Ubiquiti Networks, Inc. Form DEF 14A October 27, 2017

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

**SCHEDULE 14A** 

Proxy Statement Pursuant to Section 14(a) of the Securities Exchange Act of 1934

Filed by the Registrant
Check the appropriate box:
Preliminary Proxy Statement

Filed by a Party other than the Registrant

Filed by a Party other than the Registrant

Confidential, for Use of the Commission Only (as permitted by Rule 14a-6(e)(2))

**Definitive Proxy Statement** 

**Definitive Additional Materials** 

Soliciting Material Pursuant to §240.14a-12 UBIQUITI NETWORKS, INC. (Name of Registrant as Specified In Its Charter)

(Name of Person(s) Filing Proxy Statement, if other than the Registrant)

P	Payment of Filing Fee (Check the appropriate box):  No fee required.
	Fee computed on table below per Exchange Act Rules 14a-6(i)(1) and 0-11.
	Title of each class of securities to which transaction applies: (1)
	Aggregate number of securities to which transaction applies: (2)
	Per unit price or other underlying value of transaction computed pursuant to Exchange Act Rule 0-11 (set forth the amount on which the filing fee is calculated and state how it was determined):
	Proposed maximum aggregate value of transaction: (4)
	Total fee paid: (5)
	Fee paid previously with preliminary materials.
	Check box if any part of the fee is offset as provided by Exchange Act Rule 0-11(a)(2) and identify the filing for which the offsetting fee was paid previously. Identify the previous filing by

(1) Amount Previously Paid:

Schedule and the date of its filing:

(2) Form, Schedule or Registration Statement No.:

registration statement number, or the Form or

- (3) Filing Party:
- (4) Date Filed:

Ubiquiti Networks, Inc. 685 Third Avenue, 27th Floor New York, NY 10017 (646) 780-7958 October 27, 2017 Dear Stockholders:

We are pleased to invite you to attend our 2017 Annual Meeting of Stockholders to be held virtually on December 12, 2017 at 10:00 a.m. Eastern Time (the "Annual Meeting").

The virtual Annual Meeting can be accessed by visiting www.virtualshareholdermeeting.com/UBNT2017, where you will be able to listen to the meeting live, submit questions and vote online. We believe that a virtual stockholder meeting provides greater access to those who may want to attend and therefore have chosen this over an in-person meeting.

The matters to be considered at the meeting are described in detail in the attached proxy statement. You will have an opportunity to submit questions or comments on matters of interest to stockholders generally. Included with the proxy statement is a copy of our Annual Report on Form 10-K for the fiscal year ended June 30, 2017.

Please use this opportunity to take part in the affairs of Ubiquiti Networks, Inc. by voting on the business to come before this meeting. Regardless of whether you plan to attend the meeting, we urge you to vote your proxy as soon as possible. Returning the proxy card does not deprive you of your right to attend the meeting and to vote your shares in person, and may save us from incurring additional proxy solicitation costs.

Thank you for your ongoing support of Ubiquiti Networks, Inc. We look forward to your attendance at the virtual Annual Meeting.

UBIQUITI NETWORKS, INC.

Robert J. Pera Chief Executive Officer and Chairman of the Board New York, New York

This notice of Annual Meeting, proxy statement and form of proxy are being distributed and made available on or about October 27, 2017.

Ubiquiti Networks, Inc. 685 Third Avenue, 27th Floor New York, NY 10017 (646) 780-7958 NOTICE OF ANNUAL MEETING OF STOCKHOLDERS

To Be Held on Tuesday, December 12, 2017

The Annual Meeting of Stockholders of Ubiquiti Networks, Inc. will be held virtually at 10:00 a.m., Eastern Time, on December 12, 2017 for the following purposes (as more fully described in the proxy statement accompanying this notice):

- 1. The election of one Class III director to serve until the third annual meeting of our stockholders following his election or until his successor is duly elected and qualified;
- 2.To ratify the appointment of KPMG LLP ("KPMG") as our independent registered public accountants for the fiscal year ending June 30, 2018; and
- 3.To transact such other business as may properly come before the meeting or any adjournment thereof.

The virtual Annual Meeting can be accessed by visiting www.virtualshareholdermeeting.com/UBNT2017, where you will be able to listen to the meeting live, submit questions and vote online. We believe that a virtual stockholder meeting provides greater access to those who may want to attend and therefore have chosen this over an in-person meeting.

Stockholders of record at the close of business on October 16, 2017 are entitled to vote at the Annual Meeting and are cordially invited to attend the virtual meeting. However, to ensure your representation at the virtual meeting, you are urged to mark, sign and date and return the enclosed proxy as promptly as possible in the postage prepaid envelope enclosed for that purpose or vote on the internet or by telephone as described herein. If you attend the virtual meeting, you may vote in person even if you return a proxy.

The Board of Directors

New York, New York October 27, 2017

YOUR VOTE IS IMPORTANT. PLEASE RETURN THE ENCLOSED PROXY, EVEN IF YOU PLAN TO ATTEND THE VIRTUAL MEETING AND VOTE IN PERSON. A MAJORITY OF OUR OUTSTANDING SHARES MUST BE REPRESENTED IN PERSON OR BY PROXY AT THE MEETING TO CONSTITUTE A OUORUM.

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Ubiquiti Networks, Inc. 685 Third Avenue, 27th Floor New York, NY 10017 (646) 780-7958

#### PROXY STATEMENT

# QUESTIONS AND ANSWERS ABOUT THE PROXY MATERIALS AND THE ANNUAL MEETING

Q: Why am I receiving these materials?

Ubiquiti Networks, Inc.'s ("Company", "Ubiquiti", "we", "us" or "our") Board of Directors (our "Board") has made these materials available to you on the internet and has delivered printed proxy materials to you, in connection with the solicitation of proxies for use at the virtual annual meeting of stockholders, which will take place on December 12, 2017 at 10:00 a.m. Eastern Time (the "Annual Meeting"). As a stockholder, you are invited to attend the virtual Annual Meeting and are requested to vote on the items of business described in this proxy statement. The virtual Annual Meeting can be accessed by visiting www.virtualshareholdermeeting.com/UBNT2017, where you will be able to listen to the meeting live, submit questions and vote online. We believe that a virtual stockholder meeting provides greater access to those who may want to attend and therefore have chosen this over an in-person meeting.

Q: What items of business will be voted on at the Annual Meeting?

A: The items of business scheduled to be voted on at the Annual Meeting are:

- •The election of one Class III director to serve until the third annual meeting of our stockholders following his election or until his respective successor is duly elected and qualified;
- •To ratify the appointment of KPMG as our independent registered public accountants for the fiscal year ending June 30, 2018 ("fiscal 2018"); and

We will also consider any other business that properly comes before the Annual Meeting or any adjournment thereof.

Q: How does our Board recommend that I vote?

A: Our Board recommends that you vote your shares:

- •"FOR" the election of our Class III director nominee, Mr. Robert J. Pera (Proposal No. 1).
- •"FOR" the ratification of the appointment of KPMG as our independent registered public accounting firm for fiscal 2018 (Proposal No. 2).
- Q: What information is contained in these proxy materials?
- A: You are receiving a proxy card, a copy of our Annual Report on Form 10-K (the "Annual Report") for the fiscal year ended June 30, 2017 ("fiscal 2017") and this proxy statement (collectively, the "proxy materials"). The information in

this proxy statement relates to the proposals to be voted on at the Annual Meeting, the voting process, the compensation of our directors and most highly paid executive officers, corporate governance and information on our Board and certain other required information.

Q: What shares can I vote?

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Each share of our common stock issued and outstanding as of the close of business on October 16, 2017 (the "Record Date") is entitled to be voted on all items being voted on at the Annual Meeting. You may vote all shares A: owned by you as of the Record Date, including (1) shares held directly in your name as the stockholder of record, and (2) shares held for you as the beneficial owner in street name through a broker, bank, trustee, or other nominee. On the Record Date there were 77,841,308 shares of our common stock issued and outstanding.

Q: How many votes am I entitled to per share?

A: For all matters described in this proxy statement for which your vote is being solicited, each holder of shares of common stock is entitled to one vote for each share of common stock held as of the Record Date.

Q: What is the difference between holding shares as a stockholder of record and as a beneficial owner?

Most of our stockholders hold their shares as a beneficial owner through a broker or other nominee rather than A: directly in their own name. As summarized below, there are some distinctions between shares held of record and those owned beneficially.

Stockholder of Record

If your shares are registered directly in your name with our transfer agent, Computershare Trust Company, N.A., you are considered, with respect to those shares, the stockholder of record, and we sent the proxy materials directly to you. As the stockholder of record, you have the right to grant your voting proxy directly to us or to vote in person at the Annual Meeting. You may also vote on the internet or by telephone, as described in the proxy materials and below under the heading "How can I vote my shares without attending the virtual Annual Meeting?"

Beneficial Owner

If your shares are held in an account at a brokerage firm, bank, broker-dealer, trust, or other similar organization, you are considered the beneficial owner of shares held in street name, and the proxy materials were or will be forwarded to you by that organization. As the beneficial owner, you have the right to direct your broker, bank, trustee, or other nominee how to vote your shares, and you are also invited to attend the virtual Annual Meeting.

Since a beneficial owner is not the stockholder of record, you may not vote your shares in person at the Annual Meeting unless you obtain a "legal proxy" from the broker, bank, trustee, or other nominee that holds your shares giving you the right to vote the shares at the meeting. If you do not wish to vote in person or you will not be attending the Annual Meeting, you may vote by proxy. You may vote by proxy over the internet or by telephone, as described in the proxy materials and below under the heading "How can I vote my shares without attending the virtual Annual Meeting?"

Q: How can I vote my shares in person at the virtual Annual Meeting?

Shares held in your name as the stockholder of record may be voted by you in person at the virtual Annual Meeting. A: Shares held beneficially in street name may be voted by you in person at the virtual Annual Meeting only if you obtain a legal proxy from the

broker, bank, trustee, or other nominee that holds your shares, giving you the right to vote the shares. Even if you plan to attend the virtual Annual Meeting, we recommend that you also submit your proxy or voting instructions as described below so that your vote

will be counted if you later decide not to attend the meeting. If you are a stockholder of record, you may:

•vote via the virtual meeting website—any stockholder can attend the virtual Annual Meeting by visiting
www.virtualshareholdermeeting.com/UBNT2017, where stockholders may vote and submit questions during the
meeting. The meeting starts at 10:00 a.m. (Eastern Time). Please have your 16-Digit Control Number to join the

Annual Meeting. Instructions on how to attend and participate via the Internet, including how to demonstrate proof of stock ownership, are posted at www.proxyvote.com;

•vote via telephone or Internet—in order to do so, please follow the instructions shown on your proxy card; or •vote by mail—complete, sign and date the proxy card enclosed herewith and return it before the Annual Meeting in the envelope provided.

Votes submitted by telephone or Internet must be received by 11:59 pm Eastern Time on December 11, 2017. Submitting your proxy, whether via the Internet, by telephone, or by mail, will not affect your right to vote in person should you decide to attend the virtual Annual Meeting. If you are not the stockholder of record, please refer to the voting instructions provided by your nominee to direct your nominee on how to vote your shares.

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Q: How can I vote my shares without attending the virtual Annual Meeting?

Whether you hold shares directly as the stockholder of record or beneficially in street name, you may direct how your shares are voted without attending the virtual Annual Meeting. If you are a stockholder of record, you may vote by proxy. You can vote by proxy over the internet by following the instructions provided in the proxy materials, or, if you requested to receive printed proxy materials, you can also vote by mail or telephone pursuant to instructions provided on the proxy card. If you hold shares beneficially in street name, you may also vote by proxy over the internet by following the instructions provided in the proxy materials, or, if you requested to receive printed proxy materials, you can also vote by telephone or mail by following the voting instruction card provided to you by your broker, bank, trustee, or other nominee.

