

PLUMAS BANCORP
Form 10-Q
August 08, 2013

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT UNDER SECTION 13 OR 15(D) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE QUARTERLY PERIOD ENDED JUNE 30, 2013

TRANSITION REPORT UNDER SECTION 13 OR 15 (D) OF THE SECURITIES EXCHANGE ACT OF 1934

FOR THE TRANSITION PERIOD FROM _____ TO _____

COMMISSION FILE NUMBER: 000-49883

PLUMAS BANCORP

(Exact Name of Registrant as Specified in Its Charter)

Edgar Filing: PLUMAS BANCORP - Form 10-Q

| | |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------|
| California (State or Other Jurisdiction of Incorporation or Organization) | 75-2987096 (I.R.S. Employer Identification No.) |
| 35 S. Lindan Avenue, Quincy, California (Address of Principal Executive Offices) Registrant's Telephone Number, Including Area Code (530) 283-7305 | 95971 (Zip Code) |

Indicated by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

| | |
|--------------------------------------------------|---------------------------------------------------------------|
| Large Accelerated Filer <input type="checkbox"/> | Accelerated Filer <input type="checkbox"/> |
| Non-Accelerated Filer <input type="checkbox"/> | Smaller Reporting Company <input checked="" type="checkbox"/> |

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of August 6, 2013. 4,781,539 shares

PART I FINANCIAL INFORMATION**ITEM 1. FINANCIAL STATEMENTS****PLUMAS BANCORP****CONDENSED CONSOLIDATED BALANCE SHEETS****(Unaudited)**

(In thousands, except share data)

| | June 30, 2013 | December 31, 2012 |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------------|------------------------------|
| Assets | | |
| Cash and cash equivalents | \$ 51,701 | \$ 44,675 |
| Investment securities available for sale | 80,652 | 80,964 |
| Loans, less allowance for loan losses of \$5,263 at June 30, 2013 and \$5,686 at December 31, 2012 | 317,923 | 310,271 |
| Premises and equipment, net | 12,848 | 13,271 |
| Bank owned life insurance | 11,333 | 11,160 |
| Real estate and vehicles acquired through foreclosure | 6,714 | 5,336 |
| Accrued interest receivable and other assets | 11,935 | 12,125 |
| Total assets | \$ 493,106 | \$ 477,802 |
| Liabilities and Shareholders' Equity | | |
| Deposits: | | |
| Non-interest bearing | \$ 145,231 | \$ 143,646 |
| Interest bearing | 287,053 | 267,916 |
| Total deposits | 432,284 | 411,562 |
| Repurchase agreements | 5,440 | 7,377 |
| Accrued interest payable and other liabilities | 5,500 | 6,703 |
| Subordinated debenture | 7,215 | |
| Junior subordinated deferrable interest debentures | 10,310 | 10,310 |
| Total liabilities | 460,749 | 435,952 |
| Commitments and contingencies (Note 6) | | |
| Shareholders' equity: | | |
| Serial preferred stock, no par value; 10,000,000 shares authorized; 3,383 and 11,949 issued and outstanding at June 30, 2013 and December 31, 2012, respectively; aggregate liquidation value of \$3,405 at June 30, 2013 and \$13,667 at December 31, 2012. | 3,369 | 11,855 |
| Common stock, no par value; 22,500,000 shares authorized; issued and outstanding 4,781,539 shares at June 30, 2013 and 4,776,339 at December 31, 2012 | 6,211 | 6,093 |
| Retained earnings | 23,614 | 23,573 |
| Accumulated other comprehensive (loss) income | (837) | 329 |
| Total shareholders' equity | 32,357 | 41,850 |
| Total liabilities and shareholders' equity | \$ 493,106 | \$ 477,802 |

See notes to unaudited condensed consolidated financial statements.

PLUMAS BANCORP

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(Unaudited)

(In thousands, except per share data)

| | For the Three Months Ended June 30, | | For the Six Months Ended June 30, | |
|----------------------------------------------------------------|----------------------------------------|--------------|--------------------------------------|--------------|
| | 2013 | 2012 | 2013 | 2012 |
| Interest Income: | | | | |
| Interest and fees on loans | \$ 4,580 | \$ 4,387 | \$ 8,896 | \$ 8,614 |
| Interest on investment securities | 270 | 211 | 525 | 396 |
| Other | 25 | 22 | 48 | 56 |
| Total interest income | 4,875 | 4,620 | 9,469 | 9,066 |
| Interest Expense: | | | | |
| Interest on deposits | 153 | 225 | 308 | 465 |
| Interest on subordinated debenture | 160 | | 160 | |
| Interest on junior subordinated deferrable interest debentures | 76 | 93 | 159 | 171 |
| Other | 24 | 18 | 51 | 38 |
| Total interest expense | 413 | 336 | 678 | 674 |
| Net interest income before provision for loan losses | 4,462 | 4,284 | 8,791 | 8,392 |
| Provision for Loan Losses | 400 | 300 | 1,100 | 900 |
| Net interest income after provision for loan losses | 4,062 | 3,984 | 7,691 | 7,492 |
| Non-Interest Income: | | | | |
| Service charges | 943 | 914 | 1,818 | 1,786 |
| Gain on sale of loans | 436 | 238 | 957 | 473 |
| Gain on sale of investments | | 161 | | 211 |
| Earnings on Bank owned life insurance policies | 81 | 86 | 173 | 172 |
| Other | 237 | 189 | 450 | 373 |
| Total non-interest income | 1,697 | 1,588 | 3,398 | 3,015 |
| Non-Interest Expenses: | | | | |
| Salaries and employee benefits | 2,081 | 2,126 | 4,301 | 4,444 |
| Occupancy and equipment | 666 | 786 | 1,422 | 1,544 |
| Other | 1,554 | 1,634 | 2,953 | 3,143 |
| Total non-interest expenses | 4,301 | 4,546 | 8,676 | 9,131 |
| Income before provision for income taxes | 1,458 | 1,026 | 2,413 | 1,376 |
| Provision for Income Taxes | 567 | 393 | 906 | 519 |
| Net income | 891 | 633 | 1,507 | 857 |
| Discount on Redemption of Preferred Stock | 530 | | 530 | |
| Preferred Stock Dividends and Discount Accretion | (110) | (171) | (281) | (342) |

Edgar Filing: PLUMAS BANCORP - Form 10-Q

| | | | | |
|---------------------------------------------|----------|---------|----------|---------|
| Net income available to common shareholders | \$ 1,311 | \$ 462 | \$ 1,756 | \$ 515 |
| Basic earnings per share | \$ 0.27 | \$ 0.10 | \$ 0.37 | \$ 0.11 |
| Diluted earnings per share | \$ 0.27 | \$ 0.10 | \$ 0.36 | \$ 0.11 |

See notes to unaudited condensed consolidated financial statements.

PLUMAS BANCORP

CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

(Unaudited)

(In thousands)

| | For the Three Months Ended June 30, | | For the Six Months Ended June 30, | |
|-------------------------------------------------------------------------|----------------------------------------|--------|--------------------------------------|--------|
| | 2013 | 2012 | 2013 | 2012 |
| Net income | \$ 891 | \$ 633 | \$ 1,507 | \$ 857 |
| Other comprehensive income (loss) : | | | | |
| Change in net unrealized gains | (1,698) | 132 | (1,985) | 251 |
| Less: reclassification adjustments for net gains included in net income | | (161) | | (211) |
| Net unrealized holding gains (losses) | (1,698) | (29) | (1,985) | 40 |
| Income tax effect | 701 | 12 | 819 | (16) |
| Other comprehensive (loss) income | (997) | (17) | (1,166) | 24 |
| Total comprehensive (loss) income | \$ (106) | \$ 616 | \$ 341 | \$ 881 |

See notes to unaudited condensed consolidated financial statements.

PLUMAS BANCORP

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(In thousands)

| | For the Six Months Ended June 30, | |
|------------------------------------------------------------------------------------------------------------|--------------------------------------|-----------------|
| | 2013 | 2012 |
| Cash Flows from Operating Activities: | | |
| Net income | \$ 1,507 | \$ 857 |
| Adjustments to reconcile net income to net cash provided by operating activities: | | |
| Provision for loan losses | 1,100 | 900 |
| Change in deferred loan origination costs/fees, net | (453) | (357) |
| Depreciation and amortization | 715 | 657 |
| Stock-based compensation expense | 19 | 76 |
| Amortization of investment security premiums | 222 | 292 |
| Gain on sale of investments | | (211) |
| Gain on sale of loans held for sale | (957) | (473) |
| Loans originated for sale | (7,581) | (9,188) |
| Proceeds from loan sales | 13,777 | 8,316 |
| Provision from change in OREO valuation | 414 | 493 |
| Earnings on bank-owned life insurance | (173) | (172) |
| Decrease in accrued interest receivable and other assets | 994 | 1,153 |
| (Decrease) increase in accrued interest payable and other liabilities | (1,181) | 341 |
| Net cash provided by operating activities | 8,403 | 2,684 |
| Cash Flows from Investing Activities: | | |
| Proceeds from matured and called available-for-sale investment securities | 13,000 | 15,180 |
| Proceeds from principal repayments from available-for-sale government-sponsored mortgage-backed securities | 4,332 | 4,520 |
| Purchases of available-for-sale securities | (19,224) | (48,589) |
| Proceeds from sale of available-for-sale securities | | 12,282 |
| Net increase in loans | (16,574) | (13,076) |
| Proceeds from sale of other real estate | 1,057 | 599 |
| Proceeds from sale of other vehicles | 77 | 52 |
| Purchase of premises and equipment | (137) | (841) |
| Net cash used in investing activities | (17,469) | (29,873) |

Continued on next page.

PLUMAS BANCORP

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)

(In thousands)

(Continued)

| | For the Six Months Ended June 30, | |
|---------------------------------------------------------------------|--------------------------------------|----------------------|
| | 2013 | 2012 |
| Cash Flows from Financing Activities: | | |
| Net increase in demand, interest bearing and savings deposits | \$ 24,981 | \$ 7,393 |
| Net decrease in time deposits | (4,259) | (3,702) |
| Issuance of subordinated debenture, net of discount | 7,182 | |
| Issuance of common stock warrant | 318 | |
| Repurchase of common stock warrant | (234) | |
| Redemption of preferred stock | (8,036) | |
| Payment of dividends on preferred stock | (1,938) | |
| Proceeds from exercise of stock options | 15 | |
| Net decrease in securities sold under agreements to repurchase | (1,937) | (4,524) |
| Net cash provided by (used in) financing activities | 16,092 | (833) |
| Increase in cash and cash equivalents | 7,026 | (28,022) |
| Cash and Cash Equivalents at Beginning of Year | 44,675 | 63,076 |
| Cash and Cash Equivalents at End of Period | \$ 51,701 | \$ 35,054 |
| Supplemental Disclosure of Cash Flow Information: | | |
| Cash paid during the period for: | | |
| Interest expense | \$ 1,248 | \$ 500 |
| Income taxes | 30 | 2 |
| Non-Cash Investing Activities: | | |
| Real estate and vehicles acquired through foreclosure | \$ 2,831 | \$ 174 |
| See notes to unaudited condensed consolidated financial statements. | | |

PLUMAS BANCORP

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(Unaudited)

1. GENERAL

During 2002, Plumas Bancorp (the Company) was incorporated as a bank holding company for the purpose of acquiring Plumas Bank (the Bank) in a one bank holding company reorganization. This corporate structure gives the Company and the Bank greater flexibility in terms of operation expansion and diversification. The Company formed Plumas Statutory Trust I (Trust I) for the sole purpose of issuing trust preferred securities on September 26, 2002. The Company formed Plumas Statutory Trust II (Trust II) for the sole purpose of issuing trust preferred securities on September 28, 2005.

The Bank operates eleven branches in California, including branches in Alturas, Chester, Fall River Mills, Greenville, Kings Beach, Portola, Quincy, Redding, Susanville, Tahoe City, and Truckee. The Bank's administrative headquarters is in Quincy, California. In addition, the Bank operates a loan administrative office in Reno, Nevada and a lending office specializing in government-guaranteed lending in Auburn, California. The Bank's primary source of revenue is generated from providing loans to customers who are predominately small and middle market businesses and individuals residing in the surrounding areas.

On July 21, 2010, President Barack Obama signed the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act), which, in part, permanently raised the current standard maximum deposit insurance amount to \$250,000. In addition, amendments to the Dodd-Frank Act extended unlimited FDIC insurance coverage for noninterest-bearing transaction deposit accounts. This additional unlimited insurance coverage for noninterest-bearing transaction accounts expired on December 31, 2012.

2. REGULATORY MATTERS

On February 15, 2012, the Bank received notice from the Federal Deposit Insurance Corporation (FDIC) and the California Department of Financial Institutions (DFI) that the Consent Order with the FDIC and the DFI which was effective on March 16, 2011 had been terminated. While the Bank is no longer subject to an Order, the Bank entered into an informal agreement with the FDIC and DFI which, among other things, requested that the Bank continue to maintain a Tier 1 Leverage Capital Ratio of 9% which is in excess of that required for well capitalized institutions and continue to reduce its level of classified asset balances that were outstanding as of September 30, 2011 to not more than 50% of Tier 1 Capital plus the allowance for loan losses. At December 31, 2012 this ratio was 32% and the Bank's Tier 1 Leverage Capital Ratio was 10.4%. The FDIC and DFI terminated the informal agreement effective January 24, 2013.

On July 28, 2011 the Company entered into an agreement with the Federal Reserve Bank of San Francisco (the FRB Agreement). Under the terms of the FRB Agreement, Plumas Bancorp agreed to take certain actions that were designed to maintain its financial soundness so that it may continue to serve as a source of strength to the Bank. Among other things, the FRB Agreement required prior written approval related to the payment or taking of dividends and distributions, making any distributions of interest, principal or other sums on subordinated debentures or trust preferred securities, incurrence of debt, and the purchase or redemption of stock. On April 19, 2013 the Company received notice that the FRB Agreement had been terminated.

3. CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

The condensed consolidated financial statements include the accounts of the Company and the accounts of its wholly-owned subsidiary, Plumas Bank. Plumas Statutory Trust I and Plumas Statutory Trust II are not consolidated into the Company's consolidated financial statements and, accordingly, are accounted for under the equity method. In the opinion of management, the unaudited condensed consolidated financial statements contain all adjustments (consisting of only normal recurring adjustments) necessary to present fairly the Company's financial position at June 30, 2013 and the results of its income and its cash flows for the three-month and six-month periods ended June 30, 2013 and 2012. Our condensed consolidated balance sheet at December 31, 2012 is derived from audited financial statements. Certain reclassifications have been made to prior period's balances to conform to classifications used in 2013. Those reclassifications has no impact on net income or shareholders equity.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The unaudited condensed consolidated financial statements of the Company have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission (SEC) for interim reporting on Form 10-Q. Accordingly, certain disclosures normally presented in the notes to the annual consolidated financial statements prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) have been omitted. The Company believes that the disclosures are adequate to make the information not misleading. These interim financial statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company's 2012 Annual Report to Shareholders on Form 10-K. The results of income for the three-month and six-month periods ended June 30, 2013 may not necessarily be indicative of future operating results. In preparing such financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the periods reported. Actual results could differ significantly from those estimates.

Management has determined that because all of the commercial banking products and services offered by the Company are available in each branch of the Bank, all branches are located within the same economic environment and management does not allocate resources based on the performance of different lending or transaction activities, it is appropriate to aggregate the Bank branches and report them as a single operating segment. No single customer accounts for more than 10% of the revenues of the Company or the Bank.

4. INVESTMENT SECURITIES AVAILABLE FOR SALE

The amortized cost and estimated fair value of investment securities at June 30, 2013 and December 31, 2012 consisted of the following, in thousands:

| | June 30, 2013 | | | Estimated Fair Value |
|---------------------------------------------------------------------------------------|-------------------|------------------------------|-------------------------------|----------------------------|
| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | |
| Debt securities: | | | | |
| U.S. Government-sponsored agencies | \$ 27,211 | \$ 45 | \$ (127) | \$ 27,129 |
| U.S. Government-sponsored agencies collateralized by mortgage obligations residential | 54,865 | 15 | (1,357) | 53,523 |
| | \$ 82,076 | \$ 60 | \$ (1,484) | \$ 80,652 |

Unrealized losses on available-for-sale investment securities totaling \$1,424,000 were recorded, net of \$587,000 in tax expense, as accumulated other comprehensive income within shareholders' equity at June 30, 2013. No securities were sold during the six months ended June 30, 2013. During the six months ended June 30, 2012, the Company sold eighteen available-for-sale securities for total proceeds of \$12,282,000, which resulted in the recognition of a \$211,000 gain on sale. No securities were sold at a loss during the six months ended June 30, 2012. During the three months ended June 30, 2012, the Company sold fifteen available-for-sale securities for total proceeds of \$7,811,000, which resulted in the recognition of a \$161,000 gain on sale.

| | December 31, 2012 | | | Estimated Fair Value |
|---------------------------------------------------------------------------------------|-------------------|------------------------------|-------------------------------|----------------------------|
| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | |
| Debt securities: | | | | |
| U.S. Government-sponsored agencies | \$ 38,291 | \$ 154 | \$ (3) | \$ 38,442 |
| U.S. Government-sponsored agencies collateralized by mortgage obligations residential | 42,112 | 434 | (24) | 42,522 |
| | \$ 80,403 | \$ 588 | \$ (27) | \$ 80,964 |

Net unrealized gains on available-for-sale investment securities totaling \$561,000 were recorded, net of \$232,000 in tax expense, as accumulated other comprehensive income within shareholders' equity at December 31, 2012. During the year ended December 31, 2012, the Company sold twenty-five available-for-sale investment securities for \$20,773,000, recording a \$403,000 gain on sale. No securities were sold at a loss.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

Investment securities with unrealized losses at June 30, 2013 are summarized and classified according to the duration of the loss period as follows, in thousands:

| | Less than 12 Months Fair Value | Unrealized Losses |
|---------------------------------------------------------------------------|--------------------------------------|----------------------|
| Debt securities: | | |
| U.S. Government-sponsored agencies | \$ 9,876 | \$ 127 |
| U.S. Government-sponsored agencies collateralized by mortgage obligations | 51,461 | 1,357 |
| | \$ 61,337 | \$ 1,484 |

Investment securities with unrealized losses at December 31, 2012 are summarized and classified according to the duration of the loss period as follows, in thousands:

| | Less than 12 Months Fair Value | Unrealized Losses |
|---------------------------------------------------------------------------|--------------------------------------|----------------------|
| Debt securities: | | |
| U.S. Government-sponsored agencies | \$ 2,004 | \$ 3 |
| U.S. Government-sponsored agencies collateralized by mortgage obligations | 7,002 | 24 |
| | \$ 9,006 | \$ 27 |

There were no securities in a loss position for more than twelve months as of June 30, 2013 and December 31, 2012.

At June 30, 2013, the Company held 61 securities of which 44 were in a loss position. Of the securities in a loss position, all were in a loss position for less than twelve months. Of the 44 securities, 8 are U.S. Government-sponsored agencies and 36 are U.S. Government-sponsored agencies collateralized by mortgage obligations. The unrealized losses primarily relate to changes in interest rates and other market conditions. All of the securities continue to pay as scheduled. When analyzing an issuer's financial condition, management considers the length of time and extent to which the market value has been less than cost; the historical and implied volatility of the security; the financial condition of the issuer of the security; and the Company's intent and ability to hold the security to recovery. As of June 30, 2013, management does not have the intent to sell these securities nor does it believe it is more likely than not that it will be required to sell these securities before the recovery of its amortized cost basis which may be upon maturity. Based on the Company's evaluation of the above and other relevant factors, the Company does not believe the securities that are in an unrealized loss position as of June 30, 2013 are other than temporarily impaired.

