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FRESH DEL MONTE PRODUCE INC

Form 20-F

March 07, 2001

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SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549  
FORM 20-F

(Mark One)

[ ] Registration statement pursuant to Section 12(b) or 12(g) of the Securities Exchange Act of 1934 (NO FEE REQUIRED)

or

[X] Annual report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 (NO FEE REQUIRED)  
For the fiscal year ended December 29, 2000

or

[ ] Transition report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 (NO FEE REQUIRED)

Commission file number: 1-14706

FRESH DEL MONTE PRODUCE INC.

(Exact Name of Registrant as Specified in Its Charter)

The Cayman Islands

(Jurisdiction of incorporation or organization)

c/o Del Monte Fresh Produce Company  
800 Douglas Road, North Tower, 12th Floor, Coral Gables, FL 33134  
(Address of principal executive offices)

Securities registered or to be registered pursuant to Section 12(b) of the Act:

Title of Each Class	Name of Each Exchange On Which Registered
Ordinary Shares, par value \$0.01 per share	New York Stock Exchange

Securities registered or to be registered pursuant to Section 12(g) of the Act:

None  
(Title of Class)

Securities for which there is a reporting obligation pursuant to Section 15(d) of the Act:

None  
(Title of Class)

Indicate the number of outstanding shares of each of the issuer's classes of capital or common stock as of the close of the period covered by the

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annual report.

53,763,600 Ordinary Shares

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes [X] No [ ]

Indicate by check mark which financial statement item the registrant has elected to follow.

Item 17 [ ] Item 18 [X]

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## PART I

In this Annual Report (Report), references to "\$" and "dollars" are to United States dollars. Percentages and certain amounts contained herein have been rounded for ease of presentation. Any discrepancies in any table between totals and the sums of amounts listed are due to rounding. As used herein, references to years ended 1998 through 2000 are to fiscal years ended January 1, 1999, December 31, 1999 and December 29, 2000, respectively.

THIS REPORT, INFORMATION INCLUDED IN FUTURE FILINGS BY FRESH DEL MONTE PRODUCE INC. AND INFORMATION CONTAINED IN WRITTEN MATERIAL, PRESS RELEASES AND ORAL STATEMENTS ISSUED BY OR ON BEHALF OF US CONTAIN, OR MAY CONTAIN, STATEMENTS THAT CONSTITUTE FORWARD-LOOKING STATEMENTS. THESE STATEMENTS APPEAR IN A NUMBER OF PLACES IN THIS REPORT AND INCLUDE STATEMENTS REGARDING THE INTENT, BELIEF OR CURRENT EXPECTATIONS OF US OR OUR OFFICERS (INCLUDING STATEMENTS PRECEDED BY, FOLLOWED BY OR THAT INCLUDE THE WORDS "BELIEVES", "EXPECTS", "ANTICIPATES" OR SIMILAR EXPRESSIONS) WITH RESPECT TO VARIOUS MATTERS, INCLUDING WITHOUT LIMITATION (I) OUR ANTICIPATED NEEDS FOR, AND THE AVAILABILITY OF, CASH, (II) OUR LIQUIDITY AND FINANCING PLANS, (III) TRENDS AFFECTING OUR FINANCIAL CONDITION OR RESULTS OF OPERATIONS, INCLUDING ANTICIPATED FRESH PRODUCE SALES PRICE LEVELS AND ANTICIPATED EXPENSE LEVELS, (IV) OUR PLANS FOR EXPANSION OF OUR BUSINESS (INCLUDING THROUGH ACQUISITIONS) AND COST SAVINGS, (V) THE IMPACT OF COMPETITION, AND (VI) THE RESOLUTION OF CERTAIN LEGAL AND ENVIRONMENTAL PROCEEDINGS. ALL FORWARD-LOOKING STATEMENTS IN THIS REPORT ARE BASED ON INFORMATION AVAILABLE TO US ON THE DATE HEREOF, AND WE ASSUME NO OBLIGATION TO UPDATE ANY SUCH FORWARD-LOOKING STATEMENT.

THE FORWARD-LOOKING STATEMENTS ARE NOT GUARANTEES OF FUTURE PERFORMANCE AND INVOLVE RISKS AND UNCERTAINTIES. IT IS IMPORTANT TO NOTE THAT OUR ACTUAL RESULTS MAY DIFFER MATERIALLY FROM THOSE IN THE FORWARD-LOOKING STATEMENTS AS A RESULT OF VARIOUS FACTORS. THE ACCOMPANYING INFORMATION CONTAINED IN THIS REPORT, INCLUDING, WITHOUT LIMITATION, THE INFORMATION UNDER "KEY INFORMATION--RISK FACTORS" AND "OPERATING AND FINANCIAL REVIEW AND PROSPECTS," IDENTIFIES IMPORTANT FACTORS THAT COULD CAUSE ACTUAL RESULTS TO DIFFER MATERIALLY FROM THOSE IN THE FORWARD-LOOKING STATEMENTS.

Our volume data included in this Report has been obtained from our records. Other than with respect to volume data for Fresh Del Monte Produce Inc., which we refer to as Fresh Del Monte, the market share, volume and consumption data contained in this Report have been compiled by us based upon data and other information obtained from third party sources, primarily from the Food and Agriculture Organization of the United Nations, which we refer to as the FAO, and from our surveys of customers and other company-compiled data. Volume data contained in this Report is shown in millions of 40 pound equivalent boxes.

ITEM 1. IDENTITY OF DIRECTORS, SENIOR MANAGEMENT AND ADVISORS

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Not applicable.

### ITEM 2. OFFER STATISTICS AND EXPECTED TIMETABLE

Not applicable.

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### ITEM 3. KEY INFORMATION

#### SELECTED FINANCIAL DATA

Our principal shareholders, the Abu-Ghazaleh family, have been involved in the fresh produce business since the late 1950's and acquired Fresh Del Monte Produce N.V., which we refer to as FDP, N.V., and Global Reefer Carriers, Ltd., which we refer to as GRC, in December 1996.

Fresh Del Monte was organized to acquire beneficial ownership and control of all of the outstanding common stock of FDP N.V. and GRC. The acquisition of FDP N.V. and GRC, which was accounted for as a purchase, was completed on December 20, 1996. The results of operations of FDP N.V. and GRC are included in our results commencing December 21, 1996.

On September 17, 1998, Fresh Del Monte acquired 14 wholly-owned operating companies, referred to as IAT, from IAT Group Inc. and its shareholders. We refer to this combination as the IAT transaction. At the time of the IAT transaction, IAT Group Inc. owned approximately 86% of FG Holdings Limited, which in turn owned approximately 63% of Fresh Del Monte. As a result, the IAT transaction was accounted for as a combination of entities under common control using the as if pooling of interests method of accounting.

Under the as if pooling of interests method of accounting, the historical results of Fresh Del Monte have been restated to combine the operations of Fresh Del Monte and IAT for all periods subsequent to August 29, 1996, the date Fresh Del Monte and IAT came under common control. The recorded assets and liabilities of Fresh Del Monte and IAT were carried forward to Fresh Del Monte's consolidated financial statements at their historical amounts and consolidated earnings include the earnings of Fresh Del Monte and IAT for all periods subsequent to the date Fresh Del Monte and IAT came under common control. Our results prior to August 29, 1996 reflect the results of IAT only.

Fresh Del Monte's fiscal year end is the last Friday of the calendar year or the first Friday subsequent to the end of the calendar year, whichever is closest to the end of the calendar year. Prior to 1999, IAT's fiscal year end was September 30. In 1999, IAT's fiscal year end was changed to conform to Fresh Del Monte's fiscal year end. As a result, the following selected consolidated financial information includes balance sheet data and income statement data for IAT as of and for each of the three years ended September 30, 1996, 1997 and 1998, respectively. As a result of the change in IAT's year end, the results of operations for IAT for the period October 1, 1998 to January 1, 1999, a loss of \$7.6 million, are not included in any of the periods presented in the consolidated statements of income, but are reflected as an adjustment to retained earnings as of January 2, 1999.

The following selected consolidated financial information of Fresh Del Monte for the years ended December 27, 1996, December 26, 1997, January 1, 1999, December 31, 1999 and December 29, 2000, is derived from the respective audited consolidated financial statements of Fresh Del Monte prepared in accordance with

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accounting principles generally accepted in the United States of America (the United States).

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This data should be read in conjunction with the consolidated financial statements, related notes and other financial information included elsewhere in this Report.

	Year Ended			
	December 27, 1996	December 26, 1997	January 1, 1999	
	(In Millions, Except Share and Per			
<b>INCOME STATEMENT DATA:</b>				
Net sales.....	\$ 278.3	\$ 1,452.4	\$ 1,600.1	\$
Cost of products sold.....	249.3	1,288.7	1,405.4	
Gross profit .....	29.0	163.7	194.7	
Selling, general and administrative expenses.	11.5	51.4	58.3	
Amortization of goodwill.....	--	1.5	1.7	
Acquisition-related expenses.....	--	--	4.0	
Hurricane Mitch charge.....	--	--	26.5	
Operating income .....	17.5	110.8	104.2	
Interest expense.....	12.8	45.7	30.3	
Interest income.....	1.0	5.6	4.3	
Other income, net.....	1.7	6.0	11.4	
Income before provision (benefit) for income taxes and extraordinary item.....	7.4	76.7	89.6	
Provision (benefit) for income taxes.....	(0.6)	13.1	12.2	
Income before extraordinary item.....	8.0	63.6	77.4	
Extraordinary charge on early extinguishment of debt.....	--	10.4	18.1	
Net income.....	8.0	53.2	59.3	
Redemption premium, dividends and accretion on convertible preferred shares.....	--	(22.5)	--	
Net income applicable to ordinary shareholders	\$ 8.0	\$ 30.7	\$ 59.3	\$
<b>Basic and diluted per share amount applicable to ordinary shareholders:</b>				
Before extraordinary item.....	\$ 1.20	\$ 0.94	\$ 1.44	\$
Extraordinary charge.....	\$ --	\$ (0.24)	\$ (0.34)	\$
Net income.....	\$ 1.20	\$ 0.70	\$ 1.10	\$
<b>Weighted average number of ordinary shares outstanding:</b>				
Basic.....	6,687,776	43,765,188	53,632,656	53
Diluted.....	6,687,776	43,765,188	53,774,831	53

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BALANCE SHEET DATA (AT PERIOD END):

Cash and cash equivalents.....	\$ 32.4	\$ 85.7	\$ 32.8	\$
Working capital.....	85.2	134.6	177.2	
Total assets.....	920.8	1,009.3	1,034.0	
Total debt.....	438.6	354.1	354.2	
Ordinary shares.....	0.4	0.5	0.5	
Paid in Capital.....	129.4	311.7	327.1	
Shareholders' equity.....	147.0	342.8	382.5	

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For the convenience of the reader and due to the significance of the operations of FDP N.V., we are presenting the following selected consolidated financial information of FDP N.V. for the fifty-one week period ended December 20, 1996, prior to our acquisition of FDP N.V. This information has been derived from the audited consolidated financial statements of FDP N.V. prepared in accordance with United States generally accepted accounting principles. Prior to the IAT transaction, results for FDP N.V. were reported by Fresh Del Monte as the results of the principal predecessor entity.

Fifty-One Week  
Period Ended  
December 20, 1996  
FDP N.V.  
-----  
(In Millions)

INCOME STATEMENT DATA:

Net sales .....		\$1,167.5	
Cost of products sold .....		1,065.8	
		-----	
Gross profit .....		101.7	
Selling, general and administrative expenses.....		51.8	
Amortization of goodwill .....		4.2	
Acquisition-related expenses .....		3.2	
Special charge to goodwill(1) .....		138.7	
		-----	
Operating loss .....		(96.2)	
Interest expense .....		36.1	
Interest income .....		2.0	
		-----	
Loss before provision for income taxes .....		(130.3)	
Provision for income taxes .....		2.6	
		-----	
Net loss .....		\$ (132.9)	
		=====	

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(1) FDP N.V. continuously assessed the carrying value of goodwill to determine if an impairment had occurred. Accordingly, a special charge to the carrying value of goodwill was recorded in 1996.

RISK FACTORS

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OUR RESULTS OF OPERATIONS IN 1999 AND 2000 SUFFERED DUE TO THE DECLINE IN BANANA SALES PRICES, AND WE COULD REALIZE LOSSES AND SUFFER LIQUIDITY PROBLEMS DUE TO DECLINES IN SALES PRICES FOR PINEAPPLES AND OTHER FRESH PRODUCE.

In 1999 and 2000, banana sales accounted for a significant portion of our total net sales, and pineapple sales accounted for a significant portion of our total gross profit. Bananas are an agricultural commodity and banana prices fluctuate significantly as a result of supply and demand as well as seasonal and other market factors. Sales prices for bananas declined significantly in 1999 in both the North American and European markets and, as a result, we experienced losses on sales of bananas. In 2000, sales prices for bananas in the North American market increased slightly, however, banana sales prices declined in the European and the Asia-Pacific markets. Sales prices for bananas, pineapples and other fresh produce are difficult to predict. It is possible that sales prices for bananas will decline further in the future and sales prices for pineapples and other fresh produce may decline. In recent years, there has been increasing consolidation among leading grocery stores and other retail chains, wholesalers and distributors and we believe it may have resulted in increases in their purchasing power which may have contributed to the downward pressure on sales prices. In the event of a decline in fresh produce sales prices, we could realize significant losses, experience liquidity problems and suffer a weakening in our financial condition. A significant portion of our costs are fixed, so that fluctuations in the prices of fresh produce have an immediate impact on our profitability. Import regulations such as those currently in place in the European Union banana market can also significantly affect market supply and demand conditions, contributing to sales price fluctuations.

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DUE TO THE FLUCTUATIONS IN THE SUPPLY OF AND DEMAND FOR FRESH PRODUCE, OUR RESULTS OF OPERATIONS ARE HIGHLY SEASONAL, AND WE REALIZE A GREATER PORTION OF OUR NET SALES AND GROSS PROFIT DURING THE FIRST TWO CALENDAR QUARTERS.

In part as a result of seasonal sales price fluctuations, we have historically realized most of our net sales and a substantial majority of our gross profit during the first two calendar quarters of the year. The sales price of any fresh produce item fluctuates throughout the year due to the supply of and demand for that particular item as well as the pricing and availability of other fresh produce items, many of which are seasonal in nature. For example, the production of bananas is continuous throughout the year and production is usually higher in the second half of the year, but the demand for bananas varies because of the availability of other fruit. As a result, demand for bananas is seasonal and generally results in higher sales prices during the first six months of the calendar year. We make most of our sales of deciduous fruits during the off-season from November to May. In the melon market, the entry of many growers selling unbranded or regionally branded melons during the peak North American and European melon growing season results in greater supply, and therefore lower sales prices, from June to October.

WE ARE SUBJECT TO MATERIAL CURRENCY EXCHANGE RISKS BECAUSE OUR OPERATIONS INVOLVE TRANSACTIONS DENOMINATED IN VARIOUS CURRENCIES.

Because we conduct operations in many areas of the world involving transactions denominated in a variety of currencies, our results of operations as expressed in dollars may be significantly affected by fluctuations in rates of exchange between currencies. Although a substantial portion of our sales

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revenues (44% in 2000) is received in currencies other than the dollar, we incur the majority of our costs in dollars. We generally are unable to adjust our non-dollar local currency sales prices to compensate for increases in the exchange rate of the dollar against the relevant local currency. In addition, there is normally a time lag between our incurrence of costs and collection of the related sales proceeds. Accordingly, if the dollar appreciates relative to the currencies in which we receive sales proceeds, our operating results generally are negatively affected. Although we periodically enter into currency forward contracts as a hedge against currency exposures, we may not enter into these contracts during any particular period or these contracts may not fully offset currency fluctuations.

INCREASED PRICES FOR FUEL OIL, PACKAGING MATERIALS OR SHORT-TERM REFRIGERATED VESSEL CHARTERS COULD INCREASE OUR COSTS SIGNIFICANTLY.

The costs we incur in our shipping and packaging operations are determined in large part by the prices of fuel oil and packaging materials, including linerboard, plastic and resin. We may be adversely affected if sufficient quantities of these materials are not available to us. Any significant increase in the cost of these items could also materially adversely affect our results. During 1999 and 2000, cost of fuel and linerboard increased as compared to the prior years which resulted in a negative impact on our results of operations. Cost of fuel on a per ton basis increased by 53% from 1999 to 2000 and cost of linerboard on a per ton basis increased by 20% from 1999 to 2000. In addition, our shipping operations are subject to the volatility of the short-term charter market because a significant portion of our refrigerated vessels are chartered rather than owned. These charters are primarily short-term, typically for periods of one to three years. As a result, a significant increase in short-term charter rates would significantly adversely affect our results.

CROP DISEASE OR SEVERE WEATHER COULD RESULT IN SUBSTANTIAL LOSSES AND WEAKEN OUR FINANCIAL CONDITION.

Crop disease or severe weather conditions including floods, windstorms and hurricanes may adversely affect our supply of one or more fresh produce items, reduce our sales volumes and increase our

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unit production costs. Because a significant portion of our costs are fixed and contracted in advance of each operating year, volume declines due to production interruptions or other factors could result in increases in unit production costs which could result in substantial losses and weaken our financial condition. We have experienced crop disease and severe weather conditions from time to time including a hurricane in Guatemala in 1998, flooding in Costa Rica in 1996 and a significant outbreak of Black Sigatoka disease at our Costa Rican banana farms during 1993 and 1994. When crop disease or severe weather conditions occur and destroy crops planted on our farms, we lose our investment in those crops, which increases unit production costs and reduces our sales volumes.

WE MAY HAVE DIFFICULTY COMPETING IN THE HIGHLY COMPETITIVE FRESH PRODUCE INDUSTRY.

The fresh produce business is highly competitive, in part because our products are perishable. Competition in the sale of bananas, pineapples, deciduous fruit, melons, other fresh fruit and vegetables comes from competing



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producers as well as from other fresh produce. The extent of competition varies for each particular fresh produce item. In order to compete successfully, we must be able to strategically source fresh produce of uniformly high quality and sell and distribute it on a timely basis.

WE ARE SUBJECT TO SUBSTANTIAL LEGAL AND ENVIRONMENTAL RISKS THAT COULD RESULT IN SIGNIFICANT CASH OUTLAYS.

We are involved in several significant legal and environmental matters which, if not resolved in our favor, could require significant cash outlays and could materially adversely affect our results of operations and financial condition. For example, we are involved in several actions in U.S. and non-U.S. courts involving allegations by numerous Central American and Philippine plaintiffs that they were injured during the 1970s and 1980s by exposure to a nematocide containing the chemical Dibromochloropropane.

In addition, the United States Environmental Protection Agency, or the EPA, has placed the Kunia Well Site at our plantation in Oahu, Hawaii on the National Priorities List under the "Superfund" law, the Comprehensive Environmental Response, Compensation and Liability Act of 1980. Under an order entered into with the EPA, we completed a remedial investigation and engaged in a feasibility study to determine the extent of the environmental contamination. The remedial investigation report was finalized on January 21, 1999 and approved by the EPA in February 1999. The final draft feasibility study was submitted for EPA review in December 1999, and we expect that the Feasibility Study will be finalized by the first half of 2001. The ultimate outcome and any potential costs associated with this matter are estimated to be between approximately \$4.2 million and \$28.1 million (a portion of these estimates have been discounted using a 5% interest rate. The undiscounted estimates are between approximately \$5.0 million and \$30.0 million). As of December 29, 2000, our balance sheet includes a provision of approximately \$4.2 million.

ENVIRONMENTAL AND OTHER REGULATION OF OUR BUSINESS COULD ADVERSELY IMPACT US.

Our business depends on the use of fertilizers, pesticides and other agricultural chemicals. The use and disposal of these chemicals in some jurisdictions are subject to regulation by various agencies. A decision by a regulatory agency to significantly restrict the use of a chemical that has traditionally been used in the cultivation of one of our principal products could have an adverse impact on us. For example, methyl bromide, a pesticide used for fumigation of imported produce for which there is currently no known substitute, is currently scheduled to be phased out in the United States by 2005. Also, under the Federal Insecticide, Fungicide and Rodenticide Act, the Federal Food, Drug and Cosmetic Act and the Food Quality Protection Act of 1996, the EPA is undertaking a series of regulatory actions relating to the evaluation and use of pesticides in the food industry. These actions and future actions regarding the availability and use of pesticides could have an adverse effect on us. In addition, if a regulatory agency were to determine that we

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are not in compliance with a regulation in that agency's jurisdiction, this could result in substantial penalties and could also result in a ban on the sale of part or all of our products in that jurisdiction.

WE ARE EXPOSED TO POLITICAL, ECONOMIC AND OTHER RISKS FROM OPERATING A MULTINATIONAL BUSINESS.

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Our business is multinational and subject to the political, economic and other risks that are inherent in operating in numerous countries. These risks include those of adverse government regulation, including the imposition of import and export duties and quotas, currency restrictions, expropriation and potentially burdensome taxation in a variety of countries. For example, the banana import regulations that took effect in 1993 have restricted our access to the European Union banana market and increased the cost of doing business in the European Union. Recently, the council of the European Union issued a regulation authorizing the modification of the current banana import system. However, the date of adoption and the specifics of a potential new banana import system remain unclear. Accordingly, we cannot predict whether, when or how the European Union banana import regime may change, but any change could materially adversely impact us. In addition, the potential risks of operating a multinational business may be greater in countries where our activities are a significant factor in the country's economy, which is particularly true of our banana, pineapple and melon operations in Costa Rica and our banana and melon operations in Guatemala.

We have a disagreement with the Government of Cameroon with respect to its intended privatization of certain banana plantations which we have a contract for the supply of their banana production. We disagree over the amount of acreage that can be privatized and the date of the privatization. We cannot predict whether or when the Government of Cameroon will privatize the banana plantations. Depending on the banana import regulations in effect for the European Union, such privatization may have a material adverse impact on us.

Several Central and South American countries in which we operate have established "minimum" export prices for bananas that are used as the reference point in banana purchase contracts from independent producers, thus limiting our ability to negotiate lower purchase prices. These prices potentially affect our international cash flows because they result in increased payments to counterparties in the producing country, based on the minimum export prices established.

We are also subject to a variety of government regulations in countries where we market our products. The countries in which we market a material amount of our products are the United States, the countries of the European Union, Japan, South Korea and China. Examples of these regulations include:

- o sanitary regulations;
- o regulations governing pesticide use and residue levels; and
- o regulations governing packaging and labeling.

If we fail to comply with applicable regulations, it could result in an order barring the sale of part or all of a particular shipment of our products or, in an extreme case, the sale of any of our products for a specified period. Such a development could result in significant losses and could weaken our financial condition.

OUR ABILITY TO SUCCESSFULLY DISTRIBUTE FRESH PRODUCE IN EUROPE AND JAPAN IS AT RISK DUE TO OUR DISTRIBUTION ARRANGEMENTS.

We distribute many of our products in Europe and Japan through marketing companies or partnerships with whom we have profit-sharing arrangements or who distribute our products on a

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commission basis. If any of these arrangements were terminated it could significantly limit our ability to distribute products in the affected regions.

In 2000, our net sales of DEL MONTE(R) branded and other fruit sold in Northern Europe under a sales and purchase agreement with a partnership in which we own a non-controlling majority interest totaled \$85.8 million. The partnership owns banana import licenses that permit us to distribute bananas in Northern Europe. Due to disagreements between the partnership and us, in July 1997 we informed the partnership that we intend to discontinue the sales agreement as of December 31, 2002. If we are unable to resolve this dispute, we may not be able to continue to distribute the same volume of bananas in Northern Europe.

### OUR ACQUISITION AND EXPANSION STRATEGY MAY NOT BE SUCCESSFUL.

We seek to achieve our growth strategy through acquisitions or expansion, which pose a number of risks. We may not be successful in identifying appropriate acquisition candidates, consummating acquisitions on satisfactory terms, integrating any newly acquired or expanded business with our current operations or obtaining financing on favorable terms or at all. We may issue ordinary shares, incur long- or short-term indebtedness, spend cash or use a combination of these for all or part of the consideration paid in future acquisitions. We also are currently subject to contractual limitations on our ability to effect acquisitions under our revolving credit facility. While we regularly evaluate various acquisition opportunities, we have no present commitments or agreements with respect to any material acquisition.

### ACTS OR OMISSIONS OF OTHER COMPANIES COULD ADVERSELY AFFECT THE VALUE OF THE DEL MONTE(R) BRAND.

We depend on the DEL MONTE(R) brand name in marketing our fresh produce. We share the DEL MONTE(R) brand name with unaffiliated companies that manufacture, distribute and sell canned or processed fruits and vegetables, dried fruit, snacks and other products. Acts or omissions by these companies, including an instance of food-borne contamination or disease, may adversely affect the value of the DEL MONTE(R) brand name. We may be adversely affected by an incident, whether it occurs in our products or a competitor's products.

### OUR SUBSTANTIAL INDEBTEDNESS COULD LIMIT OUR FINANCIAL AND OPERATING FLEXIBILITY AND SUBJECT US TO OTHER RISKS.

At year-end 2000, our total debt, including current maturities and capital lease obligations, was \$485.5 million and our total debt to total capitalization ratio was approximately 52%. This level of indebtedness could have significant consequences because:

- o a substantial portion of our net cash flow from operations must be dedicated to debt service and will not be available for other purposes;
- o our ability to obtain additional debt financing in the future for working capital, capital expenditures or acquisitions may be limited either by financial considerations or due to covenants in existing loan agreements; and
- o our level of indebtedness may limit our flexibility in reacting to changes in the industry and economic conditions generally.

Our ability to service our indebtedness will depend on our future performance, which will be affected by prevailing economic conditions and financial, business and other factors, some of which are beyond our control. If we were unable to service our debt, we would be forced to pursue one or more alternative strategies such as selling assets, restructuring or refinancing our

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indebtedness or seeking

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additional equity capital, which might not be successful and which could substantially dilute the ownership interest of existing shareholders.

Our revolving credit agreement imposes operating and financial restrictions on our activities. Our failure to comply with the obligations under the revolving credit agreement, including maintenance of financial ratios, could result in an event of default, which, if not cured or waived, would permit acceleration of the indebtedness due under the facility.

OUR SUCCESS DEPENDS ON OUR SENIOR EXECUTIVES, THE LOSS OF WHOSE SERVICES COULD DISRUPT OUR OPERATIONS.

Our ability to maintain our competitive position is dependent to a large degree on the services of our senior management team. We may not be able to retain our existing senior management personnel or to attract additional qualified senior management personnel.

WE ARE A HOLDING COMPANY AND WE MAY BE UNABLE TO PAY DIVIDENDS OR MEET OUR DEBT SERVICE OBLIGATIONS.

We are a holding company, accordingly, our ability to pay dividends and to meet our debt service obligations depends primarily on receiving sufficient funds from our subsidiaries, including funds from borrowings under our credit facilities. It is possible that countries in which one or more of our subsidiaries are located could institute exchange controls which could prevent those subsidiaries from remitting dividends or other payments to the holding Company.

WE ARE CONTROLLED BY OUR PRINCIPAL SHAREHOLDERS.

