MANDALAY RESORT GROUP Form 10-Q June 14, 2001

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SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 10-Q

/x/ QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended April 30, 2001

OR

// TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission file number 1-8570

MANDALAY RESORT GROUP

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction of incorporation or organization)

88-0121916

(I.R.S. employer identification no.)

3950 Las Vegas Boulevard South, Las Vegas, Nevada 89119

(Address of principal executive offices)

(702) 632-6700

(Registrant's telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes /x/ No //

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

<u>Class</u> Common Stock, \$.01²/₃ par value <u>Outstanding at May 31, 2001</u> 74,695,738 shares

MANDALAY RESORT GROUP AND SUBSIDIARIES

Form 10-Q

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Part I. FINANCIAL INFORMATION

Item 1. Financial Statements

MANDALAY RESORT GROUP AND SUBSIDIARIES

CONDENSED CONSOLIDATED BALANCE SHEETS

(In thousands)

April 30, 2001 January 31, 2001

(Unaudited)

CURRENT ASSETS:

ASSETS

		April 30, 2001		January 31, 2001
Cash and cash equivalents	\$	169,843	\$	105,941
Receivables		81,824		78,359
Inventories		30,038		31,180
Prepaid expenses and other		66,189		71,150
Total current assets		347,894		286,630
PROPERTY, EQUIPMENT AND LEASEHOLD INTERESTS, at cost, less accumulated depreciation and amortization of \$1,126,296 and				
\$1,077,322, respectively		3,207,211		3,236,824
EXCESS OF PURCHASE PRICE OVER FAIR MARKET				
value of net assets acquired, net		381,082		384,261
INVESTMENTS IN UNCONSOLIDATED AFFILIATES		240,564		242,504
OTHER ASSETS	_	108,514	_	98,047
Total Assets	\$	4,285,265	\$	4,248,266
LIABILITIES AND STOCKHOLDERS' E	OUITY			
CURRENT LIABILITIES:	•			
Current portion of long-term debt	\$	42,257	\$	42,262
Accounts payable trade		50,946		37,275
Accounts payable construction		1,787		3,920
Accrued liabilities		240,519		213,218
Total current liabilities		335,509		296,675
LONG-TERM DEBT		2,589,524		2,623,597
DEFERRED INCOME TAX		228,602		235,763
OTHER LONG-TERM LIABILITIES		59,697		41,966
Total liabilities		3,213,332		3,198,001
MINORITY INTEREST		(14,653)		(18,675)
STOCKHOLDERS' EQUITY:				
Common stock, \$.01 ² / ₃ par value Authorized 450,000,000 shares		1.004		1.004
Issued 113,634,013 shares Preferred stock, \$.01 par value Authorized 75,000,000 shares		1,894		1,894
Additional paid-in capital		567,000		569,802
Retained earnings		1,368,694		1,321,332
Accumulated other comprehensive loss		(17,602)		(6,804)
Treasury stock (38,107,777 and 37,357,777 shares), at cost		(833,400)		(817,284)
Total stockholders' equity		1,086,586		1,068,940
Total Liabilities and Stackholders' Equity	¢	1 285 265	¢	1 210 266
Total Liabilities and Stockholders' Equity	\$	4,285,265	\$	4,248,266

The accompanying notes are an integral part of these condensed consolidated financial statements.

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MANDALAY RESORT GROUP AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF INCOME

(In thousands, except share data)

(Unaudited)

	Three Mon	Three Months Ended April 30,				
	2001	2000				
REVENUES:						
Casino	\$ 318,6	578 \$ 308,7	710			
Rooms	170,8	300 159,9	930			
Food and beverage	109,2	273 105,5	502			
Other	82,0)36 69,7	748			
Earnings of unconsolidated affiliates	31,2	245 29,0	649			
	712,0	032 673,5	539			
Less-complimentary allowances	(42,9		872)			
	669,0	081 633,0	667			
COSTS AND EXPENSES:						
Casino	170,2	297 156,	196			
Rooms	52,4	181 50,0	644			
Food and beverage	75,2	288 76,7	781			
Other operating expenses	56,7	728 50,0	031			
General and administrative	106,6	654 99,0	681			
Corporate general and administrative	4,8	349 5,1	171			
Depreciation and amortization	54,9	970 54,	313			
Operating lease rent	9,7	710 9,0	680			
Preopening expenses			255			
	530,9	977 502,7	752			
INCOME FROM OPERATIONS	138,1	104 130,9	915			
OTHER INCOME (EXPENSE):						
Interest, dividend and other income	3	387 2,4	492			
Guarantee fees from unconsolidated affiliate	5	584 0	621			
Interest expense	(54,4	(49,4	487)			
Interest expense from unconsolidated affiliates	(2,7	(2,7	705)			
	(56,2		.079)			

