3                          |
|   |                                 | Preferred Stock Warrants                |                         | 582                       | 10                         |
| Total iWatt, Inc.   |                                 |   |                         | 628                       | 13                         |
| Kovio Inc.  | Semiconductors                  | Preferred Stock Warrants                |                         | 92                        | 4                          |
| NEXX Systems, Inc.  | Semiconductors                  | Preferred Stock Warrants                |                         | 297                       | 1,328                      |
| Quartics, Inc.  | Semiconductors                  | Preferred Stock Warrants                |                         | 53                        |                            |
| <b>Total Warrants Semiconductors (0.35%)*</b>                     |                                 |   |                         | 1,387                     | 1,490                      |
| AcelRX Pharmaceuticals, Inc.                                      | Drug Delivery                   | Common Stock Warrants                   |                         | 178                       | 41                         |



Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|   |               |                          |       |       |
|---|---------------|--------------------------|-------|-------|
|   |               | Common Stock Warrants    | 178   | 41    |
| Total AceIRX Pharmaceuticals, Inc.          |               |                          | 356   | 82    |
| Alexza Pharmaceuticals, Inc. <sup>(4)</sup> | Drug Delivery | Preferred Stock Warrants | 645   | 72    |
| BIND Biosciences, Inc.                      | Drug Delivery | Preferred Stock Warrants | 291   | 427   |
| Merrion Pharma, Plc. <sup>(5)</sup>         | Drug Delivery | Common Stock Warrants    | 214   | 194   |
| Transcept Pharmaceuticals, Inc.             | Drug Delivery | Common Stock Warrants    | 36    | 62    |
|   |               | Common Stock Warrants    | 51    | 93    |
| Total Transcept Pharmaceuticals, Inc.       |               |                          | 87    | 155   |
| Revance Therapeutics, Inc.                  | Drug Delivery | Preferred Stock Warrants | 557   | 565   |
| <b>Total Warrant Drug Delivery (0.35%)*</b> |               |                          | 2,150 | 1,495 |

See notes to consolidated financial statements.

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****December 31, 2011****(dollars in thousands)**

| <b>Portfolio Company</b>  | <b>Industry</b>                       | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|---|---------------------------------------|---|-------------------------|---------------------------|----------------------------|
| Gelesis, Inc.   | Therapeutic                           | Preferred Stock Warrants                |                         | \$ 78                     | \$ 106                     |
| BARRX Medical, Inc.   | Therapeutic                           | Preferred Stock Warrants                |                         | 76                        | 189                        |
| EKOS Corporation  | Therapeutic                           | Preferred Stock Warrants                |                         | 327                       |                            |
| Gynesonics, Inc.  | Therapeutic                           | Preferred Stock Warrants                |                         | 228                       | 233                        |
| Light Science Oncology, Inc.  | Therapeutic                           | Preferred Stock Warrants                |                         | 99                        |                            |
| Novasys Medical, Inc.   | Therapeutic                           | Preferred Stock Warrants                |                         | 125                       | 13                         |
| Oraya Therapeutics, Inc.  | Therapeutic                           | Preferred Stock Warrants                |                         | 551                       | 551                        |
| <b>Total Warrants Therapeutic (0.25%)*</b>                              |                                       |   |                         | 1,484                     | 1,092                      |
| Cozi Group, Inc.  | Internet Consumer & Business Services | Preferred Stock Warrants                |                         | 147                       |                            |
| Invoke Solutions, Inc.  | Internet Consumer & Business Services | Common Stock Warrants                   |                         | 6                         |                            |
|   |                                       | Common Stock Warrants                   |                         | 6                         |                            |
|   |                                       | Common Stock Warrants                   |                         | 11                        |                            |
|   |                                       | Common Stock Warrants                   |                         | 15                        |                            |
|   |                                       | Common Stock Warrants                   |                         | 44                        |                            |
| <b>Total Invoke Solutions, Inc.</b>                                     |                                       |   |                         | 82                        |                            |
| InXpo, Inc.   | Internet Consumer & Business Services | Preferred Stock Warrants                |                         | 98                        | 56                         |
| Prism Education Group, Inc.   | Internet Consumer & Business Services | Preferred Stock Warrants                |                         | 43                        |                            |
| RazorGator Interactive Group, Inc.                                      | Internet Consumer & Business Services | Preferred Stock Warrants                |                         | 1,224                     |                            |
| Reply! Inc. <sup>(4)</sup>  | Internet Consumer & Business Services | Preferred Stock Warrants                |                         | 320                       | 395                        |
| Trulia, Inc.  | Internet Consumer & Business Services | Preferred Stock Warrants                |                         | 188                       | 413                        |
| Tectura Corporation   | Internet Consumer & Business Services | Preferred Stock Warrants                |                         | 51                        | 26                         |
| <b>Total Warrants Internet Consumer &amp; Business Services (0.21%)</b> |                                       |   |                         | 2,153                     | 890                        |
| Lilliputian Systems, Inc.   | Energy                                | Preferred Stock Warrants                |                         | 106                       |                            |
|   |                                       | Common Stock Warrants                   |                         | 49                        |                            |
| <b>Total Lilliputian Systems, Inc.</b>                                  |                                       |   |                         | 155                       |                            |
| <b>Total Warrants Energy (0.00%)*</b>                                   |                                       |   |                         | 155                       |                            |
| Box.net, Inc.   | Information Services                  | Preferred Stock Warrants                |                         | 117                       | 1,557                      |
|   |                                       | Preferred Stock Warrants                |                         | 73                        | 2,280                      |
|   |                                       | Preferred Stock Warrants                |                         | 193                       | 233                        |
| <b>Total Box.net, Inc.</b>  |                                       |   |                         | 383                       | 4,070                      |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|  |                      |                          |       |       |
|--|----------------------|--------------------------|-------|-------|
| Buzznet, Inc.  | Information Services | Preferred Stock Warrants | 9     |       |
| Cha Cha Search, Inc.                                   | Information Services | Preferred Stock Warrants | 58    | 1     |
| Magi.com (pka Hi5 Networks, Inc.)                      | Information Services | Preferred Stock Warrants | 213   |       |
| Jab Wireless, Inc.                                     | Information Services | Preferred Stock Warrants | 265   | 332   |
| Solutionary, Inc.                                      | Information Services | Preferred Stock Warrants | 96    |       |
| Intelligent Beauty, Inc.                               | Information Services | Preferred Stock Warrants | 230   | 83    |
| Zeta Interactive Corporation                           | Information Services | Preferred Stock Warrants | 172   | 237   |
| <b>Total Warrants Information Services<br/>(1.10%)</b> |                      |                          | 1,426 | 4,723 |
| Optiscan Biomedical, Corp.                             | Diagnostic           | Preferred Stock Warrants | 1,069 | 872   |
| <b>Total Warrants Diagnostic (0.20%)*</b>              |                      |                          | 1,069 | 872   |
| deCODE genetics ehf.                                   | Biotechnology Tools  | Preferred Stock Warrants | 305   | 305   |
| Labcyte, Inc.  | Biotechnology Tools  | Common Stock Warrants    | 197   | 263   |
| Cempra Holdings LLC                                    | Biotechnology Tools  | Preferred Stock Warrants | 187   | 186   |
| NuGEN Technologies, Inc.                               | Biotechnology Tools  | Preferred Stock Warrants | 45    | 203   |
|  |                      | Preferred Stock Warrants | 33    | 15    |
| Total NuGEN Technologies, Inc.                         |                      |                          | 78    | 218   |
| <b>Total Warrants Biotechnology Tools<br/>(0.23%)*</b> |                      |                          | 767   | 972   |

See notes to consolidated financial statements.

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****December 31, 2011****(dollars in thousands)**

| <b>Portfolio Company</b>                          | <b>Industry</b>              | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|---|------------------------------|---|-------------------------|---------------------------|----------------------------|
| Entrigue Surgical, Inc.                           | Surgical Devices             | Preferred Stock Warrants                |                         | \$ 87                     | \$ 85                      |
| Transmedics, Inc. <sup>(4)</sup>                  | Surgical Devices             | Preferred Stock Warrants                |                         | 225                       |                            |
| <b>Total Warrants Surgical Devices (0.02%)*</b>   |                              |   |                         | 312                       | 85                         |
| Glam Media, Inc.                                  | Media/Content/Info           | Preferred Stock Warrants                |                         | 482                       | 2                          |
| Neoprobe Corporation                              | Media/Content/Info           | Common Stock Warrants                   |                         | 244                       | 245                        |
| Everyday Health, Inc. (Waterfront Media, Inc.)    | Media/Content/Info           | Preferred Stock Warrants                |                         | 60                        | 504                        |
| <b>Total Warrants Media/Content/Info (0.17%)*</b> |                              |   |                         | 786                       | 751                        |
| BrightSource Energy, Inc. <sup>(4)</sup>          | Clean Tech                   | Preferred Stock Warrants                |                         | 675                       | 834                        |
| Calera, Inc.                                      | Clean Tech                   | Preferred Stock Warrants                |                         | 513                       | 475                        |
| EcoMotors, Inc.                                   | Clean Tech                   | Preferred Stock Warrants                |                         | 154                       | 323                        |
|   |                              | Common Stock Warrants                   |                         | 154                       | 323                        |
| <b>Total EcoMotors, Inc.</b>                      |                              |   |                         | 308                       | 646                        |
| Enphase Energy, Inc.                              | Clean Tech                   | Preferred Stock Warrants                |                         | 102                       | 49                         |
| GreatPoint Energy, Inc.                           | Clean Tech                   | Preferred Stock Warrants                |                         | 548                       | 208                        |
| NanoSolar, Inc.                                   | Clean Tech                   | Preferred Stock Warrants                |                         | 355                       | 355                        |
| Propel Biofuels, Inc.                             | Clean Tech                   | Preferred Stock Warrants                |                         | 211                       | 170                        |
| SCIenergy, Inc.                                   | Clean Tech                   | Preferred Stock Warrants                |                         | 8                         | 2                          |
|   |                              | Preferred Stock Warrants                |                         | 130                       | 30                         |
| <b>Total SCIenergy, Inc.</b>                      |                              |   |                         | 138                       | 32                         |
| Solexel, Inc.                                     | Clean Tech                   | Preferred Stock Warrants                |                         | 1,161                     | 275                        |
| Trilliant, Inc.                                   | Clean Tech                   | Preferred Stock Warrants                |                         | 162                       | 82                         |
| Integrated Photovoltaics                          | Clean Tech                   | Preferred Stock Warrants                |                         | 82                        | 81                         |
| <b>Total Warrants Clean Tech (0.74%)*</b>         |                              |   |                         | 4,255                     | 3,207                      |
| <b>Total Warrants (6.97%)</b>                     |                              |   |                         | 29,107                    | 30,045                     |
| Aegerion Pharmaceuticals, Inc.                    | Drug Discovery & Development | Common Stock                            |                         | 1,092                     | 2,411                      |
| Aveo Pharmaceuticals                              | Drug Discovery & Development | Common Stock                            |                         | 842                       | 2,887                      |
| Dicerna Pharmaceuticals, Inc.                     | Drug Discovery & Development | Preferred Stock                         |                         | 503                       | 374                        |
| Inotek Pharmaceuticals Corp.                      | Drug Discovery & Development | Preferred Stock                         |                         | 1,500                     |                            |
| Merrimack Pharmaceuticals, Inc.                   | Drug Discovery & Development | Preferred Stock                         |                         | 2,000                     | 3,825                      |
| Paratek Pharmaceuticals, Inc.                     | Drug Discovery & Development | Preferred Stock                         |                         | 1,000                     | 1,231                      |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|   |                             |                 |       |        |
|---|-----------------------------|-----------------|-------|--------|
| <b>Total Equity Drug Discovery &amp; Development (2.49%)*</b> |                             |                 | 6,937 | 10,728 |
| Accelaron Pharmaceuticals, Inc.                               | Drug Delivery               | Preferred Stock | 243   | 163    |
| Accelaron Pharmaceuticals, Inc.                               |                             | Preferred Stock | 98    | 138    |
| Accelaron Pharmaceuticals, Inc.                               |                             | Preferred Stock | 60    | 61     |
| Accelaron Pharmaceuticals, Inc.                               |                             | Preferred Stock | 1,000 | 724    |
| Total Accelaron Pharmaceuticals, Inc.                         |                             |                 | 1,401 | 1,086  |
| Transcept Pharmaceuticals, Inc.                               | Drug Delivery               | Common Stock    | 500   | 325    |
| <b>Total Equity Drug Delivery (0.33%)*</b>                    |                             |                 | 1,901 | 1,411  |
| E-band Communications, Corp. <sup>(6)</sup>                   | Communications & Networking | Preferred Stock | 2,880 |        |
| Neonova Holding Company                                       | Communications & Networking | Preferred Stock | 250   | 212    |
| Peerless Network, Inc.  | Communications & Networking | Preferred Stock | 1,000 | 2,335  |
| Stoke, Inc <sup>(4)</sup>                                     | Communications & Networking | Preferred Stock | 500   | 458    |
| <b>Total Equity Communications &amp; Networking (0.70%)*</b>  |                             |                 | 4,630 | 3,005  |
| Atrenta, Inc.   | Software                    | Preferred Stock | 250   | 474    |
| <b>Total Equity Software (0.11%)*</b>                         |                             |                 | 250   | 474    |

See notes to consolidated financial statements.

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****December 31, 2011****(dollars in thousands)**

| <b>Portfolio Company</b>   | <b>Industry</b>                          | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|--|--|---|-------------------------|---------------------------|----------------------------|
| Maxvision Holding, LLC. <sup>(7)</sup>                           | Electronics &<br>Computer Hardware       | Common Stock                            |                         | \$ 3,581                  | \$                         |
| Spatial Photonics, Inc. <sup>(8)</sup>                           | Electronics &<br>Computer Hardware       | Preferred Stock                         |                         | 268                       |                            |
| <b>Total Equity Electronics &amp; Computer Hardware (0.00%)*</b> |  |   |                         | 3,849                     |                            |
| Quatrx Pharmaceuticals Company                                   | Specialty<br>Pharmaceuticals             | Preferred Stock                         |                         | 750                       |                            |
| <b>Total Equity Specialty Pharmaceuticals (0.00%)*</b>           |  |   |                         | 750                       |                            |
| IPA Holdings, LLC  | Consumer &<br>Business Products          | Preferred Stock                         |                         | 500                       | 360                        |
| Market Force Information, Inc.                                   | Consumer &<br>Business Products          | Preferred Stock                         |                         | 500                       | 491                        |
| Caivis Acquisition Corporation                                   | Consumer &<br>Business Products          | Common Stock                            |                         | 880                       |                            |
| Wageworks, Inc.  | Consumer &<br>Business Products          | Preferred Stock                         |                         | 250                       | 388                        |
| <b>Total Equity Consumer &amp; Business Products (0.29%)*</b>    |  |   |                         | 2,130                     | 1,239                      |
| iWatt, Inc.  | Semiconductors                           | Preferred Stock                         |                         | 490                       | 984                        |
| NEXX Systems, Inc.   | Semiconductors                           | Preferred Stock                         |                         | 277                       | 802                        |
| <b>Total Equity Semiconductors (0.41%)*</b>                      |  |   |                         | 767                       | 1,786                      |
| BARRX Medical, Inc.  | Therapeutic                              | Preferred Stock                         |                         | 1,500                     | 3,628                      |
| Gelesis, Inc.  | Therapeutic                              | Common Stock                            |                         |                           | 108                        |
|  |  | Preferred Stock                         |                         | 425                       | 519                        |
|  |  | Preferred Stock                         |                         | 500                       | 520                        |
| Total Gelesis, Inc.  |  |   |                         | 925                       | 1,147                      |
| Gynesonics, Inc.   | Therapeutic                              | Preferred Stock                         |                         | 250                       | 156                        |
| Gynesonics, Inc.   |  | Preferred Stock                         |                         | 283                       | 295                        |
| Total Gynesonics, Inc.   |  |   |                         | 533                       | 451                        |
| Novasys Medical, Inc.  | Therapeutic                              | Preferred Stock                         |                         | 1,000                     | 799                        |
| <b>Total Equity Therapeutic (1.40%)*</b>                         |  |   |                         | 3,958                     | 6,025                      |
| Cozi Group, Inc.   | Internet Consumer &<br>Business Services | Preferred Stock                         |                         | 177                       | 44                         |
| RazorGator Interactive Group, Inc.                               |  | Preferred Stock                         |                         | 1,000                     |                            |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

| Internet Consumer & Business Services                                 |                      |                 |       |       |
|---|----------------------|-----------------|-------|-------|
| <b>Total Equity Internet Consumer &amp; Business Services (0.01%)</b> |                      |                 | 1,177 | 44    |
| Box.net, Inc.   | Information Services | Preferred Stock | 500   | 3,543 |
|   |                      | Preferred Stock | 1,500 | 2,564 |
| <b>Total Box.net, Inc.</b>  |                      |                 | 2,000 | 6,107 |
| Buzznet, Inc.   | Information Services | Preferred Stock | 250   | 26    |
| Magi.com (pka Hi5 Networks, Inc.)                                     | Information Services | Preferred Stock | 250   | 247   |
| Solutionary, Inc.   | Information Services | Preferred Stock | 250   | 55    |
| Good Technologies, Inc. (pka Visto Corporation)                       | Information Services | Common Stock    | 603   | 90    |
| Zeta Interactive Corporation  | Information Services | Preferred Stock | 500   | 629   |
| <b>Total Equity Information Services (1.66%)</b>                      |                      |                 | 3,853 | 7,154 |
| Novadaq Technologies, Inc. <sup>(5)</sup>                             | Diagnostic           | Common Stock    | 1,057 | 671   |
| Optiscan Biomedical, Corp.  | Diagnostic           | Preferred Stock | 3,655 | 2,468 |
| <b>Total Equity Diagnostic (0.73%)*</b>                               |                      |                 | 4,712 | 3,139 |

See notes to consolidated financial statements.

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED SCHEDULE OF INVESTMENTS (Continued)****December 31, 2011****(dollars in thousands)**

| <b>Portfolio Company</b>                           | <b>Industry</b>     | <b>Type of Investment<sup>(1)</sup></b> | <b>Principal Amount</b> | <b>Cost<sup>(2)</sup></b> | <b>Value<sup>(3)</sup></b> |
|--|---------------------|---|-------------------------|---------------------------|----------------------------|
| Kamada, LTD.                                       | Biotechnology Tools | Common Stock                            |                         | \$ 427                    | \$ 384                     |
| NuGEN Technologies, Inc.                           | Biotechnology Tools | Preferred Stock                         |                         | 500                       | 473                        |
| <b>Total Equity Biotechnology Tools (0.20%)*</b>   |                     |   |                         | 927                       | 857                        |
| Transmedics, Inc. <sup>(4)</sup>                   | Surgical Devices    | Preferred Stock                         |                         | 1,400                     |                            |
| <b>Total Equity Surgical Devices (0.00%)*</b>      |                     |   |                         | 1,400                     |                            |
| Everyday Health, Inc. (pka Waterfront Media, Inc.) | Media/Content/ Info | Preferred Stock                         |                         | 1,000                     | 1,196                      |
| <b>Total Equity Media/Content/Info (0.28%)*</b>    |                     |   |                         | 1,000                     | 1,196                      |
| <b>Total Equity (8.60%)</b>                        |                     |   |                         | 38,241                    | 37,058                     |
| <b>Total Investments (151.47%)</b>                 |                     |   |                         | \$ 656,540                | \$ 652,870                 |

\* Value as a percent of net assets

(1) Preferred and common stock, warrants, and equity interests are generally non-income producing.

(2) Gross unrealized appreciation, gross unrealized depreciation, and net depreciation for federal income tax purposes totaled \$34,519, \$39,387 and \$4,868 respectively. The tax cost of investments is \$658,010.

(3) Except for warrants in thirteen publicly traded companies and common stock in five publicly traded companies, all investments are restricted at December 31, 2011 and were valued at fair value as determined in good faith by the Board of Directors. No unrestricted securities of the same issuer are outstanding. The Company uses the Standard Industrial Code for classifying the industry grouping of its portfolio companies.

(4) Debt investments of this portfolio company have been pledged as collateral under the Wells Facility.

(5) Non-U.S. company or the company's principal place of business is outside the United States.

(6) Affiliate investment that is defined under the Investment Company Act of 1940 as companies in which the Company owns at least 5% but not more than 25% of the voting securities of the company.

(7) Control investment that is defined under the Investment Company Act of 1940 as companies in which the Company owns at least 25% of the voting securities of the company, or has greater than 50% representation on its board.

(8) Debt is on non-accrual status at December 31, 2011, and is therefore considered non-income producing.

See notes to consolidated financial statements.



**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED STATEMENTS OF OPERATIONS****(unaudited)****(in thousands, except per share data)**

|   | <b>Three Months Ended March 31,</b> |             |
|---|-------------------------------------|-------------|
|   | <b>2012</b>                         | <b>2011</b> |
| <b>Investment Income:</b>   |                                     |             |
| Interest income   |                                     |             |
| Non Control/Non Affiliate investments                             | \$ 20,281                           | \$ 16,456   |
| Affiliate investments   | 6                                   |             |
| Control investments   | 13                                  |             |
| Total interest income   | 20,300                              | 16,456      |
| <b>Fees</b>   |                                     |             |
| Non Control/Non Affiliate investments                             | 2,067                               | 2,695       |
| Total fees  | 2,067                               | 2,695       |
| Total operating income  | 22,367                              | 19,151      |
| <b>Operating expenses:</b>  |                                     |             |
| Interest  | 3,896                               | 2,233       |
| Loan fees   | 1,076                               | 934         |
| General and administrative  | 1,817                               | 2,206       |
| <b>Employee Compensation:</b>                                     |                                     |             |
| Compensation and benefits   | 3,395                               | 3,253       |
| Stock-based compensation  | 808                                 | 721         |
| Total employee compensation                                       | 4,203                               | 3,974       |
| Total operating expenses  | 10,992                              | 9,347       |
| Net investment income   | 11,375                              | 9,804       |
| Net realized gains on investments                                 |                                     |             |
| Non Control/Non Affiliate investments                             | 2,877                               | 4,370       |
| Total net realized gain on investments                            | 2,877                               | 4,370       |
| Net increase (decrease) in unrealized appreciation on investments |                                     |             |
| Non Control/Non Affiliate investments                             | 1,751                               | (14,315)    |
| Affiliate investments   | 1,076                               | (1,037)     |
| Control investments   | 26                                  |             |
| Total net unrealized (depreciation) appreciation on investments   | 2,853                               | (15,352)    |
| Total net realized (unrealized) gain                              | 5,730                               | (10,982)    |
| Net increase (decrease) in net assets resulting from operations   | \$ 17,105                           | \$ (1,178)  |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|   |    |        |           |
|---|----|--------|-----------|
| Net investment income before provision for income taxes and investment gains and losses per common share: |    |        |           |
| Basic   | \$ | 0.24   | \$ 0.23   |
| Net increase in net assets resulting from operations per common share                                     |    |        |           |
| Basic   | \$ | 0.36   | \$ (0.03) |
| Diluted   | \$ | 0.36   | \$ (0.03) |
| Weighted average shares outstanding   |    |        |           |
| Basic   |    | 47,018 | 42,737    |
| Diluted   |    | 47,210 | 42,737    |

See notes to consolidated financial statements (unaudited)

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED STATEMENT OF CHANGES IN NET ASSETS**

(unaudited)

(dollars and shares in thousands)

|   | Common Stock |           | Capital in<br>excess<br>of par value | Unrealized<br>Appreciation<br>on Investments | Accumulated<br>Realized<br>Gains (Losses)<br>on Investments | Distributions<br>in Excess of<br>Investment<br>Income | Provision for<br>Income Taxes<br>on Investment<br>Gains | Net<br>Assets |
|---|--------------|-----------|--------------------------------------|--|---|---|---|---------------|
|   | Shares       | Par Value |                                      |  |   |   |   |               |
| Balance at December 31, 2010                            | 43,444       | \$ 43     | \$ 477,549                           | \$ (8,038)                                   | \$ (51,033)   | \$ (5,648)  | \$ (342)  | \$ 412,531    |
| Net increase in net assets resulting<br>from operations |              |           |                                      | (15,352)                                     | 4,370   | 9,804   |   | (1,178)       |
| Issuance of common stock                                | 3            |           | 15                                   |  |   |   |   | 15            |
| Issuance of common stock under<br>restricted stock plan | 297          |           |                                      |  |   |   |   |               |
| Issuance of common stock as stock<br>dividend           | 61           |           | 668                                  |  |   |   |   | 668           |
| Retired shares from net issuance                        | (1)          |           | (9)                                  |  |   |   |   | (9)           |
| Dividends declared                                      |              |           |                                      |  |   | (9,556)   |   | (9,556)       |
| Stock-based compensation                                |              |           | 736                                  |  |   |   |   | 736           |
| Balance at March 31, 2011                               | 43,804       | \$ 43     | \$ 478,959                           | \$ (23,390)                                  | \$ (46,663)   | \$ (5,400)  | \$ (342)  | \$ 403,207    |
| Balance at December 31, 2011                            | 43,853       | \$ 44     | \$ 484,244                           | \$ (3,431)                                   | \$ (43,042)   | \$ (6,432)  | \$ (342)  | \$ 431,041    |
| Net increase in net assets resulting<br>from operations |              |           |                                      | 2,853  | 2,877   | 11,375  |   | 17,105        |
| Issuance of common stock                                | 5,425        | 5         | 49,773                               |  |   |   |   | 49,778        |
| Issuance of common stock under<br>restricted stock plan | 620          | 1         |                                      |  |   |   |   | 1             |
| Issuance of common stock as stock<br>dividend           | 62           |           | 670                                  |  |   |   |   | 670           |
| Retired shares from net issuance                        | (239)        |           | (2,562)                              |  |   |   |   | (2,562)       |
| Dividends declared                                      |              |           |                                      |  |   | (11,412)  |   | (11,412)      |
| Stock-based compensation                                |              |           | 826                                  |  |   |   |   | 826           |
| Balance at March 31, 2012                               | 49,721       | \$ 50     | \$ 532,951                           | \$ (578)                                     | \$ (40,165)   | \$ (6,469)  | \$ (342)  | \$ 485,447    |

See notes to consolidated financial statements (unaudited)

**Table of Contents****HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****CONSOLIDATED STATEMENT OF CASH FLOWS****(unaudited)****(dollars in thousands)**

|   | <b>For the Three Months Ended<br/>March 31,</b> |             |
|---|---|-------------|
|   | <b>2012</b>                                     | <b>2011</b> |
| <b>Cash flows from operating activities:</b>  |   |             |
| Net increase (decrease) in net assets resulting from operations   | \$ 17,105                                       | \$ (1,178)  |
| Adjustments to reconcile net increase in net assets resulting from operations to net cash used in and provided by operating activities: |   |             |
| Purchase of investments   | (64,961)  | (85,024)    |
| Principal payments received on investments  | 35,533  | 85,988      |
| Proceeds from sale of investments   | 8,726   | 16,897      |
| Net unrealized appreciation (depreciation) on investments   | (2,853)   | 15,352      |
| Net realized (gain) on investments  | (2,877)   | (4,370)     |
| Accretion of paid-in-kind principal   | (280)   | (890)       |
| Accretion of loan discounts   | (916)   | (1,740)     |
| Accretion of loan exit fees   | (2,685)   |             |
| Amortization of deferred loan origination revenue   | (198)   | (1,852)     |
| Unearned fees related to unfunded commitments   | (2,360)   |             |
| Accretion of loan discount on Convertible Senior Notes  | 271   |             |
| Amortization of debt fees and issuance costs  | 913   |             |
| Depreciation  | 71  | 89          |
| Stock-based compensation and amortization of restricted stock grants  | 826   | 736         |
| Change in operating assets and liabilities:   |   |             |
| Interest and fees receivable  | (143)   | 22          |
| Prepaid expenses and other assets   | (75)  | 2,071       |
| Accounts payable  | (51)  | (406)       |
| Accrued liabilities   | (3,733)   | (870)       |
| <br>  |   |             |
| Net cash provided by (used in) by operating activities  | (17,687)  | 24,825      |
| <b>Cash flows from investing activities:</b>  |   |             |
| Purchases of capital equipment  | (12)  | (27)        |
| Other long-term assets  |   | (1,788)     |
| <br>  |   |             |
| Net cash (used in) investing activities   | (12)  | (1,815)     |
| <b>Cash flows from financing activities:</b>  |   |             |
| Proceeds from issuance of common stock, net   | 47,218  | 6           |
| Dividends paid  | (10,742)  | (8,890)     |
| Borrowings of credit facilities   |   | 18,750      |
| Repayments of credit facilities   | (34,818)  | (25,000)    |
| Fees paid for credit facilities and debentures  |   | (455)       |
| <br>  |   |             |
| Net cash provided by (used in) financing activities   | 1,658   | (15,589)    |
| <br>  |   |             |
| Net increase (decrease) in cash   | (16,041)  | 7,421       |
| <br>  |   |             |
| Cash and cash equivalents at beginning of period  | 64,474  | 107,014     |

|  |           |            |
|--|-----------|------------|
| Cash and cash equivalents at end of period | \$ 48,433 | \$ 114,435 |
|--|-----------|------------|

See notes to consolidated financial statements (audited)

**Table of Contents**

**HERCULES TECHNOLOGY GROWTH CAPITAL, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**(unaudited)**

**1. Description of Business and Unaudited Interim Consolidated Financial Statements Basis of Presentation**

Hercules Technology Growth Capital, Inc. (the Company) is a specialty finance company that provides debt and equity growth capital to technology-related companies at various stages of development, from seed and emerging growth to expansion and established stages of development, which include select publicly listed companies and select lower middle market technology companies. The Company sources its investments through its principal office located in Silicon Valley, as well as through its additional offices in Boston, MA, Boulder, CO and McLean, VA. The Company was incorporated under the General Corporation Law of the State of Maryland in December 2003.

