FIDELITY SOUTHERN CORP Form 10-Q August 07, 2007

## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

### **DESCRIPTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934.**

For the quarterly period ended June 30, 2007

Commission File Number: <u>0-22374</u> Fidelity Southern Corporation

(Exact name of registrant as specified in its charter)

Georgia 58-1416811

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification No.)

30305

(Address of principal executive offices)

3490 Piedmont Road, Suite 1550, Atlanta GA

(Zip Code)

(404) 639-6500

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes b No o

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act.

Large accelerated filer o Accelerated filer b Non-accelerated filer o

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes o No b

Indicate the number of shares outstanding of each of the issuer s classes of common stock, as of the latest practicable date.

Class Common Stock, no par value Shares Outstanding at July 31, 2007 9,334,671

1

## FIDELITY SOUTHERN CORPORATION INDEX

Consolidated Balance Sheets as of June 30, 2007 (unaudited) and December 31, 2006   3	Part I.	Financial Information	Page
Consolidated Statements of Income (unaudited) for the Three Months and the Six Months Ended June 30, 2007 and 2006  Consolidated Statements of Cash Flows (unaudited) for the Six Months Ended June 30, 2007 and 2006  Notes to Consolidated Financial Statements (unaudited)  Management s Discussion and Analysis of Financial Condition and Results of Operations  Management s Discussion and Analysis of Financial Condition and Results of Operations  Quantitative and Qualitative Disclosures about Market Risk  21  Item 4. Controls and Procedures  21  Part II. Other Information  Item 1. Legal Proceedings  22  Item 4. Submission of Matters to a Vote of Security Holders  22  Item 4. Submission of Matters to a Vote of Security Holders  22  Item 6. Exhibits  23  Signature Page  EX-31.1 SECTION 302 CERTIFICATION OF THE CEO EX-32.2 SECTION 906 CERTIFICATION OF THE CEO	Item 1.	Financial Statements	
Ended June 30, 2007 and 2006  Consolidated Statements of Cash Flows (unaudited) for the Six Months Ended June 30, 2007 and 2006  Notes to Consolidated Financial Statements (unaudited)  (Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations 9  (Item 3. Quantitative and Qualitative Disclosures about Market Risk 21  (Item 4. Controls and Procedures 21  (Item 1. Legal Proceedings 21  (Item 1. Legal Proceedings 22  (Item 4. Submission of Matters to a Vote of Security Holders 22  (Item 6. Exhibits 22  (Item 6. Exhibits 22  (Item 7. Exhibits 22  (Item 8. Submission of Matters to a Vote of Security Holders 22  (Item 8. Exhibits 22  (Item 9. Exhibits 22  (Item 9. Exhibits 23  (Item 1. Security Molders 24  (Item 1. Submission of Matters 10 a Vote of Security Holders 25  (Item 9. Exhibits 25  (Item 9. Exhibits 25  (Item 9. Exhibits 26  (Item 1. Security Molders 25  (Item 1. Security Molders 25  (Item 9. Exhibits 25  (Item 9. Exhibits 25  (Item 9. Exhibits 26  (Item 9. Exhibits 26  (Item 9. Exhibits 27  (Item 9.		Consolidated Balance Sheets as of June 30, 2007 (unaudited) and December 31, 2006	3
2007 and 2006  Notes to Consolidated Financial Statements (unaudited)  (Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations 9  (Item 3. Quantitative and Qualitative Disclosures about Market Risk 21  (Item 4. Controls and Procedures 21  (Item 1. Legal Proceedings 21  (Item 1. Legal Proceedings 22  (Item 4. Submission of Matters to a Vote of Security Holders 22  (Item 6. Exhibits 22  (Item 6. Exhibits 22  (Item 7. Signature Page 23  (Item 8. Signature Page 23  (Item 9. Signature Page 23  (Item 9. Signature Page 23  (Item 9. Signature Page 24  (Item 9. Signature Page 25  (			4
Item 2.       Management s Discussion and Analysis of Financial Condition and Results of Operations       9         Item 3.       Quantitative and Qualitative Disclosures about Market Risk       21         Item 4.       Controls and Procedures       21         Part II.       Other Information       21         Item 1.       Legal Proceedings       21         Item 1A.       Risk Factors       22         Item 4.       Submission of Matters to a Vote of Security Holders       22         Item 6.       Exhibits       22         Signature Page       23         Ex-31.1 SECTION 302 CERTIFICATION OF THE CEO       23         Ex-31.2 SECTION 906 CERTIFICATION OF THE CEO       25         Ex-32.1 SECTION 906 CERTIFICATION OF THE CEO       26         Ex-32.2 SECTION 906 CERTIFICATION OF THE CEO       26         Ex-32.2 SECTION 906 CERTIFICATION OF THE CEO       27          Ex-32.2 SECTION 906 CERTIFICATION OF THE CEO       28			5
Item 3. Quantitative and Qualitative Disclosures about Market Risk  21 Part II. Other Information  Item 1. Legal Proceedings  21 Item 1A. Risk Factors  22 Item 4. Submission of Matters to a Vote of Security Holders  22 Item 6. Exhibits  23 Signature Page EX-31.1 SECTION 302 CERTIFICATION OF THE CEO EX-31.2 SECTION 302 CERTIFICATION OF THE CEO EX-31.2 SECTION 906 CERTIFICATION OF THE CEO EX-31.2 SECTION 906 CERTIFICATION OF THE CEO EX-32.2 SECTION 906 CERTIFICATION OF THE CEO EX-32.2 SECTION 906 CERTIFICATION OF THE CEO EX-32.2 SECTION 906 CERTIFICATION OF THE CEO		Notes to Consolidated Financial Statements (unaudited)	6
Item 4.         Controls and Procedures         21           Part II.         Other Information         21           Item 1.         Legal Proceedings         21           Item 1A.         Risk Factors         22           Item 4.         Submission of Matters to a Vote of Security Holders         22           Item 6.         Exhibits         22           Signature Page         23           EX-31.1 SECTION 302 CERTIFICATION OF THE CEO EX-32.2 SECTION 906 CERTIFICATION OF THE CEO EX-32.1 SECTION 906 CERTIFICATION OF THE CEO EX-32.2 SECTION 906 CERTIFICATION OF THE CEO	Item 2.	Management s Discussion and Analysis of Financial Condition and Results of Operations	9
Part II. Other Information  Item 1. Legal Proceedings 21  Item 1A. Risk Factors 22  Item 4. Submission of Matters to a Vote of Security Holders 22  Item 6. Exhibits 22  Signature Page 23  EX-31.1 SECTION 302 CERTIFICATION OF THE CEO EX-31.2 SECTION 302 CERTIFICATION OF THE CFO EX-32.1 SECTION 906 CERTIFICATION OF THE CEO EX-32.2 SECTION 906 CERTIFICATION OF THE CEO EX-32.2 SECTION 906 CERTIFICATION OF THE CEO	Item 3.	Quantitative and Qualitative Disclosures about Market Risk	21
Item 1. Legal Proceedings 21   Item 1A. Risk Factors 22   Item 4. Submission of Matters to a Vote of Security Holders 22   Item 6. Exhibits 22   Signature Page 23   EX-31.1 SECTION 302 CERTIFICATION OF THE CEO 23   EX-31.2 SECTION 302 CERTIFICATION OF THE CFO 24   EX-32.1 SECTION 906 CERTIFICATION OF THE CEO 25   EX-32.2 SECTION 906 CERTIFICATION OF THE CEO 25	Item 4.	Controls and Procedures	21
Item 1A.Risk Factors22Item 4.Submission of Matters to a Vote of Security Holders22Item 6.Exhibits22Signature Page EX-31.1 SECTION 302 CERTIFICATION OF THE CEO EX-31.2 SECTION 302 CERTIFICATION OF THE CFO EX-32.1 SECTION 906 CERTIFICATION OF THE CEO EX-32.2 SECTION 906 CERTIFICATION OF THE CFO	Part II.	Other Information	
Item 4.Submission of Matters to a Vote of Security Holders22Item 6.Exhibits22Signature Page23EX-31.1 SECTION 302 CERTIFICATION OF THE CEO23EX-31.2 SECTION 302 CERTIFICATION OF THE CFO24EX-32.1 SECTION 906 CERTIFICATION OF THE CEO25EX-32.2 SECTION 906 CERTIFICATION OF THE CFO	Item 1.	<u>Legal Proceedings</u>	21
Signature Page EX-31.1 SECTION 302 CERTIFICATION OF THE CEO EX-31.2 SECTION 302 CERTIFICATION OF THE CFO EX-32.1 SECTION 906 CERTIFICATION OF THE CEO EX-32.2 SECTION 906 CERTIFICATION OF THE CFO	Item 1A.	Risk Factors	22
Signature Page  EX-31.1 SECTION 302 CERTIFICATION OF THE CEO  EX-31.2 SECTION 302 CERTIFICATION OF THE CFO  EX-32.1 SECTION 906 CERTIFICATION OF THE CEO  EX-32.2 SECTION 906 CERTIFICATION OF THE CFO	Item 4.	Submission of Matters to a Vote of Security Holders	22
EX-31.1 SECTION 302 CERTIFICATION OF THE CEO EX-31.2 SECTION 302 CERTIFICATION OF THE CFO EX-32.1 SECTION 906 CERTIFICATION OF THE CEO EX-32.2 SECTION 906 CERTIFICATION OF THE CFO	Item 6.	<u>Exhibits</u>	22
au	23		

