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POPULAR INC
Form 10-Q
August 09, 2006

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# UNITED STATES SECURITIES AND EXCHANGE COMMISSION <br> Washington, D.C. 20549 <br> Form 10-Q 

b Quarterly report pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934
For the quarterly period ended June 30, 2006
Commission File Number: 000-13818
POPULAR, INC.
(Exact name of registrant as specified in its charter)

Puerto Rico

66-0667416
(State or other jurisdiction of
(IRS Employer Identification Number) incorporation or organization)

Popular Center Building<br>209 Muñoz Rivera Avenue, Hato Rey<br>San Juan, Puerto Rico

00918
(Address of principal executive offices) (Zip code)
(787) 765-9800
(Registrant s telephone number, including area code)
NOT APPLICABLE
(Former name, former address and former fiscal year, if changed since last report)
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.
p Yes o No
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer p Accelerated filer o Non-accelerated filer o
Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).
o Yes p No
Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date: Common Stock $\$ 6.00$ par value, 278,609,514 shares outstanding as of August 2, 2006.

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## Forward-Looking Information

The information included in this Form 10-Q contains certain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These forward-looking statements may relate to the Corporation s financial condition, results of operations, plans, objectives, future performance and business, including, but not limited to, statements with respect to the adequacy of the allowance for loan losses, market risk and the impact of interest rate changes, capital adequacy and liquidity, and the effect of legal proceedings and new accounting standards on the Corporation sfinancial condition and results of operations. All statements contained herein that are not clearly historical in nature are forward-looking, and the words anticipate, believe, continues, expect, estimate, intend, and similar expressions and future or conditional verbs such as will, would, should, could, might, can, may, expressions are generally intended to identify forward-looking statements.
These statements are not guarantees of future performance and involve certain risks, uncertainties, estimates and assumptions by management that are difficult to predict. Various factors, some of which are beyond the Corporation s control, could cause actual results to differ materially from those expressed in, or implied by, such forward-looking statements. Factors that might cause such a difference include, but are not limited to: the rate of growth in the economy, as well as general business and economic conditions; changes in interest rates, as well as the magnitude of such changes; the fiscal and monetary policies of the federal government and its agencies; the relative strength or weakness of the consumer and commercial credit sectors and of the real estate markets; the performance of the stock and bond markets; competition in the financial services industry; possible legislative, tax or regulatory changes; and difficulties in combining the operations of acquired entities.
Moreover, the outcome of legal proceedings, as discussed in Part II, Item I. Legal Proceedings, is inherently uncertain and depends on judicial interpretations of law and the findings of regulators, judges and juries.
All forward-looking statements included in this document are based upon information available to the Corporation as of the date of this document, and we assume no obligation to update or revise any such forward-looking statements to reflect occurrences or unanticipated events or circumstances after the date of such statements.

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## ITEM 1. FINANCIAL STATEMENTS <br> POPULAR, INC. <br> CONSOLIDATED STATEMENTS OF CONDITION (UNAUDITED)

(In thousands, except share information)
ASSETS
Cash and due from banks
Money market investments:
Federal funds sold
Securities purchased under agreements to resell
Time deposits with other banks

Pledged securities with creditors right to repledge
Other investment securities available-for-sale
Investment securities held-to-maturity, at amortized cost
Other investment securities, at lower of cost or realizable value
Trading account securities, at fair value:
Pledged securities with creditors right to repledge
Other trading securities
Loans held-for-sale, at lower of cost or market value
Loans held-in-portfolio:
Loans held-in-portfolio pledged with creditors right to repledge
Other loans held-in-portfolio

Less Unearned income
Allowance for loan losses
304,994
483,815

31,126,197
30,549,319
28,203,136

Premises and equipment, net
Other real estate
Accrued income receivable
Other assets
Goodwill
Other intangible assets

31,915,006

| $\begin{gathered} \text { June 30, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { December 31, } \\ 2005 \end{gathered}$ | June 30, 2005 |
| :---: | :---: | :---: |
| \$ 848,892 | \$ 906,397 | \$ 936,019 |
| 245,500 | 186,000 | 406,205 |
| 366,143 | 554,770 | 613,659 |
| 8,879 | 8,653 | 6,218 |
| 620,522 | 749,423 | 1,026,082 |
| 6,112,628 | 6,110,179 | 5,135,340 |
| 4,776,670 | 5,606,407 | 6,701,603 |
| 420,398 | 153,104 | 177,987 |
| 312,042 | 319,103 | 330,350 |
| 212,637 | 343,659 | 314,263 |
| 163,633 | 175,679 | 142,023 |
| 606,620 | 699,181 | 489,699 |
|  | 208,774 | 662,823 |
| 31,915,006 | 31,099,865 | 28,280,396 |
| 304,994 | 297,613 | 283,129 |
| 483,815 | 461,707 | 456,954 |
| 31,126,197 | 30,549,319 | 28,203,136 |
| 592,704 | 596,571 | 580,031 |
| 83,658 | 79,008 | 68,671 |
| 245,998 | 245,646 | 214,767 |
| 1,515,682 | 1,325,800 | 1,121,151 |
| 656,189 | 653,984 | 527,633 |
| 105,044 | 110,208 | 46,074 |
| \$48,399,514 | \$48,623,668 | \$46,014,829 |

LIABILITIES AND STOCKHOLDERS EQUITY
Liabilities:

Deposits:

Non-interest bearing
Interest bearing

Federal funds purchased and assets sold under agreements to repurchase
Other short-term borrowings
Notes payable
Subordinated notes
Other liabilities

| $\mathbf{\$ 4 , 3 7 0 , 4 3 7}$ | $\$ 3,958,392$ | $\$ 4,932,560$ |
| ---: | ---: | ---: |
| $\mathbf{1 9 , 0 7 9 , 0 8 3}$ | $18,679,613$ | $18,086,939$ |
| $\mathbf{2 3 , 4 4 9 , 5 2 0}$ | $22,638,005$ | $23,019,499$ |
|  |  |  |
| $\mathbf{7 , 9 2 6 , 7 3 1}$ | $8,702,461$ | $7,866,169$ |
| $\mathbf{2 , 6 5 6 , 9 3 6}$ | $2,700,261$ | $1,998,981$ |
| $\mathbf{1 0 , 1 9 8 , 6 7 5}$ | $9,893,577$ | $9,085,270$ |
|  | $1,240,002$ | 125,000 |
| $\mathbf{7 0 4 , 5 4 7}$ | 459,501 |  |
| $\mathbf{4 4 , 9 3 6 , 4 0 9}$ | $45,174,306$ | $42,744,420$ |
|  |  |  |
|  |  |  |
|  | 115 | 101 |

186,875
186,875
186,875
Common stock, $\$ 6$ par value; $470,000,000$ shares
authorized in all periods presented; 291,718,358 shares
issued (December 31, 2005 289,407,190; June 30, 2005
280,394,613) and 278,293,561 shares outstanding
(December 31, 2005 275,955,391; June 30, 2005
266,933,015)
Surplus
Retained earnings
Accumulated other comprehensive loss, net of tax of (\$110,267) (December 31, 2005 (\$58,292); June 30, 2005 \$336)
Treasury stock at cost, 13,424,797 shares (December 31, 2005 13,451,799; June 30, 2005 13,461,598)

| $\mathbf{1 , 7 5 0 , 3 1 0}$ | $1,736,443$ | $1,682,368$ |
| ---: | ---: | ---: |
| $\mathbf{4 9 0 , 6 3 1}$ | 452,398 | 287,628 |
| $\mathbf{1 , 5 7 6 , 4 9 9}$ | $1,456,612$ | $1,333,655$ |

$(334,789) \quad(176,000) \quad(12,901)$
$(\mathbf{2 0 6}, \mathbf{5 3 3}) \quad(207,081)$
3,462,993 3,449,247 3,270,308
\$48,399,514 \$48,623,668 \$46,014,829

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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## POPULAR, INC.

CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

| (In thousands, except per share information) | Quarter ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 | 2005 |
| INTEREST INCOME: |  |  |  |  |
| Loans | \$613,792 | \$510,184 | \$1,205,627 | \$1,015,505 |
| Money market investments | 7,906 | 7,906 | 15,888 | 15,440 |
| Investment securities | 133,274 | 120,689 | 266,807 | 235,056 |
| Trading account securities | 7,065 | 8,317 | 15,925 | 14,375 |
|  | 762,037 | 647,096 | 1,504,247 | 1,280,376 |
| INTEREST EXPENSE: |  |  |  |  |
| Deposits | 135,961 | 99,688 | 260,372 | 196,744 |
| Short-term borrowings | 127,074 | 77,376 | 251,877 | 143,179 |
| Long-term debt | 133,223 | 112,602 | 266,455 | 225,737 |
|  | 396,258 | 289,666 | 778,704 | 565,660 |
| Net interest income | 365,779 | 357,430 | 725,543 | 714,716 |
| Provision for loan losses | 67,096 | 49,936 | 116,043 | 94,272 |
| Net interest income after provision for loan losses | 298,683 | 307,494 | 609,500 | 620,444 |
| Service charges on deposit accounts | 47,324 | 45,132 | 94,793 | 88,824 |
| Other service fees (See Note 12) | 80,017 | 83,841 | 160,363 | 162,856 |
| Net (loss) gain on sale and valuation adjustment of investment securities | $(14,424)$ | 561 | $(2,084)$ | 51,811 |
| Trading account profit | 1,830 | 19,668 | 13,305 | 23,431 |
| Gain on sale of loans | 29,054 | 15,274 | 76,315 | 25,090 |
| Other operating income | 40,185 | 25,982 | 70,127 | 44,035 |
|  | 482,669 | 497,952 | 1,022,319 | 1,016,491 |
| OPERATING EXPENSES: |  |  |  |  |
| Personnel costs: |  |  |  |  |
| Salaries | 126,700 | 115,807 | 262,232 | 231,349 |
| Pension, profit sharing and other benefits | 39,783 | 38,445 | 82,303 | 78,819 |
|  | 166,483 | 154,252 | 344,535 | 310,168 |
| Net occupancy expenses | 28,629 | 25,881 | 57,267 | 50,695 |
| Equipment expenses | 33,973 | 30,230 | 67,170 | 58,844 |
| Other taxes | 10,929 | 9,465 | 21,170 | 18,720 |
| Professional fees | 38,488 | 27,316 | 75,566 | 54,899 |
| Communications | 17,293 | 15,262 | 34,593 | 30,939 |
| Business promotion | 31,991 | 25,667 | 64,814 | 45,920 |


| Printing and supplies |  | 4,291 | 4,589 |  | 8,923 |  | 9,126 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other operating expenses |  | 28,072 | 29,396 |  | 56,903 |  | 57,339 |
| Impact of change in fiscal period of certain subsidiaries |  |  |  |  | 9,741 |  |  |
| Amortization of intangibles |  | 2,831 | 2,141 |  | 5,552 |  | 4,383 |
|  |  | 362,980 | 324,199 |  | 746,234 |  | 641,033 |
| Income before income tax and cumulative effect of accounting change |  | 119,689 | 173,753 |  | 276,085 |  | 375,458 |
| Income tax |  | 22,308 | 41,393 |  | 60,201 |  | 83,826 |
| Income before cumulative effect of accounting change |  | 97,381 | 132,360 |  | 215,884 |  | 291,632 |
| Cumulative effect of accounting change, net of tax |  |  |  |  |  |  | 3,607 |
| NET INCOME | \$ | 97,381 | \$ 132,360 | \$ | 215,884 | \$ | 295,239 |
| NET INCOME APPLICABLE TO COMMON STOCK | \$ | 94,403 | \$ 129,382 | \$ | 209,928 | \$ | 289,283 |
| BASIC EARNINGS PER COMMON SHARE (EPS) BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGE | \$ | 0.34 | \$ 0.48 | \$ | 0.75 | \$ | 1.07 |
| DILUTED EPS BEFORE CUMULATIVE EFFECT OF ACCOUNTING CHANGE | \$ | 0.34 | \$ 0.48 | \$ | 0.75 | \$ | 1.07 |
| BASIC EPS AFTER CUMULATIVE EFFECT OF ACCOUNTING CHANGE | \$ | 0.34 | \$ 0.48 | \$ | 0.75 | \$ | 1.08 |
| DILUTED EPS AFTER CUMULATIVE EFFECT OF ACCOUNTING CHANGE | \$ | 0.34 | \$ 0.48 | \$ | 0.75 | \$ | 1.08 |
| DIVIDENDS DECLARED PER COMMON SHARE | \$ | 0.16 | \$ 0.16 | \$ | 0.32 | \$ | 0.32 |

The accompanying notes are an integral part of these unaudited consolidated financial statements .

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## POPULAR, INC.

CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS EQUITY (UNAUDITED)

| (In thousands) | Six months ended June 30, |  |
| :---: | :---: | :---: |
|  | 2006 | 2005 |
| Preferred stock: |  |  |
| Balance at beginning and end of year | \$ 186,875 | \$ 186,875 |
| Common stock: |  |  |
| Balance at beginning of year | 1,736,443 | 1,680,096 |
| Common stock issued under the Dividend Reinvestment Plan | 2,475 | 2,241 |
| Issuance of common stock | 11,312 |  |
| Stock options exercised | 80 | 31 |
| Balance at end of period | 1,750,310 | 1,682,368 |
| Surplus: |  |  |
| Balance at beginning of year | 452,398 | 278,840 |
| Common stock issued under the Dividend Reinvestment Plan | 5,733 | 7,062 |
| Issuance of common stock | 28,281 |  |
| Issuance cost of common stock | 1,502 |  |
| Stock options expense on unexercised options | 1,525 | 1,639 |
| Stock options exercised | 192 | 87 |
| Transfer from retained earnings | 1,000 |  |
| Balance at end of period | 490,631 | 287,628 |
| Retained earnings: |  |  |
| Balance at beginning of year | 1,456,612 | 1,129,793 |
| Net income | 215,884 | 295,239 |
| Cash dividends declared on common stock | $(89,041)$ | $(85,421)$ |
| Cash dividends declared on preferred stock | $(5,956)$ | $(5,956)$ |
| Transfer to surplus | $(1,000)$ |  |
| Balance at end of period | 1,576,499 | 1,333,655 |
| Accumulated other comprehensive loss: |  |  |
| Balance at beginning of year | $(176,000)$ | 35,454 |
| Other comprehensive loss, net of tax | $(158,789)$ | $(48,355)$ |
| Balance at end of period | $(334,789)$ | $(12,901)$ |
| Treasury stock at cost: |  |  |
| Balance at beginning of year | $(207,081)$ | $(206,437)$ |
| Purchase or common stock |  | $(1,467)$ |
| Reissuance of common stock | 548 | 587 |

Balance at end of period
$(206,533)$
\$3,462,993 \$3,270,308

Disclosure of changes in number of shares:

|  | June 30, | December 31, | June 30, |
| :--- | ---: | ---: | ---: |
| 2006 | 2005 | 2005 |  |
| Preferred Stock: |  |  |  |
| Balance at beginning and end of period | $\mathbf{7 , 4 7 5 , 0 0 0}$ | $7,475,000$ | $7,475,000$ |
| Common Stock Issued: |  |  |  |
| Balance at beginning of year | $\mathbf{2 8 9 , 4 0 7 , 1 9 0}$ | $280,016,007$ | $280,016,007$ |
| Issued under the Dividend Reinvestment Plan | $\mathbf{4 1 2 , 4 4 5}$ | 728,705 | 373,430 |
| Issuance of common stock | $\mathbf{1 3 , 3 4 3}$ | $8,614,620$ | 47,858 |
| Stock options exercised | $\mathbf{2 9 1 , 7 1 8 , 3 5 8}$ | $289,407,190$ | $280,394,613$ |
| Balance at end of period | $\mathbf{( 1 3 , 4 2 4 , 7 9 7 )}$ | $(13,451,799)$ | $(13,461,598)$ |
| Treasury stock | $\mathbf{2 7 8 , 2 9 3 , 5 6 1}$ | $275,955,391$ | $266,933,015$ |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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## POPULAR, INC.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME (UNAUDITED)

| (In thousands) | Quarter ended June 30, |  |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 2006 | 2005 | 2006 | 2005 |
| Net income | \$ | 97,381 | \$132,360 | \$ 215,884 | \$295,239 |
| Other comprehensive (loss) income, before tax: |  |  |  |  |  |
| Foreign currency translation adjustment |  | 369 | (182) | (317) | (428) |
| Unrealized holding (losses) gains on securities available-for-sale arising during the period |  | $(123,859)$ | 155,416 | $(215,824)$ | $(4,303)$ |
| Reclassification adjustment for losses (gains) included in net income |  | 14,424 | (561) | 2,084 | $(51,288)$ |
| Net gain (loss) on cash flow hedges |  | 2,710 | $(4,317)$ | 3,910 | $(1,779)$ |
| Reclassification adjustment for (gains) losses included in net income |  | (778) | 2,388 | (617) | 2,999 |
|  |  | $(107,134)$ | 152,744 | $(210,764)$ | $(54,799)$ |
| Income tax benefit (expense) |  | 27,610 | $(38,001)$ | 51,975 | 6,444 |
| Total other comprehensive (loss) income, net of tax |  | $(79,524)$ | 114,743 | $(158,789)$ | $(48,355)$ |
| Comprehensive income | \$ | 17,857 | \$247,103 | \$ 57,095 | \$246,884 |

## Disclosure of accumulated other comprehensive loss:

|  | June 30, | December 31, | June 30, |
| :--- | :---: | :---: | :---: |
| (In thousands) | $\mathbf{2 0 0 6}$ | 2005 | 2005 |
| Foreign currency translation adjustment | $\mathbf{( \$ 3 6 , 6 3 2 )}$ | $(\$ 36,315)$ | $(\$ 35,958)$ |
| Minimum pension liability adjustment | $\mathbf{( 2 , 3 5 4 )}$ | $(2,354)$ |  |
| Tax effect | $\mathbf{9 1 8}$ | 918 |  |
| Net of tax amount | $\mathbf{( 1 , 4 3 6 )}$ | $(1,436)$ |  |
| Unrealized (losses) gains on securities available-for-sale | $\mathbf{( 4 0 9 , 4 3 0 )}$ | $(195,690)$ | 22,914 |
| Tax effect | $\mathbf{1 1 0 , 4 4 0}$ | 57,297 | $(317)$ |
| Net of tax amount | $\mathbf{( 2 9 8 , 9 9 0}$ | $(138,393)$ | 22,597 |
| Unrealized gains (losses) on cash flows hedges | $\mathbf{3 , 1 1 7}$ | $(176)$ | 113 |
| Tax effect | $\mathbf{( 1 , 0 9 1 )}$ | 77 | $(19)$ |


| Net of tax amount | $\mathbf{2 , 0 2 6}$ | (99) | 94 |
| :--- | ---: | ---: | ---: |
| Cumulative effect of accounting change, net of tax | $\mathbf{2 4 3}$ | 243 | 366 |
| Accumulated other comprehensive loss, net of tax | $\mathbf{( \$ 3 3 4 , 7 8 9 )}$ | $(\$ 176,000)$ | $(\$ 12,901)$ |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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POPULAR, INC.
CONSOLIDATED STATEMENTS OF CASH FLOWS
(UNAUDITED)

| (In thousands) | Six months ended June 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 |  |
| Cash flows from operating activities: |  |  |  |  |
| Net income | \$ | 215,884 | \$ | 295,239 |
| Less: Cumulative effect of accounting change, net of tax |  |  |  | 3,607 |
| Less: Impact of change in fiscal period of certain subsidiaries, net of tax |  | $(6,129)$ |  |  |
| Net income before cumulative effect of accounting change and change in fiscal period |  | 222,013 |  | 291,632 |
| Adjustments to reconcile net income to net cash provided by operating activities: |  |  |  |  |
| Depreciation and amortization of premises and equipment |  | 42,506 |  | 40,619 |
| Provision for loan losses |  | 116,043 |  | 94,272 |
| Amortization of intangibles |  | 5,552 |  | 4,383 |
| Amortization of servicing assets |  | 28,290 |  | 8,367 |
| Net loss (gain) on sale and valuation adjustment of investment securities |  | 2,084 |  | $(51,811)$ |
| Net gain on disposition of premises and equipment |  | $(2,269)$ |  | $(10,870)$ |
| Net gain on sale of loans |  | $(76,315)$ |  | $(25,090)$ |
| Net amortization of premiums and accretion of discounts on investments |  | 14,358 |  | 20,847 |
| Net amortization of premiums and deferred loan origination fees and costs |  | 66,709 |  | 59,128 |
| Earnings from investments under the equity method |  | $(6,163)$ |  | $(4,570)$ |
| Stock options expense |  | 1,585 |  | 1,661 |
| Net disbursements on loans held-for-sale |  | $(3,547,436)$ |  | $(1,978,319)$ |
| Acquisitions of loans held-for-sale |  | $(846,117)$ |  | $(615,701)$ |
| Proceeds from sale of loans held-for-sale |  | 3,834,624 |  | 1,902,684 |
| Net decrease in trading securities |  | 1,000,341 |  | 845,886 |
| Net (increase) decrease in accrued income receivable |  | $(1,966)$ |  | 71 |
| Net increase in other assets |  | $(21,991)$ |  | $(8,896)$ |
| Net increase in interest payable |  | 9,886 |  | 8,080 |
| Net increase in deferred income tax |  | $(22,134)$ |  | $(7,027)$ |
| Net increase in postretirement benefit obligation |  | 2,755 |  | 1,600 |
| Net decrease in other liabilities |  | $(63,653)$ |  | $(31,638)$ |
| Total adjustments |  | 536,689 |  | 253,676 |
| Net cash provided by operating activities |  | 758,702 |  | 545,308 |
| Cash flows from investing activities: |  |  |  |  |
| Net decrease (increase) in money market investments |  | 129,048 |  | $(116,598)$ |
| Purchases of investment securities: |  |  |  |  |
| Available-for-sale |  | $(211,139)$ |  | $(2,361,017)$ |

Held-to-maturity
Other
Proceeds from calls, paydowns, maturities and redemptions of investment securities:

| Available-for-sale | $\mathbf{7 6 1 , 8 5 8}$ | $1,755,912$ |
| :--- | ---: | ---: |
| Held-to-maturity | $\mathbf{1 6 , 5 8 0 , 5 9 9}$ | $16,114,677$ |
| Other | $\mathbf{3 9 , 2 6 3}$ | 26,484 |
| Proceeds from sale of investment securities available-for-sale | $\mathbf{4 4 , 4 7 4}$ | 139,455 |
| Net (disbursements) repayments on loans | $\mathbf{( 4 9 0 , 5 5 0 )}$ | 860,387 |
| Proceeds from sale of loans | $\mathbf{2 1 2 , 7 9 1}$ | 63,740 |
| Acquisition of loan portfolios | $\mathbf{( 1 7 5 , 8 5 6 )}$ | $(1,214,096)$ |
| Assets acquired, net of cash | $\mathbf{( 4 1 8 )}$ | $(180,744)$ |
| Acquisition of premises and equipment | $\mathbf{( 6 3 , 4 6 9 )}$ | $(81,142)$ |
| Proceeds from sale of premises and equipment | $\mathbf{2 6 , 7 6 2}$ | 25,463 |
| Net cash used in investing activities | $\mathbf{( 2 6 , 2 7 1 )}$ | $(955,630)$ |

## Cash flows from financing activities:

| Net increase in deposits |  | 811,499 |  | 1,755,066 |
| :---: | :---: | :---: | :---: | :---: |
| Net (decrease) increase in federal funds purchased and assets sold under agreements to repurchase |  | $(888,881)$ |  | 1,391,596 |
| Net decrease in other short-term borrowings |  | $(150,183)$ |  | $(1,150,607)$ |
| Payments of notes payable |  | $(1,210,735)$ |  | (1,399,363) |
| Proceeds from issuance of notes payable |  | 682,406 |  | 118,139 |
| Dividends paid |  | $(93,249)$ |  | $(91,309)$ |
| Proceeds from issuance of common stock |  | 47,293 |  | 9,399 |
| Treasury stock acquired |  |  |  | $(1,467)$ |
| Net cash (used in) provided by financing activities |  | (801,850) |  | 631,454 |
| Cash effect of change in fiscal period of certain subsidiaries and change in accounting principle |  | 11,914 |  | $(1,572)$ |
| Net (decrease) increase in cash and due from banks |  | $(57,505)$ |  | 219,560 |
| Cash and due from banks at beginning of period |  | 906,397 |  | 716,459 |
| Cash and due from banks at end of period | \$ | 848,892 | \$ | 936,019 |

The accompanying notes are an integral part of these unaudited consolidated financial statements.

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## Notes to Unaudited Consolidated Financial Statements

## Note 1 Nature of operations and basis of presentation

Popular, Inc. (the Corporation or Popular ) is a diversified, publicly owned financial holding company subject to the supervision and regulation of the Board of Governors of the Federal Reserve System. The Corporation is a full service financial services provider with operations in Puerto Rico, the United States, the Caribbean and Latin America. As the leading financial institution in Puerto Rico, the Corporation offers retail and commercial banking services through its banking subsidiary, Banco Popular de Puerto Rico ( BPPR ), as well as investment banking, auto and equipment leasing and financing, mortgage loans, consumer lending and insurance services through specialized subsidiaries. In the United States, the Corporation provides complete financial solutions to all the communities it serves through branches of Banco Popular North America ( BPNA ) in California, Texas, Illinois, New York, New Jersey and Florida. The Corporation s consumer finance subsidiary in the United States, Popular Financial Holdings, Inc. ( PFH ), offers mortgage and personal loans, and also maintains a substantial wholesale loan brokerage network, a warehouse lending division and a loan servicing unit. PFH, through its subsidiary E-LOAN, Inc. ( E-LOAN ), provides online consumer direct lending to obtain mortgage, auto and home equity loans. The Corporation strives to use its expertise in technology and electronic banking as a competitive advantage in its Caribbean and Latin America expansion, as well as internally servicing many of its subsidiaries system infrastructures and transactional processing businesses. EVERTEC, Inc. ( EVERTEC ), the Corporation s main subsidiary in this business segment, is the leading provider of financial transaction processing and information technology solutions in Puerto Rico and the Caribbean. EVERTEC serves customers in 11 Latin American countries. Also, the Corporation recently incorporated EVERTEC USA, Inc. with plans to expand its service offerings in the U.S. mainland. Note 19 to the consolidated financial statements presents further information about the Corporation s business segments.
The unaudited consolidated financial statements include the accounts of Popular, Inc. and its majority-owned subsidiaries. All significant intercompany accounts and transactions have been eliminated in consolidation. These unaudited statements are, in the opinion of management, a fair statement of the results for the periods reported and include all necessary adjustments, all of a normal recurring nature, for a fair statement of such results. Certain reclassifications have been made to the prior period unaudited consolidated financial statements to conform to the 2006 presentation.
In the normal course of business, except for the Corporation $s$ banks and the parent holding company, the Corporation utilized a one-month lag in the consolidation of the financial results of its other subsidiaries (the non-banking subsidiaries ). As previously described in the Corporation s 2005 Annual Report on Form 10-K (the 2005 Annual Report ) for the year ended December 31, 2005, in that year, the Corporation commenced a two-year plan to change the reporting period of its non-banking subsidiaries to a December $31^{\text {st }}$ calendar period, primarily as part of a strategic plan to put in place a corporate-wide integrated financial system and to facilitate the consolidation process. In 2005, the impact of this change in net income was included as a cumulative effect of accounting change in the Corporation s consolidated financial results for the first quarter, and corresponded to the financial results for the month of December 2004 of the non-banking subsidiaries which implemented the change in the first reporting period of 2005. In the first quarter of 2006, the Corporation completed the second phase of the two-year plan, as such the financial results for the month of December 2005 of PFH (excluding E-LOAN which already had a December $31^{\text {st }}$ year-end closing), Popular FS, Popular Securities and Popular North America (holding company only) were included in a separate line within operating expenses in the consolidated statement of operations for the six months ended June 30, 2006. The financial impact amounted to a loss of $\$ 9.7$ million (before tax). After tax, this change resulted in a net loss of $\$ 6.1$ million, which was included in the quarterly results for the period ended March 31, 2006 and thus, as part of the results of the six-month period ended June 30, 2006. As of the end of the first quarter of 2006, all subsidiaries of the Corporation had aligned their year-end closings to December $31^{\text {st }}$, similar to the parent holding company. There were no unadjusted significant intervening events resulting from the difference in fiscal periods, which management believed could have materially affected the financial position or results of operations of the Corporation for the periods presented.
The statement of condition data as of December 31, 2005 was derived from audited financial statements. Certain information and note disclosures normally included in financial statements prepared in accordance with generally

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accepted accounting principles in the United States of America have been condensed or omitted from the statements presented as of June 30, 2006, December 31, 2005 and June 30, 2005 pursuant to the rules and regulations of the Securities and Exchange Commission. Accordingly, these financial statements should be read in conjunction with the audited consolidated financial statements of the Corporation for the year ended December 31, 2005, included in the Corporation s 2005 Annual Report.

## Foreign Currency Translation

Assets and liabilities denominated in foreign currencies are translated to U.S. dollars using prevailing rates of exchange at the end of the period. Revenues, expenses, gains and losses are translated using weighted average rates for the period. The resulting foreign currency translation adjustment from operations for which the functional currency is other than the U.S. dollar is reported in accumulated other comprehensive (loss) income, except for highly inflationary environments in which the effects are included in other operating income, as described below. The Corporation conducts business in certain Latin American markets through several of its processing and information technology services and products subsidiaries. Also, it holds interests in Consorcio de Tarjetas Dominicanas, S.A. ( CONTADO ) and Centro Financiero BHD, S.A. in the Dominican Republic. Although not significant, some of these businesses are conducted in the country s foreign currency. At June 30, 2006, the Corporation had approximately $\$ 37$ million in an unfavorable foreign currency translation adjustment as part of accumulated other comprehensive (loss) income (December 31, $2005 \quad \$ 36$ million; June 30, $2005 \quad \$ 36$ million). The Corporation has been monitoring the inflation levels in the Dominican Republic to evaluate whether it still meets the highly inflationary economy test prescribed by SFAS No. 52, Foreign Currency Translation. Such statement defines highly inflationary as a cumulative inflation of approximately 100 percent or more over a 3 -year period. In accordance with the provisions of SFAS No. 52, the financial statements of a foreign entity in a highly inflationary economy are remeasured as if the functional currency were the reporting currency. Accordingly, since June 2004, the Corporation sinterests in the Dominican Republic have been remeasured into the U.S. dollar. Although as of June 30, 2006, the cumulative inflation rate in the Dominican Republic over a 3-year period was below 100 percent, approximating $83 \%$ at quarter-end, the Corporation continued to apply the remeasurement accounting as of June 30, 2006 based on the accounting guidance obtained. The International Practices Task Force ( IPTF ) of the SEC Regulations Committee of the American Institute of Certified Public Accountants had concluded that the Dominican Republic was considered highly inflationary as of December 31, 2005, and concluded that such country would not cease being regarded as highly inflationary for the first six months of 2006. The Dominican peso s exchange rate to the U.S. dollar was $\$ 45.50$ at June 30, 2004, when the economy reached the highly inflationary threshold, compared with $\$ 33.14$ at December 31, 2005 and $\$ 32.53$ at June 30, 2006. During the quarter and six months ended June 30, 2006, approximately $\$ 391$ thousand and $\$ 588$ thousand, respectively, in net remeasurement gains on the investments held by the Corporation in the Dominican Republic were reflected in other operating income instead of accumulated other comprehensive loss. The net remeasurement (losses) gains totaled (\$533) thousand and $\$ 331$ thousand for quarter and six months ended June 30, 2005, respectively. These remeasurement gains (losses) will continue to be reflected in earnings until the economy is no longer considered highly inflationary. The unfavorable cumulative translation adjustment associated with these interests at the reporting date in which the economy became highly inflationary approximated $\$ 32$ million.

## Other event

The Corporation exercised certain Tag Along Rights granted under the Shareholders Agreement dated as of March 2, 1999 by and among Telecomunicaciones de Puerto Rico, Inc. ( TelPRI ), GTE International Telecommunications Incorporated, GTE Holdings (Puerto Rico) LLC, Popular and Puerto Rico Telephone Authority and entered into a Joinder Agreement dated as of May 4, 2006 (the Joinder Agreement ) by and among Popular, GTE Holdings and Sercotel S.A. de C.V. ( Sercotel ). Pursuant to the Joinder Agreement, Popular has agreed to sell to Sercotel all the shares of common stock of TelPRI owned by Popular under similar terms and conditions set forth in the Stock Purchase Agreement dated as of April 2, 2006, by and between Sercotel and GTE Holdings. The estimated gain net of taxes for Popular is approximately $\$ 86.0$ million; however, such gain is subject to purchase price adjustments at the date of the closing. The transaction is expected to close early in 2007 subject to obtaining the necessary governmental and regulatory approvals.

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Note 2 Recent Accounting Developments
SFAS No. 123-R Share-Based Payments
In December 2004, the Financial Accounting Standard Board ( FASB ) issued a revision to SFAS No. 123, Accounting for Stock-Based Compensation, SFAS No. 123-R, Share-Based Payment. SFAS No. 123-R focuses primarily on transactions in which an entity exchanges its equity instruments for employee services and generally establishes standards for the accounting of transactions in which an entity obtains goods or services in share-based payment transactions. SFAS No. 123-R requires companies to (1) use fair value to measure stock-based compensation awards and (2) cease using the intrinsic value method of accounting, which APB 25 allowed and resulted in no expense for many awards of stock options for which the exercise price of the option did not exceed the price of the underlying stock at the grant date. In addition, SFAS No. 123-R retains the modified grant date model from SFAS No. 123. Under that model, compensation cost is measured at the grant date fair value of the award and is adjusted to reflect anticipated forfeitures and the expected outcome of certain conditions. The fair value of an award is not remeasured after its initial estimation on the grant date, except in the case of a liability award or if the award is modified, based on specific criteria included in SFAS No. 123-R. Also, SFAS 123-R clarifies the financial impact of vesting and/or acceleration clauses due at retirement. Under the revised SFAS, the expense should be fully accrued for any employee that is eligible to retire regardless of the actual retirement experience of the employer. The Corporation prospectively applied SFAS No. 123-R to its financial statements as of January 1, 2006. The impact of this adoption was not significant for the results of the quarter and six months ended June 30, 2006. Refer to Note 13 to these consolidated financial statements for required disclosures and further information on the impact of the adoption of this accounting pronouncement.

## SFAS No. 153 Exchanges of Nonmonetary Assets

In December 2004, the FASB issued SFAS No. 153, Exchanges of Nonmonetary Assets, an amendment of APB Opinion No. 29, Accounting for Nonmonetary Transactions. This Statement amends the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged and more broadly provides for exceptions regarding exchanges of nonmonetary assets that do not have commercial substance. A nonmonetary exchange has commercial substance if the future cash flows of the entity are expected to change significantly as a result of the exchange. The entity s future cash flows are expected to significantly change if either of the following criteria is met: a) the configuration (risk, timing, and amount) of the future cash flows of the asset(s) received differs significantly from the configuration of the future cash flows of the asset(s) transferred; or b) the entity-specific value of the asset(s) received differs from the entity-specific value of the asset(s) transferred, and the difference is significant in relation to the fair values of the assets exchanged. A qualitative assessment will, in some cases, be conclusive in determining that the estimated cash flows of the entity are expected to significantly change as a result of the exchange. SFAS No. 153 is effective for nonmonetary asset exchanges occurring in fiscal periods beginning after June 15, 2005. This Statement did not have a material impact on the Corporation s financial condition, results of operations, or cash flows upon adoption in 2006.