#### Q: Can I change my vote or revoke my proxy?

You may change your vote at any time prior to the taking of the vote at the Annual Meeting. If you are the stockholder of record, you may change your vote by (1) granting a new proxy bearing a later date (which automatically revokes the earlier proxy) using any of the methods described above (and until the applicable deadline for each method), (2) providing a written notice of revocation to Vote Processing, c/o Broadridge, 51

A: Mercedes Way, Edgewood, NY 11717 prior to your shares being voted, or (3) attending the virtual Annual Meeting and voting in person. Attendance at the virtual meeting will not cause your previously granted proxy to be revoked unless you specifically so request. For shares you hold beneficially in street name, you may change your vote by submitting new voting instructions to your broker, bank, trustee, or other nominee following the instructions they provided, or, if you have obtained a legal proxy from your broker, bank, trustee, or other nominee giving you the right to vote your shares, by attending the virtual Annual Meeting and voting in person.

#### Q: Is my vote confidential?

Proxy instructions, ballots, and voting tabulations that identify individual stockholders are handled in a manner that protects your voting privacy. Your vote will not be disclosed either among our employees or to third parties, A: except: (1) as necessary to meet applicable legal requirements, (2) to allow for the tabulation of votes and certification of the vote, and (3) to facilitate a successful proxy solicitation. Occasionally, stockholders provide written comments on their proxy card, which are then forwarded to our management.

#### Q: How can I attend the virtual Annual Meeting?

Any stockholder can attend the virtual Annual Meeting by visiting

A: www.virtualshareholdermeeting.com/UBNT2017, where stockholders may vote and submit questions during the meeting. Please have your 16-Digit Control Number to join the Annual Meeting. The virtual meeting will begin promptly at 10:00 a.m. Eastern Time on December 12, 2017.

Q: How many shares must be present or represented to conduct business at the Annual Meeting?

A majority of our issued and outstanding shares of common stock must be present in person or represented by proxy in order to hold the meeting and conduct business. This is called a quorum. Your shares will be counted for A: purposes of determining if there is a quorum, even if you wish to abstain from voting on some or all matters introduced at the meeting, if you are present and vote in person at the meeting or have properly submitted a proxy card. Both abstentions and broker non-votes (described below) are counted for the purpose of determining the presence of a quorum.

### Q: How are votes counted?

A: In the election of directors, you may vote "FOR" the nominee or your vote may be "WITHHELD" with respect to the nominee.

For the other items of business, you may vote "FOR," "AGAINST," or "ABSTAIN." If you elect to "ABSTAIN," the abstention has the same effect as a vote "AGAINST." If you provide specific instructions with regard to certain items, your shares will be voted as you instruct on such items. If no instructions are indicated, the shares will be voted as recommended by our Board.

Q: What is the voting requirement to approve each of the proposals?

A plurality of the shares present in person or represented by proxy at the meeting and entitled to vote is required for the election of directors. The affirmative "FOR" vote of a majority of the shares present in person or represented by proxy at the meeting and entitled to vote on the proposal is required to approve the ratification of the appointment of KPMG as our independent registered public accountants for the fiscal year ending June 30, 2018.

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If you hold shares beneficially in street name and do not provide your broker with voting instructions, your shares may constitute "broker non-votes." Generally, broker non-votes occur on a matter when a broker is not permitted to vote on that matter without instructions from the beneficial owner and instructions are not given. In tabulating the voting result for any particular proposal, shares that constitute broker non-votes are not considered votes "FOR" or "AGAINST" such proposal. Thus, broker non-votes will not affect the outcome of any matter being voted on at the meeting, assuming that a quorum is obtained. Abstentions are considered votes cast and thus have the same effect as votes against the matter.

We encourage you to provide instructions to your bank or brokerage firm by voting your proxy. This action ensures your shares will be voted at the meeting in accordance with your wishes.

Q: Is cumulative voting permitted for the election of directors?

A: No. You may not cumulate your votes for the election of directors.

Q: What happens if additional matters are presented at the Annual Meeting?

Other than the two items of business described in this proxy statement, we are not aware of any other business to be acted upon at the Annual Meeting. If you grant a proxy, the person named as proxy holder, Hartley Nisenbaum or Kevin Radigan, will have the discretion to vote your shares on any additional matters properly presented for a vote at the meeting or any adjournment thereof. If for any reason any nominee is not available as a candidate for director, the persons named as proxy holders will vote your proxy for such other candidate or candidates as may be nominated by our Board.

Q: Who will serve as inspector of elections?

A: The inspector of elections will be Broadridge Financial Solutions, Inc. Our transfer agent, Computershare Trust Company, N.A., will assist the inspector of elections with tabulating the votes.

Q: Who will bear the cost of soliciting votes for the Annual Meeting?

We will pay the entire cost of preparing, assembling, printing, mailing, and distributing these proxy materials and soliciting votes. If you choose to access the proxy materials and/or vote over the internet, you are responsible for internet access charges you may incur. If you choose to vote by telephone, you are responsible for telephone A: charges you may incur. In addition to the mailing of these proxy materials, the solicitation of proxies or votes may be made in person, by telephone or by electronic communication by our directors, officers, and employees, who will not receive any additional compensation for such solicitation activities. The estimated cost of the proxy materials is \$13,000 plus out-of-pocket expenses.

Q: Where can I find the voting results of the Annual Meeting?

We will announce preliminary voting results at the Annual Meeting and publish them on our website at A: http://ir.ubnt.com/index.cfm. We will also disclose voting results on a Form 8-K filed with the Securities and Exchange Commission (the "SEC") within four business days after the Annual Meeting, which will also be available on our website.

Q: How can I contact Ubiquiti's transfer agent?

A:

You can contact our transfer agent by either writing Computershare Trust Company, N.A., by regular mail at P.O. Box 505000, Louisville, KY 40233; by overnight delivery at 462 South 4th Street Suite 1600 Louisville, KY 40202; or by telephoning (877) 373-6374 or (781) 575-3120.

Q: How do I obtain a separate set of proxy materials or request a single set for my household?

We have adopted a procedure approved by the SEC called "householding." Under this procedure, stockholders who have the same address and last name and do not participate in electronic delivery of proxy materials will receive an only one copy of the notice and our annual report and proxy statement unless one or more of these stockholders notifies us that they wish to continue receiving individual copies. This procedure reduces our printing costs and postage fees. Each stockholder who participates in householding will continue to be able to access or receive a separate proxy card.

To request a printed copy of the proxy materials, please contact us via the Internet (www.proxyvote.com), telephone (1-800-542-1061) or by email (sendmaterial@proxyvote.com) on or before November 30, 2017. If requesting material by email, please send a blank email with the 16-digit Control Number (located on the notice) in the subject line. Requests, instructions and other inquiries will NOT be forwarded to your investment advisor. If any stockholders in your household wish to receive a separate annual report and a separate proxy statement in the future, they may contact

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Ubiquiti Networks, Inc. Ubiquiti Networks, Inc. 685 Third Avenue, 27<sup>th</sup> Floor New York, NY 10017 (646) 780-7958

Attn: Investor Relations Email: ir@ubnt.com

Other stockholders who have multiple accounts in their names or who share an address with other stockholders can authorize us to discontinue mailings of multiple annual reports and proxy statements by contacting Investor Relations.

Q: How do I get electronic access to the proxy materials?

These proxy materials (including our Annual Report) are also available at https://materials.proxyvote.com/90347A A: and the SEC website at http://www.sec.gov. The information contained on these websites do not form any part of this proxy statement.

Q: What is the deadline to propose actions for consideration at next year's annual meeting of stockholders or to nominate individuals to serve as directors?

Stockholder Proposals: Stockholders may present proper proposals for inclusion in our proxy statement and for consideration at the next annual meeting of stockholders by submitting their proposals in writing to our Corporate Secretary in a timely manner. For a stockholder proposal to be considered for inclusion in our proxy statement for our 2018 Annual Meeting of Stockholders, our Corporate Secretary must receive the written proposal at our principal executive offices no later than June 29, 2018; provided, however, that in the event that we hold our 2018

A: Annual Meeting of Stockholders more than 30 days before or after the one-year anniversary date of the 2017 Annual Meeting, we will disclose the new deadline by which stockholder proposals must be received under Item 5 of our earliest possible Quarterly Report on Form 10-Q or, if impracticable, by any means reasonably calculated to inform stockholders. In addition, stockholder proposals must otherwise comply with the requirements of Rule 14a-8 of the Securities Exchange Act of 1934, as amended, (the "Exchange Act") regarding the inclusion of stockholder proposals in company-sponsored proxy materials. Proposals should be addressed to:

Ubiquiti Networks, Inc. 685 Third Avenue 27<sup>th</sup> Floor New York, NY 10017 Attn: Corporate Secretary

Advanced Notice Procedures: Our bylaws also establish an advance notice procedure for stockholders who wish to present a proposal before an annual meeting of stockholders, but do not intend for the proposal to be included in our proxy statement. Our bylaws provide that the only business that may be conducted at an annual meeting is business that is: (1) specified in the notice of a meeting given by or at the direction of our Board, (2) otherwise properly brought before the meeting by or at the direction of our Board, or (3) properly brought before the meeting by a stockholder of record entitled to vote at the annual meeting who has delivered timely written notice to our Corporate Secretary, which notice must contain the information specified in our bylaws. To be timely for our 2018 Annual Meeting of Stockholders, our Corporate Secretary must receive the written notice at our principal executive offices:

- •no earlier than August 13, 2018, and
- •not later than the close of business on September 12, 2018.

In the event that we hold our 2018 Annual Meeting of Stockholders more than 30 days before or 60 days after the one-year anniversary date of the 2017 Annual Meeting, then notice of a stockholder proposal that is not intended to be included in our proxy statement must be received no earlier than the 120th day prior to such annual meeting, and not later than the close of business on the later of the following two dates:

- •the 9th day before such annual meeting, or
- •the 10<sup>th</sup> day following the day on which public announcement of the date of such meeting is first made.

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If a stockholder who has notified us of his or her intention to present a proposal at an annual meeting does not appear to present his or her proposal at such meeting, we are not required to present the proposal for a vote at such meeting.

Nomination of Director Candidates: You may propose director candidates for consideration by our Board. Any such recommendations should include the nominee's name and qualifications for membership on our Board, and should be directed to our Corporate Secretary at the address set forth above. For additional information regarding stockholder recommendations for director candidates, see "Corporate Governance—Director Nominations" below.

To nominate a director, the stockholder must provide the information required by our Bylaws. In addition, the stockholder must give timely notice to our Corporate Secretary in accordance with our Bylaws, which, in general, require that the notice be received by our Corporate Secretary within the time period described above under "Advanced Notice Procedures" for stockholder proposals that are not intended to be included in our proxy statement.

Copy of Bylaw Provisions: A copy of our Bylaws may be obtained by accessing our filings on the SEC's website at http://www.sec.gov. You may also contact our Corporate Secretary at our principal executive offices for a copy of the relevant bylaw provisions regarding the requirements for making stockholder proposals and nominating director candidates.

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#### CORPORATE GOVERNANCE

#### Code of Business Conduct and Ethics

Our Board has adopted a Code of Business Conduct and Ethics for all employees, officers and directors. The full text of our Code of Business Conduct and Ethics is posted on the investor relations portion of our website http://ir.ubnt.com/company/corporate-goverance. We intend to disclose future amendments to our Code of Business Conduct and Ethics, or certain waivers of such provisions, at the same location on our website identified above and also in public filings. The inclusion of our website address in this proxy statement does not include or incorporate by reference the information on our website into this proxy statement.

Our Board also adopted a Code of Ethics for Principal Executive and Senior Financial Officers and Section 16 Officers. The full text of our Code of Ethics for Principal Executive and Senior Financial Officers and Section 16 Officers is posted on the investor relations portion of our website http://ir.ubnt.com/company/corporate-goverance. We intend to disclose future amendments to our Code of Ethics for Principal Executive and Senior Financial Officers and Section 16 Officers, or certain waivers of such provisions, at the same location on our website identified above and also in public filings.