The amortized cost and estimated fair value of investment securities at June 30, 2013 by contractual maturity are shown below, in thousands. Expected maturities will differ from contractual maturities because the issuers of the securities may have the right to call or prepay obligations with or without call or prepayment penalties.

| | Estimated Amortized Cost | Estimated Fair Value |
|-----------------------------------------------------------------|--------------------------------|----------------------------|
| Within one year | 2,000 | 2,009 |
| After one year through five years | 25,211 | 25,120 |
| Investment securities not due at a single maturity date: | | |
| Government-guaranteed mortgage-backed securities | 54,865 | 53,523 |
| | \$ 82,076 | \$ 80,652 |

Investment securities with amortized costs totaling \$50,974,000 and \$44,305,000 and estimated fair values totaling \$50,437,000 and \$44,535,000 at June 30, 2013 and December 31, 2012, respectively, were pledged to secure deposits and repurchase agreements.

5. LOANS AND THE ALLOWANCE FOR LOAN LOSSES

Outstanding loans are summarized below, in thousands:

| | June 30, 2013 | December 31, 2012 |
|-----------------------------------------------|-------------------|----------------------|
| Commercial | \$ 30,020 | \$ 29,552 |
| Agricultural | 36,972 | 35,124 |
| Real estate residential | 32,452 | 34,666 |
| Real estate commercial | 144,229 | 139,546 |
| Real estate construction and land development | 12,121 | 15,801 |
| Equity lines of credit | 37,299 | 36,873 |
| Auto | 24,920 | 19,283 |
| Other | 3,929 | 4,212 |
| Gross loans | 321,942 | 315,057 |
| Deferred loan costs, net | 1,244 | 900 |
| Allowance for loan losses | (5,263) | (5,686) |
| Net loans | \$ 317,923 | \$ 310,271 |

The recorded investment in impaired loans totaled \$11,025,000 and \$18,850,000 at June 30, 2013 and December 31, 2012. The Company had specific allowances for loan losses of \$637,000 on impaired loans of \$3,773,000 at June 30, 2013 as compared to specific allowances for loan losses of \$1,186,000 on impaired loans of \$14,334,000 at December 31, 2012. The balance of impaired loans in which no specific reserves were required totaled \$7,252,000 and \$4,516,000 at June 30, 2013 and December 31, 2012, respectively. The average recorded investment in impaired loans for the six months ended June 30, 2013 and June 30, 2012 was \$16,076,000 and \$23,309,000, respectively. The Company recognized \$210,000 and \$331,000 in interest income on a cash basis for impaired loans during the six months ended June 30, 2013 and 2012, respectively. During the three months ended June 30, 2013 and 2012 the Company recognized \$107,000 and \$204,000, respectively.

Included in impaired loans are troubled debt restructurings. A troubled debt restructuring is a formal restructure of a loan where the Company for economic or legal reasons related to the borrower's financial difficulties, grants a concession to the borrower. The concessions may be granted in various forms, one or a combination of the following: a reduction of the stated interest rate of the loan; an extension of the maturity date at a stated rate of interest lower than the current market rate for new debt with similar risk; or a permanent reduction of the recorded investment in the loan.

The carrying value of troubled debt restructurings at June 30, 2013 and December 31, 2012 was \$8,504,000 and \$12,296,000, respectively. The Company has allocated \$465,000 and \$348,000 of specific reserves on loans to customers whose loan terms have been modified in troubled debt restructurings as of June 30, 2013 and December 31, 2012, respectively. The Company was not committed to lend additional amounts on loans classified as troubled debt restructurings at June 30, 2013 and December 31, 2012.

During the three and six month periods ended June 30, 2013 and December 31, 2012, the terms of certain loans were modified as troubled debt restructurings. Modifications involving a reduction of the stated interest rate of the loan was for periods ranging from 1 month to 10 years and those decreased in rates ranged from 0% to 1.5%. For the periods described above, modifications involving an extension of the maturity date were for periods ranging from 1 month to 10 years.

The following table presents loans by class modified as troubled debt restructurings that occurred during the six months ending June 30, 2013, dollars in thousands:

| | Number of Loans | Pre-Modification Outstanding Recorded Investment | Post-Modification Recorded Investment |
|--------------------------------------|--------------------|-----------------------------------------------------------|---------------------------------------------|
| Troubled Debt Restructurings: | | | |
| Auto | 1 | 8 | 7 |

Edgar Filing: PLUMAS BANCORP - Form 10-Q

| | | | | | |
|-------|---|----|---|----|---|
| Total | 1 | \$ | 8 | \$ | 7 |
|-------|---|----|---|----|---|

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The troubled debt restructuring described above resulted in no allowance for loan losses or charge-offs during the six months ending June 30, 2013.

There were no new troubled debt restructurings during the three months ending June 30, 2013.

The following table presents loans by class modified as troubled debt restructurings for which there was a payment default within twelve months following the modification during the six months ended June 30, 2013, dollars in thousands:

| | Number of Loans | Recorded Investment |
|--------------------------------------|--------------------|------------------------|
| Troubled Debt Restructurings: | | |
| Real estate commercial | 1 | \$ 1,150 |
| Total | 1 | \$ 1,150 |

The following table presents loans by class modified as troubled debt restructurings that occurred during the twelve months ending December 31, 2012, dollars in thousands:

| | Number of Loans | Pre-Modification Outstanding Recorded Investment | Post-Modification Recorded Investment |
|--------------------------------------|--------------------|--------------------------------------------------------|---------------------------------------------|
| Troubled Debt Restructurings: | | | |
| Commercial | 1 | \$ 24 | \$ 24 |
| Real Estate: | | | |
| Residential | 2 | 819 | 800 |
| Construction and land development | 3 | 289 | 289 |
| Commercial | 3 | 2,497 | 2,491 |
| Auto | 2 | 11 | 11 |
| Total | 11 | \$ 3,640 | \$ 3,615 |

The troubled debt restructurings described above decreased the allowance for loan losses by \$118,000 during the twelve months ending December 31, 2012. The troubled debt restructurings described above did not result in charge offs during the twelve months ending December 31, 2012.

The following table presents loans by class modified as troubled debt restructurings for which there was a payment default within twelve months following the modification during the twelve months ended December 31, 2012, dollars in thousands.

| | Number of Loans | Recorded Investment |
|--------------------------------------|--------------------|------------------------|
| Troubled Debt Restructurings: | | |
| Real estate construction | 1 | \$ 2,978 |
| Total | 1 | \$ 2,978 |

The terms of certain other loans were modified during the six months ending June 30, 2013 and year ending December 31, 2012 that did not meet the definition of a troubled debt restructuring. These loans have a total recorded investment as of June 30, 2013 and December 31, 2012 of \$4 million and \$9 million, respectively.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

These loans which were modified during the six month ended June 30, 2013 and year ended December 31, 2012 did not meet the definition of a troubled debt restructuring as the modification was a delay in a payment ranging from 30 days to 3 months that was considered to be insignificant or the borrower was not considered to be experiencing financial difficulties.

At June 30, 2013 and December 31, 2012, nonaccrual loans totaled \$7,225,000 and \$13,683,000, respectively. Interest foregone on nonaccrual loans totaled \$170,000 and \$350,000 for the six months ended June 30, 2013 and 2012, respectively. Interest foregone on nonaccrual loans totaled \$80,000 and \$150,000 for the three months ended June 30, 2013 and 2012, respectively. Loans past due 90 days or more and on accrual status totaled \$378,000 and \$15,000 at June 30, 2013 and December 31, 2012. Included in the \$378,000 was one loan totaling \$368,000 which was paid current in July, 2013.

Salaries and employee benefits totaling \$672,000 and \$464,000 have been deferred as loan origination costs during the six months ended June 30, 2013 and 2012, respectively. Salaries and employee benefits totaling \$378,000 and \$269,000 have been deferred as loan origination costs during the three months ended June 30, 2013 and 2012, respectively.

The Company assigns a risk rating to all loans and periodically, but not less than annually, performs detailed reviews of all such loans over \$100,000 to identify credit risks and to assess the overall collectability of the portfolio. These risk ratings are also subject to examination by independent specialists engaged by the Company and the Company's regulators. During these internal reviews, management monitors and analyzes the financial condition of borrowers and guarantors, trends in the industries in which borrowers operate and the fair values of collateral securing these loans. These credit quality indicators are used to assign a risk rating to each individual loan.

The risk ratings can be grouped into five major categories, defined as follows:

Pass A pass loan is a strong credit with no existing or known potential weaknesses deserving of management's close attention.

Watch A Watch loan has potential weaknesses that deserve management's close attention. If left uncorrected, these potential weaknesses may result in deterioration of the repayment prospects for the loan or in the Company's credit position at some future date. Watch loans are not adversely classified and do not expose the Company to sufficient risk to warrant adverse classification.

Substandard A substandard loan is not adequately protected by the current sound worth and paying capacity of the borrower or the value of the collateral pledged, if any. Loans classified as substandard have a well-defined weakness or weaknesses that jeopardize the liquidation of the debt. Well defined weaknesses include a project's lack of marketability, inadequate cash flow or collateral support, failure to complete construction on time or the project's failure to fulfill economic expectations. They are characterized by the distinct possibility that the Company will sustain some loss if the deficiencies are not corrected.

Doubtful Loans classified doubtful have all the weaknesses inherent in those classified as substandard with the added characteristic that the weaknesses make collection or liquidation in full, on the basis of currently known facts, conditions and values, highly questionable and improbable.

Loss Loans classified as loss are considered uncollectible and charged off immediately.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following table shows the loan portfolio allocated by management's internal risk ratings at the dates indicated, in thousands:

June 30, 2013

| Grade: | Commercial Credit Exposure | | | | | | Total |
|-------------|--------------------------------------------------|--------------|-----------------------------|-------------------------------|---------------------------------|------------|------------|
| | Credit Risk Profile by Internally Assigned Grade | | | | | | |
| | Commercial | Agricultural | Real Estate- Residential | Real Estate- Commercial | Real Estate- Construction | Equity LOC | |
| Pass | \$ 28,111 | \$ 36,198 | \$ 29,772 | \$ 134,484 | \$ 11,421 | \$ 35,416 | \$ 275,402 |
| Watch | 879 | 372 | 714 | 5,527 | 149 | 156 | 7,797 |
| Substandard | 1,030 | 402 | 1,966 | 4,218 | 551 | 1,727 | 9,894 |
| Doubtful | | | | | | | |
| Total | \$ 30,020 | \$ 36,972 | \$ 32,452 | \$ 144,229 | \$ 12,121 | \$ 37,299 | \$ 293,093 |

December 31, 2012

| Grade: | Commercial Credit Exposure | | | | | | Total |
|-------------|--------------------------------------------------|--------------|-----------------------------|-------------------------------|---------------------------------|------------|------------|
| | Credit Risk Profile by Internally Assigned Grade | | | | | | |
| | Commercial | Agricultural | Real Estate- Residential | Real Estate- Commercial | Real Estate- Construction | Equity LOC | |
| Pass | \$ 27,260 | \$ 33,801 | \$ 31,239 | \$ 128,919 | \$ 10,863 | \$ 34,142 | \$ 266,224 |
| Watch | 1,145 | 466 | 751 | 3,237 | 149 | 965 | 6,713 |
| Substandard | 1,138 | 857 | 2,676 | 7,390 | 4,789 | 1,766 | 18,616 |
| Doubtful | 9 | | | | | | 9 |
| Total | \$ 29,552 | \$ 35,124 | \$ 34,666 | \$ 139,546 | \$ 15,801 | \$ 36,873 | \$ 291,562 |

| Grade: | Consumer Credit Exposure | | | Consumer Credit Exposure | | |
|----------------|-----------------------------------------------|----------|-----------|-----------------------------------------------|----------|-----------|
| | Credit Risk Profile Based on Payment Activity | | | Credit Risk Profile Based on Payment Activity | | |
| | June 30, 2013 | | | December 31, 2012 | | |
| | Auto | Other | Total | Auto | Other | Total |
| Performing | \$ 24,884 | \$ 3,912 | \$ 28,796 | \$ 19,239 | \$ 4,193 | \$ 23,432 |
| Non-performing | 36 | 17 | 53 | 44 | 19 | 63 |
| Total | \$ 24,920 | \$ 3,929 | \$ 28,849 | \$ 19,283 | \$ 4,212 | \$ 23,495 |

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following tables show the allocation of the allowance for loan losses by impairment methodology at the dates indicated, in thousands:

Six months ended

| | Commercial | Agricultural | Real Estate- Residential | Real Estate- Commercial | Real Estate- Construction | Equity LOC | Auto | Other | Total |
|-----------------------|---------------|---------------|-----------------------------|-------------------------------|---------------------------------|---------------|---------------|---------------|-----------------|
| June 30, 2013: | | | | | | | | | |
| Beginning balance | \$ 855 | \$ 159 | \$ 894 | \$ 1,656 | \$ 950 | \$ 736 | \$ 289 | \$ 147 | \$ 5,686 |
| Charge-offs | (353) | | (221) | (132) | (735) | (21) | (49) | (98) | (1,609) |
| Recoveries | 28 | | | 11 | | 1 | 28 | 18 | 86 |
| Provision | 190 | 24 | (69) | 120 | 671 | (12) | 83 | 93 | 1,100 |
| Ending balance | \$ 720 | \$ 183 | \$ 604 | \$ 1,655 | \$ 886 | \$ 704 | \$ 351 | \$ 160 | \$ 5,263 |

Three months ended

| | | | | | | | | | |
|-----------------------|---------------|---------------|---------------|-----------------|---------------|---------------|---------------|---------------|-----------------|
| June 30, 2013: | | | | | | | | | |
| Beginning balance | \$ 786 | \$ 165 | \$ 654 | \$ 1,418 | \$ 1,600 | \$ 708 | \$ 290 | \$ 156 | \$ 5,777 |
| Charge-offs | (200) | | | | (680) | (21) | (27) | (35) | (963) |
| Recoveries | 19 | | | 9 | | 1 | 11 | 9 | 49 |
| Provision | 115 | 18 | (50) | 228 | (34) | 16 | 77 | 30 | 400 |
| Ending balance | \$ 720 | \$ 183 | \$ 604 | \$ 1,655 | \$ 886 | \$ 704 | \$ 351 | \$ 160 | \$ 5,263 |

Six months ended

| | | | | | | | | | |
|-----------------------|---------------|---------------|---------------|-----------------|-----------------|---------------|--------------|---------------|-----------------|
| June 30, 2012: | | | | | | | | | |
| Beginning balance | \$ 1,025 | \$ 330 | \$ 698 | \$ 1,925 | \$ 2,006 | \$ 635 | \$ 95 | \$ 194 | \$ 6,908 |
| Charge-offs | (733) | (250) | (140) | (238) | (98) | (216) | (12) | (105) | (1,792) |
| Recoveries | 45 | | | 3 | 54 | 8 | 14 | 43 | 167 |
| Provision | 643 | 103 | 249 | (529) | 181 | 185 | (6) | 74 | 900 |
| Ending balance | \$ 980 | \$ 183 | \$ 807 | \$ 1,161 | \$ 2,143 | \$ 612 | \$ 91 | \$ 206 | \$ 6,183 |

Three months ended

| | | | | | | | | | |
|-----------------------|---------------|---------------|---------------|-----------------|-----------------|---------------|--------------|---------------|-----------------|
| June 30, 2012: | | | | | | | | | |
| Beginning balance | \$ 1,103 | \$ 216 | \$ 534 | \$ 1,839 | \$ 2,010 | \$ 733 | \$ 96 | \$ 191 | \$ 6,722 |
| Charge-offs | (481) | | (101) | (141) | 24 | (216) | (5) | (28) | (948) |
| Recoveries | 35 | | | 1 | 54 | 5 | 8 | 6 | 109 |
| Provision | 323 | (33) | 374 | (538) | 55 | 90 | (8) | 37 | 300 |
| Ending balance | \$ 980 | \$ 183 | \$ 807 | \$ 1,161 | \$ 2,143 | \$ 612 | \$ 91 | \$ 206 | \$ 6,183 |

Allowance for Loan Losses

| | | | | | | | | | |
|-----------------------|--------|--------|--------|----------|--------|--------|--------|--------|----------|
| June 30, 2013: | | | | | | | | | |
| Ending balance | \$ 720 | \$ 183 | \$ 604 | \$ 1,655 | \$ 886 | \$ 704 | \$ 351 | \$ 160 | \$ 5,263 |

| | | | | | | | | | |
|-------------------------------------------------------|-------|----|--------|--------|-------|--------|------|------|--------|
| Ending balance: individually evaluated for impairment | \$ 10 | \$ | \$ 187 | \$ 240 | \$ 34 | \$ 157 | \$ 5 | \$ 4 | \$ 637 |
|-------------------------------------------------------|-------|----|--------|--------|-------|--------|------|------|--------|

| | | | | | | | | | |
|-------------------------------------------------------|--------|--------|--------|----------|--------|--------|--------|--------|----------|
| Ending balance: collectively evaluated for impairment | \$ 710 | \$ 183 | \$ 417 | \$ 1,415 | \$ 852 | \$ 547 | \$ 346 | \$ 156 | \$ 4,626 |
|-------------------------------------------------------|--------|--------|--------|----------|--------|--------|--------|--------|----------|

Loans

Edgar Filing: PLUMAS BANCORP - Form 10-Q

| | | | | | | | | | |
|-------------------------------------------------------|-----------|-----------|-----------|------------|-----------|-----------|-----------|----------|------------|
| Ending balance | \$ 30,020 | \$ 36,972 | \$ 32,452 | \$ 144,229 | \$ 12,121 | \$ 37,299 | \$ 24,920 | \$ 3,929 | \$ 321,942 |
| Ending balance: individually evaluated for impairment | \$ 1,258 | \$ 414 | \$ 3,113 | \$ 2,776 | \$ 2,061 | \$ 1,360 | \$ 36 | \$ 7 | \$ 11,025 |
| Ending balance: collectively evaluated for impairment | \$ 28,762 | \$ 36,558 | \$ 29,339 | \$ 141,453 | \$ 10,060 | \$ 35,939 | \$ 24,884 | \$ 3,922 | \$ 310,917 |

Edgar Filing: PLUMAS BANCORP - Form 10-Q

| December 31, 2012: | Commercial | Agricultural | Real Estate- Residential | Real Estate- Commercial | Real Estate- Construction | Equity LOC | Auto | Other | Total |
|-------------------------------------------------------|------------|--------------|-----------------------------|----------------------------|------------------------------|------------|-----------|----------|------------|
| <u>Allowance for Loan Losses</u> | | | | | | | | | |
| Ending balance | \$ 855 | \$ 159 | \$ 894 | \$ 1,656 | \$ 950 | \$ 736 | \$ 289 | \$ 147 | \$ 5,686 |
| Ending balance: individually evaluated for impairment | \$ 192 | \$ 1 | \$ 459 | \$ 284 | \$ 68 | \$ 180 | \$ | \$ 2 | \$ 1,186 |
| Ending balance: collectively evaluated for impairment | \$ 663 | \$ 158 | \$ 435 | \$ 1,372 | \$ 882 | \$ 556 | \$ 289 | \$ 145 | \$ 4,500 |
| <u>Loans</u> | | | | | | | | | |
| Ending balance | \$ 29,552 | \$ 35,124 | \$ 34,666 | \$ 139,546 | \$ 15,801 | \$ 36,873 | \$ 19,283 | \$ 4,212 | \$ 315,057 |
| Ending balance: individually evaluated for impairment | \$ 3,478 | \$ 647 | \$ 3,598 | \$ 4,528 | \$ 5,191 | \$ 1,360 | \$ 44 | \$ 4 | \$ 18,850 |
| Ending balance: collectively evaluated for impairment | \$ 26,074 | \$ 34,477 | \$ 31,068 | \$ 135,018 | \$ 10,610 | \$ 35,513 | \$ 19,239 | \$ 4,208 | \$ 296,207 |

