

SUBURBAN PROPANE PARTNERS LP

Form 10-Q

February 06, 2014

[Table of Contents](#)

**UNITED STATES**

**SECURITIES AND EXCHANGE COMMISSION**

**Washington, D.C. 20549**

**FORM 10-Q**

x **Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
For the quarterly period ended December 28, 2013**

.. **Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934  
Commission File Number: 1-14222**

**SUBURBAN PROPANE PARTNERS, L.P.**

**(Exact name of registrant as specified in its charter)**

**Delaware  
(State or other jurisdiction of**

**22-3410353  
(I.R.S. Employer**

**incorporation or organization)**

**Identification No.)**

**240 Route 10 West**

**Whippany, NJ 07981**

**(973) 887-5300**

**(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)**

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer

Accelerated filer

Non-accelerated filer  (do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

**Table of Contents**

**SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES**

**INDEX TO FORM 10-Q**

	Page
<b>PART I. FINANCIAL INFORMATION</b>	
ITEM 1.	<b>FINANCIAL STATEMENTS (UNAUDITED)</b>
	<u>Condensed Consolidated Balance Sheets as of December 28, 2013 and September 28, 2013</u> 1
	<u>Condensed Consolidated Statements of Operations for the three months ended December 28, 2013 and December 29, 2012</u> 2
	<u>Condensed Consolidated Statements of Comprehensive Income for the three months ended December 28, 2013 and December 29, 2012</u> 3
	<u>Condensed Consolidated Statements of Cash Flows for the three months ended December 28, 2013 and December 29, 2012</u> 4
	<u>Condensed Consolidated Statement of Partners' Capital for the three months ended December 28, 2013</u> 5
	<u>Notes to Condensed Consolidated Financial Statements</u> 6
ITEM 2.	<u>MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS</u> 21
ITEM 3.	<u>QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK</u> 32
ITEM 4.	<u>CONTROLS AND PROCEDURES</u> 34
<b><u>PART II. OTHER INFORMATION</u></b>	
ITEM 1.	<u>LEGAL PROCEEDINGS</u> 35
ITEM 1A.	<u>RISK FACTORS</u> 35
ITEM 2.	<u>UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS</u> 35
ITEM 3.	<u>DEFAULTS UPON SENIOR SECURITIES</u> 35
ITEM 4.	<u>MINE SAFETY DISCLOSURES</u> 35
ITEM 5.	<u>OTHER INFORMATION</u> 35
ITEM 6.	<u>EXHIBITS</u> 35
	<u>SIGNATURES</u> 38

**Table of Contents**

**DISCLOSURE REGARDING FORWARD-LOOKING STATEMENTS**

This Quarterly Report on Form 10-Q contains forward-looking statements ( Forward-Looking Statements ) as defined in the Private Securities Litigation Reform Act of 1995 and Section 27A of the Securities Act of 1933, as amended, relating to future business expectations and predictions and financial condition and results of operations of Suburban Propane Partners, L.P. (the Partnership ). Some of these statements can be identified by the use of forward-looking terminology such as prospects, outlook, believes, estimates, intends, may, will, should, anticipates, the negative or other variation of these or similar words, or by discussion of trends and conditions, strategies or risks and uncertainties. These Forward-Looking Statements involve certain risks and uncertainties that could cause actual results to differ materially from those discussed or implied in such Forward-Looking Statements (statements contained in this Annual Report identifying such risks and uncertainties are referred to as Cautionary Statements ). The risks and uncertainties and their impact on the Partnership s results include, but are not limited to, the following risks:

The impact of weather conditions on the demand for propane, fuel oil and other refined fuels, natural gas and electricity;

Volatility in the unit cost of propane, fuel oil and other refined fuels and natural gas, the impact of the Partnership s hedging and risk management activities, and the adverse impact of price increases on volumes as a result of customer conservation;

The cost savings expected from the Partnership s acquisition of the retail propane operations formerly owned by Inergy, L.P. (the Inergy Propane Acquisition ) may not be fully realized or realized within the expected time frame;

The revenue gained by the Partnership from the Inergy Propane Acquisition may be lower than expected;

The costs of integrating the business acquired in the Inergy Propane Acquisition into the Partnership s existing operations may be greater than expected;

The ability of the Partnership to compete with other suppliers of propane, fuel oil and other energy sources;

The impact on the price and supply of propane, fuel oil and other refined fuels from the political, military or economic instability of the oil producing nations, global terrorism and other general economic conditions;

The ability of the Partnership to acquire sufficient volumes of, and the costs to the Partnership of acquiring, transporting and storing, propane, fuel oil and other refined fuels;

## Edgar Filing: SUBURBAN PROPANE PARTNERS LP - Form 10-Q

The ability of the Partnership to acquire and maintain reliable transportation for its propane, fuel oil and other refined fuels;

The ability of the Partnership to retain customers or acquire new customers;

The impact of customer conservation, energy efficiency and technology advances on the demand for propane, fuel oil and other refined fuels, natural gas and electricity;

The ability of management to continue to control expenses;

The impact of changes in applicable statutes and government regulations, or their interpretations, including those relating to the environment and global warming, derivative instruments and other regulatory developments on the Partnership's business;

The impact of changes in tax laws that could adversely affect the tax treatment of the Partnership for income tax purposes;

The impact of legal proceedings on the Partnership's business;

The impact of operating hazards that could adversely affect the Partnership's operating results to the extent not covered by insurance;

The Partnership's ability to make strategic acquisitions and successfully integrate them, including but not limited to Inergy Propane;

The impact of current conditions in the global capital and credit markets, and general economic pressures;

The operating, legal and regulatory risks the Partnership may face; and

Other risks referenced from time to time in filings with the Securities and Exchange Commission ( SEC ) and those factors listed or incorporated by reference into the Partnership's Annual Report under Risk Factors. Some of these Forward-Looking Statements are discussed in more detail in Management's Discussion and Analysis of Financial Condition and Results of Operations in this Quarterly Report. Reference is also made to the risk factors discussed in Item 1A of our Annual Report on Form 10-K for the fiscal year ended September 28, 2013. On different occasions, the Partnership or its representatives have made or may make Forward-Looking Statements in other filings with the SEC, press releases or oral statements made by or with the approval of one of the Partnership's authorized executive officers. Readers are cautioned not to place undue reliance on Forward-Looking Statements, which reflect management's view only as of the date made. The Partnership undertakes no obligation to update any Forward-Looking Statement or Cautionary Statement, except as required by law. All subsequent written and oral Forward-Looking Statements attributable to the Partnership or persons acting on its behalf are expressly qualified in

their entirety by the Cautionary Statements in this Quarterly Report and in future SEC reports.

**Table of Contents****SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES****CONDENSED CONSOLIDATED BALANCE SHEETS****(in thousands)****(unaudited)**

	<b>December 28, 2013</b>	<b>September 28, 2013</b>
<b>ASSETS</b>		
Current assets:		
Cash and cash equivalents	\$ 55,267	\$ 107,232
Accounts receivable, less allowance for doubtful accounts of \$7,272 and \$6,786, respectively	199,014	94,854
Inventories	100,503	77,623
Other current assets	19,923	13,613
Total current assets	374,707	293,322
Property, plant and equipment, net	871,519	888,232
Goodwill	1,087,429	1,087,429
Other intangible assets, net	402,318	416,771
Other assets	40,468	42,233
Total assets	\$ 2,776,441	\$ 2,727,987
<b>LIABILITIES AND PARTNERS CAPITAL</b>		
Current liabilities:		
Accounts payable	\$ 108,516	\$ 52,766
Accrued employment and benefit costs	25,577	23,559
Customer deposits and advances	85,181	107,562
Accrued interest	26,752	24,357
Other current liabilities	30,635	25,650
Total current liabilities	276,661	233,894
Long-term borrowings	1,243,415	1,245,237
Accrued insurance	50,475	51,502
Other liabilities	68,015	68,228
Total liabilities	1,638,566	1,598,861
Commitments and contingencies		
Partners capital:		
Common Unitholders (60,303 and 60,231 units issued and outstanding at December 28, 2013 and September 28, 2013, respectively)	1,184,086	1,176,479
Accumulated other comprehensive loss	(46,211)	(47,353)

Total partners' capital	1,137,875	1,129,126
Total liabilities and partners' capital	\$ 2,776,441	\$ 2,727,987

The accompanying notes are an integral part of these condensed consolidated financial statements.



**Table of Contents**

**SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS**

(in thousands, except per unit amounts)

(unaudited)

	<b>Three Months Ended</b>	
	<b>December 28, 2013</b>	<b>December 29, 2012</b>
Revenues		
Propane	\$ 438,594	\$ 392,785
Fuel oil and refined fuels	54,268	62,146
Natural gas and electricity	18,316	18,389
All other	14,878	17,383
	526,056	490,703
Costs and expenses		
Cost of products sold	280,526	245,100
Operating	113,313	114,936
General and administrative	17,335	17,832
Depreciation and amortization	34,827	30,527
	446,001	408,395
Operating income	80,055	82,308
Interest expense, net	21,207	24,556
Income before provision for income taxes	58,848	57,752
Provision for income taxes	177	132
Net income	\$ 58,671	\$ 57,620
Income per Common Unit basic	\$ 0.97	\$ 1.01
Weighted average number of Common Units outstanding basic	60,389	57,170
Income per Common Unit diluted	\$ 0.97	\$ 1.00
Weighted average number of Common Units outstanding diluted	60,620	57,347

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

**SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME**

(in thousands)

(unaudited)

	<b>Three Months Ended</b>	
	<b>December 28,</b>	<b>December 29,</b>
	<b>2013</b>	<b>2012</b>
Net income	\$ 58,671	\$ 57,620
Other comprehensive income:		
Unrealized losses on cash flow hedges	(166)	(154)
Reclassification of realized losses on cash flow hedges into earnings	353	861
Amortization of net actuarial losses and prior service credits into earnings	955	1,199
Other comprehensive income	1,142	1,906
<b>Total comprehensive income</b>	<b>\$ 59,813</b>	<b>\$ 59,526</b>

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents**

**SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

(in thousands)

(unaudited)

	<b>Three Months Ended</b>	
	<b>December 28, 2013</b>	<b>December 29, 2012</b>
<b>Cash flows from operating activities:</b>		
Net income	\$ 58,671	\$ 57,620
<b>Adjustments to reconcile net income to net cash provided by operating activities:</b>		
Depreciation and amortization	34,827	30,527
Other, net	730	(1,812)
<b>Changes in assets and liabilities:</b>		
Accounts receivable	(104,160)	(61,403)
Inventories	(22,880)	(4,711)
Other current and noncurrent assets	(5,696)	7,275
Accounts payable	55,750	19,595
Accrued employment and benefit costs	2,018	8,070
Customer deposits and advances	(22,381)	(15,978)
Accrued insurance	(1,027)	5,053
Other current and noncurrent liabilities	8,309	17,301
<b>Net cash provided by operating activities</b>	<b>4,161</b>	<b>61,537</b>
<b>Cash flows from investing activities:</b>		
Capital expenditures	(9,324)	(6,761)
Proceeds from sale of property, plant and equipment	5,900	2,758
Adjustment to purchase price for Inergy Propane		5,850
<b>Net cash (used in) provided by investing activities</b>	<b>(3,424)</b>	<b>1,847</b>
<b>Cash flows from financing activities:</b>		
Partnership distributions	(52,702)	(48,605)
<b>Net cash (used in) financing activities</b>	<b>(52,702)</b>	<b>(48,605)</b>
Net (decrease) increase in cash and cash equivalents	(51,965)	14,779
Cash and cash equivalents at beginning of period	107,232	134,317
Cash and cash equivalents at end of period	\$ 55,267	\$ 149,096

The accompanying notes are an integral part of these condensed consolidated financial statements.



**Table of Contents**

**SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES**  
**CONDENSED CONSOLIDATED STATEMENT OF PARTNERS CAPITAL**

(in thousands)

(unaudited)

	Number of Common Units	Common Unitholders	Accumulated Other Comprehensive (Loss)	Total Partners Capital
Balance at September 28, 2013	60,231	\$ 1,176,479	\$ (47,353)	\$ 1,129,126
Net income		58,671		58,671
Unrealized losses on cash flow hedges			(166)	(166)
Reclassification of realized losses on cash flow hedges into earnings			353	353
Amortization of net actuarial losses and prior service credits into earnings			955	955
Partnership distributions		(52,702)		(52,702)
Common Units issued under Restricted Unit Plans	72			
Compensation cost recognized under Restricted Unit Plans, net of forfeitures		1,638		1,638
Balance at December 28, 2013	60,303	\$ 1,184,086	\$ (46,211)	\$ 1,137,875

The accompanying notes are an integral part of these condensed consolidated financial statements.

**Table of Contents**

**SUBURBAN PROPANE PARTNERS, L.P. AND SUBSIDIARIES**

**NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS**

**(dollars in thousands, except unit and per unit amounts)**

**(unaudited)**

**1. Partnership Organization and Formation**

Suburban Propane Partners, L.P. (the Partnership) is a publicly traded Delaware limited partnership principally engaged, through its operating partnership and subsidiaries, in the retail marketing and distribution of propane, fuel oil and refined fuels, as well as the marketing of natural gas and electricity in deregulated markets. In addition, to complement its core marketing and distribution businesses, the Partnership services a wide variety of home comfort equipment, particularly for heating and ventilation. The publicly traded limited partner interests in the Partnership are evidenced by common units traded on the New York Stock Exchange (Common Units), with 60,302,682 Common Units outstanding at December 28, 2013. The holders of Common Units are entitled to participate in distributions and exercise the rights and privileges available to limited partners under the Third Amended and Restated Agreement of Limited Partnership as amended (the Partnership Agreement). Rights and privileges under the Partnership Agreement include, among other things, the election of all members of the Board of Supervisors and voting on the removal of the general partner.