## SFAS No. 154 Accounting Changes and Error Corrections

In May 2005, the FASB issued SFAS No. 154, Accounting Changes and Error Corrections , a replacement of APB Opinion No. 20 and FASB Statement No. 3. The Statement applies to all voluntary changes in accounting principle, and changes the requirements for accounting and reporting of a change in accounting principle. SFAS No. 154 requires retrospective application to prior periods financial statements of a voluntary change in accounting principle unless it is impracticable. Statement 154 is the result of a broader effort by the FASB to improve the comparability of cross-border financial reporting by working with the International Accounting Standards Board toward development of a single set of high-quality accounting standards. SFAS No. 154 requires that a change in method of depreciation, amortization, or depletion for long-lived, nonfinancial assets be accounted for as a change in accounting estimate that is effected by a change in accounting principle. APB Opinion No. 20 previously required that such a change be reported as a change in accounting principle. The Statement does not change the transition provisions of any existing accounting pronouncements, including those that are in a transition phase as of the effective date of this Statement. SFAS No. 154 did not have a significant impact on the statement of condition or results of operations upon adoption in 2006.

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## SFAS No. 155 Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements

 No. 133 and 140In February 2006, the FASB issued SFAS No. 155, Accounting for Certain Hybrid Financial Instruments an Amendment of FASB Statements No. 133 and 140. This Statement amends SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities , and No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. SFAS No. 155 resolves issues addressed in SFAS No. 133 Implementation Issue No. D1, Application of Statement 133 to Beneficial Interests in Securitized Financial Assets. SFAS No. 155: Permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation;

Clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS No. 133;

Establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation;

Clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives;
Amends SFAS No. 140 to eliminate the prohibition on a qualifying special-purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument.
SFAS No. 155 is effective for all financial instruments acquired or issued after the beginning of an entity s first fiscal year that begins after September 15, 2006. The fair value election provided for in paragraph 4(c) of this SFAS 155 may also be applied upon adoption of this Statement for hybrid financial instruments that had been bifurcated under paragraph 12 of SFAS No. 133 prior to the adoption of SFAS No. 155. Earlier adoption is permitted as of the beginning of an entity s fiscal year, provided the entity has not yet issued financial statements, including financial statements for any interim period for that fiscal year. Provisions of this Statement may be applied to instruments that an entity holds at the date of adoption on an instrument-by-instrument basis. At adoption, any difference between the total carrying amount of the individual components of the existing bifurcated hybrid financial instrument and the fair value of the combined hybrid financial instrument should be recognized as a cumulative-effect adjustment to beginning retained earnings. An entity should separately disclose the gross gains and losses that make up the cumulative-effect adjustment, determined on an instrument-by-instrument basis. Prior periods should not be restated. The Corporation elected to adopt SFAS No. 155 commencing in January 2007.

## SFAS No. 156 Accounting for Servicing of Financial Assets an amendment of FASB No. 140

This Statement amends SFAS No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities, with respect to the accounting for separately recognized servicing assets and servicing liabilities. This Statement:

1. Requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract in any of the following situations:
a. A transfer of the servicer s financial assets that meets the requirements for sale accounting
b. A transfer of the servicer s financial assets to a qualifying special-purpose entity in a guaranteed mortgage
securitization in which the transferor retains all of the resulting securities and classifies them as either
available-for-sale securities or trading securities in accordance with SFAS No. 115, Accounting for Certain
Investments in Debt and Equity Securities
c. An acquisition or assumption of an obligation to service a financial asset that does not relate to financial assets of the servicer or its consolidated affiliates.
2. Requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable.
3. Permits an entity to choose either of the following subsequent measurement methods for each class of separately recognized servicing assets and servicing liabilities:
a. Amortization method Amortize servicing assets or servicing liabilities in proportion to and over the period of estimated net servicing income or net servicing loss and assess servicing assets or servicing liabilities for impairment or increased obligation based on fair value at each reporting date.
b. Fair value measurement method Measure servicing assets or servicing liabilities at fair value at each reporting date and report changes in fair value in earnings in the period in which the changes occur.

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4. At its initial adoption, permits a one-time reclassification of available-for-sale securities to trading securities by entities with recognized servicing rights, without calling into question the treatment of other available-for-sale securities under SFAS No. 115, provided that the available-for-sale securities are identified in some manner as offsetting the entity s exposure to changes in fair value of servicing assets or servicing liabilities that a servicer elects to subsequently measure at fair value.
5. Requires separate presentation of servicing assets and servicing liabilities subsequently measured at fair value in the statement of financial position and additional disclosures for all separately recognized servicing assets and servicing liabilities.
The Corporation elected to adopt SFAS No. 156 commencing in January 2007. The Corporation is currently evaluating the impact that this accounting pronouncement may have in its financial condition and results of operations, subject to the measurement methods, class definitions and other determinations that need to be made upon adoption.

## FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes-an Interpretation of FASB

 Statement 109 (FIN 48)In June 2006, the FASB issued FIN 48, which prescribes a comprehensive model for how a company should recognize, measure, present, and disclose in its financial statements uncertain tax positions that the company has taken or expects to take on a tax return (including a decision whether to file or not to file a return in a particular jurisdiction). Under the Interpretation, the financial statements will reflect expected future tax consequences of such positions presuming the taxing authorities full knowledge of the position and all relevant facts, but without considering time values.
FIN 48 is applicable to all uncertain positions for taxes accounted for under SFAS 109, Accounting for Income Taxes, and is not intended to be applied by analogy to other taxes, such as sales taxes, value-added taxes, or property taxes. Significant elements of the new guidance include the following:

Recognition: A tax benefit from an uncertain position may be recognized only if it is more likely than not that the position is sustainable, based on its technical merits.

Measurement: The tax benefit of a qualifying position is the largest amount of tax benefit that is greater than 50 percent likely of being realized upon ultimate settlement with a taxing authority having full knowledge of all relevant information.

Change in judgment: The assessment of the recognition threshold and the measurement of the associated tax benefit might change as new information becomes available. Unrecognized tax benefits should be recognized in the period that the position reaches the recognition threshold, which might occur prior to absolute finality of the matter. Similarly, recognized tax benefits should be derecognized in the period in which the position falls below the threshold.

Interest/Penalties: A taxpayer is required to accrue interest and penalties that, under relevant tax law, the taxpayer would be regarded as having incurred. Accordingly, under FIN 48, interest would start to accrue in the period that it would begin accruing under the relevant tax law, and penalties should be accrued in the first period for which a position is taken (or is expected to be taken) on a tax return that would give rise to the penalty. How a company classifies interest and penalties in the income statement is an accounting policy decision. The company should disclose that policy and the amounts recognized.

Balance sheet classification: Liabilities resulting from FIN 48 are classified as long-term, unless payment is expected within the next 12 months.

Disclosures: FIN 48 requires qualitative and quantitative disclosures, including discussion of reasonably possible changes that might occur in the recognized tax benefits over the next 12 months; a description of open tax years by major jurisdictions; and a roll-forward of all unrecognized tax benefits, presented as a
reconciliation of the beginning and ending balances of the unrecognized tax benefits on a worldwide aggregated basis.

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After considering other applicable guidance (such as the guidance that the Emerging Issues Task Force specifies in Issue 93-7, Uncertainties Related to Income Taxes in a Purchase Business Combination), a company should record the change in net assets that results from the application of the Interpretation as an adjustment to retained earnings. The accounting provisions of FIN 48 will be effective for the Corporation beginning January 1, 2007. The Corporation is in the process of determining the impact, if any, that the adoption of this accounting interpretation may have on its financial condition and results of operations.

## Note 3 Restrictions on cash and due from banks and highly liquid securities

The Corporation s subsidiary banks are required by federal and state regulatory agencies to maintain average reserve balances with the Federal Reserve Bank or with a correspondent bank. Those required average reserve balances were approximately $\$ 583$ million at June 30, 2006 (December 31, $2005 \$ 584$ million; June 30, $2005 \$ 586$ million). Cash and due from banks as well as other short-term, highly liquid securities are used to cover the required average reserve balances.
In compliance with rules and regulations of the Securities and Exchange Commission, at June 30, 2006, the Corporation had securities with a market value of \$443 thousand (December 31, 2005 \$549 thousand; June 30, 2005 $\$ 692$ thousand) segregated in a special reserve bank account for the benefit of brokerage customers of its broker-dealer subsidiary. These securities are classified in the consolidated statement of condition within the other trading securities category.
As required by the Puerto Rico International Banking Center Law, at June 30, 2006, the Corporation maintained separately for its two international banking entities ( IBEs ), $\$ 600$ thousand in time deposits, equally split for the two IBEs, which were considered restricted assets (December 31, 2005 \$600 thousand; June 30, 2005 \$600 thousand). As part of a line of credit facility with a financial institution, at June 30, 2006, the Corporation maintained restricted cash of $\$ 1.9$ million as collateral for the line of credit (December 31, $2005 \quad \$ 2.4$ million). The cash is being held in certificates of deposits which mature in less than 90 days. The line of credit is used to support letters of credit.
Note 4 Pledged Assets
Certain securities and loans were pledged to secure public and trust deposits, assets sold under agreements to repurchase, other borrowings and credit facilities available. The classification and carrying amount of the Corporation s pledged assets, in which the secured parties are not permitted to sell or repledge the collateral, were as follows:

|  | June 30, | December 31, | June 30, <br> (In thousands) <br>  <br> Investment securities available-for-sale |
| :--- | ---: | ---: | ---: |
| Investment securities held-to-maturity | $\mathbf{2 0 0 6}$ |  |  |
| Loans | $\mathbf{2 , 7 9 9 , 2 7 9}$ | $\$ 2,566,668$ | $\$ 3,156,792$ |
|  | $\mathbf{8 0 8}$ | 953 | 1,257 |
|  | $\mathbf{1 1 , 1 0 0 , 2 8 6}$ | $11,835,842$ | $10,411,283$ |
|  | $\mathbf{\$ 1 3 , 9 0 0 , 3 7 3}$ | $\$ 14,403,463$ | $\$ 13,569,332$ |

Pledged securities and loans in which the creditor has the right by custom or contract to repledge are presented separately in the consolidated statements of condition.

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## Note 5 Investment Securities Available-For-Sale

The amortized cost, gross unrealized gains and losses and approximate market value (or fair value for certain investment securities where no market quotations are available) of investment securities available-for-sale as of June 30, 2006, December 31, 2005 and June 30, 2005 were as follows:

|  | AS OF JUNE 30, 2006 |  |  |  |
| :--- | ---: | :---: | ---: | :---: | ---: |
| Gross |  |  |  |  | \(\left.\begin{array}{c}Gross <br>


Unrealized\end{array}\right) ~\)| Market |
| :---: |
| Value |


|  | Amortized <br> Cost | Unrealized <br> Gains | Unrealized <br> Losses | Market <br> Value |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (In thousands) |  |  |  |  |  |
| U.S. Treasury securities | $\$$ | 528,378 | $\$$ | 14 | $\$ 24,067$ |
| Obligations of U.S. Government sponsored | $7,867,613$ | 540 | 157,477 | $7,710,676$ |  |
| entities |  |  |  | 504,325 |  |
| Obligations of Puerto Rico, States and | 107,864 | 631 | 1,841 | 106,654 |  |
| political subdivisions | $1,854,843$ | 8,209 | 14,289 | $1,848,763$ |  |
| Collateralized mortgage obligations | $1,396,246$ | 6,251 | 28,755 | $1,373,742$ |  |
| Mortgage-backed securities | 68,521 | 15,120 | 1,107 | 82,534 |  |
| Equity securities | 88,568 | 1,324 |  | 89,892 |  |
| Others |  |  |  |  |  |
|  | $\$ 11,912,033$ | $\$ 32,089$ | $\$ 227,536$ | $\$ 11,716,586$ |  |

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| (In thousands) | AS OF JUNE 30, 2005 |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Market <br> Value |
| U.S. Treasury securities | \$ 553,267 | \$ 16 | \$ 8,634 | \$ 544,649 |
| Obligations of U.S. Government sponsored entities | 7,626,640 | 42,100 | 42,705 | 7,626,035 |
| Obligations of Puerto Rico, States and political subdivisions | 167,897 | 5,419 | 942 | 172,374 |
| Collateralized mortgage obligations | 1,692,703 | 6,683 | 7,970 | 1,691,416 |
| Mortgage-backed securities | 1,600,601 | 15,738 | 12,725 | 1,603,614 |
| Equity securities | 47,767 | 22,302 | 394 | 69,675 |
| Others | 124,788 | 5,045 | 653 | 129,180 |
|  | \$11,813,663 | \$97,303 | \$74,023 | \$ 11,836,943 |

The following table shows the Corporation s gross unrealized losses and market value of investment securities available-for-sale, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at June 30, 2006, December 31, 2005 and June 30, 2005:
(In thousands)
U.S. Treasury securities

Obligations of U.S. Government sponsored entities
Obligations of Puerto Rico, States and political subdivisions
Collateralized mortgage obligations
Mortgage-backed securities
Equity securities
Others

(In thousands) | Amortized |
| :---: |
| Cost |

U.S. Treasury securities

Obligations of U.S. Government sponsored entities
Obligations of Puerto Rico, States and political subdivisions
Collateralized mortgage obligations
Mortgage-backed securities

AS OF JUNE 30, 2006
Less than 12 Months
Amortized
Cost

$$
\begin{array}{r}
\$ \quad 19,418 \\
3,519,349 \\
44,386 \\
732,872 \\
205,765 \\
35,716 \\
14,261
\end{array}
$$

\$4,571,767
\$206,409
\$4,365,358

| 12months or more <br> Unrealized <br> Losses | Market <br> Value |
| :---: | ---: |
| $\$ 45,988$ | $\$ 458,687$ |
| 131,187 | $3,789,760$ |
|  |  |
| 4,777 | 50,455 |
| 12,558 | 300,536 |
| 21,010 | 936,433 |

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|  | Amortized <br> Cost |  |  | Total <br> Unrealized <br> Losses |
| :--- | ---: | ---: | ---: | ---: |
| (In thousands) |  | Market <br> Value |  |  |
| U.S. Treasury securities | $\$ 524,093$ | $\$ 46,330$ | $\$ 477,763$ |  |
| Obligations of U.S. Government sponsored entities | $7,440,296$ | 288,943 | $7,151,353$ |  |
| Obligations of Puerto Rico, States and political | 99,618 | 5,801 | 93,817 |  |
| subdivisions | $1,045,966$ | 28,898 | $1,017,068$ |  |
| Collateralized mortgage obligations | $1,163,208$ | 50,331 | $1,112,877$ |  |
| Mortgage-backed securities | 35,716 | 925 | 34,791 |  |
| Equity securities | 14,261 | 701 | 13,560 |  |
| Others |  |  |  |  |
|  | $\$ 10,323,158$ | $\$ 421,929$ | $\$ 9,901,229$ |  |

(In thousands)
U.S. Treasury securities

Obligations of U.S. Government sponsored entities
Obligations of Puerto Rico, States and political subdivisions
Collateralized mortgage obligations
Mortgage-backed securities
Equity securities
9,854
$4,401,412$

18,070
672,546
486,266
22,168
$\$ 5,610,316 \quad \$ 86,134 \quad \$ 5,524,182$

|  | Amortized <br> Cost |  |  | 12 months or more <br> Unrealized <br> Losses |
| :--- | ---: | ---: | ---: | ---: |
| (In thousands) |  | Market <br> Value |  |  |
| U.S. Treasury securities | $\$ 499,148$ | $\$ 23,931$ | $\$ 475,217$ |  |
| Obligations of U.S. Government sponsored entities | $3,379,970$ | 88,227 | $3,291,743$ |  |
| Obligations of Puerto Rico, States and political | 54,680 | 1,808 | 52,872 |  |
| subdivisions | 238,254 | 7,895 | 230,359 |  |
| Collateralized mortgage obligations | 672,428 | 19,349 | 653,079 |  |
| Mortgage-backed securities | 3,837 | 192 | 3,645 |  |
| Equity securities |  |  | $\$ 141,402$ | $\$ 4,706,915$ |

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| (In thousands) | Amortized <br> Cost | Unrealized <br> Losses | Market <br> Value |  |
| :--- | ---: | ---: | ---: | ---: |
| U.S. Treasury securities |  |  |  |  |
| Obligations of U.S. Government sponsored entities | $\$ 509,002$ | $\$ 24,067$ | $\$ 84,935$ |  |
| Obligations of Puerto Rico, States and political | $7,781,382$ | 157,477 | $7,623,905$ |  |
| subdivisions |  |  |  |  |
| Collateralized mortgage obligations | 72,750 | 1,841 | 70,909 |  |
| Mortgage-backed securities | 910,800 | 14,289 | 896,511 |  |
| Equity securities | $1,158,694$ | 28,755 | $1,129,939$ |  |
|  | 26,005 | 1,107 | 24,898 |  |

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| (In thousands) | Amortized Cost | AS OF JUNE 30, 200 <br> Less than 12 Months <br> Unrealized Losses | Market Value |
| :---: | :---: | :---: | :---: |
| U.S. Treasury securities | \$ 54,942 | \$ 317 | \$ 54,625 |
| Obligations of U.S. Government sponsored entities | 3,249,909 | 30,400 | 3,219,509 |
| Obligations of Puerto Rico, States and political subdivisions | 19,197 | 141 | 19,056 |
| Collateralized mortgage obligations | 443,224 | 5,659 | 437,565 |
| Mortgage-backed securities | 809,680 | 8,455 | 801,225 |
| Equity securities | 7,641 | 394 | 7,247 |
| Others | 6,526 | 653 | 5,873 |
|  | \$4,591,119 | \$46,019 | \$4,545,100 |
|  |  | 12 months or more |  |
| (In thousands) | Amortized Cost | Unrealized Losses | Market <br> Value |
| U.S. Treasury securities | \$ 488,504 | \$ 8,317 | \$ 480,187 |
| Obligations of U.S. Government sponsored entities | 1,009,693 | 12,305 | 997,388 |
| Obligations of Puerto Rico, States and political subdivisions | 45,223 | 801 | 44,422 |
| Collateralized mortgage obligations | 92,450 | 2,311 | 90,139 |
| Mortgage-backed securities | 250,154 | 4,270 | 245,884 |
|  | \$1,886,024 | \$28,004 | \$1,858,020 |


|  | Amortized <br> Cost | Total <br> Unrealized <br> Losses | Market <br> Value |
| :--- | ---: | ---: | ---: |
| (In thousands) |  |  |  |
| U.S. Treasury securities | 543,446 | $\$ 8,634$ | $\$ 534,812$ |
| Obligations of U.S. Government sponsored entities | $4,259,602$ | 42,705 | $4,216,897$ |
| Obligations of Puerto Rico, States and political | 64,420 |  | 942 |
| subdivisions | 535,674 | 7,970 | 63,478 |
| Collateralized mortgage obligations | $1,059,834$ | 12,725 | $1,047,704$ |
| Mortgage-backed securities | 7,641 | 394 | 7,247 |
| Equity securities | 6,526 | 653 | 5,873 |
| Others |  |  |  |
|  | $\$ 6,477,143$ | $\$ 74,023$ | $\$ 6,403,120$ |

At June 30, 2006, Obligations of Puerto Rico, States and political subdivisions include approximately $\$ 56$ million in Commonwealth of Puerto Rico Appropriation Bonds which rating was downgraded by Moody s Investors Service to

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Ba1, one notch below investment grade, in May 2006. At that time, Moody s commented that this action reflected the Government s strained financial condition, the ongoing political conflict and lack of agreement regarding the measures necessary to end the government s multi-year trend of financial deterioration. In July 2006, this credit rating agency maintained the credit rating, but removed the Puerto Rico Government obligations from its watch list for further downgrades as the Government of Puerto Rico approved the 2007 fiscal year budget and established a new sales tax. A percentage of this sales tax is designated to be used as a revenue source to repay Puerto Rico Government Obligations. Future rating stability will be subject to the Government s actions to reduce operating expenditures, improve managerial and budgetary controls, and eliminate the reliance on loans from the Government Development Bank for Puerto Rico, the Commonwealth s fiscal agent, to cover operating deficits. Standard \& Poor s (S\&P), another nationally recognized credit rating agency, rated the Appropriation Bonds BBB-, which is still

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considered investment grade. As of June 30, 2006, the appropriation bonds indicated above represented approximately $\$ 4.5$ million in net unrealized losses in the Corporation s available-for-sale investment securities portfolio. The Corporation is closely monitoring the political and economic situation of the Island and evaluates the portfolio for any declines in value that management may consider being other-than-temporary. Management has the intent and ability to hold these investments for a reasonable period of time for a forecasted recovery of fair value up to (or beyond) the cost of these investments.
The unrealized loss positions of available-for-sale securities at June 30, 2006, except for the obligations of the Puerto Rico government described above, are primarily associated with U.S. government sponsored entities and Treasury obligations, and to a lesser extent, U.S. Agency and government sponsored-issued mortgage-backed securities and collateralized mortgage obligations. The vast majority of these securities are rated the equivalent of AAA by the major rating agencies. The investment portfolio is structured primarily with highly liquid securities which possess a large and efficient secondary market. Valuations are performed at least on a quarterly basis using third party providers and dealer quotes. Management believes that the unrealized losses in these available-for-sale securities at June 30, 2006 are substantially related to market interest rate fluctuations and not to the deterioration in the creditworthiness of the issuers. Also, management has the intent and ability to hold these investments for a reasonable period of time for a forecasted recovery of fair value up to (or beyond) the cost of these investments.
During the quarter and six months ended June 30, 2006, the Corporation recognized through earnings approximately $\$ 15.0$ million and $\$ 16.9$ million, respectively, in losses in interest-only securities available-for-sale that management considered to be other-than-temporarily impaired. For the six months ended June 30, 2005 the impairment adjustment amounted to $\$ 1.9$ million and was associated with interest-only securities and equity securities.
The following table states the name of issuers, and the aggregate amortized cost and market value of the securities of such issuer (includes available-for-sale and held-to-maturity securities), when the aggregate amortized cost of such securities exceeds $10 \%$ of stockholders equity. This information excludes securities of the U.S. Government agencies and corporations. Investments in obligations issued by a state of the U.S. and its political subdivisions and agencies which are payable and secured by the same source of revenue or taxing authority, other than the U.S. Government, are considered securities of a single issuer.

June 30, 2006

| (In thousands) | Amortized <br> Cost | Market Value |
| :--- | ---: | ---: |
|  |  |  |
| FNMA | $\$ 1,797,323$ | $\$ 1,758,590$ |
| FHLB | $7,354,827$ | $7,073,831$ |
| Freddie Mac | $1,243,039$ | $1,212,853$ |

December 31, 2005
Amortized
Cost
\$1,790,840 \$1,776,604
7,480,188 7,327,736
$1,244,044 \quad 1,228,566$

June 30, 2005
Amortized
Cost
Market Value
\$1,859,220 \$1,866,276
7,474,253 7,474,274
1,053,794 1,048,215

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## Note 6 Investment Securities Held-to-Maturity

The amortized cost, gross unrealized gains and losses and approximate market value (or fair value for certain investment securities where no market quotations are available) of investment securities held-to-maturity as of June 30, 2006, December 31, 2005 and June 30, 2005 were as follows:
(In thousands)
Obligations of U.S. Government sponsored entities
Obligations of Puerto Rico, States and political $\begin{array}{lr}\text { subdivisions } & 73,043 \\ \text { Collateralized mortgage obligations } & 433\end{array}$

| Collateralized mortgage obligations | 433 |
| :--- | ---: |
| Others | 32,514 |

\$420,398
\$417
\$643
\$420,172

AS OF DECEMBER 31, 2005
Gross Gross
Amortized Cost
\$ 42,011
78,248
497
32,348
\$153,104
\$3,160
\$ 196
\$156,068

AS OF JUNE 30, 2005

|  | Gross | Gross |  |
| :---: | :---: | :---: | :---: |
| Amortized | Unrealized | Unrealized | Market |
| Cost | Gains | Losses | Value |


| Obligations of U.S. Government sponsored |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| entities | $\$ 54,115$ | $\$ 154$ | $\$ 52$ | $\$ 54,217$ |
| Obligations of Puerto Rico, States and political <br> subdivisions | 75,252 | 4,640 | 118 | 79,774 |
| Collateralized mortgage obligations | 547 |  | 60 | 487 |
| Others | 48,073 | 684 | 10 | 48,747 |
|  | $\$ 177,987$ | $\$ 5,478$ | $\$ 240$ | $\$ 183,225$ |

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The following table shows the Corporation s gross unrealized losses and fair value of investment securities held-to-maturity, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position, at June 30, 2006, December 31, 2005 and June 30, 2005:
(In thousands)
Obligations of U.S. Government sponsored entities Obligations of Puerto Rico, States and political subdivisions Others

| (In thousands) | 12 months or |  |  |
| :---: | :---: | :---: | :---: |
|  | Amortized Cost | Unrealized Losses | Market Value |
| Obligations of U.S. Government sponsored entities | \$ 6,948 | \$ 3 | \$ 6,945 |
| Obligations of Puerto Rico, States and political subdivisions | 25,993 | 199 | 25,794 |
| Collateralized mortgage obligations | 433 | 24 | 409 |
| Others | 250 |  | 250 |

\$33,624 \$226 \$33,398

|  | Total <br> Amortized <br> Cost | Unrealized <br> Losses | Market <br> Value |
| :--- | ---: | ---: | ---: |
| (In thousands) | $\$ 314,408$ | $\$ 64$ | $\$ 314,344$ |
| Obligations of U.S. Government sponsored entities | 51,823 | 527 | 51,296 |
| Obligations of Puerto Rico, States and political subdivisions | 433 | 24 | 409 |
| Collateralized mortgage obligations | 7,886 | 28 | 7,858 |
| Others |  |  | $\$ 643$ |
|  | $\$ 374,550$ | $\$ 373,907$ |  |

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(In thousands)
Obligations of U.S. Government sponsored entities
Obligations of Puerto Rico, States and political subdivisions
Others
(In thousands)
Obligations of Puerto Rico, States and political subdivisions
Collateralized mortgage obligations
Others
AS OF DECEMBER 31, 2005
Less than 12 months

| Amortized | Unrealized | Market |
| :---: | :---: | :---: |
| Cost | Losses | Value |


| $\$ 42,011$ | $\$ 25$ | $\$ 41,986$ |
| ---: | ---: | ---: |
| 3,605 | 20 | 3,585 |
| 1,000 | 10 | 990 |

$\$ 46,616 \quad \$ 55 \quad \$ 46,561$

| 12 months or more |  |  |
| :---: | :---: | :---: |
| Amortized | Unrealized | Market |
| Cost | Losses | Value |


| $\$ 22,533$ | $\$ 114$ | $\$ 22,419$ |
| ---: | ---: | ---: |
| 497 | 27 | 470 |
| 250 |  | 250 |

\$23,280 \$ $141 \quad \$ 23,139$
(In thousands)

| Obligations of U.S. Government sponsored entities | $\$ 42,011$ | $\$ 25$ | $\$ 41,986$ |
| :--- | ---: | ---: | ---: |
| Obligations of Puerto Rico, States and political subdivisions | 26,138 | 134 | 26,004 |
| Collateralized mortgage obligations | 497 | 27 | 470 |
| Others | 1,250 | 10 | 1,240 |
|  | $\$ 69,896$ | $\$ 196$ | $\$ 69,700$ |

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## Note 7 Retained Interests on Sales of Mortgage Loans

During the six months ended June 30, 2006, the Corporation retained servicing responsibilities and other residual interests on various securitization transactions and whole loan sales of residential mortgage loans performed by various subsidiaries. Refer to Note 1 to the audited consolidated financial statements included in Popular s 2005 Annual Report for the accounting policies followed by the Corporation with respect to mortgage servicing rights ( MSRs ) and interest-only strips ( IOs ). Also, refer to the Critical Accounting Policies / Estimates section of the Management s Discussion and Analysis included in the 2005 Annual Report for valuation methodologies used by the Corporation in determining the fair value of these retained interests.

## Popular Financial Holdings

During the six-month period ended June 30, 2006, the Corporation, through its consumer lending subsidiary PFH, retained MSRs and IOs on mortgage loans securitizations.
During 2006, the Corporation has conducted two asset securitizations that involved the transfer of mortgage loans to qualifying special purpose entities (QSPE), which in turn transferred these assets and their titles, to different trusts, thus isolating those loans from the Corporation s assets. Approximately, $\$ 652$ million in adjustable ( ARM ) and fixed-rate loans were securitized and sold by PFH during 2006, with a gain on sale of approximately $\$ 11.5$ million. As part of these transactions, the Corporation recognized MSRs of $\$ 12$ million and IOs of $\$ 23$ million.
When the Corporation transfers financial assets and the transfer fails any one of the SFAS No. 140 criteria, the Corporation is not permitted to derecognize the transferred financial assets and the transaction is accounted for as a secured borrowing ( on-balance sheet securitization ). The loans transferred to the trusts are included on the statement of condition as loans pledged as collateral for secured borrowings.
During 2006, the Corporation has completed two on-balance sheet securitizations consisting of approximately $\$ 898$ million in ARM and fixed-rate loans. As part of these transactions, the Corporation recognized mortgage servicing rights of $\$ 16$ million.
IOs retained as part of off-balance sheet securitizations of non-prime mortgage loans prior to 2006 had been classified as investment securities available-for-sale and are presented at fair value in the unaudited consolidated statements of condition. PFH s IOs classified as available-for-sale as of June 30, 2006 amounted to $\$ 48$ million.
Commencing in January 2006, the IOs derived from newly-issued PFH s off-balance sheet securitizations are being accounted for as trading securities. As such, any valuation adjustment related to these particular IOs is being recorded as part of trading account profit (loss) in the consolidated statements of income. Interest-only strips accounted for as trading securities from PFH securitizations approximated $\$ 24$ million at June 30, 2006.
The Corporation reviews the IOs for potential impairment on a quarterly basis and records impairment in accordance with SFAS No. 115 and EITF 99-20 Recognition of Interest Income and Impairment on Purchased and Retained Beneficial Interests in Securitized Financial Assets. During the quarter and six months ended June 30, 2006, the Corporation recorded other-than-temporary impairment losses of $\$ 15.0$ million and $\$ 16.9$ million, respectively, related with the IOs derived from off-balance sheet securitizations.

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Key economic assumptions used in measuring the retained interests at the date of the off-balance sheet and on-balance sheet securitizations performed during the six-month period ended June 30, 2006 were:

|  |  | MSRs |  |
| :---: | :---: | :---: | :---: |
|  | IOs | Fixed-rate loans | ARM loans |
|  | 28\% |  |  |
| Average prepayment speed | (Fixed-rate loans) | 28\% | 35\% |
|  | 35\% (ARM |  |  |
|  | loans) |  |  |
| Weighted average life of collateral (in years) | $\begin{array}{r} 2.4 \text { to } 2.5 \\ \text { years } \end{array}$ | 3.5 years | 2.4 to 2.6 years |
|  | 1.7\% to |  |  |
| Expected credit losses (annual rate) | 2.7\% |  |  |
| Discount rate (annual rate) | 15\% | 14\%-16\% | 14\%-16\% |

As of June 30, 2006, key economic assumptions used to estimate the fair value of IOs and MSRs derived from PFH s securitizations and the sensitivity of residual cash flows to immediate changes in those assumptions were as follows:

| (In thousands) | IOs | MSRs |  |
| :---: | :---: | :---: | :---: |
|  |  | Fixed-rate loans | ARM loans |
| Carrying amount of retained interests | \$72,147 | \$46,404 | \$41,237 |
| Fair value of retained interests | \$72,147 | \$47,877 | \$45,985 |
|  |  | 3.1 | 2.1 |
| Weighted average life of collateral (in years) | 2.1 years | years | years |
|  | 28\% (Fixed-rate |  |  |
| Average prepayment speed (annual rate) | loans) | 28\% | 35\% |
|  | 35\% (ARM loans) |  |  |
| Impact on fair value of $10 \%$ adverse change | \$(4,565) | \$129 | \$(509) |
| Impact on fair value of $20 \%$ adverse change | $(7,712)$ | (21) | (975) |
| Weighted average discount rate (annual rate) | 17\% | 16\% | 16\% |
| Impact on fair value of $10 \%$ adverse change | \$ $(3,431)$ | \$(1,163) | \$(822) |
| Impact on fair value of $20 \%$ adverse change | $(6,638)$ | $(2,274)$ | $(1,625)$ |
| Expected credit losses (annual rate) | 1.28\% to 2.73\% |  |  |
| Impact on fair value of $10 \%$ adverse change | \$ $(3,862)$ |  |  |
| Impact on fair value of $20 \%$ adverse change | $(7,717)$ |  |  |

PFH as servicer collects prepayment penalties on a substantial portion of the underlying serviced loans, as such, an adverse change in the prepayment assumptions with respect to the MSRs could be partially offset by the benefit derived from the prepayment penalties estimated to be collected.

