

FEDERATED DEPARTMENT STORES INC /DE/

Form 10-Q/A

November 15, 2002

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**SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 2054

**FORM 10-Q/A**

Amendment to Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 for the fiscal quarter ended May 4, 2002.

**FEDERATED DEPARTMENT STORES, INC.**

7 West Seventh St.  
Cincinnati, Ohio 45202  
(513) 579-7000  
and  
151 West 34th Street  
New York, New York 10001  
(212) 494-1602

**Delaware**  
(State of Incorporation)

**1-13536**  
(Commission File No.)

**13-3324058**  
(I.R.S. Employer  
Identification Number)

The Registrant has filed all reports required to be filed by Section 12, 13 or 15 (d) of the Act during the preceding 12 months and has been subject to such filing requirements for the past 90 days.

201,495,594 shares of the Registrant's Common Stock, \$.01 par value, were outstanding as of June 1, 2002.

**Explanatory Note**

This Amendment on Form 10-Q/A to the Company's Form 10-Q for its fiscal quarter ended May 4, 2002 (the "Form 10-Q") amends and restates Part I and Item 1 of Part II Legal Proceedings of the Form 10-Q to provide incremental disclosure. The changes to the Company's Consolidated Financial Statements set forth in Part I are limited to (i) the breakout of restructuring charges on the Company's Consolidated Statements of Income into asset impairment charges and restructuring charges, and (ii) the provision of incremental disclosure in the Notes to such Consolidated Financial Statements. Except as otherwise expressly stated or where the context requires otherwise, the information in this Amendment speaks of June 18, 2002, the date on which the Form 10-Q was filed with the Securities and Exchange Commission.

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**PART I FINANCIAL INFORMATION**

**FEDERATED DEPARTMENT STORES, INC.**

**Consolidated Statements of Income  
(Unaudited)**

(millions, except per share figures)

|                          | <b>13 Weeks<br/>Ended<br/>May 4, 2002</b> | <b>13 Weeks<br/>Ended<br/>May 5, 2001</b> |
|--------------------------|---|---|
| Net Sales                | \$ 3,453                                  | \$ 3,556                                  |
| Cost of sales:           |   |   |
| Recurring                |   |   |
| 2,078 2,158              |   |   |
| Inventory valuation      |   |   |
| adjustments related to   |   |   |
| Stern's closure          |   |   |
| 19                       |   |   |
| <hr/>                    |   |   |
| <hr/>                    |   |   |
| Total cost of sales      |   |   |
| 2,078 2,177              |   |   |
| Selling, general and     |   |   |
| administrative expenses  |   |   |
| 1,154 1,175              |   |   |
| Asset impairment charges |   |   |
| 4                        |   |   |
| Restructuring charges    |   |   |
| 22                       |   |   |
| <hr/>                    |   |   |
| <hr/>                    |   |   |
| Operating Income         |   |   |
| 221 178                  |   |   |
| Interest expense         |   |   |
| (78) (81)                |   |   |
| Interest income          |   |   |
| 4 3                      |   |   |
| <hr/>                    |   |   |

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Income from continuing  
operations before income  
taxes

147 100

Federal, state and local  
income tax expense

(58) (42)

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Income from continuing  
operations

89 58

Discontinued operations

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Net Income

\$89 \$58

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(Continued)

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**PART I FINANCIAL INFORMATION**

**FEDERATED DEPARTMENT STORES, INC.**

**Consolidated Statements of Income (continued)  
(Unaudited)**

(millions, except per share figures)

|                                     | <b>13 Weeks<br/>Ended<br/>May 4,<br/>2002</b> | <b>13 Weeks<br/>Ended<br/>May 5,<br/>2001</b> |
|-------------------------------------|---|---|
|                                     | <hr/>   | <hr/>   |
| Basic earnings per share:           |   |   |
| Income from continuing operations   |   |   |
| \$ .44                              | \$ .30  |   |
| Income from discontinued operations |   |   |
|                                     | <hr/>   |   |
|                                     | <hr/>   |   |
| Net income                          |   |   |
| \$ .44                              | \$ .30  |   |
|                                     | <hr/>   |   |
|                                     | <hr/>   |   |
| Diluted earnings per share:         |   |   |
| Income from continuing operations   |   |   |
| \$ .43                              | \$ .29  |   |
| Income from discontinued operations |   |   |
|                                     | <hr/>   |   |
|                                     | <hr/>   |   |
| Net income                          |   |   |
| \$ .43                              | \$ .29  |   |



The accompanying notes are an integral part of these unaudited Consolidated Financial Statements.