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		d April 30,		
MINORITY INTEREST		6,757		3,591
INCOME BEFORE PROVISION FOR INCOME TAX		75,095		78,245
Provision for income tax		27,733		29,387
NET INCOME	\$	47,362	\$	48,858
BASIC EARNINGS PER SHARE				
Net income per share	\$	0.62	\$	0.58
DILUTED EARNINGS PER SHARE				
Net income per share	\$	0.61	\$	0.58
	_			
Average shares outstanding basic		76,111,308		84,077,239
Average shares outstanding diluted		77,487,220		84,779,605
			_	

The accompanying notes are an integral part of these condensed consolidated financial statements.

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MANDALAY RESORT GROUP AND SUBSIDIARIES

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(In thousands)

(Unaudited)

	Three Months Ended April 30,			d April 30,	
	2001			2000	
CASH FLOWS FROM OPERATING ACTIVITIES:					
Net income	\$	47,362	\$	48,858	
			_		
Adjustments to reconcile net income to net cash provided by operating activities:					
Depreciation and amortization		54,970		54,313	
Increase (decrease) in deferred income tax		(1,347)		5,099	
Provision for bad debts		7,177		7,469	
Increase (decrease) in interest payable		(2,425)		16,606	
Increase in accrued pension cost		1,367		1,027	
(Gain) loss on disposition of fixed assets		577		(16)	
Increase in other current assets		(4,539)		(13,668)	
Increase in other current liabilities		43,397		35,735	
Decrease in other noncurrent assets		390		576	
Unconsolidated affiliates' distributions in excess of earnings		1,836		2,556	
Minority interest in earnings, net of distributions		4,022		3,591	

Three Months Ended April 30,

Total adjustments		105,425		113,288
			_	
Net cash provided by operating activities		152,787		162,146
	_		_	
CASH FLOWS FROM INVESTING ACTIVITIES:				
Capital expenditures		(23,215)		(32,640)
Decrease in construction payable		(2,133)		(23,840)
Increase in investments		(10,852)		(10,994)
Proceeds from sale of equipment and other assets		333		14
Other		284		(2,072)
	_			
Net cash used in investing activities		(35,583)		(69,532)
CASH FLOWS FROM FINANCING ACTIVITIES:				
Net effect on cash of issuances and (payments) of debt with original maturities of				
three months or less		(20,000)		125,000
Principal payments of debt with original maturities in excess of three months		(14,105)		(369)
Exercise of stock options		1,285		420
Purchases of treasury stock		(17,406)		(190,943)
Other		(3,076)		(761)
Net cash used in financing activities		(53,302)		(66,653)
	_			
Net increase in cash and cash equivalents		63,902		25,961
Cash and cash equivalents at beginning of period		105,941		116,617
Cash and cash equivalents at end of period	\$	169,843	\$	142,578
SUPPLEMENTAL CASH FLOW DISCLOSURES				
Cash paid during the period for:				
Interest (net of amount capitalized)	\$	55,369	\$	31,728
Income tax	\$	2,917	\$	365
The accompanying notes are an integral pa condensed consolidated financial state		nese		

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MANDALAY RESORT GROUP AND SUBSIDIARIES

NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

(All information for the three months ended April 30, 2001 and 2000 is unaudited.)

(1) Summary of significant accounting policies

Principles of consolidation and basis of presentation

Mandalay Resort Group (the "Company"), which changed its name from Circus Circus Enterprises, Inc. effective June 18, 1999, was incorporated February 27, 1974. The Company owns and operates hotel and casino facilities in Las Vegas, Reno, Laughlin, Jean and Henderson,

Nevada and a hotel and dockside casino in Tunica County, Mississippi. In Detroit, Michigan, the Company is the majority investor (53.5%) in a temporary casino which opened December 14, 1999. It is also an investor in several unconsolidated affiliates, with operations that include a riverboat casino in Elgin, Illinois, a hotel/casino in Reno, Nevada, and a hotel/casino on the Las Vegas Strip.