The Company is an internally managed, non-diversified closed-end investment company that has elected to be regulated as a business development company (BDC) under the Investment Company Act of 1940, as amended (the 1940 Act). From incorporation through December 31, 2005, the Company was taxed as a corporation under Subchapter C of the Internal Revenue Code of 1986, (the Code). Effective January 1, 2006, the Company has elected to be treated for tax purposes as a regulated investment company, or RIC, under the Code (see Note 5).

Hercules Technology II, L.P. (HT II), Hercules Technology III, LP (HT III), and Hercules Technology IV, L.P. (HT IV), are Delaware limited partnerships that were formed in January 2005, September 2009 and December 2010, respectively. HT II and HT III were licensed to operate as small business investment companies (SBICs), under the authority of the Small Business Administration (SBA), on September 27, 2006 and May 26, 2010, respectively. As SBICs, HT II and HT III are subject to a variety of regulations concerning, among other things, the size and nature of the companies in which they may invest and the structure of those investments. The Company also formed Hercules Technology SBIC Management, LLC, or HTM, a limited liability company in November 2003. HTM is a wholly owned subsidiary of the Company and serves as the limited partner and general partner of HT II and HT III (see Note 4).

HT II and HT III hold approximately \$198.4 million and \$170.3 million in assets, respectively, and accounted for approximately 19.5% and 16.7% of our total assets prior to consolidation at March 31, 2012.

The Company also established wholly owned subsidiaries, all of which are structured as Delaware corporations and limited liability companies, to hold portfolio companies organized as limited liability companies, or LLCs (or other forms of pass-through entities). The Company currently qualifies as a RIC for federal income tax purposes, which allows the Company to avoid paying corporate income taxes on any income or gains that the Company distributes to our stockholders. The purpose of establishing these entities is to satisfy the RIC tax requirement that at least 90% of the Company's gross income for income tax purposes is investment income.

The consolidated financial statements include the accounts of the Company and its subsidiaries. All inter-company accounts and transactions have been eliminated in consolidation. In accordance with Article 6 of Regulation S-X under the Securities Act of 1933 and the Securities and Exchange Act of 1934, the Company does not consolidate portfolio company investments. The accompanying consolidated interim financial statements are presented in conformity with U.S. generally accepted accounting principles (U.S. GAAP) for interim financial information, and pursuant to the requirements for reporting on Form 10-Q and Article 10 of Regulation S-X under the Securities Act of 1933 and the Securities Exchange Act of 1934. Accordingly, certain disclosures accompanying annual consolidated financial statements prepared in accordance with U.S. GAAP are omitted. In the opinion of management, all adjustments consisting solely of normal recurring accruals considered necessary for the fair presentation of consolidated financial statements for the interim periods have been included. The current period's results of operations are not necessarily indicative of results that ultimately may be achieved for the year. Therefore, the interim unaudited consolidated financial statements and notes should be read in conjunction with the audited consolidated financial statements and notes thereto for the period ended December 31, 2011. The year-end consolidated statement of assets and liabilities data was derived from audited financial statements, but does not include all disclosures required by U.S. GAAP. Financial statements prepared on a U.S. GAAP basis require management to make estimates and assumptions that affect the amounts and disclosures reported in the consolidated financial statements and accompanying notes. Such estimates and assumptions could change in the future as more information becomes known, which could impact the amounts reported and disclosed herein.

---

**Table of Contents****2. Valuation of Investments**

The Company's investments are carried at fair value in accordance with the 1940 Act and Accounting Standards Codification (ASC) topic 820 Fair Value Measurements and Disclosures (formerly known as SFAS No. 157, Fair Value Measurements). At March 31, 2012, 91.0% of the Company's total assets represented investments in portfolio companies that are valued at fair value by the Board of Directors. Value, as defined in Section 2(a)(41) of the 1940 Act, is (i) the market price for those securities for which a market quotation is readily available and (ii) for all other securities and assets, fair value is as determined in good faith by the Board of Directors. The Company's debt securities are primarily invested in equity sponsored technology-related companies including life science, clean technology and select lower middle market technology companies. Given the nature of lending to these types of businesses, the Company's investments in these portfolio companies are considered Level 3 assets under ASC 820 because there is no known or accessible market or market indexes for these investment securities to be traded or exchanged. As such, the Company values substantially all of its investments at fair value as determined in good faith pursuant to a consistent valuation policy and the Company's Board of Directors in accordance with the provisions of ASC 820 and the 1940 Act. Due to the inherent uncertainty in determining the fair value of investments that do not have a readily available market value, the fair value of the Company's investments determined in good faith by its Board may differ significantly from the value that would have been used had a readily available market existed for such investments, and the differences could be material.

Our Board of Directors may from time to time engage an independent valuation firm to provide the Company with valuation assistance with respect to certain of the Company's portfolio investments on a quarterly basis. The Company intends to continue to engage an independent valuation firm to provide management with assistance regarding the Company's determination of the fair value of selected portfolio investments each quarter unless directed by the Board of Directors to cancel such valuation services. The scope of services rendered by an independent valuation firm is at the discretion of the Board of Directors. The Company's Board of Directors is ultimately and solely responsible for determining the fair value of the Company's investments in good faith.

With respect to investments for which market quotations are not readily available or when such market quotations are deemed not to represent fair value, the Company's Board of Directors has approved a multi-step valuation process each quarter, as described below:

- (1) the Company's quarterly valuation process begins with each portfolio company or investment being initially valued by the investment professionals responsible for the portfolio investment;
- (2) preliminary valuation conclusions are then documented and business based assumptions are discussed with the Company's investment committee;
- (3) the valuation committee of the Board of Directors reviews the preliminary valuation of the investment committee which incorporates the results of the independent valuation firm as appropriate;
- (4) the Board of Directors discusses valuations and determines the fair value of each investment in our portfolio in good faith based on the input of, where applicable, the respective independent valuation firm and the valuation committee.

The Company adopted ASC 820 on January 1, 2008. ASC 820 establishes a framework for measuring the fair value of the assets and liabilities and outlines a fair value hierarchy which prioritizes the inputs used to measure fair value and the effect of fair value measures on earnings. ASC 820 also enhances disclosure requirements for fair value measurements based on the level within the hierarchy of the information used in the valuation. ASC 820 applies whenever other standards require (or permit) assets or liabilities to be measured at fair value but does not expand the use of fair value in any new circumstances. ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The Company has categorized all investments recorded at fair value in accordance with ASC 820 based upon the level of judgment associated with the inputs used to measure their fair value. Hierarchical levels, defined by ASC 820 and directly related to the amount of subjectivity associated with the inputs to fair valuation of these assets and liabilities, are as follows:

Level 1 Inputs are unadjusted, quoted prices in active markets for identical assets at the measurement date. The types of assets carried at Level 1 fair value generally are equities listed in active markets.

Level 2 Inputs (other than quoted prices included in Level 1) are either directly or indirectly observable for the asset in connection with market data at the measurement date and for the extent of the instrument's anticipated life. Fair valued assets that are generally included in this category are warrants held in a public company.

## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

Level 3 Inputs reflect management's best estimate of what market participants would use in pricing the asset at the measurement date. It includes prices or valuations that require inputs that are both significant to the fair value measurement and unobservable. Generally, assets carried at fair value and included in this category are the debt investments and warrants and equities held in a private company.



**Table of Contents**

In accordance with ASU 2011-04, the following table provides quantitative information about the Company's Level 3 fair value measurements of the Company's investments as of March 31, 2012. In addition to the techniques and inputs noted in the table below, according to the Company's valuation policy the Company may also use other valuation techniques and methodologies when determining the Company's fair value measurements. The below table is not intended to be all-inclusive, but rather provides information on the significant Level 3 inputs as they relate to the Company's fair value measurements.

**Quantitative Information about Level 3 Fair Value Measurements of Debt Investments**

| Investment Type - Level Three Debt Investments | Fair Value at March 31, 2012<br>(in thousands) | Valuation Techniques/<br>Methodologies | Unobservable Input <sup>(a)</sup>                             | Range                          |
|--|--|--|---|--------------------------------|
| Pharmaceuticals - Debt                         | \$ 224,765                                     | Market Comparable Companies            | Market Yield  | 12.2% - 20.0%                  |
|  |  |  | Premium/(Discount)  | (1.0%) - 2.0%                  |
|  |  | Option Pricing Model <sup>(b)</sup>    | Average Industry Volatility <sup>(c)</sup>                    | 60.92%                         |
|  |  |  | Risk Free Interest Rate<br>Estimated Time to Exit (in months) | 0.19%                          |
|  | 12   |  |   |                                |
| Medical Devices - Debt                         | 37,250   | Market Comparable Companies            | Market Yield<br>Premium                                       | 12.8%<br>0.0% - 1.3%           |
| Technology - Debt                              | 101,114  | Market Comparable Companies            | Market Yield<br>Premium/(Discount)                            | 11.1% - 14.3%<br>(2.5%) - 1.0% |
| Clean Tech - Debt                              | 79,091   | Market Comparable Companies            | Market Yield<br>Premium                                       | 12.8% - 19.5%<br>0.0% - 1.0%   |
| Lower Middle Market - Debt                     | 172,404  | Market Comparable Companies            | Market Yield<br>Premium                                       | 11.1% - 17.6%<br>0.0% - 5.0%   |
|  |  |  | Broker Quote <sup>(d)</sup>                                   | Price Quotes                   |
|  |  | Liquidation                            | Investment Collateral<br>Other Costs                          | \$88 - \$545<br>\$43 - \$99    |
| Total Level Three Debt Investments             | \$ 614,624                                     |  |   |                                |

(a) The significant unobservable inputs used in the fair value measurement of the Company's debt securities are hypothetical market yields and premiums/(discounts). The hypothetical market yield is defined as the exit price of an investment in a hypothetical market to hypothetical market participants where buyers and sellers are willing participants. The premiums (discounts) relate to company specific characteristics such as underlying investment performance, security liens, and other characteristics of the investment. Significant increases (decreases) in the inputs in isolation would result in a significantly lower (higher) fair value measurement, depending on the materiality of the investment. Debt investments in the industries noted in the Company's Schedule of Investments are included in the industries noted above as follows:

Pharmaceuticals, above, is comprised of debt investments in the Therapeutic, Specialty Pharmaceuticals, Drug Discovery and Development, Drug Delivery, Diagnostic and Biotechnology Tools industries in the Schedule of Investments.

Medical Devices, above, is comprised of debt investments in the Therapeutic, Surgical Devices, Medical Devices and Equipment and Biotechnology Tools industries in the Schedule of Investments.

## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

Technology, above, is comprised of debt investments in the Software, Semiconductors, Internet Consumer and Business Services, Information Services, and Communications and Networking industries in the Schedule of Investments.

Lower Middle Market, above, is comprised of debt investments in the Communications and Networking, Electronics and Computer Hardware, Healthcare Services - Other, Information Services, Internet Consumer and Business Services, Media/Content/Info, and Specialty Pharmaceuticals industries in the Schedule of Investments.

Clean Tech, above, aligns with the Clean Tech industry in the Schedule of Investments.

(b) An option pricing model valuation technique was used to derive the value of the conversion feature of convertible notes.

(c) Represents the range of industry volatility used by market participants when pricing the investment.

(d) A broker quote valuation technique was used to derive the fair value of loans which are part of a syndicated facility.

### Quantitative Information about Level 3 Fair Value Measurements of Warrants and Equity Investments

| Investment Type -                                | Fair Value<br>at<br>March 31, 2012<br>(in<br>thousands) | Valuation Techniques/<br>Methodologies | Unobservable Input <sup>(a)</sup>  | Range   |
|--|---|--|--|---|
| Level Three Warrant and Equity Investments       | \$ 67,567   | Market Comparable Companies            | EBITDA Multiple <sup>(b)</sup><br>Revenue Multiple <sup>(b)</sup><br>Discount for Lack of Marketability <sup>(c)</sup> | 3.90x - 43.23x<br>0.63x - 15.47x<br>10.3% - 25.8% |
| Warrant positions additionally subject to:       |   | Option Pricing Model                   | Average Industry Volatility <sup>(d)</sup><br>Risk-Free Interest Rate<br>Estimated Time to Exit (in months)            | 41.54% - 60.92%<br>0.17% - 0.77%<br>9 - 48        |
| Total Level Three Warrant and Equity Investments | \$ 67,567   |  |  |   |

(a) The significant unobservable inputs used in the fair value measurement of the Company's warrant and equity-related securities are revenue and/or EBITDA multiples and discounts for lack of marketability. Additional inputs used in the Black Scholes option pricing model include industry volatility, risk free interest rate and estimated time to exit. Significant increases (decreases) in the inputs in isolation would result in a significantly higher (lower) fair value measurement, depending on the materiality of the investment. For some investments, additional consideration may be given to data from the last round of financing or merger/acquisition events near the measurement date.

(b) Represents amounts used when the Company has determined that market participants would use such multiples when pricing the investments.

(c) Represents amounts used when the Company has determined market participants would take into account these discounts when pricing the investments.

(d) Represents the range of industry volatility used by market participants when pricing the investment.

## **Table of Contents**

### **Debt Investments**

The Company's debt securities are primarily invested in equity sponsored technology-related companies including life science, clean technology and select lower middle market technology companies. Given the nature of lending to these types of businesses, the Company's investments in these portfolio companies are considered Level 3 assets under ASC 820 because there is no known or accessible market or market indexes for these investment securities to be traded or exchanged.

The Company applies a procedure that assumes a sale of investment in a hypothetical market to a hypothetical market participant where buyers and sellers are willing participants. The hypothetical market does not include scenarios where the underlying security was simply repaid or extinguished, but includes an exit concept. Under this process, the Company also evaluates the collateral for recoverability of the debt investments as well as applies all of its historical fair value analysis. The Company uses pricing on recently issued comparable debt securities to determine the baseline hypothetical market yields as of the measurement date. The Company considers each portfolio company's credit rating, security liens and other characteristics of the investment to adjust the baseline yield to derive a hypothetical yield for each investment as of the measurement date. The anticipated future cash flows from each investment are then discounted at the hypothetical yield to estimate each investment's fair value as of the measurement date.

The Company's process includes, among other things, the underlying investment performance, the current portfolio company's financial condition and market changing events that impact valuation, estimated remaining life, current market yield and interest rate spreads of similar securities as of the measurement date. If there is a significant deterioration of the credit quality of a debt investment, the Company may consider other factors to estimate fair value, including the proceeds that would be received in a liquidation analysis.

The Company records unrealized depreciation on investments when it believes that an investment has decreased in value, including where collection of a loan is doubtful or if under the in exchange premise when the value of a debt security was to be less than amortized cost of the investment. Conversely, where appropriate, the Company records unrealized appreciation if it believes that the underlying portfolio company has appreciated in value and, therefore, that its investment has also appreciated in value or if under the in exchange premise the value of a debt security were to be greater than amortized cost.

When originating a debt instrument, the Company generally receives warrants or other equity-related securities from the borrower. The Company determines the cost basis of the warrants or other equity-related securities received based upon their respective fair values on the date of receipt in proportion to the total fair value of the debt and warrants or other equity-related securities received. Any resulting discount on the loan from recordation of the warrant or other equity instruments is accreted into interest income over the life of the loan.

### **Equity-Related Securities and Warrants**

Securities that are traded in the over-the-counter markets or on a stock exchange will be valued at the prevailing bid price at period end. We have a limited number of equity securities in public companies. In accordance with the 1940 Act, unrestricted publicly traded securities for which market quotations are readily available are valued at the closing market quote on the measurement date.

The Company estimates the fair value of warrants using a Black Scholes pricing model. At each reporting date, privately held warrant and equity-related securities are valued based on an analysis of various factors including, but not limited to, the portfolio company's operating performance and financial condition and general market conditions, price to enterprise value or price to equity ratios, discounted cash flow, valuation comparisons to comparable public companies or other industry benchmarks. When an external event occurs, such as a purchase transaction, public offering, or subsequent equity sale, the pricing indicated by that external event is utilized to corroborate the Company's valuation of the warrant and equity-related securities. The Company periodically reviews the valuation of its portfolio companies that have not been involved in a qualifying external event to determine if the enterprise value of the portfolio company may have increased or decreased since the last valuation measurement date.

**Table of Contents**

Investments measured at fair value on a recurring basis are categorized in the tables below based upon the lowest level of significant input to the valuations as of March 31, 2012 (unaudited) and as of December 31, 2011. We transfer investments in and out of Level 1, 2 and 3 securities as of the beginning balance sheet date, based on changes in the use of observable and unobservable inputs utilized to perform the valuation for the period. During the three-month period ended March 31, 2012, there were no transfers in between Levels 1 or 2.

|                     |                  | Investments at Fair Value as of<br>March 31, 2012   |   |  |
|---------------------|------------------|---|---|--|
|                     |                  | Quoted<br>Prices<br>In<br>Active<br>Markets<br>For<br>Identical<br>Assets<br>(Level<br>1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| (in thousands)      | 3/31/2012        |   |   |  |
| <b>Description</b>  | <b>3/31/2012</b> |   |   |  |
| Senior secured debt | \$ 614,624       | \$  | \$  | \$ 614,624   |
| Preferred stock     | 27,249           |   |   | 27,249   |
| Common stock        | 20,613           | 6,962   |   | 13,651   |
| Warrants            | 31,978           |   | 5,311   | 26,667   |
|                     | \$ 694,464       | \$ 6,962  | \$ 5,311  | \$ 682,191   |

|                     |                   | Investments at Fair Value as of<br>December 31, 2011                          |   |  |
|---------------------|-------------------|---|---|--|
|                     |                   | Quoted Prices In<br>Active Markets For<br>Identical<br>Assets<br>(Level<br>1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| (in thousands)      | 12/31/2011        |   |   |  |
| <b>Description</b>  | <b>12/31/2011</b> |   |   |  |
| Senior secured debt | \$ 585,767        | \$  | \$  | \$ 585,767   |
| Preferred stock     | 30,289            |   |   | 30,289   |
| Common stock        | 6,769             | 6,679   |   | 90   |
| Warrants            | 30,045            |   | 3,761   | 26,284   |
|                     | \$ 652,870        | \$ 6,679  | \$ 3,761  | \$ 642,430   |

The table below presents reconciliation for all financial assets and liabilities measured at fair value on a recurring basis, excluding accrued interest components, using significant unobservable inputs (Level 3) for the three months ended March 31, 2012 (unaudited) and for the year ended December 31, 2011.

| (in thousands)      | Balance,<br>January 1,<br>2012 | Net Realized<br>Gains (losses) | Net change in<br>unrealized<br>appreciation or<br>depreciation <sup>(2)</sup> | Purchases | Sales   | Repayments  | Exit | Gross<br>Transfers<br>into<br>Level<br>3 <sup>(3)</sup> | Gross<br>Transfers<br>out of<br>Level 3 <sup>(3)</sup> | Balances,<br>March 31, 2012 |
|---------------------|--------------------------------|--------------------------------|---|-----------|---------|-------------|------|---|--|-----------------------------|
| Senior secured debt | \$ 585,767                     | \$                             | \$ (1,496)  | \$ 66,242 | \$      | \$ (35,533) | \$   | \$  | \$ (356)   | \$ 614,624                  |
| Preferred stock     | 30,289                         | 2,128                          | (182)   | 2,111     | (3,628) |             |      | 356   | (3,825)  | 27,249                      |
| Common stock        | 90                             |                                | 4,003   | 9,558     |         |             |      |   |  | 13,651                      |
| Warrants            | 26,284                         | 113                            | 1,522   | 893       | (544)   |             |      |   | (1,601)  | 26,667                      |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|       |            |          |          |           |            |             |        |            |            |
|-------|------------|----------|----------|-----------|------------|-------------|--------|------------|------------|
| Total | \$ 642,430 | \$ 2,241 | \$ 3,847 | \$ 78,804 | \$ (4,172) | \$ (35,533) | \$ 356 | \$ (5,782) | \$ 682,191 |
|-------|------------|----------|----------|-----------|------------|-------------|--------|------------|------------|

**Table of Contents**

| (in thousands)      | Balance,<br>January 1,<br>2011 | Net Realized<br>Gains<br>(losses) <sup>(1)</sup> | Net change in<br>unrealized<br>appreciation or<br>(depreciation) <sup>(2)</sup> | Purchases         | Sales           | Repayments          | Exit           | Gross<br>Transfers<br>into<br>Level 3 | Gross<br>Transfers<br>out of<br>Level 3 | Balances,<br>December 31, 2011 |
|---------------------|--------------------------------|--|---|-------------------|-----------------|---------------------|----------------|---------------------------------------|---|--------------------------------|
| Senior secured debt | \$ 394,198                     | \$ (4,301)                                       | \$ 9,050  | \$ 454,640        | \$              | \$ (263,432)        | \$             | \$                                    | \$ (4,388)                              | \$ 585,767                     |
| Subordinated debt   | 7,420                          |  |   |                   |                 | (7,420)             |                |                                       |   |                                |
| Preferred stock     | 24,607                         | (1,441)  | 838   | 1,860             |                 |                     |                | 4,425                                 |   | 30,289                         |
| Common stock        | 1,030                          |  | (940)   |                   |                 |                     |                |                                       |   | 90                             |
| Warrants            | 17,401                         | (1,054)  | 5,243   | 6,507             | (497)           |                     | (51)           |                                       | (1,265)                                 | 26,284                         |
| <b>Total</b>        | <b>\$ 444,656</b>              | <b>\$ (6,796)</b>                                | <b>\$ 14,191</b>  | <b>\$ 463,007</b> | <b>\$ (497)</b> | <b>\$ (270,852)</b> | <b>\$ (51)</b> | <b>\$ 4,425</b>                       | <b>\$ (5,653)</b>                       | <b>\$ 642,430</b>              |

(1) Includes net realized gains (losses) recorded as realized gains or losses in the accompanying consolidated statements of operations.

(2) Included in change in net unrealized appreciation or depreciation in the accompanying consolidated statements of operations.

(3) Transfers in/out of Level 3 relate to the conversion of E-Band Communications, Inc. debt to equity and the respective initial public offerings of Annie s, Inc., Cempra, Inc., Enphase Energy, Inc. and Merrimack Pharmaceuticals, Inc.

For the three months ended March 31, 2012, approximately \$5.9 million and \$1.6 million in unrealized appreciation was recorded for equity and warrant Level 3 investments, respectively, relating to assets still held at the reporting date. For the same period, approximately \$1.5 million in unrealized depreciation was recorded for Level 3 debt investments relating to assets still held at the reporting date.

For the year ended December 31, 2011, approximately \$9.1 million and \$3.8 million in unrealized appreciation was recorded for debt and warrant Level 3 investments, respectively, relating to assets still held at the reporting date. For the same period, approximately \$480,000 in unrealized depreciation was recorded for equity Level 3 investments relating to assets still held at the reporting date.

As required by the 1940 Act, the Company classifies its investments by level of control. Control investments are defined in the 1940 Act as investments in those companies that the Company is deemed to control. Generally, under the 1940 Act, the Company is deemed to control a company in which it has invested if it owns 25% or more of the voting securities of such company or has greater than 50% representation on its board. Affiliate investments are investments in those companies that are affiliated companies of the Company, as defined in the 1940 Act, which are not control investments. The Company is deemed to be an affiliate of a company in which it has invested if it owns 5% or more but less than 25% of the voting securities of such company. Non-control/non-affiliate investments are investments that are neither control investments nor affiliate investments.

The following table summarizes our realized and unrealized gain and loss and changes in our unrealized appreciation and depreciation on control and affiliate investments for the three months ended March 31, 2012 and March 31, 2011:

| (in thousands)               |                      | March 31, 2012                     |                      |   |   |                             |
|------------------------------|----------------------|------------------------------------|----------------------|---|---|-----------------------------|
| Portfolio Company            | Type                 | Fair Value at<br>March 31,<br>2012 | Investment<br>Income | Unrealized<br>(Depreciation)<br>/Appreciation | Reversal<br>of<br>Unrealized<br>(Depreciation)<br>/Appreciation | Realized<br>Gain/<br>(Loss) |
| MaxVision Holding, LLC.      | Control              | \$ 675                             | \$ 13                | \$ 26   | \$  | \$                          |
| E-Band Communications, Corp. | Affiliate investment | 1,094                              | 6                    | 1,076   |   |                             |
| <b>Total</b>                 |                      | <b>\$ 1,769</b>                    | <b>\$ 19</b>         | <b>\$ 1,102</b>                               | <b>\$</b>   | <b>\$</b>                   |

| (in thousands)    |      | March 31, 2011                     |                      |   |   |                             |
|-------------------|------|------------------------------------|----------------------|---|---|-----------------------------|
| Portfolio Company | Type | Fair Value at<br>March 31,<br>2011 | Investment<br>Income | Unrealized<br>(Depreciation)<br>/Appreciation | Reversal<br>of<br>Unrealized<br>(Depreciation)<br>/Appreciation | Realized<br>Gain/<br>(Loss) |

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|                              |                      |          |            |
|------------------------------|----------------------|----------|------------|
| E-Band Communications, Corp. | Affiliate investment | 2,032    | (1,037)    |
| <b>Total</b>                 |                      | \$ 2,032 | \$ (1,037) |

**Table of Contents**

A summary of the composition of the Company's investment portfolio as of March 31, 2012 (unaudited) and December 31, 2011 at fair value is shown as follows:

| (in thousands)                    | March 31, 2012            |                               | December 31, 2011         |                               |
|-----------------------------------|---------------------------|-------------------------------|---------------------------|-------------------------------|
|                                   | Investments at Fair Value | Percentage of Total Portfolio | Investments at Fair Value | Percentage of Total Portfolio |
| Senior secured debt with warrants | \$ 552,415                | 79.5%                         | \$ 482,268                | 73.9%                         |
| Senior secured debt               | 94,186                    | 13.6%                         | 133,544                   | 20.4%                         |
| Preferred stock                   | 27,250                    | 3.9%                          | 30,181                    | 4.6%                          |
| Common Stock                      | 20,613                    | 3.0%                          | 6,877                     | 1.1%                          |
|                                   | \$ 694,464                | 100.0%                        | \$ 652,870                | 100.0%                        |

A summary of the Company's investment portfolio, at value, by geographic location as of March 31, 2012 (unaudited) and as of December 31, 2011 is shown as follows:

| (in thousands) | March 31, 2012            |                               | December 31, 2011         |                               |
|----------------|---------------------------|-------------------------------|---------------------------|-------------------------------|
|                | Investments at Fair Value | Percentage of Total Portfolio | Investments at Fair Value | Percentage of Total Portfolio |
| United States  | \$ 681,345                | 98.1%                         | \$ 634,736                | 97.2%                         |
| England        | 7,771                     | 1.1%                          | 8,266                     | 1.3%                          |
| Iceland        | 5,198                     | 0.8%                          | 4,970                     | 0.7%                          |
| Ireland        | 150                       | 0.0%                          | 3,842                     | 0.6%                          |
| Canada         |                           | 0.0%                          | 672                       | 0.1%                          |
| Israel         |                           | 0.0%                          | 384                       | 0.1%                          |
|                | \$ 694,464                | 100.0%                        | \$ 652,870                | 100.0%                        |

The following table shows the fair value the Company's portfolio by industry sector at March 31, 2012 (unaudited) and December 31, 2011:

| (in thousands)                        | March 31, 2012            |                               | December 31, 2011         |                               |
|---------------------------------------|---------------------------|-------------------------------|---------------------------|-------------------------------|
|                                       | Investments at Fair Value | Percentage of Total Portfolio | Investments at Fair Value | Percentage of Total Portfolio |
| Drug Discovery & Development          | \$ 137,364                | 19.8%                         | \$ 131,428                | 20.1%                         |
| Internet Consumer & Business Services | 88,094                    | 12.7%                         | 117,542                   | 18.0%                         |
| Clean Tech                            | 81,938                    | 11.8%                         | 64,587                    | 9.9%                          |
| Drug Delivery                         | 58,006                    | 8.4%                          | 62,665                    | 9.6%                          |
| Media/Content/Info                    | 49,518                    | 7.1%                          | 38,476                    | 5.9%                          |
| Software                              | 43,788                    | 6.3%                          | 27,850                    | 4.3%                          |
| Specialty Pharma                      | 38,783                    | 5.6%                          | 39,384                    | 6.0%                          |
| Healthcare Services, Other            | 36,605                    | 5.3%                          |                           | 0.0%                          |
| Communications & Networking           | 33,896                    | 4.9%                          | 28,618                    | 4.4%                          |
| Information Services                  | 32,827                    | 4.7%                          | 45,850                    | 7.0%                          |
| Consumer & Business Products          | 18,977                    | 2.7%                          | 4,186                     | 0.6%                          |
| Therapeutic                           | 18,479                    | 2.7%                          | 35,911                    | 5.5%                          |
| Medical Device & Equipment            | 14,190                    | 2.0%                          |                           | 0.0%                          |
| Semiconductors                        | 13,473                    | 1.9%                          | 9,733                     | 1.5%                          |
| Surgical Devices                      | 12,484                    | 1.8%                          | 11,566                    | 1.8%                          |
| Biotechnology Tools                   | 8,173                     | 1.2%                          | 18,693                    | 2.9%                          |
| Diagnostic                            | 7,082                     | 1.0%                          | 15,158                    | 2.3%                          |



## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|                                 |            |        |            |        |
|---------------------------------|------------|--------|------------|--------|
| Electronics & Computer Hardware | 787        | 0.1%   | 1,223      | 0.2%   |
|                                 | \$ 694,464 | 100.0% | \$ 652,870 | 100.0% |

During the three-month periods ended March 31, 2012 and 2011, the Company funded investments in debt securities, totaling approximately \$62.9 million and \$85.5 million, respectively. During the three-month periods ended March 31, 2012 and 2011, the Company funded equity investments of approximately \$2.1 million and \$500,000 respectively.