### Director Independence

In October 2017, our Board undertook a review of the independence of our directors and considered whether any director has a material relationship with us that could compromise the director's ability to exercise independent judgment in carrying out the director's responsibilities, among the other criteria for "independent directors" as defined under the rules of the NASDAQ Stock Market LLC ("NASDAQ"). In evaluating the directors' independence, the Board considered the nature of any executive officer's personal investment interest in the director affiliated entities (active or passive), the level of involvement by the director or executive officer as a partner in the director affiliated entities, any special arrangements between the parties which would lead to a personal benefit, any personal benefits derived as a result of business relationships with the Company, any other personal benefit derived by any director or executive officer as a result of the disclosed relationships or any other relevant factors. As a result of this review, our Board determined that each of Messrs. Michael E. Hurlston, Ronald A. Sege and Rafael Torres, who are currently serving on our Board, are "independent directors" as defined under the rules of NASDAQ and constitute a majority of directors of our Board as required by the rules of NASDAQ. Additionally, our Board previously determined that Messrs. Michael E. Hurlston (1), Ronald A. Sege and Rafael Torres, who served on our Board during the last fiscal year, were "independent directors" as defined under the rules of NASDAQ, constituting a majority of independent directors of our Board during the last fiscal year as required by the rules of NASDAQ.

(1) Mr. Hurlston was appointed to the Board on August 4, 2016.

### **Board Composition**

Our Board is currently composed of four members. Our bylaws permit our Board to establish by resolution the authorized number of directors and four directors are currently authorized.

Our directors are divided into three classes as nearly equal in size as is practicable, designated Class I, Class II and Class III. The term of office for each Class is three years. At each annual meeting of stockholders, each of the successors elected to replace the directors of a Class whose term shall have expired at such annual meeting shall be elected to hold office until the third annual meeting next succeeding his or her election and until his or her respective successor shall have been duly elected and qualified. Currently, the terms of the directors expire upon the election and qualification of successor directors at the annual meeting of stockholders to be held during 2017 for the Class III director, 2018 for the Class I director and 2019 for the Class II directors.

The following table sets forth the classes, names, ages and positions of our directors as of October 27, 2017:

Class I Directors	Age	Position
Michael E. Hurlston (1)	51	Director
Rafael Torres (1)	49	Director

Class II Director Age Position Ronald A. Sege (1) 60 Director

Class III Director Age Position

Chief Executive Officer

Robert J. Pera 39 and

Chairman of the Board

(1) Member of the audit committee, the compensation committee and the nominating and governance committee.

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#### **Board Leadership Structure**

Robert J. Pera is the Chairman of our Board and our largest stockholder. Mr. Pera has also served as our Chief Executive Officer since our company was founded. The Board believes that Mr. Pera brings a strategic perspective to the position of Chairman, and that it remains in the best interests of shareholders for him to continue to serve in that role.

Ronald A. Sege is the lead independent director of the Board. In light of the size of our Board and the oversight provided by, and involvement of, our independent directors and Board committees in the leadership of our company, our Board considers that our current leadership structure and conduct combines appropriate leadership with the ability to conduct our business efficiently and with appropriate care and attention.

Our Board has as an objective that its membership be composed of experienced and dedicated individuals with diversity of backgrounds, perspectives and skills. The nominating and governance committee selects candidates for director based on their independence, character, judgment, diversity of experience, business acumen and ability to act on behalf of all stockholders. In seeking qualified candidates, diversity of background, including diversity of gender, race, or ethnic or national origin is also a relevant factor in the selection process in order to promote a well-balanced board with varying perspectives. The nominating and governance committee believes that nominees for director should have experience that may be useful to us and our Board, such as experience in operational management, accounting and finance, legal and compliance, or industry and technology knowledge, as well as high personal and professional ethics and the willingness and ability to devote sufficient time to effectively carry out his or her duties as a director. The nominating and governance committee believes it appropriate for at least one, and preferably multiple, members of our Board to meet the criteria for an "audit committee financial expert" as defined by SEC rules, and for a majority of the members of our Board to meet the definition of "independent director" under the rules of NASDAQ. The nominating and governance committee also believes it appropriate for certain key members of our management to participate as members of our Board.

Our Board is actively involved in oversight of risks that could affect us as further described in "Board's Role in Risk Oversight" below. This oversight is conducted primarily through the committees of our Board, as disclosed in the descriptions of each of the committees described in "Committees of the Board of Directors" below and in the charters of each of the committees, but our Board has retained responsibility for general oversight of risks. Our Board satisfies this responsibility through full reports by each committee chair regarding the committee's considerations and actions, as well as through regular reports directly from officers responsible for oversight of particular risks within our Company.

**Board of Directors** 

In fiscal 2017, our Board held five meetings and also took action by written consent six times. In fiscal 2017, with the exception of Mr. Hurlston who was appointed to our Board on August 4, 2016, all incumbent directors attended all of the meetings of the Board and committees on which such director served.

We do not have a policy regarding directors' attendance at the Annual Meeting of Stockholders, but we encourage our directors to attend the Annual Meeting. In fiscal 2017, our stockholders held an annual meeting on December 14, 2016.

#### Committees of the Board of Directors

Our Board has appointed a nominating and governance committee, an audit committee, a compensation committee and management equity committee. Our Board believes that each member of each of the nominating and governance committee, the audit committee and the compensation committee meets the requirements for independence under the

current requirements of NASDAQ, is a non-employee director as defined by Rule 16b-3 promulgated under the Exchange Act and is an outside director as defined pursuant to Section 162(m) of the Internal Revenue Code of 1986, as amended, or Internal Revenue Code. We believe that the respective charters and functioning of each of the nominating and governance committee, the audit committee and the compensation committee comply with the applicable requirements of NASDAQ and SEC rules and regulations. We intend to comply with future requirements to the extent they become applicable to us.

Other than the management equity committee, our independent directors regularly schedule executive sessions of our Board and its committees in which management does not participate. In fiscal 2017, our independent directors met during every Board meeting in a separate executive session without any member of our management present.

Nominating and governance committee. Our nominating and governance committee oversees and assists our Board in reviewing and recommending nominees for election as directors. Our nominating and governance committee's policy regarding the consideration of director candidates recommended by stockholders is set forth below under "Director Nominations". The nominating and governance committee also:

- •evaluates and makes recommendations regarding the organization and governance of our Board and its committees;
- •assesses the performance of members of our Board and makes recommendations regarding committee and chair assignments;
- •recommends desired qualifications for membership to our Board and conducts searches for potential members of our Board; and
- •reviews and makes recommendations with regard to our corporate governance guidelines.

The members of our nominating and governance committee for fiscal 2017 prior to August 4, 2016 were Messrs. Sege and Torres. On August 4, 2016, Mr. Hurlston was appointed as a member of our nominating and governance committee effective August 4, 2016. Mr. Sege is the chairman of our nominating and governance committee.

The nominating and governance committee met four times during fiscal 2017 and also took two actions by unanimous written consent. The nominating and governance committee has adopted a written charter approved by our Board, which is available on our website at http://ir.ubnt.com/company/corporate-goverance. The information contained on our website does not form any part of this proxy statement.

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Audit committee. The audit committee oversees our corporate accounting and financial reporting processes. The audit committee generally oversees:

- •our accounting and financial reporting processes as well as the audit and integrity of our financial statements;
- •the qualifications and independence of our independent registered public accounting firm;
- •the performance of our independent registered public accounting firm; and
- our compliance with systems of disclosure controls and procedures, internal controls over financial reporting and compliance of our employees, directors and consultants with ethical standards adopted by us.

The audit committee also has certain responsibilities, including without limitation, the following:

- •selects and hires the independent registered public accounting firm;
- •supervises and evaluates the independent registered public accounting firm;
- •evaluates the independence of the independent registered public accounting firm;
- •approves audit and non-audit services and fees;

reviews financial statements and discusses with management and the independent registered public accounting firm our annual audited and quarterly financial statements, the results of the independent audit and the quarterly reviews, and the reports and certifications regarding internal controls over financial reporting and disclosure controls; and or reviews reports and communications from the independent registered public accounting firm.

The members of our audit committee for fiscal 2017 prior to August 4, 2016 were Messrs. Sege and Torres. On August 4, 2016, Mr. Hurlston was appointed as a member of our audit committee effective August 4, 2016. Thereafter, members of our audit committee were Messrs. Sege, Torres and Hurlston. Mr. Torres is the chairman of the audit committee. Our Board has determined that Mr. Torres is a financial expert as contemplated by the rules of the SEC implementing Section 407 of the Sarbanes-Oxley Act of 2002. Our Board has considered the independence and other characteristics of each member of our audit committee. The audit committee met five times in fiscal 2017 and also took two actions by unanimous written consent.

The audit committee operates under a written charter adopted by our Board. A copy of the audit committee charter is available on our website at http://ir.ubnt.com/company/corporate-goverance. The information contained on our website does not form any part of this proxy statement.

The Report of the Audit Committee is included in this proxy statement, see "Report of the Audit Committee" below.

Compensation committee. The compensation committee oversees our corporate compensation policies, plans and benefits programs and has the responsibilities described in the "Executive Compensation-Compensation Discussion and Analysis" below.

The members of our compensation committee for fiscal 2017 prior to August 4, 2016 were Messrs. Sege and Torres. On August 4, 2016, Mr. Hurlston was appointed as a member and the chairman of our compensation committee effective August 4, 2016. Thereafter, members of our compensation committee were Messrs. Sege, Torres and Hurlston. The compensation committee met four times during fiscal 2017 and took one action by unanimous written consent. See "Executive Compensation - Compensation Discussion and Analysis" and "Proposal One Election of Directors - Directors' Compensation" below for a description of our processes and procedures for the consideration and determination of executive and director compensation.

The compensation committee operates under a written charter adopted by our Board. A copy of the compensation committee charter is available on our website at http://ir.ubnt.com/company/corporate-goverance. The information contained on our website does not form any part of this proxy statement.

The Compensation Committee Report is included in this proxy statement, see "Compensation Committee Report" below.

Management equity committee. Our Chief Executive Officer currently serves as the sole member of the management equity committee. The management equity committee is a secondary committee responsible for granting and issuing awards of options and restricted stock units, or RSUs, under the 2010 Equity Incentive Plan to eligible employees, other than to members of our Board and individuals designated by our Board as "Section 16 officers". In addition, the management equity committee may not make any awards to any one employee that total more than 10,000 shares of common stock. The management equity committee met three times in fiscal 2017.

Compensation Committee Interlocks and Insider Participation

The members of our compensation committee for fiscal 2017 prior to August 4, 2016 were Messrs. Sege and Torres. On August 4, 2016, Mr. Hurlston was appointed as a member of our compensation committee effective August 4, 2016. Thereafter, members of our compensation committee were Messrs. Sege, Torres and Hurlston. None of the former or current members of the compensation committee has at any time been one of our officers or employees. None of our executive officers serves, or in fiscal 2017, served as a member of a Board or compensation committee (or other committee serving an equivalent function) of any entity that has one or more executive officers who serve on our Board or compensation committee.

Board's Role in Risk Oversight

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Our Board, as a whole and through its committees, has responsibility for the oversight of risk management. With the oversight of our full board of directors, our senior management is responsible for the day-to-day management of the material risks we face. In its oversight role, our Board has the responsibility to satisfy itself that the risk management processes designed and implemented by management are adequate and functioning as designed. Our Board holds strategic planning sessions with senior management to discuss strategies, key challenges, risks and opportunities for us. This involvement of our Board in setting our business strategy is a key part of its oversight of risk management, its assessment of management's appetite for risk, and its determination of what constitutes an appropriate level of risk for us. Additionally, our Board regularly receives updates from senior management and outside advisors regarding certain risks we face, including various operating risks. Our senior management attends meetings of our Board and its committees on a quarterly basis, and as is otherwise needed, and are available to address any questions or concerns raised by our Board on risk management and any other matters.

