Edgar Filing: POPULAR INC - Form 10-Q
POPULAR INC
Form 10-Q
November 09, 2009

## Table of Contents

# UNITED STATES <br> SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> Form 10-Q 

p Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended September 30, 2009
Commission File Number: 000-34084
POPULAR, INC.
(Exact name of registrant as specified in its charter)

## Puerto Rico

(State or other jurisdiction of incorporation or organization)
(Address of principal executive offices)

\author{

## Popular Center Building

 <br> 209 Muñoz Rivera Avenue, Hato Rey <br> San Juan, Puerto Rico}

66-0667416
(IRS Employer Identification Number)

00918
(787) 765-9800
(Registrant s telephone number, including area code)
NOT APPLICABLE
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
b Yes o No
Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).
o Yes o No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and a smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer p Accelerated filer o Non-accelerated filer o
Small reporting company o (Do not check if a smaller reporting company)
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

> o Yes b No

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date: Common Stock $\$ 0.01$ par value $639,540,105$ shares outstanding as of November 5, 2009.

## POPULAR, INC. INDEX

art I Financial Information

## em 1. Financial Statements

naudited Consolidated Statements of Condition as of September 30, 2009. December 31, 2008 and September 30, 2008
naudited Consolidated Statements of Operations for the quarters and nine months ended September 30, 2009 and 2008
naudited Consolidated Statements of Changes in Stockholders Equity for the nine months ended September 30, 2009 and 2008
naudited Consolidated Statements of Comprehensive (Loss) Income for the quarters and nine months ended September 30, 2009 id 2008
naudited Consolidated Statements of Cash Flows for the nine months ended September 30, 2009 and 2008
otes to Unaudited Consolidated Financial Statements
em 2. Management s Discussion and Analysis of Financial Condition and Results of Operations
em 3. Quantitative and Qualitative Disclosures about Market Risk
em 4. Controls and Procedures
art II Other Information
em 1. Legal Proceedings
em 1A. Risk Factors
em 2. Unregistered Sales of Equity Securities and Use of Proceeds
em 6. Exhibits

## Table of Contents

## Forward-Looking Information

The information included in this Form 10-Q contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may relate to Popular, Inc. s (the Corporation ) financial condition, results of operations, plans, objectives, future performance and business, including, but not limited to, statements with respect to the adequacy of the allowance for loan losses, market risk and the impact of interest rate changes, capital markets conditions, capital adequacy and liquidity, and the effect of legal proceedings and new accounting standards on the Corporation s financial condition and results of operations. All statements contained herein that are not clearly historical in nature are forward-looking, and the words anticipate, believe, continues, expect, estimate, intend, project and similar expressions and future or conditional verbs such as will should, could, might, can, may, or similar expressions are generally intended to identify forward-looking statem These statements are not guarantees of future performance and involve certain risks, uncertainties, estimates and assumptions by management that are difficult to predict. Various factors, some of which are beyond the Corporation s control, could cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements.
Various factors, some of which are beyond Popular s control, could cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. Factors that might cause such a difference include, but are not limited to:
the rate of growth in the economy and employment levels, as well as general business and economic
conditions;
changes in interest rates, as well as the magnitude of such changes;
the fiscal and monetary policies of the federal government and its agencies;
changes in federal bank regulatory and supervisory policies, including required levels of capital;
the relative strength or weakness of the consumer and commercial credit sectors and of the real estate markets
in Puerto Rico and the other markets in which borrowers are located;
the performance of the stock and bond markets;
competition in the financial services industry;
possible legislative, tax or regulatory changes; and
difficulties in combining the operations of acquired entities.
Investors should refer to the Corporation s Annual Report on Form 10-K for the year ended December 31, 2008 as well as Part II, Item 1A of this Form 10-Q for a discussion of such factors and certain risks and uncertainties to which the Corporation is subject.
Moreover, the outcome of legal proceedings, as discussed in Part II, Item I. Legal Proceedings, is inherently uncertain and depends on judicial interpretations of law and the findings of regulators, judges and juries.
All forward-looking statements included in this document are based upon information available to the Corporation as of the date of this document, and other than as required by law, including the requirements of applicable securities laws, we assume no obligation to update or revise any such forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

## Table of Contents

## ITEM 1. FINANCIAL STATEMENTS <br> POPULAR, INC. <br> CONSOLIDATED STATEMENTS OF CONDITION (UNAUDITED)

(In thousands, except share information)

ASSETS
Cash and due from banks

Money market investments:
Federal funds sold
Securities purchased under agreements to resell
Time deposits with other banks
stment securities available-for-sale, at fair value:
Pledged securities with creditors right to repledge
Other investment securities available-for-sale
Investment securities held-to-maturity, at amortized cost (fair value as of September 30, 2009-\$210,913; December 31, 2008-\$290,134; September 30, 2008 - \$716,430)
Other investment securities, at lower of cost or realizable value (realizable value as of September 30, 2009-\$176,286;
December 31, 2008 - $\$ 255,830$; September 30, 2008 -
\$273,836)
Trading account securities, at fair value:
Pledged securities with creditors right to repledge
Other trading securities
Loans held-for-sale measured at lower of cost or fair value

Loans held-in-portfolio
Less Unearned income Allowance for loan losses

Premises and equipment, net
Other real estate
Accrued income receivable
Servicing assets (at fair value on September 30, 2009 -
\$180,335; December 31, 2008 - \$176,034; September 30,
2008-\$127,827)
Other assets (See Note 9)
Goodwill
Other intangible assets
Assets from discontinued operations (See Note 3)

September 30, 2009
\$ 606,861

140,635
325,178
633,010
$1,098,823$

2,432,720
4,560,571

212,950

174,943

386,478
59,890
75,447

24,512,966
116,897
$1,207,401$

23,188,668

589,592
129,485
131,745

183,376
1,153,680
606,508
46,067

25,857,237
124,364
26,519,805
183,770
726,480
25,609,555

620,807
620,469
89,721
72,605
156,227
197,549

132,484
1,412,219
608,172

| 180,306 | 132,484 |
| ---: | ---: |
| $1,115,597$ | $1,412,219$ |
| 605,792 | 608,172 |
| 53,163 | 67,662 |
| 12,587 | 968,669 |

$\$ 35,637,804 \quad \$ 38,882,769 \quad \$ 40,390,142$
LIABILITIES AND STOCKHOLDERS EQUITY
Liabilities:
Deposits:

Non-interest bearing
Interest bearing
Federal funds purchased and assets sold under agreements to
repurchase repurchase
Other short-term borrowings
Notes payable
Other liabilities
Liabilities from discontinued operations (See Note 3)
$\$ 4,281,817$
$22,101,081$
$26,382,898$
2,807,891
3,077
2,649,821
1,051,661

32,895,348
35,614,405
\$ 4,293,553
23,256,652

27,550,205
3,551,608
4,934
3,386,763
1,096,338
24,557

Commitments and contingencies (See Note 19)
Stockholders equity:
Preferred stock, 30,000,000 shares authorized; 2,006,391
shares issued and outstanding as of September 30, 2009
(December 31, 2008-24,410,000; September 30, 2008 -
$23,475,000$ ) (aggregate liquidation preference value
September 30, 2009 - \$50,160; December 31, 2008 -
\$1,521,875; September 30, 2008 - \$586,875)(See Notes 15 and 17)

50,160 1,483,525
Common stock, $\$ 0.01$ par value as of September 30, 2009
( $\$ 6.00$ as of December 31, 2008 and September 30, 2008);
$700,000,000$ shares authorized as of September 30, 2009
( $470,000,000$ as of December 31, 2008 and September 30, 2008); 639,544,895 shares issued (December 31, 2008 -

295,632,080; September 30, 2008-295,335,063) and
639,541,515 outstanding (December 31, 2008-282,004,713;
September 30, 2008-281,708,260)

$$
\begin{array}{r}
6,395 \\
2,794,660
\end{array}
$$

$(69,525)$
(Accumulated deficit) retained earnings
Accumulated other comprehensive loss, net of tax of ( $\$ 57,302$ ) (December 31, 2008 - ( $\$ 24,771$ ); September 30, 2008-(\$22,374))
$(39,223)$
$(28,829)$
Treasury stock at cost, 3,380 shares as of September 30, 2009 (December 31, 2008-13,627,367 shares;
September 30, 2008-13,626,803 shares)
2,742,456
\$35,637,804

27,911,397

37,382,669

586,875
$(91,983)$
\$ 4,065,720
23,845,677

3,730,039
507,011
4,242,487
811,362
180,373

1,772,010
564,021
384,062
$(207,512)$
3,007,473
\$40,390,142

The accompanying notes are an integral part of these unaudited consolidated financial statements.

## Table of Contents

## POPULAR, INC.

CONSOLIDATED STATEMENTS OF OPERATIONS
(UNAUDITED)
(In thousands, except pe
INTEREST INCOME

## Loans <br> Money market investments <br> Investment securities <br> Trading account securities <br> INTEREST EXPENSE:

Deposits
Short-term borrowings
Long-term debt

Net interest income
Provision for loan losses
Net interest income after provision for loan losses
Service charges on deposit accounts
Other service fees (See Note 20)
Net (loss) gain on sale and valuation adjustments of investment securities
Trading account profit
(Loss) gain on sale of loans and valuation adjustments on loans held-for-sale
Other operating income

Quarter ended September 30, 20092008
Quarter ended
September 30,
$2009 \quad 2008$

| $\$ 371,366$ | $\$ 457,905$ |
| ---: | ---: |
| 1,510 | 3,447 |
| 74,360 | 84,790 |
| 7,227 | 9,339 |
|  |  |
| 454,463 | 555,481 |


| 118,941 | 165,611 | 395,432 | 528,596 |
| ---: | ---: | ---: | ---: |
| 16,142 | 37,233 | 53,476 | 137,824 |
| 42,991 | 28,355 | 133,858 | 75,823 |
|  |  |  |  |
| 178,074 | 231,199 | 582,766 | 742,243 |

276,389 324,282
331,063 252,160

| $(54,674)$ | 72,122 | $(221,101)$ | 387,777 |
| :---: | :---: | :---: | :---: |
| 54,208 | 52,433 | 161,412 | 155,319 |
| 97,614 | 95,302 | 298,584 | 306,649 |
|  |  |  |  |
| $(9,059)$ | $(9,132)$ | 220,792 | 69,430 |


| $(9,059)$ | $(9,132)$ | 220,792 | 69,430 |
| :---: | :---: | :---: | ---: |
| 7,579 | 6,669 | 31,241 | 38,547 |
|  |  |  |  |
| $(8,728)$ | 6,522 | $(35,994)$ | 25,696 |
| 18,430 | 36,134 | 44,579 | 92,836 |
|  |  |  |  |
| 105,370 | 260,050 | 499,513 | $1,076,254$ |

## OPERATING EXPENSES:

Personnel costs:

| Salaries | 102,822 | 118,948 | 315,224 | 360,963 |
| :--- | ---: | ---: | ---: | ---: |
| Pension and other benefits | 27,725 | 29,282 | 96,820 | 98,552 |
|  |  |  |  | 459,515 |
| Net occupancy expenses | 130,547 | 148,230 | 412,044 | 459 |
| Equipment expenses | 28,269 | 26,510 | 80,734 | 81,218 |
| Other taxes | 24,983 | 26,305 | 76,289 | 84,312 |
| Professional fees | 13,109 | 13,301 | 39,369 | 39,905 |
| Communications | 28,694 | 31,780 | 80,643 | 88,964 |
|  | 11,902 | 12,574 | 36,115 | 38,137 |

Edgar Filing: POPULAR INC - Form 10-Q

| Business promotion | 8,905 | 16,216 |  | 26,761 |  | 51,064 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Printing and supplies | 2,857 | 3,269 |  | 8,664 |  | 10,763 |
| FDIC deposit insurance | 16,506 | 4,625 |  | 61,954 |  | 9,237 |
| Gain on early extinguishment of debt | $(79,304)$ |  |  | $(79,304)$ |  |  |
| Other operating expenses | 31,753 | 36,139 |  | 104,955 |  | 104,485 |
| Amortization of intangibles | 2,379 | 3,966 |  | 7,218 |  | 8,948 |
|  | 220,600 | 322,915 |  | 855,442 |  | 976,548 |
| (Loss) income from continuing operations before income tax | $(115,230)$ | $(62,865)$ |  | $(355,929)$ |  | 99,706 |
| Income tax expense (benefit) | 6,331 | 148,308 |  | $(15,209)$ |  | 152,467 |
| Loss from continuing operations | $(121,561)$ | $(211,173)$ |  | $(340,720)$ |  | $(52,761)$ |
| Loss from discontinued operations, net of income tax | $(3,427)$ | $(457,370)$ |  | $(19,972)$ |  | $(488,242)$ |
| NET LOSS | \$ $(124,988)$ | \$ $(668,543)$ | \$ | $(360,692)$ | \$ | $(541,003)$ |
| NET INCOME (LOSS) APPLICABLE TO COMMON STOCK (See Note 18) | \$ 595,614 | \$ $(679,772)$ | \$ | 310,604 | \$ | $(561,213)$ |
| EARNINGS (LOSSES) PER COMMON SHARE BASIC AND DILUTED: (See Note 18) |  |  |  |  |  |  |
| Earnings (losses) from continuing operations | \$ 1.41 | \$ (0.79) | \$ | 1.00 | \$ | (0.27) |
| Losses from discontinued operations | (0.01) | (1.63) |  | (0.06) |  | (1.73) |
| Net earnings (losses) per common share | \$ 1.40 | \$ (2.42) | \$ | 0.94 | \$ | (2.00) |
| DIVIDENDS DECLARED PER COMMON SHARE |  | \$ 0.08 | \$ | 0.02 | \$ | 0.40 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

## Table of Contents

## POPULAR, INC. <br> CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY (UNAUDITED)

| (In thousands) | Nine months ended September 30, |  |
| :---: | :---: | :---: |
|  | 2009 | 2008 |
| Preferred stock: |  |  |
| Balance at beginning of year | \$ 1,483,525 | \$ 186,875 |
| Issuance of preferred stock |  | 400,000 |
| Exchange of Series A and B preferred stock | $(536,715)$ |  |
| Exchange of Series C preferred stock | $(901,165)$ |  |
| Accretion of Series C preferred stock discount | 4,515 |  |
| Balance at end of period | 50,160 | 586,875 |
| Common stock: |  |  |
| Balance at beginning of year | 1,773,792 | 1,761,908 |
| Common stock issued in exchange of Series A and B preferred stock | 1,717 |  |
| Common stock issued in connection with early extinguishment of debt (exchange of trust preferred securities for common stock) | 1,858 |  |
| Common stock issued under the Dividend Reinvestment Plan |  | 10,102 |
| Treasury stock retired | $(81,583)$ |  |
| Change in par value (from \$6.00 to \$0.01) | $(1,689,389)$ |  |
| Balance at end of period | 6,395 | 1,772,010 |
| Surplus: |  |  |
| Balance at beginning of year | 621,879 | 568,184 |
| Common stock issued in exchange of Series A and B preferred stock | 291,974 |  |
| Common stock issued in connection with early extinguishment of debt (exchange of trust preferred securities for common stock) | 315,794 |  |
| Issuance costs related to exchange of Series A and B preferred stock and trust preferred securities | $(11,618)$ |  |
| Issuance costs of Series A and B preferred stock | 12,636 |  |
| Common stock issued under the Dividend Reinvestment Plan |  | 5,072 |
| Issuance cost of preferred stock |  | $(10,065)$ |
| Stock options expense on unexercised options, net of forfeitures | 162 | 830 |
| Treasury stock retired | $(125,556)$ |  |
| Change in par value (from \$6.00 to \$0.01) | 1,689,389 |  |
| Balance at end of period | 2,794,660 | 564,021 |
| (Accumulated deficit) retained earnings: |  |  |
| Balance at beginning of year | $(374,488)$ | 1,319,467 |
| Net loss | $(360,692)$ | $(541,003)$ |
| Excess of carrying amount of Series A and B preferred stock exchanged over fair value of new shares of common stock | $\begin{aligned} & 230,388 \\ & 485,280 \end{aligned}$ |  |


| Excess of carrying amount of Series C preferred stock exchanged over fair value of new trust preferred securities |  |  |
| :---: | :---: | :---: |
| Cumulative effect of accounting change adoption of fair value option |  | $(261,831)$ |
| Cash dividends declared on common stock | $(5,641)$ | $(112,361)$ |
| Cash dividends declared on preferred stock | $(39,857)$ | $(20,210)$ |
| Accretion of preferred stock discount 2008 Series C preferred stock | $(4,515)$ |  |
| Balance at end of period | $(69,525)$ | 384,062 |
| Accumulated other comprehensive loss: |  |  |
| Balance at beginning of year | $(28,829)$ | $(46,812)$ |
| Other comprehensive loss, net of tax | $(10,394)$ | $(45,171)$ |
| Balance at end of period | $(39,223)$ | $(91,983)$ |

## Table of Contents

(In thousands)
Treasury stock at cost:
Balance at beginning of year
Purchase of common stock
Reissuance of common stock
Treasury stock retired
Balance at end of period
Total stockholders equity
Disclosure of changes in number of shares:

|  | $\begin{gathered} \text { September 30, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ | $\begin{gathered} \text { September } 30, \\ 2008 \end{gathered}$ |
| :---: | :---: | :---: | :---: |
| Preferred Stock: |  |  |  |
| Balance at beginning of year | 24,410,000 | 7,475,000 | 7,475,000 |
| Shares issued (2008 Series B) |  | 16,000,000 | 16,000,000 |
| Shares issued (2008 Series C) |  | 935,000 |  |
| Preferred stock Series A and B exchanged for common stock | $(21,468,609)$ |  |  |
| Preferred stock Series C exchanged for trust preferred securities | $(935,000)$ |  |  |
| Balance at end of period | 2,006,391 | 24,410,000 | 23,475,000 |
| Common Stock Issued: |  |  |  |
| Balance at beginning of year | 295,632,080 | 293,651,398 | 293,651,398 |
| Issued under the Dividend Reinvestment Plan |  | 1,980,682 | 1,683,665 |
| Treasury stock retired | $(13,597,261)$ |  |  |
| Shares issued in exchange of Series A and B preferred stock and early extinguishment of debt (exchange of trust preferred securities for common |  |  |  |
| stock) | 357,510,076 |  |  |
| Balance at end of period | 639,544,895 | 295,632,080 | 295,335,063 |
| Treasury stock | $(3,380)$ | $(13,627,367)$ | $(13,626,803)$ |
| Common Stock outstanding | 639,541,515 | 282,004,713 | 281,708,260 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

## Table of Contents

## POPULAR, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE (LOSS) INCOME (UNAUDITED)

| (In thousands) | Quarter ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 | 2008 |
| Net loss | \$ 124,988 ) | \$ 668,543$)$ | \$ 360,692$)$ | \$(541,003) |
| Other comprehensive income (loss) before tax: |  |  |  |  |
| Foreign currency translation adjustment | $(1,360)$ | $(1,690)$ | $(2,117)$ | $(2,882)$ |
| Adjustment of pension and postretirement benefit plans | 3,128 | (36) | 66,223 | (110) |
| Unrealized holding gains (losses) on securities available-for-sale arising during the period | 82,934 | $(13,611)$ | 63,535 | $(36,048)$ |
| Reclassification adjustment for losses (gains) included in net (loss) income | 3,688 | 11,704 | $(173,868)$ | $(14,669)$ |
| Unrealized net (losses) gains on cash flow hedges | (995) | 947 | $(2,618)$ | $(1,160)$ |
| Reclassification adjustment for losses included in net (loss) income | 37 | 1,169 | 5,920 | 2,762 |
|  | 87,432 | $(1,517)$ | $(42,925)$ | $(52,107)$ |
| Income tax (expense) benefit | $(9,955)$ | (18) | 32,531 | 6,936 |
| Total other comprehensive income (loss), net of tax | 77,477 | $(1,535)$ | $(10,394)$ | $(45,171)$ |
| Comprehensive loss, net of tax | \$ $(47,511)$ | \$(670,078) | \$(371,086) | \$ $(586,174)$ |

Tax Effects Allocated to Each Component of Other Comprehensive (Loss) Income:

| (In thousands) | Quarter ended September 30, |  | Nine months ended September 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | 2009 | 2008 |
| Underfunding of pension and postretirement benefit plans | \$(1,272) |  | \$ 24,055 ) |  |
| Unrealized holding gains (losses) on securities available-for-sale arising during the period | $(9,137)$ | \$ 1,694 | $(5,844)$ | \$ 5,374 |
| Reclassification adjustment for losses (gains) included in net (loss) income | 81 | (959) | 62,790 | 2,165 |
| Unrealized net (losses) gains on cash flows hedges | 388 | (297) | 1,021 | 478 |
| Reclassification adjustment for losses included in net (loss) income | (15) | (456) | $(1,381)$ | $(1,081)$ |

Income tax (expense) benefit
\$ $(9,955)$
\$ (18)
\$ 32,531
\$ 6,936

Disclosure of accumulated other comprehensive loss:
$\left.\begin{array}{lccc} & & & \begin{array}{c}\text { September } \\ 30,\end{array} \\ \text { (In thousands) } & \text { September 30, } & \text { December 31, } & 2008\end{array}\right)$

The accompanying notes are an integral part of these unaudited consolidated financial statements.

## Table of Contents

## POPULAR, INC.

CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

| (In thousands) | Nine months ended September 30, |  |
| :---: | :---: | :---: |
|  | 2009 | 2008 |
| Cash flows from operating activities: |  |  |
| Net loss | $(360,692)$ | \$ (541,003) |
| Adjustments to reconcile net loss to net cash provided by operating activities: |  |  |
| Depreciation and amortization of premises and equipment | 49,033 | 55,233 |
| Provision for loan losses | 1,053,036 | 621,552 |
| Amortization of intangibles | 7,218 | 8,948 |
| Amortization and fair value adjustments of servicing assets | 17,598 | 53,679 |
| Amortization of discount on junior subordinated debentures | 1,948 |  |
| Net gain on sale and valuation adjustments of investment securities | $(220,792)$ | $(64,010)$ |
| (Gains) losses from changes in fair value related to instruments measured at fair value pursuant to the fair value option | $(1,674)$ | 179,482 |
| Net loss (gain) on disposition of premises and equipment | 1,696 | $(23,643)$ |
| Net loss on sale of loans and valuation adjustments on loans held-for-sale | 41,202 | 54,527 |
| Gain on early extinguishment of debt | $(79,304)$ |  |
| Net amortization of premiums and accretion of discounts on investments | 13,169 | 16,034 |
| Net amortization of premiums and deferred loan origination fees and costs | 35,496 | 40,650 |
| Fair value adjustment of other assets held-for-sale |  | 103,702 |
| Earnings from investments under the equity method | $(14,307)$ | $(6,899)$ |
| Stock options expense | 162 | 830 |
| Deferred income taxes, net of valuation | $(76,444)$ | 72,261 |
| Net disbursements on loans held-for-sale | $(919,719)$ | $(2,000,449)$ |
| Acquisitions of loans held-for-sale | $(280,243)$ | $(268,718)$ |
| Proceeds from sale of loans held-for-sale | 65,258 | 1,289,738 |
| Net decrease in trading securities | 1,302,093 | 1,604,345 |
| Net decrease in accrued income receivable | 24,935 | 8,194 |
| Net decrease (increase) in other assets | 26,935 | $(245,990)$ |
| Net decrease in interest payable | $(57,763)$ | $(49,180)$ |
| Net increase in postretirement benefit obligation | 3,652 | 1,810 |
| Net increase (decrease) in other liabilities | 65,431 | $(35,120)$ |
| Total adjustments | 1,058,616 | 1,416,976 |
| Net cash provided by operating activities | 697,924 | 875,973 |
| Cash flows from investing activities: |  |  |
| Net (increase) decrease in money market investments | $(304,169)$ | 697,215 |
| Purchases of investment securities: |  |  |
| Available-for-sale | $(4,105,915)$ | $(3,875,390)$ |
| Held-to-maturity | $(54,562)$ | $(4,958,286)$ |
| Other | $(36,601)$ | $(166,641)$ |

Proceeds from calls, paydowns, maturities and redemptions of investment securities:

| Available-for-sale | $1,261,801$ | $2,377,740$ |
| :--- | ---: | ---: |
| Held-to-maturity | 136,535 | $4,724,818$ |
| Other | 62,480 | 154,067 |
| Proceeds from sale of investment securities available-for-sale | $3,825,502$ | $2,444,509$ |
| Proceeds from sale of other investment securities | 52,294 | 49,341 |
| Net repayments (disbursements) on loans | 666,618 | $(976,109)$ |
| Proceeds from sale of loans | 325,414 | $1,984,860$ |
| Acquisition of loan portfolios | $(37,965)$ | $(4,505)$ |
| Mortgage servicing rights purchased | $(1,029)$ | $(3,628)$ |
| Acquisition of premises and equipment | $(55,625)$ | $(112,196)$ |
| Proceeds from sale of premises and equipment | 36,105 | 49,366 |
| Proceeds from sale of foreclosed assets | 107,720 | 87,280 |
|  |  |  |
| Net cash provided by investing activities | $1,878,603$ | $2,472,441$ |

## Table of Contents

(In thousands)

## Cash flows from financing activities:

Net decrease in deposits
Net decrease in federal funds purchased and assets sold under agreements to repurchase
Net decrease in other short-term borrowings
Payments of notes payable
Proceeds from issuance of notes payable
Dividends paid
Proceeds from issuance of common stock
Proceeds from issuance of preferred stock
Issuance costs and fees paid on exchange of preferred stock and trust preferred securities
Treasury stock acquired

Net cash used in financing activities
Net (decrease) increase in cash and due from banks
Cash and due from banks at beginning of period
Cash and due from banks at end of period
Treasury stock acquired

Nine months ended September 30,
2009 2008
$(1,167,108)$
$(400,901)$

$$
(743,717)
$$

$$
(1,707,225)
$$

$(1,857)$
$(807,002)$
$(994,969)$
61,100
$(1,312,938)$
$(71,438)$
1,182,917
$(154,877)$
15,174
389,935

$$
(24,618)
$$

$$
(13)
$$

(358)

$$
\begin{equation*}
(2,754,653) \tag{2,983,242}
\end{equation*}
$$

Note: The Consolidated Statements of Cash Flows for the nine months ended September 30, 2009 and 2008 include the cash flows from operating, investing and financing activities associated with discontinued operations.
The accompanying notes are an integral part of these unaudited consolidated financial statements.

## Table of Contents

Notes to Unaudited Consolidated Financial Statements
Note 1 Nature of Operations and Basis of Presentation
Note 2 Adoption of New Accounting Standards and Issued But Not Yet Effective Accounting Standards
Note 3 Discontinued Operations
Note 4 Restrictions on Cash and Due from Banks and Certain Securities
Note 5 Pledged Assets
Note 6 Investment Securities Available-For-Sale
Note 7 Investment Securities Held-to-Maturity
Note 8 Mortgage Servicing Rights
Note 9 Other Assets
Note 10 Derivative Instruments and Hedging
Note 11 Goodwill and Other Intangible Assets
Note 12 Fair Value Measurement
Note 13 Fair Value of Financial Instruments
Note 14 Borrowings
Note 15 Exchange Offers
Note 16 Trust Preferred Securities
Note 17 Stockholders Equity
Note 18 Earnings (Losses) per Common Share
Note 19 Commitments, Contingencies and Guarantees
Note 20 Other Service Fees
Note 21 Pension and Postretirement Benefits
Note 22 Restructuring Plans
Note 23 Income Taxes
Note 24 Stock-Based Compensation
Note 25 Supplemental Disclosure on the Consolidated Statements of Cash Flows
Note 26 Segment Reporting
Note 27 Subsequent Event
Note 28 Condensed Consolidating Financial Information of Guarantor and Issuers of Registered Guaranteed Securities

## Table of Contents

## Notes to Unaudited Consolidated Financial Statements

## Note 1 Nature of Operations and Basis of Presentation

Popular, Inc. (the Corporation or Popular ) is a diversified, publicly owned financial holding company subject to the supervision and regulation of the Board of Governors of the Federal Reserve System. The Corporation has operations in Puerto Rico, the United States, the Caribbean and Latin America. In Puerto Rico, the Corporation offers retail and commercial banking services through its principal banking subsidiary, Banco Popular de Puerto Rico ( BPPR ), as well as auto and equipment leasing and financing, mortgage loans, investment banking, broker-dealer and insurance services through specialized subsidiaries. In the United States, the Corporation operates Banco Popular North America ( BPNA ), including its wholly-owned subsidiary E-LOAN. BPNA is a community bank providing a broad range of financial services and products to the communities it serves. BPNA operates branches in New York, California, Illinois, New Jersey and Florida. E-LOAN markets deposit accounts under its name for the benefit of BPNA. The Corporation, through its subsidiary EVERTEC, provides transaction processing services throughout the Caribbean and Latin America, as well as internally servicing many of its subsidiaries system infrastructures and transactional processing businesses. Note 26 to the consolidated financial statements presents further information about the Corporation s business segments.
The unaudited consolidated financial statements include the accounts of Popular, Inc. and its majority-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation. These unaudited statements are, in the opinion of management, a fair statement of the results for the periods reported and include all necessary adjustments, all of a normal recurring nature, for a fair statement of such results.
The statement of condition data as of December 31, 2008 was derived from audited financial statements. Certain information and note disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted from the statements presented as of September 30, 2009, December 31, 2008 and September 30, 2008 pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, these financial statements should be read in conjunction with the audited consolidated financial statements of the Corporation for the year ended December 31, 2008, included in the Corporation s 2008 Annual Report. The Corporation s Form 10-K filed on March 2, 2009 incorporates by reference the 2008 Annual Report.
Note 2 Adoption of New Accounting Standards and Issued But Not Yet Effective Accounting Standards The FASB Accounting Standards Codification ( ASC )
Effective July 1, 2009, the ASC became the single source of authoritative U.S. generally accepted accounting principles ( GAAP ) recognized by the Financial Accounting Standards Board ( FASB) to be applied by non-governmental entities. Rules and interpretive releases of the Securities and Exchange Commission ( SEC ) are also sources of authoritative GAAP for SEC registrants. The ASC superseded all existing non-SEC accounting and reporting standards. All other non-grandfathered non-SEC accounting literature not included in the ASC is non-authoritative. The Corporation s policies were not affected by the conversion to ASC. However, references to specific accounting guidance in the notes of the Corporation s financial statements have been changed to the appropriate section of the ASC.

# Edgar Filing: POPULAR INC - Form 10-Q 

## Table of Contents

Business Combinations (ASC Topic 805) (formerly SFAS No. 141-R)
In December 2007, the FASB issued guidance that establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in an acquiree, including the recognition and measurement of goodwill acquired in a business combination. The Corporation is required to apply this guidance to all business combinations completed on or after January 1, 2009. For business combinations in which the acquisition date was before the effective date, these provisions will apply to the subsequent accounting for deferred income tax valuation allowances and income tax contingencies and will require any changes in those amounts to be recorded in earnings. This guidance on business combinations has not had a material effect on the consolidated financial statements of the Corporation as of September 30, 2009.
Noncontrolling Interests in Consolidated Financial Statements (ASC Subtopic 810-10) (formerly SFAS No. 160) In December 2007, the FASB issued guidance to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. This guidance requires entities to classify noncontrolling interests as a component of stockholders equity on the consolidated financial statements and requires subsequent changes in ownership interests in a subsidiary to be accounted for as an equity transaction. Additionally, it requires entities to recognize a gain or loss upon the loss of control of a subsidiary and to remeasure any ownership interest retained at fair value on that date. This statement also requires expanded disclosures that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. This guidance was adopted by the Corporation on January 1, 2009. The adoption of this standard did not have a material impact on the Corporation s consolidated financial statements.
Disclosures about Derivative Instruments and Hedging Activities (ASC Subtopic 815-10) (formerly SFAS No. 161) In March 2008, the FASB issued an amendment for disclosures about derivative instruments and hedging activities. The standard expands the disclosure requirements for derivatives and hedged items and has no impact on how the Corporation accounts for these instruments. The standard was adopted by the Corporation in the first quarter of 2009. Refer to Note 10 to the consolidated financial statements.
Subsequent Events (ASC Subtopic 855-10) (formerly SFAS No. 165)
In May 2009, the FASB issued guidance which establishes general standards of accounting for and disclosures of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. Specifically, this standard sets forth the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements, and the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. This guidance was effective for interim or annual financial periods ending after June 15, 2009, and shall be applied prospectively. In connection with this Quarterly Report on Form 10-Q, the Corporation evaluated subsequent events through November 9, 2009. Refer to Note 27 for related disclosures.
Transfers of Financial Assets, SFAS No. 166, Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140 ( SFAS No. 166 ) (This statement has not yet been incorporated into the ASC)
In June 2009, the FASB issued SFAS No. 166, a revision of SFAS No. 140, which requires more information about transfers of financial assets, including securitization transactions, and where entities have continuing exposure to the risks related to transferred financial assets. It eliminates the concept of a qualifying special-purpose entity ( QSPEs ), changes the requirements for derecognizing financial assets, and requires additional disclosures. It also requires a transferor to evaluate all existing QSPEs to determine whether they must be consolidated in accordance with SFAS No. 167 Amendments to FASB Interpretation No. 46(R) . This Statement must be applied as of the beginning of each reporting entity s first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. Earlier application is prohibited. Management is currently evaluating the requirements of this pronouncement and has not yet determined the impact, if any, which the adoption of this standard will have on the Corporation s consolidated financial statements.

## Table of Contents

Variable Interest Entities, SFAS No. 167, Amendments to FASB Interpretation No. 46(R) (SFAS No. 167 ) (This statement has not yet been incorporated into the ASC)
SFAS No. 167, issued in June 2009, amends the consolidating guidance applicable to variable interest entities and changes how a reporting entity determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. The determination of whether a reporting entity is required to consolidate another entity is based on, among other things, the other entity s purpose and design and the reporting entity s ability to direct the activities of the other entity that most significantly impact the other entity s economic performance. The amendments to the consolidated guidance affect all entities currently within the scope of FIN 46(R), as well as qualifying special-purpose entities ( QSPEs ) that are currently excluded from the scope of FIN 46(R). SFAS No. 167 will require a reporting entity to provide additional disclosures about its involvement with variable interest entities and any significant changes in risk exposure due to that involvement. A reporting entity will be required to disclose how its involvement with a variable interest entity affects the reporting entity s financial statements. SFAS No. 167 will be effective as of the beginning of the first fiscal year that begins after November 15, 2009. Management is currently evaluating the requirements of this pronouncement and has not yet determined the impact, if any, which the adoption of this standard will have on the Corporation s consolidated financial statements.
Accounting for Transfers of Financial Assets and Repurchase Financing Transactions (ASC Subtopic 860-10) (formerly FASB Staff Position FAS 140-3)
The FASB provided guidance in February 2008 on whether the security transfer and contemporaneous repurchase financing involving the transferred financial asset must be evaluated as one linked transaction or two separate de-linked transactions. The guidance requires the recognition of the transfer and the repurchase agreement as one linked transaction, unless all of the following criteria are met: (1) the initial transfer and the repurchase financing are not contractually contingent on one another; (2) the initial transferor has full recourse upon default, and the repurchase agreement s price is fixed and not at fair value; (3) the financial asset is readily obtainable in the marketplace and the transfer and repurchase financing are executed at market rates; and (4) the maturity of the repurchase financing is before the maturity of the financial asset. The scope of this accounting guidance is limited to transfers and subsequent repurchase financings that are entered into contemporaneously or in contemplation of one another. The Corporation adopted the statement on January 1, 2009. The adoption of this guidance did not have a material impact on the Corporation s consolidated financial statements for 2009.
Determination of the Useful Life of Intangible Assets (ASC Subtopic 350-30) (formerly FASB Staff Position FAS 142-3)
In April 2008, the FASB amended the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset. In developing these assumptions, an entity should consider its own historical experience in renewing or extending similar arrangements adjusted for entity specific factors or, in the absence of that experience, the assumptions that market participants would use about renewals or extensions adjusted for the entity specific factors. This guidance shall be applied prospectively to intangible assets acquired after the effective date of January 1, 2009. The adoption of this guidance did not have a material impact on the Corporation s consolidated financial statements.

## Equity Method Investment Accounting Considerations (ASC Subtopic 323-10) (formerly EITF 08-6)

This guidance clarifies the accounting for certain transactions and impairment considerations involving equity method investments. It applies to all investments accounted for under the equity method and provides guidance on the following: (1) how the initial carrying value of an equity method investment should be determined; (2) how an impairment assessment of an underlying indefinite-lived intangible asset of an equity method investment should be performed; (3) how an equity method investee s issuance of shares should be accounted for; and (4) how to account for a change in an investment from the equity method to the cost method. The adoption of this guidance in January 2009 did not have a material impact on the Corporation $s$ consolidated financial statements.

# Edgar Filing: POPULAR INC - Form 10-Q 

## Table of Contents

## Employers Disclosures about Postretirement Benefit Plan Assets (ASC Subtopic 715-20) (formerly FASB Staff

 Position FAS 132(R)-1)This guidance requires additional disclosures in the financial statements of employers who are subject to the disclosure requirements of postretirement benefit plan assets as follows: (a) the investment allocation decision making process, including the factors that are pertinent to an understanding of investment policies and strategies; (b) the fair value of each major category of plan assets, disclosed separately for pension plans and other postretirement benefit plans; (c) the inputs and valuation techniques used to measure the fair value of plan assets, including the level within the fair value hierarchy in which the fair value measurements in their entirety fall; and (d) significant concentrations of risk within plan assets. Additional detailed information is required for each category above. Upon initial application, the provisions of this guidance are not required for earlier periods that are presented for comparative purposes. The Corporation will apply the new disclosure requirements commencing with the annual financial statements for the year ended December 31, 2009. This guidance impacts disclosures only and will not have an effect on the Corporation s consolidated statements of condition or results of operations.
Recognition and Presentation of Other-Than-Temporary Impairments (ASC Subtopic 320-10) (formerly FASB Staff Position FAS 115-2 and FAS 124-2)
In April 2009, the FASB issued this guidance which is intended to provide greater clarity to investors about the credit and noncredit component of an other-than-temporary impairment event. It specifically amends the other-than-temporary impairment guidance for debt securities. The new guidance improves the presentation and disclosure of other-than-temporary impairment on investment securities and changes the calculation of the other-than-temporary impairment recognized in earnings in the financial statements. However, it does not amend existing recognition and measurement guidance related to other-than-temporary impairments of equity securities. For debt securities, an entity is required to assess whether (a) it has the intent to sell the debt security, or (b) it is more likely than not that it will be required to sell the debt security before its anticipated recovery. If either of these conditions is met, an other-than-temporary impairment on the security must be recognized.
In instances in which a determination is made that a credit loss (defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis) exists but the entity does not intend to sell the debt security and it is not more likely than not that the entity will be required to sell the debt security before the anticipated recovery of its remaining amortized cost basis (i.e., the amortized cost basis less any current-period credit loss), the accounting guidance changed the presentation and amount of the other-than-temporary impairment recognized in the statement of operations. In these instances, the impairment is separated into (a) the amount of the total impairment related to the credit loss, and (b) the amount of the total impairment related to all other factors. The amount of the total other-than-temporary impairment related to the credit loss is recognized in the statement of operations. The amount of the total impairment related to all other factors is recognized in other comprehensive loss. Previously, in all cases, if an impairment was determined to be other-than-temporary, an impairment loss was recognized in earnings in an amount equal to the entire difference between the security s amortized cost basis and its fair value at the balance sheet date of the reporting period for which the assessment was made.
This guidance was effective and is to be applied prospectively for financial statements issued for interim and annual reporting periods ending after June 15, 2009. At adoption an entity was required to record a cumulative-effect adjustment as of the beginning of the period of adoption to reclassify the noncredit component of a previously recognized other-than-temporary impairment from retained earnings to accumulated other comprehensive loss if the entity did not intend to sell the security and it was not more likely than not that the entity would be required to sell the security before the anticipated recovery of its amortized cost basis.
The Corporation adopted this guidance for interim and annual reporting periods commencing with the quarter ended June 30, 2009. The adoption of this new accounting guidance in the second quarter of 2009 did not result in a cumulative-effect adjustment as of the beginning of the period of adoption (April 1, 2009) since there were no previously recognized other-than-temporary impairments related to outstanding debt securities. Refer to Notes 6 and 7 for disclosures as of September 30, 2009.

## Table of Contents

## Interim Disclosures about Fair Value of Financial Instruments (ASC Subtopic 825-10) (formerly FASB Staff Position FAS 107-1 and APB 28-1)

In April 2009, the FASB required providing disclosures on a quarterly basis about the fair value of financial instruments that are not currently reflected on the statement of condition at fair value. Originally the fair value for these assets and liabilities was only required for year-end disclosures. The Corporation adopted this guidance effective with the financial statement disclosures for the quarter ended June 30, 2009. This guidance only impacts disclosure requirements and therefore did not have an impact on the Corporation s financial condition or results of operations. Refer to Note 13 to the consolidated financial statements for required disclosures.
Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That are Not Orderly (ASC Subtopic 820-10) (formerly FASB Staff Position FAS 157-4)
This guidance, issued in April 2009, provides additional guidance for estimating fair value when the volume and level of activity for the asset or liability have significantly decreased. It also includes guidance on identifying circumstances that indicate that a transaction is not orderly. This guidance reaffirms the need to use judgment to ascertain if an active market has become inactive and in determining fair values when markets have become inactive. Additionally, it also emphasizes that even if there has been a significant decrease in the volume and level of activity for the asset or liability and regardless of the valuation techniques used, the objective of a fair value measurement remains the same. Fair value is the price that would be received from the sale of an asset or paid to transfer a liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. The adoption of this guidance did not have a material impact on the Corporation s consolidated financial statements.
FASB Accounting Standards Update 2009-05, Fair Value Measurements and Disclosures (ASC Topic
820) Measuring Liabilities at Fair Value

FASB Accounting Standards Update 2009-05, issued on August 2009, includes amendments to ASC Subtopic 820-10, Fair Value Measurements and Disclosures, for the fair value measurement of liabilities and provides clarification that in circumstances in which a quoted price in an active market for the identical liability is not available, a reporting entity is required to measure fair value using one or more of the following techniques: a valuation technique that uses (a) the quoted price of the identical liability when traded as an asset, (b) quoted prices for similar liabilities or similar liabilities when traded as assets, or another valuation technique that is consistent with the principles of ASC Topic 820. Examples would be an income approach, such as a present value technique, or a market approach, such as a technique that is based on the amount at the measurement date that the reporting entity would pay to transfer the identical liability or would receive to enter into an identical liability. The adoption of this guidance was effective upon issuance and did not have a material impact on the Corporation s consolidated financial statements.

## Note 3 Discontinued Operations

As disclosed in the 2008 Annual Report, the Corporation discontinued the operations of Popular Financial Holdings ( PFH ) in 2008 by selling substantially all assets and closing service branches and other units.
For financial reporting purposes, the results of the discontinued operations of PFH are presented as Assets / Liabilities from discontinued operations in the consolidated statements of condition as of December 31, 2008 and September 30, 2008 and as Loss from discontinued operations, net of tax in the consolidated statements of operations for all periods presented.
Total assets of the PFH discontinued operations amounted to $\$ 13$ million as of December 31, 2008 and $\$ 969$ million as of September 30, 2008. Total assets of the PFH discontinued operations as of September 30, 2008 principally consisted of $\$ 626$ million in loans, of which $\$ 584$ million were accounted at fair value pursuant to the fair value option, $\$ 37$ million in mortgage servicing rights, $\$ 280$ million in servicing advances and related assets, and $\$ 26$ million in residual interests and other assets. As disclosed in the 2008 Annual Report, the Corporation substantially sold these loan portfolios in late 2008. As of September 30, 2008, all loans and borrowings recognized at fair value pursuant to the fair value option pertained to the discontinued operations of PFH.

## Table of Contents

The following table provides financial information for the discontinued operations for the quarter and nine months ended September 30, 2009 and 2008.

|  | Quarter ended |  | Nine months ended |  |
| :--- | :---: | :---: | :---: | :---: |
|  |  |  |  |  |
|  | September | September | September | September |
| (\$ in millions) | 30, | 30, | 30, | 30, |
|  | 2009 | 2008 | 2009 | 2008 |
| Net interest income |  |  |  |  |
| Provision for loan losses |  | 1.6 | $\$ 0.9$ | $\$ 30.7$ |
| Non-interest income (loss) | $\$ 0.5$ | $(256.4)$ | $(3.2)$ | $(255.4)$ |
| Operating expenses | 3.8 | 126.3 | 10.9 | 193.0 |
| Loss on disposition |  | $(53.5)$ |  | $(53.5)$ |
|  |  |  |  |  |
| Pre-tax loss from discontinued operations | $\$(3.3)$ | $\$(445.1)$ | $\$(13.2)$ | $\$(490.2)$ |
| Income tax expense (benefit) | 0.1 | 12.2 | 6.8 | $(2.0)$ |
|  |  |  |  | $\$(20.0)$ |
| Loss from discontinued operations, net of tax | $\$(3.4)$ | $\$(457.3)$ | $\$(488.2)$ |  |

Non-interest loss for the nine months ended September 30, 2009 represented primarily increases in indemnities and representation and warranty reserves associated to former sales agreements. The operating expenses related principally to personnel costs for employees under transition, attorneys fees and collection services.
The net loss for the discontinued operations reported for the third quarter of 2008 included write-downs of assets held-for-sale to fair value, losses on the sale of loans, restructuring charges and the recording of a valuation allowance on deferred tax assets of $\$ 171.2$ million.
Management implemented a series of actions in 2008 that led to the discontinuance of the PFH operations. These actions included two major restructuring plans, which are described in the 2008 Annual Report. These are the PFH Discontinuance Restructuring Plan and the PFH Branch Network Restructuring Plan . The PFH Discontinuance Restructuring Plan commenced in the second half of 2008 and included the elimination of substantially all employment positions and termination of contracts with the objective of discontinuing PFH s operations. The PFH Branch Network Restructuring Plan resulted in the sale of a substantial portion of PFH s loan portfolio in the first quarter of 2008 and the closure of Equity One s consumer service branches, which represented, at the time, the only significant channel for PFH to continue originating loans.
PFH continues to employ 9 full-time equivalent employees ( FTEs ) that are primarily retained for a transition period. Additional costs could be incurred during 2009 associated to leased premises that are still occupied and the lease contract has not been terminated. These costs are not expected to be significant to the Corporation s results of operations.
PFH Discontinuance Restructuring Plan
During the quarter and nine months ended September 30, 2009, the PFH Discontinuance Restructuring Plan resulted in charges, on a pre-tax basis, broken down as follows:

|  | Nine months <br> ended |
| :--- | ---: | ---: | ---: |
| Quarter ended |  |
| September 30, |  |$\quad$| September 30, |
| ---: |
| (In thousands) |

Edgar Filing: POPULAR INC - Form 10-Q

| Other operating expenses | 200 | 200 |  |
| :--- | :---: | :---: | :---: |
| Total restructuring costs | $\$$ | 300 | $\$$ |
| (a) Severance, |  |  |  |
|  |  |  |  |
| $\quad$ retention |  |  |  |
|  |  |  |  |
|  |  |  |  |
| bonuses and |  |  |  |
| other benefits |  |  |  |

## Table of Contents

As of September 30, 2009, the PFH Discontinuance Restructuring Plan has resulted in combined charges for 2008 and 2009, broken down as follows:

|  | Impairments <br> on <br> long-lived <br> assets | Restructuring |  |
| :--- | :---: | ---: | ---: |
| (In thousands) |  | costs | Total |
| Year ended December 31, 2008 | $\$ 3,916$ | $\$ 4,124$ | $\$ 8,040$ |
| Quarter ended: |  | 895 | 895 |
| March 31, 2009 |  | 86 | 86 |
| June 30, 2009 |  | 300 | 300 |
| September 30, 2009 | $\$ 3,916$ | $\$ 5,405$ | $\$ 9,321$ |

The PFH Discontinuance Restructuring Plan charges are included in the line item Loss from discontinued operations, net of tax in the consolidated statements of operations.
The following table presents the activity in the accrued balances for the PFH Discontinuance Restructuring Plan during 2009.

| (In thousands) | Restructuring Costs |  |
| :---: | :---: | :---: |
| Balance as of January 1, 2009 | \$ | 3,428 |
| Charges during the quarter ended March 31, 2009 |  | 895 |
| Cash payments |  | $(1,711)$ |
| Balance as of March 31, 2009 | \$ | 2,612 |
| Charges during the quarter ended June 30, 2009 |  | 86 |
| Cash payments |  | $(1,235)$ |
| Balance as of June 30, 2009 | \$ | 1,463 |
| Charges during the quarter ended September 30, 2009 |  | 300 |
| Cash payments |  | (514) |
| Balance as of September 30, 2009 | \$ | 1,249 |

The reserve balance as of September 30, 2009 is mostly related to severance costs, which are expected to be paid substantially in the fourth quarter of 2009.

## Note 4 Restrictions on Cash and Due from Banks and Certain Securities

The Corporation s subsidiary banks are required by federal and state regulatory agencies to maintain average reserve balances with the Federal Reserve Bank or other banks. Those required average reserve balances were $\$ 705$ million as of September 30, 2009 (December 31, $2008 \$ 684$ million; September 30, $2008 \$ 630$ million). Cash and due from banks as well as other short-term, highly-liquid securities are used to cover the required average reserve balances. In compliance with rules and regulations of the Securities and Exchange Commission, the Corporation may be required to establish a special reserve account for the benefit of brokerage customers of its broker-dealer subsidiary, which may consist of securities segregated in the special reserve account. There were no reserve requirements as of September 30, 2009. As of September 30, 2008 and December 31, 2008 the Corporation had securities with a market

## Edgar Filing: POPULAR INC - Form 10-Q

value of $\$ 0.3$ million. These securities were classified in the consolidated statement of condition within the other trading securities category.
As required by the Puerto Rico International Banking Center Regulatory Act, as of September 30, 2009, December 31, 2008, and September 30, 2008, the Corporation maintained separately for its two international banking entities ( IBEs ), $\$ 0.6$ million in time deposits, equally divided for the two IBEs, which were considered restricted assets.
As part of a line of credit facility with a financial institution, as of September 30, 2009, December 31, 2008 and September 30, 2008, the Corporation maintained restricted cash of $\$ 2$ million as collateral for the line of credit. The cash is being held in certificates of deposits which mature in less than 90 days. The line of credit is used to support letters of credit.

## Table of Contents

As of September 30, 2009, the Corporation maintained restricted cash of $\$ 3$ million to support a letter of credit. The cash is being held in an interest-bearing money market account.
As of September 30, 2009, the Corporation had restricted cash of $\$ 2$ million (December 31, 2008 and September 30, $2008 \$ 3$ million) to support a letter of credit related to a service settlement agreement until June 2010.
As of September 30, 2009, the Corporation had $\$ 10$ million in cash equivalents restricted as to usage for the potential payment of obligations contained in a loan sales agreement. This restriction expired on November 3, 2009.
Note 5 Pledged Assets
Certain securities and loans were pledged principally to secure public and trust deposits, assets sold under agreements to repurchase, other borrowings and credit facilities available, derivative positions and loan servicing agreements. The classification and carrying amount of the Corporation s pledged assets, in which the secured parties are not permitted to sell or repledge the collateral, were as follows:

|  | September 30, <br> (In thousands) | December 31, <br> 2008 | September 30, <br> 2008 |
| :--- | :---: | :---: | :---: |
| Investment securities available-for-sale, at fair value | $\$ 2,183,586$ | $\$ 2,470,591$ | $\$ 2,647,930$ |
| Investment securities held-to-maturity, at amortized | 25,769 | 100,000 |  |
| cost | 2,636 | 35,764 | 36,218 |
| Loans held-for-sale measured at lower of cost or fair $8,406,876$ | $8,101,999$ | $7,686,937$ |  |
| value | $\$ 10,618,867$ | $\$ 10,708,354$ | $\$ 10,371,085$ |

Pledged securities and loans in which the creditor has the right by custom or contract to repledge are presented separately in the consolidated statements of condition.

## Table of Contents

Note 6 Investment Securities Available-For-Sale
The amortized cost, gross unrealized gains and losses and approximate market value (or fair value for certain investment securities where no market quotations are available) of investment securities available-for-sale as of September 30, 2009, December 31, 2008 and September 30, 2008 were as follows:

| (In thousands) | AS OF SEPTEMBER 30, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross <br> Unrealized Gains | Gross Unrealized Losses | Market Value | Weighted Average Yield |
| U.S. Treasury securities |  |  |  |  |  |
| After 5 to 10 years | \$ 29,528 | \$ 1,608 |  | \$ 31,136 | 3.80\% |
| Obligations of U.S. Government sponsored entities |  |  |  |  |  |
| Within 1 year | 184,261 | 4,176 |  | 188,437 | 3.81 |
| After 1 to 5 years | 1,377,705 | 71,690 |  | 1,449,395 | 3.73 |
| After 5 to 10 years | 27,812 | 952 |  | 28,764 | 5.01 |
| After 10 years | 26,882 | 800 |  | 27,682 | 5.68 |
|  | 1,616,660 | 77,618 |  | 1,694,278 | 3.79 |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| Within 1 year | 5 |  |  | 5 | 3.88 |
| After 1 to 5 years | 12,375 | 10 | \$ 108 | 12,277 | 3.40 |
| After 5 to 10 years | 50,969 | 292 | 2,264 | 48,997 | 5.08 |
| After 10 years | 27,905 |  | 201 | 27,704 | 5.26 |
|  | 91,254 | 302 | 2,573 | 88,983 | 4.91 |
| Collateralized mortgage obligations federal agencies |  |  |  |  |  |
| Within 1 year | 154 | 1 |  | 155 | 4.08 |
| After 1 to 5 years | 3,578 | 109 |  | 3,687 | 4.43 |
| After 5 to 10 years | 138,044 | 2,578 | 408 | 140,214 | 2.94 |
| After 10 years | 1,438,743 | 26,787 | 11,623 | 1,453,907 | 2.98 |
|  | 1,580,519 | 29,475 | 12,031 | 1,597,963 | 2.98 |
| Collateralized mortgage obligations private label |  |  |  |  |  |
| Within 1 year | 106 |  |  | 106 | 3.39 |
| After 5 to 10 years | 23,481 | 14 | 580 | 22,915 | 2.10 |
| After 10 years | 115,763 |  | 11,988 | 103,775 | 2.65 |
|  | 139,350 | 14 | 12,568 | 126,796 | 2.56 |

Mortgage-backed securities

Edgar Filing: POPULAR INC - Form 10-Q

| Within 1 year | 9,072 | 118 | 21 | 9,169 | 3.07 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| After 1 to 5 years | 62,462 | 1,431 |  | 63,893 | 3.92 |
| After 5 to 10 years | 178,392 | 9,283 |  | 187,675 | 4.86 |
| After 10 years | $3,136,807$ | 47,982 | 231 | $3,184,558$ | 4.48 |
|  | $3,386,733$ | 58,814 | 252 | $3,445,295$ | 4.49 |
| Equity securities | 9,606 | 171 | 937 | 8,840 | 3.39 |
|  | $\$ 6,853,650$ | $\$ 168,002$ | $\$ 28,361$ | $\$ 6,993,291$ | $3.94 \%$ |

## Table of Contents

| (In thousands) | AS OF DECEMBER 31, 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross <br> Unrealized Gains | Gross <br> Unrealized Losses | Market Value | Weighted Average Yield |
| U.S. Treasury securities |  |  |  |  |  |
| After 5 to 10 years | \$ 456,551 | \$ 45,567 |  | \$ 502,118 | 3.83\% |
| Obligations of U.S. Government sponsored entities |  |  |  |  |  |
| Within 1 year | 123,315 | 2,855 |  | 126,170 | 4.46 |
| After 1 to 5 years | 4,361,775 | 262,184 |  | 4,623,959 | 4.07 |
| After 5 to 10 years | 27,811 | 1,097 |  | 28,908 | 4.96 |
| After 10 years | 26,877 | 1,094 |  | 27,971 | 5.68 |
|  | 4,539,778 | 267,230 |  | 4,807,008 | 4.09 |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| Within 1 year | 4,500 | 66 |  | 4,566 | 6.10 |
| After 1 to 5 years | 2,259 | 4 | \$ 6 | 2,257 | 4.95 |
| After 5 to 10 years | 67,975 | 232 | 3,269 | 64,938 | 4.77 |
| After 10 years | 29,423 | 46 | 240 | 29,229 | 5.20 |
|  | 104,157 | 348 | 3,515 | 100,990 | 4.95 |
| Collateralized mortgage obligations federal agencies |  |  |  |  |  |
| Within 1 year | 179 |  |  | 179 | 5.36 |
| After 1 to 5 years | 6,837 | 52 | 12 | 6,877 | 5.20 |
| After 5 to 10 years | 156,240 | 784 | 994 | 156,030 | 3.38 |
| After 10 years | 1,363,705 | 9,090 | 28,913 | 1,343,882 | 3.11 |
|  | 1,526,961 | 9,926 | 29,919 | 1,506,968 | 3.15 |
| Collateralized mortgage obligations private label |  |  |  |  |  |
| Within 1 year | 443 |  | 3 | 440 | 4.96 |
| After 5 to 10 years | 30,914 |  | 2,909 | 28,005 | 2.30 |
| After 10 years | 158,667 |  | 38,364 | 120,303 | 3.52 |
|  | 190,024 |  | 41,276 | 148,748 | 3.32 |
| Mortgage-backed securities |  |  |  |  |  |
| Within 1 year | 18,673 | 46 | 8 | 18,711 | 3.94 |
| After 1 to 5 years | 67,570 | 237 | 150 | 67,657 | 3.86 |
| After 5 to 10 years | 116,059 | 3,456 | 226 | 119,289 | 4.85 |
| After 10 years | 635,159 | 11,127 | 3,438 | 642,848 | 5.47 |

Edgar Filing: POPULAR INC - Form 10-Q

|  | 837,461 | 14,866 | 3,822 | 848,505 | 5.22 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Equity securities | 19,581 | 61 | 9,492 | 10,150 | 5.01 |
|  | $\$ 7,674,513$ | $\$ 337,998$ | $\$ 88,024$ | $\$ 7,924,487$ | $4.01 \%$ |
|  |  |  |  |  | 21 |

## Table of Contents



Edgar Filing: POPULAR INC - Form 10-Q

|  | 855,377 | 5,225 | 10,084 | 850,518 | 5.18 |
| :--- | ---: | :---: | ---: | :---: | :---: |
| Equity securities | 19,520 | 102 | 4,990 | 14,632 | 4.86 |
|  | $\$ 7,592,367$ | $\$ 41,497$ | $\$ 65,122$ | $\$ 7,568,742$ | $4.23 \%$ |

## Table of Contents

The following tables shows the Corporation s amortized cost, gross unrealized losses and market value of investment securities available-for-sale, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of September 30 2009, December 31, 2008 and September 30, 2008.

