

INTUIT INC  
Form 8-K  
July 26, 2010

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, DC 20549  
FORM 8-K  
CURRENT REPORT  
PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934  
July 21, 2010**

**Date of Report (Date of earliest event reported)**  
**INTUIT INC.**

(Exact name of registrant as specified in its charter)

Delaware

000-21180

77-0034661

(State or Other Jurisdiction  
of Incorporation)

(Commission File Number)

(IRS Employer  
Identification No.)

2700 Coast Avenue  
Mountain View, CA 94043

(Address of principal executive offices, including zip code)  
(650) 944-6000

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

- ☐ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- ☐ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- ☐ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- ☐ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

**Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.****Approval of Fiscal Year 2010 Bonus Awards and Fiscal Year 2011 Base Salaries**

On July 21, 2010, the Compensation and Organizational Development Committee of Intuit's Board of Directors (the Committee) certified that the performance goal established for Intuit's Senior Executive Incentive Plan (SEIP) for the year ended July 31, 2010 (Fiscal 2010) had been achieved and subsequently approved annual performance bonuses for Brad D. Smith, R. Neil Williams, Kiran M. Patel, Alexander M. Lintner, Sasan K. Goodarzi and Scott D. Cook. The specific bonus amounts were determined by the Committee based on a review of the performance of each eligible individual and on the Company's revenue and non-GAAP operating income for Fiscal 2010. The Committee also approved the annual base salaries for Intuit's executive officers for the next fiscal year. The following table sets forth the bonus and annual base salary approved for the specified individuals.

<b>Name and Current Position</b>	<b>2010 Bonus</b>	<b>2011 Annual Base Salary</b>
Brad D. Smith President and Chief Executive Officer	\$ 1,428,000	\$950,000
R. Neil Williams Senior Vice President and Chief Financial Officer	\$ 600,000	\$625,000
Kiran M. Patel Executive Vice President and General Manager, Small Business Group	\$ 985,000	\$700,000
Alexander M. Lintner Senior Vice President and General Manager, Global Business Division	\$ 470,000	\$585,000
Sasan K. Goodarzi Senior Vice President and General Manager, Intuit Financial Services Division	\$ 470,000	\$540,000
Scott D. Cook Board Member and Chairman of the Executive Committee	\$ 415,000	\$500,000

In addition to the bonuses described above, Mr. Patel and Mr. Goodarzi received bonuses of \$100,000 and \$35,000, respectively, to help defray costs associated with travel between the executive's home and his work location.

**Funding of 2010 Intuit Inc. Performance Incentive Plan**

On July 21, 2010, the Committee approved funding for the payment of annual performance bonuses to employees (other than individuals eligible to receive bonuses)

under the SEIP) under the Intuit Inc. Performance Incentive Plan ( IPI ) for Fiscal 2010 in the aggregate amount of \$124,000,000. A majority of Intuit's full time employees are eligible for annual performance bonus awards under the IPI for Fiscal 2010.

**Approval of 2011 Intuit Inc. Performance Incentive Plan**

On July 21, 2010, the Committee approved the Intuit Inc. Performance Incentive Plan for Fiscal Year 2011, a discretionary cash bonus plan. The amount of a bonus award under the IPI for fiscal year 2011 will be based upon the individual employee's bonus target, the employee's performance during fiscal year 2011, and the amount of the aggregate bonus pool that is made available for bonuses for fiscal year 2011 based on overall performance of Intuit. A copy of the IPI for fiscal year 2011 is attached to this Report as Exhibit 10.01.

**Item 9.01 Financial Statements and Exhibits.**

*(d) Exhibits.*

10.01 Intuit Inc. Performance Incentive Plan for Fiscal Year 2011

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**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Intuit Inc.

Date: July 26, 2010

By: /s/ LAURA A. FENNELL  
Laura A. Fennell  
*Senior Vice President, General Counsel  
and Corporate Secretary*

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**EXHIBIT INDEX**

<b>Exhibit Number</b>	<b>Exhibit Description</b>
10.01	Intuit Inc. Performance Incentive Plan for Fiscal Year 2011