

Edgar Filing: BELLSOUTH CORP - Form 10-Q

BELLSOUTH CORP
Form 10-Q
May 03, 2002

SECURITIES AND EXCHANGE COMMISSION
WASHINGTON, D. C. 20549

FORM 10-Q
(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2002

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d)
OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from ___ to ___

Commission file number 1-8607

BELLSOUTH CORPORATION
(Exact name of registrant as specified in its charter)

Georgia
(State of Incorporation)

58-1533433
(I.R.S. Employer
Identification Number)

1155 Peachtree Street, N. E.,
Atlanta, Georgia
(Address of principal executive offices)

30309-3610
(Zip Code)

Registrant's telephone number 404-249-2000

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes X No ___

At April 30, 2002, 1,874,454,666 common shares were outstanding.

Table of Contents

| Item | Part I | Page |
|---|--------|------|
| 1. Financial Statements | | |
| Consolidated Statements of Income | | 3 |
| Consolidated Balance Sheets | | 4 |

Edgar Filing: BELLSOUTH CORP - Form 10-Q

| | |
|--|--------|
| Consolidated Statements of Cash Flows | 5 |
| Consolidated Statements of Shareholders' Equity And Comprehensive Income | 6 |
| Notes to Consolidated Financial Statements | 8 |
| 2. Management's Discussion and Analysis of Financial Condition and Results of Operations..... | 20 |
| 3. Qualitative and Quantitative Disclosures about Market Risk .. | 32 |

Part II

| | |
|---|----|
| 6. Exhibits and Reports on Form 8-K | 34 |
|---|----|

PART I - FINANCIAL INFORMATION

BELLSOUTH CORPORATION
 CONSOLIDATED STATEMENTS OF INCOME
 (Unaudited)
 (In Millions, Except Per Share Amounts)

| | For the Three Months Ended March 31, | |
|--|---|---------|
| | 2001 | 2002 |
| Operating revenues: | | |
| Communications group | \$4,665 | \$4,645 |
| Latin America | 773 | 656 |
| Domestic advertising and publishing | 434 | 216 |
| All other | 47 | 17 |
| Total operating revenues | 5,919 | 5,534 |
| Operating expenses: | | |
| Operational and support expenses | 3,161 | 2,965 |
| Depreciation and amortization | 1,157 | 1,161 |
| Total operating expenses | 4,318 | 4,126 |
| Operating income | 1,601 | 1,408 |
| Interest expense | 360 | 304 |
| Gain on sale of operations | - | 1,318 |
| Net earnings of equity affiliates | 84 | 165 |
| Other income (loss), net | 82 | (665) |
| Income before income taxes | 1,407 | 1,922 |
| Provision for income taxes | 516 | 767 |
| Net income | \$891 | \$1,155 |
| Weighted-average common shares outstanding: | | |
| Basic | 1,873 | 1,879 |

Edgar Filing: BELLSOUTH CORP - Form 10-Q

| | | |
|-------------------------------------|---------|---------|
| Diluted | 1,886 | 1,888 |
| Dividends declared per common share | \$ 0.19 | \$ 0.19 |
| Earnings per share: | | |
| Basic | \$ 0.48 | \$ 0.61 |
| Diluted | \$ 0.47 | \$ 0.61 |

The accompanying notes are an integral part of these consolidated financial statements.

BELLSOUTH CORPORATION
CONSOLIDATED BALANCE SHEETS
(In Millions, Except Per Share Amounts)

| | December 31, 2001 | March 31, 2002 (Unaudited) |
|---|----------------------|----------------------------------|
| ASSETS | | |
| Current assets: | | |
| Cash and cash equivalents | \$ 592 | \$ 2,061 |
| Accounts receivable, net of allowance for uncollectibles of \$476 and \$416 | 5,206 | 4,667 |
| Material and supplies | 382 | 341 |
| Other current assets | 675 | 713 |
| Total current assets | 6,855 | 7,782 |
| Investments and advances | 10,620 | 9,717 |
| Property, plant and equipment | 64,332 | 64,334 |
| Less: accumulated depreciation | 39,389 | 39,838 |
| Property, plant and equipment, net | 24,943 | 24,496 |
| Deferred charges and other assets | 5,122 | 5,296 |
| Goodwill, net | 1,672 | 1,672 |
| Other intangible assets, net | 2,834 | 2,702 |
| Total assets | \$ 52,046 | \$ 51,665 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | |
| Current liabilities: | | |
| Debt maturing within one year | \$ 5,111 | \$ 4,998 |
| Accounts payable | 1,656 | 1,439 |
| Other current liabilities | 3,301 | 3,246 |
| Total current liabilities | 10,068 | 9,683 |
| Long-term debt | 15,014 | 14,078 |
| Noncurrent liabilities: | | |
| Deferred income taxes | 3,206 | 3,884 |
| Other noncurrent liabilities | 5,161 | 4,878 |
| Total noncurrent liabilities | 8,367 | 8,762 |
| Shareholders' equity: | | |
| Common stock, \$1 par value (8,650 shares authorized; 1,877 | | |

Edgar Filing: BELLSOUTH CORP - Form 10-Q

| | | |
|---|-----------|-----------|
| and 1,879 shares outstanding) | 2,020 | 2,020 |
| Paid-in capital | 6,875 | 6,875 |
| Retained earnings | 15,137 | 15,895 |
| Accumulated other comprehensive loss | (294) | (618) |
| Shares held in trust and treasury | (4,996) | (4,928) |
| Guarantee of ESOP debt | (145) | (102) |
| Total shareholders' equity | 18,597 | 19,142 |
| | | |
| Total liabilities and shareholders' equity | \$ 52,046 | \$ 51,665 |

The accompanying notes are an integral part of these consolidated financial statements.

BELLSOUTH CORPORATION
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Unaudited)
(In Millions)

For the Three Months
Ended March 31,
2001

| | |
|---|---------|
| Cash Flows from Operating Activities: | |
| Net income | \$ 891 |
| Adjustments to net income: | |
| Depreciation and amortization | 1,157 |
| Net losses on sale or impairment of equity securities | 50 |
| Foreign currency transaction losses | 21 |
| Postretirement benefit curtailment charge | 72 |
| Brazilian loan impairment | - |
| (Gain) loss on sale of operations | - |
| Provision for uncollectibles | 106 |
| A&P unbilled receivable adjustment | - |
| Net earnings of equity affiliates | (84) |
| Dividends received from equity affiliates | 29 |
| Minority interests in income of subsidiaries | (15) |
| Deferred income taxes | 16 |
| Net change in: | |
| Accounts receivable and other current assets | (210) |
| Accounts payable and other current liabilities | (107) |
| Deferred charges and other assets | (279) |
| Other liabilities and deferred credits | (29) |
| Other reconciling items, net | 55 |
| | |
| Net cash provided by operating activities | 1,673 |
| | |
| Cash Flows from Investing Activities: | |
| Capital expenditures | (1,690) |
| Investments in and advances to equity affiliates | (115) |
| Proceeds from sale of investments | 1,000 |
| Proceeds from disposition of short-term investments | 107 |
| Purchases of short-term investments | (76) |
| Proceeds from repayment of loans and advances | 5 |
| Investments in debt securities | (176) |
| Other investing activities, net | 5 |
| Net cash (used for) provided by investing activities | (940) |

Edgar Filing: BELLSOUTH CORP - Form 10-Q

Cash Flows from Financing Activities:

| | |
|--|---------|
| Net borrowings (repayments) of short-term debt | (986) |
| Proceeds from long-term debt | 744 |
| Repayments of long-term debt | (517) |
| Dividends paid | (351) |
| Other financing activities, net | 28 |
| Net cash used for financing activities | (1,082) |
| Net (decrease) increase in cash and cash equivalents | (349) |
| Cash and cash equivalents at beginning of period | 1,061 |
| Cash and cash equivalents at end of period | \$ 712 |

The accompanying notes are an integral part of these consolidated financial statements.

BELLSOUTH CORPORATION
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
AND COMPREHENSIVE INCOME
(Unaudited)
(In Millions)

For the Three Months ended March 31, 2001

| | Number of Shares | | Amount | | | | |
|--|------------------|---------------------------------------|--------------|-----------------|-------------------|--|--|
| | Common Stock | Shares Held in Trust and Treasury (a) | Common Stock | Paid-in Capital | Retained Earnings | Accum. Other Comprehensive Income/(Loss) | |
| Balance at December 31, 2000 | 2,020 | (148) | \$ 2,020 | \$ 6,740 | \$ 14,074 | \$ (488) | |
| Net income | | | | | 891 | | |
| Other comprehensive income, net of tax: | | | | | | | |
| Foreign currency translation adjustment | | | | | | (20) | |
| Net unrealized losses on securities | | | | | | (108) | |
| Net unrealized losses on derivatives | | | | | | (21) | |
| Total comprehensive income | | | | | | | |
| Dividends declared | | | | | (357) | | |
| Share issuances for employee benefit plans | | 1 | | 1 | (20) | | |
| Tax benefit related to stock options | | | | 20 | | | |
| ESOP activities and related tax benefit | | | | | | | |

Edgar Filing: BELLSOUTH CORP - Form 10-Q

Balance at March 31, 2001 2,020 (147) \$ 2,020 \$ 6,761 \$ 14,588 \$ (637)

The accompanying notes are an integral part of these consolidated financial statements.

BELLSOUTH CORPORATION
CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY
AND COMPREHENSIVE INCOME
(Unaudited)
(In Millions)

| | For the Three Months ended March 31, 2002 | | | | | Amount | Accum. Other Compre- hensive Income/ (Loss) | H Tr T |
|---|---|---|-----------------|--------------------|----------------------|--------|--|--------------|
| | Number of Shares | | | | | | | |
| | Common Stock | Shares Held in Trust and Treasury (a) | Common Stock | Paid-in Capital | Retained Earnings | | | |
| Balance at December 31, 2001 | 2,020 | (143) | \$ 2,020 | \$6,875 | \$ 15,137 | | \$ (294) | |
| Net income | | | | | 1,155 | | | |
| Other comprehensive income, net of tax: | | | | | | | | |
| Foreign currency translation adjustment | | | | | | | (339) | |
| Net unrealized losses on securities | | | | | | | (25) | |
| Net unrealized gains on derivatives (b) | | | | | | | 40 | |
| Total comprehensive income | | | | | | | | |
| Dividends declared | | | | | | (357) | | |
| Share issuances for employee benefit plans | | 2 | | | | (42) | | |
| ESOP activities and related tax benefit | | | | | | 2 | | |
| Balance at March 31, 2002 | 2,020 | (141) | \$ 2,020 | \$6,875 | \$15,895 | | \$ (618) | |

The accompanying notes are an integral part of these consolidated financial statements.