AS OF SEPTEMBER 30, 2009
Less than 12 months

|  | Gross |  |  |
| :---: | :---: | :---: | :---: |
| (In thousands) | Amortized Cost | Unrealized Losses | Market Value |
| Obligations of Puerto Rico, States and political subdivisions | \$ 26,465 | \$ 166 | \$ 26,299 |
| Collateralized mortgage obligations federal agencies | 141,190 | 3,902 | 137,288 |
| Collateralized mortgage obligations private label | 4,266 | 331 | 3,935 |
| Mortgage-backed securities | 51,719 | 71 | 51,648 |
| Equity securities | 3,328 | 579 | 2,749 |
|  | \$226,968 | \$5,049 | \$221,919 |

12 months or more

|  | Gross |  |  |
| :---: | :---: | :---: | :---: |
| (In thousands) | Amortized Cost | Unrealized Losses | Market Value |
| Obligations of Puerto Rico, States and political subdivisions | \$ 60,530 | \$ 2,407 | \$ 58,123 |
| Collateralized mortgage obligations federal agencies | 494,781 | 8,129 | 486,652 |
| Collateralized mortgage obligations private label | 126,872 | 12,237 | 114,635 |
| Mortgage-backed securities | 12,130 | 181 | 11,949 |
| Equity securities | 4,197 | 358 | 3,839 |
|  | \$698,510 | \$23,312 | \$675,198 |

Total

|  | Gross |  |  |
| :---: | :---: | :---: | :---: |
| (In thousands) | Amortized Cost | Unrealized Losses | Market Value |
| Obligations of Puerto Rico, States and political subdivisions | \$ 86,995 | \$ 2,573 | \$ 84,422 |
| Collateralized mortgage obligations federal agencies | 635,971 | 12,031 | 623,940 |
| Collateralized mortgage obligations private label | 131,138 | 12,568 | 118,570 |
| Mortgage-backed securities | 63,849 | 252 | 63,597 |
| Equity securities | 7,525 | 937 | 6,588 |
|  | \$925,478 | \$28,361 | \$897,117 |

## Table of Contents

AS OF DECEMBER 31, 2008
Less than 12 months

|  | Gross <br> Amortized <br> Cost |  |  | Lnrealized <br> Losses |
| :--- | ---: | ---: | ---: | ---: |
| (In thousands) |  | Market <br> Value |  |  |
| Obligations of Puerto Rico, States and political subdivisions | $\$ 34,795$ | $\$ 303$ | $\$ 34,492$ |  |
| Collateralized mortgage obligations | federal agencies | 485,140 | 13,274 | 471,866 |
| Collateralized mortgage obligations | private label | 59,643 | 15,315 | 44,328 |
| Mortgage-backed securities | 109,298 | 676 | 108,622 |  |
| Equity securities | 19,541 | 9,480 | 10,061 |  |
|  |  |  |  |  |
|  | $\$ 708,417$ | $\$ 39,048$ | $\$ 669,369$ |  |


|  | 12 months or more |  |  |
| :---: | :---: | :---: | :---: |
| (In thousands) | Amortized Cost | Gross Unrealized Losses | Market Value |
| Obligations of Puerto Rico, States and political subdivisions | \$ 44,011 | \$ 3,212 | \$ 40,799 |
| Collateralized mortgage obligations federal agencies | 423,137 | 16,645 | 406,492 |
| Collateralized mortgage obligations private label | 130,065 | 25,961 | 104,104 |
| Mortgage-backed securities | 206,472 | 3,146 | 203,326 |
| Equity securities | 29 | 12 | 17 |
|  | \$803,714 | \$48,976 | \$754,738 |

Total

|  | Amortized <br> Cost | Gross <br> Unrealized <br> Losses | Market <br> Value |  |
| :--- | ---: | ---: | ---: | ---: |
| (In thousands) |  |  |  |  |
| Obligations of Puerto Rico, States and political |  | 78,806 | $\$ 3,515$ | $\$ 5,291$ |
| subdivisions | 908,277 | 29,919 | 878,358 |  |
| Collateralized mortgage obligations | federal agencies | 189,708 | 41,276 | 148,432 |
| Collateralized mortgage obligations | private label | 315,770 | 3,822 | 311,948 |
| Mortgage-backed securities |  | 19,570 | 9,492 | 10,078 |
| Equity securities |  |  | $\$ 88,024$ | $\$ 1,424,107$ |

## Table of Contents

(In thousands) $\quad$| Amortized |
| :---: |
| Cost |

Obligations of U.S. Government sponsored entities
Obligations of Puerto Rico, States and political subdivisions
Collateralized mortgage obligations federal agencies
Collateralized mortgage obligations private label
Mortgage-backed securities
Equity securities
\$1,853,632
50,204

801,134
95,459
257,872
13,880
$\$ 3,072,181 \quad \$ 31,510 \quad \$ 3,040,671$

12 months or more

|  | Gross <br> Anrealized <br> Losses |  |  |
| :--- | ---: | ---: | ---: |
| (In thousands) | Market <br> Value |  |  |
| Obligations of Puerto Rico, States and political subdivisions | $\$ 44,011$ | $\$ 2,238$ | $\$ 41,773$ |
| Collateralized mortgage obligations | federal agencies | 315,629 | 17,668 |
| Collateralized mortgage obligations | private label | 99,184 | 6,000 |
| Mortgage-backed securities | 270,609 | 7,696 | 297,961 |
| Equity securities | 29 | 10 | 262,184 |
|  |  |  |  |
|  | $\$ 729,462$ | $\$ 33,612$ | $\$ 695,850$ |

## Total

|  | $\begin{array}{c}\text { Gross } \\ \text { Amortized } \\ \text { Cost }\end{array}$ |  |  |
| :--- | ---: | ---: | ---: | \(\left.\begin{array}{c}Lnrealized <br>


Losses\end{array}\right) ~\)| Market |
| :---: |
| Value |

Management evaluates investment securities for other-than-temporary ( OTTI ) declines in fair value on a quarterly basis. Once a decline in value is determined to be other-than- temporary, the value of a debt security is reduced and a corresponding charge to earnings is recognized for anticipated credit losses. Also, for equity securities that are considered other-than-temporarily impaired, the excess of the security scarrying value over its fair value at the evaluation date is accounted for as a loss in the results of operations. The OTTI analysis requires management to consider various factors, which include, but are not limited to: (1) the length of time and the extent to which fair value has been less than the amortized cost basis, (2) the financial condition of the issuer or issuers, (3) actual collateral attributes, (4) the payment structure of the debt security and the likelihood of the issuer being able to make payments, (5) any rating changes by a rating agency, (6) adverse conditions specifically related to the security, industry, or a geographic area, and (7) management s intent to sell the security or whether it is more likely than not that the Corporation would be required to sell the security before a forecasted recovery occurs.
As of September 30, 2009, management performed its quarterly analysis of all debt securities in an unrealized loss position. Based on the analyses performed, management concluded that no material individual debt security was other-than-temporarily impaired as of such date. As of September 30, 2009, the Corporation does not have the intent to sell debt securities in an unrealized loss position and it is not more likely than not that the Corporation will have to

## Table of Contents

sell the investment securities prior to recovery of their amortized cost basis. Also, management evaluated the Corporation s portfolio of equity securities as of September 30, 2009. During the quarter and nine months ended September 30, 2009, the Corporation recorded $\$ 3.6$ million and $\$ 10.2$ million, respectively, in losses on certain equity securities considered other-than-temporarily impaired. Management has the intent and ability to hold the investments in equity securities that are at a loss position as of September 30, 2009 for a reasonable period of time for a forecasted recovery of fair value up to (or beyond) the cost of these investments.
The unrealized losses associated with Obligations of Puerto Rico, States and political subdivisions are primarily associated to approximately $\$ 54$ million in Commonwealth of Puerto Rico Appropriation Bonds ( Appropriation Bonds ). Of this total, $\$ 43$ million are rated Ba1, one notch below investment grade, by Moody s Investors Service ( Moody s ), while Standard \& Poor s ( S\&P ) rates them as investment grade. During early June, S\&P Rating Services affirmed its BBB- rating on the Commonwealth of Puerto Rico general obligations and appropriation debt outstanding, which indicates S\&P s opinion that Puerto Rico s appropriation credit profile is not speculative grade. The outlook indicated by S\&P is stable. These securities will continue to be monitored as part of management s ongoing OTTI assessments. Management expects to receive cash flows sufficient to recover the entire amortized cost basis of the securities.
The unrealized losses reported for Collateralized mortgage obligations federal agencies are principally associated to CMOs that were issued by U.S. government-sponsored entities and agencies, primarily Federal National Mortgage Association ( FNMA ) and Federal Home Loan Mortgage Corporation ( FHLMC ), institutions which the government has affirmed its commitment to support, and Government National Mortgage Association ( GNMA ), which has the full faith and credit of the U.S. Government. These collateralized mortgage obligations are rated AAA by the major rating agencies and are backed by residential mortgages. The unrealized losses in this portfolio were primarily attributable to changes in interest rates and levels of market liquidity relative to when the investment securities were purchased and not due to credit quality of the securities.
The unrealized losses associated with private-label collateralized mortgage obligations are primarily related to securities backed by residential mortgages. In addition to verifying the credit ratings for the private label CMOs, management analyzed the underlying mortgage loan collateral for these bonds. Various statistics or metrics were reviewed for each private-label CMO, including among others, the weighted average loan-to-value, FICO score, and delinquency and foreclosure rates of the underlying assets in the securities. As of September 30, 2009, there were no sub-prime or Alt-A securities in the Corporation s private-label CMO portfolios. For private-label CMOs with unrealized losses as of September 30, 2009, credit impairment was assessed using a cash flow model that estimates the cash flows on the underlying mortgages, using the security-specific collateral and transaction structure. The model estimates cash flows from the underlying mortgage loans and distributes those cash flows to various tranches of securities, considering the transaction structure and any subordination and credit enhancements that exist in that structure. The cash flow model incorporates actual cash flows through the current period and then projects the expected cash flows using a number of assumptions, including default rates, loss severity and prepayment rates. Management s assessment also considered tests using more stressful parameters. Based on the assessments, management concluded that the tranches of the private-label CMOs held by the Corporation were not other-than-temporarily impaired as of September 30, 2009, thus management expects to recover the amortized cost basis of the securities.
All of the Corporation s securities classified as mortgage-backed securities were issued by U.S. government-sponsored entities and agencies, primarily GNMA and FNMA, thus as previously expressed, have the guarantee or support of the U.S. government. These mortgage-backed securities are rated AAA by the major rating agencies and are backed by residential mortgages. Most of the mortgage-backed securities securities held as of September 30, 2009 with unrealized losses had been purchased at a premium during 2009 and although their fair values have declined, they continue to exceed the par value of the securities. The unrealized losses in this portfolio were generally attributable to changes in interest rates relative to when the investment securities were purchased and not due to credit quality of the securities.

## Table of Contents

Proceeds from the sale of investment securities available-for-sale during the nine months ended September 30, 2009 were $\$ 3.8$ billion compared to $\$ 2.4$ billion for the nine months ended September 30, 2008. Gross realized gains and losses on the sale of securities available-for-sale for the quarter and nine months ended September 30, 2009 and 2008 were as follows:

|  | Quarter ended <br> September 30, |  | Nine months ended <br> September 30, |  |
| :--- | :---: | :---: | :---: | ---: |
| (In thousands) | 2009 | 2008 | 2009 | 2008 |
| Gross realized gains | $\$ 324$ | $\$ 7$ | $\$ 184,704$ | $\$ 29,357$ |
| Gross realized losses | $(126)$ |  | $(361)$ | $(119)$ |
| Total net gross realized gains | $\$ 198$ | $\$ 7$ | $\$ 184,343$ | $\$ 29,238$ |

The following table states the names of issuers and the aggregate amortized cost and market value of the securities of such issuer (includes available-for-sale and held-to-maturity securities), in which the aggregate amortized cost of such securities exceeds $10 \%$ of stockholders equity. This information excludes securities of the U.S. Government agencies and corporations. Investments in obligations issued by a state of the U.S. and its political subdivisions and agencies, which are payable and secured by the same source of revenue or taxing authority, other than the U.S. Government, are considered securities of a single issuer.

September 30, 2009

| (In thousands) | Amortized <br> Cost |  |  |  | Market Value | Amortized <br> Cost |  |  |  |  | Market Value | Amortized <br> Cost |  |  |  |  |  | Market Value |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FNMA |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| FHLB | $\$ 1,067,001$ | $\$ 1,089,443$ | $\$ 1,198,645$ | $\$ 1,197,648$ | $\$ 1,129,613$ | $\$ 1,120,659$ |  |  |  |  |  |  |  |  |  |  |  |  |
| Freddie Mac | $1,395,778$ | $1,469,493$ | $4,389,271$ | $4,651,249$ | $4,936,497$ | $4,953,787$ |  |  |  |  |  |  |  |  |  |  |  |  |
|  | 997,716 | $1,012,276$ | 884,414 | 875,493 | 828,800 | 815,104 |  |  |  |  |  |  |  |  |  |  |  |  |

## Table of Contents

## Note 7 Investment Securities Held-to-Maturity

The amortized cost, gross unrealized gains and losses and approximate market value (or fair value for certain investment securities where no market quotations are available) of investment securities held-to-maturity as of September 30, 2009, December 31, 2008 and September 30, 2008 were as follows:

| (In thousands) | AS OF SEPTEMBER 30, 2009 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross <br> Unrealized Gains | Gross Unrealized Losses | Market <br> Value | Weighted Average Yield |
| U.S. Treasury securities |  |  |  |  |  |
| Within 1 year | \$ 25,769 |  | \$ 6 | \$ 25,763 | 0.11\% |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| Within 1 year | 7,015 | \$ 7 |  | 7,022 | 4.30 |
| After 1 to 5 years | 109,415 | 2,349 | 47 | 111,717 | 5.51 |
| After 5 to 10 years | 17,107 | 52 | 878 | 16,281 | 5.79 |
| After 10 years | 48,600 |  | 3,502 | 45,098 | 4.12 |
|  | 182,137 | 2,408 | 4,427 | 180,118 | 5.12 |
| Collateralized mortgage obligations private label |  |  |  |  |  |
| After 10 years | 222 |  | 12 | 210 | 5.45 |
| Others |  |  |  |  |  |
| Within 1 year | 3,572 |  |  | 3,572 | 3.11 |
| After 1 to 5 years | 1,250 |  |  | 1,250 | 1.66 |
|  | 4,822 |  |  | 4,822 | 2.73 |
|  | \$212,950 | \$2,408 | \$4,445 | \$210,913 | 4.46\% |
|  | AS OF DECEMBER 31, 2008 |  |  |  |  |
|  | Amortized Cost | Gross <br> Unrealized Gains | Gross Unrealized Losses | Market <br> Value | Weighted Average Yield |
| Obligations of U.S. Government sponsored entities |  |  |  |  |  |
| Within 1 year | \$ 1,499 | \$ 1 |  | \$ 1,500 | 1.00\% |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| Within 1 year | 106,910 | 8 |  | 106,918 | 2.82 |
| After 1 to 5 years | 108,860 | 351 | \$ 367 | 108,844 | 5.50 |
| After 5 to 10 years | 16,170 | 500 | 116 | 16,554 | 5.75 |

Edgar Filing: POPULAR INC - Form 10-Q

| After 10 years | 52,730 | 115 | 5,141 | 47,704 | 5.56 |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 284,670 | 974 | 5,624 | 280,020 | 4.52 |
| Collateralized mortgage obligations <br> private label |  |  |  |  |  |
| After 10 years | 244 |  | 13 | 231 | 5.45 |
| Others |  |  |  | 6,633 | 6.04 |
| Within 1 year <br> After 1 to 5 years | 6,584 | 49 |  | 1,750 | 3.90 |
|  | 1,750 |  |  | 8,383 | 5.59 |
|  | 8,334 | $\$ 294,747$ | $\$ 1,024$ | $\$ 5,637$ | $\$ 290,134$ |

## Table of Contents

| (In thousands) | AS OF SEPTEMBER 30, 2008 |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross <br> Unrealized Gains | Gross Unrealized Losses | Market <br> Value | Weighted Average Yield |
| Obligations of U.S. Government sponsored entities |  |  |  |  |  |
| Within 1 year | \$526,486 | \$ 11 |  | \$526,497 | 2.07\% |
| Obligations of Puerto Rico, States and political subdivisions |  |  |  |  |  |
| Within 1 year | 101,910 | 13 |  | 101,923 | 5.44 |
| After 1 to 5 years | 13,860 | 151 | \$ 21 | 13,990 | 4.93 |
| After 5 to 10 years | 16,171 | 7 | 587 | 15,591 | 5.75 |
| After 10 years | 52,730 |  | 3,010 | 49,720 | 5.04 |
|  | 184,671 | 171 | 3,618 | 181,224 | 5.31 |
| Collateralized mortgage obligations private label |  |  |  |  |  |
| After 10 years | 251 |  | 14 | 237 | 5.45 |
| Others |  |  |  |  |  |
| Within 1 year | 6,674 | 50 | 1 | 6,723 | 6.49 |
| After 1 to 5 years | 1,750 |  | 1 | 1,749 | 4.12 |
|  | 8,424 | 50 | 2 | 8,472 | 6.00 |
|  | \$719,832 | \$232 | \$3,634 | \$716,430 | 2.95\% |

The following table shows the Corporation s amortized cost, gross unrealized losses and market value of investment securities held-to-maturity, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position as of September 30, 2009, December 31, 2008 and September 30, 2008:

AS OF SEPTEMBER 30, 2009
Less than 12 months

|  | Gross <br> Amortized <br> Cost |  |  |
| :--- | :---: | :---: | :---: |
| (In thousands) | Unrealized <br> Losses | Market <br> Value |  |
| U.S. Treasury securities | $\$ 25,769$ | $\$$ | 6 |
| Obligations of Puerto Rico, States and political subdivisions | 46,985 | 3,990 | $\$ 25,763$ |
|  |  | $\$ 72,754$ | $\$ 3,996$ |


| (In thousands) | Amortized Cost | Gross <br> Unrealized Losses | Market <br> Value |
| :---: | :---: | :---: | :---: |
| Obligations of Puerto Rico, States and political subdivisions | \$19,930 | \$437 | \$ 19,493 |
| Collateralized mortgage obligations private label | 222 | 12 | 210 |
| Others | 250 |  | 250 |
|  | \$20,402 | \$449 | \$19,953 |
|  |  | Total |  |
| (In thousands) | Amortized Cost | Gross Unrealized Losses | Market <br> Value |
| U.S. Treasury securities | \$25,769 | \$ 6 | \$25,763 |
| Obligations of Puerto Rico, States and political subdivisions | 66,915 | 4,427 | 62,488 |
| Collateralized mortgage obligations private label | 222 | 12 | 210 |
| Others | 250 |  | 250 |
|  | \$93,156 | \$4,445 | \$88,711 |

## Table of Contents

AS OF DECEMBER 31, 2008
Less than 12 months

|  |  | Gross <br> Unrealized <br> Losses | Amortized <br> Cost |
| :--- | :---: | :---: | :---: |
| (In thousands) |  |  | Value |

12 months or more
(In thousands)

Obligations of Puerto Rico, States and political subdivisions
Collateralized mortgage obligations private label
Others
\$135,900
\$5,452
\$130,448

|  | Gross <br> Unrealized <br> Losses | Amortized <br> Cost | Malue |
| :--- | ---: | ---: | ---: |
| (In thousands) | $\$ 9,535$ | $\$ 172$ | $\$ 9,363$ |
| Obligations of Puerto Rico, States and political subdivisions | 244 | 13 | 231 |
| Collateralized mortgage obligations <br> Others | 250 | 250 |  |
|  | $\$ 10,029$ | $\$ 185$ | $\$ 9,844$ |

Total

|  | Gross <br> Unrealized <br> Losses | Amortized <br> Market <br> Value |  |
| :--- | ---: | ---: | ---: |
| (In thousands) |  |  |  |
|  | $\$ 145,185$ | $\$ 5,624$ | $\$ 139,561$ |
| Obligations of Puerto Rico, States and political subdivisions | 244 | 13 | 231 |
| Collateralized mortgage obligations | private label | 500 |  |
| Others | $\$ 145,929$ | $\$ 5,637$ | $\$ 140,292$ |

## Table of Contents

AS OF SEPTEMBER 30, 2008
Less than 12 months
\(\left.$$
\begin{array}{lccc} & \text { Amortized } \\
\text { Cost }\end{array}
$$ \begin{array}{c}Gross <br>
Unrealized <br>

Losses\end{array}\right)\)| Market |
| :---: |
| Value |

12 months or more

| (In thousands) | Amortized Cost | Gross <br> Unrealized Losses | Market <br> Value |
| :---: | :---: | :---: | :---: |
| Collateralized mortgage obligations private label | \$ 251 | \$ 14 | \$ 237 |
| Others | 1,000 | 2 | 998 |
|  | \$ 1,251 | \$ 16 | \$ 1,235 |
|  |  | Total |  |
| (In thousands) | Amortized Cost | Gross <br> Unrealized Losses | Market Value |
| Obligations of Puerto Rico, States and political subdivisions | \$48,644 | \$3,618 | \$45,026 |
| Collateralized mortgage obligations private label | 251 | 14 | 237 |
| Others | 1,000 | 2 | 998 |
|  | \$49,895 | \$3,634 | \$46,261 |

As indicated in Note 6 to these consolidated financial statements, management evaluates investment securities for other-than-temporary ( OTTI ) declines in fair value on a quarterly basis.
The Obligations of Puerto Rico, States and political subdivisions classified as held-to-maturity as of September 30, 2009 are primarily associated with securities issued by municipalities of Puerto Rico and are generally not rated by a credit rating agency. The Corporation performs periodic credit quality reviews on these issuers. The decline in fair value as of September 30, 2009 was attributable to changes in interest rates and not credit quality, thus no other-than-temporary decline in value was necessary to be recorded in these held-to-maturity securities as of September 30, 2009. As of September 30, 2009, the Corporation does not have the intent to sell securities held-to-maturity and it is not more likely than not that the Corporation will have to sell these investment securities prior to recovery of their amortized cost basis.
Note 8 Mortgage Servicing Rights

The Corporation recognizes as assets the rights to service loans for others, whether these rights are purchased or result from asset transfers such as sales and securitizations.
Classes of mortgage servicing rights were determined based on the different markets or types of assets being serviced. The Corporation recognizes the servicing rights of its banking subsidiaries that are related to residential mortgage loans as a class of servicing rights. These mortgage servicing rights ( MSRs ) are measured at fair value. Prior to November 2008, PFH also held servicing rights to residential mortgage loan portfolios. The MSRs were segregated between loans serviced by the Corporation s banking subsidiaries and by PFH. PFH no longer services third-party loans due to the discontinuance of the business. The PFH servicing rights were sold in the fourth quarter

## Table of Contents

of 2008. Fair value determination is performed on a subsidiary basis, with assumptions varying in accordance with the types of assets or markets served.
The Corporation uses a discounted cash flow model to estimate the fair value of MSRs. The discounted cash flow model incorporates assumptions that market participants would use in estimating future net servicing income, including estimates of prepayment speeds, discount rate, cost to service, escrow account earnings, contractual servicing fee income, prepayment and late fees, among other considerations. Prepayment speeds are adjusted for the Corporation s loan characteristics and portfolio behavior.
The following tables present the changes in MSRs measured using the fair value method for the nine months ended September 30, 2009 and September 30, 2008.

|  | Residential MSRs |
| :---: | :---: |
| (In thousands) | Banking subsidiaries |
| Fair value at January 1, 2009 | \$ 176,034 |
| Purchases | 1,029 |
| Servicing from securitizations or asset transfers | 19,640 |
| Changes due to payments on loans (1) | $(10,750)$ |
| Changes in fair value due to changes in valuation model inputs or assumptions | $(5,618)$ |
| Fair value as of September 30, 2009 | \$ 180,335 |
| (1) Represents $\begin{aligned} & \text { changes due to } \\ & \text { collection / } \\ & \text { realization of } \\ & \text { expected cash } \\ & \text { flows over time. }\end{aligned}$ |  |
|  |  |
|  |  |
|  |  |
|  |  |
|  |  |


|  | Residential MSRs |  |  |
| :--- | :---: | :---: | ---: |
|  | Banking <br> subsidiaries | PFH (2) | Total |
| (In thousands) | $\$ 110,612$ | $\$ 81,012$ | $\$ 191,624$ |
| Fair value at January 1, 2008 | 3,628 |  | 3,628 |
| Purchases | 22,033 |  | 22,033 |
| Servicing from securitizations or asset transfers | $(8,136)$ | $(20,298)$ | $(28,434)$ |
| Changes due to payments on loans (1) <br> Changes in fair value due to changes in valuation model <br> inputs or assumptions | $(310)$ | $(23,304)$ | $(23,614)$ |
| Fair value as of September 30, 2008 | $\$ 127,827$ | $\$ 37,410$ | $\$ 165,237$ |

(1) Represents
changes due to
collection /
realization of
expected cash
flows over time.
(2) MSRs for PFH
are included as
part of Assets
from
discontinued
operations in the
consolidated
statement of
condition as of
September 30,
2008.

Residential mortgage loans serviced for others were $\$ 17.7$ billion as of September 30, 2009 (December 31, 2008 $\$ 17.6$ billion; September 30, $2008 \quad \$ 20.0$ billion, including $\$ 7.5$ billion related to the PFH discontinued operations). Net mortgage servicing fees, a component of other service fees in the consolidated statements of operations, include the changes from period to period in the fair value of the MSRs, which may result from changes in the valuation model inputs or assumptions (principally reflecting changes in discount rates and prepayment speed assumptions) and other changes, including changes due to collection / realization of expected cash flows. Mortgage servicing fees, excluding fair value adjustments, for the Corporation $s$ continuing operations for the quarter and nine months ended September 30, 2009 amounted to $\$ 11.7$ million and $\$ 34.7$ million, respectively, and $\$ 7.9$ million and $\$ 22.3$ million, respectively, for the quarter and nine months ended September 30, 2008. The banking subsidiaries receive servicing fees based on a percentage of the outstanding loan balance. As of September 30, 2009, those weighted average mortgage servicing fees were $0.26 \%$ (September 30, $2008 \quad 0.25 \%$ ). Under these servicing agreements, the banking subsidiaries do not generally earn significant prepayment penalty fees on the underlying loans serviced.
The section below includes information on assumptions used in the valuation model of the MSRs, originated and purchased.

## Banking subsidiaries

The Corporation s banking subsidiaries retain servicing responsibilities on the sale of wholesale mortgage loans and under pooling / selling arrangements of mortgage loans into mortgage-backed securities, primarily GNMA and FNMA securities. Substantially all mortgage loans securitized by the banking subsidiaries have fixed rates.

## Table of Contents

During the nine months period ended September 30, 2009, the Corporation retained servicing rights on guaranteed mortgage securitizations (FNMA and GNMA) and whole loan sales involving approximately $\$ 1.2$ billion in principal balance outstanding. Gains of approximately $\$ 32.8$ million were realized on these transactions during the nine months period ended September 30, 2009.
Key economic assumptions used in measuring the servicing rights retained at the date of the residential mortgage loan securitizations and whole loan sales by the banking subsidiaries during the quarter ended September 30, 2009 and year ended December 31, 2008 were as follows:

|  | September 30, <br> 2009 | December 31, <br> 2008 |
| :--- | :---: | :---: |
| Prepayment speed | $7.0 \%$ | $11.6 \%$ |
| Weighted average life | 14.3 years | 8.6 years |
| Discount rate (annual rate) | $11.3 \%$ | $11.3 \%$ |

Key economic assumptions used to estimate the fair value of MSRs derived from sales and securitizations of mortgage loans performed by the banking subsidiaries and the sensitivity to immediate changes in those assumptions as of September 30, 2009 and December 31, 2008 were as follows:

Originated MSRs

|  | September 30, <br> 2009 | December 31, <br> (In thousands) |
| :--- | :---: | :---: |
| Fair value of retained interests | $\$ 100,734$ | $\$ 104,614$ |
| Weighted average life | 9.1 years | 10.2 years |
| Weighted average prepayment speed (annual rate) | $11.0 \%$ | $9.9 \%$ |
| Impact on fair value of $10 \%$ adverse change | $\$(3,235)$ | $\$$ |
| Impact on fair value of 20\% adverse change | $\$(7,734)$ |  |
| Weighted average discount rate (annual rate) | $12.39)$ | $\$$ |
| Impact on fair value of $10 \%$ adverse change | $\$(2,707)$ | $\$$ |
| Impact on fair value of $20 \%$ adverse change | $\$(6,385)$ | $\$(6,769)$ |
|  |  |  |

The banking subsidiaries also own servicing rights purchased from other financial institutions. The fair value of purchased MSRs, their related valuation assumptions and the sensitivity to immediate changes in those assumptions as of period end were as follows:

## Purchased MSRs

|  | September <br> (In thousands) | December 31, <br> 20,2009 |
| :--- | :---: | :---: |
| Fair value of retained interests | $\$ 79,601$ | $\$ 71,420$ |
| Weighted average life of collateral | 9.6 years | 7.0 years |
| Weighted average prepayment speed (annual rate) | $10.4 \%$ | $14.4 \%$ |
| Impact on fair value of 10\% adverse change | $\$(3,153)$ | $\$(3,880)$ |
| Impact on fair value of 20\% adverse change | $\$(6,310)$ | $\$(7,096)$ |
| Weighted average discount rate (annual rate) | $11.0 \%$ | $10.6 \%$ |
| Impact on fair value of $10 \%$ adverse change | $\$(2,662)$ | $\$(2,277)$ |

The sensitivity analyses presented in the tables above for servicing rights are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 10 and 20 percent variation in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in the sensitivity tables included herein, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated without changing any other assumption. In reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments and increased credit losses), which might magnify or counteract the sensitivities.

## Table of Contents

As of September 30, 2009, the Corporation serviced $\$ 4.5$ billion (December 31, $2008 \$ 4.9$ billion; September 30, $2008 \$ 3.8$ billion) in residential mortgage loans with credit recourse to the Corporation. Under the GNMA securitizations, the Corporation, as servicer, has the right to repurchase, at its option and without GNMA s prior authorization, any loan that is collateral for a GNMA guaranteed mortgage-backed security when certain delinquency criteria are met. At the time that individual loans meet GNMA s specified delinquency criteria and are eligible for repurchase, the Corporation is deemed to have regained effective control over these loans. As of September 30, 2009, the Corporation had recorded $\$ 112$ million in mortgage loans on its financial statements related to this buy-back option program (December 31, $2008 \$ 61$ million; September 30, $2008 \quad \$ 47$ million).

## Note 9 Other Assets

The caption of other assets in the consolidated statements of condition consists of the following major categories:

|  | September 30, <br> (In thousands) | December 31, <br> 2008 | September 30, <br> 2008 |
| :--- | ---: | ---: | ---: |
| Net deferred tax assets (net of valuation allowance) | $\$ 380,596$ | $\$ 357,507$ | $\$ 663,260$ |
| Bank-owned life insurance program | 230,579 | 224,634 | 222,298 |
| Prepaid expenses | 144,949 | 136,236 | 153,698 |
| Investments under the equity method | 97,817 | 92,412 | 117,766 |
| Derivative assets | 81,249 | 109,656 | 50,335 |
| Trade receivables from brokers and counterparties | 8,275 | 1,686 | 17,100 |
| Others | 210,215 | 193,466 | 187,762 |
|  |  |  |  |
| Total | $\$ 1,153,680$ | $\$ 1,115,597$ | $\$ 1,412,219$ |

Note: Other assets
from discontinued operations as of
December 31, 2008
and September 30, 2008 are presented as part of Assets from discontinued operations in the consolidated statements of condition. Refer to
Note 3 to the consolidated financial statements
for further
information on the discontinued operations.

## Note 10 Derivative Instruments and Hedging

Refer to Note 33 to the consolidated financial statements included in the 2008 Annual Report for a complete description of the Corporation s derivative activities.
The use of derivatives is incorporated as part of the Corporation s overall interest rate risk management strategy to minimize significant unplanned fluctuations in earnings and cash flows that are caused by interest rate volatility. The

Corporation s goal is to manage interest rate sensitivity by modifying the repricing or maturity characteristics of certain balance sheet assets and liabilities so that the net interest income is not, on a material basis, adversely affected by movements in interest rates. The Corporation uses derivatives in its trading activities to facilitate customer transactions, to take proprietary positions and as a means of risk management. As a result of interest rate fluctuations, hedged fixed and variable interest rate assets and liabilities will appreciate or depreciate in fair value. The effect of this unrealized appreciation or depreciation is expected to be substantially offset by the Corporation s gains or losses on the derivative instruments that are linked to these hedged assets and liabilities. As a matter of policy, the Corporation does not use highly leveraged derivative instruments for interest rate risk management. By using derivative instruments, the Corporation exposes itself to credit and market risk. If a counterparty fails to fulfill its performance obligations under a derivative contract, the Corporation scredit risk will equal the fair value of the derivative asset. Generally, when the fair value of a derivative contract is positive, this indicates that the counterparty owes the Corporation, thus creating a repayment risk for the Corporation. To manage the level of credit risk, the Corporation deals with counterparties of good credit standing, enters into master netting agreements whenever possible and, when appropriate, obtains collateral. The derivative assets include a $\$ 5.4$ million negative adjustment as a result of the credit risk of the counterparty as of September 30, 2009. In the other hand, when the fair

## Table of Contents

value of a derivative contract is negative, the Corporation owes the counterparty and, therefore, the fair value of derivative liabilities incorporates nonperformance risk or the risk that the obligation will not be fulfilled. The derivative liabilities include a $\$ 0.9$ million positive adjustment related to the incorporation of the Corporation s own credit risk as of September 30, 2009.
Certain of the Corporation s derivative instruments include financial covenants tied to the corresponding banking subsidiary well-capitalized status and credit rating. These agreements could require exposure collateralization, early termination or both. The aggregate fair value of all derivative instruments with contingent features that were in a liability position as of September 30, 2009 was $\$ 79$ million. Based on the contractual obligations established on these derivative instruments, the Corporation has fully collateralized these positions by pledging collateral of $\$ 93$ million as of September 30, 2009.
Financial instruments designated as cash flow hedges or non-hedging derivatives outstanding as of September 30, 2009 and December 31, 2008 were as follows:

## As of September 30, 2009

## Derivative Assets

Statement
of

Notional Amount
(In thousands)
Derivatives designated as hedging instruments:

|  |  |  |  |  |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Forward commitments | $\$ 104,200$ | Other <br> Assets | $\$$ | 1 | Other <br> Liabilities | $\$$ | 996 |  |  |
| Total derivatives designated as <br> hedging instruments | $\$ 104,200$ |  | $\$$ | 1 |  |  |  |  |  |



Edgar Filing: POPULAR INC - Form 10-Q

|  | Other Assets |  | Interest bearing |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 84.989 |  |  |  |
| Bifurcated embedded options | 84,989 |  | Deposits | 5,618 |
| Total derivatives not designated as hedging instruments | \$2,643,250 | \$81,273 |  | \$88,085 |
| Total derivative assets and liabilities | \$2,747,450 | \$81,274 |  | \$89,081 |

## Table of Contents

(In thousands)
Derivatives designated as hedging instruments:
Forward commitments
Interest rate swaps
Total derivatives designated as
hedging instruments
Derivatives not designated as
hedging instruments: hedging instruments:

Forward contracts
Interest rate swaps associated with:

- swaps with corporate clients
- swaps offsetting position of
corporate clients swaps
Foreign currency and exchange rate
commitments with clients
Foreign currency and exchange rate
commitments with counterparty

Interest rate caps
Interest rate caps for the benefit of corporate clients

Indexed options on deposits

Bifurcated embedded options
Total derivatives not designated as hedging instruments

Total derivative assets and liabilities

As of December 31, 2008

## Derivative Assets

## Derivative Liabilities

|  | Statement of |  | Statement of |
| :---: | :---: | :---: | :---: |
| Notional | Condition |  | Condition |
| Amount | Classification | Fair Value | Classification |


| Other |
| :---: | :---: | :---: | :---: | :---: |
| Assets |$\$ \quad 6$| Other |
| ---: |
| Liabilities |
| Other |$\quad \$ \quad 2,255$

\$ 312,500
\$ 6

Trading Account
\$ 272,301 Securities

Other
1,038,908 Assets
1,038,908
Assets 100,668

Othe
377 Assets
Other
Assets
Other
Assets
128,284
208,557
Other
Assets
8,821

178,608
\$2,994,600
\$109,650
\$111,874

## Cash Flow Hedges

The Corporation utilizes forward contracts to hedge the sale of mortgage-backed securities with duration terms over one month. Interest rate forwards are contracts for the delayed delivery of securities, which the seller agrees to deliver on a specified future date at a specified price or yield. These forward contracts are hedging a forecasted transaction and thus qualify for cash flow hedge accounting. Changes in the fair value of the derivatives are recorded in other comprehensive income (loss). The amount included in accumulated other comprehensive income (loss) corresponding to these forward contracts is expected to be reclassified to earnings in the next twelve months. These contracts have a maximum remaining maturity of 82 days.

## Table of Contents

For cash flow hedges, gains and losses on derivative contracts that are reclassified from accumulated other comprehensive income (loss) to current period earnings are included in the line item which the hedged item is recorded and in the same period in which the forecasted transaction affects earnings, as presented in the table below:

Quarter ended September 30, 2009

|  |  |  |  | Classification of |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | Gain (Loss) <br> Recognized in | Amount of Gain (Loss) <br> Recognized |
|  | Amount of | Classification in the |  | Income on | in Income on |
|  | Gain (Loss) | Statement of | Amount of Gain | Derivatives | Derivatives |
|  | Recognized in | Operations of the | (Loss) | (Ineffective Portion | (Ineffective Portion |
|  | OCI on | Gain (Loss) | Reclassified from | and Amount | and Amount |
|  | Derivatives | Reclassified from | AOCI into | Excluded from | Excluded from |
|  | (Effective | AOCI into Income (Effective | Income (Effective | Effectiveness | Effectiveness |
| (In thousands) | Portion) | Portion) | Portion) | Testing) | Testing) |
| Forward commitments | \$ (995) | Trading account profit | \$ (37) |  |  |
| Total cash flow hedges | \$ (995) |  | \$ (37) |  |  |

OCI Other
Comprehensive
Income
AOCI Accumulated
Other
Comprehensive
Income
Nine months ended September 30, 2009

| Classification <br> of |  |
| :---: | :---: |
|  | Amount of |
| Gain (Loss) | Gain |
| Recognized <br> in | (Loss) |
| Recognized |  |


|  | Edgar Filing | PULAR INC | rm 10-Q |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount of | Classification in the |  | Income on | in Income on |
|  | Gain (Loss) <br> Recognized <br> in | Statement of Operations of the | Amount of Gain (Loss) | Derivatives (Ineffective Portion | Derivatives (Ineffective Portion |
|  | OCI on | Gain (Loss) | Reclassified from | and Amount | and Amount |
|  | Derivatives | Reclassified from AOCI into | AOCI into Income | Excluded from | Excluded from |
|  | (Effective | Income (Effective | (Effective | Effectiveness | Effectiveness |
| (In thousands) | Portion) | Portion) | Portion) | Testing) | Testing) |
| Forward commitments | \$ $(2,618)$ | Trading account profit | \$ $(3,540)$ |  |  |
| Interest rate swaps |  | Interest expense | $(2,380)$ |  |  |
| Total cash flow hedges | \$ $(2,618)$ |  | \$ $(5,920)$ |  |  |

OCI Other
Comprehensive
Income
AOCI Accumulated
Other
Comprehensive
Income

## Non-Hedging Activities

For the quarter and nine months ended September 30, 2009, the Corporation recognized a loss of $\$ 6.6$ million and $\$ 20.7$ million, respectively, related to its non-hedging derivatives, as detailed in the table below.

|  |  | Amount of | oss) Recognized |
| :---: | :---: | :---: | :---: |
|  |  | Incom | Derivatives |
|  | Classification of Gain | Quarter ended |  |
|  | (Loss) | September | Nine months |
|  | Recognized in | 30, | ended |
| (In thousands) | Income on Derivatives | 2009 | $\begin{gathered} \text { September 30, } \\ 2009 \end{gathered}$ |
|  |  |  |  |
|  | Trading account |  |  |
| Forward contracts | profit | \$ $(5,142)$ | \$ $(11,990)$ |
|  | Other operating |  |  |
| Interest rate swap contracts | income | $(1,565)$ | $(7,089)$ |
|  | Other operating |  |  |
| Credit derivatives | income |  | $(2,599)$ |
| Foreign currency and exchange rate commitments | Interest expense | (1) | (3) |

Foreign currency and exchange rate commitments Indexed options
Bifurcated embedded options

Total
Other operating
income 625
Interest expense $\quad 1,415 \quad 669$
Interest expense $\quad(1,327) 248$
$\$(6,614) \quad \$(20,739)$

## Table of Contents

## Forward Contracts

The Corporation has forward contracts to sell mortgage-backed securities with terms lasting less than a month, which are accounted for as trading derivatives. Changes in their fair value are recognized in trading gains and losses.
Interest Rates Swaps and Foreign Currency and Exchange Rate Commitments
In addition to using derivative instruments as part of its interest rate risk management strategy, the Corporation also utilizes derivatives, such as interest rate swaps and foreign exchange contracts, in its capacity as an intermediary on behalf of its customers. The Corporation minimizes its market risk and credit risk by taking offsetting positions under the same terms and conditions with credit limit approvals and monitoring procedures. Market value changes on these swaps and other derivatives are recognized in income in the period of change.

## Interest Rate Caps

The Corporation enters into interest rate caps as an intermediary on behalf of its customers and simultaneously takes offsetting positions under the same terms and conditions, thus minimizing its market and credit risks.

## Note 11 Goodwill and Other Intangible Assets

The changes in the carrying amount of goodwill for the nine months ended September 30, 2009 and 2008, allocated by reportable segments, were as follows (refer to Note 26 for the definition of the Corporation s reportable segments):

2009

|  | Balance as of <br> January 1, | Goodwill | Purchase <br> accounting | Balance as of <br> September 30, |
| :--- | :---: | :---: | :---: | :---: |
| (In thousands) | 2009 | acquired | adjustments | Other |

2008

| (In thousands) | Balance as of January 1, 2008 | Goodwill <br> acquired | Purchase accounting adjustments | Other |  | Balance as of September 30, 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Banco Popular de Puerto Rico: |  |  |  |  |  |  |
| Commercial Banking | \$ 35,371 |  | \$ $(3,631)$ |  |  | \$ 31,740 |
| Consumer and Retail Banking | 136,407 |  | $(17,796)$ |  |  | 118,611 |
| Other Financial Services | 8,621 | \$ 153 | 3 | \$ | 12 | 8,789 |
| Banco Popular North America: |  |  |  |  |  |  |
| Banco Popular North America | 404,237 |  |  |  |  | 404,237 |
| E-LOAN |  |  |  |  |  |  |

Edgar Filing: POPULAR INC - Form 10-Q

| EVERTEC | 46,125 | 1,000 | 85 | $(2,415)$ | 44,795 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Total Popular, Inc. | $\$ 630,761$ | $\$ 1,153$ | $\$(21,339)$ | $\$(2,403)$ | $\$ 608,172$ |

Purchase accounting adjustments consist of adjustments to the value of the assets acquired and liabilities assumed resulting from the completion of appraisals or other valuations, adjustments to initial estimates recorded for transaction costs, if any, and contingent consideration paid during a contractual contingency period. The purchase accounting adjustments in the EVERTEC reportable segment for the nine months ended September 30, 2009 are related to contingency payments.

## Table of Contents

As of September 30, 2009, the Corporation had $\$ 6$ million of identifiable intangibles other than goodwill, with indefinite useful lives (December 31, 2008 \$6 million; September 30, $2008 \$ 17$ million).
The following table reflects the components of other intangible assets subject to amortization:
September 30, 2009 December 31, 2008 September 30, 2008

| (In thousands) | Gross <br> Amount | Accumulated <br> Amortization | Gross <br> Amount | Accumulated <br> Amortization | Gross <br> Amount | Accumulated <br> Amortization |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Core deposits | $\$ 65,379$ | $\$ 29,276$ | $\$ 65,379$ | $\$ 24,130$ | $\$ 71,238$ | $\$ 28,446$ |
| Other customer <br> relationships | 8,816 | 5,478 | 8,839 | 4,585 | 12,898 | 7,105 |
| Other intangibles | 2,787 | 2,509 | 3,037 | 1,725 | 7,534 | 5,663 |
| Total |  |  |  |  |  |  |

During the quarter ended September 30, 2009, the Corporation recognized $\$ 2.4$ million in amortization related to other intangible assets with definite useful lives (September 30, 2008 - $\$ 4.0$ million). During the nine months ended September 30, 2009, the Corporation recognized $\$ 7.2$ million in amortization related to other intangible assets with definite useful lives (September 30, $2008 \quad \$ 8.9$ million).
The following table presents the estimated aggregate annual amortization of the intangible assets with definite useful lives for each of the following fiscal years:
(In thousands)
Remaining 2009
\$2,264
Year 2010 7,671
$\begin{array}{ll}\text { Year } 2011 & \text { 6,982 }\end{array}$
Year 2012 5,967
Year 2013 5,784
Year 2014 5,146

## Results of the Goodwill Impairment Test

The Corporation s goodwill and other identifiable intangible assets having an indefinite useful life are tested for impairment. Intangibles with indefinite lives are evaluated for impairment at least annually and on a more frequent basis if events or circumstances indicate impairment could have taken place. Such events could include, among others, a significant adverse change in the business climate, an adverse action by a regulator, an unanticipated change in the competitive environment and a decision to change the operations or dispose of a reporting unit.
The Corporation performed the annual goodwill impairment evaluation for the entire organization during the third quarter of 2009 using July 31, 2009 as the annual evaluation date. The reporting units utilized for this evaluation were those that are one level below the business segments, which basically are the legal entities that compose the reportable segment. The Corporation follows push-down accounting, as such all goodwill is assigned to the reporting units when carrying out a business combination.
In accordance with accounting standards, the impairment evaluation is performed using a two-step process. Step 1 of the goodwill evaluation process is to determine if potential impairment exists in any of the Corporation s reporting units, and is performed by comparing the fair value of the reporting units with their carrying amount, including
goodwill. The Step 2 is necessary only if the reporting unit fails Step 1 . Step 2 measures the amount of any impairment loss. The implied fair value of goodwill shall be determined in the same manner as the amount of goodwill recognized in a business combination is determined. That is, an entity shall allocate the fair value of a reporting unit to all of the assets and liabilities of that unit (including any unrecognized intangible assets, such as unrecognized core deposits and tradename intangible assets) as if the reporting unit had been acquired in a business

## Table of Contents

combination and the fair value of the reporting unit was the price paid to acquire the reporting unit. The excess of the fair value of a reporting unit over the amounts assigned to its assets and liabilities is the implied fair value of goodwill. The fair value of the assets and liabilities reflects market conditions, thus volatility in prices could have a material impact on the determination of the implied fair value of the reporting unit goodwill at the impairment test date. If the implied fair value of goodwill calculated in Step 2 is less than the carrying amount of goodwill for the reporting unit, an impairment is indicated and the carrying value of goodwill is written down to the calculated value.
In determining the fair value of a reporting unit, the Corporation generally uses a combination of methods, including market price multiples of comparable companies and transactions, as well as discounted cash flow analysis.
Management evaluates the particular circumstances of each reporting unit in order to determine the most appropriate valuation methodology. The Corporation evaluates the results obtained under each valuation methodology to identify and understand the key value drivers in order to ascertain that the results obtained are reasonable and appropriate under the circumstances. Elements considered include current market and economic conditions, developments in specific lines of business, and any particular features in the individual reporting units.
The computations require management to make estimates and assumptions. Critical assumptions that are used as part of these evaluations include:
a selection of comparable publicly traded companies, based on nature of business, location and size; a selection of comparable acquisition and capital raising transactions;
the discount rate applied to future earnings, based on an estimate of the cost of equity;
the potential future earnings of the reporting unit; and
the market growth and new business assumptions.
For purposes of the market comparable approach, valuations were determined by calculating average price multiples of relevant value drivers from a group of companies that are comparable to the reporting unit being analyzed and applying those price multiples to the value drivers of the reporting unit. Multiples used are minority based multiples and thus, no control premium adjustment is made to the comparable companies market multiples. While the market price multiple is not an assumption, a presumption that it provides an indicator of the value of the reporting unit is inherent in the valuation. The determination of the market comparables also involves a degree of judgment.
For purposes of the discounted cash flows ( DCF ) approach, the valuation is based on estimated future cash flows. The financial projections used in the DCF valuation analysis for each reporting unit are based on the most recent (as of the valuation date) financial projections presented to the Corporation s Asset / Liability Management Committee ( ALCO ). The growth assumptions included in these projections are based on management s expectations for each reporting unit s financial prospects considering economic and industry conditions as well as particular plans of each entity (i.e. restructuring plans, de-leveraging, etc.) The cost of equity used to discount the cash flows was calculated using the Ibbotson Build-Up Method and ranged from $11.24 \%$ to $17.78 \%$ for the 2009 analysis. The Ibbottson Build-Up Model builds up a cost of equity starting with the rate of return of a riskless asset ( 10 year U.S. Treasury note) and adds to it additional risk elements such as equity risk premium, size premium, and industry risk premium. The resulting discount rates were analyzed in terms of reasonability given the current market conditions and adjustments were made when necessary.
Step 1 of the goodwill impairment test performed during 2009 showed that the carrying amount of BPNA exceeded its fair value, and thus, Step 2 of the goodwill impairment test was performed for that reporting unit. Based on the results of Step 2, management concluded that there was no goodwill impairment to be recognized for BPNA. The analysis of the results for Step 2 indicates that the reduction in the fair value of the reporting unit was mainly attributed to the deteriorated fair value of the loan portfolios and not to the fair value of the reporting unit as going concern entity. The goodwill impairment assessment performed for BPNA considered BPNA s financial condition as of September 30, 2009 and BPNA s financial projections. The current negative performance of the reporting unit is principally related to deteriorated credit quality in its loan portfolio, which agrees with the results of the Step 2 analysis. BPNA s provision for loan losses amounted to $\$ 456.3$ million for the nine months ended September 30, 2009, which represented $111 \%$ of BPNA s net loss of $\$ 412.4$ million for the period.

## Edgar Filing: POPULAR INC - Form 10-Q

## Table of Contents

The assessments concluded that there is no goodwill impairment at BPNA primarily as a result of a significant discount that resulted from the valuation of the loan portfolios. The fair value determined for BPNA s loan portfolio in the 2009 annual test represented a discount of $21.7 \%$, which compares to the $41.6 \%$ as of December 31, 2008. The discount is mainly attributed to market participant s expected rate of returns, which affected the market discount on the commercial and construction loan portfolios and deteriorated credit quality of the consumer and mortgage loan portfolios of BPNA.
For BPNA, the only subsidiary that failed Step 1, the Corporation determined the fair value of Step 1 utilizing a market value approach based on a combination of price multiples from comparable companies and multiples from capital raising transactions of comparable companies. The market multiples used included price to book and price to tangible book . Additionally, the Corporation determined the reporting unit fair value using a DCF analysis based on BPNA s financial projections, but assigned no weight to it given the current market approaches provide a more reasonable measure of fair value considering the reporting unit s financial performance and current market conditions. The Step 1 fair value for BPNA under both valuation approaches (market and DCF) was below the carrying amount of its equity book value as of the valuation date (July 31), requiring the completion of Step 2. In accordance with accounting standards, the Corporation performed a valuation of all assets and liabilities of BPNA, including any recognized and unrecognized intangible assets, to determine the fair value of BPNA s net assets. To complete Step 2, the Corporation subtracted from BPNA s Step 1 fair value the determined fair value of the net assets to arrive at the implied fair value of goodwill. The results of the Step 2 indicated that the implied fair value of goodwill exceeded the goodwill carrying value of $\$ 404$ million, resulting in no goodwill impairment. The reduction in BPNA s Step 1 fair value was offset by a reduction in the fair value of its net assets, resulting in an implied fair value of goodwill that exceeds the recorded book value of goodwill. If the Step 1 fair value of BPNA declines further in the future without a corresponding decrease in the fair value of its net assets or if loan discounts improve without a corresponding increase in the Step 1 fair value, the Corporation may be required to record a goodwill impairment charge. The Corporation engaged a third-party valuator to assist management in the annual evaluation of BPNA s goodwill (including Step 1 and Step 2) as well as BPNA s loan portfolios as of the July 31 valuation date. Management discussed the methodologies, assumptions and results supporting the relevant values for conclusions and determined they were reasonable.
Furthermore, as part of the analyses, management performed a reconciliation of the aggregate fair values determined for the reporting units to the market capitalization of Popular, Inc. concluding that the fair value results determined for the reporting units in the July 31, 2009 assessment were reasonable.
The goodwill impairment evaluation process requires the Corporation to make estimates and assumptions with regard to the fair value of the reporting units. Actual values may differ significantly from these estimates. Such differences could result in future impairment of goodwill that would, in turn, negatively impact the Corporation s results of operations and the reporting units where the goodwill is recorded.
Management monitors events or changes in circumstances between annual tests to determine if these events or changes in circumstances would more likely than not reduce the fair value of a reporting unit below its carrying amount. The economic situation in the United States and Puerto Rico, including deterioration in the housing market and credit market, has continued to negatively impact the financial results of the Corporation during 2009.
Accordingly, management is continuing to closely monitor the fair value of the reporting units.

## Note 12 Fair Value Measurement

ASC 820-10 Fair Value Measurement and Disclosures (formerly SFAS No. 157) establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels in order to increase consistency and comparability in fair value measurements and disclosures. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date. Valuation on these instruments does not necessitate a significant degree of judgment since valuations are based on quoted prices that are readily available in an active market. Level 2 Quoted prices other than those included in Level 1 that are observable either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for

## Table of Contents

identical or similar assets or liabilities in markets that are not active, or other inputs that are observable or that can be corroborated by observable market data for substantially the full term of the financial instrument. Level 3 Inputs are unobservable and significant to the fair value measurement. Unobservable inputs reflect the Corporation s own assumptions about assumptions that market participants would use in pricing the asset or liability.
The Corporation maximizes the use of observable inputs and minimizes the use of unobservable inputs by requiring that the observable inputs be used when available. Fair value is based upon quoted market prices when available. If listed price or quotes are not available, the Corporation employs internally-developed models that primarily use market-based inputs including yield curves, interest rates, volatilities, and credit curves, among others. Valuation adjustments are limited to those necessary to ensure that the financial instrument $s$ fair value is adequately representative of the price that would be received or paid in the marketplace. These adjustments include amounts that reflect counterparty credit quality, the Corporation s credit standing, constraints on liquidity and unobservable parameters that are applied consistently.
The estimated fair value may be subjective in nature and may involve uncertainties and matters of significant judgment for certain financial instruments. Changes in the underlying assumptions used in calculating fair value could significantly affect the results.
The Corporation adopted the provisions of ASC 820-10 for nonfinancial assets and nonfinancial liabilities that are recognized or disclosed at fair value on a nonrecurring basis on January 1, 2009.

## Table of Contents

## Fair Value on a Recurring Basis

The following fair value hierarchy tables present information about the Corporation s assets and liabilities measured at fair value on a recurring basis as of September 30, 2009, December 31, 2008 and September 30, 2008:

|  |  | Balance as of <br> September |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In millions) | Level 1 | Level 2 | Level 3 | 2009 |

## Assets

## Continuing Operations

Investment securities available-for-sale:

| U.S. Treasury securities |  | \$ 31 |  | \$ 31 |
| :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. Government sponsored entities |  | 1,694 |  | 1,694 |
| Obligations of Puerto Rico, States and political subdivisions |  | 89 |  | 89 |
| Collateralized mortgage obligations federal agencies |  | 1,598 |  | 1,598 |
| Collateralized mortgage obligations private Label |  | 127 |  | 127 |
| Mortgage-backed securities |  | 3,411 | \$ 34 | 3,445 |
| Equity securities | \$4 | 5 |  | 9 |
| Total investment securities available-for-sale | \$4 | \$6,955 | \$ 34 | \$ 6,993 |
| Trading account securities, excluding derivatives: |  |  |  |  |
| Obligations of Puerto Rico, States and political subdivisions |  | \$ 3 |  | \$ |
| Collateralized mortgage obligations |  | 1 |  | 5 |
| Residential mortgage-backed securities federal agencies |  | 180 | 233 | 413 |
| Other |  | 22 | 4 | 26 |
| Total trading account securities |  | \$ 206 | \$241 | \$ 447 |
| Mortgage servicing rights |  |  | \$180 | \$ 180 |
| Derivatives (Refer to Note 10) |  | \$ 81 |  | 81 |
| Total | \$4 | \$7,242 | \$455 | \$ 7,701 |

## Liabilities

## Continuing Operations

Derivatives (Refer to Note 10)
\$ (89)
\$

Edgar Filing: POPULAR INC - Form 10-Q
Total
\$ (89)

## Table of Contents

|  |  | Balance as <br> of <br> December |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In millions) | Level 1 | Level 2 | Level 3 | 2008 |

## Assets

## Continuing Operations

Investment securities available-for-sale:

| U.S. Treasury securities |  | \$ 502 |  | \$ 502 |
| :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. Government sponsored entities |  | 4,807 |  | 4,807 |
| Obligations of Puerto Rico, States and political subdivisions |  | 101 |  | 101 |
| Collateralized mortgage obligations federal agencies |  | 1,507 |  | 1,507 |
| Collateralized mortgage obligations private label |  | 149 |  | 149 |
| Mortgage-backed securities |  | 812 | \$ 37 | 849 |
| Equity securities | \$5 | 5 |  | 10 |
| Total investment securities available-for-sale | \$5 | \$7,883 | \$ 37 | \$ 7,925 |
| Trading account securities, excluding derivatives: |  |  |  |  |
| U.S. Treasury securities and obligations of U.S. |  |  |  |  |
| Government sponsored entities |  | \$ |  | \$ 3 |
| Obligations of Puerto Rico, States and political subdivisions |  | 28 |  | 28 |
| Collateralized mortgage obligations |  | 2 |  | 5 |
| Residential mortgage-backed securities federal agencies |  | 296 | 292 | 588 |
| Commercial paper |  | 5 |  | 5 |
| Other |  | 12 | 5 | 17 |
| Total trading account securities |  | \$ 346 | \$300 | \$ 646 |
| Mortgage servicing rights |  |  | \$176 | \$ 176 |

Derivatives (Refer to Note 10) $\quad \$ 110110$

## Discontinued Operations

| Loans measured at fair value pursuant to fair value <br> option |  | 5 | $\$$ |  |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Total | $\$ 5$ | $\$ 8,339$ | $\$ 518$ | $\$ 8,862$ |

## Liabilities

| Continuing Operations <br> Derivatives (Refer to Note 10) | $\$(117)$ | $\$(117)$ |
| :--- | :---: | :---: |
| Total | $\$(117)$ | $\$(117)$ |

Continuing Operations
Derivatives (Refer to Note 10)
\$ (117)
\$ (117)

## Table of Contents

|  |  | Balance as of <br> September |  |  |
| :---: | :---: | :---: | :---: | :---: |
| (In millions) | Level 1 | Level 2 | Level 3 | 30, |

## Assets

## Continuing Operations

Investment securities available-for-sale:

| U.S. Treasury securities |  | \$ 464 |  |  | \$ 464 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Obligations of U.S. Government sponsored entities |  | 4,585 |  |  | 4,585 |
| Obligations of Puerto Rico, States and political subdivisions |  | 102 |  |  | 102 |
| Collateralized mortgage obligations federal agencies |  | 1,361 |  |  | 1,361 |
| Collateralized mortgage obligations private label |  | 191 | \$ | 1 | 192 |
| Mortgage-backed securities |  | 814 |  | 36 | 850 |
| Equity securities | \$10 | 5 |  |  | 15 |
| Total investment securities available-for-sale | \$10 | \$7,522 | \$ | 37 | \$ 7,569 |
| Trading account securities, excluding derivatives: |  |  |  |  |  |
| U.S. Treasury securities and obligations of U.S. |  |  |  |  |  |
| Government sponsored entities |  | \$ 3 |  |  | \$ 3 |
| Obligations of Puerto Rico, States and political subdivisions |  | 13 |  |  | 13 |
| Collateralized mortgage obligations |  | 2 | \$ | 3 | 5 |
| Residential mortgage-backed securities federal agencies |  | 174 |  | 229 | 403 |
| Other |  | 15 |  | 5 | 20 |
| Total trading account securities |  | \$ 207 | \$ | 237 | \$ 444 |
| Mortgage servicing rights |  |  | \$ | 128 | \$ 128 |
| Derivatives (Refer to Note 10) |  | \$ 51 |  |  | 51 |

## Discontinued Operations

| Residual interests trading |  | $\$$ | $\$$ | 4 |
| :--- | :--- | ---: | ---: | ---: |
| Mortgage servicing rights <br> Loans measured at fair value pursuant to fair value <br> option |  | 37 | 37 |  |
| Total |  |  | 584 | 584 |

Table of Contents ..... 76

## Liabilities

| Continuing Operations <br> Derivatives (Refer to Note 10) <br> Discontinued Operations <br> Notes payable measured at fair value pursuant to <br> fair value option <br> Derivatives <br> Total | $\$(52)$ | (52) |  |
| :--- | ---: | ---: | ---: |

Continuing Operations
Derivatives (Refer to Note 10)
\$ (52)
\$ (166)
fair value option
(2)
\$ (54) \$ (166)
\$ (220)

## Table of Contents

The following tables present the changes in Level 3 assets and liabilities measured at fair value on a recurring basis for the quarters and nine months ended September 30, 2009 and 2008:

Quarter ended September 30, 2009
$\left.\begin{array}{lllllll} & & & & & \begin{array}{c}\text { Changes in } \\ \text { unrealized } \\ \text { gains }\end{array} \\ \text { (losses) }\end{array}\right)$

## Assets

## Continuing Operations

Investment securities
available-for-sale:
Mortgage-backed securities \$ 35

Total investment
securities
available-for-sale

Trading account
securities:
Collateralized mortgage obligations
\$ 5
Residential mortgage-backed securities-federal

| agencies | 284 | $\$ 1$ | (52) | 233 | $\$ 1(\mathrm{a})$ |
| :--- | ---: | :---: | ---: | ---: | ---: | :--- |
| Other | 5 | $(1)$ | 4 | (a) |  |

Total trading account securities \$294
$\$(53) \quad \$ 241$
\$ 1

Mortgage servicing rights
\$ 181
\$ (7)
\$ 6
\$ 180
\$ (4)(b)

| Discontinued |
| :--- |
| Operations |
| Loans measured at fair |
| value pursuant to fair |
| value option |

Total
a)
Gains
(losses) are
included in
Trading account
profit in the
statement of
operations

## Table of Contents

$\left.\begin{array}{lllllll} & & & & \begin{array}{c}\text { Changes in } \\ \text { unrealized } \\ \text { gains }\end{array} \\ \text { (losses) }\end{array}\right)$

## Assets

## Continuing Operations

Investment securities
available-for-sale:
Mortgage-backed
securities \$ 37
\$ (3) \$ 34
Total investment
securities
available-for-sale \$ 3
Trading account
securities:
Collateralized mortgage
obligations \$ 3
$\begin{array}{llll}\$ & 1 & \$\end{array}$
Residential
mortgage-backed securities-federal agencies
Other
Total trading account
securities

| Mortgage servicing |
| :--- |
| rights |

\$300 \$ 1

Mortgage servicing rights
\$176
\$(16)
(61) 233
\$ 5(a)
(a)
Discontinued
Operations
Loans measured at fairvalue pursuant to fairvalue optionTotal
\$ $5 \quad \$ 1$
$\$ 518 \quad \$(14)$
\$ (6)
(b)
\$ (49) \$455 \$(1)
a) Gains
(losses) are
included in
Trading account
profit in the
statement of operations
b) Gains
(losses) are
included in Loss
from
discontinued
operations, net
of tax in the
statement of operations
c) Gains
(losses) are included in Other service fees in the statement of operations

## Table of Contents

|  |  |  |  | Increase | Purchases, sales, issuances, |  | Changes in unrealized gains (losses) included in earnings related to |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Balance | Gains (losses) included | Gains <br> (losses) <br> included in other | (decrease) in accrued interest | settlements, <br> paydowns and | Balance <br> as of | assets and liabilities still held as of September |
|  | as of June | in | comprehensi | veceivable / | maturities | September | 30, |
| (In millions) | 30, 2008 | Earnings | Income | payable | (net) | 30, 2008 | 2008 |

## Assets

## Continuing Operations

Investment securities
available-for-sale:
Mortgage-backed securities \$ 38
\$ (1) \$ 37
Total investment securities
available-for-sale \$38
\$ (1) \$ 37
Trading account securities:
Collateralized mortgage obligations
Residential
mortgage-backed

| securities-federal agencies | 301 | $\$$ | 1 | $\$(73)$ | 229 | $\$$ | $(1)(\mathrm{a})$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Other | 6 |  |  | 5 |  |  |  |

Total trading account

| securities | $\$$ | 310 | $\$$ | 1 | $\$(74)$ | $\$ 237$ | $\$$ | (1) |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Mortgage servicing rights | $\$ 130$ | $\$(10)$ | $\$$ | 8 | $\$ 128$ | $\$$ | (7)(c) |  |

## Discontinued Operations

Residual
interests-available-for-sale \$ 3 (3)

| Residual interests - trading | 35 | $(29)$ |  | $\$(2)$ | $\$$ | 4 | $\$(32)(\mathrm{b})$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Mortgage servicing rights | 56 | $(19)$ |  |  | 37 | (12)(b) |  |
|  | 845 | $(137)$ | $\$(1)$ | $(123)$ | 584 | (111)(b) |  |


| Loans measured at fair <br> value pursuant to fair value <br> option |
| :--- |
| Total |
| $\$ 1,417$ |

## Liabilities

## Discontinued Operations

Notes payable measured at fair value pursuant to fair value option

Total

| $\$(174)$ | $\$$ | $(3)$ | $\$$ | 11 | $\$(166)$ | $\$$ |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$(174)$ | $\$$ | $(3)$ | $\$$ | 11 | $\$(166)$ | $\$$ |

a) Gains
(losses) are
included in
Trading account
profit in the
statement of
operations
b) Gains
(losses) are
included in Loss
from
discontinued
operations, net
of tax in the
statement of operations
c) Gains
(losses) are included in Other service fees in the statement of operations

## Table of Contents



## Assets

## Continuing Operations

Investment securities available-for-sale: Mortgage-backed securities $\$ 39$

Total investment securities
available-for-sale $\$ 39$

Trading account securities:
Collateralized mortgage obligations backed securities-

| federal agencies | 227 | $\$$ | 4 | $\$$ | $(2)$ | 229 | $\$$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Other | 3 |  |  | 2 | 5 |  |  |


| Total trading account <br> securities | $\$ 233$ | $\$$ | 4 |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

## Discontinued

Operations
Residual interests available-for-sale Residual interests trading
Mortgage servicing
rights
Loans measured at fair value pursuant to fair value option

Total
987

| $\$(3)$ | $(230)$ | 584 | (96)(b) |
| ---: | ---: | ---: | ---: |
| $\$(3)$ | $\$(210)$ | $\$ 1,027$ | $\$(161)$ |

## Liabilities

## Discontinued

Operations
Notes payable
measured at fair value
pursuant to fair value option
\$ (201) \$ (9)
$\$ 44 \quad \$(166) \quad \$ \quad(9)(b)$
Total
\$ (201) \$ (9)
\$ 44 \$ (166) \$
(9)
a) Gains
(losses) are included in Trading account profit in the statement of operations
b) Gains
(losses) are included in Loss
from
discontinued operations, net of tax in the statement of operations
c) Gains
(losses) are included in Other service fees in the statement of operations

There were no transfers in and / or out of Level 3 for financial instruments measured at fair value on a recurring basis during the quarters and nine months ended September 30, 2009 and 2008.

## Table of Contents

Gains and losses (realized and unrealized) included in earnings for the quarters and nine months ended September 30, 2009 and 2008 for Level 3 assets and liabilities included in the previous tables are reported in the consolidated statement of operations as follows:


Additionally, the Corporation may be required to measure certain assets at fair value in periods subsequent to initial recognition on a nonrecurring basis in accordance with generally accepted accounting principles. The adjustments to fair value usually result from the application of lower of cost or market accounting, identification of impaired loans requiring specific reserves under ASC 310-10-35 Accounting by Creditors for Impairment of a Loan (formerly SFAS No. 114), or write-downs of individual assets. The following tables present financial and non-financial assets that were subject to a fair value measurement on a nonrecurring basis during the nine months ended September 30, 2009 and 2008 and year ended December 31, 2008, and which were still included in the consolidated statement of condition as of such dates. The amounts disclosed represent the aggregate of the fair value measurements of those assets as of the end of the reporting period.

Carrying value as of September 30, 2009

|  | Quoted |  |  |
| :--- | :---: | :---: | :---: |
| prices in |  |  |  |
|  | active | Significant |  |
|  | markets | other | Significant |
| (In millions) | for identical | observable | unobservable |
| (nsets | inputs | inputs | Total |
|  | Level 1 | Level 2 | Level 3 |

## Assets

## Continuing Operations

Loans (1)
\$ 743
\$ 743
Other real estate owned (2)
27
27
Other foreclosed assets (2)
6
6

Total
$\$ 776$
$\$ 776$
(1) Relates mostly
to certain
impaired
collateral
dependent
loans. The
impairment was measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in
accordance with the provisions of ASC
310-10-35.
(2) Represents the fair value of foreclosed real estate and other collateral owned that were measured at fair value.

