SOUTHERN MISSOURI BANCORP INC Form 10-K

September 24, 2012

days. YES X

NO ___

UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington D.C. 20549

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| | FORM | 10-K |
| [X] | | PURSUANT TO SECTION 13 OR 15(d) OF THE HANGE ACT OF 1934 |
| | For the fiscal year e | nded June 30, 2012 OR |
| [] | | ORT PURSUANT TO SECTION 13 OR 15(d) OF THE HANGE ACT OF 1934 |
| Commission File Number: 0- | 23406 | |
| SOUTHERN MISSOURI BA | NCORP, INC. | |
| (Exact name of registrant as s | pecified in its charter) | |
| Missouri (State or other jurisdiction of | incorporation or organization) | 43-1665523 (I.R.S. Employer Identification No.) |
| 531 Vine Street, Poplar Bluff (Address of principal executive | | 63901 (Zip Code) |
| Regi | strant's telephone number, inclu | ading area code: (573) 778-1800 |
| Title of 6 | ecurities registered pursuant to each class: value \$0.01 per share | Section 12(b) of the Act: Name of each exchange on which registered: The NASDAQ Stock Market LLC |
| Indicate by check mark if the YES NO X | registrant is a well-known seas | oned issuer, as defined in Rule 405 of the Securities Act. |
| Indicate by check mark if the Act. YES NO X | registrant is not required to file | reports pursuant to Section 13 or Section 15(d) of the |
| Securities Exchange Act of 19 | 934 during the preceding 12 mo | I reports required to be filed by Section 13 or 15(d) of the nths (or for such shorter period that the registrant was a filing requirements for the past 90 |

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate web site, if any, every interactive data file required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registration was required to submit

| and post such files. YES X NO |
|--|
| Indicate by check mark whether disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained herein, and will not be contained, to the best of the registrant's knowledge, in definitive proxy or other information statements incorporated by reference in Part III of this Form 10-K or any amendments to this Form 10-K. X |
| Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. |
| Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company X (Do not check if a smaller reporting company) |
| Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). YES $__$ NO X |
| The aggregate market value of the voting stock held by non-affiliates of the registrant, computed by reference to the average of the high and low traded price of such stock as of the last business day of the registrant's most recently completed second fiscal quarter, was \$63.3 million. (The exclusion from such amount of the market value of the shares owned by any person shall not be deemed an admission by the registrant that such person is an affiliate of the |

As of September 7, 2012, there were issued and outstanding 3,289,040 shares of the Registrant's common stock.

registrant.)

DOCUMENTS INCORPORATED BY REFERENCE

Part III of Form 10-K - Portions of the Proxy Statement for the 2012 Annual Meeting of Stockholders.

PART I

Item 1. Description of Business

General

Southern Missouri Bancorp, Inc. ("Company"), which changed its state of incorporation to Missouri on April 1, 1999, was originally incorporated in Delaware on December 30, 1993 for the purpose of becoming the holding company for Southern Missouri Savings Bank upon completion of Southern Missouri Savings Bank's conversion from a state chartered mutual savings and loan association to a state chartered stock savings bank. As part of the conversion in April 1994, the Company sold 1,803,201 shares of its common stock to the public. The Company's Common Stock is quoted on the NASDAQ Global Market under the symbol "SMBC".

Southern Missouri Savings Bank was originally chartered as a mutual Missouri savings and loan association in 1887. On June 20, 1995, it converted to a federally chartered stock savings bank and took the name Southern Missouri Savings Bank, FSB. On February 17, 1998, Southern Missouri Savings Bank converted from a federally chartered stock savings bank to a Missouri chartered stock savings bank and changed its name to Southern Missouri Bank & Trust Co. On June 4, 2004, Southern Missouri Bank & Trust Co. converted from a Missouri chartered stock savings bank to a Missouri state chartered trust company with banking powers ("Charter Conversion"). On June 1, 2009, the institution changed its name to Southern Bank ("Bank").

The primary regulator of the Bank is the Missouri Division of Finance. The Bank is a member of the Federal Reserve, and the Federal Reserve Board ("FRB") is the Bank's primary federal regulator. The Bank's deposits continue to be insured up to applicable limits by the Deposit Insurance Fund ("DIF") of the Federal Deposit Insurance Corporation ("FDIC"). With the Bank's conversion to a trust company with banking powers, the Company became a bank holding company regulated by the FRB.

The principal business of the Bank consists primarily of attracting retail deposits from the general public and using such deposits along with wholesale funding from the Federal Home Loan Bank of Des Moines ("FHLB"), and to a lesser extent, brokered deposits, to invest in one- to four-family residential mortgage loans, mortgage loans secured by commercial real estate, commercial non-mortgage business loans, and consumer loans. These funds are also used to purchase mortgage-backed and related securities ("MBS"), U.S. Government Agency obligations, municipal bonds, and other permissible investments.

At June 30, 2012, the Company had total assets of \$739.2 million, total deposits of \$584.8 million and stockholders' equity of \$94.7 million. The Company has not engaged in any significant activity other than holding the stock of the Bank. Accordingly, the information set forth in this report, including financial statements and related data, relates primarily to the Bank. The Company's revenues are derived principally from interest earned on loans, debt securities, MBS, CMOs and, to a lesser extent, banking service charges, bank card interchange fees, loan late charges, increases in the cash surrender value of bank owned life insurance, and other fee income.

Acquisitions

On December 17, 2010, the Bank entered into a Purchase and Assumption Agreement with the FDIC, as receiver, to acquire certain assets and assume certain liabilities of the former First Southern Bank, with headquarters in Batesville, Arkansas, and one branch location in Searcy, Arkansas. As a result of the transaction, the Company acquired loans recorded at a fair value of \$114.6 million and deposits recorded at a fair value of \$130.8 million, at December 17, 2010.

On July 17, 2009, the Company completed the acquisition of Southern Bank of Commerce headquartered in Paragould, Arkansas, with branches in Jonesboro, Leachville, and Brookland, Arkansas. As of June 30, 2009, the quarter-end immediately prior to the closing of the transaction, Southern Bank of Commerce had assets of \$30.3 million, loans of \$16.2 million, deposits of \$29.3 million, and total equity of \$916,000, all of which are prior to fair value adjustments. The purchase price was \$600,000.

Capital Raising Transactions

On November 22, 2011, the Company completed an underwritten public offering of 1,150,000 shares of Common Stock at a price to the public of \$19.00 per share, for aggregate gross proceeds of \$21.9 million. The proceeds from the offering are being used for general corporate purposes, including the funding of loan growth and the purchase of securities.

On July 21, 2011, as part of the U.S. Treasury's Small Business Lending Fund ("SBLF") program, the Company entered into a Small Business Lending Fund-Securities Purchase Agreement ("SBLF Purchase Agreement") with the Secretary of the Treasury, pursuant to which the Company (i) sold 20,000 shares of the Company's Senior Non-Cumulative Perpetual Preferred Stock, Series A (the "SBLF Preferred Stock") to the Secretary of the Treasury for a purchase price of \$20,000,000. The SBLF program is a \$30 billion fund established under the Small Business Jobs Act of 2010 that was created to encourage lending to small business by providing capital to qualified community banks with assets of less than \$10 billion.

The SBLF Preferred Stock qualifies as Tier 1 capital. The SBLF Preferred Stock is entitled to receive non-cumulative dividends, payable quarterly, on each January 1, April 1, July 1 and October 1, beginning October 1, 2011. The dividend rate, as a percentage of the liquidation amount, can fluctuate on a quarterly basis during the first 10 quarters during which the SBLF Preferred Stock is outstanding, based upon changes in the level of "Qualified Small Business Lending" or "QBSL" (as defined in the SBLF Purchase Agreement) by the by the Bank. Based upon the increase in the Bank's level of QBSL over the baseline level calculated under the terms of the Purchase Agreement, the dividend rate has ranged from 1.00% to 2.82% during the first through the fifth calendar quarters since the SBLF issuance. For the sixth quarter, which will be the quarter ending September 30, 2012, the dividend rate will by 3.90%. For the seventh through ninth calendar quarters, the dividend rate may be adjusted to between one percent (1%) and five percent (5%) per annum, to reflect the amount of change in the Bank's level of QBSL. For the tenth calendar quarter through four and one half years after issuance, the dividend rate will be fixed at between one percent (1%) and seven percent (7%) based upon the increase in QBSL as compared to the baseline. After four and one half years from issuance, the dividend rate will increase to 9% (including a quarterly lending incentive fee of 0.5%).

The SBLF Preferred Stock is non-voting, except in limited circumstances. In the event that the Company misses five dividend payments, whether or not consecutive, the holder of the SBLF Preferred Stock will have the right, but not the obligation, to appoint a representative as an observer on the Company's Board of Directors. In the event that the Company misses six dividend payments, whether or not consecutive, and if the then outstanding aggregate liquidation amount of the SBLF Preferred Stock is at least \$20,000,000, then the holder of the SBLF Preferred Stock will have the right to designate two directors to the Board of Directors of the Company. The SBLF Preferred Stock may be redeemed at any time at the Company's option, at a redemption price of 100% of the liquidation amount plus accrued but unpaid dividends to the date of redemption for the current period, subject to the approval of its federal banking regulator. As required by the Purchase Agreement, \$9,635,000 of the proceeds from the sale of the SBLF Preferred Stock was used to redeem the 9,550 shares of the Company's CPP Series A Preferred Stock, Series A issued in 2008 to the Treasury, plus the accrued dividends owed on the TARP preferred shares, as described below.

On December 5, 2008, as part of the Troubled Asset Relief Program ("TARP") Capital Purchase Program ("CPP"), the Company issued a warrant (the "Warrant") to purchase 114,326 shares of the Company's common stock, par value \$0.01 per share (the "Common Stock"), for a per share price of \$12.53 per share. The Warrant has a 10-year term and was immediately exercisable upon its issuance. In July 2011, the CPP Series A Preferred Stock was redeemed by the Company simultaneously with its issuance to the Treasury of preferred stock under the terms of the Small Business Lending Fund (SBLF). The Warrant remains outstanding.

On December 5, 2008, as part of the Troubled Asset Relief Program ("TARP") Capital Purchase Program ("CPP"), the Company entered into a Letter Agreement and Securities Purchase Agreement (collectively, the "CPP Purchase Agreement") with the United States Department of the Treasury ("Treasury"), pursuant to which the Company (i) sold 9,550 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series A (the "CPP Series A Preferred Stock") for a purchase price of \$9,550,000 in cash and (ii) issued a ten-year warrant (the "Warrant") to purchase 114,326 shares of the Company's common stock, par value \$0.01 per share (the "Common Stock"), for a per share price of \$12.53 per share, subject to anti-dilution adjustments. The terms of the CPP Series A

Preferred Stock provided for cumulative dividends at a rate of 5% per annum for the first five years, and 9% per annum thereafter. In July 2011, the CPP Series A Preferred Stock was redeemed by the Company simultaneously with its issuance to the Treasury of the SBLF preferred stock. The Warrant remains outstanding.

Forward Looking Statements

This document contains statements about the Company and its subsidiaries which we believe are "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements include, without limitation, statements with respect to anticipated future operating and financial performance, growth opportunities, interest rates, cost savings and funding advantages expected or anticipated to be realized by management. Words such as "may," "could," "should," "would," "believe," "anticipate," "estimate," "expect," "intend," "plan" and similar expressions are intended to identify these forward-looking statements. Forward-looking statements by the Company and its management are based on beliefs, plans, objectives, goals, expectations, anticipations, estimates and the intentions of management and are not guarantees of future performance. The Company disclaims any obligation to update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information, or otherwise. The important factors we discuss below, as well as other factors discussed in this report under the captions "Risk Factors" and "Management's Discussion and Analysis of Financial Condition and Results of Operations" and identified in our other filings with the SEC and those presented elsewhere by our management from time to time, could cause actual results to differ materially from those indicated by the forward-looking statements made in this document:

- the strength of the United States economy in general and the strength of the local economies in which we conduct operations;
 - fluctuations in interest rates and in real estate values;
- monetary and fiscal policies of the FRB and the U.S. Government and other governmental initiatives affecting the financial services industry;
- the risks of lending and investing activities, including changes in the level and direction of loan delinquencies and write-offs and changes in estimates of the adequacy of the allowance for loan losses;
 - our ability to access cost-effective funding;
- the timely development of and acceptance of our new products and services and the perceived overall value of these products and services by users, including the features, pricing and quality compared to competitors' products and services;
- expected cost savings, synergies and other benefits from the Company's merger and acquisition activities might not be realized within the anticipated time frames or at all, and costs or difficulties relating to integration matters, including but not limited to customer and employee retention, might be greater than expected;
 - fluctuations in real estate values and both residential and commercial real estate market conditions;
 - demand for loans and deposits in our market area;
 - legislative or regulatory changes that adversely affect our business;

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results of examinations of us by our regulators, including the possibility that our regulators may, among other things, require us to increase our reserve for loan losses or to write-down assets;

- the impact of technological changes; and
- our success at managing the risks involved in the foregoing

The Company disclaims any obligation to update or revise any forward-looking statements based on the occurrence of future events, the receipt of new information, or otherwise.

Market Area

The Bank provides its customers with a full array of community banking services and conducts its business from its headquarters in Poplar Bluff, 17 additional full service offices located in Poplar Bluff (3), Van Buren, Dexter, Kennett, Doniphan, Sikeston, Qulin, Matthews, and Springfield, Missouri, and Paragould, Jonesboro, Leachville, Brookland, Batesville, and Searcy, Arkansas. At June 30, 2012, the Bank considered its primary market area to be as follows: the Bank operates ten branches in six southeast Missouri counties, with one branch in a municipality that straddles a county line and is mostly situated in a seventh county. Those seven counties have a population of roughly 183,000 persons. In northeast and north central Arkansas, the Bank's six full-service branches are located in five counties with a population of roughly 302,000 persons. The Bank also serves a few communities just outside these county borders, but without a notable impact on the demographics of the market area. Springfield, Missouri, is situated in Greene County, Missouri, with a population of 277,000, and anchors the surrounding Metropolitan Statistical Area (MSA), which boasted a population of nearly 440,000. The Bank's southeast Missouri and northeast and north central Arkansas markets are primarily rural in nature with economies supported by manufacturing activity, agriculture (livestock, rice, timber, soybeans, wheat, melons, corn, and cotton), healthcare, and education. Large employers include hospitals, manufacturers, school districts, and colleges. In the Springfield market, major employers include healthcare providers, educational institutions, federal, local, and state government, retailers, and transportation and distribution firms.

Competition

The Bank faces strong competition in attracting deposits (its primary source of lendable funds) and originating loans. At June 30, 2012, the Bank was one of 47 bank or saving association groups located in its southeast Missouri and northeast Arkansas market area, and one of 27 bank or saving association groups located in Springfield, Missouri (seven of these overlap with the Bank's southeast Missouri and northeast and north central Arkansas markets).

Competitors for deposits include commercial banks, credit unions, money market funds, and other investment alternatives, such as mutual funds, full service and discount broker-dealers, equity markets, brokerage accounts and government securities. The Bank's competition for loans comes principally from other financial institutions, mortgage banking companies, mortgage brokers and life insurance companies. The Bank expects competition to continue to increase in the future as a result of legislative, regulatory and technological changes within the financial services industry. Technological advances, for example, have lowered barriers to market entry, allowed banks to expand their geographic reach by providing services over the Internet and made it possible for non-depository institutions to offer products and services that traditionally have been provided by banks. The Gramm-Leach-Bliley Act, which permits affiliation among banks, securities firms and insurance companies, also has changed the competitive environment in which the Bank conducts business.

Internet Website

The Company maintains a website at www.bankwithsouthern.com. The information contained on that website is not included as part of, or incorporated by reference into, this Annual Report on Form 10-K. The Company currently makes available on or through its website at http://investors.bankwithsouthern.com its Annual Report on Form 10-K, Quarterly Reports on Form 10-Q and Current Reports on Form 8-K or amendments to these reports. These materials are also available free of charge on the Securities and Exchange Commission's website at www.sec.gov.

Lending Activities

General. The Bank's lending activities consist of origination of loans secured by mortgages on one- to four-family and multifamily residential real estate, commercial and agricultural real estate, construction loans on residential and commercial properties, commercial and agricultural business loans and consumer loans. The Bank has also occasionally purchased loan participation interests originated by other lenders and secured by properties generally located in the State of Missouri.

Supervision of the loan portfolio is the responsibility of our Chief Lending Officer. Loan officers have varying amounts of lending authority depending upon experience and types of loans. Loans beyond their authority are presented to the next level of authority, which may include the Commercial Loan Committee or the Agricultural Loan Committee. The Commercial Loan Committee consists of several senior lending officers of the Bank and is responsible for approving commercial lending relationships up to \$1,000,000. The Agricultural Loan Committee consists of several senior lending officers of the Bank and is responsible for approving agricultural lending relationships of up to \$1,00,000. Loan requests above these approval authorities are presented to the Loan Officers Committee, comprised of our President, Chief Lending Officer, and Chief Credit Officer, along with various appointed loan officers. Loans to one borrower (or group of related borrowers), in aggregate, in excess of \$1.5 million require the approval of a majority of the Discount Committee, which consists of all Bank directors, prior to the closing of the loan. All loans are subject to ratification by the full Board of Directors.

The aggregate amount of loans that the Bank is permitted to make under applicable federal regulations to any one borrower, including related entities, or the aggregate amount that the Bank could have invested in any one real estate project, is based on the Bank's capital levels. See "Regulation - Loans to One Borrower." At June 30, 2012, the maximum amount which the Bank could lend to any one borrower and the borrower's related entities was approximately \$21.6 million. However, the Bank's internal lending limit established by the Board of Directors is \$10.0 million. On limited occasions and with board approval, the Bank has allowed exceptions to its internal lending limit. At June 30, 2012, the Bank's five largest credit relationships, as defined by loan to one borrower limitations, ranged from \$8.4 million to \$11.2 million, net of participation interests sold. Related to one of these larger relationships, a single party guarantees credit exposures totaling \$19.4 million, however, \$11.3 million of that total exposure is supported three independent repayment sources. As of June 30, 2012, the majority of these credits were commercial real estate, commercial, or multi-family real estate loans and all of them continued to perform according to their terms.

Loan Portfolio Analysis. The following table sets forth the composition of the Bank's loan portfolio by type of loan and type of security as of the dates indicated.

| | 20 | 12 | At Ju 201 | ne 30, | | 2010 | | | |
|--|-------------------|---------------|-----------------------|--------------------|-------------------|-------|---------------|-------|------|
| | Amount | Percent | Amount (Dollars in | Percent thousands) | Amount | Per | rcent | | |
| Type of Loan: Mortgage Loans: | | | | , | | | | | |
| Residential real | | | | | | | | | |
| estate | \$201,013 | 34.45 % | 6 \$199,855 | 35.91 % | \$158,494 | | 37.86 % |) | |
| Commercial real | 200.057 | 24.44 | 105 150 | 22.07 | 101.506 | | 20.02 | | |
| estate (1) Construction | 200,957 40,182 | 34.44 6.89 | 185,159 29,921 | 33.27 5.38 | 121,526 27,951 | | 29.03 6.68 | | |
| Total mortgage loans | 40,182 | 75.78 | 414,965 | 3.36 74.56 | 307,971 | | 73.56 | | |
| Total mortgage loans | 442,132 | 13.10 | 414,903 | 74.30 | 307,971 | | 75.50 | | |
| Other Loans: | | | | | | | | | |
| Automobile loans | 7,552 | 1.29 | 9,024 | 1.62 | 8,442 | | 2.02 | | |
| Commercial business | | | , | | • | | | | |
| (2) | 137,004 | 23.48 | 126,290 | 22.69 | 97,481 | | 23.28 | | |
| Home equity | 15,856 | 2.72 | 14,027 | 2.52 | 12,879 | | 3.08 | | |
| Other | 5,578 | 0.96 | 6,912 | 1.24 | 5,003 | 24.00 | | 19.85 | 0.12 |
| Fourth Quarter | | | | | | | | | |
| (ended 6/30/2012) | 23.05 | 20.39 | 0.12 | | | | | | |
| 2011 Overtone | | | | | | | | | |
| 2011 Quarters: First Quarter (ended | | | | | | | | | |
| 9/30/2010) | \$28.00 | \$19.97 | \$0.12 | | | | | | |
| Second Quarter | φ20.00 | ψ19.97 | \$0.12 | | | | | | |
| (ended 12/31/2010) | 24.10 | 17.00 | 0.12 | | | | | | |
| Third Quarter (ended | | 17.00 | 3.11 2 | | | | | | |
| 3/31/2011) | 17.70 | 14.65 | 0.12 | | | | | | |
| Fourth Quarter | | | | | | | | | |
| (ended 6/30/2011) | 16.01 | 14.03 | 0.12 | | | | | | |
| | | | | | | | | | |
| 2010 Quarters: | | | | | | | | | |
| First Quarter (ended | *** | **** | | | | | | | |
| 9/30/2009) | \$16.75 | \$14.15 | \$0.12 | | | | | | |
| Second Quarter | 14.50 | 11.00 | 0.12 | | | | | | |
| (ended 12/31/2009) | 14.50 | 11.80 | 0.12 | | | | | | |
| Third Quarter (ended 3/31/2010) | 11.80 | 10.80 | 0.12 | | | | | | |
| Fourth Quarter | 11.00 | 10.00 | 0.12 | | | | | | |
| (ended 6/30/2010) | 12.15 | 9.39 | 0.12 | | | | | | |
| (511454 0/30/2010) | 12.10 | 7.57 | U.12 | | | | | | |

Our cash dividend payout policy is continually reviewed by management and the Board of Directors. The Company intends to continue its policy of paying quarterly dividends; however, future dividend payments will depend upon a number of factors, including capital requirements, regulatory limitations (See "Item 1. Description of Business – Regulation"), the Company's financial condition, results of operations and the Bank's ability to pay dividends to the

Company. The Company relies significantly upon such dividends originating from the Bank to accumulate earnings for payment of cash dividends to stockholders. The terms of our SBLF preferred shares limits our ability to pay dividends to common stockholders if dividends on the SBLF preferred shares are not paid. See "Item 1A. Risk Factors – Risks Relating to our Common Stock – Regulatory and Contractual Restrictions may limit or prevent us from paying dividends on and repurchasing our common stock."

Information regarding our equity compensation plans is included in Item 11 of this Form 10-K.

The following table summarizes the Company's stock repurchase activity for each month during the three months ended June 30, 2012.

| 06/01/12-06/30/12 period 05/01/12-05/31/12 period 04/01/12-04/30/12 period | Total # of Sha Purcha - - - | res | Average Price Paid Per Share | Total # of Shares Purchased as Part of a Publicly Announced Program | Maximum Number of Shares That May Yet Be Purchased |
|--|--|-----------|---------------------------------------|---|--|
| Item 6. Selected Fin | ancial Data | | | | |
| (dollars in thousands) | | | At June | 30 | |
| Financial Condition Data: | 2012 | 2011 | 2010 | 2009 | 2008 |
| Total assets | \$739,189 | \$688,200 | \$552,084 | \$466,334 | \$418,188 |
| Loans receivable, net | 583,465 | 556,576 | 418,683 | 368,993 | 343,438 |
| Mortgage-backed securities | 19,253 | 24,536 | 34,334 | 40,269 | 28,006 |
| Cash, interest-bearing deposits | 1>,=00 | 2 .,000 | 0.,00. | .0,209 | 20,000 |
| and investment securities | 90,568 | 73,479 | 67,103 | 27,983 | 19,931 |
| Deposits | 584,814 | 560,151 | 422,893 | 311,955 | 292,257 |
| Borrowings | 50,142 | 58,730 | 73,869 | 102,498 | 85,854 |
| Subordinated debt | 7,217 | 7,217 | 7,217 | 7,217 | 7,217 |
| Stockholders' equity | 94,728 | 55,732 | 45,649 | 42,008 | 30,472 |
| (dollars in thousands, except per | | | | | |
| share data) | | | or The Year End | | |
| Operating Data: | 2012 | 2011 | 2010 | | 2008 |
| Interest income | \$38,965 | \$35,048 | \$27,541 | \$25,301 | \$25,327 |
| Interest expense | 9,943 | 11,285 | 11,225 | 11,204 | 13,547 |
| Net interest income | 29,022 | 23,763 | 16,316 | 14,097 | 11,780 |
| Provision for loan losses | 1,785 | 2,385 | 925 | 1,151 | 723 |
| Net interest income after | | | | | |
| provision for loan losses | 27,237 | 21,378 | 15,391 | 12,946 | 11,057 |
| | 4.0 | 40 | . | | |
| Noninterest income | 4,063 | 10,502 | 3,094 | 1,820 | 2,412 |
| Noninterest expense | 16,605 | 14,458 | 12,348 | 9,134 | 8,081 |
| Income before income taxes | 14,695 | 17,422 | 6,137 | 5,632 | 5,388 |
| Income taxes | 4,597 | 5,952 | 1,511 | 1,797 | 1,775 |
| Net income | \$10,098 | \$11,470 | \$4,626 | \$3,835 | \$ 3,613 |
| | | | | | |

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| Less: charge for early redemption | | | | | |
|------------------------------------|---------|----------|---------|---------|---------|
| of preferred | | | | | |
| stock issued at a discount | 94 | - | - | - | - |
| Less: effective dividend on | | | | | |
| preferred stock | 424 | 512 | 510 | 289 | - |
| Net income available to common | | | | | |
| stockholders | \$9,580 | \$10,958 | \$4,116 | \$3,546 | \$3,613 |
| Basic earnings per share available | | | | | |
| to | | | | | |
| common stockholders | \$3.43 | \$5.25 | \$1.98 | \$1.67 | \$1.64 |
| Diluted earnings per share | | | | | |
| available to | | | | | |
| common stockholders | \$3.32 | \$5.12 | \$1.95 | \$1.67 | \$1.63 |
| | | | | | |

| (dollars in thousands) Other Data: | 2012 | | 2011 | | At June 2010 | | 2009 | | 2008 | |
|--|-----------------------|---|----------------------------|-------|-----------------------|--------|-----------------------|---|----------------------|---|
| Number of: Real estate loans Deposit accounts Full service offices Loan production offices | 3,583 31,307 18 | | 3,758 30,243 16 2 | | 3,282 25,353 14 | | 2,957 22,069 10 | | 2,868 20,560 9 | |
| | | | F | or Th | e Year Ende | ed Jur | ne 30 | | | |
| Key Operating Ratios: Return on assets (net income divided by average assets) | 2012 1.37 | % | 2011 | % | 2010 | % | 2009 | % | 2008 | % |
| Return on average common equity (net income available to common stockholders divided by average common equity) | 15.15 | | 27.08 | | 11.85 | | 11.38 | | 12.06 | |
| Average equity to average assets | 11.18 | | 7.89 | | 8.39 | | 8.29 | | 7.60 | |
| Interest rate spread (spread between weighted average rate on all interest-earning assets and all interest-bearing liabilities) | 3.90 | | 3.71 | | 3.06 | | 3.10 | | 2.86 | |
| Net interest margin (net interest income as a percentage of average | | | | | | | | | | |
| interest-earning assets) | 4.12 | | 3.92 | | 3.27 | | 3.37 | | 3.17 | |
| Noninterest expense to average assets | 2.25 | | 2.28 | | 2.35 | | 2.07 | | 2.05 | |
| Average interest-earning assets to average interest-bearing liabilities | 115.19 | | 111.29 | | 109.57 | | 109.77 | | 108.60 | |
| Allowance for loan losses to gross loans (1) | 1.27 | | 1.14 | | 1.06 | | 1.07 | | .92 | |
| Allowance for loan losses to | | | | | | | | | | |

| nonperforming loans (1) | 312.38 | 918.84 | 1,358.45 | 501.63 | 53,316.67 | |
|--|--------|--------|----------|--------|-----------|---|
| Net charge-offs (recoveries) to average outstanding loans during the period | .13 | .09 | .10 | .10 | (.03 |) |
| Ratio of nonperforming assets to total assets (1) | .54 | .35 | .37 | .29 | .02 | |
| Common shareholder dividend payout ratio (common dividends as a percentage of earnings available to common shareholders) | 13.40 | 9.17 | 24.35 | 28.88 | 24.47 | |

(1) At end of period

Item 7. Management's Discussion and Analysis of Financial Condition and Results of Operations

OVERVIEW

Southern Missouri Bancorp, Inc. is a Missouri corporation originally organized for the principal purpose of becoming the holding company of Southern Bank. The principal business of Southern Bank consists of attracting deposits from the communities it serves and investing those funds in loans secured by one- to four-family residences and commercial real estate, as well as commercial business and consumer loans. These funds have also been used to purchase investment securities, mortgage-backed securities (MBS), U.S. government and federal agency obligations and other permissible securities.