The condensed consolidated financial statements include the accounts of the Company, its wholly owned subsidiaries and the Detroit joint venture, which is required to be consolidated. Material intercompany accounts and transactions have been eliminated. Investments in 50% or less owned affiliated companies are accounted for under the equity method.

Minority interest, as reflected on the Condensed Consolidated Financial Statements, represents the 46.5% interest of the minority partners in MotorCity Casino in Detroit, Michigan.

The condensed consolidated financial statements included herein have been prepared by the Company, without audit, pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures normally included in financial statements prepared in accordance with generally accepted accounting principles have been condensed or omitted pursuant to such rules and regulations, although the Company believes that the disclosures are adequate to make the information presented not misleading. In the opinion of management, all adjustments (which include normal recurring adjustments) necessary for a fair statement of results for the interim periods have been made. The results for the three month period are not necessarily indicative of results to be expected for the full fiscal year.

Certain reclassifications have been made to the financial statements for the three months ended April 30, 2000 to conform to the financial statement presentation for the three months ended April 30, 2001. These reclassifications have no effect on net income.

These financial statements should be read in conjunction with the financial statements and notes thereto included in the Company's annual report on Form 10-K for the year ended January 31, 2001.

Player Club Points

The Company's player clubs allow customers to earn "points" based on the volume of their gaming activity. These points are redeemable for certain complimentary services and/or cash rebates. In February 2001, the Emerging Issues Task Force ("EITF") of the Financial Accounting Standards Board reached a consensus in EITF Issue No. 00-22, "Accounting for 'Points' and Certain Other Time-Based or Volume-Based Sales Incentive Offers, and Offers for Free Products or Services to be Delivered in the Future." EITF Issue No. 00-22 requires that the redemption of points for cash be recognized as a reduction of revenue. The Company has complied with the requirements of EITF Issue No. 00-22 in the accompanying condensed consolidated statements of income, including reclassification of prior period amounts. The adoption of EITF Issue No. 00-22 does not affect net income.

Comprehensive Income

In fiscal 2001, the Company adopted Statement of Financial Accounting Standards No. 130, "Reporting Comprehensive Income" ("SFAS 130"). SFAS 130 establishes new rules for the reporting of comprehensive income and its components, however, the adoption of this statement does not impact the Company's net income. Comprehensive income is a broad concept of an enterprise's financial performance that includes all changes in equity during a period that arise from transactions and economic events from nonowner sources. Comprehensive income is defined as net income plus "other comprehensive income," which consists of revenues, expenses, gains and losses that are not includable in net income under Generally Accepted Accounting Principles. Other comprehensive income for the Company includes adjustments for minimum pension liability and adjustments to the fair value of interest rate swaps.

Comprehensive income consists of the following:

	Three Months Ended April 30,			
	2001		2000	
Net income	\$	47,362	\$	48,858
Cumulative effect of a change in accounting principle for interest				
rate swaps		(9,300)		
Adjustment to fair value of interest rate swaps		(1,498)		

	,	Three Month	ed April 30,	
Comprehensive income	:	\$ 36,56	+ \$	48,858
The accumulated comprehensive loss reflected on the balance sheet consists of the fo	llowing	b:		
	A	pril 30, 2001	Ja	anuary 31, 2001
Minimum pension liability adjustment Adjustment to fair value of interest rate swaps	\$	6,804 10,798	\$	6,804
		,// 0		

7

17,602

\$

6,804

(2) Long-term debt

Long-term debt consists of the following (in thousands):

