

Phillips 66  
Form 10-Q  
April 30, 2019  
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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q  
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the quarterly period ended March 31, 2019

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT  
OF 1934

For the transition period from to  
Commission file number:001-35349

Phillips 66  
(Exact name of registrant as specified in its charter)

Delaware 45-3779385  
(State or other jurisdiction of (I.R.S. Employer  
incorporation or organization) Identification No.)

2331 CityWest Blvd., Houston, Texas 77042  
(Address of principal executive offices) (Zip Code)  
281-293-6600  
(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer  Non-accelerated filer

Smaller reporting company  Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

The registrant had 453,551,166 shares of common stock, \$0.01 par value, outstanding as of March 31, 2019.



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PHILLIPS 66

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## PART I. FINANCIAL INFORMATION

## Item 1. FINANCIAL STATEMENTS

## Consolidated Statement of Income Phillips 66

|  | Millions of<br>Dollars |         |
|--|------------------------|---------|
|  | Three Months<br>Ended  |         |
|  | March 31               |         |
|  | 2019                   | 2018    |
| Revenues and Other Income  |                        |         |
| Sales and other operating revenues   | \$23,103               | 23,595  |
| Equity in earnings of affiliates   | 516                    | 424     |
| Net gain on dispositions   | 1                      | 17      |
| Other income   | 38                     | 10      |
| Total Revenues and Other Income  | 23,658                 | 24,046  |
| Costs and Expenses   |                        |         |
| Purchased crude oil and products   | 21,055                 | 21,138  |
| Operating expenses   | 1,307                  | 1,246   |
| Selling, general and administrative expenses                               | 366                    | 386     |
| Depreciation and amortization  | 331                    | 336     |
| Impairments  | 1                      | —       |
| Taxes other than income taxes  | 128                    | 110     |
| Accretion on discounted liabilities  | 6                      | 6       |
| Interest and debt expense  | 119                    | 123     |
| Foreign currency transaction (gains) losses                                | 5                      | (16 )   |
| Total Costs and Expenses   | 23,318                 | 23,329  |
| Income before income taxes   | 340                    | 717     |
| Income tax expense   | 70                     | 132     |
| Net Income   | 270                    | 585     |
| Less: net income attributable to noncontrolling interests                  | 66                     | 61      |
| Net Income Attributable to Phillips 66                                     | \$204                  | 524     |
| Net Income Attributable to Phillips 66 Per Share of Common Stock (dollars) |                        |         |
| Basic  | \$0.44                 | 1.07    |
| Diluted  | 0.44                   | 1.07    |
| Weighted-Average Common Shares Outstanding (thousands)                     |                        |         |
| Basic  | 457,599                | 487,065 |
| Diluted  | 459,289                | 489,668 |
| See Notes to Consolidated Financial Statements.                            |                        |         |

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## Consolidated Statement of Comprehensive Income Phillips 66

|   | Millions of<br>Dollars<br>Three<br>Months<br>Ended<br>March 31 |      |
|---|--|------|
|   | 2019   | 2018 |
| Net Income  | \$270  | 585  |
| Other comprehensive income (loss)                                   |  |      |
| Defined benefit plans   |  |      |
| Amortization to income of net actuarial loss and settlements        | 19   | 22   |
| Plans sponsored by equity affiliates                                | 4  | 6    |
| Income taxes on defined benefit plans                               | (5 )   | (7 ) |
| Defined benefit plans, net of income taxes                          | 18   | 21   |
| Foreign currency translation adjustments                            | 57   | 91   |
| Income taxes on foreign currency translation adjustments            | —  | (3 ) |
| Foreign currency translation adjustments, net of income taxes       | 57   | 88   |
| Cash flow hedges  | (4 )   | 6    |
| Income taxes on hedging activities                                  | 1  | (2 ) |
| Hedging activities, net of income taxes                             | (3 )   | 4    |
| Other Comprehensive Income, Net of Income Taxes                     | 72   | 113  |
| Comprehensive Income  | 342  | 698  |
| Less: comprehensive income attributable to noncontrolling interests | 66   | 61   |
| Comprehensive Income Attributable to Phillips 66                    | \$276  | 637  |
| See Notes to Consolidated Financial Statements.                     |  |      |

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## Consolidated Balance Sheet Phillips 66

|   | Millions of Dollars |                     |
|---|---------------------|---------------------|
|   | March 31<br>2019    | December 31<br>2018 |
| <b>Assets</b>   |                     |                     |
| Cash and cash equivalents   | \$1,253             | 3,019               |
| Accounts and notes receivable (net of allowances of \$35 million in 2019 and \$22 million in 2018)                              | 6,476               | 5,414               |
| Accounts and notes receivable—related parties   | 827                 | 759                 |
| Inventories   | 5,344               | 3,543               |
| Prepaid expenses and other current assets   | 915                 | 474                 |
| <b>Total Current Assets</b>   | <b>14,815</b>       | <b>13,209</b>       |
| Investments and long-term receivables   | 14,786              | 14,421              |
| Net properties, plants and equipment  | 22,263              | 22,018              |
| Goodwill  | 3,270               | 3,270               |
| Intangibles   | 864                 | 869                 |
| Other assets  | 1,857               | 515                 |
| <b>Total Assets</b>   | <b>\$57,855</b>     | <b>54,302</b>       |
| <b>Liabilities</b>  |                     |                     |
| Accounts payable  | \$8,310             | 6,113               |
| Accounts payable—related parties  | 703                 | 473                 |
| Short-term debt   | 30                  | 67                  |
| Accrued income and other taxes  | 940                 | 1,116               |
| Employee benefit obligations  | 357                 | 724                 |
| Other accruals  | 988                 | 442                 |
| <b>Total Current Liabilities</b>  | <b>11,328</b>       | <b>8,935</b>        |
| Long-term debt  | 11,268              | 11,093              |
| Asset retirement obligations and accrued environmental costs  | 620                 | 624                 |
| Deferred income taxes   | 5,456               | 5,275               |
| Employee benefit obligations  | 875                 | 867                 |
| Other liabilities and deferred credits  | 1,563               | 355                 |
| <b>Total Liabilities</b>  | <b>31,110</b>       | <b>27,149</b>       |
| <b>Equity</b>   |                     |                     |
| Common stock (2,500,000,000 shares authorized at \$0.01 par value)<br>Issued (2019—646,716,278 shares; 2018—645,691,761 shares) |                     |                     |
| Par value   | 6                   | 6                   |
| Capital in excess of par  | 19,879              | 19,873              |
| Treasury stock (at cost: 2019—193,165,112 shares; 2018—189,526,331 shares)  | (15,367 )           | (15,023 )           |
| Retained earnings   | 20,408              | 20,489              |
| Accumulated other comprehensive loss  | (709 )              | (692 )              |
| <b>Total Stockholders' Equity</b>   | <b>24,217</b>       | <b>24,653</b>       |
| Noncontrolling interests  | 2,528               | 2,500               |
| <b>Total Equity</b>   | <b>26,745</b>       | <b>27,153</b>       |
| <b>Total Liabilities and Equity</b>   | <b>\$57,855</b>     | <b>54,302</b>       |
| See Notes to Consolidated Financial Statements.   |                     |                     |



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## Consolidated Statement of Cash Flows Phillips 66

|  | Millions of Dollars |          |
|--|---------------------|----------|
|  | Three Months        |          |
|  | Ended               |          |
|  | March 31            |          |
|  | 2019                | 2018     |
| <b>Cash Flows From Operating Activities</b>                                      |                     |          |
| Net income   | \$ 270              | 585      |
| Adjustments to reconcile net income to net cash provided by operating activities |                     |          |
| Depreciation and amortization  | 331                 | 336      |
| Impairments  | 1                   | —        |
| Accretion on discounted liabilities  | 6                   | 6        |
| Deferred income taxes  | 179                 | 101      |
| Undistributed equity earnings  | 95                  | 119      |
| Net gain on dispositions   | (1 )                | (17 )    |
| Other  | 42                  | 173      |
| Working capital adjustments  |                     |          |
| Accounts and notes receivable  | (1,170 )            | 1,366    |
| Inventories  | (1,790 )            | (1,330 ) |
| Prepaid expenses and other current assets  | (438 )              | (51 )    |
| Accounts payable   | 2,466               | (552 )   |
| Taxes and other accruals   | (469 )              | (248 )   |
| Net Cash Provided by (Used in) Operating Activities                              | (478 )              | 488      |
| <b>Cash Flows From Investing Activities</b>                                      |                     |          |
| Capital expenditures and investments   | (1,097 )            | (328 )   |
| Proceeds from asset dispositions*  | 103                 | 17       |
| Advances/loans—related parties   | —                   | (1 )     |
| Other  | (18 )               | (45 )    |
| Net Cash Used in Investing Activities  | (1,012 )            | (357 )   |
| <b>Cash Flows From Financing Activities</b>                                      |                     |          |
| Issuance of debt   | 725                 | 1,509    |
| Repayment of debt  | (592 )              | (7 )     |
| Issuance of common stock   | 8                   | 10       |
| Repurchase of common stock   | (344 )              | (3,513 ) |
| Dividends paid on common stock   | (364 )              | (327 )   |
| Distributions to noncontrolling interests  | (56 )               | (45 )    |
| Net proceeds from issuance of Phillips 66 Partners LP common units               | 32                  | 9        |
| Other  | 307                 | (45 )    |
| Net Cash Used in Financing Activities  | (284 )              | (2,409 ) |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents                     | 8                   | 1        |
| Net Change in Cash and Cash Equivalents  | (1,766 )            | (2,277 ) |
| Cash and cash equivalents at beginning of period                                 | 3,019               | 3,119    |
| Cash and Cash Equivalents at End of Period                                       | \$ 1,253            | 842      |

\* Includes return of investments in equity affiliates.



See Notes to Consolidated Financial Statements.

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## Consolidated Statement of Changes in Equity Phillips 66

|  | Millions of Dollars<br>Attributable to Phillips 66<br>Common Stock |                             |                   |                      |                                       |                             |          |
|--|--|-----------------------------|-------------------|----------------------|---------------------------------------|-----------------------------|----------|
|  | Pat<br>Value   | Capital in<br>Excess of Par | Treasury<br>Stock | Retained<br>Earnings | Accum. Other<br>Comprehensive<br>Loss | Noncontrolling<br>Interests | Total    |
| December 31, 2017                                    | \$619,768  |                             | (10,378           | )16,306              | (617                                  | )2,343                      | 27,428   |
| Cumulative effect of accounting<br>changes           | —  | —                           | —                 | 36                   | —                                     | 13                          | 49       |
| Net income   | —  | —                           | —                 | 524                  | —                                     | 61                          | 585      |
| Other comprehensive income                           | —  | —                           | —                 | —                    | 113                                   | —                           | 113      |
| Dividends paid on common<br>stock (\$0.70 per share) | —  | —                           | —                 | (327                 | )—                                    | —                           | (327 )   |
| Repurchase of common stock                           | —  | —                           | (3,513            | )—                   | —                                     | —                           | (3,513 ) |
| Benefit plan activity                                | —  | 4                           | —                 | (2                   | )—                                    | —                           | 2        |
| Issuance of Phillips 66 Partners<br>LP common units  | —  | 3                           | —                 | —                    | —                                     | 5                           | 8        |
| Distributions to noncontrolling<br>interests         | —  | —                           | —                 | —                    | —                                     | (45                         | )(45 )   |
| March 31, 2018                                       | \$619,775  |                             | (13,891           | )16,537              | (504                                  | )2,377                      | 24,300   |
| December 31, 2018                                    | \$619,873  |                             | (15,023           | )20,489              | (692                                  | )2,500                      | 27,153   |
| Cumulative effect of accounting<br>changes           | —  | —                           | —                 | 81                   | (89                                   | )(1                         | )(9 )    |
| Net income   | —  | —                           | —                 | 204                  | —                                     | 66                          | 270      |
| Other comprehensive income                           | —  | —                           | —                 | —                    | 72                                    | —                           | 72       |
| Dividends paid on common<br>stock (\$0.80 per share) | —  | —                           | —                 | (364                 | )—                                    | —                           | (364 )   |
| Repurchase of common stock                           | —  | —                           | (344              | )—                   | —                                     | —                           | (344 )   |
| Benefit plan activity                                | —  | 4                           | —                 | (2                   | )—                                    | —                           | 2        |
| Issuance of Phillips 66 Partners<br>LP common units  | —  | 2                           | —                 | —                    | —                                     | 19                          | 21       |
| Distributions to noncontrolling<br>interests         | —  | —                           | —                 | —                    | —                                     | (56                         | )(56 )   |
| March 31, 2019                                       | \$619,879  |                             | (15,367           | )20,408              | (709                                  | )2,528                      | 26,745   |

|  | Shares in Thousands |                |
|--|---------------------|----------------|
|  | Common Stock Issued | Treasury Stock |
| December 31, 2017                      | 643,835             | 141,565        |
| Repurchase of common stock             | —                   | 37,325         |
| Shares issued—share-based compensation | 892                 | —              |
| March 31, 2018                         | 644,727             | 178,890        |
| December 31, 2018                      | 645,692             | 189,526        |
| Repurchase of common stock             | —                   | 3,639          |

|  |         |         |
|--|---------|---------|
| Shares issued—share-based compensation | 1024    | —       |
| March 31, 2019                         | 646,716 | 193,165 |

See Notes to Consolidated Financial Statements.

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Notes to Consolidated Financial Statements Phillips 66

Note 1—Interim Financial Information

The unaudited interim financial information presented in the financial statements included in this report is prepared in accordance with generally accepted accounting principles in the United States (GAAP) and includes all known accruals and adjustments necessary, in the opinion of management, for a fair presentation of the consolidated financial position of Phillips 66 and its results of operations and cash flows for the periods presented. Unless otherwise specified, all such adjustments are of a normal and recurring nature. Certain notes and other information have been condensed or omitted from the interim financial statements included in this report. Therefore, these interim financial statements should be read in conjunction with the consolidated financial statements and notes included in our 2018 Annual Report on Form 10-K. The results of operations for the three months ended March 31, 2019, are not necessarily indicative of the results to be expected for the full year. Certain prior period financial information has been recast to reflect the current year's presentation.

Note 2—Changes in Accounting Principles

Effective January 1, 2019, we elected to adopt Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) No. 2018-02, "Income Statement—Reporting Comprehensive Income (Topic 220): Reclassification of Certain Tax Effects from Accumulated Other Comprehensive Income." This ASU permits the deferred income tax effects stranded in accumulated other comprehensive income (AOCI) resulting from the U.S. Tax Cuts and Jobs Act (the Tax Act) enacted in December 2017 to be reclassified to retained earnings. As of January 1, 2019, we recorded a cumulative effect adjustment to our opening consolidated balance sheet to reclassify an aggregate income tax benefit of \$89 million, primarily related to our pension plans, from accumulated other comprehensive loss to retained earnings.

Effective January 1, 2019, we early adopted ASU 2016-13, "Financial Instruments—Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments," using the modified retrospective transition method. This ASU amends the impairment model to utilize an expected loss methodology in place of the incurred loss methodology for financial instruments, including trade receivables, and off-balance sheet credit exposures. The amendment requires entities to consider a broader range of information to estimate expected credit losses, which may result in earlier recognition of losses. We recorded a noncash cumulative effect adjustment to retained earnings of \$9 million, net of \$3 million of income taxes, on our opening consolidated balance sheet as of January 1, 2019. See Note 4—Credit Losses, for more information on our presentation of credit losses.

Effective January 1, 2019, we adopted ASU No. 2016-02, "Leases (Topic 842)," using the modified retrospective transition method. The new standard establishes a right-of-use (ROU) model that requires a lessee to record a ROU asset and a lease liability on the consolidated balance sheet for all leases with terms longer than 12 months. Leases will continue to be classified as either finance or operating, with classification affecting the pattern of expense recognition in the consolidated income statement.

We elected the package of practical expedients that allowed us to carry forward our determination of whether an arrangement contained a lease and lease classification, as well as our accounting for initial direct costs for existing contracts. We recorded a noncash cumulative effect adjustment to our opening consolidated balance sheet as of January 1, 2019, to record an aggregate operating lease ROU asset and corresponding lease liability of \$1,415 million and immaterial adjustments to retained earnings and noncontrolling interests. See Note 14—Leases, for the new lease disclosures required by this ASU.



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## Note 3—Sales and Other Operating Revenues

## Disaggregated Revenues

The following tables present our disaggregated sales and other operating revenues:

|   | Millions of<br>Dollars<br>Three Months<br>Ended<br>March 31 |        |
|---|---|--------|
|   | 2019  | 2018   |
| <b>Product Line and Services</b>                |   |        |
| Refined petroleum products                      | \$18,793  | 18,780 |
| Crude oil resales                               | 3,038   | 3,188  |
| Natural gas liquids (NGLs)                      | 1,304   | 1,421  |
| Services and other*                             | (32 )   | 206    |
| Consolidated sales and other operating revenues | \$23,103  | 23,595 |

**Geographic Location\*\***

|   |          |        |
|---|----------|--------|
| United States                                   | \$17,575 | 18,511 |
| United Kingdom                                  | 2,431    | 2,249  |
| Germany   | 957      | 931    |
| Other foreign countries                         | 2,140    | 1,904  |
| Consolidated sales and other operating revenues | \$23,103 | 23,595 |

\* Includes derivatives-related activities. See Note 12—Derivatives and Financial Instruments, for additional information.

\*\* Sales and other operating revenues are attributable to countries based on the location of the operations generating the revenues.

**Contract-Related Assets and Liabilities**

At March 31, 2019, and December 31, 2018, receivables from contracts with customers were \$5,699 million and \$4,993 million, respectively. Significant non-customer balances, such as buy/sell receivables and excise tax receivables, were excluded from these amounts.

Our contract-related assets also include payments we make to our marketing customers related to incentive programs. An incentive payment is initially recognized as an asset and subsequently amortized as a reduction to revenue over the contract term, which generally ranges from 5 to 15 years. At March 31, 2019, and December 31, 2018, our asset balances related to such payments were \$259 million and \$248 million, respectively.