Each of our board committees oversees certain aspects of risk management and reports their findings to the full board of directors on a quarterly basis, and as is otherwise needed. Our audit committee is responsible for overseeing risk management of financial matters, financial reporting, the adequacy of our risk-related internal controls, internal investigations, and enterprise risks, generally. Our compensation committee oversees risks related to compensation policies and practices, and is responsible for establishing and maintaining compensation policies and programs designed to create incentives consistent with our business strategy that do not encourage excessive risk-taking.

In connection with its oversight of compensation-related risks, our compensation committee has reviewed an assessment by management of our compensation programs and practices for our employees, including our executive and non-executive programs and practices. In its review, the compensation committee evaluated whether our policies and programs encourage unnecessary or excessive risk-taking and controls, and how such policies and programs are structured with respect to risks and rewards, as well as controls designed to mitigate any risks. As a result of this review, the compensation committee determined any risks that may result from our compensation policies and practices for our employees are not reasonably likely to have a material adverse effect on us.

Additional review or reporting on enterprise risks is conducted as needed or as requested by our Board or a committee thereof.

#### **Director Nominations**

The nominating and governance committee nominates directors for election at each annual meeting of stockholders and nominates new directors for election by our Board to fill vacancies when they arise. The nominating and governance committee has the responsibility to identify, evaluate, recruit and nominate qualified candidates for election to our Board.

Prior to each annual meeting of stockholders, the nominating and governance committee identifies nominees first by evaluating the current directors whose term will expire at the annual meeting and who are willing to continue in service. These candidates are evaluated based on the criteria described in "Board Leadership Structure" above, including as demonstrated by the candidate's prior service as a director. The nominating and governance committee also assesses the needs of our Board with respect to the particular talents and experience of its directors, as well as recommendations of directors regarding skills that could improve the overall quality and ability of our Board to carry out its functions. Specific qualities or experiences could include matters such as experience in our industry, financial or technological expertise, experience in situations comparable to ours, leadership experience and relevant geographical experience. The effectiveness of our Board's diverse mix of skills and experiences is considered as part of each self-assessment of the Board.

In the event that a director does not wish to continue in service, the nominating and governance committee determines not to re-nominate the director, or a vacancy is created on our Board as a result of a resignation, an increase in the size of our Board or other event, the committee will consider various candidates for board membership, including those suggested by the committee members, by other board members, by any executive search firm engaged by the committee and by stockholders. A stockholder who wishes to suggest a prospective nominee for our Board should

notify our Corporate Secretary or any member of the committee in writing with any supporting material the stockholder considers appropriate.

In addition, our Bylaws contain provisions that address the process by which a stockholder may nominate an individual to stand for election to our Board at our annual meeting of stockholders. To nominate a candidate for director, a stockholder must give timely notice in writing to our Corporate Secretary and otherwise comply with the provisions of our Bylaws. To be timely for our 2018 Annual Meeting of Stockholders, our Corporate Secretary must receive the written notice at our principal executive offices:

- •no earlier than August 13, 2018, and
- •not later than the close of business on September 12, 2018.

In the event that we hold our 2018 Annual Meeting of Stockholders more than 30 days before or 60 days after the one-year anniversary date of the 2017 Annual Meeting, then the stockholders notice to nominate a candidate for director that is not intended to be included in our proxy statement must be received no earlier than the 120th day prior to such annual meeting, and not later than the close of business on the later of the following two dates:

- •the 90th day before such annual meeting, or
- •the 10th day following the day on which public announcement of the date of such meeting is first made. Information required by the Bylaws to be in the notice include the name and contact information for the candidate and the person making the nomination and other information about the nominee that must be disclosed in proxy solicitations under Section 14 of the Securities Exchange Act of 1934 and the related rules and regulations under that Section.

Stockholder nominations must be made in accordance with the procedures outlined in, and include the information required by, our Bylaws and must be addressed to: Corporate Secretary, Ubiquiti Networks, Inc., 685 Third Avenue, 27th Floor, New York, New York 10017. You can obtain a copy of our Bylaws by writing to the Corporate Secretary at this address or by accessing our filings on the SEC's website at http://www.sec.gov.

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Stockholder Communications with our Board

If you wish to communicate with our Board, you may send your communication in writing to: Corporate Secretary, Ubiquiti Networks, Inc., 685 Third Avenue, 27th Floor, New York, New York 10017. You must include your name and address in the written communication and indicate whether you are a stockholder of Ubiquiti. The Corporate Secretary will review any communication received from a stockholder, and all material communications from stockholders will be forwarded to the appropriate director or directors or committee of our Board based on the subject matter.

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#### PROPOSAL ONE

**ELECTION OF DIRECTORS** 

General

Our Class III director's term expires at the Annual Meeting.

**Information Regarding Nominees** 

Our Board nominated Robert Pera as a nominee for election at the Annual Meeting as a Class III director of our Board until the third annual meeting of our stockholders following his election, or until his successor has been duly elected and qualified or until his earlier death, resignation or removal. Biographical information about each of the directors and Mr. Pera is contained in the following section. A discussion of the qualifications, attributes and skills of each director and the nominee that led our Board to the conclusion that they should serve or continue to serve as directors is also included in each of the directors' and the nominee's biographies.

Mr. Pera has agreed to serve if elected, and we have no reason to believe that he will be unavailable to serve. In the event he is unable or declines to serve as a director at the time of the Annual Meeting, the proxies will be voted for any nominee who may be designated by our present Board to fill the vacancy.

Except as set forth below, unless otherwise instructed, the persons appointed in the accompanying form of proxy will vote the proxies received by them for the nominee named below, who is presently a member of our Board. In the event that the nominee becomes unavailable or unwilling to serve as a member of our Board, the proxy holders will vote in their discretion for a substitute nominee.

The following table sets forth the name, age and position of our director nominee as of October 27, 2017:

Class III Director Age Position Robert Pera 39 Director

Robert J. Pera. .Mr. Pera founded our Company in October 2003 and our Company began current operations in 2005. Mr. Pera has served as our Chief Executive Officer and a member of our Board since our inception, and as our Chairman of the Board since December 2012. From January 2003 to February 2005, Mr. Pera was a wireless engineer with Apple, Inc., a consumer technology products company. Mr. Pera holds a B.A. in Japanese Language, a B.S. in Electrical Engineering and an M.S. degree in Electrical Engineering (emphasis in Digital Communications / RF Circuit Design) from the University of California, San Diego. We believe that Mr. Pera possesses specific attributes that qualify him to serve as Chairman of our Board, including the perspective and experience he brings as our Chief Executive Officer, one of our founders and our largest stockholder, which brings historical knowledge, technological and operational expertise, and continuity to our Board.

Information Regarding Continuing Directors

The following table sets forth the names, ages and positions of our continuing directors as of October 27, 2017:

Class I Directors Age Position Michael E. Hurlston 51 Director Rafael Torres 49 Director

Class II Director Age Position Ronald Sege 60 Director

Michael E. Hurlston. Mr. Hurlston has served as one of our directors since August 2016. From 2001 to October 2017, Mr. Hurlston held various senior leadership positions in sales, marketing and general management at Broadcom Limited, a leading developer and supplier of a broad range of semiconductor solutions ("Broadcom"), including his most recent role as Senior Vice President and General Manager of the Wireless Communications and Connectivity Division. Prior to joining Broadcom in 2001, Mr. Hurlston held senior positions at Radia Communications, a component developer of communication equipment, and Oren Semiconductor, a component developer for consumer electronics, for approximately four years. Mr. Hurlston holds a B.S. and M.S. in Electrical Engineering and an M.B.A from the University of California, Davis. We believe that Mr. Hurlston possesses specific attributes that qualify him to

serve as a member of our Board, including his industry, marketing, sales and management experience. Rafael Torres. Mr. Torres has served as one of our directors since October 2013. Mr. Torres currently serves as the Chief Financial Officer of Instart Logic. Instart Logic is a cloud services company primarily focused on Web site and application speed and performance. From 2013 to 2015, Mr. Torres served as the Chief Financial Officer of OCZ Storage Solutions, a global provider of high-performance solid state storage solutions and computer components. From 2008 to 2013, Mr. Torres served as Chief Financial Officer and Vice President of Finance for Capella Photonics, a privately-held firm selling optical switching subsystems. From 2006 to 2008, Mr. Torres was the Chief Financial Officer and Vice President of Finance for Power Integrations, a provider of high-voltage analog integrated circuits for power conversion. From 2000 to 2006, Mr. Torres was Chief Financial Officer and Vice President of Finance for PLX Technology, a provider of semiconductor-based

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connectivity solutions. Mr. Torres holds a B.S. degree in Accounting from Santa Clara University and is a Certified Public Accountant (Inactive). We believe that Mr. Torres possesses specific attributes that qualify him to serve as a member of our Board, including his industry, operations, management, and finance experience.

Ronald A. Sege. Mr. Sege has served as our director since October 2012. Since August 2010, Mr. Sege served as President, Chief Executive Officer and Chairman of Echelon Corporation, an energy control networking solutions provider. From 2008 to 2010, Mr. Sege was President, Chief Operating Officer and a member of the board of directors of 3COM Corporation. Mr. Sege was President and Chief Executive Officer of Tropos Networks, a provider of wireless broadband networks, from 2004 to 2008 and was the President and Chief Executive Officer of Ellacoya Networks, a provider of broadband service optimization solutions based on deep packet inspection technology, from 2001 to 2004. Earlier in Mr. Sege's career from 1998 to 2001, he was Executive Vice President at Lycos, an internet search engine. Prior to 1998, Mr. Sege spent 10 years at 3COM holding various executive vice president and vice president positions. Mr. Sege received his B.A. in Economics from Pomona College and earned an M.B.A. from the Harvard Business School. We believe that Mr. Sege possesses specific attributes that qualify him to serve as a member of our Board, including his industry and board leadership experience.

**Executive Officers and Directors** 

For information regarding our officers, please see "Executive Officers" below. Information regarding our current continuing directors can be found immediately below.

Committees of the Board of Directors

For information regarding our Board committees, please see "Corporate Governance—Committees of the Board of Directors".

Compensation Committee Interlocks and Insider Participation

For information regarding compensation committee interlocks and insider participation, please see "Corporate Governance—Compensation Committee Interlocks and Insider Participation".

Directors' Compensation

The compensation committee is responsible for periodically reviewing nonemployee director compensation and benefits and recommends changes, if appropriate, to the Board based upon competitive market practices.

Our compensation committee approved a compensation package for our nonemployee directors beginning in October 17, 2016, based on the recommendation of Compensia, our compensation consultant, and our Chief Executive Officer. The compensation plan for our nonemployee directors after the new compensation package took effect on October 17, 2016 is as follows:

Annual Board Retainer (1) \$ 200,000

The Annual Board Retainer is paid in cash and includes compensation for each board member's service on the Board, and, as applicable, service on the Audit Committee, the Compensation Committee, the Nominating and (1) Governance Committee and service as a Chair of the applicable committee.

The prior cash compensation package for our nonemployee directors effective until October 17, 2016 was as follows:

Annual Board Retainer	\$ 40,000
Audit Committee Chair Retainer	\$25,000
Audit Committee Member Retainer	\$10,000
Compensation Committee Chair Retainer	\$10,000
Compensation Committee Member Retainer	\$6,000
Nominating and Governance Committee Chair Retainer	\$8,000
Nominating and Governance Committee Member Retainer	\$5,000

We do not have a formal policy of reimbursing directors, but we reimburse them for travel, lodging and other reasonable expenses incurred in connection with their attendance at board of directors or committee meetings. The following table summarizes the information concerning compensation paid or accrued for services rendered to us by members of our Board for fiscal 2017. The table excludes Mr. Pera, who is a named executive officer and therefore

did not receive any compensation from us in his role as director in fiscal 2017. We have omitted from this table the columns pertaining to stock awards and option awards because they are inapplicable, other than as explained in footnote 2 to this table.

