

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GENERAL MOTORS CORP  
Form 8-K  
July 02, 2003

SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549-1004

FORM 8-K  
CURRENT REPORT PURSUANT TO SECTION 13 OR 15(d) OF  
THE SECURITIES EXCHANGE ACT OF 1934

Date of Report  
(Date of earliest event reported) July 1, 2003  
-----

GENERAL MOTORS CORPORATION  
-----  
(Exact name of registrant as specified in its charter)

STATE OF DELAWARE ----- (State or other jurisdiction of incorporation)	1-143 ----- (Commission File Number)	38-0572515 ----- (I.R.S. Employer Identification No.)
---	--	--

300 Renaissance Center, Detroit, Michigan ----- (Address of principal executive offices)	48265-3000 ----- (Zip Code)
--	-----------------------------------

Registrant's telephone number, including area code (313) 556-5000  
-----

ITEM 5. OTHER ITEMS

On July 1, 2003, General Motors Corporation (GM) issued a news release announcing June sales. The release is as follows:

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM Reports June Sales of 429,742, Up 1.5 Percent

Truck Sales Up 10 Percent; New Industry Record For Month and Second Quarter  
Utility Vehicles Up 10 Percent; New Industry Record For Month and Second Quarter

DETROIT - General Motors Corp. dealers sold 429,742 new cars and trucks in June in the United States, up 1.5 percent compared to June 2002. GM's overall truck sales (247,577) were up 10 percent over a year ago. Car sales (182,165) were down 8.5 percent from the year-ago level.

"June sales were solid, with deliveries up from strong year-ago levels," said John Smith, group vice president of GM North America Vehicle Sales, Service and Marketing. "Importantly, our continued record-breaking sales in trucks and utility vehicles put us in a great position as we close out the 2003 model year and ramp up for 2004. Despite some economic uncertainty, industry sales levels for the first half of the year have been in line with our expectations. We remain optimistic that the second half of the year will improve and that this momentum will carry into 2004."

### GM Truck Sales

For the third consecutive month, GM established a new industry record for truck sales, with total deliveries (247,577) up 10 percent from June 2002. Leading the sales surge were industry-record utility sales (111, 239), up 10 percent from last year. GM also had record June sales for large luxury utilities with 6,943 deliveries, up 78 percent over June 2002 and small utilities (12,828), up 27 percent. Total pickup sales in June (102,353) were up 17 percent from a year ago. Full-size pickup sales (81,666) were up 17 percent, and sales of small pickups (20,687) improved 14 percent over last year.

GM shattered the second-quarter industry sales record for trucks (750,707), which was up 8 percent from last year and the second-quarter industry sales record for utility vehicle sales (328,642), up 13 percent from a year ago. In the second quarter, sales of mid-size utilities (146, 216) established a GM record, up 8 percent. GM second-quarter records also were set for small utilities (31,748), up 12 percent; large and extra-large utilities (127,912), up 11 percent; and large luxury utilities (22,766), up 91 percent.

### GM Car Sales

GM had strong sales results in several segments, despite a decline in overall sales. Sales of entry-level cars were up 16 percent over year-ago levels, led by strong Cavalier sales (34,213), which were up 50 percent and Vibe sales (5,568), up 50 percent. Additionally, Chevrolet Impala continued to break monthly sales records.

### Divisional Highlights

Chevrolet - Chevrolet car sales were up 11 percent in June. Impala sales (21,378) set new June and second-quarter records (75,163). Impala sales for the month improved 48 percent over last year. In trucks, full-size pickup sales (65,226) improved 21 percent over year-ago levels, with Silverado sales (56,579) up 18 percent, and Avalanche (8,647) up 40 percent. Both established June and second quarter sales records. S-10 pickup sales (16,285) were up 14 percent over June 2002. In the utility segment, Suburban sales (12,102) were up 19 percent. TrailBlazer sales (24,820) were up 17 percent.

GMC - GMC's total sales for June (52,141) were up 18 percent, led by record June sales of Envoy (13,263), up 40 percent from last year and Yukon (7,090), up 32

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

percent. Envoy and Yukon also established second-quarter records. Yukon XL sales (5,940) were 27 percent higher than June 2002. In the pickup segment, Sonoma deliveries (4,402) were up 15 percent.