IAT Group Inc. and its current shareholders, members of the Abu-Ghazaleh family, are our principal shareholders and currently directly and indirectly beneficially own approximately 67% of the outstanding ordinary shares. Our chairman and chief executive officer, and two other directors, are members of the Abu-Ghazaleh family. We expect our principal shareholders to continue to use their majority interest in the ordinary shares to direct our management, to effectively control the election of our entire board of directors, to determine substantially all other matters requiring shareholder approval and to control Fresh Del Monte. The concentration of beneficial ownership of Fresh Del Monte may have the effect of delaying, deterring or preventing a change in control, may discourage bids for the ordinary shares at a premium over their market price and may otherwise adversely affect the market price of the ordinary shares.

A SUBSTANTIAL NUMBER OF OUR ORDINARY SHARES ARE AVAILABLE FOR SALE IN THE PUBLIC MARKET AND SALES OF THOSE SHARES COULD ADVERSELY AFFECT OUR SHARE PRICE.

Future sales of the ordinary shares by our principal shareholders, or the perception that such sales could occur, could adversely affect prevailing market prices for the ordinary shares. Of the 53,763,600 ordinary shares outstanding, 35,993,600 ordinary shares are owned by the principal shareholders and are "restricted securities." These "restricted" ordinary shares are registrable upon demand by the principal shareholders and are eligible for sale in the public market without registration under the Securities Act of 1933,

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subject to compliance with the resale volume limitations and other restrictions of Rule 144 under the Securities Act.

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OUR ORGANIZATIONAL DOCUMENTS CONTAIN A VARIETY OF ANTI-TAKEOVER PROVISIONS THAT COULD DELAY, DETER OR PREVENT A CHANGE IN CONTROL.

Various provisions of our organizational documents and Cayman Islands law may delay, deter or prevent a change in control of Fresh Del Monte that is not approved by our board of directors. These provisions include:

- o a classified board of directors;
- o a prohibition on shareholder action through written consents;
- o a requirement that general meetings of shareholders be called only by a majority of the board of directors or by the Chairman of the Board;
- o advance notice requirements for shareholder proposals and nominations;
- o limitations on the ability of shareholders to amend, alter or repeal our organizational documents; and
- o the authority of the board of directors to issue preferred shares with such terms as the board of directors may determine.

In addition, a change of control would constitute an event of default under our revolving credit facility which would have a material adverse effect on us. These provisions also could delay, deter or prevent a takeover attempt.

#### ITEM 4. INFORMATION ON THE COMPANY

##### HISTORY AND DEVELOPMENT OF FRESH DEL MONTE

Our legal name is Fresh Del Monte Produce Inc. and our commercial name is Del Monte Fresh Produce. We are a holding company, incorporated under the laws of the Cayman Islands on August 29, 1996 and are 57.6% owned by IAT Group Inc. which is 100% beneficially owned by members of the Abu-Ghazaleh family. In addition, members of the Abu-Ghazaleh family directly own 9.3% of the outstanding ordinary shares of Fresh Del Monte. Our registered office is located at P.O. Box 265GT, Georgetown, Grand Cayman, Cayman Islands. Our principal executive offices are located at c/o Del Monte Fresh Produce Company, 800 Douglas Road, North Tower, 12th Floor, Coral Gables, Florida 33134. Our telephone number at our principal executive offices is (305) 520-8400.

Our global business, conducted through subsidiaries, is primarily the worldwide production, transportation and marketing of fresh produce. We source our products (bananas and other fresh produce which includes pineapples, deciduous fruit, melons and other fresh fruit and vegetables) from 15 locations in North, Central and South America, the Asia-Pacific region and Africa and distribute them in North America, Europe, the Asia-Pacific region and South America. Our products are sourced from company-owned farms, through joint venture arrangements and through supply contracts with independent growers.

On September 17, 1998, Fresh Del Monte acquired 14 wholly-owned operating companies, which we refer to as IAT, from IAT Group Inc. and its shareholders. At the time of the IAT transaction, IAT Group Inc. owned approximately 86% of FG Holdings Limited, which in turn owned approximately 63%

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of Fresh Del Monte. As a result, the IAT transaction was accounted for as a combination of entities under common control using the as if pooling of interests method of accounting.

Fresh Del Monte was organized to acquire beneficial ownership and control of all of the outstanding common stock of FDP N.V. and GRC. The acquisition of FDP N.V. and GRC, which was accounted for as a purchase, was completed on December 20, 1996. The results of operations of FDP N.V. and GRC are included in our results commencing December 21, 1996.

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Our principal capital expenditures for 2000 consisted of the acquisition of pre-owned refrigerated vessels and expansion of distribution and operating facilities for a total of \$57.0 million. Our principal capital expenditures for 1999 consisted of the acquisition of pre-owned refrigerated vessels, expansion of distribution and operating facilities and the implementation of a new computer system for a total of \$95.4 million. Our principal capital expenditures for 1998 consisted of the acquisition of pre-owned refrigerated vessels and expansion of production and distribution facilities for a total of \$39.6 million.

Principal capital expenditures currently in progress consist of approximately \$69.0 million to be spent in the year 2001 for expansion of distribution facilities in North America and Asia-Pacific and expansion of operating facilities in Central and South America. Capital expenditures for the year 2001 are expected to be funded through operating cash flows and through borrowings from our Revolving Credit Facility.

### BUSINESS OVERVIEW

We are a world leader in the production, distribution and marketing of fresh fruit, fresh vegetables and other fresh produce. Our products are marketed throughout the world under the DEL MONTE(R) brand name which has been in existence since 1892 and is a widely recognized symbol of product quality and reliability. Our major products are bananas, pineapples, deciduous fruit and melons. The deciduous fruit we sell includes primarily grapes, plums, nectarines, peaches, apricots, cherries, apples, pears and citrus. In 2000, we believe we were:

- o the third largest marketer of bananas in the world, with an estimated 17% market share;
- o the largest marketer of fresh pineapples in the world, with an estimated 52% market share; and
- o the largest marketer of cantaloupe and honeydew melons sold in the United States in the November to May off-season.

We control, manage or supervise all aspects of the production, distribution and marketing of our fresh produce. We believe this enhances our ability to ensure the quality of our products, operate efficiently and generate high margins. Our products come primarily from 15 countries located in North, Central and South America, the Asia-Pacific region and Africa. In 2000, 32% of the fresh produce we sold was grown on farms owned or leased by us or by joint ventures in which we participate and the remaining 68% was acquired through supply contracts with independent growers. We transport our fresh produce to markets worldwide using our globally managed fleet of 40 owned or chartered refrigerated vessels. We also operate port, distribution and ripening facilities. By controlling transportation and distribution, we have a greater ability to continuously monitor and maintain the quality of our produce and

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ensure its timely distribution to our customers around the world.

We market and distribute our products to retail chains, wholesalers, independent distributors and marketing companies in more than 50 countries around the world. In 2000, North America was our largest market, accounting for 50% of our total sales. Europe and the Asia-Pacific region were our other major markets, accounting for 31% and 17% of total sales. The scale of our fresh produce transportation and distribution operations provides us with the flexibility to take advantage of market opportunities as they arise. It also enables us to rapidly introduce new products and to widely distribute those products efficiently.

We have exclusive rights to use the DEL MONTE(R) brand name for fresh fruit, fresh vegetables and other fresh produce on a royalty-free basis under a worldwide, perpetual license from Del Monte Corporation, an unaffiliated company that owns the DEL MONTE(R) trademark. Del Monte Corporation and several other unaffiliated companies manufacture, distribute and sell under the DEL MONTE(R) brand name canned or processed fruits, vegetables and other produce as well as dried fruit, snacks and other products.

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Our principal shareholders, the Abu-Ghazaleh family, have been involved in the fresh produce business since the late 1950s and acquired the Company, which is engaged in the fresh produce business using the DEL MONTE(R) brand name, in December 1996. In October 1997, we effected an initial public offering of our ordinary shares.

In September 1998, we combined the fresh produce business of IAT Group Inc., a company owned by the Abu-Ghazaleh family, with the fresh produce business conducted under the DEL MONTE(R) brand name. During 1999 and 2000, we completed several important acquisitions. In January 1999, we acquired all of the outstanding shares of Banana Marketing Belgium N.V., or BMB, a marketing company in Europe which enabled us to expand direct sales in the Northern European market. Also during 1999 and 2000, we acquired a distribution business in New Zealand and we acquired several fresh-cut fruit businesses in North America and a produce distribution business in the U.K. We expect that the North American acquisitions will help us to rapidly develop a national fresh-cut fruit and vegetable business in the United States.

### PRODUCTS

The following table presents the countries from which we source our primary products, and the percentage of total 2000 sales volume for each product category by country. The table also presents the percentage of total 2000 sales volume of each product category that is sourced from farms owned or leased by us or by joint ventures in which we participate and the percentage that is purchased by us from independent growers.

	Percentage of Total 2000 Volume Sourced			
Source	Bananas	Pineapples	Deciduous Fruit and Citrus	Melo

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CENTRAL AMERICA:				
Costa Rica .....	32%	66%	--	36
Guatemala .....	10	--	--	17
Panama .....	2	--	--	--
ASIA-PACIFIC:				
Philippines .....	23	14	--	--
New Zealand .....	--	--	1%	--
SOUTH AMERICA:				
Chile .....	--	--	53	--
Ecuador .....	12	--	--	--
Uruguay .....	--	--	3	--
Colombia .....	15	--	--	--
Brazil .....	1	--	--	4
NORTH AMERICA:				
United States .....	--	20	13	30
Mexico .....	--	--	2	4
AFRICA:				
South Africa .....	--	--	15	--
Cameroon .....	5	--	--	--
Spain .....	--	--	5	--
OTHER .....	--	--	8	9
	----	----	----	----
TOTAL .....	100%	100%	100%	100
	====	====	====	====
From company-owned or leased farms and joint ventures .....	21%	75%	12%	66
Purchased from independent growers	79	25	88	34
	----	----	----	----
TOTAL .....	100%	100%	100%	100
	====	====	====	====

BANANAS

Bananas are the leading internationally traded fresh fruit in terms of both volume and dollar sales. Based on the most recently available FAO data, Europe is the world's largest market for bananas, importing approximately 14 billion pounds per year. North America is the next largest market for bananas, importing over ten billion pounds annually. The Asia-Pacific region, including the Middle East, currently imports approximately five billion pounds per year. According to the most recently available FAO data, during the period from 1990 to 1999, the volume of banana imports increased by approximately 37% in North America, by approximately 59% in Europe, including Eastern Europe, and by approximately 100% in the Asia-Pacific region, including the Middle East. Bananas are the largest volume fresh fruit and the second largest volume fresh produce item, behind potatoes, sold in U.S. grocery stores.

We sold 108 million boxes of bananas in 2000 compared to 113 million



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boxes in 1999, primarily due to a planned reduction in sales volumes in the Eastern European markets.

### OTHER FRESH PRODUCE

#### PINEAPPLES

Based upon the most recently available FAO data, annual fresh pineapple consumption in the United States and Canada in 1999 was approximately 696 million pounds. In 1999, fresh pineapple imports into Europe were approximately 1,186 million pounds and imports into the Asia-Pacific region, including the Middle East, were approximately 311 million pounds. During the period from 1990 to 1999, the volume of imports of fresh pineapple increased by approximately 141% in North America and by approximately 88% in Europe, including Eastern Europe, but decreased by approximately 8% in the Asia-Pacific region, including the Middle East.

Since the introduction in 1996 of our premier product, the "DEL MONTE GOLD(R) EXTRA SWEET" pineapple, our share of the worldwide pineapple market has grown significantly, to an estimated 52% in 2000. In addition, largely as a result of our introduction and expansion of the "DEL MONTE GOLD(R) EXTRA SWEET" pineapple, we increased our aggregate pineapple sales volume from 12 million boxes in 1996 to 21 million boxes in 2000. During 2000, we began production of the "DEL MONTE HAWAII GOLD(TM)" pineapple in our Hawaii plantation. The "DEL MONTE HAWAII GOLD(TM)" will be marketed in North America starting in 2001. The "DEL MONTE GOLD(R) EXTRA SWEET" and the "DEL MONTE HAWAII GOLD(TM)" have a number of highly desirable characteristics such as enhanced taste, golden shell color, bright yellow flesh and a higher vitamin C content as compared to traditional varieties of pineapple.

#### DECIDUOUS FRUIT

Deciduous fruit grows on trees, bushes or vines that shed their leaves seasonally. We produce, distribute and market a variety of deciduous fruit, primarily consisting of grapes, stonefruit, apples, pears and citrus. The stonefruit we sell includes primarily plums, nectarines and peaches.

In 2000, we sold ten million boxes of deciduous fruit including four million boxes of grapes, two million boxes of citrus, one million boxes of apples and one million boxes of stonefruit. In 1999, we sold nine million boxes of deciduous fruit.

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#### MELONS

Demand for melons in the United States and Europe continues to grow. Based on the most recently available FAO data, during the period from 1990 to 1999 the volume of imports of cantaloupes and other melons increased by approximately 110% in North America and by approximately 130% in Europe.

We currently sell a variety of melons including cantaloupe, honeydew, watermelon and other specialty melons. We have introduced new varieties of melons in order to meet the different tastes and expectations of consumers in various markets. We have become a significant producer and distributor of cantaloupe, honeydew and other melons during the off-season. In 2000, we were the largest marketer in the United States of cantaloupe and honeydew sold in the

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November to May off-season with an estimated 27% market share for cantaloupe and an estimated 35% market share for honeydew.

In 2000, we sold over 19 million boxes of melons, compared to 15 million boxes in 1999. The 2000 sales included 14 million boxes of cantaloupes, two million boxes of honeydews, two million boxes of specialty melons and one million boxes of watermelons. We sold approximately 82% of our total melon volume in North America and approximately 16% in the off-season in Europe.

### OTHER

During 1999 and 2000, we acquired three fresh-cut fruit and vegetable businesses in North America, which we expect will help us to rapidly develop a national fresh-cut fruit and vegetable business. These acquisitions demonstrate our on-going initiative of diversification. The fresh-cut produce business provides us with an opportunity to further leverage our distribution network and bring value-added products to the market. During 2000, we sold 1.7 million boxes of fresh-cut products in North America. The market for the fresh-cut fruit and vegetable category is approximately \$10 billion and is expected to more than double by 2005, according to the INTERNATIONAL FRESH-CUT PRODUCE ASSOCIATION.

We also produce, market and distribute other fresh produce including plantains, Vidalia(R) and other sweet onions and specialty vegetables (collard greens, turnip greens and mustard greens). In 2000 we sold two million boxes of plantains principally under the DEL MONTE(R) brand name, and we plan to continue increasing our sales of this fruit, which we purchase from independent growers. In addition, in 2000, we sold over two million boxes of sweet onions and specialty vegetables. We began growing sweet onions outside the United States in 1998, and we also purchased a Vidalia(R) sweet onion farm and distribution facility in Georgia. Although sweet onions are grown throughout the United States, a sweet onion may only be labeled a Vidalia(R) onion if it is grown in certain counties in the State of Georgia.

### SOURCING AND PLANTATION OPERATIONS

We source our products from 15 countries in North, Central and South America, the Asia-Pacific region and Africa. In 2000, 32% of the fresh produce we sold was grown on farms that are owned or leased by us or by joint ventures in which we participate and the remaining 68% was acquired through supply contracts with independent growers. We seek to maintain long-term contracts with most of our independent growers in order to maintain a stable source of supply.

### BANANAS

Bananas are grown in hot and humid climates, typically within 15 degrees north or south of the equator. Bananas are vulnerable to both adverse localized weather conditions, such as windstorms or floods, and to plant disease. For example, in 1998, our Guatemalan banana operations were damaged as a result of Hurricane Mitch. The hurricane damage reduced our Guatemalan banana production by

approximately six million and two million boxes in 1999 and 1998, respectively, or approximately 5% and 2%, respectively, of our 1999 and 1998 worldwide banana production.

In Central and South America we produce bananas on company-owned farms in Costa Rica, Guatemala and Brazil and purchase bananas from independent

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growers in Costa Rica, Ecuador, Guatemala, Colombia, Mexico and Panama, primarily through long-term contracts.

Due in part to limitations in the Philippines on foreign ownership of land, we purchase bananas in the Philippines through long-term contracts with independent growers. Under these contracts we have the right and the obligation to purchase all bananas produced by the independent grower that meet our quality specifications. Approximately half of all of our Philippine-sourced bananas are supplied by one major Philippine grower which also supplies us with pineapples through a joint venture relationship.

Our banana production in Cameroon is conducted in accordance with a 1987 arrangement, as amended, between one of our subsidiaries and the Cameroon Development Corporation, a company wholly-owned by the government of Cameroon. Based on this agreement, we provide financial, management and technical support to develop and cultivate banana plantations owned by the Cameroon Development Corporation. The Government of Cameroon started procedures for the privatization of the Cameroon Development Corporation through a bid process. Based on the agreement, we disagree with the Government of Cameroon with respect to the acreage which can be privatized and the date on which the privatization may take effect. We are currently involved in discussions with the Government of Cameroon regarding our disagreements and we have been involved in the privatization process. In the event the Government of Cameroon was to select another bid, we have the right of first refusal to acquire the business being privatized by matching the chosen bid.

### PINEAPPLES

Pineapples are grown in tropical locations similar to those in which bananas are grown, but pineapple growing requires greater capital resources, significant agricultural expertise and intensive cultivation. As a result, a higher percentage of the pineapples we sell are produced on company-owned or leased farms, as compared with the bananas we sell.

The principal production and procurement areas for our pineapples are Costa Rica, Hawaii and the Philippines. We own and operate a pineapple plantation in Costa Rica, which provided approximately eleven million of the total of fourteen million boxes of pineapple sourced from Costa Rica in 2000. In Hawaii, we operate a pineapple plantation on leased land on the island of Oahu. Most of this plantation is situated on land held under long-term leases which run through 2008, while approximately 2,000 acres of the plantation is currently leased on a month-to-month basis pending resolution of the environmental issues relating to the Kunia Well site. As part of our joint venture arrangement in the Philippines, we have a pineapple production and purchase agreement expiring in the year 2013 that provides us with all of the joint venture's pineapple production that meets our quality specifications. In the Philippines we also have a long-term pineapple supply and profit-sharing agreement, under which we are assured a minimum annual volume of pineapples.

### DECIDUOUS FRUIT

We obtain our supply of deciduous fruit from company-owned plantations in Chile and the United States and from purchases from independent growers in Chile, South Africa, the United States and New Zealand. In Chile, we purchase fruit from independent growers and also produce a variety of deciduous fruit on more than 6,000 acres of company-owned or leased land. Grapes that are harvested from Chile for

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the pre-Christmas season in North America typically command a premium price because of the limited supply at that time of the year. In South Africa, we source most of our deciduous fruit from the Capetown area under annual contracts with independent growers. In the United States, the majority of our fruit is sourced from California. In New Zealand, we source our products from independent growers.

### MELONS

We are able to provide our customers with a year-round supply of melons by sourcing them from Costa Rica, Guatemala, Brazil, the United States and Mexico. We have developed specialized melon-growing technology which we believe has significantly increased our crop yield. Melon crop yields are highly dependent on favorable weather conditions, particularly in the case of cantaloupes, which are highly susceptible to adverse weather conditions. In addition, melon production requires annual crop rotation and irrigation. For these reasons, we have chosen primarily to lease rather than to own melon farms.

### OTHER

We source the other products that we sell from a variety of locations worldwide.

### QUALITY

In order to ensure the consistently high quality of our products, we have a quality assurance group that maintains detailed quality specifications for our products. Our specifications require extensive sampling of our fresh produce at all stages of the production and distribution process to ensure high quality and proper sizing as well as to identify the primary sources of any defects. Our fresh produce is evaluated based on both external appearance and internal quality, using size, color, porosity, translucence and sweetness criteria. Only fresh produce meeting our stringent quality specifications is sold under the DEL MONTE(R) brand name.

We are able to maintain the high quality of our products by growing our own produce and working closely with our joint venture partners and independent growers. We insist that all produce supplied by our independent growers meet the same stringent quality requirements as produce grown on our own farms. Accordingly, we monitor our independent growers to ensure that their produce will meet agricultural and quality control standards, we offer technical assistance on certain aspects of production and packing and, in some cases, we manage the farms. As proof of our commitment to quality, in July 2000, our Philippines banana operations received ISO 9002 certification in recognition of quality management systems.

In December 1998, our Costa Rican fresh pineapple and banana operations received certificates of compliance to the International Standards Organization, or ISO, 14001 standards. In April 1999, our Guatemalan banana operation also received the ISO 14001 certification. These certifications demonstrate that our Costa Rican banana and fresh pineapple operations, and our Guatemalan banana operations conform to internationally recognized standards for environmental management systems. In light of increasing concerns about the environmental impact of agricultural practices, particularly among European consumers, we believe that our environmental management efforts may become increasingly important in marketing our products. We are seeking to achieve certificates to the ISO 14001 and/or ISO 9000 standards in our other major worldwide production operations.

### PACKING FACILITIES

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We have extensive packing facilities in locations around the world where we receive and pack for shipment fresh produce grown on our plantations and received from joint venture partners and independent

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growers. At our banana and pineapple sourcing locations, we have packing operations where we prepare harvested fruit for shipment. At locations where we grow or purchase deciduous fruit and melons, most of our packing stations include cold storage facilities, controlled atmosphere rooms and multi-purpose packing lines designed to handle a variety of products. The quality assurance process that begins on our plantations and those of our joint venture partners and independent growers continues as harvested products enter our packing facilities. Where appropriate, we cool the fresh produce at our packing facilities to maximize quality and shelf life.

### SHIPPING AND DISTRIBUTION

In order to maintain the product quality and freshness required to remain competitive and meet customers' expectations, it is critical that we successfully manage the logistics of distributing fresh produce in a timely manner to appropriate markets. In addition, we strive to preserve our fruit by creating a continuous cold chain, beginning with the harvest of the fruit in the field through its distribution to our end markets. Maintaining fruit at the appropriate temperature is an important factor in preventing deterioration of the fruit and maximizing potential shelf life. For example, bananas must be refrigerated within 36 hours of the time of harvest and carefully maintained in this state until delivery to the customer in order to ensure quality and freshness. Even more stringent refrigeration requirements apply to the transportation of pineapples, melons and deciduous fruit. As a result of these requirements, we operate a broad range of shipping and distribution facilities including refrigerated vessels, port facilities, trucks and warehouses.

We conduct shipping operations on a global basis to support our fresh produce business, transporting our products from the countries in which they are grown to the countries in which they are sold. We devote substantial resources to managing the scheduling and availability of reliable ocean transportation. In doing so, we seek to maximize the flexibility of our shipping operations to permit us both to deliver our products on a timely basis to our customers, and also to enhance our ability to respond quickly to changes in the global fresh produce market by redeploying shipments to meet demand.

As of December 29, 2000, 15 out of the total of 19 vessels we chartered were chartered on a short-term basis and, accordingly, our shipping operations are generally subject to the volatility of the short-term vessel charter market. Both the supply of and demand for refrigerated vessels fluctuate over time, causing corresponding fluctuations in short-term charter rates that can be significant and that directly affect our overall transportation costs and results of operations. The majority of our worldwide pineapple and deciduous fruit production and all of our banana and melon production are shipped by refrigerated vessels. In addition, we air freight the majority of our Hawaiian pineapple production to customers in the mainland United States. In 2000, we air freighted 2 million boxes to those customers. We have been able to use our existing refrigerated vessel fleet to ship melons from Costa Rica and Guatemala, which has significantly reduced our per-box costs and improved our margins. We also have developed a controlled modified atmosphere package for use in shipping melons, which allows us to harvest the fruit when it is at a more advanced stage of ripeness, resulting in improved melon taste without reducing shelf life.

As of December 29, 2000, we operated 26 cold storage and distribution facilities located throughout the United States, Europe and the Asia-Pacific region, many of which have ripening facilities. The cold storage facilities allow palletized fruit to be stored in a temperature-controlled environment. Our cold-storage capability helps to improve pricing by reducing pressure to fully sell a shipment prior to its arrival at the port and improves ship utilization by minimizing their waiting time at ports.

SALES AND MARKETING

We market our fresh produce in over 50 countries around the world. The following tables present for each of the periods indicated (1) the percentage of our total net sales by geographic region and (2) the percentage of our total net sales by product category:

	Year Ended	
	January 1, 1999	December 31, 1999
	-----	-----
NET SALES BY GEOGRAPHIC REGION:		
North America.....	49%	48%
Europe.....	33	34
Asia-Pacific.....	15	16
Other.....	3	2
	----	----
Total.....	100%	100%
	====	====
NET SALES BY PRODUCT CATEGORY:		
Bananas.....	56%	55%
Other fresh produce.....	40	40
Non-Produce.....	4	5
	----	----
Total.....	100%	100%
	====	====

Our customers primarily consist of retail chains, wholesalers and distributors. As part of our effort to maintain and enhance the value of the DEL MONTE(R) brand name and strengthen customer loyalty, we, directly or in conjunction with our marketing associates and distributors, provide value-added services for our customers. These services include technical training relating to the handling of fresh produce, merchandising, joint promotional activities, market research, ripening services and logistical support. Since our customers generally carry only one brand of each fresh produce item, we focus our marketing and promotional efforts on trade advertising and in-store promotions.

NORTH AMERICA

Sales and distribution of our products in North America are conducted by a sales force with offices throughout the United States and Canada. This sales force sells directly to customers in North America, comprised principally

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of leading grocery stores and other retail chains, wholesalers and distributors. In recent years, our customer base has been consolidating and the sales force has focused on supplying large-scale customers.

In the United States, because produce department margins are among the highest of all major departments in grocery stores and because of strong demand for fresh produce, many retailers have responded by using new grocery store formats that allot more shelf space to fresh produce and/or place it in a prime location within their stores.

We typically sell our bananas at a price that includes delivery to the port of entry. At the port of entry, the fruit, which has been harvested while still unripe or green, is transported in refrigerated trucks to processing warehouses where the bananas are ripened, which generally takes four to eight days. Bananas

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ripened by distributors or service wholesalers are then sold to retailers, while bananas ripened by chain store ripening rooms are distributed directly to their company-owned food stores. To meet customer needs, we offer a proprietary banana ripening service from our distribution centers. We also provide other services, such as store delivery, from our distribution locations. In contrast to bananas and nearly all deciduous fruit, pineapples and melons are ripe at the time of harvest, which requires the fruit to be delivered and sold in a shorter time period but does not require any further dependence on ripeners and ripening schedules.

### EUROPE

The consumption of fresh produce has increased in Europe, aided by greater year-round availability of certain fruits and vegetables from other sources such as Chile and South Africa and by new technologies such as controlled atmosphere storage. However, the European Union has imposed regulations that have reduced the supply of bananas in the European Union and slowed EU banana market growth. See "Government Regulation--European Union Banana Import Regulations", described below. In the United Kingdom, our products are distributed in much the same manner as in North America, through direct sales to leading retail chains and to wholesalers and distributors. Our products are distributed in Northern and Southern Europe through two marketing companies with whom we share, in an agreed ratio, the profits or losses realized from sales to customers. The Northern European marketing company is a partnership in which we own a non-controlling 80% equity interest. We gave notice of our intent to discontinue our profit-sharing agreement with this partnership, but we are in ongoing discussions with the partnership to resolve certain disagreements. See "Risk Factors--Our ability to successfully distribute fresh produce in Europe and Japan is at risk due to our distribution arrangements." During 1999, we acquired all of the outstanding shares of BMB a marketing company in Belgium which enabled us to expand our direct sales in the Northern European market.

### ASIA-PACIFIC

Since 1975, our bananas and pineapples have been distributed in Japan through Japan's largest fresh produce distribution cooperative, which distributed our products on a sales commission basis. In 1996, we commenced direct marketing of fresh produce in Japan and in 2000, 61% of our sales volume in Japan was attributable to our direct marketing efforts.