Our contract liabilities represent advances from our customers prior to product or service delivery. At March 31, 2019, and December 31, 2018, contract liabilities were \$158 million and \$99 million, respectively.

**Remaining Performance Obligations**

Most of our contracts with customers are spot contracts or term contracts with only variable consideration. We do not disclose remaining performance obligations for these contracts as the expected duration is one year or less or because the variable consideration has been allocated entirely to an unsatisfied performance obligation. We also have certain contracts in our Midstream segment that include minimum volume commitments with fixed pricing, most of which expire by 2021. At March 31, 2019, the remaining performance obligations related to these minimum volume commitment contracts were not material.



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## Note 4—Credit Losses

We are exposed to credit losses primarily through our sales of refined petroleum products, crude oil and NGLs. We assess each counterparty's ability to pay for the products we sell by conducting a credit review. The credit review considers our expected billing exposure and timing for payment and the counterparty's established credit rating or our assessment of the counterparty's creditworthiness based on our analysis of their financial statements when a credit rating is not available. We also consider contract terms and conditions, country and political risk, and business strategy in our evaluation. A credit limit is established for each counterparty based on the outcome of this review. We may require collateralized asset support or a prepayment to mitigate credit risk.

We monitor our ongoing credit exposure through active review of counterparty balances against contract terms and due dates. Our activities include timely account reconciliation, dispute resolution and payment confirmation. We may employ collection agencies and legal counsel to pursue recovery of defaulted receivables.

At March 31, 2019, we reported \$7,303 million of accounts receivable, net of allowances of \$35 million. Changes in the allowance were not material for the three months ended March 31, 2019. Based on an aging analysis at March 31, 2019, 99% of our accounts receivable were outstanding less than 60 days, with the remainder outstanding less than 90 days.

We are also exposed to credit losses from off-balance sheet exposures, such as guarantees of joint venture debt, residual value guarantees of leased assets and standby letters of credit. See Note 10—Guarantees, and Note 11—Contingencies and Commitments, for more information on these off-balance sheet exposures.

## Note 5—Inventories

Inventories consisted of the following:

|                                  | Millions of Dollars |                   |
|----------------------------------|---------------------|-------------------|
|                                  | March 31, 2019      | December 31, 2018 |
| Crude oil and petroleum products | \$5,039             | 3,238             |
| Materials and supplies           | 305                 | 305               |
|                                  | \$5,344             | 3,543             |

Inventories valued on the last-in, first-out (LIFO) basis totaled \$4,931 million and \$3,123 million at March 31, 2019, and December 31, 2018, respectively. The estimated excess of current replacement cost over LIFO cost of inventories amounted to approximately \$5.1 billion and \$2.9 billion at March 31, 2019, and December 31, 2018, respectively.



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## Note 6—Investments, Loans and Long-Term Receivables

## Equity Investments

Summarized 100% financial information for Chevron Phillips Chemical Company LLC (CPChem) and WRB Refining LP (WRB) was as follows:

|                            | Millions of<br>Dollars<br>Three<br>Months<br>Ended<br>March 31 |       |
|----------------------------|--|-------|
|                            | 2019   | 2018  |
| Revenues                   | \$5,139  | 5,366 |
| Income before income taxes | 555  | 393   |
| Net income                 | 534  | 378   |

## Dakota Access, LLC (Dakota Access) and Energy Transfer Crude Oil Company, LLC (ETCO)

In March 2019, a wholly owned subsidiary of Dakota Access closed on an offering of \$2,500 million aggregate principal amount of unsecured senior notes. The net proceeds from the issuance of these notes were used to repay amounts outstanding under existing credit facilities of Dakota Access and ETCO. Dakota Access and ETCO have guaranteed repayment of the notes. In addition, Phillips 66 Partners LP (Phillips 66 Partners) and its co-venturers provided a Contingent Equity Contribution Undertaking (CECU) in conjunction with the notes offering. Under the CECU, if Dakota Access receives an unfavorable court ruling related to certain disputed construction permits and Dakota Access determines that an equity contribution trigger event has occurred, the venturers may be severally required to make proportionate equity contributions to Dakota Access and ETCO up to an aggregate maximum of approximately \$2,525 million. Phillips 66 Partners' share of the maximum potential equity contributions under the CECU is approximately \$631 million.

## Gray Oak Pipeline, LLC (Gray Oak)

In February 2019, Gray Oak Holdings LLC (Holdings LLC), a consolidated subsidiary of Phillips 66 Partners, transferred a 10% ownership interest in Gray Oak to a third party that exercised a purchase option for proceeds of \$81 million. This transfer was accounted for as a sale and resulted in a decrease in Holdings LLC's ownership interest in Gray Oak from 75% to 65% and the recognition of an immaterial gain. The proceeds received from this sale are presented as an investing cash inflow in the "Proceeds from asset dispositions" line on our consolidated statement of cash flows.

Phillips 66 Partners accounts for the investment in Gray Oak under the equity method because it does not have sufficient voting rights over key governance provisions to assert control over Gray Oak. Gray Oak is considered a variable interest entity (VIE) because it does not have sufficient equity at risk to fully fund the construction of all assets required for principal operations. Phillips 66 Partners has determined it is not the primary beneficiary because it and its co-venturers jointly direct the activities of Gray Oak that most significantly impact economic performance. At March 31, 2019, Phillips 66 Partners' maximum exposure to loss was \$771 million, which represented the book value of the investment in Gray Oak of \$741 million and guaranteed purchase obligations of \$30 million.

See Note 21—Phillips 66 Partners LP, for additional information regarding Phillips 66 Partners' ownership in Holdings LLC and Gray Oak.

OnCue Holdings, LLC (OnCue)

We hold a 50% interest in OnCue, a joint venture that owns and operates retail convenience stores. We fully guaranteed various debt agreements of OnCue and our co-venturer did not participate in the guarantees. This entity is considered a VIE because our debt guarantees resulted in OnCue not being exposed to all potential losses. We have determined we are not the primary beneficiary because we do not have the power to direct the activities that most significantly impact economic performance. At March 31, 2019, our maximum exposure to loss was \$124 million, which represented the book value of our investment in OnCue of \$70 million and guaranteed debt obligations of \$54 million.

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## Related Party Loan

On March 29, 2019, Phillips 66 Partners and its co-venturers executed an agreement to loan Gray Oak up to a maximum of \$1,230 million to finance construction of the Gray Oak Pipeline. The amount loaned by each venturer is expected to be proportionate to its effective ownership interest. The maximum amount to be loaned by Phillips 66 Partners is \$520 million. Loans under this agreement are due on March 31, 2022, with early repayment permitted. On April 1, 2019, Phillips 66 Partners and its co-venturers loaned Gray Oak a total of \$125 million under this agreement, of which Phillips 66 Partners' share was \$53 million.

## Note 7—Properties, Plants and Equipment

Our gross investment in properties, plants and equipment (PP&E) and the associated accumulated depreciation and amortization (Accum. D&A) balances were as follows:

|                           | Millions of Dollars |               |             |                   |               |             |
|---------------------------|---------------------|---------------|-------------|-------------------|---------------|-------------|
|                           | March 31, 2019      |               |             | December 31, 2018 |               |             |
|                           | Gross<br>PP&E       | Accum.<br>D&A | Net<br>PP&E | Gross<br>PP&E     | Accum.<br>D&A | Net<br>PP&E |
| Midstream                 | \$9,956             | 2,172         | 7,784       | 9,663             | 2,100         | 7,563       |
| Chemicals                 | —                   | —             | —           | —                 | —             | —           |
| Refining                  | 22,865              | 9,732         | 13,133      | 22,640            | 9,531         | 13,109      |
| Marketing and Specialties | 1,645               | 912           | 733         | 1,671             | 926           | 745         |
| Corporate and Other       | 1,240               | 627           | 613         | 1,223             | 622           | 601         |
|                           | \$35,706            | 13,443        | 22,263      | 35,197            | 13,179        | 22,018      |

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## Note 8—Earnings Per Share

The numerator of basic earnings per share (EPS) is net income attributable to Phillips 66, reduced by noncancelable dividends paid on unvested share-based employee awards during the vesting period (participating securities). The denominator of basic EPS is the sum of the daily weighted-average number of common shares outstanding during the periods presented and fully vested stock and unit awards that have not yet been issued as common stock. The numerator of diluted EPS is also based on net income attributable to Phillips 66, which is reduced only by dividend equivalents paid on participating securities for which the dividends are more dilutive than the participation of the awards in the earnings of the periods presented. To the extent unvested stock, unit or option awards and vested unexercised stock options are dilutive, they are included with the weighted-average common shares outstanding in the denominator. Treasury stock is excluded from the denominator in both basic and diluted EPS.

|   | Three Months Ended |         |         |         |
|---|--------------------|---------|---------|---------|
|   | March 31           |         |         |         |
|   | 2019               |         | 2018    |         |
|   | Basic              | Diluted | Basic   | Diluted |
| Amounts attributed to Phillips 66 Common Stockholders (millions): |                    |         |         |         |
| Net income attributable to Phillips 66                            | \$204              | 204     | 524     | 524     |
| Income allocated to participating securities                      | (1                 | )(1     | )(2     | )(1     |
| Net income available to common stockholders                       | \$203              | 203     | 522     | 523     |
| Weighted-average common shares outstanding (thousands):           | 454,884            | 57,599  | 483,585 | 487,065 |
| Effect of share-based compensation                                | 2,713              | 1,690   | 3,480   | 2,603   |
| Weighted-average common shares outstanding—EPS                    | 457,597            | 59,289  | 487,065 | 489,668 |
| Earnings Per Share of Common Stock (dollars)                      | \$0.44             | 0.44    | 1.07    | 1.07    |

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### Note 9—Debt

#### 2019 Activity

On March 22, 2019, Phillips 66 Partners entered into a senior unsecured term loan facility with a borrowing capacity of \$400 million that matures on March 20, 2020. At March 31, 2019, term loans totaling \$250 million were outstanding under this facility. Borrowings under this facility bear interest at a floating rate based on either the Eurodollar rate or the reference rate, plus a margin determined by Phillips 66 Partners' credit ratings. Proceeds from term loans made under this facility were used for general partnership purposes, including repayment of amounts borrowed under Phillips 66 Partners' \$750 million revolving credit facility. At March 31, 2019, borrowings of \$15 million were outstanding under Phillips 66 Partners' revolving credit facility, compared with borrowings of \$125 million at December 31, 2018.

At March 31, 2019, \$550 million of Phillips 66 Partners' debt due within a year was classified as long-term debt based on Phillips 66 Partners' intent to refinance these obligations on a long-term basis and ability to do so under its revolving credit facility.

#### 2018 Activity

On March 1, 2018, Phillips 66 closed on a public offering of \$1,500 million aggregate principal amount of unsecured notes consisting of:

\$500 million of floating-rate Senior Notes due February 2021. Interest on these notes is equal to the three-month London Interbank Offered Rate (LIBOR) plus 0.60% per annum and is payable quarterly in arrears on February 26, May 26, August 26 and November 26, beginning on May 29, 2018.

\$800 million of 3.900% Senior Notes due March 2028. Interest on these notes is payable semiannually on March 15 and September 15 of each year, beginning on September 15, 2018.

An additional \$200 million of our 4.875% Senior Notes due November 2044. Interest on these notes is payable semiannually on May 15 and November 15 of each year, beginning on May 15, 2018.

These notes are guaranteed by Phillips 66 Company, a wholly owned subsidiary. Phillips 66 used the net proceeds from the issuance of these notes and cash on hand to repay commercial paper borrowings during the three months ended March 31, 2018, and for general corporate purposes. The commercial paper borrowings during the three months ended March 31, 2018, were primarily used to repurchase shares of our common stock. See Note 17—Treasury Stock, for additional information.

### Note 10—Guarantees

At March 31, 2019, we were liable for certain contingent obligations under various contractual arrangements as described below. We recognize a liability for the fair value of our obligation as a guarantor for newly issued or modified guarantees. Unless the carrying amount of the liability is noted below, we have not recognized a liability either because the guarantees were issued prior to December 31, 2002, or because the fair value of the obligation is immaterial. In addition, unless otherwise stated, we are not currently performing with any significance under the guarantees and expect future performance to be either immaterial or have only a remote chance of occurrence.

#### Guarantees of Joint Venture Obligations

At March 31, 2019, we had guarantees outstanding for our portion of certain joint venture debt and purchase obligations, which have remaining terms of up to seven years. The maximum potential amount of future payments to

third parties under these guarantees was approximately \$207 million. Payment would be required if a joint venture defaults on its obligations.

#### Residual Value Guarantees

Under the operating lease agreement on our headquarters facility in Houston, Texas, we have a residual value guarantee with a maximum future exposure of \$554 million. The operating lease term ends in June 2021 and provides us the option, at the end of the lease term, to request to renew the lease, purchase the facility or assist the lessor in marketing it

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for resale. We also have residual value guarantees associated with railcar and airplane leases with maximum future exposures totaling \$288 million, which have remaining terms of up to five years.

### Indemnifications

Over the years, we have entered into various agreements to sell ownership interests in certain corporations, joint ventures and assets that gave rise to indemnification. Agreements associated with these sales include indemnifications for taxes, litigation, environmental liabilities, permits and licenses and employee claims, as well as real estate indemnity against tenant defaults. The provisions of these indemnifications vary greatly. The majority of these indemnifications are related to environmental issues, which generally have indefinite terms and potentially unlimited exposure. At March 31, 2019, and December 31, 2018, the carrying amount of recorded indemnifications was \$173 million and \$171 million, respectively.

We amortize the indemnification liability over the relevant time period, if one exists, based on the facts and circumstances surrounding each type of indemnity. In cases where the indemnification term is indefinite, we will reverse the liability when we have information to support that the liability was essentially relieved or amortize the liability over an appropriate time period as the fair value of our indemnification exposure declines. Although it is reasonably possible future payments may exceed amounts recorded, due to the nature of the indemnifications, it is not possible to make a reasonable estimate of the maximum potential amount of future payments. At March 31, 2019, and December 31, 2018, environmental accruals for known contamination of \$104 million and \$101 million, respectively, were included in the carrying amount of recorded indemnifications. These environmental accruals were primarily included in the “Asset retirement obligations and accrued environmental costs” line on our consolidated balance sheet. For additional information about environmental liabilities, see Note 11—Contingencies and Commitments.

### Indemnification and Release Agreement

In 2012, in connection with our separation from ConocoPhillips (the Separation), we entered into the Indemnification and Release Agreement. This agreement governs the treatment between ConocoPhillips and us of matters relating to indemnification, insurance, litigation responsibility and management, and litigation document sharing and cooperation arising in connection with the Separation. Generally, the agreement provides for cross-indemnities principally designed to place financial responsibility for the obligations and liabilities of our business with us and financial responsibility for the obligations and liabilities of ConocoPhillips’ business with ConocoPhillips. The agreement also establishes procedures for handling claims subject to indemnification and related matters.

### Note 11—Contingencies and Commitments

A number of lawsuits involving a variety of claims that arose in the ordinary course of business have been filed against us or are subject to indemnifications provided by us. We also may be required to remove or mitigate the effects on the environment of the placement, storage, disposal or release of certain chemical, mineral and petroleum substances at various active and inactive sites. We regularly assess the need for financial recognition or disclosure of these contingencies. In the case of all known contingencies (other than those related to income taxes), we accrue a liability when the loss is probable and the amount is reasonably estimable. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. We do not reduce these liabilities for potential insurance or third-party recoveries. If applicable, we accrue receivables for probable insurance or other third-party recoveries. In the case of income-tax-related contingencies, we use a cumulative probability-weighted loss accrual in cases where sustaining a tax position is less than certain.

Based on currently available information, we believe it is remote that future costs related to known contingent liability exposures will exceed current accruals by an amount that would have a material adverse impact on our consolidated financial statements. As we learn new facts concerning contingencies, we reassess our position both with respect to

accrued liabilities and other potential exposures. Estimates particularly sensitive to future changes include contingent liabilities recorded for environmental remediation, tax and legal matters. Estimated future environmental remediation costs are subject to change due to such factors as the uncertain magnitude of cleanup costs, the unknown time and extent of such remedial actions that may be required, and the determination of our liability in proportion to that of other potentially responsible parties. Estimated future costs related to tax and legal matters are subject to change as events evolve and as additional information becomes available during the administrative and litigation processes.



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### Environmental

We are subject to international, federal, state and local environmental laws and regulations. When we prepare our consolidated financial statements, we record accruals for environmental liabilities based on management's best estimates, using information available at the time. We measure estimates and base contingent liabilities on currently available facts, existing technology and presently enacted laws and regulations, taking into account stakeholder and business considerations. When measuring contingent environmental liabilities, we also consider our prior experience in remediation of contaminated sites, other companies' cleanup experience, and data released by the U.S. Environmental Protection Agency (EPA) or other organizations. We consider unasserted claims in our determination of environmental liabilities, and we accrue them in the period they are both probable and reasonably estimable.

Although liability for environmental remediation costs is generally joint and several for federal sites and frequently so for state sites, we are usually only one of many companies alleged to have liability at a particular site. Due to such joint and several liabilities, we could be responsible for all cleanup costs related to any site at which we have been designated as a potentially responsible party. We have been successful to date in sharing cleanup costs with other financially sound companies. Many of the sites at which we are potentially responsible are still under investigation by the EPA or the state agencies concerned. Prior to actual cleanup, those potentially responsible normally assess the site conditions, apportion responsibility and determine the appropriate remediation. In some instances, we may have no liability or may attain a settlement of liability. Where it appears that other potentially responsible parties may be financially unable to bear their proportional share, we consider this inability in estimating our potential liability, and we adjust our accruals accordingly. As a result of various acquisitions in the past, we assumed certain environmental obligations. Some of these environmental obligations are mitigated by indemnifications made by others for our benefit, although some of the indemnifications are subject to dollar and time limits.

