CLARCOR INC.
Form 10-Q
June 22, 2012

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

FORM 10-Q

X QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 2, 2012

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to ____

Commission File Number 1-11024

CLARCOR Inc.

(Exact name of registrant as specified in its charter)

DELAWARE 36-0922490
(State or other jurisdiction of incorporation or organization) Identification No.)

840 Crescent Centre Drive, Suite 600, Franklin, Tennessee 37067 (Address of principal executive offices)

Registrant's telephone number, including area code:

615-771-3100

No Change

(Former name, former address and former fiscal year, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No ___

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes X No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See definitions of "large accelerated filer", "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act:

Large accelerated filer X Accelerated filer Non-accelerated filer Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Exchange Act Rule 12b-2) Yes $_$ No X

As of June 18, 2012, there were 50,122,382 common shares with a par value of \$1 per share were outstanding.

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^{*} Item omitted because the item is not applicable

Part I. FINANCIAL INFORMATION

Item 1. Financial Statements

CLARCOR Inc.

CONSOLIDATED CONDENSED STATEMENTS OF EARNINGS

(Dollars in thousands except per share data)

(Unaudited)

	Quarter Ende	ed	Six Months Ended				
	June 2,	May 28,	June 2,	May 28,			
	2012	2011	2012	2011			
Net sales	\$284,855	\$288,533	\$542,119	\$534,253			
Cost of sales	186,670	189,071	357,719	353,838			
		,	227,129	,			
Gross profit	98,185	99,462	184,400	180,415			
Selling and administrative expenses	49,074	50,682	100,977	100,344			
Operating profit	49,111	48,780	83,423	80,071			
Other income (expense):							
Interest expense	(88)	(221)	(188)	(265)			
Interest income	169	239	303	276			
Other, net	(117)	(228)	495	(428)			
	(36)	(210)	610	(417)			
Earnings before income taxes	49,075	48,570	84,033	79,654			
Provision for income taxes	15,996	15,689	27,462	24,852			
Net earnings	33,079	32,881	56,571	54,802			
Net earnings attributable to	(152)	(73)	(165)	(113)			
noncontrolling interests	(132)	(13)	(103)	(113)			
Net earnings attributable to CLARCOR Inc.	\$32,927	\$32,808	\$56,406	\$54,689			
Net earnings per share attributable to CLARCOR Inc	\$0.65	\$0.65	\$1.12	\$1.08			
Basic	Ψ0.03	Ψ0.03	Ψ1.12	Ψ1.00			
Net earnings per share attributable to CLARCOR Inc	\$0.65	\$0.64	\$1.11	\$1.07			
Diluted	Ψ0.03	Ψ0.04	Ψ1.11	Ψ1.07			
Weighted average number of shares outstanding - Basic	50,378,164	50,594,963	50,394,680	50,581,731			
Weighted average number of shares outstanding - Diluted	50,980,347	51,282,383	51,037,366	51,284,811			
Dividends paid per share	\$0.1200	\$0.1050	\$0.2400	\$0.2100			

See Notes to Consolidated Condensed Financial Statements

CLARCOR Inc.

CONSOLIDATED CONDENSED BALANCE SHEETS

(Dollars in thousands)

(Unaudited)

	June 2, 2012	December 3, 2011
ASSETS		
Current assets:		
Cash and cash equivalents	\$140,574	\$155,999
Restricted cash	616	1,105
Accounts receivable, less allowance for losses of \$10,266 and \$9,795, respectively	208,130	206,664
Inventories	210,896	200,274
Deferred income taxes	26,156	25,974
Income taxes receivable	_	3,373
Prepaid expenses and other current assets	7,169	7,510
Total current assets	593,541	600,899
Plant assets, at cost, less accumulated depreciation of \$303,845 and \$293,111,	192,105	184,992
respectively	•	•
Assets held for sale	2,000	2,000
Goodwill	240,740	235,530
Acquired intangible assets, less accumulated amortization	98,071	98,674
Deferred income taxes	505	749
Other noncurrent assets	15,898	12,089
Total assets	\$1,142,860	\$1,134,933
LIABILITIES		
Current liabilities:		
Current portion of long-term debt	\$1,321	\$1,289
Accounts payable and accrued liabilities	142,610	155,585
Income taxes payable	847	3,176
Total current liabilities	144,778	160,050
Long-term debt, less current portion	16,598	15,981
Long-term pension and postretirement healthcare benefits liabilities	59,921	74,524
Deferred income taxes	42,240	36,194
Other long-term liabilities	8,759	11,069
Total liabilities	272,296	297,818
Contingencies (Note 11)	1.617	1.555
Redeemable noncontrolling interests	1,615	1,557
SHAREHOLDERS' EQUITY		
Capital stock	50,141	50,145
Capital in excess of par value	16,773	19,453
Accumulated other comprehensive loss		(44,391)
Retained earnings	853,959	809,520
Total CLARCOR Inc. equity	868,175	834,727
Noncontrolling interests	774	831

Total shareholders' equity 868,949 835,558
Total liabilities and shareholders' equity \$1,142,860 \$1,134,933

See Notes to Consolidated Condensed Financial Statements

CLARCOR Inc. CONSOLIDATED CONDENSED STATEMENTS OF CASH FLOWS (Dollars in thousands) (Unaudited)

(Onaudited)	Six Months June 2, 2012	Ended May 28, 2011	
Cash flows from operating activities:			
Net earnings	\$56,571	\$54,802	
Depreciation	13,192	13,956	
Amortization	2,877	2,750	
Other noncash items	(67) (175)
Net loss (gain) on disposition of plant assets	(553) 31	
Stock-based compensation expense	4,152	3,700	
Excess tax benefit from stock-based compensation	(2,487) (2,041)
Deferred income taxes	8,890	(729)
Change in assets and liabilities	(49,197) (33,138)
Net cash provided by operating activities	33,378	39,156	
Cash flows from investing activities:			
Restricted cash	91	172	
Business acquisitions, net of cash acquired	(10,510) (10,455)
Additions to plant assets	(19,398) (9,271)
Proceeds from disposition of plant assets	446	233	
Investment in affiliates	(357) —	
Net cash used in investing activities	(29,728) (19,321)
Cash flows from financing activities:			
Payments on long-term debt	(79) (1,797)
Payment of financing costs	(564) (1,757	,
Sale of capital stock under stock option and employee purchase plans	3,864	5,820	
Purchase of treasury stock	(11,383) (8,892)
Excess tax benefit from stock-based compensation	2,487	2,041	,
Cash dividends paid	(12,096) (10,618)
Net cash used in financing activities	(17,771) (13,446)
Net effect of exchange rate changes on cash	(1,304) (1,468)
Net change in cash and cash equivalents	(15,425) 4,921	,
Cash and cash equivalents, beginning of period	155,999	117,022	
Cash and cash equivalents, end of period	\$140,574	\$121,943	
Cash and cash equivalents, end of period	Ψ1.ΤΟ,5/.Τ	Ψ121,773	
Cash paid during the period for:			
Interest	\$144	\$70	
Income taxes, net of refunds	\$18,849	\$13,785	

See Notes to Consolidated Condensed Financial Statements

CLARCOR Inc. NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS (Dollars in thousands except share data) (Unaudited)

1. CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

Basis of Presentation

CLARCOR Inc. and its subsidiaries (collectively, the "Company" or "CLARCOR") is a global provider of filtration products, filtration systems and services, and consumer and industrial packaging products. As discussed further in Note 13, the Company has three reportable segments: Engine/Mobile Filtration, Industrial/Environmental Filtration and Packaging. The Consolidated Condensed Financial Statements include all domestic and foreign subsidiaries that were more than 50% owned and controlled as of each respective reporting period presented. All intercompany accounts and transactions have been eliminated.

The Consolidated Condensed Statements of Earnings and the Consolidated Condensed Statements of Cash Flows for the periods ended June 2, 2012 and May 28, 2011 and the Consolidated Condensed Balance Sheet as of June 2, 2012 have been prepared by the Company without audit. The Consolidated Condensed Financial Statements have been prepared on the same basis as those in the Company's Annual Report on Form 10-K for the fiscal year ended December 3, 2011 ("2011 Form 10-K"). The December 3, 2011 Consolidated Condensed Balance Sheet data was derived from the Company's year-end audited Consolidated Financial Statements as presented in the 2011 Form 10-K but does not include all disclosures required by accounting principles generally accepted in the United States of America ("U.S. GAAP"). In the opinion of management, all adjustments (which include only normal recurring adjustments) necessary to present fairly the financial position, results of operations and cash flows have been made. The results of operations for the period ended June 2, 2012, are not necessarily indicative of the operating results for the full year. The information included in this Form 10-Q should be read in conjunction with the audited Consolidated Financial Statements and accompanying notes included in the 2011 Form 10-K.

Cash and Cash Equivalents and Restricted Cash

Highly liquid investments with an original maturity of three months or less when purchased and that are readily saleable are considered to be cash and cash equivalents. Restricted cash represents funds held in escrow and cash balances held by German banks as collateral for certain guarantees of overseas subsidiaries. Restricted cash classified as current corresponds to guarantees that expire within one year. The Company also has \$1,878 and \$1,590 of noncurrent restricted cash recorded in Other noncurrent assets as of June 2, 2012 and December 3, 2011, respectively, corresponding to guarantees and escrow agreements that expire longer than one year from the dates of the Consolidated Condensed Balance Sheets.

