CVB FINANCIAL CORP Form 10-Q November 09, 2010

#### FORM 10-Q UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

# **DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2010 or

o TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to \_\_\_\_\_ Commission File Number: 0-10140 CVB FINANCIAL CORP.

(Exact name of registrant as specified in its charter)

California
(State or other jurisdiction of incorporation or organization)

95-3629339 (I.R.S. Employer Identification No.)

701 North Haven Ave, Suite 350, Ontario, California

91764

(Address of Principal Executive Offices)

(Zip Code)

(Registrant s telephone number, including area code) (909) 980-4030

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes b No o

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Yes o No o

Indicate by check mark whether the registrant is a large accelerated filer, accelerated filer, non-accelerated filer or smaller reporting company. See definition of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act. (Check one):

Large Accelerated filer Non-accelerated filer o Smaller reporting company o accelerated filer b

accelerated filer

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Number of shares of common stock of the registrant: 105,918,076 outstanding as of November 3, 2010.

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# PART I FINANCIAL INFORMATION (UNAUDITED) ITEM 1. FINANCIAL STATEMENTS

	Sej	ptember 30, 2010	De	cember 31, 2009
ASSETS				
Cash and due from banks	\$	195,920	\$	103,254
Interest-bearing balances due from depository institutions		100,350		1,226
Total cash and cash equivalents		296,270		104,480
Investment in stock of Federal Home Loan Bank (FHLB)		90,350		97,582
Investment securities available-for-sale		1,912,268		2,108,463
Investment securities held-to-maturity		3,161		3,838
Loans held-for-sale		3,154		1,439
Loans and lease finance receivables		3,822,802		4,079,013
Allowance for credit losses		(105,289)		(108,924)
Allowance for credit losses		(103,207)		(100,724)
Net Loans and lease finance receivables		3,717,513		3,970,089
Premises and equipment, net		41,936		41,444
Bank owned life insurance		112,173		109,480
Accrued interest receivable		25,530		28,672
Intangibles		9,937		12,761
Goodwill		55,097		55,097
FDIC loss sharing asset		108,305		133,258
Other assets		108,177		73,166
TOTAL ASSETS	\$	6,483,871	\$	6,739,769
LIABILITIES AND STOCKHOLDERS EQUITY				
Liabilities: Deposits:				
Noninterest-bearing	\$	1,699,096	\$	1,561,981
Interest-bearing	Ψ	2,823,368	Ψ	2,876,673
interest searing		2,023,300		2,070,073
Total deposits		4,522,464		4,438,654
Demand Note to U.S. Treasury		3,752		2,425
Customer repurchase agreements		557,573		485,132
Repurchase agreements				250,000
Borrowings		553,322		753,118
Accrued interest payable		5,104		6,481
Deferred compensation		9,140		9,166
Junior subordinated debentures		115,055		115,055
Other liabilities		52,703		41,510

#### COMMITMENTS AND CONTINGENCIES

Stockholders Equity:		
Preferred stock, authorized, 20,000,000 shares without par; none issued or		
outstanding		
Common stock, authorized, 225,000,000 shares without par; issued and		
outstanding 105,918,376 (2010) and 106,263,511 (2009)	489,739	491,226
Retained earnings	146,586	120,612
Accumulated other comprehensive income, net of tax	28,433	26,390
Total stockholders equity	664,758	638,228
TOTAL LIABILITIES AND STOCKHOLDERS EQUITY	\$ 6,483,871	\$ 6,739,769

See accompanying notes to the consolidated financial statements.

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# CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF EARNINGS (unaudited)

## Dollar amounts in thousands, except per share

	For the Three Months Ended September 30, 2010 2009			For the Nine Montl Ended September 3 2010 200				
Interest income: Loans, including fees Investment securities:	\$ 58,165	\$	50,561	\$ 185,105	\$	149,858		
Taxable	11,461		18,278	41,938		59,848		
Tax-preferred	6,324		6,749	19,265		20,560		
Total investment income	17,785		25,027	61,203		80,408		
Dividends from FHLB stock	105		195	233		195		
Federal funds sold and Interest bearing deposits								
with other institutions	418		136	757		195		
Total interest income Interest expense:	76,473		75,919	247,298		230,656		
Deposits	4,310		5,934	14,439		18,963		
Borrowings	8,652		14,265	30,162		44,367		
Junior subordinated debentures	896		914	2,529		3,133		
Total interest expense	13,858		21,113	47,130		66,463		
Net interest income before provision for credit								
losses	62,615		54,806	200,168		164,193		
Provision for credit losses	25,300		13,000	48,500		55,000		
Net interest income after provision for credit losses	37,315		41,806	151,668		109,193		
Other operating income:								
Impairment loss on investment securities Less: Noncredit-related impairment loss recorded			(1,850)	(98)		(1,850)		
in other comprehensive income	(127)		1,618	(714)		1,618		
Net impairment loss on investment securities								
recognized in earnings	(127)		(232)	(812)		(232)		
Service charges on deposit accounts	4,225		3,720	12,686		11,080		
Trust and Investment Services	1,928		1,682	6,255		4,948		
Bankcard services	760		605	2,110		1,725		
BOLI income	813		685	2,394		2,081		
Reduction in FDIC loss sharing asset	(2,630)		1.7.44	(14,800)		0.100		
Other	1,631		1,744	3,193		3,120		
Gain on sale of securities	30,119		6,898	38,900		28,446		
Total other operating income	36,719		15,102	49,926		51,168		

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Other operating expenses:								
Salaries and employee benefits		17,311		15,618		52,863		46,814
Occupancy and Equipment		4,807		4,330		14,641		13,199
Professional services		4,135		1,646		9,823		4,998
Amortization of intangibles		934		734		2,824		2,257
Other		22,131		7,517		46,536		26,953
Total other operating expenses		49,318		29,845		126,687		94,221
Earnings before income taxes		24,716		27,063		74,907		66,140
Income taxes		6,789		7,741		21,846		17,789
Net earnings	\$	17,927	\$	19,322	\$	53,061	\$	48,351
Preferred stock dividend and other reductions		58		8,838		181		12,879
Net earnings allocated to common shareholders	\$	17,869	\$	10,484	\$	52,880	\$	35,472
Comprehensive income	\$	3,439	\$	41,749	\$	55,104	\$	66,520
Basic earnings per common share	\$	0.17	\$	0.10	\$	0.50	\$	0.40
Basic carnings per common share	Ψ	0.17	Ψ	0.10	Ψ	0.50	Ψ	0.40
Diluted earnings per common share	\$	0.17	\$	0.10	\$	0.50	\$	0.40
Cash dividends per common share	\$	0.085	\$	0.085	\$	0.255	\$	0.255

See accompanying notes to the consolidated financial statements.

# CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF STOCKHOLDERS EQUITY AND COMPREHENSIVE INCOME

#### (Unaudited)

#### **Amounts and shares in thousands**

	Common				umulated Other			
	Shares Outstanding	Common Stock	Retained Earnings	Com		Cor	nprehensive Income	Total
Balance January 1, 2010 Repurchase of common	106,263	\$ 491,226	\$ 120,612	\$	26,390			\$ 638,228
stock	(600)	(4,768)						(4,768)
Proceeds from exercise of stock options	255	1,146						1,146
Tax benefit from exercise of stock options		459						459
Stock-based Compensation Expense Cash dividends declared		1,676						1,676
Common (\$0.255 per share)			(27,087)					(27,087)
Comprehensive income: Net earnings Other comprehensive gain: Unrealized gain on			53,061			\$	53,061	53,061
securities available-for-sale, net Portion of impairment loss on investment securities					1,629		1,629	1,629
reclassified in the current year, net					414		414	414
Comprehensive income						\$	55,104	
Balance September 30, 2010	105,918	\$ 489,739	\$ 146,586	\$	28,433			\$ 664,758

	Common	D e l	Accumulated Other Common Retained Comprehensive						
	Shares Outstanding	Preferred Stock	Common Stock	Earnings	Loss	Income	Total		
Balance January 1, 2009	83,270	\$ 121,508 (130,000)	\$ 364,469	\$ 100,184	\$ 28,731	I	\$ 614,892 (130,000)		

Repurchase of Preferred Stock Amortization of preferred stock		0.402		(9.402)				
discount		8,492		(8,492)				
Issuance of common stock	22,655		126,066					126,066
Proceeds from	22,033		120,000					120,000
exercise of stock								
options	307		280					280
Tax benefit from								
exercise of stock								
options			62					62
Stock-based								
Compensation								
Expense			1,137					1,137
Cash dividends				(22.15.1)				(22.17.1)
Preferred				(23,174)				(23,174)
Common (\$0.255 per				(4.272)				(4.272)
share) Comprehensive				(4,273)				(4,273)
income:								
Net earnings				48,351		\$	48,351	48,351
Other comprehensive				10,551		Ψ	10,551	10,551
gain:								
Unrealized loss on								
securities								
available-for-sale, net					19,107		19,107	19,107
Non-credit-related								
impairment loss on								
investment securities								
recorded in the								
current year, net					(938)		(938)	(938)
Communication								
Comprehensive income						\$	66,520	
IIICOIIIC						φ	00,520	
Balance								
<b>September 30, 2009</b>	106,232	\$	\$ 492,014	\$112,596	\$ 46,900			\$ 651,510

		At Septer	r <b>30</b> ,	
	2010		2009	
Disclosure of reclassification amount				
Unrealized gain on securities arising during the period	\$	41,610	\$	59,540
Tax benefit		(17,476)		(25,007)
Less:				
Reclassification adjustment for net gain on securities included in net income		(38,088)		(28,214)
Add:				

Tax expense on reclassification adjustments 15,997 11,850

Net unrealized gain on securities \$ 2,043 \$ 18,169

See accompanying notes to the consolidated financial statements.

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# CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (unaudited)

#### **Dollar amounts in thousands**

	For the Nine Month Ended September 3 2010 200				
CASH FLOWS FROM OPERATING ACTIVITIES:					
Interest and dividends received	\$ 229,991	\$	230,996		
Service charges and other fees received	27,274		22,407		
Interest paid	(48,574)		(67,785)		
Cash paid to vendors and employees	(103,870)		(81,618)		
Income taxes paid	(35,776)		(34,586)		
Net cash provided by operating activities	69,045		69,414		
CASH FLOWS FROM INVESTING ACTIVITIES:					
Proceeds from sale of FHLB Stock	7,232				
Proceeds from sales of investment securities	743,769		459,092		
Proceeds from repayment of investment securities	213,130		296,052		
Proceeds from maturity of investment securities	185,789		153,562		
Purchases of investment securities	(907,695)		(790,231)		
Net decrease in loans and lease finance receivables	201,976		111,125		
Proceeds from sales of premises and equipment	114		234		
Proceeds from sales of other real estate owned	6,972		12,823		
Purchase of premises and equipment	(5,811)		(3,297)		
Other, net	(329)		(410)		
Net cash provided by investing activities	445,147		238,950		
CASH FLOWS FROM FINANCING ACTIVITIES:					
Net increase in transaction deposits	87,231		338,369		
Net (decrease)/increase in time deposits	(3,150)		193,246		
Repayment of advances from Federal Home Loan Bank	(250,000)		(600,000)		
Net decrease in other borrowings	(198,673)		(184,592)		
Net increase in repurchase agreements	72,440		102,513		
Cash dividends on preferred stock			(4,273)		
Cash dividends on common stock	(27,087)		(23,174)		
Repurchase of preferred stock			(130,000)		
Repurchase of common stock	(4,768)				
Issuance of common stock			126,066		
Proceeds from exercise of stock options	1,146		280		
Tax benefit related to exercise of stock options	459		62		
Net cash used in financing activities	(322,402)		(181,503)		
NET INCREASE IN CASH AND CASH EQUIVALENTS	191,790		126,861		
CASH AND CASH EQUIVALENTS, beginning of period	104,480		95,297		

CASH AND CASH EQUIVALENTS, end of period

\$ 296,270 \$ 222,158

See accompanying notes to the consolidated financial statements.

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# CVB FINANCIAL CORP. AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued) (unaudited)

### **Dollar amounts in thousands**

		For the Nin Ended Sep 2010	-	
RECONCILIATION OF NET EARNINGS TO NET CASH PROVIDED BY OPERATING ACTIVITIES:				
Net earnings	\$	53,061	\$	48,351
Adjustments to reconcile net earnings to net cash provided by operating activities:	Ψ	55,001	Ψ	10,551
Gain on sale of investment securities		(38,900)		(28,446)
Loss on sale of premises and equipment		64		53
Loss/(Gain) on sale of other real estate owned		686		(512)
Credit-related impairment loss on investment securities held-to-maturity		812		232
Increase from bank owned life insurance		(2,394)		(2,081)
Net amortization of premiums on investment securities		3,570		1,715
Accretion of SJB Discount		(22,333)		ŕ
Provisions for credit losses		48,500		55,000
Reduction in FDIC Loss Sharing Asset		14,800		·
Stock-based compensation		1,676		1,137
Depreciation and amortization		7,965		7,401
Change in accrued interest receivable		3,142		1,089
Change in accrued interest payable		(1,377)		(1,320)
Change in other assets and liabilities		(227)		(13,205)
Total adjustments		15,984		21,063
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$	69,045	\$	69,414
SUPPLEMENTAL DISCLOSURE OF NONCASH INVESTING ACTIVITIES Transfer from loans to Other Real Estate Owned See accompanying notes to the consolidated financial statem	\$ nents	25,547 s.	\$	7,644

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#### CVB FINANCIAL CORP. AND SUBSIDIARIES

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(unaudited)

For the nine months ended September 30, 2010 and 2009

#### 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accompanying condensed consolidated unaudited financial statements and notes thereto have been prepared in accordance with the rules and regulations of the Securities and Exchange Commission for Form 10-Q and conform to practices within the banking industry and include all of the information and disclosures required by accounting principles generally accepted in the United States of America for interim financial reporting. The results of operations for the nine months ended September 30, 2010 are not necessarily indicative of the results for the full year. These financial statements should be read in conjunction with the financial statements, accounting policies and financial notes thereto included in the Company s Annual Report on Form 10-K for the fiscal year ended December 31, 2009 filed with the Securities and Exchange Commission. In the opinion of management, the accompanying condensed consolidated unaudited financial statements reflect all adjustments (consisting only of normal recurring adjustments), which are necessary for a fair presentation of financial results for the interim periods presented. A summary of the significant accounting policies consistently applied in the preparation of the accompanying consolidated financial statements follows.

Principles of Consolidation The consolidated financial statements include the accounts of CVB Financial Corp. (the Company ) and its wholly owned subsidiary: Citizens Business Bank (the Bank ) after elimination of all intercompany transactions and balances. The Company also has three inactive subsidiaries: CVB Ventures, Inc.; Chino Valley Bancorp; and Orange National Bancorp. The Company is also the common stockholder of CVB Statutory Trust I, CVB Statutory Trust II, CVB Statutory Trust III and FCB Trust II. CVB Statutory Trusts I and II were created in December 2003 and CVB Statutory Trust III was created in January 2006 to issue trust preferred securities in order to raise capital for the Company. The Company acquired FCB Trust II through the acquisition of First Coastal Bancshares (FCB). These trusts do not meet the criteria for consolidation.