We have also commenced direct sales and marketing activities in Hong

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Kong and Korea. In other Asia-Pacific markets, including China, Pacific Russia, Okinawa, Singapore and Taiwan, we currently sell to local distributors.

### COMPETITION

Fresh produce marketing is highly competitive, and the effect of competition is intensified because our products are perishable. Competition in the sale of bananas, pineapples, deciduous fruit and melons comes from competing producers of those fruits as well as other fresh produce items, most of which are seasonal in nature. In order to compete successfully and capitalize on our extensive brand awareness, we must be able to strategically source fresh produce of uniformly high quality and sell and distribute it on a timely basis.

The extent of competition varies for each particular fresh produce line. In the banana market we face competition from a limited number of multinational companies. At times, particularly when demand is greater than supply, smaller companies also become a competitive factor. We believe that we are the third largest marketer of bananas in the world and that in 2000 our bananas constituted approximately 17% of the worldwide banana market.

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In the fresh pineapple market, the significant investment, logistics and transportation requirements and the significant agricultural expertise required to grow pineapples commercially deters new competitors from entering the fresh pineapple business. As a result, traditionally there have been relatively few fresh pineapple market participants. There tends to be less price fluctuation in the fresh pineapple business as compared with the banana business because of a better balance in the market between supply and demand. This happens in part because from the consumer's perspective, fewer comparable fruit substitutes for fresh pineapples exist.

Competition in the sale of melons comes from marketers of both branded melons and unbranded melons. From June to October, the peak North American melon-growing season, many growers enter the market with less expensive unbranded or regionally branded melons due to the relative ease of growing melons, the short growth cycle and reduced transportation costs resulting from the proximity of the melon farms to the markets. These factors permit many smaller domestic growers to enter the market with unbranded or regionally branded melons. As there are comparatively fewer melons available during November to May, the U.S. off-season, we concentrate on selling our melons during this off-season. In 2000, we were the largest marketer of cantaloupes and honeydews sold in the United States in the off-season, November to May.

### ENVIRONMENTAL MATTERS

The management, use and disposal of some chemicals and pesticides are an inherent aspect of our production operations. These activities and other aspects of production are subject to various environmental laws and regulations, depending upon the country of operation. In addition, in some countries of operation, the environmental laws can require the investigation and, if necessary, remediation of contamination related to past or current operations. We are not a party to any dispute or legal proceeding relating to environmental matters where we believe that the risk associated with the dispute or legal proceeding would be material, except as described below in connection with the Kunia Well Site and under "Legal Proceedings."

On May 10, 1993, the EPA identified the Kunia Well Site at our



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plantation in Hawaii for potential listing on the National Priorities List ("NPL") under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended ("CERCLA" or "Superfund"). This identification was based upon the detection of elevated levels of certain chemicals in the soil and ground water in the area of the Kunia Well Site in 1980. In 1980, we discontinued use of the Kunia Well Site, provided an alternate water source to area well users and commenced our own voluntary cleanup operation.

On December 16, 1994, the EPA issued a final ruling adding the Kunia Well Site to the NPL. We entered into an order with the EPA for the Kunia Well Site on September 28, 1995. Under the terms of the order and the approved workplan, we submitted a remedial investigation report in November 1998 for review by the EPA. The remedial investigation report was finalized on January 21, 1999 and approved by the EPA in February 1999. The final draft feasibility study was submitted for EPA review in December 1999, and we expect that the feasibility study will be finalized by the first half of 2001. The ultimate outcome and any potential costs associated with this matter is estimated to be between approximately \$4.2 million and \$28.1 million (a portion of these estimates have been discounted using a 5% interest rate. The undiscounted estimates are between approximately \$5.0 million and \$30.0 million). As of December 29, 2000, our balance sheet includes a provision of approximately \$4.2 million.

### GOVERNMENT REGULATION

Agriculture and the sale and distribution of fresh produce are subject to regulation by government authorities in the countries where the produce is grown and the countries where such produce is marketed. We have internal policies and procedures to comply with the most stringent regulations applicable to our

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products, as well as a technical staff to monitor chemical usage and ensure compliance with applicable laws and regulations. We believe we are in material compliance with these laws and regulations. Additionally, we are not a party to any dispute or legal proceeding relating to governmental regulations where the risk associated with the dispute or legal proceeding would be material, except as described above in "Environmental Matters" and in "Legal Proceedings."

We are also subject to a variety of government regulations in countries where we market our products. The countries in which we market a material amount of our products are the United States, the countries of the EU, Japan, China and South Korea. These government regulations include:

- o sanitary regulations, particularly in the United States and the countries of the EU;
- o regulations governing pesticide use and residue levels, particularly in the United States, Japan and Germany; and
- o regulations governing packaging and labeling, particularly in the United States and the countries of the European Union.

A failure to comply with applicable regulations could result in an order barring the sale of part or all of a particular shipment of our products or, in an extreme case, the sale of any of our products for a specified period. This could have a material adverse effect on our results of operations and financial condition

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In addition, we believe there has been an increasing emphasis on the part of consumers, as well as retailers and wholesale distributors, on food safety issues, which could result in our business and operations being subject to increasingly stringent food safety regulations or guidelines.

### EUROPEAN UNION BANANA IMPORT REGULATIONS

The banana import regulations that took effect in the European Union on July 1, 1993 have restricted our access to the EU banana market by favoring imports from certain former British and French territories in Africa (such as Cameroon), the Caribbean and the Pacific. In two separate rulings, General Agreement on Tariffs and Trade ("GATT") panels have found the EU banana import regulations to be illegal. In August 1997, the World Trade Organization (the "WTO") Appellate Body ruled that the EU's banana import regulations violate world trade rules.

On July 20, 1998, the European Union introduced a modified banana import regime in response to the WTO appellate ruling. The new banana regime maintains the system of tariffs and quotas, but abolishes the existing system of licensing imports. Under the new regime, licenses are allocated based on the amount of bananas actually imported in the past. The United States challenged the modified regime as failing to comply with the WTO appellate ruling and has threatened to impose sanctions in the form of duties of 100% of the value of specified EU goods, effective retroactively to March 3, 1999. The United States currently requires importers of the specified EU goods to post bonds in the amount of the threatened duties. In 1999, a WTO arbitral panel ruled that the existing modifications made to the EU banana import regime were insufficient to bring it into compliance with world trade rules.

On January 29, 2001, the Council of the European Union issued regulation 216/2001 authorizing the modification of the EU banana import regime to the traditional trade flow method and/or other methods. The date of adoption and the specifics of a potential new banana import regime remain unclear pending further clarification of the implementation procedures. On February 16, 2001 the European Union Banana Management Committee issued a circular providing that the current import system will remain in place until, at a minimum, July 1, 2001. Accordingly, we cannot predict whether or when any additional changes will be made to EU banana import regulations in response to the WTO arbitral panel,

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or if made, what effect such changes would have on us and our operations. See "Risk Factors--We are exposed to political, economic and other risks from operating a multinational business."

### ORGANIZATIONAL STRUCTURE

We are organized under the laws of the Cayman Islands and, as set forth in our Amended and Restated Memorandum of Association, we are a holding company for the various subsidiaries that conduct our business on a worldwide basis. Our significant subsidiaries all of which are wholly-owned are:

Subsidiary

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Country of Incorporation

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Corporacion de Desarrollo Agricola Del Monte S.A.	Costa Rica
Compania de Desarrollo Bananero de Guatemala, S.A.	Guatemala
Del Monte Fresh Produce Brasil Ltda.	Brazil
Del Monte Fresh Produce (Chile) S.A.	Chile
Del Monte Fresh Produce International Inc.	Liberia
Del Monte Fresh Produce N.A., Inc.	USA
Del Monte Fresh Produce (UK) Ltd.	England
Fresh Del Monte Japan Company Ltd.	Japan

In addition to the above, we have a non-controlling 80% interest in Internationale Fruchtimport Gesellschaft Weichert & Co., a German limited partnership.

### PROPERTY, PLANT AND EQUIPMENT

The following table summarizes the plantation acreage owned or leased by us and the principal products grown on such plantations by location as of the end of 2000:

Location	Acres Under Production		Products
	Acres Owned	Acres Leased	
Costa Rica.....	22,500	1,700	Bananas, Pineapples
Guatemala.....	15,800	2,700	Bananas, Melons
Brazil .....	3,000	--	Bananas, Melons
Chile.....	5,400	--	Deciduous fruit
Hawaii.....	--	9,400	Pineapples
Contiguous United States	700	2,400	Melons, Onions, Deciduous

In addition, we lease port and other facilities and office space in a variety of locations worldwide. We are currently leasing approximately 2,000 acres in Hawaii on a month to month basis pending resolution of the environmental issues relating to the Kunia Well Site. See "Environmental Matters."

### ITEM 5. OPERATING AND FINANCIAL REVIEW AND PROSPECTS

#### OPERATING RESULTS

##### OVERVIEW

We are a world leader in the production, distribution and marketing of fresh produce. Our products are marketed throughout the world under the DEL MONTE(R) brand name which has been in existence since 1892 and is a widely recognized symbol of product quality and reliability. Our major product categories include bananas and other fresh produce, which includes primarily pineapples, deciduous fruit and melons. With 2000 sales of over four billion

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pounds of bananas and over two billion pounds of other fresh produce, we believe we are the third largest marketer of bananas and the largest marketer of fresh pineapples in the world, as well as the largest marketer of cantaloupes and honeydews sold in the United States in the off-season, November to May.

### NET SALES

Our net sales are affected by numerous factors including the balance between the supply of and demand for our products and competition from other fresh produce. Our net sales are also dependent on our ability to supply a consistent volume and quality of fresh produce to the markets we serve. For bananas, seasonal variations in demand as a result of increased supply and competition from other fruits are reflected in the seasonal fluctuations in banana prices, with the first six months of the year generally exhibiting stronger demand and higher prices, except in those years where an excess supply exists. See "Seasonality." Because our operations are conducted in many areas of the world and involve sales denominated in a variety of currencies, net sales as expressed in dollars may also be affected by fluctuations in rates of exchange between currencies.

During 2000, our net sales were negatively impacted by a strong dollar against the Euro, partially offset by a weak dollar against the Japanese Yen. Late in the fourth quarter of 2000, we began to experience a strengthening of the Euro against the dollar which has continued through the date of this filing. The effect of the strengthening of the Euro in early 2001 is being partially offset by a weakening of the Japanese Yen versus the dollar.

Our net sales growth in recent years has been achieved primarily through acquisitions, increased sales volume in existing markets of other fresh produce, primarily pineapples and melons, higher pricing on the "DEL MONTE GOLD(R) EXTRA SWEET" pineapple and expansion of value-added services such as banana ripening. Our net sales growth in recent years is also attributable to a broadening of our product line in the other fresh produce category such as the introduction of fresh-cut and sweet onions. We expect our net sales growth to continue to be driven by increased sales volumes in the other fresh produce category.

### COST OF PRODUCTS SOLD

Cost of products sold is principally composed of two elements, product and distribution costs. Product cost for company-grown produce is primarily composed of cultivation (the cost of growing crops), harvesting, packaging, labor, depreciation and farm administration. Product cost for produce obtained from independent growers is composed of produce cost, packaging costs and, in some cases, profit sharing. Distribution costs include ocean freight, inland and air freight and port and warehouse expenses. Ocean freight is the most significant component of distribution costs and is comprised of the cost of chartering refrigerated vessels and vessel operating expenses. Vessel operating expenses include ship operation and maintenance, depreciation, fuel, which is subject to international supply and demand trends, and port charges. Variations in linerboard prices, which affect the cost of boxes and other packaging materials, and

fuel prices, can have a significant impact on our product cost and, accordingly, profit margins. Linerboard, plastic, resin and fuel prices have historically been volatile. Linerboard and fuel prices increased significantly in 2000 as

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compared to 1999. Linerboard and fuel prices on a per ton basis have declined during the first two months of 2001 in comparison to the end of the year 2000.

Historically, we have received subsidies from the Costa Rican government for the production and export of pineapples which we accounted for as a reduction in cost of products sold. These subsidies which were \$9.3 million for 1999 and \$8.2 million for 1998, expired on December 31, 1999.

In general, changes in the volume of the products we sell have a direct impact on our per-box product cost. Within any particular year, a significant portion of our cost of products sold is fixed, both with respect to company-owned operations and with respect to the farms of independent growers from whom we have agreed to purchase all the product they produce. Accordingly, higher volumes directly reduce the average per-box cost, while lower volumes directly increase the average per-box cost. In addition, because the volume that will actually be produced on plantations owned by us and by independent growers in any given year depends on a variety of factors, including weather, that are beyond our control or the control of our independent growers, it is difficult to predict volumes and per-box costs.

In 1998, Guatemalan banana operations were damaged as a result of Hurricane Mitch. The hurricane damage resulted in a one-time charge of \$26.5 million for asset write offs and other costs, net of insurance proceeds and reduced banana production by approximately six million and two million boxes in 1999 and 1998, respectively, or approximately 5% and 2%, respectively, of our worldwide banana production.

### SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses include primarily the costs associated with selling in North America, Japan, Korea, the United Kingdom, Belgium and the Netherlands, where we have our own sales force, advertising and promotional expenses and general corporate overhead and other related administrative functions, including depreciation associated with these functions.

### INTEREST EXPENSE

Interest expense consists primarily of interest on borrowings under working capital facilities that we maintain and interest on other long-term debt and capital lease obligations. Increases in interest rates during 2000 significantly contributed to the increase in interest expense. Interest rates in the first two months of 2001 have declined in comparison to interest rates at the end of 2000.

### OTHER INCOME (LOSS), NET

Other income (loss), net, primarily consists of equity earnings in unconsolidated companies including melon and pineapple and deciduous fruit joint ventures, a box manufacturing facility and a German limited partnership engaged in the distribution of fresh produce in Northern Europe, together with currency exchange gains or losses and other income or expenses. During 1999, we recognized \$13.5 million of insurance proceeds in connection with Hurricane Mitch, which is included in other income (loss), net. In 2000, we recognized a loss of \$5.2 million due to the permanent decline in market value on available-for-sale securities, which is included in other income (loss), net.

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PROVISION FOR INCOME TAXES

Income taxes consist of the consolidation of the tax provisions, computed on a separate entity basis, in each country in which we have operations. Since we are a non-U.S. company with substantial operations outside the United States, a substantial portion of our results of operations is not subject to U.S. taxation. We are subject to U.S. taxation on constructive operating profits of our U.S. distribution company, calculated in accordance with the tax provisions governing related party transactions.

RESULTS OF OPERATIONS

The following table presents, for each of the periods indicated, certain income statement data expressed as a percentage of net sales:

	Year Ended	
	January 1, 1999	December 31, 1999
INCOME STATEMENT DATA:		
Net sales.....	100.0%	100.0%
Gross profit.....	12.2	8.6
Selling, general and administrative expenses.....	3.6	3.6
Operating income.....	6.5	4.8
Interest expense.....	1.9	1.7
Income before extraordinary item.....	4.8	3.3
Net income .....	3.7	3.3

The following tables present for each of the periods indicated (1) net sales by geographic region, (2) net sales by product category and (3) gross profit by product category, and in each case, the percentage of the total represented thereby:

	Year Ended					
	January 1, 1999		December 31, 1999		December 2000	
NET SALES BY GEOGRAPHIC REGION:						
North America.....	\$ 781.0	49%	\$ 830.4	48%	\$ 922.0	48%
Europe.....	522.8	33	601.5	34	572.0	33
Asia-Pacific.....	237.7	15	280.7	16	324.0	16
Other.....	58.6	3	30.6	2	39.0	2
Total.....	\$1,600.1	100%	\$1,743.2	100%	\$1,859.0	100%

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	=====	===	=====	===	=====
NET SALES BY PRODUCT CATEGORY:					
Bananas.....	\$ 897.5	56%	\$ 951.3	55%	\$ 921.
Other fresh produce.....	638.2	40	701.3	40	838.
Non-produce.....	64.4	4	90.6	5	99.
	-----	---	-----	---	-----
Total.....	\$1,600.1	100%	\$1,743.2	100%	\$1,859.
	=====	===	=====	===	=====
GROSS PROFIT BY PRODUCT CATEGORY:					
Bananas.....	\$ 32.7	17%	\$ (4.0)	(3)%	\$ 6.
Other fresh produce.....	160.6	82	155.5	103	162.
Non-produce.....	1.4	1	(0.9)	-	(1.
	-----	---	-----	---	-----
Total.....	\$ 194.7	100%	\$ 150.6	100%	\$ 166.
	=====	===	=====	===	=====

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2000 COMPARED WITH 1999

### NET SALES

In 2000, net sales were \$1,859.3 million compared with \$1,743.2 million for 1999, an increase of 7%. The increase in net sales of \$116.1 million was primarily the result of higher sales volume of other fresh produce, partially offset by lower per unit sales volumes of bananas and the effect of a stronger dollar against the Euro.

Net sales of bananas decreased 3% in 2000 compared with 1999, as a result of a planned 4% reduction in sales volumes in Europe and North America and lower per unit sales prices in Europe and Asia-Pacific, partially offset by higher per unit sales prices in North America. The decrease in per unit sales pricing in Europe and Asia-Pacific resulted from an oversupply in these markets.

Net sales of other fresh produce increased by \$137.6 million or 20% in 2000 compared with 1999 primarily due to an increase in unit sales volumes of melons, deciduous fruit and fresh-cut operations and higher per unit sales prices of all of the major products. The increase in unit sales volume resulted from better yields from the melon operations and the introduction of the fresh-cut operation in late 1999. The fresh-cut operation contributed \$34.9 million to net sales in 2000.

Our net sales in 2000 were negatively impacted by the strengthening of the dollar against the Euro, partially offset by the weakening of the dollar against the Japanese Yen. The net effect of foreign exchange for the year 2000 compared with 1999 was a decrease of approximately \$35.0 million in net sales.

### COST OF PRODUCTS SOLD

Cost of products sold was \$1,692.4 million for 2000 compared with \$1,592.6 million for 1999, an increase of 6%. The increase in cost of products sold was principally attributable to the increased unit sales volume in the other fresh produce category.

### GROSS PROFIT

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Gross profit was \$166.9 million for 2000 compared with \$150.6 million for 1999, an increase of \$16.3 million or 11%. As a percentage of net sales, gross profit remained relatively constant from 8.6% in 1999 to 8.9% in 2000. Gross profit was favorably impacted by increased sales volumes of other fresh produce and overall improved per unit sales pricing, and negatively impacted by the effect of foreign exchange and higher fuel and linerboard prices.

### SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses increased \$17.4 million to \$80.9 million in 2000 compared with \$63.5 million in 1999. This increase is primarily a result of increased sales and marketing expenses related to the expansion in North America, increased selling and marketing activities in the Asia-Pacific region, an increase in bad debt expense in certain European operations and increased sales volumes of other fresh produce.

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### INTEREST EXPENSE

Interest expense increased \$13.0 million to \$43.2 million for 2000 compared with \$30.2 million in 1999, as a result of higher effective interest rates during 2000 and a higher average debt balance.

### OTHER INCOME (LOSS), NET

Other income (loss), net, was a loss of \$6.1 million in 2000 compared to income of \$14.7 million in 1999. The loss in 2000 was due primarily to foreign exchange losses and recognition of a \$5.2 million loss due to a permanent decline in market value on available-for-sale securities, partially offset by equity income in unconsolidated subsidiaries. The income in 1999 was primarily due to Hurricane Mitch insurance recoveries of \$13.5 million.

### PROVISION FOR INCOME TAXES

Provision for income taxes decreased from \$14.7 million in 1999 to \$2.9 million in 2000 primarily due to a decrease in taxable income in North America and Europe.

### 1999 COMPARED WITH 1998

#### NET SALES

In 1999 net sales were \$1,743.2 million compared with \$1,600.1 million for 1998, an increase of 9%. The increase in net sales of \$143.1 million was primarily the result of higher sales volume of our major product categories, bananas and other fresh produce, partially offset by lower per unit sales prices of bananas.

Net sales of bananas increased 6% in 1999 compared with 1998, as a result of increased sales volume in Europe and North America and higher per unit sales prices in the Asia-Pacific region, partially offset by lower per unit sales prices in Europe and North America. Banana unit sales volume increased 11% in 1999 compared with 1998 due primarily to unit sales volume gains in the North American and European markets of 22% and 9%, respectively. The increase in unit sales volume in North America and Europe resulted primarily from incremental purchases from independent growers. The decrease in per unit sales pricing in Europe and North America resulted from an oversupply in these markets.



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Net sales of other fresh produce increased 10% in 1999 compared with 1998 primarily due to higher unit sales volume in Europe and North America of 14% and 7%, respectively, partially offset by lower per unit sales prices. The increase in unit sales volume in Europe and North America resulted from the conversion and expansion of an existing pineapple plantation in Costa Rica.

Our net sales in 1999 were positively impacted by the weakening of the dollar versus the Japanese yen, partially offset by the strengthening of the dollar against European currencies for which we receive sales proceeds.

### COST OF PRODUCTS SOLD

Cost of products sold was \$1,592.6 million for 1999 compared with \$1,405.4 million for 1998, an increase of 13%. The increase in cost of products sold was principally attributable to the increased unit sales volume.

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### GROSS PROFIT

Gross profit was \$150.6 million for 1999 compared with \$194.7 million for 1998, a decrease of \$44.1 million or 23%. As a percentage of net sales, gross profit decreased from 12.2% in 1998 to 8.6% in 1999 and was negatively impacted by lower per unit sales price of bananas in North America and Europe. The negative impact of per unit banana sales prices was partially offset by higher net sales in the other fresh produce combined with reduced cost of ocean freight on a per unit basis.

### SELLING, GENERAL AND ADMINISTRATIVE EXPENSES

Selling, general and administrative expenses increased \$5.2 million to \$63.5 million in 1999 compared with \$58.3 million in 1998. This increase is primarily a result of increased selling and marketing expenses related to the increase in sales volume together with an increase in professional fees.

### INTEREST EXPENSE

Interest expense of \$30.2 million in 1999 remained relatively constant compared with 1998.

### OTHER INCOME, NET

Other income, net of \$14.7 million in 1999 was \$3.3 million higher than the \$11.4 million recorded in 1998. This change represents the proceeds from an insurance claim related to Hurricane Mitch of \$13.5 million, partially offset by a decrease in equity earnings in unconsolidated subsidiaries and an increase in currency exchange losses in 1999.

### PROVISION FOR INCOME TAXES

Our effective income tax rate increased from 14% in 1998 to 21% in 1999 primarily due to an increase in taxable income for certain subsidiaries in jurisdictions with higher tax rates.

### SEASONALITY

In part as a result of seasonal sales price fluctuations, we have

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historically realized most of our net sales and a substantial majority of our gross profit during the first two calendar quarters of the year. The sales prices of any fresh produce item fluctuate throughout the year due to the supply of and demand for that particular item as well as the pricing and availability of other fresh produce items, many of which are seasonal in nature. For example, the production of bananas is continuous throughout the year and production is usually higher in the second half of the year, but the demand for bananas varies because of the availability of other fruit. As a result, demand for bananas is seasonal and generally results in higher sales prices during the first six months of the calendar year. We make most of our sales of deciduous fruits during the off-season from November to May. In the melon market, the entry of many growers selling unbranded or regionally branded melons during the peak North American and European melon growing season results in greater supply, and therefore lower sales prices, from June to October. These seasonal fluctuations are illustrated in the following table, which presents certain unaudited quarterly financial information for the periods indicated:

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	Year Ended	
	December 31, 1999	December 29, 2000
NET SALES:		
First quarter.....	\$ 493.4	\$ 536.1
Second quarter.....	476.2	516.2
Third quarter.....	369.1	395.8
Fourth quarter.....	404.5	411.2
	-----	-----
TOTAL.....	\$1,743.2	\$1,859.3
	=====	=====
 GROSS PROFIT:		
First quarter.....	\$ 64.9	\$ 71.3
Second quarter.....	54.2	48.3
Third quarter.....	26.2	21.9
Fourth quarter.....	5.3	25.4
	-----	-----
TOTAL.....	\$ 150.6	\$ 166.9
	=====	=====

### LIQUIDITY AND CAPITAL RESOURCES

Net cash provided by operating activities for 2000 was \$98.5 million, an increase of \$59.6 million from 1999. The increase in net cash provided by operating activities is primarily attributable to lower balances of inventory, prepaid expenses and other current assets and a reduction in the growth of accounts receivable, combined with changes in other noncurrent assets and liabilities.

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Net cash provided by operating activities for 1999 was \$38.9 million, a decrease of \$25.1 million from 1998. The decrease in net cash provided by operating activities is primarily attributed to an increase in inventory, partially offset by an increase in depreciation and amortization.

Net cash used in investing activities was \$81.2 million for 2000, \$172.3 million for 1999 and \$69.1 million for 1998. The use of cash for 2000, 1999 and 1998 was primarily attributable to capital expenditures and purchases of subsidiaries. Capital expenditures were \$75.5 million for 2000, \$100.8 million for 1999 and \$53.8 million for 1998. Capital expenditures in 2000, 1999 and 1998 were primarily for expansion of our production and distribution facilities and the purchase of pre-owned refrigerated vessels.

Purchase of subsidiaries, net of cash acquired, totaled \$9.9 million for 2000, \$67.7 million for 1999, and \$11.4 million for 1998. Purchase of subsidiaries in 2000 was primarily for fresh-cut operations in the U.S. and a fresh produce distribution operation in the U.K., for 1999 it was primarily for the acquisition of BMB, a Belgian marketing company. Purchase of subsidiaries in 1998 was primarily for the acquisition of a 62% interest in National Poultry Company PLC, a Jordanian publicly traded company, engaged in the poultry business.

Net cash used in financing activities for 2000 of \$37.7 was primarily for net payments on long-term debt. Net cash provided by financing activities for 1999 of \$144.5 million was primarily attributed to borrowing under our revolving credit facility. Net cash used in financing activities for 1998 of \$48.2 million was principally attributed to net payments on short-term borrowings, the redemption of the remaining N.V. Notes and the cash payment made as part of the IAT transaction, partially offset by net proceeds from the issue of long-term debt under our revolving credit facility.

On May 19, 1998, FDP N.V. completed a tender offer to purchase \$200.0 million of the outstanding N.V. Notes and solicitation of consents to certain proposed amendments to the indenture under which the N.V. Notes were issued. We purchased \$196.8 million of the N.V. Notes in the tender offer, which we funded by a drawdown of \$207.9 million under a revolving credit facility. This revolving credit facility, which expires on May 19, 2003, replaced our \$100 million revolving credit facility. The remaining N.V. Notes were redeemed during June 1998 at a redemption price of \$1,050 for each \$1,000 principal amount of N.V. Notes being redeemed, plus accrued interest to the date of redemption. Completion of the tender offer and the redemption resulted in an extraordinary charge of \$18.1 million.

On December 15, 1998, the revolving credit facility was amended to increase the borrowing level to \$389.0 million and on May 20, 1999, the revolving credit facility was amended again to increase the borrowing level to \$450.0 million. Outstanding borrowings at December 29, 2000 were \$246.3 million, bearing interest at a weighted average interest rate of 9.22%. See "Financial Information--Description of Revolving Credit Facility."