During the three-month period ended March 31, 2012, the Company converted approximately \$356,000 of debt to equity in one portfolio company. In addition, in December 2011, Hercules entered into an agreement to acquire shares of Facebook, Inc. common stock for approximately \$9.6 million through a secondary marketplace. The investments were subject to a Facebook, Inc. right of first refusal, which expired thirty days after the date of investment. At December 31, 2011 these assets were held as Other Assets. In February 2012, Hercules was notified that Facebook Inc. had not exercised its repurchase right with respect to any of the shares and had executed all documents necessary to fully transfer the ownership of the shares to Hercules. Accordingly, during the quarter ended March 31, 2012, the investment in Facebook, Inc. was transferred from Other Assets to Investments.

**Table of Contents**

During the three months ended March 31, 2012, the Company recognized net realized gains of approximately \$2.9 million on the portfolio. We recorded approximately \$2.2 million and \$1.3 million of realized gains from the sale of equity in BARRX Medical, Inc. and Aegerion Pharmaceuticals, Inc., respectively. These gains were partially offset by realized losses of approximately \$460,000 from the sale of the Company's common stock in two public portfolio companies and due to the complete write off of warrants in one private portfolio company that had a cost basis of approximately \$355,000.

During the three-months ended March 31, 2011, the Company recognized net realized gains of approximately \$9.6 million from the sale of common stock in its public portfolio companies. During the three months ended March 31, 2011, the Company recognized realized losses of approximately \$5.2 million from equity, loan, and warrant investments in portfolio companies that have been liquidated.

Loan origination and commitment fees received in full at the inception of a loan are deferred and amortized into fee income as an enhancement to the related loan's yield over the contractual life of the loan. Loan exit fees to be paid at the termination of the loan are accreted into interest income over the contractual life of the loan. The Company had approximately \$3.1 million and \$4.5 million of unamortized fees at March 31, 2012 and December 31, 2011, respectively, and approximately \$5.4 million and \$4.4 million in exit fees receivable at March 31, 2012 and December 31, 2011, respectively.

The Company has loans in its portfolio that contain a payment-in-kind (PIK) provision. The PIK interest, computed at the contractual rate specified in each loan agreement, is added to the principal balance of the loan and recorded as interest income. To maintain the Company's status as a RIC, this non-cash source of income must be paid out to stockholders in the form of dividends even though the Company has not yet collected the cash. Amounts necessary to pay these dividends may come from available cash or the liquidation of certain investments. The Company recorded approximately \$298,000 and \$556,000 in PIK income in the three-month periods ended March 31, 2012 and 2011, respectively.

In certain investment transactions, the Company may provide advisory services. For services that are separately identifiable and external evidence exists to substantiate fair value, income is recognized as earned, which is generally when the investment transaction closes. The Company had no income from advisory services in the three month period ended March 31, 2012.

In some cases, the Company collateralizes its investments by obtaining a first priority security interest in a portfolio company's assets, which may include their intellectual property. In other cases, the Company may obtain a negative pledge covering a company's intellectual property. At March 31, 2012, approximately 65.7% of the Company's portfolio company loans were secured by a first priority security in all of the assets of the portfolio company, 33.5% of portfolio company loans were to portfolio companies that were prohibited from pledging or encumbering their intellectual property and 0.8% of portfolio company loans had an equipment only lien.

**3. Fair Value of Financial Instruments**

Fair value estimates are made at discrete points in time based on relevant information. These estimates may be subjective in nature and involve uncertainties and matters of significant judgment and, therefore, cannot be determined with precision. The Company believes that the carrying amounts of its financial instruments, consisting of cash and cash equivalents, receivables, accounts payable and accrued liabilities approximate the fair values of such items due to the short maturity of such instruments. The Convertible Senior Notes and the SBA debentures as sources of liquidity remain a strategic advantage due to their flexible structure, long-term duration, and low fixed interest rates. Based on market quotations on or around March 31, 2012, the Convertible Senior Notes were trading for \$1.035 per dollar at par value. Calculated based on the net present value of payments over the term of the notes using estimated market rates for similar notes and remaining terms, the fair value of the SBA debentures would be approximately \$216.0 million, compared to the carrying amount of \$200.7 million as of March 31, 2012.

The liabilities of the Company below are recorded at amortized cost and not at fair value on the balance sheet. The following table provides additional information about the level in the fair value hierarchy of our liabilities:

| (in thousands)           | Liabilities at Fair Value as of March 31, 2012 |                                     |   |   |
|--------------------------|--|-------------------------------------|---|---|
|                          | 3/31/2011                                      | Quoted Prices In Active Markets For |   | Significant Unobservable Inputs (Level 3) |
|                          |  | Identical Assets (Level 1)          | Significant Other Observable Inputs (Level 2) |   |
| Description              |  |                                     |   |   |
| Convertible Senior Notes | \$ 77,625                                      | \$                                  | \$ 77,625                                     | \$  |

## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|                |            |    |    |    |         |
|----------------|------------|----|----|----|---------|
| SBA Debentures | \$ 216,000 | \$ | \$ | \$ | 216,000 |
|----------------|------------|----|----|----|---------|

See the accompanying Consolidated Schedule of Investments for the fair value of the Company's investments. The methodology for the determination of the fair value of the Company's investments is discussed in Note 1.

### 4. Borrowings

#### *Long-term SBA Debentures*

On September 27, 2006, HT II received a license to operate as a SBIC under the SBIC program and is able to borrow funds from the SBA against eligible investments and regulatory capital. Under the Small Business Investment Company Act and current SBA policy applicable to SBICs, a SBIC can have outstanding at any time SBA guaranteed debentures up to twice the amount of its regulatory capital. As of March 31, 2012, the maximum statutory limit on the dollar amount of outstanding SBA guaranteed debentures issued by a single SBIC is \$150.0 million, subject to periodic adjustments by the SBA. The Company's net investment of \$75.0 million in HT II as of March 31, 2012 fully funds the required regulatory capital for HT II. HT II has a total of \$100.7 million of SBA guaranteed debentures outstanding as of March 31, 2012 and has paid the SBA commitment fees of approximately \$1.5 million. As of March 31, 2012, the Company held investments in HT II in 54 companies with a fair value of approximately \$188.1 million, accounting for approximately 27.1% of the Company's total portfolio.

---

## Table of Contents

On May 26, 2010, HT III received a license to operate as a SBIC under the SBIC program and is able to borrow funds from the SBA against eligible investments and additional contributions to regulatory capital. With the Company's net investment of \$50.0 million in HT III as of March 31, 2012, HT III has the capacity to issue a total of \$100.0 million of SBA guaranteed debentures, subject to SBA approval, of which \$100.0 million was outstanding as of March 31, 2012. As of March 31, 2012, HT III has paid commitment fees of approximately \$1.0 million. As of March 31, 2012, the Company held investments in HT III in 25 companies with a fair value of approximately \$129.0 million, accounting for approximately 18.6% of the Company's total portfolio.

There is no assurance that HT II or HT III will be able to draw to the maximum limit available under the SBIC program.

SBICs are designed to stimulate the flow of private equity capital to eligible small businesses. Under present SBA regulations, eligible small businesses include businesses that have a tangible net worth not exceeding \$18.0 million and have average annual fully taxed net income not exceeding \$6.0 million for the two most recent fiscal years. In addition, SBICs must devote 25.0% of its investment activity to smaller concerns as defined by the SBA.

A smaller concern is one that has a tangible net worth not exceeding \$6.0 million and has average annual fully taxed net income not exceeding \$2.0 million for the two most recent fiscal years. SBA regulations also provide alternative size standard criteria to determine eligibility, which depend on the industry in which the business is engaged and are based on such factors as the number of employees and gross sales. According to SBA regulations, SBICs may make long-term loans to small businesses, invest in the equity securities of such businesses and provide them with consulting and advisory services. Through its wholly-owned subsidiaries HT II and HT III, the Company plans to provide long-term loans to qualifying small businesses, and in connection therewith, make equity investments.

HT II and HT III are periodically examined and audited by the SBA's staff to determine their compliance with SBA regulations. If HT II or HT III fails to comply with applicable SBA regulations, the SBA could, depending on the severity of the violation, limit or prohibit HT II's or HT III's use of debentures, declare outstanding debentures immediately due and payable, and/or limit HT II or HT III from making new investments. In addition, HT II or HT III may also be limited in their ability to make distributions to the Company if they do not have sufficient capital in accordance with SBA regulations. Such actions by the SBA would, in turn, negatively affect the Company because HT II and III are the Company's wholly owned subsidiaries. HT II and HT III were in compliance with the terms of the SBIC's leverage as of March 31, 2012 as a result of having sufficient capital as defined under the SBA regulations.

The rates of borrowings under various draws from the SBA beginning in April 2007 are set semiannually in March and September and range from 2.77% to 5.73%. Interest payments on SBA debentures are payable semi-annually. There are no principal payments required on these issues prior to maturity and no prepayment penalties. Debentures under the SBA generally mature ten years after being borrowed. Based on the initial draw down date of April 2007, the initial maturity of SBA debentures will occur in April 2017. In addition, the SBA charges a fee that is set annually, depending on the Federal fiscal year the leverage commitment was delegated by the SBA, regardless of the date that the leverage was drawn by the SBIC. The annual fees related to HT II debentures that pooled on September 22, 2010 were 0.406% and 0.285%, depending upon the year in which the underlying commitment was closed. The annual fees related to HT III debentures that pooled on March 21, 2012 were 0.285% and 0.515% depending upon the year in which the underlying commitment was closed. The annual fees on other debentures have been set at 0.906%. The average amount of debentures outstanding for the quarter ended March 31, 2012 for HT II was approximately \$115.4 million with an average interest rate of approximately 6.0%. The average amount of debentures outstanding for the quarter ended March 31, 2012 for HT III was approximately \$100.0 million with an average interest rate of approximately 2.9%.

HT II and HT III hold approximately \$198.4 million and \$170.3 million in assets, respectively, and accounted for approximately 19.5% and 16.7% of the Company's total assets prior to consolidation at March 31, 2012.

In January 2011, the Company repaid \$25.0 million of SBA debentures under HT II, priced at approximately 6.63%, including annual fees. In February 2011, the Company submitted a request to the SBA to borrow \$25.0 million under a new capital commitment and in April 2011, the SBA approved a \$25.0 million dollar commitment for HT III bringing the total available borrowings to \$225.0 million, of which \$125.0 million was available in HT II and \$100.0 million was available in HT III.

In February 2012, the Company repaid \$24.3 million of SBA debentures under HT II, priced at 6.63%, including annual fees. In April 2012, the Company submitted a request to the SBA to borrow the \$24.3 million under a new capital commitment under HT III, subject to SBA approval. There can be no assurances that the SBA will approve our new capital commitment request, what the pricing will be or that we will draw on any possible commitment.

As of March 31, 2012, the maximum statutory limit on the dollar amount of combined outstanding SBA guaranteed debentures is \$225.0 million, subject to periodic adjustments by the SBA. In the aggregate, at March 31, 2012 there was \$200.7 million principal amount of

indebtedness outstanding incurred by our SBIC subsidiaries and we intend to seek an additional \$24.3 million under HT III, which will bring us to the maximum statutory limit on the dollar amount of SBA guaranteed debentures under the SBIC program.

**Table of Contents**

The Company reported the following SBA debentures outstanding on its Consolidated Statement of Assets and Liabilities as of March 31, 2012 (unaudited) and December 31, 2011:

(in thousands)

| Issuance/Pooling Date       | Maturity Date     | Interest Rate <sup>(1)</sup> | March 31, 2012    | December 31, 2011 |
|-----------------------------|-------------------|------------------------------|-------------------|-------------------|
| <b>SBA Debentures:</b>      |                   |                              |                   |                   |
| September 26, 2007          | September 1, 2017 | 6.43%                        | \$ 12,000         | \$ 12,000         |
| March 26, 2008              | March 1, 2018     | 6.38%                        | 47,550            | 58,050            |
| September 24, 2008          | September 1, 2018 | 6.63%                        |                   | 13,750            |
| March 25, 2009              | March 1, 2019     | 5.53%                        | 18,400            | 18,400            |
| September 23, 2009          | September 1, 2019 | 4.64%                        | 3,400             | 3,400             |
| September 22, 2010          | September 1, 2020 | 3.62%                        | 6,500             | 6,500             |
| September 22, 2010          | September 1, 2020 | 3.50%                        | 22,900            | 22,900            |
| March 29, 2011              | March 1, 2021     | 4.37%                        | 28,750            | 28,750            |
| September 21, 2011          | September 1, 2021 | 3.16%                        | 25,000            | 25,000            |
| March 21, 2012              | March 1, 2022     | 3.05%                        | 11,250            | 11,250            |
| March 21, 2012              | March 1, 2022     | 3.28%                        | 25,000            | 25,000            |
| <b>Total SBA Debentures</b> |                   |                              | <b>\$ 200,750</b> | <b>\$ 225,000</b> |

<sup>(1)</sup> Interest rate includes annual charge

At March 31, 2012 (unaudited) and December 31, 2011, the Company had the following borrowing capacity and outstanding borrowings:

| (in thousands)                          | March 31, 2012    |                               | December 31, 2011 |                               |
|---|-------------------|-------------------------------|-------------------|-------------------------------|
|   | Total Available   | Carrying Value <sup>(1)</sup> | Total Available   | Carrying Value <sup>(1)</sup> |
| Union Bank Facility                     | \$ 55,000         | \$                            | \$ 55,000         | \$                            |
| Wells Facility                          | 75,000            |                               | 75,000            | 10,187                        |
| Convertible Senior Notes <sup>(2)</sup> | 75,000            | 70,624                        | 75,000            | 70,353                        |
| SBA Debentures <sup>(3)</sup>           | 225,000           | 200,750                       | 225,000           | 225,000                       |
| <b>Total</b>                            | <b>\$ 430,000</b> | <b>\$ 271,374</b>             | <b>\$ 430,000</b> | <b>\$ 305,540</b>             |

<sup>(1)</sup> Except for the Convertible Senior Notes (as defined below), all carrying values are the same as the principal amount outstanding.

<sup>(2)</sup> Represents the aggregate principal amount outstanding of the Convertible Senior Notes (as defined below) less the unaccreted discount initially recorded upon issuance of the Convertible Senior Notes. The total unaccreted discount for the Convertible Senior Notes was \$4,376 at March 31, 2012.

<sup>(3)</sup> In February 2012, the Company repaid \$24.3 million of SBA debentures under HT II, priced at approximately 6.63%, including annual fees. In April 2012, we submitted a request to the SBA to borrow the \$24.3 million under a new capital commitment under HT III, subject to SBA approval. There can be no assurances that the SBA will approve the new capital commitment request, what the pricing will be or that we will draw on any possible commitment.

**Convertible Senior Notes**

In April 2011, the Company issued \$75.0 million in aggregate principal amount of 6.00% convertible senior notes (the Convertible Senior Notes) due 2016.

## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

The Convertible Senior Notes mature on April 15, 2016 (the Maturity Date ), unless previously converted or repurchased in accordance with their terms. The Convertible Senior Notes bear interest at a rate of 6.00% per year payable semiannually in arrears on April 15 and October 15 of each year, commencing on October 15, 2011. The Convertible Senior Notes are the Company's senior unsecured obligations and rank senior in right of payment to the Company's existing and future indebtedness that is expressly subordinated in right of payment to the Convertible Senior Notes; equal in right of payment to the Company's existing and future unsecured indebtedness that is not so subordinated; effectively junior in right of payment to any of the Company's secured indebtedness (including unsecured indebtedness that the Company later secures) to the extent of the value of the assets securing such indebtedness; and structurally junior to all existing and future indebtedness (including trade payables) incurred by the Company's subsidiaries, financing vehicles or similar facilities.

**Table of Contents**

Prior to the close of business on the business day immediately preceding October 15, 2015, holders may convert their Convertible Senior Notes only under certain circumstances set forth in the Indenture. On or after October 15, 2015 until the close of business on the scheduled trading day immediately preceding the Maturity Date, holders may convert their Convertible Senior Notes at any time. Upon conversion, the Company will pay or deliver, as the case may be, at its election, cash, shares of its common stock or a combination of cash and shares of its common stock. The conversion rate will initially be 84.0972 shares of common stock per \$1,000 principal amount of Convertible Senior Notes (equivalent to an initial conversion price of approximately \$11.89 per share of common stock). The conversion rate will be subject to adjustment in some events but will not be adjusted for any accrued and unpaid interest. In addition, if certain corporate events occur prior to the Maturity Date, the conversion rate will be increased for converting holders.

The Company may not redeem the Convertible Senior Notes prior to maturity. No sinking fund is provided for the Convertible Senior Notes. In addition, if certain corporate events occur, holders of the Convertible Senior Notes may require the Company to repurchase for cash all or part of their Convertible Senior Notes at a repurchase price equal to 100% of the principal amount of the Convertible Senior Notes to be repurchased, plus accrued and unpaid interest through, but excluding, the required repurchase date.

The Convertible Senior Notes are accounted for in accordance with ASC 470-20 (previously FASB Staff Position No. APB 14-1, Accounting for Convertible Debt Instruments That May Be Settled in Cash upon Conversion (Including Partial Cash Settlement)). In accounting for the Convertible Senior Notes, we estimated at the time of issuance that the values of the debt and the embedded conversion feature of the Convertible Senior Notes were approximately 92.8% and 7.2%, respectively. The original issue discount of 7.2% attributable to the conversion feature of the Convertible Senior Notes was recorded in capital in excess of par value in the accompanying consolidated statement of assets and liabilities. As a result, the Company records interest expense comprised of both stated interest expense as well as accretion of the original issue discount. Additionally, the issuance costs associated with the Convertible Senior Notes were allocated to the debt and equity components in proportion to the allocation of the proceeds and accounted for as debt issuance costs and equity issuance costs, respectively. At the time of issuance, the debt issuance costs and equity issuance costs were approximately \$2.9 million and \$224,000, respectively. At the time of issuance and as of March 31, 2012, the equity component, net of issuance costs, as recorded in the capital in excess of par value in the balance sheet was approximately \$5.2 million.

As of March 31, 2012, the components of the carrying value of the Convertible Senior Notes were as follows:

| (in thousands)                            | As of March 31, 2012 |
|---|----------------------|
| Principal amount of debt                  | \$ 75,000            |
| Original issue discount, net of accretion | (4,376)              |
| Carrying value of debt                    | \$ 70,624            |

For the three months ended March 31, 2012, the components of interest expense, fees and cash paid for interest expense for the Convertible Senior Notes were as follows:

| (in thousands)                       | Three Months Ended<br>March 31, 2012 |
|--------------------------------------|--------------------------------------|
| Stated interest expense              | \$ 1,125                             |
| Accretion of original issue discount | 271                                  |
| Amortization of debt issuance cost   | 144                                  |
| Total interest expense and fees      | \$ 1,540                             |
| Cash paid for interest expense       | \$                                   |

The estimated effective interest rate of the debt component of the Convertible Senior Notes, equal to the stated interest of 6.0% plus the accretion of the original issue discount, was approximately 8.2% for the three months ended March 31, 2012. As of March 31, 2012, we are in



compliance with the terms of the indentures governing the Convertible Senior Notes.

---

**Table of Contents*****Wells Facility***

In August 2008, the Company entered into a \$50.0 million two-year revolving senior secured credit facility with Wells Fargo Capital Finance (the Wells Facility). On June 20, 2011, the Company renewed the Wells Facility. Under this three-year senior secured facility, Wells Fargo Capital Finance has made commitments of \$75.0 million. The facility contains an accordion feature, in which we can increase the credit line up to an aggregate of \$300.0 million, funded by additional lenders and with the agreement of Wells Fargo Capital Finance and subject to other customary conditions. We expect to continue discussions with various other potential lenders to join the new facility; however, there can be no assurances that additional lenders will join the Wells Facility.

Borrowings under the Wells Facility will generally bear interest at a rate per annum equal to LIBOR plus 3.50%, with a floor of 5.00% and an advance rate of 50% against eligible loans. The Wells Facility is secured by loans in the borrowing base. The Wells Facility requires the monthly payment of a non-use fee of 0.3% for each payment date on or before September 1, 2011. The monthly payment of a non-use fee thereafter shall depend on the average balance that was outstanding on a scale between 0.0% and 0.75%. For the three-month period ended March 31, 2012, this non-use fee was approximately \$137,000. On June 20, 2011 we paid an additional \$1.1 million in structuring fees in connection with the Wells Facility which is being amortized through June 2014. In January 2012, the Company repaid the entire principal balance outstanding as of December 31, 2011 under the Wells Facility of approximately \$10.2 million. At March 31, 2012, there were no borrowings outstanding under the Wells Facility.

The Wells Facility includes various financial and operating covenants applicable to us and our subsidiaries, in addition to those applicable to Hercules Funding II, LLC. These covenants require us to maintain certain financial ratios and a minimum tangible net worth in an amount, when added to outstanding subordinated indebtedness, that is in excess of \$314.0 million plus 90% of the cumulative amount of equity raised after March 31, 2011. In addition, the tangible net worth covenant will increase by 90 cents on the dollar for every dollar of equity capital subsequently raised by the Company. As of March 31, 2012, the minimum tangible net worth covenant has increased to \$357.2 million as a result of the January 2012 follow-on public offering of 5.0 million shares of common stock for proceeds of approximately \$48.05 million. The Wells Facility provides for customary events of default, including, but not limited to, payment defaults, breach of representations or covenants, bankruptcy events and change of control. We were in compliance with all covenants at March 31, 2012.

***Union Bank Facility***

On February 10, 2010, the Company entered a \$20.0 million one-year revolving senior secured credit facility with Union Bank (the Union Bank Facility). On November 2, 2011, the Company renewed and amended the Union Bank Facility and added a new lender under the Union Bank Facility. Union Bank and RBC Capital Markets have made commitments of \$30.0 million and \$25.0 million, respectively. The Union Bank Facility contains an accordion feature, in which we can increase the credit line up to an aggregate of \$150.0 million, funded by additional lenders and with the agreement of Union Bank and subject to other customary conditions. We expect to continue discussions with various other potential lenders to join the new facility; however, there can be no assurances that additional lenders will join the Union Bank Facility.

Borrowings under the Union Bank Facility will generally bear interest at a rate per annum equal to LIBOR plus 2.25% with a floor of 4.0%. At March 31, 2012, there were no borrowings outstanding on this facility. The Union Bank Facility requires the payment of a non-use fee of 0.50% annually. For the three-month period ended March 31, 2012, this non-use fee was approximately \$70,000. The Union Bank Facility is collateralized by debt investments in our portfolio companies, and includes an advance rate equal to 50.0% of eligible loans placed in the collateral pool. The Union Bank Facility generally requires payment of interest on a monthly basis. All outstanding principal is due upon maturity.

The Union Bank Facility requires various financial and operating covenants. These covenants require us to maintain certain financial ratios and a minimum tangible net worth in an amount, when added to outstanding subordinated indebtedness, that is in excess of \$314.0 million plus 90% of the amount of net cash proceeds received from the sale of common stock after March 31, 2011. As of March 31, 2012, the minimum tangible net worth covenant has increased to \$356.5 million as a result of the January 2012 follow-on public offering of 5.0 million shares of common stock for net proceeds of approximately \$47.2 million. The Union Bank Facility will mature on November 2, 2014, approximately three years from the date of issuance, revolving through the first 24 months with a term out provision for the remaining 12 months. Union Bank Facility also provides for customary events of default, including, but not limited to, payment defaults, breach of representations or covenants, bankruptcy events and change of control. On March 30, 2012 the Company entered into an amendment to the Union Bank Facility which permitted the Company to issue additional senior notes relating to our offer and sale of \$43.0 million aggregate principal amount of 7.00% senior notes due 2019 (the 2019 Notes). The offering of the 2019 Notes closed on April 17, 2012. We were in compliance with all covenants at March 31, 2012.

**Table of Contents*****Citibank Credit Facility***

The Company, through Hercules Funding Trust I, an affiliated statutory trust, had a securitized credit facility (the Citibank Credit Facility) with Citigroup Global Markets Realty Corp. which expired under normal terms. During the first quarter of 2009, the Company paid off all principal and interest owed under the Citibank Credit Facility. Citigroup has an equity participation right through a warrant participation agreement on the pool of loans and warrants collateralized under the Citibank Credit Facility. Pursuant to the warrant participation agreement, the Company granted to Citigroup a 10% participation in all warrants held as collateral. However, no additional warrants were included in collateral subsequent to the facility amendment on May 2, 2007. As a result, Citigroup is entitled to 10% of the realized gains on the warrants until the realized gains paid to Citigroup pursuant to the agreement equal \$3,750,000 (the Maximum Participation Limit). The obligations under the warrant participation agreement continue even after the Citibank Credit Facility was terminated until the Maximum Participation Limit has been reached. The value of their participation right on unrealized gains in the related equity investments was approximately \$611,000 as of March 31, 2012 and is included in accrued liabilities. There can be no assurances that the unrealized appreciation of the warrants will not be higher or lower in future periods due to fluctuations in the value of the warrants. Since inception of the agreement, the Company has paid Citigroup approximately \$1.1 million under the warrant participation agreement thereby reducing its realized gains by this amount. The Company will continue to pay Citigroup under the warrant participation agreement until the Maximum Participation Limit is reached or the warrants expire. Warrants subject to the Citigroup participation agreement are set to expire between April 2012 and January 2017.

**5. Income taxes**

The Company has elected to be taxed as a RIC under Subchapter M of the Code and intends to continue operate so as to qualify to be taxed as a RIC under Subchapter M of the Code and, as such, will not be subject to federal income tax on the portion of taxable income and gains distributed to stockholders.

To qualify as a RIC, the Company is required to meet certain income and asset diversification tests in addition to distributing at least 90% of its investment company taxable income, as defined by the Code. The amount to be paid out as a dividend is determined by the Board of Directors each quarter and is based upon the annual earnings estimated by the management of the Company. To the extent that the Company's earnings fall below the amount of dividends declared, however, a portion of the total amount of the Company's dividends for the fiscal year may be deemed a return of capital for tax purposes to the Company's stockholders.

Taxable income includes the Company's taxable interest, dividend and fee income, as well as taxable net capital gains. Taxable income generally differs from net income for financial reporting purposes due to temporary and permanent differences in the recognition of income and expenses, and generally excludes net unrealized appreciation or depreciation, as gains or losses are not included in taxable income until they are realized.

