

NVR INC  
Form 10-Q/A  
January 05, 2007

**UNITED STATES SECURITIES AND EXCHANGE COMMISSION**  
**Washington, D.C. 20549**  
**FORM 10-Q/A**

(Mark One)

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the quarterly period ended September 30, 2006

OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934**

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

**Commission File Number: 1-12378**

**NVR, Inc.**

(Exact name of registrant as specified in its charter)

Virginia

54-1394360

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

11700 Plaza America Drive, Suite 500  
Reston, Virginia 20190  
(703) 956-4000

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)  
(Not Applicable)

(Former name, former address, and former fiscal year if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No   
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer (as defined in Exchange Act Rule 12b-2).

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

As of October 20, 2006 there were 5,588,179 total shares of common stock outstanding.

**EXPLANATORY NOTE:** This Quarterly Report on Form 10-Q/A is filed for the purpose of amending Note 10 in the Notes to the Condensed Consolidated Financial Statements for the three and nine month periods ended September 30, 2006 and 2005, which now includes expanded reportable segment footnote disclosure related to our homebuilding operations. This amendment has no impact on our consolidated balance sheets as of December 31, 2005, or September 30, 2006, or our consolidated statements of income and related earnings per share amounts, consolidated statements of cash flows or consolidated statements of shareholders' equity for the three and nine month periods ended September 30, 2006 and 2005. Conforming changes have been made to the Management's Discussion and Analysis of Financial Condition and Results of Operation in Part I, Item 2, and our Controls and Procedures discussion in Part I, Item 4 of this Form 10-Q/A. See Note 10 in the Notes to the Condensed Consolidated Financial Statements for further information regarding this amendment. This Form 10-Q/A has not been updated for events or information subsequent to the date of the filing of the original Form 10-Q, except in connection with the foregoing.

**NVR, Inc.**  
**Form 10-Q**  
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**PART I. FINANCIAL INFORMATION****Item 1. Financial Statements****NVR, Inc.**

Condensed Consolidated Balance Sheets  
(in thousands, except share and per share data)

	<b>September 30, 2006</b>	<b>December 31, 2005</b>
	(unaudited)	
<b>ASSETS</b>		
<i>Homebuilding:</i>		
Cash and cash equivalents	\$ 235,771	\$ 170,090
Receivables	16,762	40,562
Inventory:		
Lots and housing units, covered under sales agreements with customers	912,111	723,657
Unsold lots and housing units	89,765	60,419
Manufacturing materials and other	9,263	9,899
	1,011,139	793,975
Assets not owned, consolidated per FIN 46R	262,534	275,306
Property, plant and equipment, net	36,985	31,096
Reorganization value in excess of amounts allocable to identifiable assets, net	41,580	41,580
Goodwill and indefinite life intangibles, net	11,686	11,686
Definite life intangibles, net	281	375
Contract land deposits, net	437,519	517,241
Other assets	201,167	142,851
	2,255,424	2,024,762
<i>Mortgage Banking:</i>		
Cash and cash equivalents	2,834	7,436
Mortgage loans held for sale, net	203,443	193,932
Property and equipment, net	1,260	1,003
Reorganization value in excess of amounts allocable to identifiable assets, net	7,347	7,347
Other assets	2,437	3,189
	217,321	212,907
<b>Total assets</b>	<b>\$ 2,472,745</b>	<b>\$ 2,237,669</b>

See notes to condensed consolidated financial statements.

(Continued)



**NVR, Inc.**  
 Condensed Consolidated Balance Sheets (Continued)  
 (in thousands, except share and per share data)

	<b>September 30, 2006</b>	<b>December 31, 2005</b>
	(unaudited)	
<b>LIABILITIES AND SHAREHOLDERS EQUITY</b>		
<i>Homebuilding:</i>		
Accounts payable	\$ 281,082	\$ 262,086
Accrued expenses and other liabilities	262,072	276,702
Liabilities related to assets not owned, consolidated per FIN 46R	207,579	215,284
Obligations under incentive plans	39,669	60,555
Customer deposits	213,379	256,837
Other term debt	3,141	3,325
Senior notes	200,000	200,000
Notes payable		103,000
	1,206,922	1,377,789
<i>Mortgage Banking:</i>		
Accounts payable and other liabilities	11,245	25,902
Note payable	168,062	156,816
	179,307	182,718
<b>Total liabilities</b>	<b>1,386,229</b>	<b>1,560,507</b>
<i>Commitments and contingencies</i>		
<i>Shareholders equity:</i>		
Common stock, \$0.01 par value; 60,000,000 shares authorized; 20,592,640 shares issued as of both September 30, 2006 and December 31, 2005	206	206
Additional paid-in-capital	562,608	473,886
Deferred compensation trust 547,238 and 547,697 shares as of September 30, 2006 and December 31, 2005, respectively, of NVR, Inc. common stock	(80,090)	(76,303)
Deferred compensation liability	80,090	76,303
Retained earnings	3,060,873	2,608,628
Less treasury stock at cost 14,947,725 and 14,964,482 shares at September 30, 2006 and December 31, 2005, respectively	(2,537,171)	(2,405,558)
<b>Total shareholders equity</b>	<b>1,086,516</b>	<b>677,162</b>

<b>Total liabilities and shareholders equity</b>	\$	2,472,745	\$	2,237,669
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See notes to condensed consolidated financial statements.

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**NVR, Inc.**  
 Condensed Consolidated Statements of Income  
 (in thousands, except per share data)  
 (unaudited)

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
<b><i>Homebuilding:</i></b>				
Revenues	\$ 1,528,964	\$ 1,350,465	\$ 4,435,503	\$ 3,546,965
Other income	3,238	1,224	8,248	4,157
Cost of sales	(1,238,671)	(970,437)	(3,403,893)	(2,557,268)
Selling, general and administrative	(95,574)	(86,626)	(329,131)	(243,276)
Operating income	197,957	294,626	710,727	750,578
Interest expense	(3,141)	(2,905)	(14,773)	(8,835)
Homebuilding income	194,816	291,721	695,954	741,743
<b><i>Mortgage Banking:</i></b>				
Mortgage banking fees	24,447	22,557	71,491	57,178
Interest income	1,986	1,492	5,236	3,276
Other income	403	435	1,017	1,022
General and administrative	(8,847)	(7,957)	(27,867)	(22,486)
Interest expense	(698)	(277)	(2,619)	(730)
Mortgage banking income	17,291	16,250	47,258	38,260
<b><i>Income before taxes</i></b>	<b>212,107</b>	<b>307,971</b>	<b>743,212</b>	<b>780,003</b>
Income tax expense	(82,774)	(118,528)	(290,967)	(304,981)
<b><i>Net income</i></b>	<b>\$ 129,333</b>	<b>\$ 189,443</b>	<b>\$ 452,245</b>	<b>\$ 475,022</b>
<b><i>Basic earnings per share</i></b>	<b>\$ 22.59</b>	<b>\$ 30.08</b>	<b>\$ 79.60</b>	<b>\$ 73.73</b>
<b><i>Diluted earnings per share</i></b>	<b>\$ 19.63</b>	<b>\$ 24.33</b>	<b>\$ 67.23</b>	<b>\$ 59.87</b>
<b><i>Basic average shares outstanding</i></b>	<b>5,725</b>	<b>6,298</b>	<b>5,682</b>	<b>6,443</b>
<b><i>Diluted average shares outstanding</i></b>	<b>6,588</b>	<b>7,787</b>	<b>6,727</b>	<b>7,934</b>

See notes to condensed consolidated financial statements.



**NVR, Inc.**  
Condensed Consolidated Statements of Cash Flows  
(in thousands)  
(unaudited)

	<b>Nine Months Ended September</b>	
	<b>30,</b>	
	<b>2006</b>	<b>2005</b>
<b><i>Cash flows from operating activities:</i></b>		
Net income	\$ 452,245	\$ 475,022
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	10,089	7,418
Contract land deposit impairments and write-offs	113,759	7,698
Stock option compensation expense	41,010	2,674
Excess income tax benefit from exercise of stock options	(82,809)	
Mortgage loans closed	(1,925,389)	(1,559,051)
Proceeds from sales of mortgage loans	1,955,567	1,582,859
Principal payments on mortgage loans held for sale	12,751	12,636
Gain on sale of loans	(52,891)	(41,484)
Loss (Gain) on sale of fixed assets	6	(278)
Net change in assets and liabilities:		
Increase in inventories	(217,164)	(324,228)
Decrease (increase) in receivables	24,192	(4,885)
Increase in contract land deposits	(29,605)	(139,556)
Increase in accounts payable, customer deposits and accrued expenses	29,901	292,372
Decrease in obligations under incentive plans	(20,886)	(12,436)
Other, net	(58,378)	(11,190)
Net cash provided by operating activities	252,398	287,571
<b><i>Cash flows from investing activities:</i></b>		
Purchase of property, plant and equipment	(16,040)	(10,072)
Business acquisition, net of cash acquired		(7,465)
Other, net	560	3,647
Net cash used in investing activities	(15,480)	(13,890)
<b><i>Cash flows from financing activities:</i></b>		
Net (repayments) borrowings under notes payable and other term debt	(91,938)	103,245
Purchase of treasury stock	(183,286)	(510,532)
Excess income tax benefit from exercise of stock options	82,809	
Proceeds from exercise of stock options	16,576	12,007

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Net cash used by financing activities	(175,839)	(395,280)
Net increase (decrease) in cash and cash equivalents	61,079	(121,599)
Cash and cash equivalents, beginning of the period	177,526	367,365
Cash and cash equivalents, end of period	\$ 238,605	\$ 245,766
<b><i>Supplemental disclosures of cash flow information:</i></b>		
Interest paid during the period	\$ 17,352	\$ 6,564
Income taxes paid, net of refunds	\$ 303,834	\$ 172,728
<b><i>Supplemental disclosures of non-cash activities:</i></b>		
Net assets not owned, consolidated per FIN 46R	\$ (5,067)	\$ 9,859

See notes to condensed consolidated financial statements.

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**NVR, Inc.**

Notes to Condensed Consolidated Financial Statements  
(dollars in thousands except per share data)

**1. Basis of Presentation**

The accompanying unaudited, condensed consolidated financial statements include the accounts of NVR, Inc. ( NVR or the Company ) and its subsidiaries and certain other entities in which the Company is deemed to be the primary beneficiary (see note 2 to the condensed consolidated financial statements). Intercompany accounts and transactions have been eliminated in consolidation. The statements have been prepared in conformity with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. Because the accompanying condensed consolidated financial statements do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America, they should be read in conjunction with the financial statements and notes thereto included in the Company's 2005 Annual Report on Form 10-K. In the opinion of management, all adjustments (consisting only of normal recurring accruals except as otherwise noted herein) considered necessary for a fair presentation have been included. Operating results for the nine-month period ended September 30, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

For the three and nine-month periods ended September 30, 2006 and 2005, comprehensive income equaled net income; therefore, a separate statement of comprehensive income is not included in the accompanying financial statements. Certain prior year balances have been reclassified to conform to the current year presentation. The reclassifications have no impact on the net income or retained earnings previously reported.

