

HELIX TECHNOLOGY CORP  
Form 10-Q  
April 29, 2004

UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the quarterly period ended April 2, 2004,

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934

For the transitional period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 0-6866

HELIX TECHNOLOGY CORPORATION

(Exact name of registrant as specified in its charter)

**Delaware**

(State of Incorporation)

04-2423640

(I.R.S. Employer Identification No.)

Mansfield Corporate Center

Nine Hampshire Street

Mansfield, Massachusetts

(Address of principal executive offices)

02048-9171

(Zip Code)

(508) 337-5500

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is an accelerated filer (as defined in Rule 12b-2 of the Exchange Act).

Yes [X]      No [ ]

The number of shares outstanding of the registrant's Common Stock, \$1 par value, as of April 2, 2004 was 26,112,579.

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HELIX TECHNOLOGY CORPORATION

Form 10-Q

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HELIX TECHNOLOGY CORPORATION

CONSOLIDATED BALANCE SHEETS

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| (in thousands except per share data)        | April 2,<br>2004<br>(unaudited) | December 31,<br>2003<br>(audited) |
|---|---------------------------------|-----------------------------------|
| <b>ASSETS</b>                               |                                 |                                   |
| Current:                                    |                                 |                                   |
| Cash and cash equivalents                   | \$ 16,290                       | \$ 24,448                         |
| Investments                                 | 53,812                          | 42,939                            |
| Receivables - net of allowances             | 24,081                          | 21,033                            |
| Inventories                                 | 22,815                          | 22,032                            |
| Other current assets                        | 2,609                           | 1,934                             |
| Total Current Assets                        | <u>119,607</u>                  | <u>112,386</u>                    |
| Property, plant and equipment               | 65,252                          | 64,908                            |
| Less: accumulated depreciation              | <u>(45,292 )</u>                | <u>(44,085 )</u>                  |
| Net property, plant and equipment           | 19,960                          | 20,823                            |
| Other assets                                | 13,556                          | 12,781                            |
| <b>TOTAL ASSETS</b>                         | <u><u>\$ 153,123</u></u>        | <u><u>\$ 145,990</u></u>          |
| <b>LIABILITIES AND STOCKHOLDERS' EQUITY</b> |                                 |                                   |
| Current:                                    |                                 |                                   |
| Accounts payable                            | \$ 10,701                       | \$ 8,918                          |
| Payroll and compensation                    | 706                             | 1,628                             |
| Accrued restructuring costs                 | 488                             | 689                               |
| Income taxes                                | 5,188                           | 4,383                             |
| Other accrued liabilities                   | 3,699                           | 3,214                             |
| Total Current Liabilities                   | <u>20,782</u>                   | <u>18,832</u>                     |
| Retirement costs                            | <u>8,992</u>                    | <u>8,352</u>                      |

|  |            |            |
|--|------------|------------|
| Total Liabilities  | 29,774     | 27,184     |
| Commitments and contingencies  |            |            |
| Stockholders' Equity:  |            |            |
| Preferred stock, \$1 par value; authorized<br>2,000,000 shares; issued and outstanding: none                                       | --         | --         |
| Common stock, \$1 par value; authorized 60,000,000<br>shares; issued and outstanding: 26,112,579 in 2004<br>and 26,103,204 in 2003 | 26,113     | 26,103     |
| Capital in excess of par value   | 76,584     | 76,405     |
| Treasury stock, \$1 par value (4,598 shares in 2004 and<br>3,840 shares in 2003)   | (252 )     | (232 )     |
| Retained earnings  | 20,128     | 16,500     |
| Accumulated other comprehensive income   | 776        | 30         |
| Total Stockholders' Equity   | 123,349    | 118,806    |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY   | \$ 153,123 | \$ 145,990 |

The accompanying notes are an integral part of these consolidated financial statements.

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HELIX TECHNOLOGY CORPORATION  
CONSOLIDATED STATEMENTS OF OPERATIONS

*(unaudited)*

| (in thousands except per share data) | Three Months Ended |                   |
|--------------------------------------|--------------------|-------------------|
|                                      | April 2,<br>2004   | March 28,<br>2003 |
| Net sales                            | \$ 40,376          | \$ 23,623         |
| Costs and expenses:                  |                    |                   |
| Cost of sales                        | 24,576             | 15,806            |
| Research and development             | 2,586              | 2,683             |
| Selling, general and administrative  | 8,326              | 7,768             |
|                                      | 35,488             | 26,257            |
| Operating income (loss)              | 4,888              | (2,634 )          |

|  |          |             |
|--|----------|-------------|
| Joint venture income                             | 595      | 290         |
| Interest and other income                        | 215      | 253         |
| Income (loss) before taxes                       | 5,698    | (2,091 )    |
| Income tax provision (benefit)                   | 1,026    | (679 )      |
| Net income (loss)                                | \$ 4,672 | \$ (1,412 ) |
| Net income (loss) per share:                     |          |             |
| Basic  | \$ 0.18  | \$ (0.05 )  |
| Diluted  | \$ 0.18  | \$ (0.05 )  |
| Number of shares used in per share calculations: |          |             |
| Basic  | 26,103   | 26,099      |
| Diluted  | 26,243   | 26,099      |

The accompanying notes are an integral part of these consolidated financial statements.

