

CALIFORNIA WATER SERVICE GROUP

Form 10-Q

November 07, 2008

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**UNITED STATES SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 10-Q**

(Mark One)

☒ **QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2008**

**OR**

☐ **TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 1-13883**

**CALIFORNIA WATER SERVICE GROUP**

(Exact name of registrant as specified in its charter)

Delaware

77-0448994

(State or other jurisdiction  
of incorporation or organization)

(I.R.S. Employer identification No.)

1720 North First Street, San Jose, CA.

95112

(Address of principal executive offices)

(Zip Code)

408-367-8200

(Registrant's telephone number, including area code)

Not Applicable

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes ☒ No ☐

Indicate by checkmark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 or the Exchange Act. (Check one):

Large accelerated filer ☐ Accelerated filer ☐ Non-accelerated filer ☒ Smaller reporting company ☐

☒

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in rule 12b-2 of the Exchange Act) Yes ☐ No ☒

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date. Common shares outstanding as of November 1, 2008 20,716,702.

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PART I FINANCIAL INFORMATION

Item 1.

FINANCIAL STATEMENTS

The condensed consolidated financial statements presented in this filing on Form 10-Q have been prepared by management and are unaudited.

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CONDENSED CONSOLIDATED BALANCE SHEETS**

Unaudited

(In thousands, except per share data)

|   | <b>September<br/>30,<br/>2008</b> | <b>December<br/>31,<br/>2007</b> |
|---|-----------------------------------|----------------------------------|
| <b>ASSETS</b>   |                                   |                                  |
| <b>Utility plant:</b>                                 |                                   |                                  |
| Utility plant   | \$ 1,552,267                      | \$ 1,447,047                     |
| Less accumulated depreciation and amortization        | (463,375)                         | (436,851)                        |
| Net utility plant                                     | 1,088,892                         | 1,010,196                        |
| <b>Current assets:</b>                                |                                   |                                  |
| Cash and cash equivalents                             | 9,409                             | 6,734                            |
| Receivables:  |                                   |                                  |
| Customers   | 30,466                            | 18,600                           |
| Other   | 10,031                            | 8,617                            |
| Unbilled revenue                                      | 19,896                            | 12,911                           |
| Materials and supplies at weighted average cost       | 4,914                             | 4,744                            |
| Taxes, prepaid expenses and other current assets      | 8,991                             | 8,369                            |
| Total current assets                                  | 83,707                            | 59,975                           |
| <b>Other assets</b>                                   |                                   |                                  |
| Regulatory assets                                     | 90,820                            | 90,908                           |
| Goodwill  | 4,672                             |                                  |
| Other assets  | 22,954                            | 23,420                           |
| Total other assets                                    | 118,446                           | 114,328                          |
|   | \$ 1,291,045                      | \$ 1,184,499                     |
| <b>CAPITALIZATION AND LIABILITIES Capitalization:</b> |                                   |                                  |
| Common stock, \$.01 par value                         | \$ 207                            | \$ 207                           |
| Additional paid-in capital                            | 213,596                           | 211,885                          |
| Retained earnings                                     | 187,565                           | 173,617                          |
| Total common stockholders' equity                     | 401,368                           | 385,709                          |
| Preferred stock                                       |                                   | 3,475                            |
| Long-term debt, less current maturities               | 288,663                           | 289,220                          |
| Total capitalization                                  | 690,031                           | 678,404                          |

**Current liabilities:**

|   |              |              |
|---|--------------|--------------|
| Current maturities of long-term debt                    | 2,701        | 2,701        |
| Short-term borrowings                                   | 40,000       |              |
| Accounts payable  | 45,616       | 36,694       |
| Accrued expenses and other current liabilities          | 57,732       | 30,258       |
| Total current liabilities                               | 146,049      | 69,653       |
| Unamortized investment tax credits                      | 2,467        | 2,467        |
| Deferred income taxes, net                              | 69,948       | 69,712       |
| Pension and postretirement benefits other than pensions | 39,747       | 39,444       |
| Regulatory and other long-term liabilities              | 47,076       | 38,783       |
| Advances for construction                               | 177,056      | 168,024      |
| Contributions in aid of construction                    | 118,671      | 118,012      |
| Commitments and contingencies                           |              |              |
|   | \$ 1,291,045 | \$ 1,184,499 |

See Accompanying Notes to Unaudited Condensed Consolidated Financial Statements

**Table of Contents****CALIFORNIA WATER SERVICE GROUP  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME****Unaudited**

(In thousands, except per share data)

| <b>For the three months ended:</b>                               | <b>September<br/>30,<br/>2008</b> | <b>September<br/>30,<br/>2007</b> |
|--|-----------------------------------|-----------------------------------|
| <b>Operating revenue</b>   | \$ 131,702                        | \$ 113,851                        |
| <b>Operating expenses:</b>                                       |                                   |                                   |
| Water production costs   | 46,455                            | 45,063                            |
| Administrative and general                                       | 14,995                            | 14,733                            |
| Other operations   | 12,935                            | 11,762                            |
| Maintenance  | 3,824                             | 4,233                             |
| Depreciation and amortization                                    | 9,281                             | 8,392                             |
| Income taxes   | 13,510                            | 8,426                             |
| Property and other taxes   | 3,940                             | 3,707                             |
| Total operating expenses   | 104,940                           | 96,316                            |
| Net operating income   | 26,762                            | 17,535                            |
| <b>Other income and expenses:</b>                                |                                   |                                   |
| Non-regulated revenue  | 3,805                             | 3,418                             |
| Non-regulated expense  | (4,501)                           | (2,136)                           |
| Gain (loss) on sale of non-utility property                      |                                   |                                   |
| Less: income tax credit (provision) on other income and expenses | 288                               | (522)                             |
| Net other income (expense)                                       | (408)                             | 760                               |
| <b>Interest expense:</b>   |                                   |                                   |
| Interest expense   | 5,233                             | 4,936                             |
| Less: capitalized interest                                       | (1,065)                           | (450)                             |
| Net interest expense   | 4,168                             | 4,486                             |
| <b>Net income</b>  | \$ 22,186                         | \$ 13,809                         |
| <b>Earnings per share</b>  |                                   |                                   |
| Basic  | \$ 1.06                           | \$ 0.67                           |
| Diluted  | \$ 1.06                           | \$ 0.67                           |
| <b>Weighted average shares outstanding</b>                       |                                   |                                   |
| Basic  | 20,717                            | 20,667                            |

|  |                  |                  |
|--|------------------|------------------|
| Diluted                                    | 20,740           | 20,691           |
| <b>Dividends per share of common stock</b> | <b>\$ 0.2925</b> | <b>\$ 0.2900</b> |

See Accompanying Notes to Unaudited Condensed Consolidated Financial Statements

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**Table of Contents****CALIFORNIA WATER SERVICE GROUP  
CONDENSED CONSOLIDATED STATEMENTS OF INCOME**

Unaudited

(In thousands, except per share data)

| <b>For the nine months ended:</b>                                | <b>September<br/>30,<br/>2008</b> | <b>September<br/>30,<br/>2007</b> |
|--|-----------------------------------|-----------------------------------|
| <b>Operating revenue</b>   | \$ 310,204                        | \$ 281,203                        |
| <b>Operating expenses:</b>                                       |                                   |                                   |
| Water production costs   | 112,162                           | 108,147                           |
| Administrative and general                                       | 42,248                            | 41,568                            |
| Other operations   | 37,766                            | 33,857                            |
| Maintenance  | 12,884                            | 13,983                            |
| Depreciation and amortization                                    | 27,779                            | 25,173                            |
| Income taxes   | 20,127                            | 13,761                            |
| Property and other taxes   | 11,163                            | 10,548                            |
| Total operating expenses   | 264,129                           | 247,037                           |
| Net operating income   | 46,075                            | 34,166                            |
| <b>Other income and expenses:</b>                                |                                   |                                   |
| Non-regulated revenue  | 9,452                             | 9,883                             |
| Non-regulated expenses   | (9,715)                           | (5,853)                           |
| Gain (loss) on sale of non-utility property                      | 7                                 | (83)                              |
| Less: income tax credit (provision) on other income and expenses | 118                               | (1,608)                           |
| Net other income (expense)                                       | (138)                             | 2,339                             |
| <b>Interest expense:</b>   |                                   |                                   |
| Interest expense   | 15,405                            | 14,788                            |
| Less: capitalized interest                                       | (1,955)                           | (1,400)                           |
| Total interest expense   | 13,450                            | 13,388                            |
| <b>Net income</b>  | \$ 32,487                         | \$ 23,117                         |
| <b>Earnings per share</b>  |                                   |                                   |
| Basic  | \$ 1.55                           | \$ 1.11                           |
| Diluted  | \$ 1.55                           | \$ 1.11                           |

**Weighted average shares outstanding**

|       |        |        |
|-------|--------|--------|
| Basic | 20,707 | 20,664 |
|-------|--------|--------|

|         |        |        |
|---------|--------|--------|
| Diluted | 20,731 | 20,688 |
|---------|--------|--------|

|  |           |           |
|--|-----------|-----------|
| <b>Dividends per share of common stock</b> | \$ 0.8775 | \$ 0.8700 |
|--|-----------|-----------|

See Accompanying Notes to Unaudited Condensed Consolidated Financial Statements

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CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS**

Unaudited

(In thousands)

| <b>For the nine months ended:</b>   | <b>September<br/>30,<br/>2008</b> | <b>September<br/>30,<br/>2007</b> |
|---|-----------------------------------|-----------------------------------|
| <b>Operating activities</b>   |                                   |                                   |
| Net income  | \$ 32,487                         | \$ 23,117                         |
| Adjustments to reconcile net income to net cash provided by operating activities:               |                                   |                                   |
| Depreciation and amortization   | 29,722                            | 25,173                            |
| Deferred income taxes, investment tax credits, regulatory assets and liabilities, net and other | 1,990                             | 627                               |
| (Gain) loss on sale of non-utility property   | (7)                               | 83                                |
| Changes in operating assets and liabilities:  |                                   |                                   |
| Receivables   | (11,674)                          | (10,744)                          |
| Unbilled revenue  | (6,985)                           | (3,371)                           |
| Taxes and other prepaid expenses  | (482)                             | (1,283)                           |
| Accounts payable  | 6,659                             | 10,270                            |
| Other current assets  | (165)                             | (273)                             |
| Other current liabilities   | 26,683                            | 5,430                             |
| Other changes, net  | 2,787                             | (1,923)                           |
| Net adjustments   | 48,528                            | 23,989                            |
| Net cash provided by operating activities   | 81,015                            | 47,106                            |
| <b>Investing activities:</b>  |                                   |                                   |
| Utility plant expenditures:   |                                   |                                   |
| Company funded  | (74,603)                          | (61,660)                          |
| Developer funded  | (6,020)                           | (17,904)                          |
| Acquisitions, net of cash acquired  | (14,341)                          | (30)                              |
| Other   | (1,366)                           |                                   |
| Net cash used in investing activities   | (96,330)                          | (79,594)                          |
| <b>Financing activities:</b>  |                                   |                                   |
| Net short-term borrowings   | 40,000                            |                                   |
| Repayment of long-term debt   | (1,861)                           | (905)                             |
| Proceeds from long-term debt, net of issuance costs   | 693                               | 196                               |
| Advances for construction   | 385                               | 14,724                            |
| Refunds of advances for construction  | (5,383)                           | (4,665)                           |
| Contributions in aid of construction  | 6,163                             | 7,139                             |
| Issuance of common stock  |                                   | 270                               |