*Nature of Operations* The Company s primary operations are related to traditional banking activities, including the acceptance of deposits and the lending and investing of money through the operations of the Bank. The Bank also provides automobile and equipment leasing to customers through its Citizens Financial Services Division and trust and investment-related services to customers through its CitizensTrust Division. The Bank s customers consist primarily of small to mid-sized businesses and individuals located in San Bernardino County, Riverside County, Orange County, Los Angeles County, Madera County, Fresno County, Tulare County, Kern County and San Joaquin County. The Bank operates 44 Business Financial Centers, 6 Commercial Banking Centers, and three wealth management offices with its headquarters located in the city of Ontario.

The Company s operating business units have been divided into two main segments: (i) Business Financial and Commercial Banking Centers and (ii) Treasury. Business Financial and Commercial Banking Centers (branches) are comprised of loans, deposits, and products and services the Bank offers to the majority of its customers. The other segment is Treasury, which manages the investment portfolio of the Company. The Company s remaining centralized functions and eliminations of inter-segment amounts have been aggregated and included in Other.

The internal reporting of the Company considers all business units. Funds are allocated to each business unit based on its need to fund assets (use of funds) or its need to invest funds (source of funds). Net income is determined based on the actual net income of the business unit plus the allocated income or expense based on the sources and uses of funds for each business unit. Non-interest income and non-interest expense are those items directly attributable to a business unit.

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*Cash and due from banks* Cash on hand, cash items in the process of collection, and amounts due from correspondent banks and the Federal Reserve Bank are included in Cash and due from banks.

Investment Securities The Company classifies as held-to-maturity those debt securities that the Company has the positive intent and ability to hold to maturity. Securities classified as trading are those securities that are bought and held principally for the purpose of selling them in the near term. All other debt and equity securities are classified as available-for-sale. Securities held-to-maturity are accounted for at cost and adjusted for amortization of premiums and accretion of discounts. Trading securities are accounted for at fair value with the unrealized gains and losses being included in current earnings. Available-for-sale securities are accounted for at fair value, with the net unrealized gains and losses, net of income tax effects, presented as a separate component of stockholders—equity. Realized gains and losses on sales of securities are recognized in earnings at the time of sale and are determined on a specific-identification basis. Purchase premiums and discounts are recognized in interest income using the effective-yield method over the terms of the securities. For mortgage-backed securities (MBS), the amortization or accretion is based on estimated average lives of the securities. The lives of these securities can fluctuate based on the amount of prepayments received on the underlying collateral of the securities. The Company—s investment in Federal Home Loan Bank (FHLB) stock is carried at cost.

At each reporting date, securities are assessed to determine whether there is an other-than-temporary impairment. Other-than-temporary impairment on investment securities is recognized in earnings when there are credit losses on a debt security for which management does not intend to sell and for which it is more-likely-than-not that the Company will not have to sell prior to recovery of the noncredit impairment. In those situations, the portion of the total impairment that is attributable to the credit loss would be recognized in earnings, and the remaining difference between the debt security s amortized cost and its fair value would be included in other comprehensive income.

Loans and Lease Finance Receivables Loans and lease finance receivables are reported at the principal amount outstanding, less deferred net loan origination fees. Interest on loans and lease finance receivables is credited to income based on the principal amount outstanding. Interest income is not recognized on loans and lease finance receivables when collection of interest is deemed by management to be doubtful. In the ordinary course of business, the Company enters into commitments to extend credit to its customers. These commitments are not reflected in the accompanying consolidated financial statements. As of September 30, 2010, the Company had entered into commitments with certain customers amounting to \$555.5 million compared to \$596.6 million at December 31, 2009. Letters of Credit at September 30, 2010 and December 31, 2009, were \$68.4 million and \$69.5 million, respectively. The Bank receives collateral to support loans, lease finance receivables, and commitments to extend credit for which collateral is deemed necessary. The most significant categories of collateral are real estate, principally commercial and industrial income-producing properties, real estate mortgages, and assets utilized in agribusiness.

Nonrefundable fees and direct costs associated with the origination or purchase of loans are deferred and netted against outstanding loan balances. The deferred net loan fees and costs are recognized in interest income over the loan term using the effective-yield method.

Acquired loans for which there is deterioration in credit quality between origination and acquisition of the loans and the bank does not expect to collect all amounts due according to the loan's contractual terms are accounted for individually or in pools of loans based on common risk characteristics. These loans are within the scope of accounting guidance for loans acquired with deteriorated credit quality. The excess of the loan's or pool's scheduled contractual principal and interest payments over all cash flows expected at acquisition is the nonaccretable difference. The remaining amount, representing the excess of the loan's cash flows expected to be collected over the fair value is the accretable yield (accreted into interest income over the remaining life of the loan or pool). The Bank has also elected to account for acquired loans not within the scope of accounting guidance using this same methodology.

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Throughout this document, we have separated the discussion of asset quality into two sections: non-covered loans and covered loans. The non-covered loans represent the legacy Citizens Business Bank loans and exclude all loans acquired in the San Joaquin Bank (SJB) acquisition. The SJB loans are covered loans as defined in the loss sharing agreement with the FDIC.

Provision and Allowance for Credit Losses The determination of the balance in the allowance for credit losses is based on an analysis of the loan and lease finance receivables portfolio using a systematic methodology and reflects an amount that, in management s judgment, is adequate to provide for probable credit losses inherent in the portfolio, after giving consideration to the character of the loan portfolio, current economic conditions, past credit loss experience, and such other factors that would deserve current recognition in estimating inherent credit losses. The estimate is reviewed quarterly by the Board of Directors and management and periodically by various regulatory entities and, as adjustments become necessary, they are reported in earnings in the periods in which they become known. The provision for credit losses is charged to expense. During the first nine months of 2010, we recorded a provision for credit losses of \$48.5 million. The allowance for credit losses was \$105.3 million as of September 30, 2010, or 3.08% of total non-covered loans and leases.

In addition to the allowance for credit losses, the Company also has a reserve for undisbursed commitments for loans and letters of credit. This reserve is carried in the liabilities section of the balance sheet in other liabilities. Provisions to this reserve are included in other expense. For the first nine months of 2010, the Company recorded an increase of \$2.2 million in the reserve for undisbursed commitments. As of September 30, 2010, the balance in this reserve was \$10.1 million.

A loan for which collection of principal and interest according to its original terms is not probable is considered to be impaired. The Company s policy is to record a specific valuation allowance, which is included in the allowance for credit losses, or charge off that portion of an impaired loan that exceeds its fair value less selling costs. Fair value is usually based on the value of underlying collateral.

At September 30, 2010, the Company had non-covered impaired loans of \$162.4 million. Of this amount, \$5.1 million consisted of non-accrual residential construction and land loans, \$71.4 million in non-accrual commercial construction loans, \$14.5 million of non-accrual single family mortgage loans, \$56.3 million of non-accrual commercial real estate loans, \$6.1 million of non-accrual commercial and industrial loans, \$5.2 million in dairy and livestock loans, and \$242,000 of non-accrual consumer loans. Non-covered impaired loans also include \$78.2 million of loans whose terms were modified in a troubled debt restructure, of which \$74.7 million are classified as non-accrual. The remaining balance of \$3.5 million consists of three loans performing according to the restructured terms. The non-covered impaired loans of \$162.4 million (net of \$45.9 million in charge-offs) are supported by collateral with a fair value equal to or greater than the loan amount, less selling costs and net of prior liens. For the collateral-deficient loans, the amount of specific reserve was \$1.5 million at September 30, 2010. At December 31, 2009, the Bank had classified as impaired, non-covered loans with a balance of \$72.3 million.