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HELIX TECHNOLOGY CORPORATION  
CONSOLIDATED STATEMENTS OF CASH FLOWS

*(unaudited)*

| (in thousands)  | Three Months Ended |                   |
|---|--------------------|-------------------|
|   | April 2,<br>2004   | March 28,<br>2003 |
| Cash flows from operating activities:                           |                    |                   |
| Net income (loss)   | \$ 4,672           | \$ (1,412 )       |
| Adjustments to reconcile net income (loss) to net cash provided |                    |                   |
| by operating activities:  |                    |                   |
| Depreciation and amortization                                   | 1,359              | 1,452             |
| Deferred income taxes   | --                 | 1,944             |
| Other   | (63 )              | 178               |
| Change in operating assets and liabilities                      |                    |                   |
| Receivables - net of allowances                                 | (3,048 )           | (2,252 )          |
| Inventories   | (783 )             | 344               |
| Income tax receivable   | --                 | 9,166             |
| Other current assets  | (675 )             | (512 )            |
| Accounts payable  | 1,783              | (988 )            |

|   |           |           |
|---|-----------|-----------|
| Accrued restructuring costs                               | (201 )    | (1,540 )  |
| Other accrued expenses                                    | 1,008     | 1,066     |
| Net cash provided by operating activities                 | 4,052     | 7,446     |
| Cash flows from investing activities:                     |           |           |
| Capital expenditures                                      | (496 )    | (436 )    |
| Purchase of investments                                   | (17,600 ) | (25,600 ) |
| Sale of investments                                       | 6,761     | 21,983    |
| Net cash used by investing activities                     | (11,335 ) | (4,053 )  |
| Cash flows from financing activities:                     |           |           |
| Net cash provided by employee stock plans                 | 169       | --        |
| Cash dividends paid                                       | (1,044 )  | (1,044 )  |
| Net cash used by financing activities                     | (875 )    | (1,044 )  |
| (Decrease)/increase in cash and cash equivalents          | (8,158 )  | 2,349     |
| Cash and cash equivalents, at the beginning of the period | 24,448    | 26,752    |
| Cash and cash equivalents, at the end of the period       | \$ 16,290 | \$ 29,101 |

The accompanying notes are an integral part of these consolidated financial statements.

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HELIX TECHNOLOGY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

Note 1 - Basis of Presentation and Stock Compensation

In the opinion of management, the accompanying unaudited consolidated balance sheets, statements of operations and cash flows contain all adjustments necessary to present fairly the financial position of Helix Technology Corporation and its wholly owned subsidiaries (the "Company") at April 2, 2004, and March 28, 2003, and the results of the Company's operations and cash flows for the three-month periods ended April 2, 2004, and March 28, 2003.

The consolidated financial statements included herein have been prepared by the Company, without audit of the three-month periods ended April 2, 2004, and March 28, 2003, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are

adequate to present fairly the Company's financial position and results of operations. These consolidated financial statements should be read in conjunction with the financial statements and the notes thereto included in the Company's latest Annual Report on Form 10-K.

The preparation of these financial statements in conformity with accounting principles generally accepted in the United States of America requires the Company to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and disclosure of contingent assets and liabilities. On an ongoing basis, management evaluates these estimates and judgments, including those related to revenue recognition, adequacy of reserves, valuation of investments and income taxes. The Company bases these estimates on historical and anticipated results and trends and on various other assumptions that the Company believes are reasonable under the circumstances, including assumptions as to future events. These estimates form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. By their nature, estimates are subject to an inherent degree of uncertainty. Actual results may differ from our estimates.

Certain reclassifications have been made to the prior year's consolidated financial statements to conform with the current presentation.

### Stock Compensation

Options for the purchase of the Company's stock have been granted to officers, directors and key employees under various nonqualified stock option agreements. The Company accounts for these grants under the recognition and measurement principles of APB Opinion No. 25, Accounting for Stock Issues to Employees, and related interpretations. No stock-based employee compensation cost is reflected in net income, as all options granted under those plans had an exercise price equal to the market value of the underlying common stock on the date of grant. If the recognition provisions of FASB Statement No. 148, Accounting for Stock-Based Compensation - Transition and Disclosure - an Amendment of FASB Statement No. 123, had been adopted, the effect on net income and basic and diluted net income per share would have been as follows:

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## HELIX TECHNOLOGY CORPORATION

### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

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| (in thousands except per share data)  | Three Months Ended |                    |
|---|--------------------|--------------------|
|   | April 2,<br>2004   | March 28,<br>2003  |
| Net income (loss), as reported  | \$ 4,672           | \$ (1,412 )        |
| Deduct: Total stock-based employee compensation expense determined under fair value based method for all awards, net of related tax effects | (235 )             | (187 )             |
| Pro forma net income (loss)   | <u>\$ 4,437</u>    | <u>\$ (1,599 )</u> |