**2. Consolidation of Variable Interest Entities**

In December 2003, the Financial Accounting Standards Board issued Revised Interpretation No. 46 ( FIN 46R ), *Consolidation of Variable Interest Entities*, which was effective for NVR as of March 31, 2004. FIN 46R requires the primary beneficiary of a variable interest entity to consolidate that entity in its financial statements. The primary beneficiary of a variable interest entity is the party that absorbs a majority of the variable interest entity's expected losses, receives a majority of the entity's expected residual returns, or both, as a result of ownership, contractual, or other financial interests in the entity. Expected losses are the expected negative variability in the fair value of an entity's net assets, exclusive of its variable interests, and expected residual returns are the expected positive variability in the fair value of an entity's net assets, exclusive of its variable interests. As discussed below, NVR evaluates the provisions of FIN 46R as it relates to NVR's finished lot acquisition strategy.

NVR does not engage in the land development business. Instead, the Company typically acquires finished building lots at market prices from various development entities under fixed price purchase agreements. The purchase agreements require deposits that may be forfeited if NVR fails to perform under the agreement. The deposits required under the purchase agreements are in the form of cash or letters of credit in varying amounts, and typically range up to 10% of the aggregate purchase price of the finished lots. As of September 30, 2006, the Company controlled approximately 98,000 lots with deposits in cash and letters of credit totaling approximately \$594,000 and \$17,000, respectively.

The Company believes that this lot acquisition strategy reduces the financial requirements and risks associated with direct land ownership and land development. NVR may, at its option, choose for any reason

**NVR, Inc.**

Notes to Condensed Consolidated Financial Statements  
(dollars in thousands except per share data)

and at any time not to perform under these purchase agreements by delivering notice of its intent not to acquire the finished lots under contract. NVR's sole legal obligation and economic loss for failure to perform under these purchase agreements is limited to the amount of the deposit pursuant to the liquidating damage provisions contained within the purchase agreements. In other words, if NVR does not perform under a purchase agreement, NVR loses only its deposit. NVR does not have any financial or specific performance guarantees, or completion obligations, under these purchase agreements, with the exception of two specific performance contracts pursuant to which the Company is committed to purchasing approximately seven finished lots at an aggregate purchase price of approximately \$130. None of the creditors of any of the development entities with which NVR enters fixed price purchase agreements have recourse to the general credit of NVR. Except as described below, NVR also does not share in an allocation of either the profit earned or loss incurred by any of these entities with which NVR enters fixed price purchase agreements.

On a very limited basis, NVR also obtains finished lots using joint venture limited liability corporations (LLCs). All LLCs are structured such that NVR is a non-controlling member and is at risk only for the amount invested. NVR is not a borrower, guarantor or obligor on any of the LLCs' debt. NVR enters into a standard fixed price purchase agreement to purchase lots from the LLCs.

At September 30, 2006, NVR had an aggregate investment in twelve separate LLCs totaling approximately \$14,000, which controlled approximately 800 lots. NVR recognizes its share of the earnings of the LLCs as an adjustment of the cost basis of the lots at the time that the lot and related home is settled with an external customer. During the nine months ended September 30, 2006 and 2005, NVR adjusted cost of sales by approximately \$260 and \$240, respectively, which represented NVR's share of the earnings of the LLCs.

Forward contracts, such as the fixed price purchase agreements utilized by NVR to acquire finished lot inventory, are deemed to be variable interests under FIN 46R. Therefore, the development entities with which NVR enters fixed price purchase agreements, including the LLCs, are examined under FIN 46R for possible consolidation by NVR of such development entities on NVR's financial statements. NVR has developed a methodology to determine whether it, or conversely, the owner(s) of the applicable development entity is the primary beneficiary of a development entity. The methodology used to evaluate NVR's primary beneficiary status requires substantial management judgment and estimation. These judgments and estimates involve assigning probabilities to various estimated cash flow possibilities relative to the development entity's expected profits and losses and the cash flows associated with changes in the fair value of finished lots under contract. Although management believes that its accounting policy is designed to properly assess NVR's primary beneficiary status relative to its involvement with the development entities from which NVR acquires finished lots, changes to the probabilities and the cash flow possibilities used in NVR's evaluation could produce widely different conclusions regarding whether NVR is or is not a development entity's primary beneficiary.

The Company has evaluated all of its fixed price purchase agreements and LLC arrangements and has determined that it is the primary beneficiary of twenty-eight of those development entities with which the agreements and arrangements are held. As a result, at September 30, 2006, NVR has consolidated such development entities in the accompanying condensed consolidated balance sheet. Where NVR deemed itself to be the primary beneficiary of a development entity created after December 31, 2003 and the development entity refused to provide financial statements to NVR, NVR utilized estimation techniques to perform the consolidation. The effect of the consolidation under FIN 46R at September 30, 2006 was the inclusion on the balance sheet of \$262,534 as *Assets not owned, consolidated per FIN 46R*, with a corresponding inclusion of \$207,579 as *Liabilities related to assets not owned, consolidated per FIN 46R*, after elimination of intercompany items. Inclusive in these totals were assets of approximately \$25,000 and liabilities of approximately \$20,000 estimated for five development entities created after December 31, 2003 that did not provide financial statements.

**NVR, Inc.**Notes to Condensed Consolidated Financial Statements  
(dollars in thousands except per share data)

Following is the consolidating schedule at September 30, 2006:

	<b>NVR, Inc. and Subsidiaries</b>	<b>FIN 46R Entities</b>	<b>Eliminations</b>	<b>Consolidated Total</b>
<b>ASSETS</b>				
<i>Homebuilding:</i>				
Cash and cash equivalents	\$ 235,771	\$	\$	\$ 235,771
Receivables	16,762			16,762
Homebuilding inventory	1,011,139			1,011,139
Property, plant and equipment, net	36,985			36,985
Reorganization value in excess of amount allocable to identifiable assets, net	41,580			41,580
Goodwill and intangibles, net	11,967			11,967
Contract land deposits, net	483,457		(45,938)	437,519
Other assets	210,184		(9,017)	201,167
	2,047,845		(54,955)	1,992,890
 <i>Mortgage banking assets:</i>	 217,321			 217,321
 <i>FIN 46R Entities:</i>				
Land under development		258,801		258,801
Other assets		3,733		3,733
		262,534		262,534
 <i>Total assets</i>	 \$ 2,265,166	 \$ 262,534	 \$ (54,955)	 \$ 2,472,745
 <b>LIABILITIES AND SHAREHOLDERS EQUITY</b>				
<i>Homebuilding:</i>				
Accounts payable, accrued expenses and other liabilities	\$ 582,823	\$	\$	\$ 582,823
Customer deposits	213,379			213,379
Other term debt	3,141			3,141
Senior notes	200,000			200,000
	999,343			999,343
 <i>Mortgage banking liabilities:</i>	 179,307			 179,307

**FIN 46R Entities:**

Accounts payable, accrued expenses and other liabilities		12,619		12,619
Debt		152,318		152,318
Contract land deposits		45,938	(45,938)	
Advances from NVR, Inc.		8,200	(8,200)	
Minority interest			42,642	42,642
		219,075	(11,496)	207,579
<b>Equity</b>	1,086,516	43,459	(43,459)	1,086,516
<b>Total liabilities and shareholders equity</b>	\$ 2,265,166	\$ 262,534	\$ (54,955)	\$ 2,472,745



**NVR, Inc.**Notes to Condensed Consolidated Financial Statements  
(dollars in thousands except per share data)

Under FIN 46R, an enterprise with an interest in a variable interest entity or potential variable interest entity created before December 31, 2003, is not required to apply FIN 46R to that entity if the enterprise, after making an exhaustive effort, is unable to obtain the information necessary to perform the accounting required to consolidate the variable interest entity for which it is determined to be the primary beneficiary. At September 30, 2006, NVR has been unable to obtain the information necessary to perform the accounting required to consolidate seven separate development entities created before December 31, 2003 for which NVR determined it was the primary beneficiary. NVR has made, or has committed to make, aggregate deposits, totaling approximately \$8,200 to these seven separate development entities, with a total aggregate purchase price for the finished lots of approximately \$69,000. The aggregate deposit made or committed to being made is NVR's maximum exposure to loss. As noted above, because NVR does not have any contractual or ownership interests in the development entities with which it contracts to buy finished lots (other than the limited use of the LLC's as discussed above), NVR does not have the ability to compel these development entities to provide financial or other data to NVR. Because NVR has no ownership rights in any of these seven development entities, the consolidation of such entities has no impact on NVR's net income or earnings per share for the three and nine months ended September 30, 2006. Aggregate activity with respect to the seven development entities is included in the following table:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
Finished lots purchased dollars	\$ 5,182	\$ 2,147	\$ 10,955	\$ 2,756
Finished lots purchased units	24	25	76	39

**3. Contract Land Deposits**

During the three and nine month periods ended September 30, 2006, the Company incurred pre-tax charges of approximately \$80,800 and \$114,000, respectively, related to the impairment of contract land deposits due to deteriorating market conditions in the homebuilding industry. These impairment charges were recorded in cost of sales on the accompanying condensed, consolidated statement of income. The contract land deposit asset is shown net of a \$110,000 and \$31,919 impairment valuation allowance at September 30, 2006, and December 31, 2005, respectively.

**4. Stock-Based Compensation**

On January 1, 2006 (the Effective Date), the Company adopted Statement of Financial Accounting Standards (SFAS) 123R, *Share-Based Payment*, which revised SFAS 123, *Accounting for Stock-Based Compensation*. Prior to fiscal year 2006 and the adoption of SFAS 123R, NVR followed the intrinsic value method in accounting for its stock-based employee compensation arrangements as defined by Accounting Principles Board Opinion (APB) No. 25, *Accounting for Stock Issued to Employees*.

SFAS 123R requires an entity to recognize an expense within its income statement for all share-based payment arrangements, which includes employee stock option plans. The expense is based on the grant-date fair value of the options granted, and is recognized ratably over the requisite service period. NVR adopted SFAS 123R under the modified prospective method. Under the modified prospective method, SFAS 123R applies to new awards and to awards modified, repurchased, or cancelled after the required Effective Date, as well as to the unvested portion of awards outstanding as of the required Effective Date. The Company's stock options are accounted for as equity awards.