Inventories

Inventories are valued at the lower of cost or market primarily determined on the first-in, first-out ("FIFO") method of inventory costing, which approximates current cost. Inventories are summarized as follows:

	June 2,	December 3,
	2012	2011
Raw materials	\$75,784	\$72,289
Work in process	36,671	30,957
Finished products	98,441	97,028
Inventories	\$210,896	\$200,274

CLARCOR Inc.
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(Dollars in thousands except share data)
(Unaudited)

New Accounting Guidance

In September 2011, the Financial Accounting Standards Board ("FASB") issued amendments to its goodwill impairment testing guidance to simplify how entities test for goodwill impairments. The amendments are intended to reduce complexity and cost by providing a company the option of making an initial qualitative evaluation about the likelihood of goodwill impairment in determining whether it should calculate the fair value of a reporting unit. The amendments also include examples of events and circumstances that a company should consider in evaluating whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount. The amendments are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011, although early adoption is permitted. The Company does not expect the adoption of this guidance on, or before, December 2, 2012 to have a material impact on the Consolidated Financial Statements.

In June 2011, the FASB issued amendments to its comprehensive income guidance to (a) improve the comparability, consistency and transparency of financial reporting, (b) increase the prominence of items reported in other comprehensive income and (c) facilitate the convergence of U.S. GAAP with International Financial Reporting Standards ("IFRS"). The amendments require all non-owner changes in shareholders' equity be presented either in a single continuous statement of comprehensive income or in two separate but consecutive statements. The required amendments, pursuant to the guidance, must be applied retrospectively. In December 2011, the FASB issued amendments to defer certain presentation requirements of the initial guidance. The guidance is effective for fiscal years and interim periods within those years, beginning after December 15, 2011, although early adoption is permitted. The adoption of this guidance on December 2, 2012 will affect the presentation of the Consolidated Statements of Shareholders' Equity, but will not have a material effect on the Company's financial position or results of operations.

In May 2011, the FASB issued guidance amending fair value measurement and disclosure requirements in order to align U.S. GAAP and IFRS. Consequently, the amendments change the wording used to describe many of the requirements in U.S. GAAP for measuring fair value and for disclosing information about fair value measurements. Some of the amendments clarify the intent about the application of existing fair value measurement requirements, while other amendments change a particular principle or requirement for measuring fair value or for disclosing information about fair value measurements. The impact of adopting this guidance on March 4, 2012 was not material to the Consolidated Condensed Financial Statements.

In December 2010, the FASB issued guidance which amends the pro forma disclosure requirements for business combinations and specifies that if a public company presents comparative financial statements, the company should disclose revenue and earnings of the combined entity as though business combinations occurring during the year had occurred as of the beginning of the comparable prior annual reporting period only. The guidance also expands the pro forma disclosure requirements to include a description of the nature and amount of material, nonrecurring pro forma adjustments directly attributable to the business combination included in the reported pro forma revenue and earnings. The impact of adopting this guidance on December 4, 2011 was not material to the Consolidated Condensed Financial Statements.

CLARCOR Inc.
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(Dollars in thousands except share data)
(Unaudited)

2. BUSINESS ACQUISITIONS, INVESTMENTS AND REDEEMABLE NONCONTROLLING INTERESTS

Business Acquisitions

On May 9, 2012, the Company acquired 100% of the shares in Modular Engineering Company Pty Ltd. ("Modular") for \$7,875. An initial payment of \$5,237 was made at closing and the remaining purchase price will be paid in equal annual installments on the first and second anniversaries of the closing date. Modular, a manufacturer of pressure vessels, process and storage tanks and other natural gas filtration products and distributor of aftermarket elements is located in Henderson, Western Australia. The acquisition of Modular gives the Company first-fit manufacturing capabilities in Western Australia, as well as a platform for aftermarket growth throughout the region. Modular has been combined into an existing Company subsidiary, which is part of the Company's Industrial/Environmental Filtration segment. Net sales and Operating profit attributable to Modular for both the three and six months ended June 2, 2012 were not material to the results of the Company. The Company incurred costs of \$250 related to the acquisition of Modular which are included in Selling and administrative expenses in the Consolidated Condensed Statements of Earnings. An allocation of the purchase price for the acquisition has been made to major categories of assets and liabilities. The Company is in the process of finalizing the valuation of assets acquired and liabilities assumed; therefore, the fair value set forth below are subject to adjustment once the valuations are completed. Acquired finite-lived intangible assets of \$2,552 were recorded in connection with the purchase. The \$5,339 excess of the initial purchase price over the estimated fair value of the assets acquired and liabilities assumed was recorded as goodwill, which is not deductible for income tax purposes.

On December 30, 2011, the Company purchased certain assets of PDDA Filtration, Inc. ("PDDA"), a privately-held provider of filtration solutions, for \$530. PDDA specializes in liquid process filtration products, serving customers in diverse industries including chemical processing, food and beverage, oil and gas, power generation, water, wine and biofuel production. The purchased assets were combined into the Industrial/Environmental Filtration segment. The acquisition is not material to the results of the Company. An allocation of the purchase price for the acquisition has been made to major categories of assets and liabilities. Inventory acquired was valued at \$80. Acquired intangible assets included customer relationships valued at \$400 which are being amortized over their estimated useful life of five years and a non-compete agreement valued at \$50 being amortized over three years. A contingent liability of \$200 for a potential earn-out payment was also recognized. The Company did not recognize any goodwill in connection with this acquisition.

On December 29, 2010, the Company acquired 100% of the outstanding membership interests in TransWeb LLC ("TransWeb"), a privately-owned manufacturer of media used in a variety of end-use applications, including respirators and heating, ventilation and air conditioning ("HVAC") filters. Founded in 1996 and based in Vineland, New Jersey, TransWeb had supplied media to a subsidiary of the Company for several years prior to the acquisition. TransWeb was acquired to expand the Company's technology capabilities in the area of media development and to enhance the product offerings of the Company's filtration operating companies. TransWeb's results are included in the Industrial/Environmental Filtration segment from the date of acquisition. Net sales and Operating profit attributable to TransWeb for the three and six months ended June 2, 2012 were \$2,859, \$237 and \$5,765, \$513, respectively. Net sales and Operating profit attributable to TransWeb for the three and six months ended May 28, 2011 were \$2,518, \$140 and \$4,893, \$474, respectively. The base purchase price to acquire TransWeb was \$30,017, excluding cash acquired. Of the base purchase price, the Company withheld payment of \$17,000 pending resolution of 3M litigation, which funds may be used by the Company in connection with the same (see Note 11). A contingent liability for a potential earn-out payment to one of the former owners, recorded on the acquisition date at fair value by applying the

income approach, was also recognized. The acquisition-date estimated fair value of the contingent consideration payment of \$1,018 was recorded as a component of the consideration transferred in exchange for the equity interests of TransWeb in accordance with accounting guidance. The contingent liability for the earn-out payment will continue to be accounted for and measured at fair value until the contingency is settled during fiscal year 2016. The fair value measurement of the contingent consideration payment is based on significant inputs not observed in the market and thus represents a Level 3 measurement as defined by accounting literature (see Note 6).

CLARCOR Inc.
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(Dollars in thousands except share data)
(Unaudited)

Investments

Effective May 1, 2008, the Company acquired a 30% share in BioProcessH2O LLC ("BPH"), a Rhode Island-based manufacturer of industrial waste water and water reuse filtration systems, for \$4,000. Under the terms of the agreement with BPH, the Company has the right, but not the obligation, to acquire additional ownership shares and eventually complete ownership of BPH over several years at a price based on, among other factors, BPH's operating income. The investment, with a carrying amount of \$3,163 and \$3,229, at June 2, 2012 and December 3, 2011, respectively, included in Other noncurrent assets in the Consolidated Condensed Balance Sheets, is being accounted for under the equity method of accounting. The carrying amount is adjusted each period to recognize the Company's share of the earnings or losses of BPH, included in Other, net in the Consolidated Condensed Statements of Earnings, based on the percentage of ownership, as well as the receipt of any dividends. During the six months ended ended June 2, 2012 and May 28, 2011, the Company did not receive any dividends from BPH. The equity investment is periodically reviewed for indicators of impairment.

The Company also owns a 15% share in BioProcess Algae LLC ("Algae"), a Delaware-based company developing technology to grow and harvest algae which can be used to consume carbon dioxide and also be used as a renewable energy source. During the three and six months ended June 2, 2012, the Company invested an additional \$1,125 into Algae, \$900 which has not yet been funded and is included in Accounts payable and accrued liabilities in the accompanying Consolidated Condensed Balance Sheets. The investment, with a carrying amount of \$1,823 and \$698, at June 2, 2012 and December 3, 2011, respectively, included in Other noncurrent assets, is being accounted for under the cost method of accounting. Under the cost method, the Company recognizes dividends as income when received and reviews the cost basis of the investment for impairment if factors indicate that a decrease in value of the investment has occurred. During the six months ended June 2, 2012 and May 28, 2011, the Company received dividends from Algae of \$1,200 and \$0, respectively, which is included in Other, net in the Consolidated Condensed Statements of Earnings.

Redeemable Noncontrolling Interests

In March 2007, the Company acquired an 80% ownership share in Sinfa SA ("SINFA"), a manufacturer of automotive and heavy-duty engine filters based in Casablanca, Morocco. As part of the purchase agreement, the Company and the noncontrolling owners each have an option to require the purchase of the remaining 20% ownership shares by the Company after December 31, 2012 which would result in SINFA becoming a wholly owned subsidiary. The remaining 20% of SINFA owned by the noncontrolling owners has been reported as Redeemable noncontrolling interests and classified as mezzanine equity in the Consolidated Condensed Balance Sheets. The Redeemable noncontrolling interests will be accreted to the redemption price, through equity, at the point at which the redemption becomes probable. The Company has not recorded any accretion to date.