**Premises and Equipment** Premises and equipment are stated at cost, less accumulated depreciation, which is provided for in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives using the straight-line method. Properties under capital lease and leasehold improvements are amortized over the shorter of estimated economic lives of 15 years or the initial terms of the leases. Estimated lives are 3 to 5 years for computer and equipment, 5 to 7 years for furniture, fixtures and equipment, and 15 to 40 years for buildings and improvements. Long-lived assets are reviewed periodically for impairment when events or changes in circumstances indicate that the carrying amount may not be recoverable. The existence of impairment is based on undiscounted cash flows. To the extent impairment exists, the impairment is calculated as the difference in fair value of assets and their carrying value. The impairment loss, if any, would be recorded in noninterest expense.

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**FDIC Loss Sharing Asset** The FDIC loss sharing asset is initially recorded at fair value which represents the present value of the estimated cash payments from the FDIC for future losses on covered loans. The ultimate collectability of this asset is dependent upon the performance of the underlying covered loans, the passage of time and claims paid by the FDIC.

Other Real Estate Owned Other real estate owned (OREO) represents real estate acquired through foreclosure in satisfaction of commercial and real estate loans and is stated at fair value, minus estimated costs to sell (fair value at time of foreclosure). Loan balances in excess of fair value of the real estate acquired at the date of acquisition are charged against the allowance for credit losses. Any subsequent operating expenses or income, reduction in estimated values, and gains or losses on disposition of such properties are charged to current operations. OREO is recorded in other assets on the consolidated balance sheets.

**Business Combinations and Intangible Assets** The Company has engaged in the acquisition of financial institutions and the assumption of deposits and purchase of assets from other financial institutions in its market area. The Company has paid premiums on certain transactions, and such premiums are recorded as intangible assets, in the form of goodwill or other intangible assets. Goodwill is not being amortized whereas identifiable intangible assets with finite lives are amortized over their useful lives. On an annual basis, the Company tests goodwill and intangible assets for impairment.

At September 30, 2010 goodwill was \$55.1 million. As of September 30, 2010, intangible assets that continue to be subject to amortization include core deposit premiums of \$9.9 million (net of \$22.1 million of accumulated amortization). Amortization expense for such intangible assets was \$2.8 million for the nine months ended September 30, 2010. Estimated amortization expense, for the remainder of 2010 is expected to be \$908,000. Estimated amortization expense, for the succeeding five fiscal years is \$3.5 million for year one, \$2.2 million for year two, \$1.1 million for year three, \$475,000 for year four and \$1.8 million thereafter. The weighted average remaining life of intangible assets is approximately 3.3 years.

**Bank Owned Life Insurance** The Bank invests in Bank-Owned Life Insurance (BOLI). BOLI involves the purchasing of life insurance by the Bank on a select group of employees. The Bank is the owner and beneficiary of these policies. BOLI is recorded as an asset at cash surrender value. Increases in the cash value of these policies, as well as insurance proceeds received, are recorded in other non-interest income and are not subject to income tax.

Income Taxes Income taxes are accounted for under the asset and liability method. Deferred tax assets and liabilities are recognized for the future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases and operating loss and tax credit carryforwards. Deferred tax assets and liabilities are measured using enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. The effect on deferred tax assets and liabilities of a change in tax rates is recognized in income in the period that includes the enactment date. Future realization of deferred tax assets ultimately depends on the existence of sufficient taxable income of the appropriate character (for example, ordinary income or capital gain) within the carryback or carryforward periods available under the tax law. Based on historical and future expected taxable earnings and available strategies, the Company considers the future realization of these deferred tax assets more likely than not.

The tax effects from an uncertain tax position are recognized in the financial statements only if, based on its merits, the position is more likely than not to be sustained on audit by the taxing authorities. Interest and penalties related to uncertain tax positions are recorded as part of other operating expense.

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Earnings per Common Share The Company calculates earnings per common share (EPS) using the two-class method. The two-class method requires the Company to present EPS as if all of the earnings for the period are distributed to common shareholders and any participating securities, regardless of whether any actual dividends or distributions are made. All outstanding unvested share-based payment awards that contain rights to non-forfeitable dividends are considered participating securities. The Company grants restricted shares under the 2008 Equity Incentive Plan that qualify as participating securities. Restricted shares issued under this plan are entitled to dividends at the same rate as common stock.

Basic earnings per common share are computed by dividing income allocated to common stockholders by the weighted-average number of common shares outstanding during each period. The computation of diluted earnings per common share considers the number of tax-effected shares issuable upon the assumed exercise of outstanding common stock options. Share and per share amounts have been retroactively restated to give effect to all stock dividends and splits. The number of shares outstanding at September 30, 2010 was 105,918,376. The tables below presents the reconciliation of earnings per share for the periods indicated.

#### **Earnings Per Share Reconciliation**

(Dollars and shares in thousands, except per share amounts)

	Fo	or the nine Septen 2010		Fo	or the three Septen 2010	
Earnings per common share Net earnings Less: Dividends on preferred stock and discount amortization	\$	53,061	\$ 48,351 12,765	\$	17,927	\$ 19,322 8,804
Net earnings available to common shareholders	\$	53,061	\$ 35,586	\$	17,927	\$ 10,518
Less: Net earnings allocated to restricted stock		181	114		58	34
Net earnings allocated to common shareholders (numerator)	\$	52,880	\$ 35,472	\$	17,869	\$ 10,484
Weighted Average Shares Outstanding (denominator) Earnings per common share	\$	105,926 0.50	\$ 88,601 0.40	\$	105,685 0.17	\$ 99,242 0.10
Diluted earnings per common share Net income allocated to common shareholders (numerator)	\$	52,880	\$ 35,472	\$	17,869	\$ 10,484
Weighted Average Shares Outstanding		105,926	88,601		105,685	99,242
Incremental shares from assumed exercise of outstanding options		171	97		110	90
Diluted Weighted Average Shares Outstanding (denominator) Diluted earnings per common share	\$	106,097 0.50	\$ 88,698 0.40	\$	105,795 0.17	\$ 99,332 0.10

**Stock-Based Compensation** At September 30, 2010, the Company has three stock-based employee compensation plans, which are described more fully in Note 16 in the Company s Annual Report on Form 10-K. The Company accounts for stock compensation using the modified prospective method. Under this method, awards that are granted, modified, or settled after December 31, 2005, are fair valued as of grant date and compensation costs recognized over the vesting period on a straight-lined basis. Also under this method, unvested stock awards as of January 1, 2006 are recognized over the remaining service period with no change in historical reported earnings.

Derivative Financial Instruments All derivative instruments, including certain derivative instruments embedded in other contracts, are recognized on the consolidated balance sheet at fair value. For derivatives designated as fair value hedges, changes in the fair value of the derivative and the hedged item related to the hedged risk are recognized in earnings. Changes in fair value of derivatives designated and accounted for as cash flow hedges, to the extent they are effective as hedges, are recorded in Other Comprehensive Income, net of deferred taxes and are subsequently reclassified to earnings when the hedged transaction affects earnings. Any hedge ineffectiveness would be recognized in the income statement line item pertaining to the hedged item.