Cadillac - Cadillac total sales were up 7 percent calendar year-to-date. CTS sales (4,408) increased 38 percent over last June. CTS calendar year-to-date sales (25,766) were a 75 percent improvement over 2002.

HUMMER - H2 sales continue to be strong with 2,445 deliveries in June.

Saab - Saab 9-3 sales (2,675) were up 23 percent.

Buick - LeSabre had 15,434 sales, up 47 percent from last year. Park Avenue deliveries (2,507) were up 28 percent from the year-ago level.

Pontiac - Grand Prix deliveries (11,535) improved 10 percent from June 2002. Vibe had record June sales (5,568), up 50 percent from last year and record second-quarter sales (16,047).

Saturn - VUE had record sales for the month (7,798), up 53 percent and for the second quarter (20,767). ION sales continued to improve, with 12,372 deliveries in June.

### Certified Used Vehicles

GM's certified used vehicle program had a strong month in June with approximately 37,039 total certified used vehicle sales, including the Cadillac, Saturn and Saab certified brands. "Our certified used vehicle program continues to perform well," Smith said. "The GM Certified Used Vehicle brand alone sold 30,467 vehicles, which was 9 percent higher than last year, and Saab Certified had a record month with 917 sales."

### GM Announces June and Second Quarter 2003 Production Results; Third Quarter 2003 Production Forecast Remains Unchanged

In June, GM North America produced 421,000 vehicles (164,500 cars and 256,500 trucks), compared to 465,000 vehicles (209,000 cars and 256,000 trucks) produced in June 2002. (Production totals include joint venture production of 15,500 vehicles in June and 9,000 vehicles in June 2002.)

In the second quarter of 2003, GM North America produced 1.373 million vehicles (543,500 cars and 829,500 trucks). In the second quarter of 2002, GM North America built 1.553 million vehicles (688,000 cars and 865,000 trucks).

GM's current 2003 third-quarter production forecast for North America remains unchanged at 1.225 million units (479,000 cars and 746,000 trucks), down approximately 6 percent from 2002 third-quarter production of 1.307 million units (567,000 cars and 740,000 trucks).

GM also announced current third-quarter production forecasts for its international regions:

GM Europe - The region's current third-quarter production forecast is 418,000 vehicles, down 5,000 vehicles from last month's initial forecast. GM Europe built 408,000 vehicles in the third quarter of 2002.

GM Asia Pacific - The region's current third-quarter production forecast remains unchanged at 103,000 vehicles. In the third quarter of 2002, the region built 87,000 vehicles.

GM Latin America, Africa and the Middle East - The region's revised third-quarter production forecast is 152,000 vehicles, down 5,000 vehicles from

## Edgar Filing: GENERAL MOTORS CORP - Form 8-K

last month. The region built 132,000 vehicles in the third quarter of 2002.

General Motors Corp. (NYSE: GM), the world's largest vehicle manufacturer, employs 342,000 people globally in its core automotive business and subsidiaries. Founded in 1908, GM has been the global automotive sales leader since 1931. GM today has manufacturing operations in 32 countries and its vehicles are sold in more than 190 countries. In 2002, GM sold more than 8.6 million cars and trucks, nearly 15 percent of the global vehicle market. GM's global headquarters is at the GM Renaissance Center in Detroit. More information on GM and its products can be found on the company's consumer website at [www.gm.com](http://www.gm.com).

Note: GM sales and production results are available on GM Media OnLine at <http://media.gm.com> by clicking on News, then Sales/Production. In this press release and related comments by General Motors management, our use of the words "expect," "anticipate," "estimate," "forecast," "objective," "plan," "goal" and similar expressions is intended to identify forward looking statements. While these statements represent our current judgment on what the future may hold, and we believe these judgments are reasonable, actual results may differ materially due to numerous important factors that are described in GM's most recent report on SEC Form 10-K (at page 11-15, 16) which may be revised or supplemented in subsequent reports on SEC Forms 10-Q and 8-K. Such factors include, among others, the following: changes in economic conditions, currency exchange rates or political stability; shortages of fuel, labor strikes or work stoppages; market acceptance of the corporation's new products; significant changes in the competitive environment; changes in laws, regulations and tax rates; and, the ability of the corporation to achieve reductions in cost and employment levels to realize production efficiencies and implement capital expenditures at levels and times planned by management.

