

VICOR CORP  
Form 10-Q  
November 03, 2010

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, DC 20549**

**FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2010**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_**

**Commission File Number 0-18277**

**VICOR CORPORATION**

(Exact name of registrant as specified in its charter)

Delaware (State of Incorporation) 04-2742817 (I.R.S. Employer Identification No.)

25 Frontage Road, Andover, Massachusetts 01810

(Address of Principal Executive Office)

(978) 470-2900

(Registrant's telephone number)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer, and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

The number of shares outstanding of each of the issuer's classes of common stock as of October 31, 2010 was:

Common Stock, \$.01 par value	29,957,014
Class B Common Stock, \$.01 par value	11,767,052

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VICOR CORPORATION  
Condensed Consolidated Balance Sheets  
(In thousands)  
(Unaudited)

**Item 1. Financial Statements**

	September 30, 2010	December 31, 2009
Assets		
Current assets:		
Cash and cash equivalents	\$ 46,749	\$ 40,224
Restricted cash equivalents	-	192
Short-term investments	-	2,583
Accounts receivable, less allowance of \$298 in 2010 and \$260 in 2009	39,440	26,565
Inventories, net	29,878	21,357
Deferred tax assets	3,678	181
Other current assets	5,624	4,345
<b>Total current assets</b>	<b>125,369</b>	<b>95,447</b>
Restricted cash and cash equivalents	-	223
Long-term investments, net	18,984	29,995
Auction rate securities rights	-	962
Property, plant and equipment, net	49,104	49,009
Long-term deferred tax assets, net	222	-
Other assets	4,754	4,941
	<b>\$ 198,433</b>	<b>\$ 180,577</b>
Liabilities and Equity		
Current liabilities:		
Accounts payable	\$ 12,879	\$ 9,458
Accrued compensation and benefits	7,188	5,740
Accrued expenses	3,093	2,618
Accrued severance charges	-	259
Income taxes payable	276	60
Deferred revenue	4,575	2,521
<b>Total current liabilities</b>	<b>28,011</b>	<b>20,656</b>
Long-term deferred revenue	2,291	2,196
Long-term income taxes payable	953	384
Deferred income taxes	-	1,275
Equity:		
Vicor Corporation stockholders' equity:		
Class B Common Stock	118	118
Common Stock	385	384
Additional paid-in capital	162,499	161,746

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Retained earnings	122,984	112,972
Accumulated other comprehensive loss	(1,100)	(1,608)
Treasury stock, at cost	(121,827)	(121,827)
Total Vicor Corporation stockholders' equity	163,059	151,785
Noncontrolling interest	4,119	4,281
Total equity	167,178	156,066
	\$ 198,433	\$ 180,577

See accompanying notes.

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VICOR CORPORATION  
Condensed Consolidated Statements of Operations  
(In thousands, except per share amounts)  
(Unaudited)

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Net revenues	\$ 68,672	\$ 47,746	\$ 177,758	\$ 148,821
Cost of revenues	36,199	27,078	96,222	83,724
Gross margin	32,473	20,668	81,536	65,097
Operating expenses:				
Selling, general and administrative	12,166	11,625	36,107	36,467
Research and development	8,925	7,831	26,830	23,193
Severance charges	-	126	-	4,083
Gain from litigation-related and other settlements, net	-	(846)	-	(846)
Total operating expenses	21,091	18,736	62,937	62,897
Income from operations	11,382	1,932	18,599	2,200
Other income, net:				
Total other than temporary impairment gains on available-for-sale securities	407	183	112	886
Portion of gain recognized in other comprehensive income	(476)	(177)	(223)	(1,353)
Net impairment (losses) gains recognized in earnings	(69)	6	(111)	(467)
Other income, net	156	245	690	1,029
Total other income, net	87	251	579	562
Income before income taxes	11,469	2,183	19,178	2,762
(Benefit) provision for income taxes	(4,400)	193	(3,443)	1,165
Consolidated net income	15,869	1,990	22,621	1,597
Less: Net income attributable to noncontrolling interest	50	299	103	1,108
Net income attributable to Vicor Corporation	\$ 15,819	\$ 1,691	\$ 22,518	\$ 489
Net income per common share attributable to Vicor Corporation:				
Basic	\$ 0.38	\$ 0.04	\$ 0.54	\$ 0.01
Diluted	\$ 0.38	\$ 0.04	\$ 0.54	\$ 0.01
Shares used to compute net income per share attributable to Vicor Corporation:				

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Basic	41,693	41,665	41,682	41,665
Diluted	41,774	41,675	41,742	41,668
Cash dividends per share	\$ 0.30	\$ -	\$ 0.30	\$ -

See accompanying notes.

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VICOR CORPORATION  
Condensed Consolidated Statements of Cash Flows  
(In thousands)  
(Unaudited)

	Nine Months Ended	
	September 30, 2010	September 30, 2009
Operating activities:		
Consolidated net income	\$ 22,621	\$ 1,597
Adjustments to reconcile consolidated net income to net cash provided by operating activities:		
Depreciation and amortization	7,552	7,741
Deferred income taxes	(5,115)	(6)
Unrealized gain on trading securities	(970)	(696)
Unrealized loss on auction rate security rights	962	402
Stock compensation expense	458	505
Gain on disposals of equipment	(249)	(25)
Credit loss on available for sale securities	111	467
Increase in long-term deferred revenue	95	182
Severance charges	-	4,083
Change in current assets and liabilities, net	(14,476)	1,793
Net cash provided by operating activities	10,989	16,043
Investing activities:		
Purchases of investments	(808)	(1,515)
Sales and maturities of investments	15,484	4,037
Additions to property, plant and equipment	(7,741)	(4,282)
Proceeds from sale of equipment	421	5
Change in restricted cash	415	150
Decrease (increase) in other assets	148	(566)
Net cash provided by (used in) investing activities	7,919	(2,171)
Financing activities:		
Proceeds from exercise of stock options	296	-
Noncontrolling interest dividends paid	(297)	(612)
Common stock dividends paid	(12,506)	-
Net cash used in financing activities	(12,507)	(612)
Effect of foreign exchange rates on cash	124	(4)
Net increase in cash and cash equivalents	6,525	13,256
Cash and cash equivalents at beginning of period	40,224	22,639
Cash and cash equivalents at end of period	\$ 46,749	\$ 35,895



See accompanying notes.

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VICOR CORPORATION  
Notes to Condensed Consolidated Financial Statements  
September 30, 2010  
(unaudited)

1. **Basis of Presentation**

The accompanying unaudited condensed consolidated financial statements of Vicor Corporation (the Company) have been prepared in accordance with generally accepted accounting principles for interim financial information and pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, these interim financial statements do not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements.