Taxable income includes non-cash income, such as changes in accrued and reinvested interest and dividends, which includes contractual payment-in-kind interest, and the amortization of discounts and fees. Cash collections of income resulting from contractual PIK interest or the amortization of discounts and fees generally occur upon the repayment of the loans or debt securities that include such items. Non-cash taxable income is reduced by non-cash expenses, such as realized losses and depreciation and amortization expense.

During the quarter ended March 31, 2012, the Company declared a distribution of \$0.23 per share. The determination of the tax attributes of the Company's distributions is made annually as of the end of the Company's fiscal year based upon its taxable income for the full year and distributions paid for the full year. As a result, a determination made on a quarterly basis may not be representative of the actual tax attributes of the Company's distributions for a full year. If the Company had determined the tax attributes of its distributions year-to-date as of March 31, 2012, approximately 98% would be from ordinary income and spill over earnings from 2011 and approximately 2% would be a return of capital. However there can be no certainty to shareholders that this determination is representative of what the tax attributes of its 2012 distributions to shareholders will actually be.

As a RIC, the Company will be subject to a 4% nondeductible federal excise tax on certain undistributed income unless the Company distributes in a timely manner an amount at least equal to the sum of (1) 98% of its ordinary income for each calendar year, (2) 98.2% of its capital gain net income for the 1-year period ending October 31 in that calendar year and (3) any income realized, but not distributed, in the preceding year (the Excise Tax Avoidance Requirements). The Company will not be subject to excise taxes on amounts on which the Company is required to pay corporate income tax (such as retained net capital gains). Depending on the level of taxable income earned in a tax year, the Company may choose to carry over taxable income in excess of current year distributions from such taxable income into the next tax year and pay a 4% excise tax on such income, as required. The maximum amount of excess taxable income that may be carried over for distribution in the next year under the Code is the total amount of dividends paid in the following year, subject to certain declaration and payment guidelines. To the extent the Company chooses to carry over taxable income into the next tax year, dividends declared and paid by us in a year may differ from taxable income for that year as such dividends may include the distribution of current year taxable income, the distribution of prior year taxable income carried over into and distributed in the current year, or returns of capital.



## **Table of Contents**

Taxable income for the three-month period ended March 31, 2012 was approximately \$10.7 million or \$0.23 per share. Taxable net realized gains for the same period were \$3.2 million or approximately \$0.07 per share. Taxable income for the three-month period ended March 31, 2011 was approximately \$8.2 million or \$0.19 per share. Taxable net realized losses for the same period were approximately \$5.8 million or approximately \$0.13 loss per share.

### **6. Shareholders Equity**

On January 20, 2012, the Company raised approximately \$47.7 million, net of issuance costs, in a public offering of 5,000,000 shares of its common stock.

On February 12, 2012, the Company approved the extension of the stock repurchase plan under the same terms and conditions that allows the Company to repurchase up to \$35.0 million of its common stock as previously approved on February 11, 2010 and extended for six month periods ending August 26, 2010, February 26, 2011, August 26, 2011 and February 26, 2012 for an additional six month period set to expire on August 26, 2012. During the three month period ended March 31, 2012, the Company did not repurchase any common stock.

At March 31, 2012, the Company was authorized to issue 100,000,000 shares of common stock with a par value of \$0.001. Each share of common stock entitles the holder to one vote.

The Company has issued stock options for common stock subject to future issuance, of which 3,549,763 and 4,231,444 were outstanding at March 31, 2012 and December 31, 2011, respectively.

### **7. Equity Incentive Plan**

The Company and its stockholders have authorized and adopted the 2004 Equity Incentive Plan (the 2004 Plan ) for purposes of attracting and retaining the services of its executive officers and key employees. Under the 2004 Plan, the Company is authorized to issue 7,000,000 shares of common stock. On June 1, 2011, stockholders approved an increase of 1,000,000 shares, authorizing the Company to issue 8,000,000 shares of common stock under the 2004 Plan. Unless terminated earlier by the Company's Board of Directors, the 2004 Plan will terminate on June 9, 2014, and no additional awards may be made under the 2004 Plan after that date.

The Company and its stockholders have authorized and adopted the 2006 Non-Employee Director Plan (the 2006 Plan and, together with the 2004 Plan, the Plans ) for purposes of attracting and retaining the services of its Board of Directors. Under the 2006 Plan, the Company is authorized to issue 1,000,000 shares of common stock. Unless terminated earlier by the Company's Board of Directors, the 2006 Plan will terminate on May 29, 2016 and no additional awards may be made under the 2006 Plan after that date. The Company filed an exemptive relief request with the Securities and Exchange Commission ( SEC ) to allow options to be issued under the 2006 Plan which was approved on October 10, 2007.

On June 21, 2007, the stockholders approved amendments to the 2004 Plan and the 2006 Plan allowing for the grant of restricted stock. The amended Plans limit the combined maximum amount of restricted stock that may be issued under both Plans to 10% of the outstanding shares of the Company's stock on the effective date of the Plans plus 10% of the number of shares of stock issued or delivered by the Company during the terms of the Plans. The amendments further specify that no one person shall be granted awards of restricted stock relating to more than 25% of the shares available for issuance under the 2004 Plan. Further, the amount of voting securities that would result from the exercise of all of the Company's outstanding warrants, options and rights, together with any restricted stock issued pursuant to the Plans, at the time of issuance shall not exceed 25% of its outstanding voting securities, except that if the amount of voting securities that would result from such exercise of all of the Company's outstanding warrants, options and rights issued to the Company's directors, officers and employees, together with any restricted stock issued pursuant to the Plans, would exceed 15% of the Company's outstanding voting securities, then the total amount of voting securities that would result from the exercise of all outstanding warrants, options and rights, together with any restricted stock issued pursuant to the Plans, at the time of issuance shall not exceed 20% of our outstanding voting securities.

In conjunction with the amendment and in accordance with the exemptive order, on June 21, 2007 the Company made an automatic grant of shares of restricted common stock to Messrs. Badavas, Chow and Woodward, the independent members of its Board of Directors, in the amounts of 1,667, 1,667 and 3,334 shares, respectively. In May 2008, the Company issued restricted shares to Messrs. Badavas and Chow in the amount of 5,000 shares each. In June 2009, the Company issued 5,000 restricted stock shares to Mr. Woodward. The shares were issued pursuant to the 2006 Plan and vest 33% on an annual basis from the date of grant and deferred compensation cost will be recognized ratably over the three year vesting period.



**Table of Contents**

A summary of common stock options activity under the Company's 2006 and 2004 Plans for the three months ended March 31, 2012 and 2011 is as follows:

|                                     | For the three month period ended March 31 |                  |
|-------------------------------------|---|------------------|
|                                     | 2012                                      | 2011             |
|                                     | Common                                    | Common           |
|                                     | Stock                                     | Stock            |
|                                     | Options                                   | Options          |
| Outstanding at Beginning of Period  | 4,231,444                                 | 4,729,849        |
| Granted                             | 18,000                                    | 295,700          |
| Exercised                           | (424,667)                                 | (3,542)          |
| Cancelled                           | (275,014)                                 | (7,480)          |
| <b>Outstanding at End of Period</b> | <b>3,549,763</b>                          | <b>5,014,527</b> |
| Weighted-average exercise price     | \$ 12.14                                  | \$ 11.33         |

Options generally vest 33% one year after the date of grant and ratably over the succeeding 24 months. All options may be exercised for a period ending seven years after the date of grant. At March 31, 2012, options for approximately 3.1 million shares were exercisable at a weighted average exercise price of approximately \$12.44 per share with a weighted average remaining contractual term of 1.87 years.

The Company determined that the fair value of options granted under the 2006 and 2004 Plans during the three-month periods ended March 31, 2012 and 2011 was approximately \$32,000 and \$568,000 million respectively. During the three month periods ended March 31, 2012 and 2011, approximately \$104,000 and \$167,000 of share-based cost due to stock option grants was expensed, respectively. As of March 31, 2012, there was approximately \$672,000 of total unrecognized compensation costs related to stock options. These costs are expected to be recognized over a weighted average period of 2.04 years. The fair value of options granted is based upon a Black Scholes option pricing model using the assumptions in the following table for each of the three-month periods ended March 31, 2012 and 2011:

|                          | For Three Months Ended March 31, |               |
|--------------------------|----------------------------------|---------------|
|                          | 2012                             | 2011          |
| Expected Volatility      | 46.70%                           | 46.70%        |
| Expected Dividends       | 10%                              | 10%           |
| Expected term (in years) | 4.5                              | 4.5           |
| Risk-free rate           | 0.61% - 1.07%                    | 1.65% - 2.15% |

The following table summarizes stock options outstanding and exercisable at March 31, 2012.

| (Dollars in thousands, except exercise price) | Options outstanding |   |                           |                                 | Options exercisable |   |                           |                                 |
|---|---------------------|---|---------------------------|---------------------------------|---------------------|---|---------------------------|---------------------------------|
|   | Number of shares    | Weighted average remaining contractual life | Aggregate intrinsic value | Weighted average exercise price | Number of shares    | Weighted average remaining contractual life | Aggregate intrinsic value | Weighted average exercise price |
| Range of exercise prices                      |                     |   |                           |                                 |                     |   |                           |                                 |
| \$4.21 - \$8.49                               | 106,567             | 4.43  | \$ 637,955                | \$ 5.09                         | 100,984             | 4.3   | \$ 623,495                | \$ 4.91                         |
| \$8.67 - \$13.40                              | 2,746,946           | 2.55  | 636,339                   | \$ 11.93                        | 2,268,067           | 1.77  | 212,612                   | \$ 12.30                        |
| \$13.87 - \$14.02                             | 696,250             | 1.82  |                           | \$ 14.02                        | 696,250             | 1.82  |                           | \$ 14.02                        |
| \$4.21 - \$14.02                              | 3,549,763           | 2.47  | \$ 1,274,294              | \$ 12.14                        | 3,065,301           | 1.87  | \$ 836,107                | \$ 12.44                        |

During the three months ended March 31, 2012 and 2011, respectively, the Company granted approximately 672,000 and 296,600 shares of restricted stock pursuant to the Plans. Each restricted stock award granted in 2012 and 2011 is subject to lapse as to 25% of the award one year

## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

after the date of grant and ratably over the succeeding 36 months subject to a four year forfeiture schedule. The restricted stock awarded in 2008 vests 25% annually on the anniversary date of the award. Share based compensation cost will be recognized ratably over the four year vesting period. No restricted stock was granted pursuant to the 2004 Plan prior to 2008. The Company determined that the fair value of restricted stock granted under the 2006 and 2004 Plans during the three-month periods ended March 31, 2012 and 2011, was approximately \$7.3 million and \$3.3 million, respectively. During the three month periods ended March 31, 2012 and 2011, the Company expensed approximately \$722,000 and \$569,000 of compensation expense related to restricted stock, respectively. As of March 31, 2012, there was approximately \$11.8 million of total unrecognized compensation costs related to restricted stock. These costs are expected to be recognized over a weighted average period of 3.33 years.



**Table of Contents**

The SEC, through an exemptive order granted on June 22, 2010, approved amendments to the Plans which allow participants to elect to have the Company withhold shares of the Company's common stock to pay for the exercise price and applicable taxes with respect to an option exercise ( net issuance exercise ). The exemptive order also permits the holders of restricted stock to elect to have the Company withhold shares of Hercules stock to pay the applicable taxes due on restricted stock at the time of vesting. Each individual can make, and does not preclude the participant from electing to make, a cash payment at the time of option exercise or to pay taxes on restricted stock.

**8. Earnings Per Share**

Shares used in the computation of the Company's basic and diluted earnings per share are as follows:

| (in thousands, except per share data)  | Quarter Ended March 31, |                   |
|--|-------------------------|-------------------|
|  | 2012                    | 2011              |
| <b>Numerator</b>   |                         |                   |
| Net increase in net assets resulting from operations                         | \$ 17,105               | \$ (1,178)        |
| Less: Dividends declared-common and restricted shares                        | (11,412)                | 9,558             |
| Undistributed earnings   | 5,693                   | (10,736)          |
| Undistributed earnings-common shares   | 5,693                   | (10,736)          |
| Add: Dividend declared-common shares   | 11,136                  | 9,401             |
| <b>Numerator for basic and diluted change in net assets per common share</b> | <b>\$ 16,829</b>        | <b>\$ (1,335)</b> |
| <b>Denominator</b>   |                         |                   |
| <b>Basic weighted average common shares outstanding</b>                      | <b>47,018</b>           | <b>42,737</b>     |
| Common shares issuable   | 192                     |                   |
| <b>Weighted average common shares outstanding assuming dilution</b>          | <b>47,210</b>           | <b>42,737</b>     |
| <b>Change in net assets per common share</b>                                 |                         |                   |
| Basic  | \$ 0.36                 | \$ (0.03)         |
| Diluted  | \$ 0.36                 | \$ (0.03)         |

The calculation of change in net assets per common share assuming dilution, excludes all anti-dilutive shares. For the three and three-month periods ended March 31, 2012 and 2011, the number of anti-dilutive shares, as calculated based on the weighted average closing price of the Company's common stock for the periods, were approximately 2.6 million and 2.4 million shares, respectively.

**Table of Contents****9. Financial Highlights**

Following is a schedule of financial highlights for the three months ended March 31, 2012 and 2011:

**HERCULES TECHNOLOGY GROWTH CAPITAL, INC.****FINANCIAL HIGHLIGHTS****(unaudited)****(dollars in thousands, except per share amounts)**

|  | <b>Three Months Ended<br/>March 31,</b> |             |
|--|---|-------------|
|  | <b>2012</b>                             | <b>2011</b> |
| <b>Per share data:</b>   |   |             |
| Net asset value at beginning of period   | \$ 9.83                                 | \$ 9.50     |
| Net investment income  | 0.24                                    | 0.23        |
| Net realized gain (loss) on investments  | 0.06                                    | 0.10        |
| Net unrealized appreciation (depreciation) on investments  | 0.06                                    | (0.36)      |
| Total from investment operations   | 0.36                                    | (0.03)      |
| Net increase/(decrease) in net assets from capital share transactions  | (0.21)                                  | (0.07)      |
| Distributions  | (0.24)                                  | (0.22)      |
| Stock-based compensation expense included in investment income <sup>(1)</sup>  | (0.02)                                  | 0.02        |
| Net asset value at end of period   | \$ 9.76                                 | \$ 9.20     |
| <b>Ratios and supplemental data:</b>   |   |             |
| Per share market value at end of period  | \$ 11.08                                | \$ 11.00    |
| Total return <sup>(2)</sup>  | 19.89%                                  | 8.33%       |
| Shares outstanding at end of period  | 49,721                                  | 43,804      |
| Weighted average number of common shares outstanding   | 47,018                                  | 42,737      |
| Net assets at end of period  | \$ 485,447                              | \$ 403,207  |
| Ratio of operating expense to average net assets   | 9.41%                                   | 9.17%       |
| Ratio of net investment income before provision for income tax expense and investment gains and losses to average net assets | 9.73%                                   | 9.62%       |
| Average debt outstanding   | \$ 292,832                              | \$ 164,444  |
| Weighted average debt per common share   | \$ 6.23                                 | \$ 3.85     |

<sup>(1)</sup> Stock option expense is a non-cash expense that has no effect on net asset value. Pursuant to ASC 718, net investment loss includes the expense associated with the granting of stock options which is offset by a corresponding increase in paid-in capital. The total return equals the change in the ending market value over the beginning of period price per share plus dividends paid per share during the period, divided by the beginning price.

<sup>(2)</sup> The total return equals the increase or decrease of ending market value over beginning market value, plus distributions, dividend by the beginning market value, assuming dividend reinvestment prices obtained under the Company's dividend reinvestment plan.

**10. Commitments and Contingencies**

In the normal course of business, the Company is party to financial instruments with off-balance sheet risk. These instruments consist primarily of unused commitments to extend credit, in the form of loans to the Company's portfolio companies. The balance of unfunded commitments to extend credit at March 31, 2012 totaled approximately \$125.4 million. Since a portion of these commitments may expire without being drawn, unfunded commitments do not necessarily represent future cash requirements. In addition, the Company had approximately \$59.3 million of

## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

non-binding term sheets outstanding to eight new and existing companies at March 31, 2012. Non-binding outstanding term sheets are subject to completion of the Company's due diligence and final approval process, as well as the negotiation of definitive documentation with the prospective portfolio companies. Not all non-binding term sheets are expected to close and do not necessarily represent future cash requirements.

**Table of Contents**

Certain premises are leased under agreements which expire at various dates through October 2018. Total rent expense amounted to approximately \$285,000 and \$276,000 during the three month period ended March 31, 2012 and 2011, respectively.

Future commitments under operating leases as of March 31, 2012 were as follows:

|   | Total             | Payments due by period<br>(in thousands) |                 |                  | After<br>5<br>years |
|---|-------------------|--|-----------------|------------------|---------------------|
|   |                   | Less<br>than 1<br>year                   | 1 - 3<br>years  | 3 - 5<br>years   |                     |
| <b>Contractual Obligations<sup>(1)(2)</sup></b> |                   |  |                 |                  |                     |
| Borrowings <sup>(3) (4)</sup>                   | \$ 271,374        | \$                                       | \$              | \$ 70,624        | \$ 200,750          |
| Operating Lease Obligations <sup>(5)</sup>      | 8,186             | 1,248                                    | 2,288           | 2,538            | 2,112               |
| <b>Total</b>                                    | <b>\$ 279,560</b> | <b>\$ 1,248</b>                          | <b>\$ 2,288</b> | <b>\$ 73,162</b> | <b>\$ 202,862</b>   |

(1) Excludes commitments to extend credit to our portfolio companies.

(2) The Company also has a warrant participation agreement with Citigroup. See Note 4.

(3) Includes borrowings under the SBA debentures. There were no outstanding borrowings under the Wells Facility or Union Bank Facility at March 31, 2012.

(4) Except for the Convertible Senior Notes, all carrying values are the same as the principal amount outstanding. The aggregate principal amount outstanding of the Convertible Senior Notes less the unaccreted discount initially recorded upon issuance of the Convertible Senior Notes was \$4,376 at March 31, 2012.

(5) Long-term facility leases.

The Company and its executives and directors are covered by Directors and Officers Insurance, with the directors and officers being indemnified by the Company to the maximum extent permitted by Maryland law subject to the restrictions in the 1940 Act.

**11. Recent Accounting Pronouncements**

In May 2011, the FASB issued *Accounting Standards Update No. 2011-04 Fair Value Measurement: Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRSs*, or ASU 2011-04. ASU 2011-04 clarifies the application of existing fair value measurement and disclosure requirements, changes the application of some requirements for measuring fair value and requires additional disclosure for fair value measurements. The highest and best use valuation premise is only applicable to non-financial assets. In addition, the disclosure requirements are expanded to include for fair value measurements categorized in Level 3 of the fair value hierarchy:

(1) a quantitative disclosure of the unobservable inputs and assumptions used in the measurement; (2) a description of the valuation processes in place; and (3) a narrative description of the sensitivity of the fair value to changes in unobservable inputs and interrelationships between those inputs. ASU 2011-04 is effective for interim and annual periods beginning after December 15, 2011, for public entities and as such the Company has adopted this ASU beginning with the quarter ended March 31, 2012. The Company has increased the disclosures related to Level 3 fair value measurement, in addition to other required disclosures. There were no related impacts on our financial position or results of operations.

**12. Subsequent Events***Liquidity and Capital Resources**7.00% Senior Notes Due 2019*

On April 17, 2012, the Company and U.S. Bank, N.A. (the Trustee), entered into the First Supplemental Indenture (the First Supplemental Indenture) to the Indenture (the Indenture) between the Company and the Trustee, dated April 17, 2012, relating to the Company's issuance, offer and sale of \$43.0 million aggregate principal amount of 7.00% senior notes due 2019 (the 2019 Notes). The sale of the 2019 Notes generated net proceeds of approximately \$41.7 million.

## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

The 2019 Notes will mature on April 30, 2019 and may be redeemed in whole or in part at the Company's option at any time or from time to time on or after April 30, 2015, upon not less than 30 days nor more than 60 days written notice by mail prior to the date fixed for redemption thereof, at a redemption price of 100% of the outstanding principal amount thereof plus accrued and unpaid interest payments otherwise payable for the then-current quarterly interest period accrued to but not including the date fixed for redemption. The 2019 Notes bear interest at a rate of 7.00% per year payable quarterly on January 30, April 30, July 30 and October 30 of each year, commencing on July 30, 2012.

The 2019 Notes will be our direct unsecured obligations and will rank: (i) *pari passu* with the Company's other outstanding and future senior unsecured indebtedness, including without limitation, the Convertible Senior Notes; (ii) senior to any of the Company's future indebtedness that expressly provides it is subordinated to the 2019 Notes; (iii) effectively subordinated to all the Company's existing and future secured indebtedness (including indebtedness that is initially unsecured to which the Company subsequently grants security), to the extent of the value of the assets securing such indebtedness, including without limitation, borrowings under the Company's credit facilities; (iv) structurally subordinated to all existing and future indebtedness and other obligations of any of our subsidiaries, including without limitation, the indebtedness of HT II and HT III and any borrowings under the Company's revolving senior secured credit facilities.

## **Table of Contents**

The Indenture, as supplemented by the First Supplemental Indenture, contains certain covenants including covenants requiring the Company to comply with (regardless of whether it is subject to) the asset coverage requirements set forth in Section 18(a)(1)(A) as modified by Section 61(a)(1) of the 1940 Act, to comply with the restrictions on dividends, distributions and purchase of capital stock set forth in Section 18(a)(1)(B) as modified by Section 61(a)(1) of the 1940 Act, and to provide financial information to the holders of the 2019 Notes and the Trustee if the Company should no longer be subject to the reporting requirements under the Securities Exchange Act of 1934. These covenants are subject to important limitations and exceptions that are described in the Indenture, as supplemented by the First Supplemental Indenture. The Indenture provides for customary events of default and further provides that the Trustee or the holders of 25% in aggregate principal amount of the outstanding 2019 Notes in a series may declare such 2019 Notes immediately due and payable upon the occurrence of any event of default after expiration of any applicable grace period.

The 2019 Notes were sold pursuant to an underwriting agreement dated April 11, 2012 among the Company and Stifel, Nicolaus & Company, Incorporated, as representative of the several underwriters named in the underwriting agreement. The Company granted the underwriters an option to purchase up to an additional \$6.45 million in aggregate principal amount of the 2019 Notes to cover over-allotments, if any. The transaction closed on April 17, 2012.

### *Dividend Declaration*

On April 30, 2012 the Board of Directors increased the quarterly dividend by \$0.01, or approximately 4%, and declared a cash dividend of \$0.24 per share that will be payable on May 25, 2012 to shareholders of record as of May 18, 2012. This dividend represents the Company's twenty-seventh consecutive dividend declaration since its initial public offering, bringing the total cumulative dividend declared to date to \$7.16 per share.

### *Portfolio Company Developments*

In April 2012, the Company sold its equity investment in portfolio company Annie's, Inc. In connection with the sale, the Company expects to realize a net gain of approximately \$2.3-\$2.4 million, representing an internal rate of return of approximately 28.0% on the Company's total investments in Annie's, Inc.

In April 2012, the Company's portfolio company NEXX Systems, Inc, reached a definitive agreement to be acquired by Tokyo Electron. In connection with the sale, the Company expects to realize a net gain of approximately \$5.2 million for the sale of its warrant and equity investments in the second quarter.

In April 2012, the Company received full repayment of its \$24.2 million term loan with Pacira Pharmaceuticals, Inc., its \$5.6 million term loan with PolyMedix, Inc. and its \$8.5 million in term loan investments with other portfolio companies.

In April 2012, the Company transferred the listing of its common stock from the NASDAQ Global Select Market to the New York Stock Exchange (the NYSE) and began trading its common stock on the NYSE on April 30, 2012 under its ticker symbol HTGC.

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

***Forward-Looking Statements***

The matters discussed in this report, as well as in future oral and written statements by management of Hercules Technology Growth Capital, Inc., that are forward-looking statements are based on current management expectations that involve substantial risks and uncertainties which could cause actual results to differ materially from the results expressed in, or implied by, these forward-looking statements. Forward-looking statements relate to future events or our future financial performance. We generally identify forward-looking statements by terminology such as may, will, should, expects, plans, anticipates, could, intends, target, projects, contemplates, believes, estimates, pre the negative of these terms or other similar words. Important assumptions include our ability to originate new investments, achieve certain margins and levels of profitability, the availability of additional capital, and the ability to maintain certain debt to asset ratios. In light of these and other uncertainties, the inclusion of a projection or forward-looking statement in this report should not be regarded as a representation by us that our plans or objectives will be achieved. The forward-looking statements contained in this report include statements as to:

our future operating results;

our business prospects and the prospects of our prospective portfolio companies;

the impact of investments that we expect to make;

the impact of a protracted decline in the liquidity of credit markets on our business;

our informal relationships with third parties including in the venture capital industry;

the expected market for venture capital investments and our addressable market;

the dependence of our future success on the general economy and its impact on the industries in which we invest;

our ability to access debt markets and equity markets;

the ability of our portfolio companies to achieve their objectives;

our expected financings and investments;

our regulatory structure and tax status;

our ability to operate as a BDC, a SBIC and a RIC;

the adequacy of our cash resources and working capital;

the timing of cash flows, if any, from the operations of our portfolio companies;

the timing, form and amount of any dividend distributions;

the impact of fluctuations in interest rates on our business;

the valuation of any investments in portfolio companies, particularly those having no liquid trading market; and

our ability to recover unrealized losses.



## **Table of Contents**

For a discussion of factors that could cause our actual results to differ from forward-looking statements contained in this report, please see the discussion under Item 1A **Risk Factors** of Part II of this quarterly report on Form 10-Q as well as Item 1A **Risk Factors** of our annual report on Form 10-K. You should not place undue reliance on these forward-looking statements. The forward-looking statements made in this report relate only to events as of the date on which the statements are made. We undertake no obligation to update any forward-looking statement to reflect events or circumstances occurring after the date of this report.

The following discussion should be read in conjunction with our consolidated financial statements and related notes and other financial information appearing elsewhere in this report. In addition to historical information, the following discussion and other parts of this report contain forward-looking information that involves risks and uncertainties. Our actual results could differ materially from those anticipated by such forward-looking information due to the factors discussed under Item 1A **Risk Factors** of Part II of this quarterly report on Form 10-Q, Item 1A **Risk Factors** of our annual report on Form 10-K, and **Forward-Looking Statements** of this Item 2.

### ***Overview***

We are a specialty finance firm providing customized loans to public and private technology-related companies, including clean technology, life science and select lower middle market technology companies at all stages of development. We primarily finance privately-held companies backed by leading venture capital and private equity firms, and also may finance certain publicly-traded companies that lack access to public capital or are sensitive to equity ownership dilution. We source our investments through our principal office located in Silicon Valley, as well as through additional offices in Boston, MA, Boulder, CO, and McLean, VA.

Our goal is to be the leading structured debt financing provider of choice for venture capital and private equity backed technology-related companies requiring sophisticated and customized financing solutions. Our strategy is to evaluate and invest in a broad range of technology-related companies including clean technology, life science and select lower middle market technology companies and to offer a full suite of growth capital products up and down the capital structure. We invest primarily in structured debt with warrants and, to a lesser extent, in senior debt and equity investments. We use the term **structured debt with warrants** to refer to any debt investment, such as a senior or subordinated secured loan, that is coupled with an equity component, including warrants, options or rights to purchase common or preferred stock. Our structured debt with warrants investments will typically be secured by some or all of the assets of the portfolio companies.

Our investment objective is to maximize our portfolio total return by generating current income from our debt investments and capital appreciation from our equity-related investments. Our primary business objectives are to increase our net income, net operating income and net asset value by investing in structured debt with warrants and equity of venture capital and private equity backed technology-related companies with attractive current yields and the potential for equity appreciation and realized gains. Our structured debt investments typically include warrants or other equity interests, giving us the potential to realize equity-like returns on a portion of our investments. Our equity ownership in our portfolio companies may represent a controlling interest. In some cases, we receive the right to make additional equity investments in our portfolio companies in connection with future equity financing rounds. Capital that we provide directly to venture capital and private equity backed technology-related companies is generally used for growth and general working capital purposes as well as in select cases for acquisitions or recapitalizations.

We are an internally managed, non-diversified closed-end investment company that has elected to be regulated as a business development company under the 1940 Act. As a business development company, we are required to comply with certain regulatory requirements. For instance, we generally have to invest at least 70% of our total assets in **qualifying assets**, including securities of private U.S. companies, cash, cash equivalents, and high-quality debt investments that mature in one year or less.