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**FEDERATED DEPARTMENT STORES, INC.**

**Consolidated Balance Sheets  
(Unaudited)**

(millions)

|                                   | <u>May<br/>4,<br/>2002</u> | <u>February<br/>2,<br/>2002</u> | <u>May<br/>5,<br/>2001</u> |
|-----------------------------------|----------------------------|---------------------------------|----------------------------|
| <b>ASSETS:</b>                    |                            |                                 |                            |
| Current Assets:                   |                            |                                 |                            |
| Cash                              | \$1,009                    | \$636                           | \$448                      |
| Accounts receivable               | 2,156                      | 2,379                           | 2,248                      |
| Merchandise inventories           | 3,640                      | 3,376                           | 3,882                      |
| Supplies and prepaid expenses     | 139                        | 124                             | 126                        |
| Deferred income tax assets        | 19                         | 21                              | 2                          |
| Assets of discontinued operations | 1,389                      | 1,812                           | 2,574                      |
| <hr/>                             |                            |                                 |                            |
| <hr/>                             |                            |                                 |                            |
| <hr/>                             |                            |                                 |                            |
| Total Current Assets              | 8,352                      | 8,348                           | 9,280                      |
| Property and Equipment net        | 6,416                      | 6,506                           | 6,513                      |
| Goodwill net                      | 305                        | 305                             | 224                        |
| Other Intangible Assets net       | 378                        | 378                             | 385                        |
| Other Assets                      | 613                        | 575                             | 521                        |
| <hr/>                             |                            |                                 |                            |
| <hr/>                             |                            |                                 |                            |
| <hr/>                             |                            |                                 |                            |
| Total Assets                      | \$16,064                   | \$16,112                        | \$16,923                   |



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LIABILITIES AND  
SHAREHOLDERS EQUITY:

Current Liabilities:

Short-term debt

\$1,006 \$1,012 \$1,129

Accounts payable and accrued  
liabilities

2,712 2,645 2,742

Income taxes

9 57 104

Liabilities of discontinued operations

894 1,068 971

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Total Current Liabilities

4,621 4,782 4,946

Long-Term Debt

3,859 3,859 4,342

Deferred Income Taxes

1,349 1,345 1,329

Other Liabilities

567 562 541

Shareholders Equity

5,668 5,564 5,765

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Total Liabilities and Shareholders

Equity

\$16,064 \$16,112 \$16,923

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The accompanying notes are an integral part of these unaudited Consolidated Financial Statements.

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**FEDERATED DEPARTMENT STORES, INC.**

**Consolidated Statements of Cash Flows  
(Unaudited)**

(millions)

|   | <b>13 Weeks<br/>Ended<br/>May 4,<br/>2002</b> | <b>13 Weeks<br/>Ended<br/>May 5,<br/>2001</b> |
|---|---|---|
| <b>Cash flows from continuing operating activities:</b>   |   |   |
| Net income  |   |   |
| \$89  | \$58  |   |
| Adjustments to reconcile net<br>income to net cash provided<br>by continuing operating<br>activities: |   |   |
| Income from discontinued<br>operations  |   |   |
| Depreciation and<br>amortization  | 164   | 161   |
| Amortization of intangible<br>assets  | 7   |   |
| Amortization of financing<br>costs  | 2   | 1   |
| Amortization of unearned<br>restricted stock  | 1   | 1   |
| Asset impairment and<br>restructuring charges   | 45  |   |
| Changes in assets and<br>liabilities:   |   |   |
| Decrease in accounts<br>receivable  | 223   | 190   |
| Increase in merchandise<br>inventories  | (264)   | (256)   |
| Increase in supplies and<br>prepaid expenses  | (15)  | (4)   |
| Increase in other assets not<br>separately identified   | (21)  | (15)  |
| Increase (decrease) in<br>accounts payable and accrued<br>liabilities not separately                  |   |   |

identified  
27 (15)  
Decrease in current income  
taxes  
(48) (140)  
Increase (decrease) in  
deferred income taxes  
6 (31)  
Increase in other liabilities  
not separately identified  
5 1

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Net cash provided by  
continuing operating  
activities  
169 3

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Cash flows from continuing  
investing activities:

Purchase of property and  
equipment  
(81) (53)  
Capitalized software  
(11) (18)

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Net cash used by continuing  
investing activities  
(92) (71)

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Cash flows from continuing  
financing activities:

Debt issued  
624  
Financing costs  
(7)  
Debt repaid  
(8) (113)

Increase in outstanding  
checks

41 73

Acquisition of treasury stock

(1) (147)

Issuance of common stock

15 31

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Net cash provided by  
continuing financing  
activities

47 461

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(Continued)

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**FEDERATED DEPARTMENT STORES, INC.**