# # #

Detroit -- General Motors dealers in the United States today reported the following vehicle sales:

	June		% Chg per S/D	Calendar Year-to-Date January - June		
	2003	2002		2003	2002	%Chg
Curr S/D: 24						
Prev S/D: 26						
Vehicle Total	429,742	458,876	1.5	2,284,334	2,414,156	-5.4
Car Total	182,165	215,741	-8.5	969,476	1,060,307	-8.6
Truck Total	247,577	243,135	10.3	1,314,858	1,353,849	-2.9
Light Truck Total	243,810	239,887	10.1	1,295,000	1,333,733	-2.9
Light Vehicle Total	425,975	455,628	1.3	2,264,476	2,394,040	-5.4

Market Division  
Vehicle Total

June

Calendar Year-to-Date  
January - June

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

	2003	2002	% Chg per S/D	2003	2002	%Chg
Buick	29,339	38,507	-17.5	168,143	189,324	-11.2
Cadillac	15,160	19,696	-16.6	95,546	89,630	6.6
Chevrolet	244,003	242,184	9.1	1,268,435	1,344,000	-5.6
GMC	52,141	47,722	18.4	262,629	263,712	-0.4
HUMMER	2,493	69	***.*	16,975	296	***.*
Oldsmobile	10,877	17,616	-33.1	67,599	84,993	-20.5
Other - Isuzu	1,215	1,190	10.6	6,362	6,786	-6.2
Pontiac	44,967	53,276	-8.6	227,165	269,117	-15.6
Saab	3,920	3,981	6.7	24,474	20,558	19.0
Saturn	25,627	34,635	-19.8	147,006	145,740	0.9

Sales of Domestically Produced Vehicles

Car	178,245	211,749	-8.8	944,987	1,039,531	-9.1
Light Truck	243,810	239,887	10.1	1,295,000	1,333,733	-2.9

Twenty-four selling days for the June period this year and twenty-six for last year.

\*American Isuzu Motors, Inc., dealer sales of commercial vehicles distributed by General Motors Corporation as reported to General Motors by American Isuzu Motors, Inc.

2-1P  
GM Car Deliveries - (United States)  
June 2003

	(1)	June	%Chg per S/D	Calendar Year-to-Date January - June	2003	2002	%Chg
Selling Days (S/D)	24	26					
Century	5,999	15,272	-57.4	50,236	67,768	-25.9	
LeSabre	15,434	11,394	46.7	58,239	61,946	-6.0	
Park Avenue	2,507	2,129	27.6	13,756	15,055	-8.6	
Regal	1,393	4,051	-62.7	12,032	14,401	-16.5	
Riviera	0	0	***.*	0	0	***.*	
Buick Total	25,333	32,846	-16.4	134,263	159,170	-15.6	
Catera	0	11	***.*	15	218	-93.1	
CTS	4,408	3,466	37.8	25,766	14,703	75.2	
DeVille	4,939	9,266	-42.3	33,123	37,175	-10.9	
Eldorado	6	562	-98.8	185	3,617	-94.9	
Seville	1,357	2,236	-34.3	10,851	11,203	-3.1	
Cadillac Total	10,710	15,541	-25.3	69,940	66,916	4.5	
Camaro	94	2,668	-96.2	933	16,648	-94.4	
Cavalier	34,213	24,713	50.0	128,346	139,611	-8.1	