#### PART I FINANCIAL INFORMATION

## Item 1. Financial Statements FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES CONSOLIDATED BALANCE SHEETS

	(Unaudited)			<b>)</b>
(Dollars in thousands)		June 30, 2007	I	31, 2006
Assets Cash and due from banks	\$	21.025	\$	22.075
Interest-bearing deposits with banks	Ф	21,035 920	Ф	32,075 584
Federal funds sold		1,501		26,316
Cash and cash equivalents		23,456		58,975
Investment securities available-for-sale (amortized cost of \$111,101 and		23,130		30,773
\$111,360 at June 30, 2007, and December 31, 2006, respectively) Investment securities held-to-maturity (approximate fair value of \$29,591 and		106,183		108,796
\$32,485 at June 30, 2007, and December 31, 2006, respectively)		30,955		33,182
Investment in FHLB stock		5,215		4,834
Loans held-for-sale		59,932		58,268
Loans		1,346,136		1,330,756
Allowance for loan losses		(13,918)		(13,944)
Loans, net of allowance for loan losses		1,332,218		1,316,812
Premises and equipment, net		18,792		18,803
Other real estate		2,884		
Accrued interest receivable		9,466		9,312
Bank owned life insurance		26,186		25,694
Other assets		18,459		14,503
Total assets	\$	1,633,746	\$	1,649,179
Liabilities				
Deposits				
Noninterest-bearing demand deposits Interest-bearing deposits:	\$	129,059	\$	154,392
Demand and money market		297,424		286,620
Savings		202,446		182,390
Time deposits, \$100,000 and over		302,110		276,536
Other time deposits		460,262		486,603
Total deposits		1,391,301		1,386,541
Federal funds purchased				20,000
Other short-term borrowings		49,818		52,061
Subordinated debt		46,908		46,908
Other long-term debt		37,000		37,000
Accrued interest payable		7,119		7,042

Other liabilities	4,770		4,980		
Total liabilities	1,536,916		1,554,532		
Shareholders Equity Common stock, no par value. Authorized 50,000,000; issued and outstanding 9,332,187 and 9,288,222 at June 30, 2007, and December 31, 2006,					
respectively Additional paid-in-capital	45,494 100		44,815		
Accumulated other comprehensive loss, net of taxes	(3,049)		(1,590)		
Retained earnings	54,285		51,422		
Total shareholders equity	96,830		94,647		
Total liabilities and shareholders equity	\$ 1,633,746	\$	1,649,179		
See accompanying notes to consolidated financial statements.  3					

## FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF INCOME (UNAUDITED)

	Six Months Ended June 30,		Three Mo	nths l e 30,		
(Dollars in thousands except per share data)	2007		2006	2007		2006
Interest income						
Loans, including fees	\$ 51,866	\$	40,186	\$ 26,413	\$	21,112
Investment securities	3,683		4,080	1,836		2,012
Federal funds sold and bank deposits	169		191	68		105
Total interest income	55,718		44,457	28,317		23,229
Interest expense						
Deposits	28,745		18,804	14,606		10,142
Short-term borrowings	1,020		1,715	509		972
Subordinated debt	2,215		2,140	1,110		1,087
Other long-term debt	781		971	393		488
Total interest expense	32,761		23,630	16,618		12,689
Net interest income	22,957		20,827	11,699		10,540
Provision for loan losses	2,150		1,200	1,650		525
Net interest income after provision for loan losses	20,807		19,627	10,049		10,015
Noninterest income						
Service charges on deposit accounts	2,324		1,975	1,206		1,002
Other fees and charges	930		774	474		399
Mortgage banking activities	200		372	79		223
Brokerage activities	404		439	167		213
Indirect lending activities	2,679		2,039	1,306		1,039
SBA lending activities	1,214		774	570		407
Bank owned life insurance	571		542	284		272
Other	489		447	260		222
Total noninterest income	8,811		7,362	4,346		3,777
Noninterest expense						
Salaries and employee benefits	12,691		11,032	6,272		5,512
Furniture and equipment	1,405		1,305	721		640
Net occupancy	1,927		1,720	956		871
Communication	866		768	467		388
Professional and other services	1,831		1,509	915		728
Advertising and promotion	429		825	185		376
Stationery, printing and supplies	380		376	206		216
Insurance	150		152	80		74
Other	3,237		2,474	1,577		1,277

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Total noninterest expense		22,916		20,161		11,379		10,082
Income before income tax expense Income tax expense		6,702 2,068		6,828 2,141		3,016 946		3,710 1,134
Net Income	\$	4,634	\$	4,687	\$	2,070	\$	2,576
Earnings per share: Basic earnings per share	\$	.50	\$	.51	\$	.22	\$	.28
Diluted earnings per share	\$	.50	\$	.51	\$	.22	\$	.28
Dividends declared per share	\$	.18	\$	.16	\$	.09	\$	.08
Weighted average common shares outstanding-basic	9,	310,016	9,	257,001	9,	322,956	9,	265,902
Weighted average common shares outstanding-fully diluted	9,	316,053	9,	271,204	9,	325,821	9,	276,992
See accompanying notes to consolidated financial statements.  4								

## FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES CONSOLIDATED STATEMENTS OF CASH FLOWS (UNAUDITED)

(Dollars in thousands)	Six Months E 2007	nded June 30, 2006
Operating Activities		
Net income	\$ 4,634	\$ 4,687
Adjustments to reconcile net income to net cash provided by (used in) operating		
activities:		
Provision for loan losses	2,150	1,200
Depreciation and amortization of premises and equipment	1,024	964
Other amortization	129	92
Share-based compensation	63	15
Excess tax benefit from share-based compensation	(15)	
Proceeds from sales of loans	149,779	97,905
Loans originated for resale	(149,924)	(107,193)
Gains on loan sales	(1,519)	(1,114)
Net increase in deferred income taxes	(340)	(131)
Net increase in accrued interest receivable	(154)	(675)
Net increase in cash value of bank owned life insurance	(492)	(469)
Net increase in other assets	(2,799)	(1,309)
Net increase in accrued interest payable	77	758
Net decrease in other liabilities	(290)	(943)
Net cash provided by (used in) operating activities	2,323	(6,213)
Investing Activities		
Purchases of investment securities available-for-sale	(6,549)	
Purchases of FHLB stock	(4,071)	(3,605)
Maturities and calls of investment securities held-to-maturity	2,234	2,664
Maturities and calls of investment securities available-for-sale	6,750	7,447
Redemption of FHLB stock	3,690	4,590
Net increase in loans	(20,370)	(109,297)
Capital improvements to other real estate owned	(70)	
Purchases of premises and equipment	(1,014)	(2,329)
Net cash used in investing activities	(19,400)	(100,530)
Financing Activities		
Net increase in demand deposits, money market accounts, and savings accounts	5,527	49,890
Net (decrease) increase in time deposits	(767)	80,736
Net decrease in short-term borrowings	(22,243)	(47,036)
Dividends paid	(1,675)	(1,480)
Proceeds from the issuance of common stock	701	359
Excess tax benefit from share-based compensation	15	
Net cash (used in) provided by financing activities	(18,442)	82,469