Southern Bank's results of operations are primarily dependent on the levels of its net interest margin and noninterest income, and its ability to control operating expenses. Net interest margin is dependent primarily on the difference or spread between the average yield earned on interest-earning assets (including loans, mortgage-related securities, and investments) and the average rate paid on interest-bearing liabilities (including deposits, securities sold under agreements to repurchase, and borrowings), as well as the relative amounts of these assets and liabilities. Southern Bank is subject to interest rate risk to the degree that its interest-earning assets mature or reprice at different times, or on a varying basis, from its interest-bearing liabilities.

Southern Bank's noninterest income consists primarily of fees charged on transaction and loan accounts, interchange income from customer debit and ATM card use, gains on sales of loans to the secondary market, and increased cash surrender value of bank owned life insurance ("BOLI"). Southern Bank's operating expenses include: employee compensation and benefits, occupancy expenses, legal and professional fees, federal deposit insurance premiums, amortization of intangible assets, and other general and administrative expenses.

Southern Bank's operations are significantly influenced by general economic conditions including monetary and fiscal policies of the U.S. government and the Federal Reserve Board. Additionally, Southern Bank is subject to policies and regulations issued by financial institution regulatory agencies including the Federal Reserve, the Missouri Division of Finance, and the Federal Deposit Insurance Corporation. Each of these factors may influence interest rates, loan demand, prepayment rates and deposit flows. Interest rates available on competing investments as well as general market interest rates influence the Bank's cost of funds. Lending activities are affected by the demand for real estate and other types of loans, which in turn is affected by the interest rates at which such financing may be offered. Lending activities are funded through the attraction of deposit accounts consisting of checking accounts, passbook and statement savings accounts, money market deposit accounts, certificate of deposit accounts with terms of 60 months or less, securities sold under agreements to repurchase, advances from the Federal Home Loan Bank of Des Moines, and, to a lesser extent, brokered deposits. The Bank intends to continue to focus on its lending programs for one- to four-family residential real estate, commercial real estate, commercial business and consumer financing on loans secured by properties or collateral located primarily in southeast Missouri and northeast and north central Arkansas.

NON-GAAP FINANCIAL INFORMATION

This Annual Report on Form 10-K contains certain financial information determined by methods other than in accordance with accounting principles generally accepted in the United States of America (GAAP). These measures include:

• Fiscal year 2011 net income available to common stockholders per diluted common share excluding bargain purchase gain, net of transaction expenses related to the December 2010 FDIC-assisted acquisition involving the former First Southern Bank (the "Acquisition"), net of tax;

- Fiscal year 2011 noninterest income excluding bargain purchase gain related to the Acquisition;
- Fiscal year 2012 and 2011 net income available to common stockholders excluding accretion of fair value discount on acquired loans, amortization of fair value premium on assumed time deposits, and bargain purchase gain, net of transaction expenses, related to the Acquisition, net of tax;
- Fiscal year 2012 and 2011 return on average assets excluding accretion of fair value discount on acquired loans, amortization of fair value premium on assumed time deposits, and bargain purchase gain, net of transaction expenses, related to the Acquisition, net of tax;
 - Fiscal year 2012 and 2011 return on average common equity excluding accretion of fair value discount on

acquired loans, amortization of fair value premium on assumed time deposits, and bargain purchase gain, net of transaction expenses, related to the Acquisition, net of tax;

• Fiscal year 2012 and 2011 net interest margin excluding accretion of fair value discount on acquired loans and amortization of fair value premium on assumed time deposits related to the Acquisition;

Management believes that showing these amounts and measures excluding these items is useful for investors because it better reflects our core operating results and provides useful information by which to evaluate the Company's operating performance on an ongoing basis from period to period.

The following table presents a reconciliation of the calculation of fiscal 2011 diluted earnings per share available to common shareholders excluding bargain purchase gain and transaction expenses related to the Acquisition:

| | For the twelve months ended June 30, 2011 |
|---|---|
| Diluted earnings per share available to common stockholders | \$ 5.12 |
| Less: impact of excluding bargain purchase gain, net of | |
| transaction | |
| expenses, related to the Acquisition, net of tax | 1.92 |
| Diluted earnings per share available to common stockholders | |
| - excluding | |
| bargain purchase gain, net of tax and transaction expenses, | |
| related to the | |
| Acquisition | \$ 3.20 |
| | |

The following table presents a reconciliation of the calculation of fiscal 2011 noninterest income excluding bargain purchase gain related to the Acquisition:

| (dollars in thousands) | | For the twelve months ended June 30, 2011 |
|--|----|---|
| Noninterest income | \$ | 10,502 |
| Less: impact of excluding bargain purchase gain related to the | • | |
| Acquisition | | 6,997 |
| Noninterest income - excluding bargain purchase gain | \$ | 3,505 |
| | | |

The following table presents a reconciliation of the calculation of net income available to common stockholders, excluding accretion of fair value discount on acquired loans, amortization of premium on acquired time deposits, and bargain purchase gain, net of transaction expenses, related to the Acquisition, net of tax:

For the twelve months ended (dollars in thousands)

June 30, 2012

June 30, 2011

| Net income available to common | | |
|--------------------------------------|-------------|--------------|
| stockholders | \$ 9,580 | \$ 10,958 |
| Less: impact of excluding accretion | | |
| of fair value discount on acquired | | |
| loans, amortization of fair value | | |
| premium on acquired time deposits, | | |
| and bargain purchase gain, net of | | |
| transaction expenses, related to the | | |
| Acquisition, net of tax | 2,446 | 5,435 |
| Net income available to common | | |
| shareholders - excluding accretion | | |
| of fair | | |
| value discount on acquired loans, | | |
| amortization of fair value premium | | |
| on | | |
| acquired time deposits, and | | |
| bargain purchase gain, net of | | |
| transaction | | |
| expenses, related to the | | |
| Acquisition, net of tax | \$ 7,134 | \$ 5,523 |

The following table presents a reconciliation of the calculation of return on average assets, excluding accretion of fair value discount on acquired loans, amortization of premium on acquired time deposits, and bargain purchase gain, net of transaction expenses, related to the Acquisition, net of tax:

| | For the twelve months ended | | | | |
|---|-----------------------------|---|---------------|---|--|
| | June 30, 2012 | | June 30, 2011 | | |
| Return on average assets Less: impact of excluding accretion of fair value discount on acquired loans, amortization of fair value premium on acquired time deposits, and bargain purchase gain, net of transaction expenses, related to the | 1.37 | % | 1.81 | % | |
| Acquisition, net of tax Return on average assets - excluding accretion of fair value discount on acquired loans, amortization of fair value premium on acquired time deposits, and bargain purchase gain, net of transaction expenses, related to | 0.33 | % | 0.86 | % | |
| the Acquisition, net of tax | 1.04 | % | 0.95 | % | |

The following table presents a reconciliation of the calculation of return on average common equity, excluding accretion of fair value discount on acquired loans, amortization of premium on acquired time deposits, and bargain purchase gain, net of transaction expenses, related to the Acquisition, net of tax:

| | For the twelve months ended | | | | |
|--|-----------------------------|---|---------------|---|--|
| | June 30, 2012 | | June 30, 2011 | | |
| Return on average common equity Less: impact of excluding accretion of fair value discount on acquired loans, amortization of fair value premium on acquired time deposits, and bargain purchase gain, net of transaction expenses, related to the | 15.15 | % | 27.08 | % | |
| Acquisition, net of tax | 3.87 | % | 13.43 | % | |
| Return on average common equity - excluding accretion of fair value discount on acquired loans, amortization of fair value premium on acquired time deposits, and bargain purchase gain, net of transaction expenses, | 11.28 | % | 13.65 | % | |

related to the Acquisition, net of tax

The following table presents a reconciliation of the calculation of net interest margin, excluding accretion of fair value discount on acquired loans and amortization of premium on acquired time deposits related to the Acquisition:

| | For the twelve mod June 30, 2012 | | nonths ended June 30, 2011 | | |
|--|-------------------------------------|---|----------------------------|---|--|
| Net interest margin Less: impact of excluding accretion of fair value discount on acquired loans and amortization of fair value premium on acquired time deposits related to the | 4.12 | % | 3.92 | % | |
| Acquisition Net interest margin - excluding accretion of fair value discount on acquired loans and amortization of fair value premium on acquired time deposits | 0.57 | % | 0.35 | % | |
| related to the Acquisition | 3.55 | % | 3.57 | % | |

The non-GAAP disclosures contained herein should not be viewed as substitutes for the results determined to be in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

CRITICAL ACCOUNTING POLICIES

The Company has established various accounting policies, which govern the application of accounting principles generally accepted in the United States of America in the preparation of our financial statements. Our significant accounting policies are described in Item 8 under the Notes to the Consolidated Financial Statements. Certain accounting policies involve significant judgments and assumptions by management that have a material impact on the carrying value of certain assets and liabilities; management considers such accounting policies to be critical accounting policies. The judgments and assumptions used by management are based on historical experience and other factors, which are believed to be reasonable under the circumstances. Because of the nature of the judgments and assumptions made by management, actual results could differ from these judgments and estimates that could have a material impact on the carrying values of assets and liabilities and the results of operations of the Company.

The allowance for losses on loans represents management's best estimate of probable losses in the existing loan portfolio. The allowance for losses on loans is increased by the provision for losses on loans charged to expense and reduced by loans charged off, net of recoveries.

The provision for losses on loans is determined based on management's assessment of several factors: reviews and evaluations of specific loans, changes in the nature and volume of the loan portfolio, current economic conditions and the related impact on specific borrowers and industry groups, historical loan loss experience, the level of classified and nonperforming loans and the results of regulatory examinations.

Integral to the methodology for determining the adequacy of the allowance for loan losses is portfolio segmentation and impairment measurement. Under the Company's methodology, loans are first segmented into 1) those comprising large groups of smaller-balance homogeneous loans, including single-family mortgages and installment loans, which are collectively evaluated for impairment and 2) all other loans which are individually evaluated. Those loans in the second category are further segmented utilizing a defined grading system which involves categorizing loans by severity of risk based on conditions that may affect the ability of the borrowers to repay their debt, such as current financial information, collateral valuations, historical payment experience, credit documentation, public information, and current trends. The loans subject to credit classification represent the portion of the portfolio subject to the greatest credit risk and where adjustments to the allowance for losses on loans as a result of provisions and charge-offs are most likely to have a significant impact on operations.

A periodic review of selected credits (based on loan size and type) is conducted to identify loans with heightened risk or probable losses and to assign risk grades. The primary responsibility for this review rests with the loan administration personnel. This review is supplemented with periodic examinations of both selected credits and the credit review process by applicable regulatory agencies. The information from these reviews assists management in the timely identification of problems and potential problems and provides a basis for deciding whether the credit represents a probable loss or risk that should be recognized.

Loans are considered impaired if, based on current information and events, it is probable that Southern Bank will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. The measurement of impaired loans is generally based on the fair value of the collateral for collateral-dependent loans. If the loan is not collateral-dependent, the measurement of impairment is based on the present value of expected future cash flows discounted at the historical effective interest rate or the observable market price of the loan. In measuring the fair value of the collateral, management uses the assumptions (i.e., discount rates) and methodologies (i.e., comparison to the recent selling price of similar assets) consistent with those that would be utilized by unrelated third parties. Impairment identified through this evaluation process is a component of the allowance for loan losses. If a loan that is individually evaluated for impairment is found to have none, it is grouped together with loans having similar characteristics (i.e., the same risk grade), and an allowance for loan losses is based

upon a quantitative factor (historical average charge-offs for similar loans over the past one to five years), and qualitative factors such as qualitative factors such as changes in lending policies; national, regional, and local economic conditions; changes in mix and volume of portfolio; experience, ability, and depth of lending management and staff; entry to new markets; levels and trends of delinquent, nonaccrual, special mention, and classified loans; concentrations of credit; changes in collateral values; agricultural economic conditions; and regulatory risk. For portfolio loans that are evaluated for impairment as part of homogenous pools, an allowance is maintained based upon similar quantitative and qualitative factors. Changes in the financial condition of individual borrowers, in economic conditions, in historical loss experience and in the conditions of the various markets in which collateral may

be sold may all affect the required level of the allowance for losses on loans and the associated provision for losses on loans.

FINANCIAL CONDITION

General. The Company's total assets increased \$51.0 million, or 7.4%, to \$739.2 million at June 30, 2012, as compared to \$688.2 million at June 30, 2011. The increase was due primarily to increases in the loan and available-for-sale investment portfolios of \$26.9 million and \$11.8 million, respectively, as well as a \$7.8 million increase in bank-owned life insurance. Asset growth was funded by a \$24.7 million increase in deposits, and a \$39.0 million increase in stockholders' equity. FHLB advances declined by \$9.0 million.

Cash and equivalents. Cash and equivalents decreased \$475,000, or 1.4%, to \$33.4 million at June 30, 2012, from \$33.9 million at June 30, 2011, as funds were used to meet loan demand.

Loans. Loans increased \$26.9 million, or 4.8%, to \$583.5 million at June 30, 2012, from \$556.6 million at June 30, 2011. Loan growth was comprised primarily of commercial real estate loans, which increased \$15.8 million, and commercial loans, which increased \$10.7 million.

Allowance for Loan Losses. The allowance for loan losses increased \$1.1 million, or 16.4%, to \$7.5 million at June 30, 2012, from \$6.4 million at June 30, 2011. The allowance represented 1.27% of gross loans receivable at June 30, 2012, as compared to 1.14% of gross loans receivable at June 30, 2011. At June 30, 2012, nonperforming loans, which included loans past due greater than 90 days and nonaccruing loans, were \$2.4 million, compared to \$701,000 at June 30, 2011. See also, Provision for Loan Losses, under Comparison of Operating Results for the Years Ended June 30, 2012 and 2011.

In its quarterly evaluation of the adequacy of its allowance for loan losses, the Company employs historical data, including past due percentages, charge offs, and recoveries for the previous one to five years for each loan category. Average net charge offs are calculated as net charge offs for the period by portfolio type as a percentage of the average balance of the respective portfolio type over the same period. As the Company and industry have seen increases in loan defaults in the past several years, the Company believes that it is prudent to emphasize more recent historical factors in the allowance evaluation.

The following table sets forth the Company's historical net charge offs as of June 30, 2012:

| Net charge off | s - | Net charge of | fs - |
|---------------------------------|------------------------------|--------------------------------|--|
| folio segment 1-year historical | | 5-year historical | |
| | | | |
| 0.05 | % | 0.06 | % |
| 0.00 | | 0.00 | |
| 0.03 | | 0.08 | |
| 0.59 | | 0.50 | |
| 0.41 | | 0.18 | |
| | 0.05 0.00 0.03 0.59 | 0.05 % 0.00 0.03 0.59 | 1-year historical 5-year histori 0.05 % 0.06 0.00 0.00 0.03 0.08 0.59 0.50 |

Additionally, in its quarterly evaluation of the adequacy of the allowance for loan losses, the Company evaluates changes in the financial condition of individual borrowers; changes in local, regional, and national economic conditions; the Company's historical loss experience; and changes in market conditions for property pledged to the Company as collateral. The Company has identified specific qualitative factors that address these issues and subjectively assigns a percentage to each factor. Qualitative factors are reviewed quarterly and may be adjusted as necessary to reflect improving or declining trends. At June 30, 2012, these qualitative factors included:

| • | Changes in lending policies |
|---|--|
| • | National, regional, and local economic conditions |
| • | Changes in mix and volume of portfolio |
| | Experience, ability, and depth of lending management and staff |
| • | Entry to new markets |
| | Levels and trends of delinquent, nonaccrual, special mention and |
| | Classified loans |

•

Concentrations of credit Changes in collateral values Agricultural economic conditions Regulatory risk

The qualitative factors are applied to the allowance for loan losses based upon the following percentages by loan type:

| | Qualitative factor applied at | | Qualitative factor applied at | |
|--------------------|-------------------------------|---|-------------------------------|---|
| Portfolio segment | June 30, 2012 | | June 30, 2011 | |
| Real estate loans: | | | | |
| Residential | 0.83 | % | 0.88 | % |
| Construction | 1.10 | | 1.00 | |
| Commercial | 1.32 | | 1.27 | |
| Consumer loans | 1.38 | | 1.53 | |
| Commercial loans | 1.38 | | 1.38 | |

At June 30, 2012, the amount of our allowance for loan losses attributable to these qualitative factors was approximately \$6.3 million, as compared to \$5.4 million at June 30, 2011. The general increase in qualitative factors was attributable to entry to new markets and corresponding changes in the mix and volume of the portfolio and lending staff.

Investments. The available-for-sale investment portfolio increased \$11.8 million, or 18.6%, to \$75.1 million at June 30, 2012, as compared to \$63.3 million at June 30, 2011. The increase was primarily the result of a \$10.4 million increase in obligations of state and political subdivisions and a \$5.1 million increase in obligations of U.S. government agencies, partially offset by a \$5.3 million decrease in mortgage-backed securities and collateralized mortgage obligations.

Premises and Equipment. Premises and equipment increased \$3.3 million, or 40.8%, to \$11.3 million at June 30, 2012, as compared to \$8.1 million at June 30, 2011. The increase was due to the acquisition of land for new branch facilities, construction of a new branch facility, remodeling and expansion of a branch facility, and the purchase of software and equipment, partially offset by increases in accumulated depreciation.

BOLI. The Bank purchased "key person" life insurance policies on employees in fiscal 2003 and fiscal 2005 for original premiums totaling \$6.0 million. In fiscal 2012, the Bank purchased additional "key person" life insurance policies for original premiums totaling \$7.5 million. At June 30, 2012, the cash surrender value of these policies had increased to \$16.0 million.

Intangible Assets. Intangible assets generated through branch acquisitions in fiscal 2000 decreased \$255,000 to \$817,000 as of June 30, 2012, and will continue to be amortized in accordance with ASC Topic 350. The July 2009 acquisition of the Southern Bank of Commerce resulted in goodwill of \$126,000, which will not be amortized, but will be tested for impairment at least annually, and a \$184,000 core deposit intangible, which is being amortized over a five-year period using the straight-line method. The December 2010 assumption of the deposits of the former First Southern Bank resulted in a \$625,000 core deposit intangible, which is being amortized over a five-year period using the straight-line method.

Deposits Deposits increased \$24.7 million, or 4.4%, to \$584.8 million at June 30, 2012, as compared to \$560.2 million at June 30, 2011. Deposit growth was comprised primarily of non-interest bearing accounts, which increased \$22.0 million, and NOW accounts, which increased \$41.4 million, and was partially offset by declines in certificates

of deposit, which decreased \$33.3 million, and savings accounts, which decreased \$7.7 million.

Borrowings. FHLB advances decreased \$9.0 million, or 26.9%, to \$24.5 million at June 30, 2012, as compared to \$33.5 million at June 30, 2011. At both June 30, 2012 and 2011, outstanding advances included no overnight borrowings. Of the \$24.5 million in advances outstanding at June 30, 2012, the full amount carried fixed rates, and was subject to early redemption by the issuer.

Subordinated Debt. In March 2004, \$7.0 million of Floating Rate Capital Securities of Southern Missouri

Statutory Trust I, with a liquidation value of \$1,000 per share were issued. The securities mature in March 2034, were redeemable beginning in March 2009, and bear interest at a floating rate of three-month LIBOR plus 275 basis points.

Stockholders' Equity. The Company's stockholders' equity increased \$39.0 million, or 70.0%, to \$94.7 million at June 30, 2012, as compared to \$55.7 million at June 30, 2011. The increase was primarily due to the November 2011 common stock offering, additional capital invested in the Company's preferred stock under the SBLF program (net of the repurchase of preferred stock issued under the TARP program), and retention of net income, partially offset by cash dividends paid on common and preferred stock.

COMPARISON OF OPERATING RESULTS FOR THE YEARS ENDED JUNE 30, 2012 AND 2011

Net Income. The Company's net income available to common stockholders for the fiscal year ended June 30, 2012, was \$9.6 million, a decrease of \$1.4 million, or 12.6%, from the \$11.0 million net income available to common stockholders for the prior fiscal year. Before an effective dividend on preferred shares of \$424,000 and a charge of \$94,000 for the repurchase of preferred stock issued at a discount under the TARP program, net income was \$10.1 million for the 2012 fiscal year, a decrease of \$1.4 million, or 12.0%, as compared to the \$11.5 million in net income for the prior fiscal year. The decrease in net income was primarily due to a \$6.4 million decrease in noninterest income and a \$2.1 million increase in noninterest expense, partially offset by a \$5.3 million increase in net interest income, a \$1.4 million decrease in provision for income taxes, and a \$600,000 decrease in provision for loan losses. Exclusive of fair value discount accretion on acquired loans, amortization of fair value premium on acquired time deposits, and bargain purchase gain, net of transaction expenses, related to the Acquisition, net of tax, net income available to common stockholders for fiscal 2012 was \$7.1 million, as compared to \$5.5 million for fiscal 2011.

Net Interest Income. Net interest income for fiscal 2012 was \$29.0 million, an increase of \$5.3 million, or 22.1%, when compared to the prior fiscal year. The increase was due to a \$98.3 million increase in average interest-earning assets, combined with a 20 basis point increase in the net interest margin. Both the increase in average interest-earning assets and interest rate margin were primarily a result of the Acquisition. Accretion of fair value discount on loans and amortization of fair value premium on time deposits, resulting from the Acquisition, increased from \$2.1 million in fiscal 2011 to \$3.9 million in fiscal 2012. The change in this component increased net interest income by \$1.8 million and net interest margin by 25 basis points for fiscal 2012, as compared to fiscal 2011. The Company expects the impact of the fair value discount accretion will decline, over time, as the assets acquired at a discount continue to mature or prepay. For fiscal 2012, the net interest margin was 4.12%, compared to 3.92% for fiscal year 2011. At June 30, 2012, the net interest margin was 4.23%.

Interest Income. Interest income for fiscal 2012 was \$39.0 million, an increase of \$3.9 million, or 11.2%, when compared to the prior fiscal year. The increase was due to the \$98.3 million increase in the average balance of interest-earning assets, partially offset by a 25 basis point decline in the average yield earned on interest-earning assets, from 5.78% in fiscal 2011 to 5.53% in fiscal 2012.

Interest income on loans receivable for fiscal 2012 was \$36.3 million, an increase of \$4.1 million, or 12.7%, when compared to the prior fiscal year. The increase was due to a \$55.9 million increase in the average balance of loans receivable, combined with a nine basis point increase in the average yield earned on loans receivable. The increase in average balances was attributed to both organic growth and the Acquisition. The increase in the average yield was attributable to the Acquisition and the resulting fair value discount on the loan portfolio accreted to income.

Interest income on the investment portfolio and other interest-earning assets was \$2.6 million for fiscal 2012, a decrease of \$166,000, or 6.0%, when compared to the prior fiscal year. The decrease was due to a 90 basis point decrease in the average yield earned on these assets, partially offset by a \$42.5 million increase in the average balance of these assets. The decreased yield was attributed to a higher percentage of these assets held in lower-yielding cash

equivalents, as well as lower available yields on investment securities, reflecting the low interest rate environment.

Interest Expense. Interest expense was \$9.9 million for fiscal 2012, a decrease of \$1.3 million, or 11.9%, when compared to the prior fiscal year. The decrease was due to a 45 basis point decrease in the average rate paid on interest-bearing liabilities, from 2.07% in fiscal 2011 to 1.63% in fiscal 2012, partially offset by the \$66.9 million increase in the average balance of interest-bearing liabilities.

Interest expense on deposits was \$8.2 million for fiscal 2012, a decrease of \$1.0 million, or 10.5%, when compared to the prior fiscal year. The decrease was due to a 45 basis point decrease in the average rate paid on deposits outstanding, reflecting the decrease in market rates, partially offset by a \$75.7 million increase in the average balance of interest-bearing deposits.

Interest expense on FHLB advances was \$1.2 million for fiscal 2012, a decrease of \$321,000, or 20.7%, when compared to the prior fiscal year. The decrease was due to a \$6.5 million decrease in the average balance of FHLB advances, combined with a 16 basis point decrease in the average rate paid on advances, reflecting the repayment of advances which carried higher rates than the average of the advances that remain outstanding.

Provision for Loan Losses. A provision for loan losses is charged to earnings to bring the total allowance for loan losses to a level considered adequate by management to provide for probable loan losses based on prior loss experience, type and amount of loans in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, and current economic conditions. Management also considers other factors relating to the collectability of the loan portfolio.

The provision for loan losses was \$1.8 million for fiscal 2012, compared to \$2.4 million for the prior fiscal year. The decrease in provision was attributed to management's analysis of the loan portfolio, which noted slower loan growth and relatively stable credit quality throughout the fiscal year. In fiscal 2012, net charge offs were \$731,000, compared to \$455,000 for the prior fiscal year. At June 30, 2012, classified loans totaled \$9.2 million, or 1.55% of gross loans, as compared to \$8.5 million, or 1.52% of gross loans at June 30, 2011. Classified loans were comprised primarily of commercial real estate loans and commercial loans. All loans so designated were classified due to concerns as to the borrowers' ability to continue to generate sufficient cash flows to service the debt.

The above provision was made based on management's analysis of the various factors which affect the loan portfolio and management's desire to maintain the allowance at a level considered adequate. Management performed a detailed analysis of the loan portfolio, including types of loans, the charge-off history, and an analysis of the allowance for loan losses. Management also considered the continued origination of loans secured by commercial businesses and commercial and agricultural real estate, which bear an inherently higher level of credit risk. While management believes the allowance for loan losses at June 30, 2012, is adequate to cover all losses inherent in the portfolio, there can be no assurance that, in the future, increases in the allowance will not be necessary, or that actual losses will not exceed the allowance.

Noninterest Income. Noninterest income was \$4.1million for fiscal 2012, a decrease of \$6.4 million, or 61.3%, when compared to the prior fiscal year. The decrease was primarily due to the inclusion in fiscal 2011 results of a bargain purchase gain of \$7.0 million (pre-tax) recognized in the second quarter of fiscal 2011 as a result of the Acquisition, partially offset by higher bank card network interchange revenues (resulting from additional bank card transaction volume), income recognized on settlement of a legal claim obtained as a result of the Acquisition, an increase in gains on secondary market loan sales, and larger increases in the cash value of Bank-owned life insurance (resulting from additional investments in policies).

Noninterest Expense. Noninterest expense was \$16.6 million for fiscal 2012, an increase of \$2.1 million, or 14.8%, when compared to the prior fiscal year. The increase resulted primarily from higher compensation, penalties on the early redemption of FHLB advances, higher occupancy expenses, bank card network fees, postage and office supplies, advertising expenses, and charges to amortize intangible assets, partially offset by a decline in deposit insurance premiums and professional fees. Compensation expenses were \$9.2 million for fiscal 2012, an increase of \$1.2 million, or 15.6%, when compared to the prior fiscal year. The increase was due to the mid-fiscal 2011 Acquisition, the addition of key personnel, increased salaries, and increased benefit expenses. Occupancy expenses were \$2.5 million for fiscal 2012, an increase of \$289,000, or 12.9%, as additional locations from Acquisition, an expanded

location for our new full-service branch in Springfield, and an expanded headquarters facility were in operation for the entirety of our fiscal year. Prepayment penalties on FHLB advances were \$476,000 in fiscal 2012, as compared to \$59,000 in fiscal 2011.

Provision for Income Taxes. The Company recorded an income tax provision of \$4.6 million for fiscal 2012, a decrease of \$1.4 million, as compared to \$6.0 million expensed for fiscal 2011. The effective tax rate for fiscal 2012 was 31.3%, as compared to 34.2% for fiscal 2011. The decrease in the effective tax rate was attributable to additional investments in tax-advantaged investments in municipal securities and limited partnerships which generate tax credits, as well as lower pre-tax income in fiscal 2012.