**Consolidated Statements of Cash Flows (continued)  
(Unaudited)**

(millions)

|   | <b>13 Weeks<br/>Ended<br/>May 4, 2002</b> | <b>13 Weeks<br/>Ended<br/>May 5, 2001</b> |
|---|---|---|
| Net cash provided by continuing operations                | 124                                       | 393                                       |
| Net cash provided<br>(used) by discontinued<br>operations |   |   |
| 249 (167)   |   |   |
| <hr/>   |   |   |
| <hr/>   |   |   |
| Net increase in cash                                      |   |   |
| 373 226   |   |   |
| Cash at beginning of<br>period                            |   |   |
| 636 222   |   |   |
| <hr/>   |   |   |
| <hr/>   |   |   |
| Cash at end of period                                     |   |   |
| \$1,009 \$448   |   |   |
| <hr/>   |   |   |
| <hr/>   |   |   |
| Supplemental cash flow<br>information:                    |   |   |
| Interest paid   |   |   |
| \$104 \$95  |   |   |
| Interest received   |   |   |
| 4 2   |   |   |
| Income taxes paid (net of<br>refunds received)            |   |   |
| 56 205  |   |   |

The accompanying notes are an integral part of these unaudited Consolidated Financial Statements.



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**FEDERATED DEPARTMENT STORES, INC.**

**Notes to Consolidated Financial Statements  
(Unaudited)**

**1. Summary of Significant Accounting Policies**

A description of the Company's significant accounting policies is included in the Company's Annual Report on Form 10-K for the fiscal year ended February 2, 2002 (the 2001 10-K). The accompanying Consolidated Financial Statements should be read in conjunction with the Consolidated Financial Statements and notes thereto in the 2001 10-K.

Because of the seasonal nature of the retail business, the results of operations for the 13 weeks ended May 4, 2002 and May 5, 2001 (which do not include the Christmas season) are not indicative of such results for the fiscal year.

The Consolidated Financial Statements for the 13 weeks ended May 4, 2002 and May 5, 2001, in the opinion of management, include all adjustments (consisting only of normal recurring adjustments) considered necessary to present fairly, in all material respects, the consolidated financial position and results of operations of the Company and its subsidiaries.

Certain reclassifications were made to prior year's amounts to conform with the classifications of such amounts for the most recent year.

In April 2002, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) No. 145, Rescission of FASB Statements No. 4, 44, and 64, Amendment of FASB Statement No. 13, and Technical Corrections. This statement rescinds or amends existing authoritative pronouncements to make various technical corrections, clarify meanings or describe their applicability under changed conditions. SFAS No. 145 is effective for transactions occurring after May 15, 2002. Management does not anticipate that the adoption of this statement will have a material impact on the Company's consolidated financial position, results of operations or cash flows.

**2. Discontinued Operations**

On January 16, 2002, the Company's Board of Directors approved a plan to dispose of the operations of Fingerhut Companies, Inc. (Fingerhut), including the Arizona Mail Order, Figi's and Popular Club Plan businesses conducted by Fingerhut's subsidiaries, which were acquired by the Company on March 18, 1999. The results of the Fingerhut operations (including the Arizona Mail Order, Figi's and Popular Club Plan businesses conducted by Fingerhut's subsidiaries) have been classified as discontinued operations and prior periods have been restated.

The Company is in negotiations with third parties to sell selected assets of Fingerhut. The Company is also in negotiations to sell as ongoing businesses Arizona Mail Order, Figi's and Popular Club Plan. However, there can be no assurance that these negotiations will lead to consummated transactions.



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**FEDERATED DEPARTMENT STORES, INC.**

**Notes to Consolidated Financial Statements  
(Unaudited)**

Discontinued operations included Fingerhut sales which totaled \$266 million for the 13 weeks ended May 5, 2001. Estimated interest expense has been allocated to discontinued operations based upon the debt balances attributable to those operations. Interest expense allocated to discontinued operations was \$20 million for the 13 weeks ended May 5, 2001. A loss on disposal of the Fingerhut operations was recorded in the fourth quarter of fiscal 2001. This loss included significant estimates for the wind-down of the operations of Fingerhut, the wind-down of the Fingerhut accounts receivable portfolio, estimated losses on the sale of inventory and property and equipment, severance and retention costs and the losses on the sale of the subsidiary catalog businesses. As sales transactions are consummated and estimates are revised, additional income or losses are recorded within the discontinued operations line on the income statement and the amount the Company expects to realize from the net assets of discontinued operations is adjusted accordingly. For the 13 weeks ended May 4, 2002 and May 5, 2001, discontinued operations had no impact on net income.

Effective February 3, 2002, the Company adopted SFAS No. 144, Accounting for the Impairment and Disposal of Long-Term Assets. Upon adoption, the Company changed the presentation of the net assets of discontinued operations to a gross presentation. All periods have been restated to reflect this statement.