BELLSOUTH CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS
(Unaudited)
(Dollars In Millions)

NOTE A - PREPARATION OF INTERIM FINANCIAL STATEMENTS

In this report, BellSouth Corporation and its subsidiaries are referred to as

Edgar Filing: BELLSOUTH CORP - Form 10-Q

"we" or "BellSouth."

The accompanying unaudited consolidated financial statements have been prepared based upon Securities and Exchange Commission (SEC) rules that permit reduced disclosure for interim periods. In our opinion, these statements include all adjustments necessary for a fair presentation of the results of the interim periods shown. All adjustments are of a normal recurring nature unless otherwise disclosed. Revenues, expenses, assets and liabilities can vary during each quarter of the year. Therefore, the results and trends in these interim financial statements may not be the same as those for the full year. For a more complete discussion of our significant accounting policies and other information, you should read this report in conjunction with the consolidated financial statements included in our latest annual report on Form 10-K.

Certain amounts within the prior year's information have been reclassified to conform to the current year's presentation.

NOTE B - NEW ACCOUNTING PRONOUNCEMENTS

BUSINESS COMBINATIONS AND GOODWILL AND OTHER INTANGIBLE ASSETS

On January 1, 2002, we adopted Statement of Financial Accounting Standards No. 141, "Business Combinations" (SFAS No. 141) and Statement No. 142, "Goodwill and Other Intangible Assets" (SFAS No. 142). SFAS No. 141 requires that the purchase method of accounting be used for all business combinations initiated after June 30, 2001. SFAS No. 141 also provides new criteria to determine whether an acquired intangible asset should be recognized separately from goodwill. Under SFAS No. 142, we ceased to amortize goodwill, embedded goodwill related to equity investments and costs associated with indefinite life wireless licenses. In addition, our net earnings of equity affiliates will reflect the impact of adopting these new accounting standards on the operations of our equity investments (the most significant of which is our investment in Cingular Wireless). As required by SFAS No. 142, we reassessed the expected useful lives of existing intangible assets. This resulted in changes to the expected useful lives of some of our Latin American wireless licenses.

Cingular has determined that the FCC wireless licenses they own have an indefinite useful life because cash flows are expected to continue indefinitely and historical practice has shown that Cingular has been able to renew the licenses at each expiration period. Under SFAS No. 142, Cingular will not amortize these wireless licenses until Cingular determines that the licenses have a finite life.

The following table reflects amounts recorded in the first quarter 2001, which were not recorded in the first quarter 2002 as a result of implementing SFAS No. 142:

| | Pre-tax Impact | Net Income Impact | Earnings per Share |
|--|----------------|----------------------|-----------------------|
| Equity earnings from Cingular | \$25 | \$15 | |
| Latin America goodwill and license amortization | 12 | 11 | |
| Other goodwill amortization | 2 | 1 | |
| | ----- | ----- | ----- |
| Total | \$39 | \$27 | \$ 0.01 |
| | === | === | |

We expect the annual increase to earnings for 2002 compared to 2001 to approximate \$130, or \$0.07 per share.

As part of the adoption of SFAS No. 142, we are required to perform initial valuations to determine if any impairment of goodwill and indefinite-lived

Edgar Filing: BELLSOUTH CORP - Form 10-Q

intangibles exists. We will continue to test embedded goodwill related to equity investments for impairment under accounting rules for equity investments, which are based on comparisons between fair value and carrying value.

BELLSOUTH CORPORATION
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
 (Unaudited)
 (Dollars In Millions)

NOTE B - NEW ACCOUNTING PRONOUNCEMENTS (continued)

During 2002, we will perform the first step of the required SFAS No. 142 impairment tests as of January 1, 2002. This first step requires us to compare the carrying value of any reporting unit that has goodwill to the estimated fair value of the reporting unit. A reporting unit is one of our operating segments or a discrete component of that segment. If the current fair value is less than the carrying value, then we will perform the second step of the impairment test. This second step requires us to measure the excess of the recorded goodwill over the current value of the goodwill, and to record any excess as an impairment.

We are in the process of completing step one of the impairment test and therefore cannot determine if an impairment exists at this time. We plan to complete the impairment tests during the second quarter of 2002. Any impairment resulting from the initial application of the statements will be recorded as a cumulative effect of accounting change as of January 1, 2002 in accordance with SFAS No. 142.

ASSET RETIREMENT OBLIGATIONS AND DISPOSAL OF A SEGMENT OF A BUSINESS

In June 2001, the FASB issued SFAS No. 143, "Accounting for Asset Retirement Obligations." This standard provides the accounting for the cost of legal obligations associated with the retirement of long-lived assets. SFAS No. 143 requires that companies recognize the fair value of a liability for asset retirement obligations in the period in which the obligations are incurred and capitalize that amount as a part of the book value of the long-lived asset. That cost is then depreciated over the remaining life of the underlying long-lived asset. We are required to adopt SFAS No. 143 effective January 1, 2003. We are currently evaluating the impact this new standard will have on our future results of operations or financial position.

NOTE C - EARNINGS PER SHARE

Basic earnings per share is computed on the weighted-average number of common shares outstanding during each period. Diluted earnings per share is based on the weighted-average number of common shares outstanding plus net incremental shares arising out of employee stock options and benefit plans. The following is a reconciliation of the weighted-average share amounts (in millions) used in calculating earnings per share:

| | For the Three Months Ended March 31, | |
|--|---|-------|
| | 2001 | 2002 |
| | ---- | ---- |
| Basic common shares outstanding | 1,873 | 1,879 |
| Incremental shares from stock options and benefit plans | 13 | 9 |
| | ----- | ----- |
| Diluted common shares outstanding | 1,886 | 1,888 |
| | ===== | ===== |

Edgar Filing: BELLSOUTH CORP - Form 10-Q

The earnings amounts used for per-share calculations are the same for both the basic and diluted methods. Outstanding options to purchase 44 million shares for the three months ended March 31, 2001 and 57 million shares for the three months ended March 31, 2002 were not included in the computation of diluted earnings per share because the exercise price of these options was greater than the average market price of the common stock.

NOTE D - DIVESTITURES

Conversion of E-Plus Interest to KPN

In March 2002, we completed a transaction with Dutch telecommunications provider Royal KPN N.V. (KPN) in which we exchanged our 22.51% stake in E-Plus for 234.7 million KPN shares. After this exchange, we held approximately 9.42% of KPN's outstanding shares. As part of this transaction, we surrendered existing warrants to purchase KPN shares and exchange rights with regard to KPN Mobile. We recorded a gain of \$1,335, or \$854 after tax, representing the difference in the fair value of the KPN shares received and the carrying value of our investment in E-Plus. We sold the 234.7 million shares that we held in KPN in March 2002 for \$1,076 in proceeds

BELLSOUTH CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(Unaudited)
(Dollars In Millions)

NOTE D - DIVESTITURES (continued)

and recognized a loss of \$27, or \$17 after tax, on the sale.

We report our results on a calendar basis, except for our international operations, including E-Plus, which we reported on a one-month lag basis. As described above, we disposed of our investment in E-Plus during March 2002. Therefore, the lag basis of reporting is no longer applicable to this investment. Accordingly, the gain resulting from this transaction is recorded in our financial statements for the period ended March 31, 2002.

As part of the agreement, KPN repaid \$426 under a loan facility provided by BellSouth and assumed approximately 2.13 billion Euro of BellSouth loans that were previously extended to E-Plus. Concurrent with KPN's assumption of loans, we unwound several foreign-currency forward contracts associated with the original loans to E-Plus and recognized a gain of \$31, or \$20 after tax. At the same time, we entered into three foreign currency swap contracts to mitigate foreign currency risk on the KPN loans. The swaps, which qualify as cash flow hedges, lock-in the foreign exchange rate at an average of Euro / USD of 0.8730 for the three payments of principal along with the quarterly interest payments from KPN during 2002 through 2004.

NOTE E - BRAZILIAN LOAN IMPAIRMENT

We own equity interests in two wireless communications companies in Brazil (BCP SA and BSE SA). In addition to equity infusions, we have advanced these companies \$398 in the form of shareholder loans. After recognition of equity losses equal to our initial investment, the carrying value of the loans had been reduced to \$330. In January 2002, we guaranteed R\$246 (approximately \$108) of a BCP debenture issuance. We have not guaranteed any other debt of BCP. Our principal partner and we have been in discussions regarding shareholder support for the funding requirements of the respective operations and were not able to reach an agreement prior to the March 28 due date for a \$375 principal payment

Edgar Filing: BELLSOUTH CORP - Form 10-Q

that BCP owes its principal lenders. This disagreement regarding shareholder support and BCP's inability to meet the payment from its own operating cash flows led to BCP's default on the \$375 payment.

As a result of default and inability to reach an agreement, we recorded a contingent liability for the debt guarantee which increased our investment in Brazil. We also evaluated the probability of collecting our outstanding loans to these companies. In our assessment, given the companies' current capital structures, deterioration of credit measures and the subordination of some of our loans to other third-party debt, we determined that it was probable that the loans would not be repaid. In determining the impairment, we compared the book basis of our net investment, including the debt guarantee, with the fair value of our interests in the companies. This analysis indicated an impairment of approximately \$383, including \$7 of accrued interest on the loans. Subsequent to the impairment, our net investment in these companies is \$62. In the event of sale or liquidation of our investment, we will recognize cumulative translation losses as part of the gain or loss on sale or liquidation. The cumulative foreign currency translation losses related to these investments were \$220 at March 31, 2002.