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following table shows an aging analysis of the loan portfolio by the time past due, in thousands:

| | 30-89 Days Past Due | 90 Days and Still Accruing | Nonaccrual | Total Past Due | Current | Total |
|---------------------------------|------------------------|----------------------------------|------------------|-------------------|-------------------|-------------------|
| As of June 30, 2013: | | | | | | |
| Commercial: | | | | | | |
| Commercial | \$ 198 | \$ | \$ 1,123 | \$ 1,321 | \$ 28,699 | \$ 30,020 |
| Agricultural | | 368 | 148 | 516 | 36,456 | 36,972 |
| Real estate construction | 140 | | 336 | 476 | 11,645 | 12,121 |
| Real estate commercial | | | 2,776 | 2,776 | 141,453 | 144,229 |
| Residential: | | | | | | |
| Real estate residential | 158 | | 1,439 | 1,597 | 30,855 | 32,452 |
| Equity LOC | 175 | | 1,360 | 1,535 | 35,764 | 37,299 |
| Consumer: | | | | | | |
| Auto | 190 | | 36 | 226 | 24,694 | 24,920 |
| Other | 73 | 10 | 7 | 90 | 3,839 | 3,929 |
| Total | \$ 934 | \$ 378 | \$ 7,225 | \$ 8,537 | \$ 313,405 | \$ 321,942 |
| As of December 31, 2012: | | | | | | |
| Commercial: | | | | | | |
| Commercial | \$ 329 | \$ | \$ 3,303 | \$ 3,632 | \$ 25,920 | \$ 29,552 |
| Agricultural | | | 380 | 380 | 34,744 | 35,124 |
| Real estate construction | 156 | | 3,314 | 3,470 | 12,331 | 15,801 |
| Real estate commercial | 1,271 | | 3,378 | 4,649 | 134,897 | 139,546 |
| Residential: | | | | | | |
| Real estate residential | 242 | | 1,911 | 2,153 | 32,513 | 34,666 |
| Equity LOC | 527 | | 1,349 | 1,876 | 34,997 | 36,873 |
| Consumer: | | | | | | |
| Auto | 151 | 11 | 44 | 206 | 19,077 | 19,283 |
| Other | 102 | 4 | 4 | 110 | 4,102 | 4,212 |
| Total | \$ 2,778 | \$ 15 | \$ 13,683 | \$ 16,476 | \$ 298,581 | \$ 315,057 |

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following table shows information related to impaired loans at the dates indicated, in thousands:

| | Recorded Investment | Unpaid Principal Balance | Related Allowance | Average Recorded Investment | Interest Income Recognized |
|-------------------------------------|------------------------|-----------------------------|----------------------|-----------------------------------|----------------------------------|
| <u>As of June 30, 2013:</u> | | | | | |
| With no related allowance recorded: | | | | | |
| Commercial | \$ 1,222 | \$ 1,602 | | \$ 2,284 | \$ 48 |
| Agricultural | 414 | 645 | | 539 | 11 |
| Real estate construction | 1,542 | 1,617 | | 4,530 | 46 |
| Real estate commercial | 867 | 940 | | 1,319 | |
| Real estate residential | 2,465 | 2,476 | | 2,552 | 54 |
| Equity Lines of Credit | 708 | 708 | | 998 | 5 |
| Auto | 31 | 31 | | 38 | 2 |
| Other | 3 | 3 | | 26 | |
| With an allowance recorded: | | | | | |
| Commercial | 36 | 36 | \$ 10 | 49 | |
| Agricultural | | | | | |
| Real estate construction | 519 | 519 | 34 | 522 | 13 |
| Real estate commercial | 1,909 | 1,909 | 240 | 1,913 | 26 |
| Real estate residential | 648 | 648 | 187 | 652 | 5 |
| Equity Lines of Credit | 652 | 787 | 157 | 652 | |
| Auto | 5 | 5 | 5 | 1 | |
| Other | 4 | 4 | 4 | 1 | |
| Total: | | | | | |
| Commercial | 1,258 | 1,638 | 10 | 2,333 | 48 |
| Agricultural | 414 | 645 | | 539 | 11 |
| Real estate construction | 2,061 | 2,136 | 34 | 5,052 | 59 |
| Real estate commercial | 2,776 | 2,849 | 240 | 3,232 | 26 |
| Real estate residential | 3,113 | 3,124 | 187 | 3,204 | 59 |
| Equity Lines of Credit | 1,360 | 1,495 | 157 | 1,650 | 5 |
| Auto | 36 | 36 | 5 | 39 | 2 |
| Other | 7 | 7 | 4 | 27 | |
| Total | \$ 11,025 | \$ 11,930 | \$ 637 | \$ 16,076 | \$ 210 |

As of December 31, 2012:

| | | | | | |
|-------------------------------------|----------|----------|--------|----------|-------|
| With no related allowance recorded: | | | | | |
| Commercial | \$ 1,022 | \$ 1,398 | | \$ 1,597 | \$ 16 |
| Agricultural | 245 | 725 | | 573 | 39 |
| Real estate construction | 1,429 | 1,503 | | 1,106 | 98 |
| Real estate commercial | 941 | 1,013 | | 1,997 | 96 |
| Real estate residential | 343 | 354 | | 1,336 | 28 |
| Equity Lines of Credit | 490 | 490 | | 613 | 22 |
| Auto | 44 | 44 | | 60 | 5 |
| Other | 2 | 2 | | 45 | 6 |
| With an allowance recorded: | | | | | |
| Commercial | 2,456 | 2,849 | \$ 192 | 2,765 | 20 |
| Agricultural | 402 | 402 | 1 | 403 | 20 |
| Real estate construction | 3,762 | 5,187 | 68 | 2,056 | 35 |
| Real estate commercial | 3,587 | 3,588 | 284 | 3,473 | 102 |
| Real estate residential | 3,255 | 3,255 | 459 | 2,818 | 105 |
| Equity Lines of Credit | 870 | 1,082 | 180 | 974 | 5 |
| Auto | | | | | |
| Other | 2 | 2 | 2 | | |
| Total: | | | | | |
| Commercial | 3,478 | 4,247 | 192 | 4,362 | 36 |
| Agricultural | 647 | 1,127 | 1 | 976 | 59 |

Edgar Filing: PLUMAS BANCORP - Form 10-Q

| | | | | | |
|--------------------------|-----------|-----------|----------|-----------|--------|
| Real estate construction | 5,191 | 6,690 | 68 | 3,162 | 133 |
| Real estate commercial | 4,528 | 4,601 | 284 | 5,470 | 198 |
| Real estate residential | 3,598 | 3,609 | 459 | 4,154 | 133 |
| Equity Lines of Credit | 1,360 | 1,572 | 180 | 1,587 | 27 |
| Auto | 44 | 44 | | 60 | 5 |
| Other | 4 | 4 | 2 | 45 | 6 |
| Total | \$ 18,850 | \$ 21,894 | \$ 1,186 | \$ 19,816 | \$ 597 |

6. COMMITMENTS AND CONTINGENCIES

The Company is party to claims and legal proceedings arising in the ordinary course of business. In the opinion of the Company's management, the amount of ultimate liability with respect to such proceedings will not have a material adverse effect on the financial condition or result of operations of the Company taken as a whole.

In the normal course of business, there are various outstanding commitments to extend credit, which are not reflected in the financial statements, including loan commitments of \$79,051,000 and \$76,030,000 and stand-by letters of credit of \$70,000 and \$110,000 at June 30, 2013 and December 31, 2012, respectively.

Of the loan commitments outstanding at June 30, 2013, \$6,031,000 are real estate construction loan commitments that are expected to fund within the next twelve months. The remaining commitments primarily relate to revolving lines of credit or other commercial loans, and many of these are expected to expire without being drawn upon. Therefore, the total commitments do not necessarily represent future cash requirements. Each loan commitment and the amount and type of collateral obtained, if any, are evaluated on an individual basis. Collateral held varies, but may include real property, bank deposits, debt or equity securities or business assets.

Stand-by letters of credit are conditional commitments written to guarantee the performance of a customer to a third party. These guarantees are primarily related to the purchases of inventory by commercial customers and are typically short-term in nature. Credit risk is similar to that involved in extending loan commitments to customers and accordingly, evaluation and collateral requirements similar to those for loan commitments are used. The deferred liability related to the Company's stand-by letters of credit was not significant at June 30, 2013 or December 31, 2012.

7. EARNINGS PER SHARE

Basic earnings per share is computed by dividing income available to common shareholders by the weighted average number of common shares outstanding for the period. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock, such as stock options, result in the issuance of common stock which shares in the earnings of the Company. The treasury stock method has been applied to determine the dilutive effect of stock options in computing diluted earnings per share.

| (In thousands, except share and per share data) | For the Three Months Ended June 30, | | For the Six Months Ended June 30, | |
|-------------------------------------------------------|----------------------------------------|---------------|--------------------------------------|---------------|
| | 2013 | 2012 | 2013 | 2012 |
| Net Income: | | | | |
| Net income | \$ 891 | \$ 633 | \$ 1,507 | \$ 857 |
| Discount on redemption of preferred stock | 530 | | 530 | |
| Dividends and discount accretion on preferred shares | (110) | (171) | (281) | (342) |
| Net income available to common shareholders | \$ 1,311 | \$ 462 | \$ 1,756 | \$ 515 |
| Earnings Per Share: | | | | |
| Basic earnings per share | \$ 0.27 | \$ 0.10 | \$ 0.37 | \$ 0.11 |
| Diluted earnings per share | \$ 0.27 | \$ 0.10 | \$ 0.36 | \$ 0.11 |
| Weighted Average Number of Shares Outstanding: | | | | |
| Basic shares | 4,779 | 4,776 | 4,778 | 4,776 |
| Diluted shares | 4,862 | 4,776 | 4,842 | 4,776 |

Shares of common stock issuable under stock options and warrants for which the exercise prices were greater than the average market prices were not included in the computation of diluted earnings per share due to their antidilutive effect. Stock options and warrants not included in the computation of diluted earnings per share, due to shares not being in-the-money and having an antidilutive effect, were approximately 200,000 and 492,000 for the three month periods ended June 30, 2013 and 2012, respectively. Stock options and warrants not included in the computation of diluted earnings per share, due to shares not being in-the-money and having an antidilutive effect, were approximately 320,000 and 605,000 for the six month periods ended June 30, 2013 and 2012, respectively.

8. STOCK-BASED COMPENSATION

In 2001, the Company established a Stock Option Plan for which 403,793 shares of common stock remain reserved for issuance to employees and directors and no shares are available for future grants as of June 30, 2013. The Plan requires that the option price may not be less than the fair market value of the stock at the date the option is granted, and that the stock must be paid in full at the time the option is exercised. Payment in full for the option price must be made in cash or with Company common stock previously acquired by the optionee and held by the optionee for a period of at least six months. The Plan does not provide for the settlement of awards in cash and new shares are issued upon option exercise. The options expire on dates determined by the Board of Directors, but not later than ten years from the date of grant. Upon grant, options vest ratably over a three to five year period.

The Company determines the fair value of the options previously granted on the date of grant using a Black-Scholes-Merton option pricing model that uses assumptions based on expected option life, expected stock volatility and the risk-free interest rate. The expected volatility assumptions used by the Company are based on the historical volatility of the Company's common stock over the most recent period commensurate with the estimated expected life of the Company's stock options. The Company bases its expected life assumption on its historical experience and on the terms and conditions of the stock options it grants to employees. The risk-free rate is based on the U.S. Treasury yield curve for the periods within the contractual life of the options in effect at the time of the grant. The Company also makes assumptions regarding estimated forfeitures that will impact the total compensation expenses recognized under the Plan.

Compensation cost related to stock options recognized in operating results was \$19,000 and \$76,000 for the six months ended June 30, 2013 and 2012, respectively. The associated future income tax benefit recognized was \$1,000 for the six months ended June 30, 2013 and 2012. Compensation cost related to stock options recognized in operating results was \$10,000 for the quarters ended June 30, 2013 and 2012. The associated future income tax benefit recognized was \$0 for the quarters ended June 30, 2013 and 2012.

The following table summarizes information about stock option activity for the six months ended June 30, 2013:

| | Shares | Weighted Average Exercise Price | Weighted Average Remaining Contractual Term (in years) | Intrinsic Value (in thousands) |
|------------------------------------------|----------|---------------------------------------|-----------------------------------------------------------------------|-----------------------------------|
| Options outstanding at December 31, 2012 | 419,806 | \$ 8.67 | | |
| Options granted | | | | |
| Options exercised | (5,200) | \$ 2.95 | | |
| Options cancelled | (10,813) | \$ 10.32 | | |
| Options outstanding at June 30, 2013 | 403,793 | \$ 8.70 | 3.8 | \$ 663 |
| Options exercisable at June 30, 2013 | 299,200 | \$ 10.71 | 3.1 | \$ 323 |
| Expected to vest after June 30, 2013 | 87,939 | \$ 2.95 | 5.7 | \$ 286 |

At June 30, 2013, there was \$68,000 of total unrecognized compensation cost related to non-vested stock option awards which is expected to be recognized over a weighted-average period of 1.7 years. The total fair value of options vested during the six months ended June 30, 2013 was \$52,000. The total intrinsic value of options exercised during the six months ended June 30, 2013 was \$14,000. Cash received for options exercised during the six months ended June 30, 2013 was \$15,000.

In May 2013, the Company established the 2013 Stock Option Plan for which 500,000 shares of common stock are reserved and available for future grants to employees and directors. No grants have been made under the 2013 plan.

9. INCOME TAXES

The Company files its income taxes on a consolidated basis with its subsidiary. The allocation of income tax expense represents each entity's proportionate share of the consolidated provision for income taxes.

Deferred tax assets and liabilities are recognized for the tax consequences of temporary differences between the reported amount of assets and liabilities and their tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The determination of the amount of deferred income tax assets which are more likely than not to be realized is primarily dependent on projections of future earnings, which are subject to uncertainty and estimates that may change given economic conditions and other factors. The realization of deferred income tax assets is assessed and a valuation allowance is recorded if it is more likely than not that all or a portion of the deferred tax asset will not be realized. More likely than not is defined as greater than a 50% chance. All available evidence, both positive and negative is considered to determine whether, based on the weight of that evidence, a valuation allowance is needed.

At June 30, 2013 total deferred tax assets were approximately \$6.4 million and total deferred tax liabilities were approximately \$1.2 million for a net deferred tax asset of \$5.2 million. The Company's deferred tax assets primarily relate to net operating loss carry-forwards and timing differences in the tax deductibility of the provision for loan losses, impairment charges on other real estate owned and deferred compensation. Based upon our analysis of available evidence, management of the Company determined that it is more likely than not that all of our deferred income tax assets as of June 30, 2013 and December 31, 2012 will be fully realized and therefore no valuation allowance was recorded. On the consolidated balance sheet, net deferred tax assets are included in accrued interest receivable and other assets.

When tax returns are filed, it is highly certain that some positions taken would be sustained upon examination by the taxing authorities, while others are subject to uncertainty about the merits of the position taken or the amount of the position that would be ultimately sustained. The benefit of a tax position is recognized in the financial statements in the period during which, based on all available evidence, management believes it is more likely than not that the position will be sustained upon examination, including the resolution of appeals or litigation processes, if any. Tax positions taken are not offset or aggregated with other positions. Tax positions that meet the more-likely-than-not recognition threshold are measured as the largest amount of tax benefit that is more than 50 percent likely of being realized upon settlement with the applicable taxing authority. The portion of the benefits associated with tax positions taken that exceeds the amount measured as described above is reflected as a liability for unrecognized tax benefits in the accompanying balance sheet along with any associated interest and penalties that would be payable to the taxing authorities upon examination.

Interest expense and penalties associated with unrecognized tax benefits, if any, are classified as income tax expense in the consolidated statement of income. There have been no significant changes to unrecognized tax benefits or accrued interest and penalties for the three months ended June 30, 2013.

10. FAIR VALUE MEASUREMENT

The Company measures fair value under the fair value hierarchy described below.

Level 1: Quoted prices for identical instruments traded in active exchange markets.

Level 2: Quoted prices (unadjusted) for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active and model-based valuation techniques for which all significant assumptions are observable or can be corroborated by observable market data.

Level 3: Model based techniques that use one significant assumption not observable in the market. These unobservable assumptions reflect the Company's estimates of assumptions that market participants would use on pricing the asset or liability. Valuation techniques include management judgment and estimation which may be significant.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

In certain cases, the inputs used to measure fair value may fall into different levels of the fair value hierarchy. In such cases, the level in the fair value hierarchy within which the fair value measurement in its entirety falls has been determined based on the lowest level input that is significant to the fair value measurement in its entirety. The Company's assessment of the significance of a particular input to the fair value measurement in its entirety requires judgment, and considers factors specific to the asset or liability.

Management monitors the availability of observable market data to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the transfer is reported at the beginning of the reporting period.

Management evaluates the significance of transfers between levels based upon the nature of the financial instrument and size of the transfer relative to total assets, total liabilities or total earnings.

Fair Value of Financial Instruments

The carrying amounts and estimated fair values of financial instruments, at June 30, 2013 and December 31, 2012 are as follows, in thousands:

| | Carrying Value | Fair Value Measurements at June 30, 2013 Using: | | | Total Fair Value |
|----------------------------------------------------|----------------|-------------------------------------------------|-----------|------------|------------------|
| | | Level 1 | Level 2 | Level 3 | |
| Financial assets: | | | | | |
| Cash and cash equivalents | \$ 51,701 | \$ 51,701 | | | \$ 51,701 |
| Investment securities | 80,652 | | \$ 80,652 | | 80,652 |
| Loans, net | 317,923 | | | \$ 322,541 | 322,541 |
| FHLB stock | 2,226 | | | | N/A |
| Accrued interest receivable | 1,583 | | 237 | 1,346 | 1,583 |
| Financial liabilities: | | | | | |
| Deposits | 432,284 | 365,967 | 66,413 | | 432,380 |
| Repurchase Agreements | 5,440 | | 5,440 | | 5,440 |
| Subordinated debentures | 7,215 | | | 7,075 | 7,075 |
| Junior subordinated deferrable interest debentures | 10,310 | | | 5,936 | 5,936 |
| Accrued interest payable | 99 | 6 | 87 | 6 | 99 |

| | Carrying Value | Fair Value Measurements at December 31, 2012 Using: | | | Total Fair Value |
|----------------------------------------------------|----------------|-----------------------------------------------------|-----------|------------|------------------|
| | | Level 1 | Level 2 | Level 3 | |
| Financial assets: | | | | | |
| Cash and cash equivalents | \$ 44,675 | \$ 44,675 | | | \$ 44,675 |
| Investment securities | 80,964 | | \$ 80,964 | | 80,964 |
| Loans, net | 310,271 | | | \$ 313,929 | 313,929 |
| FHLB stock | 1,950 | | | | N/A |
| Accrued interest receivable | 1,677 | | 248 | 1,429 | 1,677 |
| Financial liabilities: | | | | | |
| Deposits | 411,562 | 340,986 | 70,696 | | 411,682 |
| Repurchase Agreements | 7,377 | | 7,377 | | 7,377 |
| Junior subordinated deferrable interest debentures | 10,310 | | | 3,191 | 3,191 |
| Accrued interest payable | 1,115 | 6 | 90 | 1,019 | 1,115 |

These estimates do not reflect any premium or discount that could result from offering the Company's entire holdings of a particular financial instrument for sale at one time, nor do they attempt to estimate the value of anticipated future business related to the instruments. In addition, the tax ramifications related to the realization of unrealized gains and losses can have a significant effect on fair value estimates and have not been considered in any of these estimates.

The following methods and assumptions were used by management to estimate the fair value of its financial instruments:

Cash and cash equivalents: The carrying amounts of cash and short-term instruments approximate fair values and are classified as Level 1.

Investment securities: Fair values for securities available for sale are generally determined by matrix pricing, which is a mathematical technique widely used in the industry to value debt securities without relying exclusively on quoted prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted securities (Level 2).

Loans, net: Fair values of loans, excluding loans held for sale, are estimated as follows: For variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values resulting in a Level 3 classification. Fair values for other loans are estimated using discounted cash flow analyses, using interest rates currently being offered for loans with similar terms to borrowers of similar credit quality resulting in a Level 3 classification. Impaired loans are valued at the lower of cost or fair value. The methods utilized to estimate the fair value of loans do not necessarily represent an exit price.

FHLB stock: It was not practicable to determine the fair value of the FHLB stock due to restrictions placed on its transferability.

Deposits: The fair values disclosed for demand deposits, including interest and non-interest demand accounts, savings, and certain types of money market accounts are, by definition, equal to the carrying amount at the reporting date resulting in a Level 1 classification. Fair values for fixed rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered on certificates to a schedule of aggregated expected monthly maturities on time deposits resulting in a Level 2 classification.

