

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP
Form 8-K
October 02, 2001

SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549-1004

FORM 8-K
CURRENT REPORT PURSUANT TO SECTION 13 OF
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report
(Date of earliest event reported) October 2, 2001

GENERAL MOTORS CORPORATION

(Exact name of registrant as specified in its charter)

STATE OF DELAWARE ----- (State or other jurisdiction of incorporation)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
---	--	--

300 Renaissance Center, Detroit, Michigan ----- (Address of principal executive offices)	48265-3000 ----- (Zip Code)
--	-----------------------------------

Registrant's telephone number, including area code (313) 556-5000

ITEM 5. OTHER ITEMS

On October 2, 2001, General Motors Corporation (GM) issued a news release announcing September and third quarter production results and fourth quarter

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

forecast. The release is as follows:

Industry on Track for Third-Best Sales Year

- GM SUVs on Industry Record Pace
- GM September Truck Sales up 10%, GM Car Sales Off 14%
- Overall September Sales Down 3%

GM Announces September and 3rd Quarter Production Results and 4th Quarter Estimates

DETROIT -- General Motors dealers sold 388,365 new cars and trucks in September in the United States, a 3 percent decline from September 2000. Industry sales -- obviously adversely impacted by the terrorist attacks of September 11, 2001 -- appear to be performing stronger than expected, keeping the industry on pace for the third-best year ever.

"As the leading U.S. automaker, we have a responsibility to help stimulate the economy by making it easier and more affordable for Americans to buy our vehicles," said Bill Lovejoy, group vice president of North America Vehicle Sales, Service and Marketing. "Consumers, by their actions, have provided a great deal of encouragement for our retail program "Keep America Rolling." And, we are pleased and gratified by the positive response of our dealer network and the way they are actively supporting this program."

Lovejoy continued, "The message is clear for all Americans in the weeks and months ahead -- business and consumers need to pull together to strengthen our nation's confidence and to keep the economy moving forward. At General Motors, we are working closely with our dealers to keep pushing to build sales and we have every reason to maintain our long-term confidence in the U.S. economy and we are committed to doing what we can to keep the economy strong and to improve consumer confidence."

GM SALES HIGHLIGHTS

GM sales were up six percent in the first ten days of September versus last year, then declined significantly following September 11th before increasing 22 percent in the last week of the month.

GM increased its truck leadership with 205,710 sales in September, led by the strength of its midsize utilities, full-size utilities and full-size pickups. The strongest results in September came once again from sport utility vehicle (SUV) sales, keeping GM on pace to set an all-time industry SUV calendar year record. GM's full-size utilities (44,381 units - up 33% over last year) dominated the industry once again in September led by the Chevrolet Tahoe, GMC Yukon, Yukon XL as well as increased sales of the all-new Cadillac Escalade. GM's all-new midsize SUVs, the Chevrolet TrailBlazer, GMC Envoy, Oldsmobile Bravada and Buick Rendezvous continued to gain sales momentum (34,385 units), increasing GM's midsize utility sales by 36% from last September. GM maintained its leadership in full-size pickups in September (81,874 units - up 23% over last year) and is on pace for the best year since 1978.

New and innovative entries Buick Rendezvous, Chevrolet Avalanche and Cadillac Escalade are increasing in availability and GM expects its strong truck performance to continue in the fourth quarter.

GM reported another positive sales month of approximately 12,400 total used certified vehicles, including the Cadillac and Saturn certified brands. The GM Certified Used Vehicle brand achieved record numbers for the fourth consecutive month (9,893 units).

----- September Sales Records

Chevrolet Impala
Buick Lesabre

----- Third Quarter Records

Chevrolet Impala
Saab 9-5

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM Full-Size Pickups	Chevrolet Trucks
GM Utilities	GM Utilities
GM Midsize Utilities	GM Midsize Utilities
GM Full-Size Utilities	GM Full-Size Utilities
Chevrolet Full-Size Utilities	Chevrolet Full-Size Utilities
Chevrolet Tahoe	Chevrolet Tahoe
GMC Yukon and Yukon XL	GMC Yukon and Yukon XL
Cadillac Escalade	Cadillac Escalade

CYTD Records

Chevrolet Impala
GM Utilities
Chevrolet Utilities
GMC Utilities
GM Midsize Utilities
GM Full-Size Utilities
Chevrolet Suburban
Chevrolet Tahoe
GMC Yukon and Yukon XL
Cadillac Escalade

Due to relative marketplace uncertainties in the near term, GM is modestly revising its outlook for U.S. industry vehicle sales for the 2001 calendar year to the mid-16 million unit level, with expectations that retail vehicle sales will hold up reasonably well through the fourth quarter. Additionally, GM is revising its U.S. industry sales forecast for 2002 calendar year to between 15.5 - 16 million vehicle sales.

