

Customers Bancorp, Inc.  
Form 10-Q  
August 14, 2012  
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**UNITED STATES**  
**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**Form 10-Q**

x **Quarterly report pursuant Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the quarterly period ended June 30, 2012

.. **Transition report pursuant Section 13 or 15(d) of the Securities Exchange Act of 1934**  
For the transition period from            to            .

333-166225

(Commission File number)

(Exact name of registrant as specified in its charter)

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**Pennsylvania**  
(State or other jurisdiction of  
incorporation or organization)

**27-2290659**  
(IRS Employer  
Identification No.)

**1015 Penn Avenue**  
**Suite 103**

**Wyomissing PA 19610**

(Address of principal executive offices)

**(610) 933-2000**

(Issuer's telephone number)

**N/A**

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Website, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller Reporting Company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act)

Yes  No

On August 14, 2012, 8,579,310 shares of Voting Common Stock were outstanding, and 2,844,142 shares of Class B Non-Voting Common Stock were outstanding.



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Customers Bancorp, Inc.

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**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****CONSOLIDATED BALANCE SHEETS UNAUDITED***(Dollar amounts in thousands, except per share data)*

|   | June 30,<br>2012    | December 31,<br>2011 |
|---|---------------------|----------------------|
| <b>ASSETS</b>   |                     |                      |
| Cash and due from banks   | \$ 2,956            | \$ 7,765             |
| Interest earning deposits   | 119,096             | 65,805               |
| Cash and cash equivalents   | 122,052             | 73,570               |
| Investment securities available for sale, at fair value   | 134,757             | 79,137               |
| Investment securities held to maturity (fair value 2011 \$330,809)  | 0                   | 319,547              |
| Loans held for sale   | 283,535             | 174,999              |
| Loans receivable not covered under Loss Sharing Agreements with the FDIC  | 1,537,577           | 1,216,265            |
| Loans receivable covered under Loss Sharing Agreements with the FDIC  | 113,293             | 126,276              |
| Less: Allowance for loan and lease losses   | (16,118)            | (15,032)             |
| Total loans receivable, net   | 1,634,752           | 1,327,509            |
| FDIC loss sharing receivable  | 12,376              | 13,077               |
| Bank premises and equipment, net  | 9,319               | 8,448                |
| Bank-owned life insurance   | 39,901              | 29,268               |
| Other real estate owned (2012 \$8,612; 2011 \$6,166 covered under Loss Sharing Agreements with the FDIC)  | 12,931              | 13,482               |
| Goodwill and other intangibles  | 2,275               | 1,674                |
| Restricted stock  | 20,125              | 21,818               |
| Accrued interest receivable and other assets  | 11,009              | 15,003               |
| <b>Total assets</b>   | <b>\$ 2,283,032</b> | <b>\$ 2,077,532</b>  |
| <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>  |                     |                      |
| Liabilities:  |                     |                      |
| Deposits:   |                     |                      |
| Demand, non-interest bearing  | \$ 155,009          | \$ 114,044           |
| Interest bearing  | 1,774,854           | 1,469,145            |
| Total deposits  | 1,929,863           | 1,583,189            |
| Federal funds purchased   | 5,000               | 5,000                |
| Other borrowings  | 178,000             | 331,000              |
| Subordinated debt   | 2,000               | 2,000                |
| Accrued interest payable and other liabilities  | 9,453               | 8,595                |
| Total liabilities   | 2,124,316           | 1,929,784            |
| Shareholders' equity:   |                     |                      |
| Preferred stock, par value \$1,000 per share; 100,000,000 shares authorized; none issued  | 0                   | 0                    |
| Common stock, par value \$1.00 per share; 200,000,000 shares authorized; 11,395,302 shares issued and 11,347,683 outstanding at June 30, 2012 and December 31, 2011 | 11,395              | 11,395               |
| Additional paid in capital  | 123,868             | 122,602              |
| Retained earnings   | 24,112              | 14,496               |
| Accumulated other comprehensive loss  | (159)               | (245)                |
| Less: cost of treasury stock; 47,619 shares at June 30, 2012 and December 31, 2011  | (500)               | (500)                |

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|   |                     |                     |
|---|---------------------|---------------------|
| Total shareholders' equity                        | 158,716             | 147,748             |
| <b>Total liabilities and shareholders' equity</b> | <b>\$ 2,283,032</b> | <b>\$ 2,077,532</b> |

See accompanying notes to the unaudited consolidated financial statements.

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF OPERATIONS UNAUDITED***(Dollar amounts in thousands, except per share data)*

|  | <b>Three months ended<br/>June 30,</b> |               | <b>Six months ended<br/>June 30,</b> |               |
|--|--|---------------|--------------------------------------|---------------|
|  | <b>2012</b>                            | 2011          | <b>2012</b>                          | 2011          |
| <b>Interest income:</b>  |  |               |                                      |               |
| Loans receivable, including fees                                     | \$ 17,350                              | \$ 10,176     | \$ 32,973                            | \$ 19,678     |
| Loans receivable, non-taxable, including fees                        | 41                                     | 22            | 55                                   | 45            |
| Investment securities, taxable                                       | 2,219                                  | 4,351         | 5,131                                | 6,368         |
| Investment securities, non-taxable                                   | 21                                     | 22            | 43                                   | 43            |
| Other  | 69                                     | 75            | 134                                  | 313           |
| <b>Total interest income</b>   | <b>19,700</b>                          | <b>14,646</b> | <b>38,336</b>                        | <b>26,447</b> |
| <b>Interest expense:</b>   |  |               |                                      |               |
| Deposits   | 5,424                                  | 5,646         | 10,496                               | 11,096        |
| Federal funds purchased  | 1                                      | 0             | 3                                    | 0             |
| Securities sold under repurchase agreements                          | 0                                      | 7             | 0                                    | 7             |
| Borrowed funds   | 106                                    | 121           | 240                                  | 210           |
| Subordinated debt  | 17                                     | 16            | 35                                   | 33            |
| <b>Total interest expense</b>  | <b>5,548</b>                           | <b>5,790</b>  | <b>10,774</b>                        | <b>11,346</b> |
| <b>Net interest income</b>   | <b>14,152</b>                          | <b>8,856</b>  | <b>27,562</b>                        | <b>15,101</b> |
| Provision for loan and lease losses                                  | 2,738                                  | 2,850         | 4,538                                | 5,650         |
| <b>Net interest income after provision for loan and lease losses</b> | <b>11,414</b>                          | <b>6,006</b>  | <b>23,024</b>                        | <b>9,451</b>  |
| <b>Non-interest income:</b>  |  |               |                                      |               |
| Deposit fees   | 117                                    | 94            | 233                                  | 198           |
| Loan fees  | 9                                      | 66            | 201                                  | 146           |
| Mortgage warehouse transactional fees                                | 3,384                                  | 1,277         | 5,483                                | 2,388         |
| Bank owned life insurance  | 323                                    | 263           | 589                                  | 864           |
| Gain on sale of investment securities                                | 8,797                                  | 0             | 9,006                                | 0             |
| Accretion of FDIC loss sharing receivable                            | 0                                      | 800           | 655                                  | 1,709         |
| Loss on sale of other real estate owned                              | (660)                                  | 0             | (601)                                | 0             |
| Gain on sale of loans  | 339                                    | 0             | 339                                  | 78            |
| Gain on sale of repossessed assets                                   | 59                                     | 0             | 59                                   | 0             |
| Gain on sale of bank premises and equipment                          | 22                                     | 0             | 22                                   | 0             |
| Other  | 247                                    | 142           | 443                                  | 533           |
| <b>Total non-interest income</b>                                     | <b>12,637</b>                          | <b>2,642</b>  | <b>16,429</b>                        | <b>5,916</b>  |
| <b>Non-interest expense:</b>   |  |               |                                      |               |
| Salaries and employee benefits                                       | 5,598                                  | 3,973         | 11,095                               | 8,088         |
| Occupancy  | 1,849                                  | 1,004         | 3,228                                | 1,991         |
| Technology, communication and bank operations                        | 691                                    | 513           | 1,338                                | 826           |
| Advertising and promotion  | 301                                    | 205           | 576                                  | 433           |
| Professional services  | 769                                    | 1,304         | 1,655                                | 2,730         |
| FDIC assessments, taxes, and regulatory fees                         | 867                                    | 431           | 1,536                                | 1,253         |

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|  |                 |                |                 |                   |
|--|-----------------|----------------|-----------------|-------------------|
| Loan workout and other real estate owned         | 651             | 415            | 1,176           | 799               |
| Impairment and losses on other real estate owned | 0               | 15             | 0               | 211               |
| Merger related expenses                          | 0               | 0              | 28              | 0                 |
| Stock offering expenses                          | 1,340           | 0              | 1,340           | 0                 |
| Other  | 1,907           | 578            | 2,688           | 1,198             |
| <b>Total non-interest expense</b>                | <b>13,973</b>   | <b>8,438</b>   | <b>24,660</b>   | <b>17,529</b>     |
| <br>   |                 |                |                 |                   |
| Income (loss) before tax expense (benefit)       | 10,078          | 210            | 14,793          | (2,162)           |
| Income tax expense (benefit)                     | 3,574           | 65             | 5,177           | (631)             |
| <br>   |                 |                |                 |                   |
| <b>Net income (loss)</b>                         | <b>\$ 6,504</b> | <b>\$ 145</b>  | <b>\$ 9,616</b> | <b>\$ (1,531)</b> |
| <br>   |                 |                |                 |                   |
| <b>Basic income (loss) per share</b>             | <b>\$ 0.57</b>  | <b>\$ 0.01</b> | <b>\$ 0.85</b>  | <b>\$ (0.16)</b>  |
| <br>   |                 |                |                 |                   |
| <b>Diluted income (loss) per share</b>           | <b>\$ 0.56</b>  | <b>\$ 0.01</b> | <b>\$ 0.83</b>  | <b>\$ (0.16)</b>  |

See accompanying notes to the unaudited consolidated financial statements.



**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME    UNAUDITED***(Dollar amounts in thousands)*

|   | Three Months Ended |                 | Six Months Ended |                 |
|---|--------------------|-----------------|------------------|-----------------|
|   | June 30,           |                 | June 30,         |                 |
|   | 2012               | 2011            | 2012             | 2011            |
| Net income (loss)   | \$ 6,504           | \$ 145          | \$ 9,616         | \$ (1,531)      |
| Other comprehensive income, before tax:   |                    |                 |                  |                 |
| Unrealized holding gains on securities arising during the period  | 543                | 5,789           | 629              | 5,927           |
| Unrealized holding gain on securities transferred from the held-to-maturity category into the available-for-sale category | 8,509              | 0               | 8,509            | 0               |
| Reclassification adjustment for gains included in net income  | (8,797)            | 0               | (9,006)          | 0               |
| Income tax expense related to items of other comprehensive income   | (89)               | (1,967)         | (46)             | (2,015)         |
| Other comprehensive income, net of tax  | 166                | 3,822           | 86               | 3,912           |
| <b>Comprehensive income</b>   | <b>\$ 6,670</b>    | <b>\$ 3,967</b> | <b>\$ 9,702</b>  | <b>\$ 2,381</b> |

See accompanying notes to the unaudited consolidated financial statements.

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CHANGES IN SHAREHOLDERS EQUITY UNAUDITED**

For the six months ended June 30, 2012 and 2011

*(Dollar amounts in thousands)*

|                                   | Shares of<br>Common<br>Stock<br>Outstanding | Common<br>Stock | Additional<br>Paid in<br>Capital | Retained<br>Earnings | Accumulated Other<br>Comprehensive<br>Income (Loss) | Treasury<br>Stock | Total      |
|-----------------------------------|---|-----------------|----------------------------------|----------------------|---|-------------------|------------|
| <b>Balance, December 31, 2010</b> | 8,398,015                                   | \$ 8,398        | \$ 88,132                        | \$ 10,506            | \$ (1,896)  | \$ 0              | \$ 105,140 |
| Comprehensive income              |   |                 |                                  | (1,531)              | 3,912   |                   | 2,381      |
| Stock-based compensation expense  |   |                 | 329                              |                      |   |                   | 329        |
| Common stock issued, net of costs | 1,388,893                                   | 1,389           | 14,138                           |                      |   |                   | 15,527     |
| <b>Balance, June 30, 2011</b>     | 9,786,908                                   | \$ 9,787        | \$ 102,599                       | \$ 8,975             | \$ 2,016  | \$ 0              | \$ 123,377 |

|                                   | Shares of<br>Common<br>Stock<br>Outstanding | Common<br>Stock | Additional<br>Paid in<br>Capital | Retained<br>Earnings | Accumulated Other<br>Comprehensive<br>Loss | Treasury<br>Stock | Total      |
|-----------------------------------|---|-----------------|----------------------------------|----------------------|--|-------------------|------------|
| <b>Balance, December 31, 2011</b> | 11,347,683                                  | \$ 11,395       | \$ 122,602                       | \$ 14,496            | \$ (245)                                   | \$ (500)          | \$ 147,748 |
| Comprehensive income              |   |                 |                                  | 9,616                | 86   |                   | 9,702      |
| Stock-based compensation expense  |   |                 | 1,266                            |                      |  |                   | 1,266      |
| <b>Balance, June 30, 2012</b>     | 11,347,683                                  | \$ 11,395       | \$ 123,868                       | \$ 24,112            | \$ (159)                                   | \$ (500)          | \$ 158,716 |

See accompanying notes to the unaudited consolidated financial statements.

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****CONSOLIDATED STATEMENTS OF CASH FLOWS    UNAUDITED***(Dollar amounts in thousands)*

| <b>Six Months Ended June 30,</b>   | <b>2012</b>      | <b>2011</b>      |
|--|------------------|------------------|
| <b>Cash Flows from Operating Activities</b>  |                  |                  |
| Net income (loss)  | \$ 9,616         | \$ (1,531)       |
| Adjustments to reconcile net income (loss) to net cash (used in) provided by operating activities:   |                  |                  |
| Provision for loan and lease losses  | 4,538            | 5,650            |
| Provision for depreciation and amortization  | 687              | 614              |
| Stock-based compensation   | 1,266            | 329              |
| Deferred taxes   | 188              | 0                |
| Net amortization (accretion) of investment securities premiums and discounts                         | 193              | (28)             |
| Gain on sale of investment securities  | (9,006)          | 0                |
| Gain on sale of loans  | (339)            | (78)             |
| Origination of loans held for sale   | (1,359,676)      | (1,080,828)      |
| Proceeds from the sale of loans held for sale  | 1,251,140        | 1,105,798        |
| Increase in FDIC loss sharing receivable   | (741)            | (1,709)          |
| Amortization (accretion) of fair value discounts   | 46               | (311)            |
| Net loss on sale of other real estate owned  | 601              | 0                |
| Impairment charges on other real estate owned  | 0                | 197              |
| Change in investment in bank-owned life insurance  | (633)            | (864)            |
| Decrease (increase) in accrued interest receivable and other assets                                  | 471              | (56)             |
| Decrease in accrued interest payable and other liabilities   | (3,185)          | (2,143)          |
| <b>Net Cash (Used in) Provided by Operating Activities</b>   | <b>(104,834)</b> | <b>25,040</b>    |
| <b>Cash Flows from Investing Activities</b>  |                  |                  |
| Proceeds from maturities, calls and principal repayments of investment securities available for sale | 23,543           | 10,447           |
| Proceeds from sales of investment securities available for sale                                      | 306,610          | 0                |
| Purchases of investment securities available for sale  | (108,249)        | (49,961)         |
| Purchases of investment securities held to maturity  | 0                | (396,847)        |
| Proceeds from maturities, calls and principal repayments of investment securities held to maturity   | 50,968           | 15,071           |
| Net increase in loans  | (312,624)        | (59,885)         |
| Proceeds from sale of SBA loans  | 3,689            | 1,465            |
| Proceeds from bank-owned life insurance  | 0                | 192              |
| Purchases of bank-owned life insurance   | (10,000)         | 0                |
| Proceeds from redemption (purchases of) restricted stock   | 1,693            | (10,040)         |
| Reimbursements from the FDIC on loss sharing agreements  | 1,442            | 5,777            |
| Purchases of bank premises and equipment   | (1,558)          | (544)            |
| Proceeds from sales of other real estate owned   | 4,022            | 5,079            |
| <b>Net Cash Used in Investing Activities</b>   | <b>(40,464)</b>  | <b>(479,246)</b> |
| <b>Cash Flows from Financing Activities</b>  |                  |                  |
| Net increase in deposits   | 346,780          | 160,663          |
| Net (decrease) increase in short-term borrowed funds   | (153,000)        | 141,000          |
| Proceeds from issuance of common stock   | 0                | 15,527           |
| <b>Net Cash Provided by Financing Activities</b>   | <b>193,780</b>   | <b>317,190</b>   |
| <b>Net Increase (Decrease) in Cash and Cash Equivalents</b>  | <b>48,482</b>    | <b>(137,016)</b> |

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|                                  |                  |            |            |
|----------------------------------|------------------|------------|------------|
| <b>Cash and Cash Equivalents</b> | <b>Beginning</b> | 73,570     | 238,724    |
| <b>Cash and Cash Equivalents</b> | <b>Ending</b>    | \$ 122,052 | \$ 101,708 |

**Supplementary Cash Flows Information**

|                   |           |           |
|-------------------|-----------|-----------|
| Interest paid     | \$ 10,916 | \$ 11,344 |
| Income taxes paid | 4,855     | 2,816     |

**Non-cash items:**

|  |          |          |
|--|----------|----------|
| Transfer of loans to other real estate owned                   | \$ 4,941 | \$ 3,948 |
| Transfer of held to maturity investments to available for sale | 268,671  | 0        |

See accompanying notes to the unaudited consolidated financial statements.

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**CUSTOMERS BANCORP, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS**

*(Dollars in thousands except for per share data)*

**NOTE 1 DESCRIPTION OF THE BUSINESS AND BASIS OF PRESENTATION**

Customers Bancorp, Inc. (the Bancorp) is a Pennsylvania corporation formed on April 7, 2010 to facilitate the reorganization of Customers Bank (the Bank) into a bank holding company structure. The reorganization was completed on September 17, 2011. Any financial information for periods prior to September 17, 2011 contained herein reflects that of Customers Bank as the predecessor entity. The unaudited consolidated financial statements have been prepared in conformity with accounting principles generally accepted in the United States ( U.S. GAAP ) for interim financial statements and pursuant to the rules and regulations of the Securities and Exchange Commission ( SEC ) for interim reporting. Certain information and note disclosures normally included in annual financial statements prepared in accordance with U.S. GAAP have been condensed or omitted pursuant to those rules and regulations, although the Bancorp believes that the disclosures made are adequate to make the information not misleading. The accounting policies of Customers Bancorp, Inc. and Subsidiaries, as applied in the consolidated interim financial statements presented herein, are substantially the same as those followed on an annual basis as disclosed on pages 80 through 90 of Customers Annual Report on Form 10-K for the fiscal year ended December 31, 2011. It is suggested that these financial statements be read in conjunction with the financial statements and the notes thereto included in the latest Form 10-K. Operating results for the three-month and six-month periods ended June 30, 2012 are not necessarily indicative of the results that may be expected for the year ended December 31, 2012.

The Bancorp's unaudited consolidated interim financial statements reflect all adjustments that are, in the opinion of management, necessary for fair statement of the results of interim periods presented.

Certain amounts reported in the 2011 consolidated financial statements have been reclassified to conform to the 2012 presentation. These reclassifications did not significantly impact the Bancorp's financial position or results of operations.

The Bancorp evaluated its June 30, 2012 consolidated financial statements for subsequent events through the date the financial statements were issued. The Bancorp is not aware of any additional subsequent events which would require recognition or disclosure in the financial statements.

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**CUSTOMERS BANCORP, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS**

*(Dollars in thousands except for per share data)*

**NOTE 2 REORGANIZATION AND ACQUISITION ACTIVITY**

*Reorganization into Customers Bancorp, Inc.*

The Bancorp and the Bank entered into a Plan of Merger and Reorganization effective September 17, 2011 pursuant to which all of the issued and outstanding common stock of the Bank was exchanged on a three to one basis for shares of common stock and Class B Non-Voting common stock of the Bancorp. The Bank became a wholly owned subsidiary of the Bancorp (the "Reorganization"). The Bancorp is authorized to issue up to 100,000,000 shares of common stock, 100,000,000 shares of Class B Non-Voting Common Stock and 100,000,000 shares of preferred stock. All share and per share information has been retrospectively restated to reflect the Reorganization, including the three-for-one consideration used in the Reorganization.

In the Reorganization, the Bank's issued and outstanding shares of common stock of 22,525,825 shares and Class B Non-Voting common stock of 6,834,895 shares converted into 7,508,473 shares of the Bancorp's common stock and 2,278,294 shares of the Bancorp's Class B Non-Voting common stock. Cash was paid in lieu of fractional shares. Outstanding warrants to purchase 1,410,732 shares of the Bank's common stock with a weighted-average exercise price of \$3.55 per share and 243,102 shares of the Bank's Class B Non-Voting common stock with a weighted-average exercise price of \$3.50 per share were converted into warrants to purchase 470,260 shares of the Bancorp's common stock with a weighted-average exercise price of \$10.64 per share and warrants to purchase 81,036 shares of the Bancorp's Class B Non-Voting common stock with a weighted-average exercise price of \$10.50 per share. Outstanding stock options to purchase 2,572,404 shares of the Bank's common stock with a weighted-average exercise price of \$3.50 per share and stock options to purchase 231,500 shares of the Bank's Class B Non-Voting common stock with a weighted-average exercise price of \$4.00 per share were converted into stock options to purchase 855,774 shares of the Bancorp's common stock with a weighted-average exercise price of \$10.49 per share and stock options to purchase 77,166 shares of the Bancorp's Class B Non-Voting common stock with a weighted-average exercise price of \$12.00 per share.

*Acacia Federal Savings Bank Acquisition*

On June 21, 2012, the Bancorp announced the entry into a definitive agreement to acquire Acacia Federal Savings Bank (Acacia), Falls Church, Virginia from two subsidiaries of Ameritas Mutual Holding Company (Ameritas). Acacia serves the metro Washington, D.C. market. Pursuant to the terms of the agreement, the Bancorp will acquire 100% of the stock of Acacia from Ameritas Mutual Holding Company for a total consideration of \$65,000 to be paid in the Bancorp's common stock (resulting in Ameritas indirectly holding a 9.9% voting ownership interest in the Bancorp), Class B Non-Voting Common Stock (resulting in Ameritas indirectly holding a 19.9% total common ownership interest (voting and non-voting, taking into account outstanding securities convertible into common stock) in the Bancorp), and Perpetual Non-Cumulative Preferred Stock, Series C (with an aggregate liquidation value of \$65,000 minus the value of the common stock and Class B Non-Voting Common Stock issued in the transaction). The Bancorp expects to issue its voting and Class B Non-Voting common stock for about \$45,000 at 115% of GAAP book value at the time of closing. Approximately \$20,000 million of Tier 1 qualifying non-cumulative Perpetual Preferred Stock is expected to be issued by the Bancorp at a rate of 3.72% fixed for the first five years.

The Bancorp will not be acquiring any non-performing loans, other real estate owned or other assets that it deems to possess higher risk. In addition, the Bancorp will not be responsible for any severance obligations, charges associated with the early termination of the O.S.I. technology contract or lease termination charges on Acacia's corporate headquarters beyond one year. The closing is expected to take place during the fourth quarter of 2012.

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**CUSTOMERS BANCORP, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS**

*(Dollars in thousands except for per share data)*

**NOTE 3 RECENTLY ISSUED ACCOUNTING STANDARDS**

In April 2011, the Financial Accounting Standards Board ( FASB ) issued Accounting Standards Update ( ASU ) 2011-03, *Reconsideration of Effective Control for Repurchase Agreements*. This ASU removes from the assessment of effective control (1) the criterion requiring the transferor to have the ability to repurchase or redeem the financial assets on substantially the agreed terms, even in the event of default by the transferee, and (2) the collateral maintenance implementation guidance related to that criterion. This guidance was effective for the first interim or annual period beginning on or after December 15, 2011 and is to be applied prospectively to transactions or modifications of existing transactions that occur on or after the effective date. Adoption of this guidance has not had a material impact on results of operations or financial condition.

In May 2011, the FASB issued ASU 2011-04, *Amendments to Achieve Common Fair Value Measurements and Disclosure Requirements in U.S. GAAP and IFRS*. The amendments change the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. The guidance was effective for interim and annual periods beginning after December 15, 2011 is to be applied prospectively. Adoption of this guidance has not had a material impact on Customers Bancorp's financial statements.