We continue to discuss possible funding solutions with our principal partner and BCP's lenders. The parties have not reached any agreement to date. There can be no assurance that an agreement will be reached.

NOTE F - DOMESTIC ADVERTISING AND PUBLISHING

During first quarter 2002, we determined that the unbilled receivable balance at our advertising and publishing subsidiary was overstated. As a result, we recorded a reduction to advertising and publishing revenues of \$163 million, or \$101 million after tax, to adjust the unbilled receivable balance. Based on our analysis of this matter, we have concluded that the overstatement was caused by a number of customer adjustments that were not properly posted to the general ledger. Our analysis indicates that: this issue occurred over an extended period of time; no one period was materially misstated and operating trends were not affected; no regulatory requirements have been affected; we do not have any debt or any covenants with which to comply that are

BELLSOUTH CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(Unaudited)
(Dollars In Millions)

NOTE F - DOMESTIC ADVERTISING AND PUBLISHING (continued)

affected by this error; and the error did not result from an unlawful transaction.

NOTE G - CURRENCY DEVALUATIONS

In early 2002, the Argentine government announced economic reforms, including a devaluation of the peso. As a result of the devaluation, our Argentine operation violated covenants on \$350 of its U.S. Dollar-denominated debt. The debt is classified as current in the March 31, 2002 balance sheet. The devaluation, resulting new laws and regulations instituted, and the instability of the government make it difficult to anticipate the long term impacts of the economic situation in Argentina. Based on the current monetary liability position of this operation, we recorded foreign currency transaction losses of \$326, or \$228 after minority partner interests, in the first quarter of 2002. We recorded a 100% valuation allowance reserving against the tax benefits generated by these

Edgar Filing: BELLSOUTH CORP - Form 10-Q

losses due to the limited carryover period in Argentina. As a result of the additional deterioration of the peso, we recorded a charge of \$65 subsequent to the end of first quarter 2002. Due to the rapidly changing environment, we are closely monitoring the situation and cannot anticipate the ultimate outcome.

On February 12, 2002, Venezuela's government floated its currency, ending a five-year-old regime that permitted the bolivar to trade only within a fixed-band against the U.S. Dollar. As a result, devaluation occurred. It is uncertain what the long-term impacts of the devaluation will have on our operations. Based on the current monetary asset position of this operation, we recorded a benefit of \$27, or \$14 after taxes and minority partner interests, in the first quarter of 2002.

NOTE H - CURTAILMENT CHARGE

In first quarter 2001, we recognized a curtailment loss of \$72 in accordance with provisions of SFAS No. 106, "Employers' Accounting for Postretirement Benefits Other Than Pensions." The loss resulted from accelerated recognition of prior service cost in excess of the decrease in our postretirement benefit obligation for the wireless employees that were subsequently transferred to and covered under Cingular's postretirement benefit plans.

NOTE I - MARKETABLE SECURITIES

We have investments in marketable securities, primarily common stocks, which are accounted for under the cost method. These investments are comprised primarily of our equity interest in Qwest and are classified as available-for-sale under SFAS No. 115. Under SFAS No. 115, available-for-sale securities are required to be carried at their fair value, with unrealized gains and losses, net of income taxes, recorded in accumulated other comprehensive income (loss) in our statement of changes in shareholders' equity and comprehensive income. The fair values of our investments in marketable securities are determined based on market quotations. Equity securities that are restricted for more than one year or are not publicly traded are recorded at cost.

Qwest

At the beginning of 2001, we held 74 million shares of Qwest common stock. Since that time, we have sold 45.2 million shares for a total of \$1.3 billion. Our first quarter 2001 results include cash proceeds of \$1 billion, a pretax loss of \$50, and an after-tax loss of \$32 for the sale of 22.2 million of these shares. Our first quarter 2002 results include cash proceeds of \$166, a pretax loss of \$92, and an after-tax loss of \$60 for the sale of 18.5 million of these shares. As of March 31, 2002, we held 27.0 million shares of Qwest stock, all of which are classified as available-for-sale.

Since March 31, 2002, we have sold an additional 9.65 million shares of Qwest common stock for total proceeds of \$71, a pretax loss of \$9, or \$6 after tax. After these sales, we hold 17.3 million shares of Qwest common stock.

BELLSOUTH CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(Unaudited)
(Dollars In Millions)

NOTE I - MARKETABLE SECURITIES (continued)

Qwest Impairment

The value of Qwest stock declined 41% since December 31, 2001. As a result, we

Edgar Filing: BELLSOUTH CORP - Form 10-Q

recorded a charge of \$137 to reduce the value of our remaining stake in Qwest to the quarter-end market price. We concluded that the continuing difficulties experienced by Qwest and other companies in the telecom sector indicated that the decline was other than temporary. This charge is included in Other income (expense), net in our consolidated statement of income.

Telecentro Oeste Celular Participacoes SA (TCO)

During first quarter 2002, we sold the American Depositary Receipts representing nonvoting preferred stock that we held in TCO. We received total proceeds of \$90 and recognized a gain of \$22, or \$14 after tax. The pretax gain is included in Other income (expense), net in our consolidated statement of income.

The table below shows certain summarized information related to our investments at March 31, 2002:

| | Cost | Unrealized Gains | Unrealized Losses | Recorded Basis |
|---------------------|-------|---------------------|----------------------|-------------------|
| Investment in Qwest | \$222 | \$ -- | \$ -- | \$ 222 |
| Other investments | 74 | 18 | 2 | 90 |
| | --- | ---- | ---- | ---- |
| Total | \$296 | \$ 18 | \$ 2 | \$ 312 |
| | ==== | ==== | ==== | ===== |

NOTE J - SEGMENT INFORMATION

We have four reportable operating segments: (1) Communications group; (2) Domestic wireless; (3) Latin America; and (4) Domestic advertising and publishing.

The following table provides information for each operating segment:

| | For the Three Months Ended March 31, | | % |
|---------------------------------|---|----------|-------|
| | 2001 | 2002 | |
| Communications group | | | |
| External revenues | \$4,637 | \$ 4,645 | 0.2 |
| Intersegment revenues | 34 | 37 | 8.8 |
| Total revenues | \$4,671 | \$ 4,682 | 0.2 |
| Operating income | \$1,510 | \$ 1,363 | (9.7) |
| Segment net income | \$855 | \$ 770 | (9.9) |
| Domestic wireless | | | |
| External revenues | \$1,310 | \$ 1,417 | 8.2 |
| Intersegment revenues | - | - | N/M* |
| Total revenues | \$1,310 | \$ 1,417 | 8.2 |
| Operating income | \$205 | \$ 266 | 29.8 |
| Net losses of equity affiliates | \$ - | \$ (23) | N/M |
| Segment net income | \$ 88 | \$ 92 | 4.5 |

* Not Meaningful

Edgar Filing: BELLSOUTH CORP - Form 10-Q

(Unaudited)
(Dollars In Millions)

NOTE J - SEGMENT INFORMATION (continued)

| | For the Three Months Ended March 31, | | % |
|---|---|----------|--------|
| | 2001 | 2002 | Change |
| Latin America | | | |
| External revenues | \$773 | \$ 656 | (15.1) |
| Intersegment revenues | 9 | 3 | (66.7) |
| Total revenues | \$782 | \$ 659 | (15.7) |
| Operating (loss) income | \$ (2) | \$ 63 | N/M |
| Net losses of equity affiliates | \$ (13) | \$ (6) | N/M |
| Segment net (loss) income | \$ (63) | \$ 4 | N/M |
| Domestic advertising and publishing | | | |
| External revenues | \$434 | \$ 379 | (12.7) |
| Intersegment revenues | 3 | 4 | 33.3 |
| Total revenues | \$437 | \$ 383 | (12.4) |
| Operating income | \$226 | \$ 172 | (23.9) |
| Segment net income | \$137 | \$ 104 | (24.1) |
| Reconciliation to Consolidated Financial Information | | | |
| Operating Revenues | | | |
| Total reportable segments | \$7,200 | \$ 7,141 | (0.8) |
| Cingular proportional consolidation | (1,284) | (1,386) | |
| A&P unbilled receivable adjustment | - | (163) | |
| Customer premises equipment revenues | 13 | - | |
| Florida gross receipts tax | 15 | - | |
| Corporate, eliminations and other | (25) | (58) | |
| Total consolidated | \$5,919 | \$ 5,534 | (6.5) |
| Net income | | | |
| Total reportable segments | \$1,017 | \$ 970 | (4.6) |
| Corporate and other | (4) | 46 | |
| Foreign currency transaction losses | (43) | (204) | |
| Brazilian loan impairments | - | (263) | |
| Net gains on sales of operations | - | 857 | |
| A&P unbilled receivable adjustment | - | (101) | |
| Net losses on sale or impairment of securities | (32) | (150) | |
| Pension and postretirement related losses | (47) | - | |
| Total consolidated | \$891 | \$ 1,155 | 29.6 |

NOTE K - SUMMARY FINANCIAL INFORMATION FOR EQUITY INVESTEES

The following table displays the summary combined financial information of our equity method businesses. These amounts are shown on a 100-percent basis.

Edgar Filing: BELLSOUTH CORP - Form 10-Q

BELLSOUTH CORPORATION
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
 (Unaudited)
 (Dollars In Millions)

NOTE K - SUMMARY FINANCIAL INFORMATION FOR EQUITY INVESTEES (continued)

| | For the Three Months Ended March 31, | |
|------------------|--|---------|
| | 2001 | 2002 |
| Revenues | \$4,411 | \$4,580 |
| | ===== | ===== |
| Operating income | \$471 | \$ 800 |
| | ===== | ===== |
| Net income | \$118 | \$ 397 |
| | ===== | ===== |

NOTE L- RELATED PARTY TRANSACTIONS

We have made advances to Cingular that totaled \$2,130 at March 31, 2001 and \$2,671 at March 31, 2002. We earned \$71 in the first three months of 2001 and \$72 in the first three months of 2002 from interest income on this advance. In addition, Cingular owed us \$46 at March 31, 2002, which represents receivables incurred in the ordinary course of business, and is included in other current assets. In addition, we generated revenues of approximately \$51 in first quarter 2001 and \$78 in first quarter 2002 from the provision of local interconnect and long distance services to Cingular.