Suburban Propane, L.P. (the Operating Partnership), a Delaware limited partnership, is the Partnership's operating subsidiary formed to operate the propane business and assets. In addition, Suburban Sales & Service, Inc. (the Service Company), a subsidiary of the Operating Partnership, was formed to operate the service work and appliance and parts businesses of the Partnership. The Operating Partnership, together with its direct and indirect subsidiaries, accounts for substantially all of the Partnership's assets, revenues and earnings. The Partnership, the Operating Partnership and the Service Company commenced operations in March 1996 in connection with the Partnership's initial public offering.

The general partner of both the Partnership and the Operating Partnership is Suburban Energy Services Group LLC (the General Partner), a Delaware limited liability company, the sole member of which is the Partnership's Chief Executive Officer. Other than as a holder of 784 Common Units that will remain in the General Partner, the General Partner does not have any economic interest in the Partnership or the Operating Partnership.

The Partnership's fuel oil and refined fuels, natural gas and electricity and services businesses are structured as either limited liability companies that are treated as corporations or corporate entities (collectively referred to as the Corporate Entities) and, as such, are subject to corporate level income tax.

Suburban Energy Finance Corp., a direct 100%-owned subsidiary of the Partnership, was formed on November 26, 2003 to serve as co-issuer, jointly and severally with the Partnership, of the Partnership's senior notes.

On August 1, 2012 (the Acquisition Date), the Partnership completed the acquisition of the sole membership interest in Inergy Propane, LLC (the Inergy Propane Acquisition), including certain wholly-owned subsidiaries of Inergy Propane, LLC, and the assets of Inergy Sales and Service, Inc. The acquired interests and assets are collectively referred to as Inergy Propane. As of the Acquisition Date, Inergy Propane consisted of the former retail propane assets and operations of Inergy, L.P. (Inergy). On the Acquisition Date, Inergy Propane and its remaining wholly-owned subsidiaries acquired became subsidiaries of the Operating Partnership, but were merged into the Operating

Edgar Filing: SUBURBAN PROPANE PARTNERS LP - Form 10-Q

Partnership on April 30, 2013. The results of operations of Inergy Propane have been included in the Partnership's results of operations since the Acquisition Date. See Note 3, Acquisition of Inergy Propane, included within the Notes to Consolidated Financial Statements section of our Annual Report on Form 10-K for the fiscal year ended September 28, 2013.

## Table of Contents

### 2. Basis of Presentation

**Principles of Consolidation.** The condensed consolidated financial statements include the accounts of the Partnership, the Operating Partnership and all of its direct and indirect subsidiaries. All significant intercompany transactions and account balances have been eliminated. The Partnership consolidates the results of operations, financial condition and cash flows of the Operating Partnership as a result of the Partnership's 100% limited partner interest in the Operating Partnership.

The accompanying condensed consolidated financial statements are unaudited and have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission ( SEC ). They include all adjustments that the Partnership considers necessary for a fair statement of the results for the interim periods presented. Such adjustments consist only of normal recurring items, unless otherwise disclosed. These financial statements should be read in conjunction with the financial statements included in the Partnership's Annual Report on Form 10-K for the fiscal year ended September 28, 2013. Due to the seasonal nature of the Partnership's operations, the results of operations for interim periods are not necessarily indicative of the results to be expected for a full year.

**Fiscal Period.** The Partnership uses a 52/53 week fiscal year which ends on the last Saturday in September. The Partnership's fiscal quarters are generally 13 weeks in duration. When the Partnership's fiscal year is 53 weeks long, the corresponding fourth quarter is 14 weeks in duration.

**Revenue Recognition.** Sales of propane, fuel oil and refined fuels are recognized at the time product is delivered to the customer. Revenue from the sale of appliances and equipment is recognized at the time of sale or when installation is complete, as applicable. Revenue from repairs, maintenance and other service activities is recognized upon completion of the service. Revenue from service contracts is recognized ratably over the service period. Revenue from the natural gas and electricity business is recognized based on customer usage as determined by meter readings for amounts delivered, some of which may be unbilled at the end of each accounting period. Revenue from annually billed tank fees is deferred at the time of billings and recognized on a straight-line basis over one year.

**Fair Value Measurements.** The Partnership measures certain of its assets and liabilities at fair value, which is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants in either the principal market or the most advantageous market. The principal market is the market with the greatest level of activity and volume for the asset or liability.

The common framework for measuring fair value utilizes a three-level hierarchy to prioritize the inputs used in the valuation techniques to derive fair values. The basis for fair value measurements for each level within the hierarchy is described below with Level 1 having the highest priority and Level 3 having the lowest.

Level 1: Quoted prices in active markets for identical assets or liabilities.

Level 2: Quoted prices in active markets for similar assets or liabilities; quoted prices for identical or similar instruments in markets that are not active; and model-derived valuations in which all significant inputs are observable in active markets.

Level 3: Valuations derived from valuation techniques in which one or more significant inputs are unobservable.



**Business Combinations.** The Partnership accounts for business combinations using the acquisition method and accordingly, the assets and liabilities of the acquired entities are recorded at their estimated fair values at the acquisition date. Goodwill represents the excess of the purchase price over the fair value of the net assets acquired, including the amount assigned to identifiable intangible assets. The primary drivers that generate goodwill are the value of synergies between the acquired entities and the Partnership, and the acquired assembled workforce, neither of which qualifies as an identifiable intangible asset. Identifiable intangible assets with finite lives are amortized over their useful lives. The results of operations of acquired businesses are included in the consolidated financial statements from the acquisition date. The Partnership expenses all acquisition-related costs as incurred.

**Use of Estimates.** The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ( US GAAP ) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Estimates have been made by management in the areas of self-insurance and litigation reserves, pension and other postretirement benefit liabilities and costs, valuation of derivative instruments, depreciation and amortization of long-lived assets, asset impairment assessments, tax valuation allowances, allowances for doubtful accounts, and purchase price allocation for acquired businesses. Actual results could differ from those estimates, making it reasonably possible that a material change in these estimates could occur in the near term.

---

**Table of Contents**

**Recently Adopted Accounting Pronouncements.** In December 2011, the Financial Accounting Standards Board ( FASB ) issued an accounting standards update ( ASU ) regarding disclosures about offsetting assets and liabilities ( ASU 2011-11 ). The new guidance requires an entity to disclose information about offsetting and related arrangements to enable users of financial statements to understand the effect of those arrangements on its financial position. The amendment, further clarified with ASU 2013-01, enhances disclosures by requiring improved information about financial instruments and derivative instruments that are either offset in accordance with other US GAAP or subject to an enforceable master netting arrangement or similar agreement, irrespective of whether or not they are offset in the balance sheet. The Partnership adopted ASU 2011-11 and ASU 2013-01 on September 29, 2013 and included further disclosure regarding offsetting assets and liabilities for derivative instruments accounted for under ASC 815. As this guidance affects disclosures only, its adoption had no impact on the Partnership's financial position, results of operations or cash flows.

In February 2013, the FASB issued an ASU to establish the effective date for the requirement to present components of reclassifications out of accumulated other comprehensive income either parenthetically on the face of the financial statements or in the notes to the financial statements ( ASU 2013-02 ). The Partnership adopted ASU 2013-02 on September 29, 2013 and its adoption did not change the items that must be reported in other comprehensive income, nor did it have an impact on the Partnership's financial position, results of operations or cash flows.

**3. Financial Instruments and Risk Management**

**Cash and Cash Equivalents.** The Partnership considers all highly liquid instruments purchased with an original maturity of three months or less to be cash equivalents. The carrying amount approximates fair value because of the short-term maturity of these instruments.

**Derivative Instruments and Hedging Activities.**

*Commodity Price Risk.* Given the retail nature of its operations, the Partnership maintains a certain level of priced physical inventory to help ensure its field operations have adequate supply commensurate with the time of year. The Partnership's strategy is to keep its physical inventory priced relatively close to market for its field operations. The Partnership enters into a combination of exchange-traded futures and option contracts and, in certain instances, over-the-counter options and swap contracts (collectively, derivative instruments ) to hedge price risk associated with propane and fuel oil physical inventories, as well as future purchases of propane or fuel oil used in its operations and to help ensure adequate supply during periods of high demand. In addition, the Partnership sells propane and fuel oil to customers at fixed prices, and enters into derivative instruments to hedge a portion of its exposure to fluctuations in commodity prices as a result of selling the fixed price contracts. Under this risk management strategy, realized gains or losses on derivative instruments will typically offset losses or gains on the physical inventory once the product is sold or delivered as it pertains to fixed price contracts. All of the Partnership's derivative instruments are reported on the condensed consolidated balance sheet at their fair values. In addition, in the course of normal operations, the Partnership routinely enters into contracts such as forward priced physical contracts for the purchase or sale of propane and fuel oil that qualify for and are designated as normal purchase or normal sale contracts. Such contracts are exempted from the fair value accounting requirements and are accounted for at the time product is purchased or sold under the related contract. The Partnership does not use derivative instruments for speculative trading purposes. Market risks associated with futures, options, forward and swap contracts are monitored daily for compliance with the Partnership's Hedging and Risk Management Policy which includes volume limits for open positions. Priced on-hand inventory is also reviewed and managed daily as to exposures to changing market prices.



**Table of Contents**

On the date that derivative instruments are entered into, other than those designated as normal purchases or normal sales, the Partnership makes a determination as to whether the derivative instrument qualifies for designation as a hedge. Changes in the fair value of derivative instruments are recorded each period in current period earnings or other comprehensive income (OCI), depending on whether the derivative instrument is designated as a hedge and, if so, the type of hedge. For derivative instruments designated as cash flow hedges, the Partnership formally assesses, both at the hedge contract's inception and on an ongoing basis, whether the hedge contract is highly effective in offsetting changes in cash flows of hedged items. Changes in the fair value of derivative instruments designated as cash flow hedges are reported in OCI to the extent effective and reclassified into earnings during the same period in which the hedged item affects earnings. The mark-to-market gains or losses on ineffective portions of cash flow hedges are recognized in earnings immediately. Changes in the fair value of derivative instruments that are not designated as cash flow hedges, and that do not meet the normal purchase and normal sale exemption, are recorded within earnings as they occur. Cash flows associated with derivative instruments are reported as operating activities within the condensed consolidated statement of cash flows.

*Interest Rate Risk.* A portion of the Partnership's borrowings bear interest at prevailing interest rates based upon, at the Operating Partnership's option, LIBOR plus an applicable margin or the base rate, defined as the higher of the Federal Funds Rate plus ½ of 1% or the agent bank's prime rate, or LIBOR plus 1%, plus the applicable margin. The applicable margin is dependent on the level of the Partnership's total leverage (the ratio of total debt to consolidated income before deducting interest expense, income taxes, depreciation and amortization (EBITDA)). Therefore, the Partnership is subject to interest rate risk on the variable component of the interest rate. The Partnership manages part of its variable interest rate risk by entering into interest rate swap agreements. The interest rate swaps have been designated as, and are accounted for as, cash flow hedges. The fair value of the interest rate swaps are determined using an income approach, whereby future settlements under the swaps are converted into a single present value, with fair value being based on the value of current market expectations about those future amounts. Changes in the fair value are recognized in OCI until the hedged item is recognized in earnings. However, due to changes in the underlying interest rate environment, the corresponding value in OCI is subject to change prior to its impact on earnings.

*Valuation of Derivative Instruments.* The Partnership measures the fair value of its exchange-traded commodity-related options and futures contracts using quoted market prices found on the New York Mercantile Exchange (the NYMEX) (Level 1 inputs); the fair value of its swap contracts using quoted forward prices and the fair value of its interest rate swaps using model-derived valuations driven by observable projected movements of the 3-month LIBOR (Level 2 inputs); and the fair value of its over-the-counter options contracts using Level 3 inputs. The Partnership's over-the-counter commodity-related options contracts are valued based on an internal option model. The inputs utilized in the model are based on publicly available information as well as broker quotes. The significant unobservable inputs used in the fair value measurements of the Partnership's over-the-counter options contracts are interest rate and market volatility.

The following summarizes the gross fair value of the Partnership's derivative instruments and their location in the condensed consolidated balance sheet as of December 28, 2013 and September 28, 2013, respectively:

	As of December 28, 2013		As of September 28, 2013	
	Location	Fair Value	Location	Fair Value
<b>Asset Derivatives</b>				

Edgar Filing: SUBURBAN PROPANE PARTNERS LP - Form 10-Q

Derivatives not designated as  
hedging instruments:

Commodity-related derivatives	Other current assets	\$ 4,320	Other current assets	\$ 2,546
	Other assets		Other assets	716
		\$ 4,320		\$ 3,262

	Location	Fair Value	Location	Fair Value
<b>Liability Derivatives</b>				
Derivatives designated as hedging instruments:				
Interest rate swap	Other current liabilities	\$ 1,314	Other current liabilities	\$ 1,307
	Other liabilities	927	Other liabilities	1,121
		\$ 2,241		\$ 2,428

Derivatives not designated as  
hedging instruments:

Commodity-related derivatives	Other current liabilities	\$ 2,206	Other current liabilities	\$ 430
----------------------------------	---------------------------	----------	---------------------------	--------

**Table of Contents**

The following summarizes the reconciliation of the beginning and ending balances of assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs:

	Fair Value Measurement Using Significant Unobservable Inputs (Level 3)			
	Three Months			
	Ended		Three Months Ended	
	December 28, 2013		December 29, 2012	
	Assets	Liabilities	Assets	Liabilities
Beginning balance of over-the-counter options	\$ 1,847	\$	\$ 5,002	\$ 1,209
Beginning balance realized during the period	(20)		(2,195)	(735)
Contracts purchased during the period		401	368	
Change in the fair value of beginning balance	1,058		(437)	(250)
Ending balance of over-the-counter options	\$ 2,885	\$ 401	\$ 2,738	\$ 224

As of December 28, 2013 and September 28, 2013, the Partnership's outstanding commodity-related derivatives had a weighted average maturity of approximately three and four months, respectively.