## Table of Contents

Carrying value as of December 31, 2008

| (In millions) | Quoted prices in active markets for identical assets Level 1 | Significant other observable inputs Level 2 | Significant unobservable inputs Level 3 | Total |
| :---: | :---: | :---: | :---: | :---: |
| Assets |  |  |  |  |
| Continuing Operations |  |  |  |  |
| Loans (1) |  |  | \$ 523 | \$523 |
| Loans held-for-sale (2) |  |  | 364 | 364 |
| Discontinued Operations |  |  |  |  |
| Loans held-for-sale (2) |  |  | 2 | 2 |
| Total |  |  | \$ 889 | \$889 |
| (1) Relates mostly to certain impaired collateral dependent loans. The impairment was measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC 310-10-35. |  |  |  |  |
| (2) Relates to lower of cost or fair value adjustments of loans |  |  |  |  |

held-for-sale and loans transferred from loans held-in-portfolio to loans held-for-sale. These adjustments were principally determined based on negotiated price terms for the loans.
Carrying value as of September 30, 2008

|  | Quoted <br> prices in <br> active | Significant |  |  |
| :--- | :---: | :---: | :---: | :---: |
|  | markets | other | Significant |  |
|  | for identical | observable | unobservable |  |
| (In millions) | assets | inputs | inputs | Total |
|  | Level 1 | Level 2 | Level 3 |  |

## Assets

## Continuing Operations

Loans (1)
\$ 474
\$474
Discontinued Operations
Loans held-for-sale (2)
42
42
$\begin{array}{ll}\text { Securitization advances } & 280 \\ 280\end{array}$
Total
\$ 796
\$796
(1) Relates mostly to certain impaired collateral dependent loans. The impairment was measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions
involving similar assets in similar locations, in accordance with the provisions of ASC 310-10-35.
(2) Relates to lower of cost or fair value adjustments of loans held-for-sale and loans transferred from loans held-in-portfolio to loans held-for-sale. These adjustments were principally determined based on negotiated price terms for the loans.

Following is a description of the Corporation s valuation methodologies used for assets and liabilities measured at fair value. The disclosure requirements exclude certain financial instruments and non-financial instruments. Accordingly, the aggregate fair value amounts of the financial instruments presented in these note disclosures do not represent management $s$ estimate of the underlying value of the Corporation.

## Trading Account Securities and Investment Securities Available-for-Sale

U.S. Treasury securities: The fair value of U.S. Treasury securities is based on yields that are interpolated from the constant maturity treasury curve. These securities are classified as Level 2.
Obligations of U.S. Government sponsored entities: The Obligations of U.S. Government sponsored entities include U.S. agency securities. The fair value of U.S. agency securities is based on an active exchange market and on quoted market prices for similar securities. The U.S. agency securities are classified as Level 2.
Obligations of Puerto Rico, States and political subdivisions: Obligations of Puerto Rico, States and political subdivisions include municipal bonds. The bonds are segregated and the like characteristics divided into specific sectors. Market inputs used in the evaluation process include all or some of the following: trades, bid price or spread, two sided markets, quotes, benchmark curves including but not limited to Treasury benchmarks, LIBOR and swap curves, market data feeds such as MSRB, discount and capital rates, and trustee reports. The municipal bonds are classified as Level 2.

## Table of Contents

Mortgage-backed securities: Certain agency mortgage-backed securities ( MBS ) are priced based on a bond s theoretical value from similar bonds defined by credit quality and market sector. Their fair value incorporates an option adjusted spread. The agency MBS are classified as Level 2. Other agency MBS such as GNMA Puerto Rico Serials are priced using an internally-prepared pricing matrix with quoted prices from local broker dealers. These particular MBS are classified as Level 3.
Collateralized mortgage obligations: Agency and private collateralized mortgage obligations ( CMOs ) are priced based on a bond $s$ theoretical value from similar bonds defined by credit quality and market sector and for which fair value incorporates an option adjusted spread. The option adjusted spread model includes prepayment and volatility assumptions, ratings (whole loans collateral) and spread adjustments. These investment securities are classified as Level 2.
Equity securities: Equity securities with quoted market prices obtained from an active exchange market are classified as Level 1. Other equity securities that do not trade in highly liquid markets are classified as Level 2.
Corporate securities and mutual funds (included as other in the trading account securities category): Quoted prices for these security types are obtained from broker dealers. Given that the quoted prices are for similar instruments or do not trade in highly liquid markets, the corporate securities and mutual funds are classified as Level 2. The important variables in determining the prices of Puerto Rico tax-exempt mutual fund shares are net asset value, dividend yield and type of assets in the fund. All funds trade based on a relevant dividend yield taking into consideration the aforementioned variables. In addition, demand and supply also affect the price. Corporate securities that trade less frequently or are in distress are classified as Level 3.

## Derivatives

Interest rate swaps, interest rate caps and index options are traded in over-the-counter active markets. These derivatives are indexed to an observable interest rate benchmark, such as LIBOR or equity indexes, and are priced using an income approach based on present value and option pricing models using observable inputs. Other derivatives are exchange-traded, such as futures and options, or are liquid and have quoted prices, such as forward contracts or to be announced securities (TBAs). All of these derivatives are classified as Level 2. The non-performance risk is determined using internally-developed models that consider the collateral held, the remaining term, and the creditworthiness of the entity that bears the risk, and uses available public data or internally-developed data related to current spreads that denote their probability of default.

## Mortgage servicing rights

Mortgage servicing rights (MSRs ) do not trade in an active market with readily observable prices. MSRs are priced internally using a discounted cash flow model. The valuation model considers servicing fees, portfolio characteristics, prepayments assumptions, delinquency rates, late charges, other ancillary revenues, cost to service and other economic factors. Due to the unobservable nature of certain valuation inputs, the MSRs are classified as Level 3.

## Loans held-in-portfolio considered impaired under ASC 310-10-35 that are collateral dependent

The impairment is measured based on the fair value of the collateral, which is derived from appraisals that take into consideration prices in observed transactions involving similar assets in similar locations, in accordance with the provisions of ASC 310-10-35. Currently, the associated loans considered impaired are classified as Level 3.

## Loans measured at fair value pursuant to lower of cost or fair value adjustments

Loans measured at fair value on a nonrecurring basis pursuant to lower of cost or fair value were priced based on bids received from potential buyers, secondary market prices, and discounting cash flow models which incorporate internally-developed assumptions for prepayments and credit loss estimates. These loans are classified as Level 3.

## Other real estate owned and other foreclosed assets

Other real estate owned includes real estate properties securing mortgage, consumer, and commercial loans. Other foreclosed assets include automobiles securing auto loans. The fair value of foreclosed assets may be determined using an external appraisal, broker price opinion or an internal valuation. These foreclosed assets are classified as Level 3 given certain internal adjustments that may be made to external appraisals.

## Table of Contents

## Note 13 Fair Value of Financial Instruments

The fair value of financial instruments is the amount at which an asset or obligation could be exchanged in a current transaction between willing parties, other than in a forced or liquidation sale. Fair value estimates are made at a specific point in time based on the type of financial instrument and relevant market information. Many of these estimates involve various assumptions and may vary significantly from amounts that could be realized in actual transactions.
The information about the estimated fair values of financial instruments presented hereunder excludes all nonfinancial instruments and certain other specific items.
Derivatives are considered financial instruments and their carrying value equals fair value. For disclosures about the fair value of derivative instruments refer to Note 10 to the consolidated financial statements.
For those financial instruments with no quoted market prices available, fair values have been estimated using present value calculations or other valuation techniques, as well as management s best judgment with respect to current economic conditions, including discount rates, estimates of future cash flows, and prepayment assumptions. The fair values reflected herein have been determined based on the prevailing interest rate environment as of September 30, 2009 and December 31, 2008, respectively. In different interest rate environments, fair value estimates can differ significantly, especially for certain fixed rate financial instruments. In addition, the fair values presented do not attempt to estimate the value of the Corporation s fee generating businesses and anticipated future business activities, that is, they do not represent the Corporation s value as a going concern. Accordingly, the aggregate fair value amounts presented do not represent the underlying value of the Corporation. The methods and assumptions used to estimate the fair values of significant financial instruments as of September 30, 2009 and December 31, 2008 are described in the paragraphs below.
Short-term financial assets and liabilities have relatively short maturities, or no defined maturities, and little or no credit risk. The carrying amounts reported in the consolidated statements of condition approximate fair value because of the short-term maturity of those instruments or because they carry interest rates which approximate market. Included in this category are: cash and due from banks, federal funds sold and securities purchased under agreements to resell, time deposits with other banks, bankers acceptances, federal funds purchased and assets sold under agreements to repurchase, and short-term borrowings. Resell and repurchase agreements with long-term maturities are valued using discounted cash flows based on market rates currently available for agreements with similar terms and remaining maturities.
Trading and investment securities, except for investments classified as other investment securities in the consolidated statement of condition, are financial instruments that regularly trade on secondary markets. The estimated fair value of these securities was determined using either market prices or dealer quotes, where available, or quoted market prices of financial instruments with similar characteristics. Trading account securities and securities available-for-sale are reported at their respective fair values in the consolidated statements of condition since they are marked-to-market for accounting purposes. These instruments are detailed in the consolidated statements of condition and in Notes 6 and 7. The estimated fair value for loans held-for-sale is based on secondary market prices. The fair values of the loans held-in-portfolio have been determined for groups of loans with similar characteristics. Loans were segregated by type such as commercial, construction, residential mortgage, consumer, and credit cards. Each loan category was further segmented based on loan characteristics, including interest rate terms, credit quality and vintage. Generally, the fair values were estimated based on an exit price by discounting scheduled cash flows for the segmented groups of loans using a discount rate that considers interest, credit and expected return by market participant under current market conditions. Additionally, prepayment, default and recovery assumptions have been applied in the mortgage loan portfolio valuations. Generally accepted accounting principles do not require a fair valuation of the lease financing portfolio, therefore it is included in the loans total at its carrying amount.

## Table of Contents

The fair value of deposits with no stated maturity, such as non-interest bearing demand deposits, savings, NOW, and money market accounts is, for purposes of this disclosure, equal to the amount payable on demand as of the respective dates. The fair value of certificates of deposit is based on the discounted value of contractual cash flows using interest rates being offered on certificates with similar maturities. The value of these deposits in a transaction between willing parties is in part dependent of the buyer $s$ ability to reduce the servicing cost and the attrition that sometimes occurs. Therefore, the amount a buyer would be willing to pay for these deposits could vary significantly from the presented fair value.
Long-term borrowings were valued using discounted cash flows, based on market rates currently available for debt with similar terms and remaining maturities and in certain instances using quoted market rates for similar instruments as of September 30, 2009 and December 31, 2008.
As part of the fair value estimation procedures of certain liabilities, including repurchase agreements (regular and structured) and FHLB advances, the Corporation considered, where applicable, the collaterization levels as part of its evaluation of non-performance risk. Also, for certificates of deposit, the non-performance risk is determine using internally-developed models that consider, where applicable, the collateral held, amounts insured, the remaining term, and the credit premium of the institution.
Commitments to extend credit were valued using the fees currently charged to enter into similar agreements. For those commitments where a future stream of fees is charged, the fair value was estimated by discounting the projected cash flows of fees on commitments. The fair value of letters of credit is based on fees currently charged on similar agreements.
Carrying or notional amounts, as applicable, and estimated fair values for financial instruments were:

September 30, 2009
(In thousands)
Financial Assets:
Cash and money market investments
Trading securities
Investment securities available-for-sale
Investment securities held-to-maturity
Other investment securities
Loans held-for-sale
Loans held-in-portfolio, net

Financial liabilities:
Deposits
Federal funds purchased
Assets sold under agreements to
repurchase
Short-term borrowings
Notes payable

December 31, 2008

| Carrying <br> amount | Fair <br> value | Carrying <br> amount | Fair <br> value |
| ---: | ---: | ---: | ---: |
| $\$ 1,705,684$ | $\$ 1,705,684$ | $\$ 1,579,641$ | $\$ 1,579,641$ |
| 446,368 | 444,368 | 645,903 | 645,903 |
| $6,993,291$ | $6,993,291$ | $7,924,487$ | $7,924,487$ |
| 212,950 | 210,913 | 294,747 | 290,134 |
| 174,943 | 176,286 | 217,667 | 255,830 |
| 75,447 | 78,600 | 536,058 | 541,576 |
| $23,188,668$ | $20,014,249$ | $24,850,066$ | $17,383,956$ |
|  |  |  |  |
| $\$ 26,382,898$ | $\$ 26,533,222$ | $\$ 27,550,205$ | $\$ 27,793,826$ |
|  |  | 144,471 | 144,471 |
| $2,807,891$ | $2,952,494$ | $3,407,137$ | $3,592,236$ |
| 3,077 | 3,077 | 4,934 | 4,934 |
| $2,649,821$ | $2,466,172$ | $3,386,763$ | $3,257,491$ |

## Table of Contents

## Note 14 Borrowings

The composition of federal funds purchased and assets sold under agreements to repurchase was as follows:

| (In thousands) | $\begin{gathered} \text { September 30, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ | September 30 2008 |
| :---: | :---: | :---: | :---: |
| Federal funds purchased |  | \$ 144,471 | \$ 139,951 |
| Assets sold under agreements to repurchase | \$2,807,891 | 3,407,137 | 3,590,088 |
|  | \$2,807,891 | \$3,551,608 | \$3,730,039 |

Other short-term borrowings consisted of:

|  | September <br> 30, | December <br> 31, | September 30, <br> (In thousands) |
| :--- | :---: | :---: | :---: |
| 2009 | 2008 |  |  |

Note: Refer to the Corporation s Form 10-K for the year ended December 31, 2008, for rates and maturity information corresponding to the borrowings outstanding as of such date.

## Table of Contents

Notes payable consisted of:
(In thousands)
Advances with the FHLB:
with maturities ranging from 2010 through 2015 paying interest at monthly fixed rates ranging from $1.48 \%$ to $5.06 \%$ (September 30, 2008-2.67\% to $6.98 \%$ )
maturing in 2010 paying interest quarterly at a fixed rate of $5.10 \%$

Advances under revolving lines of credit with maturities ranging from 2008 to 2009 paying interest quarterly at floating rates ranging from $0.20 \%$ to $0.27 \%$ over the 3month LIBOR rate

| September 30, | December 31, | September 30, |
| :---: | :---: | :---: |
| 2009 | 2008 | 2008 |

Term notes maturing in 2030 paying interest monthly at fixed rates ranging from $3.00 \%$ to $6.00 \%$

Term notes with maturities ranging from 2009 to 2013 paying interest semiannually at fixed rates ranging from $5.20 \%$ to $9.75 \%$ (September 30, 2008-3.88\% to 7.00\%)

383,289
995,027
1,579,509
Term notes with maturities ranging from 2009 to 2013 paying interest monthly at a floating rate of $3.00 \%$ over the 10 -year U.S. Treasury note rate

Term notes maturing in 2011 paying interest quarterly at a floating rate of $6.00 \%$ to $7.5 \%$ (September 30, 2008 $0.40 \%$ to $3.25 \%$ ) over the 3-month LIBOR rate $250,000 \quad 435,543$

449,880
Junior subordinated deferrable interest debentures with maturities ranging from 2027 to 2034 with fixed interest rates ranging from $6.125 \%$ to $8.327 \%$ (Refer to Notes 15 and 16)

439,800
849,672
849,672
Junior subordinated deferrable interest debentures ( $\$ 936,000$ less discount of $\$ 517,167$ ) with no stated maturity and a fixed interest rate of $5.00 \%$ until, but excluding December 5, 2013 and $9.00 \%$ thereafter (Refer to Notes 15 and 16)

418,833
Other
27,259
28,903
28,967
$\$ 2,649,821 \quad \$ 3,386,763 \quad \$ 4,242,487$
Note: Refer to the Corporation s Form 10-K for the year ended December 31, 2008, for rates and maturity information corresponding to the borrowings outstanding as of such date. Key index rates as of September 30, 2009 and

September 30, 2008, respectively, were as follows: 3-month LIBOR rate $=0.29 \%$ and $4.05 \% ; 10$-year U.S. Treasury note $=3.31 \%$ and $3.83 \%$.

As of September 30, 2009, the holders of $\$ 25$ million of certain of the Corporation s fixed-rate term notes and $\$ 75$ million of the Corporation s floating rate term notes have the right to require the Corporation to purchase the notes on each quarterly interest payment date beginning in March 2010. These notes were issued by the Corporation in 2008 and mature in 2011, subject to the right of investors to require their earlier repurchase by the Corporation. Effective on September 30, 2009, the holders of an additional $\$ 175$ million of the Corporation s floating rate term notes agreed with the Corporation to relinquish and waive the right to require the Corporation to repurchase the notes. These notes, prior to the modification, had similar rights to the notes described above. The Corporation agreed to pay the holders of these notes additional interest on the principal amount of the notes at the rate of $1.50 \%$ per annum commencing on October 1, 2009.
Included in the table above is $\$ 350$ million in term notes with interest that adjusts in the event of senior debt rating downgrades. As a result of rating downgrades by the major rating agencies in January 2009, April 2009 and June 2009, the cost of the senior debt increased prospectively by an additional 275 basis points during 2009. The senior debt consists of term notes of $\$ 75$ million with a fixed rate of $9.75 \%$ as of September 30, 2009, $\$ 25$ million with a fixed rate of $9.41 \%$ as of September 30, 2009 and $\$ 250$ million in term notes with a floating rate of $6.00 \%$ over the 3-month LIBOR as of September 30, 2009. These term notes mature in 2011.

## Table of Contents

The maturities of borrowings as of September 30, 2009 were as follows:

|  | Repurchase <br> agreements | Short-term <br> borrowings | Notes payable |
| :--- | ---: | ---: | ---: | ---: | ---: |

## Note 15 Exchange Offers

In June 2009, the Corporation commenced an offer to issue shares of its common stock in exchange for its Series A preferred stock and Series B preferred stock and for trust preferred securities (also referred as capital securities). On August 25, 2009, the Corporation completed the settlement of the exchange offer and issued over 357 million new shares of common stock.

## Exchange of preferred stock for common stock

The exchange by holders of shares of the Series A and B non-cumulative preferred stock for shares of common stock resulted in the extinguishment of such shares of preferred stock and an issuance of shares of common stock.
In accordance with the terms of the exchange offer, the Corporation used a relevant price of $\$ 2.50$ per share of its common stock and an exchange ratio of $80 \%$ of the preferred stock liquidation value to determine the number of shares of its common stock issued in exchange for the tendered shares of Series A and B preferred stock. The fair value of the common stock was $\$ 1.71$ per share, which was the price as of August 20, 2009, the expiration date of the exchange offer. The carrying (liquidation) value of each share of Series A and B preferred stock exchanged was reduced and common stock and surplus increased in the amount of the fair value of the common stock issued. The Corporation recorded the par amount of the shares issued as common stock (\$0.01 per common share). The excess of the common stock fair value over the par amount was recorded in surplus. The excess of the carrying amount of the shares of preferred stock over the fair value of the shares of common stock was recorded as a reduction to accumulated deficit and an increase in earnings per common share computations.
The results of the exchange offer with respect to the Series A and B preferred stock were as follows:

|  |  | Shares of |  |  | Aggregate liquidation |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Per security | preferred stock |  | Shares of | preference |  |
|  | liquidation | outstanding | Shares of | preferred stock | amount after | Shares of |
| Title of | preference | prior to | preferred stock | outstand after | exchange (In | common stock |
| Securities | Amount | exchange | exchanged | exchange | thousands) | issued |
|  | \$ 25 | 7,475,000 | 6,589,274 | 885,726 | \$22,143 | 52,714,192 |

6.375\%

Non-cumulative monthly income preferred stock, 2003
Series A
8.25\%

Non-cumulative
monthly income preferred stock, Series B $\begin{array}{lllll}\$ 25 & 16,000,000 & 14,879,335 & 1,120,665 & \$ 28,017\end{array} 119,034,680$

The exchange of shares of preferred stock for shares of common stock resulted in a favorable impact to accumulated deficit of $\$ 230.4$ million, which is also considered

## Table of Contents

as part of earnings applicable to common stockholders in the earnings (losses) per common share ( EPS ) computations. Refer to Note 18 to the consolidated financial statements for a reconciliation of EPS.

## Common stock issued in connection with early extinguishment of debt (exchange of trust preferred securities for common stock)

Also, during the third quarter of 2009, the Corporation exchanged trust preferred securities (also referred to as capital securities) issued by different trusts for shares of common stock of the Corporation. See table below for a list of such securities and trusts. The trust preferred securities were delivered to the trusts in return for the junior subordinated debentures (recorded as notes payable in the Corporation s financial statements) that had been issued by the Corporation to the trusts in the past. The junior subordinated debentures were submitted for cancellation by the indenture trustee under the applicable indenture. The Corporation recognized a pre-tax gain of $\$ 80.3$ million on the extinguishment of the applicable junior subordinated debentures that was included in the consolidated statement of operations for the third quarter of 2009. This transaction was accounted as an early extinguishment of debt. In accordance with the terms of the exchange offer, the Corporation used a relevant price of $\$ 2.50$ per share of its common stock and the exchange ratios referred to in the table below to determine the number of shares of its common stock issued in exchange for the validly tendered trust preferred securities. The fair value of the common stock was $\$ 1.71$ per share, which was the price as of August 20, 2009, the expiration date of the exchange offer. The carrying value of the junior subordinated debentures was reduced and common stock and surplus increased in the amount of the fair value of the common stock issued. The Corporation recorded the par amount of the shares issued as common stock ( $\$ 0.01$ per common share). The excess of the common stock fair value over the par amount was recorded in surplus. The excess of the carrying amount of the junior subordinated debentures retired over the fair value of the common stock issued was recorded as a gain on early extinguishment of debt in the consolidated statement of operations for the quarter ended September 30, 2009.

## Table of Contents

The results of the exchange offer with respect to the trust preferred securities were as follows:

|  |  |  |  |  | Aggregate liquidation preference | Aggregate liquidation preference amount of junior |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Liquidation Trust | Trust preferred | Trust |  | amount of | subordinated |
|  | preferencepreferred amount | securities | preferred | preferred | preferred securities | debentures |
|  | per security trust | outstanding | securities exchanged | securities | after | after |
| Title of | preferred exchange | prior to | for common | outstanding after | exchange <br> (In | exchange (In |
| Securities | security value | exchange | stock | exchange | thousands) | thousands) |

8.327\% Trust Preferred

Securities (issued by BanPonce Trust I) 6.70\% Cumulative Monthly Income Trust Preferred
Securities (issued by Popular Capital Trust I)
6.564\% Trust Preferred

Securities (issued by Popular
North America Capital Trust I)
6.125\% Cumulative Monthly Income Trust Preferred
Securities (issued by Popular Capital Trust II)
\$1,150
or
$\begin{array}{llllllll}\$ 1,000 & 115 \% & 144,000 & 91,135 & 52,865 & \$ 52,865 & \$ 54,502\end{array}$

|  |  | $\$ 30$ or |  |  |  |  |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| $\$$ | 25 | $120 \%$ | $12,000,000$ | $4,757,480$ | $7,242,520$ | $\$ 181,063$ | $\$ 186,664$ |


|  | $\begin{gathered} \$ 1,150 \\ \text { or } \end{gathered}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$ 1,000 | 115\% | 250,000 | 158,349 | 91,651 | \$ | 91,651 | \$ | 94,486 |
|  | \$30 or |  |  |  |  |  |  |  |
| \$ 25 | 120\% | 5,200,000 | 1,159,080 | 4,040,920 |  | 01,023 |  | 04,148 |

The increase in stockholders equity related to the exchange of trust preferred securities for shares of common stock was approximately $\$ 390$ million, net of issuance costs, and including the aforementioned gain on the early extinguishment of debt.

## Exchange of preferred stock held by the U.S. Treasury for trust preferred securities

Also, on August 21, 2009, Popular, Inc. and Popular Capital Trust III entered into an exchange agreement with the United States Department of the Treasury ( U.S. Treasury ) pursuant to which the U.S. Treasury agreed with Popular that the U.S. Treasury would exchange all 935,000 shares of Popular s outstanding Fixed Rate Cumulative Perpetual Preferred Stock, Series C, $\$ 1,000$ liquidation preference per share (the Series C Preferred Stock ), owned by the U.S Treasury for 935,000 newly issued trust preferred securities, $\$ 1,000$ liquidation amount per capital security. The trust preferred securities were issued to the U.S. Treasury on August 24,2009 . In connection with this exchange, the trust used the Series C preferred stock, together with the proceeds of the issuance and sale by the trust to the Corporation of $\$ 1$ million aggregate liquidation amount of its fixed rate common securities, to purchase $\$ 936$ million aggregate principal amount of the junior subordinated debentures issued by the Corporation.

## Edgar Filing: POPULAR INC - Form 10-Q

## Table of Contents

The trust preferred securities issued to the U.S. Treasury have a distribution rate of 5\% until, but excluding December 5, 2013 and $9 \%$ thereafter (which is the same as the dividend rate on the Series C Preferred Stock). The common securities of the trust, in the amount of $\$ 1$ million, are held by Popular.
The sole asset and only source of funds to make payments on the trust preferred securities and the common securities of the trust is $\$ 936$ million of Popular s Fixed Rate Perpetual Junior Subordinated Debentures, Series A, issued by Popular to the trust. These debentures have an interest rate of 5\% until, but excluding December 5, 2013 and 9\% thereafter. The debentures are perpetual and may be redeemed by Popular at any time, subject to the consent of the Board of Governors of the Federal Reserve System.
Under the guarantee agreement dated as of August 24, 2009, Popular irrevocably and unconditionally agrees to pay in full to the holders of the trust preferred securities the guarantee payments, as and when due. The Corporation s obligation to make the guaranteed payment may be satisfied by direct payment of the required amounts to the holders of the trust preferred securities or by causing the issuer trust to pay such amounts to the holders. The obligations of the Corporation under the guarantee agreement constitute unsecured obligations and rank subordinate and junior in right of payment to all senior debt. The obligations of the Corporation under the guarantee agreement rank pari passu with the obligations of Popular under any similar guarantee agreements issued by the Corporation on behalf of the holders of preferred or capital securities issued by any statutory trust, among others stated in the guarantee agreement. Under the guarantee agreement, the Corporation has guaranteed the payment of the liquidation amount of the trust preferred securities upon liquidation of the trust, but only to the extent that the trust has funds available to make such payments. Under the exchange agreement, Popular s agreement that, without the consent of the U.S. Treasury, it would not increase its dividend rate per share of common stock above that in effect as of October 14, 2008 or repurchase shares of its common stock until, in each case, the earlier of December 5, 2011 or such time as all of the new trust preferred securities have been redeemed or transferred by the U.S. Treasury, remains in effect.
The warrant to purchase $20,932,836$ shares of Popular s common stock at an exercise price of $\$ 6.70$ per share that was initially issued to the U.S Treasury in connection with the issuance of the Series C preferred stock on December 5, 2008 remains outstanding without amendment.
The trust preferred securities issued to the U.S. Treasury continue to qualify as Tier 1 regulatory capital as of September 30, 2009. The trust preferred securities are subject to the $25 \%$ limitation on Tier 1 capital.
Popular paid an exchange fee of $\$ 13$ million to the U.S. Treasury in connection with the exchange of outstanding shares of Series C preferred stock for the new trust preferred securities. This exchange fee will be amortized through interest expense using the interest yield method over the estimated life of the junior subordinated debentures. This transaction with the U.S. Treasury was accounted for as an extinguishment of previously issued Series C preferred stock. The accounting impact of this transaction included (1) recognition of junior subordinated debentures and derecognition of the Series C preferred stock; (2) recognition of a favorable impact to accumulated deficit resulting from the excess of (a) the carrying amount of the securities exchanged (the Series C preferred stock) over (b) the fair value of the consideration exchanged (the trust preferred securities); (3) the reversal of any unamortized discount outstanding on the Series C preferred stock and (4) issuance costs. The reduction in total stockholders equity related to U.S. Treasury exchange transaction was approximately $\$ 416$ million, which was principally impacted by the reduction of $\$ 935$ million of aggregate liquidation preference value of the Series C preferred stock, partially offset by $\$ 519$ million discount on the junior subordinated debentures described in item (2) above. This discount as well as the debt issue costs will be amortized through interest expense using the interest yield method over the estimated life of the junior subordinated debentures.
This particular exchange resulted in a favorable impact to accumulated deficit of $\$ 485.3$ million, which is also considered as part of earnings applicable to common stockholders in the earnings (losses) per common share ( EPS ) computations. Refer to Note 18 to the consolidated financial statements for a reconciliation of EPS.
The fair value of the trust preferred securities (junior subordinated debentures for purposes of the Corporation s financial statements) at the date of the exchange agreement was determined internally using a discounted cash flow

## Table of Contents

model. The main considerations were (1) quarterly interest payment of 5\% until, but excluding December 5, 2013 and $9 \%$ thereafter; (2) assumed maturity date of 30 years, and (3) assumed discount rate of $16 \%$. The assumed discount rate used for estimating the fair value was estimated by obtaining the yields at which comparably-rated issuers were trading in the market and considering the amount of trust preferred securities issued to the U.S. Treasury and the credit rating of the Corporation.

## Note 16 Trust Preferred Securities

As of September 30, 2009 and 2008, the Corporation had established four trusts (BanPonce Trust I, Popular Capital Trust I, Popular North America Capital Trust I and Popular Capital Trust II) for the purpose of issuing trust preferred securities (also referred to as capital securities ) to the public. The proceeds from such issuances, together with the proceeds of the related issuances of common securities of the trusts (the common securities ), were used by the trusts to purchase junior subordinated deferrable interest debentures (the junior subordinated debentures ) issued by the Corporation. The amounts outstanding in each of the four trusts as of September 30, 2009 were impacted by the exchange offers described in Note 15 to these consolidated financial statements.
Also, as described in Note 15, in August 2009, the Corporation established the Popular Capital Trust III for the purpose of exchanging the shares of Series C preferred stock held by the U.S. Treasury for trust preferred securities issued by this trust. The proceeds from such issuances, together with the proceeds of the related issuances of common securities of the trusts (the common securities ), were used by the trusts to purchase junior subordinated deferrable interest debentures (the junior subordinated debentures ) issued by the Corporation.
Refer to Note 15 to the consolidated financial statements for further information on the impact of the Exchange Offer on the trust preferred securities.
The sole assets of the five trusts consisted of the junior subordinated debentures of the Corporation and the related accrued interest receivable. These trusts are not consolidated by the Corporation.
The junior subordinated debentures are included by the Corporation as notes payable in the consolidated statements of condition, while the common securities issued by the issuer trusts are included as other investment securities. The common securities of each trust are wholly-owned, or indirectly wholly-owned, by the Corporation.
Financial data pertaining to the trusts as of September 30, 2009 was as follows:
(In thousands)


Edgar Filing: POPULAR INC - Form 10-Q

| amount |  |  |  |  | $\begin{array}{r} \text { (carrying } \\ \text { value of } \\ \$ 418,833, \\ \text { net } \\ \text { of discount } \\ \text { of } \$ 517,167 \text { ) } \end{array}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Stated maturity date | February 2027 | November 2033 | September 2034 | December 2034 | No stated maturity |
| Reference notes | (a),(c),(f),(g) | (b),(d),(f) | (a),(c),(f) | (b),(d),(f) | (b),(d),(h) |

## Table of Contents

Financial data pertaining to the trusts as of December 31, 2008 and September 30, 2008 were as follows:
(In thousands)

|  |  | BanPonce | Popular North |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  | Popular <br> Capital |  | Popular Capital Trust |
|  |  |  |  |  |  |  |  |  |  |
| Issuer |  | Trust I |  | Trust I |  | Trust I |  | Trust II | III |
| Capital securities | \$ | 144,000 | \$ | 300,000 | \$ | 250,000 | \$ | 130,000 |  |
| Distribution rate |  | 8.327\% |  | 6.700\% |  | 6.564\% |  | 6.125\% |  |
| Common securities | \$ | 4,640 | \$ | 9,279 | \$ | 7,732 | \$ | 4,021 |  |
| Junior subordinated debentures aggregate |  |  |  |  |  |  |  |  |  |
| liquidation amount | \$ | 148,640 | \$ | 309,279 | \$ | 257,732 | \$ | 134,021 |  |
|  |  |  |  | November |  | September |  | December |  |
| Stated maturity date |  | February 2027 |  | 2033 |  | 2034 |  | 2034 |  |
| Reference notes |  | (a),(c),(e),(f),(g) |  | (b),(d),(f) |  | (a),(c),(f) |  | (b),(d),(f) |  |

(a) Statutory business trust that is wholly-owned by Popular North America ( PNA ) and indirectly wholly-owned by the Corporation.
(b) Statutory
business trust
that is
wholly-owned
by the
Corporation.
(c) The obligations of PNA under the junior subordinated debentures and its guarantees of the capital securities under the trust are
fully and
unconditionally
guaranteed on a subordinated
basis by the Corporation to the extent set forth in the applicable guarantee agreement.
(d) These capital securities are fully and unconditionally guaranteed on a subordinated basis by the Corporation to the extent set forth in the applicable guarantee agreement.
(e) The original issuance was for $\$ 150$ million. The Corporation had reacquired $\$ 6$ million of the 8.327\% capital securities.
(f) The Corporation has the right, subject to any required prior approval from the Federal Reserve, to redeem after certain dates or upon the occurrence of certain events mentioned below, the junior subordinated
debentures at a
redemption
price equal to
$100 \%$ of the
principal
amount, plus
accrued and
unpaid interest
to the date of redemption. The maturity of the junior subordinated debentures may be shortened at the option of the Corporation prior to their stated maturity dates (i) on or after the stated optional
redemption
dates stipulated
in the
agreements, in whole at any time or in part from time to time, or (ii) in whole, but not in part, at any time within 90 days following the occurrence and during the continuation of a tax event, an investment company event or a capital treatment event as set forth in the indentures relating to the capital securities, in each case subject to regulatory
approval.
(g) Same as
(f) above, except that the investment company event does not apply for early redemption.
(h) The debentures are perpetual and may be redeemed by
Popular at any
time, subject to the consent of the Board of Governors of the Federal Reserve System.

## Note 17 Stockholders Equity

On May 1, 2009, the stockholders of the Corporation approved an amendment to the Corporation s Certificate of Incorporation to increase the number of authorized shares of common stock from 470,000,000 shares to 700,000,000 shares. The stockholders also approved a decrease in the par value of the common stock of the Corporation from $\$ 6$ per share to $\$ 0.01$ per share. The decrease in the par value of the Corporation s common stock had no effect on the total dollar value of the Corporation s stockholders equity. During the quarter ended June 30, 2009, the Corporation transferred an amount equal to the product of the number of shares issued and outstanding and $\$ 5.99$ (the difference between the old and new par values), from the common stock account to surplus (additional paid-in capital).
On February 19, 2009, the Board of Directors of the Corporation resolved to retire 13,597,261 shares of the Corporation s common stock that were held by the Corporation as treasury shares. It is the Corporation s accounting policy to account, at retirement, for the excess of the cost of the treasury stock over its par value entirely to surplus. The impact of the retirement is depicted in the accompanying Consolidated Statement of Changes in Stockholders Equity.
The Corporation s authorized preferred stock may be issued in one or more series, and the shares of each series shall have such rights and preferences as shall be fixed by the Board of Directors when authorizing the issuance of that particular series. The Corporation s preferred stock outstanding as of September 30, 2009 consisted of:

## Table of Contents

885,726 shares of $6.375 \%$ non-cumulative monthly income preferred stock, 2003 Series A, no par value, liquidation preference value of $\$ 25$ per share. Cash dividends declared and paid on the 2003 Series A preferred stock amounted to $\$ 6.0$ million for the nine months September 30, 2009 (2008 $\$ 8.9$ million). The Corporation did not pay dividends on the Series A preferred stock during the third quarter of 2009 (2008 $\$ 3.0$ million).
$1,120,665$ shares of $8.25 \%$ non-cumulative monthly income preferred stock, 2008 Series B, no par value, liquidation preference value of $\$ 25$ per share. Cash dividends declared and paid on the 2008 Series B preferred stock amounted $\$ 16.5$ million for the nine months ended September 30, 2009 (2008 $\$ 11.3$ million). The Corporation did not pay dividends on the Series B preferred stock during the third quarter of 2009 (2008 $\$ 8.3$ million).
During the third quarter of 2009, the Corporation issued $357,510,076$ new shares of common stock in exchange of its Series A and Series B preferred stock and trust preferred securities, which resulted in an increase in common stockholders equity of $\$ 923.0$ million. This increase included newly issued common stock and surplus of $\$ 612.4$ million and a favorable impact to accumulated deficit of $\$ 310.6$ million, including $\$ 80.3$ million in gains on the extinguishment of junior subordinated debentures that relate to the trust preferred securities. Refer to Notes 15 and 16 for information on the exchange offers.
As of December 31, 2008, the Corporation had outstanding 935,000 shares of its fixed rate cumulative perpetual preferred stock, Series C, $\$ 1,000$ liquidation preference per share issued to the U.S. Department of Treasury ( U.S. Treasury ) in December 2008. Refer to Note 15 to the consolidated financial statements for information on the exchange agreement dated August 21, 2009 related to these shares of preferred stock. In December 2008, the Corporation also issued to the U.S. Treasury a warrant to purchase $20,932,836$ shares of Popular s common stock at an exercise price of $\$ 6.70$ per share, which continues outstanding in full and without amendment as of September 30, 2009. The Corporation paid cash dividends on the Series C preferred stock during the nine months ended September 30, 2009 amounting to $\$ 20.8$ million. No dividends on the Series C preferred stock were paid in the third quarter of 2009.
Refer to the 2008 Annual Report for details on the terms of each class of preferred stock.
During the quarter ended September 30, 2009, no cash dividends per share were paid to shareholders of the Corporation s common stock (September 30, $2008 \$ 0.16$ per common share or $\$ 45.0$ million). During the nine months ended September 30, 2009, cash dividends of $\$ 0.10$ per common share outstanding amounting to $\$ 28.2$ million were paid to shareholders of the Corporation s common stock (September 30, $2008 \$ 0.48$ per common share or $\$ 134.7$ million).
In June 2009, the Corporation announced the suspension of dividends on the Corporation s common stock and Series A and B preferred stock.
The dividends paid to holders of the Corporation s preferred stock must be declared by the Corporation s Board of Directors. On a regular basis, the Board reviews various factors when considering the payment of dividends on the Corporation s outstanding preferred stock, including its capital levels, recent and projected financial results and liquidity. The Board is not obligated to declare dividends and dividends do not accumulate in the event they are not paid.
The Corporation s common stock ranks junior to all series of preferred stock as to dividend rights and/or as to rights on liquidation, dissolution or winding up of the Corporation. All series of preferred stock are pari passu. Dividends on each series of preferred stock are payable if declared. The Corporation s ability to declare or pay dividends on, or purchase, redeem or otherwise acquire, its common stock is subject to certain restrictions in the event that the Corporation fails to pay or set aside full dividends on the preferred stock for the latest dividend period. The ability of the Corporation to pay dividends in the future is limited by regulatory requirements, legal availability of funds, recent and projected financial results, capital levels and liquidity of the Corporation, general business conditions and other factors deemed relevant by the Corporation s Board of Directors.

## Table of Contents

The Banking Act of the Commonwealth of Puerto Rico requires that a minimum of $10 \%$ of BPPR s net income for the year be transferred to a statutory reserve account until such statutory reserve equals the total of paid-in capital on common and preferred stock. Any losses incurred by a bank must first be charged to retained earnings and then to the reserve fund. Amounts credited to the reserve fund may not be used to pay dividends without the prior consent of the Puerto Rico Commissioner of Financial Institutions. The failure to maintain sufficient statutory reserves would preclude BPPR from paying dividends. BPPR s statutory reserve fund totaled $\$ 392$ million as of September 30, 2009 (December 31, $2008 \$ 392$ million; September 30, $2008 \$ 374$ million). There were no transfers between the statutory reserve account and the retained earnings account during the quarters and nine months ended September 30, 2009 and 2008.

## Note 18 Earnings (Losses) per Common Share

The computation of earnings (losses) per common share ( EPS ) follows:

| (In thousands, except share information) | Quarter ended September 30, |  |  |  |  | Nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2009 |  | 2008 |  | 2009 |  | 2008 |
| Net loss from continuing operations | \$ | $(121,561)$ | \$ | $(211,173)$ | \$ | $(340,720)$ | \$ | $(52,761)$ |
| Net loss from discontinued operations |  | $(3,427)$ |  | $(457,370)$ |  | $(19,972)$ |  | $(488,242)$ |
| Preferred stock dividends (1) |  | 5,974 |  | $(11,229)$ |  | $(39,857)$ |  | $(20,210)$ |
| Preferred stock discount accretion |  | $(1,040)$ |  |  |  | $(4,515)$ |  |  |
| Favorable impact from exchange of shares of |  |  |  |  |  |  |  |  |
| Series A and B preferred stock for common stock, net of issuance costs (Refer to Note |  |  |  |  |  |  |  |  |
| 15) |  | 230,388 |  |  |  | 230,388 |  |  |
| Favorable impact from exchange of Series C preferred stock to trust preferred securities |  |  |  |  |  |  |  |  |
| (Refer to Note 15) |  | 485,280 |  |  |  | 485,280 |  |  |

Net income (loss) applicable to common stock

Average common shares outstanding 425,672,578 281,489,469 330,325,348 280,841,638 Average potential common shares

Average common shares outstanding assuming dilution

$$
\begin{array}{cccccccc}
\$ & 595,614 & \$ & (679,772) & \$ & 310,604 & \$ & (561,213)
\end{array}
$$

425,672,578 281,489,469 330,325,348 280,841,638

| Basic and diluted EPS from continuing operations | \$ | 1.41 | \$ | (0.79) | \$ | 1.00 | \$ | (0.27) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Basic and diluted EPS from discontinued operations |  | (0.01) |  | (1.63) |  | (0.06) |  | (1.73) |
| Basic and diluted EPS | \$ | 1.40 | \$ | (2.42) | \$ | 0.94 | \$ | (2.00) |

(1)

Amount<br>presented for<br>the quarter ended<br>September 30, 2009 represents the reversal of dividends on Series C preferred stock considered accrued as of June 30, 2009 for EPS purposes only.<br>These<br>cumulative<br>dividends were<br>not paid as dividends to the Series C preferred stockholders given the terms of the exchange agreement to trust preferred securities, which was effected in August 2009. The exchange agreement is discussed in Note 15 to the consolidated financial statements.

Potential common shares consist of common stock issuable under the assumed exercise of stock options and under restricted stock awards using the treasury stock method. This method assumes that the potential common shares are issued and the proceeds from exercise, in addition to the amount of compensation cost attributed to future services, are used to purchase common stock at the exercise date. The difference between the number of potential shares issued and the shares purchased is added as incremental shares to the actual number of shares outstanding to compute diluted earnings per share. Warrants and stock options that result in lower potential shares issued than shares purchased under the treasury stock method are not included in the computation of dilutive earnings per share since their inclusion would have an antidilutive effect in earnings per share. For the quarter and nine-month period ended September 30, 2009, there were $2,674,505$ and $2,770,846$ weighted average antidilutive stock options outstanding, respectively (September 30, $20083,012,350$ and $3,049,600$ ). Additionally, the Corporation has outstanding a warrant to purchase 20,932,836 shares of common stock, which have an antidilutive effect as of September 30, 2009.

## Note 19 Commitments, Contingencies and Guarantees

Commercial letters of credit and stand-by letters of credit amounted to $\$ 18$ million and $\$ 162$ million, respectively, as

## Table of Contents

of September 30, 2009 (December 31, $2008 \$ 19$ million and $\$ 181$ million; September 30, $2008 \$ 28$ million and $\$ 175$ million). There were also other commitments outstanding and contingent liabilities, such as commitments to extend credit.
As of September 30, 2009, the Corporation recorded a liability of $\$ 0.6$ million (December 31, 2008 - $\$ 0.7$ million and September 30, $2008 \$ 0.6$ million), which represents the fair value of the obligations undertaken in issuing the guarantees under stand-by letters of credit. The fair value approximates the fee received from the customer for issuing such commitments. These fees are deferred and are recognized over the commitment period. The liability was included as part of other liabilities in the consolidated statements of condition. The contract amounts in stand-by letters of credit outstanding represent the maximum potential amount of future payments the Corporation could be required to make under the guarantees in the event of nonperformance by the customers. These stand-by letters of credit are used by the customer as a credit enhancement and typically expire without being drawn upon. The Corporation s stand-by letters of credit are generally secured, and in the event of nonperformance by the customers, the Corporation has rights to the underlying collateral provided, which normally includes cash and marketable securities, real estate, receivables and others. Management does not anticipate any material losses related to these instruments. The Corporation securitizes mortgage loans into guaranteed mortgage-backed securities subject to limited, and in certain instances, full or lifetime credit recourse on the loans that serve as collateral for the mortgage-backed securities. Also, from time to time, the Corporation may sell loans subject to certain representations and warranties from the Corporation to the purchaser. These representations and warranties may relate to borrower creditworthiness, loan documentation, collateral, prepayment and early payment defaults. The Corporation may be required to repurchase the loans under the credit recourse agreements or representation and warranties. Generally, the Corporation retains the right to service the loans when securitized or sold with credit recourse.
As of September 30, 2009, the Corporation serviced $\$ 4.5$ billion (December 31, $2008 \$ 4.9$ billion and September 30, $2008 \$ 3.8$ billion) in residential mortgage loans with credit recourse or other servicer-provided credit enhancement. In the event of any customer default, pursuant to the credit recourse provided, the Corporation is required to reimburse the third party investor for loss or repurchase the loan. The maximum potential amount of future payments that the Corporation would be required to make under the agreement in the event of nonperformance by the borrowers is equivalent to the total outstanding balance of the residential mortgage loans serviced. In the event of nonperformance, the Corporation has rights to the underlying collateral securing the mortgage loan. Historically, the losses associated with these guarantees have not been significant. As of September 30, 2009, the Corporation had reserves of approximately $\$ 16$ million (December 31, 2008-\$14 million and September 30, $2008 \quad \$ 8$ million) to cover the estimated credit loss exposure. As of September 30, 2009, the Corporation also serviced $\$ 13.2$ billion (December 31, $2008 \$ 12.7$ billion and September 30, $2008 \quad \$ 16.2$ billion) in mortgage loans without recourse or other servicer-provided credit enhancement. Although the Corporation may, from time to time, be required to make advances to maintain a regular flow of scheduled interest and principal payments to investors, including special purpose entities, this does not represent an insurance against losses. These loans serviced are mostly insured by FHA, VA, and others.
As disclosed in the 2008 Annual Report, during 2008, the Corporation provided indemnifications for the breach of certain representations or warranties in connection with certain sales of assets by the discontinued operations of PFH. Generally, the primary indemnifications included:

Indemnification for breaches of certain key representations and warranties, including corporate authority, due organization, required consents, no liens or encumbrances, compliance with laws as to origination and servicing, no litigation relating to violation of consumer lending laws, and absence of fraud.
Indemnification for breaches of all other representations including general litigation, general compliance with laws, ownership of all relevant licenses and permits, compliance with the seller s obligations under the pooling and servicing agreements, lawful assignment of contracts, valid security interest, good title and all files and documents are true and complete in all material respects, among others.
Certain of the representations and warranties covered under these indemnifications expire within a definite time period; others survive until the expiration of the applicable statute of limitations, and others do not expire. Certain of the indemnifications are subject to a cap or maximum aggregate liability defined as a percentage of the purchase

## Edgar Filing: POPULAR INC - Form 10-Q

## Table of Contents

price. In the event of a breach of a representation, the Corporation may be required to repurchase the loan. The indemnifications outstanding as of September 30, 2009 do not require the repurchase of loans under credit recourse obligations. As of September 30, 2009, the Corporation has an indemnification reserve in other liabilities of approximately $\$ 19$ million for potential future claims under the indemnity clauses (December 31, $2008 \quad \$ 16$ million). If there is a breach of a representation or warranty, the Corporation may be required to repurchase the loan. Popular, Inc. Holding Company and Popular North America have agreed to guarantee certain obligations of PFH with respect to the indemnification obligations. In addition, the Corporation agreed to restrict $\$ 10$ million in cash or cash equivalents for a period of one year, which expired in November 3, 2009.
The Corporation has also established reserves for representations and warranties on sold loans by its subsidiary E-LOAN ( the Company ). As such, although the risk of loss or default is generally assumed by the investors, the Company is required to make certain representations relating to borrower creditworthiness, loan documentation and collateral. To the extent that the Company does not comply with such representations, it may be required to repurchase loans or indemnify investors for any related losses or borrower defaults. In connection with a majority of its loan sale agreements, E-LOAN is also responsible for ensuring that the borrower makes a minimum number of payments on each loan, or the Company may be required to refund the premium paid to it by the loan purchaser.
These reserves, which are included as part of other liabilities in the consolidated statement of condition, amounted to $\$ 21$ million as of September 30, 2009.
During the nine months ended September 30, 2009, the Corporation sold a lease financing portfolio of approximately $\$ 0.3$ billion. In conjunction with this sale, the Corporation recognized an indemnification reserve of approximately $\$ 11$ million as of September 30, 2009 to provide for any losses on the breach of certain representations and warranties included in the sale agreement. This reserve is included as part of other liabilities in the consolidated statement of condition.
Popular, Inc. Holding Company ( PIHC ) fully and unconditionally guarantees certain borrowing obligations issued by certain of its wholly-owned consolidated subsidiaries totaling $\$ 698$ million as of September 30, 2009 (December 31, $2008 \$ 1.7$ billion and September 30, $2008 \$ 2.3$ billion). In addition, as of September 30, 2009, PIHC fully and unconditionally guaranteed on a subordinated basis $\$ 1.4$ billion of capital securities (trust preferred securities) (December 31, 2008 and September 30, $2008 \$ 824$ million) issued by wholly-owned issuing trust entities to the extent set forth in the applicable guarantee agreement. Refer to Note 16 to the consolidated financial statements for further information.
Legal Proceedings
The Corporation is a defendant in a number of legal proceedings arising in the ordinary course of business. Based on the opinion of legal counsel, management believes that the final disposition of these matters, except for the matters described below which are in very early stages and management cannot currently predict their outcome, will not have a material adverse effect on the Corporation s business, results of operations, financial condition and liquidity. Between May 14, 2009 and November 9, 2009, five putative class actions and two derivative claims were filed in the United States District Court for the District of Puerto Rico and the Puerto Rico Court of First Instance, San Juan Part, against Popular, Inc. and certain of its directors and officers, among others. Two of the class actions (Hoff v. Popular, Inc., et al. and Otero v. Popular, Inc., et al.) have now been consolidated. On October 19, 2009, the plaintiffs in the Hoff case filed an amended complaint which includes as defendants the underwriters in the offering of the Series B Preferred Stock in May 2008. The consolidated action purports to be on behalf of purchasers of our securities between January 23, 2008 and February 19, 2009 and alleges that the defendants violated Section 10(b) of the Exchange Act, and Rule 10b-5 promulgated thereunder, and Section 20(a) of the Exchange Act by issuing a series of allegedly false and/or misleading statements and/or omitting to disclose material facts necessary to make statements made by us not false and misleading. The consolidated action also alleges that the defendants violated Section 11, Section 12(a)(2) and Section 15 of the Securities Act by making allegedly untrue statements and/or omitting to disclose material facts necessary to make statements made by us not false and misleading in connection with the offering of the Series B Preferred Stock in May 2008. The consolidated securities class action complaint seeks class certification, an award of compensatory damages and reasonable costs and expenses, including counsel fees. The Corporation and the individual defendants expect to move to dismiss the consolidated securities class action complaint. The remaining class actions
(Walsh v. Popular, Inc. et al.; Montanez v. Popular, Inc., et al.; and Dougan v. Popular, Inc., et al.) purport to be on behalf of employees participating in the Popular, Inc. U.S.A. 401(k)

## Table of Contents

Savings and Investment Plan and the Popular, Inc. Puerto Rico Savings and Investment Plan between January 23, 2008 and the dates of the complaints to recover losses pursuant to Sections 409, 502(a)(2) and 502(a)(3) of the Employee Retirement Income Security Act (ERISA) against the Corporation, certain directors, officers and members of plan committees, each of whom is alleged to be a plan fiduciary. The complaints allege that the defendants breached their alleged fiduciary obligations by, among other things, failing to eliminate Popular stock as an investment alternative in the plans. The complaints seek to recover alleged losses to the plans and equitable relief, including injunctive relief and a constructive trust, along with costs and attorneys fees. These ERISA actions have now been consolidated. Pursuant to a stipulation among the parties, plaintiffs are due to file a consolidated complaint on November 30, 2009. The derivative claims (Garcia v. Carrión, et al. and Diaz v. Carrión, et al.) are brought purportedly for the benefit of nominal defendant Popular, Inc. against certain executive officers and directors and allege breaches of fiduciary duty, waste of assets and abuse of control in connection with our issuance of allegedly false and misleading financial statements and financial reports and the offering of the Series B Preferred Stock. The derivative complaints seek a judgment that the action is a proper derivative action, an award of damages and restitution, and costs and disbursements, including reasonable attorneys fees, costs and expenses. On October 9, 2009, the Court coordinated the Garcia action with the consolidated securities class action for purposes of discovery. On October 15, 2009, the Corporation and the individual defendants moved to dismiss the Garcia complaint for failure to make a demand on the Board of Directors prior to initiating litigation. Pursuant to a stipulation among the parties, plaintiffs are due to file an amended complaint on November 20, 2009. The Diaz case, filed in local court, has been removed to the U.S. District Court for the District of Puerto Rico. On October 13, 2009, the Corporation and the individual defendants moved to consolidate the Garcia and Diaz actions. On October 26, 2009, plaintiff moved to remand the Diaz case to the Puerto Rico Court of First Instance and to stay defendants consolidation motion pending the outcome of the remand proceedings.
At this early stage, it is not possible for management to assess the probability of an adverse outcome, or reasonably estimate the amount of any potential loss. It is possible that the ultimate resolution of these matters, if unfavorable, may be material to our results of operations.

## Note 20 Other Service Fees

The caption of other service fees in the consolidated statements of operations consists of the following major categories that exceed one percent of the aggregate of total interest income plus non-interest income for the quarters and nine-months ended:

| (In thousands) | Quarter ended September 30, |  | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 |  | 2009 |  | 2008 |
| Debit card fees | \$26,986 | \$28,170 | \$ | 80,867 | \$ | 79,880 |
| Credit card fees and discounts | 23,497 | 27,138 |  | 70,951 |  | 81,664 |
| Processing fees | 13,638 | 13,044 |  | 40,773 |  | 38,587 |
| Insurance fees | 11,463 | 12,378 |  | 36,014 |  | 38,254 |
| Sale and administration of investment products | 8,181 | 6,890 |  | 25,204 |  | 25,966 |
| Other fees | 13,849 | 7,682 |  | 44,775 |  | 42,298 |
| Total | \$97,614 | \$95,302 |  | 98,584 |  | 306,649 |

## Table of Contents

## Note 21 Pension and Postretirement Benefits

The Corporation has noncontributory defined benefit pension plans and supplementary benefit pension plans for regular employees of certain of its subsidiaries.
In February 2009, BPPR s non-contributory defined pension and benefit restoration plans ( the Plans ) were frozen with regards to all future benefit accruals after April 30, 2009. This action was taken by the Corporation to generate significant cost savings in light of the severe economic downturn and decline in the Corporation sfinancial performance; this measure will be reviewed periodically as economic conditions and the Corporation s financial situation improve. The pension obligation and the assets were remeasured as of February 28, 2009. The impact of the plans curtailment was included in the first quarter of 2009 as disclosed in the table below.
The components of net periodic pension cost for the quarters and nine months ended September 30, 2009 and 2008 were as follows:

| (In thousands) | Pension Plans |  |  |  |  | Benefit Restoration Plans |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarters ended September 30, |  |  | Nine months ended September 30, |  | Quarters ended <br> September 30, |  | Nine months ended September 30, |  |
|  | 2009 |  | 2008 | 2009 | 2008 | 2009 | 2008 | 2009 | 2008 |
| Service cost |  | \$ | 2,315 | \$ 3,330 | \$ 6,945 |  | \$ 182 | \$ 341 | \$ 546 |
| Interest cost | \$ 8,041 |  | 8,611 | 24,630 | 25,833 | \$ 391 | 461 | 1,225 | 1,383 |
| Expected return on plan assets | $(6,221)$ |  | $(10,169)$ | $(19,320)$ | $(30,507)$ | (307) | (420) | (932) | $(1,260)$ |
| Amortization of prior service cost |  |  | 67 | 44 | 201 |  | (13) | (8) | (39) |
| Amortization of net loss | 3,203 |  |  | 10,590 |  | 185 | 172 | 683 | 515 |
| Net periodic cost | \$ 5,023 | \$ | 824 | \$ 19,274 | \$ 2,472 | \$ 269 | \$ 382 | \$1,309 | \$ 1,145 |
| One-time settlement gain |  |  |  |  |  |  | (24) |  | (24) |
| Curtailment gain |  |  |  | 820 |  |  |  | (341) |  |
| Total cost | \$ 5,023 | \$ | 824 | \$ 20,094 | \$ 2,472 | \$ 269 | \$ 358 | \$ 968 | \$ 1,121 |

The Plans experienced a steep decline in the fair value of plan assets for the year ended December 31, 2008, which resulted in a significant increase in the actuarial loss component of accumulated other comprehensive income as of December 31, 2008. The increase in net periodic pension cost, shown above, for the nine months ended September 30, 2009 versus the same period in 2008 was primarily due to the amortization of actuarial loss into pension expense and a lower expected return on plan assets.
For the nine months ended September 30, 2009, contributions made to the pension and restoration plans amounted to approximately $\$ 11.0$ million. The total contributions expected to be paid during the year 2009 for the pension and restoration plans amount to approximately $\$ 14.4$ million.
The Corporation also provides certain health care benefits for retired employees of certain subsidiaries. The components of net periodic postretirement benefit cost for the quarters and nine months ended September 30, 2009 and 2008 were as follows:

|  | Quarters ended | Nine months ended |  |
| :---: | :---: | :---: | :---: |
| (In thousands) | September 30, | September 30, |  |
| (2009 | 2008 | 2009 | 2008 |

Edgar Filing: POPULAR INC - Form 10-Q

| Service cost | $\$ 549$ | $\$ 485$ | $\$ 1,647$ | $\$ 1,455$ |
| :--- | :---: | :---: | :---: | ---: |
| Interest cost | 2,026 | 1,967 | 6,078 | 5,901 |
| Amortization of prior service cost | $(261)$ | $(262)$ | $(784)$ | $(786)$ |
|  |  |  |  |  |
| Total net periodic cost | $\$ 2,314$ | $\$ 2,190$ | $\$ 6,941$ | $\$ 6,570$ |

For the nine months ended September 30, 2009, contributions made to the postretirement benefit plan amounted to approximately $\$ 3.4$ million. The total contributions expected to be paid during the year 2009 for the postretirement benefit plan amount to approximately $\$ 5.0$ million.

## Table of Contents

## Note 22 Restructuring Plans

As indicated in the 2008 Annual Report, on October 17, 2008, the Board of Directors of Popular, Inc. approved two restructuring plans for the BPNA reportable segment. The objective of the restructuring plans is to improve profitability in the short-term, increase liquidity and lower credit costs and, over time, achieve a greater integration with corporate functions in Puerto Rico.

## BPNA Restructuring Plan

The restructuring plan for BPNA s banking operations (the BPNA Restructuring Plan ) contemplates the following measures: closing, consolidating or selling approximately 40 underperforming branches in all existing markets; the shutting down, sale or downsizing of lending businesses that do not generate deposits or fee income; and the reduction of general expenses associated with functions supporting the aforementioned branch and balance sheet initiatives. The Corporation expects to complete the BPNA Restructuring Plan by the end of 2009. The following table details the expenses recognized during the quarter and nine months ended September 30, 2009 that were associated with this particular restructuring plan.

|  | Quarter ended <br> September 30, | Nine months <br> ended |
| :--- | :---: | :---: | :---: | ---: |
| September 30, |  |  |
| (In thousands) | 2009 |  |

(a) Severance,
retention
bonuses and
other benefits
(b) Impairment on
long-lived assets
As of September 30, 2009, the BPNA Restructuring Plan has resulted in combined charges for 2008 and 2009, broken down as follows:

|  | Impairments <br> on <br> long-lived <br> assets | Restructuring <br> costs | Total |
| :--- | :---: | :---: | :---: |
| (In thousands) | $\$ 5,481$ | $\$ 14,195$ | $\$ 19,676$ |
| Year ended December 31, 2008 |  |  |  |
| Quarter ended: | 453 | 2,920 | 3,373 |
| March 31, 2009 |  | 1,431 | 1,431 |
| June 30, 2009 |  | 1,101 | 1,101 |
| September 30, 2009 | $\$ 5,934$ | $\$ 19,647$ | $\$ 25,581$ |

The following table presents the activity during 2009 in the reserve for restructuring costs associated with the BPNA Restructuring Plan.

| (In thousands) | Restructuring Costs |  |
| :---: | :---: | :---: |
| Balance as of January 1, 2009 | \$ | 10,852 |
| Charges during the quarter ended March 31, 2009 |  | 3,373 |
| Cash payments |  | $(4,585)$ |
| Balance at March 31, 2009 | \$ | 9,640 |
| Charges during the quarter ended June 30, 2009 |  | 1,431 |
| Cash payments |  | $(3,262)$ |
| Balance at June 30, 2009 | \$ | 7,809 |
| Charges during the quarter ended September 30, 2009 |  | 1,101 |
| Cash payments |  | $(1,170)$ |
| Balance as of September 30, 2009 | \$ | 7,740 |

The reserve balances as of September 30, 2009 were mostly related to lease terminations.
Additional restructuring costs expected to be incurred associated with this restructuring plan are estimated at $\$ 3.3$ million and are mostly associated with lease terminations.

## Table of Contents

## E-LOAN 2008 Restructuring Plan

The E-LOAN 2008 Restructuring Plan involved E-LOAN ceasing to operate as a direct lender, an event that occurred in late 2008. E-LOAN continues to market deposit accounts under its name for the benefit of BPNA. As part of the 2008 plan, all operational and support functions were transferred to BPNA and EVERTEC. The 2008 E-LOAN Restructuring Plan is substantially complete as of September 30, 2009 since all operational and support functions were transferred to BPNA and EVERTEC and loan servicing was transferred to a third-party provider. As of September 30, 2009, E-LOAN s workforce totaled 8 FTEs.
The following table details the expenses recognized during the quarter and nine months ended September 30, 2009 that were associated with the E-LOAN 2008 Restructuring Plan.

|  | Quarter ended <br> September 30, <br> 2009 | Nine months <br> ended |
| :--- | :---: | :---: | :---: | ---: |
| September 30, |  |  |
| (In thousands) |  | 2009 |

(a) Severance, retention
bonuses and
other benefits

As of September 30, 2009, the E-LOAN 2008 Restructuring Plan has resulted in combined charges for 2008 and 2009, broken down as follows:

|  | Impairments <br> on <br> long-lived <br> assets | Restructuring <br> costs | Total |
| :--- | :---: | :---: | ---: |
| (In thousands) | $\$ 18,867$ | $\$ 3,131$ | $\$ 21,998$ |
| Year ended December 31, 2008 |  | 1,818 | 1,818 |
| Quarter ended |  | 885 | 885 |
| March 31, 2009 |  | 243 | 243 |
| June 30, 2009 |  | $\$ 6,077$ | $\$ 24,944$ |

The following table presents the activity in the reserve for restructuring costs associated with the E-LOAN 2008 Restructuring Plan for the nine months ended September 30, 2009.

| (In thousands) | Restructuring <br> Costs |  |
| :--- | ---: | ---: |
| Balance as of January 1, 2009 | 3,015 <br> Charges during the quarter ended March 31, 2009 | 1,818 |

Cash payments ..... $(1,528)$
Balance at March 31, 2009 ..... \$ 3,305
Charges during the quarter ended June 30, 2009 ..... 885
Cash payments ..... $(1,708)$
Balance at June 30, 2009 ..... \$ 2,482
Charges during the quarter ended September 30, 2009 ..... 243
Cash payments ..... $(1,667)$
Balance as of September 30, 2009 ..... \$ 1,058

The reserve balance as of September 30, 2009 was mostly associated with personnel costs.
Additional restructuring costs expected to be incurred associated with this restructuring plan are estimated at $\$ 0.2$ million.
The E-LOAN Restructuring Plan charges are part of the results of the BPNA reportable segment.