NOTE M - CONTINGENCIES

Regulatory matters

Beginning in late 1996, we operated under a price regulation plan approved by the South Carolina Public Service Commission under existing state laws. In April 1999, however, the South Carolina Supreme Court invalidated this price regulation plan. In July 1999, we elected to be regulated under a new statute, adopted subsequent to the Commission's approval of the earlier plan. The new statute allows telephone companies in South Carolina to operate under price regulation without obtaining approval from the Commission. The election became effective during August 1999. The South Carolina Consumer Advocate petitioned the Commission seeking review of the level of our earnings during the 1996 - 1998 period when we operated under the subsequently invalidated price regulation plan. The Commission voted to dismiss the petition in November 1999 and issued orders confirming the vote in February and June of 2000. In July 2000, the Consumer Advocate appealed the Commission's dismissal of the petition. If the Consumer Advocate prevails, the case could be remanded to the South Carolina PSC which could, after considering evidence, order refunds to customers in South Carolina. At this time, we are unable to determine the impact, if any, this may have on future earnings.

Also in 2000, the Florida Public Service Commission issued a proposed agency action stating that our change in 1999 from a late charge based on a percentage of the amounts overdue to a flat rate fee plus an interest charge violated the Florida price regulation statute and voted that approximately \$65 should be refunded. We protested the decision. On August 30, 2001, the Commission issued an order adopting its proposed action. We have appealed to the Florida Supreme Court and continue to collect the charges subject to refund. The total amount as of March 31, 2002 subject to potential refund was \$91, including accrued

Edgar Filing: BELLSOUTH CORP - Form 10-Q

interest. No accrual has been recorded in these financial statements related to this matter.

Other Claims

We are subject to claims arising in the ordinary course of business involving allegations of personal injury, breach of contract, anti-competitive conduct, employment law issues, regulatory matters and other actions. BST is also subject to claims attributable to pre-divestiture events involving environmental liabilities, rates, taxes, contracts and torts. Certain contingent liabilities for pre-divestiture events are shared with AT&T Corp. While complete assurance cannot be given as to the outcome of these claims, we believe that any financial impact would not be material to our results of operations, financial position or cash flows.

BELLSOUTH CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(Unaudited)
(Dollars In Millions)

NOTE N - SUBSIDIARY FINANCIAL INFORMATION

We have fully and unconditionally guaranteed all of the outstanding debt securities of BST that are subject to the reporting requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934. BST is a 100% owned subsidiary of BellSouth. In accordance with SEC rules, BST is no longer subject to the reporting requirements of the Securities Exchange Act of 1934, and we are providing the following condensed consolidating financial information.

BST is listed separately because it has debt securities, registered with the SEC, that we have guaranteed. All other operating subsidiaries that do not have registered securities guaranteed by us are presented in the Other column. The Parent column is comprised of headquarter entities which provide, among other services, executive management, administrative support and financial management to operating subsidiaries. The Adjustments column includes the necessary amounts to eliminate the intercompany balances and transactions between BST, Other and Parent to reconcile to our consolidated financial information.

BELLSOUTH CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(Unaudited)
(Dollars In Millions)

NOTE N - SUBSIDIARY FINANCIAL INFORMATION (continued)

CONDENSED CONSOLIDATING STATEMENTS OF INCOME

| | For the Three Months Ended March 31, 2001 | | | | |
|--------------------------|---|----------|--------|-------------|----------|
| | BST | Other | Parent | Adjustments | Total |
| Total operating revenues | \$ 4,575 | \$ 1,576 | \$ 544 | \$ (776) | \$ 5,919 |
| Total operating expenses | 3,216 | 1,402 | 480 | (780) | 4,318 |
| Operating income | 1,359 | 174 | 64 | 4 | 1,601 |
| Interest expense | 167 | 89 | 188 | (84) | 360 |

Edgar Filing: BELLSOUTH CORP - Form 10-Q

| | | | | | |
|---|--------|-------|----------|------------|--------|
| Net earnings of equity affiliates | 4 | 77 | 1,156 | (1,153) | 84 |
| Other income, net | 8 | 63 | 100 | (89) | 82 |
| Income before income taxes | 1,204 | 225 | 1,132 | (1,154) | 1,407 |
| Provision for (benefit from) income taxes | 439 | 138 | (62) | 1 | 516 |
| Net income | \$ 765 | \$ 87 | \$ 1,194 | \$ (1,155) | \$ 891 |

| | BST | Other | Parent | Adjustments | Total |
|-----------------------------------|----------|----------|--------|-------------|----------|
| Total operating revenues | \$ 4,522 | \$ 1,231 | \$ 611 | \$ (830) | \$ 5,534 |
| Total operating expenses | 3,308 | 1,224 | 427 | (833) | 4,126 |
| Operating income | 1,214 | 7 | 184 | 3 | 1,408 |
| Interest expense | 124 | 50 | 203 | (73) | 304 |
| Net earnings of equity affiliates | 3 | 164 | 848 | (850) | 165 |
| Other income (expense), net | (4) | (136) | (101) | 894 | 653 |
| Income (loss) before income taxes | 1,089 | (15) | 728 | 120 | 1,922 |
| Provision for income taxes | 409 | 76 | 259 | 23 | 767 |
| Net income (loss) | \$ 680 | \$ (91) | \$ 469 | \$ 97 | \$ 1,155 |

BELLSOUTH CORPORATION
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
 (Unaudited)
 (Dollars In Millions)

NOTE N - SUBSIDIARY FINANCIAL INFORMATION (continued)

CONDENSED CONSOLIDATING BALANCE SHEETS

| | BST | Other | Parent | Adjustments | Total |
|---------------------------|--------|--------|--------|-------------|--------|
| ASSETS | | | | | |
| Current assets: | | | | | |
| Cash and cash equivalents | \$ 111 | \$ 481 | \$ - | \$ - | \$ 592 |
| Accounts receivable, net | 3,115 | 2,308 | 4,066 | (4,283) | 5,206 |
| Other current assets | 437 | 571 | 75 | (26) | 1,057 |
| Total current assets | 3,663 | 3,360 | 4,141 | (4,309) | 6,855 |
| Investments and advances | 287 | 5,801 | 8,117 | (3,585) | 10,620 |

Edgar Filing: BELLSOUTH CORP - Form 10-Q

| | | | | | |
|--|-----------|-----------|-----------|------------|-----------|
| Property, plant and equipment, net | 22,085 | 2,580 | 278 | - | 24,943 |
| Deferred charges and other assets | 4,795 | 213 | 180 | (66) | 5,122 |
| Intangible assets, net | 1,122 | 3,081 | 288 | 15 | 4,506 |
| Total assets | \$ 31,952 | \$ 15,035 | \$ 13,004 | \$ (7,945) | \$ 52,046 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | | | |
| Current liabilities: | | | | | |
| Debt maturing within one year | \$ 3,468 | \$ 794 | \$ 4,261 | \$ (3,412) | \$ 5,111 |
| Other current liabilities | 3,063 | 1,568 | 1,182 | (856) | 4,957 |
| Total current liabilities | 6,531 | 2,362 | 5,443 | (4,268) | 10,068 |
| Long-term debt | 7,353 | 2,313 | 8,450 | (3,102) | 15,014 |
| Noncurrent liabilities: | | | | | |
| Deferred income taxes | 2,907 | 1,080 | (840) | 59 | 3,206 |
| Other noncurrent liabilities | 3,330 | 1,436 | 492 | (97) | 5,161 |
| Total noncurrent liabilities | 6,237 | 2,516 | (348) | (38) | 8,367 |
| Shareholders' equity | 11,831 | 7,844 | (541) | (537) | 18,597 |
| Total liabilities and shareholders' equity | \$ 31,952 | \$ 15,035 | \$ 13,004 | \$ (7,945) | \$ 52,046 |

BELLSOUTH CORPORATION
 NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
 (Unaudited)
 (Dollars In Millions)

NOTE N - SUBSIDIARY FINANCIAL INFORMATION (continued)

March 31, 2002

| | BST | Other | Parent | Adjustments | Total |
|--------------------------------------|-----------|-----------|-----------|-------------|-----------|
| ASSETS | | | | | |
| Current assets: | | | | | |
| Cash and cash equivalents | \$ 84 | \$ 615 | \$ 1,362 | \$ - | \$ 2,061 |
| Accounts receivable, net | 2,956 | 1,813 | 3,265 | (3,367) | 4,667 |
| Other current assets | 385 | 602 | 146 | (79) | 1,054 |
| Total current assets | 3,425 | 3,030 | 4,773 | (3,446) | 7,782 |
| Investments and advances | 311 | 6,083 | 6,823 | (3,500) | 9,717 |
| Property, plant and equipment, net | 22,009 | 2,208 | 280 | (1) | 24,496 |
| Deferred charges and other assets | 4,974 | 200 | 180 | (58) | 5,296 |
| Intangible assets, net | 1,134 | 2,950 | 289 | 1 | 4,374 |
| Total assets | \$ 31,853 | \$ 14,471 | \$ 12,345 | \$ (7,004) | \$ 51,665 |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | | | |
| Current liabilities: | | | | | |

Edgar Filing: BELLSOUTH CORP - Form 10-Q

| | | | | | |
|--|-----------|-----------|-----------|------------|-----------|
| Debt maturing within one year | \$ 3,432 | \$ 772 | \$ 3,388 | \$ (2,594) | \$ 4,998 |
| Other current liabilities | 3,062 | 1,193 | 1,199 | (769) | 4,685 |
| Total current liabilities | 6,494 | 1,965 | 4,587 | (3,363) | 9,683 |
| Long-term debt | 6,851 | 1,443 | 8,419 | (2,635) | 14,078 |
| Noncurrent liabilities: | | | | | |
| Deferred income taxes | 2,999 | 1,335 | (368) | (82) | 3,884 |
| Other noncurrent liabilities | 3,306 | 1,118 | 504 | (50) | 4,878 |
| Total noncurrent liabilities | 6,305 | 2,453 | 136 | (132) | 8,762 |
| Shareholders' equity | 12,203 | 8,610 | (797) | (874) | 19,142 |
| Total liabilities and shareholders' equity | \$ 31,853 | \$ 14,471 | \$ 12,345 | \$ (7,004) | \$ 51,665 |