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|   |          |           |
|---|----------|-----------|
| Dividends paid                                      | (18,289) | (18,092)  |
| Redemption of preferred stock                       | (3,718)  |           |
| Net cash (used in) provided by financing activities | 17,990   | (1,333)   |
| Change in cash and cash equivalents                 | 2,675    | (33,821)  |
| Cash and cash equivalents at beginning of period    | 6,734    | 60,312    |
| Cash and cash equivalents at end of period          | \$ 9,409 | \$ 26,491 |

**Supplemental information:**

|                            |          |          |
|----------------------------|----------|----------|
| Cash paid for interest     | \$ 9,225 | \$ 9,144 |
| Cash paid for income taxes | \$ 6,586 | \$ 7,321 |

**Supplemental disclosure of non-cash activities:**

|   |           |          |
|---|-----------|----------|
| Accrued payables for investments in utility plant       | \$ 10,248 | \$ 6,164 |
| Purchase of intangible assets with Company common stock | \$ 1,300  | \$       |
| Utility plant contributed by developers                 | \$ 11,519 | \$       |

See Accompanying Notes to Unaudited Condensed Consolidated Financial Statements

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**CALIFORNIA WATER SERVICE GROUP**

**Notes to Unaudited Condensed Consolidated Financial Statements**

**September 30, 2008**

(Amounts in thousands, except share and per share amounts)

**Note 1. Organization and Operations**

California Water Service Group (the Company) is a holding company with six wholly owned subsidiaries that provide water utility and other related services in California, Washington, New Mexico and Hawaii. California Water Service Company (Cal Water), Washington Water Service Company (Washington Water), New Mexico Water Service Company (New Mexico Water), and Hawaii Water Service Company, Inc. (Hawaii Water) provide regulated utility services under the rules and regulations of their respective state's regulatory commissions (jointly referred to herein as the Commissions). In addition, these entities and CWS Utility Services and HWS Utility Services LLC provide non-regulated water utility and utility-related services.

**Basis of Presentation**

The unaudited interim financial information has been prepared in accordance with accounting principles generally accepted in the United States of America (GAAP) for interim financial information and in accordance with the instructions to Form 10-Q and Rule 10-01 of Regulation S-X promulgated by the Securities and Exchange Commission (SEC) and therefore do not contain all of the information and footnotes required by GAAP and the SEC for annual financial statements. The condensed consolidated financial statements should be read in conjunction with the Company's consolidated financial statements for the year ended December 31, 2007, included in its Form 10-K as filed with the Securities and Exchange Commission (SEC) on February 28, 2008.

The preparation of the Company's condensed consolidated financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the balance sheet dates and the reported amounts of revenues and expenses for the periods presented. Actual results could differ from these estimates.

In the opinion of management, the accompanying condensed consolidated financial statements reflect all adjustments that are necessary to provide a fair presentation of the results for the periods covered. The results for interim periods are not necessarily indicative of the results for any future period.

Due to the seasonal nature of the water business, the results for interim periods are not indicative of the results for a twelve-month period. Revenue and income are generally higher in the warm, dry summer months when water usage and sales are greater. Revenue and income are lower in the winter months when cooler temperatures and rainfall curtail water usage and sales.

The Company operates primarily in one business segment providing water and related utility services.

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Note 2. Summary of Significant Accounting Policies

Revenue

Revenue includes monthly cycle customer billings for regulated water and wastewater services at rates authorized by regulatory commissions and billings to certain non-regulated customers. In addition, effective July 1, 2008 with the adoption of the Water Revenue Adjustment Mechanism (WRAM) and the Modified Cost Balancing Account (MCBA), Cal Water records the difference between what is billed to its regulated customers and that which is authorized by the California Public Utilities Commission (CPUC).

Under the WRAM, Cal Water records the adopted level of volumetric revenues as authorized by the CPUC for metered accounts (adopted volumetric revenues). In addition to volumetric-based revenues, the revenue requirements approved by the CPUC include service charges, flat rate charges, and other items that are not subject to the WRAM. The adopted volumetric revenue considers the seasonality of consumption of water based upon historical averages. The variance between adopted volumetric revenues and actual billed volumetric revenues for metered accounts is recorded as a component of revenue with an offsetting entry to a current asset or liability balancing account (tracked individually for each Cal Water district). The variance amount may be positive or negative and represents amounts that will be billed or refunded to customers in the future.

Under the MCBA Cal Water will track adopted expense levels for purchased water, purchased power and pump taxes, as established by the CPUC. Variances (which include the effects of changes in both rate and volume) between adopted and actual purchased water, purchased power, and pump tax expenses are recorded as a component of revenue, as the amount of such variances will be recovered from or refunded to the Company's customers at a later date. This is reflected with an offsetting entry to a current asset or liability balancing account (tracked individually for each Cal Water district).

The balances in the WRAM and MCBA assets and liabilities accounts will fluctuate on a monthly basis depending upon the variance between adopted and actual results. The recovery or refund of the WRAM is netted against the MCBA over- or under-recovery for the corresponding district and is interest bearing at the current 90 day commercial paper rate. When the net amount for any district achieves a pre-determined level at the end of any calendar year (i.e., at least 2.5 percent over- or under-recovery of the approved revenue requirement), Cal Water will seek approval from the CPUC to refund or collect the balance in the accounts. Account balances less than those levels may be refunded or collected in Cal Water's general rate case proceedings or aggregated with future calendar year balances for comparison with the recovery level. As of September 30, 2008, the net aggregated asset is \$3,244 and the aggregate liability is \$2,081. Both are included in other current assets or other current liabilities, as it is expected to be billed or refunded within twelve months.

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### **Recent Accounting Pronouncements Adopted**

In September 2006, the FASB issued SFAS No. 157 Fair Value Measurements. The statement defines fair value, establishes a framework for measuring fair values in generally accepted accounting principles, and expands disclosures about fair value measurements. The Company adopted SFAS No. 157 on January 1, 2008, which did not have a material impact to the Company's financial position, results of operations, cash flows, or related notes. In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities Including an amendment of FASB Statement No. 115. The statement permits entities to elect to report certain financial assets and liabilities at fair value with changes in fair value recognized in earnings. The Company adopted SFAS No. 159 on January 1, 2008, but did not elect to report any financial assets or liabilities at fair value. The adoption of this statement did not have a material impact on the Company's financial position, results of operations, or cash flows.

### **Accounting Pronouncements Issued But Not Yet Adopted**

In May 2008, the FASB staff revisited Emerging Issues Task Force (EITF) issue No. 03-6 and issued FASB Staff Position (FSP) No. EITF 03-6-1, Determining Whether Instruments Granted in Shared-Based Payment Transactions are Participating Securities. FSP EITF 03-6-1 requires unvested share-based payments that entitle employees to receive nonrefundable dividends to also be considered participating securities, as defined in EITF 03-6. The FSP is effective for fiscal years beginning after December 15, 2008 and interim periods within those years with early adoption prohibited. The Company currently grants certain unvested share-based payment awards that include rights to dividends similar to common shareholders. The Company is currently analyzing the impact that FSP EITF 03-6-1 will have on its computation on earnings per share and financial statements and related footnotes, if any.

### **Note 3. Acquisitions**

In the first quarter of 2008, the Company's wholly-owned subsidiary HWS Utility Services, LLC, acquired contracts to operate and maintain water and wastewater systems in Hawaii. The purchase price of \$1.3 million was paid with the issuance of the Company's common stock. The purchase price is being amortized over the remaining life of the contracts.

On September 2, 2008, after receiving regulatory approval, the Company's wholly-owned subsidiary, Hawaii Water Service Company, Inc. acquired all the outstanding stock of three related companies (Waikoloa Resort Utilities, Inc.; Waikoloa Water Company, Inc.; Waikoloa Sewer Company, Inc.) on the Island of Hawaii with water and wastewater operations. The combined purchase price was \$20,581. Assets acquired were \$27,163, including cash of \$6,268. Liabilities assumed were \$11,253 (net of \$12,608 which was paid at close of escrow). Goodwill of \$4,672 was recorded. The Company is in the process of finalizing the valuation of certain intangible assets as well as acquired tax operating loss carryforwards; therefore the purchase price is subject to further refinement upon completion.

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## Note 4. Stock-based Compensation

Long-Term Incentive Plan

The Company had a stockholder-approved Long-Term Incentive Plan (which was replaced on April 27, 2005, by a stockholder-approved Equity Incentive Plan) that allowed granting of non-qualified stock options. The Company had accounted for options issued under the Long-Term Incentive Plan using the intrinsic value method under Accounting Principles Board Opinion No. 25, Accounting for Stock Issued to Employees. All outstanding options (90,500 shares at September 30, 2008) have an exercise price equal to the market price on the date they were granted. The weighted average exercise price of the options is \$24.94. All options granted under the Long-Term Incentive Plan are fully vested. No compensation expense was recorded for the three-month and nine-month periods ended September 30, 2008 and 2007 related to stock options issued under the Long-Term Incentive Plan.

Equity Incentive Plan

The Equity Incentive Plan, which was approved by shareholders in April 2005, is authorized to issue up to 1,000,000 shares of common stock. In the first nine months of 2008 and 2007, the Company granted Restricted Stock Awards (RSAs) of 16,630 and 10,170 shares, respectively, of common stock to employees and directors of the Company. Employee awards vest ratably over 48 months, while director awards generally vest at the end of 12 months. The shares were valued at the weighted average price of \$37.60 and \$38.20 per share, respectively, based upon the fair market value of the Company's common stock on the date of grant.

In addition, in the first nine months of 2008 and 2007, Stock Appreciation Rights (SARs) equivalent to 47,070 and 24,140 shares, respectively, were granted to officers, which vest ratably over 48 months and expire at the end of 10 years. The grant-date fair value for SARs (which was determined using the Black Scholes model) was \$6.03 and \$10.41 per share, respectively. Upon exercise of a SAR, the appreciation is payable in common shares of the Company.