GM Announces September and 3rd-Quarter Production Results, 4th-Quarter 2001 Estimate

In September, GM produced 448,000 vehicles (210,000 cars and 238,000 trucks) in North America, down from 499,000 vehicles (255,000 cars and 244,000 trucks) produced in September 2000. (Production totals include joint venture production of 8,000 vehicles in September 2001 and 12,000 vehicles in September 2000.)

In the third quarter, GM produced 1.237 million vehicles (573,000 cars and 664,000 trucks) in North America, down from 1.319 million vehicles (689,000 cars and 630,000 trucks) produced in the third quarter of 2000.

Additionally, GM modestly reduced its fourth-quarter production estimate to a range of 1.270 million to 1.290 million vehicles, a reduction of about 30-50,000 below its most recent estimate and about 5-7 percent below last year. GM's forecast revision is the result of a reduction in overtime and reduced orders from daily rental companies.

GM also announced the following production estimates for its international regions:

- GM Europe - The fourth-quarter estimate is 439,000 vehicles, up from the previous estimate of 436,000 vehicles.
- GM Asia Pacific - The fourth-quarter estimate is 83,000 vehicles, down from the previous estimate of 84,000 vehicles.
- GM Latin America, Africa and the Middle East - The fourth-quarter estimate is 145,000 vehicles, down from the previous estimate of 154,000 vehicles.

As the company continues to monitor consumer confidence and the economy, it will make appropriate changes to its sales and production estimates. GM

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

expects to provide any update when it reports third-quarter financial results on October 18, 2001.

Note: GM sales and production results are available on GM Media Online at <http://media.gm.com> by clicking on the Sales/Production icon.

In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgement on what the future may hold, and we believe these judgements are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page II-20) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management.

#

2-1P
GM Car Deliveries - (United States)
September 2001

	(1) September			Calendar Year-to-Date January - September		
	2001	2000	%Chg per S/D	2001	2000	%Chg
Selling Days (S/D)	24	25				
Century	13,965	12,265	18.6	108,291	118,915	-8.9
LeSabre	11,862	14,259	-13.3	110,915	115,632	-4.1
Park Avenue	2,661	3,948	-29.8	26,694	36,232	-26.3
Regal	3,791	6,677	-40.9	39,807	51,103	-22.1
Riviera	1	1	4.2	4	41	-90.2
Buick Total	32,280	37,150	-9.5	285,711	321,923	-11.2
Catera	602	1,240	-49.4	8,832	13,720	-35.6
DeVille	9,722	10,734	-5.7	70,861	84,610	-16.2
Eldorado	1,357	1,443	-2.0	7,509	9,019	-16.7
Seville	2,434	3,677	-31.0	17,942	22,250	-19.4
Cadillac Total	14,115	17,094	-14.0	105,144	129,599	-18.9
Camaro	3,235	3,610	-6.7	25,574	33,652	-24.0
Cavalier	17,577	18,059	1.4	174,109	186,202	-6.5
Corvette	3,639	2,942	28.8	24,450	23,750	2.9
Impala	17,480	15,526	17.3	150,599	136,866	10.0
Lumina	27	3,609	-99.2	17,584	32,156	-45.3
Malibu	14,138	16,799	-12.3	145,575	170,479	-14.6
Metro	9	2,618	-99.6	6,473	27,053	-76.1
Monte Carlo	7,166	5,596	33.4	54,072	53,860	0.4
Prizm	2,321	4,371	-44.7	38,990	41,585	-6.2
Chevrolet Total	65,592	73,130	-6.6	637,426	705,603	-9.7

