

FEDEX CORP
Form 10-Q
March 18, 2011

Table of Contents

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549
FORM 10-Q**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE QUARTERLY PERIOD ENDED February 28, 2011
OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934
FOR THE TRANSITION PERIOD FROM _____ TO _____
Commission File Number: 1-15829
FEDEX CORPORATION
(Exact name of registrant as specified in its charter)**

Delaware
(State or other jurisdiction of incorporation or organization)

62-1721435
(I.R.S. Employer Identification No.)

942 South Shady Grove Road
Memphis, Tennessee
(Address of principal executive offices)

38120
(ZIP Code)

(901) 818-7500

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer or a smaller reporting company. See the definitions of large accelerated filer, accelerated filer and smaller reporting company in Rule 12b-2 of the Exchange Act.

Large accelerated filer Accelerated filer Non-accelerated filer Smaller reporting company
(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Common Stock
Common Stock, par value \$0.10 per share

Outstanding Shares at March 16, 2011
315,657,943

FEDEX CORPORATION
INDEX

	PAGE
<u>PART I. FINANCIAL INFORMATION</u>	
<u>ITEM 1. Financial Statements</u>	
<u>Condensed Consolidated Balance Sheets February 28, 2011 and May 31, 2010</u>	3
<u>Condensed Consolidated Statements of Income Three- and Nine-Months Ended February 28, 2011 and 2010</u>	5
<u>Condensed Consolidated Statements of Cash Flows Nine-Months Ended February 28, 2011 and 2010</u>	6
<u>Notes to Condensed Consolidated Financial Statements</u>	7
<u>Report of Independent Registered Public Accounting Firm</u>	23
<u>ITEM 2. Management's Discussion and Analysis of Results of Operations and Financial Condition</u>	24
<u>ITEM 3. Quantitative and Qualitative Disclosures About Market Risk</u>	48
<u>ITEM 4. Controls and Procedures</u>	48
<u>PART II. OTHER INFORMATION</u>	
<u>ITEM 1. Legal Proceedings</u>	49
<u>ITEM 1A. Risk Factors</u>	49
<u>ITEM 6. Exhibits</u>	49
<u>Signature</u>	50
<u>Exhibit Index</u>	E-1
<u>Exhibit 10.1</u>	
<u>Exhibit 10.2</u>	
<u>Exhibit 12.1</u>	
<u>Exhibit 15.1</u>	
<u>Exhibit 31.1</u>	
<u>Exhibit 31.2</u>	
<u>Exhibit 32.1</u>	
<u>Exhibit 32.2</u>	
<u>EX-101 INSTANCE DOCUMENT</u>	
<u>EX-101 SCHEMA DOCUMENT</u>	
<u>EX-101 CALCULATION LINKBASE DOCUMENT</u>	
<u>EX-101 LABELS LINKBASE DOCUMENT</u>	
<u>EX-101 PRESENTATION LINKBASE DOCUMENT</u>	
<u>EX-101 DEFINITION LINKBASE DOCUMENT</u>	

Table of Contents

FEDEX CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(IN MILLIONS)

	February 28, 2011 (Unaudited)	May 31, 2010
ASSETS		
CURRENT ASSETS		
Cash and cash equivalents	\$ 1,359	\$ 1,952
Receivables, less allowances of \$175 and \$166	4,478	4,163
Spare parts, supplies and fuel, less allowances of \$165 and \$170	413	389
Deferred income taxes	540	529
Prepaid expenses and other	448	251
Total current assets	7,238	7,284
PROPERTY AND EQUIPMENT, AT COST		
Less accumulated depreciation and amortization	33,078	31,302
	17,750	16,917
Net property and equipment	15,328	14,385
OTHER LONG-TERM ASSETS		
Goodwill	2,321	2,200
Other assets	1,315	1,033
Total other long-term assets	3,636	3,233
	\$ 26,202	\$ 24,902

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

FEDEX CORPORATION
CONDENSED CONSOLIDATED BALANCE SHEETS
(IN MILLIONS, EXCEPT SHARE DATA)

	February 28, 2011 (Unaudited)	May 31, 2010
LIABILITIES AND STOCKHOLDERS INVESTMENT		
CURRENT LIABILITIES		
Current portion of long-term debt	\$ 18	\$ 262
Accrued salaries and employee benefits	1,143	1,146
Accounts payable	1,590	1,522
Accrued expenses	1,823	1,715
 Total current liabilities	 4,574	 4,645
 LONG-TERM DEBT, LESS CURRENT PORTION	 1,667	 1,668
 OTHER LONG-TERM LIABILITIES		
Deferred income taxes	1,328	891
Pension, postretirement healthcare and other benefit obligations	1,598	1,705
Self-insurance accruals	976	960
Deferred lease obligations	769	804
Deferred gains, principally related to aircraft transactions	252	267
Other liabilities	158	151
 Total other long-term liabilities	 5,081	 4,778
 COMMITMENTS AND CONTINGENCIES		
 COMMON STOCKHOLDERS INVESTMENT		
Common stock, \$0.10 par value; 800 million shares authorized; 316 million shares issued as of February 28, 2011 and 314 million shares issued as of May 31, 2010	31	31
Additional paid-in capital	2,408	2,261
Retained earnings	14,709	13,966
Accumulated other comprehensive loss	(2,256)	(2,440)
Treasury stock, at cost	(12)	(7)
 Total common stockholders investment	 14,880	 13,811
	\$ 26,202	\$ 24,902

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

FEDEX CORPORATION
CONDENSED CONSOLIDATED STATEMENTS OF INCOME
(UNAUDITED)
(IN MILLIONS, EXCEPT PER SHARE AMOUNTS)

	Three Months Ended February 28,		Nine Months Ended February 28,	
	2011	2010	2011	2010
REVENUES	\$ 9,663	\$ 8,701	\$ 28,752	\$ 25,306
OPERATING EXPENSES:				
Salaries and employee benefits	3,828	3,549	11,410	10,350
Purchased transportation	1,446	1,220	4,163	3,429
Rentals and landing fees	621	593	1,850	1,764
Depreciation and amortization	493	488	1,474	1,470
Fuel	1,049	810	2,874	2,220
Maintenance and repairs	480	404	1,470	1,215
Impairment and other charges	21		88	
Other	1,332	1,221	3,933	3,556
	9,270	8,285	27,262	24,004
OPERATING INCOME	393	416	1,490	1,302
OTHER INCOME (EXPENSE):				
Interest, net	(24)	(19)	(65)	(52)
Other, net	(9)	(16)	(25)	(28)
	(33)	(35)	(90)	(80)
INCOME BEFORE INCOME TAXES	360	381	1,400	1,222
PROVISION FOR INCOME TAXES	129	142	506	457
NET INCOME	\$ 231	\$ 239	\$ 894	\$ 765
EARNINGS PER COMMON SHARE:				
Basic	\$ 0.73	\$ 0.76	\$ 2.84	\$ 2.44
Diluted	\$ 0.73	\$ 0.76	\$ 2.82	\$ 2.43
	\$ 0.12	\$ 0.11	\$ 0.48	\$ 0.44

DIVIDENDS DECLARED PER COMMON
SHARE

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

FEDEX CORPORATION
 CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS
 (UNAUDITED)
 (IN MILLIONS)

	Nine Months Ended February 28,	
	2011	2010
Operating Activities:		
Net income	\$ 894	\$ 765
Adjustments to reconcile net income to cash provided by operating activities:		
Depreciation and amortization	1,474	1,470
Provision for uncollectible accounts	108	100
Stock-based compensation	78	80
Deferred income taxes and other noncash items	476	183
Changes in assets and liabilities:		
Receivables	(284)	(645)
Other assets	(212)	238
Accounts payable and other liabilities	(60)	288
Other, net	(17)	(571)
Cash provided by operating activities	2,457	1,908
Investing Activities:		
Capital expenditures	(2,703)	(1,981)
Business acquisition, net of cash acquired	(96)	
Proceeds from asset dispositions and other	15	31
Cash used in investing activities	(2,784)	(1,950)
Financing Activities:		
Principal payments on debt	(262)	(632)
Proceeds from stock issuances	64	36
Excess tax benefit on the exercise of stock options	11	9
Dividends paid	(113)	(103)
Other, net		(16)
Cash used in financing activities	(300)	(706)
Effect of exchange rate changes on cash	34	5
Net decrease in cash and cash equivalents	(593)	(743)
Cash and cash equivalents at beginning of period	1,952	2,292

Cash and cash equivalents at end of period	\$	1,359	\$	1,549
--	----	-------	----	-------

The accompanying notes are an integral part of these condensed consolidated financial statements.

Table of Contents

FEDEX CORPORATION
NOTES TO CONDENSED CONSOLIDATED FINANCIAL STATEMENTS
(UNAUDITED)

(1) **General**

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES. These interim financial statements of FedEx Corporation (FedEx) have been prepared in accordance with accounting principles generally accepted in the United States and Securities and Exchange Commission (SEC) instructions for interim financial information, and should be read in conjunction with our Annual Report on Form 10-K (Annual Report) for the year ended May 31, 2010. Accordingly, significant accounting policies and other disclosures normally provided have been omitted because such items are disclosed therein.

In the opinion of management, the accompanying unaudited condensed consolidated financial statements reflect all adjustments (including normal recurring adjustments) necessary to present fairly our financial position as of February 28, 2011, the results of our operations for the three- and nine-month periods ended February 28, 2011 and 2010 and cash flows for the nine-month periods ended February 28, 2011 and 2010. Operating results for the three- and nine-month periods ended February 28, 2011 are not necessarily indicative of the results that may be expected for the year ending May 31, 2011.

Except as otherwise specified, references to years indicate our fiscal year ending May 31, 2011 or ended May 31 of the year referenced and comparisons are to the corresponding period of the prior year.

EMPLOYEES UNDER COLLECTIVE BARGAINING ARRANGEMENTS. The pilots of Federal Express Corporation (FedEx Express), which represent a small number of FedEx Express total employees, are employed under a collective bargaining agreement that became amendable on October 31, 2010. In January 2011, FedEx Express and the pilots union reached a tentative agreement on a new labor contract. The proposed new contract includes safety initiatives, increases in hourly pay rates and travel per diem rates, and provisions for opening a European crew base. Contract ratification is expected during the fourth quarter of 2011, but cannot be assured. If ratified, the new contract is scheduled to become amendable in March 2013 unless the union exercises its option to shorten the contract, in which case the agreement would be amendable in March 2012 and a portion of the hourly pay increases would be canceled.

BUSINESS ACQUISITIONS. On February 22, 2011, FedEx Express completed the acquisition of the Indian logistics, distribution and express businesses of AFL Pvt. Ltd. and its affiliate Unifreight India Pvt. Ltd. for \$96 million in cash. The financial results of the acquired businesses are included in the FedEx Express segment from the date of acquisition and were not material to our results of operations or financial condition. Substantially all of the purchase price was allocated to goodwill.

On December 15, 2010, FedEx entered into an agreement to acquire Servicios Nacionales Mupa, SA de CV (MultiPack), a Mexican domestic express package delivery company. This acquisition will be funded with cash from operations and is expected to be completed during 2011, subject to customary closing conditions. The financial results of the acquired company will be included in the FedEx Express segment from the date of acquisition and will be immaterial to our 2011 results.

These acquisitions will give us more robust domestic transportation and added capabilities in these important global markets.

Table of Contents

BUSINESS REALIGNMENT. The previously announced combination of our FedEx Freight and FedEx National LTL operations was completed on January 30, 2011. Our combined less-than-truckload (LTL) network will increase efficiencies, reduce operational costs and provide customers both priority and economy LTL freight services across all lengths of haul from one integrated company. These actions resulted in the following incremental costs and charges for the third quarter and nine months of 2011 (in millions):

	2011	
	Three Months Ended	Nine Months Ended
Severance	\$ 7	\$ 40
Lease terminations	14	21
Asset impairments		27
Impairment and other charges	21	88
Other program costs	22	42
Total program costs	\$ 43	\$ 130

Other program costs include \$15 million in the nine months of 2011 of accelerated depreciation expense due to a change in the estimated useful life of certain assets impacted by the combination of these operations and other incremental costs directly associated with the program, such as employee benefits. Substantially all of the severance accruals were paid during the third quarter of 2011 and the remaining severance accruals will be paid during the fourth quarter of 2011. Cash to be received from the asset sales is expected to approximate the total cash outlays for the program including severance and lease terminations, and the estimates recorded are not subject to any material risk of change.

STOCK-BASED COMPENSATION. We have two types of equity-based compensation: stock options and restricted stock. The key terms of the stock option and restricted stock awards granted under our incentive stock plans and all financial disclosures about these programs are set forth in our Annual Report.

Our stock-based compensation expense was \$21 million for the three-month period ended February 28, 2011 and \$78 million for the nine-month period ended February 28, 2011. Our stock-based compensation expense was \$22 million for the three-month period ended February 28, 2010 and \$80 million for the nine-month period ended February 28, 2010. Due to its immateriality, additional disclosures related to stock-based compensation have been excluded from this quarterly report.

DIVIDENDS DECLARED PER COMMON SHARE. On February 28, 2011, our Board of Directors declared a dividend of \$0.12 per share of common stock. The dividend will be paid on April 1, 2011 to stockholders of record as of the close of business on March 18, 2011. Each quarterly dividend payment is subject to review and approval by our Board of Directors, and we evaluate our dividend payment amount on an annual basis at the end of each fiscal year.

Table of Contents**(2) Comprehensive Income**

The following table provides a reconciliation of net income reported in our financial statements to comprehensive income for the periods ended February 28 (in millions):

	Three Months Ended	
	2011	2010
Net income	\$ 231	\$ 239
Other comprehensive income:		
Foreign currency translation adjustments, net of tax of \$4 in 2011 and \$5 in 2010	34	(28)
Amortization of unrealized pension actuarial gains/losses and other, net of tax of \$16 in 2011	26	
Comprehensive income	\$ 291	\$ 211

	Nine Months Ended	
	2011	2010
Net income	\$ 894	\$ 765
Other comprehensive income:		
Foreign currency translation adjustments, net of tax of \$21 in 2011 and \$6 in 2010	106	9
Amortization of unrealized pension actuarial gains/losses and other, net of tax of \$46 in 2011 and \$1 in 2010	78	2
Comprehensive income	\$ 1,078	\$ 776

(3) Financing Arrangements

We have a shelf registration statement filed with the SEC that allows us to sell, in one or more future offerings, any combination of our unsecured debt securities and common stock.