3. INCENTIVE PLANS AND STOCK-BASED COMPENSATION

On March 23, 2009, the shareholders of CLARCOR approved the 2009 Incentive Plan, which replaced the 2004 Incentive Plan. The 2009 Incentive Plan allows the Company to grant stock options, restricted stock unit awards, restricted stock, performance awards and other awards to officers, directors and key employees of up to 3,800,000 shares during a ten-year period that ends in December 2019. Upon share option exercise or restricted stock unit award conversion, the Company issues new shares unless treasury shares are available. The key provisions of the Company's

stock-based incentive plans are described in Note M of the Company's Consolidated Financial Statements included in the 2011 Form 10-K.

Stock Options

Nonqualified stock options are granted at exercise prices equal to the market price of CLARCOR common stock at the date of grant, which is the date the Company's Board of Directors approves the grant and the participants receive it. The Company's Board of Directors determines the vesting requirements for stock options at the time of grant and may accelerate vesting. In general, options granted to key employees vest 25% per year beginning at the end of the first year; therefore, they become fully exercisable at the end of four years. Vesting may be accelerated in the event of retirement, disability or death of a participant or change in control of the Company. Options granted to non-employee directors vest immediately. All options expire ten years from the date of grant unless otherwise terminated.

CLARCOR Inc.
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(Dollars in thousands except share data)
(Unaudited)

The following table summarizes information related to stock options and stock option exercises during the six months ended June 2, 2012 and May 28, 2011.

	Quarter Ended	l	Six Months En	nded
	June 2,	May 28,	June 2,	May 28,
	2012	2011	2012	2011
Pre-tax compensation expense	\$1,091	\$977	\$3,218	\$2,850
Deferred tax benefits	(401)	(359)	(1,183)	(1,047)
Excess tax benefits associated with tax deductions over				
the amount of compensation expense recognized in the	260	1,384	2,487	2,041
consolidated condensed financial statements				
Fair value of stock options on date of grant	867	855	6,413	5,776
Total intrinsic value of stock options exercised	746	4,510	7,746	6,558
Cash received upon exercise of stock options	576	3,046	3,251	5,237
Tax benefit realized from exercise of stock options, net	259	1,380	2,481	2,035
Addition to capital in excess of par value due to exercise of stock options	772	3,244	4,059	5,994

The following table summarizes activity for the six months ended June 2, 2012 with respect to stock options granted by the Company and includes options granted under the 1994 Incentive Plan, the 2004 Incentive Plan and the 2009 Incentive Plan.

	Options Granted	Weighted
	Under Incentive	Average
	Plans	Exercise Price
Outstanding at beginning of year	2,907,533	\$32.39
Granted	513,350	\$49.84
Exercised	(291,239)	\$24.12
Surrendered	(15,293)	\$38.85
Outstanding at end of period	3,114,351	\$36.01
Exercisable at end of period	2,090,698	\$32.45

At June 2, 2012, there was \$6,854 of unrecognized compensation cost related to option awards which the Company expects to recognize over a weighted-average period of 2.61 years.

The following table summarizes information about the Company's outstanding and exercisable options at June 2, 2012.

	Options O	utstanding						
		Weighted	l	Weighted		Weighted	i	Weighted
Range of Exercise	Number	Average	Intrinsic	Average	Numban	Average	Intrinsic	Average
Prices	Number	Exercise	Value	Remaining Life	Number	Exercise	Value	Remaining Life
		Price		in Years		Price		in Years
\$16.15 - \$22.80	148,300	\$21.32	\$3,991	1.44	148,300	\$21.32	\$3,991	1.44
\$25.31 - \$38.06	1,984,640	\$31.89	32,430	5.23	1,721,699	\$31.80	28,286	4.93

\$40.73 - \$44.07	470,561	\$43.00	2,460	8.58	160,699	\$43.31	791	8.65
\$49.91	510,850	\$49.84		9.58	60,000	\$49.35		0.00
	3,114,351	\$36.01	\$38,881	6.27	2,090,698	\$32.45	\$33,068	5.11

CLARCOR Inc.
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(Dollars in thousands except share data)
(Unaudited)

The fair value of each option grant is estimated on the date of grant using the Black-Scholes option pricing model with the following weighted average assumptions by grant year.

	Six Months Ended				
	June 2,		May 28,		
	2012		2011		
Weighted average fair value per option at the date of grant for options granted	\$12.49		\$11.73		
Risk-free interest rate	1.38	%	2.52	%	
Expected dividend yield	0.96	%	0.95	%	
Expected volatility factor	26.52	%	25.53	%	
Expected option term in years	6.1		6.4		

The expected option term in years selected for options granted during each period presented represents the period of time that the options are expected to be outstanding based on historical data of option holder exercise and termination behavior. Expected volatilities are based upon historical volatility of the Company's monthly stock closing prices over a period equal to the expected life of each option grant. The risk-free interest rate is selected based on yields from U.S. Treasury zero-coupon issues with a remaining term approximately equal to the expected term of the options being valued. Expected dividend yield is based on the estimated dividend yield determined on the date of issuance.

Restricted Stock Unit Awards

The Company's restricted stock unit awards are considered nonvested share awards. The restricted stock unit awards require no payment from the employee. Compensation cost is recorded based on the market price of the stock on the grant date and is recorded equally over the vesting period of four years. During the vesting period, officers and key employees receive compensation equal to the amount of dividends declared on common shares they would have been entitled to receive had the shares been issued. Upon vesting, employees may elect to defer receipt of their shares. There were 98,587 and 103,390 vested and deferred shares at June 2, 2012 and December 3, 2011, respectively.

The following table summarizes information related to restricted stock unit awards during the six months ended June 2, 2012 and May 28, 2011.

	Quarter Ended				Six Months Ended			
	June 2,		May 28,		June 2,		May 28,	
	2012		2011		2012		2011	
Pre-tax compensation expense	\$155		\$118		\$934		\$850	
Deferred tax benefits	(57)	(43)	(343)	(312)
Excess tax (expense) benefits associated with tax								
deductions under the amount of compensation expense recognized in the consolidated condensed financial	(99)	(44)	(24)	83	
statements								
Fair value of restricted stock unit awards on date of grant	_		_		1,489		1,263	
Fair value of restricted stock unit awards vested	_		7		997		905	

CLARCOR Inc.

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Dollars in thousands except share data)

(Unaudited)

The following table summarizes activity for the six months ended June 2, 2012 with respect to the restricted stock unit awards.

	** **	Weighted Average
	Units	Grant Date
		Fair Value
Nonvested at beginning of year	71,545	\$36.95
Granted	29,839	\$49.91
Vested	(27,710) \$35.99
Nonvested at end of period	73,674	\$42.56

As of June 2, 2012, there was \$1,341 of total unrecognized compensation cost related to restricted stock unit awards which the Company expects to recognize over a weighted-average period of 2.80 years.

4. COMPREHENSIVE EARNINGS

Total comprehensive earnings (loss) and its components are as follows:

	Total Comprehensive Earnings (Loss), Net of Tax:			
	Net Earnings	Foreign Currency and Other Adjustments	Pension Liability Adjustments	Total Comprehensive Earnings (Loss)
Quarter Ended				
June 2, 2012				
CLARCOR Inc.	\$32,927	\$(12,451) \$1,084	\$21,560
Non-redeemable noncontrolling interests	29	(102) —	(73)
Redeemable noncontrolling interests	123	(93) —	30
	\$33,079	\$(12,646) \$1,084	\$21,517
May 29, 2011				
May 28, 2011 CLARCOR Inc.	\$32,808	\$4.605	\$678	\$38,091
Non-redeemable noncontrolling interests	\$32,808 54	\$4,605	\$076	55
Redeemable noncontrolling interests	19	(119	_	(100)
Redeemable noncontrolling interests	\$32,881	\$4,487	\$678	\$38,046
	\$32,001	\$4,40 <i>1</i>	\$076	\$30,040
Six Months Ended June 2, 2012				
CLARCOR Inc.	\$56,406	\$(10,472) \$2,165	\$48,099
Non-redeemable noncontrolling interests	•	5(10,472)) \$2,103	(57)
Redeemable noncontrolling interests	170	(112) —	58
Redeemable noncontrolling interests	\$56,571	\$(10,636) \$2,165	\$48,100
	φυ,υ,υ 1	Φ(10,030	<i>j</i> φ2,103	φ+0,100

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CLARCOR Inc.	\$54,689	\$9,428	\$2,206	\$66,323	
Non-redeemable noncontrolling interests	106	1	_	107	
Redeemable noncontrolling interests	7	(119) —	(112)
	\$54,802	\$9,310	\$2,206	\$66,318	

CLARCOR Inc.

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Dollars in thousands except share data)

(Unaudited)

The components of the ending balances of Accumulated other comprehensive loss are as follows:

	June 2,	December	3,
	2012	2011	
Pension liability, net of tax	\$(42,491) \$(44,656)
Translation adjustments, net of tax	(10,207) 265	
Accumulated other comprehensive loss	\$(52,698) \$(44,391)

5. GOODWILL AND ACQUIRED INTANGIBLE ASSETS

All goodwill is stated on a gross basis, as the Company has not recorded any impairment charges against goodwill. The following table reconciles the activity for goodwill by segment for the six months ended June 2, 2012.