COMPARISON OF OPERATING RESULTS FOR THE YEARS ENDED JUNE 30, 2011 AND 2010

Net Income. The Company's net income available to common stockholders for the fiscal year ended June 30, 2011, was \$11.0 million, an increase of \$6.8 million, or 166.3%, from the \$4.1 million net income available to common stockholders for the prior fiscal year. Before an effective dividend on preferred shares of \$512,000, net income was \$11.5 million for the 2011 fiscal year, an increase of \$6.8 million, or 148.0%, compared to the \$4.6 million in net income for the prior fiscal year. The increase in net income was primarily due to a \$7.4 million increase in net interest income and a \$7.4 million increase in noninterest income, partially offset by a \$4.4 million increase in income tax provision, a \$2.1 million increase in noninterest expense, and a \$1.5 million increase in loan loss provisions.

Net Interest Income. Net interest income for fiscal 2011 was \$23.8 million, an increase of \$7.4 million, or 45.6%, when compared to the prior fiscal year. The increase was due to a \$107.9 million increase in average interest-earning assets, combined with a 75 basis point increase in the net interest margin. The increase in net interest margin was primarily a result of the Acquisition, through which the Company obtained assets marked at a discounted fair value resulting in an effective yield on the acquired assets that is higher than the Company's legacy earning assets. For fiscal 2011, the net interest margin was 3.92%, compared to 3.27% for fiscal year 2010. At June 30, 2011, the net interest margin was 4.16%.

Interest Income. Interest income for fiscal 2011 was \$35.0 million, an increase of \$7.5 million, or 27.3%, when compared to the prior fiscal year. The increase was due to the \$107.9 million increase in the average balance of interest-earning assets, combined with a 25 basis point increase in the average yield earned on interest-earning assets, from 5.53% in fiscal 2010 to 5.78% in fiscal 2011.

Interest income on loans receivable for fiscal 2011 was \$32.3 million, an increase of \$7.7 million, or 31.4%, when compared to the prior fiscal year. The increase was due to a \$101.1 million increase in the average balance of loans receivable, combined with a 31 basis point increase in the average yield earned on loans receivable. The increase in average balances was attributed to both organic growth and the Acquisition. The increase in the average yield was attributable to the Acquisition and the resulting fair value discount on the loan portfolio accreted to income.

Interest income on the investment portfolio and other interest-earning assets was \$2.8 million for fiscal 2011, a decrease of \$204,000, or 6.8%, when compared to the prior fiscal year. The decrease was due to a 41 basis point decrease in the average yield earned on these assets, partially offset by a \$6.9 million increase in the average balance of these assets. The decreased yield was due primarily to lower available yields on investment securities, reflecting the low interest rate environment.

Interest Expense. Interest expense was \$11.3 million for fiscal 2011, an increase of \$60,000, or 0.5%, when compared to the prior fiscal year. The increase was due to the \$89.9 million increase in the average balance of interest-bearing liabilities, partially offset by a 40 basis point decrease in the average rate paid on interest-bearing liabilities, from 2.47% in fiscal 2010 to 2.07% in fiscal 2011.

Interest expense on deposits was \$9.2 million for fiscal 2011, an increase of \$1.1 million, or 14.1%, when compared to the prior fiscal year. The increase was due to a \$108.6 million increase in the average balance of interest-bearing deposits, partially offset by a 27 basis point decrease in the average rate paid on deposits outstanding, reflecting the decrease in market rates.

Interest expense on FHLB advances was \$1.6 million for fiscal 2011, a decrease of \$1.1 million, or 42.2%, when compared to the prior fiscal year. The decrease was due to a \$20.3 million decrease in the average balance of FHLB advances, combined with a 49 basis point decrease in the average rate paid on advances, reflecting the repayment of advances that carried higher rates than the average of the advances that remain outstanding.

Provision for Loan Losses. A provision for loan losses is charged to earnings to bring the total allowance for loan losses to a level considered adequate by management to provide for probable loan losses based on prior loss experience, type and amount of loans in the portfolio, adverse situations that may affect the borrower's ability to repay, the estimated value of any underlying collateral, and current economic conditions. Management also considers other factors relating to the collectability of the loan portfolio.

The provision for loan losses was \$2.4 million for fiscal 2011, compared to \$925,000 for the prior fiscal year. The increase in provision was attributed to provisions needed during the year to bring reserves to an appropriate level based on our continued analysis of the loan portfolio, the current fiscal year's growth in the loan portfolio, and the increase in classified loans during the fiscal year. In fiscal 2011, net charge offs were \$455,000, compared to \$409,000 for the prior fiscal year. At June 30, 2011, classified loans totaled \$8.5 million, or 1.52% of gross loans, as compared to \$6.3 million, or 1.50% of gross loans at June 30, 2010. Classified loans were comprised primarily of loans secured by commercial and agricultural real estate. All loans so designated were classified due to concerns as to the borrowers' ability to continue to generate sufficient cash flows to service the debt.

The above provision was made based on management's analysis of the various factors which affect the loan portfolio and management's desire to maintain the allowance at a level considered adequate. Management performed a detailed analysis of the loan portfolio, including types of loans, the charge-off history, and an analysis of the allowance for loan losses. Management also considered the continued origination of loans secured by commercial businesses and commercial and agricultural real estate, which bear an inherently higher level of credit risk. While management believes the allowance for loan losses at June 30, 2011, is adequate to cover all losses inherent in the portfolio, there can be no assurance that, in the future, increases in the allowance will not be necessary, or that actual losses will not exceed the allowance.

Noninterest Income. Noninterest income was \$10.5 million for fiscal 2011, an increase of \$7.4 million, or 239.4%, when compared to the prior fiscal year. The increase was primarily due to the bargain purchase gain of \$7.0 million (pre-tax) recognized in the second quarter of fiscal 2011 as a result of the Acquisition. Excluding the bargain purchase gain related to the Acquisition, noninterest income would have been approximately \$3.5 million for fiscal 2011, an increase of \$411,000, or 13.3%, when compared to the prior fiscal year. That increase was attributable to income generated from ATM and debit card transactions, increased NSF activity, and loan late fee collections, and was also partially offset by lower secondary market loan sales.

Noninterest Expense. Noninterest expense was \$14.5 million for fiscal 2011, an increase of \$2.1 million, or 17.1%, when compared to the prior fiscal year. The increase resulted primarily from higher compensation, occupancy, and legal and professional fees. Compensation expenses were \$8.0 million for fiscal 2011, an increase of \$1.7 million, or 27.0%, when compared to the prior fiscal year. The increase was due to the Acquisition, opening two new loan production offices, the addition of key personnel, increased salaries, and increased benefit expenses. Occupancy expenses were \$2.2 million for fiscal 2011, an increase of \$373,000, or 19.9%, as we added two new locations with the Acquisition, opened two loan production offices, and expanded our headquarters facility. Legal and professional fees were \$530,000 in fiscal 2011, an increase of \$224,000, or 73.2%, and increased primarily as a result of the Acquisition.

Provision for Income Taxes. The Company recorded an income tax provision of \$6.0 million for fiscal 2011, an increase of \$4.4 million, compared to \$1.5 million expensed for fiscal 2010. The effective tax rate for fiscal 2011 was 34.2%, as compared to 24.6% for fiscal 2010. The increase was primarily due to additional pre-tax income, and the inclusion in fiscal 2010 results of tax benefits associated with the July 2009 acquisition of the Southern Bank of Commerce with no corresponding benefits in fiscal 2011.

LIQUIDITY AND CAPITAL RESOURCES

Southern Missouri's primary potential sources of funds include deposit growth, securities sold under agreements to repurchase, FHLB advances, amortization and prepayment of loan principal, investment maturities and sales, and ongoing operating results. While scheduled repayments on loans and securities as well as the maturity of short-term investments are a relatively predictable source of funding, deposit flows, FHLB advance redemptions and loan and security prepayment rates are significantly influenced by factors outside of the Bank's control, including general

economic conditions and market competition. The Bank has relied on FHLB advances as a source for funding cash or liquidity needs.

Southern Missouri uses its liquid assets as well as other funding sources to meet ongoing commitments, to fund loan commitments, to repay maturing certificates of deposit and FHLB advances, to make investments, to fund other deposit withdrawals and to meet operating expenses. At June 30, 2012, the Bank had outstanding commitments to extend credit of \$100.4 million (including \$61.2 million in unused lines of credit). Total commitments to originate fixed-rate loans with terms in excess of one year were \$12.1 million at rates ranging from 3.5% to 10.5%, with a weighted-average rate of 5.61%. Management anticipates that current funding sources will be adequate to meet foreseeable liquidity needs.

For the year ended June 30, 2012, Southern Missouri increased deposits and securities sold under agreements to repurchase by \$24.7 million and \$412,000, respectively, and decreased FHLB advances by \$9.0 million. During the prior year, Southern Missouri increased deposits by \$137.3 million and decreased securities sold under agreements to repurchase and FHLB advances by \$5.1 million and \$10.0 million, respectively. At June 30, 2012, the Bank had pledged \$268.9 million of its residential and commercial real estate loan portfolios to the FHLB for available credit of approximately \$179.9 million, of which \$24.5 million had been advanced, and another \$2.0 million had been used for the issuance of letters of credit to secure public unit deposits. The Bank had also pledged \$97.1 million of its agricultural real estate and agricultural operating and equipment loans to the Federal Reserve's discount window for available credit of approximately \$65.0 million, none of which had been advanced. In addition, the Bank has the ability to pledge several of its other loan portfolios, including, for example, its home equity and commercial business loans. In total, FHLB borrowings are generally limited to 35% of Bank assets, or approximately \$295.7 million, which means that an amount up to \$269.2 million may still be eligible to be borrowed from the FHLB, subject to available collateral. Along with the ability to borrow from the FHLB and Federal Reserve, management believes its liquid resources will be sufficient to meet the Company's liquidity needs.

Liquidity management is an ongoing responsibility of the Bank's management. The Bank adjusts its investment in liquid assets based upon a variety of factors including (i) expected loan demand and deposit flows, (ii) anticipated investment and FHLB advance maturities, (iii) the impact on profitability, and (iv) asset/liability management objectives.

At June 30, 2012, the Bank had \$158.9 million in CDs maturing within one year and \$379.1 million in other deposits and securities sold under agreements to repurchase without a specified maturity, as compared to the prior year of \$181.3 million in CDs maturing within one year and \$320.7 million in other deposits and securities sold under agreements to repurchase without a specified maturity. Management believes that most maturing interest-bearing liabilities will be retained or replaced by new interest-bearing liabilities. Also at June 30, 2012, the Bank had \$19.5 million in FHLB advances eligible for early redemption by the lender within one year.

REGULATORY CAPITAL

Federally insured financial institutions are required to maintain minimum levels of regulatory capital. Federal Reserve regulations establish capital requirements, including a leverage (or core capital) requirement and a risk-based capital requirement. The Federal Reserve is also authorized to impose capital requirements in excess of these standards on individual institutions on a case-by-case basis.

At June 30, 2012, the Bank exceeded regulatory capital requirements with core and total risk-based capital of \$77.1 million and \$84.0 million, or 10.52% and 15.21% of adjusted total assets and risk-weighted assets, respectively. These capital levels exceeded minimum requirements of 4.0% and 8.0%, respectively, and well-capitalized requirements of 5% and 10%, respectively for adjusted total assets and risk-weighted assets. At June 30, 2012, the Company exceeded regulatory capital requirements with core and total risk based capital of \$99.8 million and \$106.8 million, or 13.47% and 19.08% of adjusted total assets and risk-weighted assets, respectively. These capital levels exceed minimum requirements of 4.0% and 8.0%, respectively. See Note 13 of the Notes to the Consolidated Financial Statements

contained in Item 8.

IMPACT OF INFLATION

The consolidated financial statements and related data presented herein have been prepared in accordance with U.S. generally accepted accounting principles, which require the measurement of financial position and operating results in historical dollars without considering changes in the relative purchasing power of money over time due to inflation. The primary impact of inflation on the operations of the Company is reflected in increased operating costs. Unlike most industrial companies, virtually all of the assets and liabilities of a financial institution are monetary in nature. As a result, changes in interest rates generally have a more significant impact on a financial institution's performance than does inflation. Interest rates do not necessarily move in the same direction or to the same extent as the prices of goods and services. In the current interest rate environment, liquidity and maturity structure of the Company's assets and liabilities are critical to the maintenance of acceptable performance levels.

AVERAGE BALANCE, INTEREST AND AVERAGE YIELDS AND RATES

The table on the following page sets forth certain information relating to the Company's average interest-earning assets and interest-bearing liabilities and reflects the average yield on assets and the average cost of liabilities for the periods indicated. These yields and costs are derived by dividing income or expense by the average balance of assets or liabilities, respectively, for the years indicated. Nonaccrual loans are included in the net loan category.

The table also presents information with respect to the difference between the weighted-average yield earned on interest-earning assets and the weighted-average rate paid on interest-bearing liabilities, or interest rate spread, which financial institutions have traditionally used as an indicator of profitability. Another indicator of an institution's net interest income is its net yield on interest-earning assets, which is its net interest income divided by the average balance of interest-earning assets. Net interest income is affected by the interest rate spread and by the relative amounts of interest-earning assets and interest-bearing liabilities. When interest-earning assets approximate or exceed interest-bearing liabilities, any positive interest rate spread will generate net interest income.

| (dollars in thousands) | | 2012 Interest | | | 2011 Interest | | | 2010 Interest | |
|-------------------------|---------------------|------------------|-----------------|-----------------|------------------|---------|-------------------|---------------------------|--------|
| | Average | and | Yield/ | Average | and | Yield/ | Average | and | Yield/ |
| Year Ended June 30 | Balance | Dividends | Cost | Balance | Dividends | Cost | Balance | Dividends | Cost |
| Interest-earning | | | | | | | | | |
| assets: | Φ.40 .7 .010 | 426.561 | 6 5 5 64 | 4266.260 | 024106 | 6 60 61 | \$207.21 6 | ф.1 5 .01 5 | 6018 |
| Mortgage loans (1) | \$405,818 | \$26,561 | 6.55% | \$366,368 | \$24,196 | | \$287,216 | | 6.24% |
| Other loans (1) | 153,480 | 9,788 | 6.38 | 137,057 | 8,069 | 5.89 | 115,155 | 6,638 | 5.76 |
| Total net loans | 559,298 | 36,349 | 6.50 | 503,425 | 32,265 | 6.41 | 402,371 | 24,555 | 6.10 |
| Mortgage-backed | 20.107 | 025 | 4.50 | 20.502 | 1 277 | 4.02 | 25.062 | 1 715 | 4.70 |
| securities | 20,197 | 925 | 4.58 | 28,503 | 1,377 | 4.83 | 35,862 | 1,715 | 4.78 |
| Investment | 52.450 | 1 402 | 2 02 | 40 472 | 1 207 | 2 10 | 20.070 | 1 156 | 2.74 |
| securities (2) Other | 52,450 | 1,482 | 2.83 | 40,473 | 1,287 | 3.18 | 30,878 | 1,156 | 3.74 |
| | | | | | | | | | |
| interest-earning assets | 72,683 | 209 | 0.29 | 33,901 | 119 | 0.35 | 29,282 | 115 | 0.39 |
| TOTAL INTEREST- | 12,003 | 209 | 0.29 | 33,901 | 119 | 0.55 | 29,202 | 113 | 0.39 |
| EARNING ASSETS | | | | | | | | | |
| (1) | 704,628 | 38,965 | 5.53 | 606,302 | 35,048 | 5.78 | 498,393 | 27,541 | 5.53 |
| Other | 704,020 | 30,703 | 3.33 | 000,302 | 33,040 | 5.76 | 770,373 | 27,541 | 3.33 |
| noninterest-earning | | | | | | | | | |
| assets (3) | 33,975 | | | 26,356 | | | 27,741 | | |
| TOTAL ASSETS | \$738,603 | 38,965 | | \$632,658 | 35,048 | | \$526,134 | | |
| Interest-bearing | φ / 50,005 | 50,705 | | Ψ 0.2.2,0.2.0 | 55,010 | | Ψυ20,1υ. | 27,5 11 | |
| liabilities: | | | | | | | | | |
| Savings accounts | \$92,961 | \$731 | 0.79 | \$89,699 | \$1,040 | 1.16% | \$79,512 | \$1,186 | 1.49% |
| NOW accounts | 181,390 | 3,229 | 1.78 | 130,337 | 3,273 | 2.51 | 85,911 | 2,076 | 2.42 |
| Money market | , | , | | , | , | | ŕ | , | |
| accounts | 17,754 | 158 | 0.89 | 13,598 | 176 | 1.29 | 6,951 | 99 | 1.42 |
| Certificates of | | | | | | | | | |
| deposit | 254,804 | 4,125 | 1.62 | 237,531 | 4,725 | 1.99 | 190,190 | 4,715 | 2.48 |
| TOTAL INTEREST- | | | | | | | | | |
| BEARING | | | | | | | | | |
| DEPOSITS | 546,909 | 8,243 | 1.51 | 471,165 | 9,214 | 1.96 | 362,564 | 8,076 | 2.23 |
| Borrowings: | | | | | | | | | |
| Securities sold | | | | | | | | | |
| under | | | | | | | | | |
| agreements to | | | | | | | | | |
| repurchase | 26,956 | 235 | 0.87 | 29,285 | 290 | 0.99 | 27,674 | 233 | 0.84 |
| FHLB advances | 30,624 | 1,233 | 4.03 | 37,114 | 1,554 | 4.19 | 57,399 | 2,689 | 4.68 |
| Junior subordinated | | | | | | | | | |
| debt | 7,217 | 232 | 3.21 | 7,217 | 227 | 3.15 | 7,217 | 227 | 3.15 |
| TOTAL INTEREST- | | | | | | | | | |
| BEARING | C11 70C | 0.042 | 1.62 | 544.701 | 11.207 | 2.07 | 454.054 | 11 225 | 0.47 |
| LIABILITIES | 611,706 | 9,943 | 1.63 | 544,781 | 11,285 | 2.07 | 454,854 | 11,225 | 2.47 |
| Noninterest-bearing | | | | 25 000 | | | 25 701 | | |
| demand deposits | 42,261 | | | 35,098 | | | 25,701 | | |

| Other liabilities | 2,055 | | | 2,882 | | | 1,438 | | |
|----------------------|-----------|----------|-------|-----------|----------|-------|-----------|----------|-------|
| TOTAL | | | | | | | | | |
| LIABILITIES | 656,022 | | | 582,761 | | | 481,993 | 11,225 | |
| Stockholders' equity | 82,581 | | | 49,897 | | | 44,141 | | |
| TOTAL | | | | | | | | | |
| LIABILITIES AND | | | | | | | | | |
| STOCKHOLDERS' | | | | | | | | | |
| EQUITY | \$738,603 | 9,943 | | \$632,658 | 11,285 | | \$526,134 | 11,225 | |
| Net interest income | | \$29,022 | | | \$23,763 | | | \$16,316 | |
| Interest rate spread | | | | | | | | | |
| (4) | | | 3.90% | | | 3.71% |) | | 3.06% |
| Net interest margin | | | | | | | | | |
| (5) | | | 4.12% | | | 3.92% |) | | 3.27% |
| Ratio of average | | | | | | | | | |
| interest-earning | | | | | | | | | |
| assets to average | | | | | | | | | |
| interest- | | | | | | | | | |
| bearing liabilities | 115.19 % | D | | 111.29 % |) | | | 109.57% | |

⁽¹⁾ Calculated net of deferred loan fees, loan discounts and loans-in-process. Nonaccrual loans are included in average loans.

⁽²⁾ Includes FHLB stock and related cash dividends.

⁽³⁾ Includes equity securities and related cash dividends.

⁽⁴⁾ Represents the difference between the average rate on interest-earning assets and the average cost of interest-bearing liabilities.

⁽⁵⁾ Represents net interest income divided by average interest-earning assets.

YIELDS EARNED AND RATES PAID

The following table sets forth for the periods and at the dates indicated, the weighted average yields earned on the Company's assets, the weighted average interest rates paid on the Company's liabilities, together with the net yield on interest-earning assets.

| | At June 30, 2012 | | 2012 | The | For Year Ended 2011 | June 3 | 0, 2010 | |
|---|------------------------|---|------|-----|---------------------------|--------|------------|---|
| Weighted-average yield on loan portfolio | 5.87 | % | 6.50 | % | 6.41 | % | 6.10 | % |
| Weighted-average yield on mortgage-backed | | | | | | | | |
| securities | 3.71 | | 4.58 | | 4.83 | | 4.78 | |
| Weighted-average yield on investment | | | | | | | | |
| securities (1) | 2.48 | | 2.76 | | 3.18 | | 3.74 | |
| Weighted-average yield on other | | | | | | | | |
| interest-earning assets | 0.49 | | 0.29 | | 0.35 | | 0.39 | |
| Weighted-average yield on all | | | | | | | | |
| interest-earning assets | 5.31 | | 5.53 | | 5.78 | | 5.53 | |
| Weighted-average rate paid on deposits | 1.12 | | 1.51 | | 1.96 | | 2.23 | |
| Weighted-average rate paid on securities sold | | | | | | | | |
| under | | | | | | | | |
| agreements to repurchase | 0.77 | | 0.87 | | 0.99 | | 0.84 | |
| Weighted-average rate paid on FHLB | | | | | | | | |
| advances | 4.05 | | 4.03 | | 4.19 | | 4.68 | |
| Weighted-average rate paid on subordinated | | | | | | | | |
| debt | 3.22 | | 3.21 | | 3.15 | | 3.15 | |
| Weighted-average rate paid on all | | | | | | | | |
| interest-bearing | | | | | | | | |
| liabilities | 1.25 | | 1.63 | | 2.07 | | 2.47 | |
| Interest rate spread (spread between | | | | | | | | |
| weighted average | | | | | | | | |
| rate on all interest-earning assets and all | | | | | | | | |
| interest- | | | | | | | | |
| bearing liabilities) | 4.05 | | 3.90 | | 3.71 | | 3.06 | |
| Net interest margin (net interest income as a | | | | | | | | |
| percentage | | | | | | | | |
| of average interest-earning assets) | 4.23 | | 4.12 | | 3.92 | | 3.27 | |
| | | | | | | | | |

⁽¹⁾ Includes Federal Home Loan Bank stock.

RATE/VOLUME ANALYSIS

The following table sets forth the effects of changing rates and volumes on net interest income of the Company. Information is provided with respect to (i) effects on interest income attributable to changes in volume (changes in volume multiplied by prior rate), (ii) effects on interest income attributable to changes in rate (changes in rate multiplied by prior volume), and (iii) changes in rate/volume (change in rate multiplied by change in volume).

Years Ended June 30, 2012 Compared to 2011

Years Ended June 30, 2011 Compared to 2010

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| | | Increase (Decrease) Due to Rate/ | | | | | | Increase (Decrease) Due to Rate/ | | | | | | |
|--------------------------------|---------|----------------------------------|---------|---|-------|---|---------|----------------------------------|---------|---|---------|-------|---|---------|
| (dollars in thousands) | Rate | | Volume | e | Volum | e | Net | | Rate | | Volume | Volum | | Net |
| Interest-earning assets: | | | | | | | | | | | | | | |
| Loans receivable (1) | \$453 | | \$3,582 | | \$49 | | \$4,084 | | \$1,247 | | \$6,164 | \$299 | | \$7,710 |
| Mortgage-backed securities | (71 |) | (401 |) | 20 | | (452 |) | 18 | | (352) | (4 |) | (338) |
| Investment securities (2) | (142 |) | 381 | | (44 |) | 195 | | (173 |) | 359 | (55 |) | 131 |
| Other interest-earning | | | | | | | | | | | | | | |
| deposits | (20 |) | 136 | | (26 |) | 90 | | (12 |) | 18 | (3 |) | 3 |
| Total net change in income on | | | | | | | | | | | | | | |
| interest-earning assets | 220 | | 3,698 | | | | 3,918 | | 1,080 | | 6,189 | 237 | | 7,506 |
| Interest-bearing liabilities: | | | | | | | | | | | | | | |
| Deposits | (2,210 | 6) | 1,717 | | (471 |) | (970 |) | (1,125 |) | 2,495 | (233 |) | 1,137 |
| Securities sold under | | | | | | | | | | | | | | |
| agreements to repurchase | (35 |) | (23 |) | 3 | | (55 |) | 42 | | 14 | 1 | | 57 |
| Subordinated debt | 4 | | | | 1 | | 5 | | (1 |) | | 1 | | |
| FHLB advances | (59 |) | (272 |) | 10 | | (321 |) | (281 |) | (949) | 96 | | (1,134) |
| Total net change in expense on | | | | | | | | | | | | | | |
| interest-bearing liabilities | (2,30) | 6) | 1,422 | | (457 |) | (1,341 | .) | (1,365 |) | 1,560 | (135 |) | 60 |
| Net change in net interest | | | | | | | | | | | | | | |
| income | \$2,526 | | \$2,276 | | \$457 | | \$5,259 | | \$2,445 | | \$4,629 | \$372 | | \$7,446 |

⁽¹⁾ Does not include interest on loans placed on nonaccrual status.

⁽²⁾ Does not include dividends earned on equity securities.

Item 7A Quantitative and Qualitative Disclosures About Market Risk

The goal of the Company's asset/liability management strategy is to manage the interest rate sensitivity of both interest-earning assets and interest-bearing liabilities in order to maximize net interest income without exposing the Company to an excessive level of interest rate risk. The Company employs various strategies intended to manage the potential effect that changing interest rates may have on future operating results. The primary asset/liability management strategy has been to focus on matching the anticipated repricing intervals of interest-earning assets and interest-bearing liabilities. At times, however, depending on the level of general interest rates, the relationship between long- and short-term interest rates, market conditions and competitive factors, the Company may increase its interest rate risk position in order to maintain its net interest margin.

In an effort to manage the interest rate risk resulting from fixed rate lending, the Company has utilized longer term (up to 10 year maturities), fixed-rate FHLB advances, which may be subject to early redemption, to offset interest rate risk. Other elements of the Company's current asset/liability strategy include: (i) increasing originations of commercial real estate, commercial business loans, agricultural real estate, and agricultural operating lines, which typically provide higher yields and shorter repricing periods, but inherently increase credit risk, (ii) limiting the price volatility of the investment portfolio by maintaining a weighted average maturity of five years or less, (iii) actively soliciting less rate-sensitive deposits, and (iv) offering competitively priced money market accounts and CDs with maturities of up to five years. The degree to which each segment of the strategy is achieved will affect profitability and exposure to interest rate risk.

The Company continues to generate long-term, fixed-rate residential loans. During the fiscal year ended June 30, 2012, fixed rate residential loan originations totaled \$21.6 million (of which \$7.9 million was originated for sale into the secondary market), compared to \$11.1 million during the prior year. At June 30, 2012, the fixed-rate residential loan portfolio totaled \$105.2 million, with a weighted average maturity of 176 months, compared to \$117.5 million with a weighted average maturity of 167 months at June 30, 2011. The Company originated \$25.8 million (of which \$300,000 was originated for sale into the secondary market) in adjustable rate residential loans during the fiscal year ended June 30, 2012, compared to \$17.4 million during the prior fiscal year. At June 30, 2012, fixed rate loans with remaining maturities in excess of 10 years totaled \$70.5 million, or 12.1%, of loans receivable, compared to \$83.8 million, or 14.9%, of loans receivable, at June 30, 2011. The Company originated \$74.2 million in fixed rate commercial and commercial real estate loans during the year ended June 30, 2012, compared to \$52.4 million during the prior fiscal year. The Company also originated \$39.3 million in adjustable rate commercial and commercial real estate loans during the fiscal year ended June 30, 2012, compared to \$31.8 million during the prior year. At June 30, 2012, adjustable-rate home equity lines of credit had increased to \$15.9 million, compared to \$14.0 million as of June 30, 2011. At June 30, 2012, the Company's weighted average life of its investment portfolio was 3.1 years, compared to 3.1 years at June 30, 2011. At June 30, 2012, CDs with original terms of two years or more totaled \$74.3 million, compared to \$92.6 million at June 30, 2011.

INTEREST RATE SENSITIVITY ANALYSIS

The following table sets forth as of June 30, 2012 and 2011, management's estimates of the projected changes in net portfolio value in the event of 1%, 2% and 3%, instantaneous, permanent increases or decreases in market interest rates.