In the opinion of management, all adjustments (consisting of normal recurring adjustments) considered necessary for a fair presentation have been included. Operating results for the three and nine months ended September 30, 2010, are not necessarily indicative of the results that may be expected for any other interim period or the year ending December 31, 2010. The balance sheet at December 31, 2009, presented herein has been derived from the audited financial statements at that date but does not include all of the information and footnotes required by generally accepted accounting principles for complete financial statements. For further information, refer to the consolidated financial statements and notes thereto contained in the Company's Annual Report on Form 10-K for the year ended December 31, 2009, (File No. 0-18277) filed by the Company with the Securities and Exchange Commission.

2. **Short-Term and Long-Term Investments**

The Company's principal sources of liquidity are its existing balances of cash, cash equivalents and short-term investments, as well as cash generated from operations. Consistent with the Company's investment policy guidelines, the Company can invest, and has historically invested, its cash balances in demand deposit accounts, money market funds and auction rate securities meeting certain quality criteria. All of the Company's investments are subject to credit, liquidity, market, and interest rate risk.

As of September 30, 2010, the Company held par value of \$19,179,000 of auction rate securities. These auction rate securities consist of collateralized debt obligations, supported by pools of student loans, sponsored by state student loan agencies and corporate student loan servicing firms. The interest rates for these securities are reset at auction at regular intervals ranging from seven to 90 days. The auction rate securities held by the Company traded at par prior to February 2008 and are callable at par at the option of the issuer.

Until February 2008, the auction rate securities market was liquid, as the investment banks conducting the periodic Dutch auctions by which interest rates for the securities had been established had committed their capital to support such auctions in the event of insufficient third-party investor demand. Starting the week of February 11, 2008, a substantial number of auctions failed, as demand from third-party investors weakened and the investment banks conducting the auctions chose not to commit capital to support such auctions (i.e., investment banks chose not to purchase securities themselves in order to balance supply and demand, thereby facilitating a successful auction, as they had done in the past). The consequences of a failed auction are (a) an investor must hold the specific security until the next scheduled auction (unless that investor chooses to sell the security to a third party outside of the auction process) and (b) the interest rate on the security generally resets to an interest rate set forth in each security's indenture.

As of September 30, 2010, the Company held auction rate securities that had experienced failed auctions totaling \$19,179,000 at par value, all of which had been purchased through and are held by a broker-dealer affiliate of Bank of America, N.A. (the Failed Auction Securities). As of September 30, 2010, the majority of the Failed Auction Securities held by the Company were AAA/Aaa rated by the major credit rating agencies, with all of the securities collateralized by student loans, of which most are guaranteed by the U.S. Department of Education under the Federal Family Education Loan Program. Management is not aware of any reason to believe any of the issuers of the Failed Auction Securities held by the Company are presently at risk of default. Through September 30, 2010, the Company has continued to receive interest payments on the Failed Auction Securities in accordance with the terms of their respective indentures. Management believes the Company ultimately should be able to liquidate all of its Failed Auction Securities without significant loss primarily due to the overall quality of the issues held and the collateral securing the substantial majority of the underlying obligations. However, current conditions in the auction rate

securities

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(unaudited)

market have led management to conclude the recovery period for the Failed Auction Securities exceeds 12 months. As a result, the Company continued to classify the Failed Auction Securities as long-term as of September 30, 2010.

The Company's short-term and long-term investments are classified as either available-for-sale or trading securities. Available-for-sale securities are recorded at fair value, with unrealized gains and losses, net of tax, attributable to credit loss recorded through the statement of operations and unrealized gains and losses, net of tax, attributable to other non-credit factors recorded in Accumulated other comprehensive loss, a component of Stockholders' Equity. In determining the amount of credit loss, the Company compared the present value of cash flows expected to be collected to the amortized cost basis of the securities, considering, among other factors, credit default risk probabilities and changes in credit ratings as significant inputs. Trading securities are recorded at fair value, with unrealized gains and losses recorded through the Condensed Consolidated Statements of Operations each reporting period.

The amortized cost of debt securities is adjusted for amortization of premiums and accretion of discounts to maturity, the net amount of which, along with interest and realized gains and losses, is included in Other income, net in the Condensed Consolidated Statements of Operations. The Company periodically evaluates investments to determine if impairment is required, whether an impairment is other than temporary, and the measurement of an impairment loss. The Company considers a variety of impairment indicators such as, but not limited to, a significant deterioration in the earnings performance, credit rating, or asset quality of the investment.

The following is a summary of available-for-sale securities (in thousands):

<u>September 30, 2010</u>	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Failed Auction Securities	\$ 19,179	\$ -	\$ 2,480	\$ 16,699
Certificates of deposit	2,248	37	-	2,285
	\$ 21,427	\$ 37	\$ 2,480	\$ 18,984
<u>December 31, 2009</u>	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Failed Auction Securities	\$ 19,700	\$ -	\$ 2,590	\$ 17,110
Certificates of deposit	2,504	34	-	2,538
	\$ 22,204	\$ 34	\$ 2,590	\$ 19,648

All of the Failed Auction Securities as of September 30, 2010, have been in an unrealized loss position for greater than 12 months.

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The amortized cost and estimated fair value of available-for-sale securities on September 30, 2010, by contractual maturities, are shown below (in thousands):

	Cost	Estimated Fair Value
Due in one year or less	\$ 766	\$ 773
Due in two to ten years	1,482	1,512
Due in ten to twenty years	-	-
Due in twenty to forty years	19,179	16,699
	\$21,427	\$ 18,984

The following is a summary of trading securities (in thousands):

<u>September 30, 2010</u>	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Failed Auction Securities	\$ -	\$ -	\$ -	\$ -
 <u>December 31, 2009</u>				
Failed Auction Securities	\$13,900	\$ -	\$ 970	\$ 12,930

As of December 31, 2009, the Company held auction rate securities that had experienced failed auctions totaling \$13,900,000 at par value, that were classified as trading securities, all of which had been purchased through and were held by a broker-dealer affiliate of UBS AG ( UBS ). Pursuant to a settlement agreement reached with UBS, the Company's then remaining par value of \$8,600,000 of auction rate securities held by UBS were purchased by UBS at par value on June 30, 2010.

Based on the fair value measurements described in Note 3, the fair value of the Failed Auction Securities on September 30, 2010, with a par value of \$19,179,000, was estimated by the Company to be approximately \$16,699,000, an increase in fair value of \$110,000, net of \$421,000 of redemptions from December 31, 2009. The gross unrealized loss of \$2,480,000 on the Failed Auction Securities consists of two types of estimated loss: an aggregate credit loss of \$575,000 and an aggregate temporary impairment of \$1,905,000. For the nine months ended September 30, 2010, the aggregate credit loss on the Failed Auction Securities increased by a net amount of \$111,000, which was recorded in Net impairment (losses) gains recognized in earnings in the Condensed Consolidated Statement of Operations. In determining the amount of credit loss, the Company compared the present value of cash flows expected to be collected to the amortized cost basis of the securities, considering credit default risk probabilities and changes in credit ratings as significant inputs, among other factors (See Note 3).