On May 10, 2000, we amended the \$450.0 million revolving credit facility to include a five-year term loan (Term Loan) of \$135.0 million giving us a total borrowing capacity under this facility of \$585.0 million. The Term Loan has similar terms and conditions as the revolving credit facility, is payable in quarterly installments of \$3.4 million which commenced in September 2000, and bears interest based on a spread over LIBOR (9.66% at December 29,

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2000). The Term Loan matures on May 10, 2005 with a balloon payment of \$70.9 million. We used the total proceeds from the \$135.0 million Term Loan to pay down a portion of the outstanding balance on the \$450.0 million five-year revolving credit facility. The unpaid balance at December 29, 2000 of the Term Loan was \$128.2 million.

In connection with the revolving credit facility, we entered into an interest rate swap agreement expiring in 2003 with Rabobank International in order to limit the effect of the increase in interest rates on a portion of the revolving credit facility. The nominal amount of the swap decreases over its life from \$150 million in the first three months to \$53.6 million in the last three months. The cash differentials paid or received on the swap agreement are accrued and recognized as adjustments to interest expense. Interest income related to the swap agreement for 2000 was \$0.3 million. Interest expense related to the swap agreement for 1999 and 1998 was \$0.9 million and \$0.7 million, respectively.

At December 29, 2000, we had \$451.0 million in committed working capital facilities, of which \$202.1 million was available. The major portion of these facilities is represented by the \$450.0 million revolving credit facility. At December 29, 2000, \$2.2 million of available credit was applied towards the issuance of letters of credit.

As of December 29, 2000, we had \$485.1 million of long-term debt and capital lease obligations, including the current portion, consisting of \$246.3 million related to the revolving credit facility, \$128.2 million related to the Term Loan, \$74.3 million of long-term debt related to refrigerated vessel loans, \$12.8 million of other long-term debt and \$23.5 million of capital lease obligations.

We believe that cash generated from operations and available borrowings will be adequate to cover our cash needs during 2001. This belief is based primarily on the additional borrowings available under our \$450.0 million revolving credit facility and our 2001 operating plans.

### OTHER

We are involved in several legal and environmental matters which, if not resolved in our favor, could require significant cash outlays and could have a material adverse effect on our results of operations,

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financial condition and liquidity. See "Business Overview--Environmental Matters" and "Legal Proceedings."

### RESEARCH AND DEVELOPMENT, PATENTS AND LICENSES, ETC.

#### RESEARCH AND DEVELOPMENT

We have ongoing research and development projects. Major projects include reducing the cost and chemical risk of pesticides, using natural biological agents to control pests and diseases, testing new banana, pineapple and other fruit varieties for improved crop yield and resistance to wind damage, increasing the productivity of low-grade soils for improved banana growth and experimenting with various other types of produce. Our research and development expenses were \$1.9 million in 2000, \$2.0 million in 1999 and \$1.5 million in 1998.

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### PATENTS, TRADEMARKS AND LICENSES

We have exclusive rights to use the DEL MONTE(R) brand name for fresh fruits, fresh vegetables and other fresh produce on a royalty-free basis under a worldwide, perpetual license from Del Monte Corporation, an unaffiliated company that owns the DEL MONTE(R) trademark. This license allows us to use the trademark "DEL MONTE" and the words "DEL MONTE" in association with any design or logotype associated with the brand name, and certain other trademarks and trademark rights, on or in connection with the production, manufacture, sale and distribution of fresh fruit, fresh vegetables, fresh produce and certain other specified products. This license also allows us to use certain patents and trade secrets in connection with the production, manufacture, sale and distribution of the fresh fruit, fresh vegetables, fresh produce and certain other specified products.

We also sell produce under several other brand names for which we have obtained registered trademarks, including Fielder(R), Purple Mountain(R) and UTC(R).

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### ITEM 6. DIRECTORS, SENIOR MANAGEMENT AND EMPLOYEES

#### DIRECTORS AND SENIOR MANAGEMENT

The names and positions of our directors and senior management are as follows:

Name -----	Position -----	Current Po -----
Mohammad Abu-Ghazaleh.....	Chairman of the Board, Director and Chief Executive Officer	December 2
Hani El-Naffy.....	President, Director and Chief Operating Officer	December 2
John F. Inserra.....	Executive Vice President and Chief Financial Officer	December 7
M. Bryce Edmonson.....	Senior Vice President-North America	January 4,
Jean-Pierre Bartoli.....	Senior Vice President-Europe and Africa	April 1, 1
Randolph Breschini.....	Vice President-Asia-Pacific	May 19, 19
Jose Antonio Yock.....	Senior Vice President - Central America	July 20, 1
Jose Luis Bendicho.....	Vice President - South America.	March 30,
Sergio Mancilla.....	Senior Vice President-Shipping Operations	January 4,
Dr. Thomas Young.....	Vice President-Research Development & Agricultural Services	January 15

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Zoltan Pinter.....	Vice President, General Counsel and Secretary	July 16, 1996
Marissa R. Tenazas.....	Vice President-Human Resources	May 1, 1996
Antolin D. Saiz.....	Vice President-Internal Audit	May 24, 1996
Amir Abu-Ghazaleh.....	Director	December 20, 1996
Maher Abu-Ghazaleh.....	Director	December 20, 1996
Marvin P. Bush.....	Director	January 8, 1997
Stephen L. Way.....	Director	January 8, 1997
John H. Dalton.....	Director	May 11, 1997
Edward L. Boykin.....	Director	November 1, 1997

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(1) Officers who held positions with us prior to December 20, 1996 held those positions with FDP N.V.

MOHAMMAD ABU-GHAZALEH -- CHAIRMAN OF THE BOARD, DIRECTOR AND CHIEF EXECUTIVE OFFICER. Mr. Abu-Ghazaleh has served as our Chairman of the Board of Directors and Chief Executive Officer since December 1996. He was also the President and Chief Executive Officer of IAT Group Inc. Mr. Abu-Ghazaleh was President and Chief Executive Officer of United Trading Company from 1986 to 1996. Prior to that time, he was General Manager for Metico (Dubai) from 1976 to 1986 and General Manager for Metico (Kuwait) from 1967 to 1975.

HANI EL-NAFFY -- PRESIDENT, DIRECTOR AND CHIEF OPERATING OFFICER. Mr. El-Naffy has served as our President, Director and Chief Operating Officer since December 1996. Prior to that time, he served as Executive Director for United Trading Company from 1986 until December 1996. From 1976 to 1986, he was the President and General Manager of T.C.A. Shipping.

JOHN F. INSERRA -- EXECUTIVE VICE PRESIDENT AND CHIEF FINANCIAL OFFICER. Mr. Inserra has served as our Executive Vice President and Chief Financial Officer since December 1994. In April 1993, he was named our Controller and in July 1994, he became our Vice President and Controller. Between 1989 and April 1993, Mr. Inserra was the Controller of Del Monte Tropical Fruit Company.

M. BRYCE EDMONSON -- SENIOR VICE PRESIDENT-NORTH AMERICA. Mr. Edmonson has served as our Senior Vice President-North America since January 1997. Prior to that time, he was our Vice President-Sales and Marketing for North America from September 1995 to January 1997, and our Director of Del Monte melon operations from 1990 to 1995. From 1987 to 1990, Mr. Edmonson was our Director of North American Product Management.

JEAN-PIERRE BARTOLI -- SENIOR VICE PRESIDENT-EUROPE AND AFRICA. Mr. Bartoli has served as our Senior Vice President-Europe & Africa since April

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1997. Prior to that time, he served as our Financial Director for the European and African region from 1990 to 1997. Mr. Bartoli held various financial positions in our European operations from 1983 to 1990.

RANDOLPH BRESCHINI -- VICE PRESIDENT-ASIA-PACIFIC. Mr. Breschini has served as our Vice President-Asia-Pacific since March 1998. Prior to that time, he was the Chief Executive Officer and General Manager for the California 38th District Agricultural Association from 1997 to 1998 and General Manager for Hunt Wesson, Inc. from 1994 to 1996. From 1984 to 1994, Mr. Breschini held various senior operational management positions with Dole Fruit Company.

JOSE ANTONIO YOCK -- SENIOR VICE PRESIDENT-CENTRAL AMERICA. Mr. Yock has served as our Senior Vice President-Central and South America since July 1994. Prior to that time, he was our Vice President-Finance for the Latin American region from June 1992 to July 1994. Mr. Yock joined Fresh Del Monte in April 1982 and has served in several financial management positions.

JOSE LUIS BENDICHO -- VICE PRESIDENT - SOUTH AMERICA. Mr. Bendicho has served as our Vice President - South America since March 2000. From September 1998 until March 2000, he served as our Finance Regional Director - Chile. From 1997 through 1998, Mr. Bendicho served as our Manager of the Administration and Finance Division. Prior to 1997, Mr. Bendicho was with United Trading Company Desarrollo y Comercio S.A. a fresh fruit exporter - as Administration and Finance Manager.

SERGIO MANCILLA -- SENIOR VICE PRESIDENT-SHIPPING OPERATIONS. Mr. Mancilla has served as our Senior Vice President-Shipping Operations since January 1997. Prior to that time, he was General Manager for Maritima Altisol, Ltd. from October 1990 to December 1996. From January 1981 through October 1990, Mr. Mancilla was Master Officer with several Chilean shipping companies.

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DR. THOMAS YOUNG -- VICE PRESIDENT - RESEARCH, DEVELOPMENT AND AGRICULTURAL SERVICES. Dr. Young joined us in January 2001, from Syngenta Corporation, formerly Novartis Crop Protection, where he served in a variety of R&D positions coordinated national and international research programs involving plant disease control on vegetable, field, fruit and ornamental crops. He received his Ph.D. from the University of Florida in 1975.

ZOLTAN PINTER -- VICE PRESIDENT, GENERAL COUNSEL AND SECRETARY. Mr. Pinter has served as our Vice President, General Counsel and Secretary since July 16, 1999. From 1998 to 1999, Mr. Pinter served as our Associate General Counsel and Assistant Secretary. Prior to joining Fresh Del Monte, he served as General Counsel and Secretary for IAT Group Inc. from 1997 to 1998. From 1994 to 1997, Mr. Pinter was a senior associate with Adorno & Zeder, P.A and an associate with Popham Haik Schnobrich and Kaufman, Ltd. from 1991 to 1994. From 1989 to 1991, Mr. Pinter worked as a law clerk including a clerkship for the Honorable Thomas E. Scott, United States District Court Judge for the Southern District of Florida. From 1983 to 1989, Mr. Pinter held various positions with big five accounting firms.

MARISSA R. TENAZAS -- VICE PRESIDENT-HUMAN RESOURCES. Ms. Tenazas has served as our Vice President-Human Resources since May 1, 1999. From December 1996 to April 1999, she served as our Senior Director Human Resources. From 1989 to 1996, she served as Personnel Manager for Suma Fruit International (USA), Inc. Prior to that time, Ms. Tenazas held various management positions for companies in Manila, Philippines.

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ANTOLIN D. SAIZ -- VICE PRESIDENT - INTERNAL AUDIT . Mr. Saiz has served as our Vice President - Internal Audit since May 1999. From March 1996 until April 1999, he served as the Controller for Latin America for the Inacom Corporation. From 1993 through 1996, Mr. Saiz served in Financial Controllershship roles for the Wackenhut and LifeFleet Corporations. Prior to that time, Mr. Saiz served as an Audit Manager with BDO Seidman, CPAs.

AMIR ABU-GHAZALEH -- DIRECTOR. Mr. Abu-Ghazaleh has served as our Director since December 1996. He is currently the General Manager for Abu-Ghazaleh International Company and has held this position since April 1987. He has also served as the General Manager for Ahmed Abu-Ghazaleh & Sons Company since April 1979. From 1987 to April 1995, Mr. Abu-Ghazaleh was employed by Metico (Dubai) as General Manager.

MAHER ABU-GHAZALEH -- DIRECTOR. Mr. Abu-Ghazaleh has served as our Director since December 1996. He is presently the Managing Director of Suma International General Trading and Contracting Company. Prior to this, he served as the General Manager of Metico (Kuwait) from 1975 to 1995, and as its Commercial Manager from 1971 to 1975.

MARVIN P. BUSH -- DIRECTOR. Mr. Bush has served as our Director since January 1998. He is a co-founder and the Managing Director of Winston Partners Group, a private investment firm based in Vienna, Virginia. He is also Managing General Partner of Winston Growth Fund, L.P., Winston International Growth Fund, L.P., Winston Small Cap Growth Fund, L.P., and a series of private equity investment partnerships. Mr. Bush also serves on the Board of Directors of Kerrco, Inc. and HCC Insurance Holdings, Inc.

STEPHEN L. WAY -- DIRECTOR. Mr. Way has served as our Director since January 1998. He is the Chairman and Chief Executive Officer of HCC Insurance Holdings, Inc., a New York Stock Exchange company which he founded in 1974.

JOHN H. DALTON -- DIRECTOR. Mr. Dalton has served as our Director since May 1999. He is the Chairman and Chief Executive Officer of Metal Technology, Inc. He has held three presidential

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appointments. Mr. Dalton served as Secretary of the Navy from July 1993 through November 1998. Prior to serving as Secretary of the Navy he served as a member and chairman of the Federal Home Loan Bank Board from December 1979 through July 1981. Before being appointed to the Bank Board, Mr. Dalton held the position of President of the Government National Mortgage Association of the U.S. Department of Housing and Urban Development from April 1977 through April 1979. Mr. Dalton also serves on the Board of Directors of Niagra Mohawk Holdings, Inc., Trans Technology, Inc., Metal Technology, Inc. and the Cantor Exchange & IPG Photonics Corp.

EDWARD L. BOYKIN -- DIRECTOR. Mr. Boykin has served as our Director since November 1999. Following a 30-year career with Deloitte & Touche LLP., Mr. Boykin retired in 1991 and is currently a private consultant and serves on several corporate boards.

Mr. Mohammad Abu-Ghazaleh, Mr. Amir Abu-Ghazaleh and Mr. Maher Abu-Ghazaleh are brothers and, together with other members of the Abu-Ghazaleh family, are shareholders of IAT Group Inc, our principal shareholder (See - Major Shareholders). The Abu-Ghazaleh's are brothers and control the registrant. There are no other family relationships among any of the directors or executive



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officers.

### COMPENSATION

The aggregate compensation expense with respect to services rendered by all directors and senior management of our Company as a group during 2000 was \$4.4 million. This amount includes the expense attributable to an incentive payment made annually under an agreement. Under the agreement, the annual incentive payment is equal to the sum of (1) 2% of the amount, up to \$20 million, of our consolidated net income and (2) 1 1/2% of the amount of our consolidated net income above \$20 million.

During 2000, we contributed or accrued an aggregate of \$35,990 for the accounts of our executive officers under an incentive savings and security plan (the "Savings Plan"). The Savings Plan is a defined contribution pension plan that is qualified under Section 401(k) of the Internal Revenue Code of 1986. We make matching contributions for the accounts of participants in the Savings Plan generally equal to 50% of the contributions made by each such participant to the Savings Plan up to 6% of an employee's compensation. We also maintain certain tax-qualified defined benefit pension plans and supplemental non-qualified defined benefit pension plans.

### BOARD PRACTICES

Our board of directors is divided into three classes, as nearly equal in number as possible, with each Director serving a three-year term and one class being elected at each year's annual general meeting of shareholders. Mr. Amir Abu-Ghazaleh, Mr. Stephen Way and Mr. Edward Boykin are in the class of directors whose term expires at the 2001 annual general meeting of our shareholders. Mr. Maher Abu-Ghazaleh and Mr. Marvin Bush are in the class of directors whose term expires at the 2002 annual general meeting of our shareholders. Mr. Mohammad Abu-Ghazaleh, Mr. Hani El-Naffy and Mr. John Dalton are in a class of directors whose term expire at the 2003 annual shareholders meeting. At each annual general meeting of our shareholders, successors to the class of directors whose term expires at such meeting will be elected to serve for three-year terms and until their successors are elected and qualified.

Senior management are appointed by, and serve at the discretion of, our board of directors.

Our board of directors has established a compensation committee and an audit committee whose members are comprised solely of directors independent of our management. The compensation committee establishes salaries, incentives and other forms of compensation for our directors and officers and recommends policies relating to our benefit plans. The audit committee oversees the engagement of our

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independent auditors and, together with our independent auditors, reviews our accounting practices, internal accounting controls and financial results. The audit committee members are Mr. Edward Boykin, Mr. Marvin Bush and Mr. John Dalton.

### EMPLOYEES

At year-end 2000, we employed a total of approximately 19,000 persons worldwide, substantially all of whom are year-round employees. Approximately 18,000 of these persons are employed in production locations and approximately

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11,000 are unionized.

At year-end 1999 and 1998, we employed a total of approximately 20,000 persons worldwide, substantially all of whom were year-round employees. Approximately 19,000 of these persons were employed in production locations and approximately 12,000 were unionized.

We believe that our overall relationship with our employees and unions is satisfactory.

### SHARE OWNERSHIP

#### SHARE OWNERSHIP OF DIRECTORS AND SENIOR MANAGEMENT

As of December 29, 2000, the aggregate number of our ordinary shares beneficially owned by our directors and senior management was 5,952,125. This number includes options to purchase an aggregate of 1,156,000 ordinary shares under our Option Plans.

#### EMPLOYEE STOCK OPTION AND INCENTIVE PLAN

Effective immediately prior to the closing of our initial public offering in October 1997, we adopted the 1997 Share Incentive Plan (the "1997 Plan") which provides for options to purchase an aggregate of 2,380,030 ordinary shares to be granted to non-employee directors and employees of our company who are largely responsible for the management, growth and protection of our business of Fresh Del Monte and its subsidiaries ("eligible persons") in order to provide the eligible persons with incentives to continue with Fresh Del Monte and to attract personnel with experience and ability. On May 11, 1999, our shareholders approved and ratified and our Board of Directors adopted the 1999 Share Incentive Plan (the "1999 Plan"), which provides for options to purchase an aggregate of 2,000,000 ordinary shares to be granted to eligible persons. Each option has an exercise price per share equal to the fair market value of an ordinary share on the grant date, became exercisable with respect to 20% of the ordinary shares subject to the option on the date of grant and will become exercisable with respect to an additional 20% of the shares on each of the next four anniversaries of such date and will terminate ten years after the date of grant (unless earlier terminated under the terms of the 1997 Plan).

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The following table shows the options for ordinary shares outstanding as of March 2, 2001 under the 1997 and 1999 Plans:

Number of Options Outstanding	Exercise Price Per Share	Expiration Date
1,018,000	\$16.00	October 2007
90,000	\$14.21875	January 2008
450,000	\$15.6875	March 2009
30,000	\$8.375	November 2009
1,374,000	\$9.2813	November 2009
120,000	\$7.875	March 2010

### ITEM 7. MAJOR SHAREHOLDERS AND RELATED PARTY TRANSACTIONS

#### MAJOR SHAREHOLDERS

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In our Memorandum and Articles of Association, our authorized share capital consists of 200,000,000 ordinary shares having a par value of \$0.01 per share, of which 53,763,600 shares were issued and outstanding as of March 2, 2001, and 50,000,000 preferred shares having a par value of \$0.01 per share, none of which have been issued.

The following table sets forth certain information as of March 2, 2001, with respect to each shareholder known to us to own more than 5% of our ordinary shares and with respect to the ownership of ordinary shares by all directors and officers of our company as a group. The information in the table has been calculated in accordance with Rule 13d-3 under the Securities Exchange Act of 1934.

Person or Group	Number of Shares Owned
IAT Group Inc. (1) (2) .....	30,972,836
The estate of Ahmed Abu-Ghazaleh (2) (3) .....	30,972,836
Sumaya Abu-Ghazaleh (2) (3) .....	30,972,836
Mohammad Abu-Ghazaleh (2) (4) (5) .....	33,368,341
Oussama Abu-Ghazaleh (2) (4) (5) .....	31,756,075
Maher Abu-Ghazaleh (2) (3) (5) .....	31,756,075
Amir Abu-Ghazaleh (2) (3) (5) .....	32,032,217
All directors and officers as a group (19 persons) (6) .....	36,924,961

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- (1) The registered office address of IAT Group Inc. is c/o Walkers, Walker House, First Floor, Mary Street, P.O. Box 265, George Town, Grand Cayman, Cayman Islands.
  - (2) The estate of Ahmed Abu-Ghazaleh and Sumaya Abu-Ghazaleh, Mohammad Abu-Ghazaleh, Oussama Abu-Ghazaleh, Maher Abu-Ghazaleh and Amir Abu-Ghazaleh beneficially own 20%, 10%, 17.5%, 17.5%, 17.5% and 17.5%, respectively of IAT Group Inc.'s outstanding voting equity securities. Mr. Ahmed Abu-Ghazaleh passed away on August 14, 2000. His estate is currently in the process of being distributed in accordance with the applicable law. Individually, no Abu-Ghazaleh family member owns a controlling interest in IAT Group Inc.; however, because each of the IAT Group Inc. shareholders votes with other family members, the Abu-Ghazaleh family jointly controls IAT Group Inc. As a result, the individual

Abu-Ghazaleh family members may be deemed to beneficially own the ordinary shares directly owned by IAT Group Inc. and to share voting and dispositive power with respect to the ordinary shares directly owned by IAT Group Inc. However, because no one individual Abu-Ghazaleh family member owns a controlling interest in IAT Group Inc., but rather the family members must act in concert to control IAT Group Inc., no individual Abu-Ghazaleh family member has the sole power to vote or to direct the voting of, or the sole power to dispose or to direct the disposition of, any ordinary shares directly owned by IAT Group Inc.

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- (3) The business address of the estate of Ahmed Abu-Ghazaleh and Sumaya Abu-Ghazaleh, Maher Abu-Ghazaleh and Amir Abu-Ghazaleh is c/o Ahmed Abu-Ghazaleh & Sons Co. Ltd., No. 18, Hamariya Fruit & Vegetable Market, Dubai, United Arab Emirates.
- (4) The business address of Mohammad Abu-Ghazaleh and Oussama Abu-Ghazaleh is c/o Del Monte Fresh Produce (Chile) S.A., Avenida Santa Maria 6330, Vitacura, Santiago, Chile.
- (5) Includes 30,972,836 ordinary shares owned directly by IAT Group Inc. which each of the named individuals may be deemed to beneficially own indirectly by virtue of their ownership interest in IAT Group Inc.
- (6) Includes (1) 30,972,836 shares owned directly by IAT Group Inc. which each of Mohammad Abu-Ghazaleh, Maher Abu-Ghazaleh and Amir Abu-Ghazaleh may be deemed to beneficially own indirectly by virtue of his ownership interest in IAT Group Inc., (2) an aggregate of 4,796,125 shares owned directly by certain directors and officers and (3) an aggregate of 1,156,000 ordinary shares subject to vested and currently exercisable options held by certain directors and officers.

### RELATED PARTY TRANSACTIONS

In the past, we have engaged in and may continue to engage in transactions with our directors, officers, principal shareholders and their respective affiliates. The terms of these transactions are typically negotiated by one or more of our employees who are not related parties using the same model agreements and business parameters that apply generally to our third-party transactions.

On November 25, 1998, we acquired a 62% majority interest in National Poultry, a publicly traded company in Jordan, engaged in the poultry business. A portion of the acquired shares were purchased from members of the Abu-Ghazaleh family for a total purchase price of \$4.5 million, based on a fairness opinion from an independent party.

In September 1998, we acquired 14 operating subsidiaries of IAT Group Inc. for six million ordinary shares, \$25.0 million in cash and the assumption of indebtedness of \$130.0 million.

In connection with the IAT transaction, our board of directors established a special committee comprised of disinterested outside directors to evaluate and negotiate at arm's-length the terms of the acquisition. The special committee retained its own legal and financial advisors and unanimously approved the transaction. Additionally, at a special meeting of our shareholders held to consider the acquisition, a substantial majority of our public shareholders (excluding our controlling shareholders) voted to approve the acquisition. Because our Articles of Association and Cayman Islands law required that holders of a majority of all of the outstanding shares approve the acquisition, the members of the Abu-Ghazaleh family, rather than abstaining from voting, voted the shares beneficially owned by them for and against the acquisition in the same proportion that all other shares were voted.

### ITEM 8. FINANCIAL INFORMATION

#### CONSOLIDATED STATEMENTS AND OTHER FINANCIAL INFORMATION

##### CONSOLIDATED FINANCIAL STATEMENTS

Our financial statements and schedule set forth in the accompanying Index to Consolidated Financial Statements and Supplemental Financial Statement Schedule included in this report following Part III beginning on pages F-1 and S-1, respectively, are hereby incorporated in this Report by reference. Our consolidated financial statements and schedule are filed as part of this Report.

DESCRIPTION OF REVOLVING CREDIT FACILITY

The following is a summary of the revolving credit agreement entered into by Fresh Del Monte and certain of its subsidiaries, as amended to date (the "Revolving Credit Agreement"). The summary does not purport to be complete and is subject to, and qualified by reference to, the provisions of the Revolving Credit Agreement which we have filed with the Securities and Exchange Commission. Capitalized terms used but not defined below have the meanings indicated in the Revolving Credit Agreement.

Borrowers:.....	Fresh Del Monte; Global Reefer Carriers, Ltd.; Del Monte Fresh Produce (UK) Ltd.; Wafer Limited; Del Monte Fresh Produce International Inc.; Del Monte Fresh Produce N.A., Inc.;
Lenders:.....	Cooperatieve Centrale Raiffeisen-Boerenleenbank B.A., "Rabobank Nederland," New York Branch ("Rabobank"); ABN Amro Bank N.V., New York Branch; Union Bank of California, N.A.; Christiana Bank OG Kreditkasse ASA New York Branch; Wachovia Bank; Bank of America; The Fuji Bank Limited; Deutsche Financial Services; Banque Francaise de L'Orient; Harris Trust and Savings Bank; Banque Nationale de Paris Chicago branch; First Union National Bank; AGFirst Farm Credit Bank; Barclays Bank PLC; SunTrust Bank N.A.; US Bancorp; Artesia Bank Luxembourg; Banque Artesia Netherlands; Farm Credit of Wichita; and Farm Credit Services of America.
Agent:.....	Rabobank.
Facility:.....	\$450 million revolving credit facility including a letter of credit facility of up to \$35 million; a swing line facility of up to \$15 million; and a foreign exchange contract facility of up to \$20 million (increased by \$5 million in May of each year, commencing May 1, 1999).
Term Loan:.....	\$135 million term loan entered into May 10, 2000 (reduced by quarterly principal payments of \$3.4 million commencing on September 30, 2000 and each quarter thereafter.)
Purpose:.....	For general corporate purposes.
Guarantors:.....	Obligations under the facility are guaranteed by FDP N.V.; Del Monte Fresh Produce B.V.; Del Monte Fresh Produce (Asia-Pacific) Limited; Claverton Limited; Del Monte BVI Limited; Compania de

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Desarrollo Bananero de Guatemala, S.A.;  
Del Monte Fresh Produce Company; FDM  
Holdings Limited; Corporacion de  
Desarrollo Bananero de Costa Rica, S.A.;  
Corporacion de Desarrollo Agricola Del  
Monte S.A.; and each Borrower.

Termination Date:..... Earlier of (1) May 19, 2003 or (2)  
termination of the facility commitment  
pursuant to the Revolving Credit  
Agreement. The Term Loan matures on May  
10, 2005 with a balloon payment of  
\$70.9million.