Net decrease in cash and cash equivalents	(35,519)	(24,274)
Cash and cash equivalents, beginning of period	58,975	65,356
Cash and cash equivalents, end of period	\$ 23,456	\$ 41,082
Supplemental disclosures of cash flow information: Cash paid during the period for: Interest	\$ 32,684	\$ 22,872
Income taxes	\$ 3,645	\$ 2,066
Non-cash transfers of loans to other real estate	\$ 2,814	\$ 264
See accompanying notes to consolidated financial statements. 5		

#### **Table of Contents**

## FIDELITY SOUTHERN CORPORATION AND SUBSIDIARIES NOTES TO CONSOLIDATED FINANCIAL STATEMENTS (UNAUDITED) JUNE 30, 2007

#### 1. Basis of Presentation

The accompanying unaudited consolidated financial statements include the accounts of Fidelity Southern Corporation and its wholly owned subsidiaries (collectively Fidelity ). Fidelity Southern Corporation ( FSC ) owns 100% of Fidelity Bank (the Bank ), and LionMark Insurance Company ( LIC ), an insurance agency offering a certain consumer credit related insurance product. FSC also owns four subsidiaries established to issue trust preferred securities, which entities are not consolidated for financial reporting purposes in accordance with Financial Account Standard Board ( FASB ) Interpretation No. 46(R), as FSC is not the primary beneficiary. The Company , as used herein, includes FSC and its subsidiaries, unless the context otherwise requires.

These unaudited consolidated financial statements have been prepared in conformity with U.S. generally accepted accounting principles followed within the financial services industry for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required for complete financial statements.

In preparing the consolidated financial statements, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities as of the date of the balance sheet and revenues and expenses for the periods covered by the statements of income. Actual results could differ significantly from those estimates. Material estimates that are particularly susceptible to significant change in the near term relate to the determination of the allowance for loan losses, the calculations of and the amortization of capitalized servicing assets and liabilities, the calculation of income taxes, and the valuation of real estate or other assets acquired in connection with foreclosures or in satisfaction of loans. In addition, the actual lives of certain amortizable assets and income items are estimates subject to change. The Company principally operates in one business segment, which is community banking.

In the opinion of management, all adjustments considered necessary for a fair presentation of the financial position and results of operations for the interim periods have been included. All such adjustments are normal recurring accruals. Certain previously reported amounts have been reclassified to conform to current presentation. These reclassifications had no impact on net income or shareholders—equity. The Company—s significant accounting policies are described in Note 1 of the Notes to Consolidated Financial Statements included in the Company—s 2006 Annual Report on Form 10-K filed with the Securities and Exchange Commission. For interim reporting purposes, the Company follows the same basic accounting policies and considers each interim period as an integral part of an annual period.

There were no new accounting policies or changes to existing policies adopted in the first six months of 2007 which had a significant effect on the results of operations or statement of financial condition.

Operating results for the three and six month periods ended June 30, 2007, are not necessarily indicative of the results that may be expected for the year ended December 31, 2007. These statements should be read in conjunction with the consolidated financial statements and notes thereto included in the Company s Annual Report on Form 10-K and Annual Report to Shareholders for the year ended December 31, 2006.

6

#### **Table of Contents**

#### 2. Shareholders Equity

The Board of Governors of the Federal Reserve System (the FRB) is the primary regulator of FSC, a bank holding company. The Bank is a state chartered commercial bank subject to Federal and state statutes applicable to banks chartered under the banking laws of the State of Georgia and to banks whose deposits are insured by the Federal Deposit Insurance Corporation (the FDIC), the Bank s primary Federal regulator. The Bank is a wholly owned subsidiary of the Company. The Bank s state regulator is the Georgia Department of Banking and Finance (the GDBF). The FDIC and the GDBF examine and evaluate the financial condition, operations, and policies and procedures of state chartered commercial banks, such as the Bank, as part of their legally prescribed oversight responsibilities.

The FRB, FDIC, and GDBF have established capital adequacy requirements as a function of their oversight of bank holding companies and state chartered banks. Each bank holding company and each bank must maintain certain minimum capital ratios. At June 30, 2007, and December 31, 2006, the Company exceeded all capital ratios required by the FRB, and the Bank exceeded all capital ratios required by the FDIC and GDBF to be considered well capitalized.

#### 3. Contingencies

Due to the nature of their activities, the Company and its subsidiaries are at times engaged in various legal proceedings that arise in the normal course of business, some of which were outstanding as of June 30, 2007. While it is difficult to predict or determine the outcome of these proceedings, it is the opinion of management and its counsel that the ultimate liabilities, if any, will not have a material adverse impact on the Company s consolidated results of operations or its financial position.

#### 4. Comprehensive Income (Loss)

Comprehensive income (loss) includes net income and other comprehensive income (loss), related to unrealized gains and losses on investment securities classified as available-for-sale. There were no securities sales or calls during the second quarter of 2007 or the comparable period in 2006. All other comprehensive income (loss) items are tax effected at a rate of 38%.

During the second quarter and first six months of 2007, other comprehensive loss net of tax benefit was \$1.7 million and \$1.5 million, respectively, compared to \$1.1 million and \$2.4 million, respectively, for the comparable periods of 2006. Comprehensive income for the second quarter and first six months of 2007, was \$382,000 and \$3.2 million, respectively, compared to \$1.5 million and \$2.3 million respectively, for the same periods in 2006.

#### 5. Share-Based Compensation

The Company s 1997 Stock Option Plan authorized the grant of options to management personnel for up to 500,000 shares of the Company s common stock. All options granted have three to eight year terms and vest ratably over three to five years of continued employment. There were 70,000 options granted during 2007 under the 1997 Stock Option Plan that have four year terms and vest ratably over three years of continued employment. No options may be or were granted after March 31, 2007, under this plan.

The Fidelity Southern Corporation Equity Incentive Plan (the 2006 Incentive Plan ), permits the grant of stock options, stock appreciation rights, restricted stock, restricted stock units, and other incentive awards ( Incentive Awards ). The maximum number of shares of the Company s common stock that may be issued under the 2006 Incentive Plan is 750,000 shares, all of which may be stock options. Generally, no award shall be exercisable or become vested or payable more than 10 years after the date of grant. Options granted under

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#### **Table of Contents**

the 2006 Incentive Plan have four year terms and vest ratably over three years of continued employment. There were 72,500 options granted during 2007 under the 2006 Incentive Plan. Incentive awards available under the 2006 Incentive Plan totaled 675,745 shares at June 30, 2007.

A summary of option activity as of June 30, 2007, and changes during the six month period then ended are presented below:

	Number of share options		eighted verage xercise Price	Weighted Average Remaining Contractual Terms	Aggregate Intrinsic Value
Outstanding at January 1, 2007 Granted Exercised Forfeited	51,405 142,500 15,000	\$	14.30 18.70 10.75		
Outstanding at June 30, 2007	178,905	\$	18.10	3.8 years	\$ (190,073)
Exercisable at June 30, 2007	11,381	\$	12.94	3.1 years	\$ 46,661

#### 6. Income Taxes

The Company adopted the provisions of FASB Interpretation No. 48, Accounting for Uncertainty in Income Taxes, (FIN 48) on January 1, 2007. As a result of the implementation of FIN 48, the Company recorded a \$95,000 increase in the net liability for uncertain tax positions, which was recorded as an adjustment to the opening balance of retained earnings on January 1, 2007. The total amount of uncertain tax benefits as of June 30, 2007, was \$170,000. This amount, if recognized, would affect the effective tax rate in the current period.

For financial accounting purposes, interest and penalties accrued, if any, on tax deficiencies required under FIN 48 will be classified as other expense. The total amount of interest and penalties recognized in the statement of operations for the six months ended June 30, 2007, was \$18,000. The total amount of accrued interest and penalties recognized in the statement of financial position as of June 30, 2007, was \$83,000.

The tax years that remain subject to examination by the Internal Revenue Service and state authorities include the years ending December 31, 2003, 2004, 2005, and 2006.

