

EverBank Financial Corp  
Form 10-Q  
November 13, 2012  
Table of Contents

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q  
(Mark One)

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the quarterly period ended September 30, 2012

or  
 Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the transition period from \_\_\_\_\_ to \_\_\_\_\_

EverBank Financial Corp  
(Exact name of registrant as specified in its charter)  
Delaware 001-35533 52-2024090  
(State of incorporation) (Commission File Number) (I.R.S. Employer Identification No.)

501 Riverside Ave., Jacksonville, FL 32202  
(Address of principal executive offices) (Zip Code)

904-281-6000  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (Section 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

As of October 31, 2012, there were 120,637,400 shares of common stock outstanding.

Table of Contents

EverBank Financial Corp

Form 10-Q

Index

Part I - Financial Information

|                             |  |           |
|-----------------------------|--|-----------|
| Item 1.                     | <u>Financial Statements (Unaudited)</u>  | <u>3</u>  |
|                             | <u>Condensed Consolidated Balance Sheets as of September 30, 2012 and December 31, 2011</u>                                      | <u>3</u>  |
|                             | <u>Condensed Consolidated Statements of Income for the Three and Nine Months Ended September 30, 2012 and 2011</u>               | <u>4</u>  |
|                             | <u>Condensed Consolidated Statements of Comprehensive Income for the Three and Nine Months Ended September 30, 2012 and 2011</u> | <u>5</u>  |
|                             | <u>Condensed Consolidated Statements of Shareholders' Equity for the Nine Months Ended September 30, 2012 and 2011</u>           | <u>6</u>  |
|                             | <u>Condensed Consolidated Statements of Cash Flows for the Nine Months Ended September 30, 2012 and 2011</u>                     | <u>7</u>  |
|                             | <u>Notes to Condensed Consolidated Financial Statements (Unaudited)</u>  | <u>8</u>  |
| Item 2.                     | <u>Management's Discussion and Analysis of Financial Condition and Results of Operations</u>                                     | <u>38</u> |
| Item 3.                     | <u>Quantitative and Qualitative Disclosures About Market Risk</u>  | <u>75</u> |
| Item 4.                     | <u>Controls and Procedures</u>   | <u>75</u> |
| Part II - Other Information |  |           |
| Item 1.                     | <u>Legal Proceedings</u>   | <u>76</u> |
| Item 1A.                    | <u>Risk Factors</u>  | <u>76</u> |
| Item 2.                     | <u>Unregistered Sales of Equity Securities and Use of Proceeds</u>   | <u>77</u> |
| Item 5.                     | <u>Other Information</u>   | <u>77</u> |
| Item 6.                     | <u>Exhibits</u>  | <u>77</u> |

---

Table of Contents

## Part I. Financial Information

## Item 1. Financial Statements (unaudited)

## EverBank Financial Corp and Subsidiaries

## Condensed Consolidated Balance Sheets (unaudited)

(Dollars in thousands, except per share data)

|  | September 30,<br>2012 | December 31,<br>2011 |
|--|-----------------------|----------------------|
| Assets   |                       |                      |
| Cash and due from banks  | \$53,357              | \$31,441             |
| Interest-bearing deposits in banks   | 1,566,612             | 263,540              |
| Total cash and cash equivalents  | 1,619,969             | 294,981              |
| Investment securities:   |                       |                      |
| Available for sale, at fair value  | 1,722,556             | 1,903,922            |
| Held to maturity (fair value of \$177,228 and \$194,350 as of September 30, 2012 and December 31, 2011, respectively)  | 170,804               | 189,518              |
| Other investments  | 126,151               | 98,392               |
| Total investment securities  | 2,019,511             | 2,191,832            |
| Loans held for sale (includes \$1,025,467 and \$777,280 carried at fair value as of September 30, 2012 and December 31, 2011, respectively)  | 1,403,205             | 2,725,286            |
| Loans and leases held for investment:  |                       |                      |
| Covered by loss share or indemnification agreements  | 671,420               | 841,146              |
| Not covered by loss share or indemnification agreements  | 9,385,306             | 5,678,135            |
| Loans and leases held for investment, net of unearned income   | 10,056,726            | 6,519,281            |
| Allowance for loan and lease losses  | (76,469)              | (77,765)             |
| Total loans and leases held for investment, net  | 9,980,257             | 6,441,516            |
| Equipment under operating leases, net  | 55,532                | 56,399               |
| Mortgage servicing rights (MSR), net   | 381,773               | 489,496              |
| Deferred income taxes, net   | 183,943               | 151,634              |
| Premises and equipment, net  | 64,789                | 43,738               |
| Other assets   | 800,461               | 646,796              |
| Total Assets   | \$16,509,440          | \$13,041,678         |
| Liabilities  |                       |                      |
| Deposits:  |                       |                      |
| Noninterest-bearing  | \$1,475,204           | \$1,234,615          |
| Interest-bearing   | 10,340,722            | 9,031,148            |
| Total deposits   | 11,815,926            | 10,265,763           |
| Other borrowings   | 2,823,927             | 1,257,879            |
| Trust preferred securities   | 103,750               | 103,750              |
| Accounts payable and accrued liabilities   | 507,815               | 446,621              |
| Total Liabilities  | 15,251,418            | 12,074,013           |
| Commitments and Contingencies (Note 15)  |                       |                      |
| Shareholders' Equity   |                       |                      |
| Series A 6% Cumulative Convertible Preferred Stock, \$0.01 par value (1,000,000 shares authorized and 186,744 shares issued and outstanding at December 31, 2011; no shares authorized, issued or outstanding at September 30, 2012) (Note 10) | —                     | 2                    |
| Series B 4% Cumulative Convertible Preferred Stock, \$0.01 par value (liquidation preference of \$1,000 per share; 1,000,000 shares authorized inclusive of Series A   | —                     | 1                    |

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|   |              |              |
|---|--------------|--------------|
| Preferred Stock and 136,544 shares issued and outstanding at December 31, 2011; no shares authorized, issued or outstanding at September 30, 2012) (Note 10)  |              |              |
| Common Stock, \$0.01 par value (500,000,000 and 150,000,000 shares authorized at September 30, 2012 and December 31, 2011, respectively; 120,624,500 and 75,094,375 issued and outstanding at September 30, 2012 and December 31, 2011, respectively) | 1,206        | 751          |
| Additional paid-in capital  | 812,823      | 561,247      |
| Retained earnings   | 550,724      | 513,413      |
| Accumulated other comprehensive income (loss) (AOCI)  | (106,731     | ) (107,749   |
| Total Shareholders' Equity  | 1,258,022    | 967,665      |
| Total Liabilities and Shareholders' Equity  | \$16,509,440 | \$13,041,678 |

See notes to unaudited condensed consolidated financial statements.

Table of Contents

EverBank Financial Corp and Subsidiaries  
Condensed Consolidated Statements of Income (unaudited)  
(Dollars in thousands, except per share data)

|   | Three Months Ended<br>September 30, |            | Nine Months Ended<br>September 30, |            |
|---|-------------------------------------|------------|------------------------------------|------------|
|   | 2012                                | 2011       | 2012                               | 2011       |
| Interest Income   |                                     |            |                                    |            |
| Interest and fees on loans and leases                         | \$ 140,230                          | \$ 116,899 | \$ 400,824                         | \$ 358,419 |
| Interest and dividends on investment securities               | 20,879                              | 27,201     | 62,127                             | 82,778     |
| Other interest income   | 152                                 | 197        | 338                                | 1,312      |
| Total Interest Income   | 161,261                             | 144,297    | 463,289                            | 442,509    |
| Interest Expense  |                                     |            |                                    |            |
| Deposits  | 22,491                              | 23,959     | 63,884                             | 75,559     |
| Other borrowings  | 12,576                              | 9,469      | 32,604                             | 29,478     |
| Total Interest Expense  | 35,067                              | 33,428     | 96,488                             | 105,037    |
| Net Interest Income   | 126,194                             | 110,869    | 366,801                            | 337,472    |
| Provision for Loan and Lease Losses                           | 4,359                               | 12,258     | 21,471                             | 39,292     |
| Net Interest Income after Provision for Loan and Lease Losses | 121,835                             | 98,611     | 345,330                            | 298,180    |
| Noninterest Income  |                                     |            |                                    |            |
| Loan servicing fee income                                     | 42,341                              | 48,390     | 130,380                            | 144,023    |
| Amortization and impairment of mortgage servicing rights      | (54,521)                            | (44,053)   | (163,281)                          | (88,270)   |
| Net loan servicing income (loss)                              | (12,180)                            | 4,337      | (32,901)                           | 55,753     |
| Gain on sale of loans   | 85,748                              | 20,921     | 203,851                            | 39,854     |
| Loan production revenue                                       | 10,528                              | 6,518      | 27,817                             | 18,513     |
| Deposit fee income  | 4,671                               | 7,803      | 16,738                             | 19,398     |
| Other lease income  | 7,103                               | 7,095      | 24,588                             | 22,163     |
| Other   | 1,429                               | 6,683      | 4,522                              | 16,461     |
| Total Noninterest Income                                      | 97,299                              | 53,357     | 244,615                            | 172,142    |
| Noninterest Expense   |                                     |            |                                    |            |
| Salaries, commissions and other employee benefits expense     | 85,399                              | 57,757     | 228,266                            | 171,451    |
| Equipment expense   | 17,574                              | 13,608     | 50,411                             | 36,077     |
| Occupancy expense   | 6,619                               | 5,237      | 17,985                             | 14,808     |
| General and administrative expense                            | 74,377                              | 62,983     | 221,911                            | 184,199    |
| Total Noninterest Expense                                     | 183,969                             | 139,585    | 518,573                            | 406,535    |
| Income before Provision for Income Taxes                      | 35,165                              | 12,383     | 71,372                             | 63,787     |
| Provision for Income Taxes                                    | 12,987                              | 4,625      | 26,176                             | 24,818     |
| Net Income  | \$ 22,178                           | \$ 7,758   | \$ 45,196                          | \$ 38,969  |
| Less: Net Income Allocated to Participating Preferred Stock   | —                                   | (1,598)    | (8,564)                            | (8,420)    |
| Net Income Allocated to Common Shareholders                   | \$ 22,178                           | \$ 6,160   | \$ 36,632                          | \$ 30,549  |
| Basic Earnings Per Share                                      | \$ 0.19                             | \$ 0.08    | \$ 0.37                            | \$ 0.41    |
| Diluted Earnings Per Share                                    | \$ 0.19                             | \$ 0.08    | \$ 0.37                            | \$ 0.40    |
| Dividends Declared Per Share                                  | \$ 0.02                             | \$ —       | \$ 0.02                            | \$ —       |

See notes to unaudited condensed consolidated financial statements.



Table of Contents

EverBank Financial Corp and Subsidiaries

Condensed Consolidated Statements of Comprehensive Income (unaudited)

(Dollars in thousands)

|  | Three Months Ended |           | Nine Months Ended |            |   |
|--|--------------------|-----------|-------------------|------------|---|
|  | September 30,      |           | September 30,     |            |   |
|  | 2012               | 2011      | 2012              | 2011       |   |
| Net Income   | \$22,178           | \$7,758   | \$45,196          | \$38,969   |   |
| Unrealized Gains (Losses) on Debt Securities                                 |                    |           |                   |            |   |
| Reclassification of unrealized gains to earnings                             | —                  | (4,662    | ) —               | (7,401     | ) |
| Unrealized gains (losses) due to changes in fair value                       | 18,662             | (14,254   | ) 32,367          | (24,804    | ) |
| Other-than-temporary impairment (OTTI) (noncredit portion), net of accretion | —                  | —         | —                 | 502        |   |
| Tax effect   | (7,094             | ) 6,626   | (12,240           | ) 11,322   |   |
| Change in unrealized gains (losses) on debt securities                       | 11,568             | (12,290   | ) 20,127          | (20,381    | ) |
| Interest Rate Swaps  |                    |           |                   |            |   |
| Net unrealized losses due to changes in fair value                           | (11,509            | ) (82,910 | ) (37,813         | ) (105,739 | ) |
| Reclassification of unrealized losses to earnings                            | 3,112              | 1,801     | 6,786             | 5,598      |   |
| Tax effect   | 3,191              | 30,824    | 11,918            | 38,275     |   |
| Change in interest rate swaps  | (5,206             | ) (50,285 | ) (19,109         | ) (61,866  | ) |
| Other Comprehensive Income (Loss)  | 6,362              | (62,575   | ) 1,018           | (82,247    | ) |
| Comprehensive Income (Loss)  | \$28,540           | \$(54,817 | ) \$46,214        | \$(43,278  | ) |

See notes to unaudited condensed consolidated financial statements.

Table of Contents

EverBank Financial Corp and Subsidiaries

Condensed Consolidated Statements of Shareholders' Equity (unaudited)

(Dollars in thousands)

|  | Shareholders' Equity |              |                            |           | Retained Earnings | Accumulated Other Comprehensive Income (Loss), Net of Tax | Total Equity |
|--|----------------------|--------------|----------------------------|-----------|-------------------|---|--------------|
|  | Preferred Stock      | Common Stock | Additional Paid-In Capital |           |                   |   |              |
| Balance, January 1, 2012                           | \$3                  | \$751        | \$561,247                  | \$513,413 | \$(107,749)       | \$967,665   |              |
| Net income   | —                    | —            | —                          | 45,196    | —                 | 45,196  |              |
| Other comprehensive income                         | —                    | —            | —                          | —         | 1,018             | 1,018   |              |
| Conversion of preferred stock                      | (3)                  | ) 188        | (185)                      | —         | —                 | —   |              |
| Issuance of common stock, net of issue costs       | —                    | 267          | 247,503                    | —         | —                 | 247,770   |              |
| Repurchase of common stock                         | —                    | —            | (442)                      | —         | —                 | (442)   |              |
| Share-based grants (including income tax benefits) | —                    | —            | 4,700                      | —         | —                 | 4,700   |              |
| Cash dividends on common stock                     | —                    | —            | —                          | (2,330)   | —                 | (2,330)   |              |
| Cash dividends on preferred stock                  | —                    | —            | —                          | (5,555)   | —                 | (5,555)   |              |
| Balance, September 30, 2012                        | \$—                  | \$1,206      | \$812,823                  | \$550,724 | \$(106,731)       | \$1,258,022   |              |
| Balance, January 1, 2011                           | \$3                  | \$747        | \$556,001                  | \$461,503 | \$(5,056)         | \$1,013,198   |              |
| Net income   | —                    | —            | —                          | 38,969    | —                 | 38,969  |              |
| Other comprehensive loss                           | —                    | —            | —                          | —         | (82,247)          | (82,247)  |              |
| Issuance of common stock                           | —                    | 4            | 1,089                      | —         | —                 | 1,093   |              |
| Repurchase of common stock                         | —                    | (1)          | (2,312)                    | —         | —                 | (2,313)   |              |
| Share-based grants (including income tax benefits) | —                    | —            | 5,178                      | —         | —                 | 5,178   |              |
| Cash dividends on preferred stock                  | —                    | —            | —                          | (170)     | —                 | (170)   |              |
| Paid-in-kind dividends on Series B Preferred Stock | —                    | —            | 591                        | (591)     | —                 | —   |              |
| Balance, September 30, 2011                        | \$3                  | \$750        | \$560,547                  | \$499,711 | \$(87,303)        | \$973,708   |              |

See notes to unaudited condensed consolidated financial statements.



Table of Contents

EverBank Financial Corp and Subsidiaries  
Condensed Consolidated Statements of Cash Flows (unaudited)  
(Dollars in thousands)

|   | Nine Months Ended<br>September 30, |              |
|---|------------------------------------|--------------|
|   | 2012                               | 2011         |
| Operating Activities:   |                                    |              |
| Net income  | \$45,196                           | \$38,969     |
| Adjustments to reconcile net income to net cash provided by (used in) operating activities: |                                    |              |
| Amortization of premiums on investments   | 6,390                              | 9,024        |
| Depreciation and amortization of tangible and intangible assets                             | 27,011                             | 16,373       |
| Amortization of loss on settlement of interest rate swaps                                   | 6,786                              | 5,598        |
| Amortization and impairment of mortgage servicing rights                                    | 163,281                            | 88,270       |
| Deferred income taxes   | (32,631                            | ) 56,670     |
| Provision for loan and lease losses   | 21,471                             | 39,292       |
| Loss on other real estate owned (OREO)  | 7,910                              | 11,942       |
| Share-based compensation expense  | 3,302                              | 2,928        |
| Payments for settlement of forward interest rate swaps                                      | (41,386                            | ) (2,796     |
| Other operating activities  | (4,249                             | ) (2,767     |
| Changes in operating assets and liabilities:  |                                    |              |
| Loans held for sale, including proceeds from sales and repayments                           | (942,081                           | ) 72,307     |
| Other assets  | 89,245                             | (135,379     |
| Accounts payable and accrued liabilities  | 60,194                             | 22,686       |
| Net cash provided by (used in) operating activities   | (589,561                           | ) 223,117    |
| Investing Activities:   |                                    |              |
| Investment securities available for sale:   |                                    |              |
| Purchases   | (210,717                           | ) (1,062,031 |
| Proceeds from sales   | —                                  | 231,842      |
| Proceeds from prepayments and maturities  | 419,500                            | 471,460      |
| Investment securities held to maturity:   |                                    |              |
| Purchases   | (14,917                            | ) (155,885   |
| Proceeds from prepayments and maturities  | 32,810                             | 8,958        |
| Purchases of other investments  | (70,782                            | ) (2,552     |
| Proceeds from sales of other investments  | 43,008                             | 50,895       |
| Net change in loans and leases held for investment  | (1,400,765                         | ) (1,126,555 |
| Cash paid for acquisition   | (351,071                           | ) —          |
| Purchases of premises and equipment, including equipment under operating leases             | (39,453                            | ) (40,398    |
| Proceeds related to sale or settlement of other real estate owned                           | 30,311                             | 35,549       |
| Proceeds from insured foreclosure claims  | 115,040                            | 164,237      |
| Other investing activities  | 1,923                              | (8,803       |
| Net cash used in investing activities   | (1,445,113                         | ) (1,433,283 |
| Financing Activities:   |                                    |              |
| Net increase in nonmaturity deposits  | 1,085,006                          | 520,003      |
| Net increase in time deposits   | 459,775                            | 91,844       |
| Net change in repurchase agreements   | 484,565                            | —            |
| Decrease in short-term Federal Home Loan Bank (FHLB) advances                               | (470,000                           | ) (25,000    |
| Proceeds from long-term FHLB advances   | 1,886,000                          | 6,158        |

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|  |             |           |   |
|--|-------------|-----------|---|
| Repayments of long-term FHLB advances            | (333,500    | ) (85,013 | ) |
| Proceeds from issuance of common stock           | 256,522     | 1,093     |   |
| Other financing activities                       | (8,706      | ) (8,862  | ) |
| Net cash provided by financing activities        | 3,359,662   | 500,223   |   |
| Net change in cash and cash equivalents          | 1,324,988   | (709,943  | ) |
| Cash and cash equivalents at beginning of period | 294,981     | 1,169,221 |   |
| Cash and cash equivalents at end of period       | \$1,619,969 | \$459,278 |   |

See Note 1 for disclosures related to supplemental noncash information.

See notes to unaudited condensed consolidated financial statements.

7

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Table of Contents

EverBank Financial Corp and Subsidiaries

Notes to Condensed Consolidated Financial Statements (unaudited)

(Dollars in thousands, except per share data)

1. Organization and Basis of Presentation

a) Organization — EverBank Financial Corp (the Company) is a thrift holding company with one direct subsidiary, EverBank (EB). EB is a federally chartered thrift institution with its home office located in Jacksonville, Florida. In addition, its direct banking services are offered nationwide. EB operates financial centers in Florida and retail lending centers across the United States. EB (a) accepts deposits from the general public; (b) originates, purchases, services and sells residential real estate mortgage loans; (c) originates, services, and sells commercial real estate loans; (d) originates consumer, home equity, and commercial loans and leases; and (e) offers full-service securities brokerage and investment advisory services.

EB's subsidiaries are:

- AMC Holding, Inc., the parent of CustomerOne Financial Network, Inc.;
- Tygris Commercial Finance Group, Inc. (Tygris), the parent of EverBank Commercial Finance, Inc.;
- EverInsurance, Inc.;
- Elite Lender Services, Inc.; and
- EverBank Wealth Management, Inc. (EWM).

On January 31, 2012, as part of a tax-free reorganization, the assets, liabilities and business activities of EWM were transferred to EB.

b) Reincorporation — In September 2010, EverBank Financial Corp, a Florida corporation (EverBank Florida), formed EverBank Financial Corp, a Delaware corporation (EverBank Delaware). Subsequent to its formation, EverBank Delaware held no assets, had no subsidiaries and did not engage in any business or other activities except in connection with its formation. In May 2012, EverBank Delaware completed an initial public offering with its common stock listed on the New York Stock Exchange LLC (NYSE) under the symbol "EVER". Immediately preceding the consummation of that offering, EverBank Florida merged with and into EverBank Delaware, with EverBank Delaware continuing as the surviving corporation and succeeding to all of the assets, liabilities and business of EverBank Florida. The merger resulted in the following:

•All of the outstanding shares of common stock of EverBank Florida were converted into approximately 77,994,699 shares of EverBank Delaware common stock;

•All of the outstanding shares of Series B Preferred Stock of EverBank Florida were converted into 15,964,644 shares of EverBank Delaware common stock;

•As a result of the reincorporation of EverBank Florida in Delaware, the Company is now governed by the laws of the State of Delaware.

Reincorporation of EverBank Florida in Delaware did not result in any change of the business, management, fiscal year, assets, liabilities or location of the principal facilities of the Company.

c) Basis of Presentation — The accompanying unaudited condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all information or footnotes necessary for a complete presentation of financial position, results of operations, comprehensive income, and cash flows in conformity with generally accepted accounting principles. These interim financial statements should be read in conjunction with the audited financial statements and note disclosures as of and for the years ended December 31, 2011, 2010 and 2009, which are included in the Company's registration statement on Form S-1 filed with the SEC on May 2, 2012.

The accompanying unaudited condensed consolidated financial statements include the accounts of the Company and its majority-owned subsidiary. All intercompany balances and transactions have been eliminated in consolidation. In management's opinion, all adjustments (which include normal recurring adjustments) necessary to present fairly the

financial position, results of operations, comprehensive income, and changes in cash flows have been made. GAAP requires management to make estimates that affect the reported amounts and disclosures of contingencies in the consolidated financial statements. Estimates by their nature are based on judgment and available information. Material estimates relate to the Company's allowance for loan and lease losses, loans and leases acquired with evidence of credit deterioration, repurchase obligations, lease residuals, contingent liabilities, and the fair values of investment securities, loans held for sale, MSR, share-based compensation and derivative instruments. Because of the inherent uncertainties associated with any estimation process and future changes in market and economic conditions, it is possible that actual results could differ significantly from these estimates.

d) Supplemental Cash Flow Information - Noncash investing and financing activities are presented in the following table:

|   | Nine Months Ended<br>September 30, |           |
|---|------------------------------------|-----------|
|   | 2012                               | 2011      |
| <b>Supplemental Schedules of Noncash Investing Activities:</b>              |                                    |           |
| Loans transferred to foreclosure claims from loans held for investment      | \$146,480                          | \$172,805 |
| Loans transferred to foreclosure claims from loans held for sale            | 203,764                            | 13,536    |
| Loans transferred to other real estate owned from loans held for investment | 32,100                             | 50,251    |
| Loans transferred from held for sale to held for investment                 | 1,928,519                          | 11,254    |
| Loans transferred from held for investment to held for sale                 | 94,650                             | 779,190   |
| Additions of originated mortgage servicing assets for loans sold            | 58,061                             | 38,194    |
| <b>Supplemental Schedules of Noncash Financing Activities:</b>              |                                    |           |
| Conversion of preferred stock   | \$135,585                          | \$—       |

## 2. Recent Accounting Pronouncements and Updates to Significant Accounting Policies

### Recent Accounting Pronouncements

**Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements** — In May 2011, the Financial Accounting Standards Board (FASB) issued ASU 2011-04, Amendments to Achieve Common Fair Value Measurement and Disclosure Requirements in U.S. GAAP and International Financial Reporting Standards (Topic 820)—Fair Value Measurement, to provide a consistent definition of fair value and ensure that the fair value measurement and disclosure requirements are similar between U.S. GAAP and International Financial Reporting Standards. ASU 2011-04 changes certain fair value measurement principles and enhances the disclosure requirements particularly for level 3 fair value measurements. ASU 2011-04 was effective for the first quarter of 2012 and was applied prospectively. Adoption of this standard resulted in additional disclosures as presented in Note 14 but did not have any impact on the Company's results of operations.

**Presentation of Comprehensive Income** — In June 2011, the FASB issued ASU 2011-05, Comprehensive Income (Topic 220)—Presentation of Comprehensive Income, to require an entity to present the total of comprehensive income, the components of net income, and the components of other comprehensive income either in a single continuous statement of comprehensive income or in two separate but consecutive statements. ASU 2011-05 eliminates the option to present the components of other comprehensive income as part of the statement of shareholders' equity. ASU 2011-05 is effective for the first quarter of 2012 and should be applied retrospectively. Adoption of this standard resulted in the presentation of a new statement of comprehensive income separate from the statement of shareholders' equity but did not have any impact on the Company's results of operations. In December 2011, the FASB issued ASU 2011-12, Comprehensive Income (Topic 220)- Deferral of the Effective Date for Amendments to the Presentation of Reclassifications of Items Out of Accumulated Other Comprehensive Income in Accounting Standards Update No. 2011-05, to allow time to redeliberate whether to present on the face of the financial statements the effects of reclassifications out of accumulated other comprehensive income on the components of net income and other comprehensive income for all periods presented. Adoption of this ASU did not have any impact on the Company's consolidated financial statements or results of operations.

**Intangibles - Goodwill & Other** — In September 2011, the FASB issued ASU 2011-08, Intangibles - Goodwill and Other (Topic 350) —Testing Goodwill for Impairment, which affects all entities that have goodwill reported in their financial statements. The amendments in ASU 2011-08 permit an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than the carrying amount as a basis for determining whether it is necessary to perform the two-step goodwill impairment test described in ASC Topic 350. The more likely than not threshold is defined as having a likelihood of more than 50 percent. If, after assessing the totality of events or circumstances, an entity determines that it is more likely than not that the fair value of a reporting unit is more than its carrying amount, then performing the two-step impairment test is not required. Under the amendments in this update, an entity is no longer permitted to carry forward its detailed calculation of a reporting unit's fair value from a prior year as previously permitted under ASC Topic 350. This guidance was adopted in

conjunction with the performance of the Company's annual goodwill impairment test performed during the second quarter of 2012. Adoption of this standard did not have any impact on the Company's consolidated financial statements or results of operations.

#### Updates to Significant Accounting Policies

**Goodwill and Intangible Assets** - Goodwill, core deposit premiums and other intangible assets are included in other assets in the consolidated balance sheets.

Goodwill is not amortized and is evaluated for potential impairment on an annual basis or when events or circumstances indicate a potential impairment at the reporting unit level. Reporting units are first evaluated qualitatively to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying value. If it is believed that it is more likely than not that a reporting unit's fair value is less than its carrying value, the Company will estimate the reporting unit's fair market value to determine whether carrying value exceeds fair market value. If carrying value exceeds fair market value, goodwill is written down.

The Company may use judgment in assessing goodwill and intangible assets for impairment. Estimates of fair value are based on projections of revenues, operating costs and cash flows of each reporting unit considering historical and anticipated future results, general economic and market conditions as well as the impact of planned business or operational strategies. The valuations employ a combination of present value techniques to measure fair value and take into consideration relevant market factors. Additionally, judgment is used in determining the useful lives of finite-lived intangible assets. Changes in judgments and projections could result in a significantly different estimate of the fair value of the reporting units and could result in an impairment of goodwill.

Core deposit premiums are amortized over the estimated life of the acquired deposits using the straight-line method. Core deposit premiums are evaluated for impairment whenever events or changes in circumstances indicate that the carrying value of the asset may not be recoverable. Other identifiable intangible assets were recognized through business combinations. These intangible assets are amortized over their estimated life. No residual value was assigned to any of these intangible assets.

Table of Contents

Fair Value Hedges - As part of its asset and liability management activities, the Company enters into forward interest rate swaps as a fair value hedge for financial instruments that create fixed cash flows. The fair value of such instruments will appreciate or depreciate as a result of fluctuations within the current interest rate environment. When effectively hedged, this appreciation or depreciation will generally be offset by fluctuations in the fair value of the derivative instruments that are linked to the hedged financial instruments.

For derivative instruments that are designated and qualify as fair value hedges, the change in fair value of the derivative instrument, as well as the offsetting change in the fair value of the hedged item attributable to the hedged risk, is recorded in the related interest income or expense, as applicable. Payments and proceeds related to the settlement of these derivatives are included in the operating activities section of the consolidated statements of cash flows. All gains or losses on these derivatives are included in the assessment of hedge effectiveness.

For both cash flow hedges and fair value hedges, hedge accounting is discontinued prospectively when (1) a derivative is no longer highly effective in offsetting changes in the fair value or cash flow of a hedged item, (2) a derivative expires or is sold, (3) a derivative is de-designated as a hedge, because it is unlikely that a forecasted transaction will occur, or (4) it is determined that designation of a derivative as a hedge is no longer appropriate.

### 3. Acquisition Activities

On April 2, 2012, the Company completed its acquisition of 100% of the net assets of the Warehouse Lending Division of MetLife Bank, N.A. pursuant to the asset purchase agreement dated February 8, 2012 between the Company and MetLife Bank, N.A. The acquisition was funded entirely by cash with the transaction accounted for using the purchase method. Based on the purchase method of accounting, the consideration paid was allocated to the acquired assets and liabilities. No identifiable intangible assets or goodwill were recognized in the transaction. Information regarding the acquisition is as follows:

Recognized amounts of identifiable assets acquired and liabilities assumed:

|                               |           |
|-------------------------------|-----------|
| Loans                         | \$350,997 |
| Accrued interest and fees     | 617       |
| Total Assets Acquired         | 351,614   |
| Other liabilities             | 543       |
| Total Liabilities Assumed     | 543       |
| Total Identifiable Net Assets | \$351,071 |

Under the purchase method of accounting, the measurement period for a transaction is to extend for a period necessary to obtain all available information to facilitate a complete and accurate recording of the transaction as of the acquisition date. This period, however, may not extend beyond a period of one year from the date of acquisition. In the event information not currently available is obtained during the measurement period that would affect the recording of this transaction, any applicable adjustments will be performed retrospectively adjusting the initial recording of this acquisition.

See Note 17 for information related to the acquisition of the Business Property Lending, Inc. (BPL), a wholly owned subsidiary of General Electric Capital Corporation.

Table of Contents

## 4. Investment Securities

The amortized cost and fair value of investment securities with gross unrealized gains and losses were as follows as of September 30, 2012 and December 31, 2011:

|   | Amortized<br>Cost | Gross<br>Unrealized<br>Gains | Gross<br>Unrealized<br>Losses | Fair<br>Value | Carrying<br>Amount |
|---|-------------------|------------------------------|-------------------------------|---------------|--------------------|
| September 30, 2012  |                   |                              |                               |               |                    |
| Available for sale:   |                   |                              |                               |               |                    |
| Residential collateralized mortgage obligations (CMO) securities - agency | \$67              | \$6                          | \$—                           | \$73          | \$73               |
| Residential CMO securities - nonagency                                    | 1,705,372         | 24,172                       | 15,340                        | 1,714,204     | 1,714,204          |
| Residential mortgage-backed securities (MBS) - agency                     | 246               | 17                           | —                             | 263           | 263                |
| Asset-backed securities (ABS)   | 10,551            | —                            | 2,775                         | 7,776         | 7,776              |
| Equity securities   | 77                | 163                          | —                             | 240           | 240                |
| Total available for sale securities                                       | \$1,716,313       | \$24,358                     | \$18,115                      | \$1,722,556   | \$1,722,556        |
| Held to maturity:   |                   |                              |                               |               |                    |
| Residential CMO securities - agency                                       | \$132,946         | \$6,117                      | \$—                           | \$139,063     | \$132,946          |
| Residential MBS - agency  | 32,871            | 2,339                        | —                             | 35,210        | 32,871             |
| Corporate securities  | 4,987             | —                            | 2,032                         | 2,955         | 4,987              |
| Total held to maturity securities   | \$170,804         | \$8,456                      | \$2,032                       | \$177,228     | \$170,804          |
| December 31, 2011   |                   |                              |                               |               |                    |
| Available for sale:   |                   |                              |                               |               |                    |
| Residential CMO securities - agency                                       | \$96              | \$8                          | \$—                           | \$104         | \$104              |
| Residential CMO securities - nonagency                                    | 1,919,046         | 17,609                       | 40,837                        | 1,895,818     | 1,895,818          |
| Residential MBS - agency  | 317               | 21                           | —                             | 338           | 338                |
| Asset-backed securities   | 10,573            | —                            | 3,096                         | 7,477         | 7,477              |
| Equity securities   | 77                | 108                          | —                             | 185           | 185                |
| Total available for sale securities                                       | \$1,930,109       | \$17,746                     | \$43,933                      | \$1,903,922   | \$1,903,922        |
| Held to maturity:   |                   |                              |                               |               |                    |
| Residential CMO securities - agency                                       | \$159,882         | \$6,029                      | \$78                          | \$165,833     | \$159,882          |
| Residential MBS - agency  | 19,132            | 1,464                        | —                             | 20,596        | 19,132             |
| Corporate securities  | 10,504            | —                            | 2,583                         | 7,921         | 10,504             |
| Total held to maturity securities   | \$189,518         | \$7,493                      | \$2,661                       | \$194,350     | \$189,518          |

At September 30, 2012 and December 31, 2011, investment securities with a carrying value of \$1,049,695 and \$543,705, respectively, were pledged to secure other borrowings, public deposits, securities sold under agreements to repurchase, and for other purposes as required or permitted by law.

For the nine months ended September 30, 2012, no gross gains or gross losses were realized on available for sale investments. For the nine months ended September 30, 2011, gross gains of \$7,401 and gross losses of \$0 were realized on available for sale investments in other noninterest income. The cost of investments sold is calculated using the specific identification method.





Table of Contents

The gross unrealized losses and fair value of the Company's investments with unrealized losses, aggregated by investment category and the length of time individual securities have been in a continuous unrealized loss position, at September 30, 2012 and December 31, 2011 are as follows:

|  | Less Than 12 Months |                   | 12 Months or Greater |                   | Total      |                   |
|--|---------------------|-------------------|----------------------|-------------------|------------|-------------------|
|  | Fair Value          | Unrealized Losses | Fair Value           | Unrealized Losses | Fair Value | Unrealized Losses |
| September 30, 2012                     |                     |                   |                      |                   |            |                   |
| Debt securities:                       |                     |                   |                      |                   |            |                   |
| Residential CMO securities - nonagency | \$ 239,470          | \$ 4,422          | \$ 458,717           | \$ 10,918         | \$ 698,187 | \$ 15,340         |
| Asset-backed securities                | —                   | —                 | 7,776                | 2,775             | 7,776      | 2,775             |
| Corporate securities                   | —                   | —                 | 2,955                | 2,032             | 2,955      | 2,032             |
| Total debt securities                  | \$ 239,470          | \$ 4,422          | \$ 469,448           | \$ 15,725         | \$ 708,918 | \$ 20,147         |
| December 31, 2011                      |                     |                   |                      |                   |            |                   |
| Debt securities:                       |                     |                   |                      |                   |            |                   |
| Residential CMO securities - nonagency | \$ 573,928          | \$ 16,646         | \$ 226,507           | \$ 24,191         | \$ 800,435 | \$ 40,837         |
| Residential CMO securities - agency    | 6,224               | 78                | —                    | —                 | 6,224      | 78                |
| Asset-backed securities                | —                   | —                 | 7,477                | 3,096             | 7,477      | 3,096             |
| Corporate securities                   | —                   | —                 | 2,404                | 2,583             | 2,404      | 2,583             |
| Total debt securities                  | \$ 580,152          | \$ 16,724         | \$ 236,388           | \$ 29,870         | \$ 816,540 | \$ 46,594         |

The Company had unrealized losses at September 30, 2012 and December 31, 2011 on residential CMO securities, ABS and corporate securities. These unrealized losses are primarily attributable to weak market conditions. Based on the nature of impairment, these unrealized losses are considered temporary. The Company does not intend to sell nor is it more likely than not that it will be required to sell these investments before their anticipated recovery.

At September 30, 2012, the Company had 56 debt securities in an unrealized loss position. A total of 10 were in an unrealized loss position for less than 12 months, all of which were residential CMO securities. Of these, 100% in amortized cost attained credit ratings of A or better. The remaining 46 debt securities were in an unrealized loss position for 12 months or longer. These 46 securities consisted of three ABS, one corporate security and 42 nonagency residential CMO securities. Of these 46 debt securities in an unrealized loss position, 72% in amortized cost had credit ratings of A or better.

At December 31, 2011, the Company had 71 debt securities in an unrealized loss position. A total of 42 were in an unrealized loss position for less than 12 months, all of which were residential CMO securities. Of these, 84% in amortized cost had credit ratings of A or better. The remaining 29 debt securities were in an unrealized loss position for 12 months or longer. These 29 securities consisted of three ABS, one corporate security and 25 nonagency residential CMO securities. Of these 25 nonagency securities, 68% in amortized cost had credit ratings of A or better. When certain qualitative triggers indicate the likelihood of an OTTI, the Company performs cash flow analyses that project prepayments, default rates and loss severities on the collateral supporting each security. If the net present value of the investment is less than the amortized cost, the difference is recognized in earnings as a credit-related impairment, while the remaining difference between the fair value and the amortized cost is recognized in AOCI. The Company recognized credit-related OTTI losses of \$685 in other noninterest income for the nine months ended September 30, 2011 primarily due to a continued decline in the collateral value of a corporate security.

There were no OTTI losses recognized on available for sale or held to maturity securities during the nine months ended September 30, 2012 or for the three months ended September 30, 2011. Information regarding impairment related to credit loss recognized on securities in other noninterest income and impairment related to all other factors recognized in AOCI for the nine months ended September 30, 2011 are as follows:

|                  | Impairment Related to Credit Loss | Impairment Related to All Other Factors | Total Impairment |
|------------------|-----------------------------------|---|------------------|
| Debt securities: |                                   |   |                  |

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|  |         |       |          |
|--|---------|-------|----------|
| Balance, January 1, 2011   | \$3,354 | \$502 | \$3,856  |
| Additional charges on securities for which OTTI was previously recognized                        | 685     | (499  | ) 186    |
| Reduction for securities on which a reduction in value was taken against earnings <sup>(1)</sup> | (4,039  | ) —   | (4,039 ) |
| Accretion of impairment related to all other factors   | —       | (3    | ) (3 )   |
| Balance, September 30, 2011  | \$—     | \$—   | \$—      |

The value of these securities for which impairment is related to credit loss was written down to a zero value during 2011 reflecting that the Company does not anticipate the ability to collect cash flows on these investments at any point in the future. This reduction in value was taken through earnings and thus, is reflected in the rollforward as a reduction of the credit loss balance to zero.

Table of Contents

During the three and nine months ended September 30, 2012 and 2011, interest and dividend income on investment securities was comprised of the following:

|  | Three Months Ended |          | Nine Months Ended |          |
|--|--------------------|----------|-------------------|----------|
|  | September 30,      |          | September 30,     |          |
|  | 2012               | 2011     | 2012              | 2011     |
| Interest income on available for sale securities | \$17,875           | \$25,498 | \$55,474          | \$78,583 |
| Interest income on held to maturity securities   | 2,504              | 1,552    | 5,313             | 3,561    |
| Other interest and dividend income               | 500                | 151      | 1,340             | 634      |
|  | \$20,879           | \$27,201 | \$62,127          | \$82,778 |

All investment interest income recognized by the Company during the three and nine months ended September 30, 2012 and 2011 was fully taxable.