We are currently participating in environmental assessments and cleanups at numerous federal Superfund and comparable state sites. After an assessment of environmental exposures for cleanup and other costs, we make accruals on an undiscounted basis (except those pertaining to sites acquired in a business combination, which we record on a discounted basis) for planned investigation and remediation activities for sites where it is probable future costs will be incurred and these costs can be reasonably estimated. At March 31, 2019, our total environmental accrual was \$446 million, compared with \$447 million at December 31, 2018. We expect to incur a substantial amount of these expenditures within the next 30 years. We have not reduced these accruals for possible insurance recoveries. In the future, we may be involved in additional environmental assessments, cleanups and proceedings.

### Legal Proceedings

Our legal organization applies its knowledge, experience and professional judgment to the specific characteristics of our cases, employing a litigation management process to manage and monitor the legal proceedings against us. Our process facilitates the early evaluation and quantification of potential exposures in individual cases and enables the tracking of those cases that have been scheduled for trial and/or mediation. Based on professional judgment and experience in using these litigation management tools and available information about current developments in all our cases, our legal organization regularly assesses the adequacy of current accruals and determines if adjustment of existing accruals, or establishment of new accruals, is required.

### Other Contingencies

We have contingent liabilities resulting from throughput agreements with pipeline and processing companies not associated with financing arrangements. Under these agreements, we may be required to provide any such company with additional funds through advances and penalties for fees related to throughput capacity not utilized.

At March 31, 2019, we had performance obligations secured by letters of credit and bank guarantees of \$553 million related to various purchase and other commitments incident to the ordinary conduct of business.



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## Note 12—Derivatives and Financial Instruments

## Derivative Instruments

We use financial and commodity-based derivative contracts to manage exposures to fluctuations in commodity prices, interest rates and foreign currency exchange rates, or to capture market opportunities. Because we do not apply hedge accounting for commodity derivative contracts, all realized and unrealized gains and losses from commodity derivative contracts are recognized in our consolidated statement of income. Gains and losses from derivative contracts held for trading not directly related to our physical business are reported net in the “Other income” line on our consolidated statement of income. Cash flows from all our derivative activity for the periods presented appear in the operating section on our consolidated statement of cash flows.

Purchase and sales contracts with firm minimum notional volumes for commodities that are readily convertible to cash are recorded on our consolidated balance sheet as derivatives unless the contracts are eligible for, and we elect, the normal purchases and normal sales exception, whereby the contracts are recorded on an accrual basis. We generally apply the normal purchases and normal sales exception to eligible crude oil, refined petroleum product, NGL, natural gas and power commodity contracts to purchase or sell quantities we expect to use or sell in the normal course of business. All other derivative instruments are recorded at fair value on our consolidated balance sheet. For further information on the fair value of our derivatives, see Note 13—Fair Value Measurements.

Commodity Derivative Contracts—We sell into or receive supply from the worldwide crude oil, refined petroleum product, NGL, natural gas and electric power markets, exposing our revenues, purchases, cost of operating activities and cash flows to fluctuations in the prices for these commodities. Generally, our policy is to remain exposed to the market prices of commodities; however, we use futures, forwards, swaps and options in various markets to balance physical systems, meet customer needs, manage price exposures on specific transactions, and do a limited amount of trading not directly related to our physical business, all of which may reduce our exposure to fluctuations in market prices. We also use the market knowledge gained from these activities to capture market opportunities such as moving physical commodities to more profitable locations, storing commodities to capture seasonal or time premiums, and blending commodities to capture quality upgrades.

The following table indicates the consolidated balance sheet line items that include the fair values of commodity derivative assets and liabilities. The balances in the following table are presented on a gross basis, before the effects of counterparty and collateral netting. However, we have elected to present our commodity derivative assets and liabilities with the same counterparty on a net basis on our consolidated balance sheet when the legal right of offset exists.

|   | Millions of Dollars |             |                              | Net Carrying Value Presented on the Balance Sheet | December 31, 2018 |         |                              | Net Carrying Value Presented on the Balance Sheet |
|---|---------------------|-------------|------------------------------|---|-------------------|---------|------------------------------|---|
|   | March 31, 2019      |             | Effect of Collateral Netting |   | December 31, 2018 |         | Effect of Collateral Netting |   |
| Commodity Derivatives                     | Assets              | Liabilities |                              | Assets  | Liabilities       | Assets  |                              | Liabilities                                       |
| Prepaid expenses and other current assets | \$52                | (5)         | —                            | 47  | 1,257             | (1,070) | (89)                         | 98  |
| Other assets                              | 1                   | —           | —                            | 1   | 2                 | —       | —                            | 2   |
| Liabilities                               |                     |             |                              |   |                   |         |                              |   |

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|  |       |      |     |    |       |        |      |     |   |
|--|-------|------|-----|----|-------|--------|------|-----|---|
| Other accruals                               | 614   | (657 | )35 | (8 | ) —   | (23    | )—   | (23 | ) |
| Other liabilities<br>and deferred<br>credits | 4     | (5   | )—  | (1 | ) 5   | (7     | )—   | (2  | ) |
| Total  | \$671 | (667 | )35 | 39 | 1,264 | (1,100 | )(89 | )75 |   |

At March 31, 2019, and December 31, 2018, there was no material cash collateral received or paid that was not offset on our consolidated balance sheet.

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The realized and unrealized gains (losses) incurred from commodity derivatives, and the line items where they appear on our consolidated statement of income, were:

|   | Millions of<br>Dollars |       |
|---|------------------------|-------|
|   | Three Months<br>Ended  |       |
|   | March 31               |       |
|   | 2019                   | 2018  |
| Sales and other operating revenues          | \$(177)                | 8     |
| Other income                                | 13                     | (5 )  |
| Purchased crude oil and products            | (155 )                 | (32 ) |
| Net loss from commodity derivative activity | \$(319)                | (29 ) |

The following table summarizes our material net exposures resulting from outstanding commodity derivative contracts. These financial and physical derivative contracts are primarily used to manage price exposure on our underlying operations. The underlying exposures may be from non-derivative positions such as inventory volumes. Financial derivative contracts may also offset physical derivative contracts, such as forward sales contracts. The percentage of our derivative contract volumes expiring within the next 12 months was at least 98% at March 31, 2019, and December 31, 2018.

|   | Open Position  |             |
|---|----------------|-------------|
|   | Long / (Short) |             |
|   | March 31       | December 31 |
|   | 2019           | 2018        |
| Commodity   |                |             |
| Crude oil, refined petroleum products and NGL (millions of barrels) | (44 )          | (17 )       |

**Interest Rate Derivative Contracts**—In 2016, we entered into interest rate swaps to hedge the variability of lease payments on our headquarters facility. These monthly lease payments vary based on monthly changes in the one-month LIBOR and changes, if any, in our credit rating over the five-year term of the lease. The pay-fixed, receive-floating interest rate swaps have an aggregate notional value of \$650 million and end in April 2021. We have designated these swaps as cash flow hedges.

The aggregate net fair value of these swaps, which is included in the “Prepaid expenses and other current assets” and “Other assets” lines on our consolidated balance sheet, totaled \$11 million and \$15 million at March 31, 2019, and December 31, 2018, respectively.

We report the mark-to-market gains or losses on our interest rate swaps designated as highly effective cash flow hedges as a component of other comprehensive income (loss), and reclassify such gains and losses into earnings in the same period during which the hedged transaction affects earnings. Net realized gains and losses from settlements of the swaps were immaterial for the three months ended March 31, 2019 and 2018.

We currently estimate that pre-tax gains of \$6 million will be reclassified from accumulated other comprehensive loss into general and administrative expenses during the next 12 months as the hedged transactions settle; however, the actual amounts that will be reclassified will vary based on changes in interest rates.



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### Credit Risk from Derivative Instruments

The credit risk from our derivative contracts, such as forwards and swaps, derives from the counterparty to the transaction. Individual counterparty exposure is managed within predetermined credit limits and includes the use of cash-call margins when appropriate, thereby reducing the risk of significant nonperformance. We also use futures, swaps and option contracts that have a negligible credit risk because these trades are cleared with an exchange clearinghouse and subject to mandatory margin requirements, typically on a daily basis, until settled.

Certain of our derivative instruments contain provisions that require us to post collateral if the derivative exposure exceeds a threshold amount. We have contracts with fixed threshold amounts and other contracts with variable threshold amounts that are contingent on our credit rating. The variable threshold amounts typically decline for lower credit ratings, while both the variable and fixed threshold amounts typically revert to zero if our credit ratings fall below investment grade. Cash is the primary collateral in all contracts; however, many contracts also permit us to post letters of credit as collateral.

The aggregate fair values of all derivative instruments with such credit-risk-related contingent features that were in a liability position were immaterial at March 31, 2019, and December 31, 2018.

### Note 13—Fair Value Measurements

#### Recurring Fair Value Measurements

We carry certain assets and liabilities at fair value, which we measure at the reporting date using the price that would be received to sell an asset or paid to transfer a liability (i.e., an exit price), and disclose the quality of these fair values based on the valuation inputs used in these measurements under the following hierarchy:

Level 1: Fair value measured with unadjusted quoted prices from an active market for identical assets or liabilities.

Level 2: Fair value measured either with: (1) adjusted quoted prices from an active market for similar assets or liabilities; or (2) other valuation inputs that are directly or indirectly observable.

Level 3: Fair value measured with unobservable inputs that are significant to the measurement.

We classify the fair value of an asset or liability based on the significance of its observable or unobservable inputs to the measurement. However, the fair value of an asset or liability initially reported as Level 3 will be subsequently reported as Level 2 if the unobservable inputs become inconsequential to its measurement or corroborating market data becomes available. Conversely, an asset or liability initially reported as Level 2 will be subsequently reported as Level 3 if corroborating market data becomes unavailable. For the three months ended March 31, 2019, derivative assets with an aggregate value of \$53 million and derivative liabilities with an aggregate value of \$22 million were transferred to Level 1 from Level 2, as measured from the beginning of the reporting period. The measurements were reclassified within the fair value hierarchy due to the availability of unadjusted quoted prices from an active market.

We used the following methods and assumptions to estimate the fair value of financial instruments:

Cash and cash equivalents—The carrying amount reported on our consolidated balance sheet approximates fair value.

Accounts and notes receivable—The carrying amount reported on our consolidated balance sheet approximates fair value.

Derivative instruments—We fair value our exchange-traded contracts based on quoted market prices obtained from the New York Mercantile Exchange, the Intercontinental Exchange or other exchanges, and classify them as Level 1 in the fair value hierarchy. When exchange-cleared contracts lack sufficient liquidity, or are valued using either adjusted exchange-provided prices or non-exchange quotes, we classify those contracts as Level 2.

Physical commodity forward purchase and sales contracts and over-the-counter (OTC) financial swaps are generally valued using forward quotes provided by brokers and price index developers, such as Platts and Oil Price Information Service. We corroborate these quotes with market data and classify the resulting fair values as Level 2. When forward market prices are not available, we estimate fair value using the forward price of a

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similar commodity, adjusted for the difference in quality or location. In certain less liquid markets or for longer-term contracts, forward prices are not as readily available. In these circumstances, physical commodity purchase and sales contracts and OTC swaps are valued using internally developed methodologies that consider historical relationships among various commodities that result in management's best estimate of fair value. We classify these contracts as Level 3. Physical and OTC commodity options are valued using industry-standard models that consider various assumptions, including quoted forward prices for commodities, time value, volatility factors and contractual prices for the underlying instruments, as well as other relevant economic measures. The degree to which these inputs are observable in the forward markets determines whether the options are classified as Level 2 or 3. We use a mid-market pricing convention (the mid-point between bid and ask prices). When appropriate, valuations are adjusted to reflect credit considerations, generally based on available market evidence.

We determine the fair value of our interest rate swaps based on observed market valuations for interest rate swaps that have notional amounts, terms and pay and reset frequencies similar to ours.

• Rabbi trust assets—These deferred compensation investments are measured at fair value using unadjusted quoted prices available from national securities exchanges and are therefore categorized as Level 1 in the fair value hierarchy.

• Debt—The carrying amount of our floating-rate debt approximates fair value. The fair value of our fixed-rate debt is estimated based on observable market prices.

The following tables display the fair value hierarchy for our financial assets and liabilities either accounted for or disclosed at fair value on a recurring basis. These values are determined by treating each contract as the fundamental unit of account; therefore, derivative assets and liabilities with the same counterparty are shown on a gross basis in the hierarchy sections of these tables, before the effects of counterparty and collateral netting. The following tables also reflect the effect of netting derivative assets and liabilities with the same counterparty for which we have the legal right of offset and collateral netting.

The carrying values and fair values by hierarchy of our financial assets and liabilities, either carried or disclosed at fair value, including any effects of counterparty and collateral netting, were:

|                                  | Millions of Dollars |         |         | Total Fair Value of Gross Assets & Liabilities | Effect of Counterparty Netting | Effect of Collateral Netting | Difference in Carrying Value and Fair Value | Net Carrying Value Presented on the Balance Sheet |
|----------------------------------|---------------------|---------|---------|--|--------------------------------|------------------------------|---|---|
|                                  | Level 1             | Level 2 | Level 3 |  |                                |                              |   |   |
| Commodity Derivative Assets      |                     |         |         |  |                                |                              |   |   |
| Exchange-cleared instruments     | \$ 349              | 290     | —       | 639  | (623                           | )—                           | —   | 16  |
| Physical forward contracts       | —                   | 30      | 2       | 32   | —                              | —                            | —   | 32  |
| Interest rate derivatives        | —                   | 11      | —       | 11   | —                              | —                            | —   | 11  |
| Rabbi trust assets               | 120                 | —       | —       | 120  | N/A                            | N/A                          | —   | 120   |
|                                  | \$ 469              | 331     | 2       | 802  | (623                           | )—                           | —   | 179   |
| Commodity Derivative Liabilities |                     |         |         |  |                                |                              |   |   |
|                                  | \$ 390              | 269     | —       | 659  | (623                           | )(35                         | )—  | 1   |

|   |       |        |   |        |      |      |       |         |
|---|-------|--------|---|--------|------|------|-------|---------|
| Exchange-cleared instruments              |       |        |   |        |      |      |       |         |
| Physical forward contracts                | —     | 8      | — | 8      | —    | —    | —     | 8       |
| Floating-rate debt                        | —     | 1,340  | — | 1,340  | N/A  | N/A  | —     | 1,340   |
| Fixed-rate debt, excluding capital leases | —     | 10,500 | — | 10,500 | N/A  | N/A  | (723  | )9,777  |
|   | \$390 | 12,117 | — | 12,507 | (623 | )(35 | )(723 | )11,126 |

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| Millions of Dollars<br>December 31, 2018  |                      |         |         |   |                                      |                                    |  |   |
|---|----------------------|---------|---------|---|--------------------------------------|------------------------------------|--|---|
|   | Fair Value Hierarchy |         |         | Total Fair<br>Value of<br>Gross Assets<br>& Liabilities | Effect of<br>Counterparty<br>Netting | Effect of<br>Collateral<br>Netting | Difference in<br>Carrying<br>Value and<br>Fair Value | Net Carrying<br>Value<br>Presented on<br>the Balance<br>Sheet |
|   | Level 1              | Level 2 | Level 3 |   |                                      |                                    |  |   |
| Commodity                                 |                      |         |         |   |                                      |                                    |  |   |
| Derivative Assets                         |                      |         |         |   |                                      |                                    |  |   |
| Exchange-cleared instruments              | \$674                | 547     | —       | 1,221   | (1,075)                              | )(89                               | )—   | 57  |
| Physical forward contracts                | —                    | 39      | 4       | 43  | —                                    | —                                  | —  | 43  |
| Interest rate derivatives                 | —                    | 15      | —       | 15  | —                                    | —                                  | —  | 15  |
| Rabbi trust assets                        | 104                  | —       | —       | 104   | N/A                                  | N/A                                | —  | 104   |
|   | \$778                | 601     | 4       | 1,383   | (1,075)                              | )(89                               | )—   | 219   |
| Commodity                                 |                      |         |         |   |                                      |                                    |  |   |
| Derivative Liabilities                    |                      |         |         |   |                                      |                                    |  |   |
| Exchange-cleared instruments              | \$605                | 472     | —       | 1,077   | (1,075)                              | )—                                 | —  | 2   |
| Physical forward contracts                | —                    | 20      | —       | 20  | —                                    | —                                  | —  | 20  |
| OTC instruments                           | —                    | 3       | —       | 3   | —                                    | —                                  | —  | 3   |
| Floating-rate debt                        | —                    | 1,200   | —       | 1,200   | N/A                                  | N/A                                | —  | 1,200   |
| Fixed-rate debt, excluding capital leases | —                    | 9,727   | —       | 9,727   | N/A                                  | N/A                                | 49   | 9,776   |
|   | \$605                | 11,422  | —       | 12,027  | (1,075)                              | )—                                 | 49   | 11,001  |

The rabbi trust assets are recorded in the “Investments and long-term receivables” line and floating-rate and fixed-rate debt are recorded in the “Short-term debt” and “Long-term debt” lines on our consolidated balance sheet. See Note 12—Derivatives and Financial Instruments, for information regarding where the assets and liabilities related to our commodity and interest rate derivatives are recorded on our consolidated balance sheet.

## Note 14—Leases

We lease marine vessels, tugboats, barges, pipelines, storage tanks, railcars, service station sites, office buildings, corporate aircraft, land and other facilities and equipment. In determining whether an agreement contains a lease, we consider our ability to control the asset and whether there are limitations on our control through third-party participation or vendor substitution rights. Certain leases include escalation clauses for adjusting rental payments to reflect changes in price indices, as well as renewal options and/or options to purchase the leased property. Renewal options have been included only when reasonably certain of exercise. There are no significant restrictions imposed on us in our lease agreements with regards to dividend payments, asset dispositions or borrowing ability. Certain leases have residual value guarantees, which may require additional payments at the end of the lease term if future fair values

decline below contractual lease balances.