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Interest Rate:..... Base Rate advances bear interest at the  
greater of (1) Rabobank's base rate from  
time to time and (2) 0.50% per annum above  
the Federal Funds Rate. LIBO Rate advances  
bear interest at a rate based on the  
London interbank offered rate plus a  
spread that varies between 0.75% and  
2.75%. The spread for LIBO Rate advances  
is determined quarterly based on the level  
of our Leverage Ratio for that fiscal  
quarter along with the three immediately  
preceding fiscal quarters and was 2.50%  
for the fourth quarter of 2000. The Term  
Loan commitment advances bear interest at  
a rate based on the LIBO Rate plus a  
spread that varies between 1.25% and  
3.25%.

Commitment Fee:..... Varies between 0.25% and 0.50% per annum  
on the average daily Unused Commitment,  
payable monthly in arrears. The rate is  
determined quarterly based on the level of  
our Leverage Ratio.

Collateral:..... The revolving credit facility is  
collateralized directly or indirectly by  
substantially all the assets of Fresh Del  
Monte and our material subsidiaries.

Financial Covenants:..... The following financial covenants apply  
to Fresh Del Monte and our Subsidiaries:

MAXIMUM LEVERAGE RATIO. Maintenance of a  
ratio of Consolidated Total Debt to  
Consolidated EBITDA for each fiscal  
quarter along with the three immediately  
preceding fiscal quarters, of not more  
than 5.75 to 1.0 through March 2001, 4.50  
to 1.0 through June 2001 and 3.75 to 1.0  
from September 2001 and thereafter.

MINIMUM TANGIBLE NET WORTH. Maintenance of  
Consolidated Tangible Net Worth as of the

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end of each fiscal quarter of not less than the sum of (1) \$135,000,000, (2) 50% of our cumulative Consolidated Net Income for fiscal quarters ending on and after March 27, 1998 and (3) 85% of the increase in Tangible Net Worth resulting from the IAT transaction.

MINIMUM INTEREST COVERAGE. Maintenance of a ratio of Consolidated EBITDA to Consolidated interest expense for each fiscal quarter indicated below along with the three immediately preceding fiscal quarters, of not less than 2.0 to 1.0 through March 2001 and 2.5 to 1.0 from June 2001 and thereafter.

MINIMUM FIXED CHARGES COVERAGE RATIO. Maintenance of a Fixed Charges Coverage Ratio for each fiscal quarter along with the three immediately preceding fiscal quarters, of not less than .60 to 1.0 through March 2001, 1.0 to 1.0 through June 2001, 1.15 to 1.0 through September 2001, 1.20 to 1.0 through September 2002 and 1.25 to 1.0 for December 2002 and thereafter.

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Certain Other Covenants:.....

Other covenants applicable to the Borrowers include limitations on liens, the incurrence or prepayment of debt, the payment of dividends, mergers and similar transactions, sales of assets, investments, amendments to the constituent documents; a limitation on annual Capital Expenditures of \$1,000,000 if we are (or would, as a result of the expenditure, be) in breach of our financial covenants; a requirement to pledge the inventory, receivables and intellectual property of and equity interests in any subsidiary that becomes a Material Subsidiary; an annual limit of \$50.0 million for mergers and investments in stock of companies conducting a similar business; and a negative pledge.

Events of Default:.....

Events of Default include non-payment, material misrepresentation, covenant default, cross-default, bankruptcy and insolvency, certain judgments, a Change in Control and certain Employee Retirement Income Security Act events.

Governing Law:.....

The laws of the State of New York.

Pursuant to the Revolving Credit Agreement, the Borrowers and their

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subsidiaries generally are prohibited from:

- o incurring debt and related liens, with certain limited exceptions;
- o returning any capital to their stockholders, or
- o making any distribution of assets, share capital, warrants, rights, options, obligations or securities to their stockholders, other than a distribution in shares.

So long as there is no continuing default under the Revolving Credit Agreement and no default would result,

- o we may declare and pay dividends and distributions in cash solely out of and up to 50% of our net income (computed on a non-cumulative, consolidated basis in accordance with U.S. GAAP) for the fiscal year immediately preceding the year in which the dividend or distribution is paid; and
- o any subsidiary of a Borrower may declare and pay cash dividends to the Borrower and to any other wholly-owned subsidiary of a Borrower of which it is a direct or indirect subsidiary; and
- o any subsidiary that is not a wholly-owned subsidiary may declare and pay cash dividends consistent with past practices.

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### LEGAL PROCEEDINGS

#### DBCP LITIGATION

Starting in December 1993, two of our U.S. subsidiaries were named among the defendants in a number of actions in courts in Texas, Louisiana, Mississippi, Hawaii, Costa Rica and the Philippines involving allegations by numerous foreign plaintiffs that they were injured as a result of exposure to a nematocide containing the chemical dibromochloropropane ("DBCP") during the period 1965 to 1990.

In December 1998, our U.S. subsidiaries entered into a settlement in the amount of \$4.6 million with counsel representing approximately 25,000 individuals. Of the six principal defendants in these DBCP cases, Dow Chemical Company, Shell Oil Company, Occidental Chemical Corporation and Chiquita Brands, Inc. have also settled these claims. Under the terms of our settlement, approximately 22,000 of these claimants dismissed their claims with prejudice and without payment. The 2,643 claimants who allege employment on a company-related farm in Costa Rica and the Philippines and who demonstrated some injury were offered a share of the settlement funds upon execution of a release. Over 98% of these claimants accepted the terms of our settlement, the majority of which has been recovered from our insurance carriers.

On February 16, 1999, two of our U.S. subsidiaries were purportedly served in the Philippines in an action entitled DAVAO BANANA PLANTATION WORKERS' ASSOCIATION OF TIBURCIA, INC. V. SHELL OIL CO., ET AL. The action is brought by



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a Banana Workers' Association purportedly on behalf of its 34,852 members for injuries they allege to have incurred as a result of DBCP exposure. At this time, it is not known how many, if any, of the Association's members are claiming against our subsidiaries and whether these are the same individuals who have already settled their claims against our subsidiaries. Our subsidiaries filed motions to dismiss the action and for reconsideration on jurisdictional grounds, which were denied. Accordingly, our subsidiaries answered the plaintiffs' complaint denying all the plaintiffs' allegations. Our United States subsidiaries have not settled the DBCP claims of approximately 3,500 claimants represented by different counsel who have filed actions in Mississippi in 1996 and Hawaii in 1997. Each of those actions was dismissed by federal district court on grounds of FORUM NON CONVENIENS in favor of the courts of the plaintiffs' home countries. In each case, the plaintiffs appealed the dismissal. On January 19, 2001, the Court of Appeals for the Fifth Circuit affirmed the dismissal of our subsidiary for FORUM NON CONVENIENS and lack of personal jurisdiction for the Mississippi actions. The Hawaiian plaintiffs' appeal of the dismissal remains pending.

On October 19, 2000, the Court of Appeals for the Fifth Circuit affirmed the dismissal of 23 non settling defendants who had filed actions in the United States District Court in Houston, Texas. As a result, the 23 plaintiffs who did not accept the settlement are precluded from filing any new DBCP actions in the United States.

On June 19, 1995, a group of several thousand plaintiffs in an action entitled LUCAS PASTOR CANALES MARTINEZ, ET AL. V. DOW CHEMICAL CO. ET AL. sued one our subsidiaries along with several other defendants in the District Court for the Parish of St. Charles, Louisiana asserting claims similar to those arising in the Texas cases arising from the alleged exposure to DBCP. That action was removed to the United States District Court in New Orleans and was subsequently remanded in September 1996. Our subsidiary has answered the complaint and asserted substantial defenses. Following the decision of the United States Court of Appeals for the Fifth Circuit in the Texas actions, this action was re-removed to federal court in November 2000.

On November 15, 1999, one of our U.S. subsidiaries was served in two actions entitled, GODOY RODRIGUEZ, ET AL. V. AMVAC CHEMICAL CORP., ET AL and MARTINEZ PUERTO, ET AL. V. AMVAC CHEMICAL CORP., ET AL., in the 29th Judicial District Court for the Parish of St. Charles, Louisiana. These actions were removed to

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federal court, where they have been consolidated. These actions are brought on behalf of claimants represented by the same counsel who filed the Mississippi and Hawaii actions as well as a number of the claimants who have not accepted our settlement offer. Our subsidiary has been given an indefinite extension of time to respond to the complaints. At this time, it is not known how many of the 2,962 GODOY RODRIGUEZ and MARTINEZ PUERTO plaintiffs are claiming against our subsidiaries. At this time, it is premature to evaluate the likelihood of a favorable or unfavorable outcome with respect to any of the non-settled DBCP claims.

### HAWAIIAN LITIGATION

On December 4, 2000, the Honolulu Board of Water Supply (Board) amended its complaint (the complaint did not include Fresh Del Monte as a defendant) in state court to include one of our subsidiaries as one of several defendants for alleged contamination of certain water wells in Honolulu, Hawaii. In January

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2001, the Board agreed to dismiss our subsidiary without prejudice. The parties are in the process of filing the dismissal.

On January 8, 2001, local residents of Honolulu, Hawaii amended their complaint (the complaint did not include Fresh Del Monte as a defendant) in federal court to include one of our subsidiaries as one of several defendants for injuries allegedly caused by consuming contaminated water. Our subsidiary is in the process of filing its denial of all the Plaintiffs' claims and asserting substantial defenses.

### KUNIA WELL SITE

In 1980, elevated levels of certain chemicals were detected in the soil and ground water at one of our subsidiaries' leased plantation in Hawaii (Kunia Well Site). Shortly thereafter, we discontinued the use of the Kunia Well site and provided an alternate water source to area well users and commenced our own voluntary cleanup operation. In 1993, the Environmental Protection Agency (EPA) identified the Kunia Well Site for potential listing on the National Priorities List (NPL) under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended. On December 16, 1994, the EPA issued a final rule adding the Kunia Well Site to the NPL. One of our subsidiaries entered into an order with the EPA for the Kunia Well Site on September 28, 1995. Under the terms of the order, our subsidiary submitted a remedial investigation report in November 1998 for review by the EPA. The remedial investigation report was approved by the EPA in February 1999. A final draft feasibility study was submitted for EPA review in December 1999, and our subsidiary expects that the feasibility study will be finalized by the first half of 2001.

Based on the draft feasibility study submitted to the EPA in December 1999, the estimated remediation costs associated with this matter are expected to be between \$4.2 million and \$28.1 million (a portion of these estimates have been discounted using a 5% interest rate. The undiscounted estimates are between approximately \$5.0 million and \$30.0 million). As of December 29, 2000, we recorded a liability of approximately \$4.2 million, which is included in other noncurrent liabilities in the accompanying balance sheet.

In addition to the foregoing, we are involved from time to time in various claims and legal actions incident to our operations, both as plaintiff and defendant. In the opinion of management, after consulting with legal counsel, none of these other claims are currently expected to have a material adverse effect on us.

### DIVIDEND POLICY

We have not declared or paid any cash or other dividends on our ordinary shares since our initial public offering in October 1997. Furthermore, because we are a holding company, our ability to pay dividends and to meet our debt service obligations depends primarily on receiving sufficient funds from our subsidiaries. It is possible that countries in which one or more of our

subsidiaries are located could institute exchange controls which could prevent those subsidiaries from remitting dividends or other payments to us.

### ITEM 9. THE OFFER AND LISTING

#### ORDINARY SHARE PRICES AND RELATED MATTERS

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The Company's ordinary shares are traded solely on the New York Stock Exchange, under the symbol FDP, and commenced trading on October 24, 1997.

The following table presents the high and low sales prices of the ordinary shares for the periods indicated as reported on the New York Stock Exchange Composite Tape:

	High -----	Low -----
<b>FIVE MOST RECENT FINANCIAL YEARS</b>		
Year ended December 26, 1997 (commencing October 24, 1997).....	\$18.00	\$13.13
Year ended January 1, 1999.....	\$23.63	\$10.50
Year ended December 31, 1999.....	\$21.00	\$ 6.31
Year ended December 29, 2000.....	\$ 9.94	\$ 3.38
<b>1999</b>		
First quarter.....	\$21.00	\$15.25
Second quarter.....	\$18.44	\$13.00
Third quarter.....	\$15.69	\$10.56
Fourth quarter.....	\$11.38	\$ 6.31
<b>2000</b>		
First quarter.....	\$ 9.75	\$ 6.75
Second quarter.....	\$ 9.94	\$ 6.06
Third quarter.....	\$ 7.06	\$ 5.38
Fourth quarter.....	\$ 6.48	\$ 3.38
<b>MOST RECENT SIX MONTHS</b>		
September 2000.....	\$ 6.56	\$ 5.38
October 2000.....	\$ 6.44	\$ 3.38
November 2000.....	\$ 5.56	\$ 3.94
December 2000.....	\$ 4.63	\$ 3.75
January 2001.....	\$ 6.50	\$ 4.56
February 2001.....	\$ 8.89	\$ 6.13

As of December 29, 2000, there were 53,763,600 ordinary shares outstanding. We believe that approximately 30% of the outstanding ordinary shares were held by holders in the United States, as of February 20, 2001.

### ITEM 10. ADDITIONAL INFORMATION

#### MEMORANDUM AND ARTICLES OF ASSOCIATION

##### REGISTERED OFFICE

The Company has been assigned registration number CR-68097 by the registrar of companies in the Cayman Islands. The registered office is located

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at Walkers, attorneys-at-law, P.O. Box 265 GT Walker House, Mary Street, George Town, Grand Cayman, Cayman Islands. The telephone number at that location is (345) 949-0100.

### OBJECTS AND PURPOSE

Paragraph 3 of the Amended and Restated Memorandum of Association (Memorandum of Association) provides that the objects and purpose of the Company is to perform all corporate activities not prohibited by any law as provided by Section 6(4) of The Companies Law (1995 Revision).

### DIRECTORS

Articles 82 and 83 of the Amended and Restated Articles of Association of the Company (Articles of Association) provide that a director may vote in respect of any contract or proposed contract or arrangement notwithstanding such director's interest and that such an interested director will not be liable to the Company for any profit realized through any such contract or arrangement. Article 60 provides that directors' compensation shall from time to time be determined by the remuneration committee appointed by the board of directors in accordance with the Articles of Association. Article 74 provides that directors may exercise all the powers of the Company to borrow money and to mortgage or charge its undertaking, property and uncalled property or any part thereof, to issue debentures, debenture stock and other securities wherever money is borrowed or as security for any debt, liability or obligation of the Company or of any third party. Such borrowing power can only be altered through an amendment of the Articles of Association. Article 61 provides that the directors of the Company are not required to own shares of the Company in order to serve as directors unless fixed by the Company at a shareholders' meeting.

### ORDINARY SHARES

The Company's Memorandum of Association authorize the issuance of 200,000,000 ordinary shares with a par value of US\$.01 per share. Upon issuance and once payment is received, the ordinary shares are fully paid and accordingly no further capital may be called for by the Company from any holder of the ordinary shares outstanding. Under Cayman Island law, non-residents may freely hold, vote and transfer ordinary shares in the same manner as Cayman Islands residents, subject to the provisions of The Companies Law (2000 Revision) and the Articles of Association. No Cayman Islands laws or regulations restrict the export or import of capital, or affect the payment of dividends to non-residents holders of the ordinary shares.

### DIVIDENDS

The holders of ordinary shares are entitled to receive, when, as if declared by the board of directors of the Company out of legally available funds, dividends and other distribution in cash, shares or property of the Company. Dividends or distributions so declared by the Company's board of directors shall be paid ratably to the holders of ordinary shares.

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### VOTING

Except as provided by statute or the Articles of Association, holders of ordinary shares have the sole right and power to vote on all matters on which a vote of the Company's shareholders is to be taken. At every meeting of the

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shareholders, each holder of the ordinary shares is entitled to cast one vote provided such holder is present in person or by proxy for each ordinary share standing in its name as of the record date for such a vote.

### LIQUIDATION

In case of the voluntary or involuntary liquidation, dissolution or winding up of the Company, after the payment of creditors of the Company, the remaining assets and funds of the Company available for distribution to the Company's shareholders shall be divided among and paid ratably to the holders of the ordinary shares.

### ELECTION AND REMOVAL OF DIRECTORS

The holders of ordinary shares are entitled, by a majority vote of those present, to elect and remove directors from the board of directors of the Company. The Company has a classified board of directors serving staggered terms.

### PREFERRED SHARES

The Memorandum of Association authorizes the issuance of 50,000,000 preferred shares with a par value of US\$.01 per share. The Company's board of directors may, from time to time, direct the issuance of preferred shares in series and may, at the time of issue, determine the rights, preferences and limitations of each series. Satisfaction of any dividend preferences of outstanding preferred shares will reduce the amount of funds available for the payment of dividends on ordinary shares. Holders of the preferred shares may be entitled to received a preference payment in the event of any liquidation, dissolution or winding up of the Company before any payment is made to the holders of ordinary shares. Under certain circumstances, the issuance of preferred shares may render more difficult or tend to discourage a merger, tender offer or proxy contest, the assumption of control by the holder of a large block of the Company's securities or the removal of incumbent management.

### CERTAIN PROVISIONS OF THE ARTICLES OF ASSOCIATION HAVING THE EFFECT OF DELAYING, DEFERRING OR PREVENTING A CHANGE IN CONTROL

The Articles of Association provide that shareholder action can only be taken at a general meeting of the shareholders and cannot be taken by written consent in lieu of a meeting. The Articles of Association provide that, except as otherwise required by law, general meetings of the shareholders can only be called pursuant to a resolution adopted by a majority of the board of directors or by the chairman of the board of directors. Shareholders are not permitted to call for a general meeting or require the board of directors to call for a meeting.

The Articles of Association establish an advance notice procedure for shareholder proposals to be brought before a general meeting of shareholders of the Company, including proposed nominations of persons for election to the Board of Directors.

Shareholders at a general meeting may only consider proposals or nominations specified in the notice of meeting or brought before the meeting by or at the direction of the board of directors or by a shareholder who was a shareholder of record on the record date of the meeting, who is entitled to vote at the

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meeting and who has provided or put forward a proposal or nomination for consideration at a general meeting in accordance with the Articles. Although the Articles of Association do not provide the board of directors the power to approve or disapprove shareholder nominations of candidates or proposals regarding other business to be conducted at a general meeting, they may have the effect of precluding the conduct of certain business at a meeting if the proper procedures are not followed or may discourage or deter a potential acquiror from conducting solicitation proxies to elect its own slate of directors or otherwise to obtain control of the Company.

Cayman Islands law provides that the affirmative vote of holders of at least two-thirds of the total votes eligible to be cast and present at any meeting and casted at a general meeting of the Company is required to amend, alter, change or repeal provisions of the Articles of Association. This requirement of a special resolution to approve amendments to the Articles of Association could enable a minority of the Company's shareholders to exercise veto power over any such amendments.

The Articles of Association provide for the board of directors to be divided into three classes, as nearly equal in number as possible, serving staggered terms. Approximately one third of the board of directors will be elected each year.

### MATERIAL CONTRACTS

Other than the contracts listed under Item 19. Exhibits, in the past two years we have not entered into any material contracts other than contracts entered into in the ordinary course of our business.

### EXCHANGE CONTROLS

The Articles authorizes us to issue an aggregate of 200,000,000 ordinary shares with a par value of \$0.01 per share. Of those 200,000,000 authorized ordinary shares, 53,763,600 shares were issued and outstanding as of March 2, 2001, all of which are fully paid or credited as fully paid. We may not call for any further capital from any holder of ordinary shares outstanding. Under Cayman Islands law, non-residents of the Cayman Islands may freely hold, vote and transfer ordinary shares in the same manner as Cayman Islands residents, subject to the provisions of the Companies Law (2000 Revision) and our Articles. No Cayman Islands laws or regulations restrict the export or import of capital, or affect the payment of dividends to non-resident holders of ordinary share.

### TAXATION

#### CAYMAN ISLANDS

There is at present no direct taxation in the Cayman Islands on interest, dividends and gains payable to or by Fresh Del Monte and all such monies will be received free of all Cayman Islands taxes. Accordingly, U.S. holders of ordinary shares are not presently subject to Cayman Islands income or withholding taxes with respect to such holdings. We are an exempted company incorporated under Cayman Islands law and have obtained an undertaking as to tax concessions pursuant to Section 6 of the Tax Concessions Law (Revised) which provides that for a period of 20 years from April 22, 1997, no law thereafter enacted in the Cayman Islands imposing any taxes or duty to be levied on profits, income, gains or appreciations or which is in the nature of estate duty or inheritance tax shall be payable by us on or in respect of our shares or other obligations.

UNITED STATES

The following discussion summarizes some of the principal U.S. federal income tax considerations that may be relevant to you if you invest in ordinary shares and are a U.S. holder. You will be a U.S. holder if you are:

- o an individual who is a citizen or resident of the United States,
- o a U.S. domestic corporation, or
- o any other person that is subject to U.S. federal income tax on a net income basis in respect of its investment in ordinary shares.

This summary deals only with U.S. holders that hold ordinary shares as capital assets. It does not address considerations that may be relevant to you if you are an investor that is subject to special tax rules, such as a bank, thrift, real estate investment trust, regulated investment company, insurance company, dealer in securities or currencies, trader in securities or commodities that elects mark-to-market treatment, person that will hold ordinary shares as a position in a "straddle" or conversion transaction, tax exempt organization, person whose "functional currency" is not the dollar, or person that holds 10% or more of our voting shares.

Dividends paid with respect to ordinary shares to the extent of our current and accumulated earnings and profits as determined under U.S. federal income tax principles will be taxable to you as ordinary income at the time that you receive such amounts. Dividends generally will be foreign source income and will not be eligible for the dividends-received deduction available to domestic corporations.

Upon a sale, exchange or other taxable disposition of ordinary shares you generally will recognize gain or loss for federal income tax purposes in an amount equal to the difference between (1) the sum of the amount of cash and the fair market value of any property you receive and (2) your tax basis in the ordinary shares that you dispose of. Such gain or loss will generally be long-term capital gain or loss if you have held the ordinary shares for more than one year. Net long-term capital gain recognized by an individual U.S. holder generally will be subject to a maximum rate of 20% for ordinary shares held for more than one year. The ability of U.S. holders to offset capital losses against ordinary income is limited. Any gain generally will be treated as U.S. source income.

You may be subject to backup withholding at a rate of 31% with respect to dividends paid on ordinary shares or the proceeds of a sale, exchange or other disposition of ordinary shares, unless you:

- o are a corporation or come within another exempt category, and, when required, you demonstrate this fact or
- o provide a correct taxpayer identification number, certify that you are not subject to backup withholding and otherwise comply with applicable requirements of the backup withholding rules.

Any amount withheld under these rules will be creditable against your federal income tax liability. You should consult your tax advisor regarding your

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qualification for exemption from backup withholding and the procedure for obtaining such an exemption if applicable.

### ITEM 11. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

We are exposed to market risk from changes in interest rates and currency exchange rates which may adversely affect our results of operations and financial condition. We seek to minimize the risks from these interest rate and currency exchange rate fluctuations through our regular operating and financing

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activities and, when considered appropriate, through the use of derivative financial instruments. Our policy is to not use financial instruments for trading or other speculative purposes and is not to be a party to any leveraged financial instruments.

We manage market risk by restricting the use of derivative financial instruments to hedging activities and by limiting potential interest and currency rate exposures to amounts that are not material to our consolidated results of operations and cash flows. We also have procedures to monitor the impact of market risk on the fair value of long-term debt, short-term debt instruments and other financial instruments, considering reasonably possible changes in interest and currency rates.

#### EXCHANGE RATE RISK

Because we conduct our operations in many areas of the world involving transactions denominated in a variety of currencies, our results of operations as expressed in dollars may be significantly affected by fluctuations in rates of exchange between currencies. These fluctuations could be significant. Approximately 44% of our net sales in 2000 was received in currencies other than the dollar. We generally are unable to adjust our non-dollar local currency sales prices to reflect changes in exchange rates between the dollar and the relevant local currency. As a result, changes in exchange rates between Euro, Japanese yen or other currencies in which we receive sale proceeds and the dollar have a direct impact on our operating results. In addition, there is normally a time lag between our sales and collection of the related sales proceeds.

To seek to reduce currency exchange risk, we generally exchange local currencies for dollars promptly upon receipt. We periodically enter into currency forward contracts as a hedge against currency exposures, however, we may not enter into these contracts during any particular period. As of December 29, 2000, we had \$23.9 million (notional amount) of currency forward contracts outstanding with an unrealized loss of \$0.7 million.

The results of a uniform 10% strengthening in the value of the dollar at January 1, 2000 relative to the currencies other than the dollar in which a significant portion of our net sales and related costs are denominated would result in a decrease in gross profit of approximately \$45 million for the year ended December 29, 2000. This calculation assumes that each exchange rate would change in the same direction relative to the dollar. In addition to the direct effects of changes in exchange rates quantified above, changes in exchange rates also affect the volume of sales. Our sensitivity analysis of the effects of changes in currency exchange rates does not factor in a potential change in sales levels or any offsetting gains on currency forward contracts.



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The above discussion of our procedures to monitor market risk and the estimated changes in fair value resulting from our sensitivity analyses are forward-looking statements of market risk assuming certain adverse market conditions occur. Actual results in the future may differ materially from these estimated results due to actual developments in the global financial markets. The analysis methods we used to assess and mitigate risk discussed above should not be considered projections of future events or losses.

### INTEREST RATE RISK

We utilize primarily variable-rate debt as described in Note 12 of the notes to our consolidated financial statements. We use an interest rate swap agreement to limit our exposure under the revolving credit agreement to short-term interest rate movements.

At December 29, 2000, our variable rate long-term debt had a carrying value of \$407.5 million. The fair value of the debt approximates the carrying value because the variable rates approximate market rates.

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A 10% increase in the period end interest rate would result in a negative impact of approximately \$3.7 million on our results of operations.

At December 29, 2000, the notional amount of the interest rate swap agreement was \$96.4 million. The carrying value and fair value of the asset for this agreement was zero and (\$0.3) million, respectively. Based upon a hypothetical 10% increase in the period end market interest rate, the fair value of this asset would increase by approximately \$0.3 million.

These amounts are determined by considering the impact of the hypothetical interest rates on our borrowing cost and the interest rate swap agreement. These analyses do not consider the effects of the reduced level of overall economic activity that could exist in such an environment. Further, in the event of such a change, management would likely take actions to further mitigate its exposure to the change. However, due to the uncertainty of the specific actions that would be taken and their possible effects, the sensitivity analysis assumes no changes in our financial structure.

### ITEM 12. DESCRIPTION OF SECURITIES OTHER THAN EQUITY SECURITIES

Not applicable.

### PART II

### ITEM 13. DEFAULTS, DIVIDEND ARREARAGES AND DELINQUENCIES

There are no defaults, dividend arrearages or delinquencies that are required to be disclosed.

### ITEM 14. MATERIAL MODIFICATIONS TO THE RIGHTS OF SECURITY HOLDERS AND USE OF PROCEEDS

There are no material modifications to the rights of security holders that are required to be disclosed.

### PART III

### ITEM 17. FINANCIAL STATEMENTS

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The Company's Consolidated Financial Statements have been prepared in accordance with Item 18 hereof.

### ITEM 18. FINANCIAL STATEMENTS

The Company's financial statements and schedule set forth in the accompanying Index to Consolidated Financial Statements and Supplemental Financial Statement Schedule included in this report following Part II beginning on pages F-1 and S-1, respectively, are hereby incorporated herein by this reference. Such consolidated financial statements and schedule are filed as part of this Report.