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Fees Earned Total Name or Paid in Compensation (2) Cash (1) Michael E. Hurlston \$ 154,198 \$ 154,198

Ronald A. Sege 160,467 160,467 Rafael Torres 163,609 509,107

(1) This column includes fees earned in fiscal 2017 as well as certain director fees earned in fiscal 2017 but paid in July 2017, as follows:

	Fees Earned in Cash		Fees Earned
Name		Fiscal 2017 and	in Cash in
	Paid in Fiscal 2018		Fiscal 2017
Michael E. Hurlston	\$	50,000	\$ 104,198
Ronald A. Sege		50,000	110,467
Rafael Torres		50,000	113,609

This column includes the aggregate grant date fair value of equity awards vested in fiscal 2017 to non-employee (2) directors. No stock options were awarded to non-employee directors in fiscal 2017.

Stock Name Awards (\$) Michael E. Hurlston Ronald A. Sege

Rafael Torres 345,499

Required Vote

A plurality of the shares present in person or represented by proxy and entitled to vote is required for the nominee to be elected as a Class III director. Unless marked to the contrary, proxies received will be voted "FOR" the nominee.

Recommendation

Our Board recommends a vote "FOR" the election to our Board of the foregoing nominee.

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#### PROPOSAL TWO

### RATIFICATION OF THE APPOINTMENT

#### OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

The audit committee of our Board has appointed KPMG as the independent registered public accounting firm to audit our consolidated financial statements for fiscal 2018. Since the fiscal year ended June 30, 2017, KPMG has served as our independent registered public accounting firm. Even if this appointment is ratified, the audit committee, in its discretion, may appoint another independent registered public accounting firm at any time during the year if the audit committee believes that such a change would be in the best interests of us and our stockholders. If the appointment is not ratified by our stockholders, the audit committee may reconsider whether it should appoint another independent registered public accounting firm. Representatives of KPMG are expected to attend the virtual Annual Meeting, where they will be available to respond to appropriate questions and, if they desire, to make a statement. As previously disclosed, the Company dismissed PricewaterhouseCoopers LLP ("PwC") as the Company's independent registered public accounting firm effective as of December 5, 2016, and on December 7, 2016, engaged KPMG to serve as the independent registered public accounting firm for the Company.

Changes in Company's Independent Registered Public Accounting Firm.

As previously disclosed, On December 5, 2016, the audit committee of our Board decided that, effective immediately, it would dismiss PwC as the Company's independent registered public accounting firm. On December 7, 2016, the audit committee engaged KPMG as its independent registered public accounting firm for the fiscal year ending June 30, 2017

The report of PwC on the Company's financial statements for the fiscal year ended June 30, 2016 did not contain an adverse opinion or disclaimer of opinion, and such report was not qualified or modified as to uncertainty, audit scope, or accounting principles.

During the fiscal year ended June 30, 2016, and the subsequent interim period through December 5, 2016, the Company has not had any disagreements with PwC on any matter of accounting principles or practices, financial statement disclosure or auditing scope or procedure, which disagreements, if not resolved to PwC's satisfaction, would have caused PwC to make reference thereto in their report on the Company's financial statements for such years. During the fiscal year ended June 30, 2016, and the subsequent interim period through December 5, 2016, there were no reportable events, as defined in Item 304(a)(1)(v) of Regulation S-K, except as set forth below.

As reported in its Annual Report on Form 10-K for the year ended June 30, 2016, management concluded that the Company did not maintain effective internal control over financial reporting as of June 30, 2016, due to the material weaknesses described below.

Management determined that the Company did not maintain an effective control environment, attributable to a lack of sufficient, competent personnel necessary for effective financial reporting. This resulted in the lack of comprehensive and up-to-date accounting policies and procedures, skepticism on the part of key accounting personnel, internal control training, leadership and adequate communication of roles and responsibilities. Growth in the complexity of the business without commensurate growth in the capabilities of the finance and accounting organization contributed to this deficiency.

The Company's failure to maintain an effective control environment contributed to a second deficiency in the form of ineffectively designed and maintained controls required for safeguarding of the Company's funds and timely detection of improper transactions in the general ledger. Specifically, the Company's disbursement authorization policies were not updated timely for changes in personnel and positions, nor were authorization requirements clearly stated, including those for non-routine transactions.

The Company's failure to maintain an effective control environment also contributed to a third deficiency in the form of ineffectively designed and maintained controls over user access and transaction privileges to modify and post entries to the general ledger and subsidiary ledgers. In particular, the scope of user access and transaction privileges to the general ledger and subsidiary ledgers is not sufficiently restricted to provide reasonable assurance of effective process and review controls over postings to the general ledger. Additionally, general ledger changes were completed without due consideration of collateral impacts on segregation of duties controls.

The subject matter of these material weaknesses was discussed by the audit committee with PwC. The audit committee had authorized PwC to respond fully to the inquiries of the successor independent registered public accounting firm concerning these material weaknesses.

As disclosed in the Company's Form 8-K dated December 8, 2016, the Company provided PwC a copy of the above disclosures in the Form 8-K and requested that PwC provide the Company with a letter addressed to the Securities and Exchange Commission stating whether PwC agreed with the statements above made by the Company in response to Item 304(a) of Regulation S-K. A copy of PwC's letter dated December 7, 2016 furnished by PwC in response to that request was filed as Exhibit 16.1 to the Form 8-K.

During the fiscal year ended June 30, 2016, and through the effective date of KPMG's engagement, the Company did not consult with KPMG regarding (a) the application of accounting principles to a specified transaction, either completed or proposed or (b) the type of audit opinion that might be rendered on the Company's financial statements, in either case where a written report was provided to the Company or oral advice provided that KPMG concluded was an important factor considered by the Company in reaching a decision as to any accounting, auditing or financial reporting issues. Additionally, during the fiscal year ended June 30, 2016, and through the effective date of their engagement, the Company did not consult with KPMG regarding any other matter that was either the subject of a disagreement between the Company and its former auditor or was a reportable event (as described in Item 304(a)(1)(iv) or Item 304(a)(1)(v) of Regulation S-K, respectively).

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#### Required Vote

Ratification of the appointment of KPMG as our independent registered public accounting firm for fiscal 2018 requires the affirmative "FOR" vote of a majority of the shares present in person or represented by proxy at the meeting and entitled to vote on the proposal. Unless marked to the contrary, proxies received will be voted "FOR" ratification of the appointment of KPMG.

### Recommendation

Our Board recommends a vote FOR the ratification of the appointment of KPMG as our independent registered public accounting firm for fiscal 2018.

### Audit and Non-Audit Fees

The following table presents aggregate fees for professional audit services rendered for us by KPMG and PwC for fiscal 2017 and fiscal 2016, respectively, as well as fees billed for other services rendered by KPMG or PwC, as applicable:

Fiscal 2017 Fiscal 2016
Audit Fees (1) \$1,435,000 \$1,757,920
Audit-Related Fees (2) - Tax Fees (3) - 195,000
All Other Fees (4) - 77,205

Total \$1,435,000 \$2,030,125

Audit fees relate to professional services rendered in connection with the audit of our annual financial statements and internal control over financial reporting, quarterly review of financial statements included in our Quarterly Reports on Form 10-Q and audit services provided in connection with other statutory and regulatory filings and services that are typically provided by the independent registered public accounting firm in connection with statutory and regulatory filings or engagements for those fiscal years. The \$1,435,000 audit fees for fiscal 2017

(1) were incurred by KPMG from the time of its appointment on December 7, 2016 through June 30, 2017. An additional \$400,270 was paid to PwC for audit services in fiscal 2017. As previously reported, the audit committee of our Board dismissed PwC on December 5, 2017. The audit fees for fiscal 2016 as reported in our proxy statement filed with the SEC on October 27, 2016 included fees related to professional services rendered by our internal auditor.

Audit-related fees comprise fees for professional services that are reasonably related to the performance of the (2) worldwide audit or review of the company's financial statements and are not included in the fees reported in the table above under "Audit Fees".

- (3) Tax fees relate to professional services rendered in connection with tax audits, international tax compliance, and international tax consulting and planning services.
- This category consists of services provided by PwC that are not included in the category descriptions defined above under "Audit Fees," "Audit-Related Fees," or "Tax Fees."

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# Audit Committee Pre-Approval Policies

The audit committee pre-approves all audit and permissible non-audit services provided by the independent registered public accounting firm. These services may include audit services, audit-related services, tax services and other services. The audit committee pre-approves services provided by the independent registered public accounting firm pursuant to its audit committee charter. In fiscal years 2016 and 2017, all fees identified above under the captions "Audit Fees," "Tax Fees" and "All Other Fees" that were billed by PwC or KPMG, as applicable, were approved by the audit committee in accordance with SEC requirements.

#### REPORT OF THE AUDIT COMMITTEE

The following report of the audit committee does not constitute soliciting material and shall not be deemed filed or incorporated by reference into any other filing by Ubiquiti under the Securities Act of 1933 or the Securities Exchange Act of 1934.

The audit committee assists our Board in fulfilling its responsibility to oversee management's implementation of our financial reporting process. It is not the duty of the audit committee to plan or conduct audits or to determine that the financial statements are complete and accurate and are in accordance with generally accepted accounting principles. Management is responsible for the financial statements and the reporting process, including the system of internal controls and disclosure controls. The independent registered public accounting firm is responsible for expressing an opinion on the conformity of those financial statements with accounting principles generally accepted in the United States.

In discharging its oversight role, the audit committee reviewed and discussed with our management and independent registered public accounting firm the audited financial statements contained in the 2017 Annual Report as well as management's assessment of internal control over financial reporting.

The audit committee has also discussed with the independent registered public accounting firm the matters required to be discussed by AS No. 16, Communications with Audit Committees, as adopted by the Public Company Accounting Oversight Board (PCAOB). In addition, the audit committee discussed with the independent registered public accounting firm its independence from us and our management, including the matters in the written disclosures required by the applicable requirements of the PCAOB, and considered whether the provision of nonaudit services was compatible with maintaining the registered public accounting firm's independence.

Based upon these reviews and discussions, the audit committee recommended to our Board that the audited financial statements be included in our Annual Report for filing with the SEC.

Respectfully submitted by the members of the audit committee of our Board: Michael E. Hurlston Ronald A. Sege Rafael Torres (Chairman)

#### **EXECUTIVE OFFICERS**

The following table sets forth the names, ages, as of October 27, 2017, and positions of our executive officers:

Name Age Position

Robert J. Pera 39 Chief Executive Officer

Benjamin Moore 41 Vice President of Business Development

Kevin Radigan 58 Chief Accounting Officer

Robert J. Pera. Mr. Pera founded our company in October 2003 and our company began current operations in 2005. Mr. Pera has served as our Chief Executive Officer since our inception. From January 2003 to February 2005, Mr. Pera was a wireless engineer with Apple, Inc., a consumer technology products company. Mr. Pera holds a B.A. in Japanese Language, a B.S. in Electrical Engineering and an M.S. degree in Electrical Engineering (emphasis in Digital Communications / RF Circuit Design) from the University of California, San Diego.

Benjamin Moore. Mr. Moore has served as our Vice President of Business Development since May 2008. From February 2007 to April 2008, Mr. Moore served as a product manager in the IAS group within Laird Technologies. From June 2005 until February 2007, Mr. Moore served as a sales manager within Cushcraft Corporation until its acquisition by Laird Technologies. From April 2000 to June 2005, Mr. Moore served as general manager of Pacific Wireless, an antenna design company, until its acquisition by Cushcraft Corporation. Mr. Moore holds a B.A. in Business Management from Utah Valley University

Kevin Radigan. Mr. Radigan has served as our Chief Accounting Officer since May 2016. From January 2012 to March 2016, Mr. Radigan served as Chief Financial Officer at American Medical Alert Corp. (dba Tunstall Americas), a supplier of connected healthcare products and services, where he was responsible for the finance and accounting department. Previously, Mr. Radigan served in various finance and accounting positions in the pharmaceutical and electronics industries. Mr. Radigan has a Bachelor of Science in Accountancy degree from Long Island University.