	Engine/Mobile Filtration	Industrial/ Environmental Filtration	Packaging	Total
Goodwill at beginning of year	\$21,087	\$214,443	\$ —	\$235,530
Acquisition	_	5,596		5,596
Currency translation adjustments	(41)	(345)	_	(386)
Goodwill at end of period	\$21,046	\$219,694	\$	\$240,740

The following table summarizes acquired intangibles by segment. Other acquired intangibles include parts manufacturer regulatory approvals, developed technology, patents and non-compete agreements.

	Engine/Mobile Filtration	Industrial/ Environmental Filtration	Packaging	Total	
June 2, 2012					
Indefinite Lived Intangibles:					
Trademarks - indefinite lived	\$603	\$41,355	\$ 	\$41,958	
Pinita Lived Intensibles					
Finite Lived Intangibles:					
Trademarks, gross - finite lived	\$291	\$488	\$—	\$779	
Accumulated amortization	(81)	(309)	_	(390)
Trademarks, net - finite lived	\$210	\$179	\$ —	\$389	
Customer relationships, gross	\$4,237	\$45,336	\$—	\$49,573	
Accumulated amortization	(1,618)	(15,132)	_	(16,750)
Customer relationships, net	\$2,619	\$30,204	\$ —	\$32,823	
Other acquired intensibles areas	\$242	¢20.965	¢	¢ 40 100	
Other acquired intangibles, gross	\$243	\$39,865	\$—	\$40,108	
Accumulated amortization	(243)	(16,964)	_	(17,207)
Other acquired intangibles, net	\$ —	\$22,901	\$ —	\$22,901	

Total finite lived intangible assets, net	\$2,829	\$53,284	\$ —	\$56,113
Acquired intangible assets, less accumulated amortization	\$3,432	\$94,639	\$ —	\$98,071

CLARCOR Inc.

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Dollars in thousands except share data)

(Unaudited)

The following table summarizes estimated amortization expense.

Fiscal year 2012	\$5,874
Fiscal year 2013	5,883
Fiscal year 2014	5,681
Fiscal year 2015	5,626
Fiscal year 2016	5,486

6.FAIR VALUE MEASUREMENTS

Fair Value Measurements

The Company measures certain assets and liabilities at fair value as discussed throughout the notes to its quarterly and annual financial statements. Fair value is the exchange price that would be received for an asset or paid to transfer a liability, an exit price, in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants. Fair value measurements are categorized in a hierarchy based upon the observability of inputs used in valuation techniques. Observable inputs are the highest level and reflect market data obtained from independent sources, while unobservable inputs are the lowest level and reflect internally developed market assumptions. The Company classifies fair value measurements by the following hierarchy:

Level 1 – Quoted active market prices for identical assets

Level 2 – Significant other observable inputs, such as quoted prices for similar (but not identical) instruments in active markets, quoted prices for identical or similar instruments in markets which are not active and model determined valuations in which all significant inputs or significant value-drivers are observable in active markets

Level 3 – Significant unobservable inputs, such as model determined valuations in which one or more significant inputs or significant value-drivers are unobservable

Assets or liabilities that have recurring fair value measurements are shown below:

	Fair Value Measurements at Reporting Date			te
	Total	Level 1	Level 2	Level 3
June 2, 2012				
Restricted trust, included in Other noncurrent assets				
Mutual fund investments - equities	\$678	\$678	\$ —	\$ —
Mutual fund investments - bonds	464	464	_	
Total restricted trust	\$1,142	\$1,142	\$ —	\$—
TransWeb contingent earn-out, included in Other long-term liabilities	\$1,220	\$	\$	\$1,220

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CLARCOR Inc.
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(Dollars in thousands except share data)
(Unaudited)

	Fair Value Measurements at Reporting Date			te
	Total	Level 1	Level 2	Level 3
December 3, 2011				
Restricted trust, included in Other noncurrent assets				
Mutual fund investments - equities	\$659	\$659	\$ —	\$—
Mutual fund investments - bonds	472	472		
Total restricted trust	\$1,131	\$1,131	\$—	\$ —
TransWeb contingent earn-out, included in Other long-term liabilities	\$1,123	\$—	\$—	\$1,123

The restricted trust, which is used to fund certain payments for the Company's U.S. combined nonqualified pension plans, consists of actively traded equity and bond funds. The TransWeb contingent earn-out payment was established in connection with the acquisition of TransWeb (see Note 2). There were no changes in the fair value determination methods or significant assumptions used in those methods during the six months ended June 2, 2012. There were no transfers between Level 1 and Level 2 and there were no transfers into or out of Level 3 during the six months ended June 2, 2012. The Company's policy is to recognize transfers on the actual date of transfer.

The acquisition-date estimated fair value of the TransWeb contingent earn-out payment was \$1,018. The contingent liability for the earn-out payment will continue to be accounted for and measured at fair value until the contingency is settled during fiscal year 2016. The fair value measurement of the contingent earn-out payment is based primarily on projected 2014 and 2015 TransWeb earnings, which represent significant inputs not observed in the market and thus represents a Level 3 measurement as defined by accounting literature. The contingent consideration payment is revalued to its current fair value at each reporting date. Any increase or decrease in the fair value, as a result of changes in significant inputs such as the discount rate, the discount period or other factors used in the calculation, is recognized in Selling and administrative expenses in the Consolidated Condensed Statements of Earnings in the period the estimated fair value changes. The fair value of the contingent consideration was estimated using a probability-weighted discounted cash flow model with a discount rate of 11.9%. The fair value of the TransWeb contingent earn-out payment increased by \$97, based on changes in the remaining discount period, during the six months ended June 2, 2012.

Fair Values of Financial Instruments

The fair values of the Company's financial instruments, which are cash and cash equivalents, restricted cash, accounts receivable and the restricted trust, approximated the carrying values of those financial instruments at both June 2, 2012 and December 3, 2011. An expected present value technique is used to estimate the fair value of long-term debt. Long-term debt had a fair value estimate of \$17,597 and \$16,716 at June 2, 2012 and December 3, 2011, respectively. The Company's fair value estimate of its long-term debt represents a Level 2 measurement as it is based on the current interest rates available to the Company for debt with similar remaining maturities. The carrying value for the long-term debt at June 2, 2012 and December 3, 2011 is \$17,919 and \$17,270, respectively.

CLARCOR Inc.
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(Dollars in thousands except share data)
(Unaudited)

7. ACCOUNTS PAYABLE, ACCRUED LIABILITIES AND GUARANTEES

Accounts payable and accrued liabilities at June 2, 2012 and December 3, 2011 were as follows:

	June 2,	December 3,
	2012	2011
Accounts payable	\$64,831	\$64,701
Accrued salaries, wages and commissions	11,370	24,760
Compensated absences	8,717	8,530
Accrued insurance liabilities	8,319	9,017
Customer deposits	13,312	8,727
Other accrued liabilities	36,061	39,850
Accounts payable and accrued liabilities	\$142,610	\$155,585

The Company has letters of credit totaling \$25,166 and \$25,623 as of June 2, 2012 and December 3, 2011, respectively, issued to various government agencies, primarily related to industrial revenue bonds, and to insurance companies and other commercial entities in support of its obligations. The Company believes that no payments will be required resulting from these obligations.

In the ordinary course of business, the Company also provides routine indemnifications and other guarantees whose terms range in duration and are often not explicitly defined. The Company does not believe these will have a material impact on the results of operations or financial condition of the Company.

Warranties are recorded as a liability on the balance sheet and as charges to current expense for estimated normal warranty costs and, if applicable, for specific performance issues known to exist on products already sold. The expenses estimated to be incurred are provided at the time of sale and adjusted as needed, based primarily upon experience. Changes in the Company's warranty accrual, which is included in Other accrued liabilities, are as follows:

	Six Wolldis Elided		
	June 2,	May 28,	
	2012	2011	
Warranty accrual at beginning of period	\$2,580	\$3,499	
Warranty accrual added through business acquisitions	32	_	
Accruals for warranties issued during the period	91	258	
Adjustments related to pre-existing warranties	23	(12)
Settlements made during the period	(400) (441)
Other adjustments, including currency translation	(45) (35)
Warranty accrual at end of period	\$2,281	\$3,269	

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Six Months Ended

CLARCOR Inc.
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(Dollars in thousands except share data)
(Unaudited)

8. LONG-TERM DEBT

On April 5, 2012, the Company refinanced its existing \$250,000 revolving credit facility, which was scheduled to expire on December 18, 2012, by entering into a new five-year multicurrency revolving credit agreement ("Credit Facility") with a group of financial institutions. Under the new Credit Facility, the Company may borrow up to \$150,000, which includes a \$10,000 swing line sub-facility, as well as an accordion feature that allows the Company to increase the Credit Facility by a total of up to \$100,000, subject to securing additional commitments from existing lenders or new lending institutions. At the Company's election, loans made under the Credit Facility bear interest at either (1) a defined base rate, which varies with the highest of the defined prime rate, the federal funds rate, or a specified margin over the one-month London Interbank Offered Rate ("LIBOR"), or (2) LIBOR plus an applicable margin. Swing line loans bear interest at the defined base rate plus an applicable margin. Commitment fees and letter of credit fees are also payable under the Credit Facility. Borrowings under the Credit Facility are unsecured, but are guaranteed by substantially all of the Company's material domestic subsidiaries. The Credit Facility also contains certain covenants customary to such agreements, as well as customary events of default. At June 2, 2012, there were no borrowings outstanding on the Credit Facility. The Credit Facility includes a \$50,000 letter of credit sub-facility, against which \$16,012 in letters of credit had been issued at June 2, 2012. In connection with the refinancing of the Credit Facility, the Company paid \$564 of financing costs, capitalized in Other noncurrent assets, which will be amortized to interest expense over the life of the Credit Facility.