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**Statement of Cash Flows** Cash and cash equivalents as reported in the statements of cash flows include cash and due from banks. Cash flows from loans and deposits are reported net.

CitizensTrust This division provides trust, investment and brokerage related services, as well as financial, estate and business succession planning services. CitizensTrust services its clients through three offices in Southern California: Pasadena, Ontario, and Irvine. CitizensTrust has approximately \$2.0 billion in assets under administration, including \$1.0 billion in assets under management. The amount of these funds and the related liability have not been recorded in the accompanying consolidated balance sheets because they are not assets or liabilities of the Bank or Company, with the exception of any funds held on deposit with the Bank.

Use of Estimates in the Preparation of Financial Statements The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. A material estimate that is particularly susceptible to significant change in the near term relates to the determination of the allowance for credit losses. Other significant estimates which may be subject to change include fair value disclosures, impairment of investments and goodwill, and valuation of deferred tax assets, other intangibles and OREO.

Recent Accounting Pronouncements In July 2010, the FASB issued an accounting standards update (ASU) 2010-20, Disclosures about the Credit Quality of Financing Receivables and the Allowance for Credit Losses, which amends FASB ASC Topic 310, Receivables. The update will significantly increase disclosures that entities must make about the credit quality of financing receivables and the allowance for credit losses. The disclosures will provide financial statement users with additional information about the nature of credit risks inherent in entities—financing receivables, how credit risk is analyzed and assessed when determining the allowance for credit losses, and the reasons for the change in the allowance for credit losses. The guidance in the ASU is effective for interim and annual reporting periods ending on or after December 15, 2010. The Company does not expect the adoption of ASU 2010-20 to have a material effect on the Company—s consolidated financial position or results of operations.

Shareholder Rights Plan The Company had a shareholder rights plan designed to maximize long-term value and to protect shareholders from improper takeover tactics and takeover bids which are not fair to all shareholders. In accordance with the plan, preferred share purchase rights were distributed as a dividend at the rate of one right to purchase one one-thousandth of a share of the Company s Series A Participating Preferred Stock at an initial exercise price of \$50.00 (subject to adjustment as described in the terms of the plan) upon the occurrence of certain triggering events. The shareholder rights plan expired pursuant to its terms on June 21, 2010.

*Other Contingencies* In the ordinary course of business, the Company becomes involved in litigation. Based upon the Company s internal records and discussions with legal counsel, the Company records reserves for estimates of the probable outcome of all cases brought against them. Except as discussed in Part II Other Information Item 1. Legal Proceedings, at September 30, 2010 the Company does not have any litigation reserves and is not aware of any material pending legal action or complaints asserted against the Company.

#### 2. INVESTMENTS

The amortized cost and estimated fair value of investment securities are shown below. The majority of securities held are publicly traded, and the estimated fair values were obtained from an independent pricing service based upon market quotes.

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				Sej	ptem	ber 30, 20	10		
				Gross	(	Gross			
			Un	realized	Un	realized			
	$\mathbf{A}$	mortized	H	<b>Iolding</b>	H	lolding			Total
		Cost		Gain		Loss	Fa	air Value	Percent
				(Amo	ounts	s in thousa	nds	s)	
Investment Securities Available-for-Sale:									
Government agency &									
government-sponsored enterprises	\$	184,711	\$	410	\$	(25)	\$	185,096	9.68%
Mortgage-backed securities		830,340		16,825		(1,668)		845,497	44.21%
CMO s / REMIC s		219,088		5,422		(245)		224,265	11.73%
Municipal bonds		628,359		29,507		(456)		657,410	34.38%
Total Investment Securities	\$	1,862,498	\$	52,164	\$	(2,394)	\$	1,912,268	100.00%

				De	cem	ber 31, 20	09		
	Amort Cos		Un H	Gross realized folding Gain	Un H	Gross (arealized lolding Loss in thousa	Fai	ir Value	Total Percent
Investment Securities Available-for-Sale:				(AIII)	Juiiu	s III tiiousa	iiius)		
U.S. Treasury securities	\$	507	\$		\$		\$	507	0.02%
Government agency &									
government-sponsored enterprises	21	1,574		140		(1)		21,713	1.03%
Mortgage-backed securities	629	9,998		18,138		(968)		647,168	30.70%
CMO s / REMIC s	759	9,179		17,297		(3,311)		773,165	36.67%
Municipal bonds	647	7,556		18,290		(2,420)		663,426	31.46%
Other securities	2	2,484						2,484	0.12%
Total Investment Securities	\$ 2,061	1,298	\$	53,865	\$	(6,700)	\$ 2	,108,463	100.00%

Approximately 65% of the available-for-sale portfolio represents securities issued by the U.S. government or U.S. government-sponsored enterprises, which guarantee payment of principal and interest.

The remaining CMO/REMICs are backed by agency-pooled collateral or whole loan collateral. All non-agency available-for-sale CMO/REMIC issues held are rated investment grade or better by either Standard & Poor s or Moody s, as of September 30, 2010 and December 31, 2009.

Gross realized gains in our available-for-sale portfolio were \$38.9 million for the nine months ended September 30, 2010 and \$28.4 million for the same period in 2009.

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# Composition of the Fair Value and Gross Unrealized Losses of Securities:

Description of Securities	Less than Fair Value	Un H	nonths Gross realized olding Losses	1	Septembe 12 month Fair Value mounts in	s or l ( Um H	onger Gross realized olding		To Fair Value	Uni H	Gross realized olding Josses
Held-To-Maturity											
CMO	\$	\$		\$	3,161	\$	746	\$	3,161	\$	746
Available-for-Sale Government agency Mortgage-backed securities CMO/REMICs Municipal bonds	\$ 13,904 487,040 43,248 12,852 \$ 557,044	\$	25 1,668 245 155 2,093	\$	6,179 6,179	\$	301 301	4	13,904 87,040 43,248 19,031	\$	25 1,668 245 456 2,394
Description of Securities	Less than Fair Value	Uni H	onths Gross realized olding	1	Decembe 12 month Fair Value mounts in	s or l ( Um H	onger Gross realized olding		To Fair Value	Uni H	Gross realized olding osses
				(							
Held-To-Maturity CMO (1)	\$	\$		\$	3,838	\$	1,671	\$	3,838	\$	1,671
Available-for-Sale Government agency Mortgage-backed securities CMO/REMICs Municipal bonds	\$ 5,022 73,086 179,391 80,403	\$	1 968 3,025 2,122	\$	9,640 1,785	\$	286 298	<b>\$</b>	5,022 73,086 89,031 82,188	\$	1 968 3,311 2,420

<sup>(1)</sup> For the twelve months ended December 31, 2009, the Company

recorded \$1.7 million, on a pre-tax basis, of the non-credit portion of OTTI for this security in other comprehensive income, which is included as gross unrealized losses.

The tables above show the Company s investment securities gross unrealized losses and fair value by investment category and length of time that individual securities have been in a continuous unrealized loss position, at September 30, 2010 and December 31, 2009. The Company has reviewed individual securities to determine whether a decline in fair value below the amortized cost is other-than-temporary.

The following summarizes our analysis of these securities and the unrealized losses. This assessment was based on the following factors: i) the length of the time and the extent to which the fair value has been less than amortized cost; ii) adverse condition specifically related to the security, an industry, or a geographic area and whether or not the Company expects to recover the entire amortized cost, iii) historical and implied volatility of the fair value of the security; iv) the payment structure of the security and the likelihood of the issuer being able to make payments in the future; v.) failure of the issuer of the security to make scheduled interest or principal payments, vi) any changes to the rating of the security by a rating agency, and vii) recoveries or additional declines in fair value subsequent to the balance sheet date.