A \$1 billion revolving credit facility is available to finance our operations and other cash flow needs and to provide support for the issuance of commercial paper. The revolving credit agreement expires in July 2012. As of February 28, 2011, no commercial paper was outstanding, and the entire \$1 billion under the revolving credit facility was available for future borrowings. The agreement contains a financial covenant, which requires us to maintain a leverage ratio of adjusted debt (long-term debt, including the current portion of such debt, plus six times our last four fiscal quarters rentals and landing fees) to capital (adjusted debt plus total common stockholders' investment) that does not exceed 0.7 to 1.0. Our leverage ratio of adjusted debt to capital was 0.5 at February 28, 2011. We are in compliance with this covenant and all other restrictive covenants of our revolving credit agreement and do not expect the covenants to affect our operations, including our liquidity or borrowing capacity.

During the third quarter of 2011, we repaid our \$250 million 7.25% unsecured notes that matured on February 15, 2011. During the first nine months of 2010, we repaid our \$500 million 5.50% notes that matured on August 15, 2009. Long-term debt, exclusive of capital leases, had a carrying value of \$1.5 billion compared with an estimated fair value of \$1.8 billion at February 28, 2011, and \$1.8 billion compared with an estimated fair value of \$2.1 billion at May 31, 2010. The estimated fair values were determined based on quoted market prices or on the current rates offered for debt with similar terms and maturities.

Table of Contents**(4) Computation of Earnings Per Share**

The calculation of basic and diluted earnings per common share for the periods ended February 28 was as follows (in millions, except per share amounts):

	Three Months Ended		Nine Months Ended	
	2011	2010	2011	2010
Basic earnings per common share:				
Net earnings allocable to common shares	\$ 231	\$ 238	\$ 892	\$ 763
Weighted-average common shares	315	312	314	312
Basic earnings per common share	\$ 0.73	\$ 0.76	\$ 2.84	\$ 2.44
Diluted earnings per common share:				
Net earnings allocable to common shares	\$ 231	\$ 238	\$ 892	\$ 763
Weighted-average common shares	315	312	314	312
Dilutive effect of share-based awards	2	3	2	2
Weighted-average diluted shares	317	315	316	314
Diluted earnings per common share	\$ 0.73	\$ 0.76	\$ 2.82	\$ 2.43
Anti-dilutive options excluded from diluted earnings per common share	7.3	9.7	10.0	12.3

(5) Retirement Plans

We sponsor programs that provide retirement benefits to most of our employees. These programs include defined benefit pension plans, defined contribution plans and postretirement healthcare plans. Key terms of our retirement plans are provided in our Annual Report. Our retirement plans costs for the periods ended February 28 were as follows (in millions):

	Three Months Ended		Nine Months Ended	
	2011	2010	2011	2010
U.S. domestic and international pension plans	\$ 136	\$ 75	\$ 411	\$ 226
U.S. domestic and international defined contribution plans	68	41	173	86
Postretirement healthcare plans	15	11	45	32
	\$ 219	\$ 127	\$ 629	\$ 344

The three- and nine-month periods ended February 28, 2011 reflect higher retirement plans costs due to a significantly lower discount rate used to measure our benefit obligations at our May 31, 2010 measurement date. Additionally, we incurred higher expenses for our 401(k) plans due to the partial reinstatement of the company-matching contributions on January 1, 2010 and the full restoration of company-matching contributions on January 1, 2011.

Table of Contents

Net periodic benefit cost of the pension and postretirement healthcare plans for the periods ended February 28 included the following components (in millions):

	Three Months Ended		Nine Months Ended	
	2011	2010	2011	2010
Pension Plans				
Service cost	\$ 130	\$ 105	\$ 390	\$ 313
Interest cost	224	206	673	617
Expected return on plan assets	(266)	(239)	(796)	(716)
Recognized actuarial losses and other	48	3	144	12
	\$ 136	\$ 75	\$ 411	\$ 226

	Three Months Ended		Nine Months Ended	
	2011	2010	2011	2010
Postretirement Healthcare Plans				
Service cost	\$ 8	\$ 6	\$ 23	\$ 18
Interest cost	8	8	25	23
Recognized actuarial gains and other	(1)	(3)	(3)	(9)
	\$ 15	\$ 11	\$ 45	\$ 32

Contributions to our tax-qualified U.S. domestic pension plans (U.S. Retirement Plans) for the nine-month periods ended February 28 were as follows (in millions):

	2011	2010
Required	\$ 380	\$ 236
Voluntary		495
	\$ 380	\$ 731

Our U.S. Retirement Plans have ample funds to meet expected benefit payments. Amounts contributed in prior years in excess of the minimum requirements have resulted in a credit balance for funding purposes, a small amount of which has been used to reduce minimum contribution requirements. In March 2011, we made an additional contribution of \$100 million to our U.S. Retirement Plans.

(6) Business Segment Information

We provide a broad portfolio of transportation, e-commerce and business services through companies competing collectively, operating independently and managed collaboratively under the respected FedEx brand. Our primary operating companies include FedEx Express, the world's largest express transportation company; FedEx Ground Package System, Inc. (FedEx Ground), a leading provider of small-package ground delivery services; and FedEx Freight, Inc. (FedEx Freight), a leading U.S. provider of LTL freight services.

Table of Contents

Our reportable segments include the following businesses:

FedEx Express Segment	FedEx Express (express transportation)
	FedEx Trade Networks (global trade services)
	FedEx SupplyChain Systems (logistics services)
FedEx Ground Segment	FedEx Ground (small-package ground delivery)
	FedEx SmartPost (small-parcel consolidator)
FedEx Freight Segment	FedEx Freight (LTL freight transportation)
	FedEx Custom Critical (time-critical transportation)
FedEx Services Segment	FedEx Corporate Services, Inc. (FedEx Services) (sales, marketing and information technology functions)
	FedEx TechConnect, Inc. (FedEx TechConnect) (customer service, technical support, billings and collections)
	FedEx Office and Print Services, Inc. (FedEx Office) (document and business services and package acceptance)

Effective January 30, 2011, our FedEx Freight and FedEx National businesses were merged into a single operation. FedEx Freight now offers two services: FedEx Freight Priority, a faster transit service with a price premium, and FedEx Freight Economy, an economical service.

The FedEx Services segment operates combined sales, marketing, administrative and information technology functions in shared services operations that support our transportation businesses and allow us to obtain synergies from the combination of these functions. The FedEx Services segment includes: FedEx Services, which provides sales, marketing and information technology support to our other companies; FedEx TechConnect, which is responsible for customer service, billings and collections for U.S. customers of our major business units; and FedEx Office, which provides an array of document and business services and retail access to our customers for our package transportation businesses.

The FedEx Services segment provides direct and indirect support to our transportation businesses, and we allocate all of the net operating costs of the FedEx Services segment (including the net operating results of FedEx Office) to reflect the full cost of operating our transportation businesses in the results of those segments. Within the FedEx Services segment allocation, the net operating results of FedEx Office are allocated to FedEx Express and FedEx Ground. The allocations of net operating costs are based on metrics such as relative revenues or estimated services provided. We believe these allocations approximate the net cost of providing these functions. We review and evaluate the performance of our transportation segments based on operating income (inclusive of FedEx Services segment allocations). For the FedEx Services segment, performance is evaluated based on the impact of its total allocated net operating costs on our transportation segments.

The operating expenses line item *Intercompany charges* on the accompanying unaudited financial summaries of our transportation segments in Management's Discussion and Analysis of Operations and Financial Condition reflects the allocations from the FedEx Services segment to the respective transportation segments. The *Intercompany charges* caption also includes charges and credits for administrative services provided between operating companies and certain other costs such as corporate management fees related to services received for general corporate oversight, including executive officers and certain legal and finance functions. We believe these allocations approximate the net cost of providing these functions.

Table of Contents

Certain FedEx operating companies provide transportation and related services for other FedEx companies outside their reportable segment. Billings for such services are based on negotiated rates, which we believe approximate fair value, and are reflected as revenues of the billing segment. These rates are adjusted from time to time based on market conditions. Such intersegment revenues and expenses are eliminated in our consolidated results and are not separately identified in the following segment information because the amounts are not material.

The following table provides a reconciliation of reportable segment revenues and operating income to our condensed consolidated income statement totals for the periods ended February 28 (in millions):

	Three Months Ended		Nine Months Ended	
	2011	2010	2011	2010
Revenues				
FedEx Express segment	\$ 6,049	\$ 5,440	\$ 17,953	\$ 15,678
FedEx Ground segment	2,184	1,910	6,222	5,477
FedEx Freight segment	1,123	1,040	3,602	3,090
FedEx Services segment	397	406	1,246	1,322
Other and eliminations	(90)	(95)	(271)	(261)
	\$ 9,663	\$ 8,701	\$ 28,752	\$ 25,306
Operating Income (Loss)				
FedEx Express segment	\$ 178	\$ 265	\$ 799	\$ 714
FedEx Ground segment	325	258	908	705
FedEx Freight segment	(110)	(107)	(217)	(117)
	\$ 393	\$ 416	\$ 1,490	\$ 1,302

(7) Commitments

As of February 28, 2011, our purchase commitments under various contracts for the remainder of 2011 and annually thereafter were as follows (in millions):

	Aircraft and Related Equipment ⁽¹⁾	Other ⁽²⁾	Total
2011 (remainder)	\$ 122	\$ 156	\$ 278
2012	1,169	194	1,363
2013	1,014	87	1,101
2014	755	25	780
2015	493	15	508
Thereafter	1,431	143	1,574

⁽¹⁾ Our obligation to purchase 15 of these aircraft (Boeing 777 Freighters, or B777Fs) is conditioned upon there being no event that causes FedEx Express or its employees to no longer be covered by the Railway Labor Act of 1926, as amended.

⁽²⁾ Primarily vehicles, facilities, advertising and promotions contracts, and for the remainder of 2011, a total of \$100 million of quarterly contributions to our U.S. Retirement Plans.

The amounts reflected in the table above for purchase commitments represent noncancelable agreements to purchase goods or services. Commitments to purchase aircraft in passenger configuration do not include the attendant costs to modify these aircraft for cargo transport unless we have entered into noncancelable commitments to modify such

aircraft. Open purchase orders that are cancelable are not considered unconditional purchase obligations for financial reporting purposes and are not included in the table above.

Table of Contents

We had \$546 million in deposits and progress payments as of February 28, 2011 (an increase of \$109 million from May 31, 2010) on aircraft purchases and other planned aircraft-related transactions. These deposits are classified in the Other assets caption of our condensed consolidated balance sheets. In addition to our commitments to purchase B777Fs, our aircraft purchase commitments include the Boeing 757 (B757) in passenger configuration, which will require additional costs to modify for cargo transport. Aircraft and aircraft-related contracts are subject to price escalations. The following table is a summary of the number and type of aircraft we are committed to purchase as of February 28, 2011, with the year of expected delivery:

	B777F ⁽¹⁾	B757	MD11	Total
2011 (remainder)		2	1	3
2012	6	11		17
2013	6			6
2014	7			7
2015	3			3
Thereafter	10			10
Total	32	13	1	46

⁽¹⁾ Our obligation to purchase 15 of these B777F aircraft is conditioned upon there being no event that causes FedEx Express or its employees to no longer be covered by the Railway Labor Act of 1926, as amended.

A summary of future minimum lease payments under capital leases and noncancelable operating leases with an initial or remaining term in excess of one year at February 28, 2011 is as follows (in millions):

	Capital Leases	Aircraft and Related Equipment	Operating Leases Facilities and Other	Total Operating Leases
2011 (remainder)	\$ 2	\$ 116	\$ 334	\$ 450
2012	25	494	1,249	1,743
2013	119	499	1,097	1,596
2014	2	473	941	1,414
2015	2	455	853	1,308
Thereafter	14	2,003	5,500	7,503
Total	164	\$ 4,040	\$ 9,974	\$ 14,014
Less amount representing interest		18		
Present value of net minimum lease payments	\$ 146			

(8) Contingencies

Wage-and-Hour. We are a defendant in a number of lawsuits containing various class-action allegations of wage-and-hour violations. The plaintiffs in these lawsuits allege, among other things, that they were forced to work off the clock, were not paid overtime or were not provided work breaks or other benefits. The complaints generally seek unspecified monetary damages, injunctive relief, or both. The following describes the wage-and-hour matters that have been certified as class actions.

Table of Contents

In September 2008, in *Tidd v. Adecco USA, Kelly Services and FedEx Ground*, a Massachusetts federal court conditionally certified a class limited to individuals who were employed by two temporary employment agencies and who worked as temporary pick-up-and-delivery drivers for FedEx Ground in the New England region within the past three years. Potential claimants must voluntarily opt in to the lawsuit in order to be considered part of the class. In addition, in the same opinion, the court granted summary judgment in favor of FedEx Ground with respect to the plaintiffs' claims for unpaid overtime wages. The court has since granted judgment in favor of the other two defendants with respect to the overtime claims. Accordingly, the conditionally certified class of plaintiffs is now limited to a claim of failure to pay minimum wage due under the federal Fair Labor Standards Act.

In April 2009, in *Bibo v. FedEx Express*, a California federal court granted class certification, certifying several subclasses of FedEx Express couriers in California from April 14, 2006 (the date of the settlement of the *Foster* class action) to the present. The plaintiffs allege that FedEx Express violated California wage-and-hour laws after the date of the *Foster* settlement. In particular, the plaintiffs allege, among other things, that they were forced to work off the clock and were not provided with required meal breaks or split-shift premiums. The U.S. Court of Appeals for the Ninth Circuit has refused to accept a discretionary appeal of the class certification order at this time.