The assumptions utilized in calculation of the SAR fair value were:

|                                  | 2008   | 2007   |
|----------------------------------|--------|--------|
| Expected dividend yield          | 3.11%  | 2.99%  |
| Expected volatility              | 21.96% | 32.79% |
| Risk-free interest rate          | 2.63%  | 4.48%  |
| Expected holding period in years | 5.2    | 5.2    |

The Company did not apply a forfeiture rate in the expense computation relating to RSAs and SARs issued to employees as they vest monthly and, as a result, the expense is recorded for actual vesting during the period. For outside directors the Company did not apply a forfeiture rate in the expense computation relating to RSAs, as the Company expects 100% to vest at the end of twelve months.



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The table below reflects SARs granted under the Equity Incentive Plan for the nine months ended September 30, 2008.

|                                   | Shares  | Weighted<br>Average<br>Exercise Price |
|-----------------------------------|---------|---------------------------------------|
| Stock Appreciation Rights         |         |                                       |
| Outstanding at December 31, 2007  | 61,640  | \$ 38.77                              |
| Granted                           | 47,070  | 37.60                                 |
| Exercised                         |         |                                       |
| Cancelled                         |         |                                       |
| Outstanding at September 30, 2008 | 108,710 | \$ 38.16                              |
| Exercisable at September 30, 2008 | 39,039  | \$ 38.47                              |

The Company has recorded compensation costs for the RSAs and SARs in Operating Expense in the amount of \$134 and \$101 for the quarter ended September 30, 2008, and September 30, 2007, respectively, and \$412 and \$270 for the nine months ended September 30, 2008 and 2007, respectively.

Note 5. Earnings Per Share Calculations

The computations of basic and diluted earnings per share are noted below. RSAs are included in the weighted stock outstanding used to calculate basic and diluted earnings per share as the shares have all voting and dividend rights as issued and unrestricted common stock. Diluted earnings per share reflects the potential dilution that could occur if securities or other contracts to issue common stock were exercised or converted into common stock.

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All options are dilutive and all SARs are antidilutive. The dilutive effect is shown in the table below.

| (In thousands, except per share data)   | Three Months Ended<br>September 30, |           |
|---|-------------------------------------|-----------|
|   | 2008                                | 2007      |
| Net income  | \$ 22,186                           | \$ 13,809 |
| Less preferred dividends and premiums paid upon redemption of preferred stock | 289                                 | 38        |
| Net income available to common stockholders                                   | \$ 21,897                           | \$ 13,771 |
| Weighted average common shares, basic   | 20,717                              | 20,667    |
| Dilutive common stock options and SARs (treasury method)                      | 24                                  | 24        |
| Shares used for dilutive computation  | 20,741                              | 20,691    |
| Net income per share    basic   | \$   1.06                           | \$   0.67 |
| Net income per share    diluted   | \$   1.06                           | \$   0.67 |

|   | Nine Months Ended September<br>30, |           |
|---|------------------------------------|-----------|
|   | 2008                               | 2007      |
| Net income  | \$ 32,487                          | \$ 23,117 |
| Less preferred dividends and premiums paid upon redemption of preferred stock | 366                                | 115       |
| Net income available to common stockholders                                   | \$ 32,121                          | \$ 23,002 |
| Weighted average common shares, basic   | 20,707                             | 20,664    |
| Dilutive common stock options and SARs (treasury method)                      | 24                                 | 24        |
| Shares used for dilutive computation  | 20,731                             | 20,688    |
| Net income per share    basic   | \$   1.55                          | \$   1.11 |
| Net income per share    diluted   | \$   1.55                          | \$   1.11 |

**Note 6. Preferred Stock**

On August 15, 2008, the Company redeemed all 139,000 outstanding shares of its 4.4% Series C Preferred Stock, with a par value of \$25 per share, at the pre-determined redemption price of \$26.75 per share and all shares of the Series C Preferred Stock were cancelled.

**Table of Contents****Note 7. Pension Plan and Other Postretirement Benefits**

The Company provides a qualified, defined-benefit, non-contributory pension plan for substantially all employees. The Company makes annual contributions to fund the amounts accrued for the qualified pension plan. The Company also maintains an unfunded, non-qualified, supplemental executive retirement plan. The costs of the plans are charged to expense and utility plant as appropriate.

The Company offers medical, dental, vision, and life insurance benefits for retirees and their spouses and dependents. Participants are required to pay a premium, which offsets a portion of the cost.

Cash payments by the Company related to pension plans and other postretirement benefits were \$2,047 for the nine months ended September 30, 2008. The estimated cash contribution to the pension plans for 2008 is \$11,960. The estimated contribution to the other benefits plan for 2008 is \$5,904.

The following table lists components of the pension plans and other postretirement benefits. The data listed under Pension Benefit includes the qualified pension plan and the non-qualified executive supplemental retirement plan. The data listed under Other Benefits is for all other postretirement benefits.

|  | <b>Three Months Ended September 30,</b> |          |                       |        | <b>Nine Months Ended September 30,</b> |          |                       |          |
|--|---|----------|-----------------------|--------|--|----------|-----------------------|----------|
|  | <b>Pension Benefit</b>                  |          | <b>Other Benefits</b> |        | <b>Pension Benefit</b>                 |          | <b>Other Benefits</b> |          |
|  | 2008                                    | 2007     | 2008                  | 2007   | 2008                                   | 2007     | 2008                  | 2007     |
| Service cost                               | \$ 1,862                                | \$ 1,322 | \$ 361                | \$ 289 | \$ 4,533                               | \$ 3,968 | \$ 1,083              | \$ 866   |
| Interest cost                              | 2,869                                   | 1,631    | 433                   | 329    | 6,125                                  | 4,892    | 1,298                 | 988      |
| Expected return on plan assets             | (1,436)                                 | (1,426)  | (156)                 | (117)  | (4,591)                                | (4,278)  | (468)                 | (352)    |
| Recognized net initial APBO <sup>(1)</sup> | N/A                                     | N/A      | 69                    | 69     | N/A                                    | N/A      | 207                   | 207      |
| Amortization of prior service cost         | 1,524                                   | 468      | 29                    | 18     | 2,460                                  | 1,404    | 87                    | 55       |
| Recognized net actuarial loss              | 178                                     | 53       | 75                    | 42     | 340                                    | 558      | 225                   | 127      |
| Net periodic benefit cost                  | \$ 4,997                                | \$ 2,048 | \$ 811                | \$ 630 | \$ 8,867                               | \$ 6,544 | \$ 2,432              | \$ 1,891 |

**(1) APBO**

Accumulated  
postretirement  
benefit  
obligation

**Note 8. Short-term Borrowings**

At September 30, 2008, the Company maintained a bank line of credit providing unsecured borrowings of up to \$20 million at the prime lending rate less 1.5 percentage points. Cal Water maintained a separate bank revolving line of credit for an additional \$55 million with the same interest rate provision as the Company.

On September 24, 2008, the Cal Water line of credit was amended to allow borrowings up to \$95 million for the period between September 30, 2008 and March 31, 2009. The amendment also provided that at any time the borrowings under the revolving credit facility exceed \$55 million the entire principal amount outstanding of the revolving facility will bear interest annually at the lender's

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prime rate less 1.0 percentage points or alternatively at LIBOR plus 0.75 percentage points. If the borrowings do not exceed \$55 million the original interest provisions will apply. The line of credit agreement expires on April 30, 2012, and was not changed by the amendment.

The agreement with the Company requires a debt to capitalization ratio of less than 0.667:1.0 and an interest coverage ratio of at least 2.5:1.0. Both agreements contain other non-financial covenants. As of September 30, 2008, the Company and Cal Water were in compliance with the bank covenants contained in the loan agreements. As of September 30, 2008, the outstanding borrowings on the Cal Water and Company lines of credit were \$28,000 and \$12,000, respectively.

Note 9. Commitment and Contingencies

**Commitments**

The Company has significant commitments to lease certain office spaces and water systems, and for the purchase of water from water wholesalers. These commitments are described in footnote 15 of the Annual Report on Form 10-K.

**Contingencies**

**Chico Groundwater Matter**

In 1995, the State of California's Department of Toxic Substances Control (DTSC) named Cal Water as a potential responsible party for cleanup of toxic contamination plumes in the Chico groundwater. In December 2002, Cal Water was named along with other defendants in two lawsuits filed by DTSC for the cleanup of the plumes. The toxic spill occurred when cleaning solvents, which were discharged into the city's sewer system by local dry cleaners, leaked into the underground water supply. The DTSC contends that Cal Water's responsibility stems from its operation of wells in the surrounding vicinity that caused the contamination plumes to spread. While Cal Water is cooperating with the cleanup, we deny any responsibility for the contamination or the resulting cleanup.

In 2007, Cal Water entered into court-approved consent decrees (Consent Decrees). The Consent Decrees conditioned Cal Water's performance upon many factors, including, but not limited to, water pumped and treated by the Company must meet regulatory standards so Cal Water may distribute to its customers. Pursuant to the terms of the Consent Decrees, Cal Water will incur capital costs of \$1.5 million and future operating costs with a present value of approximately \$2.6 million. In its 2007 general rate case (GRC) decision, the Commission has allowed Cal Water to track all costs associated with the Consent Decrees, including legal costs to pursue insurance coverage, for potential future recovery in rates.

In connection with these suits, our insurance carrier, Employers Insurance of Wausau (Wausau) has filed a separate lawsuit against us for reimbursement of past defense costs which approximate \$1.5 million and a declaratory determination of coverage. On January 23, 2008, the Court heard various parties' motions and on September 25, 2008 issued its rulings that Wausau had a duty to defend; therefore, the Company will not have to reimburse Wausau for previously incurred defense costs. The Court did not find Wausau's actions were intended to harm the Company, so punitive damages will not be recoverable by the Company. However, the Court also found that the issue of policy coverage will be determined at trial. A trial date has been set for February 9, 2009. Based on the Court's rulings, the Company has not recorded any liability associated with reimbursement of costs to defend and expensing the related costs as incurred. We continue to believe that the claims are covered under the

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insurance policies. However, if our claim is ultimately found to be excludable under the insurance policies, the Company believes that recovery of costs associated with the Consent Decrees are probable from either its equitable indemnity lawsuit against manufacturers and distributors of perchloroethylene, also known as tetrachloroethylene, (PCE) in California; or through rate increases in the future. Therefore, no accrual or contingency has been recorded for this matter.

**Other Groundwater Contamination**

The Company has been and is involved in litigation against third parties to recover past and future costs related to ground water contamination in our service areas. The cost of litigation is expensed as incurred and any settlement is first offset against such costs. Any settlement in excess of the cost to litigate is accounted for on a case by case basis based upon the nature of the settlement. It is anticipated that the majority of the settlement will be reflected as a benefit to the rate payers by offsetting future operating or capital costs.

The Company is involved in a lawsuit against major oil refineries regarding the contamination of the ground water as a result of the gas additive MTBE. We entered into a partial settlement with the defendants in April of 2008 that represent approximately 70% of the responsible parties (as determined by the Superior Court). Based on the allocation matrix, on October 22, 2008, the Company received \$34.2 million after deducting attorneys' fees and litigation expenses. The Company is aggressively pursuing legal action against the remaining responsible parties.