CMO Held-to-Maturity We have one investment security classified as held-to-maturity. This security was issued by Countrywide Financial and is collateralized by Alt-A mortgages. The mortgages are primarily fixed-rate, 30-year loans, originated in early 2006 with average FICO scores of 715 and an average LTV of 71% at origination. The security was a senior security in the securitization, was rated AAA at origination and was supported by subordinate securities. This security is classified as held-to-maturity as we have both the intent and ability to hold this debt security to maturity as the amount of the security, \$3.2 million, is not significant to our liquidity needs. We acquired this security in February 2008 at a price of 98.25%. The significant decline in the fair value of the security first appeared in August 2008 as the current financial crisis in the markets occurred and the market for securities collateralized by Alt-A mortgages diminished.

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As of September 30, 2010, the unrealized loss on this security was \$746,000 and the fair value on the security was 81% of the current par value. The security is rated non-investment grade. We evaluated the security for an other than temporary decline in fair value as of September 30, 2010. We assess for credit impairment using a cash flow model. The key assumptions include default rates, severities and prepayment rates. This security was determined to have additional credit impairment during the first nine months of 2010 due to continued degradation in expected cash flows primarily due to higher loss forecasts. We determined the amount of the credit impairment by discounting the expected future cash flows of the underlying collateral. We recognized an other-than-temporary impairment loss of \$812,000 during the first nine months of 2010.

The following table provides a roll-forward of credit-related other-than-temporary impairment recognized in earnings for the nine months ended September 30, 2010.

For the nine months ended
September 30, 2010 (in thousands)

Balance, beginning of the period Addition of OTTI that was not previously recognized Reduction for securities sold during the period 323

812

Reduction for securities with OTTI recognized in earnings because the security might be sold before recovery of its amortized cost basis

Addition of OTTI that was previously recognized because the security might not be sold before recovery of its amortized cost basis

Reduction for increases in cash flows expected to be collected that are recognized over the remaining life of the security

Balance, end of the period

1,135

\$

Government Agency The government agency bonds are backed by the full faith and credit of Agencies of the U.S. Government. These securities are bullet securities, that is, they have a defined maturity date on which the principal is paid. The contractual term of these investments provides that the Bank will receive the face value of the bond at maturity which will equal the amortized cost of the bond. Interest is received throughout the life of the security. There was no loss greater than 12 months on these securities at September 30, 2010.

Mortgaged-Backed Securities and CMO/REMICs Almost all of the mortgage-backed and CMO/REMICs securities are issued by the government-sponsored enterprises such as Ginnie Mae, Fannie Mae and Freddie Mac. These securities are collateralized or backed by the underlying residential mortgages. All mortgage-backed securities are rated investment grade with an average life of approximately 2.9 years. The contractual cash flows of 98.7% of these investments are guaranteed by U.S. government-sponsored agencies. The remaining 1.3% are issued by banks. Accordingly, it is expected the securities would not be settled at a price less than the amortized cost of the bonds. There was no loss greater than 12 months on these securities at September 30, 2010.

Municipal Bonds Ninety-six percent of our \$657.4 million municipal bond portfolio contains securities which have an underlying rating of investment grade. The majority of our municipal bonds are insured by the largest bond insurance companies with maturities of approximately 5.0 years. The unrealized loss greater than 12 months on these securities at September 30, 2010 was \$301,000. The Bank diversifies its holdings by owning selections of securities from different issuers and by holding securities from geographically diversified municipal issuers, thus reducing the Bank s exposure to any single adverse event. Because we believe the decline in fair value is attributable to the changes in interest rates and not credit quality and because the Company does not intend to sell the investments and it is more likely than not that the Company will not be required to sell the investments before recovery of their amortized costs, which may be at maturity, management does not consider these investments to be other than temporarily impaired at September 30, 2010.

We are continually monitoring the quality of our municipal bond portfolio in light of the current financial problems exhibited by certain monoline insurance companies. While most of our securities are insured by these companies, we feel that there is minimal risk of loss due to the problems these insurers are having. Many of the securities that would not be rated without insurance are pre-refunded and/or are general obligation bonds. Based on our monitoring of the municipal marketplace, to our knowledge, none of the municipalities are exhibiting financial problems that would lead us to believe there is a loss in any given security.

At September 30, 2010 and December 31, 2009, investment securities having an amortized cost of approximately \$1.81 billion and \$2.02 billion respectively, were pledged to secure public deposits, short and long-term borrowings, and for other purposes as required or permitted by law.

The amortized cost and fair value of debt securities at September 30, 2010, by contractual maturity, are shown below. Although mortgage-backed securities and CMO/REMICs have contractual maturities through 2029, expected maturities will differ from contractual maturities because borrowers may have the right to prepay such obligations without penalty. Mortgage-backed securities and CMO/REMICs are included in maturity categories based upon estimated prepayment speeds.

	A	Available-for-sale	9
			Weighted-
	Amortized	Fair	Average
	Cost	Value	Yield
	(am	ounts in thousan	nds)
Due in one year or less	\$ 268,818	\$ 270,893	2.63%
Due after one year through five years	1,156,877	1,182,675	3.09%
Due after five years through ten years	396,938	417,846	4.11%
Due after ten years	39,865	40,854	3.68%
	\$ 1,862,498	\$ 1,912,268	3.26%

The investment in FHLB stock is periodically evaluated for impairment based on, among other things, the capital adequacy of the FHLB and its overall financial condition. No impairment losses have been recorded through September 30, 2010.

#### 3. FAIR VALUE INFORMATION

The following disclosure provides fair value information for financial assets and liabilities as of September 30, 2010 and December 31, 2009. The fair value hierarchy prioritizes the inputs to valuation techniques used to measure fair value into three broad levels (Level 1, Level 2, and Level 3).

Level 1 Valuation is based upon quoted prices for identical instruments traded in active markets.

Level 2 Valuation is based upon quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, and model-based valuation techniques for which all significant assumptions are observable in the market.

Level 3 Valuation is generated from model-based techniques that use significant assumptions not observable in the market. These unobservable assumptions reflect the Company s own estimates of assumptions that market participants would use in pricing the asset or liability. Valuation techniques include use of option pricing models, discounted cash flows and similar techniques.

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#### **Determination of Fair Value**

The following is a description of valuation methodologies used for assets and liabilities recorded at fair value and for estimating fair value for financial instruments not recorded at fair value.

Cash The carrying amount of cash and cash equivalents is considered to be a reasonable estimate of fair value. Investment securities available-for-sale Investment securities available-for-sale are valued based upon quotes obtained from a reputable third-party pricing service. The service uses evaluated pricing applications and model processes. Market inputs, such as, benchmark yields, reported trades, broker/dealer quotes, issuer spreads, two-sided markets, benchmark securities, bids, offers and reference data are considered as part of the evaluation. The inputs are related directly to the security being evaluated, or indirectly to a similarly situated security. Market assumptions and market data are utilized in the valuation models. Accordingly, the Company categorized its investment portfolio as a Level 2 valuation.

Investment security held-to-maturity Investment security held-to-maturity is carried at amortized cost-basis on the balance sheet. The fair value is determined using the same process described above for available-for-sale securities. During the first nine months of 2010, an other-than-temporary impairment loss was recognized and the carrying balance was reduced to fair value.

