

INTER TEL INC  
Form 11-K  
June 29, 2006

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**FORM 11-K  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON D.C. 20549  
ANNUAL REPORT  
PURSUANT TO SECTION 15(d)  
OF THE SECURITIES EXCHANGE ACT OF 1934**

þ **Annual report pursuant to Section 15(d) of the Securities Exchange Act of 1934  
For the fiscal year ended December 31, 2005**

**OR**

o **Transition report pursuant to Section 15(d) of the Securities Exchange Act of 1934  
For the transition period from \_\_\_\_\_ to \_\_\_\_\_**

**Commission file number 333-106868**

**A. Full title of the plan and the address of the plan, if different from that of the issuer named below:**

Inter-Tel, Incorporated  
Tax Deferred Savings Plan and Retirement Trust  
1615 South 52<sup>nd</sup> Street  
Tempe, AZ 85281

**B. Name of issuer of the securities held pursuant to the plan and the address of its principal executive office:**

Inter-Tel, Incorporated  
1615 South 52<sup>nd</sup> Street  
Tempe, AZ 85281

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**INTER-TEL, INCORPORATED**  
**TAX DEFERRED SAVINGS PLAN AND RETIREMENT TRUST**  
**Financial Statements and Supplemental Schedule**  
**December 31, 2005 and 2004**  
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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Participants and the Plan Administrator of the

**INTER-TEL, INCORPORATED TAX DEFERRED SAVINGS PLAN AND RETIREMENT TRUST**

We have audited the accompanying statements of net assets available for benefits of Inter-Tel, Incorporated Tax Deferred Savings and Retirement Trust at December 31, 2005 and 2004, and the related statement of changes in net assets available for benefits for the year ended December 31, 2005. These financial statements are the responsibility of the Plan's management. Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the net assets available for benefits of Inter-Tel, Incorporated Tax Deferred Savings Plan and Retirement Trust at December 31, 2005 and 2004, and the changes in net assets available for benefits for the year ended December 31, 2005 in conformity with U.S. generally accepted accounting principles.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplemental schedule of assets (held at end of year) is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by the Department of Labor's Rules and Regulations for Reporting and Disclosure under the Employee Retirement Income Security Act of 1974. This supplemental schedule is the responsibility of the Plan's management, and has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

/s/ MAYER HOFFMAN MCCANN P.C.

June 15, 2006

Phoenix, Arizona

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TAX DEFERRED SAVINGS PLAN AND RETIREMENT TRUST  
STATEMENTS OF NET ASSETS AVAILABLE FOR BENEFITS**

	<b>December 31,</b>	
	<b>2005</b>	<b>2004</b>
<b>ASSETS:</b>		
Cash and cash equivalents	\$ 15,030	\$ 10,265
Investments, at fair value	67,031,368	58,773,340
Receivables		
Employer contribution	1,903,281	1,752,905
Participant contributions	213,505	164,999
Total receivables	2,116,786	1,917,904
Total Assets	69,163,184	60,701,509
<b>LIABILITIES:</b>		
Excess contribution refund payable	124,273	109,974
<b>NET ASSETS AVAILABLE FOR BENEFITS</b>	<b>\$ 69,038,911</b>	<b>\$ 60,591,535</b>

See accompanying notes to financial statements.

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**INTER-TEL, INCORPORATED**  
**TAX DEFERRED SAVINGS PLAN AND RETIREMENT TRUST**  
**STATEMENT OF CHANGES IN NET ASSETS AVAILABLE FOR BENEFITS**  
**Year ended December 31, 2005**

## Additions:

## Contributions:

Employer	\$ 1,905,906
Participant	6,319,163
Rollovers	657,130

Total contributions	8,882,199
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Interest and dividends	2,477,970
Net appreciation in fair value of investments	242,117

Total additions	11,602,286
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## Deductions:

Benefits paid to participants	3,095,694
Administrative expenses	59,216

Total deductions	3,154,910
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Net increase	8,447,376
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Net assets available for benefits, beginning of year	60,591,535
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Net assets available for benefits, end of year	\$ 69,038,911
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See accompanying notes to financial statements.