Earnings per share:

|                     |         |            |
|---------------------|---------|------------|
| Basic-as reported   | \$ 0.18 | \$ (0.05 ) |
| Basic-pro forma     | \$ 0.17 | \$ (0.06 ) |
| Diluted-as reported | \$ 0.18 | \$ (0.05 ) |
| Diluted-pro forma   | \$ 0.17 | \$ (0.06 ) |

Note 2 - Inventories

| (in thousands)      | April 2,<br>2004 | December 31,<br>2003 |
|---------------------|------------------|----------------------|
| Finished goods      | \$ 8,457         | \$ 8,087             |
| Work in process     | 9,314            | 8,849                |
| Materials and parts | 5,044            | 5,096                |
|                     | \$ 22,815        | \$ 22,032            |

Inventories are stated at the lower of cost or market on a first-in, first-out basis. Cost includes material, labor and applicable manufacturing and engineering overhead costs. The Company regularly reviews inventory quantities on hand and records a provision to write down excess and obsolete inventory to its estimated net realizable value, if it is less than cost. This estimate is based upon management's assumptions of future material usage and obsolescence, which are a result of future demand and market conditions.

Note 3 - Accrued Restructuring Costs

In the fourth quarter of 2002, the Company initiated a worldwide cost-reduction program in response to the continued duration and severity of the slowdown in the semiconductor capital equipment industry. The cost-reduction program included severance and fringe benefits to terminate approximately 130 employees and included closure or consolidation of selected facilities worldwide. We recorded a \$5,851,000 charge for these restructuring activities in the fourth quarter of 2002. The majority of the cash outlays have been paid during 2003, with the remaining cash outlays related to the facility closures occurring during 2004.

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## HELIX TECHNOLOGY CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

*(unaudited)*Note 3 - Accrued Restructuring Costs

(continued)

The following table summarizes the components of the restructuring charges, the cash payments, non-cash activities, and the remaining accrual as of April 2, 2004:



| (in thousands)                                  | Facility<br>Closures | Total         |
|---|----------------------|---------------|
| Balance at December 31, 2003                    | \$ 689               | \$ 689        |
| Cash payments in the first three months of 2004 | (201 )               | (201 )        |
|   | <u>\$ 488</u>        | <u>\$ 488</u> |

Note 4 - Income Taxes

The effective tax rate for the three-month period ended April 2, 2004, was 18.0% as compared to 32.5% for the three-month period ended March 28, 2003. In the third quarter of 2003, the Company recorded a provision to establish a valuation allowance against the deferred tax assets in accordance with SFAS 109, "Accounting for Income Taxes". If the Company generates future taxable income domestically against which these tax attributes may be applied, some portion or all of the valuation allowance previously established will be reversed and result in an income tax benefit in the current period. The current quarter tax rate differs from the U.S. statutory rate primarily due to the release of the valuation allowance associated with the utilization of the prior year federal net operating loss and tax credits, current year tax credits and undistributed nontaxable equity income from our joint venture. The prior year quarter tax rate differs from the U.S. statutory rate primarily due to tax credits and undistributed nontaxable equity income from our joint venture.

The Company has been subject to an IRS audit related to certain tax positions taken on prior year returns. The audit is expected to be resolved in either the second or third quarter of 2004. It is probable that the resolution of the audit may result in a one-time favorable tax benefit related to the settlement of this audit. This benefit will be recorded in the quarter the audit is settled.

Note 5 - Employee Benefit Plans

The Company's net pension cost included the following components:

| (in thousands)            | Three Months Ended |                   |
|---------------------------|--------------------|-------------------|
|                           | April 2,<br>2004   | March 28,<br>2003 |
| Service cost              | \$ 450             | \$ 408            |
| Interest cost             | 300                | 288               |
| Expected return on assets | (166 )             | (166 )            |
| Net amortization of:      |                    |                   |
| Prior service cost        | 4                  | 4                 |
| Net actuarial gain        | 20                 | --                |
| Transition obligation     | --                 | (7 )              |
| Net periodic pension cost | <u>\$ 608</u>      | <u>\$ 527</u>     |

HELIX TECHNOLOGY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

*(unaudited)*

Note 6 - Commitments and Contingencies

The Company may be involved in various legal proceedings in the normal course of business. The Company is not a party to any proceedings that involve amounts that would have a material effect on our financial position or results of operations if such proceedings were resolved unfavorably. The Company accrues loss contingencies when it is probable that a loss has occurred and the amount of the loss can be reasonably estimated.

In November 2002, the FASB issued FIN No. 45, "Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others," an interpretation of FASB Statements No. 5, 57, and 107 and rescission of FASB Interpretation No. 34. FIN No. 45 requires that a guarantor recognize, at the inception of a guarantee, a liability for the fair value of the obligation undertaken by issuing the guarantee and requires additional disclosures to be made by a guarantor in its interim and annual financial statements about its obligations under certain guarantees it has issued. The adoption of FIN No. 45 did not have a material effect on our financial position or results of operations. The following is a summary of our agreements that we have determined are within the scope of FIN No. 45.