#### 5. Loans Held for Sale

Loans held for sale as of September 30, 2012 and December 31, 2011, consist of the following:

|  | September 30,<br>2012 | December 31,<br>2011 |
|--|-----------------------|----------------------|
| Government insured pool buyouts            | \$68,533              | \$1,939,114          |
| Mortgage warehouse (carried at fair value) | 1,025,467             | 761,818              |
| Other                                      | 309,205               | 24,354               |
| Total loans held for sale                  | \$1,403,205           | \$2,725,286          |

The Company sells loans to various financial institutions, government agencies, government-sponsored enterprises, and individual investors. Currently, the Company sells a concentration of loans to government-sponsored entities. The Company does not originate, acquire or sell subprime mortgage loans.

The Company securitizes a portion of its residential mortgage loan originations through government agencies. The following is a summary of cash flows between the Company and the agencies for securitized loans for the three and nine months ended September 30, 2012 and 2011:

|  | Three Months Ended |             | Nine Months Ended |             |
|--|--------------------|-------------|-------------------|-------------|
|  | September 30,      |             | September 30,     |             |
|  | 2012               | 2011        | 2012              | 2011        |
| Proceeds received from new securitizations | \$2,476,812        | \$1,218,760 | \$6,267,169       | \$3,271,796 |
| Net fees paid to agencies                  | 14,741             | 8,182       | 42,403            | 25,903      |
| Servicing fees collected                   | 4,883              | 2,266       | 8,086             | 4,301       |
| Repurchased loans                          | 2,616              | 4,419       | 6,132             | 7,769       |

During the nine months ended September 30, 2012, the Company transferred \$440,886 of conforming residential mortgages to Ginnie Mae (GNMA) in exchange for mortgage-backed securities. As of September 30, 2012, the Company retained \$68,377 of these securities backed by the transferred loans and maintained effective control over these pools of transferred assets. Accordingly, the Company has not recorded these transfers as sales. These transferred assets are recorded in the condensed consolidated balance sheet as loans held for sale. The remaining \$372,509 in securities were sold to unrelated third parties during the nine months ended September 30, 2012, and have been recorded as sales.

During the three and nine months ended September 30, 2012, the Company transferred \$1,899,527 and \$1,928,519 in residential mortgage and commercial loans from loans held for sale to loans held for investment at lower of cost or market. A majority of these loans are mortgage pool buyouts. For certain mortgage pool buyouts that meet the pooling and collateral eligibility requirements, the Company is able to securitize and sell the pools in the secondary market. The Company transferred loans that do not meet eligibility requirements to loans held for investment. The Company has the positive intent to hold these loans for the foreseeable future. Additionally, upon acquisition of mortgage pool buyouts from the Company's servicing portfolio or from third parties, the Company expects to hold the loans through liquidation or for the foreseeable future. When a decision is made to sell a loan, the Company will reclassify the loan to the held for sale portfolio.

During the three and nine months ended September 30, 2012, the Company transferred \$93,043 and \$94,650 of loans to held for sale at lower of cost or market. The majority of these loans are preferred products initially originated for the held for investment portfolio. The Company executed a forward sales contract to sell these and other newly originated loans during the third quarter of 2012; however, delivery is expected during the fourth quarter of 2012. As of September 30, 2012, the contract is accounted for as a derivative. See Note 13 for derivative financial instruments.

Table of Contents

6. Loans and Leases Held for Investment, Net

Loans and leases held for investment as of September 30, 2012 and December 31, 2011 are comprised of the following:

|  | September 30,<br>2012 | December 31,<br>2011 |
|--|-----------------------|----------------------|
| Residential mortgages  | \$6,807,399           | \$4,556,841          |
| Commercial and commercial real estate                        | 2,315,494             | 1,165,384            |
| Lease financing receivables                                  | 742,332               | 588,501              |
| Home equity lines  | 183,692               | 200,112              |
| Consumer and credit card                                     | 7,809                 | 8,443                |
| Total loans and leases held for investment, net of discounts | 10,056,726            | 6,519,281            |
| Allowance for loan and lease losses                          | (76,469 )             | (77,765 )            |
| Total loans and leases held for investment, net              | \$9,980,257           | \$6,441,516          |

As of September 30, 2012 and December 31, 2011, the carrying values presented above include net purchase loan and lease discounts and net deferred loan and lease origination costs as follows:

|   | September 30,<br>2012 | December 31,<br>2011 |
|---|-----------------------|----------------------|
| Net purchased loan and lease discounts        | \$188,924             | \$237,170            |
| Net deferred loan and lease origination costs | 22,282                | 19,057               |

Acquired Credit Impaired (ACI) Loans and Leases — At acquisition, the Company estimates the fair value of acquired loans and leases by segregating the portfolio into pools with similar risk characteristics. Fair value estimates for acquired loans and leases require estimates of the amounts and timing of expected future principal, interest and other cash flows. For each pool, the Company uses certain loan and lease information, including outstanding principal balance, probability of default and the estimated loss in the event of default to estimate the expected future cash flows for each loan and lease pool.

Acquisition date details of loans and leases acquired with evidence of credit deterioration during the nine months ended September 30, 2012 and 2011 are as follows:

|  | September 30,<br>2012 | September 30,<br>2011 |
|--|-----------------------|-----------------------|
| Contractual payments receivable for acquired loans and leases at acquisition | \$218,750             | \$424,176             |
| Expected cash flows for acquired loans and leases at acquisition             | 133,627               | 235,795               |
| Basis in acquired loans and leases at acquisition                            | 117,579               | 218,500               |

Information pertaining to the ACI portfolio as of September 30, 2012 and December 31, 2011 is as follows:

|  | Bank of<br>Florida | Other<br>Acquired<br>Loans | Total                      |
|--|--------------------|----------------------------|----------------------------|
| September 30, 2012   |                    |                            |                            |
| Carrying value, net of allowance                                   | \$523,654          | \$584,508                  | \$1,108,162                |
| Outstanding unpaid principal balance or contractual net investment | 576,200            | 607,979                    | 1,184,179                  |
| Allowance for loan and lease losses, beginning of year             | 11,638             | 4,351                      | 15,989                     |
| Allowance for loan and lease losses, end of period                 | 16,006             | 5,175                      | 21,181                     |
|  | Bank of<br>Florida | Tygris                     | Other<br>Acquired<br>Loans |
| December 31, 2011  |                    |                            |                            |
| Carrying value, net of allowance                                   | \$621,116          | \$—                        | \$522,071                  |
| Outstanding unpaid principal balance or contractual net investment | 685,967            | —                          | 543,240                    |
|  |                    |                            | Total                      |
|  |                    |                            | 1,229,207                  |

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|  |        |    |       |        |
|--|--------|----|-------|--------|
| Allowance for loan and lease losses, beginning of year | 6,189  | 97 | 3,695 | 9,981  |
| Allowance for loan and lease losses, end of year       | 11,638 | —  | 4,351 | 15,989 |

The Company recorded \$863 and \$954 in provision for loan and lease losses for the ACI portfolio for the three months ended September 30, 2012 and 2011 and \$5,192 and \$2,047 in provision for loan and lease losses for the ACI portfolio for the nine months ended September 30, 2012 and 2011, respectively. The increase in provision is the result of a decrease in expected cash flows on ACI loans.

Table of Contents

The following is a summary of the accretable yield activity for the ACI loans during the nine months ended September 30, 2012 and 2011:

| September 30, 2012                      | Bank of<br>Florida | Other<br>Acquired<br>Loans | Total     |
|---|--------------------|----------------------------|-----------|
| Balance, beginning of period            | \$141,750          | \$65,973                   | \$207,723 |
| Additions                               | —                  | 16,048                     | 16,048    |
| Accretion                               | (26,943 )          | (18,391 )                  | (45,334 ) |
| Reclassifications from accretable yield | (9,441 )           | (620 )                     | (10,061 ) |
| Balance, end of period                  | \$105,366          | \$63,010                   | \$168,376 |

| September 30, 2011   | Bank of<br>Florida | Tygris   | Other<br>Acquired<br>Loans | Total     |
|--|--------------------|----------|----------------------------|-----------|
| Balance, beginning of period                                   | \$198,633          | \$9,745  | \$44,603                   | \$252,981 |
| Additions  | —                  | —        | 17,295                     | 17,295    |
| Accretion  | (35,423 )          | (2,976 ) | (8,292 )                   | (46,691 ) |
| Reclassifications (from) to accretable yield                   | (8,246 )           | 2,567    | 294                        | (5,385 )  |
| Transfer from loans held for investment to loans held for sale | —                  | —        | (7,707 )                   | (7,707 )  |
| Transfer to cost recovery                                      | —                  | (6,678 ) | —                          | (6,678 )  |
| Balance, end of period   | \$154,964          | \$2,658  | \$46,193                   | \$203,815 |

Covered Loans and Leases — Covered loans and leases are acquired and recorded at fair value at acquisition, exclusive of the loss share agreements with the FDIC and the indemnification agreement with former shareholders of Tygris. All loans acquired through the loss share agreement with the FDIC and all loans and leases acquired in the purchase of Tygris are considered covered during the applicable indemnification period.

The following is a summary of the recorded investment of major categories of covered loans and leases outstanding as of September 30, 2012 and December 31, 2011:

|   | Bank of<br>Florida | Tygris    | Total     |
|---|--------------------|-----------|-----------|
| September 30, 2012                                    |                    |           |           |
| Residential mortgages                                 | \$65,319           | \$—       | \$65,319  |
| Commercial and commercial real estate                 | 485,910            | —         | 485,910   |
| Lease financing receivables                           | —                  | 100,399   | 100,399   |
| Home equity lines                                     | 18,101             | —         | 18,101    |
| Consumer and credit card                              | 1,691              | —         | 1,691     |
| Total recorded investment of covered loans and leases | \$571,021          | \$100,399 | \$671,420 |
| December 31, 2011                                     |                    |           |           |
| Residential mortgages                                 | \$74,580           | \$—       | \$74,580  |
| Commercial and commercial real estate                 | 569,014            | —         | 569,014   |
| Lease financing receivables                           | —                  | 176,125   | 176,125   |
| Home equity lines                                     | 19,082             | —         | 19,082    |
| Consumer and credit card                              | 2,345              | —         | 2,345     |
| Total recorded investment of covered loans and leases | \$665,021          | \$176,125 | \$841,146 |



Table of Contents

## 7. Allowance for Loan and Lease Losses

Changes in the allowance for loan and lease losses for the three and nine months ended September 30, 2012 and 2011 are as follows:

|                                     | Three Months Ended September 30, 2012 |  |                                   |                         |                                   |           |
|-------------------------------------|---------------------------------------|--|-----------------------------------|-------------------------|-----------------------------------|-----------|
|                                     | Residential<br>Mortgages              | Commercial<br>and<br>Commercial<br>Real Estate | Lease<br>Financing<br>Receivables | Home<br>Equity<br>Lines | Consumer<br>and<br>Credit<br>Card | Total     |
| Balance, beginning of period        | \$37,719                              | \$ 32,050                                      | \$ 4,160                          | \$3,288                 | \$ 176                            | \$77,393  |
| Provision for loan and lease losses | (1,277 )                              | 3,271  | 917                               | 1,400                   | 48                                | 4,359     |
| Charge-offs                         | (3,868 )                              | (2,636 )                                       | (805 )                            | (1,215 )                | (61 )                             | (8,585 )  |
| Recoveries                          | 52                                    | 3,023  | 159                               | 52                      | 16                                | 3,302     |
| Balance, end of period              | \$32,626                              | \$ 35,708                                      | \$ 4,431                          | \$3,525                 | \$ 179                            | \$76,469  |
|                                     | Three Months Ended September 30, 2011 |  |                                   |                         |                                   |           |
|                                     | Residential<br>Mortgages              | Commercial<br>and<br>Commercial<br>Real Estate | Lease<br>Financing<br>Receivables | Home<br>Equity<br>Lines | Consumer<br>and<br>Credit<br>Card | Total     |
| Balance, beginning of period        | \$54,472                              | \$ 28,295                                      | \$ 1,806                          | \$4,612                 | \$ 24                             | \$89,209  |
| Transfers to loans held for sale    | (387 )                                | —  | —                                 | —                       | —                                 | (387 )    |
| Provision for loan and lease losses | 9,538                                 | 844  | 1,943                             | (273 )                  | 206                               | 12,258    |
| Charge-offs                         | (9,778 )                              | (6,058 )                                       | (1,473 )                          | (763 )                  | (41 )                             | (18,113 ) |
| Recoveries                          | 12                                    | 792  | 38                                | 2                       | 16                                | 860       |
| Balance, end of period              | \$53,857                              | \$ 23,873                                      | \$ 2,314                          | \$3,578                 | \$ 205                            | \$83,827  |
|                                     | Nine Months Ended September 30, 2012  |  |                                   |                         |                                   |           |
|                                     | Residential<br>Mortgages              | Commercial<br>and<br>Commercial<br>Real Estate | Lease<br>Financing<br>Receivables | Home<br>Equity<br>Lines | Consumer<br>and<br>Credit<br>Card | Total     |
| Balance, beginning of period        | \$43,454                              | \$ 28,209                                      | \$ 3,766                          | \$2,186                 | \$ 150                            | \$77,765  |
| Provision for loan and lease losses | 3,516                                 | 10,537   | 3,344                             | 3,978                   | 96                                | 21,471    |
| Charge-offs                         | (14,701 )                             | (6,640 )                                       | (2,903 )                          | (2,807 )                | (112 )                            | (27,163 ) |
| Recoveries                          | 357                                   | 3,602  | 224                               | 168                     | 45                                | 4,396     |
| Balance, end of period              | \$32,626                              | \$ 35,708                                      | \$ 4,431                          | \$3,525                 | \$ 179                            | \$76,469  |
|                                     | Nine Months Ended September 30, 2011  |  |                                   |                         |                                   |           |
|                                     | Residential<br>Mortgages              | Commercial<br>and<br>Commercial<br>Real Estate | Lease<br>Financing<br>Receivables | Home<br>Equity<br>Lines | Consumer<br>and<br>Credit<br>Card | Total     |
| Balance, beginning of period        | \$46,584                              | \$ 33,490                                      | \$ 2,454                          | \$10,907                | \$ 254                            | \$93,689  |
| Change in estimate                  | 10,154                                | (682 )   | (802 )                            | (6,323 )                | (440 )                            | 1,907     |
| Transfers to loans held for sale    | (387 )                                | —  | —                                 | —                       | —                                 | (387 )    |
| Provision for loan and lease losses | 21,905                                | 6,657  | 5,212                             | 3,060                   | 551                               | 37,385    |
| Charge-offs                         | (24,422 )                             | (16,971 )                                      | (4,601 )                          | (4,079 )                | (181 )                            | (50,254 ) |
| Recoveries                          | 23                                    | 1,379  | 51                                | 13                      | 21                                | 1,487     |
| Balance, end of period              | \$53,857                              | \$ 23,873                                      | \$ 2,314                          | \$3,578                 | \$ 205                            | \$83,827  |



Table of Contents

The following tables provide a breakdown of the allowance for loan and lease losses and the recorded investment in loans and leases based on the method for determining the allowance as of September 30, 2012 and December 31, 2011:

|   | Allowance for Loan and Lease Losses         |   |             |              |
|---|---|---|-------------|--------------|
|   | Individually<br>Evaluated for<br>Impairment | Collectively<br>Evaluated for<br>Impairment | ACI Loans   | Total        |
| September 30, 2012  |   |   |             |              |
| Residential mortgages                                       | \$8,145                                     | \$19,306                                    | \$5,175     | \$32,626     |
| Commercial and commercial real estate                       | 4,822                                       | 14,880                                      | 16,006      | 35,708       |
| Lease financing receivables                                 | —   | 4,431                                       | —           | 4,431        |
| Home equity lines   | —   | 3,525                                       | —           | 3,525        |
| Consumer and credit card                                    | —   | 179   | —           | 179          |
| Total allowance for loan and lease losses                   | \$12,967                                    | \$42,321                                    | \$21,181    | \$76,469     |
| Loans and Leases Held for Investment at Recorded Investment |   |   |             |              |
|   | Individually<br>Evaluated for<br>Impairment | Collectively<br>Evaluated for<br>Impairment | ACI Loans   | Total        |
| September 30, 2012  |   |   |             |              |
| Residential mortgages                                       | \$87,571                                    | \$6,057,996                                 | \$661,832   | \$6,807,399  |
| Commercial and commercial real estate                       | 101,955                                     | 1,746,028                                   | 467,511     | 2,315,494    |
| Lease financing receivables                                 | —   | 742,332                                     | —           | 742,332      |
| Home equity lines   | —   | 183,692                                     | —           | 183,692      |
| Consumer and credit card                                    | —   | 7,809                                       | —           | 7,809        |
| Total loans and leases held for investment                  | \$189,526                                   | \$8,737,857                                 | \$1,129,343 | \$10,056,726 |
| December 31, 2011   |   |   |             |              |
|   | Individually<br>Evaluated for<br>Impairment | Collectively<br>Evaluated for<br>Impairment | ACI Loans   | Total        |
| December 31, 2011   |   |   |             |              |
| Residential mortgages                                       | \$7,436                                     | \$30,554                                    | \$5,464     | \$43,454     |
| Commercial and commercial real estate                       | 6,021                                       | 11,663                                      | 10,525      | 28,209       |
| Lease financing receivables                                 | —   | 3,766                                       | —           | 3,766        |
| Home equity lines   | —   | 2,186                                       | —           | 2,186        |
| Consumer and credit card                                    | —   | 150   | —           | 150          |
| Total allowance for loan and lease losses                   | \$13,457                                    | \$48,319                                    | \$15,989    | \$77,765     |
| Loans and Leases Held for Investment at Recorded Investment |   |   |             |              |
|   | Individually<br>Evaluated for<br>Impairment | Collectively<br>Evaluated for<br>Impairment | ACI Loans   | Total        |
| December 31, 2011   |   |   |             |              |
| Residential mortgages                                       | \$90,927                                    | \$3,852,119                                 | \$613,795   | \$4,556,841  |
| Commercial and commercial real estate                       | 142,360                                     | 477,643                                     | 545,381     | 1,165,384    |
| Lease financing receivables                                 | —   | 588,501                                     | —           | 588,501      |
| Home equity lines   | —   | 200,112                                     | —           | 200,112      |
| Consumer and credit card                                    | —   | 8,443                                       | —           | 8,443        |

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|  |           |             |             |             |
|--|-----------|-------------|-------------|-------------|
| Total loans and leases held for investment | \$233,287 | \$5,126,818 | \$1,159,176 | \$6,519,281 |
|--|-----------|-------------|-------------|-------------|

The Company uses a risk grading matrix to monitor credit quality for commercial and commercial real estate loans. Risk grades are continuously monitored and updated quarterly by credit administration personnel based on current information and events. The Company monitors the quarterly credit quality of all other loan types based on performing status.

Table of Contents

The following tables present the recorded investment for loans and leases by credit quality indicator as of September 30, 2012 and December 31, 2011:

|   | Performing  | Non-performing     |             | Total       |             |
|---|-------------|--------------------|-------------|-------------|-------------|
|   |             | Accrual            | Nonaccrual  |             |             |
| September 30, 2012                          |             |                    |             |             |             |
| Residential mortgages:                      |             |                    |             |             |             |
| Residential                                 | \$4,055,948 | \$—                | \$71,073    | \$4,127,021 |             |
| Government insured pool buyouts<br>(1)      | 1,374,125   | 1,306,253          | —           | 2,680,378   |             |
| Lease financing receivables                 | 740,313     | —                  | 2,019       | 742,332     |             |
| Home equity lines                           | 179,200     | —                  | 4,492       | 183,692     |             |
| Consumer and credit card                    | 7,329       | —                  | 480         | 7,809       |             |
| Total                                       | \$6,356,915 | \$1,306,253        | \$78,064    | \$7,741,232 |             |
|   | Pass        | Special<br>Mention | Substandard | Doubtful    | Total       |
| September 30, 2012                          |             |                    |             |             |             |
| Commercial and commercial real estate:      |             |                    |             |             |             |
| Commercial                                  | \$1,208,730 | \$12               | \$9,897     | \$4,759     | \$1,223,398 |
| Commercial real estate                      | 756,554     | 65,327             | 270,215     | —           | 1,092,096   |
| Total commercial and commercial real estate | \$1,965,284 | \$65,339           | \$280,112   | \$4,759     | \$2,315,494 |
|   | Performing  | Non-performing     |             | Total       |             |
|   |             | Accrual            | Nonaccrual  |             |             |
| December 31, 2011                           |             |                    |             |             |             |
| Residential mortgages:                      |             |                    |             |             |             |
| Residential                                 | \$3,655,884 | \$—                | \$71,658    | \$3,727,542 |             |
| Government insured pool buyouts<br>(1)      | 649,391     | 179,908            | —           | 829,299     |             |
| Lease financing receivables                 | 586,116     | —                  | 2,385       | 588,501     |             |
| Home equity lines                           | 195,861     | —                  | 4,251       | 200,112     |             |
| Consumer and credit card                    | 8,024       | —                  | 419         | 8,443       |             |
| Total                                       | \$5,095,276 | \$179,908          | \$78,713    | \$5,353,897 |             |
|   | Pass        | Special<br>Mention | Substandard | Doubtful    | Total       |
| December 31, 2011                           |             |                    |             |             |             |
| Commercial and commercial real estate:      |             |                    |             |             |             |
| Commercial                                  | \$151,473   | \$1,527            | \$18,279    | \$4,136     | \$175,415   |
| Commercial real estate                      | 639,883     | 78,385             | 270,656     | 1,045       | 989,969     |
| Total commercial and commercial real estate | \$791,356   | \$79,912           | \$288,935   | \$5,181     | \$1,165,384 |

(1) Non-performing government insured pool buyouts represent loans that are 90 days or greater past due but remain on accrual status as the interest earned is insured and thus collectible from the insuring governmental agency.



Table of Contents

The following tables present an aging analysis of the recorded investment for loans and leases by class as of September 30, 2012 and December 31, 2011:

|  | 30-59<br>Days<br>Past Due | 60-89<br>Days<br>Past Due | 90 Days and<br>Greater Past<br>Due | Total<br>Past<br>Due | Current     | Total Loans<br>Held for<br>Investment<br>Excluding<br>ACI |
|--|---------------------------|---------------------------|------------------------------------|----------------------|-------------|---|
| September 30, 2012   |                           |                           |                                    |                      |             |   |
| Residential mortgages:   |                           |                           |                                    |                      |             |   |
| Residential  | \$13,769                  | \$7,258                   | \$71,073                           | \$92,100             | \$3,917,295 | \$4,009,395   |
| Government insured pool<br>buyouts <sup>(1)</sup> <sup>(2)</sup> | 118,153                   | 68,832                    | 1,306,253                          | 1,493,238            | 642,934     | 2,136,172   |
| Commercial and commercial real<br>estate:                        |                           |                           |                                    |                      |             |   |
| Commercial   | —                         | —                         | 4,051                              | 4,051                | 1,200,624   | 1,204,675   |
| Commercial real estate   | 2,980                     | 6,770                     | 23,947                             | 33,697               | 609,611     | 643,308   |
| Lease financing receivables                                      | 4,017                     | 1,060                     | 770                                | 5,847                | 736,485     | 742,332   |
| Home equity lines  | 3,634                     | 745                       | 4,492                              | 8,871                | 174,821     | 183,692   |
| Consumer and credit card   | —                         | 22                        | 173                                | 195                  | 7,614       | 7,809   |
| Total loans and leases held for<br>investment                    | \$142,553                 | \$84,687                  | \$1,410,759                        | \$1,637,999          | \$7,289,384 | \$8,927,383   |
| December 31, 2011  |                           |                           |                                    |                      |             |   |
| Residential mortgages:   |                           |                           |                                    |                      |             |   |
| Residential  | \$16,966                  | \$12,673                  | \$71,658                           | \$101,297            | \$3,487,525 | \$3,588,822   |
| Government insured pool<br>buyouts <sup>(1)</sup>                | 23,396                    | 17,909                    | 179,908                            | 221,213              | 133,011     | 354,224   |
| Commercial and commercial real<br>estate:                        |                           |                           |                                    |                      |             |   |
| Commercial   | —                         | 32                        | 10,751                             | 10,783               | 137,216     | 147,999   |
| Commercial real estate   | 2,117                     | 4,450                     | 48,611                             | 55,178               | 416,826     | 472,004   |
| Lease financing receivables                                      | 3,394                     | 971                       | 962                                | 5,327                | 583,174     | 588,501   |
| Home equity lines  | 1,953                     | 498                       | 4,251                              | 6,702                | 193,410     | 200,112   |
| Consumer and credit card   | 106                       | 50                        | 233                                | 389                  | 8,054       | 8,443   |
| Total loans and leases held for<br>investment                    | \$47,932                  | \$36,583                  | \$316,374                          | \$400,889            | \$4,959,216 | \$5,360,105   |

(1) Government insured pool buyouts remain on accrual status after 90 days as the interest earned is collectible from the insuring governmental agency.

(2) Government insured pool buyouts past due increased from December 31, 2011 primarily due to the transfer of loans from held for sale to held for investment categories during the third quarter of 2012. See Note 5 for more information on the transfer performed.





Table of Contents

Impaired Loans — Impaired loans include loans identified as troubled loans as a result of a borrower's financial difficulties and other loans on which the accrual of interest income is suspended. The Company continues to collect payments on certain impaired loan balances on which accrual is suspended.

The following tables present the unpaid principal balance, the recorded investment and the related allowance for impaired loans as of September 30, 2012 and December 31, 2011:

|  | September 30, 2012       |                     |                   | December 31, 2011        |                     |                   |
|--|--------------------------|---------------------|-------------------|--------------------------|---------------------|-------------------|
|  | Unpaid Principal Balance | Recorded Investment | Related Allowance | Unpaid Principal Balance | Recorded Investment | Related Allowance |
| With an allowance recorded:                        |                          |                     |                   |                          |                     |                   |
| Residential mortgages:                             |                          |                     |                   |                          |                     |                   |
| Residential  | \$70,217                 | \$68,036            | \$8,145           | \$79,516                 | \$74,189            | \$7,436           |
| Commercial and commercial real estate:             |                          |                     |                   |                          |                     |                   |
| Commercial   | —                        | —                   | —                 | 13,787                   | 4,697               | 779               |
| Commercial real estate                             | 47,960                   | 37,905              | 4,822             | 50,033                   | 37,189              | 5,242             |
| Total impaired loans with an allowance recorded    | \$118,177                | \$105,941           | \$12,967          | \$143,336                | \$116,075           | \$13,457          |
| Without a related allowance recorded:              |                          |                     |                   |                          |                     |                   |
| Residential mortgages:                             |                          |                     |                   |                          |                     |                   |
| Residential  | \$24,235                 | \$19,535            | \$—               | \$16,738                 | \$16,738            | \$—               |
| Commercial and commercial real estate:             |                          |                     |                   |                          |                     |                   |
| Commercial   | 18,872                   | 8,165               | —                 | 10,650                   | 9,814               | —                 |
| Commercial real estate                             | 73,179                   | 55,885              | —                 | 122,385                  | 90,661              | —                 |
| Total impaired loans without an allowance recorded | \$116,286                | \$83,585            | \$—               | \$149,773                | \$117,213           | \$—               |

The following table presents the average investment and interest income recognized on impaired loans for the three and nine months ended September 30, 2012 and 2011:

|  | Three Months Ended<br>September 30, 2012 |                            | September 30, 2011 |                            |
|--|--|----------------------------|--------------------|----------------------------|
|  | Average Investment                       | Interest Income Recognized | Average Investment | Interest Income Recognized |
| With and without a related allowance recorded: |  |                            |                    |                            |
| Residential mortgages:                         |  |                            |                    |                            |
| Residential                                    | \$88,681                                 | \$562                      | \$89,649           | \$119                      |
| Commercial and commercial real estate:         |  |                            |                    |                            |
| Commercial                                     | 8,133                                    | 20                         | 7,604              | 215                        |
| Commercial real estate                         | 96,579                                   | 916                        | 125,667            | 435                        |
| Total impaired loans                           | \$193,393                                | \$1,498                    | \$222,920          | \$769                      |
|  | Nine Months Ended<br>September 30, 2012  |                            | September 30, 2011 |                            |
|  | Average Investment                       | Interest Income Recognized | Average Investment | Interest Income Recognized |
| With and without a related allowance recorded: |  |                            |                    |                            |
| Residential mortgages:                         |  |                            |                    |                            |
| Residential                                    | \$90,243                                 | \$1,834                    | \$85,741           | \$1,284                    |

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|  |           |         |           |         |
|--|-----------|---------|-----------|---------|
| Commercial and commercial real estate: |           |         |           |         |
| Commercial                             | 9,909     | 39      | 7,671     | 238     |
| Commercial real estate                 | 109,838   | 1,678   | 153,232   | 1,385   |
| Total impaired loans                   | \$209,990 | \$3,551 | \$246,644 | \$2,907 |

20

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Table of Contents

The following table presents the recorded investment for loans and leases on nonaccrual status by class and loans greater than 90 days past due and still accruing as of September 30, 2012 and December 31, 2011:

|  | September 30, 2012 |  | December 31, 2011 |  |
|--|--------------------|--|-------------------|--|
|  | Nonaccrual Status  | Greater than 90 Days Past Due and Accruing | Nonaccrual Status | Greater than 90 Days Past Due and Accruing |
| Residential mortgages:                 |                    |  |                   |  |
| Residential                            | \$71,073           | \$—  | \$71,658          | \$—  |
| Government insured pool buyouts        | —                  | 1,306,253                                  | —                 | 179,908                                    |
| Commercial and commercial real estate: |                    |  |                   |  |
| Commercial                             | 6,352              | —  | 12,294            | —  |
| Commercial real estate                 | 79,414             | —  | 86,772            | —  |
| Lease financing receivables            | 2,019              | —  | 2,385             | —  |
| Home equity lines                      | 4,492              | —  | 4,251             | —  |
| Consumer and credit card               | 480                | —  | 419               | —  |
| Total nonaccrual loans and leases      | \$163,830          | \$1,306,253                                | \$177,779         | \$179,908                                  |

Troubled Debt Restructurings (TDR) — Modifications considered to be TDRs are individually evaluated for credit loss based on a discounted cash flow model using the loan's effective interest rate at the time of origination. The discounted cash flow model used in this evaluation is adjusted to reflect the modified loan's elevated probability of future default based on the Company's historical redefault rate. These loans are classified as nonaccrual and have been included in the Company's impaired loan disclosures in the tables above. A loan is considered to redefault when it is 30 days past due. Once a modified loan demonstrates a consistent period of performance under the modified terms, generally six months, the Company returns the loan to an accrual classification. If a modified loan defaults under the terms of the modified agreement, the Company measures the allowance for loan and lease losses based on the fair value of collateral less cost to sell.

The following is a summary of information relating to modifications considered to be TDRs for the three and nine months ended September 30, 2012 and 2011:

|  | Three Months Ended September 30, 2012 |                                      |                                       | Nine Months Ended September 30, 2012 |                                      |                                       |
|--|---------------------------------------|--------------------------------------|---------------------------------------|--------------------------------------|--------------------------------------|---------------------------------------|
|  | Number of Contracts                   | Pre-modification Recorded Investment | Post-modification Recorded Investment | Number of Contracts                  | Pre-modification Recorded Investment | Post-modification Recorded Investment |
| Residential mortgages:                 |                                       |                                      |                                       |                                      |                                      |                                       |
| Residential                            | 9                                     | \$3,429                              | \$3,432                               | 42                                   | \$17,136                             | \$17,158                              |
| Commercial and commercial real estate: |                                       |                                      |                                       |                                      |                                      |                                       |
| Commercial                             | 1                                     | 43                                   | 43                                    | 5                                    | 2,951                                | 2,951                                 |
| Commercial real estate                 | 1                                     | 3,148                                | 3,148                                 | 14                                   | 23,722                               | 23,722                                |
| Total                                  | 11                                    | \$6,620                              | \$6,623                               | 61                                   | \$43,809                             | \$43,831                              |
|  | Three Months Ended September 30, 2011 |                                      |                                       | Nine Months Ended September 30, 2011 |                                      |                                       |
|  | Number of Contracts                   | Pre-modification Recorded Investment | Post-modification Recorded Investment | Number of Contracts                  | Pre-modification Recorded Investment | Post-modification Recorded Investment |
| Residential mortgages:                 |                                       |                                      |                                       |                                      |                                      |                                       |
| Residential                            | 36                                    | \$15,761                             | \$15,802                              | 115                                  | \$49,356                             | \$49,447                              |

Commercial and commercial  
real estate:

|                        |    |          |          |     |          |          |
|------------------------|----|----------|----------|-----|----------|----------|
| Commercial             | 1  | 192      | 192      | 3   | 3,034    | 3,034    |
| Commercial real estate | 2  | 1,199    | 1,199    | 15  | 10,615   | 10,615   |
| Total                  | 39 | \$17,152 | \$17,193 | 133 | \$63,005 | \$63,096 |

Modifications made to residential loans during the period included extension of original contractual maturity date, extension of the period of below market rate interest only payments, or contingent reduction of past due interest. Commercial loan modifications made during the period included extension of original contractual maturity date, payment forbearance, reduction of interest rates, or extension of interest only periods.

Table of Contents

The number of contracts and recorded investment of loans that were modified during the last 12 months and subsequently defaulted during the three and nine months ended September 30, 2012 and 2011 are as follows:

|                        | Three Months Ended<br>September 30, 2012 |                        | Nine Months Ended<br>September 30, 2012 |                        |
|------------------------|--|------------------------|---|------------------------|
|                        | Number of<br>Contracts                   | Recorded<br>Investment | Number of<br>Contracts                  | Recorded<br>Investment |
| Residential mortgages: |  |                        |   |                        |
| Residential            | 2  | \$883                  | 6                                       | \$3,107                |
| Total                  | 2  | \$883                  | 6                                       | \$3,107                |

|  | Three Months Ended<br>September 30, 2011 |                        | Nine Months Ended<br>September 30, 2011 |                        |
|--|--|------------------------|---|------------------------|
|  | Number of<br>Contracts                   | Recorded<br>Investment | Number of<br>Contracts                  | Recorded<br>Investment |
| Residential mortgages:                 |  |                        |   |                        |
| Residential                            | 9  | \$3,824                | 19                                      | \$8,078                |
| Commercial and commercial real estate: |  |                        |   |                        |
| Commercial                             | 1  | 966                    | 2                                       | 3,584                  |
| Commercial real estate                 | 5  | 4,861                  | 5                                       | 4,861                  |
| Total                                  | 15                                       | \$9,651                | 26                                      | \$16,523               |

The recorded investment of TDRs as of September 30, 2012 and December 31, 2011 are summarized as follows:

|                                       | September 30,<br>2012 | December 31,<br>2011 |
|---------------------------------------|-----------------------|----------------------|
| Loan Type:                            |                       |                      |
| Residential mortgages                 | \$87,571              | \$90,927             |
| Commercial and commercial real estate | 68,365                | 61,481               |
| Total recorded investment of TDRs     | \$155,936             | \$152,408            |
| Accrual Status:                       |                       |                      |
| Current                               | \$75,842              | \$85,905             |
| 30-89 days past-due accruing          | 6,570                 | 6,723                |
| 90+ days past-due accruing            | 246                   | —                    |
| Nonaccrual                            | 73,278                | 59,780               |
| Total recorded investment of TDRs     | \$155,936             | \$152,408            |
| TDRs classified as impaired loans     | \$155,936             | \$152,408            |
| Valuation allowance on TDRs           | 10,949                | 9,743                |

#### 8. Servicing Activities and Mortgage Servicing Rights

A summary of MSR activities for the three and nine months ended September 30, 2012 and 2011 is as follows:

|  | Three Months Ended<br>September 30,<br>2012 |           | Nine Months Ended<br>September 30,<br>2011 |           |
|--|---|-----------|--|-----------|
|  | 2012  | 2011      | 2012                                       | 2011      |
| Balance, beginning of period                               | \$415,962                                   | \$553,319 | \$489,496                                  | \$573,196 |
| Originated servicing rights capitalized upon sale of loans | 21,034                                      | 11,537    | 58,061                                     | 38,194    |
| Amortization   | (36,292 )                                   | (23,369 ) | (99,773 )                                  | (67,586 ) |
| Increase in valuation allowance, net                       | (18,229 )                                   | (20,684 ) | (63,508 )                                  | (20,684 ) |
| Other  | (702 )                                      | (975 )    | (2,503 )                                   | (3,292 )  |
| Balance, end of period                                     | \$381,773                                   | \$519,828 | \$381,773                                  | \$519,828 |
| Valuation allowance:                                       |   |           |  |           |

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|                                 |           |          |           |          |
|---------------------------------|-----------|----------|-----------|----------|
| Balance, beginning of period    | \$84,734  | \$—      | \$39,455  | \$—      |
| Increase in valuation allowance | 21,735    | 20,684   | 67,014    | 20,684   |
| Recoveries                      | (3,506 )  | —        | (3,506 )  | —        |
| Balance, end of period          | \$102,963 | \$20,684 | \$102,963 | \$20,684 |

22

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Table of Contents

For loans securitized and sold for the three and nine months ended September 30, 2012 and 2011 with servicing retained, management used the following assumptions to determine the fair value of MSR at the date of securitization:

|                                | Three Months Ended<br>September 30, 2012 |          | Nine Months Ended<br>September 30, 2012 |          |
|--------------------------------|--|----------|---|----------|
| Average discount rates         | 8.99%                                    | — 9.75%  | 8.60%                                   | — 9.75%  |
| Expected prepayment speeds     | 13.23%                                   | — 14.99% | 10.13%                                  | — 14.99% |
| Weighted-average life in years | 5.21                                     | — 5.72   | 5.21                                    | — 6.70   |
|                                | Three Months Ended<br>September 30, 2011 |          | Nine Months Ended<br>September 30, 2011 |          |
| Average discount rates         | 8.52%                                    | — 9.47%  | 8.04%                                   | — 9.20%  |
| Expected prepayment speeds     | 11.30%                                   | — 13.69% | 7.33%                                   | — 15.97% |
| Weighted-average life in years | 5.48                                     | — 6.03   | 5.05                                    | — 8.14   |

At September 30, 2012 and December 31, 2011, the Company estimated the fair value of its capitalized MSR to be approximately \$381,855 and \$494,547, respectively. The unpaid principal balance below excludes \$6,675,000 and \$5,248,000 at September 30, 2012 and December 31, 2011, respectively, for loans with no related MSR basis.

The characteristics used in estimating the fair value of the MSR portfolio at September 30, 2012 and December 31, 2011 are as follows:

|  | September 30, 2012 | December 31, 2011 |
|--|--------------------|-------------------|
| Unpaid principal balance                 | \$43,825,000       | \$47,818,000      |
| Gross weighted-average coupon            | 4.74               | % 4.98 %          |
| Weighted-average servicing fee           | 0.30               | % 0.31 %          |
| Expected prepayment speed <sup>(1)</sup> | 14.42              | % 12.74 %         |

(1) The prepayment speed assumptions include a blend of prepayment speeds that are influenced by mortgage interest rates, the current macroeconomic environment and borrower behaviors and may vary over the expected life of the asset.