BELLSOUTH CORPORATION
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (continued)
(Unaudited)
(Dollars In Millions)

NOTE N - SUBSIDIARY FINANCIAL INFORMATION (continued)

CONDENSED CONSOLIDATING CASH FLOW STATEMENTS

| | For the Three Months Ended March 31, 2001 | | | | |
|--------------------------------------|---|----------|----------|-------------|----------|
| | BST | Other | Parent | Adjustments | Total |
| Cash flows from operating activities | \$ 1,560 | \$ 24 | \$ 42 | \$ 47 | \$ 1,673 |
| Cash flows from investing activities | (1,410) | (191) | (1,438) | 2,099 | (940) |
| Cash flows from financing activities | (129) | 1 | 1,192 | (2,146) | (1,082) |
| Net increase (decrease) in cash | \$ 21 | \$ (166) | \$ (204) | \$ - | \$ (349) |

| | For the Three Months Ended March 31, 2002 | | | | |
|--------------------------------------|---|--------|----------|-------------|----------|
| | BST | Other | Parent | Adjustments | Total |
| Cash flows from operating activities | \$ 1,714 | \$ 317 | \$ 149 | \$ (115) | \$ 2,065 |
| Cash flows from investing activities | (876) | (25) | 2,382 | (736) | 745 |
| Cash flows from financing activities | (865) | (158) | (1,169) | 851 | (1,341) |
| Net increase (decrease) in cash | \$ (27) | \$ 134 | \$ 1,362 | \$ - | \$ 1,469 |

NOTE O - SUBSEQUENT EVENTS

Since first quarter 2002, we have repurchased approximately 6.0 million shares of our common stock in the open market for approximately \$190.

Edgar Filing: BELLSOUTH CORP - Form 10-Q

BELLSOUTH CORPORATION
MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL
CONDITION AND RESULTS OF OPERATIONS
(Dollars in Millions, Except Per Share Amounts)

For a more complete understanding of our industry, the drivers of our business and our current period results, you should read the following Management's Discussion and Analysis of Financial Condition and Results of Operations in conjunction with our latest annual report on Form 10-K and our other filings with the SEC.

Consolidated Results of Operations

Key financial and operating data for the three months ended March 31, 2001 and 2002 are as follows. All references to earnings per share are on a diluted basis:

| | For the Three Months Ended March 31, | | % |
|-----------------------------------|---|-------------|----------|
| | 2001 | 2002 | Change |
| Results of operations: | | | |
| Operating revenues | \$5,919 | \$5,534 | (6.5) |
| Operating expenses | 4,318 | 4,126 | (4.4) |
| Operating income | 1,601 | 1,408 | (12.1) |
| Interest expense | 360 | 304 | (15.6) |
| Gain on sale of operations | -- | 1,318 | N/M* |
| Net earnings of equity affiliates | 84 | 165 | 96.4 |
| Other income (expense), net | 82 | (665) | N/M |
| Provision for income taxes | 516 | 767 | 48.6 |
| Net income | \$ 891 | \$1,155 | 29.6 |
| Earnings per share | \$ 0.47 | \$ 0.61 | 29.8 |
| Cash flow data: | | | |
| Cash provided by | | | |
| operating activities | \$1,673 | \$2,065 | 23.4 |
| Cash (used for) provided | | | |
| by investing activities | \$ (940) | \$745 | N/M |
| Cash used for financing | | | |
| activities | \$ (1,082) | \$ (1,341) | 23.9 |
| Other: | | | |
| Effective tax rate | 36.7% | 39.9% | +320bps |
| Average debt balances: | | | |
| Short-term debt | \$6,523 | \$4,641 | (28.9) |
| Long-term debt | \$12,963 | \$14,819 | 14.3 |
| Total average debt balance | \$19,486 | \$19,460 | (0.1) |

* Not meaningful

Overview of consolidated results of operations

The following events impacted reported results during the three months ended

Edgar Filing: BELLSOUTH CORP - Form 10-Q

March 31:

| | Impact on Reported Results - Increase (Decrease) | | | |
|--|---|----------------------|------------------------|------------|
| | Operating Revenues | Operating Expense | Income Before Taxes | Net Income |
| | ----- | ----- | ----- | ----- |
| 2001 | | | | |
| Postretirement benefit expense for former wireless employees | \$ -- | \$ 72 | \$ (72) | \$ (47) |
| | ---- | ---- | ----- | ----- |
| | \$ -- | \$ 72 | \$ (72) | \$ (47) |
| | ===== | ===== | ===== | ===== |
| 2002 | | | | |
| Domestic advertising and publishing unbilled receivable adjustment | \$ (163) | \$ -- | \$ (163) | \$ (101) |
| | ----- | ----- | ----- | ----- |
| | \$ (163) | \$ -- | \$ (163) | \$ (101) |
| | ===== | ===== | ===== | ===== |

Postretirement benefit expense for former wireless employees - The amount shown represents expense for changes in postretirement medical benefit obligations for the wireless employees that were transitioned to Cingular.

Domestic advertising and publishing unbilled receivable adjustment - During first quarter 2002, BellSouth determined that the unbilled receivable balance was overstated. As a result, BellSouth recorded a reduction to advertising and publishing revenues.

Operating Revenues

Operating revenues decreased \$385 in first quarter 2002 compared to first quarter 2001. This decrease includes the \$163 correction of unbilled accounts receivable at our domestic advertising and publishing operations. The remaining decrease reflects:

- o A decline in revenues of \$20 at the communications group attributable to: continuing weak economic conditions and increased competitive activity, most notably in the wholesale and business markets; loss of retail access lines, specifically in the small business and mid-market segments; and unfavorable impacts from the movement of wholesale customers from a resale basis to lower-priced unbundled network elements. These decreases were offset by growth in retail digital and data revenues, in wholesale long distance revenues and, to a lesser degree, in calling features.
- o A decline in revenues of \$117 at the Latin America group. Revenues in this segment were negatively impacted by the effect of foreign currency exchange rates. If foreign currency exchange rates had remained constant with first quarter 2001, Latin America group revenues would have increased \$13.
- o A \$55 decline in revenues from domestic advertising and publishing revenues driven by timing of directory publishing schedules.

Operating Expenses

Edgar Filing: BELLSOUTH CORP - Form 10-Q

Total operating expenses decreased \$192 during first quarter 2002 compared to first quarter 2001. Excluding the postretirement benefit expense discussed above, total operating expenses decreased \$120 during first quarter 2002 compared to first quarter 2001, which reflect the following:

- o Operational and support expenses decreased \$124 during first quarter 2002 compared to first quarter 2001.
 - o Expenses in the communications group increased \$91 as a result of higher volumes in BellSouth's wholesale long distance businesses, higher uncollectibles due to bankruptcies of telecom sector customers and continued economic slowing, and higher employee benefit costs driven primarily by higher pension and retiree benefits and increasing medical costs, offset by lower salary and wages and employee expenses due to staff reductions.
 - o Expenses in the Latin America segment decreased \$152 driven primarily by changes in foreign currency exchange rates. If foreign currency exchange rates had remained constant with first quarter 2001, these expenses would have decreased by \$65, reflecting decreases in customer-acquisition-related costs.
 - o Other contributing factors include decreases in headquarters related expenses, which include a reduction in expenses related to the exit of the wireless entertainment business.
- o Depreciation and amortization increased \$4 compared to first quarter 2001 due to increases at the communications group reflecting increased deployment of capitalized software and investment in the network. The increase was offset by a \$36 decline in expenses in the Latin America segment, reflecting the effect of foreign currency exchange rates, revisions to depreciation at the Colombian operations and the cessation of amortization of goodwill due to the adoption of SFAS No. 142.

Interest Expense

Interest expense decreased \$56 during first quarter 2002 as compared to first quarter 2001. Lower average interest rates on short-term and long-term borrowings were the drivers of the decrease.

Gain on sale of operations

Gain on sale of operations for first quarter 2002 includes a gain of \$1,335 related to the conversion of our ownership interest in E-Plus and a loss of \$17 associated with the exit of one of our Brazilian advertising and publishing companies.

Net earnings of equity affiliates

Earnings from our unconsolidated businesses increased \$81 in first quarter 2002 compared to first quarter 2001. The increase was attributable to a \$43 improvement at our Brazilian operations driven by lower net foreign currency transaction losses, and a \$25 decrease in losses from our former wireless subsidiary in Germany. The remaining increase was attributable to higher earnings from Cingular and our operations in Israel and Denmark.

Other income (expense), net

Other income (expense), net includes interest income, gains (losses) on disposition of assets, foreign currency gains (losses), gains (losses) on the sale and impairments of investments and miscellaneous nonoperating income.

Edgar Filing: BELLSOUTH CORP - Form 10-Q

The quarter over quarter change of \$747 is primarily driven by: \$275 of expense in first quarter 2002 from the recognition of an impairment on shareholder loans to our Brazilian equity investments; \$108 of expense in first quarter 2002 for the recognition of a guarantee on a portion of the Brazilian operations' debt; a quarter over quarter increase of \$277 in foreign currency transaction losses driven by the devaluation of the Argentinean peso; a \$42 increase in losses associated with the sale of Qwest shares; and \$137 of expense in first quarter 2002 to reduce our remaining investment in Qwest to market value. These expenses and losses were partially offset by a \$66 increase in minority interests at our Latin American operations.

Provision for income taxes

The provision for income taxes increased \$251 in first quarter 2002 and our effective tax rate increased from 36.7% in first quarter 2001 to 39.9% in first quarter 2002. The increase in the effective tax rate was driven by an increase in the foreign tax valuation allowance, which is related to the increased losses at our operations in Argentina.

Results by Segment

Our reportable segments reflect strategic business units that offer similar products and services and/or serve similar customers. We have four reportable operating segments:

- o Communications group;
- o Domestic wireless;
- o Latin America; and
- o Domestic advertising and publishing.