#### 7. Recent Accounting Pronouncements

In September 2006, the FASB ratified the consensus on EITF issue No. 06-04, Accounting for Deferred Compensation and Postretirement Benefit Aspects of Endorsement Split-Dollar Life Insurance Arrangements (EITF No. 06-04). EITF No. 06-04 requires recognition of a liability and related compensation costs for endorsement split dollar life insurance policies that provide a benefit to an employee that extends to postretirement periods. EITF No. 06-04 is effective as of a company s first fiscal year after December 15, 2007, and should be applied as a change in accounting principle through a cumulative-effect adjustment to retained earnings or through retrospective application. The Company is in the process of analyzing the impact of EITF No. 06-04 on its financial condition and statement of operations.

In September 2006, the FASB issued SFAS No. 157, Fair Value Measurements (SFAS No. 157). This statement defines fair value, establishes a framework for measuring fair value, and expands disclosures

#### **Table of Contents**

about fair value measurements. It does not require any new fair value measurements but applies whenever other accounting pronouncements require or permit fair value measurements. The statement is effective as of the beginning of a company s first fiscal year after November 15, 2007, and interim periods within that fiscal year. The Company is in the process of analyzing the impact of SFAS No. 157, if any, on its financial condition and statement of operations.

In February 2007, the FASB issued SFAS No. 159, The Fair Value Option for Financial Assets and Financial Liabilities (SFAS No. 159). This statement provides companies with an option to report selected financial assets and liabilities at fair value in an effort to reduce both complexity in accounting for financial instruments and the volatility in earnings caused by measuring related assets and liabilities differently. It also establishes presentation and disclosure requirements designed to facilitate comparisons between companies that choose different measurement attributes for similar types of assets and liabilities. The statement is effective as of the beginning of a company s first fiscal year after November 15, 2007. The Company is in the process of analyzing the impact of SFAS No. 159, if any, on its financial condition and statement of operations.

In May 2007, the FASB issued FASB Staff Position (FSP) FIN 48-1, Definition of Settlement in FASB Interpretation No. 48, (FSP FIN 48-1), which amends FIN 48, to provide guidance on how an enterprise should determine whether a tax position is effectively settled for the purpose of recognizing previously unrecognized tax benefits. The FASB concluded that for purposes of applying paragraph 10(b) of FIN 48, settlement has effectively occurred if the taxing authority has completed all of its required or expected examination procedures, the enterprise does not intend to appeal or litigate any aspect of the tax position, and it is considered remote that the taxing authority would reexamine the tax position. The FASB also included guidance defining when a tax position is considered effectively settled through examination. The FSP is to be applied upon the initial adoption of FIN 48. Upon adoption of FIN 48, the Company applied FIN 48 in a manner consistent with the provisions of FSP FIN 48-1.

### Item 2. Management s Discussion and Analysis of Financial Condition and Results of Operations

The following analysis reviews important factors affecting our financial condition at June 30, 2007, compared to December 31, 2006, and compares the results of operations for the six months and second quarters ended June 30, 2007 and 2006, respectively. These comments should be read in conjunction with our consolidated financial statements and accompanying notes appearing in this report and the Risk Factors set forth in our Annual Report on Form 10-K for the year ended December 31, 2006. All percentage and dollar variances noted in the following analysis are calculated from the balances presented in the accompanying financial statements.

#### **Forward-Looking Statements**

This report on Form 10-Q may include forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended, that reflect our current expectations relating to present or future trends or factors generally affecting the banking industry and specifically affecting our operations, markets and products. Without limiting the foregoing, the words believes, expects, anticipates, estimates, projects, intends, and similar expressions are intended to identify forward-lookin statements. These forward-looking statements are based upon assumptions we believe are reasonable and may relate to, among other things, the adequacy of the allowance for loan losses, changes in interest rates, and litigation results. These forward-looking statements are subject to risks and uncertainties. Actual results could differ materially from those projected for many reasons, including without limitation, changing events and trends that have influenced our assumptions. These trends and events include (i) difficulties in maintaining our growth; (ii) unique risks associated with our construction

9

#### **Table of Contents**

and land development loans; (iii) changes in the interest rate environment; (iv) changes in land values and economic conditions in Atlanta, Georgia; (v) our ability to maintain and service relationships with automobile dealers and indirect automobile loan purchasers and our ability to profitably manage changes in our indirect automobile lending operations; (vi) less favorable than anticipated changes in the national and local business environment, particularly in regard to the housing market in general and residential construction and new home sales in particular; (vii) adverse changes in the regulatory requirements affecting us; (viii) greater competitive pressures among financial institutions in our market; (ix) changes in political, legislative and economic conditions; (x) inflation; (xi) greater loan losses than historic levels and an insufficient allowance for loan losses; (xii) environmental liability risks; and (xiii) failure to achieve the revenue increases expected to result from our investments in branch additions and in our transaction deposit and lending businesses.

This list is intended to identify some of the principal factors that could cause actual results to differ materially from those described in the forward-looking statements included herein and are not intended to represent a complete list of all risks and uncertainties in our business. Investors are encouraged to read the related section in our 2006 Annual Report on Form 10-K, including the Risk Factors set forth therein. Additional information and other factors that could affect future financial results are included in our filings with the Securities and Exchange Commission.

#### **Critical Accounting Policies**

Our accounting and reporting policies are in accordance with U.S. generally accepted accounting principles and conform to general practices within the financial services industry. Our financial position and results of operations are affected by management supplication of accounting policies, including estimates, assumptions and judgments made to arrive at the carrying value of assets and liabilities and amounts reported for revenues, expenses and related disclosures. Different assumptions in the application of these policies, or conditions significantly different from certain assumptions, could result in material changes in our consolidated financial position or consolidated results of operations. The more critical accounting and reporting policies include those related to the allowance for loan losses, the capitalization of servicing assets and liabilities and the related amortization, loan related revenue recognition, and income taxes. Our accounting policies are fundamental to understanding our consolidated financial position and consolidated results of operations. Significant accounting policies are periodically discussed and reviewed with and approved by the Audit Committee of the Board of Directors and the Board of Directors.

Our critical accounting policies that are highly dependent on estimates, assumptions and judgment are substantially unchanged from the descriptions included in the notes to consolidated financial statements in our Annual Report on Form 10-K for the year ended December 31, 2006.

#### **Results of Operations**

#### **Earnings**

Net income was \$2.1 million for the second quarter of 2007 compared to \$2.6 million for the second quarter of 2006, a decrease of 19.6%. Basic and diluted earnings per share for the second quarter of 2007 and 2006 were \$.22 and \$.28, respectively. Net income for the six months ended June 30, 2007, was \$4.6 million compared to \$4.7 million for the comparable period of 2006. Basic and diluted earnings per share for the first six months of 2007 and 2006 were \$.50 and \$.51, respectively. The decrease in net income for the second quarter of 2007, when compared to the second quarter of 2006, was primarily due to the increase in the provision for loan losses that reflects a downturn in the metropolitan Atlanta residential construction housing market. The decrease in net income for the first six months of 2007 when compared to the same period in 2006 was primarily due to an increase in the provision for loan losses, exacerbated by increased noninterest expense

10

#### **Table of Contents**

from salaries and employee benefits, coupled with increased costs related to growing volumes of accounts and related transaction activity.

#### **Net Interest Income**

Net interest income increased \$1.2 million or 11.0% in the second quarter of 2007 to \$11.7 million compared to \$10.5 million for the same period in 2006, driven by increases in average interest-earning assets, which more than offset the decline in the net interest margin. The average balance of interest-earning assets increased by \$172 million or 12.6% to \$1.541 billion for the second quarter of 2007, when compared to the same period in 2006. The yield on interest-earning assets for the second quarter of 2007 was 7.40%, an increase of 58 basis points when compared to the yield on interest-earning assets for the same period in 2006. The average balance of loans outstanding for the second quarter of 2007 increased \$187 million or 15.5% to \$1.389 billion when compared to the same period in 2006. The yield on average loans outstanding for the period increased 60 basis points to 7.66% when compared to the same period in 2006, in large part due to increasing yields on the consumer loan portfolio, consisting primarily of indirect automobile loans.