## Table of Contents

## Note 23 Income Taxes

The reconciliation of unrecognized tax benefits, including accrued interest, was as follows:

| (In millions) | 2009 | 2008 |
| :---: | :---: | :---: |
| Balance as of January 1 | \$45.2 | \$22.2 |
| Additions for tax positions January through March | 1.7 | 1.4 |
| Reductions as a result of settlements January through March | (0.6) |  |
| Balance as of March 31 | \$46.3 | \$23.6 |
| Additions for tax positions April through June | 2.2 | 4.4 |
| Balance as of June 30 | \$48.5 | \$28.0 |
| Additions for tax positions-July through September | 1.5 | 1.1 |
| Reductions as a result of lapse of the applicable statute of limitation | (2.5) |  |
| Balance as of September 30 | \$47.5 | \$29.1 |

As of September 30, 2009, the related accrued interest approximated $\$ 6.3$ million (September 30, $2008 \$ 4.1$ million). Management determined that as of September 30, 2009 and 2008 there was no need to accrue for the payment of penalties.
After consideration of the effect on U.S. federal tax of unrecognized U.S. state tax benefits, the total amount of unrecognized tax benefits, including U.S. and Puerto Rico, that if recognized, would affect the Corporation s effective tax rate, was approximately $\$ 45.7$ million as of September 30, 2009 (September 30, $2008 \quad \$ 27.8$ million).
The amount of unrecognized tax benefits may increase or decrease in the future for various reasons including adding amounts for current tax year positions, expiration of open income tax returns due to the statutes of limitation, changes in management s judgment about the level of uncertainty, status of examinations, litigation and legislative activity and the addition or elimination of uncertain tax positions.
The Corporation and its subsidiaries file income tax returns in Puerto Rico, the U.S. federal jurisdiction, various U.S. states and political subdivisions, and foreign jurisdictions. As of September 30, 2009, the following years remain subject to examination in the U.S. Federal jurisdiction 2007 and thereafter; and in the Puerto Rico jurisdiction 2005 and thereafter. The U.S. Internal Revenue Service ( IRS ) commenced an examination of the Corporation s U.S. operations tax return for 2007 which is still in process. Although the outcomes of the tax audits are uncertain, the Corporation believes that adequate amounts of tax and interest have been provided for any adjustments that are expected to result from open years. The Corporation does not anticipate a significant change to the total amount of unrecognized tax benefits within the next 12 months.

## Table of Contents

The following table presents the components of the Corporation s deferred tax assets and liabilities.

| (In thousands) | $\begin{gathered} \text { September } 30, \\ 2009 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 2008 \end{gathered}$ |
| :---: | :---: | :---: |
| Deferred tax assets: |  |  |
| Tax credits available for carryforward and other credits available | \$ 10,346 | \$ 74,676 |
| Net operating losses carryforward available | 805,878 | 670,326 |
| Deferred compensation | 1,797 | 2,628 |
| Postretirement and pension benefits | 126,450 | 149,027 |
| Deferred loan origination fees | 8,886 | 8,603 |
| Allowance for loan losses | 511,624 | 368,690 |
| Deferred gains | 14,315 | 18,307 |
| Intercompany deferred gains | 7,016 | 11,263 |
| SFAS. No 159 - Fair value option |  | 13,132 |
| Other temporary differences | 36,320 | 35,323 |
| Total gross deferred tax assets | 1,522,632 | 1,351,975 |
| Deferred tax liabilities: |  |  |
| Differences between assigned values and the tax basis of the assets and |  |  |
| liabilities recognized in purchase business combinations | 24,619 | 21,017 |
| Deferred loan origination costs | 10,235 | 11,228 |
| Accelerated depreciation | 7,991 | 9,348 |
| Unrealized net gain on securities available-for-sale | 35,231 | 78,761 |
| Unrealized gain on derivatives | 1,076 |  |
| Other temporary differences | 13,294 | 13,232 |
| Total gross deferred tax liabilities | 92,446 | 133,586 |
| Gross deferred tax assets less liabilities | 1,430,186 | 1,218,389 |
| Less: Valuation allowance | 1,049,604 | 861,018 |
| Net deferred tax assets | \$ 380,582 | \$ 357,371 |

A deferred tax asset should be reduced by a valuation allowance if based on the weight of all available evidence, it is more likely than not (a likelihood of more than $50 \%$ ) that some portion or the entire deferred tax asset will not be realized. The valuation allowance should be sufficient to reduce the deferred tax asset to the amount that is more likely than not to be realized. The determination of whether a deferred tax asset is realizable is based on weighing all available evidence, including both positive and negative evidence. The realization of deferred tax assets, including carryforwards and deductible temporary differences, depends upon the existence of sufficient taxable income of the same character during the carryback or carryforward period. Accounting guidance requires the consideration of all sources of taxable income available to realize the deferred tax asset, including the future reversal of existing temporary differences, future taxable income exclusive of reversing temporary differences and carryforwards, taxable income in carryback years and tax-planning strategies.
The Corporation s U.S. mainland operations are in a cumulative loss position for the three-year period ended September 30, 2009. For purposes of assessing the realization of the deferred tax assets in the U.S. mainland, this cumulative taxable loss position in recent years and the financial results of the continuing business in the U.S.

## Edgar Filing: POPULAR INC - Form 10-Q

outweighed the positive evidence objectively verifiable and has caused the Corporation to conclude that it is more likely than not that the Corporation will not be able to realize the related deferred tax assets in the future. As of September 30, 2009, the Corporation s U.S. mainland operations net deferred tax assets amounted to $\$ 1.03$ billion with a valuation allowance of $\$ 1.05$ billion. The additional valuation allowance of $\$ 17$ million is related to a deferred tax liability on the indefinite-lived intangible assets, mainly at BPNA. Management will continue to reassess the realization of the deferred tax assets each reporting period.

## Table of Contents

## Note 24 Stock-Based Compensation

The Corporation maintained a Stock Option Plan (the Stock Option Plan ), which permitted the granting of incentive awards in the form of qualified stock options, incentive stock options, or non-statutory stock options of the Corporation. In April 2004, the Corporation s shareholders adopted the Popular, Inc. 2004 Omnibus Incentive Plan (the
Incentive Plan ), which replaced and superseded the Stock Option Plan. Nevertheless, all outstanding award grants under the Stock Option Plan continue to remain in effect as of September 30, 2009 under the original terms of the Stock Option Plan.
Stock Option Plan
Employees and directors of the Corporation or any of its subsidiaries were eligible to participate in the Stock Option Plan. The Board of Directors or the Compensation Committee of the Board had the absolute discretion to determine the individuals that were eligible to participate in the Stock Option Plan. This plan provides for the issuance of Popular, Inc. s common stock at a price equal to its fair market value at the grant date, subject to certain plan provisions. The shares are to be made available from authorized but unissued shares of common stock or treasury stock. The Corporation s policy has been to use authorized but unissued shares of common stock to cover each grant. The maximum option term is ten years from the date of grant. Unless an option agreement provides otherwise, all options granted are $20 \%$ exercisable after the first year and an additional $20 \%$ is exercisable after each subsequent year, subject to an acceleration clause at termination of employment due to retirement. The following table presents information on stock options outstanding as of September 30, 2009:
(Not in thousands)


The aggregate intrinsic value of options outstanding as of September 30, 2009 was $\$ 0.3$ million (September 30, 2008 $\$ 2.6$ million). There was no intrinsic value of options exercisable as of September 30, 2009 and 2008. The following table summarizes the stock option activity and related information:

| (Not in thousands) | Options <br> Outstanding | Weighted-Average <br> Exercise Price |
| :--- | ---: | :---: |
| Outstanding at January 1, 2008 | $3,092,192$ | $\$ 20.64$ |
| Granted |  |  |
| Exercised | $(40,842)$ | 26.29 |
| Forfeited | $(85,507)$ | 19.67 |
| Expired | $2,965,843$ | $\$ 20.59$ |
| Outstanding as of December 31, 2008 |  |  |

Edgar Filing: POPULAR INC - Form 10-Q

| Forfeited | $(46,657)$ | 26.20 |
| :--- | ---: | ---: |
| Expired | $(244,681)$ | 19.74 |
|  |  |  |
| Outstanding as of September 30, 2009 | $2,674,505$ | $\$ 20.57$ |

## Table of Contents

The stock options exercisable as of September 30, 2009 totaled 2,585,523 (September 30, $2008-2,694,783$ ). There were no stock options exercised during the quarters and nine-month periods ended September 30, 2009 and 2008. Thus, there was no intrinsic value of options exercised during the quarters and nine-month periods ended September 30, 2009 and 2008.
There were no new stock option grants issued by the Corporation under the Stock Option Plan during 2008 and 2009. For the quarter ended September 30, 2009, the Corporation recognized $\$ 0.1$ million of stock option expense, with an income tax expense of $\$ 40$ thousand (September 30, $2008 \$ 0.3$ million, with a tax benefit of $\$ 0.1$ million). For the nine months ended September 30, 2009, the Corporation recognized $\$ 162$ thousand of stock option expense, with a tax benefit of $\$ 45$ thousand (September 30, 2008 - $\$ 0.8$ million, with a tax benefit of $\$ 0.3$ million). The total unrecognized compensation cost as of September 30, 2009 related to non-vested stock option awards was $\$ 0.1$ million and is expected to be recognized over a weighted-average period of 3 months.

## Incentive Plan

The Incentive Plan permits the granting of incentive awards in the form of Annual Incentive Awards, Long-term Performance Unit Awards, Stock Options, Stock Appreciation Rights, Restricted Stock, Restricted Units or Performance Shares. Participants in the Incentive Plan are designated by the Compensation Committee of the Board of Directors (or its delegate as determined by the Board). Employees and directors of the Corporation and / or any of its subsidiaries are eligible to participate in the Incentive Plan. The shares may be made available from common stock purchased by the Corporation for such purpose, authorized but unissued shares of common stock or treasury stock. The Corporation s policy with respect to the shares of restricted stock has been to purchase such shares in the open market to cover each grant.
Under the Incentive Plan, the Corporation has issued restricted shares, which become vested based on the employees continued service with Popular. Unless otherwise stated in an agreement, the compensation cost associated with the shares of restricted stock is determined based on a two-prong vesting schedule. The first part is vested ratably over five years commencing at the date of grant and the second part is vested at termination of employment after attainment of 55 years of age and 10 years of service. The five-year vesting part is accelerated at termination of employment after attaining 55 years of age and 10 years of service.
The following table summarizes the restricted stock activity under the Incentive Plan for members of management:
(Not in thousands)
Non-vested at January 1, 2008
Granted
Vested
Forfeited
Non-vested as of December 31, 2008
Granted
Vested
Forfeited
Non-vested as of September 30, 2009

| Restricted Stock | Weighted-Average Grant Date Fair Value |  |
| :---: | :---: | :---: |
| 303,686 | \$ | 22.37 |
| $(50,648)$ |  | 20.33 |
| $(4,699)$ |  | 19.95 |
| 248,339 | \$ | 22.83 |
| $(104,791)$ |  | 21.93 |
| $(3,627)$ |  | 19.95 |
| 139,921 | \$ | 23.56 |

During the quarters and nine-month periods ended September 30, 2009 and 2008, no shares of restricted stock were awarded to management under the Incentive Plan corresponding to the performance of 2008 and 2007.
Beginning in 2007, the Corporation authorized the issuance of performance shares, in addition to restricted shares, under the Incentive Plan. The performance shares award consists of the opportunity to receive shares of Popular, Inc. s common stock provided the Corporation achieves certain performance goals during a 3-year performance cycle. The
compensation cost associated with the performance shares will be recorded ratably over a three-year

## Table of Contents

performance period. The performance shares will be granted at the end of the three-year period and will be vested at grant date, except when the participant s employment is terminated by the Corporation without cause. In such case, the participant will receive a pro-rata amount of shares calculated as if the Corporation would have met the performance goal for the performance period. As of September 30, 2009, 35,397 (September 30, 2008 6,528) shares have been granted under this plan to terminated employees.
During the quarter ended September 30, 2009, the Corporation recognized $\$ 0.6$ million of restricted stock expense related to management incentive awards, with a tax benefit of $\$ 0.2$ million (September 30, $2008 \quad \$ 0.5$ million, with a tax benefit of $\$ 0.2$ million). For the nine-month period ended September 30, 2009, the Corporation recognized $\$ 1.4$ million of restricted stock expense related to management incentive awards, with a tax benefit of $\$ 0.5$ million (September 30, $2008 \$ 1.7$ million, with a tax benefit of $\$ 0.6$ million). The fair market value of the restricted stock vested was $\$ 1.8$ million at grant date and $\$ 0.3$ million at vesting date. This triggers a shortfall of $\$ 1.5$ million that was recorded as an additional income tax expense at the applicable income tax rate net of deferred tax asset valuation allowance since the Corporation does not have any surplus due to windfalls. During the quarter ended September 30, 2009, the Corporation recognized $\$ 0.3$ million of performance share expense, with a tax benefit of $\$ 107$ thousand (September 30, $2008 \$ 12$ thousand, with a tax benefit of $\$ 5$ thousand). During the nine-month period ended September 30, 2009, the Corporation recognized $\$ 0.6$ million of performance share expense, with a tax benefit of $\$ 129$ thousand (September 30, $2008 \$ 0.9$ million, with a tax benefit of $\$ 0.3$ million). The total unrecognized compensation cost related to non-vested restricted stock awards and performance shares to members of management as of September 30, 2009 was $\$ 6.6$ million and is expected to be recognized over a weighted-average period of 2.2 years.

The following table summarizes the restricted stock activity under the Incentive Plan for members of the Board of Directors:
(Not in thousands)
$\left.\begin{array}{cc}\text { Restricted } & \text { Weighted-Average } \\ \text { Grant Date Fair }\end{array}\right\}$

Non-vested at January 1, 2008
Granted
56,025
\$ 10.75
Vested
$(56,025)$
10.75

Forfeited
Non-vested as of December 31, 2008
Granted
251,993
\$ 2.65
$(251,993)$
2.65

Vested
Forfeited
Non-vested as of September 30, 2009
During the quarter ended September 30, 2009, the Corporation granted 78,070 (September 30, 2008 5,467) shares of restricted stock to members of the Board of Directors of Popular, Inc. and BPPR, which became vested at grant date. During this period, the Corporation recognized $\$ 0.1$ million of restricted stock expense related to these restricted stock grants, with a tax benefit of $\$ 47$ thousand (September 30, $2008 \$ 0.1$ million, with a tax benefit of $\$ 45$ thousand). For the nine-month period ended September 30, 2009, the Corporation granted 251,993 (September 30, $2008-50,815$ ) shares of restricted stock to members of the Board of Directors of Popular, Inc. and BPPR, which became vested at grant date. During the nine-month period ended September 30, 2009, the Corporation recognized $\$ 0.3$ million of restricted stock expense related to these restricted stock grants, with a tax benefit of $\$ 141$ thousand (September 30, $2008 \$ 0.3$ million, with a tax benefit of $\$ 0.1$ million). The fair value at vesting date of the restricted stock vested during 2009 for directors was $\$ 0.7$ million.

## Table of Contents

Note 25 Supplemental Disclosure on the Consolidated Statements of Cash Flows
Additional disclosures on non-cash activities for the nine-month period are listed in the following table:

|  | September 30, | September 30, |
| :--- | ---: | ---: |
| (In thousands) | 2009 | 2008 |
| Non-cash activities: |  |  |
| Loans transferred to other real estate | $\$$ | 116,200 |
| Loans transferred to other property | 29,331 | $\$ 8,521$ |
|  |  | 32,725 |
| Total loans transferred to foreclosed assets | 145,531 | 111,246 |
| Transfers from loans held-in-portfolio to loans held-for-sale | 32,270 | 690,222 |
| Transfers from loans held-for-sale to loans held-in-portfolio | 175,043 | 60,032 |
| Loans securitized into investment securities (a) | $1,112,061$ | $1,357,249$ |
| Recognition of mortgage servicing rights on securitizations or asset | 19,640 | 22,033 |
| transfers | 207,139 |  |
| Treasury stock retired | $1,689,389$ |  |
| Change in par value of common stock | $(397,911)$ |  |
| Trust preferred securities exchanged for new common stock issued: | 317,652 |  |
| Trust preferred securities exchanged | $(524,079)$ |  |
| New common stock issued | 293,691 |  |
| Preferred stock exchanged for new common stock issued: | $(901,165)$ |  |
| Preferred stock exchanged (Series A and B) |  |  |
| New common stock issued | 415,885 |  |
| Preferred stock exchanged for new trust preferred securities issued: |  |  |
| Preferred stock exchanged (Series C) |  |  |
| New trust preferred securities issued (junior subordinated |  |  |
| debentures) |  |  |

(a) Includes loans
securitized into
investment
securities and
subsequently
sold before
quarter end.

## Note 26 Segment Reporting

The Corporation s corporate structure consists of three reportable segments Banco Popular de Puerto Rico, Banco Popular North America and EVERTEC. These reportable segments pertain only to the continuing operations of Popular, Inc. As previously indicated in Note 3 to the consolidated financial statements, the operations of Popular Financial Holdings, which were considered a reportable segment in June 2008, were discontinued in the third quarter of 2008. Also, a corporate group has been defined to support the reportable segments.
Management determined the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. The segments were determined based on the organizational structure, which focuses primarily on the markets the segments serve, as well as on the products and services offered by the segments. Banco Popular de Puerto Rico:
Given that Banco Popular de Puerto Rico constitutes a significant portion of the Corporation s results of operations and total assets as of September 30, 2009, additional disclosures are provided for the business areas included in this
reportable segment, as described below:
Commercial banking represents the Corporation s banking operations conducted at BPPR, which are targeted mainly to corporate, small and middle size businesses. It includes aspects of the lending and depository businesses, as well as other finance and advisory services. BPPR allocates funds across business areas based on duration matched transfer pricing at market rates. This area also incorporates income related with the investment of excess funds, as well as a proportionate share of the investment function of BPPR.

## Table of Contents

Consumer and retail banking represents the branch banking operations of BPPR which focus on retail clients. It includes the consumer lending business operations of BPPR, as well as the lending operations of Popular Auto and Popular Mortgage. Popular Auto focuses on auto and lease financing, while Popular Mortgage focuses principally in residential mortgage loan originations. The consumer and retail banking area also incorporates income related with the investment of excess funds from the branch network, as well as a proportionate share of the investment function of BPPR.
Other financial services include the trust and asset management service units of BPPR, the brokerage and investment banking operations of Popular Securities, and the insurance agency and reinsurance businesses of Popular Insurance, Popular Insurance V.I., Popular Risk Services, and Popular Life Re. Most of the services that are provided by these subsidiaries generate profits based on fee income.

## Banco Popular North America:

Banco Popular North America s reportable segment consists of the banking operations of BPNA, E-LOAN, Popular Equipment Finance, Inc. and Popular Insurance Agency, U.S.A. Popular Equipment Finance, Inc. sold a substantial portion of its lease financing portfolio during the quarter ended March 31, 2009 and also ceased originations as part of BPNA s strategic plan. BPNA operates through a retail branch network in the U.S. mainland, while E-LOAN supports BPNA s deposit gathering through its online platform. All direct lending activities at E-LOAN were ceased during the fourth quarter of 2008. Popular Insurance Agency, U.S.A. offers investment and insurance services across the BPNA branch network.
EVERTEC:
This reportable segment includes the financial transaction processing and technology functions of the Corporation, including EVERTEC, with offices in Puerto Rico, Florida, the Dominican Republic and Venezuela; and ATH Costa Rica, S.A., EVERTEC LATINOAMERICA, SOCIEDAD ANONIMA and T.I.I. Smart Solutions Inc. located in Costa Rica. In addition, this reportable segment includes the equity investments in Consorcio de Tarjetas Dominicanas, S.A. ( CONTADO ) and Servicios Financieros, S.A. de C.V. ( Serfinsa ), which operate in the Dominican Republic and El Salvador, respectively. This segment provides processing and technology services to other units of the Corporation as well as to third parties, principally other financial institutions in Puerto Rico, the Caribbean and Central America. The Corporate group consists primarily of the holding companies: Popular, Inc., Popular North America and Popular International Bank, excluding the equity investments in CONTADO and Serfinsa, which due to the nature of their operations are included as part of the EVERTEC segment. The Corporate group also includes the expenses of the four administrative corporate areas that are identified as critical for the organization: Finance, Risk Management, Legal and People, and Communications.
For segment reporting purposes, the impact of recording the valuation allowance on deferred tax assets of the U.S. operations was assigned to each legal entity within PNA (including PNA holding company as an entity) based on each entity s net deferred tax asset as of December 31, 2008 and September 30, 2009, except for PFH. The impact of recording the valuation allowance at PFH was allocated among continuing and discontinued operations. The portion attributed to the continuing operations was based on PFH s net deferred tax asset balance at January 1, 2008. The valuation allowance on deferred taxes, as it relates to the operating losses of PFH for the year 2008 and nine months ended September 30, 2009, was assigned to the discontinued operations.
The tax impact in results of operations for PFH attributed to the recording of the valuation allowance assigned to continuing operations was included as part of the Corporate group for segment reporting purposes since it does not relate to any of the legal entities of the BPNA reportable segment. PFH is no longer considered a reportable segment. The accounting policies of the individual operating segments are the same as those of the Corporation. Transactions between reportable segments are primarily conducted at market rates, resulting in profits that are eliminated for reporting consolidated results of operations.
The results of operations included in the tables below for the quarters and nine months ended September 30, 2009 and 2008 exclude the results of operations of the discontinued business of PFH. Segment assets as of

Edgar Filing: POPULAR INC - Form 10-Q

## Table of Contents

September 30, 2008 also exclude the assets of the discontinued operations.
2009
For the quarter ended September 30, 2009

|  | Banco Popular <br> de | Banco Popular <br> North America |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| EVERTEC |  |  |  |  |  | | Intersegment |
| ---: |
| Eliminations |

## For the quarter ended September 30, 2009

| (In thousands) |  | Total eportable Segments | Corporate |  | Eliminations |  | Popular, Inc. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (expense) | \$ | 295,143 | \$ | $(19,037)$ | \$ | 283 | \$ | 276,389 |
| Provision for loan losses |  | 331,063 |  |  |  |  |  | 331,063 |
| Non-interest income |  | 162,877 |  | 5,401 |  | $(8,234)$ |  | 160,044 |
| Amortization of intangibles |  | 2,379 |  |  |  |  |  | 2,379 |
| Depreciation expense |  | 15,224 |  | 206 |  |  |  | 15,430 |
| Gain on extinguishment of debt |  | 955 |  | $(78,337)$ |  | $(1,922)$ |  | $(79,304)$ |
| Other operating expenses |  | 267,406 |  | 17,343 |  | $(2,654)$ |  | 282,095 |
| Income tax expense (benefit) |  | 10,808 |  | $(5,171)$ |  | 694 |  | 6,331 |
| Net (loss) income | \$ | $(169,815)$ | \$ | 52,323 | \$ | $(4,069)$ | \$ | $(121,561)$ |
| Segment Assets |  | 5,504,883 |  | ,401,904 |  | 68,983) |  | ,637,804 |

For the nine months ended September 30, 2009

|  | Banco Popular <br> de | Banco <br> Popular <br> North |  | Intersegment |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Puerto Rico | America | EVERTEC | Eliminations |  |
| Net interest income (expense) | $\$ 650,927$ | $\$ 234,929$ | $\$$ | (785) |  |
| Provision for loan losses | 486,343 | 566,693 |  |  |  |

Edgar Filing: POPULAR INC - Form 10-Q

| Non-interest income | 626,627 | 15,892 | 194,279 | $\$(109,295)$ |
| :--- | ---: | ---: | ---: | ---: |
| Amortization of intangibles | 3,869 | 2,731 | 618 | $(22)$ |
| Depreciation expense | 29,550 | 8,258 | 9,875 |  |
| Gain on extinguishment of debt | 955 |  |  |  |
| Other operating expenses | 579,752 | 236,453 | 125,790 | $(109,103)$ |
| Income tax expense (benefit) | 1,224 | $(5,692)$ | 18,406 | $(67)$ |
| Net income (loss) | $\$ 175,861$ | $\$(557,622)$ | $\$ 38,805$ | $\$$ |
|  |  |  |  | $(103)$ |
| 7 |  |  |  |  |

## Table of Contents

For the nine months ended September 30, 2009


|  | Banco Popular <br> de | Banco Popular <br> North America |  |  | EVERTEC |
| :--- | ---: | ---: | ---: | ---: | ---: | | Intersegment |
| ---: |
| Eliminations |

## For the quarter ended September 30, 2008

Total Reportable
(In thousands)
Net interest income (expense)
Provision for loan losses
Non-interest income (loss)
Amortization of intangibles
Depreciation expense
Other operating expenses
Income tax expense
Segments
\$

| $\$ 327,663$ | $\$$ | $(3,670)$ | $\$$ | 289 | $\$$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 252,160 |  |  |  | 324,282 |  |
| 199,145 |  | $(9,621)$ |  | $(1,596)$ |  |
| 3,966 |  |  |  |  | 187,928 |
| 17,368 | 584 |  |  |  | 3,966 |
| 285,785 | 17,160 |  | $(1,948)$ |  | 17,952 |
| 62,927 | 106,929 |  | $(21,548)$ | 148,397 |  |
|  |  |  |  |  |  |

Edgar Filing: POPULAR INC - Form 10-Q

| Net loss | $\$(95,398)$ | $\$(137,964)$ | $\$ 22,189$ | $\$(211,173)$ |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Segment Assets | $\$ 39,029,095$ | $\$ 6,326,012$ | $\$(5,933,634)$ | $\$ 39,421,473$ |

## Table of Contents

For the nine months ended September 30, 2008

|  | Banco Popular <br> de | Banco <br> Popular <br> North |  | Intersegment |  |
| :--- | :---: | ---: | :--- | ---: | ---: |
| (In thousands) | Puerto Rico | America | EVERTEC | Eliminations |  |
| Net interest income (expense) | $\$ 726,256$ | $\$ 277,227$ | $\$$ | $(603)$ |  |
| Provision for loan losses | 339,151 | 263,370 |  |  |  |
| Non-interest income | 483,087 | 135,583 | 198,922 | $\$(112,601)$ |  |
| Amortization of intangibles | 3,749 | 4,527 | 672 |  |  |
| Depreciation expense | 31,296 | 10,793 | 10,849 | $(54)$ |  |
| Other operating expenses | 568,923 | 276,105 | 138,975 | $(111,428)$ |  |
| Income tax expense | 39,517 | 33,350 | 14,083 | $(436)$ |  |
|  |  |  |  |  |  |
| Net income (loss) | $\$ 226,707$ | $\$(175,335)$ | $\$ 33,740$ | $\$$ | $(683)$ |

## For the nine months ended September 30, 2008

|  | Total <br> Reportable |  |  |  |  |
| :--- | ---: | :---: | ---: | ---: | ---: |
| (In thousands) | Segments | Corporate | Eliminations | Popular, <br> Inc. |  |
| Net interest income (expense) | $\$ 1,002,880$ | $\$(13,482)$ | $\$$ | 940 | $\$ 990,338$ |
| Provision for loan losses | 602,521 | 40 |  | 602,561 |  |
| Non-interest income | 704,991 | $(7,251)$ | $(9,263)$ | 688,477 |  |
| Amortization of intangibles | 8,948 |  |  | 8,948 |  |
| Depreciation expense | 52,884 | 1,737 |  | 54,621 |  |
| Other operating expenses | 872,575 | 47,949 | $(7,545)$ | 912,979 |  |
| Income tax expense | 86,514 | 86,627 | $(20,674)$ | 152,467 |  |
|  |  |  |  |  |  |
| Net income (loss) | $\$$ | 84,429 | $\$(157,086)$ | $\$ 19,896$ | $\$(52,761)$ |

Edgar Filing: POPULAR INC - Form 10-Q

## Table of Contents

Additional disclosures with respect to the Banco Popular de Puerto Rico reportable segment are as follows:
2009
For the quarter ended September 30, 2009

| (In thousands) | Commercial Banking |  | Consumer and Retail Banking |  | Other <br> Financial Services |  | Eliminations |  | Total Banco <br> Popular de Puerto Rico |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 77,277 | \$ | 137,449 | \$ | 3,010 | \$ | 123 | \$ | 217,859 |
| Provision for loan losses |  | 98,536 |  | 54,814 |  |  |  |  |  | 153,350 |
| Non-interest income |  | 26,565 |  | 76,758 |  | 27,049 |  | 1 |  | 130,373 |
| Amortization of intangibles |  | 28 |  | 1,079 |  | 163 |  |  |  | 1,270 |
| Depreciation expense |  | 3,785 |  | 5,571 |  | 309 |  |  |  | 9,665 |
| Gain on extinguishment of debt |  | 955 |  |  |  |  |  |  |  | 955 |
| Other operating expenses |  | 51,928 |  | 123,628 |  | 16,405 |  | (72) |  | 191,889 |
| Income tax (benefit) expense |  | $(20,892)$ |  | 17,776 |  | 4,919 |  | 80 |  | 1,883 |
| Net (loss) income | \$ | $(30,498)$ | \$ | 11,339 | \$ | 8,263 | \$ | 116 | \$ | $(10,780)$ |
| Segment Assets |  | ,111,972 |  | ,193,362 |  | 13,411 |  | ,153) |  | 872,592 |

For the nine months ended September 30, 2009

|  | Commercial | Consumer <br> and <br> Retail | Other <br> Financial | Total Banco |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |
|  |  |  |  |  | Popular de |
|  |  |  |  |  |  |
| (In thousands) | Banking | Banking | Services | Eliminations | Puerto Rico |
| Net interest income | \$225,595 | \$415,675 | \$ 9,195 | \$ 462 | \$650,927 |
| Provision for loan losses | 316,005 | 170,338 |  |  | 486,343 |
| Non-interest income | 131,192 | 421,565 | 74,313 | (443) | 626,627 |
| Amortization of intangibles | 131 | 3,190 | 548 |  | 3,869 |
| Depreciation expense | 12,518 | 16,080 | 952 |  | 29,550 |
| Gain on extinguishment of debt | 955 |  |  |  | 955 |
| Other operating expenses | 155,500 | 377,064 | 47,393 | (205) | 579,752 |
| Income tax (benefit) expense | $(77,061)$ | 66,202 | 11,986 | 97 | 1,224 |
| Net (loss) income | \$ $(51,261)$ | \$204,366 | \$ 22,629 | \$ 127 | \$ 175,861 |

Edgar Filing: POPULAR INC - Form 10-Q

## Table of Contents

2008
For the quarter ended September 30, 2008

| (In thousands) | Commercial Banking |  | Consumer and Retail Banking |  | Other <br> Financial Services |  | Eliminations |  | Total Banco <br> Popular de Puerto Rico |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |  |  |  |  |
| Net interest income | \$ | 83,878 | \$ | 151,284 | \$ | 3,062 | \$ | 149 | \$ | 238,373 |
| Provision for loan losses |  | 99,564 |  | 29,353 |  |  |  |  |  | 128,917 |
| Non-interest income |  | 26,655 |  | 73,157 |  | 20,988 |  | (471) |  | 120,329 |
| Amortization of intangibles |  | 76 |  | 2,011 |  | 154 |  |  |  | 2,241 |
| Depreciation expense |  | 5,062 |  | 4,901 |  | 329 |  |  |  | 10,292 |
| Other operating expenses |  | 45,892 |  | 123,290 |  | 15,297 |  | (73) |  | 184,406 |
| Income tax (benefit) expense |  | $(20,683)$ |  | 15,662 |  | 2,558 |  | (85) |  | $(2,548)$ |
| Net (loss) income | \$ | $(19,378)$ | \$ | 49,224 | \$ | 5,712 | \$ | (164) | \$ | 35,394 |
| Segment Assets |  | 596,931 |  | 8,925,656 |  | 34,585 |  | 4,864) |  | ,262,308 |

For the nine months ended September 30, 2008


Additional disclosures with respect to the Banco Popular North America reportable segment are as follows:
2009
For the quarter ended September 30, 2009

| (In thousands) | Banco Popular North America |  | E-LOAN |  | Eliminations |  | Banco Popular North America |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$ | 76,833 | \$ | 482 | \$ | 273 | \$ | 77,588 |
| Provision for loan losses |  | 143,879 |  | 33,834 |  |  |  | 177,713 |
| Non-interest income (loss) |  | 16,573 |  | $(10,129)$ |  | (49) |  | 6,395 |

Edgar Filing: POPULAR INC - Form 10-Q

| Amortization of intangibles | 910 |  |  | 910 |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Depreciation expense | 2,387 | 292 |  | 2,679 |  |
| Other operating expenses | 67,743 | 2,302 |  | 70,045 |  |
| Income tax expense | 785 | 1,768 |  | 2,553 |  |
| Net loss | $\$(122,298)$ | $\$(47,843)$ | $\$$ | 224 | $\$(169,917)$ |
| Segment Assets | $\$ 12,076,358$ | $\$ 626,462$ | $\$(1,259,737)$ | $\$ 11,443,083$ |  |

## Table of Contents

For the nine months ended September 30, 2009

|  | Banco Popular <br> North |  |  | Total <br> Banco Popular <br> North |
| :--- | :---: | :---: | :---: | :---: |
| (In thousands) | America | E-LOAN | Eliminations | America |


|  | Banco Popular <br> North America | E-LOAN | Eliminations |
| :--- | ---: | ---: | ---: | ---: | ---: | | Total |
| ---: | :--- |
| Banco Popular |
| North America |

For the nine months ended September 30, 2008

|  | Banco <br> Popular <br> North |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| America |  |  |  |  |$\quad$| E-LOAN |
| :---: |$\quad$ Eliminations | Banco Popular |
| :---: |
| North |
| America |

Edgar Filing: POPULAR INC - Form 10-Q

| Other operating expenses | 223,173 | 52,922 | 10 | 276,105 |
| :--- | ---: | ---: | ---: | ---: |
| Income tax expense | 19,358 | 13,822 | 170 | 33,350 |
| Net loss | $\$(48,554)$ | $\$(127,097)$ | $\$ 316$ | $\$(175,335)$ |

## Table of Contents

A breakdown of intersegment eliminations, particularly revenues, by segment in which the revenues are recorded follows:

| INTERSEGMENT REVENUES*(In thousands) | Quarter ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { September } \\ 30, \\ 2009 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2009 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ |
| Banco Popular de Puerto Rico: |  |  |  |  |
| Commercial Banking |  | \$ 158 |  | \$ 848 |
| Consumer and Retail Banking | \$ 2 | 303 | \$ 2 | 1,904 |
| Other Financial Services | (65) | (50) | (195) | (180) |
| Banco Popular North America: |  |  |  |  |
| Banco Popular North America | 10 | (456) | 29 | $(2,737)$ |
| E-LOAN |  |  |  | (627) |
| EVERTEC | $(36,107)$ | $(36,975)$ | $(109,131)$ | $(111,809)$ |
| Total intersegment revenues from continuing operations | \$ 36,160$)$ | \$ 37,020 ) | \$ 109,295 ) | \$(112,601) |
| * For purposes of the intersegment revenues disclosure, revenues include interest income (expense) related to internal funding and other income derived from intercompany transactions, mainly related to processing / information technology services. |  |  |  |  |

A breakdown of revenues and selected balance sheet information by geographical area follows:

| Geographic Information | Quarter ended |  | Nine months ended |  |
| :--- | :---: | :---: | :---: | :---: |
|  | September | September |  |  |
| (In thousands) | 30, | 30, | September 30, | September 30, |
| Revenues (1) | 2009 | 2008 | 2009 | 2008 |
| Puerto Rico | $\$ 331,364$ | $\$ 352,893$ | $\$ 1,244,649$ | $\$ 1,201,999$ |
|  |  |  |  |  |
| Table of Contents |  |  |  | 148 |


| United States | 79,782 | 134,177 | 208,780 | 393,005 |
| :---: | :---: | :---: | :---: | :---: |
| Other | 25,287 | 25,140 | 99,120 | 83,811 |
| Total consolidated revenues from continuing operations | \$436,433 | \$512,210 | \$1,552,549 | \$1,678,815 |
| (1) Total revenues include net interest income, service charges on deposit accounts, other service fees, net gain (loss) on sale and valuation adjustments of investment securities, trading account profit (loss), gain (loss) on sale of loans and valuation adjustments on loans held-for-sale, and other operating income. |  |  |  |  |

(In thousands)

Selected Balance Sheet Information: (1)
Puerto Rico
Total assets
Loans
Deposits
Mainland United States
Total assets
Loans
Deposits

| $\$ 22,802,274$ | $\$ 24,886,736$ | $\$ 24,817,377$ |
| ---: | ---: | ---: |
| $14,537,544$ | $15,160,033$ | $15,374,817$ |
| $16,570,569$ | $16,737,693$ | $17,261,205$ |
| $\$ 11,669,207$ | $\$ 12,713,357$ | $\$ 13,281,147$ |
| $9,156,724$ | $10,417,840$ | $10,519,632$ |
| $8,792,328$ | $9,662,690$ | $9,429,980$ |
|  |  |  |
| $\$ 1,166,323$ | $\$ 1,270,089$ | $\$ 1,322,949$ |
| 777,248 | 691,058 | 686,720 |
| $1,020,001$ | $1,149,822$ | $1,220,212$ |

(1) Does not
include balance
sheet
information of the discontinued operations for the periods
ended
December 31, 2008 and
September 30, 2008.
(2) Represents deposits from BPPR
operations
located in the U.S. and British

Virgin Islands.

## Table of Contents

## Note 27 Subsequent Event

On October 16, 2009, the Corporation completed the sale of six New Jersey bank branches pertaining to BPNA with approximately $\$ 225$ million in deposits. The Corporation did not sell loans as part of the transaction. The transaction resulted in a gain of approximately $\$ 591$ thousand, which will be recorded in the fourth quarter of 2009.
Note 28 Condensed Consolidating Financial Information of Guarantor and Issuers of Registered Guaranteed Securities
The following condensed consolidating financial information presents the financial position of Popular, Inc. Holding Company ( PIHC ) (parent only), Popular International Bank, Inc. ( PIBI ), Popular North America, Inc. ( PNA ), and all other subsidiaries of the Corporation as of September 30, 2009, December 31, 2008 and September 30, 2008, and the results of their operations and cash flows for the periods ended September 30, 2009 and 2008.
PIBI is an operating subsidiary of PIHC and is the holding company of its wholly-owned subsidiaries: ATH Costa Rica S.A., EVERTEC LATINOAMERICA, SOCIEDAD ANONIMA, T.I.I. Smart Solutions Inc., Popular Insurance V.I., Inc. and PNA.

PNA is an operating subsidiary of PIBI and is the holding company of its wholly-owned subsidiaries:
PFH, including its wholly-owned subsidiaries Equity One, Inc. and Popular Mortgage Servicing, Inc.; and
Banco Popular North America ( BPNA ), including its wholly-owned subsidiaries Popular Equipment Finance, Inc., Popular Insurance Agency, U.S.A., and E-LOAN, Inc.
PIHC fully and unconditionally guarantees all registered debt securities issued by PNA.
The principal source of income for the PIHC consists of dividends from BPPR. As members subject to the regulations of the Federal Reserve System, BPPR and BPNA must obtain the approval of the Federal Reserve Board for any dividend if the total of all dividends declared by each entity during the calendar year would exceed the total of its net income for that year, as defined by the Federal Reserve Board, combined with its retained net income for the preceding two years, less any required transfers to surplus or to a fund for the retirement of any preferred stock. The payment of dividends by BPPR may also be affected by other regulatory requirements and policies, such as the maintenance of certain minimum capital levels. As of September 30, 2009, BPPR could have declared a dividend of approximately $\$ 56$ million (December 31, $2008 \quad \$ 32$ million; September 30, $2008 \quad \$ 92$ million) without the approval of the Federal Reserve Board. As of September 30, 2009, BPNA was required to obtain the approval of the Federal Reserve Board to declare a dividend. The Corporation has never received dividend payments from its U.S. subsidiaries. Refer to Popular, Inc. s Form 10-K for the year ended December 31, 2008 for further information on dividend restrictions imposed by regulatory requirements and policies on the payment of dividends by BPPR and BPNA.

## Table of Contents

POPULAR, INC.
CONDENSED CONSOLIDATING STATEMENT OF CONDITION SEPTEMBER 30, 2009
(UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Holding Co. | Holding Co. | eliminations | entries | Consolidated |

ASSETS
Cash and due from

| banks | \$ | 958 | \$ | 7,688 | \$ | 381 | \$ | 607,134 | \$ | $(9,300)$ | \$ | 606,861 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market investments |  | 10,050 |  | 47,439 |  | 411 |  | 1,098,734 |  | $(57,811)$ |  | 1,098,823 |
| Investment securities available-for-sale, at fair value |  |  |  | 3,643 |  |  |  | 6,991,597 |  | $(1,949)$ |  | 6,993,291 |
| Investment securities held-to-maturity, at amortized cost |  | 455,769 |  | 1,250 |  |  |  | 185,931 |  | $(430,000)$ |  | 212,950 |
| Other investment securities, at lower of cost or realizable value |  | 10,850 |  | 1 |  | 4,492 |  | 159,600 |  |  |  | 174,943 |
| Trading account securities, at fair value |  |  |  |  |  |  |  | 446,368 |  |  |  | 446,368 |
| Investment in subsidiaries |  | 3,182,664 |  | 782,962 |  | 1,195,929 |  |  |  | (5,161,555) |  |  |
| Loans held-for-sale measured at lower of cost or fair value |  |  |  |  |  |  |  | 75,447 |  |  |  | 75,447 |

Loans

| held-in-portfolio | 171,906 | 4,600 | $24,528,725$ | $(192,265)$ | $24,512,966$ |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Less Unearned <br> income |  |  | 116,897 |  | 116,897 |
| Allowance for loan <br> losses | 60 |  | $1,207,341$ |  | $1,207,401$ |
|  | 171,846 | 4,600 | $23,204,487$ | $(192,265)$ | $23,188,668$ |


| Premises and equipment, net | 3,074 |  | 125 | 586,393 |  | 589,592 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other real estate | 74 |  |  | 129,411 |  | 129,485 |
| Accrued income receivable | 143 | 178 | 52 | 131,568 | (196) | 131,745 |
| Servicing assets |  |  |  | 183,376 |  | 183,376 |
| Other assets | 42,384 | 70,624 | 20,336 | 1,050,561 | $(30,225)$ | 1,153,680 |
| Goodwill |  |  |  | 606,508 |  | 606,508 |

Edgar Filing: POPULAR INC - Form 10-Q
Other intangible assets
554
45,513
46,067
\$3,878,366 \$ 913,785 \$ 1,226,326 \$35,502,628 \$ (5,883,301) \$35,637,804

## LIABILITIES AND

STOCKHOLDERS
EQUITY
Liabilities:
Deposits:
Non-interest bearing
Interest bearing

Federal funds
purchased and assets
sold under agreements

| to repurchase |  |  |  |  |  | $2,807,891$ |  | $2,807,891$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Other short-term |  |  |  |  |  | 167,127 | $(190,265)$ | 3,077 |
| borrowings | $\$$ |  |  |  |  |  |  |  |
| Notes payable at cost | $1,059,645$ |  |  | $\$$ | 434,277 | $1,157,899$ | $(2,000)$ | $2,649,821$ |
| Subordinated notes |  |  |  |  |  | 430,000 | $(430,000)$ |  |
| Other liabilities | 50,050 | $\$$ | 78 |  | 37,878 | 996,043 | $(32,388)$ | $1,051,661$ |
|  |  |  |  |  |  |  |  |  |
|  | $1,135,910$ |  | 78 | 472,155 | $32,008,910$ | $(721,705)$ | $32,895,348$ |  |

Stockholders equity:

| Preferred stock | 50,160 |  |  |  |  | 50,160 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Common stock | 6,395 | 3,961 | 2 | 52,322 | $(56,285)$ | 6,395 |
| Surplus | 2,787,750 | 3,292,438 | 3,176,208 | 4,495,509 | $(10,957,245)$ | 2,794,660 |
| Accumulated deficit | $(62,615)$ | $(2,353,525)$ | $(2,435,062)$ | $(1,062,519)$ | 5,844,196 | $(69,525)$ |
| Accumulated other comprehensive (loss) income, net of tax | $(39,223)$ | $(29,167)$ | 13,023 | 8,406 | 7,738 | $(39,223)$ |
| Treasury stock, at cost | (11) |  |  |  |  | (11) |
|  | 2,742,456 | 913,707 | 754,171 | 3,493,718 | $(5,161,596)$ | 2,742,456 |
|  | \$3,878,366 | \$ 913,785 | \$ 1,226,326 | \$35,502,628 | \$ (5,883,301) | 5,637,804 |

## Table of Contents

## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CONDITION
DECEMBER 31, 2008
(UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Holding Co. | Holding Co. | eliminations | entries | Consolidated |



Loans

| held-in-portfolio | 827,284 | 12,800 | $25,885,773$ | $(868,620)$ | $25,857,237$ |
| :--- | :---: | ---: | ---: | ---: | ---: |
| Less Unearned <br> income |  |  | 124,364 |  | 124,364 |
| Allowance for loan <br> losses | 60 |  | 882,747 |  | 882,807 |
|  | 827,224 | 12,800 | $24,878,662$ | $(868,620)$ | $24,850,066$ |


| Premises and |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| equipment, net | 22,057 |  | 128 | 598,622 |  |
| Other real estate | 47 |  |  | 89,674 |  |
| Accrued income <br> receivable |  |  |  |  | 89,807 |
| Servicing assets | 1,033 |  | 474 | 1,861 | 204,955 |
| Other assets |  |  |  | 180,306 | $(52,096)$ |
| Goodwill | 35,664 | 64,881 | 21,532 | 995,550 | 156,227 |
|  |  |  |  | 605,792 |  |

Table of Contents ..... 154

Edgar Filing: POPULAR INC - Form 10-Q
Other intangible assets
Assets from discontinued operations

## LIABILITIES AND

## STOCKHOLDERS

## EQUITY

Liabilities:
Deposits:
Non-interest bearing
Interest bearing
$\$ 4,222,145 \quad \$ \quad 436,964 \quad \$ 1,854,868 \quad \$ 38,586,431 \quad \$(6,217,639) \quad \$ 38,882,769$

Federal funds purchased and assets sold under agreements

| to repurchase | \$ | 44,471 |  |  |  |  | 3,596,817 | $(89,680)$ | 3,551,608 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other short-term borrowings |  | 42,769 |  |  | \$ | 500 | 828,285 | $(866,620)$ | 4,934 |
| Notes payable at cost |  | 793,300 |  |  |  | 1,488,942 | 1,106,521 | $(2,000)$ | 3,386,763 |
| Subordinated notes |  |  |  |  |  |  | 430,000 | $(430,000)$ |  |
| Other liabilities |  | 73,241 | \$ | 117 |  | 68,490 | 1,008,427 | $(53,937)$ | 1,096,338 |
| Liabilities from discontinued operations |  |  |  |  |  |  | 24,557 |  | 24,557 |
|  |  | 953,781 |  | 117 |  | 1,557,932 | 35,036,221 | $(1,933,646)$ | 35,614,405 |

Stockholders equity:

| Preferred stock | $1,483,525$ |  |  |  | $1,483,525$ |  |
| :--- | :---: | ---: | ---: | ---: | ---: | ---: |
| Common stock | $1,773,792$ | 3,961 | 2 | 52,318 | $(56,281)$ | $1,773,792$ |
| Surplus | 613,085 | $2,301,193$ | $2,184,964$ | $4,050,514$ | $(8,527,877)$ | 621,879 |
| Accumulated deficit | $(365,694)$ | $(1,797,175)$ | $(1,865,418)$ | $(585,705)$ | $4,239,504$ | $(374,488)$ |

Accumulated other comprehensive
(loss) income, net of tax
Treasury stock, at cost

| $(28,829)$ | $(71,132)$ | $(22,612)$ | 33,460 | 60,284 | $(28,829)$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(207,515)$ |  | $(377)$ | 377 | $(207,515)$ |  |
| $3,268,364$ | 436,847 | 296,936 | $3,550,210$ | $(4,283,993)$ | $3,268,364$ |
| $4,222,145$ | $\$$ | 436,964 | $\$ 1,854,868$ | $\$ 38,586,431$ | $\$(6,217,639)$ | | $\$ 38,882,769$ |
| :--- |

## Table of Contents

## POPULAR, INC. <br> CONDENSED CONSOLIDATING STATEMENT OF CONDITION SEPTEMBER 30, 2008 <br> (UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Holding Co. | Holding Co. | eliminations | entries | Consolidated |


| ASSETS <br> Cash and due from banks | \$ 1,582 | \$ | 64 | \$ | 7,676 | \$ 1,176,453 | $(1,778)$ | \$ 1,183,997 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market investments | 68,540 |  | 39,415 |  | 15,739 | 309,393 | $(123,590)$ | 309,497 |
| Investment securities available-for-sale, at fair value |  |  | 9,562 |  |  | 7,559,180 |  | 7,568,742 |
| Investment securities held-to-maturity, at amortized cost | 456,486 |  | 1,250 |  |  | 692,096 | $(430,000)$ | 719,832 |
| Other investment securities, at lower of cost or realizable value | 14,425 |  | 1 |  | 12,392 | 202,340 |  | 229,158 |
| Trading account securities, at fair value |  |  |  |  |  | 444,398 |  | 444,398 |
| Investment in subsidiaries | 2,428,180 |  | 201,659 |  | 1,548,408 |  | $(4,178,247)$ |  |
| Loans held-for-sale measured at lower of cost or market value |  |  |  |  |  | 245,134 |  | 245,134 |
| Loans held-in-portfolio | 812,694 |  |  |  | 901,000 | 26,539,342 | $(1,733,231)$ | 26,519,805 |
| Less Unearned income |  |  |  |  |  | 183,770 |  | 183,770 |
| Allowance for loan |  |  |  |  |  |  |  |  |
| losses | 60 |  |  |  |  | 726,420 |  | 726,480 |
|  | 812,634 |  |  |  | 901,000 | 25,629,152 | $(1,733,231)$ | 25,609,555 |


| Premises and equipment, net | 22,558 |  | 129 | 597,782 |  | 620,469 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other real estate | 47 |  |  | 72,558 |  | 72,605 |
| Accrued income receivable | 999 | 140 | 7,798 | 197,312 | $(8,700)$ | 197,549 |
| Servicing assets |  |  |  | 132,484 |  | 132,484 |
| Other assets | 26,579 | 66,295 | 64,644 | 1,297,650 | $(42,949)$ | 1,412,219 |
| Goodwill |  |  |  | 608,172 |  | 608,172 |
| Other intangible assets | 554 |  |  | 67,108 |  | 67,662 |

Table of Contents ..... 156

Edgar Filing: POPULAR INC - Form 10-Q
Assets from discontinued $\begin{array}{llllllll}\text { operations } & & & & 968,669 & & 968,669 \\ & \$ 3,832,584 & \$ & 318,386 & \$ 2,557,786 & \$ 40,199,881 & \$(6,518,495) & \$ 40,390,142\end{array}$

## LIABILITIES AND STOCKHOLDERS EQUITY

## Liabilities:

Deposits:
Non-interest bearing Interest bearing

| $\$ 4,067,440$ | $\$$ | $(1,720)$ | $\$ 4,065,720$ |
| ---: | ---: | ---: | ---: |
| $23,885,241$ |  | $(39,564)$ | $23,845,677$ |
| $27,952,681$ |  | $(41,284)$ | $27,911,397$ |

Federal funds purchased and assets sold under agreements to repurchase
Other short-term borrowings
Notes payable Subordinated notes Other liabilities
Liabilities of discontinued operations
$825,111 \quad 71 \quad 2,382,999 \quad 36,514,691 \quad(2,340,203) \quad 37,382,669$

Stockholders equity:

| Preferred stock | 586,875 |  |  |  |  | 586,875 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Common stock <br> Surplus <br> Retained earnings <br> (accumulated deficit) | $1,772,010$ | 3,961 | 2 | 51,819 | $(55,782)$ | $1,772,010$ |
| Accumulated other | 355,227 | $1,451,193$ | $1,334,964$ | $3,560,903$ | $(6,338,266)$ | 564,021 |
| comprehensive loss, <br> net of tax |  | $(1,085,414)$ | $(1,151,358)$ | 122,898 | $2,105,080$ | 384,062 |
| Treasury stock, at cost | $(91,983)$ | $(51,425)$ | $(8,821)$ | $(50,053)$ | 110,299 | $(91,983)$ |
|  | $3,007,473$ | 318,315 | 174,787 | $3,685,190$ | $(4,178,292)$ | $3,007,473$ |
|  | $\$ 3,832,584$ | $\$$ | 318,386 | $\$ 2,557,786$ | $\$ 40,199,881$ | $\$(6,518,495)$ |$\$ 40,390,142$

## Table of Contents

POPULAR, INC.
CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS
FOR THE QUARTER ENDED SEPTEMBER 30, 2009
(UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Holding Co. | Holding Co. | eliminations | entries | Consolidated |

INTEREST AND
DIVIDEND
INCOME:
Dividend income from

|  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| subsidiaries |  |  | $\$$ | 7,500 | $\$$ | 15,000 |  | $\$(22,500)$ |
| Loans | 1,995 |  |  | 2 | $\$ 371,173$ | $(1,804)$ | $\$ 371,366$ |  |
| Money market |  | 14 |  | 331 |  |  | 1,511 | $(346)$ |

INTEREST
EXPENSE:

| Deposits |  |  | 119,280 | $(339)$ | 118,941 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Short-term borrowings | 28 | 15 | 17,892 | $(1,793)$ | 16,142 |
| Long-term debt | 19,917 | 10,524 | 19,757 | $(7,207)$ | 42,991 |
|  |  |  |  |  |  |
|  | 19,945 | 10,539 | 156,929 | $(9,339)$ | 178,074 |

Net interest

| (loss) income | $(9,467)$ | 7,842 | 4,638 | 295,595 | $(22,219)$ | 276,389 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Provision for loan <br> losses |  | 331,063 |  | 331,063 |  |  |


| Net interest (loss) income after provision for loan losses | $(9,467)$ | 7,842 | 4,638 | $(35,468)$ | $(22,219)$ | $(54,674)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts |  |  |  | 54,208 |  | 54,208 |
| Other service fees |  |  |  | 101,240 | $(3,626)$ | 97,614 |
| Net gain (loss) on sale and valuation adjustments of |  |  |  |  |  |  |
| investment securities | 2,058 | $(3,574)$ |  | $(5,485)$ | $(2,058)$ | $(9,059)$ |
| Trading account profit |  |  |  | 7,579 |  | 7,579 |

Table of Contents ..... 158

Loss on sale of loans and valuation adjustments on loans held-for-sale Other operating (loss) income

| $(7)$ | 4,440 | 3,076 | 13,471 | $(2,550)$ | 18,430 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(7,416)$ | 8,708 | 7,714 | 126,817 | $(30,453)$ | 105,370 |

OPERATING
EXPENSES:
Personnel costs:
Salaries
Pension, profit sharing and other benefits

Net occupancy
$\begin{array}{lr}\text { expenses } & 659 \\ \text { Equipment expenses } & 1,178\end{array}$
Other taxes 855
Professional fees 4,03
Communications
Business promotion
Printing and supplies
FDIC deposit insurance
Gain on early extinguishment of debt
Other operating expenses
Amortization of intangibles

Income (loss) before income tax and equity in losses of subsidiaries
Income tax expense (benefit)

Income (loss) before equity in losses of subsidiaries
Equity in undistributed losses of subsidiaries

Loss from continuing operations $(121,561) \quad(126,885)$
18,104
8,681
59,524
$(181,300) \quad(26,570)$
$(121,561)$
$(139,665) \quad(135,566) \quad 463,465$

Table of Contents

Edgar Filing: POPULAR INC - Form 10-Q
Loss from discontinued operations, net of income tax

| $(3,427)$ |  |  |  |  |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(3,427)$ | $(3,427)$ | $(3,427)$ |  | 10,281 |  |
| $\$(124,988)$ | $\$(130,312)$ | $\$(132,137)$ | $\$(184,727)$ | $\$ 447,176$ | $\$(124,988)$ |

## Table of Contents

POPULAR, INC.
CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS
FOR THE QUARTER ENDED SEPTEMBER 30, 2008 (UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Holding Co. | Holding Co. | eliminations | entries | Consolidated |

INTEREST AND
DIVIDEND
INCOME:
Dividend income

|  |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| from subsidiaries | $\$ 45,000$ |  |  |  |  | $\$ 8$ | $(45,000)$ |  |
| Loans | 6,566 |  |  | $\$ 23,955$ | $\$ 457,784$ | $(30,400)$ | $\$ 457,905$ |  |
| Money market |  |  |  |  |  |  |  |  |
| investments | 1,016 | $\$$ | 322 |  | 105 | 3,462 | $(1,458)$ | 3,447 |
| Investment securities | 7,376 |  | 94 | 223 | 84,112 | $(7,015)$ | 84,790 |  |
| Trading account |  |  |  |  |  | 9,339 |  |  |
| securities |  |  |  |  |  |  | 9,339 |  |
|  | 59,958 |  | 416 | 24,283 | 554,697 | $(83,873)$ | 555,481 |  |

INTEREST
EXPENSE:

| Deposits |  |  |  | 166,021 | (410) | 165,611 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term |  |  |  |  |  |  |
| borrowings | 191 |  | 4,101 | 42,196 | $(9,255)$ | 37,233 |
| Long-term debt | 9,265 |  | 30,223 | 18,364 | $(29,497)$ | 28,355 |
|  | 9,456 |  | 34,324 | 226,581 | $(39,162)$ | 231,199 |
| Net interest income (loss) | 50,502 | 416 | $(10,041)$ | 328,116 | $(44,711)$ | 324,282 |
| Provision for loan |  |  |  |  |  |  |
| losses |  |  |  | 252,160 |  | 252,160 |
| Net interest income (loss) after provision |  |  |  |  |  |  |
| for loan losses | 50,502 | 416 | $(10,041)$ | 75,956 | $(44,711)$ | 72,122 |
| Service charges on deposit accounts |  |  |  | 52,433 |  | 52,433 |
| Other service fees |  |  |  | 95,172 | 130 | 95,302 |
| Net (loss) gain on sale and valuation |  |  |  |  |  |  |
| investment securities |  | $(9,147)$ |  | 15 |  | $(9,132)$ |
| Trading account profit |  |  |  | 6,669 |  | 6,669 |

Gain on sale of loans and valuation adjustments on loans
held-for-sale
Other operating income (loss)

## OPERATING

EXPENSES:
Personnel costs:
Salaries
Pension, profit
sharing and other benefits

Net occupancy

| expenses | 641 | 7 | 1 | 25,861 | 26,510 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Equipment expenses | 1,020 |  |  | 25,285 | 26,305 |
| Other taxes | 850 |  |  | 12,451 | 13,301 |
| Professional fees | 6,941 | 3 | $(204)$ | 26,636 | $(1,596)$ |
| Communications | 63 | 5 | 9 | 12,497 | 31,780 |
| Business promotion | 373 |  |  | 15,843 | 12,574 |
| Printing and supplies | 19 |  |  | 3,250 | 16,216 |
| FDIC deposit |  |  | 4,625 | 3,269 |  |
| insurance |  |  |  | 4,625 |  |

Other operating expenses
Amortization of intangibles $(15,905)$
(100)
(316)

113,708
(1) 118,948
$50,596 \quad(5,257) \quad(12,992) \quad 274,011 \quad(46,308) \quad 260,050$

6,522
36,134
50,596

92

16
28,098
141,806

4,625
4,625
36,139
3,966
$319 \quad 23 \quad(510) \quad 325,031 \quad(1,948) \quad 322,915$
Income (loss) before income tax and equity in losses of subsidiaries
Income tax expense

$$
50,277
$$

1,964
$(5,280)$
$(12,482)$
(51,020)
$(44,360)$
$(62,865)$
7,299 138,796
249
148,308
Income (loss) before equity in losses of subsidiaries

48,313
$(5,280)$
(19,781)
$(189,816) \quad(44,609)$
$(211,173)$
Equity in
undistributed losses of subsidiaries
$(259,486) \quad(243,789) \quad(225,347)$
Loss from continuing operations
$(211,173) \quad(249,069) \quad(245,128) \quad(189,816) \quad 684,013$
$(211,173)$
$(457,370)$

Edgar Filing: POPULAR INC - Form 10-Q
Loss from
discontinued
operations, net of income tax
Equity in
undistributed losses of discontinued

| operations | $(457,370)$ | $(457,370)$ | $(457,370)$ |  | $1,372,110$ |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| NET LOSS | $\$(668,543)$ | $\$(706,439)$ | $\$(702,498)$ | $\$(647,186)$ | $\$ 2,056,123$ | $\$(668,543)$ |

## Table of Contents

POPULAR, INC.
CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2009 (UNAUDITED)

| (In thousands) | Popular, Inc. <br> Holding Co. | PIBI <br> Holding Co. | PNA <br> Holding Co. | All other subsidiaries and eliminations | Elimination entries | Popular, Inc. <br> Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEREST AND |  |  |  |  |  |  |
| DIVIDEND |  |  |  |  |  |  |
| INCOME: |  |  |  |  |  |  |
| Dividend income from subsidiaries | \$ 73,625 | \$ 7,500 | \$ 15,000 |  | $(96,125)$ |  |
| Loans | 7,756 |  | 41 | \$ 1,154,719 | $(7,138)$ | \$1,155,378 |
| Money market |  |  |  |  |  |  |
| investments | 105 | 923 | 2,156 | 7,026 | $(3,186)$ | 7,024 |
| Investment securities | 29,943 | 59 | 622 | 213,976 | $(20,939)$ | 223,661 |
| Trading account securities |  |  |  | 28,638 |  | 28,638 |
|  | 111,429 | 8,482 | 17,819 | 1,404,359 | $(127,388)$ | 1,414,701 |

INTEREST
EXPENSE:

| Deposits |  |  |  | 398,515 | $(3,083)$ | 395,432 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term |  |  |  |  |  |  |
| borrowings | 125 |  | 42 | 60,496 | $(7,187)$ | 53,476 |
| Long-term debt | 45,867 |  | 50,880 | 58,919 | $(21,808)$ | 133,858 |
|  | 45,992 |  | 50,922 | 517,930 | $(32,078)$ | 582,766 |
| Net interest income (loss) | 65,437 | 8,482 | $(33,103)$ | 886,429 | $(95,310)$ | 831,935 |
| Provision for loan |  |  |  |  |  |  |
| losses |  |  |  | 1,053,036 |  | 1,053,036 |


| Net interest income (loss) after provision for loan losses | 65,437 | 8,482 | $(33,103)$ | $(166,607)$ | $(95,310)$ | $(221,101)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts |  |  |  | 161,412 |  | 161,412 |
| Other service fees |  |  |  | 304,544 | $(5,960)$ | 298,584 |
| Net gain (loss) on sale and valuation adjustments of |  |  |  |  |  |  |
| investment securities | 3,008 | $(10,163)$ |  | 230,005 | $(2,058)$ | 220,792 |
| Trading account profit |  |  |  | 31,241 |  | 31,241 |

Table of Contents 164

Loss on sale of loans and valuation adjustments on loans held-for-sale
Other operating income (loss)

OPERATING
EXPENSES:
Personnel costs:
Salaries
Pension, profit sharin and other benefits

Net occupancy expenses
Equipment expenses
Other taxes
Professional fees
Communications
Business promotion
Printing and supplies
FDIC deposit insurance
Gain on early extinguishment of debt
Other operating expenses
Amortization of intangibles

Income (loss) before income tax and equity in losses of subsidiaries Income tax (benefit) expense

Income (loss) before equity in losses of subsidiaries
$90,862 \quad 11,007$
17,953
$(360,717)$
$(99,825)$
(340,720)
Equity in undistributed losses of subsidiaries
$(431,582)$
$(547,385)$
$(567,624)$
1,546,591