## Banking subsidiaries

In addition, the Corporation s banking subsidiaries retain servicing responsibilities on the sale of wholesale mortgage loans. Also, servicing responsibilities are retained under pooling / selling arrangements of mortgage loans into mortgage-backed securities, primarily GNMA and FNMA securities. Substantially all mortgage loans securitized have fixed rates. Under the servicing agreements, the banking subsidiaries do not earn significant prepayment penalties on
the underlying loans serviced.
Key economic assumptions used in measuring the MSRs at the date of the securitizations and whole loan sales by the banking subsidiaries performed during the six months ended June 30, 2006 were:

|  | MSRs |
| :--- | :---: |
| Weighted average prepayment speed | $12.6 \%$ |
| Weighted average life of collateral (in years) | 11.1 |
| Weighted average expected credit losses (annual rate) | years |
| Weighted average discount rate (annual rate) | $10.0 \%$ |

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As of June 30, 2006, key economic assumptions used to estimate the fair value of MSRs derived from transactions performed by the banking subsidiaries and the sensitivity of residual cash flows to immediate changes in those assumptions were as follows:

> (In thousands)

MSRs
Carrying amount of retained interests \$67,602
$\begin{array}{ll}\text { Fair value of retained interests }\end{array} \quad \$ 78,786$
Weighted average life of collateral (in years) 9.2 years

Weighted average prepayment speed (annual rate) 12.0\%

Impact on fair value of $10 \%$ adverse change \$ $(2,212)$
Impact on fair value of $20 \%$ adverse change
Weighted average discount rate (annual rate)
$(4,321)$
Impact on fair value of $10 \%$ adverse change
Impact on fair value of $20 \%$ adverse change

The sensitivity analyses presented above for IOs and MSRs are hypothetical and should be used with caution. As the figures indicate, changes in fair value based on a 10 and 20 percent variation in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in fair value may not be linear. Also, in the sensitivity tables included herein, the effect of a variation in a particular assumption on the fair value of the retained interest is calculated without changing any other assumption; in reality, changes in one factor may result in changes in another (for example, increases in market interest rates may result in lower prepayments and increased credit losses), which might magnify or counteract the sensitivities.
Note 8 Derivative Instruments and Hedging Activities
Refer to Note 28 to the consolidated financial statements included in the 2005 Annual Report for a complete description of the Corporation s derivative activities. The following represents the major changes that occurred in the Corporation s derivative activities in the second quarter of 2006:

## Cash Flow Hedges

Derivative financial instruments designated as cash flow hedges outstanding as of June 30, 2006 and December 31, 2005 were as follows:

As of June 30, 2006

|  | Notional <br> amount | Derivative <br> assets | Derivative <br> (In thousands) |  | liabilities |
| :--- | :---: | :---: | :---: | :---: | :---: | | Equity |
| :---: |
| OCI |$\quad$| Ineffectiveness |
| :---: |
| Asset Hedges <br> Forward commitments |
| $\$ 80,000$ |

## Liability Hedges

Interest rate swaps
\$ 390,000
\$ 3,539
\$2,301
Year ended December 31, 2005

|  | Notional | Derivative <br> (In thousands) | Derivative |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
| amount | assets | liabilities | Equity | OCI | Ineffectiveness |

## Asset Hedges

Forward commitments \$ 95,500 \$ 20 \$420
The Corporation utilizes forward contracts to hedge the sale of mortgage-backed securities with terms over one month. These securities are hedging a forecasted transaction and thus qualify for cash flow hedge accounting in accordance with SFAS No. 133, as amended. Changes in the fair value of the derivatives are recorded in other comprehensive income. The amount included in accumulated other comprehensive income corresponding to these

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forward contracts is expected to be reclassified to earnings in the next twelve months. The contracts outstanding at June 30, 2006 have a maximum remaining maturity of 75 days.
During 2006, the Corporation entered into interest rate swap contracts to convert floating rate debt to fixed rate debt with the objective of minimizing the exposure to changes in cash flows due to higher interest rates. These interest rate swaps have a maximum remaining maturity of 2.8 years.

## Fair Value Hedges

Derivative financial instruments designated as fair value hedges outstanding as of June 30, 2006 and December 31, 2005 were as follows:

As of June 30, 2006

| (In thousands) | Notional amount | Derivativeassets | Derivative |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | liabilities | Ineff | veness |
| Asset Hedges |  |  |  |  |  |
| Interest rate swaps | \$ 60,000 | \$ 43 |  | \$ | 2 |

## Year ended December 31, 2005

|  | Notional <br> amount | Derivative <br> assets | Derivative <br> (In thousands) | liabilities |
| :--- | :---: | :---: | :---: | :---: |$\quad$| Ineffectiveness |
| :---: |

The interest rate swaps outstanding at June 30, 2006 were entered to hedge the change in fair value of loans acquired and originated prior to securitization. The net gains representing the hedge ineffectiveness are reported as part of interest income.
At December 31, 2005, the Corporation had outstanding interest rate swaps designated as fair value hedges to protect its exposure to the changes in fair value resulting from movements in the benchmark interest rate of fixed rate assets, particularly loans and investment securities. These interest rate swaps were terminated during the first quarter of 2006.

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## Non-Hedging Activities

Financial instruments designated as non-hedging derivatives outstanding at June 30, 2006 and December 31, 2005 were as follows:

June 30, 2006

| (In thousands) | Notional amount | Fair Values |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  | Derivative assets |  | Derivative liabilities |
| Forward contracts | \$ 439,116 | \$ 1,118 |  | 307 |
| Futures contracts | 2,000 |  |  | 4 |
| Call options and put options | 16,500 | 78 |  |  |
| Interest rate swaps associated with: short-term borrowings bond certificates issued in an on-balance sheet | 400,000 | 5,396 |  |  |
| securitization | 301,281 | 930 |  |  |
| financing of auto loan portfolio held-for-investment | 385,018 | 3,740 |  |  |
| auto loans approvals locked interest rates | 28,461 | 39 |  |  |
| swaps with corporate clients | 348,893 |  |  | 10,561 |
| swaps offsetting position of corporate client swaps | 348,893 | 10,561 |  |  |
| investment securities | 20,850 | 33 |  | 34 |
| Credit default swap | 33,463 |  |  | 105 |
| Foreign currency and exchange rate commitments with clients | 179 |  |  | 2 |
| Foreign currency and exchange rate commitments offsetting clients positions | 179 | 2 |  |  |
| Interest rate caps | 1,277,370 | 9,385 |  |  |
| Interest rate caps for benefit of corporate clients | 50,000 |  |  | 287 |
| Indexed options on deposits | 195,213 | 27,572 |  |  |
| Indexed options on S\&P Notes | 31,152 | 3,745 |  |  |
| Embedded options | 240,930 | 14,471 |  | 32,789 |
| Mortgage rate lock commitments | 238,707 | 149 |  | 293 |
| Total | \$4,358,205 | \$77,219 |  | \$ 44,382 |

December 31, 2005

|  | Fair Values |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
| (In thousands) | Notional <br> amount | Derivative <br> assets | Derivative <br> liabilities |  |
| Forward contracts | $\$ 486,457$ | $\$$ | 15 | $\$ 1,691$ |
| Futures contracts | 11,500 | 17 |  |  |
| Call options and put options | 47,500 | 114 |  |  |
| Interest rate swaps associated with: | 157,088 |  | 3,226 |  |
| $\quad$ brokered certificates of deposit | 400,000 |  |  |  |
| short-term borrowings | 209,222 | 851 | 13 |  |


| swaps with corporate clients | 293,331 |  | 2,361 |
| :--- | ---: | ---: | ---: |
| swaps offsetting position of corporate client swaps | 293,331 | 2,361 |  |
| $\quad$ investment securities | 40,250 | 837 |  |
| Foreign currency and exchange rate commitments with |  |  |  |
| clients | 252 |  |  |
| Foreign currency and exchange rate commitments | 252 | 32 |  |
| offsetting clients positions | $1,650,907$ | 12,215 |  |
| Interest rate caps | 122,711 | 17,715 |  |
| Indexed options on deposits | 31,152 | 3,626 |  |
| Indexed options on S\&P Notes | 170,121 | 10,593 | 24,398 |
| Embedded options | 234,938 | 330 |  |
| Mortgage rate lock commitments | $\$ 4,175,309$ | $\$ 48,706$ | $\$ 31,721$ |

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## Interest Rates Swaps

At December 31, 2005, the Corporation had outstanding interest rate swaps that economically hedged the exposure of certain brokered certificates of deposit to changes in fair value due to movements in the benchmark interest rate. The terms of the interest rate swaps were identical to the terms of the callable certificates of deposit. These interest rate swap agreements were terminated in the first quarter of 2006.
At the end of the second quarter of 2006, the Corporation entered into an interest rate swap to economically hedge the payments of the bonds certificates offered as part of an on-balance sheet securitization. This swap contract will be marked-to-market quarterly and recognized as part of interest expense.

## Note 9 Goodwill and Other Intangible Assets

The changes in the carrying amount of goodwill for the six months ended June 30, 2006 and 2005, allocated by reportable segment, and in the case of Banco Popular de Puerto Rico, as an additional disclosure, by business area, were as follows (refer to Note 19 for the definition of the Corporation s reportable segments):


Purchase accounting adjustments consist of adjustments to the value of the assets acquired and liabilities assumed resulting from the completion of appraisals or other valuations, adjustments to initial estimates recorded for transaction costs, if any, and contingent consideration paid during a contractual contingency period.
The amount included in the other category during 2006 for Banco Popular North America reportable segment is related to the sale of the remaining retail outlets of Popular Cash Express ( PCE ) operations to PLS Financial during

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the first quarter of 2006. The increase in goodwill during the six months ended June 30, 2005 was mostly related to the Kislak acquisition.
No goodwill was written-down during the six months ended June 30, 2006 and 2005.
At June 30, 2006 and December 31, 2005, other than goodwill, the Corporation had $\$ 59$ million of identifiable intangibles with indefinite useful lives, mostly associated with E-LOAN s trademark. At June 30, 2005, the Corporation had $\$ 65$ thousand of identifiable intangibles with an indefinite useful life related to a trademark. The following table reflects the components of other intangible assets subject to amortization:

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| (In thousands) | June 30, 2006 |  | December 31, 2005 |  | June 30, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Gross Amount | Accumulated Amortization | Gross <br> Amount | Accumulated Amortization | Gross <br> Amount | Accumulated Amortization |
| Core deposits | \$76,956 | \$ 44,741 | \$76,956 | \$ 40,848 | \$ 95,898 | \$ 54,490 |
| Other customer |  |  |  |  |  |  |
| relationships | 8,593 | 1,273 | 8,175 | 507 | 2,400 | 144 |
| Other intangibles | 9,320 | 2,729 | 9,320 | 1,807 | 3,443 | 1,098 |
| Total | \$94,869 | \$ 48,743 | \$94,451 | \$ 43,162 | \$ 101,741 | \$ 55,732 |

During the quarter and six months ended June 30, 2006, the Corporation recognized $\$ 2.8$ million and $\$ 5.6$ million, respectively, in amortization expense related to other intangible assets with definite lives (June 30, $2005 \quad \$ 2.1$ million and $\$ 4.4$ million, respectively).
The following table presents the estimated aggregate annual amortization expense of the intangible assets with definite lives for each of the following fiscal years:

|  | (In <br> thousands) |
| :---: | :---: |
| 2006 | $\$ 11,203$ |
| 2007 | 9,126 |
| 2008 | 7,455 |
| 2009 | 6,594 |
| 2010 | 5,739 |

No significant events or circumstances have occurred that would reduce the fair value of any reporting unit below its carrying amount.

## Note 10 Borrowings

The composition of federal funds purchased and assets sold under agreements to repurchase was as follows:

|  | June 30, | December 31, | June 30, |
| :--- | ---: | ---: | ---: |
| (In thousands) | 2006 | 2005 | 2005 |
| Federal funds purchased | $\$ 1,164,177$ | $\$ 1,500,575$ | $\$ 1,179,570$ |
| Assets sold under agreements to repurchase | $6,762,554$ | $7,201,886$ | $6,686,599$ |
|  | $\$ 7,926,731$ | $\$ 8,702,461$ | $\$ 7,866,169$ |

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Other short-term borrowings consisted of:


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Notes payable and subordinated notes outstanding consisted of:
(In thousands)

Advances with FHLB:
maturing from 2006 through 2028 paying interest at fixed rates ranging from $2.51 \%$ to $6.98 \%$ (June 30, 2005 $-1.77 \%$ to $6.98 \%$ )
maturing in 2008 paying interest at a floating rate of $0.75 \%$ over the 1 -month LIBOR rate (1-month LIBOR rate at June 30, 2006 was 5.33\%; June 30, 2005 3.34\%) maturing from 2006 through 2007 paying interest at floating rates tied to 1 and 3-month LIBOR rates

Advances under revolving lines of credit with maturities until 2007 paying interest monthly at a floating rate of $0.90 \%$ over the 1 -month LIBOR rate (1-month LIBOR rate at June 30, 2006 was $5.33 \%$ )

Term notes with maturities ranging from 2006 through 2010 paying interest semiannually at fixed rates ranging from $3.25 \%$ to $6.39 \%$ (June 30, $20052.40 \%$ to $7.29 \%$ )

347,178
195,008

Term notes with maturities until 2009 paying interest quarterly at floating rates ranging from $0.35 \%$ to $0.40 \%$ (June 30, $20050.35 \%$ to $0.45 \%$ ) over the 3 -month LIBOR rate (3-month LIBOR rate at June 30, 2006 was $5.48 \%$; June 30, $20053.52 \%$ )

Term notes with maturities ranging from 2013 through 2030 paying interest monthly at fixed rates ranging from $3.00 \%$ to $7.54 \%$ (June 30, $20053.00 \%$ to $7.14 \%$ )

14,689
15,883
17,132

Secured borrowings with maturities until 2014 paying interest monthly at fixed rates ranging from $3.05 \%$ to $7.12 \%$ (June 30, $20052.83 \%$ to $7.12 \%$ )

Secured borrowings with maturities until 2014 paying interest monthly at rates ranging from $5.34 \%$ to $10.99 \%$ (June 30, $20054.23 \%$ to $7.54 \%$ ) which are tied to the 1-month LIBOR rate (1-month LIBOR rate at June 30, 2006 was $5.33 \%$; June 30, $20053.34 \%$ )

Notes linked to the S\&P500 Index maturing in 2008 469,074

54,988
60,450
$\$ \quad 527,625 \quad \$ \quad 906,623 \quad \$ \quad 973,700$

| 250,000 | 250,000 | 250,000 |
| ---: | ---: | ---: |
| 11,000 | 12,250 | 165,250 |

$2,712,601 \quad 2,427,113 \quad 2,426,095$

469,074
,

3,093,397
3,241,677
$2,531,347$

Junior subordinated deferrable interest debentures with maturities ranging from 2027 to 2034 with fixed interest rates ranging from $6.13 \%$ to $8.33 \%$ (Refer to Note 15)

| Subordinated notes maturing on December 2005 paying <br> interest semi-annually at $6.75 \%$ |  |  | 125,000 |
| :--- | ---: | ---: | ---: | ---: |
| Mortgage notes and other debt | 511 | 707 | 5,877 |
|  | $\$ 10,198,675$ | $\$ 9,893,577$ | $\$ 9,210,270$ |

Note: Refer to the
Corporation s Form
$10-\mathrm{K}$ for the year ended December 31, 2005, for rates and maturity information corresponding to the borrowings outstanding as of such date.

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## Note 11 Commitments and Contingencies

In the normal course of business, the Corporation has outstanding commercial letters of credit and stand-by letters of credit, which contract amounts at June 30, 2006 were $\$ 18$ million and $\$ 161$ million, respectively (December 31, 2005 $\$ 22$ million and $\$ 177$ million; June 30, $2005 \quad \$ 27$ million and $\$ 215$ million). There were also other commitments outstanding and contingent liabilities, such as commitments to extend credit and commitments to originate mortgage loans, which were not reflected in the accompanying financial statements.
At June 30, 2006, the Corporation recorded a liability of \$696 thousand (December 31, $2005 \$ 548$ thousand; June 30, $2005 \$ 385$ thousand), which represents the fair value of the obligations undertaken in issuing the guarantees under standby letters of credit issued or modified after December 31, 2002. The fair value approximates the fee received from the customer for issuing such commitments. These fees are deferred and are recognized over the commitment period. The liability was included as part of other liabilities in the consolidated statements of condition. The standby letters of credit were issued to guarantee the performance of various customers to third parties. The contract amounts in standby letters of credit outstanding represent the maximum potential amount of future payments the Corporation could be required to make under the guarantees in the event of nonperformance by the customers. These standby letters of credit are used by the customer as a credit enhancement and typically expire without being drawn upon. The Corporation s standby letters of credit are generally secured, and in the event of nonperformance by the customers, the Corporation has rights to the underlying collateral provided, which normally includes cash and marketable securities, real estate, receivables and others. Management does not anticipate any material losses related to these instruments. The Corporation fully and unconditionally guarantees certain borrowing obligations issued by certain of its wholly-owned consolidated subsidiaries which aggregated to $\$ 4.2$ billion at June 30, 2006 (December 31, 2005 $\$ 4.0$ billion; June 30, $2005 \$ 3.8$ billion). In addition, at June 30, 2006, the Corporation fully and unconditionally guaranteed $\$ 824$ million of capital securities (December 31, 2005 and June 30, $2005 \quad \$ 824$ million) issued by four wholly-owned issuing trust entities that have been deconsolidated pursuant to FIN No. 46R. During the first quarter of 2005, Popular North America, Inc. concluded its full and unconditional guarantee of certain borrowing obligations issued by one of its non-banking subsidiaries.
The Corporation is a defendant in a number of legal proceedings arising in the normal course of business. Based on the opinion of legal counsel, management believes that the final disposition of these matters will not have a material adverse effect on the Corporation s financial position or results of operations.

## Note 12 Other Service Fees

The caption of other service fees in the consolidated statements of income consists of the following major categories:

|  | Quarter ended June 30, |  | Six months ended June 30, |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| (In thousands) | $\mathbf{2 0 0 6}$ | 2005 | $\mathbf{2 0 0 6}$ | 2005 |
| Credit card fees and discounts | $\mathbf{\$ 2 2 , 3 7 1}$ | $\$ 20,058$ | $\mathbf{\$ 4 4 , 9 4 4}$ | $\$ 38,583$ |
| Debit card fees | $\mathbf{1 5 , 0 8 5}$ | 13,193 | $\mathbf{3 0 , 0 0 4}$ | 26,215 |
| Insurance fees | $\mathbf{1 4 , 4 1 1}$ | 12,761 | $\mathbf{2 6 , 5 5 2}$ | 24,434 |
| Processing fees | $\mathbf{1 0 , 9 3 9}$ | 10,470 | $\mathbf{2 1 , 2 1 8}$ | 20,577 |
| Other | $\mathbf{1 7 , 2 1 1}$ | 27,359 | $\mathbf{3 7 , 6 4 5}$ | 53,047 |
|  |  |  |  |  |
| Total | $\mathbf{\$ 8 0 , 0 1 7}$ | $\$ 83,841$ | $\mathbf{\$ 1 6 0 , 3 6 3}$ | $\$ 162,856$ |

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## Note 13 Stock Option and Other Incentive Plans

Since 2001, the Corporation maintained a Stock Option Plan (the Stock Option Plan ), which permitted the granting of incentive awards in the form of qualified stock options, incentive stock options, or non-statutory stock options of the Corporation. In April 2004, the Corporation s shareholders adopted the Popular, Inc. 2004 Omnibus Incentive Plan (the
Incentive Plan ), which replaced and superseded the Stock Option Plan. All outstanding award grants under the Stock Option Plan continue to remain outstanding at June 30, 2006 under the original terms of the Stock Option Plan. The aggregate number of shares of common stock which may be issued under the Incentive Plan is limited to $10,000,000$ shares, subject to adjustments for stock splits, recapitalizations and similar events.
In 2002, the Corporation opted to use the fair value method of recording stock-based compensation as described in SFAS No. 123 Accounting for Stock Based Compensation . The Corporation adopted SFAS No. 123-R Share-Based Payment on January 1, 2006 using the modified prospective transition method. Under the modified prospective transition method, results for prior periods have not been restated to reflect the effects of implementing SFAS No. 123-R. Accounting and reporting under SFAS No. 123-R is generally similar to the SFAS No. 123 approach since fair value accounting has been used by the Corporation to recognize the stock-based compensation expense since 2002.

Stock Option Plan
Employees and directors of the Corporation or any of its subsidiaries were eligible to participate in the Stock Option Plan. The Board of Directors or the Compensation Committee of the Board had the absolute discretion to determine the individuals that were eligible to participate in the Stock Option Plan. This plan provides for the issuance of Popular, Inc. s common stock at a price equal to its fair market value at the grant date, subject to certain plan provisions. The shares are to be made available from authorized but unissued shares of common stock or treasury stock. The Corporation s policy has been to use authorized but unissued shares of common stock to cover each grant. The maximum option term is ten years from the date of grant. Unless an option agreement provides otherwise, all options granted are $20 \%$ exercisable after the first year and an additional $20 \%$ is exercisable after each subsequent year, subject to an acceleration clause at termination of employment due to retirement.
Under SFAS No. 123-R, the compensation cost related to the Stock Option Plan is being recognized in full for those employees that, as of quarter-end, had attained their minimum required eligible age for retirement, since the vesting is accelerated at retirement. The impact of SFAS No. 123-R related to the Stock Option Plan resulted in additional expense of $\$ 187$ thousand for the six months ended June 30, 2006.
The following table presents information on stock options at June 30, 2006:
(Not in thousands)


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The following table summarizes the stock option activity and related information:

| (Not in thousands) | Options <br> Outstanding | Weighted-Average <br> Exercise Price |
| :--- | ---: | :---: |
| Outstanding at January 1, 2005 | $2,584,620$ | $\$ 18.76$ |
| Granted | 707,342 | 27.20 |
| Exercised | $(47,858)$ | 16.14 |
| Forfeited | $(20,401)$ | 22.18 |
| Outstanding at December 31, 2005 | $3,223,703$ | $\$ 20.63$ |
| Granted | $(13,343)$ | 15.93 |
| Exercised |  |  |
| Forfeited | $3,210,360$ | $\$ 20.65$ |
| Outstanding at June 30, 2006 |  |  |

The stock options exercisable at June 30, 2006 totaled 1,973,986 (June 30, 2005 1,099,164).
The fair value of the options was estimated on the date of the grants using the Black-Scholes Option Pricing Model. The weighted average assumptions used for the grants issued during 2005 were:

| Expected dividend yield | $2.56 \%$ |
| :--- | :---: |
| Expected life of options | 10 years |
| Expected volatility | $17.54 \%$ |
| Risk-free interest rate | $4.16 \%$ |
| Weighted average fair value of options granted (per option) | $\$ 5.95$ |

There were no new grants issued by the Corporation under the Stock Option Plan during 2006.
The cash received from the stock options exercised during the quarter ended June 30, 2006 amounted to $\$ 100$ thousand. For the six months ended June 30, 2006, the cash received from stock options exercised amounted to \$213 thousand.
The Corporation recognized $\$ 0.8$ million in stock option expense for the quarter ended June 30, 2006, with a tax benefit of $\$ 0.3$ million (June 30, $2005 \$ 0.9$ million, with a tax benefit of $\$ 0.3$ million). For the six months ended June 30, 2006, the Corporation recognized $\$ 1.6$ million in stock option expense, with a tax benefit of $\$ 0.6$ million (June 30, $2005 \$ 1.7$ million, with a tax benefit of $\$ 0.6$ million). The total unrecognized compensation cost at June 30, 2006 related to non-vested stock option awards was $\$ 5.2$ million, and is expected to be recognized over a weighted-average period of 1.8 years.

## Incentive Plan

The Incentive Plan permits the granting of incentive awards in the form of an Annual Incentive Award, a Long-term Performance Unit Award, an Option, a Stock Appreciation Right, Restricted Stock, Restricted Unit or Performance Share. Participants in the Incentive Plan are designated by the Compensation Committee of the Board of Directors (or its delegate as determined by the Board). Employees and directors of the Corporation and/or any of its subsidiaries are eligible to participate in the Incentive Plan. The shares may be made available from common stock purchased by the Corporation for such purpose, authorized but unissued shares of common stock or treasury stock. The Corporation s policy with respect to the shares of restricted stock has been to purchase such shares in the open market to cover each grant.
The compensation cost associated with the shares of restricted stock is estimated based on a two-prong vesting

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schedule, unless otherwise stated in an agreement. The first part is vested ratably over five years commencing at the date of grant and the second part is vested at termination of employment after attainment of 55 years of age and 10 years of service. The five-year vesting part is accelerated at termination of employment after attaining 55 years of age and 10 years of service.
No additional compensation cost related to the Incentive Plan was recognized by the Corporation during the quarter and six-month period ended June 30, 2006 as a result of the adoption of SFAS No. 123-R.
The following table summarizes the restricted stock activity and related information:


During the quarters ended June 30, 2006 and 2005, no shares of restricted stock were awarded under the Incentive Plan for corporate executive officers. During the six-month period ended June 30, 2006, the Corporation granted 444,036 shares of restricted stock for corporate executive officers (June 30, 2005 172,622). Also, during 2006, the Compensation Committee approved incentive awards under the Incentive Plan based on the 2006 performance, payable in the form of restricted stock. Shares of restricted stock will be granted at the beginning of 2007 subject to the attainment of the established performance goals for 2006.
During the quarter ended June 30, 2006, the Corporation recognized $\$ 0.8$ million (June 30, 2005 - $\$ 0.4$ million) of restricted stock expense related to the executive officers incentive awards, with an income tax benefit of $\$ 0.3$ million (June 30, $2005 \$ 0.2$ million). For the six-month period ended June 30, 2006, the Corporation recognized $\$ 2.1$ million (June 30, $2005 \quad \$ 1.2$ million) of restricted stock expense related to the executive officers incentive awards, with an income tax benefit of $\$ 0.8$ million (June 30, $2005 \$ 0.5$ million). The total unrecognized compensation cost related to non-vested restricted stock awards was $\$ 14$ million and is expected to be recognized over a weighted-average period of 2.7 years.
During the quarter ended June 30, 2006, the Corporation granted 28,583 (June 30, 2005 25,658) shares of restricted stock under the Incentive Plan to members of the Board of Directors of Popular, Inc. and BPPR. During this period, the Corporation recognized $\$ 0.1$ million (June 30, 2005 - $\$ 0.1$ million) of restricted stock expense related to these restricted stock grants. For the six-month period ended June 30, 2006, the Corporation granted 29,859 (June 30, 2005 26,843 ) shares of restricted stock to members of the Board of Directors of Popular, Inc. and BPPR. During this period, the Corporation recognized $\$ 0.3$ million (June 30, $2005 \$ 0.3$ million) of restricted stock expense related to these restricted stock grants.

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## Note 14 Pension and Other Benefits

The Corporation has noncontributory defined benefit pension plans and supplementary pension plans for regular employees of certain of its subsidiaries.
The components of net periodic pension cost for the quarters and six months ended June 30, 2006 and 2005 were as follows:

| (In thousands) | Pension Plans |  |  |  | Benefit Restoration Plans |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Quarters ended June 30, |  | Six months ended June 30, |  | Quarters ended June 30, |  | Six months ended June 30, |  |
|  | 2006 | 2005 | 2006 | 2005 | 2006 | 2005 | 2006 | 2005 |
| Service cost | \$ 3,135 | \$ 3,940 | \$ 6,270 | \$ 7,831 | \$ 262 | \$ 240 | \$ 524 | \$ 480 |
| Interest cost | 7,641 | 7,438 | 15,282 | 14,876 | 400 | 313 | 800 | 626 |
| Expected return on plan assets | $(\mathbf{9 , 9 3 1})$ | $(10,281)$ | $(19,909)$ | $(20,181)$ | (264) | (203) | (528) | (406) |
| Amortization of asset obligation |  | (215) |  | (430) |  |  |  |  |
| Amortization of prior service cost | 44 | 100 | 88 | 200 | (13) | (27) | (26) | (54) |
| Amortization of net loss | 488 | 17 | 976 | 34 | 276 | 147 | 552 | 294 |
| Total net periodic cost | \$ 1,377 | \$ 999 | \$ 2,707 | \$ 2,330 | \$ 661 | 470 | \$1,322 | 940 |

During the quarter ended June 30, 2006, contributions made to the pension and restoration plans approximated $\$ 1.4$ million.
In October 2005, the Board of Directors of BPPR adopted an amendment to the Puerto Rico Retirement and Tax Qualified Retirement Restoration Plans to freeze benefits for all employees under age 30 or who had less than 10 years of credited service effective January 1, 2006 and providing $100 \%$ vesting to all employees in their accrued benefit as of December 31, 2005. The expense for these plans was remeasured as of September 30, 2005 to consider this change using a discount rate of $5.50 \%$. Curtailment costs were considered for these plans and are included as part of the December 31, 2005 disclosures. In connection with the amendments to the plans, these employees received a base salary increase according to their age and years of service, effective January 1, 2006.
The Corporation also provides certain health care benefits for retired employees of certain subsidiaries. The components of net periodic postretirement benefit cost for the quarters and six months ended June 30, 2006 and 2005 were as follows:

| (In thousands) | Quarters ended June 30, |  | Six months ended June 30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 | 2005 |
| Service cost | \$ 687 | \$ 679 | \$1,399 | \$1,353 |
| Interest cost | 1,927 | 2,067 | 3,854 | 4,134 |
| Amortization of prior service cost | (262) | (262) | (524) | (524) |
| Amortization of net loss | 240 | 423 | 480 | 846 |
| Total net periodic cost | \$2,592 | \$2,907 | \$5,209 | \$5,809 |

As of June 30, 2006, contributions made to the postretirement benefit plan approximated $\$ 3.6$ million.

## Note 15 Trust Preferred Securities

At June 30, 2006, the Corporation had established four trusts for the purpose of issuing trust preferred securities (the capital securities ) to the public. The proceeds from such issuances, together with the proceeds of the related issuances of common securities of the trusts (the common securities ), were used by the trusts to purchase junior subordinated deferrable interest debentures (the junior subordinated debentures ) issued by the Corporation. The sole assets of the trusts consisted of the junior subordinated debentures of the Corporation and the related accrued interest receivable. These trusts are not consolidated by the Corporation under the provisions of FIN No. 46-R.

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The junior subordinated debentures are included by the Corporation as notes payable in the consolidated statements of condition. The Corporation also recorded in the caption of other investment securities in the consolidated statements of condition, the common securities issued by the issuer trusts. The common securities of each trust are wholly-owned, or indirectly wholly-owned, by the Corporation.
(In thousands, including reference notes)

Issuer
Issuance date
Capital securities
Distribution rate
Common securities
Junior subordinated debentures
aggregate liquidation amount Stated maturity date Reference notes

|  |  | Popular <br> North |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Popular | America <br> Capital <br> Trust I |  | Popular |  |
|  | BanPonce |  | Capital |  |  | Capital |  |
|  | Trust I |  | Trust I |  |  | Trust II |  |
|  | February 1997 | October 2003 |  | September 2004 |  | November 2004 |  |
| \$ | 144,000 | \$ | 300,000 | \$ | 250,000 | \$ | 130,000 |
|  | 8.327\% |  | 6.700\% |  | 6.564\% |  | 6.125\% |
| \$ | 4,640 | \$ | 9,279 | \$ | 7,732 | \$ | 4,021 |
| \$ | 148,640 | \$ | 309,279 | \$ | 257,732 | \$ | 134,021 |

(a) Statutory business trust that is wholly-owned
by Popular
North America
(PNA) and
indirectly
wholly-owned
by the
Corporation.
(b) Statutory
business trust
that is
wholly-owned
by the
Corporation.
(c) The obligations
of PNA under
the junior
subordinated
debentures and
its guarantees of
the capital
securities under
the trust are
fully and
unconditionally
guaranteed on a subordinated
basis by the Corporation to the extent set forth in the applicable guarantee agreement.
(d) These capital securities are fully and unconditionally guaranteed on a subordinated basis by the Corporation to the extent set forth in the applicable guarantee agreement.
(e) The original
issuance was for
$\$ 150,000$. In
2003, the
Corporation reacquired $\$ 6,000$ of the 8.327\% capital securities.
(f) The Corporation has the right, subject to any required prior approval from the Federal Reserve, to redeem the junior subordinated debentures at a redemption price equal to $100 \%$ of the principal
amount, plus
accrued and
unpaid interest
to the date of
redemption. The
maturity of the
junior
subordinated
debentures may
be shortened at
the option of the
Corporation
prior to their
stated maturity
dates (i) on or
after the stated
optional
redemption
dates stipulated
in the
agreements, in
whole at any
time or in part
from time to
time, or (ii) in
whole, but not
in part, at any
time within
90 days
following the occurrence and during the continuation of a tax event, an investment company event or a capital treatment event as set forth in the indentures relating to the capital
securities, in each case
subject to
regulatory
approval. A
capital treatment
event would
include a
change in the
regulatory
capital treatment
of the capital
securities as a
result of the
recent
accounting
changes
affecting the
criteria for consolidation of variable interest entities such as the trust under FIN 46R.
(g) Same as
(f) above,
except that the investment company event does not apply for early redemption.
The Capital Securities of Popular Capital Trust I and Popular Capital Trust II are traded on the NASDAQ under the symbols BPOPN and BPOPM, respectively.
Under the Federal Reserve Board s risk-based capital guidelines, the capital securities are includable in the Corporation s Tier I capital.

## Note 16 Stockholders Equity

During the fourth quarter of 2005, existing shareholders of record of the Corporation s common stock at November 7, 2005 fully subscribed to an offering of $10,500,000$ newly issued shares of Popular, Inc. s common stock at a price of $\$ 21.00$ per share under a subscription rights offering. This represented approximately $\$ 216$ million in additional capital, of which approximately $\$ 175$ million impacted stockholders equity at December 31, 2005 and the remainder impacted the Corporation s financial condition in the first quarter of 2006 when $1,885,380$ shares of common stock were issued. As of December 31, 2005, this subscription rights offering contributed with 8,614,620 in newly issued shares of common stock.

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The Corporation has a dividend reinvestment and stock purchase plan under which stockholders may reinvest their quarterly dividends in shares of common stock at a $5 \%$ discount from the average market price at the time of issuance, as well as purchase shares of common stock directly from the Corporation by making optional cash payments at prevailing market prices.
The Corporation s authorized preferred stock may be issued in one or more series, and the shares of each series shall have such rights and preferences as shall be fixed by the Board of Directors when authorizing the issuance of that particular series. The Corporation s only outstanding class of preferred stock is its $6.375 \%$ noncumulative monthly income preferred stock, 2003 Series A. These shares of preferred stock are perpetual, nonconvertible and are redeemable solely at the option of the Corporation beginning on March 31, 2008. The redemption price per share is $\$ 25.50$ from March 31, 2008 through March 30, 2009, \$25.25 from March 31, 2009 through March 30, 2010 and $\$ 25.00$ from March 31, 2010 and thereafter.
The Banking Act of the Commonwealth of Puerto Rico requires that a minimum of $10 \%$ of BPPR s net income for the year be transferred to a statutory reserve account until such statutory reserve equals the total of paid-in capital on common and preferred stock. Any losses incurred by a bank must first be charged to retained earnings and then to the reserve fund. Amounts credited to the reserve fund may not be used to pay dividends without the prior consent of the Puerto Rico Commissioner of Financial Institutions. The failure to maintain sufficient statutory reserves would preclude BPPR from paying dividends. BPPR s statutory reserve fund totaled $\$ 317$ million at June 30, 2006 (December 31, $2005 \$ 316$ million; June 30, $2005 \$ 285$ million). During the six months ended June 30, 2006, BPPR transferred $\$ 1$ million to the statutory reserve account. There were no transfers between the statutory reserve account and the retained earnings account during the six months ended June 30, 2005.

## Note 17 Earnings per Common Share

The computation of earnings per common share and diluted earnings per common share follows:


Diluted earnings per common share before cumulative effect of accounting change

Basic and diluted earnings per common share $\begin{array}{lllllllll}\text { after cumulative effect of accounting change } & \$ & \mathbf{0 . 3 4} & \$ & 0.48 & \mathbf{\$} & \mathbf{0 . 7 5} & \$ & 1.08\end{array}$

* Quarterly
amounts do not
add to the
year-to-date
total due to
rounding.
Potential common shares consist of common stock issuable under the assumed exercise of stock options and under restricted stock awards using the treasury stock method. This method assumes that the potential common shares are issued and the proceeds from exercise in addition to the amount of compensation cost attributed to future services are used to purchase common stock at the exercise date. The difference between the number of potential shares issued and the shares purchased is added as incremental shares to the actual number of shares outstanding to compute diluted earnings per share. Stock options that result in lower potential shares issued than shares purchased under the treasury stock method are not included in the computation of dilutive earnings per share since their inclusion would have an antidilutive effect in earnings per share. For the quarter and six month periods ended June 30 2006, there


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were 667,154 and 652,224 weighted average antidilutive stock options outstanding, respectively (June 30, 2005 407,865 and 713,850 , respectively). All shares of restricted stock are treated as outstanding for purposes of this computation.