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### CONSOLIDATED FINANCIAL STATEMENTS

Report of Ernst & Young LLP, Independent Certified Public Accountants.....  
Consolidated Balance Sheets at December 29, 2000 and December 31, 1999.....  
Consolidated Statements of Income for the years ended December 29, 2000,  
December 31, 1999 and January 1, 1999.....  
Consolidated Statements of Cash Flows for the years ended December 29, 2000,  
December 31, 1999 and January 1, 1999.....  
Consolidated Statements of Shareholders' Equity for the years ended  
December 29, 2000, December 31, 1999 and January 1, 1999.....  
Notes to Consolidated Financial Statements.....

### SUPPLEMENTAL FINANCIAL STATEMENT SCHEDULE

Report of Ernst & Young LLP, Independent Certified Public Accountants.....  
Schedule II - Valuation and Qualifying Accounts.....

### ITEM 19. EXHIBITS

- 1.1 Amended and Restated Memorandum of Association of Fresh Del Monte Produce Inc. (incorporated by reference from Exhibit 3.6 to Registration Statement on Form F-1 (File No. 333-7708) filed by Fresh Del Monte Produce Inc.)
- 1.2 Amended and Restated Articles of Association of Fresh Del Monte Produce Inc. (incorporated by reference from Exhibit 3.7 to Registration Statement on Form F-1 (File No. 333-7708) filed by Fresh Del Monte Produce Inc.)
- 4.1 Form of Registration Rights Agreement dated as of October 15, 1997 by and between the Registrant and the FG Holdings Limited (incorporated by reference from Exhibit 10.9 to Registration Statement on Form F-1 (File No. 333-7708) filed by Fresh Del Monte Produce Inc.)
- 4.2 Strategic Alliance Agreement dated as of August 29,

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1997 by and between the Registrant and IAT Group Inc. (incorporated by reference from Exhibit 10.10 to Registration Statement on Form F-1 (File No. 333-7708) filed by Fresh Del Monte Produce Inc.)

- 4.3 License Agreement, dated as of December 5, 1989, between Del Monte Corporation and Wafer Limited (the "DMC-Wafer License") (incorporated by reference from Exhibit 10.3 to Registration Statement on Form F-1 (File No. 333-7708) filed by Fresh Del Monte Produce Inc.)
- 4.4 License Agreement, dated as of December 5, 1989, between Del Monte Corporation and Del Monte Tropical Fruit Company, North America (the "NAJ License") (incorporated by reference from Exhibit 10.4 to Registration Statement on Form F-1 (File No. 333-7708) filed by Fresh Del Monte Produce Inc.)

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- 4.5 License Agreement, dated as of December 5, 1989, between Del Monte Corporation and Del Monte Fresh Fruit International, Inc. (the "Direct DMC-DMFFI License") (incorporated by reference from Exhibit 10.5 to Registration Statement on Form F-1 (File No. 333-7708) filed by Fresh Del Monte Produce Inc.)
- 4.6 Amendment No. 1 to DMC-Wafer License, dated as of October 12, 1992, between Del Monte Corporation and Wafer Limited (incorporated by reference from Exhibit 10.6 to Registration Statement on Form F-1 (File No. 333-7708) filed by Fresh Del Monte Produce Inc.)
- 4.7 Amendment No. 1 to NAJ License, dated as of October 12, 1992, between Del Monte Corporation and Del Monte Fresh Produce N.A., Inc. (incorporated by reference from Exhibit 10.7 to Registration Statement on Form F-1 (File No. 333-7708) filed by Fresh Del Monte Produce Inc.)
- 4.8 Amendment No. 1 to Direct DMC-DMFFI License, dated as of October 12, 1992, between Del Monte Corporation and Del Monte Fresh Produce International, Inc (incorporated by reference from Exhibit 10.8 to Registration Statement on Form F-1 (File No. 333-7708) filed by Fresh Del Monte Produce Inc.)
- 4.9 \$350,000,000 Revolving Credit Agreement dated as of May 19, 1998 among Del Monte Fresh Produce (UK) Ltd., Wafer Limited, Del Monte Fresh Produce International Inc., Del Monte Fresh Produce N.A., Inc., Fresh Del Monte Produce Inc. and Global Reef Carriers Ltd. as Borrowers, the Initial Lenders, Initial Issuing Bank and Swing Line Bank, as Initial Lenders, Initial Issuing Bank and Swing Line Bank, and Cooperatieve Centrale Raiffeisen-Boerenleenbank B.A., "Rabobank Nederland", New York Branch, as Administrative Agent

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and Collateral Agent . (incorporated by reference from Exhibit 2.1 to Annual Report on Form 20-F for the year ended January 1, 1999 filed by Fresh Del Monte Produce Inc.)

- 4.10 Amendment and Consent to the Revolving Credit Agreement dated as of December 15, 1998 among Del Monte Fresh Produce (UK) Ltd., Wafer Limited, Del Monte Fresh Produce International Inc., Del Monte Fresh Produce N.A., Inc., Fresh Del Monte Produce Inc., Global Reefer Carriers, Ltd., the banks, financial institutions and other institutional lenders a party to the Revolving Credit Agreement (incorporated by reference from Exhibit 2.2 to Annual Report on Form 20-F for the year ended January 1, 1999 filed by Fresh Del Monte Produce Inc.)
- 4.11 Second Amendment to the Revolving Credit Agreement dated as of January 5, 1999 among Del Monte Fresh Produce (UK) Ltd., Wafer Limited, Del Monte Fresh Produce International Inc., Del Monte Fresh Produce N.A., Inc., Fresh Del Monte Produce Inc., Global Reefer Carriers, Ltd., and Cooperatieve Centrale Raiffeisen-Boerenleenbank B.A., "Rabobank Nederland," New York Branch, as agent for the other banks, financial institutions and other institutional lenders party to the Revolving Credit Agreement (incorporated by reference from Exhibit 2.3 to Annual Report on Form 20-F for the year ended January 1, 1999 filed by Fresh Del Monte Produce Inc.)
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- 4.12 Third Amendment and Consent dated as of January 8, 1999 among Del Monte Fresh Produce (UK) Ltd., Wafer Limited, Del Monte Fresh Produce International Inc., Del Monte Fresh Produce N.A., Inc., Fresh Del Monte Produce Inc., Global Reefer Carriers, Ltd., the banks, financial institutions and other institutional lenders a party to the Revolving Credit Agreement dated as of May 19, 1998 (incorporated by reference from Exhibit 2.4 to Annual Report on Form 20-F for the year ended January 1, 1999 filed by Fresh Del Monte Produce Inc.)
- 4.13 Fourth Amendment and Consent dated as of May 1999 among Del Monte Fresh Produce (UK) Ltd., Wafer Limited, Del Monte Fresh Produce International Inc., Del Monte Fresh Produce N.A., Inc., Fresh Del Monte Produce Inc., Global Reefer Carriers, Ltd., the banks, financial institutions and other institutional lenders a party to the Revolving Credit Agreement dated as of May 19, 1998 (incorporated by reference from Exhibit 2.1 to Annual Report on Form 20-F for the year ended December, 31, 1999 filed by Fresh Del Monte Produce Inc.)
- 4.14 Fifth Amendment and Consent dated as of May 1999

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among Del Monte Fresh Produce (UK) Ltd., Wafer Limited, Del Monte Fresh Produce International Inc., Del Monte Fresh Produce N.A., Inc., Fresh Del Monte Produce Inc., Global Reefer Carriers, Ltd., the Increasing Lenders therein and Cooperatieve Centrale Raiffeisen-Boerenleenbank B.A., "Rabobank Nederland", New York Branch, as agent for the other banks, financial institutions and other institutional lenders a party to the Revolving Credit Agreement dated as of May 19, 1998 (incorporated by reference from Exhibit 2.2 to Annual Report on Form 20-F for the year ended December, 31, 1999 filed by Fresh Del Monte Produce Inc.)

4.15 Sixth Amendment and Consent dated as of June 1999 among Del Monte Fresh Produce (UK) Ltd., Wafer Limited, Del Monte Fresh Produce International Inc., Del Monte Fresh Produce N.A., Inc., Fresh Del Monte Produce Inc., Global Reefer Carriers, Ltd., the Increasing Lenders therein and Cooperatieve Centrale Raiffeisen-Boerenleenbank B.A., "Rabobank Nederland", New York Branch, as agent for the other banks, financial institutions and other institutional lenders a party to the Revolving Credit Agreement dated as of May 19, 1998 (incorporated by reference from Exhibit 2.3 to Annual Report on Form 20-F for the year ended December 31, 1999 filed by Fresh Del Monte Produce Inc.)

4.16 Seventh Amendment and Consent dated as of July 1999 among Del Monte Fresh Produce (UK) Ltd., Wafer Limited, Del Monte Fresh Produce International Inc., Del Monte Fresh Produce N.A., Inc., Fresh Del Monte Produce Inc., Global Reefer Carriers, Ltd., the Increasing Lenders therein and Cooperatieve Centrale Raiffeisen-Boerenleenbank B.A., "Rabobank Nederland", New York Branch, as agent for the other banks, financial institutions and other institutional lenders a party to the Revolving Credit Agreement dated as of May 19, 1998 (incorporated by reference from Exhibit 2.4 to Annual Report on Form 20-F for the year ended December 31, 1999 filed by Fresh Del Monte Produce Inc.)

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4.17 Eight Amendment dated as of October 29, 1999 among Fresh Produce (UK) Ltd., Wafer Limited, Del Monte Fresh Produce International Inc., Del Monte Fresh Produce N.A., Inc., Fresh Del Monte Produce Inc., Global Reefer Carriers, Ltd., the banks, financial institutions and other institutional lenders a party to the Revolving Credit Agreement dated as of May 19, 1998.

4.18 Ninth Amendment and Consent dated as of May 10, 2000 among Del Monte Fresh Produce (UK) Ltd., Wafer Limited, Del Monte Fresh Produce International Inc., Del Monte Fresh Produce N.A., Inc., Fresh Del Monte

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- Produce Inc., Global Reefer Carriers, Ltd., the banks, financial institutions and other institutional lenders a party to the Revolving Credit Agreement dated as of May 19, 1998.
- 4.19 Tenth Amendment and Consent dated as of September 25, 2000 among Del Monte Fresh Produce (UK) Ltd., Wafer Limited, Del Monte Fresh Produce International Inc., Del Monte Fresh Produce N.A., Inc., Fresh Del Monte Produce Inc., Global Reefer Carriers, Ltd., banks, financial institutions and other institutional lenders a party to the Revolving Credit Agreement dated as of May 19, 1998.
- 8.1 List of Subsidiaries
- 10.1 Consent of Ernst & Young LLP

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### SIGNATURES

Pursuant to the requirements of Section 12 of the Securities Exchange Act of 1934, the registrant certifies that it meets all of the requirements for filing on Form 20-F and has duly caused this Annual Report on Form 20-F or amendments thereto to be signed on its behalf by the undersigned, thereunto duly authorized.

FRESH DEL MONTE PRODUCE INC.

Date: March 7, 2001

By: /s/ Hani El-Naffy

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Hani El-Naffy  
President and Chief Operating Officer

By: /s/ John F. Inserra

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John F. Inserra  
Executive Vice President and  
Chief Financial Officer

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### REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors and Shareholders  
Fresh Del Monte Produce Inc.

We have audited the accompanying consolidated balance sheets of Fresh Del Monte Produce Inc. and subsidiaries as of December 29, 2000 and December 31, 1999, and the related consolidated statements of income, cash flows and shareholders' equity for each of the three years in the period ended December 29, 2000. These

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financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the consolidated financial position of Fresh Del Monte Produce Inc. and subsidiaries at December 29, 2000 and December 31, 1999, and the consolidated results of their operations and their cash flows for each of the three years in the period ended December 29, 2000, in conformity with accounting principles generally accepted in the United States of America.

/s/ ERNST & YOUNG LLP

Miami, Florida  
February 14, 2001

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### FRESH DEL MONTE PRODUCE INC. AND SUBSIDIARIES

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### CONSOLIDATED BALANCE SHEETS (U.S. DOLLARS IN MILLIONS)

	DECEMBER 29, 2000	DECEMBER 31, 1999
	-----	-----
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 10.6	\$ 31.2
Trade accounts receivable, net of allowance of \$12.5 and \$9.9, respectively	142.7	136.4
Advances to growers and other receivables, net of allowance of \$4.9 and \$4.5, respectively	56.3	52.3
Inventories	188.8	198.9
Prepaid expenses and other current assets	6.5	13.4
	-----	-----
Total current assets	404.9	432.2

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Investments in unconsolidated companies	51.7	51.9
Property, plant and equipment, net	635.6	590.6
Other noncurrent assets	47.9	62.1
Goodwill, net of accumulated amortization of \$9.3 and \$5.9, respectively	81.5	79.4
	-----	-----
Total assets	\$1,221.6	\$1,216.2
	=====	=====

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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CONSOLIDATED BALANCE SHEETS (CONTINUED)  
(U.S. DOLLARS IN MILLIONS EXCEPT PER SHARE DATA)

	DECEMBER 29, 2000	DECEMBER 31, 1999
	-----	-----
LIABILITIES AND SHAREHOLDERS' EQUITY		
Current liabilities:		
Notes payable to banks	\$ 0.4	\$ 3.2
Accounts payable and accrued expenses	187.1	195.2
Current portion of long-term debt and capital lease obligations	51.1	24.9
Income taxes payable	9.4	5.2
	-----	-----
Total current liabilities	248.0	228.5
	-----	-----
Long-term debt	416.6	467.7
Capital lease obligations	17.4	8.3
Retirement benefits	53.2	53.9
Other noncurrent liabilities	9.6	8.7
Deferred income taxes	8.5	11.3
	-----	-----
Total liabilities	753.3	778.4
	-----	-----
Minority interest	11.1	12.0
Commitments and contingencies		
Shareholders' equity:		
Preferred shares, \$0.01 par value; 50,000,000 shares authorized; none issued or outstanding	--	--
Ordinary shares, \$0.01 par value; 200,000,000 shares authorized; 53,763,600 shares issued and outstanding	0.5	0.5



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Paid-in capital	327.1	327.1
Retained earnings	140.2	107.1
Accumulated other comprehensive loss	(10.6)	(8.9)
	-----	-----
Total shareholders' equity	457.2	425.8
	-----	-----
Total liabilities and shareholders' equity	\$1,221.6	\$1,216.2
	=====	=====

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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CONSOLIDATED STATEMENTS OF INCOME  
(U.S. DOLLARS IN MILLIONS, EXCEPT PER SHARE DATA)

	YEAR ENDED	
	DECEMBER 29, 2000	DECEMBER 31, 1999
	-----	-----
Net sales	\$ 1,859.3	\$ 1,743.2
Cost of products sold	1,692.4	1,592.6
	-----	-----
Gross profit	166.9	150.6
Selling, general and administrative expenses	80.9	63.5
Amortization of goodwill	3.4	2.6
Acquisition related expenses	--	--
Hurricane Mitch charge	--	--
	-----	-----
Operating income	82.6	84.5
Interest expense	43.2	30.2
Interest income	2.7	2.6
Other income (loss), net	(6.1)	14.7
	-----	-----
Income before provision for income taxes and extraordinary item	36.0	71.6
Provision for income taxes	2.9	14.7
	-----	-----
Income before extraordinary item	33.1	56.9
Extraordinary charge on early extinguishment of debt	--	--
	-----	-----
Net income	\$ 33.1	\$ 56.9
	=====	=====
Basic and diluted per share income:		
Before extraordinary item	\$ 0.62	\$ 1.06
Extraordinary charge	\$ --	\$ --
Net income	\$ 0.62	\$ 1.06

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Weighted average number of ordinary shares outstanding:		
Basic	53,763,600	53,763,600
Diluted	53,764,383	53,805,237

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### FRESH DEL MONTE PRODUCE INC. AND SUBSIDIARIES

#### ----- CONSOLIDATED STATEMENTS OF CASH FLOWS (U.S. DOLLARS IN MILLIONS)

	YEAR ENDED		
	DECEMBER 29, 2000	DECEMBER 31, 1999	JANUARY 1 1999
<b>OPERATING ACTIVITIES:</b>			
Net income	\$ 33.1	\$ 56.9	\$ 59.3
Adjustments to reconcile net income to cash provided by operating activities:			
Goodwill amortization	3.4	2.6	1.7
Depreciation and amortization other than goodwill	54.4	42.6	34.1
Deferred credit vessel leases	(2.9)	(4.8)	(3.9)
Equity in earnings of unconsolidated companies, net of dividends	(1.4)	2.1	(3.6)
Extraordinary charge on early extinguishment of debt	--	--	18.1
Write-off of fixed assets related to Hurricane Mitch	--	--	18.8
Gain on insurance proceeds related to Hurricane Mitch	--	(13.5)	--
Unrealized loss on available-for-sale marketable securities	5.2	--	--
Deferred income taxes	(2.8)	6.4	1.4
Other, net	2.3	2.0	0.1
Changes in operating assets and liabilities:			
Receivables	(10.6)	(22.9)	(31.6)
Inventories	7.4	(40.3)	(22.8)
Accounts payable and accrued expenses	(2.5)	(1.6)	17.7
Prepaid expenses and other current assets	6.9	21.6	(20.9)
Other noncurrent assets and liabilities	6.0	(12.2)	(4.4)
<b>NET CASH PROVIDED BY OPERATING ACTIVITIES</b>	<b>98.5</b>	<b>38.9</b>	<b>64.0</b>
<b>INVESTING ACTIVITIES:</b>			
Capital expenditures	(75.5)	(100.8)	(53.8)
Capital expenditures due to Hurricane Mitch, net of insurance proceeds	(3.1)	(2.8)	--
Proceeds from sale of assets	5.9	0.1	4.6

FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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CONSOLIDATED STATEMENTS OF CASH FLOWS (CONTINUED)  
(U.S. DOLLARS IN MILLIONS)

	YEAR ENDED		
	DECEMBER 29, 2000	DECEMBER 31, 1999	JANUARY 1, 1999
	-----	-----	-----
INVESTING ACTIVITIES (CONTINUED):			
Purchase of subsidiaries, net of cash acquired	\$ (9.9)	\$ (67.7)	\$ (11.4)
Other investing activities, net	1.4	(1.1)	(8.5)
	-----	-----	-----
NET CASH USED IN INVESTING ACTIVITIES	(81.2)	(172.3)	(69.1)
FINANCING ACTIVITIES:			
Proceeds from issuance of ordinary shares	--	--	2.6
Proceeds from long-term debt	273.5	321.6	433.5
Payments on long-term debt	(307.8)	(181.4)	(412.7)
Proceeds from short-term borrowings	5.8	10.6	211.5
Payments on short-term borrowings	(8.5)	(5.9)	(261.8)
Dividend paid in connection with the IAT transaction	--	--	(25.0)
Other, net	(0.7)	(0.4)	3.7
	-----	-----	-----
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	(37.7)	144.5	(48.2)
Effect of exchange rate changes on cash and cash equivalents	(0.2)	(4.5)	0.4
	-----	-----	-----
Cash and cash equivalents:			
Net change	(20.6)	6.6	(52.9)
Beginning balance	31.2	32.8	85.7
Net cash change due to change in year end of subsidiaries	--	(8.2)	--
	-----	-----	-----
Ending balance	\$ 10.6	\$ 31.2	\$ 32.8
	=====	=====	=====
SUPPLEMENTAL NON-CASH ACTIVITIES:			
Capital lease obligations for new assets	\$ 13.9	\$ 2.5	\$ 10.3
	=====	=====	=====

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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CONSOLIDATED STATEMENTS OF SHAREHOLDERS' EQUITY  
(U.S. DOLLARS IN MILLIONS)

	ORDINARY SHARES OUTSTANDING -----	ORDINARY SHARES -----	PAID-IN CAPITAL -----	RETAINED EARNINGS -----
Balance at December 26, 1997	53,600,600	\$ 0.5	\$ 311.7	\$ 32.3
Capital contributions	--	--	8.0	--
Issuance of ordinary shares upon exercise of stock options	163,000	--	2.6	--
Dividend	--	--	--	(4.0)
Dividend paid in connection with the IAT transaction	--	--	4.8	(29.8)
Comprehensive income:				
Net income	--	--	--	59.3
Currency translation adjustment	--	--	--	--
Comprehensive income	-----	-----	-----	-----
Balance at January 1, 1999	53,763,600	0.5	327.1	57.8
Net loss of IAT for the three month period ended January 1, 1999	--	--	--	(7.6)
Comprehensive income:				
Net income	--	--	--	56.9
Unrealized loss on available-for-sale marketable securities	--	--	--	--
Currency translation adjustment	--	--	--	--
Comprehensive income	-----	-----	-----	-----
Balance at December 31, 1999	53,763,600	0.5	327.1	107.1
Comprehensive income:				
Net income	--	--	--	33.1
Unrealized loss on available-for-sale marketable securities, net of reclassification for losses of \$5.2 included in net income	--	--	--	--
Currency translation adjustment	--	--	--	--
Comprehensive income	-----	-----	-----	-----
Balance at December 29, 2000	53,763,600 =====	\$ 0.5 =====	\$ 327.1 =====	\$ 140.2 =====

FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. GENERAL

Fresh Del Monte Produce Inc. (Fresh Del Monte) was incorporated under the laws of the Cayman Islands on August 29, 1996 and is 57.6% owned by IAT Group Inc. which is 100% beneficially owned by members of the Abu-Ghazaleh family. In addition, members of the Abu-Ghazaleh family directly own 9.3% of the outstanding ordinary shares of Fresh Del Monte.

On September 17, 1998, Fresh Del Monte acquired 14 wholly owned operating companies from IAT Group Inc. and its shareholders (collectively, such companies are known as IAT and their acquisition is known as the IAT transaction). At the time of the IAT transaction, IAT Group Inc. owned approximately 86% of FG Holdings Limited, which in turn owned approximately 63% of Fresh Del Monte. As a result, the IAT transaction has been accounted for as a combination of entities under common control using the as if pooling of interests method of accounting. The consideration given in the IAT transaction consisted of \$25.0 million in cash, the assumption of existing debt of approximately \$130.0 million and the issuance to companies controlled by the Abu-Ghazaleh family of six million of Fresh Del Monte's ordinary shares. IAT had operations in Chile, the United States, the Netherlands and Uruguay. IAT was a private international grower and exporter of primarily deciduous fresh fruit and vegetables.

Under the as if pooling of interests method of accounting, the historical results of Fresh Del Monte have been restated to combine the operations of Fresh Del Monte and IAT for all periods subsequent to August 29, 1996, the date Fresh Del Monte and IAT came under common control. The recorded assets and liabilities of Fresh Del Monte and IAT have been carried forward to Fresh Del Monte's consolidated financial statements at their historical amounts. Consolidated earnings of Fresh Del Monte include the earnings of Fresh Del Monte and IAT for all periods subsequent to the date Fresh Del Monte and IAT came under common control.

In connection with the IAT transaction, Fresh Del Monte incurred \$4.0 million of acquisition expenses, which were expensed in 1998. Acquisition expenses include professional, legal, accounting and other fees.

Prior to January 2, 1999, IAT's fiscal year end was September 30. Effective January 2, 1999, IAT's fiscal year end was changed to conform to Fresh Del Monte's fiscal year end. As a result of this change in fiscal year ends, the year ended December 31, 1999 reflects the operating results of Fresh Del Monte and subsidiaries, including IAT, for the same months. The results of operations for IAT for the period from October 1, 1998 to January 1, 1999 are not included in the consolidated statements of income or cash flows for any of the periods presented, but are reflected as an adjustment to retained earnings as of January 2, 1999. For the period from October 1, 1998 to January 1, 1999, IAT incurred a net loss of \$7.6 million.

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Fresh Del Monte and its subsidiaries are engaged primarily in the worldwide production, transportation and marketing of fresh produce. Fresh Del Monte and its subsidiaries source their products (bananas and other fresh produce which includes pineapples, deciduous fruit, melons and other fresh produce) from 15 locations in North, Central and South America, the Asia-Pacific region and Africa and distribute their products in North America, Europe, the Asia-Pacific region and South America. Products are sourced from company-owned or leased farms, through joint venture arrangements and through supply contracts with independent growers.

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### FRESH DEL MONTE PRODUCE INC. AND SUBSIDIARIES

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

##### PRINCIPLES OF CONSOLIDATION

The consolidated financial statements include the accounts of Fresh Del Monte and its majority owned subsidiaries which Fresh Del Monte controls. Fresh Del Monte's fiscal year end is the last Friday of the calendar year or the first Friday subsequent to the end of the calendar year, whichever is closest to the end of the calendar year. All significant intercompany accounts and transactions have been eliminated in consolidation.

##### USE OF ESTIMATES

Preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from these estimates.

##### CASH AND CASH EQUIVALENTS

Fresh Del Monte classifies as cash equivalents all highly liquid investments with a maturity of three months or less at the time of purchase.

##### INVENTORIES

Inventories are valued at the lower of cost or market. Cost is computed using the weighted average cost method for fresh produce, principally in-transit, and the first-in first-out, actual cost or average cost methods for raw materials and packaging supplies. Raw materials inventory consists primarily of agricultural supplies, linerboard, packaging materials and spare parts.

##### GROWING CROPS

Expenditures on pineapple, deciduous fruit and melon growing crops are valued at the lower of cost or market and are deferred and charged to income when the related crop is harvested and sold. The deferred growing costs consist primarily of land preparation, cultivation, irrigation and fertilization costs. Expenditures related to banana crops are expensed as incurred.

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### INVESTMENTS IN UNCONSOLIDATED COMPANIES

Investments in unconsolidated companies are accounted for under the equity method of accounting for investments in 20% to 50% owned companies and for investments in over 50% owned companies over which Fresh Del Monte does not have control.

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### FRESH DEL MONTE PRODUCE INC. AND SUBSIDIARIES

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment are stated at cost. Depreciation is recorded following the straight-line method over the estimated useful lives of the assets, which ranges from 10 to 30 years for buildings, 10 to 20 years for ships and containers, 2 to 20 years for machinery and equipment, 3 to 20 years for furniture, fixtures and office equipment and 2 to 10 years for automotive equipment. Leasehold improvements are amortized over the life of the lease or the related asset, whichever is shorter. When assets are retired or disposed of, the costs and accumulated depreciation or amortization are removed from the respective accounts and any related gain or loss is recognized. Maintenance and repairs are charged to expense when incurred. Significant expenditures, which extend useful lives of assets, are capitalized. Costs related to land improvements for bananas, pineapple, deciduous fruit and other agricultural projects are deferred during the formative stage and are amortized over the estimated life of the project.

##### GOODWILL

Goodwill is amortized on a straight-line basis over its estimated useful life which ranges from 10 to 40 years. Fresh Del Monte continually assesses the carrying value of its goodwill in order to determine whether an impairment has occurred. This assessment takes into account both historical and forecasted results of operations including consideration of a terminal value.

##### IMPAIRMENT OF LONG-LIVED ASSETS

Fresh Del Monte accounts for the impairment of long-lived assets under Statement of Financial Accounting Standards No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of" (SFAS No. 121). SFAS No. 121 requires impairment losses to be recorded on long-lived assets used in operations when indicators of impairment are present and the undiscounted cash flows estimated to be generated by those assets are less than the assets' carrying amount. Based on current circumstances, Fresh Del Monte does not believe that a write-down of any of its long-lived assets is necessary.

##### REVENUE RECOGNITION

Revenue is recognized on sales of products when the customer receives title to the goods, generally upon delivery.