A sensitivity analysis of the Company's fair value of mortgage servicing rights to hypothetical adverse changes of 10% and 20% to the weighted-average of certain key assumptions as of September 30, 2012 and December 31, 2011 is presented below.

|                         | September 30,<br>2012 | December 31,<br>2011 |
|-------------------------|-----------------------|----------------------|
| <b>Prepayment Rate</b>  |                       |                      |
| 10% adverse rate change | \$23,332              | \$26,955             |
| 20% adverse rate change | 44,660                | 51,872               |
| <b>Discount Rate</b>    |                       |                      |
| 10% adverse rate change | 13,322                | 18,306               |
| 20% adverse rate change | 25,741                | 35,336               |

In the previous table, the effect of a variation in a specific assumption on the fair value is calculated without changing any other assumptions. This analysis typically cannot be extrapolated because the relationship of a change in one key assumption to the change in the fair value of the Company's mortgage servicing rights usually is not linear. The effect of changing one key assumption will likely result in the change of another key assumption which could impact the sensitivities.

Components of loan servicing fee income for the three and nine months ended September 30, 2012 and 2011 are presented below:

|   | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |           |
|---|-------------------------------------|----------|------------------------------------|-----------|
|   | 2012                                | 2011     | 2012                               | 2011      |
| Contractually specified service fees, net | \$32,255                            | \$37,973 | \$101,326                          | \$113,586 |
| Other ancillary fees                      | 9,413                               | 9,867    | 27,279                             | 28,872    |

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|       |          |          |           |           |
|-------|----------|----------|-----------|-----------|
| Other | 673      | 550      | 1,775     | 1,565     |
|       | \$42,341 | \$48,390 | \$130,380 | \$144,023 |

23

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Table of Contents

## 9. Other Borrowings

Other borrowings at September 30, 2012 and December 31, 2011 are comprised of the following:

|  | September 30,<br>2012 | December 31,<br>2011 |
|--|-----------------------|----------------------|
| FHLB advances, including unamortized premium of \$419 and \$1,199, respectively                                | \$2,319,205           | \$1,237,485          |
| Securities sold under agreements to repurchase, including unamortized premium of \$157 and \$394, respectively | 504,722               | 20,394               |
|  | \$2,823,927           | \$1,257,879          |

Advances from the FHLB at September 30, 2012 and December 31, 2011 are as follows:

|  | September 30,<br>2012 | December 31,<br>2011 |
|--|-----------------------|----------------------|
| Fixed-rate advances with a weighted-average interest rate of 2.10% and 2.45%, respectively         | \$2,301,286           | \$846,786            |
| Convertible advances with a weighted-average fixed interest rate of 4.24% and 4.42%, respectively  | 17,000                | 44,000               |
| Overnight advances with a weighted-average floating interest rate of 0.36% and 0.36%, respectively | 500                   | 345,500              |
|  | \$2,318,786           | \$1,236,286          |

FHLB Borrowings - During July 2012, in order to support the acquisition of BPL and other strategic priorities, EB entered into commitments for five new fixed rate advances and modified five existing advances from the FHLB. The new commitments represent a total borrowing of \$636,000 which funded September 28, 2012 with interest rates on the advances ranging from 2.28% to 3.28% and principal payments beginning June 2021 with varying maturity dates occurring through March 2032. The weighted average interest rate and weighted average maturity for these advances represents 2.94% and 13 years, respectively. The five advances modified represent a principal balance of \$250,000 with post-modification interest rates ranging from 1.23% to 1.89% and newly scheduled maturities beginning in February 2018 and occurring through February 2021. The average interest rate and average remaining maturity for these advances before modification represented 0.73% and approximately 2 years, while following modification the weighted average interest rate and weighted average maturity increased to 1.58% and approximately 7 years, respectively.

Repurchase Agreements - During September 2012, the Company entered into three new agreements to sell securities under agreements to repurchase at a future date. The repurchase agreements were accounted for as collateralized borrowings. The Company pledged \$635,376 which corresponds to \$484,565 in advances. Under the agreements, the secured parties are permitted to repledge the collateral. The repurchase agreements mature October 25, 2012.

## 10. Shareholders' Equity

Initial Public Offering — On May 8, 2012, the Company completed the issuance and sale of 22,103,000 shares of its common stock, par value of \$0.01 per share (the Common Stock), in its initial public offering of Common Stock (the Offering), including 2,883,000 shares sold pursuant to the exercise in full by the underwriters of their option to purchase additional shares from the Company, at a price to the public of \$10.00 per share. The shares were offered pursuant to the Company's Registration Statement on Form S-1. The Company received net proceeds of \$198,464 from the Offering, after deducting underwriting discounts and commissions and offering expenses.

Preferred Stock — On January 25, 2012, the Company's Board of Directors approved a special cash dividend of \$4,482 to the holders of the Series A 6% Cumulative Convertible Preferred Stock (Series A Preferred Stock), which was paid on March 1, 2012. As a result of the special cash dividend, all shares of Series A Preferred Stock were converted into 2,801,160 shares of Common Stock.

Prior to the completion of the Offering, a special cash dividend of \$1,073 was declared on shares of the Series B Preferred Stock, which was paid to the holders on June 19, 2012. As a result of the merger of EverBank Florida into EverBank Delaware, the 136,544 shares of outstanding Series B Preferred Stock automatically converted into 15,964,644 shares of Common Stock.

Following the merger of EverBank Florida into EverBank Delaware, the Company has one class of common stock and one class of preferred stock, par value of \$0.01 per share (the Preferred Stock). As of September 30, 2012, the Company has 10,000,000 authorized shares of Preferred Stock. At September 30, 2012 no shares of Preferred Stock were issued or outstanding. See Note 1 for further information on the merger of EverBank Florida into EverBank Delaware.

Private Placement of Common Stock Pursuant to the Conversion of Escrowed Cash — In August 2012, the Company converted \$48,654 of cash held in escrow into 4,032,662 shares of the Company's common stock at a price per share of \$12.065. The private placement was with certain of the Company's shareholders all of whom were former shareholders of Tygris. The cash had been held in escrow to satisfy certain indemnification and other obligations related to our acquisition of Tygris. The newly issued shares in the transaction remain in escrow in accordance with the terms of the original escrow agreement.

#### 11. Income Taxes

For the three and nine months ended September 30, 2012, the Company's effective income tax rates of 36.9% and 36.7%, respectively, differ from the statutory federal income tax rate primarily due to state income taxes. For the three and nine months ended September 30, 2011, the Company's effective income tax rates of 37.3% and 38.9%, respectively, differ from the statutory federal income tax rate primarily due to state income taxes and a \$691 increase to income tax expense for the revaluation of the net unrealized built-in losses associated with the Tygris acquisition.

#### 12. Earnings Per Share

The Company calculates earnings per share in accordance with ASC 260, Earnings per Share. Because the Company's Series A and Series B Preferred Stock met the definition of participating securities, this guidance requires the use of the Two-Class Method to calculate basic and diluted earnings per share. The Two-Class Method allocates earnings between common and participating shares. In calculating basic earnings per common share, only the portion of earnings allocated to common shares is used in the numerator. The following table sets forth the

Table of Contents

computation of basic and diluted earnings per common share for the three and nine months ended September 30, 2012 and 2011:

|  | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |          |
|--|-------------------------------------|----------|------------------------------------|----------|
|  | 2012                                | 2011     | 2012                               | 2011     |
| Net income   | \$22,178                            | \$7,758  | \$45,196                           | \$38,969 |
| Less distributed and undistributed net income allocated to participating preferred stock | —                                   | (1,598 ) | (8,564 )                           | (8,420 ) |
| Net income allocated to common shareholders<br>(Units in Thousands)                      | \$22,178                            | \$6,160  | \$36,632                           | \$30,549 |
| Average common shares outstanding  | 118,038                             | 74,996   | 98,387                             | 74,842   |
| Common share equivalents:  |                                     |          |                                    |          |
| Stock options  | 1,468                               | 2,346    | 1,610                              | 2,422    |
| Nonvested stock  | 85                                  | 367      | 271                                | 403      |
| Average common shares outstanding, assuming dilution                                     | 119,591                             | 77,709   | 100,268                            | 77,667   |
| Basic earnings per share   | \$0.19                              | \$0.08   | \$0.37                             | \$0.41   |
| Diluted earnings per share   | \$0.19                              | \$0.08   | \$0.37                             | \$0.40   |

On January 25, 2012, the Company's Board of Directors approved a special cash dividend of \$4,482 to the holders of the Series A Preferred Stock, which was paid on March 1, 2012, in order to induce conversion to shares of Common Stock. On April 24, 2012, the Company's Board of Directors approved a special cash dividend of \$1,073 to the holders of the Series B Preferred Stock, which was paid on June 19, 2012. The Company has included the special cash dividends as distributed net income attributable to participating securities. In addition, the Company included the Series A Preferred Stock and Series B Preferred Stock as a participating security through the date of conversion and upon conversion, the Company included the shares in common shares outstanding.

Certain securities were antidilutive and were therefore excluded from the calculation of diluted earnings per share. Common shares attributed to these antidilutive securities had these securities been exercised or converted as of September 30, 2012 and 2011 are as follows:

|               | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
|---------------|-------------------------------------|-----------|------------------------------------|-----------|
|               | 2012                                | 2011      | 2012                               | 2011      |
| Stock Options | 5,905,837                           | 3,395,377 | 5,905,837                          | 3,395,377 |

### 13. Derivative Financial Instruments

The fair values of derivatives are reported in other assets, deposits, or accounts payable and accrued liabilities. The fair values are derived using the valuation techniques described in Note 14. The total notional or contractual amounts and fair values as of September 30, 2012 and December 31, 2011 are as follows:

|  | Notional<br>Amount | Fair Value<br>Asset<br>Derivatives | Liability<br>Derivatives |
|--|--------------------|------------------------------------|--------------------------|
| September 30, 2012   |                    |                                    |                          |
| Qualifying hedge contracts accounted for under ASC 815, Derivatives and Hedging          |                    |                                    |                          |
| Fair value hedges:   |                    |                                    |                          |
| Interest rate swaps  | \$31,807           | \$—                                | \$656                    |
| Cash flow hedges:  |                    |                                    |                          |
| Forward interest rate swaps  | 853,000            | —                                  | 130,431                  |
| Derivatives not designated as hedging instruments under ASC 815, Derivatives and Hedging |                    |                                    |                          |
| Freestanding derivatives:  |                    |                                    |                          |

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|  |           |          |           |
|--|-----------|----------|-----------|
| Interest rate lock commitments                                 | 2,132,911 | 31,749   | 239       |
| Forward and optional forward sales commitments                 | 2,726,095 | 10,716   | 49,730    |
| Foreign exchange contracts                                     | 978,459   | 12,756   | 1,503     |
| Equity, foreign currency, commodity and metals indexed options | 194,725   | 16,699   | —         |
| Options embedded in customer deposits                          | 193,708   | —        | 16,460    |
| Indemnification assets   | 319,753   | 9,763    | —         |
| Total freestanding derivatives                                 |           | 81,683   | 67,932    |
| Total derivatives  |           | \$81,683 | \$199,019 |

25

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Table of Contents

|   | Notional<br>Amount | Fair Value<br>Asset<br>Derivatives | Liability<br>Derivatives |
|---|--------------------|------------------------------------|--------------------------|
| December 31, 2011   |                    |                                    |                          |
| Qualifying hedge contracts accounted for under ASC<br>815, Derivatives and Hedging          |                    |                                    |                          |
| Cash flow hedges:   |                    |                                    |                          |
| Forward interest rate swaps   | \$1,153,000        | \$—                                | \$133,897                |
| Derivatives not designated as hedging instruments under ASC<br>815, Derivatives and Hedging |                    |                                    |                          |
| Freestanding derivatives:   |                    |                                    |                          |
| Interest rate lock commitments  | 828,866            | 8,059                              | 126                      |
| Forward sales commitments   | 1,278,899          | 1,140                              | 13,340                   |
| Interest rate swaps   | 18,000             | —                                  | 831                      |
| Foreign exchange contracts  | 1,114,838          | 9,494                              | 16,293                   |
| Equity, foreign currency, commodity and metals indexed options                              | 220,465            | 20,460                             | —                        |
| Options embedded in customer deposits   | 218,514            | —                                  | 20,192                   |
| Indemnification assets  | 482,094            | 8,540                              | —                        |
| Total freestanding derivatives  |                    | 47,693                             | 50,782                   |
| Total derivatives   |                    | \$47,693                           | \$184,679                |

## Fair Value Hedges

Activity for derivatives in fair value hedge relationships for the three and nine months ended September 30, 2012 and 2011 are as follows:

|   | Three Months Ended<br>September 30, |      | Nine Months Ended<br>September 30, |      |
|---|-------------------------------------|------|------------------------------------|------|
|   | 2012                                | 2011 | 2012                               | 2011 |
| Loss on fair value hedge, recognized in interest income | \$(149 )                            | \$—  | \$(149 )                           | \$—  |
| Gain on hedged items, recognized in interest income     | 155                                 | —    | 155                                | —    |
| Ineffectiveness, recognized in interest income          | \$6                                 | \$—  | \$6                                | \$—  |

## Cash Flow Hedges

Activity for derivatives in cash flow hedge relationships for the three and nine months ended September 30, 2012 and 2011 are as follows:

|  | Three Months Ended<br>September 30, |             | Nine Months Ended<br>September 30, |             |
|--|-------------------------------------|-------------|------------------------------------|-------------|
|  | 2012                                | 2011        | 2012                               | 2011        |
| Gains (losses), net of tax, recognized in AOCI (effective portion) | \$9,820                             | \$(51,402 ) | \$2,290                            | \$(63,693 ) |
| Reclassifications to interest expense (effective portion)          | (3,112 )                            | (1,801 )    | (6,786 )                           | (5,598 )    |
| Pretax losses recognized in interest expense (ineffective portion) | 270                                 | 277         | —                                  | 267         |

All changes in the value of the derivatives were included in the assessment of hedge effectiveness.

As of September 30, 2012, AOCI included \$22,716 of deferred pre-tax net losses expected to be reclassified into earnings during the next 12 months for derivative instruments designated as cash flow hedges of forecasted transactions. The Company is hedging its exposure to the variability of future cash flows for forecasted transactions of fixed-rate debt for a maximum of 8 years.



Table of Contents

## Freestanding Derivatives

The following table shows the net losses recognized for the three and nine months ended September 30, 2012 and 2011 in the consolidated statements of income related to derivatives not designated as hedging instruments under ASC 815, Derivatives and Hedging. These gains and losses are recognized in other noninterest income, except for the indemnification assets which are recognized in general and administrative expense.

|  | Three Months Ended<br>September 30, |             | Nine Months Ended<br>September 30, |             |
|--|-------------------------------------|-------------|------------------------------------|-------------|
|  | 2012                                | 2011        | 2012                               | 2011        |
| Freestanding derivatives (economic hedges)               |                                     |             |                                    |             |
| Gains (losses) on interest rate contracts <sup>(1)</sup> | \$(49,733 )                         | \$(32,887 ) | \$(97,921 )                        | \$(53,569 ) |
| Gains (losses) on indemnification assets <sup>(2)</sup>  | 441                                 | —           | 1,285                              | (8,680 )    |
| Other  | 27                                  | (16 )       | 424                                | (60 )       |
| Total  | \$(49,265 )                         | \$(32,903 ) | \$(96,212 )                        | \$(62,309 ) |

(1) Interest rate contracts include interest rate lock commitments, forward and optional forward sales commitments, and interest rate swaps.

(2) Refer to Note 14 for additional information relating to the indemnification asset.

Interest rate contracts are predominantly used as economic hedges of interest rate lock commitments and loans held for sale. Other derivatives are predominantly used as economic hedges of foreign exchange, commodity, metals and equity risk.

## Credit Risk Contingent Features

Certain of the Company's derivative instruments contain provisions that require the Company to post collateral when derivatives are in a net liability position. The provisions generally are dependent upon the Company's credit rating based on certain major credit rating agencies or dollar amounts in a liability position at any given time which exceed specified thresholds, as indicated in the relevant contracts. In these circumstances, the counterparties could demand additional collateral or require termination or replacement of derivative instruments in a net liability position. The aggregate fair value of all derivative instruments with such credit-risk-related contingent features in a net liability position on September 30, 2012 and December 31, 2011 was \$166,732 and \$153,337, respectively, for which the Company posted \$193,390 and \$170,656, respectively, in collateral in the normal course of business.

## Counterparty Credit Risk

The Company is exposed to counterparty credit risk if counterparties to the derivative contracts do not perform as expected. If the counterparty fails to perform, counterparty credit risk equals the amount reported as derivative assets in the balance sheet. The amounts reported as derivative assets are derivative contracts in a gain position, and to the extent subject to master netting arrangements, net of derivatives in a loss position with the same counterparty and cash collateral received. The Company minimizes this risk through obtaining credit approvals, monitoring credit limits, monitoring procedures, and executing master netting arrangements and obtaining collateral, where appropriate. The Company does not offset derivative instruments against the rights to reclaim cash collateral or the obligations to return cash collateral in the balance sheet. As of September 30, 2012 and December 31, 2011, the Company held \$16,230 and \$3,560, respectively, in collateral from its counterparties. Counterparty credit risk related to derivatives is considered in determining fair value.

## 14. Fair Value Measurements

Asset and liability fair value measurements have been categorized based upon the fair value hierarchy described below:

Level 1 – Valuation is based upon quoted market prices for identical instruments in active markets.

Level 2 – Valuation is based upon quoted market prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 – Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect estimates or assumptions that market participants would use in

pricing the assets or liabilities. Valuation techniques include use of option pricing models, discounted cash flow models and similar techniques.



Table of Contents

## Recurring Fair Value Measurements

As of September 30, 2012 and December 31, 2011, assets and liabilities measured at fair value on a recurring basis, including certain loans held for sale for which the Company has elected the fair value option, are as follows:

|  | Level 1 | Level 2   | Level 3 | Total      |
|--|---------|-----------|---------|------------|
| September 30, 2012                     |         |           |         |            |
| Financial assets:                      |         |           |         |            |
| Available for sale securities:         |         |           |         |            |
| Residential CMO securities - agency    | \$—     | \$73      | \$—     | \$73       |
| Residential CMO securities - nonagency | —       | 1,714,204 | —       | 1,714,204  |
| Residential MBS - agency               | —       | 263       | —       | 263        |
| Asset-backed securities                | —       | 7,776     | —       | 7,776      |
| Equity securities                      | 240     | —         | —       | 240        |
| Total available for sale securities    | 240     | 1,722,316 | —       | 1,722,556  |
| Loans held for sale                    | —       | 1,025,467 | —       | 1,025,467  |
| Financial liabilities:                 |         |           |         |            |
| FDIC clawback liability                | —       | —         | 49,341  | 49,341     |
| Derivative financial instruments:      |         |           |         |            |
| Fair value hedges (Note 13)            | —       | (656      | ) —     | (656 )     |
| Cash flow hedges (Note 13)             | —       | (130,431  | ) —     | (130,431 ) |
| Freestanding derivatives (Note 13)     | 11,253  | (7,265    | ) 9,763 | 13,751     |
| December 31, 2011                      |         |           |         |            |
| Financial assets:                      |         |           |         |            |
| Available for sale securities:         |         |           |         |            |
| Residential CMO securities - agency    | \$—     | \$104     | \$—     | \$104      |
| Residential CMO securities - nonagency | —       | 1,895,818 | —       | 1,895,818  |
| Residential MBS - agency               | —       | 338       | —       | 338        |
| Asset-backed securities                | —       | 7,477     | —       | 7,477      |
| Equity securities                      | 185     | —         | —       | 185        |
| Total available for sale securities    | 185     | 1,903,737 | —       | 1,903,922  |
| Loans held for sale                    | —       | 761,818   | 15,462  | 777,280    |
| Financial liabilities:                 |         |           |         |            |
| FDIC clawback liability                | —       | —         | 43,317  | 43,317     |
| Derivative financial instruments:      |         |           |         |            |
| Cash flow hedges (Note 13)             | —       | (133,897  | ) —     | (133,897 ) |
| Freestanding derivatives (Note 13)     | (6,799  | ) (4,830  | ) 8,540 | (3,089 )   |



Table of Contents

Changes in assets and liabilities measured at Level 3 fair value on a recurring basis for the three and nine months ended September 30, 2012 and 2011 are as follows:

|  | Loans<br>Held<br>for Sale <sup>(1)</sup> | FDIC Clawback<br>Liability <sup>(2)</sup> | Freestanding<br>Derivatives <sup>(3)</sup> |
|--|--|---|--|
| <b>Three Months Ended September 30, 2012</b>   |  |   |  |
| Balance, beginning of period   | \$—                                      | \$(46,738                                 | ) \$9,383                                  |
| Settlements  | —  | —   | (61 )                                      |
| Gains (losses) included in earnings for the period   | —  | (2,603                                    | ) 441                                      |
| Balance, end of period   | \$—                                      | \$(49,341                                 | ) \$9,763                                  |
| Change in unrealized net gains (losses) included in net income related to assets and liabilities still held as of September 30, 2012 | \$—                                      | \$(2,603                                  | ) \$441                                    |
| <b>Three Months Ended September 30, 2011</b>   |  |   |  |
| Balance, beginning of period   | \$16,106                                 | \$(39,628                                 | ) \$224                                    |
| Purchases  | —  | —   | 1,214                                      |
| Issues   | —  | —   | 7,383                                      |
| Settlements  | (95                                      | ) —                                       | —  |
| Gains (losses) included in earnings for the period   | 165                                      | (1,476                                    | ) (13 )                                    |
| Balance, end of period   | \$16,176                                 | \$(41,104                                 | ) \$8,808                                  |
| Change in unrealized net gains (losses) included in net income related to assets and liabilities still held as of September 30, 2011 | \$165                                    | \$(1,476                                  | ) \$(12 )                                  |
| <b>Nine Months Ended September 30, 2012</b>  |  |   |  |
| Balance, beginning of period   | \$15,462                                 | \$(43,317                                 | ) \$8,539                                  |
| Settlements  | (623                                     | ) —                                       | (61 )                                      |
| Transfers out of Level 3   | (14,946                                  | ) —                                       | —  |
| Gains (losses) included in earnings for the period   | 107                                      | (6,024                                    | ) 1,285                                    |
| Balance, end of period   | \$—                                      | \$(49,341                                 | ) \$9,763                                  |
| Change in unrealized net gains (losses) included in net income related to assets and liabilities still held as of September 30, 2012 | \$107                                    | \$(6,024                                  | ) \$1,285                                  |
| <b>Nine Months Ended September 30, 2011</b>  |  |   |  |
| Balance, beginning of period   | \$15,136                                 | \$(39,311                                 | ) \$8,949                                  |
| Purchases  | —  | —   | 5,289                                      |
| Issues   | —  | —   | 3,269                                      |
| Settlements  | (232                                     | ) —                                       | 38   |
| Gains (losses) included in earnings for the period   | 1,272                                    | (1,793                                    | ) (8,737 )                                 |
| Balance, end of period   | \$16,176                                 | \$(41,104                                 | ) \$8,808                                  |
| Change in unrealized net gains (losses) included in net income related to assets and liabilities still held as of September 30, 2011 | \$1,272                                  | \$(1,793                                  | ) \$(8,451 )                               |

(1) Net realized and unrealized gains (losses) on loans held for sale are included in gain on sale of loans.

(2) Changes in fair value of the FDIC clawback liability are recorded in general and administrative expense.

With the exception of changes in the indemnification assets, net realized and unrealized gains (losses) on (3) freestanding derivatives are included in other noninterest income. Changes in the fair value of the indemnification assets are recorded in general and administrative expense.

The Company monitors the availability of observable market data to assess the appropriate classification of financial instruments within the fair value hierarchy. Changes in economic conditions or model-based valuation techniques may require the transfer of financial instruments from one fair value level to another. In such instances, the Company

reports the transfer at the end of the reporting period.

Table of Contents

The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a recurring basis at September 30, 2012:

| Level 3 Assets          | Fair Value | Valuation Technique  | Unobservable Inputs          | Significant Unobservable Input Value |
|-------------------------|------------|----------------------|------------------------------|--------------------------------------|
| FDIC clawback liability | \$49,341   | Discounted cash flow | Servicing cost               | \$6,725 - \$14,478 <sup>(1)</sup>    |
| Indemnification asset   | \$9,763    | Discounted cash flow | Reinstatement rate           | 5.59% - 70.74% <sup>(2)</sup>        |
|                         |            |                      | Loss duration (in months)    | 8 - 47 <sup>(2)</sup>                |
|                         |            |                      | Loss severity <sup>(3)</sup> | 2.96% - 15.91% <sup>(2)</sup>        |

The range represents the sum of the highest and lowest servicing cost values for all tranches that we use in our (1) valuation process. The servicing cost represents 1% of projected unpaid principal balance (UPB) of the underlying loans.

(2) The range represents the sum of the highest and lowest values for all tranches that we use in our valuation process.

(3) Loss severity represents the interest loss severity as a percentage of UPB.

The significant unobservable input used in the fair value measurement of the FDIC clawback liability is servicing cost. Significant increases (decreases) in this input in isolation could result in a significantly lower (higher) fair value measurement. The Company estimates the fair value of the FDIC clawback liability using a discounted cash flow model. The Company enters observable and unobservable inputs into the model to arrive at fair value. Changes in the estimate are primarily driven by changes in the interpolated discount rate (an observable input) and changes in servicing cost as a result of changes in projected UPB. The assumptions are reviewed and updated on a quarterly basis by management.

The significant unobservable inputs used in the fair value measurement of the indemnification asset are the reinstatement rate, loss severity and duration. Significant increases (decreases) in any of those inputs in isolation could result in a significantly lower (higher) fair value measurement. The reinstatement rate is determined by analyzing historical default activity of similar loans, while the loss severity is estimated as the interest rate spread between the note and debenture rate of the government insured loans as well as advance costs that are not reimbursable by the FHA, which is then extrapolated over the expected duration. The Company's portfolio management group is responsible for analyzing and updating the assumptions and cash flow model of the underlying loans on a quarterly basis, which includes corroboration with historical experience.

Loans Held for Sale Accounted for under the Fair Value Option

Following is information on loans held for sale reported under the fair value option at September 30, 2012 and December 31, 2011:

|  | Total       | Nonaccrual |
|--|-------------|------------|
| September 30, 2012   |             |            |
| Fair value carrying amount                                 | \$1,025,467 | \$—        |
| Aggregate unpaid principal balance                         | 960,222     | —          |
| Fair value carrying amount less aggregate unpaid principal | \$65,245    | \$—        |
| December 31, 2011  |             |            |
| Fair value carrying amount                                 | \$777,280   | \$2,129    |
| Aggregate unpaid principal balance                         | 747,667     | 2,466      |
| Fair value carrying amount less aggregate unpaid principal | \$29,613    | \$(337)    |

Differences between the fair value carrying amount and the aggregate unpaid principal balance include changes in fair value recorded at and subsequent to funding, gains and losses on the related loan commitment prior to funding and premiums or discounts on acquired loans.

The net gain from initial measurement of the above loans and subsequent changes in fair value were \$140,254 and \$316,427 for the three and nine months ended September 30, 2012, respectively, and \$61,025 and \$115,409 for the three and nine months ended September 30, 2011, respectively, and are included in gain on sale of loans. An immaterial portion of the change in fair value was attributable to changes in instrument-specific credit risk.



Table of Contents

## Non-recurring Fair Value Measurements

Certain assets and liabilities are measured at fair value on a non-recurring basis and therefore are not included in the tables above. These measurements primarily result from assets carried at the lower of cost or fair value or from impairment of individual assets. The carrying value of assets measured at fair value on a non-recurring basis and held at September 30, 2012 and December 31, 2011 and related change in fair value are as follows:

|  | Level 1 | Level 2  | Level 3  | Total    | Change in Fair Value |
|--|---------|----------|----------|----------|----------------------|
| September 30, 2012                       |         |          |          |          |                      |
| Collateral-dependent loans               | \$—     | \$—      | \$49,712 | \$49,712 | \$4,776              |
| Other real estate owned                  | —       | 1,710    | 32,366   | 34,076   | 6,676                |
| Mortgage servicing rights <sup>(1)</sup> | —       | —        | 339,698  | 339,698  | 63,508               |
| December 31, 2011                        |         |          |          |          |                      |
| Loans held for sale                      | \$—     | \$13,010 | \$—      | \$13,010 | \$1,385              |
| Collateral-dependent loans               | —       | —        | 62,183   | 62,183   | 11,831               |
| Other real estate owned                  | —       | —        | 46,578   | 46,578   | 10,389               |
| Mortgage servicing rights <sup>(1)</sup> | —       | —        | 445,195  | 445,195  | 39,455               |

(1) The fair value for mortgage servicing rights represents the value of the impaired strata.

The Company records loans considered to be impaired at the lower of amortized cost or fair value less cost to sell.

Fair value is measured as the fair value of underlying collateral for collateral-dependent loans. Other real estate owned is included in other assets in the consolidated balance sheets. The above losses represent write-downs to fair value subsequent to initial classification.

The following table presents quantitative information about Level 3 fair value measurements for financial instruments measured at fair value on a non-recurring basis at September 30, 2012:

| Level 3 Assets             | Fair Value | Valuation Technique       | Unobservable Inputs        | Significant Unobservable Input Value |                       |
|----------------------------|------------|---------------------------|----------------------------|--------------------------------------|-----------------------|
| Collateral-dependent loans | \$33,250   | Sales comparison approach | Appraisal value adjustment | 0.0%                                 | -45.0% <sup>(1)</sup> |
| Collateral-dependent loans | \$16,462   | Discounted appraisals     | Collateral discounts       | 5.0%                                 | -10.0% <sup>(2)</sup> |
| Other real estate owned    | \$32,366   | Sales comparison approach | Appraisal value adjustment | 0.0%                                 | -82.0% <sup>(1)</sup> |
| Mortgage servicing rights  | \$339,698  | Discounted cash flow      | Prepayment speed           | 16.6%                                | -19.7% <sup>(3)</sup> |
|                            |            |                           | Discount rate              | 9.2%                                 | -9.8% <sup>(4)</sup>  |

(1) The range represents the highest and lowest values of adjustments made to market comparable data. Adjustment values are derived from third party appraisals used during the valuation process.

(2) The range represents the highest and lowest values of adjustments made to collateral values by EverBank.

The prepayment speed assumptions include a blend of prepayment speeds that are influenced by mortgage interest rates, the current macroeconomic environment and borrower behaviors and may vary over the expected life of the asset. The range represents the highest and lowest values for the impaired MSR strata.

(4) The discount rate range represents the highest and lowest values for the impaired MSR strata.

The Company estimates the fair value of collateral-dependent loans and OREO using the sales comparison approach. Appraisals for both collateral-dependent impaired loans and other real estate owned are performed by certified general appraisers (for commercial properties) or certified residential appraisers (for residential properties) whose qualifications and licenses have been reviewed and verified by the Company. Once received, a member of the Company's valuation services group reviews the assumptions and approaches utilized in the appraisal. To assess the reasonableness of the fair value, the Company's valuation services group compares the assumptions to independent

data sources such as recent market data or industry-wide statistics. For collateral dependent loans in which a new appraisal is expected in the next quarter, the appraisal is reviewed by an officer and an adjustment may be made based on a review of the property, historical property value changes, and current market rates.

The fair value of mortgage servicing rights is determined by using a discounted cash flow model to calculate the present value of estimated future net servicing income. The assumptions are a combination of market and Company specific data. On a quarterly basis, the portfolio management group compares the Company's estimated fair value of the mortgage servicing rights to a third-party valuation as part of the valuation process. Discussions are held between executive management and the independent third-party to discuss the key assumptions used by the respective parties in arriving at those estimates.

#### Disclosures about Fair Value of Financial Instruments

The following table presents the carrying amount, fair value, and placement in the fair value hierarchy of the Company's financial instruments as of September 30, 2012 and December 31, 2011. This table excludes financial instruments with a short-term or without a stated maturity, prevailing market rates and limited credit risk, where carrying amounts approximate fair value. For financial assets such as cash and due from banks, FHLB restricted stock, and other investments, the carrying amount is a reasonable estimate of fair value. For financial liabilities such as noninterest-bearing demand, interest-bearing demand, and savings and money market deposits, the carrying amount is a reasonable estimate of fair value as these liabilities have no stated maturity.



Table of Contents

|  | September 30, 2012 |                         |         |                    |                         |
|--|--------------------|-------------------------|---------|--------------------|-------------------------|
|  | Carrying<br>Amount | Estimated<br>Fair Value | Level 1 | Level 2            | Level 3                 |
| Financial assets:                        |                    |                         |         |                    |                         |
| Investment securities:                   |                    |                         |         |                    |                         |
| Held to maturity                         | \$170,804          | \$177,228               | \$—     | \$177,228          | \$—                     |
| Loans held for sale <sup>(1)</sup>       | 377,738            | 395,127                 | —       | 395,127            | —                       |
| Loans held for investment <sup>(2)</sup> | 9,242,356          | 9,344,311               | —       | —                  | 9,344,311               |
| Financial liabilities:                   |                    |                         |         |                    |                         |
| Time deposits                            | \$3,178,126        | \$3,218,049             | \$—     | \$3,218,049        | \$—                     |
| Other borrowings <sup>(3)</sup>          | 2,339,362          | 2,389,767               | —       | 2,389,767          | —                       |
| Trust preferred securities               | 103,750            | 78,305                  | —       | —                  | 78,305                  |
|  |                    |                         |         | December 31, 2011  |                         |
|  |                    |                         |         | Carrying<br>Amount | Estimated<br>Fair Value |
| Financial assets:                        |                    |                         |         |                    |                         |
| Investment securities:                   |                    |                         |         |                    |                         |
| Held to maturity                         |                    |                         |         | \$189,518          | \$194,350               |
| Loans held for sale                      |                    |                         |         | 2,725,286          | 2,811,917               |
| Loans held for investment <sup>(2)</sup> |                    |                         |         | 5,856,781          | 5,862,053               |
| Financial liabilities:                   |                    |                         |         |                    |                         |
| Deposits                                 |                    |                         |         | \$10,265,763       | \$10,299,977            |
| Other borrowings                         |                    |                         |         | 1,257,879          | 1,215,209               |
| Trust preferred securities               |                    |                         |         | 103,750            | 71,597                  |

(1) The carrying value of loans held for sale excludes \$1,025,467 in loans measured at fair value on a recurring basis as of September 30, 2012.

(2) The carrying value of loans held for investment is net of the allowance for loan loss of \$72,038 and \$73,999 as of September 30, 2012 and December 31, 2011, respectively. In addition, the carrying values exclude \$737,901 and \$584,735 of lease financing receivables as of September 30, 2012 and December 31, 2011, respectively.

(3) The carrying value of other borrowings excludes \$484,565 in repurchase agreements which have remaining maturities of less than one month.

Following are descriptions of the valuation methodologies used for assets and liabilities recorded at fair value and for estimating fair value for financial instruments not carried at fair value:

Investment Securities — Fair values are derived from quoted market prices and values from third party pricing services for which management understands the methods used to determine fair value and is able to assess the values. The Company also performs an assessment on the pricing of investment securities received from third party pricing services to ensure that the prices represent a reasonable estimate of fair value. The procedures include, but are not limited to, initial and on-going review of pricing methodologies and trends. The Company has the ability to challenge values and discuss its analysis with the third party pricing service provider in order to ensure that investments are recorded or disclosed at the appropriate fair value.

When the level and volume of trading activity for certain securities has significantly declined and/or when the Company believes that third party pricing may be based in part on forced liquidations or distressed sales, the Company analyzes each security for the appropriate valuation methodology based on a combination of the market approach reflecting third party pricing information and a discounted cash flow approach. In calculating the fair value derived from the income approach, the Company makes certain significant assumptions in addition to those discussed above related to the liquidity risk premium, specific non-performance and default experience in the collateral underlying the security. The values resulting from each approach (i.e., market and income approaches) are weighted to derive the final fair value for each security trading in an inactive market. As of September 30, 2012 and December 31,

2011, management did not make any adjustments to the prices provided by the third party pricing service as a result of illiquid or inactive markets.

**Loans Held for Sale** — Fair values for loans held for sale valued under the fair value option were derived from quoted market prices or from models using loan characteristics (product type, pricing features and loan maturity dates) and economic assumptions (prepayment estimates and discount rates) based on prices currently offered in secondary markets for similar loans.

Fair values for loans carried at lower of cost or fair value were derived from models using characteristics of the loans (e.g., product type, pricing features and loan maturity dates) and economic assumptions (e.g., prepayment estimates, discount rates and estimated credit losses).

**Loans Held for Investment** — The fair value of loans held for investment is derived from discounted cash flows and includes an evaluation of the collateral and underlying loan characteristics, as well as assumptions to determine the discount rate such as credit loss and prepayment forecasts, and servicing costs.

**Impaired Loans** — At the time a loan is considered impaired, it is valued at the lower of cost or fair value. Impaired loans carried at fair value generally receive specific allocations of the allowance for loan losses. For collateral-dependent loans, fair value is commonly based on recent real estate appraisals. These appraisals may utilize a single valuation approach or a combination of approaches including comparable sales and the income approach. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. For collateral dependent loans in which a new appraisal is expected in the next quarter, the appraisal is reviewed by an officer and an adjustment is made based on a review of the property, historical changes, and current

Table of Contents

market rates. Such adjustments are usually significant and typically result in a Level 3 classification of the inputs for determining fair value. Non-real estate collateral may be valued using an appraisal, net book value per the borrower's financial statements, or aging reports, adjusted or discounted based on management's historical knowledge, changes in market conditions from the time of the valuation, and management's expertise and knowledge of the client and client's business, resulting in a Level 3 fair value classification. Impaired loans are evaluated at least quarterly for additional impairment and adjusted accordingly.

**Other Real Estate Owned** — Foreclosed assets are carried at the lower of carrying value or fair value. Foreclosed assets are adjusted to fair value less costs to sell upon transfer of the loans to foreclosed assets. Fair value is generally based upon appraisals or independent market prices that are periodically updated subsequent to classification as OREO. Adjustments are routinely made in the appraisal process by the independent appraisers to adjust for differences between the comparable sales and income data available. Such adjustments on commercial properties are usually significant and typically result in a Level 3 classification of the inputs for determining fair value. Residential properties are classified as Level 2 due to higher volumes of comparable sales.

**Mortgage Servicing Rights** — Mortgage servicing rights are evaluated for impairment on a quarterly basis. If the carrying amount of an individual stratum exceeds fair value, impairment is recorded on that stratum so that the servicing asset is carried at fair value. In addition, a third-party valuation is obtained quarterly. The servicing portfolio has been valued using all relevant positive and negative cash flows including servicing fees; miscellaneous income and float; costs of servicing; the cost of carry of advances; foreclosure losses; and applying certain prevailing assumptions used in the marketplace. Mortgage servicing rights do not trade in an active, open market with readily observable prices. Due to the nature of the valuation inputs, mortgage servicing rights are classified within Level 3 of the hierarchy.

**Time Deposits** — The fair value of fixed-rate certificates of deposit is estimated using quantitative models, including discounted cash flow models that require the use of multiple market inputs including interest rates and spreads to generate continuous yield or pricing curves, and volatility factors. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third party pricing services. The Company considers the impact of its own credit spreads in the valuation of these liabilities. The credit risk is determined by reference to observable credit spreads in the secondary cash market.