## Note 18 Supplemental Disclosure on the Consolidated Statements of Cash Flows

As previously mentioned in Note 1, the Corporation commenced in 2005 a two-year plan to change the reporting period of its non-banking subsidiaries to a December $31^{\text {st }}$ calendar period. The impact of this change corresponds to the financial results for the month of December 2004 of those non-banking subsidiaries which implemented the change in the first reporting period of 2005 and the month of December 2005 for those which implemented the change in the first reporting period of 2006.
The following table reflects the effect in the Consolidated Statements of Cash Flows of the change in reporting period mentioned above.

|  | Six months ended |  |
| :--- | :---: | :---: |
| June 30, |  |  |
| (In thousands) | 2006 | 2005 |
| Net cash used in operating activities | $\$(80,906)$ | $\$(26,648)$ |
| Net cash (used in) provided by investing activities | $(104,732)$ | 19,503 |
| Net cash provided by financing activities | 197,552 | 5,573 |
| Net increase (decrease) in cash and due from banks | $\$ 11,914$ | $\$(1,572)$ |

Loans receivable transferred to other real estate and other property for the six months ended June 30, 2006, amounted to $\$ 75$ million and $\$ 15$ million, respectively (June 30, $2005 \quad \$ 61$ million and $\$ 12$ million, respectively).
During the six months ended June 30, 2006, $\$ 464$ million in non-conforming loans classified as held-in-portfolio was pooled into trading securities and subsequently sold. The cash inflow from this sale was reflected as operating activities in the consolidated statements of cash flows. In addition, the consolidated statements of cash flows exclude the effect of $\$ 354$ million and $\$ 399$ million in non-cash reclassification of loans held-for-sale to trading securities for the six months ended June 30, 2006 and 2005, respectively.

## Note 19 Segment Reporting

The Corporation scorporate structure consists of four reportable segments, which represent the Corporation sfour principal businesses Banco Popular de Puerto Rico, Banco Popular North America, Popular Financial Holdings and EVERTEC. Also, a corporate group has been defined to support the reportable segments.
Management determined the reportable segments based on the internal reporting used to evaluate performance and to assess where to allocate resources. The segments were determined based on the organizational structure, which focuses primarily towards products and services, as well as on the markets the segments serve. Other factors, such as the credit risk characteristics of the loan products, distribution channels and clientele, were also considered in the determination of reportable segments.
Banco Popular de Puerto Rico:
Given that Banco Popular de Puerto Rico constitutes approximately $93 \%$ and $88 \%$ of the Corporation s net income for the quarter and six months ended June 30, 2006, respectively, and $55 \%$ of its total assets as of that date, additional disclosures are provided for the business areas included in this reportable segment, as described below:

Commercial banking represents the Corporation s banking operations conducted at BPPR, which are targeted mainly to corporate, small and middle size businesses. It includes aspects of the lending and depository businesses, as well as other finance and advisory services. BPPR allocates funds across segments based on duration matched transfer pricing at market rates. This area also incorporates income

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related with the investment of excess funds as well as a proportionate share of the investment function of BPPR.

Consumer and retail banking represents the branch banking operations of BPPR which focus on retail clients. It includes the consumer lending business operations of BPPR, as well as the lending operations of Popular Auto, Popular Finance, and Popular Mortgage. These three subsidiaries focus respectively on auto and lease financing, small personal loans and mortgage loan originations. This area also incorporates income related with the investment of excess funds from the branch network, as well as a proportionate share of the investment function of BPPR.

Other financial services include the trust and asset management service units of BPPR, the brokerage and investment banking operations of Popular Securities, and the insurance agency and reinsurance businesses of Popular Insurance, Popular Insurance V.I. and Popular Life Re. Most of the services that are provided by these subsidiaries generate profits based on fee income.

## Banco Popular North America:

This reportable segment includes principally the activities of BPNA, including its subsidiaries Popular Leasing, U.S.A and Popular Insurance Agency, U.S.A. BPNA operates through a branch network of over 135 branches in six states. Popular Insurance Agency, U.S.A. offers investment and insurance services across the BPNA branch network. Popular Leasing, U.S.A. provides mainly small to mid-ticket commercial and medical equipment financing. The BPNA segment also included in the quarter and six months ended June 30, 2005, the financial results of PCE, a fee driven business that served the unbanked, retail customer. As stated in the 2005 Annual Report, PCE sold most of its branch operations during the fourth quarter of 2005. The remaining four retail outlets that existed as of year-end 2005, were sold during the first quarter of 2006.

## Popular Financial Holdings:

This reportable segment corresponds to the Corporation s consumer lending subsidiaries in the United States, principally Popular Financial Holdings, Inc. and its wholly-owned subsidiaries Equity One, Inc., E-LOAN, Popular Financial Management, LLC, Popular Mortgage Servicing, Inc. and Popular Housing Services, Inc., and Popular FS, LLC. These subsidiaries are primarily engaged in the business of originating mortgage and personal loans, acquiring retail installment contracts and providing warehouse lines to small and medium-sized mortgage companies. This segment also maintains a wholesale broker network as well as a loan servicing unit.

## EVERTEC:

This reportable segment includes the financial transaction processing and technology functions of the Corporation, including EVERTEC with offices in Puerto Rico, Florida, the Dominican Republic and Venezuela; EVERTEC USA, Inc. incorporated in the United States, and ATH Costa Rica, S.A. and CreST, S.A., located in Costa Rica. In addition, this reportable segment includes the equity investments in CONTADO and Servicios Financieros, S.A. de C.V.
( Serfinsa ), which operate in the Dominican Republic and El Salvador, respectively. This segment provides processing and technology services to other units of the Corporation as well as to third parties, principally other financial institutions in Puerto Rico, the Caribbean and Central America.
Corporate:
The Corporate group consists primarily of the Holding companies: Popular, Inc., Popular North America and Popular International Bank, excluding the equity investments in CONTADO and Serfinsa, which due to the nature of their operations are included as part of the processing segment. The holding companies obtain funding in the capital markets to finance the Corporation s growth, including acquisitions. The Corporate group also includes the expenses of the four administrative corporate areas that are identified as critical for the organization: Finance, Risk Management, Legal and People, Communications and Planning. These corporate administrative areas have the responsibility of establishing policy, setting up controls and coordinating the activities of their corresponding groups in each of the business circles.

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The Corporation may periodically reclassify business segment results based on modifications to its management reporting and profitability measurement methodologies and changes in organizational alignment.
The accounting policies of the individual operating segments are the same as those of the Corporation described in Note 1. Transactions between operating segments are primarily conducted at market rates, resulting in profits that are eliminated for reporting consolidated results of operations.

2006
For the quarter ended June 30, 2006

| (In thousands) |  | co Popular erto Rico |  | Popular America | Popular <br> Financial Holdings |  | EVERTEC |  | Intersegment Eliminations | Total Reportable Segments |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (loss) | \$ | 228,498 | \$ | 90,899 | \$ | 57,584 | \$ | (640) |  | \$ | 376,341 |
| Provision for loan losses |  | 33,676 |  | 10,892 |  | 22,528 |  |  |  |  | 67,096 |
| Non-interest income |  | 101,639 |  | 28,605 |  | 17,986 |  | 57,154 | \$ (36,537) |  | 168,847 |
| Amortization of intangibles |  | 633 |  | 1,515 |  | 566 |  | 117 |  |  | 2,831 |
| Depreciation expense |  | 11,014 |  | 3,174 |  | 2,193 |  | 4,132 | (16) |  | 20,497 |
| Other operating expenses |  | 169,451 |  | 68,469 |  | 79,205 |  | 43,265 | $(36,555)$ |  | 323,835 |
| Impact of change in fiscal period |  |  |  |  |  |  |  |  |  |  |  |
| Income tax |  | 25,071 |  | 12,508 |  | $(9,742)$ |  | 3,555 | 13 |  | 31,405 |
| Net income (loss) | \$ | 90,292 | \$ | 22,946 | \$ | $(19,180)$ | \$ | 5,445 | \$ 21 | \$ | 99,524 |
| Segment Assets |  | ,383,022 |  | 191,088 |  | ,202,376 |  | 17,579 | \$ $(175,547)$ |  | 818,518 |

## For the quarter ended June 30, 2006

| (In thousands) | Reportable Segments |  | Corporate |  | Eliminations |  | Total <br> Popular, Inc. |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (loss) | \$ | 376,341 | \$ | $(10,792)$ | \$ | 230 | \$ | 365,779 |
| Provision for loan losses |  | 67,096 |  |  |  |  |  | 67,096 |
| Non-interest income |  | 168,847 |  | 15,842 |  | (703) |  | 183,986 |
| Amortization of intangibles |  | 2,831 |  |  |  |  |  | 2,831 |
| Depreciation expense |  | 20,497 |  | 574 |  |  |  | 21,071 |
| Other operating expenses |  | 323,835 |  | 15,523 |  | (280) |  | 339,078 |
| Impact of change in fiscal period |  |  |  |  |  |  |  |  |
| Income tax |  | 31,405 |  | $(9,009)$ |  | (88) |  | 22,308 |
| Net income (loss) | \$ | 99,524 | \$ | $(2,038)$ | \$ | (105) | \$ | 97,381 |

Edgar Filing: POPULAR INC - Form 10-Q
Segment Assets
$\$ 47,818,518 \quad \$ 6,576,522 \quad \$(5,995,526) \quad \$ 48,399,514$

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For the six months ended June 30, 2006


For the six months ended June 30, 2006


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| Net interest income (loss) | \$ | 227,768 | \$ | 87,178 | \$ | 51,350 | \$ | (120) |  |  | \$ | 366,176 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Provision for loan |  |  |  |  |  |  |  |  |  |  |  |  |
| losses |  | 23,947 |  | 7,052 |  | 18,937 |  |  |  |  |  | 49,936 |
| Non-interest income |  | 123,046 |  | 27,708 |  | 17,227 |  | 55,964 | \$ | $(36,603)$ |  | 187,342 |
| Amortization of intangibles |  | 633 |  | 1,455 |  |  |  | 53 |  |  |  | 2,141 |
| Depreciation expense |  | 10,736 |  | 3,789 |  | 1,195 |  | 4,528 |  | (17) |  | 20,231 |
| Other operating expenses |  | 172,803 |  | 70,772 |  | 39,307 |  | 40,388 |  | $(36,485)$ |  | 286,785 |
| Income tax |  | 30,974 |  | 11,635 |  | 3,426 |  | 3,860 |  | 47 |  | 49,942 |
| Net income before cumulative effect of accounting change |  | 111,721 |  | 20,183 |  | 5,712 |  | 7,015 |  | (148) |  | 144,483 |
| Cumulative effect of accounting change |  |  |  |  |  |  |  | 260 |  |  |  | 260 |
| Net income after cumulative effect of accounting change | \$ | 111,721 | \$ | 20,183 | \$ | 5,712 | \$ | 7,275 | \$ | (148) | \$ | 144,743 |
| Segment Assets |  | ,915,476 |  | 596,622 |  | 185,711 |  | 47,228 |  | $(392,054)$ |  | ,552,983 |

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For the quarter ended June 30, 2005

| (In thousands) |  | Total portable egments | Corporate |  | Eliminations |  | Total <br> Popular, Inc |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income (loss) | \$ | 366,176 | \$ | $(9,091)$ | \$ | 345 | \$ | 357,430 |
| Provision for loan losses |  | 49,936 |  |  |  |  |  | 49,936 |
| Non-interest income |  | 187,342 |  | 3,136 |  | (20) |  | 190,458 |
| Amortization of intangibles |  | 2,141 |  |  |  |  |  | 2,141 |
| Depreciation expense |  | 20,231 |  | 378 |  |  |  | 20,609 |
| Other operating expenses |  | 286,785 |  | 14,683 |  | (19) |  | 301,449 |
| Income tax |  | 49,942 |  | $(8,584)$ |  | 35 |  | 41,393 |
| Net income (loss) before cumulative effect of accounting change |  | 144,483 |  | $(12,432)$ |  | 309 |  | 132,360 |
| Cumulative effect of accounting change |  | 260 |  | (260) |  |  |  |  |
| Net income (loss) after cumulative effect of accounting change | \$ | 144,743 | \$ | $(12,692)$ | \$ | 309 | \$ | 132,360 |
| Segment Assets |  | ,552,983 |  | ,873,751 |  | ,905) |  | ,014,829 |

For the six months ended June 30, 2005


Net income after cumulative effect of accounting change
\$203,034
\$ 40,051
\$ 16,205
\$ 14,014
\$ (635)
\$272,669
For the six months ended June 30, 2005

|  | Total <br> Reportable <br> Segments | Corporate | Eliminations | Total <br> Popular, Inc. |
| :--- | ---: | :---: | :---: | ---: |
| (In thousands) |  |  |  |  |
| Net interest income (loss) | $\$ 731,433$ | $\$(17,406)$ | $\$ 689$ | $\$ 714,716$ |
| Provision for loan losses | 94,272 |  |  | 94,272 |
| Non-interest income | 341,700 | 54,386 | $(39)$ | 396,047 |
| Amortization of intangibles | 4,383 |  |  | 4,383 |
| Depreciation expense | 39,863 | 756 | $(39)$ | 59,619 |
| Other operating expenses | 569,434 | 26,636 | 168 | 83,826 |
| Income tax | 95,689 | $(12,031)$ |  |  |
|  |  |  |  |  |
| Net income before cumulative effect of | 269,492 | 21,619 | 521 | 291,632 |
| accounting change | 3,177 | 430 |  | 3,607 |
| Cumulative effect of accounting change |  |  |  |  |
|  | $\$ 272,669$ | $\$ 22,049$ | $\$ 521$ | $\$ 295,239$ |

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During the six months ended June 30, 2006, the holding companies realized net gains on sale of securities, mainly marketable equity securities, (before tax) of approximately $\$ 14.2$ million, compared with net gains (before tax) of approximately $\$ 50.5$ million in the six months ended June 30, 2005. These net gains are included in non-interest income within the Corporate circle.
Additional disclosures with respect to Banco Popular de Puerto Rico reportable segment are as follows:
2006
For the quarter ended June 30, 2006

|  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Commercial <br> Banking | Consumer and <br> Retail Banking | Other <br> Financial <br> Services | Eliminations | | Popular Puerto |
| :---: |
| Rico |

For the six months ended June 30, 2006

|  | Commercial | Consumer <br> and <br> Retail | Other <br> Financial |  | Total Banco <br> Popular |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Puerto |  |  |  |  |  |

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2005
For the quarter ended June 30, 2005
Total Banco

For the six months ended June 30, 2005

| (In thousands) | Commercial Banking | Consumer <br> and <br> Retail <br> Banking | Other Financial Services | Eliminations | Total Banco Popular Puerto Rico |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Net interest income | \$146,068 | \$292,839 | \$ 6,821 |  | \$445,728 |
| Provision for loan losses | 14,505 | 34,906 |  |  | 49,411 |
| Non-interest income | 83,398 | 96,642 | 36,433 | \$ 778 | 217,251 |
| Amortization of intangibles | 440 | 661 | 155 |  | 1,256 |
| Depreciation expense | 7,358 | 13,142 | 738 |  | 21,238 |
| Other operating expenses | 109,519 | 199,624 | 27,830 | (732) | 336,241 |
| Income tax | 22,095 | 27,585 | 4,754 | 586 | 55,020 |
| Net income before cumulative effect of accounting change | \$ 75,549 | 113,563 | 9,777 | 924 | \$199,813 |
| Cumulative effect of accounting change |  | 3,797 | 755 | $(1,331)$ | 3,221 |

Net income after cumulative effect of accounting change
\$ 75,549
\$117,360
\$ 10,532
\$ (407)
\$203,034

| INTERSEGMENT REVENUES*(In thousands) | Quarter ended |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2006 | June 30, 2005 | June 30, 2006 | June 30, 2005 |
| Banco Popular Puerto Rico: |  |  |  |  |
| P.R. Commercial Banking | \$ (311) | \$ (346) | \$ (615) | \$ (684) |
| P.R. Consumer and Retail Banking | (683) | (716) | $(1,351)$ | $(1,477)$ |
| P.R. Other Financial Services | (77) | (129) | (155) | (241) |
| Banco Popular North America | 188 | 94 | 352 | 310 |
| Popular Financial Holdings | 770 | 905 | 1,540 | 1,747 |
| EVERTEC | $(36,424)$ | $(36,411)$ | $(70,238)$ | $(70,216)$ |
| Total reportable segments | \$(36,537) | \$ $(36,603)$ | \$(70,467) | \$ 70,561 ) |
| * For purposes of the intersegment revenues disclosure, revenues include interest income (expense) related to internal funding and other income derived from intercompany transactions, mainly related to gain on sales of loans and processing / information technology services. |  |  |  |  |

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| Geographic Information | Quarter ended |  | Six months ended |  |
| :---: | :---: | :---: | :---: | :---: |
|  | June 30, 2006 | $\begin{gathered} \text { June } 30, \\ 2005 \end{gathered}$ | June 30, 2006 | June 30, 2005 |
| Revenues** |  |  |  |  |
| Puerto Rico | \$346,625 | \$353,059 | \$ 708,207 | \$ 717,990 |
| United States | 185,091 | 177,014 | 391,893 | 358,455 |
| Other | 18,049 | 17,815 | 38,262 | 34,318 |
| Total consolidated revenues | \$549,765 | \$547,888 | \$1,138,362 | \$ 1,110,763 |
| Total revenues include net interest income, service charges on deposit accounts, other service fees, net (loss) gain on sale and valuation adjustments of investment securities, trading account profit, gain on sale of loans and other operating income. |  |  |  |  |
| (In thousands) |  | June 30, 2006 | $\begin{gathered} \text { December 31, } \\ 2005 \end{gathered}$ | $\begin{gathered} \text { June } 30, \\ 2005 \end{gathered}$ |
| Selected Balance Sheet Information: |  |  |  |  |
| Puerto Rico |  |  |  |  |
| Total assets |  | \$25,696,083 | \$25,759,437 | \$25,273,095 |
| Loans |  | 14,583,979 | 14,130,645 | 13,023,119 |
| Deposits |  | 13,741,481 | 13,093,540 | 13,716,272 |
| Mainland United States |  |  |  |  |
| Total assets |  | \$21,529,730 | \$21,780,226 | \$19,811,482 |
| Loans |  | 17,015,808 | 17,023,443 | 15,636,835 |
| Deposits |  | 8,494,076 | 8,370,150 | 8,218,341 |
| Other |  |  |  |  |
| Total assets |  | \$ 1,173,701 | \$ 1,084,005 | \$ 930,252 |
| Loans |  | 616,845 | 556,119 | 489,835 |
| Deposits * |  | 1,213,963 | 1,174,315 | 1,084,886 |

* Represents
deposits from
BPPR
operations
located in the
U.S. and British

Virgin Islands
Note 20 Condensed Consolidating Financial Information of Guarantor and Issuers of Registered Guaranteed Securities:
The following condensed consolidating financial information presents the financial position of Popular, Inc. Holding Company ( PIHC ) (parent only), Popular International Bank, Inc. ( PIBI ), Popular North America, Inc. ( PNA ), and all other subsidiaries of the Corporation as of June 30, 2006, December 31, 2005 and June 30, 2005, and the results of their operations and cash flows for the periods ended June 30, 2006 and 2005.
In 2005, the Corporation commenced a two-year plan to change its non-banking subsidiaries to a calendar reporting year-end. As of June 30, 2005 and December 31, 2005, Popular Securities, Inc., Popular North America (holding company), Popular FS, LLC and Popular Financial Holdings, Inc. ( PFH ), including its wholly-owned subsidiaries (except E-LOAN, which already had a December $31^{\text {st }}$ year-end since its acquisition), continued to have a fiscal year that ended on November 30. Accordingly, their financial information as of May 31, 2005 and November 30, 2005 corresponds to their financial information included in the consolidated financial statements of Popular, Inc. as of June 30, 2005 and December 31, 2005. As of June 30, 2006, all subsidiaries have aligned their year-end closing to that of the Corporation s calendar year.
PIBI is an operating subsidiary of PIHC and is the holding company of its wholly-owned subsidiaries, ATH Costa Rica S.A., CreST, S.A., Popular Insurance V.I., Inc. and PNA.
PNA is an operating subsidiary of PIBI and is the holding company of its wholly-owned subsidiaries:
PFH, including its wholly-owned subsidiaries Equity One, Inc., Popular Financial Management, LLC,

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Popular Housing Services, Inc., Popular Mortgage Servicing, Inc. and E-LOAN, Inc.;
Banco Popular North America ( BPNA ), including its wholly-owned subsidiaries Popular Leasing, U.S.A., Popular Insurance Agency, U.S.A. and Popular FS, LLC;

Banco Popular, National Association ( BP, N.A. ), including its wholly-owned subsidiary Popular Insurance, Inc.; and

EVERTEC USA, Inc.
PIHC, PIBI and PNA are authorized issuers of debt securities and preferred stock under a shelf registration filed with the Securities and Exchange Commission.
PIHC fully and unconditionally guarantees all registered debt securities and preferred stock issued by PIBI and PNA. The principal source of income for PIHC consists of dividends from Banco Popular de Puerto Rico ( BPPR ). As a member of the Federal Reserve System, BPPR is subject to the regulations of the Federal Reserve Board. BPPR must obtain the approval of the Federal Reserve Board for any dividend if the total of all dividends declared by it during the calendar year would exceed the total of its net income for that year, as defined by the Federal Reserve Board, combined with its retained net income for the preceding two years, less any required transfers to surplus or to a fund for the retirement of any preferred stock. The payment of dividends by BPPR may also be affected by other regulatory requirements and policies, such as the maintenance of certain minimum capital levels. At June 30, 2006, BPPR could have declared a dividend of approximately $\$ 177$ million without the approval of the Federal Reserve Board (June 30, $2005 \$ 167$ million; December 31, 2005 \$231 million). Refer to Popular, Inc. s Form 10-K for the year ended December 31, 2005 for further information on dividend restrictions imposed by regulatory requirements and policies on the payment of dividends by BPPR, BPNA and BP, N.A.

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## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CONDITION
JUNE 30, 2006
(UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other | Elimination | Popular, Inc. |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Holding Co. | Holding Co. | Subsidiaries | Entries | Consolidated |


| ASSETS |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Cash and due from banks | 954 | \$ 1,486 | \$ 395 | \$ 905,522 | \$ (59,465) | \$ 848,892 |
| Money market investments |  | 300 | 411 | 861,021 | $(241,210)$ | 620,522 |
| Investment securities available for sale, at fair value | 11,407 | 67,810 | 9,559 | 10,806,922 | $(6,400)$ | 10,889,298 |
| Investment securities held to maturity, at amortized cost | 629,692 | 2,164 |  | 218,542 | $(430,000)$ | 420,398 |
| Other investment securities, at lower of cost or realizable value | 144,994 | 5,001 | 13,392 | 148,655 |  | 312,042 |
| Trading account securities, at fair value |  |  |  | 376,757 | (487) | 376,270 |
| Investment in subsidiaries | 3,005,963 | 1,147,170 | 2,054,174 | 795,977 | $(7,003,284)$ |  |
| Loans held for sale, at lower of cost or market |  |  |  | 606,620 |  | 606,620 |
| Loans held in portfolio | 169,755 |  | 2,847,908 | 34,746,847 | $(5,849,504)$ | 31,915,006 |
| Less Unearned income |  |  |  | 304,994 |  | 304,994 |
| Allowance for loan |  |  |  |  |  |  |
| losses | 40 |  |  | 483,775 |  | 483,815 |
|  | 169,715 |  | 2,847,908 | 33,958,078 | $(5,849,504)$ | 31,126,197 |
| Premises and equipment, net | 26,244 |  | 136 | 566,528 | (204) | 592,704 |
| Other real estate |  |  |  | 83,658 |  | 83,658 |
| Accrued income receivable | 408 | 10 | 11,319 | 257,335 | $(23,074)$ | 245,998 |
| Other assets | 66,786 | 39,522 | 47,817 | 1,367,976 | $(6,419)$ | 1,515,682 |
| Goodwill |  |  |  | 656,189 |  | 656,189 |
| Other intangible assets | 554 |  |  | 104,490 |  | 105,044 |
|  | \$4,056,717 | \$1,263,463 | \$4,985,111 | \$51,714,270 | \$(13,620,047) | \$48,399,514 |

## LIABILITIES AND STOCKHOLDERS <br> EQUITY

## Liabilities:

Deposits:
Non interest bearing Interest bearing

Federal funds purchased and assets

| to repurchase |  |  |  |  | \$ | 119,400 | 7,892,780 | $(85,449)$ | 7,926,731 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other short term |  |  |  |  |  |  |  |  |  |
| borrowings |  |  | \$ | 30,378 |  | 132,224 | 3,683,448 | $(1,189,114)$ | 2,656,936 |
| Notes payable | \$ | 532,305 |  |  |  | 3,533,056 | 10,753,352 | $(4,620,038)$ | 10,198,675 |
| Subordinated notes |  |  |  |  |  |  | 430,000 | $(430,000)$ |  |
| Other liabilities |  | 61,419 |  | 138 |  | 62,929 | 622,096 | $(42,035)$ | 704,547 |
|  |  | 593,724 |  | 30,516 |  | 3,847,609 | 47,035,364 | $(6,570,804)$ | 44,936,409 |

Minority interest in consolidated subsidiaries 112112

Stockholders equity:

| Preferred stock | 186,875 |  |  |  |  | 186,875 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Common stock | $1,750,310$ | 3,961 | 2 | 70,385 | $(74,348)$ | $1,750,310$ |
| Surplus | 485,630 | 815,193 | 734,964 | $3,098,740$ | $(4,643,896)$ | 490,631 |
| Retained earnings | $1,581,500$ | 493,693 | 446,943 | $1,826,634$ | $(2,772,271)$ | $1,576,499$ |

Accumulated other comprehensive loss, net of tax

| $(334,789)$ | $(79,900)$ | $(44,407)$ | $(315,151)$ | 439,458 | $(334,789)$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $(206,533)$ |  |  | $(1,814)$ | 1,814 | $(206,533)$ |
| $3,462,993$ | $1,232,947$ | $1,137,502$ | $4,678,794$ | $(7,049,243)$ | $3,462,993$ |
|  |  |  |  |  |  |
| $\$ 4,056,717$ | $\$ 1,263,463$ | $\$ 4,985,111$ | $\$ 51,714,270$ | $\$(13,620,047)$ | $\$ 48,399,514$ |

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## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CONDITION
DECEMBER 31, 2005
(UNAUDITED)

(In thousands)

| Popular, Inc. | PIBI |
| :--- | :---: |
| Holding Co. | Holding Co. |

ASSETS
Cash and due from banks
Money market investments Investment securities available for sale, at fair value
Investment securities held to maturity, at amortized cost Other investment securities, at lower of cost or realizable value
Trading account securities, at fair value Investment in subsidiaries

3,112,125 1,169,867 1,832,349 767,615 (6,881,956)
Loans held for sale, at lower of cost or market

| value |  |  | 699,181 |  | 699,181 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Loans held in portfolio | 25,752 | 2,993,028 | 34,034,625 | (5,744,766) | 31,308,639 |
| Less Unearned income |  |  | 297,613 |  | 297,613 |
| Allowance for loan |  |  |  |  |  |
| losses | 40 |  | 461,667 |  | 461,707 |
|  | 25,712 | 2,993,028 | 33,275,345 | $(5,744,766)$ | 30,549,319 |


| Premises and |  |  |  | 573,786 |  | (241) |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| equipment, net | 23,026 |  |  | 79,008 |  | 79,571 |
| Other real estate |  |  |  |  |  |  |
| Accrued income |  |  |  |  |  |  |
| receivable | 532 | 33 | 11,982 | 253,818 | $(20,719)$ | 245,646 |
| Other assets | 44,252 | 40,526 | 23,804 | $1,221,472$ | $(4,254)$ | $1,325,800$ |
| Goodwill |  |  |  | 653,984 |  | 653,984 |
| Other intangible assets | 554 |  |  | 109,654 |  | 110,208 |
|  |  |  |  |  |  |  |
|  | $\$ 4,030,703$ | $\$ 1,297,861$ | $\$ 4,874,998$ | $\$ 52,092,112$ | $\$(13,672,006)$ | $\$ 48,623,668$ |

## LIABILITIES AND STOCKHOLDERS <br> EQUITY

## Liabilities:

Deposits:
Non interest bearing Interest bearing

| $\$ 4,025,227$ | \$ | $(66,835)$ | \$ 3,958,392 |
| ---: | ---: | ---: | ---: |
| $18,811,225$ |  | $(131,612)$ | $18,679,613$ |
|  |  | $(198,447)$ | $22,638,005$ |

Federal funds purchased and assets

| to repurchase |  |  |  |  | \$ | 117,226 | 8,968,332 | $(383,097)$ | 8,702,461 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other short term |  |  |  |  |  |  |  |  |  |
| borrowings Notes payable | \$ | 532,441 | \$ | 46,112 |  | $\begin{array}{r} 721,866 \\ 2,833,035 \end{array}$ | $\begin{array}{r} 3,521,486 \\ 11,055,117 \end{array}$ | $\begin{aligned} & (1,589,203) \\ & (4,527,016) \end{aligned}$ | $\begin{aligned} & 2,700,261 \\ & 9,893,577 \end{aligned}$ |
| Subordinated notes |  |  |  |  |  |  | 430,000 | $(430,000)$ |  |
| Other liabilities |  | 49,015 |  | 871 |  | 42,382 | 757,646 | 390,088 | 1,240,002 |
|  |  | 581,456 |  | 46,983 |  | 3,714,509 | 47,569,033 | $(6,737,675)$ | 45,174,306 |

Minority interest in consolidated subsidiaries $115 \quad 115$

Stockholders equity:

| Preferred stock | 186,875 |  |  |  |  | 186,875 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Common stock | $1,736,443$ | 3,961 | 2 | 70,385 | $(74,348)$ | $1,736,443$ |
| Surplus | 449,787 | 815,193 | 734,964 | $2,778,437$ | $(4,325,983)$ | 452,398 |
| Retained earnings | $1,459,223$ | 480,541 | 451,271 | $1,838,530$ | $(2,772,953)$ | $1,456,612$ |
| Accumulated other <br> comprehensive loss, |  |  |  |  |  |  |
| net of tax | $(176,000)$ | $(48,817)$ | $(25,748)$ | $(159,996)$ | 234,561 | $(176,000)$ |
| Treasury stock, at cost | $(207,081)$ |  |  | $(4,392)$ | 4,392 | $(207,081)$ |
|  | $3,449,247$ | $1,250,878$ | $1,160,489$ | $4,522,964$ | $(6,934,331)$ | $3,449,247$ |
|  |  |  |  |  |  |  |
|  | $\$ 4,030,703$ | $\$ 1,297,861$ | $\$ 4,874,998$ | $\$ 52,092,112$ | $\$(13,672,006)$ | $\$ 48,623,668$ |

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## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF CONDITION
JUNE 30, 2005
(UNAUDITED)
(In thousands)
ASSETS
Cash and due from banks
Money market investments Investment securities available-for-sale, at fair value Investment securities held-to-maturity, at amortized cost Other investment securities, at lower of cost or realizable value Trading account securities, at fair value Investment in subsidiaries
Loans held-for-sale, at lower of cost or market value
Loans held-in-portfolio
Less Unearned income Allowance for loan losses

| Popular, Inc. | PIBI | PNA | All other | Elimination | Popular, Inc. |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Holding Co. | Holding Co. | Holding Co. | Subsidiaries | Entries | Consolidated | Holding Co. Holding Co. Holding Co. Subsidiaries Entries Consolidated


| \$ | 2,153 | \$ | 54 | \$ | 7,609 | \$ | 979,601 | \$ | $(53,398)$ | \$ | 936,019 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 164,900 |  | 300 |  | 204 |  | 1,349,717 |  | $(489,039)$ |  | 1,026,082 |
|  | 17,626 |  | 63,436 |  | 7,261 |  | 11,754,028 |  | $(5,408)$ |  | 1,836,943 |

## LIABILITIES AND STOCKHOLDERS <br> EQUITY

## Liabilities:

Deposits:
Non-interest bearing Interest bearing

| $\$ 4,985,881$ | \$ | $(53,321)$ | $\$ 4,932,560$ |
| ---: | ---: | ---: | ---: |
| $18,255,058$ |  | $(168,119)$ | $18,086,939$ |
|  |  | $(221,440)$ | $23,019,499$ |

Federal funds purchased and assets

| to repurchase |  |  |  |  | \$ | 132,510 | 8,048,584 | $(314,925)$ | 7,866,169 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Other short-term |  |  |  |  |  |  |  |  |  |
| borrowings |  |  | \$ | 32,387 |  | 293,985 | 3,068,123 | $(1,395,514)$ | 1,998,981 |
| Notes payable | \$ | 536,133 |  |  |  | 2,837,444 | 9,854,889 | $(4,143,196)$ | 9,085,270 |
| Subordinated notes |  | 125,000 |  |  |  |  | 430,000 | $(430,000)$ | 125,000 |
| Other liabilities |  | 48,161 |  | 770 |  | 42,476 | 827,452 | $(269,358)$ | 649,501 |
|  |  | 709,294 |  | 33,157 |  | 3,306,415 | 45,469,987 | $(6,774,433)$ | 42,744,420 |

Minority interest in consolidated subsidiaries $101 \quad 101$

Stockholders equity:

| Preferred stock | 186,875 |  |  |  |  | 186,875 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Common stock | $1,682,368$ | 3,962 | 2 | 70,384 | $(74,348)$ | $1,682,368$ |
| Surplus | 285,017 | 815,193 | 734,964 | $2,140,696$ | $(3,688,242)$ | 287,628 |
| Retained earnings | $1,336,267$ | 429,742 | 413,667 | $1,698,632$ | $(2,544,653)$ | $1,333,655$ |

Accumulated other comprehensive loss,

| net of tax | $(12,901)$ | $(19,978)$ | $(3,843)$ | $(240)$ | 24,061 | $(12,901)$ |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Treasury stock, at cost | $(207,317)$ |  |  | $(2,570)$ | 2,570 | $(207,317)$ |
|  | $3,270,309$ | $1,228,919$ | $1,144,790$ | $3,906,902$ | $(6,280,612)$ | $3,270,308$ |
|  | $\$ 3,979,603$ | $\$ 1,262,076$ | $\$ 4,451,205$ | $\$ 49,376,990$ | $\$(13,055,045)$ | $\$ 46,014,829$ |

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POPULAR, INC.
CONDENSED CONSOLIDATING STATEMENT OF INCOME
FOR THE QUARTER ENDED JUNE 30, 2006 (UNAUDITED)

| (In thousands) | Popular, Inc. Holding Co. | PIBI Holding Co. |  | PNA Holding Co. | All other Subsidiaries | Elimination Entries | Popular, Inc. <br> Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEREST |  |  |  |  |  |  |  |
| INCOME: |  |  |  |  |  |  |  |
| Loans | \$ 2,761 |  |  | \$ 36,267 | \$643,505 | \$ $(68,741)$ | \$613,792 |
| Money market |  |  |  |  |  |  |  |
| investments | 450 | \$ | 52 | 399 | 9,740 | $(2,735)$ | 7,906 |
| Investment securities | 8,759 |  | 351 | 223 | 130,874 | $(6,933)$ | 133,274 |
| Trading account securities |  |  |  |  | 7,065 |  | 7,065 |
|  | 11,970 |  | 403 | 36,889 | 791,184 | $(78,409)$ | 762,037 |