The effect of the Partnership's derivative instruments on the condensed consolidated statement of operations and the condensed consolidated statement of comprehensive income, as applicable, for the three months ended December 28, 2013 and December 29, 2012 are as follows:

	Three months ended December 28, 2013				Three months ended December 29, 2012			
	Gains (Losses) Recognized in OCI (Effective Portion)		Reclassified from Accumulated OCI into Income		Gains (Losses) Recognized in OCI (Effective Portion)		Reclassified from Accumulated OCI into Income	
Derivatives in Cash Flow			Location	Amount			Location	Amount
Hedging Relationships								
Interest rate swap	\$	(166)	Interest expense	\$(353)	\$	(154)	Interest expense	\$(861)
Derivatives Not Designated as Hedging Instruments	Location of Gains (Losses) Recognized in Income		Amount of Unrealized Gains (Losses) Recognized in Income		Location of Gains (Losses) Recognized in Income		Amount of Unrealized Gains (Losses) Recognized in Income	
Commodity-related derivatives	Cost of products sold	\$	(290)		Cost of products sold	\$	(3,614)	

**Table of Contents**

The following table presents the fair value of the Partnership's recognized derivative assets and liabilities on a gross basis and amounts offset on the condensed consolidated balance sheets subject to enforceable master netting arrangements or similar agreements:

<b>As of December 28, 2013</b>			
	Gross amounts	Effects of netting	Net amounts presented in the balance sheet
<b>Asset Derivatives</b>			
Commodity-related derivatives	\$ 6,367	\$ (2,047)	\$ 4,320
Interest rate swap	2,617	(2,617)	
	\$ 8,984	\$ (4,664)	\$ 4,320
<b>Liability Derivatives</b>			
Commodity-related derivatives	\$ 4,253	\$ (2,047)	\$ 2,206
Interest rate swap	4,858	(2,617)	2,241
	\$ 9,111	\$ (4,664)	\$ 4,447
<b>As of September 28, 2013</b>			
	Gross amounts	Effects of netting	Net amounts presented in the balance sheet
<b>Asset Derivatives</b>			
Commodity-related derivatives	\$ 3,634	\$ (372)	\$ 3,262
Interest rate swap	2,804	(2,804)	
	\$ 6,438	\$ (3,176)	\$ 3,262
<b>Liability Derivatives</b>			
Commodity-related derivatives	\$ 802	\$ (372)	\$ 430
Interest rate swap	5,232	(2,804)	2,428
	\$ 6,034	\$ (3,176)	\$ 2,858

The Partnership posted cash collateral of \$1,272 and \$-0- as of December 28, 2013 and September 28, 2013, respectively, with its brokers for outstanding commodity-related derivatives.

**Bank Debt and Senior Notes.** The fair value of the borrowings under the Revolving Credit Facility (defined below) approximates the carrying value since the interest rates are periodically adjusted to reflect market conditions. Based

upon quoted market prices (a Level 1 input), the fair value of the Senior Notes (defined below) of the Partnership are as follows:

	<b>As of</b>	
	<b>December 28, 2013</b>	<b>September 28, 2013</b>
7.5% senior notes due October 1, 2018	\$ 532,458	\$ 533,799
7.375% senior notes due March 15, 2020	268,750	268,125
7.375% senior notes due August 1, 2021	379,067	372,143
	\$ 1,180,275	\$ 1,174,067



**Table of Contents****4. Inventories**

Inventories are stated at the lower of cost or market. Cost is determined using a weighted average method for propane, fuel oil and refined fuels and natural gas, and a standard cost basis for appliances, which approximates average cost. Inventories consist of the following:

	As of	
	December 28, 2013	September 28, 2013
Propane, fuel oil and refined fuels and natural gas	\$ 98,811	\$ 75,885
Appliances	1,692	1,738
	<b>\$ 100,503</b>	<b>\$ 77,623</b>

**5. Goodwill**

Goodwill represents the excess of the purchase price over the fair value of net assets acquired. Goodwill is subject to an impairment review at a reporting unit level, on an annual basis as of the end of fiscal July of each year, or when an event occurs or circumstances change that would indicate potential impairment.

The Partnership has the option to first assess qualitative factors to determine whether the existence of events or circumstances leads to a determination that it is more likely than not that the fair value of a reporting unit is less than its carrying amount. If, after assessing the totality of events or circumstances, the Partnership determines it is not more likely than not that the fair value of a reporting unit is less than its carrying amount, then performing the two-step impairment test is unnecessary. However, if the Partnership concludes otherwise, then it is required to perform the first step of the two-step impairment test.

Under the two-step impairment test, the Partnership assesses the carrying value of goodwill at a reporting unit level based on an estimate of the fair value of the respective reporting unit. Fair value of the reporting unit is estimated using discounted cash flow analyses taking into consideration estimated cash flows in a ten-year projection period and a terminal value calculation at the end of the projection period. If the fair value of the reporting unit exceeds its carrying value, the goodwill associated with the reporting unit is not considered to be impaired. If the carrying value of the reporting unit exceeds its fair value, an impairment loss is recognized to the extent that the carrying amount of the associated goodwill, if any, exceeds the implied fair value of the goodwill.

The carrying values of goodwill assigned to the Partnership's operating segments are as follows:

	As of	
	December 28, 2013	September 28, 2013
Propane	\$ 1,075,091	\$ 1,075,091
Fuel oil and refined fuels	4,438	4,438
Natural gas and electricity	7,900	7,900

\$ 1,087,429      \$ 1,087,429

**6. Net Income Per Common Unit**

Computations of basic income per Common Unit are performed by dividing net income by the weighted average number of outstanding Common Units and restricted units granted under the restricted unit plans to retirement-eligible grantees. Computations of diluted income per Common Unit are performed by dividing net income by the weighted average number of outstanding Common Units and unvested restricted units granted under the restricted unit plans. In computing diluted net income per Common Unit, weighted average units outstanding used to compute basic net income per Common Unit were increased by 230,329 and 176,434 units for the three months ended December 28, 2013 and December 29, 2012, respectively, to reflect the potential dilutive effect of the unvested restricted units outstanding using the treasury stock method.

**Table of Contents****7. Long-Term Borrowings**

Long-term borrowings consist of the following:

	As of	
	December 28, 2013	September 28, 2013
7.5% senior notes, due October 1, 2018, including unamortized premium of \$27,371 and \$28,614, respectively	\$ 523,928	\$ 525,171
7.375% senior notes, due March 15, 2020, net of unamortized discount of \$1,345 and \$1,400, respectively	248,655	248,600
7.375% senior notes, due August 1, 2021, including unamortized premium of \$24,652 and \$25,286, respectively	370,832	371,466
Revolving Credit Facility, due January 5, 2017	100,000	100,000
	<b>\$ 1,243,415</b>	<b>\$ 1,245,237</b>

**Senior Notes.***2018 Senior Notes and 2021 Senior Notes*

On August 1, 2012, the Partnership and its 100%-owned subsidiary, Suburban Energy Finance Corp., issued \$496,557 in aggregate principal amount of unregistered 7.5% senior notes due October 1, 2018 (the 2018 Senior Notes ) and \$503,443 in aggregate principal amount of unregistered 7.375% senior notes due August 1, 2021 (the 2021 Senior Notes ) in a private placement in connection with the Inergy Propane acquisition described in Note 1. Based on market rates for similar issues, the 2018 Senior Notes and 2021 Senior Notes were valued at 106.875% and 108.125%, respectively, of the principal amount, on the Acquisition Date as they were issued in exchange for Inergy s outstanding notes, not for cash. The 2018 Senior Notes require semi-annual interest payments in April and October, and the 2021 Senior Notes require semi-annual interest payments in February and August.

On December 19, 2012, the Partnership completed an offer to exchange its existing unregistered 7.5% senior notes due 2018 and 7.375% senior notes due 2021 (the Old Notes ) for an equal principal amount of 7.5% senior notes due 2018 and 7.375% senior notes due 2021 (the Exchange Notes ), respectively, that have been registered under the Securities Act of 1933, as amended. The terms of the Exchange Notes are identical in all material respects (including principal amount, interest rate, maturity and redemption rights) to the Old Notes for which they were exchanged, except that the Exchange Notes generally will not be subject to transfer restrictions.

On August 2, 2013, the Partnership repurchased, pursuant to an optional redemption, \$133,400 of its 2021 Senior Notes using net proceeds from the May 2013 public offering and net proceeds from the underwriters exercise of their over-allotment option to purchase additional Common Units. In addition, on August 6, 2013, the Partnership repurchased \$23,863 of 2021 Senior Notes in a private transaction using cash on hand.

*2020 Senior Notes*

Edgar Filing: SUBURBAN PROPANE PARTNERS LP - Form 10-Q

On March 23, 2010, the Partnership and its 100%-owned subsidiary, Suburban Energy Finance Corp., completed a public offering of \$250,000 in aggregate principal amount of 7.375% senior notes due March 15, 2020 (the 2020 Senior Notes ). The 2020 Senior Notes were issued at 99.136% of the principal amount. The 2020 Senior Notes require semi-annual interest payments in March and September.

---

**Table of Contents**

The Partnership's obligations under the 2018 Senior Notes, 2020 Senior Notes and 2021 Senior Notes (collectively, the Senior Notes) are unsecured and rank senior in right of payment to any future subordinated indebtedness and equally in right of payment with any future senior indebtedness. The Senior Notes are structurally subordinated to, which means they rank effectively behind, any debt and other liabilities of the Operating Partnership. The Senior Notes each have a change of control provision that would require the Partnership to offer to repurchase the notes at 101% of the principal amount repurchased, if a change of control, as defined in the applicable indenture, occurs and is followed by a rating decline (a decrease in the rating of the notes by either Moody's Investors Service or Standard and Poor's Rating Group by one or more gradations) within 90 days of the consummation of the change of control.

*Credit Agreement*

The Operating Partnership has an amended and restated credit agreement entered into on January 5, 2012, as amended on August 1, 2012 (the Amended Credit Agreement) that provides for a five-year \$400,000 revolving credit facility (the Revolving Credit Facility) of which, \$100,000 was outstanding as of December 28, 2013 and September 28, 2013. Borrowings under the Revolving Credit Facility may be used for general corporate purposes, including working capital, capital expenditures and acquisitions. The Operating Partnership has the right to prepay any borrowings under the Revolving Credit Facility, in whole or in part, without penalty at any time prior to maturity.

The amendment and restatement of the credit agreement on January 5, 2012 amended the previous credit agreement to, among other things, extend the maturity date from June 25, 2013 to January 5, 2017, reduce the borrowing rate and commitment fees, and amend certain affirmative and negative covenants.

On August 1, 2012, the Operating Partnership executed an amendment to the Amended Credit Agreement to, among other things, provide for (i) a \$250,000 senior secured 364-Day Facility and (ii) an increase in its revolving credit facility under the Amended Credit Agreement from \$250,000 to \$400,000. The amendment to the Amended Credit Agreement on August 1, 2012 also amended certain restrictive and affirmative covenants applicable to the Operating Partnership and the Partnership, as well as certain financial covenants, including (a) requiring the Partnership's consolidated interest coverage ratio, as defined in the amendment, to be not less than 2.0 to 1.0 as of the end of any fiscal quarter; (b) prohibiting the total consolidated leverage ratio, as defined in the amendment, of the Partnership from being greater than 7.0 to 1.0 as of the end of any fiscal quarter. The minimum consolidated interest coverage ratio increases over time, and commencing with the second quarter of fiscal 2014, such minimum ratio is 2.5 to 1.0. The maximum consolidated leverage ratio decreased over time, as well as upon the occurrence of certain events, and commencing with the second quarter of fiscal 2013, such maximum ratio will be 4.75 to 1.0 (or 5.0 to 1.0 during an acquisition period, as defined in the amendment). As of December 28, 2013, the requirements for minimum consolidated interest coverage ratio and maximum consolidated leverage ratio were 2.25 to 1.0 and 4.75 to 1.0, respectively.

The Partnership acts as a guarantor with respect to the obligations of the Operating Partnership under the Amended Credit Agreement pursuant to the terms and conditions set forth therein. The obligations under the Amended Credit Agreement are secured by liens on substantially all of the personal property of the Partnership, the Operating Partnership and their subsidiaries, as well as mortgages on certain real property.

Borrowings under the Revolving Credit Facility of the Amended Credit Agreement bear interest at prevailing interest rates based upon, at the Operating Partnership's option, LIBOR plus the applicable margin or the base rate, defined as the higher of the Federal Funds Rate plus  $\frac{1}{2}$  of 1%, the agent bank's prime rate, or LIBOR plus 1%, plus in each case the applicable margin. The applicable margin is dependent upon the Partnership's ratio of total debt to EBITDA on a consolidated basis, as defined in the Revolving Credit Facility. As of December 28, 2013, the interest rate for the Revolving Credit Facility was approximately 2.5%. The interest rate and the applicable margin will be reset at the end

of each calendar quarter.

In connection with the Amended Credit Agreement, the Operating Partnership entered into a forward starting interest rate swap agreement with a June 25, 2013 effective date and a maturity date of January 5, 2017. Under this interest rate swap agreement, the Operating Partnership will pay a fixed interest rate of 1.63% to the issuing lender on the notional principal amount outstanding, and the issuing lender will pay to the Operating Partnership a floating rate, namely LIBOR, on the same notional principal amount. The interest rate swap has been designated as a cash flow hedge.

## **Table of Contents**

As of December 28, 2013, the Partnership had standby letters of credit issued under the Revolving Credit Facility of the Amended Credit Agreement in the aggregate amount of \$46,742 which expire periodically through April 15, 2014. Therefore, as of December 28, 2013, the Partnership had available borrowing capacity of \$253,258 under the Revolving Credit Facility.