From incorporation through December 31, 2005, we were taxed as a corporation under Subchapter C of the Internal Revenue Code, or the Code. As of January 1, 2006, we have elected to be treated for federal income tax purposes as a regulated investment company, or a RIC, under Subchapter M of the Code. Pursuant to this election, we generally will not have to pay corporate-level taxes on any income that we distribute to our stockholders. However, such an election and qualification to be treated as a RIC requires that we comply with certain requirements contained in Subchapter M of the Code. For example, a RIC must meet certain requirements, including source-of income, asset diversification and income distribution requirements. The income source requirement mandates that we receive 90% or more of our income from qualified earnings, typically referred to as **good income**. Qualified earnings may exclude such income as management fees received in connection with our SBIC or other potential outside managed funds and certain other fees.

---

**Table of Contents**

Our portfolio is comprised of, and we anticipate that our portfolio will continue to be comprised of, investments primarily in technology-related companies at various stages of their development. Consistent with regulatory requirements, we invest primarily in United States based companies and to a lesser extent in foreign companies. Our investing emphasis has been primarily on private companies following or in connection with a subsequent institutional round of equity financing, which we refer to as expansion-stage companies and private companies in later rounds of financing and certain public companies, which we refer to as established-stage companies and select lower middle market technology companies. We have focused our investment activities in private companies following or in connection with the first institutional round of financing, which we refer to as emerging-growth companies.

***Portfolio and Investment Activity***

The total value of our investment portfolio was \$694.5 million at March 31, 2012 as compared to \$652.9 million at December 31, 2011.

During the three month period ended March 31, 2012 we made debt and equity commitments to new and existing portfolio companies, including restructured loans, totaling \$101.3 million. Debt commitments for the quarter ended March 31, 2012 included commitments of approximately \$42.6 million to six new portfolio companies and \$46.8 million to five existing companies. Equity commitments for the quarter ended March 31, 2012 included commitments of approximately \$9.6 million to one new portfolio company and \$2.3 million to two existing companies.

During the three month period ended March 31, 2011 we made debt commitments to new and existing portfolio companies, including restructured loans, totaling \$97.5 million. Debt commitments for the quarter ended March 31, 2012 included commitments of approximately \$50.0 million to three new portfolio companies and \$47.5 million to three existing companies.

During the three-month periods ended March 31, 2012 and 2011, we funded investments in debt securities, totaling approximately \$62.9 million and \$85.5 million, respectively. During the three-month periods ended March 31, 2012 and 2011, we funded equity investments of approximately \$2.1 million and \$500,000 respectively. During the three-month period ended March 31, 2012, the Company converted approximately \$356,000 of debt to equity in one portfolio company. In addition, in December 2011, Hercules entered into an agreement to acquire shares of Facebook, Inc. common stock for approximately \$9.6 million through a secondary marketplace. The investments were subject to a Facebook, Inc. right of first refusal, which expired thirty days after the date of investment. At December 31, 2011 these assets were held as Other Assets. In February 2012, Hercules was notified that Facebook Inc. had not exercised its repurchase right with respect to any of the shares and had executed all documents necessary to fully transfer the ownership of the shares to Hercules. Accordingly, during the quarter ended March 31, 2012, the investment in Facebook, Inc. was transferred from Other Assets to Investments.

At March 31, 2012, we had unfunded contractual commitments of approximately \$125.4 million to 24 new and existing companies. Approximately \$40.1 million of these unfunded origination activity commitments are dependent upon the portfolio company reaching certain milestones before the Hercules debt commitment becomes available.

These commitments will be subject to the same underwriting and ongoing portfolio maintenance as the on-balance sheet financial instruments that we hold. Since these commitments may expire without being drawn, unfunded commitments do not necessarily represent future cash requirements. In addition, we have approximately \$59.3 million of non-binding term sheets outstanding to eight new and existing companies at March 31, 2012. Non-binding outstanding term sheets are subject to completion of our due diligence and final approval process, as well as the negotiation of definitive documentation with the prospective portfolio companies. Not all non-binding term sheets are expected to close and do not necessarily represent future cash requirements.

The fair value of the loan portfolio at March 31, 2012 was approximately \$614.6 million, compared to a fair value of approximately \$396.6 million at March 31, 2011. The fair value of the equity portfolio at March 31, 2012 and 2011 was approximately \$47.9 million and \$27.0 million, respectively. The fair value of our warrant portfolio at March 31, 2012 and 2011 was approximately \$32.0 million and \$21.5 million, respectively.

We receive payments in our loan portfolio based on scheduled amortization of the outstanding balances. In addition, we receive repayments of some of our loans prior to their scheduled maturity date. The frequency or volume of these repayments may fluctuate significantly from period to period. During the three-month period ended March 31, 2012, we received approximately \$35.5 million of principal repayments, including normal principal amortization repayments of approximately \$19.0 million, and early repayments and working line of credit pay-downs of approximately \$16.5 million. During the quarter ended March 31, 2012, we restructured our debt investments in one portfolio company for approximately \$22.8 million and converted \$356,000 of debt to equity.



**Table of Contents**

Total portfolio investment activity as of March 31, 2012 (unaudited) and for the year ended December 31, 2011 is as follows:

| (in millions)   | March 31, 2012 | December 31, 2011 |
|---|----------------|-------------------|
| Beginning Portfolio   | \$ 652.9       | \$ 472.0          |
| Purchase of debt investments  | 62.9           | 433.4             |
| Equity Investments  | 2.1            | 1.9               |
| Sale of Investments   | (4.4)          | (18.5)            |
| Principal payments received on investments                                      | (19.0)         | (65.2)            |
| Early pay-offs and recoveries   | (16.5)         | (182.1)           |
| Accretion of loan discounts and paid-in-kind principal                          | 4.1            | 6.6               |
| Net change in unrealized depreciation in investments                            | 2.7            | 4.8               |
| Net change in unrealized appreciation (depreciation) in Citigroup participation | 0.1            | (0.2)             |
| Conversion of Debt and Other Assets to Equity                                   | 9.6            | 0.2               |
| Restructure fundings  |                | 16.1              |
| Restructure payoffs   |                | (16.1)            |
| Ending Portfolio  | \$ 694.5       | \$ 652.9          |

The following table shows the fair value of our portfolio of investments by asset class as of March 31, 2012 (unaudited) and December 31, 2011 (excluding unearned income).

| (in thousands)                    | March 31, 2012            |                               | December 31, 2011         |                               |
|-----------------------------------|---------------------------|-------------------------------|---------------------------|-------------------------------|
|                                   | Investments at Fair Value | Percentage of Total Portfolio | Investments at Fair Value | Percentage of Total Portfolio |
| Senior secured debt with warrants | \$ 552,415                | 79.5%                         | \$ 482,268                | 73.9%                         |
| Senior secured debt               | 94,186                    | 13.6%                         | 133,544                   | 20.4%                         |
| Preferred stock                   | 27,250                    | 3.9%                          | 30,181                    | 4.6%                          |
| Common Stock                      | 20,613                    | 3.0%                          | 6,877                     | 1.1%                          |
|                                   | \$ 694,464                | 100.0%                        | \$ 652,870                | 100.0%                        |

A summary of our investment portfolio at value by geographic location is as follows:

| (in thousands) | March 31, 2012            |                               | December 31, 2011         |                               |
|----------------|---------------------------|-------------------------------|---------------------------|-------------------------------|
|                | Investments at Fair Value | Percentage of Total Portfolio | Investments at Fair Value | Percentage of Total Portfolio |
| United States  | \$ 681,345                | 98.1%                         | \$ 634,736                | 97.2%                         |
| England        | 7,771                     | 1.1%                          | 8,266                     | 1.3%                          |
| Iceland        | 5,198                     | 0.8%                          | 4,970                     | 0.7%                          |
| Ireland        | 150                       | 0.0%                          | 3,842                     | 0.6%                          |
| Canada         |                           | 0.0%                          | 672                       | 0.1%                          |
| Israel         |                           | 0.0%                          | 384                       | 0.1%                          |
|                | \$ 694,464                | 100.0%                        | \$ 652,870                | 100.0%                        |

Our portfolio companies are primarily privately held expansion-and established-stage companies in the drug discovery, internet consumer and business services, clean technology, drug delivery, media/content/info, software, specialty pharmaceuticals, healthcare services, communications and networking, information services, consumer and business products, therapeutic, medical device and equipment, semiconductors, surgical devices, biotechnology tools, diagnostic, and electronics and computer hardware industry sectors. These sectors are characterized by high

margins, high growth rates, consolidation and product and market extension opportunities. Value is often vested in intangible assets and intellectual property.

**Table of Contents**

The largest portfolio companies vary as new loans are recorded and loans pay off. Loan revenue, consisting of interest, fees, and recognition of gains on equity interests, can fluctuate dramatically when a loan is paid off or a related equity interest is sold. Revenue recognition in any given year can be highly concentrated among several portfolio companies. As of both March 31, 2012 and December 31, 2011, our ten largest portfolio companies represented approximately 37.9% of the total fair value of our investments in portfolio companies. At both March 31, 2012 and December 31, 2011, we had seven investments that represented 5% or more of our net assets. At March 31, 2012, we had four equity investments representing approximately 59.2% of the total fair value of our equity investments, and each represented 5% or more of the total fair value of our equity investments. At December 31, 2011, we had three equity investments which represented approximately 48.0 % of the total fair value of our equity investments, and each represented 5% or more of the total fair value of such investments.

As of March 31, 2012, approximately 52.7% of the fair value of our portfolio was composed of investments in four industries: 19.8% was composed of investments in the drug discovery and development industry, 12.7% was composed of investments in the internet consumer and business services industry; 11.8% was composed of investments in the clean technology industry and 8.4% was composed of investments in the drug delivery industry.

As of March 31, 2012, over 99% of our debt investments were in a senior secured first lien position, and more than 91.1% of the debt investment portfolio was priced at floating interest rates or floating interest rates with a Prime or LIBOR based interest rate floor. Our investments in senior secured debt with warrants have equity enhancement features, typically in the form of warrants or other equity-related securities designed to provide us with an opportunity for capital appreciation. Our warrant coverage generally ranges from 3% to 20% of the principal amount invested in a portfolio company, with a strike price equal to the most recent equity financing round at the time of issuance. As of March 31, 2012, we held warrants in 110 portfolio companies, with a fair value of approximately \$32.0 million. The fair value of the warrant portfolio has increased by approximately 6.4% as compared to the fair value of \$30.0 million at December 31, 2011. These warrant holdings would require us to invest approximately \$72.4 million to exercise such warrants.

Warrants may appreciate or depreciate in value depending largely upon the underlying portfolio company's performance and overall market conditions. Of the warrants which have monetized since inception, we have realized warrant gain multiples in the range of approximately 1.04x to 8.74x based on the historical rate of return on our investments. However, our current warrants may not appreciate in value and, in fact, may decline in value. Accordingly, we may not be able to realize gains from our warrant interests. The value of our senior secured debt (without warrants) at March 31, 2012 was approximately \$94.2 million compared to approximately \$133.5 million at December 31, 2011. The increase in 2011 was primarily attributable to two new investments in lower middle market technology companies, which typically do not have equity enhancement features.

As required by the 1940 Act, we classify our investments by level of control. Control investments are defined in the 1940 Act as investments in those companies that we are deemed to control. Generally, under the 1940 Act, we are deemed to control a company in which we have invested if we own 25% or more of the voting securities of such company or have greater than 50% representation on its board. Affiliate investments are investments in those companies that are affiliated companies of us, as defined in the 1940 Act, which are not control investments. We are deemed to be an affiliate of a company in which we have invested if we own 5% or more but less than 25% of the voting securities of such company. Non-control/ non-affiliate investments are investments that are neither control investments nor affiliate investments.

**Table of Contents**

The following table summarizes our realized and unrealized gain and loss and changes in our unrealized appreciation and depreciation on control and affiliate investments for the three months ended March 31, 2012 and March 31, 2011:

(in thousands)

| Portfolio Company            | Type                 | March 31, 2012               |                   |   |   |                      |
|------------------------------|----------------------|------------------------------|-------------------|---|---|----------------------|
|                              |                      | Fair Value at March 31, 2012 | Investment Income | Unrealized (Depreciation) /Appreciation | Reversal of Unrealized (Depreciation) /Appreciation | Realized Gain/(Loss) |
| MaxVision Holding, LLC.      | Control              | \$ 675                       | \$ 13             | \$ 26                                   | \$  | \$                   |
| E-Band Communications, Corp. | Affiliate investment | 1,094                        | 6                 | 1,076                                   |   |                      |
| <b>Total</b>                 |                      | \$ 1,769                     | \$ 19             | \$ 1,102                                | \$  | \$                   |

(in thousands)

| Portfolio Company            | Type                 | March 31, 2011               |                   |   |   |                      |
|------------------------------|----------------------|------------------------------|-------------------|---|---|----------------------|
|                              |                      | Fair Value at March 31, 2011 | Investment Income | Unrealized (Depreciation) /Appreciation | Reversal of Unrealized (Depreciation) /Appreciation | Realized Gain/(Loss) |
| E-Band Communications, Corp. | Affiliate investment | \$ 2,032                     | \$                | \$ (1,037)                              | \$  | \$                   |
| <b>Total</b>                 |                      | \$ 2,032                     | \$                | \$ (1,037)                              | \$  | \$                   |

The following table shows the fair value of our portfolio by industry sector at March 31, 2012 (unaudited) and December 31, 2011:

| (in thousands)                        | March 31, 2012            |                               | December 31, 2011         |                               |
|---------------------------------------|---------------------------|-------------------------------|---------------------------|-------------------------------|
|                                       | Investments at Fair Value | Percentage of Total Portfolio | Investments at Fair Value | Percentage of Total Portfolio |
| Drug Discovery & Development          | \$ 137,364                | 19.8%                         | \$ 131,428                | 20.1%                         |
| Internet Consumer & Business Services | 88,094                    | 12.7%                         | 117,542                   | 18.0%                         |
| Clean Tech                            | 81,938                    | 11.8%                         | 64,587                    | 9.9%                          |
| Drug Delivery                         | 58,006                    | 8.4%                          | 62,665                    | 9.6%                          |
| Media/Content/Info                    | 49,518                    | 7.1%                          | 38,476                    | 5.9%                          |
| Software                              | 43,788                    | 6.3%                          | 27,850                    | 4.3%                          |
| Specialty Pharma                      | 38,783                    | 5.6%                          | 39,384                    | 6.0%                          |
| Healthcare Services, Other            | 36,605                    | 5.3%                          |                           | 0.0%                          |
| Communications & Networking           | 33,896                    | 4.9%                          | 28,618                    | 4.4%                          |
| Information Services                  | 32,827                    | 4.7%                          | 45,850                    | 7.0%                          |
| Consumer & Business Products          | 18,977                    | 2.7%                          | 4,186                     | 0.6%                          |
| Therapeutic                           | 18,479                    | 2.7%                          | 35,911                    | 5.5%                          |
| Medical Device & Equipment            | 14,190                    | 2.0%                          |                           | 0.0%                          |
| Semiconductors                        | 13,473                    | 1.9%                          | 9,733                     | 1.5%                          |
| Surgical Devices                      | 12,484                    | 1.8%                          | 11,566                    | 1.8%                          |
| Biotechnology Tools                   | 8,173                     | 1.2%                          | 18,693                    | 2.9%                          |
| Diagnostic                            | 7,082                     | 1.0%                          | 15,158                    | 2.3%                          |
| Electronics & Computer Hardware       | 787                       | 0.1%                          | 1,223                     | 0.2%                          |
| <b>Total</b>                          | \$ 694,464                | 100.0%                        | \$ 652,870                | 100.0%                        |

## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

During the three months ended March 31, 2012, we recognized net realized gains of approximately \$2.9 million on the portfolio. We recorded approximately \$2.2 million and \$1.3 million of realized gains from the sale of equity in BARRX Medical, Inc. and Aegerion Pharmaceuticals, Inc., respectively. These gains were partially offset by realized losses of approximately \$460,000 from the sale of our common stock in two public portfolio companies and due to the complete write off of warrants in one private portfolio company that had a cost basis of approximately \$355,000.

During the three-months ended March 31, 2011, we recognized net realized gains of approximately \$9.6 million from the sale of common stock in our public portfolio companies. During the three months ended March 31, 2011, we recognized realized losses of approximately \$5.2 million from equity, loan, and warrant investments in portfolio companies that have been liquidated.



**Table of Contents**

We use an investment grading system, which grades each debt investment on a scale of 1 to 5, to characterize and monitor our expected level of risk on the debt investments in our portfolio with 1 being the highest quality. The following table shows the distribution of our outstanding debt investments on the 1 to 5 investment grading scale at fair value as of March 31, 2012 (unaudited) and December 31, 2011, respectively.

| (in thousands)            | March 31, 2012            |                               | December 31, 2011         |                               |
|---------------------------|---------------------------|-------------------------------|---------------------------|-------------------------------|
|                           | Investments at Fair Value | Percentage of Total Portfolio | Investments at Fair Value | Percentage of Total Portfolio |
| <b>Investment Grading</b> |                           |                               |                           |                               |
| 1                         | \$ 124,786                | 20.3%                         | \$ 104,516                | 17.8%                         |
| 2                         | 349,858                   | 56.9%                         | 403,114                   | 68.8%                         |
| 3                         | 129,211                   | 21.0%                         | 70,388                    | 12.0%                         |
| 4                         | 10,094                    | 1.7%                          | 6,722                     | 1.2%                          |
| 5                         | 675                       | 0.1%                          | 1,027                     | 0.2%                          |
|                           | \$ 614,624                | 100.0%                        | \$ 585,767                | 100.0%                        |

As of March 31, 2012, our investments had a weighted average investment grading of 2.08 as compared to 2.01 at December 31, 2011. The downgrade in investment grading is primarily attributable to seven companies being downgraded from a 2 to a 3 and one company being downgraded from a 3 to a 4, partially offset by one company upgraded from a 3 to a 2 and a complete payoff of a rated 4 company as of March 31, 2012. Our policy is to lower the grading on our portfolio companies as they approach the point in time when they will require additional equity capital. Additionally, we may downgrade our portfolio companies if they are not meeting our financing criteria and their respective business plans. Various companies in our portfolio will require additional funding in the near term or have not met their business plans and have therefore been downgraded until their funding is complete or their operations improve. At March 31, 2012, 43 portfolio companies that were graded 2, 17 portfolio companies were graded 3, two portfolio companies were graded 4, and one portfolio company was graded 5 as compared to 43 portfolio companies that were graded 2, 12 portfolio companies that were graded 3, two portfolio companies that were grade 4, and two portfolio companies that were graded 5 at December 31, 2011.

At March 31, 2012, there was one portfolio company on non-accrual status with a fair value of \$675,000. There was one portfolio company on non-accrual status as of December 31, 2011 with a fair value of approximately \$1.0 million.

The effective yield on our debt investments for the three month periods ended March 31, 2012 and 2011 was 14.6% and 18.1%, respectively. This yield was lower period over period due to fewer fee accelerations attributed to early payoffs and one-time events during the current quarter as compared to the prior year. The effective yield excluding payoffs on our debt investments for the three month periods ended March 31, 2012 and 2011 was 13.7% and 15.9%, respectively. The decline in rate is due primarily to the repayments of higher yielding investments over the course of the year which existed during the prior period.

The overall weighted average yield to maturity of our loan investments was approximately 13.4% and 12.6% at March 31, 2012 and December 31, 2011. The weighted average yield to maturity is computed using the interest rates in effect at the inception of each of the loans, and includes amortization of the loan facility fees, commitment fees and market premiums or discounts over the expected life of the debt investments, weighted by their respective costs when averaged and based on the assumption that all contractual loan commitments have been fully funded and held to maturity.

We generate revenue in the form of interest income, primarily from our investments in debt securities, and commitment and facility fees. Fees generated in connection with our debt investments are recognized over the life of the loan or, in some cases, recognized as earned. In addition, we generate revenue in the form of capital gains, if any, on warrants or other equity-related securities that we acquire from our portfolio companies. Our investments generally range from \$1.0 million to \$25.0 million. Our debt investments have a term of between two and seven years and typically bear interest at a rate ranging from Prime to approximately 14.0 % as of March 31, 2012. In addition to the cash yields received on our loans, in some instances, our loans may also include any of the following: end-of-term payments, exit fees, balloon payment fees, commitment fees, success fees, PIK provisions or prepayment fees which may be required to be included in income prior to receipt.

Loan origination and commitment fees received in full at the inception of a loan are deferred and amortized into fee income as an enhancement to the related loan's yield over the contractual life of the loan. We recognize nonrecurring fees amortized over the remaining term of the loan commencing in the quarter relating to specific loan modifications. Loan exit fees to be paid at the termination of the loan are accreted into interest income over the contractual life of the loan. We had approximately \$3.1 million and \$4.5 million of



**Table of Contents**

unamortized fees at March 31, 2012 and December 31, 2011, respectively, and approximately \$5.4 million and \$4.4 million in exit fees receivable at March 31, 2012 and December 31, 2011, respectively. We recognize nonrecurring fees amortized over the remaining term of the loan relating to specific loan modifications. Certain fees may still be recognized as one-time fees, including prepayment penalties, fees related to select covenant default waiver fees and acceleration of previously deferred loan fees and original issue discount (OID) related to early loan pay-off or material modification of the specific debt outstanding.

We have loans in our portfolio that contain a PIK provision. The PIK interest, computed at the contractual rate specified in each loan agreement, is added to the principal balance of the loan and recorded as interest income. To maintain our status as a RIC, this non-cash source of income must be paid out to stockholders in the form of dividends even though we have not yet collected the cash. Amounts necessary to pay these dividends may come from available cash or the liquidation of certain investments. We recorded approximately \$298,000 and \$556,000 in PIK income in the three month periods ended March 31, 2012 and 2011. In certain investment transactions, we may provide advisory services. For services that are separately identifiable and external evidence exists to substantiate fair value, income is recognized as earned, which is generally when the investment transaction closes. We had no income from advisory services in the three month period ended March 31, 2012.

In some cases, we collateralize our investments by obtaining a first priority security interest in a portfolio company's assets, which may include their intellectual property. In other cases, we may obtain a negative pledge covering a company's intellectual property.

At March 31, 2012, approximately 65.7% of our portfolio company loans were secured by a first priority security in all of the assets of the portfolio company, 33.5% of the loans were to portfolio companies that were prohibited from pledging or encumbering their intellectual property and 0.8% of portfolio company loans had an equipment only lien.

Interest on debt securities is generally payable monthly, with amortization of principal typically occurring over the term of the security for emerging-growth, expansion-stage and established-stage companies. In addition, certain loans may include an interest-only period ranging from three to eighteen months for emerging-growth and expansion-stage companies and longer for established-stage companies. In limited instances in which we choose to defer amortization of the loan for a period of time from the date of the initial investment, the principal amount of the debt securities and any accrued but unpaid interest become due at the maturity date.

**Results of Operations***Comparison of the three month periods ended March 31, 2012 and 2011***Investment Income**

Total investment income in the first quarter of 2012 was approximately \$22.4 million compared to approximately \$19.2 million in the first quarter of 2011. Interest income for the three month periods ended March 31, 2012 and 2011, totaled approximately \$20.3 million and \$16.5 million, respectively. The increase in interest income is attributable to an increase of loan interest income and back end interest income of approximately \$3.2 million and \$1.3 million, partially offset by decreases in default interest income and PIK interest income of approximately \$324,000 and \$258,000, respectively. Income from commitment, facility and loan related fees for the three month periods ended March 31, 2012 and 2011, totaled approximately \$2.1 million and \$2.7 million, respectively. The decrease in income from commitment, facility and loan related fees is primarily the result of a decrease in one time fees of approximately \$585,000 and a decrease in amendment revenue of approximately \$384,000 partially offset by an increase in facility fees of approximately \$220,000.

The following table shows the PIK-related activity for the three months ended March 31, 2012 and 2011, at cost:

| (in thousands)                             | Three Months Ended |                 |
|--|--------------------|-----------------|
|  | March 31,          |                 |
|  | 2012               | 2011            |
| Beginning PIK loan balance                 | \$ 2,041           | \$ 3,955        |
| PIK interest capitalized during the period | 280                | 909             |
| Payments received from PIK loans           |                    | (1,733)         |
| <b>Ending PIK loan balance</b>             | <b>\$ 2,321</b>    | <b>\$ 3,131</b> |

## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

The decrease in payments received from PIK loans during the three months March 31, 2012 is due to \$1.5 million of PIK collected in conjunction with the sale of our investment in Infologix, Inc. in the first quarter of 2011.

In certain investment transactions, we may provide advisory services. For services that are separately identifiable and external evidence exists to substantiate fair value, income is recognized as earned, which is generally when the investment transaction closes. We had no income from advisory services in the three month period ended March 31, 2012.

**Table of Contents*****Operating Expenses***

Operating expenses, which are comprised of interest and fees, general and administrative and employee compensation, totaled approximately \$11.0 million and \$9.3 million during the three month periods ended March 31, 2012 and 2011, respectively.

Interest and fees totaled approximately \$5.0 million and \$3.2 million during the three-month periods ended March 31, 2012 and 2011, respectively. The increase is primarily attributed to \$1.3 million of interest and fee expenses during the three month period ended March 31, 2012, respectively, related to the \$75.0 million of Convertible Senior Notes issued on April 15, 2011. Additionally, we incurred approximately \$271,000 of non cash interest expense during the three month period ended March 31, 2012 attributed to the accretion of the fair value of the conversion feature on the Convertible Senior Notes. Additionally, we recognized an acceleration of approximately \$457,000 of unamortized fees in connection with the pay down of \$24.3 million SBA debentures in February 2012. We had a weighted average cost of debt comprised of interest and fees of approximately 6.8% at March 31, 2012, as compared to 7.7% during the first quarter of 2011. The decrease was primarily attributed to the decline in the weighted average cost of debt on outstanding SBA debentures at 5.8% in the first quarter of 2012 versus 7.3% in the first quarter of 2011.

General and administrative expenses include legal fees, consulting fees, accounting fees, printer fees, insurance premiums, rent, workout and various other expenses. Expenses decreased to \$1.8 million from \$2.2 million for the three month periods ended March 31, 2012 and 2011, respectively, primarily due to decreases of approximately \$191,000 and \$134,000 in auditing fees and workout related expenses, respectively.

Employee compensation and benefits totaled approximately \$3.4 million and \$3.3 million during the three month periods ended March 31, 2012, and 2011, respectively. We expect to continue to hire to meet our portfolio growth. Stock-based compensation totaled approximately \$826,000 and \$721,000 during the three month periods ended March 31, 2012 and 2011, respectively. These increases were due primarily to the expense on restricted stock grants issued in the first quarter of 2012. See Financial Condition, Liquidity, and Capital Resources for disclosure of additional expenses.

***Net Investment Income Before Investment Gains and Losses***

Net investment income per share was \$0.24 for the quarter ended March 31, 2012 compared to \$0.23 per share in the quarter ended March 31, 2011, based on 47,018 and 42,737 weighted average shares outstanding, respectively. Net investment income before investment gains and losses for the three month periods ended March 31, 2012 and 2011, totaled approximately \$11.4 million and \$9.8 million, respectively. The changes are made up of the items described above under Investment Income and Operating Expenses.

***Net Investment Realized Gains and Losses and Unrealized Appreciation and Depreciation***

Realized gains or losses are measured by the difference between the net proceeds from the repayment or sale and the cost basis of the investment without regard to unrealized appreciation or depreciation previously recognized, and includes investments charged off during the period, net of recoveries. Net change in unrealized appreciation or depreciation primarily reflects the change in portfolio investment values during the reporting period, including the reversal of previously recorded unrealized appreciation or depreciation when gains or losses are realized.

During the three months ended March 31, 2012, we recognized net realized gains of approximately \$2.9 million on the portfolio. We recorded approximately \$2.2 million and \$1.3 million of realized gains from the sale of equity in BARRX Medical, Inc. and Aegerion Pharmaceuticals, Inc., respectively. These gains were partially offset by realized losses of approximately \$460,000 from the sale of our common stock in two public portfolio companies and due to the complete write off of warrants in one private portfolio company that had a cost basis of approximately \$355,000.

A summary of realized gains and losses for the three month periods ended March 31, 2012 and 2011 is as follows:

| (in thousands)  | Three Months Ended<br>March 31, |          |
|-----------------|---------------------------------|----------|
|                 | 2012                            | 2011     |
| Realized gains  | \$ 3,690                        | \$ 9,599 |
| Realized losses | (813)                           | (5,229)  |

|                             |          |          |
|-----------------------------|----------|----------|
| Net realized gains (losses) | \$ 2,877 | \$ 4,370 |
|-----------------------------|----------|----------|

**Table of Contents**

The net unrealized appreciation and depreciation of our investments is based on fair value of each investment determined in good faith by our Board of Directors. This net unrealized appreciation was primarily comprised of increases in the fair value of our portfolio companies due to positive company performance and market conditions.