In June 2011, the FASB issued ASU 2011-05, *Presentation of Comprehensive Income*. Under the new guidance, the components of net income and the components of other comprehensive income can be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. This guidance eliminates the option to present components of other comprehensive income as part of the changes in shareholders' equity. This amendment is to be applied retrospectively and was effective for fiscal years and interim periods ending after December 15, 2011 for public companies. Adoption of this guidance has not had a significant impact on Customers Bancorp's financial statements.

In September, 2011, the FASB issued ASU 2011-08, *Testing Goodwill for Impairment*. The purpose of this ASU is to simplify how entities test goodwill for impairment by adding a new first step to the preexisting goodwill impairment test under ASC Topic 350, *Intangibles - Goodwill and other*. This amendment gives the entity the option to first assess a variety of qualitative factors such as economic conditions, cash flows, and competition to determine whether it was more likely than not that the fair value of goodwill has fallen below its carrying value. If the entity determines that it is not likely that the fair value has fallen below its carrying value, then the entity will not have to complete the original two-step test under Topic 350. The amendments in this ASU were effective for impairment tests performed for fiscal years beginning after December 15, 2011. Adoption of this guidance has not had a material impact on results of operations or financial condition.

In December, 2011, the FASB issued ASU 2011-10, *Derecognition of in Substance Real Estate - a Scope Clarification*. This ASU clarifies previous guidance for situations in which a reporting entity would relinquish control of the assets of a subsidiary in order to satisfy the nonrecourse debt of the subsidiary. The ASU concludes that if control of the assets has been transferred to the lender, but not legal ownership of the assets; then the reporting entity must continue to include the assets of the subsidiary in its consolidated financial statements. The amendments in this ASU are effective for public entities for annual and interim periods beginning on or after June 15, 2012. Early adoption is permitted. Adoption of this guidance has not had a material impact on results of operations or financial condition.

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 3 RECENTLY ISSUED ACCOUNTING STANDARDS (continued)**

In December, 2011, the FASB issued ASU 2011-11, *Disclosures about Offsetting Assets and Liabilities*, in an effort to improve comparability between U.S. GAAP and IFRS financial statements with regard to the presentation of offsetting assets and liabilities on the statement of financial position arising from financial and derivative instruments, and repurchase agreements. The ASU establishes additional disclosures presenting the gross amounts of recognized assets and liabilities, offsetting amounts, and the net balance reflected in the statement of financial position. Descriptive information regarding the nature and rights of the offset must also be disclosed. This ASU is effective for annual reporting periods beginning on or after January 1, 2013 and interim periods within those annual periods. Customers Bancorp does not expect this ASU to have a significant impact on its consolidated financial statements.

In June 2012, the FASB decided to issue an exposure draft that would require new footnote disclosures of items reclassified from accumulated other comprehensive income to net income. The exposure draft is expected to be issued during the third quarter of 2012 for a sixty-day comment period.

In July 2012, the FASB issued guidance amending the way companies test for indefinite-lived intangible asset impairment, allowing the option to first assess qualitative factors to determine whether it is necessary to perform the quantitative impairment test. This guidance is effective for interim and annual periods beginning after September 15, 2012, with early adoption permitted. Customers Bancorp will adopt the guidance in connection with its annual definite-lived intangible assets impairment test in the fourth quarter of fiscal 2012. Customers Bancorp does not expect the adoption will have a significant impact on its consolidated financial statements.

**NOTE 4 EARNINGS PER SHARE**

Basic earnings per share are computed by dividing net income by the weighted-average number of common shares outstanding during the period. Diluted earnings per share reflects the potential dilution that could occur if options to purchase common stock were exercised, warrants to purchase common stock were exercised, and restricted stock units vested and common stock was issued. Potential common shares that may be issued related to outstanding stock options are determined using the treasury stock method. The following are the components of the Bancorp's earnings per share for the periods presented:

|  | Three Months Ended June 30, |           | Six Months Ended June 30, |            |
|--|-----------------------------|-----------|---------------------------|------------|
|  | 2012                        | 2011      | 2012                      | 2011       |
| Net income (loss) allocated to common shareholders | \$ 6,504                    | \$ 145    | \$ 9,616                  | \$ (1,531) |
| Weighted-average number of common shares basic     | 11,347,683                  | 9,786,906 | 11,347,683                | 9,492,704  |
| Stock-based compensation plans                     | 188,673                     | 121,575   | 183,859                   | 0          |
| Warrants   | 102,712                     | 67,510    | 100,809                   | 0          |
| Weighted-average number of common shares diluted   | 11,639,068                  | 9,975,991 | 11,632,351                | 9,492,704  |
| Basic earnings (loss) per share                    | \$ 0.57                     | \$ 0.01   | \$ 0.85                   | \$ (0.16)  |
| Diluted earnings (loss) per share                  | \$ 0.56                     | \$ 0.01   | \$ 0.83                   | \$ (0.16)  |





**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 4 EARNINGS PER SHARE (continued)**

For the quarter and six months ended June 30, 2012, respectively, 1,590,162 and 1,594,976 share-based compensation awards and 567,329 and 569,232 warrants were outstanding but were not included in the computation of diluted earnings per share because their common stock equivalents were anti-dilutive.

For the quarter and six months ended June 30, 2011, respectively, 292,874 and 934,634 share-based compensation awards and 11,197 and 551,278 warrants were outstanding but were not included in the computation of diluted earnings per share because their common stock equivalents were anti-dilutive.

**NOTE 5 INVESTMENT SECURITIES**

On May 9, 2012, Customers Bancorp reclassified its \$269,000 held-to-maturity investment portfolio to available for sale. Due to its strong outlook for loan growth, falling interest rates, and its recent decision to postpone its initial public offering of stock, the Bancorp decided to proceed with this reclassification to provide liquidity. The reclassification increased total shareholders' equity by \$5,300 associated with the recording of the net security gains on the portfolio, net of tax effects, to accumulated other comprehensive income. Subsequently, the Bancorp sold \$257,645 of available-for-sale securities and realized a pre-tax gain of \$8,797. In accordance with regulatory and accounting requirements, the Bancorp is prohibited from classifying security purchases as held to maturity for a period of two years.

The amortized cost and approximate fair value of investment securities as of June 30, 2012 and December 31, 2011 are summarized as follows:

|                                    | June 30, 2012     |                              |                               |               |
|------------------------------------|-------------------|------------------------------|-------------------------------|---------------|
|                                    | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value |
| <b>Available for Sale:</b>         |                   |                              |                               |               |
| Mortgage-backed securities (1) (2) | \$ 107,360        | \$ 661                       | \$ (113)                      | \$ 107,908    |
| Asset-backed securities            | 574               | 8                            | 0                             | 582           |
| Municipal securities               | 2,062             | 2                            | (6)                           | 2,058         |
| Corporate notes                    | 25,000            | 0                            | (797)                         | 24,203        |
| Equities                           | 6                 | 0                            | 0                             | 6             |
|                                    | \$ 135,002        | \$ 671                       | \$ (916)                      | \$ 134,757    |

(1) Includes an interest only strip security of \$2,632.

(2) Includes private-label securities with an aggregate amortized cost of \$701 and an aggregate fair value of \$635.

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 5 INVESTMENT SECURITIES (continued)**

|                                       |                   | December 31, 2011            |                               |                  |
|---------------------------------------|-------------------|------------------------------|-------------------------------|------------------|
|                                       | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value    |
| <b>Available for Sale:</b>            |                   |                              |                               |                  |
| U.S. Treasury and government agencies | \$ 1,002          | \$ 0                         | \$ (1)                        | \$ 1,001         |
| Mortgage-backed securities (1) (2)    | 55,818            | 581                          | (107)                         | 56,292           |
| Asset-backed securities               | 622               | 5                            | 0                             | 627              |
| Municipal securities                  | 2,071             | 0                            | (71)                          | 2,000            |
| Corporate notes                       | 20,000            | 0                            | (783)                         | 19,217           |
|                                       | <b>\$ 79,513</b>  | <b>\$ 586</b>                | <b>\$ (962)</b>               | <b>\$ 79,137</b> |
| <b>Held to Maturity:</b>              |                   |                              |                               |                  |
| Mortgage-backed securities            | \$ 319,547        | \$ 11,262                    | \$ 0                          | \$ 330,809       |

(1) Includes an interest only strip security of \$2,894.

(2) Includes private-label securities with an aggregate amortized cost of \$765 and an aggregate fair value of \$662.

The following tables shows proceeds from the sale of available for sale investment securities, gross gains and gross losses on those sales of securities for the three and six months ended June 30, 2012:

|  | Three months ended<br>June 30, |      |
|--|--------------------------------|------|
|  | 2012                           | 2011 |
| Proceeds from sale of available-for-sale investment securities | \$ 257,645                     | \$ 0 |
| Gross gains  | \$ 8,797                       | \$ 0 |
| Gross losses   | 0                              | 0    |
| Net gains  | \$ 8,797                       | \$ 0 |
|  |                                |      |
|  | Six months ended<br>June 30,   |      |
|  | 2012                           | 2011 |
| Proceeds from sale of available-for-sale investment securities | \$ 306,610                     | \$ 0 |
| Gross gains  | \$ 9,006                       | \$ 0 |
| Gross losses   | 0                              | 0    |
| Net gains  | \$ 9,006                       | \$ 0 |

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These gains and losses were determined using the specific identification method and were included in non-interest income.

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 5 INVESTMENT SECURITIES (continued)**

The following table shows investments securities by stated maturity. Investment securities backed by mortgages have expected maturities that differ from contractual maturities because borrowers have the right to call or prepay and are, therefore, classified separately with no specific maturity date:

|  | <b>June 30, 2012</b>      |                       |
|--|---------------------------|-----------------------|
|  | <b>Available for Sale</b> |                       |
|  | <b>Amortized<br/>Cost</b> | <b>Fair<br/>Value</b> |
| Due in one year or less                | \$ 94                     | \$ 94                 |
| Due after one year through five years  | 27,461                    | 26,667                |
| Due after five years through ten years | 46                        | 47                    |
| Due after ten years                    | 35                        | 35                    |
|  | 27,636                    | 26,843                |
| Mortgage-backed securities (1)         | 107,360                   | 107,908               |
| <b>Total, excluding equities</b>       | <b>\$ 134,996</b>         | <b>\$ 134,751</b>     |

(1) Includes an interest only strip security of \$2,632.

The Bancorp's investments' gross unrealized losses and fair value, aggregated by investment category and length of time for individual securities that have been in a continuous unrealized loss position, at June 30, 2012 and December 31, 2011, were as follows:

|                            | <b>Less than 12 months</b> |                              | <b>June 30, 2012</b> |                              | <b>Total</b>      |                              |
|----------------------------|----------------------------|------------------------------|----------------------|------------------------------|-------------------|------------------------------|
|                            | <b>Fair Value</b>          | <b>Unrealized<br/>Losses</b> | <b>Fair Value</b>    | <b>Unrealized<br/>Losses</b> | <b>Fair Value</b> | <b>Unrealized<br/>Losses</b> |
| <b>Available for Sale:</b> |                            |                              |                      |                              |                   |                              |
| Mortgage-backed securities | \$ 10,509                  | \$ (42)                      | \$ 425               | \$ (71)                      | \$ 10,934         | \$ (113)                     |
| Municipal securities       | 0                          | 0                            | 1,003                | (6)                          | 1,003             | (6)                          |
| Corporate notes            | 24,203                     | (797)                        | 0                    | 0                            | 24,203            | (797)                        |
| <b>Total</b>               | <b>\$ 34,712</b>           | <b>\$ (839)</b>              | <b>\$ 1,428</b>      | <b>\$ (77)</b>               | <b>\$ 36,140</b>  | <b>\$ (916)</b>              |

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 5 INVESTMENT SECURITIES (continued)**

|                                       | Less than 12 months |                      | December 31, 2011<br>12 months or more |                      | Total      |                      |
|---------------------------------------|---------------------|----------------------|--|----------------------|------------|----------------------|
|                                       | Fair Value          | Unrealized<br>Losses | Fair Value                             | Unrealized<br>Losses | Fair Value | Unrealized<br>Losses |
| <b>Available for Sale:</b>            |                     |                      |  |                      |            |                      |
| U.S. Treasury and government agencies | \$ 1,001            | \$ (1)               | \$ 0                                   | \$ 0                 | \$ 1,001   | \$ (1)               |
| Mortgage-backed securities            | 166                 | (1)                  | 412                                    | (106)                | 578        | (107)                |
| Municipal securities                  | 0                   | 0                    | 2,000                                  | (71)                 | 2,000      | (71)                 |
| Corporate notes                       | 19,218              | (783)                | 0                                      | 0                    | 19,218     | (783)                |
| Total                                 | \$ 20,385           | \$ (785)             | \$ 2,412                               | \$ (177)             | \$ 22,797  | \$ (962)             |

At June 30, 2012, there were eight available-for-sale investment securities in the less-than-twelve-month category and seven available-for-sale investment securities in the twelve-month-or-more category. At December 31, 2011, there were ten available-for-sale investment securities in the less-than-twelve-month category and six available-for-sale investment securities in the twelve-month-or-more category. In management's opinion, the unrealized losses reflect primarily changes in interest rates due to changes in economic conditions and the liquidity of the market, and not credit quality. In addition, the Bancorp does not believe that it will be more likely than not that the Bancorp will be required to sell the securities prior to maturity or market-price recovery.

During June 2012, Moody's downgraded all five corporate bonds in the Bancorp's portfolio. This downgrade was anticipated since Moody's placed these bonds on negative watch in February 2012. The Bancorp analyzed these bonds in more detail at the time of downgrade. The Bancorp does not intend to sell these debt securities prior to recovery, and it is more likely than not that the Bancorp will not have to sell these debt securities prior to recovery. These bonds continue to pay their scheduled interest payments on time. No additional downgrades are anticipated at this time.

At June 30, 2012 and December 31, 2011, the Bancorp had pledged investment securities aggregating \$106,618 and \$311,442, respectively, as collateral for borrowings.

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 6 LOANS RECEIVABLE AND ALLOWANCE FOR LOAN AND LEASE LOSSES**

The composition of net loans receivable at June 30, 2012 and December 31, 2011 was as follows:

|   | <b>2012</b>  | <b>2011</b>  |
|---|--------------|--------------|
| Construction  | \$ 30,859    | \$ 37,926    |
| Commercial real estate  | 45,893       | 48,789       |
| Commercial and industrial   | 12,324       | 13,084       |
| Residential real estate   | 20,205       | 22,465       |
| Manufactured housing  | 4,012        | 4,012        |
| <br>  |              |              |
| Total loans receivable covered under FDIC Loss Sharing Agreements (1) | 113,293      | 126,276      |
| <br>  |              |              |
| Construction  | 12,986       | 15,271       |
| Commercial real estate  | 458,377      | 352,077      |
| Commercial and industrial   | 72,140       | 69,736       |
| Mortgage warehouse  | 801,994      | 619,318      |
| Manufactured housing  | 98,146       | 104,565      |
| Residential real estate   | 91,539       | 53,476       |
| Consumer  | 2,402        | 2,211        |
| <br>  |              |              |
| Total loans receivable not covered under FDIC Loss Sharing Agreements | 1,537,584    | 1,216,654    |
| <br>  |              |              |
| Total loans receivable  | 1,650,877    | 1,342,930    |
| <br>  |              |              |
| Deferred (fees) costs, net  | (7)          | (389)        |
| Allowance for loan and lease losses                                   | (16,118)     | (15,032)     |
| <br>  |              |              |
| Loans receivable, net   | \$ 1,634,752 | \$ 1,327,509 |

- (1) Loans that were acquired in the two FDIC assisted transactions and are covered under loss sharing agreements with the FDIC are referred to as covered loans throughout these financial statements.

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 6 LOANS RECEIVABLE AND ALLOWANCE FOR LOAN AND LEASE LOSSES (continued)***Non-Covered Nonaccrual Loans and Loans Past Due*

The following table summarizes non-covered loans, by class, as of June 30, 2012:

|                                    | 30-89 Days<br>Past Due<br>(1) | Greater<br>Than<br>90 Days<br>(1) | Total Past<br>Due (1) | Non-<br>Accrual  | Current (2)         | Total Loans<br>(4)  |
|------------------------------------|-------------------------------|-----------------------------------|-----------------------|------------------|---------------------|---------------------|
| <b>Commercial and industrial</b>   |                               |                                   |                       |                  |                     |                     |
| Acquired with credit deterioration | \$ 0                          | \$ 0                              | \$ 0                  | \$ 966           | \$ 3,946            | \$ 4,912            |
| Remaining loans (5)                | 1,113                         | 0                                 | 1,113                 | 986              | 65,129              | 67,228              |
| <b>Commercial real estate</b>      |                               |                                   |                       |                  |                     |                     |
| Acquired with credit deterioration | 0                             | 0                                 | 0                     | 6,977            | 52,365              | 59,342              |
| Remaining loans (5)                | 3,542                         | 0                                 | 3,542                 | 15,350           | 380,143             | 399,035             |
| <b>Construction</b>                |                               |                                   |                       |                  |                     |                     |
| Acquired with credit deterioration | 752                           | 0                                 | 752                   | 0                | 3,247               | 3,999               |
| Remaining loans (5)                | 357                           | 0                                 | 357                   | 3,563            | 5,067               | 8,987               |
| <b>Residential real estate</b>     |                               |                                   |                       |                  |                     |                     |
| Acquired with credit deterioration | 689                           | 0                                 | 689                   | 1,229            | 15,229              | 17,147              |
| First mortgages (5)                | 304                           | 0                                 | 304                   | 595              | 52,970              | 53,869              |
| Home equity (5)                    | 381                           | 0                                 | 381                   | 657              | 19,485              | 20,523              |
| <b>Consumer</b>                    |                               |                                   |                       |                  |                     |                     |
| Acquired with credit deterioration | 10                            | 0                                 | 10                    | 83               | 472                 | 565                 |
| Remaining loans (5)                | 67                            | 0                                 | 67                    | 5                | 1,765               | 1,837               |
| <b>Mortgage warehouse</b>          |                               |                                   |                       |                  |                     |                     |
| Acquired with credit deterioration | 0                             | 0                                 | 0                     | 0                | 0                   | 0                   |
| Remaining loans (5)                | 0                             | 0                                 | 0                     | 0                | 801,994             | 801,994             |
| <b>Manufactured housing (3)</b>    |                               |                                   |                       |                  |                     |                     |
| Acquired with credit deterioration | 2,252                         | 0                                 | 2,252                 | 2,328            | 2,977               | 7,557               |
| Remaining loans (5)                | 1,464                         | 0                                 | 1,464                 | 0                | 89,125              | 90,589              |
| <b>Total</b>                       | <b>\$ 10,931</b>              | <b>\$ 0</b>                       | <b>\$ 10,931</b>      | <b>\$ 32,739</b> | <b>\$ 1,493,914</b> | <b>\$ 1,537,584</b> |

- (1) Loan balances do not include non-accrual loans.
- (2) Loans where payments are due within 29 days of the scheduled payment date.
- (3) Purchased manufactured housing loans, purchased in 2010, are subject to cash reserves held at the Bank that are used to fund the past-due payments when the loan becomes 90 days or more delinquent.
- (4) Loans exclude deferred costs and fees.
- (5) Loans that were not identified at the acquisition date as a loan with credit deterioration.





**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 6 LOANS RECEIVABLE AND ALLOWANCE FOR LOAN AND LEASE LOSSES (continued)**

The following table summarizes non-covered loans, by class, as of December 31, 2011:

|                                    | 30-89 Days<br>Past<br>Due (1) | Greater<br>Than<br>90 Days (1) | Total Past<br>Due(1) | Non-<br>Accrual  | Current (2)         | Total Loans<br>(4)  |
|------------------------------------|-------------------------------|--------------------------------|----------------------|------------------|---------------------|---------------------|
| <b>Commercial and industrial</b>   |                               |                                |                      |                  |                     |                     |
| Acquired with credit deterioration | \$ 0                          | \$ 0                           | \$ 0                 | \$ 178           | \$ 4,946            | \$ 5,124            |
| Remaining loans (5)                | 0                             | 0                              | 0                    | 2,817            | 61,795              | 64,612              |
| <b>Commercial real estate</b>      |                               |                                |                      |                  |                     |                     |
| Acquired with credit deterioration | 89                            | 0                              | 89                   | 8,527            | 57,542              | 66,158              |
| Remaining loans (5)                | 1,025                         | 0                              | 1,025                | 18,729           | 266,165             | 285,919             |
| <b>Construction</b>                |                               |                                |                      |                  |                     |                     |
| Acquired with credit deterioration | 0                             | 0                              | 0                    | 0                | 3,393               | 3,393               |
| Remaining loans (5)                | 0                             | 0                              | 0                    | 5,630            | 6,248               | 11,878              |
| <b>Residential real estate</b>     |                               |                                |                      |                  |                     |                     |
| Acquired with credit deterioration | 1,002                         | 0                              | 1,002                | 1,423            | 16,156              | 18,581              |
| First mortgages (5)                | 314                           | 0                              | 314                  | 700              | 14,652              | 15,666              |
| Home equity (5)                    | 183                           | 0                              | 183                  | 823              | 18,223              | 19,229              |
| <b>Consumer</b>                    |                               |                                |                      |                  |                     |                     |
| Acquired with credit deterioration | 7                             | 0                              | 7                    | 6                | 233                 | 246                 |
| Remaining loans (5)                | 14                            | 0                              | 14                   | 34               | 1,917               | 1,965               |
| Mortgage warehouse                 | 0                             | 0                              | 0                    | 0                | 619,318             | 619,318             |
| <b>Manufactured housing (3)</b>    |                               |                                |                      |                  |                     |                     |
| Acquired with credit deterioration | 1,681                         | 0                              | 1,681                | 0                | 7,048               | 8,729               |
| Remaining loans (5)                | 3,481                         | 0                              | 3,481                | 0                | 92,355              | 95,836              |
| <b>Total</b>                       | <b>\$ 7,796</b>               | <b>\$ 0</b>                    | <b>\$ 7,796</b>      | <b>\$ 38,867</b> | <b>\$ 1,169,991</b> | <b>\$ 1,216,654</b> |

- (1) Loan balances do not include non-accrual loans.
- (2) Loans where payments are due within 29 days of the scheduled payment date.
- (3) Purchased manufactured housing loans, purchased in 2010, are subject to cash reserves held at the Bank that are used to fund the past-due payments when the loan becomes 90 days or more delinquent.
- (4) Loans exclude deferred costs and fees.
- (5) Loans that were not identified at the acquisition date as a loan with credit deterioration.

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 6 LOANS RECEIVABLE AND ALLOWANCE FOR LOAN AND LEASE LOSSES (continued)***Covered Nonaccrual Loans and Loans Past Due*

The following table summarizes covered loans, by class, as of June 30, 2012:

|                                    | 30-89 Days<br>Past<br>Due (1) | Greater<br>Than<br>90 Days<br>(1) | Total Past<br>Due (1) | Nonaccrual | Current<br>(3) | Total Loans |
|------------------------------------|-------------------------------|-----------------------------------|-----------------------|------------|----------------|-------------|
| <b>Commercial and industrial</b>   |                               |                                   |                       |            |                |             |
| Acquired with credit deterioration | \$ 0                          | \$ 0                              | \$ 0                  | \$ 485     | \$ 1,691       | \$ 2,176    |
| Remaining loans (2)                | 290                           | 0                                 | 290                   | 153        | 9,705          | 10,148      |
| <b>Commercial real estate</b>      |                               |                                   |                       |            |                |             |
| Acquired with credit deterioration | 0                             | 0                                 | 0                     | 14,780     | 0              | 14,780      |
| Remaining loans (2)                | 1,230                         | 0                                 | 1,230                 | 1,811      | 28,072         | 31,113      |
| <b>Construction</b>                |                               |                                   |                       |            |                |             |
| Acquired with credit deterioration | 0                             | 0                                 | 0                     | 17,301     | 0              | 17,301      |
| Remaining loans (2)                | 0                             | 0                                 | 0                     | 6,643      | 6,915          | 13,558      |
| <b>Residential real estate</b>     |                               |                                   |                       |            |                |             |
| Acquired with credit deterioration | 0                             | 0                                 | 0                     | 2,422      | 0              | 2,422       |
| First mortgages (2)                | 0                             | 0                                 | 0                     | 0          | 9,597          | 9,597       |
| Home equity (2)                    | 208                           | 0                                 | 208                   | 324        | 7,654          | 8,186       |
| <b>Manufactured housing</b>        |                               |                                   |                       |            |                |             |
| Acquired with credit deterioration | 0                             | 0                                 | 0                     | 70         | 0              | 70          |
| Remaining loans (2)                | 108                           | 0                                 | 108                   | 108        | 3,726          | 3,942       |
|                                    | \$ 1,836                      | \$ 0                              | \$ 1,836              | \$ 44,097  | \$ 67,360      | \$ 113,293  |

(1) Loans balances do not include nonaccrual loans.