In our implementation of ASU No. 2016-02, we elected to discount lease obligations using our incremental borrowing rate. Furthermore, we elected to separate costs for lease and service components for contracts involving the following asset types: marine vessels, tugboats, barges and consignment service stations. For these contracts, we allocate the consideration payable between the lease and service components using the relative standalone prices of each component. For contracts involving all other asset types, we elected the practical expedient to account for the lease and service components on a combined basis. Our right-of-way agreements in effect prior to January 1, 2019, were not accounted for as leases as they were not initially determined to be leases at their commencement dates. However, modifications to these agreements or new agreements will be assessed and accounted for accordingly under ASU No. 2016-02. For short-term leases, which are leases that, at the commencement date, have a lease term of 12 months or less and do not include an option to purchase the underlying asset that is reasonably certain to exercise, we elected to not recognize the ROU asset and corresponding lease liability on our consolidated balance sheet.

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The following table indicates the consolidated balance sheet line items that include the ROU assets and lease liabilities for our finance and operating leases:

|  | Millions of Dollars |           |
|--|---------------------|-----------|
|  | March 31, 2019      |           |
|  | Finance             | Operating |
|  | Leases              | Leases    |
| Right-of-Use Assets                    |                     |           |
| Net properties, plants and equipment   | \$ 193              | —         |
| Other assets                           | —                   | 1,376     |
| Total Right-of-Use Assets              | \$ 193              | 1,376     |
| Lease Liabilities                      |                     |           |
| Short-term debt                        | \$ 14               | —         |
| Other accruals                         | —                   | 459       |
| Long-term debt                         | 166                 | —         |
| Other liabilities and deferred credits | —                   | 874       |
| Total Lease Liabilities                | \$ 180              | 1,333     |

Future minimum lease payments at March 31, 2019, for finance and operating lease liabilities were:

|   | Millions of Dollars |           |
|---|---------------------|-----------|
|   | Finance             | Operating |
|   | Leases              | Leases    |
| Remainder of 2019                         | \$ 15               | 387       |
| 2020                                      | 19                  | 412       |
| 2021                                      | 19                  | 199       |
| 2022                                      | 16                  | 134       |
| 2023                                      | 16                  | 85        |
| Remaining years                           | 140                 | 297       |
| Future minimum lease payments             | 225                 | 1,514     |
| Amount representing interest or discounts | (45 )               | (181 )    |
| Total Lease Liabilities                   | \$ 180              | 1,333     |

Our finance lease liabilities relate primarily to an oil terminal in the United Kingdom. The lease liability for this finance lease is subject to foreign currency translation adjustments each reporting period.

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Components of net lease cost for the three months ended March 31, 2019, were:

|                                     | Millions<br>of<br>Dollars |
|-------------------------------------|---------------------------|
| Finance lease cost                  |                           |
| Amortization of right-of-use assets | \$ 5                      |
| Interest on lease liabilities       | 2                         |
| Total finance lease cost            | 7                         |
| Operating lease cost                | 129                       |
| Short-term lease cost               | 32                        |
| Variable lease cost                 | 7                         |
| Sublease income                     | (5 )                      |
| Total net lease cost                | \$ 170                    |

Cash paid for amounts included in the measurement of our lease liabilities for the three months ended March 31, 2019, were:

|  | Millions<br>of<br>Dollars |
|--|---------------------------|
| Operating cash outflows—finance leases   | \$ 2                      |
| Operating cash outflows—operating leases | 44                        |
| Financing cash outflows—finance leases   | 4                         |

During the three months ended March 31, 2019, we recorded noncash ROU assets and corresponding operating lease liabilities totaling \$36 million related to new and modified lease agreements.

At March 31, 2019, the weighted-average remaining lease term and discount rate for our lease liabilities were:

|  |       |
|--|-------|
| Weighted-average remaining lease term—finance leases (years)   | 13.1  |
| Weighted average remaining lease term—operating leases (years) | 5.4   |
| Weighted-average discount rate—finance leases (percent)        | 3.8 % |
| Weighted-average discount rate—operating leases (percent)      | 4.0   |

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## Note 15—Pension and Postretirement Plans

The components of net periodic benefit cost for the three months ended March 31, 2019 and 2018, were as follows:

|   | Millions of Dollars |        |      |        |                |      |
|---|---------------------|--------|------|--------|----------------|------|
|   | Pension Benefits    |        |      |        | Other Benefits |      |
|   | 2019                | 2018   | 2019 | 2018   | 2019           | 2018 |
|   | U.S.                | Int'l. | U.S. | Int'l. |                |      |
| Components of Net Periodic Benefit Cost |                     |        |      |        |                |      |
| Three Months Ended March 31             |                     |        |      |        |                |      |
| Service cost                            | \$32                | 6      | 34   | 7      | 1              | 1    |
| Interest cost                           | 27                  | 6      | 26   | 7      | 2              | 2    |
| Expected return on plan assets          | (36)                | (11)   | (42) | (12)   | —              | —    |
| Recognized net actuarial loss           | 13                  | 2      | 15   | 5      | —              | —    |
| Settlements                             | 4                   | —      | 2    | —      | —              | —    |
| Net periodic benefit cost*              | \$40                | 3      | 35   | 7      | 3              | 3    |

\* Included in the “Operating expenses” and “Selling, general and administrative expenses” lines on our consolidated statement of income.

During the three months ended March 31, 2019, we contributed \$10 million to our U.S. employee benefit plans and \$8 million to our international employee benefit plans. We currently expect to make additional contributions of approximately \$30 million to our U.S. employee benefit plans and \$22 million to our international employee benefit plans during the remainder of 2019.

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## Note 16—Accumulated Other Comprehensive Loss

Changes in the balances of each component of accumulated other comprehensive loss were as follows:

|  | Millions of Dollars         |                                 |         |   |   |
|--|-----------------------------|---------------------------------|---------|---|---|
|  | Defined<br>Benefit<br>Plans | Foreign Currency<br>Translation | Hedging | Accumulated Other<br>Comprehensive Loss |   |
| December 31, 2017  | \$ (598)                    | (26                             | ) 7     | (617                                    | ) |
| Other comprehensive income before reclassifications            | 5                           | 88                              | 4       | 97                                      |   |
| Amounts reclassified from accumulated other comprehensive loss |                             |                                 |         |   |   |
| Defined benefit plans*   |                             |                                 |         |   |   |
| Amortization of net actuarial loss and settlements             | 16                          | —                               | —       | 16                                      |   |
| Foreign currency translation                                   | —                           | —                               | —       | —                                       |   |
| Hedging  | —                           | —                               | —       | —                                       |   |
| Net current period other comprehensive income                  | 21                          | 88                              | 4       | 113                                     |   |
| March 31, 2018   | \$ (577)                    | 62                              | 11      | (504                                    | ) |
| December 31, 2018  | \$ (472)                    | (228                            | ) 8     | (692                                    | ) |
| Other comprehensive income (loss) before reclassifications     | 3                           | 57                              | (1      | ) 59                                    |   |
| Amounts reclassified from accumulated other comprehensive loss |                             |                                 |         |   |   |
| Defined benefit plans*   |                             |                                 |         |   |   |
| Amortization of net actuarial loss and settlements             | 15                          | —                               | —       | 15                                      |   |
| Foreign currency translation                                   | —                           | —                               | —       | —                                       |   |
| Hedging  | —                           | —                               | (2      | ) (2                                    | ) |
| Net current period other comprehensive income (loss)           | 18                          | 57                              | (3      | ) 72                                    |   |
| Income taxes reclassified to retained earnings**               | (93                         | ) 2                             | 2       | (89                                     | ) |
| March 31, 2019   | \$ (547)                    | (169                            | ) 7     | (709                                    | ) |

\* Included in the computation of net periodic benefit cost. See Note 15—Pension and Postretirement Plans, for additional information.

\*\* As of January 1, 2019, stranded income taxes related to the enactment of the Tax Act in December 2017 were reclassified to retained earnings upon adoption of ASU No. 2018-02. See Note 2—Changes in Accounting Principles, for additional information on our adoption of this ASU.

## Note 17—Treasury Stock

In February 2018, we entered into a Stock Purchase and Sale Agreement (Purchase Agreement) with Berkshire Hathaway Inc. and National Indemnity Company, a wholly owned subsidiary of Berkshire Hathaway, to repurchase 35,000,000 shares of Phillips 66 common stock for an aggregate purchase price of \$3,280 million. Pursuant to the



Purchase Agreement, the purchase price per share of \$93.725 was based on the volume-weighted-average price of our common stock on the New York Stock Exchange on February 13, 2018. The transaction closed in February 2018. We funded the repurchase with cash of \$1,880 million and borrowings of \$1,400 million under our commercial paper program. These borrowings were subsequently refinanced through a public offering of senior notes in March 2018. This specific share repurchase transaction was separately authorized by our Board of Directors and therefore does not impact previously announced authorizations to repurchase shares of Phillips 66 common stock under our share repurchase program, which total up to \$12 billion.

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## Note 18—Related Party Transactions

Significant transactions with related parties were:

|   | Millions of<br>Dollars               |       |
|---|--------------------------------------|-------|
|   | Three<br>Months<br>Ended<br>March 31 |       |
|   | 2019                                 | 2018  |
| Operating revenues and other income (a)                                 | \$683                                | 818   |
| Purchases (b)   | 2,668                                | 2,554 |
| Operating expenses and selling, general and administrative expenses (c) | 9                                    | 16    |

We sold NGL and other petrochemical feedstocks, along with solvents, to CPChem, gas oil and hydrogen feedstocks to Excel Paralubes (Excel), and refined petroleum products to OnCue. We also sold certain feedstocks (a) and intermediate products to WRB and acted as agent for WRB in supplying crude oil and other feedstocks for a fee. In addition, we charged several of our affiliates, including CPChem, for the use of common facilities, such as steam generators, waste and water treaters and warehouse facilities.

We purchased crude oil, refined petroleum products and NGL from WRB and also acted as agent for WRB in distributing solvents. We also purchased natural gas and NGL from DCP Midstream, LLC (DCP Midstream) and CPChem, as well as other feedstocks from various affiliates, for use in our refinery and fractionation processes. In (b) addition, we purchased base oils and fuel products from Excel for use in our specialty and refining businesses. We paid NGL fractionation fees to CPChem. We also paid fees to various pipeline affiliates for transporting crude oil, refined petroleum products and NGL.

(c) We paid utility and processing fees to various affiliates.

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Note 19—Segment Disclosures and Related Information

During the fourth quarter of 2018, the segment performance measure used by our chief executive officer to assess performance and allocate resources was changed from “net income” to “income before income taxes.” Prior-period segment information has been recast to conform to the current presentation.

Our operating segments are:

- Midstream—Provides crude oil and refined petroleum product transportation, terminaling and processing services, as well as natural gas and NGL transportation, storage, processing and marketing services, mainly in the United States.
- 1) The Midstream segment includes our master limited partnership (MLP), Phillips 66 Partners, as well as our 50% equity investment in DCP Midstream.
  - 2) Chemicals—Consists of our 50% equity investment in CPChem, which manufactures and markets petrochemicals and plastics on a worldwide basis.
  - 3) Refining—Refines crude oil and other feedstocks into petroleum products (such as gasoline, distillates and aviation fuels) at 13 refineries in the United States and Europe.
- Marketing and Specialties—Purchases for resale and markets refined petroleum products, mainly in the United States and Europe. In addition, this segment includes the manufacturing and marketing of specialty products, as well as power generation operations.

Corporate and Other includes general corporate overhead, interest expense, our investment in new technologies and various other corporate activities. Corporate assets include all cash, cash equivalents and income tax-related assets.

Intersegment sales are at prices that we believe approximate market.

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## Analysis of Results by Operating Segment

|   | Millions of Dollars |           |
|---|---------------------|-----------|
|   | Three Months        |           |
|   | Ended               |           |
|   | March 31            |           |
|   | 2019                | 2018      |
| Sales and Other Operating Revenues*             |                     |           |
| Midstream                                       |                     |           |
| Total sales                                     | \$1,897             | 1,951     |
| Intersegment eliminations                       | (584 )              | (533 )    |
| Total Midstream                                 | 1,313               | 1,418     |
| Chemicals                                       | 1                   | 1         |
| Refining  |                     |           |
| Total sales                                     | 16,861              | 17,632    |
| Intersegment eliminations                       | (9,768 )            | (10,615 ) |
| Total Refining                                  | 7,093               | 7,017     |
| Marketing and Specialties                       |                     |           |
| Total sales                                     | 15,242              | 15,617    |
| Intersegment eliminations                       | (553 )              | (464 )    |
| Total Marketing and Specialties                 | 14,689              | 15,153    |
| Corporate and Other                             | 7                   | 6         |
| Consolidated sales and other operating revenues | \$23,103            | 23,595    |

\* See Note 3—Sales and Other Operating Revenues, for further details on our disaggregated sales and other operating revenues.

|   |        |        |
|---|--------|--------|
| Income (Loss) Before Income Taxes       |        |        |
| Midstream                               | \$316  | 280    |
| Chemicals                               | 227    | 286    |
| Refining                                | (198 ) | 112    |
| Marketing and Specialties               | 205    | 235    |
| Corporate and Other                     | (210 ) | (196 ) |
| Consolidated income before income taxes | \$340  | 717    |

|                           | Millions of Dollars |             |
|---------------------------|---------------------|-------------|
|                           | March 31            | December 31 |
|                           | 2019                | 2018        |
| Total Assets              |                     |             |
| Midstream                 | \$15,347            | 14,329      |
| Chemicals                 | 6,261               | 6,235       |
| Refining                  | 25,900              | 23,230      |
| Marketing and Specialties | 7,949               | 6,572       |
| Corporate and Other       | 2,398               | 3,936       |
| Consolidated total assets | \$57,855            | 54,302      |

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## Note 20—Income Taxes

Our effective income tax rate for the three months ended March 31, 2019, was 21%, compared with 18% for the corresponding period of 2018. The increase in our effective tax rate was primarily attributable to the impact of our foreign operations.

The effective income tax rate in the first quarter of 2019 did not vary from the U.S. federal statutory income tax rate of 21% as the effect of state income tax expense was primarily offset by excess tax benefits associated with share-based compensation and income attributable to noncontrolling interests.

## Note 21—Phillips 66 Partners LP

Phillips 66 Partners, headquartered in Houston, Texas, is a publicly traded MLP formed in 2013 to own, operate, develop and acquire primarily fee-based midstream assets. Phillips 66 Partners' operations currently consist of crude oil, refined petroleum product and NGL transportation, processing, terminaling and storage assets.

We consolidate Phillips 66 Partners because we determined it is a VIE of which we are the primary beneficiary. As general partner of Phillips 66 Partners, we have the ability to control its financial interests, as well as the ability to direct the activities that most significantly impact its economic performance. As a result of this consolidation, the public common and perpetual convertible preferred unitholders' ownership interests in Phillips 66 Partners are reflected as noncontrolling interests in our financial statements. At March 31, 2019, we owned a 54% limited partner interest and a 2% general partner interest in Phillips 66 Partners, while the public owned a 44% limited partner interest and 13.8 million perpetual convertible preferred units.

The most significant assets of Phillips 66 Partners that are available to settle only its obligations, along with its most significant liabilities for which its creditors do not have recourse to Phillips 66's general credit, were:

|                                      | Millions of Dollars |             |
|--------------------------------------|---------------------|-------------|
|                                      | March 31            | December 31 |
|                                      | 2019                | 2018        |
| Equity investments*                  | \$2,897             | 2,448       |
| Net properties, plants and equipment | 3,104               | 3,052       |
| Long-term debt                       | 3,173               | 2,998       |

\* Included in "Investments and long-term receivables" line on the Phillips 66 consolidated balance sheet.

## 2019 Activities

For the three months ended March 31, 2019 and 2018, on a settlement-date basis, Phillips 66 Partners generated net proceeds of \$32 million and \$9 million, respectively, from common units issued under its continuous offering of common units, or at-the-market (ATM) programs. Since inception in June 2016 through March 31, 2019, the ATM programs generated net proceeds of \$352 million.

Phillips 66 Partners holds an investment in the Gray Oak Pipeline through Holdings LLC. In December 2018, a third party exercised its option to acquire a 35% interest in Holdings LLC. Because Holdings LLC's sole asset was its ownership interest in Gray Oak, which is considered a financial asset, and because certain restrictions were placed on the third party's ability to transfer or sell its interest in Holdings LLC during the construction of the Gray Oak Pipeline, the legal sale of the 35% interest did not qualify as a sale under GAAP. As such, the contributions the third party is

making to Holdings LLC to cover its share of previously incurred and future construction costs plus a premium to Phillips 66 Partners are reflected as a long-term obligation in the “Other liabilities and deferred credits” line on our consolidated balance sheet and financing cash inflows in the “Other” line on our consolidated statement of cash flows. The sale will be recognized under GAAP after construction of the Gray Oak Pipeline is completed and the restrictions expire. Phillips 66 Partners will continue to control and consolidate Holdings LLC after sale recognition, and therefore the third party’s 35% interest will be recharacterized from a long-term obligation to a noncontrolling interest on our consolidated balance

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sheet at that time. Also at that time, the premium paid will be recharacterized from a long-term obligation to a gain in our consolidated statement of income. For the three months ended March 31, 2019, the third party contributed an aggregate of \$341 million into Holdings LLC, which Holdings LLC used to fund its portion of Gray Oak's cash calls. See Note 6—Investments, Loans and Long-Term Receivables, for further discussion regarding Phillip 66 Partners' investment in Gray Oak.

## Note 22—Condensed Consolidating Financial Information

Phillips 66 has senior notes outstanding, the payment obligations of which are fully and unconditionally guaranteed by Phillips 66 Company, a 100% owned subsidiary. The following condensed consolidating financial information presents the results of operations, financial position and cash flows for:

Phillips 66 and Phillips 66 Company (in each case, reflecting investments in subsidiaries utilizing the equity method of accounting).

• All other nonguarantor subsidiaries.

• The consolidating adjustments necessary to present Phillips 66's results on a consolidated basis.