Computations in the table below are based on prospective effects of hypothetical changes in interest rates and are based on an internally generated model using the actual maturity and repricing schedules for Southern Bank's loans and deposits, adjusted by management's assumptions for prepayment rates and deposit runoff. Further, the computations do not consider any reactions that the Bank may undertake in response to changes in interest rates. These projected changes should not be relied upon as indicative of actual results in any of the aforementioned interest

rate changes.

Management cannot accurately predict future interest rates or their effect on the Company's NPV and net interest income in the future. Certain shortcomings are inherent in the method of analysis presented in the computation of NPV and net interest income. For example, although certain assets and liabilities may have similar maturities or periods of repricing, they may react in different degrees to changes in market interest rates. Also, the interest rates on certain types of assets and liabilities may fluctuate in advance of changes in market interest rates, while interest rates on other types of assets and liabilities may lag behind changes in market interest rates. Additionally, most of Southern Bank's loans have features which restrict changes in interest rates on a short-term basis and over the life of the asset. Further, in the event of a change in interest rates, prepayment and early withdrawal levels would likely deviate significantly from those assumed in calculating the foregoing table. Finally, the ability of many borrowers to service their debt may decrease in the event of an interest rate increase.

| | | June 30, 2 | 2012 | | | | | |
|-----------------|-----------|-------------------|------|----------|---|-----------|-------|--------|
| | | | | | | NI | PV as | % of |
| | | Net Portfoli | 0 | | | PV | of A | ssets |
| | \$ Amount | \$ Change | | % Change | | NPV Ratio | | Change |
| Change in Rates | | (dollars in thous | ands |) | | | | |
| +300 bp | \$87,871 | \$(8,909 |) | (9 |) | 11.60 | % | -1.02 |
| +200 bp | 91,106 | (5,674 |) | (6 |) | 11.99 | % | -0.63 |
| +100 bp | 93,831 | (2,949 |) | (3 |) | 12.29 | % | -0.33 |
| 0 bp | 96,780 | - | | - | | 12.62 | % | 0.00 |
| -100 bp | 99,147 | 2,367 | | 2 | | 12.88 | % | 0.25 |
| -200 bp | 102,753 | 5,973 | | 6 | | 13.28 | % | 0.66 |
| -300 bp | 106,045 | 9,266 | | 10 | | 13.65 | % | 1.02 |
| | | June 30, 2 | 2011 | | | | | |
| | | | | | | NI | PV as | % of |
| | | Net Portfoli | | | | of A | | |
| | \$ Amount | \$ Change | | % Change | | NPV Ratio | | Change |
| Change in Rates | | (dollars in thous | ands |) | | | | |
| +300 bp | \$61,503 | \$5,115 | | 9 | | 9.11 | | 0.96 |
| +200 bp | 61,759 | 5,371 | | 10 | | 9.08 | | 0.92 |
| +100 bp | 59,975 | 3,587 | | 6 | | 8.74 | | 0.58 |
| 0 bp | 56,388 | - | | - | | 8.16 | | - |
| -100 bp | 50,216 | (6,172 |) | (11 |) | 7.23 | | -0.92 |
| -200 bp | 43,747 | (12,641 |) | (22 |) | 6.27 | | -1.88 |
| -300 bp | 41,255 | (15,132 |) | (27 |) | 5.89 | | -2.27 |

The Company has worked to limit its exposure to rising rates in the current historically low rate environment by (a) increasing the share of funding on its balance sheet obtained from non-maturity transaction accounts, (b) reducing FHLB borrowings and (c) limiting the duration of its available-for-sale investment portfolio.

Item 8. Financial Statements and Supplementary Data

Report of Independent Registered Public Accounting Firm

Audit Committee, Board of Directors and Stockholders

Southern Missouri Bancorp, Inc. Poplar Bluff, Missouri

We have audited the accompanying consolidated balance sheets of Southern Missouri Bancorp, Inc. ("Company") as of June 30, 2012 and 2011, and the related consolidated statements of income, comprehensive income, stockholders' equity and cash flows for each of the years in the three-year period ended June 30, 2012. The Company's management is responsible for these fmancial statements. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. The Company is not required to have, nor were we engaged to perform, an audit of its internal control over financial reporting. Our audits included consideration of internal control over fmancial reporting as a basis for designing auditing procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control over fmancial reporting. Accordingly, we express no such opinion. Our audits also included examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management and evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated fmancial statements referred to above present fairly, in all material respects, the financial position of Southern Missouri Bancorp, Inc. as of June 30, 2012 and 2011, and the results of its operations and its cash flows for each of the years in the three-year period ended June 30, 2012, in conformity with accounting principles generally accepted in the United States of America.

/s/ BKD, LLP

St. Louis, Missouri September 24, 2012

CONSOLIDATED BALANCE SHEETS JUNE 30, 2012 AND 2011 Southern Missouri Bancorp, Inc.

| | 2012 | 2011 | |
|--|----------------|---------------|---|
| Assets | | | |
| | | | |
| Cash and cash equivalents | \$33,421,099 | \$33,895,706 | |
| Interest-bearing time deposits | 1,273,000 | 792,000 | |
| Available for sale securities (Note 2) | 75,126,845 | 63,327,201 | |
| Stock in FHLB of Des Moines | 2,018,200 | 2,369,200 | |
| Stock in Federal Reserve Bank of St. Louis | 1,001,050 | 718,750 | |
| Loans receivable, net of allowance for loan losses of | , | , | |
| \$7,492,054 and \$6,438,451 at June 30, 2012, and June 30, | | | |
| 2011, respectively (Notes 3 and 4) | 583,464,521 | 556,576,055 | |
| Accrued interest receivable | 3,694,344 | 3,799,935 | |
| Premises and equipment, net (Note 5) | 11,347,064 | 8,057,529 | |
| Bank owned life insurance – cash surrender value | 15,957,500 | 8,114,469 | |
| Intangible assets, net | 1,457,557 | 1,874,689 | |
| Prepaid expenses and other assets | 10,427,788 | 8,674,848 | |
| TOTAL ASSETS | | \$688,200,382 | |
| TOTAL ASSETS | \$ 739,100,900 | \$000,200,302 | |
| Liabilities and Stockholder's Equity | | | |
| Deposits (Note 6) | \$584,813,624 | \$560,150,817 | |
| Securities sold under agreements to repurchase (Note 7) | 25,642,407 | 25,230,051 | |
| Advances from FHLB of Des Moines (Note 8) | 24,500,000 | | |
| | | 33,500,000 | |
| Accounts payable and other liabilities | 1,662,207 | 5,536,062 | |
| Accrued interest payable | 625,659 | 834,344 | |
| Subordinated debt (Note 9) | 7,217,000 | 7,217,000 | |
| TOTAL LIABILITIES | 644,460,897 | 632,468,274 | |
| Commitments and contingencies (Note 15) | | | |
| Commitments and contingencies (Note 15) | - | - | |
| Preferred stock, \$.01 par value, \$1,000 liquidation value; 500,000 | | | |
| shares authorized; 20,000 and 9,550 shares issued and | | | |
| outstanding at June 30, 2012 and 2011, respectively | 20,000,000 | 9,455,635 | |
| Common stock, \$.01 par value; 4,000,000 shares authorized; | 20,000,000 | 9,433,033 | |
| | | | |
| 3,252,706 and 2,957,226 shares issued at | 22 527 | 20.572 | |
| June 30, 2012 and 2011, respectively | 32,527 | 29,572 | |
| Warrants to acquire common stock | 176,790 | 176,790 | |
| Additional paid-in capital | 22,479,767 | 16,274,545 | |
| Retained earnings | 51,365,401 | 43,014,191 | |
| Treasury stock of 2,230 and 858,250 shares at June 30, 2012 | | | |
| and 2011, respectively, at cost | (26,315 |) (13,754,245 |) |
| Accumulated other comprehensive income | 699,901 | 535,620 | |
| TOTAL STOCKHOLDER'S EQUITY | 94,728,071 | 55,732,108 | |
| | | A 400 4 | |
| TOTAL LIABILITIES AND STOCKHOLDERS' EQUITY | \$739,188,968 | \$688,200,382 | |
| | | | |

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF INCOME YEARS ENDED JUNE 30, 2012, 2011 AND 2010 Southern Missouri Bancorp, Inc.

| | 2012 | 2011 | 2010 |
|--|--------------|--------------|--------------|
| Interest Income: | | | |
| Loans | \$36,349,320 | \$32,265,395 | \$24,554,917 |
| Investment securities | 1,482,094 | 1,286,779 | 1,155,795 |
| Mortgage-backed securities | 924,771 | 1,376,856 | 1,715,309 |
| Other interest-earning assets | 209,119 | 118,627 | 115,239 |
| TOTAL INTEREST INCOME | 38,965,304 | 35,047,657 | 27,541,260 |
| Interest Expense: | | | |
| Deposits | 8,243,381 | 9,213,424 | 8,076,400 |
| Securities sold under agreements to repurchase | 234,562 | 290,203 | 232,773 |
| Advances from FHLB of Des Moines | 1,232,919 | 1,554,344 | 2,688,747 |
| Subordinated debt | 232,154 | 226,776 | 227,019 |
| TOTAL INTEREST EXPENSE | 9,943,016 | 11,284,747 | 11,224,939 |
| NET INTEREST INCOME | 29,022,288 | 23,762,910 | 16,316,321 |
| Provision for loan losses (Note 3) | 1,784,715 | 2,384,799 | 924,933 |
| NET INTEREST INCOME AFTER | | | |
| PROVISION FOR LOAN LOSSES | 27,237,573 | 21,378,111 | 15,391,388 |
| Noninterest income: | | | |
| Deposit account charges and related fees | 1,524,733 | 1,570,096 | 1,384,440 |
| Bank card transaction fees | 1,109,503 | 889,176 | 641,210 |
| Loan late charges | 221,550 | 231,897 | 214,444 |
| Other loan fees | 200,260 | 196,185 | 193,502 |
| Net realized gains on sale of loans | 315,674 | 173,168 | 220,845 |
| Bargain purchase gain on acquisitions | - | 6,996,750 | - |
| Earnings on Bank owned life insurance | 343,031 | 277,540 | 273,074 |
| Other | 348,459 | 167,480 | 166,617 |
| TOTAL NONINTEREST INCOME | 4,063,210 | 10,502,292 | 3,094,132 |
| Noninterest expense: | | | |
| Compensation and benefits | 9,237,003 | 7,987,470 | 6,291,436 |
| Occupancy and equipment, net | 2,531,587 | 2,242,284 | 1,869,597 |
| Deposit insurance premiums | 375,001 | 563,751 | 554,467 |
| Legal and professional fees | 442,931 | 530,133 | 306,069 |
| Advertising | 340,654 | 262,294 | 252,404 |
| Postage and office supplies | 441,866 | 362,201 | 417,699 |
| Amortization of intangible assets | 417,131 | 354,636 | 289,066 |
| Bank card network fees | 567,584 | 442,775 | 360,538 |
| Other | 2,251,654 | 1,713,225 | 2,007,551 |
| TOTAL NONINTEREST EXPENSE | | 14,458,769 | 12,348,827 |
| INCOME BEFORE INCOME TAXES | | 17,421,634 | 6,136,693 |
| Income Taxes (Note 11) | | | |
| Current | 6,006,254 | 4,443,982 | 2,052,105 |

| Deferred | (1,409,145 4,597,109 |) 1,507,621 5,951,603 | (541,000) 1,511,105 |
|---|-------------------------|--------------------------|-------------------------|
| NET INCOME | \$10,098,263 | \$11,470,031 | \$4,625,588 |
| Less: charge for early redemption of preferred stock issued | | | |
| at a | | | |
| discount | 94,365 | - | - |
| Less: effective dividend on preferred shares | 424,184 | 511,814 | 510,006 |
| NET INCOME AVAILABLE | | | |
| TO COMMON STOCKHOLDERS | \$9,579,714 | \$10,958,217 | \$4,115,582 |
| | | | |
| Basic earnings per share available to common stockholders | \$3.43 | \$5.25 | \$1.98 |
| Diluted earnings per share available to common | | | |
| stockholders | \$3.32 | \$5.12 | \$1.95 |
| Dividends paid | \$0.48 | \$0.48 | \$0.48 |

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

YEARS ENDED JUNE 30, 2012, 2011 AND 2010

Southern Missouri Bancorp, Inc.

| | | Year Ended June | 230, |
|--|--------------|-----------------|-------------|
| | 2012 | 2011 | 2010 |
| Net income | \$10,098,263 | \$11,470,031 | \$4,625,588 |
| Other comprehensive income: | \$10,098,203 | \$11,470,031 | \$4,023,366 |
| Unrealized gains (losses) on securities available-for-sale | 327,640 | (185,554 |) 743,719 |
| Unrealized gains (losses) on available-for-sale securities for | | | |
| which | | | |
| a portion of an other-than-temporary impairment has been | (70.606 | 07.006 | 1.007 |
| recognized in income | (72,626 |) 97,826 | 1,896 |
| Less, realized (losses) gains included in income | - | - | - |
| Defined benefit pension plan net (loss) gain | 3,622 | 2,905 | 2,218 |
| Tax benefit (expense) | (94,355 |) 32,479 | (275,878) |
| Total other comprehensive income (loss) | 164,281 | (52,344 |) 471,955 |
| Comprehensive income | \$10,262,544 | \$11,417,687 | \$5,097,543 |

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY YEARS ENDED JUNE 30, 2012, 2011 AND 2010 Southern Missouri Bancorp, Inc.

Warrants to

| | Preferred | Common | Acquire Common | Additional Paid-in | Retained | Tracury (| Other | u Total v S tockholder |
|---|-------------|----------|-------------------|-----------------------|--------------|---------------|-----------|-------------------------------------|
| BALANCE AT OF | Stock | Stock | Stock | Capital | Earnings | Stock | Income | Equity |
| JUNE 30, 2009 | \$9,388,815 | \$29,572 | \$176,790 | \$16,344,725 | \$29,947,297 | \$(13,994,870 | \$116,009 | \$42,008,33 |
| Net Income Change in accumulated other comprehensive | | | | | 4,625,588 | | | 4,625,588 |
| income TOTAL COMPREHENSIVE | | | | | | | 471,955 | 471,955 |
| INCOME | | | | | | | | 5,097,543 |
| Dividends paid on common stock (\$.48 per | | | | | | | | |
| share) | | | | | (1,002,156) | | | (1,002,150 |
| Dividends paid on preferred stock Accretion of discount | | | | | (477,500) | | | (477,500 |
| on preferred stock Stock option expense Stock grant expense BALANCE AT | 32,506 | | | 11,072 11,901 | (32,506) | | | - 11,072 11,901 |
| JUNE 30, 2010 | \$9,421,321 | \$29,572 | \$176,790 | \$16,367,698 | \$33,060,723 | \$(13,994,870 | \$587,964 | \$45,649,19 |
| Net Income Change in accumulated other comprehensive | | | | | 11,470,031 | | | 11,470,03 |
| income TOTAL COMPREHENSIVE | | | | | | | (52,344) | (52,344 |
| INCOME | | | | | | | | 11,417,68 |
| Dividends paid on common stock (\$.48 per | | | | | | | | |
| share) | | | | | (1,004,749) | | | (1,004,749 |

(477,500)

Dividends paid on preferred stock

(477,500

Accumulated

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| Accretion of discount | | | | |
|-----------------------|--------|------------|---------|--------|
| on preferred stock | 34,314 | (34,31 | 4) | - |
| Stock option expense | | 10,388 | | 10,388 |
| Stock grant expense | | 13,152 | | 13,152 |
| Tax benefit of grants | | 6,860 | | 6,860 |
| Exercise of stock | | | | |
| options | | (157,895) | 240,625 | 82,730 |
| Tax benefit of stock | | | | |
| options | | 34,342 | | 34,342 |
| BALANCE AT | | | | |

JUNE 30, 2011 \$9,455,635 \$29,572 \$176,790 \$16,274,545 \$43,014,191 \$(13,754,245) \$535,620 \$55,732,108

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF STOCKHOLDERS' EQUITY YEARS ENDED JUNE 30, 2012, 2011 AND 2010 Southern Missouri Bancorp, Inc.

| | Preferred Stock | Common Stock | Warrants to Acquire Common Stock | Additional Paid-in Capital | Retained Earnings | Treasury Stock | Accumulate Other Comprehensi Income | Total |
|---|--------------------|-----------------|--|----------------------------------|----------------------|-------------------|--|------------------|
| BALANCE AT JUNE 30, 2011 | \$9,455,635 | \$29,572 | \$176,790 | \$16,274,545 | \$43,014,191 | \$(13,754,24 | 5) \$535,620 | \$55,732,10 |
| Net Income Change in accumulated other comprehensive | | | | | 10,098,263 | | | 10,098,26 |
| income TOTAL COMPREHENSIVE | | | | | | | 164,281 | 164,281 |
| INCOME | | | | | | | | 10,262,54 |
| Dividends paid on common stock (\$.48 | | | | | | | | |
| per share) | | | | | (1,283,928) | | | (1,283,92 |
| Dividends paid on preferred stock Accretion of discount | | | | | (368,760) | | | (368,760 |
| on preferred stock | 94,365 | | | | (94,365) | | | - |
| Stock option expense Stock grant expense | | | | 11,860 10,711 | | | | 11,860 10,711 |
| Tax benefit of stock grants | | | | 3,135 | | | | 3,135 |
| Exercise of stock options | | | | (4,930 |) | 27,775 | | 22,845 |
| Preferred stock issued | 20,000,000 | | | (26,792 |) | | | 19,973,20 |
| Redemption of preferred stock | (9,550,000) |) | | | | | | (9,550,00 |
| Common stock issued | | 2,955 | | 6,211,238 | | 13,700,155 | 5 | 19,914,34 |
| BALANCE AT JUNE 30, 2012 | \$20,000,000 | \$32,527 | \$176,790 | \$22,479,767 | \$51,365,401 | \$(26,315 |) \$699,901 | \$94,728,07 |

See accompanying notes to consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2012, 2011 AND 2010 Southern Missouri Bancorp, Inc.

| | 2012 | | 2011 | | 2010 | |
|--|---------------------|---|----------------------|---|----------------------|---|
| Cash Flows From Operating Activities: | Φ10 000 2 62 | | ф11 4 7 0 021 | | Φ.4.6 25 .500 | |
| Net income | \$10,098,263 | | \$11,470,031 | | \$4,625,588 | |
| Items not requiring (providing) cash: | 027 647 | | 722 121 | | 700 001 | |
| Depreciation Leave and discount of Grand assets | 937,647 | | 733,131 | | 709,981 | |
| Loss on disposal of fixed assets | - | | - | | 280,521 | |
| Stock option and stock grant expense | 25,705 | , | 64,742 | | 22,973 | |
| (Gain) loss on sale of foreclosed assets | (23,089 |) | 71,964 | | 84,324 | |
| Amortization of intangible assets | 417,131 | | 354,636 | | 289,066 | |
| Increase in cash surrender value of bank owned life insurance | (343,031 |) | (277,540 |) | (273,074 |) |
| Provision for loan losses | 1,784,715 | | 2,384,799 | | 924,993 | |
| Amortization of premiums and discounts on securities | 389,958 | | 258,606 | | 200,952 | |
| Bargain purchase gain on acquisition | - | | (6,996,750 |) | - | |
| (Increase) decrease deferred income taxes | (1,220,465 |) | 1,507,621 | | (541,000 |) |
| Changes in: | | | | | | |
| Accrued interest receivable | 105,591 | | 100,525 | | (261,572 |) |
| Prepaid expenses and other assets | 1,098,761 | | 662,040 | | (1,090,179 |) |
| Accounts payable and other liabilities | (5,023,842 |) | 4,248,091 | | (26,288 |) |
| Accrued interest payable | (208,685 |) | (107,241 |) | (192,688 |) |
| NET CASH PROVIDED BY OPERATING ACTIVITES | 8,038,659 | | 14,474,655 | | 4,753,597 | |
| Cash flows from investing activities: | | | | | | |
| Net cash received in acquisitions | _ | | 38,249,286 | | 9,713,304 | |
| Net increase in loans | (29,319,853 |) | (26,806,328 |) | (37,503,820 |) |
| Net change in interest-bearing deposits | (481,000 |) | 297,000 | , | (1,089,000 |) |
| Proceeds from maturities of available for sale securities | 39,251,480 | , | 26,595,224 | | 16,631,759 | , |
| Purchases of available-for-sale securities | (51,186,068 |) | (23,303,316 |) | (21,270,406 |) |
| Redemption of Federal Home Loan Bank stock | 351,000 | , | 1,020,900 | , | 1,970,700 | , |
| Purchases of Federal Reserve Bank of Saint Louis stock | (282,300 |) | (135,650 |) | (583,100 |) |
| Purchases of premises and equipment | (4,227,182 |) | (1,139,257 |) | (1,131,254 |) |
| Proceeds from sale of fixed assets | - | , | - | , | 2,006,263 | , |
| Purchase of bank owned life insurance | (7,500,000 |) | _ | | - | |
| Investments in state & federal tax credits | (686,109 |) | (2,138,984 |) | (1,250,000 |) |
| Proceeds from sale of foreclosed and repossessed property | 783,889 | , | 724,667 | , | 1,296,410 | , |
| NET CASH (USED IN) PROVIDED BY INVESTING | | | 721,007 | | 1,200,110 | |
| ACTIVITIES | |) | 13,363,542 | | (31,209,144 |) |
| Cash flows from financing activities: | (55,276,115 | , | 13,303,312 | | (31,20),111 | , |
| Net increase in transaction and savings accounts | 57,996,020 | | 39,133,943 | | 74,540,768 | |
| Net (decrease) increase in certificates of deposits | (33,333,213 |) | (32,714,693 |) | 7,332,057 | |
| Net increase (decrease) in securities sold under agreements to | (55,555,215 | , | (32,714,0)3 | , | 7,552,057 | |
| repurchase | 412,356 | | (5,138,697 |) | 6,621,191 | |
| Proceeds from Federal Home Loan Bank advances | - | | - | , | 30,950,000 | |
| Repayments of Federal Home Loan Bank advances | (9,000,000 |) | (27,206,803 |) | (66,200,000 |) |
| Preferred stock issued | 19,973,208 | , | - | , | - | , |
| Redemption of preferred stock | (9,550,000 | ` | _ | | _ | |
| reachiphon of preferred stock | (3,330,000 | , | - | | _ | |

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| Common stock issued Dividends paid on preferred stock | 19,914,349 (368,760 |) | - (477,500 |) | - (477,500 |) |
|---|------------------------|---|---------------|---|---------------|---|
| Dividends paid on common stock | (1,283,928 |) | (1,004,749 |) | (1,002,156 |) |
| Exercise of stock options | 22,845 | | 82,730 | | - | |
| NET CASH PROVIDED BY (USED IN) FINANCING | | | | | | |
| ACTIVITIES | 44,782,877 | | (27,325,769 |) | 51,764,360 | |
| | | | | | | |
| (Decrease) increase in cash and cash equivalents | (474,607 |) | 512,428 | | 25,308,813 | |
| Cash and cash equivalents at beginning of year | 33,895,706 | | 33,383,278 | | 8,074,465 | |
| Cash and cash equivalents at end of year | \$33,421,099 | | \$33,895,706 | | \$33,383,278 | |
| Supplemental disclosures of cash flow information: | | | | | | |
| Noncash investing and financing activities: | | | | | | |
| Conversion of loans to foreclosed real estate | \$1,149,502 | | \$896,875 | | \$1,925,854 | |
| Conversion of loans to foreclosed real estate loans | \$651,550 | | \$157,500 | | \$196,944 | |
| Conversion of loans to repossessed assets | \$148,720 | | \$396,229 | | \$255,620 | |
| Cash paid during the period for: | | | | | | |
| Interest (net of interest credited) | \$2,862,935 | | \$3,079,647 | | \$4,142,105 | |
| Income taxes | \$6,801,570 | | \$1,947,171 | | \$1,598,000 | |
| | | | | | | |

See accompanying notes to consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

NOTE 1: Organization and Summary of Significant Accounting Policies

Organization. Southern Missouri Bancorp, Inc., a Missouri corporation (the Company) was organized in 1994 and is the parent company of Southern Bank (the Bank). Substantially all of the Company's consolidated revenues are derived from the operations of the Bank, and the Bank represents substantially all of the Company's consolidated assets and liabilities.

The Bank is primarily engaged in providing a full range of banking and financial services to individuals and corporate customers in its market areas. The Bank and Company are subject to competition from other financial institutions. The Bank and Company are subject to the regulation of certain federal and state agencies and undergo periodic examinations by those regulatory authorities.

Basis of Financial Statement Presentation. The financial statements of the Company have been prepared in conformity with accounting principles generally accepted in the United States of America and general practices within the banking industry. In the normal course of business, the Company encounters two significant types of risk: economic and regulatory. Economic risk is comprised of interest rate risk, credit risk, and market risk. The Company is subject to interest rate risk to the degree that its interest-bearing liabilities reprice on a different basis than its interest-earning assets. Credit risk is the risk of default on the Company's investment or loan portfolios resulting from the borrowers' inability or unwillingness to make contractually required payments. Market risk reflects changes in the value of the investment portfolio, collateral underlying loans receivable, and the value of the Company's investments in real estate.

Principles of Consolidation. The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, the Bank. All significant intercompany accounts and transactions have been eliminated.

Use of Estimates. The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Material estimates that are particularly susceptible to significant change relate to the determination of the allowance for loan losses, estimated fair values of purchased loans, other-than-temporary impairments (OTTI), and fair value of financial instruments.

Cash and Cash Equivalents. For purposes of reporting cash flows, cash and cash equivalents includes cash, due from depository institutions and interest-bearing deposits in other depository institutions with original maturities of three months or less. Interest-bearing deposits in other depository institutions were \$31,047,957 and \$30,690,109 at June 30, 2012 and 2011, respectively. The deposits are held in various commercial banks in amounts not exceeding the FDIC's deposit insurance limits, as well as at the Federal Reserve, the Federal Home Loan Bank of Des Moines, and the Federal Home Loan Bank of Dallas.

Available for Sale Securities. Available for sale securities, which include any security for which the Company has no immediate plan to sell but which may be sold in the future, are carried at fair value. Unrealized gains and losses, net of tax, are reported in accumulated other comprehensive income, a component of stockholders' equity. All securities have been classified as available for sale.

Premiums and discounts on debt securities are amortized or accreted as adjustments to income over the estimated life of the security using the level yield method. Realized gains or losses on the sale of securities is based on the specific identification method. The fair value of securities is based on quoted market prices or dealer quotes. If a quoted market price is not available, fair value is estimated using quoted market prices for similar securities.

The Company does not invest in collateralized mortgage obligations that are considered high risk.

When the Company does not intend to sell a debt security, and it is more likely than not the Company will not have to sell the security before recovery of its cost basis, it recognizes the credit component of an other-than-temporary impairment of a debt security in earnings and the remaining portion in other comprehensive income. As a result of this guidance, the Company's consolidated balance sheet for the dates presented reflects the full impairment

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

(that is, the difference between the security's amortized cost basis and fair value) on debt securities that the Company intends to sell or would more likely than not be required to sell before the expected recovery of the amortized cost basis. For available-for-sale debt securities that management has no intent to sell and believes that it more likely than not will not be required to sell prior to recovery, only the credit loss component of the impairment is recognized in earnings, while the noncredit loss is recognized in accumulated other comprehensive income. The credit loss component recognized in earnings is identified as the amount of principal cash flows not expected to be received over the remaining term of the security as projected based on cash flow projections.

Federal Reserve Bank and Federal Home Loan Bank Stock. The Bank is a member of the Federal Reserve and the Federal Home Loan Bank (FHLB) systems. Capital stock of the Federal Reserve and the FHLB is a required investment based upon a predetermined formula and is carried at cost.

Loans. Loans are generally stated at unpaid principal balances, less the allowance for loan losses and net deferred loan origination fees.

Interest on loans is accrued based upon the principal amount outstanding. The accrual of interest on loans is discontinued when, in management's judgment, the collectibility of interest or principal in the normal course of business is doubtful. The Company complies with regulatory guidance which indicates that loans should be placed in nonaccrual status when 90 days past due, unless the loan is both well-secured and in the process of collection. A loan that is "in the process of collection" may be subject to legal action or, in appropriate circumstances, through other collection efforts reasonably expected to result in repayment or restoration to current status in the near future. A loan is considered delinquent when a payment has not been made by the contractual due date. Interest income previously accrued but not collected at the date a loan is placed on nonaccrual status is reversed against interest income. Cash receipts on a nonaccrual loan are applied to principal and interest in accordance with its contractual terms unless full payment of principal is not expected, in which case cash receipts, whether designated as principal or interest, are applied as a reduction of the carrying value of the loan. A nonaccrual loan is generally returned to accrual status when principal and interest payments are current, full collectibility of principal and interest is reasonably assured, and a consistent record of performance has been demonstrated.