**Other Borrowings** — For advances that bear interest at a variable rate, the carrying amount is a reasonable estimate of fair value. For fixed-rate advances and repurchase agreements, fair value is estimated using quantitative discounted cash flow models that require the use of interest rate inputs that are currently offered for fixed-rate advances and repurchase agreements of similar remaining maturities. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third party pricing services. For hybrid advances, fair value is obtained from an FHLB proprietary model mathematical approximation of the market value of the underlying hedge. The terms of the hedge are similar to the advances.

**Trust Preferred Securities** — Fair value is estimated using quantitative models, including discounted cash flow models that require the use of multiple market inputs including interest rates and spreads to generate pricing curves. The majority of market inputs are actively quoted and can be validated through external sources, including brokers, market transactions and third party pricing services. The Company interpolates its own credit spreads in the valuation of these liabilities. Due to the significance of the credit spread in the valuation inputs, trust preferred securities are classified within Level 3 of the hierarchy.

**FDIC Clawback Liability** — The fair value of the FDIC clawback liability represents the net present value of expected true-up payments due 45 days after the fifth and tenth anniversary of the closing of the Bank of Florida acquisition pursuant to the purchase and assumption agreements between the Company and the FDIC. On the true-up measurement dates, the Company is required to make a true-up payment to the FDIC in an amount equal to 50% of the excess, if any, of (1) 20% of the intrinsic loss estimate (an established figure by the FDIC) less (2) the sum of (a) 25% of the asset discount, (part of the Company's bid) plus (b) 25% of the cumulative loss share payments plus (c) a 1% servicing fee based on the principal amount of the covered assets over the term (calculated annually based on the average principal amount at the beginning and end of each year and then summed up for a total fee included in the

calculation). The liability was discounted using an estimated cost of debt capital, based on an interpolated cost of debt capital of banks with credit quality comparable to the Company's (using USD US Bank (BBB) BFV Curve index). This liability is considered to be contingent consideration as it requires the return of a portion of the initial consideration in the event contingencies are met. Contingent consideration is re-measured quarterly at fair value with changes reflected in other noninterest income until the contingency is resolved. Due to the nature of the valuation inputs, FDIC clawback liability is classified within Level 3 of the hierarchy.

**Fair Value and Cash Flow Hedges** — The fair value of interest rate swaps is determined by a third party from a derivative valuation model. The inputs for the valuation model primarily include start and end swap dates, swap coupon, interest rate curve and notional amounts. See Note 13 for additional information on fair value and cash flow hedges.

**Freestanding Derivatives** — Fair values of interest rate lock commitments are derived by using valuation models incorporating current market information or by obtaining market or dealer quotes for instruments with similar characteristics, subject to anticipated loan funding probability or fallout. The fair value of forward sales and optional forward sales commitments is determined based upon the difference between the settlement values of the commitments and the quoted market values of the securities. Fair values of foreign exchange contracts are based on quoted prices for each foreign currency at the balance sheet date. For indexed options and embedded options, the fair value is determined by obtaining market or dealer quotes for instruments with similar characteristics. The fair value of interest rate swaps is determined by a derivative valuation model and obtained from a third party. The inputs for the valuation model primarily include start and end swap dates, swap coupon, interest rate curve and notional amounts. The Company uses a cash flow model to project cash flows for GNMA pool buyouts with and without recourse to determine the fair value for the indemnification asset. Counterparty credit risk is taken into account when determining fair value. See Note 13 for additional information on freestanding derivatives.

#### 15. Commitments and Contingencies

**Commitments** — Commitments to extend credit are agreements to lend to customers in accordance with predetermined contractual provisions. These commitments, predominantly at variable interest rates, are for specific periods or contain termination clauses and may require the payment of a fee. The total amounts of unused commitments do not necessarily represent future credit exposure or cash requirements, as commitments often expire without being drawn upon.

The Company issues standby letters of credit, which are conditional commitments to third parties to provide credit support on behalf of certain of the Company's customers. The credit risk and potential cash requirements involved in issuing standby letters of credit are essentially the same as those involved in extending loan facilities to customers.

Table of Contents

Unfunded credit extension commitments at September 30, 2012 and December 31, 2011 are as follows:

|   | September 30,<br>2012 | December 31,<br>2011 |
|---|-----------------------|----------------------|
| Loan and lease commitments                  | \$191,695             | \$108,631            |
| Home equity lines of credit                 | 43,416                | 45,345               |
| Credit card lines of credit                 | 33,053                | 26,807               |
| Commercial lines of credit                  | 762,129               | 68,158               |
| Standby letters of credit                   | 2,063                 | 6,428                |
| Total unfunded credit extension commitments | \$1,032,356           | \$255,370            |

In the ordinary course of business, the Company enters into commitments to originate residential mortgage loans at interest rates that are determined prior to funding. As of September 30, 2012, the Company had \$195,395 in outstanding commitments to originate loans for the loans held for investment portfolio. In addition, interest rate lock commitments for loans that the Company intends to sell are considered freestanding derivatives and are recorded at fair value at inception. See Note 13 for information on interest rate lock derivatives.

The Company has an agreement with the Jacksonville Jaguars of the National Football League whereby the Company obtained the naming rights to the football stadium in Jacksonville, Florida. Under the agreement, the Company is obligated to pay \$400 during the remainder of 2012. The amount due in 2013 is \$3,308 and the amount increases 5% in 2014.

**Guarantees** — The Company sells and securitizes conventional conforming and federally insured single-family residential mortgage loans predominantly to government-sponsored entities (GSEs), such as Fannie Mae and Freddie Mac. The Company also sells residential mortgage loans, primarily those that do not meet criteria for whole loan sales to GSEs, through whole loan sales to private non-GSE purchasers. In doing so, representations and warranties regarding certain attributes of the loans are made to the GSE or the third-party purchaser. Subsequent to the sale, if it is determined that the loans sold are (1) with respect to the GSEs, in breach of these representations or warranties or (2) with respect to non-GSE purchasers, in material breach of these representations and warranties, the Company generally has an obligation to either: (a) repurchase the loan for the UPB, accrued interest and related advances, (b) indemnify the purchaser or (c) make the purchaser whole for the economic benefits of the loan. From 2004 through September 30, 2012, the Company originated and securitized approximately \$23,255,000 of mortgage loans to GSEs. During the same time period, the Company originated and sold approximately \$25,039,000 of mortgage loans to private non-GSE purchasers. A majority of the loans sold to non-GSEs were agency deliverable products that were eventually sold by large aggregators of agency product who eventually securitized and sold to the agencies.

In some cases, the Company also has an obligation to repurchase loans in the event of early payment default (EPD) which is typically triggered if a borrower does not make the first several payments due after the loan has been sold to an investor. The Company's private investors have agreed to waive EPD provisions for conventional conforming and federally insured single-family residential mortgage loans and certain jumbo loan products. However, the Company is subject to EPD provisions on the community reinvestment loans the Company originates and sells under the State of Florida housing program, which represents a minimal amount of total originations.

The Company's obligations vary based upon the nature of the repurchase demand and the current status of the mortgage loan. The Company establishes reserves for estimated losses inherent in the Company's origination of mortgage loans. In estimating the accrued liability for loan repurchase and make-whole obligations, the Company estimates probable losses inherent in the population of all loans sold based on trends in claims requests and actual loss severities experienced. The liability includes accruals for probable contingent losses in addition to those identified in the pipeline of repurchase or make-whole requests. There is additional inherent uncertainty in the estimate because the Company historically sold a majority of its loans servicing released and currently does not have servicing performance metrics on a majority of the loans it originated and sold. The estimation process is designed to include amounts based on actual losses experienced from actual repurchase activity. The baseline for the repurchase reserve uses historical loss factors that are applied to loan pools originated in 2003 through September 30, 2012 and sold in years 2004 through September 30, 2012. Loss factors, tracked by year of loss, are calculated using actual losses incurred on

repurchase or make-whole arrangements. The historical loss factors experienced are accumulated for each sale vintage (year loan was sold) and are applied to more recent sale vintages to estimate inherent losses not yet realized. The Company's estimated recourse related to these loans was \$31,000 and \$32,000 at September 30, 2012 and December 31, 2011, respectively, and is recorded in accounts payable and accrued liabilities.

In the ordinary course of its loan servicing activities, the Company routinely initiates actions to foreclose real estate securing serviced loans. For certain serviced loans, there are provisions in which the Company is either obligated to fund foreclosure-related costs or to repurchase loans in default. Additionally, as servicer, the Company could be obligated to repurchase loans from or indemnify GSEs for loans originated by defunct originators. The outstanding principal balance on loans serviced at September 30, 2012 and December 31, 2011, was \$50,500,000 and \$53,066,000, respectively, including residential mortgage loans held for sale. The amount of estimated recourse recorded in accounts payable and accrued liabilities related to servicing activities at September 30, 2012 and December 31, 2011, was \$27,309 and \$30,364, respectively.

In connection with the sale of its 68 percent interest in EverBank Reverse Mortgage LLC (EBRM) in 2008, the Company agreed to indemnify the buyer for future obligations related to the originated loans, potential litigation and certain other matters. On the date of the sale, the Company deposited \$3,400 in escrow for its share of the aggregate liability. As of September 30, 2012, the Company's maximum exposure is \$1,882; however, the Company has estimated a liability of its future obligation in the amount of \$500.

Within the Company's brokerage business, the Company has contracted with a third party to provide clearing services that include underwriting margin loans to its customers. This contract stipulates that the Company will indemnify the third party for any loan losses that occur in issuing margin loans to its customers. The maximum potential future payment under this indemnification was \$454 and \$801 at September 30, 2012 and December 31, 2011, respectively. No payments have been made under this indemnification in the past. As these margin loans are highly collateralized by the securities held by the brokerage clients, the Company has assessed the probability of making such payments in the future as remote. This indemnification would end with the termination of the clearing contract.

Operating Leases — In December 2011, the Company entered into an 11 year lease agreement for approximately 269,168 square feet of office space located in downtown Jacksonville, Florida. The Company took occupancy of the premises in June 2012, and will recognize

Table of Contents

total rental expense for minimum lease payments of \$46,278 on a straight-line basis over the lease term.

**Federal Reserve Requirement** — The Federal Reserve Board (FRB) requires certain institutions, including EB, to maintain cash reserves in the form of vault cash and average account balances with the Federal Reserve Bank. The reserve requirement is based on average deposits outstanding and was approximately \$111,951 and \$102,454 at September 30, 2012 and December 31, 2011, respectively.

**Legal Actions** — During late 2010, the Company was subject to a horizontal review examination conducted by the Office of Thrift Supervision (OTS), succeeded by the Office of the Comptroller of the Currency, (the OCC), of the governance practices employed in the foreclosure process of the Company and other industry participants. As a result of this horizontal review, the OTS has issued consent orders to servicers subject to this review, including the Company, stipulating certain practices that servicers will agree to prospectively to enhance their servicing operations. The Company is required to engage an independent consultant to perform an independent foreclosure review. The outcome of these processes could result in material fines, penalties, equitable remedies (including requiring default servicing or other process changes), or other enforcement actions, as well as significant legal costs in responding to governmental examinations and additional litigation for the Company. During the nine months ended September 30, 2012, the independent consultant completed a portion of the review and provided a remediation plan based upon certain identified deficiencies. The Company accrued \$2,000 based upon information available in the current remediation plan. As of September 30, 2012, the Company is unable to determine a possible range of loss as a majority of the review is not complete. There is at least a reasonable possibility that an exposure to loss exists in excess of the amount accrued.

In addition, other government agencies, including state attorneys general and the U.S. Department of Justice, continue to investigate various mortgage related practices of the Company and other major mortgage servicers. The Company continues to cooperate with these investigations. These investigations could result in material fines, penalties, equitable remedies (including requiring default servicing or other process changes), or other enforcement actions, as well as significant legal cost in responding to governmental investigations and additional litigation. The Company has evaluated subsequent events through the date in which financial statements are available to be issued and currently, the Company is unable to estimate any loss that may result from penalties or fines imposed by the OCC or other governmental agencies and hence, no amounts have been accrued.

In the ordinary course of business, the Company and its subsidiaries are routinely involved in various claims and legal actions. In light of the uncertainties involved in these government proceedings, there is no assurance that the ultimate resolution of these matters will not significantly exceed the reserves currently accrued by the Company.

#### 16. Segment Information

The Company has three reportable segments: Banking and Wealth Management, Mortgage Banking, and Corporate Services. The Company's reportable business segments are strategic business units that offer distinctive products and services marketed through different channels. These segments are managed separately because of their marketing and distribution requirements.

The Banking and Wealth Management segment includes all banking, lending and investing products and services offered to customers either over the web or telephone or through financial centers or financial advisors. Activity relating to recent acquisitions has been included in the Banking and Wealth Management segment.

The Mortgage Banking segment includes the origination and servicing of mortgage loans and focuses primarily on residential loans for purposes of resale to government-sponsored enterprises, institutional investors or for investment by the Banking and Wealth Management segment.

The Corporate Services segment consists of services provided to the Banking and Wealth Management and Mortgage Banking segments including executive management, technology, legal, human resources, marketing, corporate development, treasury, accounting, finance and other services and transaction-related items. Direct expenses are allocated to the operating segments; unallocated expenses are included in Corporate Services. Certain other expenses, including interest expense on trust preferred debt and transaction-related items, are included in the Corporate Services segment.

The chief operating decision maker's review of each segment's performance is based on segment income, which is defined as income from operations before income taxes and certain corporate allocations. Additionally, total net revenue is defined as net interest income before provision for loan and lease losses and total noninterest income. Intersegment revenue among the Company's business units reflects the results of a funds transfer pricing (FTP) process, which takes into account assets and liabilities with similar interest rate sensitivity and maturity characteristics and reflects the allocation of net interest income related to the Company's overall asset and liability management activities. This provides for the creation of an economic benchmark, which allows the Company to determine the profitability of the Company's products and cost centers, by calculating profitability spreads between product yields and internal references. However, business segments have some latitude to retain certain interest rate exposures related to customer pricing decisions within guidelines.

FTP serves to transfer interest rate risk to the Treasury function through a transfer pricing methodology and cost allocating model. The basis for the allocation of net interest income is a function of the Company's methodologies and assumptions that management believes are appropriate to accurately reflect business segment results. These factors are subject to change based on changes in current interest rates and market conditions.



Table of Contents

The results of each segment are reported on a continuing basis. The following table presents financial information of reportable segments as of and for the three and nine months ended September 30, 2012 and 2011. The eliminations column includes intersegment eliminations required for consolidation purposes.

|                               | As of and for the Three Months Ended September 30, 2012 |                     |                         |              |              |
|-------------------------------|---|---------------------|-------------------------|--------------|--------------|
|                               | Banking and<br>Wealth<br>Management                     | Mortgage<br>Banking | Corporate<br>Services   | Eliminations | Consolidated |
| Net interest income (expense) | \$114,587   | \$13,105            | \$(1,498)               | \$—          | \$126,194    |
| Total net revenue             | 135,195   | 89,798              | <sup>(1)</sup> (1,500)  | —            | 223,493      |
| Intersegment revenue          | (1,170)   | 1,170               | —                       | —            | —            |
| Depreciation and amortization | 6,876   | 432                 | 1,612                   | —            | 8,920        |
| Income before income taxes    | 51,780  | 17,366              | <sup>(1)</sup> (33,981) | —            | 35,165       |
| Total assets                  | 14,696,893  | 1,838,964           | 129,141                 | (155,558)    | 16,509,440   |

|                               | As of and for the Three Months Ended September 30, 2011 |                     |                         |              |              |
|-------------------------------|---|---------------------|-------------------------|--------------|--------------|
|                               | Banking and<br>Wealth<br>Management                     | Mortgage<br>Banking | Corporate<br>Services   | Eliminations | Consolidated |
| Net interest income (expense) | \$104,266   | \$8,255             | \$(1,652)               | \$—          | \$110,869    |
| Total net revenue             | 128,669   | 37,211              | <sup>(2)</sup> (1,654)  | —            | 164,226      |
| Intersegment revenue          | (1,947)   | 1,947               | —                       | —            | —            |
| Depreciation and amortization | 4,619   | 503                 | 1,608                   | —            | 6,730        |
| Income before income taxes    | 64,199  | (20,769)            | <sup>(2)</sup> (31,047) | —            | 12,383       |
| Total assets                  | 11,033,090  | 1,618,689           | 140,260                 | (241,275)    | 12,550,764   |

|                               | As of and for the Nine Months Ended September 30, 2012 |                     |                         |              |              |
|-------------------------------|--|---------------------|-------------------------|--------------|--------------|
|                               | Banking and<br>Wealth<br>Management                    | Mortgage<br>Banking | Corporate<br>Services   | Eliminations | Consolidated |
| Net interest income (expense) | \$335,933  | \$35,391            | \$(4,523)               | \$—          | \$366,801    |
| Total net revenue             | 407,374  | 208,481             | <sup>(1)</sup> (4,439)  | —            | 611,416      |
| Intersegment revenue          | (6,071)  | 6,071               | —                       | —            | —            |
| Depreciation and amortization | 20,345   | 1,429               | 5,237                   | —            | 27,011       |
| Income before income taxes    | 173,432  | (5,028)             | <sup>(1)</sup> (97,032) | —            | 71,372       |
| Total assets                  | 14,696,893   | 1,838,964           | 129,141                 | (155,558)    | 16,509,440   |

|                               | As of and for the Nine Months Ended September 30, 2011 |                         |                         |              |              |
|-------------------------------|--|-------------------------|-------------------------|--------------|--------------|
|                               | Banking and<br>Wealth<br>Management                    | Mortgage<br>Banking     | Corporate<br>Services   | Eliminations | Consolidated |
| Net interest income (expense) | \$315,298  | \$27,164                | \$(4,990)               | \$—          | \$337,472    |
| Total net revenue             | 371,334  | 138,562                 | <sup>(2)</sup> (282)    | —            | 509,614      |
| Intersegment revenue          | (6,008)  | 6,008                   | —                       | —            | —            |
| Depreciation and amortization | 10,281   | 1,601                   | 4,491                   | —            | 16,373       |
| Income before income taxes    | 175,450  | <sup>(3)</sup> (23,157) | <sup>(2)</sup> (88,506) | —            | 63,787       |
| Total assets                  | 11,033,090   | 1,618,689               | 140,260                 | (241,275)    | 12,550,764   |

Segment earnings in the Mortgage Banking segment included a \$18,229 charge for MSR impairment for the three (1) months ended September 30, 2012 and a \$63,508 charge for MSR impairment, net of recoveries, for the nine months ended September 30, 2012.

- (2) Segment earnings in the Mortgage Banking segment included a \$20,684 charge for MSR impairment for three and nine months ended September 30, 2011.
- (3) Segment earnings in the Banking and Wealth Management segment included an \$8,680 charge for the write off of the remaining Tygris indemnification asset for the nine months ended September 30, 2011.

17. Subsequent Events

Business Property Lending, Inc. Acquisition

Effective June 30, 2012, EB, a wholly owned subsidiary of EFC, entered into a Stock and Asset Purchase Agreement and a Tax Matters Agreement with General Electric Capital Corporation (GECC) pursuant to which the Company agreed to purchase all of the issued and outstanding stock of Business Property Lending, Inc. (BP), a wholly owned subsidiary of GECC. On October 1, 2012, EB acquired all of the issued and outstanding stock of BP for approximately \$2,406,000 in cash, including, \$2,320,000 of performing business lending loans selected by EB, servicing rights to \$2,916,000 of loans securitized by GECC and the platform for originating and servicing commercial real estate loans for essential use properties owned or leased by small and midsize businesses. Due to the recent nature of the closing of this transaction, the

Table of Contents

Company is currently identifying and valuing all assets acquired in order to complete its purchase accounting with the initial analysis and recording of the transaction to be completed during the fourth quarter.

Preferred Stock Offering

On November 13, 2012, the Company will complete the sale of \$150,000 of new preferred equity through the issuance and sale of 6,000,000 depository shares in an underwritten public offering, each representing a 1/1,000th interest in a share of 6.75% Series A Non-Cumulative Perpetual Preferred Stock, par value \$0.01 per share, at a price of \$25.00. The Company will receive estimated net proceeds of \$144,446 from the offering after deducting underwriting discounts, commissions, and offering expenses. Dividends will be paid quarterly in arrears, when, as and if declared, commencing on January 5, 2013.

Table of Contents

Management's Discussion and Analysis of Financial Condition and Results of Operations

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis is intended to assist readers in understanding the consolidated financial condition and results of operations of the Company during the three and nine month periods ended September 30, 2012 and should be read in conjunction with the condensed consolidated financial statements and notes thereto included in this Quarterly Report on Form 10-Q, the Company's Quarterly Reports on Form 10-Q, as filed with the SEC on May 30, 2012 and August 3, 2012, and the Company's registration statement on Form S-1, as filed with the SEC on May 2, 2012.

Forward-Looking Statements

This report contains certain statements that are forward-looking within the meaning of the Private Securities Litigation Reform Act of 1995. We generally identify forward-looking statements by terminology such as "outlook," "believes," "expects," "potential," "continues," "may," "will," "could," "should," "seeks," "approximately," "predicts," "intends," "plans," "anticipates" or the negative version of those words or other comparable words. These forward-looking statements are not historical facts, and are based on current expectations, estimates and projections about our industry, management's beliefs and certain assumptions made by management, many of which, by their nature, are inherently uncertain and beyond our control. Accordingly, you are cautioned that any such forward-looking statements are not guarantees of future performance and are subject to certain risks, uncertainties and assumptions that are difficult to predict.

Although we believe that the expectations reflected in such forward-looking statements are reasonable as of the date made, expectations may prove to have been materially different from the results expressed or implied by such forward-looking statements. Unless otherwise required by law, we also disclaim any obligation to update our view of any such risks or uncertainties or to announce publicly the result of any revisions to the forward-looking statements contained in this report. A number of important factors could cause actual results to differ materially from those indicated by the forward-looking statements, including, but not limited to, those factors described in Item 1A "Risk Factors" contained in this Quarterly Report and in our Quarterly Reports on Form 10-Q for the periods ended March 31, 2012, as filed with the SEC on May 30, 2012, and June 30, 2012, as filed with the SEC on August 3, 2012. These factors include without limitation:

- deterioration of general business and economic conditions, including the real estate and financial markets, in the United States and in the geographic regions and communities we serve;
- risks related to liquidity, including the adequacy of our cash flow from operations and borrowings to meet our short-term liquidity needs;
- changes in interest rates that affect the pricing of our financial products, the demand for our financial services and the valuation of our financial assets and liabilities, mortgage servicing rights and mortgage loans held for sale;
- risk of higher loan and lease charge-offs;
- legislative or regulatory actions affecting or concerning mortgage loan modification and refinancing;
- our ability to comply with any supervisory actions to which we are or become subject as a result of examination by our regulators;
- concentration of our commercial real estate loan portfolio, particularly, those secured by properties located in Florida;
- higher than normal delinquency and default rates affecting our mortgage banking business;
- limited ability to rely on brokered deposits as a part of our funding strategy;
- concentration of mass-affluent customers and jumbo mortgages;
- hedging strategies we use to manage our mortgage pipeline;
- the effectiveness of our derivatives to manage interest rate risk;
- risks related to securities held in our securities portfolio;
- delinquencies on our equipment leases and reductions in the resale value of leased equipment;
- increases in loan repurchase requests and our reserves for loan repurchases;
- customer concerns over deposit insurance;
- failure to prevent a breach to our Internet-based system and online commerce security;
- soundness of other financial institutions;
- changes in currency exchange rates or other political or economic changes in certain foreign countries;

the competitive industry and market areas in which we operate;  
historical growth rate and performance may not be a reliable indicator of future results;  
loss of key personnel;  
fraudulent and negligent acts by loan applicants, mortgage brokers, other vendors and our employees;  
compliance with laws and regulations that govern our operations;  
failure to establish and maintain effective internal controls and procedures;  
impact of recent and future legal and regulatory changes, including the Dodd-Frank Wall Street Reform and  
Consumer Protection Act of 2010 (the Dodd-Frank Act);  
effects of changes in existing U.S. government or government-sponsored mortgage programs;  
changes in laws and regulations that may restrict our ability to originate or increase our risk of liability with respect to  
certain mortgage

Table of Contents

Management's Discussion and Analysis of Financial Condition and Results of Operations

loans;

risks related to the continuing integration of acquired businesses and any future acquisitions;

legislative action regarding foreclosures or bankruptcy laws;

changes to GAAP;

environmental liabilities with respect to properties that we take title to upon foreclosure; and

inability of EverBank, our banking subsidiary, to pay dividends.

Reclassifications

Certain prior period information in Management's Discussion and Analysis of Financial Condition and Results of Operations (MD&A) has been reclassified to conform to current period classifications.

Executive Overview

We are a thrift holding company with one direct subsidiary, EverBank (EB or EverBank). EB is a federally chartered thrift institution with its home office located in Jacksonville, Florida. References to "we," "our," "us," or the "Company" refer to the holding company and its subsidiaries that are consolidated for financial reporting purposes. We are a diversified financial services company that provides innovative banking, lending and investment products and services to customers nationwide through scalable, low-cost distribution channels. Our business model attracts financially sophisticated, self-directed, mass-affluent customers and a diverse base of small and medium-sized business customers. We market and distribute our products and services primarily through our integrated online financial portal, which is augmented by our nationwide network of independent financial advisors, high-volume financial centers in targeted Florida markets and other financial intermediaries. These channels are connected by technology-driven centralized platforms, which provide operating leverage throughout our business.

We have a suite of asset origination and fee income businesses that individually generate attractive financial returns and collectively leverage our core deposit franchise and customer base. We originate, invest in, sell and service residential mortgage loans, equipment leases, and various other consumer and commercial loans, as market conditions warrant. Our organic origination activities are scalable, significant relative to our balance sheet size and provide us with substantial growth potential. Our origination, lending and servicing expertise positions us to acquire assets in the capital markets when risk-adjusted returns available through acquisition exceed those available through origination. Our rigorous analytical approach provides capital markets discipline to calibrate our levels of asset origination, retention and acquisition. These activities diversify our earnings, strengthen our balance sheet and provide us with flexibility to capitalize on market opportunities.

Our deposit franchise fosters strong relationships with a large number of financially sophisticated customers and provides us with a stable and flexible source of low, all-in cost funding. We have a demonstrated ability to grow our customer deposit base significantly with short lead time by adapting our product offerings and marketing activities rather than incurring the higher fixed operating costs inherent in more branch-intensive banking models. Our extensive offering of deposit products and services includes proprietary features that distinguish us from our competitors and enhance our value proposition to customers. Our products, distribution and marketing strategies allow us to generate substantial deposit growth while maintaining an attractive mix of high-value transaction and savings accounts.

Performance Highlights

GAAP diluted earnings per share was \$0.19 in the third quarter of 2012, a 138% increase from \$0.08 in the third quarter 2011. Adjusted diluted earnings per share was \$0.30 in the third quarter of 2012, an 11% increase from \$0.27 in the third quarter 2011.<sup>1</sup>

Total loans and leases were \$11.4 billion at September 30, 2012, up \$0.5 billion, or 5%, for the quarter and up \$3.4 billion, or 42%, year over year.

Loans and leases generated were \$3.3 billion for the third quarter 2012, an increase of 18% for the quarter and 85% year over year.

Asset quality improved as adjusted nonperforming assets were 1.29% of total assets at September 30, 2012, compared to 1.46% in the second quarter of 2012 and 1.73% for the third quarter of 2011. Annualized net charge-offs to average loans and leases held for investment were 0.25% for the three months ended September 30, 2012, compared to 0.34%

in the second quarter of 2012 and 1.03% for the third quarter of 2011.<sup>1</sup>

- Deposits were \$11.8 billion at September 30, 2012, up \$1.0 billion, or 9%, from the second quarter 2012 and up \$1.6 billion, or 16%, as compared to the third quarter of 2011.

GAAP net income was \$22.2 million for the third quarter of 2012, compared to \$11.2 million for the second quarter 2012 and \$7.8 million in the third quarter of 2011.

Adjusted net income was \$36.2 million for the third quarter of 2012, compared to \$36.5 million for the second quarter 2012 and \$25.6 million for the third quarter of 2011.<sup>1</sup>

Tangible book value per common share was \$10.29 at September 30, 2012, and excluding accumulated other comprehensive loss was \$11.18.<sup>1</sup>

On October 1, 2012, we closed our acquisition of Business Property Lending, Inc. (BPL) from GE Capital Corporation with total net assets of approximately \$2.4 billion.

<sup>1</sup> Reconciliations of Non-GAAP financial measures can be found in Table 1, Table 1A, Table 1B, and Table 17

Table of Contents

Continued Balance Sheet Growth

Total assets increased by \$1.5 billion, or 10%, to \$16.5 billion at September 30, 2012, from \$15.0 billion at June 30, 2012, and by \$4.0 billion, or 32%, from \$12.6 billion at September 30, 2011. Our interest-earning assets for the third quarter 2012 were largely comprised of:

- Residential loans which increased by 33% to \$8.2 billion from the third quarter of 2011. During the quarter, we transferred \$1.9 billion of GNMA pool buyout loans from loans held for sale to loans held for investment due to our intention to hold the loans for the foreseeable future;
- Commercial and commercial real estate loans which increased by 101% to \$2.3 billion, from the third quarter of 2011;
- Commercial leases which increased by 43% to \$0.7 billion, from the third quarter of 2011; and
- Investment securities which decreased by 24% to \$2.0 billion, from the third quarter of 2011.

During the third quarter we accumulated a cash balance of \$1.6 billion and slowed our retention of organic assets in preparation for funding the BPL acquisition which closed on October 1, 2012.

Loan Origination Activities

Organic generation of residential loans, commercial loans and leases totaled \$3.3 billion for the third quarter of 2012. Retained organic production totaled \$1.0 billion for the quarter, an increase of 29% and 92% compared to second quarter 2012 and third quarter 2011, respectively.

Deposit and Other Funding Sources

Total deposits grew by \$1.0 billion, or 9%, to \$11.8 billion at September 30, 2012, from \$10.8 billion at June 30, 2012, and by \$1.6 billion, or 16%, from \$10.2 billion at September 30, 2011. At September 30, 2012, our deposits were comprised of the following:

- Non-interest bearing accounts were \$1.5 billion, or 12%, of total deposits;
- Interest-bearing checking accounts were \$2.4 billion, or 21%, of total deposits;
- Savings and money market accounts were \$4.3 billion, or 36%, of total deposits;
- Global markets money market and time accounts were \$1.2 billion, or 10%, of total deposits; and
- Time deposit accounts, excluding global markets, were \$2.4 billion, or 20%, of total deposits.

Total other borrowings were \$2.8 billion at September 30, 2012, compared to \$2.5 billion at June 30, 2012. Our core deposit growth and increase in other borrowings were part of the balance sheet positioning we undertook to fund the BPL acquisition.



Table of Contents

## Financial Highlights

|  | Three Months Ended |            | Table 1<br>Nine Months Ended |            |   |
|--|--------------------|------------|------------------------------|------------|---|
|  | September 30,      |            | September 30,                |            |   |
| (dollars in thousands, except per share amounts)               | 2012               | 2011       | 2012                         | 2011       |   |
| For the Period:  |                    |            |                              |            |   |
| Operating Results:   |                    |            |                              |            |   |
| Net interest income  | \$ 126,194         | \$ 110,869 | \$ 366,801                   | \$ 337,472 |   |
| Provision for loan and lease losses                            | 4,359              | 12,258     | 21,471                       | 39,292     |   |
| Noninterest income   | 97,299             | 53,357     | 244,615                      | 172,142    |   |
| Noninterest expense  | 183,969            | 139,585    | 518,573                      | 406,535    |   |
| Net income   | 22,178             | 7,758      | 45,196                       | 38,969     |   |
| Net earnings per common share, basic                           | 0.19               | 0.08       | 0.37                         | 0.41       |   |
| Net earnings per common share, diluted                         | 0.19               | 0.08       | 0.37                         | 0.40       |   |
| Performance Metrics:   |                    |            |                              |            |   |
| Adjusted net income <sup>(1)</sup>                             | \$ 36,185          | \$ 25,631  | \$ 99,901                    | \$ 75,658  |   |
| Adjusted net earnings per common share, basic <sup>(2)</sup>   | 0.31               | 0.27       | 0.94                         | 0.80       |   |
| Adjusted net earnings per common share, diluted <sup>(2)</sup> | 0.30               | 0.27       | 0.92                         | 0.78       |   |
| Yield on interest-earning assets                               | 4.69               | % 5.21     | % 4.81                       | % 5.45     | % |
| Cost of interest-bearing liabilities                           | 1.17               | % 1.34     | % 1.15                       | % 1.44     | % |
| Net interest spread  | 3.52               | % 3.87     | % 3.66                       | % 4.01     | % |
| Net interest margin  | 3.66               | % 3.98     | % 3.82                       | % 4.18     | % |
| Return on average assets                                       | 0.58               | % 0.25     | % 0.42                       | % 0.43     | % |
| Return on average equity                                       | 7.28               | % 3.08     | % 5.48                       | % 5.10     | % |
| Adjusted return on average assets <sup>(3)</sup>               | 0.95               | % 0.83     | % 0.94                       | % 0.83     | % |
| Adjusted return on average equity <sup>(3)</sup>               | 11.89              | % 10.19    | % 12.12                      | % 9.91     | % |
| Banking and Wealth Management Metrics:                         |                    |            |                              |            |   |
| Efficiency ratio <sup>(4)</sup>                                | 59.1               | % 39.9     | % 52.8                       | % 42.4     | % |
| Mortgage Banking Metrics:                                      |                    |            |                              |            |   |
| Unpaid principal balance of loans originated (in millions)     | \$ 2,528.6         | \$ 1,580.5 | \$ 6,694.9                   | \$ 3,993.0 |   |

Table of Contents

| Financial Highlights   | Table 1 (cont.)       |                      |        |
|--|-----------------------|----------------------|--------|
| (dollars in thousands, except per share amounts)   | September 30,<br>2012 | December 31,<br>2011 |        |
| As of Period End:  |                       |                      |        |
| Balance Sheet Data:  |                       |                      |        |
| Cash and cash equivalents  | \$ 1,619,969          | \$ 294,981           |        |
| Investment securities  | 2,019,511             | 2,191,832            |        |
| Loans held for sale  | 1,403,205             | 2,725,286            |        |
| Loans and leases held for investment, net  | 9,980,257             | 6,441,516            |        |
| Total assets   | 16,509,440            | 13,041,678           |        |
| Deposits   | 11,815,926            | 10,265,763           |        |
| Total liabilities  | 15,251,418            | 12,074,013           |        |
| Total shareholders' equity   | 1,258,022             | 967,665              |        |
| Credit Quality Ratios:   |                       |                      |        |
| Adjusted non-performing assets as a percentage of total assets (see Table 17)  | 1.29                  | %                    | 1.86 % |
| Allowance for loan and lease losses (ALLL) as a percentage of loans and leases held for investment excluding Acquired Credit Impaired (ACI) (see Table 19) | 0.62                  | %                    | 1.15 % |
| Capital Ratios:  |                       |                      |        |
| Tier 1 leverage ratio (bank level) (see Table 28)  | 8.0                   | %                    | 8.0 %  |
| Tier 1 risk-based capital ratio (see Table 28)   | 15.2                  | %                    | 14.6 % |
| Total risk-based capital ratio (bank level) (see Table 28)   | 16.1                  | %                    | 15.7 % |
| Tangible equity to tangible assets (see Table 1B)  | 7.5                   | %                    | 7.3 %  |
| Deposit Metrics:   |                       |                      |        |
| Total core deposits as a percentage of total deposits (see Table 1C)   | 94.4                  | %                    | 95.1 % |
| Deposit growth (trailing 12 months)  | 15.8                  | %                    | 6.0 %  |
| Mortgage Banking Metrics:  |                       |                      |        |
| Unpaid principal balance of loans serviced for the Company and others (in millions)  | \$ 52,308.6           | \$ 54,838.1          |        |
| Net Tangible Book Value Per as Converted Common Share:   |                       |                      |        |
| Excluding accumulated other comprehensive loss <sup>(5)</sup>  | \$ 11.18              | \$ 11.27             |        |
| Including accumulated other comprehensive loss <sup>(6)</sup>  | \$ 10.29              | \$ 10.12             |        |

Adjusted net income includes adjustments to our net income for certain material items that we believe are not reflective of our ongoing business or operating performance, including the Tygris and Bank of Florida acquisitions. (1) For a reconciliation of adjusted net income to net income, which is the most directly comparable GAAP measure, see Table 1A.

Both basic and diluted adjusted net earnings per common share are calculated using a numerator based on adjusted net income. Adjusted net earnings per common share, basic is a non-GAAP financial measure and its most directly comparable GAAP measure is net earnings per common share, basic. Adjusted net earnings per common share, diluted is a non-GAAP financial measure and its most directly comparable GAAP measure is net earnings per (2) common share, diluted. For 2012, both basic and diluted adjusted net earnings per common share have been adjusted to exclude the impact of the \$4.5 million special cash dividend paid in March 2012 to holders of the Series A Preferred Stock and the \$1.1 million special cash dividend paid in June 2012 to holders of the Series B Preferred Stock. The special cash dividends were paid in connection with the conversion of all shares of both the Series A Preferred Stock and the Series B Preferred Stock into common stock.

(3) Adjusted return on average assets equals adjusted net income divided by average total assets and adjusted return on average equity equals adjusted net income divided by average shareholders' equity. Adjusted net income is a non-GAAP measure of our financial performance and its most directly comparable GAAP measure is net income.

For a reconciliation of net income to adjusted net income, see Table 1A.

The efficiency ratio represents noninterest expense from our Banking and Wealth Management segment as a percentage of total revenues from our Banking and Wealth Management segment. We use the efficiency ratio to

- (4) measure noninterest costs expended to generate a dollar of revenue. Because of the significant costs we incur and fees we generate from activities related to our mortgage production and servicing operations, we believe the efficiency ratio is a more meaningful metric when evaluated within our Banking and Wealth Management segment. Calculated as adjusted tangible shareholders' equity divided by shares of common stock. Adjusted tangible shareholders' equity equals shareholders' equity less goodwill, other intangible assets and accumulated other comprehensive loss (see Table 1B). Net tangible book value per as converted common share is calculated using a
- (5) denominator that includes actual period end common shares outstanding and additional common shares assuming conversion of all outstanding preferred stock to common stock. Net tangible book value per as converted common share excluding accumulated other comprehensive loss is a non-GAAP financial measure, and its most directly comparable GAAP financial measure is book value per common share.

- Calculated as tangible shareholders' equity divided by shares of common stock. Tangible shareholders' equity equals shareholders' equity less goodwill and other intangible assets (see Table 1B). Net tangible book value per as converted common share is calculated using a denominator that includes actual period end common shares
- (6) outstanding and additional common shares assuming conversion of all outstanding preferred stock to common stock. Net tangible book value per as converted common share including accumulated other comprehensive loss is a non-GAAP financial measure, and its most directly comparable GAAP financial measure is book value per common share.