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The following table sets forth activity related to the estimated credit loss on the Failed Auction Securities recognized in earnings on available-for-sale auction rate securities held by the Company for the three and nine months ended September 30, 2010 (in thousands):

	Three Months Ended September 30, 2010	Nine Months Ended September 30, 2010
Balance at the beginning of the period	\$ 506	\$ 464
Reductions for securities sold during the period	(1)	(13)
Additions for the amount related to credit (gain) loss for which other-than-temporary impairment was not previously recognized	70	124
Balance at the end of the period	\$ 575	\$ 575

For the third quarter, the Company decreased the temporary impairment recorded in Accumulated other comprehensive (loss) income in the Condensed Consolidated Balance Sheet by \$481,000 to reflect an increase in the estimated value of the Failed Auction Securities.

At this time, the Company has no intent to sell any of the impaired Failed Auction Securities and does not believe it is more likely than not the Company will be required to sell any of these securities. Management expects the securities to regain liquidity as the financial markets recover from the current economic downturn. If current market conditions deteriorate further, the Company may be required to record additional unrealized losses. If the credit rating of the security deteriorates, or the anticipated recovery in the market values does not occur, the Company may be required to adjust the carrying value of these investments through impairment charges recorded in the Condensed Consolidated Statement of Operations, and any such impairment adjustments may be material.

Based on the Company's ability to access cash and other short-term investments and its expected operating cash flows, management does not anticipate the current lack of liquidity associated with the Failed Auction Securities held will affect the Company's ability to execute its current operating plan.

### 3. Fair Value Measurements

The Company accounts for certain financial assets at fair value, defined as the price that would be received to sell an asset or paid to transfer a liability (i.e., an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. As such, fair value is a market-based measurement that should be determined based on assumptions market participants would use in pricing an asset or liability. A three-level hierarchy is used to show the extent and level of judgment used to estimate fair value measurements.

The Company uses the fair value option for certain financial assets, which allows an entity the irrevocable option to elect fair value for the initial and subsequent measurement for specified financial assets and liabilities on a case-by-case basis.

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Assets measured at fair value on a recurring basis include the following as of September 30, 2010 (in thousands):

	Fair Value Measurements at September 30, 2010			Total Fair Value as of September 30, 2010
	Using			
	Significant			
	Quoted Prices in Active Markets  (Level 1)	Other Observable Inputs  (Level 2)	Significant Unobservable Inputs  (Level 3)	
Cash Equivalents:				
Money market funds	\$ 17,049	\$	\$	\$ 17,049
Long term investments:				
Auction rate securities			16,699	16,699
Certificate of deposit	2,285			2,285

As of September 30, 2010, there was insufficient observable auction rate security market information available to determine the fair value of the Failed Auction Securities using Level 1 or Level 2 inputs. As such, the Company's investments in Failed Auction Securities were deemed to require valuation using Level 3 inputs. Management, after consulting with advisors, valued the Failed Auction Securities using analyses and pricing models similar to those used by market participants (i.e., buyers, sellers, and the broker-dealers responsible for execution of the Dutch auction pricing mechanism by which each issue's interest rate was set). Management utilized a probability weighted discounted cash flow (DCF) model to determine the estimated fair value of these securities as of September 30, 2010. The major assumptions used in preparing the DCF model included estimates for the amount and timing of future interest and principal payments based on default probability assumptions used to measure the credit loss of approximately 3% for AAA rated securities, the rate of return required by investors to own these securities in the current environment, which management estimates to be 5% above the risk free rate of return, and the estimated timeframe for successful auctions for these securities to occur being three to five years. In making these assumptions, management considered relevant factors including: the formula applicable to each security defining the interest rate paid to investors in the event of a failed auction; forward projections of the interest rate benchmarks specified in such formulas; the likely timing of principal repayments; the probability of full repayment considering the guarantees by the U.S. Department of Education of the underlying student loans, guarantees by other third parties, and additional credit enhancements provided through other means; and publicly available pricing data for recently issued student loan asset-backed securities not subject to auctions. The estimate of the rate of return required by investors to own these securities also considered the currently reduced liquidity for auction rate securities. An increase or decrease in the liquidity risk premium (i.e., the discount rate) of 100 basis points as used in the model would decrease or increase, respectively, the fair value of the Failed Auction Securities by approximately \$800,000.

The following table summarizes the change in the estimated fair values calculated for those assets valued on a recurring basis utilizing Level 3 inputs for the nine months ended September 30, 2010 (in thousands):

	Level 3
Balance at the beginning of the period	\$ 28,852
Redemptions	(12,271)
Unrealized gain on trading securities included in Other income, net	8

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Credit losses on available for sales securities included in Other income, net	(111)
Unrealized gain included in Other comprehensive (loss) income	221
Balance at the end of the period	\$ 16,699

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(unaudited)

**4. Stock Based Compensation**

The Company uses the Black-Scholes option pricing model to calculate the grant-date fair value of stock option awards. Stock-based compensation expense for the three and nine months ended September 30 was as follows (in thousands):

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2010	2009	2010	2009
Cost of revenues	\$ 6	\$ 7	\$ 12	\$ 15
Selling, general and administrative	120	96	326	357
Research and development	34	39	120	133
<b>Total stock based compensation</b>	<b>\$ 160</b>	<b>\$ 142</b>	<b>\$ 458</b>	<b>\$ 505</b>

During the third quarter of 2010, the Company granted 1,243,750 non-qualified stock options under the Vicor Corporation Amended and Restated 2000 Stock Option and Incentive Plan (the 2000 Plan ), with performance-based vesting provisions tied to achievement of certain quarterly revenue targets by the Brick Business Unit. Under the accounting rules for performance-based awards, the Company is required to assess, on an ongoing basis, the probability of whether the performance criteria will be achieved. If and when achievement is deemed probable, the Company will begin to recognize the associated compensation expense for the stock options over the relevant performance period. As of September 30, 2010, the Company could not determine that it was probable that the revenue targets could be achieved and, accordingly, has not recorded any compensation expense relating to these options. The unrecognized compensation expense of these performance-based options was approximately \$7,790,000 as of September 30, 2010. The fair value for the options was estimated at the date of grant using the Black Scholes option pricing model with the following assumptions: risk-free interest rate of 2.0%, 2.3%, 2.5% and 2.7%, respectively, for each of four potential vesting tranches; expected dividend yield of 2.2%; expected volatility of 55%; and expected lives of 6.5, 7.5, 8.5, and 9.5 years, respectively, for each of four potential vesting tranches.

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**5. Net Income per Share**

The following table sets forth the computation of basic and diluted income per share for the three and nine months ended September 30 (in thousands, except per share amounts):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Numerator:				
Net income attributable to Vicor Corporation	\$ 15,819	\$ 1,691	\$ 22,518	\$ 489
Denominator:				
Denominator for basic income per share-weighted average shares (1)	41,693	41,665	41,682	41,665
Effect of dilutive securities:				
Employee stock options (2)	81	10	60	3
Denominator for diluted income per share adjusted weighted-average shares and assumed conversions	41,774	41,675	41,742	41,668
Basic income per share	\$ 0.38	\$ 0.04	\$ 0.54	\$ 0.01
Diluted income per share	\$ 0.38	\$ 0.04	\$ 0.54	\$ 0.01

(1) Denominator represents weighted average number of Common Shares and Class B Common Shares outstanding.