In September 2009, in *Taylor v. FedEx Freight*, a California state court granted class certification, certifying a class of all current and former drivers employed by FedEx Freight in California who performed linehaul services since June 2003. The plaintiffs allege, among other things, that they were forced to work off the clock and were not provided with required rest or meal breaks. The case has been removed to federal court in California, and trial is currently scheduled for July 2011.

These class certification rulings do not address whether we will ultimately be held liable. We have denied any liability and intend to vigorously defend ourselves in these wage-and-hour lawsuits. Given the nature and status of these lawsuits, we cannot yet determine the amount or a reasonable range of potential loss, if any. However, we do not believe that any loss is probable in these lawsuits.

Independent Contractor Lawsuits and State Administrative Proceedings. FedEx Ground is involved in numerous class-action lawsuits (including 30 that have been certified as class actions), individual lawsuits and state tax and other administrative proceedings that claim that the company's owner-operators should be treated as employees, rather than independent contractors.

Most of the class-action lawsuits were consolidated for administration of the pre-trial proceedings by a single federal court, the U.S. District Court for the Northern District of Indiana. The multidistrict litigation court granted class certification in 28 cases and denied it in 14 cases. On December 13, 2010, the court entered an opinion and order addressing all outstanding motions for summary judgment on the status of the owner-operators (*i.e.*, independent contractor vs. employee). In sum, the court has now granted FedEx Ground's motions for summary judgment and entered judgment in favor of FedEx Ground on all claims in 20 of the 28 multidistrict litigation cases that had been certified as class actions, finding that the owner-operators in those cases were contractors as a matter of the law of the following states: Alabama, Arizona, Georgia, Indiana, Kansas (the court's previous dismissal without prejudice of the nationwide class claim under the Employee Retirement Income Security Act of 1974 based on the plaintiffs' failure to exhaust administrative remedies has been appealed), Louisiana, Maryland, Minnesota, New Jersey, New York, North Carolina, Ohio, Pennsylvania, Rhode Island, South Carolina, Tennessee, Texas, Utah, West Virginia and Wisconsin. The plaintiffs filed notices of appeal in all of these 20 cases.

In the other eight certified class actions in the multidistrict litigation, the court ruled in favor of FedEx Ground on some of the claims and against FedEx Ground on at least one claim in three of the cases (filed in Kentucky, Nevada and New Hampshire) and then remanded all eight cases back to district court in the following states for resolution of the remaining claims: Arkansas, California, Florida, Kentucky, Nevada, New Hampshire and Oregon (two certified classes). In January 2011, we asked the court to issue final judgments in these eight cases, and the court denied our motion.

Table of Contents

In January 2008, one of the contractor-model lawsuits that is not part of the multidistrict litigation, *Anfinson v. FedEx Ground*, was certified as a class action by a Washington state court. The plaintiffs in *Anfinson* represent a class of single-route, pickup-and-delivery owner-operators in Washington from December 21, 2001 through December 31, 2005 and allege that the class members should be reimbursed as employees for their uniform expenses and should receive overtime pay. In March 2009, a jury trial in the *Anfinson* case was held, and the jury returned a verdict in favor of FedEx Ground, finding that all 320 class members were independent contractors, not employees. The plaintiffs appealed the verdict. In December 2010, the Washington Court of Appeals reversed and remanded for further proceedings, including a new trial. We filed a motion to reconsider, and this motion was denied. We intend to seek an appeal to the Washington Supreme Court.

In August 2010, another one of the contractor-model lawsuits that is not part of the multidistrict litigation, *Rascon v. FedEx Ground*, was certified as a class action by a Colorado state court. The plaintiff in *Rascon* represents a class of single-route, pickup-and-delivery owner-operators in Colorado who drove vehicles weighing less than 10,001 pounds at any time from August 27, 2005 through the present. The lawsuit seeks unpaid overtime compensation, and related penalties and attorneys' fees and costs, under Colorado law. Our applications for appeal challenging this class certification decision have been rejected.

During the third quarter of 2011, we settled or resolved a number of contractor-model cases that were pending in Massachusetts for an immaterial amount.

Other contractor-model cases that are not or are no longer part of the multidistrict litigation are in varying stages of litigation.

With respect to the state administrative proceedings relating to the classification of FedEx Ground's owner-operators as independent contractors, during the second quarter of 2011, the attorneys general in New York and Kentucky each filed lawsuits against FedEx Ground challenging the validity of the contractor model.

Adverse determinations in these matters could, among other things, entitle certain of our contractors and their drivers to the reimbursement of certain expenses and to the benefit of wage-and-hour laws and result in employment and withholding tax and benefit liability for FedEx Ground, and could result in changes to the independent contractor status of FedEx Ground's owner-operators. We believe that FedEx Ground's owner-operators are properly classified as independent contractors and that FedEx Ground is not an employer of the drivers of the company's independent contractors. Given the nature and status of these lawsuits, we cannot yet determine the amount or a reasonable range of potential loss, if any, but it is reasonably possible that such potential loss or such changes to the independent contractor status of FedEx Ground's owner-operators could be material. However, we do not believe that a material loss is probable in any of these matters.

ATA Airlines. In October 2010, a jury returned a verdict in favor of ATA Airlines in its lawsuit against FedEx Express and awarded damages of \$66 million, and in January 2011, the court awarded ATA pre-judgment interest of \$5 million. The suit was filed in Indiana federal court and alleged that we had breached a contract by not including ATA on our 2009 Civil Reserve Air Fleet (CRAF)/Air Mobility Command (AMC) team, which provides cargo and passenger service to the U.S. military. While we do not agree with the verdict or the amount of damages awarded and have appealed the matter to the U.S. Court of Appeals for the Seventh Circuit, accounting standards required an accrual of a \$66 million loss in the second quarter of 2011. We did not accrue the \$5 million of interest as a loss because we have additional arguments on appeal that lead us to believe that loss of that amount is not probable.

Other. FedEx and its subsidiaries are subject to other legal proceedings that arise in the ordinary course of their business. In the opinion of management, the aggregate liability, if any, with respect to these other actions will not have a material adverse effect on our financial position, results of operations or cash flows.

Table of Contents**(9) Supplemental Cash Flow Information**

The following table presents supplemental cash flow information for the nine-month periods ended February 28 (in millions):

	2011	2010
Cash payments for:		
Interest (net of capitalized interest)	\$ 106	\$ 101
Income taxes	\$ 417	\$ 182
Income tax refunds received	(16)	(276)
Cash tax payments, net	\$ 401	\$ (94)

(10) Condensed Consolidating Financial Statements

We are required to present condensed consolidating financial information in order for the subsidiary guarantors (other than FedEx Express) of our public debt to continue to be exempt from reporting under the Securities Exchange Act of 1934.

The guarantor subsidiaries, which are wholly owned by FedEx, guarantee \$1.0 billion of our debt. The guarantees are full and unconditional and joint and several. Our guarantor subsidiaries were not determined using geographic, service line or other similar criteria, and as a result, the Guarantor and Non-Guarantor columns each include portions of our domestic and international operations. Accordingly, this basis of presentation is not intended to present our financial condition, results of operations or cash flows for any purpose other than to comply with the specific requirements for subsidiary guarantor reporting. Condensed consolidating financial statements for our guarantor subsidiaries and non-guarantor subsidiaries are presented in the following tables (in millions):

Table of Contents

CONDENSED CONSOLIDATING BALANCE SHEETS
(UNAUDITED)
February 28, 2011

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents	\$ 632	\$ 279	\$ 514	\$ (66)	\$ 1,359
Receivables, less allowances	86	3,566	847	(21)	4,478
Spare parts, supplies, fuel, prepaid expenses and other, less allowances	175	644	42		861
Deferred income taxes		514	67	(41)	540
Total current assets	893	5,003	1,470	(128)	7,238
PROPERTY AND EQUIPMENT, AT COST					
Less accumulated depreciation and amortization	24	31,365	1,689		33,078
	18	16,717	1,015		17,750
Net property and equipment	6	14,648	674		15,328
INTERCOMPANY RECEIVABLE					
			1,149	(1,149)	
GOODWILL					
		1,564	757		2,321
INVESTMENT IN SUBSIDIARIES					
	14,853	2,617		(17,470)	
OTHER ASSETS					
	1,477	1,126	62	(1,350)	1,315
	\$ 17,229	\$ 24,958	\$ 4,112	\$ (20,097)	\$ 26,202
LIABILITIES AND STOCKHOLDERS INVESTMENT					
CURRENT LIABILITIES					
Current portion of long-term debt	\$	\$ 18	\$	\$	\$ 18
Accrued salaries and employee benefits	44	988	111		1,143
Accounts payable	39	1,226	412	(87)	1,590
Accrued expenses	156	1,552	115		1,823
Total current liabilities	239	3,784	638	(87)	4,574
LONG-TERM DEBT, LESS CURRENT PORTION					
	1,000	667			1,667

Edgar Filing: FEDEX CORP - Form 10-Q

INTERCOMPANY PAYABLE	409	740		(1,149)	
OTHER LONG-TERM LIABILITIES					
Deferred income taxes		2,719		(1,391)	1,328
Other liabilities	701	2,940	112		3,753
Total other long-term liabilities	701	5,659	112	(1,391)	5,081
STOCKHOLDERS INVESTMENT	14,880	14,108	3,362	(17,470)	14,880
	\$ 17,229	\$ 24,958	\$ 4,112	\$ (20,097)	\$ 26,202

- 18 -

Table of Contents

CONDENSED CONSOLIDATING BALANCE SHEETS
May 31, 2010

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
ASSETS					
CURRENT ASSETS					
Cash and cash equivalents	\$ 1,310	\$ 258	\$ 443	\$ (59)	\$ 1,952
Receivables, less allowances	1	3,425	782	(45)	4,163
Spare parts, supplies, fuel, prepaid expenses and other, less allowances	5	581	54		640
Deferred income taxes		492	37		529
Total current assets	1,316	4,756	1,316	(104)	7,284
PROPERTY AND EQUIPMENT, AT COST					
Less accumulated depreciation and amortization	23	29,193	2,086		31,302
	18	15,801	1,098		16,917
Net property and equipment	5	13,392	988		14,385
INTERCOMPANY RECEIVABLE					
			1,132	(1,132)	
GOODWILL					
		1,551	649		2,200
INVESTMENT IN SUBSIDIARIES					
	13,850	2,619		(16,469)	
OTHER ASSETS					
	1,527	801	99	(1,394)	1,033
	\$ 16,698	\$ 23,119	\$ 4,184	\$ (19,099)	\$ 24,902
LIABILITIES AND STOCKHOLDERS INVESTMENT					
CURRENT LIABILITIES					
Current portion of long-term debt	\$ 250	\$ 12			\$ 262
Accrued salaries and employee benefits	36	955	155		1,146
Accounts payable	8	1,196	422	(104)	1,522
Accrued expenses	47	1,488	180		1,715
Total current liabilities	341	3,651	757	(104)	4,645
LONG-TERM DEBT, LESS CURRENT PORTION					
INTERCOMPANY PAYABLE	1,000	668			1,668
	702	430		(1,132)	

OTHER LONG-TERM
LIABILITIES

Deferred income taxes		2,253	32	(1,394)	891
Other liabilities	844	2,921	122		3,887
Total other long-term liabilities	844	5,174	154	(1,394)	4,778

STOCKHOLDERS
INVESTMENT

	13,811	13,196	3,273	(16,469)	13,811
	\$ 16,698	\$ 23,119	\$ 4,184	\$ (19,099)	\$ 24,902

Table of ContentsCONDENSED CONSOLIDATING STATEMENTS OF INCOME
(UNAUDITED)

Three Months Ended February 28, 2011

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
REVENUES	\$	\$ 8,188	\$ 1,555	\$ (80)	\$ 9,663
OPERATING EXPENSES:					
Salaries and employee benefits	23	3,319	486		3,828
Purchased transportation		1,051	423	(28)	1,446
Rentals and landing fees	1	558	63	(1)	621
Depreciation and amortization	1	448	44		493
Fuel		1,012	37		1,049
Maintenance and repairs	1	452	27		480
Impairment and other charges		10	11		21
Intercompany charges, net	(48)	(117)	165		
Other	22	1,095	266	(51)	1,332
		7,828	1,522	(80)	9,270
OPERATING INCOME		360	33		393
OTHER INCOME (EXPENSE):					
Equity in earnings of subsidiaries	231	12		(243)	
Interest, net	(23)		(1)		(24)
Intercompany charges, net	27	(34)	7		
Other, net	(4)	(4)	(1)		(9)
INCOME BEFORE INCOME TAXES	231	334	38	(243)	360
Provision for income taxes		105	24		129
NET INCOME	\$ 231	\$ 229	\$ 14	\$ (243)	\$ 231

CONDENSED CONSOLIDATING STATEMENTS OF INCOME
(UNAUDITED)

Three Months Ended February 28, 2010

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
REVENUES	\$	\$ 7,360	\$ 1,424	\$ (83)	\$ 8,701

Edgar Filing: FEDEX CORP - Form 10-Q

OPERATING EXPENSES:					
Salaries and employee benefits	20	3,053	476		3,549
Purchased transportation		887	360	(27)	1,220
Rentals and landing fees	1	532	61	(1)	593
Depreciation and amortization		438	50		488
Fuel		769	41		810
Maintenance and repairs	1	373	30		404
Intercompany charges, net	(49)	(57)	106		
Other	27	993	256	(55)	1,221
		6,988	1,380	(83)	8,285
OPERATING INCOME		372	44		416
OTHER INCOME (EXPENSE):					
Equity in earnings of subsidiaries	239	26		(265)	
Interest, net	(24)	8	(3)		(19)
Intercompany charges, net	27	(36)	9		
Other, net	(3)	(13)			(16)
INCOME BEFORE INCOME TAXES	239	357	50	(265)	381
Provision for income taxes		119	23		142
NET INCOME	\$ 239	\$ 238	\$ 27	\$ (265)	\$ 239