NVR's option plans provide for the granting of stock options to certain key employees of the Company to purchase shares of common stock. The exercise price of options granted is equal to the market value of the Company's common stock on the date of grant. Options are granted for a ten-year

**NVR, Inc.**Notes to Condensed Consolidated Financial Statements  
(dollars in thousands except per share data)

term, and vest in separate tranches over periods of 7 to 9 years, depending upon the plan from which the shares were granted. For options granted prior to May 2005, vesting was predicated solely on continued employment over a long-term vesting schedule ( service-only options). For options granted in May 2005 and thereafter, option vesting is contingent first on the Company achieving an aggregate four-year diluted earnings per share target, and if that target is met, then on continued employment over a five year period subsequent to the conclusion of the performance period ( performance condition options). At September 30, 2006, there was an aggregate of 2,761,433 options outstanding, and an additional 261,058 options were available for grant, under existing stock option plans.

The following table provides additional information relative to NVR's stock option plans:

**Nine Months Ended September 30, 2006**

	<b>Options</b>	<b>Weighted Average Exercise Price</b>	<b>Weighted Average Remaining Contract Life (Years)</b>	<b>Aggregate Intrinsic Value</b>
<b>Stock Options</b>				
Outstanding at beginning of period	3,085,019	\$ 265.05	5.77	
Granted	42,888	664.34		
Exercised	(305,698)	54.22		
Forfeited or expired	(60,776)	336.61		
Outstanding at end of period	2,761,433	\$ 293.01	5.35	\$ 668,239
Exercisable at end of period	323,623	\$ 51.66	2.75	\$ 156,420

To estimate the grant-date fair value of its stock options, the Company uses the Black-Scholes option-pricing model. The Black-Scholes model estimates the per share fair value of an option on its date of grant based on the following: the option's exercise price; the price of the underlying stock on the date of grant; the estimated dividend yield; a risk-free interest rate; the estimated option term; and the expected volatility. For the risk-free interest rate, the Company uses a U.S. Treasury Strip due in a number of years equal to the option's expected term. NVR has concluded that its historical exercise experience is the best estimate of future exercise patterns to determine an option's expected term. To estimate expected volatility, NVR analyzed the historic volatility of its common stock. The estimated fair value of the options granted under SFAS 123R during the first nine months of 2006 was calculated using the following assumptions:

	<b>Nine Months Ended September 30, 2006</b>
Estimated option life	8.93 years
Risk free interest rate (range)	4.46% - 5.24%
Expected volatility (range)	32.01% - 34.00%
Expected dividend rate	0.00%
Weighted average grant-date fair value per share of options granted	\$ 343.38

Compensation cost for service-only option grants is recognized on a straight-line basis over the requisite service period for the entire award (from the date of grant through the period of the last separately vesting portion of the

grant). Compensation cost for performance condition option grants is recognized on a straight-line basis over the requisite service period for each vesting tranche of the award as if the award was, in substance, multiple awards (graded vesting attribution method). Of the 2,761,433 options outstanding at September 30, 2006, 2,334,795 vest solely based on a service condition, and 426,638 vest based on a combined performance and service condition. Compensation cost is recognized in the income statement in the same expense line as the cash compensation paid to the respective employees. SFAS 123R also requires the Company to estimate forfeitures in calculating the expense

**NVR, Inc.**

## Notes to Condensed Consolidated Financial Statements

(dollars in thousands except per share data)

related to stock-based compensation. NVR has concluded that its historical forfeiture rate is the best measure to estimate future forfeitures of granted stock options. The impact on compensation costs due to changes in the expected forfeiture rate will be recognized in the period that they become known.

The effect of adopting SFAS 123R on the period ended September 30, 2006 is as follows:

	<b>Three Months Ended September 30, 2006</b>	<b>Nine Months Ended September 30, 2006</b>
Total pre-tax stock-based compensation	\$ 13,855	\$ 41,010
Total stock-based compensation, net of tax	9,365	27,516
Effect on basic earnings per share	(1.64)	(4.84)
Effect on diluted earnings per share	(1.42)	(4.09)

As of September 30, 2006, the total unrecognized compensation cost for outstanding unvested stock option awards equals approximately \$258,000, and the weighted-average period over which the unrecognized compensation will be recorded is equal to approximately 5.3 years.

Because NVR adopted SFAS 123R using the modified prospective basis, the prior interim periods have not been restated. The following table sets forth the effect on net income and basic and diluted earnings per share as if the Company had applied the fair value recognition provisions for its stock-based compensation arrangements for the three- and nine-month periods ended September 30, 2005:

	<b>Three Months Ended September 30, 2005</b>	<b>Nine Months Ended September 30, 2005</b>
Net income, as reported	\$ 189,443	\$ 475,022
Add: Stock-based employee compensation expense included in reported net income, net of related tax effects	1,626	1,626
Deduct: Total stock-based employee compensation expense determined under fair value based method, net of tax	(10,078)	(22,296)
Pro forma net income	\$ 180,991	\$ 454,352
Earnings per share:		
Basic as reported	\$ 30.08	\$ 73.73
Basic pro forma	\$ 28.74	\$ 70.52
Diluted as reported	\$ 24.33	\$ 59.87
Diluted pro forma	\$ 23.52	\$ 58.06

The Company settles option exercises by issuing shares of treasury stock to option holders. Shares are relieved from the treasury account based on the weighted average cost of treasury shares acquired. During the three and

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nine-month periods ended September 30, 2006, 21,061 and 305,698 options to purchase shares of the Company's common stock were exercised, respectively. Information with respect to the exercised options is as follows:

	<b>Three Months Ended September 30, 2006</b>	<b>Nine Months Ended September 30, 2006</b>
Aggregate exercise proceeds	\$ 1,944	\$ 16,576
Aggregate intrinsic value on exercise dates	8,451	208,003

**NVR, Inc.**Notes to Condensed Consolidated Financial Statements  
(dollars in thousands except per share data)

The Company has elected the alternative transition method pursuant to FASB Staff Position SFAS 123R-3 to establish the beginning balance of the additional paid-in capital pool available to absorb any future write-offs of deferred tax benefits associated with stock-based compensation.

**5. Earnings per Share**

The following weighted average shares and share equivalents are used to calculate basic and diluted earnings per share for the three and nine months ended September 30, 2006 and 2005:

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
Basic weighted average number of shares outstanding	5,725,000	6,298,000	5,682,000	6,443,000
Shares issuable upon exercise of dilutive options	863,000	1,489,000	1,045,000	1,491,000
Diluted average number of shares outstanding	6,588,000	7,787,000	6,727,000	7,934,000

As discussed in note 4, NVR adopted SFAS 123R on the modified prospective basis. Prior period amounts have not been restated. Beginning in 2006 with the adoption of SFAS 123R, the assumed proceeds used in the treasury method for calculating NVR's diluted earnings per share includes the amount the employee must pay upon exercise, the amount of compensation cost attributed to future services and not yet recognized, and the amount of tax benefits that would be credited to additional paid-in capital assuming exercise of the option. Beginning in 2006, the assumed amount credited to additional paid-in capital equals the tax benefit from assumed exercise after consideration of the intrinsic value upon assumed exercise less the actual stock-based compensation expense to be recognized in the income statement in 2006 and future periods. During 2005 when the Company was still accounting for its stock-based compensation under APB 25, there was no compensation cost attributed to future services included in the assumed proceeds calculation, and the amount assumed to be credited to additional paid-in capital equaled the full assumed tax benefit resulting from the intrinsic value of the options upon the assumed exercise.

Service-only options to purchase 237,146 and 120,852 shares of common stock during the three and nine months ended September 30, 2006, respectively, and 1,750 shares of common stock during the nine months ended September 30, 2005, were not included in the computation of diluted earnings per share because the effect would have been anti-dilutive. There were no anti-dilutive options for the three-month period ended September 30, 2005. In addition, the 376,350 options outstanding under the 2005 Stock Option Plan, 9,055 options outstanding under the 1998 Directors' Long-Term Stock Option Plan, 26,555 options outstanding under the 2000 Broadly-Based Stock Option Plan, and 14,678 options outstanding under the 1998 Management Long-Term Stock Option Plan are considered performance-based equity compensation, and accordingly, have been excluded from the computation of diluted earnings per share because the performance target has not been achieved as of September 30, 2006, pursuant to the requirements of SFAS 128, *Earnings Per Share*.

**6. Excess Reorganization Value, Goodwill and Other Intangibles**

SFAS 142, *Goodwill and Other Intangible Assets*, requires goodwill and reorganization value in excess of amounts allocable to identifiable assets (excess reorganization value) to be tested for impairment on an annual basis subsequent to the year of adoption. The Company completed the annual assessment of impairment during the first quarter of 2006, and as of September 30, 2006, management believes that goodwill, indefinite life intangibles, and excess reorganization value were not impaired.



**NVR, Inc.**Notes to Condensed Consolidated Financial Statements  
(dollars in thousands except per share data)**7. Debt**

The Company increased its commitment under its existing revolving credit agreement by \$45,000 and by \$155,000 in the first and third quarters of 2006, respectively, increasing the total commitment to \$600,000. There were no changes made to any other terms of the credit agreement.

During the third quarter of 2006, NVR's mortgage revolving warehouse credit facility ( Warehouse Credit Facility ) was amended, extending the expiration date to August 23, 2007 and decreasing the interest rate to LIBOR plus 1.00%. The Warehouse Credit Facility provides for borrowings up to \$175,000, of which the Company had \$168,062 outstanding at September 30, 2006. The other terms and conditions of the facility are materially the same as the previous Warehouse Credit Facility.

**8. Shareholders' Equity**

A summary of changes in shareholders' equity is presented below:

	<b>Common Stock</b>	<b>Additional Paid-In Capital</b>	<b>Retained Earnings</b>	<b>Treasury Stock</b>	<b>Deferred Comp. Trust</b>	<b>Deferred Comp. Liability</b>	<b>Total</b>
<b>Balance, December 31, 2005</b>	\$ 206	\$ 473,886	\$ 2,608,628	\$ (2,405,558)	\$ (76,303)	\$ 76,303	\$ 677,162
Net income			452,245				452,245
Deferred compensation activity					(3,787)	3,787	
Purchase of common stock for treasury				(183,286)			(183,286)
Stock-based compensation		41,010					41,010
Proceeds from exercises of stock options		16,576					16,576
Tax benefit from stock-based compensation activity		82,809					82,809
Treasury shares issued upon option exercise		(51,673)		51,673			
<b>Balance, September 30, 2006</b>	\$ 206	\$ 562,608	\$ 3,060,873	\$ (2,537,171)	\$ (80,090)	\$ 80,090	\$ 1,086,516

The Company repurchased approximately 289,000 shares of its common stock during the nine months ended September 30, 2006.

**9. Product Warranties**

The Company establishes warranty and product liability reserves to provide for estimated future expenses as a result of construction and product defects, product recalls and litigation incidental to NVR's homebuilding business.