The net assets of Fingerhut included within discontinued operations are as follows:

|                     | <u>May 4, 2002</u> | <u>February 2,<br/>2002</u> | <u>May 5, 2001</u> |
|---------------------|--------------------|-----------------------------|--------------------|
|                     | (millions)         |                             |                    |
| Current assets      | \$ 1,298           | \$ 1,715                    | \$ 2,005           |
| Other assets        |                    |                             |                    |
| 91 97 569           |                    |                             |                    |
| Current liabilities |                    |                             |                    |
| (423) (518) (204)   |                    |                             |                    |
| Total debt          |                    |                             |                    |
| (450) (529) (720)   |                    |                             |                    |
| Other liabilities   |                    |                             |                    |
| (21) (21) (47)      |                    |                             |                    |
| <hr/>               |                    |                             |                    |
| <hr/>               |                    |                             |                    |
| <hr/>               |                    |                             |                    |
|                     | \$495              | \$744                       | \$1,603            |
| <hr/>               |                    |                             |                    |
| <hr/>               |                    |                             |                    |
| <hr/>               |                    |                             |                    |

**3. Asset Impairment and Restructuring Charges**

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The Company recorded \$45 million of asset impairment and restructuring charges during the first quarter of 2001 primarily related to the closure of the Stern's department store division and subsequent integration into its Macy's and Bloomingdale's operations, including \$19 million of inventory valuation adjustments as a part of cost of sales. These inventory valuation adjustments consist of markdowns on merchandise that was sold at Stern's and that would not continue to be sold following the conversion of the Stern's stores to Macy's and Bloomingdale's stores. The Company recorded \$4 million of asset impairment charges during the first quarter of 2001 related to an investment write-down as a result of the Company's determination, based on uncertain financing alternatives and a comparison to market values of similar publicly traded businesses, that this equity investment was impaired on an other than temporary basis. The remaining \$22 million of restructuring charges included \$8 million of duplicate central office costs, \$8 million of severance costs and \$6 million of costs associated with converting the Stern's stores into Macy's (primarily advertising).

**Table of Contents****FEDERATED DEPARTMENT STORES, INC.****Notes to Consolidated Financial Statements  
(Unaudited)**

In general, the Company recorded restructuring charges as expenses when they were incurred. The only costs that were accrued at the time management committed to the store closure and conversion plans were severance costs and lease obligations related to the Stern's closure, pursuant to Emerging Issues Task Force Abstract Issue No. 94-3, Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (including Certain Costs Incurred in a Restructuring).

The following tables show the activity associated with the Stern's restructuring accruals:

|                             | February<br>2,<br>2002 | Restructuring<br>Charges | Payments | May<br>4,<br>2002 |
|-----------------------------|------------------------|--------------------------|----------|-------------------|
|                             | (millions)             |                          |          |                   |
| Long-term lease obligations | \$ 18                  | \$                       | \$ (1)   | \$ 17             |
| Severance                   |                        |                          |          |                   |
| \$2                         | \$                     | \$(1)                    |          | \$1               |

The \$17 million reserve that the Company still expects to pay out relates to liabilities associated with the disposition of Stern's properties. The remaining severance accrual at May 4, 2002 relates to approximately 50 people.

|                             | February<br>3,<br>2001 | Restructuring<br>Charges | Payments | May<br>5,<br>2001 |
|-----------------------------|------------------------|--------------------------|----------|-------------------|
|                             | (millions)             |                          |          |                   |
| Long-term lease obligations | \$ 6                   | \$                       | \$       | \$ 6              |
| Severance                   |                        |                          |          |                   |
| \$ 8                        | \$                     | \$(5)                    |          | \$3               |

The \$6 million reserve that the Company expected to pay out related to liabilities associated with the disposition of Stern's properties. The restructuring charge for severance in the first quarter of 2001 covered approximately 300 people and the remaining accrual at May 5, 2001 related to approximately 35 people.

**4. Goodwill and Other Intangible Assets**

Effective February 3, 2002, the Company adopted SFAS No. 142, Goodwill and Other Intangible Assets. Upon adoption, the Company discontinued the practice of amortizing goodwill and indefinite lived intangible assets and determined that an impairment loss was not present. Impairment will be examined on an annual basis and more frequently if certain indicators are encountered. Intangible assets with a determinable useful life will continue to be amortized over that period.

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**FEDERATED DEPARTMENT STORES, INC.**

**Notes to Consolidated Financial Statements  
(Unaudited)**

The following summarizes the Company's goodwill and other intangible assets and amortization expense:

|                                  | May<br>4,<br>2002 | February<br>2, 2002 | May 5,<br>2001 |
|----------------------------------|-------------------|---------------------|----------------|
|                                  | _____             | _____               | _____          |
|                                  | (millions)        |                     |                |
| Amortizing intangible assets     |                   |                     |                |
| Customer lists                   | \$ 2              | \$ 2                | \$             |
| Less accumulated amortization    |                   |                     |                |
|                                  |                   |                     |                |
|                                  |                   |                     |                |
|                                  |                   |                     |                |
|                                  | \$2               | \$2                 | \$             |
|                                  |                   |                     |                |
|                                  |                   |                     |                |
|                                  |                   |                     |                |
| Non-amortizing intangible assets |                   |                     |                |
| Goodwill                         | \$305             | \$305               | \$224          |
| Tradenames                       | 376               | 376                 | 385            |
|                                  |                   |                     |                |
|                                  |                   |                     |                |
|                                  |                   |                     |                |
|                                  | \$681             | \$681               | \$609          |