This condensed consolidating financial information should be read in conjunction with the accompanying consolidated financial statements and notes.

| Statement of Income                                       | Millions of Dollars               |                     |                        |                           |                    |
|---|-----------------------------------|---------------------|------------------------|---------------------------|--------------------|
|   | Three Months Ended March 31, 2019 |                     |                        |                           |                    |
|   | Phillips 66                       | Phillips 66 Company | All Other Subsidiaries | Consolidating Adjustments | Total Consolidated |
| Revenues and Other Income                                 |                                   |                     |                        |                           |                    |
| Sales and other operating revenues                        | \$—                               | 17,415              | 5,688                  | —                         | 23,103             |
| Equity in earnings of affiliates                          | 281                               | 431                 | 165                    | (361)                     | 516                |
| Net gain on dispositions                                  | —                                 | —                   | 1                      | —                         | 1                  |
| Other income  | —                                 | 20                  | 18                     | —                         | 38                 |
| Intercompany revenues                                     | —                                 | 1,161               | 3,215                  | (4,376)                   | —                  |
| Total Revenues and Other Income                           | 281                               | 19,027              | 9,087                  | (4,737)                   | 23,658             |
| Costs and Expenses  |                                   |                     |                        |                           |                    |
| Purchased crude oil and products                          | —                                 | 17,080              | 8,254                  | (4,279)                   | 21,055             |
| Operating expenses  | —                                 | 1,000               | 326                    | (19)                      | 1,307              |
| Selling, general and administrative expenses              | 3                                 | 255                 | 110                    | (2)                       | 366                |
| Depreciation and amortization                             | —                                 | 227                 | 104                    | —                         | 331                |
| Impairments   | —                                 | —                   | 1                      | —                         | 1                  |
| Taxes other than income taxes                             | —                                 | 95                  | 33                     | —                         | 128                |
| Accretion on discounted liabilities                       | —                                 | 4                   | 1                      | 1                         | 6                  |
| Interest and debt expense                                 | 93                                | 36                  | 67                     | (77)                      | 119                |
| Foreign currency transaction losses                       | —                                 | —                   | 5                      | —                         | 5                  |
| Total Costs and Expenses                                  | 96                                | 18,697              | 8,901                  | (4,376)                   | 23,318             |
| Income before income taxes                                | 185                               | 330                 | 186                    | (361)                     | 340                |
| Income tax expense (benefit)                              | (19)                              | 49                  | 40                     | —                         | 70                 |
| Net Income  | 204                               | 281                 | 146                    | (361)                     | 270                |
| Less: net income attributable to noncontrolling interests | —                                 | —                   | 66                     | —                         | 66                 |

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|   |           |     |      |      |
|---|-----------|-----|------|------|
| Net Income Attributable to Phillips<br>66 | \$204 281 | 80  | (361 | )204 |
| Comprehensive Income                      | \$276 353 | 211 | (498 | )342 |

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| Statement of Income                                       | Millions of Dollars               |                        |                           |                              |                       |
|---|-----------------------------------|------------------------|---------------------------|------------------------------|-----------------------|
|   | Three Months Ended March 31, 2018 |                        |                           |                              |                       |
|   | Phillips<br>66                    | Phillips 66<br>Company | All Other<br>Subsidiaries | Consolidating<br>Adjustments | Total<br>Consolidated |
| <b>Revenues and Other Income</b>                          |                                   |                        |                           |                              |                       |
| Sales and other operating revenues                        | \$—                               | 18,276                 | 5,319                     | —                            | 23,595                |
| Equity in earnings of affiliates                          | 600                               | 614                    | 195                       | (985                         | ) 424                 |
| Net gain on dispositions                                  | —                                 | 7                      | 10                        | —                            | 17                    |
| Other income (loss)                                       | —                                 | (1                     | ) 11                      | —                            | 10                    |
| Intercompany revenues                                     | —                                 | 579                    | 2,879                     | (3,458                       | )—                    |
| Total Revenues and Other Income                           | 600                               | 19,475                 | 8,414                     | (4,443                       | ) 24,046              |
| <b>Costs and Expenses</b>                                 |                                   |                        |                           |                              |                       |
| Purchased crude oil and products                          | —                                 | 17,213                 | 7,301                     | (3,376                       | ) 21,138              |
| Operating expenses  | —                                 | 978                    | 283                       | (15                          | ) 1,246               |
| Selling, general and administrative expenses              | 3                                 | 289                    | 97                        | (3                           | ) 386                 |
| Depreciation and amortization                             | —                                 | 230                    | 106                       | —                            | 336                   |
| Taxes other than income taxes                             | —                                 | 82                     | 28                        | —                            | 110                   |
| Accretion on discounted liabilities                       | —                                 | 5                      | 1                         | —                            | 6                     |
| Interest and debt expense                                 | 93                                | 30                     | 64                        | (64                          | ) 123                 |
| Foreign currency transaction gains                        | —                                 | —                      | (16                       | )—                           | (16 )                 |
| Total Costs and Expenses                                  | 96                                | 18,827                 | 7,864                     | (3,458                       | ) 23,329              |
| Income before income taxes                                | 504                               | 648                    | 550                       | (985                         | ) 717                 |
| Income tax expense (benefit)                              | (20                               | ) 48                   | 104                       | —                            | 132                   |
| Net Income  | 524                               | 600                    | 446                       | (985                         | ) 585                 |
| Less: net income attributable to noncontrolling interests | —                                 | —                      | 61                        | —                            | 61                    |
| Net Income Attributable to Phillips 66                    | \$ 524                            | 600                    | 385                       | (985                         | ) 524                 |
| Comprehensive Income                                      | \$ 637                            | 713                    | 534                       | (1,186                       | ) 698                 |

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| Balance Sheet  | Millions of Dollars |                        |                           |                              |                       |   |
|--|---------------------|------------------------|---------------------------|------------------------------|-----------------------|---|
|  | March 31, 2019      |                        |                           |                              |                       |   |
|  | Phillips<br>66      | Phillips 66<br>Company | All Other<br>Subsidiaries | Consolidating<br>Adjustments | Total<br>Consolidated |   |
| <b>Assets</b>  |                     |                        |                           |                              |                       |   |
| Cash and cash equivalents                                    | \$—                 | 193                    | 1,060                     | —                            | 1,253                 |   |
| Accounts and notes receivable                                | —                   | 5,180                  | 4,208                     | (2,085                       | )7,303                |   |
| Inventories  | —                   | 3,544                  | 1,800                     | —                            | 5,344                 |   |
| Prepaid expenses and other current assets                    | 1                   | 652                    | 262                       | —                            | 915                   |   |
| <b>Total Current Assets</b>                                  | <b>1</b>            | <b>9,569</b>           | <b>7,330</b>              | <b>(2,085</b>                | <b>)14,815</b>        |   |
| Investments and long-term receivables                        | 32,412              | 22,562                 | 10,256                    | (50,444                      | )14,786               |   |
| Net properties, plants and equipment                         | —                   | 13,229                 | 9,034                     | —                            | 22,263                |   |
| Goodwill   | —                   | 2,853                  | 417                       | —                            | 3,270                 |   |
| Intangibles  | —                   | 724                    | 140                       | —                            | 864                   |   |
| Other assets   | 8                   | 5,832                  | 647                       | (4,630                       | )1,857                |   |
| <b>Total Assets</b>  | <b>\$32,421</b>     | <b>54,769</b>          | <b>27,824</b>             | <b>(57,159</b>               | <b>)57,855</b>        |   |
| <b>Liabilities and Equity</b>                                |                     |                        |                           |                              |                       |   |
| Accounts payable   | \$—                 | 6,913                  | 4,185                     | (2,085                       | )9,013                |   |
| Short-term debt  | —                   | 8                      | 22                        | —                            | 30                    |   |
| Accrued income and other taxes                               | —                   | 376                    | 564                       | —                            | 940                   |   |
| Employee benefit obligations                                 | —                   | 324                    | 33                        | —                            | 357                   |   |
| Other accruals   | 135                 | 1,163                  | 243                       | (553                         | )988                  |   |
| <b>Total Current Liabilities</b>                             | <b>135</b>          | <b>8,784</b>           | <b>5,047</b>              | <b>(2,638</b>                | <b>)11,328</b>        |   |
| Long-term debt   | 7,929               | 51                     | 3,288                     | —                            | 11,268                |   |
| Asset retirement obligations and accrued environmental costs | —                   | 454                    | 166                       | —                            | 620                   |   |
| Deferred income taxes  | —                   | 3,690                  | 1,767                     | (1                           | )5,456                |   |
| Employee benefit obligations                                 | —                   | 688                    | 187                       | —                            | 875                   |   |
| Other liabilities and deferred credits                       | 111                 | 9,226                  | 5,104                     | (12,878                      | )1,563                |   |
| <b>Total Liabilities</b>                                     | <b>8,175</b>        | <b>22,893</b>          | <b>15,559</b>             | <b>(15,517</b>               | <b>)31,110</b>        |   |
| Common stock   | 4,518               | 24,968                 | 8,754                     | (33,722                      | )4,518                |   |
| Retained earnings  | 20,437              | 7,617                  | 1,211                     | (8,857                       | )20,408               |   |
| Accumulated other comprehensive loss                         | (709                | )(709                  | )(228                     | )937                         | (709                  | ) |
| Noncontrolling interests                                     | —                   | —                      | 2,528                     | —                            | 2,528                 |   |
| <b>Total Liabilities and Equity</b>                          | <b>\$32,421</b>     | <b>54,769</b>          | <b>27,824</b>             | <b>(57,159</b>               | <b>)57,855</b>        |   |

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| Balance Sheet  | Millions of Dollars |                        |                           |                              |                       |
|--|---------------------|------------------------|---------------------------|------------------------------|-----------------------|
|  | December 31, 2018   |                        |                           |                              |                       |
|  | Phillips<br>66      | Phillips 66<br>Company | All Other<br>Subsidiaries | Consolidating<br>Adjustments | Total<br>Consolidated |
| <b>Assets</b>  |                     |                        |                           |                              |                       |
| Cash and cash equivalents                                    | \$—                 | 1,648                  | 1,371                     | —                            | 3,019                 |
| Accounts and notes receivable                                | 9                   | 4,255                  | 3,202                     | (1,293)                      | )6,173                |
| Inventories  | —                   | 2,489                  | 1,054                     | —                            | 3,543                 |
| Prepaid expenses and other current assets                    | 2                   | 373                    | 99                        | —                            | 474                   |
| <b>Total Current Assets</b>                                  | <b>11</b>           | <b>8,765</b>           | <b>5,726</b>              | <b>(1,293)</b>               | <b>)13,209</b>        |
| Investments and long-term receivables                        | 32,712              | 22,799                 | 9,829                     | (50,919)                     | )14,421               |
| Net properties, plants and equipment                         | —                   | 13,218                 | 8,800                     | —                            | 22,018                |
| Goodwill   | —                   | 2,853                  | 417                       | —                            | 3,270                 |
| Intangibles  | —                   | 726                    | 143                       | —                            | 869                   |
| Other assets   | 9                   | 335                    | 173                       | (2)                          | )515                  |
| <b>Total Assets</b>  | <b>\$32,732</b>     | <b>48,696</b>          | <b>25,088</b>             | <b>(52,214)</b>              | <b>)54,302</b>        |
| <b>Liabilities and Equity</b>                                |                     |                        |                           |                              |                       |
| Accounts payable   | \$—                 | 5,415                  | 2,464                     | (1,293)                      | )6,586                |
| Short-term debt  | —                   | 11                     | 56                        | —                            | 67                    |
| Accrued income and other taxes                               | —                   | 458                    | 658                       | —                            | 1,116                 |
| Employee benefit obligations                                 | —                   | 663                    | 61                        | —                            | 724                   |
| Other accruals   | 66                  | 227                    | 149                       | —                            | 442                   |
| <b>Total Current Liabilities</b>                             | <b>66</b>           | <b>6,774</b>           | <b>3,388</b>              | <b>(1,293)</b>               | <b>)8,935</b>         |
| Long-term debt   | 7,928               | 54                     | 3,111                     | —                            | 11,093                |
| Asset retirement obligations and accrued environmental costs | —                   | 458                    | 166                       | —                            | 624                   |
| Deferred income taxes  | 1                   | 3,541                  | 1,735                     | (2)                          | )5,275                |
| Employee benefit obligations                                 | —                   | 676                    | 191                       | —                            | 867                   |
| Other liabilities and deferred credits                       | 55                  | 4,611                  | 4,287                     | (8,598)                      | )355                  |
| <b>Total Liabilities</b>                                     | <b>8,050</b>        | <b>16,114</b>          | <b>12,878</b>             | <b>(9,893)</b>               | <b>)27,149</b>        |
| Common stock   | 4,856               | 24,960                 | 8,754                     | (33,714)                     | )4,856                |
| Retained earnings  | 20,518              | 8,314                  | 1,249                     | (9,592)                      | )20,489               |
| Accumulated other comprehensive loss                         | (692)               | )(692)                 | )(293)                    | )985                         | (692)                 |
| Noncontrolling interests                                     | —                   | —                      | 2,500                     | —                            | 2,500                 |
| <b>Total Liabilities and Equity</b>                          | <b>\$32,732</b>     | <b>48,696</b>          | <b>25,088</b>             | <b>(52,214)</b>              | <b>)54,302</b>        |

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|  | Millions of Dollars               |                        |                           |                    |
|--|-----------------------------------|------------------------|---------------------------|--------------------|
|  | Three Months Ended March 31, 2019 |                        |                           |                    |
| Statement of Cash Flows  | Phillips 66 Company               | All Other Subsidiaries | Consolidating Adjustments | Total Consolidated |
| <b>Cash Flows From Operating Activities</b>                        |                                   |                        |                           |                    |
| Net Cash Provided by (Used in) Operating Activities                | \$3 (384                          | )21                    | (118                      | )(478 )            |
| <b>Cash Flows From Investing Activities</b>                        |                                   |                        |                           |                    |
| Capital expenditures and investments                               | — (234                            | )(863                  | )—                        | (1,097 )           |
| Proceeds from asset dispositions*                                  | — —                               | 103                    | —                         | 103                |
| Intercompany lending activities                                    | 731 (806                          | )75                    | —                         | —                  |
| Other  | — (26                             | )8                     | —                         | (18 )              |
| Net Cash Provided by (Used in) Investing Activities                | 731 (1,066                        | )(677                  | )—                        | (1,012 )           |
| <b>Cash Flows From Financing Activities</b>                        |                                   |                        |                           |                    |
| Issuance of debt   | — —                               | 725                    | —                         | 725                |
| Repayment of debt  | — (5                              | )(587                  | )—                        | (592 )             |
| Issuance of common stock   | 8 —                               | —                      | —                         | 8                  |
| Repurchase of common stock   | (344—                             | —                      | —                         | (344 )             |
| Dividends paid on common stock                                     | (364—                             | (118                   | )118                      | (364 )             |
| Distributions to noncontrolling interests                          | — —                               | (56                    | )—                        | (56 )              |
| Net proceeds from issuance of Phillips 66 Partners LP common units | — —                               | 32                     | —                         | 32                 |
| Other  | (34)—                             | 341                    | —                         | 307                |
| Net Cash Provided by (Used in) Financing Activities                | (734)5                            | )337                   | 118                       | (284 )             |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents       | — —                               | 8                      | —                         | 8                  |
| Net Change in Cash and Cash Equivalents                            | — (1,455                          | )(311                  | )—                        | (1,766 )           |
| Cash and cash equivalents at beginning of period                   | — 1,648                           | 1,371                  | —                         | 3,019              |
| Cash and Cash Equivalents at End of Period                         | \$—193                            | 1,060                  | —                         | 1,253              |

\* Includes return of investments in equity affiliates.

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| Statement of Cash Flows  | Millions of Dollars               |                     |                        |                           | Total Consolidated |
|--|-----------------------------------|---------------------|------------------------|---------------------------|--------------------|
|  | Three Months Ended March 31, 2018 |                     |                        |                           |                    |
|  | Phillips 66                       | Phillips 66 Company | All Other Subsidiaries | Consolidating Adjustments |                    |
| Cash Flows From Operating Activities                               |                                   |                     |                        |                           |                    |
| Net Cash Provided by Operating Activities                          | \$825                             | 703                 | 530                    | (1,570)                   | )488               |
| Cash Flows From Investing Activities                               |                                   |                     |                        |                           |                    |
| Capital expenditures and investments                               | —                                 | (186)               | )(142                  | )—                        | (328 )             |
| Proceeds from asset dispositions*                                  | —                                 | 325                 | 17                     | (325)                     | )17                |
| Intercompany lending activities                                    | 1,541                             | (1,015)             | )(526                  | )—                        | —                  |
| Advances/loans—related parties                                     | —                                 | (1)                 | )—                     | —                         | (1 )               |
| Other  | —                                 | (40)                | )(5                    | )—                        | (45 )              |
| Net Cash Provided by (Used in) Investing Activities                | 1,541                             | (917)               | )(656                  | )(325                     | )(357 )            |
| Cash Flows From Financing Activities                               |                                   |                     |                        |                           |                    |
| Issuance of debt   | 1,509                             | —                   | —                      | —                         | 1,509              |
| Repayment of debt  | —                                 | (5)                 | )(2                    | )—                        | (7 )               |
| Issuance of common stock   | 10                                | —                   | —                      | —                         | 10                 |
| Repurchase of common stock   | (3,513)                           | —                   | —                      | —                         | (3,513 )           |
| Dividends paid on common stock                                     | (327)                             | )(789               | )(781                  | )1,570                    | (327 )             |
| Distributions to noncontrolling interests                          | —                                 | —                   | (45)                   | )—                        | (45 )              |
| Net proceeds from issuance of Phillips 66 Partners LP common units | —                                 | —                   | 9                      | —                         | 9                  |
| Other  | (45)                              | )—                  | (325)                  | )325                      | (45 )              |
| Net Cash Used in Financing Activities                              | (2,366)                           | (794)               | )(1,144                | )1,895                    | (2,409 )           |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents       | —                                 | —                   | 1                      | —                         | 1                  |
| Net Change in Cash and Cash Equivalents                            | —                                 | (1,008)             | )(1,269                | )—                        | (2,277 )           |
| Cash and cash equivalents at beginning of period                   | —                                 | 1,411               | 1,708                  | —                         | 3,119              |
| Cash and Cash Equivalents at End of Period                         | \$—                               | 403                 | 439                    | —                         | 842                |

\* Includes return of investments in equity affiliates.