(2) Loans that were not identified at the acquisition date as a loan with credit deterioration.

(3) Loans where payments are due within 29 days of the scheduled payment date.

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The following table summarizes covered loans, by class, as of December 31, 2011:

|                                    | 30-89 Days<br>Past Due<br>(1) | Greater<br>Than<br>90 Days (1) | Total Past<br>Due (1) | Nonaccrual | Current (3) | Total Loans |
|------------------------------------|-------------------------------|--------------------------------|-----------------------|------------|-------------|-------------|
| <b>Commercial and industrial</b>   |                               |                                |                       |            |             |             |
| Acquired with credit deterioration | \$ 0                          | \$ 0                           | \$ 0                  | \$ 378     | \$ 0        | \$ 378      |
| Remaining loans (2)                | 2,672                         | 0                              | 2,672                 | 0          | 10,034      | 12,706      |
| <b>Commercial real estate</b>      |                               |                                |                       |            |             |             |
| Acquired with credit deterioration | 0                             | 0                              | 0                     | 16,204     | 2,039       | 18,243      |
| Remaining loans (2)                | 1,074                         | 0                              | 1,074                 | 1,462      | 28,010      | 30,546      |
| <b>Construction</b>                |                               |                                |                       |            |             |             |
| Acquired with credit deterioration | 0                             | 0                              | 0                     | 18,896     | 3,266       | 22,162      |
| Remaining loans (2)                | 92                            | 0                              | 92                    | 2,584      | 13,088      | 15,764      |
| <b>Residential real estate</b>     |                               |                                |                       |            |             |             |
| Acquired with credit deterioration | 0                             | 0                              | 0                     | 4,002      | 0           | 4,002       |
| First mortgages (2)                | 570                           | 0                              | 570                   | 0          | 8,601       | 9,171       |
| Home equity (2)                    | 281                           | 0                              | 281                   | 1,532      | 7,479       | 9,292       |
| <b>Manufactured housing</b>        |                               |                                |                       |            |             |             |
| Acquired with credit deterioration | 0                             | 0                              | 0                     | 77         | 0           | 77          |
| Remaining loans (2)                | 6                             | 0                              | 6                     | 78         | 3,851       | 3,935       |
|                                    | \$ 4,695                      | \$ 0                           | \$ 4,695              | \$ 45,213  | \$ 76,368   | \$ 126,276  |

(1) Loans balances do not include nonaccrual loans.

(2) Loans receivable that were not identified upon acquisition as a loan with credit deterioration.

(3) Loans where payments are due within 29 days of the scheduled payment date.

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The following table presents a summary of impaired loans at or for the six months ended June 30, 2012.

|  | Unpaid<br>Principal<br>Balance (1) | Related<br>Allowance | Average<br>Recorded<br>Investment | Interest<br>Income<br>Recognized |
|--|------------------------------------|----------------------|-----------------------------------|----------------------------------|
| <b>With no related allowance recorded:</b> |                                    |                      |                                   |                                  |
| Commercial and industrial                  | \$ 2,393                           |                      | \$ 5,593                          | \$ 72                            |
| Commercial real estate                     | 19,650                             |                      | 20,329                            | 303                              |
| Construction                               | 6,991                              |                      | 7,788                             | 16                               |
| Consumer                                   | 64                                 |                      | 101                               | 0                                |
| Residential real estate                    | 1,019                              |                      | 2,131                             | 10                               |
| <b>With an allowance recorded:</b>         |                                    |                      |                                   |                                  |
| Commercial and industrial                  | 839                                | \$ 481               | 806                               | 4                                |
| Commercial real estate                     | 5,998                              | 1,631                | 8,955                             | 81                               |
| Construction                               | 7,318                              | 3,007                | 7,196                             | 100                              |
| Consumer                                   | 19                                 | 20                   | 20                                | 1                                |
| Residential real estate                    | 735                                | 45                   | 822                               | 0                                |
| <b>Total</b>                               | <b>\$ 45,026</b>                   | <b>\$ 5,184</b>      | <b>\$ 53,741</b>                  | <b>\$ 587</b>                    |

(1) Also represents the recorded investment.

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The following table presents a summary of impaired loans at December 31, 2011 and activity recorded for the six months ended June 30, 2011.

|  | December 31, 2011                     |                      | For the six months ended<br>June 30, 2011 |                                  |
|--|---------------------------------------|----------------------|---|----------------------------------|
|  | Unpaid<br>Principal<br>Balance<br>(1) | Related<br>Allowance | Average<br>Recorded<br>Investment         | Interest<br>Income<br>Recognized |
| <b>With no related allowance recorded:</b> |                                       |                      |   |                                  |
| Commercial and industrial                  | \$ 6,975                              |                      | \$ 1,129                                  | \$ 19                            |
| Commercial real estate                     | 20,431                                |                      | 12,102                                    | 210                              |
| Construction                               | 8,773                                 |                      | 1,816                                     | 32                               |
| Residential real estate                    | 343                                   |                      | 239                                       | 0                                |
| <b>With an allowance recorded:</b>         |                                       |                      |   |                                  |
| Commercial and industrial                  | 800                                   | \$ 426               | 6,339                                     | 140                              |
| Commercial real estate                     | 12,195                                | 2,047                | 17,398                                    | 346                              |
| Construction                               | 7,369                                 | 2,986                | 5,252                                     | 55                               |
| Consumer                                   | 22                                    | 22                   | 2   | 0                                |
| Residential real estate                    | 869                                   | 195                  | 1,068                                     | 13                               |
| <b>Total</b>                               | <b>\$ 57,777</b>                      | <b>\$ 5,676</b>      | <b>\$ 45,345</b>                          | <b>\$ 815</b>                    |

(1) Also represents the recorded investment.

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At June 30, 2012, there was \$7,796 in loans categorized as troubled debt restructurings ( TDR ). Of this amount, \$3,911 was performing in accordance with the modified terms. All TDRs are considered impaired loans in the calendar year of their restructuring. In subsequent years, a TDR may cease being classified as impaired if the loan was modified at a market rate at the time of modification and has performed according to the modified terms for at least six months. A loan that has been modified at a below market rate will return to performing status if it satisfies the six-month performance requirement; however, it will remain classified as impaired.

The following is an analysis of loans modified in a troubled debt restructuring by type of concession for the three and six months ended June 30, 2012. There were no modifications that involved forgiveness of debt.

|   | <b>TDRs in<br/>compliance<br/>with<br/>their<br/>modified<br/>terms<br/>and<br/>accruing<br/>interest</b> | <b>TDRs that<br/>are not<br/>accruing<br/>interest</b> | <b>Total</b> |
|---|---|--|--------------|
| <b>Three months ended June 30, 2012</b>                 |   |  |              |
| Extended under forbearance                              | \$ 0  | \$ 145   | \$ 145       |
| Multiple extensions resulting from financial difficulty | 103   | 0  | 103          |
| Interest-rate reductions                                | 255   | 0  | 255          |
| Total   | \$ 358  | \$ 145   | \$ 503       |

|   | <b>TDRs in<br/>compliance<br/>with<br/>their<br/>modified<br/>terms<br/>and<br/>accruing<br/>interest</b> | <b>TDRs<br/>that<br/>are not<br/>accruing<br/>interest</b> | <b>Total</b> |
|---|---|--|--------------|
| <b>Six months ended June 30, 2012</b>                   |   |  |              |
| Extended under forbearance                              | \$ 0  | \$ 145   | \$ 145       |
| Multiple extensions resulting from financial difficulty | 103   | 0  | 103          |
| Interest-rate reductions                                | 347   | 0  | 347          |

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|       |    |     |    |     |    |     |
|-------|----|-----|----|-----|----|-----|
| Total | \$ | 450 | \$ | 145 | \$ | 595 |
|-------|----|-----|----|-----|----|-----|



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**CUSTOMERS BANCORP, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS**

*(Dollars in thousands except for per share data)*

**NOTE 6 LOANS RECEIVABLE AND ALLOWANCE FOR LOAN AND LEASE LOSSES (continued)**

*Troubled Debt Restructurings (continued)*

The following table provides, by class, the number of loans and leases modified in troubled debt restructurings and the recorded investments and unpaid principal balances during the three and six months ended June 30, 2012.

| Three months ended June 30, 2012 | TDRs in compliance with their modified terms and accruing interest |                     | TDRs that are not accruing interest |                     |
|----------------------------------|--|---------------------|-------------------------------------|---------------------|
|                                  | Number of Loans  | Recorded Investment | Number of Loans                     | Recorded Investment |
| Commercial and industrial        | 0  | \$ 0                | 0                                   | \$ 0                |
| Commercial real estate           | 0  | 0                   | 0                                   | 0                   |
| Construction                     | 0  | 0                   | 0                                   | 0                   |
| Manufactured housing             | 7  | 358                 | 0                                   | 0                   |
| Residential real estate          | 0  | 0                   | 1                                   | 145                 |
| Consumer                         | 0  | 0                   | 0                                   | 0                   |
| <b>Total</b>                     | <b>7</b>   | <b>\$ 358</b>       | <b>1</b>                            | <b>\$ 145</b>       |

| Six months ended June 30, 2012 | TDRs in compliance with their modified terms and accruing interest |                     | TDRs that are not accruing interest |                     |
|--------------------------------|--|---------------------|-------------------------------------|---------------------|
|                                | Number of Loans  | Recorded Investment | Number of Loans                     | Recorded Investment |
| Commercial and industrial      | 0  | \$ 0                | 0                                   | \$ 0                |
| Commercial real estate         | 0  | 0                   | 0                                   | 0                   |
| Construction                   | 0  | 0                   | 0                                   | 0                   |
| Manufactured housing           | 9  | 450                 | 0                                   | 0                   |
| Residential real estate        | 0  | 0                   | 1                                   | 145                 |
| Consumer                       | 0  | 0                   | 0                                   | 0                   |
| <b>Total</b>                   | <b>9</b>   | <b>\$ 450</b>       | <b>1</b>                            | <b>\$ 145</b>       |

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As of June 30, 2012 and 2011, there were no commitments to lend additional funds to debtors whose terms have been modified in troubled debt structuring.

All loans and leases modified in troubled debt restructurings are evaluated for impairment. The nature and extent of impairment of TDRs, including those which have experienced a subsequent default, is considered in the determination of an appropriate level of allowance for credit losses. There were no specific reserves resulting from the addition of TDR modifications, and there were no TDRs with subsequent defaults in the three and six month periods ended June 30, 2012 and June 30, 2011.

*Credit Quality Indicators*

Credit quality indicators for commercial and industrial, commercial real estate, residential real estate and construction loans are based on an internal risk-rating system and are assigned at the loan origination and reviewed on a periodic or on an as needed basis. Consumer, mortgage warehouse and manufactured housing loans are evaluated based on the payment activity of the loan.

The following presents the credit quality tables as of June 30, 2012 and December 31, 2011 for the non-covered loan portfolio.

|                   | <b>June 30, 2012</b>                     |                                   |                     |                                    |
|-------------------|--|-----------------------------------|---------------------|------------------------------------|
|                   | <b>Commercial<br/>and<br/>Industrial</b> | <b>Commercial<br/>Real Estate</b> | <b>Construction</b> | <b>Residential<br/>Real Estate</b> |
| Pass/Satisfactory | \$ 68,996                                | \$ 423,925                        | \$ 8,718            | \$ 88,988                          |
| Special Mention   | 2,026                                    | 11,654                            | 587                 | 247                                |
| Substandard       | 821                                      | 21,281                            | 2,611               | 2,304                              |
| Doubtful          | 297                                      | 1,517                             | 1,070               | 0                                  |
| <b>Total</b>      | <b>\$ 72,140</b>                         | <b>\$ 458,377</b>                 | <b>\$ 12,986</b>    | <b>\$ 91,539</b>                   |

|                   | <b>Consumer</b> | <b>Mortgage<br/>Warehouse</b> | <b>Manufactured<br/>Housing</b> |
|-------------------|-----------------|-------------------------------|---------------------------------|
| Performing        | \$ 2,339        | \$ 801,994                    | \$ 98,146                       |
| Nonperforming (1) | 63              | 0                             | 0                               |
| <b>Total</b>      | <b>\$ 2,402</b> | <b>\$ 801,994</b>             | <b>\$ 98,146</b>                |

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- (1) Includes loans that are on nonaccrual status or past due ninety days or more at June 30, 2012.

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|                   | December 31, 2011               |                           |                  |                            |
|-------------------|---------------------------------|---------------------------|------------------|----------------------------|
|                   | Commercial<br>and<br>Industrial | Commercial<br>Real Estate | Construction     | Residential<br>Real Estate |
| Pass/Satisfactory | \$ 61,851                       | \$ 307,734                | \$ 9,314         | \$ 50,517                  |
| Special Mention   | 57                              | 13,402                    | 237              | 0                          |
| Substandard       | 7,506                           | 29,278                    | 4,349            | 2,959                      |
| Doubtful          | 322                             | 1,663                     | 1,371            | 0                          |
| <b>Total</b>      | <b>\$ 69,736</b>                | <b>\$ 352,077</b>         | <b>\$ 15,271</b> | <b>\$ 53,476</b>           |

|                   | Consumer        | Mortgage<br>Warehouse | Manufactured<br>Housing |
|-------------------|-----------------|-----------------------|-------------------------|
| Performing        | \$ 2,171        | \$ 619,318            | \$ 104,565              |
| Nonperforming (1) | 40              | 0                     | 0                       |
| <b>Total</b>      | <b>\$ 2,211</b> | <b>\$ 619,318</b>     | <b>\$ 104,565</b>       |

(1) Includes loans that are on nonaccrual status or past due ninety days or more at December 31, 2011.

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The following presents the credit quality tables as of June 30, 2012 and December 31, 2011 for the covered loan portfolio.

|                   | June 30, 2012                   |                           |                  |                            |
|-------------------|---------------------------------|---------------------------|------------------|----------------------------|
|                   | Commercial<br>and<br>Industrial | Commercial<br>Real Estate | Construction     | Residential<br>Real Estate |
| Pass/Satisfactory | \$ 9,942                        | \$ 29,425                 | \$ 2,953         | \$ 14,887                  |
| Special Mention   | 1,744                           | 222                       | 4,057            | 2,567                      |
| Substandard       | 638                             | 16,246                    | 23,849           | 2,751                      |
| Doubtful          | 0                               | 0                         | 0                | 0                          |
| <b>Total</b>      | <b>\$ 12,324</b>                | <b>\$ 45,893</b>          | <b>\$ 30,859</b> | <b>\$ 20,205</b>           |

|                   | Manufactured<br>Housing |
|-------------------|-------------------------|
| Performing        | \$ 3,834                |
| Nonperforming (1) | 178                     |
| <b>Total</b>      | <b>\$ 4,012</b>         |

(1) Includes loans that are on nonaccrual status or past due ninety days or more at June 30, 2012.

|                   | December 31, 2011               |                           |                  |                            |
|-------------------|---------------------------------|---------------------------|------------------|----------------------------|
|                   | Commercial<br>and<br>Industrial | Commercial<br>Real Estate | Construction     | Residential<br>Real Estate |
| Pass/Satisfactory | \$ 10,928                       | \$ 29,892                 | \$ 5,539         | \$ 16,476                  |
| Special Mention   | 1,778                           | 1,633                     | 7,641            | 455                        |
| Substandard       | 378                             | 17,264                    | 24,746           | 5,534                      |
| Doubtful          | 0                               | 0                         | 0                | 0                          |
| <b>Total</b>      | <b>\$ 13,084</b>                | <b>\$ 48,789</b>          | <b>\$ 37,926</b> | <b>\$ 22,465</b>           |

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|                   | <b>Manufactured<br/>Housing</b> |
|-------------------|---------------------------------|
| Performing        | \$ 3,857                        |
| Nonperforming (1) | 155                             |
| <b>Total</b>      | <b>\$ 4,012</b>                 |

(1) Includes loans that are on nonaccrual status or past due ninety days or more at December 31, 2011.

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The changes in the allowance for loan and lease losses for the three and six months ended June 30, 2012 by loan segment based on impairment method:

|   | <b>Commercial<br/>and<br/>Industrial</b> | <b>Commercial<br/>Real<br/>Estate</b> | <b>Construction</b> | <b>Residential<br/>Real Estate</b> |
|---|--|---------------------------------------|---------------------|------------------------------------|
| <b>Three months ended June 30, 2012</b> |  |                                       |                     |                                    |
| Beginning Balance, April 1, 2012        | \$ 1,464                                 | \$ 7,117                              | \$ 5,099            | \$ 775                             |
| Charge-offs                             | 0  | (938)                                 | (979)               | (179)                              |
| Recoveries                              | 66                                       | 14                                    | 0                   | 1                                  |
| Provision for loan and lease losses     | (27)                                     | 2,073                                 | 232                 | 483                                |
| Ending Balance, June 30, 2012           | \$ 1,503                                 | \$ 8,266                              | \$ 4,352            | \$ 1,080                           |

|   | <b>Manufactured<br/>Housing</b> | <b>Consumer</b> | <b>Mortgage<br/>Warehouse</b> | <b>Unallocated</b> | <b>Total</b> |
|---|---------------------------------|-----------------|-------------------------------|--------------------|--------------|
| <b>Three months ended June 30, 2012 (continued)</b> |                                 |                 |                               |                    |              |
| Beginning Balance, April 1, 2012                    | \$ 33                           | \$ 95           | \$ 763                        | \$ 54              | \$ 15,400    |
| Charge-offs   | 0                               | (10)            | 0                             | 0                  | (2,106)      |
| Recoveries  | 0                               | 5               | 0                             | 0                  | 86           |
| Provision for loan and lease losses                 | 8                               | (16)            | 39                            | (54)               | 2,738        |
| Ending Balance, June 30, 2012                       | \$ 41                           | \$ 74           | \$ 802                        | \$ 0               | \$ 16,118    |

|                                       | <b>Commercial<br/>and<br/>Industrial</b> | <b>Commercial<br/>Real<br/>Estate</b> | <b>Construction</b> | <b>Residential<br/>Real Estate</b> |
|---------------------------------------|--|---------------------------------------|---------------------|------------------------------------|
| <b>Six months ended June 30, 2012</b> |  |                                       |                     |                                    |
| Beginning Balance, January 1, 2012    | \$ 1,441                                 | \$ 7,029                              | \$ 4,656            | \$ 844                             |
| Charge-offs                           | (34)                                     | (1,143)                               | (2,191)             | (200)                              |
| Recoveries                            | 66                                       | 50                                    | 0                   | 5                                  |
| Provision for loan and lease losses   | 30                                       | 2,330                                 | 1,887               | 431                                |
| Ending Balance, June 30, 2012         | \$ 1,503                                 | \$ 8,266                              | \$ 4,352            | \$ 1,080                           |

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| <b>Six months ended June 30, 2012 (continued)</b> | <b>Manufactured<br/>Housing</b> | <b>Consumer</b> | <b>Mortgage<br/>Warehouse</b> | <b>Unallocated</b> | <b>Total</b> |
|---|---------------------------------|-----------------|-------------------------------|--------------------|--------------|
| Beginning Balance, January 1, 2012                | \$ 18                           | \$ 61           | \$ 929                        | \$ 54              | \$ 15,032    |
| Charge-offs                                       | 0                               | (10)            | 0                             | 0                  | (3,578)      |
| Recoveries  | 0                               | 5               | 0                             | 0                  | 126          |
| Provision for loan and lease losses               | 23                              | 18              | (127)                         | (54)               | 4,538        |
| Ending Balance, June 30, 2012                     | \$ 41                           | \$ 74           | \$ 802                        | \$ 0               | \$ 16,118    |



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The changes in the allowance for loan and lease losses for the three and six months ended June 30, 2011 by loan segment based on impairment method:

|   | <b>Commercial<br/>and<br/>Industrial</b> | <b>Commercial<br/>Real<br/>Estate</b> | <b>Construction</b> | <b>Residential<br/>Real<br/>Estate</b> |
|---|--|---------------------------------------|---------------------|--|
| <b>Three months ended June 30, 2011</b> |  |                                       |                     |  |
| Beginning Balance, April 1, 2011        | \$ 2,046                                 | \$ 11,183                             | \$ 2,134            | \$ 816                                 |
| Charge-offs                             | (1,461)                                  | (3,731)                               | (914)               | (105)                                  |
| Recoveries                              | 6  | 0                                     | 2                   | 0                                      |
| Provision for loan and lease losses     | 1,354                                    | (275)                                 | 1,257               | 896                                    |
| Ending Balance, June 30, 2011           | \$ 1,945                                 | \$ 7,177                              | \$ 2,479            | \$ 1,607                               |

|   | <b>Manufactured<br/>Housing</b> | <b>Consumer</b> | <b>Mortgage<br/>Warehouse</b> | <b>Unallocated</b> | <b>Total</b> |
|---|---------------------------------|-----------------|-------------------------------|--------------------|--------------|
| <b>Three months ended June 30, 2011 (continued)</b> |                                 |                 |                               |                    |              |
| Beginning Balance, April 1, 2011                    | \$ 0                            | \$ 12           | \$ 507                        | \$ 600             | \$ 17,298    |
| Charge-offs   | 0                               | 0               | 0                             | 0                  | (6,211)      |
| Recoveries  | 0                               | 1               | 0                             | 0                  | 9            |
| Provision for loan and lease losses                 | 39                              | 7               | 82                            | (510)              | 2,850        |
| Ending Balance, June 30, 2011                       | \$ 39                           | \$ 20           | \$ 589                        | \$ 90              | \$ 13,946    |

|                                       | <b>Commercial<br/>and<br/>Industrial</b> | <b>Commercial<br/>Real<br/>Estate</b> | <b>Construction</b> | <b>Residential<br/>Real Estate</b> |
|---------------------------------------|--|---------------------------------------|---------------------|------------------------------------|
| <b>Six months ended June 30, 2011</b> |  |                                       |                     |                                    |
| Beginning Balance, January 1, 2011    | \$ 1,662                                 | \$ 9,152                              | \$ 2,127            | \$ 1,116                           |
| Charge-offs                           | (1,461)                                  | (4,208)                               | (1,069)             | (105)                              |
| Recoveries                            | 6  | 5                                     | 2                   | 0                                  |
| Provision for loan and lease losses   | 1,738                                    | 2,228                                 | 1,419               | 596                                |
| Ending Balance, June 30, 2011         | \$ 1,945                                 | \$ 7,177                              | \$ 2,479            | \$ 1,607                           |

|   | <b>Manufactured<br/>Housing</b> | <b>Consumer</b> | <b>Mortgage<br/>Warehouse</b> | <b>Unallocated</b> | <b>Total</b> |
|---|---------------------------------|-----------------|-------------------------------|--------------------|--------------|
| <b>Six months ended June 30, 2011 (continued)</b> |                                 |                 |                               |                    |              |
| Beginning Balance, January 1, 2011                | \$ 0                            | \$ 11           | \$ 465                        | \$ 596             | \$ 15,129    |

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|                                     |       |       |        |       |           |
|-------------------------------------|-------|-------|--------|-------|-----------|
| Charge-offs                         | 0     | (4)   | 0      | 0     | (6,847)   |
| Recoveries                          | 0     | 1     | 0      | 0     | 14        |
| Provision for loan and lease losses | 39    | 12    | 124    | (506) | 5,650     |
| Ending Balance, June 30, 2011       | \$ 39 | \$ 20 | \$ 589 | \$ 90 | \$ 13,946 |

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 6 LOANS RECEIVABLE AND ALLOWANCE FOR LOAN AND LEASE LOSSES (continued)**