Repurchase agreements: The fair value of securities sold under repurchase agreements is estimated based on bid quotations received from brokers using observable inputs and are included as Level 2.

Subordinated debentures: The fair values of the Company's Subordinated Debentures are estimated using discounted cash flow analyses based on the current borrowing rates for similar types of borrowing arrangements resulting in a Level 3 classification.

Junior subordinated deferrable interest debentures: The fair values of the Company's Subordinated Debentures are estimated using discounted cash flow analyses based on the current borrowing rates for similar types of borrowing arrangements resulting in a Level 3 classification.

Accrued interest receivable and payable: The carrying amounts of accrued interest approximate fair value and are considered to be linked in classification to the asset or liability for which they relate.

Commitments to extend credit and letters of credit: The fair value of commitments are estimated using the fees currently charged to enter into similar agreements and are not significant and, therefore, not presented. Commitments to extend credit are primarily for variable rate loans and letters of credit.

Because no market exists for a significant portion of the Company's financial instruments, fair value estimates are based on judgments regarding current economic conditions, risk characteristics of various financial instruments and other factors. Those estimates that are subjective in nature and involve uncertainties and matters of significant judgment and therefore cannot be determined with precision are included in Level 3. Changes in assumptions could significantly affect the fair values presented.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following tables present information about the Company's assets and liabilities measured at fair value on a recurring and non-recurring basis as of June 30, 2013 and December 31, 2012, and indicates the fair value hierarchy of the valuation techniques utilized by the Company to determine such fair value:

Assets and liabilities measured at fair value on a recurring basis at June 30, 2013 are summarized below, in thousands:

| | Total Fair Value | Fair Value Measurements at June 30, 2013 Using | | |
|---------------------------------------------------------------------------|------------------|----------------------------------------------------------------|-----------------------------------------------|-------------------------------------------|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Assets: | | | | |
| U.S. Government-sponsored agencies | \$ 27,129 | | \$ 27,129 | |
| U.S. Government-sponsored agencies collateralized by mortgage obligations | 53,523 | | 53,523 | |
| | \$ 80,652 | \$ | \$ 80,652 | \$ |

Assets and liabilities measured at fair value on a recurring basis at December 31, 2012 are summarized below, in thousands:

| | Total Fair Value | Fair Value Measurements at December 31, 2012 Using | | |
|---------------------------------------------------------------------------|------------------|----------------------------------------------------------------|-----------------------------------------------|-------------------------------------------|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
| Assets: | | | | |
| U.S. Government-sponsored agencies | \$ 38,442 | | \$ 38,442 | |
| U.S. Government-sponsored agencies collateralized by mortgage obligations | 42,522 | | 42,522 | |
| | \$ 80,964 | \$ | \$ 80,964 | \$ |

The fair value of securities available-for-sale equals quoted market price, if available. If quoted market prices are not available, fair value is determined using quoted market prices for similar securities or matrix pricing. There were no changes in the valuation techniques used during 2013 or 2012. Transfers between hierarchy measurement levels are recognized by the Company as of the beginning of the reporting period. Changes in fair market value are recorded in other comprehensive income.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

Assets and liabilities measured at fair value on a non-recurring basis at June 30, 2013 are summarized below, in thousands:

| | | Fair Value Measurements at June 30, 2013 Using | | | | | |
|--------------------------------|-----------------------------------|----------------------------------------------------------------------------------|----|----|--------------------------------------------------------|----------------------------------------------------|----------------------------|
| | | Quoted Prices in Active Markets for Identical Assets (Level 1) | | | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) | Total Gains (Losses) |
| | | Total Fair Value | | | | | |
| Assets: | | | | | | | |
| Impaired loans: | | | | | | | |
| Commercial | | \$ 938 | | | \$ 938 | | \$ 8 |
| Agricultural | | 149 | | | 149 | | |
| Real estate | Residential | 617 | | | 617 | | (88) |
| Real estate | Commercial | 2,461 | | | 2,461 | | 163 |
| Real estate | construction and land Development | 643 | | | 643 | | (10) |
| Equity lines of credit | | 495 | | | 495 | | (6) |
| Auto | | | | | | | 5 |
| Other | | | | | | | 3 |
| Total impaired loans | | 5,303 | | | 5,303 | | 75 |
| Other real estate: | | | | | | | |
| Real estate | Residential | 537 | | | 537 | | |
| Real estate | Commercial | 1,808 | | | 1,808 | | (9) |
| Real estate | construction and land Development | 4,211 | | | 4,211 | | (405) |
| Equity lines of credit | | 110 | | | 110 | | |
| Total other real estate | | 6,666 | | | 6,666 | | (414) |
| | | \$ 11,969 | \$ | \$ | \$ 11,969 | \$ | \$ (339) |

Edgar Filing: PLUMAS BANCORP - Form 10-Q

Assets and liabilities measured at fair value on a non-recurring basis at December 31, 2012 are summarized below, in thousands:

| | Fair Value Measurements at December 31, 2012 Using | | | Six months |
|-----------------------------------------------|----------------------------------------------------|-------------|---------------|----------------|
| | Quoted Prices | | | ended June |
| | in | | | 30, 2012 |
| | Active Markets for | | | |
| | Identical | Significant | Other | |
| | Assets | Observable | Unobservable | |
| | (Level | Inputs | Inputs | Total |
| | 1) | (Level 2) | (Level 3) | Gains |
| | Total Fair Value | | | (Losses) |
| Assets: | | | | |
| Impaired loans: | | | | |
| Commercial | \$ 3,066 | | \$ 3,066 | \$ (347) |
| Agricultural | 646 | | 646 | |
| Real estate Residential | 2,954 | | 2,954 | (184) |
| Real estate Commercial | 4,128 | | 4,128 | (220) |
| Real estate construction and land Development | 3,835 | | 3,835 | (221) |
| Equity lines of credit | 690 | | 690 | (79) |
| Auto | | | | |
| Other | | | | (29) |
| Total impaired loans | 15,319 | | 15,319 | (1,080) |
| Other real estate: | | | | |
| Real estate Residential | 818 | | 818 | (44) |
| Real estate Commercial | 1,953 | | 1,953 | (263) |
| Real estate construction and land Development | 2,407 | | 2,407 | (186) |
| Equity lines of credit | 117 | | 117 | |
| Total other real estate | 5,295 | | 5,295 | (493) |
| | \$ 20,614 | \$ | \$ 20,614 | \$ (1,573) |

The Company has no liabilities which are reported at fair value.

The following methods were used to estimate fair value.

Impaired Loans: The fair value of collateral dependent impaired loans with specific allocations of the allowance for loan losses or loans that have been subject to partial charge-offs are generally based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value. Gains of \$75,000 and losses of \$1,080,000 represent impairment charges recognized during the six months ended June 30, 2013 and 2012, respectively, related to the above impaired loans.

Other Real Estate: Nonrecurring adjustments to certain commercial and residential real estate properties classified as other real estate owned (OREO) are measured at fair value, less costs to sell. Fair values are based on recent real estate appraisals. These appraisals may use a single valuation approach or a combination of approaches including comparable sales and the income approach.

Appraisals for both collateral-dependent impaired loans and other real estate are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Company. Once received, a member of the Loan Administration Department reviews the assumptions and approaches utilized in the appraisal as well as the overall resulting fair value in comparison with independent data sources such as recent market data or industry-wide statistics. On a quarterly basis, the Company compares the actual selling price of similar collateral that has been liquidated to the most recent appraised value for unsold properties to determine what additional adjustment, if any, should be made to the appraisal value to arrive at fair value. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available.

In certain cases we use discounted cash flow or similar internal modeling techniques to determine the fair value of our Level 3 assets and liabilities. Use of these techniques requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs. Accordingly, changes in these unobservable inputs may have a significant impact on fair value.

Certain of these unobservable inputs will (in isolation) have a directionally consistent impact on the fair value of the instrument for a given change in that input. Alternatively, the fair value of the instrument may move in an opposite direction for a given change in another input. Where multiple inputs are used within the valuation technique of an asset or liability, a change in one input in a certain direction may be offset by an opposite change in another input having a potentially muted impact to the overall fair value of that particular instrument. Additionally, a change in one unobservable input may result in a change to another unobservable input (that is, changes in certain inputs are interrelated to one another), which may counteract or magnify the fair value impact.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at June 30, 2013 and December 31, 2012, dollars in thousands:

| Description | Fair Value | | Valuation Technique | Significant Unobservable Input | Range (Weighted Average) |
|---------------------------|------------|------------|----------------------|------------------------------------------------------------------------------------|--------------------------|
| | 6/30/2013 | 12/31/2012 | | | |
| Impaired Loans: | | | | | |
| Commercial | \$ 938 | \$ 3,066 | Sales Comparison | a. Appraiser adjustments on sales comp data | 0% - 20% (10%) |
| | | | Management estimates | b. Management adjustments for depreciation in values depending on property types | |
| Agricultural | \$ 149 | \$ 646 | Sales Comparison | a. Appraiser adjustments on sales comp data | 0% - 15% (8%) |
| | | | Management estimates | b. Management adjustments for depreciation in values depending on property types | |
| RE Residential | \$ 617 | \$ 2,954 | Sales Comparison | a. Appraiser adjustments on sales comp data | 0% - 25% (10%) |
| | | | Management estimates | b. Management adjustments for depreciation in values depending on property types | |
| RE Commercial | \$ 2,461 | \$ 4,128 | Income Approach | a. Appraisers required to apply a capitalization rate as sales data is limited | 0% - 10% (7%) |
| | | | Management estimates | b. Management adjustments for depreciation in values depending on property types | |
| Land and Construction | \$ 643 | \$ 3,835 | Sales Comparison | a. Appraiser adjustments on sales comp data | 0% - 15% (8%) |
| | | | Management estimates | b. Management adjustments for depreciation in values depending on property types | |
| Equity Lines of Credit | \$ 495 | \$ 690 | Sales Comparison | a. Appraiser adjustments on sales comp data | 0% - 25% (10%) |
| | | | Management estimates | b. Management adjustments for depreciation in values depending on property types | |
| Other Real Estate: | | | | | |
| RE Residential | \$ 537 | \$ 818 | Sales Comparison | a. Appraiser adjustments on sales comp data | 0% - 25% (10%) |
| Land and Construction | \$ 4,211 | \$ 2,407 | Sales Comparison | | |
| RE Commercial | \$ 1,808 | \$ 1,953 | Sales Comparison | b. Appraiser adjustments on land properties based on discounted cash flow approach | |
| Equity Lines of Credit | \$ 110 | \$ 117 | Sales Comparison | | |

11. Preferred Stock and Subordinated Notes

On January 30, 2009 the Bancorp entered into a Letter Agreement (the Purchase Agreement) with the United States Department of the Treasury (Treasury), pursuant to which the Bancorp issued and sold (i) 11,949 shares of the Bancorp's Fixed Rate Cumulative Perpetual Preferred Stock, Series A (the Series A Preferred Stock) and (ii) a warrant (the Warrant) to purchase 237,712 shares of the Bancorp's common stock, no par value (the Common Stock), for an aggregate purchase price of \$11,949,000 in cash.

On April 11, 2013, the Treasury announced its intent to sell its investment in the Bancorp's Series A Preferred Stock along with similar investments the Treasury had made in 7 other financial institutions, principally to qualified institutional buyers. Using a modified Dutch auction methodology that establishes a market price by allowing investors to submit bids at specified increments during the period of April 15, 2013 through April 18, 2013, the U.S. Treasury auctioned all of the Bancorp's 11,949 Series A Preferred Stock. The Bancorp sought and obtained regulatory permission to participate in the auction. The Bancorp successfully bid to repurchase 7,000 shares of the 11,949 outstanding shares. This repurchase resulted in a discount of approximately 7% on the face value of the Series A Preferred Stock plus related outstanding dividends. The remaining 4,949 shares were purchased at auction by third party private investors. On June 27, 2013 the Bancorp repurchased 1,566 shares of the Series A Preferred Stock at \$1,000 per share from certain of those third party private investors, leaving 3,383 shares outstanding as of June 30, 2013. On May 22, 2013 the Bancorp repurchased the Warrant from the Treasury at a cost of \$234,500.

Funds for the repurchase of the Series A Preferred Stock and the Warrant were provided through a combination of a dividend from the Bancorp's subsidiary, Plumas Bank, and \$7.5 million from the proceeds of a new issuance of subordinated debentures (subordinated debt). The subordinated debt was issued on April 15, 2013 to an unrelated third-party (Lender) pursuant to a subordinated debenture purchase agreement, subordinated debenture note, and stock purchase warrant. The subordinated debt agreement provides that in the event of default with respect to the subordinated debt, the Bancorp will be subject to certain restrictions on the payment of dividends and distributions to shareholders, repurchase or redemption of the Bancorp's securities and payment on certain debts or guarantees. The subordinated debenture agreement also provides that in the event of default, Lender will have the right to appoint a director to the Bancorp's board of directors and/or the Plumas Bank board in certain limited circumstances.

The subordinated debt bears an interest rate of 7.5% per annum, has a term of 8 years with no prepayment allowed during the first two years and was made in conjunction with an eight-year warrant (the Lender Warrant) to purchase up to 300,000 shares of the Bancorp's common stock, no par value at an exercise price, subject to anti-dilution adjustments, of \$5.25 per share. Under current capital guidelines the subordinated debt qualifies as Tier 2 capital subject to a 20% reduction per year beginning in 2017 and which accumulates by 20% per year through maturity in 2021.

The Company allocated the proceeds received on April 15, 2013 between the subordinated debt and the Lender Warrant based on the estimated relative fair value of each. The fair value of the Warrant was estimated based on a Black-Scholes-Merton model and totaled \$318,000. The discount recorded on the subordinated note will be amortized by the level-yield method over 2 years.

12. Adoption of New Accounting Standards

In February 2013, the FASB issued an accounting standards update to finalize the reporting requirements for reclassifications of amounts out of accumulated other comprehensive income (AOCI). Items reclassified out of AOCI to net income in their entirety must have the effect of the reclassification disclosed according to the respective income statement line item. This information must be provided either on the face of the financial statements by income statement line item, or in a footnote. For public companies, the amendments in the update became effective for interim and annual periods beginning on or after December 15, 2012. As of June 30, 2013, the impact of this update on the Company's disclosures was minimal as the only changes to AOCI were changes in market values related to available for sale securities.

In July 2013, the Financial Accounting Standards Board issued Accounting Standards Update 2013-11, Presentation of an Unrecognized Tax Benefit When a Net Operating Loss Carryforward, a Similar Tax Loss, or a Tax Credit Carryforward Exists (ASU 2013-11). Current GAAP does not include explicit guidance on the financial statement presentation of an unrecognized tax benefit when a net operating loss carryforward, a similar tax loss, or a tax credit carryforward exists. The adoption of ASU 2013-11 will require an unrecognized tax benefit, or a portion of an unrecognized tax benefit to be presented in the financial statements as a reduction to a deferred tax asset for a net operating loss carryforward, a similar tax loss, or a tax credit carryforward, unless an exception applies. The amendments in this update are effective for fiscal years, and interim periods within those fiscal years, beginning after December 15, 2013. The Company is currently evaluating the effect that the provisions of ASU 2013-11 will have on its financial statements.

PART I FINANCIAL INFORMATION

ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Certain matters discussed in this Quarterly Report are forward-looking statements that are subject to risks and uncertainties that could cause actual results to differ materially from those projected in the forward-looking statements. Such risks and uncertainties include, among others, (1) significant increases in competitive pressures in the financial services industry; (2) changes in the interest rate environment resulting in reduced margins; (3) general economic conditions, either nationally or regionally, maybe less favorable than expected, resulting in, among other things, a deterioration in credit quality; (4) changes in regulatory environment; (5) loss of key personnel; (6) fluctuations in the real estate market; (7) changes in business conditions and inflation; (8) operational risks including data processing systems failures or fraud; and (9) changes in securities markets. Therefore, the information set forth herein should be carefully considered when evaluating the business prospects of Plumas Bancorp (the Company).

When the Company uses in this Quarterly Report the words anticipate, estimate, expect, project, intend, commit, believe and similar words, the Company intends to identify forward-looking statements. Such statements are not guarantees of performance and are subject to certain risks, uncertainties and assumptions, including those described in this Quarterly Report. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those anticipated, estimated, expected, projected, intended, committed or believed. The future results and stockholder values of the Company may differ materially from those expressed in these forward-looking statements. Many of the factors that will determine these results and values are beyond the Company's ability to control or predict. For those statements, the Company claims the protection of the safe harbor for forward-looking statements contained in the Private Securities Litigation Reform Act of 1995.

INTRODUCTION

The following discussion and analysis sets forth certain statistical information relating to the Company as of June 30, 2013 and December 31, 2012 and for the six and three month periods ended June 30, 2013 and 2012. This discussion should be read in conjunction with the condensed consolidated financial statements and related notes included elsewhere in this Quarterly Report on Form 10-Q and the consolidated financial statements and notes thereto included in Plumas Bancorp's Annual Report filed on Form 10-K for the year ended December 31, 2012.

Plumas Bancorp trades on The NASDAQ Capital Market under the ticker symbol PLBC.

CRITICAL ACCOUNTING POLICIES AND ESTIMATES

There have been no changes to the Company's critical accounting policies from those disclosed in the Company's 2012 Annual Report to Shareholders on Form 10-K.

This discussion should be read in conjunction with our unaudited condensed consolidated financial statements, including the notes thereto, appearing elsewhere in this report.

OVERVIEW

The Company recorded net income of \$1.5 million for the six months ended June 30, 2013, up \$650 thousand from net income of \$857 thousand during the six months ended June 30, 2012. The components of this increase were a \$399 thousand increase in net interest income, a \$383 thousand increase in non-interest income and a \$455 thousand decline in non-interest expense. These items were partially offset by a \$200 thousand increase in the provision for loan losses and a \$387 thousand increase in the provision for income taxes.

Interest income in the six month period increased by \$403 thousand related to an increase in interest and fees on loans of \$282 thousand and an increase in interest on investment securities of \$129 thousand. The increase in interest and fees on loans and investments was related to growth in the loan and investment portfolios. Loan yield declined by 16 basis points to 5.67% while the yield on the investment portfolio increased by 3 basis points to 1.33%. Interest expense increased by \$4 thousand to \$678 thousand as a decline of \$157 thousand in interest on deposits primarily related to a decline in the rate paid and balance of time deposits and offset by \$160 thousand in interest expense on a \$7.5 million subordinated debenture which was issued on April 15, 2013 to help fund the repurchase of preferred stock. See Subordinated Debentures in the Financial Condition section below. The increase in non-interest income was mostly related to an increase in gains on sale of government guaranteed loans of \$484 thousand partially offset by a decline in gains on sale of securities of \$211 thousand. No security sales were made during the 2013 period. Non-interest expense benefited from a \$143 thousand decline in salary and benefit expense, a \$121 thousand decline in occupancy and equipment expense, a \$89 thousand decrease in FDIC insurance expense, and a \$65 thousand decline in postage expense. The largest increase in non-interest expense was \$110 thousand in outside service fees related to the outsourcing of our statement processing beginning in June of 2012. The decline in postage expense was directly related to this outsourcing. In addition, occupancy and equipment cost and salary and benefit costs were reduced as a result of outsourcing of statement processing. Pre-tax earnings increased by \$1 million from \$1.4 million during the six months ended June 30, 2012 to \$2.4 million during the current six month period. The provision for income taxes increased by \$387 thousand from \$519 thousand during the six months ended June 30, 2012 to \$906 thousand during the current six month period.

Net income allocable to common shareholders increased from \$515 thousand or \$0.11 per diluted share during the six months ended June 30, 2012 to \$1.8 million or \$0.36 per diluted share during the current six month period. Income allocable to common shareholders is calculated by subtracting dividends and discount amortized on preferred stock from net income. In addition, during the current period income allocable to common shareholders benefited from a \$530 thousand discount on redemption of preferred stock.

Total assets at June 30, 2013 were \$493 million, an increase of \$15 million from December 31, 2012. Cash and cash equivalents increased by \$7 million. Net loan balances increased by \$8 million from \$310 million at December 31, 2012 to \$318 million at June 30, 2013.