The Amended Credit Agreement and the Senior Notes both contain various restrictive and affirmative covenants applicable to the Operating Partnership and the Partnership, respectively, including (i) restrictions on the incurrence of additional indebtedness, and (ii) restrictions on certain liens, investments, guarantees, loans, advances, payments, mergers, consolidations, distributions, sales of assets and other transactions. Under the Amended Credit Agreement and the indentures governing the Senior Notes, the Operating Partnership and the Partnership are generally permitted to make cash distributions equal to available cash, as defined, as of the end of the immediately preceding quarter if no event of default exists or would exist upon making such distributions, and with respect to the indentures governing the Senior Notes, the Partnership's consolidated fixed charge coverage ratio, as defined, is greater than 1.75 to 1. The Partnership and the Operating Partnership were in compliance with all covenants and terms of the Senior Notes and the Amended Credit Agreement as of December 28, 2013.

The aggregate amounts of long-term debt maturities subsequent to December 28, 2013 are as follows: fiscal 2014 through fiscal 2016: \$-0-; fiscal 2017: \$100,000; fiscal 2018: \$496,557; and thereafter: \$596,180.

## **8. Distributions of Available Cash**

The Partnership makes distributions to its partners no later than 45 days after the end of each fiscal quarter in an aggregate amount equal to its Available Cash for such quarter. Available Cash, as defined in the Partnership Agreement, generally means all cash on hand at the end of the respective fiscal quarter less the amount of cash reserves established by the Board of Supervisors in its reasonable discretion for future cash requirements. These reserves are retained for the proper conduct of the Partnership's business, the payment of debt principal and interest and for distributions during the next four quarters.

On January 23, 2014, the Partnership announced a quarterly distribution of \$0.8750 per Common Unit, or \$3.50 per Common Unit on an annualized basis, in respect of the first quarter of fiscal 2014, payable on February 11, 2014 to holders of record on February 4, 2014.

## **9. Unit-Based Compensation Arrangements**

The Partnership recognizes compensation cost over the respective service period for employee services received in exchange for an award of equity or equity-based compensation based on the grant date fair value of the award. The Partnership measures liability awards under an equity-based payment arrangement based on remeasurement of the award's fair value at the conclusion of each interim and annual reporting period until the date of settlement, taking into consideration the probability that the performance conditions will be satisfied.

**Restricted Unit Plans.** In fiscal 2000 and fiscal 2009, the Partnership adopted the Suburban Propane Partners, L.P. 2000 Restricted Unit Plan and 2009 Restricted Unit Plan (collectively, the Restricted Unit Plans), respectively, which authorizes the issuance of Common Units to executives, managers and other employees and members of the Board of Supervisors of the Partnership. The total number of Common Units authorized for issuance under the Restricted Unit Plans was 1,902,122 as of December 28, 2013. In accordance with an August 6, 2013 amendment to the Restricted Unit Plans, unless otherwise stipulated by the Compensation Committee of the Partnership's Board of Supervisors on or before the grant date, all restricted unit awards granted after the date of the amendment will vest 33.33% on each of the first three anniversaries of the award grant date. Prior to the August 6, 2013 amendment, unless otherwise

stipulated by the Compensation Committee of the Partnership's Board of Supervisors on or before the grant date, restricted units issued under the Restricted Unit Plans vest over time with 25% of the Common Units vesting at the end of each of the third and fourth anniversaries of the grant date and the remaining 50% of the Common Units vesting at the end of the fifth anniversary of the grant date. The Restricted Unit Plans participants are not eligible to receive quarterly distributions on, or vote, their respective restricted units until vested. Restricted units cannot be sold or transferred prior to vesting. The value of the restricted unit is established by the market price of the Common Unit on the date of grant, net of estimated future distributions during the vesting period. Restricted units are subject to forfeiture in certain circumstances as defined in the Restricted Unit Plans. Compensation expense for the unvested awards is recognized ratably over the vesting periods and is net of estimated forfeitures.



**Table of Contents**

During the three months ended December 28, 2013, the Partnership awarded 140,198 restricted units under the Restricted Unit Plans at an aggregate grant date fair value of \$5,472. The following is a summary of activity for the Restricted Unit Plans for the three months ended December 28, 2013:

	Units	Weighted Average Grant Date Fair Value Per Unit
<b>Outstanding September 28 2013</b>	527,627	\$ 29.30
Awarded	140,198	39.03
Forfeited	(2,056)	(26.20)
Issued	(71,790)	(30.43)
<b>Outstanding December 28, 2013</b>	593,979	\$ 31.47

As of December 28, 2013, unrecognized compensation cost related to unvested restricted units awarded under the Restricted Unit Plans amounted to \$9,920. Compensation cost associated with unvested awards is expected to be recognized over a weighted-average period of 1.5 years. Compensation expense recognized under the Restricted Unit Plans, net of forfeitures, for the three months ended December 28, 2013, and December 29, 2012, was \$1,638 and \$1,240, respectively.

**Long-Term Incentive Plans.** The Partnership has a non-qualified, unfunded long-term incentive plan for officers and key employees (the LTIP) which provides for payment, in the form of cash, of an award of equity-based compensation at the end of a three-year performance period. For the fiscal 2013 and 2012 awards, the level of compensation earned under the LTIP is based on the market performance of the Partnership's Common Units on the basis of total return to Unitholders (TRU) compared to the TRU of a predetermined peer group consisting solely of other master limited partnerships, approved by the Compensation Committee of the Board of Supervisors, over the same three-year performance period. On August 6, 2013, the Compensation Committee of the Partnership's Board of Supervisors adopted the 2014 Long-Term Incentive Plan of the Partnership (2014 LTIP) as a replacement for the existing LTIP. As a result, for the fiscal 2014 award, the level of compensation earned under the 2014 LTIP is based on the average distribution coverage ratio over the three-year measurement period. The average distribution coverage ratio is calculated as the Partnership's average distributable cash flow, as defined in the 2014 LTIP, for each of the three years in the measurement period, subject to certain adjustments as set forth in the 2014 LTIP, divided by the amount of annualized cash distributions to be paid by the Partnership, based on the annualized cash distribution rate at the beginning of the measurement period.

As a result of the quarterly remeasurement of the liability for awards under the LTIP and 2014 LTIP, compensation expense for the three months ended December 28, 2013, and December 29, 2012, was \$1,352 and \$1,283, respectively. As of December 28, 2013 and September 28, 2013, the Partnership had a liability included within accrued employment and benefit costs (or other liabilities, as applicable) of \$4,279 and \$2,927, respectively, related to estimated future payments under the LTIP and 2014 LTIP.

**10. Commitments and Contingencies**

**Self-Insurance.** The Partnership is self-insured for general and product, workers' compensation and automobile liabilities up to predetermined thresholds above which third party insurance applies. As of December 28, 2013 and

Edgar Filing: SUBURBAN PROPANE PARTNERS LP - Form 10-Q

September 28, 2013, the Partnership had accrued insurance liabilities of \$58,815 and \$58,152, respectively, representing the total estimated losses under these self-insurance programs. For the portion of the estimated self-insurance liability that exceeds insurance deductibles, the Partnership records an asset within other assets (or other current assets, as applicable) related to the amount of the liability expected to be covered by insurance which amounted to \$18,430 and \$18,330 as of December 28, 2013 and September 28, 2013, respectively.

**Table of Contents**

**Legal Matters.** The Partnership's operations are subject to operating hazards and risks normally incidental to handling, storing and delivering combustible liquids such as propane. The Partnership has been, and will continue to be, a defendant in various legal proceedings and litigation as a result of these operating hazards and risks, and as a result of other aspects of its business. Although any litigation is inherently uncertain, based on past experience, the information currently available to the Partnership, and the amount of its accrued insurance liabilities, the Partnership does not believe that currently pending or threatened litigation matters, or known claims or known contingent claims, will have a material adverse effect on its results of operations, financial condition or cash flow. On February 4, 2014, the plaintiffs in a previously reported putative class action (in which no class was ever certified) filed a voluntary dismissal with prejudice of all remaining claims, terminating such action.

**11. Guarantees**

The Partnership has residual value guarantees associated with certain of its operating leases, related primarily to transportation equipment, with remaining lease periods scheduled to expire periodically through fiscal 2020. Upon completion of the lease period, the Partnership guarantees that the fair value of the equipment will equal or exceed the guaranteed amount, or the Partnership will pay the lessor the difference. Although the fair value of equipment at the end of its lease term has historically exceeded the guaranteed amounts, the maximum potential amount of aggregate future payments the Partnership could be required to make under these leasing arrangements, assuming the equipment is deemed worthless at the end of the lease term, was \$16,002 as of December 28, 2013. The fair value of residual value guarantees for outstanding operating leases was de minimis as of December 28, 2013 and September 28, 2013.

**12. Pension Plans and Other Postretirement Benefits**

The following table provides the components of net periodic benefit costs:

	Pension Benefits		Postretirement Benefits	
	Three Months Ended		Three Months Ended	
	December 28, 2013	December 29, 2012	December 28, 2013	December 29, 2012
Service cost	\$	\$	\$ 1	\$ 2
Interest cost	1,443	1,307	160	146
Expected return on plan assets	(1,275)	(1,320)		
Amortization of prior service costs			(122)	(122)
Amortization of net loss (gain)	1,123	1,321	(46)	
Net periodic benefit cost	\$ 1,291	\$ 1,308	\$ (7)	\$ 26

There are no projected minimum employer cash contribution requirements under ERISA laws for fiscal 2014 under the Partnership's defined benefit pension plan. The projected annual contribution requirements related to the Partnership's postretirement health care and life insurance benefit plan for fiscal 2014 is \$1,337, of which \$216 has been contributed during the three months ended December 28, 2013.

As a result of the Inergy Propane Acquisition, the Partnership contributes to multi-employer pension plans ( MEPP ) in accordance with various collective bargaining agreements covering union employees. As one of the many participating employers in these MEPPs, the Partnership is responsible with the other participating employers for any

plan underfunding. As of December 28, 2013, the Partnership had accrued \$6,953 for its estimated obligation to certain MEPPs due to the Partnership's voluntary partial withdrawal from one such MEPP and full withdrawal from four MEPPs. Due to the uncertainty regarding future factors that could trigger withdrawal liability, including the integration of Inergy Propane, the Partnership is unable to determine the amount and timing of any future withdrawal liability, if any.

**Table of Contents****13. Amounts Reclassified Out of Accumulated Other Comprehensive Income**

The following table summarizes amounts reclassified out of accumulated other comprehensive income for the three months ended December 28, 2013:

	<b>Gains and Losses on Cash Flow Hedges</b>	<b>Pension Benefits</b>	<b>Postretirement Benefits</b>	<b>Total</b>
Balance as of September 28, 2013	\$ (2,428)	\$ (49,987)	\$ 5,062	\$ (47,353)
Other comprehensive income before reclassifications	(166)			(166)
Amounts reclassified from accumulated other comprehensive income	353(a)	1,123(b)	(168)(b)	1,308
Net current period other comprehensive income	187	1,123	(168)	1,142
Balance as of December 28, 2013	\$ (2,241)	\$ (48,864)	\$ 4,894	\$ (46,211)

(a) Reclassification of realized losses on cash flow hedges are recognized in interest expense.

(b) These amounts are included in the computation of net periodic benefit cost. See Note 12, Pension Plan and Other Postretirement Benefits .

**14. Income Taxes**

For federal income tax purposes, as well as for state income tax purposes in the majority of the states in which the Partnership operates, the earnings attributable to the Partnership and the Operating Partnership are not subject to income tax at the partnership level. With the exception of those states that impose an entity-level income tax on partnerships, the taxable income or loss attributable to the Partnership, and to the Operating Partnership, which may vary substantially from the income before income taxes reported by the Partnership in the condensed consolidated statement of operations, are includable in the federal and state income tax returns of the Common Unitholders. The aggregate difference in the basis of the Partnership's net assets for financial and tax reporting purposes cannot be readily determined as the Partnership does not have access to each Common Unitholder's basis in the Partnership.

As described in Note 1, the earnings of the Corporate Entities are subject to corporate level federal and state income tax. However, based upon past performance, the Corporate Entities are currently reporting an income tax provision composed primarily of minimum state income taxes. A full valuation allowance has been provided against the deferred tax assets based upon an analysis of all available evidence, both negative and positive at the balance sheet date, which, taken as a whole, indicates that it is more likely than not that sufficient future taxable income will not be available to utilize the assets. Management's periodic reviews include, among other things, the nature and amount of the taxable income and expense items, the expected timing of when assets will be used or liabilities will be required to be reported and the reliability of historical profitability of businesses expected to provide future earnings. Furthermore, management considered tax-planning strategies it could use to increase the likelihood that the deferred

assets will be realized.

**Table of Contents**

**15. Segment Information**

The Partnership manages and evaluates its operations in five operating segments, three of which are reportable segments: Propane, Fuel Oil and Refined Fuels and Natural Gas and Electricity. The chief operating decision maker evaluates performance of the operating segments using a number of performance measures, including revenues and income before interest expense and provision for income taxes (operating profit). Costs excluded from these profit measures are captured in Corporate and include corporate overhead expenses not allocated to the operating segments. Unallocated corporate overhead expenses include all costs of back office support functions that are reported as general and administrative expenses within the consolidated statements of operations. In addition, certain costs associated with field operations support that are reported in operating expenses within the consolidated statements of operations, including purchasing, training and safety, are not allocated to the individual operating segments. Thus, operating profit for each operating segment includes only the costs that are directly attributable to the operations of the individual segment. The accounting policies of the operating segments are otherwise the same as those described in Note 2, Summary of Significant Accounting Policies, in the Partnership's Annual Report on Form 10-K for the fiscal year ended September 28, 2013.