We have included the operations of all other businesses falling below the reporting threshold in the "All other businesses" segment.

Management evaluates the performance of each business unit based on net income, exclusive of internal charges for use of intellectual property and adjustments for unusual items that may arise. Unusual items are transactions or events that are included in reported consolidated results but are excluded from segment results due to their nonrecurring or nonoperational nature. In addition, when changes in our business affect the comparability of current versus historical results, we will adjust historical operating information to reflect the current business structure.

The following discussion highlights our performance in the context of these segments. For a more complete understanding of our industry, the drivers of our business, and our current period results, you should read this discussion in conjunction with our consolidated financial statements, including the related notes.

Communications Group

The communications group includes our core domestic businesses including: all domestic wireline voice, data, broadband, e-commerce, long distance, Internet services and advanced voice features. The group provides these services to an array of customers, including residential, business and wholesale.

Adjustments to Segment Results

Edgar Filing: BELLSOUTH CORP - Form 10-Q

Gross versus net presentation - We have adjusted the communications group's historical revenues and expenses to reflect a change in reporting of gross receipts taxes in Florida. Beginning in the fourth quarter of 2001, we are required to account for the tax collected from customers as a pass-through billing (i.e. net presentation). This change is neutral to earnings as it reduces revenues and expenses by an equal amount.

| | For the Three Months | | |
|---|----------------------|---------|--------|
| | Ended March 31, | | % |
| | 2001 | 2002 | Change |
| Results of Operations | | | |
| Segment operating revenues: | | | |
| Local service | \$2,898 | \$2,941 | 1.5 |
| Network access | 1,235 | 1,205 | (2.4) |
| Long distance | 171 | 205 | 19.9 |
| Other communications | 367 | 331 | (9.8) |
| Total segment operating revenues | 4,671 | 4,682 | 0.2 |
| Segment operating expenses: | | | |
| Operational and support expenses | 2,185 | 2,304 | 5.4 |
| Depreciation and amortization | 976 | 1,015 | 4.0 |
| Total segment operating expenses | 3,161 | 3,319 | 5.0 |
| Segment operating income | 1,510 | 1,363 | (9.7) |
| Segment net income | \$855 | \$770 | (9.9) |
| Key Indicators | | | |
| Access line counts: | | | |
| Access lines: | | | |
| Residential | 17,192 | 16,608 | (3.4) |
| Business | 8,464 | 8,616 | 1.8 |
| Other | 242 | 201 | (16.9) |
| Total access lines | 25,898 | 25,425 | (1.8) |
| Access line equivalents (1) | 31,227 | 41,398 | 32.6 |
| Total equivalent access lines | 57,125 | 66,823 | 17.0 |
| Resold lines and unbundled network elements | 1,408 | 1,921 | 36.4 |
| Access minutes of use (millions) | 28,430 | 25,583 | (10.0) |
| | | | |
| Toll messages (millions) | 111 | 96 | (13.5) |
| DSL customers | 303 | 729 | 140.6 |
| Digital and data services revenues | \$975 | \$1,117 | 14.6 |
| Calling feature revenues | \$563 | \$592 | 5.2 |
| Capital expenditures | \$1,477 | \$922 | (37.6) |

(1) Access line equivalents represent a conversion of non-switched data circuits to a switched access line basis and are presented for comparability purposes. Equivalents are calculated by converting high-speed/high-capacity data circuits to the equivalent of a switched access line based on transport capacity. While the revenues generated by access line equivalents have a directional relationship with these counts, growth rates cannot be compared on an equivalent basis.

Segment operating revenues

Local service

Local service revenues increased \$43 in the first quarter 2002 attributable to strong growth in digital and data revenues and by our marketing of calling features. Those increases were substantially offset by a decrease in basic and extended area service revenues reflecting competition and a slowing economy.

Residential access lines decreased 3.4% and business access lines increased 1.8%. We continue to experience access line declines but the rate of decline

Edgar Filing: BELLSOUTH CORP - Form 10-Q

decreased slightly from a rate of 1.9% in fourth quarter 2001. The core business was affected by a slowing economy, competitive impacts related to over 300 active carriers authorized to provide telecommunications services in our region and technological changes manifested in the shifting of customers from wireline to wireless and second line customers to high-speed access service.

At March 31, 2002, we provided 1.9 million wholesale lines to competitors, on both a resale and unbundled network elements (UNE) basis. At March 31, 2002, UNEs accounted for approximately 67% of our wholesale lines and at March 31, 2001 they represented 47%. Because of the larger discounts associated with UNEs versus resale, this shift to UNEs is negatively impacting our revenue growth. We also estimate that we have lost an additional 2.2 million lines to facilities-based competitors.

Revenues from optional calling features such as caller ID, call waiting, call return and voicemail service increased \$29, or 5.2%, during first quarter 2002 compared to first quarter 2001. These increases were driven by growth in calling feature usage through our Complete Choice(R) Package, a one-price bundled offering of over 20 calling features.

Network access

Network access revenues decreased \$30 in the first quarter of 2002 when compared to the same 2001 period. Revenues from dedicated high-capacity data line offerings grew approximately \$32 quarter over quarter as high-capacity users increased their use of our network. The increases were offset by a \$35 decline in revenues derived from switched access services resulting from a 10.0% decrease in access minutes-of-use volumes. These volumes continue to be negatively impacted by migration of minutes to dedicated digital and data services offerings which are fixed-charge based rather than minute-of-use based, competition from competitive local exchange carriers whose traffic completely bypasses our network, and the effect of alternative services such as wireless and Internet e-mail.

Long distance

Long distance revenues increased \$34 in the first quarter 2002. Strong growth of \$60 in wholesale long distance and prepaid long distance cards was partially offset by \$26 in losses of intraLATA toll revenues as toll messages declined 13.5% for the quarter. Growth in wholesale long distance was driven by increased sales to second and third tier long distance carriers and higher volumes related to Cingular driven by proliferation of free long distance plans. IntraLATA toll losses are driven by the increased demand for Area Plus services, which are included in local service.

Other communications

Other communications revenue decreased \$36 during first quarter 2002. Reductions in payphone and video entertainment revenues were offset by growth in revenues from wireless interconnection and customer premises equipment. BellSouth continues to transition out of the payphone business by year-end 2003.

Segment operating expenses

Operational and support expenses

Operational and support expenses increased \$119 during first quarter 2002. The increase was primarily attributable to result of higher volumes in the wholesale long distance business, higher uncollectibles due to bankruptcies of telecom sector customers and continued economic slowing, and higher employee benefit costs driven primarily by higher pension and increasing medical costs, offset by lower salary and wages and employee expenses due to staff reductions.

Depreciation and amortization

Depreciation and amortization expense increased \$39 during first quarter 2002 compared to first quarter 2001. The increases are primarily attributable to

Edgar Filing: BELLSOUTH CORP - Form 10-Q

amortization of capitalized software and depreciation resulting from higher levels of net property, plant and equipment partially offset by declines in the overall composite depreciation rate.

 Domestic Wireless

During fourth quarter 2000, we contributed our domestic wireless operations to a joint venture with SBC Communications, forming the second largest wireless carrier in the U.S., Cingular. We own an approximate 40% economic interest in the venture and share control with SBC. We account for the investment under the equity method. For management purposes, we evaluate our domestic wireless segment based on our proportionate share of Cingular's results. Accordingly, results for our domestic wireless segment reflect the proportional consolidation of approximately 40% of Cingular's results.

| | For the Three Months | | |
|--------------------------------------|----------------------|---------|--------|
| | Ended March 31, | | % |
| | 2001 | 2002 | Change |
| Segment operating revenues: | | | |
| Service revenues | \$ 1,205 | \$1,326 | 10.0 |
| Equipment revenues | 105 | 91 | (13.3) |
| Total segment operating revenues | 1,310 | 1,417 | 8.2 |
| Segment operating expenses: | | | |
| Operational and support expenses | 925 | 971 | 5.0 |
| Depreciation and amortization | 180 | 180 | 0.0 |
| Total segment operating expenses | 1,105 | 1,151 | 4.2 |
| Segment operating income | 205 | 266 | 29.8 |
| Segment net income | \$88 | \$92 | 4.5 |
| | | | |
| Customers (000s) | 8,214 | 8,732 | 6.3 |
| Average monthly revenue per customer | \$50 | \$50 | 0.0 |

Segment operating revenues

Segment operating revenues grew \$107 during first quarter 2002 compared to the same 2001 period. Service revenues increased \$121, primarily as a result of higher local service revenues associated with growth in the customer base and the adoption of new national and regional rate plans which offer larger numbers of included minutes and bundling of roaming and long distance offerings. Revenues derived from the first quarter 2002 addition of a wireless handset captive insurance subsidiary contributed \$13 to the increase. These increases were offset by declines in roaming and long distance revenues reflecting the migration of customers to the new national and regional plans. Roaming revenues derived from the provision of access to customers of competitors declined as competitors continue to negotiate and pay lower rates as well as build out their networks and reduce the need of their customers to roam on Cingular's network. Equipment revenues decreased as a result of fewer gross customer additions quarter over quarter.

The rate of customer growth was impacted by churn reflecting management initiatives to migrate analog customers to digital services and reduce the mix of prepaid and reseller customers in Cingular's subscriber base. Average monthly usage by customers increased during the first quarter reflecting the impact of the new customer plans.

Segment operating expenses

Edgar Filing: BELLSOUTH CORP - Form 10-Q

Operational and support expenses

Operational and support expenses increased \$46 during first quarter 2002 compared to the same 2001 period. Cingular's expense growth was driven by increased service costs resulting from a rise in minutes of use, higher long distance costs driven by the bundling of long distance offerings in new rate plans, and costs associated with the commencement of operations of a captive insurance subsidiary. These increases were offset by a decline in equipment costs due to lower gross customer additions, and declines in branding expenses associated with the introduction of the Cingular brand name last year.

Depreciation and amortization

Depreciation and amortization remained flat during first quarter 2002 when compared to the same 2001 period. The increase in Cingular's depreciation expense attributable to higher levels of gross property, plant and equipment was largely offset by decreases associated with the contribution of network assets to a joint venture. Amortization expense declined \$19 as a result of the cessation of amortization of licenses and goodwill due to the implementation of SFAS No. 142.