As permitted under Delaware law, the Company has agreements whereby it indemnifies its officers and directors for certain events or occurrences while the officer or director is or was serving in such capacity at the request of the Company. The term of the indemnification period is for the officer's or director's lifetime. The maximum potential amount of future payments the Company could be required to make under these indemnification agreements is unlimited; however, the Company has a director and officer insurance policy that limits its exposure and enables the Company to recover a portion of any future amounts paid. As a result of the Company's insurance policy coverage, management believes the estimated fair value of these indemnification agreements is minimal. Accordingly, the Company has not recorded any liabilities for these agreements as of April 2, 2004.

The Company enters into standard indemnification agreements in its ordinary course of business. Pursuant to these agreements, the Company indemnifies, holds harmless, and agrees to reimburse the indemnified party for losses suffered or incurred by the indemnified party, generally our business partners or customers, in connection with patent, copyright or other intellectual property infringement claims by any third party with respect to our current products, as well as claims relating to property damage or personal injury resulting from the performance of services by us or our subcontractors. The maximum potential amount of future payments we could be required to make under these indemnification agreements is unlimited. Historically, our costs to defend lawsuits or settle claims relating to such indemnity agreements have been minimal and we accordingly believe the estimated fair value of these agreements is immaterial.

The Company's products and services are generally sold with warranty coverage for periods ranging from 12 to 18 months after shipment. Parts and labor are covered under the terms of the warranty agreement. The warranty provision is based on historical experience by product family.

Changes in the warranty reserves during the first quarter of 2004 were as follows:

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(in thousands)

|                              |               |
|------------------------------|---------------|
| Balance at December 31, 2003 | \$ 471        |
| Provisions for warranty      | 250           |
| Consumption of reserves      | (198 )        |
| Balance at April 2, 2004     | <u>\$ 523</u> |

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## HELIX TECHNOLOGY CORPORATION

## NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

*(unaudited)*Note 7 - Other Comprehensive Income (Loss)

| (in thousands)   | Three Months Ended |                    |
|--|--------------------|--------------------|
|  | April 2,<br>2004   | March 28,<br>2003  |
| Net income (loss)  | <u>\$ 4,672</u>    | <u>\$ (1,412 )</u> |
| Other comprehensive income before tax:                       |                    |                    |
| Foreign currency translation adjustment                      | 914                | 549                |
| Unrealized gain on available-for-sale investment             | <u>33</u>          | <u>126</u>         |
| Other comprehensive income, before tax                       | 947                | 675                |
| Income tax related to items of other<br>comprehensive income | <u>(201 )</u>      | <u>(116 )</u>      |
| Other comprehensive income, net of tax                       | <u>746</u>         | <u>559</u>         |
| Comprehensive income (loss)                                  | <u>\$ 5,418</u>    | <u>\$ (853 )</u>   |

Note 8 - Net Income (Loss) Per Share

Basic net income (loss) per common share is based on the weighted average number of common shares outstanding during the period. Diluted net income (loss) per common share reflects the potential dilution that could occur if outstanding stock options were exercised and converted into common stock at the beginning of the period.

The following table sets forth the computation of basic and diluted net income (loss) per common share:

| (in thousands except per share data) | Three Months Ended |                   |
|--------------------------------------|--------------------|-------------------|
|                                      | April 2,<br>2004   | March 28,<br>2003 |

|  |          |             |
|--|----------|-------------|
| Net income (loss)                            | \$ 4,672 | \$ (1,412 ) |
| Basic shares                                 | 26,103   | 26,099      |
| Add: Common equivalent shares <sup>(1)</sup> | 140      | -           |
| Diluted shares                               | 26,243   | 26,099      |
| Basic net income (loss) per share            | \$ 0.18  | \$ (0.05 )  |
| Diluted net income (loss) per share          | \$ 0.18  | \$ (0.05 )  |

(1) Common equivalent shares represent shares issuable upon exercise of stock options (using the treasury stock method). For the first quarter of 2004, the Company had 67,603 options outstanding not included in the computation of diluted shares, because the option price was greater than the average market price of the common shares, and inclusion of such shares would be anti-dilutive. The Company had 613,000 options outstanding not included in the computation of diluted shares for the first quarter of 2003, because the Company was in a net loss position, and the inclusion of such shares would be anti-dilutive.

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HELIX TECHNOLOGY CORPORATION

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

*(unaudited)*

Note 9 - Segment Information

**Line of Business and Foreign Operations**

The Company operates in one reportable segment: the development, manufacture, sale and support of cryogenic and vacuum equipment. The Company's management currently uses consolidated financial information in determining how to allocate resources and assess performance.