Loss from continuing operations

$$
(340,720) \quad(536,378) \quad(549,671) \quad(360,717) \quad 1,446,766 \quad(340,720)
$$

Loss from discontinued operations, net of income tax

$$
(19,972)
$$

Equity in undistributed losses of discontinued

| operations | $(19,972)$ | $(19,972)$ | $(19,972)$ |  | 59,916 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | :--- |
| NET LOSS | $\$(360,692)$ | $\$(556,350)$ | $\$(569,643)$ | $\$(380,689)$ | $\$ 1,506,682$ | $\$(360,692)$ |

## Table of Contents

POPULAR, INC.
CONDENSED CONSOLIDATING STATEMENT OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008 (UNAUDITED)


INTEREST
EXPENSE:

| Deposits |  |  |  | 529,405 | (809) | 528,596 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term |  |  |  |  |  |  |
| borrowings | 2,800 |  | 18,474 | 148,459 | $(31,909)$ | 137,824 |
| Long-term debt | 25,832 |  | 97,258 | 47,759 | $(95,026)$ | 75,823 |
|  | 28,632 |  | 115,732 | 725,623 | $(127,744)$ | 742,243 |
| Net interest income <br> (loss) 150,632 1,672 $(32,215)$ $1,004,261$ $(134,012)$ 990,338 |  |  |  |  |  |  |
| Provision for loan |  |  |  |  |  |  |
| losses | 40 |  |  | 602,521 |  | 602,561 |


| Net interest income (loss) after provision for loan losses | 150,592 | 1,672 | $(32,215)$ | 401,740 | $(134,012)$ | 387,777 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Service charges on deposit accounts |  |  |  | 155,319 |  | 155,319 |
| Other service fees |  |  |  | 313,641 | $(6,992)$ | 306,649 |
| Net (loss) gain on sale and valuation adjustments of |  |  |  |  |  |  |
| investment securities |  | $(9,147)$ |  | 78,577 |  | 69,430 |
|  |  |  |  | 38,547 |  | 38,547 |

Trading account profit
Gain on sale of loans and valuation adjustments on loans held-for-sale Other operating (loss) income
$(17)$
150,575

OPERATING
EXPENSES:
Personnel costs:

| Salaries | 17,142 | 289 |  | 345,541 | $(2,009)$ | 360,963 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pension, profit sharing and other benefits | 4,091 | 58 |  | 94,476 | (73) | 98,552 |
|  | 21,233 | 347 |  | 440,017 | $(2,082)$ | 459,515 |
| Net occupancy |  |  |  |  |  |  |
| Equipment expenses | 2,761 |  |  | 81,551 |  | 84,312 |
| Other taxes | 1,750 |  |  | 38,155 |  | 39,905 |
| Professional fees | 14,386 | 8 | (24) | 78,873 | $(4,279)$ | 88,964 |
| Communications | 258 | 14 | 27 | 37,838 |  | 38,137 |
| Business promotion | 1,144 |  |  | 49,920 |  | 51,064 |
| Printing and supplies | 61 |  |  | 10,702 |  | 10,763 |
| FDIC deposit   <br> insurance 9,237 9,237 |  |  |  |  |  |  |
| Other operating expenses | $(42,645)$ | (301) | (195) | 148,809 | $(1,183)$ | 104,485 |
| Amortization of intangibles |  |  |  | 8,948 |  | 8,948 |
|  | 832 | 90 | (189) | 983,359 | $(7,544)$ | 976,548 |

Income (loss) before income tax and equity in losses of subsidiaries
Income tax expense (benefit)

149,743

2,629
$(1,073)$
150,282
629
99,706

Income (loss) before equity in losses of subsidiaries

147,114
$3,063 \quad(35,945)$
$(29,283) \quad(137,710)$
$(52,761)$
Equity in undistributed losses of subsidiaries
$(199,875) \quad(291,506) \quad(265,535)$
756,916

Edgar Filing: POPULAR INC - Form 10-Q
Loss from continuing operations
$(52,761) \quad(288,443) \quad(301,480) \quad 619,206$
$(52,761)$
Loss from
discontinued
operations, net of income tax
$(488,242)$
$(488,242)$
Equity in
undistributed losses of discontinued operations
NET LOSS $\quad \$(541,003) \quad \$(776,685) \quad \$(789,722) \quad \$(517,525) \quad \$ 2,083,932 \quad \$(541,003)$

## Table of Contents

POPULAR, INC.
CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2009 (UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :--- | :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Holding Co. | Holding Co. | eliminations | entries | Consolidated |

Cash flows from operating activities:
Net loss
$\$(360,692) \quad \$(556,350) \quad \$(569,643) \quad \$(380,689) \quad \$ 1,506,682 \quad \$(360,692)$
Adjustments to reconcile net loss to net cash provided by (used in) operating activities:
Equity in undistributed losses of subsidiaries
Depreciation and amortization of premises and equipment Provision for loan losses
Amortization of intangibles 451,554 567,357 587,596 $(1,606,507)$

Amortization and fair value adjustment of servicing assets Amortization of discount on junior subordinated debentures 1,9481,948

Net (gain) loss on sale and valuation adjustment of investment securities $(3,008) \quad 10,163$ $(230,005)$ 2,058

49,033
$1,053,036 \quad 1,053,036$
7,218
7,218

17,598
17,598

Gains from changes
in fair value related to
instruments measured
at fair value pursuant to SFAS No. 159
Net loss (gain) on disposition of premises and equipment

Net loss on sale of loans and valuation adjustments on loans held-for-sale
(Gain) loss on early extinguishment of debt
$(26,439)$

$$
41,202
$$

41,202

Net amortization of premiums and accretion of discounts on investments 343
Net amortization of premiums and deferred loan origination fees and costs

$$
35,496
$$

(Earnings) losses from investments under the equity method
Stock options expense
Deferred income taxes, net of valuation
Net disbursements on loans held-for-sale
Acquisitions of loans held-for-sale (676)

69
(876)

$$
3
$$

35,496

Proceeds from sale of loans held-for-sale
Net decrease in trading securities
Net decrease in accrued income

| receivable | 890 | 296 | 1,809 | 23,839 | $(1,899)$ | 24,935 |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| Net decrease in other <br> assets | 7,799 | 5,796 | 976 | 58,671 | $(46,307)$ | 26,935 |
| Net increase <br> (decrease) in interest <br> payable | 2,374 |  | $(9,497)$ | $(52,539)$ | 1,899 | $(57,763)$ |

Net increase in postretirement benefit obligation
3,652
3,652

Net increase (decrease) in other liabilities

$$
5,633
$$

443,923
570,774
509,131
$1,141,499$
(1,606,711)
$(280,243)$

$$
65,258
$$

65,258
1,302,093 1,302,093

Total adjustments
Net cash provided by (used in) operating activities 83,231 14,424 $(60,512)$ 760,810
$(100,029)$
697,924

## Cash flows from <br> investing activities:

Net decrease
(increase) in money market investments $79,643 \quad(6,825) \quad 449,835 \quad(304,212) \quad(522,610)$
$(304,169)$
Purchases of investment securities: Available-for-sale
$(249,603)$
$\begin{array}{rrr}(4,047,796) & 191,484 & (4,105,915) \\ (3,023) & & (54,562) \\ (36,601) & & (36,601)\end{array}$
Other
Proceeds from calls, paydowns, maturities and redemptions of investment securities:
Available-for-sale
Held-to-maturity
14,226
27,318
Other
Proceeds from sale of investment securities available-for-sale
Proceeds from sale of other investment
securities
Net repayments on
loans
Proceeds from sale of loans

1,247,575
1,261,801
109,217
136,535
62,480
62,480

Acquisition of loan
portfolios
Capital contribution
to subsidiary
$(795,000) \quad(795,000) \quad(445,000)$
Transfer of shares of a subsidiary
$(42,971) \quad 42,971$
Mortgage servicing rights purchased

426,666 3,590,320 $(191,484) \quad 3,825,502$

Acquisition of premises and equipment (268)

Proceeds from sale of premises and equipment

14,938
Proceeds from sale of foreclosed assets

47
52,294
52,294

325,414
$(37,965)$
$(37,965)$

Net cash provided by (used in) investing activities

78,762
$(801,825)$
56,006
$1,709,625$
836,035
$1,878,603$

## Table of Contents

|  | Popular, Inc. | PIBI | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Holding | Co. | Holding Co. | eliminations | entries | Consolidated

## Cash flows from <br> financing <br> activities:

Net decrease in deposits
Net decrease in federal funds purchased and assets sold under agreements to repurchase Net decrease in other short-term borrowings
Payments of notes payable $(44,471) \quad(788,926) \quad 89,680 \quad(743,717)$

Proceeds from issuance of notes payable
Dividends paid to parent company
Dividends paid
Treasury stock acquired Issuance costs and fees paid on exchange of preferred stock and trust preferred securities
Capital contribution from parent
$(28,562)$
$(1,591,464) \quad 424,356 \quad(1,167,108)$ $(16,553)$
(500)
$(661,159)$
676,355
$(1,857)$
$(807,002)$

Net cash (used in) provided by financing activities
$(161,037) \quad 795,000$
$(2,781) \quad(2,641,295)$
(744,540)
$(2,754,653)$
Net increase (decrease) in cash and due from banks
$956 \quad 7,599$
$(7,287) \quad(170,860)$
$(178,126)$
Cash and due from banks at beginning of period

2
89
7,668
777,994
(766)

784,987

Edgar Filing: POPULAR INC - Form 10-Q

Cash and due from banks at end of $\begin{array}{llllllllllll}\text { period } & \$ & 958 & \$ & 7,688 & \$ & 381 & \$ & 607,134 & \$ & (9,300) & \$ 606,861\end{array}$

## Table of Contents

POPULAR, INC.
CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2008 (UNAUDITED)
(In thousands)
Cash flows from operating
activities:

Net loss

Adjustments to reconcile net loss to net cash provided by (used in) operating activities: Equity in undistributed losses of subsidiaries
Depreciation and amortization of premises and equipment
Provision for loan losses
Amortization of intangibles Amortization and fair value adjustment of servicing assets

688,117 779,748 753,777
$(2,221,642)$

| 1,735 | 2 | 53,496 |
| ---: | ---: | ---: |
| 40 | 621,512 | 62,233 |
|  | 8,948 | 8,948 |

Net loss (gain) on sale and valuation adjustment of investment securities Popular,

| Inc. <br> Holding <br> Co. | Holding | PNA | subsidiaries |
| :---: | :---: | :---: | :---: | :---: | :---: |
| and |  |  |  | Elimination | Popular, Inc. |
| :--- |

$\$(541,003) \quad \$(776,685) \quad \$(789,722) \quad \$(517,525) \quad \$ 2,083,932 \quad \$(541,003)$

Losses from changes in fair value related to instruments measured at fair value pursuant to SFAS No. 159 Net loss (gain) on disposition of premises and equipment Net gain on sale of loans and valuation adjustments on loans held-for-sale
Net amortization of premiums and accretion of discounts on investments
Net amortization of premiums and deferred loan origination fees and costs 57 179,482

179,482
$(23,643)$

Fair value adjustment of other assets held-for-sale Losses (earnings) from
investments under the equity
method

Stock options expense
Deferred income taxes, net of valuation
Net disbursements on loans held-for-sale
Acquisitions of loans
held-for-sale
Proceeds from sale of loans held-for-sale
Net decrease in trading securities
Net decrease (increase) in accrued income receivable Net decrease (increase) in other assets
Net (decrease) increase in interest payable
Net increase in postretirement benefit obligation
Net increase
(decrease) increase in other liabilities

Total adjustments
Net cash provided by (used in) operating activities

## Cash flows from investing

 activities:Net (increase) decrease in money market investments Purchases of investment securities:
Available-for-sale
Held-to-maturity
Other
Proceeds from calls, paydowns, maturities and redemptions of investment securities:
Available-for-sale

| 748,500 | $2,377,740$ | $2,377,740$ |
| ---: | ---: | ---: |
| $3,976,318$ | $4,724,818$ |  |
|  | 154,067 | 154,067 |
|  |  |  |
|  | 2,296 | $2,436,213$ |

830
72,261
$(2,000,449)$
$(268,718)$
1,289,738
(319) $1,604,345$

6,882
8,194
$\begin{array}{cccccc}8,425 & 4,081 & (21,518) & (237,322) & 344 & (245,990) \\ (3,681) & & 1,475 & (40,092) & (6,882) & (49,180)\end{array}$
$\begin{array}{rrrrrr} & & 1,810 & 1,810 \\ 2,171 & (47) & 14,758 & (36,511) & (15,491) & (35,120) \\ 695,855 & 782,223 & 745,094 & 1,416,751 & (2,222,947) & 1,416,976 \\ & & & & & \\ 154,852 & 5,538 & (44,628) & 899,226 & (139,015) & 875,973\end{array}$ $(22,140) \quad(39,115) \quad(115,588) \quad 773,819 \quad 100,239 \quad 697,215$
$(3,875,209)$
$(3,875,390)$
$(4,958,286)$
$(166,641)$

Held-to-maturity
Other
Proceeds from sale of investment securities available-for-sale
Proceeds from sale of other investment securities

296
(339)
(3,681)


Table of Contents

## Net

(disbursements) repayments on loans
Proceeds from sale of loans Acquisition of loan portfolios
Capital contribution to subsidiary
Mortgage servicing rights purchased
Acquisition of premises and equipment
Proceeds from sale of premises and equipment

| $(687,353)$ | 25,150 | 1,341,322 | $(916,687)$ $1,984,860$ | $(738,541)$ | $\begin{gathered} (976,109) \\ 1,984,860 \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | $(4,505)$ |  | $(4,505)$ |
| $(1,512)$ |  |  |  | 1,512 |  |

Proceeds from sale of foreclosed assets (578)

$$
\begin{equation*}
(3,628) \tag{3,628}
\end{equation*}
$$

$$
\begin{equation*}
(111,618) \tag{112,196}
\end{equation*}
$$

Net cash (used in) provided by investing activities $(540,186)$ $(5,850) \quad 1,225,734 \quad 2,429,533 \quad(636,790) \quad 2,472,441$

## Table of Contents

|  | Popular, Inc. | Holding | PNA | All other <br> subsidiaries <br> and | Elimination | Popular, Inc. |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Co. | Holding Co. | eliminations | entries | Consolidated |

## Cash flows from

financing activities:
Net decrease in deposits
$(261,806) \quad(139,095) \quad(400,901)$
Net decrease in federal funds purchased and assets sold under agreements to repurchase
Net decrease in other short-term
borrowings
Payments of notes payable
$(165,000)$
$(128,941)$
$(1,617,158) \quad 38,874$
(1,707,225)

Proceeds from
issuance of notes payable parent company
Dividends paid
$(154,877)$
$(154,877)$
Proceeds from issuance of common stock 15,174 15,174
Proceeds from issuance of preferred stock

386,142
(59)

Capital contribution from parent $(31,152)$
$(478,311)$
$(392,200) \quad 40,542$
$(994,969)$
$(574,480) \quad(1,407,625) \quad 700,319$
$(1,312,938)$

Treasury stock acquired

Net cash provided by (used in) financing activities

385,525
$(1,173,830) \quad(2,970,761) \quad 775,824$
(2,983,242)
Net increase
(decrease) in cash and due from banks
Cash and due from banks at beginning of period 1,391 400

818,455
$(1,797)$
818,825

Edgar Filing: POPULAR INC - Form 10-Q
Cash and due from banks at end of period \$ 1,582 $\$ 64 \quad \$ \quad 7,676 \quad \$ 1,176,453 \quad \$(1,778) \quad \$ 1,183,997$

## Table of Contents

## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report includes management s discussion and analysis ( MD\&A ) of the consolidated financial position and financial performance of Popular, Inc. and its subsidiaries (the Corporation or Popular ). All accompanying tables, financial statements and notes included elsewhere in this report should be considered an integral part of this analysis.

## OVERVIEW

Popular, Inc. (the Corporation or Popular ) is a diversified, publicly owned financial holding company subject to the supervision and regulation of the Board of Governors of the Federal Reserve System. The Corporation is a financial services provider with operations in Puerto Rico, the United States, the Caribbean and Latin America. As the leading financial institution in Puerto Rico, the Corporation offers retail and commercial banking services through its principal banking subsidiary, Banco Popular de Puerto Rico, as well as auto and equipment leasing and financing, mortgage loans, investment banking, broker-dealer and insurance services through specialized subsidiaries. In the United States, the Corporation operates Banco Popular North America ( BPNA ), including its wholly-owned subsidiary E-LOAN. BPNA is a community bank providing a broad range of financial services and products to the communities it serves. BPNA operates branches in New York, California, Illinois, New Jersey and Florida. E-LOAN markets deposit accounts under its name for the benefit of BPNA and offers loan customers the option of being referred to a trusted consumer lending partner. The Corporation, through its subsidiary EVERTEC, provides transaction processing services throughout the Caribbean and Latin America, as well as internally servicing many of its subsidiaries system infrastructures and transactional processing businesses. Note 26 to the consolidated financial statements presents information about the Corporation s business segments. The operations of PFH, the Corporation s consumer and mortgage lending subsidiary in the U.S. mainland, were discontinued in the later part of 2008. Refer to the Discontinued Operations section of this MD\&A for additional information.
The Corporation reported a net loss of $\$ 125.0$ million for the quarter ended September 30, 2009, compared with net loss of $\$ 668.5$ million in the same quarter of 2008. For the nine months ended September 30, 2009, the Corporation s net loss totaled $\$ 360.7$ million, compared to a net loss of $\$ 541.0$ million for the same period in 2008. Table A provides selected financial data and performance indicators for the quarters and nine months ended September 30, 2009 and 2008. As indicated in previous filings with the SEC, in 2008, the Corporation discontinued the operations of its U.S. mainland-based subsidiary Popular Financial Holdings ( PFH ), and thus, the results of PFH are presented as part of Loss from discontinued operations, net of income tax in Table A. The discussions in this MD\&A pertain to Popular, Inc. s continuing operations, unless otherwise indicated.
The Corporation s most significant transaction for the quarter ended September 30, 2009 was the completion of the previously announced exchange offer to increase common equity. During the third quarter of 2009, the Corporation undertook actions that resulted in total additions of $\$ 1.4$ billion to Tier 1 common equity. The Corporation s Tier 1 common to risk-weighted assets ratio increased from 2.45\% as of June 30, 2009 to $6.88 \%$ as of September 30, 2009. See Reconciliation of Non-GAAP Financial Measure section in this MD\&A for a reconciliation of Tier 1 common to common stockholders equity and a discussion of our use of this non-GAAP financial measure in this report. On August 25, 2009, the Corporation completed the settlement of its previously announced exchange offer to issue up to 390 million shares of its common stock in exchange of its Series A and Series B preferred stock and trust preferred securities. As part of the exchange offer, the Corporation issued over 357 million in new shares of common stock for a total of over 639 million common shares outstanding as of September 30, 2009. This exchange offer contributed with an increase in common stockholders equity of $\$ 923.0$ million, which included $\$ 612.4$ million in newly issued common stock and surplus and $\$ 310.6$ million favorable impact to accumulated deficit, including $\$ 80.3$ million in gains on the early extinguishment of junior subordinated debentures that are related to the trust preferred securities.
Also, as announced on August 10, 2009, in connection with the exchange offer, the Corporation agreed with the U.S. Treasury to exchange all $\$ 935$ million of its outstanding shares of Series C preferred stock of the Corporation for $\$ 935$ million of newly issued trust preferred securities. The trust preferred securities issued to the U.S. Treasury by

## Table of Contents

the trust have a distribution rate of 5\% until, but excluding December 5, 2013 and $9 \%$ thereafter (which is the same as the dividend rate on the previously outstanding Series C Preferred Stock). The transaction with the U.S. Treasury settled on August 24, 2009 and resulted in a favorable impact to accumulated deficit of $\$ 485.3$ million.
Refer to the Exchange Offer section in this MD\&A for a more detailed description of the above transactions. The Corporation s financial performance for the quarter ended September 30, 2009 when compared with the same quarter of the previous year was impacted by a number of significant items summarized below.

Income tax expense of $\$ 6.3$ million in the third quarter of 2009 , compared with income tax expense of $\$ 148.3$ million in the third quarter of 2008. The variance was primarily due to the recognition during the third quarter of 2008 of a $\$ 189.2$ million valuation allowance on the deferred tax assets related to the Corporation s U.S. continuing operations. Refer to the Income Taxes section of this MD\&A for further information on deferred tax assets.
Operating expenses for the quarter ended September 30, 2009 totaled $\$ 220.6$ million compared with
$\$ 322.9$ million for the quarter ended September 30, 2008. This decrease was principally due to a favorable impact of $\$ 80.3$ million resulting from the gain on the early extinguishment of debt related to the exchange of trust preferred securities for common stock. This favorable impact was accompanied by a reduction in personnel costs of $\$ 17.7$ million mostly due to the downsizing of the U.S. operations, partially offset by higher FDIC insurance costs.
The Corporation s allowance for loan losses increased to $\$ 1.2$ billion as of September 30, 2009, an increase of $\$ 481$ million from September 30, 2008. The Corporation s allowance for loan losses represented 4.95\% of loans held-in-portfolio as of September 30, 2009, compared with $2.76 \%$ as of September 30, 2008. The provision for loan losses totaled $\$ 331.1$ million or $123 \%$ of net charge-offs for the quarter ended September 30, 2009, compared with $\$ 252.2$ million or $148 \%$ of net charge-offs for the third quarter of 2008 . The increase in the provision for loan losses for the quarter ended September 30, 2009 compared to the same quarter in 2008 was the result of higher general reserve requirements for commercial loans, construction loans, U.S. mainland non-conventional residential mortgages and home equity lines of credit, combined with specific reserves recorded for loans considered impaired. Persistent adverse economic conditions and negative trends in employment levels and property values in the markets in which the Corporation operates have continued to negatively affect the Corporation s provision for loan losses in the third quarter of 2009. Like many financial institutions, Popular has experienced heightened credit losses, which have resulted in record levels of non-performing assets, charge-offs and foreclosures.
A decrease in net interest income of $\$ 47.9$ million for the third quarter of 2009, compared with the same quarter of 2008, was primarily due to lower average balances of interest-earning assets, principally loans, due to the sale of most of the lease financing portfolio and the downsizing or discontinuance of certain loan origination units in the U.S. mainland operations and the slowdown of loan origination activity due to current market conditions. The Corporation s borrowings also decreased, driven by the reduction in earning assets they fund. Contributing to the reduction in net interest income was the decrease by the Federal Reserve ( Fed ) of the federal funds target rate from $2.00 \%$ in September 30, 2008 to between $0 \%$ and $0.25 \%$ as of September 30, 2009. This reduction in short-term market rates impacted the yield of several of the Corporation s earning assets during that period, including the yield on commercial and construction loans with floating or adjustable rates and floating rate collateralized mortgage obligations, as well as the yield of newly originated loans in a declining interest rate environment. On the positive side, the decrease in rates contributed to the decrease in the cost of interest-bearing deposits and short-term borrowings. Other factors impacting negatively the Corporation s net interest income for the quarter ended September 30, 2009, when compared with the same quarter in 2008, were the increase in non-performing loans, the issuance during the third quarter of 2009 of $\$ 935$ million in liquidation amount of trust preferred securities in exchange for Series C preferred stock having an equivalent aggregate liquidation preference and which increase interest expense, and the increase in the cost of $\$ 350$ million in term notes due to rating downgrades. Offsetting this negative variance was the early extinguishment of debt, specifically related to the exchange of trust preferred securities for shares of common stock.

The decrease in non-interest income for the quarter ended September 30, 2009 of $\$ 27.9$ million, compared with the same quarter of 2008, was principally due to increased representation and warranty reserves associated with past loan sales given higher claims and loss severities.

## Table of Contents

quarter ended September 30, 2008. Other non-interest income declined by $\$ 17.7$ million mostly as a result of
$\$ 21.1$ million in gains on the sale of real estate properties recorded in the third quarter of 2008.
The discontinued operations of PFH in the U.S. mainland reported a net loss of $\$ 3.4$ million for the quarter ended September 30, 2009, compared to a net loss of $\$ 457.4$ million for the quarter ended September 30, 2008. The net loss in the third quarter of 2008 included write-downs of assets held-for-sale to fair value, losses on the sale of loans, restructuring charges and an unfavorable impact to income tax due to the recording of a valuation allowance on deferred tax assets of $\$ 171.2$ million. Refer to the Discontinued Operations section of this MD\&A for further information.
Total assets amounted to $\$ 35.6$ billion as of September 30, 2009, compared with $\$ 38.9$ billion as of December 31, 2008 and $\$ 40.4$ billion as of September 30, 2008. The decline in total assets, when compared to December 31, 2008, was principally in loans held-in-portfolio by $\$ 1.3$ billion and in the Corporation s portfolio of investment securities available-for-sale and held-to-maturity by $\$ 1.0$ billion. The current financial environment has required the Corporation to strengthen its underwriting standards and ensure that it prices its loans appropriately. As a result of this challenging financial environment, together with caution being exercised by customers, and management s decision to exit selected businesses on the United States mainland, the Corporation has seen a reduction in the volume of loans. The decline in the Corporation s investment securities available-for-sale and held-to-maturity from December 31, 2008 to the end of the third quarter of 2009 was mainly associated with maturing securities.
Refer to Table I in the Financial Condition section of this MD\&A for the percentage allocation of the composition of the Corporation s financing to total assets. Deposits decreased from $\$ 27.6$ billion as of December 31, 2008 to $\$ 26.4$ billion as of September 30, 2009. Deposits totaled $\$ 27.9$ billion as of September 30, 2008. The decrease in deposits occurred principally in the Corporation s U.S. mainland operations in part due to deleveraging strategies, including the closure and consolidation of branches, as well as a gradual reduction in the pricing of deposits, including internet deposits. Borrowed funds amounted to $\$ 5.5$ billion as of September 30, 2009, compared to $\$ 6.9$ billion as of December 31, 2008 and $\$ 8.5$ billion as of September 30, 2008. Note 14 to the consolidated financial statements provides additional information on the Corporation s borrowings as of such dates. The reduction in total borrowings of $\$ 1.4$ billion from December 31, 2008 to September 30, 2009 was principally in repurchase agreements and unsecured senior debt. Refer to the Statement of Condition and Liquidity Risk sections of this MD\&A for variance explanations and funding sources. The reduction in junior subordinated debentures from the extinguishment of debt resulting from the exchange of trust preferred securities for common stock was offset by the junior subordinated debentures issued as part of the exchange of the Series C preferred stock of the U.S. Treasury for trust preferred securities.

## Table of Contents

## TABLE A

## Financial Highlights

Financial Condition Highlights
(In thousands)

Money market investments
Investment and trading securities
Loans
Total earning assets
Total assets
Deposits
Borrowings
Stockholders equity

As of September 30, 2009

2008
\$ 1,098,823 \$
$7,827,552 \quad 8,962,130 \quad(1,134,578) \quad 8,237,875 \quad 8,949,770 \quad(711,895)$
$24,471,516 \quad 26,581,169 \quad(2,109,653) \quad 25,102,124 \quad 26,513,808 \quad(1,411,684)$
$33,397,891 \quad 35,852,796 \quad(2,454,905) \quad 34,534,106 \quad 36,114,621 \quad(1,580,515)$
$35,637,804 \quad 40,390,142 \quad(4,752,338) \quad 37,089,769 \quad 41,391,639 \quad(4,301,870)$
$26,382,898 \quad 27,911,397 \quad(1,528,499) \quad 27,028,450 \quad 27,268,864 \quad(240,414)$
$\begin{array}{llrrrr}5,460,789 & 8,479,537 & (3,018,748) & 6,021,727 & 7,519,439 & (1,497,712) \\ 2,742,456 & 3,007,473 & (265,017) & 2,960,735 & 3,440,296 & (479,561)\end{array}$
$2,742,456 \quad 3,007,473 \quad(265,017) \quad 2,960,735 \quad 3,440,296 \quad(479,561)$

## Operating Highlights

(In thousands, except per share information)
Net interest income
Provision for loan losses
Non-interest income
Operating expenses

|  | Third Quarter |  |  |  | Nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | Variance | 2009 | 2008 | Variance |  |
| $\$$ | 276,389 | $\$$ | 324,282 | $(\$ 47,893)$ | $\$ 831,935$ | $\$$ | 990,338 |
|  | 331,063 | 252,160 | 78,903 | $1,053,036$ | 602,561 | $450,475)$ |  |
|  | 160,044 | 187,928 | $(27,884)$ | 720,614 | 688,477 | 32,137 |  |
|  | 220,600 | 322,915 | $(102,315)$ | 855,442 | 976,548 | $(121,106)$ |  |

(Loss) income from continuing operations before income tax
Income tax expense (benefit)

| $(115,230)$ | $(62,865)$ | $(52,365)$ | $(355,929)$ | 99,706 | $(455,635)$ |
| :---: | :---: | ---: | ---: | ---: | ---: |
| 6,331 | 148,308 | $(141,977)$ | $(15,209)$ | 152,467 | $(167,676)$ |

Loss from continuing operations, net of income tax
$(121,561) \quad(211,173) \quad 89,612 \quad(340,720) \quad(52,761) \quad(287,959)$
Loss from discontinued operations, net of income tax

Net loss
$(\$ 124,988) \quad(\$ 668,543) \$ 543,555 \quad(\$ 360,692) \quad(\$ 541,003) \$ 180,311$
Net (loss) income applicable to common stock $\quad \$ \quad 595,614 \quad(\$ 679,772) \$ 1,275,386 \quad \$ \quad 310,604 \quad(\$ 561,213) \$ 871,817$

Earnings (losses) per common share:
Basic and diluted earnings (losses) from continuing operations
Basic and diluted losses from discontinued operations
$\begin{array}{lllllllllllll}\text { Basic and diluted earnings (losses) } & \text { Total } & \$ & 1.40 & & (\$ 2.42) & \$ & 3.82 & \$ & 0.94 & (\$ 2.00) & \$ & 2.94\end{array}$

## Selected Statistical Information

## Third Quarter

Edgar Filing: POPULAR INC - Form 10-Q

|  | 2009 | 2008 | Nine months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  | 2009 |  | 2008 |
| Common Stock Data Market price |  |  |  |  |  |  |
| High | \$ 2.83 | \$ 11.17 | \$ | 5.52 | \$ | 14.07 |
| Low | 1.04 | 5.12 |  | 1.04 |  | 5.12 |
| End | 2.83 | 8.29 |  | 2.83 |  | 8.29 |
| Book value per share at period end | 4.21 | 8.59 |  | 4.21 |  | 8.59 |
| Dividends declared per share |  | 0.08 |  | 0.02 |  | 0.40 |
| Profitability Ratios Return on assets | (1.38\%) | (6.55\%) |  | (1.30\%) |  | (1.75\%) |
| Return on common equity | (26.24) | (93.32) |  | (31.48) |  | (24.57) |
| Net interest spread (taxable equivalent) | 3.07 | 3.42 |  | 3.00 |  | 3.44 |
| Net interest margin (taxable equivalent) | 3.51 | 3.89 |  | 3.45 |  | 3.92 |
| Capitalization Ratios Average equity to |  |  |  |  |  |  |
| assets | 7.74\% | 8.54\% |  | 7.98\% |  | 8.31\% |
| Tier I capital to risk adjusted assets | 10.23 | 9.09 |  | 10.23 |  | 9.09 |
| Total capital to risk adjusted assets | 11.53 | 10.35 |  | 11.53 |  | 10.35 |
| Leverage ratio | 7.93 | 7.17 |  | 7.93 |  | 7.17 |

## Table of Contents

The following table provides a reconciliation of Net income (losses) applicable to common stockholders and the computation of earnings (losses) per common share ( EPS ) for the quarters and nine months ended September 30, 2009 and 2008, which highlights the impact of the exchange offer.

accrued as of
June 30, 2009
for EPS
purposes only.
These
cumulative
dividends were
not paid as
dividends to the
Series C
preferred
stockholders
given the terms
of the exchange
agreement to
trust preferred
securities,
which was
effected in
August 2009.
The Corporation, like other financial institutions, is subject to a number of risks, many of which are outside of management s control, though efforts are made to manage those risks while optimizing returns. Among the risks assumed are: (1) market risk, which is the risk that changes in market rates and prices will adversely affect the Corporation s financial condition or results of operations; (2) liquidity risk, which is the risk that the Corporation will have insufficient cash or access to cash to meet operating needs and financial obligations; (3) credit risk, which is the risk that loan customers or other counterparties will be unable to perform their contractual obligations; and (4) operational risk, which is the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events. In addition, the Corporation is subject to legal, compliance and reputational risks, among others.
As a financial services company, the Corporation s earnings are significantly affected by general business and economic conditions. Lending and deposit activities and fee income generation are influenced by the level of business spending and investment, consumer income, spending and savings, capital market activities, competition, customer preferences, interest rate conditions and prevailing market rates on competing products. The Corporation continuously monitors general business and economic conditions, industry-related indicators and trends, competition, interest rate volatility, credit quality indicators, loan and deposit demand, operational and systems efficiencies, revenue enhancements and changes in the regulation of financial services companies. The Corporation operates in a highly regulated environment and may be adversely affected by changes in federal and local laws and regulations. Also, competition with other financial institutions could adversely affect its profitability.
The description of the Corporation s business contained in Item 1 of the Corporation s Form 10-K for the year ended December 31, 2008, while not all inclusive, discusses additional information about the business of the Corporation and risk factors, many beyond the Corporation s control that, in addition to the other information in this Form 10-Q, including Item 1 A of Part II, readers should consider.
Further discussion of operating results, financial condition and credit, market and liquidity risks is presented in the narrative and tables included herein.

## Table of Contents

The Corporation s common stock is traded on the National Association of Securities Dealers Automated Quotations ( NASDAQ ) system under the symbols BPOP.
The information included in this report may contain certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements are based on management s current expectations and involve certain risks and uncertainties that may cause actual results to differ materially from those expressed in forward-looking statements. Various factors, some of which are beyond Popular s control, could cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. Factors that might cause such a difference include, but are not limited to:
the rate of declining growth in the economy and employment levels, as well as general business and economic conditions;
changes in interest rates, as well as the magnitude of such changes;
the fiscal and monetary policies of the federal government and its agencies;
changes in federal bank regulatory and supervisory policies, including required levels of capital;
the relative strength or weakness of the consumer and commercial credit sectors and of the real estate
markets in Puerto Rico and the other markets in which borrowers are located;
the performance of the stock and bond markets;
competition in the financial services industry;
possible legislative, tax or regulatory changes; and
difficulties in combining the operations of acquired entities.
For a discussion of such factors and certain risks and uncertainties to which the Corporation is subject, see the Corporation s Annual Report on Form 10-K for the year ended December 31, 2008 as well as its filings with the U.S. Securities and Exchange Commission. Other than to the extent required by applicable law, including the requirements of applicable securities laws, the Corporation assumes no obligation to update any forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

## EXCHANGE OFFERS

In June 2009, the Corporation commenced an offer to issue shares of its common stock in exchange for its Series A preferred stock and Series B preferred stock and for trust preferred securities (also referred as capital securities). On August 25, 2009, the Corporation completed the settlement of the exchange offer and issued over 357 million new shares of common stock.

## Exchange of preferred stock for common stock

The exchange by holders of shares of the Series A and B non-cumulative preferred stock for shares of common stock resulted in the extinguishment of such shares of preferred stock and an issuance of shares of common stock. In accordance with the terms of the exchange offer, the Corporation used a relevant price of $\$ 2.50$ per share of its common stock and an exchange ratio of $80 \%$ of the preferred stock liquidation value to determine the number of shares of its common stock issued in exchange for the tendered shares of Series A and B preferred stock. The fair value of the common stock was $\$ 1.71$ per share, which was the price as of August 20, 2009, the expiration date of the exchange offer. The carrying (liquidation) value of each share of Series A and B preferred stock exchanged was reduced and common stock and surplus increased in the amount of the fair value of the common stock issued. The Corporation recorded the par amount of the shares issued as common stock ( $\$ 0.01$ per common share). The excess of the common stock fair value over the par amount was recorded in surplus. The excess of the carrying amount of the shares of preferred stock over the fair value of the shares of common stock was recorded as a reduction to accumulated deficit and an increase in earnings per common share computations.

## Table of Contents

The results of the exchange offer with respect to the Series A and B preferred stock were as follows:


### 6.375\%

Non-cumulative
monthly income
preferred stock, 2003
Series A
\$ 25
7,475,000
6,589,274
885,726
\$22,143
52,714,192
8.25\%

Non-cumulative monthly income preferred stock, $\begin{array}{lllllll}\text { Series B } & \$ 25 & 16,000,000 & 14,879,335 & 1,120,665 & \$ 28,017 & 119,034,680\end{array}$

The exchange of shares of preferred stock for shares of common stock resulted in a favorable impact to accumulated deficit of $\$ 230.4$ million, which is also considered as part of earnings applicable to common stockholders in the earnings (losses) per common share ( EPS ) computations. Refer to Note 18 to the consolidated financial statements for a reconciliation of EPS.
Common stock issued in connection with early extinguishment of debt (exchange of trust preferred securities for common stock)
Also, during the third quarter of 2009, the Corporation exchanged trust preferred securities (also referred to as capital securities) issued by different trusts for shares of common stock of the Corporation. See table below for a list of such securities and trusts. The trust preferred securities were delivered to the trusts in return for the junior subordinated debentures (recorded as notes payable in the Corporation s financial statements) that had been issued by the Corporation to the trusts in the past. The junior subordinated debentures were submitted for cancellation by the indenture trustee under the applicable indenture. The Corporation recognized a pre-tax gain of $\$ 80.3$ million on the extinguishment of the applicable junior subordinated debentures that was included in the consolidated statement of operations for the third quarter of 2009. This transaction was accounted as an early extinguishment of debt.
In accordance with the terms of the exchange offer, the Corporation used a relevant price of $\$ 2.50$ per share of its common stock and the exchange ratios referred to in the table below to determine the number of shares of its common stock issued in exchange for the validly tendered trust preferred securities. The fair value of the common stock was $\$ 1.71$ per share, which was the price as of August 20, 2009, the expiration date of the exchange offer. The carrying value of the junior subordinated debentures was reduced and common stock and surplus increased in the amount of the fair value of the common stock issued. The Corporation recorded the par amount of the shares issued as common stock ( $\$ 0.01$ per common share). The excess of the common stock fair value over the par amount was recorded in surplus. The excess of the carrying amount of the junior subordinated debentures retired over the fair value of the common stock issued was recorded as a gain on early extinguishment of debt in the consolidated statement of operations for the quarter ended September 30, 2009.

Edgar Filing: POPULAR INC - Form 10-Q

## Table of Contents

The results of the exchange offer with respect to the trust preferred securities were as follows:

|  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Aggregate | liquidation |
|  |  |  |  |  |  | liquidation | preference |
|  | Liquidation | Trust | Trust preferred | Trust | Trust | preference <br> amount of | amount of junior |
|  | Liquidat |  |  |  |  | trust |  |
|  | preference | preferred | securities | preferred | preferred | preferred | subordinated |
|  | amount |  |  |  |  | securities |  |
|  | per trust | security | outstanding | securities exchanged | securities | after | debentures after |
| Title of | preferred | exchange | prior to | for | outstanding | exchange | exchange |
|  |  |  |  | common | after | (In | (In |
| Securities | security | value | exchange | stock | exchange | thousands) | thousands) |

8.327\% Trust

Preferred
Securities
(issued by $\quad 1,150$

BanPonce Trust or
I) $\begin{array}{llllllll} & \$ 1,000 & \$ 115 \% & 144,000 & 91,135 & 52,865 & \$ 52,865 & \$ 54,502\end{array}$
6.70\%

Cumulative
Monthly Income
Trust Preferred
Securities
(issued by

| Popular Capital | 30 or |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Trust I) | $\$$ | 25 | $\$ 120 \%$ | $12,000,000$ | $4,757,480$ | $7,242,520$ | $\$ 181,063$ | $\$ 186,664$ |

6.564\% Trust

Preferred
Securities
(issued by
Popular North $\quad 1,150$
America Capital
$\begin{array}{llllllll}\text { Trust I) } & \$ 1,000 & \$ 115 \% & 250,000 & 158,349 & 91,651 & \$ 91,651 & \$ 94,486\end{array}$
6.125\%

Cumulative
Monthly Income
Trust Preferred
Securities
(issued by
Popular Capital Trust II)

30 or
\$ 25 \$120\%
$5,200,000 \quad 1,159,080 \quad 4,040,920 \quad \$ 101,023$
\$ 104,148

The increase in stockholders equity related to the exchange of trust preferred securities for shares of common stock was approximately $\$ 390$ million, net of issuance costs, and including the aforementioned gain on the early extinguishment of debt.

## Exchange of preferred stock held by the U.S. Treasury for trust preferred securities

Also, on August 21, 2009, Popular, Inc. and Popular Capital Trust III entered into an exchange agreement with the United States Department of the Treasury ( U.S. Treasury ) pursuant to which the U.S. Treasury agreed with Popular that the U.S. Treasury would exchange all 935,000 shares of Popular s outstanding Fixed Rate Cumulative Perpetual Preferred Stock, Series C, \$1,000 liquidation preference per share (the Series C Preferred Stock ), owned by the U.S Treasury for 935,000 newly issued trust preferred securities, $\$ 1,000$ liquidation amount per capital security. The trust preferred securities were issued to the U.S. Treasury on August 24, 2009. In connection with this exchange, the trust used the Series C preferred stock, together with the proceeds of the issuance and sale by the trust to the Corporation of $\$ 1$ million aggregate liquidation amount of its fixed rate common securities, to purchase $\$ 936$ million aggregate principal amount of the junior subordinated debentures issued by the Corporation.

## Edgar Filing: POPULAR INC - Form 10-Q

## Table of Contents

The trust preferred securities issued to the U.S. Treasury have a distribution rate of 5\% until, but excluding December 5, 2013 and $9 \%$ thereafter (which is the same as the dividend rate on the Series C Preferred Stock). The common securities of the trust, in the amount of $\$ 1$ million, are held by Popular.
The sole asset and only source of funds to make payments on the trust preferred securities and the common securities of the trust is $\$ 936$ million of Popular s Fixed Rate Perpetual Junior Subordinated Debentures, Series A, issued by Popular to the trust. These debentures have an interest rate of 5\% until, but excluding December 5, 2013 and 9\% thereafter. The debentures are perpetual and may be redeemed by Popular at any time, subject to the consent of the Board of Governors of the Federal Reserve System.
Under the guarantee agreement dated as of August 24, 2009, Popular irrevocably and unconditionally agrees to pay in full to the holders of the trust preferred securities the guarantee payments, as and when due. The Corporation s obligation to make the guaranteed payment may be satisfied by direct payment of the required amounts to the holders of the trust preferred securities or by causing the issuer trust to pay such amounts to the holders. The obligations of the Corporation under the guarantee agreement constitute unsecured obligations and rank subordinate and junior in right of payment to all senior debt. The obligations of the Corporation under the guarantee agreement rank pari passu with the obligations of Popular under any similar guarantee agreements issued by the Corporation on behalf of the holders of preferred or capital securities issued by any statutory trust, among others stated in the guarantee agreement. Under the guarantee agreement, the Corporation has guaranteed the payment of the liquidation amount of the trust preferred securities upon liquidation of the trust, but only to the extent that the trust has funds available to make such payments. Under the exchange agreement, Popular s agreement that, without the consent of the U.S. Treasury, it would not increase its dividend rate per share of common stock above that in effect as of October 14, 2008 or repurchase shares of its common stock until, in each case, the earlier of December 5, 2011 or such time as all of the new trust preferred securities have been redeemed or transferred by the U.S. Treasury, remains in effect.
The warrant to purchase $20,932,836$ shares of Popular s common stock at an exercise price of $\$ 6.70$ per share that was initially issued to the U.S Treasury in connection with the issuance of the Series C preferred stock on December 5, 2008 remains outstanding without amendment.
The trust preferred securities issued to the U.S. Treasury continue to qualify as Tier 1 regulatory capital as of September 30, 2009. The trust preferred securities are subject to the $25 \%$ limitation on Tier 1 capital.
Popular paid an exchange fee of $\$ 13$ million to the U.S. Treasury in connection with the exchange of outstanding shares of Series C preferred stock for the new trust preferred securities. This exchange fee will be amortized through interest expense using the interest yield method over the estimated life of the junior subordinated debentures. This transaction with the U.S. Treasury was accounted for as an extinguishment of previously issued Series C preferred stock. The accounting impact of this transaction included (1) recognition of junior subordinated debentures and derecognition of the Series C preferred stock; (2) recognition of a favorable impact to accumulated deficit resulting from the excess of (a) the carrying amount of the securities exchanged (the Series C preferred stock) over (b) the fair value of the consideration exchanged (the trust preferred securities); (3) the reversal of any unamortized discount outstanding on the Series C preferred stock and (4) issuance costs. The reduction in total stockholders equity related to U.S. Treasury exchange transaction was approximately $\$ 416$ million, which was principally impacted by the reduction of $\$ 935$ million of aggregate liquidation preference value of the Series C preferred stock, partially offset by $\$ 519$ million discount on the junior subordinated debentures described in item (2) above. This discount as well as the debt issue costs will be amortized through interest expense using the interest yield method over the estimated life of the junior subordinated debentures.
This particular exchange resulted in a favorable impact to accumulated deficit of $\$ 485.3$ million, which is also considered as part of earnings applicable to common stockholders in the earnings (losses) per common share ( EPS ) computations. Refer to Note 18 to the consolidated financial statements for a reconciliation of EPS.
The fair value of the trust preferred securities (junior subordinated debentures for purposes of the Corporation s financial statements) at the date of the exchange agreement was determined internally using a discounted cash flow

## Table of Contents

model. The main considerations were (1) quarterly interest payment of 5\% until, but excluding December 5, 2013 and $9 \%$ thereafter; (2) assumed maturity date of 30 years, and (3) assumed discount rate of $16 \%$. The assumed discount rate used for estimating the fair value was estimated by obtaining the yields at which comparably-rated issuers were trading in the market and considering the amount of trust preferred securities issued to the U.S. Treasury and the credit rating of the Corporation.

## SUBSEQUENT EVENT

On October 16, 2009, the Corporation completed the sale of six New Jersey bank branches pertaining to BPNA with approximately $\$ 225$ million in deposits. The Corporation did not sell loans as part of the transaction. The transaction resulted in a gain of approximately $\$ 591$ thousand, which will be recorded in the fourth quarter of 2009.

## ADOPTION OF NEW ACCOUNTING STANDARDS AND ISSUED BUT NOT YET EFFECTIVE ACCOUNTING STANDARDS

The FASB Accounting Standards Codification ( ASC )
Effective July 1, 2009, the ASC became the single source of authoritative U.S. generally accepted accounting principles ( GAAP ) recognized by the Financial Accounting Standards Board ( FASB) to be applied by non-governmental entities. Rules and interpretive releases of the Securities and Exchange Commission ( SEC ) are also sources of authoritative GAAP for SEC registrants. The ASC superseded all existing non-SEC accounting and reporting standards. All other non-grandfathered non-SEC accounting literature not included in the ASC is non-authoritative. The Corporation s policies were not affected by the conversion to ASC. However, references to specific accounting guidance in the notes of the Corporation s financial statements have been changed to the appropriate section of the ASC.
Business Combinations (ASC Topic 805) (formerly SFAS No. 141-R)
In December 2007, the FASB issued guidance that establishes principles and requirements for how an acquirer recognizes and measures in its financial statements the identifiable assets acquired, the liabilities assumed, and any noncontrolling interest in an acquiree, including the recognition and measurement of goodwill acquired in a business combination. The Corporation is required to apply this guidance to all business combinations completed on or after January 1, 2009. For business combinations in which the acquisition date was before the effective date, these provisions will apply to the subsequent accounting for deferred income tax valuation allowances and income tax contingencies and will require any changes in those amounts to be recorded in earnings. This guidance on business combinations has not had a material effect on the consolidated financial statements of the Corporation as of September 30, 2009.
Noncontrolling Interests in Consolidated Financial Statements (ASC Subtopic 810-10) (formerly SFAS No. 160) In December 2007, the FASB issued guidance to establish accounting and reporting standards for the noncontrolling interest in a subsidiary and for the deconsolidation of a subsidiary. This guidance requires entities to classify noncontrolling interests as a component of stockholders equity on the consolidated financial statements and requires subsequent changes in ownership interests in a subsidiary to be accounted for as an equity transaction. Additionally, it requires entities to recognize a gain or loss upon the loss of control of a subsidiary and to remeasure any ownership interest retained at fair value on that date. This statement also requires expanded disclosures that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. This guidance was adopted by the Corporation on January 1, 2009. The adoption of this standard did not have a material impact on the Corporation s consolidated financial statements.
Disclosures about Derivative Instruments and Hedging Activities (ASC Subtopic 815-10) (formerly SFAS No. 161) In March 2008, the FASB issued an amendment for disclosures about derivative instruments and hedging activities. The standard expands the disclosure requirements for derivatives and hedged items and has no impact on how the Corporation accounts for these instruments. The standard was adopted by the Corporation in the first quarter of 2009. Refer to Note 10 to the consolidated financial statements.

# Edgar Filing: POPULAR INC - Form 10-Q 

## Table of Contents

Subsequent Events (ASC Subtopic 855-10) (formerly SFAS No. 165)
In May 2009, the FASB issued guidance which establishes general standards of accounting for and disclosures of events that occur after the balance sheet date but before financial statements are issued or are available to be issued. Specifically, this standard sets forth the period after the balance sheet date during which management of a reporting entity should evaluate events or transactions that may occur for potential recognition or disclosure in the financial statements, the circumstances under which an entity should recognize events or transactions occurring after the balance sheet date in its financial statements, and the disclosures that an entity should make about events or transactions that occurred after the balance sheet date. This guidance was effective for interim or annual financial periods ending after June 15,2009 , and shall be applied prospectively. In connection with this Quarterly Report on Form 10-Q, the Corporation evaluated subsequent events through November 9, 2009. Refer to Note 27 to the consolidated financial statements for related disclosures.
Transfers of Financial Assets, SFAS No. 166, Accounting for Transfers of Financial Assets an amendment of FASB Statement No. 140 ( SFAS No. 166 ) (This statement has not yet been incorporated into the ASC)
In June 2009, the FASB issued SFAS No. 166, a revision of SFAS No. 140, which requires more information about transfers of financial assets, including securitization transactions, and where entities have continuing exposure to the risks related to transferred financial assets. It eliminates the concept of a qualifying special-purpose entity ( QSPEs ), changes the requirements for derecognizing financial assets, and requires additional disclosures. It also requires a transferor to evaluate all existing QSPEs to determine whether they must be consolidated in accordance with SFAS No. 167 Amendments to FASB Interpretation No. 46(R) . This Statement must be applied as of the beginning of each reporting entity s first annual reporting period that begins after November 15, 2009, for interim periods within that first annual reporting period and for interim and annual reporting periods thereafter. Earlier application is prohibited. Management is currently evaluating the requirements of this pronouncement and has not yet determined the impact, if any, which the adoption of this standard will have on the Corporation s consolidated financial statements.
Variable Interest Entities, SFAS No. 167, Amendments to FASB Interpretation No. 46(R) (SFAS No. 167 ) (This statement has not yet been incorporated into the ASC)
SFAS No. 167, issued in June 2009, amends the consolidating guidance applicable to variable interest entities and changes how a reporting entity determines when an entity that is insufficiently capitalized or is not controlled through voting (or similar rights) should be consolidated. The determination of whether a reporting entity is required to consolidate another entity is based on, among other things, the other entity s purpose and design and the reporting entity s ability to direct the activities of the other entity that most significantly impact the other entity s economic performance. The amendments to the consolidated guidance affect all entities currently within the scope of FIN 46(R), as well as qualifying special-purpose entities ( QSPEs ) that are currently excluded from the scope of FIN 46(R). SFAS No. 167 will require a reporting entity to provide additional disclosures about its involvement with variable interest entities and any significant changes in risk exposure due to that involvement. A reporting entity will be required to disclose how its involvement with a variable interest entity affects the reporting entity s financial statements. SFAS No. 167 will be effective as of the beginning of the first fiscal year that begins after November 15, 2009. Management is currently evaluating the requirements of this pronouncement and has not yet determined the impact, if any, which the adoption of this standard will have on the Corporation s consolidated financial statements.
Accounting for Transfers of Financial Assets and Repurchase Financing Transactions (ASC Subtopic 860-10) (formerly FASB Staff Position FAS 140-3)
The FASB provided guidance in February 2008 on whether the security transfer and contemporaneous repurchase financing involving the transferred financial asset must be evaluated as one linked transaction or two separate de-linked transactions. The guidance requires the recognition of the transfer and the repurchase agreement as one linked transaction, unless all of the following criteria are met: (1) the initial transfer and the repurchase financing are not contractually contingent on one another; (2) the initial transferor has full recourse upon default, and the repurchase agreement s price is fixed and not at fair value; (3) the financial asset is readily obtainable in the marketplace and the transfer and repurchase financing are executed at market rates; and (4) the maturity of the repurchase financing is before the maturity of the financial asset. The scope of this accounting guidance is limited to transfers and subsequent repurchase financings that are entered into contemporaneously or in contemplation of one another. The Corporation
adopted the statement on January 1, 2009. The adoption of this guidance did not have a material impact on the Corporation s consolidated financial statements for 2009.

## Table of Contents

Determination of the Useful Life of Intangible Assets (ASC Subtopic 350-30) (formerly FASB Staff Position FAS 142-3)
In April 2008, the FASB amended the factors that should be considered in developing renewal or extension assumptions used to determine the useful life of a recognized intangible asset. In developing these assumptions, an entity should consider its own historical experience in renewing or extending similar arrangements adjusted for entity specific factors or, in the absence of that experience, the assumptions that market participants would use about renewals or extensions adjusted for the entity specific factors. This guidance shall be applied prospectively to intangible assets acquired after the effective date of January 1, 2009. The adoption of this guidance did not have a material impact on the Corporation s consolidated financial statements.

## Equity Method Investment Accounting Considerations (ASC Subtopic 323-10) (formerly EITF 08-6)

This guidance clarifies the accounting for certain transactions and impairment considerations involving equity method investments. It applies to all investments accounted for under the equity method and provides guidance on the following: (1) how the initial carrying value of an equity method investment should be determined; (2) how an impairment assessment of an underlying indefinite-lived intangible asset of an equity method investment should be performed; (3) how an equity method investee s issuance of shares should be accounted for; and (4) how to account for a change in an investment from the equity method to the cost method. The adoption of this guidance in January 2009 did not have a material impact on the Corporation s consolidated financial statements.
Employers Disclosures about Postretirement Benefit Plan Assets (ASC Subtopic 715-20) (formerly FASB Staff Position FAS 132(R)-1)
This guidance requires additional disclosures in the financial statements of employers who are subject to the disclosure requirements of postretirement benefit plan assets as follows: (a) the investment allocation decision making process, including the factors that are pertinent to an understanding of investment policies and strategies; (b) the fair value of each major category of plan assets, disclosed separately for pension plans and other postretirement benefit plans; (c) the inputs and valuation techniques used to measure the fair value of plan assets, including the level within the fair value hierarchy in which the fair value measurements in their entirety fall; and (d) significant concentrations of risk within plan assets. Additional detailed information is required for each category above. Upon initial application, the provisions of this guidance are not required for earlier periods that are presented for comparative purposes. The Corporation will apply the new disclosure requirements commencing with the annual financial statements for the year ended December 31, 2009. This guidance impacts disclosures only and will not have an effect on the Corporation s consolidated statements of condition or results of operations.
Recognition and Presentation of Other-Than-Temporary Impairments (ASC Subtopic 320-10) (formerly FASB Staff Position FAS 115-2 and FAS 124-2)
In April 2009, the FASB issued this guidance which is intended to provide greater clarity to investors about the credit and noncredit component of an other-than-temporary impairment event. It specifically amends the other-than-temporary impairment guidance for debt securities. The new guidance improves the presentation and disclosure of other-than-temporary impairment on investment securities and changes the calculation of the other-than-temporary impairment recognized in earnings in the financial statements. However, it does not amend existing recognition and measurement guidance related to other-than-temporary impairments of equity securities. For debt securities, an entity is required to assess whether (a) it has the intent to sell the debt security, or (b) it is more likely than not that it will be required to sell the debt security before its anticipated recovery. If either of these conditions is met, an other-than-temporary impairment on the security must be recognized.
In instances in which a determination is made that a credit loss (defined as the difference between the present value of the cash flows expected to be collected and the amortized cost basis) exists but the entity does not intend to sell the debt security and it is not more likely than not that the entity will be required to sell the debt security before the anticipated recovery of its remaining amortized cost basis (i.e., the amortized cost basis less any current-period credit loss), the accounting guidance changed the presentation and amount of the other-than-temporary impairment recognized in the statement of operations. In these instances, the impairment is separated into (a) the amount of the total impairment related to the credit loss, and (b) the amount of the total impairment related to all other factors. The amount of the total other-than-temporary impairment related to the credit loss is recognized in the statement of

## Edgar Filing: POPULAR INC - Form 10-Q

## Table of Contents

operations. The amount of the total impairment related to all other factors is recognized in other comprehensive loss. Previously, in all cases, if an impairment was determined to be other-than-temporary, an impairment loss was recognized in earnings in an amount equal to the entire difference between the security s amortized cost basis and its fair value at the balance sheet date of the reporting period for which the assessment was made.
This guidance was effective and is to be applied prospectively for financial statements issued for interim and annual reporting periods ending after June 15, 2009. At adoption an entity was required to record a cumulative-effect adjustment as of the beginning of the period of adoption to reclassify the noncredit component of a previously recognized other-than-temporary impairment from retained earnings to accumulated other comprehensive loss if the entity did not intend to sell the security and it was not more likely than not that the entity would be required to sell the security before the anticipated recovery of its amortized cost basis.
The Corporation adopted this guidance for interim and annual reporting periods commencing with the quarter ended June 30, 2009. The adoption of this new accounting guidance in the second quarter of 2009 did not result in a cumulative-effect adjustment as of the beginning of the period of adoption (April 1, 2009) since there were no previously recognized other-than-temporary impairments related to outstanding debt securities. Refer to Notes 6 and 7 for disclosures as of September 30, 2009.
Interim Disclosures about Fair Value of Financial Instruments (ASC Subtopic 825-10) (formerly FASB Staff Position FAS 107-1 and APB 28-1)
In April 2009, the FASB required providing disclosures on a quarterly basis about the fair value of financial instruments that are not currently reflected on the statement of condition at fair value. Originally the fair value for these assets and liabilities was only required for year-end disclosures. The Corporation adopted this guidance effective with the financial statement disclosures for the quarter ended June 30, 2009. This guidance only impacts disclosure requirements and therefore did not have an impact on the Corporation s financial condition or results of operations. Refer to Note 13 to the consolidated financial statements for required disclosures.
Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That are Not Orderly (ASC Subtopic 820-10) (formerly FASB Staff Position FAS 157-4)
This guidance, issued in April 2009, provides additional guidance for estimating fair value when the volume and level of activity for the asset or liability have significantly decreased. It also includes guidance on identifying circumstances that indicate that a transaction is not orderly. This guidance reaffirms the need to use judgment to ascertain if an active market has become inactive and in determining fair values when markets have become inactive. Additionally, it also emphasizes that even if there has been a significant decrease in the volume and level of activity for the asset or liability and regardless of the valuation techniques used, the objective of a fair value measurement remains the same. Fair value is the price that would be received from the sale of an asset or paid to transfer a liability in an orderly transaction (that is, not a forced liquidation or distressed sale) between market participants at the measurement date under current market conditions. The adoption of this guidance did not have a material impact on the Corporation s consolidated financial statements.
FASB Accounting Standards Update 2009-05, Fair Value Measurements and Disclosures (ASC Topic
820) Measuring Liabilities at Fair Value

FASB Accounting Standards Update 2009-05, issued on August 2009, includes amendments to ASC Subtopic 820-10, Fair Value Measurements and Disclosures, for the fair value measurement of liabilities and provides clarification that in circumstances in which a quoted price in an active market for the identical liability is not available, a reporting entity is required to measure fair value using one or more of the following techniques: a valuation technique that uses (a) the quoted price of the identical liability when traded as an asset, (b) quoted prices for similar liabilities or similar liabilities when traded as assets, or another valuation technique that is consistent with the principles of ASC Topic 820. Examples would be an income approach, such as a present value technique, or a market approach, such as a technique that is based on the amount at the measurement date that the reporting entity would pay to transfer the identical liability or would receive to enter into an identical liability. The adoption of this guidance was effective upon issuance and did not have a material impact on the Corporation s consolidated financial statements.

## Table of Contents

## CRITICAL ACCOUNTING POLICIES / ESTIMATES

The accounting and reporting policies followed by the Corporation and its subsidiaries conform to generally accepted accounting principles in the United States of America and general practices within the financial services industry. Various elements of the Corporation s accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. These estimates are made under facts and circumstances at a point in time and changes in those facts and circumstances could produce actual results that differ from those estimates.
Management has discussed the development and selection of the critical accounting policies and estimates with the Corporation s Audit Committee. The Corporation has identified as critical accounting policies those related to Fair Value Measurement of Financial Instruments, Loans and Allowance for Loan Losses, Income Taxes, Goodwill and Trademark and Pension and Postretirement Benefit Obligations. For a summary of the Corporation s critical accounting policies and estimates, refer to that particular section in the MD\&A included in Popular, Inc. s 2008 Financial Review and Supplementary Information to Stockholders, incorporated by reference in Popular, Inc. s Annual Report on Form 10-K for the year ended December 31, 2008 (the 2008 Annual Report ). Also, refer to Note 1 to the consolidated financial statements included in the 2008 Annual Report for a summary of the Corporation s significant accounting policies.

## Fair value measurement of financial instruments

Refer to the Adoption of New Accounting Standards and Issued But Not Yet Effective Accounting Standards section in this MD\&A for a description of two newly adopted accounting standards which impact the fair value measurement of financial instruments, including recognition accounting in the statement of operations. These standards included (a)
Recognition and Presentation of Other-Than-Temporary Impairments (ASC Subtopic 320-10) (formerly FASB Staff Position FAS 115-2 and FAS 124-2), and (b) Determining Fair Value When the Volume and Level of Activity for the Asset or Liability Have Significantly Decreased and Identifying Transactions That are Not Orderly (ASC Subtopic 820-10) (formerly FASB Staff Position FAS 157-4) . As previously indicated, the adoption of the new accounting guidance did not have a significant impact in the Corporation s financial condition and results of operations.

## Allowance for loan losses

The Corporation s assessment of the allowance for loan losses is determined in accordance with accounting guidance, specifically guidance of loss contingencies in ASC Subtopic 450-20 (formerly SFAS No. 5, Accounting for Contingencies ) and loan impairment guidance in ASC Section 310-10-35 (formerly SFAS No. 114, Accounting by Creditors for Impairment of a Loan ). Specifically pertaining to the loss contingencies guidance, during the second quarter the Corporation enhanced its assessment by establishing a more granular segmentation of loans with similar risk characteristics, reducing the historical base loss periods employed, and strengthening the analysis pertaining to the environmental factors considered. A more detailed description of the process used to estimate the allowance for loan losses is included in the Credit Risk Management and Loan Quality section of this MD\&A. The provision for loan losses charged to current operations is based on this determination.

## Goodwill

The Corporation s goodwill and other identifiable intangible assets having an indefinite useful life are tested for impairment. Intangibles with indefinite lives are evaluated for impairment at least annually and on a more frequent basis if events or circumstances indicate impairment could have taken place. Such events could include, among others, a significant adverse change in the business climate, an adverse action by a regulator, an unanticipated change in the competitive environment and a decision to change the operations or dispose of a reporting unit.
As of September 30, 2009, goodwill totaled $\$ 607$ million, compared with $\$ 606$ million as of December 31, 2008. Note 11 to the consolidated financial statements provides an allocation of goodwill by business segment.
The Corporation performed the annual goodwill impairment evaluation for the entire organization during the third quarter of 2009 using July 31, 2009 as the annual evaluation date. The reporting units utilized for this evaluation were those that are one level below the business segments identified in Note 11 to the consolidated financial statements, which basically are the legal entities that compose the reportable segment. The Corporation follows push-down accounting, as such all goodwill is assigned to the reporting units when carrying out a business combination.