Liability estimates are determined based on management's judgment, considering such factors as historical experience, the likely current cost of corrective action, manufacturers' and subcontractors' participation in sharing the cost of corrective action, consultations with third party experts such as engineers, and discussions with our general counsel and outside counsel retained to handle specific product liability cases. The following table reflects the changes in the Company's warranty reserve during the three and nine months ended September 30, 2006 and 2005:

**NVR, Inc.**Notes to Condensed Consolidated Financial Statements  
(dollars in thousands except per share data)

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
Warranty reserve, beginning of period	\$ 65,265	\$ 42,470	\$ 60,112	\$ 42,319
Provision	13,802	19,515	39,127	38,662
Payments	(12,425)	(12,555)	(32,597)	(31,551)
Warranty reserve, end of period	\$ 66,642	\$ 49,430	\$ 66,642	\$ 49,430

**10. Segment Disclosures**

Subsequent to the issuance of the Company's condensed consolidated financial statements for the three and nine months ended September 30, 2006, management determined that the notes to the condensed consolidated financial statements should be amended to provide expanded disclosure of reportable segments pursuant to SFAS 131, *Disclosures of Reportable Segments of an Enterprise and Related Information*. The Company had historically aggregated its homebuilding operating activity into a single reportable segment. This amendment disaggregates the homebuilding single reportable segment presentation into four homebuilding reportable segments. This amendment has no impact on our consolidated balance sheets as of September 30, 2006 and December 31, 2005, or our consolidated statements of income and related earnings per share amounts, consolidated statements of cash flows or consolidated statements of shareholders' equity for the three and nine months ended September 30, 2006 and 2005.

Consistent with the principles and objectives of SFAS 131, the following disclosure includes four homebuilding reportable segments that aggregate geographically the Company's homebuilding operating segments, and the mortgage banking operations presented as a single reportable segment. The homebuilding reportable segments are comprised of operating divisions in the following geographic areas:

Homebuilding Mid Atlantic Virginia, West Virginia, Maryland, and Delaware

Homebuilding North East New Jersey, and eastern Pennsylvania

Homebuilding Mid East Kentucky, Michigan, New York, Ohio, and western Pennsylvania

Homebuilding South East North Carolina, South Carolina and Tennessee

Homebuilding profit before tax includes all revenues and income generated from the sale of homes, less the cost of homes sold, selling, general and administrative expenses, and a corporate capital allocation charge determined at the corporate headquarters. The corporate capital allocation charge eliminates in consolidation, is based on the segment's average net assets employed, and is charged using a consistent methodology in the periods presented. The corporate capital allocation charged to the operating segment allows the Chief Operating Decision Maker to determine whether the operating segment's results are providing the desired rate of return after covering the Company's cost of capital. We record charges on contract land deposits when we determine that it is probable that recovery of the deposit is impaired. For segment reporting purposes, impairments on contract land deposits are charged to the operating segment upon the determination to terminate a finished lot purchase agreement with the developer. Mortgage banking profit before tax consists of revenues generated from mortgage financing, title insurance and closing services, less the costs of such services and general and administrative costs. Mortgage banking operations are not charged a capital allocation.

In addition to the corporate capital allocation and contract land deposit impairments discussed above, the other reconciling items between homebuilding segment profit and homebuilding consolidated profit before tax include unallocated corporate overhead, consolidation adjustments, stock option compensation expense, and external corporate interest. NVR's overhead functions, such as accounting, treasury, human resources, land acquisition, etc., are centrally performed and the costs of which are not allocated to the Company's



**NVR, Inc.**

## Notes to Condensed Consolidated Financial Statements

(dollars in thousands except per share data)

operating segments. Consolidation adjustments consist of such items to convert the reportable segments' results, which are predominantly maintained on a cash basis, to a full accrual basis for external financial statement presentation purposes, and are not allocated to the Company's operating segments. Likewise, stock option compensation expenses are also not charged to the operating segments. External corporate interest expense is primarily comprised of interest charges on the Company's outstanding Senior Notes and working capital line borrowings, and are not charged to the operating segments because the charges are included in the corporate capital allocation discussed above.

Following are tables presenting revenues, segment profit and segment assets for each reportable segment, with reconciliations to the amounts reported for the consolidated enterprise, where applicable:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2006	2005	2006	2005
<b>Revenues:</b>				
Homebuilding Mid Atlantic	\$ 931,526	\$ 825,992	\$ 2,825,914	\$ 2,222,318
Homebuilding North East	174,051	136,191	466,592	320,694
Homebuilding Mid East	258,097	263,147	702,406	667,827
Homebuilding South East	165,290	125,135	440,591	336,126
Mortgage Banking	24,447	22,557	71,491	57,178
<b>Consolidated revenues</b>	\$ 1,553,411	\$ 1,373,022	\$ 4,506,994	\$ 3,604,143

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2006	2005	2006	2005
<b>Profit:</b>				
Homebuilding Mid Atlantic	\$ 162,824	\$ 226,954	\$ 610,308	\$ 596,327
Homebuilding North East	20,318	17,446	51,708	34,619
Homebuilding Mid East	22,137	27,190	52,233	63,808
Homebuilding South East	24,181	12,913	62,525	36,336
Mortgage Banking	18,157	16,442	49,850	38,452
<b>Segment profit</b>	247,617	300,945	826,624	769,542
Contract land deposit impairments	(48,559)	(2,500)	(77,808)	(7,250)
Stock option expense	(13,854)	(2,674)	(41,010)	(2,674)
Corporate capital allocation	49,116	39,551	139,344	105,047
Unallocated corporate overhead	(11,758)	(23,457)	(73,527)	(74,053)
Consolidation adjustments and other	(7,638)	(1,008)	(16,320)	(2,190)
Corporate interest expense	(2,817)	(2,886)	(14,091)	(8,419)
Reconciling items sub-total	(35,510)	7,026	(83,412)	10,461
<b>Consolidated income before taxes</b>	\$ 212,107	\$ 307,971	\$ 743,212	\$ 780,003



**NVR, Inc.**Notes to Condensed Consolidated Financial Statements  
(dollars in thousands except per share data)

	<b>September 30,</b>	
	<b>2006</b>	<b>2005</b>
<b>Assets:</b>		
Homebuilding Mid Atlantic	\$ 1,157,135	\$ 1,029,741
Homebuilding North East	177,952	184,997
Homebuilding Mid East	200,222	191,182
Homebuilding South East	121,642	94,508
Mortgage Banking	209,974	152,484
<b>Segment assets</b>	<b>1,866,925</b>	<b>1,652,912</b>
Assets not owned, consolidated per Fin 46R	262,534	167,184
Cash	235,729	240,307
Deferred taxes	156,400	73,191
Intangible assets	60,894	59,912
Land reserve	(110,000)	(29,219)
Consolidation adjustments and other	263	22,608
Reconciling items sub-total	605,820	533,983
<b>Consolidated assets</b>	<b>\$ 2,472,745</b>	<b>\$ 2,186,895</b>

**11. Legal Proceedings**

In 2006 and 2005, NVR received requests for information pursuant to Section 308(a) of the Clean Water Act (the Act ) from Regions 3 and 4 of the United States Environmental Protection Agency (the EPA ). The requests sought information regarding the Company's storm water management discharge practices in North Carolina, Pennsylvania, Maryland and Virginia during the homebuilding construction process. NVR has provided the EPA with information in response to each of its requests. Additionally, in 2005, the EPA notified the Company of alleged storm water management violations under the Act at a homebuilding site in Pennsylvania, and that the Company may potentially be subject to administrative fines of up to \$157 for the alleged violations. The Company has completed its building activity at the homebuilding site alleged to be in violation. NVR cannot predict the outcome of the EPA's review of our storm water management practices. Further, it is not known at this time whether the EPA will seek to take legal action or impose penalties in connection with the alleged violation at the construction site in Pennsylvania.

**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**  
**(dollars in thousands)**

**Forward-Looking Statements**

Some of the statements in this Form 10-Q, as well as statements made by NVR in periodic press releases and other public communications, constitute forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934. Certain, but not necessarily all, of such forward-looking statements can be identified by the use of forward-looking terminology, such as believes, expects, may, will, should, or anticipates or the negative or other variations thereof or comparable terminology, or by discussion of strategies, each of which involves risks and uncertainties. All statements other than those of historical facts included herein, including those regarding market trends, NVR's financial position, business strategy, projected plans and objectives of management for future operations, are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results or performance of NVR to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Such risks, uncertainties and other factors include, but are not limited to, general economic and business conditions (on both a national and regional level), interest rate changes, access to suitable financing, competition, the availability and cost of land and other raw materials used by NVR in its homebuilding operations, shortages of labor, weather related slow downs, building moratoria, governmental regulation, the ability of NVR to integrate any acquired business, fluctuation and volatility of stock and other financial markets and other factors over which NVR has little or no control. NVR has no obligation to update such forward-looking statements. For additional information regarding risk factors, see Part II, Item 1(a) of this Report.

Unless the context otherwise requires, references to NVR, we, us or our include NVR and its subsidiaries.

**Results of Operations for the Three and Nine Months Ended September 30, 2006 and 2005**

**Overview**

**Our Business**

Our primary business is the construction and sale of single-family detached homes, townhomes and condominium buildings. To fully serve our homebuilding customers, we also operate a mortgage banking and title services business. Our homebuilding reportable segments consist of the following markets:

*Mid Atlantic:* Maryland, Virginia, West Virginia and Delaware

*North East:* Eastern Pennsylvania and New Jersey

*Mid East:* Kentucky, Michigan, New York, Ohio and western Pennsylvania

*South East:* North Carolina, South Carolina, and Tennessee

We believe that we operate our business with a conservative operating strategy. We do not engage in land development and primarily construct homes on a pre-sold basis. This strategy allows us to maximize inventory turnover, which we believe enables us to minimize market risk and to operate with less capital, thereby enhancing rates of return on equity and total capital. In addition, we focus on obtaining and maintaining a leading market position in each market we serve. This strategy allows us to gain valuable efficiencies and competitive advantages in our markets which management believes contributes to minimizing the adverse effects of regional economic cycles and provides growth opportunities within these markets.

Because we are not active in the land development business, our continued success is contingent upon our ability to control an adequate supply of finished lots at current market prices on which to build, and on our developers' ability to timely deliver finished lots to meet the sales demands of our customers. We acquire finished lots from various development entities under fixed price purchase agreements (purchase agreements). These purchase agreements require deposits in the form of cash or letters of credit that may be forfeited if we fail to perform under the purchase agreement. However, we believe this lot acquisition strategy reduces the financial requirements and risks associated with direct land ownership and development. As of September 30, 2006, we controlled approximately 98,000 lots with deposits in cash and letters of credit totaling approximately \$594,000 and \$17,000, respectively.