(2) Options to purchase 292,834 and 728,469 shares of Common Stock for the three months ended

September 30, 2010, and September 30, 2009, respectively, and options to purchase 407,897 and 845,860 shares of Common Stock for the nine months ended September 30, 2010, and September 30, 2009, respectively, were not included in the computation of diluted income per share because the options exercise prices were greater than the average market price of the Common Stock and, therefore, the effect would be antidilutive. During the third quarter, the Company granted 1,243,750 stock options that will vest upon certain performance conditions (See Note 4). The Company did not meet the performance conditions as of September 30, 2010, and therefore, the

options were excluded from the calculation of diluted income per share for the three and nine months ended September 30, 2010.

6. Inventories

Inventories are valued at the lower of cost (determined using the first-in, first-out method) or net realizable value. The Company provides reserves for inventories estimated to be excess, obsolete or unmarketable. The Company's estimation process for assessing net realizable value is based upon its known backlog, projected future demand and expected market conditions. If the Company's estimated demand and / or market expectation were to change or if product sales were to decline, the Company's estimation process may cause larger inventory reserves to be recorded, resulting in larger charges to cost of revenues.

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Inventories were as follows (in thousands):

	September 30, 2010	December 31, 2009
Raw materials	\$ 27,201	\$ 18,675
Work-in-process	4,361	3,434
Finished goods	3,896	5,191
	35,458	27,300
Inventory reserves	(5,580)	(5,943)
Net balance	\$ 29,878	\$ 21,357

**7. Other Investments**

The Company's gross investment in non-voting convertible preferred stock of Great Wall Semiconductor Corporation ( GWS ) totaled \$5,000,000 as of September 30, 2010, and December 31, 2009, giving the Company an approximately 30% ownership interest in GWS. GWS and its subsidiary design and sell semiconductors, conduct research and development activities, develop and license patents, and litigate against those who infringe upon patented technology. A director of the Company is the founder, Chairman of the Board, President and Chief Executive Officer ( CEO ), as well as the majority voting shareholder, of GWS. The Company and GWS are parties to an intellectual property cross-licensing agreement, a license agreement and two supply agreements, and the Company purchases certain components from GWS. Purchases from GWS totaled approximately \$2,448,000 and \$491,000 for the nine months ended September 30, 2010, and 2009, respectively.

The Company accounts for its investment in GWS under the equity method of accounting. The Company has determined that, while GWS is a variable interest entity, the Company is not the primary beneficiary. The key factors in the Company's assessment were that the CEO of GWS has: (i) the power to direct the activities of GWS that most significantly impact its economic performance, and (ii) has an obligation to absorb losses or the right to receive benefits from GWS, respectively, that could potentially be significant to GWS.

There was no allocation of equity method income (loss) for the nine months ended September 30, 2010 and 2009, as GWS incurred a net loss in each period. Due to an adjustment to the investment for a decline in value judged to be other than temporary during the fourth quarter of 2008, the amounts included in Other assets in the accompanying Condensed Consolidated Balance Sheets related to the net GWS investment were zero as of September 30, 2010, and December 31, 2009.

**8. Severance Charges**

During 2009, the Company initiated workforce reductions and pre-tax charges were recorded for the cost of severance and other employee-related costs involving cash payments during 2009 and 2010 based on each employee's respective length of service. Total severance charges of \$4,099,000 were recorded in 2009, of which \$4,083,000 was recorded through the first nine months of 2009. These charges were recorded as Severance charges in the Condensed Consolidated Statement of Operations. The related liability is presented as Accrued severance charges in the Condensed Consolidated Balance Sheets.

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A summary of the activity related to the severance charges, by segment, for the nine months ended September 30, 2010 is as follows (in thousands):

	BBU	V*I Chip	Total
Balance as of December 31, 2009	\$ 255	\$ 4	\$ 259
Payments	(255)	(4)	(259)
Balance as of September 30, 2010	\$ -	\$ -	\$ -

**9. Product Warranties**

The Company generally offers a two-year warranty for all of its products. The Company provides for the estimated cost of product warranties at the time product revenue is recognized. Factors that affect the Company's warranty reserves include the number of units sold, historical and anticipated rates of warranty returns, and the cost per return. The Company periodically assesses the adequacy of the warranty reserves and adjusts the amounts as necessary. Warranty obligations are included in Accrued expenses in the accompanying Condensed Consolidated Balance Sheets.

Product warranty activity for the three and nine months ended September 30, were as follows (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Balance at the beginning of the period	\$ 1,038	\$ 899	\$ 772	\$ 896
Accruals for warranties for products sold in the period	47	(1)	465	102
Fulfillment of warranty obligations	(365)	(13)	(382)	(95)
Revisions of estimated obligations	(13)	(167)	(148)	(185)
Balance at the end of the period	\$ 707	\$ 718	\$ 707	\$ 718

**10. Income Taxes**

Prior to September 30, 2010, the Company maintained a valuation allowance against a significant portion of its deferred tax assets, consisting of net operating loss carryforwards, tax credit carryforwards and deductible temporary differences. Based on the Company's pre-tax income for the nine months ended September 30, 2010 being sufficient to fully utilize its net operating loss carryforwards, a history of cumulative earnings before taxes for financial reporting purposes over a 12-quarter period, and expected future taxable income, management determined it was more likely than not a significant portion of the deferred tax assets would be realized. As a result, at September 30, 2010, the Company determined that it was appropriate to reverse a portion of its valuation allowance by \$5,158,000 as a discrete benefit for income taxes for certain deductible temporary differences expected to be realized in future periods. Management could not make such a determination in the prior quarters of fiscal 2010 due to a lack of confidence in being able to accurately forecast the expected ordinary income (loss) for the year largely due to global economic conditions and the possible impact continued economic and business uncertainty would have on the Company's business at those times. This tax benefit was partially offset by estimated federal, state and foreign income taxes on the Company's projected annual 2010 pre-tax income and estimated federal and state income taxes for certain minority-owned subsidiaries that are not part of the Company's consolidated income tax returns. The tax provision in 2009 provided for estimated income taxes due in various state and international taxing jurisdictions for which losses incurred by the Company cannot be offset, and for estimated federal and state income taxes for certain

minority-owned subsidiaries that are not part of the Company's consolidated income tax returns. The 2010 and 2009 tax provisions also include discrete items, principally related to tax credits and expense for net increases in state taxes and accrued interest for potential liabilities.