Table of Contents

A reconciliation of adjusted net income to net income, which is the most directly comparable GAAP measure, is as follows:

| Adjusted Net Income  | Table 1A                            |          |                                    |          |
|--|-------------------------------------|----------|------------------------------------|----------|
|  | Three Months Ended<br>September 30, |          | Nine Months Ended<br>September 30, |          |
| (dollars in thousands)   | 2012                                | 2011     | 2012                               | 2011     |
| Net income   | \$22,178                            | \$7,758  | \$45,196                           | \$38,969 |
| Gain on repurchase of trust preferred securities, net of tax   | —                                   | —        | —                                  | (2,910 ) |
| Transaction expense, net of tax  | 1,268                               | 2,108    | 4,452                              | 8,204    |
| Non-recurring regulatory related expense, net of tax   | 1,326                               | 2,643    | 8,169                              | 4,296    |
| Decrease in fair value of Tygris indemnification asset resulting from a decrease in estimated future credit losses, net of tax | —                                   | —        | —                                  | 5,382    |
| Increase in Bank of Florida non-accretable discount, net of tax  | 111                                 | 298      | 2,709                              | 799      |
| Impact of change in ALLL methodology, net of tax   | —                                   | —        | —                                  | 1,178    |
| Early adoption of TDR guidance and policy change, net of tax   | —                                   | —        | —                                  | 6,225    |
| MSR impairment, net of tax   | 11,302                              | 12,824   | 39,375                             | 12,824   |
| Tax expense related to revaluation of Tygris net unrealized built-in losses  | —                                   | —        | —                                  | 691      |
| Adjusted net income  | \$36,185                            | \$25,631 | \$99,901                           | \$75,658 |

A reconciliation of both tangible equity and adjusted tangible equity to shareholders' equity, which is the most directly comparable GAAP measure, and tangible assets to total assets, which is the most directly comparable GAAP measure, is as follows:

| Tangible Equity, Adjusted Tangible Equity and Tangible Assets | Table 1B              |                      |
|---|-----------------------|----------------------|
|   | September 30,<br>2012 | December 31,<br>2011 |
| (dollars in thousands)  |                       |                      |
| Shareholders' equity  | \$1,258,022           | \$967,665            |
| Less:   |                       |                      |
| Goodwill  | 10,238                | 10,238               |
| Intangible assets   | 6,348                 | 7,404                |
| Tangible equity   | 1,241,436             | 950,023              |
| Less:   |                       |                      |
| Accumulated other comprehensive loss                          | (106,731 )            | (107,749 )           |
| Adjusted tangible equity                                      | \$1,348,167           | \$1,057,772          |
| Total assets  | \$16,509,440          | \$13,041,678         |
| Less:   |                       |                      |
| Goodwill  | 10,238                | 10,238               |
| Intangible assets   | 6,348                 | 7,404                |
| Tangible assets   | \$16,492,854          | \$13,024,036         |



Table of Contents

A reconciliation of both core deposits and regulatory core deposits to total deposits, which is the most directly comparable GAAP measure, is as follows:

| Core Deposits <sup>(1)</sup>  | Table 1C           |                   |
|---|--------------------|-------------------|
|   | September 30, 2012 | December 31, 2011 |
| (dollars in thousands)  |                    |                   |
| Total deposits  | \$ 11,815,926      | \$ 10,265,763     |
| Less:   |                    |                   |
| Brokered deposits   | 445,926            | 225,122           |
| CDARS® One-Way Buy <sup>SM</sup> time deposits  | 216,036            | 273,266           |
| Core deposits <sup>(1)</sup>  | \$ 11,153,964      | \$ 9,767,375      |
| Core deposits   | \$ 11,153,964      | \$ 9,767,375      |
| Add: Additional liabilities considered deposits for regulatory purposes   | 13,023             | 5,912             |
| Less: Additional deposits considered non-core for regulatory purposes:  |                    |                   |
| CDARS® reciprocal time deposits   | 391,072            | 305,982           |
| Time deposits greater than \$250,000  | 270,114            | 204,812           |
| Other fully insured deposits considered to be brokered deposits for regulatory purposes due to marketing fees paid as a percentage of the deposit | 1,048,519          | 1,564,999         |
| Regulatory core deposits  | \$ 9,457,282       | \$ 7,697,494      |

We measure core deposits as a percentage of total deposits to monitor the amount of our deposits that we believe demonstrate characteristics of being long-term, stable sources of funding. We define core deposits as deposits in which we interface directly with our customers. These deposits include demand deposits, negotiable order of withdrawal accounts, other transaction accounts, escrow deposits, money market deposit accounts, savings deposits, and time deposits where we maintain a primary customer relationship. Our definition of core deposits differs from regulatory and industry definitions, which generally exclude time deposits with balances greater than \$250,000 and/or deposits generated from sources under which marketing fees are paid as a percentage of the deposit. Because the balances held by our customers and methods by which we pay our marketing sources have not impacted the stability of our funding sources, in our determination of what constitutes a “core” deposit, we have focused on what we believe drives funding stability, i.e., whether we maintain the primary customer relationships. We occasionally participate in Promontory Interfinancial Network, LLC’s CDARS® One-Way Buy<sup>SM</sup> products and bulk orders of master certificates through deposit brokers, including investment banking and brokerage firms, to manage our liquidity needs. Because these deposits do not allow us to maintain the primary customer relationship, we do not characterize such deposits as core deposits.



Table of Contents

## Analysis of Statements of Income

The following table sets forth, for the periods indicated, information regarding (i) the total dollar amount of interest income of the Company from earning assets and the resultant average yields; (ii) the total dollar amount of interest expense on interest-bearing liabilities and the resultant average rate; (iii) net interest income; (iv) net interest spread; and (v) net interest margin. Information is based on average daily balances during the indicated periods.

## Average Balance Sheet, Interest and Yield/Rate Analysis

Table 2A

| (dollars in thousands)                                    | Three Months Ended<br>September 30, 2012 |           |                | September 30, 2011 |           |                | Yield/<br>Rate |  |
|---|--|-----------|----------------|--------------------|-----------|----------------|----------------|--|
|   | Average<br>Balance                       | Interest  | Yield/<br>Rate | Average<br>Balance | Interest  | Yield/<br>Rate |                |  |
| Assets:   |  |           |                |                    |           |                |                |  |
| Interest-earning assets:                                  |  |           |                |                    |           |                |                |  |
| Cash and cash equivalents                                 | \$236,378                                | \$152     | 0.26           | % \$311,803        | \$198     | 0.25           | %              |  |
| Investment securities                                     | 1,984,778                                | 20,379    | 4.10           | % 2,825,922        | 27,050    | 3.83           | %              |  |
| Other investments   | 121,315                                  | 501       | 1.64           | % 85,144           | 151       | 0.70           | %              |  |
| Loans held for sale                                       | 2,750,575                                | 32,508    | 4.73           | % 1,127,316        | 12,693    | 4.50           | %              |  |
| Loans and leases held for investment:                     |  |           |                |                    |           |                |                |  |
| Residential mortgages                                     | 5,690,121                                | 60,381    | 4.24           | % 4,860,607        | 55,120    | 4.54           | %              |  |
| Commercial and commercial real estate                     | 2,045,963                                | 23,869    | 4.57           | % 1,131,431        | 16,667    | 5.76           | %              |  |
| Lease financing receivables                               | 692,643                                  | 21,218    | 12.25          | % 482,816          | 29,803    | 24.69          | %              |  |
| Home equity lines   | 186,179                                  | 2,190     | 4.68           | % 208,132          | 2,552     | 4.86           | %              |  |
| Consumer and credit card                                  | 8,375                                    | 63        | 2.99           | % 8,468            | 63        | 2.95           | %              |  |
| Total loans and leases held for investment                | 8,623,281                                | 107,721   | 4.97           | % 6,691,454        | 104,205   | 6.21           | %              |  |
| Total interest-earning assets                             | 13,716,327                               | \$161,261 | 4.69           | % 11,041,639       | \$144,297 | 5.21           | %              |  |
| Noninterest-earning assets                                | 1,459,268                                |           |                | 1,352,254          |           |                |                |  |
| Total assets  | \$15,175,595                             |           |                | \$12,393,893       |           |                |                |  |
| Liabilities and Shareholders' Equity:                     |  |           |                |                    |           |                |                |  |
| Interest-bearing liabilities:                             |  |           |                |                    |           |                |                |  |
| Deposits:   |  |           |                |                    |           |                |                |  |
| Interest-bearing demand                                   | \$2,312,731                              | \$4,456   | 0.77           | % \$2,042,096      | \$4,479   | 0.87           | %              |  |
| Market-based money market accounts                        | 430,420                                  | 822       | 0.76           | % 485,429          | 1,136     | 0.93           | %              |  |
| Savings and money market accounts, excluding market-based | 4,157,713                                | 8,115     | 0.78           | % 3,750,652        | 8,256     | 0.87           | %              |  |
| Market-based time   | 815,528                                  | 2,029     | 0.99           | % 1,028,829        | 2,303     | 0.89           | %              |  |
| Time, excluding market-based                              | 2,229,888                                | 7,069     | 1.26           | % 1,722,143        | 7,785     | 1.79           | %              |  |
| Total deposits  | 9,946,280                                | 22,491    | 0.90           | % 9,029,149        | 23,959    | 1.05           | %              |  |
| Borrowings:   |  |           |                |                    |           |                |                |  |
| Trust preferred securities                                | 103,750                                  | 1,498     | 5.74           | % 103,750          | 1,652     | 6.32           | %              |  |
| FHLB advances   | 1,803,605                                | 10,852    | 2.39           | % 730,879          | 7,729     | 4.20           | %              |  |
| Repurchase agreements                                     | 53,244                                   | 220       | 1.64           | % 20,524           | 88        | 1.70           | %              |  |
| Other   | 3  | 6         | N.M.           | 2                  | —         | 0.00           | %              |  |
| Total interest-bearing liabilities                        | 11,906,882                               | \$35,067  | 1.17           | % 9,884,304        | \$33,428  | 1.34           | %              |  |
| Noninterest-bearing demand deposits                       | 1,591,087                                |           |                | 1,126,875          |           |                |                |  |
| Other noninterest-bearing liabilities                     | 459,815                                  |           |                | 362,097            |           |                |                |  |



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|   |              |           |      |   |              |           |      |   |
|---|--------------|-----------|------|---|--------------|-----------|------|---|
| Total liabilities                                   | 13,957,784   |           |      |   | 11,373,276   |           |      |   |
| Total shareholders' equity                          | 1,217,811    |           |      |   | 1,020,617    |           |      |   |
| Total liabilities and shareholders' equity          | \$15,175,595 |           |      |   | \$12,393,893 |           |      |   |
| Net interest income/spread                          |              | \$126,194 | 3.52 | % |              | \$110,869 | 3.87 | % |
| Net interest margin                                 |              |           | 3.66 | % |              |           | 3.98 | % |
| Memo: Total deposits including non-interest bearing | \$11,537,367 | \$22,491  | 0.78 | % | \$10,156,024 | \$23,959  | 0.94 | % |

45

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Table of Contents

| Average Balance Sheet, Interest and Yield/Rate Analysis   |   |            |                | Table 2B           |            |                |                |
|---|---|------------|----------------|--------------------|------------|----------------|----------------|
| (dollars in thousands)                                    | Nine Months Ended<br>September 30, 2012 |            |                | September 30, 2011 |            |                | Yield/<br>Rate |
|   | Average<br>Balance                      | Interest   | Yield/<br>Rate | Average<br>Balance | Interest   | Yield/<br>Rate |                |
| <b>Assets:</b>  |   |            |                |                    |            |                |                |
| <b>Interest-earning assets:</b>                           |   |            |                |                    |            |                |                |
| Cash and cash equivalents                                 | \$ 176,824                              | \$ 338     | 0.26 %         | \$ 676,440         | \$ 1,312   | 0.26 %         |                |
| Investment securities                                     | 2,058,853                               | 60,787     | 3.94 %         | 2,597,617          | 82,144     | 4.22 %         |                |
| Other investments   | 114,281                                 | 1,340      | 1.57 %         | 107,067            | 634        | 0.79 %         |                |
| Loans held for sale                                       | 2,810,595                               | 103,903    | 4.93 %         | 1,002,723          | 33,197     | 4.41 %         |                |
| <b>Loans and leases held for investment:</b>              |   |            |                |                    |            |                |                |
| Residential mortgages                                     | 5,201,477                               | 161,860    | 4.15 %         | 4,579,086          | 164,021    | 4.78 %         |                |
| Commercial and commercial real estate                     | 1,624,465                               | 60,639     | 4.90 %         | 1,152,058          | 52,872     | 6.05 %         |                |
| Lease financing receivables                               | 632,816                                 | 66,381     | 13.99 %        | 464,863            | 100,806    | 28.91 %        |                |
| Home equity lines   | 191,869                                 | 7,858      | 5.47 %         | 214,189            | 7,345      | 4.58 %         |                |
| Consumer and credit card                                  | 8,094                                   | 183        | 3.02 %         | 9,147              | 178        | 2.60 %         |                |
| Total loans and leases held for investment                | 7,658,721                               | 296,921    | 5.15 %         | 6,419,343          | 325,222    | 6.74 %         |                |
| Total interest-earning assets                             | 12,819,274                              | \$ 463,289 | 4.81 %         | 10,803,190         | \$ 442,509 | 5.45 %         |                |
| Noninterest-earning assets                                | 1,416,600                               |            |                | 1,311,545          |            |                |                |
| Total assets  | \$ 14,235,874                           |            |                | \$ 12,114,735      |            |                |                |
| <b>Liabilities and Shareholders' Equity:</b>              |   |            |                |                    |            |                |                |
| <b>Interest-bearing liabilities:</b>                      |   |            |                |                    |            |                |                |
| <b>Deposits:</b>  |   |            |                |                    |            |                |                |
| Interest-bearing demand                                   | \$ 2,181,930                            | \$ 12,011  | 0.74 %         | \$ 2,042,720       | \$ 14,573  | 0.95 %         |                |
| Market-based money market accounts                        | 438,837                                 | 2,497      | 0.76 %         | 446,304            | 3,297      | 0.99 %         |                |
| Savings and money market accounts, excluding market-based | 3,931,439                               | 22,429     | 0.76 %         | 3,656,161          | 26,545     | 0.97 %         |                |
| Market-based time   | 856,002                                 | 6,298      | 0.98 %         | 951,946            | 6,428      | 0.90 %         |                |
| Time, excluding market-based                              | 2,026,537                               | 20,649     | 1.36 %         | 1,788,752          | 24,716     | 1.85 %         |                |
| Total deposits  | 9,434,745                               | 63,884     | 0.90 %         | 8,885,883          | 75,559     | 1.14 %         |                |
| <b>Borrowings:</b>  |   |            |                |                    |            |                |                |
| Trust preferred securities                                | 103,750                                 | 4,523      | 5.82 %         | 104,226            | 4,990      | 6.40 %         |                |
| FHLB advances   | 1,645,424                               | 27,681     | 2.25 %         | 738,264            | 24,230     | 4.39 %         |                |
| Repurchase agreements                                     | 32,019                                  | 394        | 1.64 %         | 20,599             | 258        | 1.67 %         |                |
| Other   | 13                                      | 6          | N.M.           | 6                  | —          | 0.00 %         |                |
| Total interest-bearing liabilities                        | 11,215,951                              | \$ 96,488  | 1.15 %         | 9,748,978          | \$ 105,037 | 1.44 %         |                |
| Noninterest-bearing demand deposits                       | 1,453,274                               |            |                | 1,012,309          |            |                |                |
| Other noninterest-bearing liabilities                     | 467,515                                 |            |                | 322,466            |            |                |                |
| Total liabilities   | 13,136,740                              |            |                | 11,083,753         |            |                |                |
| Total shareholders' equity                                | 1,099,134                               |            |                | 1,030,982          |            |                |                |
| Total liabilities and shareholders' equity                | \$ 14,235,874                           |            |                | \$ 12,114,735      |            |                |                |
| Net interest income/spread                                |   | \$ 366,801 | 3.66 %         |                    | \$ 337,472 | 4.01 %         |                |

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|   |              |          |      |   |             |          |      |   |
|---|--------------|----------|------|---|-------------|----------|------|---|
| Net interest margin                                 |              |          | 3.82 | % |             |          | 4.18 | % |
| Memo: Total deposits including non-interest bearing | \$10,888,019 | \$63,884 | 0.78 | % | \$9,898,192 | \$75,559 | 1.02 | % |

(1) The average balances are principally daily averages, and, for loans, include both performing and non-performing balances.

(2) Interest income on loans includes the effects of discount accretion and net deferred loan origination costs accounted for as yield adjustments.

(3) All interest income was fully taxable for all periods presented.

(4) N.M. indicates not meaningful.

Table of Contents

Increases and decreases in interest income and interest expense result from changes in average balances (volume) of interest-earning assets and interest-bearing liabilities, as well as changes in average interest rates. The following table shows the effect that these factors had on the interest earned on our interest-earning assets and the interest incurred on our interest-bearing liabilities.

## Analysis of Change in Net Interest Income

Table 3

| (dollars in thousands)                                       | Three Months Ended<br>September 30, 2012 Compared<br>to September 30, 2011 |             |          | Nine Months Ended<br>September 30, 2012 Compared<br>to September 30, 2011 |             |            |
|--|--|-------------|----------|---|-------------|------------|
|  | Increase (Decrease) Due to<br>Volume                                       | Rate        | Total    | Increase (Decrease) Due to<br>Volume                                      | Rate        | Total      |
| <b>Interest-earning assets:</b>                              |  |             |          |   |             |            |
| Cash and cash equivalents                                    | \$(47 )  | \$1         | \$(46 )  | \$(972 )  | \$(2 )      | \$(974 )   |
| Investment securities  | (8,098 )   | 1,427       | (6,671 ) | (17,021 )   | (4,336 )    | (21,357 )  |
| Other investments  | 64   | 286         | 350      | 43  | 663         | 706        |
| Loans held for sale  | 18,361   | 1,454       | 19,815   | 59,686  | 11,020      | 70,706     |
| <b>Loans and leases held for investment:</b>                 |  |             |          |   |             |            |
| Residential mortgages  | 9,466  | (4,205 )    | 5,261    | 22,272  | (24,433 )   | (2,161 )   |
| Commercial and commercial real estate                        | 13,241   | (6,039 )    | 7,202    | 21,396  | (13,629 )   | 7,767      |
| Lease financing receivables                                  | 13,022   | (21,607 )   | (8,585 ) | 36,350  | (70,775 )   | (34,425 )  |
| Home equity lines  | (268 )   | (94 )       | (362 )   | (765 )  | 1,278       | 513        |
| Consumer and credit card                                     | (1 )   | 1           | —        | (20 )   | 25          | 5          |
| Total loans and leases held for investment                   | 35,460   | (31,944 )   | 3,516    | 79,233  | (107,534 )  | (28,301 )  |
| Total change in interest income                              | 45,740   | (28,776 )   | 16,964   | 120,969   | (100,189 )  | 20,780     |
| <b>Interest-bearing liabilities:</b>                         |  |             |          |   |             |            |
| <b>Deposits:</b>   |  |             |          |   |             |            |
| Interest-bearing demand                                      | \$592  | \$(615 )    | \$(23 )  | \$990   | \$(3,552 )  | \$(2,562 ) |
| Market-based money market accounts                           | (129 )   | (185 )      | (314 )   | (55 )   | (745 )      | (800 )     |
| Savings and money market accounts,<br>excluding market-based | 890  | (1,031 )    | (141 )   | 1,999   | (6,115 )    | (4,116 )   |
| Market-based time  | (477 )   | 203         | (274 )   | (646 )  | 516         | (130 )     |
| Time, excluding market-based                                 | 2,285  | (3,001 )    | (716 )   | 3,293   | (7,360 )    | (4,067 )   |
| Total deposits   | 3,161  | (4,629 )    | (1,468 ) | 5,581   | (17,256 )   | (11,675 )  |
| <b>Borrowings:</b>   |  |             |          |   |             |            |
| Trust preferred securities                                   | —  | (154 )      | (154 )   | (23 )   | (444 )      | (467 )     |
| FHLB advances  | 11,325   | (8,202 )    | 3,123    | 29,814  | (26,363 )   | 3,451      |
| Repurchase agreements  | 140  | (8 )        | 132      | 143   | (7 )        | 136        |
| Other  | —  | 6           | 6        | —   | 6           | 6          |
| Total change in interest expense                             | 14,626   | (12,987 )   | 1,639    | 35,515  | (44,064 )   | (8,549 )   |
| Total change in net interest income                          | \$31,114   | \$(15,789 ) | \$15,325 | \$85,454  | \$(56,125 ) | \$29,329   |

The effect of changes in volume is determined by multiplying the change in volume by the previous period's (1) average yield/cost. Similarly, the effect of rate changes is calculated by multiplying the change in average yield/cost by the previous period's volume. Changes applicable to both volume and rate have been allocated to rate.

## Net Interest Income

Net interest income is affected by both changes in interest rates and the amount and composition of earning assets and interest-bearing liabilities. Net interest margin is defined as net interest income as a percentage of average earning assets.

Net interest income increased by \$15.3 million, or 14%, in the third quarter of 2012, compared to the same period in 2011, due to an increase in interest income of \$17.0 million offset by an increase in interest expense of \$1.6 million. Net interest income increased by \$29.3 million, or 9%, in the first nine months of 2012, compared to the same period in 2011, due to an increase in interest income of \$20.8 million and a decrease in interest expense of \$8.5 million. Our net interest margin decreased by 32 basis points in the third quarter of 2012 and 36 basis points in the first nine months of 2012 compared to the same periods in 2011.

Yields on our earning assets decreased by 52 basis points in the third quarter of 2012 and by 64 basis points in the first nine months of 2012, compared to the same periods in 2011, due primarily to a decrease in yields on our loans and leases held for investment. Our lease financing receivables portfolio led the decrease in loan and lease yields as a result of a decrease in excess accretion as well as continued organic production of lease financing receivables at market interest rates. We define excess accretion as above market yields as a result of the market dislocation in 2008 and 2009. We recognized \$10.1 million, a decrease of \$8.9 million, in excess accretion in the third quarter of 2012,

Table of Contents

compared to the same period in 2011. We recognized \$33.8 million, a decrease of \$32.8 million, of excess accretion in the first nine months of 2012, compared to the same period in 2011. Excess accretion is currently limited to our acquired Tygris leases which included a significant liquidity discount at acquisition. Additional decreases in yields in our loan and lease portfolios are due to the continued low interest rate environment coupled with strong organic production at prevailing market interest rates.

Yields on interest earning assets were also impacted during the first nine months of 2012, compared to the same period in 2011, due to our investment securities portfolio. Our investment securities yield decreased by 28 basis points in the first nine months of 2012, compared to the same period in 2011. The decrease is due to fewer acquisitions during the first nine months of 2012, compared to the same period in 2011. In addition, recent additions to our securities portfolio have been purchased at market yields as a result of improved liquidity conditions and historically low interest rates.

Partially offsetting the lower yields on our earning assets were lower funding costs due to lower rates paid on our interest-bearing deposits which reflects the re-pricing of our deposits at lower interest rates and an increased focus on improving our deposit mix. Rates paid on our deposits decreased by 15 basis points in the third quarter of 2012 and by 24 basis points in the first nine months of 2012, compared to the same periods in 2011. Additionally, we experienced lower funding costs associated with our other borrowings. Yields decreased on total interest-bearing liabilities by 17 basis points in the third quarter of 2012 and by 29 basis points in the first nine months of 2012, compared to the same periods in 2011.

Average balances of our interest-earning assets increased by \$2.7 billion, or 24%, in the third quarter of 2012, compared to the same period in 2011, primarily due to a \$1.6 billion increase in our loans held for sale and a \$1.9 billion increase in loans and leases held for investment. This was partially offset by \$841.1 million decrease in our investment securities portfolio.

Average balances of our interest-earning assets increased by \$2.0 billion, or 19%, in the first nine months of 2012, compared to the same period in 2011, primarily due to a \$1.8 billion increase in our loans held for sale and a \$1.2 billion increase in loans and leases held for investment. This was partially offset by a \$499.6 million decrease in interest-earning cash and cash equivalents and a \$538.8 million decrease in our investment securities portfolio. The increases in average balances of loans held for sale for the three and nine months ended September 30, 2012, compared to the same periods in 2011, are due primarily to our investment in mortgage pool buyouts, which we either acquire from unrelated third parties or purchase out of our servicing portfolio. In addition, our mortgage warehouse loans, which are largely comprised of agency deliverable products that we typically sell within three months subsequent to origination, increased. This increase is attributable to elevated refinance activity related to historically low interest rates as well as government refinance programs such as HARP 2.0. Average balances in our held for investment residential mortgage portfolio increased by \$829.5 million in the third quarter of 2012 and by \$622.4 million in the first nine months of 2012, compared to the same periods in 2011 due primarily to continued strong organic growth and strategic acquisitions of low loan-to-value, high credit quality adjustable rate mortgage (ARM) products. Average balances in our held for investment commercial portfolio increased by \$914.5 million in the third quarter of 2012 and by \$472.4 million in the first nine months of 2012, compared to the same periods in 2011. The commercial portfolio has grown through the warehouse finance acquisition which experienced \$472.8 million in subsequent growth since the closing of the acquisition in April 2012. Average balances in our held for investment lease financing receivables portfolio increased by \$209.8 million in the third quarter of 2012 and by \$168.0 million in the first nine months of 2012, compared to the same periods in 2011, primarily due to growth in our office products, technology and healthcare platforms as part of an overall plan to achieve scale through market penetration and expansion.

Average balances in our interest-bearing liabilities increased by \$2.0 billion, or 20%, in the third quarter of 2012 and by \$1.5 billion, or 15%, in the first nine months of 2012, compared to the same periods in 2011, primarily due to an increase in average balances in our interest-bearing deposits and FHLB advances. Average balances in our interest-bearing deposits increased by \$917.1 million, or 10%, in the third quarter of 2012 and by \$548.9 million, or 6%, in the first nine months of 2012, compared to the same periods in 2011, primarily due to growth in savings and

money market accounts, time (excluding market-based) and interest-bearing demand deposits. The growth in lower-cost deposits was the result of successful sales and marketing efforts and clients' increased preference for more liquid products. Beginning in the first quarter of 2012, we have increased our marketing and promotional products through various channels. Average balances in our FHLB advances increased by \$1.1 billion in the third quarter of 2012 and by \$907.2 million in the first nine months of 2012 compared to the same periods in 2011, due to an increase in wholesale funding by us to fund strategic acquisitions and to take advantage of historically low interest rates.

#### Provision for Loan and Lease Losses

We assess the allowance for loan and lease losses and make provisions for loan and lease losses as deemed appropriate in order to maintain the adequacy of the allowance for loan and lease losses. Increases in the allowance for loan and lease losses are achieved through provisions for loan and lease losses that are charged against net interest income. Additional allowance may result from a reduction of the net present value (NPV) of our ACI loans. We recorded a provision for loan and lease losses of \$4.4 million in the third quarter of 2012, which is a decrease of 64% from \$12.3 million in the same period in 2011. We recorded a provision for loan and lease losses of \$21.5 million in the first nine months of 2012 which is a decrease of 45% from \$39.3 million in the same period in 2011. Residential first mortgages led the decrease with better loan performance due to a more stable housing market as well as improvement in loan performance due to the addition of newly originated high credit quality loans and leases. For further discussion, see the "Loan and Lease Quality" section in MD&A for information on net charge-offs, non-performing assets, and other factors considered by management in assessing the credit quality of the loan portfolio and establishing the allowance.

Table of Contents

## Noninterest Income

Noninterest income increased by \$43.9 million, or 82%, in the third quarter of 2012 and by \$72.5 million, or 42%, in the first nine months of 2012, compared to the same periods in 2011. The following table illustrates the primary components of noninterest income for the periods indicated.

## Noninterest Income

| (dollars in thousands)           | Three Months Ended |                    | Nine Months Ended  |                    |
|----------------------------------|--------------------|--------------------|--------------------|--------------------|
|                                  | September 30, 2012 | September 30, 2011 | September 30, 2012 | September 30, 2011 |
| Loan servicing fee income        | \$42,341           | \$48,390           | \$130,380          | \$144,023          |
| Amortization of MSR              | (36,292 )          | (23,369 )          | (99,773 )          | (67,586 )          |
| Impairment of MSR                | (18,229 )          | (20,684 )          | (63,508 )          | (20,684 )          |
| Net loan servicing income (loss) | (12,180 )          | 4,337              | (32,901 )          | 55,753             |
| Gain on sale of loans            | 85,748             | 20,921             | 203,851            | 39,854             |
| Loan production revenue          | 10,528             | 6,518              | 27,817             | 18,513             |
| Deposit fee income               | 4,671              | 7,803              | 16,738             | 19,398             |
| Other lease income               | 7,103              | 7,095              | 24,588             | 22,163             |
| Other                            | 1,429              | 6,683              | 4,522              | 16,461             |
| Total Noninterest Income         | \$97,299           | \$53,357           | \$244,615          | \$172,142          |

The increase in noninterest income was driven primarily by gain on sale of loans. Gain on sale of loans increased by \$64.8 million in the third quarter of 2012 and by \$164.0 million in the first nine months of 2012, compared to the same periods in 2011, primarily driven by increased lending volume, increased gain on sale margins, favorable changes in the fair value of our hedging positions and gains on third party loan sales. Gain on sale of loans generated through our production channels increased by \$43.2 million in the third quarter of 2012 and by \$101.9 million in the first nine months of 2012, compared to the same periods in 2011. Gain on sale spreads increased in the third quarter of 2012 and the first nine months of 2012, compared to the same periods in 2011, as refinancing activity increased due to the HARP 2.0 and the low mortgage interest rate environment. Lending volume also benefited from the continued expansion of our retail lending channel. Mortgage lending volume increased by \$948.2 million, or 60%, to \$2.5 billion in the third quarter of 2012 compared to the same period in 2011. Mortgage lending volume increased by \$2.7 billion or 67%, to \$6.7 billion in the first nine months of 2012 compared to the same period in 2011. HARP-driven lending volume was approximately 37% in the third quarter of 2012 and 32% in the first nine months of 2012.

Realized gains from third party loan sales and changes in fair value of loans held for sale and related hedging positions were up \$22.0 million in the third quarter of 2012 and by \$63.8 million in the first nine months of 2012, compared to the same periods in 2011. The increase resulted from an increase in the size of positions hedged related to interest rate lock commitments and loans measured at fair value as well as a favorable increase in the change in the fair value measurements based on market demand. Additional increases resulted from favorable gains on sales to third parties driven primarily by the sale of Ginnie Mae (GNMA) loans that were acquired or purchased out of our servicing portfolio and overall favorable rate and market conditions.

This increase was offset by a decrease in net loan servicing income. Net loan servicing income decreased by \$16.5 million in the third quarter of 2012 and by \$88.7 million in the first nine months of 2012. The decrease is primarily due to the recording of an additional MSR valuation allowance and increased amortization of \$10.5 million in the third quarter of 2012 and \$75.0 million in the first nine months of 2012. An increase in expected portfolio prepayment speeds due to a low rate environment and government sponsored programs, as compared to the same periods in 2011, drove the additional MSR valuation allowance and increased amortization. In addition, servicing fees declined by \$6.0 million in the third quarter of 2012 and by \$13.6 million in the first nine months of 2012 as the UPB of our servicing portfolio decreased by \$3.5 billion to \$52.3 billion as of September 30, 2012 compared to the same period in 2011. Loan production revenue increased by \$4.0 million, or 62%, in the third quarter of 2012, and by \$9.3 million, or 50%, in the first nine months of 2012 compared to the same periods in 2011 due to mortgage lending growth.



Other lease income increased by \$2.4 million, or 11%, in the first nine months of 2012, compared to the same period in 2011, primarily due to growth in our operating lease portfolio. The operating lease portfolio increased by \$12.5 million to \$55.5 million as of September 30, 2012 compared to same the period in 2011.

Other noninterest income decreased by \$5.3 million, or 79%, in the third quarter of 2012 and by \$11.9 million, or 73%, in the first nine months of 2012 compared to the same periods in 2011 due primarily to a decrease in gains from sales of investment securities. We did not sell any securities in the first nine months of 2012. Additionally, we recognized a gain on the repurchase of trust preferred securities in the first quarter 2011.

Table of Contents

## Noninterest Expense

Noninterest expense increased by \$44.4 million, or 32%, in the third quarter of 2012 and by \$112.0 million, or 28%, in the first nine months of 2012, compared to the same periods in 2011. The following table illustrates the primary components of noninterest expense for the periods indicated.

|   | Table 5            |           |                   |           |
|---|--------------------|-----------|-------------------|-----------|
|   | Three Months Ended |           | Nine Months Ended |           |
|   | September 30,      |           | September 30,     |           |
| (dollars in thousands)                                    | 2012               | 2011      | 2012              | 2011      |
| Salaries, commissions and other employee benefits expense | \$85,399           | \$57,757  | \$228,266         | \$171,451 |
| Equipment expense   | 17,574             | 13,608    | 50,411            | 36,077    |
| Occupancy expense   | 6,619              | 5,237     | 17,985            | 14,808    |
| General and administrative expense:                       |                    |           |                   |           |
| Professional fees   | 14,889             | 16,398    | 49,818            | 45,283    |
| Foreclosure and OREO expense                              | 19,639             | 3,333     | 45,567            | 23,997    |
| Other credit-related expenses                             | 5,425              | 13,883    | 23,041            | 38,959    |
| FDIC premium assessment and other agency fees             | 10,080             | 12,402    | 28,693            | 22,635    |
| Advertising and marketing expense                         | 10,340             | 4,175     | 24,893            | 12,307    |
| Other   | 14,004             | 12,792    | 49,899            | 41,018    |
| Total general and administrative expense                  | 74,377             | 62,983    | 221,911           | 184,199   |
| Total Noninterest Expense                                 | \$183,969          | \$139,585 | \$518,573         | \$406,535 |

The increase in noninterest expense was driven by increases in salaries, commissions and employee benefits, occupancy and equipment expense, and general and administrative expense. Salaries, commissions and employee benefits increased by \$27.6 million, or 48%, in the third quarter of 2012 and by \$56.8 million, or 33%, in the first nine months of 2012 compared to the same periods in 2011 due primarily to growth in our Mortgage Banking reporting segment. Mortgage Banking salaries, commissions and employee benefits increased by \$19.3 million in the third quarter of 2012 and by \$39.4 million in the first nine months of 2012, which included an increase in variable commissions of \$7.4 million and \$15.4 million, respectively. Salary and headcount increases were driven by increased production and the expansion of our retail and consumer direct production channels. Additional growth was also due to headcount increases in our Corporate Services and Banking and Wealth Management reporting segments due to the warehouse finance acquisition and general operations growth. Headcount growth was 53%, 20%, and 19% in our Mortgage Banking, Banking and Wealth Management reporting segments, and Corporate Services, respectively, as of September 30, 2012 compared to the same period in 2011.

Occupancy and equipment expense increased by \$5.3 million, or 28%, in the third quarter of 2012 and by \$17.5 million, or 34%, in the first nine months of 2012 compared to the same periods in 2011. The increase is primarily due to increased depreciation expense related to our operating lease assets as a result of growth in the portfolio. In addition, we experienced increases due to an increase in software amortization due to the completion of our new WorldCurrency® system, Company-wide technological initiatives, and operating lease expenses, due to the expansion of our retail production channel.

General and administrative expense increased by \$11.4 million, or 18%, in the third quarter of 2012 and by \$37.7 million, or 20%, in the first nine months of 2012 compared to the same periods in 2011. Growth in general and administrative expenses is due primarily to increases in foreclosure and OREO expenses, advertising and marketing expense, and other general and administrative expenses. Increases are offset primarily by decreases in other credit-related expenses.

Professional fees decreased by \$1.5 million, or 9%, in the third quarter of 2012 and increased by \$4.5 million, or 10%, in the first nine months of 2012 compared to the same periods in 2011. Professional fees experienced decreases of \$3.2 million, in the third quarter of 2012, and \$7.4 million, in the first nine months of 2012 due to declines in costs associated with our initial public offering (IPO) readiness. We recorded expense of \$2.0 million in the third quarter of 2012 and \$4.5 million in the first nine months of 2012 in costs associated with the BPL acquisition. Additionally,

during the first nine months of 2012, we recorded \$5.2 million in consultant costs associated with regulatory compliance, which was not incurred in prior periods. This was offset by a \$3.1 million decrease in costs associated with the Bank of Florida acquisition incurred in prior periods. Other increases in Professional fees were recorded for Company-wide specific initiatives and regulatory compliance.

Foreclosure and OREO expense increased by \$16.3 million in the third quarter of 2012 and by \$21.6 million in the first nine months of 2012 compared to the same periods in 2011 due primarily to an increase in foreclosure related expenses. Foreclosure expenses associated with our mortgage pool buyouts increased by \$12.9 million in the third quarter of 2012 and by \$22.4 million in the first nine months of 2012 compared to the same periods in 2011 due to the increase in mortgage pool buyout activity over the past year.

Other credit-related expenses decreased by \$8.5 million, or 61% in the third quarter of 2012 and by \$15.9 million, or 41%, in the first nine months of 2012 compared to the same periods in 2011 primarily due to a decrease in our repurchase reserve expenses related to our originated and serviced loans. Our repurchase reserve expense related to production decreased by \$1.4 million in the third quarter of 2012 and by \$10.4 million in the first nine months of 2012 compared to the same periods in 2011. Our repurchase reserve expense related to our serviced loans decreased by \$5.9 million in the third quarter of 2012 and by \$5.2 million in the first nine months of 2012 compared to the same periods in 2011. We describe our reserves for loans subject to representations and warranties in Note 15 in our condensed consolidated financial statements and in our Analysis of Statements of Condition in our "Loans Subject to Representations and Warranties" section.

FDIC insurance assessment and other agency fees decreased by \$2.3 million, or 19%, in the third quarter of 2012 compared to the same period in 2012. The decrease was due to additional FDIC fees in the third quarter of 2011 to adjust to the new fee assessment methodology which is now based on total assets less tangible equity. FDIC insurance assessment and other agency fees increased by \$6.1 million, or 27%, in the first nine months of 2012, compared to the same period in 2011, due to a change in the fee assessment methodology and an increase in our asset base.

Table of Contents

Advertising and marketing expense increased by \$6.2 million, or 148%, in the third quarter of 2012 and by \$12.6 million, or 102%, in the first nine months of 2012, compared to the same periods in 2011, due primarily to an effort to grow our deposit base through a new marketing campaign.

Other general and administrative increased by \$1.2 million or 9%, in the third quarter of 2012 and by \$8.9 million or 22%, in the first nine months of 2012, compared to the same periods in 2011. The increase was the result of FDIC clawback liability, consent order remediation liability, portfolio expense, and change in Fannie Mae (FNMA) compensatory fees. Increases are offset by a decrease in non-recurring expenses.

The FDIC clawback expense increased by \$1.1 million in the third quarter of 2012 and \$4.2 million in the first nine months of 2012 compared to the same periods in 2011 as a result of a change in fair value due to a decline in interest rates. During the first nine months of 2012, we recorded a \$2.0 million expense associated with the consent order remediation plan. The liability is an estimate based on the independent consultant's findings report. We describe the consent order in Note 15 in our condensed consolidated financial statements.

Portfolio expense increased by \$1.6 million, or 69%, in the third quarter of 2012 and by \$5.7 million, or 109%, in the first nine months of 2012 compared to the same periods in 2011 due to an increase in lending volume.

FNMA compensatory fees increased by \$1.8 million to \$1.8 million in the first nine months of 2012. In 2010, FNMA issued an announcement "Foreclosure Time Frames and Compensatory Fees for Breach of Service Obligations" to remind servicers of their duties and responsibilities. The announcement indicated that FNMA would monitor seriously delinquent loans in the foreclosure process and assess compensatory fees on such loans. In determining fee assessment, FNMA takes into consideration the outstanding principal balance of the mortgage loan, the applicable pass through rate, the length of delay, and any additional costs that are directly attributable to the delay. Prior to the end of the third quarter of 2011, we had not received an assessment from FNMA related to compensatory fees.

These increases were offset by an \$8.7 million decrease related to the non-recurring write down of the Tygris indemnification asset during the first quarter 2011 due to improving expected cash flows on our lease financing receivables acquired in the Tygris acquisition. As of September 30, 2012, we do not expect to receive shares from escrow and thus have not recorded an indemnification asset related to the potential recovery of shares from escrow.