The following table itemizes the change in net unrealized appreciation/depreciation of investments for the three month periods ended March 31, 2012 and 2011:

| (in thousands)  | Three Months Ended<br>March 31, |                |
|---|---------------------------------|----------------|
|   | 2012<br>Amount                  | 2011<br>Amount |
| Gross unrealized appreciation on portfolio investments                  | \$ 19,330                       | \$ 6,340       |
| Gross unrealized depreciation on portfolio investments                  | (12,502)                        | (17,889)       |
| Reversal of prior period net unrealized appreciation upon a realization | (4,508)                         | (9,446)        |
| Reversal of prior period net unrealized depreciation upon a realization | 429                             | 5,606          |
| Citigroup Warrant Participation   | 104                             | 37             |
| Net unrealized appreciation (depreciation) on portfolio investments     | \$ 2,853                        | \$ (15,352)    |

During the three-month period ended March 31, 2012, we recorded approximately \$2.8 million of net unrealized appreciation from our loans, warrant and equity investments. Approximately \$2.7 million and \$1.6 million is attributed to net unrealized appreciation on equity and warrants, respectively, due to enterprise valuation appreciation for various portfolio companies, offset by approximately \$1.5 million net unrealized depreciation on our debt investments related to fluctuations in current market interest rates.

Included in this amount is unrealized depreciation of approximately \$3.5 million attributable to the reversal of prior period net unrealized appreciation upon being realized as a gain and approximately \$1.1 million in unrealized depreciation attributable to the exercise of warrants to equity. As of March 31, 2012, the net unrealized depreciation recognized by us was increased by approximately \$104,000 due to the warrant participation agreement with Citigroup. For a more detailed discussion of the warrant participation agreement, see the discussion set forth under Note 4 to the Consolidated Financial Statements.

During the same periods ending March 31, 2011 net unrealized depreciation totaled approximately \$11.4 million, \$2.1 million and \$1.8 million from equity, warrant and loan investments, respectively.

**Income and Excise Taxes**

We account for income taxes in accordance with the provisions of ASC 740, Income Taxes, which requires that deferred income taxes be determined based upon the estimated future tax effects of differences between the financial statement and tax basis of assets and liabilities given the provisions of the enacted tax law. Valuation allowances are used to reduce deferred tax assets to the amount likely to be realized.

**Net Increase in Net Assets Resulting from Operations and Change in Net Assets per Share**

For the three months ended March 31, 2012, the net increase in net assets resulting from operations totaled approximately \$17.1 million. For the three months ended March 31, 2011, the net decrease in net assets resulting from operations totaled approximately \$1.2 million. These changes are made up of the items previously described.

Basic and fully diluted net change in net assets per common share for the three month period ended March 31, 2012 was \$0.36 as compared to basic and fully diluted change in net assets per common share of \$(0.03) for the three month period ended March 31, 2011.

---

**Table of Contents**

***Financial Condition, Liquidity, and Capital Resources***

Our liquidity and capital resources are derived from our credit facilities, SBA debentures, Convertible Senior Notes and cash flows from operations, including investment sales and repayments, and income earned. Our primary use of funds from operations includes investments in portfolio companies and payments of fees and other operating expenses we incur. We have used, and expect to continue to use, our credit facilities, SBA debentures and the proceeds from the rotation of our portfolio and from public and private offerings of securities to finance our investment objectives. We may raise additional equity or debt capital through both registered offerings off a shelf registration and private offerings of securities, by securitizing a portion of our investments or borrowing from the SBA through our SBIC subsidiaries, among other sources.

At March 31, 2012, we had \$75.0 million of Convertible Senior Notes payable and approximately \$200.7 million SBA debentures payable. We had no borrowings outstanding under the Wells Facility and Union Bank Facility.

During the three months ended March 31, 2012, our operating activities used \$17.7 million of cash and cash equivalents, compared to \$24.8 million provided during the three months ended March 31, 2011. The \$42.5 million decrease in cash provided by operating activities resulted primarily from a reduction of principal payments received on investments of approximately \$50.5 million during the quarter ended March 31, 2012. During the three months ended March 31, 2012, our financing activities provided \$1.7 million of cash, compared to \$15.6 million used during the three months ended March 31, 2011. This \$17.3 million increase in cash provided by financing activities was primarily attributed to net proceeds from the issuance of common stock of \$47.2 million, offset by the repayments of borrowings of approximately \$34.8 million and by cash dividend payments of \$10.7 million.

As of March 31, 2012, net assets totaled \$485.4 million, with a net asset value per share of \$9.76. We intend to generate additional cash primarily from cash flows from operations, including income earned from investments in our portfolio companies and, to a lesser extent, from the temporary investment of cash in other high-quality debt investments that mature in one year or less as well as from future borrowings as required to meet our lending activities. Our primary use of funds will be investments in portfolio companies and cash distributions to holders of our common stock.

In January 2012, we completed a follow-on public offering of 5.0 million shares of common stock for proceeds of approximately \$48.05 million, before deducting offering expenses, to us. Additionally, we expect to raise additional capital to support our future growth through future equity offerings, issuances of senior securities and/or future borrowings, to the extent permitted by the 1940 Act. To the extent we determine to raise additional equity through an offering of our common stock at a price below net asset value, existing investors will experience dilution. During our 2011 Annual Shareholder Meeting held on June 1, 2011, our stockholders authorized us, with the approval of our Board of Directors, to sell up to 20% of our outstanding common stock at a price below our then current net asset value per share and to offer and issue debt with warrants or debt convertible into shares of our common stock at an exercise or conversion price that will not be less than the fair market value per share but may be below the then current net asset value per share. At our Annual Meeting of Stockholders scheduled for May 30, 2012, or any adjournment thereof, we will again seek to obtain such shareholder authorization. There can be no assurance that these capital resources will be available.

As required by the 1940 Act, our asset coverage must be at least 200% after each issuance of senior securities. As of March 31, 2012 our asset coverage ratio under our regulatory requirements as a business development company was 1,009.1%, excluding our SBA debentures as a result of our exemptive order from the SEC which allows us to exclude all SBA leverage from our asset coverage ratio. Total leverage when including our SBA debentures was 274.5% at March 31, 2012. As a result of the SEC exemptive order, our ratio of total assets on a consolidated basis to outstanding indebtedness may be less than 200%, which while providing increased investment flexibility, also may increase our exposure to risks associated with leverage.



**Table of Contents**

At March 31, 2012 (unaudited) and December 31, 2011, we had the following borrowing capacity and outstanding amounts:

| (in thousands)                          | March 31, 2012    |                               | December 31, 2011 |                               |
|---|-------------------|-------------------------------|-------------------|-------------------------------|
|   | Total Available   | Carrying Value <sup>(1)</sup> | Total Available   | Carrying Value <sup>(1)</sup> |
| Union Bank Facility                     | \$ 55,000         | \$                            | \$ 55,000         | \$                            |
| Wells Facility                          | 75,000            |                               | 75,000            | 10,187                        |
| Convertible Senior Notes <sup>(2)</sup> | 75,000            | 70,624                        | 75,000            | 70,353                        |
| SBA Debentures <sup>(3)</sup>           | 225,000           | 200,750                       | 225,000           | 225,000                       |
| <b>Total</b>                            | <b>\$ 430,000</b> | <b>\$ 271,374</b>             | <b>\$ 430,000</b> | <b>\$ 305,540</b>             |

<sup>(1)</sup> Except for the Convertible Senior Notes, all carrying values are the same as the principal amount outstanding.

<sup>(2)</sup> Represents the aggregate principal amount outstanding of the Convertible Senior Notes less the unaccreted discount initially recorded upon issuance of the Convertible Senior Notes. The total unaccreted discount for the Convertible Senior Notes was \$4,376 at March 31, 2012.

<sup>(3)</sup> In February 2012, we repaid \$24.3 million of SBA debentures under HT II, priced at approximately 6.63%, including annual fees. In April 2012, we submitted a request to the SBA to borrow the \$24.3 million under a new capital commitment under HT III, subject to SBA approval. There can be no assurances that the SBA will approve our new capital commitment request, what the pricing will be or that we will draw on any possible commitment.

On September 27, 2006, HT II received a license and on May 26, 2010 HT III received a license to operate as SBICs under the SBIC program and are able to borrow funds from the SBA against eligible investments. As of March 31, 2012, all required contributed capital from the Company has been invested into HT II and HT III. We are the sole limited partner of HT II and HT III and HTM is the general partner. HTM is our wholly-owned subsidiary. If HT II or HT III fails to comply with applicable SBA regulations, the SBA could, depending on the severity of the violation, limit or prohibit HT II's or HT III's use of debentures, declare outstanding debentures immediately due and payable, and/or limit HT II or HT III from making new investments. In addition, HT II or HT III may also be limited in their ability to make distributions to us if they do not have sufficient capital in accordance with SBA regulations. Such actions by the SBA would, in turn, negatively affect us because HT II and HT III are our wholly owned subsidiaries. HT II and HT III were in compliance with the terms of the SBIC's leverage as of March 31, 2012 as a result of having sufficient capital as defined under the SBA regulations. HT II and HT III hold approximately \$198.4 million and \$170.3 million in assets, respectively, and accounted for approximately 19.5% and 16.7% of our total assets prior to consolidation at March 31, 2012.

With our net investment of \$75.0 million in HT II as of March 31, 2012, HT II has the capacity to issue a total of \$125.0 million of SBA guaranteed debentures, of which \$100.7 million was outstanding at March 31, 2012. As of March 31, 2012, the maximum statutory limit on the dollar amount of outstanding SBA guaranteed debentures issued by a single SBIC is \$150.0 million, subject to periodic adjustments by the SBA. As of March 31, 2012, HT II has paid the SBA commitment fees of approximately \$1.5 million. As of March 31, 2012, we held investments in HT II in 54 companies with a fair value of approximately \$188.1 million, accounting for approximately 27.1% of our total portfolio at March 31, 2012.

As of March 31, 2012, HT III had the potential to borrow up to \$100.0 million of SBA-guaranteed debentures under the SBIC program. With our net investment of \$50.0 million in HT III as of March 31, 2012, HT III has the capacity to issue a total of \$100.0 million of SBA guaranteed debentures, subject to SBA approval, of which \$100.0 million was outstanding at March 31, 2012. As of March 31, 2012, HT III has paid the SBA commitment fees of approximately \$1.0 million. As of March 31, 2012, we held investments in HT III in 25 companies with a fair value of approximately \$129.0 million accounting for approximately 18.6% of our total portfolio at March 31, 2012.

**Table of Contents**

(in thousands)

| Issuance/Pooling Date       | Maturity Date     | Interest Rate <sup>(1)</sup> | March 31, 2012    | December 31, 2011 |
|-----------------------------|-------------------|------------------------------|-------------------|-------------------|
| <b>SBA Debentures:</b>      |                   |                              |                   |                   |
| September 26, 2007          | September 1, 2017 | 6.43%                        | \$ 12,000         | \$ 12,000         |
| March 26, 2008              | March 1, 2018     | 6.38%                        | 47,550            | 58,050            |
| September 24, 2008          | September 1, 2018 | 6.63%                        |                   | 13,750            |
| March 25, 2009              | March 1, 2019     | 5.53%                        | 18,400            | 18,400            |
| September 23, 2009          | September 1, 2019 | 4.64%                        | 3,400             | 3,400             |
| September 22, 2010          | September 1, 2020 | 3.62%                        | 6,500             | 6,500             |
| September 22, 2010          | September 1, 2020 | 3.50%                        | 22,900            | 22,900            |
| March 29, 2011              | March 1, 2021     | 4.37%                        | 28,750            | 28,750            |
| September 21, 2011          | September 1, 2021 | 3.16%                        | 25,000            | 25,000            |
| March 21, 2012              | March 1, 2022     | 3.05%                        | 11,250            | 11,250            |
| March 21, 2012              | March 1, 2022     | 3.28%                        | 25,000            | 25,000            |
| <b>Total SBA Debentures</b> |                   |                              | <b>\$ 200,750</b> | <b>\$ 225,000</b> |

<sup>(1)</sup> Interest rate includes annual charge

As of March 31, 2012, the maximum statutory limit on the dollar amount of combined outstanding SBA guaranteed debentures is \$225.0 million, subject to periodic adjustments by the SBA. In the aggregate, at March 31, 2012 there was \$200.7 million principal amount of indebtedness outstanding incurred by our SBIC subsidiaries and we intend to seek an additional \$24.3 million under HT III, which will bring us to the maximum statutory limit on the dollar amount of SBA guaranteed debentures under the SBIC program.

We believe that our current cash and cash equivalents, cash generated from operations, and funds available from the credit facilities will be sufficient to meet our working capital and capital expenditure commitments for at least the next 12 months.

**Commitments**

In the normal course of business, we are party to financial instruments with off-balance sheet risk. These consist primarily of unfunded commitments to extend credit, in the form of loans, to our portfolio companies. Unfunded commitments to provide funds to portfolio companies are not reflected on our balance sheet. Our unfunded commitments may be significant from time to time. As of March 31, 2012, we had unfunded commitments of approximately \$125.4 million. Approximately \$40.1 million of these unfunded debt commitments are dependent upon the portfolio company reaching certain milestones before the debt commitment becomes available. These commitments will be subject to the same underwriting and ongoing portfolio maintenance as are the on-balance sheet financial instruments that we hold. Since these commitments may expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. Closed commitments generally fund 70-80% of the committed amount in aggregate over the life of the commitment. We intend to use cash flow from normal and early principal repayments, SBA debentures, our Wells Facility, our Union Bank Facility and the proceeds from our Convertible Senior Notes to fund these commitments. However, there can be no assurance that we will have sufficient capital available to fund these commitments as they come due.

In addition, we had approximately \$59.3 million of non-binding term sheets outstanding to eight new and existing companies, which generally convert to contractual commitments within approximately 45 to 60 days of signing. Non-binding outstanding term sheets are subject to completion of our due diligence and final approval process, as well as the negotiation of definitive documentation with the prospective portfolio companies. Not all non-binding term sheets are expected to close and do not necessarily represent future cash requirements.

**Contractual Obligations**

The following table shows our contractual obligations as of March 31, 2012:

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

| Contractual Obligations <sup>(1)(2)</sup>  | Payments due by period<br>(in thousands) |                     |                 |                  |                   |
|--|--|---------------------|-----------------|------------------|-------------------|
|  | Total                                    | Less than<br>1 year | 1 - 3<br>years  | 3 - 5<br>years   | After 5<br>years  |
| Borrowings <sup>(3)(4)</sup>               | \$ 271,374                               | \$                  | \$              | \$ 70,624        | \$ 200,750        |
| Operating Lease Obligations <sup>(5)</sup> | 8,186                                    | 1,248               | 2,288           | 2,538            | 2,112             |
| <b>Total</b>                               | <b>\$ 279,560</b>                        | <b>\$ 1,248</b>     | <b>\$ 2,288</b> | <b>\$ 73,162</b> | <b>\$ 202,862</b> |

- (1) Excludes commitments to extend credit to our portfolio companies.
- (2) We also have a warrant participation agreement with Citigroup. See Note 4 to our consolidated financial statements.
- (3) Includes borrowings under the SBA debentures. There were no outstanding borrowings under the Wells Facility or Union Bank Facility at March 31, 2012.
- (4) Except for the Convertible Senior Notes, all carrying values are the same as the principal amount outstanding. The aggregate principal amount outstanding of the Convertible Senior Notes less the unaccreted discount initially recorded upon issuance of the Convertible Senior Notes was \$4,376 at March 31, 2012.
- (5) Long-term facility leases.

---

## **Table of Contents**

We and our executives and directors are covered by Directors and Officers Insurance, with the directors and officers being indemnified by us to the maximum extent permitted by Maryland law subject to the restrictions in the 1940 Act.

### ***Borrowings***

#### ***Long-term SBA Debentures***

On September 27, 2006, HT II received a license to operate as a SBIC under the SBIC program and is able to borrow funds from the SBA against eligible investments and regulatory capital. Under the Small Business Investment Company Act and current SBA policy applicable to SBICs, a SBIC can have outstanding at any time SBA guaranteed debentures up to twice the amount of its regulatory capital. As of March 31, 2012, the maximum statutory limit on the dollar amount of outstanding SBA guaranteed debentures issued by a single SBIC is \$150.0 million, subject to periodic adjustments by the SBA. HT II has a total of \$100.7 million of SBA guaranteed debentures outstanding as of March 31, 2012 and has paid the SBA commitment fees of approximately \$1.5 million. As of March 31, 2012, the Company held investments in HT II in 54 companies with a fair value of approximately \$188.1 million, accounting for approximately 27.1% of our total portfolio at March 31, 2012.

On May 26, 2010, HT III received a license to operate as a SBIC under the SBIC program and is able to borrow funds from the SBA against eligible investments and additional contributions to regulatory capital. With our net investment of \$50.0 million in HT III as of March 31, 2012, HT III has the capacity to issue a total of \$100.0 million of SBA guaranteed debentures, subject to SBA approval, of which \$100.0 million was outstanding as of March 31, 2012. As of March 31, 2012, HT III has paid commitment fees of approximately \$1.0 million. As of March 31, 2012, we held investments in HT III in 25 companies with a fair value of approximately \$129.0 million accounting for approximately 18.6% of our total portfolio at March 31, 2012.

There is no assurance that HT II or HT III will be able to draw up to the maximum limit available under the SBIC program.

SBICs are designed to stimulate the flow of private equity capital to eligible small businesses. Under present SBA regulations, eligible small businesses include businesses that have a tangible net worth not exceeding \$18.0 million and have average annual fully taxed net income not exceeding \$6.0 million for the two most recent fiscal years. In addition, SBICs must devote 25.0% of its investment activity to smaller concerns as defined by the SBA. A smaller concern is one that has a tangible net worth not exceeding \$6.0 million and has average annual fully taxed net income not exceeding \$2.0 million for the two most recent fiscal years. SBA regulations also provide alternative size standard criteria to determine eligibility, which depend on the industry in which the business is engaged and are based on such factors as the number of employees and gross sales. According to SBA regulations, SBICs may make long-term loans to small businesses, invest in the equity securities of such businesses and provide them with consulting and advisory services. Through its wholly-owned subsidiaries HT II and HT III, we plan to provide long-term loans to qualifying small businesses, and in connection therewith, make equity investments.

HT II and HT III are periodically examined and audited by the SBA's staff to determine their compliance with SBA regulations. If HT II or HT III fails to comply with applicable SBA regulations, the SBA could, depending on the severity of the violation, limit or prohibit HT II's or HT III's use of debentures, declare outstanding debentures immediately due and payable, and/or limit HT II or HT III from making new investments. In addition, HT II or HT III may also be limited in their ability to make distributions to us if they do not have sufficient capital in accordance with SBA regulations. Such actions by the SBA would, in turn, negatively affect us because HT II and III are our wholly owned subsidiaries. HT II and HT III were in compliance with the terms of the SBIC's leverage as of March 31, 2012 as a result of having sufficient capital as defined under the SBA regulations.

The rates of borrowings under various draws from the SBA beginning in April 2007 are set semiannually in March and September and range from 2.77% to 5.73%. Interest payments on SBA debentures are payable semi-annually. There are no principal payments required on these issues prior to maturity and no prepayment penalties. Debentures under the SBA generally mature ten years after being borrowed. Based on the initial draw down date of April 2007, the initial maturity of SBA debentures will occur in April 2017. In addition, the SBA charges a fee that is set annually, depending on the Federal fiscal year the leverage commitment was delegated by the SBA, regardless of the date that the leverage was drawn by the SBIC. The annual fees related to HT II debentures that pooled on September 22, 2010 were 0.406% and 0.285%, depending upon the year in which the underlying commitment was closed. The annual fees related to HT III debentures that pooled on March 21, 2012 were 0.285% and 0.515% depending upon the year in which the underlying commitment was closed. The annual fees on other debentures have been set at 0.906%. The average amount of debentures outstanding for the quarter ended March 31, 2012 for HT II was approximately \$115.4 million with an average interest rate of approximately 6.0%. The average amount of debentures outstanding for the quarter ended March 31, 2012 for HT III was approximately \$100.0 million with an average interest rate of approximately 2.9%.

In January 2011, we repaid \$25.0 million of SBA debentures under HT II, priced at approximately 6.63%, including annual fees. In February 2011, we submitted a request to the SBA to borrow \$25.0 million under a new capital commitment and in April 2011, the SBA approved a \$25.0

Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

million dollar commitment for HT III bringing the total available borrowings to \$225.0 million, of which \$125.0 million was available in HT II and \$100.0 million was available in HT III.

---

## **Table of Contents**

In February 2012, we repaid \$24.3 million of SBA debentures under HT II, priced at 6.63%, including annual fees. In April 2012, we submitted a request to the SBA to borrow the \$24.3 million under a new capital commitment under HT III, subject to SBA approval. There can be no assurances that the SBA will approve our new capital commitment request, what the pricing will be or that we will draw on any possible commitment.

As of March 31, 2012, the maximum statutory limit on the dollar amount of combined outstanding SBA guaranteed debentures is \$225.0 million, subject to periodic adjustments by the SBA. In the aggregate, at March 31, 2012 there was \$200.7 million principal amount of indebtedness outstanding incurred by our SBIC subsidiaries and we intend to seek an additional \$24.3 million under HT III, which will bring us to the maximum statutory limit on the dollar amount of SBA guaranteed debentures under the SBIC program.

### ***Wells Facility***

In August 2008, we entered into a \$50.0 million two-year revolving senior secured credit facility with Wells Fargo Capital Finance (the Wells Facility). On June 20, 2011, we renewed the Wells Facility. Under this three-year senior secured facility, Wells Fargo Capital Finance has made commitments of \$75.0 million. The facility contains an accordion feature, in which we can increase the credit line up to an aggregate of \$300.0 million, funded by additional lenders and with the agreement of Wells Fargo Capital Finance and subject to other customary conditions. We expect to continue discussions with various other potential lenders to join the new facility; however, there can be no assurances that additional lenders will join the Wells Facility.

Borrowings under the Wells Facility will generally bear interest at a rate per annum equal to LIBOR plus 3.50%, with a floor of 5.00% and an advance rate of 50% against eligible loans. The Wells Facility is secured by loans in the borrowing base. The Wells Facility requires the monthly payment of a non-use fee of 0.3% for each payment date on or before September 1, 2011. The monthly payment of a non-use fee thereafter shall depend on the average balance that was outstanding on a scale between 0.0% and 0.75%. For the three-month period ended March 31, 2012, this non-use fee was approximately \$137,000. On June 20, 2011 we paid an additional \$1.1 million in structuring fees in connection with the Wells Facility which is being amortized through June 2014. In January 2012, we repaid the entire principal balance outstanding as of December 31, 2011 under the Wells Facility of approximately \$10.2 million. At March 31, 2012, there were no borrowings outstanding under the Wells Facility.

The Wells Facility includes various financial and operating covenants applicable to us and our subsidiaries, in addition to those applicable to Hercules Funding II, LLC. These covenants require us to maintain certain financial ratios and a minimum tangible net worth in an amount, when added to outstanding subordinated indebtedness, that is in excess of \$314.0 million plus 90% of the cumulative amount of equity raised after March 31, 2011. In addition, the tangible net worth covenant will increase by 90 cents on the dollar for every dollar of equity capital that we subsequently raise. As of March 31, 2012, the minimum tangible net worth covenant has increased to \$357.2 million as a result of the January 2012 follow-on public offering of 5.0 million shares of common stock for proceeds of approximately \$48.05 million. The Wells Facility provides for customary events of default, including, but not limited to, payment defaults, breach of representations or covenants, bankruptcy events and change of control. We were in compliance with all covenants at March 31, 2012.

### ***Union Bank Facility***

On February 10, 2010, we entered a \$20.0 million one-year revolving senior secured credit facility with Union Bank (the Union Bank Facility). On November 2, 2011, we renewed and amended the Union Bank Facility and added a new lender under the Union Bank Facility. Union Bank and RBC Capital Markets have made commitments of \$30.0 million and \$25.0 million, respectively. The Union Bank Facility contains an accordion feature, in which we can increase the credit line up to an aggregate of \$150.0 million, funded by additional lenders and with the agreement of Union Bank and subject to other customary conditions. We expect to continue discussions with various other potential lenders to join the new facility; however, there can be no assurances that additional lenders will join the Union Bank Facility.

Borrowings under the Union Bank Facility will generally bear interest at a rate per annum equal to LIBOR plus 2.25% with a floor of 4.0%. The Union Bank Facility requires the payment of a non-use fee of 0.50% annually. For the three-month period ended March 31, 2012, this non-use fee was approximately \$70,000. The Union Bank Facility is collateralized by debt investments in our portfolio companies, and includes an advance rate equal to 50.0% of eligible loans placed in the collateral pool. The Union Bank Facility generally requires payment of interest on a monthly basis. All outstanding principal is due upon maturity. At March 31, 2012, there were no borrowings outstanding on this facility.

The Union Bank Facility requires various financial and operating covenants. These covenants require us to maintain certain financial ratios and a minimum tangible net worth in an amount, when added to outstanding subordinated indebtedness, that is in excess of \$314.0 million plus 90% of the amount of net cash proceeds received from the sale of common stock after March 31, 2011. As of March 31, 2012, the minimum tangible net worth covenant has increased to \$356.5 million as a result of the January 2012 follow-on public offering of 5.0 million shares of common stock

## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

for net proceeds of approximately \$47.2 million. The Union Bank Facility will mature on November 2, 2014, approximately three years from the date of issuance, revolving through the first 24 months with a term out provision for the remaining 12 months. Union Bank Facility also provides for customary events of default, including, but not limited to, payment defaults, breach of representations or covenants, bankruptcy events and change of control. On March 30, 2012 the Company entered into an amendment to the Union Bank Facility which permitted the Company to issue additional senior notes relating to our offer and sale of \$43.0 million aggregate principal amount of 7.00% senior notes due 2019 (the 2019 Notes ). The offering of the 2019 Notes closed on April 17, 2012. We were in compliance with all covenants at March 31, 2012.

**Table of Contents****Convertible Senior Notes**

In April 2011, we issued \$75.0 million in aggregate principal amount of 6.00% convertible senior notes (the *Convertible Senior Notes*) due 2016. As of March 31, 2012, the carrying value of the *Convertible Senior Notes*, comprised of the aggregate principal amount outstanding less the unaccreted discount initially recorded upon issuance of the *Convertible Senior Notes*, is approximately \$70.6 million.

The *Convertible Senior Notes* mature on April 15, 2016 (the *Maturity Date*), unless previously converted or repurchased in accordance with their terms. The *Convertible Senior Notes* bear interest at a rate of 6.00% per year payable semiannually in arrears on April 15 and October 15 of each year, commencing on October 15, 2011. The *Convertible Senior Notes* are our senior unsecured obligations and rank senior in right of payment to our existing and future indebtedness that is expressly subordinated in right of payment to the *Convertible Senior Notes*; equal in right of payment to our existing and future unsecured indebtedness that is not so subordinated; effectively junior in right of payment to any of our secured indebtedness (including unsecured indebtedness that we later secure) to the extent of the value of the assets securing such indebtedness; and structurally junior to all existing and future indebtedness (including trade payables) incurred by our subsidiaries, financing vehicles or similar facilities.

Prior to the close of business on the business day immediately preceding October 15, 2015, holders may convert their *Convertible Senior Notes* only under certain circumstances set forth in the Indenture. On or after October 15, 2015 until the close of business on the scheduled trading day immediately preceding the *Maturity Date*, holders may convert their *Convertible Senior Notes* at any time. Upon conversion, we will pay or deliver, as the case may be, at our election, cash, shares of its common stock or a combination of cash and shares of its common stock. The conversion rate will initially be 84.0972 shares of common stock per \$1,000 principal amount of *Convertible Senior Notes* (equivalent to an initial conversion price of approximately \$11.89 per share of common stock). The conversion rate will be subject to adjustment in some events but will not be adjusted for any accrued and unpaid interest. In addition, if certain corporate events occur prior to the *Maturity Date*, the conversion rate will be increased for converting holders.

We may not redeem the *Convertible Senior Notes* prior to maturity. No sinking fund is provided for the *Convertible Senior Notes*. In addition, if certain corporate events occur, holders of the *Convertible Senior Notes* may require us to repurchase for cash all or part of their *Convertible Senior Notes* at a repurchase price equal to 100% of the principal amount of the *Convertible Senior Notes* to be repurchased, plus accrued and unpaid interest through, but excluding, the required repurchase date.