INTEREST
EXPENSE:
Deposits

| Short-term borrowings | 49 | 395 | 3,625 | 137,142 | $(14,137)$ | 127,074 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Long-term debt | 9,067 |  | 47,370 | 142,116 | $(65,330)$ | 133,223 |
|  | 9,116 | 395 | 50,995 | 416,292 | $(80,540)$ | 396,258 |

Net interest income (loss)
Provision for loan losses

Net interest income (loss) after provision for loan losses
Service charges on deposit accounts
Other service fees 2,854

8
$(14,106)$
374,892
2,131
365,779

Net gain (loss) on sale and valuation adjustment of

| investment securities | 580 |  |  | $(15,004)$ |  | $(14,424)$ |
| :--- | :---: | :---: | ---: | ---: | ---: | ---: |
| Trading account profit |  |  |  | 1,830 | 1,830 |  |
| Gain on sale of loans |  |  |  | 37,178 | $(8,124)$ | 29,054 |
| Other operating income | 11,629 | 608 | 2,819 | 35,675 | $(10,546)$ | 40,185 |
|  |  |  |  |  |  |  |
|  | 15,063 | 616 | $(11,287)$ | 521,748 | $(43,471)$ | 482,669 |

OPERATING

## EXPENSES:

| Personnel costs: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries | 4,766 | 95 |  | 123,113 | $(1,274)$ | 126,700 |
| Pension, profit sharing and other benefits | 1,392 | 16 |  | 38,749 | (374) | 39,783 |
|  | 6,158 | 111 |  | 161,862 | $(1,648)$ | 166,483 |
| Net occupancy expenses | 525 | 4 |  | 28,100 |  | 28,629 |
| Equipment expenses | 405 | 3 | 3 | 33,578 | (16) | 33,973 |
| Other taxes | 234 |  |  | 10,695 |  | 10,929 |
| Professional fees | 5,731 | 12 | 38 | 67,721 | $(35,014)$ | 38,488 |
| Communications | 182 |  |  | 17,128 | (17) | 17,293 |
| Business promotion | 624 |  |  | 31,507 | (140) | 31,991 |
| Printing and supplies | 10 |  |  | 4,281 |  | 4,291 |
| Other operating |  |  |  |  |  |  |
| Amortization of intangibles |  |  |  | 2,831 |  | 2,831 |
|  | $(1,410)$ | 34 | 152 | 401,422 | $(37,218)$ | 362,980 |

Income (loss) before income tax and equity in earnings of subsidiaries
Income tax

$$
16,473
$$

$$
582
$$

$(11,439) \quad 120,326$
$(6,253) \quad 119,689$

Income (loss) before equity in earnings of subsidiaries
Equity in earnings of subsidiaries 14,534

582
$(7,853)$
94,530
$(4,412)$
97,381
82,847
$(5,712)$
1,935
$(18,402)$
$(60,668)$
NET INCOME
\$ 97,381
$\$(5,130)$
\$ $(5,918)$
\$ 76,128
$\$(65,080) \quad \$ 97,381$
x

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## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF INCOME FOR THE QUARTER ENDED JUNE 30, 2005 (UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other | Elimination | Popular, |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Holding | Holding |  |  |  |
| (In thousands) | Holding Co. | Co. | Co. | Subsidiaries | Entries | Consolidated |

## INTEREST

## INCOME:

| Loans | \$ | 492 |  |  | \$34,058 | \$531,511 | $(\$ 55,877)$ | \$510,184 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Money market |  |  |  |  |  |  |  |  |
| investments |  | 934 | \$ | 2 | 12 | 10,417 | $(3,459)$ | 7,906 |
| Investment securities |  | 7,486 |  | 33 | 316 | 119,729 | $(6,875)$ | 120,689 |
| Trading account securities |  |  |  |  |  | 8,317 |  | 8,317 |
|  |  | 8,912 |  | 35 | 34,386 | 669,974 | $(66,211)$ | 647,096 |

INTEREST
EXPENSE:

| Deposits |  |  |  | 100,843 | $(1,155)$ | 99,688 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term borrowings | 56 | 75 | 3,048 | 86,419 | $(12,222)$ | 77,376 |
| Long-term debt | 10,973 |  | 38,642 | 118,336 | $(55,349)$ | 112,602 |
|  | 11,029 | 75 | 41,690 | 305,598 | $(68,726)$ | 289,666 |
| Net interest (loss) income | $(2,117)$ | (40) | $(7,304)$ | 364,376 | 2,515 | 357,430 |
| Provision for loan losses |  |  |  | 49,936 |  | 49,936 |
| Net interest (loss) income after provision for loan losses | $(2,117)$ | (40) | (7,304) | 314,440 | 2,515 | 307,494 |
| Service charges on deposit accounts |  |  |  | 45,132 |  | 45,132 |
| Other service fees |  |  |  | 110,275 | $(26,434)$ | 83,841 |
| Net gain on sale and valuation adjustment of investment securities |  |  |  | 561 |  | 561 |
| Trading account profit |  |  |  | 7,025 | 12,643 | 19,668 |
| Gain on sale of loans |  |  |  | 21,358 | $(6,084)$ | 15,274 |
| Other operating income | 2,621 | 1,060 |  | 33,678 | $(11,377)$ | 25,982 |
|  | 504 | 1,020 | $(7,304)$ | 532,469 | $(28,737)$ | 497,952 |

OPERATING
EXPENSES:

| Personnel costs: |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Salaries |  | 92 |  | 116,871 | $(1,156)$ | 115,807 |
| Pension, profit sharing and other benefits |  | 14 |  | 38,768 | (337) | 38,445 |
|  |  | 106 |  | 155,639 | $(1,493)$ | 154,252 |
| Net occupancy |  |  |  |  |  |  |
| Equipment expenses | 8 |  | 2 | 30,235 | (15) | 30,230 |
| Other taxes | 274 |  |  | 9,191 |  | 9,465 |
| Professional fees | 823 | 3 | 7 | 61,385 | $(34,902)$ | 27,316 |
| Communications | 8 |  |  | 15,272 | (18) | 15,262 |
| Business promotion | 1,875 |  |  | 23,792 |  | 25,667 |
| Printing and supplies |  |  |  | 4,589 |  | 4,589 |
| Other operating expenses | $(3,383)$ | 5 | 113 | 33,023 | (362) | 29,396 |
| Amortization of intangibles |  |  |  | 2,141 |  | 2,141 |
|  | (395) | 118 | 122 | 361,144 | $(36,790)$ | 324,199 |

Income (loss) before income tax and equity in earnings of subsidiaries 899
$(7,426) \quad 171,325$
8,053
173,753
Income tax
Income (loss) before equity in earnings of subsidiaries subsidiarie

| 131,461 | 19,934 | 24,517 | 28,102 | $(204,014)$ |  |
| ---: | ---: | ---: | ---: | ---: | ---: |
| $\$ 132,360$ | $\$ 20,836$ | $\$ 19,704$ | $\$ 157,442$ | $(\$ 197,982)$ | $\$ 132,360$ |

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POPULAR, INC.
CONDENSED CONSOLIDATING STATEMENT OF INCOME
FOR THE SIX MONTHS ENDED JUNE 30, 2006 (UNAUDITED)

| (In thousands) | Popular, Inc. <br> Holding Co. |  | PIBI <br> lding <br> Co. | PNA Holding Co. | All other Subsidiaries | Elimination Entries | Popular, Inc. <br> Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| INTEREST |  |  |  |  |  |  |  |
| INCOME: |  |  |  |  |  |  |  |
| Loans | \$ 5,425 |  |  | \$ 73,168 | \$1,263,556 | (\$136,522) | \$1,205,627 |
| Money market | ,522 |  |  | 437 | 20156 | (6) | 15,888 |
| Investment securities | 16,367 |  | 664 | 447 | 263,242 | $(13,913)$ | 266,807 |
| Trading account securities |  |  |  |  | 15,925 |  | 15,925 |
|  | 23,314 |  | 782 | 74,052 | 1,562,879 | (156,780) | 1,504,247 |

INTEREST
EXPENSE:
Deposits

|  |  |  |  | 262,472 | $(2,100)$ | 260,372 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Short-term borrowings | 103 | 841 | 10,103 | 269,480 | $(28,650)$ | 251,877 |
| Long-term debt | 18,049 |  | 90,337 | 288,276 | $(130,207)$ | 266,455 |
|  | 18,152 | 841 | 100,440 | 820,228 | $(160,957)$ | 778,704 |
| Net interest income |  |  |  |  |  |  |
| Provision for loan |  |  |  |  |  |  |
| losses |  |  |  | 116,043 |  | 116,043 |

Net interest income (loss) after provision for loan losses
Service charges on deposit accounts
Other service fees

$$
\begin{equation*}
5,162 \tag{59}
\end{equation*}
$$

$(26,388)$
626,608
4,177
609,500

Net gain (loss) on sale and valuation
adjustment of investment securities
Trading account profit
Gain on sale of loans
Other operating income

14,472 3,501

| $(16,717)$ | 411 | $(2,084)$ |
| :---: | :---: | :---: |
| 1,183 | 12,122 | 13,305 |
| 84,231 | $(7,916)$ | 76,315 |
|  |  |  |
| 68,529 | $(19,194)$ | 70,127 |

$20,366 \quad 16,932 \quad(23,569) \quad 1,073,640 \quad(65,050) \quad 1,022,319$

OPERATING EXPENSES:
Personnel costs:
Salaries
Pension, profit sharing and other benefits

Net occupancy expenses
Equipment expenses Other taxes
Professional fees
Communications
Business promotion
Printing and supplies
Other operating expenses
Impact of change in fiscal period
Amortization of intangibles

3,796
812,393 (69,522)
812,393 (69,522)
746,234
Income (loss) before income tax and equity in earnings of subsidiaries
Income tax
Income (loss) before equity in earnings of subsidiaries Equity in earnings of subsidiaries

NET INCOME
(491) 58

| 10,658 | 188 |
| ---: | ---: |
| 3,020 | 36 |
| 13,678 | 224 |

1,128
800
800
500
10,160
319
3,087
36
$(30,199)$
(4)
$252,932 \quad(1,546) \quad 262,232$
79,700 (453) 82,303

332,632 $\quad(1,999) \quad 344,535$

| 56,131 |  | 57,267 |
| ---: | ---: | ---: |
| 66,391 | $(31)$ | 67,170 |
| 20,670 |  | 21,170 |
| 134,054 | $(68,747)$ | 75,566 |
| 34,310 | $(36)$ | 34,593 |
| 61,867 | $(140)$ | 64,814 |
| 8,887 |  | 8,923 |


| 87,790 | $(706)$ | 56,903 |
| ---: | ---: | ---: |
| 4,109 | 2,137 | 9,741 |
| 5,552 |  | 5,552 |


| 20,857 | 16,874 | $(27,365)$ | 261,247 | 4,472 | 276,085 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 2,717 |  | $(9,160)$ | 66,413 | 231 | 60,201 |


| 18,140 | 16,874 | $(18,205)$ | 194,834 | 4,241 | 215,884 |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 197,744 | $(3,721)$ | 13,877 | $(10,634)$ | $(197,266)$ |  |
| $\$ 215,884$ | $\$ 13,153$ | $(\$ 4,328)$ | $\$ 184,200$ | $(\$ 193,025)$ | $\$ 215,884$ |

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## POPULAR, INC.

CONDENSED CONSOLIDATING STATEMENT OF INCOME FOR THE SIX MONTHS ENDED JUNE 30, 2005 (UNAUDITED)

|  | Popular, <br> Inc. <br> Holding Co. |  | PIBI <br> Holding <br> Co. | PNA <br> Holding <br> Co. | All other | Subsidiaries | Elimination |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | Popular, Inc.

INTEREST
EXPENSE:

| Deposits |  |  |  | 199,111 | $(2,367)$ | 196,744 |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
| Short-term borrowings | 117 | 108 | 6,305 | 159,426 | $(22,777)$ | 143,179 |
| Long-term debt | 21,894 |  | 77,232 | 237,441 | $(110,830)$ | 225,737 |
|  |  |  |  |  |  |  |
|  | 22,011 | 108 | 83,537 | 595,978 | $(135,974)$ | 565,660 |

Net interest
(loss) income
(72) $(13,628)$

728,109
4,755
714,716
Provision for loan losses

Net interest
(loss) income after provision for loan losses
Service charges on deposit accounts $(4,448)$
$(72) \quad(13,628)$
633,837
4,755
620,444

Other service fees
88,824
88,824
Net gain on sale and valuation adjustment of investment securities
Trading account prof Gain on sale of loans Other operating income

2,313
1,342
51,811
50,46

| 10,440 | 12,991 | 23,431 |
| :---: | :---: | :---: |
| 36,403 | $(11,313)$ | 25,090 |
|  |  |  |
| 58,555 | $(20,809)$ | 44,035 |

OPERATING EXPENSES:
Personnel cost
Salaries
Pension, profit sharing and other benefits

Net occupancy
expenses
Equipment expenses 16
Other taxes 547
Professional fees $\quad 1,395$
Communications
24
Business promotion 2,500
Printing and supplies
Other operating expenses
Amortization of intangibles
$643 \quad 249$
Income (loss) before income tax, cumulative effect of accounting change and equity in earnings of subsidiaries
Income tax
Income (loss) before cumulative effect of accounting change and equity in earnings of subsidiaries
Cumulative effect of accounting change, net of tax

Income (loss) before equity in earnings of subsidiaries
Equity in earnings of subsidiaries

NET INCOME

49,997 2,241 (13,628) 1,043,405 (65,524) 1,016,491

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POPULAR, INC.
CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS
FOR THE SIX MONTHS ENDED JUNE 30, 2006 (UNAUDITED)

|  | Popular, Inc. | PIBI | PNA | All other | Elimination | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (In thousands) | Holding Co. | Co. | Holding Co. | Subsidiaries | Entries | Popular, Inc. |

Cash flows from
operating activities:
Net incom
Less: Impact of change in fiscal period of certain subsidiaries, net of tax
$\$ 215,884 \quad \$ 13,153 \quad(\$ 4,328) \quad \$ \quad 184,200 \quad(\$ 193,025) \quad \$ \quad 215,884$

Net income before impact of change in fiscal period

215,884
13,153
$(2,057)$
186,838
$(191,805)$
222,013
Adjustments to reconcile net income to net cash provided by (used in) operating activities:
Equity in undistributed earnings of subsidiaries $(197,744) \quad 3,721$
$(13,877) \quad 10,634$
197,266
Depreciation and amortization of premises and equipment Provision for loan losses

1,138
41,404
(36)

42,506

Amortization of intangibles

116,043
116,043

Amortization of
servicing assets
5,552
5,552

Net (gain) loss on sale and valuation adjustment of investment securities
Net gain on disposition of premises and equipment Net gain on sale of loans
$(732) \quad(13,490)$
16,717
(411)

28,290
(17)
(261)
$7 \quad 14,763$
7,916
$(2,269)$

Net amortization of premiums and accretion of discounts on investments Net amortization of premiums and deferred loan origination fees
and costs
(46)

Earnings from investments under the equity method
Stock options expense
Net disbursements on loans held-for-sale Acquisitions of loans held-for-sale
Proceeds from sale of loans held-for-sale
Net decrease in trading securities
Net decrease (increase) in accrued income receivable
Net (increase) decrease in other assets
Net increase in interest payable
Net increase in deferred income tax
Net increase in postretirement benefit obligation
Net increase (decrease) in other liabilities

Total adjustments
Net cash provided by (used in) operating activities

Cash flows from investing activities:
Net decrease (increase) in money market investments 230,000
Purchases of investment securities:
Available-for-sale
$(17,284)$


70,055
$(3,300)$
66,709
(508)
(746)

1,198
(3,547,436)
$(846,117)$
3,834,624
3,834,624
1,000,341
1,000,341
$(3,547,436)$
$(846,117)$
$(2,326) \quad(1,012)$
$(1,966)$

| $(20,820)$ | 4,492 | $(1,949)$ | $(5,149)$ | 1,435 | $(21,991)$ |
| ---: | ---: | ---: | :---: | ---: | :---: |
| 535 | 75 | 1,154 | 7,168 | 954 | 9,886 |
|  |  | $(6,896)$ | $(16,760)$ | 1,522 | $(22,134)$ |
|  |  |  | 2,755 |  | 2,755 |
|  |  |  |  |  |  |
| 11,318 | $(15)$ | 16,503 | $(91,725)$ | 266 | $(63,653)$ |
| $(207,521)$ | $(8,676)$ | $(3,840)$ | 553,040 | 203,686 | 536,689 |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
| 8,363 | 4,477 | $(5,897)$ | 739,878 | 11,881 | 758,702 |

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Held-to-maturity $\quad(199,692) \quad(16,647,740)$
Other
$(199,692)$
(250)

Proceeds from calls, paydowns, maturities and redemptions of investment securities:
Available-for-sale
Held-to-maturity
Other
Proceeds from sale of investment securities available-for-sale
Net disbursements on loans
Proceeds from sale of loans
Acquisition of loan portfolios
Capital contribution to subsidiary
Assets acquired, net of cash
Acquisition of premises and equipment Proceeds from sale of premises and equipment
Dividends received from subsidiary

Net cash provided by (used in) investing activities

Cash flows from
financing activities:
Net increase in deposits
Net decrease in federal funds purchased and assets sold under agreements to repurchase 38,272 10,640
$(21,069)$
225,394
$(279,508)$
$(26,271)$

Net
(decrease) increase in
other short-term
borrowings
Payments of notes payable (450) 196
$(22,300) \quad(1,175,629) \quad 309,048$
$(888,881)$

|  | $(450)$ | $(205,462)$ | $(1,615,920)$ | 611,097 |
| :---: | :---: | :---: | :---: | :---: |
| $(196$ | 481,476 | $1,079,305$ | $(878,571)$ | 682,406 |

Proceeds from
issuance of notes
payable
Dividends paid to parent company $\quad(209,362) \quad$ 209,362

Dividends paid
$(93,249)$
$(93,249)$
Proceeds from
issuance of common stock 47,12
Capital contribution from parent

34,524
(34,524)
Net cash (used in) provided by financing activities $(46,377) \quad(15,734) \quad 26,835 \quad(1,041,715) \quad 275,141$

47,293

Cash effect of change in fiscal period of certain subsidiaries

Net increase (decrease) in cash and due from banks
Cash and due from banks at beginning of period

Cash and due from banks at end of period $\begin{array}{lllllllllll} & \$ & 954 & \$ & 1,486 & \$ & 395 & \$ & 905,522 & (\$ 59,465) & \$\end{array}$

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POPULAR, INC.
CONDENSED CONSOLIDATING STATEMENT OF CASH FLOWS
FOR THE SIX MONTHS ENDED JUNE 30, 2005 (UNAUDITED)
(In thousands)

| Popular, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Inc. | PIBI | PNA | All other | Elimination | Consolidated |
| Holding Co. | Holding Co. | Holding Co. | Subsidiaries | Entries | Popular, Inc. |

## Cash flows from operating activities:

Net income Less: Cumulative effect of accounting change, net of tax \$ 295,239 \$ 48,246 \$ 45,006 \$ 303,623 $(\$ 396,875) \quad \$$

295,239

Net income before cumulative effect of accounting change

295,239
47,555
45,006
$299,129 \quad(395,297)$
291,632
Adjustments to reconcile net income to net cash (used in) provided by operating activities:
Equity in undistributed earnings of subsidiaries Depreciation and amortization of premises and

| equipment | 756 | 39,900 | (37) |
| :--- | :--- | :--- | :--- |
| Provision for loan <br> losses | 94,272 |  | 94,272 |

Amortization of intangibles
Amortization of
servicing assets
$(249,040) \quad(45,563) \quad(53,999) \quad 399,331$

Net gain on sale and valuation of investment securities $\quad(50,469)$
Net gain on
disposition of premises and equipment 4,383 4,383

Net gain on sale of loans
Net amortization of premiums and
accretion of discounts on investments
Net amortization of premiums and deferred loan origination fees and costs
Earnings from investments under the equity method
Stock options expense
Net disbursements on loans held-for-sale
Acquisitions of loans held-for-sale
Proceeds from sale of loans held-for-sale
Net decrease in trading securities
Net increase in accrued income receivable
Net
(increase) decrease in other assets
Net increase (decrease) in interest payable
Net increase in deferred income tax
Net increase in postretirement benefit obligation
Net increase (decrease) in other liabilities

Total adjustments
Net cash (used in) provided by operating activities

Cash flows from investing activities:
$(1,313)$ 200
(47)
$(1,592)$

1,217
(182)

62,834
(309)
(845)
(2)
$(1,978,319)$
$(615,701)$
$(1,978,319)$
$(615,701)$
$1,902,684 \quad 1,902,684$
$847,325 \quad(1,439) \quad 845,886$
(28)
(700)

1,976
$(8,896)$
2,317
1,511
1,613
$(12,745)$
$\begin{array}{rrrrrr}1,600 \\ 1,606 & 690 & 6,999 & (71,474) & 30,541 & (31,638) \\ (299,312) & (44,698) & (50,893) & 225,001 & 423,578 & 253,676 \\ (4,073) & 2,857 & (5,887) & 524,130 & 28,281 & 545,308\end{array}$

Net
(increase) decrease in money market investments
$(116,400)$
10
$(92,009) \quad 91,801$
(116,598)

Purchases of investment securities:

Available-for-sale
Held-to-maturity Other
Proceeds from calls, paydowns, maturities and redemptions of investment securities: Available-for-sale
Held-to-maturity
Other
Proceeds from sale of investment securities available for sale
Net repayments on loans
Proceeds from sale of loans
Acquisition of loan portfolios
Capital contribution to subsidiary
Assets acquired, net of cash
Acquisition of premises and equipment
Proceeds from sale of premises and equipment
Dividends received from subsidiary

Net cash provided by (used in) investing activities

## Cash flows from

 financing activities:Net increase in deposits
Net (decrease) increase in federal funds purchased and assets sold under agreements to repurchase
Net
(decrease) increase in

| $(127,628)$ | $(28,210)$ |  | $(2,619,167)$ | 413,988 | $(2,361,017)$ |
| ---: | ---: | ---: | ---: | ---: | ---: |
|  | $(2,181)$ | $(270)$ | $(15,931,576)$ |  | $(53,929)$ |
| $(195)$ |  | $(54,394)$ |  |  |  |


| 110,432 | $2,057,268$ | $(411,788)$ | $1,755,912$ |
| ---: | ---: | ---: | ---: |
| 150,000 | $15,964,677$ |  | $16,114,677$ |
|  | 26,484 | 26,484 |  |

57,417 82,038 139,455

15,58
47,14
620,157
177,505
860,387
$63,740 \quad 63,740$
$(1,214,096) \quad(1,214,096)$
$(75,000) \quad(75,000) \quad(176,433) \quad 328,933$

$$
(180,744)
$$

(180,744)
(3)
$(81,139)$
$(81,142)$

25,463
25,463
85,400 50,000 52,500 (187,900)
$99,604 \quad(105,391) \quad(19,282,833) \quad 412,539$
$(955,630)$
other short-term
borrowings
Payments of notes payable (750)
$(10,830) \quad(1,952,473) \quad 564,690$
(1,399,363)
Proceeds from
issuance of notes payable 190

12,949
696,423 (591,423)
118,139
Dividends paid to parent company
Dividends paid $(91,309)$
$(187,900) \quad 187,900$
Proceeds from
issuance of common

| stock $\quad 9,399$ | 9,399 |
| :--- | :--- | :--- |

Treasury stock
acquired
Capital contribution
from parent
Net cash (used in)
provided by financing activities
$(93,661) \quad 102,562$
$(1,467)$
$(91,309)$

Cash effect of accounting change

> (28)
$(1,544)$
$(1,572)$
Net increase
(decrease) in cash and due from banks
Cash and due from banks at beginning of period

283
75,000
75,000 178,174
$(328,174)$ activies
$(93,661) \quad 102,562$

92,661
$972,756 \quad(442,864)$
631,454

Cash and due from


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## ITEM 2. MANAGEMENT S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

This report includes management s discussion and analysis ( MD\&A ) of the consolidated financial position and financial performance of Popular, Inc. and its subsidiaries (the Corporation or Popular ). All accompanying tables, financial statements and notes included elsewhere in this report should be considered an integral part of this analysis.

## OVERVIEW

As the leading financial institution in Puerto Rico, the Corporation offers retail and commercial banking services through its banking subsidiary, Banco Popular de Puerto Rico ( BPPR ), as well as investment banking, auto and equipment leasing and financing, mortgage loans, consumer lending, reinsurance and insurance agency services through specialized subsidiaries. In the United States, the Corporation has established the largest Hispanic-owned financial services franchise, Banco Popular North America ( BPNA ), providing complete financial solutions to all the communities it serves. Also, in the United States, Popular Financial Holdings, Inc. ( PFH ), holding company of Equity One, Inc., offers mortgage and personal loans, and also maintains a substantial wholesale loan brokerage network, a warehouse lending division and a loan servicing unit. PFH, through its newly acquired subsidiary E-LOAN, Inc. ( E-LOAN ), also provides online consumer direct lending to obtain mortgage, auto and home equity loans. The Corporation strives to use its expertise in technology and electronic banking as a competitive advantage in its Caribbean and Latin America expansion, as well as internally servicing many of its subsidiaries system infrastructures and transactional processing businesses. EVERTEC, Inc. ( EVERTEC ), the Corporation s main subsidiary in this business segment, is the leading provider of financial transaction processing and information technology solutions in Puerto Rico and the Caribbean. EVERTEC serves customers in 11 Latin American countries. Also, the Corporation recently incorporated EVERTEC USA, Inc. with plans to expand its service offerings in the U.S. mainland. Financial highlights for the quarter ended June 30, 2006, compared with the same quarter in 2005, are included below. Also, Table A provides selected financial data for those quarters.

Favorable impact in net interest income resulting from sound growth in the loan portfolio, primarily in commercial and consumer loans, was partially offset by a decline in the Corporation s net interest margin, which was influenced in part by the inversion of the yield curve, tighter Federal Reserve monetary policy, and competitive pricing pressures. Tables B and C provide information on the Corporation s net interest income on a taxable equivalent basis for the quarter and six months ended June 30, 2006 and 2005.

Higher provision for loan losses, primarily associated with growth in the loan portfolio, higher non-performing loans and higher net charge-offs. Refer to the Credit Risk Management and Loan Quality section, including Tables J, K and L, for a more detailed analysis of the allowance for loan losses, net charge-offs, non-performing assets and credit quality metrics.

Lower non-interest income, impacted by:
o Lower trading account profit as a result of higher profits recognized in the second quarter of 2005, primarily resulting from a higher volume of mortgage loans pooled and sold as mortgage-backed securities in the secondary markets;
o Unfavorable valuation adjustments in the second quarter of 2006 for other-than-temporary impairment of investment securities available-for-sale, particularly interest-only securities of PFH;
o Partially offset by a favorable net variance in the remainder non-interest income categories, which was mainly the result of greater gains on sales of loans and other revenues derived from mortgage banking activities resulting from securitization transactions and bulk sales of loans, and higher revenues derived from an investment carried at cost. Refer to the Non-Interest Income section of the MD\&A for further explanations, including Table D for a breakdown of other service fees by major categories.

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TABLE A
Financial Highlights

| Financial Condition Highlights (In thousands) | At June 30, |  |  | Average for the six months |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | Variance | 2006 | 2005 | Variance |
| Money market investments | \$ 620,522 | \$ 1,026,082 | (\$405,560) | \$ 625,784 | \$ 853,048 | (\$227,264) |
| Investment and trading securities | 11,998,008 | 12,801,566 | $(803,558)$ | 12,839,939 | 12,542,027 | 297,912 |
| Loans* | 32,216,632 | 29,149,789 | 3,066,843 | 31,932,840 | 29,171,266 | 2,761,574 |
| Total earning assets | 44,835,162 | 42,977,437 | 1,857,725 | 45,398,563 | 42,566,341 | 2,832,222 |
| Total assets | 48,399,514 | 46,014,829 | 2,384,685 | 48,759,631 | 45,522,153 | 3,237,478 |
| Deposits | 23,449,520 | 23,019,499 | 430,021 | 22,810,528 | 21,967,594 | 842,934 |
| Borrowings | 20,782,342 | 19,075,420 | 1,706,922 | 21,536,404 | 19,661,403 | 1,875,001 |
| Stockholders equity | 3,462,993 | 3,270,308 | 192,685 | 3,689,641 | 3,182,884 | 506,757 |

Operating Highlights
(In thousands, except per share information)

Net interest income
Provision for loan losses
Non-interest income
Operating expenses
Income tax
Cumulative effect of accounting change, net of tax
Net income
Net income applicable to common stock
Basic EPS before cumulative effect of accounting change
Diluted EPS before cumulative effect of accounting change
Basic and diluted EPS after cumulative effect of accounting change

| Second Quarter |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 2006 | 2005 | Variance | 2006 | 2005 | Variance |
| \$365,779 | \$357,430 | \$ 8,349 | \$ 725,543 | \$714,716 | \$ 10,827 |
| 67,096 | 49,936 | 17,160 | 116,043 | 94,272 | 21,771 |
| 183,986 | 190,458 | $(6,472)$ | 412,819 | 396,047 | 16,772 |
| 362,980 | 324,199 | 38,781 | 746,234 | 641,033 | 105,201 |
| 22,308 | 41,393 | $(19,085)$ | 60,201 | 83,826 | $(23,625)$ |
|  |  |  |  | 3,607 | $(3,607)$ |
| \$ 97,381 | \$ 132,360 | \$ $(34,979)$ | \$215,884 | \$295,239 | \$ $(79,355)$ |
| \$ 94,403 | \$ 129,382 | \$(34,979) | \$209,928 | \$289,283 | \$ $(79,355)$ |
| \$ 0.34 | \$ 0.48 | \$ (0.14) | \$ 0.75 (a) | \$ 1.07 | \$ (0.32) |
| \$ 0.34 | \$ 0.48 | \$ (0.14) | \$ 0.75 (a) | \$ 1.07 (a) | \$ (0.32) |
| \$ 0.34 | \$ 0.48 | \$ (0.14) | \$ 0.75 (a) | \$ 1.08 | \$ (0.33) |


| Selected Statistical Information | Second Quarter |  | Six months ended June30, |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | 2006 | 2005 |
| Common Stock Data Market price |  |  |  |  |
| High | \$21.98 | \$25.65 | \$21.98 | \$28.03 |
| Low | 18.53 | 22.94 | 18.53 | 22.94 |
| End | 19.20 | 25.19 | 19.20 | 25.19 |
| Book value per share at period end | 11.77 | 11.55 | 11.77 | 11.55 |
| Dividends declared per share | 0.16 | 0.16 | 0.32 | 0.32 |
| Dividend payout ratio | 47.14\% | 33.00\% | 40.98\% | 29.69\% |
| Price/earnings ratio | 11.64x | 12.79x | 11.64x | 12.79x |


| Profitability Ratios Return on assets | 0.80\% | 1.16\% | 0.91\% | 1.30\% |
| :---: | :---: | :---: | :---: | :---: |
| Return on common equity | 10.72 | 17.06 | 12.27 | 19.35 |
| Net interest spread (taxable equivalent) | 3.05 | 3.21 | 3.02 | 3.22 |
| Net interest margin (taxable equivalent) | 3.49 | 3.59 | 3.45 | 3.59 |
| Effective tax rate | 18.64 | 23.82 | 21.81 | 22.33 |
| Overhead ratio** | 48.94 | 37.42 | 45.95 | 34.28 |
| Efficiency ratio *** | 64.34 | 60.15 | 65.44 | 61.01 |
| Capitalization Ratios Equity to assets | 7.66\% | 7.08\% | 7.57\% | 6.99\% |
| Tangible equity to assets | 6.19 | 5.90 | 6.10 | 5.86 |
| Equity to loans | 11.65 | 11.12 | 11.55 | 10.91 |
| Internal capital generation | 5.36 | 10.73 | 6.72 | 12.70 |
| Tier I capital to risk adjusted assets | 11.26 | 11.48 | 11.26 | 11.48 |
| Total capital to risk adjusted assets | 12.51 | 12.77 | 12.51 | 12.77 |
| Leverage ratio | 7.81 | 7.62 | 7.81 | 7.62 |

* Includes loans held-for-sale.
** Non-interest expense less non-interest income divided by net interest income.
*** Non-interest expense divided by net interest income plus recurring non-interest income (refer to the Operating expenses section of this MD\&A for a description of items not considered recurring ).
(a) Quarterly amounts do not add to the year-to-date total due to rounding.


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Higher operating expenses, principally personnel costs, professional fees, business promotion, equipment and net occupancy expenses. E-LOAN, our online consumer direct lending operation acquired during the fourth quarter of 2005 , represented $\$ 38.9$ million of the Corporation s increase in operating expenses. Excluding E-LOAN, operating expenses for the second quarter of 2006 remained stable when compared with the same period in 2005.

Lower income tax expense primarily as a result of lower taxable income, coupled with the impact of the reversal of certain tax positions upon the completion during the second quarter of 2006 of various federal and Puerto Rico tax audits. This was partially offset by a retroactive increase in the income tax rate for Banco Popular de Puerto Rico from $41.5 \%$ to $43.5 \%$ effective January 1, 2006, which resulted from budgetary measures undertaken by the Government of Puerto Rico in this quarter.

Total earning assets at June 30, 2006 decreased slightly by less than $1 \%$ compared with December 31, 2005, in part due to strategies to reduce the Corporation s financial leverage. When compared to June 30, 2005, earning assets rose $4 \%$. Refer to the Financial Condition section of this MD\&A for descriptive information on the composition of assets, deposits, borrowings and capital of the Corporation.

In August 2005, the Government of Puerto Rico approved an increase in the maximum statutory tax rate from $39.0 \%$ to $41.5 \%$ to corporations and partnerships for a two-year period. The tax rate was applied retroactively effective January 1, 2005 to all of the Corporation s subsidiaries doing business in Puerto Rico with fiscal years ended December 31, 2005. The additional tax related to the income earned from January 1 to the date of enactment of the law was fully recorded in the third quarter of 2005 net of the impact in the deferred taxes. In addition, in May 2006, the Government of Puerto Rico approved an additional transitory tax applicable only to the banking industry that raised the maximum statutory tax rate to $43.5 \%$ for taxable years commenced during calendar year 2006. For taxable years beginning after December 31, 2006, the maximum statutory tax rate will be $39 \%$. The additional tax provision of $2 \%$ applicable to BPPR for the six months ended June 30, 2006 was fully recorded in the second quarter of 2006 net of the impact in deferred taxes. The additional transitory tax of $4.5 \%$ over the original maximum statutory tax rate of $39 \%$ resulted in additional income tax expense recorded in books for the six months ended June 30, 2006 of approximately $\$ 4.8$ million, net of the impact of the measurement of deferred tax assets.