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The Company recorded income tax expense for the three and nine months ended September 30, 2009, based on a discrete-period computation because it believed a reliable estimate of its effective annual tax rate could not be made at that time. This was due to the difficulty in accurately forecasting the expected ordinary income (loss) for the year and that small variations in any forecast would have caused wide variability in the estimated tax rate. That variability in the estimated effective annual tax rate is more limited when projecting annual pre-tax income for 2010 and, thus, the Company utilized the effective tax rate method in calculating the tax provision for the three and nine months ended September 30, 2010.

The (benefit) provision for income taxes and the effective income tax rate for the three and nine months ended September 30, were as follows (in thousands):

	Three Months Ended		Nine Months Ended	
	September 30		September 30	
	2010	2009	2010	2009
(Benefit) provision for income taxes	\$ (4,400)	\$ 193	\$ (3,443)	\$ 1,165
Effective income tax rate	(38.4)%	8.8%	(18.0)%	42.2%

The decrease in the (benefit) provision for income taxes and effective income tax rates for the three and nine months ended September 30, 2010 compared to 2009 was principally due to the tax benefit recorded as a result of releasing a portion of its deferred tax valuation allowance in the third quarter of 2010, discussed above.

As of September 30, 2010, the Company has a remaining valuation allowance of approximately \$7,285,000 against certain deferred tax assets, for which realization cannot be considered more likely than not at this time. Such deferred tax assets principally relates to tax credit carryforwards in certain state tax jurisdictions for which sufficient taxable income for utilization cannot be projected at this time or the credits may expire without being utilized. Management assesses the need for the valuation allowance on a quarterly basis. If and when management determines the valuation allowance should be released, the adjustment would result in a tax benefit in the Consolidated Statements of Operations and may include a portion to be accounted for through Additional paid-in capital, a component of Stockholders' Equity. The amount of the tax benefit to be recorded in a particular quarter could be material.

In January 2010, the Company received notices from the Commonwealth of Massachusetts and the State of New York that its Massachusetts corporate excise tax returns and New York corporate tax returns, respectively, for tax years 2006 and 2007 had been selected for audit. In April 2010, Vicor Japan Company, Ltd. received notice from the Regional Taxation Bureau that its corporate tax and tax returns, respectively, for tax years from 2007 to 2009 have been selected for audit. The audits with the State of New York and the Regional Taxation Bureau of Japan were both settled in the second quarter for immaterial amounts. While the Massachusetts audit was underway as of September 30, 2010, there are no other income tax audits currently in process.



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**11. Comprehensive Income**

The following table sets forth the computation of Comprehensive income for the three and nine months ended September 30, 2010 (in thousands):

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2010	2009	2010	2009
Consolidated net income	\$15,869	\$1,990	\$22,621	\$1,597
Foreign currency translation gains	149	144	317	49
Unrealized gains (net of tax) on available-for-sale securities	477	178	223	1,354
Comprehensive income	16,495	2,312	23,161	3,000
Less: comprehensive income attributable to noncontrolling interest	65	312	135	1,126
Comprehensive income attributable to Vicor Corporation	\$16,430	\$2,000	\$23,026	\$1,874

**12. Commitments and Contingencies**

At September 30, 2010, the Company had approximately \$1,335,000 of capital expenditure commitments.

On February 22, 2007, the Company announced it had reached an agreement in principle with Ericsson, Inc., the U.S. affiliate of LM Ericsson, to settle a lawsuit brought by Ericsson against the Company in California state court. Under the terms of the settlement agreement entered into on March 29, 2007, after a court ordered mediation, the Company paid \$50,000,000 to Ericsson, of which \$12,800,000 was reimbursed by the Company's insurance carriers. Accordingly, the Company recorded a net loss of \$37,200,000 from the litigation related settlements in the fourth quarter of 2006. The Company has been seeking further reimbursement from its insurance carriers. On November 14, 2008, a jury in the United States District Court for the District of Massachusetts found in favor of the Company in a lawsuit against certain of its insurance carriers with respect to the Ericsson settlement. The jury awarded \$17,300,000 in damages to Vicor, although the verdict is subject to challenge in the trial court and on appeal. Both parties filed certain motions subsequent to the ruling and, on March 2, 2009, the judge in the case rendered his decision on the subsequent motions, reducing the jury award by \$4,000,000. On March 26, 2009, the U.S. District Court, District of Massachusetts issued its judgment in the matter, affirming the award of \$13,300,000, plus prejudgment interest from the date of breach on March 29, 2007, through March 26, 2009, the date of judgment in the amount of approximately \$3,179,000. The insurance carriers have filed their appeal to this total judgment in the amount of approximately \$16,479,000.

During the third quarter of 2009, the Company entered into a release and settlement agreement with a vendor over alleged product performance issues with certain of the vendor's products. The Company received a payment of \$750,000 in consideration for the settlement, which is recorded in Gain from litigation related and other settlements, net in the accompanying Condensed Consolidated Statement of Operations.

In addition, the Company is involved in certain other litigation and claims incidental to the conduct of its business. While the outcome of lawsuits and claims against the Company cannot be predicted with certainty, management does not expect any current litigation or claims to have a material adverse impact on the Company's financial position or results of operations.



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**13. Segment Information**

The Company has organized its business segments according to its key product lines. The Brick Business Unit segment ( BBU ) designs, develops, manufactures and markets the Company's modular power converters and configurable products, and also includes the operations of the Company's Westcor division, the six entities comprising Vicor Custom Power, and Vicor Japan Company, Ltd. ( VJCL ). V\*I Chip designs, develops, manufactures and markets the Company's Factorized Power Architecture ( FPA ) products. Picor designs, develops, manufactures and markets power management integrated circuits and related products for use in a variety of power system applications. Picor develops these products to be sold as part of Vicor's products or to third parties for separate applications.

The following table provides significant segment financial data as of and for the three months ended September 30, 2010 and 2009 (in thousands):

	BBU	V*I Chip	Picor	Corporate	Eliminations	Total
2010:						
Net revenues	\$ 60,456	\$ 8,695	\$ 3,240	\$ -	\$ (3,719)	\$ 68,672
Income (loss) from operations	17,522	(5,999)	83	(168)	(56)	11,382
Total assets	239,570	27,805	3,963	94,771	(167,676)	198,433
Depreciation and amortization	1,240	894	96	365	-	2,595
2009:						
Net revenues	\$ 44,347	\$ 4,492	\$ 1,557	\$ -	\$ (2,650)	\$ 47,746
Income (loss) from operations	5,851	(4,191)	(1,030)	(179)	1,481	1,932
Total assets	192,190	14,815	9,162	98,364	(138,418)	176,113
Depreciation and amortization	1,274	750	106	378	-	2,508

The following table provides significant segment financial data as of and for the nine months ended September 30, 2010 and 2009 (in thousands):

	BBU	V*I Chip	Picor	Corporate	Eliminations	Total
2010:						
Net revenues	\$ 159,490	\$ 19,999	\$ 7,923	\$ -	\$ (9,654)	\$ 177,758
Income (loss) from operations	39,390	(19,246)	(904)	(451)	(190)	18,599
Total assets	239,570	27,805	3,963	94,771	(167,676)	198,433
Depreciation and amortization	3,550	2,582	309	1,111	-	7,552
2009:						
Net revenues	\$ 140,729	\$ 11,454	\$ 4,456	\$ -	\$ (7,818)	\$ 148,821
Income (loss) from operations	19,702	(16,064)	(3,329)	(518)	2,409	2,200
Total assets	192,190	14,815	9,162	98,364	(138,418)	176,113
	4,081	2,213	294	1,153	-	7,741

Depreciation and  
amortization

The elimination for net revenues is principally related to inter-segment revenues of Picor to BBU and V\*I Chip and for inter-segment revenues of V\*I Chip to BBU. The elimination for total assets is principally related to inter-segment accounts receivable due to BBU for the funding of V\*I Chip operations and for the purchase of equipment for both V\*I Chip and Picor.