The average balance of investment securities for the second quarter of 2007 decreased \$11 million or 7.2% to \$147 million when compared to the same period in 2006. The yield on average investment securities outstanding increased six basis points to 5.00% when compared to the same period in 2006.

The average balance of interest-bearing liabilities increased \$170 million or 14.0% to \$1.383 billion for the second quarter of 2007 and the rate on this average balance increased 63 basis points to 4.82% when compared to the same period in 2006. The 63 basis point increase in the cost of interest-bearing liabilities was greater than the 58 basis point increase in the yield on interest earning assets. Offsetting this increase was the higher average balance of interest-earning assets in the second quarter of 2007 compared to the second quarter of 2006. Net interest margin was 3.08% for the second quarter of 2007 and 3.11% for the comparable period in 2006. When compared to the first quarter of 2007, net interest margin increased six basis points, primarily due to an 11 basis point increase in the yield on loans, while the cost of interest-bearing liabilities was unchanged.

Net interest income increased \$2.1 million or 10.2% in the first six months of 2007 to \$23.0 million compared to \$20.8 million for the same period in 2006, driven by increases in average interest-earning assets, which more than offset the decline in the net interest margin. The average balance of interest-earning assets increased by \$185 million or 13.7% to \$1.535 billion for the first six months of 2007, when compared to the same period in 2006. The yield on interest-earning assets for the first six months of 2007 was 7.36%, an increase of 70 basis points when compared to the yield on interest-earning assets for the same period in 2006. The average balance of loans outstanding for the first six months of 2007 increased \$201 million or 17.0% to \$1.381 billion when compared to the same period in 2006. The yield on average loans outstanding for the period increased 72 basis points to 7.60% when compared to the same period in 2006, in large part due to increasing yields on the consumer loan portfolio, consisting primarily of indirect automobile loans.

The average balance of investment securities for the first six months of 2007 decreased \$15 million or 9.1% to \$147 million when compared to the same period in 2006. The yield on average investment securities outstanding increased eight basis points to 5.02% when compared to the same period in 2006.

The average balance of interest-bearing liabilities increased \$174 million or 14.6% to \$1.371 billion for the first six months of 2007 and the rate on this average balance increased 84 basis points to 4.82% when compared to the same period in 2006. The 84 basis point increase in the cost of interest-bearing liabilities was greater than the 70 basis point increase in the yield on interest earning assets. Offsetting this increase was the higher average balance of interest-earning assets in the first six months of 2007 compared to the first six months of 2006. Net interest margin was 3.05% for the first six months of 2007 and 3.13% for the comparable period in 2006.

#### **Provision for Loan Losses**

The provision for loan losses for the second quarter and the first six months of 2007 was \$1.7 million and \$2.2 million, respectively, compared to \$525,000 and \$1.2 million for the same periods in 2006. The allowance for loan losses as a percentage of loans at June 30, 2007, was 1.03% compared to 1.06% at June 30, 2006, as the ratio of adversely classified loans to total loans decreased from 2.41% at June 30, 2006, to 1.76% at June 30, 2007. Compared to March 31, 2007, the allowance for loan losses as a percentage of loans increased from 1.02%. The increase in the provision in the second quarter and first six months of 2007, as compared to the same periods in 2006 was primarily due to charge-offs and charge-downs on residential construction loans and an increase in adversely classified residential construction loans. The metropolitan Atlanta construction housing market in general and new home sales in particular have continued to struggle. Real estate construction loans make up approximately 22% of our diverse loan portfolio. We do not have a direct exposure to the sub-prime market. The ratio of net charge-offs to average loans on an annualized basis for the six months ended June 30, 2007, increased to .33% compared to .18% for the same period in 2006. The ratio of net charge-offs to average loans for 2006 was .19%. The following schedule summarizes changes in the allowance for loan losses for the periods indicated (dollars in thousands):

	Six Mont	Year Ended December			
	June 30,			31,	
	2007	2006		2006	
Balance at beginning of period	\$ 13,944	\$ 12,643	\$	12,643	
Charge-offs:					
Commercial, financial and agricultural		1		1	
SBA		66		67	
Real estate-construction	811				
Real estate-mortgage	49			5	
Consumer installment	2,021	1,599		3,616	
Total charge-offs	2,881	1,666		3,689	
Recoveries:					
Commercial, financial and agricultural	161	130		505	
SBA		138		145	
Real estate-construction	40				
Real estate-mortgage	71	4		7	
Consumer installment	433	358		733	
Total recoveries	705	630		1,390	
Net charge-offs	2,176	1,036		2,299	
Provision for loan losses	2,170	1,200		3,600	
Trovision for four fosses	2,130	1,200		3,000	
Balance at end of period	\$ 13,918	\$ 12,807	\$	13,944	
Ratio of net charge-offs to average loans	.33%	.18%		.19%	
	1.03%	1.06%		1.05%	

Allowance for loan losses as a percentage of loans at end of period

Construction loan net charge-offs were \$771,000 in the first six months of 2007 compared to no charge-offs in the same period of 2006. These charge-offs were related to a limited number of residential construction builders and were attributed to the slow down in housing construction and sales. We have identified and addressed the problems in our residential construction portfolio and will continue to closely monitor the activity and trends in the residential housing construction portfolio as well as the rest of the loan portfolio. Consumer installment loan net charge-offs in the first six months of 2007 of \$1.6 million were only slightly greater than the same period in 2006, notwithstanding significant growth in outstanding balances. The ratio of net charge-

12

#### **Table of Contents**

offs to average consumer loans outstanding was .23% and .19% during the first six months of 2007 and 2006, respectively. In determining the appropriate level for the allowance for loan losses, management ensures that the overall allowance appropriately reflects a margin for the imprecision inherent in most estimates of the range of probable credit losses. This additional allowance, if any, is reflected in the overall allowance.

Management believes the allowance for loan losses is adequate to provide for losses inherent in the loan portfolio (see Asset Quality ).

#### **Noninterest Income**

Noninterest income for the second quarter and the first six months of 2007 was \$4.3 million and \$8.8 million, respectively, compared to \$3.8 million and \$7.4 million, respectively, for the same periods in 2006, an increase of \$569,000 and \$1.4 million, or 15.1% and 19.7%, respectively. These increases were primarily due to an increase in revenues from indirect lending activities and SBA lending activities, as well as an increase in revenues from service charges on deposit accounts as a result of growth in the numbers of accounts serviced.

Income from indirect lending activities, which includes both net gains from the sale of indirect automobile loans and servicing and ancillary loan fees on loans sold, for the second quarter and the first six months of 2007 increased \$267,000 and \$640,000, or 25.7% and 31.4%, to \$1.3 million and \$2.7 million, respectively, compared to the same periods of 2006. The increases were due primarily to increased ancillary loan servicing fees on portfolio loans and on loans sold servicing retained and increased gains resulting from loan sales. Indirect automobile loans serviced for others totaled \$304 million and \$275 million at June 30, 2007 and 2006, respectively, an increase of \$29 million or 10.5%. This reflects an increase in the number and volume of indirect automobile loans sold with servicing retained, resulting in an increase in the volume of loans serviced during the second quarter and first six months of 2007, when compared to the same periods of 2006. There were sales of \$30 million and \$104 million, respectively, of indirect automobile loans in the second quarter and first six months of 2007 compared to sales of \$38 million and \$71 million, respectively, in the same periods of 2006.

Income from SBA lending activities for the second quarter and first six months of 2007 increased \$163,000 and \$440,000, or 40.0% and 56.8%, to \$570,000 and \$1.2 million, respectively, when compared to the same periods in 2006, due to the continued expansion of the SBA lending business, resulting in an increased volume of and gains on sales, coupled with a growing servicing portfolio generating increased servicing and ancillary fees.

Service charges on deposit accounts for the second quarter and the first six months of 2007, increased \$204,000 and \$349,000, or 20.4% and 17.7%, to \$1.2 million and \$2.3 million, respectively, when compared to the same periods in 2006, due to the growing number of transaction accounts resulting from the transaction account acquisition program initiated in early 2006 and continuing through 2007 to attract lower-costing deposits generating service charges and fees.