Also, in May 2006, the Government of Puerto Rico enacted a law that imposes a tax of 5\% over the 2005 taxable net income applicable to for-profit partnerships and corporations with gross income over $\$ 10.0$ million, which was required to be paid by July 31, 2006. The Corporation could use the full payment as a tax credit in the income tax return for future years. This prepayment of tax resulted in a disbursement of approximately $\$ 18.2$ million. No income tax expense will be recorded since such prepayment will be used as a tax credit in future taxable years.

The Corporation exercised certain Tag Along Rights granted under the Shareholders Agreement dated as of March 2, 1999 by and among Telecomunicaciones de Puerto Rico, Inc. ( TelPRI ), GTE International Telecommunications Incorporated, GTE Holdings (Puerto Rico) LLC, Popular and Puerto Rico Telephone Authority and entered into a Joinder Agreement dated as of May 4, 2006 (the Joinder Agreement ) by and among Popular, GTE Holdings and Sercotel S.A. de C.V. ( Sercotel ). Pursuant to the Joinder Agreement, Popular has agreed to sell to Sercotel all the shares of common stock of TelPRI owned by Popular under similar terms and conditions set forth in the Stock Purchase Agreement dated as of April 2, 2006, by and between Sercotel and GTE Holdings. The estimated gain net of taxes for Popular is approximately $\$ 86.0$ million; however, such gain is subject to purchase price adjustments at the date of the closing. The transaction is expected to close early in 2007 subject to obtaining the necessary governmental and regulatory approvals.

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The Corporation, like other financial institutions, is subject to a number of risks, many of which are outside of management s control. Among the risks assumed are: (1) market risk, which is the risk that changes in market rates and prices will adversely affect the Corporation s financial condition or results of operations, (2) liquidity risk, which is the risk that the Corporation will have insufficient cash or access to cash to meet operating needs and financial obligations, (3) credit risk, which is the risk that loan customers or other counterparties will be unable to perform their contractual obligations, and (4) operational risk, which is the risk of loss resulting from inadequate or failed internal processes, people and systems, or from external events. As a financial services company, the Corporation s earnings are significantly affected by general business and economic conditions. Lending and deposit activities and fee income generation are influenced by the level of business spending and investment, consumer income, spending and savings, capital market activities, competition, customer preferences, interest rate conditions and prevailing market rates on competing products. The Corporation continuously monitors general business and economic conditions, industry-related indicators and trends, competition, interest rate volatility, credit quality indicators, loan and deposit demand, operational and systems efficiencies, revenue enhancements and changes in the regulation of financial services companies. The Corporation operates in a highly regulated environment and may be adversely affected by changes in federal and local laws and regulations. Also, competition with other financial institutions could adversely affect our profitability.
The description of the Corporation s business contained in Item 1 of the Corporation s Form 10-K for the year ended December 31, 2005, while not all inclusive, discusses additional information about the business of the Corporation and risk factors many beyond the Corporation $s$ control that, in addition to the other information in this report, readers should consider.
Further discussion of operating results, financial condition and credit, market and liquidity risks is presented in the narrative and tables included herein.
The shares of the Corporation s common and preferred stock are traded on the National Association of Securities Dealers Automated Quotation (NASDAQ) system under the symbols BPOP and BPOPO, respectively.

## CRITICAL ACCOUNTING POLICIES

The accounting and reporting policies followed by the Corporation and its subsidiaries conform to generally accepted accounting principles in the United States of America and general practices within the financial services industry. Various elements of the Corporation s accounting policies, by their nature, are inherently subject to estimation techniques, valuation assumptions and other subjective assessments. These estimates are made under facts and circumstances at a point in time and changes in those facts and circumstances could produce actual results that differ from those estimates.
Management has discussed the development and selection of the critical accounting policies and estimates with the Corporation s Audit Committee. The Corporation has identified as critical accounting policies those related to securities classification and related values, loans and allowance for loan losses, retained interests on transfers of financial assets non-prime mortgage loans securitizations (valuations of interest-only strips and mortgage servicing rights), income taxes, goodwill and other intangible assets, and pension and postretirement benefit obligations. For a summary of the Corporation s critical accounting policies, refer to that particular section in the MD\&A included in Popular, Inc. s 2005 Financial Review and Supplementary Information to Stockholders, incorporated by reference in Popular, Inc. s Annual Report on Form 10-K for the year ended December 31, 2005 (the 2005 Annual Report ). Also, refer to Note 1 to the consolidated financial statements included in the 2005 Annual Report for a summary of the Corporation s significant accounting policies.

## RECENTLY ISSUED ACCOUNTING PRONOUNCEMENTS AND INTERPRETATIONS

The following is a list of recently issued accounting pronouncements and interpretations that are applicable for adoption by the Corporation in 2006 or thereafter. Refer to Note 2 to the consolidated financial statements for a description of each statement and management $s$ assessment as to the impact of the adoptions.

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SFAS No. 123-R Share-Based Payments This Statement focuses primarily on transactions in which an entity exchanges its equity instruments for employee services and generally establishes standards for the accounting of transactions in which an entity obtains goods or services in share-based payment transactions. The impact of the adoption of SFAS 123-R in January 2006 was not significant for the results of the quarter and six months ended June 30, 2006. Refer to Note 13 to the consolidated financial statements for required disclosures and further information on the impact of this accounting pronouncement.
SFAS No. 153 Exchanges of Nonmonetary Assets This Statement amends the principle that exchanges of nonmonetary assets should be measured based on the fair value of the assets exchanged and more broadly provides for exceptions regarding exchanges of nonmonetary assets that do not have commercial substance. The adoption of this Statement did not have a material impact on the Corporation s financial condition, results of operations, or cash flows for the quarter and six months ended June 30, 2006.
SFAS No. 154 Accounting Changes and Error Corrections This Statement applies to all voluntary changes in accounting principle, and changes the requirements for accounting and reporting of a change in accounting principle. The Corporation adopted SFAS No. 154 in January 2006. The adoption of SFAS No. 154 did not have a significant impact on the statement of condition or results of operations for the quarter and six months ended June 30, 2006. SFAS No. 155 Accounting for Certain Hybrid Financial Instruments an amendment of FASB Statements No. 133 and 140 This Statement amends SFAS No. 133, Accounting for Derivative Instruments and Hedging Activities , and No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities. SFAS No. 155 resolves issues addressed in SFAS No. 133 Implementation Issue No. D1, Application of Statement 133 to Beneficial Interests in Securitized Financial Assets. SFAS No. 155 permits fair value remeasurement for any hybrid financial instrument that contains an embedded derivative that otherwise would require bifurcation; clarifies which interest-only strips and principal-only strips are not subject to the requirements of SFAS No. 133; establishes a requirement to evaluate interests in securitized financial assets to identify interests that are freestanding derivatives or that are hybrid financial instruments that contain an embedded derivative requiring bifurcation; clarifies that concentrations of credit risk in the form of subordination are not embedded derivatives; and amends SFAS No. 140 to eliminate the prohibition on a qualifying special-purpose entity from holding a derivative financial instrument that pertains to a beneficial interest other than another derivative financial instrument. The Corporation elected to adopt SFAS No. 155 commencing in January 2007.
SFAS No. 156 Accounting for Servicing of Financial Assets an Amendment of FASB No. 140 This Statement amends FASB Statement No. 140, Accounting for Transfers and Servicing of Financial Assets and Extinguishments of Liabilities , with respect to the accounting for separately recognized servicing assets and servicing liabilities. This Statement:

1. Requires an entity to recognize a servicing asset or servicing liability each time it undertakes an obligation to service a financial asset by entering into a servicing contract under specific situations.
2. Requires all separately recognized servicing assets and servicing liabilities to be initially measured at fair value, if practicable.
3. Permits an entity to choose either of the following subsequent measurement methods for each class of separately recognized servicing assets and servicing liabilities: amortization or fair value measurement method.
4. At its initial adoption, permits a one-time reclassification of available-for-sale securities to trading securities by entities with recognized servicing rights, without calling into question the treatment of other available-for-sale securities under SFAS No. 115, provided that the available-for-sale securities are identified in some manner as offsetting the entity s exposure to changes in fair value of servicing assets or servicing liabilities that a servicer elects to subsequently measure at fair value.
5. Requires separate presentation of servicing assets and servicing liabilities subsequently measured at fair value in the statement of financial position and additional disclosures for all separately recognized servicing assets and servicing liabilities.
The Corporation elected to adopt SFAS No. 156 commencing in January 2007. The Corporation is currently evaluating the impact that this accounting pronouncement may have in its financial condition and results of operations, subject to the measurement methods, class definitions and other determinations that need to be made upon
adoption.

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FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes-an Interpretation of FASB Statement 109
(FIN 48) In June 2006, the FASB issued FIN 48, which prescribes a comprehensive model for how a company should recognize, measure, present, and disclose in its financial statements uncertain tax positions that the company has taken or expects to take on a tax return. Under the Interpretation, the financial statements will reflect expected future tax consequences of such positions presuming the taxing authorities full knowledge of the position and all relevant facts, but without considering time values.
Significant elements of the new guidance include the following:
Recognition: A tax benefit from an uncertain position may be recognized only if it is more likely than not that the position is sustainable, based on its technical merits.

Measurement: The tax benefit of a qualifying position is the largest amount of tax benefit that is greater than 50 percent likely of being realized upon ultimate settlement with a taxing authority having full knowledge of all relevant information.

Change in judgment: The assessment of the recognition threshold and the measurement of the associated tax benefit might change as new information becomes available. Unrecognized tax benefits should be recognized in the period that the position reaches the recognition threshold, which might occur prior to absolute finality of the matter. Similarly, recognized tax benefits should be derecognized in the period in which the position falls below the threshold.

Interest/Penalties: A taxpayer is required to accrue interest and penalties that, under relevant tax law, the taxpayer would be regarded as having incurred. Accordingly, under FIN 48, interest would start to accrue in the period that it would begin accruing under the relevant tax law, and penalties should be accrued in the first period for which a position is taken (or is expected to be taken) on a tax return that would give rise to the penalty. How a company classifies interest and penalties in the income statement is an accounting policy decision. The company should disclose that policy and the amounts recognized.

Balance sheet classification: Liabilities resulting from this Interpretation are classified as long-term, unless payment is expected within the next 12 months.

Disclosures: The Interpretation requires qualitative and quantitative disclosures, including discussion of reasonably possible changes that might occur in the recognized tax benefits over the next 12 months; a description of open tax years by major jurisdictions; and a roll-forward of all unrecognized tax benefits, presented as a reconciliation of the beginning and ending balances of the unrecognized tax benefits on a worldwide aggregated basis.
A company should record the change in net assets that results from the application of the Interpretation as an adjustment to retained earnings. The accounting provisions of FIN 48 will be effective for the Corporation beginning January 1, 2007. The Corporation is in the process of determining the impact, if any, that the adoption of this accounting interpretation may have on its financial condition and results of operations.

## NET INTEREST INCOME

Tables B and C present the different components of the Corporation s net interest income, on a taxable equivalent basis, for the quarter and six months ended June 30, 2006, as compared with the same periods in 2005, segregated by major categories of interest earning assets and interest bearing liabilities.
The interest earning assets include investment securities and loans which are exempt from income tax, principally in Puerto Rico (P.R.). The main sources of tax-exempt interest income are investments in obligations of some U.S. Government agencies and sponsored entities and of the P.R. Commonwealth and its agencies, and assets held by the Corporation s international banking entities, which are tax-exempt under P.R. laws. To facilitate the comparison of all interest data related to these assets, the interest income has been converted to a taxable equivalent basis, using the applicable statutory income tax rates at each respective quarter end. The statutory income tax rate considered for the

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Corporation s P.R. operations in the quarter and six months ended June 30, 2005 was $39 \%$. During the third quarter of 2005, the Government of P.R. approved a temporary, two-year additional tax of $2.5 \%$ for corporations, which increased the marginal tax rate from a $39 \%$ to $41.5 \%$. The impact of the additional tax, including the retroactive amounts corresponding to the first nine months of 2005, was included in the Corporation s results of operations in the third quarter of 2005. In addition, as indicated in the Overview section, during the second quarter of 2006 the Government of P.R. approved a temporary one-year additional tax of $2.0 \%$ for banking entities. The statutory income tax rates considered for the Corporation s P.R. operations in the quarter ended June 30, 2006 were $43.5 \%$ for the bank subsidiary and $41.5 \%$ for the non-bank subsidiaries. The taxable equivalent computation considers the interest expense disallowance required by the P.R. tax law, also affected by the mentioned increases in tax rates. The statutory income tax rate considered for the Corporation s U.S. operations was $35 \%$.
Average outstanding securities balances are based upon amortized cost excluding any unrealized gains or losses on securities available-for-sale. Non-accrual loans have been included in the respective average loans and leases categories. Loan fees collected and costs incurred in the origination of loans are deferred and amortized over the term of the loan as an adjustment to interest yield. Interest income for the quarter and six months ended June 30, 2006 included an unfavorable impact of $\$ 4.6$ million and $\$ 12.0$ million, respectively, consisting principally of amortization of net loan origination costs (net of fees), amortization of net premiums on loans purchased, prepayment penalties and late payment charges. These amounts approximated $\$ 8.8$ million and $\$ 17.5$ million for the quarter and six months ended June 30, 2005, respectively.
As shown in Table B, the increase in net interest income on a taxable equivalent basis for the quarter ended June 30, 2006, compared with the same quarter in the previous year, was mainly due to the increase in average earning assets, primarily loans, partially offset by a decrease in the net interest margin.
The increase in the average loan portfolio was led by growth in commercial, including construction, and consumer loans. The increase in the average volume of the commercial loan portfolio for the quarter was mainly reflected in P.R., our primary market, while the U.S. mainland operations continued its growth. Also, contributing to the increase in the consumer loan portfolio was the acquisition of E-LOAN during the last quarter of 2005, and greater volume of auto loans in the P.R. auto and lease financing subsidiary. Refer to the Financial Condition section of this MD\&A for detailed factors that contributed to the growth in the loan portfolio.
The increase in average earning assets for the quarter was funded principally with a combination of interest bearing deposits, primarily time deposits, and short and long-term borrowings. The decrease in average non-interest bearing deposits for the quarter ended June 30, 2006, compared with the same quarter in the previous year, resulted principally from the conversion of non-interest bearing demand deposits of certain government entities in P.R. to interest bearing demand deposits commencing during the third quarter of 2005 as agreed by the banking association and certain financial institutions in P.R.

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TABLE B
ANALYSIS OF LEVELS \& YIELDS ON A TAXABLE EOUIVALENT BASIS
Quarter ended June 30,

(\$ in millions)

## (In thousands)

Money market

| \$ 607 | \$ 841 | \$ (234) | 5.51\% | 3.77\% | 1.74\% | investments | \$ 8,333 | 7,906 | \$ 427 | \$ 3,002 | \$ $(2,575)$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 12,217 | 12,172 | 45 | 5.12 | 4.67 | 0.45 | Investment securities | 156,481 | 142,224 | 14,257 | 14,612 | (355) |
| 431 | 548 | (117) | 6.90 | 6.11 | 0.79 | Trading securities | 7,421 | 8,350 | (929) | 991 | $(1,920)$ |
| 13,255 | 13,561 | (306) | 5.20 | 4.68 | 0.52 |  | 172,235 | 158,480 | 13,755 | 18,605 | $(4,850)$ |
| 13,428 | 11,452 | 1,976 | 7.57 | 6.55 | 1.02 | Loans: <br> Commercial | 253,358 | 187,083 | 66,275 | 31,350 |  |
| 1,304 | 1,312 | (8) | 7.47 | 7.59 | (0.12) | Leasing | 24,352 | 24,884 | (532) | (395) | (137) |
| 12,192 | 11,999 | 193 | 6.86 | 6.50 | 0.36 | Mortgage | 209,159 | 194,928 | 14,231 | 11,065 | 3,166 |
| 5,017 | 4,272 | 745 | 10.57 | 10.06 | 0.51 | Consumer | 132,329 | 107,276 | 25,053 | 4,751 | 20,302 |
| 31,941 | 29,035 | 2,906 | 7.77 | 7.09 | 0.68 |  | 619,198 | 514,171 | 105,027 | 46,771 | 58,256 |


| \$45,196 | \$42,596 | \$2,600 | 7.01\% | 6.32\% | 0.69\% | Total earning assets | \$791,433 | \$672,651 | \$118,782 | \$ 65,376 | \$53,406 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  | Interest bearing deposits: NOW and money |  |  |  |  |  |
| \$ 3,892 | \$ 3,721 | \$ 171 | 1.95\% | 1.49\% | 0.46\% | market* | \$ 18,872 | \$ 13,832 | \$ 5,040 | \$ 3,909 | \$ 1,131 |
| 5,375 | 5,629 | (254) | 1.35 | 1.18 | 0.17 | Savings | 18,096 | 16,570 | 1,526 | 2,291 | (765) |
| 9,682 | 8,591 | 1,091 | 4.10 | 3.23 | 0.87 | Time deposits | 98,993 | 69,286 | 29,707 | 20,199 | 9,508 |
| 18,949 | 17,941 | 1,008 | 2.88 | 2.23 | 0.65 |  | 135,961 | 99,688 | 36,273 | 26,399 | 9,874 |
| 10,977 | 9,778 | 1,199 | 4.64 | 3.17 | 1.47 | Short-term borrowings Medium and long-term | 127,074 | 77,376 | 49,698 | 38,910 | 10,788 |
| 10,168 | 9,596 | 572 | 5.25 | 4.70 | 0.55 |  | 133,223 | 112,602 | 20,621 | 12,538 | 8,083 |



Note: The changes that are not due solely to volume or rate are allocated to volume and rate based on the proportion of the change in each category.

Includes interest
bearing demand
deposits
corresponding
to certain
government
entities in

* Puerto Rico.

The decrease in net interest margin, on a taxable equivalent basis, influenced by the Corporation s liability sensitive position (interest-sensitive liabilities repricing or maturing faster than interest-sensitive assets), was mainly the result of the following factors:

Higher cost of short-term borrowings as the Federal Reserve (FED) continued its tightening monetary policy. The FED raised the federal funds target rate 200 basis points during 2005 and an additional 100 basis points during the six months ended June 30, 2006.

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Increased cost of interest bearing deposits since the growth in this category has been attained principally in time deposits. This category carries a higher-cost in part influenced by interest rate campaigns to attract deposits in a very competitive environment, both in P.R. and the U.S. mainland. Also, the Corporation has experienced higher costs in money market and savings accounts due to sustained marketing campaigns and competition in the U.S. mainland. The Corporation strives to increase its deposit base, primarily in the U.S. mainland, and reduce its reliance on short-term borrowings in the rising interest rate scenario.

Increased cost of long-term debt, principally resulting from secured debt derived from mortgage loan securitization transactions done in 2005.
Partially offsetting these unfavorable variances were the following contributors:
Higher yields in commercial loans, mainly the portfolio with short-term repricing terms, which are favorably impacted by the rising interest rates. As of June 30, 2006, approximately $59 \%$ of the commercial and construction loans portfolio had floating or adjustable interest rates.

Increased yield in the investment securities portfolios, partly due to the repricing of collateralized mortgage obligations with floating rates.

A positive impact resulting from favorable valuations of swap contracts acquired to hedge the cost of financing certain mortgage and auto loan portfolios, in which the Corporation is fixing the cost of funding these portfolios.

Increase in the yield of consumer loans driven in part by home equity lines of credit with floating rates and an increase in the average balance of credit cards, which carry a higher rate.
As shown in Table C, for the six-month period ended June 30, 2006, net interest income on a taxable equivalent basis increased mainly as a result of a higher average balance of earning assets, and was partially offset by the decrease in net interest margin, both influenced by the same factors previously described in the quarterly results. The increase in the taxable equivalent adjustment for the six months ended June 30, 2006, compared with the same period in the previous year, is mainly the result of a higher statutory tax rate in Puerto Rico of $43.5 \%$ for the banking corporations and $41.5 \%$ for all other corporations. Average tax-exempt earning assets approximated $\$ 10.0$ billion in the six-month period ended June 30, 2006, of which $89 \%$ represented tax-exempt investment securities, compared with $\$ 7.4$ billion and $90 \%$, respectively, in the same period in 2005.

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TABLE C
ANALYSIS OF LEVELS \& YIELDS ON A TAXABLE EOUIVALENT BASIS
Six-month period ended June 30,

| Average Volume |  |  | Average Yields / Costs |  |  |  | 2006 | Interest 2005 | Variance | Variance Attributable to |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 2006 | 2005 | Variance | 2006 | 2005 | Variance |  |  |  |  | Rate | Volume |
| (\$ in millions) |  |  |  |  |  |  | (In thousands) |  |  |  |  |
|  |  |  |  |  |  | Money market |  |  |  |  |  |
| 626 | \$ 853 | \$ (227) | 5.40\% | 3.65\% | 1.75\% | investments | \$ 16,748 | \$ 15,440 | \$ 1,308 | \$ 6,109 | \$ $(4,801)$ |
| 12,324 | 12,069 | 255 | 5.08 | 4.59 | 0.49 | Investment securities | 312,819 | 276,613 | 36,206 | 31,990 | 4,216 |
| 516 | 473 | 43 | 6.57 | 6.19 | 0.38 | Trading securities | 5 | 14,534 | 2,261 | 907 | 1,354 |
|  |  |  |  |  |  |  |  | 14,534 |  |  |  |
| 13,466 | 13,395 | 71 | 5.15 | 4.58 | 0.57 |  | 346,362 | 306,587 | 39,775 | 39,006 | 769 |
|  |  |  |  |  |  | Loans: |  |  |  |  |  |
| 13,185 | 11,375 | 1,810 | 7.44 | 6.42 | 1.02 | Commercial | 486,285 | 361,893 | 124,392 | 62,244 | 62,148 |
| 1,312 | 1,298 | 14 | 7.47 | 7.63 | (0.16) | Leasing | 48,986 | 49,551 | (565) | $(1,081)$ | 516 |
| 12,480 | 12,306 | 174 | 6.80 | 6.51 | 0.29 | Mortgage | 424,260 | 400,262 | 23,998 | 18,249 | 5,749 |
| 4,956 | 4,192 | 764 | 10.40 | 10.15 | 0.25 | Consumer | 256,380 | 211,635 | 44,745 | 5,511 | 39,234 |
| 31,933 | 29,171 | 2,762 | 7.65 | 7.04 | 0.61 |  | 1,215,911 | 1,023,341 | 192,570 | 84,923 | 107,647 |
| \$45,399 | \$42,566 | \$2,833 | 6.91\% | 6.27\% | 0.64\% | Total earning assets | \$1,562,273 | \$1,329,928 | \$232,345 | \$123,929 | \$ 108,416 |
|  |  |  |  |  |  | Interest bearing deposits: NOW and money market* |  |  |  |  |  |
| $\begin{aligned} & \mathbf{3 , 8 4 1} \\ & \mathbf{5 , 4 4 7} \end{aligned}$ | $5,625$ | (178) | 1.81 | 1.18 | $0.13$ | Savings | $35,476$ | $\begin{aligned} & 26,765 \\ & 33,020 \end{aligned}$ | $\begin{aligned} & 0,511 \\ & 2,456 \end{aligned}$ | $3,449$ | (993) |
| 9,578 | 8,289 | 1,289 | 4.00 | 3.33 | 0.67 | Time deposits | 189,820 | 136,959 | 52,861 | 29,581 | 23,280 |
|  |  |  |  |  |  |  |  |  |  |  |  |
| 18,866 | 17,663 | 1,203 | 2.78 | 2.25 | 0.53 |  | 260,372 | 196,744 | 63,628 | 40,560 | 23,068 |
| 11,226 | 9,738 | 1,488 | 4.52 | 2.97 | 1.55 | Short-term borrowings | 251,877 | 143,179 | 108,698 | 83,485 | 25,213 |
|  |  |  |  |  |  | Medium and long-term |  |  |  |  |  |
| 10,311 | 9,924 | 387 | 5.21 | 4.58 | 0.63 |  | 266,455 | 225,737 | 40,718 | 33,606 | 7,112 |

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## NON-INTEREST INCOME

Refer to Table D for a breakdown of non-interest income by major categories for the quarters and six-month periods ended June 30, 2006 and 2005.
As indicated in the Overview section of this MD\&A, the decrease in non-interest income for the quarter ended June 30, 2006, compared with the same quarter in 2005, was driven mostly by lower trading account profits and a net loss on sale and valuation adjustments of investment securities. The decrease in trading account profits was the result of higher trading profits recognized in the second quarter of 2005, primarily related with the pooling of $\$ 552$ million in mortgage loans into mortgage-backed securities by BPPR, which were subsequently sold in the secondary markets. Gains on sale and valuation adjustment of investment securities were unfavorably impacted by the adjustment of

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$\$ 15.0$ million in the second quarter of 2006 for other-than-temporary impairments of interest-only securities of PFH. Considering market trends for the sub-prime mortgage industry and benchmarking procedures followed against industry and third-party valuation data, the Corporation adjusted certain critical assumptions utilized in the valuation of its interest-only securities. Changes considered this quarter included an increase in the discount rate from $15 \%$ to $17 \%$, and certain revisions in the discounted cash flow models for prepayment speeds and credit loss assumptions. These decreases were partially offset by higher gains on sale of loans, resulting mostly from sales by E-LOAN, acquired during the fourth quarter of 2005 , which sold approximately $\$ 943$ million in loans during the quarter ended June 30 , 2006, primarily residential mortgage loans, contributing with approximately $\$ 19.5$ million in gains. Also, BPNA contributed with higher gains on sale of SBA loans by $\$ 3.0$ million. Offsetting these increases were lower gains on sale of loans at PFH mainly because there were no off-balance sheet securitization transactions performed during the second quarter of 2006, compared with two off-balance sheet securitization transactions in the second quarter of 2005 involving $\$ 776$ million, which contributed with approximately $\$ 11.4$ million in gains.
Also, there was higher other operating income mostly associated with an increase of $\$ 9.1$ million in dividend income derived from the Corporation s investment in TelPRI, primarily associated with a special dividend resulting from the sale of certain operations at that institution. Other factors contributing to the increase in other operating income were a favorable fair value valuation adjustment of the subordinated convertible note issued by ACE Cash Express, Inc. ( ACE ) as part of PCE s sale transaction executed in the fourth quarter of 2005, higher bank-owned life insurance income, higher income derived from securitization related invested funds and other revenues from E-LOAN related in part to the mortgage escrow and loan closing services business.
The increase in service charges on deposit accounts for the second quarter of 2006, compared with the same period in the previous year, was principally associated to higher volume of approvals on checks paid in commercial accounts with non-sufficient funds.
The composition of other service fees by major categories is presented in Table D. The reduction in quarterly results on other service fees was led by lower check cashing fees resulting from the sale of the retail outlets of PCE. Mortgage servicing fees reflect a reduction mostly due to higher amortization of mortgage servicing rights primarily from servicing rights recorded on on-balance sheet securitizations. The associated income is accreted as part of interest income since the loans remain in the Corporation s records. Also, there were lower fees from the sale and administration of investment products primarily in mutual funds commissions and revenues from the institutional business. The other fees category was unfavorably impacted by lower revenues from PCE related to money transfer and other services that are no longer offered. These unfavorable variances were partially offset by higher credit card fees mostly associated with higher merchant business income resulting from increased sales, and higher credit card late payment fees derived from higher volume and a price change, partially offset by lower credit card membership fees that resulted from promotional campaigns with no annual fee induced by business strategies and industry competition. Debit card fees increased as a result of higher transactional volume at a higher average price.

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## TABLE D

Non-interest income

| (In thousands) | Quarter ended June 30, |  |  |  |  | Six months ended June 30, |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 |  | 2005 | \$ Variance |  | 2006 |  | 2005 |  | \$ Variance |  |
| Service charges on deposit accounts | \$ 47,324 | \$ | 45,132 | \$ | 2,192 | \$ | 94,793 | \$ | 88,824 |  | 5,969 |
| Other service fees: |  |  |  |  |  |  |  |  |  |  |  |
| Credit card fees and discounts | \$ 22,371 | \$ | 20,058 | \$ | 2,313 | \$ | 44,944 | \$ | 38,583 | \$ | 6,361 |
| Debit card fees | 15,085 |  | 13,193 |  | 1,892 |  | 30,004 |  | 26,215 |  | 3,789 |
| Insurance fees | 14,411 |  | 12,761 |  | 1,650 |  | 26,552 |  | 24,434 |  | 2,118 |
| Processing fees | 10,939 |  | 10,470 |  | 469 |  | 21,218 |  | 20,577 |  | 641 |
| Sale and administration of investment products | 6,649 |  | 7,821 |  | $(1,172)$ |  | 14,106 |  | 13,967 |  | 139 |
| Trust fees | 2,313 |  | 2,018 |  | 295 |  | 4,644 |  | 4,133 |  | 511 |
| Mortgage servicing fees, net of amortization | 1,088 |  | 3,792 |  | $(2,704)$ |  | 4,040 |  | 6,535 |  | $(2,495)$ |
| Check cashing fees | 125 |  | 4,643 |  | $(4,518)$ |  | 540 |  | 10,469 |  | $(9,929)$ |
| Other fees | 7,036 |  | 9,085 |  | $(2,049)$ |  | 14,315 |  | 17,943 |  | $(3,628)$ |
| Total other service fees | \$ 80,017 | \$ | 83,841 |  | $(3,824)$ |  | 160,363 |  | 162,856 |  | $(2,493)$ |
| Net (loss) gain on sale and valuation adjustment of |  |  |  |  |  |  |  |  |  |  |  |
|  | \$ (14,424) | \$ | 561 |  | $(14,985)$ | \$ | $(2,084)$ | \$ | 51,811 |  | $(53,895)$ |
| Trading account profit | 1,830 |  | 19,668 |  | $(17,838)$ |  | 13,305 |  | 23,431 |  | $(10,126)$ |
| Gain on sale of loans | 29,054 |  | 15,274 |  | 13,780 |  | 76,315 |  | 25,090 |  | 51,225 |
| Other operating income | 40,185 |  | 25,982 |  | 14,203 |  | 70,127 |  | 44,035 |  | 26,092 |
| Total non-interest income | \$ 183,986 |  | 190,458 |  | $(6,472)$ |  | 412,819 |  | 396,047 |  | 16,772 |

Non-interest income for the six months ended June 30, 2006 included higher gains on sales of loans when compared with the same period in 2005. This increase resulted mostly from E-LOAN, which contributed approximately $\$ 43$ million in gains on the sale of over $\$ 2.0$ billion in loans, primarily residential mortgage loans. The financial results for the six-month period ended June 30, 2006 also included higher other operating income related with the same events already mentioned for the quarterly results. The principal variances were partially offset by lower gains on sale and valuation adjustments of investment securities and lower trading account profits. The Corporation recognized $\$ 51.8$ million in gains on the sale and valuation adjustments of investment securities in the six-month period ended June 30, 2005, principally associated with the sale of marketable equity securities, compared with net losses of $\$ 2$ million in the same period of 2006. The 2006 results included gains of $\$ 14.9$ million on the sale of investment securities, mainly marketable equity securities, offset by unfavorable adjustments of $\$ 16.9$ million for
other-than-temporary impairment of investment securities, particularly interest-only securities of PFH. The decrease in trading account profits was also associated principally with lower gains realized on the pooling of mortgage loans into mortgage-backed securities. The principal variances in other service fees and in service charges on deposit accounts were also influenced by similar factors mentioned in the quarterly results.

## OPERATING EXPENSES

Refer to the consolidated statements of income included in this Form 10-Q for a breakdown of operating expenses by major categories.
Operating expenses for the quarter ended June 30, 2006 increased $12 \%$ compared with the same period in 2005, with E-LOAN representing substantially all of that increase.
Personnel costs for the quarter ended June 30, 2006 rose $\$ 12.2$ million, or $8 \%$, compared to the same period in 2005. Full-time equivalent employees (FTEs) were 12,828 at June 30, 2006, an increase of 237 from the same date in 2005. E-LOAN s acquisition added over 830 FTEs, and represented an approximately $\$ 14.2$ million increase in personnel costs for the second quarter of 2006. The sale of PCE also impacted with a reduction in FTEs of over 360, or approximately $\$ 2.8$ million in personnel costs.

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All other operating expenses for the quarter ended June 30, 2006, excluding personnel costs, increased $\$ 26.6$ million, or $16 \%$, compared with the second quarter of 2005 . The categories with the largest increases were professional fees, business promotion, equipment and net occupancy expenses. These cost increases were associated with higher credit related costs to support the lending business, increased legal fees, higher advertising expenses mainly in E-LOAN, systems and application costs to support business processes and business expansion related costs. For the quarter ended June 30, 2006, E-LOAN accounted for approximately $\$ 24.6$ million of the increase in operating expenses, excluding personnel costs, while PCE represented a decline of approximately $\$ 4.6$ million.
As presented in Table A, the Corporation sefficiency ratio increased from $60.15 \%$ for the quarter ended June 30, 2005 to $64.34 \%$ for the same quarter in 2006. The efficiency ratio measures how much of a company s revenue is used to pay operating expenses. As stated in the Glossary of Selected Financial Terms included in the 2005 Annual Report, in determining the efficiency ratio the Corporation includes recurring non-interest income items, thus isolating income items that may be considered volatile in nature. Management believes that the exclusion of those items would permit greater comparability for analytical purposes. Amounts within non-interest income not considered recurring in nature by the Corporation amounted to ( $\$ 14.4$ ) million in the quarter ended June 30 , 2006, compared with $\$ 8.9$ million in the same quarter in the previous year, and corresponded principally to net (losses) gains on the sale of investment securities and unfavorable adjustments in the valuation of investment securities and capital gains on the sale of real estate. In 2006, the Corporation has taken corporate-wide steps to implement productivity improvements and expense management controls, which in the long-run should result in efficiency improvements.
For the six-month period ended June 30, 2006, operating expenses increased $\$ 105.2$ million, or $16 \%$, compared with the same period in 2005. E-LOAN represented $\$ 77.2$ million of that increase. Categories with the major variances included personnel costs, professional fees, business promotion, equipment and net occupancy expenses. The increase in personnel costs, besides the impact of higher headcount and E-LOAN s acquisition, was driven mostly by higher salaries, related taxes, medical insurance and savings plan expenses, partially offset by lower profit sharing and higher deferred costs associated with the origination volume in the lending business. As described in Note 14 to the consolidated financial statements, there were plan amendments in certain employee benefits plans effective January 1, 2006.

Variances in all other operating expense categories for the six months ended June 30, 2006, compared with the same period in 2005, were associated with the general factors previously described for the quarterly results. Also, the increase in operating expenses incorporates a $\$ 9.7$ million pre-tax loss ( $\$ 6.1$ million after-tax) on the impact of the change in fiscal year of certain of the Corporation s subsidiaries which was completed during the first quarter of 2006. As previously described in the Corporation s Form 10-K for the year ended December 31, 2005, in 2005, the Corporation commenced a two-year plan to change the reporting period of its non-banking subsidiaries to a December $31^{\text {st }}$ calendar period, primarily as part of a strategic plan to put in place a corporate-wide integrated financial system and to facilitate the consolidation process. The financial results for the month of December 2005 of PFH (excluding E-LOAN which already had a December $31^{\text {st }}$ year-end closing), Popular FS, Popular Securities and Popular North America (holding company only) are included in a separate line within operating expenses for the six months ended June 30, 2006. As of the end of the first quarter of 2006, all subsidiaries of the Corporation have aligned their year-end closings to December $31^{\text {st }}$, similar to the parent holding company.