As previously reported, Cal Water has filed with the City of Bakersfield, in the Superior Court of California, a lawsuit that names potentially responsible parties, who manufactured and distributed products containing 1,2,3 trichloropropane (TCP) in California. TCP has been detected in the ground water. The lawsuit seeks to recover treatment costs necessary to remove TCP. The Court has now coordinated our action with other water purveyor cases (TCP Cases JCCP 4435) in San Bernardino County. No trial date has yet been set.

The Company has filed in San Mateo County Superior Court a complaint (California Water Service Company v. The Dow Chemical Company, et al. CIV 473093) against potentially responsible parties that manufactured and distributed products, which contained perchloroethylene, also known as tetrachloroethylene (PCE) in California, to recover the past, present, and future treatment costs. No trial date has yet been set.

**Other Legal Matters**

As previously reported, the Company and a number of co-defendants were served on October 26, 2006, with a complaint in the Superior Court County of Los Angeles, Case No. BC360406, for personal injury allegedly caused by exposure to asbestos. The Plaintiff claimed to have worked for three of our contractors on pipeline projects during the period 1958-1999, including Palos Verdes Water Company, a water utility we acquired in 1970. The Plaintiff alleged that we and other defendants were responsible for his asbestos-related injuries. The Court has approved a confidential settlement between the Company, the Plaintiff and his heirs. The settlement was paid for by our contractors and our insurance policy carriers. There was no effect on our financial statements.

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From time to time, the Company is involved in various disputes and litigation matters that arise in the ordinary course of business. We review the status of each significant matter and assess its potential financial exposure. If the potential loss from any claim or legal proceeding is considered probable and the amount of the range of loss can be estimated, we accrue a liability for the estimated loss in accordance with SFAS No 5, Accounting of Contingencies. Legal proceedings are subject to uncertainties, and the outcomes are difficult to predict. Because of such uncertainties, accruals are based on the best information available at the time. While the outcome of these disputes and litigation matters cannot be predicted with any certainty, management does not believe that when taking into account existing reserves that the ultimate resolution of these matters will materially affect our financial position, results of operations, or cash flows.

Note 10. Subsequent Event

On October 22, 2008, the Company received \$34.2 million in cash representing the pro-rata portion of the partial settlement in the MTBE litigation, after deduction of attorneys' fee and litigation expenses. The Company expects to file an application with the CPUC on the treatment of the settlement in the fourth quarter. The Company is also planning to request a private letter ruling from the Internal Revenue Service to determine if the proceeds are subject to federal income taxes. At this time the Company is unable to predict the effect on its financial statements, cash flows, or results of operations from the settlement.

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Item 2

MANAGEMENT'S DISCUSSION AND ANALYSIS OF  
FINANCIAL CONDITION AND RESULTS OF OPERATIONS  
FORWARD LOOKING STATEMENTS

This quarterly report, including all documents incorporated by reference, contains forward-looking statements within the meaning established by the Private Securities Litigation Reform Act of 1995 (Act). Forward-looking statements in this quarterly report are based on currently available information, expectations, estimates, assumptions and projections, and our management's beliefs, assumptions, judgments and expectations about us, the water utility industry and general economic conditions. These statements are not statements of historical fact. When used in our documents, statements that are not historical in nature, including words like expects, intends, plans, believes, may, estimates, assumes, anticipates, projects, predicts, forecasts, should, seeks, or variations of these words or expressions are intended to identify forward-looking statements. The forward-looking statements are not guarantees of future performance. They are based on numerous assumptions that we believe are reasonable, but they are open to a wide range of uncertainties and business risks. Consequently, actual results may vary materially from what is contained in a forward-looking statement.

Factors which may cause actual results to be different than those expected or anticipated include, but are not limited to:

- governmental and regulatory commissions' decisions, including decisions on proper disposition of property;
- changes in regulatory commissions' policies and procedures;
- the timeliness of regulatory commissions' actions concerning rate relief;
- new legislation;
- changes in accounting valuations and estimates;
- the ability to satisfy requirements related to the Sarbanes-Oxley Act and other regulations on internal controls;
- electric power interruptions;
- increases in suppliers' prices and the availability of supplies including water and power;
- fluctuations in interest rates;
- changes in environmental compliance and water quality requirements;
- acquisitions and the ability to successfully integrate acquired companies;
- the ability to successfully implement business plans;
- changes in customer water use patterns;
- the impact of weather on water sales and operating results;
- changes in the capital markets and access to sufficient capital on satisfactory terms;
- civil disturbances or terrorist threats or acts, or apprehension about the possible future occurrences of acts of this type;

the involvement of the United States in war or other hostilities;

our ability to attract and retain qualified employees;

labor relations matters as we negotiate with the unions;

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implementation of new information technology systems;

restrictive covenants in or changes to the credit ratings on current or future debt that could increase financing costs or affect the ability to borrow, make payments on debt, or pay dividends; and

the risks set forth in Risk Factors included elsewhere in our annual report on Form 10-K.

In light of these risks, uncertainties and assumptions, investors are cautioned not to place undue reliance on forward-looking statements, which speak only as of the date of this quarterly report or as of the date of any document incorporated by reference in this report, as applicable. When considering forward-looking statements, investors should keep in mind the cautionary statements in this quarterly report and the documents incorporated by reference. We are not under any obligation, and we expressly disclaim any obligation, to update or alter any forward-looking statements, whether as a result of new information, future events or otherwise.

**CRITICAL ACCOUNTING POLICIES**

We maintain our accounting records in accordance with accounting principles generally accepted in the United States of America and as directed by the regulatory commissions to which we are subject. The process of preparing financial statements requires the use of estimates and assumptions on the part of management. The estimates and assumptions used by management are based on historical experience and our understanding of current facts and circumstances. Management believes that the following accounting policies are critical because they involve a higher degree of complexity and judgment, and can have a material impact on our results of operations and financial condition.

**Revenue Recognition**

Revenue includes monthly cycle customer billings for regulated water and wastewater services at rates authorized by regulatory commissions and billings to certain non-regulated customers at rates authorized by contract with government agencies.

Revenue from metered customers includes billings to customers based on monthly meter readings plus an estimate for water used between the customer's last meter reading and the end of the accounting period. At September 30, 2008, our unbilled revenue amount was \$19,896 and at December 31, 2007, the amount was \$12,911. The unbilled revenue amount is generally higher during the summer months when water sales are higher. Flat rate customers are billed in advance at the beginning of the service period. The revenue is prorated so that the portion of revenue applicable to the current accounting period is included in that period's revenue, with the balance recorded as unearned revenue on the balance sheet and recognized as revenue when earned in the subsequent accounting period. Our unearned revenue liability was \$2,693 as of September 30, 2008, and \$2,248 as of December 31, 2007. This liability is included in accrued expenses and other liabilities on our accompanying condensed consolidated balance sheets.

Effective July 1, 2008, Cal Water is operating under a Water Rate Adjustment Mechanism (WRAM) approved in February 2008 by the California Public Utilities Commission (CPUC). Under the WRAM, Cal Water records the adopted level of volumetric revenues as established by the CPUC for

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metered accounts (adopted volumetric revenues). In addition to volumetric-based revenues, the revenue requirements approved by the CPUC include service charges, flat rate charges, and other items not subject to the WRAM. The adopted volumetric revenue considers the seasonality of consumption of water based upon historical averages. The variance between adopted volumetric revenues and actual billed volumetric revenues for metered accounts is recorded as a component of revenue with an offsetting entry to a current asset or liability balancing account (tracked individually for each Cal Water district). The variance amount may be positive or negative and represents amounts that will be billed or refunded to customers in the future.

Also effective July 1, 2008, Cal Water is operating under a Modified Cost Balancing Account (MCBA). We will track authorized expense levels for purchased water, purchased power and pump taxes, as established by the CPUC.

Variances (which include the effects of changes in both rate and volume) between adopted and actual purchased water, purchased power, and pump taxes expenses will be recorded as a component of revenue, as the amount of such variances will be recovered from or refunded to our customers at a later date. Any recovery or refund of the MCBA would be netted against the WRAM revenue over- or under-recovery for the corresponding district. The monthly balances accrue interest (payable or receivable) based upon the 90 day commercial paper rate.

The balances in the WRAM and MCBA assets and liabilities will fluctuate on a monthly basis depending upon the level of variance between adopted and actual results. When the net amount for any district achieve a pre-determined level at the end of any calendar year (i.e., at least 2.5 percent over- or under-recovery of the approved revenue requirement), Cal Water will seek approval from the Commission to refund or collect the balance in the accounts.

Account balances less than those levels may be refunded or collected in Cal Water's general rate case proceedings or aggregated with future calendar year balances for comparison with the recovery level. As of September 30, 2008, the net aggregated asset is \$3,244 and the aggregate liability is \$2,081. Both are included in other current assets or other current liabilities, as it is expected to be billed or refunded within the next year.

### **Expense-Balancing and Memorandum Accounts**

The Company has historically used Incremental Cost Balancing Accounts (ICBA) and memorandum accounts to track only suppliers' rate changes for purchased water, purchased power, and pump taxes that are not included in customer water rates. The cost changes were referred to as off-settable expenses because under certain circumstances they were refundable from customers (or refunded to customers) in future rates designed to offset cost changes from suppliers. The balancing and memorandum accounts have not been recorded until the CPUC has authorized a change in customer rates and the customer has been billed. The cumulative net amount in the expense balancing accounts and memorandum accounts as of September 30, 2008, was approximately \$2.0 million. This amount includes certain amounts that have been authorized for recovery through customer surcharges but which have not yet been collected and amounts that have not yet been filed for recovery. See Rates and Regulations below for descriptions of amounts included in this total that have been authorized for recovery.

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**Modified Cost Balancing Accounts**

With the implementation of the WRAM, the existing ICBA expense balancing accounts will be replaced by Modified Cost Balancing Accounts (MCBA) described above. The MCBA will be recorded on the Company's books.

The existing ICBA and the memorandum accounts will not be transferred to the WRAM/MCBA balances. Additions and other adjustments to these balances ended on July 1, 2008. However, interest will continue to accumulate on these balances until they are fully amortized through customer billings.

Washington Water, New Mexico Water, and Hawaii Water do not have any material amounts in expense balancing or memorandum accounts.

**Regulated Utility Accounting**

Because we operate extensively in a regulated business, we are subject to the provisions of SFAS No. 71, Accounting for the Effects of Certain Types of Regulation. Regulators establish rates that are designed to permit the recovery of the cost of service and a return on investment. Based upon past practices and decisions by the Commissions, we assess the probability of future recovery from rate payers of certain items, including the probability of return of amounts collected to rate payers. If it is probable that rates will recover an item in the future, a regulatory asset will be reported. If it is probable that rates will reflect a reduction in future rates for an item, a regulatory liability will be reported. We assess the probability of recovery of the regulatory assets and regulatory liabilities in each reporting period. In addition, if a regulatory commission determined that a portion of our assets used in utility operations were not recoverable in customer rates, we would be required to determine if we had suffered an asset impairment that would require a write-down in the assets' valuation. There have been no such asset impairments as of September 30, 2008 and December 31, 2007.