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As of September 30, 2009, the Company restated its total assets by segment for Picor (decrease of \$154,000, or 1.7% of total assets), Corporate (decrease of \$1,651,000, or 1.7% of total assets) and Eliminations (increase of \$1,805,000, or 1.3% of total assets) due to an error in the calculation of this segment data. The error did not have any impact on the condensed consolidated financial statements as of and for the period ended September 30, 2010, and management does not believe the error was material to the segment information taken as a whole.

**14. Impact of Recently Issued Accounting Standards**

Effective January 1, 2010, the Company adopted new accounting guidance related to the Consolidation of Variable Interest Entities. The new accounting standard replaces the quantitative-based risks and rewards calculation for determining which enterprise, if any, has a controlling financial interest in a variable interest entity with an approach focused on identifying which enterprise has the power to direct the activities of a variable interest entity that most significantly impact the entity's economic performance and (1) the obligation to absorb losses of the entity or (2) the right to receive benefits from the entity. The new standard also provides additional reconsideration events for determining whether an entity is a variable interest entity and requirements for ongoing assessments of whether an enterprise is the primary beneficiary of a variable interest entity. The adoption of this new accounting guidance did not have a material effect on the Company's financial position or results of operations.

Effective January 1, 2010, the Company adopted new accounting guidance on fair value measurements and disclosures. The new guidance requires more robust disclosures about (1) the different classes of assets and liabilities measured at fair value, (2) the valuation techniques and inputs used, (3) the activity in Level 3 fair value measurements, and (4) the transfers between Levels 1, 2, and 3. The adoption of this new accounting guidance did not have a material effect on the Company's financial position or results of operations.

**15. Dividends**

On June 28, 2010, the Company announced that its Board of Directors had approved a cash dividend of \$0.30 per share of the Company's stock. The aggregate dividend of approximately \$12,506,000 was paid on July 30, 2010 to shareholders of record at the close of business on July 16, 2010. Dividends are declared at the discretion of the Company's Board of Directors and depend on actual cash from operations, the Company's financial condition and capital requirements and any other factors the Company's Board of Directors may consider relevant.

During the second quarter, a subsidiary in which the Company holds a majority interest paid a dividend of \$1,650,000, of which \$1,353,000 was paid to the Company and \$297,000 was paid to a minority (i.e., third-party) shareholder. This transaction was accounted for as a reduction in noncontrolling interests.

In October 2010, a subsidiary in which the Company holds a minority interest paid a dividend of \$500,000, of which \$245,000 was paid to the Company and \$255,000 was paid to the majority (i.e., third-party) shareholder. This transaction will be accounted for as a reduction in noncontrolling interests.

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**Item 2 Management's Discussion and Analysis of Financial Condition and Results of Operations**

Except for historical information contained herein, some matters discussed in this report constitute forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. The words believes, expects, anticipates, intend, estimate, plans, assumes, may, will, would, should, continue, prospective, project, and other similar expressions identify forward-looking statements. Forward-looking statements also include statements regarding the derivation of a portion of the Company's sales in each quarter from orders booked in the same quarter, the Company's plans to invest in research and development and manufacturing equipment, the Company's belief regarding market risk being mitigated because of limited foreign exchange fluctuation exposure, the Company's continued success depending in part on its ability to attract and retain qualified personnel, the Company's belief that cash generated from operations and the total of its cash and cash equivalents and short-term investments will be sufficient for the foreseeable future, the Company's intention regarding protecting its rights under its patents and the Company's expectation that no current litigation or claims will have a material adverse impact on its financial position or results of operations. These statements are based upon the Company's current expectations and estimates as to the prospective events and circumstances which may or may not be within the Company's control and as to which there can be no assurance. Actual results could differ materially from those projected in the forward-looking statements as a result of various factors, including our ability to develop and market new products and technologies cost effectively, to leverage design wins into increased product sales, to continue to make progress with key customers and prospects, to decrease manufacturing costs, to enter into licensing agreements that amplify the market opportunity and accelerate market penetration, to realize significant royalties under license agreements, to achieve a sustainable increased bookings rate over a longer period, to hire key personnel and to continue to build our three business units, to successfully enforce our intellectual property rights, to successfully defend outstanding litigation, to successfully leverage the V\*I Chips in standard products to promote market acceptance of Factorized Power Architecture, to develop or maintain an effective system of internal controls, to obtain required financial information for certain investments on a timely basis, and factors impacting the Company's various end markets, the impact of write-downs in the value of assets, the effects of equity accounting with respect to certain affiliates, the failure of auction rate securities to sell at their reset dates as well as those factors described in the risk factors set forth in the Company's Annual Report on Form 10-K for the year ended December 31, 2009, under Part I, Item I Business, under Part I, Item 1A Risk Factors, under Part I, Item 3 Legal Proceedings, and under Part II, Item 7 Management's Discussion and Analysis of Financial Condition and Results of Operations. The risk factors contained in this report may not be exhaustive. Therefore, the information contained in this report should be read together with other reports and documents that the Company files with the Securities and Exchange Commission from time to time, including Forms 10-Q, 8-K and 10-K, which may supplement, modify, supersede or update those risk factors. The Company does not undertake any obligation to update any forward-looking statements as a result of future events or developments.

**Overview**

Vicor Corporation designs, develops, manufactures and markets modular power components and complete power systems based upon a portfolio of patented technologies. The Company sells its products primarily to customers in the higher-performance, higher-power segments of the power systems market, including defense electronics, enterprise and high performance computing, industrial equipment and automation, and vehicles and transportation, through a network of independent sales representative organizations in North and South America and, internationally, through independent distributors. Export sales as a percentage of total revenues for the nine months ended September 30, 2010 and 2009 were approximately 49% and 39%, respectively.

The Company has organized its business segments according to its key product lines. The Brick Business Unit segment ( BBU ) designs, develops, manufactures and markets the Company's modular power converters and configurable products, and also includes the operations of the Company's Westcor division, the six entities comprising

Vicor Custom Power, and Vicor Japan Company, Ltd. ( VJCL ). V\*I Chip designs, develops, manufactures and markets the Company s Factorized Power Architecture ( FPA ) products. Picor designs, develops, manufactures and markets power management integrated circuits and related products for use in a variety of power system applications. Picor develops these products to be sold as part of Vicor s products or to third parties for separate applications.