In accounting for the *Convertible Senior Notes*, we estimated that the values of the debt and the embedded conversion feature of the *Convertible Senior Notes* were approximately 92.8% and 7.2%, respectively. The original issue discount of 7.2% attributable to the conversion feature of the *Convertible Senior Notes* has initially been recorded in *capital in excess of par value* in the consolidated statement of assets and liabilities. As a result, we record interest expense comprised of both stated interest expense as well as accretion of the original issue discount resulting in an estimated effective interest rate of approximately 7.9%.

As of March 31, 2012, the components of the carrying value of the *Convertible Senior Notes* were as follows:

| (in thousands)                            | As of March 31, 2012 |
|---|----------------------|
| Principal amount of debt                  | \$ 75,000            |
| Original issue discount, net of accretion | (4,376)              |
| <b>Carrying value of debt</b>             | <b>\$ 70,624</b>     |

For the three months ended March 31, 2012, the components of interest expense, fees and cash paid for interest expense for the *Convertible Senior Notes* were as follows:

| (in thousands)                       | Three Months Ended<br>March 31, 2012 |
|--------------------------------------|--------------------------------------|
| Stated interest expense              | \$ 1,125                             |
| Accretion of original issue discount | 271                                  |
| Amortization of debt issuance cost   | 144                                  |



## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

|                                 |    |       |
|---------------------------------|----|-------|
| Total interest expense and fees | \$ | 1,540 |
| Cash paid for interest expense  | \$ |       |

As of March 31, 2012, we are in compliance with the terms of the indentures governing the Convertible Senior Notes. See Note 4 to our consolidated financial statements for more detail on the Convertible Senior Notes.

**Table of Contents***Citibank Credit Facility*

We, through Hercules Funding Trust I, an affiliated statutory trust, had a securitized credit facility (the Citibank Credit Facility) with Citigroup Global Markets Realty Corp. which expired under normal terms. During the first quarter of 2009, we paid off all principal and interest owed under the Citibank Credit Facility. Citigroup has an equity participation right through a warrant participation agreement on the pool of loans and warrants collateralized under the Citibank Credit Facility. Pursuant to the warrant participation agreement, we granted to Citigroup a 10% participation in all warrants held as collateral. However, no additional warrants were included in collateral subsequent to the facility amendment on May 2, 2007. As a result, Citigroup is entitled to 10% of the realized gains on the warrants until the realized gains paid to Citigroup pursuant to the agreement equal \$3,750,000 (the Maximum Participation Limit). The obligations under the warrant participation agreement continue even after the Citibank Credit Facility is terminated until the Maximum Participation Limit has been reached. The value of their participation right on unrealized gains in the related equity investments was approximately \$611,000 as of March 31, 2012 and is included in accrued liabilities. There can be no assurances that the unrealized appreciation of the warrants will not be higher or lower in future periods due to fluctuations in the value of the warrants, thereby increasing or reducing the effect on the cost of borrowing. Since inception of the agreement, we have paid Citigroup approximately \$1.1 million under the warrant participation agreement thereby reducing its realized gains by this amount. We will continue to pay Citigroup under the warrant participation agreement until the Maximum Participation Limit is reached or the warrants expire. Warrants subject to the Citigroup participation agreement are set to expire between April 2012 and January 2017.

*Outstanding Borrowings*

At March 31, 2012 (unaudited) and December 31, 2011, we had the following borrowing capacity and outstanding borrowings:

| (in thousands)                          | March 31, 2012    |                               | December 31, 2011 |                               |
|---|-------------------|-------------------------------|-------------------|-------------------------------|
|   | Total Available   | Carrying Value <sup>(1)</sup> | Total Available   | Carrying Value <sup>(1)</sup> |
| Union Bank Facility                     | \$ 55,000         | \$                            | \$ 55,000         | \$                            |
| Wells Facility                          | 75,000            |                               | 75,000            | 10,187                        |
| Convertible Senior Notes <sup>(2)</sup> | 75,000            | 70,624                        | 75,000            | 70,353                        |
| SBA Debentures <sup>(3)</sup>           | 225,000           | 200,750                       | 225,000           | 225,000                       |
| <b>Total</b>                            | <b>\$ 430,000</b> | <b>\$ 271,374</b>             | <b>\$ 430,000</b> | <b>\$ 305,540</b>             |

<sup>(1)</sup> Except for the Convertible Senior Notes, all carrying values are the same as the principal amount outstanding.

<sup>(2)</sup> Represents the aggregate principal amount outstanding of the Convertible Senior Notes less the unaccreted discount initially recorded upon issuance of the Convertible Senior Notes. The total unaccreted discount for the Convertible Senior Notes was \$4,376 at March 31, 2012.

<sup>(3)</sup> In February 2012, we repaid \$24.3 million of SBA debentures under HT II, priced at approximately 6.63%, including annual fees. In April 2012, we submitted a request to the SBA to borrow the \$24.3 million under a new capital commitment under HT III, subject to SBA approval. There can be no assurances that the SBA will approve our new capital commitment request, what or the pricing will be or that we will draw on any possible commitment.

**Table of Contents****Dividends**

The following table summarizes our dividends declared and paid or to be paid on all shares, including restricted stock, to date:

| <b>Date Declared</b> | <b>Record Date</b> | <b>Payment Date</b> | <b>Amount Per Share</b> |
|----------------------|--------------------|---------------------|-------------------------|
| October 27, 2005     | November 1, 2005   | November 17, 2005   | \$ 0.03                 |
| December 9, 2005     | January 6, 2006    | January 27, 2006    | 0.30                    |
| April 3, 2006        | April 10, 2006     | May 5, 2006         | 0.30                    |
| July 19, 2006        | July 31, 2006      | August 28, 2006     | 0.30                    |
| October 16, 2006     | November 6, 2006   | December 1, 2006    | 0.30                    |
| February 7, 2007     | February 19, 2007  | March 19, 2007      | 0.30                    |
| May 3, 2007          | May 16, 2007       | June 18, 2007       | 0.30                    |
| August 2, 2007       | August 16, 2007    | September 17, 2007  | 0.30                    |
| November 1, 2007     | November 16, 2007  | December 17, 2007   | 0.30                    |
| February 7, 2008     | February 15, 2008  | March 17, 2008      | 0.30                    |
| May 8, 2008          | May 16, 2008       | June 16, 2008       | 0.34                    |
| August 7, 2008       | August 15, 2008    | September 19, 2008  | 0.34                    |
| November 6, 2008     | November 14, 2008  | December 15, 2008   | 0.34                    |
| February 12, 2009    | February 23, 2009  | March 30, 2009      | 0.32*                   |
| May 7, 2009          | May 15, 2009       | June 15, 2009       | 0.30                    |
| August 6, 2009       | August 14, 2009    | September 14, 2009  | 0.30                    |
| October 15, 2009     | October 20, 2009   | November 23, 2009   | 0.30                    |
| December 16, 2009    | December 24, 2009  | December 30, 2009   | 0.04                    |
| February 11, 2010    | February 19, 2010  | March 19, 2010      | 0.20                    |
| May 3, 2010          | May 12, 2010       | June 18, 2010       | 0.20                    |
| August 2, 2010       | August 12, 2010    | September 17, 2010  | 0.20                    |
| November 4, 2010     | November 10, 2010  | December 17, 2010   | 0.20                    |
| March 1, 2011        | March 10, 2011     | March 24, 2011      | 0.22                    |
| May 5, 2011          | May 11, 2011       | June 23, 2011       | 0.22                    |
| August 4, 2011       | August 15, 2011    | September 15, 2011  | 0.22                    |
| November 3, 2011     | November 14, 2011  | November 29, 2011   | 0.22                    |
| February 27, 2012    | March 12, 2012     | March 15, 2012      | 0.23                    |
| April 30, 2012       | May 18, 2012       | May 25, 2012        | 0.24                    |
|                      |                    |                     | \$ 7.16                 |

\* Dividend paid in cash and stock.

On April 30, 2012 the Board of Directors increased the quarterly dividend by \$0.01, or approximately 4%, and declared a cash dividend of \$0.24 per share to be paid on May 25, 2012 to shareholders of record as of May 18, 2012. This dividend represents the Company's twenty-seventh consecutive quarterly dividend declaration since its initial public offering, and will bring the total cumulative dividend declared to date to \$7.16 per share.

---

## **Table of Contents**

Our Board of Directors maintains a variable dividend policy with the objective of distributing four quarterly distributions in an amount that approximates 90 - 100% of our taxable quarterly income or potential annual income for a particular year. In addition, at the end of the year, we may also pay an additional special dividend or fifth dividend, such that we may distribute approximately all of our annual taxable income in the year it was earned, while maintaining the option to spill over our excess taxable income.

Distributions in excess of our current and accumulated earnings and profits would generally be treated first as a return of capital to the extent of the stockholder's tax basis, and any remaining distributions would be treated as a capital gain. The determination of the tax attributes of our distributions is made annually as of the end of our fiscal year based upon our taxable income for the full year and distributions paid for the full year, therefore a determination made on a quarterly basis may not be representative of the tax attributes of our 2012 distributions to stockholders. If we had determined the tax attributes of our distributions year-to-date as of March 31, 2012, approximately 98% would be from ordinary income and spillover earnings from 2011, and 2% would be a return of capital.

Each year a statement on Form 1099-DIV identifying the source of the distribution (i.e., paid from ordinary income, paid from net capital gains on the sale of securities, and/or a return of paid-in-capital surplus which is a nontaxable distribution) is mailed to our stockholders. To the extent our taxable earnings fall below the total amount of our distributions for that fiscal year, a portion of those distributions may be deemed a tax return of capital to our stockholders.

We operate to qualify to be taxed as a RIC under the Code. Generally, a RIC is entitled to deduct dividends it pays to its shareholders from its income to determine taxable income. Taxable income includes our taxable interest, dividend and fee income, as well as taxable net capital gains. Taxable income generally differs from net income for financial reporting purposes due to temporary and permanent differences in the recognition of income and expenses, and generally excludes net unrealized appreciation or depreciation, as gains or losses are not included in taxable income until they are realized. In addition, gains realized for financial reporting purposes may differ from gains included in taxable income as a result of our election to recognize gains using installment sale treatment, which generally results in the deferment of gains for tax purposes until notes or other amounts, including amounts held in escrow, received as consideration from the sale of investments are collected in cash. Taxable income includes non-cash income, such as changes in accrued and reinvested interest and dividends, which includes contractual payment-in-kind interest, and the amortization of discounts and fees. Cash collections of income resulting from contractual PIK interest or the amortization of discounts and fees generally occur upon the repayment of the loans or debt securities that include such items. Non-cash taxable income is reduced by non-cash expenses, such as realized losses and depreciation and amortization expense.

We intend to distribute quarterly dividends to our stockholders. In order to avoid certain excise taxes imposed on RICs, we currently intend to distribute during each calendar year an amount at least equal to the sum of (1) 98% of our ordinary income for the calendar year, (2) 98.2% of our capital gains in excess of capital losses for the one year period ending on October 31 of the calendar year, and (3) any ordinary income and net capital gains for the preceding year that were not distributed during such year. We will not be subject to excise taxes on amounts on which we are required to pay corporate income tax (such as retained net capital gains). In order to obtain the tax benefits applicable to RICs, we will be required to distribute to our stockholders with respect to each taxable year at least 90% of our ordinary income and realized net short-term capital gains in excess of realized net long-term capital losses.

We can offer no assurance that we will achieve results that will permit the payment of any cash distributions and, if we issue senior securities, we will be prohibited from making distributions if doing so causes us to fail to maintain the asset coverage ratios stipulated by the 1940 Act or if distributions are limited by the terms of any of our borrowings. See Regulation.

We maintain an opt-out dividend reinvestment plan for our common stockholders. As a result, if we declare a dividend, cash dividends will be automatically reinvested in additional shares of our common stock unless the stockholder specifically opts out of the dividend reinvestment plan and chooses to receive cash dividends. See Dividend Reinvestment Plan.

Our ability to make distributions will be limited by the asset coverage requirements under the 1940 Act.

### ***Critical Accounting Policies***

The preparation of consolidated financial statements in conformity with U.S. generally accepted accounting principles ( GAAP ) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, and disclosure of contingent assets and liabilities at the date of the consolidated financial statements, and revenues and expenses during the period reported. On an ongoing basis, our management evaluates its estimates and assumptions, which are based on historical experience and on various other assumptions that we believe to be reasonable under the circumstances. Actual results could differ from those estimates. Changes in our estimates and assumptions could materially impact our results of operations and financial condition.

**Valuation of Portfolio Investments.** The most significant estimate inherent in the preparation of our consolidated financial statements is the valuation of investments and the related amounts of unrealized appreciation and depreciation of investments recorded.

---

**Table of Contents**

Our investments are carried at fair value in accordance with the 1940 Act and Accounting Standards Codification ( ASC ) topic 820 Fair Value Measurements and Disclosures (formerly known as SFAS No. 157, Fair Value Measurements). At March 31, 2012, approximately 91.0% of the Company's total assets represented investments in portfolio companies that are valued at fair value by the Board of Directors. Value, as defined in Section 2(a)(41) of the 1940 Act, is (i) the market price for those securities for which a market quotation is readily available and (ii) for all other securities and assets, fair value is as determined in good faith by the Board of Directors. Our debt securities are primarily invested in equity sponsored technology-related companies including life science, clean technology and select lower middle market technology companies. Given the nature of lending to these types of businesses, our investments in these portfolio companies are generally considered Level 3 assets under ASC 820 because there is no known or accessible market or market indexes for these investment securities to be traded or exchanged. As such, it values substantially all of its investments at fair value as determined in good faith pursuant to a consistent valuation policy and our Board of Directors in accordance with the provisions of ASC 820 and the 1940 Act. Due to the inherent uncertainty in determining the fair value of investments that do not have a readily available market value, the fair value of our investments determined in good faith by our Board may differ significantly from the value that would have been used had a readily available market existed for such investments, and the differences could be material.

Our Board of Directors may from time to time engage an independent valuation firm to provide us with valuation assistance with respect to certain of our portfolio investments on a quarterly basis. We intend to continue to engage an independent valuation firm to provide us with assistance regarding our determination of the fair value of selected portfolio investments each quarter unless directed by the Board of Directors to cancel such valuation services. The scope of the services rendered by an independent valuation firm is at the discretion of the Board of Directors. Our Board of Directors is ultimately and solely responsible for determining the fair value of our investments in good faith.

With respect to investments for which market quotations are not readily available or when such market quotations are deemed not to represent fair value, our Board of Directors has approved a multi-step valuation process each quarter, as described below:

- (1) our quarterly valuation process begins with each portfolio company or investment being initially valued by the investment professionals responsible for the portfolio investment;
- (2) preliminary valuation conclusions are then documented and business based assumptions are discussed with our investment committee;
- (3) the valuation committee of the Board of Directors reviews the preliminary valuation of the investment committee which incorporates the results of the independent valuation firm as appropriate.
- (4) the Board of Directors discusses valuations and determines the fair value of each investment in our portfolio in good faith based on the input of, where applicable, the respective independent valuation firm and the valuation committee.

We adopted ASC 820 on January 1, 2008. ASC 820 establishes a framework for measuring the fair value of the assets and liabilities and outlines a fair value hierarchy which prioritizes the inputs used to measure fair value and the effect of fair value measures on earnings. ASC 820 also enhances disclosure requirements for fair value measurements based on the level within the hierarchy of the information used in the valuation. ASC 820 applies whenever other standards require (or permit) assets or liabilities to be measured at fair value but does not expand the use of fair value in any new circumstances. ASC 820 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

We have categorized all investments recorded at fair value in accordance with ASC 820 based upon the level of judgment associated with the inputs used to measure their fair value. Hierarchical levels, defined by ASC 820 and directly related to the amount of subjectivity associated with the inputs to fair valuation of these assets and liabilities, are as follows:

Level 1 Inputs are unadjusted, quoted prices in active markets for identical assets at the measurement date. The types of assets carried at Level 1 fair value generally are equities listed in active markets.

Level 2 Inputs (other than quoted prices included in Level 1) are either directly or indirectly observable for the asset in connection with market data at the measurement date and for the extent of the instrument's anticipated life. Fair valued assets that are generally included in this category are warrants held in a public company.

Level 3 Inputs reflect management's best estimate of what market participants would use in pricing the asset at the measurement date. It includes prices or valuations that require inputs that are both significant to the fair value measurement and unobservable. Generally, assets carried at fair value and included in this category are the debt investments and warrants and equities held in a private company.



**Table of Contents**

In accordance with ASU 2011-04, the following table provides quantitative information about our Level 3 fair value measurements of our investments as of March 31, 2012. In addition to the techniques and inputs noted in the table below, according to our valuation policy we may also use other valuation techniques and methodologies when determining our fair value measurements. The below table is not intended to be all-inclusive, but rather provides information on the significant Level 3 inputs as they relate to our fair value measurements.

**Quantitative Information about Level 3 Fair Value Measurements of Debt Investments**

| Investment Type - Level Three Debt Investments | Fair Value at March 31, 2012<br>(in thousands) | Valuation Techniques/<br>Methodologies | Unobservable Input <sup>(a)</sup>                             | Range                          |
|--|--|--|---|--------------------------------|
| Pharmaceuticals - Debt                         | \$ 224,765                                     | Market Comparable Companies            | Market Yield  | 12.2% - 20.0%                  |
|  |  |  | Premium/(Discount)  | (1.0%) - 2.0%                  |
|  |  | Option Pricing Model <sup>(b)</sup>    | Average Industry Volatility <sup>(c)</sup>                    | 60.92%                         |
|  |  |  | Risk Free Interest Rate<br>Estimated Time to Exit (in months) | 0.19%                          |
|  | 12   |  |   |                                |
| Medical Devices - Debt                         | 37,250   | Market Comparable Companies            | Market Yield<br>Premium                                       | 12.8%<br>0.0% - 1.3%           |
| Technology - Debt                              | 101,114  | Market Comparable Companies            | Market Yield<br>Premium/(Discount)                            | 11.1% - 14.3%<br>(2.5%) - 1.0% |
| Clean Tech - Debt                              | 79,091   | Market Comparable Companies            | Market Yield<br>Premium                                       | 12.8% - 19.5%<br>0.0% - 1.0%   |
| Lower Middle Market - Debt                     | 172,404  | Market Comparable Companies            | Market Yield<br>Premium                                       | 11.1% - 17.6%<br>0.0% - 5.0%   |
|  |  |  | Broker Quote <sup>(d)</sup>                                   | Price Quotes                   |
|  |  | Liquidation                            | Investment Collateral<br>Other Costs                          | \$88 - \$545<br>\$43 - \$99    |
| Total Level Three Debt Investments             | \$ 614,624                                     |  |   |                                |

(a) The significant unobservable inputs used in the fair value measurement of the Company's debt securities are hypothetical market yields and premiums/(discounts). The hypothetical market yield is defined as the exit price of an investment in a hypothetical market to hypothetical market participants where buyers and sellers are willing participants. The premiums (discounts) relate to company specific characteristics such as underlying investment performance, security liens, and other characteristics of the investment. Significant increases (decreases) in the inputs in isolation would result in a significantly lower (higher) fair value measurement, depending on the materiality of the investment. Debt investments in the industries noted in the Company's Schedule of Investments are included in the industries noted above as follows:  
Pharmaceuticals, above, is comprised of debt investments in the Therapeutic, Specialty Pharmaceuticals, Drug Discovery and Development, Drug Delivery, Diagnostic and Biotechnology Tools industries in the Schedule of Investments.

Medical Devices, above, is comprised of debt investments in the Therapeutic, Surgical Devices, Medical Devices and Equipment and Biotechnology Tools industries in the Schedule of Investments.



## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

Technology, above, is comprised of debt investments in the Software, Semiconductors, Internet Consumer and Business Services, Information Services, Communications and Networking industries in the Schedule of Investments.

Lower Middle Market, above, is comprised of debt investments in the Communications and Networking, Electronics and Computer Hardware, Healthcare Services - Other, Information Services, Internet Consumer and Business Services, Media/Content/Info, and Specialty Pharmaceuticals industries in the Schedule of Investments.

Clean Tech, above, aligns with the Clean Tech industry in the Schedule of Investments.

(b) An option pricing model valuation technique was used to derive the value of the conversion feature of convertible notes.

(c) Represents the range of industry volatility used by market participants when pricing the investment.

(d) A broker quote valuation technique was used to derive the fair value of loans which are part of a syndicated facility.

### Quantitative Information about Level 3 Fair Value Measurements of Warrants and Equity Investments

| Investment Type -                                | Fair Value at March 31, 2012<br>(in thousands) | Valuation Techniques/ Methodologies | Unobservable Input <sup>(a)</sup>  | Range   |
|--|--|-------------------------------------|--|---|
| Level Three Warrant and Equity Investments       | \$ 67,567                                      | Market Comparable Companies         | EBITDA Multiple <sup>(b)</sup><br>Revenue Multiple <sup>(b)</sup><br>Discount for Lack of Marketability <sup>(c)</sup> | 3.90x - 43.23x<br>0.63x - 15.47x<br>10.3% - 25.8% |
| Warrant positions additionally subject to:       |  | Option Pricing Model                | Average Industry Volatility <sup>(d)</sup><br>Risk-Free Interest Rate<br>Estimated Time to Exit (in months)            | 41.54% - 60.92%<br>0.17% - 0.77%<br>9 - 48        |
| Total Level Three Warrant and Equity Investments | \$ 67,567                                      |                                     |  |   |

(a) The significant unobservable inputs used in the fair value measurement of the Company's warrant and equity-related securities are revenue and/or EBITDA multiples and discounts for lack of marketability. Additional inputs used in the Black Scholes option pricing model include industry volatility, risk free interest rate and estimated time to exit. Significant increases (decreases) in the inputs in isolation would result in a significantly higher (lower) fair value measurement, depending on the materiality of the investment. For some investments, additional consideration may be given to data from the last round of financing or merger/acquisition events near the measurement date.

(b) Represents amounts used when the Company has determined that market participants would use such multiples when pricing the investments.

(c) Represents amounts used when the Company has determined market participants would take into account these discounts when pricing the investments.

(d) Represents the range of industry volatility used by market participants when pricing the investment.

## **Table of Contents**

### **Debt Investments**

Our debt securities are primarily invested in equity sponsored technology-related companies including life science, clean technology and select lower middle market technology companies. Given the nature of lending to these types of businesses, our investments in these portfolio companies are considered Level 3 assets under ASC 820 because there is no known or accessible market or market indexes for these investment securities to be traded or exchanged.

We apply a procedure for debt investments that assumes a sale of investment in a hypothetical market to a hypothetical market participant where buyers and sellers are willing participants. The hypothetical market does not include scenarios where the underlying security was simply repaid or extinguished, but includes an exit concept. Under this process, we also evaluate the collateral for recoverability of the debt investments as well as apply all of its historical fair value analysis. We use pricing on recently issued comparable debt securities to determine the baseline hypothetical market yields as of the measurement date. We consider each portfolio company's credit rating, security liens and other characteristics of the investment to adjust the baseline yield to derive a hypothetical yield for each investment as of the measurement date. The anticipated future cash flows from each investment are then discounted at the hypothetical yield to estimate each investment's fair value as of the measurement date.

Our process includes, among other things, the underlying investment performance, the current portfolio company's financial condition and market changing events that impact valuation, estimated remaining life, current market yield and interest rate spreads of similar securities as of the measurement date. If there is a significant deterioration of the credit quality of a debt investment, we may consider other factors than those a hypothetical market participant would use to estimate fair value, including the proceeds that would be received in a liquidation analysis.

We record unrealized depreciation on investments when we believe that an investment has decreased in value, including where collection of a loan is doubtful or if under the in exchange premise when the value of a debt security were to be less than amortized cost of the investment. Conversely, where appropriate, we record unrealized appreciation if we believe that the underlying portfolio company has appreciated in value and, therefore, that our investment has also appreciated in value or if under the in exchange premise the value of a debt security were to be greater than amortized cost.

When originating a debt instrument, we generally receive warrants or other equity-related securities from the borrower. We determine the cost basis of the warrants or other equity-related securities received based upon their respective fair values on the date of receipt in proportion to the total fair value of the debt and warrants or other equity-related securities received. Any resulting discount on the loan from recordation of the warrant or other equity instruments is accreted into interest income over the life of the loan.

### **Equity-Related Securities and Warrants**

Securities that are traded in the over-the-counter markets or on a stock exchange will be valued at the prevailing bid price at period end. We have a limited number of equity securities in public companies. In accordance with the 1940 Act, unrestricted publicly traded securities for which market quotations are readily available are valued at the closing market quote on the measurement date.

We estimate the fair value of warrants using a Black Scholes pricing model. At each reporting date, privately held warrant and equity-related securities are valued based on an analysis of various factors including, but not limited to, the portfolio company's operating performance and financial condition and general market conditions, price to enterprise value or price to equity ratios, discounted cash flow, valuation comparisons to comparable public companies or other industry benchmarks. When an external event occurs, such as a purchase transaction, public offering, or subsequent equity sale, the pricing indicated by that external event is utilized to corroborate our valuation of the warrant and equity-related securities. We periodically review the valuation of our portfolio companies that have not been involved in a qualifying external event to determine if the enterprise value of the portfolio company may have increased or decreased since the last valuation measurement date.

### ***Income Recognition.***

We record interest income on the accrual basis and we recognize it as earned in accordance with the contractual terms of the loan agreement to the extent that such amounts are expected to be collected. Original Issue Discount (OID) initially represents the value of detachable equity warrants obtained in conjunction with the acquisition of debt securities and is accreted into interest income over the term of the loan as a yield enhancement. When a loan becomes 90 days or more past due, or if management otherwise does not expect the portfolio company to be able to service its debt and other obligations, we will generally place the loan on non-accrual status



---

**Table of Contents**

and cease recognizing interest income on that loan until all principal has been paid. Any uncollected interest related to prior periods is reversed from income in the period that collection of the interest receivable is determined to be doubtful. However, we may make exceptions to this policy if the investment has sufficient collateral value and is in the process of collection. As of March 31, 2012, we had one portfolio company on non-accrual status with an approximate cost of \$10.9 million and a fair value of approximately \$675,000. There was one portfolio company on non-accrual status with an approximate cost of \$7.7 million and a fair value of approximately \$1.0 million as of December 31, 2011.

*Paid-In-Kind and End of Term Income.*

Contractual paid-in-kind ( PIK ) interest, which represents contractually deferred interest added to the loan balance that is generally due at the end of the loan term, is generally recorded on the accrual basis to the extent such amounts are expected to be collected. We will generally cease accruing PIK interest if there is insufficient value to support the accrual or we do not expect the portfolio company to be able to pay all principal and interest due. In addition, we may also be entitled to an end-of-term payment that we amortize into income over the life of the loan. To maintain our status as a RIC, PIK and end-of-term income must be paid out to stockholders in the form of dividends even though we have not yet collected the cash. Amounts necessary to pay these dividends may come from available cash or the liquidation of certain investments. We recorded approximately \$298,000 and \$556,000 in PIK income in the three-month periods ended March 31, 2012 and 2011, respectively.

*Fee Income.*

Fee income, generally collected in advance, includes loan commitment and facility fees for due diligence and structuring, as well as fees for transaction services and management services rendered by us to portfolio companies and other third parties. Loan and commitment fees are amortized into income over the contractual life of the loan. Management fees are generally recognized as income when the services are rendered. Loan origination fees are capitalized and then amortized into interest income using the effective interest rate method. In certain loan arrangements, warrants or other equity interests are received from the borrower as additional origination fees.

We recognize nonrecurring fees amortized over the remaining term of the loan commencing in the quarter relating to specific loan modifications. Certain fees may still be recognized as one-time fees, including prepayment penalties, fees related to select covenant default waiver fees and acceleration of previously deferred loan fees and original issue discount (OID) related to early loan pay-off or material modification of the specific debt outstanding.

*Equity Offering Expenses*

Our offering costs are charged against the proceeds from equity offerings when received.

*Debt Issuance Costs*

Debt issuance costs are being amortized over the life of the related debt instrument using the straight line method, which closely approximates the effective yield method.

*Stock-Based Compensation.*

We have issued and may, from time to time, issue additional stock options and restricted stock to employees under our 2004 Equity Incentive Plan and Board members under our 2006 Equity Incentive Plan. We follow ASC 718, formally known as FAS 123R *Share-Based Payments* to account for stock options granted. Under ASC 718, compensation expense associated with stock-based compensation is measured at the grant date based on the fair value of the award and is recognized over the vesting period.