**Income Taxes**

We account for income taxes using the asset and liability method. Deferred tax assets and liabilities are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. We measure deferred tax assets and liabilities at enacted tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled. We recognize the effect on the deferred tax assets and liabilities of a change in tax rate in the period that includes the enactment date. We must also assess the likelihood that deferred tax assets will be recovered in future taxable income and, to the extent recovery is unlikely, a valuation allowance would be recorded. If a valuation allowance were required, it could significantly increase income tax expense. In management's view, a valuation allowance was not required at September 30, 2008 or December 31, 2007.

We anticipate that future rate action by the regulatory commissions will reflect revenue requirements for the tax effects of temporary differences recognized, which have previously been passed through to customers. The regulatory commissions have granted us rate increases to reflect the normalization of

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the tax benefits of the federal accelerated methods and available Investment Tax Credits (ITCs) for all assets placed in service after 1980. ITCs are deferred and amortized over the lives of the related properties for book purposes.

**Pension Benefits**

We incur costs associated with our pension and postretirement health care benefits plans. To measure the expense of these benefits, our management must estimate compensation increases, mortality rates, future health cost increases and discount rates used to value related liabilities and to determine appropriate funding. Different estimates used by our management could result in significant variances in the cost recognized for pension benefit plans. The estimates used are based on historical experience, current facts, future expectations, and recommendations from independent advisors and actuaries. We use an investment advisor to provide advice in managing the plan's investments. We anticipate any increase in funding for the pension and postretirement health care benefits plans will be recovered in future rate filings, thereby mitigating the financial impact.

In September 2006, the FASB issued SFAS No. 158 Employers' Accounting for Defined Benefit Pension and Other Post Retirement Plans - An Amendment of FASB Statement Nos. 87, 88, 106 and 132(R). We adopted SFAS No.158 as of December 31, 2006 which required the full recognition of the projected benefit obligation over the fair value of plan assets, reflecting the funded status of the benefit plans, on the balance sheet. We believe it is probable that future costs will be recovered in future rates and therefore have recorded a regulatory asset in accordance with SFAS 71.

**Table of Contents****RESULTS OF THIRD QUARTER 2008 OPERATIONS COMPARED TO THIRD QUARTER 2007 OPERATIONS****Overview**

Third quarter net income was \$22.2 million equivalent to \$1.06 per common share on a diluted basis, compared to net income of \$13.8 million or \$0.67 common per share on a diluted basis in the third quarter of 2007. The higher net income was primarily due to the increase in rates approved by the Commissions.

As a result of the 2007 General Rate Case (2007 GRC) and corresponding approved rates which were effective the first of July 2008, we recognized a significant increase in net income. The rate increases authorized additional annual revenues of \$47.1 million (see discussion in the Regulatory Matters section of this report). The 2007 GRC rates include recovery of certain costs that have not yet been incurred. These costs relate primarily to additional employees and their associated benefits. The new employees scheduled in the 2007 GRC were to implement new programs and for administrative positions required for a company our size, additional engineering staff to work on the design of capital projects, and additional field positions that have not kept up with the customer growth in some of our districts. The new programs include, among other things, a routine flushing program and a management training program and other programs needed to maintain and account for our operations.

All of the personnel positions in the 2007 GRC went through a rigorous justification process and we are in the process of hiring for those positions. Therefore we anticipate that once the employees are hired there will be an increase in operating expenses.

In addition the 2007 GRC includes recovery of certain conservation expenses. These costs have begun to be incurred and we anticipate the level of expense to increase to match what is included in rates.

**Operating Revenue**

Operating revenue increased \$17.9 million or 16% to \$131.7 million in the third quarter of 2008. As disclosed in the following table, the increase was due to increases in rates, usage by new customers, net revenue recognized due to the water revenue adjustment mechanism (WRAM), and modified cost balancing accounts (MCBA). Offsetting these increases was a decline in usage by existing customers, which in part is recovered by the recently adopted WRAM. In addition with the adoption of the WRAM, the commission fees paid by our customers are excluded from revenues in the current quarter.

(Amounts in thousands)

|   |           |
|---|-----------|
| Rate increases                                    | \$ 18,026 |
| Net revenue increase due to WRAM and MCBA         | 1,163     |
| Usage by new customers                            | 1,055     |
| Change in presentation of commission fees         | (1,837)   |
| Decrease in usage by existing customers and other | (556)     |
| Net operating revenue increase                    | \$ 17,851 |

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The components of the rate increases are listed in the following table (amounts in thousands):

|                                   |           |
|-----------------------------------|-----------|
| General Rate Case (GRC) Increases | \$ 15,165 |
| Purchased Water Offset Increases  | 1,250     |
| Balancing Account Adjustments     | 1,045     |
| Escalation Rate Increase          | 566       |
| Total Increase in Rates           | \$ 18,026 |

**Total Operating Expenses**

Total operating expenses were \$104.9 million for the three months ended September 30, 2008, versus \$96.3 million for the same period in 2007, a 9% increase.

Water production expense consists of purchased water, purchased power, and pump taxes. It represents the largest component of total operating expenses, accounting for approximately 44% of total operating expenses. Water production expenses increased 3% compared to the same period last year due primarily to price increases from water wholesalers. Proceeds from the leases of unused water rights during the quarter were deducted from purchased water expense. These leases reduced water costs by \$1.6 million for the three months ending September 30, 2008 and \$1.4 million in the same period last year.

Sources of water as a percent of total water production are listed in the following table:

|                 | Three Months Ended September 30 |      |
|-----------------|---------------------------------|------|
|                 | 2008                            | 2007 |
| Well production | 51%                             | 50%  |
| Purchased       | 45%                             | 46%  |
| Surface         | 4%                              | 4%   |
| Total           | 100%                            | 100% |

Our wholly owned subsidiaries, Washington Water, New Mexico Water and Hawaii Water obtain all of their water supply from wells. The components of water production costs are shown in the table below:

|                 | Three Months Ended September 30<br>(amounts in thousands) |           |          |
|-----------------|---|-----------|----------|
|                 | 2008  | 2007      | Change   |
| Purchased water | \$ 33,858   | \$ 32,790 | \$ 1,068 |
| Purchased power | 9,285   | 9,164     | 121      |
| Pump taxes      | 3,312   | 3,109     | 203      |
| Total           | \$ 46,455   | \$ 45,063 | \$ 1,392 |

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Purchased water costs increased primarily due to higher wholesale water prices. Total water production measured in acre feet decreased by 1.1% during the third quarter of 2008 as compared with the third quarter of 2007.

Administrative and general expenses increased 2% to \$15.0 million. Other operations expense increased 10% or \$1.2 million due primarily to increases in water quality laboratory fees, purchases of chemicals and filters, conservation expenses, and uncollectible accounts. At September 30, 2008, there were 927 employees and at September 30, 2007, there were 878 employees.

Maintenance expenses decreased by 10% to \$3.8 million in the third quarter of 2008 due to less repairs in the current year. Depreciation and amortization expense increased \$0.9 million, or 11%, primarily due to 2007 capital additions. Total federal and state income taxes were \$13,222 for the third quarter of 2008 compared to \$8,948 for the third quarter of 2007. The effective tax rate was 37% in the current quarter compared to 39% for the same quarter last year. The current quarter reflects the recognition of a benefit upon filing our 2007 tax return during the third quarter of 2008. We have revised our projection for the effective tax rate for 2008 lowering it to between 38% and 39% for the year.

### **Other Income and Expense**

Non-regulated income, net of related expenses and income taxes reflected a loss of \$0.4 million for the quarter ended September 30, 2008, compared to net income of \$0.8 million in the same period last year, which is a decrease of \$1.2 million.

The change is due to a reduction in the cash surrender value of life insurance contracts associated with our benefit plans of \$1.2 million. In the prior year we had a gain in the cash surrender value of \$386 in the three-month period ended September 30, 2007. The cash surrender value is determined in part by the market of certain underlining funds, the value of which reflects the changes in the stock market. Due to the continued decline in the stock market during the current quarter, there was a corresponding impact on the cash surrender value of the life insurance contracts. In addition, during the quarter we expensed certain acquisition costs associated with some non-regulated operations and maintenance contracts, which are recorded as intangible assets.

### **Interest Expense**

Net interest expense decreased \$0.3 million to \$4.2 million. This decrease of interest expense was primarily due to higher deduction of capitalized interest expense as compared to the prior year due to higher construction activity in the current year.

## **RESULTS OF OPERATIONS FOR THE NINE MONTHS ENDED SEPTEMBER 2008 COMPARED TO THE NINE MONTHS ENDED SEPTEMBER 2007**

### **Overview**

Net income for the nine-month period ended September 30, 2008, was \$32.5 million, or \$1.55 per common share on a diluted basis, compared to net income of \$23.1 million or \$1.11 per share on a diluted basis, for the nine months ended September 30, 2007. These positive results were

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primarily due to an increase in rates approved by the Commissions and increased water usage by our customers due to dryer weather during the first half of the year when compared with the prior year.

**Operating Revenue**

Operating revenue increased \$29.0 million, or 10%, to \$310.2 million in the nine-month period ended September 30, 2008. As disclosed in the following table, the increase was primarily due to increases in rates, usage by new customers, and net revenue recognized due to the WRAM and MCBA.

The factors that affected the operating revenue for the nine-month period ended September 30, 2008 compared to 2007 are presented in the following table (amounts in thousands):

|   |               |
|---|---------------|
| Rate increases                                    | \$ 28,274     |
| Usage by new customers                            | 1,639         |
| Net revenue increase due to WRAM and MCBA         | 1,163         |
| Change in presentation of commission fees         | (1,837)       |
| Decrease in usage by existing customers and other | (238)         |
| <br>Net changes in operating revenue              | <br>\$ 29,001 |

The components of the net rate increases are listed in the following table (amounts in thousands):

|                                  |               |
|----------------------------------|---------------|
| General Rate Case (GRC) Increase | \$ 18,858     |
| Purchased Water Offset Increase  | 3,923         |
| Escalation Rate Increase         | 2,860         |
| Balancing Account Adjustments    | 2,633         |
| <br>Total increase in rates      | <br>\$ 28,274 |

**Total Operating Expenses**

Total operating expenses were \$264.1 million for the nine months ended September 30, 2008, versus \$247.0 million for the same period in 2007, a 7% increase.

Water production expense consists of purchased water, purchased power and pump taxes. Water production expense represents the largest component of total operating expenses, accounting for approximately 42% of total operating expenses. Water production expenses increased \$4.0 million in the nine months ended September 30, 2008, or 4% compared to the same period last year.