9. PENSION AND OTHER POSTRETIREMENT PLANS

The Company provides various retirement benefits, including defined benefit plans and postretirement healthcare plans covering certain current and retired employees in the U.S. and abroad. During the first quarter of 2011, the Company recorded settlement costs in connection with the retirement of one of its former executive officers. Components of net periodic benefit cost and Company contributions for these plans were as follows:

	Quarter E	nded	Six Months Ended		
	June 2,	May 28,	June 2,	May 28,	
	2012	2011	2012	2011	
Pension Benefits:					
Components of net periodic benefit cost (income):					
Service cost	\$530	\$492	\$1,060	\$984	
Interest cost	1,980	2,014	3,959	4,024	
Expected return on plan assets	(2,105) (1,923	(4,208	(3,843)	
Settlement cost	_	_	_	1,368	
Amortization of unrecognized:					
Prior service cost	(3) (99	(6) (198	
Net actuarial loss (gain)	1,909	1,266	3,818	2,423	
Net periodic benefit cost (income)	\$2,311	\$1,750	\$4,623	\$4,758	
Cash contributions	\$1,575	\$204	\$14,928	\$2,242	
Postretirement Healthcare Benefits:					
Components of net periodic benefit cost (income):					
Interest cost	\$4	\$6	\$8	\$12	

Amortization of unrecognized:					
Prior service cost	(31) (31) (62) (62)
Net actuarial loss (gain)	(30) (32) (60) (64)
Net periodic benefit cost (income)	\$(57) \$(57) \$(114) \$(114)
Cash contributions	\$25	\$30	\$50	\$60	

CLARCOR Inc.
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(Dollars in thousands except share data)
(Unaudited)

The Company's policy is to contribute to its qualified U.S. and non-U.S. pension plans at least the minimum amount required by applicable laws and regulations, to contribute to the U.S. combined nonqualified plans when required for benefit payments, and to contribute to the postretirement healthcare benefit plan an amount equal to the benefit payments. The Company, from time to time, makes voluntary contributions in excess of the minimum amount required as economic conditions warrant. The Company expects to contribute up to the following amounts to its various plans to pay benefits during 2012.

U.S. Qualified Plans	\$18,968
U.S. Combined Nonqualified Plans	219
Non-U.S. Plan	415
Postretirement Healthcare Benefit Plan	99
Total expected contributions	\$19,701

During the quarter and six months ended June 2, 2012, the Company contributed \$1,600 and \$14,978, respectively, to its various plans. In addition to the plan assets related to its qualified plans, the Company has also funded \$1,142 and \$1,131 at June 2, 2012 and December 3, 2011, respectively, into a restricted trust for its U.S. combined nonqualified plans (see Note 6). This trust is included in Other noncurrent assets in the Consolidated Condensed Balance Sheets.

10. INCOME TAXES

The following is a reconciliation of the beginning and ending amount of gross unrecognized tax benefits for uncertain tax positions, including positions which impact only the timing of tax benefits.

	Six Months Ended		
	June 2,	May 28,	
	2012	2011	
Unrecognized tax benefits at beginning of year	\$3,015	\$2,783	
Additions for current period tax positions	179	267	
Changes in interest and penalties	123	31	
Unrecognized tax benefits at end of period	\$3,317	\$3,081	

At June 2, 2012, the amount of unrecognized tax benefit, that would impact the effective tax rate if recognized, was \$2,337. The Company recognizes interest and penalties related to unrecognized benefits in income tax expense. At June 2, 2012, the Company had \$592 accrued for the payment of interest and penalties.

Due to the various jurisdictions in which the Company files tax returns and the uncertainty regarding the timing of settlements, it is possible that there could be other significant changes in the amount of unrecognized tax benefits in the next twelve months; however, the amount cannot be estimated.

The Company is regularly audited by federal, state and foreign tax authorities. The Internal Revenue Service has completed its audits of the Company's U.S. income tax returns through fiscal year 2009. With few exceptions, the Company is no longer subject to income tax examinations by state or foreign tax jurisdictions for years prior to 2006.

CLARCOR Inc.
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(Dollars in thousands except share data)
(Unaudited)

11. CONTINGENCIES

Legal Contingencies

From time to time, the Company is subject to lawsuits, investigations and disputes (some of which involve substantial claimed amounts) arising out of the conduct of its business, including matters relating to commercial transactions, product liability, intellectual property and other matters. Items included in these other matters are discussed below. The Company believes recorded reserves in its Consolidated Condensed Financial Statements are adequate in light of the probable and estimable outcomes of the items discussed below. Any recorded liabilities were not material to the Company's financial position, results of operation or liquidity and the Company does not currently believe that any pending claims or litigation, including those identified below, will materially affect its financial position, results of operation or liquidity.

Donaldson

On May 15, 2009, Donaldson Company, Inc. ("Donaldson") filed a lawsuit in the U.S. Federal District Court for the District of Minnesota, alleging that certain "ChannelFlow®" engine/mobile filters manufactured and sold by, Baldwin Filters, Inc., a subsidiary of the Company, infringed one or more patents held by Donaldson. On February 1, 2012, the parties entered into a settlement agreement ending the lawsuit, the terms of which are confidential. Pursuant to the settlement agreement, Baldwin agreed to pay certain present and future amounts to Donaldson in exchange for a license to produce certain existing ChannelFlow® products. The Company expensed \$511 related to this settlement in the six months ended June 2, 2012, which is included in Selling and administrative expenses in the accompanying Consolidated Condensed Statements of Earnings.

Antitrust/Qui Tam

On March 31, 2008, S&E Quick Lube, a filter distributor, filed suit in U.S. District Court for the District of Connecticut alleging that virtually every major North American engine filter manufacturer, including the Company's subsidiary, Baldwin Filters, Inc. (the "Defendant Group" and "Baldwin," respectively), engaged in a conspiracy to fix prices, rig bids and allocate U.S. customers for aftermarket filters. The suit is a purported class action on behalf of direct purchasers of filters from the Defendant Group. Parallel purported class actions, including on behalf of indirect purchasers of filters, were filed by other plaintiffs against the Defendant Group in a variety of jurisdictions in the United States and Canada. In addition, the Attorneys General of the State of Florida and the County of Suffolk, New York filed complaints against the Defendant Group based on these same allegations, and the Attorney General of the State of Washington requested various documents, information and cooperation, which the Company agreed to provide. All of the U.S cases, including the actions brought by and/or on behalf of governmental entities, were consolidated into a single multi-district litigation in the Northern District of Illinois (the "Court"). The Company has consistently denied any wrongdoing whatsoever and has vigorously defended the action.

On October 7, 2011, Baldwin entered into a settlement agreement ("Settlement Agreement") with the putative plaintiff classes involved in the action, including the State of Florida. Pursuant to the terms of the Settlement Agreement, Baldwin denied any wrongdoing whatsoever but agreed to pay a total of \$625, which was fully reserved in fiscal year 2011, to a settlement fund to be divided among the plaintiff classes in exchange for a full and complete release of all claims with prejudice.

The Company entered into the Settlement Agreement to free itself from the expense of ongoing litigation, which was anticipated to be many times greater than the agreed settlement amount. The Company has paid the majority of the settlement amount into escrow. The Settlement Agreement will become effective after the Court enters a final judgment order approving the Settlement Agreement and dismissing the causes of action against Baldwin with prejudice and without costs, and the time for appealing the foregoing expires. The Company is unable to predict when these conditions will be satisfied, but the Company is unaware of any objections or obstacles, and believes that these conditions will be satisfied in due course and in keeping with normal judicial time lines.

CLARCOR Inc.
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(Dollars in thousands except share data)
(Unaudited)

TransWeb/3M

On May 21, 2010, 3M Company and 3M Innovative Properties ("3M") brought a lawsuit against TransWeb in the United States District Court for the District of Minnesota, alleging that certain TransWeb products infringe certain 3M patents. Shortly after receiving service of process in this litigation, TransWeb filed its own complaint against 3M in the United States District Court for the District of New Jersey, seeking a declaratory judgment that the asserted patents are invalid and that the products in question do not infringe. 3M withdrew its Minnesota action, and the parties are currently litigating the matter in New Jersey. The litigation in question was filed and underway before the Company acquired TransWeb in December 2010, but the Company assumed the risk of this litigation as a result of the acquisition. The Company intends to vigorously defend the action and pursue related claims. In this regard, on June 3, 2011, TransWeb filed a Second Amended Complaint against 3M, (i) seeking declaratory judgment that the asserted 3M patents are invalid, the TransWeb products in question do not infringe, and the 3M patents are unenforceable due to inequitable conduct by 3M in obtaining the patents, (ii) alleging patent infringement by 3M of a patent held by TransWeb, and (iii) alleging antitrust violations by 3M in connection with the personal respirator market. The Company has since dropped its patent infringement allegations against 3M, but continues to allege and pursue its inequitable conduct and antitrust claims. On May 24, 2012, the court tentatively set the case for trial on September 4, 2012. Each side has also filed dispositive motions seeking the court to rule, as a matter, of law, that it is entitled to judgment in their respective favor in respect of one or more aspects of the case. The Company is unable to predict how or when the court will rule on these motions.