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Item 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Unless otherwise indicated, "the company," "we," "our," "us" and "Phillips 66" are used in this report to refer to the businesses of Phillips 66 and its consolidated subsidiaries.

Management's Discussion and Analysis is the company's analysis of its financial performance, its financial condition, and significant trends that may affect future performance. It should be read in conjunction with the consolidated financial statements and notes included elsewhere in this report. It contains forward-looking statements including, without limitation, statements relating to the company's plans, strategies, objectives, expectations and intentions that are made pursuant to the "safe harbor" provisions of the Private Securities Litigation Reform Act of 1995. The words "anticipate," "estimate," "believe," "budget," "continue," "could," "intend," "may," "plan," "potential," "predict," "seek," "show," "expect," "objective," "projection," "forecast," "goal," "guidance," "outlook," "effort," "target" and similar expressions identify forward-looking statements. The company does not undertake to update, revise or correct any of the forward-looking information unless required to do so under the federal securities laws. Readers are cautioned that such forward-looking statements should be read in conjunction with the company's disclosures under the heading: "CAUTIONARY STATEMENT FOR THE PURPOSES OF THE 'SAFE HARBOR' PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995."

The terms "earnings" and "loss" as used in Management's Discussion and Analysis refer to net income (loss) attributable to Phillips 66. The terms "pre-tax income" or "pre-tax loss" as used in Management's Discussion and Analysis refer to income (loss) before income taxes.

EXECUTIVE OVERVIEW AND BUSINESS ENVIRONMENT

Phillips 66 is an energy manufacturing and logistics company with midstream, chemicals, refining, and marketing and specialties businesses. At March 31, 2019, we had total assets of \$57.9 billion. Our common stock trades on the New York Stock Exchange under the symbol PSX.

Executive Overview

In the first quarter of 2019, we reported earnings of \$204 million and cash used in operating activities of \$478 million, both of which were unfavorably impacted by lower realized refining margins, and, in the case of cash flow, discretionary inventory builds. We used available cash to fund capital expenditures and investments of \$1.1 billion, pay dividends of \$364 million and repurchase \$344 million of our common stock. In addition, Phillips 66 Partners received \$422 million from its joint venture partners to partially fund the Gray Oak capital project. We ended the first quarter of 2019 with \$1.3 billion of cash and cash equivalents and approximately \$5.7 billion of total committed capacity available under our revolving credit facilities.

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Business Environment

The Midstream segment, which includes our 50% equity investment in DCP Midstream, LLC (DCP Midstream), contains fee-based operations that are not directly exposed to commodity price risk, as well as operations that are directly linked to natural gas liquids (NGL) prices, natural gas prices and crude oil prices. Average natural gas prices decreased in the first quarter of 2019, compared with the first quarter of 2018, due to continued supply growth. NGL prices were lower in the first quarter of 2019, compared with the first quarter of 2018, due to higher inventory levels resulting from lower liquefied petroleum gas (LPG) export volume related to fog and incident delays impacting the U.S. Gulf Coast (USGC) ports.

The Chemicals segment consists of our 50% equity investment in Chevron Phillips Chemical Company LLC (CPChem). The chemicals and plastics industry is mainly a commodity-based industry where the margins for key products are based on supply and demand, as well as cost factors. During the first quarter of 2019, the benchmark high-density polyethylene chain margin decreased, compared with the first quarter of 2018, due to higher product availability.

Our Refining segment results are driven by several factors, including refining margins, cost control, refinery throughput, feedstock costs, product yields and turnaround activity. The price of U.S. benchmark crude oil, West Texas Intermediate (WTI) at Cushing, Oklahoma, decreased to an average of \$54.87 per barrel during the first quarter of 2019, compared with an average of \$62.88 per barrel in the first quarter of 2018. During the first quarter of 2019, the differential between WTI and the international benchmark Dated Brent differential widened \$4.46 per barrel, compared with the first quarter of 2018, primarily due to higher crude inventories. However, inland crude differentials narrowed in the first quarter of 2019. Industry crack spread indicators, the difference between market prices for refined petroleum products and crude oil, are used to estimate refining margins. During the first quarter of 2019, the U.S. 3:2:1 crack spread (three barrels of crude oil producing two barrels of gasoline and one barrel of diesel) was substantially lower than the first quarter of 2018, primarily due to inventory levels. Northwest Europe crack spreads on average improved slightly compared with the first quarter of 2018, due to higher diesel margins.

Results for our Marketing and Specialties (M&S) segment depend largely on marketing fuel margins, lubricant margins, and other specialty product margins. While M&S margins are primarily driven by market factors, largely determined by the relationship between supply and demand, marketing fuel margins, in particular, are influenced by the trend in spot prices for refined petroleum products. Generally speaking, a downward trend of spot prices has a favorable impact on marketing fuel margins, while an upward trend of spot prices has an unfavorable impact on marketing fuel margins.

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## RESULTS OF OPERATIONS

Unless otherwise indicated, discussion of results for the three months ended March 31, 2019, is based on a comparison with the corresponding period of 2018.

## Basis of Presentation

During the fourth quarter of 2018, the segment performance measure used by our chief executive officer to assess performance and allocate resources was changed from “net income” to “income before income taxes.” Prior-period segment information has been recast to conform to the current presentation.

## Consolidated Results

A summary of income (loss) before income taxes by business segment with a reconciliation to net income attributable to Phillips 66 follows:

|   | Millions of<br>Dollars               |        |
|---|--------------------------------------|--------|
|   | Three<br>Months<br>Ended<br>March 31 |        |
|   | 2019                                 | 2018   |
| Midstream   | \$316                                | 280    |
| Chemicals   | 227                                  | 286    |
| Refining  | (198 )                               | 112    |
| Marketing and Specialties                                 | 205                                  | 235    |
| Corporate and Other                                       | (210 )                               | (196 ) |
| Income before income taxes                                | 340                                  | 717    |
| Income tax expense  | 70                                   | 132    |
| Net income  | 270                                  | 585    |
| Less: net income attributable to noncontrolling interests | 66                                   | 61     |
| Net income attributable to Phillips 66                    | \$204                                | 524    |

Our earnings decreased \$320 million, or 61%, in the first quarter of 2019, mainly reflecting:

- ✚ Lower realized refining margins.
- ✚ Lower equity in earnings from CPChem.

These decreases were partially offset by:

- ✚ Higher earnings from equity affiliates in our Midstream segment.

See the “Segment Results” section for additional information on our segment results.





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Statement of Income Analysis

Sales and other operating revenues and purchased crude oil and products decreased \$492 million and \$83 million, respectively, in the first quarter of 2019. These decreases were mainly due to lower prices for refined petroleum products, crude oil and NGL.

Equity in earnings of affiliates increased 22% in the first quarter of 2019. The increase was mainly due to higher equity in earnings from WRB Refining LP (WRB) due to lower turnaround activities and affiliates in our Midstream segment due to higher volumes. These increases were partially offset by lower equity in earnings from CPChem due to lower margins, partially offset by improved operations of CPChem's USGC petrochemicals assets. See the "Segment Results" section for additional information.

Operating expenses increased \$61 million in the first quarter of 2019. The increase was mainly driven by higher employee-related expenses and utility costs, partially offset by lower maintenance expenses due to reduced turnaround costs.

Income tax expense decreased 47% in the first quarter of 2019. The decrease was primarily due to lower income before income taxes. See Note 20—Income Taxes, in the Notes to Consolidated Financial Statements, for information regarding our effective income tax rates.

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## Segment Results

## Midstream

Three  
Months  
Ended  
March 31  
2019 2018

Millions of  
Dollars

## Income Before Income Taxes

|                 |       |     |
|-----------------|-------|-----|
| Transportation  | \$203 | 163 |
| NGL and Other   | 90    | 86  |
| DCP Midstream   | 23    | 31  |
| Total Midstream | \$316 | 280 |

Thousands of Barrels Daily

## Transportation Volumes

|            |       |       |
|------------|-------|-------|
| Pipelines* | 3,176 | 3,209 |
| Terminals  | 3,063 | 2,669 |

## Operating Statistics

|                    |     |     |
|--------------------|-----|-----|
| NGL fractionated** | 234 | 184 |
| NGL production***  | 428 | 380 |

\* Pipelines represent the sum of volumes transported through each separately tariffed consolidated pipeline segment. Prior-period volumes have been recast to exclude our share of equity volumes from Yellowstone Pipe Line Company and Lake Charles Pipe Line Company.

\*\* Excludes DCP Midstream.

\*\*\* Includes 100% of DCP Midstream's volumes.

Dollars Per  
Gallon

## Weighted-Average NGL Price\*

|               |        |      |
|---------------|--------|------|
| DCP Midstream | \$0.60 | 0.70 |
|---------------|--------|------|

\* Based on index prices from the Mont Belvieu market hub, which are weighted by NGL component.

The Midstream segment provides crude oil and refined petroleum product transportation, terminaling and processing services, as well as natural gas and NGL transportation, storage, processing and marketing services, mainly in the United States. This segment includes our master limited partnership (MLP), Phillips 66 Partners LP (Phillips 66 Partners), as well as our 50% equity investment in DCP Midstream, which includes the operations of its MLP, DCP Midstream, LP (DCP Partners).

Pre-tax income from the Midstream segment increased \$36 million in the first quarter of 2019.

Pre-tax income from our Transportation business increased \$40 million in the first quarter of 2019. The increased results were mainly driven by higher volumes, tariffs and storage rates from our portfolio of consolidated and joint venture assets.

Pre-tax income from our NGL and Other business increased \$4 million in the first quarter of 2019. The increased results were mainly due to improved cargo volumes and margins and higher equity earnings from pipeline affiliates, partially offset by less favorable inventory impacts.

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Pre-tax income from our investment in DCP Midstream decreased \$8 million in the first quarter of 2019. The decreased results were mainly due to lower incentive distribution income allocations from DCP Partners.

See the “Executive Overview and Business Environment” section for information on market factors impacting this quarter’s results.

## Chemicals

Three  
Months  
Ended  
March 31  
2019 2018

Millions of  
Dollars

Income Before Income Taxes \$227 286

|   | Millions of<br>Pounds |       |
|---|-----------------------|-------|
| CPChem Externally Marketed Sales Volumes* |                       |       |
| Olefins and Polyolefins                   | 4,692                 | 4,427 |
| Specialties, Aromatics and Styrenics      | 1,069                 | 1,013 |
|   | 5,761                 | 5,440 |

\* Represents 100% of CPChem’s outside sales of produced petrochemical products, as well as commission sales from equity affiliates.

Olefins and Polyolefins Capacity Utilization (percent) 98% 96

The Chemicals segment consists of our 50% interest in CPChem, which we account for under the equity method. CPChem uses NGL and other feedstocks to produce petrochemicals. These products are then marketed and sold or used as feedstocks to produce plastics and other chemicals. We structure our reporting of CPChem’s operations around two primary business lines: Olefins and Polyolefins (O&P) and Specialties, Aromatics and Styrenics (SA&S).

Pre-tax income from the Chemicals segment decreased \$59 million in the first quarter of 2019. The decreased results were primarily driven by lower O&P margins and equity earnings from CPChem’s affiliates, partially offset by improved operations at CPChem’s new USGC petrochemicals assets, which commenced full operations in the second quarter of 2018. The full commencement of operations at these assets resulted in higher polyethylene and ethylene sales volumes and production-related costs, as well as lower capitalized interest.

See the “Executive Overview and Business Environment” section for information on market factors impacting this quarter’s results.

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## Refining

|                                   | Three Months<br>Ended<br>March 31<br>2019 2018 |         |
|-----------------------------------|--|---------|
|                                   | Millions of<br>Dollars                         |         |
| Income (Loss) Before Income Taxes |  |         |
| Atlantic Basin/Europe             | \$(7 )   | (108 )  |
| Gulf Coast                        | (118 )   | —       |
| Central Corridor                  | 77   | 272     |
| West Coast                        | (150 )   | (52 )   |
| Worldwide                         | \$(198)  | 112     |
|                                   | Dollars Per<br>Barrel                          |         |
| Income (Loss) Before Income Taxes |  |         |
| Atlantic Basin/Europe             | \$(0.17)                                       | (2.75 ) |
| Gulf Coast                        | (1.80 )  | —       |
| Central Corridor                  | 3.22   | 10.37   |
| West Coast                        | (4.89 )  | (1.57 ) |
| Worldwide                         | (1.22 )  | 0.67    |
| Realized Refining Margins*        |  |         |
| Atlantic Basin/Europe             | \$7.76   | 7.17    |
| Gulf Coast                        | 5.44   | 6.75    |
| Central Corridor                  | 10.23  | 16.11   |
| West Coast                        | 6.25   | 8.32    |
| Worldwide                         | 7.23   | 9.29    |

\* See the “Non-GAAP Reconciliations” section for a reconciliation of this non-GAAP measure to the most directly comparable measure under generally accepted accounting principles in the United States (GAAP), income (loss) before income taxes per barrel.

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|                                | Thousands of<br>Barrels Daily<br>Three Months<br>Ended<br>March 31 |       |
|--------------------------------|--|-------|
| Operating Statistics           | 2019   | 2018  |
| Refining operations*           |  |       |
| Atlantic Basin/Europe          |  |       |
| Crude oil capacity             | 537  | 537   |
| Crude oil processed            | 427  | 419   |
| Capacity utilization (percent) | 80   | % 78  |
| Refinery production            | 467  | 438   |
| Gulf Coast                     |  |       |
| Crude oil capacity             | 764  | 752   |
| Crude oil processed            | 654  | 696   |
| Capacity utilization (percent) | 85   | % 93  |
| Refinery production            | 722  | 775   |
| Central Corridor               |  |       |
| Crude oil capacity             | 515  | 493   |
| Crude oil processed            | 445  | 458   |
| Capacity utilization (percent) | 86   | % 93  |
| Refinery production            | 468  | 479   |
| West Coast                     |  |       |
| Crude oil capacity             | 364  | 364   |
| Crude oil processed            | 307  | 340   |
| Capacity utilization (percent) | 84   | % 93  |
| Refinery production            | 342  | 369   |
| Worldwide                      |  |       |
| Crude oil capacity             | 2,180  | 2,146 |
| Crude oil processed            | 1,833  | 1,913 |
| Capacity utilization (percent) | 84   | % 89  |
| Refinery production            | 1,999  | 2,061 |

\* Includes our share of equity affiliates.

The Refining segment refines crude oil and other feedstocks into petroleum products (such as gasoline, distillates and aviation fuels) at 13 refineries in the United States and Europe.

Pre-tax income from the Refining segment decreased \$310 million in the first quarter of 2019. The decreased results were primarily due to a decline in realized refining margins driven by lower market crack spreads, feedstock advantage and clean product differentials, partially offset by lower renewable identification number (RIN) costs and higher secondary product margins.

See the “Executive Overview and Business Environment” section for information on market factors impacting this quarter’s results.

Our worldwide refining crude oil capacity utilization rate was 84% in first quarter of 2019, compared with 89% in the first quarter of 2018. The decrease was primarily due to higher unplanned downtime, planned maintenance and unfavorable market conditions, partially offset by lower turnaround activity.





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## Marketing and Specialties

Three  
Months  
Ended  
March 31  
2019 2018

Millions of  
Dollars

|                                 |        |     |
|---------------------------------|--------|-----|
| Income Before Income Taxes      |        |     |
| Marketing and Other             | \$ 138 | 176 |
| Specialties                     | 67     | 59  |
| Total Marketing and Specialties | \$ 205 | 235 |

Dollars Per  
Barrel

|                            |         |      |
|----------------------------|---------|------|
| Income Before Income Taxes |         |      |
| U.S.                       | \$ 0.60 | 0.85 |
| International              | 2.25    | 1.51 |

Realized Marketing Fuel Margins\*

|               |         |      |
|---------------|---------|------|
| U.S.          | \$ 1.06 | 1.39 |
| International | 3.80    | 3.32 |

\* See the "Non-GAAP Reconciliations" section for a reconciliation of this non-GAAP measure to the most directly comparable GAAP measure, income before income taxes per barrel.

Dollars Per  
Gallon

|                                |         |      |
|--------------------------------|---------|------|
| U.S. Average Wholesale Prices* |         |      |
| Gasoline                       | \$ 1.86 | 2.05 |
| Distillates                    | 2.04    | 2.12 |

\* On third-party branded petroleum product sales, excluding excise taxes.

Thousands of Barrels Daily

|  |       |       |
|--|-------|-------|
| Marketing Petroleum Products Sales Volumes |       |       |
| Gasoline                                   | 1,151 | 1,105 |
| Distillates                                | 940   | 879   |
| Other                                      | 18    | 20    |
| Total                                      | 2,109 | 2,004 |

The M&S segment purchases for resale and markets refined petroleum products (such as gasoline, distillates and aviation fuels), mainly in the United States and Europe. In addition, this segment includes the manufacturing and marketing of specialty products (such as base oils and lubricants), as well as power generation operations.

Pre-tax income from the M&S segment decreased \$30 million in the first quarter of 2019. The decreased results were primarily due to lower U.S. marketing margins, as well as income recognized in 2018 related to biodiesel blender's tax incentives and the disposition of certain assets. These decreases were partially offset by higher margins from our

international marketing and lubricants businesses.

See the “Executive Overview and Business Environment” section for information on marketing fuel margins and other market factors impacting this quarter’s results.

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## Corporate and Other

|                              | Millions of<br>Dollars<br>Three Months<br>Ended<br>March 31 |       |
|------------------------------|---|-------|
|                              | 2019  | 2018  |
| Loss Before Income Taxes     |   |       |
| Net interest expense         | \$(108)   | (112) |
| Corporate overhead and other | (102)   | (84)  |
| Total Corporate and Other    | \$(210)   | (196) |

Net interest consists of interest and financing expense, net of interest income and capitalized interest. Net interest decreased in the first quarter of 2019, mainly due to higher capitalized interest related to capital projects under development, primarily by our Midstream segment, partially offset by an increase in interest expense driven by the issuance of \$1.5 billion of debt in March 2018.