The following tables summarize the loans and allowance for loan losses by loan segment based on the impairment method as of June 30, 2012:

| <b>June 30, 2012</b>                        | <b>Commercial<br/>and<br/>Industrial</b> | <b>Commercial<br/>Real Estate</b> | <b>Construction</b> | <b>Residential<br/>Real<br/>Estate</b> |
|---|--|-----------------------------------|---------------------|--|
| <b>Loans:</b>                               |  |                                   |                     |  |
| Individually evaluated for impairment       | \$ 3,232                                 | \$ 25,648                         | \$ 14,309           | \$ 1,754                               |
| Collectively evaluated for impairment       | 68,212                                   | 405,632                           | 7,809               | 89,617                                 |
| Loans acquired with credit deterioration    | 12,253                                   | 77,378                            | 23,203              | 22,413                                 |
| <b>Total</b>                                | <b>\$ 83,697</b>                         | <b>\$ 508,658</b>                 | <b>\$ 45,321</b>    | <b>\$ 113,784</b>                      |
| <b>Allowance for loan and lease losses:</b> |  |                                   |                     |  |
| Individually evaluated for impairment       | \$ 481                                   | \$ 1,651                          | \$ 3,007            | \$ 45                                  |
| Collectively evaluated for impairment       | 868                                      | 4,995                             | 181                 | 994                                    |
| Loans acquired with credit deterioration    | 154                                      | 1,620                             | 1,164               | 41                                     |
| <b>Total</b>                                | <b>\$ 1,503</b>                          | <b>\$ 8,266</b>                   | <b>\$ 4,352</b>     | <b>\$ 1,080</b>                        |

| <b>June 30, 2012 (continued)</b>                   | <b>Manufactured<br/>Housing</b> | <b>Consumer</b> | <b>Mortgage<br/>Warehouse</b> | <b>Total</b>        |
|--|---------------------------------|-----------------|-------------------------------|---------------------|
| <b>Loans:</b>                                      |                                 |                 |                               |                     |
| Individually evaluated for impairment              | \$ 0                            | \$ 83           | \$ 0                          | \$ 45,026           |
| Collectively evaluated for impairment              | 96,713                          | 5,141           | 801,994                       | 1,475,118           |
| Loans acquired with credit deterioration           | 9,097                           | 722             | 0                             | 145,066             |
| Market discounts/premiums/valuation<br>adjustments | 0                               | 0               | 0                             | (14,340)            |
| <b>Total</b>                                       | <b>\$ 105,810</b>               | <b>\$ 5,946</b> | <b>\$ 801,994</b>             | <b>\$ 1,650,870</b> |
| <b>Allowance for loan and lease losses:</b>        |                                 |                 |                               |                     |
| Individually evaluated for impairment              | \$ 0                            | \$ 0            | \$ 0                          | \$ 5,184            |
| Collectively evaluated for impairment              | 41                              | 57              | 802                           | 7,938               |
| Loans acquired with credit deterioration           | 0                               | 17              | 0                             | 2,996               |
| <b>Total</b>                                       | <b>\$ 41</b>                    | <b>\$ 74</b>    | <b>\$ 802</b>                 | <b>\$ 16,118</b>    |



**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 6 LOANS RECEIVABLE AND ALLOWANCE FOR LOAN AND LEASE LOSSES (continued)**

The following table summarizes the loans and allowance for loan losses by loan segment based on the impairment method as of December 31, 2011:

| December 31, 2011                           | Commercial<br>and<br>Industrial | Commercial<br>Real Estate | Construction     | Residential Real<br>Estate |
|---|---------------------------------|---------------------------|------------------|----------------------------|
| <b>Loans:</b>                               |                                 |                           |                  |                            |
| Individually evaluated for impairment       | \$ 7,775                        | \$ 32,626                 | \$ 16,142        | \$ 1,212                   |
| Collectively evaluated for impairment       | 59,745                          | 287,839                   | 11,863           | 52,856                     |
| Loans acquired with credit deterioration    | 15,017                          | 87,684                    | 30,590           | 23,352                     |
| <b>Total</b>                                | <b>\$ 82,537</b>                | <b>\$ 408,149</b>         | <b>\$ 58,595</b> | <b>\$ 77,420</b>           |
| <b>Allowance for loan and lease losses:</b> |                                 |                           |                  |                            |
| Individually evaluated for impairment       | \$ 426                          | \$ 2,047                  | \$ 2,986         | \$ 195                     |
| Collectively evaluated for impairment       | 911                             | 4,063                     | 209              | 554                        |
| Loans acquired with credit deterioration    | 104                             | 920                       | 1,461            | 94                         |
| <b>Total</b>                                | <b>\$ 1,441</b>                 | <b>\$ 7,030</b>           | <b>\$ 4,656</b>  | <b>\$ 843</b>              |

| December 31, 2011 (continued)                   | Manufactured<br>Housing | Consumer        | Mortgage<br>Warehouse | Unallocated        | Total               |
|---|-------------------------|-----------------|-----------------------|--------------------|---------------------|
| <b>Loans:</b>                                   |                         |                 |                       |                    |                     |
| Individually evaluated for impairment           | \$ 0                    | \$ 22           | \$ 0                  | \$ 0               | \$ 57,777           |
| Collectively evaluated for impairment           | 102,876                 | 6,213           | 619,318               | 0                  | 1,140,710           |
| Loans acquired with credit deterioration        | 10,592                  | 333             | 0                     | 0                  | 167,568             |
| Market discounts/premiums/valuation adjustments |                         |                 |                       | (23,514)           | (23,514)            |
| <b>Total loans</b>                              | <b>\$ 113,468</b>       | <b>\$ 6,568</b> | <b>\$ 619,318</b>     | <b>\$ (23,514)</b> | <b>\$ 1,342,541</b> |
| <b>Allowance for loan and lease losses:</b>     |                         |                 |                       |                    |                     |
| Individually evaluated for impairment           | \$ 0                    | \$ 22           | \$ 0                  | \$ 0               | \$ 5,676            |
| Collectively evaluated for impairment           | 1                       | 39              | 929                   | 54                 | 6,760               |
| Loans acquired with credit deterioration        | 17                      | 0               | 0                     | 0                  | 2,596               |
| <b>Total</b>                                    | <b>\$ 18</b>            | <b>\$ 61</b>    | <b>\$ 929</b>         | <b>\$ 54</b>       | <b>\$ 15,032</b>    |

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 6 LOANS RECEIVABLE AND ALLOWANCE FOR LOAN AND LEASE LOSSES (continued)**

The non-covered manufactured housing portfolio was purchased in August 2010. A portion of the purchase price may be used to reimburse the Bank under the specified terms in the Purchase Agreement for defaults of the underlying borrower and other specified items. Each quarter, these funds are evaluated to determine if they would be sufficient to absorb probable losses within the manufactured housing portfolio. At June 30, 2012, funds available for reimbursement, if necessary, were \$5,045; and the Bancorp has determined that these funds were sufficient to absorb probable losses.

The changes in the accretable yield for prior loan acquisitions for the three and six months ended June 30, 2012 and 2011 were as follows:

|   |                 |                 |
|---|-----------------|-----------------|
| <b>For the three months ended June 30,</b>                        | <b>2012</b>     | <b>2011</b>     |
| Balance, beginning of period                                      | \$ 44,703       | \$ 6,220        |
| Accretion to interest income                                      | 0               | (503)           |
| Reclassification from nonaccretable difference and disposals, net | (1,473)         | 0               |
| Balance, end of period  | \$ 43,230       | \$ 5,717        |
| <br><b>For the six months ended June 30,</b>                      | <br><b>2012</b> | <br><b>2011</b> |
| Balance, beginning of period                                      | \$ 45,358       | \$ 7,176        |
| Accretion to interest income                                      | (2,059)         | (1,030)         |
| Reclassification from nonaccretable difference and disposals, net | (69)            | (429)           |
| Balance, end of period  | \$ 43,230       | \$ 5,717        |

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 6 LOANS RECEIVABLE AND ALLOWANCE FOR LOAN AND LEASE LOSSES (continued)**

## FDIC Loss Sharing Receivable

Prospective losses incurred on covered loans are eligible for partial reimbursement by the FDIC. Subsequent decreases in the amount expected to be collected result in a provision for loan and lease losses, an increase in the allowance for loan and lease losses, and a proportional adjustment to the FDIC loss sharing receivable for the estimated amount to be reimbursed. Subsequent increases in the amount expected to be collected result in the reversal of any previously recorded provision for loan and lease losses and related allowance for loan and lease losses and adjustments to the FDIC loss sharing receivable, or accretion of certain fair value amounts into interest income in future periods if no provision for loan and lease losses had been recorded.

The following table summarizes the activity related to the FDIC loss sharing receivable for the three and six months ended June 30, 2012 and 2011:

| <b>Three months ended June 30,</b>     | <b>2012</b> | <b>2011</b> |
|--|-------------|-------------|
| Balance, beginning of period           | \$ 14,149   | \$ 16,229   |
| Change in FDIC loss sharing receivable | (449)       | 800         |
| Reimbursement from the FDIC            | (1,324)     | (4,395)     |
| Balance, end of period                 | \$ 12,376   | \$ 12,634   |
| <br>                                   |             |             |
| <b>Six months ended June 30,</b>       | <b>2012</b> | <b>2011</b> |
| Balance, beginning of period           | \$ 13,077   | \$ 16,702   |
| Change in FDIC loss sharing receivable | 741         | 1,709       |
| Reimbursement from the FDIC            | (1,442)     | (5,777)     |
| Balance, end of period                 | \$ 12,376   | \$ 12,634   |

**NOTE 7 SHAREHOLDERS EQUITY**

On May 8, 2012, the Bancorp announced that, due to market conditions, it had postponed its initial public offering of voting common stock. Costs related to this postponed offering in the amount of \$1,340 were expensed in the quarter ended June 30, 2012.

On September 30, 2011, the Bancorp sold 419,000 shares of common stock and 565,848 shares of Class B Non-Voting Common Stock at \$13.20 per share with total proceeds of \$13,000.

During the first quarter of 2011, the Bank sold shares of its common stock and Class B Non-Voting Common Stock to certain investors. Giving effect to the Reorganization, the Bancorp (as successor to the Bank) issued, in connection with this transaction, 668,527 shares of common stock and 363,140 shares of Class B Non-Voting Common Stock at \$12.00 per share and 210,916 shares of common stock and 146,310 shares of Class B Non-Voting Common Stock to the Bancorp's investors at \$10.50 per share. The proceeds, net of offering costs, were \$15,500.





**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 8 STOCK BASED COMPENSATION***Restricted Stock Units*

Due to the Bancorp's significant growth and evolution as a bank since 2009, which included raising more than \$100,000 in equity, increasing assets to over \$2,000,000 and significantly increasing our equity base, in February 2012, the Compensation Committee recommended and the board of directors approved a restricted stock reward program that provided for the grant of restricted stock units to certain directors and senior executives of Customers Bancorp and Customers Bank. Pursuant to the program, restricted stock units for 185,189 shares of Voting Common Stock and 211,640 shares of Class B Non-Voting Common Stock were granted on February 16, 2012 pursuant to the 2004 Plan. Of this amount, certain officers received restricted stock units for 169,313 shares of Voting Common Stock and 211,640 shares of Class B Non-Voting Common Stock in the aggregate and non-employee directors received 15,876 shares of Voting Common Stock in the aggregate. One requirement for vesting is that the recipient of the restricted stock units remains an employee or director through December 31, 2016. The restricted stock units held by an employee or director are forfeited if he or she ceases to be an employee or director prior to that date. The second vesting requirement for each award (both must be met to vest) is that the Bancorp's Voting Common Stock trades at a price greater than \$18.90 per share (adjusted for any stock splits or stock dividends) for at least 5 consecutive trading days during the five year period ending December 31, 2016. If the restricted stock units vest, the recipient will receive shares of the Bancorp's common stock on December 31, 2016. However, upon a change in control resulting in any one shareholder owning more than 24.9% of the outstanding stock of Customers Bancorp prior to December 31, 2016, all restricted stock units held by employees and directors automatically vest, and shares of our common stock will be issued at that time.

In addition, in February 2012, there was an aggregate award of 57,031 restricted stock units to officers and employees of the Bank which vest 3 years from the date of issuance or upon a change in control.

Participants under the Bonus Recognition and Retention Program ( BRRP ) were eligible to make elections under the BRRP with respect to their bonuses for 2011, which were payable in the first quarter of 2012. As a result, in February 2012, an aggregate of 63,326 restricted stock units were allocated to the annual deferral account.

A participant becomes 100% vested in an Annual Deferral Account on the fifth anniversary date of the initial funding of the account, provided he or she remains continuously employed by the Bancorp from the date of funding to the anniversary date. Vesting is accelerated in the event of involuntary termination other than for cause, retirement at or after age 65, death, termination on account of disability, or a change in control of the Company.

The table below presents the status of the restricted stock/units at June 30, 2012 and changes during 2012.

|                                | Restricted<br>Stock Units | Weighted-<br>average<br>Price |
|--------------------------------|---------------------------|-------------------------------|
| Outstanding at January 1, 2012 | 35,289                    | \$ 12.00                      |
| Granted                        | 517,186                   | 12.53                         |
| Vested                         | 0                         | 0.00                          |
| Canceled                       | 0                         | 0.00                          |
| Outstanding at June 30, 2012   | 552,475                   | \$ 12.50                      |

Unrecognized compensation expense related to the unvested restricted stock units was \$5,954 at June 30, 2012 and is expected to be recognized through December 31, 2016.



**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 8 STOCK BASED COMPENSATION (continued)***Stock Option Plans*

During 2010, the shareholders of Customers Bank approved the 2010 Stock Option Plan ( 2010 Plan ) which was subsequently amended to reflect the September 17, 2011 Plan of Merger and Reorganization approved by the shareholders of Customers Bank and during 2012, the shareholders of the Bancorp approved and ratified the Amendment and Restatement of the Amended and Restated 2004 Incentive Equity and Deferred Compensation Plan ( 2004 Plan ). The purpose of these plans is to promote the success and enhance the value of the Bancorp by linking the personal interests of the members of the Board of Directors and Customers Bank's employees, officers, and executives to those of the Bancorp's shareholders, providing such individuals with an incentive for outstanding performance in order to generate superior returns to shareholders of the Bancorp. The 2010 and 2004 Plans are intended to provide flexibility to the Bancorp in its ability to motivate, attract and retain the services of members of the Board of Directors, employees, officers and executives of Customers Bank. Stock options granted normally vest on the third or fifth anniversary of the grant date if the fully diluted tangible book value increased by 50% for the 2010 Plan and three years for the 2004 Plan if the fully diluted tangible book value has increased by 50%.

The 2010 and 2004 Plans are administered by the Compensation Committee of the Board of Directors. The 2010 Plan provides exclusively for the grant of stock options, some or all of which may be structured to qualify as Incentive Stock Options, to employees, officers, executives and directors. The maximum number of shares of common stock and Class B Non-Voting common stock which may be issued under the 2010 Plan is the lesser of (a) 15% of the number of shares of common stock and Class B Non-Voting common stock issued in consideration of cash or other property after December 31, 2009, or (b) 3,333,334 shares. The 2004 Plan provides for the grant of options, some or all of which may be structured to qualify as Incentive Stock Options if granted to employees, stock appreciation rights ( SARS ), restricted stock and unrestricted stock to employees, officers, executives and members of the Board of Directors. The maximum number of shares of common stock and Class B Non-Voting common stock which may be issued under the 2004 Plan is 500,000 shares.

During the six months ended June 30, 2012, the Bancorp granted to employees options to purchase 31,668 shares of common stock at a weighted-average exercise price of \$12.60 per share. The stock options vest on the fifth anniversary after the date of grant if the fully diluted tangible book value has increased by 50%.

During the six months ended June 30, 2012, the Bancorp estimated the fair value of each option grant on the date of grant using the Black-Scholes option pricing model with the following weighted-average assumptions:

|  | <b>June 30, 2012</b> |
|--|----------------------|
| Risk-free interest rates                       | 0.87%                |
| Expected dividend yield                        | 0.00%                |
| Expected volatility                            | 20.00%               |
| Expected lives (years)                         | 7                    |
| Weighted-average fair value of options granted | \$ 2.94              |

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 8 STOCK BASED COMPENSATION (continued)**

The following summarizes stock option activity under the Bancorp's stock option plans at June 30, 2012:

|                                      | Number<br>of shares | Weighted-<br>average<br>exercise<br>price | Weighted-<br>average<br>remaining<br>contractual<br>term<br>in years | Aggregate<br>intrinsic<br>value |
|--------------------------------------|---------------------|---|--|---------------------------------|
| Outstanding, January 1, 2012         | 1,127,653           | \$ 11.00                                  |  |                                 |
| Issued                               | 31,668              | 12.60                                     |  |                                 |
| Adjustments (1)                      | 67,091              |   |  |                                 |
| Forfeited                            | (333)               | 30.68                                     |  |                                 |
| Outstanding, June 30, 2012           | 1,226,079           | \$ 11.16                                  | 5.13   | \$ 1,265                        |
| Options exercisable at June 30, 2012 | 6,272               | \$ 31.73                                  | 3.47   | \$ 0                            |

(1) The adjustment above represents error corrections, the cancellation of the directors' options and the conversion of the voting stock options to non-voting stock options.

Unrecognized compensation expense related to the unvested stock options was \$2,530 at June 30, 2012 and is expected to be recognized through February 28, 2017.

The September 17, 2011 and the September 30, 2011 options awards to Mr. Sidhu totaling 160,884 shares were cancelled on March 6, 2012, and new options to purchase the same number of shares of Class B Non-Voting common stock upon the same terms (including the same exercise price and expiration date) were issued. The cancellation and grant were done to correct an inadvertent mistake of originally awarding these as options to purchase shares of voting common stock. There was no impact to the total number of stock option shares from this adjustment.

The aggregate intrinsic value in the table above represents the total pre-tax intrinsic value (the difference between the Bancorp's latest sale price of \$11.75 and the exercise price) multiplied by the number of in-the-money options.

**NOTE 9 REGULATORY MATTERS**

The Bank and the Bancorp are subject to various regulatory capital requirements administered by the federal banking agencies. Failure to meet the minimum capital requirements can initiate certain mandatory and possibly additional discretionary actions by regulators that, if undertaken, could have a direct material effect on the Bancorp's consolidated financial statements. At June 30, 2012, the Bank and the Bancorp met all capital adequacy requirements to which they are subject.



**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 9 REGULATORY MATTERS (continued)**

The Bancorp's and the Bank's capital amounts and ratios at June 30, 2012 and December 31, 2011 are presented below:

|   | Actual     |        | For Capital Adequacy Purposes |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |       |
|---|------------|--------|-------------------------------|-------|--|-------|
|   | Amount     | Ratio  | Amount                        | Ratio | Amount   | Ratio |
| <b>As of June 30, 2012:</b>                     |            |        |                               |       |  |       |
| <b>Total capital (to risk weighted assets)</b>  |            |        |                               |       |  |       |
| Customers Bancorp, Inc.                         | \$ 171,153 | 10.17% | \$ 134,597                    | 8.0%  | N/A  | N/A   |
| Customers Bank                                  | \$ 170,807 | 10.16% | \$ 134,524                    | 8.0%  | \$ 168,155   | 10.0% |
| <b>Tier 1 capital (to risk weighted assets)</b> |            |        |                               |       |  |       |
| Customers Bancorp, Inc.                         | \$ 154,182 | 9.16%  | \$ 67,299                     | 4.0%  | N/A  | N/A   |
| Customers Bank                                  | \$ 153,836 | 9.15%  | \$ 67,262                     | 4.0%  | \$ 100,893   | 6.0%  |
| <b>Tier 1 capital (to average assets)</b>       |            |        |                               |       |  |       |
| Customers Bancorp, Inc.                         | \$ 154,182 | 7.45%  | \$ 82,733                     | 4.0%  | N/A  | N/A   |
| Customers Bank                                  | \$ 153,836 | 7.43%  | \$ 82,788                     | 4.0%  | \$ 103,485   | 5.0%  |
| <b>As of December 31, 2011:</b>                 |            |        |                               |       |  |       |
| <b>Total capital (to risk weighted assets)</b>  |            |        |                               |       |  |       |
| Customers Bancorp, Inc.                         | \$ 162,228 | 11.43% | \$ 113,504                    | 8.0%  | N/A  | N/A   |
| Customers Bank                                  | \$ 157,228 | 11.08% | \$ 113,504                    | 8.0%  | \$ 141,880   | 10.0% |
| <b>Tier 1 capital (to risk weighted assets)</b> |            |        |                               |       |  |       |
| Customers Bancorp, Inc.                         | \$ 146,395 | 10.32% | \$ 56,752                     | 4.0%  | N/A  | N/A   |
| Customers Bank                                  | \$ 141,395 | 9.97%  | \$ 56,752                     | 4.0%  | \$ 85,128  | 6.0%  |
| <b>Tier 1 capital (to average assets)</b>       |            |        |                               |       |  |       |
| Customers Bancorp, Inc.                         | \$ 146,395 | 7.59%  | \$ 77,166                     | 4.0%  | N/A  | N/A   |
| Customers Bank                                  | \$ 141,395 | 7.33%  | \$ 77,166                     | 4.0%  | \$ 96,457  | 5.0%  |

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**CUSTOMERS BANCORP, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS**

*(Dollars in thousands except for per share data)*

**NOTE 10 DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS**

The Bancorp uses fair value measurements to record fair value adjustments to certain assets and to disclose the fair value of its financial instruments. FASB ASC 825, *Financial Instruments*, requires disclosure of the estimated fair value of an entity's assets and liabilities considered to be financial instruments. For the Bancorp, as for most financial institutions, the majority of its assets and liabilities are considered to be financial instruments. However, many of such instruments lack an available trading market as characterized by a willing buyer and willing seller engaging in an exchange transaction. For fair value disclosure purposes, the Bancorp utilized certain fair value measurement criteria under the FASB ASC 820, *Fair Value Measurements and Disclosures*, as explained below. The following methods and assumptions were used to estimate the fair values of the Bancorp's financial instruments at June 30, 2012 and December 31, 2011:

**Cash and cash equivalents:**

The carrying amounts reported in the balance sheet for cash and short-term instruments approximate those assets' fair values.

**Investment Securities:**

The fair value of investment securities available for sale and held to maturity are determined by obtaining quoted market prices on nationally recognized securities exchanges (Level 1), matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted prices, or externally developed models that use unobservable inputs due to limited or no market activity of the instrument (Level 3).

The carrying amount of restricted stock approximates fair value, and considers the limited marketability of such securities.

**Interest-Only Strips:**

To obtain fair values, quoted market prices are used if available. Quotes are generally not available for interests that continue to be held by the transferor, so the Bancorp generally estimates fair value based on the future expected cash flows estimated using management's best estimates of the key assumptions—credit losses and discount rates commensurate with the risks involved. At June 30, 2012, the Bancorp had interest-only strips measured at fair value on a recurring basis classified within Level 3.

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**CUSTOMERS BANCORP, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS**

*(Dollars in thousands except for per share data)*

**NOTE 10 DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)**

**Loans receivable held for sale:**

The fair value of loans receivable held for sale is based on commitments on hand from investors within the secondary market for loans with similar characteristics.

**Loans receivable:**

The fair values of loans are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and interest rate-risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. Generally, for variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values.

**Impaired loans:**

Impaired loans are those that are accounted for under FASB ASC 450, *Contingencies*, in which the Bancorp has measured impairment generally based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third-party appraisals of the properties, or discounted cash flows based upon the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements.

**FDIC loss sharing receivable:**

The FDIC loss sharing receivable is measured separately from the related covered assets, as it is not contractually embedded in the assets and is not transferable with the assets should the assets be sold. Fair value is estimated using projected cash flows related to the loss sharing agreements based on the expected reimbursements for losses using the applicable loss share percentages and the estimated true-up payment. These cash flows are discounted to reflect the estimated timing of the receipt of the loss share reimbursement from the FDIC.

**Bank-owned life insurance:**

The carrying value of bank-owned life insurance represents the cash surrender value of the policies and approximates fair value.

**Other Real Estate Owned:**

The fair value of OREO is determined using appraisals, which may be discounted based on management's review and changes in market conditions (Level 3 Inputs). All appraisals must be performed in accordance with the Uniform Standards of Professional Appraisal Practice (USPAP). Appraisals are certified to the Bancorp and performed by appraisers on the Bancorp's approved list of appraisers. Evaluations are completed by a person independent of management. The content of the appraisal depends on the complexity of the property. Appraisals are completed on a retail value and an as is value.



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**CUSTOMERS BANCORP, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS**

*(Dollars in thousands except for per share data)*

**NOTE 10 DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)**

**Accrued interest receivable and payable:**

The carrying amount of accrued interest receivable and accrued interest payable approximates its fair value.

**Deposit liabilities:**

The fair values disclosed for deposits (e.g., interest and noninterest checking, passbook savings and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities on time deposits.