The propane segment is primarily engaged in the retail distribution of propane to residential, commercial, industrial and agricultural customers and, to a lesser extent, wholesale distribution to large industrial end users. In the residential and commercial markets, propane is used primarily for space heating, water heating, cooking and clothes drying. Industrial customers use propane generally as a motor fuel burned in internal combustion engines that power over-the-road vehicles, forklifts and stationary engines, to fire furnaces and as a cutting gas. In the agricultural markets, propane is primarily used for tobacco curing, crop drying, poultry brooding and weed control.

The fuel oil and refined fuels segment is primarily engaged in the retail distribution of fuel oil, diesel, kerosene and gasoline to residential and commercial customers for use primarily as a source of heat in homes and buildings.

The natural gas and electricity segment is engaged in the marketing of natural gas and electricity to residential and commercial customers in the deregulated energy markets of New York and Pennsylvania. Under this operating segment, the Partnership owns the relationship with the end consumer and has agreements with the local distribution companies to deliver the natural gas or electricity from the Partnership's suppliers to the customer.

Activities in the all other category include the Partnership's service business, which is primarily engaged in the sale, installation and servicing of a wide variety of home comfort equipment, particularly in the areas of heating and ventilation, and activities from the Partnership's Suburban Franchising subsidiaries.

**Table of Contents**

The following table presents certain relevant financial information by reportable segment and provides a reconciliation of total operating segment information to the corresponding consolidated amounts for the periods presented:

	<b>Three Months Ended</b>	
	<b>December 28, 2013</b>	<b>December 29, 2012</b>
<b>Revenues:</b>		
Propane	\$ 438,594	\$ 392,785
Fuel oil and refined fuels	54,268	62,146
Natural gas and electricity	18,316	18,389
All other	14,878	17,383
 Total revenues	 \$ 526,056	 \$ 490,703
<b>Operating income:</b>		
Propane	\$ 106,382	\$ 104,160
Fuel oil and refined fuels	479	690
Natural gas and electricity	2,652	2,566
All other	(5,850)	(4,860)
Corporate	(23,608)	(20,248)
 Total operating income	 80,055	 82,308
Reconciliation to net income:		
Interest expense, net	21,207	24,556
Provision for income taxes	177	132
 Net income	 \$ 58,671	 \$ 57,620
<b>Depreciation and amortization:</b>		
Propane	\$ 25,733	\$ 24,670
Fuel oil and refined fuels	2,296	1,600
Natural gas and electricity	40	78
All other	205	74
Corporate	6,553	4,105
 Total depreciation and amortization	 \$ 34,827	 \$ 30,527
	<b>As of</b>	
	<b>December 28, 2013</b>	<b>September 28, 2013</b>
<b>Assets:</b>		
Propane	\$ 2,538,755	\$ 2,452,909
Fuel oil and refined fuels	86,186	77,473



Edgar Filing: SUBURBAN PROPANE PARTNERS LP - Form 10-Q

Natural gas and electricity	21,508	16,789
All other	5,535	3,860
Corporate	124,457	176,956
Total assets	\$ 2,776,441	\$ 2,727,987

**Table of Contents**

**ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

The following is a discussion of the financial condition and results of operations of the Partnership as of and for the three months ended December 28, 2013. The discussion should be read in conjunction with Management's Discussion and Analysis of Financial Condition and Results of Operations and the historical consolidated financial statements and notes thereto included in the Annual Report on Form 10-K for the fiscal year ended September 28, 2013.

**Executive Overview**

The following are factors that regularly affect our operating results and financial condition. In addition, our business is subject to the risks and uncertainties described in Item 1A included in the Annual Report on Form 10-K for the fiscal year ended September 28, 2013.

***Product Costs and Supply***

The level of profitability in our retail propane, fuel oil, natural gas and electricity businesses is largely dependent on the difference between retail sales price and product cost. The unit cost of our products, particularly propane, fuel oil and natural gas, is subject to volatility as a result of supply and demand dynamics or other market conditions, including, but not limited to, economic and political factors impacting crude oil and natural gas supply or pricing. We enter into product supply contracts that are generally one-year agreements subject to annual renewal, and also purchase product on the open market. We attempt to reduce price risk by pricing product on a short-term basis. Our propane supply contracts typically provide for pricing based upon index formulas using the posted prices established at major supply points such as Mont Belvieu, Texas, or Conway, Kansas (plus transportation costs) at the time of delivery.

We purchase propane from approximately 65 oil companies and natural gas processors at approximately 160 supply points located in the United States and Canada. Our supply from our usual sources may be interrupted or curtailed due to reasons that are beyond our control; including but not limited to, availability of product and bottlenecks in logistics/transportation. To supplement our annual purchase requirements, we may utilize forward fixed price purchase contracts to acquire a portion of the propane that we resell to our customers, which allows us to manage our exposure to unfavorable changes in commodity prices and to assure adequate physical supply. The percentage of contract purchases, and the amount of supply contracted for under forward contracts at fixed prices, will vary from year to year based on market conditions.

Product cost changes can occur rapidly over a short period of time and, in particular, during periods of tighter supply; and can impact profitability. There is no assurance that we will be able to pass on product cost increases fully or immediately, particularly when product costs increase rapidly. Therefore, average retail sales prices can vary significantly from year to year as product costs fluctuate with propane, fuel oil, crude oil and natural gas commodity market conditions. In periods of sustained higher commodity prices, retail sales volumes can be negatively impacted by customer conservation, resulting in reduced demand for our product. In addition, during periods of tighter product supply, we may be unable to obtain sufficient product volumes to satisfy all customer demand for our product.

***Seasonality***

The retail propane and fuel oil distribution businesses, as well as the natural gas marketing business, are seasonal because these fuels are primarily used for heating in residential and commercial buildings. Historically, approximately two-thirds of our retail propane volume is sold during the six-month peak heating season from October through March. The fuel oil business tends to experience greater seasonality given its more limited use for space heating and

approximately three-fourths of our fuel oil volumes are sold between October and March. Consequently, sales and operating profits are concentrated in our first and second fiscal quarters. Cash flows from operations, therefore, are greatest during the second and third fiscal quarters when customers pay for product purchased during the winter heating season. We expect lower operating profits and either net losses or lower net income during the period from April through September (our third and fourth fiscal quarters). To the extent necessary, we will reserve cash from the second and third quarters for distribution to holders of our Common Units in the fourth quarter and following fiscal year first quarter.

## **Table of Contents**

### ***Weather***

Weather conditions have a significant impact on the demand for our products, in particular propane, fuel oil and natural gas, for both heating and agricultural purposes. Many of our customers rely heavily on propane, fuel oil or natural gas as a heating source. Accordingly, the volume sold is directly affected by the severity of the winter weather in our service areas, which can vary substantially from year to year. In any given area, sustained warmer than normal temperatures will tend to result in reduced propane, fuel oil and natural gas consumption, while sustained colder than normal temperatures will tend to result in greater consumption.

### ***Hedging and Risk Management Activities***

We engage in hedging and risk management activities to reduce the effect of price volatility on our product costs and to help ensure the availability of product during periods of short supply. We enter into propane forward and option agreements with third parties, and use futures and option contracts traded on the New York Mercantile Exchange ( NYMEX ), to purchase and sell propane, fuel oil and crude oil at fixed prices in the future. The majority of the futures, forward and options agreements are used to hedge price risk associated with propane and fuel oil physical inventory, as well as, in certain instances, forecasted purchases of propane and fuel oil. In addition, we sell propane and fuel oil to customers at fixed prices, and enter into derivative instruments to hedge a portion of our exposure to fluctuations in commodity prices as a result of selling the fixed price contracts. Forward contracts are generally settled physically at the expiration of the contract whereas futures, options and swap contracts are generally settled in cash at the expiration of the contract. Although we use derivative instruments to reduce the effect of price volatility associated with priced physical inventory and forecasted transactions, we do not use derivative instruments for speculative trading purposes. Risk management activities are monitored by an internal Commodity Risk Management Committee, made up of five members of management and reporting to our Audit Committee, through enforcement of our Hedging and Risk Management Policy.

### ***Critical Accounting Policies and Estimates***

Our significant accounting policies are summarized in Note 2, Summary of Significant Accounting Policies, included within the Notes to Consolidated Financial Statements section of our Annual Report on Form 10-K for the fiscal year ended September 28, 2013.

Certain amounts included in or affecting our consolidated financial statements and related disclosures must be estimated, requiring management to make certain assumptions with respect to values or conditions that cannot be known with certainty at the time the financial statements are prepared. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America ( US GAAP ) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. We are also subject to risks and uncertainties that may cause actual results to differ from estimated results. Estimates have been made by us in the areas of self-insurance and litigation reserves, pension and other postretirement benefit liabilities and costs, valuation of derivative instruments, depreciation and amortization of long-lived assets, asset impairment assessments, tax valuation allowances, allowances for doubtful accounts, and purchase price allocation for acquired businesses. We base our estimates on historical experience and on various other assumptions that are believed to be reasonable under the circumstances, the results of which form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. Any effects on our financial position or results of operations resulting from revisions to these estimates are recorded in the period in which the facts that give rise to the revision become known to us. Management has reviewed these critical accounting estimates and related disclosures with the Audit Committee of

our Board of Supervisors.

---

**Table of Contents*****Results of Operations and Financial Condition***

Net income for the first quarter of fiscal 2014 was \$58.7 million, or \$0.97 per Common Unit, compared to net income of \$57.6 million, or \$1.01 per Common Unit, in the prior year first quarter. Earnings before interest, taxes, depreciation and amortization ( EBITDA ) for the first quarter of fiscal 2014 amounted to \$114.9 million, compared to \$112.8 million in the prior year first quarter.

Net income and EBITDA for the first quarter of fiscal 2014 and 2013 included expenses of \$2.5 million and \$1.0 million, respectively, related to the ongoing integration of Inergy Propane. Excluding the effects of these charges, as well as the unrealized (non-cash) mark-to-market adjustments on derivative instruments in both quarters, Adjusted EBITDA (as defined and reconciled below) amounted to \$117.7 million for the first quarter of fiscal 2014, compared to Adjusted EBITDA of \$117.5 million in the prior year first quarter.

Retail propane gallons sold in the first quarter of fiscal 2014 increased 4.0 million gallons, or 2.6%, to 157.9 million gallons from 153.9 million gallons in the prior year first quarter. Sales of fuel oil and other refined fuels decreased 1.9 million gallons, to 14.0 million gallons compared to 15.9 million gallons in the prior year first quarter. According to the National Oceanic and Atmospheric Administration, average temperatures (as measured by heating degree days) across all of our service territories for the first quarter of fiscal 2014 were reported as normal and 9% colder than the prior year quarter, as a result of colder than normal average temperatures during the month of December 2013. Average temperatures through the first two months of the fiscal 2014 first quarter were 8% warmer than normal and 5% warmer than the comparable prior year period.

Revenues of \$526.1 million increased \$35.4 million, or 7.2%, compared to the prior year first quarter, primarily due to higher retail selling prices associated with higher wholesale product costs, and to a lesser extent, an increase in retail propane volumes sold. Average posted propane prices increased rapidly throughout the first quarter of fiscal 2014, resulting in an increase of 35.0% in average posted prices compared to the prior year first quarter (basis Mont Belvieu, Texas). Average posted propane prices at other key supply points increased at an even greater rate as a result of the onset of supply and logistics issues in December 2013 that are facing the industry as a whole. Average posted prices for fuel oil were 1.9% lower than the prior year first quarter. Cost of products sold for the first quarter of fiscal 2014 of \$280.5 million increased \$35.4 million, or 14.5%, compared to \$245.1 million in the prior year first quarter, primarily due to higher propane product costs stemming from the rise in commodity prices, and to a lesser extent, higher propane volumes sold. Included in cost of products sold for the first quarters of fiscal 2014 and 2013 were unrealized (non-cash) losses attributable to the mark-to-market adjustment for derivative instruments used in risk management activities of \$0.3 million and \$3.6 million, respectively; these unrealized losses are excluded from Adjusted EBITDA for both periods in the table below.

Combined operating and general and administrative expenses of \$130.6 million for the first quarter of fiscal 2014 were \$2.1 million, or 1.6%, lower than the prior year first quarter, primarily due to lower professional services and general insurance costs, as well as synergies realized during the period associated with the integration of Inergy Propane. Depreciation and amortization expense of \$34.8 million increased \$4.3 million, or 14.1%, primarily due to the acceleration of depreciation expense on assets taken out of service as a result of integration activities. Net interest expense of \$21.2 million decreased \$3.3 million, or 13.6%, due to the reduction of \$157.3 million in long-term borrowings during the fourth quarter of fiscal 2013.

With respect to the integration of Inergy Propane, as previously reported, we are taking a break from our integration activities during the heating season to focus all of our efforts on our customer base. We will resume our integration activities late in the second quarter and expect to meet our synergy goals for the year by the end of this fiscal year.

Despite the increased size of our business and significantly higher working capital requirements as a result of higher wholesale product costs, we once again funded all working capital needs from cash on hand without the need to borrow under our revolving credit facility, and ended the quarter with \$55.3 million of cash.

As announced on January 23, 2014, our Board of Supervisors has declared a quarterly distribution of \$0.8750 per Common Unit for the three months ended December 28, 2013. On an annualized basis, this distribution rate equates to \$3.50 per Common Unit. The \$0.8750 per Common Unit distribution is payable on February 11, 2014 to Common Unitholders of record as of February 4, 2014.

**Table of Contents**

Our anticipated cash requirements for the remainder of fiscal 2014 include: (i) maintenance and growth capital expenditures of approximately \$20.0 million; (ii) interest payments of approximately \$67.7 million; and (iii) cash distributions of approximately \$158.3 million to our Common Unitholders based on the current quarterly distribution rate of \$0.8750 per Common Unit. As of December 28, 2013, we had unused borrowing capacity under our Revolving Credit Facility of \$253.3 million, after considering outstanding letters of credit of \$46.7 million and outstanding borrowings of \$100.0 million.