#### **Noninterest Expense**

Noninterest expense was \$11.4 million and \$22.9 million, respectively, for the second quarter and the first six months of 2007, compared to \$10.1 million and \$20.2 million, respectively, for the same periods in 2006, an increase of \$1.3 million and \$2.8 million, or 12.9% and 13.7%, respectively. The increases in expenses primarily related to salaries and employee benefits and other operating expenses as the result of hiring new lenders, branch network expansion, and increases in the volume of accounts serviced.

Salaries and employee benefits expenses increased 13.8% and 15.0%, or \$760,000 and \$1.7 million, to \$6.3 million and \$12.7 million, respectively, in the second quarter and the first six months of 2007 compared to

13

#### **Table of Contents**

the same periods in 2006. The increases were primarily attributable to the addition of seasoned loan production and branch operations staff, including SBA, indirect automobile, and commercial lenders to increase lending volume, and staff for the new branches added in 2006 and to some extent in 2007. Full-time equivalent employees totaled 416 at June 30, 2007, compared to 363 at June 30, 2006. Salaries and employee benefits decreased 2.3% or \$147,000 in the second quarter of 2007 compared to the first quarter of 2007, in part due to lower commissions and incentive expenses as a result of the decrease in loan production and loan sales. Management expects salaries and employee benefits to increase on a moderate basis for the remainder of 2007.

Other operating expenses increased 23.5% and 30.8%, or \$300,000 and \$763,000, to \$1.6 million and \$3.2 million, respectively, in the second quarter and the first six months of 2007, when compared to the same periods in 2006. The increases were primarily related to hiring costs, business development costs, and costs in numerous expense areas due to branch network expansion, production growth, account volume growth and account activity increases related to both loans and deposits.

#### **Provision for Income Taxes**

The provision for income taxes for the second quarter and first six months of 2007 was \$946,000 and \$2.1 million, respectively, compared to \$1.1 million and \$2.1 million, respectively, for the same periods in 2006. The effective tax rate for the second quarter and first six months of 2007 was 31.4% and 30.9%, respectively, and for the comparable periods in 2006 was 30.6% and 31.4%, respectively, due to increases in tax advantaged general obligation bonds and tax advantaged loans.

#### Financial Condition

#### **Assets**

Total assets were \$1.634 billion at June 30, 2007, compared to \$1.649 billion at December 31, 2006, a slight decrease of \$15 million, or .9%.

Loans increased \$15 million or 1.2% to \$1.346 billion at June 30, 2007 compared to \$1.331 billion at December 31, 2006. Significant loan production during the six month period ended June 30, 2007 was offset in large part by significant payoffs including the payoff of certain large adversely classified loans and the sale of \$39 million in loans. The increase in loans was the result of a \$26 million or 4.0% increase in consumer installment loans, consisting primarily of indirect automobile loans, to \$673 million and an increase in commercial real estate loans of \$13 million or 7.9% to \$176 million. These increases were partially offset by a decline in construction loans of \$15 million or 4.9% to \$291 million. Contributing to the decline were significant construction loan payoffs, which more than offset strong loan production. In addition, commercial, financial and agricultural loans decreased \$10 million or 8.3% to \$113 million.

Loans held-for-sale increased \$2 million or 2.9% to \$60 million at June 30, 2007, compared to December 31, 2006. The increase in loans held-for-sale was due to small increases in all categories of loans held-for-sale.

14

#### **Table of Contents**

The following schedule summarizes our total loans at June 30, 2007, and December 31, 2006 (dollars in thousands):

	June 30, 2007	Ι	December 31, 2006
Loans:			
Commercial, financial and agricultural	\$ 100,010	\$	107,992
Tax exempt commercial	12,744		14,969
Real estate mortgage commercial	176,216		163,275
Total commercial	288,970		286,236
Real estate construction	291,221		306,078
Real estate mortgage residential	93,156		91,652
Consumer installment	672,789		646,790
Loans	1,346,136		1,330,756
Allowance for loan losses	13,918		13,944
Loans, net of allowance	\$1,332,218	\$	1,316,812
Total Loans:			
Loans	\$ 1,346,136	\$	1,330,756
Loans Held-for-Sale:	Ψ 1,5 10,150	Ψ	1,550,750
Residential mortgage	699		321
Consumer installment	44,000		43,000
SBA	15,233		14,947
OD/1	15,255		14,547
Total loans held-for-sale	59,932		58,268
Total loans	\$ 1,406,068	\$	1,389,024

#### **Asset Quality**

The following schedule summarizes our asset quality position at June 30, 2007, and December 31, 2006 (dollars in thousands):

	June 30, 2007	December 31, 2006		
Nonperforming assets: Nonaccrual loans Repossessions Other real estate	\$ 8,270 1,240 2,884	\$ 4,587 937		
Total nonperforming assets	\$ 12,394	\$ 5,524		
Loans 90 days past due and still accruing	\$	\$		

Allowance for loan losses	\$ 13,918	\$ 13,944
Ratio of loans past due and still accruing to loans	%	%
Ratio of nonperforming assets to total loans and repossessions	.88%	.40%
Allowance to period-end loans	1.03%	1.05%
Allowance to nonaccrual loans and repossessions (coverage ratio)	1.46x	2.52x
15		

#### **Table of Contents**

The increase in nonperforming assets at June 30, 2007, compared to December 31, 2006, was primarily driven by increases in nonaccrual loans and other real estate, over 80% of the aggregate balances of which are secured by real estate. The majority of the \$4 million increase in nonaccrual loans from December 31, 2006 to June 30, 2007, is from three large real estate secured credit relationships totaling \$3.9 million. Of the \$2.9 million of other real estate, \$2.5 million is related to three residential construction loan relationships. The construction housing market in general and new home sales in particular have suffered during the first six months of 2007. Management believes it has been proactive in charging down and charging off these nonperforming assets as appropriate and anticipates no significant additional losses above those provided for in the allowance for loan losses resulting from these nonperforming assets. Management s assessment of the overall loan portfolio is that loan quality and performance continue to be relatively strong. This section should be read in conjunction with the discussion in Provision for Loan Losses .

#### **Investment Securities**

Total unrealized losses on investment securities available-for-sale were \$4.9 million at June 30, 2007. There were no unrealized gains at June 30, 2007. Total unrealized losses on investment securities available-for-sale, net of unrealized gains of \$17,000, were \$2.6 million at December 31, 2006. Net unrealized losses on investment securities available-for-sale increased \$2.4 million during the six months ended June 30, 2007.

Declines in fair value of held-to-maturity and available-for-sale securities below their cost that are deemed to be other than temporary are reflected in earnings as realized losses. In estimating other-than temporary impairment losses, management considers, among other things, (i) the length of time and the extent to which the fair value has been less than cost, (ii) the financial condition and near-term prospects of the issuer, and (iii) the intent and ability to retain our investment in the issuer for a period of time sufficient to allow for any anticipated recovery in fair value.

Certain individual investment securities were in a continuous unrealized loss position in excess of 12 months at June 30, 2007. However, all investment securities in a continuous unrealized loss position in excess of 12 months at June 30, 2007, were U.S. Agency notes and agency pass-through mortgage backed securities and the unrealized loss positions resulted not from credit quality issues, but from market interest rate increases over the interest rates prevalent at the time the mortgage backed securities were purchased, and are considered temporary.

Also, as of June 30, 2007, management had the ability and intent to hold the temporarily impaired securities for a period of time sufficient for a recovery of cost. Accordingly, as of June 30, 2007, management believes the impairments discussed above are temporary and no impairment loss has been recognized in our Consolidated Statements of Income.

#### **Deposits**

Total deposits at June 30, 2007, were \$1.391 billion compared to \$1.387 billion at December 31, 2006, a \$5 million or .3% increase. Savings deposits increased \$20 million or 11.0% to \$202 million, in part due to some shift from time deposits to savings deposits as the result of conservative time deposit pricing to manage and better control the cost of funds. Interest-bearing demand and money market accounts increased \$11 million or 3.8% to \$297 million. The increase in interest-bearing demand and money market account balances was in part due to an increase in the number of transaction accounts as the result of continued benefits from the extensive transaction account acquisition program implemented in January 2006 and continuing during 2007, and in part due to an increase in selected deposit rates to fund significant loan growth. Time deposits decreased \$1 million or .1% to \$762 million. The growth in time deposit balances was limited as a result of conservative pricing, as discussed above. Noninterest-bearing demand deposits decreased \$25 million or 16.4% to \$129

16

#### **Table of Contents**

million due in part to significant growth in certain commercial account balances during the fourth quarter of 2006 in anticipation of large disbursements for business activities, including tax payments, during the first half of 2007. Management believes that the number of our transactional deposit accounts will continue to increase significantly during the remainder of 2007.