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Sources of water production as a percent of total water production are listed on the following table:

|                 | Nine Months Ended September 30 |      |
|-----------------|--------------------------------|------|
|                 | 2008                           | 2007 |
| Well production | 49%                            | 48%  |
| Purchased       | 47%                            | 48%  |
| Surface         | 4%                             | 4%   |
| Total           | 100%                           | 100% |

Our wholly-owned operating subsidiaries, Washington Water, New Mexico Water and Hawaii Water, obtain all of their water supply from wells. The components of water production costs are shown in the table below:

|                 | Nine Months Ended September 30<br>(amounts in thousands) |            |          |
|-----------------|--|------------|----------|
|                 | 2008   | 2007       | Change   |
| Purchased water | \$ 85,354  | \$ 82,153  | \$ 3,201 |
| Purchased power | 19,704   | 19,263     | 441      |
| Pump taxes      | 7,104  | 6,731      | 373      |
| Total           | \$ 112,162   | \$ 108,147 | \$ 4,015 |

Purchased water cost increased primarily due to higher prices from wholesalers. Included in purchased water are proceeds from the lease of unused water rights. The amounts of the proceeds were \$1.6 million and \$2.1 million for the nine months ended September 30, 2008 and September 30, 2007, respectively. The increase in purchased power and pump taxes is primarily due to increased well production.

Administrative and general expenses were \$42.2 million, increasing \$0.7 million, or 2%, for the nine months ended September 30, 2008. Other operations expenses were \$37.8 million, increasing \$3.9 million, or 12%, for the nine months ended September 30, 2008. Employee benefits charged to operating expense increased \$0.8 million for the nine months ended September 30, 2008. Wages for union employees increased 4%, effective January 1, 2008. Overall payroll costs increased 8% for the nine months ended September 30, 2008, due to increases in the number of employees and higher wage rates. At September 30, 2008, there were 927 employees and at September 30, 2007, there were 878 employees. Third party water treatment and testing increased \$0.8 million. Offsetting the increased expenses was a decrease in the commission fees expensed of \$1.5 million due to the change in presentation effective July 2008. Maintenance expense was down for the nine months ended September 30, 2008, decreasing \$1.1 million, or 8%, to \$12.9 million. Depreciation and amortization expense increased \$2.6 million, or 10%, because of 2007 capital additions.

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Federal and state income taxes increased \$6.4 million, or 47%, for the nine months ended September 30, 2008, due primarily to the change in taxable income. We expect the effective tax rate to be between 38% and 39% for 2008.

**Other Income and Expense**

Other income, net of income taxes, reflected a loss of \$0.1 million for the nine months ended September 30, 2008, compared to income of \$2.3 million for the first nine-months of 2007, primarily due to a reduction in the cash surrender value of life insurance contracts associated with our benefit plans of \$2.0 million and the amortizing of acquisition costs associated with non-regulated operations and maintenance contracts, which are recorded as intangible assets.

In the prior year we had a gain in the cash surrender value of \$853 in the nine month period. The cash surrender value is determined in part by the market of certain underlining funds, the value of which reflects the changes in the stock market. Due to the continued decline in the stock market during the current year quarter, there was a corresponding impact to the cash surrender value of the life insurance contracts.

**Interest Expense**

Net interest expense increased \$0.1 million to \$13.5 million for the period ended September 30, 2008 compared to the nine-month period ended September 30, 2007.

**REGULATORY MATTERS**

**Rates and Regulations**

The state regulatory commissions have plenary powers setting rates and operating standards. As such, state commission decisions significantly impact our revenues, earnings, and cash flows. The amounts discussed herein are generally annual amounts, unless specifically stated, and the financial impact to recorded revenue is expected to occur over a 12-month period from the effective date of the decision. In California, water utilities are required to make several different types of filings. Most filings result in rate changes that remain in place until the next General Rate Case (GRC). As explained below, surcharges and surcredits to recover balancing and memorandum accounts as well as general rate case interim rate catch-up surcharges are temporary rate changes, which have specific time frames for recovery.

GRCs, escalation rate increase filings, and offset filings change rates to amounts that will remain in effect until the next GRC. The CPUC follows a rate case plan, which requires Cal Water to file a GRC for each of its 24 regulated operating districts every three years. In a GRC proceeding, the CPUC not only considers the utility's rate setting requests, but may also consider other issues that affect the utility's rates and operations. Effective in 2004, Cal Water's GRC schedule was shifted from a calendar year to a fiscal year with test years commencing on July 1st of each year. The CPUC is generally required to issue its GRC decision prior to the first day of the test year or authorize interim rates. As such, Cal Water's GRC decisions, prior to 2005, were generally issued in the fourth quarter, and from 2005 through 2009 were generally issued in the third quarter. In accordance with the rate case plan, the Commission would issue a decision on Cal Water's 2009 general rate case filing in the fourth quarter of 2010 with rates effective on January 1, 2011. A decision on the eight GRCs filed in

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July of 2006 was delayed beyond July 1, 2007. As required by state law, the CPUC authorized interim rates incorporating the last twelve months change in CPI. A final decision on the 2007 GRC was made on July 10, 2008 with final rates billed effective on July 10, 2008. A provision in the final decision allows recovery of the revenue lost due to the delay over a twelve-month period beginning in the fourth quarter of 2008.

Between GRC filings utilities may file escalation rate increases, which allow the utility to recover cost increases, primarily from inflation and incremental investment, during the second and third years of the rate case cycle. However, escalation rate increases are subject to a weather-normalized earnings test. Under the earnings test, the CPUC may reduce the escalation rate increase if, in the most recent twelve month period, this earnings test reflects earnings in excess of authorized for that district.

In addition, utilities are entitled to file offset filings. Offset filings may be filed to adjust revenues for construction projects authorized in GRCs when the plant is placed in service or for rate changes charged to the Company for purchased water, purchased power, and pump taxes (referred to as offsettable expenses). Such rate changes approved in offset filings remain in effect until a GRC is approved.

General surcharges and surcredits, which are usually effective for a twelve-month period, are authorized by the CPUC to recover the memorandum and incremental-cost balancing accounts under- and over- collections usually due to changes in offsettable expenses. However, significant under-collection may be authorized over multiple years. Typically, an expense difference occurs during the time period from when an offsettable expense rate changes and we are allowed to adjust its water rates. Expense changes for this regulatory lag period, which may exceed two months, are booked into memorandum and balancing accounts for later recovery. These accounts are subject to reasonableness reviews. Future recovery of balancing account balances will be addressed in general rate cases or by advice letter filings if the account balance is greater than 2% of revenues. As of December 31, 2007 and September 30, 2008, the amount in the balancing accounts was approximately \$3.1 million and \$2.0 million, respectively.

We do not record an asset (or liability) for the recovery (or refund) of incremental cost balancing accounts or memorandum accounts in our consolidated financial statements as revenue (refunds), nor as a receivable (or payable), until the CPUC and other regulators have authorized recovery and the customer is billed. Therefore, a timing difference may occur between when costs are recorded as an expense and the associated revenues are received (or refunds are made) and booked.

Surcharges and surcredits to amortize balances in the WRAM and MCBA accounts, which are interest bearing, will be made in March of each year based on the district balances for the last calendar year. Surcharges will be for twelve months. In the event the combined WRAM and MCBA balance for a district is less than 2.5% of revenue, the amount will not be amortized at that time. The WRAM and MCBA amounts are cumulative, so if they are not amortized in a given calendar year, the balance will be rolled forward and reviewed with the following year balance.

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### **Rate Case Plan**

In December 2005, the CPUC issued the California Water Action Plan. The plan focuses on four key principles, among other things, including safe, high quality water; highly reliable water supplies; efficient use of water; and reasonable rates and viable utilities. In accordance with the Water Action Plan's objective to streamline regulatory decision-making the CPUC issued R.06-12-016 in December 2006, to address streamlining of its water rate case plan. The CPUC issued D.07-05-062 on May 24, 2007 adopting a new rate case plan. As a result, Cal Water will be filing a company-wide general rate case every three years beginning in July 2009. Rates would be effective approximately 18 months from the filing date or January 1, 2011 in the first cycle. As an interim measure, the CPUC allowed Cal Water to incorporate general operations costs including company benefits in rates for all districts in July 2008 after a decision in its 2007 general rate case. In addition, for the sixteen districts that have a delayed effective date, the CPUC will authorize interim rates from the authorized effective date under the old rate case plan. These interim rates will be subject to adjustment based on a final determination in the 2009 general rate case filing. In addition to general rate case processing, the RCP set a schedule for separate cost of capital applications. Under the RCP, Cal Water must file its cost of capital application every three years. The first application under this procedure was made on May 1, 2008. Cal Water's 2008 cost of capital application was consolidated with applications of two other multi-district Class A water utilities into a combined proceeding.

### **PBOP Application**

In December 2006, Cal Water filed an application to allow it to recover additional funding associated with its postretirement benefit other than pensions (PBOP) or retiree healthcare plan. For the period 1993 through 2005, Cal Water funded and recognized as its PBOP expense at the Internal Revenue Code's (IRC) maximum tax-deductible contribution level (Maximum Contribution Level) using an IRC 401(h) account as the funding mechanism. The excess expense between the Maximum Contribution Level and FAS 106 accrual during the employees' expected service period was recorded as a regulatory asset. As of December 31, 2007, the regulatory asset was approximately \$9.8 million.

On March 13, 2008, the Commission issued D.08-03-021, which granted Cal Water's request to amortize the \$9.8 million regulatory asset over a fifteen year period. Cal Water began a rate surcharge on April 1, 2008 which is expected to collect \$0.7 million annually to recover the regulatory asset. The annual amortization is included in the general allocated costs approved by the Commission in its D.08-07-008, replacing the prior adopted surcharge.

### **Conservation Application**

Decision 06-08-011 directed Cal Water to file an application to implement conservation rates and a sales decoupling mechanism. On October 23, 2006, Cal Water filed Application 06-10-026 requesting a water revenue balancing account, a conservation memorandum account, and conservation rates. This request was consolidated with applications filed by other water companies in the CPUC's Order Instituting Investigation 07-01-022.

On June 15, 2007, Cal Water and two consumer groups (the Commission's Division of Ratepayer Advocates (DRA) and The Utility Reform Network (TURN)) filed a settlement jointly proposing a program of tiered residential rates, a water revenue adjustment mechanism (WRAM), and a modified balancing account (MCBA) that includes changes in source mix. Tiered rates have varying charges depending on the overall monthly usage. They are intended to provide a conservation incentive,

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particularly in high-usage periods. Non-residential rate design under the settlement emphasizes variable charges over service charges. The WRAM and MCBA are intended to negate any impact from customer conservation on Cal Water's earnings.

On February 29, 2008, the Commission adopted the settlement. On July 1, 2008, Cal Water made its tiered rates, WRAM, and MCBA effective in compliance with the Commission's administrative processing rules. The submitted tariffs were administratively approved in the third quarter, effective July 1, 2008.