Non-covered Loans The carrying amount of loans and lease finance receivables is their contractual amounts outstanding, reduced by deferred net loan origination fees and the allocable portion of the allowance for credit losses. The fair value of loans, other than loans on non-accrual status, was estimated by discounting the remaining contractual cash flows using the estimated current rate at which similar loans would be made to borrowers with similar credit risk characteristics and for the same remaining maturities, reduced by deferred net loan origination fees and the allocable portion of the allowance for credit losses. Accordingly, in determining the estimated current rate for discounting purposes, no adjustment has been made for any change in borrowers—credit risks since the origination of such loans. Rather, the allocable portion of the allowance for credit losses is considered to provide for such changes in estimating fair value. As a result, this fair value is not necessarily the value which would be derived using an exit price.

Non-covered Impaired loans and OREO are generally measured using the fair value of the underlying collateral, which is determined based on the most recent appraisal information received, less costs to sell. Appraised values may be adjusted based on factors such as the changes in market conditions from the time of valuation or discounted cash flows of the property. As such, these loans fall within Level 3 of the fair value hierarchy.

The fair value of commitments to extend credit and standby letters of credit were not significant at either September 30, 2010 or December 31, 2009, as these instruments predominantly have adjustable terms and are of a short-term nature.

Covered Loans Covered loans were measured at fair value on the date of acquisition. Thereafter, covered loans are not measured at fair value on a recurring basis. The above valuation discussion for non-covered loans is applicable to covered loans following their acquisition date.

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Swaps The fair value of the interest rate swap contracts are provided by our counterparty using a system that constructs a yield curve based on cash LIBOR rates, Eurodollar futures contracts, and 3-year through 30-year swap rates. The yield curve determines the valuations of the interest rate swaps. Accordingly, the swap is categorized as a Level 2 valuation.

Deposits & Borrowings The amounts payable to depositors for demand, savings, and money market accounts, and the demand note to the U.S. Treasury, and short-term borrowings are considered to be stated at fair value. The fair value of fixed-maturity certificates of deposit is estimated using the rates currently offered for deposits of similar remaining maturities. The fair value of long-term borrowings and junior subordinated debentures is estimated using the rates currently offered for borrowings of similar remaining maturities.

Accrued Interest Receivable/Payable The amounts of accrued interest receivable on loans and lease finance receivables and investments and accrued interest payable on deposits and borrowings are considered to be stated at fair value.

The table below presents the balances of assets and liabilities measured at fair value on a recurring basis as of September 30, 2010 and December 31, 2009.

#### Assets & Liabilities Measured at Fair Value on a Recurring Basis

			Quoted Prices in Active	Significant	
			Markets	Other	Significant
	~		for Identical	Observable	Unobservable
	Car	rying Value	A4	T4	T4
	Com	at	Assets	Inputs	Inputs
(in thousands)	Sep	tember 30, 2010	(Level 1)	(Level 2)	(Level 3)
Description of Assets		2010	(Level 1)	(Level 2)	(Level 3)
U.S. Treasury securities	\$		\$	\$	\$
Mortgage-backed securities	4	845,497	Ψ	845,497	Ψ
CMO s/REMIC s		224,265		224,265	
Government agency		185,096		185,096	
Municipal bonds		657,410		657,410	
Investment Securities-AFS	\$	1,912,268	\$	\$ 1,912,268	\$
Interest Rate Swaps		15,008		15,008	
Total Assets	\$	1,927,276	\$	\$ 1,927,276	\$
Description of Liability					
Interest Rate Swaps	\$	15,008	\$	\$ 15,008	\$
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#### Assets & Liabilities Measured at Fair Value on a Recurring Basis

			Quoted Prices in Active	Sign	ificant	
			Markets		ther	Significant
	Con	rying Value	for Identical	Obse	ervable	Unobservable
	Cai	at	Assets	In	puts	Inputs
	De	cember 31,	1155015	111	puts	inputs
(in thousands)		2009	(Level 1)	(Le	evel 2)	(Level 3)
<b>Description of Assets</b>						
U.S. Treasury securities	\$	507	\$	\$	507	\$
Mortgage-backed securities		647,168		6	547,168	
CMO s / REMIC s		773,165		7	773,165	
Government agency		21,713			21,713	
Municipal bonds		663,426		6	663,426	
Other securities		2,484			2,484	
Investment Securities-AFS	\$	2,108,463	\$	\$ 2,1	108,463	\$
Interest Rate Swaps		4,334			4,334	
Total Assets	\$	2,112,797	\$	\$ 2,1	12,797	\$
<b>Description of Liability</b> Interest Rate Swaps	\$	4,334	\$	\$	4,334	\$

We may be required to measure certain assets at fair value on a nonrecurring basis in accordance with GAAP. These adjustments to fair value usually result from application of lower-of-cost-or-market accounting or write-downs of individual assets. For assets measured at fair value on a nonrecurring basis that were still held in the balance sheet at September 30, 2010 and December 31, 2009, the following table provides the level of valuation assumptions used to determine each adjustment and the carrying value of the related assets.

#### Assets & Liabilities Measured at Fair Value on a Non-Recurring Basis

			Quoted Prices in Active	Sig	nificant				r the nine nonths
			Markets	(	Other	Sig	gnificant		ended ntombor
			for Identical	Obs	servable	Uno	bservable	Se	ptember 30,
		ying Value at ember 30,	Assets	I	nputs	]	Inputs		2010
(in thousands)	_	2010	(Level 1)	(L	evel 2)	(I	Level 3)	Tot	tal Losses
<b>Description of Assets</b>									
Investment Security-HTM	\$	3,161	\$	\$	3,161	\$		\$	(812)
Impaired Loans-Noncovered	\$	61,934	\$	\$	3,545	\$	58,389	\$	(45,943)
OREO-Noncovered	\$	17,387	\$	\$		\$	17,387	\$	(686)

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OREO-Covered \$ 9,358 \$ \$ 9,358 \$

# Assets & Liabilities Measured at Fair Value on a Non-Recurring Basis

			Quoted Prices in Active	Sig	nificant			Foi	r the year
			Markets	(	Other	Sig	gnificant		ended
			for Identical	Obs	servable	Uno	bservable	D	ecember 31,
	Carr	ying Value							ŕ
	-	at	Assets	I	nputs	-	Inputs		2009
(in thousands)	Dec	ember 31, 2009	(Level 1)	Œ	evel 2)	a	Level 3)	Tot	tal Losses
Description of Assets		2009	(Level 1)	(L	evel 2)	(1	Level 3)	100	iai Lusses
Investment Security-HTM	\$	3,838	\$	\$	3,838	\$		\$	(323)
Impaired Loans-Noncovered	\$	29,982	\$	\$	2,500	\$	27,482	\$	(18,450)
OREO-Noncovered	\$	3,936	\$	\$		\$	3,936	\$	(848)
OREO-Covered	\$	5,565	\$	\$		\$	5,565	\$	

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The following table presents estimated fair value of financial instruments. The estimated fair value amounts have been determined by the Company using available market information and appropriate valuation methodologies. However, considerable judgment is required to develop the estimates of fair value. Accordingly, the estimates presented below are not necessarily indicative of the amounts the Company could have realized in a current market exchange as of September 30, 2010 and December 31, 2009. The use of different market assumptions and/or estimation methodologies may have a material effect on the estimated fair value amounts.