The Company acquired TransWeb on December 29, 2010 (see Note 2). Of the base purchase price, the Company withheld payment of \$17,000 pending resolution of the 3M litigation, which funds may be used by the Company in connection with the same. Any litigation related amounts incurred in excess of the amount withheld will be expensed and paid by the Company. The Company currently does not anticipate total litigation related amounts to exceed the amount withheld. 3M is not seeking damages in connection with its allegations, but rather is seeking only forward-looking injunctive relief to bar TransWeb from selling products that infringe the 3M patents at issue. During the quarter and six months ended June 2, 2012, the Company applied legal charges of \$2,942 and \$4,407 against the withheld payment, leaving a remaining balance of \$6,265, which is included in Other accrued liabilities (see Note 2). Since the acquisition, the Company has applied legal charges of \$10,735 against the withheld payment.

Other

Additionally, the Company is party to various proceedings relating to environmental issues. The U.S. Environmental Protection Agency and/or other responsible state agencies have designated the Company as a potentially responsible party, along with other companies, in remedial activities for the cleanup of waste sites under the Comprehensive Environmental Response, Compensation, and Liability Act ("the federal Superfund statute"). Although it is not certain what future environmental claims, if any, may be asserted, the Company currently believes that its potential liability for known environmental matters is not material. However, environmental and related remediation costs are difficult to quantify for a number of reasons, including the number of parties involved, the difficulty in determining the nature and extent of the contamination at issue, the length of time remediation may require, the complexity of the environmental regulation and the continuing advancement of remediation technology. Applicable federal law may impose joint and several liability on each potentially responsible party for the cleanup.

In addition to the matters cited above, the Company is involved in legal actions arising in the normal course of business. The Company records provisions with respect to identified claims or lawsuits when it is probable that a

liability has been incurred and the amount of the loss can be reasonably estimated. Claims and lawsuits are reviewed quarterly and provisions are taken or adjusted to reflect the status of a particular matter.

Other Contingencies

In the event of a change in control of the Company, termination benefits are likely to be required for certain executive officers and other employees.

CLARCOR Inc.

NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS

(Dollars in thousands except share data)

(Unaudited)

12. EARNINGS PER SHARE AND TREASURY STOCK TRANSACTIONS

Diluted earnings per share reflect the impact of outstanding stock options as if exercised during the periods presented using the treasury stock method. The following table provides a reconciliation of the numerators and denominators utilized in the calculation of basic and diluted earnings per share.

	Quarter Ended		Six Months Ended	
	June 2,	May 28,	June 2,	May 28,
	2012	2011	2012	2011
Weighted average number of shares outstanding - Basic	50,378,164	50,594,963	50,394,680	50,581,731
Dilutive effect of stock-based arrangements	602,183	687,420	642,686	703,080
Weighted average number of shares outstanding - Diluted	50,980,347	51,282,383	51,037,366	51,284,811
Net earnings attributable to CLARCOR Inc.	\$32,927	\$32,808	\$56,406	\$54,689
Net earnings per share attributable to CLARCOR Inc Basic	\$0.65	\$0.65	\$1.12	\$1.08
Net earnings per share attributable to CLARCOR Inc Diluted	\$0.65	\$0.64	\$1.11	\$1.07

The following table provides additional information regarding the calculation of earnings per share and treasury stock transactions.

	Quarter Ended		Six Months Ended	
	June 2,	May 28,	June 2,	May 28,
	2012	2011	2012	2011
Number of antidilutive options with exercise prices				
greater than the average market price excluded from the	510,850	60,000	510,850	60,000
computation of dilutive earnings per share				
Common stock repurchased and retired pursuant to the	\$7,748	\$6,945	\$11,383	\$8,892
Company's stock repurchase program				
Number of shares repurchased and retired pursuant to	157,500	160,000	227,500	205,000
the Company's stock repurchase program	137,300	100,000	221,300	203,000

As of June 2, 2012, there was approximately \$193,023 available under the Company's \$250,000 stock repurchase program for future purchases.

CLARCOR Inc.
NOTES TO CONSOLIDATED CONDENSED FINANCIAL STATEMENTS
(Dollars in thousands except share data)
(Unaudited)

13. SEGMENT INFORMATION

The Company operates in three principal product segments: Engine/Mobile Filtration, Industrial/Environmental Filtration and Packaging. Net sales represent sales to unaffiliated customers as reported in the Consolidated Condensed Statements of Earnings. Intersegment sales were not material. Unallocated amounts consist of interest expense, interest income and other non-operating income and expense items. Assets are those assets used in each business segment. Corporate assets consist of cash, deferred income taxes, corporate facility and equipment and various other assets that are not specific to an operating segment. The Company operates as a consolidated entity, including cooperation between segments, cost allocating and sharing of certain assets. As such, the Company makes no representation, that if operated on a standalone basis, these segments would report net sales, operating profit and other financial data reflected below.

Segment information is summarized as follows:

	Quarter Ended	d	Six Months E	nded
	June 2,	May 28,	June 2,	May 28,
	2012	2011	2012	2011
Net sales:				
Engine/Mobile Filtration	\$130,677	\$131,276	\$250,960	\$242,604
Industrial/Environmental Filtration	134,629	133,499	255,743	245,618
Packaging	19,549	23,758	35,416	46,031
	\$284,855	\$288,533	\$542,119	\$534,253
Operating profit:				
Engine/Mobile Filtration	\$29,628	\$29,592	\$52,925	\$50,794
Industrial/Environmental Filtration	17,747	16,179	28,452	23,427
Packaging	1,736	3,009	2,046	5,850
	49,111	48,780	83,423	80,071
Other income (expense), net	,	(210)	610	(417)
Earnings before income taxes	\$49,075	\$48,570	\$84,033	\$79,654
			June 2,	December 3,
			2012	2011
Identifiable assets:				-
Engine/Mobile Filtration			\$356,869	\$338,197
Industrial/Environmental Filtration			695,353	693,266
Packaging			38,336	39,571
Corporate			52,302	63,899
•			\$1,142,860	\$1,134,933

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Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The information presented in this discussion should be read in conjunction with other financial information provided in the Consolidated Condensed Financial Statements and Notes thereto. Except as otherwise set forth herein, references to particular years refer to our applicable fiscal year. The analysis of operating results focuses on our three reportable business segments: Engine/Mobile Filtration, Industrial/Environmental Filtration and Packaging.

EXECUTIVE SUMMARY

Management Discussion Snapshot (In thousands except per share data)

(in thousands excep			*						E. ' C.	3.4	.1						
	Second (Q ua	rter		CI				First Six	Mc	onths		CI				
	2012		2011		Change		Cd.		2012		2011		Change	9	04		
NT . 1	2012	_	2011	2	\$		%	04	2012	`	2011	2	\$		%	07	
Net sales	\$284,85		\$288,53	3	\$(3,678	-	-1	%	\$542,119)	\$534,25	3	\$7,866	1	1	%	
Cost of sales	186,670		189,071		(2,401	-	-1	%	357,719		353,838		3,881		1	%	
Gross profit	98,185		99,462		(1,277)	-1	%	184,400		180,415		3,985		2	%	
Selling and	40.074		50.692		(1.600	`	2	01	100.077		100 244		(22		1	01	
administrative	49,074		50,682		(1,608)	-3	%	100,977		100,344		633		1	%	
expenses	40 111		40.700		221		1	01	02 422		90.071		2 252		1	01	
Operating profit	49,111		48,780		331		1	%	83,423		80,071		3,352		4	%	
Other income	(36)	(210)	174				610		(417)	1,027				
(expense)																	
Provision for	15,996		15,689		307		2	%	27,462		24,852		2,610		11	%	
income taxes																	
Net earnings	22.027		22 909		110			01	5 6 406		5 4.600		1 717		2	01	
attributable to	32,927		32,808		119			%	56,406		54,689		1,717		3	%	
CLARCOR																	
Weighted average	50,980		51,282		(302)	-1	%	51,037		51,285		(248)		%	
diluted shares																	
Diluted earnings																	
per share	\$0.65		\$0.64		\$0.01		2	%	\$1.11		\$1.07		\$0.04		4	%	
attributable to																	
CLARCOR																	
D																	
Percentages:	24.5	01	245	01				4	24.0	01	22.0	07			0.2		4
Gross margin	34.5	%	34.5	%				pt	34.0	%	33.8	%			0.2]	pt
Selling and	17.2	01	17.6	01			0.2	4	10.6	01	10.0	07			0.2		4
administrative	17.3	%	17.6	%			-0.3	pt	18.6	%	18.8	%			-0.2]	pt
percentage	17.0	01	160	01			0.2		15 4	01	15.0	07			0.4		
Operating margin	17.2		16.9	%			0.3	_	15.4		15.0	%			0.4		pt
Effective tax rate	32.6	%	32.3	%			0.3	pt	32.7	%	31.2	%			1.5]	pt
Net earnings	11.6	%	11.4	%			0.2	pt	10.4	%	10.2	%			0.2	1	pt
margin								•								,	

Second Quarter

Net Sales

Net sales declined \$3.7 million, or 1%, in the second quarter of 2012 from the second quarter of 2011. Estimated components of this 1% reduction in net sales are as follows:

Volume	-2	%
Pricing	2	%
Foreign exchange	-1	%
	-1	%

Our \$3.7 million, or 1%, decrease in net sales in the second quarter of 2012 from the second quarter of 2011 was due to a \$4.2 million, or 18%, reduction in net sales at our Packaging segment and a less than 1% decrease in net sales at our Engine/Mobile Filtration segment, partially offset by a 1% increase in net sales at our Industrial/Environmental Filtration segment. Net sales at our Engine/Mobile Filtration segment decreased less than 1%, including a 1% increase in U.S. sales and a 2% reduction in foreign sales. Lower growth in this segment in the U.S. compared to recent prior quarters was driven by lower heavy-duty engine filter order volume from our independent distributors--our primary distribution channel. Lower foreign sales in this segment was heavily influenced by a 25% reduction in heavy-duty engine filter sales in China as a result of lower diesel engine manufacturing volume. Net sales at our Industrial/Environmental Filtration segment increased 1%, including flat sales in the U.S. and a 3% increase in foreign sales. Flat sales in this segment in the U.S. were primarily the result of strong sales at our Total Filtration Services (TFS) distribution business offset by lower sales of aviation and marine fuel filtration vessels and aftermarket filters to both commercial and military customers. The 3% increase in foreign sales was driven by higher natural gas vessel and aftermarket filter sales in Asia and other geographies throughout the world. The \$4.2 million, or 18%, reduction in net sales at our Packaging segment was primarily driven by lower smokeless tobacco and confection packaging sales and lower sales in other markets due to inventory and production scheduling adjustments. The decline in smokeless tobacco packaging sales was due to one of our customers qualifying a second sourced supplier according to their corporate policy at the end of 2011, and the reduction in confection packaging sales was due to lost business from a large customer.

Cost of Sales

Our cost of sales decreased \$2.4 million, or 1%, in the second quarter of 2012 from the second quarter of 2011. This 1% reduction was in line with our 1% decrease in net sales. As a result, our cost of sales as percentage of net sales remained flat with the second quarter of 2011 at 65.5%. Our material costs increased approximately 2% from the second quarter of 2011. However, we were effectively able to pass through these higher material costs through 2% higher pricing to our customers. As a result, our material cost as a percentage of net sales remained relatively flat in the second quarter of 2012 compared with the last year's second quarter. All other manufacturing costs including direct labor and manufacturing overhead declined consistent with the 1% reduction in net sales from the second quarter of 2011. As a result, our gross margin percentage in the second quarter of 2012 remained consistent with last year's second quarter at 34.5%.

Selling and Administrative Expenses

Selling and administrative expenses decreased \$1.6 million, or 3%, in the second quarter of 2012 from the second quarter of 2011. This decrease was primarily the result of lower compensation expense related to our company-wide profit sharing program and lower legal expenses due to the settlement of several legal disputes in prior quarters. These lower expenses were offset in part by higher employee costs to support anticipated future U.S. and foreign growth. Since selling and administrative expenses declined 3% while sales declined only 1%, our selling and administrative expenses as a percentage of net sales decreased to 17.3% in the second quarter of 2012 from 17.6% in last year's second quarter.

First Six Months

Net Sales

Net sales increased \$7.9 million, or 1%, in the first six months of 2012 from the first six months of 2012. Estimated components of this 1% increase in net sales are as follows:

Volume Pricing		% %
Foreign exchange	(1)%
	1	%
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Our \$7.9 million, or 1%, increase in net sales was due to a combined \$18.5 million, or 4%, increase in net sales at our Engine/Mobile Filtration and Industrial/Environmental Filtration segments partially offset by a \$10.6 million, or 23%, reduction in net sales at our Packaging segment. Net sales at our Engine/Mobile Filtration segment increased 3%, including a 6% increase in U.S. sales and flat foreign sales. Our growth in the U.S. was driven by strong heavy-duty engine filter aftermarket demand in the first quarter of 2012 partially offset by slower sales growth in the second quarter. Flat foreign sales in this segment in the first six months of 2012 was heavily influenced by strong export growth of heavy-duty engine filtration products from the U.S. offset by an approximate 25% reduction in heavy-duty engine filter sales in China due to lower diesel engine manufacturing volume. Net sales at our Industrial/Environmental Filtration segment increased 4%, including a 6% increase in U.S. sales and flat foreign sales. Higher sales in this segment in the U.S. were primarily the result of strong sales at our Total Filtration Services (TFS) distribution business and higher natural gas vessel sales to support shale gas drilling activity partially offset by lower aviation and marine fuel filtration vessels and aftermarket filters to both commercial and military customers. The \$10.6 million, or 23%, reduction in net sales at our Packaging segment was primarily driven by lower smokeless tobacco and confection packaging sales and lower sales in other markets due to inventory and production scheduling adjustments by our customers. The decline in smokeless tobacco packaging sales was due to one of our customers qualifying a second sourced supplier according to their corporate policy at the end of 2011, and the reduction in confection packaging sales was due to lost business from a large customer.

Cost of Sales

Our cost of sales increased \$3.9 million, or 1%, in the first six months of 2012 from the first six months of 2011. This 1% increase was in line with our 1% increase in net sales. As a result, our cost of sales as a percentage of net sales declined slightly to 66.0% in the first six months of 2012 from 66.2% in the first six months of 2011. Our material costs increased approximately 2% from the first six months of 2011. However, we were effectively able to pass through these higher material costs through 2% higher pricing to our customers. As a result, our material costs as a percentage of net sales remained relatively constant in the first six months of 2012 from the last year's first six months. All other manufacturing costs including direct labor and manufacturing overhead increased consistent with the 1% increase in net sales from the first six months of 2011. As a result, our gross margin percentage in the second quarter of 2012 increased to 34.0% from 33.8% in the first six months of 2011.

Selling and Administrative Expenses

Selling and administrative expenses increased \$0.6 million, or 1%, in the first six months of 2012 from the first six months of 2011. This increase was primarily the result of higher employee costs and a payment for the settlement of a patent dispute in the first quarter of 2012 partially offset by lower legal expenses as a result of settling several legal disputes. Since selling and administrative expenses grew in-line with the 1% increase in net sales, our selling and administrative expenses as a percentage of net sales remained relatively flat at 18.6% in the first six months of 2012 from 18.8% in the first six months last year.

Other Items

Other significant items impacting the comparison between the periods presented are as follows:

Acquisitions

Acquisitions did not have a significant impact on net sales and operating profit in the second quarter or first six months of 2012 compared with comparable periods in 2011.

Foreign Exchange

The average exchange rate for foreign currencies versus the U.S. dollar unfavorably impacted our 2012 translated U.S. dollar value of net sales and operating profit compared to the same periods in 2011 as follows:

(Dollars in thousands)	Second Quarter		First Six Months	
Net sales	\$(3,859)	\$(4,668)
Operating profit	(759)	(844)

0.1		/	
6 Ither	income l	(expense)	١
Ouici	mcome v	CAPCIISC	,

Interest expense

Net interest expense in the second quarter and first six months of each 2012 and 2011 was not significant.

Foreign currency gains (losses)

We recognized foreign currency gains (losses) in other income (expense) primarily from the translation of cash accounts at certain foreign subsidiaries denominated in currencies other than their functional currencies as follows:

(Dollars in thousands)	Second Quarter		First Six Months	
2012	\$(16)	\$(517)
2011	(393)	(410)

Other income (expense)

Other income (expense) in the first six months of 2012 included the receipt of a \$1.2 million dividend pursuant to our investment in BioProcess Algae LLC.

Provisions for income taxes

Our effective tax rate increased 0.3 percentage points in the second quarter of 2012 from the second quarter of 2011 primarily from the expiration of a research and experimentation tax credit for 2012. Our effective tax rate increased 1.5 percentage points in the first six months of 2012 from the same period last year primarily from the expiration of a research and expiration tax credit for 2012 and the recognition of a \$0.7 million benefit in the first quarter of 2011 related to the extension of this credit in December 2010.

Shares outstanding

Average diluted shares outstanding decreased 0.3 million shares in the second quarter of 2012 and 0.2 million shares in the first six months of 2012 compared with comparable prior year periods as our repurchases of common stock were only partially offset by incremental dilutive shares related to the issuance of stock options and restricted shares.