In the conservation proceeding, the Commission also sought to examine the effect of sales decoupling on appropriate return on equity. On August 21, 2008, the Commission issued its decision 08-08-030 declining to make a specific return on equity adjustment and ordering that the issue be considered in connection with the cost of capital applications filed on May 1, 2008.

The conservation proceeding is still open to examine the Commission's non-rate-related conservation policies. We are unable to predict the outcome of the proceeding with respect to these matters at this time.

**2007 GRC Filing**

On July 3, 2007, Cal Water filed its 2007 GRC application covering eight districts and general office costs. On July 10, 2008, the CPUC approved a settlement between Cal Water and the Division of Ratepayer Advocates, and authorized annual rate increases for eight districts of \$33.4 million. In its order, the CPUC allowed Cal Water to file immediately to recover its increased general costs in all other districts. As of October 15, 2008, Cal Water had made effective \$13.7 million of additional rate increases in fifteen districts. The CPUC order also allows for additional rate increases, including escalation increases, which may be requested in 2009 and 2010, and offset increases after construction of certain large capital projects. In accordance with state law, Cal Water will also be allowed to recover the difference between interim rates authorized on July 1, 2008 and final rates approved on July 10, 2008.

**Cost of Capital Application**

On May 1, 2008, as required under the Rate Case Plan, Cal Water filed Application 08-05-002 requesting a review of its authorized rate of return. Cal Water requested a rate or return on rate base of 9.90% reflecting a 12.57% return on common equity. If Cal Water's proposal is adopted, rates would increase \$14.9 million annually or 4.26%. In September, the Commission held three days of evidentiary hearings on the applications of Cal Water, Golden State Water Company, and California-American Water Company. The Commission's Division of Ratepayer Advocates is the only other participating party in the proceeding. All parties filed opening and reply briefs in October, and the matter is now under consideration by an Administrative Law Judge. The Commission anticipates publishing a proposed decision late in the 4<sup>th</sup> quarter. As the cost of capital was a contested matter, Cal Water cannot predict whether or when this application would change rates, or the magnitude of any potential changes.

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**Other 2008 Regulatory Activity**

In December 2007, Cal Water received a decision on its 2006 general rate case filing. The decision allowed an increase of \$7.8 million in rates for eight districts. This increase is inclusive of the \$2.0 million in interim rates approved in July 2007. As a result, in December 2007 Cal Water filed advice letters to implement the adopted rates in January 2008. These advice letters were approved effective in January 2008 as requested.

In January 2008, Cal Water filed advice letters to offset \$3.9 million of increased purchased water and pump tax rates in six of its regulated districts. These advice letters were approved effective in January 2008 as requested.

In February 2008, Cal Water filed an advice letter to recover \$2.7 million in lost revenue resulting from the delayed effective date of a final decision in its 2006 GRC. Under CPUC advice letter processing rules, Cal Water charges the rates in compliance advice letters to its customers upon filing. These advice letters were approved effective in February 2008 as requested. The lost revenue will be recovered as a surcharge on customer bills for a twelve-month period beginning in February 2008.

In June 2008, Cal Water filed an offset advice letter to increase rates by \$1.0 million in one district to recover the capital requirements for a water treatment and supply project. The Commission had authorized recovery for this project in D.06-08-011 in August 2006. Under the Commission's administrative processing rules, Commission approval was required. On September 18, 2008, the Commission approved Resolution W-4703, which adopted these changes.

In July 2008, Cal Water made effective escalation increases for four districts totaling \$1.1 million in compliance with the Commission's administrative processing rules. These advice letters were approved effective in July 2008 as requested.

In July and August 2008, Cal Water filed, effective in August 2008, escalation rate increases for five districts totaling \$0.5 million. In compliance with the Commission's administrative processing rules, Cal Water requested the rates be made effective five days after filing. Those rules allow filings in compliance with Commission orders to be made effective upon filing, subject to refund until approval by staff. Three of the five filings totaling \$0.3 million were approved effective in August as requested. As of October 15, 2008, final approval for two of these filings totaling \$0.2 million had not been received. Cal Water anticipates final approval in the fourth quarter with August effective dates as requested.

In August 2008, Cal Water filed advice letters to offset increases in purchased water and pump tax charges in two districts totaling \$1.8 million in annual revenue. In compliance with the Commission's administrative processing rules, Cal Water requested the rates be made effective seven days after filing. Those rules allow filings in compliance with Commission orders to be made effective upon filing, subject to refund until approval by staff. These advice letters were approved effective in August 2008 as requested. However, expense offsets are dollar-for-dollar increases in revenue to match increased expenses.

In October 2008, Cal Water filed a request to recover \$0.7 million in lost revenue due to the delay in approving the 2007 general rate case increases from July 1, 2008 until July 10, 2008. The recovery

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would be through a temporary 12-month surcharge on all customers. This increase must be approved by the Commission staff in accordance with the Commission's administrative procedures. Cal Water anticipates the increase will go into effect in November 2008.

**LIQUIDITY**

**Cash flow from Operations**

Cash flow from operations was \$81.0 million for the nine months ended September 30, 2008. Cash flow from operations is primarily generated by net income, non-cash expenses for depreciation and amortization, and changes in our operating assets and liabilities. Cash generated by operations varies during the year.

The water business is seasonal. Revenue is lower in the cool, wet winter months when less water is used compared to the warm, dry summer months when water use is highest. This seasonality results in variations in cash flow from operations. This seasonality results in the possible need for short-term borrowings under the bank lines of credit in the event cash is not available during the winter period. The increase in cash flow during the summer allows short-term borrowings to be paid down. Customer water usage can be lower than normal in years when more than normal precipitation falls in our service areas or temperatures are lower than normal, especially in the summer months. The reduction in water usage reduces cash flow from operations and increases the need for short-term bank borrowings. In addition, short-term borrowings are used to finance capital expenditures until long-term financing is arranged.

As noted in the legal proceedings section of this report, we received on October 22, 2008, \$34.2 million from our MTBE litigation. While we have not yet determined the final accounting treatment of the costs and the impact on the financial statements, the cash may be used for operations, investing, or financing activities. We are currently reviewing the accounting treatment with the CPUC and will seek a private letter ruling from the Internal Revenue Service regarding the tax treatment for the proceeds.

**Investing Activities**

During the nine months ended September 30, 2008, we had company-funded capital cash expenditures of \$74.6 million. For 2008, our capital budget is approximately \$90 million.

During the quarter ended September 30, 2008, we completed the acquisition of three companies in Hawaii and paid, net of cash acquired, \$14.3 million.

**Financing Activities**

During the quarter ended September 30, 2008, there were no significant long-term debt or equity offerings. Dividend payments were higher than the prior year due to additional shares outstanding and a higher dividend rate in the current year. In August, we redeemed and cancelled all outstanding shares of our Series C Preferred Stock.

We have used the Cal Water and Group line of credit facility to finance the investing activities. The balance outstanding on the lines at September 30, 2008, is \$40 million.

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**Short-Term and Long-Term Debt**

Short-term liquidity is provided by bank lines of credit and by internally generated funds. Long-term financing is accomplished through the use of both debt and equity. There were no short-term bank borrowings at December 31, 2007 and \$40 million outstanding at September 30, 2008. Cash and cash equivalents were \$9.4 million at September 30, 2008, and \$6.7 million at December 31, 2007.

Cal Water has a \$55 million credit facility agreement that expires April 30, 2012. The agreement requires debt as a percent of total capitalization to be less than 67%, and an interest coverage ratio of at least 2.5:1.0. As of September 30, 2008, we have met all covenant requirements and are eligible to use the full amount of the commitment. On September 24, 2008, the Cal Water line of credit was amended to allow borrowings up to \$95 million for the period between September 30, 2008 and March 31, 2009. The amendment also provided that at any time the borrowings under the revolving credit facility exceed \$55 million the entire principal amount outstanding of the revolving facility will bear interest annually at the lender's prime rate minus 1.0 percentage points or alternatively at LIBOR plus 0.75 percentage points. If the borrowings do not exceed \$55 million the original interest provisions will apply. In addition to borrowings, the credit facility allows for letters of credit up to \$10 million, which reduces the available amount to borrow when utilized. One letter of credit was outstanding at September 30, 2008, for \$0.5 million related to an insurance policy. Interest is charged on a variable basis and fees are charged for unused amounts.

A separate credit facility for \$20 million also exists for use by the Company and its subsidiaries, including Washington Water, New Mexico Water, and Hawaii Water. In addition to borrowings, the credit facility allows for letters of credit up to \$5 million, which would reduce the amount available to borrow. No letters of credit were outstanding at September 30, 2008. Interest is charged on a variable basis and fees are charged for unused amounts. There were additions to long-term debt of \$1.3 million in the nine-month period ended September 30, 2008, and we made principal payments on our first mortgage bonds and other long-term debt payments of \$1.9 million during the nine-month period ended September 30, 2008.

Long-term financing, which includes senior notes, other debt securities, and common stock, has been used to replace short-term borrowings and fund capital expenditures. Internally generated funds, after making dividend payments, provide positive cash flow, but have not been at a level to meet the needs of our capital expenditure requirements. Management expects this trend to continue given our capital expenditures plan for the next 5 years. Some capital expenditures are funded by payments received from developers for contributions in aid of construction or advances for construction. Funds received for contributions in aid of construction are non-refundable, whereas funds classified as advances in construction are refundable.

Management believes long-term financing will be available to meet our cash flow needs through issuances in both debt and equity markets. Given the current credit crisis in the country, the timing of issuance of debt or equity will depend upon the timing, availability, and acceptable terms of the alternatives. Management is monitoring the cash position of the Company and market conditions.



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In September 2004, the CPUC issued a decision granting Cal Water authority to complete up to \$250 million of equity and debt financing through 2010, subject to certain restrictions.

During 2007, we raised approximately \$103 million of capital. Of this amount, \$20 million was raised through privately placed senior unsecured notes in August, and the remaining approximately \$83 million was raised through the issuance of 2,250,000 shares of common stock in October. We anticipate that the majority of our 2008 capital needs will be covered by the \$103 million raised in 2007. In future periods, management anticipates funding our capital needs through a relatively balanced approach between long term debt and equity.

In September 2006, we filed a shelf registration statement with the SEC for up to \$150 million in preferred stock and common stock in addition to our prior shelf permitting up to \$35.6 million in preferred stock and common stock. On October 12, 2006, we completed an underwritten public offering of 2,250,000 shares of our common stock (including 250,000 shares pursuant to the exercise, in part, by the underwriters of their over-allotment option) at a price per share of \$36.75 to the public, raising approximately \$83 million in gross proceeds. For additional information please reference our Form 8-K, dated October 12, 2006 on file with the SEC. After issuance of these shares, we had approximately \$101 million in remaining securities available for future issuance under our shelf registration.