Deposits totaled \$432 million at June 30, 2013, an increase of \$21 million from December 31, 2012. Non-interest bearing demand accounts increased by \$1.6 million. Interest bearing transaction accounts (NOW) accounts increased by \$3.2 million, while savings and money market accounts increased by \$20.2 million. Partially offsetting these increases was a decline in time deposits of \$4.3 million.

Shareholders' equity decreased by \$9.5 million from \$41.9 million at December 31, 2012 to \$32.4 million at June 30, 2013 mostly related to the repurchase of 8,566 shares of preferred stock. There were 3,383 shares of preferred stock outstanding as of June 30, 2013 with an aggregate liquidation value of \$3.4 million. This compares to 11,949 shares outstanding at December 31, 2012 with an aggregate liquidation value of \$13.7 million.

The annualized return on average assets was 0.63% for the six months ended June 30, 2013 up from 0.38% for the six months ended June 30, 2012. The annualized return on average common equity increased from 3.6% during the first six months of 2012 to 11.6% during the current six month period.

The following is a detailed discussion of each component affecting change in net income and the composition of our balance sheet.

RESULTS OF OPERATIONS FOR THE SIX MONTHS ENDED JUNE 30, 2013

Net interest income before provision for loan losses. Net interest income, on a nontax-equivalent basis, for the six months ended June 30, 2013 was \$8.8 million, an increase of \$399 thousand from the \$8.4 million earned during the same period in 2012. The largest components of the increase in net interest income were an increase in average balance of loans and investment securities and a decline in the average balance and rate paid on time deposits. These items were partially offset by a decline in yield on loans and the issuance, on April 15, 2013, of a \$7.5 million subordinated debenture. Net interest margin for the six months ended June 30, 2013 decreased 4 basis points, or 1%, to 4.15%, down from 4.19% for the same period in 2012.

Interest income increased by \$403 thousand or 4%, to \$9.5 million for the six months ended June 30, 2013 primarily as a result of an increase in the average balance on loans and investment securities. Interest and fees on loans increased \$282 thousand to \$8.9 million for the six months ended June 30, 2013 as compared to \$8.6 million during the first half of 2012. The Company's average loan balances were \$316.1 million for the six months ended June 30, 2013, up \$19.2 million, or 6%, from \$296.9 million for the same period in 2012. The Company is focused on growing loan balances through a balanced and diversified approach. The increase in loan balances during the twelve month period ended June 30, 2013 relates to growth in the Company's automobile and commercial real estate loan portfolios. Construction and land development loans declined during this same period by \$8.6 million from \$20.7 million at June 30, 2012 to \$12.1 million at June 30, 2013. The average rate earned on the Company's loan balances decreased by 16 basis points to 5.67% during the first six months of 2013 compared to 5.83% during the first six months of 2012. The decrease in loan yield reflects increased rate competition in the Company's service area. Interest income on investment securities increased by \$129 thousand related to an increase in average balance of \$18.7 million, from \$61.2 million for the six months ended June 30, 2012 to \$79.9 million during the current period. Interest income on other interest-earning assets, which totaled \$48 thousand in 2013 and \$56 thousand in 2012, primarily relates to interest on cash balances held at the Federal Reserve.

Interest expense on deposits decreased by \$157 thousand, or 34%, to \$308 thousand for the six months ended June 30, 2013, down from \$465 thousand for the same period in 2012. This decrease primarily relates to decreases in the average balance and rate paid on time deposits; interest on time deposits declined by \$143 thousand. Average time deposits declined by \$10.5 million from \$78.4 million during the first six months of 2012 to \$67.9 million during the six months ended June 30, 2013. We attribute much of the reduction in time to the unusually low interest rate environment as we have seen a movement out of time into more liquid deposit types. The average rate paid on time deposits decreased from 0.75% during the six months ended June 30, 2012 to 0.45% during the current six month period. This decrease primarily relates to a decline in market rates paid in the Company's service area and the maturity of higher rate deposits.

Interest expense on other interest-bearing liabilities increased by \$161 thousand from \$209 thousand during the six months ending June 30, 2012 to \$370 thousand during the first half of 2013. This increase was mostly related to \$160 thousand in interest expense related to a \$7.5 million subordinated debenture which was issued to help fund the repurchase of preferred stock. The subordinated debt bears an interest rate of 7.5% per annum, has a term of 8 years with no prepayment allowed during the first two years and was made in conjunction with an eight-year warrant (the Lender Warrant) to purchase up to 300,000 shares of the Bancorp's common stock, no par value at an exercise price, subject to anti-dilution adjustments, of \$5.25 per share. The effective yield on the debenture was 10.5% which was in excess of the 7.5% rate due to amortization of a \$75,000 commitment fee and a discount recorded on issuance of \$318,000.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following table presents for the six-month periods indicated the distribution of consolidated average assets, liabilities and shareholders equity. It also presents the amounts of interest income from interest-earning assets and the resultant annualized yields, as well as the amounts of interest expense on interest-bearing liabilities and the resultant cost expressed in both dollars and annualized rate percentages. Average balances are based on daily averages. Nonaccrual loans are included in the calculation of average loans while nonaccrued interest thereon is excluded from the computation of yields earned:

| | For the Six Months Ended June 30, 2013 | | | For the Six Months Ended June 30, 2012 | | |
|---------------------------------------------|----------------------------------------|-------------------------------|----------------|----------------------------------------|-------------------------------|----------------|
| | Average Balance (in thousands) | Interest (in thousands) | Yield/ Rate | Average Balance (in thousands) | Interest (in thousands) | Yield/ Rate |
| Interest-earning assets: | | | | | | |
| Loans (1) (2) (3) | \$ 316,126 | \$ 8,896 | 5.67% | \$ 296,938 | \$ 8,614 | 5.83% |
| Investment securities (1) | 79,883 | 525 | 1.33% | 61,221 | 396 | 1.30% |
| Interest-bearing deposits | 31,650 | 48 | 0.31% | 44,388 | 56 | 0.25% |
| Total interest-earning assets | 427,659 | 9,469 | 4.47% | 402,547 | 9,066 | 4.53% |
| Cash and due from banks | 13,986 | | | 13,047 | | |
| Other assets | 37,042 | | | 40,815 | | |
| Total assets | \$ 478,687 | | | \$ 456,409 | | |
| Interest-bearing liabilities: | | | | | | |
| NOW deposits | \$ 83,612 | 47 | 0.11% | \$ 85,117 | 59 | 0.14% |
| Money market deposits | 46,508 | 39 | 0.17% | 41,530 | 48 | 0.23% |
| Savings deposits | 78,080 | 71 | 0.18% | 66,886 | 64 | 0.19% |
| Time deposits | 67,908 | 151 | 0.45% | 78,438 | 294 | 0.75% |
| Total deposits | 276,108 | 308 | 0.22% | 271,971 | 465 | 0.34% |
| Other interest-bearing liabilities | 7,150 | 51 | 1.44% | 7,112 | 38 | 1.07% |
| Subordinated debentures | 3,079 | 160 | 10.48% | | | |
| Junior subordinated debentures | 10,310 | 159 | 3.11% | 10,310 | 171 | 3.34% |
| Total interest-bearing liabilities | 296,647 | 678 | 0.46% | 289,393 | 674 | 0.47% |
| Non-interest bearing deposits | 136,186 | | | 121,736 | | |
| Other liabilities | 6,041 | | | 4,893 | | |
| Shareholders equity | 39,813 | | | 40,387 | | |
| Total liabilities & equity | \$ 478,687 | | | \$ 456,409 | | |
| Cost of funding interest-earning assets (4) | | | 0.32% | | | 0.34% |
| Net interest income and margin (5) | | \$ 8,791 | 4.15% | | \$ 8,392 | 4.19% |

- (1) Not computed on a tax-equivalent basis.
- (2) Average nonaccrual loan balances of \$12.3 million for 2013 and \$15.6 million for 2012 are included in average loan balances for computational purposes.
- (3) Net loan (costs) fees included in loan interest income for the six-month periods ended June 30, 2013 and 2012 were \$(133,000) and \$2,000, respectively.
- (4) Total annualized interest expense divided by the average balance of total earning assets.
- (5) Annualized net interest income divided by the average balance of total earning assets.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following table sets forth changes in interest income and interest expense for the six-month periods indicated and the amount of change attributable to variances in volume, rates and the combination of volume and rates based on the relative changes of volume and rates:

| | 2013 over 2012 change in net interest income for the six months ended June 30 (in thousands) | | | |
|--------------------------------------|----------------------------------------------------------------------------------------------------|----------------|-----------------|---------------|
| | Volume (1) | Rate (2) | Mix (3) | Total |
| Interest-earning assets: | | | | |
| Loans | \$ 558 | \$ (235) | \$ (41) | \$ 282 |
| Investment securities | 121 | 8 | | 129 |
| Interest bearing deposits | (16) | 11 | (3) | (8) |
| Total interest income | 663 | (216) | (44) | 403 |
| Interest-bearing liabilities: | | | | |
| NOW deposits | (1) | (11) | | (12) |
| Money market deposits | 6 | (13) | (2) | (9) |
| Savings deposits | 11 | (3) | (1) | 7 |
| Time deposits | (40) | (119) | 16 | (143) |
| Other | | 13 | | 13 |
| Subordinated debentures | | | 160 | 160 |
| Junior subordinated debentures | | (12) | | (12) |
| Total interest expense | (24) | (145) | 173 | 4 |
| Net interest income | \$ 687 | \$ (71) | \$ (217) | \$ 399 |

(1) The volume change in net interest income represents the change in average balance multiplied by the previous year's rate.

(2) The rate change in net interest income represents the change in rate multiplied by the previous year's average balance.

(3) The mix change in net interest income represents the change in average balance multiplied by the change in rate.

Provision for loan losses. During the six months ended June 30, 2013 we recorded a provision for loan losses of \$1.1 million up \$0.2 million from the \$0.9 million provision recorded during the first half of 2012. Approximately \$0.7 million of the \$1.1 million provision was related to a specific reserve required on a significant land development loan. During June, 2013 this loan, which had a book balance of \$2.3 million, was transferred to OREO. See Analysis of Asset Quality and Allowance for Loan Losses for further discussion of loan quality trends and the provision for loan losses.

The allowance for loan losses is maintained at a level that management believes will be appropriate to absorb probable incurred losses on existing loans based on an evaluation of the collectability of the loans and prior loan loss experience. The evaluations take into consideration such factors as changes in the nature and volume of the portfolio, overall portfolio quality, review of specific problem loans, and current economic conditions that may affect the borrower's ability to repay their loan. The allowance for loan losses is based on estimates, and ultimate losses may vary from the current estimates. These estimates are reviewed not less than quarterly and, as adjustments become necessary, they are reported in earnings in the periods in which they become known.

Based on information currently available, management believes that the allowance for loan losses is appropriate to absorb probable incurred losses in the portfolio. However, no assurance can be given that the Company may not sustain charge-offs which are in excess of the allowance in any given period.

Non-interest income. During the six months ended June 30, 2013 non-interest income increased by \$383 thousand to \$3.4 million from \$3.0 million during the first half of 2012. The largest component of this increase was an increase of \$484 thousand in gains on the sale of government guaranteed loans from \$473 thousand during the six months ended June 30, 2012 to \$957 thousand during the current six month period. Proceeds from loan sales increased from \$8.3 million during the first half of 2012 to \$13.8 million during the current six month period. During 2013 the Bank benefited from a strong secondary market for the sale of government guaranteed loans with premiums on sale averaging 12.3% of the loan sold as compared to 10.4% during the same period in 2012. In addition, loan production has met our expectations with loan sales increasing from \$7.5 million during the first half of 2012 to \$10.5 million during the second half of 2012 and to \$12.3 million during the six months ended June 30, 2013. Partially offsetting the increase in gains on sale of loans was a reduction in gains on sale of investment securities. During the first six months of 2012 we sold eighteen securities totaling \$12.3 million recognizing a gain on sale of \$211 thousand. No sales were made during the current six month period.

Service charges on deposit accounts increased by \$32 thousand primarily related to an increase in debit card interchange income. Loan servicing income increased by \$25 thousand. This is income we generate on servicing previously sold portions of government guaranteed loans. Income from this source will continue to grow as long as loans sold exceed loan principal payments in our serving portfolio.

The following table describes the components of non-interest income for the six-month periods ending June 30, 2013 and 2012, dollars in thousands:

| | For the Six Months | | Dollar Change | Percentage Change |
|-------------------------------------|--------------------|----------|---------------|-------------------|
| | Ended June 30 2013 | 2012 | | |
| Service charges on deposit accounts | \$ 1,818 | \$ 1,786 | \$ 32 | 1.8% |
| Gain on sale of loans | 957 | 473 | 484 | 102.3% |
| Earnings on life insurance policies | 173 | 172 | 1 | 0.6% |
| Loan servicing income | 117 | 92 | 25 | 27.2% |
| Customer service fees | 87 | 69 | 18 | 26.1% |
| Gain on sale of securities | | 211 | (211) | (100.0)% |
| Other | 246 | 212 | 34 | 16.0% |
| Total non-interest income | \$ 3,398 | \$ 3,015 | \$ 383 | 12.7% |

Non-interest expense. We continue to achieve savings in many categories of non-interest expense resulting in a reduction in non-interest expense of \$455 thousand from \$9.1 million during the six months ended June 30, 2012 to \$8.7 million during the current six month period. During June of 2012 we successfully outsourced the processing of our account statements and notices resulting in savings in salary expense, occupancy and equipment costs, postage and stationary costs. Other significant savings include a \$208 thousand increase in the deferral of loan origination costs reflecting an increase in loan production, an \$89 thousand reduction in FDIC insurance expense related to a decline in the rate charged to Plumas Bank by the FDIC and a \$79 thousand reduction in the provision for changes in valuation of OREO.

Salaries and employee benefits decreased by \$143 thousand related primarily to a decline in stock compensation expense and an increase in deferred loan origination costs. Stock compensation expense decreased by \$55 thousand from \$72 thousand during the first half of 2012 to \$19 thousand during the current period. During the first quarter of 2012 we had an adjustment to the estimated forfeiture rate resulting in an increase in stock compensation; no adjustment was required during 2013. The largest reduction in salary and benefits was related to an increase in deferred loan origination costs totaling \$208 thousand. We attribute this increase in deferred loan origination costs to an increase in lending activity. These items were partially offset by an increase in commission expense of \$126 thousand related to the increase in SBA loan sales. Salary expense increased by \$33 thousand as savings totaling \$134 thousand related to the outsourcing of statement processing was offset by an increase in loan production personnel and salary increases.

OREO represents real property taken by the Bank either through foreclosure or through a deed in lieu thereof from the borrower. When other real estate is acquired, any excess of the Bank's recorded investment in the loan balance and accrued interest income over the estimated fair market value of the property less costs to sell is charged against the allowance for loan losses. A valuation allowance for losses on other real estate is maintained to provide for temporary declines in value. The allowance is established through a provision for subsequent losses on other real estate which is included in other expenses. Subsequent gains or losses on sales or write-downs resulting from permanent impairment are recorded in other income or expenses as incurred. The \$414 thousand OREO provision during the first half of 2013, a \$79 thousand decline from 2012, resulted from declines in value of three properties. The \$493 thousand in OREO provision during the 2012 six month period was related to a decline in the value of eight properties.

Partially offsetting the reduction in expense described above were a \$110 thousand increase in outside services fees and a \$65 thousand increase in OREO expense. The increase in outside service costs was related to the outsourcing of our statement and notice processing and an increase in costs related to monitoring and maintaining our ATMs. During 2012 the Bank modernized its ATM network by purchasing new ATM machines which have the ability to accept currency and checks and provide an imaged receipt. While these ATMs provide a significant increase in functionality, they are also more expensive to operate and maintain.

OREO expense during the 2012 period benefited from \$66 thousand in rental income net of operating expenses on an apartment building acquired in July 2011. Both the rental income and the operating expenses are included under the category of OREO expense. This building was sold during the third quarter of 2012.

The following table describes the components of non-interest expense for the six-month periods ending June 30, 2013 and 2012, dollars in thousands:

| | For the Six Months Ended June 30 | | Dollar Change | Percentage Change |
|--------------------------------------------|-------------------------------------|-----------------|------------------|----------------------|
| | 2013 | 2012 | | |
| Salaries and employee benefits | \$ 4,301 | \$ 4,444 | \$ (143) | (3.2)% |
| Occupancy and equipment | 1,423 | 1,544 | (121) | (7.8)% |
| Outside service fees | 818 | 708 | 110 | 15.5% |
| Provision for changes in valuation of OREO | 414 | 493 | (79) | (16.0)% |
| Professional fees | 402 | 396 | 6 | 1.5% |
| FDIC insurance | 225 | 314 | (89) | (28.3)% |
| Telephone and data communication | 140 | 161 | (21) | (13.0)% |
| Business development | 132 | 127 | 5 | 3.9% |
| Advertising and shareholder relations | 123 | 126 | (3) | (2.4)% |
| Armored car and courier | 112 | 111 | 1 | 0.9% |
| OREO expense | 112 | 47 | 65 | 138.3% |
| Director compensation and retirement | 110 | 112 | (2) | (1.8)% |
| Loan and collection expenses | 95 | 110 | (15) | (13.6)% |
| Deposit premium amortization | 87 | 87 | | % |
| Insurance expense | 56 | 58 | (2) | (3.4)% |
| Stationery and supplies | 53 | 73 | (20) | (27.4)% |
| Postage | 26 | 91 | (65) | (71.4)% |
| Other | 47 | 129 | (82) | (63.6)% |
| Total non-interest expense | \$ 8,676 | \$ 9,131 | \$ (455) | (5.0)% |

Provision for income taxes. The Company recorded an income tax provision of \$906 thousand, or 37.5% of pre-tax income for the six months ended June 30, 2013. This compares to an income tax provision of \$519 thousand, or 37.7% of pre-tax income for the six months ended June 30, 2012. The percentages for 2013 and 2012 differ from the statutory rate as tax exempt income such as earnings on Bank owned life insurance and municipal loan and investment income decrease the tax provision.

Deferred tax assets and liabilities are recognized for the tax consequences of temporary differences between the reported amount of assets and liabilities and their tax bases. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The determination of the amount of deferred income tax assets which are more likely than not to be realized is primarily dependent on projections of future earnings, which are subject to uncertainty and estimates that may change given economic conditions and other factors. The realization of deferred income tax assets is assessed and a valuation allowance is recorded if it is more likely than not that all or a portion of the deferred tax asset will not be realized. More likely than not is defined as greater than a 50% chance. All available evidence, both positive and negative is considered to determine whether, based on the weight of that evidence, a valuation allowance is needed. Based upon the analysis of available evidence, management has determined that it is more likely than not that all deferred income tax assets as of June 30, 2013 and December 31, 2012 will be fully realized and therefore no valuation allowance was recorded. On the consolidated balance sheet, net deferred tax assets are included in accrued interest receivable and other assets.

RESULTS OF OPERATIONS FOR THE THREE MONTHS ENDED JUNE 30, 2013

Net Income. The Company recorded net income of \$891 thousand for the three months ended June 30, 2013, up \$258 thousand from net income of \$633 thousand during the three months ended June 30, 2012. The components of this increase were a \$178 thousand increase in net interest income, a \$109 thousand increase in non-interest income and a \$245 thousand decline in non-interest expense. These items were partially offset by a \$100 thousand increase in the provision for loan losses and a \$174 thousand increase in the provision for income taxes.

Net income allocable to common shareholders increased from \$462 thousand or \$0.10 per diluted share during the three months ended June 30, 2012 to income of \$1.3 million or \$0.27 per diluted share during the current quarter. Income allocable to common shareholders is calculated by subtracting dividends and discount amortized on preferred stock from net income. In addition, during the current period income allocable to common shareholders benefited from a \$530 thousand discount on redemption of preferred stock.

The following is a detail discussion of each component of the change in net income.

Net interest income before provision for loan losses. Net interest income, on a nontax-equivalent basis, for the three months ended June 30, 2013 was \$4.5 million, an increase of \$178 thousand from the \$4.3 million earned during the same period in 2012. The largest components of the increase in net interest income were an increase in average balance of loans and investment securities and a decline in the average balance and rate paid on time deposits. These items were partially offset by a decline in yield on loans and the issuance of a \$7.5 million subordinated debenture. Net interest margin for the three months ended June 30, 2013 decreased 16 basis points, or 4%, to 4.14%, down from 4.30% during the second quarter of 2012.