## Provision for Income Taxes and Effective Tax Rates

## Provision for Income Taxes and Effective Tax Rates

Table 6

|                            | Three Months Ended |         | Nine Months Ended |            |          |
|----------------------------|--------------------|---------|-------------------|------------|----------|
|                            | September 30,      |         | September 30,     |            |          |
| (dollars in thousands)     | 2012               | 2011    | 2012              | 2011       |          |
| Provision for income taxes | \$12,987           | \$4,625 | \$26,176          | 13,189,000 | \$24,818 |
| Effective tax rates        | 36.9               | % 37.3  | % 36.7            | %0.364     | 38.9 %   |

For the three and nine months ended September 30, 2012, our effective income tax rate differs from the statutory federal income tax rate primarily due to state income taxes. For the three and nine months ended September 30, 2011, our effective income tax rate differs from the statutory federal income tax rate primarily due to state income taxes and a \$691 increase to income tax expense for the revaluation of the net unrealized built-in losses associated with the Tygris acquisition.

## Segment Results

We evaluate our overall financial performance through three financial reporting segments: Banking and Wealth Management, Mortgage Banking and Corporate Services. To generate financial information by operating segment, we use an internal profitability reporting system which is based on a series of management estimates and allocations. We continually review and refine many of these estimates and allocations, many of which are subjective in nature. Any changes we make to estimates and allocations that may affect the reported results of any business segment do not affect our consolidated financial position or consolidated results of operations.

We use funds transfer pricing in the calculation of the respective operating segment's net interest income to measure the value of funds used in and provided by an operating segment. The difference between the interest income on

earning assets and the interest expense on funding liabilities and the corresponding funds transfer pricing charge for interest income or credit for interest expense results in net interest income. We allocate risk-adjusted capital to our segments based upon the credit, liquidity, operating and interest rate risk inherent in the segment's asset and liability composition and operations. These capital allocations are determined based upon formulas that incorporate regulatory, GAAP and economic capital frameworks including risk-weighting assets, allocating noninterest expense and incorporating economic liquidity premiums for assets deemed by management to lower liquidity profiles. Our Banking and Wealth Management segment often invests in loans originated from asset generation channels contained within our Banking and Wealth Management and Mortgage Banking segments as well as third party loan acquisitions. When intersegment acquisitions take place, we assign an estimate of the market value to the asset and record the transfer as a market purchase. In addition, intersegment cash balances are eliminated in segment reporting. The effects of these intersegment allocations and transfers are eliminated in consolidated reporting.

Table of Contents

The following table summarizes segment income and total assets for each of our segments as of and for each of the periods shown:

## Business Segments Selected Financial Information

Table 7A

|   | Banking and<br>Wealth<br>Management | Mortgage<br>Banking | Corporate<br>Services | Eliminations  | Consolidated  |
|---|-------------------------------------|---------------------|-----------------------|---------------|---------------|
| (dollars in thousands)  |                                     |                     |                       |               |               |
| Three Months Ended September 30, 2012                         |                                     |                     |                       |               |               |
| Net interest income   | \$ 114,587                          | \$ 13,105           | \$ (1,498 )           | \$ —          | \$ 126,194    |
| Provision for loan and lease losses                           | 3,547                               | 812                 | —                     | —             | 4,359         |
| Net interest income after provision for loan and lease losses | 111,040                             | 12,293              | (1,498 )              | —             | 121,835       |
| Noninterest income  | 20,608                              | 76,693              | (2 )                  | —             | 97,299        |
| Noninterest expense:  |                                     |                     |                       |               |               |
| Foreclosure and OREO expense                                  | 17,463                              | 2,176               | —                     | —             | 19,639        |
| Other credit-related expenses                                 | 1,879                               | 3,544               | 2                     | —             | 5,425         |
| All other noninterest expense                                 | 60,526                              | 65,900              | 32,479                | —             | 158,905       |
| Income (loss) before income tax                               | 51,780                              | 17,366              | (33,981 )             | —             | 35,165        |
| Adjustment items (pre-tax):                                   |                                     |                     |                       |               |               |
| Increase in Bank of Florida non-accretable discount           | 178                                 | —                   | —                     | —             | 178           |
| MSR impairment  | —                                   | 18,229              | —                     | —             | 18,229        |
| Transaction and non-recurring regulatory related expense      | —                                   | 1,657               | 2,527                 | —             | 4,184         |
| Adjusted income (loss) before income tax                      | \$ 51,958                           | \$ 37,252           | \$ (31,454 )          | \$ —          | \$ 57,756     |
| Total assets as of September 30, 2012                         | \$ 14,696,893                       | \$ 1,838,964        | \$ 129,141            | \$ (155,558 ) | \$ 16,509,440 |
| Efficiency Ratios:  |                                     |                     |                       |               |               |
| GAAP basis:   |                                     |                     |                       |               |               |
| including foreclosure, OREO and other credit-related expenses | 59.1                                | %                   |                       |               | 82.3 %        |
| excluding foreclosure, OREO and other credit-related expenses | 44.8                                | %                   |                       |               | 71.1 %        |
| Adjusted basis:   |                                     |                     |                       |               |               |
| including foreclosure, OREO and other credit-related expenses | 59.1                                | %                   |                       |               | 74.4 %        |
| excluding foreclosure, OREO and other credit-related expenses | 44.8                                | %                   |                       |               | 64.0 %        |

Table of Contents

## Business Segments Selected Financial Information

Table 7B

|   | Banking and<br>Wealth<br>Management | Mortgage<br>Banking | Corporate<br>Services | Eliminations | Consolidated |
|---|-------------------------------------|---------------------|-----------------------|--------------|--------------|
| (dollars in thousands)  |                                     |                     |                       |              |              |
| Three Months Ended September 30, 2011                         |                                     |                     |                       |              |              |
| Net interest income   | \$104,266                           | \$8,255             | \$(1,652 )            | \$—          | \$110,869    |
| Provision for loan and lease losses                           | 13,119                              | (861 )              | —                     | —            | 12,258       |
| Net interest income after provision for loan and lease losses | 91,147                              | 9,116               | (1,652 )              | —            | 98,611       |
| Noninterest income  | 24,403                              | 28,956              | (2 )                  | —            | 53,357       |
| Noninterest expense:  |                                     |                     |                       |              |              |
| Foreclosure and OREO expense                                  | (2,328 )                            | 5,660               | 1                     | —            | 3,333        |
| Other credit-related expenses                                 | 2,748                               | 11,135              | —                     | —            | 13,883       |
| All other noninterest expense                                 | 50,931                              | 42,046              | 29,392                | —            | 122,369      |
| Income (loss) before income tax                               | 64,199                              | (20,769 )           | (31,047 )             | —            | 12,383       |
| Adjustment items (pre-tax):                                   |                                     |                     |                       |              |              |
| Increase in Bank of Florida non-accretable discount           | 482                                 | —                   | —                     | —            | 482          |
| MSR impairment  | —                                   | 20,684              | —                     | —            | 20,684       |
| Transaction and non-recurring regulatory related expense      | —                                   | 2,432               | 5,233                 | —            | 7,665        |
| Adjusted income (loss) before income tax                      | \$64,681                            | \$2,347             | \$(25,814 )           | \$—          | \$41,214     |
| Total assets as of September 30, 2011                         | \$11,033,090                        | \$1,618,689         | \$140,260             | \$(241,275 ) | \$12,550,764 |
| Efficiency Ratios:  |                                     |                     |                       |              |              |
| GAAP basis:   |                                     |                     |                       |              |              |
| including foreclosure, OREO and other credit-related expenses | 39.9                                | %                   |                       |              | 85.0 %       |
| excluding foreclosure, OREO and other credit-related expenses | 39.6                                | %                   |                       |              | 74.5 %       |
| Adjusted basis:   |                                     |                     |                       |              |              |
| including foreclosure, OREO and other credit-related expenses | 39.9                                | %                   |                       |              | 71.3 %       |
| excluding foreclosure, OREO and other credit-related expenses | 39.6                                | %                   |                       |              | 62.0 %       |

Table of Contents

## Business Segments Selected Financial Information

Table 7C

|  | Banking and<br>Wealth<br>Management | Mortgage<br>Banking | Corporate<br>Services | Eliminations  | Consolidated |
|--|-------------------------------------|---------------------|-----------------------|---------------|--------------|
| (dollars in thousands)   |                                     |                     |                       |               |              |
| Nine Months Ended September 30, 2012                             |                                     |                     |                       |               |              |
| Net interest income  | \$335,933                           | \$35,391            | \$ (4,523 )           | \$ —          | \$366,801    |
| Provision for loan and lease losses                              | 18,903                              | 2,568               | —                     | —             | 21,471       |
| Net interest income after provision for loan<br>and lease losses | 317,030                             | 32,823              | (4,523 )              | —             | 345,330      |
| Noninterest income   | 71,441                              | 173,090             | 84                    | —             | 244,615      |
| Noninterest expense:   |                                     |                     |                       |               |              |
| Foreclosure and OREO expense                                     | 37,803                              | 7,764               | —                     | —             | 45,567       |
| Other credit-related expenses                                    | 3,300                               | 19,727              | 14                    | —             | 23,041       |
| All other noninterest expense                                    | 173,936                             | 183,450             | 92,579                | —             | 449,965      |
| Income (loss) before income tax                                  | 173,432                             | (5,028 )            | (97,032 )             | —             | 71,372       |
| Adjustment items (pre-tax):                                      |                                     |                     |                       |               |              |
| Increase in Bank of Florida non-accretable<br>discount           | 4,369                               | —                   | —                     | —             | 4,369        |
| MSR impairment   | —                                   | 63,508              | —                     | —             | 63,508       |
| Transaction and non-recurring regulatory<br>related expense      | —                                   | 11,840              | 8,517                 | —             | 20,357       |
| Adjusted income (loss) before income tax                         | \$177,801                           | \$70,320            | \$ (88,515 )          | \$ —          | \$159,606    |
| Total assets as of September 30, 2012                            | \$14,696,893                        | \$1,838,964         | \$129,141             | \$ (155,558 ) | \$16,509,440 |
| Efficiency Ratios:   |                                     |                     |                       |               |              |
| GAAP basis:  |                                     |                     |                       |               |              |
| including foreclosure, OREO and other<br>credit-related expenses | 52.8                                | %                   |                       |               | 84.8 %       |
| excluding foreclosure, OREO and other<br>credit-related expenses | 42.7                                | %                   |                       |               | 73.6 %       |
| Adjusted basis:  |                                     |                     |                       |               |              |
| including foreclosure, OREO and other<br>credit-related expenses | 52.8                                | %                   |                       |               | 73.8 %       |
| excluding foreclosure, OREO and other<br>credit-related expenses | 42.7                                | %                   |                       |               | 63.7 %       |



Table of Contents

## Business Segments Selected Financial Information

Table 7D

|   | Banking and<br>Wealth<br>Management | Mortgage<br>Banking | Corporate<br>Services | Eliminations | Consolidated |
|---|-------------------------------------|---------------------|-----------------------|--------------|--------------|
| (dollars in thousands)  |                                     |                     |                       |              |              |
| Nine Months Ended September 30, 2011                          |                                     |                     |                       |              |              |
| Net interest income   | \$315,298                           | \$27,164            | \$(4,990 )            | \$—          | \$337,472    |
| Provision for loan and lease losses                           | 38,540                              | 752                 | —                     | —            | 39,292       |
| Net interest income after provision for loan and lease losses | 276,758                             | 26,412              | (4,990 )              | —            | 298,180      |
| Noninterest income  | 56,036                              | 111,398             | 4,708                 | —            | 172,142      |
| Noninterest expense:  |                                     |                     |                       |              |              |
| Foreclosure and OREO expense                                  | 10,878                              | 13,118              | 1                     | —            | 23,997       |
| Other credit-related expenses                                 | 6,194                               | 32,765              | —                     | —            | 38,959       |
| All other noninterest expense                                 | 140,272                             | 115,084             | 88,223                | —            | 343,579      |
| Income (loss) before income tax                               | 175,450                             | (23,157 )           | (88,506 )             | —            | 63,787       |
| Adjustment items (pre-tax):                                   |                                     |                     |                       |              |              |
| Increase in Bank of Florida non-accretable discount           | 1,289                               | —                   | —                     | —            | 1,289        |
| Impact of change in ALLL methodology                          | 1,900                               | —                   | —                     | —            | 1,900        |
| Early adoption of TDR guidance and policy change              | 10,039                              | —                   | —                     | —            | 10,039       |
| MSR impairment  | —                                   | 20,684              | —                     | —            | 20,684       |
| Gain on repurchase of trust preferred securities              | —                                   | —                   | (4,693 )              | —            | (4,693 )     |
| Decrease in fair value of Tygris indemnification asset        | 8,680                               | —                   | —                     | —            | 8,680        |
| Transaction and non-recurring regulatory related expense      | —                                   | 3,583               | 16,578                | —            | 20,161       |
| Adjusted income (loss) before income tax                      | \$197,358                           | \$1,110             | \$(76,621 )           | \$—          | \$121,847    |
| Total assets as of September 30, 2011                         | \$11,033,090                        | \$1,618,689         | \$140,260             | \$(241,275 ) | \$12,550,764 |
| Efficiency Ratios:  |                                     |                     |                       |              |              |
| GAAP basis:   |                                     |                     |                       |              |              |
| including foreclosure, OREO and other credit-related expenses | 42.4                                | %                   |                       |              | 79.8 %       |
| excluding foreclosure, OREO and other credit-related expenses | 37.8                                | %                   |                       |              | 67.4 %       |
| Adjusted basis:   |                                     |                     |                       |              |              |
| including foreclosure, OREO and other credit-related expenses | 40.0                                | %                   |                       |              | 71.9 %       |
| excluding foreclosure, OREO and other credit-related expenses | 35.4                                | %                   |                       |              | 59.9 %       |



Table of ContentsBanking and Wealth Management  
Banking and Wealth Management

| (dollars in thousands)  | Three Months Ended |           | Table 8<br>Nine Months Ended |           |
|---|--------------------|-----------|------------------------------|-----------|
|   | September 30,      |           | September 30,                |           |
|   | 2012               | 2011      | 2012                         | 2011      |
| Interest income   |                    |           |                              |           |
| Interest and fees on loans and leases                         | \$128,287          | \$110,584 | \$371,486                    | \$337,246 |
| Interest and dividends on investment securities               | 20,880             | 27,201    | 62,127                       | 82,775    |
| Other interest income <sup>(1)</sup>                          | 8,724              | 7,232     | 24,009                       | 23,189    |
| Total interest income   | 157,891            | 145,017   | 457,622                      | 443,210   |
| Interest expense  |                    |           |                              |           |
| Deposits  | 22,484             | 23,953    | 63,865                       | 75,539    |
| Other borrowings  | 11,078             | 7,817     | 28,081                       | 24,488    |
| Other interest expense <sup>(2)</sup>                         | 9,742              | 8,981     | 29,743                       | 27,885    |
| Total interest expense  | 43,304             | 40,751    | 121,689                      | 127,912   |
| Net interest income   | 114,587            | 104,266   | 335,933                      | 315,298   |
| Provision for loan and lease losses                           | 3,547              | 13,119    | 18,903                       | 38,540    |
| Net interest income after provision for loan and lease losses | 111,040            | 91,147    | 317,030                      | 276,758   |
| Noninterest income  |                    |           |                              |           |
| Gain on sale of loans   | 8,623              | 2,941     | 30,094                       | 3,389     |
| Other   | 11,985             | 21,462    | 41,347                       | 52,647    |
| Total noninterest income                                      | 20,608             | 24,403    | 71,441                       | 56,036    |
| Noninterest expense   |                    |           |                              |           |
| Salaries, commissions and employee benefits                   | 22,028             | 17,950    | 64,739                       | 56,656    |
| Equipment and occupancy                                       | 12,185             | 10,002    | 35,816                       | 24,834    |
| Foreclosure and OREO  | 17,463             | (2,328)   | 37,803                       | 10,878    |
| Other general and administrative                              | 28,192             | 25,727    | 76,681                       | 64,976    |
| Total noninterest expense                                     | 79,868             | 51,351    | 215,039                      | 157,344   |
| Income before income taxes                                    | \$51,780           | \$64,199  | \$173,432                    | \$175,450 |

(1) Other interest income includes interest income from interest-bearing cash and cash equivalents and intersegment interest income.

(2) Other interest expense represents intersegment interest expense.

Banking and Wealth Management segment earnings decreased by \$12.4 million, or 19%, in the third quarter of 2012 compared to the same period in 2011 primarily due to an increase in noninterest expense which was partially offset by an increase in net interest income and a decrease in provision for loan and lease losses. Segment earnings decreased by \$2.0 million, or 1%, in the first nine months of 2012 compared to the same period in 2011 primarily due to an increase in noninterest expense offset which was partially offset by increases in noninterest income, net interest income, and a decrease in the provision for loan and lease losses.

Net interest income increased by \$10.3 million, or 10%, in the third quarter of 2012 compared to the same period in 2011 due to an increase in interest income of \$12.9 million partially offset by an increase in interest expense of \$2.6 million. Net interest income increased by \$20.6 million, or 7%, in the first nine months of 2012 compared to the same period in 2011 due to an increase in interest income of \$14.4 million and a decrease in interest expense of \$6.2 million. For a detailed explanation of changes in net interest income, please refer to our volume/rate analysis in Table 3.

Provision for loan and lease losses decreased by \$9.6 million, or 73%, in the third quarter of 2012 and by \$19.6 million, or 51%, in the first nine months of 2012 compared to the same periods in 2011 due to the addition of high credit quality originated loans in our residential first mortgages. In addition, we experienced an improvement in loan performance due to a more stable housing market.

Noninterest income decreased by \$3.8 million, or 16%, in the third quarter of 2012 compared to the same period in 2011. A decrease in gain on sales of available for sale (AFS) securities of \$4.7 million drove the decrease in noninterest income. We had no sales of AFS securities during the first nine months of 2012. Additional decreases are due to a \$2.2 million increase in loan servicing fees paid to our mortgage banking segment for originated loans and a \$3.1 million decrease in deposit fee income associated with our WorldCurrency® products as well as changes in valuation of WorldCurrency® deposits and related derivatives. Decreases are offset by a \$5.7 million increase in gains from third party loan sales.

Noninterest income increased by \$15.4 million, or 27%, in the first nine months of 2012, compared to the same period in 2011, primarily due to an increase in gains from third party loans sales of \$26.7 million in the first nine months of 2012. This increase is offset by decreases of \$5.9 million in sales gains and credit losses from AFS securities. We had no sales of AFS securities during the third quarter of 2012. We had a \$6.1 million increase in loan servicing fees paid to our mortgage banking segment for originated loans, and a \$2.7 million decrease in deposit fee income associated with our WorldCurrency® products as well as changes in valuation of WorldCurrency® deposits and related derivatives in the first nine months of 2012 compared to the same period in 2011.

Increased sales of GNMA loan securities that were acquired or purchased out of our servicing portfolio resulted from overall favorable rate and market conditions.

Table of Contents

Noninterest expense increased by \$28.5 million, or 56%, in the third quarter of 2012 and by \$57.7 million, or 37%, in the first nine months of 2012 compared to the same periods in 2011. An increase in our foreclosure and REO expense, other general and administrative expenses, depreciation expense, and salaries, commissions, and employee benefits drove the increase in noninterest expense.

Salaries, commissions, and employee benefits increased by \$4.1 million, or 23%, in the third quarter of 2012 and by \$8.1 million, or 14%, in the first nine months of 2012, compared to the same periods in 2011, due to growth in the Banking and Wealth Management segment. The warehouse finance acquisition, EverBank Commercial Finance (ECF) platform expansion, wealth management development, and shared services growth also drove headcount up by 20% as of September 30, 2012, compared to the same period in 2011.

Equipment and occupancy expense increased by \$2.2 million, or 22%, in the third quarter of 2012 and by \$11.0 million, or 44%, in the first nine months of 2012 compared to the same periods in 2011 primarily due to depreciation expense. An increase in our operating lease portfolio drove an increase in related depreciation expense of \$1.2 million in the third quarter of 2012 and \$8.1 million in the first nine months of 2012 compared to the same periods in 2011.

Foreclosure and OREO expense increased by \$19.8 million in the third quarter of 2012 and by \$26.9 million in the first nine months of 2012 compared to the same periods in 2011 primarily due to the increase in foreclosure expenses attributable to an increase in mortgage pool buyout activity over the past year. Foreclosure expenses associated with our mortgage pool buyouts increased by \$16.4 million in the third quarter of 2012 and by \$28.5 million in the first nine months of 2012 compared to the same periods in 2011.

Other general and administrative expense increased by \$2.5 million, or 10%, in the third quarter of 2012, and by \$11.7 million, or 18% in the first nine months of 2012 compared to the same periods in 2011. The increase in other general and administrative expense was driven by a \$5.4 million increase in advertising expense in the third quarter of 2012, and by \$11.0 million in the first nine months of 2012, as we continue to focus on increasing our deposit base.

Professional and legal expense increased by \$1.4 million in the third quarter of 2012, and by \$3.0 million in the first nine months of 2012 due to consultant costs associated with an increase in the ECF leasing portfolio. FDIC clawback expense increased by \$1.1 million in the third quarter of 2012, and by \$4.2 million in the first nine months of 2012, due to changes in fair value as a result of the continuing decline in market interest rates. FDIC insurance assessment and other agency fees decreased \$2.8 million in the third quarter 2012 compared to the same period in 2011. The decrease was due to additional FDIC fees recorded in the third quarter of 2011 to adjust to the new fee assessment methodology which is now based on total assets less tangible equity. FDIC insurance assessment and other agency fees increased by \$5.0 million in the first nine months of 2012, compared to the same period in 2011, due to change in the fee assessment methodology and an increase in our asset base. These increases are offset by the non-recurring write-down of the Tygris indemnification asset of \$8.7 million in the first quarter 2011. Additional decreases resulted from favorable changes in our other acquired indemnification asset and ECF unfunded commitments reserves.

## Mortgage Banking

## Mortgage Banking

|   | Table 9            |           |                   |           |
|---|--------------------|-----------|-------------------|-----------|
|   | Three Months Ended |           | Nine Months Ended |           |
|   | September 30,      |           | September 30,     |           |
| (dollars in thousands)  | 2012               | 2011      | 2012              | 2011      |
| Net interest income   | \$13,105           | \$8,255   | \$35,391          | \$27,164  |
| Provision for loan and lease losses                           | 812                | (861 )    | 2,568             | 752       |
| Net interest income after provision for loan and lease losses | 12,293             | 9,116     | 32,823            | 26,412    |
| Noninterest income  |                    |           |                   |           |
| Gain on sale of loans   | 77,123             | 17,979    | 173,754           | 36,465    |
| Loan servicing fee income:                                    |                    |           |                   |           |
| Loan servicing fee income                                     | 44,538             | 48,413    | 136,925           | 144,455   |
| Amortization and impairment of MSR                            | (54,520 )          | (44,052 ) | (163,281 )        | (88,270 ) |
| Net loan servicing income (loss)                              | (9,982 )           | 4,361     | (26,356 )         | 56,185    |
| Other   | 9,552              | 6,616     | 25,692            | 18,748    |

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|   |          |            |           |            |
|---|----------|------------|-----------|------------|
| Total noninterest income                    | 76,693   | 28,956     | 173,090   | 111,398    |
| Noninterest expense                         |          |            |           |            |
| Salaries, commissions and employee benefits | 43,648   | 24,348     | 109,261   | 69,817     |
| Equipment and occupancy                     | 5,701    | 3,979      | 14,858    | 12,380     |
| Professional fees                           | 3,131    | 4,044      | 14,058    | 7,045      |
| Foreclosure and OREO                        | 2,176    | 5,660      | 7,764     | 13,118     |
| Other credit-related expenses               | 3,544    | 11,135     | 19,727    | 32,765     |
| Other general and administrative            | 13,420   | 9,675      | 45,273    | 25,842     |
| Total noninterest expense                   | 71,620   | 58,841     | 210,941   | 160,967    |
| Loss before income taxes                    | \$17,366 | \$(20,769) | \$(5,028) | \$(23,157) |

Mortgage Banking segment earnings increased by \$38.1 million in the third quarter of 2012 and by \$18.1 million in the first nine months of 2012 compared to the same periods in 2011, primarily due to an increase in gain on sale of loans and offset by an increase noninterest expense and a decrease in loan servicing fee income.

Noninterest income increased by \$47.7 million, or 165%, in the third quarter of 2012 and by \$61.7 million, or 55%, in the first nine months of 2012 compared to the same periods in 2011. The increase was driven by an increase in gain on sale of loans of \$59.1 million in the third quarter of 2012 and \$137.3 million in the first nine months of 2012, compared to the same periods in 2011. The increase was primarily

Table of Contents

driven by our mortgage lending business. Mortgage lending volume increased by \$0.9 billion, or 60%, to \$2.5 billion in the third quarter of 2012 compared to the same period in 2011. Mortgage lending volume in the mortgage banking segment increased by \$2.7 billion or 68%, to \$6.7 billion in the first nine months of 2012 compared the same period in 2011. HARP-driven lending volume was approximately 37% in the third quarter of 2012 and 32% in the first nine months of 2012. Gain on sale spreads increased 225 basis points in the third quarter of 2012 and 184 basis points in the nine months of 2012 compared to the same periods in 2011 as refinancing activity increased due to the success of government refinancing programs such as the HARP 2.0 program and the low mortgage interest rate environment. In addition, gains from third party loan sales and changes in fair value option loans and related hedging positions increased from an increase in the volume being originated in comparison to prior periods. The volume of interest rate lock commitments increased in part due to the same reasons discussed above.

Offsetting this increase was a decrease in net loan servicing income of \$14.3 million in the third quarter of 2012 and \$82.5 million in the first nine months of 2012 compared to the same periods in 2011 primarily due to an increase in MSR amortization and additional MSR valuation allowances as well as a decrease in loan servicing fees. Amortization expense combined with additional valuation allowances increased by \$10.5 million, or 24% in the third quarter of 2012, and by \$75.0 million, or 85%, in the first nine months of 2012. Additionally, loan servicing fees declined by \$3.9 million in the third quarter of 2012 and by \$7.5 million in the first nine months of 2012. These declines in net loan servicing income are due to increased run-off as a result of refinancing activity and a decline in servicing fees due to a decline in the UPB of the servicing portfolio.

Noninterest expense increased by \$12.8 million, or 22%, in the third quarter of 2012 and by \$50.0 million, or 31%, in the first nine months of 2012 compared to the same periods in 2011 primarily due to increases in salaries, commissions, and employee benefits, professional fees, and other general and administrative costs. These were partially offset by decreases in our repurchase reserve expenses and reserves related to our government-insured buyouts. Mortgage Banking segment growth drove the increase in salaries, commissions, and employee benefits with headcount increasing by 53% as of September 30, 2012, compared to the same period of 2011 due to the expansion of our retail and consumer direct production channels and our servicing default services.

Foreclosure and OREO expense decreased by \$3.5 million, or 62%, in the third quarter of 2012 and by \$5.4 million, or 41%, in the first nine months of 2012, due primarily to a decrease in reserves related to our government-insured buyouts. At the beginning of 2012, a majority of our government reserves were reallocated to the Banking and Wealth Management segment to match the gains earned on sales of mortgage pool buyouts. Additionally, during the third quarter of 2012, we transferred a majority of our mortgage pool buyouts to loans held for investment. Foreclosure losses on principal balances associated with some of our mortgage pool buyouts are now included in the allowance for loan and lease losses.

Professional fees increased by \$7.0 million, or 100%, in the first nine months of 2012 compared to the same period in 2011 primarily related to consultant costs associated with regulatory compliance.

Other credit-related expenses decreased by \$7.6 million, or 68%, in the third quarter of 2012 and by \$13.0 million, or 40%, in the first nine months of 2012 compared to the same periods in 2011. We describe our reserves related to loans subject to representations and warranties in Note 15 in our condensed consolidated financial statements and in our Analysis of Statements of Condition in "Loans Subject to Representations and Warranties."

Other general and administrative expenses increased by \$3.7 million or 39%, in the third quarter of 2012 and by \$19.4 million, or 75%, in the first nine months of 2012 compared to the same periods in 2011 primarily due to increased variable costs from higher mortgage originations and costs associated with the servicing portfolio resulting from default activities and regulatory requirements. Additionally corporate allocations increased due primarily to increases in technology due to Mortgage Banking segment expansion. For additional disclosure, refer to our "Analysis of Statements of Income."

Corporate Services

Corporate Services

|                    |                   |
|--------------------|-------------------|
|                    | Table 10          |
| Three Months Ended | Nine Months Ended |
| September 30,      | September 30,     |

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| (dollars in thousands)                      | 2012        | 2011        | 2012        | 2011        |
|---|-------------|-------------|-------------|-------------|
| Net interest income                         | \$(1,498 )  | \$(1,652 )  | \$(4,523 )  | \$(4,990 )  |
| Noninterest income                          | (2 )        | (2 )        | 84          | 4,708       |
| Noninterest expense                         |             |             |             |             |
| Salaries, commissions and employee benefits | 19,723      | 15,459      | 54,266      | 44,978      |
| Equipment and occupancy                     | 6,306       | 4,865       | 17,722      | 13,671      |
| Other general and administrative            | 6,452       | 9,069       | 20,605      | 29,575      |
| Total noninterest expense                   | 32,481      | 29,393      | 92,593      | 88,224      |
| Loss before income taxes                    | \$(33,981 ) | \$(31,047 ) | \$(97,032 ) | \$(88,506 ) |

Corporate Services segment earnings decreased by \$2.9 million, or 9%, in the third quarter of 2012 and by \$8.5 million, or 10%, in the first nine months of 2012 compared to the same periods in 2011. Noninterest income decreased by \$4.6 million, or 98%, in the first nine months of 2012 compared to the same period in 2011 as the result of a gain on the repurchase of trust preferred securities recognized during the first quarter of 2011.

Noninterest expense increased by \$3.1 million, or 11%, in the third quarter of 2012 and by \$4.4 million, or 5%, in the first nine months of 2012 compared to the same periods in 2011 due to increases in salaries, commissions, and employee benefits and occupancy and equipment, and offset by decreases in other general and administrative costs. Headcount increased by 19% as of the nine months ended September 30, 2012 compared to the same period in 2011. The growth is due to continued business development and the need for additional



Table of Contents

support services due to increased governance and regulatory requirements. Professional fees decreased by \$2.0 million, or 26% in the third quarter of 2012, and by \$5.5 million, or 21%, in the first nine months of 2012 due primarily to decreases in costs associated with IPO readiness activities. The decreases are offset by expenditures related to strategic business acquisitions. Additionally, corporate allocations increased by \$1.5 million in the third quarter of 2012, and by \$4.6 million in the first nine months of 2012. Increased costs were allocated to other business segments which are associated with company-wide IT initiatives.

## Analysis of Statements of Condition

## Investment Securities

Our overall investment strategy focuses on acquiring investment-grade senior mortgage-backed securities backed by seasoned loans with high credit quality and credit enhancements to generate earnings in the form of interest and dividends while offering liquidity, credit and interest rate risk management opportunities to support our asset and liability management strategy. Within our investment strategy, we also utilize highly rated structured products including Re-securitized Real Estate Mortgage Investment Conduits (Re-REMICs) for the added protection from credit losses and ratings deteriorations that accompany alternative securities. All securities investments satisfy our internal guidelines for credit profile and have a relatively short duration which helps mitigate interest rate risk arising from historically low market interest rates.

Available for sale securities are used as part of our asset and liability management strategy and may be sold in response to, or in anticipation of, factors such as changes in market conditions and interest rates, changes in security prepayment rates, liquidity considerations and regulatory capital requirements.

The following tables show the amortized cost and fair value of investment securities as of September 30, 2012 and December 31, 2011:

## Investment Securities

|   |                |                        |                         |             | Table 11        |
|---|----------------|------------------------|-------------------------|-------------|-----------------|
| (dollars in thousands)  | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Fair Value  | Carrying Amount |
| September 30, 2012  |                |                        |                         |             |                 |
| Available for sale:   |                |                        |                         |             |                 |
| Residential collateralized mortgage obligations (CMO) securities - agency | \$67           | \$6                    | \$—                     | \$73        | \$73            |
| Residential CMO securities - nonagency                                    | 1,705,372      | 24,172                 | 15,340                  | 1,714,204   | 1,714,204       |
| Residential mortgage-backed securities (MBS) - agency                     | 246            | 17                     | —                       | 263         | 263             |
| Asset-backed securities (ABS)   | 10,551         | —                      | 2,775                   | 7,776       | 7,776           |
| Equity securities   | 77             | 163                    | —                       | 240         | 240             |
| Total available for sale securities                                       | 1,716,313      | 24,358                 | 18,115                  | 1,722,556   | 1,722,556       |
| Held to maturity:   |                |                        |                         |             |                 |
| Residential CMO securities - agency                                       | 132,946        | 6,117                  | —                       | 139,063     | 132,946         |
| Residential MBS - agency  | 32,871         | 2,339                  | —                       | 35,210      | 32,871          |
| Corporate securities  | 4,987          | —                      | 2,032                   | 2,955       | 4,987           |
| Total held to maturity securities   | 170,804        | 8,456                  | 2,032                   | 177,228     | 170,804         |
| Total investment securities   | \$1,887,117    | \$32,814               | \$20,147                | \$1,899,784 | \$1,893,360     |
| December 31, 2011   |                |                        |                         |             |                 |
| Available for sale:   |                |                        |                         |             |                 |
| Residential CMO securities - agency                                       | \$96           | \$8                    | \$—                     | \$104       | \$104           |
| Residential CMO securities - nonagency                                    | 1,919,046      | 17,609                 | 40,837                  | 1,895,818   | 1,895,818       |
| Residential MBS agency  | 317            | 21                     | —                       | 338         | 338             |
| Asset-backed securities   | 10,573         | —                      | 3,096                   | 7,477       | 7,477           |
| Equity securities   | 77             | 108                    | —                       | 185         | 185             |

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|                                     |             |          |          |             |             |
|-------------------------------------|-------------|----------|----------|-------------|-------------|
| Total available for sale securities | 1,930,109   | 17,746   | 43,933   | 1,903,922   | 1,903,922   |
| Held to maturity:                   |             |          |          |             |             |
| Residential CMO securities - agency | 159,882     | 6,029    | 78       | 165,833     | 159,882     |
| Residential MBS - agency            | 19,132      | 1,464    | —        | 20,596      | 19,132      |
| Corporate securities                | 10,504      | —        | 2,583    | 7,921       | 10,504      |
| Total held to maturity securities   | 189,518     | 7,493    | 2,661    | 194,350     | 189,518     |
| Total investment securities         | \$2,119,627 | \$25,239 | \$46,594 | \$2,098,272 | \$2,093,440 |

Residential — Agency

At September 30, 2012, our residential agency portfolio consisted of both residential agency CMO securities and residential agency MBS securities. Investments in residential agency CMO securities totaled \$133.0 million, or 7%, of our investment securities portfolio. Our residential agency MBS portfolio totaled \$33.1 million, or 2%, of our investment securities portfolio. Our residential agency portfolio is secured by seasoned first-lien fixed and adjustable rate residential mortgage loans insured by GSEs.

Table of Contents

Our residential agency CMO securities decreased by \$27.0 million, or 17%, to \$133.0 million at September 30, 2012 from \$160.0 million at December 31, 2011 primarily due to reductions to amortized cost resulting from principal payments received and the amortization of premiums and discounts. Our residential agency MBS securities increased by \$13.6 million, or 70%, to \$33.1 million at September 30, 2012, from \$19.5 million at December 31, 2011 primarily due to purchases of additional securities.

**Residential — Nonagency**

At September 30, 2012, our residential nonagency portfolio consisted entirely of investments in residential nonagency CMO securities. Investments in residential nonagency CMO securities totaled \$1.7 billion, or 91% of our investment securities portfolio. Our residential nonagency CMO securities decreased by \$181.6 million, or 10%, to \$1.7 billion at September 30, 2012, from \$1.9 billion at December 31, 2011 primarily due to reductions in amortized cost resulting from principal payments received partially offset by purchases of additional securities as well as reductions in the fair market value of the securities held.

Our residential nonagency CMO securities are secured by seasoned first-lien fixed and adjustable rate residential mortgage loans backed by loan originators other than GSEs. Mortgage collateral is structured into a series of classes known as tranches, each of which contains a different maturity profile and pay-down priority in order to suit investor demands for duration, yield, credit risk and prepayment volatility. We have primarily invested in CMO securities rated in the highest category assigned by a nationally recognized statistical ratings organization. Many of these securities are Re-REMICs, which adds credit subordination to provide protection against future losses and rating downgrades. Re-REMICs constituted \$1.2 billion, or 68%, of our residential nonagency CMO investment securities at September 30, 2012.

We have internal guidelines for the credit quality and duration of our residential CMO securities portfolio and monitor these on a regular basis. At September 30, 2012, the portfolio carried a weighted average Fair Isaac Corporation, or FICO, score of 731, an amortized loan-to-value ratio, or LTV, of 66%, and was seasoned 87 months. This portfolio includes protection against credit losses through subordination in the securities structures and borrower equity.

During the first nine months of 2012, there were no sales of residential agency and nonagency CMO securities.

**Loans Held for Sale**

The following table presents the balance of each major category in our loans held for sale portfolio at September 30, 2012 and December 31, 2011:

| Loans Held for Sale                        | September 30,<br>2012 | Table 12A<br>December 31,<br>2011 |
|--|-----------------------|-----------------------------------|
| (dollars in thousands)                     |                       |                                   |
| Government insured pool buyouts            | \$68,533              | \$1,939,114                       |
| Mortgage warehouse (carried at fair value) | 1,025,467             | 761,818                           |
| Other                                      | 309,205               | 24,354                            |
|  | \$1,403,205           | \$2,725,286                       |

At September 30, 2012, our government insured pool buyout loans totaled \$68.5 million, or 5%, of our total loans held for sale portfolio. During the nine months ended September 30, 2012, we transferred \$1.9 billion of government insured pool buyouts to loans held for investment. Due to the unpredictability of the success of certain new government programs in the prior year, we were not able to assert to the intent to hold for the foreseeable future. As we have seen the effect of these programs on our government insured pool buyout portfolio, we are now able to assert to the intent to hold for the foreseeable future.

During the nine months ended September 30, 2012, we transferred \$440.9 million of conforming mortgages to GNMA in exchange for mortgage-backed securities. At September 30, 2012, we securitized and retained \$68.4 million of these GNMA securities that were transferred and are included in the loans held for sale balance above as we retained effective control of these assets. In addition to the ability to work-out these assets and securitize into GNMA pools, we have acquired a significant portion of these assets at a discount to UPB. The UPB and a portion of the interest is government insured which provides an attractive overall return on the underlying delinquent assets.

At September 30, 2012, our mortgage warehouse loans totaled \$1.0 billion, or 73%, of our total loans held for sale portfolio. Our mortgage warehouse loans are largely comprised of agency deliverable products that we typically sell within three months subsequent to origination. We economically hedge our mortgage warehouse portfolio with forward sales commitments designed to protect against potential changes in fair value. Due to the short duration that these loans are present on our balance sheet, we have elected fair value accounting on this portfolio of loans due to the burden of complying with the requirements of hedge accounting. Mortgage warehouse loans increased by \$263.6 million from December 31, 2011 due to elevated refinance activity related to historically low interest rates as well as government refinance programs such as HARP 2.0.