The allowance for losses on loans represents management's best estimate of losses probable in the existing loan portfolio. The allowance for losses on loans is increased by the provision for losses on loans charged to expense and reduced by loans charged off, net of recoveries. Loans are charged off in the period deemed uncollectible, based on management's analysis of expected cash flows (for non-collateral dependent loans) or collateral value (for collateral-dependent loans). Subsequent recoveries of loans previously charged off, if any, are credited to the allowance when received. The provision for losses on loans is determined based on management's assessment of several factors: reviews and evaluations of specific loans, changes in the nature and volume of the loan portfolio, current economic conditions and the related impact on specific borrowers and industry groups, historical loan loss experience, the level of classified and nonperforming loans, and the results of regulatory examinations.

Loans are considered impaired if, based on current information and events, it is probable that the Company will be unable to collect the scheduled payments of principal or interest when due according to the contractual terms of the loan agreement. Depending on a particular loan's circumstances, we measure impairment of a loan based upon either the present value of expected future cash flows discounted at the loans effective interest rate, the loan's observable market price, or the fair value of the collateral less estimated costs to sell if the loan is collateral dependent. Valuation allowances are established for collateral-dependent impaired loans for the difference between the loan amount and fair value of collateral less estimated selling costs. For impaired loans that are not collateral dependent, a valuation allowance is established for the difference between the loan amount and the present value of expected future cash

flows discounted at the historical effective interest rate or the observable market price of the loan. Impairment losses are recognized through an increase in the required allowance for loan losses. Cash receipts on loans deemed impaired are recorded based on the loan's separate status as a nonaccrual loan or an accrual status loan.

As a result of the acquisition of the former First Southern Bank, Batesville, Arkansas, the Company acquired certain loans with an outstanding principal balance of \$14.2 million for which it was deemed probable that we would be unable to collect all contractually required payments. These loans are accounted for in accordance with ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. The Company recorded a fair value discount of \$3.9 million related to these loans acquired with deteriorated credit quality ("purchased credit impaired loans"), and began carrying them at a value of \$10.3 million. For these loans, we determined the contractual amount

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

and timing of undiscounted principal and interest payments (the "undiscounted contractual cash flows"), and estimated the amount and timing of undiscounted expected principal and interest payments, including expected prepayments (the "undiscounted expected cash flows"). Under acquired impaired loan accounting, the difference between the undiscounted contractual cash flows and the undiscounted expected cash flows is the nonaccretable difference. The nonaccretable difference is an estimate of the loss exposure of principal and interest related to the purchased credit impaired loans, and the amount is subject to change over time based on the performance of the loans. The carrying value of purchased credit impaired loans is initially determined as the discounted expected cash flows. The excess of expected cash flows at acquisition over the initial fair value of the purchased credit impaired loans is referred to as the "accretable yield" and is recorded as interest income over the estimated life of the acquired loans using the level-yield method, if the timing and amount of the future cash flows is reasonably estimable. The carrying value of purchased credit impaired loans is reduced by payments received, both principal and interest, and increased by the portion of the accretable yield recognized as interest income. Subsequent to acquisition, the Company evaluates the purchased credit impaired loans on a quarterly basis. Increases in expected cash flows compared to those previously estimated increase the accretable yield and are recognized as interest income prospectively. Decreases in expected cash flows compared to those previously estimated decrease the accretable yield and may result in the establishment of an allowance for loan losses and a provision for loan losses. Purchased credit impaired loans are generally considered accruing and performing loans, as the loans accrete interest income over the estimated life of the loan when expected cash flows are reasonably estimable. Accordingly, purchased credit impaired loans that are contractually past due are still considered to be accruing and performing as long as there is an expectation that the estimated cash flows will be received. If the timing and amount of cash flows is not reasonably estimable, the loans may be classified as nonaccrual loans.

Loan fees and certain direct loan origination costs are deferred, and the net fee or cost is recognized as an adjustment to interest income using the interest method over the contractual life of the loans.

Foreclosed Real Estate. Real estate acquired by foreclosure or by deed in lieu of foreclosure is initially recorded at fair value less estimated selling costs. Costs for development and improvement of the property are capitalized.

Valuations are periodically performed by management, and an allowance for losses is established by a charge to operations if the carrying value of a property exceeds its estimated fair value, less estimated selling costs.

Loans to facilitate the sale of real estate acquired in foreclosure are discounted if made at less than market rates. Discounts are amortized over the fixed interest period of each loan using the interest method.

Premises and Equipment. Premises and equipment are stated at cost less accumulated depreciation and include expenditures for major betterments and renewals. Maintenance, repairs, and minor renewals are expensed as incurred. When property is retired or sold, the retired asset and related accumulated depreciation are removed from the accounts and the resulting gain or loss taken into income. The Company reviews property and equipment for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. If such assets are considered to be impaired, the impairment loss recognized is measured by the amount by which the carrying amount exceeds the fair value of the assets.

Depreciation is computed by use of straight-line and accelerated methods over the estimated useful lives of the assets. Estimated lives are generally 10 to 40 years for premises, five to seven years for equipment, and three years for software.

Intangible Assets. The Company's gross amount of intangible assets at June 30, 2012 and 2011 was \$4.5 million and \$4.6 million, respectively, with accumulated amortization of \$3.0 million and \$2.8 million, respectively. The

Company's intangible assets are being amortized over periods ranging from five to fifteen years, with amortization expense expected to be approximately \$417,000 per year over the next two years, dropping to \$383,000 in fiscal 2015.

Income Taxes. The Company accounts for income taxes in accordance with income tax accounting guidance (ASC 740, Income Taxes). The income tax accounting guidance results in two components of income tax expense: current and deferred. Current income tax expense reflects taxes to be paid or refunded for the current period by applying the provisions of the enacted tax law to the taxable income or excess of deductions over revenues. The Company determines deferred income taxes using the liability (or balance sheet) method. Under this method, the net

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

deferred tax asset or liability is based on the tax effects of the differences between the book and tax bases of assets and liabilities, and enacted changes in tax rates and laws are recognized in the period in which they occur.

Deferred income tax expense results from changes in deferred tax assets and liabilities between periods. Deferred tax assets are recognized if it is more likely than not, based on the technical merits, that the tax position will be realized or sustained upon examination. The term more likely than not means a likelihood of more than 50 percent; the terms examined and upon examination also include resolution of the related appeals or litigation processes, if any. A tax position that meets the more-likely-than-not recognition threshold is initially and subsequently measured as the largest amount of tax benefit that has a greater than 50 percent likelihood of being realized upon settlement with a taxing authority that has full knowledge of all relevant information. The determination of whether or not a tax position has met the more-likely-than-not recognition threshold considers the facts, circumstances, and information available at the reporting date and is subject to the management's judgment. Deferred tax assets are reduced by a valuation allowance if, based on the weight of evidence available, it is more likely than not that some portion or all of a deferred tax asset will not be realized.

The Company recognizes interest and penalties on income taxes as a component of income tax expense. The Company files consolidated income tax returns with its subsidiary.

Incentive Plan. The Company accounts for its management and recognition plan (MRP) in accordance with ASC 718, "Share-Based Payment." The aggregate purchase price of all shares owned by the incentive plan is reflected as a reduction of stockholders' equity. Compensation expense is based on the market price of the Company's stock on the date the shares are granted and is recorded over the vesting period. The difference between the aggregate purchase price and the fair value on the date the shares are considered earned is recorded as an adjustment to additional paid in capital.

Outside Directors' Retirement. The Bank adopted a directors' retirement plan in April 1994 for outside directors. The directors' retirement plan provides that each non-employee director (participant) shall receive, upon termination of service on the Board on or after age 60, other than termination for cause, a benefit in equal annual installments over a five year period. The benefit will be based upon the product of the participant's vesting percentage and the total Board fees paid to the participant during the calendar year preceding termination of service on the Board. The vesting percentage shall be determined based upon the participant's years of service on the Board, whether before or after the reorganization date.

In the event that the participant dies before collecting any or all of the benefits, the Bank shall pay the participant's beneficiary. No benefits shall be payable to anyone other than the beneficiary, and shall terminate on the death of the beneficiary.

Stock Options. With limited exceptions, the amount of compensation cost is measured based on the grant-date fair value of the equity instruments issued. Compensation cost is recognized over the vesting period during which an employee provides service in exchange for the award. Stock-based compensation has been recognized for all stock options granted or modified after July 1, 2005. In addition, stock options not vested on July 1, 2005, were recognized in expense over their remaining vesting period.

Earnings Per Share. Basic earnings per share available to common stockholders is computed using the weighted-average number of common shares outstanding. Diluted earnings per share available to common stockholders includes the effect of all weighted average dilutive potential common shares (stock options and warrants) outstanding during each year.

Comprehensive Income. Comprehensive income consists of net income and other comprehensive income, net of applicable income taxes. Other comprehensive income includes unrealized appreciation (depreciation) on available-for-sale securities, unrealized appreciation (depreciation) on available-for-sale securities for which a portion of an other-than-temporary impairment has been recognized in income, and changes in the funded status of defined benefit pension plans.

Treasury Stock. Treasury stock is stated at cost. Cost is determined by the first-in, first-out method.

Reclassification. Certain amounts included in the 2011 and 2010 consolidated financial statements have been reclassified to conform to the 2012 presentation. These reclassifications had no effect on net income.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

The following paragraphs summarize the impact of new accounting pronouncements:

In December 2011, the FASB issued ASU No. 2011-11, "Disclosures About Offsetting Assets and Liabilities." The ASU requires entities to disclose both gross and net information about instruments and transactions eligible for offset in the balance sheet, as well as instruments and transactions subject to an agreement similar to a master netting agreement. The scope of the ASU includes derivatives, sale and repurchase agreements, reverse sale and repurchase agreements, and securities borrowing and lending arrangements. The ASU is effective for annual and interim reporting periods beginning January 1, 2013. The Company is evaluating the ASU, but does not anticipate that it will have a material impact on the Company's financial position or results of operations.

In September 2011, the FASB issued ASU No. 2011-08 to amend FASB ASC Topic 350, Intangibles – Goodwill and Other, to simplify how entities test goodwill for impairment. The amendment permits an entity to first assess qualitative factors to determine whether it is more likely than not that the fair value of a reporting unit is less than its carrying amount as a basis for determining whether it is necessary to further perform the two-step goodwill impairment test described in Topic 350. The amendments are effective for annual and interim goodwill impairment tests performed for fiscal years beginning after December 15, 2011. The Company is evaluating the ASU, but does not anticipate that it will have a material impact on the Company's financial position or results of operations.

In June 2011, the FASB issued ASU No. 2011-05 to amend FASB ASC Topic 220, Comprehensive Income: Presentation of Comprehensive Income. The purpose of the update is to improve the comparability, consistency and transparency of financial reporting related to other comprehensive income. It eliminates the option to present the components of other comprehensive income as part of the statement of changes in stockholders' equity. Instead, the components of other comprehensive income must either be presented with net income in a single continuous statement of comprehensive income or as a separate but consecutive statement following the statement of operations. Regardless of which method is used, adjustments for items that are reclassified from other comprehensive income to net income must be presented on the face of the financial statements. The Update is effective on a retrospective basis for interim and annual reporting periods beginning after December 15, 2011. The Company adopted the ASU in the third quarter ended March 31, 2012, by including a Condensed Consolidated Statement of Comprehensive Income.

In May 2011, the FASB issued ASU No. 2011-04 to amend FASB ASC Topic 820, Fair Value Measurement: Amendments to Achieve Common Fair Value Measurements and Disclosure Requirements in U.S. GAAP and IFRSs. The update amends the GAAP requirements for measuring fair value and for disclosures about fair value measurements to improve consistency between GAAP and IFRSs by changing some of the wording used to describe the requirements, clarifying the intended application of certain requirements and changing certain principles. The update was effective on a prospective basis for interim and annual reporting periods beginning after December 15, 2011. The adoption of the ASU included enhanced disclosure in Note 3 to the Condensed Consolidated Financial Statements, and did not have an impact on the Company's financial position or results of operations.

In April 2011, the FASB issued ASU No. 2011-03 to amend FASB ASC Topic 860, Transfers and Servicing. ASC 860 outlines when the transfer of financial assets under a repurchase agreement may or may not be accounted for as a sale. Whether the transferring entity maintains effective control over the transferred financial assets provides the basis for such a determination. The previous requirement that the transferor must have the ability to repurchase or redeem the financial assets before the maturity of the agreement is removed from the assessment of effective control by this Update. The Update was effective on a prospective basis for interim and annual reporting periods beginning on or after December 15, 2011, and did not have a material impact on the Company's financial position or results of operations.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

NOTE 2: Available-for-Sale Securities

The amortized cost, gross unrealized gains, gross unrealized losses and approximate fair value of securities available for sale consisted of the following:

| | | June 30, 2012 | | | |
|--|--------------|------------------------------|-------------------|-------------------|--|
| | | Gross | Gross | Estimated | |
| | Amortized | Unrealized | Unrealized | Fair | |
| | Cost | Gains | Losses | Value | |
| U.S. government and Federal agency | | | | | |
| obligations | \$18,046,654 | \$53,348 | \$(384 |) \$18,099,618 | |
| Obligations of states and political subdivisions | 34,656,284 | 1,823,625 | (98,656 |) 36,381,253 | |
| Other securities | 2,646,719 | 14,310 | (1,267,772 |) 1,393,257 | |
| TOTAL DEBT AND EQUITY SECURITIES | 55,349,657 | 1,891,283 | (1,366,812 |) 55,874,128 | |
| Mortgage-backed securities: | | | | | |
| FHLMC certificates | 3,420,821 | 245,143 | _ | 3,665,964 | |
| GNMA certificates | 79,088 | 1,489 | | 80,577 | |
| FNMA certificates | 4,437,325 | 256,343 | _ | 4,693,668 | |
| CMOs issues by government agencies | 10,757,324 | 63,045 | (7,861 |) 10,812,508 | |
| TOTAL MORTGAGE-BACKED | -,,- | / | (-, | , -,- , | |
| SECURITIES | 18,694,558 | 566,020 | (7,861 |) 19,252,717 | |
| | \$74,044,215 | \$2,457,303 | \$(1,374,673 |) \$75,126,845 | |
| | | | | | |
| | | L 20, 2011 | | | |
| | | June 30, 2011 Gross Gross Es | | | |
| | Amortized | Unrealized | Unrealized | Estimated Fair | |
| | Cost | Gains | Losses | Value | |
| | Cost | Guins | 203363 | varue | |
| U.S. government and Federal agency | | | | | |
| obligations | \$12,991,362 | \$28,805 | \$(44,097 |) \$12,976,070 | |
| Obligations of states and political subdivisions | 24,232,364 | 816,966 | (67,876 |) 24,981,454 | |
| Other securities | 1,785,562 | 18,717 | (970,138 |) 834,141 | |
| TOTAL DEBT AND EQUITY SECURITIES | 39,009,288 | 864,488 | (1,082,111 |) 38,791,665 | |
| Mortgage-backed securities: | | | | | |
| FHLMC certificates | 4,829,996 | 356,213 | _ | 5,186,209 | |
| GNMA certificates | 89,126 | 1,481 | _ | 90,607 | |
| FNMA certificates | 4,632,854 | 353,886 | - | 4,986,740 | |
| CMOs issues by government agencies | 13,938,320 | 333,660 | _ | 14,271,980 | |
| TOTAL MORTGAGE-BACKED | 15,750,520 | 333,000 | | | |
| TOTAL MORTGAGE-DACKED | 15,750,520 | 333,000 | | 11,271,500 | |
| SECURITIES | 23,490,296 | 1,045,240 | - | 24,535,536 | |
| SECURITIES | | · | - \$(1,082,111 | | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

The amortized cost and fair value of available-for-sale securities, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

| | June 30, 2012 | | | | |
|--------------------------------|---------------|------------|----|-------------------|--|
| | | Amortized | | Estimated Fair | |
| | Cost | | | Value | |
| | | | | | |
| Within one year | \$ | 215,000 | \$ | 215,408 | |
| After one year but less than | | | | | |
| five years | | 6,788,532 | | 6,816,264 | |
| After five years but less than | | | | | |
| ten years | | 19,115,999 | | 19,730,412 | |
| After ten years | | 29,230,126 | | 29,112,044 | |
| Total debt and equity | | | | | |
| securities | | 55,349,657 | | 55,874,128 | |
| Mortgage-backed securities – | | | | | |
| GSE residential | | 18,694,558 | | 19,252,717 | |
| TOTAL | . \$ | 74,044,215 | \$ | 75,126,845 | |

The carrying value of investment and mortgage-backed securities pledged as collateral to secure public deposits and securities sold under agreements to repurchase amounted to \$64.5 million and \$57.1 million at June 30, 2012 and 2011, respectively.

No gains or losses resulted from sales of available-for-sale securities in 2012, 2011, or 2010.

With the exception of U.S. government agencies and corporations, the Company did not hold any securities of a single issuer, payable from and secured by the same source of revenue or taxing authority, the book value of which exceeded 10% of stockholders' equity at June 30, 2012.

Certain investments in debt securities are reported in the financial statements at an amount less than their historical cost. Total fair value of these investments at June 30, 2012, was \$8.8 million, which is approximately 11.6% of the Company's available for sale investment portfolio, as compared to \$10.8 million or approximately 17.0% of the Company's available for sale investment portfolio at June 30, 2011. Except as discussed below, management believes the declines in fair value for these securities to be temporary.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

The tables below show our investments' gross unrealized losses and fair value, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position at June 30, 2012 and 2011.

| | Less than 12 months | | More than 12 months | | Total | |
|------------------------------------|---------------------|------------|---------------------|-------------|--------------|-------------|
| | | Unrealized | Unrealized | | Unrealized | |
| | Fair Value | Losses | Fair Value | Losses | Fair Value | Losses |
| For the year ended June 30, 2012 | | | | | | |
| U.S. government-sponsored | | | | | | |
| enterprises (GSEs) | \$999,616 | \$384 | \$- | \$- | \$999,616 | \$384 |
| Mortgage-backed securities | 1,943,968 | 7,861 | - | - | 1,943,968 | 7,861 |
| Other securities | _ | - | 282,639 | 1,267,772 | 282,639 | 1,267,772 |
| Obligations of state and political | | | | | | |
| subdivisions | 5,525,825 | 98,656 | - | - | 5,525,825 | 98,656 |
| Total | \$8,469,409 | \$106,901 | \$282,639 | \$1,267,772 | \$8,752,048 | \$1,374,673 |
| | Less than 1 | 2 months | More than | 12 months | То | tal |
| | | Unrealized | | Unrealized | | Unrealized |
| | Fair Value | Losses | Fair Value | Losses | Fair Value | Losses |
| For the year ended June 30, 2011 | | | | | | |
| U.S. government-sponsored | | | | | | |
| enterprises (GSEs) | \$5,955,903 | \$44,097 | \$- | \$- | \$5,955,903 | \$44,097 |
| Other securities | _ | - | 568,568 | 970,138 | 568,568 | 970,138 |
| Obligations of state and political | | | | | | |
| subdivisions | 4,233,216 | 67,876 | - | - | 4,233,216 | 67,876 |
| Total | \$10,189,119 | \$111,973 | \$568,568 | \$970,138 | \$10,757,687 | \$1,082,111 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

Other securities. At June 30, 2012, there were four pooled trust preferred securities with an estimated fair value of \$295,000 and unrealized losses of \$1.3 million in a continuous unrealized loss position for twelve months or more. These unrealized losses were primarily due to the long-term nature of the pooled trust preferred securities, a lack of demand or inactive market for these securities, and concerns regarding the financial institutions that have issued the underlying trust preferred securities.

The June 30, 2012, cash flow analysis for three of these securities indicated it is probable the Company will receive all contracted principal and related interest projected. The cash flow analysis used in making this determination was based on anticipated default and recovery rates, amounts of prepayments, and the resulting cash flows were discounted based on the yield anticipated at the time the securities were purchased. Other inputs include the actual collateral attributes, which include credit ratings and other performance indicators of the underlying financial institutions, including profitability, capital ratios, and asset quality. Assumptions for these three securities included prepayments by June 2013 by all issuers of asset size greater than \$15 billion, to account for the lack of favorable capital treatment under the Dodd-Frank regulatory reform bill; prepayments of 5% every five years thereafter, to account for isolated prepayments; no recoveries on issuers currently in default; recoveries of 25% to 32% on currently deferred issuers within the next two years; no net new deferrals for the next two years; and annual defaults of 36 basis points (with 10% recoveries, lagged two years) thereafter.

One of these three securities continues to receive cash interest payments in full and our cash flow analysis indicates that these payments are likely to continue. Because the Company does not intend to sell this security and it is not more-likely-than-not that the Company will be required to sell the security prior to recovery of its amortized cost basis, which may be maturity, the Company does not consider this investment to be other-than-temporarily impaired at June 30, 2012.

For the other two of these three securities, the Company is receiving principal-in-kind (PIK), in lieu of cash interest. These securities all allow, under the terms of the issue, for issuers to defer interest for up to five consecutive years. After five years, if not cured, the securities are considered to be in default and the trustee may demand payment in full of principal and accrued interest. Issuers are also considered to be in default in the event of the failure of the issuer or a subsidiary. Both deferred and defaulted issuers are considered non-performing, and the trustee calculates, on a quarterly or semi-annual basis, certain coverage tests prior to the payment of cash interest to owners of the various tranches of the securities. The tests must show that performing collateral is sufficient to meet requirements for senior tranches, both in terms of cash flow and collateral value, before cash interest can be paid to subordinate tranches. If the tests are not met, available cash flow is diverted to pay down the principal balance of senior tranches until the coverage tests are met, before cash interest payments to subordinate tranches may resume. The Company is receiving PIK for these two securities due to failure of the required coverage tests described above at senior tranche levels of these securities. The risk to holders of a tranche of a security in PIK status is that the pool's total cash flow will not be sufficient to repay all principal and accrued interest related to the investment. The impact of payment of PIK to subordinate tranches is to strengthen the position of senior tranches, by reducing the senior tranches' principal balances relative to available collateral and cash flow, while increasing principal balances, decreasing cash flow, and increasing credit risk to the tranches receiving PIK. For our securities in receipt of PIK, the principal balance is increasing, cash flow has stopped, and, as a result, credit risk is increasing. The Company expects these securities to remain in PIK status for a period of three to seven years. Despite these facts, because the Company does not intend to sell these two securities and it is not more-likely-than-not that the Company will be required to sell these two securities prior to recovery of their amortized cost bases, which may be maturity, the Company does not consider these investments to be other-than-temporarily impaired at June 30, 2012.

At December 31, 2008, analysis of the fourth pooled trust preferred security indicated other-than-temporary impairment (OTTI) and the Company performed further analysis to determine the portion of the loss that was related to credit conditions of the underlying issuers. The credit loss was calculated by comparing expected discounted cash flows based on performance indicators of the underlying assets in the security to the carrying value of the investment. The discounted cash flow was based on anticipated default and recovery rates, and resulting projected cash flows were discounted based on the yield anticipated at the time the security was purchased. Based on this analysis, the Company recorded an impairment charge of \$375,000 for the credit portion of the unrealized loss for this trust preferred security. This loss established a new, lower amortized cost basis of \$125,000 for this security, and reduced non-interest income for the second quarter and the twelve months ended June 30, 2009. At June 30, 2012, cash flow analyses showed it is probable the Company will receive all of the remaining cost basis and related interest projected for the security. The cash flow analysis used in making this determination was based similar inputs and factors as

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

those described above. Assumptions for this security included prepayments by June 2013 by all issuers of asset size greater than \$15 billion, to account for the lack of favorable capital treatment under the Dodd-Frank regulatory reform bill; prepayments of 5% every five years thereafter, to account for isolated prepayments; no recoveries on issuers currently in default; recoveries of 48% on currently deferred issuers within the next two years; no net new deferrals for the next two years; and annual defaults of 36 basis points (with 10% recoveries, lagged two years) thereafter. This security is in PIK status due to similar criteria and factors as those described above, with similar impact to the Company. This security is projected to remain in PIK status for a period of two years. Because the Company does not intend to sell this security and it is not more-likely-than-not the Company will be required to sell this security before recovery of its new, lower amortized cost basis, which may be maturity, the Company does not consider the remainder of the investment in this security to be other-than-temporarily impaired at June 30, 2012.

The Company does not believe any other individual unrealized loss as of June 30, 2012, represents OTTI. However, given the continued disruption in the financial markets, the Company may be required to recognize OTTI losses in future periods with respect to its available for sale investment securities portfolio. The amount and timing of any additional OTTI will depend on the decline in the underlying cash flows of the securities. Should the impairment of any of these securities become other-than-temporary, the cost basis of the investment will be reduced and the resulting loss recognized in the period the other-than-temporary impairment is identified.

Credit Losses Recognized on Investments. As described above, some of the Company's investments in trust preferred securities have experienced fair value deterioration due to credit losses, but are not otherwise other-than-temporarily impaired. During fiscal 2009, the Company adopted ASC 820, formerly FASB Staff Position 157-4, "Determining Fair Value when the Volume and Level of Activity For the Asset or Liability Have Significantly Decreased and Identifying Transactions That Are Not Orderly." The following table provides information about the trust preferred security for which only a credit loss was recognized in income and other losses are recorded in other comprehensive income (loss) for the years ended June 30, 2012 and 2011.

| | | Accumulated Credit Losses Period Ended June 30, | | | |
|-------------------------------------|----|---|----|---------|--|
| | | 2012 | | 2011 | |
| Credit losses on debt | | | | | |
| securities held Beginning of period | \$ | 375,000 | \$ | 375,000 | |
| Additions related to OTTI | φ | 373,000 | φ | 373,000 | |
| losses | | | | | |
| not previously recognized | | - | | - | |
| Reductions due to sales | | - | | - | |
| Reductions due to change in | | | | | |
| intent or | | | | | |
| likelihood of sale | | - | | - | |
| Additions related to increases | | | | | |
| in previously- | | | | | |
| recognized OTTI losses | | - | | - | |
| Reductions due to increases in | | | | | |
| expected | | | | | |
| cash flows | | - | | - | |
| End of period | \$ | 375,000 | \$ | 375,000 | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

NOTE 3: Loans and Allowance for Loan Losses

Classes of loans are summarized as follows:

| | June 30 | | | | | |
|---------------------------|-------------------|---|----|-------------|---|--|
| | 2012 | | | 2011 | | |
| Real Estate Loans: | | | | | | |
| Conventional | \$ 201,012,698 | | \$ | 199,884,607 | | |
| Construction | 40,181,979 | | | 29,921,110 | | |
| Commercial | 200,957,429 | | | 185,158,763 | | |
| Consumer loans | 28,985,905 | | | 29,963,281 | | |
| Commercial loans | 137,004,222 | | | 126,290,143 | | |
| | 608,142,233 | | | 571,217,904 | | |
| Loans in process | (17,370,404 |) | | (8,330,245 |) | |
| Deferred loan fees, net | 184,746 | | | 126,847 | | |
| Allowance for loan losses | (7,492,054 |) | | (6,438,451 |) | |
| TOTAL | \$ 583,464,521 | | \$ | 556,576,055 | | |

The Company's lending activities consist of origination of loans secured by mortgages on one- to four-family residences and commercial and agricultural real estate, construction loans on residential and commercial properties, commercial and agricultural business loans and consumer loans. The Company has also occasionally purchased loan participation interests originated by other lenders and secured by properties generally located in the states of Missouri and Arkansas.

Residential Mortgage Lending. The Company actively originates loans for the acquisition or refinance of one- to four-family residences. This category includes both fixed-rate and adjustable-rate mortgage ("ARM") loans amortizing over periods of up to 30 years, and the properties securing such loans may be owner-occupied or non-owner-occupied. Single-family residential loans do not generally exceed 90% of the lower of the appraised value or purchase price of the secured property. Substantially all of the one- to four-family residential mortgage originations in the Company's portfolio are located within the Company's primary market area.