*Federal Income Taxes.*

We intend to operate so as to qualify to be taxed as a RIC under Subchapter M of the Code and, as such, will not be subject to federal income tax on the portion of our taxable income and gains distributed to stockholders. To qualify as a RIC, we are required to distribute at least 90% of our investment company taxable income, as defined by the Code. We are subject to a non-deductible federal excise tax if we do not distribute at least 98% of our taxable income and 98.2% of our capital gain net income for each one year period ending on October 31. At December 31, 2011, 2010 and 2009, no excise tax was recorded. At December 31, 2008, we recorded a liability for excise tax of approximately \$203,000 on income and capital gains of approximately \$5.0 million which was distributed in 2009. Because federal income tax regulations differ from accounting principles generally accepted in the United States, distributions in accordance with tax regulations may differ from net investment income and realized gains recognized for financial reporting



**Table of Contents**

purposes. Differences may be permanent or temporary. Permanent differences are reclassified among capital accounts in the financial statement to reflect their tax character. Temporary differences arise when certain items of income, expense, gain or loss are recognized at some time in the future. Differences in classification may also result from the treatment of short-term gains as ordinary income for tax purposes.

*Recent Accounting Pronouncement*

In May 2011, the Financial Accounting Standards Board ( FASB ) issued *Accounting Standards Update No. 2011-04 Fair Value Measurement: Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and IFRS*, or ASU 2011-04. ASU 2011-04 clarifies the application of existing fair value measurement and disclosure requirements, changes the application of some requirements for measuring fair value and requires additional disclosure for fair value measurements. The highest and best use valuation premise is only applicable to non-financial assets. In addition, the disclosure requirements are expanded to include for fair value measurements categorized in Level 3 of the fair value hierarchy: (1) a quantitative disclosure of the unobservable inputs and assumptions used in the measurement; (2) a description of the valuation processes in place; and (3) a narrative description of the sensitivity of the fair value to changes in unobservable inputs and interrelationships between those inputs. ASU 2011-04 is effective for interim and annual periods beginning after December 15, 2011, for public entities and as such we have adopted this ASU beginning with our quarter ended March 31, 2012. We have increased our disclosures related to Level 3 fair value measurement, in addition to other required disclosures. There were no related impacts on our financial position or results of operations.

*Subsequent Events**Liquidity and Capital Resources*

On April 17, 2012, we and U.S. Bank, N.A. (the Trustee ), entered into the First Supplemental Indenture (the First Supplemental Indenture ) to the Indenture (the Indenture ) between us and the Trustee, dated April 17, 2012, relating to our issuance, offer and sale of \$43.0 million aggregate principal amount of 7.00% senior notes due 2019 (the 2019 Notes ). The sale of the 2019 Notes generated net proceeds of approximately \$41.7 million.

The 2019 Notes will mature on April 30, 2019 and may be redeemed in whole or in part at our option at any time or from time to time on or after April 30, 2015, upon not less than 30 days nor more than 60 days written notice by mail prior to the date fixed for redemption thereof, at a redemption price of 100% of the outstanding principal amount thereof plus accrued and unpaid interest payments otherwise payable for the then-current quarterly interest period accrued to but not including the date fixed for redemption. The 2019 Notes bear interest at a rate of 7.00% per year payable quarterly on January 30, April 30, July 30 and October 30 of each year, commencing on July 30, 2012.

The 2019 Notes will be our direct unsecured obligations and will rank: (i) *pari passu* with our other outstanding and future senior unsecured indebtedness, including without limitation, the Convertible Senior Notes; (ii) senior to any of our future indebtedness that expressly provides it is subordinated to the 2019 Notes; (iii) effectively subordinated to all our existing and future secured indebtedness (including indebtedness that is initially unsecured to which we subsequently grant security), to the extent of the value of the assets securing such indebtedness, including without limitation, borrowings under our credit facilities; (iv) structurally subordinated to all existing and future indebtedness and other obligations of any of our subsidiaries, including without limitation, the indebtedness of HT II and HT III and any borrowings under our revolving senior secured credit facilities.

The Indenture, as supplemented by the First Supplemental Indenture, contains certain covenants including covenants requiring us to comply with (regardless of whether we are subject to) the asset coverage requirements set forth in Section 18(a)(1)(A) as modified by Section 61(a)(1) of the 1940 Act, to comply with the restrictions on dividends, distributions and purchase of capital stock set forth in Section 18(a)(1)(B) as modified by Section 61(a)(1) of the 1940 Act, and to provide financial information to the holders of the 2019 Notes and the Trustee if we should no longer be subject to the reporting requirements under the Securities Exchange Act of 1934. These covenants are subject to important limitations and exceptions that are described in the Indenture, as supplemented by the First Supplemental Indenture. The Indenture provides for customary events of default and further provides that the Trustee or the holders of 25% in aggregate principal amount of the outstanding 2019 Notes in a series may declare such 2019 Notes immediately due and payable upon the occurrence of any event of default after expiration of any applicable grace period.

The 2019 Notes were sold pursuant to an underwriting agreement dated April 11, 2012 among us and Stifel, Nicolaus & Company, Incorporated, as representative of the several underwriters named in the underwriting agreement. We granted the underwriters an option to purchase up to an additional \$6.45 million in aggregate principal amount of the 2019 Notes to cover over-allotments, if any. The transaction closed on April 17, 2012.



**Table of Contents***Dividend Declaration*

On April 30, 2012 the Board of Directors increased the quarterly dividend by \$0.01, or approximately 4%, and declared a cash dividend of \$0.24 per share that will be payable on May 25, 2012 to shareholders of record as of May 18, 2012. This dividend represents the Company's twenty-seventh consecutive dividend declaration since its initial public offering, bringing the total cumulative dividend declared to date to \$7.16 per share.

*Portfolio Company Developments*

In April 2012, we sold our equity investment in portfolio company Annie's, Inc. In connection with the sale, we expect to realize a net gain of approximately \$2.3-\$2.4 million, representing an internal rate of return of approximately 28.0% on Hercules' total investments in Annie's, Inc.

In April 2012, our portfolio company NEXX Systems, Inc, reached a definitive agreement to be acquired by Tokyo Electron. In connection with the sale, we expect to realize a net gain of approximately \$5.2 million for the sale of our warrant and equity investments in the second quarter.

In April 2012, we received full repayment of our \$24.2 million term loan with Pacira Pharmaceuticals, Inc., our \$5.6 million term loan with PolyMedix, Inc. and our \$8.5 million in term loan investments with other portfolio companies.

In April 2012, we transferred the listing of our common stock from the NASDAQ Global Select Market to the New York Stock Exchange (the NYSE) and began trading our stock on the NYSE on April 30, 2012 under our ticker symbol HTGC.

*Closed and Pending Commitments*

As of May 8, 2012, Hercules has:

- a. Closed commitments of approximately \$45.0 million to new and existing portfolio companies, and funded approximately \$22.6 million since the close of the first quarter.
- b. Pending commitments (signed non-binding term sheets) of approximately \$129.7 million.

The table below summarizes our year-to-date closed and pending commitments as follows:

**Closed Commitments and Pending Commitments (in millions)**

|  |                 |
|--|-----------------|
| Q1-12 Closed Commitments                               | \$ 101.3        |
| Q2-12 Closed Commitments (as of May 8, 2012)           | \$ 45.0         |
| <b>Total 2012 Closed Commitments(a)</b>                | <b>\$ 146.3</b> |
| Pending Commitments (as of May 8, 2012) <sup>(b)</sup> | \$ 129.7        |
| <b>Total</b>   | <b>\$ 276.0</b> |

Notes:

- a. Not all Closed Commitments result in future cash requirements. Commitments generally fund over the two succeeding quarters from close.
- b. Not all pending commitments (signed non-binding term sheets) are expected to close and do not necessarily represent any future cash requirements.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**

We are subject to financial market risks, including changes in interest rates. Interest rate risk is defined as the sensitivity of our current and future earnings to interest rate volatility, variability of spread relationships, the difference in re-pricing intervals between our assets and



## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

liabilities and the effect that interest rates may have on our cash flows. Changes in the general level of interest rates can affect our net investment income, which is the difference between the interest income earned on interest earning assets and our interest expense incurred in connection with our interest bearing debt and liabilities. Changes in interest rates can also affect, among other things, our ability to acquire and originate loans and securities and the value of our investment portfolio.

As of March 31, 2012, approximately 91.1% of our portfolio loans were at variable rates or variable rates with a floor and 8.9% of our loans were at fixed rates. Over time additional investments may be at variable rates. We do not currently engage in any hedging activities. However, we may, in the future, hedge against interest rate fluctuations by using standard hedging instruments such as futures, options, and forward contracts. While hedging activities may insulate us against changes in interest rates, they may also limit our ability to participate in the benefits of lower interest rates with respect to our borrowed funds and higher interest rates with respect to our portfolio of investments. Interest rates on our borrowings are based primarily on LIBOR. Borrowings under our SBA program are fixed at the ten year treasury rate every March and September for borrowings of the preceding six months. Borrowings under the program are charged interest based on ten year treasury rates plus a spread and the rates are generally set for a pool of debentures issued by the SBA in six-month periods. The rates of borrowings under the various draws from the SBA beginning in April 2007 and set semiannually in March and September range from 2.77% to 5.73%. In addition, the SBA charges a fee that is set annually, depending on the Federal fiscal year the leverage commitment was delegated by the SBA, regardless of the date that the leverage was drawn by the SBIC. The annual fees related to HT II debentures that pooled on September 22, 2010 were 0.406% and 0.285%, depending upon the year in which the underlying commitment was closed. The annual fees related to HT III debentures that pooled on March 21, 2012 were 0.285% and 0.515% depending upon the year in which the underlying commitment was closed. The annual fees on other debentures have been set at 0.906%. The average amount of debentures outstanding for the quarter ended March 31, 2012 for HT II was approximately \$115.4 million with an average interest rate of approximately 6.0%. The average amount of debentures outstanding for the quarter ended March 31, 2012 for HT III was approximately \$100.0 million with an average interest rate of approximately 2.9%. Interest is payable semiannually and there are no principal payments required on these issues prior to maturity. Debentures under the SBA generally mature ten years after being borrowed. Based on the initial draw down date of April 2007, the initial maturity of SBA debentures will occur in April 2017.

Borrowings under the Wells Facility will generally bear interest at a rate per annum equal to LIBOR plus 3.50%, with a floor of 5.00% and an advance rate of 50% against eligible loans. The Wells Facility is secured by loans in the borrowing base. The Wells Facility requires the monthly payment of a non-use fee of 0.3% for each payment date on or before September 1, 2011. The monthly payment of a non-use fee thereafter shall depend on the average balance that was outstanding on a scale between 0.0% and 0.75%. For the three-month period ended March 31, 2012, this non-use fee was approximately \$137,000. On June 20, 2011 we paid an additional \$1.1 million in structuring fees in connection with the Wells Facility which is being amortized through June 2014. In January 2012, we repaid the entire principal balance outstanding as of December 31, 2011 under the Wells Facility, approximately \$10.2 million. At March 31, 2012, there were no borrowings outstanding under the Wells Facility.

Borrowings under the Union Bank Facility will generally bear interest at a rate per annum equal to LIBOR plus 2.25% with a floor of 4.0%. The Union Bank Facility required the payment of an unused fee of 0.50% annually. For the three-month period ended March 31, 2012, this non-use fee was approximately \$70,000. The Union Bank Facility is collateralized by debt investments in our portfolio companies, and includes an advance rate equal to 50% of eligible loans placed in the collateral pool. The Union Bank Facility generally requires payment of interest on a monthly basis. All outstanding principal is due upon maturity. There were no outstanding borrowings under this facility at March 31, 2012. On November 2, 2011, we renewed and amended the Union Bank Facility. The other terms of the Union Bank Facility generally remain unchanged, including the stated interest rate. The Union Bank Facility will mature on November 2, 2014, revolving through the first 24 months with a term out provision for the remaining 12 months.

## **Table of Contents**

Borrowings under the Convertible Senior Notes mature on April 15, 2016 (the Maturity Date ), unless previously converted or repurchased in accordance with their terms. The Convertible Senior Notes bear interest at a rate of 6.00% per year payable semiannually in arrears on April 15 and October 15 of each year, commencing on October 15, 2011. The Convertible Senior Notes are our senior unsecured obligations and rank senior in right of payment to the our existing and future indebtedness that is expressly subordinated in right of payment to the Convertible Senior Notes; equal in right of payment to our existing and future unsecured indebtedness that is not so subordinated; effectively junior in right of payment to any of our secured indebtedness (including unsecured indebtedness that we later secure) to the extent of the value of the assets securing such indebtedness; and structurally junior to all existing and future indebtedness (including trade payables) incurred by our subsidiaries, financing vehicles or similar facilities.

Because we currently borrow, and plan to borrow in the future, money to make investments, our net investment income is dependent upon the difference between the rate at which we borrow funds and the rate at which we invest the funds borrowed. Accordingly, there can be no assurance that a significant change in market interest rates will not have a material adverse effect on our net investment income. In periods of rising interest rates, our cost of funds would increase, which could reduce our net investment income if there is not a corresponding increase in interest income generated by variable rate assets in our investment portfolio.

## **ITEM 4. CONTROLS AND PROCEDURES**

### **Disclosure Controls and Procedures**

Our chief executive and chief financial officers, under the supervision and with the participation of our management, conducted an evaluation of our disclosure controls and procedures, as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934. As of the end of the period covered by this quarterly report on Form 10-Q, our chief executive and chief financial officers have concluded that our disclosure controls and procedures were effective to ensure that information required to be disclosed by us in reports that it files or submits under the Securities Exchange Act of 1934 is recorded, processed, summarized, and reported within the time periods specified in SEC rules and forms, and that information required to be disclosed by us in the reports that it files or submits under the Securities Exchange Act of 1934 is accumulated and communicated to the company s management, including its chief executive and chief financial officers, as appropriate to allow timely decisions regarding required disclosure.

### **Changes in Internal Control Over Financial Reporting**

There have been no other changes in our internal control over financing reporting, as defined in Rules 13a-15(f) and 15d-15(f) of the Securities Exchange Act of 1934, that occurred during the Company s most recently completed fiscal quarter that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

---

**Table of Contents**

**PART II: OTHER INFORMATION**

**ITEM 1. LEGAL PROCEEDINGS**

At March 31, 2012, we were not a party to any legal proceedings. However, from time to time, we may be party to certain legal proceedings incidental to the normal course of our business including the enforcement of our rights under contracts with our portfolio companies. While the outcome of these legal proceedings cannot at this time be predicted, we do not expect that these proceedings will have a material effect upon our financial condition or results of operations and cash flows.

**ITEM 1A. RISK FACTORS**

In addition to the risks discussed below, important risk factors that could cause results or events to differ from current expectations are described in Part I, Item 1A Risk Factors of the Company's Annual Report on Form 10-K for the year ended December 31, 2011.

*It is likely that the terms of any long-term or revolving credit or warehouse facility we may enter into in the future could constrain our ability to grow our business.*

In August 2008, we entered into the Wells Facility, which we renewed on June 20, 2011. Under this three-year senior secured facility, Wells Fargo Capital Finance has made commitments of \$75.0 million. The facility contains an accordion feature, in which we can increase the credit line up to an aggregate of \$300.0 million, funded by additional lenders and with the agreement of Wells Fargo Capital Finance and subject to other customary conditions. We expect to continue discussions with various other potential lenders to join the new facility; however, there can be no assurances that additional lenders will join the Wells Facility.

Borrowings under the Wells Facility will generally bear interest at a rate per annum equal to LIBOR plus 3.50%, with a floor of 5.00% and an advance rate of 50% against eligible loans. The Wells Facility is secured by loans in the borrowing base. The Wells Facility requires the monthly payment of a non-use fee of 0.3% for each payment date on or before September 1, 2011. The monthly payment of a non-use fee thereafter shall depend on the average balance that was outstanding on a scale between 0.0% and 0.75%. For the three-month period ended March 31, 2012, this non-use fee was approximately \$137,000. On June 20, 2011 we paid an additional \$1.1 million in structuring fees in connection with the Wells Facility which is being amortized through June 2014. In January 2012, we repaid the entire principal balance outstanding as of December 31, 2011 under the Wells Facility of approximately \$10.2 million. At March 31, 2012, there were no borrowings outstanding under the Wells Facility.

The Wells Facility includes various financial and operating covenants applicable to us and our subsidiaries, in addition to those applicable to Hercules Funding II, LLC. These covenants require us to maintain certain financial ratios and a minimum tangible net worth in an amount, when added to outstanding subordinated indebtedness, that is in excess of \$314.0 million plus 90% of the cumulative amount of equity raised after March 31, 2011. In addition, the tangible net worth covenant will increase by 90 cents on the dollar for every dollar of equity capital subsequently raised by us. As of March 31, 2012, the minimum tangible net worth covenant has increased to \$357.2 million as a result of the January 2012 follow-on public offering of 5.0 million shares of common stock for proceeds of approximately \$48.05 million. The Wells Facility provides for customary events of default, including, but not limited to, payment defaults, breach of representations or covenants, bankruptcy events and change of control.

On February 10, 2010, we entered into the Union Bank Facility. On November 2, 2011, we renewed and amended the Union Bank Facility and added a new lender under the Union Bank Facility. Union Bank and RBC Capital Markets have made commitments of \$30.0 million and \$25.0 million, respectively. The Union Bank Facility contains an accordion feature, in which we can increase the credit line up to an aggregate of \$150.0 million, funded by additional lenders and with the agreement of Union Bank and subject to other customary conditions. We expect to continue discussions with various other potential lenders to join the new facility; however, there can be no assurances that additional lenders will join the Union Bank Facility. At March 31, 2012, we had no borrowings outstanding under the Union Bank Facility.

Borrowings under the Union Bank Facility will generally bear interest at a rate per annum equal to LIBOR plus 2.25% with a floor of 4.0%. At March 31, 2012, there were no borrowings outstanding under the Union Bank Facility. The Union Bank Facility requires the payment of a non-use fee of 0.50% annually. For the three-month period ended March 31, 2012, this non-use fee was approximately \$70,000. The Union Bank Facility is collateralized by debt investments in our portfolio companies, and includes an advance rate equal to 50.0% of eligible loans placed in the collateral pool. The Union Bank Facility generally requires payment of interest on a monthly basis. All outstanding principal is due upon maturity.

## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

The Union Bank Facility requires various financial and operating covenants. These covenants require us to maintain certain financial ratios and a minimum tangible net worth in an amount, when added to outstanding subordinated indebtedness, that is in excess of \$314.0 million plus 90% of the amount of net cash proceeds received from the sale of common stock after March 31, 2011. As of March 31, 2012, the minimum tangible net worth covenant has increased to \$356.5 million as a result of the January 2012 follow-on public offering of 5.0 million shares of common stock for net proceeds of approximately \$47.2 million. The Union Bank Facility will mature on November 2, 2014, approximately three years from the date of issuance, revolving through the first 24 months with a term out provision for the remaining 12 months. Union Bank Facility also provides for customary events of default, including, but not limited to, payment defaults, breach of representations or covenants, bankruptcy events and change of control. On March 30, 2012 the Company entered into an amendment to the Union Bank Facility which permitted the Company to issue additional senior notes relating to our offer and sale of \$43.0 million aggregate principal amount of 7.00% senior notes due 2019 (the 2019 Notes ). The offering of the 2019 Notes closed on April 17, 2012. We were in compliance with all covenants at March 31, 2012.

---

## Table of Contents

The current lenders under the Wells Facility and the Union Bank Facility have, and any future lender or lenders will have, fixed dollar claims on our assets that are senior to the claims of our stockholders and, thus, will have a preference over our stockholders with respect to our assets in the collateral pool. In addition, we may grant a security interest in our assets in connection with any such borrowing. These facilities contain customary default provisions such as a minimum net worth amount, a profitability test, and a restriction on changing our business and loan quality standards. In addition, such facilities require or are expected to require the repayment of all outstanding debt on the maturity which may disrupt our business and potentially, the business of our portfolio companies that are financed through the facilities. An event of default under these facilities would likely result, among other things, in termination of the availability of further funds under that facility and an accelerated maturity date for all amounts outstanding under the facility, which would likely disrupt our business and, potentially, the business of the portfolio companies whose loans we financed through the facility. This could reduce our revenues and, by delaying any cash payment allowed to us under our facility until the lender has been paid in full, reduce our liquidity and cash flow and impair our ability to grow our business and maintain our status as a RIC.

The terms of future available financing may place limits on our financial and operating flexibility. If we are unable to obtain sufficient capital in the future, we may:

be forced to reduce or discontinue our operations;

not be able to expand or acquire complementary businesses; and

not be able to develop new services or otherwise respond to changing business conditions or competitive pressures.

***There is no assurance that HT II or HT III will be able to draw up to the maximum limit available under the SBIC program.***

On September 27, 2006, HT II received a license to operate as a SBIC under the SBIC program and is able to borrow funds from the SBA against eligible investments and additional contributions to regulatory capital. As of March 31, 2012, HT II had the potential to borrow up to \$125.0 million of SBA-guaranteed debentures under the SBIC program. With our net investment of \$75.0 million in HT II as of March 31, 2012, HT II has the capacity to issue a total of \$125.0 million of SBA guaranteed debentures, subject to SBA approval, of which \$100.7 million is outstanding as of March 31, 2012.

On May 26, 2010, HT III received a license to operate as a SBIC under the SBIC program and is able to borrow funds from the SBA against eligible investments and additional contributions to regulatory capital. As of March 31, 2012, HT III had the potential to borrow up to \$100.0 million of SBA-guaranteed debentures under the SBIC program. With our net investment of \$50.0 million in HT III as of March 31, 2012, HT III has the capacity to issue a total of \$100.0 million of SBA guaranteed debentures, subject to SBA approval, of which \$100.0 million was outstanding as of March 31, 2012.

As of March 31, 2012, there was \$200.7 million principal amount of indebtedness outstanding incurred by our SBIC subsidiaries. Access to the remaining leverage is subject to SBA approval and compliance with SBA regulations.

There is no assurance that HT II or HT III will be able to draw up to the maximum limit available under the SBIC program.

***In addition to regulatory restrictions that restrict our ability to raise capital, the Wells Facility, the Union Bank Facility and the Convertible Senior Notes contain various covenants which, if not complied with, could accelerate repayment under the facility or require us to repurchase the Convertible Senior Notes, thereby materially and adversely affecting our liquidity, financial condition, results of operations and ability to pay dividends.***

The credit agreements governing the Wells Facility and the Union Bank Facility and the Convertible Senior Notes require us to comply with certain financial and operational covenants. These covenants require us to, among other things, maintain certain financial ratios, including asset coverage, debt to equity and interest coverage. Our ability to continue to comply with these covenants in the future depends on many factors, some of which are beyond our control. There are no assurances that we will be able to comply with these covenants. Failure to comply with these covenants would result in a default which, if we were unable to obtain a waiver from the lenders under the Wells Facility and the Union Bank facility or the trustee or holders under the Convertible Senior Notes, could accelerate repayment under the facilities or the Convertible Senior Notes and thereby have a material adverse impact on our liquidity, financial condition, results of operations and ability to pay dividends.

## Edgar Filing: HERCULES TECHNOLOGY GROWTH CAPITAL INC - Form 10-Q

In addition, holders of the Convertible Senior Notes will have the right to require us to repurchase the Convertible Senior Notes upon the occurrence of a fundamental change at a repurchase price equal to 100% of their principal amount, plus accrued and unpaid interest, if any. We may not have enough available cash or be able to obtain financing at the time we are required to make repurchases. See Management's Discussion and Analysis of Results of Operations and Financial Condition Borrowings.

**Table of Contents**

*Depending on funding requirements, we may need to raise additional capital to meet our unfunded commitments either through equity offerings or through additional borrowings.*

As of March 31, 2012, we had unfunded commitments of approximately \$125.4 million. Approximately \$40.1 million of these unfunded debt commitments are dependent upon the portfolio company reaching certain milestones before the debt commitment becomes available. These commitments will be subject to the same underwriting and ongoing portfolio maintenance. Since these commitments may expire without being drawn upon, the total commitment amount does not necessarily represent future cash requirements. Closed commitments generally fund 70-80% of the committed amount in aggregate over the life of the commitment. We intend to use cash flow from normal and early principal repayments, SBA debentures, our Wells Facility, our Union Bank Facility and proceeds from Convertible Senior Notes to fund these commitments. However, there can be no assurance that we will have sufficient capital available to fund these commitments as they come due.

*Our financial results could be negatively affected if a significant portfolio investment fails to perform as expected.*

Our total investment in companies may be significant individually or in the aggregate. As a result, if a significant investment in one or more companies fails to perform as expected, our financial results could be more negatively affected and the magnitude of the loss could be more significant than if we had made smaller investments in more companies. The following table shows the fair value of the totals of investments held in portfolio companies at March 31, 2012 that represent greater than 5% of net assets:

| (in thousands)               | March 31, 2012 |                          |
|------------------------------|----------------|--------------------------|
|                              | Fair Value     | Percentage of Net Assets |
| BrightSource Energy, Inc.    | \$ 36,189      | 7.5%                     |
| Aveo Pharmaceuticals, Inc.   | \$ 29,378      | 6.1%                     |
| Women s Marketing, Inc.      | \$ 29,033      | 6.0%                     |
| Box.net, Inc.                | \$ 28,699      | 5.9%                     |
| Tectura Corporation          | \$ 26,544      | 5.5%                     |
| Pacira Pharmaceuticals, Inc  | \$ 26,140      | 5.4%                     |
| Anthera Pharmaceuticals, Inc | \$ 24,895      | 5.1%                     |

Brightsource Energy, Inc. designs, develops and sells solar thermal power systems that deliver reliable, clean energy to utilities and industrial companies.

Aveo Pharmaceuticals, Inc. is a biopharmaceutical company dedicated to the discovery and development of new, targeted cancer therapeutics.

Women s Marketing, Inc. is a media solutions company, delivering premium media at value pricing across all platforms.

Box.Net, Inc. is an online storage and sharing service that gives users access to their files from anywhere.

Tectura Corporation is an IT services firm that specializes in Microsoft Business Solutions applications.

Pacira Pharmaceuticals, Inc. is an emerging specialty pharmaceutical company focused on the development, commercialization and manufacture of new pharmaceutical products.

Anthera Pharmaceuticals, Inc. is a biopharmaceutical company focused on developing and commercializing products to treat serious diseases, including cardiovascular and autoimmune diseases.

Our financial results could be negatively affected if these portfolio companies or any of our other significant portfolio companies encounter financial difficulty and fail to repay their obligations or to perform as expected.

**Table of Contents**

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

Not Applicable

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES**

Not Applicable

**ITEM 4. MINE SAFETY DISCLOSURES**

Not Applicable

**ITEM 5. OTHER INFORMATION**

Not Applicable

**ITEM 6. EXHIBITS**

| <b>Exhibit<br/>Number</b> | <b>Description</b>  |
|---------------------------|---|
| 10.1                      | First Amendment to Amended and Restated Loan and Security Agreement, dated March 30, 2012, by and among the Company and Union Bank, N.A.*   |
| 10.2                      | Indenture, dated March 6, 2012 between the Company and U.S. Bank National Association (Incorporated by reference to Exhibit (d)(7) of the Company's Post-Effective Amendment No. 1 on Form N-2, File No. 333-179431, filed on April 17, 2012).                      |
| 10.3                      | First Supplemental Indenture, dated April 17, 2012 between the Company and U.S. Bank, National Association (Incorporated by reference to Exhibit (d)(8) of the Company's Post-Effective Amendment No. 1 on Form N-2, File No. 333-179431, filed on April 17, 2012). |
| 31.1                      | Chief Executive Officer Certification Pursuant to Exchange Act Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*  |
| 31.2                      | Chief Financial Officer Certification Pursuant to Exchange Act Rule 13a-14 (a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002*   |
| 32.1                      | Chief Executive Officer Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*   |
| 32.2                      | Chief Financial Officer Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*   |

\* Filed herewith.



**Table of Contents**

**SIGNATURES**

Pursuant to the requirements of the Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

HERCULES TECHNOLOGY GROWTH CAPITAL, INC.  
(Registrant)

Dated: May 8, 2012

/s/ MANUEL A. HENRIQUEZ  
**Manuel A. Henriquez**  
**Chairman, President, and Chief Executive Officer**

Dated: May 8, 2012

/s/ JESSICA BARON  
**Jessica Baron**  
**Chief Financial Officer**

**Table of Contents**

**EXHIBIT INDEX**

| <b>Exhibit Number</b> | <b>Description</b>  |
|-----------------------|---|
| 10.1                  | First Amendment to Amended and Restated Loan and Security Agreement, dated March 30, 2012, by and among the Company and Union Bank, N.A.*             |
| 31.1                  | Chief Executive Officer Certification Pursuant to Exchange Act Rule 13a-14 (a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002* |
| 31.2                  | Chief Financial Officer Certification Pursuant to Exchange Act Rule 13a-14 (a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002* |
| 32.1                  | Chief Executive Officer Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*       |
| 32.2                  | Chief Financial Officer Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002*       |

\* Filed herewith.