The following table represents the length of time the mortgage warehouse loans have been classified as held for sale:

| Mortgage Warehouse<br>(dollars in thousands) | Table 12B             |                      |
|--|-----------------------|----------------------|
|  | September 30,<br>2012 | December 31,<br>2011 |
| 30 days or less                              | \$542,013             | \$431,880            |
| 31- 90 days                                  | 359,532               | 310,326              |
| Greater than 90 days                         | 123,922               | 19,612               |
|  | \$1,025,467           | \$761,818            |

Subsequent to September 30, 2012, we sold \$33.5 million of the mortgage warehouse loans classified as held for sale that were held for more than 90 days. The remaining \$90.4 million of warehouse loans were made up of conforming or government product and were current at September 30, 2012.

Table of Contents

Our other loans held for sale totaled \$309.2 million, or 22%, of our total loans held for sale portfolio. Other loans increased \$284.9 million, from \$24.4 million at December 31, 2011 due to a change in strategy on certain originated longer duration, jumbo preferred loans. We have a history of originating high credit quality loans that are attractive to other market participants due to current increased demand in the secondary markets for these loans. These jumbo preferred loans made up \$299.3 million, or 97%, of our other loans held for sale loan category and are current at September 30, 2012.

**Loans and Leases Held for Investment**

The following table presents the balance of each major category in our loan and lease held for investment portfolio at September 30, 2012 and at December 31, 2011:

| Loans and Leases Held for Investment<br>(dollars in thousands) | Table 13           |                   |
|--|--------------------|-------------------|
|  | September 30, 2012 | December 31, 2011 |
| Residential mortgages:   |                    |                   |
| Residential  | 4,127,021          | 3,727,542         |
| Government insured pool buyouts                                | 2,680,378          | 829,299           |
| Commercial and commercial real estate                          | 2,315,494          | 1,165,384         |
| Lease financing receivables                                    | 742,332            | 588,501           |
| Home equity lines  | 183,692            | 200,112           |
| Consumer and credit card                                       | 7,809              | 8,443             |
| Total loans and leases, net of discounts                       | 10,056,726         | 6,519,281         |
| Allowance for loan and lease losses                            | (76,469            | ) (77,765         |
| Total loans and leases, net                                    | \$9,980,257        | \$6,441,516       |
| The balances presented above include:                          |                    |                   |
| Net purchase loan and lease discounts                          | \$188,924          | \$237,170         |
| Net deferred loan and lease origination costs                  | 22,282             | 19,057            |

**Residential Mortgage Loans**

At September 30, 2012, our residential mortgage loans totaled \$6.8 billion, or 68%, of our total held for investment loan and lease portfolio. We primarily offer our customers residential closed-end mortgage loans typically secured by first liens on one-to-four family residential properties. Additionally, we invest in government-insured GNMA pool buyouts purchased from GNMA pool securities and other loans secured by residential real estate.

Residential mortgage loans increased by \$2.3 billion, or 49%, to \$6.8 billion at September 30, 2012 from \$4.6 billion at December 31, 2011. This increase was driven primarily the transfer of mortgage pool buyouts from loans held for sale to loans held for investment. Additional increases resulted from organic production of portfolio products and strategic acquisitions of high quality jumbo ARM products and conventional loans.

**Government Insured Buyouts**

At September 30, 2012, our government insured buyout loan portfolio totaled \$2.7 billion, or 27%, of our total loans held for investment portfolio. During the nine months ended September 30, 2012, we transferred \$1.9 billion of government insured pool buyouts to loans held for investment. See Loans Held for Sale for additional information regarding the transfer.

We have a history of servicing Federal Housing Administration, or FHA, loans. As a servicer, the buyout opportunity is the right to purchase above market rate, government insured loans at par (i.e., the amount that has to be passed through to the GNMA security holder when repurchased). For banks like EverBank, with cost effective sources of short term capital, this strategy represents a very attractive return with limited additional investment risk.

Each loan in a GNMA pool is insured or guaranteed by one of several federal government agencies, including the Federal Housing Administration, Department of Veterans' Affairs or the Department of Agriculture's Rural Housing Service. The loans must at all times comply with the requirements for maintaining such insurance or guarantee. Prior to our acquisition of these loans, we perform due diligence to ensure a valid guarantee is in place; therefore we take the view that no principal is at risk.

Duration is a potential risk of holding these loans and exposes us to interest rate risk and funding mismatch. In most cases, acquired loans or loans purchased out of our servicing assets are greater than 89 days past due upon purchase. Loans that go through foreclosure have an expected duration of one to two years, depending on the state's servicing timelines. Bankruptcy proceedings and loss mitigation requirements could extend the duration of these loans.

Extensions for these reasons do not impact the insurance or guarantee and are modeled into the acquisition price. Loans can re-perform on their own or through loss mitigation and/or modification. Most loans are 20 to 30 year fixed rate instruments. Re-performing loans earn a higher yield as they can earn an above market note rate rather than a government guaranteed reimbursement rate. In order to mitigate the duration risk on re-performing loans, EverBank has the ability to sell those loans into the secondary market.

Operational capacity poses a lesser risk to the claim through missed servicing milestones. Servicing operations must comply with the government agencies' servicing requirements in order to avoid interest curtailments (principal is not at risk). For acquired pool buyouts, we, in general, purchase loans early in the default cycle to obtain control of the files before processing errors jeopardize claims.

#### Commercial and Commercial Real Estate Loans

At September 30, 2012, our commercial and commercial real estate loans, which include owner-occupied commercial real estate,

Table of Contents

commercial investment properties, asset-backed commercial and small business commercial loans, totaled \$2.3 billion, or 23% of our total held for investment loan and lease portfolio.

Commercial and commercial real estate loans increased by \$1.2 billion, or 99%, to \$2.3 billion at September 30, 2012 from \$1.2 billion at December 31, 2011 due to new originations within our commercial and commercial real estate loans portfolio and our warehouse finance acquisition. Refer to Note 3 in our condensed consolidated financial statements for additional information on the warehouse finance acquisition.

**Lease Financing Receivables**

Lease financing receivables increased by \$153.8 million, or 26%, to \$742.3 million, or 7% of our total held for investment loan and lease portfolio at September 30, 2012 from \$588.5 million at December 31, 2011. The increase was due to new lease originations, which were partially offset by paydowns of existing leases. Our leases generally consist of short-term and medium-term leases and loans secured by office equipment, office technology systems, healthcare and other essential-use small business equipment. All of our lease financing receivables were either purchased as a part of the Tygris acquisition or originated out of the operations of Tygris, which was re-branded as EverBank Commercial Finance, Inc. (ECF).

**Home Equity Lines**

At September 30, 2012, our home equity lines totaled \$183.7 million, or 2% of our total held for investment loan and lease portfolio. We offer home equity closed-end loans and revolving lines of credit typically secured by junior or senior liens on one-to-four family residential properties. Home equity lines decreased by \$16.4 million, or 8%, to \$183.7 million at September 30, 2012 from \$200.1 million at December 31, 2011, due to paydowns on our existing lines of credit.

**Consumer and Credit Card Loans**

At September 30, 2012, consumer and credit card loans, in the aggregate, totaled \$7.8 million, or less than 1% of our total held for investment portfolio. These loans include direct personal loans, credit card loans and lines of credit, automobile and other loans to our customers which are generally secured by personal property. Lines of credit are generally floating rate loans that are unsecured or secured by personal property.

**Mortgage Servicing Rights**

The following table presents the change in our MSR portfolio for the three and nine months ended at September 30, 2012 and 2011:

| Change in Mortgage Servicing Rights                        | Three Months Ended |           | Nine Months Ended |           |
|--|--------------------|-----------|-------------------|-----------|
|  | September 30,      |           | September 30,     |           |
|  | 2012               | 2011      | 2012              | 2011      |
| Balance, beginning of period                               | \$415,962          | \$553,319 | \$489,496         | \$573,196 |
| Originated servicing rights capitalized upon sale of loans | 21,034             | 11,537    | 58,061            | 38,194    |
| Amortization   | (36,292 )          | (23,369 ) | (99,773 )         | (67,586 ) |
| Increase in valuation allowance, net                       | (18,229 )          | (20,684 ) | (63,508 )         | (20,684 ) |
| Other  | (702 )             | (975 )    | (2,503 )          | (3,292 )  |
| Balance, end of period                                     | \$381,773          | \$519,828 | \$381,773         | \$519,828 |
| Valuation allowance:                                       |                    |           |                   |           |
| Balance, beginning of period                               | \$84,734           | \$—       | \$39,455          | \$—       |
| Increase in valuation allowance                            | 21,735             | 20,684    | 67,014            | 20,684    |
| Recoveries   | (3,506 )           | —         | (3,506 )          | —         |
| Balance, end of period                                     | \$102,963          | \$20,684  | \$102,963         | \$20,684  |

We carry MSR at amortized cost net of any required valuation allowance. We amortize MSR in proportion to and over the period of estimated net servicing income and evaluate MSR quarterly for impairment.

Originated servicing rights increased by \$9.5 million, or 82%, in the third quarter of 2012 and by \$19.9 million, or 52%, in the first nine months of 2012 compared to the same periods in 2011. The increase is primarily due to increased mortgage lending volume of \$0.9 billion in the third quarter of 2012 and \$2.7 billion in the first nine months of 2012 compared to the same periods in 2011.

Amortization expense increased by \$12.9 million, or 55%, in the third quarter of 2012 and by \$32.2 million, or 48%, in the first nine months of 2012 compared to the same periods in 2011. The increase in amortization expense is due to refinancing activity resulting in higher prepayment speeds compared to the same periods in 2011. The increase in prepayment speeds is attributable to borrowers taking advantage of the historically low rate environment and government sponsored programs. Annualized amortization rates as of September 30, 2012 and 2011 approximated 29.46% and 17.25%.

An increase in expected portfolio prepayment speeds due to the success of the government's HARP program along with an increase of credit eligible borrowers due to further declines in mortgage rates were the primary causes of the additional valuation allowance of \$18.2 million in the third quarter of 2012 and \$63.5 million during the first nine months of 2012. At September 30, 2012, we estimate that approximately 52.4% of our portfolio was eligible to refinance under the HARP program or was credit eligible and in the money due to low interest rates. As such, near term annualized prepayment speeds were estimated at 26.9%.

#### Loan and Lease Quality

We use a comprehensive methodology to monitor credit quality and prudently manage credit concentration within our portfolio of loans and leases. Our underwriting policies and practices govern the risk profile, credit and geographic concentration for our loan and lease portfolios.



Table of Contents

We also have a comprehensive methodology to monitor these credit quality standards, including a risk classification system that identifies potential problem loans based on risk characteristics by loan type as well as the early identification of deterioration at the individual loan level. In addition to our ALLL, we have additional protections against potential credit losses, including credit indemnification and similar support agreements with the FDIC and other parties, purchase discounts on acquired loans and leases and other credit-related reserves, such as those on unfunded commitments.

## Discounts on Acquired Loans and Lease Financing Receivables

For acquired credit-impaired, or ACI, loans accounted for under ASC 310-30, we periodically reassess cash flow expectations at a pool or loan level. In the case of improving cash flow expectations for a particular loan or pool of loans, we reclassify an amount of non-accretable difference as accretable yield, thus increasing the prospective yield of the pool. In the case of deteriorating cash flow expectations, we record a provision for loan or lease losses following the allowance for loan loss framework. For more information on ACI loans accounted for under ASC 310-30, see Note 6 in our condensed consolidated financial statements.

The following table presents a bridge from UPB, or contractual net investment, to carrying value for ACI loans accounted for under ASC 310-30 at September 30, 2012 and December 31, 2011:

| Carrying Value of ACI Loans<br>(dollars in thousands)               | Table 15           |           |             |
|---|--------------------|-----------|-------------|
|   | Bank of<br>Florida | Other     | Total       |
| Under ASC 310-30  |                    |           |             |
| September 30, 2012  |                    |           |             |
| UPB or contractual net investment                                   | \$576,200          | \$607,979 | \$1,184,179 |
| Plus: contractual interest due or unearned income                   | 229,052            | 466,709   | 695,761     |
| Contractual cash flows due  | 805,252            | 1,074,688 | 1,879,940   |
| Less: nonaccretable difference                                      | 160,226            | 421,995   | 582,221     |
| Less: Allowance for loan losses                                     | 16,006             | 5,175     | 21,181      |
| Expected cash flows   | 629,020            | 647,518   | 1,276,538   |
| Less: accretable yield  | 105,366            | 63,010    | 168,376     |
| Carrying value  | \$523,654          | \$584,508 | \$1,108,162 |
| Carrying value as a percentage of UPB or contractual net investment | 91                 | % 96      | % 94        |
| December 31, 2011   |                    |           |             |
| UPB or contractual net investment                                   | \$685,967          | \$543,240 | \$1,229,207 |
| Plus: contractual interest due or unearned income                   | 267,879            | 470,601   | 738,480     |
| Contractual cash flows due  | 953,846            | 1,013,841 | 1,967,687   |
| Less: nonaccretable difference                                      | 179,342            | 421,446   | 600,788     |
| Less: Allowance for loan losses                                     | 11,638             | 4,351     | 15,989      |
| Expected cash flows   | 762,866            | 588,044   | 1,350,910   |
| Less: accretable yield  | 141,750            | 65,973    | 207,723     |
| Carrying value  | \$621,116          | \$522,071 | \$1,143,187 |
| Carrying value as a percentage of UPB or contractual net investment | 91                 | % 95      | % 93        |

In the Bank of Florida ACI portfolio, an impairment charge of \$4.4 million was recognized for the nine months ended September 30, 2012 due to a reduction in cash flow expectations in certain pools of loans. During the nine months ended September 30, 2012, we reclassified \$9.4 million to nonaccretable difference from accretable yield as a result of this reduction in cash flows.

In our other ACI portfolio, additional impairment of \$0.8 million was recognized for the nine months ended September 30, 2012. Within this portfolio, we reclassified \$0.6 million from accretable yield as there was an decrease

in expected cash flows in certain pools of loans.

Table of Contents

For non-ACI loans and lease financing receivables accounted for under ASC 310-20, we periodically monitor the accretable purchase discount and recognize an allowance for loan and lease loss if the discount is not sufficient to absorb incurred losses. The following table presents a bridge from UPB, or contractual net investment, to carrying value for non-ACI loans and lease financing receivables accounted for under ASC 310-20 at September 30, 2012 and December 31, 2011:

| Recorded Investment of Non-ACI Loans and Leases                          |                 |           |             | Table 16    |   |
|--|-----------------|-----------|-------------|-------------|---|
| (dollars in thousands)   | Bank of Florida | Tygris    | Other       | Total       |   |
| Under ASC 310-20   |                 |           |             |             |   |
| September 30, 2012   |                 |           |             |             |   |
| UPB or contractual net investment  | \$44,615        | \$124,073 | \$3,380,679 | \$3,549,367 |   |
| Less: net purchase discount  | 14,945          | 23,674    | 92,295      | 130,914     |   |
| Recorded investment  | \$29,670        | \$100,399 | \$3,288,384 | \$3,418,453 |   |
| Recorded investment as a percentage of UPB or contractual net investment | 67              | % 81      | % 97        | % 96        | % |
| December 31, 2011  |                 |           |             |             |   |
| UPB or contractual net investment  | \$58,519        | \$225,794 | \$2,067,453 | \$2,351,766 |   |
| Less: net purchase discount  | 16,959          | 49,708    | 80,720      | 147,387     |   |
| Recorded investment  | \$41,560        | \$176,086 | \$1,986,733 | \$2,204,379 |   |
| Recorded investment as a percentage of UPB or contractual net investment | 71              | % 78      | % 96        | % 94        | % |

Our non-ACI portfolio for Bank of Florida consists of revolving lines of credit that do not fall within the scope of ASC 310-30 due to their revolving nature. During the nine months ended September 30, 2012, there was not a significant change in the amount of purchase discount in this portfolio as there was normal accretion of the discount (non-credit) and nominal charge-offs for the period. Charge-offs associated with this portfolio are initially taken through the purchase discount and any additional allowance that may be necessary would be taken through provision for loan and lease losses.

Our non-ACI portfolio for Tygris consists of leases that did not have evidence of credit deterioration since origination when we purchased these leases. The purchase discount related to the Tygris portfolio is considered to be the additional discount when comparing our carrying value to the contractual net investment of the leases as recorded by Tygris prior to acquisition and represents additional yield in addition to the normal yield associated with these leases. During the three and nine months ended September 30, 2012, we recognized \$7.3 million and \$25.4 million, respectively, in discount accretion through interest income and had charge-offs of \$0.1 million and \$0.5 million, respectively. Similar to the Bank of Florida portfolio, charge-offs associated with this portfolio are initially taken through the purchase discount and any additional allowance that may be necessary would be taken through provision for loan and lease losses.

Our remaining non-ACI portfolio includes loans we have strategically acquired over the years. During the three and nine months ended September 30, 2012, we recognized \$0.2 million and \$10.3 million, respectively, in related premiums, \$3.6 million and \$9.8 million in discount accretion through interest income, and had no charge-offs, respectively. Additionally, during nine months ended September 30, 2012, we changed our intent with respect to certain mortgage pool buyouts and determined that we will hold these loans into the foreseeable future. We transferred these loans to our held for investment portfolio from held for sale. See "Government Insured Buyouts" in "Analysis of Statements of Condition." We recognized \$31.5 million of purchase discount related to the transfer. Similar to the other portfolios, we monitor each pool of loans and leases purchased for the need of an allowance in addition to our acquired purchase discount and record an allowance for losses through provision for loan and lease losses.

**Problem Loans and Leases**

Loans and leases are placed on nonaccrual status when, in the judgment of management, the probability of collection of interest is deemed to be insufficient to warrant further accrual, which is generally when the loan becomes 90 days

past due, with the exception of government-insured loans and ACI loans. When a loan is placed on nonaccrual status, previously accrued but unpaid interest is reversed from interest income, and interest income is recorded as collected. For purposes of disclosure in the table below, we exclude government-insured pool buyout loans from our definition of non-performing loans and leases. We also exclude ACI loans acquired in the Bank of Florida acquisition from non-performing status because we expect to fully collect their new carrying value which reflects significant purchase discounts. If our expectation of reasonably estimable future cash flows deteriorates, these loans may be classified as nonaccrual loans and interest income will not be recognized until the timing and amount of future cash flows can be reasonably estimated.

Real estate we acquired as a result of foreclosure or by deed-in-lieu of foreclosure is classified as OREO until sold, and is carried at the balance of the loan at the time of foreclosure or at estimated fair value less estimated costs to sell, whichever is less.

In cases where a borrower experiences financial difficulties and we make certain concessionary modifications to contractual terms, the loan is classified as a troubled debt restructuring, or TDR. Loans restructured with terms and at a rate equal to or greater than that of a new loan with comparable risk at the time the contract is modified are not considered to be impaired loans in calendar years subsequent to the restructuring.

The following table sets forth the composition of our non-performing assets (NPA), including nonaccrual, accruing loans and leases past due 90 or more days, TDR and OREO, as of the dates indicated. The balances of NPA reflect the net investment in such assets including deductions for purchase discounts.

Table of Contents

| Non-Performing Assets <sup>(1)</sup>  | Table 17              |                      |   |
|---|-----------------------|----------------------|---|
| (dollars in thousands)  | September 30,<br>2012 | December 31,<br>2011 |   |
| Non-accrual loans and leases:   |                       |                      |   |
| Residential mortgages   | \$75,355              | \$81,594             |   |
| Commercial and commercial real estate   | 85,306                | 104,829              |   |
| Lease financing receivables   | 2,018                 | 2,385                |   |
| Home equity lines   | 4,492                 | 4,251                |   |
| Consumer and credit card  | 479                   | 419                  |   |
| Total non-accrual loans and leases  | 167,650               | 193,478              |   |
| Accruing loans 90 days or more past due   | 1,973                 | 6,673                |   |
| Total non-performing loans (NPL)  | 169,623               | 200,151              |   |
| Other real estate owned (OREO)  | 43,612                | 42,664               |   |
| Total non-performing assets (NPA)   | 213,235               | 242,815              |   |
| Troubled debt restructurings (TDR) less than 90 days past due                                   | 82,030                | 92,628               |   |
| Total NPA and TDR <sup>(1)</sup>  | \$295,265             | \$335,443            |   |
| Total NPA and TDR   | \$295,265             | \$335,443            |   |
| Government-insured 90 days or more past due still accruing                                      | 1,684,550             | 1,570,787            |   |
| Bank of Florida ACI loans and OREO:   |                       |                      |   |
| 90 days or more past due  | 117,506               | 149,743              |   |
| OREO  | 18,557                | 19,456               |   |
| Total regulatory NPA and TDR  | \$2,115,878           | \$2,075,429          |   |
| Adjusted credit quality ratios excluding government-insured loans and ACI loans: <sup>(1)</sup> |                       |                      |   |
| NPL to total loans  | 1.49                  | % 2.18               | % |
| NPA to total assets   | 1.29                  | % 1.86               | % |
| NPA and TDR to total assets   | 1.79                  | % 2.57               | % |
| Credit quality ratios including government-insured loans and ACI loans:                         |                       |                      |   |
| NPL to total loans  | 17.32                 | % 20.95              | % |
| NPA to total assets   | 12.32                 | % 15.20              | % |
| NPA and TDR to total assets   | 12.82                 | % 15.91              | % |

We define non-performing assets, or NPA, as nonaccrual loans, accruing loans past due 90 days or more and foreclosed property. Our NPA calculation excludes government-insured pool buyout loans for which payment is (1) insured by the government. We also exclude ACI loans and foreclosed property acquired in the Bank of Florida acquisition because, as of September 30, 2012, we expect to fully collect the carrying value of such loans and foreclosed property.

At September 30, 2012, total non-performing loans (or NPL) were \$169.6 million, or 1.5% of total loans, down \$30.5 million from \$200.2 million, or 2.2% of total loans, at December 31, 2011.

We use an asset risk classification system in compliance with guidelines established by the Office of the Comptroller of Currency (OCC) Handbook as part of our efforts to monitor asset quality. In connection with examinations of insured institutions, examiners have the authority to identify problem assets and, if appropriate, classify them. There are three classifications for problem assets: "substandard," "doubtful," and "loss." Substandard assets have one or more defined weaknesses and are characterized by the distinct possibility that the insured institution will sustain some loss if the deficiencies are not corrected. Doubtful assets have the weaknesses of substandard assets with the additional characteristic that the weaknesses make collection or liquidation in full questionable and there is a high probability of loss based on currently existing facts, conditions and values. An asset classified as loss is considered uncollectible and of such little value that continuance as an asset is not warranted. Commercial loans with adverse classifications are reviewed by the commercial credit committee of our executive credit committee monthly.

In addition to the problem loans described above, as of September 30, 2012, we had special mention loans and leases totaling \$72.7 million, which are not included in either the non-accrual or 90 days past due loan and lease categories but which, in our opinion, were subject to potential future rating downgrades. Special mention loans and leases decreased by \$13.5 million, or 16%, to \$72.7 million at September 30, 2012, from \$86.2 million at December 31, 2011. Loans and leases rated as special mention totaled \$72.7 million, or 0.6% of the total loan portfolio and 0.7% of the noncovered loan portfolio at September 30, 2012, including \$60.6 million acquired from Bank of Florida.

Table of Contents

## Analysis for the Allowance for Loan and Lease Losses

The tables below set forth the calculation of the ALLL based on the method for determining the allowance.

## Analysis for Loan and Lease Losses

Table 18A

| (dollars in thousands)                                       | September 30, 2012     |             |              | December 31, 2011      |             |             |   |
|--|------------------------|-------------|--------------|------------------------|-------------|-------------|---|
|  | Excluding<br>ACI Loans | ACI Loans   | Total        | Excluding<br>ACI Loans | ACI Loans   | Total       |   |
| Residential mortgages  | \$27,451               | \$5,175     | \$32,626     | \$37,990               | \$5,464     | \$43,454    |   |
| Commercial and commercial real estate                        | 19,702                 | 16,006      | 35,708       | 17,684                 | 10,525      | 28,209      |   |
| Lease financing receivables                                  | 4,431                  | —           | 4,431        | 3,766                  | —           | 3,766       |   |
| Home equity lines  | 3,525                  | —           | 3,525        | 2,186                  | —           | 2,186       |   |
| Consumer and credit card                                     | 179                    | —           | 179          | 150                    | —           | 150         |   |
| Total ALLL   | \$55,288               | \$21,181    | \$76,469     | \$61,776               | \$15,989    | \$77,765    |   |
| ALLL as a percentage of loans and leases held for investment | 0.62                   | % 1.88      | % 0.76       | % 1.15                 | % 1.38      | % 1.19      | % |
| Residential mortgages  | \$6,145,567            | \$661,832   | \$6,807,399  | \$3,943,046            | \$613,795   | \$4,556,841 |   |
| Commercial and commercial real estate                        | 1,847,983              | 467,511     | 2,315,494    | 620,003                | 545,381     | 1,165,384   |   |
| Lease financing receivables                                  | 742,332                | —           | 742,332      | 588,501                | —           | 588,501     |   |
| Home equity lines  | 183,692                | —           | 183,692      | 200,112                | —           | 200,112     |   |
| Consumer and credit card                                     | 7,809                  | —           | 7,809        | 8,443                  | —           | 8,443       |   |
| Total loans and leases held for investment                   | \$8,927,383            | \$1,129,343 | \$10,056,726 | \$5,360,105            | \$1,159,176 | \$6,519,281 |   |

The recorded investment in loans and leases held for investment, excluding ACI loans, increased by \$3.6 billion, or 67%, to \$8.9 billion at September 30, 2012 from \$5.4 billion at December 31, 2011. The growth is primarily attributable to new originations and strategic acquisitions in both residential mortgages and commercial and commercial real estate.

The recorded investment in residential mortgages, excluding ACI loans, increased by \$2.2 billion, or 56%, to \$6.1 billion at September 30, 2012, from \$3.9 billion at December 31, 2011. During the nine months ended September 30, 2012, we transferred \$1.9 billion of government insured pool buyouts to loans held for investment. See "Loans Held for Sale" section for additional information regarding the transfer. The ALLL for residential mortgages, excluding ACI loans, decreased by \$10.5 million, or 28%, to \$27.5 million at September 30, 2012, from \$38.0 million at December 31, 2011 as a result of the addition of high performing loans and improving delinquency trends. New originations of \$832.2 million in UPB along with the acquisition of \$742.4 million of UPB of high credit quality whole loans during the nine months ended September 30, 2012 contributed to the improving trends. Charge-off activity for residential mortgages decreased 40% to \$14.7 million for the nine months ended September 30, 2012 from \$24.4 million for the nine months ended September 30, 2011. Loan performance and historical loss rates are analyzed using the prior 12 months delinquency rates and actual charge-offs.

The recorded investment for commercial and commercial real estate, excluding ACI loans, increased by \$1.2 billion, or 198%, to \$1.8 billion at September 30, 2012, from \$620.0 million at December 31, 2011. The increase is due to the acquisition of the warehouse lending portfolio along with organic growth in our commercial real estate during the nine months ended September 30, 2012. The warehouse lending portfolio is characterized by large revolving lines with current outstanding balances of \$823.8 million as of September 30, 2012.

The ALLL for commercial and commercial real estate, excluding ACI loans, increased by 11%, to \$19.7 million at September 30, 2012, from \$17.7 million at December 31, 2011. The reserve on loans collectively evaluated for impairment increased by 28%, to \$14.9 million at September 30, 2012, from \$11.7 million at December 31, 2011. The reserves on loans individually evaluated for impairment decreased by 20% to \$4.8 million at September 30, 2012, from \$6.0 million at December 31, 2011. The outstanding balance of loans individually evaluated for impairment decreased by 28% from December 31, 2011 to September 30, 2012. The ALLL as a percentage of loans and leases held for investment for commercial and commercial real estate, excluding ACI loans, decreased to 1.1% as of September 30, 2012 compared with 2.9% at December 31, 2011. The decreased coverage ratio is due to improvement in our credit quality of loans along with growth in the portfolio due to new originations and the warehouse lending acquisition. Newly originated loans adhere to higher underwriting standards than in previous periods. For commercial and commercial real estate loans, the most significant historical loss factors include credit quality and charge-off activity. The loss factors used in our allowance calculation have remained consistent over the periods presented. Charge-off activity is analyzed using a 15 quarter time period to determine loss rates consistent with loan segments used in recording the allowance estimate. During periods of more consistent and stable performance, this period is considered the most relevant starting point for analyzing the reserve. During periods of significant volatility and severe loss experience, a shortened period may be used which is more reflective of expected future losses. At September 30, 2012, three segments that are included in commercial and commercial real estate loans used shortened historical loss periods of 14, 7 and 6 quarters as compared with 11, 8 and 4 quarters used at December 31, 2011. The difference is due to additional loan history that is more indicative of future expected losses. Charge-off activity for commercial and commercial real estate decreased by 61% to \$6.6 million for the nine months ended September 30, 2012, from \$17.0 million for the nine months ended September 30, 2011. Loan delinquency is one of the leading indicators of credit quality. As of September 30, 2012, 2.0% of the recorded investment in commercial and commercial real estate was past due as compared to 10.6% as of December 31, 2011.



Table of Contents

The following table provides an analysis of the ALLL, provision for loan and lease losses and net charge-offs for the three and nine months ended September 30, 2012 and 2011:

| Allowance for Loan and Lease Losses Activity         | Three Months Ended |          | Nine Months Ended |          | Table |
|--|--------------------|----------|-------------------|----------|-------|
|  | September 30,      |          | September 30,     |          | 18B   |
| (dollars in thousands)                               | 2012               | 2011     | 2012              | 2011     |       |
| ALLL, beginning of period                            | \$77,393           | \$89,209 | \$77,765          | \$93,689 |       |
| Charge-offs:   |                    |          |                   |          |       |
| Residential mortgages                                | 3,868              | 9,778    | 14,701            | 24,422   |       |
| Commercial and commercial real estate                | 2,636              | 6,058    | 6,640             | 16,971   |       |
| Lease financing receivables                          | 805                | 1,473    | 2,903             | 4,601    |       |
| Home equity lines                                    | 1,215              | 763      | 2,807             | 4,079    |       |
| Consumer and credit card                             | 61                 | 41       | 112               | 181      |       |
| Total charge-offs                                    | 8,585              | 18,113   | 27,163            | 50,254   |       |
| Recoveries:  |                    |          |                   |          |       |
| Residential mortgages                                | 52                 | 12       | 357               | 23       |       |
| Commercial and commercial real estate                | 3,023              | 792      | 3,602             | 1,379    |       |
| Lease financing receivables                          | 159                | 38       | 224               | 51       |       |
| Home equity lines                                    | 52                 | 2        | 168               | 13       |       |
| Consumer and credit card                             | 16                 | 16       | 45                | 21       |       |
| Total recoveries                                     | 3,302              | 860      | 4,396             | 1,487    |       |
| Net charge-offs                                      | 5,283              | 17,253   | 22,767            | 48,767   |       |
| Provision for loan and lease losses                  | 4,359              | 12,258   | 21,471            | 39,292   |       |
| Other  | —                  | (387 )   | —                 | (387 )   |       |
| ALLL, end of period                                  | \$76,469           | \$83,827 | \$76,469          | \$83,827 |       |
| Net charge-offs to average loans held for investment | 0.25               | % 1.03   | % 0.40            | % 1.01   | %     |

The following table provides an analysis of the ALLL as a percentage of loans and leases held for investment, including ACI loans and leases and excluding ACI loans and leases at September 30, 2012 and December 31, 2011:

| Allowance for Loan and Lease Losses Ratios                                 | September 30, |           | December 31, |      |
|--|---------------|-----------|--------------|------|
|  | 2012          | 2011      | 2011         | 2011 |
| (dollars in thousands)   |               |           |              |      |
| ALLL   | \$76,469      | \$77,765  |              |      |
| Loans and leases held for investment                                       | 10,056,726    | 6,519,281 |              |      |
| ALLL as a percentage of loans and leases held for investment               | 0.76          | % 1.19    |              | %    |
| ALLL excluding ACI   | \$55,288      | \$61,776  |              |      |
| Loans and leases held for investment excluding ACI                         | 8,927,383     | 5,360,105 |              |      |
| ALLL as a percentage of loans and leases held for investment excluding ACI | 0.62          | % 1.15    |              | %    |

Loans Subject to Representations and Warranties

We originate residential mortgage loans, primarily first-lien home loans, through our direct and wholesale channels with the intent of selling a substantial majority of them in the secondary mortgage market. We sell and securitize conventional conforming and federally insured single-family residential mortgage loans predominantly to GSEs, such as FNMA and Freddie Mac (FHLMC). A majority of the loans sold to non-GSEs were agency deliverable product that were eventually sold by large aggregators of agency product who securitized and sold the loans to the agencies. We also sell residential mortgage loans that do not meet criteria for whole loan sales to GSEs (nonconforming mortgage loans), to private non-GSE purchasers through whole loan sales.



Table of Contents

As of September 30, 2012, we had 303 active repurchase requests. We have summarized the activity for the three and nine months ended September 30, 2012 and 2011 below regarding repurchase requests received, requests successfully defended, and loans that we repurchased or for which we indemnified investors or made investors whole with the corresponding origination years:

| Loan Repurchase Activity<br>(dollars in thousands) | Three Months Ended    |                       | Table 20<br>Nine Months Ended |                       |
|--|-----------------------|-----------------------|-------------------------------|-----------------------|
|  | September 30,<br>2012 | September 30,<br>2011 | September 30,<br>2012         | September 30,<br>2011 |
| Agency   | 26                    | 68                    | 107                           | 136                   |
| Agency Aggregators / Non-GSE <sup>(1)</sup>        | 83                    | 102                   | 247                           | 234                   |
| Repurchase requests received                       | 109                   | 170                   | 354                           | 370                   |
| Agency   | 22                    | 33                    | 79                            | 64                    |
| Agency Aggregators / Non-GSE <sup>(1)</sup>        | 56                    | 36                    | 138                           | 111                   |
| Requests successfully defended                     | 78                    | 69                    | 217                           | 175                   |
| Agency   | 16                    | 23                    | 41                            | 40                    |
| Agency Aggregators / Non-GSE <sup>(1)</sup>        | 25                    | 20                    | 58                            | 59                    |
| Loans repurchased, indemnified or made whole       | 41                    | 43                    | 99                            | 99                    |
| Agency   | \$1,595               | \$662                 | \$3,778                       | \$2,624               |
| Agency Aggregators / Non-GSE <sup>(1)</sup>        | 3,095                 | 2,182                 | 6,573                         | 7,480                 |
| Net realized losses on loan repurchases            | \$4,690               | \$2,844               | \$10,351                      | \$10,104              |
| Years of origination of loans repurchased          | 2004-2011             | 2001-2010             | 2000-2011                     | 2001-2010             |

<sup>(1)</sup> Includes a majority of agency deliverable products that were sold to large aggregators of agency product who securitized and sold the loans to the agencies.

On March 9, 2012 we settled with one of our correspondent investors for a pool of stated income loans originated and sold to the investor between 2004 and 2008 which had a UPB totaling \$274 million. As part of the \$1.9 million settlement, the investor released us of any and all claims arising from settled loans, including any outstanding repurchase requests, and all future claims arising from settled loans. At the time of the settlement, we had 47 open repurchase requests outstanding related to those loans. We have repurchased 17 loans from this correspondent investor from 2007-2012, without any admission of wrongdoing by us, with losses realized of \$1.3 million over this period. We have excluded the activity related to these loans from the table above as well as the repurchase reserve rollforward in the table below.

In May of 2011, we executed an agreement with one of our correspondent investors to settle claims related to certain loan repurchase requests. These loan requests were received from 2009 through 2011 and relate to 30 loans originated in 2006 and 2007, with a UPB totaling \$7.7 million. In exchange for a payment of \$2.1 million and without any admission of wrongdoing by us, the investor released us from any and all claims arising from these mortgage loans. This agreement referred solely to the outstanding repurchase requests in question and did not relate to any requests which may arise in the future.

The following is a rollforward of our reserves for repurchase losses for the three and nine months ended September 30, 2012 and 2011:

| Reserves for Loans Sold or Securitized<br>(dollars in thousands) | Three Months Ended    |                       | Table 21<br>Nine Months Ended |                       |
|--|-----------------------|-----------------------|-------------------------------|-----------------------|
|  | September 30,<br>2012 | September 30,<br>2011 | September 30,<br>2012         | September 30,<br>2011 |
| Balance, beginning of period                                     | \$34,000              | \$33,209              | \$32,000                      | \$26,798              |
| Provision for new sales/securitizations                          | (13                   | ) 19                  | 677                           | 738                   |
| Provision for changes in estimate of existing reserves           | 1,703                 | 2,617                 | 8,674                         | 15,569                |

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|                                    |          |          |           |           |   |
|------------------------------------|----------|----------|-----------|-----------|---|
| Net realized losses on repurchases | (4,690   | ) (2,844 | ) (10,351 | ) (10,104 | ) |
| Balance, end of period             | \$31,000 | \$33,001 | \$31,000  | \$33,001  |   |

Quarters of coverage ratio<sup>(1)</sup> 10 10

(1) Quarters of coverage ratio is calculated as the current reserve for repurchases divided by the average realized losses over the previous four quarters.

The liability for repurchase losses was \$31.0 million as of September 30, 2012, compared to \$33.0 million as of September 30, 2011. The decrease in the liability since September 30, 2011 is primarily due to the continued run-off of losses that were estimated in the prior periods partially offset by the provisioning for new sales and securitizations as well as changes in estimates due to increased information and clarity into the repurchase loan pipeline. We recognized expense of \$9.4 million for the nine months ended September 30, 2012 compared to \$16.3 million for the first nine months of 2011 due to the stabilization of repurchase requests received as well as stabilization of property values over the last nine months compared to the same period in 2011. The amount of incoming repurchase requests still remained elevated.

Table of Contents

Our quarters of coverage ratio showed approximately 10 quarters of coverage given our current reserve levels at September 30, 2012. Until 2009, we sold a majority of our loans servicing released and as a result, we have less visibility into the current delinquency status of these populations of loans and thus the elevated coverage ratio. Unlike reserves for loans we service where we have insight into the current delinquency status of the population, the calculated repurchase reserve is based on historical repurchase trends.

We performed a sensitivity analysis on our loan repurchase reserve by varying the frequency and severity assumptions independently for each loan sale vintage year. By increasing the frequency and severity by 20%, the reserve balance as of September 30, 2012 would have increased by 79% from the baseline. Conversely, by decreasing the frequency and the severity 20%, the reserve balance as of September 30, 2012 would have decreased by 59%. Based upon qualitative and quantitative factors, including the number of pending repurchase requests, rescission rates and trends in loss severities, we may make adjustments to the base reserve balance to incorporate recent, known trends.

The sensitivity analysis for the loan repurchase reserve as of September 30, 2012 is as follows:

Sensitivity of Repurchase Reserve Table 22

| (dollars in thousands)                  | Frequency and Severity |          | Base     | Down 10% | Down 20% |
|---|------------------------|----------|----------|----------|----------|
|   | Up 20%                 | Up 10%   |          |          |          |
| Reserve for originated loan repurchases | \$55,477               | \$42,477 | \$31,000 | \$21,046 | \$12,690 |

Loan Servicing

When we service residential mortgage loans where FNMA or FHLMC is the owner of the underlying mortgage loan asset, we are subject to potential repurchase risk for: (1) breaches of loan level representations and warranties even though we may not have originated the mortgage loan; and (2) failure to service such loans in accordance with the applicable GSE servicing guide. If a loan purchased or securitized by FNMA or FHLMC is in breach of an origination representation and warranty, such GSE may look to the loan servicer for repurchase. If we are obligated to repurchase a loan from either FNMA or FHLMC, we seek indemnification from the counterparty that sold us the MSR, if the counterparty is a third party, which presents potential counterparty risk if such party is unable or unwilling to satisfy its indemnification obligations.