The Company also originates loans secured by multi-family residential properties that are generally located in the Company's primary market area. The majority of the multi-family residential loans that are originated by the Bank are amortized over periods generally up to 20 years, with balloon maturities typically up to five years. Both fixed and adjustable interest rates are offered and it is typical for the Company to include an interest rate "floor" in the loan agreement. Generally, multi-family residential loans do not exceed 85% of the lower of the appraised value or purchase price of the secured property.

Commercial Real Estate Lending. The Company actively originates loans secured by commercial real estate including land (improved, unimproved, and farmland), strip shopping centers, retail establishments and other businesses generally located in the Company's primary market area.

Most commercial real estate loans originated by the Company generally are based on amortization schedules of up to 20 years with monthly principal and interest payments. Generally, the interest rate received on these loans is fixed for a maturity for up to five years, with a balloon payment due at maturity. Alternatively, for some loans, the interest rate adjusts at least annually after an initial period up to five years. The Company typically includes an interest rate "floor" in

the loan agreement. Generally, improved commercial real estate loan amounts do not exceed 80% of the lower of the appraised value or the purchase price of the secured property. Agricultural real estate terms offered differ slightly, with amortization schedules of up to 25 years with an 80% loan-to-value ratio, or 30 years with a 75% loan-to-value ratio.

Construction Lending. The Company originates real estate loans secured by property or land that is under construction or development. Construction loans originated by the Company are generally secured by mortgage loans for the construction of owner occupied residential real estate or to finance speculative construction secured by residential real estate, land development, or owner-operated or non-owner occupied commercial real estate. During

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

construction, these loans typically require monthly interest-only payments and have maturities ranging from six to twelve months. Once construction is completed, permanent construction loans may be converted to monthly payments using amortization schedules of up to 30 years on residential and generally up to 20 years on commercial real estate.

While the Company typically utilizes maturity periods ranging from 6 to 12 months to closely monitor the inherent risks associated with construction loans for these loans, weather conditions, change orders, availability of materials and/or labor, and other factors may contribute to the lengthening of a project, thus necessitating the need to renew the construction loan at the balloon maturity. Such extensions are typically executed in incremental three month periods to facilitate project completion. The Company's average term of construction loans is approximately 14 months. During construction, loans typically require monthly interest only payments which may allow the Company an opportunity to monitor for early signs of financial difficulty should the borrower fail to make a required monthly payment.

Additionally, during the construction phase, the Company typically obtains interim inspections completed by an independent third party. This monitoring further allows the Company opportunity to assess risk. At June 30, 2012, construction loans outstanding included 18 loans, totaling \$11.0 million, for which a modification had been agreed to; At June 30, 2011, construction loans outstanding included 24 loans, totaling \$2.2 million, for which a modification had been agreed to. All modifications were solely for the purpose of extending the maturity date due to conditions described above. None of these modifications were executed due to financial difficulty on the part of the borrower and, therefore, were not accounted for as TDRs.

Consumer Lending. The Company offers a variety of secured consumer loans, including home equity, direct and indirect automobile loans, second mortgages, mobile home loans and loans secured by deposits. The Company originates substantially all of its consumer loans in its primary market area. Usually, consumer loans are originated with fixed rates for terms of up to five years, with the exception of home equity lines of credit, which are variable, tied to the prime rate of interest and are for a period of ten years.

Home equity lines of credit (HELOCs) are secured with a deed of trust and are issued up to 100% of the appraised or assessed value of the property securing the line of credit, less the outstanding balance on the first mortgage and are typically issued for a term of ten years. Interest rates on the HELOCs are generally adjustable. Interest rates are based upon the loan-to-value ratio of the property with better rates given to borrowers with more equity.

Automobile loans originated by the Company include both direct loans and a smaller amount of loans originated by auto dealers. The Company generally pays a negotiated fee back to the dealer for indirect loans. Typically, automobile loans are made for terms of up to 60 months for new and used vehicles. Loans secured by automobiles have fixed rates and are generally made in amounts up to 100% of the purchase price of the vehicle.

Commercial Business Lending. The Company's commercial business lending activities encompass loans with a variety of purposes and security, including loans to finance accounts receivable, inventory, equipment and operating lines of credit, including agricultural production and equipment loans. The Company offers both fixed and adjustable rate commercial business loans. Generally, commercial loans secured by fixed assets are amortized over periods up to five years, while commercial operating lines of credit or agricultural production lines are generally for a one year period.

The tables on the following page present the balance in the allowance for loan losses and the recorded investment in loans (excluding loans in process and deferred loan fees) based on portfolio segment and impairment methods as of June 30, 2012 and 2011, and activity in the allowance for loan losses for the fiscal year ended June 30, 2012, 2011, and 2010.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

| June 30, 2012 Allowance for loan losses: | Conventional Real Estate | Construction Real Estate | Commercial Real Estate | Consumer | Commercial | Total |
|--|---|--|---|---|---|---|
| Balance, beginning of period Provision charged to expense Losses charged off Recoveries Balance, end of period Ending Balance: | \$1,618,285 108,318 (98,189 6,932 \$1,635,346 | \$192,752 49,276 - 1,141 \$243,169 | \$2,671,482 354,814 (40,888 430 \$2,985,838 | \$441,207 223,046 (195,311) 14,655 \$483,597 | \$1,514,725 1,049,261 (435,770 15,888 \$2,144,104 | \$6,438,451 1,784,715 (770,158 39,046 \$7,492,054 |
| individually evaluated for impairment Ending Balance: collectively evaluated | \$- | \$- | \$347,815 | \$- | \$- | \$347,815 |
| for impairment Ending Balance: loans acquired with deteriorated credit | \$1,635,346 | \$243,169 | \$2,632,679 | \$483,597 | \$1,767,967 | \$6,762,758 |
| quality | \$- | \$- | \$5,344 | \$- | \$376,137 | \$381,481 |
| Loans: Ending Balance: individually evaluated for impairment Ending Balance: collectively | \$- | \$- | \$976,881 | \$- | \$- | \$976,881 |
| evaluated for impairment Ending Balance: loans acquired with | \$199,514,689 | \$22,811,575 | \$198,296,430 | \$28,985,905 | \$135,649,513 | \$585,258,112 |
| deteriorated credit quality | \$1,498,009 | \$- | \$1,684,118 | \$- | \$1,354,709 | \$4,536,836 |
| June 30, 2011 Allowance for loan losses: | Conventional Real Estate | Construction Real Estate | Commercial Real Estate | Consumer | Commercial | Total |
| Balance, beginning of period | \$902,122 | \$198,027 | \$1,605,218 | \$473,064 | \$1,330,180 | \$4,508,611 |
| Provision charged to expense Losses charged off | 871,114 (157,587) | 127,312 (157,711) | 1,125,231 (59,955) | 15,761 (66,250) | 245,381 (67,488) | 2,384,799 (508,991) |

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| Recoveries Balance, end of period Ending Balance: | 2,636 \$1,618,285 | 25,124 \$192,752 | 988 \$2,671,482 | 18,632 \$441,207 | 6,652 \$1,514,725 | 54,032 \$6,438,451 |
|---|----------------------|---------------------|--------------------|---------------------|----------------------|-----------------------|
| individually evaluated for impairment Ending Balance: | \$- | \$- | \$477,517 | \$- | \$- | \$477,517 |
| collectively evaluated for impairment Ending Balance: loans | \$1,618,285 | \$192,752 | \$2,072,595 | \$441,207 | \$1,514,725 | \$5,839,564 |
| acquired with deteriorated credit quality | \$- | \$- | \$121,370 | \$- | \$- | \$121,370 |
| Loans: Ending Balance: individually evaluated | | | | | | |
| for impairment Ending Balance: collectively evaluated | \$- | \$- | \$1,484,711 | \$- | \$- | \$1,484,711 |
| for impairment Ending Balance: loans acquired with | \$198,328,878 | \$21,590,865 | \$181,257,071 | \$29,963,281 | \$123,062,000 | \$554,202,095 |
| deteriorated credit quality | \$1,555,729 | \$- | \$2,416,981 | \$- | \$3,228,143 | \$7,200,853 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

| | Fiscal | 2010 | |
|---|--------|-----------|---|
| Balance, beginning of period | \$ | 3,992,961 | |
| Loans charged off: | | | |
| Residential real estate | | (156,980 |) |
| Construction | | - | |
| Commercial business | | (117,957 |) |
| Commercial real estate | | (75,780 |) |
| Consumer | | (79,507 |) |
| Gross charged off loans | | (430,224 |) |
| Recoveries of loans previously charged off: | | | |
| Residential real estate | | 7,994 | |
| Construction | | - | |
| Commercial business | | 4,986 | |
| Commercial real estate | | 2,464 | |
| Consumer | | 5,497 | |
| Gross recoveries of charged off loans | | 20,941 | |
| Net charge offs | | (409,283 |) |
| Provision charged to expense | | 924,933 | |
| Balance, end of period | \$ | 4,508,611 | |

Management's opinion as to the ultimate collectability of loans is subject to estimates regarding future cash flows from operations and the value of property, real and personal, pledged as collateral. These estimates are affected by changing economic conditions and the economic prospects of borrowers.

The allowance for loan losses is maintained at a level that, in management's judgment, is adequate to cover probable credit losses inherent in the loan portfolio at the balance sheet date. The allowance for loan losses is established as losses are estimated to have occurred through a provision for loan losses charged to earnings. Loan losses are charged against the allowance when an amount is determined to be uncollectible, based on management's analysis of expected cash flow (for non-collateral dependent loans) or collateral value (for collateral-dependent loans). Subsequent recoveries, if any, are credited to the allowance.

The allowance for loan losses is evaluated on a regular basis by management and is based upon management's periodic review of the collectability of the loans in light of historical experience, the nature and volume of the loan portfolio, adverse situations that may affect the borrower's ability to repay, estimated value of any underlying collateral and prevailing economic conditions. This evaluation is inherently subjective as it requires estimates that are susceptible to significant revision as more information becomes available.

The allowance consists of allocated and general components. The allocated component relates to loans that are classified as impaired. For those loans that are classified as impaired, an allowance is established when the discounted cash flows (or collateral value or observable market price) of the impaired loan is lower than the carrying value of that loan.

Under the Company's allowance methodology, loans are first segmented into 1) those comprising large groups of smaller-balance homogeneous loans, including single-family mortgages and installment loans, which are collectively evaluated for impairment, and 2) all other loans which are individually evaluated. Those loans in the second category

are further segmented utilizing a defined grading system which involves categorizing loans by severity of risk based on conditions that may affect the ability of the borrowers to repay their debt, such as current financial information, collateral valuations, historical payment experience, credit documentation, public information, and current trends. The loans subject to credit classification represent the portion of the portfolio subject to the greatest credit risk and where adjustments to the allowance for losses on loans as a result of provisions and charge offs are most likely to have a significant impact on operations.

A periodic review of selected credits (based on loan size and type) is conducted to identify loans with heightened risk or probable losses and to assign risk grades. The primary responsibility for this review rests with loan

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

administration personnel. This review is supplemented with periodic examinations of both selected credits and the credit review process by the Company's internal audit function and applicable regulatory agencies. The information from these reviews assists management in the timely identification of problems and potential problems and provides a basis for deciding whether the credit represents a probable loss or risk that should be recognized.

During fiscal 2011, the Company changed its allowance methodology to consider, as the primary quantitative factor, average net charge offs over the most recent twelve-month period. The Company had previously considered average net charge offs over the most recent five-year period as the primary quantitative factor. The impact of the modification was minimal.

A loan is considered impaired when, based on current information and events, it is probable that the scheduled payments of principal or interest will not be able to be collected when due according to the contractual terms of the loan agreement. Factors considered by management in determining impairment include payment status, collateral value and the probability of collecting scheduled principal and interest payments when due. Loans that experience insignificant payment delays and payment shortfalls generally are not classified as impaired. Management determines the significance of payment delays and payment shortfalls on a case-by-case basis, taking into consideration all of the circumstances surrounding the loan and the borrower, including the length of the delay, the reasons for the delay, the borrower's prior payment record and the amount of the shortfall in relation to the principal and interest owed. Impairment is measured on a loan-by-loan basis for commercial and agricultural loans by either the present value of expected future cash flows discounted at the loan's effective interest rate, the loan's obtainable market price or the fair value of the collateral if the loan is collateral dependent.

Groups of loans with similar risk characteristics are collectively evaluated for impairment based on the group's historical loss experience adjusted for changes in trends, conditions and other relevant factors that affect repayment of the loans. Accordingly, individual consumer and residential loans are not separately identified for impairment measurements, unless such loans are the subject of a restructuring agreement due to financial difficulties of the borrower.

The general component covers non-classified loans and is based on historical charge-off experience and expected loss given the internal risk rating process. The loan portfolio is stratified into homogeneous groups of loans that possess similar loss characteristics and an appropriate loss ratio adjusted for other qualitative factors is applied to the homogeneous pools of loans to estimate the incurred losses in the loan portfolio.

Included in the Company's loan portfolio are certain loans accounted for in accordance with ASC 310-30, Loans and Debt Securities Acquired with Deteriorated Credit Quality. These loans were written down at acquisition to an amount estimated to be collectible. As a result, certain ratios regarding the Company's loan portfolio and credit quality cannot be used to compare the Company to peer companies or to compare the Company's current credit quality to prior periods. The ratios particularly affected by accounting under ASC 310-30 include the allowance for loan losses as a percentage of loans, nonaccrual loans, and nonperforming assets, and nonaccrual loans and nonperforming loans as a percentage of total loans.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

The following tables present the credit risk profile of the Company's loan portfolio (excluding loans in process and deferred loan fees) based on rating category and payment activity as of June 30, 2012 and 2011. These tables include purchased credit impaired loans, which are reported according to risk categorization after acquisition based on the Company's standards for such classification:

| | Conventional | Construction | Commercial | | |
|----------------------------------|---|-----------------------------|---|--------------------------|-----------------------------|
| June 30, 2012 | Real Estate | Real Estate | Real Estate | Consumer | Commercial |
| Pass | \$198,847,363 | \$22,811,575 | \$194,280,920 | \$28,967,594 | \$129,572,873 |
| Watch | 1,561,263 | - | 149,940 | - | 5,398,255 |
| Special Mention | - | - | _ | - | _ |
| Substandard | 604,072 | - | 6,526,569 | 18,311 | 2,033,094 |
| Doubtful | - | - | - | - | - |
| Total | \$201,012,698 | \$22,811,575 | \$200,957,429 | \$28,985,905 | \$137,004,222 |
| | | | | | |
| | | | | | |
| | Conventional | Construction | Commercial | | |
| June 30, 2011 | Conventional Real Estate | Construction Real Estate | Commercial Real Estate | Consumer | Commercial |
| June 30, 2011 Pass | | | | Consumer \$29,951,645 | Commercial \$119,248,931 |
| • | Real Estate | Real Estate | Real Estate | | |
| Pass | Real Estate \$198,104,835 | Real Estate | Real Estate \$177,467,948 | | \$119,248,931 |
| Pass Watch | Real Estate \$198,104,835 | Real Estate | Real Estate \$177,467,948 | | \$119,248,931 |
| Pass Watch Special Mention | Real Estate \$198,104,835 1,478,676 | Real Estate | Real Estate \$177,467,948 1,005,338 | \$29,951,645 - - | \$119,248,931 5,499,249 |

The above amounts include purchased credit impaired loans. At June 30, 2012, these loans comprised \$1.5 million of credits rated "Pass"; \$0 of credits rated "Special Mention", \$3.0 million rated "Substandard" and \$0 rated "Doubtful". At June 30, 2011, these loans comprised \$2.1 million of credits rated "Pass"; \$2.4 million of credits rated "Special Mention"; \$2.7 million of loans rated "Substandard"; and \$0 of credits rated "Doubtful".

Credit Quality Indicators. The Company categorizes loans into risk categories based on relevant information about the ability of borrowers to service their debt such as: current financial information, historical payment experience, credit documentation, public information, and current economic trends among other factors. The Company analyzes loans individually by classifying the loans as to credit risk. This analysis is performed on all loans at origination, and is updated on a quarterly basis for loans risk rated Special Mention, Substandard, or Doubtful. In addition, lending relationships over \$250,000 are subject to an independent loan review following origination, and lending relationships in excess of \$1,000,000 are subject to an independent loan review annually, in order to verify risk ratings. The Company uses the following definitions for risk ratings:

Watch - Loans classified as watch exhibit weaknesses that require more than usual monitoring. Issues may

include deteriorating financial condition, payments made after due date but within 30 days, adverse industry conditions or management problems.

Special Mention – Loans classified as special mention exhibit signs of further deterioration but still generally make payments within 30 days. This is a transitional rating and loans should typically not be rated Special Mention for more than 12 months

Substandard – Loans classified as substandard possess weaknesses that jeopardize the ultimate collection of the principal and interest outstanding. These loans exhibit continued financial losses, ongoing delinquency, overall poor financial condition, and insufficient collateral. They are characterized by the distinct possibility that the institution will sustain some loss if the deficiencies are not corrected.

Doubtful – Loans classified as doubtful have all the weaknesses of substandard loans, and have deteriorated to the level that there is a high probability of substantial loss.

Loans not meeting the criteria above that are analyzed individually as part of the above described process are considered to be Pass rated loans.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

The following tables present the Company's loan portfolio aging analysis (excluding loans in process and deferred loan fees) as of June 30, 2012 and 2011. These tables include purchased credit impaired loans, which are reported according to aging analysis after acquisition based on the Company's standards for such classification:

| | 30-59 Days | 60-89 Days | Greater Than | Total | | Total Loans | Total Loans > 90 Days & |
|--|-------------|---------------|-----------------|-------------|---------------|---------------|-------------------------------------|
| June 30, 2012 Real Estate Loans: | Past Due | Past Due | 90 Days | Past Due | Current | Receivable | Accruing |
| Conventional | \$310,046 | \$66,586 | \$ 59,142 | \$435,774 | \$200,576,924 | \$201,012,698 | \$ - |
| Construction | - | - | - | - | 22,811,575 | 22,811,575 | - |
| Commercial | 176,642 | 41,187 | 796,794 | 1,014,623 | 199,942,806 | 200,957,429 | - |
| Consumer loans Commercial | 78,762 | - | - | 78,762 | 28,907,143 | 28,985,905 | - |
| loans | 694,044 | - | 80,000 | 774,044 | 136,230,178 | 137,004,222 | - |
| Total loans | \$1,259,494 | \$107,773 | \$ 935,936 | \$2,303,203 | \$588,468,626 | \$590,771,829 | \$ - |
| | 30-59 Days | 60-89 Days | Greater Than | Total | | Total Loans | Total Loans > 90 Days & |
| June 30, 2011 Real Estate Loans: | Past Due | Past Due | 90 Days | Past Due | Current | Receivable | Accruing |
| Conventional | \$1,287,921 | \$997,076 | \$ 275,021 | \$2,560,018 | \$197,324,589 | \$199,884,607 | \$189,627 |
| Construction | 800,198 | 100,000 | 151,699 | 1,051,897 | 20,538,968 | 21,590,865 | - |
| Commercial | 338,484 | - | 124,825 | 463,309 | 184,695,454 | 185,158,763 | 124,824 |
| Consumer loans Commercial | 433,468 | 18,528 | 121,934 | 573,930 | 29,389,351 | 29,963,281 | 121,934 |
| loans | 1,153,498 | 13,583 | 1,841 | 1,168,922 | 125,121,221 | 126,290,143 | 1,840 |
| Total loans | \$4,013,569 | \$1,129,187 | \$ 675,320 | \$5,818,076 | \$557,069,583 | \$562,887,659 | \$438,225 |

The above amounts include purchased credit impaired loans. At June 30, 2012, there were no purchased credit impaired loans that were past due. At June 30, 2011these loans comprised \$1.8 million of credits 30-59 Days Past Due; \$442,000 of credits 60-89 Days Past Due; \$153,000 of credits Greater Than 90 Days Past Due; \$2.4 million of Total Past Due credits; \$4.7 million of credits Current; and \$0 of Total Loans > 90 Days & Accruing.

A loan is considered impaired, in accordance with the impairment accounting guidance (ASC 310-10-35- 16), when based on current information and events, it is probable the Company will be unable to collect all amounts due from the borrower in accordance with the contractual terms of the loan. Impaired loans include nonperforming commercial loans but also include loans modified in troubled debt restructurings where concessions have been granted to borrowers experiencing financial difficulties. These concessions could include a reduction in the interest rate on the loan, payment extensions, forgiveness of principal, forbearance or other actions intended to maximize collection.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

The following tables present impaired loans (excluding loans in process and deferred loan fees) as of June 30, 2012 and 2011. These tables include purchased credit impaired loans. Purchased credit impaired loans are those for which it was deemed probable, at acquisition, that the Company would be unable to collect all contractually required payments receivable. In an instance where, subsequent to the acquisition, the Company determines it is probable, for a specific loan, that cash flows received will exceed the amount previously expected, the Company will recalculate the amount of accretable yield in order to recognize the improved cash flow expectation as additional interest income over the remaining life of the loan. These loans, however, will continue to be reported as impaired loans. In an instance where, subsequent to the acquisition, the Company determines it is probable that, for a specific loan, that cash flows received will be less than the amount previously expected, the Company will allocate a specific allowance under the terms of ASC 310-10-35.

| | | June 30, 2012 | |
|---|---------------------|--------------------------|-----------------------|
| | Recorded Balance | Unpaid Principal Balance | Specific Allowance |
| Loans without a specific valuation allowance: | | | |
| Conventional real estate | \$1,531,881 | \$ 2,160,350 | \$- |
| Construction real estate | - | - | - |
| Commercial real estate | 2,563,744 | 2,935,620 | - |
| Consumer loans | - | - | - |
| Commercial loans | 845,692 | 868,844 | - |
| Loans with a specific valuation allowance: | | | |
| Conventional real estate | \$- | \$ - | \$- |
| Construction real estate | - | - | - |
| Commercial real estate | 982,884 | 1,014,082 | 353,159 |
| Consumer loans | - | - | - |
| Commercial loans | 930,123 | 1,500,000 | 376,137 |
| Total: | | | |
| Conventional real estate | \$1,531,881 | \$ 2,160,350 | \$- |
| Construction real estate | \$- | \$ - | \$- |
| Commercial real estate | \$3,546,628 | \$ 3,949,702 | \$353,159 |
| Consumer loans | \$- | \$ - | \$- |
| Commercial loans | \$1,775,815 | \$ 2,368,844 | \$376,137 |
| | | June 30, 2011 | |
| | Recorded | Unpaid Principal | Specific |
| | Balance | Balance | Allowance |
| Loans without a specific valuation allowance: | | | |
| Conventional real estate | \$1,555,729 | \$ 2,307,417 | \$- |
| Construction real estate | - | - | - |
| Commercial real estate | 1,835,250 | 3,228,059 | - |
| Consumer loans | - | - | - |
| Commercial loans | 3,228,143 | 4,728,158 | - |
| Loans with a specific valuation allowance: | | | |
| Conventional real estate | \$- | \$ - | \$- |
| Construction real estate | - | - | - |
| Commercial real estate | 2,066,442 | 2,114,016 | 598,887 |
| Consumer loans | - - | - - | - |
| | | | |

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| Commercial loans | - | - | - |
|--------------------------|-------------|--------------|-----------|
| Total: | | | |
| Conventional real estate | \$1,555,729 | \$ 2,307,417 | \$- |
| Construction real estate | \$- | \$ - | \$- |
| Commercial real estate | \$3,901,692 | \$ 5,342,075 | \$598,887 |
| Consumer loans | \$- | \$ - | \$- |
| Commercial loans | \$3,228,143 | \$ 4,728,158 | \$- |

The above amounts include purchased credit impaired loans. At June 30, 2012, these loans comprised of \$3.6 million of impaired loans without a specific valuation allowance; \$935,000 with a specific valuation allowance,

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

and \$4.5 million of total impaired loans. At June 30, 2011, these loans comprised \$6.6 million of impaired loans without a specific valuation allowance; \$582,000 of impaired loans with a specific valuation allowance, and \$7.2 million of total impaired loans. The following tables present information regarding interest income recognized on impaired loans:

| F | scal 2012 |
|-----|------------|
| (in | thousands) |

| | | Average | | |
|--------------------------|---------------|--------------|------------|---------------|
| | Investment in | | In | terest Income |
| | Im | paired Loans | Recognized | |
| Conventional Real Estate | \$ | 1,667 | \$ | 311 |
| Construction Real Estate | | - | | - |
| Commercial Real Estate | | 2,949 | | 638 |
| Consumer Loans | | - | | - |
| Commercial Loans | | 2,155 | | 1,265 |
| Total Loans | \$ | 6,771 | \$ | 2,214 |

Fiscal 2011 (in thousands)

| | | Average | | | |
|--------------------------|----|--------------|-----|-------------|----|
| | Iı | nvestment in | Int | erest Incor | ne |
| | Im | paired Loans | F | Recognized | 1 |
| Conventional Real Estate | \$ | 981 | \$ | 105 | |
| Construction Real Estate | | - | | - | |
| Commercial Real Estate | | 2,758 | | 220 | |
| Consumer Loans | | - | | - | |
| Commercial Loans | | 2,283 | | 212 | |
| Total Loans | \$ | 6,022 | \$ | 537 | |

Fiscal 2010 (in thousands)

| | () | | | | |
|--------------------------|----|--------------|------|------------|----|
| | | Average | | | |
| | Iı | nvestment in | Inte | erest Inco | me |
| | Im | paired Loans | R | Recognize | ed |
| Conventional Real Estate | \$ | 802 | \$ | 112 | |
| Construction Real Estate | | - | | - | |
| Commercial Real Estate | | 1,758 | | 116 | |
| Consumer Loans | | 353 | | 57 | |
| Commercial Loans | | 393 | | 17 | |
| Total Loans | \$ | 3,306 | \$ | 302 | |
| | | | | | |

Interest income on impaired loans recognized on a cash basis in the fiscal years ended June 30, 2012, 2011, and 2010 was immaterial.

For the fiscal years ended June 30, 2012, 2011, and 2010, the amount of interest income recorded for impaired loans that represents a change in the present value of future cash flows attributable to the passage of time was approximately \$1.4 million, \$95,000, and \$46,000, respectively.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

The following table presents the Company's nonaccrual loans at June 30, 2012 and 2011. This table includes purchased credit impaired loans. Purchased credit impaired loans are placed on nonaccrual status in the event the Company cannot reasonably estimate cash flows expected to be collected. The table excludes performing troubled debt restructurings.

| | June 30, 2012 | J | June 30, 2011 |
|--------------------------|-----------------|----|---------------|
| Conventional real estate | \$ 395,374 | \$ | 97,131 |
| Construction real estate | - | | - |
| Commercial real estate | 976,881 | | 151,701 |
| Consumer loans | 15,971 | | 11,636 |
| Commercial loans | 1,010,123 | | 2,022 |
| Total loans | \$ 2,398,349 | \$ | 262,490 |

The above amounts include purchased credit impaired loans. At June 30, 2012, these loans comprised \$930,000 of nonaccrual loans; at June 30, 2011, these loans comprised \$153,000 of nonaccrual loans.

Included in certain loan categories in the impaired loans are troubled debt restructurings, where economic concessions have been granted to borrowers who have experienced financial difficulties. These concessions typically result from our loss mitigation activities, and could include reductions in the interest rate, payment extensions, forgiveness of principal, forbearance, or other actions. Certain TDRs are classified as nonperforming at the time of restructuring and typically are returned to performing status after considering the borrower's sustained repayment performance for a reasonable period of at least six months.

When loans and leases are modified into a TDR, the Company evaluates any possible impairment similar to other impaired loans based on the present value of expected future cash flows, discounted at the contractual interest rate of the original loan or lease agreement, and uses the current fair value of the collateral, less selling costs, for collateral dependent loans. If the Company determines that the value of the modified loan is less than the recorded investment in the loan (net of previous charge-offs, deferred loan fees or costs, and unamortized premium or discount), impairment is recognized through an allowance estimate or a charge-off to the allowance. In periods subsequent to modification, the Company evaluates all TDRs, including those that have payment defaults, for possible impairment and recognizes impairment through the allowance.