Interest income increased by \$255 thousand or 6%, to \$4.9 million for the three months ended June 30, 2013 primarily as a result of an increase in the average balance on loans and investment securities. Interest and fees on loans increased \$193 thousand to \$4.6 million for the three months ended June 30, 2013 as compared to \$4.4 million during the second quarter of 2012. The Company's average loan balances were \$320.2 million for the three months ended June 30, 2013, up \$20.7 million, or 7%, from \$299.5 million for the same period in 2012. The Company is focused on growing loan balances through a balanced and diversified approach. The increase in loan balances during the twelve month period ended June 30, 2013 relates to growth in the Company's automobile and commercial real estate loan portfolios. Construction and land development loans declined during this same period by \$8.6 million from \$20.7 million at June 30, 2012 to \$12.1 million at June 30, 2013. The average rate earned on the Company's loan balances decreased by 15 basis points to 5.74% during the second quarter of 2013 compared to 5.89% during the same quarter in 2012. The decrease in loan yield reflects increased rate competition in the Company's service area. Interest income on investment securities increased by \$59 thousand related to an increase in average balance of \$13.5 million, from \$65.9 million for the three months ended June 30, 2012 to \$79.4 million during the current period and to a lesser extent an increase in yield from 1.29% to 1.36%. Interest income on other interest-earning assets, which totaled \$25 thousand in 2013 and \$22 thousand in 2012, primarily relates to interest on cash balances held at the Federal Reserve.

Interest expense on deposits decreased by \$72 thousand, or 32%, to \$153 thousand for the three months ended June 30, 2013, down from \$225 thousand for the same period in 2012. This decrease primarily relates to decreases in the average balance and rate paid on time deposits. Interest on time deposits declined by \$70 thousand. Average time deposits declined by \$10.5 million from \$77.4 million during the three months ended June 30, 2012 to \$66.9 million during the current quarter. We attribute much of the reduction in time to the unusually low interest rate environment as we have seen a movement out of time into more liquid deposit types. The average rate paid on time deposits decreased from 0.74% during the three months ended June 30, 2012 to 0.43% during the current three month period. This decrease primarily relates to a decline in market rates paid in the Company's service area and the maturity of higher rate deposits.

Interest expense on other interest-bearing liabilities increased by \$149 thousand from \$111 thousand during the three months ending June 30, 2012 to \$260 thousand during the current quarter. This increase was mostly related to \$160 thousand in interest expense related to a \$7.5 million subordinated debenture which was issued on April 15, 2013 to help fund the repurchase of preferred stock. The subordinated debt bears an interest rate of 7.5% per annum, has a term of 8 years with no prepayment allowed during the first two years and was made in conjunction with an eight-year warrant (the Lender Warrant) to purchase up to 300,000 shares of the Bancorp's common stock, no par value at an exercise price, subject to anti-dilution adjustments, of \$5.25 per share. The effective yield on the debenture was 10.5% related to amortization of a \$75,000 commitment fee and a discount recorded on issuance of \$318,000.

Interest expense on junior subordinated debentures totaled \$76 thousand; a decrease of \$17 thousand from the second quarter of 2012. Interest expense on junior subordinated debentures fluctuates with changes in the 3-month London Interbank Offered Rate (LIBOR) rate. In addition, as a result of deferring our interest payments under the debentures during the 2012 period we were required to pay interest on the deferred interest payments. This had the effect of increasing interest expense and effective yield on the debentures.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following table presents for the three-month periods indicated the distribution of consolidated average assets, liabilities and shareholders equity. It also presents the amounts of interest income from interest earning assets and the resultant annualized yields expressed in both dollars and annualized yield percentages, as well as, the amounts of interest expense on interest bearing liabilities and the resultant cost expressed in both dollars and annualized rate percentages. Average balances are based on daily averages. Nonaccrual loans are included in the calculation of average loans while nonaccrued interest thereon is excluded from the computation of yields earned:

| | For the Three Months Ended June 30, 2013 | | | For the Three Months Ended June 30, 2012 | | |
|---------------------------------------------|------------------------------------------|-------------------------------|----------------|------------------------------------------|-------------------------------|----------------|
| | Average Balance (in thousands) | Interest (in thousands) | Yield/ Rate | Average Balance (in thousands) | Interest (in thousands) | Yield/ Rate |
| Interest-earning assets: | | | | | | |
| Loans (1) (2) (3) | \$ 320,249 | \$ 4,580 | 5.74% | \$ 299,554 | \$ 4,387 | 5.89% |
| Investment securities (1) | 79,394 | 270 | 1.36% | 65,928 | 211 | 1.29% |
| Other | 33,020 | 25 | 0.30% | 35,364 | 22 | 0.25% |
| Total interest-earning assets | 432,663 | 4,875 | 4.52% | 400,846 | 4,620 | 4.64% |
| Cash and due from banks | 14,109 | | | 13,102 | | |
| Other assets | 36,850 | | | 40,853 | | |
| Total assets | \$ 483,622 | | | \$ 454,801 | | |
| Interest-bearing liabilities: | | | | | | |
| NOW deposits | \$ 83,974 | 24 | 0.11% | \$ 84,501 | 28 | 0.13% |
| Money market deposits | 47,669 | 20 | 0.17% | 41,929 | 23 | 0.22% |
| Savings deposits | 81,206 | 37 | 0.18% | 67,655 | 32 | 0.19% |
| Time deposits | 66,913 | 72 | 0.43% | 77,427 | 142 | 0.74% |
| Total deposits | 279,762 | 153 | 0.22% | 271,512 | 225 | 0.33% |
| Other interest-bearing liabilities | 6,049 | 24 | 1.59% | 5,757 | 18 | 1.26% |
| Subordinated debentures | 6,124 | 160 | 10.48% | | | % |
| Junior subordinated debentures | 10,310 | 76 | 2.96% | 10,310 | 93 | 3.63% |
| Total interest-bearing liabilities | 302,245 | 413 | 0.55% | 287,579 | 336 | 0.47% |
| Non-interest bearing deposits | 138,394 | | | 122,010 | | |
| Other liabilities | 5,728 | | | 4,610 | | |
| Shareholders equity | 37,255 | | | 40,602 | | |
| Total liabilities & equity | \$ 483,622 | | | \$ 454,801 | | |
| Cost of funding interest-earning assets (4) | | | 0.38% | | | 0.34% |
| Net interest income and margin (5) | | \$ 4,462 | 4.14% | | \$ 4,284 | 4.30% |

(1) Not computed on a tax-equivalent basis.

(2) Average nonaccrual loan balances of \$11.0 million for 2013 and \$14.9 million for 2012 are included in average loan balances for computational purposes.

(3) Net loan (costs) fees included in loan interest income for the three-month periods ended June 30, 2013 and 2012 were \$(78,000) and \$13,000, respectively.

(4) Total annualized interest expense divided by the average balance of total earning assets.

(5) Annualized net interest income divided by the average balance of total earning assets.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following table sets forth changes in interest income and interest expense for the three-month periods indicated and the amount of change attributable to variances in volume, rates and the combination of volume and rates based on the relative changes of volume and rates:

| | 2013 over 2012 change in net interest income for the three months ended June 30 (in thousands) | | | |
|--------------------------------------|------------------------------------------------------------------------------------------------------|----------------|-----------------|---------------|
| | Volume (1) | Rate (2) | Mix (3) | Total |
| Interest-earning assets: | | | | |
| Loans | \$ 304 | \$ (115) | \$ 4 | \$ 193 |
| Investment securities | 43 | 12 | 4 | 59 |
| Interest bearing deposits | (2) | 5 | | 3 |
| Total interest income | 345 | (98) | 8 | 255 |
| Interest-bearing liabilities: | | | | |
| NOW deposits | | (4) | | (4) |
| Money market deposits | 3 | (5) | (1) | (3) |
| Savings deposits | 6 | (1) | | 5 |
| Time deposits | (19) | (59) | 8 | (70) |
| Other | 1 | 5 | | 6 |
| Subordinated debentures | | | 160 | 160 |
| Junior subordinated debentures | | (16) | (1) | (17) |
| Total interest expense | (9) | (80) | 166 | 77 |
| Net interest income | \$ 354 | \$ (18) | \$ (158) | \$ 178 |

(1) The volume change in net interest income represents the change in average balance divided by the previous year's rate.

(2) The rate change in net interest income represents the change in rate divided by the previous year's average balance.

(3) The mix change in net interest income represents the change in average balance multiplied by the change in rate.

Provision for loan losses. The Company recorded a \$400 thousand provision for loan losses for the three months ended June 30, 2013 compared to the \$300 thousand provision for loan losses for the three months ended June 30, 2012.

The allowance for loan losses is maintained at a level that management believes will be appropriate to absorb probable incurred losses on existing loans based on an evaluation of the collectability of the loans and prior loan loss experience. The evaluations take into consideration such factors as changes in the nature and volume of the portfolio, overall portfolio quality, review of specific problem loans, and current economic conditions that may affect the borrower's ability to repay their loan. The allowance for loan losses is based on estimates, and ultimate losses may vary from the current estimates. These estimates are reviewed not less than quarterly and, as adjustments become necessary, they are reported in earnings in the periods in which they become known.

Based on information currently available, management believes that the allowance for loan losses is appropriate to absorb probable incurred losses in the portfolio. However, no assurance can be given that the Company may not sustain charge-offs which are in excess of the allowance in any given period. See "Analysis of Asset Quality and Allowance for Loan Losses" for further discussion of loan quality trends and the provision for loan losses.

Non-interest income. During the three months ended June 30, 2013 non-interest income increased by \$109 thousand to \$1.7 million from \$1.6 million during the three months ended June 30, 2012. The largest component of this increase was an increase of \$198 thousand in gains on the sale of government guaranteed loans from \$238 thousand during the three months ended June 30, 2012 to \$436 thousand during the current three month period. During 2013 the Bank benefited from a strong secondary market for the sale of government guaranteed loans as well as an increase in the volume of loans sold. Partially offsetting the increase in gains on sale of loans was a reduction in gains on sale of investment securities. During the second quarter of 2012 we sold fifteen securities totaling \$7.8 million recognizing a gain on sale of \$161 thousand. No sales were made during the current quarter.

Additional sources of the increase in non-interest income include a \$29 thousand increase in service charges on deposit accounts related to an increase in debit card interchange income and increases of \$12 thousand in loan servicing income, \$9 thousand in customer service fees and \$27 thousand in other.

The following table describes the components of non-interest income for the three-month periods ending June 30, 2013 and 2012, dollars in thousands:

| | For the Three Months Ended June 30 | | Dollar Change | Percentage Change |
|-------------------------------------|---------------------------------------|--------------|------------------|----------------------|
| | 2013 | 2012 | | |
| Service charges on deposit accounts | \$ 943 | \$ 914 | \$ 29 | 3.2% |
| Gain on sale of loans | 436 | 238 | 198 | 83.2% |
| Earnings on life insurance policies | 81 | 86 | (5) | (5.8)% |
| Loan servicing income | 65 | 53 | 12 | 22.6% |
| Customer service fees | 44 | 35 | 9 | 25.7% |
| Gain on sale of securities | | 161 | (161) | (100.0)% |
| Other | 128 | 101 | 27 | 26.7% |
| Total non-interest income | \$ 1,697 | \$ 1,588 | \$ 109 | 6.9% |

Non-interest expenses. Non-interest expense totaled \$4.3 million during the three months ended June 30, 2013 a decline of \$245 thousand from \$4.5 million during the same period in 2012. Reductions in expense included \$44 thousand in salary and benefit expense, \$120 thousand in occupancy and equipment expense, \$60 thousand in FDIC insurance and \$111 thousand in other miscellaneous categories of noninterest expense. These cost savings were partially offset by increases of \$36 thousand in professional fees, \$35 thousand in OREO expense and \$19 thousand in outside service fees.

Salaries and employee benefits decreased by \$44 thousand mostly related to an increase in deferred loan origination costs partially offset by increases in salary expense and commissions. Deferred loan origination costs increased by \$108 thousand which we attribute to an increase in lending activity. Commission expense increased by \$46 thousand related to the increase in SBA loan sales. Salary expense increased by \$37 thousand as savings totaling \$75 thousand related to the outsourcing of statement processing was offset by an increase in loan production personnel and salary increases.

Occupancy and equipment costs benefited from the outsourcing of statement processing as well as a reduction in equipment expense and maintenance items. Concurrent with the outsourcing of statement processing we were able to consolidate our information technology, ebanking and customer resource departments into our main administration building. Formerly these departments were housed in a separate building. This has resulted in significant savings related to a reduction in building maintenance, equipment maintenance and utility costs. Other reductions in property and equipment expense included nonrecurring savings related to overpayments in property tax and equipment maintenance totaling \$35 thousand during the quarter.

Partially offsetting the reduction in expense described above were increases of \$36 thousand in professional fees, \$35 thousand in OREO expense and \$19 thousand in outside service fees. The increase in professional fees is mostly legal expense related to the repurchase of 7,000 shares of preferred stock from the U.S. Treasury and the issuance of the \$7.5 million in subordinated debt. OREO expense during the 2012 period benefited from \$38 thousand in rental income net of operating expenses on an apartment building acquired in July 2011. Both the rental income and the operating expenses are included under the category of OREO expense. This building was sold during the third quarter of 2012. The increase in outside sourcing costs relates to the outsourcing of our statement and notice processing operations in June of 2012.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following table describes the components of non-interest expense for the three-month periods ending June 30, 2013 and 2012, dollars in thousands:

| | For the Three Months Ended June 30, | | Dollar Change | Percentage Change |
|---------------------------------------------|----------------------------------------|-----------------|------------------|----------------------|
| | 2013 | 2012 | | |
| Salaries and employee benefits | \$ 2,082 | \$ 2,126 | \$ (44) | (2.1)% |
| Occupancy and equipment | 666 | 786 | (120) | (15.3)% |
| Outside Service fees | 408 | 389 | 19 | 4.9% |
| Provision from changes in valuation of OREO | 300 | 306 | (6) | (2.0)% |
| Professional fees | 205 | 169 | 36 | 21.3% |
| FDIC insurance and assessments | 92 | 152 | (60) | (39.5)% |
| Telephone and data communication | 72 | 77 | (5) | (6.5)% |
| Business development | 69 | 73 | (4) | (5.5)% |
| OREO expense | 64 | 29 | 35 | 120.7% |
| Advertising and shareholder relations | 62 | 65 | (3) | (4.6)% |
| Armored car and courier | 57 | 55 | 2 | 3.6% |
| Director compensation and retirement | 55 | 58 | (3) | (5.2)% |
| Loan and collection expenses | 44 | 48 | (4) | (8.3)% |
| Deposit premium amortization | 43 | 44 | (1) | (2.3)% |
| Insurance Expense | 29 | 30 | (1) | (3.3)% |
| Stationery and supplies | 25 | 32 | (7) | (21.9)% |
| Postage | 13 | 31 | (18) | (58.1)% |
| Other | 15 | 76 | (61) | (80.3)% |
| Total non-interest expense | \$ 4,301 | \$ 4,546 | \$ (245) | (5.4)% |

Provision for income taxes. The Company recorded income tax expense of \$567 thousand, or 38.9% of pre-tax income for the three months ended June 30, 2013. This compares to income tax expense of \$393 thousand, or 38.3% of pre-tax income for the three months ended June 30, 2012. The percentages for 2013 and 2012 differ from the statutory rate as tax exempt income such as earnings on Bank owned life insurance and municipal loan and investment income decrease taxable income.

FINANCIAL CONDITION

Loan Portfolio. The Company continues to manage the mix of its loan portfolio consistent with its identity as a community bank serving the financing needs of all sectors of the area it serves. Although the Company offers a broad array of financing options, it continues to concentrate its focus on small to medium sized commercial businesses. These commercial loans offer diversification as to industries and types of businesses, thus limiting material exposure in any industry concentrations. The Company offers both fixed and floating rate loans and obtains collateral in the form of real property, business assets and deposit accounts, but looks to business and personal cash flows as its primary source of repayment.

The Company's largest lending categories are commercial real estate loans, equity lines of credit, agricultural loans and residential real estate loans. These categories accounted for approximately 44.8%, 11.6%, 11.5% and 10.1%, respectively of the Company's total loan portfolio at June 30, 2013, and approximately 44.3%, 11.7%, 11.1% and 11.0%, respectively of the Company's total loan portfolio at December 31, 2012. Construction and land development loans decreased slightly representing 3.8% and 5.0% of the loan portfolio as of June 30, 2013 and December 31, 2012, respectively. The construction and land development portfolio component has been identified by Management as a higher-risk loan category. The quality of the construction and land development category is highly dependent on property values both in terms of the likelihood of repayment once the property is transacted by the current owner as well as the level of collateral the Company has securing the loan in the event of default. Loans in this category are characterized by the speculative nature of commercial and residential development properties and can include property in various stages of development from raw land to finished lots. The decline in these loans as a percentage of the Company's loan portfolio reflects management's continued efforts, which began in 2009 to reduce its exposure to construction and land development loans due to the severe valuation decrease in the real estate market. At the beginning of 2009 construction and land development loans totaled \$73.8 million representing 20.2% of the Company's loan portfolio as compared to \$12.1 million at June 30, 2013.

The Company's real estate related loans, including real estate mortgage loans, real estate construction loans, consumer equity lines of credit, and agricultural loans secured by real estate comprised 77% and 78% of the total loan portfolio at June 30, 2013 and December 31, 2012, respectively. Moreover, the business activities of the Company currently are focused in the California counties of Plumas, Nevada, Placer, Lassen, Modoc, Shasta, Sierra and in Washoe County in Northern Nevada. Consequently, the results of operations and financial condition of the Company are dependent upon the general trends in these economies and, in particular, the residential and commercial real estate markets. In addition, the concentration of the Company's operations in these areas of Northeastern California and Northwestern Nevada exposes it to greater risk than other banking companies with a wider geographic base in the event of catastrophes, such as earthquakes, fires and floods in these regions.

The rates of interest charged on variable rate loans are set at specific increments in relation to the Company's lending rate or other indexes such as the published prime interest rate or U.S. Treasury rates and vary with changes in these indexes. At June 30, 2013 and December 31, 2012, approximately 72% and 73%, respectively of the Company's loan portfolio was comprised of variable rate loans. While real estate mortgage, commercial and consumer lending remain the foundation of the Company's historical loan mix, some changes in the mix have occurred due to the changing economic environment and the resulting change in demand for certain loan types. In addition, the Company remains committed to the agricultural industry in Northeastern California and will continue to pursue high quality agricultural loans. Agricultural loans include both commercial and commercial real estate loans. The Company's agricultural loan balances totaled \$37 million at June 30, 2013 and \$35 million at December 31, 2012.

Analysis of Asset Quality and Allowance for Loan Losses. The Company attempts to minimize credit risk through its underwriting and credit review policies. The Company's credit review process includes internally prepared credit reviews as well as contracting with an outside firm to conduct periodic credit reviews. The Company's management and lending officers evaluate the loss exposure of classified and impaired loans on a quarterly basis, or more frequently as loan conditions change. The Management Asset Resolution Committee (MARC) reviews the asset quality of criticized loans on a monthly basis and reports the findings to the full Board of Directors. The Board's Loan Committee reviews the asset quality of new loans on a monthly basis and reports the findings to the full Board of Directors. In management's opinion, this loan review system helps facilitate the early identification of potential criticized loans.

The Company, through the creation of MARC in 2009 developed and implemented an action plan to significantly reduce nonperforming loans. In the start of 2009 non-performing loans totaled \$26.7 million compared to \$7.6 million as of June 30, 2013. MARC consists of members of executive and credit administration management teams, and the activities of the committee are governed by a formal written charter. The MARC meets at least monthly and reports to the Board of Directors.

More specifically, a formal plan to effect repayment and/or disposition of every significant nonperforming loan relationship is developed and documented for review and on-going oversight by the MARC. Some of the strategies used include but are not limited to: 1) obtaining additional collateral, 2) obtaining additional investor cash infusion, 3) sale of the promissory note to an outside party, 4) proceeding with foreclosure on the underlying collateral, and 5) legal action against borrower/guarantors to encourage settlement of debt and/or collect any deficiency balance owed. Each step includes a benchmark timeline to track progress.