Accumulated comprehensive loss

	April 30, 2001		J	January 31, 2001	
Amounts due under bank credit agreement at floating interest rates, weighted					
average of 6.0% and 6.9%	\$	740,000	\$	760,000	
Amounts due under majority-owned joint venture revolving credit facility at					
floating interest rates, weighted average of 6.5% and 7.1%		112,000		127,000	
6 ³ /4% Senior Subordinated Notes due 2003 (net of unamortized discount of \$35					
and \$39)		149,965		149,961	
9 ¹ /4% Senior Subordinated Notes due 2005		275,000		275,000	
6.45% Senior Notes due 2006 (net of unamortized discount of \$209 and \$220)		199,791		199,780	
10 ¹ /4% Senior Subordinated Notes due 2007		500,000		500,000	
9 ¹ /2% Senior Notes due 2008		200,000		200,000	
7 ⁵ /8% Senior Subordinated Debentures due 2013		150,000		150,000	
7.0% Debentures due 2036 (net of unamortized discount of \$102 and \$106)		149,898		149,894	
6.70% Debentures due 2096 (net of unamortized discount of \$123 and \$135)		149,877		149,865	
Other notes		5,250		4,359	
		2,631,781		2,665,859	
Less current portion		(42,257)		(42,262)	
	\$	2,589,524	\$	2,623,597	

The Company has a policy aimed at managing interest rate risk associated with its current and anticipated future borrowings. This policy enables the Company to use any combination of interest rate swaps, futures, options, caps and similar instruments. To the extent the Company employs such financial instruments pursuant to this policy, they are accounted for as hedging instruments. In order to qualify for hedge accounting, there must be formal documentation of the hedging relationship, including the nature of the risk and the expected effectiveness of the hedge. The hedging relationship must be expected to be highly effective, with regular assessment of the effectiveness. The portion of a cash flow hedge which is considered effective is recognized as part of comprehensive income, while the ineffective portion is recognized as part of net income. Net interest paid or received pursuant to the financial instrument is included as interest expense in the period.

The Company has entered into various interest rate swaps, principally with its bank group, to manage interest expense, which is subject to fluctuation due to the variable-rate nature of the debt under the Company's corporate debt program. The Company has interest rate swap agreements under which it pays a fixed interest rate (weighted average of approximately 6.4%) and receives a variable interest rate (weighted average of approximately 5.1% at April 30, 2001) on \$550 million notional amount of "initial" swaps. The net effect of all such swaps resulted in additional interest expense of approximately \$203,000 for the three months ended April 30, 2001. Three of the swaps with a combined

notional amount of \$350 million terminate in fiscal 2003. The remaining swap of \$200 million notional amount terminates in fiscal 2004.

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The above swaps meet the criteria for hedge accounting established by Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" ("SFAS 133"). The fair market value of the swaps is recorded as an asset or a liability in accordance with SFAS 133. At February 1, 2001, we recorded a liability of \$14.3 million (\$9.3 million, net of tax), representing the fair market value of the swaps. The corresponding loss was recorded as a cumulative effect of a change in accounting principle as part of other comprehensive income. The value of the swaps decreased by an additional \$2.3 million (\$1.5 million, net of tax) during the quarter ended April 30, 2001, which increased the liability with the corresponding loss also included as other comprehensive income.

As of April 30, 2001, under its most restrictive loan covenant, the Company was restricted from issuing additional debt in excess of approximately \$919 million. The borrowing capacity under this covenant can fluctuate substantially from quarter to quarter depending upon the operating cash flow.

(3) Lease facility

On October 30, 1998, the Company entered into an operating lease agreement with a group of financial institutions (the "Lease Facility") to permit the Company to lease up to \$200 million of equipment. As of June 30, 1999, the Company had utilized the entire \$200 million Lease Facility to lease equipment at Mandalay Bay and, pursuant to the terms of the lease, the commitment under the Company's bank credit facility was permanently reduced to \$1.8 billion. The base term of the lease expires June 30, 2001. The lease agreement provides that the lease term will automatically renew for an additional one year term (with a maximum of two successive one-year renewal terms) unless the Company makes prior election to terminate the lease, and pursuant to this provision, the lease term has been automatically extended to June 30, 2002. The rent expense related to this lease facility is reported separately on the consolidated statements of income as operating lease rent.

(4) Stock options

The Company has various stock option plans for executive, managerial and supervisory personnel as well as the Company's outside directors and consultants. The plans permit grants of options, performance share and restricted stock awards relating to the Company's common stock. The only awards granted pursuant to such plans through April 30, 2001 are stock options, which are generally exercisable in one or more installments beginning not less than six months after the grant date.