## INCOME TAX

The decrease in income tax expense for the quarter ended June 30, 2006 compared to the same quarter in 2005 was primarily due to lower pretax earnings and an increase in exempt interest income net of the disallowance of expenses attributed to such exempt income. In addition, income tax expense decreased due to a reversal of certain tax positions upon the completion during the second quarter of 2006 of various federal and Puerto Rico tax audits. This was partially offset by an increase in the Puerto Rico statutory income tax rate from $39 \%$ to $41.5 \%$ on regular corporations and $43.5 \%$ on banks. Also, there was a decrease in income subject to a lower preferential capital gain tax rate. The effective tax rate for the second quarter of 2006 and 2005 was $18.64 \%$ and $23.82 \%$, respectively.

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The decrease in income tax expense for the six-month period ended June 30, 2006 compared with the same period in 2005 was primarily due to lower pretax earnings, and higher exempt interest income net of disallowance of expenses attributed to such exempt income. This was partially offset by a decrease in income subject to a lower preferential capital gain tax rate when compare to the same quarter last year. The effective tax rate for the six months ended June 30, 2006 was $21.81 \%$, compared with $22.33 \%$ for the same period in 2005.

## REPORTABLE SEGMENT RESULTS

The Corporation s reportable segments for managerial reporting consist of Banco Popular de Puerto Rico, Banco Popular North America, Popular Financial Holdings and EVERTEC. Also, a Corporate group has been defined to support the reportable segments. For managerial reporting purposes, the costs incurred by this latter group are not allocated to the four reportable segments.
For a more complete description of the Corporation s reportable segments, including additional financial information and the underlying management accounting process, refer to Note 19 to the consolidated financial statements. The Corporate group, which supports the four reportable segments, had a net loss of $\$ 2.0$ million in the second quarter of 2006, compared with a net loss of $\$ 12.7$ million in the same quarter of 2005. The favorable variance was primarily due to increased dividend income from TelPRI. On a year-to-date basis, the Corporate group had a net loss of \$2.3 million for the six months ended June 30, 2006, compared to net income of $\$ 22.0$ million in the same period of the previous year. During the semester ended June 30, 2005, the Corporation s holding companies within the Corporate group realized gains on the sale of securities, mainly marketable equity securities, approximating $\$ 50.5$ million, compared with $\$ 14.2$ million in the same period of 2006. The variance in gain on sale of securities was partially offset by the aforementioned increase in TelPRI s dividend income in 2006.
Highlights on the earnings results for the reportable segments are discussed below.

## Banco Popular de Puerto Rico

The segment of Banco Popular de Puerto Rico reported net income of $\$ 90.3$ million for the quarter ended June 30, 2006 , a decrease of $\$ 21.4$ million, or $19 \%$, compared with the same quarter in the previous year. The main factors that contributed to the variance in results for the quarter ended June 30, 2006 when compared to the second quarter of 2005 included:

Lower net interest income by $\$ 0.7$ million, or less than $1 \%$. The decrease was primarily related to the consumer and retail banking business, the net interest income of which declined by $\$ 9.7$ million, or $6 \%$. Although the volume of the consumer loan portfolio increased in average, its yield declined as a result of new loans originated at low rates due to competitive pressures and risk-based pricing models which lowered the interest spread charged on certain loans. Also, the flattened yield curve has affected the ability to raise interest rates on mortgage loans originated. This unfavorable variance in the consumer and retail banking business was partially offset by higher net interest income derived from the commercial banking business, which experienced a $\$ 10.7$ million, or $14 \%$, growth. This increase in commercial banking net interest income was primarily the result of a greater average volume of commercial loans, coupled with a higher yield. A substantial portion of Banco Popular de Puerto Rico s commercial portfolio has adjustable or floating rate characteristics, thus was favorably impacted by the higher short-term interest rates experienced in 2005 and 2006. The net interest margin in Banco Popular de Puerto Rico s reportable segment was negatively impacted by the higher cost of funding in the rising rate scenario.

Higher provision for loan losses by $\$ 9.7$ million, or $41 \%$, primarily associated with growth in the commercial loan portfolio, higher non-performing loans, mainly commercial and mortgage, and higher net charge-offs, mostly in the consumer and lease financing portfolios. The allowance for loans losses to loans held-in-portfolio for the Banco Popular de Puerto Rico reportable segment was $2.01 \%$ at June 30, 2006, compared with $2.17 \%$ at June 30, 2005 and $1.99 \%$ at December 31, 2005. The provision for loan losses represented $139 \%$ of net charge-offs for the second quarter of 2006, compared with $128 \%$ of net charge-offs in the same period of 2005. The increase in provision levels for 2006 also considered probable deterioration in the portfolio in P.R. due to the uncertainty in the local economy associated with the government s fiscal crisis.

Non-interest income declined by $\$ 21.4$ million, or $17 \%$, mainly due to lower mortgage banking revenues from the sale of loans and mortgage-backed securities in the secondary markets and lower gains on the sale

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of real estate properties. The unfavorable variances were partially offset by higher credit card fees and discounts, debit card fees, and insurance fees.

Operating expenses decreased by $\$ 3.1$ million, or $2 \%$, primarily associated to lower business promotion expenses. Personnel costs declined slightly. FTEs were 6,358 at June 30, 2006 compared with 6,470 at June 30, 2005. Popular s expense management control efforts in place during the first six-months of 2006 are being effective and management is committed to continue fostering that initiative.

Lower income taxes by $\$ 5.9$ million, or $19 \%$, primarily due to lower pretax earnings and an increase in exempt interest income net of the disallowance of expenses attributed to such exempt income. In addition, income tax expense decreased due to a reversal of certain tax positions upon the completion during the second quarter of 2006 of certain Puerto Rico tax audits. This was partially offset by an increase in the Puerto Rico statutory income tax rate from $39 \%$ to $41.5 \%$ on regular corporations and $43.5 \%$ on banks.
Net income for the six months ended June 30, 2006 totaled $\$ 190.4$ million, a decrease of $\$ 12.6$ million, or $6 \%$, compared with the same period in the previous year. These results reflected:
higher net interest income by $\$ 9.1$ million, or $2 \%$;
higher provision for loan losses by $\$ 8.1$ million, or $16 \%$;
lower non-interest income by $\$ 0.5$ million;
higher operating expenses by $\$ 1.2$ million, or less than $1 \%$;
lower cumulative effect of accounting change of $\$ 3.2$ million; and
higher income tax expense by $\$ 8.7$ million.

## Banco Popular North America

For the quarter ended June 30, 2006, net income for the reportable segment of Banco Popular North America totaled $\$ 22.9$ million, an increase of $\$ 2.8$ million, or $14 \%$, compared with the financial results for the second quarter of 2005. The main factors that contributed to this quarterly variance included:

Net interest income grew by $\$ 3.7$ million, or $4 \%$, mostly due to an increase in the volume of earning assets, primarily commercial loans. Earning assets growth was funded primarily through time deposits, including retail certificates of deposits attracted by deposit gathering campaigns at attractive rates, and brokered certificates of deposits, and short-term borrowings.

Provision for loan losses increased by $\$ 3.8$ million, or $54 \%$, primarily due to growth in the commercial loan portfolio and higher net charge-offs in the consumer and lease financing portfolios, partially offset by lower net charge-offs in commercial loans.

Higher non-interest income by $\$ 0.9$ million, or $3 \%$, which was mainly due to higher service charges on deposit accounts, mainly commercial account analyses fees, and higher gains on the sale of SBA loans, partially offset by lower service fees as a result of lower check cashing and money transfer fees due to the sale of PCE operations.

Lower operating expenses by $\$ 2.9$ million, or $4 \%$, mainly due to the sale of PCE operations, partially offset by higher expenses in business promotion, net occupancy and professional fees. The latter included higher costs associated with the lending business, such as appraisals and collection services, and computer service and processing fees.

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Higher income taxes by $\$ 0.9$ million, or $8 \%$, were mainly due to higher taxable income.
Net income for the six months ended June 30, 2006 totaled $\$ 45.5$ million, an increase of $\$ 5.5$ million, or $14 \%$, compared with the same period in the previous year. These results reflected:
higher net interest income by $\$ 8.1$ million, or $5 \%$;
higher provision for loan losses by $\$ 5.9$ million, or $42 \%$;
lower non-interest income by $\$ 2.4$ million, or 4\%;
lower operating expenses by $\$ 7.3$ million, or $5 \%$; and
higher income tax expense by $\$ 1.8$ million, or $7 \%$.

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## Popular Financial Holdings

PFH s net loss for the quarter ended June 30, 2006, totaled $\$ 19.2$ million, compared with a net income of $\$ 5.7$ million for the second quarter of 2005. Factors that contributed to the variance in these financial results included:

Net interest income increased by $\$ 6.2$ million, or $12 \%$. This variance includes net interest income from E-LOAN, primarily derived from the auto loan portfolio, and favorable impact resulting from swap contracts used to economically hedge the cost of short-term financing which have helped offset the impact of net interest margins compressing. On the other hand, profit margins in the mortgage lending segment continued to tighten in 2006 as short-term rates continued to rise while the rates on the mortgage loans originated increased at a lesser rate. Also, the average cost of on-balance sheet securitizations rose for the quarter ended June 30, 2006. This unfavorable variance due to a lower net interest margin was partially offset by higher average volume of earning assets, primarily related to the auto loan portfolio of E-LOAN.

The provision for loan losses increased by $\$ 3.6$ million, or $19 \%$, primarily due to higher net charge-offs and non-performing assets in the mortgage and consumer loan portfolios.

Higher non-interest income by $\$ 0.8$ million was mainly due to higher gains on the sale of mortgage loans due to E-LOAN. This was partially offset by lower gains derived from securitization deals since PFH did not execute any off-balance sheet securitizations in the second quarter of 2006, compared with two in the same quarter of 2005. Also, there were higher write-downs in the valuation of interest-only strips in the quarter ended June 30, 2006 as explained in the Non-Interest Income section of this MD\&A.

Operating expenses rose $\$ 41.5$ million, mainly as a result of $\$ 38.9$ million in operating expenses of E-LOAN, which did not exist in the second quarter of 2005.

Income tax benefit in the quarter ended June 30, 2006 of $\$ 9.7$ million resulting from the quarter $s$ taxable loss, compared to income tax expense of $\$ 3.4$ million in the second quarter of 2005.
Net loss for the six months ended June 30, 2006 totaled $\$ 27.0$ million, compared with a net income of $\$ 16.2$ million for the same period in the previous year. These results reflected:
lower net interest income by $\$ 2.4$ million, or $2 \%$;
higher provision for loan losses by $\$ 7.8$ million, or $25 \%$;
higher non-interest income by $\$ 38.8$ million;
higher operating expenses by $\$ 96.0$ million, which included an unfavorable impact of the change in fiscal year in the PFH reportable segment amounting to $\$ 6.2$ million; and
income tax benefit of $\$ 14.5$ million in 2006, compared with income tax expense of $\$ 9.7$ million in 2005. Mortgage banking profit margins have lowered as a result of interest rates rising faster than the coupons on newly originated mortgage loans. The spreads between funding costs and loan coupons have narrowed. Also, the origination market in the U.S. has begun to stabilize after a multiyear boom. The non-prime mortgage industry continues to pose challenges for 2006. Over the next few months management will continue reengineering its mortgage business in the United States. Cost containment and production efficiencies will be a major focus.

## EVERTEC

EVERTEC s net income for the quarter ended June 30, 2006 totaled $\$ 5.4$ million, a decline of $\$ 1.8$ million, compared with the results of the same quarter in the previous year. The principal factors that contributed to the variance in results for 2006 when compared with the second quarter of 2005 included:

Growth in non-interest income of $\$ 1.2$ million, or $2 \%$, was the result of higher electronic transactions processing fees and other technology consulting fees, including disaster recovery and network support, among other services. This was partially offset by a lower remeasurement adjustment of the Corporation s investment
in CONTADO in the Dominican Republic. This figure is impacted by the currency exchange rate of the Dominican peso at the remeasurement date, and to the mix in the composition of monetary and non-monetary balance sheet components of the entity being remeasured. For further information on this subject, refer to Note 1 to the consolidated financial statements.

Higher operating expenses by $\$ 2.5$ million, primarily net occupancy expenses, professional fees, personnel costs and equipment expenses.

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Net income for the six months ended June 30, 2006 totaled $\$ 10.5$ million, compared with a net income of $\$ 14.0$ million for the same period in the previous year. These results reflected:
higher non-interest income by $\$ 1.4$ million, or $1 \%$; and
higher operating expenses by $\$ 4.1$ million.

## FINANCIAL CONDITION

Refer to the consolidated financial statements included in this report for the Corporation s consolidated statements of condition and to Table A for financial highlights on major line items of the statement of condition.
A breakdown of the Corporation s loan portfolio, the principal category of earning assets, is presented in Table E.
TABLE E

## Loans Ending Balances

|  |  |  | Variance <br> June 30, 2006 <br> vs. | June 30, | Vune 30, 2006 <br> vs. |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | June 30, | December 31, | vece <br> December 31, | 2005 | June 30, 2005 |
| (In thousands) | $\mathbf{2 0 0 6}$ | 2005 | 2005 | 2005 |  |
| Commercial * | $\mathbf{\$ 1 3 , 6 9 6 , 5 6 2}$ | $\$ 12,757,886$ | $\$ 938,676$ | $\$ 11,899,551$ | $\$ 1,797,011$ |
| Lease financing | $\mathbf{1 , 2 9 4 , 9 6 6}$ | $1,308,091$ | $(13,125)$ | $1,317,561$ | $(22,595)$ |
| Mortgage * | $\mathbf{1 2 , 2 0 9 , 9 4 0}$ | $12,872,452$ | $(662,512)$ | $11,569,040$ | 640,900 |
| Consumer * | $\mathbf{5 , 0 1 5 , 1 6 4}$ | $4,771,778$ | 243,386 | $4,363,637$ | 651,527 |
|  |  |  |  |  |  |
| Total | $\mathbf{\$ 3 2 , 2 1 6 , 6 3 2}$ | $\$ 31,710,207$ | $\$ 506,425$ | $\$ 29,149,789$ | $\$ 3,066,843$ |

* Includes loans
held-for-sale
Commercial loan growth since December 31, 2005 was the reflect of continued success of sales efforts, primarily towards new credit lines on the corporate, construction and small business sectors. Also, there has been higher volume of funds drawn under existing commercial lines of credit and significant progress in construction phases at various large construction projects.
As shown in Table F, consumer loans also increased from the end of 2005 to June 30, 2006 in all loan categories. The increase in auto loans was derived from the auto loan financing subsidiary in BPPR s reportable segment, fostered by marketing campaigns, and from auto loans originated by PFH, through its subsidiary E-LOAN. This increase in personal loans was associated to favorable customer response to marketing efforts, primarily in BPPR, and competitive and tiered pricing. Credit cards also increased mostly as a result of higher sales volume and increased number of credit card holders attracted from novel campaigns, offers of no annual membership fees, tiered pricing and new products directed to increase Popular s credit card market share in Puerto Rico.


## TABLE F <br> Breakdown of Consumer Loans

$\left.\begin{array}{lccccc} & & & \text { Variance } & & \begin{array}{c}\text { Variance } \\ \text { June 30, }\end{array} \\ & & & & & \text { June 30, 2006 }\end{array}\right)$

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| Credit cards | $\mathbf{1 , 0 1 0 , 3 4 0}$ | 968,550 | 41,790 | 896,273 | 114,067 |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Other | $\mathbf{1 5 3 , 5 9 5}$ | 151,419 | 2,176 | 148,978 | 4,617 |
|  |  |  |  |  |  |
| Total | $\mathbf{\$ 5 , 0 1 5 , 1 6 4}$ | $\$ 4,771,778$ | $\$ 243,386$ | $\$ 4,363,637$ | $\$ 651,527$ |

Partially offsetting the increase in commercial and consumer loans from the end of 2005 to June 30, 2006 was a decrease in mortgage loans. This decline was mostly associated to the pooling, during the first quarter of 2006, of

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\$464 million in conforming mortgage loans at BPPR into Fannie Mae mortgage-backed securities that were subsequently sold to investors, and to the sale of mortgage loans in two off-balance sheet securitization transactions performed by PFH in the first quarter involving approximately $\$ 652$ million in mortgage loans. The Corporation has implemented strategic changes at PFH in 2006 primarily reducing non-prime mortgage loan acquisitions and increasing origination and sale of prime mortgage loans as a result of the acquisition of E-LOAN.
Similar factors influenced the increases (decreases) in the various loan categories as of June 30, 2006 when compared to June 30, 2005. E-LOAN, acquired in the fourth quarter of 2005, had $\$ 464$ million and $\$ 245$ million in loans at June 30, 2006 and December 31, 2005, respectively, mainly auto loans. The increase in mortgage loans from June 30, 2005 to the same date in 2006 was the result of PFH s mortgage portfolio retained in the Corporation s books as some of the securitization transactions done in 2005 and 2006 were structured as on-balance sheet securitizations (secured borrowings).
At June 30, 2006 and December 31, 2005, investment securities, including trading and other securities, totaled $\$ 12.0$ billion and $\$ 12.7$ billion, respectively, compared with $\$ 12.8$ billion at June 30, 2005. Notes 5 and 6 to the consolidated financial statements provide additional information on the Corporation s available-for-sale and held-to-maturity investment portfolios. Commencing in the quarter ended March 31, 2006, the interest-only strips derived from newly-issued PFH s off-balance sheet securitizations are being accounted for as trading securities. As such, any valuation adjustment is being recorded as part of trading account profit (loss) in the consolidated statements of income. Interest-only strips accounted for as trading securities from PFH securitizations approximated $\$ 24$ million at June 30, 2006.
The increase in goodwill and other intangible assets at June 30, 2006, compared with the same date in the previous year, was mostly related with the acquisition of E-LOAN during the last quarter of 2005. Refer to Note 9 to the consolidated financial statements for further details on the composition of intangible assets.
Table G provides a breakdown of the Other Assets caption presented in the consolidated statements of condition. The principal variances from December 31, 2005 to June 30, 2006 were: Increase in net deferred tax assets, primarily associated with higher unrealized losses in the investment securities available-for-sale portfolio;

Increase in derivative assets, primarily related to index options purchased by the Corporation from major broker-dealer companies, which returns are tied to stock market indexes. These were principally associated with customers deposits offered by the Corporation whose returns are also tied to the performance of the index. Also, the increase in derivative assets was associated with greater volume of interest rate swaps offered to clients as an intermediary, and swaps contracted by the Corporation to economically hedge certain short and long-term borrowings. Refer to Note 8 to the consolidated financial statements for a detail of the Corporation s derivatives as of June 30, 2006 and December 31, 2005;

Increase in servicing rights, principally related to securitization transactions performed by PFH after their fiscal year end 2005, which contributed with approximately $\$ 28$ million in servicing rights at issuance date. Also, during the quarter ended March 31, 2006, PFH acquired approximately $\$ 7$ million in rights to service $\$ 931$ million in mortgage loans from a third-party;

Increase in securitization advances and related assets was associated with the securitizations performed by PFH;

Increase in other assets includes a dividend receivable from TelPRI for approximately $\$ 11$ million and other miscellaneous accounts receivables.

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TABLE G
Breakdown of Other Assets

|  | June 30, |  | December 31, |  | Variance |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | June 30, 2006 | Variance |
|  |  |  | vs. December |  |
|  |  |  |  | 31, |  | June 30, | June 30, 2006 |
|  |  |  |  |  |  |  |  |  |  |  | $\begin{aligned} & \text { vs. June 30, } \\ & 2005 \end{aligned}$ |
| (In thousands) |  | 2006 |  |  |  | 2005 |  | 2005 |  | 2005 |  |
| Net deferred tax assets | \$ | 376,726 |  |  | \$ | 305,723 | \$ | 71,003 | \$ | 237,109 | \$ 139,617 |
| Securitization advances and |  |  |  |  |  |  |  |  |  |
| Bank-owned life insurance |  |  |  |  |  |  |  |  |  |
| program |  | 201,635 |  | 197,202 |  | 4,433 |  | 158,421 | 43,214 |
| Prepaid expenses |  | 176,003 |  | 153,395 |  | 22,608 |  | 159,448 | 16,555 |
| Servicing rights |  | 159,486 |  | 141,489 |  | 17,997 |  | 92,075 | 67,411 |
| Derivative assets |  | 79,925 |  | 50,246 |  | 29,679 |  | 30,518 | 49,407 |
| Investments under the equity |  |  |  |  |  |  |  |  |  |
| method |  | 63,550 |  | 62,745 |  | 805 |  | 59,117 | 4,433 |
| Others |  | 206,875 |  | 178,281 |  | 28,594 |  | 162,057 | 44,818 |
| Total |  | 1,515,682 |  | ,325,800 |  | 189,882 |  | 1,121,151 | \$ 394,531 |

The variance in other assets from June 30, 2005 to the same date in 2006 was mainly the result of the following: Increase in net deferred tax assets associated with higher unrealized losses in the investment securities available-for-sale portfolio and the deferred tax assets recorded from the E-LOAN acquisition;

Increase in servicing rights, primarily the result of securitization transactions completed by PFH in 2005 and 2006;

Rise in bank-owned life insurance was related to additional funding during 2005 permitted as a result of an increased salary base resulting from the acquired banking institutions in 2004 and beginning of 2005;

Increase in derivative assets was the result of higher volume of index options and interest rate swaps as described in the variance above. Also, as part of the PCE sale transaction in the fourth quarter of 2005, the Corporation obtained a subordinated convertible note from ACE, the purchaser, in the amount of $\$ 19.4$ million. Since the note is convertible into ACE s common shares, the related embedded derivative was separated and accounted for at fair market value. As of June 30, 2006, the fair market value of this embedded derivative was approximately $\$ 14$ million.

Increase in securitization advances and related assets was associated with PFH operations; and

Increase in other assets includes the dividend receivable from TelPRI and other miscellaneous accounts receivables.
Popular has accomplished deposit growth despite intense competitive pressures. A breakdown of the Corporation s deposits at period-end is included in Table H :

## TABLE H <br> Deposits ending balances

$\left.\begin{array}{lcccccc} & \text { Edgar Filing: POPULAR INC - Form 10-Q } \\ \text { Variance }\end{array}\right)$

The increase in time deposits from June 30, 2005 was related to IRA deposits, interest rate campaigns for retail certificates of deposit, and new products launched. Brokered certificates of deposit, included in the category of time deposits, totaled $\$ 1.1$ billion at June 30, 2006, compared with $\$ 879$ million at June 30, 2005 and $\$ 1.2$ billion at December 31, 2005.

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The decline in savings, NOW and money market deposits from December 31, 2005 and June 30, 2005 to June 30, 2006 was in part due to a shift to time deposits, resulting from higher interest rates offered in time deposits from competitive campaigns.
The increase in demand deposits from December 31, 2005 to June 30, 2006 was primarily associated with commercial checking accounts and deposits in trust. The aggregate amount of overdrafts in demand deposit accounts that were reclassified to loans was $\$ 96$ million at June 30, 2006, $\$ 119$ million as of December 31, 2005 and $\$ 63$ million as of June 30, 2005.
At June 30, 2006, borrowed funds totaled $\$ 20.8$ billion, compared with $\$ 21.3$ billion at December 31, 2005 and $\$ 19.1$ billion at June 30, 2005. Refer to Note 10 to the consolidated financial statements for the composition of the Corporation s borrowings as of such dates. The Federal Home Loan Banks (FHLB) provide funding to the Corporation s banking subsidiaries through advances. At June 30, 2006 and December 31, 2005, the Corporation had short-term and long-term borrowings under these credit facilities totaling $\$ 1.3$ billion and $\$ 1.6$ billion, respectively. At June 30,2005 , these borrowings totaled $\$ 1.9$ billion. Such advances are collateralized by securities and mortgage loans, do not have restrictive covenants and in the most part do not have any callable features.
Among the principal borrowing activities of the Corporation that were effected during the six months ended June 30, 2006 were:

In April 2006, the Corporation issued $\$ 450$ million in medium-term notes maturing in 2009. Of the total amount issued, $\$ 250$ million bear interest at a fixed rate of $5.65 \%$ and $\$ 200$ million bear interest at floating rates tied to the 3 -month LIBOR plus a spread of 40 basis points, which reset quarterly. The Corporation simultaneously entered into an interest swap contract to convert the floating rate notes to fixed rate notes in the rising interest rate scenario. Under the swap arrangement, the Corporation pays a fixed rate equal to $5.58 \%$. The cash inflows were used to substitute short-term borrowings and finance operations.

The Corporation executed two on-balance sheet securitizations of mortgage loans. These transactions are further described in the Off-Balance Sheet Activities section of this MD\&A.
Other liabilities declined from December 31, 2005 to June 30, 2006 as reflected in the consolidated statements of condition included in the consolidated financial statements. As explained in the 2005 Annual Report and the Overview section of this MD\&A, in 2005, certain of the Corporation s non-banking subsidiaries continued to have a fiscal year ended on November 30, 2005. In preparing the consolidated statement of condition as of December 31, 2005, management had to reverse an intercompany elimination in order to reinstall loans outstanding to third parties. The impact of this reversal resulted in an increase of $\$ 429$ million in the caption of other liabilities at year-end 2005. This intercompany transaction was not outstanding at June 30, 2006. As explained in the Overview section of this MD\&A, all of the Corporation s subsidiaries have aligned their closing periods to that of the Corporation; as such, timing differences no longer exist.
Refer to the consolidated statements of condition and of stockholders equity included in this Form 10-Q for information on the composition of stockholders equity at June 30, 2006, December 31, 2005 and June 30, 2005. Also, the disclosures of accumulated other comprehensive loss, an integral component of stockholders equity, are included in the consolidated statements of comprehensive income. The increase in stockholders equity since June 30, 2005 was due in part to earnings retention and from approximately $\$ 216$ million in capital derived from the issuance of new shares of common stock under the subscription rights offering that took effect in the fourth quarter of 2005. These favorable variances were partially offset by a higher net unrealized loss position in the valuation of the available-for-sale securities portfolio by $\$ 322$ million.
The Corporation offers a dividend reinvestment and stock purchase plan for stockholders that allows them to reinvest dividends in shares of common stock at a 5\% discount from the average market price at the time of the issuance, as well as purchase shares of common stock directly from the Corporation by making optional cash payments. The Corporation continues to exceed the well-capitalized guidelines under the federal banking regulations. Ratios and amounts of total risk-based capital, Tier 1 risk-based capital and Tier 1 leverage at June 30, 2006 and 2005, and December 31, 2005 are presented on Table I. At June 30, 2006, December 31, 2005 and June 30, 2005, BPPR, BPNA and Banco Popular, National Association were all well-capitalized.

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The average tangible equity amounted to $\$ 2.9$ billion at June 30, 2006, compared to $\$ 2.7$ billion at December 31, 2005 and $\$ 2.6$ billion at June 30, 2005. Total tangible equity was $\$ 2.7$ billion at June 30, 2006, December 31, 2005, and at June 30, 2005. The average tangible equity to average tangible assets ratio was $6.10 \%$ at June 30, 2006, and $5.86 \%$ at December 31, 2005 and June 30, 2005.

## TABLE I

Capital Adequacy Data

|  | June 30, <br> 2006 | December 31, <br> 2005 | June 30, <br> (Dollars in thousands) |
| :--- | ---: | ---: | ---: |
| Risk-based capital |  |  |  |
| Tier I capital | $\mathbf{\$ 3 , 7 2 2 , 6 6 4}$ | $\$ 3,540,270$ | $\$ 3,422,642$ |
| Supplementary (Tier II) capital | $\mathbf{4 1 5 , 0 3 2}$ | 403,355 | 383,568 |
| Total capital | $\$ 4,137,696$ | $\$ 3,943,625$ | $\$ 3,806,210$ |
| Risk-weighted assets | $\mathbf{\$ 3 0 , 6 6 5 , 6 1 1}$ | $\$ 29,557,342$ | $\$ 27,815,458$ |
| Balance sheet items |  |  |  |
| Off-balance sheet items | $\mathbf{2 , 4 0 1 , 7 0 0}$ | $2,141,922$ | $1,998,119$ |
| Total risk-weighted assets | $\mathbf{\$ 3 3 , 0 6 7 , 3 1 1}$ | $\$ 31,699,264$ | $\$ 29,813,577$ |
| Average assets | $\$ 47,676,953$ | $\$ 47,415,254$ | $\$ 44,899,811$ |

## Ratios:

| Tier I capital (minimum required | $4.00 \%$ ) | $\mathbf{1 1 . 2 6 \%}$ | $11.17 \%$ | $11.48 \%$ |
| :--- | :--- | ---: | ---: | ---: |
| Total capital (minimum required | $8.00 \%$ ) | $\mathbf{1 2 . 5 1 \%}$ | $12.44 \%$ | $12.77 \%$ |
| Leverage ratio * |  | $\mathbf{7 . 8 1 \%}$ | $7.47 \%$ | $7.62 \%$ |

## * All banks are

 required to have a minimum TierI leverage ratio
of $3 \%$ or $4 \%$ of
adjusted
quarterly
average assets,
depending on
the bank s
classification.
At June 30, 2006, the capital adequacy minimum requirement for Popular, Inc. was (in thousands): Total Capital of $\$ 2,645,385$, Tier I Capital of $\$ 1,322,692$, and a Tier I Leverage of $\$ 1,430,309$ based on a $3 \%$ ratio or $\$ 1,907,078$ based on a $4 \%$ ratio according to the Bank sclassification.

## OFF-BALANCE SHEET AND ON-BALANCE SHEET SECURITIZATION ACTIVITIES

In connection with PFH s securitization transactions, the Corporation is party to pooling and servicing agreements pursuant to each of which the Corporation transfers (on a servicing retained basis) certain of the Corporation s loans to a special purpose entity, which in turn transfers the loans to a securitization trust fund that has elected to be treated as one or more Real Estate Mortgage Investment Conduits (REMICs). The two-step transfer of loans by the Corporation
to a securitization trust fund, in which the Company surrenders control over the loans, is accounted for as a sale to the extent that consideration other than beneficial interests is received in exchange. SFAS No. 140 Accounting Transfers and Servicing of Financial Assets and Extinguishments of Liabilities sets forth the criteria that must be met for control over transferred assets to be considered to have been surrendered. When the Corporation transfers financial assets and the transfer fails any one of the SFAS No. 140 criteria the Corporation is then prevented from derecognizing the transferred financial assets and the transaction is accounted for as a secured borrowing.
During 2006, the Corporation has conducted two asset securitizations that involved the transfer of mortgage loans to qualifying special purpose entities (QSPE), which in turn transferred these assets and their titles, to different trusts, thus isolating those loans from the Corporation s assets. Approximately, $\$ 652$ million in adjustable and fixed-rate loans were securitized and sold by PFH during 2006, with a gain on sale of approximately $\$ 11.5$ million. As part of these transactions, the Corporation recognized mortgage servicing rights of $\$ 12$ million and interest-only strips of $\$ 23$ million. Key economic assumptions used in measuring the retained interests at the date of these securitizations were: discount rate of $15 \%$ for IOs and $14 \%$ for MSRs, average conditional prepayment rates of $35 \%$ in adjustable rate loans and $28 \%$ in fixed-rate loans; and loss rates ranging from $1.7 \%$ to $2.7 \%$.
The trusts created as part of off-balance sheet mortgage loans securitizations conducted prior to 2001, in 2005 and in 2006, are not consolidated in the Corporation s financial statements since the transactions qualified for sale

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accounting based on the provisions of SFAS No. 140. The investors and the securitization trusts have no recourse to the Corporation s assets or revenues. The Corporation screditors have no recourse to any assets or revenues of the special purpose entity, or the securitization trust funds. At June 30, 2006 and 2005, these trusts held approximately $\$ 2.4$ billion and $\$ 1.4$ billion, respectively, in assets in the form of mortgage loans. Their liabilities in the form of debt principal due to investors approximated $\$ 2.3$ billion and $\$ 1.4$ billion at June 30, 2006 and 2005, respectively. The Corporation retained servicing responsibilities and certain subordinated interests in these securitizations in the form of interest-only strips. Their value is subject to credit, prepayment and interest rate risks on the transferred financial assets. The servicing rights retained by the Corporation are recorded in the statements of condition at the lower of cost or market value, while the interest-only strips are recorded at fair value.
In the securitization transactions accounted for as secured borrowings ( on-balance sheet securitizations ) under the SFAS No. 140 criteria, the loans transferred are included on the balance sheet as loans pledged as collateral for secured borrowings. The proceeds from the sale of the securities to investors are included on the balance sheet as secured borrowings. During 2006, the Corporation has completed two on-balance sheet securitizations consisting of approximately $\$ 898$ million in adjustable and fixed-rate loans. As part of these transactions, the Corporation recognized mortgage servicing rights of $\$ 16$ million. Key economic assumptions used in measuring the servicing rights at the date of the securitizations were: discount rate of $14 \%$ to $16 \%$, average conditional prepayment rates of $35 \%$ in adjustable rate loans and $28 \%$ in fixed-rate loans; and loss rates ranging from $1.5 \%$ to $2.7 \%$. As of June 30, 2006, interest-only strips and mortgage servicing rights related to the securitization transactions performed by PFH amounted to $\$ 72$ million and $\$ 88$ million, respectively. As previously explained in the Non-Interest Income section of this MD\&A, during the six-months ended June 30, 2006, the Corporation recorded certain write-downs in the value of interest-only strips classified as available-for-sale securities since their decline in fair value was considered other-than-temporary.
Refer to Note 7 to the consolidated financial statements in this Form 10-Q for further information on these securitizations transactions and the related retained beneficial interests.