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### COST OF PRODUCTS SOLD

Cost of products sold includes the cost of produce, packaging materials, labor and overhead, ocean and inland freight and other distribution costs, including shipping and handling costs incurred to deliver fresh produce to the customer.

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### FRESH DEL MONTE PRODUCE INC. AND SUBSIDIARIES

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### INCOME TAXES

Deferred income taxes are recognized for the tax consequences in future years of differences between the tax basis of assets and liabilities and their financial reporting amounts at each year end, based on enacted tax laws and statutory tax rates applicable to the year in which the differences are expected to affect taxable income. Valuation allowances are established when it is deemed more likely than not that future taxable income will not be sufficient to realize income tax benefits. Generally, income tax expense is the tax payable for the year and the net change during the year in deferred tax assets and liabilities.

##### ENVIRONMENTAL REMEDIATION LIABILITIES

Losses associated with environmental remediation obligations are accrued when such losses are probable and can be reasonably estimated.

##### DEFERRED CREDIT VESSEL LEASES

Deferred credit vessel leases represents the excess of amounts due under long-term operating leases of six vessels over the estimated fair value of such leases. At December 31, 1999, \$2.9 million was included in accrued expenses. This amount was amortized over the remaining life of the leases, which expired during 2000.

##### CURRENCY TRANSLATION

For Fresh Del Monte's operations in countries where the functional currency is other than the U.S. dollar, balance sheet amounts are translated using the exchange rate in effect at the balance sheet date. Income statement amounts are translated at the average exchange rate for the year. The gains and losses resulting from the changes in exchange rates from year to year are recorded as a component of accumulated other comprehensive loss.

For Fresh Del Monte's other operations where the functional currency is the U.S. dollar or where the operations are located in highly inflationary countries, non-monetary assets are translated at historical exchange rates. Other balance sheet amounts are translated at the exchange rates in effect at the balance sheet date. Income statement accounts, excluding depreciation, are translated at the average exchange rate for the year. These translation adjustments are included in the determination of net income.



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Other income (loss), net in the accompanying consolidated statements of income includes approximately \$4.7 million, \$3.6 million and \$1.5 million in net losses on foreign exchange for 2000, 1999 and 1998, respectively. These amounts include the effect of foreign currency translation and realized foreign currency gains and losses.

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### FRESH DEL MONTE PRODUCE INC. AND SUBSIDIARIES

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

##### STOCK BASED COMPENSATION

Statement of Financial Accounting Standards No. 123, "Accounting for Stock-Based Compensation" (SFAS No. 123) encourages, but does not require, companies to record stock-based compensation plans at fair value. Fresh Del Monte has chosen, as allowed by the provisions of SFAS No. 123, to account for its Stock Plan under Accounting Principles Board Opinion No. 25, "Accounting for Stock Issued to Employees" (APB No. 25) and related interpretations. Under APB No. 25, because the exercise price of Fresh Del Monte's employee stock options equals the market price of the underlying stock on the date of grant, no compensation expense is recorded. SFAS No. 123 requires disclosure of the estimated fair value of employee stock options granted after 1994 and pro forma financial information assuming compensation expense was recorded using these fair values.

##### OFF BALANCE SHEET RISK

Fresh Del Monte enters into currency forward contracts as a hedge against certain currency exposures, principally relating to sales made in Europe and in the Asia-Pacific region. Gains and losses on the currency forward contracts are included in other income (loss), net when the contracts are closed.

##### RECLASSIFICATIONS

Certain amounts from 1999 and 1998 have been reclassified to conform to the 2000 presentation.

##### NEW ACCOUNTING PRONOUNCEMENTS

In June 1998, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards No. 133, "Accounting for Derivative Instruments and Hedging Activities" (SFAS No. 133), as amended, which was adopted by Fresh Del Monte for fiscal year 2001. This statement establishes accounting and reporting standards for derivative instruments, including certain derivative instruments embedded in other contracts and for hedging activities. It requires that an entity recognize all derivatives as either assets or liabilities in the statement of financial position and measure those instruments at fair value. Due to Fresh Del Monte's minimal use of derivatives as of December 29, 2000, management believes that the adoption of SFAS No. 133 will not have a significant effect on the earnings or the financial position of the Company.

#### 3. ACQUISITIONS

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## BELGIAN ACQUISITION

On January 14, 1999, Fresh Del Monte acquired all of the outstanding shares of Banana Marketing Belgium N.V. (BMB) and executed a long-term banana purchase agreement with a subsidiary of C.I. Banacol S.A. (Banacol). Banacol is a significant producer of bananas and BMB was Banacol's exclusive marketing company in Europe.

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## FRESH DEL MONTE PRODUCE INC. AND SUBSIDIARIES

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### 3. ACQUISITIONS (CONTINUED)

##### BELGIAN ACQUISITION (CONTINUED)

The total consideration paid in connection with the acquisition of BMB was \$58.7 million. The acquisition was accounted for using the purchase method of accounting and, accordingly, the purchase price was allocated to the assets acquired of \$36.9 million, consisting primarily of European banana import licenses, based on an appraisal. The value assigned to the banana import licenses is included in other noncurrent assets and is being amortized over their estimated life of five years (See Note 17). The excess of the purchase price over the fair value of net assets acquired of \$21.8 million was classified as goodwill and is being amortized over 20 years.

##### NATIONAL POULTRY

On November 25, 1998, Fresh Del Monte acquired a 62% majority interest in National Poultry Company PLC (National Poultry), a publicly traded company in Jordan, engaged in the poultry business. The total consideration paid was \$11.9 million, of which approximately \$6.4 million was used to pay down existing debt. A portion of the acquired shares were purchased from members of the Abu-Ghazaleh family for a total purchase price of \$4.5 million in 1998, based on a fairness opinion from an independent party. During 1999 and 2000, Fresh Del Monte acquired an additional 24% interest in National Poultry. The acquisitions were accounted for using the purchase method of accounting and, accordingly, the purchase prices were allocated to the assets acquired and liabilities assumed based on estimates of their underlying fair values.

The following unaudited pro forma information presents a summary of 1998 consolidated results of operations of Fresh Del Monte as if the acquisition of National Poultry had occurred on December 27, 1997 (U.S dollars in millions, except per share data):

	1998
	----
Net sales	\$ 1,615.1
Income before extraordinary item	\$ 74.2
Net income	\$ 56.1
Net income per ordinary share	\$ 1.04
Number of ordinary shares used in computation	53,774,831

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The unaudited pro forma results do not purport to be indicative of the results of operations which actually would have resulted had the acquisition of National Poultry occurred on December 27, 1997, or of future results of operations of the consolidated entities.

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

4. INVENTORIES

Inventories consisted of the following (U.S. dollars in millions):

	DECEMBER 29, 2000	DECEMBER 31, 1999
	-----	-----
Fresh produce, principally in-transit	\$ 52.4	\$ 57.9
Raw materials and packaging supplies	79.3	89.0
Growing crops	57.1	52.0
	-----	-----
	\$ 188.8	\$ 198.9
	=====	=====

5. INVESTMENTS IN UNCONSOLIDATED COMPANIES

Fresh Del Monte utilizes the equity method of accounting for investments in 20% to 50% owned companies and for investments in over 50% owned companies over which Fresh Del Monte does not have control. Investments in unconsolidated companies accounted for under the equity method amounted to \$51.7 million and \$51.9 million at December 29, 2000 and December 31, 1999, respectively. At December 29, 2000 and December 31, 1999, net amounts receivable from unconsolidated companies amounted to \$13.7 million and \$9.6 million, respectively.

These unconsolidated companies are engaged in the manufacturing of corrugated boxes (Compania Industrial Corrugadora Guatemala, S.A. - 50% owned) and the production and distribution of fresh fruit and other produce (Davao Agricultural Ventures Corporation - 40% owned; Agricola Villa Alegre, Ltda - 50% owned; various melon farms - 50% owned; and Internationale Fruchtimport Gesellschaft Weichert & Co. (Interfrucht) - a non-controlling 80% interest).

Purchases from unconsolidated companies were \$77.9 million, \$58.7 million and \$55.5 million for 2000, 1999 and 1998, respectively.

Combined financial data of unconsolidated companies is summarized as follows (U.S. dollars in millions):

	DECEMBER 29, 2000	DECEMBER 31, 1999
	-----	-----
Current assets	\$ 53.2	\$ 52.4
Noncurrent assets	83.2	82.5
Current liabilities	(37.7)	(36.5)
Noncurrent liabilities	(6.6)	(7.7)

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Net worth	----- \$ 92.1 =====	----- \$ 90.7 =====
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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

5. INVESTMENTS IN UNCONSOLIDATED COMPANIES (CONTINUED)

	YEAR ENDED		
	DECEMBER 29, 2000	DECEMBER 31, 1999	JANUARY 1, 1999
Net sales	\$206.0	\$228.4	\$263.0
Gross profit	15.9	14.0	23.6
Net income	5.8	6.3	12.4

Fresh Del Monte's portion of earnings in unconsolidated companies amounted to \$3.6 million, \$3.7 million and \$8.9 million, in 2000, 1999 and 1998, respectively, and is included in other income (loss), net. Dividends received from unconsolidated subsidiaries amounted to \$2.1 million, \$5.8 million and \$5.3 million in 2000, 1999 and 1998, respectively.

6. PROPERTY, PLANT AND EQUIPMENT

Property, plant and equipment consisted of the following (U.S. dollars in millions):

	DECEMBER 29, 2000	DECEMBER 31, 1999
Land and land improvements	\$ 228.6	\$ 209.0
Buildings and leasehold improvements	155.0	141.3
Maritime equipment (including containers)	207.2	182.2
Machinery and equipment	125.6	106.4
Furniture, fixtures and office equipment	50.6	41.8
Automotive equipment	15.9	15.6
Construction-in-progress	23.2	26.8
	-----	-----
	806.1	723.1
Less accumulated depreciation and amortization	(170.5)	(132.5)
	-----	-----
	\$ 635.6	\$ 590.6
	=====	=====

Depreciation and amortization expense amounted to \$46.2 million, \$36.3 million and \$33.1 million for 2000, 1999 and 1998, respectively.

Buildings, containers, machinery and equipment and automotive equipment under

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capital leases totaled \$33.6 million and \$17.2 million at December 29, 2000 and December 31, 1999, respectively. Accumulated amortization for assets under capital leases was \$6.2 million and \$2.7 million at December 29, 2000 and December 31, 1999, respectively.

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

7. HURRICANE MITCH

Fresh Del Monte recorded a charge in 1998 of \$26.5 million in asset write-offs and other costs, net of insurance proceeds received of \$3.0 million, due to damage incurred to its Guatemalan operations as a result of excessive flooding caused by Hurricane Mitch. Additional insurance recoveries related to Hurricane Mitch of \$13.5 million during 1999 are included in other income (loss), net for the year ended December 31, 1999.

Fresh Del Monte maintains insurance for both property damage and business interruption applicable to its production facilities, including its operations in Guatemala. The policies providing the coverages for losses caused by Hurricane Mitch were subject to deductibles of \$0.1 million for property damage and business interruption. Fresh Del Monte is pursuing additional recoveries under its business interruption coverages related to the damage of its operations in Guatemala caused by Hurricane Mitch. The amount of total recoveries under business interruption coverages cannot be estimated at this time.

8. ACCUMULATED OTHER COMPREHENSIVE LOSS

Accumulated other comprehensive loss consists of the following (U.S. dollars in millions):

	DECEMBER 29, 2000	DECEMBER 31, 1999
	-----	-----
Currency translation adjustment	\$ (10.5)	\$ (5.2)
Unrealized loss on available-for-sale securities	(0.1)	(3.7)
	-----	-----
	\$ (10.6)	\$ (8.9)
	=====	=====

9. ACCOUNTS PAYABLE AND ACCRUED EXPENSES

Accounts payable and accrued expenses consisted of the following (U.S. dollars in millions):

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	DECEMBER 29, 2000 -----	DECEMBER 31, 1999 -----
Trade payables	\$ 93.2	\$ 90.3
Payroll and employee benefits	9.7	10.2
Vessel and port operating expenses	16.4	19.6
Accrued interest payable	3.0	3.1
Current portion of deferred credit vessel leases	--	2.9
Other payables and accrued expenses	64.8	69.1
	-----	-----
	\$ 187.1	\$ 195.2
	=====	=====

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

10. PROVISION FOR INCOME TAXES

The provision for income taxes consisted of the following (U.S. dollars in millions):

	YEAR ENDED		
	DECEMBER 29, 2000 -----	DECEMBER 31, 1999 -----	JANUARY 1, 1999 -----
Current:			
U.S. federal income tax	\$ --	\$ 2.5	\$ 4.5
State	--	0.3	0.5
Non-U.S	5.7	5.8	4.9
	-----	-----	-----
	5.7	8.6	9.9
Deferred:			
U.S	(1.0)	1.7	1.5
Non-U.S	(1.8)	4.4	0.8
	-----	-----	-----
	(2.8)	6.1	2.3
	-----	-----	-----
Provision for income taxes	\$ 2.9	\$ 14.7	\$ 12.2
	=====	=====	=====

Total income tax payments during 2000, 1999 and 1998 were \$3.9 million, \$5.9 million, and \$7.4 million, respectively.

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Income (loss) before provision for income taxes and extraordinary item consisted of the following (U.S. dollars in millions):

	YEAR ENDED		
	DECEMBER 29, 2000	DECEMBER 31, 1999	JANUARY 1, 1999
United States	\$ (13.5)	\$ 3.3	\$ 13.8
Non-U.S.	49.5	68.3	75.8
	-----	-----	-----
	\$ 36.0	\$ 71.6	\$ 89.6
	=====	=====	=====

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### FRESH DEL MONTE PRODUCE INC. AND SUBSIDIARIES

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

##### 10. PROVISION FOR INCOME TAXES (CONTINUED)

The differences between the reported provision for income taxes and income taxes computed at the U.S. statutory federal income tax rate are explained in the following reconciliation (U.S. dollars in millions):

	YEAR ENDED	
	DECEMBER 29, 2000	DECEMBER 31, 1999
Income tax provision computed at the U.S. statutory federal income tax rate	\$ 12.6	\$ 25.1
Effect of non-U.S. operations and tax rates	(9.7)	(10.5)
Other	--	0.1
	-----	-----
	\$ 2.9	\$ 14.7
	=====	=====

Deferred income tax assets and liabilities consisted of the following (U.S. dollars in millions):

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	DECEMBER 29, 2000 -----	DECEMBER 1999 -----
DEFERRED TAX LIABILITIES:		
Inventories	\$ (8.6)	\$ (8.6)
Investments	--	(1.0)
Depreciation	(14.2)	(12.0)
Equity in earnings of unconsolidated companies	(4.1)	(4.0)
	-----	-----
Total deferred tax liabilities	(26.9)	(27.6)
DEFERRED TAX ASSETS:		
Pension liability	1.1	1.0
Post-retirement benefits other than pension	6.7	6.0
Net operating loss carryforwards	29.8	23.0
Other, net	8.6	5.0
	-----	-----
Total deferred tax assets	46.2	36.0
Valuation allowance	(27.8)	(21.0)
	-----	-----
Net deferred tax liabilities	\$ (8.5)	\$ (11.0)
	=====	=====

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

10. PROVISION FOR INCOME TAXES (CONTINUED)

The valuation allowance established with respect to the deferred tax assets relates primarily to net operating losses and employee benefit accruals in taxing jurisdictions where, due to Fresh Del Monte's current and foreseeable operations within the various jurisdictions, it is deemed more likely than not that future taxable income will not be sufficient within such jurisdictions to realize the related income tax benefits. During 2000, the valuation allowance increased by \$6.6 million.

At December 29, 2000, Fresh Del Monte had approximately \$127.3 million of tax operating loss carry forwards expiring as follows (U.S. dollars in millions):

EXPIRATION -----	AMOUNT -----
2001	\$ 36.3
2002	12.1
2003	0.4



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2004	1.5
2005 and beyond	13.4
No expiration	63.6
	-----
	\$127.3
	=====

11. NOTES PAYABLE TO BANKS

Fresh Del Monte has a \$1.0 million working capital revolving credit facility with a bank in Japan. This facility expires on April 30, 2001 and bears interest, as of December 29, 2000, at 2.5%. As of December 31, 1999, Fresh Del Monte also had working capital revolving credit facilities with various banks in Central America and Europe. These facilities were closed during 2000. At December 29, 2000 and December 31, 1999, there was \$0.4 million and \$3.2 million, respectively, of borrowings outstanding under these credit facilities.

The weighted average interest rate on borrowings under these short-term credit facilities as of December 29, 2000 and December 31, 1999 was 2.5% and 6.94%, respectively. The cash payments for interest on notes payable to banks and other financial institutions was \$0.3 million, \$0.2 million and \$6.1 million for 2000, 1999 and 1998, respectively.

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

12. LONG-TERM DEBT

The following is a summary of long term-debt (U.S. dollars in millions):

	DECEMBER 2000 -----
\$450.0 million five-year syndicated credit facility (see below)	\$246.3
\$135.0 million five-year term loan (see below)	128.2
Term notes bearing interest at various rates ranging from 8.62% to LIBOR plus 1.25% (7.91% at December 29, 2000), payable in quarterly installments of principal and interest maturing in January 2003 and January 2004, secured by mortgages on five of Fresh Del Monte's vessels	11.9
Term notes bearing interest at 8.62%, payable in quarterly installments of principal and interest maturing in January 2003, secured by mortgages on five of Fresh Del Monte's vessels	17.2
Term notes bearing interest at various rates ranging from 6.88% to 7.14% and	

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LIBOR plus 1.25% (8.06% at December 29, 2000), payable in quarterly installments of principal and interest maturing from August 2001 to January 2005, with a balloon payment of \$6.9 million due in January 2005, secured by mortgages on five of Fresh Del Monte's vessels	22.6
Term notes payable to financial institutions, bearing interest at LIBOR plus 1% (7.76% at December 29, 2000) due October 2003, secured by mortgages on five of Fresh Del Monte's vessels	22.6
Various other notes payable	12.8
Total	461.6
Less current portion	(45.0)
	----- \$416.6 =====

On May 19, 1998, Fresh Del Monte completed a tender offer to purchase \$200.0 million of outstanding 10% notes due 2003 (N.V. Notes). Approximately 98.4%, or \$196.8 million, of the N.V. Notes were purchased in the tender offer. The purchase was funded by a drawdown of \$207.9 million from the \$350.0 million, five-year syndicated credit facility (the Revolving Credit Facility) entered into by Fresh Del Monte, and certain wholly-owned subsidiaries of Fresh Del Monte, with Rabobank International, New York Branch, as agent. The remaining N.V. Notes were redeemed in June 1998 at a redemption price of \$1,050 for each \$1,000 principal amount of N.V. Notes being redeemed, plus accrued interest to the date of redemption. Completion of the tender offer and the redemption resulted in an extraordinary charge of \$18.1 million.

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

12. LONG-TERM DEBT (CONTINUED)

On December 15, 1998, the Revolving Credit Facility was amended to increase the borrowing level to \$389.0 million and on May 20, 1999, the Revolving Credit Facility was amended to increase the borrowing level to \$450.0 million. The Revolving Credit Facility includes a swing line facility, a letter of credit facility and an exchange contract facility. The Revolving Credit Facility is collateralized directly or indirectly by substantially all of the assets of Fresh Del Monte and its subsidiaries. The facility expires on May 19, 2003, and permits borrowings with an interest rate based on a spread over the London Interbank offered rate (LIBOR). Outstanding borrowings at December 29, 2000 were \$246.3 million, bearing interest at an average rate of 9.22%. At December 29, 2000, Fresh Del Monte applied \$2.2 million of available credit under this facility towards the issuance of letters of credit.

On May 10, 2000, Fresh Del Monte amended its \$450.0 million Revolving Credit Facility to include a five-year term loan (Term Loan) of \$135.0 million giving

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Fresh Del Monte a total borrowing capacity under this facility of \$585.0 million. The Term Loan has similar terms and conditions as the Revolving Credit Facility, is payable in quarterly installments of \$3.4 million which commenced in September 2000, and bears interest based on a spread over LIBOR (9.66% at December 29, 2000). The Term Loan matures on May 10, 2005 with a balloon payment of \$70.9 million. Fresh Del Monte used the total proceeds from the \$135.0 million Term Loan to pay-down a portion of the outstanding balance on the \$450.0 million five-year Revolving Credit Facility. The unpaid balance at December 29, 2000 of the Term Loan was \$128.2 million.

The Revolving Credit Facility contains covenants, which require Fresh Del Monte to maintain certain minimum financial ratios and limits the payment of future dividends. In connection with the Revolving Credit Facility, Fresh Del Monte entered into an interest rate swap agreement expiring in 2003 with the same bank to limit the effect of increases in interest rates on a portion of the Revolving Credit Facility. The nominal amount of the swap decreases over its life from \$150.0 million in the first three months, to \$53.6 million in the last three months. The cash differentials paid or received on the swap agreement are accrued and recognized as adjustments to interest expense. Interest income related to the swap agreement for 2000 amounted to \$0.3 million. Interest expense related to the swap agreement for 1999 and 1998 amounted to \$0.9 million and \$0.7 million, respectively.

Cash payments of interest on long-term debt were \$39.2 million, \$29.4 million and \$22.3 million for 2000, 1999 and 1998, respectively.

Maturities on long-term debt during the next five years are (U.S. dollars in millions):

2001	\$45.0
2002	39.8
2003	276.9
2004	17.0
2005	81.4
Thereafter	1.5
	-----
	\$461.6
	=====

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### FRESH DEL MONTE PRODUCE INC. AND SUBSIDIARIES

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

##### 13. CAPITAL LEASE OBLIGATIONS

Fresh Del Monte leases certain buildings, machinery and equipment, and containers under capital leases. These lease obligations are payable in monthly installments. The future minimum lease payments at December 29, 2000 are as follows (U.S. dollars in millions):

2001	\$ 7.6
2002	7.2
2003	5.6

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2004	3.7
2005	0.8
Thereafter	3.5
	-----
Total payments remaining under capital leases	28.4
Less amount representing interest	(4.9)
	-----
Present value of capital leases	23.5
Less current portion	(6.1)
	-----
Capital lease obligations, net of current portion	\$ 17.4
	=====

14. EARNINGS PER SHARE

Basic and diluted per share income is calculated as follows (U.S. dollars in millions, except per share data):

	YEAR ENDED	
	DECEMBER 29, 2000	DECEMBER 31, 1999
	-----	-----
NUMERATOR:		
Income before extraordinary item	\$ 33.1	\$ 56.1
Extraordinary charge on early extinguishment of debt	--	--
	-----	-----
Net income	\$ 33.1	\$ 56.1
	=====	=====
DENOMINATOR:		
Denominator for basic earnings per share - weighted average number of ordinary shares outstanding	53,763,600	53,763,600
Effect of dilutive securities:		
Employee stock options	783	41,600
Shares issuable in connection with an acquisition	--	--
	-----	-----
Denominator for diluted earnings per share	53,764,383	53,805,200
	=====	=====
Basic and diluted per share income:		
Before extraordinary item	\$ 0.62	\$ 1.04
Extraordinary charge	\$ --	\$ --
Net income	\$ 0.62	\$ 1.04

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

14. EARNINGS PER SHARE (CONTINUED)

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The number of outstanding stock options considered antidilutive for either part or all of the fiscal year and not included in the calculation of diluted net income per share for 2000 and 1999 were 3,082,000, 3,078,000, respectively. There were no antidilutive stock options in 1998.

### 15. RETIREMENT AND OTHER EMPLOYEE BENEFITS

#### U.S. PLANS

Fresh Del Monte sponsors two non-contributory defined benefit pension plans, which cover substantially all of its U.S. based employees. These plans provide benefits based on the employees' years of service and qualifying compensation. Fresh Del Monte's funding policy for these plans is to contribute amounts sufficient to meet the minimum funding requirements of the Employee Retirement Income Security Act of 1974, as amended, or such additional amounts as determined appropriate to assure that assets of the plans would be adequate to provide benefits. Substantially all of the plans' assets are invested in fixed income and equity funds.

As of July 31, 1997, a subsidiary of Fresh Del Monte "froze" (i.e., ceased accruing benefits under) its cash balance pension plan covering all salaried employees who are U.S. based and work a specified minimum number of hours. The hypothetical account balances under such plan continued to be credited with monthly interest and participants who are not fully vested in such plan continued to earn vesting services after July 31, 1997. Fresh Del Monte adopted an amendment to terminate the cash balance plan effective as of December 31, 1999 and a settlement distribution of \$10.1 million was paid during 2000. The loss recognized in 2000 due to settlement amounted to \$1.1 million.

Fresh Del Monte provides contributory health care benefits to its U.S. retirees and their dependents. Fresh Del Monte has recorded a liability equal to the unfunded accumulated benefit obligation as required by the provisions of Statement of Financial Accounting Standards No. 106, "Employers' Accounting for Postretirement Benefits Other than Pensions" (SFAS No. 106). SFAS No. 106 requires that the cost of these benefits, which are primarily for health care and life insurance, be recognized in the financial statements throughout the employees' active working careers. Claims under the plan are funded by Fresh Del Monte as they are incurred and, accordingly, the plan has no assets.

The weighted average discount rate used in determining the accumulated benefit obligation for postretirement pension benefit obligation was 7.25% and 7.5% at December 29, 2000 and December 31, 1999, respectively. For measuring the liability as of December 29, 2000, a 5.75% annual rate of increase in real medical inflation, declining gradually to 4.75% by the year 2003 and thereafter, were assumed.

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

15. RETIREMENT AND OTHER EMPLOYEE BENEFITS (CONTINUED)

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The assumptions used in the calculation of the actuarial present value of the projected benefit obligation and expected long-term return on plan assets for Fresh Del Monte's defined benefit pension plans consisted of the following:

	DECEMBER 29, 2000	DECEMBER 31, 1999
	-----	-----
Weighted average discount rate	6.00% - 7.50%	6.00% - 6.75%
Rate of increase in compensation levels	4.50%	4.50%
Expected long-term return on assets	7.75% - 8.75%	7.75% - 8.75%

The following table sets forth a reconciliation of benefit obligations, plan assets and funded status for Fresh Del Monte's defined benefit pension plans and post retirement pension plan as of December 29, 2000 and December 31, 1999 (U.S. dollars in millions):

	POSTRETIREMENT PLAN		DEFINED BEN
	DECEMBER 29, 2000	DECEMBER 31, 1999	DECEMBER 29, 2000
	-----	-----	-----
<b>CHANGES IN BENEFIT OBLIGATION:</b>			
Benefit obligation at beginning of period	\$ 12.5	\$ 11.2	\$ 21.2
Service cost	0.5	0.4	0.3
Interest cost	0.9	0.9	1.4
Actuarial (gain)/loss	0.2	0.5	2.0
Benefits paid	(0.4)	(0.5)	(0.7)
Settlements	--	--	(10.1)
Foreign exchange translation	--	--	(0.1)
	-----	-----	-----
Benefit obligation at end of period	\$ 13.7	\$ 12.5	\$ 14.0
	=====	=====	=====
<b>CHANGE IN PLAN ASSETS:</b>			
Fair value of plan assets at beginning of period	\$ --	\$ --	\$ 18.5
Actual return on plan assets	--	--	1.2
Employer contribution	0.4	0.5	1.9
Benefits paid	(0.4)	(0.5)	(0.7)
Settlements	--	--	(10.1)
	-----	-----	-----
Fair value of plan assets at end of period	\$ --	\$ --	\$ 10.8
	=====	=====	=====
<b>RECONCILIATION:</b>			
Funded status	\$ (13.7)	\$ (12.5)	\$ (3.2)
Unrecognized net (gain)/loss	(5.6)	(6.3)	0.9
	-----	-----	-----
Accrued benefit cost	\$ (19.3)	\$ (18.8)	\$ (2.3)
	=====	=====	=====

FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

15. RETIREMENT AND OTHER EMPLOYEE BENEFITS (CONTINUED)

The following table sets forth the net periodic pension cost of Fresh Del Monte's defined benefit pension plans for 2000, 1999 and 1998 (U.S. dollars in millions):

	YEAR ENDED	
	DECEMBER 29, 2000	DECEMBER 31, 1999
Service cost-benefits earned during the period	\$0.3	\$0.4
Interest cost on projected benefit obligation	1.4	2.1
Expected return on assets	(1.3)	(2.1)
	----	----
Net periodic pension expense for defined benefit plans	\$0.4 ====	\$0.4 ====

The following table sets forth the net periodic cost of Fresh Del Monte's postretirement plan for 2000, 1999 and 1998 (U.S. dollars in millions):

	YEAR ENDED	
	DECEMBER 29, 2000	DECEMBER 31, 1999
Service cost-benefits earned during the period	\$0.5	\$0.4
Interest cost on accumulated postretirement benefit obligation	0.9	0.9
Net amortization of deferred gain	(0.4)	(0.3)
	----	----
Net periodic postretirement benefit cost	\$1.0 ====	\$1.0 ====

The cost trend rate assumption has a significant impact on the amounts reported. For example, increasing the cost trend rate 1% each year would increase the accumulated postretirement benefit obligation by \$1.9 million as of December 29,

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2000 and the total of service cost plus interest cost by \$0.2 million for 2000. In addition, decreasing the trend rate by 1% would decrease the accumulated postretirement benefit obligation by \$1.6 million as of December 29, 2000 and the total of the service cost plus interest cost by \$0.2 million for 2000.