#### **EXECUTIVE COMPENSATION**

# Compensation Discussion and Analysis

The following discussion and analysis of compensation arrangements of our named executive officers for fiscal 2017 should be read together with the compensation tables and related disclosures set forth below. This discussion contains forward-looking statements that are based on our current plans, considerations, expectations, and determinations regarding future compensation programs. The actual amount and form of compensation and the compensation programs that we adopt may differ materially from currently planned programs as summarized in this discussion. Overview

The compensation committee of our Board is responsible for establishing, implementing and monitoring our executive compensation program. Our Board or the compensation committee, as the case may be, seeks to ensure that the total compensation paid to our executive officers is fair and reasonable. Currently, we have three executive officers-our Chief Executive Officer, Chief Accounting Officer and Vice President of Business Development, whom we refer to as the named executive officers. Details of our fiscal 2017 compensation can be found in the Summary Compensation Table included in this proxy statement. We provide types of compensation and benefits (e.g., health care, life insurance, 401(k) plan) to our named executive officers similar to those we provide to our senior managers. This section describes our compensation program for our named executive officers. The discussion focuses on our executive compensation policies and decisions and the most important factors relevant to an analysis of these policies and decisions. We address why we believe our compensation program is appropriate for us and our stockholders and explain how executive compensation is determined.

# Compensation philosophy and objectives

Historically, our compensation packages focused on the cash component of compensation with competitive salaries and a significant percentage of total cash compensation tied to a discretionary cash bonus given at the end of the year based on our performance. Some of our executive officers received equity awards or purchased founders' stock upon joining us, and the level of their ownership of our Company may be revisited from time to time to ensure it aligns with our executive compensation philosophy. As our organizational priorities continue to evolve, our compensation committee may re-evaluate each component of our executive compensation program on a quantitative and qualitative basis to determine if the program is achieving our objectives.

Our executive compensation program is designed to attract talented, qualified executives to manage, grow and lead our Company and to motivate them to pursue and achieve our corporate objectives. Our existing compensation program includes short-term and long-term components, at-risk cash and equity elements, and performance payments in proportions that we believe will provide appropriate incentives to reward and retain our executives.

Our philosophy towards executive compensation reflects the following principles:

Total compensation opportunities should be competitive with market leaders. We believe that our total compensation programs should be competitive with market leaders so that we, as a lesser known company, can attract, retain and motivate talented executive officers who will help us to perform better than our competitors. We expect our executive officers to run a high-performance, efficient organization that rewards individual contributors for their ownership of various aspects of our business. We compensate our executive officers using the same philosophy.

Total compensation should be related to our performance. We believe that a significant portion of our executive officers' total compensation should be linked to achieving specified financial and business objectives that we believe will create stockholder value and provide incentives to our officers to work as a team.

Equity awards align the interests of our executive officers with those of our stockholders. We believe that in certain circumstances, an executive officer's total compensation should have an equity component because stock-based equity awards help reinforce the executive officer's long term interest in our overall performance and thereby align the interests of the executive officer with those of our stockholders. We do not generally provide refresher grants to our executive officers due to the ownership of common stock or options that the executive receives when commencing employment. To recognize the changes in our capital structure and management, we anticipate that the compensation committee will assess vested and unvested equity holdings regularly.

Based on these philosophies, we seek to reward our executive officers as and when we achieve our goals and objectives and to generate stockholder returns by providing performance-based compensation.

Our executives' total compensation may vary from year to year based on our financial results and individual performance.

Weighting of compensation components. We do not use predefined ratios in determining the allocation of compensation between base salary, bonus and equity components. Rather, we set each executive's total compensation based on our experience regarding market conditions, geographic considerations, our experience regarding market norms and other factors. Our compensation policies related to executive compensation apply equally to all of our executive officers. Differences in compensation levels among our executives generally reflect differing skill sets, experience, responsibilities and relative contributions.

Role of the compensation committee and executive officers in setting executive compensation.

The initial compensation arrangements with our executive officers, including the named executive officers, have been the result of arm's-length negotiations with each individual executive. Individual compensation arrangements with executives have been influenced by a number of factors, including the following:

our need to fill a particular position;

our financial position and growth strategy at the time of hiring;

the individual's expertise and experience and prior compensation history; and

the competitive nature of the position.

Fiscal 2017

Components of executive compensation. In fiscal 2017, our executive compensation program consisted of the following components: base salary; short-term incentive compensation, or STI, consisting of cash bonuses and, in some cases, long-term equity-based incentive awards. We believe that each individual component is useful in achieving one or more of the objectives of our program. Together, we believe these components have been effective in achieving our overall objectives to date.

We use base salary to attract and retain executives; base salary levels reflect differences in job scope and responsibilities.

We provide cash bonuses to encourage executives to deliver on short-term corporate financial and operating goals and individual objectives; a significant portion of our executives' cash compensation is linked to the achievement of short-term objectives.

We in some cases use equity awards to encourage longer term perspective, reward innovation, provide alignment with stockholder interests, and attract and retain key talent.

Chief Executive Officer. Mr. Pera, our Chief Executive Officer, holds a majority of our outstanding common stock. In July 2013, Mr. Pera determined to reduce his base salary to \$0.00 per fiscal year. We did not grant Mr. Pera any equity awards in fiscal 2011 through fiscal 2017 as he was a majority stockholder of our company throughout those fiscal years. We pay 100% of the costs associated with Mr. Pera's general health and welfare benefits, as we do for all of our U.S.-based employees.

VP of Business Development. Mr. Moore has served as our Vice President of Business Development since May 2008 and our Chief Executive Officer set Mr. Moore's base salary at \$130,000 in connection with the commencement of his employment. Our Board increased Mr. Moore's base salary to \$150,000 in December 2009 and our compensation committee increased it to \$200,000 in February 2010 as a result of its evaluation of his performance and contributions to our company and upon the recommendations of Mr. Pera. Our Board and compensation committee also approved the increase in Mr. Moore's base salary in recognition of Mr. Moore's increasing responsibilities. In February 2011, in connection with entering into an employment agreement with Mr. Moore, the compensation committee increased Mr. Moore's base salary to \$212,000 in lieu of continuing to provide him with a monthly allowance for automobile related expenses. In August 2011, Mr. Moore's annual base salary was increased to \$250,000 and was subsequently increased to \$300,000 in July 2013. In July 2017, Mr. Moore's annual base salary was increased to \$330,000. Prior to entering into the employment agreement with us in February 2011, we had no agreement with Mr. Moore to pay cash bonuses to him but have done so in fiscal years prior to fiscal 2010 and we anticipate we will do so in the future. In connection with his hiring in fiscal 2008, we granted Mr. Moore options to purchase 2,500,000 shares of our common stock at \$0.05 per share. On March 16, 2012 we granted Mr. Moore 5,000 RSUs, all of which vested on December 31, 2012. On July 31, 2015, we granted Mr. Moore 3,030 RSUs. These RSUs vest or vested as follows: 758 RSUs vested on July 7, 2016; 758 RSUs vested on July 7, 2017; 757 RSUs vest on July 7, 2018; and the remaining 757 RSUs vest on July 7, 2019. On July 29, 2016, we granted Mr. Moore 2,538 RSUs. These RSUs vest or vested as follows: 635 RSUs vested on July 8, 2017; 635 RSUs vest on July 8, 2018; 634 RSUs vest on July 8, 2019; and the remaining 634 RSUs vest on July 8, 2020. See "Grants of Plan-Based Awards for Fiscal 2017" and "Outstanding Equity Awards at June 30, 2017" for more information regarding the option and RSU grants to Mr. Moore. We also pay 100% of the costs associated with Mr. Moore's general health and welfare benefits, as we do for all of our U.S.-based employees. Chief Accounting Officer. Mr. Radigan has served as our Chief Accounting Officer since May 2016 and our Chief Executive Officer set Mr. Radigan's base salary at \$350,000, with an annual target bonus equal to \$100,000, based on the discretion of our Board. In July 2017, Mr. Radigan's annual base salary was increased to \$367,500. We also pay

100% of the costs associated with Mr. Radigan's general health and welfare benefits, as we do for all of our U.S.-based employees.

Benefits. Our executives participate in our standard benefit plans, which are offered to all U.S.-based employees and include our 401(k) plan. We maintain a 401(k) retirement plan which is intended to be a tax qualified defined contribution plan under Section 401(k) of the Internal Revenue Code. In general, all of our U.S. employees are eligible to participate in the 401(k) plan following the start date of their employment, at the beginning of each calendar month. The 401(k) plan provides a salary deferral program pursuant to which participants may elect to reduce their current compensation by up to the statutorily prescribed limit, equal to \$18,000 in 2017, and contribute the withheld amount to the 401(k) plan. We may, in our sole discretion, make discretionary profit sharing and/or matching contributions to the 401(k) plan on behalf of our employees who are eligible to participate in the 401(k) plan. It has been our practice to match up to 1% of an employee's annual salary, provided the employee contributes at least 4% of his or her salary. We offer this benefit to our named executive officers.

Our executives have the opportunity to participate in our health and welfare benefit programs which include a group medical program, a group dental program, a vision program, life insurance, and disability insurance. These benefits are the same as those offered to all of our U.S.-based employees. Through our benefit programs, each of our named executive officers receives group term life insurance in an amount equal to

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the lessor of twice their annual salary or \$500,000.

Stock ownership guidelines. We do not currently have stock ownership guidelines.

Consideration of Say-on-Pay Vote Results. The Company provides its stockholders with the opportunity to cast a bi-annual advisory vote on executive compensation (a "say-on-pay proposal"). The compensation committee will continue to consider the results of the Company's say-on-pay votes when making future compensation decisions for the named executive officers.

Compensation Approaches

Compensation Committee. The compensation committee of our Board has overall responsibility for recommending to our Board the compensation of our Chief Executive Officer and determining the compensation of our other executive officers. Members of the committee are appointed by our Board. Currently, the committee consists of three members of our Board, Messrs. Hurlston, Sege and Torres. Our Board determined that each member of our compensation committee was and remains an outside director for purposes of Section 162(m) of the Internal Revenue Code, a "nonemployee" director for purposes of Rule 16b-3 under the Securities Act of 1934, as amended, or the Exchange Act and an "independent director" as that term is defined under the rules of NASDAQ.

The fundamental responsibilities of our compensation committee are:

to provide oversight of our compensation policies, plans and benefit programs including reviewing and making recommendations to our Board regarding compensation plans, as well as general compensation goals and guidelines for our executive officers and our Board;

to review and determine all compensation arrangements for our executive officers (including our Chief Executive Officer) and to allocate total compensation among the various components of executive pay;

to review and approve all equity compensation awards to our executive officers (including our Chief Executive Officer); and

to oversee and direct our equity compensation plans, as applicable to our employees, including executive officers. The compensation committee has the authority to engage the services of outside consultants pursuant to the committee's charter. The compensation committee engaged Compensia, Inc. to serve as the compensation committee's independent compensation consultant for fiscal 2017.

In determining each executive officer's compensation, our compensation committee will review our corporate financial performance and financial condition and assess the performance of the individual executive officer. The evaluation of individual performance is conducted by the compensation committee in the case of the Chief Executive Officer, and by the Chief Executive Officer in the case of other executives. The Chief Executive Officer meets with the compensation committee to discuss executive compensation matters and to make recommendations to the compensation committee with respect to other executives. The compensation committee may modify individual compensation components for executives other than the Chief Executive Officer after reviewing the Chief Executive Officer's recommendations. The compensation committee is not bound to, and may not always accept, the Chief Executive Officer's recommendations. The compensation committee also reviews the Chief Executive Officer's performance and confer with the full board of directors (excluding the Chief Executive Officer). The compensation committee then makes all final compensation decisions for executive officers and approves any equity incentive awards for all of our executive officers. In addition, it is the committee's practice to consult with the independent members of our Board prior to making material changes to our compensation policies.

Although we may make many compensation decisions in the first quarter of the fiscal year, the compensation evaluation process is ongoing. Compensation discussions and decisions are designed to promote our fundamental business objectives and strategy. Evaluation of management performance and rewards are performed annually or more often as needed. The compensation committee has the discretion to adjust a component of compensation during the year in the event that it determines that circumstances warrant.