████████████████████

████████████████████

████████████████████

|                       | 13<br>Weeks<br>Ended<br>May<br>4,<br>2002 | 13 Weeks<br>Ended<br>May 5,<br>2001 |
|-----------------------|---|-------------------------------------|
|                       | (millions)                                |                                     |
| Amortization expense  |   |                                     |
| Continuing operations | \$  | \$ 7                                |

Discontinued  
operations  
5

████████████████████

████████████████████

\$ \$12

████████████████████

████████████████████

The customer lists are being amortized over their estimated useful life of 7 years.

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**FEDERATED DEPARTMENT STORES, INC.**

**Notes to Consolidated Financial Statements  
(Unaudited)**

The following is an illustration of the impact on income from continuing operations and net income, including discontinued operations, as if the new accounting standard was effective beginning February 4, 2001:

|  | <b>13<br/>Weeks<br/>Ended<br/>May<br/>4,<br/>2002</b> | <b>13 Weeks<br/>Ended<br/>May 5, 2001</b> |
|--|---|---|
|  | <b>(millions)</b>                                     |   |
| Income from continuing operations          |   |   |
| <hr/>                                      |   |   |
| Reported income from continuing operations | \$89  | \$ 58                                     |
| Intangible asset and goodwill amortization |   |   |
| 6  |   |   |
| <hr/>                                      |   |   |
| <hr/>                                      |   |   |
| Adjusted income from continuing operations |   |   |
| \$89 \$64                                  |   |   |
| <hr/>                                      |   |   |
| <hr/>                                      |   |   |
| Basic earnings per share:                  |   |   |
| Reported income from continuing operations |   |   |
| \$.44 \$.30                                |   |   |
| Intangible asset and goodwill amortization |   |   |
| .03  |   |   |
| <hr/>                                      |   |   |
| <hr/>                                      |   |   |
| Adjusted income from continuing operations |   |   |
| \$.44 \$.33                                |   |   |

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Diluted earnings per share:

Reported income from continuing operations  
\$.43 \$.29  
Intangible asset and goodwill amortization  
.03

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Adjusted income from continuing operations  
\$.43 \$.32

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Net income

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Reported net income  
\$89 \$58  
Intangible asset and goodwill amortization  
9

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Adjusted net income  
\$89 \$67

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Basic earnings per share:

Reported net income  
\$.44 \$.30  
Intangible asset and goodwill amortization  
.04

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Adjusted net income  
\$.44 \$.34

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Diluted earnings per  
share:

Reported net income  
\$.43 \$.29  
Intangible asset and  
goodwill amortization  
.04

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Adjusted net income  
\$.43 \$.33

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**FEDERATED DEPARTMENT STORES, INC.**

**Notes to Consolidated Financial Statements  
(Unaudited)**

**5. Earnings Per Share**

The following table sets forth the computation of basic and diluted earnings per share from continuing operations:

|  | <u>13 Weeks Ended</u> |               |                    |               |
|--|-----------------------|---------------|--------------------|---------------|
|  | <u>May 4, 2002</u>    |               | <u>May 5, 2001</u> |               |
|  | <u>Income</u>         | <u>Shares</u> | <u>Income</u>      | <u>Shares</u> |
| (millions, except per share data)  |                       |               |                    |               |
| Income from continuing operations and average number of shares outstanding | \$89                  | 201.0         | \$58               | 197.5         |
| Shares to be issued under deferred compensation plans                      |                       |               |                    |               |
| .6   |                       | .5            |                    |               |
| <hr/>  |                       |               |                    |               |
| <hr/>  |                       |               |                    |               |
| <hr/>  |                       |               |                    |               |
| <hr/>  |                       |               |                    |               |
| \$89   | 201.6                 | \$58          | 198.0              |               |
| Basic earnings per share   |                       |               |                    |               |
| \$.44  |                       | \$.30         |                    |               |
| <hr/>  |                       |               |                    |               |
| <hr/>  |                       |               |                    |               |
| Effect of dilutive securities:   |                       |               |                    |               |
| Warrants   |                       |               |                    |               |
|  |                       | 2.9           |                    |               |
| Stock options  |                       |               |                    |               |
| 2.4  |                       | 3.2           |                    |               |
| <hr/>  |                       |               |                    |               |
| <hr/>  |                       |               |                    |               |

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|                            |       |        |       |
|----------------------------|-------|--------|-------|
| \$89                       | 204.0 | \$58   | 204.1 |
| Diluted earnings per share |       |        |       |
| \$ .43                     |       | \$ .29 |       |

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In addition to the warrants and stock options reflected in the foregoing table, stock options to purchase 14.1 million and 4.6 million shares of common stock at prices ranging from \$41.88 to \$79.44 per share were outstanding at May 4, 2002 and May 5, 2001, respectively, but were not included in the computation of diluted earnings per share because the exercise price thereof exceeded the average market price and their inclusion would have been antidilutive.