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**INTER-TEL, INCORPORATED  
TAX DEFERRED SAVINGS PLAN AND RETIREMENT TRUST  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2005 AND 2004**

**(1) Description of the Plan**

The following description of the Inter-Tel, Incorporated Tax Deferred Savings Plan and Retirement Trust (the Plan ) provides only general information. Participants should refer to the Plan document for a more complete description of the Plan s provisions.

**General** The Plan is a defined contribution plan covering all employees of Inter-Tel, Incorporated and its subsidiaries (the Company ). Effective January 1, 2001, an employee becomes eligible to participate in the Plan subsequent to the pay period in which the employee completes one hour of service. Effective November 1, 2005, new employees are automatically enrolled at 1% unless they elect not to participate. The Plan was established on December 1, 1984 and is subject to the provisions of the Employee Retirement Income Security Act of 1974 (ERISA).

**Contributions** Each year, participants may contribute to the Plan a percentage or dollar amount of their annual compensation up to the annual IRS maximum through regular payroll deductions. At any time during the year, participants have the opportunity to change the previously elected percentage or dollar deferral. Participants employed by the Company on December 31 of each year are eligible to receive a discretionary matching Company contribution. For 2005, the Company matched 50% of the participant s basic contribution limited to six percent of the participant s 2005 compensation. At the Company s discretion, it may allocate additional funds at the end of each Plan year based on each participant s salary.

**Participant accounts** Each participant s account is credited with the participant s contributions, the Company s contributions and an allocation of Plan earnings. Allocations are based on participant account balances. The benefit to which a participant is entitled is the benefit that can be provided from the participant s account. Participants may elect to have their accounts invested in mutual funds or common stock of the Company as offered by the Plan, or they may elect to have their accounts invested in any combination of common and preferred stocks, bonds and mutual funds, through individual self-directed brokerage accounts.

**Vesting** Participants immediately vest in their voluntary contributions plus actual earnings thereon and amounts rolled over from former plans into the Plan. Vesting in the Company s matching contribution is based on years of continuous service. The employer contribution portion of each participant account vests starting at the first year of service at a graduated amount each year until reaching the sixth year of service. After six years, the participant is 100 percent vested in the employer contribution account.

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**Forfeitures** Forfeited balances of terminated participants' nonvested accounts are used to reduce employer contributions. In 2005, forfeitures totaled \$130,577 and are reflected as a reduction of the employer contributions receivable and employer contributions at December 31, 2005 in the accompanying financial statements.

**Participant loans** Participants can borrow from their fund amounts a minimum of \$1,000, up to a maximum equal to the lesser of \$50,000 or 50% of their vested account balance. Loan terms range from one to five years or up to twenty years for the purchase of a primary residence. Loans are secured by the balance in the participant's account and bear interest at a rate commensurate with prevailing rates at the time the loan is made as determined by the loan administrator. Principal and interest is paid ratably through payroll deductions.

**Payment of benefits** - Upon termination of service, a participant may receive a lump-sum amount equal to the vested value of his or her account, or upon death, disability, or retirement, elect to receive annual installments over a 10 year period.

**Plan termination** - Although it has not expressed any intent to do so, the Company has the discretionary right to discontinue its contributions at any time and to terminate the Plan, subject to the provisions of ERISA. In the event of termination of the Plan, participants will become 100 percent vested in all of their accounts.

**(2) Significant accounting policies**

The significant accounting policies followed by the Plan are as follows:

**Investment valuation and income recognition** The Plan's investments are stated at fair value. Securities and mutual funds traded on national securities exchanges are valued at the last quoted sales price on the principal exchange on which traded. Securities and the limited partnership for which no price is readily available on the valuation date are valued at fair value as determined by the Plan Administrator. Participant loans are valued at their outstanding balances, which approximates fair value. The fair value of units of common/collective trusts are determined by Charles Schwab Trust Company.

Purchases and sales of securities are recorded on a trade date basis. Interest income is recorded on the accrual basis. Dividends are recorded on the ex-dividend date.

**Use of estimates** The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of net assets, and the reported amounts of changes in net assets during the year. Actual results could differ from those estimates.

**Concentrations of credit risk** The Plan provides for various investment fund options, which in turn invest any combination of mutual and other investment funds.



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Investment securities are exposed to various risks, such as interest rate, credit and overall market volatility risks. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in risks in the near term could materially affect participants' account balances and the amounts reported in the statements of net assets available for benefits and the statement of changes in net assets available for benefits.