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Summarized information for stock options granted pursuant to the Company's plans is as follows:

		Three Months Ended April 30, 2001		
	Options	Weighted Average Exercise Price		
Outstanding at beginning of period	5,615,940	\$ 13.46		
Granted	2,815,000	20.19		
Exercised	(105,300)	11.29		
Canceled	(18,000)	11.25		
Outstanding at end of period	8,307,640	\$ 15.77		
Options exercisable at end of period	3,470,731	\$ 12.73		
Options available for grant at end of period	2,088,990			

Options available for grant at April 30, 2001 include 339,500 shares reserved for issuance only as annual formula awards of 10,000 shares each to nonemployee directors pursuant to a plan that expires in June 2001.

(5) Stock related matters

During the three months ended April 30, 2001, the Company repurchased 855,300 shares of its common stock at a cost of \$17.4 million. In the prior year quarter, the Company repurchased 11.9 million shares of its common stock at a cost of \$190.9 million. See also Note 8 Commitments and Contingent Liabilities for information regarding the Company's agreement to purchase shares from Bank of America.

(6) Earnings per share

The table below reconciles weighted average shares outstanding used to calculate basic earnings per share with the weighted average shares outstanding used to calculate diluted earnings per share. There were no reconciling items for net income.

(in thousands, except earnings per share)	Three Months Ended April 30,			
		2001		2000
Net income	\$	47,362	\$	48,858
Weighted average shares outstanding used in computation of basic earnings per share		76,111		84,077
Stock options		1,376		703
Weighted average shares outstanding used in computation of diluted earnings per share		77,487		84,780
Basic earnings per share	\$.62	\$.58
Diluted earnings per share	\$.61	\$.58
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(7) Investments in unconsolidated affiliates

The Company has investments in unconsolidated affiliates that are accounted for under the equity method. Using the equity method, original investments are recorded at cost and adjusted by the Company's share of earnings or losses of these entities. The investment balance also includes interest capitalized during construction (net of amortization). Investments in unconsolidated affiliates consist of the following (in thousands):

	oril 30, 2001	 January 31, 2001
Circus and Eldorado Joint Venture (50%)		
(Silver Legacy, Reno, Nevada)	\$ 74,518	\$ 72,222
Elgin Riverboat Resort (50%)		
(Grand Victoria, Elgin, Illinois)	35,582	39,156
Victoria Partners (50%)		
(Monte Carlo, Las Vegas, Nevada)	130,464	131,126
	\$ 240,564	\$ 242,504

The above unconsolidated affiliates operate with fiscal years ending on December 31. Summarized results of operations of the unconsolidated affiliates are as follows (unaudited, in thousands):

Three Months Ended March 31,

	 2001	2000	
Revenues	\$ 212,716	\$ 207,869	
Expenses	154,849	154,095	
Operating income	57,867	53,774	
Net income	52,990	48,914	

Three Months Ended March 31,

Included in the above are revenues of Grand Victoria of \$105,514 and \$99,767 for the three months ended March 31, 2001 and 2000. The property's operating margin during both of those periods was 30%.

(8) Commitments and contingent liabilities

In July 1995, Silver Legacy, a 50/50 joint venture with the Eldorado Hotel/Casino, opened in downtown Reno, Nevada. As a condition of the joint venture's \$230 million bank credit agreement, the Company is obligated under a make-well agreement to make additional contributions to the joint venture as may be necessary to maintain a minimum coverage ratio (as defined).

In April 2001, the Company announced a proposal to build a three-level convention center complex. The facility will be located on approximately 16.5 acres adjacent to the existing Mandalay Bay Conference Center and will include more than one million square feet of exhibit space. Upon completion of the project, Mandalay Bay will offer a total of almost two million gross square feet of conference and exhibit space. The project broke ground in June 2001 and is expected to open in Summer 2002. The cost of the convention center, excluding land, preopening expenses and capitalized interest is estimated to be \$235 million.

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The Company has formed a joint venture with the Detroit-based Atwater Casino Group to build, own and operate a hotel/casino in Detroit, Michigan. This joint venture is one of three groups which negotiated development agreements with the city. Mandalay had an initial 45% ownership interest in the joint venture. Effective December 14, 1999, the Company acquired an additional 8.5% interest at a cost of \$38.4 million, thus increasing its total ownership interest to 53.5%.