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Classic	6,011	0	***.*	6,011	0	***.*
Corvette	2,272	2,708	-9.1	16,946	15,607	8.6
Impala	21,378	15,655	47.9	133,948	94,558	41.7
Lumina	0	1	***.*	15	30	-50.0
Malibu	7,954	21,597	-60.1	73,213	88,258	-17.0
Metro	0	0	***.*	1	12	-91.7
Monte Carlo	5,285	6,263	-8.6	31,134	31,215	-0.3
Prizm	0	1,761	***.*	16	12,587	-99.9
Chevrolet Total	77,207	75,366	11.0	390,563	398,526	-2.0
-----						
Alero	7,613	10,766	-23.4	50,836	50,274	1.1
Aurora	298	998	-67.7	2,262	5,554	-59.3
Cutlass	0	0	***.*	0	0	***.*
Eighty Eight	0	0	***.*	0	0	***.*
Intrigue	51	1,577	-96.5	634	8,696	-92.7
Oldsmobile Total	7,962	13,341	-35.3	53,732	64,524	-16.7
-----						
Bonneville	1,716	3,420	-45.6	13,012	16,848	-22.8
Firebird	59	2,006	-96.8	769	12,078	-93.6
Grand Am	15,194	17,883	-8.0	70,196	85,024	-17.4
Grand Prix	11,535	11,388	9.7	52,566	64,841	-18.9
Sunfire	5,132	6,844	-18.8	20,286	41,047	-50.6
Vibe	5,568	4,027	49.8	34,089	12,475	173.3
Pontiac Total	39,204	45,568	-6.8	190,918	232,313	-17.8
-----						
9-3	2,675	2,351	23.3	17,956	12,976	38.4
9-5	1,245	1,630	-17.3	6,518	7,582	-14.0
Saab Total	3,920	3,981	6.7	24,474	20,558	19.0
-----						
ION	12,372	0	***.*	56,530	0	***.*
Saturn L Series	5,180	12,535	-55.2	42,548	47,785	-11.0
Saturn S Series	277	16,563	-98.2	6,508	70,515	-90.8
Saturn Total	17,829	29,098	-33.6	105,586	118,300	-10.7
-----						
GM Total	182,165	215,741	-8.5	969,476	1,060,307	-8.6
-----						
GM Car Deliveries by Production Source						
-----						
GM North America *	178,245	211,749	-8.8	944,987	1,039,531	-9.1
-----						
GM Import	3,920	3,992	6.4	24,489	20,776	17.9
-----						
GM Total	182,165	215,741	-8.5	969,476	1,060,307	-8.6
-----						

\* Includes U.S./Canada/Mexico

2-1P  
GM Car Deliveries - (United States)  
June 2003

(1)	June	Calendar Year-to-Date			
		January - June			
2003	2002	%Chg per S/D	2003	2002	%Chg
Selling Days (S/D)	24	26			

GM Car Deliveries by Production Source and Marketing Division

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Buick Total	25,333	32,846	-16.4	134,263	159,170	-15.6
Cadillac Total	10,710	15,530	-25.3	69,925	66,698	4.8
Chevrolet Total	77,207	75,366	11.0	390,563	398,526	-2.0
Oldsmobile Total	7,962	13,341	-35.3	53,732	64,524	-16.7
Pontiac Total	39,204	45,568	-6.8	190,918	232,313	-17.8
Saturn Total	17,829	29,098	-33.6	105,586	118,300	-10.7
GM North America Total*	178,245	211,749	-8.8	944,987	1,039,531	-9.1

Cadillac Total	0	11	***.*	15	218	-93.1
Saab Total	3,920	3,981	6.7	24,474	20,558	19.0
GM Import Total	3,920	3,992	6.4	24,489	20,776	17.9

GM Vehicle Deliveries by Marketing Division

Buick Total	29,339	38,507	-17.5	168,143	189,324	-11.2
Cadillac Total	15,160	19,696	-16.6	95,546	89,630	6.6
Chevrolet Total	244,003	242,184	9.1	1,268,435	1,344,000	-5.6
GMC Total	52,141	47,722	18.4	262,629	263,712	-0.4
HUMMER Total	2,493	69	***.*	16,975	296	***.*
Oldsmobile Total	10,877	17,616	-33.1	67,599	84,993	-20.5
Other-Isuzu Total	1,215	1,190	10.6	6,362	6,786	-6.2
Pontiac Total	44,967	53,276	-8.6	227,165	269,117	-15.6
Saab Total	3,920	3,981	6.7	24,474	20,558	19.0
Saturn Total	25,627	34,635	-19.8	147,006	145,740	0.9
GM Total	429,742	458,876	1.5	2,284,334	2,414,156	-5.4