Corporate overhead and other includes general and administrative expenses, technology costs, environmental costs associated with sites no longer in operation, foreign currency transaction gains and losses and other costs not directly associated with an operating segment. Corporate overhead and other expenses increased \$18 million in the first quarter of 2019, primarily due to one-time income tax benefits recognized by equity affiliates in 2018 related to U.S. tax reform, as well as higher employee-related costs.

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## CAPITAL RESOURCES AND LIQUIDITY

## Financial Indicators

|   | Millions of Dollars,<br>Except as Indicated |                     |
|---|---|---------------------|
|   | March 31<br>2019                            | December 31<br>2018 |
| Cash and cash equivalents                   | \$1,253                                     | 3,019               |
| Short-term debt                             | 30  | 67                  |
| Total debt                                  | 11,298                                      | 11,160              |
| Total equity                                | 26,745                                      | 27,153              |
| Percent of total debt to capital*           | 30  | % 29                |
| Percent of floating-rate debt to total debt | 12  | % 11                |

\* Capital includes total debt and total equity.

To meet our short- and long-term liquidity requirements, we look to a variety of funding sources but rely primarily on cash generated from operating activities. Additionally, Phillips 66 Partners has the ability to fund its growth activities through debt and equity offerings. During the first three months of 2019, we used \$478 million of cash in our operations. Available cash was also used to fund capital expenditures and investments of \$1.1 billion; pay dividends on our common stock of \$364 million; and repurchase \$344 million of our common stock. In addition, Phillips 66 Partners received \$422 million from its joint venture partners to partially fund the Gray Oak capital project. During the first three months of 2019, cash and cash equivalents decreased by \$1.8 billion to \$1.3 billion.

In addition to cash flows from operating activities, we rely on our commercial paper and credit facility programs, asset sales and our ability to issue debt securities to support our short- and long-term liquidity requirements. We believe current cash and cash equivalents and cash generated by operations, together with access to external sources of funds as described below under “Significant Sources of Capital,” will be sufficient to meet our funding requirements in the near and long term, including our capital spending, dividend payments, defined benefit plan contributions, debt repayments and share repurchases.

## Significant Sources of Capital

## Operating Activities

During the first three months of 2019, cash used in operating activities was \$478 million, compared with cash provided by operations of \$488 million for the first three months of 2018. The decrease in the first three months of 2019, compared with the same period in 2018, reflected lower realized refining margins, as well as larger net unfavorable working capital impacts. The unfavorable working capital impacts were primarily driven by the effects of changes in commodity prices, the timing of payments and collections, and discretionary inventory builds.

Our short- and long-term operating cash flows are highly dependent upon refining and marketing margins, NGL prices, and chemicals margins. Prices and margins in our industry are typically volatile, and are driven by market conditions over which we have little or no control. Absent other mitigating factors, as these prices and margins fluctuate, we would expect a corresponding change in our operating cash flows.

The level and quality of output from our refineries also impacts our cash flows. Factors such as operating efficiency, maintenance turnarounds, market conditions, feedstock availability and weather conditions can affect output. We

actively manage the operations of our refineries, and any variability in their operations typically has not been as significant to cash flows as that caused by margins and prices.

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### Equity Affiliate Operating Distributions

Our operating cash flows are also impacted by distribution decisions made by our equity affiliates, including DCP Midstream, CPCChem and WRB. During the first three months of 2019, cash from operations included distributions of \$611 million from our equity affiliates, compared with \$543 million during the same period of 2018. We cannot control the amount of future dividends from equity affiliates; therefore, future dividend payments by these companies are not assured.

### Phillips 66 Partners LP

#### Unit Issuances

During the first three months of 2019, on a settlement-date basis, Phillips 66 Partners generated net proceeds of \$32 million from common units issued under its active continuous offering of common units, or at-the-market (ATM) program. Since inception in June 2016 through March 31, 2019, net proceeds of \$352 million have been received under its ATM programs.

#### Debt Issuances

On March 22, 2019, Phillips 66 Partners entered into a senior unsecured term loan facility with a borrowing capacity of \$400 million that matures on March 20, 2020. At March 31, 2019, term loans totaling \$250 million were outstanding under this facility. Borrowings under this facility bear interest at a floating rate based on either the Eurodollar rate or the reference rate, plus a margin determined by Phillips 66 Partners' credit ratings. Proceeds from term loans made under this facility were used for general partnership purposes, including repayment of amounts borrowed under Phillips 66 Partners' \$750 million revolving credit facility.

#### Transfers of Equity Interests

In December 2018, a third party exercised an option to acquire a 35% interest in Gray Oak Holdings LLC (Holdings LLC), a consolidated subsidiary of Phillips 66 Partners. This transfer did not qualify as a sale under GAAP because of certain restrictions placed on the acquirer. The contributions received by Holdings LLC from the third party to cover capital calls from Gray Oak Pipeline, LLC (Gray Oak) are presented as a long-term obligation on our consolidated balance sheet and financing cash inflows on our consolidated statement of cash flows until construction of the Gray Oak Pipeline is completed and the restrictions expire. During the first three months of 2019, the third party contributed an aggregate of \$341 million into Holdings LLC, which Holdings LLC used to fund its portion of Gray Oak's cash calls. See Note 21—Phillips 66 Partners LP, in the Notes to Consolidated Financial Statements, for additional information regarding this transaction.

In February 2019, Holdings LLC sold a 10% ownership interest in Gray Oak to a third party that exercised a purchase option for proceeds of \$81 million. The proceeds received from this sale are presented as an investing cash inflow on our consolidated statement of cash flows. See Note 6—Investments, Loans and Long-Term Receivables, in the Notes to Consolidated Financial Statements, for additional information regarding this transaction.

#### Revolving Credit Facilities and Commercial Paper

At March 31, 2019, no amount had been directly drawn under our \$5 billion revolving credit facility or our \$5 billion commercial paper program supported by our revolving credit facility. In addition, at March 31, 2019, Phillips 66 Partners had \$15 million of borrowings outstanding under its \$750 million revolving credit facility. As a result, we had approximately \$5.7 billion of total committed capacity available under our revolving credit facilities at March 31, 2019.

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### Off-Balance Sheet Arrangements

#### Contingent Equity Affiliate Contribution

In March 2019, a wholly owned subsidiary of Dakota Access, LLC (Dakota Access) closed on an offering of \$2,500 million aggregate principal amount of unsecured senior notes. The net proceeds from the issuance of these notes were used to repay amounts outstanding under existing credit facilities of Dakota Access and Energy Transfer Crude Oil Company, LLC (ETCO). Dakota Access and ETCO have guaranteed repayment of the notes. In addition, Phillips 66 Partners and its co-venturers provided a Contingent Equity Contribution Undertaking (CECU) in conjunction with the notes offering. Under the CECU, if Dakota Access receives an unfavorable court ruling related to certain disputed construction permits and Dakota Access determines that an equity contribution trigger event has occurred, the venturers may be severally required to make proportionate equity contributions to Dakota Access and ETCO up to an aggregate maximum of approximately \$2,525 million. Phillips 66 Partners' share of the maximum potential equity contributions under the CECU is approximately \$631 million.

#### Lease Residual Value and Joint Venture Obligation Guarantees

Under the operating lease agreement on our headquarters facility in Houston, Texas, we have a residual value guarantee with a maximum future exposure of \$554 million at March 31, 2019. The operating lease term ends in June 2021 and provides us the option, at the end of the lease term, to request to renew the lease, purchase the facility or assist the lessor in marketing it for resale. We also have residual value guarantees associated with railcar and airplane leases with maximum future exposures totaling \$288 million at March 31, 2019, which have remaining terms of up to five years.

In addition, we have guarantees outstanding related to certain joint venture debt and purchase obligations, which have remaining terms of up to seven years. At March 31, 2019, the maximum potential amount of future payments to third parties under these guarantees was approximately \$207 million.

See Note 10—Guarantees, in the Notes to Consolidated Financial Statements, for additional information on our guarantees.

### Capital Requirements

#### Capital Expenditures and Investments

For information about our capital expenditures and investments, see the “Capital Spending” section below.

#### Debt Financing

Our total debt balance at March 31, 2019, and December 31, 2018, was \$11,298 million and \$11,160 million, respectively. Our total debt-to-capital ratio was 30% and 29% at March 31, 2019, and December 31, 2018, respectively.

#### Dividends

On February 6, 2019, our Board of Directors declared a quarterly cash dividend of \$0.80 per common share. The dividend was paid on March 1, 2019, to shareholders of record at the close of business on February 19, 2019.

#### Share Repurchases

Since July 2012, our Board of Directors has, at various times, authorized repurchases of our outstanding common stock under our share repurchase program, which aggregate to a total authorization of up to \$12 billion. The share repurchases are expected to be funded primarily through available cash. The shares will be repurchased from time to time in the open market at our discretion, subject to market conditions and other factors, and in accordance with applicable regulatory requirements. Since the inception of our share repurchase program in 2012 through March 31,

2019, we have repurchased 140,742,497 shares at an aggregate cost of \$10,737 million. Shares of stock repurchased are held as treasury shares.



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## Related Party Loan

On March 29, 2019, Phillips 66 Partners and its co-venturers executed an agreement to loan Gray Oak up to a maximum of \$1,230 million to finance construction of the Gray Oak Pipeline. The amount loaned by each venturer is expected to be proportionate to its effective ownership interest. The maximum amount to be loaned by Phillips 66 Partners is \$520 million. Loans under this agreement are due on March 31, 2022, with early repayment permitted. We expect any amounts outstanding under this agreement to be repaid upon completion of project-level financing. On April 1, 2019, Phillips 66 Partners and its co-venturers loaned Gray Oak a total of \$125 million under this agreement, of which Phillips 66 Partners' share was \$53 million.

## Capital Spending

|                                      | Millions of Dollars |      |
|--------------------------------------|---------------------|------|
|                                      | Three Months        |      |
|                                      | Ended               |      |
|                                      | March 31            |      |
|                                      | 2019                | 2018 |
| Capital Expenditures and Investments |                     |      |
| Midstream*                           | \$ 841              | 136  |
| Chemicals                            | —                   | —    |
| Refining                             | 194                 | 172  |
| Marketing and Specialties            | 19                  | 13   |
| Corporate and Other                  | 43                  | 7    |
|                                      | \$ 1,097            | 328  |
| Selected Equity Affiliates**         |                     |      |
| DCP Midstream                        | \$ 150              | 95   |
| CPChem                               | 103                 | 161  |
| WRB                                  | 37                  | 40   |
|                                      | \$ 290              | 296  |

\* Midstream capital expenditures and investments for the three months ended March 31, 2019, include \$422 million of capital funded by Gray Oak joint venture partners.

\*\* Our share of joint venture's self-funded capital spending.

## Midstream

During the first three months of 2019, capital spending in our Midstream segment included continued development of additional Gulf Coast fractionation capacity, construction activities related to increasing storage capacity at our crude oil and refined petroleum products terminal located near Beaumont, Texas, as well as other return, reliability and maintenance projects in our Transportation and NGL businesses. Phillips 66 Partners advanced several major construction projects, including the Gray Oak Pipeline and related ventures, the new isomerization unit at the Lake Charles Refinery, completion of the eastern leg of Phillips 66 Partners' 40% owned Bayou Bridge Pipeline and capacity increases on the Sweeny to Pasadena refined petroleum products pipeline.

During the first three months of 2019, DCP Midstream had a self-funded capital program. During this period, on a 100% basis, DCP Midstream's capital expenditures and investments were \$300 million, which were primarily for expansion capital expenditures, including construction of the O'Connor 2 plant and investments in the Gulf Coast Express joint venture pipeline, as well as maintenance capital expenditures for existing assets. We expect DCP Midstream to continue self-funding its capital program for the remainder of 2019.

Chemicals

During the first three months of 2019, CPChem had a self-funded capital program. During this period, on a 100% basis, CPChem's capital expenditures and investments were \$206 million, which were primarily for the continued development of its second USGC Petrochemicals Project and debottlenecking projects on existing assets. We expect CPChem to continue self-funding its capital program for the remainder of 2019.

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### Refining

Capital spending for the Refining segment during the first three months of 2019 was primarily for air emission reduction projects to meet new environmental standards, refinery upgrade projects to increase accessibility of advantaged crudes and improve product yields, improvements to the operating integrity of key processing units and safety-related projects. Our equity affiliates in the Refining segment had self-funded capital programs during the first three months of 2019 and we expect them to continue self-funding their capital programs for the remainder of 2019.

Major construction activities included:

- Installation of facilities to improve product value at the Sweeny and Lake Charles refineries, as well as the jointly owned Borger Refinery.

- Installation of facilities for U.K. biofuels compliance at the Humber Refinery.

The facility installed at the Ferndale Refinery to comply with U.S. Environmental Protection Agency (EPA) Tier 3 gasoline regulations started up in the first quarter of 2019.

### Marketing and Specialties

Capital spending for the M&S segment during the first three months of 2019 was primarily for the acquisition and development of new international retail sites and maintenance projects at our lubricants and power generation facilities.

### Corporate and Other

Capital spending for Corporate and Other during the first three months of 2019 was primarily for information technology and facilities.

### Contingencies

A number of lawsuits involving a variety of claims that arose in the ordinary course of business have been filed against us or are subject to indemnifications provided by us. We also may be required to remove or mitigate the effects on the environment of the placement, storage, disposal or release of certain chemical, mineral and petroleum substances at various active and inactive sites. We regularly assess the need for financial recognition or disclosure of these contingencies. In the case of all known contingencies (other than those related to income taxes), we accrue a liability when the loss is probable and the amount is reasonably estimable. If a range of amounts can be reasonably estimated and no amount within the range is a better estimate than any other amount, then the minimum of the range is accrued. We do not reduce these liabilities for potential insurance or third-party recoveries. If applicable, we accrue receivables for probable insurance or other third-party recoveries. In the case of income-tax-related contingencies, we use a cumulative probability-weighted loss accrual in cases where sustaining a tax position is less than certain.

Based on currently available information, we believe it is remote that future costs related to known contingent liability exposures will exceed current accruals by an amount that would have a material adverse impact on our consolidated financial statements. As we learn new facts concerning contingencies, we reassess our position both with respect to accrued liabilities and other potential exposures. Estimates particularly sensitive to future changes include contingent liabilities recorded for environmental remediation, tax and legal matters. Estimated future environmental remediation costs are subject to change due to such factors as the uncertain magnitude of cleanup costs, the unknown time and extent of such remedial actions that may be required, and the determination of our liability in proportion to that of other potentially responsible parties. Estimated future costs related to tax and legal matters are subject to change as events evolve and as additional information becomes available during the administrative and litigation processes.



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### Legal and Tax Matters

Our legal and tax matters are handled by our legal and tax organizations. These organizations apply their knowledge, experience and professional judgment to the specific characteristics of our cases and uncertain tax positions. We employ a litigation management process to manage and monitor the legal proceedings against us. Our process facilitates the early evaluation and quantification of potential exposures in individual cases and enables the tracking of those cases that have been scheduled for trial and/or mediation. Based on professional judgment and experience in using these litigation management tools and available information about current developments in all our cases, our legal organization regularly assesses the adequacy of current accruals and determines if adjustment of existing accruals, or establishment of new accruals, is required. In the case of income-tax-related contingencies, we monitor tax legislation and court decisions, the status of tax audits and the statute of limitations within which a taxing authority can assert a liability.

### Environmental

Like other companies in our industry, we are subject to numerous international, federal, state and local environmental laws and regulations. For a discussion of the most significant of these international and federal environmental laws and regulations, see the “Environmental” section in Management’s Discussion and Analysis of Financial Condition and Results of Operations in our 2018 Annual Report on Form 10-K.

We occasionally receive requests for information or notices of potential liability from the EPA and state environmental agencies alleging that we are a potentially responsible party under the Federal Comprehensive Environmental Response, Compensation and Liability Act (CERCLA) or an equivalent state statute. On occasion, we also have been made a party to cost recovery litigation by those agencies or by private parties. These requests, notices and lawsuits assert potential liability for remediation costs at various sites that typically are not owned by us, but allegedly contain wastes attributable to our past operations. At March 31, 2019, and December 31, 2018, we were notified of potential liability under CERCLA and comparable state laws at 27 sites within the United States.

Notwithstanding any of the foregoing, and as with other companies engaged in similar businesses, environmental costs and liabilities are inherent concerns in certain of our operations and products, and there can be no assurance that material costs and liabilities will not be incurred. However, we currently do not expect any material adverse effect on our results of operations or financial position as a result of compliance with current environmental laws and regulations.

### Climate Change

There has been a broad range of proposed or promulgated state, national and international laws focusing on greenhouse gas (GHG) emissions reduction, including various regulations proposed or issued by the EPA. These proposed or promulgated laws apply or could apply in states and/or countries where we have interests or may have interests in the future. Laws regulating GHG emissions continue to evolve, and while it is not possible to accurately estimate either a timetable for implementation or our future compliance costs relating to implementation, such laws potentially could have a material impact on our results of operations and financial condition as a result of increasing costs of compliance, lengthening project implementation and agency reviews, or reducing demand for certain hydrocarbon products. We continue to monitor legislative and regulatory actions and legal proceedings globally relating to GHG emissions for potential impacts on our operations.

For examples of legislation and regulation or precursors for possible regulation that do or could affect our operations, see the “Climate Change” section in Management’s Discussion and Analysis of Financial Condition and Results of Operations in our 2018 Annual Report on Form 10-K.

We consider and take into account anticipated future GHG emissions in designing and developing major facilities and projects, and implement energy efficiency initiatives to reduce GHG emissions. Data on our GHG emissions, legal

requirements regulating such emissions, and the possible physical effects of climate change on our coastal assets are incorporated into our planning, investment, and risk management decision-making.