Pending the development of a permanent hotel/casino, the joint venture constructed a temporary casino (MotorCity Casino) in downtown Detroit, which opened December 14, 1999. The cost of the temporary casino, including land and capitalized interest but excluding preopening expenses, was approximately \$150 million. This cost was financed pursuant to the joint venture's \$150 million credit facility, which is secured by the assets associated with the temporary casino. Mandalay has guaranteed this credit facility. The joint venture's operation of the temporary casino is subject to ongoing regulatory oversight, and its ability to proceed with a permanent resort project is contingent upon the receipt of all necessary gaming approvals and satisfaction of other conditions.

Under a plan agreed to by the City of Detroit development authorities, but not yet approved by the Detroit City Council, the Company would expand its temporary facility into a permanent facility by adding approximately 800 hotel rooms, expanded casino space, convention space, retail space and additional dining and entertainment facilities. The Company has committed to contribute 20% of the cost of the permanent facility in the form of equity, and the joint venture will seek project-specific funding for the balance of the cost. The permanent facility's cost is being evaluated in light of the decision to utilize the site of the temporary casino for the permanent facility. The development agreement provides that the Company will guarantee completion of the permanent facility and will enter into a keep-well guarantee with the city, pursuant to which it could be required to contribute additional funds, if and as needed, to continue operation of the project for a period of two years. This keep-well agreement also applies to the temporary casino. Mandalay has issued letters of credit totaling \$50 million for the benefit of Bank of America in order to back letters of credit issued by Bank of America for the same total amount. The Bank of America letters of credit were issued to secure payments of principal and interest on bonds issued by the Economic Development Corporation of the City of Detroit. The proceeds of the bonds are to be used to finance costs associated with activities (including acquisition) relating to land located along the Detroit River (including the site where the joint venture's permanent facility originally was to be located).

Various lawsuits have been filed in the state and federal courts challenging the constitutionality of the Detroit Casino Competitive Selection Process and the Michigan Gaming Control and Revenue Act, and seeking to appeal the issuance of a certificate of suitability to MotorCity Casino. No assurance can be given regarding the timing and outcome of these proceedings. An adverse ruling in any of these lawsuits could affect the joint venture's operation of the temporary facility, as well as its ability to obtain a certificate of suitability and a casino license for its permanent facility.

In May 2000, the Board of Directors authorized the purchase of up to 15% (or approximately 11.7 million) of the Company's then outstanding shares of common stock, as market conditions and other factors warrant. As of April 30, 2001, the Company had purchased 2.7 million shares

pursuant to this authorization at a cost of \$56.5 million. To facilitate the Company's purchase of shares pursuant to this authorization, the Company entered into agreements with Bank of America providing for the purchase, in accordance with the volume and other limitations of Rule 10b-18 under the Securities Exchange Act of 1934, of up to \$100 million of the Company's outstanding common stock by Bank of

America. In March 2001, the Company amended these agreements to provide for the acquisition of an additional \$25 million of the Company's common stock, up to a total of \$125 million. The agreements provide that on March 29, 2002, the Company will purchase from Bank of America, at its cost (plus accrued fees), the shares acquired pursuant to the agreements. At the Company's option, it may acquire all or a portion of the shares at an earlier date, or it may become obligated to acquire all or a portion of the shares at an earlier date under certain circumstances specified in the agreements, including the obligation to settle with respect to a minimum of \$25 million of the Company's obligation on September 17, 2001, unless Bank of America agrees this early settlement is not required and the Company pays an additional facility fee. Although the Company's current intention is to purchase the shares in accordance with the terms of the agreements, the Company could elect to net settle the obligation in cash or shares (i.e., pay cash or deliver additional shares or receive cash or shares). As of April 30, 2001, Bank of America had purchased 6.1 million shares pursuant to the agreements at a cost of \$125 million, excluding commissions, thus fully utilizing the capacity under these agreements. Any shares the Company purchases from Bank of America pursuant to these agreements will reduce, by that number, the shares the Company may purchase pursuant to the May 2000 share purchase authorization.

The Company is a defendant in various pending litigation. In management's opinion, the ultimate outcome of such litigation will not have a material effect on the results of operations or the financial position of the Company.

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