**Federal funds purchased:**

For those short-term instruments, the carrying amount is a reasonable estimate of fair value.

**Borrowings:**

Borrowings consist of FHLB advances and securities sold under agreements to repurchase. The carrying amount of short-term FHLB borrowings approximates its fair value. Fair values of long-term FHLB advances are estimated using discounted cash flow analysis, based on quoted prices for new FHLB advances with similar credit risk characteristics, terms and remaining maturity. These prices obtained from this active market represent a market value that is deemed to represent the transfer price if the liability were assumed by a third party. Securities sold under agreements to repurchase, which are classified as secured borrowings, generally mature within one to four days from the transaction date. The fair value of securities sold under agreements to repurchase is estimated by discounting the projected future cash flows using current market rates on similar securities.

**Subordinated debt:**

Fair values of subordinated debt are estimated using discounted cash flow analysis, based on market rates currently offered on such debt with similar credit risk characteristics, terms and remaining maturity.

**Off-balance sheet financial instruments:**

Fair values for the Bancorp's off-balance sheet financial instruments (lending commitments and letters of credit) are based on fees currently charged in the market to enter into similar agreements, taking into account the remaining terms of the agreements and the counterparties' credit standing.

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 10 DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)**

The following information should not be interpreted as an estimate of the fair value of the entire Bancorp since a fair value calculation is only provided for a limited portion of the Bancorp's assets. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Bancorp's disclosures and those of other companies may not be meaningful.

The estimated fair values of the Bancorp's financial instruments were as follows at June 30, 2012 and December 31, 2011.

|   | Carrying<br>Amount | Estimated<br>Fair Value | Fair Value Measurements at June 30, 2012   |   |  |
|---|--------------------|-------------------------|--|---|--|
|   |                    |                         | Quoted<br>Prices in<br>Active<br>Markets for<br>Identical<br>Assets<br>(Level 1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |
| <b>Assets:</b>                                |                    |                         |  |   |  |
| Cash and cash equivalents                     | \$ 122,052         | \$ 122,052              | \$ 122,052   | \$ 0  | \$ 0   |
| Investment securities, available for sale (1) | 134,757            | 134,757                 | 6  | 107,916   | 26,835   |
| Loans held for sale                           | 283,535            | 283,535                 | 0  | 283,535   | 0  |
| Loans receivable, net                         | 1,634,752          | 1,670,463               | 0  | 0   | 1,670,463  |
| FDIC loss sharing receivable                  | 12,376             | 12,376                  | 0  | 12,376  | 0  |
| Bank-owned life insurance                     | 39,901             | 39,901                  | 0  | 39,901  | 0  |
| Restricted stock                              | 20,125             | 20,125                  | 0  | 20,125  | 0  |
| Accrued interest receivable                   | 1,862              | 1,862                   | 1,862  | 0   | 0  |
| <b>Liabilities:</b>                           |                    |                         |  |   |  |
| Deposits                                      | \$ 1,929,863       | \$ 1,954,782            | \$ 0   | \$ 1,954,782  | \$ 0   |
| Federal funds purchased                       | 5,000              | 5,000                   | 5,000  | 0   | 0  |
| Other borrowings                              | 178,000            | 178,129                 | 0  | 178,129   | 0  |
| Subordinated debt                             | 2,000              | 2,000                   | 0  | 2,000   | 0  |
| Accrued interest payable                      | 1,336              | 1,336                   | 1,336  | 0   | 0  |

(1) Includes an interest only strip security of \$2,632.

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 10 DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)**

|   | <b>December 31, 2011</b>   |                   |
|---|----------------------------|-------------------|
|   | <b>Carrying<br/>Amount</b> | <b>Fair Value</b> |
| <b>Assets:</b>                                |                            |                   |
| Cash and cash equivalents                     | \$ 73,570                  | \$ 73,570         |
| Investment securities, available for sale (1) | 79,137                     | 79,137            |
| Investment securities, held to maturity       | 319,547                    | 330,809           |
| Loans held for sale                           | 174,999                    | 174,999           |
| Loans receivable, net                         | 1,327,509                  | 1,339,633         |
| FDIC loss sharing receivable                  | 13,077                     | 13,077            |
| Bank-owned life insurance                     | 29,268                     | 29,268            |
| Restricted stock                              | 21,818                     | 21,818            |
| Accrued interest receivable                   | 5,011                      | 5,011             |
| <b>Liabilities:</b>                           |                            |                   |
| Deposits                                      | \$ 1,583,189               | \$ 1,610,977      |
| Federal funds purchased                       | 5,000                      | 5,000             |
| Subordinated debt                             | 2,000                      | 2,000             |
| Borrowings                                    | 331,000                    | 332,847           |
| Accrued interest payable                      | 1,478                      | 1,478             |

(1) Includes an interest only strip security of \$2,894.

In accordance with FASB ASC 820, Fair Value Measurements and Disclosures, the fair value of a financial instrument is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is best determined based upon quoted market prices. However, in many instances, there are no quoted market prices for the Bancorp's various financial instruments. In cases where quoted market prices are not available, fair values are based on estimates using present value or other valuation techniques. Those techniques are significantly affected by the assumptions used, including the discount rate and estimates of future cash flows. Accordingly, the fair value estimates may not be realized in an immediate settlement of the instrument.

The fair value guidance provides a consistent definition of fair value, focusing on an exit price in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. If there has been a significant decrease in the volume and level of activity for the asset or liability, a change in valuation technique or the use of multiple valuation techniques may be appropriate. In such instances, determining the price at which willing market participants would transact at the measurement date under current market conditions depends on the facts and circumstances and requires the use of significant judgment. The fair value is a reasonable point within the range that is most representative of fair value under current market conditions.

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 10 DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)**

Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.

Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.

Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

For financial assets measured at fair value on a recurring and nonrecurring basis, the fair value measurements by level within the fair value hierarchy used at June 30, 2012 and December 31, 2011 were as follows:

|   | <b>June 30, 2012</b>  |  |  |                   |
|---|---|--|--|-------------------|
|   | <b>Fair Value Measurements at the End of the Reporting</b>  |  |  |                   |
|   | <b>Period Using</b>   |  |  |                   |
|   | <b>Quoted<br/>Prices<br/>in<br/>Active<br/>Markets for<br/>Identical<br/>Assets<br/>(Level<br/>1)</b> | <b>Significant<br/>Other<br/>Observable<br/>Inputs<br/>(Level 2)</b> | <b>Significant<br/>Unobservable<br/>Inputs<br/>(Level 3)</b> | <b>Total</b>      |
| <b>Recurring fair value measurements</b>            |   |  |  |                   |
| Available-for-sale debt securities:                 |   |  |  |                   |
| U.S. Treasury and government agency                 | \$ 0  | \$ 0   | \$ 0   | \$ 0              |
| Mortgage-backed securities (1)                      | 0   | 105,276  | 2,632  | 107,908           |
| Asset-backed securities                             | 0   | 582  | 0  | 582               |
| Corporate notes                                     | 0   | 0  | 24,203   | 24,203            |
| Municipal securities                                | 0   | 2,058  | 0  | 2,058             |
| Equities  | 6   | 0  | 0  | 6                 |
| <b>Total recurring fair value measurements</b>      | <b>\$ 6</b>   | <b>\$ 107,916</b>  | <b>\$ 26,835</b>   | <b>\$ 134,757</b> |
| <b>Nonrecurring fair value measurements</b>         |   |  |  |                   |
| Impaired loans, net of specific reserves of \$5,184 | \$ 0  | \$ 0   | \$ 9,725   | \$ 9,725          |
| Other real estate owned                             | 0   | 0  | 1,276  | 1,276             |
| <b>Total nonrecurring fair value measurements</b>   | <b>\$ 0</b>   | <b>\$ 0</b>  | <b>\$ 11,001</b>   | <b>\$ 11,001</b>  |

- (1) Includes an interest only strip security of \$2,632.

**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 10 DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)**

|   | December 31, 2011  |   |  | Total     |
|---|--|---|--|-----------|
|   | Fair Value Measurements at the End of the Reporting Period Using                       |   |  |           |
|   | Quoted<br>Prices<br>in<br>Active<br>Markets for<br>Identical<br>Assets<br>(Level<br>1) | Significant<br>Other<br>Observable<br>Inputs<br>(Level 2) | Significant<br>Unobservable<br>Inputs<br>(Level 3) |           |
| <b>Recurring fair value measurements</b>            |  |   |  |           |
| Available-for-sale debt securities:                 |  |   |  |           |
| U.S. Treasury and government agency                 | \$ 0   | \$ 1,001  | \$ 0   | \$ 1,001  |
| Mortgage-backed securities (1)                      | 0  | 53,398  | 2,894  | 56,292    |
| Asset-backed securities                             | 0  | 627   | 0  | 627       |
| Corporate notes                                     | 0  | 0   | 19,217   | 19,217    |
| Municipal securities                                | 0  | 2,000   | 0  | 2,000     |
| Total recurring fair value measurements             | \$ 0   | \$ 57,026   | \$ 22,111  | \$ 79,137 |
| <b>Nonrecurring fair value measurements</b>         |  |   |  |           |
| Impaired loans, net of specific reserves of \$5,676 | \$ 0   | \$ 0  | \$ 15,579  | \$ 15,579 |
| Other real estate owned                             | 0  | 0   | 2,648  | 2,648     |
| Total nonrecurring fair value measurements          | \$ 0   | \$ 0  | \$ 18,227  | \$ 18,227 |

(1) Includes an interest only strip security of \$2,894.

The changes in Level 3 assets measured at fair value on a recurring basis for the three months ended June 30, 2012 are summarized as follows:

|  | Mortgage-<br>backed<br>Securities | Corporate<br>Notes | Total     |
|--|-----------------------------------|--------------------|-----------|
| Balance at April 1, 2012   | \$ 2,790                          | \$ 19,546          | \$ 22,336 |
| Total losses included in other comprehensive income (before taxes) | 0                                 | (343)              | (343)     |
| Amortization included in interest income                           | (158)                             | 0                  | (158)     |
| Purchases  | 0                                 | 5,000              | 5,000     |
| Balance at June 30, 2012   | \$ 2,632                          | \$ 24,203          | \$ 26,835 |



**Table of Contents****CUSTOMERS BANCORP, INC. AND SUBSIDIARIES****NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS***(Dollars in thousands except for per share data)***NOTE 10 DISCLOSURES ABOUT FAIR VALUE OF FINANCIAL INSTRUMENTS (continued)**

The changes in Level 3 assets measured at fair value on a recurring basis for the six months ended June 30, 2012 are summarized as follows:

|  | <b>Mortgage-</b>             |                            |              |
|--|------------------------------|----------------------------|--------------|
|  | <b>backed<br/>Securities</b> | <b>Corporate<br/>Notes</b> | <b>Total</b> |
| Balance at January 1, 2012   | \$ 2,894                     | \$ 19,217                  | \$ 22,111    |
| Total losses included in other comprehensive income (before taxes) | 0                            | (14)                       | (14)         |
| Amortization included in interest income                           | (262)                        | 0                          | (262)        |
| Purchases  | 0                            | 5,000                      | 5,000        |
| Balance at June 30, 2012   | \$ 2,632                     | \$ 24,203                  | \$ 26,835    |

The Bancorp's policy is to recognize transfers between levels when events or circumstances warrant transfers. For the six months ended June 30, 2012, there were no transfers among levels.

The following table summarizes financial assets and financial liabilities measured at fair value as of June 30, 2012 for which the Bancorp utilized Level 3 inputs to measure fair value:

|                         | <b>Quantitative Information about Level 3 Fair Value Measurements (1)</b> |                                |                                  |   |
|-------------------------|---|--------------------------------|----------------------------------|---|
|                         | <b>Fair Value<br/>Estimate</b>  | <b>Valuation<br/>Technique</b> | <b>Unobservable<br/>Input</b>    | <b>Range (Weighted<br/>Average) (4)</b> |
| June 30, 2012           |   |                                |                                  |   |
| Impaired loans          | \$ 9,725  | Collateral appraisal (2)       | Liquidation expenses (3)         | -3% to -8% (-5.5%)                      |
| Other real estate owned | 1,276   | Collateral appraisal (2)       | Liquidation expenses (3)         | -3% to -8% (-5.5%)                      |
| I/O Strip               | 2,632   | Discounted cash flow           | Prepayment Rate<br>Discount Rate | 10.00%<br>21.62%                        |

- (1) Level 3 fair value measurements relating to the corporate bonds are not included in this table because the measurements are obtained from an independent third-party pricing source and no adjustments are made. While the Bancorp reviews the measurements, it has not developed the significant inputs used to measure those securities. The inputs are not reasonably available to Customers Bancorp.
- (2) Obtained from independent third-parties approved appraisers. Appraisals are current and in compliance with credit policy. The Bancorp does not discount appraisals.
- (3) Fair value is adjusted for costs to sell.
- (4) Presented as a percentage of the value determined by appraisal.



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**CUSTOMERS BANCORP, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS**

*(Dollars in thousands except for per share data)*

**NOTE 11 LEGAL CONTINGENCIES**

On November 15, 2010, the Bank filed suit against Open Solutions, Inc., ( OSI ) in the United States District Court for the Eastern District of Pennsylvania, seeking damages for failure to assist in the conversion of system and customer information associated with the former USA Bank and requesting injunctive relief to compel OSI to assist with the deconversion of the former USA Bank s systems. OSI filed counterclaims against the Bank on November 24, 2010, asserting claims for breach of contract and breach of settlement agreement. In support of its contract claim, OSI alleged that the Bank assumed the former-USA Bank agreements and is bound by those agreements. OSI claimed that it has sustained damages in excess of \$1 million. The Bank disputed that it has any liability to OSI. Prior to trial, OSI dismissed with prejudice its settlement agreement claim. Trial was held on February 24, 2011.

On March 7, 2011, the Court ruled against the Bank and in favor of OSI as follows: judgment was entered against the Bank on OSI s claim that the agreements between OSI and USA Bank were assumed by the Bank and judgment was entered against the Bank on its claims against OSI; judgment was entered for OSI on its breach of contract claim under one agreement, in the amount of \$104 thousand; the Court found there was no breach of the second agreement by the Bank and no proof of damages. OSI filed a motion for payment of legal fees and costs associated with litigation, which are estimated to be around \$0.2 million. The Bank filed a motion with the District Court to vacate the judgment and to enter judgment in favor of the Bank on OSI s counterclaim. In addition, the FDIC filed a motion to intervene in the litigation, and has also sought dismissal of OSI s counterclaims on jurisdictional grounds. On May 3, 2011, the Court granted the FDIC s motion to intervene, and directed that OSI respond to the motion to dismiss the counterclaim. On August 9, 2011, the District Court granted the FDIC s motion to dismiss and vacated the judgment entered against the Bank. The Court denied the Bank s post-trial motion as moot because of the Court s vacatur of the judgment. On September 2, 2011, OSI filed a notice of appeal to the United States Court of Appeals for the Third Circuit, in which OSI appeals from the Court s August 9, 2011 Order granting the FDIC s motion to dismiss. On April 27, 2012, however, OSI withdrew its appeal, which left in place the District Court s dismissal of OSI s counterclaim and concluded the litigation between the parties.

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**CUSTOMERS BANCORP, INC. AND SUBSIDIARIES**

**NOTES TO CONSOLIDATED UNAUDITED FINANCIAL STATEMENTS**

*(Dollars in thousands except for per share data)*

**NOTE 12 SUBSEQUENT EVENTS**

On August 10, 2012, Customers Bancorp Inc. announced the entry into a definitive agreement to acquire via merger CMS Bancorp (CMS Bancorp), White Plains, New York and ultimately CMS Bank. CMS Bank, with five branches, serves Westchester County, New York, and the surrounding areas.

The total transaction value is approximately \$20,800, and the agreement provides for CMS Bancorp stockholders to receive shares of Customers Bancorp voting common stock based upon an exchange ratio to be determined as the quotient of (i) the CMS Valuation, divided by (ii) the Customers Valuation, with fractional shares to be cashed out. The CMS Valuation will be calculated as 95% of CMS Bancorp's common stockholders' equity as of the month end prior to the closing, while the Customers Valuation will be calculated as 125% of Customer Bancorp's modified stockholder equity as of the month end prior to closing. Modified stockholders' equity is defined as June 30, 2012 book value plus additions to retained earnings through the month-end prior to closing. Shares issued by Customers Bancorp in capital raises and purchase accounting adjustments from any other acquisitions will not be included in calculating modified stockholders' equity. By way of example, based on the March 31, 2012 book value per share of CMS Bancorp and the June 30, 2012 modified stockholders' equity of Customers Bancorp, \$11.75 and \$13.99, respectively, the exchange ratio would be 0.6383. The foregoing calculation is provided as an example only, and does not purport to be the actual exchange ratio. The actual exchange ratio will likely be different at closing.

The acquisition of CMS will enhance the Bancorp's New York franchise. Closing of the CMS Bancorp merger, which is subject to regulatory approval, customary closing conditions and the approval of CMS Bancorp's stockholders, is expected to occur in the first half of 2013.

*Loan Portfolio Acquisition*

On July 24, 2012, the Bancorp paid \$63,246 to acquire manufactured housing loans from Vanderbilt Mortgage and Finance Inc. at par. These loans were originated by Tammac Holding Corporation (Tammac), and will be serviced by Tammac on the Bancorp's behalf. Approximately 85% of the loans are chattel, with the other 15% representing real estate. The loans carry an 11.3% coupon rate, where Tammac earns a 2.0% servicing fee and also retains the rights to a 2.0% IO Strip in relation to this pool of loans. The full recourse for losses on these loans resides with Tammac.

*Private Offering of Securities*

In July 2012, as part of an ongoing private offering of securities to accredited investors which is exempt from registration pursuant to section 4(2) of the Securities Act of 1933, as amended, and Rule 506 of Regulation D promulgated thereunder, the Bancorp sold 75,769 shares of common stock at a price of \$13.99 per share to three existing shareholders which resulted in proceeds of \$1,060. This quarterly report shall not constitute an offer to sell or the solicitation of an offer to buy, nor shall there be any sale of these securities in any state in which such offer, solicitation or sale would be unlawful prior to the registration or qualification under the securities laws of any such state.

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**ITEM 2. Management's Discussion and Analysis of Financial Condition and Results of Operations.**

**Cautionary Note Regarding Forward-Looking Statements**

This report and all attachments hereto as well as other written or oral communications made from time to time by Customers Bancorp may contain certain forward-looking information within the meaning of the Securities Act of 1933, as amended, and the Securities Exchange Act of 1934, as amended. These statements relate to future events or future predictions, including events or predictions relating to future financial performance, and are generally identifiable by the use of forward-looking terminology such as believes, expects, may, will, should, plan, anticipates, strategies or the negative thereof or comparable terminology, or by discussion of strategy that involve risks and uncertainties. These forward-looking statements are only predictions and estimates regarding future events and circumstances and involve known and unknown risks, uncertainties and other factors, including the risks described under Risk Factors that may cause actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by such forward-looking statements. This information is based on various assumptions that may not prove to be correct. These forward-looking statements are subject to significant uncertainties and contingencies, many of which are beyond the control of the Bancorp and the Bank. Although the expectations reflected in the forward-looking statements are currently believed to be reasonable, future results, levels of activity, performance or achievements cannot be guaranteed. Accordingly, there can be no assurance that actual results will meet expectations or will not be materially lower than the results contemplated in this report and attachments hereto. You are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date of this report or, in the case of documents referred to, the dates of those documents. Neither the Bancorp nor the Bank undertakes any obligation to release publicly or otherwise provide any revisions to these forward-looking statements to reflect events or circumstances after the date of this report or to reflect the occurrence of unanticipated events, except as may be required under applicable law.

Management's discussion and analysis represents an overview of the financial condition and results of operations, and highlights the significant changes in the financial condition and results of operations, as presented in the accompanying consolidated financial statements for Customers Bancorp, Inc., a financial holding company, and its wholly owned subsidiaries, including Customers Bank (the Bank). This information is intended to facilitate your understanding and assessment of significant changes and trends related to Customers Bancorp's financial condition and results of operations as of and for the three and six months ended June 30, 2012. All quarterly and six month information in this Management's Discussion and Analysis is unaudited. You should read this section in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operation for the year ended December 31, 2011 included in Customers Bancorp's filing on Form 10-K for the fiscal year ended December 31, 2011 (2011 Form 10-K).

Any interim financial information for periods prior to September 17, 2011 contained herein reflects that of the Bank as the predecessor entity to Customers Bancorp.

**Critical Accounting Policies**

Customers Bancorp has adopted various accounting policies that govern the application of accounting principles generally accepted in the United States of America (US GAAP) and that are consistent with general practices within the banking industry in the preparation of its financial statements. The Bancorp's significant accounting policies are described in Note 1 to its audited financial statements for the year ended December 31, 2011 included in 2011 Form 10-K.

Certain accounting policies involve significant judgments and assumptions by Customers Bancorp that have a material impact on the carrying value of certain assets and liabilities. Customers Bancorp considers these accounting policies to be critical accounting policies. The judgment and assumptions used are based on historical experience and other factors, which are believed to be reasonable under the circumstances. Because of the nature of the judgments and assumptions management makes, actual results could differ from these judgments and estimates, which could have a material impact on the carrying values of its assets and liabilities and its results of operations. Actual results could differ from these estimates. There have been no material changes in Customers Bancorp's critical accounting policies, judgments and estimates, including assumptions or estimation techniques utilized, as compared to those disclosed in Customers Bancorp's 2011 Form 10-K.

**Subsequent Events**

For information about subsequent events, refer to **NOTE 12 SUBSEQUENT EVENTS** in this Form 10-Q.

**Table of Contents****Summary Information and Long-term Goals**

The following table presents selected unaudited financial results for the six months ended June 30, 2012 and the years ended December 31, 2011 and 2010 and our long-term goals for the quarter ended June 30, 2013.

|                          | Long-term<br>Goals (1)<br>2013 | 2010 (2) | Actual Results<br>2010 (3) | 2011  | 6 months ended<br>June 30,<br>2012 |
|--------------------------|--------------------------------|----------|----------------------------|-------|------------------------------------|
| Return on average assets | 0.90 to 1.00%                  | -0.14%   | 3.40%                      | 0.24% | .97%                               |
| Return on average equity | 10.00 or greater               | -1.72    | 41.29                      | 3.56  | 12.65                              |
| Net interest margin      | 3.00 to 3.25                   | 2.70     | 2.70                       | 2.44  | 2.95                               |
| Efficiency ratio         | 50.00                          | 110.19   | 110.19                     | 74.70 | 70.49                              |
| Loan to deposit ratio    | 90.00 to 100.00                | 54.10    | 54.10                      | 84.80 | 100.24                             |

- (1) These long-term goals should not be regarded as an indication that Customers Bancorp considered, or now considers, them to be necessarily predictive of actual future results, and these goals should not be relied upon as such. These goals were based necessarily on the information prepared by Customers Bancorp using a variety of assumptions and estimates including, without limitation, those relating to the rate of organic growth by the Bank, interest rates, industry performance, general business, economic, regulatory, market and financial conditions and other future events, as well as other matters specific to Customers Bancorp's business. The assumptions and estimates underlying these goals may not be realized and are inherently subject to significant business, economic and competitive uncertainties, risks and contingencies, all of which are difficult to predict and many of which are beyond Customers Bancorp's control. The assumptions and estimates used to create these goals are subjective in many respects and involve judgments made with respect to, among other things, market size and growth rates, market share, future pricing and interest rates, levels of operating expenses, and probability of success, all of which are difficult to predict. These goals constitute forward-looking information, and there can be no assurance that the assumptions and estimates used to prepare these goals will prove to be accurate, and actual results may materially differ. These and other forward-looking statements are expressly qualified in their entirety by the risks and uncertainties described above and the risk factors contained in the 2011 Form 10-K.
- (2) Excludes bargain purchase gain.
- (3) Includes bargain purchase gain.

**Results of Operations*****Second Quarter 2012 Compared to Second Quarter 2011***

We had net income of \$6.5 million for the three months ended June 30, 2012 and net income of \$0.1 million for the three months ended June 30, 2011. Diluted earnings per share were \$0.56 and \$0.01 for the three months ended June 30, 2012 and June 30, 2011, respectively, a comparative increase of \$0.55 per share.