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Revenues for the third quarter increased by 43.8% to \$68,672,000, compared to \$47,746,000 for the corresponding period a year ago, and increased 19.7% on a sequential basis from \$57,377,000 for the second quarter of 2010. Gross margin increased to \$32,473,000 for the third quarter of 2010, compared to \$20,668,000 for the corresponding period a year ago, and increased on a sequential basis from \$25,739,000 for the second quarter of 2010. Gross margin, as a percentage of revenue, increased to 47.3% for the third quarter of 2010 compared to 43.3% for the third quarter of 2009 and increased on a sequential basis from 44.9% for the second quarter of 2010. Net income attributable to Vicor Corporation for the third quarter was \$15,819,000, or \$0.38 per diluted share, compared to net income attributable to Vicor Corporation of \$1,691,000, or \$0.04 per diluted share, for the corresponding period a year ago and net income attributable to Vicor Corporation of \$4,747,000, or \$0.11 per diluted share, for the second quarter of 2010. During the third quarter of 2010, the Company recorded a non-recurring, non-cash tax benefit of \$5,158,000, or approximately \$0.12 per diluted share, due to releasing a portion of its deferred tax valuation allowance (See Note 10).

Revenues for the nine months ended September 30, 2010 increased by 19.4% to \$177,758,000, compared to \$148,821,000 for the corresponding period a year ago. Gross margin increased to \$81,536,000 for the nine months ended September 30, 2010, compared to \$65,097,000 for the corresponding period a year ago. Gross margin, as a percentage of revenue, increased to 45.9% for the nine months ended September 30, 2010, compared to 43.7% for the corresponding period a year ago. Net income attributable to Vicor Corporation for the nine months ended September 30, 2010 was \$22,518,000, or \$0.54 per diluted share, compared to net income attributable to Vicor Corporation of \$489,000, or \$0.01 per diluted share, for the corresponding period a year ago. The operating results for the nine months ended September 30, 2009, were negatively impacted by aggregate pre-tax charges of \$4,083,000 for the cost of severance and other employee-related costs in connection with the Company's workforce reductions implemented during the nine months ended September 30, 2009, partially offset by a settlement payment discussed below.

The book-to-bill ratio, calculated by the dollar amount of orders placed with scheduled delivery dates within one year divided by the net revenues in the respective period, was 1.02:1 for the third quarter of 2010, compared to 1.43:1 for the second quarter of 2010. The book-to-bill ratio for the nine months ended September 30, 2010 was 1.26:1 compared to 1.04:1 for the nine months ended December 31, 2009. Backlog, representing the total of purchase orders received for which product has not yet been shipped, was \$104,706,000 at the end of the third quarter of 2010, as compared to \$103,227,000 at the end of the second quarter of 2010.

Operating expenses for the three months ended September 30, 2010, increased \$2,355,000, or 12.6%, to \$21,091,000 from \$18,736,000 in 2009, principally due to an increase in research and development expenses of \$1,094,000, selling, general and administrative expenses of \$541,000, and a decrease in gain from litigation-related and other settlements, net of \$846,000. The key increases in research and development expenses were in compensation expenses of \$718,000, outside services of \$136,000, sub-contract labor of \$61,000, facilities expenses of \$57,000, employee recruitment expenses of \$48,000, and depreciation and amortization of \$44,000, partially offset by a decrease in project materials of \$153,000. The key increases in selling, general and administrative expenses were in commissions expense of \$249,000, compensation expenses of \$166,000, outside services of \$80,000, and travel expenses of \$75,000.

Operating expenses for the nine months ended September 30, 2010, increased \$40,000, or 0.1%, to \$62,937,000 from \$62,897,000 in 2009, principally due to an increase in research and development expenses of \$3,637,000 and a decrease in the gain from litigation-related and other settlements, net of \$846,000, partially offset by decreases in severance charges of \$4,083,000 and selling, general and administrative expenses of \$360,000. The key increases in research and development expenses were in compensation expenses of \$1,638,000, outside services of \$538,000, deferred costs of \$336,000, project materials of \$328,000, employee recruitment expenses of \$138,000, sub-contract labor of \$112,000, facilities expenses of \$100,000, and set-up and tooling expense of \$93,000. The key decreases in selling, general and administrative expenses were in compensation expenses of \$817,000, legal expense of \$318,000,



partially offset by increases in advertising expenses of \$263,000, outside services of \$244,000, commission expenses of \$150,000, and travel expenses of \$120,000.

During the third quarter of 2009, the Company entered into a release and settlement agreement with a vendor over alleged product performance issues with certain of the vendor's products. The Company received a payment of \$750,000 in consideration for the settlement, which is recorded in Gain from litigation-related and other settlements, net in the accompanying consolidated statement of operations. In addition, the Company completed discussions with Exar Corp. and Rohm Device U.S.A., LLC and Rohm Co. Ltd.

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(Rohm entities collectively Rohm ) resulting in separate settlement agreements calling for a final payment to Exar of \$70,000 and no additional payment due Rohm. As a result of the settlements, the Company reversed a remaining excess accrual of approximately \$96,000 in the third quarter of 2009, which is recorded in Gain from litigation-related and other settlements, net in the accompanying Condensed Consolidated Statement of Operations.

Other income, net for the three months ended September 30, 2010 decreased \$164,000 to \$87,000 from \$251,000 in 2009. The primary reasons for the decrease were an increase in credit losses on available-for-sale securities of \$75,000, a decrease in foreign currency gains of \$61,000 and lower interest income of \$29,000.

Other income, net for the nine months ended September 30, 2010 increased \$17,000 to \$579,000 from \$562,000 in 2009. The primary reasons for the increase was a decrease in credit losses on available-for-sale securities of \$356,000 and an increase in gain on disposals of equipment of \$223,000, partially offset by an increase in loss on trading securities of \$286,000 and decreases in interest income of \$218,000 and gains on foreign currency of \$99,000.

For the nine months ended September 30, 2010, depreciation and amortization was \$7,552,000 and capital additions were \$7,741,000, compared to \$7,741,000 and \$4,282,000, respectively, for the first nine months of 2009.

Inventories increased by approximately \$8,521,000 or 39.9% to \$29,878,000 as compared with \$21,357,000 at December 31, 2009 in order to meet the increase in demand, across all three segments. V\*I Chip, BBU and Picor inventories increased approximately \$4,261,000, \$3,674,000, \$586,000, respectively.

**Critical Accounting Policies and Estimates**

Please refer to the Company's Annual Report on Form 10-K for the year ended December 31, 2009, for a complete summary of the critical accounting policies and estimates.