The consolidated financial statements include the accounts of wholly owned international subsidiaries that operate customer support facilities to sell and service products manufactured in the United States. A summary of net sales and long-lived assets by geographical operation follows:

| (in thousands)                        | United States | International | Consolidated |
|---------------------------------------|---------------|---------------|--------------|
| Net sales for the three months ended: |               |               |              |
| April 2, 2004                         | \$ 30,916     | \$ 9,460      | \$ 40,376    |
| March 28, 2003                        | \$ 17,312     | \$ 6,311      | \$ 23,623    |

Long-lived assets as of:

|                   |    |        |          |           |
|-------------------|----|--------|----------|-----------|
| April 2, 2004     | \$ | 30,827 | \$ 2,689 | \$ 33,516 |
| December 31, 2003 | \$ | 30,811 | \$ 2,793 | \$ 33,604 |

#### Note 10 - Recent Accounting Pronouncements

In December 2003, the FASB issued Statement of Financial Accounting Standards No. 132 (revised 2003) (SFAS 132), "Employers' Disclosures about Pensions and Other Postretirement Benefits," that improves financial statement disclosures for defined benefit plans. The change replaces existing SFAS 132 disclosure requirements for pensions and other postretirement benefits and revises employers' disclosures about pension plans and other postretirement benefit plans. It does not change the measurement of recognition of those plans required by SFAS 87, "Employers' Accounting for Pensions," SFAS 88, "Employers' Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination Benefits," and SFAS 132 revised retains the disclosure requirements contained in the original SFAS 132, but requires additional disclosures about the plan assets, obligations, cash flows, and net periodic benefit cost of defined benefit pension plans and other defined benefit postretirement plans. SFAS 132 revised is effective for annual and interim periods with fiscal years ending after December 15, 2003. The Company has adopted the revised disclosure provisions.

In December 2003, the FASB issued FASB Interpretation No. 46-R (FIN 46-R) a revised interpretation of FASB Interpretation No 46 (FIN 46). FIN 46-R requires certain variable interest entities to be consolidated by the primary beneficiary of the entity if the equity investors in the entity do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. The provisions of FIN 46-R are effective immediately for all arrangements entered into after January 31, 2003. For all arrangements entered into after January 31, 2003, the Company is required to continue to apply FIN 46-R through the end of the first quarter of fiscal 2004. We do not have any equity interests that would change its current reporting or require additional disclosures outlined in FIN 46-R. For arrangements entered into prior to February 1, 2003, the Company is required to adopt the provisions of FIN 46-R in the first quarter of fiscal 2004. The Company does not have any equity interests that would change its current reporting or require additional disclosures outlined in FIN 46-R.

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HELIX TECHNOLOGY CORPORATION

PART I

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

You should read the following discussion and analysis together with our financial statements, related notes and other financial information appearing elsewhere in this report. In addition to historical information, the following discussion and other parts of this report contain forward-looking information that involves risks and uncertainties. Our actual results could differ materially from those anticipated by such forward-looking information due to competitive factors and other factors discussed under "Important Factors That May Affect Future Results" below.

#### Overview

We design, develop and manufacture innovative vacuum technology solutions for the semiconductor, data storage, and flat panel display markets. Our vacuum systems provide enabling technology for several key steps within the semiconductor manufacturing process, including ion implantation, physical vapor deposition, chemical vapor deposition, and etching. Semiconductor manufacturers use our systems to create and maintain a vacuum environment, which is critical to their manufacturing processes. Our products are also used in a broad range of industrial manufacturing applications and advanced research and development laboratories.

We also provide an extensive range of global support and vacuum system monitoring services that lower our end-users' total costs of ownership. We increase our customers' system uptime through rapid response to potential operating problems. We also develop and deliver enhancements to our customers' installed base of production tools. Our service offerings include our TrueBlue Service Agreements, our GUTS<sup>®</sup> (Guaranteed Up Time Support) customer response system and our innovative GOLDLink<sup>sm</sup> (Global On-Line Diagnostics) support system, which provides a remote e-diagnostics solution that allows us to monitor, in real time, the vacuum system performance of our customers' production tools. Our GOLDLink capability has made us a leading total solution provider in the emerging market for Internet-based, proactive e-diagnostics for the semiconductor and semiconductor capital equipment industries.

The principal market we serve is the global semiconductor capital equipment industry, a highly cyclical business. As a result, we have experienced significant variations in net sales, expenses, and results of operations in the periods presented and such variations are likely to continue.

#### Critical Accounting Policies

Our discussion and analysis of our results of operations and liquidity and capital resources are based on our consolidated financial statements which have been prepared in accordance with accounting principles generally accepted in the United States. The preparation of these financial statements requires us to make estimates and judgments that affect the reported amounts of assets, liabilities, revenues and expenses, and disclosure of contingent assets and liabilities. On an ongoing basis, we evaluate our estimates and judgments, including those related to revenue recognition, adequacy of reserves, valuation of investments and income taxes. We base our estimates on historical and anticipated results and trends and on various other assumptions that we believe are reasonable under the circumstances, including assumptions as to future events. These estimates form the basis for making judgments about the carrying values of assets and liabilities that are not readily apparent from other sources. By their nature, estimates are subject to an inherent degree of uncertainty. Actual results may differ from our estimates. We believe that the following significant accounting policies and assumptions may involve a higher degree of judgment and complexity than others.