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**FEDERATED DEPARTMENT STORES, INC.**

**Management's Discussion and Analysis  
of Financial Condition and Results of Operations**

For purposes of the following discussion, all references to first quarter of 2002 and first quarter of 2001 are to the Company's 13-week fiscal periods ended May 4, 2002 and May 5, 2001, respectively.

On January 16, 2002, the Company's Board of Directors approved a plan to dispose of the operations of Fingerhut Companies, Inc. (Fingerhut), including the Arizona Mail Order, Figi's and Popular Club Plan businesses conducted by Fingerhut's subsidiaries, which were acquired by the Company on March 18, 1999. The decision to dispose of Fingerhut was based on management's determination that there was no longer any strategic value to Federated in retaining the Fingerhut operations and there was no expectation, based on Fingerhut's historical earnings and future prospects, that this business would contribute meaningfully to the Company's future financial performance. The plan of disposition approved by the Company's board of directors contemplated a disposal by liquidation of the Fingerhut core catalog operations and a disposal by sale of Fingerhut's three catalog subsidiaries, Arizona Mail Order, Figi's and Popular Club Plan.

The Company's Consolidated Financial Statements for all periods account for Fingerhut as a discontinued operation, as a result of the Company's decision to dispose of the Fingerhut operations. Unless otherwise indicated, the following discussion relates to the Company's continuing operations.

On February 2, 2001, the Company decided to close its Stern's department store division, and to convert most of its Stern's stores to Macy's and Bloomingdale's stores, in order to expand and strengthen Macy's and Bloomingdale's.

On July 9, 2001, the Company completed its acquisition of Liberty House, a department store retailer operating 11 department stores and seven resort and specialty stores in Hawaii and one department store in Guam. The total purchase price of the Liberty House acquisition was approximately \$200 million, consisting of approximately \$183 million of cash and the assumption of approximately \$17 million of indebtedness. The acquisition was accounted for under the purchase method of accounting and, accordingly, the results of operations of Liberty House have been included in the Company's results of operations from the date of acquisition and the purchase price has been allocated to Liberty House's assets and liabilities based on their estimated fair values as of that date. All Liberty House stores were converted to Macy's stores in 2001.

**Results of Operations**

**Comparison of the 13 Weeks Ended May 4, 2002 and May 5, 2001**

Net income for the first quarter 2002 totaled \$89 million compared to \$58 million for the first quarter of 2001.

Net sales for the first quarter of 2002 totaled \$3,453 million, compared to net sales of \$3,556 million for the first quarter of 2001, a decrease of 2.9%. The overall sales trend in the first quarter of 2002 was negatively impacted by weakness in career women's apparel and dresses and men's sportswear. However, sales were relatively strong in private brands, young men's, kids, jewelry and furniture. On a comparable store basis (sales from stores in operation throughout the first quarter of 2001 and the first quarter of 2002), net sales for the first quarter of 2002 decreased 2.9% compared to the first quarter of 2001.

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**Management's Discussion and Analysis  
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Cost of sales was 60.2% of net sales for the first quarter of 2002, compared to 61.2% for the first quarter of 2001. Cost of sales for the first quarter of 2001, excluding the \$19 million Sterns inventory valuation adjustments, was 60.7%. The cost of sales rate in the first quarter of 2002 benefited from lower markdowns resulting from the lower inventory levels throughout the quarter. The valuation of merchandise inventories on the last-in, first-out basis did not impact cost of sales in either period.

Selling, general and administrative ( SG&A ) expenses were 33.4% of net sales for the first quarter of 2002 compared to 33.0% for the first quarter of 2001. SG&A expenses decreased 1.8% in actual dollars compared to the first quarter of 2001, however, due to the lower sales level, SG&A expenses increased 0.4 percentage points as a percent of net sales. SG&A expenses in the first quarter of 2002 benefited from lower goodwill and intangible amortization as a result of the adoption of SFAS No. 142, Goodwill and Other Intangible Assets. Effective February 3, 2002, the Company ceased amortizing goodwill and indefinite lived intangible assets. SG&A expenses in the first quarter of 2001 included amortization expense of \$7 million, 0.2% of net sales, related to goodwill and indefinite lived intangible assets. Although the Company was able to reduce certain expenses in the first quarter of 2002, such as advertising, the impact of higher occupancy related expenses, such as depreciation, rent, taxes and insurance, on the lower sales base, contributed to the higher SG&A rate.