MARC also provides guidance for the maintenance and timely disposition of OREO properties; including developing financing and marketing programs to incent individuals to purchase OREO.

The allowance for loan losses is established through charges to earnings in the form of the provision for loan losses. Loan losses are charged to and recoveries are credited to the allowance for loan losses. The allowance for loan losses is maintained at a level deemed appropriate by management to provide for probable incurred loan losses in the loan portfolio. The adequacy of the allowance for loan losses is based upon management's continuing assessment of various factors affecting the collectability of loans; including current economic conditions, maturity of the portfolio, size of the portfolio, industry concentrations, borrower credit history, collateral, the existing allowance for loan losses, independent credit reviews, current charges and recoveries to the allowance for loan losses and the overall quality of the portfolio as determined by management, regulatory agencies, and independent credit review consultants retained by the Company. There is no precise method of predicting specific losses or amounts which may ultimately be charged off on particular segments of the loan portfolio. The collectability of a loan is subjective to some degree, but must relate to the borrower's financial condition, cash flow, quality of the borrower's management expertise, collateral and guarantees, and state of the local economy.

Formula allocations are calculated by applying loss factors to outstanding loans with similar characteristics. Loss factors are based on the Company's historical loss experience as adjusted for changes in the business cycle and may be adjusted for significant factors that, in management's judgment, affect the collectability of the portfolio as of the evaluation date. Effective for the third quarter of 2012, the Company modified its method of estimating the allowance for loan losses for non-impaired loans. This modification incorporated historical losses from the beginning of the latest business cycle. Previously we utilized historical loss experience based on a rolling eight quarters ending with the most recently completed calendar quarter. This modification had the effect of increasing the required allowance by approximately \$250,000 for 2012 related to the expanded historical loss period. The Company believes that, given the recent trend in historical losses, it was prudent to increase the period examined and that a full business cycle was the appropriate period.

The discretionary allocation is based upon management's evaluation of various loan segment conditions that are not directly measured in the determination of the formula and specific allowances. The conditions may include, but are not limited to, general economic and business conditions affecting the key lending areas of the Company, credit quality trends, collateral values, loan volumes and concentrations, and other business conditions.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The following table provides certain information for the six-month periods indicated with respect to the Company's allowance for loan losses as well as charge-off and recovery activity, in thousands:

| | For the Six Months Ended June 30, | |
|--------------------------------------------------------------------------------------|--------------------------------------|----------|
| | 2013 | 2012 |
| Balance at January 1, | \$ 5,686 | \$ 6,908 |
| Charge-offs: | | |
| Commercial and agricultural | (353) | (984) |
| Real estate mortgage | (374) | (593) |
| Real estate construction | (735) | (98) |
| Auto and other | (147) | (117) |
| Total charge-offs | (1,609) | (1,792) |
| Recoveries: | | |
| Commercial and agricultural | 28 | 45 |
| Real estate mortgage | 12 | 11 |
| Real estate construction | | 54 |
| Auto and other | 46 | 57 |
| Total recoveries | 86 | 167 |
| Net charge-offs | (1,523) | (1,625) |
| Provision for loan losses | 1,100 | 900 |
| Balance at June 30, | \$ 5,263 | \$ 6,183 |
| Annualized net charge-offs during the three-month period to average loans | 0.97% | 1.10% |
| Allowance for loan losses to total loans | 1.63% | 2.02% |
| Allowance related to loans collectively evaluated for impairment to unimpaired loans | 1.49% | 1.54% |
| Allowance related to loans individually evaluated for impairment to impaired loans | 5.78% | 8.64% |

The following table provides a breakdown of the allowance for loan losses at June 30, 2013 and 2012:

| | Balance at End of Period 2013 | Percent of Loans in Each Category 2013 | Balance at End of Period 2012 | Percent of Loans in Each Category 2012 |
|----------------------------------------------|----------------------------------------|----------------------------------------------------|----------------------------------------|----------------------------------------------------|
| Commercial and agricultural | \$ 903 | 20.8% | \$ 1,163 | 23.2% |
| Real estate mortgage (includes equity lines) | 2,963 | 66.4% | 2,580 | 64.6% |
| Real estate construction | 886 | 3.8% | 2,143 | 6.7% |
| Auto and other | 511 | 9.0% | 297 | 5.5% |
| Total | \$ 5,263 | 100% | \$ 6,183 | 100% |

The allowance for loan losses totaled \$5.3 million at June 30, 2013 and \$5.7 million at December 31, 2012. Specific reserves related to impaired loans decreased from \$1.2 million at December 31, 2012 to \$0.7 million at June 30, 2013. At least quarterly the Company evaluates each specific reserve and if it determines that the loss represented by the specific reserve is uncollectable it reverses the specific reserve and takes a

Edgar Filing: PLUMAS BANCORP - Form 10-Q

partial charge-off in its place. General reserves increased by \$126 thousand to \$4.6 million at June 30, 2013 as compared to \$4.5 million at December 31, 2012. Related to the decrease in specific reserves, the allowance for loan losses as a percentage of total loans decreased from 1.80% at December 31, 2012 to 1.63% at June 30, 2013. The percentage of general reserves to unimpaired loans decreased slightly from 1.52% at December 31, 2012 to 1.49% at June 30, 2013.

The Company places loans 90 days or more past due on nonaccrual status unless the loan is well secured and in the process of collection. A loan is considered to be in the process of collection if, based on a probable specific event, it is expected that the loan will be repaid or brought current. Generally, this collection period would not exceed 90 days. When a loan is placed on nonaccrual status the Company's general policy is to reverse and charge against current income previously accrued but unpaid interest. Interest income on such loans is subsequently recognized only to the extent that cash is received and future collection of principal is deemed by management to be probable. Where the collectability of the principal or interest on a loan is considered to be doubtful by management, it is placed on nonaccrual status prior to becoming 90 days delinquent.

Impaired loans are measured based on the present value of the expected future cash flows discounted at the loan's effective interest rate or the fair value of the collateral if the loan is collateral dependent. The amount of impaired loans is not directly comparable to the amount of nonperforming loans disclosed later in this section. The primary difference between impaired loans and nonperforming loans is that impaired loan recognition considers not only loans 90 days or more past due, restructured loans and nonaccrual loans but also may include identified problem loans other than delinquent loans where it is considered probable that we will not collect all amounts due to us (including both principal and interest) in accordance with the contractual terms of the loan agreement.

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the Company, for economic or legal reasons related to the debtor's financial difficulties, grants a concession to the debtor that it would not otherwise consider. Restructured workout loans typically present an elevated level of credit risk as the borrowers are not able to perform according to the original contractual terms. Loans that are reported as TDRs are considered impaired and measured for impairment as described above.

Loans restructured and in compliance with modified terms totaled \$7.4 million and \$9.3 million at June 30, 2013 and December 31, 2012, respectively. For additional information related to restructured loans see Note 5 of the Company's Condensed Consolidated Financial Statements in this Quarterly Report on Form 10Q.

Nonperforming loans at June 30, 2013 were \$7.6 million, a decrease of \$6.1 million from the \$13.7 million balance at December 31, 2012. Of the \$7.6 million decrease in nonperforming loans \$3.0 million relates to one land development loan. During 2013 a \$0.7 million charge-off was recorded on this loan while the remaining balance of \$2.3 million was transferred to OREO. Nonaccrual loans decreased from \$13.7 million at December 31, 2012 to \$7.2 million at June 30, 2013. The reduction in nonaccrual loans mostly relates to loans transferred to OREO as detailed below and loan repayments including payments from the SBA related to \$2 million in guaranteed portions of loans on nonaccrual at December 31, 2013. Specific reserves on nonaccrual loans totaled \$573 thousand at June 30, 2013 and \$976 thousand at December 31, 2012, respectively. Performing loans past due thirty to eighty-nine days decreased by \$1.9 million from \$2.8 million at December 31, 2012 to \$0.9 million at June 30, 2013.

A substandard loan is not adequately protected by the current sound worth and paying capacity of the borrower or the value of the collateral pledged, if any. Total substandard loans decreased by \$8.7 million from \$18.6 million at December 31, 2012 to \$9.9 million at June 30, 2013. Loans classified as watch increased from \$6.7 million at December 31, 2012 to \$7.8 million at June 30, 2013. At June 30, 2013, \$4.1 million of performing loans were classified as substandard. Further deterioration in the credit quality of individual performing substandard loans or other adverse circumstances could result in the need to place these loans on nonperforming status.

At June 30, 2013 and December 31, 2012, the Company's recorded investment in impaired loans totaled \$11.0 million and \$18.8 million, respectively. The specific allowance for loan losses related to impaired loans totaled \$637 thousand and \$1.2 million at June 30, 2013 and December 31, 2012, respectively. Additionally, \$0.9 million has been charged off against the impaired loans at June 30, 2013 and \$3.0 million at December 31, 2012.

It is the policy of management to make additions to the allowance for loan losses so that it remains appropriate to absorb probable incurred losses in the loan portfolio. Management believes that the allowance at June 30, 2013 is appropriate. However, the determination of the amount of the allowance is judgmental and subject to economic conditions which cannot be predicted with certainty. Accordingly, the Company cannot predict whether charge-offs of loans in excess of the allowance may occur in future periods.

OREO represents real property taken by the Bank either through foreclosure or through a deed in lieu thereof from the borrower. Repossessed assets include vehicles and other commercial assets acquired under agreements with delinquent borrowers. Repossessed assets and OREO are originally carried at fair market value, less selling costs and subsequently adjusted for impairment, if any. OREO holdings represented thirty-five properties totaling \$6.7 million at June 30, 2013 and forty properties totaling \$5.3 million at December 31, 2012. Nonperforming assets as a percentage of total assets were 2.90% at June 30, 2013 and 3.98% at December 31, 2012.

The following table provides a summary of the change in the OREO balance for the six months ended June 30, 2013 and 2012:

| | Six Months Ended June 30, | |
|-----------------------------------------|---------------------------|----------|
| | 2013 | 2012 |
| | (in thousands) | |
| Beginning Balance | \$ 5,295 | \$ 8,623 |
| Additions | 2,756 | 200 |
| Dispositions | (971) | (600) |
| Provision from change in OREO valuation | (414) | (493) |
| Ending Balance | \$ 6,666 | \$ 7,730 |

The provision for OREO losses relates to a decrease in value of three REO properties based on recent appraisals. During the six months ended June 30, 2013, we sold eleven properties and added six properties to our OREO portfolio of which one property carried a value of \$2.3 million. During the six months ended June 30, 2012, we sold one property and a portion of another property and added two lots and one single family residence to our OREO portfolio.

Investment Portfolio and Federal Funds Sold. Total investment securities decreased by \$0.3 million from \$81.0 million as of December 31, 2012 to \$80.7 million as of June 30, 2013.

The investment portfolio at June 30, 2013 and December 31, 2012 was invested entirely in U.S. Government-sponsored agencies. There were no Federal funds sold at June 30, 2013 and December 31, 2012; however, the Bank maintained interest earning balances at the Federal Reserve Bank (FRB) totaling \$32.7 million at June 30, 2013 and \$24.5 million at December 31, 2012, respectively. These balances currently earn 25 basis points.

The Company classifies its investment securities as available-for-sale or held-to-maturity. Currently all securities are classified as available-for-sale. Securities classified as available-for-sale may be sold to implement the Company's asset/liability management strategies and in response to changes in interest rates, prepayment rates and similar factors.

Gross unrealized losses on investment securities at June 30, 2013 were \$1.5 million. Management believes the unrealized losses primarily relate to changes in interest rates and other market conditions rather than deterioration in credit quality.

Deposits. Total deposits were \$432.3 million as of June 30, 2013, up \$20.7 million from the December 31, 2012 balance of \$411.6 million. Non-interest bearing demand deposits increased by \$1.6 million, interest bearing transaction accounts (NOW) increased by \$3.2 million, savings accounts increased by \$14.6 million and money market accounts increased by \$5.6 million. Time deposits declined by \$4.3 million. We attribute much of the reduction in time to the unusually low interest rate environment as we have seen a movement out of time into more liquid deposit types.

The Company continues to manage the mix of its deposits consistent with its identity as a community bank serving the financial needs of its customers. The deposit mix changed slightly from December 31, 2012. Non-interest bearing demand deposits were 34% of total deposits at June 30, 2013 and 35% of total deposits at December 31, 2012. Interest bearing transaction accounts were 20% of total deposits at June 30, 2013 and at December 31, 2012. Money market and savings deposits totaled 31% of total deposits at June 30, 2013 and 28% at December 31, 2012. Time deposits were 15% of total deposits at June 30, 2013 and 17% of total deposits at December 31, 2012.

Deposits represent the Bank's primary source of funds. Deposits are primarily core deposits in that they are demand, savings and time deposits generated from local businesses and individuals. These sources are considered to be relatively stable, long-term relationships thereby enhancing steady growth of the deposit base without major fluctuations in overall deposit balances. The Company experiences, to a small degree, some seasonality with the slower growth period between November through April, and the higher growth period from May through October. In order to assist in meeting any funding demands, the Company maintains a secured borrowing arrangement with the Federal Home Loan Bank of San Francisco. There were no brokered deposits at June 30, 2013 or December 31, 2012.

Short-term Borrowing Arrangements. The Company is a member of the FHLB and can borrow up to \$97,500,000 from the FHLB secured by commercial and residential mortgage loans with carrying values totaling \$184,240,000 at June 30, 2013. The Company is required to hold FHLB stock as a condition of membership. At June 30, 2013, the Company held \$2,226,000 of FHLB stock which is recorded as a component of other assets. At this level of stock holdings, the Company can borrow up to \$47,355,000. There were no borrowings outstanding as of June 30, 2013. To borrow the \$97,500,000 in available credit, the Company would need to purchase \$2,357,000 in additional FHLB stock. The Company also has an unsecured \$6 million Federal Funds borrowing line with one of its correspondent banks.

Repurchase Agreements. In 2011 Plumas Bank introduced a new product for their larger business customers which use repurchase agreements as an alternative to interest-bearing deposits. The balance in this product at June 30, 2013 was \$5.4 million a decrease of \$2.0 million from the December 31, 2012 balance of \$7.4 million. Interest paid on this product is similar to that which is paid on the Bank's premium money market account; however, these are not deposits and are not FDIC insured.

Subordinated Debentures. On April 15, 2013 the Bancorp issued a \$7.5 million subordinated debt to an unrelated third-party (the Subordinated Debenture) pursuant to a subordinated debenture purchase agreement, subordinated debenture note, and stock purchase warrant with Lender. The subordinated debt agreement provides that in the event of default with respect to the subordinated debt, the Bancorp will be subject to certain restrictions on the payment of dividends and distributions to shareholders, repurchase or redemption of the Bancorp's securities and payment on certain debts or guarantees. The subordinated debenture agreement also provides that in the event of default, Lender will have the right to appoint a director to the Bancorp's board of directors and/or the Plumas Bank board in certain limited circumstances.

The subordinated debt bears an interest rate of 7.5% per annum, has a term of 8 years with no prepayment allowed during the first two years and was made in conjunction with an eight-year warrant (the Lender Warrant) to purchase up to 300,000 shares of the Bancorp's common stock, no par value at an exercise price, subject to anti-dilution adjustments, of \$5.25 per share. Under current capital guidelines the subordinated debt qualifies as Tier 2 capital subject to a 20% haircut per year beginning in year four.

The Company allocated the proceeds received on April 15, 2013 between the subordinated debt and the Lender Warrant based on the estimated relative fair value of each. The fair value of the Warrant was estimated based on a Black-Scholes-Merton model and totaled \$318,000. The discount recorded on the subordinated noted will be amortized by the level-yield method over 2 years.

Capital Resources

Shareholders' equity decreased by \$9.5 million from \$41.9 million at December 31, 2012 to \$32.4 million at June 30, 2013 mostly related to the repurchase of 8,566 shares of preferred stock. There were 3,383 shares of preferred stock outstanding as of June 30, 2013 with an aggregate liquidation value of \$3.4 million. This compares to 11,949 shares outstanding at December 31, 2012 with an aggregate liquidation value of \$13.7 million.

On January 30, 2009 the Bancorp entered into a Letter Agreement (the Purchase Agreement) with the United States Department of the Treasury (Treasury), pursuant to which the Bancorp issued and sold (i) 11,949 shares of the Bancorp's Fixed Rate Cumulative Perpetual Preferred Stock, Series A (the Series A Preferred Stock) and (ii) a warrant (the Warrant) to purchase 237,712 shares of the Bancorp's common stock, no par value (the Common Stock), for an aggregate purchase price of \$11,949,000 in cash.

On April 11, 2013, the Treasury announced its intent to sell its investment in the Bancorp's Series A Preferred Stock along with similar investments the Treasury had made in 7 other financial institutions, principally to qualified institutional buyers. Using a modified Dutch auction methodology that establishes a market price by allowing investors to submit bids at specified increments during the period of April 15, 2013 through April 18, 2013, the U.S. Treasury auctioned all of the Bancorp's 11,949 Series A Preferred Stock. The Bancorp sought and obtained regulatory permission to participate in the auction. The Bancorp successfully bid to repurchase 7,000 shares of the 11,949 outstanding shares. This repurchase resulted in a discount of \$530 thousand or approximately 7% on the face value of the Series A Preferred Stock plus related outstanding dividends. The remaining 4,949 shares were purchased at auction by private investors. On June 27, 2013 the Bancorp repurchased 1,566 shares of the Series A Preferred Stock at \$1,000 per share from an unrelated group of investors, leaving 3,383 shares outstanding as of June 30, 2013. On May 22, 2013 the Bancorp repurchased the Warrant from the Treasury at a cost of \$234,500.

Funds for the repurchase of the Series A Preferred Stock and the Warrant were provided through a combination of a \$4.5 million dividend from the Bancorp's subsidiary, Plumas Bank, and the issuance of the Subordinated Debenture.

It is the policy of the Company to periodically distribute excess retained earnings to the shareholders through the payment of cash dividends. Such dividends help promote shareholder value and capital adequacy by enhancing the marketability of the Company's stock. All authority to provide a return to the shareholders in the form of a cash or stock dividend or split rests with the Board of Directors (the Board). The Board will periodically, but on no regular schedule, reviews the appropriateness of a cash dividend payment. Banking regulations limit the amount of dividends that may be paid without prior approval of regulatory agencies. No common cash dividends were paid during the last four years and none are anticipated to be paid in 2013. The Company is subject to various restrictions on the payment of dividends.

During the second quarter of 2010, at the request of the FRB, Plumas Bancorp deferred its regularly scheduled quarterly interest payments on its outstanding junior subordinated debentures relating to its two trust preferred securities and suspended quarterly cash dividend payments on its Series A Preferred Stock. However, in March 2013 the FRB allowed Plumas Bancorp to pay all past due and current interest on its trust preferred securities. On May 15, 2013, having previously been released from its FRB written agreement, the Company paid all past and current dividends on the remaining 4,949 shares of Series A Preferred Stock.

Capital Standards. The Company uses a variety of measures to evaluate its capital adequacy, with risk-based capital ratios calculated separately for the Company and the Bank. Management reviews these capital measurements on a monthly basis and takes appropriate action to ensure that they are within established internal and external guidelines. The FDIC has promulgated risk-based capital guidelines for all state non-member banks such as the Bank. These guidelines establish a risk-adjusted ratio relating capital to different categories of assets and off-balance sheet exposures. There are two categories of capital under the guidelines: Tier 1 capital includes common shareholders' equity, and qualifying trust-preferred securities (including notes payable to unconsolidated special purpose entities that issue trust-preferred securities), less goodwill and certain other deductions, notably the unrealized net gains or losses (after tax adjustments) on available-for-sale investment securities carried at fair market value; Tier 2 capital can include qualifying subordinated debt and the allowance for loan losses, subject to certain limitations. The Series A Preferred Stock qualifies as Tier 1 capital and the Subordinated Debentures qualify as Tier 2 capital for the Company.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

As noted previously, the Company's junior subordinated debentures represent borrowings from its unconsolidated subsidiaries that have issued an aggregate \$10 million in trust-preferred securities. These trust-preferred securities currently qualify for inclusion as Tier 1 capital for regulatory purposes as they do not exceed 25% of total Tier 1 capital, but are classified as long-term debt in accordance with GAAP. On March 1, 2005, the Federal Reserve Board adopted a final rule that allows the continued inclusion of trust-preferred securities (and/or related subordinated debentures) in the Tier I capital of bank holding companies.