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Alero	7,643	9,174	-13.2	90,786	99,407	-8.7
Aurora	1,824	2,515	-24.5	19,954	20,122	-0.8
Cutlass	0	22	***.*	19	1,176	-98.4
Cutlass Supreme	0	0	***.*	0	0	***.*
Eighty Eight	1	4	-74.0	4	443	-99.1
Intrigue	3,428	6,813	-47.6	32,472	50,957	-36.3
Oldsmobile Total	12,896	18,528	-27.5	143,235	172,105	-16.8
Bonneville	4,193	6,523	-33.0	37,856	48,430	-21.8
Firebird	2,423	2,581	-2.2	18,648	25,123	-25.8
Grand Am	16,310	21,264	-20.1	148,565	173,649	-14.4
Grand Prix	10,859	12,991	-12.9	95,982	120,967	-20.7
Sunfire	4,118	7,036	-39.0	56,935	66,135	-13.9
Pontiac Total	37,903	50,395	-21.7	357,986	434,304	-17.6
900	0	1	***.*	0	58	***.*
9000	0	0	***.*	0	18	***.*
9-3	1,576	1,383	18.7	14,042	15,126	-7.2
9-5	1,499	2,397	-34.9	13,372	13,712	-2.5
Saab Total	3,075	3,781	-15.3	27,414	28,914	-5.2
Saturn EV1	0	166	***.*	0	411	***.*
Saturn L Series	5,673	6,581	-10.2	75,371	74,699	0.9
Saturn S Series	11,121	14,771	-21.6	124,856	141,394	-11.7
Saturn Total	16,794	21,518	-18.7	200,227	216,504	-7.5
GM Total	182,655	221,596	-14.1	1,757,143	2,008,952	-12.5
GM Car Deliveries by Production Source						
GM North America *	178,978	216,575	-13.9	1,720,897	1,966,318	-12.5
GM Import	3,677	5,021	-23.7	36,246	42,634	-15.0
GM Total	182,655	221,596	-14.1	1,757,143	2,008,952	-12.5

* Includes U.S./Canada/Mexico

2-1P
GM Car Deliveries - (United States)
September 2001

	(1) September			Calendar Year-to-Date January - September		
	2001	2000	%Chg per S/D	2001	2000	%Chg
Selling Days (S/D)	24	25				
GM Car Deliveries by Production Source and Marketing Division						
Buick Total	32,280	37,150	-9.5	285,711	321,923	-11.2
Cadillac Total	13,513	15,854	-11.2	96,312	115,879	-16.9
Chevrolet Total	65,592	73,130	-6.6	637,426	705,603	-9.7
Oldsmobile Total	12,896	18,528	-27.5	143,235	172,105	-16.8
Pontiac Total	37,903	50,395	-21.7	357,986	434,304	-17.6
Saturn Total	16,794	21,518	-18.7	200,227	216,504	-7.5
GM North America Total*	178,978	216,575	-13.9	1,720,897	1,966,318	-12.5

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Cadillac Total	602	1,240	-49.4	8,832	13,720	-35.6
Saab Total	3,075	3,781	-15.3	27,414	28,914	-5.2
GM Import Total	3,677	5,021	-23.7	36,246	42,634	-15.0

GM Vehicle Deliveries by Marketing Division

Buick Total	36,845	37,150	3.3	300,654	321,923	-6.6
Cadillac Total	16,945	19,396	-9.0	124,973	148,390	-15.8
Chevrolet Total	212,075	213,515	3.5	1,957,652	2,047,653	-4.4
GMC Total	41,500	40,855	5.8	391,757	411,525	-4.8
Hummer Total	44	65	-29.5	571	714	-20.0
Oldsmobile Total	16,782	22,636	-22.8	189,470	224,637	-15.7
Other-Isuzu Total	1,024	0	***.*	11,856	0	***.*
Pontiac Total	43,281	57,154	-21.1	418,899	486,771	-13.9
Saab Total	3,075	3,781	-15.3	27,414	28,914	-5.2
Saturn Total	16,794	21,518	-18.7	200,227	216,504	-7.5
GM Total	388,365	416,070	-2.8	3,623,473	3,887,031	-6.8