**Table of Contents****NET INTEREST INCOME**

Net interest income (the difference between the interest earned on loans, investments and interest-earning deposits with other banks, and interest paid on deposits and borrowings) is the primary source of our earnings. The following table summarizes net interest income and the related spread and margin for the periods indicated (dollars in thousands):

|  | Three Months Ended June 30, |                            |                       |                     |                            |                       |
|--|-----------------------------|----------------------------|-----------------------|---------------------|----------------------------|-----------------------|
|  | 2012                        |                            |                       | 2011                |                            |                       |
|  | Average balance             | Interest income or expense | Average yield or cost | Average balance     | Interest income or expense | Average yield or cost |
| <b>Assets</b>                                    |                             |                            |                       |                     |                            |                       |
| Interest earning deposits                        | \$ 106,350                  | \$ 69                      | 0.26%                 | \$ 119,167          | \$ 75                      | 0.25%                 |
| Federal funds sold                               |                             |                            | %                     | 1,001               |                            | 0.15%                 |
| Investment securities, taxable (A)               | 294,143                     | 2,219                      | 3.02%                 | 609,485             | 4,351                      | 2.86%                 |
| Investment securities, non taxable (A)           | 2,065                       | 21                         | 4.16%                 | 2,083               | 22                         | 4.16%                 |
| Loans, taxable (B)                               | 1,567,128                   | 17,350                     | 4.45%                 | 795,388             | 10,176                     | 5.13%                 |
| Loans, non-taxable (B)                           | 7,308                       | 41                         | 2.25%                 | 1,697               | 22                         | 5.30%                 |
| Less: Allowance for loan and lease losses        | (15,705)                    |                            |                       | (17,447)            |                            |                       |
| <b>Total interest earning assets</b>             | <b>1,961,289</b>            | <b>19,700</b>              | <b>4.04%</b>          | <b>1,511,374</b>    | <b>14,646</b>              | <b>3.88%</b>          |
| Non-interest earning assets                      | 115,252                     |                            |                       | 63,531              |                            |                       |
| <b>Total assets</b>                              | <b>\$ 2,076,541</b>         |                            |                       | <b>\$ 1,574,905</b> |                            |                       |
| <b>Liabilities</b>                               |                             |                            |                       |                     |                            |                       |
| Interest checking                                | \$ 34,714                   | 49                         | 0.57%                 | \$ 15,899           | 19                         | 0.49%                 |
| Money market                                     | 780,689                     | 1,919                      | 0.99%                 | 440,298             | 1,507                      | 1.37%                 |
| Other savings                                    | 19,830                      | 29                         | 0.59%                 | 12,900              | 21                         | 0.66%                 |
| Certificates of deposit                          | 886,137                     | 3,427                      | 1.56%                 | 842,222             | 4,099                      | 1.95%                 |
| Total interest bearing deposits                  | 1,721,370                   | 5,424                      | 1.27%                 | 1,311,319           | 5,646                      | 1.73%                 |
| Other borrowings                                 | 39,951                      | 124                        | 1.26%                 | 40,518              | 144                        | 1.42%                 |
| <b>Total interest-bearing liabilities</b>        | <b>1,761,321</b>            | <b>5,548</b>               | <b>1.27%</b>          | <b>1,351,837</b>    | <b>5,790</b>               | <b>1.72%</b>          |
| Non-interest-bearing deposits                    | 152,885                     |                            |                       | 84,211              |                            |                       |
| Total deposits & borrowings                      | 1,914,206                   |                            | 1.17%                 | 1,436,048           |                            | 1.62%                 |
| Other non-interest bearing liabilities           | 6,440                       |                            |                       | 18,912              |                            |                       |
| <b>Total liabilities</b>                         | <b>1,920,646</b>            |                            |                       | <b>1,454,960</b>    |                            |                       |
| <b>Shareholders Equity</b>                       | <b>155,895</b>              |                            |                       | <b>119,945</b>      |                            |                       |
| <b>Total liabilities and shareholders equity</b> | <b>\$ 2,076,541</b>         |                            |                       | <b>\$ 1,574,905</b> |                            |                       |
| Net interest earnings                            |                             | 14,152                     |                       |                     | 8,856                      |                       |
| Tax equivalent adjustment (C)                    |                             | 34                         |                       |                     | 24                         |                       |
| Net interest earnings                            |                             | \$ 14,186                  |                       |                     | \$ 8,880                   |                       |

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|   |       |       |
|---|-------|-------|
| <b>Interest spread</b>                        | 2.87% | 2.27% |
| <b>Net interest margin</b>                    | 2.90% | 2.35% |
| <b>Net interest margin tax equivalent (C)</b> | 2.91% | 2.35% |

- (A) For presentation in this table, balances and the corresponding average rates for investment securities are based upon historical cost, adjusted for amortization of premiums and accretion of discounts.
- (B) Includes non-accrual loans, the effect of which is to reduce the yield earned on loans, and deferred loan fees.
- (C) Full tax equivalent basis, using a 35% statutory tax rate to approximate interest income as a taxable asset.

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Net interest income was \$14.2 million for the three months ended June 30, 2012, compared to \$8.9 million for the three months ended June 30, 2011, an increase of \$5.3 million, or 59.8%. This net increase is primarily attributable to increases in average loan volume as a result of a \$476.2 million increase in average mortgage warehouse loans due to our strategy to grow our mortgage warehouse lending business, a \$171.5 million increase in average commercial loans as a result of our increased focus in this area, and the acquisition of Berkshire Bancorp in September 2011. The effect of the increased loan volume on net interest income was partially offset by a decrease in the average balance of investment securities due to the sales in the second quarter of 2012. Although there was a significant increase in average money market accounts due to our efforts to obtain new business and the acquisition of Berkshire Bancorp, the impact on net interest income was mitigated by a 38 basis point decline in the average rate paid. In addition, our certificate of deposit promotional pricing has come to an end, and the effect was a 39 basis point decrease in the average rate paid.

The key measure of our net interest income is net interest margin. Our net interest margin increased to 2.91% for the second quarter of 2012 from 2.35% for the second quarter of 2011. This net increase was primarily the result of a decrease in the cost of total interest bearing deposits of 46 basis points partially offset by a decrease in the yield on average taxable loans of 68 basis points.

**PROVISION FOR LOAN AND LEASE LOSSES**

Customers Bancorp has established an allowance for loan and lease losses through a provision for loan and lease losses charged as an expense on the statement of operations. The loan portfolio is reviewed quarterly to evaluate the outstanding loans and to measure both the performance of the portfolio and the adequacy of the allowance for loan and lease losses. At June 30, 2012, approximately 6.9% of the loan portfolio was covered under loss sharing agreements with the FDIC. Charge-offs incurred above the original estimated value are taken as additional provisions, and a corresponding receivable due from the FDIC is recorded through non-interest income for the portion anticipated to be recovered under the loss sharing agreements.

The provision for loan and lease losses was \$2.7 million for the three months ended June 30, 2012, a slight decrease of approximately \$0.1 million from \$2.9 million for the same period in 2011. This decrease was primarily due to a decrease in charge-offs offset by a significant increase since June 30, 2011 of \$960.6 million in the portion of the loan portfolio not covered under loss sharing agreements with the FDIC. Net charge-offs for the second quarter of 2011 totaled \$6.2 million. Net charge-offs for the second quarter of 2012 totaled \$2.0 million. These charge-offs were recorded at this time as management determined through its extensive loan-workout process that the loans were not collectible, and cash flows were not available from the borrower; however, efforts to recover the balances will continue. For more information about Customers Bancorp's provision and allowance for loan and lease losses and Customers Bancorp's loss experience see [Credit Risk](#) and [Asset Quality](#) herein.

**NON-INTEREST INCOME**

The chart below shows Customers Bancorp's results in the various components of non-interest income for the three months ended June 30, 2012 and 2011 (in thousands).

|   | <b>Three months ended June 30,</b> |                 |
|---|------------------------------------|-----------------|
|   | <b>2012</b>                        | <b>2011</b>     |
| Deposit fees                                | \$ 117                             | \$ 94           |
| Loan fees                                   | 9                                  | 66              |
| Mortgage warehouse transactional fees       | 3,384                              | 1,277           |
| Bank-owned life insurance                   | 323                                | 263             |
| Gain on sale of investment securities, net  | 8,797                              | 0               |
| Accretion of FDIC loss sharing receivable   | 0                                  | 800             |
| Loss on sale of OREO                        | (660)                              | 0               |
| Gain on sale of loans                       | 339                                | 0               |
| Gain on sale of repossessed assets          | 59                                 | 0               |
| Gain on sale of bank premises and equipment | 22                                 | 0               |
| Other                                       | 247                                | 142             |
| <b>Total non-interest income</b>            | <b>\$ 12,637</b>                   | <b>\$ 2,642</b> |





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Non-interest income was \$12.6 million for the three months ended June 30, 2012, an increase of \$10.0 million from \$2.6 million for the three months ended June 30, 2011. The increase was primarily the result of the \$8.8 million gain realized on the sale of available-for-sale securities, which was executed to provide funding for loan growth. In addition, growth in warehouse lending volume, which is part of our strategic plan, generated \$2.1 million in additional fee income.

Furthermore, proceeds of \$1.2 million from the sales of OREO in the second quarter of 2012 resulted in a net loss of \$0.7 million due to continuing difficulties in the real estate market. There were no sales of OREO in the second quarter of 2011. Also, there was no accretion relating to our FDIC loss sharing receivable in the second quarter of 2012. Accretion relating to our FDIC loss sharing receivable in the second quarter of 2011 was \$0.8 million.

**NON-INTEREST EXPENSE**

The below chart shows the Customers Bancorp's results in the various components of non-interest expense for the three months ended June 30, 2012 and 2011 (in thousands).

|  | <b>Three months ended June 30,</b> |                 |
|--|------------------------------------|-----------------|
|  | <b>2012</b>                        | <b>2011</b>     |
| Salaries and employee benefits                   | \$ 5,598                           | \$ 3,973        |
| Occupancy  | 1,849                              | 1,004           |
| Technology, communication and bank operations    | 691                                | 513             |
| Advertising and promotion                        | 301                                | 205             |
| Professional services                            | 769                                | 1,304           |
| FDIC assessments, taxes and regulatory fees      | 867                                | 431             |
| Loan workout and other real estate owned         | 651                                | 415             |
| Impairment and losses on other real estate owned | 0                                  | 15              |
| Stock offering expenses                          | 1,340                              | 0               |
| Other  | 1,907                              | 578             |
| <b>Total non-interest expenses</b>               | <b>\$ 13,973</b>                   | <b>\$ 8,438</b> |

Non-interest expense was \$14.0 million for the three months ended June 30, 2012, an increase of approximately \$5.5 million as compared to non-interest expense of \$8.4 million for the same period in 2011.

Salaries and employee benefits, which represent the largest component of non-interest expense, were \$5.6 million in the second quarter of 2012 and \$4.0 million in the same period in 2011, an increase of \$1.6 million. The primary reason for this increase was the addition of 96 full-time equivalent employees since June 30, 2011. This was directly related to the Berkshire acquisition in the third quarter of 2011 as well as the need for additional employees to support our organic growth. In addition, stock-based compensation expense was \$0.7 million for the second quarter of 2012 and \$0.2 million for the second quarter of 2011 due to increased issuances of stock-based awards. For additional information about stock-based compensation refer to **NOTE 8 STOCK BASED COMPENSATION** in this Form 10-Q.

Occupancy expense increased \$0.8 million, from \$1.0 million in 2011 to \$1.8 million in 2012. The increase was related to building the infrastructure to support our growth and the Berkshire acquisition in the third quarter of 2011.

Professional services expense decreased to \$0.8 million in the second quarter of 2012 from \$1.3 million for the same period of 2011. This decrease was primarily attributable to lower legal and consulting expenses in 2012 compared to legal and consulting expenses incurred in 2011 related to regulatory filings and the Berkshire acquisition.

As a result of the postponement in May 2012 of our public offering of voting common stock, we recorded related expenses of \$1.3 million.

Other expenses increased by \$1.3 million to \$1.9 million in the second quarter of 2012 from \$0.6 million in the second quarter of 2011. In general, there was an overall increase in most categories within other expense as a result of the Berkshire acquisition in the third quarter of 2011. In addition, for the second quarter of 2012, there was an increase in charitable contributions of \$0.3 million.



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**INCOME TAXES**

The income tax expense was \$3.6 million and \$65,000 for the three months ended June 30, 2012 and 2011, respectively. The increase in the income tax provision was primarily due to the increase in net income before taxes of approximately \$9.9 million.

The effective tax rate for the three months ended June 30, 2012 and 2011 was approximately 35 percent and 31 percent, respectively. The effective tax rate for the second quarter of 2012 was higher than the same period in 2011 due to non-taxable income having a smaller impact on the effective tax rate due to the higher level of income before income taxes.

***Six months ended June 30, 2012 compared to the six months ended June 30, 2011***

We had net income of \$9.6 million for the six months ended June 30, 2012 and a net loss of \$1.5 million for the six months ended June 30, 2011. Diluted earnings (loss) per share were \$0.83 for the six months ended June 30, 2012 and \$(0.16) per share for the six months ended June 30, 2011, an increase of \$0.99 per share.

**Table of Contents****NET INTEREST INCOME**

Net interest income (the difference between the interest earned on loans, investments and interest-earning deposits with other banks, and interest paid on deposits and borrowings) is the primary source of our earnings. The following table summarizes net interest income and the related spread and margin for the periods indicated (dollars in thousands):

|  | For the Six Months Ended June 30, |                                     |                             |                     |                                     |                             |
|--|-----------------------------------|-------------------------------------|-----------------------------|---------------------|-------------------------------------|-----------------------------|
|  | 2012                              |                                     |                             | 2011                |                                     |                             |
|  | Average<br>balance                | Interest<br>income<br>or<br>expense | Average<br>yield or<br>cost | Average<br>balance  | Interest<br>income<br>or<br>expense | Average<br>yield or<br>cost |
| <b>Assets</b>                                    |                                   |                                     |                             |                     |                                     |                             |
| Interest earning deposits                        | \$ 103,464                        | \$ 134                              | 0.26%                       | \$ 249,094          | \$ 310                              | 0.25%                       |
| Federal funds sold                               |                                   |                                     | %                           | 4,185               | 3                                   | 0.16%                       |
| Investment securities, taxable (A)               | 319,474                           | 5,131                               | 3.21%                       | 445,040             | 6,368                               | 2.86%                       |
| Investment securities, non taxable (A)           | 2,067                             | 43                                  | 4.15%                       | 2,085               | 43                                  | 4.15%                       |
| Loans, taxable (B)                               | 1,465,536                         | 32,973                              | 4.52%                       | 767,488             | 19,678                              | 5.17%                       |
| Loans, non-taxable (B)                           | 4,886                             | 55                                  | 2.25%                       | 1,702               | 45                                  | 5.30%                       |
| Less: Allowance for loan and lease losses        | (15,609)                          |                                     |                             | (16,462)            |                                     |                             |
| <b>Total interest earning assets</b>             | <b>1,879,818</b>                  | <b>38,336</b>                       | <b>4.10%</b>                | <b>1,453,132</b>    | <b>26,447</b>                       | <b>3.66%</b>                |
| Non-interest earning assets                      | 112,874                           |                                     |                             | 65,481              |                                     |                             |
| <b>Total assets</b>                              | <b>\$ 1,992,692</b>               |                                     |                             | <b>\$ 1,518,613</b> |                                     |                             |
| <b>Liabilities</b>                               |                                   |                                     |                             |                     |                                     |                             |
| Interest checking                                | \$ 34,611                         | 99                                  | 0.57%                       | \$ 15,591           | 38                                  | 0.49%                       |
| Money market                                     | 756,298                           | 3,997                               | 1.06%                       | 421,765             | 3,107                               | 1.49%                       |
| Other savings                                    | 19,314                            | 59                                  | 0.61%                       | 12,859              | 43                                  | 0.68%                       |
| Certificates of deposit                          | 814,265                           | 6,341                               | 1.57%                       | 828,131             | 7,908                               | 1.93%                       |
| <b>Total interest bearing deposits</b>           | <b>1,624,488</b>                  | <b>10,496</b>                       | <b>1.30%</b>                | <b>1,278,346</b>    | <b>11,096</b>                       | <b>1.75%</b>                |
| Other borrowings                                 | 65,607                            | 278                                 | 0.85%                       | 26,836              | 250                                 | 1.87%                       |
| <b>Total interest-bearing liabilities</b>        | <b>1,690,095</b>                  | <b>10,774</b>                       | <b>1.28%</b>                | <b>1,305,182</b>    | <b>11,346</b>                       | <b>1.75%</b>                |
| Non-interest-bearing deposits                    | 142,594                           |                                     |                             | 81,772              |                                     |                             |
| <b>Total deposits &amp; borrowings</b>           | <b>1,832,689</b>                  |                                     | <b>1.18%</b>                | <b>1,386,954</b>    |                                     | <b>1.65%</b>                |
| Other non-interest bearing liabilities           | 7,190                             |                                     |                             | 15,979              |                                     |                             |
| <b>Total liabilities</b>                         | <b>1,839,879</b>                  |                                     |                             | <b>1,402,933</b>    |                                     |                             |
| <b>Shareholders Equity</b>                       | <b>152,813</b>                    |                                     |                             | <b>115,680</b>      |                                     |                             |
| <b>Total liabilities and shareholders equity</b> | <b>\$ 1,992,692</b>               |                                     |                             | <b>\$ 1,518,613</b> |                                     |                             |
| Net interest earnings                            |                                   | 27,562                              |                             |                     | 15,101                              |                             |
| Tax equivalent adjustment (C)                    |                                   | 53                                  |                             |                     | 47                                  |                             |
| Net interest earnings                            |                                   | \$ 27,615                           |                             |                     | \$ 15,148                           |                             |

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|   |       |       |
|---|-------|-------|
| <b>Interest spread</b>                        | 2.92% | 2.01% |
| <b>Net interest margin</b>                    | 2.94% | 2.09% |
| <b>Net interest margin tax equivalent (C)</b> | 2.95% | 2.09% |

- (A) For presentation in this table, balances and the corresponding average rates for investment securities are based upon historical cost, adjusted for amortization of premiums and accretion of discounts.
- (B) Includes non-accrual loans, the effect of which is to reduce the yield earned on loans, and deferred loan fees.
- (C) Full tax equivalent basis, using a 35% statutory tax rate to approximate interest income as a taxable asset.

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Net interest income was \$27.6 million for the six months ended June 30, 2012, compared to \$15.1 million for the six months ended June 30, 2011, an increase of \$12.5 million, or 82.5%. This net increase is primarily attributable to increases in average loan volume as a result of a \$430.4 million increase in average mortgage warehouse loans due to our strategy to grow our mortgage warehouse lending business, a \$159.7 million increase in average commercial loans as a result of our increased focus in this area, and the acquisition of Berkshire Bancorp in September 2011. The effect of the increased loan volume on net interest income was partially offset by a decrease in the average balance of investment securities due to the sales in the second quarter of 2012. Although there was a significant increase in average money market accounts due to our efforts to obtain new business and the acquisition of Berkshire Bancorp, the impact on net interest income was mitigated by a 43 basis point decline in the average rate paid. In addition, our certificate of deposit promotional pricing has come to an end, and the effect was a 36 basis point decrease in the average rate paid.

The key measure of our net interest income is net interest margin. Our net interest margin increased to 2.95% for the six months ended June 30, 2012 from 2.09% for the six months ended June 30, 2011. This net increase was primarily the result of a decrease in the cost of total interest bearing deposits of 45 basis points partially offset by a decrease in the yield on average taxable loans of 65 basis points.

**PROVISION FOR LOAN AND LEASE LOSSES**

Customers Bancorp has established an allowance for loan and lease losses through a provision for loan and lease losses charged as an expense on the statement of operations. The loan portfolio is reviewed quarterly to evaluate the outstanding loans and to measure both the performance of the portfolio and the adequacy of the allowance for loan and lease losses. At June 30, 2012, approximately 6.9% of the loan portfolio was covered under loss sharing agreements with the FDIC. Charge-offs incurred above the original estimated value are taken as additional provisions and a corresponding receivable due from the FDIC is recorded through non-interest income for the portion anticipated to be recovered under the loss sharing agreements.

The provision for loan and lease losses was \$4.5 million for the six months ended June 30, 2012, a decrease of \$1.1 million from \$5.7 million for the same period in 2011. This decrease was primarily due to a decrease in charge-offs offset by a significant increase since June 30, 2011 of \$960.6 million in the portion of the loan portfolio not covered under loss sharing agreements with the FDIC. Net charge-offs for the six-month period ending June 30, 2011 totaled \$6.8 million. Net charge-offs for the six months ended June 30, 2012 were \$3.5 million. These charge-offs were recorded at this time as management determined through its extensive loan-workout process that the loans were not collectible, and cash flows were not available from the borrower; however, efforts to recover the balances will continue. For more information about Customers Bancorp's provision and allowance for loan and lease losses and Customers Bancorp's loss experience see [Credit Risk](#) and [Asset Quality](#) herein.

**NON-INTEREST INCOME**

The chart below shows Customers Bancorp's results in the various components of non-interest income for the six months ended June 30, 2012 and 2011 (in thousands).

|   | <b>Six months ended June 30,</b> |                 |
|---|----------------------------------|-----------------|
|   | <b>2012</b>                      | <b>2011</b>     |
| Deposit fees                                | \$ 233                           | \$ 198          |
| Loan fees                                   | 201                              | 146             |
| Mortgage warehouse transactional fees       | 5,483                            | 2,388           |
| Bank-owned life insurance                   | 589                              | 864             |
| Gain on sale of investment securities, net  | 9,006                            | 0               |
| Accretion of FDIC loss sharing receivable   | 655                              | 1,709           |
| Loss on sale of OREO                        | (601)                            | 0               |
| Gain on sale of loans                       | 339                              | 78              |
| Gain on sale of repossessed assets          | 59                               | 0               |
| Gain on sale of bank premises and equipment | 22                               | 0               |
| Other                                       | 443                              | 533             |
| <b>Total non-interest income</b>            | <b>\$ 16,429</b>                 | <b>\$ 5,916</b> |



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Non-interest income was \$16.4 million for the six months ended June 30, 2012 an increase of \$10.5 million when compared to non-interest income of \$5.9 million for the six months ended June 30, 2011. The increase was primarily the result of the \$8.8 million gain realized on the sale of available-for-sale securities in the second quarter of 2012, which was executed to provide funding for loan growth. In addition, growth in warehouse lending volume, which is part of our strategic plan, generated \$5.5 million in fee income.

Furthermore, proceeds of \$4.0 million from the sales of OREO during the six months ended June 30, 2012 resulted in a net loss of \$0.6 million due to continuing difficulties in the real estate market. Sales of OREO during the six months ended June 30, 2011 were insignificant. Also, accretion relating to our FDIC loss sharing receivable decreased \$1.1 million for the six months ended June 30, 2012 when compared to the same period in 2011.

**NON-INTEREST EXPENSE**

The below chart shows the Customers Bancorp's results in the various components of non-interest expense for the six months ended June 30, 2012 and 2011 (in thousands).

|  | <b>Six months ended June 30,</b> |                  |
|--|----------------------------------|------------------|
|  | <b>2012</b>                      | <b>2011</b>      |
| Salaries and employee benefits                   | \$ 11,095                        | \$ 8,088         |
| Occupancy  | 3,228                            | 1,991            |
| Technology, communication and bank operations    | 1,338                            | 826              |
| Advertising and promotion                        | 576                              | 433              |
| Professional services                            | 1,655                            | 2,730            |
| FDIC assessments, taxes and regulatory fees      | 1,536                            | 1,253            |
| Loan workout and other real estate owned         | 1,176                            | 799              |
| Impairment and losses on other real estate owned | 0                                | 211              |
| Merger related expenses                          | 28                               | 0                |
| Stock offering expenses                          | 1,340                            | 0                |
| Other  | 2,688                            | 1,198            |
| <b>Total non-interest expenses</b>               | <b>\$ 24,660</b>                 | <b>\$ 17,529</b> |

Non-interest expense was \$24.7 million for the six months ended June 30, 2012, an increase of \$7.1 million when compared to \$17.5 million for the same period in 2011. Salaries and employee benefits, which represent the largest component of non-interest expense, were \$11.1 million for the six months ended June 30, 2012 and \$8.1 million for the same period in 2011, an increase of \$3.0 million. The primary reason for this increase was the addition of 96 full-time equivalent employees since June 30, 2011. This was directly related to the Berkshire acquisition in the third quarter of 2011 as well as the need for additional employees to support our organic growth. In addition, stock-based compensation expense was \$1.3 million for the six months ended June 30, 2012 and \$0.3 million for the six months ended June 30, 2011 due to increased issuances of stock-based awards. For additional information about stock-based compensation refer to **NOTE 8 STOCK BASED COMPENSATION** in this Form 10-Q.