Table of ContentsCONDENSED CONSOLIDATING STATEMENTS OF INCOME
(UNAUDITED)

Nine Months Ended February 28, 2011

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
REVENUES	\$	\$ 24,083	\$ 4,919	\$ (250)	\$ 28,752
OPERATING EXPENSES:					
Salaries and employee benefits	87	9,784	1,539		11,410
Purchased transportation		2,941	1,302	(80)	4,163
Rentals and landing fees	3	1,659	191	(3)	1,850
Depreciation and amortization	1	1,323	150		1,474
Fuel		2,744	130		2,874
Maintenance and repairs	1	1,375	94		1,470
Impairment and other charges		27	61		88
Intercompany charges, net	(177)	(289)	466		
Other	85	3,218	797	(167)	3,933
		22,782	4,730	(250)	27,262
OPERATING INCOME		1,301	189		1,490
OTHER INCOME (EXPENSE):					
Equity in earnings of subsidiaries	894	61		(955)	
Interest, net	(70)	9	(4)		(65)
Intercompany charges, net	82	(103)	21		
Other, net	(12)	(11)	(2)		(25)
INCOME BEFORE INCOME TAXES	894	1,257	204	(955)	1,400
Provision for income taxes		439	67		506
NET INCOME	\$ 894	\$ 818	\$ 137	\$ (955)	\$ 894

CONDENSED CONSOLIDATING STATEMENTS OF INCOME
(UNAUDITED)

Nine Months Ended February 28, 2010

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
REVENUES	\$	\$ 21,451	\$ 4,094	\$ (239)	\$ 25,306

Edgar Filing: FEDEX CORP - Form 10-Q

OPERATING EXPENSES:

Salaries and employee benefits	69	8,881	1,400		10,350
Purchased transportation		2,520	972	(63)	3,429
Rentals and landing fees	3	1,586	177	(2)	1,764
Depreciation and amortization	1	1,312	157		1,470
Fuel		2,107	113		2,220
Maintenance and repairs	1	1,124	90		1,215
Intercompany charges, net	(149)	(86)	235		
Other	75	2,918	737	(174)	3,556
		20,362	3,881	(239)	24,004

OPERATING INCOME 1,089 213 1,302

OTHER INCOME (EXPENSE):

Equity in earnings of subsidiaries	765	102		(867)	
Interest, net	(76)	34	(10)		(52)
Intercompany charges, net	86	(111)	25		
Other, net	(10)	(17)	(1)		(28)

INCOME BEFORE INCOME TAXES

765 1,097 227 (867) 1,222

Provision for income taxes 374 83 457

NET INCOME \$ 765 \$ 723 \$ 144 \$ (867) \$ 765

Table of ContentsCONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS
(UNAUDITED)

Nine Months Ended February 28, 2011

	Parent	Guarantor Subsidiaries	Non-guarantor Subsidiaries	Eliminations	Consolidated
CASH PROVIDED BY (USED IN)					
OPERATING ACTIVITIES	\$ (152)	\$ 2,758	\$ (142)	\$ (7)	\$ 2,457
INVESTING ACTIVITIES					
Capital expenditures	(1)	(2,581)	(121)		(2,703)
Business acquisition, net of cash acquired		(96)			(96)
Proceeds from asset dispositions and other		15			15
CASH USED IN INVESTING ACTIVITIES	(1)	(2,662)	(121)		(2,784)
FINANCING ACTIVITIES					
Net transfers from (to) Parent	(237)	(239)	476		
Payment on loan between subsidiaries		147	(147)		
Intercompany dividends		19	(19)		
Principal payments on debt	(250)	(12)			(262)
Proceeds from stock issuances	64				64
Excess tax benefit on the exercise of stock options	11				11
Dividends paid	(113)				(113)
Other, net		(1)	1		
CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES	(525)	(86)	311		(300)
Effect of exchange rate changes on cash		11	23		34
Net (decrease) increase in cash and cash equivalents	(678)	21	71	(7)	(593)
Cash and cash equivalents at beginning of period	1,310	258	443	(59)	1,952
Cash and cash equivalents at end of period	\$ 632	\$ 279	\$ 514	\$ (66)	\$ 1,359

CONDENSED CONSOLIDATING STATEMENTS OF CASH FLOWS
(UNAUDITED)

Nine Months Ended February 28, 2010

Guarantor Non-guarantor

Edgar Filing: FEDEX CORP - Form 10-Q

	Parent	Subsidiaries	Subsidiaries	Eliminations	Consolidated
CASH PROVIDED BY (USED IN)					
OPERATING ACTIVITIES	\$ (349)	\$ 1,778	\$ 483	\$ (4)	\$ 1,908
INVESTING ACTIVITIES					
Capital expenditures		(1,860)	(121)		(1,981)
Proceeds from asset dispositions and other		35	(4)		31
CASH USED IN INVESTING ACTIVITIES		(1,825)	(125)		(1,950)
FINANCING ACTIVITIES					
Net transfers from (to) Parent	77	55	(132)		
Payment on loan between subsidiaries		42	(42)		
Intercompany dividends		103	(103)		
Principal payments on debt	(500)	(132)			(632)
Proceeds from stock issuances	36				36
Excess tax benefit on the exercise of stock options	9				9
Dividends paid	(103)				(103)
Other, net	(16)	(5)	5		(16)
CASH (USED IN) PROVIDED BY FINANCING ACTIVITIES	(497)	63	(272)		(706)
Effect of exchange rate changes on cash		(1)	6		5
Net (decrease) increase in cash and cash equivalents	(846)	15	92	(4)	(743)
Cash and cash equivalents at beginning of period	1,768	272	304	(52)	2,292
Cash and cash equivalents at end of period	\$ 922	\$ 287	\$ 396	\$ (56)	\$ 1,549

Table of Contents

REPORT OF INDEPENDENT REGISTERED
PUBLIC ACCOUNTING FIRM

The Board of Directors and Stockholders

FedEx Corporation

We have reviewed the condensed consolidated balance sheet of FedEx Corporation as of February 28, 2011, and the related condensed consolidated statements of income for the three-month and nine-month periods ended February 28, 2011 and 2010 and the condensed consolidated statements of cash flows for the nine-month periods ended February 28, 2011 and 2010. These financial statements are the responsibility of the Company's management.

We conducted our review in accordance with the standards of the Public Company Accounting Oversight Board (United States). A review of interim financial information consists principally of applying analytical procedures and making inquiries of persons responsible for financial and accounting matters. It is substantially less in scope than an audit conducted in accordance with the standards of the Public Company Accounting Oversight Board, the objective of which is the expression of an opinion regarding the financial statements taken as a whole. Accordingly, we do not express such an opinion.

Based on our review, we are not aware of any material modifications that should be made to the condensed consolidated financial statements referred to above for them to be in conformity with U.S. generally accepted accounting principles.

We have previously audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheet of FedEx Corporation as of May 31, 2010, and the related consolidated statements of income, changes in stockholders' investment and comprehensive income, and cash flows for the year then ended not presented herein, and in our report dated July 15, 2010, we expressed an unqualified opinion on those consolidated financial statements. In our opinion, the information set forth in the accompanying condensed consolidated balance sheet as of May 31, 2010, is fairly stated, in all material respects, in relation to the consolidated balance sheet from which it has been derived.

/s/ Ernst & Young LLP

Memphis, Tennessee

March 18, 2011

Table of Contents

Item 2. Management's Discussion and Analysis of Results of Operations and Financial Condition

GENERAL

The following Management's Discussion and Analysis of Results of Operations and Financial Condition (MD&A) describes the principal factors affecting the results of operations, liquidity, capital resources, contractual cash obligations and critical accounting estimates of FedEx Corporation (FedEx). This discussion should be read in conjunction with the accompanying quarterly unaudited condensed consolidated financial statements and our Annual Report on Form 10-K for the year ended May 31, 2010 (Annual Report). Our Annual Report includes additional information about our significant accounting policies, practices and the transactions that underlie our financial results as well as a detailed discussion of the most significant risks and uncertainties associated with our financial condition and operating results.

We provide a broad portfolio of transportation, e-commerce and business services through companies competing collectively, operating independently and managed collaboratively, under the respected FedEx brand. Our primary operating companies are Federal Express Corporation (FedEx Express), the world's largest express transportation company; FedEx Ground Package System, Inc. (FedEx Ground), a leading provider of small-package ground delivery services; and FedEx Freight, Inc. (FedEx Freight), a leading U.S. provider of less-than-truckload (LTL) freight services. These companies represent our major service lines and, along with FedEx Corporate Services, Inc. (FedEx Services), form the core of our reportable segments. Our FedEx Services segment provides sales, marketing and information technology support to our transportation segments. In addition, the FedEx Services segment provides customers with retail access to FedEx Express and FedEx Ground shipping services through FedEx Office and Print Services, Inc. (FedEx Office) and provides customer service, technical support and billing and collection services through FedEx TechConnect, Inc. (FedEx TechConnect). See Reportable Segments for further discussion.

The key indicators necessary to understand our operating results include:

- the overall customer demand for our various services;
- the volumes of transportation services provided through our networks, primarily measured by our average daily volume and shipment weight;
- the mix of services purchased by our customers;
- the prices we obtain for our services, primarily measured by yield (revenue per package or pound or revenue per hundredweight for LTL freight shipments);
- our ability to manage our cost structure (capital expenditures and operating expenses) to match shifting volume levels; and
- the timing and amount of fluctuations in fuel prices and our ability to recover incremental fuel costs through our fuel surcharges.

The majority of our operating expenses are directly impacted by revenue and volume levels. Accordingly, we expect these operating expenses to fluctuate on a year-over-year basis consistent with the change in revenues and volumes. Therefore, the discussion of operating expense captions focuses on the key drivers and trends impacting expenses other than changes in revenues and volume.

Except as otherwise specified, references to years indicate our fiscal year ending May 31, 2011 or ended May 31 of the year referenced and comparisons are to the corresponding period of the prior year. References to our transportation segments include, collectively, our FedEx Express, FedEx Ground and FedEx Freight segments.

Table of Contents**RESULTS OF OPERATIONS****CONSOLIDATED RESULTS**

The following table compares summary operating results (dollars in millions, except per share amounts) for the periods ended February 28:

	Three Months Ended		Percent	Nine Months Ended		Percent
	2011	2010	Change	2011	2010	Change
Revenues	\$ 9,663	\$ 8,701	11	\$ 28,752	\$ 25,306	14
Operating income	393	416	(6)	1,490	1,302	14
Operating margin	4.1%	4.8%	(70)bp	5.2%	5.1%	10bp
Net income	\$ 231	\$ 239	(3)	\$ 894	\$ 765	17
Diluted earnings per share	\$ 0.73	\$ 0.76	(4)	\$ 2.82	\$ 2.43	16

The following table shows changes in revenues and operating income by reportable segment for the periods ended February 28, 2011 compared to February 28, 2010 (dollars in millions):

	Change in Revenues		Percent change in Revenues		Change in Operating Income (Loss)		Percent change in Operating Income (Loss)	
	Three Months Ended	Nine Months Ended	Three Months Ended	Nine Months Ended	Three Months Ended	Nine Months Ended	Three Months Ended	Nine Months Ended
FedEx Express segment	\$ 609	\$ 2,275	11	15	\$ (87)	\$ 85	(33)	12
FedEx Ground segment	274	745	14	14	67	203	26	29
FedEx Freight segment	83	512	8	17	(3)	(100)	(3)	(85)
FedEx Services segment	(9)	(76)	(2)	(6)				
Other and eliminations	5	(10)	NM	NM				
	\$ 962	\$ 3,446	11	14	\$ (23)	\$ 188	(6)	14

Overview

Strong demand for our services continued to drive revenue growth during the third quarter of 2011, as yields grew across all our transportation segments and volumes increased in our package businesses. Despite this strength in our businesses, our results were significantly impacted by severe winter weather conditions. Unusually severe winter weather caused widespread disruptions to our networks, which led to lost revenues and drove higher purchased transportation, salaries and wages and other operational costs. These factors impacted our year-over-year results by an estimated \$0.12 per diluted share after considering the effect of variable incentive compensation accruals during the third quarter of 2011. Additionally, higher compensation and benefits, including retirement plans and medical costs,

and increased maintenance and repairs expenses also negatively impacted our performance during the third quarter and nine months of 2011.

Table of Contents

The previously announced combination of our FedEx Freight and FedEx National LTL operations was completed on January 30, 2011. Our combined LTL network will increase efficiencies, reduce operational costs and provide customers both priority and economy LTL freight services across all lengths of haul from one integrated company. These actions resulted in the following incremental costs and charges for the third quarter and nine months of 2011 (in millions):

	2011	
	Three Months Ended	Nine Months Ended
Severance	\$ 7	\$ 40
Lease terminations	14	21
Asset impairments		27
Impairment and other charges	21	88
Other program costs	22	42
Total program costs	\$ 43	\$ 130

Other program costs include \$15 million in the nine months of 2011 of accelerated depreciation expense due to a change in the estimated useful life of certain assets impacted by the combination of these operations and other incremental costs directly associated with the program, such as employee benefits. Substantially all of the severance accruals were paid during the third quarter of 2011 and the remaining severance accruals will be paid during the fourth quarter of 2011. Cash to be received from the asset sales is expected to approximate the total cash outlays for the program including severance and lease terminations, and the estimates recorded are not subject to any material risk of change.

Table of Contents

The following graphs for FedEx Express, FedEx Ground and FedEx Freight show selected volume trends (in thousands) over the five most recent quarters:

(1) Package statistics do not include the operations of FedEx SmartPost.

Table of Contents

The following graphs for FedEx Express, FedEx Ground and FedEx Freight show selected yield trends over the five most recent quarters:

(1) Package statistics do not include the operations of FedEx SmartPost.