* Includes US/Canada/Mexico

3-1P
GM Truck Deliveries - (United States)
September 2001

	(1) September			Calendar Year-to-Date January - September		
	2001	2000	%Chg per S/D	2001	2000	%Chg
Selling Days (S/D)	24	25				
Rendezvous	4,565	0	***.*	14,943	0	***.*
Total Buick	4,565	0	***.*	14,943	0	***.*
Escalade	2,830	2,302	28.1	19,829	18,791	5.5
Total Cadillac	2,830	2,302	28.1	19,829	18,791	5.5
Astro	3,847	6,633	-39.6	46,828	76,829	-39.0
C/K Suburban (Chevy)	13,611	11,081	27.9	108,737	100,683	8.0
Chevy C/T Series	277	478	-39.6	4,597	6,679	-31.2
Chevy P Models & Mtr Hms	13	38	-64.4	73	546	-86.6
Chevy W Series	104	244	-55.6	1,462	1,793	-18.5
Express Cutaway/G Cut	1,546	1,598	0.8	12,163	16,185	-24.9
Express Panel/G Van	4,413	7,025	-34.6	49,584	61,818	-19.8
Express/G Sportvan	727	1,487	-49.1	12,128	11,835	2.5
S/T Blazer	7,987	16,676	-50.1	124,401	179,889	-30.8
S/T Pickup	10,430	16,400	-33.8	124,904	171,481	-27.2
Tahoe	16,320	12,635	34.5	144,506	107,918	33.9
Tracker	3,735	4,014	-3.1	40,563	37,944	6.9
TrailBlazer	12,752	0	***.*	55,687	0	***.*
Venture	6,210	8,004	-19.2	69,177	76,470	-9.5
.....						
Avalanche	7,639	0	***.*	23,073	0	***.*
Silverado-C/K Pickup	56,872	54,072	9.6	502,343	491,980	2.1
Chevrolet Fullsize Pickups	64,511	54,072	24.3	525,416	491,980	6.8
.....						
Chevrolet Total	146,483	140,385	8.7	1,320,226	1,342,050	-1.6
.....						
C/K Suburban (GMC)	3	55	-94.3	34	4,701	-99.3

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Envoy	4,657	0	***.*	26,826	0	***.*
GMC C/T Series	517	1,027	-47.6	9,656	18,527	-47.9
GMC W Series	414	380	13.5	3,233	3,471	-6.9
P Models & Mtr Hms (GMC)	0	13	***.*	15	424	-96.5
S/T Jimmy	928	6,163	-84.3	28,688	60,996	-53.0
Safari (GMC)	1,097	2,160	-47.1	14,900	26,630	-44.0
Savana Panel/G Classic	1,627	2,246	-24.5	18,631	24,009	-22.4
Savana Special/G Cut	495	587	-12.2	8,716	7,559	15.3
Savana/Rally	159	321	-48.4	1,968	2,988	-34.1
Sierra	17,363	15,251	18.6	144,320	146,344	-1.4
Sonoma	2,667	4,051	-31.4	32,121	40,349	-20.4
Yukon	5,732	4,531	31.8	54,676	41,199	32.7
Yukon XL	5,841	4,070	49.5	47,973	34,328	39.7
GMC Total	41,500	40,855	5.8	391,757	411,525	-4.8

Hummer H1	44	65	-29.5	571	714	-20.0
Hummer Total	44	65	-29.5	571	714	-20.0

Bravada	1,619	1,453	16.1	16,948	23,053	-26.5
Silhouette	2,267	2,655	-11.1	29,287	29,479	-0.7
Oldsmobile Total	3,886	4,108	-1.5	46,235	52,532	-12.0

Other-Isuzu F Series	185	0	***.*	1,715	0	***.*
Other-Isuzu N Series	839	0	***.*	10,141	0	***.*
Other-Isuzu Total	1,024	0	***.*	11,856	0	***.*

Aztek	1,877	2,009	-2.7	22,018	3,755	486.4
Montana	3,501	4,747	-23.2	38,895	48,675	-20.1
Trans Sport	0	3	***.*	0	37	***.*
Pontiac Total	5,378	6,759	-17.1	60,913	52,467	16.1

GM Total	205,710	194,474	10.2	1,866,330	1,878,079	-0.6
----------	---------	---------	------	-----------	-----------	------

GM TRUCK Deliveries by Production Source

GM North America *	204,713	194,070	9.9	1,854,706	1,874,489	-1.1
GM Import	997	404	157.1	11,624	3,590	223.8
GM Total	205,710	194,474	10.2	1,866,330	1,878,079	-0.6