Latin America

The Latin America segment is comprised of our investments in wireless businesses in eleven countries in Latin America. Consolidated operations include our businesses in Argentina, Chile, Colombia, Ecuador, Nicaragua, Peru and Venezuela. All other businesses, the most significant being the wireless operations in Brazil, are accounted for under the equity method, and accordingly their results are reported as Net earnings (losses) of equity affiliates.

| | For the Three Months | | % |
|--|----------------------|-------|--------|
| | Ended March 31, | | |
| | 2001 | 2002 | Change |
| Segment operating revenues: | | | |
| Service revenues | \$642 | \$546 | (15.0) |
| Equipment revenues | 139 | 110 | (20.9) |
| Advertising and publishing revenues | 1 | 3 | N/M* |
| Total segment operating revenues | 782 | 659 | (15.7) |
| Operating expenses: | | | |
| Operational and support expenses | 630 | 478 | (24.1) |
| Depreciation and amortization | 154 | 118 | (23.4) |
| Total operating expenses | 784 | 596 | (24.0) |
| Operating income | (2) | 63 | N/M |
| Net losses of equity affiliates | (13) | (6) | N/M |
| Segment net income (loss) | \$(63) | \$4 | N/M |
| Customers (a) (000s) | 7,784 | 7,908 | 1.6 |
| Average monthly revenue per customer (a) | \$28 | \$23 | (17.9) |

* Not Meaningful

(a) The amounts shown are for our consolidated properties and do not include customer data for our unconsolidated properties.

Segment operating revenues

Segment operating revenues decreased \$123 compared to first quarter 2001 due to numerous factors including:

- o The continued weakening of our Latin American operations' local currencies against the U.S. Dollar. Absent changes in foreign currency exchange rates,

Edgar Filing: BELLSOUTH CORP - Form 10-Q

revenues would have been \$130 higher in 2002; and

- o Decreases in equipment revenues at our operations in Venezuela, Colombia and Argentina totaling \$40.

These decreases were partially offset by increases in service revenues totaling \$29 at our operations in Colombia and Ecuador, attributable to growth in the customer bases of those operations. Revenues from complementary business ventures in Venezuela, primarily wholesale long distance voice, data access and transport and Internet access also increased by \$27.

Segment operating expenses

Operational and support expenses

Operational and support expenses decreased \$152 compared to first quarter 2001. Changes in foreign currency exchange rates favorably affected this change; absent changes in foreign currency exchange rates, operational and support expenses would have been \$87 higher in first quarter 2002. The remaining reductions in expenses were primarily attributable to a 17.5% decline in gross customer additions and reductions in administrative costs.

Depreciation and amortization

Depreciation expense decreased \$17 quarter over quarter as a result of lower depreciation in Colombia due to a true-up of depreciation on network assets. Amortization expense decreased \$19 quarter over quarter as a result of the cessation of amortization of goodwill under the guidance of SFAS No. 142.

Net losses of equity affiliates

Net losses from our Latin America equity affiliates improved \$7 to \$(6) in first quarter 2002, primarily the result of operational improvements at our operations in Brazil.

Domestic Advertising and Publishing

Our domestic advertising and publishing segment is comprised of companies in the U.S. that publish, print, sell advertising in and perform related services concerning alphabetical and classified telephone directories and electronic product offerings.

The first quarter 2002 segment results exclude the effect of a correction to unbilled accounts receivable.

| | For the Three Months | | |
|----------------------------------|----------------------|-------|--------|
| | Ended March 31, | | % |
| | 2001 | 2002 | Change |
| Segment operating revenues | \$437 | \$383 | (12.4) |
| Segment operating expenses: | | | |
| Operational and support expenses | 204 | 205 | 0.5 |
| Depreciation and amortization | 7 | 6 | (14.3) |
| Total segment operating expenses | 211 | 211 | 0.0 |
| Segment operating income | 226 | 172 | (23.9) |
| Segment net income | \$137 | \$104 | (24.1) |

Segment operating revenues

Revenues decreased \$54 during first quarter 2002 when compared to the same 2001 period. The decrease is principally a result of changes in directory publication

Edgar Filing: BELLSOUTH CORP - Form 10-Q

dates. Excluding the effects of changes in directory publishing dates, revenue growth for the segment would have approximated negative 2%. Negative growth is attributable to continued slow economic conditions.

Segment operating expenses

Operational and support expenses remained relatively flat in first quarter 2002 as volume and timing related decreases were offset by increases in bad debt expense.

Depreciation and amortization remained relatively flat.

All Other Businesses

All other businesses primarily consist of a captive insurance subsidiary and equity investments in wireless operations in Israel, Denmark and our former operations in Germany. While the operating results for this segment include the results of the German operations for first quarter 2001 and first quarter 2002, the results for this segment for first quarter 2002 exclude the gains and losses associated with the conversion of our ownership in Germany to ownership in KPN.

| | For the Three Months Ended March 31, | | % |
|-----------------------------------|---|------|--------|
| | 2001 | 2002 | |
| Segment operating revenues | \$33 | \$25 | (24.2) |
| Segment operating expenses | 27 | 16 | (40.7) |
| Segment operating income | 6 | 9 | 50.0 |
| Net earnings of equity affiliates | (20) | 13 | N/M* |
| Segment net income (loss) | \$(17) | \$19 | N/M |

* - Not Meaningful.

Segment operating results

Revenues and expenses were derived primarily from the sale of insurance on customer premises equipment and amortization of deferred revenues related to a transaction with Crown Castle to monetize wireless towers in 1999. The decrease in operating revenues and expenses is attributable to the discontinuance of sales of insurance on wireless handsets effective first quarter 2002.

Net earnings of equity affiliates increased \$33, attributable to improved operating results at our former German operation as well as higher income from the operations in both Denmark and Israel.

Liquidity and Financial Condition

Cash flows from operations are our primary source of cash for funding existing operations, capital expenditures, debt interest and principal payments, and dividend payments to shareholders. Should the need arise, however, we believe we are well positioned to raise capital in the public debt markets. At March 31, 2002, our corporate debt rating was Aa3 from Moody's Investor Service and A+ from Standard and Poor's. Our short-term credit rating at March 31, 2002 was P-1 from Moody's and A-1 from Standard and Poor's. Our commercial paper program as

Edgar Filing: BELLSOUTH CORP - Form 10-Q

of March 31, 2002 was \$8.0 billion, but only \$2.0 billion was outstanding. We believe that we have ready access to the commercial paper market in the event funding in excess of our operating cash flows is needed. Furthermore, we have \$2.5 billion in unused committed back-up lines of credit available in case we are unable to access the commercial paper market. We also have a registration statement on file with the SEC under which \$2.3 billion of long-term debt securities could be issued. While current liabilities exceed current assets, our sources of funds -- primarily from operations and, to the extent necessary, from readily available external financing arrangements -- are sufficient to meet all current obligations on a timely basis. We believe that these sources of funds will be sufficient to meet the needs of our business for the next twelve months.

Net cash provided by (used for):

| | For the Three Months | | | Change |
|----------------------|----------------------|------------|----------|--------|
| | Ended March 31, | | | |
| | 2001 | 2002 | | |
| Operating activities | \$ 1,673 | \$ 2,065 | \$ 392 | 23.4% |
| Investing activities | \$ (940) | \$ 745 | \$ 1,685 | N/M* |
| Financing activities | \$(1,082) | \$ (1,341) | \$ 259 | 23.9% |

* Not Meaningful

Net cash provided by operating activities

Cash generated by operations increased \$392 during first quarter 2002 compared to first quarter 2001. The increase was driven primarily by payments in first quarter 2001 of \$200 related to the termination of a vendor contract and \$115 related to the exiting of the wireless entertainment business.

Net cash provided by investing activities

During the first quarter 2002, we generated proceeds of \$1,760 from the sale of our investment in KPN and portions of our investments in Qwest and TCO as well as proceeds from the repayment of our loan to KPN. Offsetting these proceeds were the investment of \$1,005 for capital expenditures to support our wireline and wireless networks, to promote the introduction of new products and services and to increase operating efficiency and productivity.

Net cash used for financing activities

During first quarter 2002 we reduced our short-term borrowings by almost \$1 billion and paid dividends of \$.19 per share totaling \$357. Our debt to total capitalization ratio of 49.8% at March 31, 2002 decreased from 52.0% at December 31, 2001.

Market Risk

For a complete discussion of our market risks, you should refer to the caption "Quantitative and Qualitative Disclosure About Market Risk" in our 2001 annual report on Form 10-K. Our primary exposure to market risks relates to unfavorable movements in interest rates and foreign currency exchange rates. We do not anticipate any significant changes in our objectives and strategies with respect to managing such exposures.

 Operating Environment and Trends of the Business

Domestic Economic Trends

On average, the economy of our nine-state region tends to closely track the U.S.

Edgar Filing: BELLSOUTH CORP - Form 10-Q

economy. Real GDP growth for 2002 is expected to be 2.3 percent, increasing to 4 percent in 2003. Growth in the first half of the year will be driven largely by consumer spending and by restocking of inventories. Business spending on plant and equipment is not expected to contribute significantly until well into the second half of the year when corporate profits begin to improve. Employment growth in the region, which has been closely correlated with various measures of BellSouth's business performance in the past, seems likely to remain sluggish in the first half of the year, but is expected to gather pace in the second half of 2002. We expect 2002 employment growth in our region to be below one percent, but improving to 3 percent next year.

Real personal income growth in our nine-state region is expected to average 2.9 percent in 2002 and 5 percent in 2003. Residential construction activity, which did not slump in the recession, will stay at a strong pace. Housing starts will top 450 thousand in both 2002 and 2003. Historically, our business has generally followed the timing of the cycle in the overall economy, so if past is prologue, we should see signs of recovery in our operations. Those signs have not appeared yet and may not appear at all this year.