**(3) Investments**

Investment information is summarized as follows:

	<b>December 31</b>	
	<b>2005</b>	<b>2004</b>
Investments at fair value:		
Common stock	\$ 8,236,736	\$ 7,076,257
Preferred stock	3,645	3,750
Corporate obligations	51,714	61,039
Common/collective trusts	3,858,278	1,955,373
Money market accounts	8,551,687	8,114,166
Mutual funds	44,368,577	38,506,142
Unit investment trusts	317,142	1,560,551
Participant loans	1,579,458	1,435,900
Other assets	10,186	
Limited partnerships	11,133	17,350
Promissory note	12,612	12,612
Limited liability company units	30,200	30,200
Total investments, at fair value	\$ 67,031,368	\$ 58,773,340

During 2005, the Plan's investments (including gains and losses on investments bought and sold, as well as held during the year) appreciated (depreciated) in fair value as follows:

Common stock	\$ (513,019)
Preferred stock	(102)
Corporate obligations	(9,090)
Common/collective trusts	224,493
Mutual funds	549,175
Limited partnerships	1,188
Unit investment trusts	(10,528)
	\$ 242,117

Investments that represent five percent or more of the Plan's net assets at December 31 are as follows:

	<b>2005</b>
Schwab Government Securities Fund	\$7,669,598
Baron Growth Fund	3,824,734
First Eagle Overseas A	7,011,060
Growth Fund of America R4	6,344,575
Icon Information Tech Fund	3,656,483

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	<b>2005</b>
	<b>2004</b>
First Eagle Overseas A	\$5,153,620
Growth Fund of America CL F	5,332,963
Icon Information Tech Fund	4,075,227
Inter-Tel, Incorporated Common Stock	4,126,330
Pimco Renaissance Fund D	5,197,518
Schwab Government Security Fund	7,230,469
Schwab S&P 500 - Investor SHS	4,364,578
Vanguard Windsor II Fund	5,589,981
<b>(4) <u>Administrative expenses</u></b>	

Substantially all of the Plan's administrative expenses, except for record-keeper fees, are paid by the Company.

**(5) Party-in-interest transactions**

Certain plan investments are shares of common stock of the Company or are funds held and managed by Charles Schwab Trust Company, the trustee; therefore, these transactions qualify as party-in-interest transactions. Fees paid and accrued by the Plan to the trustee for administrative fees amounted to \$59,216 for the year ended December 31, 2005.

**(6) Income tax status**

The Plan has received a determination letter from the Internal Revenue Service dated February 11, 2004 stating that the Plan is qualified under Section 401(a) of the Internal Revenue Code ("the Code") and, therefore, the related trust is exempt from taxation. Subsequent amendments have been structured to and are intended to maintain the Plan's tax status. Once qualified, the Plan is required to operate in conformity with the Code to maintain its qualification. The Plan administrator believes the Plan is being operated in compliance with the applicable requirements of the Code, and, therefore, believes that the Plan is qualified and the related trust is tax-exempt.

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**Table of Contents****INTER-TEL, INCORPORATED****EIN: 86-0220994****TAX DEFERRED SAVINGS PLAN AND RETIREMENT TRUST: PLAN #001****SCHEDULE H, LINE 4(i)****SCHEDULE OF ASSETS (HELD AT END OF YEAR)****DECEMBER 31, 2005**