Revenue

Revenues increased 11% during the third quarter of 2011 due to yield improvements at all of our transportation segments and volume growth at FedEx Express and FedEx Ground. At FedEx Express, revenues increased 11% during the third quarter of 2011 due to increased FedEx International Priority (IP) package and U.S. domestic package yields, as well as higher IP package and freight volumes. At the FedEx Ground segment, continued volume and yield growth at FedEx Ground and FedEx SmartPost resulted in a 14% increase in revenues during the third quarter of 2011. At the FedEx Freight segment, revenues increased 8% during the third quarter of 2011, as ongoing yield management initiatives offset volume declines. LTL yield improved 11% year-over-year during the third quarter of 2011.

Revenues increased 14% for the nine months of 2011 due to volume and yield increases across all of our transportation segments. At FedEx Express, revenues increased 15% in the nine months of 2011 led by higher IP package and freight volumes. Higher U.S. domestic and IP package yield at FedEx Express also contributed to the increase in revenues for the nine months of 2011. At the FedEx Ground segment, revenues increased 14% for the nine months of 2011 due to volume and yield growth at both FedEx Ground and FedEx SmartPost. Revenues at the FedEx Freight segment increased 17% for the nine months of 2011 due to higher average daily LTL volumes and increased LTL yields.

Table of Contents**Operating Income**

The following tables compare operating expenses expressed as dollar amounts (in millions) and as a percent of revenue for the periods ended February 28:

	Three Months Ended		Nine Months Ended	
	2011	2010	2011	2010
Operating expenses:				
Salaries and employee benefits	\$ 3,828	\$ 3,549	\$ 11,410	\$ 10,350
Purchased transportation	1,446	1,220	4,163	3,429
Rentals and landing fees	621	593	1,850	1,764
Depreciation and amortization	493	488	1,474	1,470
Fuel	1,049	810	2,874	2,220
Maintenance and repairs	480	404	1,470	1,215
Impairment and other charges ⁽¹⁾	21		88	
Other	1,332	1,221	3,933	3,556
Total operating expenses	\$ 9,270	\$ 8,285	\$ 27,262	\$ 24,004

⁽¹⁾ Represents charges associated with the combination of FedEx Freight and FedEx National LTL operations, effective January 30, 2011.

	Percent of Revenue		Percent of Revenue	
	Three Months Ended	Three Months Ended	Nine Months Ended	Nine Months Ended
	2011	2010	2011	2010
Operating expenses:				
Salaries and employee benefits	39.6%	40.8%	39.7%	40.9%
Purchased transportation	15.0	14.0	14.5	13.5
Rentals and landing fees	6.4	6.8	6.4	7.0
Depreciation and amortization	5.1	5.6	5.1	5.8
Fuel	10.8	9.3	10.0	8.8
Maintenance and repairs	5.0	4.7	5.1	4.8
Impairment and other charges	0.2		0.3	
Other	13.8	14.0	13.7	14.1
Total operating expenses	95.9	95.2	94.8	94.9
Operating margin	4.1%	4.8%	5.2%	5.1%

Operating income decreased for the third quarter of 2011, as higher operating expenses and costs related to the combination of our FedEx Freight and FedEx National LTL operations (described above) more than offset increases in revenues. Additionally, abnormally severe winter weather negatively impacted our results for the third quarter of 2011. Operating income increased for the nine months of 2011, as increases in revenue more than offset the expenses noted above.

Salaries and employee benefits increased 8% in the third quarter and 10% in the nine months of 2011 due to the reinstatement of merit salary increases, increases in pension and medical costs and the reinstatement of full 401(k) company-matching contributions effective January 1, 2011. Purchased transportation costs increased 19% in the third

quarter of 2011 and 21% in the nine months of 2011 due to volume growth, as well as higher rates paid to our independent contractors at FedEx Ground. Maintenance and repairs expense increased 19% in the third quarter of 2011 and 21% in the nine months of 2011 primarily due to an increase in aircraft maintenance events as a result of timing and higher utilization of our fleet driven by increased volumes.

Table of Contents

The following graph for our transportation segments shows our average cost of jet and vehicle fuel per gallon for the five most recent quarters:

Fuel expense increased 30% during the third quarter of 2011 and 29% for the nine months of 2011 due to increases in the average price per gallon of fuel and fuel consumption driven by volume increases. Based on a static analysis of the impact to operating income of year-over-year changes in fuel prices compared to changes in fuel surcharges, fuel had an immaterial impact on operating income for the third quarter of 2011. Fuel prices were higher than anticipated and rose significantly during the third quarter of 2011. However, fuel surcharges more than offset incremental fuel costs for the nine months of 2011.

Our analysis considers the estimated impact of the reduction in fuel surcharges included in the base rates charged for FedEx Express services. However, this analysis does not consider the negative effects that fuel surcharge levels may have on our business, including reduced demand and shifts by our customers to lower-yielding services. While fluctuations in fuel surcharge rates can be significant from period to period, fuel surcharges represent one of the many individual components of our pricing structure that impact our overall revenue and yield. Additional components include the mix of services purchased, the base price and extra service charges we obtain for these services and the level of pricing discounts offered. In order to provide information about the impact of fuel surcharges on the trend in revenue and yield growth, we have included the comparative fuel surcharge rates in effect for the third quarter and nine months of 2011 and 2010 in the accompanying discussions of each of our transportation segments.

Income Taxes

Our effective tax rate was 35.7% for the third quarter of 2011 and 36.1% for the nine months of 2011, compared with 37.4% for the third quarter and nine months of 2010. Our lower effective tax rates in 2011 were driven primarily by the benefit derived from increases in international earnings, which are generally taxed at lower rates than in the U.S. For 2011, we expect the effective tax rate to be 36.0% to 37.0%. The actual rate, however, will depend on a number of factors, including the amount and source of operating income.

As of February 28, 2011, there were no material changes to our liabilities for unrecognized tax benefits from May 31, 2010. The Internal Revenue Service is currently auditing our 2007 through 2009 consolidated U.S. income tax returns.

Table of Contents

We file income tax returns in the U.S. and various U.S. states and foreign jurisdictions. It is reasonably possible that certain U.S. federal, U.S. state and foreign jurisdiction income tax return proceedings will be completed during the next 12 months and could result in a change in our balance of unrecognized tax benefits. An estimate of the range of the change cannot be made at this time. The expected impact of any changes would not be material to our consolidated financial statements.

Business Acquisitions

On February 22, 2011, FedEx Express completed the acquisition of the Indian logistics, distribution and express businesses of AFL Pvt. Ltd. and its affiliate Unifreight India Pvt. Ltd. for \$96 million in cash. The financial results of the acquired businesses are included in the FedEx Express segment from the date of acquisition and were not material to our results of operations or financial condition.

On December 15, 2010, FedEx entered into an agreement to acquire Servicios Nacionales Mupa, SA de CV (MultiPack), a Mexican domestic express package delivery company. This acquisition will be funded with cash from operations and is expected to be completed during 2011, subject to customary closing conditions. The financial results of the acquired company will be included in the FedEx Express segment from the date of acquisition and will be immaterial to our 2011 results.

These acquisitions will give us more robust domestic transportation and added capabilities in these important global markets.

Outlook

We expect that continued improvement in global economic conditions will drive increased demand for our services in the fourth quarter of 2011. The combination of our LTL operations has been successful, and we expect that the integration of these networks will result in a return to profitability for our FedEx Freight segment in the fourth quarter of 2011. Collectively, we expect these factors to drive significant growth in our earnings in the fourth quarter of 2011. However, the ongoing political turmoil in the Middle East and North Africa could combine to drive higher fuel prices and impact the pace of global economic recovery. Also, the near-term impact of the earthquake and tsunami in Japan on operational costs, shipping patterns and the global economy is currently uncertain. Our earnings growth in the fourth quarter of 2011 will be dampened by higher anticipated compensation and benefits, including retirement plans and medical costs, and higher aircraft maintenance.

For the remainder of 2011, we will continue to make strategic investments in aircraft, including the Boeing 777 Freighter (B777F) and Boeing 757 (B757) aircraft, which are substantially more fuel-efficient per unit than the aircraft types that they are replacing. We are committed to investing in critical long-term strategic projects focused on enhancing and broadening our service offerings to position us for stronger growth as global economic conditions continue to improve. For additional details on key 2011 capital projects and the impact of recent tax legislation, refer to the Liquidity Outlook section of this MD&A.

All of our businesses operate in a competitive pricing environment, exacerbated by continuing volatile fuel prices, which impact our fuel surcharge levels. Historically, our fuel surcharges have largely offset incremental fuel costs; however, volatility in fuel costs may impact earnings because adjustments to our fuel surcharges lag changes in actual fuel prices paid. Therefore, the trailing impact of adjustments to our fuel surcharges can significantly affect our earnings either positively or negatively in the short-term.

The pilots of FedEx Express, which represent a small number of FedEx Express total employees, are employed under a collective bargaining agreement that became amendable on October 31, 2010. In January 2011, FedEx Express and the pilots union reached a tentative agreement on a new labor contract. The proposed new contract includes safety initiatives, increases in hourly pay rates and travel per diem rates, and provisions for opening a European crew base. Contract ratification is expected during the fourth quarter of 2011, but cannot be assured. If ratified, the new contract is scheduled to become amendable in March 2013 unless the union exercises its option to shorten the contract, in which case the agreement would be amendable in March 2012 and a portion of the hourly pay increases would be canceled.

Table of Contents

As described in Note 8 of the accompanying unaudited condensed consolidated financial statements and the Independent Contractor Matters section of our FedEx Ground segment MD&A, we are involved in a number of lawsuits and other proceedings that challenge the status of FedEx Ground's owner-operators as independent contractors. FedEx Ground anticipates continuing changes to its relationships with its contractors. The nature, timing and amount of any changes are dependent on the outcome of numerous future events. We cannot reasonably estimate the potential impact of any such changes or a meaningful range of potential outcomes, although they could be material. However, we do not believe that any such changes will impair our ability to operate and profitably grow our FedEx Ground business.

See Forward-Looking Statements for a discussion of these and other potential risks and uncertainties that could materially affect our future performance.

NEW ACCOUNTING GUIDANCE

New accounting rules and disclosure requirements can significantly impact our reported results and the comparability of our financial statements. We believe that there is no new accounting guidance adopted but not yet effective that is relevant to the readers of our financial statements. However, there are numerous new proposals under development which, if and when enacted, may have a significant impact on our financial reporting.

REPORTABLE SEGMENTS

FedEx Express, FedEx Ground and FedEx Freight represent our major service lines and, along with FedEx Services, form the core of our reportable segments. Our reportable segments include the following businesses:

FedEx Express Segment	FedEx Express (express transportation)
	FedEx Trade Networks (global trade services)
	FedEx SupplyChain Systems (logistics services)
FedEx Ground Segment	FedEx Ground (small-package ground delivery)
	FedEx SmartPost (small-parcel consolidator)
FedEx Freight Segment	FedEx Freight (LTL freight transportation)
	FedEx Custom Critical (time-critical transportation)
FedEx Services Segment	FedEx Services (sales, marketing and information technology functions)
	FedEx TechConnect (customer service, technical support, billings and collections)
	FedEx Office (document and business services and package acceptance)

Effective January 30, 2011, our FedEx Freight and FedEx National businesses were merged into a single operation. FedEx Freight now offers two services: FedEx Freight Priority, a faster transit service with a price premium, and FedEx Freight Economy, an economical service.

FEDEX SERVICES SEGMENT

The FedEx Services segment operates combined sales, marketing, administrative and information technology functions in shared services operations that support our transportation businesses and allow us to obtain synergies from the combination of these functions. The FedEx Services segment includes: FedEx Services, which provides sales, marketing and information technology support to our other companies; FedEx TechConnect, which is responsible for customer service, billings and collections for U.S. customers of our major business units; and FedEx Office, which provides an array of document and business services and retail access to our customers for our package transportation businesses.

Table of Contents

The FedEx Services segment provides direct and indirect support to our transportation businesses, and we allocate all of the net operating costs of the FedEx Services segment (including the net operating results of FedEx Office) to reflect the full cost of operating our transportation businesses in the results of those segments. Within the FedEx Services segment allocation, the net operating results of FedEx Office are allocated to FedEx Express and FedEx Ground. The allocations of net operating costs are based on metrics such as relative revenues or estimated services provided. We believe these allocations approximate the net cost of providing these functions. We review and evaluate the performance of our transportation segments based on operating income (inclusive of FedEx Services segment allocations). For the FedEx Services segment, performance is evaluated based on the impact of its total allocated net operating costs on our transportation segments.

The operating expenses line item *Intercompany charges* on the accompanying unaudited financial summaries of our transportation segments reflects the allocations from the FedEx Services segment to the respective transportation segments. The *Intercompany charges* caption also includes charges and credits for administrative services provided between operating companies and certain other costs such as corporate management fees related to services received for general corporate oversight, including executive officers and certain legal and finance functions. We believe these allocations approximate the net cost of providing these functions.

Effective August 1, 2009, approximately 3,600 employees (predominantly from the FedEx Freight segment) were transferred to entities within the FedEx Services segment. This internal reorganization further centralized most customer support functions, such as sales, customer service and information technology, into our shared services organizations. While the reorganization had no impact on the net operating results of any of our transportation segments, the net intercompany charges to our FedEx Freight segment increased significantly with corresponding decreases to other expense captions, such as salaries and employee benefits. The impact of this internal reorganization to the expense captions in our other segments was immaterial.

OTHER INTERSEGMENT TRANSACTIONS

Certain FedEx operating companies provide transportation and related services for other FedEx companies outside their reportable segment. Billings for such services are based on negotiated rates, which we believe approximate fair value, and are reflected as revenues of the billing segment. These rates are adjusted from time to time based on market conditions. Such intersegment revenues and expenses are eliminated in our consolidated results and are not separately identified in the following segment information because the amounts are not material.