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### FRESH DEL MONTE PRODUCE INC. AND SUBSIDIARIES

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#### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

##### 15. RETIREMENT AND OTHER EMPLOYEE BENEFITS (CONTINUED)

Fresh Del Monte also sponsors a defined contribution plan established pursuant to Section 401(k) of the Internal Revenue Code. Subject to certain dollar limits, employees may contribute a percentage of their salaries to the plan, and Fresh Del Monte will match a portion of each employee's contribution. This plan is in effect for U.S. based employees only. The expense pertaining to this plan was \$0.4 million, \$0.4 million and \$0.3 million for 2000, 1999 and 1998, respectively.

##### NON U.S. PLANS

Fresh Del Monte provides retirement benefits to substantially all employees who are not U.S. based. Generally, benefits under these programs are based on an employee's length of service and level of compensation. The majority of these programs are commonly referred to as termination indemnities which provide retirement benefits in accordance with programs mandated by the governments of the countries in which such employees work. The expense pertaining to these programs was \$4.5 million, \$7.5 million and \$6.4 million for 2000, 1999 and 1998, respectively. The decrease in the expense in 2000 was caused primarily by a decrease in the number of employees covered by the program due to terminations during 1999 and 2000.

Funding generally occurs when employees cease active service. The most significant of these programs pertains to one of Fresh Del Monte's subsidiaries in Central America for which a liability of \$15.6 million and \$15.8 million was recorded at December 29, 2000 and December 31, 1999, respectively. Expenses for this program for 2000, 1999 and 1998 amounted to \$1.8 million, \$3.3 million and \$3.4 million, respectively, including service cost earned of \$0.9 million, \$1.6 million and \$1.7 million, and interest cost of \$0.9 million, \$1.7 million and \$1.7 million, respectively.

As of August 31, 1997, a subsidiary of the Fresh Del Monte "froze" (i.e., ceased accruing benefits under) its salary continuation plan covering all Central American management personnel. At December 29, 2000 and December 31, 1999, Fresh Del Monte had \$8.7 million and \$8.2 million, respectively, accrued for this plan.

##### 16. STOCK BASED COMPENSATION

Effective upon the completion of its Initial Public Offering in October 1997, Fresh Del Monte established a share option plan pursuant to which options to



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purchase ordinary shares may be granted to certain directors, officers and key employees of Fresh Del Monte chosen by the Board of Directors (the 1997 Plan). Under the 1997 Plan, the Board of Directors is authorized to grant options to purchase an aggregate of 2,380,030 ordinary shares. Under this plan, options have been granted to directors, officers and other key employees to purchase ordinary shares of Fresh Del Monte at the fair market value of the ordinary shares at the date of grant.

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

16. STOCK BASED COMPENSATION (CONTINUED)

On May 11, 1999, Fresh Del Monte's shareholders approved and ratified the 1999 Share Incentive Plan (the 1999 Plan). Under the 1999 Plan, the Board of Directors is authorized to grant options to purchase an aggregate of 2,000,000 ordinary shares. Under this plan, options have been granted to directors, officers and other key employees to purchase ordinary shares of Fresh Del Monte at the fair market value of the ordinary shares at the date of grant.

Under the plans, twenty percent of the options vest immediately and the remaining options vest in equal installments over the next four years and may be exercised over a period not in excess of ten years. During 2000, the vesting schedule for 120,000 options granted during the year was accelerated so that 100% of the options vested within six months.

A summary of Fresh Del Monte's stock option activity and related information is as follows:

	NUMBER OF SHARES	WEIGHTED AVE EXERCISE PR
	-----	-----
Options Outstanding at December 26, 1997	1,355,000	\$16.00
Granted	60,000	\$14.22
Exercised	(163,000)	\$16.00
Canceled	(25,000)	\$16.00
	-----	
Options Outstanding at January 1, 1999	1,227,000	\$15.91
Granted	1,960,000	\$10.89
Canceled	(79,000)	\$15.32
Options Outstanding at December 31, 1999	3,108,000	\$12.08
Granted	150,000	\$ 9.14
Canceled	(176,000)	\$13.90
Options Outstanding at December 29, 2000	3,082,000	\$12.52
	=====	
Exercisable at January 1, 1999	390,000	\$15.95
	=====	=====

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Exercisable at December 31, 1999	1,155,000	\$14.10
	=====	=====
Exercisable at December 29, 2000	1,698,000	\$13.10
	=====	=====

Options outstanding at December 29, 2000 have a range of exercise prices from \$7.88 to \$16.00. Their weighted average remaining contractual life at December 29, 2000 is approximately eight years.

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

16. STOCK BASED COMPENSATION (CONTINUED)

SFAS No. 123 requires pro forma information regarding net income and earnings per share determined as if Fresh Del Monte had accounted for its employee stock options under the fair value method of SFAS No. 123. The fair value for the outstanding options was estimated at the date of grant using a Black-Scholes option pricing model. The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. In addition, option valuation models require the input of highly subjective assumptions, including the expected stock price volatility.

The weighted-average fair value of each option granted during 2000, 1999 and 1998 is estimated at \$1.37, \$5.18 and \$9.25, respectively, on the date of grant using the Black-Scholes option-pricing model using the following assumptions: dividend yield of 0%, expected volatility of 0.53, 0.45 and 0.766 in 2000, 1999 and 1998, respectively, risk free interest rate of 5.02%, 6.13% and 4.53% in 2000, 1999 and 1998, respectively, and expected lives of two to five years.

For purposes of pro forma disclosures required by SFAS No. 123, the estimated fair value of the options is amortized to expense over the options' vesting period. Fresh Del Monte's 2000, 1999 and 1998 pro forma information follows (U.S. dollars in millions, except per share data):

	YEAR ENDED	
	----- DECEMBER 29, 2000 -----	DECEMBER 31, 1999 -----
Net income	\$27.8	\$52.4
Net income per ordinary share	\$0.52	\$0.97

In accordance with APB No. 25, because the exercise price of Fresh Del Monte's employee stock options equaled the market price of the underlying stock on the

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date of grant, no compensation expense was recorded for 2000, 1999 or 1998 in connection with the 1997 Plan and the 1999 Plan.

### 17. COMMITMENTS AND CONTINGENCIES

Fresh Del Monte leases agricultural land and certain property, plant and equipment, including office facilities and vessels, under operating leases. The aggregate minimum rental payments under all operating leases with initial terms of one year or more at December 29, 2000 are as follows (U.S. dollars in millions):

2001	\$10.5
2002	10.5
2003	8.1
2004	6.4
2005	5.8
Thereafter	14.2
	-----
	\$55.5
	=====

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### FRESH DEL MONTE PRODUCE INC. AND SUBSIDIARIES

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### 17. COMMITMENTS AND CONTINGENCIES (CONTINUED)

Total rent expense for all operating leases amounted to \$39.0 million, \$55.2 million and \$59.7 million for 2000, 1999 and 1998, respectively, of which \$22.1 million, \$40.9 million and \$43.4 million pertained to vessel charter lease commitments in 2000, 1999 and 1998, respectively.

Fresh Del Monte also has agreements to purchase substantially all of the production of certain independent growers in Costa Rica, Guatemala, Ecuador, Cameroon, Colombia, Chile, Panama, South Africa and the Philippines. Total purchases under these agreements amounted to \$494.8 million, \$560.9 million and \$481.2 million for 2000, 1999 and 1998, respectively.

Two of Fresh Del Monte's subsidiaries guarantee the debt on a vessel owned by Interfrucht, an unconsolidated subsidiary of Fresh Del Monte. The debt totaled \$0.6 million and \$1.9 million at December 29, 2000 and December 31, 1999, respectively.

Fresh Del Monte is waiting for the clarification as to whether the European Union will implement a new banana import system or continue with the current system. If the European Union implements a new import system that does not require banana import licenses as used in the current system, Fresh Del Monte may have to record a non-cash charge due to the write-off of the unamortized value assigned to European banana import licenses acquired in connection with the Belgian Acquisition (See Note 3).

#### 18. LITIGATION

Starting in December 1993, two of Fresh Del Monte's U.S. subsidiaries were named among the defendants in a number of actions in courts in Texas, Louisiana, Mississippi, Hawaii, Costa Rica and the Philippines involving allegations by

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numerous foreign plaintiffs that they were injured as a result of exposure to a nematocide containing the chemical dibromochloropropane (DBCP) during the period 1965 to 1990.

In December 1998, these subsidiaries entered into a settlement in the amount of \$4.6 million with counsel representing approximately 25,000 individuals. Of the six principal defendants in these DBCP cases, Dow Chemical Company, Shell Oil Company, Occidental Chemical Corporation and Chiquita Brands, Inc. have also settled these claims. Under the terms of our settlement, approximately 22,000 of these claimants dismissed their claims with prejudice and without payment. The 2,643 claimants who allege employment on a company-related farm in Costa Rica and the Philippines and who demonstrated some injury were offered a share of the settlement funds upon execution of a release. Over 98% of these claimants accepted the terms of our settlement, the majority of which has been recovered from our insurance carriers. The remaining claimants did not accept the settlement proceeds and approximately \$268,000 was returned to the Company's subsidiaries.

On February 16, 1999, two of Fresh Del Monte's U.S. subsidiaries were purportedly served in the Philippines in an action entitled DAVAO BANANA PLANTATION WORKERS' ASSOCIATION OF TIBURCIA, INC. V. SHELL OIL CO., ET AL. The action is brought by a Banana Workers' Association purportedly on behalf of its 34,852 members for injuries they allege to have incurred as a result of DBCP exposure. At this time, it is not known how many, if any, of the Association's members are claiming against the Fresh Del Monte's subsidiaries

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### 18. LITIGATION (CONTINUED)

and whether these are the same individuals who have already settled their claims against the Company's subsidiaries.

Fresh Del Monte's subsidiaries filed motions to dismiss and for reconsideration on jurisdictional grounds, which were denied. Accordingly, Fresh Del Monte's subsidiaries answered the complaint denying all of plaintiff's allegations.

Fresh Del Monte's U.S. subsidiaries have not settled the DBCP claims of approximately 3,500 claimants represented by different counsel who filed actions in Mississippi in 1996 and Hawaii in 1997. Each of those actions was dismissed by a federal district court on grounds of FORUM NON CONVENIENS in favor of the courts of the plaintiffs' home countries and appealed by the plaintiffs. On January 19, 2001, the Court of Appeals for the Fifth Circuit affirmed the dismissal of Fresh Del Monte's subsidiary for FORUM NON CONVENIENS and lack of personal jurisdiction for the Mississippi actions. The Hawaiian plaintiffs' appeal of the dismissal remains pending.

On October 19, 2000, the Court of Appeals for the Fifth Circuit affirmed the dismissal of 23 non settling defendants who had filed actions in the United States District Court in Houston, Texas. As a result, the 23 plaintiffs who did not accept the settlement are precluded from filing any new DBCP actions in the United States.

On June 19, 1995, a group of several thousand plaintiffs in an action entitled

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LUCAS PASTOR CANALES MARTINEZ, ET AL. V. DOW CHEMICAL CO. ET AL. sued one of the Fresh Del Monte's subsidiaries along with several other defendants in the District Court for the Parish of St. Charles, Louisiana asserting claims similar to those arising in the Texas cases due from the alleged exposure to DBCP. That action was removed to the United States District Court in New Orleans and was subsequently remanded in September 1996. Fresh Del Monte's subsidiary has answered the complaint and asserted substantial defenses. Following the decision of the United States Court of Appeals for the Fifth Circuit in the Texas actions, this action was re-removed to federal court in November 2000.

On November 15, 1999, one of Fresh Del Monte's U.S. subsidiaries was served in two actions entitled, GODOY RODRIGUEZ, ET AL. V. AMVAC CHEMICAL CORP., ET AL and MARTINEZ PUERTO, ET AL. V. AMVAC CHEMICAL CORP., ET AL., in the 29th Judicial District Court for the Parish of St. Charles, Louisiana. These actions were removed to federal court, where they have been consolidated. These actions are brought on behalf of claimants represented by the same counsel who filed the Mississippi and Hawaii actions as well as a number of the claimants who have not accepted the settlement offer. Fresh Del Monte's subsidiary has been given an indefinite extension of time to respond to the complaints. At this time, it is not known how many of the 2,962 GODOY RODRIGUEZ and MARTINEZ PUERTO plaintiffs are claiming against the Fresh Del Monte's subsidiary and it is premature to evaluate the likelihood of a favorable or unfavorable outcome with respect to any of the non-settled DBCP claims.

On December 4, 2000, the Honolulu Board of Water Supply (Board) amended its complaint (the original complaint did not include Fresh Del Monte as a defendant) in state court to include one of Fresh Del Monte's subsidiaries as one of several defendants for alleged contamination of certain water wells in

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### 18. LITIGATION (CONTINUED)

Honolulu, Hawaii. In January 2001, the Board agreed to dismiss Fresh Del Monte's subsidiary without prejudice. The parties are in the process of filing the dismissal.

On January 8, 2001, local residents of Honolulu, Hawaii amended their complaint (the original complaint did not include Fresh Del Monte as a defendant) in federal court to include one of Fresh Del Monte's subsidiaries as one of several defendants for injuries allegedly caused by consuming contaminated water. Fresh Del Monte's subsidiary is in the process of filing its denial of all the Plaintiffs' claims and asserting substantial defenses.

Fresh Del Monte's subsidiaries intend to vigorously defend themselves in all of these matters. At this time, management is not able to evaluate the likelihood of a favorable or unfavorable outcome in any of the above-described matters. Accordingly, management is not able to estimate the range or amount of loss, if any, on any of the above-described matters and no accruals have been recorded as of December 29, 2000.

In 1980, elevated levels of certain chemicals were detected in the soil and ground water at a plantation leased by one of Fresh Del Monte's subsidiaries in

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Honolulu, Hawaii (Kunia Well Site). Shortly thereafter, Fresh Del Monte's subsidiary discontinued the use of the Kunia Well site and provided an alternate water source to area well users and the subsidiary commenced its own voluntary cleanup operation. In 1993, the Environmental Protection Agency (EPA) identified the Kunia Well Site for potential listing on the National Priorities List (NPL) under the Comprehensive Environmental Response, Compensation and Liability Act of 1980, as amended. On December 16, 1994, the EPA issued a final rule adding the Kunia Well Site to the NPL. On September 28, 1995, Fresh Del Monte's subsidiary entered into an order (Order) with the EPA to conduct the remedial investigation and the feasibility study of the Kunia Well Site. Under the terms of the Order, Fresh Del Monte's subsidiary submitted a remedial investigation report in November 1998 for review by the EPA. The EPA approved the remedial investigation report in February 1999. A final draft feasibility study was submitted for EPA review in December 1999, and it is expected that the feasibility study will be finalized by the first half of 2001.

Based on the draft feasibility study submitted to the EPA in December 1999, the estimated remediation costs associated with this matter are expected to be between \$4.2 million and \$28.1 million. Certain portions of these estimates have been discounted using a 5% interest rate. The undiscounted estimates are between \$5.0 million and \$30.0 million. An accrual of \$4.2 million is included in other noncurrent liabilities in the accompanying balance sheets.

In addition to the foregoing, Fresh Del Monte's subsidiaries are involved from time to time in various claims and legal actions incident to their operations, both as plaintiff and defendant. In the opinion of management, after consulting with legal counsel, none of these other claims are currently expected to have a material adverse effect on Fresh Del Monte.

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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### NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

#### 19. FINANCIAL INSTRUMENTS AND CONCENTRATION OF CREDIT RISK

Financial instruments that potentially subject Fresh Del Monte to concentrations of credit risk consist principally of temporary cash investments and trade receivables. Fresh Del Monte places its temporary cash investments with highly-rated financial institutions. Concentrations of credit risk with respect to trade receivables are limited due to the large number of customers comprising Fresh Del Monte's customer base, and their dispersion across many different geographical regions. Generally, Fresh Del Monte does not require collateral or other security to support customer receivables.

#### OFF BALANCE SHEET RISK

Fresh Del Monte enters into currency forward contracts as a hedge against certain currency exposures, principally relating to sales made in Europe and the Asia-Pacific region. Gains and losses on these contracts are included in other income (loss), net when the contracts are closed. At December 29, 2000, Fresh Del Monte had \$15.2 million (notional amount) of currency forward contracts outstanding for the Euro with an unrealized loss of \$0.8 million and \$8.7 million (notional amount) of currency forward contracts outstanding for Japanese Yen with an unrealized gain of \$0.1 million. At December 31, 1999, there was \$10.8 million (notional amount) of currency forward contracts outstanding for

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Japanese Yen with an unrealized gain of \$0.2 million.

Counterparties expose Fresh Del Monte to credit loss in the event of non-performance on currency forward contracts. However, because the contracts are entered into with highly-rated financial institutions, Fresh Del Monte does not anticipate non-performance by any of these counterparties. The exposure is usually the amount of the unrealized gains, if any, in such contracts.

Fresh Del Monte, in estimating its fair value disclosures for financial instruments, used the following methods and assumptions:

**CASH AND CASH EQUIVALENTS, ACCOUNTS RECEIVABLE, ADVANCES TO GROWERS, AND ACCOUNTS PAYABLE:** The carrying value reported in the balance sheet for these items approximates their fair value.

**CAPITAL LEASE OBLIGATIONS.** The carrying value of Fresh Del Monte's capital lease obligations approximate their fair value based on current interest rates for similar instruments.

**NOTES PAYABLE AND LONG-TERM DEBT:** The carrying value of Fresh Del Monte's notes payable and long-term debt approximate their fair value since they bear interest at variable rates or fixed rates which approximate market.

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

19. FINANCIAL INSTRUMENTS AND CONCENTRATION OF CREDIT RISK (CONTINUED)

OFF BALANCE SHEET RISK (CONTINUED)

The carrying amounts and fair values of Fresh Del Monte's financial instruments are as follows (U.S. dollars in millions):

	DECEMBER 29, 2000		DECEMBER 31,
	CARRYING AMOUNT	FAIR VALUE	CARRYING AMOUNT
Cash and cash equivalents	\$ 10.6	\$ 10.6	\$ 31.2
Accounts receivables	142.7	142.7	136.4
Accounts payable	(93.2)	(93.2)	(90.3)
Long-term debt	(461.6)	(461.6)	(489.3)
Capital lease obligations	(23.5)	(23.5)	(11.6)
Forward contracts	--	(0.7)	--
Swap agreement	--	(0.3)	--

20. RELATED PARTY TRANSACTIONS

Fresh Del Monte's products are distributed in Northern Europe by Interfrucht, an unconsolidated subsidiary. Receivables from Interfrucht, included in accounts

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receivable, were \$2.8 million and \$4.5 million at December 29, 2000 and December 31, 1999, respectively. Sales to this distributor amounted to \$85.8 million, \$112.5 million and \$131.2 million for 2000, 1999 and 1998, respectively.

Sales to Ahmed Abu-Ghazaleh & Sons Company, a related party through common ownership, were \$17.3 million, \$8.7 million and \$1.9 million in 2000, 1999 and 1998, respectively. At December 29, 2000 and December 31, 1999 there were \$1.2 million and \$0.7 million, respectively, of receivables from this related party, which are included in trade accounts receivable.

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

21. UNAUDITED QUARTERLY FINANCIAL INFORMATION

The following summarizes certain quarterly operating data (U.S. dollars in millions, except per share data):

	QUARTER ENDED		
	MARCH 31, 2000	JUNE 30, 2000	SEPT. 29, 2000
	-----	-----	-----
Net sales	\$ 536.1	\$ 516.2	\$ 395.8
Gross profit	71.3	48.3	21.9
Net income (loss)	\$ 38.5	\$ 17.2	\$ (14.1)
Net income (loss) per share	\$ 0.72	\$ 0.32	\$ (0.26)

	QUARTER ENDED		
	APRIL 2, 1999	JULY 2, 1999	OCTOBER 1, 1999
	-----	-----	-----
Net sales	\$ 493.4	\$ 476.2	\$ 369.1
Gross profit	64.9	54.2	26.2
Net income (loss)	\$ 35.4	\$ 33.5	\$ 6.6
Net income (loss) per share	\$ 0.66	\$ 0.62	\$ 0.12

22. BUSINESS SEGMENT DATA

Fresh Del Monte is principally engaged in one major line of business, the production, distribution and marketing of bananas and other fresh produce. Fresh Del Monte's products are sold in markets throughout the world, with its major producing operations located in North, Central and South America, the



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Asia-Pacific region and Africa.

Fresh Del Monte's operations have been aggregated on the basis of products; bananas, other fresh produce and non-produce.

Fresh Del Monte evaluates performance based on several factors, of which gross profit by product and total assets by geographic region are the primary financial measures (U.S. dollars in millions):

	YEAR ENDED				
	DECEMBER 29, 2000		DECEMBER 31, 1999		JANUARY
	NET SALES	GROSS PROFIT	NET SALES	GROSS PROFIT	NET SALES
Bananas	\$ 921.0	\$ 6.3	\$ 951.3	\$ (4.0)	\$ 897.5
Other fresh produce	838.9	162.1	701.3	155.5	638.2
Non-produce	99.4	(1.5)	90.6	(0.9)	64.4
TOTAL	\$1,859.3	\$166.9	\$1,743.2	\$150.6	\$1,600.1

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

22. BUSINESS SEGMENT DATA (CONTINUED)

	YEAR ENDED		
	DECEMBER 29, 2000	DECEMBER 31, 1999	JANUARY
NET SALES BY GEOGRAPHIC REGION:			
North America	\$ 922.2	\$ 830.4	
Europe	572.7	601.5	
Asia-Pacific	324.5	280.7	
Other	39.9	30.6	
TOTAL NET SALES	\$1,859.3	\$1,743.2	

PROPERTY PLANT AND EQUIPMENT:

	DECEMBER 29, 2000	DECEMBER 31, 1999
North America	\$ 55.9	\$ 40.3

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Europe	49.0	42.2
Asia-Pacific	2.3	1.7
Central and South America	345.9	340.9
Maritime equipment (including containers)	159.4	146.7
Corporate	23.1	18.8
	-----	-----
TOTAL PROPERTY, PLANT AND EQUIPMENT	\$635.6	\$590.6
	=====	=====

IDENTIFIABLE ASSETS:	DECEMBER 29, 2000	DECEMBER 31, 1999
	-----	-----
North America	\$ 213.7	\$ 184.2
Europe	220.8	234.6
Asia-Pacific	34.3	38.2
Central and South America	507.0	529.2
Maritime equipment (including containers)	159.4	146.7
Corporate	86.4	83.3
	-----	-----
TOTAL ASSETS	\$1,221.6	\$1,216.2
	=====	=====

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FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

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NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (CONTINUED)

22. BUSINESS SEGMENT DATA (CONTINUED)

Fresh Del Monte's earnings are heavily dependent on operations located worldwide. These operations are a significant factor in the economies of some of the countries in which Fresh Del Monte operates and are subject to the risks that are inherent in operating in such countries, including government regulations, currency and ownership restrictions and risk of expropriation.

Fresh Del Monte has three principal sales agreements for the distribution of its fresh produce, which principally cover sales in the European and Japanese markets. Sales made through these agreements approximated 17%, 21% and 21% of total net sales for 2000, 1999 and 1998, respectively.

Identifiable assets by geographic area represent those assets used in the operations of each geographic area. Corporate assets consist of an allocation of goodwill, leasehold improvements and furniture and fixtures.

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Directors and Shareholders  
Fresh Del Monte Produce Inc.

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We have audited the consolidated financial statements of Fresh Del Monte Produce Inc. and subsidiaries as of December 29, 2000 and December 31, 1999, and for each of the three years in the period ended December 29, 2000, and have issued our report thereon dated February 14, 2001 (included elsewhere in this Form 20-F). Our audits also included the financial statement schedule listed in Item 18 of this Form 20-F. This schedule is the responsibility of the Company's management. Our responsibility is to express an opinion based on our audits.

In our opinion, the financial statement schedule referred to above, when considered in relation to the basic financial statements taken as a whole, presents fairly in all material respects the information set forth therein.

/s/ ERNST & YOUNG LLP

Miami, Florida  
February 14, 2001

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SCHEDULE II - VALUATION AND QUALIFYING ACCOUNTS

FRESH DEL MONTE PRODUCE INC.  
AND SUBSIDIARIES

(U.S. DOLLARS IN MILLIONS)

Col. A	Col. B	Col. C	
Description	Balance at Beginning of Period	Charged to Costs and Expenses	Additions Charged to other Accounts
Period ended December 29, 2000:			
Deducted from asset accounts:			
Valuation accounts:			
Trade accounts receivable	\$9.9	\$3.5	(\$0.1)
Advances to growers and other receivables	4.5	1.2	0.0
Deferred tax asset valuation	21.2	6.6	0.0
<b>Total</b>	<b>\$35.6</b>	<b>\$11.3</b>	<b>(\$0.1)</b>
Period ended December 31, 1999:			
Deducted from asset accounts:			
Valuation accounts:			
Trade accounts receivable	\$8.5	\$2.8	\$0.0
Advances to growers and other receivables	2.6	2.7	0.0
Deferred tax asset valuation	14.2	7.0	0.0

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Total	\$25.3	\$12.5	\$0.0
-----			
=====			
Period ended January 1, 1999:			
Deducted from asset accounts:			
Valuation accounts:			
Trade accounts receivable	\$5.0	\$3.3	\$0.3
Advances to growers and other receivables	3.1	1.2	(0.2)
Deferred tax asset valuation	36.5	0.0	0.0
-----			
Total	\$44.6	\$4.5	\$0.1
=====			

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