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## HELIX TECHNOLOGY CORPORATION

### PART I

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

(continued)

*Revenue Recognition and Accounts Receivable.* We recognize net sales from product sales upon shipment provided title and risk of loss have been transferred to the customer, there is persuasive evidence of an arrangement, fees are fixed or determinable, and collection is reasonably assured. Net sales from global support services is recognized as performed or ratably over the period of the related agreements. We recognize net sales from upgrade sales upon customer acceptance provided installation has been completed. Revenues from contracts with multiple-element

arrangements, such as those including products and services, are recognized as each element is earned based on the relative fair value of each element. Amounts billed to customers that relate to shipping costs are included in net sales and in cost of sales. As part of a sale, we offer customers a warranty on defects in materials and workmanship.

We continuously monitor and track the related product returns and record a provision for the estimated amount of such future returns, based on historical experience and any notification we receive of pending returns. While such returns have historically been within our expectations and the provisions established, we cannot guarantee that we will continue to experience the same return rates that we have in the past. Any significant increase in material and workmanship defect rates and the resulting credit returns could have a material adverse impact on our operating results for the period or periods in which such returns materialize. We also maintain allowances for doubtful accounts for estimated losses resulting from the inability of our customers to make required payments. If the financial condition of our customers were to deteriorate resulting in an impairment of their ability to make payments, additional allowances may be required.

*Inventory and Reserves for Excess and Obsolescence.* We value inventory at the lower of cost (first-in, first-out method) or market. We regularly review inventory quantities on hand and record a provision to write down inventory to its estimated net realizable value, if less than cost. This estimate is based upon management's assumptions of future material usage and obsolescence, which are a result of future demand and market conditions. If actual market conditions become less favorable than those projected by management, additional inventory provisions may be required. If inventory is written down to its net realizable value and subsequently there is an increased demand for the inventory at a higher value, the increased value of the inventory is not realized until the inventory is sold, which will result in improved margins in the period in which the product is sold.

*Tax Contingencies.* Tax contingencies are recorded to address potential exposures involving tax positions we have taken that could be challenged by taxing authorities. These potential exposures result from the varying application of statutes, rules, regulations and interpretations. Our estimate of the value of our tax contingencies contains assumptions based on past experiences and judgments about potential actions by taxing jurisdictions.

*Deferred Income Taxes.* Each reporting period we estimate our ability to realize our net deferred tax assets. Realization of our net deferred tax assets is dependent upon our generating sufficient taxable income in the appropriate tax jurisdictions in future years to obtain benefit from the reversal of net deductible temporary differences and from tax loss and tax credit carryforwards. We reassessed our need for a valuation allowance and determined under applicable accounting criteria that a full valuation allowance was required in the third quarter of 2003. Until an appropriate level of profitability is reached, this allowance will continue to be required.

*Restructuring Charges.* During 2002, we recorded charges in connection with our restructuring programs. The related reserves reflect estimates, including those pertaining to severance costs and settlements of contractual obligations. We reassess the reserve requirements to complete each individual plan under our restructuring programs at the end of each reporting period. Actual experience may be different from these estimates.

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HELIX TECHNOLOGY CORPORATION

PART I

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

(continued)

*Retirement Obligations.* We have retirement obligations that are developed from actuarial valuations. Inherent in these

valuations are key assumptions, including discount rates, rates of compensation increases, and expected long-term rates of return on plan assets, which are usually updated on an annual basis at the beginning of each fiscal year. We are required to consider current market conditions, including changes in interest rates, in making these assumptions. Changes in the related retirement benefit costs may occur due to changes in assumptions.

*Investments.* We own 50% of a joint venture, ULVAC Cryogenics, Inc., or UCI, which manufactures and sells cryogenic vacuum pumps in Japan, principally to ULVAC Corporation. We account for the joint venture using the equity method of accounting, and we also receive royalties from the joint venture under the terms of a license and technology agreement. The royalties we receive from UCI, as well as our equity in the income and losses of UCI, are both included in our financial statements under joint venture income.

### Results of Operations

Net sales for the first quarter ended April 2, 2004, (the "2004 Quarter") were \$40.4 million compared with net sales for the first quarter ended March 28, 2003, (the "2003 Quarter") of \$23.6 million. Sales increased 70.9% on a year-over-year basis and 27.2% sequentially over the prior quarter as the expansion in the semiconductor industry that began at the end of 2003 continues.

Cost of sales for the 2004 Quarter was \$24.6 million compared with \$15.8 million for the 2003 Quarter, an increase of 55.5%. The gross margin for the 2004 Quarter was 39.1% compared with 33.1% for the 2003 Quarter. The increase in gross margin was primarily attributable to the higher sales volume.

Research and development expenses were \$2.6 million for the 2004 Quarter, or 6.4% of net sales, compared to \$2.7 million, or 11.4% of net sales, for the 2003 Quarter. On an absolute dollar basis, research and development expenses were consistent with the prior year. We intend to maintain our current level of spending on research and development in the coming quarters.

Total selling, general and administrative expenses were \$8.3 million in the 2004 Quarter compared with \$7.8 million in the 2003 Quarter, an increase of \$0.6 million. The increase in selling, general and administrative is primarily due to higher selling expenses on higher commissionable sales.

Royalty and equity income from our joint venture in Japan increased by \$0.3 million or 105% in the 2004 Quarter compared to the 2003 Quarter, due to the growth in the flat panel display portion of the semiconductor capital equipment market.