Table of Contents**FEDEX EXPRESS SEGMENT**

The following tables compare revenues, operating expenses, operating expenses as a percent of revenue, operating income and operating margin (dollars in millions) for the periods ended February 28:

	Three Months Ended		Percent	Nine Months Ended		Percent
	2011	2010	Change	2011	2010	Change
Revenues:						
Package:						
U.S. overnight box	\$ 1,514	\$ 1,413	7	\$ 4,494	\$ 4,116	9
U.S. overnight envelope	425	400	6	1,273	1,203	6
U.S. deferred	743	692	7	2,070	1,919	8
Total U.S. domestic package revenue	2,682	2,505	7	7,837	7,238	8
International priority	1,974	1,748	13	5,957	5,105	17
International domestic ⁽¹⁾	158	142	11	471	427	10
Total package revenue	4,814	4,395	10	14,265	12,770	12
Freight:						
U.S.	565	525	8	1,618	1,464	11
International priority	412	329	25	1,253	910	38
International airfreight	68	61	11	207	185	12
Total freight revenue	1,045	915	14	3,078	2,559	20
Other ⁽²⁾	190	130	46	610	349	75
Total revenues	6,049	5,440	11	17,953	15,678	15
Operating expenses:						
Salaries and employee benefits	2,321	2,136	9	6,832	6,215	10
Purchased transportation	386	292	32	1,143	830	38
Rentals and landing fees	424	397	7	1,254	1,178	6
Depreciation and amortization	267	254	5	787	757	4
Fuel	898	694	29	2,454	1,903	29
Maintenance and repairs	330	261	26	1,002	789	27
Intercompany charges	498	497		1,523	1,436	6
Other	747	644	16	2,159	1,856	16
Total operating expenses	5,871	5,175	13	17,154	14,964	15
Operating income	\$ 178	\$ 265	(33)	\$ 799	\$ 714	12
Operating margin	2.9%	4.9%	(200)bp	4.5%	4.6%	(10)bp

⁽¹⁾ International domestic revenues include our international intra-country domestic express operations.

⁽²⁾

Edgar Filing: FEDEX CORP - Form 10-Q

Other revenues include FedEx Trade Networks and, beginning in the second quarter of 2010, FedEx SupplyChain Systems.

	Percent of Revenue		Percent of Revenue	
	Three	Three	Nine	Nine
	Months	Months	Months	Months
	Ended	Ended	Ended	Ended
	2011	2010	2011	2010
Operating expenses:				
Salaries and employee benefits	38.4%	39.3%	38.0%	39.7%
Purchased transportation	6.4	5.4	6.3	5.3
Rentals and landing fees	7.0	7.3	7.0	7.5
Depreciation and amortization	4.4	4.7	4.4	4.8
Fuel	14.8	12.7	13.7	12.1
Maintenance and repairs	5.5	4.8	5.6	5.0
Intercompany charges	8.2	9.1	8.5	9.2
Other	12.4	11.8	12.0	11.8
Total operating expenses	97.1	95.1	95.5	95.4
Operating margin	2.9%	4.9%	4.5%	4.6%

Table of Contents

The following table compares selected statistics (in thousands, except yield amounts) for the periods ended February 28:

	Three Months Ended		Percent	Nine Months Ended		Percent
	2011	2010	Change	2011	2010	Change
Package Statistics⁽¹⁾						
Average daily package volume (ADV):						
U.S. overnight box	1,218	1,190	2	1,194	1,157	3
U.S. overnight envelope	631	601	5	627	608	3
U.S. deferred	952	949		887	876	1
Total U.S. domestic ADV	2,801	2,740	2	2,708	2,641	3
International priority	558	530	5	569	511	11
International domestic ⁽²⁾	337	317	6	338	315	7
Total ADV	3,696	3,587	3	3,615	3,467	4
Revenue per package (yield):						
U.S. overnight box	\$ 20.05	\$ 19.16	5	\$ 19.81	\$ 18.73	6
U.S. overnight envelope	10.87	10.70	2	10.68	10.41	3
U.S. deferred	12.60	11.77	7	12.29	11.53	7
U.S. domestic composite	15.45	14.74	5	15.23	14.43	6
International priority	57.07	53.23	7	55.06	52.59	5
International domestic ⁽²⁾	7.54	7.22	4	7.33	7.12	3
Composite package yield	21.01	19.76	6	20.77	19.39	7
Freight Statistics⁽¹⁾						
Average daily freight pounds:						
U.S.	8,000	7,906	1	7,447	7,217	3
International priority	3,131	2,577	21	3,158	2,427	30
International airfreight	1,262	1,184	7	1,248	1,230	1
Total average daily freight pounds	12,393	11,667	6	11,853	10,874	9
Revenue per pound (yield):						
U.S.	\$ 1.14	\$ 1.07	7	\$ 1.14	\$ 1.07	7
International priority	2.12	2.06	3	2.09	1.97	6
International airfreight	0.88	0.84	5	0.88	0.79	11
Composite freight yield	1.36	1.26	8	1.37	1.24	10

⁽¹⁾ Package and freight statistics include only the operations of FedEx Express.

⁽²⁾ International domestic statistics include our international intra-country domestic express operations.

FedEx Express Segment Revenues

FedEx Express segment revenues increased 11% in the third quarter of 2011 primarily due to an increase in IP and U.S. domestic package yields, as well as higher IP package and freight volume. IP package yield increased in the third quarter of 2011 due to increased package weights, rate increases and higher fuel surcharges. Domestic package yields

increased in the third quarter of 2011 due to higher fuel surcharges, rate increases and increased package weights. Exports from Asia and Europe drove increases in IP package and freight volume in the third quarter. Despite the growth in our business, our revenues were negatively impacted by severe winter weather conditions in the third quarter of 2011.

In the nine months of 2011, FedEx Express segment revenues increased 15% primarily due to higher IP package and freight volume and an increase in U.S. domestic and IP package yields. Exports from Asia and Europe drove increases in IP package and freight volume in the nine months of 2011. U.S. domestic package yields increased in the nine months of 2011 due to higher fuel surcharges, rate increases and increased package weights. IP package yields increased in the nine months of 2011 due to increased package weights and higher fuel surcharges.

Table of Contents

Our fuel surcharges are indexed to the spot price for jet fuel. Using this index, the U.S. domestic and outbound fuel surcharge and the international fuel surcharges ranged as follows for the periods ended February 28:

	Three Months Ended		Nine Months Ended	
	2011	2010	2011	2010
U.S. Domestic and Outbound Fuel Surcharge:				
Low	9.00%	6.50%	7.00%	1.00%
High	10.00	8.50	10.00	8.50
Weighted-average	9.70	7.42	8.68	5.70
International Fuel Surcharges:				
Low	9.00	6.50	7.00	1.00
High	15.00	13.00	15.00	13.00
Weighted-average	12.04	10.25	11.22	9.09

On January 3, 2011, we implemented a 5.9% average list price increase on FedEx Express U.S. domestic and U.S. outbound express package and freight shipments and made various changes to other surcharges, while we lowered our fuel surcharge index by two percentage points. On January 4, 2010, we implemented a 5.9% average list price increase on FedEx Express U.S. domestic and U.S. outbound express package and freight shipments and made various changes to other surcharges, while we lowered our fuel surcharge index by two percentage points.

FedEx Express Segment Operating Income

FedEx Express segment operating income and operating margin decreased during the third quarter of 2011. Increased aircraft maintenance costs, the reinstatement of certain employee compensation programs, higher retirement plans and medical expenses, and the negative impact of severe winter weather more than offset the benefit of increased revenues.

FedEx Express segment operating income increased in the nine months of 2011 as a result of volume and yield growth, particularly in higher-margin IP package and freight services. However, the nine months was also negatively impacted by a \$66 million legal reserve associated with the ATA Airlines lawsuit (see Note 8 of the accompanying condensed consolidated financial statements) recorded during the second quarter of 2011 and the inclusion in the second quarter of 2010 of a benefit of \$54 million for plan design changes to a self-insurance program, which required a remeasurement of the plan liabilities. The combination of these two items, as well as the severe winter weather noted above, significantly impacted the year-over-year operating margin comparisons for the nine months of 2011.

Salaries and employee benefits expense increased 9% in the third quarter and 10% in the nine months of 2011 due to volume-related increases in labor hours, the reinstatement of several employee compensation programs including merit salary increases, higher pension and medical costs, and full 401(k) company-matching contributions. Purchased transportation costs increased 32% in the third quarter of 2011 and 38% in the nine months of 2011 due to costs associated with the expansion of our freight forwarding business at FedEx Trade Networks and IP package and freight volume growth. Maintenance and repairs expense increased 26% in the third quarter of 2011 and 27% in the nine months of 2011 primarily due to an increase in aircraft maintenance expenses as a result of timing of maintenance events and higher utilization of our fleet driven by increased volumes. Other operating expenses increased 16% in the third quarter of 2011 primarily due to other volume- and weather-related expenses.

Fuel costs increased 29% in both the third quarter and nine months of 2011 due to increases in the average price per gallon of fuel and fuel consumption driven by volume increases. Based on a static analysis of the net impact of year-over-year changes in fuel prices compared to year-over-year changes in fuel surcharges, fuel had an immaterial impact on operating income in the third quarter and a positive impact in the nine months of 2011. This analysis considers the estimated impact of the reduction in fuel surcharges included in the base rates charged for FedEx Express services.

Table of Contents**FEDEX GROUND SEGMENT**

The following tables compare revenues, operating expenses, operating expenses as a percent of revenue, operating income and operating margin (dollars in millions) and selected package statistics (in thousands, except yield amounts) for the periods ended February 28:

	Three Months Ended		Percent	Nine Months Ended		Percent
	2011	2010	Change	2011	2010	Change
Revenues:						
FedEx Ground	\$ 2,001	\$ 1,768	13	\$ 5,756	\$ 5,118	12
FedEx SmartPost	183	142	29	466	359	30
Total revenues	2,184	1,910	14	6,222	5,477	14
Operating expenses:						
Salaries and employee benefits	329	289	14	954	859	11
Purchased transportation	911	771	18	2,538	2,197	16
Rentals	68	63	8	197	184	7
Depreciation and amortization	84	83	1	249	251	(1)
Fuel	5	3	NM	9	6	NM
Maintenance and repairs	40	41	(2)	126	119	6
Intercompany charges	221	207	7	669	587	14
Other	201	195	3	572	569	1
Total operating expenses	1,859	1,652	13	5,314	4,772	11
Operating income	\$ 325	\$ 258	26	\$ 908	\$ 705	29
Operating margin	14.9%	13.5%	140bp	14.6%	12.9%	170bp
Average daily package volume						
FedEx Ground	3,882	3,674	6	3,751	3,526	6
FedEx SmartPost	1,736	1,489	17	1,433	1,248	15
Revenue per package (yield)						
FedEx Ground	\$ 8.16	\$ 7.75	5	\$ 8.01	\$ 7.63	5
FedEx SmartPost	\$ 1.70	\$ 1.59	7	\$ 1.70	\$ 1.53	11

	Percent of Revenue		Percent of Revenue	
	Three Months Ended 2011	Three Months Ended 2010	Nine Months Ended 2011	Nine Months Ended 2010

Operating expenses:

Edgar Filing: FEDEX CORP - Form 10-Q

Salaries and employee benefits	15.1%	15.1%	15.3%	15.7%
Purchased transportation	41.7	40.4	40.8	40.1
Rentals	3.1	3.3	3.2	3.3
Depreciation and amortization	3.9	4.3	4.0	4.6
Fuel	0.2	0.2	0.1	0.1
Maintenance and repairs	1.8	2.2	2.0	2.2
Intercompany charges	10.1	10.8	10.8	10.7
Other	9.2	10.2	9.2	10.4
Total operating expenses	85.1	86.5	85.4	87.1
Operating margin	14.9%	13.5%	14.6%	12.9%

- 37 -

Table of Contents***FedEx Ground Segment Revenues***

FedEx Ground segment revenues increased 14% in both the third quarter and nine months of 2011 due to volume and yield growth at both FedEx Ground and FedEx SmartPost.

FedEx Ground average daily volume increased 6% during the third quarter and in the nine months of 2011 due to market share gains resulting from continued growth in our commercial business and our FedEx Home Delivery service. Yield increased 5% in the third quarter of 2011 at FedEx Ground primarily due to rate increases, higher residential surcharges and higher fuel surcharges. Yield increased 5% in the nine months of 2011 at FedEx Ground, primarily due to higher fuel surcharges, rate increases and higher residential surcharges.

FedEx SmartPost volumes grew 17% during the third quarter of 2011 and 15% in the nine months of 2011 as a result of growth in e-commerce business, gains in market share and the introduction of new service offerings. Yields at FedEx SmartPost increased 7% during the third quarter of 2011 and 11% in the nine months of 2011 primarily due to lower postage costs as a result of increased deliveries to United States Postal Service (USPS) final destination facilities and higher fuel surcharges. FedEx SmartPost yield represents the amount charged to customers net of postage paid to the USPS.

The FedEx Ground fuel surcharge is based on a rounded average of the national U.S. on-highway average prices for a gallon of diesel fuel, as published by the Department of Energy. Our fuel surcharge ranged as follows for the periods ended February 28:

	Three Months Ended		Nine Months Ended	
	2011	2010	2011	2010
Low	5.50%	4.00%	5.50%	2.75%
High	6.00	5.00	6.00	5.00
Weighted-average	5.85	4.61	5.78	3.86

On January 3, 2011, we implemented a 4.9% average list price increase for FedEx Ground and FedEx Home Delivery services. The full average rate increase of 5.9% was partially offset by adjusting the fuel price threshold at which the fuel surcharge begins, reducing the fuel surcharge by one percentage point. Additional changes were made to other FedEx Ground surcharges and FedEx SmartPost rates. On January 4, 2010, we implemented a 4.9% average list price increase and made various changes to other surcharges, including modifying the fuel surcharge table, on FedEx Ground shipments.

FedEx Ground Segment Operating Income

FedEx Ground segment operating income and operating margin increased during the third quarter and nine months of 2011 due to yield and volume growth. Purchased transportation costs increased 18% during the third quarter and 16% in the nine months of 2011 primarily as a result of volume growth, higher rates paid to our independent contractors and increased fuel supplement costs. Salaries and employee benefits expense increased 14% during the third quarter and 11% in the nine months of 2011 primarily due to increased staffing at FedEx Ground and FedEx SmartPost to support volume growth and higher medical and pension costs. Intercompany charges increased in the third quarter and nine months of 2011 primarily due to higher allocated information technology costs. Current year results were also favorably impacted by one additional operating day.

