

ALTRIA GROUP, INC.  
Form 8-K  
August 06, 2012

**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM 8-K**

**CURRENT REPORT**

Pursuant to Section 13 or 15(d) of

The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): August 6, 2012

**ALTRIA GROUP, INC.**

(Exact name of registrant as specified in its charter)

**Virginia**  
(State or other jurisdiction  
  
of incorporation)

**1-08940**  
(Commission  
  
File Number)

**13-3260245**  
(I.R.S. Employer  
  
Identification No.)

6601 West Broad Street, Richmond, Virginia

23230

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(Address of principal executive offices)

(Zip Code)

Registrant's telephone number, including area code: (804) 274-2200

(Former name or former address, if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 7.01 Regulation FD Disclosure.**

On August 6, 2012, Altria Group, Inc. ( Altria ) issued a press release attached as Exhibit 99.1 hereto and incorporated by reference in its entirety to this Item 7.01.

In accordance with General Instruction B.2 of Form 8-K, the information in Item 7.01 of this Current Report on Form 8-K, including the exhibit hereto, shall not be deemed filed for the purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section. The information in Item 7.01 of this Current Report shall not be incorporated by reference into any filing or other document pursuant to the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such filing or document.

**Item 8.01. Other Events**

On August 6, 2012, Altria Group, Inc. ( Altria ) issued a press release announcing that it is commencing a cash tender offer (the Tender Offer ) for up to \$2,000,000,000 aggregate principal amount of its senior unsecured notes identified in the press release (the Notes ). Concurrently, Altria commenced an underwritten public offering of senior unsecured notes (the New Notes ). The press release is attached as Exhibit 99.1 to this Current Report on Form 8-K and is incorporated by reference to this Item 8.01 except for the sections entitled 2012 Full-Year EPS Guidance and 2012 Full-Year Tax Rate Guidance.

This Current Report on Form 8-K is neither an offer to sell nor a solicitation of offers to buy any securities. The Tender Offer is being made only pursuant to the Offer to Purchase and the related Letter of Transmittal. The Tender Offer is not being made to holders of Notes in any jurisdiction in which the making or acceptance thereof would not be in compliance with the securities, blue sky or other laws of such jurisdiction. The offering of the New Notes is being made only by means of a prospectus and related prospectus supplement, which may be obtained by visiting the Securities and Exchange Commission's website at [www.sec.gov](http://www.sec.gov).

2012 Full-Year EPS Guidance

Altria expects to record a one-time pre-tax charge of approximately \$1.0 billion, or \$0.33 per share, against reported earnings in the third quarter of 2012, reflecting the estimated loss on early extinguishment of debt related to the Tender Offer (the Estimated Charge ). The Estimated Charge assumes current market pricing and that \$2,000,000,000 in Notes are tendered. The final pre-tax charge will vary to the extent that the pricing and amount of Notes tendered differ from Altria's original assumptions. Altria has revised its 2012 full-year guidance for reported diluted earnings per share ( EPS ) from a range of \$2.29 to \$2.33 to a range of \$1.96 to \$2.00, reflecting the Estimated Charge. The revised forecast reflects estimated total net expenses of \$0.23 per share, as detailed in the table below, as compared with 2011 full-year reported diluted EPS of \$1.64, which included \$0.41 per share of net expenses, as detailed in the table below. Expected 2012 full-year adjusted diluted EPS, which excludes the net expenses in the table below, represents a growth rate of 7% to 9% over 2011 full-year adjusted diluted EPS.

The factors described in the Forward-Looking and Cautionary Statements section of the press release represent continuing risks to this forecast.

<b>Expense (Income), Net, Included in Reported Diluted EPS</b>		
	2012	2011
Loss on early extinguishment of debt	\$ 0.33	\$
Asset impairment, exit, implementation and integration costs	0.02	0.07
SABMiller special items	(0.09)	0.03
PMCC leveraged lease (benefit) charge	(0.03)	0.30
Tax items*		(0.04)
Tobacco and health judgments		0.05
	\$ 0.23	\$ 0.41

\* Excludes the tax impact included in the PMCC leveraged lease (benefit) charge.

Adjusted diluted EPS is a financial measure that is not consistent with accounting principles generally accepted in the United States of America ( U.S. GAAP ). Altria's management reviews diluted EPS on an adjusted basis, which excludes certain income and expense items that management believes are not part of underlying operations. These items include loss on early extinguishment of debt, restructuring charges, SABMiller plc ( SABMiller ) special items, certain Philip Morris Capital Corporation ( PMCC ) leveraged lease items, certain tax items, and tobacco and health judgments. Altria's management does not view any of these special items to be part of its sustainable results as they may be highly variable and difficult to predict and can distort underlying business trends and results. Altria's management believes it is appropriate to disclose this non-GAAP financial measure to provide useful insight into underlying business trends and results, and to provide a more meaningful comparison of year-over-year results. Adjusted measures are used by management and regularly provided to Altria's chief operating decision maker for planning, forecasting and evaluating the performances of Altria's businesses, including allocating resources and evaluating results relative to employee compensation targets. This information should be considered as supplemental in nature and not considered in isolation or as a substitute for the related financial information prepared in accordance with U.S. GAAP.

#### **Item 9.01. Financial Statements and Exhibits.**

(d) Exhibits

- 99.1 Altria Group, Inc. Press Release dated August 6, 2012 (filed pursuant to Item 8.01 except for sections 2012 Full-Year EPS Guidance and 2012 Full-Year Tax Rate Guidance, which are furnished pursuant to Item 7.01)

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

ALTRIA GROUP, INC.

By: /s/ W. HILDEBRANDT SURGNER, JR.

Name: W. Hildebrandt Surgner, Jr.

Title: Corporate Secretary and

Senior Assistant General Counsel

DATE: August 6, 2012

**EXHIBIT INDEX**

Exhibit No.	Description
99.1	Altria Group, Inc. Press Release dated August 6, 2012 (filed pursuant to Item 8.01 except for sections 2012 Full-Year EPS Guidance and 2012 Full-Year Tax Rate Guidance, which are furnished pursuant to Item 7.01)