**Three Months Ended December 28, 2013 Compared to Three Months Ended December 29, 2012***Revenues*

(Dollars in thousands)	Three Months Ended		Increase/ (Decrease)	Percent Increase/ (Decrease)
	December 28 2013	December 29 2012		
Revenues				
Propane	\$ 438,594	\$ 392,785	\$ 45,809	11.7%
Fuel oil and refined fuels	54,268	62,146	(7,878)	(12.7%)
Natural gas and electricity	18,316	18,389	(73)	(0.4%)
All other	14,878	17,383	(2,505)	(14.4%)
Total revenues	\$ 526,056	\$ 490,703	\$ 35,353	7.2%

Revenues from the distribution of propane and related activities of \$438.6 million for the first quarter of fiscal 2014 increased \$45.8 million, or 11.7%, compared to \$392.8 million in the prior year first quarter, primarily due to higher average retail selling prices associated with higher wholesale product costs, and to a lesser extent, an increase in retail propane volumes sold. Average propane selling prices for the first quarter of fiscal 2014 increased 11.0% compared to the prior year first quarter due to higher product costs, resulting in a \$41.8 million increase in revenues year-over-year. Retail propane gallons sold in the first quarter of fiscal 2014 increased 4.0 million gallons, or 2.6%, to 157.9 million gallons from 153.9 million gallons in the prior year first quarter, primarily as a result of colder average temperatures in the month of December 2013 compared to December 2012. Higher propane volumes sold resulted in an increase of \$9.5 million in revenues during the first quarter of fiscal 2014 compared to the prior year first quarter. Included within the propane segment are revenues from other propane activities of \$15.8 million for the first quarter of fiscal 2014, which decreased \$5.5 million compared to the prior year first quarter.

Revenues from the distribution of fuel oil and refined fuels of \$54.3 million for the first quarter of fiscal 2014 decreased \$7.9 million, or 12.7%, from \$62.1 million in the prior first quarter, primarily due to lower volumes sold, and to a much lesser extent, lower average selling prices associated with lower product costs. Fuel oil and refined fuels gallons sold in the first quarter of fiscal 2014 decreased 1.9 million gallons, or 11.9%, to 14.0 million gallons from 15.9 million gallons in the prior year first quarter, primarily due to the inconsistent weather pattern in the first quarter of fiscal 2014. Lower fuel oil and refined fuels volumes sold resulted in a decrease of \$7.4 million in revenues during the first quarter of fiscal 2014 compared to the prior year first quarter. Average selling prices in our fuel oil and refined fuels segment in the first quarter of fiscal 2014 decreased 1.0% compared to the prior year first quarter, resulting in a \$0.5 million decrease in revenues year-over-year.



Revenues in our natural gas and electricity segment of \$18.3 million for the first quarter of fiscal 2014 were relatively flat compared to the prior year first quarter, as lower electricity volumes sold were offset by an increase in average electricity selling prices.

**Table of Contents***Cost of Products Sold*

(Dollars in thousands)	Three Months Ended		Increase/ (Decrease)	Percent Increase/ (Decrease)
	December 28, 2013	December 29, 2012		
Cost of products sold				
Propane	\$ 219,140	\$ 174,616	\$ 44,524	25.5%
Fuel oil and refined fuels	43,749	51,478	(7,729)	(15.0%)
Natural gas and electricity	12,862	12,710	152	1.2%
All other	4,775	6,296	(1,521)	(24.2%)
Total cost of products sold	\$ 280,526	\$ 245,100	\$ 35,426	14.5%
As a percent of total revenues	53.3%	49.9%		

The cost of products sold reported in the condensed consolidated statements of operations represents the weighted average unit cost of propane and fuel oil and refined fuels sold, including transportation costs to deliver product from our supply points to storage or to our customer service centers. Cost of products sold also includes the cost of natural gas and electricity, as well as the cost of appliances and related parts sold or installed by our customer service centers computed on a basis that approximates the average cost of the products. Unrealized (non-cash) gains or losses from changes in the fair value of derivative instruments that are not designated as cash flow hedges are recorded in each quarterly reporting period within cost of products sold. Cost of products sold is reported exclusive of any depreciation and amortization; these amounts are reported separately within the condensed consolidated statements of operations.

Given the retail nature of our operations, we maintain a certain level of priced physical inventory to help ensure that our field operations have adequate supply commensurate with the time of year. Our strategy has been, and will continue to be, to keep our physical inventory priced relatively close to market for our field operations. Consistent with past practices, we principally utilize futures and/or options contracts traded on the NYMEX to mitigate the price risk associated with our priced physical inventory. Under this risk management strategy, realized gains or losses on futures or options contracts, which are reported in cost of products sold, will typically offset losses or gains on the physical inventory once the product is sold (which may or may not occur in the same accounting period). We do not use futures or options contracts, or other derivative instruments, for speculative trading purposes.

Average posted propane prices increased rapidly throughout the first quarter of fiscal 2014, resulting in an increase of 35.0% in average posted prices compared to the prior year first quarter (basis Mont Belvieu, Texas). The rising price environment accelerated significantly towards the latter part of the first quarter of fiscal 2014 as a result of the onset of propane supply and logistics issues across the industry, which further exacerbated the rise in posted propane prices. As such, average posted propane prices in the month of December 2013 were 59.0% higher compared to average posted prices in December 2012 (basis Mont Belvieu, Texas). Average posted propane prices at other key supply points increased at an even greater rate. Average posted prices for fuel oil were 1.9% lower than the prior year first quarter. Included in cost of products sold for the first quarters of fiscal 2014 and 2013 were unrealized (non-cash) losses attributable to the mark-to-market adjustment for derivative instruments used in risk management activities of \$0.3 million and \$3.6 million, respectively, resulting in a decrease of \$3.3 million in cost of products sold, all of which was reported in the propane segment.

Cost of products sold associated with the distribution of propane and related activities of \$219.1 million for the first quarter of fiscal 2014 increased \$44.5 million, or 25.5%, compared to the prior year first quarter. Higher average

propane costs and higher propane volumes sold resulted in an increase of \$46.8 million and \$4.3 million, respectively, in cost of products sold during the first quarter of fiscal 2014 compared to the prior year first quarter. Cost of products sold from other propane activities decreased \$3.3 million in the first quarter of fiscal 2014 compared to the prior year first quarter.

**Table of Contents**

Cost of products sold associated with our fuel oil and refined fuels segment of \$43.7 million for the first quarter of fiscal 2014 decreased \$7.7 million, or 15.0%, compared to the prior year first quarter. Lower fuel oil and refined fuels volumes sold and lower fuel oil and refined fuels average costs resulted in a decrease of \$6.1 million and \$1.7 million, respectively, in cost of products sold during the first quarter of fiscal 2014 compared to the prior year first quarter.

Cost of products sold in our natural gas and electricity segment of \$12.9 million for the first quarter of fiscal 2014 increased slightly compared to the prior year first quarter, as higher average electricity product costs were substantially offset by lower electricity volumes sold.

For the first quarter of fiscal 2014, total cost of products sold as a percent of total revenues increased 3.4 percentage points to 53.3% from 49.9% in the prior year first quarter. The increase in cost of products sold as a percentage of revenues was primarily attributable to the rise in propane wholesale product costs outpacing the rise in propane average selling prices during the first quarter of fiscal 2014.

*Operating Expenses*

(Dollars in thousands)	Three Months Ended		Decrease	Percent Decrease
	December 28, 2013	December 29, 2012		
Operating expenses	\$ 113,313	\$ 114,936	\$ (1,623)	(1.4%)
As a percent of total revenues	21.5%	23.4%		

All costs of operating our retail distribution and appliance sales and service operations are reported within operating expenses in the condensed consolidated statements of operations. These operating expenses include the compensation and benefits of field and direct operating support personnel, costs of operating and maintaining our vehicle fleet, overhead and other costs of our purchasing, training and safety departments and other direct and indirect costs of operating our customer service centers.

Operating expenses of \$113.3 million in the first quarter of fiscal 2014 decreased \$1.6 million, or 1.4%, compared to \$114.9 million in the prior year first quarter, primarily due to lower general insurance costs, as well as synergies realized associated with the integration of Inergy Propane operations, offset to an extent by higher vehicle costs. In addition, operating expenses for the first quarter of fiscal 2014 included integration-related expenses of \$1.2 million associated with the integration of the Inergy Propane operations. These expenses were excluded from our calculation of Adjusted EBITDA.

*General and Administrative Expenses*

(Dollars in thousands)	Three Months Ended		Decrease	Percent Decrease
	December 28, 2013	December 29, 2012		
General and administrative expenses	\$ 17,335	\$ 17,832	\$ (497)	(2.8%)
As a percent of total revenues	3.3%	3.6%		

All costs of our back office support functions, including compensation and benefits for executives and other support functions, as well as other costs and expenses to maintain finance and accounting, treasury, legal, human resources, corporate development and the information systems functions are reported within general and administrative expenses

in the condensed consolidated statements of operations.

**Table of Contents**

General and administrative expenses of \$17.3 million for first quarter of fiscal 2014 decreased \$0.5 million, or 2.8%, compared to \$17.8 million in the prior year first quarter, primarily due to lower legal expenses associated with uninsured matters. In addition, general and administrative expenses for the first quarter of fiscal 2014 and fiscal 2013 included \$1.3 million and \$1.0 million, respectively, of professional services and other expenses associated with the integration of Inergy Propane. These items were excluded from our calculation of Adjusted EBITDA for both periods.

*Depreciation and Amortization*

(Dollars in thousands)	Three Months Ended		Increase	Percent Increase
	December 28, 2013	December 29, 2012		
Depreciation and amortization	\$ 34,827	\$ 30,527	\$ 4,300	14.1%
As a percent of total revenues	6.6%	6.2%		

Depreciation and amortization expense of \$34.8 million for the first quarter of fiscal 2014 increased \$4.3 million compared to the prior year first quarter, primarily as a result of acceleration of depreciation expense on buildings and vehicles taken out of service as a result of integration activities.

*Interest Expense, net*

(Dollars in thousands)	Three Months Ended		Decrease	Percent Decrease
	December 28, 2013	December 29, 2012		
Interest expense, net	\$ 21,207	\$ 24,556	\$ (3,349)	(13.6%)
As a percent of total revenues	4.0%	5.0%		

Net interest expense of \$21.2 million for the first quarter of fiscal 2014 decreased \$3.3 million compared to the prior year first quarter, primarily due to the reduction of \$157.3 million in long-term borrowings during the fourth quarter of fiscal 2013. See Liquidity and Capital Resources below for additional discussion.

*EBITDA and Adjusted EBITDA*

EBITDA represents net income (loss) before deducting interest expense, income taxes, depreciation and amortization. Adjusted EBITDA represents EBITDA excluding the unrealized net gain or loss on mark-to-market activity for derivative instruments and certain other items, as applicable, as provided in the table below. Our management uses EBITDA and Adjusted EBITDA as measures of liquidity and we are including them because we believe that they provide our investors and industry analysts with additional information to evaluate our ability to meet our debt service obligations and to pay our quarterly distributions to holders of our Common Units. EBITDA and Adjusted EBITDA are not recognized terms under US GAAP and should not be considered as an alternative to net income or net cash provided by operating activities determined in accordance with US GAAP. Because EBITDA and Adjusted EBITDA as determined by us excludes some, but not all, items that affect net income, they may not be comparable to EBITDA and Adjusted EBITDA or similarly titled measures used by other companies.

**Table of Contents**

The following table sets forth (i) our calculations of EBITDA and Adjusted EBITDA and (ii) a reconciliation of Adjusted EBITDA, as so calculated, to our net cash provided by operating activities:

(Dollars in thousands)	<b>Three Months Ended</b>	
	<b>December 28, 2013</b>	<b>December 29, 2012</b>
Net income	\$ 58,671	\$ 57,620
Add:		
Provision for income taxes	177	132
Interest expense, net	21,207	24,556
Depreciation and amortization	34,827	30,527
 EBITDA	 114,882	 112,835
Unrealized (non-cash) losses on changes in fair value of derivatives	290	3,614
Integration-related costs	2,536	1,024
 Adjusted EBITDA	 117,708	 117,473
Add (subtract):		
Provision for income taxes	(177)	(132)
Interest expense, net	(21,207)	(24,556)
Unrealized (non-cash) (losses) on changes in fair value of derivatives	(290)	(3,614)
Integration-related costs	(2,536)	(1,024)
Compensation cost recognized under Restricted Unit Plans	1,638	1,240
(Gain) on disposal of property, plant and equipment, net	(237)	(2,267)
Changes in working capital and other assets and liabilities	(90,738)	(25,583)
 Net cash provided by operating activities	 \$ 4,161	 \$ 61,537

**Liquidity and Capital Resources*****Analysis of Cash Flows***

*Operating Activities.* Net cash provided by operating activities for the first quarter of fiscal 2014 was \$4.2 million, compared to net cash provided by operating activities of \$61.5 million in the prior year first quarter. The decrease in net cash provided by operating activities was primarily attributable to an increase in working capital principally stemming from an increase in propane wholesale product costs. Average posted prices for propane during the first quarter of fiscal 2014 increased 35.0% compared to the prior year first quarter, which resulted in a substantial increase in working capital year-over-year. Also, cash flows from operating activities for the first three months of fiscal 2013 benefited to an extent by the realization of working capital acquired in the Inergy Propane acquisition.

*Investing Activities.* Net cash used in investing activities of \$3.4 million for the first quarter of fiscal 2014 consisted of capital expenditures of \$9.3 million (including approximately \$3.4 million for maintenance expenditures and \$5.9 million to support the growth of operations), partially offset by \$5.9 million in net proceeds from the sale of property, plant and equipment.