Independent Contractor Matters

FedEx Ground relies on owner-operators to conduct its linehaul and pickup-and-delivery operations, as the use of independent contractors is well suited to the needs of the ground delivery business and its customers. Although FedEx Ground believes its relationship with independent contractors is generally excellent, the company is involved in numerous lawsuits and other proceedings (such as state tax audits or other administrative challenges) where the classification of the contractors is at issue. For a description of these proceedings, see Note 8 of the accompanying unaudited condensed consolidated financial statements.

Table of Contents

FedEx Ground has made changes to its relationships with contractors that, among other things, provide incentives for improved service and enhanced regulatory and other compliance by the contractors. For a description of these changes, see our Annual Report.

We anticipate continuing changes to FedEx Ground's relationships with its contractors, the nature, timing and amount of which are dependent on the outcome of numerous future events. We do not believe that any of these changes will impair our ability to operate and profitably grow our FedEx Ground business.

FEDEX FREIGHT SEGMENT

The following tables compare revenues, operating expenses, operating expenses as a percent of revenue, operating loss and operating margin (dollars in millions) and selected statistics for the periods ended February 28:

	Three Months Ended		Percent Change	Nine Months Ended		Percent Change
	2011	2010		2011	2010	
Revenues	\$ 1,123	\$ 1,040	8	\$ 3,602	\$ 3,090	17
Operating expenses:						
Salaries and employee benefits	562	532	6	1,746	1,552	13
Purchased transportation	178	191	(7)	567	477	19
Rentals	29	29		94	85	11
Depreciation and amortization	48	49	(2)	158	150	5
Fuel	145	112	29	409	310	32
Maintenance and repairs	44	36	22	135	105	29
Impairment and other charges ⁽¹⁾	21		NM	88		NM
Intercompany charges ⁽²⁾	106	99	7	323	249	30
Other	100	99	1	299	279	7
Total operating expenses	1,233	1,147	7	3,819	3,207	19
Operating loss	\$ (110)	\$ (107)	(3)	\$ (217)	\$ (117)	(85)
Operating margin	(9.8)%	(10.3)%	50bp	(6.0)%	(3.8)%	(220)bp
Average daily LTL shipments (in thousands)	78.3	83.4	(6)	86.6	79.1	9
Weight per LTL shipment (lbs)	1,151	1,133	2	1,133	1,124	1
LTL yield (revenue per hundredweight)	\$ 18.66	\$ 16.82	11	\$ 18.04	\$ 17.24	5

⁽¹⁾ Includes severance, impairment and other charges associated with the combination of FedEx Freight and FedEx National LTL operations, effective January 30, 2011.

⁽²⁾ Certain functions were transferred from the FedEx Freight segment to FedEx Services and FedEx TechConnect effective August 1, 2009. For 2010, the costs associated with these functions, previously a direct charge, were allocated to the FedEx Freight segment through intercompany allocations.

Table of Contents

	Percent of Revenue		Percent of Revenue	
	Three Months Ended 2011	Three Months Ended 2010	Nine Months Ended 2011	Nine Months Ended 2010
Operating expenses:				
Salaries and employee benefits	50.0%	51.1%	48.5%	50.2%
Purchased transportation	15.9	18.4	15.7	15.4
Rentals	2.6	2.8	2.6	2.8
Depreciation and amortization	4.3	4.7	4.4	4.9
Fuel	12.9	10.8	11.4	10.0
Maintenance and repairs	3.9	3.5	3.7	3.4
Impairment and other charges ⁽¹⁾	1.9		2.4	
Intercompany charges ⁽²⁾	9.4	9.5	9.0	8.1
Other	8.9	9.5	8.3	9.0
Total operating expenses	109.8	110.3	106.0	103.8
Operating margin	(9.8)%	(10.3)%	(6.0)%	(3.8)%

(1) Includes charges associated with the combination of FedEx Freight and FedEx National LTL operations, effective January 30, 2011.

(2) Certain functions were transferred from the FedEx Freight segment to FedEx Services and FedEx TechConnect effective August 1, 2009. For 2010, the costs associated with these functions, previously a direct charge, were allocated to the FedEx Freight segment through intercompany allocations.

FedEx Freight Segment Revenues

FedEx Freight segment revenues increased 8% during the third quarter of 2011 as a result of higher LTL yield, partially offset by lower average daily LTL shipments. Yields increased 11% during the third quarter of 2011, reflecting our ongoing yield management initiatives. Average daily LTL shipments decreased 6% year over year in the third quarter of 2011 due to the yield management initiatives, and severe winter weather which negatively impacted our operations.

FedEx Freight segment revenue increased 17% in the nine months of 2011 due to higher average daily LTL shipments and LTL yield. Discounted pricing in contracts signed during the second half of fiscal 2010 led to an increase in average daily LTL shipments of 9% during the nine months of 2011. Yields increased 5% during the nine months of 2011 as a result of our yield management programs.

The indexed LTL fuel surcharge is based on the average of the national U.S. on-highway average prices for a gallon of diesel fuel, as published by the Department of Energy. The indexed LTL fuel surcharge ranged as follows for the periods ended February 28:

	Three Months Ended		Nine Months Ended	
	2011	2010	2011	2010
Low	16.30%	13.60%	15.10%	10.80%
High	17.90	14.80	17.90	14.80
Weighted-average	17.10	14.30	16.00	13.40

Table of Contents***FedEx Freight Segment Operating Loss***

The operating loss during the third quarter and nine months of 2011 included costs associated with the combination of our FedEx Freight and FedEx National LTL operations and the significant impact from severe winter weather. We incurred costs associated with the combination of \$43 million during the third quarter and \$130 million in the nine months of 2011, including \$21 million incurred in the third quarter and \$88 million incurred in the nine months of 2011 recorded in the Impairment and other charges caption of the condensed consolidated income statement (see Overview section above for additional information).

Salaries and employee benefits increased 6% during the third quarter of 2011 and 13% in the nine months of 2011 primarily due to the reinstatement of several employee compensation programs, including 401(k) full company-matching contributions and merit salary increases. Purchased transportation costs decreased 7% in the third quarter of 2011 due to lower shipment volumes. Purchased transportation costs increased 19% in the nine months of 2011 primarily due to higher shipment volumes in the first half of 2011. Maintenance and repairs expense increased 22% during the third quarter of 2011 and 29% in the nine months of 2011 due to higher volumes in the first half of 2011 and the aging of our fleet. Also, higher intercompany charges in the nine months of 2011 reflect the transfer of sales and customer service employees from the FedEx Freight segment entities in August 2009 (described above in the FedEx Services Segment section).

Fuel costs increased 29% during the third quarter of 2011 and 32% in the nine months of 2011 due to a higher average price per gallon of diesel. Based on a static analysis of the net impact of year-over-year changes in fuel prices compared to year-over-year changes in fuel surcharges, fuel had a positive impact on operating income in the nine months of 2011, but was slightly negative for the third quarter of 2011.

FINANCIAL CONDITION***LIQUIDITY***

Cash and cash equivalents totaled \$1.4 billion at February 28, 2011, compared to \$2.0 billion at May 31, 2010. The following table provides a summary of our cash flows for the periods ended February 28 (in millions):

	2011	2010
Operating activities:		
Net income	\$ 894	\$ 765
Noncash charges and credits	2,136	1,833
Changes in assets and liabilities	(573)	(690)
Cash provided by operating activities	2,457	1,908
Investing activities:		
Capital expenditures	(2,703)	(1,981)
Business acquisitions, net of cash acquired	(96)	
Proceeds from asset dispositions and other	15	31
Cash used in investing activities	(2,784)	(1,950)
Financing activities:		
Principal payments on debt	(262)	(632)
Proceeds from stock issuances	64	36
Dividends paid	(113)	(103)
Other	11	(7)
Cash used in financing activities	(300)	(706)

Effect of exchange rate changes on cash	34	5
Net decrease in cash and cash equivalents	\$ (593)	\$ (743)

Our cash flows from operating activities increased \$549 million in the nine months of 2011 primarily due to lower pension contributions and increased earnings in 2011. We made contributions of \$380 million to our U.S. domestic pension plans (U.S. Retirement Plans) during the nine months of 2011 and contributions of \$731 million to our U.S. Retirement Plans during the nine months of 2010, including \$495 million in tax-deductible voluntary contributions. In March 2011, we made an additional contribution of \$100 million to our U.S. Retirement Plans. Capital expenditures during the nine months of 2011 were higher primarily due to increased spending at FedEx Express for aircraft, as described in the Capital Resources discussion below. During the third quarter of 2011, we repaid our \$250 million 7.25% unsecured notes that matured on February 15, 2011. During the first nine months of 2010, we repaid our \$500 million 5.50% notes that matured on August 15, 2009.

Table of Contents**CAPITAL RESOURCES**

Our operations are capital intensive, characterized by significant investments in aircraft, vehicles, technology, facilities, package-handling and sort equipment. The amount and timing of capital additions depend on various factors, including pre-existing contractual commitments, anticipated volume growth, domestic and international economic conditions, new or enhanced services, geographical expansion of services, availability of satisfactory financing and actions of regulatory authorities.

The following table compares capital expenditures by asset category and reportable segments for the periods ended February 28 (in millions):

	Three Months Ended		Nine Months Ended		Percent Change 2011/2010	
	2011	2010	2011	2010	Three Months Ended	Nine Months Ended
Aircraft and related equipment	\$ 352	\$ 158	\$ 1,758	\$ 1,018	123	73
Facilities and sort equipment	117	138	321	491	(15)	(35)
Information and technology investments	91	77	286	192	18	49
Vehicles	42	32	238	193	31	23
Other equipment	41	27	100	87	52	15
Total capital expenditures	\$ 643	\$ 432	\$ 2,703	\$ 1,981	49	36
FedEx Express segment	440	226	2,045	1,245	95	64
FedEx Ground segment	74	87	265	303	(15)	(13)
FedEx Freight segment	40	28	131	200	43	(35)
FedEx Services segment	89	91	261	233	(2)	12
Other and eliminations			1			
Total capital expenditures	\$ 643	\$ 432	\$ 2,703	\$ 1,981	49	36

Capital expenditures during the nine months of 2011 were higher than the prior-year period primarily due to increased spending at FedEx Express for aircraft and related equipment and at FedEx Services for information technology investments. Aircraft and related equipment purchases at FedEx Express during the nine months of 2011 included the delivery of six new B777Fs.

LIQUIDITY OUTLOOK

We believe that our existing cash and cash equivalents, cash flow from operations and available financing sources are adequate to meet our liquidity needs, including working capital, capital expenditure requirements and debt payment obligations.

In December 2010, the Tax Relief Act of 2010 was signed into law. This legislation includes provisions that accelerate the depreciation of certain property for federal income tax purposes. Qualifying property placed into service after September 8, 2010 and before January 1, 2012 is eligible for immediate expensing. Additionally, qualifying property placed into service during 2012 will be eligible for 50% expensing with the remaining basis being depreciated over its useful life. These significant tax benefits will reduce the upfront cash flow impact of new qualifying investments. We expect our future capital investments to increase in light of the expensing benefit included in the new tax law.

Table of Contents

We have a shelf registration statement filed with the Securities and Exchange Commission (SEC) that allows us to sell, in one or more future offerings, any combination of our unsecured debt securities and common stock. A \$1 billion revolving credit facility is available to finance our operations and other cash flow needs and to provide support for the issuance of commercial paper. The revolving credit agreement expires in July 2012. As of February 28, 2011, no commercial paper was outstanding, and the entire \$1 billion under the revolving credit facility was available for future borrowings. Historically, we have been successful in obtaining unsecured financing, from both domestic and international sources, although the marketplace for such investment capital can become restricted depending on a variety of economic factors.

The revolving credit agreement contains a financial covenant, which requires us to maintain a leverage ratio of adjusted debt (long-term debt, including the current portion of such debt, plus six times our last four fiscal quarters rentals and landing fees) to capital (adjusted debt plus total common stockholders' investment) that does not exceed 0.7 to 1.0. Our leverage ratio of adjusted debt to capital was 0.5 at February 28, 2011. We are in compliance with this covenant and all other restrictive covenants of our revolving credit agreement and do not expect the covenants to affect our operations, including our liquidity or borrowing capacity.

Our capital expenditures are expected to be approximately \$3.5 billion in 2011 and include spending for aircraft and related equipment at FedEx Express, network expansion at FedEx Ground, revenue equipment at the FedEx Freight segment and information technology investments at FedEx Services. We invested \$1.8 billion in aircraft and aircraft-related equipment in the nine months of 2011 and expect to invest approximately \$300 million for aircraft and aircraft-related equipment during the remainder of 2011. Aircraft-related capital outlays include the new B777Fs and the B757s, which are substantially more fuel-efficient per unit than the aircraft types they are replacing. These aircraft-related capital expenditures are necessary to achieve significant long-term operating savings and to support projected long-term international volume growth. Our ability to delay the timing of these aircraft-related expenditures is limited without incurring significant costs to modify existing purchase agreements. Although we expect higher capital expenditures in 2011, we anticipate that our cash flow from operations will be sufficient to fund these expenditures.

As noted above, we made tax-deductible contributions of \$380 million to our U.S. Retirement Plans during the nine months of 2011. In March 2011, we made an additional contribution of \$100 million to our U.S. Retirement Plans. Standard & Poor's has assigned us a senior unsecured debt credit rating of BBB, a commercial paper rating of A-2 and a ratings outlook of stable. Moody's Investors Service has assigned us a senior unsecured debt credit rating of Baa2 and commercial paper rating of P-2 and a ratings outlook of stable. If our credit ratings drop, our interest expense may increase. If our commercial paper ratings drop below current levels, we may have difficulty utilizing the commercial paper market. If our senior unsecured debt credit ratings drop below investment grade, our access to financing may become limited.