\* Includes US/Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
June 2003

	(1)	June		Calendar Year-to-Date January - June		
		2003	2002	%Chg per S/D	2003	2002
Selling Days (S/D)	24	26				
Rendezvous	4,006	5,661	-23.3	33,880	30,154	12.4
Total Buick	4,006	5,661	-23.3	33,880	30,154	12.4
Escalade	2,492	2,965	-8.9	15,123	16,786	-9.9
Escalade ESV	1,044	0	***.*	5,657	0	***.*
Escalade EXT	914	1,190	-16.8	4,826	5,928	-18.6
Total Cadillac	4,450	4,155	16.0	25,606	22,714	12.7
Astro	3,883	4,937	-14.8	23,230	28,010	-17.1
C/K Suburban (Chevy)	12,102	11,016	19.0	56,784	64,882	-12.5
Chevy C/T Series	52	511	-89.0	503	2,981	-83.1
Chevy P Models & Mtr Hms	0	0	***.*	0	0	***.*
Chevy W Series	169	143	28.0	1,064	1,191	-10.7
Express Cutaway/G Cut	1,522	1,639	0.6	8,639	9,414	-8.2
Express Panel/G Van	6,612	5,381	33.1	32,363	32,198	0.5
Express/G Sportvan	1,889	1,396	46.6	8,700	9,132	-4.7
Kodiak 4/5 Series	745	75	976.1	3,639	181	***.*
Kodiak 6/7/8 Series	282	0	***.*	1,165	0	***.*
S/T Blazer	3,768	11,526	-64.6	25,744	63,420	-59.4

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

S/T Pickup	16,285	15,467	14.1	73,371	82,558	-11.1
Tahoe	18,050	17,808	9.8	88,794	99,458	-10.7
Tracker	5,030	5,430	0.4	19,576	22,690	-13.7
TrailBlazer	24,820	22,974	17.0	124,780	113,136	10.3
Venture	6,361	9,884	-30.3	44,442	46,018	-3.4
.....						
Avalanche	8,647	6,675	40.3	43,086	44,079	-2.3
Silverado-C/K Pickup	56,579	51,956	18.0	321,992	326,126	-1.3
Chevrolet Fullsize Pickups	65,226	58,631	20.5	365,078	370,205	-1.4
.....						
Chevrolet Total	166,796	166,818	8.3	877,872	945,474	-7.2
-----						
C/K Suburban (GMC)	0	0	***.*	0	0	***.*
Envoy	13,263	10,257	40.1	61,187	46,337	32.0
GMC C/T Series	132	929	-84.6	1,095	6,840	-84.0
GMC W Series	336	343	6.1	2,153	2,034	5.9
P Models & Mtr Hms (GMC)	0	0	***.*	0	0	***.*
S/T Jimmy	0	50	***.*	52	824	-93.7
Safari (GMC)	1,034	1,240	-9.7	5,645	7,424	-24.0
Savana Panel/G Classic	1,701	2,122	-13.2	9,155	10,463	-12.5
Savana Special/G Cut	562	543	12.1	5,048	4,945	2.1
Savana/Rally	405	320	37.1	1,698	1,290	31.6
Sierra	16,440	16,833	5.8	91,510	96,426	-5.1
Sonoma	4,402	4,142	15.1	18,112	22,175	-18.3
Topkick 4/5 Series	369	57	601.3	2,066	103	***.*
Topkick 6/7/8 Series	467	0	***.*	1,811	0	***.*
Yukon	7,090	5,816	32.1	35,356	35,597	-0.7
Yukon XL	5,940	5,070	26.9	27,741	29,254	-5.2
GMC Total	52,141	47,722	18.4	262,629	263,712	-0.4
-----						
HUMMER H1	48	52	0.0	325	279	16.5
HUMMER H2	2,445	17	***.*	16,650	17	***.*
HUMMER Total	2,493	69	***.*	16,975	296	***.*
-----						
Bravada	588	1,406	-54.7	4,485	8,376	-46.5
Silhouette	2,327	2,869	-12.1	9,382	12,093	-22.4
Oldsmobile Total	2,915	4,275	-26.1	13,867	20,469	-32.3
-----						
Other-Isuzu F Series	111	180	-33.2	786	948	-17.1
Other-Isuzu N Series	1,104	1,010	18.4	5,576	5,838	-4.5
Other-Isuzu Total	1,215	1,190	10.6	6,362	6,786	-6.2
-----						
Aztek	1,841	2,484	-19.7	16,223	13,856	17.1
Montana	3,922	5,224	-18.7	20,024	22,948	-12.7
Pontiac Total	5,763	7,708	-19.0	36,247	36,804	-1.5
-----						
VUE	7,798	5,537	52.6	41,420	27,440	50.9
Saturn Total	7,798	5,537	52.6	41,420	27,440	50.9
-----						
GM Total	247,577	243,135	10.3	1,314,858	1,353,849	-2.9
-----						
GM TRUCK Deliveries by Production Source						
-----						
GM North America *	246,276	241,884	10.3	1,307,867	1,346,623	-2.9
-----						
GM Import	1,301	1,251	12.7	6,991	7,226	-3.3
-----						
GM Total	247,577	243,135	10.3	1,314,858	1,353,849	-2.9
-----						

