LGI Homes, Inc. Form 10-Q May 10, 2016

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 10-Q

ý Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended March 31, 2016

OR

o Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

For the transition period from to

Commission file number 001-36126

LGI

HOMES,

INC.

(Exact

name of

registrant

as

specified

in its

charter)

Delaware 46-3088013

(State or other jurisdiction of incorporation or organization) (I.R.S. Employer Identification No.)

1450 Lake Robbins Drive, Suite 430, The Woodlands, Texas 77380 (Address of principal executive offices) (Zip code)

(281) 362-8998

(Registrant's Telephone Number, Including Area Code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes ý No "

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes ý No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definition of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer $\frac{Accelerated filer}{x}$ Non-accelerated filer o Smaller reporting company o (Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes "No ý

As of May 6, 2016, there were 20,429,694 shares of the registrant's common stock, par value \$.01 per share, outstanding.

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PART I. FINANCIAL INFORMATION

ITEM 1. FINANCIAL STATEMENTS

LGI HOMES, INC.

CONSOLIDATED BALANCE SHEETS

(In thousands, except share data)

| | March 31, | December 31, |
|-----------------------------------------------------------------------------------------|-------------|--------------|
| | 2016 | 2015 |
| ASSETS | (Unaudited) |) |
| Cash and cash equivalents | \$47,574 | \$37,568 |
| Accounts receivable | 13,769 | 17,325 |
| Real estate inventory | 561,010 | 531,228 |
| Pre-acquisition costs and deposits | 9,262 | 7,001 |
| Property and equipment, net | 1,991 | 2,108 |
| Other assets | 7,278 | 11,238 |
| Goodwill and intangible assets, net | 12,173 | 12,234 |
| Total assets | \$653,057 | \$618,702 |
| LIABILITIES AND EQUITY | | |
| Accounts payable | \$ 20,480 | \$24,020 |
| Accrued expenses and other liabilities | 42,866 | 40,006 |
| Deferred tax liabilities, net | 3,120 | 2,726 |
| Notes payable | 323,102 | 304,561 |
| Total liabilities | 389,568 | 371,313 |
| Total Habilities | 367,300 | 371,313 |
| COMMITMENTS AND CONTINGENCIES | | |
| EQUITY | | |
| Common stock, par value \$0.01, 250,000,000 shares authorized, 21,429,694 shares issued | | |
| and 20,429,694 shares outstanding as of March 31, 2016 and 21,270,389 shares issued and | 214 | 213 |
| 20,270,389 shares outstanding as of December 31, 2015 | | |
| Additional paid-in capital | 179,974 | 175,575 |
| Retained earnings | 99,851 | 88,151 |
| Treasury stock, at cost, 1,000,000 shares | (16,550) | (16,550) |
| Total equity | 263,489 | 247,389 |
| Total liabilities and equity | \$653,057 | \$618,702 |

See accompanying notes to the consolidated financial statements.

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LGI HOMES, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(In thousands, except share and per share data)

| | Three Months Ended | | |
|--------------------------------|--------------------|-----------|---|
| | March 31, | | |
| | 2016 | 2015 | |
| Home sales revenues | \$162,463 | \$120,690 | |
| | | | |
| Cost of sales | 121,094 | 89,228 | |
| Selling expenses | 14,091 | 11,582 | |
| General and administrative | 9,952 | 8,205 | |
| Operating income | 17,326 | 11,675 | |
| Other income, net | (503) | (46 |) |
| Net income before income taxes | 17,829 | 11,721 | |
| Income tax provision | 6,129 | 4,019 | |
| Net income | \$11,700 | \$7,702 | |
| Earnings per share: | | | |
| Basic | \$0.58 | \$0.39 | |
| Diluted | \$0.57 | \$0.33 | |
| | | | |

Weighted average shares outstanding:

Basic 20,288,619 19,851,686 Diluted 20,461,073 23,808,813

See accompanying notes to the consolidated financial statements.

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LGI HOMES, INC.
CONSOLIDATED STATEMENT OF EQUITY
(Unaudited)
(In thousands, except share data)

| Comi | non St | tock | Additional | Retained | Treasury | Total |
|----------------------------------------|--------|--------|--------------------|----------|-------------------|--------|
| Share | S | Amount | Paid-In Capital | Earnings | Treasury Stock | Equity |
| BALANCE—December 31, 201 2 1,27 | | | • | | | |