GM Light Duty Truck Deliveries by Production Source

GM North America *	203,361	192,294	10.2	1,835,438	1,846,639	-0.6
GM Import	0	0	***.*	0	0	***.*
GM Total	203,361	192,294	10.2	1,835,438	1,846,639	-0.6

* Includes U.S./Canada/Mexico

3-1P

GM Truck Deliveries - (United States)
September 2001

(1)	September		%Chg per S/D	Calendar Year-to-Date January - September		
	2001	2000		2001	2000	%Chg
Selling Days (S/D)	24	25				

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM TRUCK Deliveries by Production Source and Marketing Division						
Buick Total	4,565	0	***.*	14,943	0	***.*
Cadillac Total	2,830	2,302	28.1	19,829	18,791	5.5
Chevrolet Total	146,403	140,633	8.8	1,319,216	1,340,745	-1.6
GMC Total	41,307	40,633	5.9	389,925	409,240	-4.7
Hummer Total	44	65	-29.5	571	714	-20.0
Oldsmobile Total	3,886	4,108	-1.5	46,235	52,532	-12.0
Other-Isuzu Total	300	0	***.*	3,074	0	***.*
Pontiac Total	5,378	6,759	-17.1	60,913	52,467	16.1
GM North America Total*	204,713	194,070	9.9	1,854,706	1,874,489	-1.1
Chevrolet Total	80	182	-54.2	1,010	1,305	-22.6
GMC Total	193	222	-9.4	1,832	2,285	-19.8
Other-Isuzu Total	724	0	***.*	8,782	0	***.*
GM Import Total	997	404	157.1	11,624	3,590	223.8

GM Light Truck Deliveries by Production Source and Marketing Division						
Buick Total	4,565	0	***.*	14,943	0	***.*
Cadillac Total	2,830	2,302	28.1	19,829	18,791	5.5
Chevrolet Total	146,089	139,625	9.0	1,314,094	1,333,032	-1.4
GMC Total	40,569	39,435	7.2	378,853	389,103	-2.6
Hummer Total	44	65	-29.5	571	714	-20.0
Oldsmobile Total	3,886	4,108	-1.5	46,235	52,532	-12.0
Pontiac Total	5,378	6,759	-17.1	60,913	52,467	16.1
GM North America Total*	203,361	192,294	10.2	1,835,438	1,846,639	-0.6

GM Light Truck Deliveries by Marketing Division						
Buick Total	4,565	0	***.*	14,943	0	***.*
Cadillac Total	2,830	2,302	28.1	19,829	18,791	5.5
Chevrolet Total	146,089	139,625	9.0	1,314,094	1,333,032	-1.4
GMC Total	40,569	39,435	7.2	378,853	389,103	-2.6
Hummer Total	44	65	-29.5	571	714	-20.0
Oldsmobile Total	3,886	4,108	-1.5	46,235	52,532	-12.0
Pontiac Total	5,378	6,759	-17.1	60,913	52,467	16.1
GM Total	203,361	192,294	10.2	1,835,438	1,846,639	-0.6

* Includes US/Canada/Mexico

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	September			Calendar Year-to-Date January - September			
	Curr S/D:	2001	2000	% Chg per S/D	2001	2000	% Chg
Vehicle Total	24	388,365	416,070	-2.8	3,623,473	3,887,031	-6.8
Car Total	25	182,655	221,596	-14.1	1,757,143	2,008,952	-12.5
Truck Total		205,710	194,474	10.2	1,866,330	1,878,079	-0.6

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Light Truck Total	203,361	192,294	10.2	1,835,438	1,846,639	-0.6
Light Vehicle Total	386,016	413,890	-2.8	3,592,581	3,855,591	-6.8

Market Division Vehicle Total	September			Calendar Year-to-Date January - September		
	2001	2000	% Chg per S/D	2001	2000	% Chg
	Buick	36,845	37,150	3.3	300,654	321,923
Cadillac	16,945	19,396	-9.0	124,973	148,390	-15.8
Chevrolet	212,075	213,515	3.5	1,957,652	2,047,653	-4.4
GMC	41,500	40,855	5.8	391,757	411,525	-4.8
Hummer	44	65	-29.5	571	714	-20.0
Oldsmobile	16,782	22,636	-22.8	189,470	224,637	-15.7
Other - Isuzu	1,024	0	***.*	11,856	0	***.*
Pontiac	43,281	57,154	-21.1	418,899	486,771	-13.9
Saab	3,075	3,781	-15.3	27,414	28,914	-5.2
Saturn	16,794	21,518	-18.7	200,227	216,504	-7.5