**Three months ended September 30, 2010, compared to three months ended September 30, 2009**

Net revenues for the third quarter of September 30, 2010, were \$68,672,000, an increase of \$20,926,000 or 43.8%, as compared to \$47,746,000 for the same period a year ago, and an increase of 19.7% on a sequential basis from the second quarter of 2010.

The components of revenue were as follows (dollars in thousands):

	Three Months Ended			
	September 30,		Increase (decrease)	
	2010	2009	\$	%
BBU	\$60,456	\$44,347	\$16,109	36.3%
V*I Chip	6,786	2,919	3,867	132.5%
Picor	1,430	480	950	197.9%
Total	\$68,672	\$47,746	\$20,926	43.8%

The increased revenues in each of the three business units reflects increases in overall bookings over the last several quarters, though total orders during the three months ended September 30, 2010 decreased by 14.7% compared with the second quarter of 2010. This decrease was caused by decreases during the period in BBU and Picor orders of 19.4% and 68.1%, respectively, partially offset by an increase in V\*I Chip orders of 35.9%. The consolidated book to bill ratio for the three months ended September 30, 2010, was 1.02:1, as compared to 1.19:1 for the corresponding period a year ago, and 1.43:1 for the second quarter of 2010. The quarterly book-

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to-bill ratio has been volatile and management believes the ratio is not always an accurate indicator of the amount or timing of future revenue.

Gross margin for the third quarter of 2010 increased \$11,805,000, or 57.1%, to \$32,473,000 from \$20,668,000 in the third quarter of 2009. Gross margin, as a percentage of net revenues, increased to 47.3% from 43.3% as a percentage of net revenues. The increases in gross margin dollars and percentage were primarily due to the increase in net revenues and lower BBU Andover and V\*I Chip per unit production costs.

Selling, general and administrative expenses were \$12,166,000 for the quarter ended September 30, 2010, an increase of \$541,000, or 4.7%, as compared to \$11,625,000 for the same period in 2009. Selling, general and administrative expenses as a percentage of net revenues, decreased to 17.7% from 24.3% for the same period in 2009, primarily due to the increase in net revenues.

The components of the \$541,000 increase in selling, general and administrative expenses were as follows (in thousands):

	Increase (decrease)	
Commissions expense	\$ 249	16.2% (1)
Compensation	166	2.6% (2)
Outside services	80	35.6%
Travel expenses	75	19.2%
Other, net	(29)	1.1%
	\$ 541	4.7%

(1) Increase primarily attributed to the increase in net revenues, subject to changes in the mix of revenues subject to commissions.

(2) Increase primarily attributable to annual compensation adjustments in May 2010 and an increase in fringe expense due to increases in premiums for

employee health  
benefits.

Research and development expenses were \$8,925,000 for the quarter ended September 30, 2010, an increase of \$1,094,000, or 14.0%, as compared to \$7,831,000 for the same period in 2009. As a percentage of net revenues, research and development decreased to 13.0% from 16.4%, primarily due to the increase in net revenues.

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The components of the \$1,094,000 increase in research and development expenses were as follows (in thousands):

	Increase (decrease)	
Compensation	\$ 718	12.4% (1)
Outside services/subcontract labor	197	94.2% (2)
Facilities expenses	57	14.5%
Employment recruiting	48	173.5%
Depreciation and amortization	44	12.6%
Project materials	(153)	(18.5)% (3)
Other, net	183	74.4% (4)
	<b>\$ 1,094</b>	<b>14.0%</b>

(1) Increase primarily attributed to an increase in research and development personnel for the BBU and V\*I Chip business units, annual compensation adjustments in May 2010, and an increase in fringe expense due to increases in premiums for employee health benefits.

(2) Increase primarily attributed to increased use of outside services and subcontract labor due to increased activity at one of the Vicor

Custom subsidiaries, in lieu of hiring permanent employees.

- (3) Decrease primarily attributed to a decrease in project materials associated with the development of V\*I Chip and Picor products.
- (4) Other, net consists of a variety of items, none of which was greater than \$35,000.

The major changes in the components of the other income, net were as follows (in thousands):

	2010	2009	Increase (decrease)
Interest income	\$ 103	\$ 132	\$ (29)
Foreign currency gains	28	89	(61)
Unrealized loss on auction rate securities rights	-	(257)	257
Unrealized gain on trading securities	-	271	(271)
Credit loss on available for sale securities	(69)	6	(75)
Other, net	25	10	15
	\$ 87	\$ 251	\$ (164)

As of December 31, 2009, the Company held auction rate securities that had experienced failed auctions totaling \$13,900,000 at par value, that were classified as trading securities, all of which had been purchased through and were held by a broker-dealer affiliate of UBS AG ( UBS ). Pursuant to a settlement agreement reached with UBS, the Company's then remaining par value of \$8,600,000 of auction rate securities held by UBS were purchased by UBS at par value on June 30, 2010, and therefore, no unrealized gain (loss) on the UBS auction rate securities rights and trading securities were recorded during the quarter. The estimated credit losses on the

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Company's other auction rate securities result from the change in the estimated fair value of these investments as of September 30, 2010 and 2009 compared to June 30, 2010, and 2009, respectively. The decrease in interest income is due to lower average balances on the Company's short and long-term investments as well as a decrease in interest rates. The Company's exposure to market risk for fluctuations in foreign currency exchange rates relates primarily to the operations of VJCL. The functional currency of the Company's subsidiaries in Europe and Hong Kong is the U.S. dollar.

Income before income taxes was \$11,469,000 for the third quarter of 2010 compared to \$2,183,000 for the same period in 2009.

The (benefit) provision for income taxes and the effective income tax rate for the three months ended September 30, were as follows (dollars in thousands):

	Three Months Ended September 30,	
	2010	2009
(Benefit) provision for income taxes	\$ (4,400)	\$ 193
Effective income tax rate	(38.4%)	8.8%

The decrease in the provision for income taxes and the effective income tax rate for the three months ended September 30, 2010, compared to 2009, was principally due to the tax benefit recorded as a result of reversing a portion of its deferred tax valuation allowance in the third quarter of 2010. Please see Note 10 of the Condensed Consolidated Financial Statements for a discussion of the accounting for the tax benefit, deferred tax assets and deferred tax valuation allowances.

Net income of noncontrolling interest decreased \$249,000 to \$50,000 in the third quarter of 2010 from \$299,000 for the same period in 2009. This was due to lower net income at certain entities in which the Company holds a noncontrolling interest.

Basic and diluted income per share attributable to Vicor Corporation was \$0.38 for the third quarter of 2010 compared to \$0.04 for the third quarter of 2009.

*Nine months ended September 30, 2010 compared to Nine months ended September 30, 2009*

Net revenues for the nine months of 2010 were \$177,758,000, an increase of \$28,937,000 or 19.4%, as compared to \$148,821,000, for the same period a year ago.

The components of revenue were as follows (dollars in thousands):

	Nine Months Ended		Increase (decrease)	
	September 30, 2010	2009	\$	%
BBU	\$ 159,490			