Interest and other income for the 2004 Quarter was \$0.2 million, compared with \$0.3 million for the 2003 Quarter, reflecting lower interest rates.

For the 2004 Quarter, we had a pretax income of \$5.7 million, compared to a pretax loss of \$2.1 million for the 2003 Quarter. The effective tax rate for the 2004 Quarter was 18% as compared to 32.5% for the 2003 Quarter.



In the third quarter of 2003, we recorded a provision to establish a valuation allowance against our deferred tax assets in accordance with SFAS 109, "Accounting for Income Taxes". As we generate future taxable income domestically against which these tax attributes may be applied, some portion or all of the valuation allowance previously established will be reversed and result in an income tax benefit in the current period. The current quarter tax rate differs from the U.S. statutory rate primarily due to the release of the valuation allowance associated with the utilization of prior year federal net operating loss and tax credits, current year tax credits and undistributed nontaxable equity income from our joint venture. The prior year quarter tax rate differs from the U.S. statutory rate primarily due to tax credits and undistributed nontaxable equity income from our joint venture.

Helix has been subject to an IRS audit related to certain tax positions taken on prior year returns. The audit is expected to be resolved in either the second or third quarter of 2004. It is probable that the resolution of the audit may result in a one-time favorable tax benefit related to the settlement of this audit. This benefit will be recorded in the quarter the audit is settled.

### Liquidity and Capital Resources

Cash, cash equivalents and investments of \$70.1 million increased \$2.7 million in the first quarter as we continued to generate strong cash from operations offset by investments in infrastructure and our quarterly dividend payment.

Cash provided by operating activities for the 2004 Quarter was \$4.1 million compared with \$7.4 million for the 2003 Quarter. The cash provided by operating activities for the 2004 Quarter was primarily due to net operating income offset by changes in working capital. The cash provided by operating activities for the 2003 Quarter was primarily due to our receipt of an \$11.6 million tax refund.

In the 2004 Quarter and 2003 Quarter, we spent \$0.5 million and \$0.4 million, respectively, to support the existing infrastructure. We expect full year spending for 2004 to be approximately \$5.0 million. We continue to closely manage our capital expenditures.

Cash dividends paid to stockholders were \$1.0 million or \$0.04 per common share during both the 2004 Quarter and the 2003 Quarter.

We manage our foreign exchange rate risk arising from intercompany foreign currency denominated transactions through the use of foreign currency forward contracts. The gains and losses on these transactions are not material.

We believe that our existing funds and anticipated cash flow from operations will satisfy our working capital and capital expenditure requirements for at least the next 12 months.

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## HELIX TECHNOLOGY CORPORATION

### PART I

#### Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

(continued)

#### Recent Accounting Pronouncements

In December 2003, the FASB issued Statement of Financial Accounting Standards No. 132 (revised 2003) (SFAS

132), "Employers' Disclosures about Pensions and Other Postretirement Benefits," that improves financial statement disclosures for defined benefit plans. The change replaces existing SFAS 132 disclosure requirements for pensions and other postretirement benefits and revises employers' disclosures about pension plans and other postretirement benefit plans. It does not change the measurement of recognition of those plans required by SFAS 87, "Employers' Accounting for Pensions," SFAS 88, "Employers' Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination Benefits," and SFAS 132 revised retains the disclosure requirements contained in the original SFAS 132, but requires additional disclosures about the plan assets, obligations, cash flows, and net periodic benefit cost of defined benefit pension plans and other defined benefit postretirement plans. SFAS 132 revised is effective for annual and interim periods with fiscal years ending after December 15, 2003. We have adopted the revised disclosure provisions.

In December 2003, the FASB issued FASB Interpretation No. 46-R (FIN 46-R) a revised interpretation of FASB Interpretation No 46 (FIN 46). FIN 46-R requires certain variable interest entities to be consolidated by the primary beneficiary of the entity if the equity investors in the entity do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. The provisions of FIN 46-R are effective immediately for all arrangements entered into after January 31, 2003. For all arrangements entered into after January 31, 2003, we are required to continue to apply FIN 46-R through the end of the first quarter of fiscal 2004. We do not have any equity interests that would change its current reporting or require additional disclosures outlined in FIN 46-R. For arrangements entered into prior to February 1, 2003, we are required to adopt the provisions of FIN 46-R in the first quarter of fiscal 2004. We do not have any equity interests that would change its current reporting or require additional disclosures outlined in FIN 46-R.

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HELIX TECHNOLOGY CORPORATION

PART I

Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

(continued)

Important Factors That May Affect Future Results

This Form 10-Q contains forward-looking statements. These forward-looking statements appear principally in the section entitled "Management's Discussion and Analysis of Financial Condition and Results of Operations." Forward-looking statements may appear in other sections of this report as well. Generally, the forward-looking statements in this report include such words as "expect," "anticipate," "plan," "intend," "believe," "seek," "estimate," and similar expressions.