SEGMENT ANALYSIS

(Dollars in thousands)	Second Q 2012	uar	ter % Tota	ıl	2011		% Tota	ıl	First Six 2012	Mo	onths % Tota	ıl	2011		% Tota	ıl
Net sales: Engine/Mobile Filtration	\$130,677		46	%	\$131,276)	45	%	\$250,960)	46	%	\$242,604		45	%
Industrial/Environmental Filtration	134,629		47	%	133,498		46	%	255,743		47	%	245,618		46	%
Packaging	19,549 \$284,855		7 100		23,759 \$288,533		9 100	% %	35,416 \$542,119)	7 100		46,031 \$534,253		9 100	% %
Gross profit:					*				* 0 . = = =							
Engine/Mobile Filtration Industrial/Environmental	\$47,755		49		\$48,264		49	%	\$91,735		50		\$88,395		49	%
Filtration	46,551		47		45,658		46	%	86,168		47		81,067		45	%
Packaging	3,879 \$98,185		4 100		5,540 \$99,462		5 100	% %	6,497 \$184,400)	3 100		10,953 \$180,415		6 100	% %
Operating profit: Engine/Mobile Filtration	\$29,628		60	%	\$29,592		61	%	\$52,925		63	%	\$50,794		63	%
Industrial/Environmental Filtration	17,747		36	%	16,179		33	%	28,452		34	%	23,427		29	%
Packaging	1,736 \$49,111		4 100		3,009 \$48,780		6 100	% %	2,046 \$83,423		3 100		5,850 \$80,071		8 100	% %
Gross margin:																
Engine/Mobile Filtration Industrial/Environmental	36.5	%			36.8	%			36.6	%			36.4	%		
Filtration	34.6	%			34.2	%			33.7	%			33.0	%		
Packaging	19.8 34.5	% %			23.3 34.5	% %			18.3 34.0	% %			23.8 33.8	% %		
Operating margin: Engine/Mobile Filtration	22.7	%			22.5	%			21.1	%			20.9	%		
Industrial/Environmental	13.2	%			12.1	%			11.1	%			9.5	%		
Filtration Packaging	8.9 17.2	% %			12.7 16.9	% %			5.8 15.4	% %			12.7 15.0	% %		

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Engine/Mobile Filtration Segment

	Second Qu	arter			
			Change		
(Dollars in thousands)	2012	2011	\$	%	
Net sales	\$130,677	\$131,276	\$(599) —	%
Cost of sales	82,922	83,012	(90) —	%
Gross profit	47,755	48,264	(509) -1	%
Selling and administrative expenses	18,127	18,673	(546) -3	%
Operating profit	29,628	29,591	37		%
Gross margin	36.5%	36.8%		-0.3	pt
Selling and administrative percentage	13.9%	14.2%		-0.3	pt
Operating margin	22.7%	22.5%		0.2	pt
	First Six N	Ionths			
			Change		
(Dollars in thousands)	2012	2011	\$	%	
Net sales	A	A-1		_	01
net sales	\$250,960	\$242,604	\$8,356	3	%
Cost of sales	\$250,960 159,225	\$242,604 154,209	\$8,356 5,016	3 3	% %
		-	-		
Cost of sales	159,225	154,209	5,016	3	%
Cost of sales Gross profit	159,225 91,735	154,209 88,395	5,016 3,340	3 4	% %
Cost of sales Gross profit Selling and administrative expenses	159,225 91,735 38,810	154,209 88,395 37,601	5,016 3,340 1,209	3 4 3	% % %
Cost of sales Gross profit Selling and administrative expenses Operating profit	159,225 91,735 38,810 52,925	154,209 88,395 37,601 50,794	5,016 3,340 1,209	3 4 3 4	% % % %

Our Engine/Mobile Filtration segment primarily sells aftermarket filters for heavy-duty trucks and off-highway vehicles, locomotives and automobiles. The largest market included in this segment includes heavy-duty engine truck filters produced at our Baldwin business unit.

Net Sales

The changes in net sales for our Engine/Mobile Filtration segment in the second quarter and first six months of 2012 from comparable periods in 2011 are detailed in the following tables:

	Second (Q uarter	First Six Months	
Volume	_	%	3	%
Pricing	1	%	1	%
Foreign exchange	(1)%	(1)%
		%	3	%

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(Dollars in thousands) 2011	Second Quarter \$131,276	First Six Months \$242,604	
U.S. net sales Foreign net sales (including export) Foreign exchange Net (decrease) increase	636 366 (1,601) (599)	8,471 1,696 (1,811) 8,356	
2012	\$130,677	\$250,960	

The net changes in U.S. net sales for our Engine/Mobile Filtration segment in the second quarter and first six months of 2012 from comparable periods in 2011 are detailed as follows:

(Dollars in thousands)	Second		First Six	
(Dollars in thousands)	Quarter		Months	
Heavy-duty engine filters	\$378		\$8,026	
Locomotive filters	(157)	(154)
Other	415		599	
Increase in U.S. net sales	\$636		\$8,471	

Our U.S. net sales grew approximately 1% in the second quarter of 2012 compared to last year's second quarter. This growth rate declined from the 12% year-over-year growth rate we experienced in the first quarter of 2012. This lower second quarter growth rate was primarily due to declining order rates from our independent distributors--our primary distribution channel. Based upon discussions with our distributors and other industry participants, we believe that the slower growth was indicative of slowing industry demand. We believe we have maintained or increased our market share through the first six months of 2012 as we have added net independent distributors. In addition, we have recently developed and launched significant existing aftermarket programs with two major OEMs. We believe that these two programs should support our domestic heavy-duty engine filter market beginning in the third quarter of 2012 and going forward.

The net changes in foreign net sales (adjusted for changes in foreign currency) for our Engine/Mobile Filtration segment in the second quarter and first six months of 2012 from comparable periods in 2011 are detailed as follows:

(Dollars in thousands)	Second	First Six	
(Dollars III tilousalius)	Quarter	Months	
Export sales primarily to Southeast Asia, South America and the Middle East	\$1,569	\$3,274	
Local sales in Europe, North and South Africa, Australia and Mexico	1,002	2,337	
China first-fit OEM filter sales	(2,366) (4,345)
Other	161	430	
Increase in foreign net sales	\$366	\$1,696	

Lower heavy-duty engine filter sales in China were primarily the result of a reduction in local diesel engine manufacturing volume in 2012 compared with 2011 due to macroeconomic issues.

Cost of Sales

Cost of sales increased \$0.1 million, or less than 1%, in the second quarter of 2012 from the second quarter of 2011. The percentage change in cost of sales was slightly higher than the percentage change in net sales which fell by less

than 1% in this year's second quarter versus last year's second quarter. Our material costs increased approximately 1%, but we were able to pass through most of these higher material costs to our customers through approximately 1% higher pricing. As a result, our material cost as a percentage of net sales declined 0.3 percentage points from the second quarter of 2011. Other components of cost of sales including direct labor and manufacturing overhead increased about 3% while net sales slightly declined. As a result, costs of sales as a percentage of net sales increased to 63.5% in the second quarter of 2012 from 63.2% in last year's second quarter.

Cost of sales increased \$5.0 million, or 3%, in the first six months of 2012 from the first six months of 2011. This increase was primarily the result of the 3% increase in net sales in the first six months of 2012 compared with the same period last year. Our material costs increased approximately 2%, but we were able to pass through most of these higher material costs to our customers through approximately 1% higher pricing. As a result, our material cost as a percentage of net sales remained relatively flat with the first six months of 2011. Other components of cost of sales including direct labor and manufacturing overhead increased about 3%, consistent with the increase in net sales. As a result, costs of sales as a percentage of net sales decreased slightly to 63.4% in the first six months of 2012 from the first six months of 2011.

Selling and Administrative Expenses

Selling and administrative expenses decreased \$0.5 million, or 3%, in the second quarter of 2012 from the second quarter of 2011. This reduction was primarily the result of lower legal expenses as the result of the settlement of various legal proceedings in previous quarters. With selling and administrative expenses in this segment declining 3% while our net sales declined less than 1%, our selling and administrative expenses as a percentage of net sales declined to 13.9% in the second quarter of 2012 from 14.2% in the second quarter of 2011.

Selling and administrative expenses increased \$1.2 million, or 3%, in the first six months of 2012 from the first six months of 2011. This increase was primarily the result of \$1.2 million higher employee costs to support anticipated future domestic and foreign growth and \$0.5 million for the settlement of a patent dispute partially offset by approximately \$1.0 million lower legal expenses as the result of the settlement of various legal proceedings. With selling and administrative expenses increasing 3% while our net sales increased 3%, our selling and administrative expenses as a percentage of net sales remained flat at 15.5% in the first six months of 2012 from the first six months of 2011.

Industrial/Environmental Filtration Segment

	Second Quarter				
			Change		
(Dollars in thousands)	2012	2011	\$	%	
Net sales	\$134,629	\$133,498	\$1,131	1	%
Cost of sales	88,078	87,840	238		%
Gross profit	46,551	45,658	893	2	%
Selling and administrative expenses	28,804	29,479	(675)	-2	%
Operating profit	17,747	16,179	1,568	10	%
Gross margin	34.6%	34.2%		0.4	pt
Selling and administrative percentage	21.4%	22.1%		-0.7	pt
Operating margin	13.2%	12.1%		1.1	pt
	First Six Months				
			Change		
(Dollars in thousands)	2012	2011	\$	%	
Net sales	\$255,743	\$245,618	\$10,125	4	%
Cost of sales	169,575	164,551	5,024	3	%
Gross profit	86,168	81,067	5,101	6	%
Selling and administrative expenses	57,716	57,640	76		%
Operating profit	28,452	23,427	5,025	21	%

Gross margin	33.7%	33.0%	0.7	pt
Selling and administrative percentage	22.6%	23.5%	-0.9	pt
Operating margin	11.1%	9.5%	1.6	pt

Our Industrial/Environmental Filtration segment sells a variety of filtration products to various end-markets. Included in this market are HVAC filters, natural gas vessels and aftermarket filters, aviation fuel filters and filter systems, and other markets including oil drilling, aerospace, fibers and resins and dust collector systems.

Net Sales

The changes in net sales for our Industrial/Environmental Filtration segment in the second quarter and first six months of 2012 from comparable periods in 2011 are detailed in the following tables:

	Second Quarter		First Six Months	
Volume		%	2	%
Pricing	3	%	3	%
Foreign exchange	-2	%	-1	%
	1	%	4	%
(Dollars in thousands) 2011	Quarte	Second Quarter \$133,498		
U.S. net sales Foreign net sales (including export)	55 3,333		10,442	