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## CREDIT RISK MANAGEMENT AND LOAN QUALITY

Table J summarizes the movement in the allowance for loan losses and presents several loan loss statistics for the quarters and six months ended June 30, 2006 and 2005.
TABLE J

Allowance for Loan Losses and Selected Loan Losses Statistics

| (Dollars in thousands) | Second Quarter |  |  | Six months ended June 30, |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2006 | 2005 | Variance | 2006 | 2005 | Variance |
| Balance at beginning of period | \$468,321 | \$448,222 | \$20,099 | \$461,707 | \$437,081 | \$24,626 |
| Allowance purchased |  |  |  |  | 3,685 | $(3,685)$ |
| Provision for loan losses | 67,096 | 49,936 | 17,160 | 116,043 | 94,272 | 21,771 |
| Impact of change in reporting period * |  |  |  | 2,510 | 1,586 | 924 |
|  | 535,417 | 498,158 | 37,259 | 580,260 | 536,624 | 43,636 |
| Losses charged to the allowance: |  |  |  |  |  |  |
| Commercial | 12,972 | 18,041 | $(5,069)$ | 25,425 | 33,700 | $(8,275)$ |
| Lease financing | 7,007 | 4,094 | 2,913 | 12,023 | 9,217 | 2,806 |
| Mortgage | 14,066 | 11,964 | 2,102 | 25,383 | 22,107 | 3,276 |
| Consumer | 33,047 | 24,472 | 8,575 | 64,279 | 48,005 | 16,274 |
| Subtotal | 67,092 | 58,571 | 8,521 | 127,110 | 113,029 | 14,081 |
| Recoveries: |  |  |  |  |  |  |
| Commercial | 4,369 | 7,379 | $(3,010)$ | 8,728 | 13,122 | $(4,394)$ |
| Lease financing | 2,287 | 2,003 | 284 | 6,073 | 4,797 | 1,276 |
| Mortgage | 295 | 288 | 7 | 426 | 421 | 5 |
| Consumer | 8,539 | 7,697 | 842 | 15,438 | 15,019 | 419 |
| Subtotal | 15,490 | 17,367 | $(1,877)$ | 30,665 | 33,359 | $(2,694)$ |
| Net loans charged-off: |  |  |  |  |  |  |
| Commercial | 8,603 | 10,662 | $(2,059)$ | 16,697 | 20,578 | $(3,881)$ |
| Lease financing | 4,720 | 2,091 | 2,629 | 5,950 | 4,420 | 1,530 |
| Mortgage | 13,771 | 11,676 | 2,095 | 24,957 | 21,686 | 3,271 |
| Consumer | 24,508 | 16,775 | 7,733 | 48,841 | 32,986 | 15,855 |
| Subtotal | 51,602 | 41,204 | 10,398 | 96,445 | 79,670 | 16,775 |
| Balance at end of period | \$483,815 | \$456,954 | \$26,861 | \$483,815 | \$456,954 | \$26,861 |

## Ratios:

Net charge-offs to average loans
held-in-portfolio
$\mathbf{0 . 6 6 \%} \quad 0.59 \%$
$\mathbf{0 . 6 2 \%} \quad 0.57 \%$
$\begin{array}{lllll}\text { Provision to net charge-offs } & \mathbf{1 . 3 0 x} & 1.21 \mathrm{x} & \mathbf{1 . 2 0 x} & 1.18 \mathrm{x}\end{array}$

* Represents the net effect of provision for loan losses, less net charge-offs corresponding to the impact of the change in fiscal period at certain
subsidiaries (as described in the Overview
section and in the 2005 Annual Report).


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Also, Table K presents annualized net charge-offs to average loans by loan category for the quarters and six months ended June 30, 2006 and 2005.
TABLEK
Annualized Net Charge-offs to Average Loans Held-in-Portfolio

|  | Quarter ended June 30, |  | Six months ended June 30, |  |
| :--- | :--- | :--- | :--- | :--- |
|  | $\mathbf{2 0 0 6}$ | 2005 | $\mathbf{2 0 0 6}$ | 2005 |
| Commercial | $\mathbf{0 . 2 6 \%}$ | $0.37 \%$ | $\mathbf{0 . 2 5 \%}$ | $0.36 \%$ |
| Lease financing | $\mathbf{1 . 4 5}$ | 0.64 | $\mathbf{0 . 9 1}$ | 0.68 |
| Mortgage | $\mathbf{0 . 4 8}$ | 0.43 | $\mathbf{0 . 4 2}$ | 0.39 |
| Consumer | $\mathbf{2 . 0 0}$ | 1.57 | $\mathbf{2 . 0 1}$ | 1.57 |
|  |  |  |  |  |
|  | $\mathbf{0 . 6 6 \%}$ | $0.59 \%$ | $\mathbf{0 . 6 2 \%}$ | $0.57 \%$ |

The decline in commercial loans net charge-offs to average loans held-in-portfolio ratio was mostly associated with portfolio growth and the mix of the commercial loan portfolio, which includes a higher proportion of real estate secured loans. The improved credit quality trend was also the result of the continuing identification and monitoring of potential problem loans.
The increase in lease financing net charge-offs to average loans held-in-portfolio for the quarter ended June 30, 2006, compared with the same quarter in 2005, was the result of higher delinquencies in Puerto Rico and increased charge-offs in the U.S. leasing subsidiary related to a particular customer lending relationship.
Mortgage loans net charge-offs as a percentage of average mortgage loans held-in-portfolio increased slightly. The increase in delinquency levels has been experienced in both the BPPR and PFH reportable segments. Deteriorating economic conditions have impacted the mortgage delinquency rates, primarily in Puerto Rico.
Consumer loans net charge-offs as a percentage of average consumer loans held-in-portfolio rose primarily due to growth in the unsecured portfolio, mainly in credit cards and personal loans, higher net charge-offs in the auto loan portfolio and deteriorating economic conditions which have led to higher delinquencies, particularly in Puerto Rico businesses.

## NON-PERFORMING ASSETS

A summary of non-performing assets, which include past-due loans that are no longer accruing interest, renegotiated loans and real estate property acquired through foreclosure, is presented in Table L, along with certain credit quality metrics. For a summary of the Corporation s policy for placing loans on non-accrual status, refer to the sections of Loans and Allowance for Loan Losses included in Note 1 to the audited consolidated financial statements included in Popular, Inc. s 2005 Annual Report.

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## TABLEL Non-Performing Assets

|  |  |  |  |  |  |  |  | \$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | As a percentage of loans | December | As a percentage of loans | $\begin{gathered} \text { \$ Variance } \\ \text { June 30, } \\ 2006 \end{gathered}$ |  | As a percentage of loans | Variance <br> June 30, 2006 |
| (Dollars in thousands) | June 30, $2006$ | HIP <br> by category | $\begin{gathered} 31, \\ 2005 \end{gathered}$ | HIP <br> by category | vs. <br> December $31,2005$ | June 30, 2005 | HIP <br> by category | $\begin{gathered} \text { vs. } \\ \text { June } 30 \text {, } \\ 2005 \end{gathered}$ |
| Commercial | \$147,753 | 1.1\% | \$ 133,746 | 1.1\% | \$ 14,007 | \$ 135,767 | 1.1\% | \$ 11,986 |
| Lease financing | 3,038 | 0.2 | 2,562 | 0.2 | 476 | 2,629 | 0.2 | 409 |
| Mortgage | 409,689 | 3.5 | 371,885 | 3.0 | 37,804 | 376,712 | 3.4 | 32,977 |
| Consumer | 37,823 | 0.8 | 39,316 | 0.8 | $(1,493)$ | 27,595 | 0.6 | 10,228 |
| Total non-performing loans | 598,303 | 1.9\% | 547,509 | 1.8\% | 50,794 | 542,703 | 1.9\% | 55,600 |
| Other real estate | 83,658 |  | 79,008 |  | 4,650 | 68,671 |  | 14,987 |
| Total non-performing assets | \$681,961 |  | \$626,517 |  | \$ 55,444 | \$611,374 |  | \$70,587 |
| Accruing loans past due 90 days or more | \$ 94,183 |  | \$ 86,662 |  | \$ 7,521 | \$ 85,520 |  | \$ 8,663 |

Non-performing assets to loans held-in-portfolio
Non-performing assets to total assets
Allowance for loan losses to loans held-in-portfolio
Allowance for loan losses to non-performing assets
Allowance for loan losses to non-performing loans
1.53 1.491.5974.74
80.86
84.33
$2.13 \%$
1.33
1.41
1.29
84.20

The increase in the ratio of allowance for loan losses to loans held-in-portfolio as of June 30, 2006 compared with December 31, 2005 was influenced in part by the growth in non-performing assets, which has led management to increase the reserve levels. The increase in non-performing assets since December 31, 2005 was primarily in mortgage loans due to higher delinquencies in Puerto Rico resulting from deteriorating economic conditions and also in the U.S. mainland portfolio, primarily in the non-prime market. Also, non-performing commercial and construction loans increased from December 31, 2005, led in part by the growth in the commercial loan portfolio.

Accruing loans past due 90 days or more are composed primarily of credit cards, FHA/VA and other insured mortgage loans, and delinquent mortgage loans included in the Corporation s financial statements pursuant to the GNMA s buy-back option program. Under SFAS No. 140, servicers of loans underlying Ginnie Mae mortgage-backed securities must report as their own assets defaulted loans that they have the option to purchase, even when they elect not to exercise the option. Also, accruing loans ninety days or more include residential conventional loans purchased from other financial institutions that although delinquent, the Corporation has received timely payment from the sellers / servicers, and in some instances have partial guarantees under recourse agreements.
The allowance for loan losses, which represents management s estimate of credit losses inherent in the loan portfolio, is maintained at a sufficient level to provide for these estimated loan losses based on evaluations of the risks in the loan portfolios. In evaluating the adequacy of the allowance for loan losses, the Corporation s management considers current economic conditions, loan portfolio composition and risk characteristics, historical loss experience, results of periodic credit reviews of individual loans, regulatory requirements and loan impairment measurement, among other factors. The methodology used to establish the allowance for loan losses is based on SFAS No. 114, Accounting by Creditors for Impairment of a Loan, and SFAS No. 5, Accounting for Contingencies. Under SFAS No. 114, certain commercial loans are identified for evaluation on an individual basis, and specific reserves are calculated based on impairment analyses. SFAS No. 5 provides for the recognition of a loss allowance for a group of homogeneous loans when it is probable that a loss has been incurred and the amount can be reasonably estimated. As of June 30, 2006, there have been no significant changes in evaluation methods or assumptions from December 31, 2005 that had an effect on the Corporation s methodology for assessing the adequacy of the allowance for loan losses.

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The Corporation considers a commercial loan to be impaired when interest and/or principal are past due 90 days or more, or, when based on current information and events, it is probable that the debtor will be unable to pay all amounts due according to the contractual terms of the loan agreement. The Corporation s recorded investment in impaired commercial loans and the related valuation allowance calculated under SFAS No. 114 at June 30, 2006, December 31, 2005 and June 30, 2005 were:

| (In millions) | June 30, 2006 |  | December 31, 2005 |  | June 30, 2005 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Recorded Investment | Valuation Allowance | Recorded Investment | Valuation Allowance | Recorded Investment | Valuation Allowance |
| Impaired loans: |  |  |  |  |  |  |
| Valuation allowance required | \$ 68.6 | \$21.3 | \$ 69.6 | \$20.4 | \$ 84.0 | \$24.8 |
| No valuation allowance required | 58.9 |  | 46.3 |  | 49.6 |  |
| Total impaired loans | \$127.5 | \$21.3 | \$115.9 | \$20.4 | \$133.6 | \$24.8 |

Average impaired loans during the second quarter of 2006 and 2005 were $\$ 122$ million and $\$ 138$ million, respectively. The Corporation recognized interest income on impaired loans of $\$ 0.7$ million and $\$ 1.4$ million for the quarters ended June 30, 2006 and June 30, 2005, respectively, and $\$ 1.7$ million and $\$ 2.1$ million for the six months ended on those same dates, respectively.
In addition to the non-performing loans included in Table L, there were $\$ 32$ million of loans at June 30, 2006, which in management s opinion are currently subject to potential future classification as non-performing, and are considered impaired under SFAS No. 114. At December 31, 2005 and June 30, 2005, these potential problem loans approximated $\$ 30$ million and $\$ 44$ million, respectively.
Under the standard industry practice, closed-end consumer loans are not customarily placed on non-accrual status prior to being charged-off. Excluding the closed-end consumer loans from non-accruing at June 30, 2006, adjusted non-performing assets would have been $\$ 644$ million or $2.04 \%$ of loans held-in-portfolio and the allowance to non-performing loans ratio would have been $86.32 \%$. At December 31, 2005, adjusted non-performing assets would have been $\$ 587$ million or $1.89 \%$ of loans held-in-portfolio and the allowance to non-performing loans ratio would have been $90.85 \%$. At June 30, 2005, adjusted non-performing assets would have been $\$ 584$ million or $2.04 \%$ of loans held-in-portfolio and the allowance to non-performing loans would have been $88.71 \%$.
The Corporation s management considers the allowance for loan losses to be at a level sufficient to provide for estimated losses based on current economic conditions, the level of net loan losses, the loan portfolio mix which includes a high proportion of real estate secured loans, and the methodology established to evaluate the adequacy of the allowance for loan losses.
As explained in the 2005 Annual Report, the Corporation is exposed to geographical and government risk. Popular, Inc. has diversified its geographical risk as a result of its growth strategy in the United States and the Caribbean. Puerto Rico s share of the Corporation statal loan portfolio has decreased from 59\% at the end of 1999 to approximately $45 \%$ at June 30, 2006. The Corporation s assets and revenue composition by geographical area and by business segment reporting is presented in Note 19 to the consolidated financial statements.
Even though Puerto Rico s economy is closely integrated to that of the U.S. mainland and its Government and many of its instrumentalities are investment-grade rated borrowers in the U.S. capital markets, the current fiscal situation of the Commonwealth s government ( P.R. Government ) has led nationally recognized rating agencies to downgrade the credit rating of the P.R. Government debt obligations. Refer to Part II Other Information, Item 1A. Risk Factors, included in this Form 10-Q for further information on Puerto Rico s current economic condition and government debt ratings.

After the approval in July 2006 of the P.R. Government s fiscal year 2006-2007 budget and the adoption of a sales tax, the rating agencies removed the P.R. Government obligations from their respective watch lists, thus reducing the possibility of an immediate additional downgrade. Both rating agencies maintained the negative outlook for the Puerto Rico obligation bonds. Factors such as the government $s$ ability to implement meaningful steps to curb

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operating expenditures, improve managerial and budgetary controls, and eliminate the government s reliance on loans from the Government Development Bank of Puerto Rico to cover budget deficits will be key determinants of future rating stability and restoration of the long-term outlook.
At June 30, 2006, the Corporation had $\$ 790$ million of credit facilities granted to or guaranteed by the P.R. Government and its political subdivisions, of which $\$ 22.5$ million are uncommitted lines of credit. Of this total, $\$ 739$ million in loans were outstanding at June 30, 2006. A substantial portion of the credit exposure to the Government of Puerto Rico has an identified repayment stream, which includes in some cases the good faith, credit and unlimited taxation of certain municipalities, an assignment of basic property taxes and other revenues. Furthermore, as of June 30, 2006, the Corporation had outstanding $\$ 188$ million in Obligations of Puerto Rico, States and Political Subdivisions as part of its investment portfolio (refer to Notes 5 and 6 to the consolidated financial statements). Of that total, $\$ 163$ million is exposed to the creditworthiness of the P.R. Government and its municipalities. Of that portfolio, $\$ 56$ million are in the form of Puerto Rico Commonwealth s Appropriation Bonds which are currently rated Ba1, one notch below investment grade, by Moody s and BBB-, the lowest investment grade rating, by Standard \& Poor s Rating Services ( S\&P ), another nationally recognized credit rating agency. As of June 30, 2006, the Appropriation Bonds indicated above represented approximately $\$ 4.5$ million in unrealized losses in the Corporation s available-for-sale investment securities portfolio. The Corporation is closely monitoring the political and economic situation of the Island and evaluates the portfolio for any declines in value that management may consider being other-than-temporary. Management has the intent and ability to hold these investments for a reasonable period of time or up to maturity for a forecasted recovery of fair value up to (or beyond) the cost of these investments.

## Item 3. Quantitative and Qualitative Disclosures About Market Risk MARKET RISK

Market risk is the risk of loss arising from adverse changes in the fair value of financial instruments or other assets due to changes in interest rates, currency exchange rates or equity prices. Interest rate risk, a component of market risk, is the exposure to adverse changes in net interest income due to changes in interest rates. Management considers interest rate risk a prominent market risk in terms of its potential impact on earnings. Interest rate risk may occur for one or more reasons, such as the maturity or repricing of assets and liabilities at different times, changes in short and long-term market interest rates, or the maturity of assets or liabilities may be shortened or lengthened as interest rates change. Depending on the duration and repricing characteristics of the Corporation sassets, liabilities and off-balance sheet items, changes in interest rates could either increase or decrease the level of net interest income.
The techniques for measuring the potential impact of the Corporation s exposure to market risk from changing interest rates, which were described in the 2005 Annual Report, have remained substantially constant from the end of 2005. Due to the importance of critical assumptions in measuring market risk, the risk models currently incorporate third-party developed data for critical assumptions such as prepayment speeds on mortgage-related products and estimates on the duration of the Corporation s deposits. Potential interest rate scenarios continue to be modified in response to economic developments and their impact on interest rate outlooks.
The Corporation maintains a formal asset and liability management process to quantify, monitor and control interest rate risk and to assist management in maintaining stability in the net interest margin under varying interest rate environments. Management employs a variety of measurement techniques including the use of an earnings simulation model to analyze the net interest income sensitivity to changing interest rates. Sensitivity analysis is calculated on a monthly basis using a simulation model, which incorporates actual balance sheet figures detailed by maturity and interest yields or costs, the expected balance sheet dynamics, reinvestments, and other non-interest related data. Simulations are processed using various interest rate scenarios to determine potential changes to the future earnings of the Corporation.
Computations of the prospective effects of hypothetical interest rate changes are based on many assumptions, including relative levels of market interest rates, interest rate spreads, loan prepayments and deposit decay. Thus, they should not be relied upon as indicative of actual results. Furthermore, the computations do not contemplate

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actions that management could take to respond to changes in interest rates. By their nature, these forward-looking computations are only estimates and may be different from what actually may occur in the future.
Based on the results of the sensitivity analyses as of June 30, 2006, the Corporation s net interest income for the next twelve months is estimated to decrease by $\$ 24.3$ million in a hypothetical 200 basis points rising rate scenario, and the change for the same period, utilizing a similar hypothetical decline in the rate scenario, is an estimated increase of $\$ 13.7$ million. Both hypothetical rate scenarios consider the gradual change to be achieved during a twelve-month period from the prevailing rates at June 30, 2006. These estimated changes are within the policy guidelines established by the Board of Directors.
The Corporation maintains an overall interest rate risk management strategy that incorporates the use of derivative instruments to minimize significant unplanned fluctuations in net interest income that are caused by interest rate volatility. The Corporation s involvement in derivative activities since December 31, 2005 has not resulted in significant changes to its statement of condition or results of operations for the period ended June 30, 2006. Refer to Note 8 to the consolidated financial statements for further information on the Corporation $s$ derivative instruments. The Corporation conducts business in certain Latin American markets through several of its processing and information technology services and products subsidiaries. Also, it holds interests in Consorcio de Tarjetas Dominicanas, S.A. (CONTADO) and Centro Financiero BHD, S.A (BHD) in the Dominican Republic. Although not significant, some of these businesses are conducted in the country s foreign currency. The resulting foreign currency translation adjustment from operations for which the functional currency is other than the U.S. dollar is reported in accumulated other comprehensive loss in the consolidated statements of condition, except for highly inflationary environments in which the effects are included in other operating income in the consolidated statements of income, as described below.
At June 30, 2006, the Corporation had approximately $\$ 37$ million in an unfavorable foreign currency translation adjustment as part of accumulated other comprehensive loss, compared with $\$ 36$ million at December 31, 2005 and June 30, 2005. The Corporation has been monitoring the inflation levels in the Dominican Republic to evaluate whether it still meets the highly inflationary economy test prescribed by SFAS No. 52, Foreign Currency Translation. Such statement defines highly inflationary as a cumulative inflation of approximately 100 percent or more over a 3 -year period. In accordance with the provisions of SFAS No. 52, the financial statements of a foreign entity in a highly inflationary economy are remeasured as if the functional currency were the reporting currency. Accordingly, since June 2004, the Corporation s interests in the Dominican Republic have been remeasured into the U.S. dollar. Although as of June 30, 2006, the cumulative inflation rate in the Dominican Republic over a 3-year period was below 100 percent, approximating $83 \%$ at quarter-end, the Corporation continued to apply the remeasurement accounting as of June 30, 2006 based on the accounting guidance obtained. The International Practices Task Force ( IPTF ) of the SEC Regulations Committee of the American Institute of Certified Public Accountants had concluded that the Dominican Republic was considered highly inflationary as of December 31, 2005, and concluded that such country would not cease being regarded as highly inflationary for the six months ended June 30, 2006. The Dominican peso s exchange rate to the U.S. dollar was $\$ 45.50$ at June 30,2004 , when the economy reached the highly inflationary threshold, compared with $\$ 33.14$ at December 31, 2005 and $\$ 32.53$ at June 30, 2006. During the quarter and six months ended June 30, 2006, approximately $\$ 391$ thousand and $\$ 588$ thousand, respectively, in net remeasurement gains on the investments held by the Corporation in the Dominican Republic were reflected in other operating income instead of accumulated other comprehensive loss. The net remeasurement (losses) gains totaled (\$533) thousand and $\$ 331$ thousand for quarter and six months ended June 30, 2005, respectively. These remeasurement gains (losses) will continue to be reflected in earnings until the economy is no longer considered highly inflationary. The unfavorable cumulative translation adjustment associated with these interests at the reporting date in which the economy became highly inflationary approximated $\$ 32$ million.

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## LIQUIDITY

Liquidity risk may arise whenever the Corporation $s$ ability to raise cash and the runoff of its assets are substantially less than the runoff of its liabilities and its commitments to fund loans, meet customer deposit withdrawals and other cash commitments. The Corporation has established policies and procedures to assist it in remaining sufficiently liquid to meet all of its financial obligations, finance expected future growth and maintain a reasonable safety margin for cash commitments under both normal operating conditions and under unpredictable circumstances of industry or market stress.
The Corporation has adopted contingency plans for raising financing under stress scenarios, where important sources of funds that are usually fully available are temporarily not willing to lend to the Corporation. These plans call for using alternate funding mechanisms such as the pledging or securitization of certain asset classes, committed credit lines, and loan facilities put in place with the FHLB and the FED. The Corporation has a substantial amount of assets available for raising funds through non-traditional channels and is confident that it has adequate alternatives to rely on under a scenario where some primary funding sources are temporarily unavailable.
The Corporation s liquidity position is closely monitored on an ongoing basis. Management believes that available sources of liquidity are adequate to meet the funding needs in the normal course of business.
The composition of the Corporation sfinancing to total assets at June 30, 2006 and December 31, 2005 follows.

|  |  |  | \% increase <br> (decrease) from | \% of | assets |
| :---: | :---: | :---: | :---: | :---: | :---: |
| (Dollars in millions) | $\begin{gathered} \text { June 30, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2005 \end{gathered}$ | $\begin{aligned} & \text { December 31, } \\ & 2005 \text { to } \\ & \text { June } 30,2006 \end{aligned}$ | $\begin{gathered} \text { June 30, } \\ 2006 \end{gathered}$ | $\begin{gathered} \text { December } \\ 31, \\ 2005 \end{gathered}$ |
| Non-interest bearing deposits | \$ 4,370 | \$ 3,958 | 10.4\% | 9.0\% | 8.1\% |
| Interest-bearing core deposits | 13,936 | 13,699 | 1.7 | 28.8 | 28.2 |
| Other interest-bearing deposits | 5,143 | 4,981 | 3.3 | 10.6 | 10.2 |
| Federal funds and repurchase agreements | 7,927 | 8,702 | (8.9) | 16.4 | 17.9 |
| Other short-term borrowings | 2,657 | 2,700 | (1.6) | 5.5 | 5.6 |
| Notes payable | 10,199 | 9,894 | 3.1 | 21.1 | 20.3 |
| Others | 705 | 1,241 | (43.2) | 1.5 | 2.6 |
| Stockholders equity | 3,463 | 3,449 | 0.4 | 7.1 | 7.1 |

The Corporation s core deposits, which consist of demand, savings, money markets, and time deposits under $\$ 100$ thousand, constituted $78 \%$ of total deposits at June 30, 2006. Certificates of deposit with denominations of $\$ 100$ thousand and over at June 30, 2006 represented $22 \%$ of total deposits. Their distribution by maturity was as follows:
(In thousands)
3 months or less
\$1,927,338
3 to 6 months
910,162
6 to 12 months
854,061
Over 12 months
1,451,338
\$5,142,899

As of June 30, 2006, there have been no significant changes in the Corporation s funding activities and strategy disclosed in the MD\&A included in Popular, Inc. s 2005 Annual Report for the year ended December 31, 2005. Also,
there have been no significant changes in the Corporation s aggregate contractual obligations since the end of 2005.
Refer to Note 11 to the consolidated financial statements for the Corporation s involvement in certain commitments at June 30, 2006.

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## Risks to Liquidity

Maintaining adequate credit ratings on Popular s debt issues is an important factor for liquidity, because credit ratings affect the ability of the Corporation to attract funds from various sources on a cost competitive basis. Credit ratings by the major credit rating agencies are an important component of the Corporation s liquidity profile. Among other factors, the credit ratings are based on the financial strength, credit quality and concentrations in the loan portfolio, the level and volatility of earnings, capital adequacy, the quality of management, the liquidity of the balance sheet, the availability of a significant base of core retail and commercial deposits, and the Corporation s ability to access a broad array of wholesale funding sources. Changes in the credit rating of the Corporation or any of its subsidiaries to a level below investment grade may affect the Corporation s ability to raise funds in the capital markets. The Corporation s counterparties are sensitive to the risk of a rating downgrade. In the event of a downgrade, it may be expected that the cost of borrowing funds in the institutional market would increase. In addition, the ability of the Corporation to raise new funds or renew maturing debt may be more difficult.
In early August 2005, Fitch, a nationally recognized credit rating agency, changed the Corporation s rating outlook from stable to negative. This rating outlook continued to be in effect as of June 30, 2006. In the opinion of management, this does not necessarily imply that a change in the actual rating of the Corporation is imminent, but does suggest that the agency has identified financial and / or business trends, which if left unchanged, may result in a rating change. The Corporation is also rated by two other nationally recognized credit rating agencies. Management has not been advised by these agencies of any potential changes to either the Corporation s ratings or rating outlook. Following the announcement by the Corporation of the acquisition of E-LOAN, Fitch expressed concerns indicating that, while the Corporation s capital profile is acceptable for current ratings, the level of tangible common equity would fall following the E-LOAN acquisition as a result of the intangibles recorded, primarily goodwill and trademark. Also, the outlook change considered the risk of greater exposure to the non-prime lending business. Management evaluated such concerns and has taken actions to address them. As described in the 2005 Annual Report, in the fourth quarter of 2005, the Corporation issued additional shares of common stock to strengthen the level of tangible equity capital. Furthermore, strategic changes have been implemented at PFH that should have the effect of decreasing the growth of the non-prime loan portfolio at the Corporation.
The Corporation and BPPR s debt ratings at June 30, 2006 were as follows:

| Popular, Inc. |  |
| :---: | :---: |
| Short-term | Long-term |
| debt | debt |


| BPPR |  |
| :---: | :---: |
| Short-term <br> debt | Long-term <br> debt |


| Fitch | F-1 | A | F-1 | A |
| :--- | :---: | :---: | :---: | ---: |
| Moody s | P-2 | A3 | P-1 | A2 |
| S\&P | A-2 | BBB+ | A-2 | A- |

The ratings above are subject to revisions or withdrawal at any time by the assigning rating agency. Each rating should be evaluated independently of any other rating.
Some of the Corporation s deposits and swap contracts are subject to rating triggers , contractual provisions that accelerate the maturity of the underlying obligations in the case of a change in rating. Therefore, the need for the Corporation to raise funding in the marketplace could increase more than usual in the case of a rating downgrade. The amount of obligations subject to rating triggers that could accelerate the maturity of the underlying obligations was $\$ 22$ million at June 30, 2006.
In the course of borrowing from institutional lenders, the Corporation has entered into contractual agreements to maintain certain levels of debt, capital and asset quality, among other financial covenants. If the Corporation were to fail to comply with those agreements, it may result in an event of default. Such failure may accelerate the repayment of the related obligations. An event of default could also affect the ability of the Corporation to raise new funds or renew maturing borrowings. At June 30, 2006, the Corporation had $\$ 647$ million in outstanding obligations subject to covenants, including those which are subject to rating triggers and those outstanding under the commercial paper
program.
Management believes that there have been no significant changes in liquidity risk compared with the disclosures in Popular, Inc. s 2005 Annual Report for the year ended December 31, 2005.

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## Item 4. Controls and Procedures

## Disclosure Controls and Procedures

The Corporation s management, with the participation of the Corporation s Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Corporation s disclosure controls and procedures (as such term is defined in Rules 13a-15(e) and 15d-15(e) under the Exchange Act) as of the end of the period covered by this report. Based on such evaluation, the Corporation s Chief Executive Officer and Chief Financial Officer have concluded that, as of the end of such period, the Corporation s disclosure controls and procedures are effective in recording, processing, summarizing and reporting, on a timely basis, information required to be disclosed by the Corporation in the reports that it files or submits under the Exchange Act and such information is accumulated and communicated to management as appropriate, to allow timely decisions regarding required disclosures.

## Internal Control Over Financial Reporting

There have been no changes in the Corporation s internal control over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that occurred during the quarter ended on June 30, 2006 that have materially affected, or are reasonably likely to materially affect, the Corporation s internal control over financial reporting, except that, as previously stated in Management s Report to Stockholders included in Popular, Inc. s Form 10-K for the year ended December 31, 2005, the Corporation remediated the design of the control associated with the presentation and classification of certain cash flows. The consolidated statement of cash flows for the year ended December 31, 2005 was fairly stated, in all material respects, in conformity with accounting principles generally accepted in the United States of America.

## Part II Other Information

## Item 1. Legal Proceedings

The Corporation and its subsidiaries are defendants in various lawsuits arising in the ordinary course of business. Management believes, based on the opinion of legal counsel, that the aggregate liabilities, if any, arising from such actions will not have a material adverse effect on the financial position and results of operations of the Corporation.
Item 1A. Risk Factors
Except as noted below, there have been no material changes to the risk factors as previously disclosed under Item 1 A . in the Corporation s Annual Report on Form 10-K for the year ended December 31, 2005.

## Puerto Rico Current Economic Condition

The economic uncertainty that exists in Puerto Rico, the Corporation s primary market, caused in part by the disagreements of the legislative and executive branches of the Government regarding the tax and fiscal reform and the budget approval, has resulted in an economic slowdown in the Island. Also, increases in the price of petroleum and other consumer goods and services, coupled with a recently approved sales tax of $7 \%$, are additional concerns impacting the Island seconomic situation. Puerto Rico economic growth remains subdued, with an apparent reduction in private sector employment. Tax and fiscal reforms were recently signed into law by the Puerto Rico Government, including the government s budget for fiscal year 2007.
The above economic concerns and uncertainty in the private and public sectors may also have an adverse effect in the credit quality of the Corporation s loan portfolios, as delinquency rates are expected to increase in the short-term, until the economy stabilizes. Also, potential reduction in consumer spending may also impact growth in other interest and non-interest revenue sources of the Corporation.
Rating Downgrades on the Government of Puerto Rico s debt obligations

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Even though Puerto Rico s economy is closely integrated to that of the U.S. mainland and its government and many of its instrumentalities are investment-grade rated borrowers in the U.S. capital markets, the current fiscal situation of the Government of Puerto Rico has led nationally recognized rating agencies to downgrade its debt obligations.
In the midst of the budgetary crisis and economic uncertainty experienced in Puerto Rico caused by the disagreements of the legislative and executive branches of the Government regarding the tax and fiscal reform and the budget approval, in May 2006, Moody s Investors Service downgraded the Government s general obligation bond rating to Baa 3 from Baa2, and kept the rating on watch list for possible further downgrade. The Commonwealth s appropriation bonds and some of the subordinated revenue bonds were also downgraded by one notch and are now rated just below investment grade at Ba1. Moody s commented that this action reflects the Government s strained financial condition, the ongoing political conflict and lack of agreement regarding the measures necessary to end the government s multi-year trend of financial deterioration. Standard \& Poor s Rating Services ( S\&P ) still rates the Government s general obligations two notches above junk at BBB, and the Commonwealth s appropriation bonds and some of the subordinated revenue bonds BBB-, a category that continues to be investment-grade rated.
In July 2006, S\&P and Moody s affirmed their credit ratings on the Commonwealth debt, but removed the debt from their respective watch lists, thus reducing the possibility of an immediate additional downgrade. These actions resulted after the Government approved the budget for the fiscal year 2007, which runs from July 2006 through June 2007, and adopted a new sales tax. Funds collected from the sales tax will be in part dedicated to repay government debt and fund government at local municipalities.
Both rating agencies maintained the negative outlook for the Puerto Rico obligation bonds. Factors such as the government $s$ ability to implement meaningful steps to curb operating expenditures, improve managerial and budgetary controls, and eliminate the government s reliance on operating budget loans from the Government Development Bank of Puerto Rico will be key determinants of future rating stability and restoration of the long-term outlook. Also, political disagreements with respect to the budget or contest of the tax reform in the courts could result in further credit downgrades of the government obligations by the credit rating agencies.
It is uncertain how the financial markets may react to any potential future ratings downgrade in Puerto Rico s debt obligations. However, the current budgetary crisis and ratings downgrade could adversely affect the value of Puerto Rico s Government obligations. A substantial portion of the Corporation s credit exposure to the Government of Puerto Rico has an identified repayment stream, which includes in some cases the good faith, credit and unlimited taxation of certain municipalities, an assignment of basic property taxes and other revenues.

## Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

The following table sets forth the details of purchases of Common Stock during the quarter ended June 30, 2006 under the 2004 Omnibus Incentive Plan.

> Issuer Purchases of Equity Securities

Not in thousands

|  | Total Number <br> of Shares | Average <br> Price Paid | Total Number of <br> Purchases as Part <br> of Publicly <br> Announced Plans <br> or Programs | Maximum Number <br> of Shares <br> that May Yet be |
| :--- | :---: | :---: | :---: | :---: |
| Purchased |  |  |  |  |
| Period | Purchased | per Share |  |  |
| Aprograms or |  |  |  |  |

Item 4. Submission of Matters to a Vote of Security Holders

The Annual Shareholders Meeting of Popular, Inc. was held on April 28, 2006. A quorum was obtained with $232,405,191$ shares represented in person or by proxy, which represented approximately $83.56 \%$ of all votes eligible to be cast at the meeting. Three Directors of the Corporation, Juan J. Bermúdez, Richard L. Carrión and Francisco M. Rexach Jr., were elected for a three-year term. The following directors were not up for reelection and continued to hold office after the meeting: Jose B. Carrión Jr., María Luisa Ferré, Manuel Morales Jr., Frederic V. Salerno,

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William J. Teuber Jr. and José R. Vizcarrondo. The result of the voting for the election of three (3) Class 1 Directors is set forth below:

Nominees for
Three-year term
Juan J. Bermúdez
Votes For
Votes

Richard L. Carrión
220,710,146
11,695,046
Francisco M. Rexach Jr.
216,239,640
16,165,552
Item 6. Exhibits

Exhibit No. Exhibit Description
12.1 Computation of the ratios of earnings to fixed charges and preferred stock dividends.
31.1 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2 Certification pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2 Certification pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

## POPULAR, INC.

(Registrant)

Date: August 9, 2006
By: /s/ Jorge A. Junquera
Jorge A. Junquera
Senior Executive Vice President \& Chief Financial Officer

Date: August 9, 2006
By: /s/ Ileana González Quevedo
Ileana González Quevedo
Senior Vice President \& Corporate
Comptroller