(a)	(b) Identity of issue, borrower, lessor or similar party	(c) Description of investment including maturity date and rate of interest, collateral, par or maturity value	(d) Cost	(e) Current value
	Common stocks:		**	
	AT&T Inc	9,000 shares	**	\$220,410
	ABB Ltd ADR	400 shares	**	3,888
	ADAPTEC	200 shares	**	1,164
	Advanced Photonix CL A	1,000 shares	**	2,760
	Advanced Viral Research	13,000 shares	**	910
	Alexander & Baldwin, Inc.	50.694 shares	**	2,750
	Allianz AG ADR	300 shares	**	4,542
	Aluminum Corp China ADR	6 shares	**	458
	Amazon Com, Inc.	200 shares	**	9,430
	Amdocs Limited	200 shares	**	5,500
	America Movil ADR	300 shares	**	8,709
	American Cap Strategies, Ltd	100 shares	**	3,621
	American International Group	5,000 shares	**	341,150
	American Technology Corp	2,000 shares	**	6,620
	Amerisourcebergen Corp	200 shares	**	8,280
	Ameritrade Hldg Corp	200 shares	**	4,800
	Amgen Incorporated	49 shares	**	3,864
	Amicas, Inc.	1,548 shares	**	7,678
	Amsurg Corp	90 shares	**	2,057
	Amylin Pharmaceuticals, Inc	2,000 shares	**	79,840
	Anglogold Ashanti ADR	50 shares	**	2,466
	Anheuser Busch Co. Inc.	300 Shares	**	12,888
	Apple Computer, Inc.	110 shares	**	7,908
	Applied Digital Solu	1,753 shares	**	5,013
	Applied Materials, Inc.	400 shares	**	7,176
	Arthrocare Corp	100 shares	**	4,214
	Barrick Gold Corporation	400 shares	**	11,148
	Best Buy, Inc.	225 shares	**	9,783
	BHP Billiton Ltd ADR	100 shares	**	3,342
	Bluefly, Inc.	2,597 shares	**	2,909
	Broadwing, Corp	4 shares	**	24
	Brown & Brown, Inc.	600 shares	**	18,324
	CB Richard Ellis Group, Inc.	50 shares	**	2,942
	Cal Dive International, Inc.	100 shares	**	3,589

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Calamp Corp	200 shares	**	2,098
Calpine Corporation	1,000 shares	**	208
Castelle, Inc.	300 shares	**	930
Celgene Corp	60 shares	**	3,888
Cemex SA ADR	30 shares	**	1,780
China Pete & Chem ADR	45 shares	**	2,232
Cinergy Corp	40 shares	**	1,698
Cisco System, Inc.	3,350 shares	**	57,352
Coca Cola Company	352.622 shares	**	14,214
Coeur D Alene Mines CP	5,500 shares	**	22,000

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(a)	(b) Identity of issue, borrower, lessor or similar party	(c) Description of investment including maturity date and rate of interest, collateral, par or maturity value	(d) Cost	(e) Current value
	Conexant Systems, Inc.	1,000 shares	**	2,260
	Conoco Phillips	200.985 shares	**	11,693
	Consolidated Edison, Inc.	40 shares	**	1,853
	Covad Commun Group, Inc.	750 shares	**	735
	Coventry Health Care, Inc.	6,000 shares	**	341,760
	Critical Path, Inc.	6 shares	**	2
	Cryptologic, Inc.	200 shares	**	3,918
	Cummins Engine, Inc.	35.391 shares	**	3,175
	Cyberonics, Inc.	100 shares	**	3,230
	Davita, Inc.	45 shares	**	2,279
	Dell, Inc.	500 shares	**	14,975
	Desire Petroleum ORD	1,000 shares	**	566
	Devon Energy CP	100 shares	**	6,254
	Digital Lightwave, Inc.	210 shares	**	44
	DSL.net, Inc.	1,000 shares	**	40
	Dun & Bradstreet, Corp	4,000 shares	**	267,840
	Earthshell, Corp	8,000 shares	**	16,000
	EBay, Inc.	426 shares	**	18,412
	EduLink, Inc.	43,000 shares	**	17
	Emulex, Corp	600 shares	**	11,874
	Encana Corporation	80 shares	**	3,613
	Exxon Mobil Corporation	300.988 shares	**	16,906
	First Horizon National Corp	40 shares	**	1,538
	Flextronics International, Ltd.	600 shares	**	6,264
	Forest Labs, Inc.	100 shares	**	4,068
	Foster Wheeler, Ltd	900 shares	**	1,818
	Foster Wheeler ORD	45 shares	**	1,655
	Foundry Networks, Inc.	50 shares	**	690
	Freeport-McMoran Copper & Go CL B	200 shares	**	10,760
	Freescale SemiConductor CL B	161 shares	**	4,052
	Frontline Ltd ORD	203.415 shares	**	7,713
	Frozen Food Express INDS	270 shares	**	2,978
	Garmin, Ltd	100 shares	**	6,635
	General Electric Company	2,117.019 shares	**	74,202
	Global Industries	70 shares	**	795
	Globalstar Telecom ORD	500 shares	**	5
	Goldcorp, Inc.	500 shares	**	11,140
	Goldspring, Inc.	20,000 shares	**	440
	Great Plains Energy, Inc.	50 shares	**	1,398