The forward-looking statements include, but are not limited to, statements regarding:

- Our strategic plans;
- The outlook for our business and industry;
- Anticipated sources of future revenues;
- Anticipated expenses and spending;

- Anticipated levels of capital expenditures;
- Anticipated tax benefits; and
- The sufficiency of capital to meet working capital and capital expenditure requirements.

Forward-looking statements are not guarantees of future performance and involve certain risks, uncertainties, and assumptions. Important factors that could cause our future results to differ materially from those expressed in any forward-looking statements made by us or on our behalf include, but are not limited to, market acceptance of and demand for our products, the success of our strategic initiatives, including our global support operations and new product introductions, the health of the global semiconductor capital equipment market and the timing and scope of any change in the current industry conditions, our success in sustaining order bookings, and the other risk factors contained in Exhibit 99.1 to our Annual Report on Form 10-K filed for the year ended December 31, 2003. As a result of the foregoing, we may experience material fluctuations in our operating results on a quarterly basis, which could materially affect our business, financial position, results of operations and stock price. We undertake no obligation to update the information contained in this report to reflect subsequently occurring events or circumstances.

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HELIX TECHNOLOGY CORPORATION

PART I

Item 3. Quantitative and Qualitative Disclosures about Market Risk

***Foreign Currency Exchange Rate Risk***

A portion of our business is conducted outside the United States through our foreign subsidiaries. Our foreign subsidiaries maintain their accounting records in their local currencies. Consequently, fluctuations in exchange rates affect the period-to-period comparability of results. To reduce the risks associated with foreign currency rate fluctuations, we have entered into forward exchange contracts on a continuing basis to offset the currency exposures. The gains and losses on these transactions partially offset the unrealized and realized foreign exchange gains and losses of the underlying exposures. The net gains and losses were immaterial for the years presented and were included in cost of sales. We plan to continue to use forward exchange contracts to mitigate the impact of exchange rate fluctuations. The notional amount of our outstanding foreign currency contracts at April 2, 2004, was \$6.8 million. The potential fair value loss for a hypothetical 10% adverse change in forward currency exchange rates at April 2, 2004, would be \$0.7 million, which would be essentially offset by corresponding gains related to underlying assets. The potential loss was estimated calculating the fair value of the forward exchange contracts at April 2, 2004, and comparing that with the value calculated using the hypothetical forward currency exchange rates.

***Credit Risk***

We are exposed to concentration of credit risk in cash and cash equivalents, investments, trade receivables, and short-term foreign exchange forward contracts. We place our cash and cash equivalents with our primary bank, a major financial institution with a high-quality credit rating. Our investments consist of money market funds, municipal and other tax-free bonds, or investment-grade securities. We enter into short-term foreign currency exchange contracts with our primary bank.

Item 4. Controls and Procedures

### ***Evaluation of Disclosure Controls and Procedures***

Our management, with the participation of our principal executive officer and principal financial officer, has evaluated the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934, as amended) as of the end of the period covered by this Quarterly Report on Form 10-Q. Based on this evaluation, our principal executive officer and principal financial officer concluded that these disclosure controls and procedures are effective and designed to ensure that the information required to be disclosed in our reports filed or submitted under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the requisite time periods.

While Helix's disclosure controls and procedures provide reasonable assurance that the appropriate information will be available on a timely basis, this assurance is subject to limitations inherent in any control system, no matter how well designed and administered.

### ***Changes in Internal Controls***

There was no change in our internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Securities Exchange Act of 1934, as amended) identified in connection with the evaluation of our internal control performed during our last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

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## HELIX TECHNOLOGY CORPORATION

### PART II. OTHER INFORMATION

#### Item 1. Legal Proceedings

We may be involved in the normal course in ordinary routine litigation incidental to the business. We are not a party to any proceedings that involve amounts that would have a material effect on our financial position or results of operations if such proceedings were resolved unfavorably.

#### Item 6. Exhibits and Reports on Form 8-K

##### ***a. Exhibits:***

The Exhibits filed as part of this report are listed on the Exhibit Index immediately preceding the exhibits, which Exhibit Index is incorporated herein by reference.

##### ***b. Reports on Form 8-K:***

1. On January 30, 2004, Helix furnished under Item 12 of Form 8-K a press release announcing Helix's financial results for the fiscal quarter and year ended December 31, 2003. This information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference in any filing made by Helix under the Securities Act of 1933 or the Exchange Act, except as expressly set forth by specific reference in such filing.

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HELIX TECHNOLOGY CORPORATION

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

HELIX TECHNOLOGY CORPORATION  
(Registrant)

Date: April 29, 2004

By: /s/Robert J. Lepofsky  
Robert J. Lepofsky  
President and Chief Executive Officer

Date: April 29, 2004

By: /s/ Jay Zager  
Jay Zager  
Senior Vice President and  
Chief Financial Officer

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HELIX TECHNOLOGY CORPORATION

Exhibit Index

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Exhibit  
Number

Description of Exhibits

31.1 Certification of the Principal Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith.

- 31.2 Certification of the Principal Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith.
- 32.1 Certification of the Principal Executive Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Filed herewith.
- 32.2 Certification of the Principal Financial Officer Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Filed herewith.