Net cash provided by investing activities of \$1.8 million for the first quarter of fiscal 2013 consisted of \$5.8 million in net proceeds from Inergy as a result of a purchase price adjustment attributable to the working capital of Inergy Propane, and \$2.8 million in net proceeds from the sale of property, plant and equipment, partially offset by capital expenditures of \$6.8 million (including approximately \$1.5 million for maintenance expenditures and \$5.3 million to support the growth of operations).



## **Table of Contents**

*Financing Activities.* Net cash used in financing activities for the first quarter of fiscal 2014 of \$52.7 million reflects the quarterly distribution to Common Unitholders at a rate of \$0.8750 per Common Unit paid in respect of the fourth quarter of fiscal 2013.

Net cash used in financing activities for the first quarter of fiscal 2013 of \$48.6 million reflects the quarterly distribution to Common Unitholders at a rate of \$0.8525 per Common Unit paid in respect of the fourth quarter of fiscal 2012.

## ***Summary of Long-Term Debt Obligations and Revolving Credit Lines***

As of December 28, 2013, our long-term debt consisted of \$496.6 million in aggregate principal amount of 7.5% senior notes due October 1, 2018, \$250.0 million in aggregate principal amount of 7.375% senior notes due March 15, 2020, \$346.2 million in aggregate principal amount of 7.375% senior notes due August 1, 2021 and \$100.0 million outstanding under our senior secured Revolving Credit Facility.

## **Senior Notes**

### *2018 Senior Notes and 2021 Senior Notes*

On August 1, 2012, we and our 100%-owned subsidiary, Suburban Energy Finance Corp., issued \$496.6 million in aggregate principal amount of unregistered 7.5% senior notes due October 1, 2018 (the 2018 Senior Notes ) and \$503.4 million in aggregate principal amount of unregistered 7.375% senior notes due August 1, 2021 (the 2021 Senior Notes ) in a private placement in connection with the Inergy Propane acquisition. The 2018 Senior Notes require semi-annual interest payments in April and October, and the 2021 Senior Notes require semi-annual interest payments in February and August.

On December 19, 2012, we completed an offer to exchange our existing unregistered 7.5% senior notes due 2018 and 7.375% senior notes due 2021 (collectively, the Old Notes ) for an equal principal amount of 7.5% senior notes due 2018 and 7.375% senior notes due 2021 (collectively, the Exchange Notes ), respectively, that have been registered under the Securities Act of 1933, as amended. The terms of the Exchange Notes are identical in all material respects (including principal amount, interest rate, maturity and redemption rights) to the Old Notes for which they were exchanged, except that the Exchange Notes generally will not be subject to transfer restrictions.

On August 2, 2013, we repurchased pursuant to optional redemption \$133.4 million of our 2021 Senior Notes using net proceeds from our May 2013 public offering and net proceeds from the underwriters' exercise of their over-allotment option to purchase additional Common Units. In addition, on August 6, 2013, we repurchased \$23.9 million of our 2021 Senior Notes in a private transaction using cash on hand.

### *2020 Senior Notes*

On March 23, 2010, we and our 100%-owned subsidiary, Suburban Energy Finance Corp., completed a public offering of \$250.0 million in aggregate principal amount of 7.375% senior notes due March 15, 2020 (the 2020 Senior Notes ). The 2020 Senior Notes require semi-annual interest payments in March and September.

Our obligations under the 2018 Senior Notes, 2020 Senior Notes and 2021 Senior Notes (collectively, the Senior Notes ) are unsecured and rank senior in right of payment to any future subordinated indebtedness and equally in right of payment with any future senior indebtedness. The Senior Notes are structurally subordinated to, which means they rank effectively behind, any debt and other liabilities of the Operating Partnership. The Senior Notes each have a

change of control provision that would require us to offer to repurchase the notes at 101% of the principal amount repurchased, if a change of control, as defined in the applicable indenture, occurs and is followed by a rating decline (a decrease in the rating of the notes by either Moody's Investors Service or Standard and Poor's Rating Group by one or more gradations) within 90 days of the consummation of the change of control.

---

**Table of Contents**

*Credit Agreement*

Our Operating Partnership has an amended and restated credit agreement entered into on January 5, 2012, as amended on August 1, 2012 (the Amended Credit Agreement ) that provides for a five-year \$400.0 million revolving credit facility (the Revolving Credit Facility ) of which, \$100.0 million was outstanding as of June 29, 2013. Borrowings under the Revolving Credit Facility may be used for general corporate purposes, including working capital, capital expenditures and acquisitions. Our Operating Partnership has the right to prepay any borrowings under the Revolving Credit Facility, in whole or in part, without penalty at any time prior to maturity.

The amendment and restatement of the credit agreement on January 5, 2012 amended the previous credit agreement to, among other things, extend the maturity date from June 25, 2013 to January 5, 2017, reduce the borrowing rate and commitment fees, and amend certain affirmative and negative covenants.

Borrowings under the Revolving Credit Facility of the Amended Credit Agreement may be used for general corporate purposes, including working capital, capital expenditures and acquisitions. Our Operating Partnership has the right to prepay loans under the Revolving Credit Facility, in whole or in part, without penalty at any time prior to maturity. We have standby letters of credit issued under the Revolving Credit Facility in the aggregate amount of \$46.7 million primarily in support of retention levels under our self-insurance programs, which expire periodically through April 15, 2014. Therefore, as of December 28, 2013, we had available borrowing capacity of \$253.3 million under the Revolving Credit Facility.

Borrowings under the Revolving Credit Facility of the Amended Credit Agreement bear interest at prevailing interest rates based upon, at the Operating Partnership's option, LIBOR plus the applicable margin or the base rate, defined as the higher of the Federal Funds Rate plus  $\frac{1}{2}$  of 1%, the agent bank's prime rate, or LIBOR plus 1%, plus in each case the applicable margin. The applicable margin is dependent upon the Partnership's ratio of total debt to EBITDA on a consolidated basis, as defined in the Revolving Credit Facility. As of December 28, 2013, the interest rate for the Revolving Credit Facility was approximately 2.5%. The interest rate and the applicable margin will be reset at the end of each calendar quarter.

The amendment on August 1, 2012 to the Amended Credit Agreement also amended certain restrictive and affirmative covenants applicable to the Operating Partnership and the Partnership, as well as certain financial covenants, including (a) requiring the Partnership's consolidated interest coverage ratio, as defined in the amendment, to be not less than 2.0 to 1.0 as of the end of any fiscal quarter; (b) prohibiting the total consolidated leverage ratio, as defined in the amendment, of the Partnership from being greater than 7.0 to 1.0 as of the end of any fiscal quarter. The minimum consolidated interest coverage ratio increases over time, and commencing with the second quarter of fiscal 2014, such minimum ratio will be 2.5 to 1.0. The maximum consolidated leverage ratio decreased over time, as well as upon the occurrence of certain events, and commencing with the second quarter of fiscal 2013, such maximum ratio is 4.75 to 1.0 (or 5.0 to 1.0 during an acquisition period, as defined in the amendment). As of December 28, 2013, the requirements for minimum consolidated interest coverage ratio and maximum consolidated leverage ratio were 2.25 to 1.0 and 4.75 to 1.0, respectively.

In connection with the Amended Credit Agreement, our Operating Partnership entered into a forward starting interest rate swap agreement with a June 25, 2013 effective date and a maturity date of January 5, 2017. Under this interest rate swap agreement, our Operating Partnership will pay a fixed interest rate of 1.63% to the issuing lender on the notional principal amount outstanding, and the issuing lender will pay our Operating Partnership a floating rate, namely LIBOR, on the same notional principal amount. The interest rate swap has been designated as a cash flow hedge.

The Amended Credit Agreement and the Senior Notes both contain various restrictive and affirmative covenants applicable to the Operating Partnership and the Partnership, respectively, including (i) restrictions on the incurrence of additional indebtedness, and (ii) restrictions on certain liens, investments, guarantees, loans, advances, payments, mergers, consolidations, distributions, sales of assets and other transactions. Under the Amended Credit Agreement and the indentures governing the Senior Notes, the Operating Partnership and the Partnership are generally permitted to make cash distributions equal to available cash, as defined, as of the end of the immediately preceding quarter, if no event of default exists or would exist upon making such distributions, and with respect to the indentures governing the Senior Notes, the Partnership's consolidated fixed charge coverage ratio, as defined, is greater than 1.75 to 1. We and our Operating Partnership were in compliance with all covenants and terms of the Senior Notes and the Amended Credit Agreement as of December 28, 2013.

## **Table of Contents**

### ***Partnership Distributions***

We are required to make distributions in an amount equal to all of our Available Cash, as defined in our Third Amended and Restated Partnership Agreement, as amended (the Partnership Agreement), no more than 45 days after the end of each fiscal quarter to holders of record on the applicable record dates. Available Cash, as defined in the Partnership Agreement, generally means all cash on hand at the end of the respective fiscal quarter less the amount of cash reserves established by the Board of Supervisors in its reasonable discretion for future cash requirements. These reserves are retained for the proper conduct of our business, the payment of debt principal and interest and for distributions during the next four quarters. The Board of Supervisors reviews the level of Available Cash on a quarterly basis based upon information provided by management.

On January 23, 2014, we announced a quarterly distribution of \$0.8750 per Common Unit, or \$3.50 on an annualized basis, in respect of the first quarter of fiscal 2014 payable on February 11, 2014 to holders of record on February 4, 2014.

### ***Other Commitments***

We have a noncontributory, cash balance format, defined benefit pension plan which was frozen to new participants effective January 1, 2000. Effective January 1, 2003, the defined benefit pension plan was amended such that future service credits ceased and eligible employees would receive interest credits only toward their ultimate retirement benefit. We also provide postretirement health care and life insurance benefits for certain retired employees under a plan that was also frozen to new participants effective January 1, 2000. At December 28, 2013, we had a liability for the defined benefit pension plan and accrued retiree health and life benefits of \$28.0 million and \$20.7 million, respectively.

We are self-insured for general and product, workers compensation and automobile liabilities up to predetermined thresholds above which third party insurance applies. At December 28, 2013, we had accrued insurance liabilities of \$58.8 million, and an insurance recovery asset of \$18.4 million related to the amount of the liability expected to be covered by insurance carriers.

### ***Legal Matters***

Our operations are subject to operating hazards and risks normally incidental to handling, storing and delivering combustible liquids such as propane. We have been, and will continue to be, a defendant in various legal proceedings and litigation as a result of these operating hazards and risks, and as a result of other aspects of its business. Although any litigation is inherently uncertain, based on past experience, the information currently available to us, and the amount of our accrued insurance liabilities, we do not believe that currently pending or threatened litigation matters, or known claims or known contingent claims, will have a material adverse effect on our results of operations, financial condition or cash flow. On February 4, 2014, the plaintiffs in a previously reported putative class action (in which no class was ever certified) filed a voluntary dismissal with prejudice of all remaining claims, terminating such action.

### ***Off-Balance Sheet Arrangements***

#### ***Guarantees***

We have residual value guarantees associated with certain of our operating leases, related primarily to transportation equipment, with remaining lease periods scheduled to expire periodically through fiscal 2020. Upon completion of the lease period, we guarantee that the fair value of the equipment will equal or exceed the guaranteed amount, or we will

pay the lessor the difference. Although the fair value of equipment at the end of its lease term has historically exceeded the guaranteed amounts, the maximum potential amount of aggregate future payments we could be required to make under these leasing arrangements, assuming the equipment is deemed worthless at the end of the lease term, was approximately \$16.0 million as of December 28, 2013. The fair value of residual value guarantees for outstanding operating leases was de minimis as of December 28, 2013.

**Table of Contents**

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK**  
**Commodity Price Risk**

We enter into product supply contracts that are generally one-year agreements subject to annual renewal, and also purchase product on the open market. Our propane supply contracts typically provide for pricing based upon index formulas using the posted prices established at major supply points such as Mont Belvieu, Texas, or Conway, Kansas (plus transportation costs) at the time of delivery. In addition, to supplement our annual purchase requirements, we may utilize forward fixed price purchase contracts to acquire a portion of the propane that we resell to our customers, which allows us to manage our exposure to unfavorable changes in commodity prices and to help ensure adequate physical supply. The percentage of contract purchases, and the amount of supply contracted for under forward contracts at fixed prices, will vary from year to year based on market conditions. In certain instances, and when market conditions are favorable, we are able to purchase product under our supply arrangements at a discount to the market.

Product cost changes can occur rapidly over a short period of time and can impact profitability. We attempt to reduce commodity price risk by pricing product on a short-term basis. The level of priced, physical product maintained in storage facilities and at our customer service centers for immediate sale to our customers will vary depending on several factors, including, but not limited to, price, supply and demand dynamics for a given time of the year. Typically, our on hand priced position does not exceed more than four to eight weeks of our supply needs, depending on the time of the year. In the course of normal operations, we routinely enter into contracts such as forward priced physical contracts for the purchase or sale of propane and fuel oil that, under accounting rules for derivative instruments and hedging activities, qualify for and are designated as normal purchase or normal sale contracts. Such contracts are exempted from fair value accounting and are accounted for at the time product is purchased or sold under the related contract.

Under our hedging and risk management strategies, we enter into a combination of exchange-traded futures and options contracts and, in certain instances, over-the-counter options and swap contracts (collectively, derivative instruments ) to manage the price risk associated with physical product and with future purchases of the commodities used in our operations, principally propane and fuel oil, as well as to help ensure the availability of product during periods of high demand. In addition, the Partnership sells propane and fuel oil to customers at fixed prices, and enters into derivative instruments to hedge a portion of its exposure to fluctuations in commodity prices as a result of selling the fixed price contracts. We do not use derivative instruments for speculative or trading purposes. Futures and swap contracts require that we sell or acquire propane or fuel oil at a fixed price for delivery at fixed future dates. An option contract allows, but does not require, its holder to buy or sell propane or fuel oil at a specified price during a specified time period. However, the writer of an option contract must fulfill the obligation of the option contract, should the holder choose to exercise the option. At expiration, the contracts are settled by the delivery of the product to the respective party or are settled by the payment of a net amount equal to the difference between the then market price and the fixed contract price or option exercise price. To the extent that we utilize derivative instruments to manage exposure to commodity price risk and commodity prices move adversely in relation to the contracts, we could suffer losses on those derivative instruments when settled. Conversely, if prices move favorably, we could realize gains. Under our hedging and risk management strategy, realized gains or losses on derivative instruments will typically offset losses or gains on the physical inventory once the product is sold to customers at market prices, or delivered to customers as it pertains to fixed price contracts.