#### **Current Overview**

The current home sales environment is characterized by an increase in the number of existing and new homes available for sale, higher mortgage interest rates (which are beginning to moderate to year ago levels), and declining homebuyer confidence. As a result of these market conditions, new orders for the third quarter of 2006 declined by 18% from the third quarter of 2005, with significant declines occurring in our Baltimore (Baltimore, MD metropolitan area and adjacent counties in Pennsylvania), and Washington (Washington, D.C. metropolitan area and adjacent counties in Maryland, Virginia, and West Virginia) sub-markets, which declined 38% and 18%, respectively. Year to date new orders for 2006 have declined 8% from the same period in 2005. In addition to lower sales, the current market conditions are exerting downward pressure on selling prices, and in response, we have increased incentives to homebuyers and reduced prices in many of our markets. These selling price pressures resulted in our overall average selling price declining 9% in the third quarter of 2006 compared to the year ago quarter, negatively impacting gross profit margins in the current period. We expect that these reduced selling prices will further negatively impact gross profit margins in future periods. Additionally, our new order cancellation rate increased to 27% in the current quarter from 15% during the same period in 2005 and 13% in the second quarter of 2006. Increased cancellations led to a higher unsold inventory balance at September 30, 2006 of approximately \$89,800, as compared to approximately \$53,300 at September 30, 2005 and \$60,400 at December 31, 2005.

The Company is actively involved in implementing other strategic steps to address the currently challenging homebuilding market. In certain communities, we are seeking concessions from our developers to reduce lot purchase prices to current market values and/or to defer scheduled lot purchases. In communities where we are unsuccessful in negotiating necessary concessions, we may exit the community and forfeit our deposit. During the quarter ended September 30, 2006, we recorded a contract land deposit impairment charge of approximately \$80,800, and for the year to date period we recorded contract land deposit impairment charges of approximately \$114,000. For the nine-month 2005 period, our contract land deposit impairments totaled \$7,700. See note 3 to the condensed consolidated financial statements included herein for additional information regarding contract land deposits.

During the quarter we adjusted staffing levels to size our organization to meet the current expected level of sales activity, and we consolidated certain of our homebuilding profit centers. We plan to continue to assess our staffing levels and organizational structure as conditions warrant.

#### **Current Financial Results**

For the quarter ended September 30, 2006, consolidated revenues increased 13% from the same period in 2005 due to higher settlement volume and a higher average settlement price per unit. However, net income and diluted earnings per share in the current quarter decreased 32% and 19%, respectively, as compared to the third quarter of 2005. For the nine months ended September 30, 2006, consolidated revenues increased 25% from the same period in 2005. Net income decreased 5% over the same comparative periods, while diluted earnings per share increased 12% period over period as a result of our continuing share repurchase program.



We implemented Statement of Financial Accounting Standards ( SFAS ) 123R in the first quarter of 2006, which resulted in a consolidated pre-tax charge of \$41,010 for the nine months ended September 30, 2006. See note 4 to the condensed consolidated financial statements for additional information regarding stock based compensation.

### Homebuilding Operations

The following table summarizes the results of operations and other data for the consolidated homebuilding operations:

	Three Months Ended		Nine Months Ended	
	September 30,		September 30,	
	2006	2005	2006	2005
Revenues	\$ 1,528,964	\$ 1,350,465	\$ 4,435,503	\$ 3,546,965
Cost of sales	\$ 1,238,671	\$ 970,437	\$ 3,403,893	\$ 2,557,268
Gross profit margin percentage	19.0%	28.1%	23.3%	27.9%
Selling, general and administrative	\$ 95,574	\$ 86,626	\$ 329,131	\$ 243,276
Settlements (units)	3,854	3,576	11,137	9,607
Average settlement price	\$ 396.3	\$ 377.5	\$ 397.7	\$ 368.5
New Orders (units)	2,378	2,897	10,215	11,038
Average new order price	\$ 362.5	\$ 399.3	\$ 380.6	\$ 403.8
Backlog (units)			7,388	8,875
Average backlog price			\$ 424.0	\$ 431.7

### Consolidated Homebuilding Three Months Ended September 30, 2006 and 2005

Homebuilding revenues increased 13% for the third quarter of 2006 from the same period in 2005 as a result of an 8% increase in the number of units settled and a 5% increase in the average settlement price. The increase in units settled is attributable to a higher backlog turnover rate quarter over quarter.

Gross profit margins in the third quarter of 2006 declined as compared to the third quarter of 2005 as a result of an increase in contract land deposit impairment charges of approximately \$78,000. These land deposit impairments negatively impacted gross profit margins by 529 basis points for the quarter. In addition, gross profit margins were negatively impacted by the downward pressure on selling prices experienced during 2006, resulting from higher selling incentives required to generate sales, and higher lot and certain commodity costs, excluding lumber. We expect continued gross profit margin pressure over at least the next several quarters due to the current market conditions.

New orders for the third quarter of 2006 decreased 18% from the same period in 2005. The new order reduction was primarily a result of an increasingly competitive sales environment driven by affordability issues partially resulting from higher mortgage interest rates quarter over quarter, and higher levels of new and existing home inventory for sale as discussed in the *Overview* section above. Net new orders were also unfavorably impacted by an increase in our cancellation rate for the current quarter to 27% from 15% in the third quarter of 2005. The increase in the cancellation rate was driven by higher cancellations in our largest sub-markets, Washington and Baltimore. Cancellation rates in the Washington sub-market were 39% in the current quarter compared to 19% in the third quarter of 2005 and 21% in the second quarter of 2006. In the Baltimore sub-market the cancellation rate was 24% in the current quarter as compared to 11% and 14% in the third quarter of 2005 and the second quarter of 2006, respectively. The average sales price of new orders decreased 9% from the third quarter of 2005. The decline is a result of a 25% decline in average new order price in Washington, and to a lesser extent, to a shift in new orders into lower priced markets from our higher priced Washington and Baltimore sub-markets.

Selling, general and administrative ( SG&A ) expenses for the third quarter increased by approximately \$8,900, but as a percentage of revenue remained consistent with the prior year at approximately 6.3%. The increase in SG&A expenses is primarily attributable to an increase in marketing costs and the

recording of compensation costs associated with the implementation of SFAS 123R in 2006, offset partially by lower management incentive compensation costs. Marketing costs increased approximately \$4,900 due primarily to an 18% increase in the average number of active communities to 609 in the third quarter of 2006, from 518 for the same period in 2005. During the third quarter of 2006, we recognized approximately \$12,500 in SG&A compensation costs related to outstanding stock options compared to approximately \$2,400 in the third quarter of 2005 (see note 4 to the condensed consolidated financial statements included herein for additional discussion). Management incentive compensation costs were \$7,200 lower in the current quarter.

***Consolidated Homebuilding Nine Months Ended September 30, 2006 and 2005***

Homebuilding revenues increased 25% for the nine months ended September 30, 2006 from the prior year due to a 16% increase in the number of units settled and an 8% increase in the average settlement price. The increase in the number of units settled is attributable to a 13% higher number of homes in backlog entering 2006 as compared to the same period in 2005. Additionally, we have experienced a higher backlog turnover rate year over year. The increase in the average settlement price is primarily attributable to a 12% higher average price of homes in the beginning backlog period over period.

Gross profit margins in the first nine months of 2006 declined as compared to the first nine months of 2005 as a result of an increase in contract land deposit impairments of approximately \$106,000 period over period. These land deposit impairments reduced gross profit margins by 256 basis points for the year to date period ended September 30, 2006. In addition, gross profit margins were negatively impacted by the downward pressure on selling prices experienced during 2006, resulting from higher selling incentives required to generate sales, and higher lot and certain commodity costs, excluding lumber. As previously discussed, we expect gross profit margins to continue to be negatively impacted by the current market conditions.

New orders for the nine months ended September 30, 2006 decreased by 8% from the same period in 2005. New orders in Washington and Baltimore declined 20% and 19%, respectively, primarily as a result of an increasingly competitive sales environment driven by affordability issues partially resulting from higher mortgage interest rates year over year, and higher levels of new and existing home inventory for sale as discussed in the *Overview*. Net new orders were also unfavorably impacted by an increase in our cancellation rate to 18% in the first nine months of 2006 from 11% in the same period 2005. The average sales price of new orders decreased 6% as a result of a shift in new orders into lower priced markets in our North East, Mid East and South East markets, and an 11% decline in average new order price in the Washington sub-market.

SG&A expenses for the nine-month period ended September 30, 2006 increased approximately \$85,900 as compared to the same period in 2005, and as a percentage of revenue increased to 7.4% from 6.9% for the respective periods. The increase in SG&A expenses is attributable to an increase in marketing costs of approximately \$26,200 attributable to a 20% increase in the average number of active communities year over year and an approximate \$12,900 increase in personnel costs due to higher average staffing levels year over year. We have reduced approximately 10% of our employee base in the first nine months of 2006, which will result in cost savings in the fourth quarter and future periods. Additionally, as a result of the implementation of SFAS 123R in 2006, we recognized approximately \$37,000 in SG&A compensation costs related to outstanding stock options compared to approximately \$2,400 for the nine months ended September 30, 2005 (see note 4 to the condensed consolidated financial statements for additional discussion).

Backlog units and dollars were 7,388 and \$3,132,419, respectively, as of September 30, 2006 compared to 8,875 and \$3,831,608 as of September 30, 2005. The decrease in backlog units is attributable to the aforementioned decrease in new orders coupled with an improved backlog turnover rate year over year. Backlog dollars are 18% lower primarily as a result of the 17% decrease in backlog units.

**Reportable Segments**

Homebuilding profit before tax includes all revenues and income generated from the sale of homes, less the cost of homes sold, selling, general and administrative expenses, and a corporate capital allocation charge determined at the corporate headquarters. The corporate capital allocation charge eliminates in consolidation, is based on the segment's average net assets employed, and is charged using a consistent methodology in the periods presented. The corporate capital allocation charged to the operating segment allows the Chief Operating Decision Maker to determine whether the operating segment's results are providing the desired rate of return after covering the Company's cost of capital. We record charges on contract land deposits when we determine that it is probable that recovery of the deposit is impaired. For segment reporting purposes, impairments on contract land deposits are charged to the operating segment upon the determination to terminate a finished lot purchase agreement with the developer.