Occupancy expense increased \$1.2 million, from \$2.0 million for the six months ended June 30, 2011, to \$3.2 million for the six months ended June 30, 2012. The increase was related to building the infrastructure to support the growth of the Bank and the Berkshire acquisition in the third quarter of 2011.

Technology, communications, and bank operations expense was \$1.3 million for the six months ended June 30, 2012, an increase of \$0.5 million, or 62.0% over the \$0.8 million in the same period of 2011. This increase was primarily due to an increase in technology requirements to account for loans acquired with deteriorated credit and general increases as a result of the Berkshire acquisition in the third quarter of 2011.

Professional services expense decreased to \$1.7 million for the six months ended June 30, 2012 when compared to \$2.7 million for the same period of 2011. This decrease was primarily attributable to increased legal and consulting expenses incurred in 2011 related to regulatory filings and the Berkshire acquisition.

As a result of the postponement in May 2012 of our public offering of voting common stock, we recorded related expenses of \$1.3 million.



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Other expenses increased by \$1.5 million to \$2.7 million for the six months ended June 30, 2012 from \$1.2 million during the same period in 2011. In general, there was an overall increase in most categories within other expense as a result of the Berkshire acquisition in the third quarter of 2011. In addition, for the six months ended June 30, 2012, there was an increase in charitable contributions of \$0.3 million.

**Table of Contents****INCOME TAXES**

The income tax expense (benefit) was \$5.2 million and (\$0.6) million for the six months ended June 30, 2012 and 2011. The increase in the income tax provision was primarily due to the increase in net income before taxes of approximately \$17 million.

The effective tax rate for the six months ended June 30, 2012 and 2011 was approximately 35 percent and 29 percent, respectively. The effective tax rate for the six months ended June 30, 2012 was higher than the same period in 2011 due to non-taxable income having a smaller impact on the effective tax rate due to the higher level of income before income taxes.

**FINANCIAL CONDITION****GENERAL**

We had total assets of \$2.3 billion at June 30, 2012, a \$205.5 million, or 9.9%, increase from total assets of \$2.1 billion at December 31, 2011. Total liabilities were \$2.1 billion at June 30, 2012, an increase of \$194.5 million, or 10.1%, from total liabilities of \$1.9 billion at December 31, 2011. The major changes within our financial position occurred as the result of the transfer of all held-to-maturity securities to the available-for-sale category during the second quarter of 2012, leading to the subsequent sale of \$257.6 million of available-for-sale securities to fund loan growth, net loan growth of \$421.2 million, net deposit growth of \$346.8 million, and the repayment of \$153.0 million of short-term borrowed funds.

The following table sets forth certain key condensed balance sheet data:

|  | <b>June 30, 2012</b>   | <b>December 31,<br/>2011</b> |
|--|------------------------|------------------------------|
|  | (dollars in thousands) |                              |
| Cash and cash equivalents  | \$ 122,052             | \$ 73,570                    |
| Loans held for sale  | 283,535                | 174,999                      |
| Investment securities, available for sale                              | 134,757                | 79,137                       |
| Investment securities, held-to-maturity                                | 0                      | 319,547                      |
| Loans receivable not covered under FDIC Loss Sharing Agreements        | 1,537,577              | 1,216,265                    |
| Total loans receivable covered under FDIC Loss Sharing Agreements      | 113,293                | 126,276                      |
| Total loans receivable, net of the allowance for loan and lease losses | 1,634,752              | 1,327,509                    |
| Total assets   | 2,283,032              | 2,077,532                    |
| Total deposits   | 1,929,863              | 1,583,189                    |
| Federal funds purchased  | 5,000                  | 5,000                        |
| Total other borrowings   | 178,000                | 331,000                      |
| Subordinated debt  | 2,000                  | 2,000                        |
| Total liabilities  | 2,124,316              | 1,929,784                    |
| Total shareholders' equity   | 158,716                | 147,748                      |

**CASH AND CASH EQUIVALENTS**

Cash and cash equivalents increased \$48.5 million, or 65.9%, to \$122.1 million at June 30, 2012 when compared to \$73.6 million at December 31, 2011. Cash and cash equivalents consisted mainly of interest bearing balances at the Federal Reserve Bank and vault cash and cash items in the process of collection. Short-term funds on deposit with the Federal Reserve Bank increased \$54.1 million from December 31, 2011 to June 30, 2012.

**Table of Contents****INVESTMENT SECURITIES**

On May 9, 2012, we reclassified our \$269 million held-to-maturity investment portfolio to available for sale. Due to the strong outlook for loan growth, falling interest rates and our recent decision to postpone our initial public offering of stock, we decided to proceed with this reclassification to provide liquidity and free up capital to deploy into loan growth. Subsequently, we sold \$257.6 million of available-for-sale securities and realized a pre-tax gain of \$8.8 million. In accordance with regulatory and accounting requirements, the Bancorp is prohibited from classifying security purchases as held to maturity for a period of two years.

**LOANS**

Existing lending relationships are primarily with small businesses and individual consumers primarily in Bucks, Berks, Chester, Montgomery and Delaware Counties, Pennsylvania; Camden and Mercer Counties, New Jersey; and Westchester County, New York; and to a lesser extent in the surrounding markets. The loan portfolio is primarily comprised of commercial real estate, construction, and commercial and industrial loans. In addition, we have a mortgage warehouse product line that provides financing to mortgage companies nationwide from the time of the home purchase or refinancing of a mortgage loan through the sale of the loan by the mortgage originator into the secondary market either through a repurchase facility or the purchase of the underlying mortgages. Loans that are purchased are classified as held for sale. At June 30, 2012 and December 31, 2011, mortgage warehouse loans held for sale were \$283.5 million and \$175.0 million, respectively.

Loans not covered under FDIC loss sharing arrangements totaled \$1.5 billion at June 30, 2012, an increase of \$321.3 million, or 26.4%, from \$1.2 billion at December 31, 2011.

The composition of net loans receivable at June 30, 2012 and December 31, 2011 was as follows (in thousands):

|   | <b>2012</b>  | <b>2011</b>  |
|---|--------------|--------------|
| Construction  | \$ 30,859    | \$ 37,926    |
| Commercial real estate  | 45,893       | 48,789       |
| Commercial and industrial   | 12,324       | 13,084       |
| Residential real estate   | 20,205       | 22,465       |
| Manufactured housing  | 4,012        | 4,012        |
| <br>  |              |              |
| Total loans receivable covered under FDIC Loss Sharing Agreements (1) | 113,293      | 126,276      |
| <br>  |              |              |
| Construction  | 12,986       | 15,271       |
| Commercial real estate  | 458,377      | 352,077      |
| Commercial and industrial   | 72,140       | 69,736       |
| Mortgage warehouse  | 801,994      | 619,318      |
| Manufactured housing  | 98,146       | 104,565      |
| Residential real estate   | 91,539       | 53,476       |
| Consumer  | 2,402        | 2,211        |
| <br>  |              |              |
| Total loans receivable not covered under FDIC Loss Sharing Agreements | 1,537,584    | 1,216,654    |
| <br>  |              |              |
| Total loans receivable  | 1,650,877    | 1,342,930    |
| Deferred (fees) costs, net  | (7)          | (389)        |
| Allowance for loan and lease losses                                   | (16,118)     | (15,032)     |
| <br>  |              |              |
| Loans receivable, net   | \$ 1,634,752 | \$ 1,327,509 |

(1)

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Loans that were acquired in the two FDIC assisted transactions and are covered under loss sharing agreements with the FDIC are referred to as covered loans throughout this Management's Discussion and Analysis.

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The commercial and construction credit loan relationships are monitored on a periodic basis to evaluate the cash flows available for the repayment of loans. Management emphasizes loan quality and close monitoring of potential problem credits. Credit risk identification and review processes are utilized to assess and monitor the degree of risk in the loan portfolio. The lending and credit administration groups are charged with reviewing the loan portfolio and identifying changes in the economy or in a borrower's circumstances which may affect (i) the borrower's ability to repay the loan, or (ii) the underlying value of the pledged collateral. As a mortgage warehouse lender, we provide a form of financing to mortgage bankers by purchasing for resale the underlying residential mortgages on a short term basis under a master repurchase agreement. We are subject to the risks associated with such lending, including, but not limited to, the risks of fraud, bankruptcy and default of the underlying residential borrower, any of which could result in credit losses. The mortgage warehouse lending division monitors these mortgage bankers and the underlying residential borrowers by obtaining financial and other relevant information to reduce these risks during the lending period. Covered loans are monitored and evaluated in the same manner to address the provision of the loss sharing arrangements with the FDIC.

Customers Bancorp historically had a high concentration of its total loan portfolio secured by commercial real estate although this concentration has been declining due to growth in other lending categories in recent years. Additionally, the underwriting policies for commercial real estate lending and construction lending were tightened in September of 2009. It is in the legacy and acquired construction and commercial real estate secured portion of the loan portfolio in which we are experiencing the most difficulty with delinquent and non-accrual loans. Although we believe that we have identified and appropriately allocated reserves against the riskiest of the loans in construction and commercial real estate, the possibility of further deterioration before the real estate market turns around may result in increased allocations of the Allowance for Loan and Lease Losses (ALLL) in that area in the future.

Other than the concentrations already addressed in warehouse lending, construction and commercial real estate, at June 30, 2012, Customers Bancorp has no large exposures in other risky industries such as restaurants, home heating oil businesses or other industries that are typically viewed as high risk.

### **CREDIT RISK**

Customers Bancorp manages credit risk by maintaining diversification in its loan portfolio, by establishing and enforcing rigorous underwriting standards, by intensive collection efforts and by establishing and performing periodic loan classification reviews. Management also attempts to anticipate and allow for credit risks by maintaining an adequate allowance for loan and lease losses, to which credit losses are charged when they are identified and to which provisions are added when they are anticipated to be incurred. The ALLL is evaluated periodically as management and the board of directors deem appropriate. Upon the acquisition of the loans from USA Bank and ISN Bank in 2010, Customers Bancorp implemented a process to evaluate the credit quality of the loans acquired. This credit evaluation process resulted in a nonaccretable discount for loans where there were credit concerns that the contractual payments at the acquisition date would not be repaid. The nonaccretable credit discount is evaluated on a quarterly basis to determine if the credit quality of the acquired loans has changed. If circumstances after the acquisition date cause credit to weaken, an additional allowance for loan loss will be provided. As an alternative, if the credit quality improves over the loan term, the nonaccretable credit discount is relocated to the accretable discount and is recorded as interest income over the remaining life of the loan.

The provision for loan and lease losses was \$4.5 million and \$5.7 million for the six months ended June 30, 2012 and 2011, respectively. The allowance for loan and lease losses was \$16.1 million or 1.05% of total non-covered loans at June 30, 2012 and \$15.0 million, or 1.24% of total non-covered loans, at December 31, 2011.

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The chart below depicts changes in Customers Bancorp's allowance for loan and lease losses for the periods indicated.

**Analysis of the Allowance for Loan and Lease Losses**

|   | Three months ended June 30,<br>2012 | 2011      | Six months ended June 30,<br>2012 | 2011      |
|---|-------------------------------------|-----------|-----------------------------------|-----------|
|   | (dollars in thousands)              |           |                                   |           |
| <b>Balance at the beginning of the period</b>                       | \$ 15,400                           | \$ 17,298 | \$ 15,032                         | \$ 15,129 |
| <b>Loan charge-offs</b>   |                                     |           |                                   |           |
| Construction  | 979                                 | 914       | 2,191                             | 1,069     |
| Commercial real estate  | 938                                 | 3,731     | 1,143                             | 4,208     |
| Commercial and industrial   | 0                                   | 1,461     | 34                                | 1,461     |
| Residential real estate   | 179                                 | 105       | 200                               | 105       |
| Consumer and other  | 10                                  | 0         | 10                                | 4         |
| <b>Total Charge-offs</b>  | 2,106                               | 6,211     | 3,578                             | 6,847     |
| <b>Loan recoveries</b>  |                                     |           |                                   |           |
| Construction  | 0                                   | 0         | 0                                 | 2         |
| Commercial real estate  | 14                                  | 2         | 50                                | 5         |
| Commercial and industrial   | 66                                  | 6         | 66                                | 6         |
| Residential real estate   | 1                                   | 0         | 5                                 | 0         |
| Consumer and other  | 5                                   | 1         | 5                                 | 1         |
| <b>Total Recoveries</b>   | 86                                  | 9         | 126                               | 14        |
| <b>Total net charge-offs</b>  | 2,020                               | 6,202     | 3,452                             | 6,833     |
| <b>Provision for loan and lease losses</b>                          | 2,738                               | 2,850     | 4,538                             | 5,650     |
| <b>Balance at the end of the period</b>                             | \$ 16,118                           | \$ 13,946 | \$ 16,118                         | \$ 13,946 |
| <b>Net-charge-offs as a percentage of average non-covered loans</b> | 0.67%                               | 4.70%     | 0.53%                             | 2.52%     |

**ASSET QUALITY**

We had impaired loans totaling \$45.0 million at June 30, 2012, compared to \$57.8 million at December 31, 2011. Non-accrual non-covered loans totaled \$32.7 million at June 30, 2012, down from \$38.9 million at December 31, 2011. We had net charge-offs of \$3.5 million in 2012, compared with \$6.8 million in 2011. We had recoveries of \$126,000 in 2012, compared with \$14,000 in 2011. There was \$4.3 million and \$7.3 million of non-covered other real estate owned as a result of foreclosure or voluntary transfer to us at June 30, 2012 and December 31, 2011, respectively.

To better understand our asset quality and related reserve adequacy, we break our loan portfolio into two categories; loans that were originated and loans that were acquired. Management believes that this additional information will allow investors to better understand the risk in our portfolio and the various types of credit reserves that are available to support loan and lease losses in the future. Originated loans are supported with allowance for loan and lease loss reserves. Acquired loans are supported with ALLL, non-accretable difference fair value marks, and cash reserves as described below.

**Originated Loans**

Loans that the Bank has originated totaled \$1.64 billion at June 30, 2012 or about 84.6% of total loans. Of these, \$120.8 million represents loans that were originated prior to September 2009 ( Legacy Loans ), when the new management team lead by Jay Sidhu introduced new underwriting standards that management believes are more conservative. At June 30, 2012, the loans originated prior to September 2009 include \$21.2 million of non-performing assets ( NPAs ) or 95.7% of total NPAs for originated loans. Loans originated after September 2009, which total approximately \$1.52 billion, include only \$947,000 of NPAs.



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The high level of non-performing loans ( NPLs ) in the Legacy Loan portfolio (16.7% NPL / Loans) are supported with \$4.3 million of reserves or about 3.59% of total Legacy Loans. The newly originated portfolio is comprised of \$802 million of warehouse loans and \$283.5 million of mortgages held for sale. Held-for-sale loans are carried on our balance sheet at fair value so no ALLL is needed. Losses in warehouse lending have historically been very low, and therefore the ratio of the ALLL to warehouse loans is 0.10%. Commercial loans and multifamily loans totaled \$373.3 million and are supported with \$3.1 million of ALLL. Consumer and mortgage loans totaled \$56.4 million and are supported by \$397,000 of ALLL.

| Loan Type   | Total            |                  | 30-90<br>(a) | Non<br>Accrual<br>(b) | Restructured<br>(2) | OREO<br>(c)   | NPA (1)<br>(b)+(c) | NPL(1)<br>/<br>Loans | NPA(1)<br>/<br>(Loans<br>+ OREO) |
|---|------------------|------------------|--------------|-----------------------|---------------------|---------------|--------------------|----------------------|----------------------------------|
|   | Loans            | Current          |              |                       |                     |               |                    |                      |                                  |
| <i>(Dollars in 000 s)</i>                         |                  |                  |              |                       |                     |               |                    |                      |                                  |
| <b>Originated Loans</b>                           |                  |                  |              |                       |                     |               |                    |                      |                                  |
| Legacy  | \$ 120,768       | \$ 96,208        | \$ 3,740     | \$ 20,208             | \$ 612              | \$ 944        | \$ 21,152          | 16.7%                | 17.4%                            |
| Warehouse Repo                                    | 801,994          | 801,994          |              |                       |                     |               |                    | 0.0%                 | 0.0%                             |
| Warehouse HFS                                     | 283,535          | 283,535          |              |                       |                     |               |                    | 0.0%                 | 0.0%                             |
| Multifamily                                       | 107,020          | 107,020          |              |                       |                     |               |                    | 0.0%                 | 0.0%                             |
| Manufactured Originated                           | 2,018            | 2,018            |              |                       |                     |               |                    | 0.0%                 | 0.0%                             |
| <b>Originated Loans Post 9/2009</b>               |                  |                  |              |                       |                     |               |                    |                      |                                  |
| Commercial Originated                             | 266,262          | 264,548          | 767          | 947                   |                     |               | 947                | 0.4%                 | 0.4%                             |
| Consumer/ Mortgage Originated                     | 56,413           | 56,269           | 144          |                       |                     |               |                    | 0.0%                 | 0.0%                             |
| <b>Total Originated Loans</b>                     | <b>1,638,010</b> | <b>1,611,592</b> | <b>4,651</b> | <b>21,155</b>         | <b>612</b>          | <b>944</b>    | <b>22,099</b>      | <b>1.3%</b>          | <b>1.3%</b>                      |
| <b>Acquired Loans</b>                             |                  |                  |              |                       |                     |               |                    |                      |                                  |
| Berkshire   | 87,282           | 75,759           | 1,435        | 10,088                |                     | 3,028         | 13,116             | 11.6%                | 14.5%                            |
| Total FDIC Covered                                | 119,639          | 68,717           | 2,067        | 48,855                |                     | 8,612         | 57,467             | 40.8%                | 44.8%                            |
| Total FDIC Non Covered                            | 22               | 22               |              |                       |                     |               |                    | 0.0%                 | 0.0%                             |
| Manufactured Housing 2010                         | 89,639           | 85,916           | 2,577        |                       | 1,146               |               |                    | 0.0%                 | 0.0%                             |
| Manufactured Housing 2011                         | 14,153           | 4,755            | 3,542        | 5,722                 | 134                 | 348           | 6,070              | 40.4%                | 41.9%                            |
| <b>Total Acquired Loans</b>                       | <b>310,735</b>   | <b>235,169</b>   | <b>9,621</b> | <b>64,665</b>         | <b>1,280</b>        | <b>11,988</b> | <b>76,653</b>      | <b>20.8%</b>         | <b>23.8%</b>                     |
| Unallocated                                       |                  |                  |              |                       |                     |               |                    |                      |                                  |
| Total Portfolio                                   | 1,948,745        | 1,846,761        | 14,272       | 85,820                | 1,892               | 12,932        | 98,752             | 4.4%                 | 5.0%                             |
| Accounting Fair Value / Credit Marks / Costs Fees |                  |                  |              |                       |                     |               |                    |                      |                                  |
|   | (14,340)         | (3,851)          | (1,505)      | (8,984)               |                     |               |                    |                      |                                  |
| Quarter End Actual                                | \$ 1,934,405     | \$ 1,842,910     | \$ 12,767    | \$ 76,836             | \$ 1,892            |               |                    |                      |                                  |

(1) Amount is gross of credit mark.

(2) These represent restructured loans performing under their modified terms.



**Table of Contents****Acquired Loans**

At June 30, 2012, we carried \$311 million of acquired loans which was 16.1% of total loans. When loans are acquired, they are recorded on the balance sheet at fair value. Acquired loans include purchased portfolios, FDIC failed-bank acquisitions and unassisted acquisitions. At June 30, 2012, (i) 28.1% of acquired loans were from the Berkshire Bancorp acquisition, (ii) 38.5% of acquired loans were from FDIC assisted acquisitions, which have loss share protection of 80% of credit losses being covered by the FDIC, and (iii) 33.4% of acquired loans represented manufactured housing loans which were purchased from Tammac Holding Corporation, a consumer finance company. Of the loans purchased from Tammac, 86.4% were supported by a \$5.1 million cash reserve which is maintained in a demand deposit account at the Bank. All current losses and delinquent interest are covered with this reserve. We estimate that this cash reserve will be adequate to cover future losses and delinquent interest over the life of the portfolio.

Most of the acquired loans were purchased at a discount. The price paid factored into management's judgment on the credit and interest rate risk inherent in the portfolio at the time of purchase. Every quarter, management reassesses the risk and adjusts the fair value to incorporate changes in the credit outlook. Total NPAs in the acquired portfolio were \$76.7 million, or 77.6% of total NPAs. Of this total, 74.9% have FDIC loss share protection (80% FDIC coverage of losses). At June 30, 2012, the FDIC-covered loans had \$6.8 million of ALLL and \$6.4 million of non-accretable difference fair value marks to support future credit losses. 13.3% of total NPAs were from loans related to the Berkshire acquisition, while 6.1% were from loans acquired from Tammac.

Acquired loans have a significantly higher percentage of non-performing assets than loans originated after September 2009. Management acquired these loans with the expectation that losses would be elevated, and therefore incorporated that expectation into the price paid. Management also created a Special Assets group whose sole purpose is to workout these acquired non-performing assets.

The following table summarizes our acquired and originated loan at June 30, 2012.

| Loan Type<br>(Dollars in 000 s)     | Total Loan          | ALLL             | Non-Accretable<br>Difference | Cash<br>Reserve | Other     | Total Credit<br>Reserves | Reserves<br>/ Loans | Reserves<br>/ NPL |
|-------------------------------------|---------------------|------------------|------------------------------|-----------------|-----------|--------------------------|---------------------|-------------------|
| <b>Originated Loans</b>             |                     |                  |                              |                 |           |                          |                     |                   |
| Legacy                              | \$ 120,768          | \$ 4,336         | \$                           | \$              | \$        | \$ 4,336                 | 3.6%                | 21.5%             |
| Warehouse Repo                      | 801,994             | 802              |                              |                 |           | 802                      | 0.1%                | 0.0%              |
| Warehouse HFS                       | 283,535             |                  |                              |                 |           |                          | 0.0%                | 0.0%              |
| Multifamily                         | 107,020             | 535              |                              |                 |           | 535                      | 0.5%                | 0.0%              |
| Manufactured Originated             | 2,018               | 41               |                              |                 |           | 41                       | 2.0%                | 0.0%              |
| <b>Originated Loans Post 9/2009</b> |                     |                  |                              |                 |           |                          |                     |                   |
| Commercial Originated               | 266,262             | 2,527            |                              |                 |           | 2,527                    | 0.9%                | 266.8%            |
| Consumer/ Mortgage Originated       | 56,413              | 397              |                              |                 |           | 397                      | 0.7%                | 0.0%              |
| <b>Total Originated Loans</b>       | <b>1,638,010</b>    | <b>8,638</b>     |                              |                 |           | <b>8,638</b>             | <b>0.5%</b>         | <b>40.8%</b>      |
| <b>Acquired Loans</b>               |                     |                  |                              |                 |           |                          |                     |                   |
| Berkshire                           | 87,282              | 649              | 2,124                        |                 |           | 2,773                    | 3.2%                | 27.5%             |
| Total FDIC Covered                  | 119,639             | 6,831            | 6,429                        |                 |           | 13,260                   | 11.1%               | 27.1%             |
| Total FDIC Non Covered              | 22                  |                  |                              |                 |           |                          | 0.0%                | 0.0%              |
| Manufactured Housing 2010           | 89,639              |                  |                              | 5,045           |           | 5,045                    | 5.6%                | 0.0%              |
| Manufactured Housing 2011           | 14,153              |                  | 5,787                        |                 |           | 5,787                    | 40.9%               | 101.1%            |
| <b>Total Acquired Loans</b>         | <b>310,735</b>      | <b>7,480</b>     | <b>14,340</b>                | <b>5,045</b>    |           | <b>26,865</b>            | <b>8.6%</b>         | <b>41.5%</b>      |
| <b>Total Portfolio</b>              | <b>\$ 1,948,745</b> | <b>\$ 16,118</b> | <b>\$ 14,340</b>             | <b>\$ 5,045</b> | <b>\$</b> | <b>\$ 35,503</b>         | <b>1.8%</b>         | <b>41.4%</b>      |

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*Nonperforming loans and assets not covered under FDIC loss sharing agreements*

The tables below set forth non-performing loans and non-performing assets not covered under FDIC loss sharing agreements and the corresponding asset quality ratios at June 30, 2012 and December 31, 2011.

|  | <b>June 30,<br/>2012</b> | <b>December 31,<br/>2011</b> |
|--|--------------------------|------------------------------|
|  | (dollars in thousands)   |                              |
| Non-accrual loans (1)                        | \$ 28,854                | \$ 38,867                    |
| Loans 90+ days delinquent and still accruing | 0                        | 0                            |
| Restructured loans (2)                       | 3,885                    | 6,269                        |
| Non-performing non-covered loans             | 32,739                   | 45,136                       |
| Other real estate owned                      | 4,319                    | 7,316                        |
| Non-performing non-covered assets            | \$ 37,058                | \$ 52,452                    |

(1) Net of credit marks.