GM Light Duty Truck Deliveries by Production Source



Edgar Filing: GENERAL MOTORS CORP - Form 8-K

GM North America *	243,810	239,887	10.1	1,295,000	1,333,733	-2.9
GM Import	0	0	***.*	0	0	***.*
GM Total	243,810	239,887	10.1	1,295,000	1,333,733	-2.9

\* Includes U.S./Canada/Mexico

3-1P  
GM Truck Deliveries - (United States)  
June 2003

	(1)	Calendar Year-to-Date January - June				
		June				
	2003	2002	%Chg per S/D	2003	2002	%Chg
Selling Days (S/D)	24	26				

GM TRUCK Deliveries by Production Source and Marketing Division

Buick Total	4,006	5,661	-23.3	33,880	30,154	12.4
Cadillac Total	4,450	4,155	16.0	25,606	22,714	12.7
Chevrolet Total	166,697	166,720	8.3	877,175	944,676	-7.1
GMC Total	51,892	47,469	18.4	260,991	262,378	-0.5
HUMMER Total	2,493	69	***.*	16,975	296	***.*
Oldsmobile Total	2,915	4,275	-26.1	13,867	20,469	-32.3
Other-Isuzu Total	262	290	-2.1	1,706	1,692	0.8
Pontiac Total	5,763	7,708	-19.0	36,247	36,804	-1.5
Saturn Total	7,798	5,537	52.6	41,420	27,440	50.9
GM North America Total*	246,276	241,884	10.3	1,307,867	1,346,623	-2.9

Chevrolet Total	99	98	9.4	697	798	-12.7
GMC Total	249	253	6.6	1,638	1,334	22.8
Other-Isuzu Total	953	900	14.7	4,656	5,094	-8.6
GM Import Total	1,301	1,251	12.7	6,991	7,226	-3.3

GM Light Truck Deliveries by Production Source and Marketing Division

Buick Total	4,006	5,661	-23.3	33,880	30,154	12.4
Cadillac Total	4,450	4,155	16.0	25,606	22,714	12.7
Chevrolet Total	165,548	166,089	8.0	871,501	941,121	-7.4
GMC Total	50,837	46,393	18.7	255,504	254,735	0.3
HUMMER Total	2,493	69	***.*	16,975	296	***.*
Oldsmobile Total	2,915	4,275	-26.1	13,867	20,469	-32.3
Pontiac Total	5,763	7,708	-19.0	36,247	36,804	-1.5
Saturn Total	7,798	5,537	52.6	41,420	27,440	50.9
GM North America Ttotal*	243,810	239,887	10.1	1,295,000	1,333,733	-2.9

GM Light Truck Deliveries by Marketing Division

Buick Total	4,006	5,661	-23.3	33,880	30,154	12.4
Cadillac Total	4,450	4,155	16.0	25,606	22,714	12.7
Chevrolet Total	165,548	166,089	8.0	871,501	941,121	-7.4
GMC Total	50,837	46,393	18.7	255,504	254,735	0.3
HUMMER Total	2,493	69	***.*	16,975	296	***.*