The following table summarizes certain homebuilding operating activity by segment for the three and nine months ended September 30, 2006 and 2005:

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2006	2005	2006	2005
<b>Mid Atlantic:</b>				
Revenues	\$931,526	\$825,992	\$2,825,914	\$2,222,318
Settlements (units)	1,791	1,691	5,511	4,718
Average settlement price	\$ 519.9	\$ 487.5	\$ 512.4	\$ 470.6
New orders (units)	1,128	1,487	4,740	5,633
Average new order price	\$ 438.0	\$ 501.3	\$ 488.8	\$ 522.2
Backlog (units)			4,203	5,297
Average backlog price			\$ 519.5	\$ 525.5
Gross margin	\$235,817	\$285,436	\$ 828,946	\$ 757,669
Gross profit margin percentage	25.32%	34.56%	29.33%	34.09%
Segment profit	\$162,824	\$226,954	\$ 610,308	\$ 596,327
<b>North East:</b>				
Revenues	\$174,051	\$136,191	\$ 466,592	\$ 320,694
Settlements (units)	441	347	1,197	833
Average settlement price	\$ 394.6	\$ 391.4	\$ 389.8	\$ 384.9
New orders (units)	264	310	1,119	1,090
Average new order price	\$ 385.3	\$ 413.4	\$ 375.3	\$ 397.8
Backlog (units)			706	972
Average backlog price			\$ 383.3	\$ 391.0
Gross margin	\$ 34,475	\$ 30,280	\$ 93,992	\$ 67,458
Gross profit margin percentage	19.81%	22.23%	20.14%	21.04%
Segment profit	\$ 20,318	\$ 17,446	\$ 51,708	\$ 34,619
<b>Mid East:</b>				
Revenues	\$258,097	\$263,147	\$ 702,406	\$ 667,827
Settlements (units)	966	946	2,606	2,417
Average settlement price	\$ 265.8	\$ 276.5	\$ 268.0	\$ 274.5
New orders (units)	482	609	2,489	2,524
Average new order price	\$ 266.2	\$ 283.7	\$ 268.4	\$ 276.7
Backlog (units)			1,484	1,568
Average backlog price			\$ 273.4	\$ 279.1
Gross margin	\$ 45,203	\$ 49,175	\$ 120,327	\$ 123,033
Gross profit margin percentage	17.51%	18.69%	17.13%	18.42%
Segment profit	\$ 22,137	\$ 27,190	\$ 52,233	\$ 63,808
<b>South East:</b>				
Revenues	\$165,290	\$125,135	\$ 440,591	\$ 336,126
Settlements (units)	656	592	1,823	1,639
Average settlement price	\$ 252.0	\$ 216.3	\$ 241.7	\$ 205.1
New orders (units)	504	491	1,867	1,791
Average new order price	\$ 273.5	\$ 224.9	\$ 258.4	\$ 214.2
Backlog (units)			995	1,038

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Average backlog price			\$ 274.0	\$ 222.0
Gross margin	\$ 36,917	\$ 24,566	\$ 97,948	\$ 66,688
Gross profit margin percentage	22.33%	19.63%	22.23%	19.84%
Segment profit	\$ 24,181	\$ 12,913	\$ 62,525	\$ 36,336
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## **Mid Atlantic**

### ***Three Months Ended September 30, 2006 and 2005***

The Mid Atlantic segment had an approximate \$64,000 reduction in segment profit quarter over quarter. Revenues increased 13% for the three months ended September 30, 2006 from the prior year quarter due to a 6% increase in the number of units settled and a 7% increase in the average settlement price. The increase in units settled is attributable to a higher backlog turnover rate quarter over quarter. The increase in the average settlement price is primarily attributable to a 4% higher average price of homes in the beginning backlog period over period. The Mid Atlantic segment's gross profit margin percentage decreased to 25.3% in 2006 from 34.6% in 2005. Gross profit margins were negatively impacted by contract land deposit impairment charges of \$29,000, the downward pressure on selling prices experienced during 2006, resulting from higher selling incentives required to generate sales, and higher lot and certain commodity costs, excluding lumber. Selling and marketing costs also increased approximately \$4,800 due primarily to a 20% increase in the average number of active communities to 290 in the third quarter of 2006, from 242 for the same period in 2005.

New orders for the third quarter of 2006 decreased 24% from the same period in 2005. New orders in the Baltimore and Washington sub-markets declined 38%, and 18%, respectively. The new order reduction was primarily a result of an increasingly competitive sales environment driven by affordability issues partially resulting from higher mortgage interest rates quarter over quarter, and higher levels of new and existing home inventory for sale as discussed above. The Mid Atlantic segment's net new orders were also unfavorably impacted by an increase in our cancellation rate to 31% in 2006 from 15% in 2005. The segment's overall average sales price of new orders decreased 13% from the third quarter of 2005, with the Washington sub-market declining 25%.

### ***Nine Months Ended September 30, 2006 and 2005***

The Mid Atlantic segment had an approximate \$14,000 increase in segment profit period over period. Revenues increased 27% for the nine months ended September 30, 2006 from the prior year period on a 17% increase in the number of units settled and a 9% increase in the average settlement price. The increase in units settled is attributable to a 14% higher unit backlog at the beginning of the period and a higher backlog turnover rate period over period. The increase in the average settlement price is primarily attributable to a 15% higher average price of homes in the beginning backlog period over period. The segment's gross profit margin percentage fell to 29.3% in 2006 from 34.1% in 2005. Gross profit margins were adversely affected by land impairment charges of approximately \$33,000, the downward pressure on selling prices experienced during 2006, resulting from higher selling incentives required to generate sales, and higher lot and certain commodity costs, excluding lumber. Selling and marketing costs also increased approximately \$24,000 due primarily to a 23% increase in the average number of active communities open for sale to 280 in the 2006 nine month period, from 228 for the same period in 2005. Backlog units and dollars decreased approximately 21% each on the comparative new order reduction of 16% and higher backlog turn.

## **North East**

### ***Three Months Ended September 30, 2006 and 2005***

The North East segment had an approximate \$3,000 increase in segment profit quarter over quarter. Revenues increased 28% primarily on a 27% increase in the number of units settled. The increase in units settled is attributable to a higher backlog turnover rate quarter over quarter. Gross profit margins decreased to 19.8% in 2006 from 22.2% in 2005 from the downward pressure in selling prices experienced in 2006. New orders for the third quarter of 2006 decreased 15% from the same period in 2005, as a result of the competitive sales environment, higher mortgage interest rates, and higher levels of new and existing home inventory for

sale as discussed above. Cancellation rates in the North East segment also increased to 18% in the 2006 quarter from 12% in 2005.

***Nine Months Ended September 30, 2006 and 2005***

The North East segment had an approximate \$17,000 increase in segment profit period over period. Revenues increased 45% for the nine months ended September 30, 2006 from the prior year period due principally to a 44% increase in the number of units settled. The increase in the number of units settled is primarily attributable to a 10% higher beginning backlog period over period, a 10% increase in new orders for the first six months of 2006, and a higher backlog turn. Gross profit margins decreased slightly to 20.1% in 2006 from 21.0% in 2005. Backlog units and dollars were 27% and 29% lower, respectively, than the 2005 period, due to the comparative higher backlog turn experienced during the period.

**Mid East**

***Three Months Ended September 30, 2006 and 2005***

The Mid East segment had an approximate \$5,000 reduction in segment profit quarter over quarter. Revenues decreased 2% for the three months ended September 30, 2006 from the prior year quarter due to a 4% decrease in the average settlement price offset by a 2% increase in the number of units settled. The decrease in the average settlement price is primarily attributable to a lower average price of homes in the beginning backlog period over period. Gross profit margins decreased to 17.5% from 18.7%. Gross profit margins were adversely affected by the downward pressure in selling prices experienced in 2006 and contract land deposit impairment charges of approximately \$2,700 during the 2006 period. New orders for the third quarter of 2006 decreased 21% from the same period in 2005, also as a result of the competitive sales environment and higher mortgage interest rates as discussed above. Cancellation rates in the Mid East segment increased to 28% in the 2006 quarter from 17% in 2005.

***Nine Months Ended September 30, 2006 and 2005***

The Mid East segment had an approximate \$12,000 decrease in segment profit period over period. Revenues increased 5% on an 8% increase in the number of units settled. The increase in the number of units settled is primarily attributable to a 10% higher beginning backlog period over period. The average settlement price declined 2% from the 2005 nine month period, and gross profit margins decreased to 17.1% in 2006 from 18.4% in 2005. Gross profit margins were adversely affected by the downward pressure in selling prices experienced in 2006 and contract land deposit impairment charges of approximately \$2,800 during the 2006 period. Selling, general and administrative costs also increased approximately \$8,500 due primarily to the increase in revenues and an average number of communities open for sales to 188 in 2006 from 156 in 2005. Backlog units and dollars were 5% and 7% lower, respectively, than the 2005 period.

**South East**

***Three Months Ended September 30, 2006 and 2005***

The South East segment has not been as severely impacted by the recent adverse economic conditions within the homebuilding industry. The segment had an approximate \$11,000 increase in segment profit quarter over quarter. Revenues increased 32% for the three months ended September 30, 2006 from the prior year quarter due to an 11% increase in the number of units settled and a 17% increase in the average settlement price. The increase in units settled is attributable to a higher backlog turnover rate quarter over quarter. The increase in the average settlement price is primarily attributable to a 21% higher average price of homes in the beginning backlog period over period. Gross profit margins increased to 22.3% in 2006 from 19.6% in 2005, and new orders and average new order price increased 3% and 22%, respectively.

***Nine Months Ended September 30, 2006 and 2005***

The South East segment had an approximate \$26,000 increase in segment profit period over period. Revenues increased 31% for the nine months ended September 30, 2006 from the prior year period due to an 11% increase in the number of units settled and an 18% increase in the average settlement price. The increase in units settled is attributable to a higher beginning backlog at the beginning of the period and a higher backlog turnover rate period over period. The increase in the average settlement price is primarily attributable to a 13% higher average price of homes in the beginning backlog period over period. Gross profit margins increased to 22.2% in 2006 from 19.8% in 2005, and new orders and average new order price increased 4% and 21%, respectively. Gross margins have increased primarily due to stronger market conditions and our ability increase prices. The higher backlog turn has resulted in a lower number of units in backlog at September 30, 2006 compared to September 30, 2005. Backlog dollars were 18% higher than the 2005 period due to the comparative higher average selling price of 21% during the period.

**Homebuilding Segment Reconciliations to Consolidated Homebuilding Operations**

In addition to the corporate capital allocation and contract land deposit impairments discussed above, the other reconciling items between homebuilding segment profit and homebuilding consolidated profit before tax include unallocated corporate overhead, consolidation adjustments, stock option compensation expenses, and external corporate interest. NVR's overhead functions, such as accounting, treasury, human resources, land acquisition, etc., are centrally performed and the costs of which are not allocated to the Company's operating segments. Consolidation adjustments consist of such items to convert the reportable segments' results, which are predominantly maintained on a cash basis, to a full accrual basis for external financial statement presentation purposes, and are not allocated to the Company's operating segments. Likewise, stock option compensation expenses are not charged to the operating expenses. External corporate interest expense is primarily comprised of interest charges on the Company's outstanding Senior Notes and working capital line borrowings, and are not charged to the operating segments because the charges are included in the corporate capital allocation discussed above.