The following table presents the Company's and the Bank's capital ratios as of June 30, 2013 and December 31, 2012, in thousands:

| | June 30, 2013 | | December 31, 2012 | |
|----------------------------------------------------------------------------------------------|------------------|--------------|-------------------|--------------|
| | Amount | Ratio | Amount | Ratio |
| <u>Tier 1 Leverage Ratio</u> | | | | |
| Plumas Bancorp and Subsidiary | \$ 41,077 | 8.5% | \$ 49,052 | 10.3% |
| Minimum regulatory requirement | 19,288 | 4.0% | 19,040 | 4.0% |
| Plumas Bank | 47,747 | 9.9% | 49,662 | 10.4% |
| Minimum requirement for Well-Capitalized institution under the prompt corrective action plan | 24,064 | 5.0% | 23,852 | 5.0% |
| Minimum regulatory requirement | 19,251 | 4.0% | 19,032 | 4.0% |
| <u>Tier 1 Risk-Based Capital Ratio</u> | | | | |
| Plumas Bancorp and Subsidiary | 41,077 | 11.1% | 49,052 | 13.9% |
| Minimum regulatory requirement | 14,780 | 4.0% | 14,143 | 4.0% |
| Plumas Bank | 47,747 | 12.9% | 49,662 | 14.1% |
| Minimum requirement for Well-Capitalized institution under the prompt corrective action plan | 22,163 | 6.0% | 21,200 | 6.0% |
| Minimum regulatory requirement | 14,776 | 4.0% | 14,133 | 4.0% |
| <u>Total Risk-Based Capital Ratio</u> | | | | |
| Plumas Bancorp and Subsidiary | 52,921 | 14.3% | 53,489 | 15.1% |
| Minimum regulatory requirement | 29,560 | 8.0% | 28,286 | 8.0% |
| Plumas Bank | 52,374 | 14.2% | 54,096 | 15.3% |
| Minimum requirement for Well-Capitalized institution under the prompt corrective action plan | 36,939 | 10.0% | 35,333 | 10.0% |
| Minimum regulatory requirement | 29,551 | 8.0% | 28,266 | 8.0% |

Management believes that the Company and the Bank currently meet all their capital adequacy requirements.

The current and projected capital positions of the Company and the Bank and the impact of capital plans and long-term strategies are reviewed regularly by management. The Company's policy is to maintain the Bank's ratios above the prescribed well-capitalized leverage, Tier 1 risk-based and total risk-based capital ratios of 5%, 6% and 10%, respectively, at all times.

New Proposed Capital Rules. In July 2013, the Federal banking regulators approved a final rule to implement the revised capital adequacy standards of the Basel Committee on Banking Supervision, commonly called Basel III, and to address relevant provisions of the Dodd-Frank Wall Street Reform and Consumer Protection Act (the Dodd-Frank Act). The final rule strengthens the definition of regulatory capital, increases risk-based capital requirements, makes selected changes to the calculation of risk-weighted assets, and adjusts the prompt corrective action thresholds. Community banking organizations, such as the Company and the Bank, become subject to the new rule on January 1, 2015 and certain provisions of the new rule will be phased in over the period of 2015 through 2019.

The final rule:

Permits banking organizations that had less than \$15 billion in total consolidated assets as of December 31, 2009, or were mutual holding companies as of May 19, 2010, to include in Tier 1 capital trust preferred securities and cumulative perpetual preferred stock that were issued and included in Tier 1 capital prior to May 19, 2010, subject to a limit of 25% of Tier 1 capital elements, excluding any non-qualifying capital instruments and after all regulatory capital deductions and adjustments have been applied to Tier 1 capital.

Establishes new qualifying criteria for regulatory capital, including new limitations on the inclusion of deferred tax assets and mortgage servicing rights.

Requires a minimum ratio of common equity Tier 1 capital to risk-weighted assets of 4.5%.

Increases the minimum Tier 1 capital to risk-weighted assets ratio requirement from 4% to 6%.

Retains the minimum total capital to risk-weighted assets ratio requirement of 8%.

Establishes a minimum leverage ratio requirement of 4%.

Retains the existing regulatory capital framework for 1-4 family residential mortgage exposures.

Permits banking organizations that are not subject to the advanced approaches rule, such as the Company and the Bank, to retain, through a one-time election, the existing treatment for most accumulated other comprehensive income, such that unrealized gains and losses on securities available for sale will not affect regulatory capital amounts and ratios.

Implements a new capital conservation buffer requirement for a banking organization to maintain a common equity capital ratio more than 2.5% above the minimum common equity Tier 1 capital, Tier 1 capital and total risk-based capital ratios in order to avoid limitations on capital distributions, including dividend payments, and certain discretionary bonus payments. The capital conservation buffer requirement will be phased in beginning on January 1, 2016 at 0.625% and will be fully phased in at 2.50% by January 1, 2019. A banking organization with a buffer of less than the required amount would be subject to increasingly stringent limitations on such distributions and payments as the buffer approaches zero. The new rule also generally prohibits a banking organization from making such distributions or payments during any quarter if its eligible retained income is negative and its capital conservation buffer ratio was 2.5% or less at the end of the previous quarter. The eligible retained income of a banking organization is defined as its net income for the four calendar quarters preceding the current calendar quarter, based on the organization's quarterly regulatory reports, net of any distributions and associated tax effects not already reflected in net income.

Increases capital requirements for past-due loans, high volatility commercial real estate exposures, and certain short-term commitments and securitization exposures.

Expands the recognition of collateral and guarantors in determining risk-weighted assets.

Removes references to credit ratings consistent with the Dodd Frank Act and establishes due diligence requirements for securitization exposures.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

The Company's management is currently evaluating the provisions of the final rule and their expected impact on the Company.

Off-Balance Sheet Arrangements

Loan Commitments. In the normal course of business, there are various commitments outstanding to extend credits that are not reflected in the financial statements. Commitments to extend credit and letters of credit are agreements to lend to a customer as long as there is no violation of any condition established in the contract. Annual review of commercial credit lines, letters of credit and ongoing monitoring of outstanding balances reduces the risk of loss associated with these commitments. As of June 30, 2013, the Company had \$79.1 million in unfunded loan commitments and \$70 thousand in letters of credit. This compares to \$76.0 million in unfunded loan commitments and \$110 thousand in letters of credit at December 31, 2012. Of the \$79.1 million in unfunded loan commitments, \$36.7 million and \$42.4 million represented commitments to commercial and consumer customers, respectively. Of the total unfunded commitments at June 30, 2013, \$36.3 million were secured by real estate, of which \$10.5 million was secured by commercial real estate and \$25.8 million was secured by residential real estate in the form of equity lines of credit. The commercial loan commitments not secured by real estate primarily represent business lines of credit, while the consumer loan commitments not secured by real estate primarily represent revolving credit card lines and overdraft protection lines. Since some of the commitments are expected to expire without being drawn upon the total commitment amounts do not necessarily represent future cash requirements.

Operating Leases. The Company leases one depository branch, one lending office and one loan administration office and two non branch automated teller machine locations. Total rental expenses under all operating leases totaled \$94,000 and \$92,000 during six months ended June 30, 2013 and 2012, respectively. The expiration dates of the leases vary, with the first such lease expiring during 2013 and the last such lease expiring during 2015.

Liquidity

The Company manages its liquidity to provide the ability to generate funds to support asset growth, meet deposit withdrawals (both anticipated and unanticipated), fund customers' borrowing needs, satisfy maturity of short-term borrowings and maintain reserve requirements. The Company's liquidity needs are managed using assets or liabilities, or both. On the asset side, in addition to cash and due from banks, the Company maintains an investment portfolio which includes unpledged U.S. Government-sponsored agency securities that are classified as available-for-sale. On the liability side, liquidity needs are managed by charging competitive offering rates on deposit products and the use of established lines of credit.

The Company is a member of the FHLB and can borrow up to \$97,500,000 from the FHLB secured by commercial and residential mortgage loans with carrying values totaling \$184,240,000 at June 30, 2013. See Short-term Borrowing Arrangements for additional information on our FHLB borrowing capacity. The Company also has an unsecured \$6 million Federal Funds borrowing line with one of its correspondent banks.

Customer deposits are the Company's primary source of funds. Total deposits were \$432.3 million as of June 30, 2013, up \$20.7 million from the December 31, 2012 balance of \$411.6 million. Deposits are held in various forms with varying maturities. The Company's securities portfolio, Federal funds sold, Federal Home Loan Bank advances, and cash and due from banks serve as the primary sources of liquidity, providing adequate funding for loans during periods of high loan demand. During periods of decreased lending, funds obtained from the maturing or sale of investments, loan payments, and new deposits are invested in short-term earning assets, such as cash held at the FRB, Federal funds sold and investment securities, to serve as a source of funding for future loan growth. Management believes that the Company's available sources of funds, including borrowings, will provide adequate liquidity for its operations in the foreseeable future.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As a smaller reporting company we are not required to provide the information required by this item.

ITEM 4. CONTROLS AND PROCEDURES

The Company's Chief Executive Officer and Chief Financial Officer, based on their evaluation of the Company's disclosure controls and procedures as of the end of the Company's fiscal quarter ended June 30, 2013 (as defined in Exchange Act Rule 13a-15(e)), have concluded that the Company's disclosure controls and procedures are adequate and effective for purposes of Rule 13a-15(e) in timely alerting them to material information relating to the Company required to be included in the Company's filings with the SEC under the Securities Exchange Act of 1934.

There were no changes in internal control over financial reporting during the fiscal quarter ended June 30, 2013 that have materially affected, or are reasonably likely to materially affect, the registrant's internal control over financial reporting.

PART II OTHER INFORMATION

ITEM 1. LEGAL PROCEEDINGS

From time to time, the Company and/or its subsidiaries are a party to claims and legal proceedings arising in the ordinary course of business. In the opinion of the Company's management, the amount of ultimate liability with respect to such proceedings will not have a material adverse effect on the financial condition or results of operations of the Company taken as a whole.

ITEM 1A RISK FACTORS

As a smaller reporting company we are not required to provide the information required by this item.

ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

(a) None.

(b) None.

(c) None.

ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

ITEM 5. OTHER INFORMATION

None.

ITEM 6. EXHIBITS

The following documents are included or incorporated by reference in this Quarterly Report on Form 10-Q:

- 3.1 Articles of Incorporation as amended of Registrant included as exhibit 3.1 to the Registrant's Form S-4, File No. 333-84534, which is incorporated by reference herein.
- 3.2 Bylaws of Registrant as amended on March 16, 2011 included as exhibit 3.2 to the Registrant's Form 10-K for December 31, 2010, which is incorporated by this reference herein.
- 3.3 Amendment of the Articles of Incorporation of Registrant dated November 1, 2002, is included as exhibit 3.3 to the Registrant's 10-Q for September 30, 2005, which is incorporated by this reference herein.
- 3.4 Amendment of the Articles of Incorporation of Registrant dated August 17, 2005, is included as exhibit 3.4 to the Registrant's 10-Q for September 30, 2005, which is incorporated by this reference herein.
- 4 Specimen form of certificate for Plumas Bancorp included as exhibit 4 to the Registrant's Form S-4, File No. 333-84534, which is incorporated by reference herein.
- 4.1 Certificate of Determination of Fixed Rate Cumulative Perpetual Preferred Stock, Series A, is included as exhibit 4.1 to Registrant's 8-K filed on January 30, 2009, which is incorporated by this reference herein.
- 10.1 Executive Salary Continuation Agreement of Andrew J. Ryback dated December 17, 2008, is included as exhibit 10.1 to the Registrant's 10-K for December 31, 2008, which is incorporated by this reference herein.
- 10.2 Split Dollar Agreement of Andrew J. Ryback dated August 23, 2005, is included as Exhibit 10.2 to the Registrant's 8-K filed on October 17, 2005, which is incorporated by this reference herein.
- 10.3 Subordinated Debenture dated April 15, 2013, is included as Exhibit 10.3 to the Registrant's 10-Q filed on May 10, 2013, which is incorporated by this reference herein.
- 10.4 Stock Purchase Warrant dated April 15, 2013, is included as Exhibit 10.4 to the Registrant's 10-Q filed on May 10, 2013, which is incorporated by this reference herein.
- 10.5 Subordinated Debenture Purchase Agreement dated April 15, 2013, is included as Exhibit 10.5 to the Registrant's 10-Q filed on May 10, 2013, which is incorporated by this reference herein.
- 10.8 Director Retirement Agreement of John Flournoy dated March 21, 2007, is included as Exhibit 10.8 to Registrant's 10-Q for March 31, 2007, which is incorporated by this reference herein.
- 10.18 Amended and Restated Director Retirement Agreement of Daniel E. West dated May 10, 2000, is included as Exhibit 10.18 to the Registrant's 10-QSB for June 30, 2002, which is incorporated by this reference herein.
- 10.19 Consulting Agreement of Daniel E. West dated May 10, 2000, is included as Exhibit 10.19 to the Registrant's 10-QSB for June 30, 2002, which is incorporated by this reference herein.
- 10.21 Amended and Restated Director Retirement Agreement of Alvin G. Blickenstaff dated April 19, 2000, is included as Exhibit 10.21 to the Registrant's 10-QSB for June 30, 2002, which is incorporated by this reference herein.
- 10.22 Consulting Agreement of Alvin G. Blickenstaff dated May 8, 2000, is included as Exhibit 10.22 to the Registrant's 10-QSB for June 30, 2002, which is incorporated by this reference herein.
- 10.24 Amended and Restated Director Retirement Agreement of Gerald W. Fletcher dated May 10, 2000, is included as Exhibit 10.24 to the Registrant's 10-QSB for June 30, 2002, which is incorporated by this reference herein.

Edgar Filing: PLUMAS BANCORP - Form 10-Q

- 10.25 Consulting Agreement of Gerald W. Fletcher dated May 10, 2000, is included as Exhibit 10.25 to the Registrant's 10-QSB for June 30, 2002, which is incorporated by this reference herein.
- 10.27 Amended and Restated Director Retirement Agreement of Arthur C. Grohs dated May 9, 2000, is included as Exhibit 10.27 to the Registrant's 10-QSB for June 30, 2002, which is incorporated by this reference herein.
- 10.28 Consulting Agreement of Arthur C. Grohs dated May 9, 2000, is included as Exhibit 10.28 to the Registrant's 10-QSB for June 30, 2002, which is incorporated by this reference herein.
- 10.33 Amended and Restated Director Retirement Agreement of Terrance J. Reeson dated April 19, 2000, is included as Exhibit 10.33 to the Registrant's 10-QSB for June 30, 2002, which is incorporated by this reference herein.
- 10.34 Consulting Agreement of Terrance J. Reeson dated May 10, 2000, is included as Exhibit 10.34 to the Registrant's 10-QSB for June 30, 2002, which is incorporated by this reference herein.
- 10.35 Letter Agreement, dated January 30, 2009 by and between Plumas Bancorp, Inc. and the United States Department of the Treasury and Securities Purchase Agreement Standard Terms attached thereto, is included as exhibit 10.1 to Registrant's 8-K filed on January 30, 2009, which is incorporated by this reference herein.
- 10.36 Form of Senior Executive Officer letter agreement, is included as exhibit 10.2 to Registrant's 8-K filed on January 30, 2009, which is incorporated by this reference herein.
- 10.37 Deferred Fee Agreement of Alvin Blickenstaff is included as Exhibit 10.37 to the Registrant's 10-Q for March 31, 2009, which is incorporated by this reference herein.
- 10.41 Form of Indemnification Agreement (Plumas Bancorp) is included as Exhibit 10.41 to the Registrant's 10-Q for March 31, 2009, which is incorporated by this reference herein.
- 10.42 Form of Indemnification Agreement (Plumas Bank) is included as Exhibit 10.42 to the Registrant's 10-Q for March 31, 2009, which is incorporated by this reference herein.
- 10.43 Plumas Bank 401(k) Profit Sharing Plan as amended is included as exhibit 99.1 of the Form S-8 filed February 14, 2003, File No. 333-103229, which is incorporated by this reference herein.
- 10.46 1991 Stock Option Plan as amended is included as Exhibit 10.46 to the Registrant's 10-Q for September 30, 2004, which is incorporated by this reference herein.
- 10.49 Amended and Restated Plumas Bancorp Stock Option Plan is included as Exhibit 10.49 to the Registrant's 10-Q for September 30, 2006, which is incorporated by this reference herein.
- 10.50 Executive Salary Continuation Agreement of Rose Dembosz, is included as exhibit 10.50 to the Registrant's 10-K for December 31, 2008, which is incorporated by this reference herein.
- 10.51 First Amendment to Split Dollar Agreement of Andrew J. Ryback, is included as exhibit 10.51 to the Registrant's 10-K for December 31, 2008, which is incorporated by this reference herein.
- 10.64 First Amendment to the Plumas Bank Amended and Restated Director Retirement Agreement for Alvin Blickenstaff adopted on September 19, 2007, is included as Exhibit 10.64 to the Registrant's 8-K filed on September 25, 2007, which is incorporated by this reference herein.
- 10.65 First Amendment to the Plumas Bank Amended and Restated Director Retirement Agreement for Arthur C. Grohs adopted on September 19, 2007, is included as Exhibit 10.65 to the Registrant's 8-K filed on September 25, 2007, which is incorporated by this reference herein.
- 10.66 Director Retirement Agreement of Robert McClintock, is included as Exhibit 10.66 to the Registrant's 10-K filed on March 23, 2012, which is incorporated by this reference herein.

- 10.67 First Amendment to the Plumas Bank Amended and Restated Director Retirement Agreement for Terrance J. Reeson adopted on September 19, 2007, is included as Exhibit 10.67 to the Registrant's 8-K filed on September 25, 2007, which is incorporated by this reference herein.
- 10.69 First Amendment to the Plumas Bank Amended and Restated Director Retirement Agreement for Daniel E. West adopted on September 19, 2007, is included as Exhibit 10.69 to the Registrant's 8-K filed on September 25, 2007, which is incorporated by this reference herein.
- 10.70 First Amendment to the Plumas Bank Amended and Restated Director Retirement Agreement for Gerald W. Fletcher adopted on October 9, 2007, is included as Exhibit 10.70 to the Registrant's 10-Q for September 30, 2007, which is incorporated by this reference herein.
- 10.73 Written Agreement with Federal Reserve Bank of San Francisco effective July 28, 2011, is included as Exhibit 10.1 of the Registrant's 8-K filed on July 29, 2011, which is incorporated by this reference herein.
- 11 Computation of per share earnings appears in the attached 10-Q under Plumas Bancorp and Subsidiary Notes to Condensed Consolidated Financial Statements as Footnote 7 Earnings Per Share.
- 31.1* Rule 13a-14(a) [Section 302] Certification of Principal Financial Officer dated August 8, 2013.
- 31.2* Rule 13a-14(a) [Section 302] Certification of Principal Executive Officer dated August 8, 2013.
- 32.1* Certification of Principal Financial Officer pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 dated August 8, 2013.
- 32.2* Certification of Principal Executive Officer pursuant to 18 U.S.C. Section 1350, As Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002 dated August 8, 2013.
- 101.INS* XBRL Instance Document.
- 101.SCH* XBRL Taxonomy Schema.
- 101.CAL* XBRL Taxonomy Calculation Linkbase.
- 101.DEF* XBRL Taxonomy Definition Linkbase.
- 101.LAB* XBRL Taxonomy Label Linkbase.
- 101.PRE* XBRL Taxonomy Presentation Linkbase.

* Filed herewith

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PLUMAS BANCORP

(Registrant)

Date: August 8, 2013

/s/ Richard L. Belstock

Richard L. Belstock

Chief Financial Officer

/s/ Andrew J. Ryback

Andrew J. Ryback

President and Chief Executive Officer