CONTRACTUAL CASH OBLIGATIONS

The following table sets forth a summary of our contractual cash obligations as of February 28, 2011. Certain of these contractual obligations are reflected in our balance sheet, while others are disclosed as future obligations under accounting principles generally accepted in the U.S. Except for the current portion of long-term debt and capital lease obligations, this table does not include amounts already recorded in our balance sheet as current liabilities at February 28, 2011. We have certain contingent liabilities that are not accrued in our balance sheet in accordance with accounting principles generally accepted in the U.S. These contingent liabilities are not included in the table below. We have other long-term liabilities reflected in our balance sheet, including deferred income taxes, qualified and nonqualified pension and postretirement healthcare plan liabilities and other self-insurance accruals. The payment obligations associated with these liabilities are not reflected in the table below due to the absence of scheduled maturities. Accordingly, this table is not meant to represent a forecast of our total cash expenditures for any of the periods presented.

Table of Contents

	Payments Due by Fiscal Year (Undiscounted)						Total
	(in millions)						
	2011 ⁽¹⁾	2012	2013	2014	2015	Thereafter	
Operating activities:							
Operating leases	\$ 450	\$ 1,743	\$ 1,596	\$ 1,414	\$ 1,308	\$ 7,503	\$ 14,014
Non-capital purchase obligations and other	49	194	87	25	15	143	513
Interest on long-term debt	12	125	98	97	78	1,737	2,147
Quarterly contributions to our U.S. Retirement Plans	100						100
Investing activities:							
Aircraft and aircraft-related capital commitments	122	1,169	1,014	755	493	1,431	4,984
Other capital purchase obligations	10						10
Financing activities:							
Debt			300	250		989	1,539
Capital lease obligations	2	25	119	2	2	14	164
Total	\$ 745	\$ 3,256	\$ 3,214	\$ 2,543	\$ 1,896	\$ 11,817	\$ 23,471

⁽¹⁾ Cash obligations for the remainder of 2011.

Operating Activities

The amounts reflected in the table above for operating leases represent future minimum lease payments under noncancelable operating leases (principally aircraft and facilities) with an initial or remaining term in excess of one year at February 28, 2011.

Included in the table above within the caption entitled *Non-capital purchase obligations and other* is our estimate of the current portion of the liability (\$3 million) for uncertain tax positions and amounts for purchase obligations that represent noncancelable agreements to purchase goods or services that are not capital related. Such contracts include those for printing and advertising and promotions contracts. Open purchase orders that are cancelable are not considered unconditional purchase obligations for financial reporting purposes and are not included in the table above. See Note 7 of the accompanying unaudited condensed consolidated financial statements for more information. We cannot reasonably estimate the timing of the long-term payments or the amount by which the liability for uncertain tax positions will increase or decrease over time; therefore, the long-term portion of the liability for uncertain tax positions (\$77 million) is excluded from the table.

The amounts reflected in the table above for interest on long-term debt represent future interest payments due on our long-term debt, all of which are fixed rate.

Investing Activities

The amounts reflected in the table above for capital purchase obligations represent noncancelable agreements to purchase capital-related equipment. Such contracts include those for certain purchases of aircraft, aircraft modifications, vehicles, facilities, computers and other equipment contracts. Open purchase orders that are cancelable are not considered unconditional purchase obligations for financial reporting purposes and are not included in the table above. See Note 7 of the accompanying unaudited condensed consolidated financial statements for more information.

Table of Contents

Financing Activities

The amounts reflected in the table above for long-term debt represent future scheduled payments on our long-term debt. During the third quarter of 2011, we repaid our \$250 million 7.25% unsecured notes that matured on February 15, 2011.

Additional information on amounts included within the operating, investing and financing activities captions in the table above can be found in our Annual Report.

CRITICAL ACCOUNTING ESTIMATES

The preparation of financial statements in accordance with accounting principles generally accepted in the U.S. requires management to make significant judgments and estimates to develop amounts reflected and disclosed in the financial statements. In many cases, there are alternative policies or estimation techniques that could be used. We maintain a thorough process to review the application of our accounting policies and to evaluate the appropriateness of the many estimates that are required to prepare the financial statements of a complex, global corporation. However, even under optimal circumstances, estimates routinely require adjustment based on changing circumstances and new or better information.

GOODWILL. Goodwill is reviewed at least annually for impairment by comparing the fair value of each reporting unit with its carrying value (including attributable goodwill). Fair value for our reporting units is determined by incorporating market participant considerations and management's assumptions on revenue growth rates, operating margins, expected capital expenditures and discount rates. Goodwill is tested for impairment between annual tests whenever events or circumstances make it more likely than not that the fair value of a reporting unit has fallen below its carrying value. We do not believe there has been any change of events or circumstances that would indicate that a reevaluation of the goodwill of our reporting units is required as of February 28, 2011, nor do we believe the goodwill of our reporting units is at risk of failing impairment testing.

Information regarding our critical accounting estimates can be found in our Annual Report, including Note 1 to the financial statements therein. Management has discussed the development and selection of these critical accounting estimates with the Audit Committee of our Board of Directors and with our independent registered public accounting firm.

FORWARD-LOOKING STATEMENTS

Certain statements in this report, including (but not limited to) those contained in Outlook, Liquidity, Liquidity Outlook, Contractual Cash Obligations and Critical Accounting Estimates, and the General, Retirement Plans, and

Contingencies notes to the consolidated financial statements, are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 with respect to our financial condition, results of operations, cash flows, plans, objectives, future performance and business. Forward-looking statements include those preceded by, followed by or that include the words may, could, would, should, believes, expects, anticipates, plans, targets, projects, intends or similar expressions. These forward-looking statements involve risks and uncertainties. Actual results may differ materially from those contemplated (expressed or implied) by such forward-looking statements, because of, among other things, potential risks and uncertainties, such as:

- economic conditions in the global markets in which we operate;
- the impact of any international conflicts or terrorist activities on the U.S. and global economies in general, the transportation industry or us in particular, and what effects these events will have on our costs or the demand for our services;
- damage to our reputation or loss of brand equity;

Table of Contents

disruptions to the Internet or our technology infrastructure, including those impacting our computer systems and web site, which can adversely affect shipment levels;

the price and availability of jet and vehicle fuel;

the impact of intense competition on our ability to maintain or increase our prices (including our fuel surcharges in response to rising fuel costs) or to maintain or grow our market share;

our ability to manage our cost structure for capital expenditures and operating expenses, and match it to shifting and future customer volume levels;

our ability to effectively operate, integrate, leverage and grow acquired businesses, and to continue to support the value we allocate to these acquired businesses, including their goodwill;

any impacts on our businesses resulting from new domestic or international government laws and regulation, including regulatory actions affecting global aviation rights, increased air cargo and other security or safety requirements, and tax, accounting, trade (such as protectionist measures enacted in response to weak economic conditions), labor (such as card-check legislation or changes to the Railway Labor Act affecting FedEx Express employees), environmental (such as climate change legislation) or postal rules;

changes in foreign currency exchange rates, especially in the euro, Chinese yuan, Canadian dollar, British pound and Japanese yen, which can affect our sales levels and foreign currency sales prices;

the impact of costs related to (i) challenges to the status of FedEx Ground's owner-operators as independent contractors, rather than employees, and (ii) any related changes to our relationship with these owner-operators;

any liability resulting from and the costs of defending against class-action litigation, such as wage-and-hour and discrimination and retaliation claims, and any other legal proceedings;

our ability to maintain good relationships with our employees and prevent attempts by labor organizations to organize groups of our employees, which could significantly increase our operating costs and reduce our operational flexibility;

increasing costs, the volatility of costs and funding requirements and other legal mandates for employee benefits, especially pension and healthcare benefits;

significant changes in the volumes of shipments transported through our networks, customer demand for our various services or the prices we obtain for our services;

market acceptance of our new service and growth initiatives;

the impact of technology developments on our operations and on demand for our services, and our ability to continue to identify and eliminate unnecessary information technology redundancy and complexity throughout the organization;

adverse weather conditions or natural disasters, such as earthquakes, volcanoes, and hurricanes, which can disrupt our electrical service, damage our property, disrupt our operations, increase our fuel costs and adversely affect our shipment levels;

widespread outbreak of an illness or any other communicable disease, or any other public health crisis;

Table of Contents

availability of financing on terms acceptable to us and our ability to maintain our current credit ratings, especially given the capital intensity of our operations;
the outcome of negotiations to reach a new collective bargaining agreement with the union that represents the pilots of FedEx Express; and
other risks and uncertainties you can find in our press releases and SEC filings, including the risk factors identified under the heading **Risk Factors** in **Management's Discussion and Analysis of Results of Operations and Financial Condition** in our Annual Report, as updated by our quarterly reports on Form 10-Q.

As a result of these and other factors, no assurance can be given as to our future results and achievements. Accordingly, a forward-looking statement is neither a prediction nor a guarantee of future events or circumstances, and those future events or circumstances may not occur. You should not place undue reliance on forward-looking statements, which speak only as of the date on which they are made. We undertake no obligation to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise.

Table of Contents

Item 3. Quantitative and Qualitative Disclosures About Market Risk

As of February 28, 2011, there had been no material changes in our market risk sensitive instruments and positions since our disclosures in our Annual Report. The principal foreign currency exchange rate risks to which we are exposed are in the euro, Chinese yuan, Canadian dollar, British pound and Japanese yen. Historically, our exposure to foreign currency fluctuations has been more significant with respect to our revenues rather than our expenses as a significant portion of our expenses are denominated in U.S. dollars, such as aircraft and fuel expenses. During the nine months of 2011, the U.S. dollar has weakened relative to the currencies of the foreign countries in which we operate as compared to May 31, 2010; however, this weakening did not have a material effect on our results of operations. While we have market risk for changes in the price of jet and vehicle fuel, this risk is largely mitigated by our variable fuel surcharges. However, our fuel surcharges for FedEx Express and FedEx Ground have a timing lag of approximately six to eight weeks before they are adjusted for changes in fuel prices. Our fuel surcharge index also allows fuel prices to fluctuate approximately 2% for FedEx Express and approximately 4% for FedEx Ground before an adjustment to the fuel surcharge occurs. Therefore, our operating income may be affected should the spot price of fuel suddenly change by a significant amount or change by amounts that do not result in an adjustment in our fuel surcharges.

Item 4. Controls and Procedures

The management of FedEx, with the participation of our principal executive and financial officers, has evaluated the effectiveness of our disclosure controls and procedures in ensuring that the information required to be disclosed in our filings under the Securities Exchange Act of 1934, as amended, is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms, including ensuring that such information is accumulated and communicated to FedEx management as appropriate to allow timely decisions regarding required disclosure. Based on such evaluation, our principal executive and financial officers have concluded that such disclosure controls and procedures were effective as of February 28, 2011 (the end of the period covered by this Quarterly Report on Form 10-Q).

During our fiscal quarter ended February 28, 2011, no change occurred in our internal control over financial reporting that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

Table of Contents

PART II. OTHER INFORMATION

Item 1. Legal Proceedings

For a description of all material pending legal proceedings, see Note 8 of the accompanying condensed consolidated financial statements.

In February 2011, we received a demand for the production of information and documents in connection with a civil investigation by the Antitrust Division of the U.S. Department of Justice into the policies and practices of FedEx and United Parcel Service, Inc. for dealing with third-party consultants who work with shipping customers to negotiate lower rates. We are also engaged in related litigation with one of these third-party pricing consultants. We do not believe that we have engaged in any anti-competitive activities, and we are cooperating with this investigation and vigorously defending against the litigation.

Item 1A. Risk Factors

There have been no material changes from the risk factors disclosed in our Annual Report (under the heading "Risk Factors" in Management's Discussion and Analysis of Results of Operations and Financial Condition) in response to Part I, Item 1A of Form 10-K, as updated by our quarterly report on Form 10-Q for the quarter ended November 30, 2010.

Item 6. Exhibits

Exhibit Number	Description of Exhibit
10.1	Supplemental Agreement No. 16 (and related side letters) dated as of January 31, 2011, and Supplemental Agreement No. 17 dated as of February 14, 2011, each amending the Boeing 777 Freighter Purchase Agreement dated as of November 7, 2006 between The Boeing Company and Federal Express Corporation. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
10.2	Amendments to 1993, 1995, 1997, 1999 and 2002 Stock Incentive Plans, 2001 Restricted Stock Plan and FedEx Corporation Incentive Stock Plan.
12.1	Computation of Ratio of Earnings to Fixed Charges.
15.1	Letter re: Unaudited Interim Financial Statements.
31.1	Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.1	Interactive Data Files.

Table of Contents

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

FEDEX CORPORATION

Date: March 18, 2011

/s/ JOHN L. MERINO
JOHN L. MERINO
CORPORATE VICE PRESIDENT AND
PRINCIPAL ACCOUNTING OFFICER

- 50 -

Table of Contents

EXHIBIT INDEX

Exhibit Number	Description of Exhibit
10.1	Supplemental Agreement No. 16 (and related side letters) dated as of January 31, 2011, and Supplemental Agreement No. 17 dated as of February 14, 2011, each amending the Boeing 777 Freighter Purchase Agreement dated as of November 7, 2006 between The Boeing Company and Federal Express Corporation. Confidential treatment has been requested for confidential commercial and financial information, pursuant to Rule 24b-2 under the Securities Exchange Act of 1934, as amended.
10.2	Amendments to 1993, 1995, 1997, 1999 and 2002 Stock Incentive Plans, 2001 Restricted Stock Plan and FedEx Corporation Incentive Stock Plan.
12.1	Computation of Ratio of Earnings to Fixed Charges.
15.1	Letter re: Unaudited Interim Financial Statements.
31.1	Certification of Principal Executive Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Principal Financial Officer Pursuant to Rules 13a-14(a) and 15d-14(a) under the Securities Exchange Act of 1934, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Principal Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Principal Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
101.1	Interactive Data Files.