## Table of Contents

In accordance with accounting standards, the impairment evaluation is performed using a two-step process. Step 1 of the goodwill evaluation process is to determine if potential impairment exists in any of the Corporation s reporting units, and is performed by comparing the fair value of the reporting units with their carrying amount, including goodwill. Step 2 is necessary only if the reporting unit fails Step 1 . Step 2 measures the amount of any impairment loss. The implied fair value of goodwill shall be determined in the same manner as the amount of goodwill recognized in a business combination is determined. That is, an entity shall allocate the fair value of a reporting unit to all of the assets and liabilities of that unit (including any unrecognized intangible assets, such as unrecognized core deposits and tradename intangible assets) as if the reporting unit had been acquired in a business combination and the fair value of the reporting unit was the price paid to acquire the reporting unit. The excess of the fair value of a reporting unit over the amounts assigned to its assets and liabilities is the implied fair value of goodwill. The fair value of the assets and liabilities reflects market conditions, thus volatility in prices could have a material impact on the determination of the implied fair value of the reporting unit goodwill at the impairment test date. If the implied fair value of goodwill calculated in Step 2 is less than the carrying amount of goodwill for the reporting unit, an impairment is indicated and the carrying value of goodwill is written down to the calculated value.
In determining the fair value of a reporting unit, the Corporation generally uses a combination of methods, including market price multiples of comparable companies and transactions, as well as discounted cash flow analysis. Management evaluates the particular circumstances of each reporting unit in order to determine the most appropriate valuation methodology. The Corporation evaluates the results obtained under each valuation methodology to identify and understand the key value drivers in order to ascertain that the results obtained are reasonable and appropriate under the circumstances. Elements considered include current market and economic conditions, developments in specific lines of business, and any particular features in the individual reporting units.
The computations require management to make estimates and assumptions. Critical assumptions that are used as part of these evaluations include:
a selection of comparable publicly traded companies, based on nature of business, location and size; a selection of comparable acquisition and capital raising transactions;
the discount rate applied to future earnings, based on an estimate of the cost of equity;
the potential future earnings of the reporting unit; and
the market growth and new business assumptions.
For purposes of the market comparable approach, valuations were determined by calculating average price multiples of relevant value drivers from a group of companies that are comparable to the reporting unit being analyzed and applying those price multiples to the value drivers of the reporting unit. Multiples used are minority based multiples and thus, no control premium adjustment is made to the comparable companies market multiples. While the market price multiple is not an assumption, a presumption that it provides an indicator of the value of the reporting unit is inherent in the valuation. The determination of the market comparables also involves a degree of judgment. For purposes of the discounted cash flows ( DCF ) approach, the valuation is based on estimated future cash flows. The financial projections used in the DCF valuation analysis for each reporting unit are based on the most recent (as of the valuation date) financial projections presented to the Corporation s Asset / Liability Management Committee ( ALCO ). The growth assumptions included in these projections are based on management s expectations for each reporting unit s financial prospects considering economic and industry conditions as well as particular plans of each entity (i.e. restructuring plans, de-leveraging, etc.) The cost of equity used to discount the cash flows was calculated using the Ibbotson Build-Up Method and ranged from $11.24 \%$ to $17.78 \%$ for the 2009 analysis. The Ibbottson Build-Up Model builds up a cost of equity starting with the rate of return of a riskless asset ( 10 year U.S. Treasury note) and adds to it additional risk elements such as equity risk premium, size premium, and industry risk premium. The resulting discount rates were analyzed in terms of reasonability given the current market conditions and adjustments were made when necessary.
Step 1 of the goodwill impairment test performed during 2009 showed that the carrying amount of BPNA exceeded its fair value, and thus, Step 2 of the goodwill impairment test was performed for that reporting unit. As of September 30, 2009, BPNA s goodwill amounted to $\$ 404$ million. Based on the results of Step 2, management

## Edgar Filing: POPULAR INC - Form 10-Q

## Table of Contents

concluded that there was no goodwill impairment to be recognized for BPNA. The analysis of the results for Step 2 indicates that the reduction in the fair value of the reporting unit was mainly attributed to the deteriorated fair value of the loan portfolios and not to the fair value of the reporting unit as going concern entity. The goodwill impairment assessment performed for BPNA considered BPNA s financial condition as of September 30, 2009 and BPNA s financial projections. The current negative performance of the reporting unit is principally related to deteriorated credit quality in its loan portfolio, which agrees with the results of the Step 2 analysis. BPNA sprovision for loan losses amounted to $\$ 456.3$ million for the nine months ended September 30, 2009, which represented $111 \%$ of BPNA s net loss of $\$ 412.4$ million for the period.
The assessments concluded that there is no goodwill impairment at BPNA primarily as a result of a significant discount that resulted from the valuation of the loan portfolios. The fair value determined for BPNA s loan portfolio in the 2009 annual test represented a discount of $21.7 \%$, which compares to the $41.6 \%$ as of December 31, 2008. The discount is mainly attributed to market participant s expected rate of returns, which affected the market discount on the commercial and construction loan portfolios and deteriorated credit quality of the consumer and mortgage loan portfolios of BPNA.
For BPNA, the only subsidiary that failed Step 1, the Corporation determined the fair value of Step 1 utilizing a market value approach based on a combination of price multiples from comparable companies and multiples from capital raising transactions of comparable companies. The market multiples used included price to book and price to tangible book. Additionally, the Corporation determined the reporting unit fair value using a DCF analysis based on BPNA s financial projections, but assigned no weight to it given the current market approaches provide a more reasonable measure of fair value considering the reporting unit s financial performance and current market conditions. The Step 1 fair value for BPNA under both valuation approaches (market and DCF) was below the carrying amount of its equity book value as of the valuation date (July 31), requiring the completion of Step 2. In accordance with accounting standards, the Corporation performed a valuation of all assets and liabilities of BPNA, including any recognized and unrecognized intangible assets, to determine the fair value of BPNA s net assets. To complete Step 2, the Corporation subtracted from BPNA s Step 1 fair value the determined fair value of the net assets to arrive at the implied fair value of goodwill. The results of the Step 2 indicated that the implied fair value of goodwill exceeded the goodwill carrying value of $\$ 404$ million, resulting in no goodwill impairment. The reduction in BPNA s Step 1 fair value was offset by a reduction in the fair value of its net assets, resulting in an implied fair value of goodwill that exceeds the recorded book value of goodwill. If the Step 1 fair value of BPNA declines further in the future without a corresponding decrease in the fair value of its net assets or if loan discounts improve without a corresponding increase in the Step 1 fair value, the Corporation may be required to record a goodwill impairment charge. The Corporation engaged a third-party valuator to assist management in the annual evaluation of BPNA s goodwill (including Step 1 and Step 2) as well as BPNA s loan portfolios as of the July 34 valuation date. Management discussed the methodologies, assumptions and results supporting the relevant values for conclusion and determined they were reasonable.
For the BPPR reporting unit, had the average reporting unit estimated fair value calculated in Step 1 using all valuation methodologies been approximately $25 \%$ lower, there would still be no requirement to perform a Step 2 analysis, thus there would be no indication of impairment on the $\$ 138$ million of goodwill recorded in BPPR. For the BPNA reporting unit, had the estimated implied fair value of goodwill calculated in Step 2 been approximately $67 \%$ lower, there would still be no impairment of the $\$ 404$ million of goodwill recorded in BPNA as of September 30, 2009. The goodwill balance of BPPR and BPNA represent approximately $89 \%$ of the Corporation s total goodwill balance.
Furthermore, as part of the analyses, management performed a reconciliation of the aggregate fair values determined for the reporting units to the market capitalization of Popular, Inc. concluding that the fair value results determined for the reporting units in the July 31, 2009 assessment were reasonable.
The goodwill impairment evaluation process requires the Corporation to make estimates and assumptions with regard to the fair value of the reporting units. Actual values may differ significantly from these estimates. Such differences could result in future impairment of goodwill that would, in turn, negatively impact the Corporation s results of operations and the reporting units where the goodwill is recorded.

## Table of Contents

Management monitors events or changes in circumstances between annual tests to determine if these events or changes in circumstances would more likely than not reduce the fair value of a reporting unit below its carrying amount. As indicated in this MD\&A, the economic situation in the United States and Puerto Rico, including deterioration in the housing market and credit market, has continued to negatively impact the financial results of the Corporation during 2009. Accordingly, management is continuing to closely monitor the fair value of the reporting units.
It is possible that the assumptions and conclusions regarding the valuation of the Corporation s reporting units could change adversely and could result in the recognition of goodwill impairment. Such impairment could have a material adverse effect on the Corporation sfinancial condition and future results of operations. Declines in the Corporation s market capitalization increase the risk of goodwill impairment in the future.

## NET INTEREST INCOME

Net interest income from continuing operations, on a taxable equivalent basis, is presented with its different components on Tables B and C for the quarters and nine months ended September 30, 2009 and 2008, segregated by major categories of interest earning assets and interest bearing liabilities.
The interest earning assets include the investment securities and loans that are exempt from income tax, principally in Puerto Rico. The main sources of tax-exempt interest income are investments in obligations of the U.S. Government, some U.S. Government agencies and sponsored entities of the Puerto Rico Commonwealth and its agencies. Assets held by the Corporation s international banking entities, which previously where tax exempt under Puerto Rico law, are currently subject to a temporary $5 \%$ income tax rate. To facilitate the comparison of all interest related to these assets, the interest income has been converted to a taxable equivalent basis, using the applicable statutory income tax rates at each respective quarter and nine-month periods. The taxable equivalent computation considers the interest expense disallowance required by the Puerto Rico tax law.
Average outstanding securities balances are based upon amortized cost excluding any unrealized gains or losses on securities available-for-sale. Non-accrual loans have been included in their respective average loans and leases categories. Loan fees collected and costs incurred in the origination of loans are deferred and amortized over the term of the loan as an adjustment to interest yield. Interest income for quarter and nine months ended September 30, 2009 included a favorable impact of $\$ 4.8$ million and $\$ 17.1$ million, respectively, consisting principally of amortization of loan origination fees and costs, prepayment penalties and late payment charges. The favorable impact for the quarter and nine months ended September 30, 2008 was $\$ 3.5$ million and $\$ 13.0$ million, respectively.

## Table of Contents

TABLE B
Analysis of Levels \& Yields on a Taxable Equivalent Basis for Continuing Operations Quarter ended September 30,

| Average Volume |  |  | Average Yields / Costs |  |  |  | 2009 | Interest 2008 | Variance | Variance Attributable to |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2009 | 2008 | Variance | 2009 | 2008 | Variance |  |  |  |  | Rate | Volume |
| (\$ in millions) |  |  |  |  |  |  |  | (In thousands) |  |  |  |
| \$ 936 | \$ 599 | \$ 337 | 0.64\% | 2.29\% | (1.65\%) | Money market investments | \$ 1,510 | \$ 3,455 | \$ $(1,945)$ | \$ $(1,679)$ | \$ (266) |
| 7,551 | 8,212 | (661) | 4.53 | 4.99 | (0.46) | Investment securities | 85,459 | 102,537 | $(17,078)$ | $(5,361)$ | $(11,717)$ |
| 517 | 539 | (22) | 6.79 | 7.83 | (1.04) | Trading securities | 8,857 | 10,605 | $(1,748)$ | $(1,333)$ | (415) |
| 9,004 | 9,350 | (346) | 4.25 | 4.98 | (0.73) |  | 95,826 | 116,597 | $(20,771)$ | $(8,373)$ | $(12,398)$ |
| 15,034 | 15,936 | (902) | 4.93 | 5.91 | (0.98) | Loans: <br> Commercial |  |  |  |  |  |
|  |  |  |  |  |  | * | 186,969 | 236,661 | $(49,692)$ | $(36,864)$ | $(12,828)$ |
| 707 | 1,115 | (408) | 8.29 | 7.81 | 0.48 | Leasing | 14,665 | 21,772 | $(7,107)$ | 1,290 | $(8,397)$ |
| 4,443 | 4,607 | (164) | 6.35 | 7.09 | (0.74) | Mortgage | 70,564 | 81,706 | $(11,142)$ | $(8,305)$ | $(2,837)$ |
| 4,269 | 4,785 | (516) | 9.75 | 10.24 | (0.49) | Consumer | 104,597 | 122,883 | $(18,286)$ | $(7,310)$ | $(10,976)$ |
| 24,453 | 26,443 | $(1,990)$ | 6.13 | 6.98 | (0.85) |  | 376,795 | 463,022 | $(86,227)$ | $(51,189)$ | $(35,038)$ |
| \$33,457 | \$35,793 | \$ $(2,336)$ | 5.62\% | 6.46\% | (0.84\%) | Total earning assets | \$472,621 | \$579,619 | \$(106,998) | \$ 59,562$)$ | \$ $(47,436)$ |
|  |  |  |  |  |  | Interest bearing deposits: |  |  |  |  |  |
| \$ 4,768 | \$ 5,108 | \$ (340) | 1.02\% | 1.77\% | (0.75\%) | NOW and money market** | \$ 12,284 | \$ 22,771 | \$ $(10,487)$ | \$ (8,541) | \$ (1,946) |
| 5,496 | 5,561 | (65) | 0.92 | 1.43 | (0.51) | Savings | 12,733 | 20,040 | $(7,307)$ | $(6,773)$ | (534) |
| 12,109 | 12,480 | (371) | 3.08 | 3.91 | (0.83) | Time deposits | 93,924 | 122,800 | $(28,876)$ | $(27,405)$ | $(1,471)$ |
| 22,373 | 23,149 | (776) | 2.11 | 2.85 | (0.74) |  | 118,941 | 165,611 | $(46,670)$ | $(42,719)$ | $(3,951)$ |
| 2,685 | 4,886 | $(2,201)$ | 2.39 | 3.03 | (0.64) | Short-term borrowings | 16,142 | 37,233 | $(21,091)$ | $(11,067)$ | $(10,024)$ |
| 2,676 | 2,235 | 441 | 6.37 | 5.05 | 1.32 | Medium and long-term |  |  |  |  |  |
|  |  |  |  |  |  |  | 42,991 | 28,355 | 14,636 | 8,408 | 6,228 |

Edgar Filing: POPULAR INC - Form 10-Q

\$33,457 \$35,793 \$(2,336) 2.11\% 2.57\% (0.46\%)
$3.51 \% \quad 3.89 \% ~(0.38 \%)$ Net interest margin

Net interest
income on a
taxable
equivalent basis $\quad 294,547 \quad 348,420 \quad(53,873) \$(14,184) \$(39,689)$ $3.07 \% \quad 3.42 \% ~(0.35 \%)$ Net interest spread

Taxable
equivalent adjustment $\quad 18,158 \quad 24,138 \quad(5,980)$

Net interest
income $\quad \$ 276,389 \quad \$ 324,282 \$(47,893)$
Note: The changes that are not due solely to volume or rate are allocated to volume and rate based on the proportion of the change in each category.

* Includes
commercial construction loans.
** Includes interest
bearing demand
deposits
corresponding
to certain government entities in Puerto Rico.


## Edgar Filing: POPULAR INC - Form 10-Q

As shown in Table B, the decrease in net interest income, on a taxable equivalent basis, is mainly due to a reduction in the Corporation s earning assets. Factors that contributed to this decrease included:

A reduction in the average balance of investment securities resulting from the sale of approximately $\$ 3.4$ billion in available-for-sale securities, mostly U.S. agency securities (FHLB notes) during the first quarter of 2009, and subsequent reinvestment of approximately $\$ 2.9$ billion of the proceeds, primarily in GNMA mortgage-backed securities. The remaining proceeds were used to reduce borrowings;
A decrease in the commercial and construction loan portfolios as a result of lower origination activity and increased loan charge-offs, in part due to the economic recession and downturn in the housing sector, both in the Puerto Rico and U.S. mainland operations;

## Table of Contents

A decrease in the lease financing portfolio mainly as a result of the Corporation s decision to exit the leasing business in the U.S. mainland operations. As a result, a substantial portion of the lease financing portfolio from Popular Equipment Finance was sold during the first quarter of 2009. In addition, lower origination activity in the Puerto Rico lease financing operations also contributed to the reduction in average balances; A reduction in the average balance of mortgage loans, in part, due to the Corporation s decision to exit certain mortgage loan origination activities, such as BPNA s non-conventional mortgage business and the E-LOAN loan origination platform; and
A decrease in the consumer loan portfolio because of a slowdown in the auto and consumer loan origination activity in Puerto Rico, and the run-off of E-LOAN s home equity lines of credit ( HELOCs ) and closed-end second mortgage portfolios.
In addition, the Corporation experienced compression in the net interest margin, on a taxable equivalent basis. The factors that contributed to this reduction included:

The Federal Reserve ( FED ) lowered the federal funds target rate from $2.00 \%$ as of September 30, 2008 to between $0 \%$ and $0.25 \%$ as of September 30, 2009. This reduction in market rates impacted the yield of several of the Corporation s earning assets during that period. These assets include commercial and construction loans of which $68 \%$ have floating or adjustable rates, floating rate home equity lines of credit and credit cards, floating rate collateralized mortgage obligations, as well as the origination of loans in a low interest rate environment;
Increase in non-performing loans, mainly in the commercial, construction and mortgage loans portfolios; Market risk management strategies have generated a higher balance of short-term investments at lower rates, thus pressuring the net interest margin;
The exchange of $\$ 935$ million of Series $C$ preferred stock for junior subordinated debentures securities contributed to the increase in the average cost of borrowings by approximately $\$ 6.8$ million. The junior subordinated debentures were recorded at fair value (which resulted in a discount), thus the results for the quarter reflect the discount accretion as well as the contractual interest. Prior to the exchange, payments to the holder of the Series C preferred stock were in the form of dividends whereas payment on the subordinated debentures constitute interest. Partially offsetting this variance was reduction in the interest expense by approximately $\$ 3.4$ million on the junior subordinated debentures which were extinguished as part of the exchange of trust preferred securities for shares of common stock; and
Rating downgrades that have occurred during 2009 have also contributed to the increase in the average cost of $\$ 350$ million of unsecured senior notes of the Corporation by approximately $\$ 3.9$ million during 2009.
The net interest margin was impacted favorably during 2009 by decreases in the average cost of short-term borrowings, as well as a decrease in the average cost of interest bearing deposits. The former was in part due to management s decision to reduce the rates of certain non-maturity deposit accounts as well as maturities of high cost certificates of deposits being renewed at lower rates.
As shown in Table C, net interest income on a taxable equivalent basis for the nine months ended September 30, 2009 also decreases as a result of a reduction in the average balance of earning assets and a lower net interest margin due to similar factors described above.

Edgar Filing: POPULAR INC - Form 10-Q

## Table of Contents

TABLE C
Analysis of Levels \& Yields on a Taxable Equivalent Basis
Nine-month period ended September 30,

| Average Volume |  |  | Average Yields / Costs |  |  |  | 2009 | Interest <br> 2008 | Variance (In thousands) | Variance Attributable to |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2009 | 2008 | Variance | 2009 | 2008 | Variance |  |  |  |  | Rate | Volume |
|  | in millions) | s) |  |  |  |  |  |  |  |  |  |
| 1,194 | \$ 651 | \$ 543 | 0.79\% | 2.97\% | (2.18\%) | Money |  |  |  |  |  |
|  |  |  |  |  |  | investments | \$ 7,027 | \$ 14,459 | \$ (7,432) | \$ $(8,091)$ | \$ 65 |
| 7,578 | 8,254 | (676) | 4.66 | 5.07 | (0.41) | Investment |  |  |  |  |  |
|  |  |  |  |  |  | securities | 264,553 | 313,800 | $(49,247)$ | $(10,150)$ | (39,09 |
| 660 | 696 | (36) | 6.75 | 7.35 | (0.60) | Trading securities | 33,362 | 38,295 | $(4,933)$ | $(3,036)$ | (1,89 |
| 9,432 | 9,601 | (169) | 4.31 | 5.09 | (0.78) |  | 304,942 | 366,554 | $(61,612)$ | $(21,277)$ | (40,33) |
| 15,395 | 15,714 | (319) | 4.97 | 6.25 | (1.28) | Loans: <br> Commercial |  |  |  |  |  |
|  |  |  |  |  |  | * | 572,368 | 734,934 | $(162,566)$ | $(147,136)$ | (15,43 |
| 798 | 1,115 | (317) | 8.37 | 7.97 | 0.40 | Leasing | 50,041 | 66,672 | $(16,631)$ | 3,174 | (19,80 |
| 4,491 | 4,769 | (278) | 6.58 | 7.23 | (0.65) | Mortgage | 221,490 | 258,495 | $(37,005)$ | $(22,502)$ | (14,50 |
| 4,418 | 4,916 | (498) | 9.88 | 10.23 | (0.35) | Consumer | 326,904 | 376,719 | $(49,815)$ | $(18,258)$ | (31,55 |
| 25,102 | 26,514 | $(1,412)$ | 6.23 | 7.23 | (1.00) |  | 1,170,803 | 1,436,820 | $(266,017)$ | $(184,722)$ | (81,29) |
| 34,534 | \$36,115 | \$ $(1,581)$ | 5.71\% | 6.67\% | (0.96\%) | Total earning assets | \$ 1,475,745 | \$1,803,374 | \$ $(327,629)$ | \$ $(205,999)$ | \$ (121,63 |
|  |  |  |  |  |  | Interest bearing deposits: |  |  |  |  |  |
| 4,809 | \$ 4,996 | \$ (187) | 1.15\% | 1.92\% | (0.77\%) | NOW and money market ** | \$ 41,437 | \$ 71,919 | \$ (30,482) | \$ $(27,403)$ | (3,07 |
| 5,545 | 5,606 | (61) | 0.99 | 1.56 | (0.57) | Savings | 40,979 | 65,295 | $(24,316)$ | $(22,627)$ | (1,68 |
| 12,405 | 12,529 | (124) | 3.37 | 4.17 | (0.80) | Time deposits | 313,016 | 391,382 | $(78,366)$ | $(80,823)$ | 2,45 |
| 22,759 | 23,131 | (372) | 2.32 | 3.05 | (0.73) |  | 395,432 | 528,596 | $(133,164)$ | $(130,853)$ | (2,31 |
| 2,976 | 5,549 | $(2,573)$ | 2.40 | 3.32 | (0.92) | Short-term borrowings | 53,476 | 137,824 | $(84,348)$ | $(45,844)$ | (38,50 |
| 3,046 | 1,971 | 1,075 | 5.88 | 5.14 | 0.74 | Medium and long-term |  |  |  |  |  |
|  |  |  |  |  |  |  | 133,858 | 75,823 | 58,035 | 12,028 | 46,00 |



[^0]The provision for loan losses for the continuing operations totaled $\$ 331.1$ million, or $123 \%$ of net charge-offs, for the quarter ended September 30, 2009, compared with $\$ 252.2$ million, or $148 \%$ of net charge-offs for the third quarter of 2008. The increase in the provision for loan losses for the quarter ended September 30, 2009 compared to the same quarter in 2008 was the result of higher general reserve requirements for commercial loans, construction loans, U.S. mainland non-conventional residential mortgages and home equity lines of credit, combined with specific reserves recorded for loans considered impaired.

## Table of Contents

The provision for loan losses for the continuing operations totaled $\$ 1.1$ billion, or $145 \%$ of net charge-offs, for the nine months ended September 30, 2009, compared with $\$ 602.6$ million, or $160 \%$ of net charge-offs for the nine months ended September 30, 2008. Similar factors to those described for the quarterly results primarily influenced the variance for the nine-month period ended September 30, 2009 compared to the same period in the previous year.
Additional information on net charge-offs, non-performing assets and the allowance for loan losses is provided in the Credit Risk Management and Loan Quality section of this MD\&A.

## NON-INTEREST INCOME

Refer to Table D for a breakdown on non-interest income from continuing operations by major categories for the quarters and nine months ended September 30, 2009 and 2008.
TABLE D
Non-Interest Income

| (In thousands) | Quarters ended September 30, |  |  | Nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | \$ Variance | 2009 | 2008 | \$ Variance |
| Service charges on deposit accounts | \$ 54,208 | \$ 52,433 | \$ 1,775 | \$161,412 | \$155,319 | \$ 6,093 |
| Other service fees: |  |  |  |  |  |  |
| Debit card fees | 26,986 | 28,170 | $(1,184)$ | 80,867 | 79,880 | 987 |
| Credit card fees and discounts | 23,497 | 27,138 | $(3,641)$ | 70,951 | 81,664 | $(10,713)$ |
| Processing fees | 13,638 | 13,044 | 594 | 40,773 | 38,587 | 2,186 |
| Insurance fees | 11,463 | 12,378 | (915) | 36,014 | 38,254 | $(2,240)$ |
| Sale and administration of investment products | 8,181 | 6,890 | 1,291 | 25,204 | 25,966 | (762) |
| Mortgage servicing fees, net of fair value |  |  |  |  |  |  |
| adjustments | 4,869 | $(1,407)$ | 6,276 | 18,301 | 13,809 | 4,492 |
| Trust fees | 3,260 | 2,906 | 354 | 9,364 | 9,038 | 326 |
| Other fees | 5,720 | 6,183 | (463) | 17,110 | 19,451 | $(2,341)$ |
| Total other service fees | 97,614 | 95,302 | 2,312 | 298,584 | 306,649 | $(8,065)$ |
| Net (loss) gain on sale and valuation adjustments of |  |  |  |  |  |  |
| Trading account profit | 7,579 | 6,669 | 910 | 31,241 | 38,547 | $(7,306)$ |
| loans and valuation adjustments on loans |  |  |  |  |  |  |
| held-for-sale | $(8,728)$ | 6,522 | $(15,250)$ | $(35,994)$ | 25,696 | $(61,690)$ |
| Other operating income | 18,430 | 36,134 | $(17,704)$ | 44,579 | 92,836 | $(48,257)$ |
|  | \$160,044 | \$187,928 | $(\$ 27,884)$ | \$720,614 | \$688,477 | \$ 32,137 |

Total non-interest income

Non-interest income for the quarter and nine-month period ended September 30, 2009 was negatively impacted by losses on sales of loans, which include adjustments in indemnities and representation and warranty reserves, compared to gains on sales of loans in 2008, as detailed in the table below.

|  | Quarter ended September 30, |  |  | Nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2009 | 2008 | \$ Variance | 2009 | 2008 | \$ Variance |
| (Loss) gain on sales of loans, including |  |  |  |  |  |  |
| adjustments to credit recourse and representation and warranty reserves | \$ $(8,728)$ | \$6,877 | \$(15,605) | \$(32,286) | \$25,923 | \$(58,209) |
| Lower of cost or market valuation adjustment on loans held-for-sale |  | (355) | 355 | $(3,708)$ | (227) | $(3,481)$ |
| Total | \$ $(8,728)$ | \$6,522 | \$ 15,250 ) | \$ $(35,994)$ | \$25,696 | \$(61,690) |

The losses on sales of loans for the quarter and nine-month period ended September 30, 2009 were mainly the result of increases in the representation and warranty reserves for loans previously sold by E-LOAN by $\$ 10.4$ million and $\$ 28.8$ million, respectively, given an upward trend in loss severities and claims in the current economic environment. On the other hand, the gains in 2008 included the loans sold by E-LOAN, which stopped originating loans in the fourth quarter of 2008. The variance for the nine-month period was also impacted by the sale of approximately $\$ 0.3$ billion in lease financings by Popular Equipment Finance, a subsidiary of BPNA, which resulted in a loss during the first quarter of 2009 of approximately $\$ 13.8$ million.

## Table of Contents

The decrease in other operating income by $\$ 17.7$ million and $\$ 48.3$ million, respectively, during the third quarter and nine months ended September 30, 2009, when compared to the same periods of the previous year, was mainly associated to $\$ 21.1$ million in gains on the sale of a real estate property by the U.S. banking subsidiary during the third quarter of 2008. Also contributing to the variance for the nine-month period were $\$ 12.8$ million in gains on the sale of six retail bank branches of BPNA in Texas during the first quarter of 2008, lower gains on the sales of real estate properties in the Banco Popular de Puerto Rico ( BPPR ) reportable segment in 2009, the gain recognized during the third quarter of 2008 on the sale of substantially all assets of EVERTEC s health processing division, and higher derivative losses by $\$ 9.7$ million, including unfavorable credit risk adjustments, in 2009. Partially offsetting the decreases in other operating income for the quarter and nine months ended September 30, 2009 were higher revenues derived from investments accounted under the equity method.
Other service fees reflect an increase of $2 \%$ for the third quarter of 2009, compared to the third quarter of 2008. However, it declined by $3 \%$ for the nine months ended September 30, 2009, when compared to the nine months ended September 30, 2008. The favorable variance in mortgage servicing fees was mainly due to higher fees due to a higher volume of loans serviced and lower valuation adjustments in the fair value of the servicing rights when compared to 2008. There was a decrease in credit card fees and discounts because of lower merchant income due to reduced volume of purchases and lower late payment fees mainly from lower volume of accounts subject to a fee. These unfavorable variances in non-interest income were partially offset by higher net gains on sales of investment securities, net of valuation adjustments of investment securities, as shown on the table below:

|  | Quarter ended September 30, |  | Nine months ended September 30, |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | 2009 | 2008 | Variance | 2009 | 2008 | $\$$ Variance |  |
| Net gain on sale of <br> investment securities | $\$ 198$ | $\$$ | 15 | $\$ 183$ | $\$ 236,638$ | $\$ 78,577$ | $\$ 158,061$ |
| Valuation adjustments <br> of investment securities | $(9,257)$ | $(9,147)$ | $(110)$ | $(15,846)$ | $(9,147)$ | $(6,699)$ |  |
| Total | $\$(9,059)$ | $\$(9,132)$ | $\$ 73$ | $\$ 220,792$ | $\$ 69,430$ | $\$ 151,362$ |  |

Net gains on sales of investment securities for the nine months ended September 30, 2009 included $\$ 182.7$ million in gains derived from the sale of $\$ 3.4$ billion in U.S. Treasury notes and U.S. agencies during the first quarter of 2009 by BPPR and $\$ 52.3$ million in gains from the sale of equity securities in the second quarter of 2009 by the BPPR and EVERTEC reportable segments. For the nine months ended in September 30, 2008, net gains on sale of investment securities included approximately $\$ 49.3$ million in gains related to the redemption of VISA shares of common stock held by the Corporation during the first quarter of 2008 and $\$ 28.3$ million in capital gains realized from the sale of $\$ 2.4$ billion in U.S. agency securities during the second quarter of 2008 by BPPR. The valuation adjustments of investment securities for the nine months ended September 30, 2009 were mostly related to write-downs on equity securities available-for-sale and tax credit investments classified as other investment securities in the consolidated statement of condition.
For the nine months ended September 30, 2009, there were lower trading account profits, compared with the same period in 2008, mainly due to lower realized gains on the sale of mortgage-backed securities.

## Table of Contents

## OPERATING EXPENSES

Refer to Table E for a breakdown of operating expenses by major categories for the quarter and nine months ended September 30, 2009, compared with the same periods in the previous year.
TABLE E
Operating Expenses

| (In thousands) | Quarter ended September 30, |  |  | Nine months ended September 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 2008 | \$ Variance | 2009 | 2008 | \$ Variance |
| Personnel costs | \$ 130,547 | \$148,230 | \$ $(17,683)$ | \$412,044 | \$459,515 | \$ (47,471) |
| Net occupancy expenses | 28,269 | 26,510 | 1,759 | 80,734 | 81,218 | (484) |
| Equipment expenses | 24,983 | 26,305 | $(1,322)$ | 76,289 | 84,312 | $(8,023)$ |
| Other taxes | 13,109 | 13,301 | (192) | 39,369 | 39,905 | (536) |
| Professional fees | 28,694 | 31,780 | $(3,086)$ | 80,643 | 88,964 | $(8,321)$ |
| Communications | 11,902 | 12,574 | (672) | 36,115 | 38,137 | $(2,022)$ |
| Business promotion | 8,905 | 16,216 | $(7,311)$ | 26,761 | 51,064 | $(24,303)$ |
| Printing and supplies | 2,857 | 3,269 | (412) | 8,664 | 10,763 | $(2,099)$ |
| FDIC deposit insurance | 16,506 | 4,625 | 11,881 | 61,954 | 9,237 | 52,717 |
| Gain on early extinguishment of debt | $(79,304)$ |  | $(79,304)$ | $(79,304)$ |  | $(79,304)$ |
| Other operating expenses | 31,753 | 36,139 | $(4,386)$ | 104,955 | 104,485 | 470 |
| Amortization of intangibles | 2,379 | 3,966 | $(1,587)$ | 7,218 | 8,948 | $(1,730)$ |
| Total | \$220,600 | \$322,915 | \$(102,315) | \$855,442 | \$976,548 | \$ $(121,106)$ |

Operating expenses were favorably impacted by a $\$ 79.3$ million gain on early extinguishment of debt recorded during the quarter ended September 30, 2009, related principally from the junior subordinated debentures that were extinguished as a result of the exchange of trust preferred securities for common stock in August 2009.
Operating expenses for the quarter and nine months ended September 30, 2009 included approximately $\$ 1.3$ million and $\$ 8.9$ million, respectively, in costs associated with the restructuring plans in place at BPNA and E-LOAN that were commenced during 2008. To facilitate the comparative analysis, below are details on the restructuring plans that pertained to the continuing operations.

|  | For the quarter ended September 30, 2009 |  |  | For the nine months ended September 30, 2009 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | E-LOAN |  |  | E-LOAN |  |  |
|  | BPNA | 2008 |  | BPNA | 2008 |  |
|  | Restructuring Plan | Restructuring Plan | Total | Restructuring Plan | Restructuring Plan | Total |
| Personnel costs | \$1,054 | \$ 243 | \$1,297 | \$5,332 | \$ 2,946 | \$8,278 |
| Net occupancy expenses | 47 |  | 47 | 120 |  | 120 |
| Other operating expenses |  |  |  | 453 |  | 453 |
| Total | \$1,101 | \$ 243 | \$1,344 | \$5,905 | \$ 2,946 | \$8,851 |

The decrease in personnel costs for the continuing operations was primarily the result of a reduction in headcount from 10,818 as of September 30, 2008 to 9,591 as of September 30, 2009. BPNA and E-LOAN were the principal contributors to this reduction with a decrease of 912 FTE s on a combined basis. There was also a reduction in headcount at the BPPR and EVERTEC reportable segments due to cost control initiatives, which included lower headcount from attrition. Also, there were lower incentive compensation and commissions. Furthermore, in February 2009, the Corporation suspended its matching contributions to the Puerto Rico and U.S. mainland subsidiaries savings and investment plans as part of the actions taken to control costs, as well as froze the BPPR s pension plan with regards to all future benefit accruals after April 30, 2009.
Equipment expenses decreased due to lower amortization of software packages and depreciation of technology equipment, in part because such software and equipment was fully amortized in 2008 or early 2009. Also, the decrease is partially due to lower equipment requirement and software licensing because of the downsizing of the Corporation s U.S. mainland operations.

## Table of Contents

The reduction in professional fees was mostly due to the fact that in the third quarter of 2008, the Corporation incurred consulting and advisory services associated to the U.S. sale transactions and valuation services, which were not recurrent in 2009. Also, the year-to-date reduction was influenced by lower credit bureau fees and other loan origination related services given the exiting by E-LOAN of the direct lending business during 2008, lower programming fees and temporary services. These favorable variances were partially offset by higher collection costs due to higher delinquencies in the loan portfolio.
The decrease in business promotion resulted principally from cost control measures on expenditures in general, including advertising and mailing campaigns, among others, as well as the downsizing of the Corporation s U.S. mainland operations.
FDIC deposit insurance premiums increased principally due to increases in assessment rates and additional premiums resulting from two temporary programs to further insure customer deposits at FDIC-member banks, which include insuring deposit accounts up to $\$ 250,000$ per customer (up from $\$ 100,000$ ) and non-interest bearing transactional accounts (unlimited coverage). Also, the 2009 FDIC deposit insurance expense reflects the impact of a $\$ 16.7$ million special assessment in the second quarter of 2009. For a discussion of factors that influenced this increase, refer to Item 1A. Risk Factors in this Form 10-Q, particularly the risk factor captioned Risks Relating to Our Business Increases in FDIC insurance premiums may have a material adverse affect on our earnings .

## RESTRUCTURING PLANS (for the continuing operations)

As indicated in the 2008 Annual Report, on October 17, 2008, the Board of Directors of Popular, Inc. approved two restructuring plans for the BPNA reportable segment. The objective of the restructuring plans is to improve profitability in the short-term, increase liquidity and lower credit costs and, over time, achieve a greater integration with corporate functions in Puerto Rico.

## BPNA Restructuring Plan

The restructuring plan for BPNA s banking operations ( the BPNA Restructuring Plan ) contemplates the following measures: closing, consolidating or selling approximately 40 underperforming branches in all existing markets; the shutting down, sale or downsizing of lending businesses that do not generate deposits or fee income; and the reduction of general expenses associated with functions supporting the branch and balance sheet initiatives. The BPNA Restructuring Plan also contemplates greater integration with the corporate functions in Puerto Rico.
As part of the BPNA Restructuring Plan, the Corporation exited certain businesses including, among the principal ones, those related to the origination of non-conventional mortgages, equipment lease financing, business loans to professionals, multifamily lending, mixed-used commercial loans and credit cards. The Corporation holds the existing portfolios of the exited businesses in a run-off mode. Also, the Corporation downsized the following businesses related to its U.S. mainland banking operations: business banking, SBA lending, and consumer / mortgage lending. The table previously presented in the Operating Expenses section above, details the expenses recorded by the Corporation during the quarter and nine months ended September 30, 2009 that were associated with this particular restructuring plan. As of September 30, 2009, the reserve for restructuring costs associated with the BPNA Restructuring Plan amounted to $\$ 8$ million. During the third quarter of 2009, restructuring charges associated to the BPNA Restructuring Plan amounted to $\$ 1.1$ million and were principally for severance costs. As of September 30, 2009, the BPNA Restructuring Plan has resulted in combined charges for 2008 and 2009 of approximately $\$ 25.6$ million. An additional $\$ 3.3$ million in associated costs are expected to be incurred in 2009. Refer to Note 22 to the consolidated financial statements for a detail of the activity in the reserve for restructuring costs and a breakdown of charges.
All restructuring efforts at BPNA are expected to result in approximately $\$ 50$ million in recurrent annual cost savings. The majority of the savings are related to personnel costs since the restructuring plan incorporates a headcount reduction of approximately 670 FTEs, or $30 \%$ of BPNA s workforce. Management expects the headcount reduction to be achieved by the end of 2009. As a result of the BPNA Restructuring Plan, FTE $s$ at BPNA were 1,490 as of September 30, 2009, compared to 2,110 at the same date in the previous year.

## Table of Contents

## E-LOAN 2008 Restructuring Plan

In October 2008, the Corporation s Board of Directors approved a restructuring plan for E-LOAN (the E-LOAN 2008 Restructuring Plan ), which involved E-LOAN to cease operating as a direct lender, an event that occurred in late 2008. E-LOAN continues to market deposit accounts under its name for the benefit of BPNA. The 2008 E-LOAN Restructuring Plan is substantially complete as of September 30, 2009 since all operational and support functions were transferred to BPNA and EVERTEC and loan servicing was transferred to a third-party provider. As of September 30, 2009, E-LOAN s workforce totaled 8 FTEs, compared with 300 as of September 30, 2008.
As of September 30, 2009, the accrual for restructuring costs associated with the E-LOAN 2008 Restructuring Plan amounted to $\$ 1$ million. Restructuring charges associated to the E-LOAN 2008 Restructuring Plan amounted to $\$ 0.2$ million for the quarter ended September 30, 2009 and consisted principally of severance costs. As of September 30, 2009, the E-LOAN 2008 Restructuring Plan has resulted in combined charges for 2008 and 2009 of approximately $\$ 24.9$ million. An additional $\$ 0.2$ million in associated costs are expected to be incurred in 2009. Refer to Note 22 to the consolidated financial statements for a detail of the activity in the reserve for restructuring costs and a breakdown of charges.
The costs related to the E-LOAN Restructuring Plan are part of the results of the BPNA reportable segment.

## INCOME TAXES

Income tax expense for the continuing operations amounted to $\$ 6.3$ million for the quarter ended September 30, 2009, compared with income tax expense of $\$ 148.3$ million for the same quarter of 2008. The reduction in income tax expense was principally due to the fact that during the third quarter of 2008, the Corporation initially recorded a valuation allowance on the deferred tax assets ( DTA ) of the U.S. mainland operations. The recording of this valuation increased income tax expense by $\$ 189.2$ million on the continuing operations.
The components of the income tax expense (benefit) for the continuing operations were as follows:

| (In thousands) | Quarter ended September 30, 2009 |  | Nine months ended September$\begin{gathered} 30 \\ 2009 \end{gathered}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amount | $\%$ of pre-tax income | Amount | $\%$ of pre-tax income |
| Computed income tax at statutory rates | \$ $(47,186)$ | 40.95\% | \$(145,752) | 40.95\% |
| Benefits of net tax exempt interest income | $(11,895)$ | 10.32 | $(38,751)$ | 10.89 |
| Effect of income subject to preferential tax rate | (25) | 0.02 | $(59,298)$ | 16.66 |
| Deferred tax asset valuation allowance | 58,480 | (50.75) | 203,709 | (57.23) |
| Difference in tax rates due to multiple jurisdictions | 8,579 | (7.44) | 31,252 | (8.78) |
| State taxes and others | $(1,622)$ | 1.41 | $(6,369)$ | 1.78 |
| Income tax expense (benefit) | \$ 6,331 | (5.49\%) | \$ $(15,209)$ | 4.27\% |

Income tax benefit amounted to $\$ 15.2$ million for the nine-month period ended September 30, 2009, compared with income tax expense of $\$ 152.5$ million for the same period in 2008. The reduction in income tax expense was primarily due to the impact on the recording of a valuation allowance in 2008 as previously indicated and by lower income before tax attributable to the business in Puerto Rico. Also, on March 9, 2009, several amendments or additions to the Puerto Rico Internal Revenue Code were adopted, including a temporary five percent special surtax over the tax liability of all corporations doing business in Puerto Rico for the years beginning on January 1, 2009 thru December 31, 2011. This increase in tax rate resulted in an income tax benefit as a result of adjusting the deferred tax assets to reflect the increase in the tax rate.

These reductions were partially offset by a decrease in exempt interest income, net of disallowance of expenses attributed to such exempt income.

## Table of Contents

Refer to Note 23 to the consolidated financial statements for a breakdown of the Corporation $s$ deferred tax assets as of September 30, 2009.

## REPORTABLE SEGMENT RESULTS

The Corporation s reportable segments for managerial reporting purposes consist of Banco Popular de Puerto Rico, EVERTEC and Banco Popular North America. These reportable segments pertain only to the continuing operations of Popular, Inc. Also, a Corporate group has been defined to support the reportable segments. For managerial reporting purposes, the costs incurred by the Corporate group are not allocated to the reportable segments. For a description of the Corporation s reportable segments, including additional financial information and the underlying management accounting process, refer to Note 26 to the consolidated financial statements.
The Corporate group had a net income of $\$ 52.3$ million in the third quarter of 2009, compared with a net loss of $\$ 138.0$ million in the same quarter of 2008 . The main contributor to this variance was the $\$ 80.3$ million gain on early extinguishment of debt related to the aforementioned exchange of trust preferred securities for common stock in the third quarter of 2009. Also impacting the results were higher net interest expense by approximately $\$ 15.4$ million and an income tax benefit of $\$ 5.2$ million in the third quarter of 2009 compared to an income tax expense of $\$ 106.9$ million in the third quarter of 2008. The variance in net interest expense was principally related to an additional interest expense on long-term debt as a result of the exchange of the $\$ 935$ million of the Corporation s Series C preferred stock for $\$ 935$ million of newly issued trust preferred securities and a higher cost on senior debt due to rate increases resulting from downgrades on Popular s unsecured senior debt ratings, partially offset by lower interest expense on the extinguished junior subordinated debentures. The Corporate group s financial results for the quarter and nine months ended September 30, 2008 included an unfavorable impact to income taxes due to an allocation (for segment reporting purposes) of $\$ 116.3$ million of the $\$ 360.4$ million valuation allowance on the deferred tax assets of the U.S. mainland operations to Popular North America ( PNA ), holding company of the U.S. operations. PNA files a consolidated tax return. The Corporate group had net income of $\$ 6.0$ million for the nine months ended September 30, 2009, compared with net losses of $\$ 157.1$ million for the same period in 2008. Similar factors influenced the year-to-date variances.
Highlights on the results of operations for the reportable segments are discussed below.

## Banco Popular de Puerto Rico

The Banco Popular de Puerto Rico reportable segment reported a net loss of $\$ 10.8$ million for the quarter ended September 30, 2009, a decrease of $\$ 46.2$ million when compared with the same quarter in the previous year. The Corporation s banking operations in Puerto Rico have continued to be adversely impacted by the prolonged economic recession being experienced by the Puerto Rico economy and housing market, which has resulted in higher credit losses. The main factors that contributed to the variance in the results for the quarter ended September 30, 2009, when compared to the third quarter of 2008, included:
lower net interest income by $\$ 20.5$ million, or $9 \%$, primarily due to a lower net interest yield, which was principally driven by the reduction in the yield of earning assets, principally commercial and construction loans. This decline can be attributed to two main factors: (1) the reduction in rates by the Fed as described in the Net Interest Income section of this MD\&A and (2) an increase in non-performing loans. Also, the BPPR reportable segment experienced a decrease in the yield of investment securities. Partially offsetting this unfavorable impact to net interest income was a reduction in the Corporation s average cost of funds driven by a reduction in the cost of deposits and short-term borrowings due to the decrease in rates by the Fed and management s actions to lower the rates paid on certain deposits. Also, the unfavorable variance in net interest income was associated with a decline in the average volume of investment securities and in the loan portfolio, in part due to the slowdown of loan origination activity and increased levels of loan charge-offs. This negative impact from the reduction in the average volume of earning assets was partially offset by a reduction in the average volume of short-term borrowings;
higher provision for loan losses by $\$ 24.4$ million, or $19 \%$, primarily related to the construction, consumer and commercial loan portfolios. The BPPR reportable segment experienced an increase of $\$ 36.5$ million in net charge-offs for the quarter ended September 30, 2009, compared to the same quarter in the previous year, principally associated with an increase in construction loan net charge-offs by $\$ 32.4$ million, mainly

## Table of Contents

related to the partial charge-off of a particular construction lending relationship. As of September 30, 2009, there were $\$ 1.0$ billion of individually evaluated impaired loans in the BPPR reportable segment with a related allowance for loan losses of $\$ 194.9$ million, compared to $\$ 563.6$ million and $\$ 90.3$ million, respectively, as of September 30, 2008. Non-performing loans in this reportable segment increased by $\$ 733$ million from September 30, 2008 to the same date in 2009, mainly related to construction loans. The ratio of allowance for loan losses to loans held-in-portfolio for the BPPR reportable segment was $4.31 \%$ as of September 30, 2009, compared with $3.00 \%$ as of September 30, 2008. The provision for loan losses represented $109 \%$ of net charge-offs for the third quarter of 2009, compared with $124 \%$ of net charge-offs in the same period of 2008. The ratio of annualized net charge-offs to average loans held-in-portfolio for the BPPR reportable segment was $3.70 \%$ for the quarter ended September 30, 2009, compared with $2.60 \%$ for the quarter ended September 30, 2008;
higher non-interest income by $\$ 10.0$ million, or $8 \%$, mainly due to higher other service fees by $\$ 5.7$ million, principally caused by a favorable change in the fair value of the servicing rights and higher fees due to a greater volume of loans serviced for others; partially offset by lower credit card fees. This favorable variance was impacted by higher investment banking fees in the Corporation s broker-dealer subsidiary due to higher commission income;
higher operating expenses by $\$ 6.8$ million, or $3 \%$, mainly due to higher FDIC deposit insurance premiums and higher net occupancy expenses, partially offset by lower business promotion, personnel costs, amortization of intangibles and equipment expenses, among others; and income tax expense of $\$ 1.9$ million in the third quarter of 2009 compared to an income tax benefit of $\$ 2.5$ million in the third quarter of 2008. Refer to the Income Taxes section of this MD\&A for additional information.
Net income for the nine months ended September 30, 2009 totaled $\$ 175.9$ million, a decrease of $\$ 50.8$ million, or $22 \%$, compared with the same period in the previous year. These results reflected:
lower net interest income by $\$ 75.3$ million, or $10 \%$;
higher provision for loan losses by $\$ 147.2$ million, or $43 \%$;
higher non-interest income by $\$ 143.5$ million, or $30 \%$, which was mainly due to higher gains on the sale of investment securities by $\$ 157.1$ million. In the additional disclosures of the BPPR reportable segment presented in Note 26 to the consolidated financial statements, the capital gain specifically related to the sale of the investment securities available-for-sale in the nine months ended September 30, 2009 was distributed $\$ 50.8$ million to the commercial banking business and $\$ 176.4$ million to the consumer and retail banking business of BPPR. The transactions that impacted this variance were described in the Non-Interest Income section of this MD\&A;
higher operating expenses by $\$ 10.2$ million, or $2 \%$, which was mainly due to higher FDIC deposit insurance premiums, partially offset by lower personnel costs, business promotion, professional fees and equipment expenses; and
lower income tax expense of $\$ 38.3$ million, or $97 \%$.

## EVERTEC

EVERTEC s net income for the quarter ended September 30, 2009 totaled $\$ 10.8$ million, an increase of $\$ 2.4$ million, or $28 \%$, when compared with the results of the same quarter in the previous year.
The principal factors that contributed to the variance in results for the quarter ended September 30, 2009, when compared with the third quarter of 2008, included:
lower non-interest income by $\$ 1.1$ million, or $2 \%$, primarily due to lower income derived from Information Technology ( IT ) consulting services; partially offset by higher business process outsourcing and higher electronic transaction processing fees mainly related to payment services, item processing and point-of-sale ( POS ) terminals;
lower operating expenses by $\$ 5.7$ million, or $11 \%$, primarily due to lower personnel costs, equipment expenses, professional fees and other operating expenses; and
higher income tax expense by $\$ 2.1$ million, or $50 \%$.

## Table of Contents

Net income for the nine months ended September 30, 2009 totaled $\$ 38.8$ million, an increase of $\$ 5.1$ million, or $15 \%$, compared with the same period in the previous year. These results reflected:
lower non-interest income by $\$ 4.6$ million, or $2 \%$;
lower operating expenses by $\$ 14.2$ million, or $9 \%$, primarily due to lower personnel costs, equipment expenses, professional fees expenses and other operating expenses; and higher income tax expense by $\$ 4.3$ million, or $31 \%$.

## Banco Popular North America

Banco Popular North America reported a net loss of $\$ 169.9$ million for the quarter ended September 30, 2009, compared to a net loss of $\$ 139.0$ million for the third quarter of 2008 . The main factors that contributed to the quarterly variance in this reportable segment included:
lower net interest income by $\$ 11.8$ million, or $13 \%$, which was mainly due to lower interest income on loans, partially offset by a reduction in deposit expenses;
higher provision for loan losses by $\$ 54.5$ million, or $44 \%$, principally as a result of higher general reserve requirements for commercial loans, construction loans, U.S. non-conventional residential mortgages and home equity lines of credit, combined with specific reserves recorded for individually evaluated impaired loans. There were higher net charge-offs in commercial loans by $\$ 27.0$ million, mortgage loans by $\$ 18.5$ million, construction loans by $\$ 11.2$ million and consumer loans by $\$ 6.4$ million. As of September 30, 2009 , there were $\$ 523$ million of individually evaluated impaired loans in the BPNA reportable segment with a specific allowance for loan losses of $\$ 118.3$ million, compared to $\$ 189.8$ million and $\$ 40.9$ million, respectively, as of September 30, 2008. The increase in the provision for loan losses considers inherent losses in the portfolios evidenced by an increase in non-performing loans in this reportable segment by $\$ 354$ million, when compared to September 30, 2008. The ratio of allowance for loan losses to loans held-in-portfolio for the BPNA reportable segment was $6.05 \%$ as of September 30, 2009, compared with $2.37 \%$ as of September 30, 2008. The provision for loan losses represented $137 \%$ of net charge-offs for the third quarter of 2009 , compared with $185 \%$ of net charge-offs in the same period of 2008. The ratio of annualized net charge-offs to average loans held-in-portfolio for the Banco Popular North America operations was $5.65 \%$ for the third quarter of 2009 , compared with $2.60 \%$ for the same quarter in 2008; lower non-interest income by $\$ 46.1$ million, or $88 \%$, mainly due to the gain of $\$ 21.1$ million on the sale of a real estate property recorded during the third quarter of 2008. Also, there were higher losses in the third quarter of 2009 as a result of an increase in indemnification reserves associated to loans sold;
lower operating expenses by $\$ 22.7$ million, or $24 \%$. This variance was principally the result of lower personnel costs by $\$ 16.7$ million and business promotion expenses by $\$ 4.5$ million. Refer to the Restructuring Plans section of this MD\&A for details on the costs incurred to date related to the BPNA and E-LOAN restructuring plans; and
lower income tax expense of $\$ 58.8$ million, or $96 \%$, due to the recording of a valuation allowance on the deferred tax assets in 2008.
Net loss for the nine months ended September 30, 2009 totaled $\$ 557.6$ million, an increase of $\$ 382.3$ million, when compared with the same period in the previous year. These results reflected:
lower net interest income by $\$ 42.3$ million, or $15 \%$;
higher provision for loan losses by $\$ 303.3$ million;
lower non-interest income by $\$ 119.7$ million, or $88 \%$, which was mainly due to losses associated to loan sales in 2009, principally the sale by Popular Equipment Finance discussed in the Non-Interest Income section of this MD\&A, and increases in indemnity reserves for loans sold. Also, the results for the nine months ended September 30, 2008 included a $\$ 12.8$ million gain on the sale of BPNA s Texas branches and a $\$ 21.1$ million gain in the sale of a real estate property;
lower operating expenses by $\$ 44.0$ million, or $15 \%$, principally due to downsizing; and income tax benefit of $\$ 5.7$ million for the nine months ended September 30, 2009 compared with an income tax expense of $\$ 33.4$ million for the same period of 2008. The income tax benefit reported for 2009 relates to
a tax refund as a result of the 2005 and 2006 net operating loss carrybacks.

## Table of Contents

## FINANCIAL CONDITION

Assets
Refer to the consolidated financial statements included in this report for the Corporation s consolidated statements of condition and to Table A for financial highlights of the statements of condition.
The Corporation s total assets as of September 30, 2009 amounted to $\$ 35.6$ billion, compared with $\$ 38.9$ billion as of December 31, 2008. Total assets as of September 30, 2008 amounted to $\$ 40.4$ billion as of September 30, 2008, which included $\$ 969$ million in assets from discontinued operations which were substantially sold during the fourth quarter of 2008. The decline in total assets from December 31, 2008 to September 30, 2009 reflected deleveraging strategies which impacted the lower volume of investment securities. Also, there was a substantial reduction in loans reflecting the impact of loan sales, downsizing and exiting certain business lines, lower volume of loan originations in part due to the continued slowdown in the economy in general, and an increase in loan charge-offs.
A breakdown of the Corporation s investment securities available-for-sale and held-to-maturity on a combined basis is presented in Table E. Also, Notes 6 and 7 to the consolidated financial statements provide additional information with respect to the Corporation s available-for-sale and held-to-maturity investment securities portfolio.
TABLE F
Breakdown of Investment Securities Available-for-Sale and Held-to-Maturity

| (In millions) | $\begin{gathered} \text { September } \\ 30, \\ 2009 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2008 \end{gathered}$ | Variance | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ | Variance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| U.S. Treasury securities | \$ 56.9 | \$ 502.1 | \$ (445.2) | \$ 464.2 | \$ (407.3) |
| Obligations of U.S. Government sponsored entities | 1,694.3 | 4,808.5 | (3,114.2) | 5,111.3 | (3,417.0) |
| Obligations of Puerto Rico, States and political subdivisions | 271.1 | 385.7 | (114.6) | 286.4 | (15.3) |
| Collateralized mortgage obligations federal agencies | 1,598.0 | 1,507.0 | 91.0 | 1,361.2 | 236.8 |
| Collateralized mortgage obligations private label | 127.0 | 149.0 | (22.0) | 191.9 | (64.9) |
| Mortgage-backed securities | 3,445.3 | 848.5 | 2,596.8 | 850.5 | 2,594.8 |
| Equity securities | 8.8 | 10.1 | (1.3) | 14.7 | (5.9) |
| Others | 4.8 | 8.3 | (3.5) | 8.4 | (3.6) |
| Total | \$7,206.2 | \$8,219.2 | \$ $(1,013.0)$ | \$8,288.6 | \$(1,082.4) |

The decline in the Corporation s available-for-sale and held-to-maturity investment portfolios from December 31, 2008 to the end of the third quarter of 2009 was mainly associated with the repayment of maturing securities. As previously indicated in this MD\&A, during the first quarter of 2009, the Corporation sold $\$ 3.4$ billion of investment securities available-for-sale, principally U.S. agency securities (FHLB notes). Funds received from this sale were reinvested primarily in GNMA mortgage-backed securities.
The impact of the restructuring (sale and reinvestment) of the investment securities portfolio during 2009 was to: strengthen common equity by realizing a gain that was subject to market risk, if bond prices were to decline; increase the Corporation s regulatory capital ratios; redeploy most of the proceeds in securities with a risk weighting of $0 \%$ for regulatory capital purposes, as compared to the $20 \%$ risk-weighting which applied to the FHLB notes sold; and mitigate the impact of the portfolio $s$ restructuring on net interest income, by reinvesting most of the sale proceeds in a higher-yielding asset class.
The Corporation holds investment securities primarily for liquidity, yield enhancement and interest rate risk management. The portfolio primarily includes very liquid, high quality debt securities.

Management evaluates investment securities for other-than-temporary ( OTTI ) declines in fair value on a quarterly basis. Once a decline in value is determined to be other-than- temporary, the value of a debt security is reduced and a corresponding charge to earnings is recognized for anticipated credit losses. Also, for equity securities that are considered other-than-temporarily impaired, the excess of the security s carrying value over its fair value at the evaluation date is accounted for as a loss in the results of operations. The OTTI analysis requires management to consider various factors, which include, but are not limited to: (1) the length of time and the extent to which fair

## Table of Contents

value has been less than the amortized cost basis, (2) the financial condition of the issuer or issuers, (3) actual collateral attributes, (4) the payment structure of the debt security and the likelihood of the issuer being able to make payments, (5) any rating changes by a rating agency, (6) adverse conditions specifically related to the security, industry, or a geographic area, and (7) management $s$ intent to sell the security or whether it is more likely than not that the Corporation would be required to sell the security before a forecasted recovery occurs.
As of September 30, 2009, management performed its quarterly analysis of all debt securities in an unrealized loss position to determine if any securities were other-than-temporarily impaired. Based on the analyses performed, management concluded that no material individual debt security was other-than-temporarily impaired as of such date. As of September 30, 2009, the Corporation does not have the intent to sell debt securities in an unrealized loss position and it is not more likely than not that the Corporation will have to sell the investment securities prior to recovery of their amortized cost basis. Also, management evaluated the Corporation sportfolio of equity securities as of September 30, 2009. During the nine months ended September 30, 2009, the Corporation has recorded $\$ 10.2$ million in losses on certain equity securities considered other-than-temporarily impaired. Management has the intent and ability to hold the investments in equity securities that are at a loss position as of September 30, 2009 for a reasonable period of time for a forecasted recovery of fair value up to (or beyond) the cost of these investments. Additional information is provided in Notes 6 and 7 to the consolidated financial statements.
A breakdown of the Corporation s loan portfolio, the principal category of earning assets, at period-end, is presented in Table G.
TABLE G
Loans Ending Balances (including loans held-for-sale)

| (In thousands) | $\begin{gathered} \text { September } 30, \\ 2009 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ | Variance September 30, 2009 Vs. <br> December 31, 2008 | $\begin{gathered} \text { September 30, } \\ 2008 \end{gathered}$ | Variance <br> September 30, 2009 Vs. <br> September 30, 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Commercial | \$13,076,772 | \$13,687,060 | \$ (610,288) | \$ 13,857,264 | \$ (780,492) |
| Construction | 1,882,069 | 2,212,813 | $(330,744)$ | 2,134,250 | $(252,181)$ |
| Lease financing | 699,350 | 1,080,810 | $(381,460)$ | 1,124,021 | $(424,671)$ |
| Mortgage (1) | 4,621,915 | 4,639,464 | $(17,549)$ | 4,707,715 | $(85,800)$ |
| Consumer | 4,191,410 | 4,648,784 | $(457,374)$ | 4,757,919 | $(566,509)$ |
| Total loans (2) | \$24,471,516 | \$26,268,931 | \$ (1,797,415) | \$26,581,169 | \$ $(2,109,653)$ |

(1) Includes
residential construction
loans.
(2) Loans disclosed
exclude the
discontinued
operations of
PFH.

## Edgar Filing: POPULAR INC - Form 10-Q

The decrease in commercial and construction loan portfolios from December 31, 2008 and September 30, 2008 to September 30, 2009 reflected the slowdown in origination activity and increased loan charge-offs as a result of the downturn in the real estate market, along with a deteriorated economic environment and credit quality. Also, as previously described in the Corporation s 2008 Annual Report and in the Restructuring Plans section of this MD\&A, the Corporation s U.S. mainland banking operations exited and downsized certain loan origination channels, thus impacting negatively the volume of loan originations.
The decline in the lease financing portfolio from December 31, 2008 to September 30, 2009 was primarily the result of the sale of a lease financing portfolio from Popular Equipment Finance, as described in the Non-Interest Income section of this MD\&A. This sale also impacted the variance from September 30, 2008. Also, there was a slowdown in loan originations in the Puerto Rico operations.
The mortgage loan portfolio as of September 30, 2009 remained at levels similar to December 31, 2008. The Banco Popular de Puerto Rico reportable segment showed an increase of $\$ 148$ million, and was partially offset by a reduction at the BPNA reportable segment of $\$ 165$ million since BPNA ceased originating non-conventional mortgage loans as part of the BPNA Restructuring Plan.
The decrease in the consumer loan portfolio from December 31, 2008 to September 30, 2009 was mostly reflected in personal and auto loans and HELOCs. There was a lower volume of personal and auto loans in the Banco Popular de Puerto Rico reportable segment due to current economic conditions which have impacted the volume of new loan

## Table of Contents

originations and the run-off of Popular Finance s loan portfolio. Popular Finance operations were closed in late 2008. Furthermore, there were reductions in the consumer loan portfolio of BPNA, including E-LOAN, primarily due to the run-off of its auto loan portfolio, closed-end second mortgages and HELOCs without any concentrated lending efforts in these products.
Table H provides a breakdown of the Other Assets caption presented in the consolidated statements of condition.
TABLE H
Breakdown of Other Assets

| (In thousands) | $\begin{gathered} \text { September 30, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ | Variance September 30, 2009 Vs. December 31, 2008 | $\begin{gathered} \text { September } 30 \text {, } \\ 2008 \end{gathered}$ | Variance September 30, 2009 Vs. September 30, 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net deferred tax assets (net of valuation allowance) | \$ 380,596 | \$ 357,507 | \$ 23,089 | \$ 663,260 | \$ $(282,664)$ |
| Bank-owned life insurance program | 230,579 | 224,634 | 5,945 | 222,298 | 8,281 |
| Prepaid expenses | 144,949 | 136,236 | 8,713 | 153,698 | $(8,749)$ |
| Investments under the equity method | 97,817 | 92,412 | 5,405 | 117,766 | $(19,949)$ |
| Derivative assets | 81,249 | 109,656 | $(28,407)$ | 50,335 | 30,914 |
| Trade receivables from brokers and counterparties | 8,275 | 1,686 | 6,589 | 17,100 | $(8,825)$ |
| Others | 210,215 | 193,466 | 16,749 | 187,762 | 22,453 |
| Total | \$ 1,153,680 | \$ 1,115,597 | \$ 38,083 | \$ 1,412,219 | \$ $(258,539)$ |

Note: Other assets from discontinued operations as of December 31, 2008 and September 30, 2008 are presented as part of Assets from discontinued operations in the consolidated statements of condition.