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NON-GAAP RECONCILIATIONS

Refining

Our realized refining margins measure the difference between a) sales and other operating revenues derived from the sale of petroleum products manufactured at our refineries and b) purchase costs of feedstocks, primarily crude oil, used to produce the petroleum products. The realized refining margins are adjusted to include our proportional share of our joint venture refineries' realized margins, as well as to exclude those items that are not representative of the underlying operating performance of a period, which we call "special items." The realized refining margins are converted to a per-barrel basis by dividing them by total refinery processed inputs (primarily crude oil) measured on a barrel basis, including our share of inputs processed by our joint venture refineries. Our realized refining margin per barrel is intended to be comparable with industry refining margins, which are known as "crack spreads." As discussed in "Business Environment," industry crack spreads measure the difference between market prices for refined petroleum products and crude oil. We believe realized refining margin per barrel calculated on a similar basis as industry crack spreads provides a useful measure of how well we performed relative to benchmark industry margins.

The GAAP performance measure most directly comparable to realized refining margin per barrel is the Refining segment's "income before income taxes per barrel." Realized refining margin per barrel excludes items that are typically included in a manufacturer's gross margin, such as depreciation and operating expenses, and other items used to determine income before income taxes, such as general and administrative expenses. It also includes our proportional share of joint venture refineries' realized refining margins and excludes special items. Because realized refining margin per barrel is calculated in this manner, and because realized refining margin per barrel may be defined differently by other companies in our industry, it has limitations as an analytical tool. Following are reconciliations of income before income taxes to realized refining margins:

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|   | Millions of Dollars, Except as Indicated |               |                     |               |           |   |
|---|--|---------------|---------------------|---------------|-----------|---|
|   | Atlantic<br>Basin/<br>Europe             | Gulf<br>Coast | Central<br>Corridor | West<br>Coast | Worldwide |   |
| <b>Realized Refining Margins</b>  |  |               |                     |               |           |   |
| <b>Three Months Ended March 31, 2019</b>                                      |  |               |                     |               |           |   |
| Income (loss) before income taxes   | \$ (7                                    | ) (118        | ) 77                | (150          | ) (198    | ) |
| Plus:   |  |               |                     |               |           |   |
| Taxes other than income taxes   | 15                                       | 23            | 13                  | 24            | 75        |   |
| Depreciation and amortization   | 50                                       | 67            | 33                  | 62            | 212       |   |
| Selling, general and administrative expenses                                  | 7  | (2            | ) 1                 | 5             | 11        |   |
| Operating expenses  | 233                                      | 384           | 145                 | 249           | 1,011     |   |
| Equity in (earnings) losses of affiliates                                     | 3  | —             | (84                 | ) —           | (81       | ) |
| Other segment (income) expense, net   | 6  | 1             | (2                  | ) 2           | 7         |   |
| Proportional share of refining gross margins contributed by equity affiliates | 17                                       | —             | 267                 | —             | 284       |   |
| Special items:  |  |               |                     |               |           |   |
| Pending claims and settlements  | —  | —             | (21                 | ) —           | (21       | ) |
| Realized refining margins   | \$ 324                                   | 355           | 429                 | 192           | 1,300     |   |
| Total processed inputs (thousands of barrels)                                 | 41,682                                   | 65,434        | 23,893              | 30,703        | 161,712   |   |
| Adjusted total processed inputs (thousands of barrels)*                       | 41,682                                   | 65,434        | 41,896              | 30,703        | 179,715   |   |
| Income (loss) before income taxes per barrel (dollars per barrel)**           | \$ (0.17)                                | (1.80         | ) 3.22              | (4.89         | ) (1.22   | ) |
| Realized refining margins (dollars per barrel)***                             | 7.76                                     | 5.44          | 10.23               | 6.25          | 7.23      |   |
| <b>Three Months Ended March 31, 2018</b>                                      |  |               |                     |               |           |   |
| Income (loss) before income taxes   | \$ (108                                  | ) —           | 272                 | (52           | ) 112     |   |
| Plus:   |  |               |                     |               |           |   |
| Taxes other than income taxes   | 15                                       | 25            | 12                  | 25            | 77        |   |
| Depreciation and amortization   | 52                                       | 66            | 35                  | 58            | 211       |   |
| Selling, general and administrative expenses                                  | 13                                       | 10            | 7                   | 11            | 41        |   |
| Operating expenses  | 285                                      | 366           | 108                 | 230           | 989       |   |
| Equity in losses of affiliates  | 2  | 1             | 61                  | —             | 64        |   |
| Other segment (income) expense, net   | (7                                       | ) (1          | ) (4                | ) 3           | (9        | ) |
| Proportional share of refining gross margins contributed by equity affiliates | 29                                       | —             | 198                 | —             | 227       |   |
| Realized refining margins   | \$ 281                                   | 467           | 689                 | 275           | 1,712     |   |
| Total processed inputs (thousands of barrels)                                 | 39,218                                   | 69,207        | 26,236              | 33,051        | 167,712   |   |
| Adjusted total processed inputs (thousands of barrels)*                       | 39,218                                   | 69,207        | 42,765              | 33,051        | 184,241   |   |
| Income (loss) before income taxes per barrel (dollars per barrel)**           | \$ (2.75)                                | —             | 10.37               | (1.57         | ) 0.67    |   |
| Realized refining margins (dollars per barrel)***                             | 7.17                                     | 6.75          | 16.11               | 8.32          | 9.29      |   |

\* Adjusted total processed inputs include our proportional share of processed inputs of an equity affiliate.

\*\* Income (loss) before income taxes divided by total processed inputs.

\*\*\* Realized refining margins per barrel, as presented, are calculated using the underlying realized refining margin amounts, in dollars, divided by adjusted total processed inputs, in barrels. As such, recalculated per barrel amounts using the rounded margins and barrels presented may differ from the presented per barrel amounts due to rounding.





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## Marketing

Our realized marketing fuel margins measure the difference between a) sales and other operating revenues derived from the sale of fuels in our M&S segment and b) purchase costs of those fuels. The realized marketing fuel margins are adjusted to exclude those items that are not representative of the underlying operating performance of a period, which we call “special items.” The realized marketing fuel margins are converted to a per-barrel basis by dividing them by sales volumes measured on a barrel basis. We believe realized marketing fuel margin per barrel demonstrates the value uplift our marketing operations provide by optimizing the placement and ultimate sale of our refineries’ fuel production.

Within the M&S segment, the GAAP performance measure most directly comparable to realized marketing fuel margin per barrel is the marketing business’ “income before income taxes per barrel.” Realized marketing fuel margin per barrel excludes items that are typically included in gross margin, such as depreciation and operating expenses, and other items used to determine income before income taxes, such as general and administrative expenses. Because realized marketing fuel margin per barrel excludes these items, and because realized marketing fuel margin per barrel may be defined differently by other companies in our industry, it has limitations as an analytical tool. Following are reconciliations of income before income taxes to realized marketing fuel margins:

|  | Millions of Dollars, Except as Indicated |               |                                      |               |
|--|--|---------------|--------------------------------------|---------------|
|  | Three Months Ended<br>March 31, 2019     |               | Three Months Ended<br>March 31, 2018 |               |
|  | U.S.                                     | International | U.S.                                 | International |
| Realized Marketing Fuel Margins                            |  |               |                                      |               |
| Income before income taxes                                 | \$98                                     | 58            | 132                                  | 37            |
| Plus:  |  |               |                                      |               |
| Taxes other than income taxes                              | 2  | 2             | (10)                                 | (2)           |
| Depreciation and amortization                              | 2  | 16            | 4                                    | 18            |
| Selling, general and administrative expenses               | 155                                      | 62            | 176                                  | 70            |
| Equity in earnings of affiliates                           | (1)                                      | (22)          | (2)                                  | (18)          |
| Other operating revenues*                                  | (82)                                     | (6)           | (84)                                 | (7)           |
| Other segment income, net                                  | —  | (2)           | —                                    | (5)           |
| Marketing margins  | 174                                      | 108           | 216                                  | 93            |
| Less: margin for non-fuel related sales                    | —  | 10            | —                                    | 12            |
| Realized marketing fuel margins                            | \$174                                    | 98            | 216                                  | 81            |
| Total fuel sales volumes (thousands of barrels)            | 164,052                                  | 25,796        | 155,780                              | 24,534        |
| Income before income taxes per barrel (dollars per barrel) | \$0.60                                   | 2.25          | 0.85                                 | 1.51          |
| Realized marketing fuel margins (dollars per barrel)**     | 1.06                                     | 3.80          | 1.39                                 | 3.32          |

\* Includes other non-fuel revenues.

\*\* Realized marketing fuel margins per barrel, as presented, are calculated using the underlying realized marketing fuel margin amounts, in dollars, divided by sales volumes, in barrels. As such, recalculated per barrel amounts using the rounded margins and barrels presented may differ from the presented per barrel amounts due to rounding.

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CAUTIONARY STATEMENT FOR THE PURPOSES OF THE “SAFE HARBOR” PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This report includes forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. You can identify our forward-looking statements by the words “anticipate,” “estimate,” “believe,” “budget,” “continue,” “could,” “intend,” “may,” “plan,” “potential,” “predict,” “seek,” “should,” “expect,” “objective,” “projection,” “forecast,” “goal,” “guidance,” “outlook,” “effort,” “target” and similar expressions.

We based the forward-looking statements on our current expectations, estimates and projections about us and the industries in which we operate in general. We caution you these statements are not guarantees of future performance as they involve assumptions that, while made in good faith, may prove to be incorrect, and involve risks and uncertainties we cannot predict. In addition, we based many of these forward-looking statements on assumptions about future events that may prove to be inaccurate. Accordingly, our actual outcomes and results may differ materially from what we have expressed or forecast in the forward-looking statements. Any differences could result from a variety of factors, including the following:

- Fluctuations in NGL, crude oil, refined petroleum product and natural gas prices and refining, marketing and petrochemical margins.
- Failure of new products and services to achieve market acceptance.
- Unexpected changes in costs or technical requirements for constructing, modifying or operating our facilities or transporting our products.
- Unexpected technological or commercial difficulties in manufacturing, refining or transporting our products, including chemical products.
- Lack of, or disruptions in, adequate and reliable transportation for our NGL, crude oil, natural gas and refined petroleum products.
- The level and success of drilling and quality of production volumes around our Midstream assets.
- Our inability to timely obtain or maintain permits, including those necessary for capital projects.
- Our inability to comply with government regulations or make capital expenditures required to maintain compliance.
- Failure to complete definitive agreements and feasibility studies for, and to timely complete construction of, announced and future capital projects.
- Potential disruption or interruption of our operations due to accidents, weather events, civil unrest, political events, terrorism or cyber attacks.
- International monetary conditions and exchange controls.
- Substantial investment or reduced demand for products as a result of existing or future environmental rules and regulations.
- Liability resulting from litigation or for remedial actions, including removal and reclamation obligations under environmental regulations.
- General domestic and international economic and political developments including: armed hostilities; expropriation of assets; changes in governmental policies relating to NGL, crude oil, natural gas or refined petroleum products pricing, regulation or taxation; and other political, economic or diplomatic developments.
- Changes in tax, environmental and other laws and regulations (including alternative energy mandates) applicable to our business.
- Limited access to capital or significantly higher cost of capital related to changes to our credit profile or illiquidity or uncertainty in the domestic or international financial markets.
- The operation, financing and distribution decisions of our joint ventures.
- Domestic and foreign supplies of crude oil and other feedstocks.
- Domestic and foreign supplies of petrochemicals and refined petroleum products, such as gasoline, diesel, aviation fuel and home heating oil.
- Governmental policies relating to exports of crude oil and natural gas.

Overcapacity or undercapacity in the midstream, chemicals and refining industries.

Fluctuations in consumer demand for refined petroleum products.

The factors generally described in Item 1A.—Risk Factors in our 2018 Annual Report on Form 10-K.

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Item 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Our commodity price risk and interest rate risk at March 31, 2019, did not differ materially from the risks disclosed under Item 7A of our 2018 Annual Report on Form 10-K.

Item 4. CONTROLS AND PROCEDURES

We maintain disclosure controls and procedures designed to ensure that information required to be disclosed in reports we file or submit under the Securities Exchange Act of 1934, as amended (the Act), is recorded, processed, summarized and reported within the time periods specified in U.S. Securities and Exchange Commission rules and forms, and that such information is accumulated and communicated to management, including our principal executive and principal financial officers, as appropriate, to allow timely decisions regarding required disclosure. As of March 31, 2019, with the participation of management, our Chairman and Chief Executive Officer and our Executive Vice President, Finance and Chief Financial Officer carried out an evaluation, pursuant to Rule 13a-15(b) of the Act, of the effectiveness of our disclosure controls and procedures (as defined in Rule 13a-15(e) of the Act). Based upon that evaluation, our Chairman and Chief Executive Officer and our Executive Vice President, Finance and Chief Financial Officer concluded that our disclosure controls and procedures were operating effectively as of March 31, 2019.

Effective January 1, 2019, we adopted Financial Accounting Standards Board Accounting Standards Update (ASU) No. 2016-02, "Leases (Topic 842)." Changes were made to our business processes, including information systems, to capture the additional recording and reporting obligations required by the new ASU. To maintain adequate controls over these new business processes and information systems, we evaluated, updated and added new internal controls over financial reporting applicable to lease accounting and reporting. There have been no other changes in our internal control over financial reporting, as defined in Rule 13a-15(f) of the Act, in the quarterly period ended March 31, 2019, that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

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PART II. OTHER INFORMATION

Item 1. LEGAL PROCEEDINGS

Item 103 of U.S. Securities and Exchange Commission (SEC) Regulation S-K requires disclosure of certain environmental matters when a governmental authority is a party to the proceedings, or such proceedings are known to be contemplated, unless we reasonably believe that the matter will result in no monetary sanctions, or in monetary sanctions, exclusive of interest and costs, of less than \$100,000. The following matters are disclosed in accordance with that requirement. We do not currently believe that the eventual outcome of any such matters, individually or in the aggregate, could have a material adverse effect on our business, financial condition, results of operations or cash flows. There were no new matters that arose during the first quarter of 2019. One matter previously reported in our 2018 Annual Report on Form 10-K for the quarterly period ended December 31, 2018, has been resolved, as described below.

Our U.S. refineries are implementing two separate consent decrees, regarding alleged violations of the Federal Clean Air Act, with the U.S. Environmental Protection Agency (EPA), five states and one local air pollution agency. Some of the requirements and limitations contained in the decrees provide for stipulated penalties for violations. Stipulated penalties under the decrees are not automatic, but must be requested by one of the agency signatories. As part of periodic reports under the decrees or other reports required by permits or regulations, we occasionally report matters that could be subject to a request for stipulated penalties. If a specific request for stipulated penalties meeting the SEC reporting threshold described above is made pursuant to these decrees based on a given reported exceedance, we will separately report that matter and the amount of the proposed penalty.

New Matters

There are no new matters to report.

Matters Previously Reported

In late 2018, Phillips 66 and the EPA agreed to resolve certain flaring violations alleged to have occurred at our Billings Refinery between May 2010 and September 2018. The matter was resolved on April 8, 2019, pursuant to a final settlement consisting of payments of a \$150,000 penalty and approximately \$220,000 for supplemental environmental projects.

Item 1A. RISK FACTORS

There were no material changes from the risk factors disclosed in Item 1A of our 2018 Annual Report on Form 10-K.

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## Item 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

## Issuer Purchases of Equity Securities

| Period              | Total Number of Shares Purchased* | Average Price Paid per Share | Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs** | Millions of Dollars Approximate Dollar Value of Shares that May Yet Be Purchased Under the Plans or Programs |
|---------------------|-----------------------------------|------------------------------|--|--|
| January 1-31, 2019  | 1,312,264                         | \$ 91.16                     | 1,312,264  | \$ 1,487   |
| February 1-28, 2019 | 1,093,370                         | 95.50                        | 1,093,370  | 1,383  |
| March 1-31, 2019    | 1,233,147                         | 97.41                        | 1,233,147  | 1,263  |
| Total               | 3,638,781                         | \$ 94.58                     | 3,638,781  |  |

\* Includes repurchase of shares of common stock from company employees in connection with the company's broad-based employee incentive plans, when applicable.

\*\* As of March 31, 2019, our Board of Directors has authorized repurchases totaling up to \$12 billion of our outstanding common stock. The authorizations do not have expiration dates. The share repurchases are expected to be funded primarily through available cash. The shares under these authorizations will be repurchased from time to time in the open market at the company's discretion, subject to market conditions and other factors, and in accordance with applicable regulatory requirements. We are not obligated to acquire any particular amount of common stock and may commence, suspend or discontinue purchases at any time or from time to time without prior notice. Shares of stock repurchased are held as treasury shares.

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Item 6. EXHIBITS

| Exhibit<br>Number | Exhibit Description |
|-------------------|---------------------|
|-------------------|---------------------|

As permitted by Item 601(b)(4)(iii)(A) of Regulation S-K, the company has not filed with this Quarterly Report on Form 10-Q certain instruments defining the rights of holders of long-term debt of the company and its subsidiaries because the total amount of securities authorized thereunder does not exceed 10% of the total assets of the company and its subsidiaries on a consolidated basis. The company agrees to furnish a copy of such agreements to the Commission upon request.

10.1\*      First Amendment to the Phillips 66 Defined Contribution Make-Up Plan Title II.\*\*

31.1\*      Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.

31.2\*      Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.

32\*        Certifications pursuant to 18 U.S.C. Section 1350.

101.INS\*    XBRL Instance Document.

101.SCH\*    XBRL Schema Document.

101.CAL\*    XBRL Calculation Linkbase Document.

101.LAB\*    XBRL Labels Linkbase Document.

101.PRE\*    XBRL Presentation Linkbase Document.

101.DEF\*    XBRL Definition Linkbase Document.

\* Filed herewith.

\*\* Management contracts and compensatory plans or arrangements.



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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

PHILLIPS 66

/s/ Chukwuemeka A. Oyolu  
Chukwuemeka A. Oyolu  
Vice President and Controller  
(Chief Accounting and Duly Authorized Officer)

Date: April 30, 2019

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