(2) Excludes restructured loans performing in accordance with their modified terms of \$3,991.

Non-accruals loans decreased \$10 million through June 30, 2012 when compared to December 31, 2011.

|   | <b>June 30,<br/>2012</b> | <b>December 31,<br/>2011</b> |
|---|--------------------------|------------------------------|
| Non-accrual non-covered loans to total non-covered loans              | 1.88%                    | 3.20%                        |
| Non-performing, non-covered loans to total non-covered loans          | 2.13%                    | 3.71%                        |
| Non-performing, non-covered assets to total non-covered assets        | 2.40%                    | 2.70%                        |
| Non-accrual loans and 90+ days delinquent to total non-covered assets | 1.87%                    | 2.00%                        |
| Allowance for loan and lease losses to:                               |                          |                              |
| Total non-covered loans   | 1.05%                    | 1.24%                        |
| Non-performing, non-covered loans                                     | 49.23%                   | 33.30%                       |
| Non-performing, non-covered assets                                    | 43.49%                   | 28.66%                       |

Customers Bancorp seeks to manage its credit risk through the diversification of the loan portfolio and the application of policies and procedures designed to foster sound credit standards and monitoring practices. While various degrees of credit risk are associated with substantially all investing activities, the lending function carries the greatest degree of potential loss.

*Nonperforming loans and assets covered under FDIC loss sharing agreements*

The tables below set forth non-accrual loans and non-performing assets covered under FDIC loss sharing agreements at June 30, 2012 and December 31, 2011 (dollars in thousands):

|                                 | <b>June 30,<br/>2012</b> | <b>December 31,<br/>2011</b> |
|---------------------------------|--------------------------|------------------------------|
| Non-accrual covered loans (1)   | \$ 44,097                | \$ 45,213                    |
| Covered other real estate owned | 8,612                    | 6,166                        |

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|                                |           |           |
|--------------------------------|-----------|-----------|
| Non-performing, covered assets | \$ 52,709 | \$ 51,379 |
|--------------------------------|-----------|-----------|

(1) Net of credit marks.

Covered non-accrual loans decreased \$1.1 million during the six months ended June 30, 2012.

### **GOODWILL**

Goodwill increased \$0.6 million to \$2.2 million at June 30, 2012 compared to \$1.6 million at December 31, 2011. This change represented a reclassification from deferred tax assets and resulted from the inability of Customers Bancorp to fully utilize the net operating losses acquired from Berkshire Bancorp prior to the expiration of the carry forward period.

**Table of Contents****DEPOSITS**

We offer a variety of deposit accounts, including checking, savings, money market and time deposits. Deposits are obtained primarily from within our service area. Total deposits grew to \$1.9 billion at June 30, 2012 from \$1.6 billion at December 31, 2011, an increase of \$346.7 million. The increase primarily can be attributed to marketing and pricing strategies that we instituted in 2012. In addition, at June 30, 2012, we had acquired \$63.5 million in brokered money market accounts as an additional source of low-cost funding (1 month LIBOR + 10 basis points) to support the growth in our loan portfolio.

The components of deposits were as follows (in thousands):

|                              | <b>June 30,<br/>2012</b> | <b>December 31,<br/>2011</b> |
|------------------------------|--------------------------|------------------------------|
| Demand, non-interest bearing | \$ 155,009               | \$ 114,044                   |
| Demand, interest bearing     | 877,832                  | 739,463                      |
| Savings                      | 19,490                   | 16,922                       |
| Time, \$100,000 and over     | 525,361                  | 408,853                      |
| Time, other                  | 352,171                  | 303,907                      |
| <br>Total deposits           | <br>\$ 1,929,863         | <br>\$ 1,583,189             |

**CAPITAL ADEQUACY**

Shareholders' equity increased to \$158.7 million at June 30, 2012 from \$147.7 million at December 31, 2011, an \$11.0 million increase. This primarily was the result of net income for the six months ended June 30, 2012 of \$9.6 million plus stock-based compensation expense of \$1.3 million.

Customers Bancorp and the Bank are subject to various regulatory capital requirements that are monitored by federal banking agencies. Failure to meet minimum capital requirements can lead to supervisory actions by regulators; any supervisory action could have a direct material effect on our financial statements. At June 30, 2012, Customers Bancorp and the Bank met all capital adequacy requirements to which they were subject.

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The capital ratios for the Bank and Customers Bancorp at June 30, 2012 and December 31, 2011 were as follows:

|   | Actual     |                     | For Capital Adequacy<br>Purposes |                   | To Be Well Capitalized<br>Under<br>Prompt Corrective Action<br>Provisions |       |
|---|------------|---------------------|----------------------------------|-------------------|---|-------|
|   | Amount     | Ratio               | Amount                           | Ratio             | Amount  | Ratio |
| <b>As of June 30, 2012:</b>                     |            |                     |                                  |                   |   |       |
| <b>Total capital (to risk weighted assets)</b>  |            |                     |                                  |                   |   |       |
| Customers Bancorp, Inc.                         | \$ 171,153 | 10.17% <sup>3</sup> | \$ 134,597 <sup>3</sup>          | 8.0% <sup>3</sup> | N/A   | N/A   |
| Customers Bank                                  | \$ 170,807 | 10.16% <sup>3</sup> | \$ 134,524 <sup>3</sup>          | 8.0% <sup>3</sup> | \$ 168,155 <sup>3</sup>   | 10.0% |
| <b>Tier 1 capital (to risk weighted assets)</b> |            |                     |                                  |                   |   |       |
| Customers Bancorp, Inc.                         | \$ 154,182 | 9.16% <sup>3</sup>  | \$ 67,299 <sup>3</sup>           | 4.0% <sup>3</sup> | N/A   | N/A   |
| Customers Bank                                  | \$ 153,836 | 9.15% <sup>3</sup>  | \$ 67,262 <sup>3</sup>           | 4.0% <sup>3</sup> | \$ 100,893 <sup>3</sup>   | 6.0%  |
| <b>Tier 1 capital (to average assets)</b>       |            |                     |                                  |                   |   |       |
| Customers Bancorp, Inc.                         | \$ 154,182 | 7.45% <sup>3</sup>  | \$ 82,733 <sup>3</sup>           | 4.0% <sup>3</sup> | N/A   | N/A   |
| Customers Bank                                  | \$ 153,836 | 7.43% <sup>3</sup>  | \$ 82,788 <sup>3</sup>           | 4.0% <sup>3</sup> | \$ 103,485 <sup>3</sup>   | 5.0%  |
| <b>As of December 31, 2011:</b>                 |            |                     |                                  |                   |   |       |
| <b>Total capital (to risk weighted assets)</b>  |            |                     |                                  |                   |   |       |
| Customers Bancorp, Inc.                         | \$ 162,228 | 11.43% <sup>3</sup> | \$ 113,504 <sup>3</sup>          | 8.0% <sup>3</sup> | N/A   | N/A   |
| Customers Bank                                  | \$ 157,228 | 11.08% <sup>3</sup> | \$ 113,504 <sup>3</sup>          | 8.0% <sup>3</sup> | \$ 141,880 <sup>3</sup>   | 10.0% |
| <b>Tier 1 capital (to risk weighted assets)</b> |            |                     |                                  |                   |   |       |
| Customers Bancorp, Inc.                         | \$ 146,395 | 10.32% <sup>3</sup> | \$ 56,752 <sup>3</sup>           | 4.0% <sup>3</sup> | N/A   | N/A   |
| Customers Bank                                  | \$ 141,395 | 9.97% <sup>3</sup>  | \$ 56,752 <sup>3</sup>           | 4.0% <sup>3</sup> | \$ 85,128 <sup>3</sup>  | 6.0%  |
| <b>Tier 1 capital (to average assets)</b>       |            |                     |                                  |                   |   |       |
| Customers Bancorp, Inc.                         | \$ 146,395 | 7.59% <sup>3</sup>  | \$ 77,166 <sup>3</sup>           | 4.0% <sup>3</sup> | N/A   | N/A   |
| Customers Bank                                  | \$ 141,395 | 7.33% <sup>3</sup>  | \$ 77,166 <sup>3</sup>           | 4.0% <sup>3</sup> | \$ 96,457 <sup>3</sup>  | 5.0%  |

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**LIQUIDITY AND CAPITAL RESOURCES**

Liquidity for a financial institution is a measure of that institution's ability to meet depositors' needs for funds, to satisfy or fund loan commitments, and for other operating purposes. Ensuring adequate liquidity is an objective of the Asset/Liability Management process. Customers Bancorp coordinates its management of liquidity with its interest-rate sensitivity and capital position. We strive to maintain a strong liquidity position.

Our investment portfolio provides periodic cash flows through regular maturities and amortization, and can be used as collateral to secure additional liquidity funding. Our principal sources of funds are proceeds from stock issuances, deposits, principal and interest payments on loans, and other funds from operations. We also maintain borrowing arrangements with the Federal Home Loan Bank and the Federal Reserve Bank of Philadelphia to meet short-term liquidity needs. At June 30, 2012, our borrowing capacity with the Federal Home Loan Bank was \$431.7 million of which \$178.0 million was currently utilized in short-term borrowings. Furthermore, at June 30, 2012, our available borrowing capacity with the Federal Reserve Bank of Philadelphia was \$67.5 million.

Net cash flows of \$104.8 million were used in operating activities for the six months ended June 30, 2012 as a result of the origination of loans held for sale in excess of the proceeds from the sales of loans. Investing activities used net cash flows of \$40.5 million for the six months ended June 30, 2012, as net proceeds of \$272.9 million from securities transactions were less than the net increase in loans of \$312.6 million. The \$346.8 million net increase in deposits provided cash flows to repay \$153.0 million in short-term borrowings, to support operating and investing activities, and increase cash and cash equivalents by \$48.5 million.

On May 9, 2012, Customers Bancorp reclassified its \$269 million held-to-maturity investment portfolio to available for sale. Due to the strong outlook for loan growth, falling interest rates and our recent decision to postpone our initial public offering of stock, we decided to proceed with this reclassification to provide liquidity and free up capital to deploy into loan growth. Subsequently, we sold \$257.6 million of available-for-sale securities and realized a pre-tax gain of \$8.8 million. In accordance with regulatory and accounting requirements, the Bancorp is prohibited from classifying security purchases as held to maturity for a period of two years.

In addition, in July 2012, as part of an ongoing private offering of securities to accredited investors which is exempt from registration pursuant to Section 4(2) of the Securities Act of 1933, as amended, and Rule 506 of Regulation D promulgated thereunder, the Bancorp sold 75,769 shares of common stock at a price of \$13.99 per share to three existing shareholders which resulted in proceeds of \$1.1 million.

Overall, based on Customers Bancorp's core deposit base and available sources of borrowed funds, management believes that Customers Bancorp has adequate resources to meet its short-term and long-term cash requirements within the foreseeable future.

**OTHER INFORMATION**

**Regulatory Matters and Pending Legislation**

The Dodd-Frank Act expands the base for FDIC insurance assessments, requiring that assessments be based on the average consolidated total assets less tangible equity capital of a financial institution. On February 7, 2011, the FDIC approved a final rule to implement the foregoing provision of the Dodd-Frank Act and to make other changes to the deposit insurance assessment system applicable to insured depository institutions with over \$10 billion in assets. Among other things, the final rule eliminates risk categories and the use of long-term debt, issuer ratings in calculating risk-based assessments, and instead implements a scorecard method, combining CAMELS rating and certain forward-looking financial measures to assess the risk an institution poses to the Deposit Insurance Fund. The final rule also revises the assessment rate schedule for large institutions and highly complex institutions to provide assessments ranging from 2.5 to 45 basis points. Except as specifically provided, the final rule took effect for the quarter beginning April 1, 2011, and is reflected in the June 30, 2012 fund balance and was reflected in the invoices for assessments due June 30, 2012. This shift in assessment basis should benefit community banks by placing more of the burden on the large, multi-national banks, which, until now, were only assessed on their domestic deposit base.

**New Proposed Capital Rules**

On June 7, 2012, the Federal Reserve approved proposed rules that would substantially amend the regulatory risk-based capital rules applicable to the Bancorp and the Bank. The FDIC and the OCC subsequently approved these proposed rules on June 12, 2012. The proposed rules implement the Basel III regulatory capital reforms and changes required by the Dodd-Frank Act. Basel III refers to two consultative documents released by the Basel Committee on Banking Supervision in December 2009, the rules text released in December 2010, and loss absorbency rules issued in January 2011, which include significant changes to bank capital, leverage and liquidity requirements. The proposed rules are subject to a comment period running through September 7, 2012.

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The Basel III Proposal is generally consistent with the final Basel III capital rules, as described in our Annual Report on Form 10-K under Item 1. Business Supervision and Regulation. The proposed rules include new risk-based capital and leverage ratios, which would be phased in from 2013 to 2019, and would refine the definition of what constitutes capital for purposes of calculating those ratios. The proposed new minimum capital level requirements applicable to the Bancorp and the Bank under the proposals would be: (i) a new common equity Tier 1 capital ratio of 4.5%; (ii) a Tier 1 capital ratio of 6% (increased from 4%); (iii) a total capital ratio of 8% (unchanged from current rules); and (iv) a Tier 1 leverage ratio of 4% for all institutions. The proposed rules would also establish a capital conservation buffer of 2.5% above the new regulatory minimum capital requirements, which must consist entirely of common equity Tier 1 capital and would result in the following minimum ratios: (i) a common equity Tier 1 capital ratio of 7.0%, (ii) a Tier 1 capital ratio of 8.5%, and (iii) a total capital ratio of 10.5%. The new capital conservation buffer requirement would be phased in beginning in January 2016 at 0.625% of risk-weighted assets and would increase by that amount each year until fully implemented in January 2019. An institution would be subject to limitations on paying dividends, engaging in share repurchases, and paying discretionary bonuses if its capital level falls below the buffer amount. These limitations would establish a maximum percentage of eligible retained income that could be utilized for such actions.

Basel III provided discretion for regulators to impose an additional buffer, the countercyclical buffer, of up to 2.5% of common equity Tier 1 capital to take into account the macro-financial environment and periods of excessive credit growth. However, the proposed rules permit the countercyclical buffer to be applied only to advanced approach banks (i.e., banks with \$250 billion or more in total assets or \$10 billion or more in total foreign exposures), which currently excludes the Bancorp and the Bank. The proposed rules also implement revisions and clarifications consistent with Basel III regarding the various components of Tier 1 capital, including common equity, unrealized gains and losses, as well as certain instruments that will no longer qualify as Tier 1 capital, some of which would be phased out over time.

The federal bank regulatory agencies also proposed revisions to the prompt corrective action framework, which is designed to place restrictions on insured depository institutions, including the Bank, if their capital levels begin to show signs of weakness. These revisions would take effect January 1, 2015. Under the prompt corrective action requirements, which are designed to complement the capital conservation buffer, insured depository institutions would be required to meet the following increased capital level requirements in order to qualify as well capitalized: (i) a new common equity Tier 1 capital ratio of 6.5%; (ii) a Tier 1 capital ratio of 8% (increased from 6%); (iii) a total capital ratio of 10% (unchanged from current rules); and (iv) a Tier 1 leverage ratio of 5% (increased from 4%).

The proposed rules set forth certain changes for the calculation of risk-weighted assets, which we would be required to utilize beginning January 1, 2015. The standardized approach proposed rule utilizes an increased number of credit risk exposure categories and risk weights, and also addresses: (i) a proposed alternative standard of creditworthiness consistent with Section 939A of the Dodd-Frank Act; (ii) revisions to recognition of credit risk mitigation; (iii) rules for risk weighting of equity exposures and past due loans; (iv) revised capital treatment for derivatives and repo-style transactions; and (v) disclosure requirements for top-tier banking organizations with \$50 billion or more in total assets that are not subject to the advance approach rules that apply to banks with greater than \$250 billion in consolidated assets.

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### **Effects of Inflation**

Inflation has some impact on Customers Bancorp's operating costs. Unlike many industrial companies, however, substantially all of Customers Bancorp's assets and liabilities are monetary in nature. As a result, interest rates have a more significant impact on Customers Bancorp's performance than the general level of inflation. Over short periods of time, interest rates may not necessarily move in the same direction or in the same magnitude as prices of goods and services.

### **Effect of Government Monetary Policies**

The earnings of Customers Bancorp are and will be affected by domestic economic conditions and the monetary and fiscal policies of the United States government and its agencies. An important function of the Federal Reserve Board is to regulate the money supply and interest rates. Among the instruments used to implement those objectives are open market operations in United States government securities and changes in reserve requirements against member bank deposits. These instruments are used in varying combinations to influence overall growth and distribution of bank loans, investments, and deposits, and their use may also affect rates charged on loans or paid for deposits.

### **Item 3. Quantitative and Qualitative Disclosures About Market Risk**

At June 30, 2012, there have been no material changes in the information disclosed under Quantitative and Qualitative Disclosures About Market Risk included within Customers Bancorp's 2011 Form 10-K.

### **Item 4. Controls and Procedures**

As of the end of the period covered by this report, Customers Bancorp carried out an evaluation, under the supervision and with the participation of Customers Bancorp's management, including Customers Bancorp's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of Customers Bancorp's disclosure controls and procedures as defined and in the Exchange Act Rules 13a-15(e) and 15d-15(e). Based upon the evaluation, the Chief Executive Officer and Chief Financial Officer concluded that Customers Bancorp's disclosure controls and procedures were effective at June 30, 2012.

During the quarter ended June 30, 2012, there have been no changes in the Bancorp's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Bancorp's internal control over financial reporting.



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### **Part II. OTHER INFORMATION**

#### **Item 1. Legal Proceedings**

Although from time to time, Customers Bancorp is involved in various legal proceedings in the normal course of business, other than as described below, there are no material legal proceedings to which it is a party or to which it is subject.

On November 15, 2010, the Bank filed suit against Open Solutions, Inc. ( OSI ) in the United States District Court for the Eastern District of Pennsylvania, seeking damages for failure to assist in the conversion of system and customer information associated with the former USA Bank and requesting injunctive relief to compel OSI to assist with the deconversion of the former USA Bank s systems. OSI filed counterclaims against the Bank on November 24, 2010, asserting claims for breach of contract and breach of settlement agreement. In support of its breach of contract claim, OSI alleged that the Bank assumed the former-USA Bank agreements and is bound by those agreements. OSI claimed that it has sustained damages in excess of \$1 million. The Bank disputed that it has any liability to OSI. Prior to trial, OSI dismissed with prejudice its settlement agreement claim. Trial was held on February 24, 2011. On March 7, 2011, the Court ruled against the Bank and in favor of OSI as follows: judgment was entered against the Bank on OSI s claim that the agreements between OSI and USA Bank were assumed by the Bank and judgment was entered against the Bank on its claims against OSI; judgment was entered for OSI on its breach of contract claim under one agreement, in the amount of \$104 thousand; the Court found there was no breach of the second agreement by the Bank and no proof of damages. OSI filed a motion for payment of legal fees and costs associated with the litigation, which are estimated to be around \$205,000. The Bank filed a motion with the District Court to vacate the judgment and to enter judgment in favor of the Bank on OSI s counterclaim. In addition, the FDIC filed a motion to intervene in the litigation, and has also sought dismissal of OSI s counterclaims on jurisdictional grounds. On May 3, 2011, the Court granted the FDIC s motion to intervene, and directed that OSI respond to the motion to dismiss the counterclaim. On August 9, 2011, the District Court granted the FDIC s motion to dismiss and vacated the judgment entered against the Bank. The Court denied the Bank; post-trial motion as moot because of the Court s vacatur of the judgment. On September 2, 2011, OSI filed a notice of appeal to the United States for the Third Circuit, in which OSI appeals from the Court s August 9, 2011 Order granting the FDIC s motion to dismiss. On April 27, 2012, however, OSI withdrew its appeal, which left in place the District Court s dismissal of OSI s counterclaim and concluded the litigation between the parties.

#### **Item 1A. Risk Factors**

In addition to the other information set forth in this Quarterly Report, you should carefully consider the factors discussed in Risk Factors included within the 2011 Form 10-K. The risks described in the 2011 Form 10-K are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results. There have been no material changes in our risk factors from those disclosed in the 2011 Form 10-K referred to above.

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**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

During the six months ended June 30, 2012, the Bancorp granted to certain officers, directors and employees options to purchase an aggregate of 31,668 shares of the Bancorp's common stock under the 2010 Stock Option Plan and restricted stock units to acquire 517,186 shares of its common stock under the Amended and Restated 2004 Incentive Equity and Deferred Compensation Plan and the Bonus Recognition and Retention Program. The Bancorp received no consideration for these awards. The Bancorp believes that these awards were not subject to the registration requirements of Section 5 of the Securities Act, as amended (the Securities Act), as the issuance without payment of any consideration therefore does not constitute a sale under Section 2(3) of the Securities Act. The Bancorp also believes these issuances would be exempt under Section 4(2) of the Securities Act as transactions by an issuer not involving a public offering with no advertising or general solicitation being employed.

**Item 3. Defaults Upon Senior Securities**

None.

**Item 4. Mine Safety Disclosures**

Not applicable.

**Item 5. Other Information**

None.

**Item 6. Exhibits**

| Exhibit No. | Description   |
|-------------|---|
| 2.1         | Stock Purchase Agreement, dated as of June 20, 2012, by and among Customers Bancorp, Inc., Acacia Life Insurance Company, and Ameritas Life Insurance Corp., incorporated by reference to Exhibit 2.1 to the Customers Bancorp Form 8-K filed with the SEC on June 21, 2012 |
| 3.1         | Amended and Restated Articles of Incorporation of Customers Bancorp, incorporated by reference to Exhibit 3.1 to the Customers Bancorp's Form 8-K filed with the SEC on April 30, 2012  |
| 3.2         | Amended and Restated Bylaws of Customers Bancorp, incorporated by reference to Exhibit 3.2 to the Customers Bancorp's Form 8-K filed with the SEC on April 30, 2012   |
| 3.3         | Articles of Amendment to the Amended and Restated Articles of Incorporation of Customers Bancorp, incorporated by reference to Exhibit 3.1 to the Customers Bancorp Form 8-K filed with the SEC on July 2, 2012   |

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|         |   |
|---------|---|
| 31.1.   | Certification of the Chief Executive Officer Pursuant to Exchange Act Rule 13a-14(a) or Rule15d-14(a)   |
| 31.2.   | Certification of the Chief Financial Officer Pursuant to Exchange Act Rule 13a-14(a) or Rule15d-14(a)   |
| 32.1.   | Certification of the Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of Sarbanes-Oxley Act of 2002 |
| 32.2.   | Certification of the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of Sarbanes-Oxley Act of 2002 |
| 101     | The Exhibits furnished* as part of this report are as follows:  |
| 101.INS | XBRL Instance Document.*  |
| 101.SCH | XBRL Taxonomy Extension Schema Document.*   |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase Document.*   |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase Document.*   |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase Document.*  |
| 101.DEF | XBRL Taxonomy Extension Definitions Linkbase Document.*   |

\* These interactive data files are being filed as part of this Report, and, in accordance with Rule 402 of Regulation S-T, shall not be deemed filed for purposes of Section 11 or 12 of the Securities Act of 1933, as amended, or Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to liability under those sections.

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**SIGNATURES**

Pursuant to the requirements of the Section 13 or 15(d) of the Securities Exchange Act of 1934, the registrant has duly caused the report to be signed on its behalf by the undersigned, thereunto duly caused this authorized.

**Customers Bancorp, Inc.**

August 14, 2012

By: /s/ Jay S. Sidhu  
Name: Jay S. Sidhu  
Title: Chairman and Chief Executive Officer

(Principal Executive Officer)

**Customers Bancorp, Inc.**

August 14, 2012

By: /s/ Thomas R. Brugger  
Name: Thomas R. Brugger  
Title: Chief Financial Officer

(Principal Financial Officer)

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**Exhibit Index**

|         |  |
|---------|--|
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