#### **Short-Term Borrowings**

There were no outstanding Federal funds purchased at June 30, 2007, compared to \$20 million at December 31, 2006, a decline of \$20 million. Other short-term borrowings at June 30, 2007, totaled \$50 million compared to \$52 million at December 31, 2006, a decline of \$2 million or 4.3%. The total \$22 million decline in short-term borrowings was a result of deposit growth and loan sales and payoffs, as well as a decrease in Federal funds sold. Other short-term borrowings at June 30, 2007, consisted of \$25 million in an FHLB collateralized borrowing, \$14 million in overnight repurchase agreements primarily with commercial transaction account customers, and \$11 million of collateralized debt maturing during 2007.

#### **Subordinated Debt**

The Company has four unconsolidated business trust ( trust preferred ) subsidiaries that are variable interest entities: FNC Capital Trust I ( FNCCTI ), Fidelity National Capital Trust I ( FidNCTI ), Fidelity Southern Statutory Trust I ( FSCSTI ) and Fidelity Southern Statutory Trust II ( FSCSTII ). Our subordinated debt consists of the outstanding obligations of the four trust preferred issues and the amounts to fund the investments in the common stock of those entities.

The following schedule summarizes our subordinated debt at June 30, 2007 (dollars in thousands):

Trust		Subordinated Debt <sup>(2)</sup>			
			$\mathbf{J}$	une 30,	Interest
Preferred	Issued <sup>(1)</sup>	Par	2007		Rate
	March				Fixed @
FNCCTI	8, 2000	\$ 10,500	\$	10,825	10.875%
	July 19,				Fixed @
FidNCTI	2000	10,000		10,309	11.045%
	June				
	26,				Variable @
FSSTI	2003	15,000		15,464	$8.46\%^{(3)}$
	March				
	17,				Variable @
FSSTII	2005	10,000		10,310	$7.25\%^{(4)}$
		\$45,500	\$	46,908	

- 1. Each trust preferred security has a final maturity thirty years from the date of issuance.
- 2. Includes investments in the common

stock of these entities.

# 3. Reprices quarterly at a rate 310 basis points over three month LIBOR.

4. Reprices quarterly at a rate 189 basis points over three month LIBOR.

#### **Liquidity and Capital Resources**

Market and public confidence in our financial strength and that of financial institutions in general will largely determine the access to appropriate levels of liquidity. This confidence is significantly dependent on our ability to maintain sound credit quality and the ability to maintain appropriate levels of capital resources.

Liquidity is defined as the ability to meet anticipated customer demands for funds under credit commitments and deposit withdrawals at a reasonable cost and on a timely basis. Management measures the liquidity position by giving consideration to both on-balance sheet and off-balance sheet sources of and demands for funds on a daily and weekly basis.

17

#### **Table of Contents**

Sources of liquidity include cash and cash equivalents, net of Federal requirements to maintain reserves against deposit liabilities; investment securities eligible for sale or pledging to secure borrowings from dealers and customers pursuant to securities sold under agreements to repurchase ( repurchase agreements ); loan repayments; loan sales; deposits and certain interest-sensitive deposits; brokered deposits; a collateralized line of credit at the Federal Reserve Bank of Atlanta ( FRB ) Discount Window; a collateralized line of credit from the Federal Home Loan Bank of Atlanta ( FHLB ); and borrowings under unsecured overnight Federal funds lines available from correspondent banks. The principal demands for liquidity are new loans, anticipated fundings under credit commitments to customers, and deposit withdrawals.

Management seeks to maintain a stable net liquidity position while optimizing operating results, as reflected in net interest income, the net yield on interest-earning assets and the cost of interest-bearing liabilities in particular. Our Asset/Liability Management Committee ( ALCO ) meets regularly to review the current and projected net liquidity positions and to review actions taken by management to achieve this liquidity objective.

As of June 30, 2007, we had unused sources of liquidity in the form of unused unsecured Federal funds lines totaling \$62 million, unpledged securities with a market value of \$25 million, brokered deposits available through investment banking firms and significant additional FHLB and FRB lines of credit, subject to available qualifying collateral.

#### Shareholders Equity

Shareholders equity was \$97 million at June 30, 2007, and \$95 million at December 31, 2006. Shareholders equity as a percent of total assets was 5.9% at June 30, 2007, compared to 5.7% at December 31, 2006. The increase in shareholders equity during the six months ended June 30, 2007 was primarily the result of net income plus common stock issued, net of dividends paid.

At June 30, 2007, and December 31, 2006, we exceeded all capital ratios required by the FRB, as reflected in the following schedule:

		FRB		
	Minimum			
				December
		Capital	June 30,	31,
Capital Ratios:		Ratio	2007	2006
Leverage		4.00%	8.13%	8.07%
Risk-Based Capital				
Tier I		4.00	8.60	8.54
Total		8.00	10.36	10.37
	18			

#### **Table of Contents**

At June 30, 2007 and December 31, 2006, the Bank exceeded all capital ratios required by the FDIC to be considered well capitalized. The following table sets forth the capital requirements for the Bank under FDIC regulations and the Bank s capital ratios at June 30, 2007, and December 31, 2006, respectively:

	FDIC		
	Regulations		
	Well	June 30,	December 31,
~			· · · · · · · · · · · · · · · · · · ·
Capital Ratios:	Capitalized	2007	2006
Leverage	5.00%	8.13%	7.98%
Risk-Based Capital			
Tier I	6.00	8.61	8.44
Total	10.00	10.20	10.05

During the six month period ended June 30, 2007, we declared and paid dividends on our common stock of \$.18 per share totaling \$1.7 million, which represented a 12.5% increase in dividends paid per share when compared to the same period in 2006.

#### **Market Risk**

Our primary market risk exposures are interest rate risk and credit risk and, to a lesser extent, liquidity risk. We have little or no risk related to trading accounts, commodities, or foreign exchange.

Interest rate risk is the exposure of a banking organization s financial condition and earnings ability to withstand adverse movements in interest rates. Accepting this risk can be an important source of profitability and shareholder value; however, excessive levels of interest rate risk can pose a significant threat to assets, earnings, and capital. Accordingly, effective risk management that maintains interest rate risk at prudent levels is essential to our success.

ALCO, which includes senior management representatives, monitors and considers methods of managing the rate and sensitivity repricing characteristics of the balance sheet components consistent with maintaining acceptable levels of changes in portfolio values and net interest income with changes in interest rates. The primary purposes of ALCO are to manage interest rate risk consistent with earnings and liquidity, to effectively invest our capital, and to preserve the value created by our core business operations. Our exposure to interest rate risk compared to established tolerances is reviewed on at least a quarterly basis by our Board of Directors.

Evaluating a financial institution s exposure to changes in interest rates includes assessing both the adequacy of the management process used to control interest rate risk and the organization s quantitative levels of exposure. When assessing the interest rate risk management process, we seek to ensure that appropriate policies, procedures, management information systems, and internal controls are in place to maintain interest rate risk at prudent levels with consistency and continuity. Evaluating the quantitative level of interest rate risk exposure requires us to assess the existing and potential future effects of changes in interest rates on our consolidated financial condition, including capital adequacy, earnings, liquidity, and, where appropriate, asset quality.

Interest rate sensitivity analysis is used to measure our interest rate risk by computing estimated changes in earnings and the net present value of our cash flows from assets, liabilities, and off-balance sheet items in the event of a range of assumed changes in market interest rates. Net present value represents the market value of portfolio equity and is equal to the market value of assets minus the market value of liabilities, with adjustments made for off-balance sheet items. This analysis assesses the risk of loss in the market risk sensitive instruments

19

#### **Table of Contents**

in the event of a sudden and sustained 200 basis point increase or decrease in market interest rates (equity at risk).