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

Oldsmobile Total	2,915	4,275	-26.1	13,867	20,469	-32.3
Pontiac Total	5,763	7,708	-19.0	36,247	36,804	-1.5
Saturn Total	7,798	5,537	52.6	41,420	27,440	50.9
GM Total	243,810	239,887	10.1	1,295,000	1,333,733	-2.9

\* Includes US/Canada/Mexico

GM Production Schedule - 07/01/03

Units 000s	GMNA			GME**	GMLAAM	GMAP	Total Worldwide	Memo: JV*	
	Car*	Truck*	Total					Car	Truck
2003 Q2 #	543	830	1,373	489	128	85	2,075	19	24
O/(U) prior forecast:@	3	0	3	0	(7)	1	(3)	0	0

2003 Q3 #	479	746	1,225	418	152	103	1,898	20	18
O/(U) prior forecast:@	(20)	20	0	(5)	(5)	0	(10)	(1)	1

Units 000s	GMNA			GME**	GMLAAM	GMAP	Total Worldwide	Memo: JV*	
	Car	Truck	Total					Car	Truck
1998									
1st Qtr.	673	702	1,375	424	146	36	1,981	20	6
2nd Qtr.	615	557	1,172	479	153	39	1,843	13	8
3rd Qtr.	592	410	1,002	440	137	37	1,616	14	0
4th Qtr.	819	691	1,510	522	89	36	2,157	21	9
CY	2,699	2,360	5,059	1,864	525	148	7,596	68	23

1999									
1st Qtr.	781	725	1,506	524	93	38	2,161	20	15
2nd Qtr.	760	795	1,555	533	110	25	2,223	22	13
3rd Qtr.	660	699	1,359	427	112	47	1,945	19	11
4th Qtr.	759	694	1,453	530	97	47	2,127	21	17
CY	2,960	2,913	5,873	2,014	412	157	8,456	82	56

2000									
1st Qtr.	746	775	1,521	572	118	40	2,251	24	13
2nd Qtr.	787	781	1,568	534	140	45	2,287	19	17
3rd Qtr.	689	630	1,319	374	151	53	1,897	16	18
4th Qtr.	670	694	1,364	513	135	47	2,059	18	17
CY	2,892	2,880	5,772	1,993	544	185	8,494	77	65

2001									
1st Qtr.	581	633	1,214	538	138	51	1,941	13	14
2nd Qtr.	638	726	1,364	491	165	64	2,084	13	16
3rd Qtr.	573	665	1,238	373	146	74	1,832	11	15
4th Qtr.	573	721	1,294	441	127	67	1,929	9	16
CY	2,365	2,745	5,110	1,842	575	256	7,786	46	61

2002									
1st Qtr.	600	753	1,353	456	131	65	2,005	12	11

Edgar Filing: GENERAL MOTORS CORP - Form 8-K

2nd Qtr.	688	865	1,553	453	141	74	2,221	15	17
3rd Qtr.	567	740	1,307	408	132	87	1,934	19	20
4th Qtr.	601	824	1,425	453	157	81	2,116	19	24
	-----	-----	-----	-----	---	---	-----	--	--
CY	2,456	3,182	5,638	1,770	561	307	8,276	65	72
2003									
1st Qtr.	592	859	1,451	491	127	77	2,146	19	24
2nd Qtr. #	543	830	1,373	489	128	85	2,075	19	24
3rd Qtr. #	479	746	1,225	418	152	103	1,898	20	18
	-----	-----	-----	-----	---	---	-----	---	---

@ Numbers may vary due to rounding

\* JOINT VENTURE - NUMMI units included in U.S. Car, HUMMER in U.S. Truck, CAMI units included in Canada Car and Truck figures.

\*\* GME Production includes Saab back to 1999

# Denotes estimate

Note: Beginning with Q1 2001, a reclassification has been made in the International regions to count vehicles as production in the region of final assembly. 1999 and 2000 data has been adjusted to reflect this reclassification.

This report is governed by the Safe Harbor language found in the Terms and Conditions on the GM Institutional Investor website.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

GENERAL MOTORS CORPORATION

July 2, 2003

-----

By

/s/Peter R. Bible

-----  
(Peter R. Bible,  
Chief Accounting Officer)