The Company recorded \$45 million of asset impairment and restructuring charges during the first quarter of 2001 primarily related to the closure of the Stern's department store division and subsequent integration into its Macy's and Bloomingdale's operations, including \$19 million of inventory valuation adjustments as a part of cost of sales. These inventory valuation adjustments consist of markdowns on merchandise that was sold at Stern's and that would not continue to be sold following the conversion of the Stern's stores to Macy's and Bloomingdale's stores. The Company recorded \$4 million of asset impairment charges during the first quarter of 2001 related to an investment write-down as a result of the Company's determination, based on uncertain financing alternatives and a comparison to market values of similar publicly traded businesses, that this equity investment was impaired on an other than temporary basis. The remaining \$22 million of restructuring charges included \$8 million of duplicate central office costs, \$8 million of severance costs and \$6 million of costs associated with converting the Stern's stores into Macy's (primarily advertising).

Net interest expense was \$74 million for the first quarter of 2002, compared to \$78 million for the first quarter of 2001.

The Company's effective income tax rate of 39.7% for the first quarter of 2002 differs from the federal income tax statutory rate of 35.0% principally because of the effect of state and local income taxes.

**Liquidity and Capital Resources**

The Company's principal sources of liquidity are cash from operations, cash on hand and available credit facilities.

Net cash provided by operating activities in the first quarter of 2002 was \$169 million, compared to the \$3 million provided in the first quarter of 2001, reflecting higher income from continuing operations, a smaller decrease in income tax liabilities and a greater decrease in accounts receivable.

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Net cash used by investing activities was \$92 million for the first quarter of 2002. Investing activities for the first quarter of 2002 included purchases of property and equipment totaling \$81 million and capitalized software of \$11 million. Investing activities for the first quarter of 2001 included purchases of property and equipment totaling \$53 million and capitalized software of \$18 million. The Company opened four new department stores during the first quarter of 2002 and plans to open seven additional department stores, a home store and a furniture gallery during the remainder of 2002.

Net cash provided to the Company by all financing activities was \$47 million for the first quarter of 2002. As of May 4, 2002, the Company had approximately \$600 million of the \$1,500 million stock repurchase program remaining. The Company may continue or, from time to time, suspend repurchases of shares under its stock repurchase program, depending on prevailing market conditions, alternate uses of capital and other factors.

Net cash provided to the Company by discontinued operations was \$249 million for the first quarter of 2002, primarily due to customer payments on accounts receivable.

In order to facilitate comparisons with major competitors, the Company structured and finances its non-proprietary credit card receivables using an off-balance sheet arrangement which currently is set to expire in 2002. However, the Company is in the process of extending the arrangement related to the financing of its non-proprietary credit card receivables. Under this arrangement, FDS Bank, a subsidiary of the Company, sells its non-proprietary credit card receivables to a wholly-owned special purpose entity which in turn transfers the purchased receivables to a bankruptcy-remote, qualified special purpose entity (the trust). The special purpose entity has sold interests in the trust to two unrelated bank commercial paper conduit programs. Proceeds from this sale plus excess cash flow from the trust are used to buy the receivables from FDS Bank. The two commercial paper conduit programs have agreed to buy interests in the trust of up to \$600 million in the aggregate. These interests are variable and fluctuate with the level of receivables. As of May 4, 2002, the gross amount of receivables in the trust was \$615 million, and the bank conduit programs held \$469 million of interests. The trust has issued three classes of certificates: Class A, Class B and Class C certificates. The bank conduit programs hold the Class A and Class B certificates and the Company holds the Class C certificates. The Company also holds a required 2% seller's interest and the residual interest in the trust. The Company's interest is valued at \$127 million and is included in other assets on the Company's Consolidated Balance Sheet as of May 4, 2002. The bank conduit programs held \$417 million in Class A certificates and \$52 million in Class B certificates as of May 4, 2002. The Company held the Class C certificate in the amount of \$52 million, which certificate is subordinate to the Class A and Class B certificates. Beyond the value of the receivables in the trust, the bank conduit programs have no recourse back to the Company. All income from the sale of the receivables to the trust is accounted for in SG&A expenses.

Management believes the department store business and other retail businesses will continue to consolidate. Accordingly, the Company intends from time to time to consider additional acquisitions of, and investments in, department stores and other complementary assets and companies. Acquisition transactions, if any, are expected to be financed through a combination of cash on hand and from operations and the possible issuance from time to time of long-term debt or other securities.