Our policy states that a negative change in net present value (equity at risk) as a result of an immediate and sustained 200 basis point increase or decrease in interest rates should not exceed the lesser of 2% of total assets or 15% of total regulatory capital. It also states that a similar increase or decrease in interest rates should not negatively impact net interest income or net income by more than 5% or 15%, respectively.

The most recent rate shock analysis indicated that the effects of an immediate and sustained increase or decrease of 200 basis points in market rates of interest would fall well within policy parameters and approved tolerances for equity at risk, net interest income, and net income.

We have historically been asset sensitive to six months; however, we have been liability sensitive from six months to one year, largely mitigating the potential negative impact on net interest income and net income over a full year from a sudden and sustained decrease in interest rates. Likewise, historically the potential positive impact on net interest income and net income of a sudden and sustained increase in interest rates is reduced over a one-year period as a result of our liability sensitivity in the six month to one year time frame.

As discussed, the negative impact of an immediate and sustained 200 basis point increase in market rates of interest on the net present value (equity at risk) was well within established tolerances as of the most recent shock analysis and was greater than that for the prior quarter, primarily because of the increased sensitivity in our transactional deposit accounts. Also, the negative impact of an immediate and sustained 200 basis point decrease in market rates of interest on net interest income and net income was well within established tolerances and also reflected an increase in interest rate sensitivity in our transactional deposit accounts compared to the prior quarter. We follow FDIC guidelines for certain balances in non-maturity deposits such as interest-bearing transaction and savings accounts in the interest rate sensitivity (gap) analysis; therefore, this analysis does not reflect the full impact of rapidly rising or falling market rates of interest on these accounts compared to the results of the rate shock analysis.

Rate shock analysis provides only a limited, point in time view of interest rate sensitivity. The gap analysis also does not reflect factors such as the magnitude (versus the timing) of future interest rate changes and asset prepayments. The actual impact of interest rate changes upon earnings and net present value may differ from that implied by any static rate shock or gap measurement. In addition, net interest income and net present value under various future interest rate scenarios are affected by multiple other factors not embodied in a static rate shock or gap analysis, including competition, changes in the shape of the Treasury yield curve, divergent movement among various interest rate indices, and the speed with which interest rates change.

#### **Interest Rate Sensitivity**

The major elements used to manage interest rate risk include the mix of fixed and variable rate assets and liabilities and the maturity and repricing patterns of these assets and liabilities. It is our policy not to invest in derivatives. We perform a quarterly review of assets and liabilities that reprice and the time bands within which the repricing occurs. Balances generally are reported in the time band that corresponds to the instrument s next repricing date or contractual maturity, whichever occurs first. However, fixed rate indirect automobile loans, mortgage backed securities, and residential mortgage loans are primarily included based on scheduled payments with a prepayment factor incorporated. Through such analyses, we monitor and manage our interest sensitivity gap to minimize the negative effects of changing interest rates.

The interest rate sensitivity structure within our balance sheet at June 30, 2007, indicated a cumulative net interest sensitivity liability gap of 10.65% when projecting out one year. In the near term, defined as 90 days, there was a cumulative net interest sensitivity asset gap of 6.49% at June 30, 2007. When projecting

20

#### **Table of Contents**

forward six months, there was a cumulative net interest sensitivity liability gap of 3.66%. This information represents a general indication of repricing characteristics over time; however, the sensitivity of certain deposit products may vary during extreme swings in the interest rate cycle. Since all interest rates and yields do not adjust at the same velocity, the interest rate sensitivity gap is only a general indicator of the potential effects of interest rate changes on net interest income. Our policy states that the cumulative gap at six months and one year should generally not exceed 15% and 10%, respectively. Our cumulative gap at one year slightly exceeds the 10% threshold established for this measure primarily due to the flat yield curve and management s expectation of flat to falling interest rates throughout 2007. We have positioned our average time deposit maturities in the six month to one year range based on the above, resulting in an increase in our liability sensitivity and positioning ourselves to take advantage of flat to falling interest rates. The interest rate shock analysis is generally considered to be a better indicator of interest rate risk and it reflects this increase in liability sensitivity.

#### Item 3. Quantitative and Qualitative Disclosures About Market Risk

See Item 2 Market Risk and Interest Rate Sensitivity for quantitative and qualitative discussion about our market risk.

#### **Item 4.** Controls and Procedures

#### **Evaluation of Disclosure Controls and Procedures**

Pursuant to Rule 13a-15(b) under the Securities Exchange Act of 1934, Fidelity's management supervised and participated in an evaluation, with the participation of the Company's Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures (as defined under Rule 13a-15(e) under the Securities Exchange Act of 1934) as of the end of the period covered by this report. Based on, or as of the date of, that evaluation, the Company's Chief Executive Officer and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective to ensure that information required to be disclosed by us in the reports that we file or submit under the Securities Exchange Act of 1934 is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms, and that such information is accumulated and communicated to our management, including our principal executive officer and principal financial officer, as appropriate, to allow timely decisions regarding required disclosure.

#### **Changes in Internal Control over Financial Reporting**

There has been no change in the Company s internal control over financial reporting during the three months ended June 30, 2007, that has materially affected, or is reasonably likely to materially affect, the Company s internal control over financial reporting.

#### PART II OTHER INFORMATION

#### Item 1. Legal Proceedings

We are a party to claims and lawsuits arising in the normal course of business. Although the ultimate outcome of all claims and lawsuits outstanding as of June 30, 2007, cannot be ascertained at this time, it is the opinion of management that these matters, when resolved, will not have a material adverse effect on our results of operations or financial condition.

21

#### **Table of Contents**

#### Item 1A. Risk Factors

While the Company attempts to identify, manage, and mitigate risks and uncertainties associated with its business to the extent practical under the circumstances, some level of risk and uncertainty will always be present. Item 1A of our Annual Report on Form 10-K for the year ended December 31, 2006, describes some of the risks and uncertainties associated with our business. These risks and uncertainties have the potential to materially affect our cash flows, results of operations, and financial condition. We do not believe that there have been any material changes to the risk factors previously disclosed in our Annual Report on Form 10-K for the year ended December 31, 2006.

#### Item 4. Submission Of Matters To A Vote Of Security Holders

There was one matter submitted to a vote of security holders at Fidelity s annual meeting of shareholders held on April 26, 2007.

The proposal was the election of nine directors to serve until the next annual meeting of shareholders or until their successors are elected and qualified. There were 9,301,155 shares of Common Stock of Fidelity eligible to be voted at the Annual Meeting and 7,873,808 shares were represented at the meeting by the holders thereof, which constituted a quorum. The number of votes for the election of the directors was as follows:

		Votes
Director	Votes Cast For	Withheld
James B. Miller, Jr.	6,965,744	908,064
David B. Bockel	6,902,804	971,004
Edward G. Bowen, M.D.	6,963,248	910,560
Kevin S. King	6,965,848	907,960
James H. Miller III	6,933,480	940,328
H. Palmer Proctor, Jr.	6,965,724	908,084
Robert J. Rutland	6,964,298	909,510
W. Clyde Shepherd III	6,935,222	938,586
Rankin M. Smith, Jr.	6,933,530	940,278

#### Item 6. Exhibits

- (a) Exhibits. The following exhibits are filed as part of this Report.
- 3(a) and 4(a) Amended and Restated Articles of Incorporation of Fidelity Southern Corporation (incorporated by reference from Exhibit 3(f) to Fidelity Southern Corporation s Annual Report on Form 10-K for the year ended December 31, 2003)
  - 3(b) By-Laws (incorporated by reference from Exhibit 3(b) to Fidelity Southern Corporation s Annual Report on Form 10-K for the year ended December 31, 2005)
  - Certification of Chief Executive Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
  - Certification of Chief Financial Officer pursuant to Securities Exchange Act Rules 13a-14 and 15d-14, as adopted pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

22

#### **Table of Contents**

- 32.1 Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

#### FIDELITY SOUTHERN CORPORATION

(Registrant)

Date: August 3, 2007 BY: /s/ James B. Miller, Jr.

James B. Miller, Jr. Chief Executive Officer

Date: August 3, 2007 BY: /s/ B. Rodrick Marlow

B. Rodrick Marlow Chief Financial Officer

23