Sales of Domestically Produced Vehicles

Car	178,978	216,575	-13.9	1,720,897	1,966,318	-12.5
Light Truck	203,361	192,294	10.2	1,835,438	1,846,639	-0.6

Twenty-four selling days for the September period this year and twenty-five for last year.

*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

Please Note: The Light sub-totals will be different than reported the prior year due to the implementation of 2001 Segmentation, which moved some Light Trucks to Medium.

GM Production Schedule - 10/01

Units 000s	GMNA			GME**	GMLAAM	GMAP	Total Worldwide	Memo:	
	Car*	Truck*	Total					NUMMI	CAMI
2001 Q3 #	573	664	1,237	375	147	77	1,836	11	15
O/(U) prior forecast:@	0	0	0	(3)	1	2	0	0	0
2001 Q4 #	See footnote below			439	145	83	NA	9	16
O/(U) prior forecast:@				3	(9)	(1)	NA	0	1

GMNA

Total Memo:

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Units 000s	Car	Truck	Total	GME	GMLAAM	GMAP	Worldwide	NUMMI	CAMI
1997									
1st Qtr.	797	645	1,442	472	130	32	2,076	16	30
2nd Qtr.	809	650	1,459	521	162	33	2,175	17	29
3rd Qtr.	712	557	1,269	417	170	31	1,887	13	21
4th Qtr.	765	693	1,458	464	142	37	2,101	11	18
CY	3,083	2,545	5,628	1,873	604	133	8,238	57	98
1998									
1st Qtr.	673	702	1,375	424	146	36	1,981	16	10
2nd Qtr.	615	557	1,172	479	153	39	1,843	7	14
3rd Qtr.	592	410	1,002	440	137	37	1,616	11	3
4th Qtr.	819	691	1,510	522	89	36	2,157	12	18
CY	2,699	2,360	5,059	1,864	525	148	7,596	46	45
1999									
1st Qtr.	781	725	1,506	524	93	38	2,161	12	23
2nd Qtr.	760	795	1,555	533	110	25	2,223	12	23
3rd Qtr.	660	699	1,359	427	112	47	1,945	13	17
4th Qtr.	759	694	1,453	530	97	47	2,127	12	26
CY	2,960	2,913	5,873	2,014	412	157	8,456	49	89
2000									
1st Qtr.	746	775	1,521	572	118	40	2,251	13	24
2nd Qtr.	787	781	1,568	534	140	45	2,287	13	23
3rd Qtr.	689	630	1,319	374	151	53	1,897	12	22
4th Qtr.	670	694	1,364	513	135	47	2,059	12	23
CY	2,892	2,880	5,772	1,993	544	185	8,494	50	92
2001									
1st Qtr.	581	633	1,214	538	138	51	1,941	13	14
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16
3rd Qtr. #	573	664	1,237	375	147	77	1,836	11	15
4th Qtr. #	See footnote below			439	145	83	NA	9	16
CY	NA	NA	NA	1,843	595	275	NA	46	61

Note: GM modestly reduced its fourth-quarter production estimate to a range of 1.270M - 1.290M units, a reduction of about 30-50,000 units below its most recent estimate and about 5-7% below last year. GM's forecast revision is the result of a reduction in overtime and reduced fleet volumes.

@ Numbers may vary due to rounding

* NUMMI units included in GMNA Car, CAMI units included in GMNA Car and Truck figures.

** GME Production includes Saab back to 1999

Denotes estimate

Note: Beginning with Q1 2001, a reclassification has been made in the International regions to count vehicles as production in the region of final assembly. 1999 and 2000 data has been adjusted to reflect this reclassification.

This report is governed by the Safe Harbor language found in the Terms and

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Conditions on the GM Institutional Investor website.

#

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

October 2, 2001

By
/s/Peter R. Bible

(Peter R. Bible,
Chief Accounting Officer)