As a result of adopting the amendments in ASU No. 2011-02, the Company reassessed all restructurings that occurred during fiscal 2012 (beginning July 1, 2011) for identification as troubled debt restructurings (TDRs). The Company identified as TDRs certain receivables for which the allowance for credit losses had previously been measured under a general allowance for credit losses methodology. Upon identifying those receivables as TDRs, the Company identified them as impaired under the guidance in Section 310-10-35. The amendments in ASU No. 2011-02 require prospective application of the impairment measurement guidance in

Section 310-10-35 for those receivables newly identified as impaired. As of June 30, 2012, the recorded investment in receivables for which the allowance for credit losses was previously measured under a general allowance for credit losses methodology and are now impaired under Section 310-10-35 was \$3.5 million. A specific allowance under Section 310-10-35 of \$593,000 was associated with those receivables, but the amount of that specific allowance was based upon standard impairment measurement which would have been conducted regardless of the loans' status as a TDR. Therefore, the Company concludes there was no financial statement impact resulting from the adoption.

At June 30, 2012, and June 30, 2011, the Company had \$3.1 million and \$0, respectively, of commercial real estate loans, \$1.7 million and \$0, respectively, of commercial loans, and \$40,000 and \$0, respectively, of conventional real estate loans that were modified in TDRs and impaired. All loans classified as TDRs at June 30, 2012, and June 30, 2011, were so classified due to interest rate concessions. During the previous twelve months, two commercial real estate loans totaling \$1.4 million were modified as TDRs and had payment defaults subsequent to the modification. When loans modified as TDRs have subsequent payment defaults, the defaults are factored into the determination of the allowance for loan losses to ensure specific valuation allowance reflect amounts considered uncollectible.

Performing loans classified as troubled debt restructurings at June 30, 2012, segregated by class, are shown

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

in the table below. Nonperforming TDRs are shown as nonaccrual loans.

| | June 30, 2012 | | |
|--------------------------|---------------|----|------------|
| | Number of | | Recorded |
| | modifications | | Investment |
| Conventional real estate | 2 | \$ | 39,835 |
| Construction real estate | - | | - |
| Commercial real estate | 10 | | 2,290,986 |
| Consumer loans | - | | - |
| Commercial loans | 6 | | 807,386 |
| Total | 18 | \$ | 3,138,207 |

At June 30, 2011, the Company held no loans recognized as a troubled debt restructuring.

Following is a summary of loans to executive officers, directors, significant shareholders and their affiliates held by the Company at June 30, 2012 and 2011, respectively:

| | 2012 | | 2011 | |
|-------------------|------------------|----|------------|---|
| Beginning Balance | \$ 10,229,780 | \$ | 10,407,740 | |
| Additions | 1,483,001 | | 105,299 | |
| Repayments | (588,382 |) | (283,259 |) |
| Ending Balance | \$ 11,124,399 | \$ | 10,229,780 | |

NOTE 4: Accounting for Certain Loans Acquired in a Transfer

The Company acquired loans in a transfer during the fiscal year ended June 30, 2011. At acquisition, certain transferred loans evidenced deterioration of credit quality since origination and it was probable, at acquisition, that all contractually required payments would not be collected.

Loans purchased with evidence of credit deterioration since origination and for which it is probable that all contractually required payments will not be collected are considered to be credit impaired. Evidence of credit quality deterioration as of the purchase date may include information such as past-due and nonaccrual status, borrower credit scores and recent loan to value percentages. Purchased credit-impaired loans are accounted for under the accounting guidance for loans and debt securities acquired with deteriorated credit quality (ASC 310-30) and initially measured at fair value, which includes estimated future credit losses expected to be incurred over the life of the loan. Accordingly, an allowance for credit losses related to these loans is not carried over and recorded at the acquisition date. Management estimated the cash flows expected to be collected at acquisition using our internal risk models, which incorporate the estimate of current key assumptions, such as default rates, severity and prepayment speeds.

The carrying amount of those loans is included in the balance sheet amounts of loans receivable at June 30, 2012. The amounts of loans at June 30, 2012, are as follows:

| | | June 30, |
|--------------------|-------------|-------------|
| Real Estate Loans: | 2012 | 2011 |
| Conventional | \$2,126,478 | \$2,307,417 |

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| Construction | - | - |
|--|-------------|--------------|
| Commercial | 2,087,192 | 3,857,364 |
| Consumer loans | - | - |
| Commercial loans | 1,947,738 | 4,728,158 |
| Outstanding balance | \$6,161,408 | \$10,892,939 |
| Carrying amount, net of fair value adjustment of \$1,624,572 and | | |
| \$3,692,086 at 2012 and 2011 | \$4,536,836 | \$7,200,853 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

Accretable yield, or income expected to be collected, is as follows:

| | June 30, | | | | |
|--------------------------|----------|-------------|--|---------------|---|
| | | 2012 | | 2011 | |
| Balance at June 30, | \$ | 792,942 | | \$ 413,525 | |
| Additions | | - | | 600,788 | |
| Accretion | | (1,515,270) | | (233,530 |) |
| Reclassification from | | | | | |
| nonaccretable difference | | 1,211,684 | | 12,159 | |
| Disposals | | - | | - | |
| Balance at June 30 | \$ | 489,356 | | \$ 792,942 | |

During the fiscal years ended June 30, 2012 and 2011, the Company increased the allowance for the loan losses by a charge to the income statement of \$381,000 and \$121,000, respectively, related to these purchased credit impaired loans. During the same periods, allowance for loan losses of \$105,000 and \$0, respectively, was reversed.

NOTE 5: Premises and Equipment

Following is a summary of premises and equipment:

| | June 30 | | | |
|----------------------------|---------|------------|----|------------|
| | | 2012 | | 2011 |
| Land | \$ | 3,255,867 | \$ | 1,746,331 |
| Buildings and improvements | | 9,523,450 | | 7,977,484 |
| Furniture, fixtures, and | | | | |
| equipment | | 7,280,566 | | 6,158,890 |
| Automobiles | | 70,590 | | 74,080 |
| | | 20,130,473 | | 15,956,785 |
| Less: accumulated | | | | |
| depreciation | | 8,783,409 | | 7,899,256 |
| | \$ | 11,347,064 | \$ | 8,057,529 |

NOTE 6: Deposits

Deposits are summarized as follows:

| | | | June 30 |
|-------------------------------|-----------------------------|--------------|--------------|
| | | 2012 | 2011 |
| Non-interest bearing accounts | | \$54,812,645 | \$32,848,037 |
| NOW accounts | | 193,870,344 | 152,474,730 |
| Money market deposit accounts | | 18,099,265 | 15,802,312 |
| Savings accounts | | 86,717,214 | 94,378,370 |
| | TOTAL NON-MATURITY DEPOSITS | 353,499,468 | 295,503,449 |

| Certificates | | |
|--------------|--------------------------------|---------------|
| 0.0099% | 59,459,416 | 26,139,189 |
| 1.00-1.99% | 106,609,956 | 148,429,914 |
| 2.00-2.99% | 37,863,635 | 57,993,390 |
| 3.00-3.99% | 24,185,741 | 25,888,256 |
| 4.00-4.99% | 2,499,301 | 4,651,354 |
| 5.00-5.99% | 696,106 | 1,545,265 |
| | TOTAL CERTIFICATES 231,314,155 | 264,647,368 |
| | TOTAL DEPOSITS \$584,813,623 | \$560,150,817 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

The aggregate amount of deposits with a minimum denomination of \$100,000 was \$313,814,344 and \$261,490,430 at June 30, 2012 and 2011, respectively.

Certificate maturities are summarized as follows:

| | | June 30, 2012 |
|-------------------------------|----------|---------------|
| July 1, 2012 to June 30, 2013 | \$ | 158,873,077 |
| July 1, 2013 to June 30, 2014 | | 36,770,172 |
| July 1, 2014 to June 30, 2015 | | 13,129,529 |
| July 1, 2015 to June 30, 2016 | | 13,935,425 |
| July 1, 2016 to June 30, 2017 | | 8,605,952 |
| Thereafter | | - |
| | TOTAL \$ | 231,314,155 |

Deposits from executive officers, directors, significant shareholders and their affiliates (related parties) held by the Company at June 30, 2012 and 2011 totaled approximately \$1.7 million and \$1.5 million, respectively.

NOTE 7: Securities Sold Under Agreements to Repurchase

Securities sold under agreements to repurchase, which are classified as borrowings, generally mature within one to four days. The following table presents balance and interest rate information on the securities sold under agreements to repurchase.

The market value of the securities underlying the agreements at June 30, 2012 and 2011, was \$28.3 and \$27.5 million, respectively. The securities sold under agreements to repurchase are under the Company's control.

| | | June 30 | | | | | |
|----------------------------------|------------|------------|------------|----|------------|---|--|
| | | 2012 | | | 2011 | | |
| Year-end balance | \$ | 25,642,407 | | \$ | 25,230,051 | | |
| Average balance during the year | 26,955,690 | | 29,285,198 | | | | |
| Maximum month-end balance during | | | | | | | |
| the year | | 29,949,413 | | | 34,916,762 | | |
| Average interest during the year | | 0.87 | % | | 0.99 | % | |
| Year-end interest rate | | 0.50 | % | | 0.86 | % | |

NOTE 8: Advances from Federal Home Loan Bank

Advances from Federal Home Loan Bank are summarized as follows:

| | Call Date or | | | June 30 | |
|----------|--------------|---------------|---------|---------|-----------|
| | Quarterly | | | | |
| Maturity | Thereafter | Interest Rate | 2012 | | 2011 |
| 10/30/12 | - | 4.87% | \$ - | \$ | 3,000,000 |
| 04/01/13 | - | 3.65% | - | | 3,000,000 |
| 01/30/15 | - | 3.75% | - | | 3,000,000 |

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| 11/29/16 11/29/16 11/20/17 11/29/17 08/14/18 08/14/18 | 8/29/2012 8/29/2012 8/20/2012 11/29/2012 8/14/2012 8/14/2013 | 3.88% 4.36% 3.82% 4.01% 3.48% 3.98% TOTAL | \$ 5,000,000 5,000,000 3,000,000 2,500,000 4,000,000 5,000,000 24,500,000 |) | \$ | 5,000,000 5,000,000 3,000,000 2,500,000 4,000,000 5,000,000 33,500,000 | |
|--|---|---|--|---|----|--|---|
| Weighted-average | rate | | 3.94 | % | · | 4.48 | % |

In addition to the above advances, the Bank had an available line of credit amounting to \$153,381,000 and \$108,332,000, with the FHLB at June 30, 2012 and 2011, respectively.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

Advances from FHLB of Des Moines are secured by FHLB stock and commercial real estate and one- to four-family mortgage loans pledged. To secure outstanding advances and the Bank's line of credit, loans totaling \$268.9 and \$218.2 million, respectively, were pledged to the FHLB at June 30, 2012 and 2011, respectively. The principal maturities of FHLB advances at June 30, 2012, are below:

| FHLB Advance Maturities | June | 2012 |
|-------------------------------|------|------------|
| July 1, 2012 to June 30, 2013 | \$ | - |
| July 1, 2013 to June 30, 2014 | | - |
| July 1, 2014 to June 30, 2015 | | - |
| July 1, 2015 to June 30, 2016 | | - |
| July 1, 2016 to June 30, 2017 | | 10,000,000 |
| July 1, 2017 to thereafter | | 14,500,000 |
| Total | \$ | 24,500,000 |

NOTE 9: Subordinated Debt

Southern Missouri Statutory Trust I issued \$7.0 million of Floating Rate Capital Securities (the "Trust Preferred Securities") with a liquidation value of \$1,000 per share in March 2004. The securities are due in 30 years, redeemable after five years and bear interest at a floating rate based on LIBOR. At June 30, 2012, the current rate was 3.22%. The securities represent undivided beneficial interests in the trust, which was established by Southern Missouri for the purpose of issuing the securities. The Trust Preferred Securities were sold in a private transaction exempt from registration under the Securities Act of 1933, as amended (the "Act") and have not been registered under the Act. The securities may not be offered or sold in the United States absent registration or an applicable exemption from registration requirements.

Southern Missouri Statutory Trust I used the proceeds from the sale of the Trust Preferred Securities to purchase Junior Subordinated Debentures of Southern Missouri Bancorp. Southern Missouri Bancorp, Inc. used its net proceeds for working capital and investment in its subsidiaries.

NOTE 10: Employee Benefits

401(k). The Bank has a 401(k) retirement plan that covers substantially all eligible employees. During fiscal 2012, the Bank amended the plan to make "safe harbor" matching contributions of up to 4% of eligible compensation, depending upon the percentage of eligible pay deferred into the plan by the employee. Additional profit-sharing contributions of 5% of eligible salary have been accrued for the plan year ended June 30, 2012, based on financial performance for fiscal 2012. Total 401(k) expense for fiscal 2012 and 2011 was \$413,000 and \$385,000, respectively. During fiscal 2010, there were no contributions made to the plan. At June 30, 2012, 401(k) plan participants held approximately 205,000 shares of the Company's stock in the plan. Employee deferrals and safe harbor contributions are fully vested. Profit-sharing or other contributions vest over a period of five years.

Employee Stock Ownership Plan (ESOP). The Bank established a tax-qualified ESOP in April 1994. Effective September 30, 2010, the plan was merged with and into the Bank's 401(k) retirement plan. The Bank made discretionary contributions to the ESOP for fiscal 2010 of \$240,000. Benefits are vested over five years; that vesting schedule remains intact following the merger into the 401(k) plan. At June 30, 2010, the ESOP held 225,139 shares of the Company's stock, all of which were allocated. Shares held by the ESOP were transferred to participant 401(k) account balances effective September 30, 2010.

Management Recognition Plan (MRP). The Bank adopted an MRP for the benefit of non-employee directors and two MRPs for officers and key employees (who may also be directors) in April 1994. During fiscal 2012, the Bank granted 3,036 shares to employees. During fiscal 2008, the Bank granted 2,500 MRP shares to employees. The shares granted are in the form of restricted stock vested at the rate of 20% of such shares per year. During fiscal 2012, 500 MRP shares vested, which had been awarded in fiscal 2008. Compensation expense, in the amount of the fair market value of the common stock at the date of grant, was recognized pro-rata over the five years during which the shares vest.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

The Board of Directors can terminate MRP awards at any time, and if it does so, any shares not allocated will revert to the Company. The MRP expense for 2012, 2011, and 2010, was \$11,000, \$13,000, and \$12,000, respectively. At June 30, 2012, unvested compensation expense related to the MRP was approximately \$65,000.

Equity Incentive Plan. The Company adopted an Equity Incentive Plan (EIP) in 2008, reserving for award 66,000 shares. EIP shares are available for award to directors, officers, and employees of the Company and its affiliates by a committee of outside directors. The committee has the power to set vesting requirements for each award under the EIP. The first awards under this plan were made to directors and officers on June 29, 2012, totaling 36,964 shares, in the form of restricted stock, which will vest at the rate of 20% of such shares per year. At June 30, 2012, unvested compensation expense related to the MRP was approximately \$795,000.

Stock Option Plans. The Company adopted a stock option plan in April 1994. The 1994 stock option plan expired in 2004, and the final options awarded and outstanding under that plan were exercised during fiscal 2011. In October 2003, a new stock option and incentive plan was adopted ("2003 Plan"). Under the 2003 Plan, the Company has granted 116,000 options to employees and directors, of which, 2,500 have been exercised, 22,500 have been forfeited, and 91,000 remain outstanding. Under the 2003 Plan, exercised options may be issued from either authorized but unissued shares or treasury shares.

As of June 30, 2012, there was \$45,000 in remaining unrecognized compensation expense related to nonvested stock options, which will be recognized over the remaining weighted average vesting period. The aggregate intrinsic value of stock options outstanding at June 30, 2012, was \$608,000. The aggregate intrinsic value of stock options exercisable at June 30, 2012, was \$485,000. During fiscal 2012, options to purchase 1,500 shares were exercised. The intrinsic value of these options, based on the Company's closing stock price of \$21.50, was \$9,000. The intrinsic value of options vested in fiscal 2012, 2011, and 2010 was \$44,000, \$47,000, and \$4,000, respectively.

Changes in options outstanding were as follows:

| | 2012 | | 20 | 11 | 2010 | | |
|---------------------------------|----------|--------|----------|---------|----------|---------|--|
| | Weighted | | Weighted | | Weighted | | |
| | Average | | Average | | Average | | |
| | Price | Number | Price | Number | Price | Number | |
| Outstanding at beginning of | | | | | | | |
| year | \$14.44 | 87,500 | \$13.77 | 105,500 | \$14.01 | 85,500 | |
| Granted | 22.35 | 5,000 | - | - | 12.75 | 20,000 | |
| Exercised | 15.23 | (1,500 |) 7.52 | (11,000 |) - | - | |
| Forfeited | - | - | 15.23 | (7,000 |) - | - | |
| Outstanding at year-end | \$14.87 | 91,000 | \$14.44 | 87,500 | \$13.77 | 105,500 | |
| Options exercisable at year-end | \$14.77 | 72,000 | \$14.94 | 68,500 | \$14.10 | 80,500 | |

The following is a summary of the assumptions used in the Black-Scholes pricing model in determining the fair values of options granted during fiscal years 2012 and 2010. (No options were granted in fiscal 2011):

| | 2012 | | 2011 | 2010 | |
|-------------------------|-------|-----|------|-------|---|
| Assumptions: | | | | | |
| Expected dividend yield | 2.15 | % - | | 3.76 | % |
| Expected volatility | 20.75 | % - | | 18.08 | % |

| Risk-free interest rate | 2.18 | % | - | 3.70 | % |
|--|--------|---|---|--------|---|
| Weighted-average expected life (years) | 10.00 | | - | 10.00 | |
| Weighted average fair value of | \$4.66 | | - | \$1.95 | |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

The table below summarizes information about stock options outstanding under the plan at June 30, 2012:

| | Options Outstanding | | Options I | Exercisable |
|------------------|---------------------|-----------------------|-------------|----------------|
| Weighted | _ | | _ | |
| Average | | Weighted | | Weighted |
| Remaining | Number | Average | Number | Average |
| Contractual Life | Outstanding | Exercise Price | Exercisable | Exercise Price |
| 22.6 mo. | 41,000 | \$ 15.23 | 41,000 | \$ 15.23 |
| 27.6 mo. | 15,000 | 15.30 | 15,000 | 15.30 |
| 38.4 mo. | 5,000 | 14.26 | 5,000 | 14.26 |
| 76.6 mo. | 5,000 | 12.15 | 3,000 | 12.15 |
| 90.6 mo. | 20,000 | 12.75 | 8,000 | 12.75 |
| 112.7 mo. | 5,000 | 22.35 | - | 22.35 |

NOTE 11: Income Taxes

The Company files income tax returns in the U.S. Federal jurisdiction and various states. The Company is no longer subject to U.S. federal and state tax examinations by tax authorities for years before 2008. The Company recognized no interest or penalties related to income taxes.

The components of net deferred tax assets are summarized as follows:

| | June 30, 2012 | June 30, 2011 |
|--|-----------------|-----------------|
| Deferred tax assets: | | |
| Provision for losses on loans | \$ 3,247,995 | \$ 2,889,770 |
| Accrued compensation and benefits | 171,113 | 168,375 |
| Other-than-temporary impairment on | | |
| available for sale securities | 261,405 | 261,405 |
| NOL carry forwards acquired | 159,613 | 169,005 |
| Unrealized loss on other real estate | 47,600 | 66,952 |
| Other | - | - |
| Total deferred tax assets | 3,887,726 | 3,555,507 |
| Deferred tax liabilities: | | |
| FHLB stock dividends | 188,612 | 188,612 |
| Purchase accounting adjustments | 893,549 | 1,828,472 |
| Depreciation | 552,633 | 525,096 |
| Prepaid expenses | 123,704 | 174,507 |
| Unrealized gain on available for sale securities | 400,554 | 306,199 |
| Other | 69,083 | 187,850 |
| Total deferred tax liabilities | 2,228,135 | 3,210,736 |
| Net deferred tax (liability) asset | \$ 1,659,591 | \$ 344,771 |

As of June 30, 2012, the Company had approximately \$515,000 of federal and state net operating loss carryforwards which were acquired in the July 2009 acquisition of Southern Bank of Commerce. The amount reported is net of the IRC Sec. 382 limitation, or state equivalent, related to the utilization of net operating loss carryforwards of acquired corporations. Unless otherwise utilized, the net operating losses will begin to expire in 2027.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

A reconciliation of income tax expense at the statutory rate to the Company's actual income tax expense is shown below:

| | Year ended June 30 | | | | | | |
|---|--------------------|---|-------------|--------|-------------|---|--|
| | 2012 201 | | 2011 | 1 2010 | | | |
| Tax at statutory rate | \$4,996,426 | | \$5,923,356 | | \$2,086,476 | | |
| Increase (reduction) in taxes resulting from: | | | | | | | |
| Nontaxable municipal income | (469,200 |) | (384,457 |) | (327,299 |) | |
| State tax, net of Federal benefit | 275,847 | | 460,690 | | 104,354 | | |
| Cash surrender value of | | | | | | | |
| Bank-owned life insurance | (116,631 |) | (94,364 |) | (92,845 |) | |
| Tax benefits realized on acquisition | - | | - | | (258,000 |) | |
| Acquisition costs | - | | - | | 51,594 | | |
| Other, net | (89,334 |) | 46,378 | | (53,175 |) | |
| ACTUAL PROVISIO | N \$4,597,108 | | \$5,951,603 | | \$1,511,105 | | |

Tax credit benefits in the amount of \$499,000 were recognized in fiscal 2012, as compared to \$292,000 and \$220,000, respectively, in fiscal 2011 and 2010, under the flow-through method of accounting for investments in tax credits.

NOTE 12: Other Comprehensive Income

The components of accumulated other comprehensive income, included in stockholders' equity, are as follows:

| | June 30, | | | | |
|--------------------------------------|-----------------|---|----|----------|---|
| | 2012 | | | 2011 | |
| Net unrealized gain on securities | | | | | |
| available-for-sale | \$ 1,175,552 | | \$ | 847,912 | |
| Net unrealized loss on securities | | | | | |
| available-for-sale | | | | | |
| securities for which a portion of an | | | | | |
| other-than- | | | | | |
| temporary impairment has been | | | | | |
| recognized in | | | | | |
| income | (92,921 |) | | (20,295 |) |
| Unrealized gain from defined benefit | | | | | |
| pension plan | 17,824 | | | 14,202 | |
| | 1,100,455 | | | 841,819 | |
| Tax effect | (400,554 |) | | (306,199 |) |
| Net of tax amount | \$ 699,901 | | \$ | 535,620 | |

NOTE 13: Stockholders' Equity and Regulatory Capital

On November 22, 2011, the Company completed an underwritten public offering of common shares in which it sold 1,150,000 shares to the public for \$19.00 per share, for aggregate gross proceeds of \$21.9 million. The net proceeds to the Company after deducting underwriting discounts and commissions and offering expenses were \$19.9 million. The

proceeds from the offering are being used for general corporate purposes, including the funding of loan growth and the purchase of securities.

The Company and Bank are subject to various regulatory capital requirements administered by the Federal banking agencies. Failure to meet minimum capital requirements can result in certain mandatory - and possibly additional discretionary - actions by regulators that, if undertaken, could have a direct material effect on the Company's financial statements. Under capital adequacy guidelines and the regulatory framework for prompt corrective action, the Company and Bank must meet specific capital guidelines that involve quantitative measures of the Company and the Bank's assets, liabilities, and certain off-balance sheet items as calculated under regulatory accounting practices. The Company and Bank's capital amounts and classification are also subject to qualitative judgments by the regulators about components, risk weightings, and other factors. Furthermore, the Company and

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

Bank's regulators could require adjustments to regulatory capital not reflected in the condensed consolidated financial statements.

Quantitative measures established by regulation to ensure capital adequacy require the Company and the Bank to maintain minimum amounts and ratios (set forth in the table below) of total capital and Tier 1 capital (as defined in the regulations) to risk-weighted assets (as defined) and of Tier 1 capital (as defined) to average total assets (as defined). Management believes, as of June 30, 2012 and 2011, that the Company and the Bank meet all capital adequacy requirements to which they are subject.

As of June 30, 2012, the most recent notification from the Federal Reserve categorized the Bank as well capitalized under the regulatory framework for prompt corrective action. To be categorized as well capitalized the Bank must maintain minimum total risk-based, Tier 1 risk-based, and Tier 1 leverage ratios as set forth in the table. There are no conditions or events since that notification that management believes have changed the Bank's category.

The tables below summarize the Company and Bank's actual and required regulatory capital:

| | A | | For Capital Adequacy Purposes | | | To Be Well-Capitalized Under Prompt Corrective Action Provisions | | | |
|-----------------------|-----------|-------|-------------------------------|-------------------------------|-------|--|----------|-------|---|
| A 61 20 2012 | Act | | | | _ | | | | |
| As of June 30, 2012 | Amount | Ratio | | Amount | Ratio | | Amount | Ratio | |
| Total Capital (to | | | | | | | | | |
| Risk-Weighted Assets) | | | | | | | | _ | |
| Consolidated | \$106,796 | 19.08 | | \$ 44,772 | 8.00 | % | n/a | n/a | |
| Southern Bank | \$83,992 | 15.21 | % | \$ 44,170 | 8.00 | % | \$55,213 | 10.00 | % |
| Tier I Capital (to | | | | | | | | | |
| Risk-Weighted Assets) | | | | | | | | | |
| Consolidated | 99,788 | 17.83 | % | 22,386 | 4.00 | % | n/a | n/a | |
| Southern Bank | 77,077 | 13.96 | % | 22,085 | 4.00 | % | 33,128 | 6.00 | % |
| Tier I Capital (to | | | | | | | | | |
| Average Assets) | | | | | | | | | |
| Consolidated | 99,788 | 13.47 | % | 29,635 | 4.00 | % | n/a | n/a | |
| Southern Bank | 77,077 | 10.52 | % | 29,296 | 4.00 | % | 36,620 | 5.00 | % |
| | Actual | | | For Capital Adequacy Purposes | | To Be Well-Capitalized Under Prompt Corrective Action Provisions | | | |
| As of June 30, 2011 | Amount | Ratio | | Amount | Ratio | | Amount | Ratio | |
| Total Capital (to | | | | | | | | | |
| Risk-Weighted Assets) | | | | | | | | | |
| Consolidated | \$65,528 | 12.40 | % | \$ 42,290 | 8.00 | % | n/a | n/a | |
| Southern Bank | \$66,161 | 12.52 | % | \$ 42,276 | 8.00 | % | \$52,845 | 10.00 | % |
| Tier I Capital (to | • | | | • | | | · | | |
| Risk-Weighted Assets) | | | | | | | | | |
| Consolidated | 59,090 | 11.18 | % | 21,145 | 4.00 | % | n/a | n/a | |
| Southern Bank | 59,551 | 11.27 | % | 21,138 | 4.00 | % | 31,707 | 6.00 | % |
| Tier I Capital (to | , | | | , | | | , | | |
| Average Assets) | | | | | | | | | |
| , | | | | | | | | | |

| Consolidated | 59,090 | 8.60 | % | 27,492 | 4.00 | % | n/a | n/a | |
|---------------|--------|------|---|--------|------|---|--------|------|---|
| Southern Bank | 59,551 | 8.66 | % | 27,518 | 4.00 | % | 34,397 | 5.00 | % |

The Bank's ability to pay dividends on its common stock to the Company is restricted to maintain adequate capital as shown in the above tables. Additionally, prior regulatory approval is required for the declaration of any dividends generally in excess of the sum of net income for that calendar year and retained net income for the preceding two calendar years. At June 30, 2012, approximately \$21.0 million of the equity of the Bank was available for distribution as dividends to the Company without prior regulatory approval.