Latin American Economic Trends

Poor economic conditions continued in most of the region during the first quarter 2002. Growth is expected to be sluggish to modest in much of the region this year. We expect Latin America to grow at a faster pace in 2003 if the recession has ended in the United States by the end of 2002. However, Argentina and Venezuela are likely to be exceptions. In the wake of its financial crisis, Argentina's economy is expected to contract sharply this year, perhaps as much as 10 percent. No recovery is in sight and the country's troubles are expected to extend into 2003 before the downturn ends. Following Venezuela's currency devaluation this winter, the economy is expected to contract in 2002 with a return to moderate growth in 2003. High oil prices should help to keep the economy afloat. However, recent political events in the country have significantly increased the downside risk to this forecast. We believe inflation rates upward of 20 percent are likely in both Argentina and Venezuela this year.

Colombia's civil war remains a drain on its economy, resulting in outflows of both money and human capital. Sluggish growth of 1.5 percent is expected this year, improving in 2003 to over 3.5 percent.

Argentina. In early 2002, the Argentine government announced economic reforms, including a devaluation of the peso. As a result of the devaluation, our Argentine operation violated covenants on \$350 of its U.S. Dollar-denominated debt. The debt is classified as current in the March 31, 2002 balance sheet. The devaluation, resulting new laws and regulations instituted, and the instability of the government make it difficult to anticipate the long-term impacts of the economic situation in Argentina. Due to the rapidly changing environment, we are closely monitoring the situation and cannot anticipate the ultimate outcome.

Brazil. On March 28, 2002, BCP, our Brazilian investment, defaulted on a principal payment. We continue to discuss possible funding solutions with our principal partner and BCP's lenders. The parties have not reached any agreement to date. There can be no assurance that an agreement will be reached. See note E to our consolidated interim financial statements.

Venezuela. On February 12, 2002, Venezuela's government floated its currency, ending a five-year-old regime that permitted the bolivar to trade only within a fixed-band against the U.S. Dollar. As a result, devaluation occurred. It is uncertain what the long-term impacts of the devaluation will have on our operations. Based on the current monetary asset position of this operation, we recorded a benefit of \$27, or \$14 after taxes and minority partner interests, in the first quarter of 2002.

Edgar Filing: BELLSOUTH CORP - Form 10-Q

Regulatory Developments

Beginning in late 1996, we operated under a price regulation plan approved by the South Carolina Public Service Commission under existing state laws. In April 1999, however, the South Carolina Supreme Court invalidated this price regulation plan. In July 1999, we elected to be regulated under a new statute, adopted subsequent to the Commission's approval of the earlier plan. The new statute allows telephone companies in South Carolina to operate under price regulation without obtaining approval from the Commission. The election became effective during August 1999. The South Carolina Consumer Advocate petitioned the Commission seeking review of the level of our earnings during the 1996 - 1998 period when we operated under the subsequently invalidated price regulation plan. The Commission voted to dismiss the petition in November 1999 and issued orders confirming the vote in February and June of 2000. In July 2000, the Consumer Advocate appealed the Commission's dismissal of the petition. If the Consumer Advocate prevails, the case could be remanded to the South Carolina PSC, which could, after considering evidence, order refunds to customers in South Carolina. At this time, we are unable to determine the impact, if any, this may have on future earnings.

Also in 2000, the Florida Public Service Commission issued a proposed agency action stating that our change in 1999 from a late charge based on a percentage of the amounts overdue to a flat rate fee plus an interest charge violated the Florida price regulation statute and voted that approximately \$65 should be refunded. We protested the decision. On August 30, 2001, the Commission issued an order adopting its proposed action. We have appealed to the Florida Supreme Court and continue to collect the charges subject to refund. The total amount as of March 31, 2002 subject to potential refund was \$91, including accrued interest. No accrual has been recorded in these financial statements related to this matter.

In October 2001, we filed applications with the FCC to offer long distance service to customers in Louisiana and Georgia. These filings, which followed the unanimous approval by the Public Service Commissions (PSC) in Louisiana and Georgia, were withdrawn in December 2001. We refiled applications with the FCC to offer long distance service to customers in those states in February 2002. In October 2001, the Mississippi Public Service Commission unanimously endorsed BellSouth's state-level filing to provide long distance service. In November 2001, the South Carolina Public Service Commission unanimously endorsed BellSouth's state-level filing to provide long distance service. In April 2002, the Kentucky Public Service Commission unanimously endorsed BellSouth's state-level filing to provide long distance service. We have also made filings with the PSCs in each of Alabama, Florida, North Carolina and Tennessee to review our compliance with the requirements for obtaining long distance authority. We expect to file an application with the FCC for each state at the appropriate point in the state commission's consideration. We do not know if the FCC will require further changes in our network interconnection elements and operating systems before it will approve such petitions. Any such changes could result in significant additional expense and increased local service competition from CLECs that use our network.

We are involved in numerous legal proceedings associated with state and federal regulatory matters. While complete assurance cannot be given as to the outcome of these matters, we believe that any financial impact would not be material to our results of operations, financial position or cash flows. See note M to our consolidated interim financial statements.

Foreign Risks

Our reporting currency is the U.S. Dollar. However, most of our international revenues are generated in the currencies of the countries in which we operate. In addition, many of our international operations and equity investees hold U.S.

Edgar Filing: BELLSOUTH CORP - Form 10-Q

Dollar-denominated short- and long-term debt. The currencies of many Latin American countries have experienced substantial volatility and depreciation in the past. Declines in the value of the local currencies in which we are paid relative to the U.S. Dollar will cause revenues in U.S. Dollar terms to decrease and dollar-denominated liabilities to increase in local currency. Where we consider it to be economically feasible, we attempt to limit our exposure to exchange rate fluctuations by using foreign currency forward exchange contracts or similar instruments as a vehicle for hedging; however, a substantial amount of our exposures are unhedged.

The impact of devaluation or depreciating currency on an entity depends on the residual effect on the local economy and the ability of an entity to raise prices and/or reduce expenses. Our ability to raise prices is limited in many instances by government regulation of tariff rates and competitive constraints. Due to our constantly changing currency exposure and the potential substantial volatility of currency exchange rates, we cannot predict the effect of exchange rate fluctuations on our business.

Economic, social and political conditions in Latin America are, in some countries, unfavorable and volatile, which may impair our operations. These conditions could make it difficult for us to continue development of our business, generate revenues or achieve or sustain profitability. Historically, recessions and volatility have been primarily caused by: monetary, exchange rate and/or fiscal policies; currency devaluations; significant governmental influence over many aspects of local economies; political and economic instability; unexpected changes in regulatory requirements; social unrest or violence; slow or negative economic growth; imposition of trade barriers; and wage and price controls. Our Latin American business could be materially adversely affected if the recent political and economic crisis in Argentina and Venezuela worsen, continue for a sustained period or spread to other Latin American countries.

Most or all of these factors have occurred at various times in the last two decades in our core Latin American markets. We have no control over these matters. Economic conditions in Latin America are generally less attractive than those in the U.S., and poor social, political and economic conditions may limit use of our services which may adversely impact our business.

New Accounting Pronouncements

See note B to our consolidated interim financial statements.

Item 3. QUALITATIVE AND QUANTITATIVE DISCLOSURES ABOUT MARKET RISK

See the caption labeled "Market Risk" in Management's Discussion and Analysis of Financial Condition and Results of Operations.

Cautionary Language Concerning Forward-Looking Statements

In addition to historical information, this document contains forward-looking statements regarding events, financial trends and critical accounting policies that may affect our future operating results, financial position and cash flows. These statements are based on our assumptions and estimates and are subject to risks and uncertainties. For these statements, we claim the protection of the safe harbor for forward-looking statements provided by the Private Securities Litigation Reform Act of 1995.

There are possible developments that could cause our actual results to differ materially from those forecast or implied in the forward-looking statements. You are cautioned not to place undue reliance on these forward-looking statements,

Edgar Filing: BELLSOUTH CORP - Form 10-Q

which are current only as of the date of this filing. We disclaim any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise.

While the below list of cautionary statements is not exhaustive, some factors that could affect future operating results, financial position and cash flows and could cause actual results to differ materially from those expressed in the forward-looking statements are:

- o a change in economic conditions in domestic or international markets where we operate or have material investments which would affect demand for our services;
- o changes in U.S. or foreign laws or regulations, or in their interpretations, which could result in the loss, or reduction in value, of our licenses, concessions or markets, or in an increase in competition, compliance costs or capital expenditures;
- o a decrease in the growth rate of demand for the services which we offer;
- o the intensity of competitive activity and its resulting impact on pricing strategies and new product offerings;
- o protracted delay in our entry into the interLATA long distance market;
- o significant deterioration in foreign currencies relative to the U.S. Dollar in foreign countries in which we operate;
- o the potential unwillingness or inability of our partners to fund their obligations to our international joint ventures due to deteriorating economic conditions or other facts;
- o the potential unwillingness of banks or other lenders to lend to our international joint ventures due to deteriorating economic conditions and tightening credit standards;
- o higher than anticipated start-up costs or significant up-front investments associated with new business initiatives;
- o the outcome of pending litigation;
- o unanticipated higher capital spending from, or delays in, the deployment of new technologies;
- o the impact of terrorist attacks on our business; and
- o the impact and the success of the wireless joint venture with SBC Communications, known as Cingular Wireless, including marketing and product development efforts, technological change and financial capacity.

PART II -- OTHER INFORMATION

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits:

Exhibit
Number

Edgar Filing: BELLSOUTH CORP - Form 10-Q

- 4a No instrument which defines the rights of holders of our long- and intermediate-term debt is filed herewith pursuant to Regulation S-K, Item 601(b)(4)(iii)(A). Pursuant to this regulation, we agree to furnish a copy of any such instrument to the SEC upon request.
- 11 Computation of Earnings Per Common Share.
- 12 Computation of Ratio of Earnings to Fixed Charges.

(b) Reports on Form 8-K:
None.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

BELLSOUTH CORPORATION

By /s/ W. Patrick Shannon

W. PATRICK SHANNON
Vice President - Finance
(Principal Accounting Officer)

May 3, 2002

EXHIBIT INDEX

- Exhibit
Number
- 11 Computation of Earnings Per Common Share.
- 12 Computation of Ratio of Earnings to Fixed Charges.