Generally, we have granted options and RSUs following an executive officer's start date. However, this practice may vary depending on the specific facts and circumstances of each hire. The initial grants to each executive officer were principally based on the prevailing range of initial grants to our other executives with consideration given to the nature of the job and the individual's experience, as well as the current market conditions relating to equity ownership of officers in similar positions at similarly situated companies. Our compensation committee does not have any specific

policy regarding the timing of equity awards and such awards have not historically been made regularly or automatically to our executive officers on an annual basis.

Severance Compensation and Termination Protection

See the sections entitled "-Employment Agreements" or "-Potential Payments upon Termination or Change of Control" for a description of agreements with, and the tables setting forth, the potential severance or change of control payments to be made to each named executive officer and definitions of key terms under these agreements. Our compensation committee believes that these change in control vesting and severance benefits could serve to minimize the distraction caused by a potential transaction involving a change in control and reduce the risk that an executive would leave his employment before a transaction is consummated.

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#### Accounting and Tax Considerations

Section 162(m) of the Internal Revenue Code limits the amount of compensation paid to our Chief Executive Officer and to each of our three other most highly compensated officers (other than our Chief Executive Officer and Chief Financial Officer) that may be deducted by us for federal income tax purposes in any fiscal year to \$1,000,000. "Performance-based" compensation that has been approved by our stockholders is not subject to the \$1,000,000 deduction limit. While the compensation committee cannot predict how the deductibility limit may impact our compensation program in future years, the compensation committee intends to maintain an approach to executive compensation that strongly links pay to performance. In addition, while the compensation committee has not adopted a formal policy regarding tax deductibility of compensation paid to our named executive officers, the compensation committee intends to consider tax deductibility under section 162(m) as a factor in compensation decisions.

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#### **Compensation Committee Report**

The following report of the compensation committee does not constitute solicitation material, and shall not be deemed filed or incorporated by reference into any other filing by us under the Securities Act of 1933, or the Securities Exchange Act of 1934.

The compensation committee has reviewed and discussed the Compensation Discussion and Analysis with our management. Based on this review and these discussions, the compensation committee recommended to our Board that the Compensation Discussion and Analysis be included in our annual report on Form 10-K and proxy statement on Schedule 14A.

Respectfully submitted by the members of the compensation committee of our Board:
Michael E. Hurlston (Chairman)
Ronald A. Sege
Rafael Torres

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#### Fiscal 2017 Summary Compensation Table

The following table provides information regarding the compensation of our principal executive officer, principal financial officer, and our other most highly compensated person serving as an executive officer as of June 30, 2017. We refer to these executive officers as our "named executive officers."

Name and Principal Position	Fiscal Year	Salary	Bonus	Stock Awards (1)	Option Awards	All Other (1) Compensat	Total ciorCompensation
Robert J. Pera	2017	\$	<b>\$</b> —	\$	<b>\$</b> —	<b>\$</b> —	<b>\$</b> —
Chief Executive Officer	2016	_	_	_			
	2015		_		_		
Kevin Radigan Chief Accounting Officer (2)	2017 2016	350,000 87,500	100,000 24,722				450,000 112,222
Benjamin Moore	2017	300,000		113,499	_		413,499
Vice President of Business Development (3)	2016	300,000	_	97,626	_	_	397,626
•	2015	300,000			_		300,000

The amounts in this column represent the aggregate grant date fair value of the RSUs or option awards, as applicable, computed in accordance with FASB Topic ASC 718. See the Notes to Consolidated Financial Statements contained in our Annual Report for fiscal 2017 for a discussion of assumptions made in determining the grant date fair value and compensation expense of our RSUs and stock options. For additional information, refer to the footnotes of our Consolidated Financial Statements contained in our Annual Report for fiscal 2017 for the assumptions made in the valuation of the RSUs and option awards. These amounts reflect our accounting expense for these awards, and do not correspond to the actual value that will be recognized by named executive officers.

Mr. Radigan joined the Company on April 1, 2016 and was appointed as Chief Accounting Officer on May 3, (2)2016. Mr. Radigan received a prorated base salary based on an annual salary of \$350,000. The bonuses were earned in fiscal 2016 and fiscal 2017, but paid in July 2016 and July 2017, respectively.

Mr. Moore did not earn any cash bonuses in fiscal 2015 or fiscal 2016 and Mr. Moore's total compensation for fiscal 2015 and fiscal 2016 were \$300,000 and \$397,626, respectively. Previous disclosure to the contrary was the result of an administrative error.

#### Grants of Plan-Based Awards for Fiscal 2017

The following table provides information regarding grants of plan-based awards to each of our named executive officers during fiscal 2017

Name	Grant Date	Stock Awards (#)(3)	Option Awards: Number of Securities Underlying Options (#)	Exercise or Base Price of Option Awards (\$) (1)	Grant Date Fair Value of Stock and Option Awards (\$) (2)
Benjamin Moore	7/29/2016	2,538	_	_	\$113,499

- (1) Based on the valuation of our common stock as of the date of grant.
- (2) Represents grant date fair value computed in accordance with FASB Topic ASC 718.

(3) Represents an award of RSUs, whereby the shares subject to the award vest with respect to 25% of the shares on each anniversary of July  $29,\,2016$ 

Outstanding Equity Awards at June 30, 2017

The following table presents certain information concerning outstanding equity awards held by each of our named executive officers at June 30, 2017.

	Option Av	vards (1)				Stock	Awards (1)
Name	Ontions	Number of Securities Underlying Unexercised Options Unexercisable (#)	Equity Incentive Plan Awards: Number of Securities Underlying Unexercised Unearned Options (#)	Option Exercise Price (\$)	Option Expiration Date	Have Not	per of stantet Value of Shares That Have d Not Vested (\$)(2)
Robert J. Pera	_	_	_	_		_	_
Kevin Radigan	_	_	_	_		_	_
Benjamin Moore	1,316,964	_		0.05	04/09/2018	4,810	249,976

<sup>(1)</sup> All stock awards and option awards listed in this outstanding equity awards table were granted under our 2010 Plan or our 2005 Equity Incentive Plan.

The market value of securities reflected in this table is based upon the closing price of the common stock on June (2)30, 2017, which was \$51.97 per share.

Option Exercises and Stock Vested in Fiscal 2017

The following table presents certain information concerning the exercise of stock options and the vesting of stock awards held by our named executive officers during fiscal 2017.

	Option A	wards	Stock Awards		
	Number	of	Number of		
Name	On	cquired Value Realized on Exercise (\$)	Shares on Vestin (#)	Acquired Value Realized on Vesting (\$)	
Robert J. Pera	_			_	
Kevin Radigan	_	_		_	
Benjamin Moore	277,926	14,677,272	758	28,781	

Pension Benefits & Nonqualified Deferred Compensation

We do not provide a pension plan for our employees and no named executive officers participated in a nonqualified deferred compensation plan during fiscal 2017.

**Employment Agreements** 

We currently have employment agreements with all of our named executive officers except our Chief Executive Officer. The employment agreements with our named executive officers provide for at will employment, base salary, term of the agreement, eligibility to participate in any of our bonus plans or programs, standard employee benefit plan participation and eligibility to receive stock option grants. The employment agreements contain certain severance and change of control benefits in favor of the executives.

Benjamin Moore. In February 2011, we entered into an employment agreement with Benjamin Moore, our vice president, of business development. The agreement sets forth an initial annual base salary of \$212,000, which was increased by our compensation committee to \$250,000 in August 2011 and was subsequently increased to \$300,000 in July 2013. He is eligible to receive a discretionary annual bonus, subject to individual and company performance

goals to be determined by our compensation committee, in an amount determined by our compensation committee. The agreement also provides that Mr. Moore is eligible to participate in all of our employee benefit plans. The agreement provides that Mr. Moore is an at will employee and his employment may be terminated at any time by us or Mr. Moore. Provided the agreement is not terminated earlier pursuant to its terms, the agreement provides for an initial term of three years with automatic one year renewals unless either party provides notice of nonrenewal at least 60 days prior to the date of automatic renewal. In addition, Mr. Moore is entitled to severance benefits upon termination of employment as described below under "- Potential Payments upon Termination or Change of Control."

Kevin Radigan. Mr. Radigan has served as our Chief Accounting Officer since May 2016. In March 2016, we entered into an employment agreement with Mr. Radigan. The agreement set forth an initial annual base salary of \$350,000 and an annual target bonus equal to \$100,000. The agreement provided that Mr. Radigan was an at-will employee and his employment may be terminated at any time by us or Mr.

Radigan. In addition, Mr. Radigan is entitled to severance benefits upon termination of employment as described below under "- Potential Payments upon Termination or Change of Control."

Potential Payments upon Termination or Change of Control

We currently have employment agreements with Mr. Moore, our Vice President of Business Development and Mr. Radigan, our Chief Accounting Officer. The description and table that follow describe the payments and benefits that may be owed by us to these named executive officers upon our named executive officer's termination under certain circumstances.

# Employment Agreement with Mr. Moore

The employment agreement with Mr. Moore provides that, if we terminate Mr. Moore's employment for Cause (as defined below), or if Mr. Moore terminates his employment other than for Good Reason (as defined below), we must pay Mr. Moore any base salary earned but not paid through the date of Mr. Moore's termination, but he will not be entitled to any other compensation or benefits from us except as may be required by law. Vesting of Mr. Moore's outstanding equity awards will cease on the date of Mr. Moore's termination.

The employment agreement with Mr. Moore also provides that if we terminate Mr. Moore's employment other than for Cause and the termination occurs before or more than 24 months after a Change of Control (as defined below), then Mr. Moore will receive severance payments and partial acceleration of vesting of unvested equity awards. Mr. Moore will receive continued payments for six months of his base salary then in effect and acceleration of an additional six months of vesting of unvested equity awards held by Mr. Moore.

Mr. Moore's employment agreement provides that if we terminate Mr. Moore's employment other than for Cause, death or disability or if Mr. Moore terminates his employment for Good Reason (as defined below), and the termination is within a 24-month period after a Change of Control, then Mr. Moore will receive a lump sum severance payment equivalent to six months of his base salary and target bonus then in effect and all unvested equity awards held by Mr. Moore will immediately become vested.

In order to receive the severance benefits described above, the executive officer is obligated to provide us with an executed release of claims.

The employment agreement also provides that for a period of one year after the termination of employment the executive officer will refrain from soliciting our employees to leave our company, solicit any of our customers or users, or harass or disparage us.

For the purpose of the employment agreement with Mr. Moore, "Change of Control" means the occurrence of any of the following:

- any "person" (as such term is used in Sections 13(d) and 14(d) of the Securities Exchange Act of 1934, as amended)
- that is not a stockholder of Ubiquiti as of the date of such employment agreement becomes the "beneficial owner" (as defined under said Act), directly or indirectly, of securities of Ubiquiti representing 50% or more of the total voting power represented by Ubiquiti's then outstanding voting securities; or
  - a change in the composition of our Board occurring within a two-year period, as a result of which fewer than a majority of the directors are Incumbent Directors. "Incumbent Directors" shall mean directors who either (a) are our
- (ii) directors as of the date of such employment agreement, or (b) are elected, or nominated for election, to our Board with the affirmative votes of at least a majority of the Incumbent Directors at the time of such election or nomination (but shall not include an individual whose election or nomination is in connection with an actual or threatened proxy contest relating to the election of our directors); or
  - a merger or consolidation of Ubiquiti with any other corporation, other than a merger or consolidation which would result in the voting securities of Ubiquiti outstanding immediately prior thereto continuing to represent
- (iii)(either by remaining outstanding or by being converted into voting securities of the surviving entity) at least 50% of the total voting power represented by our voting securities or such surviving entity outstanding immediately after such merger or consolidation.