NOTE 14: Capital Purchase Program Implemented by the U.S. Treasury

On July 21, 2011, as part of the Small Business Lending Fund (SBLF) of the United States Department of the Treasury (Treasury), the Company entered into a Small Business Lending Fund-Securities Purchase Agreement (Purchase Agreement) with the Secretary of the Treasury, pursuant to which the Company (i) sold 20,000 shares of the Company's Senior Non-Cumulative Perpetual Preferred Stock, Series A (SBLF Preferred Stock) to the Secretary of the Treasury for a purchase price of \$20,000,000. The SBLF Preferred Stock was issued pursuant to the SBLF program, a \$30 billion fund established under the Small Business Jobs Act of 2010 that was created to encourage lending to small business by providing capital to qualified community banks with assets of less than \$10 billion.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

The SBLF Preferred Stock qualifies as Tier 1 capital. The SBLF Preferred Stock is entitled to receive non-cumulative dividends, payable quarterly, on each January 1, April 1, July 1 and October 1, beginning October 1, 2011. The dividend rate, as a percentage of the liquidation amount, can fluctuate on a quarterly basis during the first 10 quarters during which the SBLF Preferred Stock is outstanding, based upon changes in the Bank's level of Qualified Small Business Lending (QBSL), as defined in the Purchase Agreement. Based upon the increase in the Bank's level of QBSL over the baseline level calculated under the terms of the Purchase Agreement, the dividend rate for the initial dividend period was set at 2.8155%. For the second through ninth calendar quarters, the dividend rate may be adjusted to between one percent (1%) and five percent (5%) per annum, to reflect the amount of change in the Bank's level of QBSL. The dividend rate for the quarter ended March 31, 2012, was 1%. For the tenth calendar quarter through four and one half years after issuance, the dividend rate will be fixed at between one percent (1%) and seven percent (7%) based upon the increase in QBSL as compared to the baseline. After four and one half years from issuance, the dividend rate will increase to 9% (including a quarterly lending incentive fee of 0.5%).

The SBLF Preferred Stock is non-voting, except in limited circumstances. In the event that the Company misses five dividend payments, the holder of the SBLF Preferred Stock will have the right to appoint a representative as an observer on the Company's Board of Directors. In the event that the Company misses six dividend payments, then the holder of the SBLF Preferred Stock will have the right to designate two directors to the Board of Directors of the Company.

The SBLF Preferred Stock may be redeemed at any time at the Company's option, at a redemption price of 100% of the liquidation amount plus accrued but unpaid dividends to the date of redemption for the current period, subject to the approval of its federal banking regulator.

As required by the Purchase Agreement, \$9,635,000 of the proceeds from the sale of the SBLF Preferred Stock was used to redeem the 9,550 shares of the Company's Fixed Rate Cumulative Perpetual Preferred Stock, Series A issued in 2008 to the Treasury in the Troubled Asset Relief Program (TARP), plus the accrued dividends owed on those preferred shares. As part of the 2008 TARP transaction, the Company issued a ten-year warrant to Treasury to purchase 114,326 shares of the Company's common stock at an exercise price of \$12.53 per share. The Company has not repurchased the warrant, which is still held by Treasury.

NOTE 15: Commitments and Credit Risk

Standby Letters of Credit. In the normal course of business, the Company issues various financial standby, performance standby, and commercial letters of credit for its customers. As consideration for the letters of credit, the institution charges letter of credit fees based on the face amount of the letters and the creditworthiness of the counterparties. These letters of credit are stand–alone agreements, and are unrelated to any obligation the depositor has to the Company.

Standby letters of credit are irrevocable conditional commitments issued by the Company to guarantee the performance of a customer to a third party. Financial standby letters of credit are primarily issued to support public and private borrowing arrangements, including commercial paper, bond financing and similar transactions. Performance standby letters of credit are issued to guarantee performance of certain customers under non-financial contractual obligations. The credit risk involved in issuing standby letters of credit is essentially the same as that involved in extending loans to customers.

The Company had total outstanding standby letters of credit amounting to \$1,140,000 at June 30, 2012, and \$1,102,000 at June 30, 2011, with terms ranging from 12 to 24 months. At June 30, 2012, the Company's deferred revenue under standby letters of credit agreements was nominal.

Off-balance-sheet and Credit Risk. The Company's Consolidated Financial Statements do not reflect various financial instruments to extend credit to meet the financing needs of its customers.

These financial instruments include commitments to extend credit. These instruments involve, to varying degrees, elements of credit and interest rate risk in excess of the amount recognized in the balance sheets. Lines of credit are agreements to lend to a customer as long as there is no violation of any condition established in the

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

contract. Lines of credit generally have fixed expiration dates. Since a portion of the line may expire without being drawn upon, the total unused lines do not necessarily represent future cash requirements. Each customer's creditworthiness is evaluated on a case-by-case basis. The amount of collateral obtained, if deemed necessary, is based on management's credit evaluation of the counterparty. Collateral held varies but may include accounts receivable, inventory, property, plant and equipment, commercial real estate and residential real estate. Management uses the same credit policies in granting lines of credit as it does for on balance sheet instruments.

The Company had \$100.4 million in commitments to extend credit at June 30, 2012 and \$73.6 million at June 30, 2011.

At June 30, 2012, total commitments to originate fixed-rate loans with terms in excess of one year were \$12.1 million at rates ranging from 3.50% to 10.50%, with a weighted-average rate of 5.61%. Commitments to extend credit and standby letters of credit include exposure to some credit loss in the event of nonperformance of the customer. The Company's policies for credit commitments and financial guarantees are the same as those for extension of credit that are recorded in the balance sheet. The commitments extend over varying periods of time with the majority being disbursed within a thirty-day period.

The Company originates collateralized commercial, real estate, and consumer loans to customers in Missouri and Arkansas. Although the Company has a diversified portfolio, loans aggregating \$225.8 million at June 30, 2012, are secured by single and multi-family residential real estate in the Company's primary lending area.

NOTE 16: Earnings Per Share

The following table sets forth the computations of basic and diluted earnings per common share:

| | Year Ended June 30 | | | |
|---|--------------------|------------------|-------------|--|
| | 2012 | 2011 | 2010 | |
| Net income | \$10,098,263 | \$11,470,031 | \$4,625,588 | |
| Less: Charge for early redemption of preferred stock issued at discount | 94,365 | - | - | |
| Less: Effective dividend on preferred shares | 424,184 | 511,814 | 510,006 | |
| Net income available to common stockholders | \$9,579,714 | \$10,958,217 | \$4,115,582 | |
| Denominator for basic earnings per share - | | | | |
| Weighted-average shares outstanding | 2,796,279 | 2,088,833 | 2,083,458 | |
| Effect of dilutive securities stock options | 92,634 | 52,258 | 21,834 | |
| Denominator for diluted earnings per share | 2,888,913 | 2,141,091 | 2,105,292 | |
| Basic earnings per share available to common stockholders | \$3.43 | \$5.25 | \$1.98 | |
| Diluted earnings per share available to common stockholders | \$3.43 | \$5.23 \$5.12 | \$1.95 | |
| | | | | |

NOTE 17: Acquisitions

On December 17, 2010, the Bank entered into a Purchase and Assumption Agreement with the FDIC, as receiver, to acquire certain assets and assume certain liabilities of the former First Southern Bank, with headquarters in Batesville, Arkansas, and one branch location in Searcy, Arkansas. The results of operations of the former First Southern Bank locations have been included in the consolidated condensed financial statements since that date. As a result of the transaction, the Bank will have an opportunity to increase its deposit base and reduce transaction and other costs

through economies of scale.

The Company recorded \$437,000 in third-party acquisition-related costs in fiscal 2011. The expenses are included in noninterest expense in the Company's consolidated statement of income for fiscal 2011.

The bargain purchase gain of \$7.0 million arising from the acquisition is a result of the discount bid of \$17.5 million made by the Company to acquire the assets and assume the liabilities of the failed financial institution. The transaction was accomplished without the loss-share coverage from the FDIC. The full amount of the bargain purchase gain is expected to be taxable, on a deferred basis.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

The following table summarizes the assets acquired and liabilities assumed at the acquisition date.

| Fair Value of Consideration Transferred | | | |
|--|---------------|----------------|----------------|
| Equity position of target at closing | | | \$(2,453,832) |
| Asset discount bid | | | (17,500,000) |
| Deposit premium bid | | | 224,028 |
| Total cash (to) from buyer | | | \$(19,729,804) |
| Recognized amounts of identifiable assets acquired and liabilities | Acquired from | Fair Value | |
| assumed | the FDIC | Adjustments | As Recorded |
| Cash and cash equivalents | \$18,519,482 | \$- | \$18,519,482 |
| Loans | 124,409,033 | (9,801,830) | 114,607,203 |
| Premises and equipment | 1,159 | - | 1,159 |
| Identifiable intangible assets | - | 624,952 | 624,952 |
| Other | 1,680,991 | - | 1,680,991 |
| Deposits | (130,314,617) | (524,043) | (130,838,660) |
| Long-term debt | (16,658,022) | (548,781) | (17,206,803) |
| Other | (91,858) | (29,520) | (121,378) |
| Total identifiable net assets | \$(2,453,832) | \$(10,279,222) | \$(12,733,054) |
| Bargain purchase gain | | | \$(6,996,750) |

For the fiscal year ended June 30, 2011, the acquired business contributed revenues (net interest income and noninterest income) of \$3.0 million, and earnings, net of tax of \$1.0 million to the Company. The figure reported for earnings does not include additional administrative expenses incurred by the Company that could be attributed to growth resulting from the acquisition. The following pro forms summary presents consolidated information of the Company as if the business combination had occurred on July 1, 2009:

| | ŀ | ro forma |
|---|----------|---------------|
| (dollars in thousands, except EPS) | Year l | Ended June 30 |
| | 2011 | 2010 |
| Interest income | \$38,796 | \$33,641 |
| Interest expense | 12,597 | 13,413 |
| Net interest income | 26,199 | 20,228 |
| Provision for loan losses | 2,632 | 2,774 |
| Net interest income after provision for loan losses | 23,567 | 17,454 |
| Noninterest income | 10,681 | 3,228 |
| Noninterest expense | 17,068 | 16,276 |
| Income before taxes | 17,180 | 4,406 |
| Income taxes | 5,862 | 862 |
| Net income | 11,318 | 3,544 |
| Less: effective dividend on preferred shares | 512 | 510 |
| Net income available to common shareholders | \$10,806 | \$3,034 |

| Basic earnings per common share | \$5.17 | \$1.46 |
|-----------------------------------|--------|--------|
| Diluted earnings per common share | \$5.05 | \$1.44 |

The above pro forma summary excludes earnings on investment securities as they were not included with the asset purchase.

The fair value of the assets acquired included loans with a fair value of \$114.6 million. The estimated gross

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

amount due under the contracts was \$124.4 million, of which \$7.4 million was expected to be uncollectible. The determination of the initial fair value of assets acquired and liabilities assumed in the transaction involves a high degree of judgment and complexity. The carrying value of the acquired loans reflect management's best estimate of the fair value of these assets as of the date of acquisition. However, the amount that we realize on these assets could differ materially from the carrying value reflected in these financial statements, based upon the timing and amount of collections on the acquired loans in future periods.

NOTE 18: Fair Value Measurements

ASC Topic 820, Fair Value Measurements, defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Topic 820 also establishes a fair value hierarchy which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The standard describes three levels of inputs that may be used to measure fair value:

Level 1 – Quoted prices in active markets for identical assets or liabilities

Level 2 – Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in active markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities

Level 3 – Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities

Recurring Measurements. The following table presents the fair value measurements of assets recognized in the accompanying consolidated balance sheets measured at fair value on a recurring basis and the level within the fair value hierarchy in which the fair value measurements fall at June 30, 2012 and 2011:

| | Fair Value Measurements at June 30, 2012, Using: | | | | | |
|---------------------------------------|--|----------------------|--------------|--------------|--|--|
| | | Quoted Prices | Significant | | | |
| | | in Active | Other | Significant | | |
| | | Markets for | Observable | Unobservable | | |
| | | Identical Assets | Inputs | Inputs | | |
| | Fair Value | (Level 1) | (Level 2) | (Level 3) | | |
| U.S. government sponsored enterprises | | | | | | |
| (GSEs) | \$18,099,618 | \$ - | \$18,099,618 | \$- | | |
| State and political subdivisions | 36,381,253 | - | 36,381,253 | - | | |
| Other securities | 1,393,257 | - | 1,360,657 | 32,600 | | |
| Mortgage-backed GSE residential | 19,252,717 | - | 19,252,717 | - | | |

| Fair | Value Measurements | at June 30, 201 | 1, Using: |
|--------------|----------------------|-----------------|--------------|
| | Quoted Prices | Significant | |
| | in Active | Other | Significant |
| | Markets for | Observable | Unobservable |
| | Identical Assets | Inputs | Inputs |
| Fair Value | (Level 1) | (Level 2) | (Level 3) |
| \$12,976,070 | \$ - | \$12,976,070 | \$- |

U.S. government sponsored enterprises

(GSEs)

| State and political subdivisions | 24,981,454 | - | 24,981,454 | - |
|----------------------------------|------------|---|------------|--------|
| Other securities | 834,141 | - | 763,137 | 71,004 |
| Mortgage-backed GSE residential | 24,535,536 | - | 24,535,536 | - |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

Following is a description of the valuation methodologies and inputs used for assets measured at fair value on a recurring basis and recognized in the accompanying consolidated balance sheets, as well as the general classification of such assets pursuant to the valuation hierarchy. There have been no significant changes in the valuation techniques during the period year ended June 30, 2012.

Available-for-sale Securities. When quoted market prices are available in an active market, securities are classified within Level 1. The Company does not have Level 1 securities. If quoted market prices are not available, then fair values are estimated using pricing models, or quoted prices of securities with similar characteristics. For these securities, our Company obtains fair value measurements from an independent pricing service. The fair value measurements consider observable data that may include dealer quotes, market spreads, cash flows, the U.S. Treasury yield curve, live trading levels, trade execution data, market consensus prepayment speeds, credit information and the bond's terms and conditions, among other things. Level 2 securities include U.S. Government-sponsored enterprises, state and political subdivisions, other securities and mortgage-backed GSE residential securities. In certain cases where Level 1 or Level 2 inputs are not available, securities are classified within Level 3 of the hierarchy.

During fiscal 2011, a pooled trust preferred security was reclassified from Level 2 to Level 3 due to the unavailability of third-party vendor valuations determined by observable inputs – either quoted prices for similar assets; quoted prices in active markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full terms of the assets. The following table presents a reconciliation of activity for available for sale securities measured at fair value based on significant unobservable (Level 3) information for the years ended June 30, 2012 and 2011:

| | 2012 | | 2011 |
|------------------------------------|--------------|----|--------|
| Available-for-sale securities, | | | |
| beginning of year | \$ 71,004 | \$ | - |
| Total unrealized gain (loss) | | | |
| included in | | | |
| comprehensive income | (38,404 |) | 65,998 |
| Transfer from Level 2 to Level 3 | - | | 5,006 |
| Available-for-sale securities, end | | | |
| of period | \$ 32,600 | \$ | 71,004 |

Nonrecurring Measurements. The following tables present the fair value measurement of assets measured at fair value on a nonrecurring basis and the level within the ASC 820 fair value hierarchy in which the fair value measurements fell at June 30, 2012 and 2011:

| | Fair Value Measurements at June 30, 2012, Using: | | | |
|--|--|---------------------------|------------|--------------|
| | | Quoted Prices Significant | | |
| | | in Active | Other | Significant |
| | | Markets for | Observable | Unobservable |
| | | Identical Assets | Inputs | Inputs |
| | Fair Value | (Level 1) | (Level 2) | (Level 3) |
| Impaired loans (collateral dependent) | \$1,214,000 | \$ - | \$- | \$1,214,000 |
| Foreclosed and repossessed assets held for | | | | |
| sale | 1,435,000 | - | - | 1,435,000 |

Fair Value Measurements at June 30, 2011, Using:

| | | | , | -, |
|--|------------|-------------------------|-------------|--------------|
| | | Quoted Prices | Significant | - |
| | | in Active | Other | Significant |
| | | Markets for | Observable | Unobservable |
| | | Identical Assets | Inputs | Inputs |
| | Fair Value | (Level 1) | (Level 2) | (Level 3) |
| Impaired loans (collateral dependent) | \$543,000 | \$ - | \$- | \$543,000 |
| Foreclosed and repossessed assets held for | | | | |
| sale | 1,150,000 | - | - | 1,150,000 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

The following table presents gains and (losses) recognized on assets measured on a non-recurring basis for the years ended June 30, 2012 and 2011:

| | 2012 | 2011 | |
|--|------------|--------------|---|
| Impaired loans (collateral dependent) | \$(517,000 |) \$(231,000 |) |
| Foreclosed and repossessed assets held for sale | (93,000 |) (384,000 |) |
| Total gains (losses) on assets measured on a non-recurring basis | \$(610,000 |) \$(615,000 |) |

The following is a description of valuation methodologies and inputs used for assets measured at fair value on a nonrecurring basis and recognized in the accompanying consolidated balance sheets, as well as the general classification of such assets and liabilities pursuant to the valuation hierarch. For assets classified within Level 3 of fair value hierarchy, the process used to develop the reported fair value process is described below.

Impaired Loans (Collateral Dependent). A collateral dependent loan is considered to be impaired when it is probable that all of the principal and interest due may not be collected according to its contractual terms. Generally, when a collateral dependent loan is considered impaired, the amount of reserve required is measured based on the fair value of the underlying collateral. The Company makes such measurements on all material collateral dependent loans deemed impaired using the fair value of the collateral for collateral dependent loans. The fair value of collateral used by the Company is determined by obtaining an observable market price or by obtaining an appraised value from an independent, licensed or certified appraiser, using observable market data. This data includes information such as selling price of similar properties and capitalization rates of similar properties sold within the market, expected future cash flows or earnings of the subject property based on current market expectations, and other relevant factors. In addition, management applies selling and other discounts to the underlying collateral value to determine the fair value. If an appraised value is not available, the fair value of the collateral dependent impaired loan is determined by an adjusted appraised value including unobservable cash flows.

On a quarterly basis, loans classified as special mention, substandard, doubtful, or loss are evaluated including the loan officer's review of the collateral and its current condition, the Company's knowledge of the current economic environment in the market where the collateral is located, and the Company's recent experience with real estate in the area. The date of the appraisal is also considered in conjunction with the economic environment and any decline in the real estate market since the appraisal was obtained. For all loan types, updated appraisals are obtained if considered necessary. Of the Company's \$5.6 million (carrying value) in impaired loans (collateral-dependent and purchased credit-impaired), excluding performing TDRs, at June 30, 2012, the Company utilized a real estate appraisal performed in the past 12 months to serve as the primary basis of our valuation for approximately \$2.3 million. Older real estate appraisals were available for impaired loans with an outstanding balance of approximately \$2.2 million. The remaining \$1.1 million was secured by collateral such as closely-held stock, accounts receivable, equipment, or inventory. In instances where the economic environment has worsened and/or the real estate market declined since the last appraisal, a higher distressed sale discount would be applied to the appraised value.

The Company records collateral dependent impaired loans based on nonrecurring Level 3 inputs. If a collateral dependent loan's fair value, as estimated by the Company, is less than its carrying value, the Company either records a charge-off of the portion of the loan that exceeds the fair value or establishes a specific reserve as part of the allowance for loan losses.

Foreclosed and Repossessed Assets Held for Sale. Foreclosed and repossessed assets held for sale are valued at the time the loan is foreclosed upon or collateral is repossessed and the asset is transferred to foreclosed or repossessed

assets held for sale. The value of the asset is based on third party or internal appraisals, less estimated costs to sell and appropriate discounts, if any. The appraisals are generally discounted based on current and expected market conditions that may impact the sale or value of the asset and management's knowledge and experience with similar assets. Such discounts typically may be significant and result in a Level 3 classification of the inputs for determining fair value of these assets. Foreclosed and repossessed assets held for sale are continually evaluated for additional impairment and are adjusted accordingly if impairment is identified.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

Unobservable (Level 3) Inputs. The following table presents quantitative information about unobservable inputs used in recurring and nonrecurring Level 3 fair value measurements.

| | | | | Range of | | | |
|--------------------|-----------------------------|---------------------|--------------------------|-------------------|----|----------------------------|-------|
| | Fair value at June 30, 2012 | Valuation technique | Unobservable inputs | Discounts applied | | eighted-ave iscount app | • |
| | | Discounted cash | | | | | |
| | \$32,600 | flow | Discount rate | n/a | | 8.2 | % |
| | | | | | 5% | every five | years |
| | | | Prepayment rate | n/a | | | (1) |
| | | | Projected defaults | | | | |
| | | | and deferrals | n/a | | 37.1 | % |
| | | | (% of pool | | | | |
| | | | balance) | | | | |
| | | | Anticipated | m/o | | 7.6 | 07 |
| | | | recoveries (% of pool | n/a | | 7.0 | % |
| | | | balance) | | | | |
| Impaired loans | | Internal or | ourunee) | | | | |
| (collateral | | third-party | Discount to reflect | | | | |
| dependent) | 1,214,000 | appraisal | realizable value | 7.0% - 100 | % | 32.9 | % |
| Foreclosed and | | Third party | Marketability | | | | |
| repossessed assets | 1,435,000 | appraisal | discount | 8.3% - 43.9 | % | 21.4 | % |

⁽¹⁾ The Level 3 fair value measurement also assumes that 11.9% of the pooled trust preferred security will prepay in 2013 due to unfavorable regulatory capital treatment under the Dodd-Frank regulatory reform bill.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

Fair Value of Financial Instruments. The following table presents estimated fair values of the Company's financial instruments and the level within the fair value hierarchy in which the fair value measurements fell at June 30, 2012, and the estimated fair values of the Company's financial instruments at June 30, 2011:

| | | Carrying Amount | June Quoted Prices in Active Markets for Identical Assets (Level 1) | Significant Other Observable Inputs (Level 2) | Significant Unobservable Inputs (Level 3) |
|-------------------------------------|-----------|--------------------|---|---|--|
| Financial assets | | ф.2.2. 12.1 | Φ 22 421 | Φ. | Φ. |
| Cash and cash equivalents | | \$33,421 | \$ 33,421 | \$ - | \$- |
| Interest-bearing time deposits | | 1,273 | - | 1,273 | - |
| Available-for-sale securities | | 75,127 | - | 75,127 | - |
| Stock in FHLB | | 2,018 | - | 2,018 | - |
| Stock in Federal Reserve Bank of S | St. Louis | 1,001 | - | 1,001 | - |
| Loans receivable, net | | 583,465 | - | - | 587,955 |
| Accrued interest receivable | | 3,694 | - | 3,694 | - |
| Financial liabilities | | | | | |
| Deposits | | 584,814 | 353,212 | - | 232,583 |
| Securities sold under agreements to |) | | | | |
| repurchase | | 25,642 | - | 25,642 | - |
| Advances from FHLB | | 24,500 | - | 27,923 | - |
| Accrued interest payable | | 626 | - | 626 | - |
| Subordinated debt | | 7,217 | - | - | 5,103 |
| Unrecognized financial instruments | s (net of | | | | |
| contract amount) | | | | | |
| Commitments to originate loans | | - | - | - | - |
| Letters of credit | | - | - | - | - |
| Lines of credit | | - | - | - | - |
| | | June 30, 201 | 1 | | |
| | Carryin | g | Fair | | |
| | Amoun | t | Value | | |
| Financial assets | | | | | |
| Cash and cash equivalents \$ | 33,896 | \$ | 33,896 | | |
| Interest-bearing time deposits | 792 | | 792 | | |
| Stock in FHLB | 2,369 | | 2,369 | | |
| Stock in Federal Reserve Bank | | | | | |
| of St. Louis | 719 | | 719 | | |
| Loans receivable, net | 556,57 | 6 | 558,083 | | |
| Accrued interest receivable | 3,800 | | 3,800 | | |
| Financial liabilities | • | | • | | |
| Deposits | 560,15 | 1 | 561,063 | | |
| Securities sold under | | | ,- | | |
| agreements to repurchase | 25,230 | | 25,230 | | |
| | | | , | | |

| Advances from FHLB | 33,500 | 37,379 |
|------------------------------|--------|--------|
| Accrued interest payable | 834 | 834 |
| Subordinated debt | 7,217 | 6,341 |
| Unrecognized financial | | |
| instruments (net of contract | | |
| amount) | | |
| Commitments to originate | | |
| loans | - | - |
| Letters of credit | - | - |
| Lines of credit | - | - |

The following methods and assumptions were used in estimating the fair values of financial instruments:

Cash and cash equivalents, interest-bearing time deposits, accrued interest receivable, and accrued interest payable are valued at their carrying amounts, which approximates book value. Stock in FHLB and the Federal Reserve Bank of St. Louis is valued at cost, which approximates fair value. Fair value of loans is estimated by discounting the future cash flows using the current rates at which similar loans would be made to borrowers with

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

similar credit ratings and for the same remaining maturities. Loans with similar characteristics are aggregated for purposes of the calculations. The carrying amounts of accrued interest approximate their fair values.

The fair value of fixed-maturity time deposits is estimated using a discounted cash flow calculation that applies the rates currently offered for deposits of similar remaining maturities. Non-maturity deposits and securities sold under agreements are valued at their carrying value, which approximates fair value. Fair value of advances from the FHLB is estimated by discounting maturities using an estimate of the current market for similar instruments. The fair value of subordinated debt is estimated using rates currently available to the Company for debt with similar terms and maturities. The fair value of commitments to originate loans is estimated using the fees currently charged to enter into similar agreements, taking into account the remaining terms of the agreements and the present creditworthiness of the counterparties. For fixed-rate loan commitments, fair value also considers the difference between current levels of interest rates and committed rates. The fair value of letters of credit and lines of credit are based on fees currently charged for similar agreements or on the estimated cost to terminate or otherwise settle the obligations with the counterparties at the reporting date.

NOTE 19: Significant Estimates

Accounting principles generally accepted in the United States of America require disclosure of certain significant estimates and current vulnerabilities due to certain concentrations. Estimates related to the allowance for loan losses are described in Note 1.

Current Economic Conditions. The current economic environment presents financial institutions with unprecedented circumstances and challenges which in some cases have resulted in large declines in the fair values of investments and other assets, constraints on liquidity and significant credit quality problems, including severe volatility in the valuation of real estate and other collateral supporting loans. The financial statements have been prepared using values and information currently available to the Company. Given the volatility of current economic conditions, the values of assets and liabilities recorded in the financial statements could change rapidly, resulting in material future adjustments in asset values, the allowance for loan losses, and capital that could negatively impact the Company's ability to meet regulatory capital requirements and maintain sufficient liquidity. Furthermore, the Company and Bank's regulators could require material adjustments to asset values or the allowance for loan losses for regulatory capital purposes that could affect the Company and Bank's measurement of regulatory capital and compliance with the capital adequacy guidelines under the regulatory framework for prompt corrective action.

NOTE 20: Condensed Parent Company Only Financial Statements

The following condensed balance sheets, statements of income and cash flows for Southern Missouri Bancorp, Inc. should be read in conjunction with the consolidated financial statements and the notes thereto:

| | | June 30, |
|------------------------------------|----------------------------|--------------|
| Condensed Balance Sheets | 2012 | 2011 |
| | | |
| Assets | | |
| Cook and each aguitalants | ¢15 242 647 | ¢016 022 |
| Cash and cash equivalents | \$15,342,647 | \$816,033 |
| Other assets | 6,994,591 | 404,518 |
| Investment in common stock of Bank | 79,233,550 | 61,962,129 |
| | TOTAL ASSETS \$101,570,788 | \$63,182,680 |

Liabilities and Stockholder's Equity

| Accrued expenses and other liabilities | | \$(374,284 |) \$233,572 |
|--|-----------------------|---------------|--------------|
| Subordinated debt | | 7,217,000 | 7,217,000 |
| | TOTAL LIABILITIES | 6,842,716 | 7,450,572 |
| Stockholder's equity | | 94,728,072 | 55,732,108 |
| | TOTAL LIABILITIES AND | | |
| | STOCKHOLDER'S EQUITY | \$101,570,788 | \$63,182,680 |

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS Southern Missouri Bancorp, Inc.

| | | Year ended June | 30 | |
|---|-----------|-----------------|------------|---|
| Condensed Statements of Income | 2012 | 2011 | 2010 | |
| Interest income | \$110,741 | \$17,438 | \$62,324 | |
| Interest expense | 232,154 | 226,776 | 227,020 | |
| Net interest expense | (121,413 |) (209,338 |) (164,696 |) |
| Dividends from Bank | 2,700,000 | 2,000,000 | 2,000,000 | |
| Operating expenses | 410,759 | 325,857 | 467,661 | |
| Income before income taxes and equity in | | | | |
| undistributed income of the Bank | 2,167,828 | 1,464,805 | 1,367,643 | |
| Income tax benefit | 199,000 | 170,100 | 225,100 | |
| Income before equity in undistributed income of the | | | | |
| Bank | 2,366,828 | 1,634,905 | 1,592,743 | |
| Equity in undistributed income of the Bank | 7,731,435 | 9,835,126 | | |