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Gunslinger Records, Inc.	42,500 shares	**	43
Hewlett-Packard Company	689 shares	**	19,726
Hollis-Eden Pharmaceuticals, Inc.	1,000 shares	**	4,840
Home Depot, Inc.	1,291.157 shares	**	52,266
HSBC HLDGS PLC ADR	25 shares	**	2,012
Imergent, Inc.	250,000 shares	**	1,650,000
IMPath Liquidating TR	16 shares	**	32
Intel Corp	4,664.4 shares	**	116,423
Inter-Tel Inc. Common Stock	169,106 shares	**	3,309,404
Intl Business Machines	102.679 shares	**	8,440
Intl Game Technology	11 shares	**	339
Intuitive Surgical	50 shares	**	5,864
Ionatron, Inc.	3,000 shares	**	30,330
Iridium World Communications CL	60 shares	**	1
ISCO International, Inc.	4,640 shares	**	1,485

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(a)	(b) Identity of issue, borrower, lessor or similar party	(c) Description of investment including maturity date and rate of interest, collateral, par or maturity value	(d) Cost	(e) Current value
	K-Tel Intl Inc.	362 shares	**	9
	Keyspan Corp	45 shares	**	1,606
	Knightsbridge Tankers, Ltd.	102.253 shares	**	2,480
	Level 3 Communications, Inc.	2,000 shares	**	5,740
	Ligand Pharmaceuticals Class B	300 shares	**	3,345
	Lowes Companies	1,472.837 shares	**	98,179
	Lucent Technologies, Inc.	18,368 shares	**	48,859
	Mangosoft Inc.	9 shares	**	36
	Marvel Entertainment, Inc.	100 shares	**	1,638
	Marvell Tech Group, Ltd.	100 shares	**	5,609
	Maxim Integrated prods, Inc.	65 shares	**	2,356
	Maxtor Corp	1,000 shares	**	6,940
	McHenry Metals Golf Corp	5,000 shares	**	1
	McLeodUSA, Inc.CL A	111 shares	**	1
	Merck & Co, Inc.	1,500 shares	**	47,715
	Microage, Inc. Neomagic Corp.	250 shares	**	1
	Microsoft Corp Network Commerce, Inc.	4,812.07 shares	**	125,836
	Millipore Corp NMS Communications	50 shares	**	3,302
	Motorola Incorporated Nokia Corp	1,723.877 shares	**	38,942
	Movie Gallery, Inc. Nortel Networks Corp.	1,000 shares	**	5,610
	Moving Bytes, Inc. Northpoint Communication Holdings	10,000 shares	**	100
	National-Oilwell, Inc. Northwestern Corp.	92 shares	**	5,768
	Neomagic Corp Novell, Inc.	100 shares	**	856
	Neopharm, Inc. Oilex, inc.	300 shares	**	3,237
	Netflix, Inc. Oracle Corp.	3,140 shares	**	84,968
	Newmont Mining Corp Palm, Inc.	450.454 shares	**	24,054
	NMS Communications Penn Traffic Co.	1,101 shares	**	3,842
	Nokia Corp SPON ADR Perot System Corp.	594 shares	**	10,870
	Nortel Networks CP Petsmart, Inc.	18,865 shares	**	57,727
	Northpoint Commun HLDGS Pfizer, Inc.	1,000 shares	**	1
	Novartis AG NovkPinnacle Systems	50 shares	**	2,624
	O Reilly Automotive, Inc. PNC Bk Corp.	1,000 shares	**	32,010
	Oilex Inc. Polycom	9,000 shares	**	1
	Oracle Corporation Practiceworks, Inc.	2,200 shares	**	26,862
	Pacific Sunwear California Inc. Priceline.com, Inc.	100 shares	**	2,492
	Packeteer, Inc. Qualcomm, Inc.	100 shares	**	777
	Palm, Inc. Qwest Communications International	7 shares	**	223
	Patterson Companies Read-Rite Corp.	300 shares	**	10,020

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Petrochina CO ADR RF Micro Devices Inc.	35.853 shares	**	2,938
Pfizer Incorporated Ribozyme Pharm, Inc.	1,000 shares	**	23,320
Pinnacle West Cap Corp Ritchie Brothers Auctioneers	40 shares	**	1,654