We do not utilize off-balance-sheet financing or utilize special purpose entity arrangements for financing. We do not have equity ownership through joint ventures or partnership arrangements.

### **Credit Ratings**

Cal Water's first mortgage bonds are rated by Standard & Poor's (S&P). Previously, the major credit facility agreement contained a covenant related to these debt ratings. The current agreement does not contain such covenants. Since 2004, the credit rating agency maintained their rating of A+ and characterized us as stable. In the past, the agency has been concerned over the rate-setting process and decisions by the CPUC. Also, concerns were raised about our present level of capital expenditures, which will need to be partially financed through long-term borrowings or equity offerings. Management believes we would be able to meet financing needs even if the rating was downgraded, but a rating change could result in a higher interest rate on new debt.

### **Dividends**

The third quarter common stock dividend of \$0.2925 per share was paid on August 15, 2008, compared to a quarterly dividend in the third quarter of 2007 of \$0.2900. This was Cal Water's 255<sup>th</sup> consecutive quarterly dividend.

Annualized, the 2008 dividend rate is \$1.17 per common share, compared to \$1.16 in 2007. Based on the previous 12-month earnings per share at September 30, 2008, the dividend payout ratio is 60%. For the full year 2007, the payout ratio was 86% of net income. On a long-term basis, our goal is to achieve a dividend payout ratio of 60% of net income accomplished through future earnings growth.

At its October 29, 2008 meeting, the Board declared the fourth quarter dividend of \$0.2925 per share payable on November 14, 2008, to stockholders of record on November 3, 2008. This will be our 256<sup>th</sup> consecutive quarterly dividend.

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**2008 and 2009 Financing Plan**

Cal Water is currently reviewing its financing needs for 2008 and 2009. We may consider issuing equity or long-term debt to meet our financing needs depending on market conditions. We intend to fund our capital needs in future periods through a relatively balanced approach between long-term debt and equity.

**Book Value and Stockholders of Record**

Book value per common share was \$19.37 at September 30, 2008 compared to \$18.66 at December 31, 2007. There are approximately 2,813 stockholders of record for our common stock, as of the record date for our last shareholders meeting.

**Utility Plant Expenditures**

During the nine months ended September 30, 2008, capital expenditures totaled \$80.6 million; \$74.6 million was from company-funded projects and \$6.0 million was from third-party-funded projects. The planned 2008 company-funded capital expenditure budget is approximately \$90 million. The actual amount may vary from the budget number due to timing of actual payments related to current year projects and prior year projects. We do not control third-party-funded capital expenditures and therefore are unable to estimate the amount of such projects for 2008.

At September 30, 2008, construction work in progress was \$112.7 million compared to \$43.6 million at December 31, 2007. Work in progress includes projects that are under construction but not yet complete and in service. In the fourth quarter we anticipate the completion of a substantial portion of the work in progress.

**WATER SUPPLY**

Based on information from water management agencies and internally developed data, we believe that our various sources of water supply are sufficient to meet customer demand for the remainder of the year. Historically, about half of the water is purchased from wholesale suppliers with the other half pumped from underground wells. A small portion is developed through three local surface treatment plants.

**CONTRACTUAL OBLIGATIONS**

Cal Water amended its line of credit agreement, increasing the allowable borrowings from \$55 million to \$95 million between September 30, 2008 and March 31, 2009.

During the nine months ended September 30, 2008, there were no other material changes in contractual obligations outside the normal course of business.

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Item 3.

**QUANTITATIVE AND QUALITATIVE DISCLOSURE ABOUT MARKET RISK**

We do not hold, trade in or issue derivative financial instruments and therefore is not exposed to risks these instruments present. Our market risk to interest rate exposure is limited because the cost of long-term financing and short-term bank borrowings, including interest costs, is covered in consumer water rates as approved by the commissions. We do not have foreign operations; therefore, we do not have a foreign currency exchange risk. Our business is sensitive to commodity prices and is most affected by changes in purchased water and purchased power costs.

Historically, the CPUC's balancing account or offsetable expense procedures allowed for increases in purchased water and purchased power costs to be passed on to consumers. Traditionally, a significant percentage of our net income and cash flows comes from California regulated operations; therefore the CPUC's actions have a significant impact on our business. See Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations Critical Accounting Policies Expense Balancing and Memorandum Accounts and Regulatory Matters.

Item 4.

**CONTROLS AND PROCEDURES**

**(a) Evaluation of Disclosure Controls and Procedures**

We maintain disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) that are designed to ensure that information required to be disclosed in our reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported, within the time periods specified in the Security and Exchange Commission's rules and forms, and that such information is accumulated and communicated to our management, including our CEO and CFO, as appropriate, to allow for timely decisions regarding required disclosure. In designing and evaluating the disclosure controls and procedures, management recognized that any controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired control objectives, and management is required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures. Accordingly, our disclosure controls and procedures have been designed to provide reasonable assurance of achieving their objectives.

Our management, with the participation of our CEO and our CFO, evaluated the effectiveness of our disclosure controls and procedures as of September 30, 2008. Based on that evaluation, we concluded that our disclosure controls and procedures were effective at the reasonable assurance level.

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(b) Changes to Internal Control Over Financial Reporting

There was no change in our internal control over financial reporting that occurred during the last fiscal quarter that has materially affected, or is reasonably likely to materially affect, our internal control over financial reporting.

**PART II OTHER INFORMATION**

**Item 1.**

**LEGAL PROCEEDINGS**

In 1995, the State of California's Department of Toxic Substances Control (DTSC) named us as a potential responsible party for cleanup of a toxic contamination plumes in the Chico groundwater. In December 2002, we were named along with other defendants in two lawsuits filed by DTSC for the cleanup of the plumes. The toxic spill occurred when cleaning solvents, which were discharged into the city's sewer system by local dry cleaners, leaked into the underground water supply. The DTSC contends that our responsibility stems from our operation of wells in the surrounding vicinity that caused the contamination plumes to spread. While we are cooperating with the clean up, we deny any responsibility for the contamination or the resulting cleanup.

In 2007, we entered into Court approved consent decrees (Consent Decrees). The Consent Decrees conditioned our performance upon many factors, including, but not limited to, water pumped and treated by us must meet regulatory standards so we may distribute to its customers. Pursuant to the terms of the Consent Decrees we will incur capital costs of \$1.5 million and future operating costs with a present value of approximately \$2.6 million. In its 2007 general rate case (GRC) settlement negotiations, Division of Ratepayer Advocates have tentatively agreed to track all costs associated with the Consent Decrees, including legal costs to pursue insurance coverage, for potential future recovery in rates.

In connection with these suits, our insurance carrier, Employers Insurance of Wausau (Wausau), has filed a separate lawsuit against us for reimbursement of past defense costs which approximate \$1.5 million and a declaratory determination of coverage. On January 23, 2008, the Court heard various parties' motions and on September 25, 2008 issued its rulings that Wausau had a duty to defend; therefore, the Company will not have to reimburse Wausau for previously incurred defense costs. The Court did not find Wausau's actions were intended to harm the Company, so punitive damages will not be recoverable by the Company. The Court also found that issue of policy coverage will be determined at trial. A trial date has been set February 9, 2009. Based on the Court's rulings, the Company has not recorded any liability associated with reimbursement of costs to defend. We continue to believe that the claims are covered under the insurance policies. However, if our claim is ultimately found to be excludable under the insurance policies, the Company believes that recovery of costs associated with the Consent Decrees are probable from either its equitable indemnity lawsuit against manufacturers and distributors of perchloroethylene, also known as tetrachloroethylene, (PCE) in California; or through rate increases in the future. Therefore, no accrual or contingency has been recorded for this matter.

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From time to time, we are involved in various disputes and litigation matters that arise in the ordinary course of business. We review the status of each significant matter and assess its potential financial exposure. If the potential loss from any claim or legal proceeding is considered probable and the amount of the range of loss can be estimated, we accrue a liability for the estimated loss in accordance with SFAS No 5, Accounting of Contingencies. Legal proceedings are subject to uncertainties, and the outcomes are difficult to predict. Because of such uncertainties, accruals are based on the best information available at the time. While the outcome of these disputes and litigation matters cannot be predicted with any certainty, management does not believe that the ultimate resolution of these matters will materially affect our financial position, results of operations, or cash flows.

The Company has been and is involved in litigation against third parties to recover past and future costs related to ground water contamination in our service areas. The cost of litigation is expensed as incurred and any settlement is first offset against such costs. Any settlement in excess of the cost to litigate is accounted for on a case by case basis based upon the nature of the settlement. It is anticipated that the majority of the settlement will be reflected as a benefit to the rate payers by offsetting future operating or capital costs.

As previously report, we are involved in a lawsuit against major oil refineries regarding the contamination of the ground water as a result of the gas additive MTBE. We entered into a partial settlement with defendants that represent approximately 70% of the responsible parties (as determined by the Superior Court). In August 2008, the Court determined that the partial settlement was in good faith and the non-settling parties agreed not to appeal the finding. On October 22, 2008, the Company received \$34.2 million, after deducting \$15.5 million of litigation expenses. The Company will continue aggressively to seek recovery from the non-settling parties.

As previously reported, we have filed with the City of Bakersfield, in the Superior Court of California, a lawsuit that names potentially responsible parties, who manufactured and distributed products containing 1,2,3 trichloropropane (TCP) in California. TCP has been detected in the ground water. The lawsuit seeks to recover treatment costs necessary to remove TCP. The Court has now coordinated our action with other water purveyor cases (TCP Cases JCCP 4435) in San Bernardino County. No trial date has been set.

Finally, the Company has filed in San Mateo County Superior Court a complaint (California Water Service Company v. The Dow Chemical Company, et al. CIV 473093) against potentially responsible parties that manufactured and distributed products, which contained perchloroethylene, also know as tetrachloroethylene (PCE) in California, to recover the past, present and future treatment costs. Defendants had the case removed to federal court, which the Company has filed to remand back to state court. No trial date has been set.

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Item 5.

OTHER INFORMATION

None

Item 6.

EXHIBITS

| Exhibit | Description  |
|---------|--|
| 10.1    | Amendment No. 1 to loan agreement dated as of September 24, 2008, between Bank of America N.A. and California Water Service Company (incorporated by reference to Exhibit 10.1 to the Company's current report on Form 8-K as filed on September 25, 2008) |
| 31.1    | Chief Executive Officer certification of financial statements pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 31.2    | Chief Financial Officer certification of financial statements pursuant to Section 302 of the Sarbanes-Oxley Act of 2002  |
| 32.     | Chief Executive Officer and Chief Financial Officer Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002   |

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SIGNATURES

Pursuant to the requirement of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**CALIFORNIA WATER SERVICE GROUP**

Registrant

November 7, 2008

By: /s/ Martin A. Kropelnicki  
Martin A. Kropelnicki  
Vice President, Chief Financial Officer  
and Treasurer

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