	Three Months Ended September 30,		Nine Months Ended September 30,	
	2006	2005	2006	2005
<b>Homebuilding Consolidate Gross Profit</b>				
Homebuilding Mid Atlantic	\$ 235,817	\$ 285,436	\$ 828,946	\$ 757,668
Homebuilding North East	34,475	30,280	93,992	67,458
Homebuilding Mid East	45,203	49,175	120,327	123,033
Homebuilding South East	36,917	24,566	97,948	66,688
Consolidation adjustments and other (1)	(62,119)	(9,429)	(109,603)	(25,150)
<b>Segment gross profit</b>	<b>\$ 290,293</b>	<b>\$ 380,028</b>	<b>\$ 1,031,610</b>	<b>\$ 989,697</b>

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2006	2005	2006	2005
<b>Homebuilding Consolidated Profit Before Tax:</b>				
Homebuilding Mid Atlantic	\$ 162,824	\$ 226,954	\$ 610,308	\$ 596,327
Homebuilding North East	20,318	17,446	51,708	34,619
Homebuilding Mid East	22,137	27,190	52,233	63,808
Homebuilding South East	24,181	12,913	62,525	36,336
<b>Segment profit before tax</b>	<b>229,460</b>	<b>284,503</b>	<b>776,774</b>	<b>731,090</b>
<b>Reconciling items:</b>				
Contract land deposit impairments	(48,559)	(2,500)	(77,808)	(7,250)
Stock option expense (2)	(12,988)	(2,482)	(38,418)	(2,482)
Corporate capital allocation (3)	49,116	39,551	139,344	105,047
Unallocated corporate overhead	(11,758)	(23,457)	(73,527)	(74,053)
Consolidation adjustments and other (4)	(7,638)	(1,008)	(16,320)	(2,190)
Corporate interest expense	(2,817)	(2,886)	(14,091)	(8,419)
Reconciling items sub-total	(34,644)	7,218	(80,820)	10,653
<b>Homebuilding consolidated profit before taxes</b>	<b>\$ 194,816</b>	<b>\$ 291,721</b>	<b>\$ 695,954</b>	<b>\$ 741,743</b>

(1) Increases are primarily due to contract land deposit impairments, and to a lesser extent, increases in operating activity period to period.

- (2) Increases are due to the above-mentioned adoption of SFAS 123R at January 1, 2006.
- (3) This item represents the elimination of the corporate capital allocation charge included in the respective homebuilding reportable segments. The increases in the corporate capital allocation charge are due to the higher segment asset balances during the respective periods due to the increases in operating activity period over period. The corporate capital allocation charge is based on the segment's monthly average asset balance, and is as follows for the periods presented:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
Homebuilding Mid Atlantic	\$ 34,845	\$ 26,282	\$ 99,635	\$ 70,958
Homebuilding North East	5,118	4,592	14,437	10,730
Homebuilding Mid East	5,721	5,836	16,103	15,702
Homebuilding South East	3,432	2,841	9,169	7,657
<b>Total</b>	\$ 49,116	\$ 39,551	\$ 139,344	\$ 105,047

- (4) The increase in 2006 compared to 2005 for both the three and nine month periods is primarily due to an increase in operating activity.

**Mortgage Banking Segment****Three and Nine Months Ended September 30, 2006 and 2005**

We conduct our mortgage banking activity through NVR Mortgage Finance, Inc. ( NVRM ), a wholly owned subsidiary. NVRM focuses exclusively on serving the homebuilding segment's customer base.

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2006</b>	<b>2005</b>	<b>2006</b>	<b>2005</b>
<b>Loan closing volume:</b>				
Total principal	\$ 986,677	\$ 867,864	\$ 2,846,920	\$ 2,340,177
<b>Capture Rate:</b>				
	86%	85%	86%	87%
<b>Loan Volume Mix:</b>				
Adjustable rate mortgages	38%	44%	38%	49%
Fixed-rate mortgages	62%	56%	62%	51%
<b>Segment income:</b>				
	\$ 17,291	\$ 16,442	\$ 47,258	\$ 38,452
<b>Mortgage banking fees:</b>				
Net gain on sale of loans	\$ 18,090	\$ 16,866	\$ 52,891	\$ 41,484
Title services	6,084	5,441	17,796	14,890
Servicing	273	250	804	804
	\$ 24,447	\$ 22,557	\$ 71,491	\$ 57,178

Loan closing volume for the three months ended September 30, 2006 increased 14% over the same period for 2005. The 2006 increase is primarily attributable to an 8% increase in the number of units closed and a 5% increase in the average loan amount. Loan closing volume for the nine months ended September 30, 2006 increased 22% over the same period in 2005. This increase is primarily attributable to a 14% increase in the number of units closed, and a period over period 7% increase in the average loan amount. The unit increases for the three and nine months ended September 30, 2006 reflect increases in the number of homes that we settled in the 2006 respective periods, as noted above. The increases in the average loan amount for the three and nine-month periods reflect the aforementioned increase in the homebuilding segment's average settlement prices.

Segment income for the three months ended September 30, 2006 increased approximately \$850 from the same period for 2005. The increase is primarily due to a net increase in mortgage banking fees attributable to the aforementioned increase in closed loan volume and to a shift in the product mix towards fixed rate mortgages, which are generally more profitable than adjustable rate mortgages, offset partially by an increase in general and administrative expenses of approximately \$1,100 period over period. The increase in general and administrative expenses is due primarily to \$866 in stock-based compensation expense from the adoption of SFAS 123R in 2006.

Segment income for the nine months ended September 30, 2006 increased approximately \$8,806 from the same period for 2005. The increase is primarily due to a net increase in mortgage banking fees attributable to the aforementioned closed loan volume increase and the product mix shift towards fixed rate mortgages. The increase in mortgage banking fees was partially offset by an approximate \$2,000 increase in contractual repayments of loan sale income to investors for loans that were paid in full within a set number of days following the sale of the loan. General

and administrative costs increased approximately \$5,600 during the nine months ended September 30, 2006 compared to the same period for 2005. The increase in general and administrative expenses is due to higher salary and other personnel costs and to \$2,592 in stock-based compensation expense in 2006.

NVRM is dependent on our homebuilding segment's customers for business. As sales and selling prices of the homebuilding segment decline, NVRM's operations will also be adversely affected.

### **Liquidity and Capital Resources**

We fund our operations with cash flows provided by our operating activities, a short-term credit facility and the public debt and equity markets. For the nine months ended September 30, 2006, our operating activities provided cash of \$252,398. Operating cash was primarily provided by our homebuilding operations and was used to fund the increase in homebuilding inventory of approximately \$217,000 as a result of an increase in units under construction at September 30, 2006 compared to December 31, 2005. The presentation of operating cash flows was also reduced by \$82,809, which is the amount of the excess tax benefit realized from the exercise of stock options during the period and credited directly to additional paid in capital. As required by SFAS 123R, which we adopted effective January 1, 2006, excess tax benefits credited directly to additional-paid-in capital resulting from stock-based compensation must be presented as an operating cash outflow and a financing cash inflow.

Net cash used for investing activities was \$15,480 for the period ended September 30, 2006, due primarily to property and equipment purchases throughout the period.

Net cash used for financing activities was \$175,839 for the period ended September 30, 2006. During the nine months ended September 30, 2006, we repurchased approximately 289,000 shares of our common stock at an aggregate purchase price of \$183,286 under our ongoing common stock repurchase program, discussed below. We also reduced net borrowings under the working capital and mortgage warehouse facilities by approximately \$92,000. Cash was provided by the realization of \$82,809 in excess income tax benefits from the exercise of stock options, which pursuant to SFAS 123R, must be reported as a financing cash inflow.

In addition to our homebuilding operating activities, we also utilize a short-term unsecured working capital revolving credit facility (the Facility) to provide for working capital cash requirements. We amended the Facility to increase the commitment by \$45,000 and \$155,000 in the first and third quarters of 2006, respectively, increasing the aggregate commitment to \$600,000 at September 30, 2006, subject to certain borrowing base limitations. The Facility expires in December 2010 and outstanding amounts bear interest at either (i) the prime rate plus an applicable margin (as defined within the Facility) based on our credit rating and/or debt to capital ratio or (ii) the London Interbank Offering Rate (LIBOR) plus the applicable margin. Up to \$150,000 of the Facility is currently available for issuance in the form of letters of credit, of which \$25,069 was outstanding at September 30, 2006. There were no direct borrowings outstanding under the Facility as of September 30, 2006. At September 30, 2006, there were no borrowing base limitations reducing the amount available to us for borrowings.

Our mortgage banking segment provides for its mortgage origination and other operating activities using cash generated from operations as well as a short-term credit facility. The mortgage banking segment utilizes an annually renewable mortgage warehouse facility with an aggregate available borrowing limit of \$175,000 to fund its mortgage origination activities. The interest rate under the Revolving Credit Agreement is either: (i) LIBOR plus 1.00%, or (ii) 1.125% to the extent that NVRM provides compensating balances. No other material terms of the credit facility were amended from the previous agreement. There was \$168,062 outstanding under this facility at September 30, 2006. At September 30, 2006, there were no borrowing base limitations under the facility.

In addition to funding growth in our homebuilding and mortgage operations, we historically have used a substantial portion of our excess liquidity to repurchase outstanding shares of our common stock in the open market and in privately negotiated transactions. This ongoing repurchase activity is conducted pursuant to publicly announced Board authorizations, and is typically executed in accordance with the safe harbor provisions of Rule 10b-18 under the Securities Exchange Act of 1934. We believe the repurchase program assists us in accomplishing our primary objective of increasing shareholder value.

See Part II, Item 2 of this Form 10-Q for disclosure of amounts repurchased during the third quarter of 2006. We expect to continue to repurchase shares of our common stock from time to time subject to market conditions and available excess liquidity.

In 2004, we filed a shelf registration statement ( Shelf ) with the Securities and Exchange Commission ( SEC ) to register up to \$1,000,000 for the future offer and sale of debt securities, common shares, preferred shares, depositary shares representing preferred shares and warrants. The SEC declared the Shelf effective on June 15, 2004. The proceeds received from any future offerings issued under the Shelf are expected to be used for general corporate purposes. In addition, we have \$55,000 available for issuance under a prior shelf registration statement filed with the SEC on January 20, 1998. The prior shelf registration statement, which was declared effective on February 27, 1998, provides that securities may be offered from time to time in one or more series and in the form of senior or subordinated debt. This discussion of our shelf registration capacity does not constitute an offer of any securities for sale.

We believe that internally generated cash and borrowings available under credit facilities and the public debt and equity markets will be sufficient to satisfy near and long term cash requirements for working capital in both our homebuilding and mortgage banking operations.