Other assets as of September 30, 2009 remained stable when compared with December 31, 2008. When compared with September 30, 2008, the major variance was reflected in the category of net deferred tax assets, which was principally the result of recording in the fourth quarter of 2008 a full valuation allowance on the deferred tax assets of the Corporation s U.S. operations. Refer to Note 23 to the consolidated financial statements for a description of the Corporation s deferred tax assets as of September 30, 2009.
Deposits, borrowings and capital
The composition of the Corporation s financing to total assets as of September 30, 2009 and December 31, 2008 is included in Table I as follows:
TABLE I
Financing to Total Assets

|  |  | \% decrease from | $\%$ of total assets |  |
| :--- | :---: | :---: | :---: | :---: |
|  | September | December | December 31, | September |
| December |  |  |  |  |
| (Dollars in millions) | 30, | 31, | 2008 to | 30, |

Edgar Filing: POPULAR INC - Form 10-Q

| Non-interest bearing deposits | $\$ 4,282$ | $\$ 4,294$ | $(0.3 \%)$ | $12.0 \%$ | $11.1 \%$ |
| :--- | ---: | ---: | :---: | :---: | :---: |
| Interest-bearing core deposits | 15,220 | 15,647 | $(2.7)$ | 42.7 | 40.2 |
| Other interest-bearing deposits | 6,881 | 7,609 | $(9.6)$ | 19.3 | 19.6 |
| Federal funds and repurchase |  |  |  |  |  |
| agreements | 2,808 | 3,552 | $(20.9)$ | 7.9 | 9.1 |
| Other short-term borrowings | 3 | 5 | $(40.0)$ |  |  |
| Notes payable | 2,650 | 3,387 | $(21.8)$ | 7.4 | 8.7 |
| Others | 1,052 | 1,121 | $(6.2)$ | 3.0 | 2.9 |
| Stockholders equity | 2,742 | 3,268 | $(16.1)$ | 7.7 | 8.4 |

## Table of Contents

A breakdown of the Corporation s deposits at period-end is included in Table J.
TABLE J
Deposits Ending Balances

| (In thousands) | September 30, 2009 | December 31, 2008 | Variance September 30, 2009 Vs. December 31, 2008 | September 30, 2008 | Variance September 30, 2009 Vs. September 30, 2008 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Demand deposits * | \$ 4,894,509 | \$ 4,849,387 | \$ 45,122 | \$ 4,731,724 | \$ 162,785 |
| Savings, NOW and money market deposits | 9,509,512 | 9,554,866 | $(45,354)$ | 9,884,674 | $(375,162)$ |
| Time deposits | 11,978,877 | 13,145,952 | $(1,167,075)$ | 13,294,999 | $(1,316,122)$ |
| Total | \$26,382,898 | \$27,550,205 | \$ (1,167,307) | \$27,911,397 | \$ (1,528,499) |

* Includes interest and non-interest bearing demand deposits.

Brokered certificates of deposit, which are included as part of time deposits, totaled $\$ 2.8$ billion as of September 30, 2009, compared with $\$ 3.1$ billion as of December 31, 2008 and September 30, 2008. Brokered certificates of deposit, which are typically sold through an intermediary to retail investors, provide access to longer-term funds that may not be available in the Puerto Rico market and provide the ability to raise additional funds without pressuring retail deposit pricing. However, in a rising rate scenario, the pricing and availability of brokered certificates of deposit may be more sensitive to market rates than retail deposits.
Besides the reduction in time deposits resulting from the Corporation s lower reliance in brokered certificates of deposit between December 31, 2008 and September 30, 2009, there was also a decline in time deposits at the BPNA reportable segment. The latter was in part due to deleveraging strategies, including the closure and consolidation of branches and lower volume of loans and investment securities, as well as a gradual reduction in the pricing of deposits, including deposits gathered through the internet platform of E-LOAN.
The increase in demand deposits from September 30, 2008 to September 30, 2009 was mainly in the BPPR reportable segment and was reflected mostly in commercial deposits.
The decline in savings, NOW and money market deposits from September 30, 2008 to the same date in 2009 was related to both BPNA and BPPR. The reduction at BPPR was mostly in commercial accounts. During 2008 and 2009, management took actions to lower the rates paid on certain deposits, including internet deposits offered by BPNA through the E-LOAN deposit platform, in part associated with the decline in rates by the Fed.
Core deposits have historically provided the Corporation with a sizable source of relatively stable and low-cost funds. The Corporation considers as core deposits all non-interest bearing deposits, savings deposits and certificates of deposit under $\$ 100,000$, excluding brokered certificates of deposits with denominations under $\$ 100,000$. The Corporation s core deposits totaled $\$ 19.5$ billion, or $74 \%$ of total deposits, as of September 30, 2009, compared to $\$ 19.9$ billion or $72 \%$ as of December 31, 2008, and $\$ 20.0$ billion or $72 \%$ as of September 30, 2008.
The distribution of certificates of deposit with denominations of $\$ 100,000$ and over as of September 30, 2009, was as follows:
(In millions)
3 months or less ..... \$2,009,836
3 to 6 months ..... 1,100,445
6 to 12 months ..... 1,239,479
Over 12 months ..... 667,613

Borrowed funds amounted to $\$ 5.5$ billion as of September 30, 2009, compared with $\$ 6.9$ billion as of December 31, 2008 and $\$ 8.5$ billion as of September 30, 2008. Note 14 to the consolidated financial statements provides additional information on the Corporation s borrowings as of such dates. The decline in borrowings from December 31, 2008 to September 30, 2009 was directly related to the maturity of unsecured senior term notes of Popular North America during the 2009, which had been used to fund the Corporation s U.S. mainland operations. Term notes classified as

## Edgar Filing: POPULAR INC - Form 10-Q

## Table of Contents

notes payable declined by $\$ 799$ million from December 31, 2008 to September 30, 2009. Assets sold under agreements to repurchase as of September 30, 2009 presented a reduction of $\$ 599$ million when compared with December 31, 2008. This decline was associated in part to lower financing needs as a result of a lower volume of investment securities.
The decline of $\$ 3.0$ billion in borrowings from September 30, 2008 to the same date in 2009 was due to lower financing requirements as a result of the sale of PFH assets and other loan portfolios during 2008 and 2009. Also, the decrease was the result of a general reduction in the Corporation s asset size given the maturities of investment securities, lower loan origination activity and the downsizing of certain of the Corporation s subsidiaries. From 2008 to 2009, the Corporation has placed less reliance on short-term borrowings, principally advances from Federal Home Loan Banks and credit facilities with other financial institutions. The decline was also related to the maturity of the previously mentioned unsecured senior term notes.
As previously indicated in the Exchange Offers section of this MD\&A, during the third quarter of 2009, the Corporation issued junior subordinated debentures with an aggregate liquidation amount of $\$ 935$ million as part of the exchange agreement with the U.S. Treasury. As of September 30, 2009, the outstanding balance of these debentures was $\$ 419$ million since it is reported net of a discount amounting to $\$ 517$ million. The discount resulted from the recording of the debentures at fair value because on the accounting treatment of the exchange. The aforementioned increase in junior subordinated debentures was partially offset by the reduction in previously outstanding junior subordinated debentures of $\$ 410$ million, associated with the exchange of trust preferred securities for common stock as previously described in this MD\&A.
Stockholders equity totaled $\$ 2.7$ billion as of September 30, 2009, compared with $\$ 3.3$ billion as of December 31, 2008, and $\$ 3.0$ billion as of September 30, 2008. During the third quarter of 2009, the Corporation took steps to increase its common equity. Refer to the consolidated statements of condition and statements of changes in stockholders equity included in this Form 10-Q for additional information on the composition of stockholders equity as of September 30, 2009, December 31, 2008 and September 30, 2008, and to review the impact of the exchange offers in each category of stockholders equity. Also, the disclosures of accumulated other comprehensive income (loss), an integral component of stockholders equity, are included in the consolidated statements of comprehensive income (loss).
On May 1, 2009, the stockholders of the Corporation approved an amendment to the Corporation s Certificate of Incorporation to increase the number of authorized shares of common stock from 470,000,000 shares to $700,000,000$ shares. The stockholders also approved a decrease in the par value of the common stock of the Corporation from $\$ 6$ per share to $\$ 0.01$ per share. The decrease in the par value of the Corporation s common stock had no effect on the total dollar value of the Corporation s stockholders equity. During the quarter ended June 30, 2009, the Corporation transferred an amount equal to the product of the number of shares issued and outstanding and $\$ 5.99$ (the difference between the old and new par values), from the common stock account to surplus (additional paid-in capital). In June 2009, management announced the suspension of dividends on the Corporation s common stock and Series A and B preferred stock.
The Banking Act of the Commonwealth of Puerto Rico requires that a minimum of $10 \%$ of BPPR s net income for the year be transferred to a statutory reserve account until such statutory reserve equals the total of paid-in capital on common and preferred stock. Any losses incurred by the bank must first be charged to retained earnings and then to the reserve fund. Amounts credited to the reserve fund may not be used to pay dividends without the prior consent of the Puerto Rico Commissioner of Financial Institutions. The failure to maintain sufficient statutory reserves would preclude BPPR from paying dividends. BPPR s statutory reserve fund totaled $\$ 392$ million as of September 30, 2009 (December 31, $2008 \$ 392$ million; September 30, $2008 \$ 374$ million). There were no transfers between the statutory reserve account and the retained earnings account during the quarters ended September 30, 2009 and 2008. The Corporation continues to exceed the well-capitalized guidelines under the federal banking regulations. The regulatory capital ratios and amounts of total risk-based capital, Tier 1 risk-based capital and Tier 1 leverage as of September 30, 2009, December 31, 2008, and September 30, 2008 are presented on Table K. As of such dates, BPPR and BPNA were well-capitalized.

## Table of Contents

## TABLE K

Capital Adequacy Data

| (Dollars in thousands) |  | $\begin{gathered} \text { September 30, } \\ 2009 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2008 \end{gathered}$ | September 30, 2008 |
| :---: | :---: | :---: | :---: | :---: |
| Risk-based capital |  |  |  |  |
| Tier I capital |  | \$ 2,771,723 | \$ 3,272,375 | \$ 2,835,195 |
| Supplementary (Tier II) capital |  | 350,323 | 384,975 | 394,452 |
| Total capital |  | \$ 3,122,046 | \$ 3,657,350 | \$ 3,229,647 |
| Risk-weighted assets |  |  |  |  |
| Balance sheet items |  | \$23,999,569 | \$26,838,542 | \$28,203,551 |
| Off-balance sheet items |  | 3,082,839 | 3,431,217 | 2,990,003 |
| Total risk-weighted assets |  | \$27,082,408 | \$30,269,759 | \$31,193,554 |
| Average assets |  | \$34,958,245 | \$38,702,787 | \$39,557,133 |
| Ratios: |  |  |  |  |
| Tier I capital (minimum required | 4.00\%) | 10.23\% | 10.81\% | 9.09\% |
| Total capital (minimum required | 8.00\%) | 11.53 | 12.08 | 10.35 |
| Leverage ratio * |  | 7.93 | 8.46 | 7.17 |

* All banks are required to have a minimum Tier I leverage ratio of $3 \%$ or $4 \%$ of adjusted quarterly average assets, depending on the bank s classification.
As of September 30, 2009, the capital adequacy minimum requirement for Popular, Inc. was (in thousands): Total Capital of $\$ 2,166,593$, Tier I Capital of $\$ 1,083,296$, and Tier I Leverage of $\$ 1,048,747$ based on a $3 \%$ ratio or $\$ 1,398,330$ based on a $4 \%$ ratio according to the Bank s classification.

Regulatory capital requirements for banking institutions are based on Tier 1 and Total capital, which include both common stock and certain qualifying preferred stock and trust preferred securities. Nonetheless, as overall economic conditions and credit quality in particular have continued to worsen, there has been an increasing regulatory and market focus on Tier 1 common equity and Tier 1 common equity to risk-weighted assets ratio of banking institutions. Recent losses reduced the Corporation s Tier 1 common equity, but it improved during the third quarter of 2009 as a result of the exchange offers. The Corporation s Tier 1 common/risk-weighted assets ratio was $2.45 \%$ as of June 30, 2009 and increased to $6.88 \%$ as of September 30, 2009. Refer to the Reconciliation of Non-GAAP Financial Measure section below for a reconciliation of Tier 1 common to common stockholders equity and a discussion of the

Corporation s use of this non-GAAP financial measure in this Form 10-Q. Also, refer to the Exchange Offers in this Form 10-Q for further information.

## Reconciliation of Non-GAAP Financial Measure:

The table below presents a reconciliation of Tier 1 common equity (also referred to as Tier 1 common) to common stockholders equity. Ratios calculated based upon Tier 1 common equity have become a focus of regulators and investors, and management believes ratios based on Tier 1 common equity assist investors in analyzing the Corporation s capital position. In connection with the Supervisory Capital Assessment Program (SCAP ), the Federal Reserve began supplementing its assessment of the capital adequacy of a bank holding company based on a variation of Tier 1 capital, known as Tier 1 common equity. Because Tier 1 common equity is not formally defined by GAAP or, unlike Tier 1 capital, codified in the federal banking regulations, this measure is considered to be a non-GAAP financial measure.
Non-GAAP financial measures have inherent limitations, are not required to be uniformly applied and are not audited. To mitigate these limitations, the Corporation has procedures in place to calculate these measures using the appropriate GAAP or regulatory components. Although these non-GAAP financial measures are frequently used by stakeholders in the evaluation of a company, they have limitations as analytical tools, and should not be considered in isolation, or as a substitute for analyses of results as reported under GAAP.

## Table of Contents

The following table provides a reconciliation of common stockholders equity (GAAP) to Tier 1 common equity (non-GAAP):

|  | September 30, | June 30, |
| :--- | ---: | ---: |
| (In thousands) | 2009 | 2009 |
| Common stockholders equity | $\$ 2,692,296$ | $(121,735)$ |

(1) In accordance
with regulatory risk-based capital guidelines, Tier 1 capital excludes net unrealized gains (losses) on available-for-sale debt securities and net unrealized gains on available-for-sale equity securities with readily determinable fair values. In arriving at Tier 1 capital, institutions are required to deduct net unrealized losses on available-for-sale equity securities with readily determinable fair values, net of tax.
(2) Approximately
$\$ 167$ million of
the Corporation s \$381 million of net deferred tax assets as of September 30, 2009
(\$193 million and $\$ 390$ million, respectively as of June 30, 2009), were included without limitation in regulatory capital pursuant to the risk-based capital guidelines, while approximately $\$ 196$ million of such assets as of September 30, 2009
( $\$ 167$ million as of June 30, 2009) exceeded the limitation imposed by these guidelines and, as disallowed deferred tax assets, were deducted in arriving at Tier 1 capital. The remaining $\$ 18$ million of the Corporation s other net deferred tax assets as of September 30, 2009 ( $\$ 30$ million as of June 30, 2009) represented primarily the following items (a) the deferred tax effects of unrealized gains and losses on available-for-sale debt securities,
which are
permitted to be
excluded prior to deriving the amount of net deferred tax assets subject to limitation under the guidelines; (b)
the deferred tax asset
corresponding to
the pension
liability
adjustment
recorded as part
of accumulated
other
comprehensive income; and
(c) the deferred tax liability associated with goodwill and other intangibles.
(3) The Federal

Reserve Bank has
granted interim
capital relief for
the impact of pension liability
adjustment.

## DISCONTINUED OPERATIONS

As disclosed in the 2008 Annual Report, the Corporation discontinued the operations of Popular Financial Holdings in 2008 by selling substantially all assets and closing service branches and other units.
For financial reporting purposes, the results of the discontinued operations of PFH are presented as Assets / Liabilities from discontinued operations in the consolidated statements of condition as of December 31, 2008 and September 30, 2008 and as Loss from discontinued operations, net of tax in the consolidated statements of operations for all periods presented.
Total assets of the PFH discontinued operations amounted to $\$ 13$ million as of December 31, 2008 and $\$ 969$ million as of September 30, 2008. Total assets of the PFH discontinued operations as of September 30, 2008 principally consisted of $\$ 626$ million in loans, of which $\$ 584$ million were accounted at fair value pursuant to the fair value option, $\$ 37$ million in mortgage servicing rights, $\$ 280$ million in servicing advances and related assets, and $\$ 26$ million in residual interests and other assets. As disclosed in the 2008 Annual Report, the Corporation sold substantially all of these loan portfolios in late 2008. As of September 30, 2008, all loans and borrowings recognized at fair value pursuant to the fair value option pertained to the discontinued operations of PFH.

## Table of Contents

The following table provides financial information for the discontinued operations for the quarter and nine months ended September 30, 2009 and 2008.

|  | Quarter ended |  | Nine months ended |  |
| :---: | :---: | :---: | :---: | :---: |
| (\$ in millions) | $\begin{gathered} \text { September } \\ 30, \\ 2009 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2009 \end{gathered}$ | $\begin{gathered} \text { September } \\ 30, \\ 2008 \end{gathered}$ |
| Net interest income |  | \$ 1.6 | \$ 0.9 | \$ 30.7 |
| Provision for loan losses |  | 10.5 |  | 19.0 |
| Non-interest (loss) income | \$ 0.5 | (256.4) | (3.2) | (255.4) |
| Operating expenses | 3.8 | 126.3 | 10.9 | 193.0 |
| Loss on disposition |  | (53.5) |  | (53.5) |
| Pre-tax loss from discontinued operations | \$ (3.3) | \$ (445.1) | \$(13.2) | \$ (490.2) |
| Income tax expense (benefit) | 0.1 | 12.2 | 6.8 | (2.0) |
| Loss from discontinued operations, net of tax | \$(3.4) | \$ (457.3) | \$(20.0) | \$ (488.2) |

Non-interest loss for the nine months ended September 30, 2009 represented primarily increases in indemnities and representation and warranty reserves associated to prior sales agreements. The operating expenses related principally to personnel costs for employees under transition, attorneys fees and collection services.
The net loss for the discontinued operations reported for the third quarter of 2008 included write-downs of assets held-for-sale to fair value, losses on the sale of loans, restructuring charges and the recording of a valuation allowance on deferred tax assets of $\$ 171.2$ million.
Management implemented a series of actions in 2008 that led to the discontinuance of the PFH operations. These actions included two major restructuring plans, which are described in the 2008 Annual Report. These are the PFH Discontinuance Restructuring Plan and the PFH Branch Network Restructuring Plan . The PFH Discontinuance Restructuring Plan commenced in the second half of 2008 and included the elimination of substantially all employment positions and termination of contracts with the objective of discontinuing PFH s operations. The PFH Branch Network Restructuring Plan resulted in the sale of a substantial portion of PFH s loan portfolio in the first quarter of 2008 and the closure of Equity One s consumer service branches, which represented, at the time, the only significant channel for PFH to continue originating loans.
PFH continues to employ 9 full-time equivalent employees ( FTEs ) that are primarily retained for a transition period. Additional costs could be incurred during 2009 associated to leased premises that are still occupied and the lease contract has not been terminated. These costs are not expected to be significant to the Corporation s results of operations.

## Table of Contents

## PFH Discontinuance Restructuring Plan

During the quarter and nine months ended September 30, 2009, the PFH Discontinuance Restructuring Plan resulted in charges, on a pre-tax basis, broken down as follows:

|  | Quarter ended <br> September 30, <br> In thousands) | Nine months <br> ended <br> September 30, |
| :--- | ---: | ---: | ---: |
| 2009 |  |  |

(a) Severance, retention
bonuses and
other benefits
As of September 30, 2009, the PFH Discontinuance Restructuring Plan has resulted in combined charges for 2008 and 2009, broken down as follows:

|  | Impairments <br> on <br> long-lived <br> assets | Restructuring |  |
| :--- | :---: | :---: | ---: |
| (In thousands) | $\$ 3,916$ | $\$ 4,124$ | $\$ 8,040$ |
| Year ended December 31, 2008 |  | 895 | Total |
| Quarter ended: |  | 86 | 895 |
| March 31, 2009 |  | 300 | 86 |
| June 30, 2009 |  |  | 300 |
| September 30, 2009 | $\$ 3,916$ | $\$ 5,405$ | $\$ 9,321$ |

The PFH Discontinuance Restructuring Plan charges are included in the line item Loss from discontinued operations, net of tax in the consolidated statements of operations.
The following table presents the activity in the accrued balances for the PFH Discontinuance Restructuring Plan during 2009.

| (In thousands) | Restructuring <br> Costs |  |
| :--- | :---: | :---: |
| Balance as of January 1, 2009 | 3,428 <br> Charges in the quarter ended March 31, 2009 <br> Cash payments | 895 |

Balance as of March 31, 2009 ..... \$ 2,612
Charges in the quarter ended June 30, 2009 ..... 86
Cash payments ..... $(1,235)$
Balance as of June 30, 2009 ..... \$ 1,463
Charges in the quarter ended September 30, 2009 ..... 300
Cash payments ..... (514)Balance as of September 30, 2009\$ 1,249

The reserve balance included as other liabilities as of September 30, 2009 is mostly related to severance costs, which are expected to be paid substantially in the fourth quarter of 2009.

## Table of Contents

## CREDIT RISK MANAGEMENT AND LOAN QUALITY <br> Non-performing assets

Non-performing assets include past-due loans that are no longer accruing interest, renegotiated loans and real estate property acquired through foreclosure. A summary, including certain credit quality metrics, is presented in Table L. For a summary of the Corporation s policy for placing loans on non-accrual status, refer to the sections of Loans and Allowance for Loan Losses in Note 1 to the audited consolidated financial statements included in Popular, Inc. s 2008 Annual Report.
TABLE L

## Non-Performing Assets


(1) $\mathrm{HIP}=$ held-in-portfolio

Non-performing assets attributable to the continuing operations totaled $\$ 2.2$ billion as of September 30, 2009, compared with $\$ 1.3$ billion as of December 31, 2008. The increase in non-performing assets from December 31, 2008 to September 30, 2009 was primarily related to increases in commercial, construction, and mortgage loans. Non-performing commercial and construction loans increased from December 31, 2008 to September 30, 2009 primarily in the BPPR reportable segment by $\$ 547$ million and in the BPNA reportable segment by $\$ 214$ million. The increases in non-performing loans were concentrated in portfolios secured by real estate. As of September 30, 2009, non-performing loans secured by real estate amounted to $\$ 1.3$ billion or $14.0 \%$ of total loans secured by real estate in the Puerto Rico operations and $\$ 572$ million or $8.7 \%$, respectively, in the U.S. mainland operations. In terms of reserves, the total allowance for loan losses to non-performing loans from continuing operations represented $57.07 \%$ as of September 30, 2009, compared to $73.40 \%$ as of December 31, 2008.
The increase in non-performing commercial loans from $\$ 465$ million as of December 31, 2008 to $\$ 776$ million as of September 30, 2009 resulted from the continuing downturn in the U.S. economy and the recessionary economy in Puerto Rico that is now in its fourth year. The percentage of non-performing commercial loans to commercial loans held-in-portfolio rose from 3.4\% as of December 31, 2008 to $5.9 \%$ as of September 30, 2009. Non-performing commercial loans increased from December 31, 2008 to September 30, 2009 in the BPPR reportable segment by $\$ 181$ million and in the BPNA reportable segment by $\$ 130$ million. There were 5 commercial loan relationships greater than $\$ 10$ million in non-accrual status as of September 30, 2009, compared with 2 commercial loan relationships as of December 31, 2008.

## Table of Contents

The Corporation s commercial loan portfolio secured by real estate ( CRE ), excluding construction loans, amounted to $\$ 7.4$ billion as of September 30, 2009, of which $\$ 3.4$ billion was secured with owner occupied properties. CRE non-performing loans amounted to $\$ 474$ million, or $6.45 \%$ of CRE loans as of September 30, 2009. The CRE non-performing loans ratios for the Corporation s Puerto Rico and U.S. mainland operations were $7.93 \%$ and $4.73 \%$, respectively, as of September 30, 2009.
Non-performing construction loans increased $\$ 450$ million from the end of 2008 to September 30, 2009 primarily in the BPPR reportable segment by $\$ 366$ million and in the BPNA reportable segment by $\$ 84$ million. Construction non-performing loans to construction loans held-in-portfolio increased from $14.44 \%$ as of December 31, 2008 to $40.86 \%$ as of September 30, 2009. There were 21 construction loan relationships greater than $\$ 10$ million in non-accrual status as of September 30, 2009, mostly related to the Puerto Rico operations, compared with 6 as of December 31, 2008. The construction non-performing loans to construction loans held-in-portfolio ratios were $48.49 \%$ for the BPPR reportable segment and $27.47 \%$ for the BPNA reportable segment as of September 30, 2009. As of December 31, 2008, these ratios were $15.02 \%$ and $13.37 \%$ for BPPR and BPNA reportable segments, respectively. The construction loans in non-performing status for both reportable segments are primarily residential real estate construction loans which have been adversely impacted by depressed economic conditions, decreases in property values, oversupply in certain areas and reduced absorption rates.
Recognition of interest income on commercial and construction loans is discontinued when the loans are 90 days or more in arrears on payments of principal or interest or when other factors indicate that the collection of principal and interest is doubtful. The impaired portions on these loans are charged-off at no longer than 365 days past due. Non-performing mortgage loans held-in-portfolio increased $\$ 145$ million from December 31, 2008 to September 30, 2009, mainly in the BPNA reportable segment by $\$ 51$ million and the BPPR reportable segment by $\$ 94$ million. The higher level of non-performing residential mortgage loans was principally attributed to Banco Popular North America s non-conventional mortgage business in the U.S. mainland operations and Puerto Rico s residential mortgage portfolio. Deteriorating economic conditions have impacted the mortgage delinquency rates and have increased pressure in home prices both in the United States and Puerto Rico. Nonetheless, the Puerto Rico housing market has not experienced the level of losses affecting some regions in the United States. Total mortgage loans net charge-offs in the BPPR reportable segment amounted to $\$ 5.0$ million for the quarter ended September 30, 2009 and $\$ 8.0$ million for the nine months ended September 30, 2009, an increase of $\$ 4.0$ million and $\$ 6.2$ million, respectively, compared to the results for the same periods of the previous years. Total mortgage loans net charge-offs in the BPNA reportable segment amounted to $\$ 29.3$ million for the quarter ended September 30, 2009 and $\$ 82.1$ million for the nine months ended September 30, 2009, an increase of $\$ 18.5$ million and $\$ 53.4$ million, respectively, compared to the results for the same periods of the previous year. BPNA s non-conventional mortgage loan portfolio outstanding as of September 30, 2009 approximated $\$ 1.1$ billion with a related allowance for loan losses of $\$ 108$ million or $9.86 \%$. As indicated in the Restructuring Plans section of this MD\&A, the Corporation is no longer originating non-conventional mortgage loans at BPNA. Net charge-offs for BPNA s non-conventional portfolio totaled $\$ 26.1$ million with a ratio of $9.30 \%$ of annualized net charge-offs to average non-conventional mortgage loans held-in-portfolio for the quarter ended September 30, 2009. Recognition of interest income on mortgage loans is discontinued when 90 days or more in arrears on payments of principal or interest. The impaired portions on mortgage loans are charged-off at 180 days past due.
The increase in non-performing consumer loans to $\$ 76$ million as of September 30, 2009, when compared to $\$ 68$ million as of December 31, 2008, was principally associated with the BPPR reportable segment. The increase of $\$ 7$ million in the Puerto Rico non-performing consumer loans was primarily related to the auto loans portfolio as a result of the recessionary economic conditions. The increase of $\$ 1$ million in the U.S. mainland non-performing consumer loans was mainly attributed to E-LOAN s home equity lines of credit and second lien mortgage loans which are categorized by the Corporation as consumer loans. With the restructuring of E-LOAN, this subsidiary ceased originating these types of loans. Home equity lending includes both home equity loans and lines of credit. This type of lending, which is secured by a first or second mortgage on the borrower s residence, allows customers to borrow against the equity in their home. Real estate market values as of the time the loan or line is granted directly affect the amount of credit extended and, in addition, changes in these values impact the severity of losses. E-LOAN s portfolio
of home equity lines of credit and second lien mortgages outstanding as of September 30, 2009

## Table of Contents

totaled $\$ 580$ million with a related allowance for loan losses of $\$ 91$ million or $15.75 \%$. Recognition of interest income on closed-end consumer loans and home equity lines of credit is discontinued when the loans are 90 days or more in arrears on payments of principal or interest or when other factors indicate that the collection of principal and interest is doubtful. Income is generally recognized on open-end consumer loans, except for home equity lines of credit, until the loans are charged-off. Closed-end consumer loans and leases are charged-off when they are 120 days in arrears. Open-end consumer loans are charged-off when 180 days in arrears.
Other real estate, which represents real estate property acquired through foreclosure, increased by $\$ 40$ million from December 31, 2008 to September 30, 2009. This increase was principally due to an increase in the BPPR reportable segment by $\$ 48$ million, partially offset by a decrease of $\$ 8$ million in other real estate pertaining to the BPNA reportable segment mainly driven by sales of properties. With the slowdown in the housing market caused primarily by a continued economic deterioration in certain geographic areas, there has been a softening effect on the market for resale of repossessed real estate properties. As a result, defaulted loans have increased, and these loans move through the default process to the other real estate classification. The combination of increased flow of defaulted loans from the loan portfolio to other real estate owned and the slowing of the liquidation market has resulted in an increase in the number of other real estate units on hand.
Accruing loans past due 90 days or more are composed primarily of credit cards, FHA / VA and other insured mortgage loans, and delinquent mortgage loans included in the Corporation s financial statements pursuant to GNMA s buy-back option program. Servicers of loans underlying GNMA mortgage-backed securities must report as their own assets the defaulted loans that they have the option to purchase, even when they elect not to exercise that option. Also, accruing loans past due 90 days or more include residential conventional loans purchased from other financial institutions that, although delinquent, the Corporation has received timely payment from the sellers / servicers, and, in some instances, have partial guarantees under recourse agreements.
In addition to the non-performing loans included in Table L, there were $\$ 233$ million of performing loans as of September 30, 2009, which in management s opinion are currently subject to potential future classification as non-performing and are considered impaired. As of December 31, 2008 and September 30, 2008, these potential problem loans approximated $\$ 206$ million and $\$ 144$ million, respectively.

## Allowance for Loan Losses

The allowance for loan losses, which represents management s estimate of credit losses inherent in the loan portfolio, is maintained at a sufficient level to provide for estimated credit losses on individually evaluated loans as well as estimated credit losses inherent in the remainder of the loan portfolio. The Corporation s management evaluates the adequacy of the allowance for loan losses on a monthly basis. In this evaluation, management considers current economic conditions and the resulting impact on Popular s loan portfolio, the composition of the portfolio by loan type and risk characteristics, historical loss experience, results of periodic credit reviews of individual loans, regulatory requirements and loan impairment measurement, among other factors.
The Corporation must rely on estimates and exercise judgment regarding matters where the ultimate outcome is unknown such as economic developments affecting specific customers, industries or markets. Other factors that can affect management sestimates are the years of historical data when estimating losses, changes in underwriting standards, financial accounting standards and loan impairment measurements, among others. Changes in the financial condition of individual borrowers, in economic conditions, in historical loss experience and in the condition of the various markets in which collateral may be sold may all affect the required level of the allowance for loan losses. Consequently, the business, financial condition, liquidity, capital and results of operations could also be affected. The Corporation s assessment of the allowance for loan losses is determined in accordance with accounting guidance, specifically guidance of loss contingencies in ASC Subtopic 450-20 (formerly SFAS No. 5, Accounting for Contingencies ) and loan impairment guidance in ASC Section 310-10-35 (formerly SFAS No. 114, Accounting by Creditors for Impairment of a Loan ).

## Table of Contents

The accounting guidance provides for the recognition of a loss allowance for groups of homogeneous loans. During the previous quarter, the Corporation enhanced the reserve assessment of homogeneous loans by establishing a more granular segmentation of loans with similar risk characteristics, reducing the historical base loss periods employed, and strengthening the analysis pertaining to the environmental factors considered. The determination for general reserves of the allowance for loan losses is based on historical net loss rates (including losses from impaired loans) by loan type and by legal entity adjusted for recent net charge-off trends and environmental factors. The environmental factors, which include credit and economic indicators, are assessed to account for current market conditions that are likely to cause estimated credit losses to differ from historical loss experience. For subprime mortgage loans, the allowance for loan losses is established to cover at least one year of projected losses which are inherent in these portfolios.
According to the FASB s criteria for specific impairment of a loan, up to December 31, 2008, the Corporation defined as impaired loans those commercial borrowers with outstanding debt of $\$ 250,000$ or more and with interest and /or principal 90 days or more past due. Also, specific commercial borrowers with outstanding debt of $\$ 500,000$ and over were deemed impaired when, based on current information and events, management considered that it was probable that the debtor would be unable to pay all amounts due according to the contractual terms of the loan agreement. Effective January 1, 2009, the Corporation continues to apply the same definition except that it prospectively increased the threshold of outstanding debt to $\$ 1,000,000$ for the identification of newly impaired commercial and construction loans. Although the FASB s criteria for specific impairment of a loan excludes large groups of smaller balance homogeneous loans that are collectively evaluated for impairment (e.g. mortgage loans), it specifically requires that loan modifications considered troubled debt restructurings be analyzed under its provisions. An allowance for loan impairment is recognized to the extent that the carrying value of an impaired loan exceeds the present value of the expected future cash flows discounted at the loan s effective rate, the observable market price of the loan, if available, or the fair value of the collateral if the loan is collateral dependent. The fair value of the collateral is generally obtained from appraisals. The Corporation periodically requires updated appraisal reports for loans that are considered impaired. As a general procedure, the Corporation internally reviews appraisals as part of the underwriting and approval process and also for credits considered impaired.

## Table of Contents

Table M summarizes the detail of the changes in the allowance for loan losses, including charge-offs and recoveries by loan category for the quarters and nine months ended September 30, 2009 and 2008.
TABLE M
Allowance for Loan Losses and Selected Loan Losses Statistics

|  | Third quarter |  |  |  |  | Nine months ended September 30, |  |  |
| :--- | ---: | :---: | ---: | ---: | ---: | ---: | ---: | :---: |
| (Dollars in thousands) | 2009 | 2008 | Variance | 2009 | 2008 | Variance |  |  |
|  |  |  |  |  |  |  |  |  |
| Balance at beginning of <br> period | $\$ 1,146,239$ | $\$ 652,730$ | $\$ 493,509$ | $\$ 882,807$ | $\$ 548,832$ | $\$ 333,975$ |  |  |
| Provision for loan losses | 331,063 | 252,160 | 78,903 | $1,053,036$ | 602,561 | 450,475 |  |  |
|  | $1,477,302$ | 904,890 | 572,412 | $1,935,843$ | $1,151,393$ | 784,450 |  |  |

Losses charged to the allowance:

| Commercial | 64,238 | 41,048 | 23,190 | 187,874 | 116,199 | 71,675 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Construction | 96,495 | 52,339 | 44,156 | 217,990 | 57,529 | 160,461 |
| Lease financing | 5,501 | 5,446 | 55 | 16,650 | 16,440 | 210 |
| Mortgage | 36,143 | 11,907 | 24,236 | 92,906 | 30,842 | 62,064 |
| Consumer | 84,608 | 71,861 | 12,747 | 260,699 | 188,715 | 71,984 |
|  |  |  |  |  |  |  |
|  | 286,985 | 182,601 | 104,384 | 776,119 | 409,725 | 366,394 |

Recoveries:

| Commercial | 5,124 | 4,507 | 617 | 17,546 | 10,991 | 6,555 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Construction | 554 |  | 554 | 707 |  | 707 |
| Lease financing | 1,567 | 1,200 | 367 | 3,638 | 2,706 | 932 |
| Mortgage | 1,821 | 98 | 1,723 | 2,803 | 345 | 2,458 |
| Consumer | 8,018 | 6,263 | 1,755 | 22,983 | 19,402 | 3,581 |
|  |  |  |  |  |  |  |
|  | 17,084 | 12,068 | 5,016 | 47,677 | 33,444 | 14,233 |

Net loans charged-off:
Commercial
Construction
Lease financing
Mortgage
Consumer

Write-downs related to loans transferred to loans held-for-sale

| 59,114 | 36,541 | 22,573 | 170,328 | 105,208 | 65,120 |
| ---: | ---: | :---: | ---: | ---: | ---: |
| 95,941 | 52,339 | 43,602 | 217,283 | 57,529 | 159,754 |
| 3,934 | 4,246 | $(312)$ | 13,012 | 13,734 | $(722)$ |
| 34,322 | 11,809 | 22,513 | 90,103 | 30,497 | 59,606 |
| 76,590 | 65,598 | 10,992 | 237,716 | 169,313 | 68,403 |
|  |  |  |  |  |  |
| 269,901 | 170,533 | 99,368 | 728,442 | 376,281 | 352,161 |

Change in allowance for loan losses from discontinued operations
(1)
$(7,877) \quad 7,877$
$(45,015)$
45,015

Balance at end of period $\begin{array}{llllll}\$ 1,207,401 & \$ 726,480 & \$ 480,921 & \$ 1,207,401 & \$ 726,480 & \$ 480,921\end{array}$
Ratios:
Annualized net charge-offs to average loans held-in-portfolio Provision for loan losses to net charge-offs

| $4.43 \%$ | $2.60 \%$ | $3.91 \%$ | $1.92 \%$ |
| :--- | :--- | :--- | :--- |
| 1.23 x | 1.48 x | 1.45 x | 1.60 x |

(1) A negative amount represents lower provision for loan losses recorded during the period compared to net charge-offs.

## Table of Contents

Table N presents annualized net charge-offs to average loans held-in-portfolio by loan category for the quarters and nine months ended September 30, 2009 and 2008.
TABLE N
Annualized Net Charge-offs to Average Loans Held-in-Portfolio

|  | Quarter ended September |  | Nine months ended September |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 2009 | 20, | 2008 | 2009 | 2008 |
|  |  |  |  |  |  |
| Commercial | $1.81 \%$ | $1.06 \%$ | $1.71 \%$ | $1.03 \%$ |  |
| Construction | 19.45 | 9.82 | 13.83 | 3.76 |  |
| Lease financing | 2.23 | 1.52 | 2.40 | 1.66 |  |
| Mortgage | 3.16 | 1.07 | 2.75 | 0.90 |  |
| Consumer | 7.18 | 5.48 | 7.17 | 4.65 |  |
|  |  |  |  | $3.91 \%$ | $1.92 \%$ |

Credit quality performance has continued to be under pressure during 2009. Generally, all of the Corporation s loan portfolios have been affected by the sustained deterioration of the economic conditions affecting the markets in which the Corporation operates, including higher unemployment levels, unprecedented reduced absorption rates of new housing units and declines in property values.
The increase in construction loans net charge-offs for the quarter ended September 30, 2009, compared with the same quarter in the previous year, was primarily related to a partial charge-off of a particular construction borrower in the BPPR reportable segment, which had a specific reserve established in a previous quarter. The construction loans net charge-offs for the BPPR reportable segment amounted to $\$ 64.2$ million for the quarter and $\$ 136.1$ million for the nine months ended September 30, 2009, while for the BPNA reportable segment these amounts were $\$ 31.7$ million and $\$ 81.2$ million, respectively. Construction loans net charge-offs recorded during the third quarter of 2009 were mainly related to loans with specific reserves established in previous quarters. As previously explained, the construction credits, which have been adversely impacted by depressed economic conditions and decreases in property values, are primarily residential real estate construction loans.
The increase in commercial loans net charge-offs for the quarter ended September 30, 2009, compared to the same quarter in the previous year, was mostly associated with the deteriorated economic conditions reflected across all industry sectors. The BPNA reportable segment had a ratio of annualized commercial loans net charge-offs to average commercial loans held-in-portfolio of $2.34 \%$ for the third quarter of 2009 , compared with $0.44 \%$ for the same quarter in the previous year. This increase was primarily attributed to the small business sector in the U.S. mainland operations. The ratio of annualized commercial loans net charge-offs to average commercial loans held-in-portfolio for the BPPR reportable segment was $1.40 \%$ for the quarter ended September 30, 2009, compared to $1.55 \%$ for the third quarter of 2008.
Mortgage loans net charge-offs as a percentage of average mortgage loans held-in-portfolio for the continuing operations increased primarily in the U.S. mainland operations. The BPNA reportable segment reported a ratio of annualized mortgage loans net charge-offs to average mortgage loans held-in-portfolio of $7.51 \%$ for the third quarter of 2009 , compared with $2.50 \%$ for the same quarter in the previous year. Deteriorating economic conditions in the U.S. mainland housing market have impacted the mortgage industry delinquency rates. The general level of property values in the U.S. mainland, as measured by several indexes widely followed by the market, has declined. These declines are the result of ongoing market adjustments that are aligning property values with income levels and home inventories. The supply of homes in the market has increased substantially, and additional property value decreases may be required to clear the overhang of excess inventory in the U.S. market. Declining property values affect the credit quality of the Corporation s U.S. mainland mortgage loan portfolio because the value of the homes underlying the loans is the primary source of repayment in the event of foreclosure. As indicated in the Restructuring Plans section of this MD\&A, the Corporation is no longer originating non-conventional mortgage loans at BPNA. Mortgage
loans net charge-offs in the BPPR reportable amounted to $\$ 5.0$ million for the third quarter of 2009, compared to net charge-offs of $\$ 1.0$ million for the same quarter in the previous year. The slowdown in the housing sector in Puerto Rico has increased pressure on home prices and reduced sale activity. The ratio of annualized mortgage loans net charge-offs to average mortgage loans held-in-portfolio in the BPPR reportable segment was $0.72 \%$ for the quarter ended September 30, 2009, compared with $0.15 \%$ for the same quarter in the previous year. BPPR s mortgage loans are primarily fixed-rate fully amortizing, full-documentation loans that do not have the level

## Edgar Filing: POPULAR INC - Form 10-Q

## Table of Contents

of layered risk associated with subprime loans offered by certain major U.S. mortgage loan originators. As in the U.S. mainland, the continued recessionary environment in Puerto Rico has negatively impacted property values, thus increasing the level of losses. Deteriorating economic conditions have impacted the mortgage delinquency rates in Puerto Rico increasing the levels of non-accruing mortgage loans.
Consumer loans net charge-offs as a percentage of average consumer loans held-in-portfolio rose mostly due to higher delinquencies in the U.S. mainland. Consumer loans net charge-offs in the BPNA reportable segment rose for the quarter ended September 30, 2009, when compared with the same quarter in the previous year, by $\$ 6.4$ million. The ratio of annualized consumer loans net charge-offs to average consumer loans held-in-portfolio in the BPNA reportable segment was $12.59 \%$ for the quarter ended September 30, 2009, compared to $8.35 \%$ for the third quarter of 2008. The increase in net charge-offs in consumer loans held-in-portfolio for the BPNA reportable segment was mainly related to E-LOAN s home equity lines of credit and second mortgages with net charge-offs for the quarter ended September 30, 2009 of $\$ 25.0$ million compared to $\$ 16.2$ million for the same quarter in the previous year. E-LOAN has ceased originating these types of loans. The deterioration in the delinquency profile and the declines in property values have negatively impacted charge-offs. Consumer loans net charge-offs in the BPPR reportable segment rose for the quarter ended September 30, 2009, when compared with the same quarter in the previous year, by $\$ 4.6$ million. The ratio of annualized consumer loans net charge-offs to average consumer loans held-in-portfolio in the BPPR reportable segment was $5.36 \%$ for the quarter ended September 30, 2009, compared with $4.41 \%$ for the same quarter of 2008. This increase was mainly attributed to BPPR s credit cards portfolio as a result of the current recessionary environment in Puerto Rico.
Similar factors influenced the variances in net charge-offs for the nine months ended September 30, 2009 when compared with the same period in the previous year.
The allowance for loan losses increased from December 31, 2008 to September 30, 2009 by $\$ 325$ million. The allowance for loan losses represented $4.95 \%$ of loans held-in-portfolio as of September 30, 2009, compared with $3.43 \%$ as of December 31, 2008. The increase from December 31, 2008 to September 30, 2009 was mainly attributed to reserves for commercial and construction loans due to the continued deterioration of the economic and housing market conditions in Puerto Rico and in the U.S. mainland.
During the quarter ended September 30, 2009, the Corporation recorded $\$ 108.6$ million in provision for loans considered specifically impaired of which $\$ 59.8$ million and $\$ 41.0$ million pertained to construction and commercial loans, respectively. As of September 30, 2009, there were $\$ 1.5$ billion worth of impaired loans with a related specific allowance for loan losses of $\$ 313$ million, compared with impaired loans of $\$ 898$ million and a specific allowance of $\$ 195$ million as of December 31, 2008. Construction loans considered impaired amounted to $\$ 752$ million or $49 \%$ of total impaired loans with a specific allowance of $\$ 171$ million or $55 \%$ of total specific reserves as of September 30, 2009. As of December 31, 2008, construction loans considered impaired amounted to $\$ 375$ million with a specific allowance of $\$ 120$ million. The impaired construction loans as of September 30, 2009 were mainly related to the BPPR reportable segment with $\$ 579$ million and the BPNA reportable segment with $\$ 173$ million. The related specific reserves for these impaired construction loans as of such date amounted to $\$ 124$ million and $\$ 47$ million, respectively. In the current stressed housing market, the value of the collateral securing the loan has become the most important factor in determining the amount of loss incurred and the appropriate level of the allowance for loan losses. The likelihood of losses that are equal to the entire recorded investment for a real estate loan is remote. However, in some cases, during recent quarters declining real estate values have resulted in the determination that the estimated value of the collaterals was insufficient to cover all of the recorded investment in the loans.
As of September 30, 2009, the commercial portfolio includes a total of $\$ 124.9$ million worth of loan modifications for the BPPR reportable segment and $\$ 3.9$ million for the BPNA reportable segment, which were considered troubled debt restructurings ( TDR ) since they involved granting a concession to borrowers under financial difficulties. These TDR commercial loans were evaluated for impairment resulting in a reserve of $\$ 21.5$ million for the BPPR reportable segment and $\$ 2.4$ million for the BPNA reportable segment as of September 30, 2009. The construction loan portfolio includes a total of $\$ 87.1$ million worth of loan modifications for the BPPR reportable segment and $\$ 61.4$ million for the BPNA reportable segment as of September 30, 2009, which were considered TDR. These TDR construction loans were evaluated for impairment resulting in a reserve of $\$ 11.8$ million for the BPPR reportable segment and
$\$ 11.7$ million for the BPNA reportable segment as of September 30, 2009.

## Table of Contents

BPNA s non-conventional mortgage loan portfolio reported a total of $\$ 168$ million worth of loan modifications as of September 30, 2009, compared with $\$ 76$ million as of December 31, 2008, which were considered TDR. Although the criteria for specific impairment excludes large groups of smaller-balance homogenous loans that are collectively evaluated for impairment (e.g. mortgage loans), it specifically requires its application to modifications considered TDR. These TDR mortgage loans were evaluated for impairment resulting in a reserve of $\$ 35$ million as of September 30, 2009, compared with a reserve of $\$ 14$ million as of December 31, 2008.
The Corporation s recorded investment in commercial, construction and mortgage loans that were considered impaired and the related valuation allowance as of September 30, 2009, December 31, 2008 and September 30, 2008 were:

|  | September 30, 2009 |  | December 31, 2008 |  | September 30, 2008 |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded <br> Investment | Valuation <br> Allowance | Recorded <br> Investment | Valuation <br> Allowance | Recorded <br> Investment | Valuation <br> Allowance |  |
| (In millions) |  |  |  |  |  |  |  |
| Impaired loans: | $\$ 1,134.5$ | $\$ 313.2$ | $\$ 664.9$ | $\$ 194.7$ | $\$ 494.5$ | $\$ 131.1$ |  |
| Valuation allowance <br> required <br> No valuation allowance <br> required | 404.9 |  | 232.7 |  | 258.9 |  |  |
| Total impaired loans | $\$ 1,539.4$ | $\$ 313.2$ | $\$ 897.6$ | $\$ 194.7$ | $\$ 753.4$ | $\$ 131.1$ |  |

The following table sets forth an analysis of the activity in the specific reserves for impaired loans for the quarter ended September 30, 2009:
(In thousands)
Specific ALLL as of July 1, 2009
Provision for impaired loans
Less: Net charge-offs
Specific ALLL as of September 30, 2009
For the quarter ended September 30, 2009

| Construction <br> Loans | Commercial <br> Loans | Mortgage <br> Loans | Total |
| :---: | :---: | ---: | ---: |
| $\$ 197,898$ | $\$ 85,608$ | $\$ 29,584$ | $\$ 313,090$ |
| 59,814 | 41,004 | 7,743 | 108,561 |
| 86,681 | 19,911 | 1,835 | 108,427 |
| $\$ 171,031$ | $\$ 106,701$ | $\$ 35,492$ | $\$ 313,224$ |

With respect to the $\$ 405$ million portfolio of impaired commercial and construction loans for which no allowance for loan losses was required as of September 30, 2009, management followed the guidance for specific impairment of a loan. When a loan is impaired, the measurement of the impairment may be based on: (1) the present value of the expected future cash flows of the impaired loan discounted at the loan s original effective interest rate; (2) the observable market price of the impaired loan; or (3) the fair value of the collateral if the loan is collateral dependent. A loan is collateral dependent if the repayment of the loan is expected to be provided solely by the underlying collateral. The $\$ 405$ million impaired commercial and construction loans were collateral dependent loans in which management performed a detailed analysis based on the fair value of the collateral less estimated costs to sell and determined that the collateral was deemed adequate to cover any losses as of September 30, 2009.
Average impaired loans during the third quarter of 2009 and 2008 were $\$ 1.5$ billion and $\$ 718$ million, respectively. The Corporation recognized interest income on impaired loans of $\$ 5.1$ million and $\$ 2.2$ million for the quarters ended September 30, 2009 and 2008.
Also, the Corporation recorded higher reserves to cover inherent losses in the home equity lines of credit and second mortgages portfolios of the U.S. mainland operations. The persistent declines in residential real estate values, combined with the reduced ability of certain homeowners to refinance or repay their residential real estate obligations,
have resulted in higher delinquencies and losses in these U.S. mainland portfolios.

## Table of Contents

The following table sets forth information concerning the composition of the Corporation s allowance for loan and lease losses as of September 30, 2009 by loan category and by whether the allowance and related provisions were calculated individually pursuant the requirements for specific impairment or through a general valuation allowance:
TABLE $O$
Composition of the Allowance for Loan Losses by Category
Lease
(Dollars in thousands) Commercial Construction Financing Mortgage Consumer Total

| Specific ALLL | $\$ 106,701$ | $\$ 171,031$ | $\$$ | 35,492 | 313,224 |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |

Impaired loans
\$ 619,544 \$ 751,976
\$ 167,863
\$ 1,539,383
Specific ALLL to
impaired loans
$17.22 \% \quad 22.74 \%$
$21.14 \%$
20.35\%
$\begin{array}{lllllllllll}\text { General ALLL } & \$ & 266,563 & \$ & 168,309 & \$ 24,609 & \$ & 108,848 & \$ & 325,848 & \$\end{array}$
Loans held-in-portfolio, excluding impaired loans $\quad \$ 12,456,324 \quad \$ 1,130,093 \quad \$ 699,350 \quad \$ 4,379,509 \quad \$ 4,191,410 \quad \$ 22,856,686$
General ALLL to loans
held-in-portfolio, excluding impaired

| loans | 2.14\% | 14.89\% | 3.52\% | 2.49\% | 7.77\% | 3.91\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Total ALLL | \$ 373,264 | \$ 339,340 | \$ 24,609 | \$ 144,340 | \$ 325,848 | \$ 1,207,401 |
| Total loans |  |  |  |  |  |  |
| held-in-portfolio | \$13,075,868 | \$1,882,069 | \$699,350 | \$4,547,372 | \$4,194,410 | \$24,396,069 |
| ALLL to loans |  |  |  |  |  |  |
| held-in-portfolio | 2.85\% | 18.03\% | 3.52\% | 3.17\% | 7.77\% | 4.95\% |

The existing adverse economic conditions are expected to persist through 2010 thus it is likely that the Corporation will continue to experience heightened credit losses, additional significant provisions for loan losses, an increased allowance for loan losses and higher levels of non-performing assets. While management believes that the Corporation s allowance for loan losses was adequate as of September 30, 2009, there is no certainty that it will be sufficient to cover future credit losses in the portfolio because of continued adverse changes in the economy, market conditions or events negatively affecting specific customers, industries or markets both in Puerto Rico and the United States.
Management has implemented the following initiatives to manage the deterioration of the loan portfolios and to help mitigate future credit costs:
increased and reorganized the resources at the commercial and construction loan divisions;
strengthened the workout units through enhanced collection tools and strategies to mitigate losses focusing on early detection;
adjusted underwriting criteria and reduced risk exposures;
launched marketing campaigns with discounted offers and incentives to promote the sales of residential units;
enhanced critical credit risk management processes;
modified approximately $\$ 168$ million in non-conventional mortgages in the U.S. mainland operations (as of September 30, 2009); and
consolidated the Puerto Rico consumer finance operations into retail business.
Commitments to extend credit, which include credit card lines, commercial lines of credit, and other unused credit commitments, amounted to $\$ 7.0$ billion as of September 30, 2009, $\$ 7.1$ billion as of December 31, 2008, and $\$ 7.3$ billion as of September 30, 2008. Commercial letters of credit and stand-by letters of credit amounted to $\$ 18$ million and $\$ 162$ million, respectively, as of September 30, 2009; $\$ 19$ million and $\$ 181$ million, respectively, as of December 31, 2008; and $\$ 28$ million and $\$ 175$ million, respectively, as of September 30, 2008. In addition, the

## Table of Contents

Corporation has commitments to originate mortgage loans amounting to $\$ 55$ million as of September 30, 2009, $\$ 71$ million as of December 31, 2008 and $\$ 111$ million as of September 30, 2008.
As of September 30, 2009, the Corporation maintained a reserve of approximately $\$ 18.2$ million for potential losses associated with unfunded loan commitments related to commercial and consumer lines of credit, compared to $\$ 15.5$ million as of December 31, 2008. The estimated reserve is principally based on the expected draws on these facilities using historical trends and the application of the corresponding reserve factors determined under the Corporation s allowance for loan losses methodology. This reserve for unfunded exposures remains separate and distinct from the allowance for loan losses and is reported as part of other liabilities in the consolidated statement of condition.

## Geographical and government risk

As explained in the 2008 Annual Report, the Corporation is exposed to geographical and government risk. The Corporation sassets and revenue composition by geographical area and by business segment reporting are presented in Note 26 to the consolidated financial statements.
A significant portion of the Corporation sfinancial activities and credit exposure is concentrated in the Commonwealth of Puerto Rico (the Island ) and the Island s economy has been in recession for the last four years with an unstable outlook given an oversupply in the housing market and unemployment rising $16.4 \%$ for September 2009.
Since 2006, the Puerto Rico economy has been experiencing recessionary conditions. Based on information published by the Puerto Rico Planning Board, the Puerto Rico real gross national product decreased 2.5\% during the fiscal year ended June 30, 2008.
According to the latest information published by the Puerto Rico Planning Board on August 21, 2009, the Puerto Rico Planning Board expects recessionary conditions to continue in Puerto Rico during the fiscal year ended in June 30, 2009. During fiscal year 2009 the Planning Board forecasts a reduction in real gross national product of between $4.1 \%$ and $5.5 \%$. For fiscal year 2010, the Planning Board s base-case projection is an increase in real gross national product of $0.7 \%$. Refer to Item 1A. Risk Factors, Weakness in the economy, employment and the real estate market in the geographic footprint of Popular has adversely impacted and may continue to adversely impact Popular for additional information on Puerto Rico s economic data.
The Commonwealth of Puerto Rico government is currently facing a fiscal deficit which has been estimated at approximately $\$ 3.2$ billion or over $30 \%$ of its annual budget. It continues to review alternatives for reducing the deficit, as its access to the municipal bond market and its credit ratings depend, in part, on achieving a balanced budget. Measures that the government has implemented have included reducing expenses, including public-sector employment through layoffs of employees. The Commonwealth of Puerto Rico government has announced layoffs for approximately 14,500 employees, of which approximately 11,700 are expected to take place in January 2010. Since the government is an important source of employment on the Island, these measures could have the effect of intensifying the current recessionary cycle. The Puerto Rico Labor Department reported an unemployment rate of $16.4 \%$ for September 2009, compared with an unemployment rate of $12.0 \%$ for September 2008.
This decline in the Island s economy has resulted in, among other things, a downturn in the Corporation s loan originations; an increase in the level of non-performing assets, loan loss provisions and charge-offs, particularly in the construction loan portfolio; an increase in the rate of foreclosure loss on mortgage loans; and a reduction in the value of the Corporation s loans and loan servicing portfolio, all of which adversely affected profitability. If the decline in economic activity continues, there could be further adverse effects on the Corporation s profitability. The level of real estate prices in Puerto Rico has been more stable than in other U.S. markets, but the current economic environment has accelerated the devaluation of properties when compared with prior periods. In addition, future developments in Puerto Rico and the U.S. mainland could further pressure residential property values. Lower real estate values could increase loan delinquencies, foreclosures and the cost of repossessing and disposing of real estate collateral. The higher end of the housing market appears to have suffered a substantial slowdown in sales activity in recent quarters, as reflected in the low absorption rates of projects financed in the Corporation s construction loan portfolio.

## Table of Contents

The current state of the economy and uncertainty in the private and public sectors has had an adverse effect on the credit quality of the Corporation s loan portfolios. The continuation of the economic slowdown would cause those adverse effects to continue, as delinquency rates may increase in the short-term, until sustainable growth resumes. Also, a potential reduction in consumer spending may also impact growth in the Corporation s other interest and non-interest revenue sources.
As of September 30, 2009, the Corporation had $\$ 1.2$ billion of credit facilities granted to or guaranteed by the Puerto Rico Government and its political subdivisions, of which $\$ 215$ million are uncommitted lines of credit. Of these total credit facilities granted, $\$ 1.1$ billion in loans were outstanding as of September 30, 2009. A substantial portion of the Corporation s credit exposure to the Government of Puerto Rico are either collateralized loans or obligations that have a specific source of income or revenues identified for their repayment. Some of these obligations consist of senior and subordinated loans to public corporations that obtain revenues from rates charged for services or products, such as water and electric power utilities. Public corporations have varying degrees of independence from the central Government and many receive appropriations or other payments from it. The Corporation also has loans to various municipalities in Puerto Rico for which the good faith, credit and unlimited taxing power of the applicable municipality has been pledged to their repayment. These municipalities are required by law to levy special property taxes in such amounts as shall be required for the payment of all of its general obligation bonds and loans. Another portion of these loans consist of special obligations of various municipalities that are payable from the basic real and personal property taxes collected within such municipalities.
Furthermore, as of September 30, 2009, the Corporation had outstanding $\$ 271$ million in Obligations of Puerto Rico, States and Political Subdivisions as part of its investment portfolio. Refer to Notes 6 and 7 to the consolidated financial statements for additional information. Of that total, $\$ 267$ million was exposed to the creditworthiness of the Puerto Rico Government and its municipalities. Of that portfolio, $\$ 54$ million are in the form of Puerto Rico Commonwealth Appropriation Bonds. Of this total, $\$ 43$ million are rated Ba1, one notch below investment grade, by Moody s, while Standard \& Poor s Rating Services rates them as investment grade. As of September 30, 2009, the Puerto Rico Commonwealth Appropriation Bonds represented approximately $\$ 2$ million in unrealized losses in the investment securities available-for-sale and held-to-maturity portfolios. The Corporation continues to closely monitor the political and economic situation of the Island and evaluates the portfolio for any declines in value that management may consider being other-than-temporary.
As further detailed in Notes 6 and 7 to the consolidated financial statements, a substantial portion of the Corporation s investment securities represented exposure to the U.S. Government in the form of U.S. Treasury securities and obligations of U.S. Government sponsored entities, as well as mortgage-backed securities guaranteed by Ginnie Mae. In addition, $\$ 257$ million of residential mortgages and $\$ 371$ million in commercial loans were insured or guaranteed by the U.S. Government or its agencies as of September 30, 2009.

## FAIR VALUE MEASUREMENT

The Corporation measures fair value as required by ASC Topic 820 Fair Value Measurement and Disclosures , which defines fair value as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. The Corporation currently measures at fair value on a recurring basis its trading assets, available-for-sale securities, derivatives and mortgage servicing rights. On occasion, the Corporation may be required to record at fair value other assets on a nonrecurring basis, such as loans held-for-sale, impaired loans held-in-portfolio that are collateral dependent and certain other assets. These nonrecurring fair value adjustments typically result from the application of lower of cost or fair value accounting or write-downs of individual assets.

## Edgar Filing: POPULAR INC - Form 10-Q

## Table of Contents

As required by ASC Topic 820, the Corporation categorizes its assets and liabilities measured at fair value under the three-level hierarchy. The level within the hierarchy is based on whether the inputs to the valuation methodology used for fair value measurement are observable or unobservable. Observable inputs reflect the assumptions market participants would use in pricing the asset or liability based on market data obtained from external sources. Unobservable inputs reflect the Corporation s estimates about assumptions that market participants would use in pricing the asset or liability based on the best information available. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

Level 1 Unadjusted quoted prices in active markets for identical assets or liabilities that the Corporation has the ability to access at the measurement date. No significant degree of judgment for these valuations is needed, as they are based on quoted prices that are readily available in an active market.

Level 2 Quoted prices other than those included in Level 1 that are observable either directly or indirectly. Level 2 inputs include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, and other inputs that are observable or that can be corroborated by observable market data for substantially the full term of the financial instrument.

Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value measurement of the financial asset or liability. Unobservable inputs reflect the Corporation s own assumptions about what market participants would use to price the asset or liability. The inputs are developed based on the best available information, which might include the Corporation s own data such as internally-developed models and discounted cash flow analyses.
The Corporation requires the use of observable inputs when available, in order to minimize the use of unobservable inputs to determine fair value. The amount of judgment involved in estimating the fair value of a financial instrument depends upon the availability of quoted market prices or observable market parameters. In addition, it may be affected on other factors such as type of instrument, the liquidity of the market for the instrument, transparency around the inputs to the valuation, as well as the contractual characteristics of the instrument.
If listed prices or quotes are not available, the Corporation employs valuation models that primarily use market-based inputs including yield curves, interest rate curves, volatilities, credit curves, and discount, prepayment and delinquency rates, among other considerations. When market observable data is not available, the valuation of financial instruments becomes more subjective and involves substantial judgment. The need to use unobservable inputs generally results from diminished observability of both actual trades and assumptions resulting from the lack of market liquidity for those types of loans or securities. When fair values are estimated based on modeling techniques such as discounted cash flow models, the Corporation uses assumptions such as interest rates, prepayment speeds, default rates, loss severity rates and discount rates. Valuation adjustments are limited to those necessary to ensure that the financial instrument $s$ fair value is adequately representative of the price that would be received or paid in the marketplace.
Management believes that fair values are reasonable and consistent with the fair value measurement guidance based on the Corporation s internal validation procedure and consistency of the processes followed, which include obtaining market quotes when possible or valuation techniques that incorporate market-based inputs.
Refer to Note 12 to the consolidated financial statements for information on the Corporation s fair value measurement disclosures required by the standard. As of September 30, 2009, approximately $\$ 7.2$ billion, or $94 \%$, of the assets from continuing operations measured at fair value on a recurring basis, used market-based or market-derived valuation inputs in their valuation methodology and, therefore, were classified as Level 1 or Level 2. The majority of instruments measured at fair value are classified as Level 2, including obligations of U.S. Government sponsored entities, agency MBS, CMOs, obligations of Puerto Rico, states and political subdivisions and derivative instruments. The Corporation uses prices from third-party pricing sources to measure the fair value of most of these financial instruments. These prices are compared for reasonability with other sources and differences that exceed a pre-established threshold are furthered validated to ensure compliance with the fair value measurement guidance. Validations may include comparisons with secondary pricing services, as well as corroborations with secondary
broker quotes and relevant benchmark indices. Furthermore, the Corporation also reviews the fair value documentation provided by the third-party pricing services and validates an indicative sample of the inputs utilized by the third-party pricing services. The remaining $6 \%$ were classified as Level 3 since their valuation methodology considered significant unobservable inputs. The financial assets measured as Level 3 include mostly GNMA Puerto

## Table of Contents

Rico serial mortgage-backed securities and MSRs. Additionally, the Corporation s continuing operations reported \$743 million of financial assets that were measured at fair value on a nonrecurring basis as of September 30, 2009, all of which were classified as Level 3 in the hierarchy.
Commencing in January 2009, the Corporation adopted the provisions of fair value measurement and disclosures for nonfinancial assets, particularly impacting other real estate. Nonfinancial assets from continuing operations reported under the guidelines of ASC 820-10 amounted to $\$ 33$ million as of September 30, 2009.
The fair value measurement and disclosure guidance in ASC Topic 820 also addresses measuring fair value in situations where markets are inactive and transactions are not orderly. Transactions or quoted prices for assets and liabilities may not be determinative of fair value when transactions are not orderly and thus may require adjustments to estimate fair value. Price quotes based on transactions that are not orderly should be given little, if any, weight in measuring fair value. Price quotes based upon transactions that are orderly shall be considered in determining fair value and the weight given is based on facts and circumstances. If sufficient information is not available to determine if price quotes are based upon orderly transactions, less weight should be given to the price quote relative to other transactions that are known to be orderly.
There were no significant changes in the Corporation s valuation methodologies as of September 30, 2009 when compared with December 31, 2008. Refer to Note 12 to the consolidated financial statements for a description of the Corporation s valuation methodologies used for the principal assets and liabilities measured at fair value as of September 30, 2009.
Trading Account Securities and Investment Securities Available-for-Sale
The majority of the values for trading account securities and investment securities available-for-sale are obtained from third-party pricing service providers and, as indicated earlier, are validated with alternate pricing sources when available. Securities not priced by a secondary pricing source are documented and validated internally according to their significance to the Corporation s financial statements. Management has established materiality thresholds according to the investment class to monitor and investigate material deviations in prices obtained from the primary pricing service provider and the secondary pricing source used as support for the valuation results. During the quarter ended September 30, 2009, the Corporation did not adjust any prices obtained from pricing service providers or broker dealers.
Inputs were thoroughly evaluated for their consideration of current market conditions, including the relative liquidity of the market, and if pricing methodology relies, to the extent possible, on observable market and trade data. When a market quote for a specific security is not available, the pricing service provider generally uses observable data to derive an exit price for the instrument, such as benchmark yield curves and trade data for similar products. To the extent trading data is not available, the pricing provider relies on specific information, including dialogue with brokers, buy side clients, credit ratings, spreads to established benchmarks and transactions on similar securities, to draw correlations based on the characteristics of the evaluated instrument. If for any reason the pricing service provider cannot observe data required to feed its model, it discontinues pricing the instrument. During the quarter ended September 30, 2009, none of the Corporation s investment securities were subject to pricing discontinuance by the pricing service providers. The pricing methodology and approach of our primary pricing service providers is concluded to be consistent with the fair value measurement guidance.
Furthermore, Management assesses the fair value of its portfolio of investment securities at least on a quarterly basis, which includes analyzing changes in fair value that have resulted in losses that may be considered other-than-temporary. Factors considered include, for example, the nature of the investment, severity and duration of possible impairments, industry reports, sector credit ratings, economic environment, creditworthiness of the issuers and any guarantees, and the ability to hold the security until maturity or recovery. Any impairment that is considered other-than-temporary is recorded directly in the statement of operations.
Securities are classified in the fair value hierarchy according to product type, characteristics and market liquidity. At the end of each quarter, management assesses the valuation hierarchy for each asset or liability measured. Fair value measurement quarterly analysis performed by the Corporation includes validation procedures and review of market changes, pricing methodology, assumption and level hierarchy changes, and evaluation of distressed transactions.

## Table of Contents

Most of the Corporation s investment securities available-for-sale are classified as Level 2 in the fair value hierarchy given that the general investment strategy at the Corporation is principally buy and hold with little trading activity. GNMA Puerto Rico Serials, which are priced using a local demand price matrix prepared from local dealer quotes and other local investments such as corporate securities, and local mutual funds priced by local dealers, are classified as Level 3.
As of September 30, 2009, the Corporation s portfolio of trading and investment securities available-for-sale amounted to $\$ 7.4$ billion and represented $97 \%$ of the Corporation s assets from continuing operations measured at fair value on a recurring basis. As of September 30, 2009, net unrealized gains on the trading and available-for-sale investment securities portfolios approximated $\$ 18$ million and $\$ 140$ million, respectively. Fair values for most of the Corporation s trading and investment securities available-for-sale are classified under the Level 2 category. Trading and investment securities available-for-sale classified as Level 3, which are the securities that involved the highest degree of judgment, represent only $4 \%$ of the Corporation s total portfolio of trading and investment securities available-for-sale.

## Derivatives

Derivatives, such as interest rate swaps, interest rate caps and index options, are traded in over-the-counter active markets. These derivatives are indexed to an observable interest rate benchmark, such as LIBOR or equity indexes, and are priced using an income approach based on present value and option pricing models using observable inputs. Other derivatives are exchange-traded, such as futures and options, or are liquid and have quoted prices, such as forward contracts or to be announced securities (TBAs ). All of these derivatives held by the Corporation are classified as Level 2. Valuations of derivative assets and liabilities reflect the values associated with counterparty risk and nonperformance risk, respectively. The non-performance risk, which measures the Corporation s own credit risk, is determined using internally-developed models that consider the collateral held, the remaining term, and the creditworthiness or credit standing of the Corporation. The counterparty risk is also determined using internally-developed models which incorporate the creditworthiness of the entity that bears the risk, collateral, and uses available public data or internally-developed data related to current spreads that denote their probability of default. To manage the level of credit risk, the Corporation deals with counterparties of good credit standing, enters into master netting agreements whenever possible and, when appropriate, obtains collateral. The derivative assets include a $\$ 5.4$ million negative adjustment as a result of the credit risk of the counterparty as of September 30, 2009. On the other hand, derivative liabilities include a $\$ 0.9$ million positive adjustment related to the incorporation of the Corporation s own credit risk as of September 30, 2009.

## Table of Contents

## Item 3. Quantitative and Qualitative Disclosures About Market Risk MARKET RISK

The financial results and capital levels of Popular, Inc. are constantly exposed to market risk. Market risk represents the risk of loss due to adverse movements in market rates or prices, which include interest rates, foreign exchange rates and equity prices; the failure to meet financial obligations coming due because of the inability to liquidate assets or obtain adequate funding; and the inability to easily unwind or offset specific exposures without significantly lowering prices because of inadequate market depth or market disruptions.
The Corporation manages interest rate risk regularly through its Asset Liability Management Committee (the
Committee ). The Committee meets on a regular basis and reviews various asset and liability management information, including but not limited to, the bank s liquidity positions, projected sources and uses of funds, interest rate risk positions and economic conditions.
Interest rate risk ( IRR ), a component of market risk, is considered by management as a predominant market risk in terms of its potential impact on profitability or market value. The techniques for measuring the potential impact of the Corporation s exposure to market risk from changing interest rates that were described in the 2008 Annual Report were the same as those applied by the Corporation as of September 30, 2009.
Net interest income simulation analysis performed by legal entity and on a consolidated basis is a tool used by the Corporation in estimating the potential change in future earnings resulting from hypothetical changes in interest rates. Sensitivity analysis is calculated on a monthly basis using a simulation model which incorporates actual balance sheet figures detailed by maturity and interest yields or costs. It also incorporates assumptions on balance sheet growth and expected changes in its composition, estimated prepayments in accordance with projected interest rates, pricing and maturity expectations on new volumes and other non-interest related data. Simulations are processed using various interest rate scenarios to determine potential changes to the future earnings of the Corporation.
Simulation analyses are based on many assumptions, including relative levels of market interest rates, interest rate spreads, loan prepayments and deposit decay. Thus, they should not be relied upon as indicative of actual results. Further, the estimates do not contemplate actions that management could take to respond to changes in interest rates. By their nature, these forward-looking computations are only estimates and may be different from what may actually occur in the future.
The Corporation usually runs its net interest income simulations under interest rate scenarios in which the yield curve is assumed to rise and decline gradually by the same amount. The rising rate scenarios considered in these market risk disclosures reflect gradual parallel changes of 200 and 400 basis points during the twelve-month period ending September 30, 2010. Under a 200 basis points rising rate scenario, projected net interest income increases by $\$ 42.4$ million, while under a 400 basis points rising rate scenario, projected net interest income increases by $\$ 74.4$ million. These scenarios were compared against the Corporation sflat interest rates forecast. Given the fact that as of September 30, 2009, some market interest rates were close to zero, management has focused on measuring the risk on net interest income on rising rate scenarios.
The Corporation uses the economic value of equity ( EVE ) analysis to attempt to measure the sensitivity of its assets and liabilities to changes in interest rates. EVE is equal to the estimated present value of the Corporation sassets minus the estimated present value of the liabilities. It is a useful tool to measure long-term interest rate risk because it captures cash flows from all future periods.
EVE is estimated on a monthly basis and shock scenarios are prepared on a quarterly basis. The shock scenarios consist of $+/-200$ basis points parallel shocks. As previously mentioned, given the low levels of current market rates, the Corporation will focus on measuring the risk in a rising rate scenario. Minimum EVE ratio limits, expressed as EVE as a percentage of total assets, have been established for base case and shock scenarios. In addition, management has also defined limits for the increases / decreases in EVE resulting from the shock scenarios. As of September 30, 2009, the Corporation was in compliance with these limits.
The Corporation maintains an overall interest rate risk management strategy that incorporates the use of derivative instruments to minimize significant unplanned fluctuations in net interest income or market value that are caused by

## Table of Contents

interest rate volatility. The market value of these derivatives is subject to interest rate fluctuations and, as a result, could have a positive or negative effect in the Corporation s net interest income. Refer to Note 10 to the consolidated financial statements for further information on the Corporation $s$ derivative instruments.
The Corporation conducts business in certain Latin American markets through several of its processing and information technology services and products subsidiaries. Also, it holds interests in Consorcio de Tarjetas Dominicanas, S.A. ( CONTADO ) and Centro Financiero BHD, S.A. ( BHD ) in the Dominican Republic. Although not significant, some of these businesses are conducted in the country s foreign currency. The resulting foreign currency translation adjustment, from operations for which the functional currency is other than the U.S. dollar, is reported in accumulated other comprehensive income (loss) in the consolidated statements of condition, except for highly-inflationary environments in which the effects are included in other operating income in the consolidated statements of operations. As of September 30, 2009 and December 31, 2008, the Corporation had approximately $\$ 41$ million and $\$ 39$ million, respectively, in an unfavorable foreign currency translation adjustment as part of accumulated other comprehensive loss.

## LIQUIDITY

For financial institutions, such as the Corporation, liquidity risk refers to the probability of the institution not generating enough cash from either assets or liabilities to meet its obligations when they become due, without incurring material losses. Cash requirements for a financial institution are primarily derived from deposit withdrawals, contractual loan funding commitments, the repayment of borrowings as they mature and the need to fund new and existing investments as opportunities arise. An institution s liquidity may be pressured if, for example, its credit rating is downgraded, it experiences a sudden and unexpected substantial cash outflow, or some other event causes counterparties to avoid exposure to the institution. An institution is also exposed to liquidity risk if the markets on which it depends on are subject to temporary disruptions. The objective of effective liquidity management is to ensure that the Corporation remains sufficiently liquid to meet all of its financial obligations; finance expected future growth and maintains a reasonable safety margin for cash commitments under both normal and stressed market conditions. Liquidity is managed by the Corporation at the level of the holding companies that own the banking and non-banking subsidiaries. Also, it is managed at the level of the banking and non-banking subsidiaries.
Capital and credit markets have experienced significant disruption and volatility since the second half of 2007, although they have been improving in recent months as evidenced by the contraction in credit spreads and increases in issuance volumes in the capital markets. Also, the myriad funding programs introduced by the U.S. Government have been helpful in restoring more normal market conditions. Disrupted market conditions have increased our liquidity risk exposure due primarily to increased risk aversion on the part of traditional credit providers. While the Corporation s management has implemented various strategies to reduce that exposure, such as reducing substantially our use of short-term and long-term unsecured borrowings, promoting customer deposit growth through traditional banking and internet channels, diversifying and increasing its contingency funding sources as well as exiting certain non-banking subsidiaries, a resurgence of substantial market stress could negatively influence the availability of credit to the Corporation, as well as its cost.
Deposits, including customer deposits, brokered certificates of deposit, and public funds deposits, continue to be the most significant source of funds for the Corporation, totaling $\$ 26.4$ billion, and funding $74 \%$ of the Corporation s total assets as of September 30, 2009. Total deposits as of September 30, 2009 declined by $\$ 1.2$ billion compared with total deposits as of December 31, 2008.
In addition to traditional deposits, the Corporation maintains borrowing arrangements. These borrowings consisted primarily of FHLB borrowings, securities sold under agreement to repurchase, junior subordinated deferrable interest debentures, and term notes. Refer to Note 14 to the consolidated financial statements for the composition of the Corporation s borrowings as of September 30, 2009. Also, refer to Note 19 to the consolidated financial statements for the Corporation s involvement in certain commitments and guarantees as of September 30, 2009.

## Table of Contents

Federal funds purchased and assets sold under agreements to repurchase as of September 30, 2009 presented a reduction of $\$ 744$ million compared with December 31, 2008, principally in repurchase agreements which declined by $\$ 599$ million. This decline was associated in part to the lower volume of investment securities.
The following events had a significant impact on the Corporation s liquidity and debt obligations since December 31, 2008:
reduction in time deposits of $\$ 1.2$ billion, including a decline of $\$ 0.3$ billion in brokered deposits;
repayment of $\$ 799$ million in term notes during the nine months ended September 30, 2009; and
a reduction in junior subordinated debentures of $\$ 410$ million that were associated with the four trusts that issued trust preferred securities prior to December 31, 2008 and an increase of $\$ 419$ million in junior subordinated debentures related to the new trust preferred securities issued to the U.S. Treasury (in exchange for the preferred stock under the TARP). The $\$ 419$ million are net of a $\$ 517$ million discount as of September 30, 2009. Refer to the Exchange Offers section of this MD\&A for further information. The maturities of certificates of deposits and borrowings for the Corporation as of September 30, 2009 were as follows:

| (In millions) | Certificates of | Repurchase | Short-term | Notes | Total |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | deposits | agreements | borrowings |  |  |
| Year |  |  |  |  |  |
| 2009 | \$ 3,491 | \$1,296 | \$ 3 | \$ 1 | \$ 4,791 |
| 2010 | 6,074 | 350 |  | 387 | 6,811 |
| 2011 | 1,013 | 50 |  | 697 | 1,760 |
| 2012 | 733 | 75 |  | 532 | 1,340 |
| 2013 | 341 | 49 |  | 133 | 523 |
| 2014 | 264 | 350 |  | 11 | 625 |
| Later years | 63 | 638 |  | 470 | 1,171 |
| No stated maturity |  |  |  | 419 | 419 |
| Total | \$ 11,979 | \$2,808 | \$ 3 | \$ 2,650 | \$17,440 |

There were no significant changes in other contractual obligations, such as purchases obligations, capital leases, and operating leases, or pension and postretirement liabilities, and uncertain tax positions as of September 30, 2009 when compared with December 31, 2008. Refer to Note 19 to the consolidated financial statements and the Credit Risk Management and Loan Quality section of this MD\&A for information on commitments and guarantees.
The following sections provide further information on the Corporation s major funding activities and needs, as well as the risks involved in these activities.

## Banking Subsidiaries

Primary sources of funding for the Corporation s banking subsidiaries (BPPR and BPNA), or the banking subsidiaries, include retail and commercial deposits, collateralized borrowings and, to a lesser extent, loan sales. The principal uses of funds for the banking subsidiaries include loan and investment portfolio growth, repayment of obligations as they become due, operational needs and in the case of BPPR, dividend payments to the holding company. In addition, the Corporation s banking subsidiaries maintain borrowing facilities with the Federal Home Loan Banks ( FHLB) and at the discount window of the Federal Reserve Bank of New York ( Fed ), and have a considerable amount of collateral pledged that can be used to quickly raise funds under these facilities. Borrowings from the FHLB or the Fed discount window require the Corporation to pledge securities or whole loans as collateral. The banking subsidiaries must
maintain their FHLB memberships to continue accessing this source of funding.
The Corporation s ability to compete successfully in the marketplace for deposits depends on various factors, including pricing, service, convenience and financial stability as reflected by operating results and credit ratings (by nationally recognized credit rating agencies). Although a downgrade in the credit rating of the Corporation may impact its ability to raise deposits or the rate it is required to pay on such deposits, management does not believe that the impact should be material. Deposits at all of the Corporation s banking subsidiaries are federally insured and this is expected to mitigate the effect of a downgrade in credit ratings. During the second quarter of 2009, the rating agencies downgraded the ratings of the Corporation and its banking subsidiaries. The impact of the downgrades on our ability to attract and retain deposits has not been material to date.

## Table of Contents

The Corporation s banking subsidiaries have the ability to borrow funds from the FHLB at competitive prices. As of September 30, 2009, the banking subsidiaries had short-term and long-term credit facilities authorized with the FHLB aggregating $\$ 1.9$ billion based on assets pledged with the FHLB at that date, compared with $\$ 2.2$ billion as of December 31, 2008. Outstanding borrowings under these credit facilities totaled $\$ 1.1$ billion as of September 30, 2009 and December 31, 2008. Such advances are collateralized by securities and mortgage loans, do not have restrictive covenants and do not have any callable features. Refer to Note 14 to the consolidated financial statements for additional information.
As of September 30, 2009, the banking subsidiaries had a borrowing capacity at the Fed discount window of approximately $\$ 3.5$ billion, which remained unused as of that date. This compares to a borrowing capacity at the Fed discount window of $\$ 3.4$ billion as of December 31, 2008 and $\$ 2.5$ billion as of June 30, 2009, which was unused at those dates. This facility is a collateralized source of credit that is highly reliable even under difficult market conditions. The amount available under this borrowing facility is dependent upon the balance of loans and securities pledged as collateral. Although the borrowing capacity at the Fed discount window from December 31, 2008 to September 30, 2009 was unfavorably impacted by a market-wide reduction by the Fed on the lendable values of certain types of loans deposited as collateral based on assumptions regarding their average risk characteristics, and an increase in delinquent loans, the Corporation provided further collateral in the form of consumer loans during the third quarter of 2009 and replenished the available credit line to the December 31, 2008 levels.
As of September 30, 2009, management believes that the banking subsidiaries had sufficient current and projected liquidity to meet its cash flow obligations during the foreseeable future.

## Bank Holding Companies

The principal sources of funding for the holding companies include cash on hand, investment securities, dividends received from banking and non-banking subsidiaries (subject to regulatory limits), asset sales, credit facilities available from affiliate banking subsidiaries and proceeds from new borrowings. The principal uses of these funds include the repayment of maturing debt, interest payments to holders of trust preferred securities (including the payment to the U.S. Treasury amounting to $\$ 46.8$ million a year based on an annual rate of $5 \%$ ), and subsidiary funding through capital contributions or debt. The Corporation suspended the payment of dividends to common and preferred stockholders during 2009.
Banking laws place certain restrictions on the amount of dividends a bank may pay to its parent company. As of September 30, 2009, BPPR could have declared a dividend of approximately $\$ 56$ million without the approval of the Federal Reserve Board, which compares to $\$ 32$ million as of December 31, 2008. As of September 30, 2009, BPNA was required to obtain the approval of the Federal Reserve Board to declare a dividend. The Corporation has never received dividend payments from its U.S. mainland subsidiaries. Due to limitations resulting from lower earnings in 2009 in the Puerto Rico operations, management expects that dividends from BPPR to the Corporation s holding company will be significantly lower than those received in previous years.
The Corporation s bank holding companies ( BHCs , Popular, Inc., Popular North America and Popular International Bank, Inc.) have in the past borrowed in the money markets and the corporate debt market primarily to finance their non-banking subsidiaries. These sources of funding have become more difficult to obtain and costly due to disrupted market conditions and the reductions in the Corporation s credit ratings. However, the cash needs of the Corporation s non-banking subsidiaries other than to repay indebtedness are now minimal given that the PFH business was discontinued.
A principal use of liquidity at the BHC is to ensure its subsidiaries are adequately capitalized. Operating losses at the BPNA banking subsidiary have required the BHCs to contribute equity capital to ensure it meets regulatory guidelines for well-capitalized institutions. In the event that additional capital contributions were necessary, management believes that the BHCs currently have enough liquidity sources to meet potential capital needs from BPNA in the ordinary course of business.

## Table of Contents

The maturities of the bank holding companies outstanding notes payable as of September 30, 2009 are shown in the table below.
(In millions)
Notes payable
Year
2009
\$ 0.5
2010
2.0

2011
353.7

2012
274.1

2013
3.0

2014
Later years
439.8

No stated maturity
418.8

Total
\$1,491.9

The repayment of these obligations represents a potential cash need which is expected to be met with internal liquidity resources and / or new borrowings.
Given the weakened economy, current market conditions, and the Corporation s recent credit rating downgrades, which are described below, there is no assurance that the BHCs will, if it chooses to do so, be able to obtain new borrowings or additional equity from external investors. The BHCs liquidity position continues to be adequate with sufficient cash on hand, marketable securities and other sources of liquidity which are expected to be enough to meet all BHCs obligations due through the second quarter of 2011 in the ordinary course of business. In the third quarter of 2011, $\$ 350$ million in debt obligations will mature, and incremental credit losses could put pressure on the Corporation s BHCs liquidity position. The Corporation has developed several strategies to secure sufficient liquidity resources will be available at that time. Although there can be no certainty that the Corporation will be successful in the implementation of these strategies, and the costs of their implementation and their impact on the business is uncertain, management believes that prospective liquidity challenges at the BHC s will be manageable.

## Risks to Liquidity

Capital and credit markets have experienced significant disruption and volatility since the second half of 2007, although conditions in recent months have improved. Even though the Corporation s management has implemented various strategies to reduce exposure to capital market borrowings, such as reducing our usage of short-term unsecured borrowings, promoting customer deposit growth through traditional banking and internet channels, diversifying and increasing its contingency funding sources as well as exiting certain non-banking subsidiaries, continued market stress could negatively influence the availability of credit to the Corporation, as well as its cost. Recent reductions of the Corporation s credit ratings by the rating agencies could also affect its ability to borrow funds, and could substantially raise the cost of our borrowings. Some of the Corporation sborrowings have rating triggers that call for an increase in their interest rate in the event of a rating downgrade. In addition, changes in the Corporation s ratings could lead creditors and business counterparties to raise the collateral requirements, which could reduce the Corporation s ability to raise financing. Refer to Part II Other Information, Item 1A-Risk Factors for additional information.
The importance of the Puerto Rico market for the Corporation is an additional risk factor that could affect its financing activities. In the case of a further decay or deepening of the economic recession in Puerto Rico, the credit quality of the Corporation could be further affected and result in higher credit costs. The substantial integration of the Puerto Rico economy with the U.S. mainland economy may also complicate the impact of a recession in Puerto Rico, as the current U.S. cycle, concurrently with a slowdown in Puerto Rico, may make a recovery in the local economic cycle more challenging. This was experienced during 2008 and the nine months of 2009 and is expected for the foreseeable future. The economy in Puerto Rico is experiencing its fourth year of recession.

## Edgar Filing: POPULAR INC - Form 10-Q

Factors that the Corporation does not control, such as the economic outlook of its principal markets and regulatory changes, could also affect its ability to obtain funding. In order to prepare for the possibility of such scenario, management has adopted contingency plans for raising financing under stress scenarios when important sources of funds that are usually fully available are temporarily unavailable. These plans call for using alternate funding mechanisms such as the pledging of certain asset classes and accessing secured credit lines and loan facilities put in place with the FHLB and the Fed. The Corporation has a substantial amount of assets available for raising funds through these channels.

## Table of Contents

Credit ratings of Popular s debt obligations are an important factor for liquidity because they impact the Corporation s ability to borrow in the capital markets, its cost and access to funding sources. Credit ratings are based on the financial strength, credit quality and concentrations in the loan portfolio, the level and volatility of earnings, capital adequacy, the quality of management, the liquidity of the balance sheet, the availability of a significant base of core retail and commercial deposits, and the Corporation s ability to access a broad array of wholesale funding sources, among other factors. The Corporation s principal credit ratings are at a level below investment grade which may affect the Corporation s ability to raise funds in the capital markets. The Corporation scounterparties are sensitive to the risk of a rating downgrade. As a result of the recent downgrades, the cost of borrowing funds in the institutional market is expected to increase. In addition, the ability of the Corporation to raise new funds or renew maturing debt may be more difficult.
The Corporation s ratings and outlook as of September 30, 2009 are presented in the table below.

|  | As of September 30, 2009 |  |
| :--- | :---: | :---: | :---: |
|  | Popular, Inc. |  |
|  | Short-term |  |
| debt |  |  |$\quad$| Long-term |
| :---: |
| debt |$\quad$ Outlook

W/R withdrawn
In their June 2009 reports, the three rating agencies downgraded the Corporation s credit ratings following the announcement of the suspension of dividends on the Corporation s common stock and Series A and Series B preferred stock, and of the exchange offer to raise common equity. The S\&P s report indicated that these actions reflect increasing pressures on the company s capital position, operating performance, and liquidity. Based on S\&P s report, the downgrade also reflects expectations for continued bottom-line losses stemming from increased credit losses and the associated pressures on capital ratios. If credit quality deteriorates beyond their expectations, $\mathrm{S} \& \mathrm{P}$ could lower the ratings further. Moody s said the downgrades were prompted by increased credit concerns and the challenges Popular faces in raising its planned amount of common equity. Moody s also addressed in its report the asset quality challenges currently faced by Popular. Any of the rating agencies could change their ratings of the Corporation or the ratings outlook at any time without previous notice. As of September 30, 2009, ratings remained unchanged against those reported as of June 30, 2009. On September 24, 2009, Moody s confirmed the ratings of Popular, Inc. and its subsidiaries after they concluded their review given the successful outcome of the exchange offer.
The Corporation s debt and preferred stock ratings are currently rated non-investment grade by the rating agencies. The market for non-investment grade securities is much smaller and less liquid than for investment grade securities. Therefore, if the company were to attempt to issue preferred stock or debt securities in the capital markets, it is possible that there would not be sufficient demand to complete a transaction and the cost could be substantially higher than for more highly rated securities.
The Corporation s banking subsidiaries have historically not used unsecured capital market borrowings to finance its operations, and therefore are less sensitive to the level and changes in the Corporation s overall credit ratings. Their main funding sources are deposits and secured borrowings. At the BHCs, the volume of capital market borrowings has declined substantially, as the non-banking lending businesses that it had historically funded have been shut down and outstanding unsecured senior debt has been reduced.
The Corporation has $\$ 350$ million in senior debt issued by the bank holding companies with interest that adjusts in the event of senior debt rating downgrades. As a result of rating downgrades affected by the rating agencies during 2009, the cost of this senior debt increased prospectively by 275 basis points, which represents an increase in the annual interest expense on the particular debt of approximately $\$ 9.6$ million. Further rating downgrades will result in
increases to the interest rate of such debt of 75 basis points per notch. Refer to Note 14 to the consolidated financial statements for details on the terms of this senior debt. No other outstanding borrowings have rate or maturity triggers associated with credit ratings. The Corporation s banking subsidiaries currently do not use borrowings that are rated by the major rating agencies, as these banking subsidiaries are funded primarily with deposits and secured borrowings.

## Table of Contents

Some of the Corporation s derivative instruments include financial covenants tied to the bank s well-capitalized status and credit rating. These agreements could require exposure collateralization, early termination or both. The fair value of derivative instruments in a liability position subject to financial covenants approximated $\$ 79$ million as of September 30, 2009. As of September 30, 2009, the Corporation provided collateral totaling $\$ 93$ million to cover the net liability position with counterparties on these derivative instruments.
In addition, licensing, servicing and custodial agreements that the Corporation has with third parties, including the Federal National Mortgage Association, or FNMA, include ratings covenants. Servicing rights represent a contractual right and not a beneficial ownership interest in the underlying mortgage loans. Failure to service the loans in accordance with contract requirements may lead to a termination of the servicing rights and the loss of future servicing fees. Based on the Corporation s failure to maintain an investment grade rating, those third parties have the right to require the Corporation to increase collateral levels, engage a substitute custodian and/or terminate their agreements with the Corporation. The termination of those agreements or the inability to realize servicing income for the Corporation s businesses could have an adverse effect on those businesses. As of September 30, 2009, the Corporation has pledged $\$ 55$ million in collateral with FNMA and expects that it would be able to meet the requirements of other counterparties when needed.

## Item 4. Controls and Procedures

## Disclosure Controls and Procedures

The Corporation s management, with the participation of the Corporation s Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Corporation s disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based on such evaluation, the Corporation s Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Corporation s disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Corporation in the reports that it files or submits under the Exchange Act and such information is accumulated and communicated to management, as appropriate, to allow timely decisions regarding required disclosures.

## Internal Control Over Financial Reporting

There have been no changes in the Corporation s internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended on September 30, 2009 that have materially affected, or are reasonably likely to materially affect, the Corporation s internal control over financial reporting.

## Part II Other Information

## Item 1. Legal Proceedings

The Corporation is a defendant in a number of legal proceedings arising in the ordinary course of business. Based on the opinion of legal counsel, management believes that the final disposition of these matters, except for the matters described below which are in very early stages and management cannot currently predict their outcome, will not have a material adverse effect on the Corporation s business, results of operations, financial condition and liquidity. Between May 14, 2009 and November 9, 2009, five putative class actions and two derivative claims were filed in the United States District Court for the District of Puerto Rico and the Puerto Rico Court of First Instance, San Juan Part, against Popular, Inc. and certain of its directors and officers, among others. Two of the class actions (Hoff v. Popular, Inc., et al. and Otero v. Popular, Inc., et al.) have now been consolidated. On October 19, 2009, the plaintiffs in the Hoff case filed an amended complaint which includes as defendants the underwriters in the offering

## Table of Contents

of the Series B Preferred Stock in May 2008. The consolidated action purports to be on behalf of purchasers of our securities between January 23, 2008 and February 19, 2009 and alleges that the defendants violated Section 10(b) of the Exchange Act, and Rule 10b-5 promulgated thereunder, and Section 20(a) of the Exchange Act by issuing a series of allegedly false and/or misleading statements and/or omitting to disclose material facts necessary to make statements made by us not false and misleading. The consolidated action also alleges that the defendants violated Section 11, Section 12(a)(2) and Section 15 of the Securities Act by making allegedly untrue statements and/or omitting to disclose material facts necessary to make statements made by us not false and misleading in connection with the offering of the Series B Preferred Stock in May 2008. The consolidated securities class action complaint seeks class certification, an award of compensatory damages and reasonable costs and expenses, including counsel fees. The Corporation and the individual defendants expect to move to dismiss the consolidated securities class action complaint. The remaining class actions (Walsh v. Popular, Inc. et al.; Montanez v. Popular, Inc., et al.; and Dougan v. Popular, Inc., et al.) purport to be on behalf of employees participating in the Popular, Inc. U.S.A. 401(k) Savings and Investment Plan and the Popular, Inc. Puerto Rico Savings and Investment Plan between January 23, 2008 and the dates of the complaints to recover losses pursuant to Sections 409, 502(a)(2) and 502(a)(3) of the Employee Retirement Income Security Act (ERISA) against the Corporation, certain directors, officers and members of plan committees, each of whom is alleged to be a plan fiduciary. The complaints allege that the defendants breached their alleged fiduciary obligations by, among other things, failing to eliminate Popular stock as an investment alternative in the plans. The complaints seek to recover alleged losses to the plans and equitable relief, including injunctive relief and a constructive trust, along with costs and attorneys fees. These ERISA actions have now been consolidated. Pursuant to a stipulation among the parties, plaintiffs are due to file a consolidated complaint on November 30, 2009. The derivative claims (Garcia v. Carrión, et al. and Diaz v. Carrión, et al.) are brought purportedly for the benefit of nominal defendant Popular, Inc. against certain executive officers and directors and allege breaches of fiduciary duty, waste of assets and abuse of control in connection with our issuance of allegedly false and misleading financial statements and financial reports and the offering of the Series B Preferred Stock. The derivative complaints seek a judgment that the action is a proper derivative action, an award of damages and restitution, and costs and disbursements, including reasonable attorneys fees, costs and expenses. On October 9, 2009, the Court coordinated the Garcia action with the consolidated securities class action for purposes of discovery. On October 15, 2009, the Corporation and the individual defendants moved to dismiss the Garcia complaint for failure to make a demand on the Board of Directors prior to initiating litigation. Pursuant to a stipulation among the parties, plaintiffs are due to file an amended complaint on November 20, 2009. The Diaz case, filed in local court, has been removed to the U.S. District Court for the District of Puerto Rico. On October 13, 2009, the Corporation and the individual defendants moved to consolidate the Garcia and Diaz actions. On October 26, 2009, plaintiff moved to remand the Diaz case to the Puerto Rico Court of First Instance and to stay defendants consolidation motion pending the outcome of the remand proceedings.
At this early stage, it is not possible for management to assess the probability of an adverse outcome, or reasonably estimate the amount of any potential loss. It is possible that the ultimate resolution of these matters, if unfavorable, may be material to our results of operations.

## Item 1A. Risk Factors

In addition to the other information set forth in this report, you should carefully consider the factors discussed under Part I Item 1A Risk Factors in our 2008 Form 10-K, as supplemented and updated by the discussion below. These factors could materially adversely affect our business, financial condition, liquidity, results of operations and capital position, and could cause our actual results to differ materially from our historical results or the results contemplated by the forward-looking statements contained in this report. Also refer to the discussion in Part I Item 2 Management s Discussion and Analysis of Financial Condition and Results of Operations in this report for additional information that may supplement or update the discussion of risk factors in our 2008 Form 10-K.
The risks described in our 2008 Form 10-K and in this report are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition or results of operations.

## Table of Contents

## RISKS RELATING TO THE BUSINESS ENVIRONMENT AND OUR INDUSTRY <br> Difficult market conditions have adversely affected the financial industry and our results of operations and financial condition.

Market instability and lack of investor confidence have led many lenders and institutional investors to reduce or cease providing funding to borrowers, including other financial institutions. This market turmoil and tightening of credit have led to an increased level of commercial and consumer delinquencies, lack of consumer confidence, increased market volatility and widespread reduction of business activity generally. The resulting economic pressure on consumers and uncertainty about the financial markets have adversely affected our industry and our business, results of operations and financial condition. We do not expect an improvement in the financial markets in the near future. A worsening of these difficult conditions would likely exacerbate the economic challenges facing us and others in the financial industry. In particular, we face the following risks in connection with these events:

We expect to face increased regulation of our industry, including as a result of the Emergency Economic Stabilization Act of 2008 ( EESA ) and the recently announced Financial Stability Plan. Compliance with these regulations may increase our costs and limit our ability to pursue business opportunities.

Our ability to assess the creditworthiness of our customers may be impaired if the models and approaches we use to select, manage and underwrite our customers become less predictive of future behaviors.

The processes we use to estimate losses inherent in our credit exposure requires difficult, subjective, and complex judgments, including forecasts of economic conditions and how these economic conditions might impair the ability of our borrowers to repay their loans. The reliability of these processes might be compromised if these variables are no longer capable of accurate estimation.

Competition in our industry could intensify as a result of increasing consolidation of financial services companies in connection with current market conditions.

The Federal Deposit Insurance Corporation ( FDIC ) has already increased the assessments that we will have to pay on our insured deposits during 2009 because market developments have led to a substantial increase in bank failures and an increase in FDIC loss reserves, which in turn has led to a depletion of the FDIC insurance fund and a reduction of the FDIC s ratio of reserves to insured deposits. We may be required to pay in the future significantly higher FDIC assessments on our deposits if market conditions do not improve or continue to deteriorate.

We may suffer higher credit losses because of federal or state legislation or other regulatory action that either (i) reduces the amount that our borrowers are required to pay us, or (ii) limits our ability to foreclose on properties or collateral or makes foreclosures less economically viable. In particular, there is legislation pending in the U.S. Congress that would allow a Chapter 13 bankruptcy plan to cram down the value of certain mortgages on a consumer s principal residence to its market value and/or reset debtor interest rate and monthly payments to an amount that permits them to remain in their homes to our detriment.

## During the nine months ended September 30, 2009, our overall credit quality continued to be negatively

 affected by the sustained deterioration of the economic conditions affecting our markets, including higher unemployment levels, unprecedented reduced demand for housing and declines in property values.As set forth under Management s Discussion and Analysis of Results of Operations and Financial Condition Non-Performing Assets in this Form 10-Q, the credit quality of our loan portfolio has continued to be under pressure during 2009 due to adverse economic conditions, including higher unemployment levels, unprecedented reduced demand for housing and declines in property values. Non-performing assets attributable to continuing operations increased by $\$ 952$ million as of September 30, 2009 as compared with December 31, 2008 and by $\$ 1.1$ billion as compared with September 30, 2008. The allowance for loan losses of $\$ 1.2$ billion as of September 30, 2009 was

## Table of Contents

4.95\% of period-end loans held-in-portfolio, as compared to $3.43 \%$ of period-end loans held-in-portfolio on December 31, 2008 and $2.76 \%$ of period-end loans held-in-portfolio on September 30, 2008.
The main factor driving our net losses in the first nine months of 2009 has been increasing credit costs from several segments of our loan portfolio. Persistent adverse economic conditions, rising unemployment and declining property values in the markets in which we operate have continued to negatively affect our provision for loan losses. The existing adverse economic conditions are expected to persist through 2010, thus it is likely that we will continue to experience heightened credit losses, additional significant provisions for loan losses, an increased allowance for loan losses and higher levels of non-performing assets.
Weakness in the economy, employment and the real estate market in the geographic footprint of Popular has adversely impacted and may continue to adversely impact Popular.
A significant portion of our financial activities and credit exposure is concentrated in the Commonwealth of Puerto Rico (the Island ) and the Island s economy continues to deteriorate.
Since 2006, the Puerto Rico economy has been experiencing recessionary conditions. Based on information published by the Puerto Rico Planning Board, the Puerto Rico real gross national product decreased $2.5 \%$ during the fiscal year ended June 30, 2008.
In August 2009, the Puerto Rico Planning Board revised its gross national product forecast for fiscal year 2009 by projecting a base case scenario decline of $4.8 \%$, a further decline of $1.4 \%$ from the projection released in February 2009. The Planning Board, however, made an upward revision of its gross national product forecast for fiscal year 2010 by projecting an increase of $0.7 \%$. The Planning Board s revised forecast for year 2010 takes into account the estimated effect on the Puerto Rico economy of the Commonwealth s fiscal stabilization plan and of the activity expected to be generated by the disbursement of $\$ 1.73$ billion from the American Recovery and Reinvestment Act of 2009 ( ARRA ) and $\$ 280.3$ million from the Commonwealth s local stimulus package.
The Commonwealth of Puerto Rico government is currently facing a fiscal deficit which has been estimated at approximately $\$ 3.2$ billion or over $30 \%$ of its annual budget. It continues to review alternatives for reducing the deficit, as its access to the municipal bond market and its credit ratings depend, in part, on achieving a balanced budget. Measures that the government has implemented have included reducing expenses, including public-sector employment through layoffs of employees. The Commonwealth of Puerto Rico government has announced layoffs for approximately 14,500 employees, of which approximately 11,700 are expected to take place in January 2010. Since the government is an important source of employment on the Island, these measures could have the effect of intensifying the current recessionary cycle. The Puerto Rico Labor Department reported an unemployment rate of $16.4 \%$ for September 2009, compared with an unemployment rate of $12.0 \%$ for September 2008.
This decline in the Island s economy has resulted in, among other things, a downturn in our loan originations; an increase in the level of our non-performing assets, loan loss provisions and charge-offs, particularly in our construction loan portfolio; an increase in the rate of foreclosure loss on mortgage loans; and a reduction in the value of our loans and loan servicing portfolio, all of which have adversely affected our profitability. If the decline in economic activity continues, there could be further adverse effects on our profitability.
The economy of Puerto Rico is very sensitive to the price of oil in the global market. The Island does not have significant mass transit available to the public and most of its electricity is powered by oil, making it highly sensitive to fluctuations in oil prices. A substantial increase in its price could impact adversely the economy of Puerto Rico by reducing disposable income and increasing the operating costs of most businesses and government. Consumer spending is particularly sensitive to wide fluctuations in oil prices.
The level of real estate prices in Puerto Rico has been more stable than in other U.S. markets, but the current economic environment has accelerated devaluation of properties when compared with previous periods. In addition, future developments in Puerto Rico and the mainland U.S. could further pressure residential property values. Lower

## Table of Contents

real estate values could increase loan delinquencies, foreclosures and the cost of repossessing and disposing of real estate collateral. The higher end of the housing market appears to have suffered a substantial slowdown in sales activity in recent quarters, as reflected in the low absorption rates of projects financed in the Corporation s construction loan portfolio.
The current state of the economy and uncertainty in the private and public sectors has had an adverse effect on the credit quality of our loan portfolios. The continuation of the economic slowdown would cause those adverse effects to continue, as delinquency rates may increase in the short-term, until sustainable growth resumes. Also, a potential reduction in consumer spending may also impact growth in our other interest and non-interest revenue sources.
Adverse credit market conditions may continue to affect our ability to meet our liquidity needs.
The credit markets, although recovering, have recently experienced extreme volatility and disruption. General credit market conditions remain challenging for most issuers, particularly for non-investment grade issuers like us. We need liquidity to, among other things, pay our operating expenses, interest on our debt, maintain our lending activities and repay or replace our maturing liabilities. Without sufficient liquidity, we may be forced to curtail our operations. The availability of additional financing will depend on a variety of factors such as market conditions, the general availability of credit and our creditworthiness. Our cash flows and financial condition could be materially affected by continued disruptions in the financial markets.
Legislative and regulatory actions taken now or in the future to address the current liquidity and credit crisis in the financial industry may significantly affect our financial condition, results of operations, liquidity or stock price.
Current economic conditions, particularly in the financial markets, have resulted in government regulatory agencies and political bodies placing increased focus and scrutiny on the financial services industry. The U.S. Government has intervened on an unprecedented scale, responding to what has been commonly referred to as the financial crisis. In addition to the U.S. Treasury Department s Capital Purchase Program ( CPP ) under the Troubled Asset Relief Program ( TARP ) announced last fall and the new Capital Assistance Program ( CAP ) announced this spring, further steps taken include enhancing the liquidity support available to financial institutions, establishing a commercial paper funding facility, temporarily guaranteeing money market funds and certain types of debt issuances, and increasing insurance on bank deposits. Also, the U.S. Congress, through the Emergency Economic Stabilization Act of 2008 and the American Recovery and Reinvestment Act of 2009, have imposed a number of restrictions and limitations on the operations of financial services firms participating in the federal programs. Most recently, a financial regulatory reform plan is being considered that would, if enacted, represent the most sweeping reform of financial regulation and financial services since the 1930s.
These programs and proposals subject us and other financial institutions to additional restrictions, oversight and costs that may have an adverse impact on our business, financial condition, results of operations or the price of our common stock. The Administration s financial reform plan would, if enacted, further substantially increase regulation of the financial services industry and impose restrictions on the operations and general ability of firms within the industry to conduct business consistent with historical practices. Federal and state regulatory agencies also frequently adopt changes to their regulations or change the manner in which existing regulations are applied. We cannot predict the substance or impact of pending or future legislation, regulation or the application thereof. Compliance with such current and potential regulation and scrutiny may significantly increase our costs, impede the efficiency of our internal business processes, require us to increase our regulatory capital and limit our ability to pursue business opportunities in an efficient manner.

## Table of Contents

The imposition of additional property tax payments in Puerto Rico may further deteriorate our commercial, consumer and mortgage loan portfolios.
On March 9, 2009, the Governor of Puerto Rico signed into law the Special Act Declaring a State of Fiscal Emergency and Establishing an Integral Plan of Fiscal Stabilization to Save Puerto Rico s Credit, Act No. 7. The Act imposes a series of temporary and permanent measures, including the imposition of a $0.591 \%$ special tax applicable to properties used for residential (excluding those exempt as detailed in the Act) and commercial purposes, and payable to the Puerto Rico Treasury Department. This temporary measure will be effective for tax years that commenced after June 30, 2009 and before July 1, 2012. The imposition of this special property tax could adversely affect the disposable income of borrowers from the commercial, consumer and mortgage loan portfolios and may cause an increase in our delinquency and foreclosure rates.

## RISKS RELATING TO OUR BUSINESS

Our financial results for the third quarter and our financial condition continued to be affected by the deterioration in the credit quality of our portfolio and economic conditions affecting the markets in which we operate.
The credit quality of our portfolio continues to deteriorate and has had an adverse effect on our financial results for the period ended September 30, 2009 and our financial condition as of September 30, 2009. Continued adverse changes in the economy and negative trends in employment and property values in the markets in which we operate, which are described more fully herein, continue to have an adverse effect on our provision for loan losses. We will continue to evaluate our allowance for loan losses and may be required to increase such amounts, perhaps substantially.
An increase in our allowance for loan losses would result in a reduction in our tangible common equity. Given the focus on tangible common equity by regulatory authorities, rating agencies and the market, we may be required to raise additional capital through the issuance of additional common stock in future periods to replace that common equity.
Actions by the rating agencies or having capital levels below well-capitalized could raise the cost of our obligations, which could affect our ability to borrow or to enter into hedging agreements in the future and may have other adverse effects on our business.
Actions by the rating agencies have raised the cost of our borrowings. Borrowings amounting to $\$ 350$ million have ratings triggers that call for an increase in their interest rate in the event of a ratings downgrade. For example, as a result of rating downgrades effected by the major rating agencies in January, April and June 2009, the cost of servicing $\$ 350$ million of our senior debt increased by an additional 275 basis points. Further rating downgrades will result in increases to the interest rate of such debt of 75 basis points per notch.
Popular Inc. s debt and preferred stock ratings are currently rated non-investment grade by the rating agencies. The market for non-investment grade securities is much smaller and less liquid than for investment grade securities. Therefore, if we were to attempt to issue preferred stock or debt securities in the capital markets, it is possible that there would not be sufficient demand to complete a transaction and the cost could be substantially higher than for more highly rated securities.
In addition, changes in our ratings and capital levels below well-capitalized could affect our relationships with some creditors and business counterparties. For example, a portion of our hedging transactions include ratings triggers or well-capitalized language that permit counterparties to either request additional collateral or terminate our agreements with them based on our below investment grade ratings. Although we have been able to meet any additional collateral requirements thus far and expect that we would be able to enter into agreements with substitute counterparties if any of our existing agreements were terminated, changes in our ratings or capital levels below well capitalized could create additional costs for our businesses. In addition, servicing, licensing and custodial agreements that we are party to with third parties, including the Federal National Mortgage Association, or FNMA, include

## Table of Contents

ratings covenants. Servicing rights represent a contractual right and not a beneficial ownership interest in the underlying mortgage loans. Failure to service the loans in accordance with contract requirements may lead to a termination of the servicing rights and the loss of future servicing fees. Based on our failure to maintain an investment grade rating, those third parties have the right to require us to increase collateral levels, engage a substitute custodian and/or terminate their agreements with us. None of the agreements have been terminated as of November 9, 2009. The termination of those agreements or the inability to realize servicing income for our businesses could have an adverse effect on those businesses. Other counterparties are also sensitive to the risk of a ratings downgrade and the implications for our businesses and may be less likely to engage in transactions with us, or may only engage in them at a substantially higher cost, if our ratings remain below investment grade.
Increases in FDIC insurance premiums may have a material adverse affect on our earnings.
During 2008 and continuing in 2009, higher levels of bank failures have dramatically increased resolution costs of the FDIC and depleted the deposit insurance fund. In addition, the FDIC instituted two temporary programs effective through December 31, 2009, to further insure customer deposits at FDIC-member banks: deposit accounts are now insured up to $\$ 250,000$ per customer (up from $\$ 100,000$ ) and non-interest bearing transactional accounts are fully insured (unlimited coverage). These programs have placed additional stress on the deposit insurance fund. In order to maintain a strong funding position and restore reserve ratios of the deposit insurance fund, the FDIC increased assessment rates of insured institutions uniformly by 7 cents for every $\$ 100$ of deposits beginning with the first quarter of 2009, with additional changes beginning April 1, 2009, which require riskier institutions to pay a larger share of premiums by factoring in rate adjustments based on secured liabilities and unsecured debt levels. In February 2009, the FDIC voted to amend the restoration plan and impose a special assessment of 20 cents for every $\$ 100$ of assessable deposits on insured institutions on June 30, 2009, which would be collected on September 30, 2009. In May 2009, the FDIC adopted a final rule, effective June 30, 2009, that will impose a special assessment of 5 cents for every $\$ 100$ on each insured depository institution s assets minus its Tier 1 capital as of June 30, 2009, subject to a cap equal to 10 cents per $\$ 100$ of assessable deposits for the second quarter 2009 risk-based capital assessment. This special assessment applied to us and resulted in a $\$ 16.7$ million expense in our second quarter of 2009 . More recently, the FDIC has proposed requiring banks to prepay three years worth of premiums to replenish its depleted insurance fund. If this proposal is approved and we are required to make an upfront payment equal to three years of assessments, our financial position and liquidity could be significantly and adversely affected.
We are generally unable to control the amount of premiums that we are required to pay for FDIC insurance. If there are additional bank or financial institution failures or our capital position is further impaired, we may be required to pay even higher FDIC premiums than the recently increased levels. Our expenses for 2009 were significantly and adversely affected by these increased premiums. These announced increases and any future increases or required prepayments in FDIC insurance premiums may materially adversely affect our results of operations.

## We may need additional capital resources in the future and these capital resources may not be available when needed or at all.

We may need to raise additional debt or equity financing in the future to maintain adequate liquidity and capital resources or to finance future growth, investments or strategic acquisitions. We cannot assure you that such financing will be available on acceptable terms or at all. If we are unable to obtain additional financing, we may not be able to maintain adequate liquidity and capital resources or to grow, make strategic acquisitions or investments.

## Table of Contents

## Our funding sources may prove insufficient to replace deposits and support future growth.

Our banking subsidiaries rely on customer deposits, brokered deposits and advances from the Federal Home Loan Bank ( FHLB ) to fund their operations. Although those banking subsidiaries have historically been able to replace maturing deposits and advances if desired, no assurance can be given that they would be able to replace those funds in the future if our financial condition or general market conditions were to change. Our financial flexibility will be severely constrained if our banking subsidiaries are unable to maintain access to funding or if adequate financing is not available to accommodate future growth at acceptable interest rates. Finally, if we are required to rely more heavily on more expensive funding sources to support future growth, revenues may not increase proportionately to cover costs. In this case, profitability would be adversely affected.
Although we consider such sources of funds adequate for our liquidity needs, we may seek additional debt financing in the future to achieve our long-term business objectives. There can be no assurance additional borrowings, if sought, would be available to us or, on what terms. If additional financing sources are unavailable or are not available on reasonable terms, our growth and future prospects could be adversely affected.
As a holding company, we depend on dividends and distributions from our subsidiaries for liquidity. We are a bank holding company and we depend on dividends from our banking and other operating subsidiaries to fund our obligations. Our banking subsidiaries, BPPR and BPNA, are limited by law in their ability to make dividend payments and other distributions to us based on their earnings and capital position. A failure by our banking subsidiaries to generate sufficient cash flow to make dividend payments to us may have a negative impact on our results of operation and financial position.
Unforeseen disruptions in the brokered deposits market could compromise our liquidity position.
A relatively large portion of our funding is brokered deposits. Our total brokered deposits as of September 30, 2009 were $\$ 2.8$ billion or $11 \%$ of total deposits. An unforeseen disruption in the brokered deposits market, stemming from factors such as legal, regulatory or financial risks, could adversely affect our ability to fund a portion of our operations and/or meet obligations.

## We may not have enough authorized shares of common stock if we are required to raise additional equity capital in the future to satisfy liquidity and regulatory needs.

As a result of prevailing recessionary conditions, we have increased our provision for loan losses, which has resulted in a reduction in the amount of our tangible common equity. Given the focus on tangible common equity by regulatory authorities, rating agencies and the market, we may be required to raise additional capital through the issuance of additional common stock in future periods to replace that common equity. We issued more than 350 million shares of common stock in the exchange offer that was conducted in the third quarter of 2009 , which left us with only a limited number of authorized and unreserved shares of common stock to issue in the future. As a result, we will need to obtain stockholder consent to amend our certificate of incorporation to increase the amount of authorized capital stock if we intend to issue significant amounts of common stock in the future. We cannot be assured that our stockholders will approve such an increase.
We are subject to regulatory capital adequacy guidelines, and if we fail to meet these guidelines our business and financial condition will be adversely affected.
Under regulatory capital adequacy guidelines, and other regulatory requirements, Popular, Inc. and its banking subsidiaries must meet guidelines that include quantitative measures of assets, liabilities and certain off balance sheet items, subject to qualitative judgments by regulators regarding components, risk weightings and other factors. If we fail to meet these minimum capital guidelines and other regulatory requirements, our business and financial condition will be materially and adversely affected. If we fail to maintain well-capitalized status under the regulatory framework, or are deemed not well-managed under regulatory exam procedures, or if we experience certain regulatory violations, our status as a financial holding company and our related eligibility for a streamlined review process for acquisition proposals, and our ability to offer certain financial products will be compromised.

## Table of Contents

Our business depends on the creditworthiness of our customers and the value of the assets securing our loans. If the credit quality of the customer base materially decreases or if the risk profile of a market, industry or group of customers changes materially, our business, financial condition, allowance levels, liquidity, capital and results of operations could be adversely affected. While we believe that our allowance for loan losses was adequate as of September 30, 2009, there is no certainty that it will be sufficient to cover future credit losses in the portfolio because of continued adverse changes in the economy, market conditions or events negatively affecting specific customers, industries or markets both in Puerto Rico and the United States. We periodically review the allowance for loan losses for adequacy considering economic conditions and trends, collateral values and credit quality indicators, including past charge-off experience and levels of past due loans and non-performing assets.
Our risk management policies and procedures may leave us exposed to unidentified or unanticipated risk, which could negatively affect us.
Management of risk requires, among other things, policies and procedures to record properly and verify a large number of transactions and events. We have devoted resources to develop our risk management policies and procedures and expect to continue to do so in the future. Nonetheless, our policies and procedures may not be comprehensive given current market conditions. Some of our methods for managing risk and exposures are based upon the use of observed historical market behavior or statistics based on historical models. As a result, these methods may not fully predict future exposures, which could be significantly greater than our historical measures indicate. Other risk management methods depend on the evaluation of information regarding markets, clients or other matters that is publicly available or otherwise accessible to us. This information may not always be accurate, complete, up-to-date or properly evaluated.
Goodwill impairment could have a material adverse effect on our financial condition and future results of operations.
We performed our annual goodwill impairment evaluation for the entire organization during the third quarter of 2009 using July 31, 2009 as the annual evaluation date. Based on the results of the analysis, we concluded that there was no goodwill impairment as of that date. The fair value determination for each reporting unit performed to determine if potential goodwill impairment exists requires management to make estimates and assumptions. Critical assumptions that are used as part of these evaluations include:
selection of comparable publicly traded companies, based on nature of business, location and size;
selection of comparable acquisition and capital raising transactions;
the discount rate applied to future earnings, based on an estimate of the cost of equity;
the potential future earnings of the reporting unit; and
market growth and new business assumptions.
It is possible that the assumptions and conclusions regarding the valuation of our reporting units could change adversely and could result in the recognition of goodwill impairment. Such impairment could have a material adverse effect on our future results of operations. As of September 30, 2009, we had approximately $\$ 607$ million of goodwill remaining on our balance sheet, of which $\$ 404$ million was related to BPNA. Declines in our market capitalization would increase the risk of goodwill impairment in 2010.

## Defective and repurchased loans may harm our business and financial condition.

In connection with the sale and securitization of loans, we are required to make a variety of customary representations and warranties regarding Popular and the loans being sold or securitized. Our obligations with respect to these representations and warranties are generally outstanding for the life of the loan, and they relate to, among other things:

## Table of Contents

compliance with laws and regulations;
underwriting standards;
the accuracy of information in the loan documents and loan file; and
the characteristics and enforceability of the loan.
A loan that does not comply with these representations and warranties may take longer to sell, may impact our ability to obtain third-party financing for the loan, and be unsaleable or saleable only at a significant discount. If such a loan is sold before we detect non-compliance, we may be obligated to repurchase the loan and bear any associated loss directly, or we may be obligated to indemnify the purchaser against any loss, either of which could reduce our cash available for operations and liquidity. Management believes that it has established controls to ensure that loans are originated in accordance with the secondary market s requirements, but mistakes may be made, or certain employees may deliberately violate our lending policies. We seek to minimize repurchases and losses from defective loans by correcting flaws, if possible, and selling or re-selling such loans. We have established specific reserves for possible losses related to repurchases resulting from representation and warranty violations on specific portfolios. Nonetheless, we do not expect any such losses to be significant. Losses associated with defective loans may adversely impact our results of operations or financial condition.
We are exposed to credit risk from mortgage loans that have been sold subject to recourse arrangements. In the past, we have retained, through recourse arrangements, part of the credit risk on sales of mortgage loans, and we also service certain mortgage loan portfolios with recourse. Consequently, we may suffer losses on these loans when the proceeds from a foreclosure sale of the property underlying a defaulted mortgage loan are less than the outstanding principal balance of the loan and the costs of holding and disposing of the related property.
Worsening in the financial condition of critical counterparties may result in higher losses than expected.
The financial stability of several counterparties is critical for their continued financial performance on covenants that require the repurchase of loans, posting of collateral to reduce our credit exposure or replacement of delinquent loans. Many of these transactions expose us to credit risk in the event of a default by our counterparty. Any such losses could adversely affect our business, financial condition and results of operations.
The resolution of significant pending litigation, if unfavorable, could have material adverse financial effects or cause significant reputational harm to us, which in turn could seriously harm our business prospects. We face legal risks in our businesses, and the volume of claims and amount of damages and penalties claimed in litigation and regulatory proceedings against financial institutions remain high. Substantial legal liability or significant regulatory action against us could have material adverse financial effects or cause significant reputational harm to us, which in turn could seriously harm our business prospects. As more fully described under Legal Proceedings, two putative class actions and one derivative claim have been filed in the United States District Court for the District of Puerto Rico and another derivative suit has been filed in the Puerto Rico Court of First Instance against Popular, Inc., certain of its directors and officers and others. Although at this early stage, it is not possible for management to assess the probability of an adverse outcome, or reasonably estimate the amount of any potential loss, it is possible that the ultimate resolution of these matters, if unfavorable, may be material to our results of operations.

## Table of Contents

## RISKS RELATING TO AN INVESTMENT IN OUR SECURITIES

Additional assistance from the U.S. Government may further dilute existing holders of our common stock.
There may be new regulatory requirements or standards, or additional U.S. Government programs or requirements ,or we could incur losses in the future that could result in, or require, additional equity issuances. Such further equity issuances would further dilute the existing holders of our common stock perhaps significantly.
The issuance of additional shares of our common stock or common equivalent securities in future equity offerings, or as a result of the exercise of the warrant the U.S. Treasury holds, will dilute the ownership interest of our existing common stockholders and could also involve U.S. Government constraints on our operations.
Dividends on our common stock and preferred stock have been suspended and you may not receive funds in connection with your investment in our common stock or preferred stock without selling your shares.
Holders of our common stock and preferred stock are only entitled to receive such dividends as our board of directors may declare out of funds legally available for such payments. During 2009, we suspended dividend payments on our common stock and preferred stock. Furthermore, unless we have redeemed all of the trust preferred securities issued to the U.S. Treasury or the U.S. Treasury has transferred all of its trust preferred securities to third parties, the consent of the U.S. Treasury will be required for us to, among other things, increase the dividend rate per share of common stock above $\$ 0.08$ per share or to repurchase or redeem equity securities, including our common stock, subject to certain limited exceptions. This could adversely affect the market price of our common stock. Also, we are a bank holding company and our ability to declare and pay dividends is dependent on certain Federal regulatory considerations, including the guidelines of the Federal Reserve regarding capital adequacy and dividends. Moreover, the Federal Reserve and the FDIC have issued policy statements stating that the bank holding companies and insured banks should generally pay dividends only out of current operating earnings. In the current financial and economic environment, the Federal Reserve has indicated that bank holding companies should carefully review their dividend policy and has discouraged dividend pay-out ratios that are at the $100 \%$ or higher level unless both asset quality and capital are very strong.
In addition, the terms of our outstanding junior subordinated debt securities held by each trust that has issued trust preferred securities prohibit us from declaring or paying any dividends or distributions on our capital stock, including our common stock and preferred stock, or purchasing, acquiring, or making a liquidation payment on such stock, if we have given notice of our election to defer interest payments but the related deferral period has not yet commenced or a deferral period is continuing.
Accordingly, you may have to sell some or all of your shares of our common stock or preferred stock in order to generate cash flow from your investment. You may not realize a gain on your investment when you sell the common stock or preferred stock and may lose the entire amount of your investment.
Offerings of debt, which would be senior to our common stock in the event of liquidation, and/or preferred equity securities, which may be senior to our common stock for purposes of dividend distributions or in the event of liquidation, may adversely affect the market price of our common stock.
We may seek to increase our liquidity and/or capital resources by offering debt or preferred equity securities, including medium-term notes, trust preferred securities, senior or subordinated notes and preferred stock. In the event of liquidation, holders of our debt securities and shares of preferred stock and lenders with respect to other borrowings may receive distributions of our available assets prior to the holders of our common stock. Additional equity offerings may dilute the holdings of our existing stockholders or reduce the market price of our common stock, or both.
Our board of directors is authorized to issue one or more classes or series of preferred stock from time to time without any action on the part of the stockholders. Our board of directors also has the power, without stockholder approval, to set the terms of any such classes or series of preferred stock that may be issued, including voting rights, dividend rights, and preferences over our common stock with respect to dividends or upon our dissolution, winding up and liquidation and other terms. If we issue preferred shares in the future that has a preference over our common

## Table of Contents

stock with respect to the payment of dividends or upon liquidation, or if we issue preferred shares with voting rights that dilute the voting power of the common stock, the rights of holders of our common stock or the market price of our common stock could be adversely affected.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

## Issuer Purchases of Equity Securities

In April 2004, the Corporation s shareholders adopted the Popular, Inc. 2004 Omnibus Incentive Plan. The Corporation has to date used shares purchased in the market to make grants under the Plan. The maximum number of shares of common stock that may be granted under this Plan is $10,000,000$.
The following table sets forth the details of purchases of Common Stock during the quarter ended September 30, 2009 under the 2004 Omnibus Incentive Plan.
Not in thousands

| Period | Total Number of Shares Purchased | Average Price Paid per Share | Total Number of Shares <br> Purchased as Part of Publicly Announced Plans or Programs | Maximum Number of Shares that May Yet be Purchased Under the Plans or Programs (a) |
| :---: | :---: | :---: | :---: | :---: |
| July 1 July 31 | 694 | \$ 2.08 | 694 | 8,440,347 |
| August 1 August 31 | 78,070 | 1.29 | 78,070 | 8,362,277 |
| September 1 September 30 | 1,003 | 2.83 | 1,003 | 8,361,274 |
| Total September 30, 2009 | 79,767 | \$ 1.32 | 79,767 | 8,361,274 |

(a) Includes shares forfeited.

## Item 6. Exhibits

Exhibit No.

## Exhibit Description

3.1 Restated Certificate of Incorporation.
12.1 Computation of the ratios of earnings to fixed charges and preferred stock dividends.
31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

## Table of Contents

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## POPULAR, INC.

(Registrant)
Date: November 9, 2009
$\begin{aligned} & \text { By: } / \mathrm{s} / \text { Jorge A. Junquera } \\ & \text { Jorge A. Junquera } \\ & \text { Senior Executive Vice President \& Chief } \\ & \text { Financial Officer }\end{aligned}$

By: /s/ Ileana Gonzalez Quevedo
Ileana Gonzalez Quevedo
Senior Vice President \& Corporate
Comptroller


[^0]:    Note: The changes that are not due solely to volume or rate are allocated to volume and rate based on the proportion of the change in each category.

    * Includes
    commercial
    construction
    loans.
    ** Includes interest
    bearing demand
    deposits
    corresponding
    to certain
    government
    entities in
    Puerto Rico.