Septembe	er 30, 2010	December	r 31, 2009
Carrying	<b>Estimated</b>	Carrying	<b>Estimated</b>
Amount	Fair Value	Amount	Fair Value
	(amounts in	thousands)	
\$ 195,920	\$ 195,920	\$ 103,254	\$ 103,254
100,350	100,350	1,226	1,226
90,350	90,350	97,582	97,582
1,912,268	1,912,268	2,108,463	2,108,463
3,161	3,161	3,838	3,838
3,717,513	3,864,163	3,970,089	3,955,500
25,530	25,530	28,672	28,672
15,008	15,008	4,334	4,334
\$ 1,699,096	\$ 1,699,096	\$ 1,561,981	\$ 1,561,981
2,823,368	2,825,472	2,876,673	2,879,305
3,752	3,752	2,425	2,425
1,110,895	1,166,781	1,488,250	1,536,933
115,055	115,820	115,055	115,817
5,104	5,104	6,481	6,481
15,008	15,008	4,334	4,334
	Carrying Amount  \$ 195,920  100,350 90,350 1,912,268 3,161 3,717,513 25,530 15,008  \$ 1,699,096 2,823,368 3,752 1,110,895 115,055 5,104	Amount     Fair Value (amounts in famounts in famoun	Carrying Amount         Estimated (amounts in thousands)         Carrying Amount (amounts in thousands)           \$ 195,920         \$ 195,920         \$ 103,254           \$ 195,920         \$ 103,254           \$ 100,350         \$ 100,350         \$ 1,226           \$ 90,350         \$ 90,350         \$ 97,582           \$ 1,912,268         \$ 2,108,463         \$ 3,161         \$ 3,838           \$ 3,717,513         \$ 3,864,163         \$ 3,970,089         \$ 25,530         \$ 28,672           \$ 15,008         \$ 15,008         \$ 4,334           \$ 1,699,096         \$ 1,561,981         \$ 2,823,368         \$ 2,825,472         \$ 2,876,673           \$ 3,752         \$ 3,752         \$ 2,425         \$ 1,10,895         \$ 1,166,781         \$ 1,488,250           \$ 115,055         \$ 115,820         \$ 115,055         \$ 5,104         \$ 6,481

The fair value estimates presented herein are based on pertinent information available to management as of September 30, 2010 and December 31, 2009. Although management is not aware of any factors that would significantly affect the estimated fair value amounts, such amounts have not been comprehensively revalued for purposes of these financial statements since that date, and therefore, current estimates of fair value may differ significantly from the amounts presented above.

#### 4. BUSINESS SEGMENTS

The Company has identified two principal reportable segments: Business Financial and Commercial Banking Centers and the Treasury Department. The Company s subsidiary bank has 44 Business Financial Centers and 6 Commercial Banking Centers (branches), organized in 6 geographic regions, which are the focal points for customer sales and services. The Company utilizes an internal reporting system to measure the performance of various operating segments within the Bank which is the basis for determining the Bank s reportable segments. The Chief Operating Decision Maker (currently our CEO) regularly reviews the financial information of these segments in deciding how to allocate resources and assessing performance. The Bank s Business Financial and Commercial Banking Centers are considered one operating segment as their products and services are similar and are sold to similar types of customers, have similar production and distribution processes, have similar economic characteristics, and have similar reporting and organizational structures. The Treasury Department s primary focus is managing the Bank s investments, liquidity, and interest rate risk. Information related to the Company s remaining operating segments which include construction lending, dairy and livestock lending, SBA lending, leasing, and centralized functions have been aggregated and

included in Other. In addition, the Company allocates internal funds transfer pricing to the segments using a methodology that charges users of funds interest expense and credits providers of funds interest income with the net effect of this allocation being recorded in administration.

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The following table represents the selected financial information for these two business segments. Accounting principles generally accepted in the United States of America do not have an authoritative body of knowledge regarding the management accounting used in presenting segment financial information. The accounting policies for each of the business units is the same as those policies identified for the consolidated Company and identified in the footnote on the summary of significant accounting policies. The income numbers represent the actual income and expenses of each business unit. In addition, each segment has allocated income and expenses based on management s internal reporting system, which allows management to determine the performance of each of its business units. Loan fees, included in the Business Financial and Commercial Banking Centers—category are the actual loan fees paid to the Company by its customers. These fees are eliminated and deferred in the—Other—category, resulting in deferred loan fees for the consolidated financial statements. All income and expense items not directly associated with the two business segments are grouped in the—Other—category. Future changes in the Company—s management structure or reporting methodologies may result in changes in the measurement of operating segment results.

The following tables present the operating results and other key financial measures for the individual reportable segments for the three and nine months ended September 30, 2010 and 2009:

			Ni	ne Months	s En	ded Septer	nbe	r 30, 2010	
	F	Business inancial Centers	T	reasury		Other	Eli	minations	Total
Interest income, including loan fees Credit for funds provided (1)	\$	128,686 52,863	\$	62,258	\$	56,354 26,553	\$	(79,416)	\$ 247,298
Total interest income		181,549		62,258		82,907		(79,416)	247,298
Interest expense Charge for funds used (1)		17,873 9,550		26,874 29,921		2,383 39,945		(79,416)	47,130
Total interest expense		27,423		56,795		42,328		(79,416)	47,130
Net interest income		154,126		5,463		40,579			200,168
Provision for credit losses						48,500			48,500
Net interest income after provision for credit losses	\$	154,126	\$	5,463	\$	(7,921)	\$		\$ 151,668
Non-interest income Non-interest expense		17,695 39,103		38,089 19,770		(5,858) 67,814			49,926 126,687
Segment pretax profit (loss)	\$	132,718	\$	23,782	\$	(81,593)	\$		\$ 74,907
Segment assets as of September 30, 2010	\$ 4	1,899,709	\$ 1	,730,982	<b>\$</b> 1	1,311,589	\$ (	1,458,409)	\$ 6,483,871

Nine Months Ended September 30, 2009
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	Business Financial Centers		Treasury		Other		Eliminations			Total
Interest income, including loan fees Credit for funds provided (1)	\$	115,711 37,526	\$	80,877	\$	34,068 16,457	\$	(53,983)	\$	230,656
Total interest income		153,237		80,877		50,525		(53,983)		230,656
Interest expense Charge for funds used (1)		21,382 9,325		41,400 20,167		3,681 24,491		(53,983)		66,463
Total interest expense		30,707		61,567		28,172		(53,983)		66,463
Net interest income		122,530		19,310		22,353				164,193
Provision for credit losses						55,000				55,000
Net interest income after provision for credit losses	\$	122,530	\$	19,310	\$	(32,647)	\$		\$	109,193
Non-interest income Non-interest expense		14,670 36,939		28,215 1,122		8,283 56,160				51,168 94,221
Segment pretax profit (loss)	\$	100,261	\$	46,403	\$	(80,524)	\$		\$	66,140
Segment assets as of September 30, 2009	\$ 4	4,241,933	\$ 2	2,724,010	\$	738,934	\$ (	(1,158,612)	\$ (	6,546,265

<sup>(1)</sup> Credit for funds provided and charge for funds used is eliminated in the consolidated presentation.

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#### **Table of Contents**

Net interest income

#### Three Months Ended September 30, 2010 **Business Financial Total Centers Eliminations Treasury** Other Interest income, including loan \$ 42,926 \$ 18,331 \$ 15,216 \$ 76,473 fees Credit for funds provided (1) 18,141 8,869 (27,010)Total interest income 76,473 61,067 18,331 24,085 (27,010)5,287 Interest expense 7,678 893 13,858 Charge for funds used (1) 2,976 10,830 13,204 (27,010)Total interest expense 8,263 18,508 14,097 (27,010)13,858

(177)

9,988

62,615

52,804