The following is a rollforward of our reserves for servicing repurchase losses related to these counterparties for the three and nine months ended September 30, 2012 and 2011:

Reserves for Repurchase Obligations for Loans Serviced Table 23

| (dollars in thousands)                                 | Three Months Ended |                    | Nine Months Ended  |                    |
|--|--------------------|--------------------|--------------------|--------------------|
|  | September 30, 2012 | September 30, 2011 | September 30, 2012 | September 30, 2011 |
| Balance, beginning of period                           | \$27,640           | \$25,144           | \$30,364           | \$30,000           |
| Provision for changes in estimate of existing reserves | 3,032              | 10,122             | 8,931              | 12,306             |
| Net realized losses on repurchases                     | (3,363)            | (6,467)            | (11,986)           | (13,507)           |
| Balance, end of period                                 | \$27,309           | \$28,799           | \$27,309           | \$28,799           |

Quarters of coverage ratio <sup>(1)</sup> 7 7

<sup>(1)</sup> Quarters of coverage ratio is calculated as the current reserve for repurchases divided by the average realized losses over the previous four quarters.

We performed a sensitivity analysis on our loan servicing repurchase reserve by varying the frequency and severity assumptions. By increasing the frequency and severity 20%, the reserve balance as of September 30, 2012 would have increased by 34% from the baseline. Conversely, by decreasing the frequency and the severity by 20%, the reserve balance as of September 30, 2012 would have decreased by 25%. Based upon qualitative and quantitative factors, including the number of pending repurchase requests, rescission rates and trends in loss severities, management may make adjustments to the base reserve balance to incorporate recent, observable trends.

The following is a sensitivity analysis as of September 30, 2012 of our reserve related to our estimated servicing repurchase losses based on ASC Topic 460, Guarantees:

Sensitivity of Servicing Repurchase Losses Table 24

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| (dollars in thousands)                  | Frequency and Severity |          |          |          |          |
|---|------------------------|----------|----------|----------|----------|
|   | Up 20%                 | Up 10%   | Base     | Down 10% | Down 20% |
| Reserve for servicing repurchase losses | \$36,556               | \$31,906 | \$27,309 | \$23,820 | \$20,383 |

Loans in Foreclosure

Losses can arise from certain government agency agreements which limit the agency's repayment guarantees on foreclosed loans, resulting in certain minimal foreclosure costs being borne by servicers. In particular, government insured loans serviced under GNMA guidelines require servicers to fund any foreclosure claims not otherwise covered by insurance claim funds of the U.S. Department of Housing and Urban Development and/or the U.S. Department of Veterans Affairs.

Other than foreclosure-related costs associated with servicing government insured loans, we have not entered into any servicing agreements that require us as servicer to cover foreclosure-related costs.

Table of Contents

## Funding Sources

Deposits obtained from clients are our primary source of funds for use in lending, acquisitions and other business purposes. We generate deposit client relationships through our consumer direct, financial center and financial intermediary distribution channels. The consumer direct channel includes: internet, email, telephone and mobile device access to product and customer support offerings. Our differentiated products, integrated online financial portal and value-added account features deepen our interactions and relationships with our clients resulting in high retention rates. Other funding sources include short-term and long-term borrowings and shareholders' equity. Borrowings have become an important funding source as we have grown.

## Deposits

The following table shows the distribution of our deposits by type of deposit at the dates indicated:

| Deposits<br>(dollars in thousands)                        | Table 25              |                      |
|---|-----------------------|----------------------|
|   | September 30,<br>2012 | December 31,<br>2011 |
| Noninterest-bearing demand                                | \$1,475,204           | \$1,234,615          |
| Interest-bearing demand                                   | 2,423,689             | 2,124,306            |
| Market-based money market accounts                        | 427,852               | 455,204              |
| Savings and money market accounts, excluding market-based | 4,311,055             | 3,759,045            |
| Market-based time   | 803,463               | 901,053              |
| Time, excluding market-based                              | 2,374,663             | 1,791,540            |
| Total deposits  | \$11,815,926          | \$10,265,763         |

Our major source of funds and liquidity is our deposit base, which provides funding for our investment securities, loan and lease portfolios. We carefully manage our interest paid on deposits to control the level of interest expense we incur. The mix and type of interest-bearing and noninterest-bearing deposits in our deposit base changes due to our funding needs, marketing activities and market conditions. We have experienced deposit growth as a result of the increased marketing initiatives we executed as part of our growth plan.

Total deposits increased by \$1.5 billion to \$11.8 billion at September 30, 2012 from \$10.3 billion at December 31, 2011. During the first nine months of 2012, noninterest-bearing deposits increased by \$0.2 billion to \$1.5 billion, primarily due to an increase in escrow deposits and our business accounts. Interest-bearing deposits increased by \$1.3 billion to \$10.3 billion at September 30, 2012 from \$9.0 billion at December 31, 2011. This increase in interest-bearing deposits is primarily due to growth in time deposits, savings and money market accounts as we continue our marketing efforts to acquire new depositors.

## FHLB Borrowings

In addition to deposits, we use borrowings from the FHLB as a source of funds to meet the daily liquidity needs of our customers and fund growth in earning assets. Our FHLB borrowings increased by \$1.1 billion, or 88%, to \$2.3 billion at September 30, 2012 from \$1.2 billion at December 31, 2011. The increased borrowings were used to fund a portion of the Company's asset growth throughout the year and in preparation of the BPL acquisition.

The table below summarizes the average outstanding balance of our FHLB advances, the weighted average interest rate, and the maximum amount of borrowings in each category outstanding at any month end during the three and nine months ended September 30, 2012 and 2011, respectively.

| FHLB Borrowings<br>(dollars in thousands) | Table 26                            |           |                                    |           |
|---|-------------------------------------|-----------|------------------------------------|-----------|
|   | Three Months Ended<br>September 30, |           | Nine Months Ended<br>September 30, |           |
|   | 2012                                | 2011      | 2012                               | 2011      |
| Fixed-rate advances:                      |                                     |           |                                    |           |
| Average daily balance                     | \$1,647,438                         | \$649,738 | \$1,392,411                        | \$678,099 |
| Weighted-average interest rate            | 1.85                                | % 3.58    | % 1.85                             | % 3.60    |
| Maximum month-end amount                  | \$2,301,286                         | \$666,314 | \$2,301,286                        | \$726,325 |
| Convertible advances:                     |                                     |           |                                    |           |

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|                                |           |          |           |           |
|--------------------------------|-----------|----------|-----------|-----------|
| Average daily balance          | \$18,957  | \$44,000 | \$31,029  | \$44,000  |
| Weighted-average interest rate | 4.30      | % 4.42   | % 4.41    | % 4.42 %  |
| Maximum month-end amount       | \$17,000  | \$44,000 | \$44,000  | \$44,000  |
| Overnight advances:            |           |          |           |           |
| Average daily balance          | \$136,674 | \$35,457 | \$221,182 | \$14,183  |
| Weighted-average interest rate | 0.40      | % 0.36   | % 0.39    | % 0.37 %  |
| Maximum month-end amount       | \$105,500 | \$75,000 | \$840,500 | \$410,000 |

During July 2012, we entered into commitments for five new fixed rate advances and modified five existing advances from the FHLB in order to support the acquisition of BPL and other strategic priorities. The new commitments represent a total borrowing of \$636.0 million which



## Table of Contents

funded September 28, 2012. The five existing advances were modified to extend the maturities of the advances and represent a remaining principal balance of \$250.0 million.

### Trust Preferred Securities

Our outstanding trust preferred securities totaled \$103.8 million at September 30, 2012 and December 31, 2011.

### Liquidity Management

Liquidity refers to the measure of our ability to meet the cash flow requirements of depositors and borrowers, while at the same time meeting our operating, capital and strategic cash flow needs. We continuously monitor our liquidity position to ensure that assets and liabilities are managed in a manner that will meet all short-term and long-term cash requirements.

Funds invested in short-term marketable instruments, the continuous maturing of other interest-earning assets, cash flows from self-liquidating investments such as mortgage-backed securities, the possible sale of available for sale securities, and the ability to securitize certain types of loans provide sources of liquidity from an asset perspective. The liability base provides sources of liquidity through issuance of deposits and borrowed funds. In addition, raises of equity capital provide us with a source of liquidity. To manage fluctuations in short-term funding needs, we utilize borrowings under lines of credit with other financial institutions, such as the Federal Home Loan Bank of Atlanta, securities sold under agreements to repurchase, federal fund lines of credit with correspondent banks, and, for contingent purposes, the Federal Reserve Bank Discount Window. We also have access to term advances with the FHLB, as well as brokered certificates of deposits, for longer term liquidity needs. We believe our sources of liquidity are sufficient to meet our cash flow needs for the foreseeable future.

We continued to maintain a strong liquidity position during the third quarter of 2012. Cash and cash equivalents were \$1.6 billion, available for sale investment securities were \$1.7 billion, and total deposits were \$11.8 billion as of September 30, 2012.

As of September 30, 2012, we had a \$2.8 billion line of credit with the FHLB, of which \$2.3 billion was outstanding. Based on asset size, the maximum potential line available with the FHLB was \$4.5 billion at September 30, 2012, assuming eligible collateral to pledge. As of September 30, 2012, we pledged collateral with the FRB that provided \$150.1 million of borrowing capacity at the discount window but did not have any borrowings outstanding. The maximum potential borrowing at the FRB is limited only by eligible collateral.

At September 30, 2012, our availability under Promontory Interfinancial Network, LLC's CDARS<sup>®</sup> One-Way Buy<sup>SM</sup> deposits and federal funds commitments was \$1.6 billion and \$40.0 million, respectively, with \$216.0 million and \$0 in outstanding borrowings, respectively.

At September 30, 2012, the principal balance of our repurchase agreements was \$504.6 million. We pledge certain investment securities that we own to collateralize repurchase agreements. At September 30, 2012, we had pledged \$656.0 million in investment securities related to repurchase agreements. Under the agreements the secured parties are permitted to repledge the collateral.

We continue to evaluate the potential impact on liquidity management of regulatory proposals, including Basel III and those required under the Dodd-Frank Act, as government regulators move closer to implementing the final rules.

### Capital Management

Management, including our Board of Directors, regularly reviews our capital position to help ensure it is appropriately positioned under various operating and market environments.

### 2012 Capital Actions

On January 25, 2012, the Board of Directors approved a special cash dividend of \$4.5 million to the holders of the Series A 6% Cumulative Convertible Preferred Stock (Series A Preferred Stock) which was paid on March 1, 2012. As a result of the special cash dividend, all shares of Series A Preferred Stock were converted into 2,801,160 shares of common stock.

On May 8, 2012, we completed the sale of \$221.0 million in new common equity through the issuance and sale of 22,103,000 shares of common stock in an underwritten public offering (the Offering) at an initial price of \$10.00 per share, including 2,883,000 shares that were sold pursuant to the exercise in full by the underwriters of their option to purchase additional shares from the Company. We received net proceeds of \$198.5 million from the Offering, after

deducting underwriting discounts and commissions and offering expenses.

Prior to the completion of the Offering, our Board of Directors approved a special cash dividend of \$1.1 million to the holders of the Series B 4% Cumulative Convertible Preferred Stock (Series B Preferred Stock), which was paid on June 19, 2012. As a result of the merger of EverBank Florida into EverBank Delaware, the 136,544 shares of outstanding Series B Preferred Stock automatically converted into 15,964,644 shares of Common Stock.

In October 2012, our Board of Directors declared a quarterly cash dividend of \$0.02 per common share, payable on November 20, 2012, to stockholders of record as of November 5, 2012.

On August 27, 2012, we converted \$48.7 million of cash, which was held in escrow related to our acquisition of Tygris, into 4,032,662 shares of our common stock at a price per share of \$12.065. The shares of common stock issued to the purchasers has not been registered under the Securities Act of 1933, as amended, and may not be offered or sold following the release of such shares from the escrow, absent registration or an applicable exemption from registration. The newly issued shares in this transaction will remain in escrow in accordance with the terms of the original escrow agreement. The escrow account was established in connection with the Tygris acquisition to offset potential losses realized in connection with the acquired lease and loan portfolio. The additional capital from the private placement will be used to support future growth in our business and for general corporate purposes.

On November 13, 2012, we will complete the sale of \$150.0 million of new preferred equity through the issuance and sale of 6,000,000 depositary shares in an underwritten public offering, each representing a 1/1,000th interest in a share of 6.75% Series A Non-Cumulative Perpetual Preferred Stock, par value \$0.01 per share, at a price of \$25.00. We estimate that we will receive net proceeds of \$144.4 million from the offering after deducting underwriting discounts, commissions, and offering expenses. Dividends will be paid quarterly in arrears, when, as and if declared, commencing on January 5, 2013. We intend to use the net proceeds of this offering for general corporate purposes, which may include organic growth or the acquisition of businesses or assets that are complementary to our present business and provide attractive risk-adjusted returns.

Table of Contents

## General Electric Capital Corporation (GECC) Business Property Lending, Inc. (BPL) Acquisition

In June 2012, we entered into a Stock and Asset Purchase Agreement and a Tax Matters Agreement with GECC pursuant to which we agreed to purchase all of the issued and outstanding stock of BPL, a wholly owned subsidiary of GECC. On October 1, 2012, we completed the purchase for approximately \$2.4 billion in cash and announced the closing of the transaction. No debt was assumed in the acquisition. The acquisition included approximately \$2.3 billion of performing business lending loans selected by us, the origination and servicing platforms and servicing rights relating to \$2.9 billion of loans securitized by GECC. We believe this fully integrated, high quality franchise will accelerate our strategic growth plans and will further enhance and diversify our robust, nationwide asset generation capabilities.

## Capital Ratios

As a savings and loan holding company, we are not currently subject to specific statutory capital requirements. However, we are required to serve as a source of strength for EverBank and must have the ability to provide financial assistance if EverBank experiences financial distress.

We expect that, as a result of recent regulatory requirements pursuant to the Dodd-Frank Act and Basel III, we will be subject to increasingly stringent regulatory capital requirements.

At September 30, 2012, we exceeded all regulatory capital requirements and are considered to be “well-capitalized” with a Tier 1 leverage ratio of 8.0% and a total risk-based capital ratio of 16.1%.

The table below shows regulatory capital and risk-weighted assets for EB at September 30, 2012 and December 31, 2011:

| Regulatory Capital (bank level)                            | Table 27              |                      |
|--|-----------------------|----------------------|
| (dollars in thousands)                                     | September 30,<br>2012 | December 31,<br>2011 |
| Shareholders' equity                                       | \$1,339,669           | \$1,070,887          |
| Less: Goodwill and other intangibles                       | (16,586 )             | (17,642 )            |
| Disallowed servicing asset                                 | (33,366 )             | (38,925 )            |
| Disallowed deferred tax asset                              | (69,412 )             | (71,803 )            |
| Add: Accumulated losses on securities and cash flow hedges | 103,238               | 105,682              |
| Tier 1 Capital   | 1,323,543             | 1,048,199            |
| Less: Low-level recourse and residual interests            | —                     | (21,587 )            |
| Add: Allowance for loan and lease losses                   | 76,469                | 77,765               |
| Total regulatory capital                                   | \$1,400,012           | \$1,104,377          |
| Adjusted total assets                                      | \$16,488,067          | \$13,081,401         |
| Risk-weighted assets                                       | 8,701,164             | 7,043,371            |

The regulatory capital ratios for EB, along with the capital amounts and ratios for the minimum OCC requirement and the framework for prompt corrective action are as follows:

| Regulatory Capital Ratios (bank level)     | Table 28    |       |                                   |       |  |       |   |  |  |
|--|-------------|-------|-----------------------------------|-------|--|-------|---|--|--|
| (dollars in thousands)                     | Actual      |       | For OCC Capital Adequacy Purposes |       | To Be Well Capitalized Under Prompt Corrective Action Provisions |       |   |  |  |
|  | Capital     | Ratio | Minimum Amount                    | Ratio | Minimum Amount   | Ratio |   |  |  |
| September 30, 2012                         |             |       |                                   |       |  |       |   |  |  |
| Tier 1 capital to adjusted tangible assets | \$1,323,543 | 8.0   | % \$659,523                       | 4.0   | % \$824,403  | 5.0   | % |  |  |
| Total capital to risk-weighted assets      | 1,400,012   | 16.1  | 696,093                           | 8.0   | 870,116  | 10.0  |   |  |  |
| Tier 1 capital to risk-weighted assets     | 1,323,543   | 15.2  | N/A                               | N/A   | 522,070  | 6.0   |   |  |  |
| December 31, 2011                          |             |       |                                   |       |  |       |   |  |  |

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|  |              |      |              |     |              |      |   |
|--|--------------|------|--------------|-----|--------------|------|---|
| Tier 1 capital to adjusted tangible assets | \$ 1,048,199 | 8.0  | % \$ 523,256 | 4.0 | % \$ 654,070 | 5.0  | % |
| Total capital to risk-weighted assets      | 1,104,377    | 15.7 | 563,470      | 8.0 | 704,337      | 10.0 |   |
| Tier 1 capital to risk-weighted assets     | 1,026,612    | 14.6 | N/A          | N/A | 422,602      | 6.0  |   |

Regulatory Capital Update

In June 2012, our primary federal regulator, the Office of the Comptroller of the Currency (the “OCC”), published notices of proposed rulemaking (the “2012 Capital Proposals”) that would substantially revise the risk-based capital requirements applicable to depository institution holding companies and depository institutions, including the Company and EverBank, compared to the current U.S. risk-based capital rules, which are based on the international capital accords of the Basel Committee on Banking Supervision (the “Basel Committee”) generally referred to as “Basel III.” The 2012 Capital Proposals include (i) proposed regulations (the “Basel III Proposal”) to implement the Basel Committee's framework for strengthening international capital and liquidity regulation issued in December 2010 and generally known as “Basel III,” and (ii) proposed regulations (the “Standardized Approach Proposal”) that would replace the existing Basel I-derived general risk based capital rules with a more risk-sensitive based approach. The 2012 Capital Proposals would also implement the requirements of Section 939A of the Dodd-Frank Act to remove references to credit ratings for debt and securitization positions from the federal banking agencies' rules. As proposed, the

## Table of Contents

Basel III Proposal and the Standardized Approach Proposal would come into effect on January 1, 2013 and January 1, 2015, respectively.

The federal banking agencies have not proposed rules implementing the final liquidity framework of Basel III and have not determined to what extent they will apply to U.S. banks that are not large, internationally active banks.

### Basel III Proposal

The Basel III Proposal is generally consistent with the final Basel III capital framework, as described in our Registration Statement on Form S-1, as filed with the SEC on May 2, 2012 under “Business-Regulation and Supervision” and deals with the components of capital and other issues affecting the numerator in banking institutions' regulatory capital ratios. Although the Basel III Proposal does not specify an effective date or implementation date, it contemplates that implementation will coincide with the international Basel III implementation schedule, which commences on January 1, 2013.

In addition to the requirements of the Basel III final capital framework, the Basel III Proposal, among other things requires the phase-out of certain hybrid securities, such as trust preferred securities, as Tier 1 capital of depository institution holding companies in equal installments between 2013 and 2016, consistent with Section 171 of the Dodd-Frank Act.

With respect to EverBank, the Basel III Proposal would also revise the “prompt corrective action” regulations pursuant to Section 38 of the Federal Deposit Insurance Act, including by (i) introducing a common equity tier 1 capital (CET1) ratio requirement at each level (other than critically undercapitalized), with the required CET1 ratio being 6.5% for well-capitalized status; (ii) increasing the minimum Tier 1 capital ratio requirement for each category, with the minimum Tier 1 capital ratio for well-capitalized status being 8% (as compared to the current 6%); and (iii) eliminating the current provision that provides that a bank with a composite supervisory rating of 1 may have a 3% leverage ratio and still be well capitalized.

### Standardized Approach Proposal

The Standardized Approach Proposal expands upon the initial Basel II standardized approach endeavors from 2008 but with important differences, including mandatory application as opposed to optional application, and in view of the prohibition in Section 939A of the Dodd-Frank Act on the use of credit ratings, replacement of the Basel II standardized approach's heavy reliance on credit ratings with non-ratings-based alternatives. The Standardized Approach Proposal generally deals with risk weights and other issues affecting the denominator in banking institutions' regulatory capital ratios.

This proposal would expand the risk-weighting categories from the current four Basel I-derived categories (0%, 20%, 50% and 100%) to a much larger and more risk-sensitive number of categories, depending on the nature of the assets, generally ranging from 0% for U.S. government and agency securities, to 600% for certain equity exposures, and resulting in higher risk weights for a variety of asset categories, including many residential mortgages and certain commercial real estate.

Management believes, as of September 30, 2012, that the Company and EverBank would meet all capital adequacy requirements under the Basel III and Standardized Approach Proposals on a fully phased-in basis if such requirements were currently effective. There can be no guarantee that the Basel III and the Standardized Approach Proposals will be adopted in their current form, what changes may be made before adoption, or when ultimate adoption will occur.

### Restrictions on Paying Dividends

Federal banking regulations impose limitations upon certain capital distributions by savings banks, such as certain cash dividends, payments to repurchase or otherwise acquire its shares, payments to shareholders of another institution in a cash-out merger and other distributions charged against capital. The OCC regulates all capital distributions by EB directly or indirectly to us, including dividend payments. EB may not pay dividends to us if, after paying those dividends, it would fail to meet the required minimum levels under risk-based capital guidelines and the minimum leverage and tangible capital ratio requirements, or in the event the OCC notifies EB that it is subject to heightened supervision. Under the Federal Deposit Insurance Act (FDIA), an insured depository institution such as EB is prohibited from making capital distributions, including the payment of dividends, if, after making such distribution, the institution would become “undercapitalized.” Payment of dividends by EB also may be restricted at any time at the

discretion of the appropriate regulator if it deems the payment to constitute an “unsafe and unsound” banking practice.  
Asset and Liability Management and Market Risk

Interest rate risk is our primary market risk and results from our business of investing in interest-earning assets with funds obtained from interest-bearing deposits and borrowings. Interest rate risk is defined as the risk of loss of future earnings or market value due to changes in interest rates. We are subject to this risk because:

- assets and liabilities may mature or re-price at different times or by different amounts;
- short-term and long-term market interest rates may change by different amounts;
- similar term rate indices may exhibit different re-pricing characteristics; and
- the life of assets and liabilities may shorten or lengthen as interest rates change.

Interest rates may also have a direct or indirect effect on loan demand, credit losses, mortgage origination volume, the fair value of MSRs and other items affecting earnings. Our objective is to measure the impact of interest rate changes on our capital and earnings and manage the balance sheet in order to decrease interest rate risk.

Interest rate risk is primarily managed by the Asset and Liability Committee, or ALCO, which is composed of certain of our executive officers and other members of management, in accordance with policies approved by our Board of Directors. ALCO has employed policies that attempt to manage our interest-sensitive assets and liabilities, in order to control interest rate risk and avoid incurring unacceptable levels of credit or concentration risk. We manage our exposure to interest rates by structuring our balance sheet according to these policies in the ordinary course of business. In addition, the ALCO policy permits the use of various derivative instruments to manage interest rate risk or hedge specified assets and liabilities.

Consistent with industry practice, we primarily measure interest rate risk by utilizing the concept of net portfolio value, or NPoV which is defined as the present value of assets less the present value of liabilities. NPoV scenario analysis estimates the fair value of the balance sheet

Table of Contents

in alternative interest rate scenarios. The NPoV does not consider management intervention and assumes the new rate environment is constant and the change is instantaneous. Further, as this framework evaluates risks to the current balance sheet only, changes to the volumes and pricing of new business opportunities that can be expected in the different interest rate outcomes are not incorporated in this analytical framework. For instance, analysis of our history suggests that declining interest rate levels are associated with higher loan production volumes at higher levels of profitability. While this business hedge historically offsets most, if not all, of the heightened amortization of our MSR portfolio and other identified risks associated with declining interest rate scenarios, these factors fall outside of the NPoV framework. As a result, we further evaluate and consider the impact of other business factors in a separate net income sensitivity analysis.

If NPoV rises in a different interest rate scenario, that would indicate incremental prospective earnings in that hypothetical rate scenario. A perfectly matched balance sheet would result in no change in the NPoV, no matter what the rate scenario. The table below shows the estimated impact on NPoV of increases in interest rates of 1%, 2% and 3% and decreases in interest rates of 1%, as of September 30, 2012 and December 31, 2011.

| Interest Rate Sensitivity<br>(dollars in thousands) | Table 29           |             |   |                   |             |   |
|---|--------------------|-------------|---|-------------------|-------------|---|
|   | September 30, 2012 |             |   | December 31, 2011 |             |   |
|   | NPoV               | % of Assets |   | NPoV              | % of Assets |   |
| Up 300 basis points                                 | \$2,506,938        | 15.3        | % | \$1,838,181       | 14.3        | % |
| Up 200 basis points                                 | 2,377,026          | 14.3        | % | 1,860,204         | 14.2        | % |
| Up 100 basis points                                 | 2,152,194          | 12.8        | % | 1,830,916         | 13.7        | % |
| Actual  | 1,862,054          | 10.9        | % | 1,694,353         | 12.5        | % |
| Down 100 basis points                               | 1,494,367          | 8.7         | % | 1,564,919         | 11.5        | % |

The projected exposure of NPoV to changes in interest rates at September 30, 2012 was in compliance with established policy guidelines. Exposure amounts depend on numerous assumptions. Due to historically low interest rates, the table above may not predict the full effect of decreasing interest rates upon our net interest income that would occur under a more traditional, higher interest rate environment because short-term interest rates are near zero percent and facts underlying certain of our modeling assumptions, such as the fact that deposit and loan rates cannot fall below zero percent, distort the model's results.

**Use of Derivatives to Manage Risk****Interest Rate Risk**

An integral component of our interest rate risk management strategy is our use of derivative instruments to minimize significant fluctuations in earnings caused by changes in interest rates. As part of our overall interest rate risk management strategy, we enter into contracts or derivatives to hedge interest rate lock commitments, loans held for sale, trust preferred debt, and forecasted issuances of debt. These derivatives include forward sales commitments (FSA), optional forward sales commitments (OFSA), and forward interest rate swaps.

We enter into these derivative contracts with major financial institutions. Credit risk arises from the inability of these counterparties to meet the terms of the contracts. We minimize this risk through collateral arrangements, exposure limits and monitoring procedures.

**Commodity and Equity Market Risk**

Commodity risk represents exposures to deposit instruments linked to various commodity and metals markets. Equity market risk represents exposures to our equity-linked deposit instruments. We offer market-based deposit products consisting of MarketSafe® products, which provide investment capabilities for customers seeking portfolio diversification with respect to commodities and other indices, which are typically unavailable from our banking competitors. MarketSafe® deposits rate of return is based on the movement of a particular market index. In order to manage the risk that may occur from fluctuations in the related markets, we enter into offsetting options with exactly the same terms as the commodity and equity linked MarketSafe® deposits, which provide an economic hedge.

**Foreign Exchange Risk**

Foreign exchange risk represents exposures to changes in the values of deposits and future cash flows denominated in currencies other than the U.S. dollar. We offer WorldCurrency® deposit products which provide investment capabilities to customers seeking portfolio diversification with respect to foreign currencies. The products include WorldCurrency® single-currency certificates of deposit and money market accounts denominated in the world's major currencies. In addition, we offer foreign currency linked MarketSafe® deposits which provide returns based upon foreign currency linked indices. Exposure to loss on these products will increase or decrease over their respective lives as currency exchange rates fluctuate. In addition, we offer foreign exchange contracts to small and medium size businesses with international payment needs. Foreign exchange contract products, which include spot and simple forward contracts, represent agreements to exchange the currency of one country for the currency of another country at an agreed-upon price on an agreed-upon settlement date. Exposure to loss on these contracts will increase or decrease over their respective lives as currency exchange and interest rates fluctuate. These types of products expose us to a degree of risk. To manage the risk that may occur from fluctuations in world currency markets, we enter into offsetting short-term forward foreign exchange contracts with terms that match the amount and the maturity date of each single-currency certificate of deposit, money market deposit instrument, or foreign exchange contract. In addition, we enter into offsetting options with exactly the same terms as the foreign currency linked MarketSafe® deposits, which provide an economic hedge. For more information, including the notional amount and fair value, of these derivatives, see Note 13 in our condensed consolidated financial statements.



Table of Contents

Item 3. Quantitative and Qualitative Disclosures About Market Risk

See the “Asset and Liability Management and Market Risk” section of Management’s Discussion and Analysis of Financial Condition and Results of Operations.

Item 4. Controls and Procedures

Disclosure Controls and Procedures

The Company’s management, including the Chief Executive Officer and Chief Financial Officer, conducted an evaluation of the effectiveness of the Company’s disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended (the Exchange Act)) as of September 30, 2012. The Company’s disclosure controls and procedures are designed to ensure that information required to be disclosed by the Company in the reports that it files or submits under the Exchange Act is recorded, processed, summarized, and reported within the time periods specified in the U.S. Securities and Exchange Commission’s rules and forms, and that such information is accumulated and communicated to the Company’s management, including the Company’s Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosure. Based on this evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the Company’s disclosure controls and procedures were effective as of September 30, 2012.

Changes in Internal Control over Financial Reporting

There were no changes in the Company’s internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended September 30, 2012 that have materially affected or are reasonably likely to materially affect the Company’s internal control over financial reporting.

Table of Contents

Part II. Other Information

Item 1. Legal Proceedings

We are subject to various claims and legal actions in the ordinary course of our business. Some of these matters include employee-related matters and inquiries and investigations by governmental agencies regarding our employment practices. We are not presently party to any legal proceedings the resolution of which we believe would have a material adverse effect on our business, operating results, financial condition or cash flows.

In addition to the legal proceedings previously disclosed in our Registration Statement on Form S-1 as filed with the SEC on May 2, 2012, we are currently subject to the following legal proceedings:

Mortgage Electronic Registration Services Related Litigation

MERS, EverHome Mortgage Company, EverBank and other lenders and servicers that have held mortgages through MERS are parties to the following class action lawsuits where the plaintiffs allege improper mortgage assignment and, in some instances, the failure to pay recording fees in violation of state recording statutes: (1) Christian County Clerk, et al. v. MERS and EverHome Mortgage Company, filed in April 2011 in the United States District Court for the Western District of Kentucky and now pending on appeal in the United States Court of Appeals for the Sixth Circuit; (2) State of Ohio, ex. rel. David P. Joyce, Prosecuting Attorney General of Geauga County, Ohio v. MERSCORP, Inc., Mortgage Electronic Registration Services, Inc. et al., filed in October 2011 in the Court of Common Pleas for Geauga County, Ohio and later removed to federal court and subsequently remanded to state court; (3) State of Iowa, by and through Darren J. Raymond, Plymouth County Attorney v. MERSCORP, Inc., Mortgage Electronic Registration Services, Inc., et al., filed in March 2012 in the Iowa District Court for Plymouth County and later removed to federal court; (4) Boyd County, ex. rel. Phillip Hedrick, County Attorney of Boyd County, Kentucky, et al. v. MERSCORP, Inc., Mortgage Electronic Registration Services, Inc., et al., filed in April 2012 in the United States District Court for the Eastern District of Kentucky; (5) Jackson County, Missouri v. MERSCORP, Inc., Mortgage Electronic Registrations Systems, Inc., et al., filed in April 2012 in the Circuit Court of Jackson County, Missouri and later removed to federal court; (6) County of Union Illinois, et al. v. MERSCORP, Inc., Mortgage Electronic Registration Services, Inc., et al., filed in April 2012 in the Circuit Court for the First Judicial Circuit, Union County, Illinois and later removed to federal court; (7) St. Clair County, Illinois v. Mortgage Electronic Registration Systems, Inc., MERSCORP, Inc. et al., filed in May 2012 in the Circuit Court of the Twentieth Judicial Circuit, St. Clair County, Illinois; and (8) Macon County, Illinois v. MERSCORP, Inc., Mortgage Electronic Registration Systems, Inc., et al., filed in July 2012 in the Circuit Court of the Sixth Judicial Circuit, Macon County, Illinois and later removed to federal court. In these class action lawsuits, the plaintiffs in each case generally seek judgment from the courts compelling the defendants to record all assignments, restitution, compensatory and punitive damages, and appropriate attorneys' fees and costs. We believe the plaintiff's claims are without merit and intend to contest all such claims vigorously.

Arkansas Class Action

In October 2012, a putative class action lawsuit, entitled Martha Smith in her Official Capacity as Circuit Clerk and Recorder of Clark County, Arkansas v. No Trustee On Deed Of Trust, Wilson and Associates, PLLC, EverHome Mortgage Company, et al., was filed in the Circuit Court of Clark County, Arkansas. The complaint seeks declaratory and injunctive relief seeking to enjoin the defendants from recording documents without paying transfer taxes and affixing documentary stamps to the recorded documents. We believe the plaintiff's claims are without merit and intend to contest all such claims vigorously.

Item 1A. Risk Factors

Our operations and financial results are subject to various risks and uncertainties, which could adversely affect our business, financial condition, results of operations, cash flows, and the trading price of our common stock. You should carefully consider the risks and uncertainties described in our prior filings. Additional risks not presently known to us or that we currently believe are immaterial may also significantly impair our business, financial condition and results

of operation. There have not been any material changes from the discussion of risk factors affecting the Company previously disclosed in Part II, Item 1A, "Risk Factors" in our Quarterly Report on Form 10-Q for the quarter ended March 31, 2012, as filed with the SEC on May 30, 2012 and for the quarter ended June 30, 2012, as filed with the SEC on August 3, 2012. The Risk Factors set forth the material factors that could affect EverBank Financial Corp's financial condition and operations. Readers should not consider any descriptions of such factors to be a complete set of all potential risks that could affect the Company.

Table of Contents

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

In connection with the Tygris acquisition, the Tygris stockholders placed \$50 million in cash, along with shares of EverBank Florida common stock, in an escrow account to offset potential losses realized in connection with Tygris' lease and loan portfolio over a five-year period following the closing of the acquisition, and to satisfy any indemnification claims that EverBank Florida may have under the acquisition agreement. On August 27, 2012, we agreed to convert \$48.7 million of the escrowed cash into 4,032,662 shares of its common stock at a price per share of \$12.065. The conversion price was based on the trailing ten day volume weighted average price per share of our common stock through August 27, 2012, as quoted on the NYSE. These sales did not involve a public offering and accordingly were exempt from registration under the Securities Act pursuant to the exemption provided by Section 4(2) of the Securities Act because we did not offer or sell the securities by any form of general solicitation or general advertising, informed each purchaser that the securities had not been registered under the Securities Act and were subject to restrictions on transfer, and made offers only to a limited number of sophisticated investors, which we believed had the knowledge and experience in financial and business matters to evaluate the merits and risks of an investment in the securities and had access to the kind of information registration would provide.

## Item 5. Other Information

In June 2011, the FASB issued guidance on the presentation of comprehensive income in financial statements. Entities are required to present total comprehensive income either in a single, continuous statement of comprehensive income or in two separate, but consecutive, statements. We adopted this standard as of January 1, 2012 and present net income and other comprehensive income in two separate, but consecutive, statements. The table below reflects the retrospective application of this guidance for each of the three years ended December 31, 2011, 2010, and 2009. The retrospective application did not have a material impact on our financial condition or results of operations.

|  | December 31, |             |          |
|--|--------------|-------------|----------|
|  | 2011         | 2010        | 2009     |
| Net Income   | \$52,729     | \$188,900   | \$53,365 |
| Unrealized Gains (Losses) on Debt Securities                               |              |             |          |
| Reclassification of unrealized gains to earnings                           | (15,892      | ) (21,975   | ) (3,869 |
| Unrealized gains (losses) due to changes in fair value                     | (40,711      | ) 4,660     | 33,697   |
| Other-than-temporary impairment loss (noncredit portion), net of accretion | (502         | ) 1,159     | (1,661   |
| Tax effect   | 21,196       | 6,371       | (10,170  |
| Change in unrealized gains (losses) on debt securities                     | (35,909      | ) (9,785    | ) 17,997 |
| Interest Rate Swaps  |              |             |          |
| Net unrealized losses due to changes in fair value                         | (115,571     | ) (29,506   | ) (1,750 |
| Reclassification of unrealized net losses to earnings                      | 7,515        | 5,388       | 4,079    |
| Tax effect   | 41,272       | 8,784       | (1,041   |
| Change in interest rate swaps  | (66,784      | ) (15,334   | ) 1,288  |
| Other Comprehensive Income (Loss)  | (102,693     | ) (25,119   | ) 19,285 |
| Comprehensive Income (Loss)  | \$(49,964    | ) \$163,781 | \$72,650 |

## Item 6. Exhibits

A list of exhibits to this Form 10-Q is set forth on the Exhibit Index and is incorporated herein by reference.

Table of Contents

Signatures

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

EverBank Financial Corp

Date: November 13, 2012

/s/ Robert M. Clements  
Robert M. Clements  
Chairman of the Board and Chief Executive Officer  
(Principal Executive Officer)

Date: November 13, 2012

/s/ Steven J. Fischer  
Steven J. Fischer  
Executive Vice President and Chief Financial Officer  
(Principal Financial and Accounting Officer)

Table of Contents

EXHIBIT INDEX

| Exhibit<br>No. | Description   |
|----------------|---|
| 2.2            | Stock and Asset Purchase Agreement, by and between EverBank Financial Corp and General Electric Capital Corporation, dated June 30, 2012 (filed as Exhibit 2.1 to the Company's Form 8-K filed with the SEC on July 2, 2012 and incorporated herein by reference).  |
| 2.3            | Amendment to Stock and Asset Purchase Agreement, dated as of October 1, 2012, by and between General Electric Capital Corporation and EverBank (filed as Exhibit 2.1 to the Company's Form 8-K filed with the SEC on October 1, 2012 and incorporated herein by reference)  |
| 3.1            | Amended and Restated Certificate of Incorporation of EverBank Financial Corp.**   |
| 3.2            | Amended and Restated Bylaws of EverBank Financial Corp (filed as Exhibit 3.2 to the Company's Quarterly Report on Form 10-Q filed with the SEC on May 30, 2012 and incorporated herein by reference)  |
| 10.1           | Registration Rights Agreement, dated August 27, 2012, by and between EverBank Financial Corp and individuals and entities listed on Schedule I thereto (filed as Exhibit 10.33 to the Company's Form S-1/A filed with the SEC on October 29, 2012 and incorporated herein by reference)   |
| 31.1           | Certification of Chief Executive Officer pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.**  |
| 31.2           | Certification of Chief Financial Officer pursuant to Rule 13a-14(a), as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.**  |
| 32.1           | Certification of Chief Executive Officer pursuant to Rule pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.**  |
| 32.2           | Certification of Chief Financial Officer pursuant to Rule pursuant to Rule 13a-14(b) and 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.**  |
| 101            | The following materials from the Company's 10-Q for the period ended September 30, 2012, formatted in Extensible Business Reporting Language (XBRL): (a) Condensed Consolidated Balance Sheets; (b) Condensed Consolidated Statements of Income; (c) Condensed Consolidated Statements of Comprehensive Income (Loss); (d) Condensed Consolidated Statements of Shareholders' Equity; (e) Condensed Consolidated Statements of Cash Flows; and (f) Notes to Condensed Consolidated Financial Statements.* |
| *              | Furnished herewith. Pursuant to Rule 406T of Regulation S-T, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933 or Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.   |
| **             | Filed herewith  |