Futures are traded with brokers of the NYMEX and require daily cash settlements in margin accounts. Forward contracts are generally settled at the expiration of the contract term by physical delivery, and swap and options contracts are generally settled at expiration through a net settlement mechanism. Market risks associated with our derivative instruments are monitored daily for compliance with our Hedging and Risk Management Policy which

includes volume limits for open positions. Open inventory positions are reviewed and managed daily as to exposures to changing market prices.



## **Table of Contents**

### **Credit Risk**

Exchange-traded futures and options contracts are guaranteed by the NYMEX and, as a result, have minimal credit risk. We are subject to credit risk with over-the-counter forward, swap and options contracts to the extent the counterparties do not perform. We evaluate the financial condition of each counterparty with which we conduct business and establish credit limits to reduce exposure to the risk of non-performance by our counterparties.

### **Interest Rate Risk**

A portion of our borrowings bear interest at prevailing interest rates based upon, at the Operating Partnership's option, LIBOR, plus an applicable margin or the base rate, defined as the higher of the Federal Funds Rate plus  $\frac{1}{2}$  of 1% or the agent bank's prime rate, or LIBOR plus 1%, plus the applicable margin. The applicable margin is dependent on the level of the Partnership's total leverage (the total ratio of debt to consolidated EBITDA). Therefore, we are subject to interest rate risk on the variable component of the interest rate. We manage our interest rate risk by entering into interest rate swap agreements. The interest rate swaps have been designated as a cash flow hedge. Changes in the fair value of the interest rate swaps are recognized in other comprehensive income (OCI) until the hedged item is recognized in earnings. At December 28, 2013, the fair value of the interest rate swaps was a net liability of \$2.2 million, which is included within other current liabilities and other liabilities, as applicable, with a corresponding unrealized loss reflected in accumulated OCI.

### **Derivative Instruments and Hedging Activities**

All of our derivative instruments are reported on the balance sheet at their fair values. On the date that derivative instruments are entered into, we make a determination as to whether the derivative instrument qualifies for designation as a hedge. Changes in the fair value of derivative instruments are recorded each period in current period earnings or OCI, depending on whether a derivative instrument is designated as a hedge and, if so, the type of hedge. For derivative instruments designated as cash flow hedges, we formally assess, both at the hedge contract's inception and on an ongoing basis, whether the hedge contract is highly effective in offsetting changes in cash flows of hedged items. Changes in the fair value of derivative instruments designated as cash flow hedges are reported in OCI to the extent effective and reclassified into earnings during the same period in which the hedged item affects earnings. The mark-to-market gains or losses on ineffective portions of cash flow hedges are immediately recognized in earnings. Changes in the fair value of derivative instruments that are not designated as cash flow hedges, and that do not meet the normal purchase and normal sale exemption, are recorded in earnings as they occur. Cash flows associated with derivative instruments are reported as operating activities within the condensed consolidated statement of cash flows.

### **Sensitivity Analysis**

In an effort to estimate our exposure to unfavorable market price changes in commodities related to our open positions under derivative instruments, we developed a model that incorporates the following data and assumptions:

- A. The fair value of open positions as of December 28, 2013.
- B. The market prices for the underlying commodities used to determine A. above were adjusted adversely by a hypothetical 10% change and compared to the fair value amounts in A. above to project the potential negative impact on earnings that would be recognized for the respective scenario.

Based on the sensitivity analysis described above, a hypothetical 10% adverse change in market prices for open derivative instruments as of December 28, 2013 indicates an increase in potential future net losses of \$2.4 million. See also Item 7A of our Annual Report on Form 10-K for the fiscal year ended September 28, 2013. The above hypothetical change does not reflect the worst case scenario. Actual results may be significantly different depending on market conditions and the composition of the open position portfolio.

**Table of Contents**

**ITEM 4. CONTROLS AND PROCEDURES**

(a) The Partnership maintains disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) of the Securities Exchange Act of 1934, as amended (the Exchange Act )) that are designed to provide reasonable assurance that information required to be disclosed in the Partnership s filings and submissions under the Exchange Act is recorded, processed, summarized and reported within the periods specified in the rules and forms of the SEC and that such information is accumulated and communicated to the Partnership s management, including its principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

The Partnership completed an evaluation under the supervision and with participation of the Partnership s management, including the Partnership s principal executive officer and principal financial officer, of the effectiveness of the design and operation of the Partnership s disclosure controls and procedures as of December 28, 2013. Based on this evaluation, the Partnership s principal executive officer and principal financial officer have concluded that as of December 28, 2013, such disclosure controls and procedures were effective to provide the reasonable assurance described above.

There have not been any changes in the Partnership s internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) of the Exchange Act) during the quarter ended December 28, 2013 that have materially affected or are reasonably likely to materially affect its internal control over financial reporting.

**Table of Contents**

**PART II**

**ITEM 1. LEGAL PROCEEDINGS**

Part I, Item 1. Financial Statements, Note 10 to the Condensed Consolidated Financial Statements, of this Form 10-Q is hereby incorporated herein by reference.

**ITEM 1A. RISK FACTORS**

There have been no material changes to the risk factors disclosed in Item 1A in the Partnership's Annual Report on Form 10-K for the fiscal year ended September 28, 2013.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS**

None.

**ITEM 3. DEFAULT UPON SENIOR SECURITIES**

None.

**ITEM 4. MINE SAFETY DISCLOSURES**

Not applicable.

**ITEM 5. OTHER INFORMATION**

None.

**ITEM 6. EXHIBITS**

(a) Exhibits

**INDEX TO EXHIBITS**

The exhibits listed on this Exhibit Index are filed as part of this Quarterly Report. Exhibits required to be filed by Item 601 of Regulation S-K, which are not listed below, are not applicable.

Exhibit  
Number

Description

- 2.1 Contribution Agreement dated as of April 25, 2012, as amended as of June 15, 2012, July 6, 2012 and July 19, 2012, among Inergy, L.P., Inergy GP, LLC, Inergy Sales and Service, Inc. and Suburban Propane Partners, L.P. (Incorporated by reference to Exhibit 2.1 to the Partnership's Current Reports on Form 8-K filed April 26, 2012, June 15, 2012, July 6, 2012 and July 19, 2012, respectively).
- 3.1 Third Amended and Restated Agreement of Limited Partnership of the Partnership dated as of October 19, 2006, as amended as of July 31, 2007. (Incorporated by reference to Exhibit 3.1 to the Partnership's Current Report on Form 8-K filed August 2, 2007).
- 3.2 Third Amended and Restated Agreement of Limited Partnership of the Operating Partnership dated as of October 19, 2006, as amended as of June 24, 2009. (Incorporated by reference to Exhibit 10.2 to the Partnership's Current Report on Form 8-K filed June 30, 2009).

**Table of Contents**

- 3.3 Amended and Restated Certificate of Limited Partnership of the Partnership dated May 26, 1999 (Incorporated by reference to Exhibit 3.2 to the Partnership's Quarterly Report on Form 10-Q filed August 6, 2009).
- 3.4 Amended and Restated Certificate of Limited Partnership of the Operating Partnership dated May 26, 1999 (Incorporated by reference to Exhibit 3.3 to the Partnership's Quarterly Report on Form 10-Q filed August 6, 2009).
- 4.1 Description of Common Units of the Partnership. (Incorporated by reference to Exhibit 4.1 to the Partnership's Current Report on Form 8-K filed October 19, 2006).
- 4.2 Indenture, dated as of March 23, 2010, related to the 7.375% Senior Notes due 2020, by and among Suburban Propane Partners, L.P., Suburban Energy Finance Corp. and The Bank of New York Mellon, as Trustee, including the form of 7.375% Senior Notes due 2020. (Incorporated by reference to Exhibit 4.1 to the Partnership's Current Report on Form 8-K filed March 23, 2010).
- 4.3 First Supplemental Indenture, dated as of March 23, 2010, related to the 7.375% Senior Notes due 2020, by and among Suburban Propane Partners, L.P., Suburban Energy Finance Corp. and The Bank of New York Mellon, as Trustee. (Incorporated by reference to Exhibit 4.2 to the Partnership's Current Report on Form 8-K filed March 23, 2010).
- 4.4 Indenture, dated as of August 1, 2012, related to the 7.5% Senior Notes due 2018 and the 7.375% Senior Notes due 2021, by and among Suburban Propane Partners, L.P., Suburban Energy Finance Corp. and The Bank of New York Mellon, as Trustee, including the form of 7.5% Senior Notes due 2018 and the form of 7.375% Senior Notes due 2021. (Incorporated by reference to Exhibit 4.1 to the Partnership's Current Report on Form 8-K filed August 2, 2012).
- 4.5 Support Agreement, dated as of August 1, 2012, among Inergy, L.P., the Partnership and Suburban Energy Finance Corp. (Incorporated by reference to Exhibit 4.3 to the Partnership's Registration Statement on Form S-4 dated September 19, 2012).
- 10.1 Agreement between Michael J. Dunn, Jr. and the Partnership, effective as of September 27, 2009. (Incorporated by reference to Exhibit 10.1 to the Partnership's Current Report on Form 8-K filed November 10, 2009).
- 10.2 Suburban Propane Partners, L.P. 2000 Restricted Unit Plan, as amended and restated effective October 17, 2006 and as further amended on July 31, 2007, October 31, 2007, January 24, 2008, January 20, 2009, November 10, 2009 and November 13, 2012. (Incorporated by reference to Exhibit 99.1 to the Partnership's Current Report on Form 8-K filed November 14, 2012).
- 10.3 Suburban Propane Partners, L.P. 2009 Restricted Unit Plan, effective August 1, 2009, as amended on November 13, 2012 and August 6, 2013. (Incorporated by reference to Exhibit 99.2 to the Partnership's Current Report on Form 8-K filed August 7, 2013).
- 10.4 Suburban Propane, L.P. Severance Protection Plan, as amended on January 24, 2008, January 20, 2009 and November 10, 2009. (Incorporated by reference to Exhibit 10.8 to the Partnership's Annual Report on Form 10-K for the fiscal year ended September 26, 2009).
- 10.5 Suburban Propane L.P. 2003 Long Term Incentive Plan, as amended on October 17, 2006 and as further amended on July 31, 2007, October 31, 2007, January 24, 2008 and January 20, 2009. (Incorporated by reference to Exhibit 10.3 to the Partnership's Quarterly Report on Form 10-Q for the fiscal quarter ended December 27, 2008).



**Table of Contents**

10.6	Suburban Propane, L.P. 2013 Long Term Incentive Plan. (Incorporated by reference to Exhibit 99.1 to the Partnership's Current Report on Form 8-K filed November 10, 2011).
10.7	Suburban Propane, L.P. 2014 Long Term Incentive Plan. (Incorporated by reference to Exhibit 99.1 to the Partnership's Current Report on Form 8-K filed August 7, 2013).
10.8	Amended and Restated Retirement Savings and Investment Plan of Suburban Propane effective as of January 1, 1998). (Incorporated by reference to Exhibit 10.24 to the Partnership's Annual Report on Form 10-K for the fiscal year ended September 29, 2001).
10.9	Amendment No. 1 to the Retirement Savings and Investment Plan of Suburban Propane (effective January 1, 2002). (Incorporated by reference to Exhibit 10.25 to the Partnership's Annual Report on Form 10-K for the fiscal year ended September 28, 2002).
10.10	Amended and Restated Credit Agreement, among the Operating Partnership, the Partnership and Bank of America, N.A., as Administrative Agent and the Lenders party thereto, dated January 5, 2012. (Incorporated by reference to Exhibit 10.1 to the Partnership's Current Report on Form 8-K filed on January 6, 2012).
10.11	First Amendment to the Amended and Restated Credit Agreement, among the Operating Partnership, the Partnership and Bank of America, N.A., as Administrative Agent, and the Lenders party thereto, dated August 1, 2012. (Incorporated by reference to Exhibit 10.1 to the Partnership's Current Report on Form 8-K filed on August 2, 2012).
10.12	Propane Storage Agreement, dated September 17, 2007, between Suburban Propane, L.P. and Plains LPG Services, L.P. (Incorporated by reference to Exhibit 10.3 to the Partnership's Current Report on Form 8-K filed September 20, 2007).
31.1	Certification of the President and Chief Executive Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (Filed herewith).
31.2	Certification of the Chief Financial Officer Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. (Filed herewith).
32.1	Certification of the President and Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. (Filed herewith).
32.2	Certification of the Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. (Filed herewith).
99.1	Equity Holding Policy for Supervisors and Executives of Suburban Propane Partners, L.P. (Incorporated by reference to Exhibit 99.1 to the Partnership's Current Report on Form 8-K dated May 10, 2010).
101.INS	XBRL Instance Document
101.SCH	XBRL Taxonomy Extension Schema Document
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document
101.LAB	XBRL Taxonomy Extension Label Linkbase Document
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document





Table of Contents

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

SUBURBAN PROPANE PARTNERS, L.P.

February 6, 2014  
Date

By: /s/ MICHAEL A. STIVALA  
Michael A. Stivala  
Chief Financial Officer

February 6, 2014  
Date

By: /s/ MICHAEL A. KUGLIN  
Michael A. Kuglin  
Vice President and Chief Accounting Officer