Management believes that, with respect to its current operations, cash on hand and funds from operations, together with its credit facilities and other capital resources, will be sufficient to cover its reasonably foreseeable working capital, capital expenditure and debt service requirements in both the near term and over the longer term. The Company's ability to generate funds from operations may be

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**FEDERATED DEPARTMENT STORES, INC.**

**Management's Discussion and Analysis  
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affected by numerous factors, including general economic conditions and levels of consumer confidence and demand; however, the Company expects to be able to manage its working capital levels and capital expenditure amounts so as to maintain its liquidity levels. Depending upon conditions in the capital markets and other factors, the Company may from time to time consider the issuance of debt or other securities, or other possible capital markets transactions, the proceeds of which could be used to refinance existing indebtedness or for other corporate purposes.

**Outlook**

The Company expects to achieve earnings per share from continuing operations in 2002 of \$3.40 to \$3.65: 50 to 60 cents a share in the second quarter and \$2.45 to \$2.65 a share in the second half of the fiscal year, which ends February 1, 2003. Additionally, a comparable store sales increase of 1 to 1.5 percent is forecasted for 2002: flattish in the second quarter and up 3 to 3.5 percent in the second half of 2002. In estimating comparable store sales and earnings per share, the Company assumed that general economic conditions and consumer confidence and demand would be such that sales would increase by the forecasted amounts and the rate of growth in operating income would be 0.5 to 1.0 percentage points, with most of the improvement coming from the gross margin rate, since in light of the sales forecasts, it will be difficult to significantly reduce SG&A expenses as a percent of net sales. The accuracy of these assumptions and of the resulting forecasts is subject to uncertainties and circumstances beyond the Company's control. Consequently, actual results could differ materially from the forecasted results. See **Forward-Looking Statements** for a discussion of matters that could cause actual results to vary from the Company's expectations.

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**PART II OTHER INFORMATION  
FEDERATED DEPARTMENT STORES, INC.**

**Item 1. Legal Proceedings**

The Company and certain members of its senior management have been named defendants in five substantially identical purported class action complaints filed on behalf of persons who purchased shares of the Company between February 23, 2000 and July 20, 2000. Originally filed in August, September and October 2000, in the United States District Court for the Southern District of New York, the actions have been consolidated into a single case (*In Re Federated Department Stores, Inc. Securities Litigation*, Case No. 00-CV-6362 (RCC)) and a consolidated amended complaint (the Complaint) has been filed. The Complaint alleges violations of Sections 10(b) and 20(a) of the Securities Exchange Act of 1934, and Rule 10b-5 thereunder, on the basis that the Company, among other things, made false and misleading statements regarding its financial condition and results of operations and failed to disclose material information relating to the credit delinquency problem at Fingerhut. The plaintiffs are seeking unspecified amounts of compensatory damages and costs, including legal fees. Management intends to defend vigorously against those allegations. A motion to dismiss the Complaint is pending. Discovery has not commenced.

On February 14 and February 26, 2002, two essentially identical shareholder derivative lawsuits were filed in a Minnesota state court, purportedly on behalf of the Company, naming as defendants the Company's directors, its Fingerhut subsidiary and certain officers of Fingerhut. The defendants have removed these lawsuits to the United States District Court for the District of Minnesota (*Wesenberg vs. Zimmerman, et al*, Case No. 02-CV-527; *Alaska Ironworkers Pension Trust vs. Zimmerman, et al*; Case No. 02-CV-528). The complaints allege that the defendants have breached their fiduciary duties to the Company in connection with the disposition of Fingerhut and seek an injunction to prevent the liquidation of Fingerhut or a sale of Fingerhut's assets other than as a going concern. The defendants and the Company have filed motions to dismiss the complaints. On April 5, 2002, the federal court denied a motion for a temporary restraining order to prevent Fingerhut from laying off approximately 3,300 employees. One of these lawsuits (Case No. 02-CV-528) was voluntarily dismissed without prejudice in May 2002.

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**FEDERATED DEPARTMENT STORES, INC.**

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunder duly authorized.

**FEDERATED DEPARTMENT STORES, INC.**

Date November 15, 2002 /s/ DENNIS J. BRODERICK

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Dennis J. Broderick  
Senior Vice President, General Counsel and Secretary /s/ JOEL A.  
BELSKY

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Joel A. Belsky  
Vice President and Controller (Principal Accounting Officer)

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**CERTIFICATIONS**

I, James M. Zimmerman, Chief Executive Officer of Federated Department Stores, Inc., certify that:

1. I have reviewed this quarterly report on Form 10-Q of Federated Department Stores, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report; and
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report.

November 15, 2002

/s/ JAMES M. ZIMMERMAN

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James M. Zimmerman

I, Karen M. Hoguet, Chief Financial Officer of Federated Department Stores, Inc., certify that:

1. I have reviewed this quarterly report on Form 10-Q of Federated Department Stores, Inc.;
2. Based on my knowledge, this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this quarterly report; and
3. Based on my knowledge, the financial statements, and other financial information included in this quarterly report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this quarterly report.

November 15, 2002

/s/ KAREN M. HOGUET

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Karen M. Hoguet