For the purpose of the employment agreement with Mr. Moore, "Cause" means, in general:

- (i) the executive's willful act of fraud, embezzlement, dishonesty or other misconduct;
- (ii)

the executive's willful failure to perform his duties to Ubiquiti, failure to materially follow our policy as set forth in writing from time to time, or failure to follow the legal directives of Ubiquiti (other than failure to meet performance goals, objectives or measures), that, with respect to curable failures only, is not corrected within 30 days following written notice thereof to the executive by our Chief Executive Officer, such notice to state with specificity the nature of the failure;

- (iii) the executive's misappropriation of any of our material assets;
- (iv) the executive's conviction of, or a plea of "Guilty" or "No Contest" to a felony;
- (v) the executive's use of alcohol or drugs so as to interfere with the performance of his duties; the executive's material breach of such employment agreement or the confidential information agreement entered into with each named executive officer that, with respect to curable failures only, is not corrected within 30 days
- following written notice thereof to the executive by our Chief Executive Officer, such notice to state with specificity the nature of the material breach;
- (vii)conduct which, in Ubiquiti's determination, is a material violation of executive's fiduciary obligations to us; or (viii)the intentional material damage to any of our property.

For the purpose of our employment agreement with Mr. Moore, "Good Reason" will generally exist if such executive officer resigns from his or her employment, unless otherwise agreed to in writing or by e-mail, within 60 days after the occurrence of any of the following:

- any reduction in his base salary or target bonus of 20% or more (other than temporary reductions applying to all of our senior executives);
- a change in his position with Ubiquiti or successor company that substantially reduces his duties and responsibilities in his current executive position;
- (iii) office relocation of more than 50 miles further from the executive's primary residence; or any other material breach by us of our obligations to the executive under such agreement that is not corrected
- (iv) within 30 days following written notice to us by the executive, such notice to state with specificity the nature of the material breach.

### Employment Agreement with Mr. Radigan

The employment agreement with Mr. Radigan provides that, if we terminate Mr. Radigan other than for Cause (as defined below), or if Mr. Radigan terminates his employment for Good Reason (as defined below), Mr. Radigan will continue to receive his then-effective base salary during a six-month severance period (collectively, the "severance payment"), less applicable withholding and deductions, subject to certain reductions and conditions set forth in his employment agreement. In order to receive the severance payment, Mr. Radigan is obligated to provide us with an executed release of claims.

For the purpose of the employment agreement with Mr. Radigan, "Cause" means:

- (i) intentional and material dishonesty in the performance of the executive's duties for the Company;
- conduct (including conviction of or plea of nolo contendere to a felony) which has a direct and material adverse effect on the Company or its reputation;
  - material failure to perform the executive's reasonable duties or comply with his obligations under the employment agreement or the Company's confidential information and invention assignment agreement after receipt of written
- (iii) notice specifying the failure, if the executive does not remedy that failure within 10 days of receipt of written notice from the Company, which notice will state that failure to remedy such conduct may result in termination for
- (iv) an incurable material breach of the Company's confidential information and invention assignment agreement, including, without limitation, theft or other misappropriation of the Company's proprietary information.

For the purpose of the employment agreement with Mr. Radigan, "Good Reason" means, without his consent:

- (i) a material reduction of the executive's duties, position or responsibilities;
- a more than 10% reduction by the Company in the executive's base salary as in effect immediately prior to such reduction (other than temporary reductions generally applicable to senior executives of the Company);
- (iii) any material breach of Mr. Radigan's employment agreement by the Company; or
- (iv) any office relocation to a location that is more than 50 miles further from the executive's primary residence.

Potential Payments upon Termination or Change of Control

The following table shows the amounts our named executive officers with whom we have employment agreements would have received in the event of their termination, other than for Cause, following a Change of Control, or upon certain other events, assuming the termination took place on June 30, 2017, the last business day of our most recent completed fiscal year.

		Involuntary Termination					
		Before or More Than 24 Months After					
Name	Benefits	Before or More Than Within 24 Months After Change of Control (\$)  Control (\$)					
		Control (\$)					
Benjamin Moore	Severance Payment (Salary)	\$150,000 (1) \$ 150,000 (1)	)				
	Severance Payment (Bonus)	- (2) $-$	)				
Kevin Radigan	Severance Payment (Salary)	175,000 (3) 175,000 (3)	)				

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The salary severance amount for Mr. Moore would be divided into 6 equal monthly payments if the executive

- (1) officer were terminated without Cause before or more than 24 months after a Change of Control. The salary severance amount for Mr. Moore would be paid in a lump sum if the executive officer were terminated without Cause or if the Mr. Moore resigned for Good Reason within 24 months after a Change of Control.
- (2) The amount of severance payment bonus to be determined by the compensation committee subject to achieving company and individual performance goals.

The salary severance amount for Mr. Radigan would be divided into 6 equal monthly payments if the executive (3) officer were terminated without Cause or if the Mr. Radigan resigned for Good Reason.

#### **EQUITY COMPENSATION PLAN INFORMATION**

The following chart sets forth certain information as of June 30, 2017, with respect to our equity compensation plans, specifically our 2010 Equity Incentive Plan, or the 2010 Plan and the 2005 Equity Incentive Plan, or the 2005 Plan. Both the 2010 Plan and the 2005 Plan have been approved by our stockholders.

Plan Category	Number of securities issued upon exercise of outstanding options, warrants and rights	<b>;</b>	exe	ercise price of estanding options	Number of securities remaining available for future issuance under (ch)(2t)y compensation plans (3)
Equity compensation plans approved by security holders	1,801,974	(4)(5)	\$	1.76	10,026,282
Equity compensation plans not approved by security holders	_			_	_
Total	1,801,974		\$	1.76	10,026,282

These weighted-average exercise prices do not reflect the shares that will be issued upon the payment of outstanding awards of RSUs.

The weighted-average remaining contractual term of the company's outstanding options as of June 30, 2017 and (2) 2016 were 1.76 and 2.51 years, respectively.

Includes shares reserved for issuance under the 2010 Plan. The number of shares reserved for issuance under the (3)2010 Plan is increased from time to time in an amount equal to the number of shares subject to outstanding options under the 2005 Plan that are subsequently forfeited pursuant to the terms of the 2005 Plan.

This number includes 485,010 shares subject to outstanding awards granted under the 2010 Plan, of which 304,637 (4) shares were subject to outstanding options and 180,373 shares were subject to outstanding RSU awards.

(5) This number includes 1,316,964 shares subject to outstanding options outstanding under the 2005 Plan.

#### CERTAIN RELATIONSHIPS AND RELATED PARTY TRANSACTIONS

On November 13, 2013, the Company entered into an aircraft lease agreement (the "Aircraft Lease Agreement") with RJP Manageco LLC (the "Lessor"), a limited liability company owned by the Company's CEO, Robert J. Pera. Pursuant to the Aircraft Lease Agreement, the Company may lease an aircraft owned by the Lessor for Company business purposes. Under the Aircraft Lease Agreement, the aircraft may be leased at a rate of \$5,000 per flight hour. This hourly rate does not include the cost of flight crew or on-board services, which the Company will purchase from a third-party provider. The Company recognized a total of approximately \$2,120,000 in expenses pursuant to the Aircraft Lease Agreement during the fiscal year ended June 30, 2017. All expenses pursuant to the Aircraft Lease Agreement have been included in the Company's sales, general and administrative expenses in the Condensed Consolidated Statements of Operations.

Other than Aircraft Lease Agreement discussed above, we did not have any transactions since the beginning of fiscal 2017 to which we were a party in which the amount involved exceeded or exceeds \$120,000 and in which any of our directors, executive officers, holders of more than 5% of any class of our voting securities or any member of the immediate family of any of the foregoing persons, had or will have a direct or indirect material interest, other than compensation arrangements with directors and executive officers, which are described where required under the "Executive Compensation" section of this proxy statement.

Policies and Procedures for Related Party Transactions

As provided by the audit committee charter, the audit committee of our Board must review and approve any related party transaction. Furthermore, approval should be obtained prior to entering into the transaction when the audit committee is aware of such transaction. All of our directors, officers and employees are required to report to the audit committee any related party transaction prior to entering into the transaction.

#### SECTION 16(A) BENEFICIAL OWNERSHIP REPORTING COMPLIANCE

Section 16(a) of the Exchange Act requires our directors, executive officers and any persons holding more than 10% of a registered class of our equity securities to report initial ownership of such equity shares and any subsequent changes in ownership to the SEC. Such officers, directors and 10% stockholders are also required by SEC rules to furnish us with copies of all Section 16(a) forms they file. Specific due dates have been established by the SEC, and we are required to disclose in this proxy statement any failure to file required ownership reports by these dates. Based solely on our review of copies of such forms received, or written representations from certain reporting persons that no filings were required for such persons, we believe that, during fiscal 2017, our directors, executive officers and 10% stockholders complied with all Section 16(a) filing requirements except for one Form 4 that was filed late for Mr. Moore, which reported the grant and subsequent vesting of restricted stock units. This delay in filing was the result of an administrative error.

# SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT RELATED STOCKHOLDER MATTERS

The following table sets forth certain information as of October 16, 2017, as to shares of our common stock beneficially owned by: (1) each person who is known by us to own beneficially more than 5% of our common stock, (2) each of our current named executive officers listed in the Summary Compensation Table, (3) each of our directors and nominees and (4) all our current directors and executive officers as a group. Unless otherwise stated below, the address of each beneficial owner listed on the table is c/o Ubiquiti Networks, Inc., 685 Third Avenue, 27th Floor, New York, New York 10017.

We have determined beneficial ownership in accordance with the rules of the SEC. Except as indicated by the footnotes below, we believe, based on the information furnished to us, that the persons and entities named in the table below have sole voting and investment power with respect to all shares of common stock that they beneficially own, subject to applicable community property laws.

The percentage of common stock beneficially owned is based on 77,841,308 shares outstanding as of October 16, 2017. In computing the number of shares of common stock beneficially owned by a person and the percentage ownership of that person, we deemed outstanding shares of common stock subject to options held by that person that

are currently exercisable or exercisable within 60 days after October 16, 2017 and RSUs that will vest within 60 days after October 16, 2017. We did not deem these shares outstanding, however, for the purpose of computing the percentage ownership of any other person.

	Number of Shares of Percentage of				
Name and Address of Beneficial Owner	Common Stock	Common Stock			
	Beneficially Owned	Beneficially Owned	1		
Named Executive Officers and Directors:					
Robert J. Pera	56,278,181	72.3	%		
Benjamin Moore (1)	1,354,927	1.71	%		
Kevin Radigan	_	N/A			
Michael E. Hurlston	_	N/A			
Ronald A. Sege (2)	42,500	*			
Rafael Torres (3)	10,000	*			
All directors and executive officers as a group (6 persons)	57,685,608	72.8	%		
Additional Beneficial Owner of More than 5% of our Common Stock					
EdgePoint Investment Group Inc. (4)	6,325,182	8.13	%		
36					

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- \* Amount represents less than 1% of our common stock.
- (1) Includes 1,316,964 shares issuable upon the exercise of fully vested options and 37,963 shares of common stock.
- (2) Represents 42,500 shares issuable upon the exercise of fully vested options.
- (3) Represents 10,000 shares of common stock
  All information about EdgePoint Investment Group Inc. ("EdgePoint") is based on a Schedule 13F filed with the SEC on August 11, 2017. The address of EdgePoint is 150 Bloor Street West, Suite 500, Toronto, Ontario M5S 2X9,
- (4) Canada. As disclosed on the Schedule 13G filed on February 14, 2017, EdgePoint has shared voting power and investment power with respect to all shares of the common stock it beneficially owns.

#### OTHER MATTERS

We are not aware of any other matters to be submitted at the 2017 Annual Meeting. If any other matters properly come before the 2017 Annual Meeting, it is the intention of the persons named in the proxy to vote the shares they represent as our Board may recommend. Discretionary authority with respect to such other matters is granted by a properly submitted proxy.

It is important that your shares be represented at the 2017 Annual Meeting, regardless of the number of shares that you hold. You are, therefore, urged to vote as instructed on the proxy card you received, via the Internet or by telephone as promptly as possible to ensure your vote is recorded.

The Board of Directors

New York, New York October 27, 2017