### **Critical Accounting Policies**

#### ***General***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. We continually evaluate the estimates we use to prepare the consolidated financial statements, and update those estimates as necessary. In general, management's estimates are based on historical experience, on information from third party professionals, and other various assumptions that management believes to be reasonable under the facts and circumstances. Actual results could differ materially from those estimates made by management.

#### ***Variable Interest Entities***

Revised Financial Interpretation No. 46 ( FIN 46R ), *Consolidation of Variable Interest Entities*, which was effective for us as of March 31, 2004, requires the primary beneficiary of a variable interest entity to consolidate that entity in its financial statements. The primary beneficiary of a variable interest entity is the party that absorbs a majority of the variable interest entity's expected losses, receives a majority of the entity's expected residual returns, or both, as a result of ownership, contractual, or other financial interests in the entity. Expected losses are the expected negative variability in the fair value of an entity's net assets exclusive of its variable interests, and expected residual returns are the expected positive variability in the fair value of an entity's net assets, exclusive of its variable interests.

Forward contracts, such as the fixed price purchase agreements utilized by us to acquire finished lot inventory, are deemed to be variable interests under FIN 46R. Therefore, the development entities with which we enter fixed price purchase agreements are examined under FIN 46R for possible consolidation by us, including certain joint venture limited liability corporations ( LLC's ) utilized by us to acquire finished lots on a limited basis. We have developed a methodology to determine whether we, or, conversely, the owner(s) of the applicable development entity, are the primary beneficiary of a development entity. The methodology used to evaluate our primary beneficiary status requires substantial management judgment and estimates. These judgments and estimates involve assigning probabilities to various estimated cash flow possibilities relative to the development entity's expected profits and losses and the cash flows associated with changes in the fair value of finished lots under contract. Although we believe that our accounting policy is designed to properly assess our primary beneficiary status relative to our involvement with the development entities from which we

acquire finished lots, changes to the probabilities and the cash flow possibilities used in our evaluation could produce widely different conclusions regarding whether we are or are not a development entity's primary beneficiary, possibly resulting in additional, or fewer, development entities being consolidated on our financial statements. See note 2 to the condensed consolidated financial statements contained herein for further information.

***Homebuilding Inventory***

The carrying value of inventory is stated at the lower of cost or market value. Cost of lots and completed and uncompleted housing units represent the accumulated actual cost thereof. Field construction supervisors' salaries and related direct overhead expenses are included in inventory costs. Interest costs are not capitalized into inventory. Upon settlement, the cost of the units is expensed on a specific identification basis. Cost of manufacturing materials is determined on a first-in, first-out basis. Recoverability and impairment, if any, is primarily evaluated by analyzing sales of comparable assets. We believe that our accounting policy is designed to properly assess the carrying value of our homebuilding inventory.

***Contract Land Deposits***

We purchase finished lots under fixed price purchase agreements that require deposits that may be forfeited if we fail to perform under the contract. The deposits are in the form of cash or letters of credit in varying amounts and represent a percentage of the aggregate purchase price of the finished lots. We maintain an allowance for losses on contract land deposits that we believe is sufficient to provide for losses in our existing contract land deposit portfolio. The allowance reflects management's judgment of the present loss exposure at the end of the reporting period, considering market and economic conditions, sales absorption and profitability within specific communities and terms of the various contracts. Although we consider the allowance for losses on contract land deposits reflected on the September 30, 2006 balance sheet to be adequate, there can be no assurance that this allowance will prove to be adequate over time to cover losses due to unanticipated adverse changes in the economy or other events adversely affecting specific markets or the homebuilding industry. See note 3 to the condensed consolidated financial statements included herein for additional information.

***Intangible Assets***

Reorganization value in excess of identifiable assets ( excess reorganization value ), goodwill and indefinite life intangible assets are not subject to amortization upon the adoption of SFAS 142, *Goodwill and Other Intangible Assets*. Rather, excess reorganization value, goodwill and other intangible assets are subject to at least an annual assessment for impairment by applying a fair-value based test. We continually evaluate whether events and circumstances have occurred that indicate that the remaining value of excess reorganization value, goodwill and other intangible assets may not be recoverable. We completed the annual assessment of impairment during the first quarter of 2006, and as of September 30, 2006, we believe that excess reorganization value, goodwill and other intangible assets were not impaired. This conclusion is based on our judgment, considering such factors as our history of operating success, our well recognized brand names and the significant positions held in the markets in which we operate. However, changes in strategy or adverse changes in market conditions could impact this judgment and require an impairment loss to be recognized for the amount that the carrying value of excess reorganization value, goodwill and/or other intangible assets exceeds their fair value.

***Warranty/Product Liability Accruals***

Warranty and product liability accruals are established to provide for estimated future expenses as a result of construction and product defects, product recalls and litigation incidental to our business. Liability estimates are determined based on management's judgment, considering such factors as historical experience, the likely current cost of corrective action, manufacturers' and subcontractors' participation in sharing the cost of corrective action, consultations with third party experts such as engineers, and discussions with our general



counsel and outside counsel retained to handle specific product liability cases. Although we consider the warranty and product liability accrual reflected on the September 30, 2006 balance sheet (see note 9 to the condensed consolidated financial statements) to be adequate, there can be no assurance that this accrual will prove to be adequate over time to cover losses due to increased costs for material and labor, the inability or refusal of manufacturers or subcontractors to financially participate in corrective action, unanticipated adverse legal settlements, or other unanticipated changes to the assumptions used to estimate the warranty and product liability accrual.

#### ***Stock Option Expense***

Beginning in 2006 with our adoption of SFAS 123R, we are required to recognize within our income statement compensation costs related to our stock based compensation plans. The costs recognized are based on the grant-date fair value. Compensation cost for service-only option grants is recognized on a straight-line basis over the requisite service period for the entire award (from the date of grant through the period of the last separately vesting portion of the grant). Compensation cost for performance condition option grants is recognized on a straight-line basis over the requisite service period for each separately vesting portion of the award as if the award was, in substance, multiple awards (graded vesting attribution method).

We calculate the fair value of our, employee stock options using the Black-Scholes option-pricing model. While the Black-Scholes model is a widely accepted method to calculate the fair value of options, its results are dependent on input variables, two of which, expected term and expected volatility, are significantly dependent on management's judgment. We have concluded that our historical exercise experience is the best estimate of future exercise patterns to determine an option's expected term. To estimate expected volatility, we analyze the historic volatility of our common stock. Changes in management's judgment of the expected term and the expected volatility could have a material effect on the grant-date fair value calculated and expensed within the income statement. In addition, we are required to estimate future option forfeitures when considering the amount of stock-based compensation costs to record. We have concluded that our historical forfeiture rate is the best measure to estimate future forfeitures of granted stock options. However, there can be no assurance that our future forfeiture rate will not be materially higher or lower than our historical forfeiture rate, which would affect the aggregate cumulative compensation expense recognized. Further, although we believe that the compensation cost recognized during the quarter and period ended September 30, 2006 is representative of the ratable amortization of the grant-date fair value of unvested options outstanding and expected to be exercised, changes to the estimated input values such as expected term and expected volatility could produce widely different fair values. See note 4 to the condensed consolidated financial statements included herein for additional information on our adoption of SFAS 123R.

#### **Item 3. Quantitative and Qualitative Disclosure About Market Risk**

There have been no material changes in our market risks during the nine months ended September 30, 2006. For additional information regarding market risk, see our Annual Report on Form 10-K for the year ended December 31, 2005.

#### **Item 4. Controls and Procedures**

As of the end of the period covered by this report, an evaluation was performed under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective. There have been no changes in our internal controls over financial reporting identified in connection with the evaluation referred to above that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

As described in Note 10 to the Condensed Consolidated Financial Statements, we have amended Note 10 to disaggregate our one homebuilding segment into four reportable segments. Our management, including our principal executive officer and principal financial officer, have re-evaluated our disclosure controls and procedures as of the end of the period covered by this Report to determine whether this amendment changes their prior conclusion, and have determined that it does not change our conclusion that, as of September 30, 2006, our disclosure controls and procedures were effective. The change in the way we report segment information did not result in any change to our consolidated financial position, results of operations or cash flows.

## **PART II. OTHER INFORMATION**

### **Item 1. Legal Proceedings**

We are involved in various claims and litigation arising principally in the ordinary course of business. At this time, we are not involved in any legal proceedings that we believe are likely to have a material adverse effect on our financial condition or results of operations. See note 11 to the condensed consolidated financial statements for a discussion of notification received from the United States Environmental Protection Agency regarding alleged violations of Section 308(a) of the Clean Water Act.

### **Item 1A. Risk Factors**

There has been no material change in our risk factors as previously disclosed in our Form 10-K for the fiscal year ended December 31, 2005 in response to Item 1A. to Part 1 of such Form 10-K.

### **Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

**(Dollars in thousands, except per share data)**

We had one repurchase authorization outstanding during the quarter ended September 30, 2006. On June 23, 2006 ( June Authorization ), we publicly announced the board of directors approval for us to repurchase up to an aggregate of \$300,000 of our common stock in one or more open market and/or privately negotiated transactions. The June Authorization did not have an expiration date. We repurchased the following shares of our common stock during the third quarter of 2006:

<b>Period</b>	<b>Total Number of Shares Purchased</b>	<b>Average Price paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs</b>	<b>Maximum Number (or Approximate Dollar Value) of Shares that May Yet Be Purchased Under the Plans or Programs</b>
July 1 31, 2006				\$ 300,000
August 1 31, 2006	58,200	\$ 489.58	58,200	\$ 271,506
September 1 30, 2006	68,885	\$ 493.24	68,885	\$ 237,530
<b>Total</b>	<b>127,085</b>	<b>\$ 491.56</b>	<b>127,085</b>	<b>\$ 237,530</b>

**Item 6. Exhibits**

(a) Exhibits:

- 10.1 Fifteenth Amendment to Loan Agreement dated as of August 24, 2006 between NVR Mortgage Finance, Inc. and U.S. Bank National Association, JPMorgan Chase Bank, Guaranty Bank, Comerica Bank, National City Bank and Washington Mutual Bank, F.A. Filed as Exhibit 10.1 to NVR's Form 8-K filed August 24, 2006 and incorporated herein by reference.
- 10.2 Commitment and Acceptance dated August 16, 2006. Filed as Exhibit 10.1 to NVR's Current Report on Form 8-K filed August 17, 2006 and incorporated herein by reference.
- 31.1 Certification of NVR's Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of NVR's Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Certification of NVR's Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

January 5, 2007

NVR, Inc.

By: /s/ Dennis M. Seremet

Dennis M. Seremet  
*Vice President, Chief Financial Officer  
and Treasurer*

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**Exhibit Index**

<b>Exhibit Number</b>	<b>Description</b>	<b>Page</b>
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