

BLUE NILE INC  
Form 4  
January 07, 2005

**FORM 4**

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

OMB APPROVAL

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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b).

**STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP OF SECURITIES**

Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934, Section 17(a) of the Public Utility Holding Company Act of 1935 or Section 30(h) of the Investment Company Act of 1940

(Print or Type Responses)

1. Name and Address of Reporting Person \*  
**GASTON DWIGHT**

(Last) (First) (Middle)

**C/O BLUE NILE, INC., 705 FIFTH AVENUE S, STE 900**

(Street)

**SEATTLE, WA 98104**

(City) (State) (Zip)

2. Issuer Name and Ticker or Trading Symbol  
**BLUE NILE INC [NILE]**

3. Date of Earliest Transaction (Month/Day/Year)  
**01/05/2005**

4. If Amendment, Date Original Filed(Month/Day/Year)

5. Relationship of Reporting Person(s) to Issuer

(Check all applicable)

Director  10% Owner  
 Officer (give title below)  Other (specify below)

VP of Operations

6. Individual or Joint/Group Filing(Check Applicable Line)  
 Form filed by One Reporting Person  
 Form filed by More than One Reporting Person

**Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned**

| 1. Title of Security (Instr. 3) | 2. Transaction Date (Month/Day/Year) | 2A. Deemed Execution Date, if any (Month/Day/Year) | 3. Transaction Code (Instr. 8) | 4. Securities Acquired (A) or Disposed of (D) (Instr. 3, 4 and 5) | (A) or (D) | 5. Amount or Price | 5. Amount of Securities Beneficially Owned Following Reported Transaction(s) (Instr. 3 and 4) | 6. Ownership Form: Direct (D) or Indirect (I) (Instr. 4) | 7. Nature of Ownership (Instr. 4) |
|---------------------------------|--------------------------------------|--|--------------------------------|---|------------|--------------------|---|--|-----------------------------------|
| Common Stock                    | 01/05/2005                           |  | M                              | 200   | A          | \$ 0.5             | 25,691  | D  |                                   |
| Common Stock <sup>(1)</sup>     | 01/05/2005                           |  | S <sup>(1)</sup>               | 200 <sup>(1)</sup>  | D          | \$ 25.95           | 25,491  | D  |                                   |
| Common Stock                    | 01/05/2005                           |  | M                              | 67  | A          | \$ 0.5             | 25,558  | D  |                                   |
| Common Stock <sup>(1)</sup>     | 01/05/2005                           |  | S <sup>(1)</sup>               | 67 <sup>(1)</sup>   | D          | \$ 25.54           | 25,491  | D  |                                   |
| Common Stock                    | 01/05/2005                           |  | M                              | 99  | A          | \$ 0.5             | 25,590  | D  |                                   |

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|                         |            |                  |                |   |          |        |   |
|-------------------------|------------|------------------|----------------|---|----------|--------|---|
| Common Stock <u>(1)</u> | 01/05/2005 | S <sup>(1)</sup> | 99 <u>(1)</u>  | D | \$ 25.58 | 25,491 | D |
| Common Stock            | 01/05/2005 | M                | 100            | A | \$ 0.5   | 25,591 | D |
| Common Stock <u>(1)</u> | 01/05/2005 | S <sup>(1)</sup> | 100 <u>(1)</u> | D | \$ 25.56 | 25,491 | D |
| Common Stock            | 01/05/2005 | M                | 34             | A | \$ 0.5   | 25,525 | D |
| Common Stock <u>(1)</u> | 01/05/2005 | S <sup>(1)</sup> | 34 <u>(1)</u>  | D | \$ 25.75 | 25,491 | D |

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

**Persons who respond to the collection of information contained in this form are not required to respond unless the form displays a currently valid OMB control number.**

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(9-02)

**Table II - Derivative Securities Acquired, Disposed of, or Beneficially Owned**  
(e.g., puts, calls, warrants, options, convertible securities)

| 1. Title of Derivative Security (Instr. 3) | 2. Conversion or Exercise Price of Derivative Security | 3. Transaction Date (Month/Day/Year) | 3A. Deemed Execution Date, if any (Month/Day/Year) | 4. Transaction Code (Instr. 8) | 5. Number of Derivative Securities Acquired (A) or Disposed of (D) (Instr. 3, 4, and 5) | 6. Date Exercisable and Expiration Date (Month/Day/Year) | 7. Title and Amount of Underlying Securities (Instr. 3 and 4) | 8. Pri Deriv Secur (Instr  |
|--|--|--------------------------------------|--|--------------------------------|---|--|---|----------------------------|
|  |  |                                      |  | Code                           | V (A) (D)   | Date Exercisable Expiration Date                         | Title   | Amount or Number of Shares |
| Stock Options (Right to Buy)               | \$ 0.5   | 01/05/2005                           |  | M                              | 200   | <u>(2)</u> 06/26/2009                                    | Common Stock  | 200                        |
| Stock Options (Right to Buy)               | \$ 0.5   | 01/05/2005                           |  | M                              | 67  | <u>(2)</u> 06/26/2009                                    | Common Stock  | 67                         |
| Stock Options (Right to Buy)               | \$ 0.5   | 01/05/2005                           |  | M                              | 99  | <u>(2)</u> 06/26/2009                                    | Common Stock  | 99                         |
|  | \$ 0.5   | 01/05/2005                           |  | M                              | 100   | <u>(2)</u> 06/26/2009                                    |   | 100                        |

|                              |        |            |  |   |    |            |            |              |    |
|------------------------------|--------|------------|--|---|----|------------|------------|--------------|----|
| Stock Options (Right to Buy) |        |            |  |   |    |            |            | Common Stock |    |
| Stock Options (Right to Buy) | \$ 0.5 | 01/05/2005 |  | M | 34 | <u>(2)</u> | 06/26/2009 | Common Stock | 34 |

## Reporting Owners

| Reporting Owner Name / Address   | Relationships |           |                  |       |
|--|---------------|-----------|------------------|-------|
|  | Director      | 10% Owner | Officer          | Other |
| GASTON DWIGHT<br>C/O BLUE NILE, INC.<br>705 FIFTH AVENUE S, STE 900<br>SEATTLE, WA 98104 |               |           | VP of Operations |       |

## Signatures

/s/ Dwight  
Gaston

01/07/2005

\*\*Signature of  
Reporting Person

Date

## Explanation of Responses:

- \* If the form is filed by more than one reporting person, *see* Instruction 4(b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations. *See* 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).
- (1) This sale was affected pursuant to a Rule 10b5-1 trading plan adopted by the reporting person.
- (2) 25% of the option shares vest one year after May 17, 1999 and one-forty-eighth of the option shares vest in equal monthly installments over the following thirty-six months.
- (3) Not applicable.

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